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Welcome to Vinayak Enterprises

Vinayak Enterprises embodies the essence of Lord Ganesha, the God of Beginnings, and Master of Obstacles. Drawing inspiration from his wisdom, intellect, and pioneering spirit, we have grown from a young, dynamic firm into a multifaceted enterprise. We are proud to state that our strong financial foundation enables us to function smoothly on a day-to-day basis. Under the visionary leadership of our Proprietor, Mr. Puneet Kharbanda, a seasoned Cost Accountant, we have diversified into several sectors and are on the threshold of achieving a significant financial milestone—touching the Rs. 500 Crore mark.

We are comprised of four main divisions:

Pharma Division

Agrochemical Division

Surfactant Division

Exports Division

Each division is devoted to serving the needs of our clientele with utmost dedication and professionalism.

Pharma Division

About Us

Our Pharma Division, formed by a team of dedicated and dynamic professionals, has been functioning for over two decades. We have built an extensive distribution network that caters to the medicinal needs of a wide range of entities, from chemist shops and doctors to semi-wholesalers and large hospitals.

Our team, backed by a panel of consultants and advisors with over 30 years of experience, manages the distribution of medicines to approximately 2500 - 3000 chemist shops, 400 doctors, 300 semi-wholesalers, 40 nursing homes, and 10 large hospitals across 108 markets on a daily and weekly basis.

Godown & Storage

Our storage facilities are LAN oriented, computerized godowns with ample space (approximately 10,000 sq ft) spread across various locations. They are designed to serve the community in the best and fastest possible way while ensuring a healthier tomorrow.

We have established specific storage facilities for certain drugs, medicines, and injectables, including cold storage and air-conditioned facilities to meet the specific temperature requirements of certain products. We adhere to the FIFO (First In, First Out) method for inventory management to ensure optimal distribution and utilization of product

Pharma Division - Portfolio

Our portfolio boasts an impressive range of approximately 2500 - 3000 chemist shops, 400 doctors, 300 semi-wholesalers, 40 nursing homes, and 10 large hospitals across 108 markets. We serve these entities on a daily or weekly basis, ensuring they have the medications they need when they need them.

In addition to this, our institutional business includes collaborations with prime organizations such as:

Base Hospital

Border Security Force
Armed Force Clinic
Indo-Tibet Border Police
Air India
N.T.P.C.
Delhi University
B.H.E.L.

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Vinayak Enterprises' Pharma Division, driven by dynamic professionals and cutting-edge facilities, ambitiously caters to a vast network, aspiring to revolutionize medicinal distribution and healthcare accessibility across numerous markets

Pharma Division - Our Partners

We are proud to be associated with approximately 35 of the topmost Indian and multinational companies in the pharmaceutical industry. Our partnerships are a testament to our commitment to quality and service. The list of our esteemed partners include:

Abbott India Limited
Alcon Laboratories India
Alembic Pharmaceuticals Ltd
Alkem Laboratories
Allergan India
Aristo
Astra Zeneca
Bayer India Ltd
Cadila Pharmaceuticals Ltd
Cipla Ltd
Crosslands Ranbaxy Laboratories Ltd
Dr. Reddy's Laboratories Ltd
FDC Limited
Fulford India Ltd.
Galderma India
Glaxo India Ltd
Glenmark Pharma Ltd
Intas Pharmaceuticals Ltd
Ipca Laboratories Ltd
Lupin Ltd
Macleods Pharmaceuticals Ltd
Mankind Pharma
Merck India
MSD Pharmaceuticals India
Novartis India Ltd

Organon India Ltd
Pfizer India Ltd
Panacea Bio Tech Ltd
Serdia Pharmaceuticals India
Systopic Laboratories
Unichem Laboratories
Wockhardt Ltd
Zydus Cadila Ltd

Team

Our team is the driving force behind our success. Their dedication, expertise, and commitment to our mission make us a leading force in the pharmaceutical industry.

Career

At Vinayak Enterprises, we believe our employees are our most valuable asset. We are committed to not only attracting the best and the brightest but also fostering an environment of growth, learning, and achievement.

In our quest to remain a leading, growing, and successful company, we constantly seek professionals who are dedicated, honest, and ambitious. Our vision is shared by a diverse workforce, driven by a passion for excellence, and a commitment to our mission.

We understand that a fulfilling career is not just about working hard but also about continuous learning and development. We provide ample opportunities for our employees to broaden their horizons, improve their skills, and take on new challenges.

Whether you're a seasoned professional or a recent graduate, Vinayak Enterprises offers a variety of roles across our various divisions. We invite individuals who have a strong desire to make an impact, to join us in our journey of growth.

As an employer, Vinayak Enterprises endeavors to attract the best and most talented people by providing excellent development opportunities, a modern working environment, and competitive compensation in the industry.

To explore available opportunities and become part of our growing team, we invite you to send your CV to our HR Team. We look forward to meeting you and exploring how we can succeed together.

Build your future with Vinayak Enterprises - where your career can flourish, and where you can truly make a difference.

Agrochemical Division

About Us

At Vinayak Enterprises, we understand the importance of agriculture and the role it plays in sustaining life. Our Agrochemical division is dedicated to supporting this vital sector by offering top-grade agrochemicals that enhance crop production and ensure a healthier tomorrow.

Our founder, Mr. Puneet Kharbanda, has a strong affinity for chemistry and has infused this passion into the very core of our Agrochemical division. His father, Dr. Shanti Sarup, a President award-winning Technocrat Scientist, has been a guiding light in our journey, helping us diversify into Agrochemicals right from our inception.

With over two decades of experience as Liaison Agents for North India, we have honed our skills in marketing and selling Technical Grade Agrochemicals. Our long-term associations with companies such as Nagarjuna Agrichem Ltd, Bayer India Ltd, Bharat Rasayan Ltd, and Crystal Phosphates Ltd, have enabled us to perfect our craft and carve a niche for ourselves in the industry.

Our Agrochemical Division is proud to be closely associated with the following top agrochemical companies for marketing and selling their Technical Grade Pesticides in North India:

Nagarjuna Agrichem Ltd.

Insecticides India Ltd.

Krishi Rasayan Exports Pvt. Ltd.

Bharat Rasayan Ltd.

In our journey, we have been fortunate to have guidance from prominent industry leaders such as:

Sh. G.S.Raju, Managing Director, Deccan Fine Chemicals

Sh. Rangaraju, Director, Nagarjuna Group

Sh. B.D. Shetty, Chairman, Unitop Group

Late Sh. S.K. Bhambani, Managing Director, Bayer India

Our Agrochemical Division's success is a testament to our dedication, our partnerships, and the wisdom of those who have guided us. As we continue to grow and reach new heights, we remain committed to our mission of serving the agriculture sector with the highest quality products and services.

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Vinayak Enterprises' Agrochemical Division, guided by a legacy of scientific excellence and strong industry partnerships, passionately enhances agriculture with top-grade solutions, aiming for a healthier, more sustainable future.

Surfactant Division

About Us

The Surfactant Division at Vinayak Enterprises represents the synergy of deep industry expertise, strategic collaboration, and our commitment to innovation. Established in 1998, our division has grown to be a respected leader in the surfactant industry, leveraging our unique combination of technical knowledge and business acumen.

Our operations, particularly concentrated in North India, a region dominant in agriculture, allow us to reach a broad and varied customer base. Our dedicated team, led by Mr. Ankit Gulati, a graduate from NIT, has made significant strides in marketing and selling Agro Surfactants to the industry. Their untiring efforts have resulted in numerous awards and recognitions over the years, further establishing our credibility in the marketplace.

Our journey has been enriched by synergistic relationships with key industry players, which have served to enhance our capabilities and reach. At the heart of these relationships lies our commitment to continuous improvement and forward-thinking. We believe that the dynamism of the surfactant industry necessitates a constant revaluation of strategies and a proactive approach to collaborations.

Today, we are at a pivotal point where exciting new opportunities are emerging. With our strong market presence, in-depth industry knowledge, and strategic relationships, we are perfectly positioned to capitalize on these opportunities.

At Vinayak Enterprises, we remain committed to our goal of delivering the highest quality surfactants to our customers. As we continue to navigate the dynamic landscape of this industry, we look forward to a future filled with further success, innovation, and growth. Our Surfactant Division is not just a part of our business; it's a testament to our vision, resilience, and the value we provide to our customers and the industry as a whole.

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Vinayak Enterprises boldly pioneers in agrochemicals and surfactants, infusing scientific heritage with innovative aspirations, passionately driving agricultural advancements and industry excellence towards a dynamic, thriving future.

Exports Division

Vinayak Enterprises' Exports Division is a testament to our ambitious global outlook. With a focus on the South East Asian, Middle Eastern, and Australian markets, our division is dedicated to broadening our horizons and building sustainable international relationships. Australia represents a particularly exciting opportunity for us. A land abundant in farmlands and agriculture, Australia's demand for high-quality agrochemicals and surfactants aligns seamlessly with our expertise. Recognizing this potential, we established Vinayak

Multinational, our Australian subsidiary, to better serve this promising market. As of today, we have successfully registered 16 products in Australia and have many more in the pipeline. Our approach to Australia is reflective of our overall strategy for global expansion - thorough market research, attention to regulatory standards, and a commitment to delivering quality products. We have been meticulous in understanding the Australian market's unique characteristics and needs, enabling us to tailor our offerings effectively.

As we continue to penetrate the Australian market, we are on the cusp of a major growth phase. Our strategic positioning, coupled with our robust product portfolio, has poised us to capture a significant market share. We are not just breaking into the Australian market; we are poised for a breakout.

The Exports Division is not merely about expanding our geographical footprint but also about replicating our domestic success on a global scale. Our journey has been marked by careful planning, diligent execution, and an unwavering commitment to quality. As we look towards the future, we are excited by the prospects that lie ahead. A world of opportunities awaits, and Vinayak Enterprises is ready to seize them.

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Vinayak Enterprises' Exports Division embarks on an exhilarating global journey, targeting dynamic markets in Australia, South East Asia, and the Middle East, fostering groundbreaking partnerships and embracing innovative opportunities