

Jonathon Smith

Cybersecurity Auditor & Pentester

info@cybersmith.co.uk

07786003999

Kettering, UK

Achievements

- **Founded** cybersecurity testing company and built client base from scratch
- **Supported** clients ranging from those with 1 employee up to global multinationals
- **Provided** multi-million privacy equity finance rounds with cybersecurity due diligence
- **Built** award winning technology platform for automotive financial services company
- **Sold** previous business delivering multi-million exit for investors

Key Skills

- **Audit:** Experienced auditor qualified in ISO27001, Cyber Assurance & Cyber Essentials+
- **Pentesting:** Technically skilled web & infrastructure penetration tester
- **Leadership:** Combines technical knowledge with a generalist mindset to deliver insight in all areas
- **Web Developer:** Over 15 years' experience as a .NET developer solving business problems
- **Data Protection:** Qualified former DPO who was responsible for GDPR in a regulated industry

Personal Summary

Currently founder & director of Cybersmith, provider of pentesting & cybersecurity auditing.

Previously Chief Information Officer in the automotive finance sector for over a decade.

Volunteer Vice-Chairman of Kettering Mind & Governor of Kettering General Hospital.

Trampoline gymnastics specialist, with 18 years experience coaching all ages & abilities.

Qualifications

Sample of the 20+ qualifications I hold:

Audit

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| • CISA | ISACA | Certified Information Security Auditor |
| • 27001 | BSI | ISO27001 Lead Auditor Practitioner |
| • CE+ | IASME | Cyber Essentials+ Lead Assessor |
| • CA | IASME | Cyber Assurance Assessor |

Penetration Testing

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| • CRT | CREST | Registered Penetration Tester |
| • OSCP+ | OFFSEC | OffSec Certified Professional+ |
| • CPTS | HTB | Certified Penetration Testing Specialist |
| • CWES | HTB | Certified Web Exploitation Specialist |
| • PNPT | TCM | Practical Network Penetration Tester |

Data Protection

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| • FIP | IAPP | Fellow of Information Privacy |
| • CIPP/E | IAPP | Certified Information Privacy Professional (Europe) |
| • PCDP | BCS | Practitioner Certificate in Data Protection (UK) |

Leadership

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| • MCIISS | CIISSC | Full Member of the Chartered Institute of Information Security |
| • CISSP | ISC ² | Certified Information Systems Security Professional |
| • CISM | ISACA | Certified Information Security Manager |
| • CISMP | BCS | Certificate in Information Security Management Principles |

Degree & Education

- 1st Class BScEcon International Politics and the Third World (Aberystwyth University)
- 4 A Levels & 10 GCSEs A-C including Maths & English (Latimer College)

Founder & Director

Cybersmith Mar 2022 to Now

- **Web Penetration Testing:** Tested a broad range of web applications across a spectrum of technology stacks from both a white & blackbox perspective.
- **Finance Due Diligence:** Provided assurance on cybersecurity as part of private equity funding deals valued in the millions.
- **Infrastructure Penetration Testing:** Worked onsite on small branch offices & complex multi-site organisations to deliver improved security for clients.
- **Cyber Essentials & Assurance:** Certified companies from 1 man contractors, all the way up to global multi-nationals.
- **Sales & Business Development:** Built a client base from scratch & developed relationships with them to deliver long-term repeat customers.
- **Security Consultancy:** Guided boards by working collaboratively with technical & non-technical staff to deliver improved organisational security posture.

Non-Compete Period After Business Sale

Various Organisations Feb 2020 to Feb 2022 (2 yrs)

- **Volunteering:** Coached gymnastics & volunteered locally.
- **Education:** Passed various qualifications required to set up my next business.

Chief Information Officer, IT Director & IT Manager

Fleet Assist Nov 2009 to Jan 2020 (10 yrs 3 mos)

- **Security:** Worked within the regulated financial services sector and was responsible for cybersecurity audits from our FCA regulated customers.
- **Data Protection:** Appointed DPO & responsible for all data protection matters including running an extensive 2018 GDPR program to review circa 1000 contracts.
- **Web Development:** Developed from a greenfield project, code reviewed and project managed the web based "Atlas" system which was the company's primary system.
- **Infrastructure:** Built an on-prem/Azure hybrid Hyper-V based Windows Server environment with a fully redundant network Juniper/Ubiquti network.
- **Data Analytics:** Designed and built a multi-award winning (Fleet News and Alphabet Awards) data analytics platform to process over £2bn in automotive maintenance data.
- **People:** Line managed 6 direct reports, with a team of 10 in total across the IT, Software Development, Analytics, Data and Admin departments.
- **Sales:** Won multiple contracts as the lead tender writer & technical sales presenter with customers ranging from SMEs to multi-nationals.
- **M&A:** Led sale of the business to private investors, demonstrating the ability to raise capital by finding and managing the relationship with investors.