## **Dairy Challenge Scorecard**

TEAM#

1. Material presented - 55 points		Excellent	Good	Average	Fair	Poor
Introduction		5	4	3	2	1
Clear overview of farm analysis	5					
Benchmarking with regional or national averages						
Assessment		21 - 25	16 - 20	11 - 15	6 - 10	1 - 5
Appropriate order of importance						
Correct, detailed, and justified	25					
Economically important						
Recommendations		21 - 25	16 - 20	11 - 15	6 - 10	1 - 5
Appropriate order of importance						
Justified with details	25					
Realistic suggestions (economical, practical)						
2. Presentation and visual aids - 20 points		Excellent	Good	Average	Fair	Poor
Presence		13 - 15	10 - 12	7 - 9	4 - 6	1 - 3
Enthusiastic, confident, knowledgeable						
Maintained eye contact, few distracting mannerisms	15					
Spoke clearly with appropriate volume, speed and grammar						
Visual aids		5	4	3	2	1
Clear, legible, organized and professional	5					
3. Preparation and organization - 10 points		Excellent	Good	Average	Fair	Poor
Planning and preparation by all team members		9 - 10	7 - 8	5 - 6	3 - 4	1 - 2
Knowledge of farm practices by all team members	10					
Stated concise assessments and recommendations with logical order						
Used 20 minute time limit wisely						
4. Response to questions - 15 points		Excellent	Good	Average	Fair	Poor
Provided confident and concise answers to questions		13 - 15	10 - 12	7 - 9	4 - 6	1 - 3
Provided an effective summary of relevant supporting information						
All team members involved in answering at least one question	15					
Teams are allowed to confer briefly, but lengthy conference will be penalized						
Groups choosing not to confer will not be penalized						
Total - 100 points			1	TEAM'	S SCORE	I