# Czara Reynolds

Atlanta, GA

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Technical project manager with excellent relationship management, collaboration, presentation and communication skills across all business levels. Highly skilled in creating solutions that meet business, technology and budget requirements in fields that include telecommunications and hospitality.

### Skills & Tools

TOOLS Jira - Agile Methodologies - Predictive Methodologies - Scrum Workflow - Slack - Trello SKILLS Project Documentation - Systems Development Life Cycle - Project Life Cycle - Team Collaboration - Budget

Management - Group Facilitation - Risk Management

## **Projects**

YEEZY - Created and implemented a design plan for the conversion of a bar/saloon into a functioning school for the guest of the ranch children.

AT&T- Spearheaded First Net sales initiative resulting in my department being the only profitable section for 2018 fourth quarter.

## **Experience**

#### YEEZY (Psalm Cody Ranch LLC)

Cody, WY

### Project Consultant (6 month contract)

January 2020 - June 2020

Technical Project Manager

- > Lead monthly project status meetings presenting schedule, financial, and project updates.
- > Created and maintained budget and accounts payable for all subcontractor contracts.
- > Developed and implemented a monthly invoicing system to streamline payment processes.
- > Collaborated with the general and ranch manager to brainstorm solutions and strategies for the completion of the various projects on the ranch.

## AT&T Integrated Solutions Consultant

Atlanta, GA

May 2018 - December 2019

- > Trained and developed new employees on sales processes and procedures through demonstration and coaching.
- > Launched AT&T's 5G network and coordinated 5G training for sales consultants in the Atlanta market.
- Established and maintained professional internal relationships that aided in meeting company core values.

## AT&T Retail Sales Consultant

Memphis, TN

> Appointed Manager on Duty for demonstrating outstanding leadership and operational skills.

> Overcame objections in sales conversations using analytics to close sales with customers and educate them on the value of AT&T's services.

MACY'S

Memphis, TN

#### Assistant Visual Manager

May 2013 -August 2016

August 2016 - May 2018

- > Analyzed market research/reporting on specific data to create effective merchandising plans and maximize sales.
- > Motivated and inspired team to deliver exceptional brand standards and a guest-centric service environment.

#### Education

## **Thinkful**

Remote

### Technical Project Management

July 2020-October 2020

Completed immersive three month Technical Project Management program that is taught by established project managers to educate students on project management software, methodologies, and processes to equip them with the expected skills needed to become successful technical project managers.

**Christian Brothers University** English Language and Literature Memphis, TN

August 2010-December 2013

August 2010 - December 2012

Volunteer Experience

## **BRIDGES**

College Corps Mentor

Memphis, TN

- > Mentored high school students; assisted with personal/educational/career goal attainment.
- > Encouraged class interaction through creative activities.
- > Built rapport and developed strong relationships with students to create a culture of trust and inclusion.