

## Background



Data Analyst in Zomato, a global restaurant rating website & mobile application.



Exclusive Campaign Project which collaborates with the restaurants.



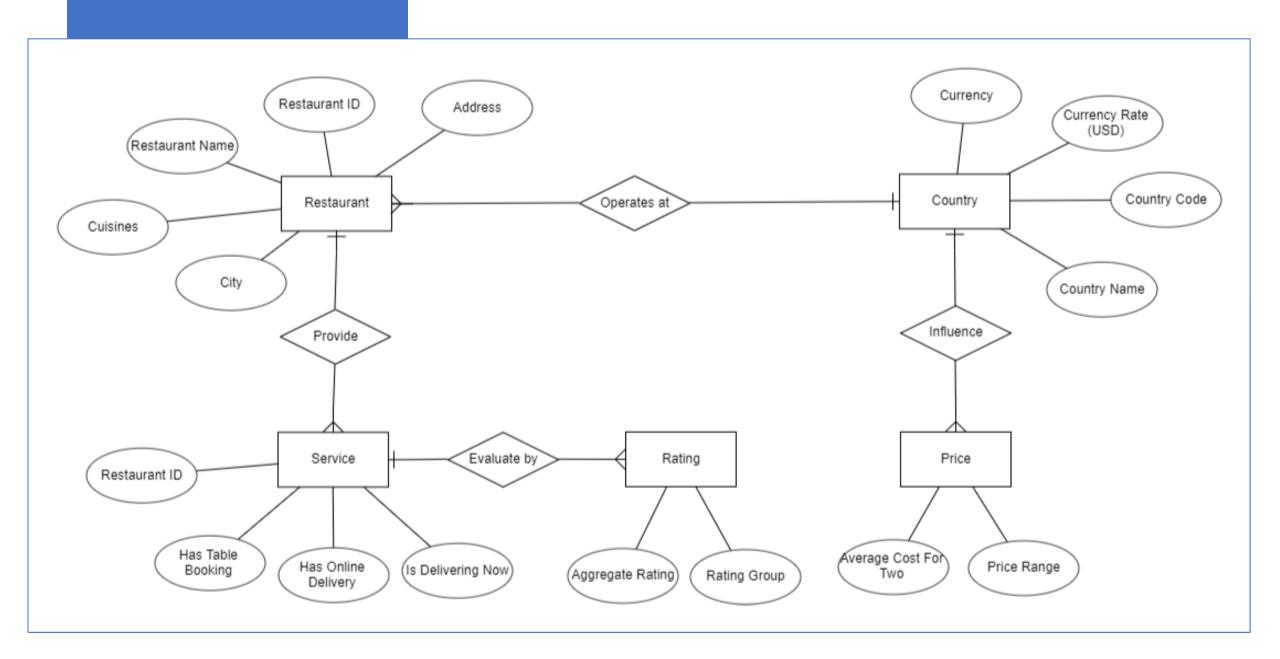
Looking for highly recommended restaurants.



Introduce discount offers for both dine-in and online delivery service to Zomato Pro Members.



Priority Delivery Benefits for Zomato Pro Members.



### Data Preparation

```
UPDATE Restaurant
SET CUISINES = 'Others'
WHERE CUISINES IS NULL;
```



Import flat file to MySQL



Remove Null



**Create New Table** 

```
□ CREATE TABLE Rating
 ( Aggregate_Rating FLOAT(1)
 CONSTRAINT CHK RATING
 CHECK (Aggregate_Rating >=0 AND Aggregate_Rating <= 5)</pre>
 , Rating_Text VARCHAR(50));
VALUES
 (0,'Not Rated'),
 (1, 'Poor'),
 (2.5, 'Average'),
 (3.5, 'Good'),
 (4, 'Very Good'),
 (4.5, 'Excellent');
```

#### SQL

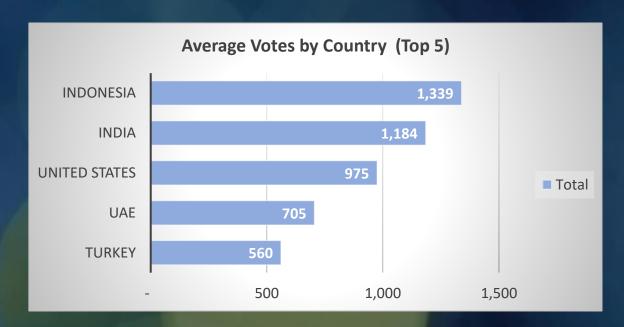
```
-- Convert average cost for two into USD and find the average cost for Excellent Rating.
    WITH P_Q AS (SELECT T.Average_Cost_for_two_Local * C.Currency_Rate_USD AS "Cost_In_USD",
    AGGREGATE_RATING FROM [TRANSACTION] T INNER JOIN COUNTRY C
    ON C.COUNTRY_CODE = T.COUNTRY_CODE )
   SELECT ROUND(AVG(Cost_In_USD),2) AS 'AVG COST FOR EXCELLENT RATING'
    FROM P_Q
    WHERE AGGREGATE_RATING > 4.4
100 % - 4
AVG COST FOR EXCELLENT RATING
    31.34
    15.0338089
               3.3
    16.4005188
              3.9
    6.8335495
               4.2
    16.4005188
              2.7
```

SQL--Convert average cost for two into USD and find the top 10 Restuarant for Excellent Rating with the highest cost.

```
<u>□WITH P_Q AS (SELECT RESTAURANT_ID, Country, AGGREGATE_RATING, NumOfVotes, ID, Country, ID, Coun</u>
                 T.Average_Cost_for_two_Local * C.Currency_Rate_USD AS "Cost_In_USD"
                  FROM [TRANSACTION] T INNER JOIN COUNTRY C
                 ON C.COUNTRY_CODE = T.COUNTRY_CODE)
            SELECT TOP 10 RESTAURANT_ID, Country, Cost_In_USD, AGGREGATE_RATING, NUMOFVOTES
                 FROM P_Q
                 WHERE AGGREGATE RATING > 4.4
                 ORDER BY Cost In USD DESC
100 % - 4
 RESTAURANT ID
                                                                    Country
                                                                                                                 Cost In USD AGGREGATE RATING NUMOFVOTES
                 6113680
                                                                     United Kingdom 296.6252063 4.7
                                                                                                                                                                                                                            320
                                                                     South Africa
                  75989
                                                                                                                  192.73808778 4.9
                                                                                                                                                                                                                           85
                  6102866
                                                                     United Kingdom 154.7609772
                                                                                                                                                                                                                           395
                  6900674
                                                                     United Kingdom 154.7609772 4.5
                                                                                                                                                                                                                           265
                  208850
                                                                     UAE
                                                                                                                  136.147039
                                                                                                                                                                                                                           1352
                  18253896
                                                                     UAE
                                                                                                                  136.147039
                                                                                                                                                                                                                            201
                                                                     UAE
                  18254160
                                                                                                                 136.147039
                                                                                                                                                                                                                           322
                                                                                                                                                         49
                 6113857
                                                                     United Kingdom 128.967481
                                                                                                                                                                                                                            148
                  7001670
                                                                     New Zealand
                                                                                                                  126.30989765
                                                                                                                                                                                                                           412
                 6300010
                                                                     Phillipines
                                                                                                                  123.763272
                                                                                                                                                                                                                           621
                                                                                                                                                           4.9
```

#### Excel

Overall Service %	Yes ▼	No 🔻
Table Booking	12%	88%
Online Delivery	26%	74%
Both	5%	67%





#### Recommendation

- 1. Country: UAE, United States, United Kingdom
- 2. Higher votes indicates higher number of active and satisfied user.
- 3. Higher average cost for two indicates the spending power of the customer and may bring in higher income in terms of advertisement fees.
- 4. Delivery Priority Benefit may not be so attractive as many of the restaurants do not have online delivery service yet.

# Thank You