

The distribution of (auto) insurance companies, by county, in Georgia, USA relative to population size and number of reported car accidents.

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Study Questions:

**Q1) How are insurance companies distributed in the state?**

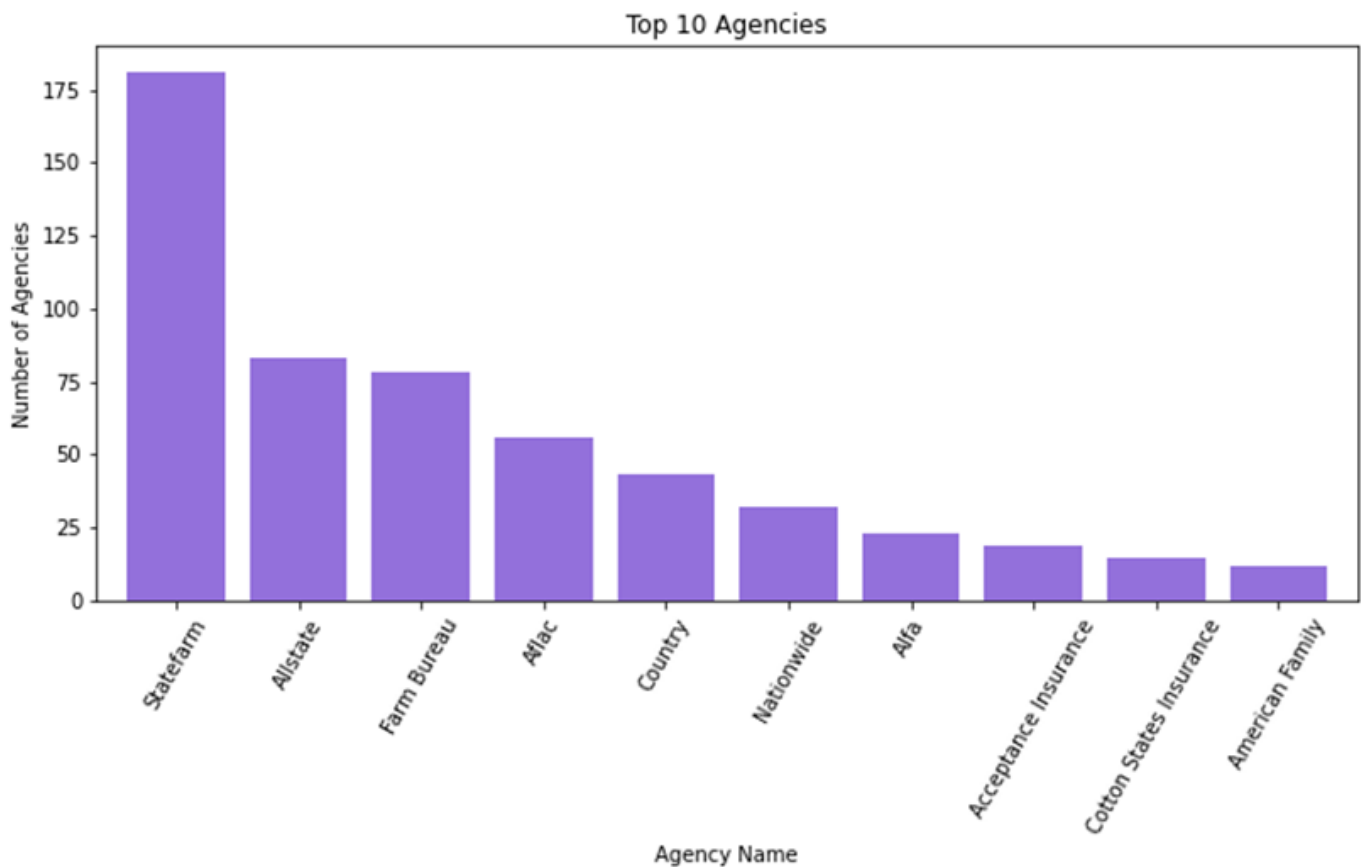
**Q2) Which counties have higher than expected rates of insurance companies?**

- relative to population size
- relative to accident counts

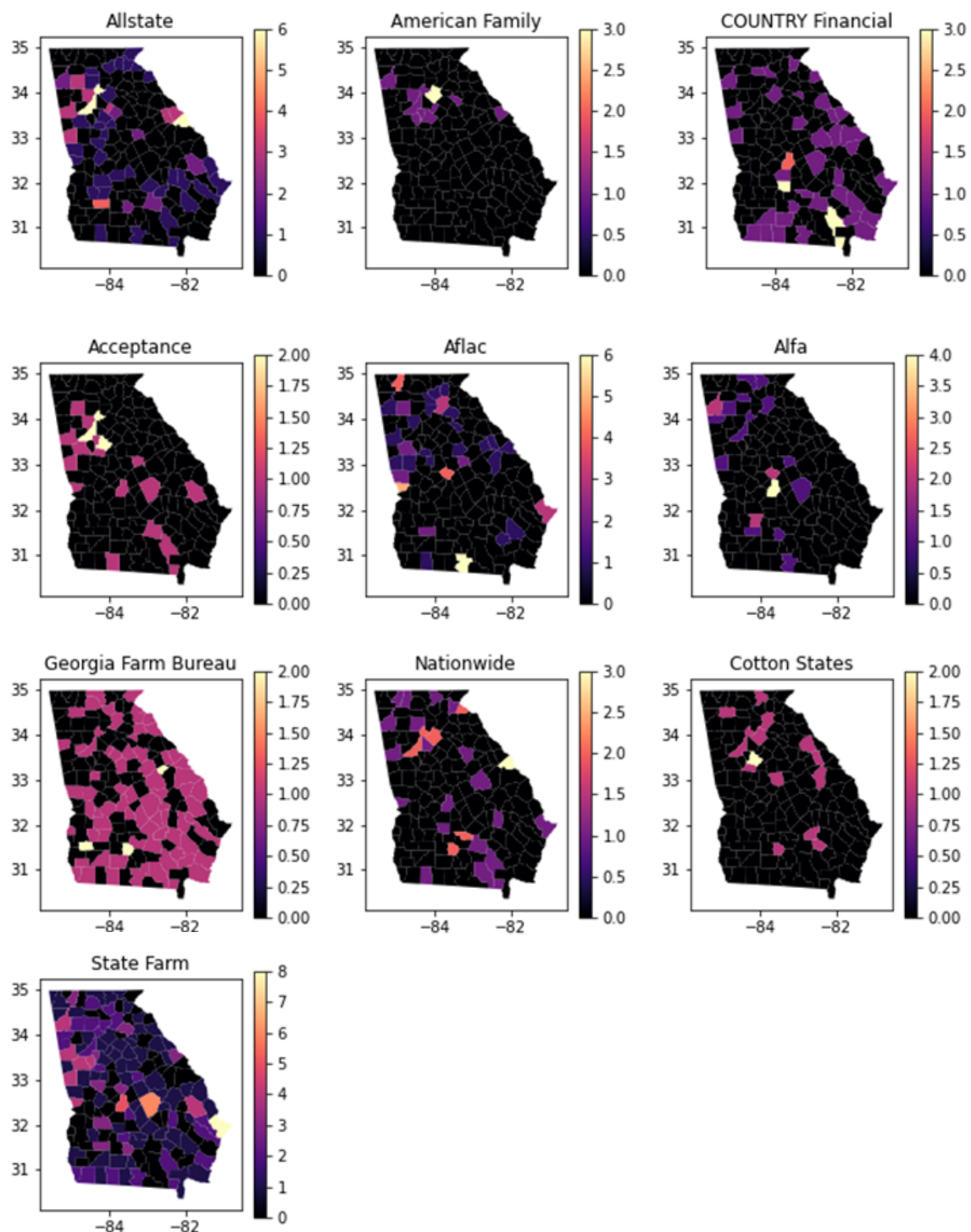
**Q3) Does population size or frequency affect where offices are located?**

## Q1 & Q2:

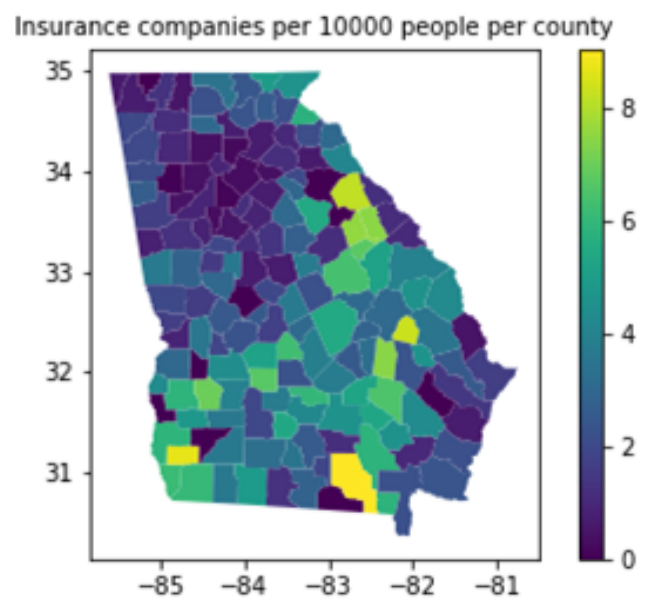
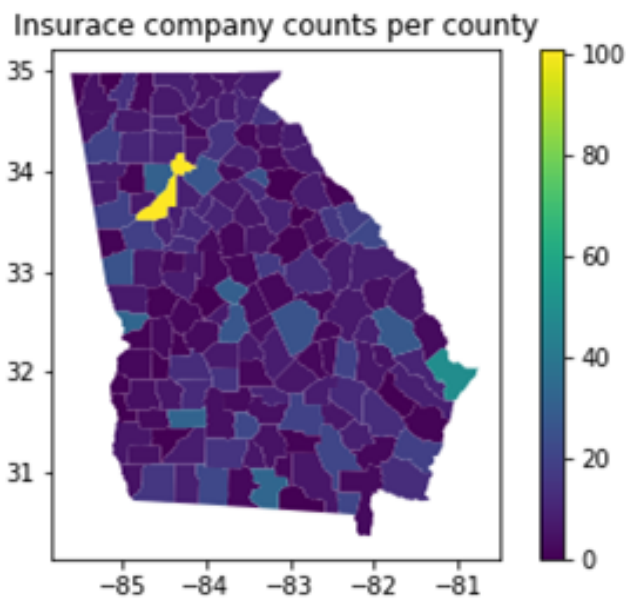
The most frequently occurring insurance agency was State Farm, with over 170 locations. Next were Allstate and Farm Bureau, which had over 70 locations. There were a total of 910 agencies, but after the first 10 agencies, there was a natural break in the distribution, with most of the remaining distribution having less than 5 locations.



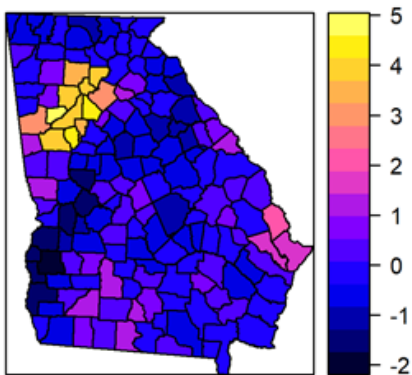
Overall, the most common agencies displayed substantial variation among counties in the state. However, there were agencies such as Farm Bureau that were more evenly distributed among rural counties. Cotton states insurance is affiliated with country insurance, and it seems that cotton states distribution correlates to where country insurance isn't located.



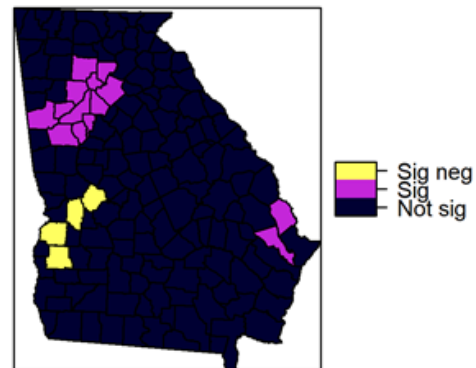
Counts of insurance companies were highest, by far, in Fulton County (= 101) followed by Chatham county (49). Overall, in terms of counts of agencies, the Atlanta metropolitan area was a significant hotspot: a higher than expected proportion of the total count of agencies was associated with that county and its surrounding counties (figure below, left). The third highest was a tie between Lowndes County and Muscogee County (both with a count of 33), those counties the relative frequency distribution tailed out more slowly. Nine of the 159 counties that had zero insurance agencies.



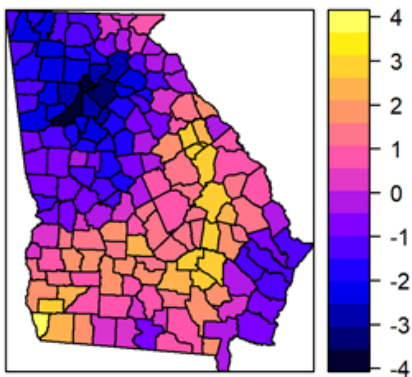
**Hot-Spot Z-scores: company counts**



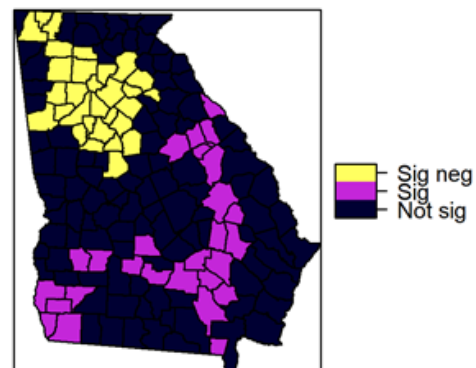
**Significant hot/cold spots: company counts**



**Hot-Spot Z-scores: rates of companies**



**Significant hot/cold spots: rate of companies**

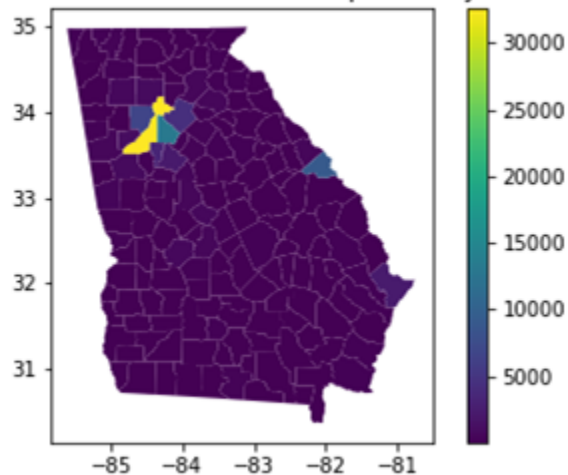


When population was used as a baseline for insurance agency counts, resultant rates of insurance agencies showed the inverse pattern: there was a significant hotspot over a belt of rural counties in southeastern Georgia, and a significant coldspot in the Atlanta metro area. The highest baseline rates were in Clinch, Miller and Candler counties.

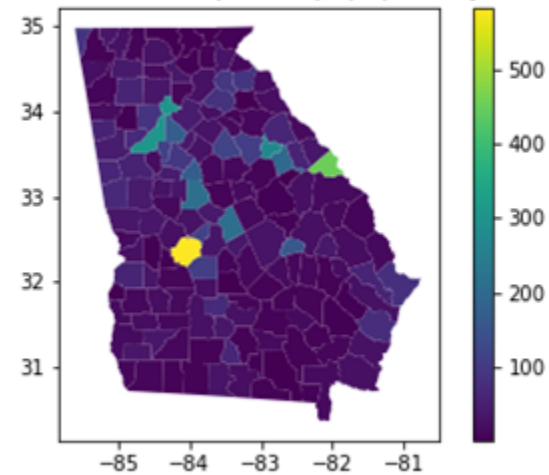
At the present time, we can only speculate on why there are more insurance companies per 10000 people in rural southeastern Georgia. There appear to be many small offices spread around many of these small towns, perhaps because there is a local market for basic services. It might also be worthwhile to examine demographic factors (such as age-class structure) that could influence choices about insurance agents.

In terms of accidents, there was a significant hotspot in the Atlanta metro area. However, accident rates were highest in Macon ("Macon-Bibb") county, followed by Richmond County (in the Augusta metropolitan region). Together with the Atlanta metropolitan region, these areas constituted statistically significant hot-spots for accidents.

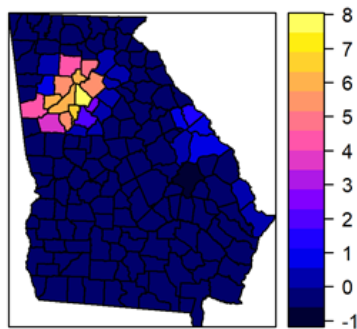
Automobile accident counts per county



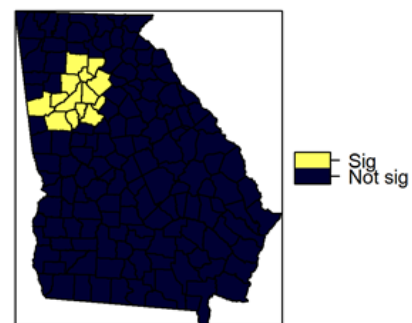
Automobile accidents per 10000 people per county



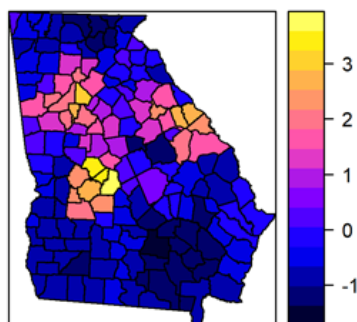
Hot-Spot Z-scores: accident\_counts



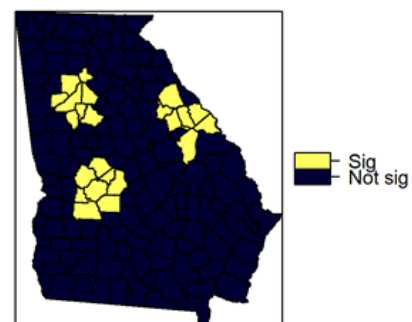
Significant hot/cold spots: accident counts

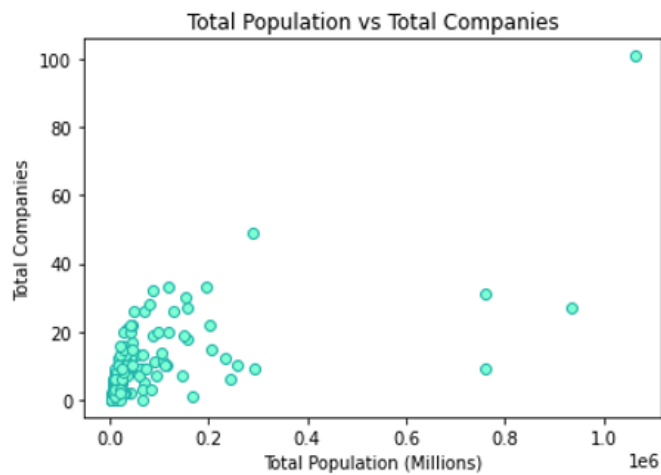
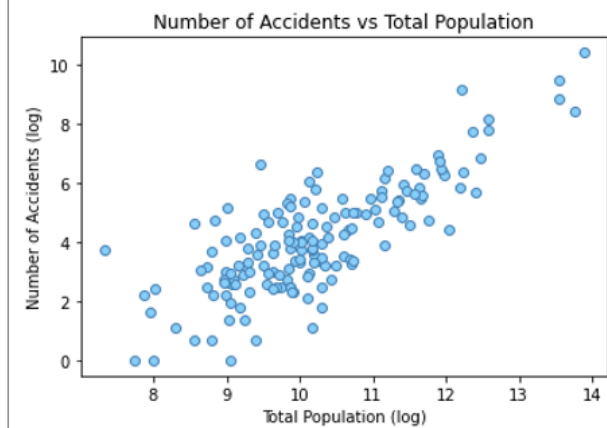
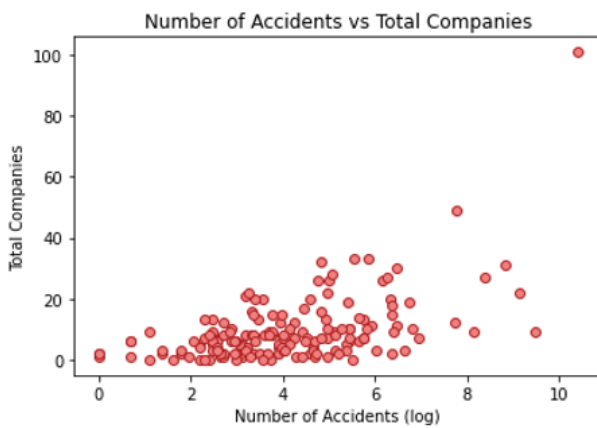
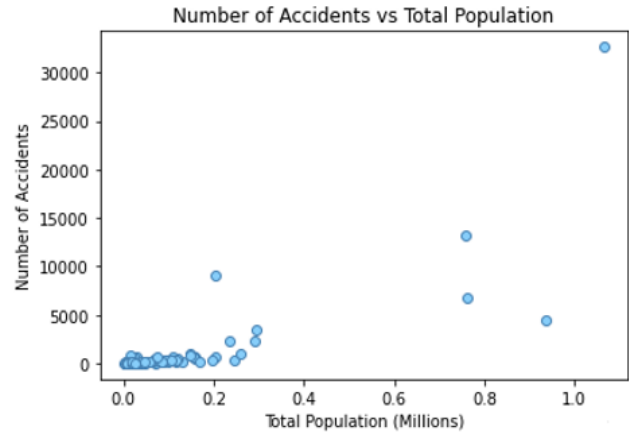
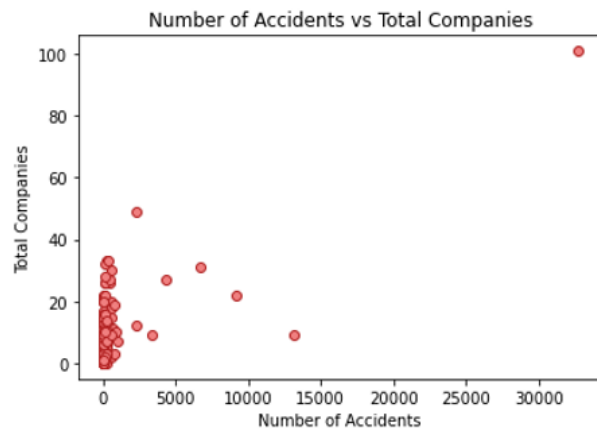


Hot-Spot Z-scores: accident\_rates

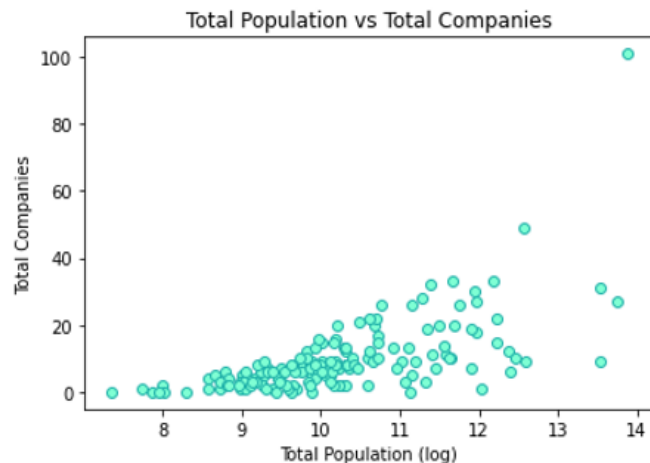


Significant hot/cold spots: accident rates





We wanted to see the relationship between each of the datasets. The relationships were a bit difficult to see so we had to use log transformation to transform skewed data so it would conform to normality. Although the results weren't major, there is correlation between each of the datasets.



### **Q3 (Does population size or frequency affect where offices are located?)**

Many factors likely contribute to where agencies are located. Population size is an obvious baseline for agency counts, and when corrected for population size, different patterns emerged for rates of insurance agencies. We picked accident occurrence as our initial predictor variable because these data are easily available and it seemed like an obvious starting point for an auto-insurance company.

Both agency and accident count data were right skewed and over-dispersed. For example, the variance to mean ratio for agency count equaled 0.08 (mean = 9.50; var = 123.57).

To evaluate the relationship between agency counts, census counts, and accident counts we visualized the point-clouds with scatterplots. For both responses, the variance in counts increased exponentially with increasing population size, indicating more variance in counts of accidents and agencies for larger counties. Since the response variables exhibited significant spatial structure (based on the hotspot analysis), the residuals should be lagged and tested for spatial autocorrelation.

The regression coefficient for accident count was statistically significant at  $\alpha = 0.05$  in the Quasi-Poisson GLM (**insurance\_data/insurance\_GLM\_preliminary.R**). Since many of the assumptions of regression are stretched by these data, we are hesitant to report the results formally here; for heuristic purposes, we have made the code and regression table summary available in the .R files.

Further analyses might consider a spatial regression or geographically-weighted regression, but these models can become unwieldy and more limited in model evaluation options for a tricky GLM.

### **Conclusions**

Our results provide valuable basic information about the abundance of insurance agencies in different counties in Georgia, including where there are significant hot spots and cold spots in the frequency of auto insurance agencies and accidents, as well as detailed maps showing where different agencies are located and their relative frequencies in different Georgia counties. In the process of analyzing these data we developed useful code for places searches with the Google Maps API, that includes a slick recursive call to the `next_page_token`, and an additional search strategy that improves the search process via a systematic grid of locations for the places search, followed by a spatial join with the county polygons.