

# ENG 111 Homework 1 Solutions

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## 1. (20 points) AGENCY PROBLEM

After reading the following short article, answer the subsequent question with one or two sentences:

<http://www.forbes.com/sites/timworstall/2013/03/01/solving-the-principal-agent-problem-apple-insists-that-executives-must-hold-company-stock/#1a1501227728>

Why were stock options introduced?

*In order to align the manager and owners interests. (20 points)*

## 2. (20 points) FINANCIAL STATEMENTS

Publicly traded companies file their financial statements with SEC (Securities Exchange Commission) periodically. 10K report refers to their annual filings and 10Q refers to their quarterly filings. You can access this information from company webpage, usually via a link such as “investor relations”, “legal”, or “company information”.

Every publicly traded company has such a link for investors on their webpage where they have their filed financial statements. Additionally you can find financial information on aggregator sites such as yahoo.finance, marketwatch.com as well as on stock exchange websites such as nyse.com and nasdaq.com. Using APPLE and GAMESTOP's Balance Sheet for years ending 2018 and 2019, fill out the following table:

<i>In Millions \$</i>	<b>Current Assets</b>	<b>Current Liabilities</b>	<b>Equity</b>	<b>Net Working Capital</b>
<b>AAPL 2018</b>	131,339	116,866	107,147	14,473
<b>AAPL 2019</b>	162,819	105,718	90,488	57,101
<b>% Change</b>	23.97	-9.54	-15.55	294.53
<b>GME 2018</b>	3,018	1,931	2,215	-99.48
<b>GME 2019</b>	3,128	2,181	1,336	-133.78
<b>% Change</b>	3.64	12.95	-39.68	34.47

Identify the percentage change in these accounts from 2018 to 2019.

What can you say about the financial health of these companies ONLY based on the above information?

*Each red cell is 2 points (a total of 16 points)*

*Apple's Net Working Capital(NWC) is positive significantly improved from 2018 to 2019 whereas Game Stop has negative and deteriorating NWC. (2 points)*

*Equity went down for both companies from 2018 to 2019, however, this is excepted due to Covid related recession. (2 points)*

*Based solely on these numbers, we can conclude that Apple is financially in better shape compared to GameStop.*

3. (20 points) Use the following information for Company COLTIB to create the Balance Sheet for 2018 and 2019. ~~Tax rate is 30% for both 2018 and 2019~~ (You do not need this info for this question, it will be needed for a follow up question in HW2)

	2018	2019
Accumulated Depreciation as of Dec 31 <sup>st</sup>	2,500	3,000
Cash as of Dec 31 <sup>st</sup>	300	800
Accounts Receivable as of Dec 31 <sup>st</sup>	250	310
Short-term Notes Payable as of Dec 31 <sup>st</sup>	450	317
Long-term Debt as of Dec 31 <sup>st</sup>	1,800	2,000
Total Gross Fixed Assets as of Dec 31 <sup>st</sup>	8,000	8,000
Accounts Payable as of Dec 31 <sup>st</sup>	500	300
Inventory as of Dec 31 <sup>st</sup>	600	640
Accumulated Retained Earnings	You should find it, given that this is the only non-zero account under Equity!	

<b>BALANCE SHEET</b>	<b>2018</b>	<b>2019</b>
Cash	300	800
Accounts Receivable	250	310
Inventory	600	640
Total Current Assets	1,150	1,750
Total Gross Fixed Assets as of Dec 31 <sup>st</sup>	8,000	8,000
Accumulated Depreciation	2,500	3,000
Net Fixed Assets	5,500	5,000
<b>TOTAL ASSETS</b>	<b>6,650</b>	<b>6,750</b>
Accounts Payable as of Dec 31 <sup>st</sup>	500	300
Short-term Notes Payable	450	317
Total Current Liabilities	950	617
Long-term Debt as of Dec 31 <sup>st</sup>	1,800	2,000
Accumulated Retained Earnings	3,900	4,133
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>6,650</b>	<b>6,750</b>

*Takeoff 2 points for each incorrect cell.*

*Accumulated Retained Earnings can be found as follows:*

*Total Asset = Total Liabilities + Total Equity*

*2018 Retained Earnings = 6,650 - 950 - 1,800 = 3,900*

*2019 Retained Earnings = 6,750 - 617 - 2,000 = 4,133*

4. (20 points) Balance Sheet of the Green Co. for the end of 2020 year is given below. Company is planning on making a profit of \$120,000 in year 2021. Assume that the operations of the company will unfold in such a way to keep the short term assets and the liabilities accounts the same at the end of year 2021. If Green Co. wants to keep its Net Working Capital as before and does not want to buy any fixed assets, what are the options open to the company given that there will be no dividends distributed in 2021. Please clearly state your assumptions and provide the projected Balance Sheet for the end of 2021.

ASSETS		LIABILITIES AND SHAREHOLDERS' EQUITY	
<b>Current assets</b>		<b>Current liabilities</b>	
Cash and cash equivalents	\$ 100,000	Accounts payable	\$ 30,000
Accounts receivable	20,000	Notes payable	10,000
Inventory	15,000	Accrued expenses	5,000
Prepaid expense	4,000	Deferred revenue	2,000
Investments	10,000	<b>Total current liabilities</b>	<b>47,000</b>
<b>Total current assets</b>	<b>149,000</b>		
<b>Property and equipment</b>		Long-term debt	200,000
Land	24,300	<b>Total liabilities</b>	<b>247,000</b>
Buildings and improvements	250,000	<b>Shareholders' Equity</b>	
Equipment	50,000	Common stock	10,000
Less accumulated depreciation	(5,000)	Additional paid-in capital	20,000
<b>Other assets</b>		Retained earnings	197,100
Intangible assets	4,000	Treasury stock	(2,000)
Less accumulated amortization	(200)	<b>Total liabilities and shareholders' equity</b>	<b>\$ 472,100</b>
<b>Total assets</b>	<b>\$ 472,100</b>		

*Given that short term assets, short term liabilities as well as the fixed assets will stay the same in 2021 (we do not know how much the fixed assets will depreciate in 2021), when the company makes a profit of \$120,000, the retained earnings will go up! That is, there is cash coming into the Balance Sheet, however, according to the question's restrictions, we cannot put this amount in the cash account. Neither we can buy fixed assets. Even if we assumed that there was some depreciation in the fixed assets and we replaced the depreciation, there would still be funds leftover and the balance sheet would not be in balance.*

*We can pay back long term debt! (10 points)*

*We can buy back stock, that is we can add to the treasury stock (10 points)*

5. (20 points) Balance Sheet and Income Statement of the Performance Corporation are given as of the end of 2100. If the company wants to have its operations so as to have the same Income Statement and Cash Account at the end of 2101 and does not want to distribute any dividends, what are the options open to Performance. You do not need to reproduce the financial statements. It is enough to enumerate the options available to the company.

PERFORMANCE CORPORATION  
Income Statement  
For the Year Ended December 31, 2100

Revenues:		
Sales	\$180,000	
Services	<u>52,000</u>	
Total revenues		\$232,000
Expenses:		
Cost of goods sold	\$ 90,000	
Selling expenses	25,000	
Depreciation expense	12,000	
Salaries and wages	<u>62,000</u>	
Total expenses (excluding income tax)		<u>189,000</u>
Pretax income		43,000
Income tax expense (25% x \$43,000)		<u>10,750</u>
Net income		<u>\$32,250</u>

PERFORMANCE CORPORATION  
Balance Sheet  
At December 31, 2100

Assets		
Cash		\$ 32,000
Accounts receivable (from customers)		13,000
Merchandise inventory (for resale)		42,000
Supplies inventory (for use in rendering services)		15,000
Service vehicles	\$50,000	
Less accumulated depreciation	<u>(12,000)</u>	<u>38,000</u>
Total assets		<u>\$140,000</u>
Liabilities		
Accounts payable (to suppliers)		\$17,750
Note payable (to bank)		<u>25,000</u>
Total liabilities		42,750
Stockholders' equity		
Common stock, 6,500 shares	\$65,000	
Retained earnings	<u>32,250</u>	
Total stockholders' equity		<u>97,250</u>
Total liabilities and stockholders' equity		<u>\$140,000</u>

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*Retained Earnings will increase by \$32,250. Cash will not go up, then:*

- 1. Inventory can go up (4 points)*
- 2. Service Vehicles can go up (4 points)*
- 3. Accounts payable can go down (this alone will not balance the balance sheet since the \$17,750 < \$32,250) (4 points)*
- 4. Notes Payable can go down (this alone will not balance the balance sheet since the \$17,750 < \$32,250) (4 points)*
- 5. Company can buyback stock (4 points)*