

# AS-Services

INTERNATIONAL ENGINEERING CONSULTANTS

*Your quality partner*





**AS-Services** is a firm of consultants specializing in engineering design, supply of equipment, maintenance, technical support and development of infrastructures for the provision of renewable energy and water. Managed by an experienced team of French engineers and technicians, we have worked alongside national companies throughout Africa.

The services we provide include access to the latest technologies, and contacts with manufacturers and specialist suppliers. We deal with technical problems, source supplies, and process orders on behalf of end-users.

Our long experience in the African market has enabled us to develop valuable expertise, notably in the creation of infrastructures. Our African clients particularly appreciate the cultural and technical understanding we bring to our role as intermediary between client and manufacturer. They value our willingness to pay close attention to their individual needs within the wider perspective. We pride ourselves on respecting the technical and ethical constraints of both the client and the manufacturer, whilst at the same time creating the most efficient solution possible. By thus enhancing mutual confidence and understanding, our interventions have been instrumental in developing a real partnership between service-user and manufacturer.

Today, our engineers have already carried out more than a hundred projects, from simple supply to complete large-scale projects. Our reputation has been built on client-focused planning and technical excellence. Good business relations, together with our widespread connections in Europe, including some 90 companies and manufacturers belonging to the SWELIA network, have combined to expand the services we can now offer the market.

## *Uniting resources and skills*

### MARKETS

- French-speaking African countries and overseas territories
- Electricity: production and distribution
- Water: supply and distribution
- Village development: electricity installation, drinking water
- Prefabricated health centres; medical equipment
- Industrial plant
- Maintenance and replacement

### SERVICES

- Feasibility studies: draft project plans; final project design; engineering; technical specification
- Technical support and equipment selection
- Research into specific technical products and suppliers
- France-based buyers' office
- Spare parts supply
- Training programmes



✓ Links with more than 90 international companies

## ✿ MAINTENANCE AND REPLACEMENT

It is always quicker, cheaper and more efficient to maintain existing systems in good working order, or to improve them, rather than installing new ones. Regular monitoring by the user, with our technical assistance, can help to avoid huge expense in later years. This requires regular maintenance and supply of spare parts. In response to the user's needs, **AS-Services** can arrange contracts with top-quality manufacturers, to provide effective maintenance directly on site. In addition to sourcing high-quality materials we also ensure their correct fitting and use, in order to enhance performance while reducing operating expenditure.

Our professional involvement, therefore, goes beyond the mere role of supplier. Our ethos of co-operation with the user encourages the development and reinforcement of mutual confidence.

✓ Experience in the markets of several African countries

## ✿ TRAINING AND TECHNICAL SUPPORT

In order to derive the maximum efficiency from a machine or an installation, routine preventive maintenance is essential. Effective personnel training is therefore of the utmost importance. **AS Services** can organize training sessions with specialists on site in the country concerned or, in certain cases, in France. Training is available in water, energy and health sectors.

## ✿ PARTNERSHIP

**AS-Services** can provide the assistance of the SWELIA network (about 90 French manufacturers and companies with different specialities). Many of these are keen to work in partnership with African authorities and companies.

✓ Sound knowledge of French industry





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