# **Reach Conclusion**

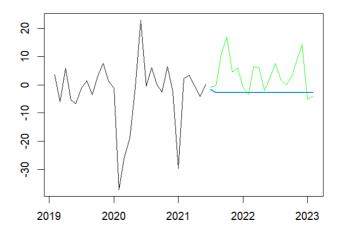
In this study, we mainly selected three representative tourist cities, Bangkok, Chiangmai and Chonburi, and analyzed the three indicators of hotel occupancy rate, tourist number and tourism net profit in the three cities.

The first is the three indicators of Chonburi.

## 1. Occupancy rate

```
> accuracy(linear.lm.pred.season1)
                       ME
                               RMSE
                                         MAE
                                                   MPE
                                                           MAPE
MASE
         ACF1
Training set 1.441902e-16 27.26454 25.4701 -506.4164 543.3196
0.6684327 0.9201807
> accuracy(quadratic.lm.pred.season1)
                        ME
                                 RMSE
                                            MAE
                                                      MPE
                                                               MAPE
   MASE
             ACF1
Training set -1.296324e-15 11.99539 9.229535 -198.2706 214.7823
0.2422183 0.67624
> accuracy(arima1)
                      ME
                               RMSE
                                          MAE
                                                     MPE
                                                             MAPE
  MASE
             ACF1
Training set -0.1441264 9.507311 6.43747 196.4665 246.6431 0.5550319
0.01292051
```

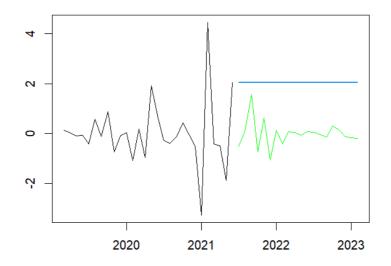
## Forecasts from ARIMA(0,0,1) with non-zero mean



#### 2. Net Profit

```
> accuracy(linear.lm.pred.season2) #1.479454
                      ME
                             RMSE
                                       MAE
                                                MPE
                                                        MAPE
MASE
        ACF1
Training set 5.324734e-17 1.479454 1.269046 -
4.114058 17.47562 0.5836318 0.880876
> accuracy(quadratic.lm.pred.season2) #0.9034827
                       ME RMSE MAE
                                                   MPE
                                                           MAPE
  MASE
           ACF1
Training set -3.550762e-17 0.9034827 0.7499888 -
1.772736 10.14263 0.3449183 0.7064459
> accuracy(arima2) #0.7556289
                     ME
                             RMSE
                                                  MPE
                                                          MAPE
                                       MAE
 MASE
            ACF1
Training set -0.01139841 0.7556289 0.4234124 -
0.8244412 6.375995 0.1947265 0.07662258
```

## Forecasts from ARIMA(0,1,0)



## 3. Tourist

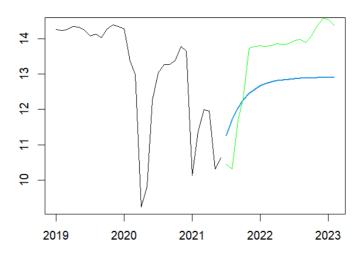
```
> accuracy(linear.lm.pred.season3) #1.324548
                              RMSE
                                                  MPE
                                       MAE
MASE ACF1
Training set -7.102392e-17 1.324548 1.052942 -
1.203455 8.660632 0.5756022 0.7976605
> accuracy(quadratic.lm.pred.season3) #0.9490133
                       ME
                               RMSE
                                                     MPE
                                          MAE
                                                             MAPE
   MASE
             ACF1
Training set -3.551196e-17 0.9490133 0.7730783 -
0.6597469 6.292316 0.4226116 0.6177829
> accuracy(arima3) #0.8926509
```

ME RMSE MAE MPE MAPE

MASE ACF1

Training set -0.0219576 0.8926509 0.4908888 0.771892 4.284318 0.2683496 0.124683

## Forecasts from ARIMA(1,0,0) with non-zero mean

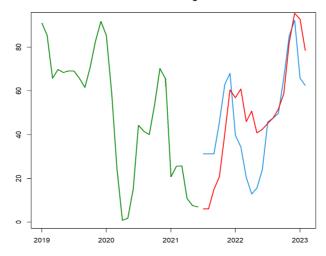


Then there are the three indicators for Chiangmai.

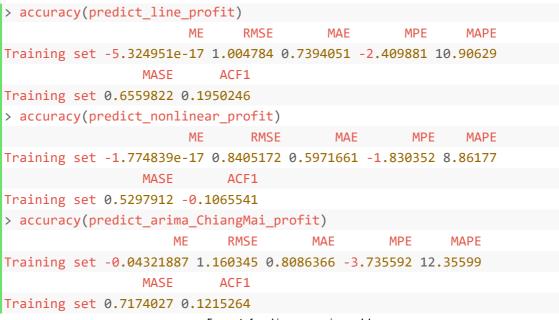
#### 1. Occupancy rate

```
> accuracy(predict_line_occupancy)
                   RMSE
                             MAE
                                       MPE
                                               MAPE
            ME
                                                         MASE
Training set 0 21.22669 18.44047 -169.0438 197.5982 0.6009038
                 ACF1
Training set 0.8760137
> accuracy(predict_nonlinear_occupancy)
                      ME RMSE
                                  MAE
                                             MPE
Training set 5.328724e-16 12.1902 10.40683 -103.6789 122.6228
                 MASE
                           ACF1
Training set 0.3391184 0.6735608
> accuracy(predict_arima_ChiangMai_occupancy)
                  ME
                        RMSE
                                  MAE
                                            MPE
                                                    MAPE
                                                              MASE
Training set 1.093677 12.1911 8.394615 -60.03949 91.37578 0.2735481
                 ACF1
Training set 0.1743643
```

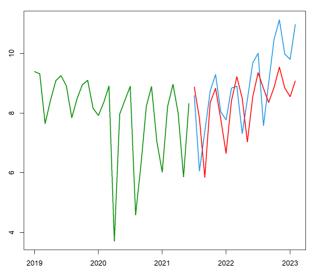
#### Forecasts from Linear regression model



#### 2. Net Profit



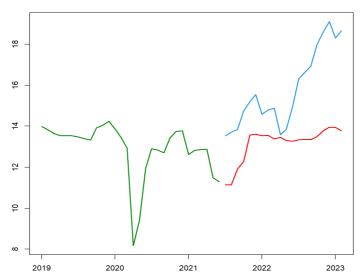
Forecasts from Linear regression model



#### 3. Tourist

```
> accuracy(predict_line_tourist)
                       ME
                                RMSE
                                           MAE
                                                      MPE
                                                               MAPE
Training set 7.101849e-17 0.9659936 0.6674755 -0.7385931 5.692294
                  MASE
                            ACF1
Training set 0.5615434 0.6837551
> accuracy(predict_nonlinear_tourist)
                                                            MASE
                     RMSE
                                            MPE
                                                    MAPE
             ME
                                 MAE
            0 0.8344299 0.5808907 -0.5810061 4.925267 0.4887
Training set
Training set 0.5704997
> accuracy(predict_arima_ChiangMai_tourist)
                                                    MPE
                                                             MAPE
                              RMSE
                                         MAE
                     ME
Training set 0.02103759 0.9360489 0.5260736 -0.1692823 4.506591
                  MASE
                             ACF1
Training set 0.4425828 0.02021196
```

#### Forecasts from Linear regression model

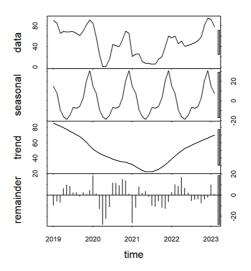


As can be seen from the above accuracy results, ARIMA model has the best performance in the prediction of hotel occupancy rate, tourism net profit and total number of tourists in Chonburi; In Chiangmai, the nonlinear trend model has the best performance in the prediction of hotel occupancy rate, tourism net profit and total number of tourists. The picture shows the best models and divides the training set and test set to make predictions.

Through the pictures of the two places, we further compare and analyze, Chiang Mai's profit margin fluctuates year by year, while Chonburi fluctuates up and down at 0, indicating that the profitability is not strong in this period of time. We further infer the reasons: Chiang Mai is the largest city except the capital Bangkok, with mature urban facilities and developed tourism

industry, and the occupancy rate and number of tourists are also good, so it has the potential to make further profits in the tourism industry in the future; Chonburi was originally a fishing village and is now an industrial and commercial city. Compared with Chiang Mai, the tourism industry is less developed, and the overall urban level and economic level are lower. Therefore, the above factors may have a certain negative effect on the profit of tourism.

In the process of implementation, special analysis and supplementary explanation of data processing for a special city are required: When the ARIMA difference is performed on the data in Chiang Mai, the ndiff result of the non-seasonal term is 0, but it fails the ADF test, so the first-order difference is performed on the seasonal term. However, after this step, the ndiff result is 1, which fails the ADF test, so the first-order difference processing is performed on the non-seasonal term. The results passed the unit root test (p = 0.04 < 0.05). The reason for this is mainly because the seasonal term in Chiang Mai fluctuates more than that in Bangkok and Chonburi. (as shown in the picture). In the final value of Auto Arima model, season terms are added: ARIMA(0,1,0)(1,1,0)[12].



> ADF1

Augmented Dickey-Fuller Test

```
data: ChiangMai_occupancy.ts
Dickey-Fuller = -2.1703, Lag order = 3, p-value = 0.506
alternative hypothesis: stationary
```

```
ndiffs(ChiangMai_occupancy.ts) #The result is 0 but does not pass the
ADF unit root test
ADF1 <- adf.test(ChiangMai_occupancy.ts)
# So make a first-order difference for the seasonal term
nChiangMai_occupancy.ts<-diff(ChiangMai_occupancy.ts,12)
nChiangMai_occupancy.ts<-diff(nChiangMai_occupancy.ts,1)
ndiffs(nChiangMai_occupancy.ts)
## Run the unit root test on the data again</pre>
```

# ADF2 <- adf.test(nChiangMai\_occupancy.ts) #p=0.04<0.05, so the null hypothesis is rejected, there is no unit

root, and the time series is stationary after first difference

Therefore, we think that among the three cities, only the optimal model of three indicators in Chiang Mai is a nonlinear model. First, it may be that ARIMA has stronger ability to process data with weak seasonality, while the accuracy of ARIMA decreases due to the strong seasonality in Chiang Mai. Second, the data range and circumstances may be special, which will affect the judgment of the optimal model.