

Jonathon Smith

Cybersecurity & Technology Leader

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Kettering, UK

Achievements

- **Built** award winning technology platform for automotive financial services company
- **Scaled** technology team from 0 to 10 and business to 50+ staff
- **Transformed** business by architecting & implementing bespoke digital process system
- **Ran** multi-million revenue business as Director & Chief Information Officer
- **Sold** business delivering multi-million exit for investors

Key Skills

- **Leadership:** Combines technical knowledge with a generalist mindset to deliver insight in all areas
- **Collaboration:** Builds solutions by ensuring all parties understand each others needs
- **Cybersecurity:** Skilled penetration tester, ISO27001 auditor & Cyber Essentials+ assessor
- **Web Developer:** Over 15 years' experience as a .NET developer solving business problems
- **Data Protection:** Qualified former DPO who was responsible for GDPR in a regulated industry

Personal Summary

Currently founder & director of Cybersmith, provider of pentesting & cybersecurity auditing.

Previously Chief Information Officer in the automotive finance sector for over a decade.

Volunteer Vice-Chairman of Kettering Mind & Governor of Kettering General Hospital.

Trampoline gymnastics specialist, with 18 years experience coaching all ages & abilities.

Qualifications

Sample of the 20+ qualifications I hold:

Leadership

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|---------|------------------|--|
| • MCIIS | CIIsec | Full Member of the Chartered Institute of Information Security |
| • CISSP | ISC ² | Certified Information Systems Security Professional |
| • CCSP | ISC ² | Certified Cloud Security Professional |
| • CCSK | CSA | Certificate of Cloud Security Knowledge |
| • CISM | ISACA | Certified Information Security Manager |
| • CISMP | BCS | Certificate in Information Security Management Principles |

Data Protection

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|----------|------|---|
| • FIP | IAPP | Fellow of Information Privacy |
| • CIPP/E | IAPP | Certified Information Privacy Professional (Europe) |
| • PCDP | BCS | Practitioner Certificate in Data Protection (UK) |

Audit

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|---------|-------|--|
| • CISA | ISACA | Certified Information Security Auditor |
| • 27001 | BSI | ISO27001 Lead Auditor Practitioner |
| • CE+ | IASME | Cyber Essentials+ Lead Assessor |

Penetration Testing

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| • CRT | CREST | Registered Penetration Tester |
| • OSCP+ | OFFSEC | OffSec Certified Professional+ |
| • CPTS | HTB | Certified Penetration Testing Specialist |

Degree & Education

- 1st Class BScEcon International Politics and the Third World (Aberystwyth University)
- 4 A Levels & 10 GCSEs A-C including Maths & English (Latimer College)

Founder & Director

Cybersmith Mar 2022 to Now

- **Leadership & Governance:** Guided boards by working collaboratively with technical and non-technical staff to help everyone understand each other's needs.
- **Security Consultancy:** Improved organisational security posture and supply chain resilience by taking a business-case first approach to change.
- **Auditing & Testing:** Interfaced with senior leaders to deliver Cyber Essentials+ assessment, cybersecurity guidance and technical penetration testing.
- **Data Protection:** Created data inventories & advised on compliance with the UK/EU GDPR as well as on general privacy best practice.
- **Web Development:** Reviewed complex web applications and provided guidance on how to improve them, both from a security and business efficiency standpoint.

Non-Compete Period After Business Sale

Various Organisations Feb 2020 to Feb 2022 (2 yrs)

- **Volunteering:** Coached gymnastics & volunteered locally.
- **Education:** Passed various qualifications required to set up my next business.

Chief Information Officer, IT Director & IT Manager

Fleet Assist Nov 2009 to Jan 2020 (10 yrs 3 mos)

- **Security:** Worked within the regulated financial services sector and was responsible for cybersecurity audits from our FCA regulated customers.
- **Data Protection:** Appointed DPO & responsible for all data protection matters including running an extensive 2018 GDPR program to review circa 1000 contracts.
- **Web Development:** Developed from a greenfield project, code reviewed and project managed the web based "Atlas" system which was the company's primary system.
- **Infrastructure:** Built an on-prem/Azure hybrid Hyper-V based Windows Server environment with a fully redundant network Juniper/Ubiquti network.
- **Data Analytics:** Designed and built a multi-award winning (Fleet News and Alphabet Awards) data analytics platform to process over £2bn in automotive maintenance data.
- **People:** Line managed 6 direct reports, with a team of 10 in total across the IT, Software Development, Analytics, Data and Admin departments.
- **Procurement:** Completed multiple IT technology refreshes with budgets up to £100k on projects ranging from software migrations to networking and server installs.
- **Facilities:** Managed the challenging environment of a 15th century manor house and led a £250k project to renovate then move to a modern office.
- **Sales:** Won multiple contracts as the lead tender writer & technical sales presenter with customers ranging from SMEs to multi-nationals.
- **M&A:** Led sale of the business to private investors, demonstrating the ability to raise capital by finding and managing the relationship with investors.