CYNTHIA MIRANDOLA

226-201-2102





cmirando@uwaterloo.ca 🔗 www.mirandola.ca 📊 www.linkedin.com/in/cynthia-mirandola

EXPERIENCE

Market Research Analyst

Northern HCI Solutions Inc

m05/2020-08/2020

Remote

- Conducted market research analysis of the event industry
- Researched the implications of COVID-19 on the event industry
- · Prepared reports and marketing materials
- Designed an updated company website and podcast page using HTML and CSS
- Participated in sales outreach to generate new leads

Student Accountant

Lumico Logistics Inc

m07/2018-09/2018

Cambridge, ON

- Handled 2 years of accumulated financial data
- Transferred the accounting department onto QuickBooks accounting software
- Completed routine accounting activities including creating invoices, journal / ledger entries, balance sheet and income statement
- Communicated with clients and partnering institutions regularly

Personal Seller

Appleflats

m07/2017-10/2017

Waterloo, ON

- Generated sales through one-on-one sales pitches with clients
- Consistently exceeded quota by a minimum of 15%
- Established a loyal customer base through developing connections with clients

EDUCATION

Business Administration and Mathematics Double Degree

University of Waterloo & Wilfrid Laurier University

- University of Waterloo President's Scholarship Recipient
- Waterloo County Entrance Scholarship Recipient

SKILLS

Python

HTML

CSS

JavaScript

Microsoft Office Suite

QuickBooks

Accounting

Analysis

Research

ACHIEVEMENTS

Mirandola.ca

Coded a personal portfolio website using HTML, CSS, JavaScript and Git

HP BU111 Live Case Competition

Placed first out of 250 teams. Created a solution to combat declining demand among millennial consumers. Presented for Executives at HP Canada

Xlerate Lazaridis Case Conference

m 01/2020

Placed second out of 57 teams. Proposed a method for generating millennial interest and knowledge in investing. Presented to executives at Fidelity Investments

Quantify: Risk & Insurance Case Competition

m07/2020

Semi finalist. Prepared a business plan for a hypothetical insurance company. Presented to industry experts

VOLUNTEER

Math Shadow Mentor

m 01/2020-Present

Math Ambassador

m10/2019 - Present