



Introduction to GitLab

**Digital
Transformation
is disrupting
every industry**



70% of Digital Transformations fail ¹ ...



Complexity, bottlenecks, and inefficiency

manual processes, functional silos, waiting for handoffs, uncertainty

Poor collaboration and communication between teams

misaligned priorities, duplication of work, unsure of who is doing what, when and why

Periodic crisis, unsatisfying tradeoffs

security breaches, bugs caught in production, downtimes, security & compliance vs. speed

Lack of visibility and traceability

siloeed teams, hard to identify & fix bottlenecks, expensive to report, audit, comply

¹ <https://www.mckinsey.com/industries/retail/our-insights/the-how-of-transformation>

...resulting in



Poor quality products, over budget, unexpected costs

Frequent rework, wasted cycles and budget, lower employee productivity

Poor velocity, lost market opportunities, product launch delays

Poor business agility, unable to capture new opportunities and get quick market feedback

Poor developer experience, high employee turnover

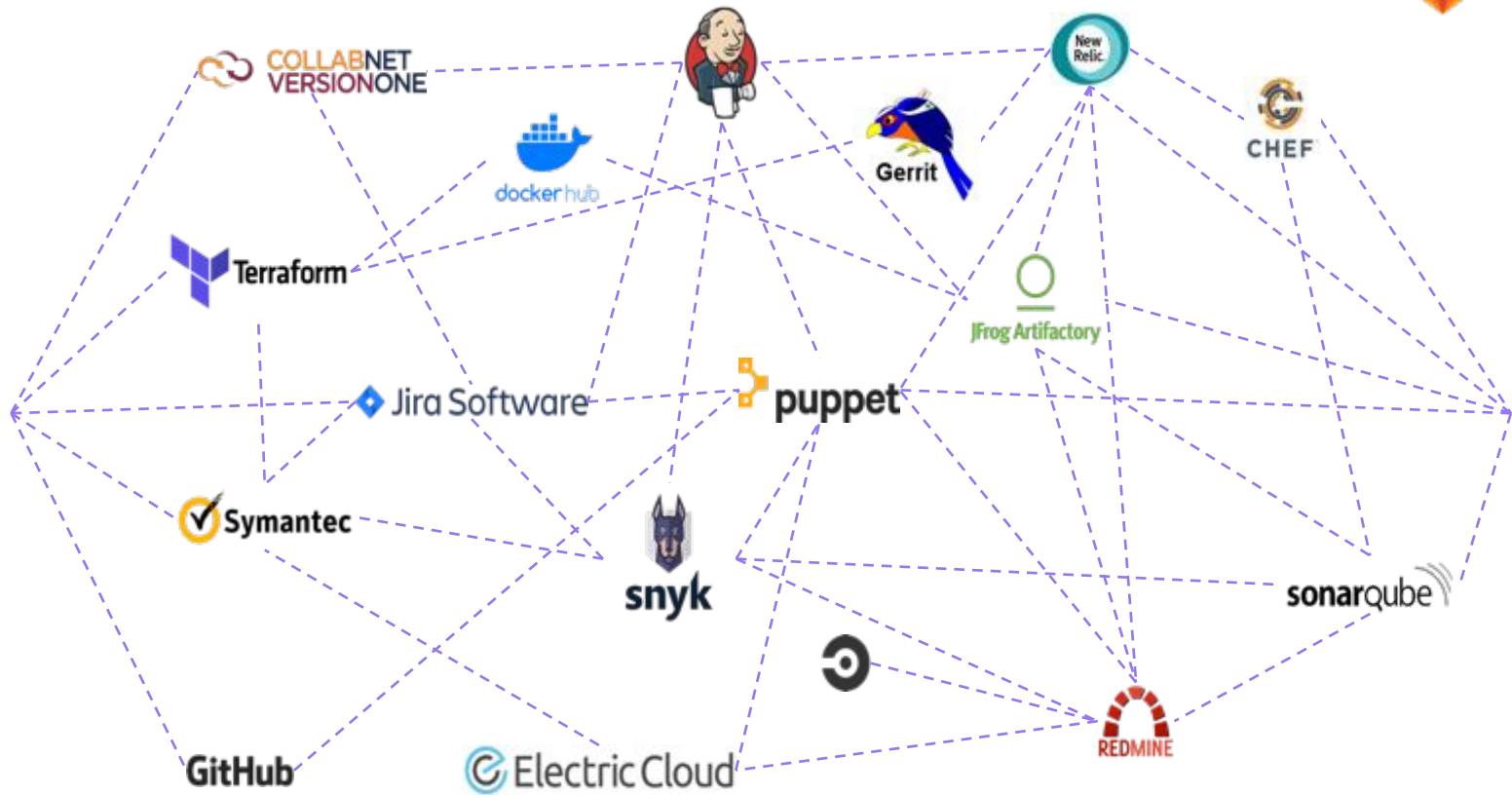
poor developer experience, high employee turnover, hard to recruit or retain talent

Business disruption, damaged reputation, customer attrition

Simplify the software development toolchain to reduce total cost of ownership

DevOps is transforming how companies deliver software
















































































Today's software delivery landscape



Toolchain tax - multiple tools, fragile integrations, hard to scale, outages

GitLab aims to replace multiple tools across the lifecycle



 Manage	 Plan	 Create	 Verify	 Package	 Secure	 Release	 Configure	 Monitor	 Defend
									
									
									
									
									
									
									

Reducing your footprint



GITLAB IS REPLACING POINT TOOLS...

Project management →
SCM →
CI/CD →
Issue tracking →
Container registries →
Logging →
Dependency scanning →
License management →



GitLab

AND ENABLING ENTIRELY NEW CAPABILITIES...

→ Concurrent development
→ Moving security forward (SecDevOps)
→ Seamless collaboration
→ Full accountability
→ Cycle time measurement
→ Transparency
→ Real-time feedback
→ ...

A single, intuitive user experience, data model and integrations

A Complete DevOps Platform Delivered as a Single Application



Manage



Plan



Create



Verify



Package



Secure



Release



Configure



Monitor



Defend

Single Conversation
Single Data Store
Single Permission Model
Single Interface
Governance & Security
Team Collaboration
Lifecycle Analytics

Quantifiable benefits of simplicity



Increase Operational Efficiencies

One consistent view and collaboration space for Dev, Ops, and Security teams
Public cloud independent, deploy anywhere, SaaS and/or self-managed



Deliver Better Products Faster

Ability to work in parallel, get feedback and not have to wait on other teams
Automate testing, security, deployments to minimize manual intervention
Assess and resolve security, compliance, and code quality issues at the point of code change



Reduce Security and Compliance Risk

Decrease security exposure, cleaner and easier audits, reduce disruptions

GitLab streamlines the DevOps adoption journey

DevOps
adoption
stages

DevOps Initiatives

Better collaboration,
higher IT productivity

DevOps Maturity

Faster releases, fewer
errors, lower costs

Digital Transformation

Faster time-to-market,
increased revenue



Portfolio

Epics and roadmaps
enable visualizing and
prioritizing future work



Project

Backlog, sprint,
burndown, tracking
deliverable

➤ Typical starting points



SCM

Code reviews,
collaboration, developer
experience, productivity



CI

Automated
build/test pipeline,
quality and speed



Security

Security Dashboard,
Shift left Security



CD

Multi cloud,
flexible infrastructure,
infrastructure as code

Holistic value increases with GitLab adoption

Holistic value increases with GitLab adoption

Reduced cost

- Single license
- Reduced maintenance
- Reduced integration costs

Auditability

- Single data store

Improved toolchain security

Speed of innovation

Improved compliance

Continuous improvement

visibility and analytics

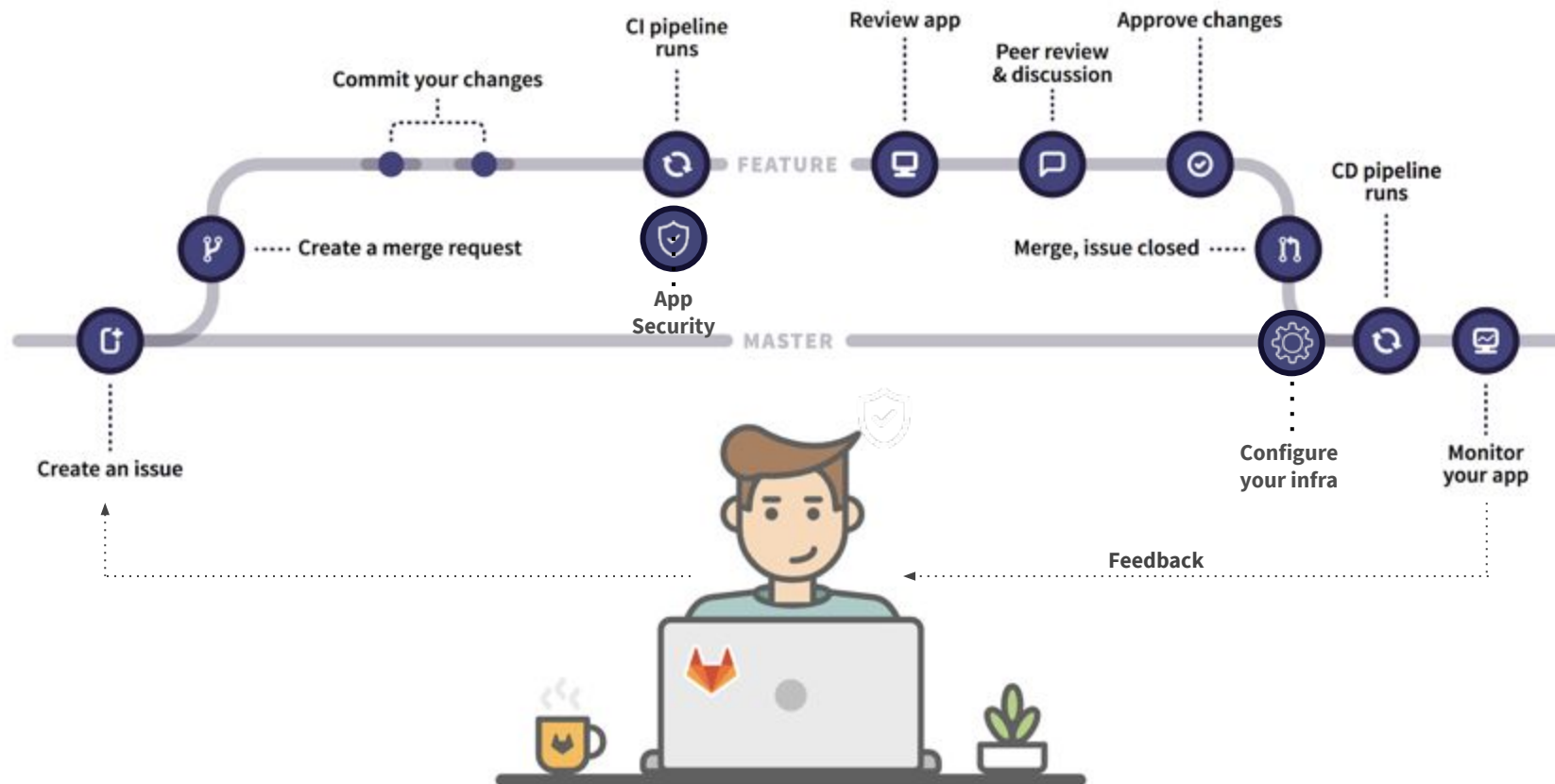
- Cycle time analytics
- Single pane of glass visibility

Seamless collaboration

Developer experience

- Single interface
- Developer flexibility (movement
between projects/new toolsets)

DevOps Best Practices Built In





- Leading SCM and CI in one application
- Built in security and compliance
- End to end insight and visibility
- Deploy your software anywhere
- Flexible GitLab hosting options
- Rapid innovation
- Open Source: Everyone can contribute
- Collaborative & transparent customer experience



GitLab

Everyone can contribute



“Learning one tool's conventions (GitLab) has been so much better than trying to glue three different tools together (e.g. Bitbucket, Jira, Jenkins, Confluence), each with their own words.

In GitLab, the repository is the center of all attention, and there's no ambiguity about how each feature (say a build or a documentation site) relates to it.”

Customer Quote from Q1 FY20 System Usability Scale Survey

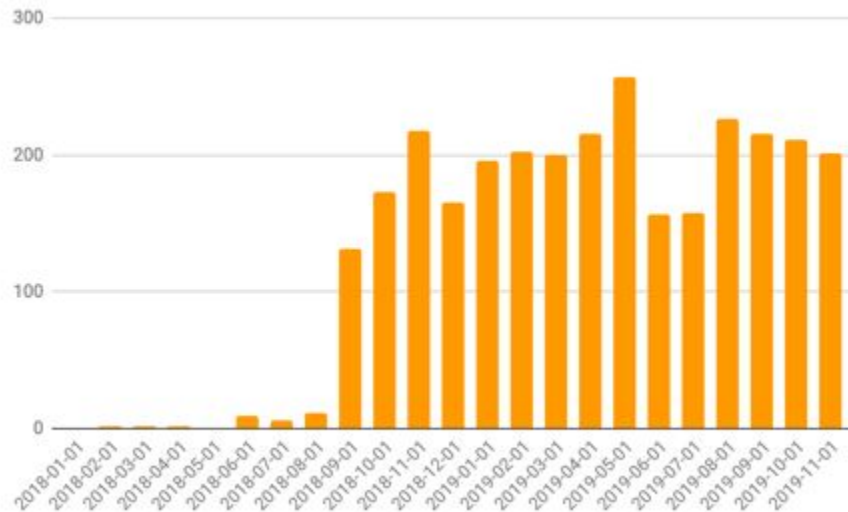
How can we achieve our vision?



BUILT ON OPEN SOURCE

- **THE POWER OF CONVENTION:** leverage the DevOps best practices of 100K+ organizations across the world.
- **EVERYONE CAN CONTRIBUTE:** passionate, vocal, global community of 2200+ people and organizations contribute code.
- **CO-CREATION:** with thousands of public feature proposals, GitLab delivers customer-driven innovation
- **CONTINUOUS INNOVATION:** since 2011 GitLab has consistently released new features/innovations on the 22nd of every month.
- **OPEN ECOSYSTEM:** built upon powerful open source technologies like Kubernetes and Prometheus.

Community contributions merged per month



CI



ticketmaster®

GitLab's platform helps Ticketmaster deliver higher-quality features to fans more quickly and more consistently

SCM and CI



esa
European Space Agency

GitLab simplifies ESA's DevOps toolchain and allows team to cross borders, increase cooperation and reshape working culture

SCM and CI/CD



Goldman Sachs

GitLab removes toolchain complexity and accelerates DevOps adoption, shortening release cycles from once every 1-2 weeks to once every few minutes

Agile, SCM, CI/CD, and security



Glimpse

GitLab streamlines Glimpse's development processes improving compliance, security scanning and deploy time

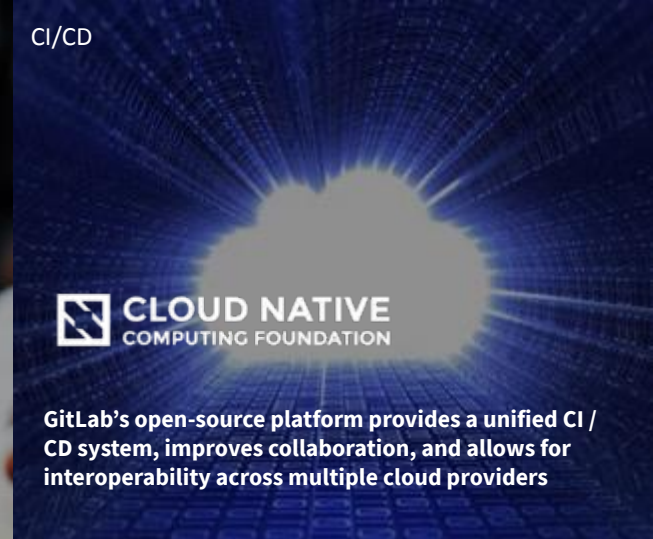
SCM and CI



Worldline

GitLab quickly became the backbone of Worldline's development environment, improving code review by 120x

CI/CD



CLOUD NATIVE
COMPUTING FOUNDATION

GitLab's open-source platform provides a unified CI / CD system, improves collaboration, and allows for interoperability across multiple cloud providers