

# WOMENS

## MEASUREMENTS

THE UPSIDE	Australia	Bust (CM)	Waist (CM)	Hips (CM)
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XXS	XXS	80.5	62.5	90.5
XS	XS	83	65	93
S	S	88	70	98
M	M	93	75	103
L	L	98	80	108
XL	XL	103	85	113

## CONVERSIONS

THE UPSIDE	Australia	US	France	Europe
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XXS	6	2	34	32
XS	8	4	36	34
S	10	6	38	36
M	12	8	40	38
L	14	10	42	40
XL	16	12	44	42

# MENS

## MEASUREMENTS

THE UPSIDE	Australia	Chest (CM)	Waist (CM)	Waist (Inches)	Hips (CM)
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XS	XS	89	71-76	28"	91
S	S	94	76-81	30"	96
M	M	99	81-86	32"	101
L	L	104	86-91	34"	106
XL	XL	109	91-96	36"	111
XXL	XXL	114	96-101	38"	116

## CONVERSIONS

THE UPSIDE	Australia	US	France	Europe
------------	-----------	----	--------	--------

XS	XS	28	36	44
S	S	30	38	46
M	M	32	40	48
L	L	34	42	50
XL	XL	36	44	52
XXL	XXL	38	46	54





# PERFECT *Fit*

No more speculation when buying clothes online.

**U.S.: \$1.79 billion**  
**Globally: \$16.9 billion**





✓ Powered by  
PerfectFit

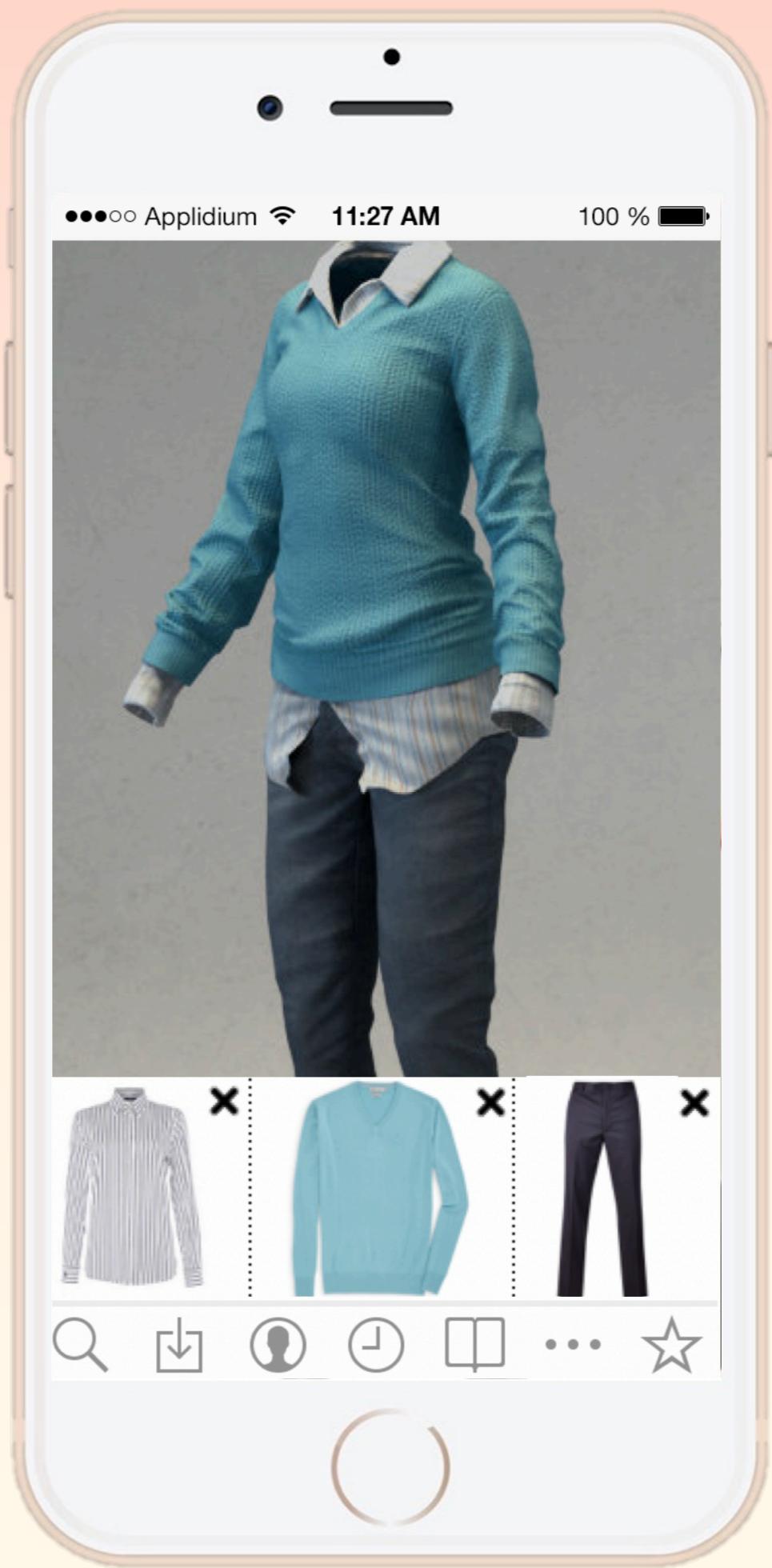


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PerfectFit

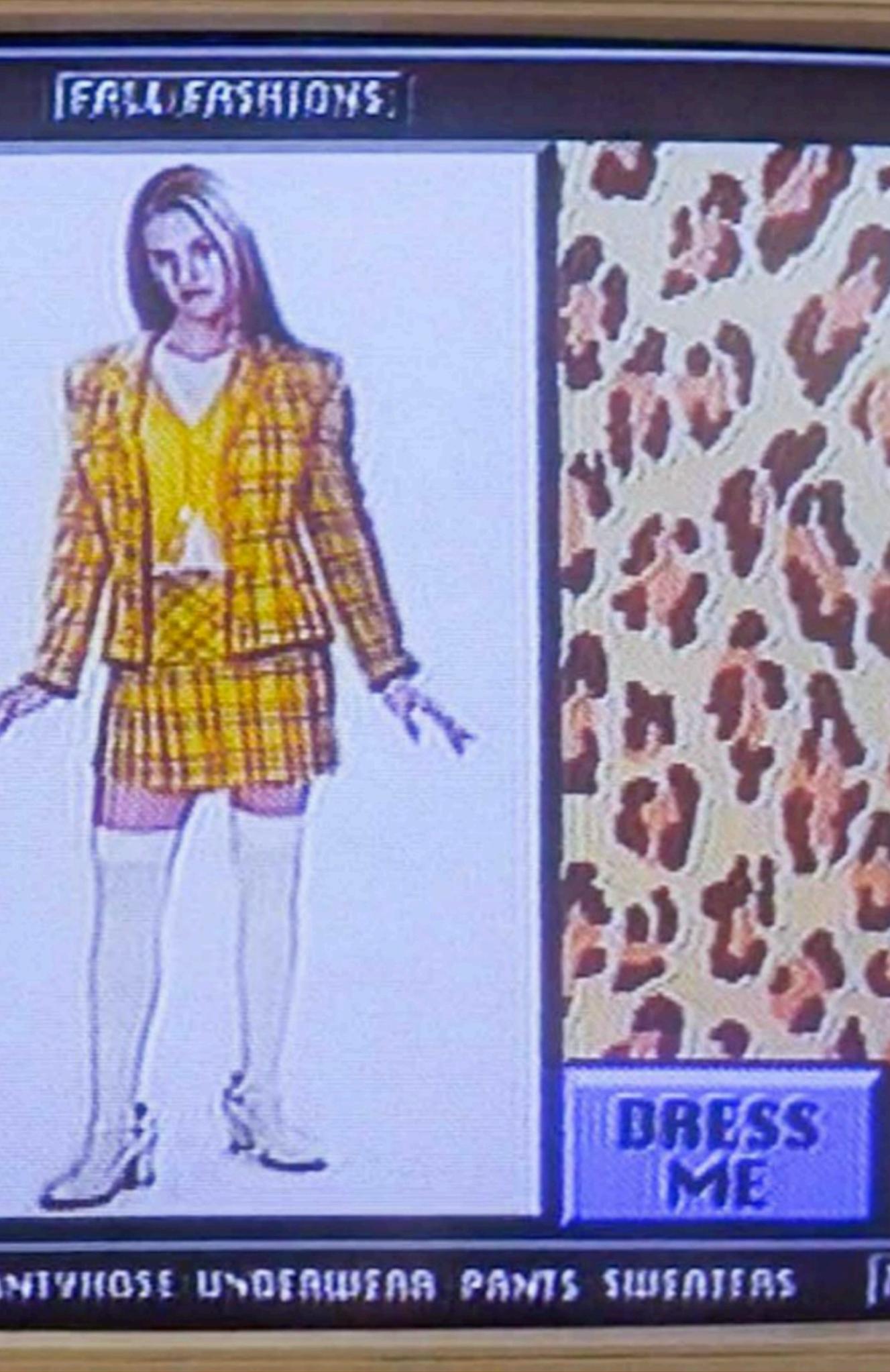


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PerfectFit

Clothes ordered from \_\_\_\_\_, will fit you.









# Metail

Great Visualization

Don't bother  
with Fit

Size Charts

**PERFECT** Fit

No Visualization

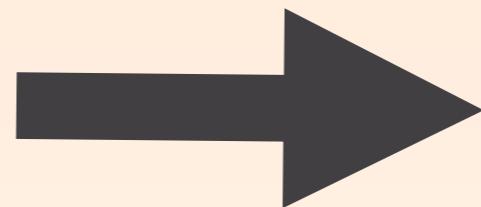
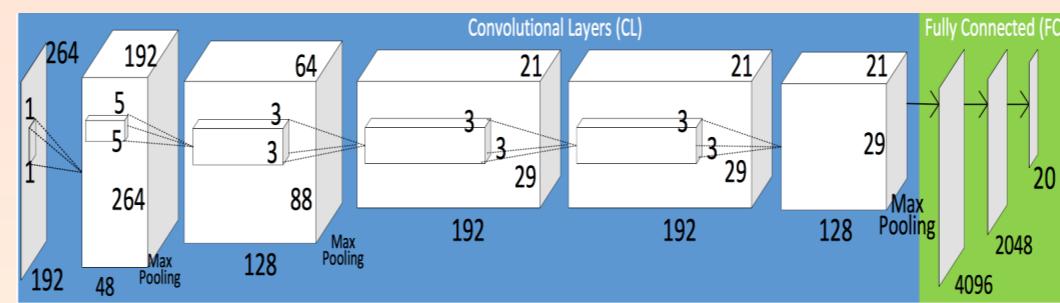
T TRUE FIT

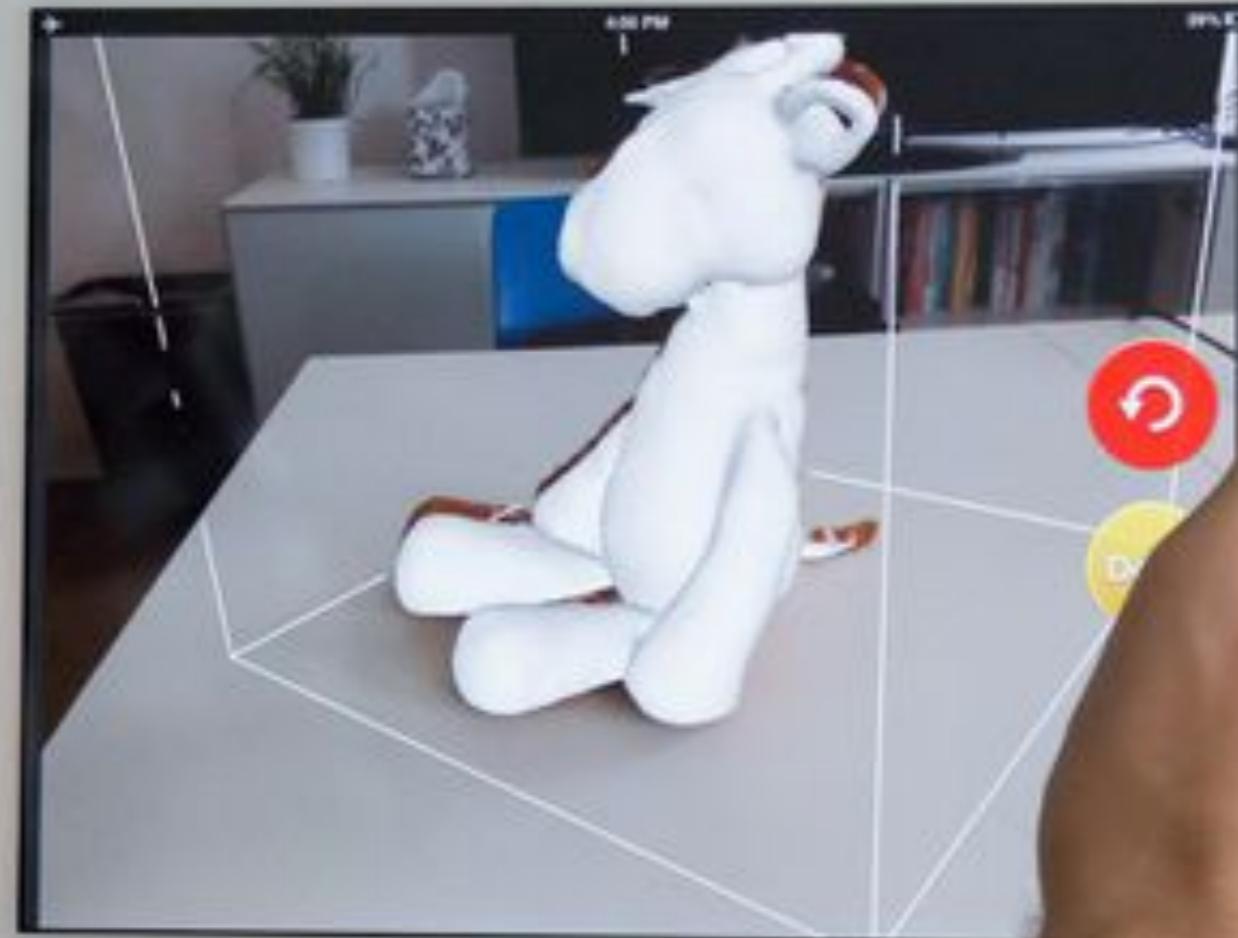
**BODI.ME**  
ONLINE SIZE ADVICE.

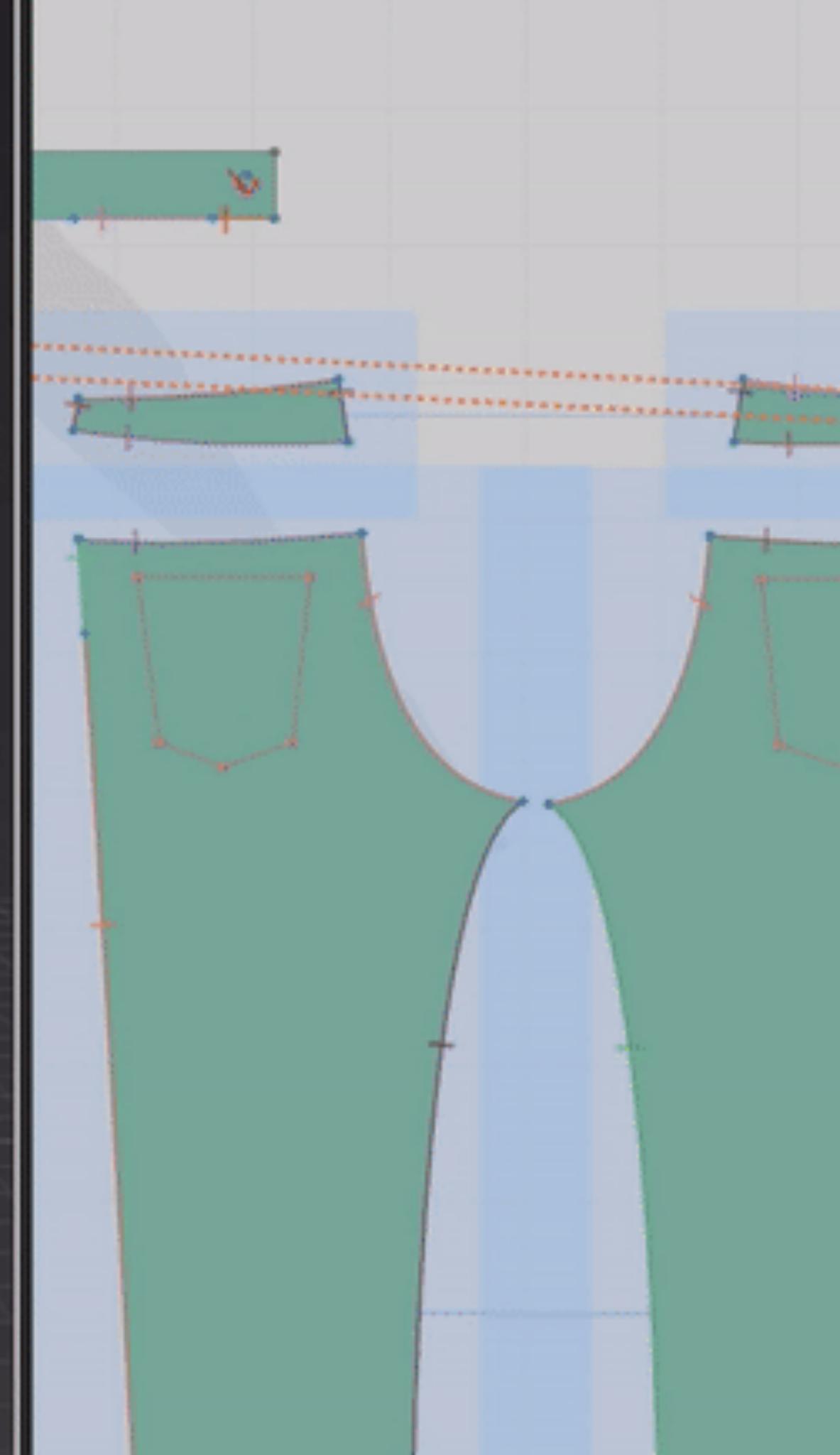


STITCH FIX  
Your partner in personal style









LOFT

*Madewell*



Moosejaw

ANTHROPOLOGIE



**Nicole**  
Applied Math/CS  
Economics,  
Data Science

**Denis**  
Applied Math/CS  
Machine Learning,  
Product Development

**Max**  
Physics/CS  
Business Analyst,  
Software Architecture

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Contact:

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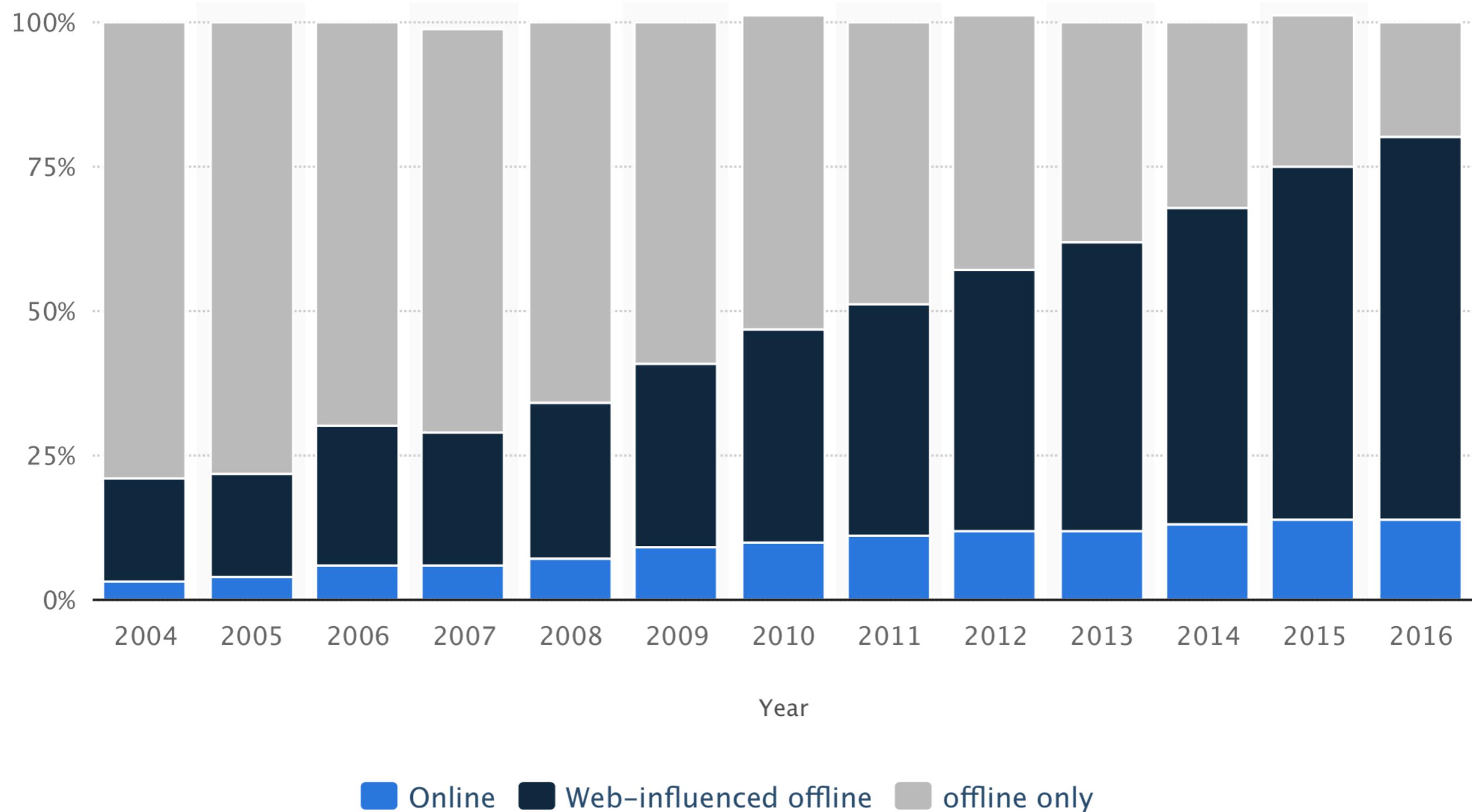
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>
<b>% Apparel Sold Online:</b>	14	17	21	25	29
<b>% of Available Market:</b>	0.5	1	3	7	15
<b>% Returned Online:</b>	28	26	22	21	19.5
<b><u>PerfectFit Revenue: (\$millions)</u></b>	<b>0.28</b>	<b>1.359</b>	<b>10.07</b>	<b>31.469</b>	<b>91.26</b>

\* Charge 1/5 of what we save retailers

\* Only US apparel market

\* 30% - current average of % returned online

# Apparel Retail Sales



ITEMS IN ROOM

## MILEY DRESS

MILA STUD

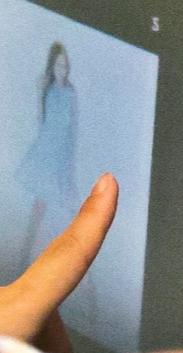
7.5



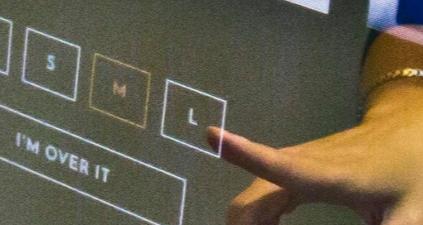
MILEY DRESS



MILEY DRESS



MORE DETAILS



MILEY DRESS

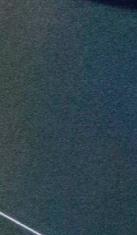


MILEY DRESS

XS S M L

I'M OVER IT

WEAR IT WITH



CALL STYLIST  
RENT



