

ALEKSANDRE GIORGADZE

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ABOUT ME

Analytical and detail-oriented professional with experience in data research and analysis. Skilled in leveraging business intelligence tools and conducting market research. Strong background in physics and mathematics, combining technical expertise with practical business applications. Demonstrated ability to work effectively in international teams and adapt to dynamic environments.

EXPERIENCE

Scandiweb

Tbilisi, Georgia

Data Research Analyst

Jul 2023 - May 2024

- Business Development and Data Analysis: Researched and analyzed thousands of companies to identify ideal customer profile (ICP) matches for targeted outreach strategies. Utilized Salesforce CRM and other business intelligence tools to manage prospect data and track client engagement.
- Quality Assurance (QA): Performed manual QA testing to verify website functionality and ensure optimal user experience. Collaborated with developers to identify and resolve issues.
- Collaboration and Process Improvement: Collaborated with an international team to refine lead qualification processes and improve conversion rates. Gained valuable insights into data-driven decision-making and B2B business development strategies.

Evolution Gaming

Tbilisi, Georgia

Schedule Specialist

Feb 2022 - Jun 2023

- Staff Scheduling and Resource Allocation: Coordinated complex staff scheduling across multiple game types. Developed effective solutions for unexpected staffing challenges and operational disruptions.
- Communication and Team Management: Served as a liaison between management and game presenters, facilitating clear communication.
- Skill Development: Enhanced English language proficiency through daily interactions with international colleagues.

EDUCATION

Free University of Tbilisi

Tbilisi, Georgia

Bachelor of Physics

Sep 2020 - Present

Currently pursuing a degree in Physics. Developing strong analytical and problem-solving skills through coursework, laboratory experiments, and group projects.

PROJECTS & VOLUNTEERING

Kolkheti National Park

Ambassador/Volunteer

Community Outreach · Environmental Awareness

Jun 2019 - Sep 2021

- Organized camps and workshops about Kolkheti National Park
- Collaborated with Peace Corps on environmental initiatives

Unicef For Every Child

Volunteer

Community Support · Children's Rights

Apr 2020 - May 2020

- Contributed to community outreach and fundraising efforts

SKILLS

Professional Skills : C, Data Analysis, Mathematical Modeling, Lead Generation, Salesforce CRM, Quality Assurance Testing, Market Research, Staff Scheduling

Soft Skills : Time Management, Cross-Cultural Communication, Problem Solving, Adaptability, Critical Thinking, Team Collaboration, Attention to Detail

Languages : Georgian (Native), English (C1), Russian (A1)