

# Wassim LAKEHAL

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## EDUCATION

- 2020 – 2023 HEC Paris** Paris – **France**  
Master in Management – “Grande Ecole” Programme | GPA: 3.8/4.0  
- Ranked as the #1 Business School in Europe by the Financial Times since 2019  
- Focus on Company Valuation, M&A & LBO Modelling, Capital Markets  
- Thesis: “How can relevant financial metrics be applied to accurately value SaaS companies and inform investment decisions?”
- 2018 – 2023 Télécom Paris** Paris – **France**  
Master of Science in General Engineering – Diplôme d’Ingénieur | GPA: 4.0/4.0  
- Ranked among the top 5 French engineering schools  
- Focus on Signal Processing, Data Science & Economics
- 2016 – 2018 Lycée Kléber** Strasbourg – **France**  
2-year intensive program to enter top French engineering schools | Top 5% out of +6,000 candidates at entrance exam

## WORK EXPERIENCE

- July 2023 Lazard** Paris – **France**  
Ongoing M&A Analyst (Full-Time) | TMT team  
- Engaged in pitching and executing deals for Telecom and Tech clients across Europe, Middle East, Africa, and Latin America  
- Managed data rooms, Q&A sessions and day-to-day workstreams during processes with third parties and external advisors during the execution phase  
- Performed modelling (Merger and Break-Up Impacts, DCF, LBO, DDM, Trading Comparables, Precedent Transactions)  
- Prepared marketing materials (including RfP, Information Memorandum and Investor Deck)  
- **Relevant transactions:**
  - o Advised Orange on its fiber JV in Spain with Vodafone (2024)
  - o Advised MSIP on the restructuring of Tele Columbus (2024)
  - o Advised Carraun on the acquisition of a 6% stake in Proximus (2023)
- June 2022 Barclays Investment Bank** (Full-Time Return Offer Received for July 2023) London – **UK**  
3 months Investment Banking Summer Analyst | UK M&A team  
- Led comprehensive valuation analysis for a take-private opportunity of a listed chemical company with over £1 billion revenue  
- Conducted a thorough analysis of Trading Comparables for the management team of a listed software company, providing insights on churn rate and ARR for defence considerations  
- Created profiles for 10+ companies in the Consumer & Retail industry, analysing their financial performance, and growth potential, to support M&A decision-making process for a major player in the industry  
- Provided daily updates for a high-profile sell-side deal mandate in the customer service industry, monitoring data room activity, management meetings, and progress in commercial and financial due diligences
- Jan. 2022 Omnes Capital** – European private equity player in the mid-cap infrastructure sector Paris – **France**  
6 months Private Equity Analyst Intern  
- Assisted with conducting an LBO analysis of a real estate developer through market research, financial modelling, participation in Q&A sessions and management meetings  
- Conducted market research and financial analysis for a French electric vehicle charging station operator with ambitions to expand in Europe  
- Provided active monitoring of accounting, legal and tax operations with 10 portfolio companies  
- Elaborated investment notes, legal documents, and fundraising for Omnes fund: “CEP2” (target: €200m+)  
- Monitored technology and infrastructure sectors in Europe through weekly press reviews

## SKILLS, ACTIVITIES & INTERESTS

- Languages** - **French** (Native) – **English** (Fluent) – **German** (Upper Intermediate) – **Arabic** (Intermediate)
- IT Skills** - Microsoft Office, FactSet, Bloomberg, TeleGeography, Factiva, MergerMarket, Upslide
- Sports** - Boxing (6 years, ensured weekly programming of trainings and coordinated competitions), Skiing, Running
- Achievements** - 1<sup>st</sup> prize winner for Design Thinking 5G challenge organised by Capgemini  
- 1<sup>st</sup> prize winner for 2023 European Private Equity Case Competition by KKR