

# Jonathon Smith

## Cybersecurity & Technology Leader

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## Achievements

- **Built** award winning technology platform for automotive financial services company
- **Scaled** technology team from 0 to 10 and business to 50+ staff
- **Transformed** business by architecting & implementing bespoke digital process system
- **Ran** multi-million revenue business as Director & Chief Information Officer
- **Sold** business delivering multi-million exit for investors

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## Key Skills

- **Leadership:** Combines technical knowledge with a generalist mindset to deliver insight in all areas
- **Collaboration:** Builds solutions by ensuring all parties understand each others needs
- **Cybersecurity:** Skilled penetration tester, ISO27001 auditor & Cyber Essentials+ assessor
- **Web Developer:** Over 15 years' experience as a .NET developer solving business problems
- **Data Protection:** Qualified former DPO who was responsible for GDPR in a regulated industry

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## Personal Summary

Currently founder & director of Cybersmith, provider of pentesting & cybersecurity auditing.  
Previously Chief Information Officer in the automotive finance sector for over a decade.  
Volunteer Vice-Chairman of Kettering Mind & Governor of Kettering General Hospital.  
Trampoline gymnastics specialist, with 18 years experience coaching all ages & abilities.

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## Qualifications

Sample of the 20+ qualifications I hold:

### Leadership

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|----------------|------------------|--|
| • <b>MCIIS</b> | CIISec           | Full Member of the Chartered Institute of Information Security |
| • <b>CISSP</b> | ISC <sup>2</sup> | Certified Information Systems Security Professional            |
| • <b>CCSP</b>  | ISC <sup>2</sup> | Certified Cloud Security Professional                          |
| • <b>CCSK</b>  | CSA              | Certificate of Cloud Security Knowledge                        |
| • <b>CISM</b>  | ISACA            | Certified Information Security Manager                         |
| • <b>CISMP</b> | BCS              | Certificate in Information Security Management Principles      |

### Data Protection

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|-----------------|------|---|
| • <b>FIP</b>    | IAPP | Fellow of Information Privacy                       |
| • <b>CIPP/E</b> | IAPP | Certified Information Privacy Professional (Europe) |
| • <b>PCDP</b>   | BCS  | Practitioner Certificate in Data Protection (UK)    |

### Audit

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|----------------|-------|--|
| • <b>CISA</b>  | ISACA | Certified Information Security Auditor |
| • <b>27001</b> | BSI   | ISO27001 Lead Auditor Practitioner     |
| • <b>Ce+</b>   | IASME | Cyber Essentials+ Lead Assessor        |

### Penetration Testing

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|----------------|--------|--|
| • <b>CRT</b>   | CREST  | Registered Penetration Tester            |
| • <b>OSCP+</b> | OFFSEC | OffSec Certified Professional+           |
| • <b>CPTS</b>  | HTB    | Certified Penetration Testing Specialist |

### Degree & Education

- 1st Class BScEcon International Politics and the Third World (Aberystwyth University)
- 4 A Levels & 10 GCSEs A-C including Maths & English (Latimer College)

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## Founder & Director

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Cybersmith Mar 2022 to Now

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- **Leadership & Governance:** Guided boards by working collaboratively with technical and non-technical staff to help everyone understand each other's needs.
  - **Security Consultancy:** Improved organisational security posture and supply chain resilience by taking a business-case first approach to change.
  - **Auditing & Testing:** Interfaced with senior leaders to deliver Cyber Essentials+ assessment, cybersecurity guidance and technical penetration testing.
  - **Data Protection:** Created data inventories & advised on compliance with the UK/EU GDPR as well as on general privacy best practice.
  - **Web Development:** Reviewed complex web applications and provided guidance on how to improve them, both from a security and business efficiency standpoint.
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## Non-Compete Period After Business Sale

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Various Organisations Feb 2020 to Feb 2022 (2 yrs)

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- **Volunteering:** Coached gymnastics & volunteered locally.
  - **Education:** Passed various qualifications required to set up my next business.
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## Chief Information Officer, IT Director & IT Manager

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Fleet Assist Nov 2009 to Jan 2020 (10 yrs 3 mos)

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- **Security:** Worked within the regulated financial services sector and was responsible for cybersecurity audits from our FCA regulated customers.
- **Data Protection:** Appointed DPO & responsible for all data protection matters including running an extensive 2018 GDPR program to review circa 1000 contracts.
- **Web Development:** Developed from a greenfield project, code reviewed and project managed the web based "Atlas" system which was the company's primary system.
- **Infrastructure:** Built an on-prem/Azure hybrid Hyper-V based Windows Server environment with a fully redundant network Juniper/Ubiquiti network.
- **Data Analytics:** Designed and built a multi-award winning (Fleet News and Alphabet Awards) data analytics platform to process over £2bn in automotive maintenance data.
- **People:** Line managed 6 direct reports, with a team of 10 in total across the IT, Software Development, Analytics, Data and Admin departments.
- **Procurement:** Completed multiple IT technology refreshes with budgets up to £100k on projects ranging from software migrations to networking and server installs.
- **Facilities:** Managed the challenging environment of a 15<sup>th</sup> century manor house and led a £250k project to renovate then move to a modern office.
- **Sales:** Won multiple contracts as the lead tender writer & technical sales presenter with customers ranging from SMEs to multi-nationals.
- **M&A:** Led sale of the business to private investors, demonstrating the ability to raise capital by finding and managing the relationship with investors.