

The Machine Intelligence Landscape: A Venture Capital Perspective

An Explosion of Data



Growing by a
factor of
7,040x



2020
35,200 Exabytes

Source: EMC, Forbes estimates

What is Enabling This Transition?



- Open Source: It's now cheap enough to store ALL the data vs. being selective
- AWS: infrastructure/scale for the masses
- Big Data laying groundwork for Machine Intelligence — the “so what?”

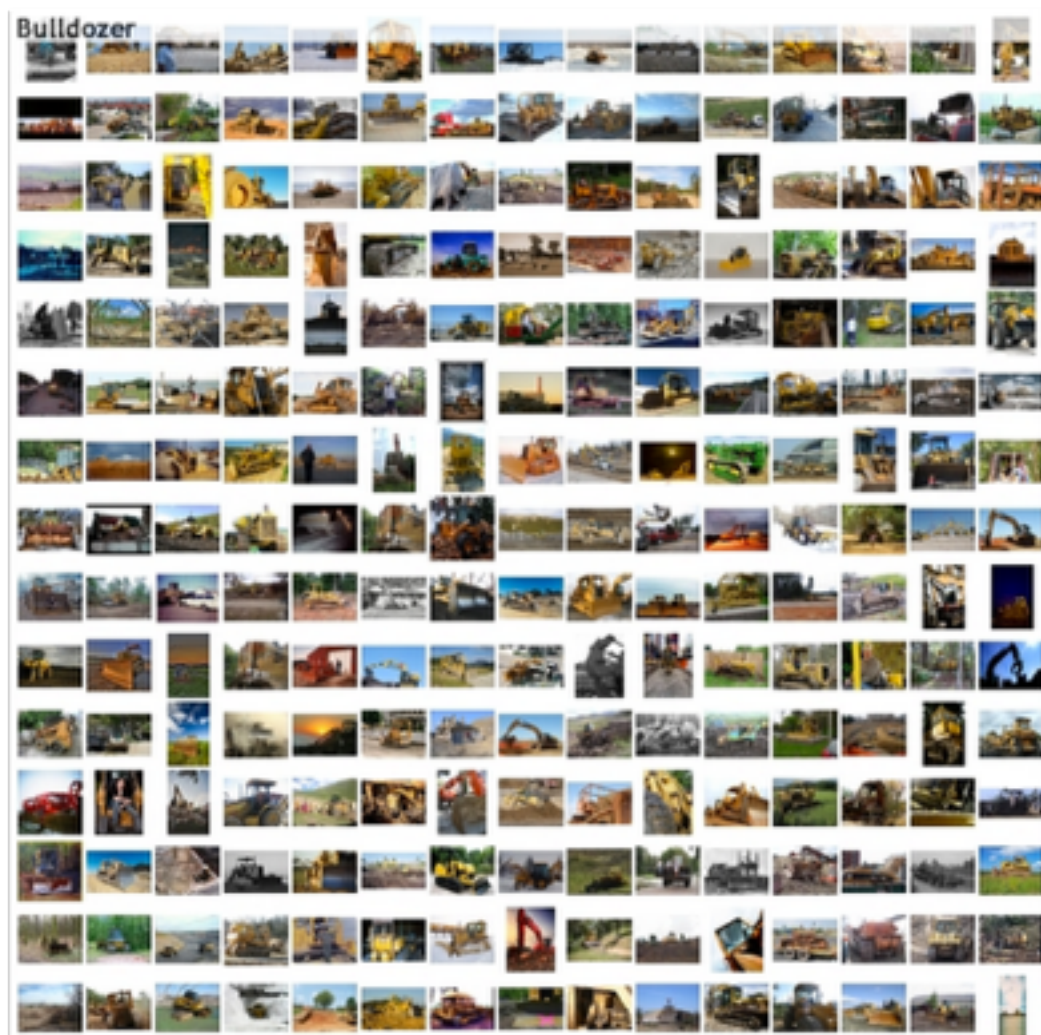
What is Machine Learning?

“A computer program is said to learn from experience E with respect to some class of tasks T and performance measure P , if its performance at tasks in T , as measured by P , improves with experience E .”

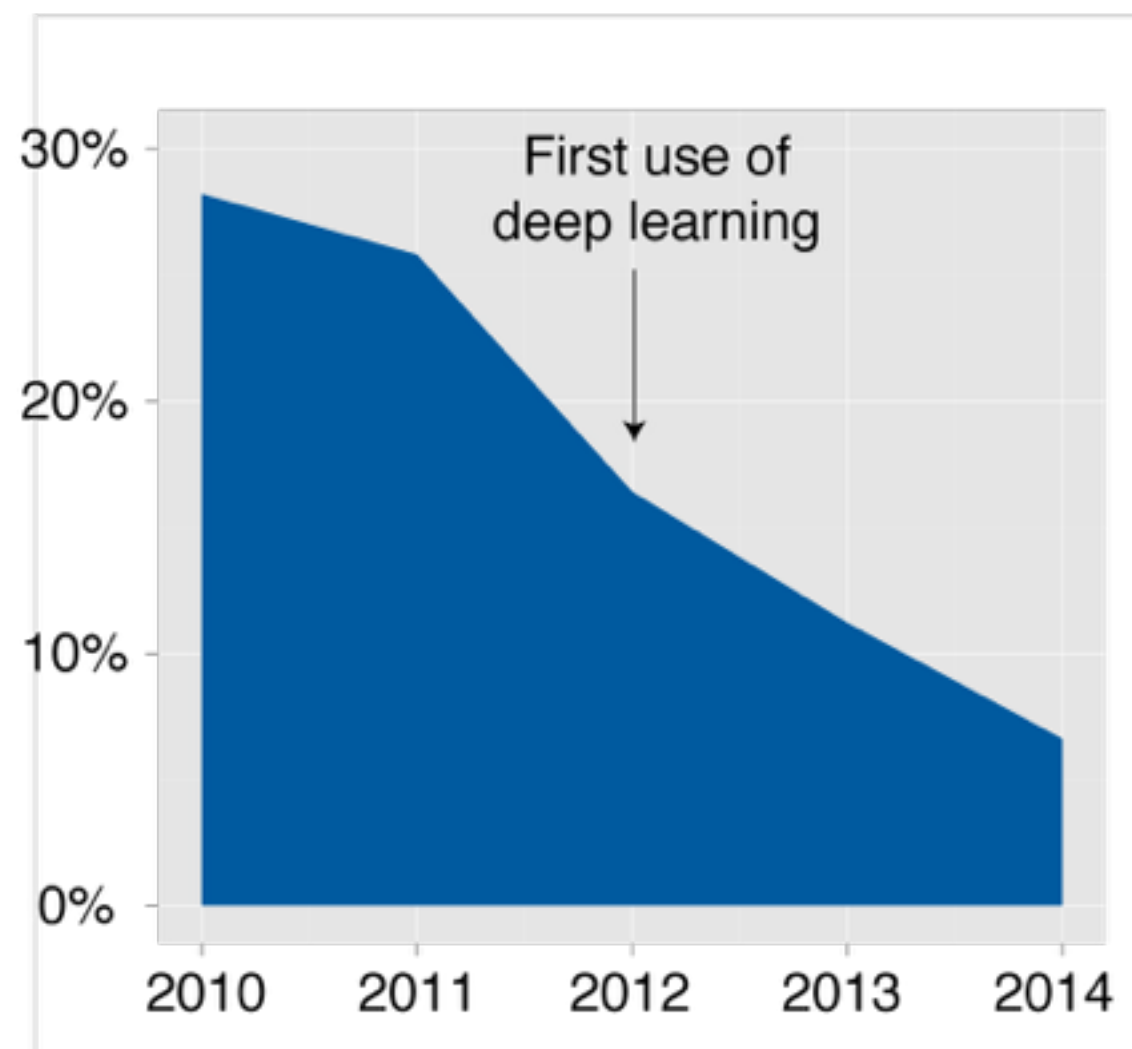
- Tom Mitchell

Deep Learning Becomes Very, Very Good

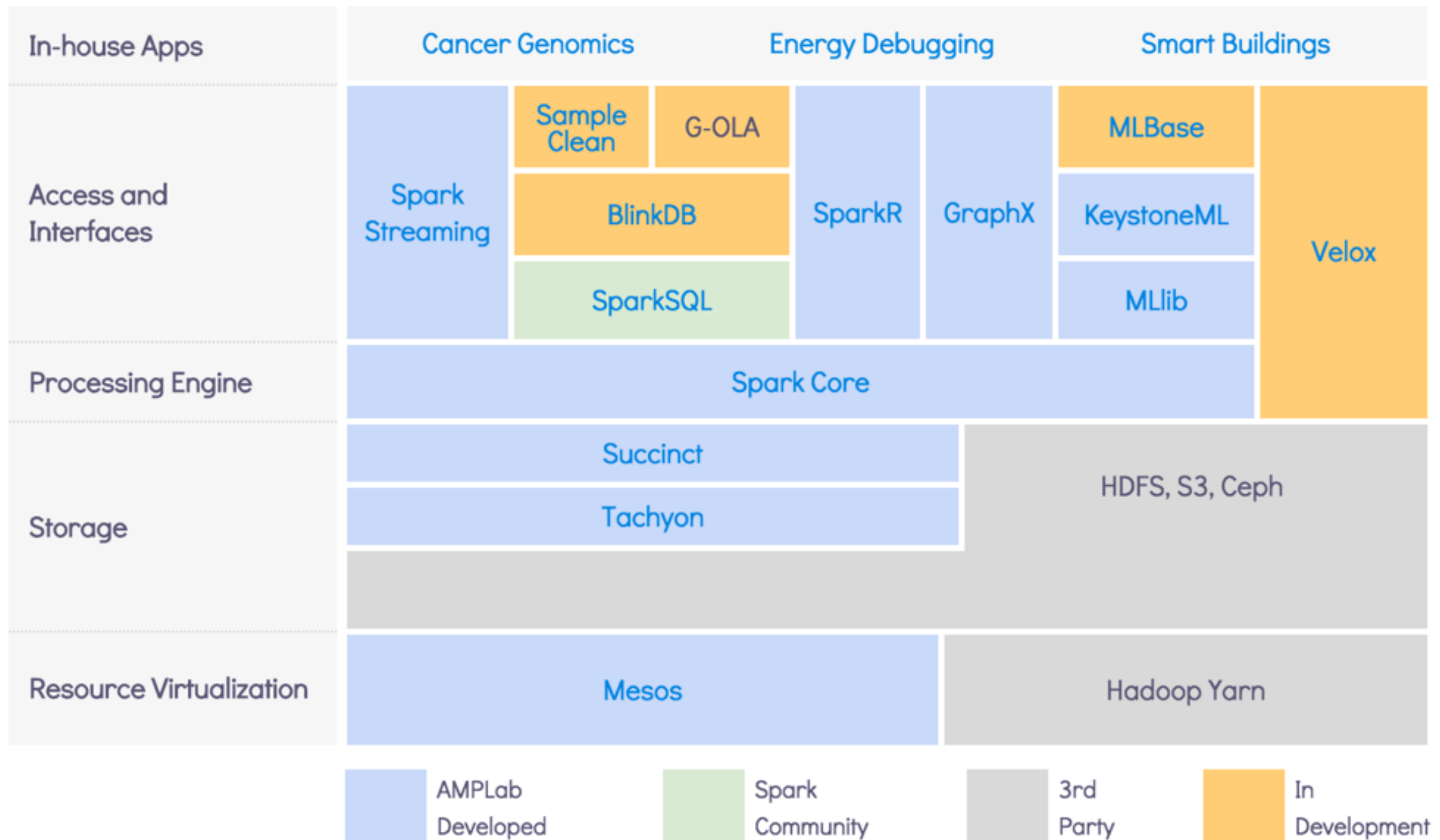
ImageNet examples



Object classification error rate

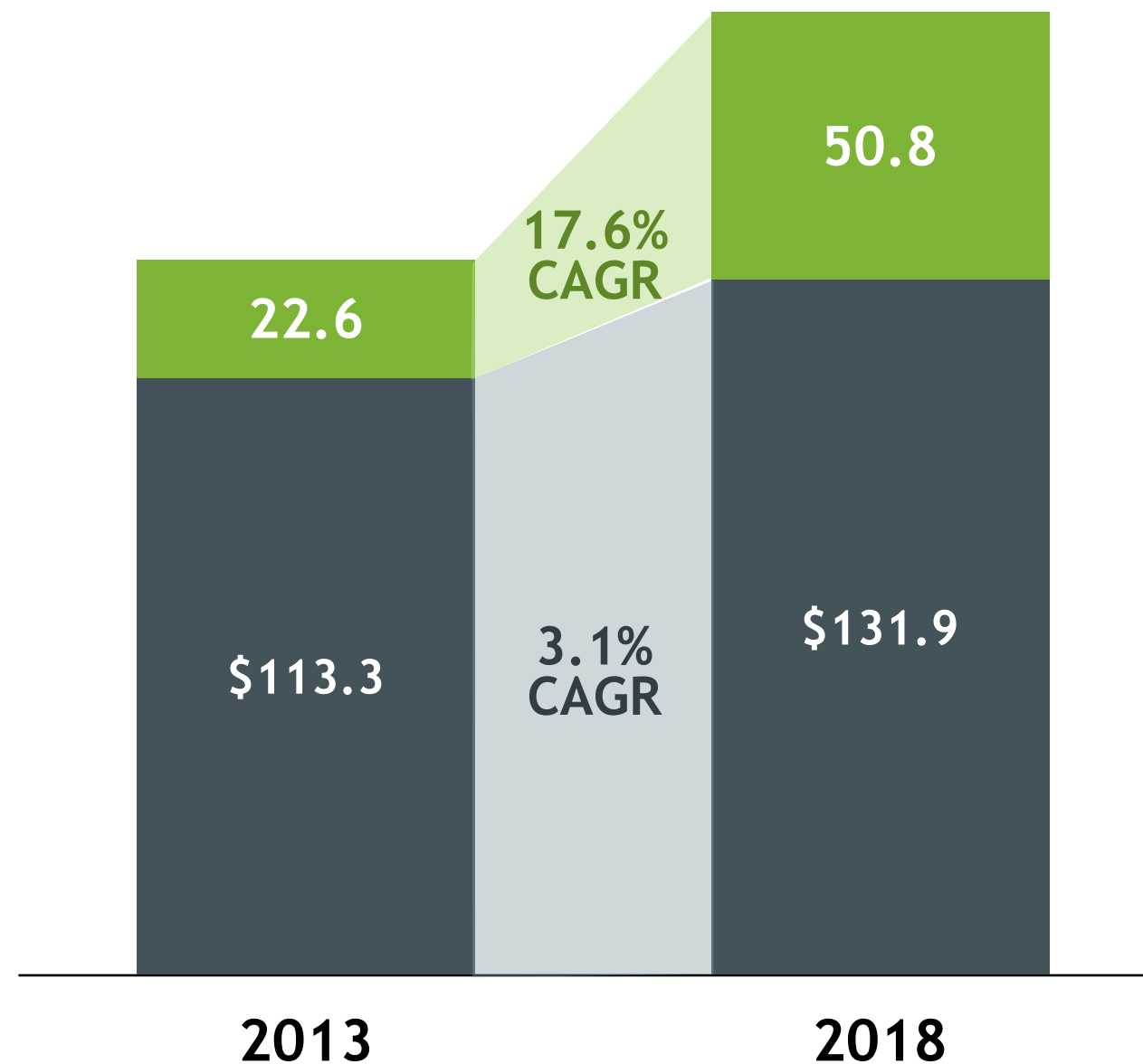


Recent Innovations in Distributed Computing



SaaS is Crushing Traditional Enterprise SW

World Wide Enterprise Applications Market* (\$B)



*according to IDC estimates

Not Much has Changed In 15 Years

File Edit View Navigate Query Tools Help

Account: **ORACLE**

Accounts Home | Accounts List | Global Accounts Hierarchy List | Charts | Account Explorer | Account D&B Explorer | Service Explorer | Accounts Administration

My Accounts | Menu | New | Edit | Delete | Query | Collaborate | Create Team Space | 1 - 10 of 18+

Account Name	Site	Main Phone #	Status	URL	DUNS #	Team Space	Industries
Marriott International HQ	HQ	(800) 234-5000	Gold	www.marriott.com			hotels & motels
3Com	Headquarters	(773) 326-5000	Gold	www.3com.com	842079576		manufacturing industries
3Com Distribution	UK	+0283456857	Active		842079576		management consulting s
3Com Research	US	(415) 329-6500	Active	www.3com.com	099956906		manufactured hardware (
9 Telecom	France	+33155206242	Active				
AMCO Communications	Chicago, IL	(847) 491-2300	Active	www.amco.net			steel pipe & tubes
Acer America, Inc.	San Jose, Ca	(408) 922-2957	Current Customer	www.acer.com			
Acer Stores	Clayton	(925) 745-2000	Active	www.acerstore			
Aegis	Warehouse		Active				
Air France	France	+33141567800	Active				

Marriott International HQ

Menu | New | Delete | Query

Account Name: Marriott International H Site: HQ Account Team

Address: 10400 Fernwood Ro. Address Line 2: Main Phone #

City: Bethesda State: MD Main Fax #

Zip Code: 20817 Country: USA URL

Home Accounts Contacts Cases Solutions Reports Dashboards Documents Links Demos Opportunities +

Search Search All Go

Limit to items I own Advanced Search

Create New...

Recent Items

- Edge Emergency Generator
- Jason Venable
- Electrical wiring installation for GC-5060
- Jason Venable
- Edge Communications
- Sliser
- Link-5000000
- Link-5000002
- Link-5000001
- Demos Site Guest User

Recycle Bin

Opportunity **Edge Emergency Generator**

Back to List: Dashboards

Products (Standard) | Open Activities | Activity History | Notes & Attachments | Contact Roles | Partners | Competitors | Stage History

Opportunity Detail

Opportunity Owner: Jason Venable (Change) Amount: \$275,000.00

Account Name: Edge Communications Close Date: 11/6/2007

Opportunity Name: Edge Emergency Generator Stage: Id. Decision Makers

Type: Existing Customer - Replacement Probability (%): 60%

Other Information

Description: Budget Low: \$262

Next Step: Budget High: \$789

Additional Information

Order Number: Main Competitor(s): John Deere, Mitsubishi, Hawkpower

Tracking Number: Delivery/Installation Status:

Custom Links: Delivery Status

System Information

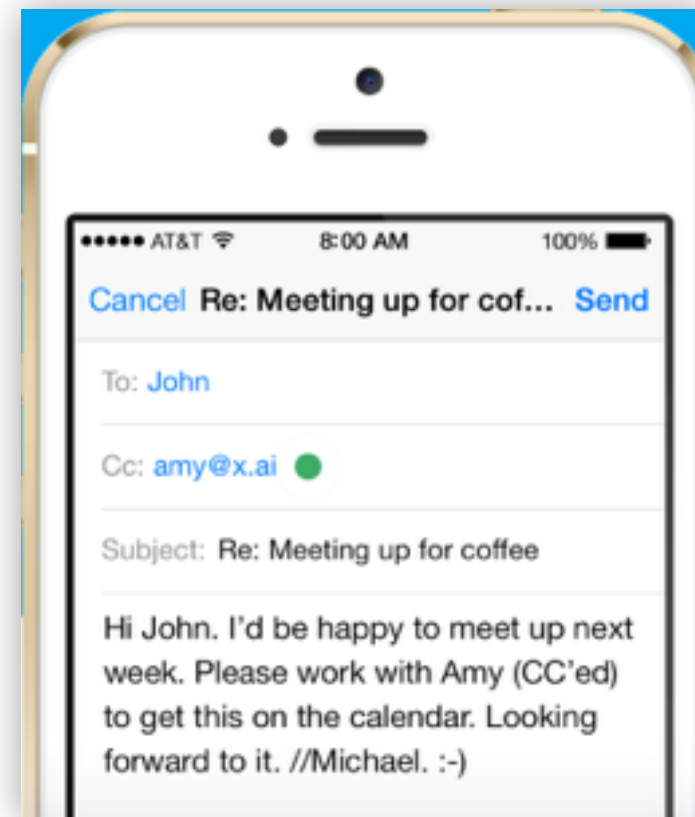
Created By: Jason Venable, 11/25/2009 3:08 PM Last Modified By: Jason Venable, 3/9/2010 10:51 PM

Products (Standard)

Add Product Edit All Choose Price Book Sort Start Workflow

Action	Product	Quantity	Sales Price	Date	Line Description	Start Workflow
[Edit] [Del]	GenVal Diesel 1000kW	1.00	\$100,000.00			
[Edit] [Del]	GenVal Diesel 200kW	1.00	\$25,000.00			
[Edit] [Del]	GenVal Gasoline 2000kW	1.00	\$150,000.00			

Samantha (Her) vs. Amy (x.ai)



Machine Intelligence LANDSCAPE

CORE TECHNOLOGIES

ARTIFICIAL INTELLIGENCE



DEEP LEARNING



MACHINE LEARNING



NLP PLATFORMS



PREDICTIVE APIS



IMAGE RECOGNITION



SPEECH RECOGNITION



RETHINKING ENTERPRISE

SALES



SECURITY / AUTHENTICATION



FRAUD DETECTION



HR / RECRUITING



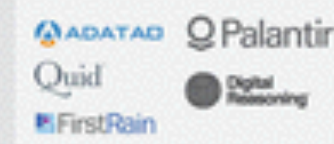
MARKETING



PERSONAL ASSISTANT



INTELLIGENCE TOOLS



RETHINKING INDUSTRIES

ADTECH



AGRICULTURE



EDUCATION



FINANCE



LEGAL



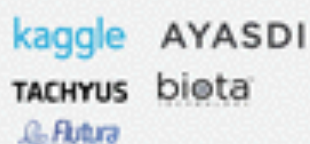
MANUFACTURING



MEDICAL



OIL AND GAS



MEDIA / CONTENT



CONSUMER FINANCE



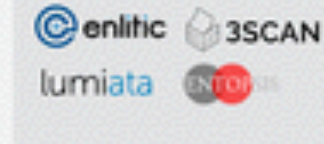
PHILANTHROPIES



AUTOMOTIVE



DIAGNOSTICS



RETAIL

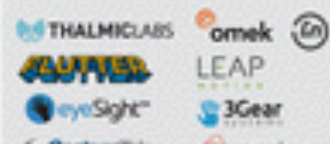


RETHINKING HUMANS / HCI

AUGMENTED REALITY



GESTURAL COMPUTING



ROBOTICS



EMOTIONAL RECOGNITION



SUPPORTING TECHNOLOGIES

HARDWARE



DATA PREP



DATA COLLECTION

