Ajao Temitope Raphael

38, Ekundayo Street, Orege, Apapa, Lagos State. ajao.raphael@yahoo.com, ajao.temitope.raphael@gmail.com 08062509302, 08116225668

PROFILE SUMMARY

Accomplished Security Management professional with 15+ years of experience leading high-stakes security operations. Expert in contract management, risk mitigation, and team leadership, ensuring top-tier protection and compliance. Proven ability to streamline operations, enhance security protocols, and foster strong client relationships. Certified in Security Operations, Risk Management, and Information Security. Dedicated to delivering excellence in every role.

KEY COMPETENCIES

- Effective Human Management.
- Interpersonal and networking skills
- Analytical capability
- Working proactively and effectively under pressure to meet deadlines
- Written and verbal communication skills
- Working collaboratively and cross-functionally as an individual or team
- Security Advisory Services
- Tech Savvv
- Security Systems Operator (Alarm, Tracking, Beam, Biometric Access control, etc.)
- Security Transportation Plan (Airport Fast tracking, VIP Escort Interstate/ Intrastate)
- Basic Fire Fighting/ Prevention Knowledge
- Creative and target-driven to establish good working relationships with stakeholders

PROFESSIONAL EXPERIENCE

> SECURITY CONTRACT MANAGER

Halogen Security Company Limited (Stanbic IBTC Contract) Key Responsibilities: Aug 2024 Till Date

• Contract Management:

Act as the primary liaison between the client and the security services provider.

Ensure all contractual obligations are met, including staffing, reporting, and compliance with service level agreements (SLAs).

Regularly review and assess the contract's effectiveness, making recommendations for improvements or adjustments as needed.

Operational Oversight:

Oversee daily security operations to ensure consistent service delivery.

Develop and implement security plans, policies, and procedures specific to the contract.

Conduct regular audits and inspections to ensure compliance with industry standards, company policies, and contract requirements.

Personnel Management:

Onboard and manage a team of security personnel assigned to the contract.

Ensure security staff are adequately trained to meet contract and industry standards.

Handle personnel issues, including performance reviews, disciplinary actions, and conflict resolution.

• Client Relations:

Build and maintain strong relationships with the client, addressing any concerns or issues promptly and professionally.

Provide regular updates to the client on security operations, including incident reports, risk assessments, and performance metrics.

Work closely with the client to understand their evolving security needs and adapt the service accordingly.

• Financial Management:

Develop and manage the budget for the security contract, ensuring cost-effectiveness while maintaining service quality.

Monitor expenses and ensure all financial obligations under the contract are met.

Identify opportunities for cost savings or additional revenue streams within the scope of the contract.

• Risk Management:

Conduct regular risk assessments and develop strategies to mitigate potential threats to the client's operations.

Coordinate response plans for emergencies or incidents, ensuring swift and effective resolution. Stay informed of industry trends and emerging threats, adjusting security protocols as necessary.

• Compliance and Reporting:

 $Ensure\ compliance\ with\ all\ local,\ state,\ and\ federal\ regulations,\ as\ well\ as\ client-specific\ requirements.$

Maintain accurate records and documentation related to the security contract.

Prepare and submit regular reports on security activities, incidents, and contract performance to both the client and company management.

> NATIONAL CONTROL ROOM MANAGER

G4S NIGERIA

Aug 2023- June 2024

Key Responsibilities:

• Control Room Operations Management:

Lead the 24/7 national control room, ensuring strict protocol, procedure, and best practice adherence.

Monitor real-time data, alarms, and incidents for swift, informed responses.

Develop and Implement Mitigation in the entire operation to ensure all tasks and projects run seamlessly without a hitch.

• Team Leadership and Development:

Recruit, train, and mentor control room operators and security specialists.

Conduct performance assessments, fostering individual growth and team competency.

Cultivate a culture of agility, reliability, and innovation.

• Emergency Response Coordination:

Collaborate with departments and agencies for rapid, coordinated responses.

Develop emergency response plans, including Journey Management protocols.

Ensure effective communication among stakeholders during critical events.

• Journey Management:

Establish robust protocols for personnel safety during travel.

Monitor personnel movements, ensuring safety measures are followed.

Collaborate for secure transportation and communication networks.

• Technology and Equipment Excellence:

Oversee control room equipment, software, and technology maintenance and security.

Stay updated on control room technology, recommending strategic upgrades.

Ensure operators are proficient in surveillance systems, communication tools, and alarms.

• Data Analysis and Reporting:

Analyze control room data and incident reports for trends and insights.

Produce comprehensive reports and briefings for senior management and authorities.

Use data-driven insights to refine operations and decision-making.

• Compliance and Quality Assurance:

Uphold compliance with local, national, and international laws and standards.

Enforce control room and Journey Management policies.

We conducted audits and quality assessments to validate compliance with standards.

DORIC SECURITY 2022- 2023

Key Responsibilities:

- Assist in achieving operational objectives by contributing information and recommendations to strategic plans and reviews; assist in preparing and completing action plans.
- Contribute to implementing operational, quality, and customer-service standards by ensuring that daily reports from the security team members are properly documented and followed up with the security manager.
- Develop an effective working relationship with external organizations such as intelligence agencies, law enforcement departments, police, etc.
- Carry out regular risk assessment analysis to make sure no loopholes at all times.
- Must be abreast of current security issues, threats, and modern technology to keep management updated on risks or threats that could impact the company's business.
- Lead and carry out investigations when the need arises.
- Plan and coordinate security operations for specific project events/requests.
- Assisting the GM in Writing or reviewing security-related documents, such as incident reports, proposals, and tactical or strategic initiatives.
- Train in-house/ outsourced security professionals/guards of the Doric security rules and procedures.
- Design and implement robust rescue operations SOP, system, and security network.
- Manage security operations centre, access card, CCTV, alarm, and security system-related operations.
- Manage multiple teams of security officers and supervisors to coordinate scheduling, payroll, training, coaching, development, and support.
- Complete reports by recording observations, information, occurrences, and surveillance activities; interviewing witnesses; obtaining signatures.
- Construct tactical standard operating procedures that allow all units to have a guideline for operations.
- Attend meetings, professional seminars, or conferences to keep abreast of changes in executive legislative directives or new technologies impacting security operations.
- Analyze and evaluate security operations to identify risks or opportunities for improvement.
- Ensuring positive client, supplier, and vendor relationships.
- I assist the GM in preparing reports or making presentations for the management, prospects, etc.
- Be involved in the daily operations tracking and reporting of operations to the.
- Carry out background vetting of operatives.
- Performing market research and identifying potential customers; as well as winning them over as clients.
- Ensure constant visitation of clients towards improving business relationships and turning such visits into friendships.
- Ensure information security and confidentiality at all times.
- Play a supporting role for other departments if need be in achieving the company goal

> SENIOR CONTROL ROOM SUPERVISOR

PILGRIMS AFRICA (British America Tobacco Ibadan)

2020-2022

Responsibilities:

- Coordinate the control room supervisors, security guards, and security escort team to make sure all activities & duties are executed successfully without negativity
- Providing legal advisory in line with the company SOP.
- guidance and support in Evaluating theft incidents
- Routine security inspections within the company
- Evaluate flaws and proffer solutions Collating and validating the intelligence
- Delivering information in formal reports or as presentations and desk-level briefings Supporting police investigation
- Supporting security team in other areas to achieve the same goals

- Identifying potential loopholes within the operations cycle that might lead to theft and recommending appropriate changes
- Detail Report of Incident/ Accident timely to the line manager
- Escalate requests for approval as required
- Prepare escort orders.
- Assign adequate escorts to teams about the task for the day.
- Prepare security teams for emergency response

> SECURITY CONTROL ROOM SHIFT LEADER

G4S SECURE SOLUTIONS (British America Tobacco Ibadan)

2017-2020

Responsibilities:

- Coordinate the control room supervisors to make sure all activities & duties are executed successfully without negativity.
- Develop teamwork between control room supervisors, drivers, commanders, guards, and policemen to enable successful teamwork
- Ensure availability of security vehicles for Operational and maintenance plan
- · Receive and process Motorized escort requests via the management system or email
- Escalate requests for approval as required
- Prepare escort orders.
- Assign adequate escorts to teams about the task for the day.
- Prepare security teams for emergency response
- Organize escort process routine & non-routine
- Conduct Security Risk Assessment and pre-service briefing before departure
- Incident report writing and Coordinating of Security Officer on site for incident-free work

> ACCESS CONTROL SUPERVISOR

G4S SECURE SOLUTION (British America Tobacco Ibadan) **2015**

June - October

Responsibilities:

- Maintain an appropriate record of access control activities/ resources and report in a proper format to the line manager.
- Supervise access control guards at the security reception to ensure zero access control breaches in the factory.
- Liaise with the factory CSO for the current update of all BATN staff changes in designation, location, and resignation to action such changes on the system, print and issue out new identification cards when necessary.

> CONTROL ROOM OPERATOR

G4S SECURE SOLUTION

2012 - 2017

Responsibilities:

- Provide effective and efficient customer service that interprets and satisfies all customer requirements.
- Tracking of both client and company's Fleet Management and Car Security **on** both the Mzone and Skyline enigma platform. Pulling weekly reports on vehicle location search, performance summary, and distance
- Manned guarding, monitoring guard's safety, and alertness on-site with resources at hand.
- Incident report writing.
- Coordinate all our Security Officers to make sure the customer's satisfaction is made a priority.

SITE SECURITY SUPERVISOR

OUTSOURCING SERVICES LIMITED

Southern Sun Ikoyi Hotel, 47, Alfred Rewane Road Ikoyi, Lagos.

2010 - 2012

Responsibilities:

• Coordinate the operatives on site for incident-free work.

- Supervising access and egress control of visitors/ contractors at the security reception to ensure zero Level of access control breaches in the premises.
- Liaise with the Hotel CSO for the current update of all Southern Sun Hotel staff changes in designation, Location, and resignation to action such changes on the list at hand

> SECURITY SHIFT LEADER

OUTSOURCING SERVICES LIMITED, ABTL (Apapa Bulk Terminal)

2009-2010

Responsibilities:

• To control access and egress control of vehicles, persons, and property in order not to allow unauthorized access or exit of the company property to save cost and make up the company's standards.

> SENIOR SECURITY PATROL MAN

OUTSOURCING SERVICES LIMITED (Golden Penny Flour Mills)

2008-2009

Responsibilities:

• Auditing of company's products by counting and acknowledging, then allowing the vehicles and goods out of the premises.

> SENIOR SECURITY PATROL MAN

OUTSOURCING SERVICES LIMITED, (Burham Cement Plc. Lagos)

2007-2008

Dec. 2009

Responsibilities:

• Effective and constant patrol at the perimeter fence, to prevent the intruder from breaking into the premises to avoid theft and loss to the company.

KEY ACCOMPLISHMENTS

- Managing G4S contract with British American Tobacco Ibadan
 The contract was activated & run successfully without adequate briefing as we took over from the terminated internal security team, during this period my team stopped 30 tons of tobacco from being stolen out of the premises.
- Activation and managing of about 100 trucks of cigarette movement from BATN Ibadan factory to P&G Agbara warehouse successfully for stock build within 70 days without theft, accident, or loss.
- Managing effective access control in the factory of British American Tobacco during covid-19 pandemic, there were Zero records of covid-19 cases recorded in the factory.

EDUCATION

•	NATIONAL.	OPEN UNIVERSI'	ГΥ
•	INA LICHNAL	OF BIN UNIVERSAL	

B.Sc. Criminology and Security Studies 2020- In View

• UNIVERSITY OF LAGOS

(DIPLOMA IN SECURITY MANAGEMENT & OPERATION) Akoka Yaba Lagos 2013-2014

• NIIT Surulere, Lagos Nigeria (CompTIA A+ Certified)

Iponri Road, Surulere Lagos 2011-2012

WEST AFRICA EXAMINATION COUNCIL (WAEC)

CERTIFICATIONS

• Certified Security Associate

CorpSecurity International (Cert. No. 440154) 2024

Data Analytics and Business Intelligence

Dataleum (Certificate No.: DAT-BCX28624-24 2024

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	Sololearn (Certificate N. CC-GRHL9YNA)	
•	Security Risk Management Professional – Regional (SRMP-R)	
	(International NGO Safety & Security Association: Disasterready.org)	2024
•	Security Risk Management Professional – Country (SRMP-C)	
	(International NGO Safety & Security Association: Disasterready.org)	2024
•	ISO/IEC 27001:2022 INFORMATION SECURITY ASSOCIATE™ (Skillfront)	2024
•	Certified Chief Security Officer	
	Institute of Disaster Management and Safety IDMSS- Cert No:/23/CSO/509	2023
•	Designing a Project (Cornerstone OneDemand Foundation)	2022
•	FIRE FIGHTING / PREVENTION	
	Oyo State Fire Service	2015
•	CERTIFIED SECURITY, SAFETY, AND PROTECTION OFFICER	
	(Certificate No. 14/CSPII/106)	2014
•	CERTIFIED SECURITY / PROTECTION ASSISTANCE	
	(Certificate No. 1836)	2014
•	ASSOCIATE MEMBER (INSTITUTE OF SECURITY NIGERIA)	
	(Certificate No. AM/31/07)	2014
•	A+ CERTIFIED CERTIFICATE (NIIT)	2012

INTEREST & ACTIVITIES

- Sporting games
- Researching and Investigating

REFERENCES:

• Available on request