

#### **Intros**







#### **Doug Mill**

**Data Scientist** 

Proprietary Trader & Investor, BA

#### **Chris O'Malley**

**Data Scientist** 

**Electronic Technician** 

#### Jakub Rybicki

**Data Scientist** 

Geotechnical Engineer, MS



## Agenda

1

2

3

4

5

6

**Business Understanding** 

**Data Understanding and Preparation** 

Modeling

**Evaluation** 

**Proposal** 

**Future Investigations** 

# Real Estate Agency



- Important Home Characteristics
- Using the 2015 Housing Market



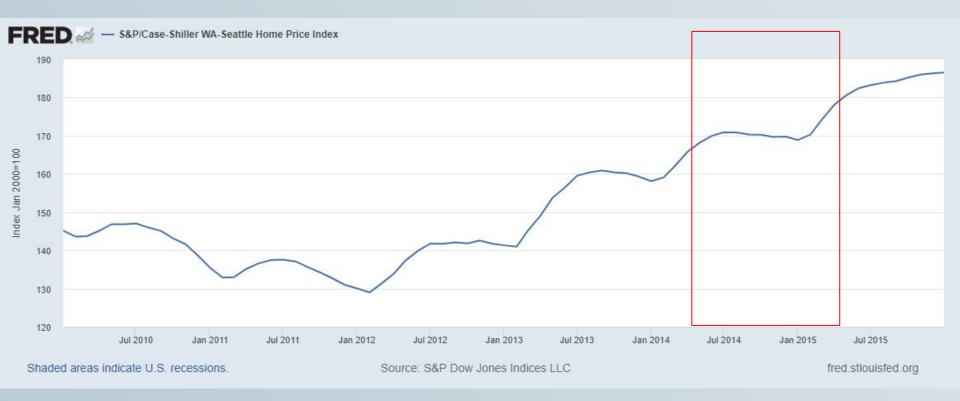
**More Square footage** 

**Better school district** 

**Higher Grade** 







S&P Dow Jones Indices LLC, S&P/Case-Shiller WA-Seattle Home Price Index [SEXRNSA], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/SEXRNSA, October 6, 2021.

Business Data Modeling Evaluation Proposal



#### Investor-driven Data

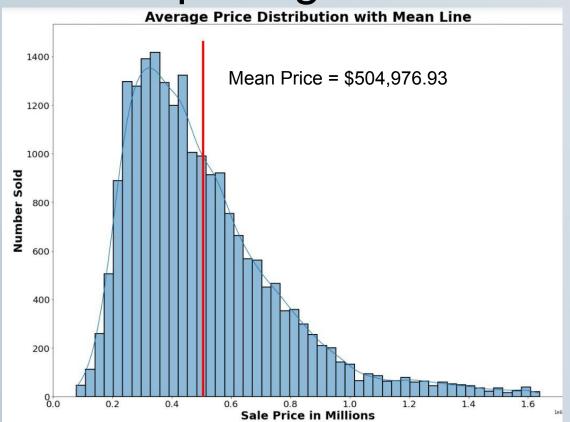
- Home sales in King County, Washington
- Sales between May 2014 May 2015
- Data from 21.6K home sales
- 2015 School GIS data from kingcounty.gov

## **Data Preparation**

- Eliminated homes above \$1.65M
- Removed ~400 outliers and typos
- Data from 21.6k
  21.2k home sales



# **Exploring Data**





# Why so Pricey?



What are the key variables driving home values?



# **Key Factors**



Home Size



**School District** 



Grade



# Why School District?

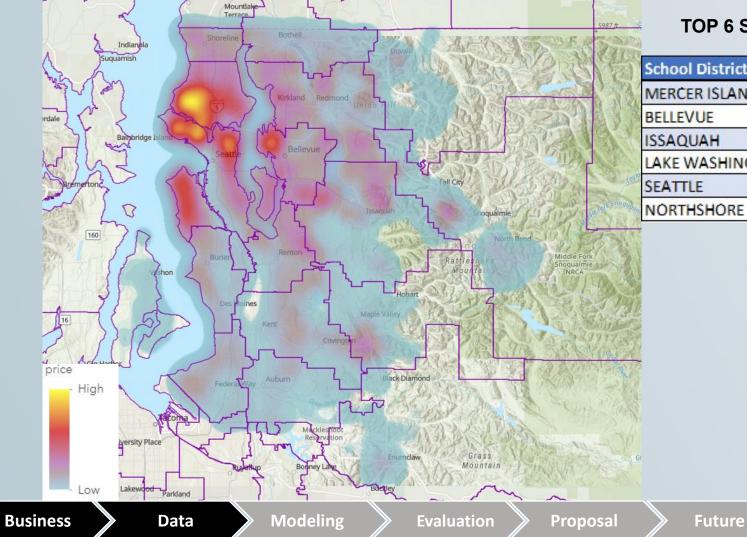
School quality and district can greatly impact home value







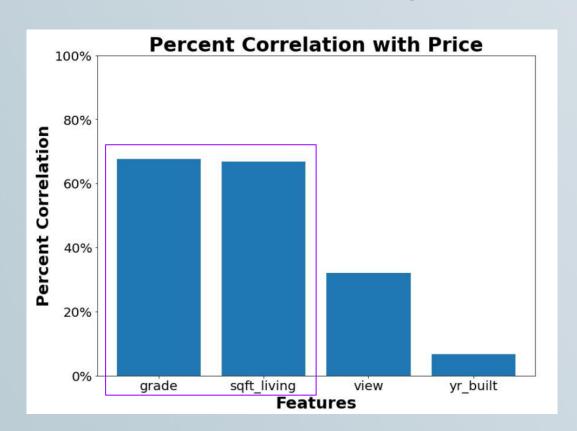
Business Data Modeling Evaluation Proposal Future



#### **TOP 6 School Districts**

School District	Mean Price
MERCER ISLAND	\$1,002,759.00
BELLEVUE	\$747,735.80
ISSAQUAH	\$675,401.00
LAKE WASHINGTON	\$631,370.30
SEATTLE	\$557,237.90
NORTHSHORE	\$531,400.90

#### Modeling





#### **Evaluation**

<u>Variable</u>		Effect on Home Price
Home Size		\$235 /sqft
	Mercer Island District (1)	+\$508,808
School Districts (Top 3):	Bellevue District (2)	+\$360,100
	Seattle District (3)	+\$297,400
Building Grade		\$71,090 /grade





## **Proposal**



- Low square footage
- Federal Way, Kent, Tukwila
- Grade < 7

- High square footage
- Mercer Island, Bellevue, Seattle
- Grade > 9



# **Future Investigations**

- Proximity to shopping, entertainment, amenities, employment, and airports
- Compare sales by neighborhood





Doug Mill github.com/cyborgsage

# Thank You



Chris O'Malley github.com/chriso2672



Jakub Rybicki github.com/Jakubryb



# Questions?

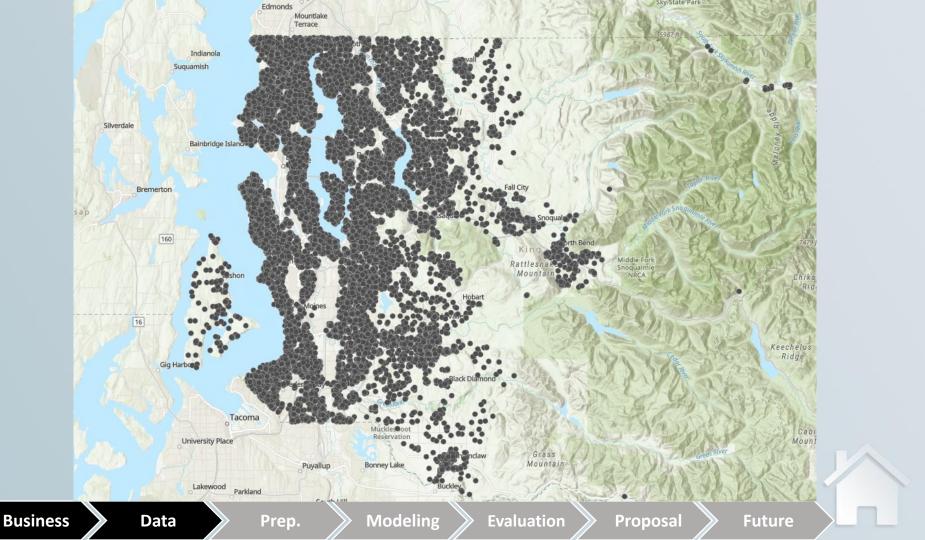


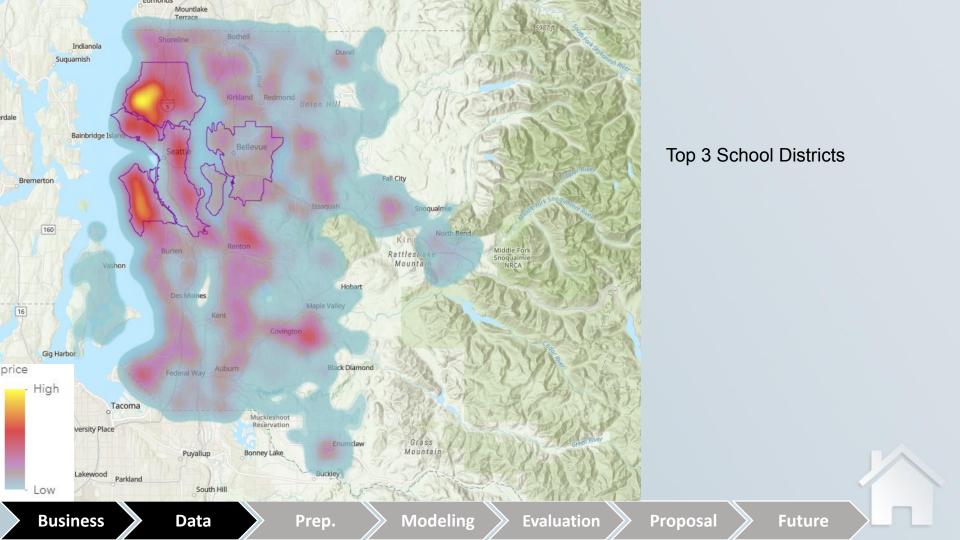
# **Appendix**

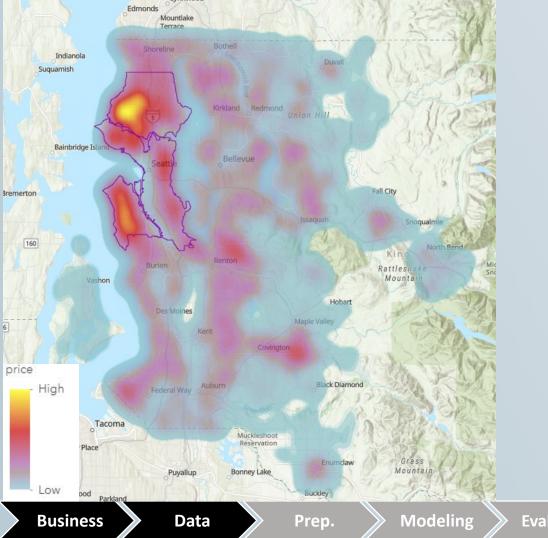


School District	Mean Price
MERCER ISLAND	\$1,002,759.00
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LAKE WASHINGTON	\$631,370.30
SEATTLE	\$557,237.90
NORTHSHORE	\$531,400.90
VASHON ISLAND	\$485,801.80
SNOQUALMIE VALLEY	\$484,465.40
RIVERVIEW	\$442,684.40
SHORELINE	\$423,701.10
TAHOMA	\$381,659.30
RENTON	\$362,342.50
KENT	\$320,962.40
ENUMCLAW	\$317,884.10
HIGHLINE	\$317,111.70
FEDERAL WAY	\$290,356.70
AUBURN	\$290,268.10
TUKWILA	\$249,271.10
SKYKOMISH	\$218,562.50

Business Data Modeling Evaluation Proposal Future







#### **Public School District**

**Evaluation** 

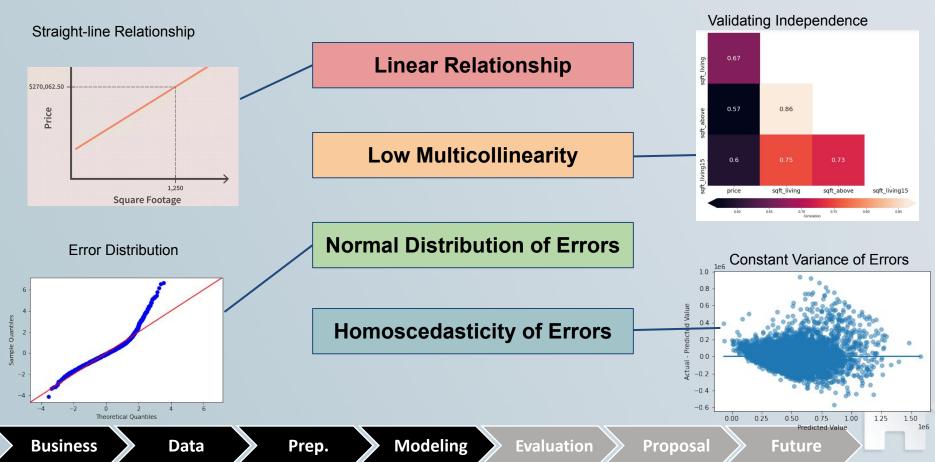
**Proposal** 

Future

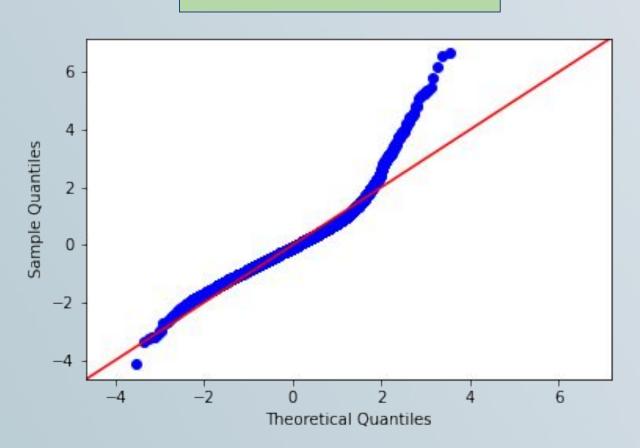
#### Shoreline Northshore Riverview Washington Mercer Snoqualmie Island Renton Highline Vashon Island **Federal Way** Auburn Snoqualmie King County

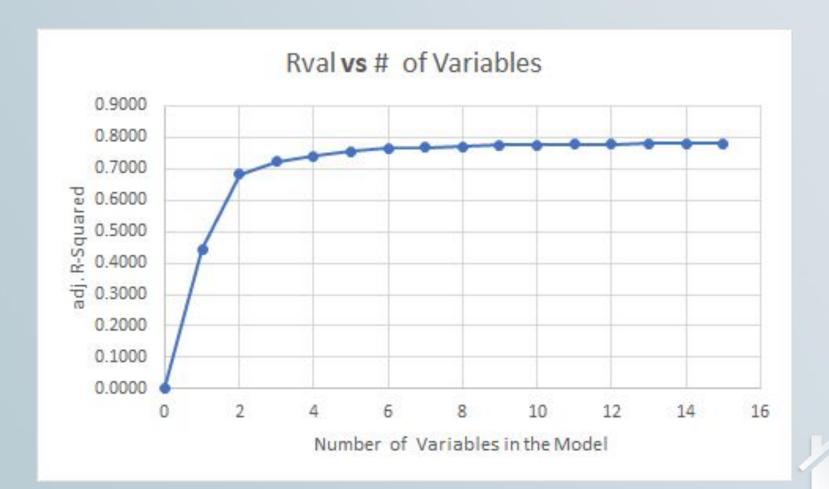
# King County School Districts

# Assumptions of Linear Regression

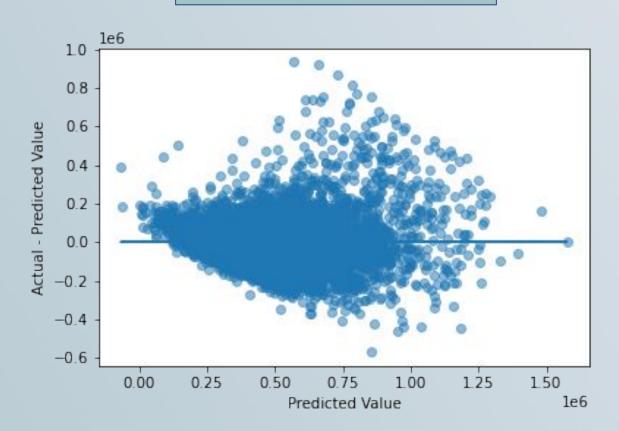


#### **Normal Distribution of Errors**





#### **Homoscedasticity of Errors**



#### This Chart Shows Why This Rally Has Been So Hated

Myles Udland Jun 17, 2014, 10:32 AM

An overriding market meme since the beginning of 2013 is we are in the midst of the most hated bull market in history.



https://www.businessinsider.com/hated-bull-market-2013-2014-2014-6 https://www.macrotrends.net/2604/30-year-fixed-mortgage-rate-chart

Business Data Prep. Modeling Evaluation Proposal Future

# Improving our models

#### **Variable**

### **Explainability**

- 1. Sqft\_living
- 2. School District
- 3. Grade
- 4. Year Built



- 68.3%
- 72.3%
  - 74.2%

**Business** Data

