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PUBLIC DISCLOSURE COPY

## Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

OMB No. 1545-0047 Open to Public

Department of the Treasury Internal Revenue Service

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

Inspection

Α	For the	2016 calendar year, or tax year beginning and c	ending		
В	Check if applicable	C Name of organization		D Employer identific	cation number
	Addres	RESULTS, INC.			
	Name change	Doing business as		52-1	411039
	Initial return Final return/	Number and street (or P.O. box if mail is not delivered to street address)  1101 15TH STREET NW	Room/suite	E Telephone number 202-	783-7100
	termin- ated		G Gross receipts \$	213,125.	
Г	Ameno			H(a) Is this a group re	<del></del>
	Applic			for subordinates	
	pendin	SAME AS C ABOVE		H(b) Are all subordinates in	
	Tay.eye	empt status: $\square$ 501(c)(3) $\square$ 501(c) ( 4 ) $\triangleleft$ (insert no.) $\square$ 4947(a)(1) or	or 527	1	list. (see instructions)
		e: ▶ RESULTS.ORG	JI JZ1	H(c) Group exemptio	
		organization: X Corporation Trust Association Other	I Voor		State of legal domicile: DC
		Summary	L real	oriorination, 1900 N	State of legal doffliche, DC
-	1	Briefly describe the organization's mission or most significant activities: ${ t TO}$	REATE	THE POLITIC	AL WILL TO
Governance		END HUNGER AND THE WORST ASPECTS OF POVER	RTY AN	D TO EMPOWE	R
rna	1 .	Check this box   if the organization discontinued its operations or dispos			
) Ve				3	15
		Number of independent voting members of the governing body (Part VI, line 1b)			14
φ (γ		Fotal number of individuals employed in calendar year 2016 (Part V, line 2a)			0
iţie	6	Fotal number of volunteers (estimate if necessary)			14
Activities &	72	Fotal unrelated business revenue from Part VIII, column (C), line 12		7a	0.
ĕ		Net unrelated business taxable income from Form 990-T, line 34			0.
	-	ver differenced business taxable income from 1 offir 990-1, life 94		Prior Year	
Revenue	8	Contributions and grants (Part VIII, line 1h)		305,143.	Current Year 212, 761.
	9			0.	0.
Š	10	Program service revenue (Part VIII, line 2g)  nvestment income (Part VIII, column (A), lines 3, 4, and 7d)		3,168.	364.
æ	11	Other revenue (Part VIII, column (A), lines 3, 4, and 7d)  Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		3,108.	0.
				308,311.	213,125.
		Fotal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		0.	0.
		Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0.	0.
		Benefits paid to or for members (Part IX, column (A), line 4)		341,033.	293,727.
Expenses	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		341,033.	293,121.
en	loa	Professional fundraising fees (Part IX, column (A), line 11e)  Fotal fundraising expenses (Part IX, column (D), line 25)  60,72		0.	0.
Ä	_ D			67 167	CO 1FO
		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		67,167.	69,159.
		Fotal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		408,200.	362,886.
_ 0	19	Revenue less expenses. Subtract line 18 from line 12		-99,889.	-149,761.
Net Assets or Fund Balances			Be	ginning of Current Year	End of Year
SSE	20	Fotal assets (Part X, line 16)		379,934.	346,098.
let /	21	Fotal liabilities (Part X, line 26)		229,445.	345,370.
	22	Net assets or fund balances. Subtract line 21 from line 20		150,489.	728.
		Signature Block			
		ties of perjury, I declare that I have examined this return, including accompanying schedules			y knowledge and belief, it is
uue	, correc	, and complete. Declaration of preparer (other than officer) is based on all information of wh	ich preparer	<del></del>	
٠.		Signature of officer			2017
Sig				Date	
Hei	re	MARK BUTLER, DIRECTOR OF FINANCE Type or print name and title			
_				loto I	II STIN
De'	.	Print/Type preparer's name Preparer's signature	ال	Date Check Lif	PTIN
Pai		DAVID JONES		self-employe	
	parer	Firm's name RIBIS, JONES & MARESCA, P.A.		Firm's EIN	52-1853933
Use	Only		SUITE	770	
		COLUMBIA, MD 21044		Phone no.41	0-884-0220
Ma	y the IF	S discuss this return with the preparer shown above? (see instructions)			X Yes No

Par	Statement of Program Service Accomplishments	X
	Check if Schedule O contains a response or note to any line in this Part III	<u>[A]</u>
1	Briefly describe the organization's mission:  TO CREATE THE POLITICAL WILL TO END HUNGER AND THE WORST ASPECTS (	<b>О</b> П
	POVERTY AND TO EMPOWER INDIVIDUALS TO HAVE BREAKTHROUGHS IN EXERC	ISING
	THEIR PERSONAL AND POLITICAL POWER.	
2	Did the organization undertake any significant program services during the year which were not listed on the	. <b>v</b>
		res X No
_	If "Yes," describe these new services on Schedule O.	. 37
3	— · · · · · · · · · · · · · · · · · · ·	es X No
	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expen	
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expense	es, and
	revenue, if any, for each program service reported.	
4a	(Code: ) (Expenses \$ 221,324 · including grants of \$ ) (Revenue \$	<u> </u>
	GRASSROOTS ADVOCACY TO END HUNGER - RESULTS, INC. SUPPORTS ANTI-PO	JVERTY
	LEGISLATION BY ENGAGING IN THE FOLLOWING GRASSROOTS ACTIVITIES:	
	MOBILIZING AROUND KEY LEGISLATIVE OPPORTUNITIES THAT WILL HAVE THE	
	GREATEST IMPACT ON THE LIVES OF LOW-INCOME PEOPLE. THIS CAN RANGE	
	SUPPORTING MEMBERS OF CONGRESS IN GENERATING BIPARTISAN SUPPORT FO	
	ANTI-POVERTY LEGISLATION TO HELPING LEGISLATORS CRAFT BILLS THAT V	<u> </u>
	BENEFIT THE POOREST.	<b>—</b>
	EMPOWERING ORDINARY PEOPLE WITH THE NECESSARY TRAINING AND SUPPORT	<u>r</u>
	SYSTEM TO PLAY A SIGNIFICANT ROLE IN ENDING POVERTY. RESULTS HAS	ITOII
		HICH
	FORM ONE OF THE MOST EFFECTIVE GRASSROOTS NETWORKS IN THE WORLD.  ADVOCATING FOR POLICIES AND LEGISLATION THAT CREATE OR SAFEGUARD	
4b	(Code:) (Expenses \$ including grants of \$) (Revenue \$)	)
40		
4c	(Code:) (Expenses \$ including grants of \$) (Revenue \$	)
4d	Other program services (Describe in Schedule O.)	
<del>-</del> u		
4e	(Expenses \$ including grants of \$ ) (Revenue \$ )  Total program service expenses ▶ 221,324.	
70		<b>~ 000</b> (2016)

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### Form 990 (2016) RESULTS, INC Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1		X
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If</i> "Yes," <i>complete Schedule D, Part V</i>	10		х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		Х
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			7.7
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			7.7
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			v
46	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			v
	complete Schedule G, Part III	19		X

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RESULTS, INC.

### Form 990 (2016) RESULTS, INC. Part IV Checklist of Required Schedules (continued)

			Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			.,
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			37
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			37
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			v
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations?	<b> </b>		v
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			x
00	Schedule N, Part II	32		Λ
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	20		X
24	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Λ
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	04	Х	
25-	Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?	34 35a	21	Х
35a		35a		22
D	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the magning of section 513/b)(13)? If "Yes " complete Schedule R. Part V. line ?	25h		
26	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	35b		
36		26		
27	If "Yes," complete Schedule R, Part V, line 2  Did the organization conduct more than 5% of its activities through an entity that is not a related organization	36		
37	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
20	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	31		
38	Note. All Form 990 filers are required to complete Schedule O	38	Х	
	Note: All 1 of the ago file to a great reduction complete actieudie O	J 30		

Form **990** (2016)

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## Form 990 (2016) RESULTS, INC. Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O Contains a response of note to any line in this Part v				ᆜ
		1 1 7		Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a (			
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		4		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and r		_		
0-	(gambling) winnings to prize winners?	I	1c		
Za	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,	2a (	1		
<b>L</b>	filed for the calendar year ending with or within the year covered by this return				
D	If at least one is reported on line 2a, did the organization file all required federal employment tax retu <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions		2b		
22			За		Х
	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule		3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other		30		
<del>-</del> a	financial account in a foreign country (such as a bank account, securities account, or other financial		4a		х
h	If "Yes," enter the name of the foreign country:	accounty:	Ta		
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A	Accounts (FRAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		х
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction.		5b		Х
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did to		"		
			6a	Х	
b	If "Yes," did the organization include with every solicitation an express statement that such contribu				
	were not tax deductible?	-	6b	Х	
7	Organizations that may receive deductible contributions under section 170(c).				
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se	rvices provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w	as required			
	to file Form 8282?		7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of	contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont	ract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file F	orm 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization		7h		
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained	d by the			
			8		
9	Sponsoring organizations maintaining donor advised funds.				
а	Did the sponsoring organization make any taxable distributions under section 4966?		9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b		
10	Section 501(c)(7) organizations. Enter:	140-1			
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	-		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	-		
11	Section 501(c)(12) organizations. Enter:  Grass income from members or shareholders	112			
a	Gross income from members or shareholders  Gross income from other sources (Do not net amounts due or paid to other sources against	11a			
b		116			
19°	amounts due or received from them.)  Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	10412	12a		
		1041?	ıza		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	120			
	Is the organization licensed to issue qualified health plans in more than one state?		13a		
u	Note. See the instructions for additional information the organization must report on Schedule O.		.50		
h	Enter the amount of reserves the organization is required to maintain by the states in which the				
	organization is licensed to issue qualified health plans	13b			
С	Enter the amount of reserves on hand	13c			
	Did the organization receive any payments for indoor tanning services during the tax year?		14a		Х
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedul		14b		
~	, p p p			000	(2016

RESULTS, INC. 52-1411039 Form 990 (2016)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

	to line ba, bb, or rob below, describe the circumstances, processes, or changes in schedule of see instructions.			_
0	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management		Vaa	Na
12	Enter the number of voting members of the governing body at the end of the tax year 15		Yes	No
ıa	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule 0.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 14			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
_	officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
Ü	of officers, directors, or trustees, or key employees to a management company or other person?	3		х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6	Х	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or	Ť		
	more members of the governing body?	7a	Х	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or	<u> </u>		
	persons other than the governing body?	7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	X	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Х	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	1 7 7 9	12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	in Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		37	
	The organization's CEO, Executive Director, or top management official	15a	Х	37
b	Other officers or key employees of the organization	15b		Х
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	40		v
	taxable entity during the year?	16a		X
D	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's	4Ch		
800	exempt status with respect to such arrangements? tion C. Disclosure	16b		
<u>360</u> 17	List the states with which a copy of this Form 990 is required to be filed ►AK , AZ , AR , CA , CO , CT , DC , FL , GA	. нт	, TT.	. KS
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) and 990-T (Section 501(c)(3)s only) are states with which a copy of this Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) are states with which a copy of this Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) are states with which a copy of this Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) are states with which a copy of this Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) are states with which a copy of this Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) are states with the copy of this Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) are states with the copy of this Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) are states with the copy of this Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) are states with the copy of this Forms 1023 (or 1024 if applicable).			,
10	for public inspection. Indicate how you made these available. Check all that apply.	avallat	,,C	
	X Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	l finan	cial	
.0	statements available to the public during the tax year.	α	J.41	
20	State the name, address, and telephone number of the person who possesses the organization's books and records:			
	THE ORGANIZATION - 202-783-7100			
	1101 15TH STREET NW, WASHINGTON, DC 20005			

Form 990 (2016) RESULTS, INC. 52-1411039 Page 7

### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Lheck this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)			((				(D)	(E)	(F)
Name and Title	Average		not c	heck	ition more rson i	than		Reportable compensation	Reportable compensation	Estimated amount of
	hours per week				irecto			from	from related	other
	(list any	ctor						the	organizations	compensation
	hours for	or dire	au.			ited		organization	(W-2/1099-MISC)	from the
	related	stee	truste		eo	bens		(W-2/1099-MISC)		organization
	organizations below	ual tru	ional		ploye	t com	١.			and related organizations
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) KUL GAUTAM	2.00	_	_				_			
CHAIR	5.00	Х		Х				0.	0.	0.
(2) BETH WILSON	2.00									_
SECRETARY	5.00	Х		Х				0.	0.	0.
(3) JAN TWOMBLY	2.00									
TREASURER	5.00	Х		Х				0.	0.	0.
(4) SAM DALEY-HARRIS	1.00									
FOUNDER/PRESIDENT		Х		Х				0.	79,396.	31,972.
(5) SCOTT LECKMAN, M.D.	2.00									
DIRECTOR		Х						0.	0.	0.
(6) ERNEST LEOVINSOHN	2.00									
DIRECTOR		Х						0.	0.	0.
(7) MARIAN WRIGHT EDELMAN	2.00									
DIRECTOR		Х						0.	0.	0.
(8) VALERIE HARPER	2.00							_	_	_
DIRECTOR		Х						0.	0.	0.
(9) MARIANNE WILLIAMSON	2.00								_	
DIRECTOR		Х						0.	0.	0.
(10) ROGER HUDSON	2.00									
DIRECTOR		Х						0.	0.	0.
(11) PROF. MUHAMMAD YUNUS	2.00	l								
DIRECTOR		Х						0.	0.	0.
(12) VANESSA GARCIA	2.00	١								•
DIRECTOR		Х						0.	0.	0.
(13) CINDY CHANGYIT-LEVIN	2.00	١							0	•
DIRECTOR		Х						0.	0.	0.
(14) PANKAJ AGARWAL	2.00	١							0	•
DIRECTOR	5.00	Х						0.	0.	0.
(15) MAXINE THOMAS	2.00	٠,,							_	•
DIRECTOR	5.00	X		<u> </u>			_	0.	0.	0.
(16) JOANNE CARTER	6.00	-		\ \ -					147 450	20 252
EXECUTIVE DIRECTOR	34.00		_	Х		_	_	0.	147,450.	30,253.
(17) MARK BUTLER	2.00	-				\ <sub>V</sub>			124 202	20 102
DIRECTOR OF FINANCE	38.00				<u> </u>	Х		0.	124,203.	30,193. Form <b>990</b> (2016)

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Form 990 (2016) RESULTS, INC. 52-1411039 Page 8

Section A. Officers, Directors, Trus	tees, Key Em	ploy	ees	, an	d Hi	ghe	st C	Compensated Employe	es (continued)				
(A)	(B)		(C)					(D)	(E)			(F)	
Name and title	Average	(do	Position (do not check more than one		Reportable	Reportable		Es	timate	ed			
	hours per	box	, unle	ss pe	rson	is bot	h an	compensation compensati				nount	of
	week (list any	_	Joi ail	u u	.,	, us	.00)	from from related				other	.a.t.e
	hours for	irecto						the organization	organization (W-2/1099-MIS			pensa om th	
	related	e or d	tee			sated		(W-2/1099-MISC)	(88-2/1099-1818	30)		anizat	
	organizations	Individual trustee or director	Institutional trustee		ee/	mpen		(** 2/ 1000 (**1000)			_	d relat	
	below	idual	ution	<u></u>	key employee	est co oyee	er					anizati	
	line)	Indiv	Instit	Officer	Key e	Highest compensated employee	Former						
										$\longrightarrow$			
										$\dashv$			
di Out total								0.	351,0	<u>, a</u>	<u> </u>	2,4	1 0
1b Sub-total c Total from continuation sheets to Part V								0.	331,0	0.		<u>,                                    </u>	0.
d Total (add lines 1b and 1c)								0.	351,0		9	2,4	
Total number of individuals (including but n								eceived more than \$100	-				
compensation from the organization						,		•					0
										_		Yes	No
3 Did the organization list any former officer,	,		,	,	•	,							
line 1a? If "Yes," complete Schedule J for s											3		Х
4 For any individual listed on line 1a, is the su	•							·	the organization			37	
and related organizations greater than \$15											4	X	
5 Did any person listed on line 1a receive or a											E		Х
rendered to the organization? If "Yes," com Section B. Independent Contractors	piete Scriedui	<del>e</del>	OI SI	JCII	pers	SOIT .					5		21
1 Complete this table for your five highest co	mpensated inc	depe	ende	nt c	onti	racto	ors t	that received more than	\$100.000 of con	npensa	ation 1	rom	
the organization. Report compensation for													
(A)				_				(B)			(0	<b>)</b>	
Name and business	address	N	ONE	<u> </u>				Description of s	services		ompe	nsatio	n
							$\dashv$						
2 Total number of independent contractors (i	ncludina but n	ot li	mite	d to	tho	se lis	sted	d above) who received n	nore than				
\$100,000 of compensation from the organi						0							
										-	Form	990 (	2016)

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52-1411039 Page **9** 

Form 990 (2016) RESULTS
Part VIII Statement of Revenue

		Check if Schedule O conta	ains a response	or note to any lin	e in this Part VIII			
			·	j	(A)	(B)	(C)	( <b>D</b> ) Revenue excluded
					Total revenue	Related or exempt function	Unrelated business	from tax under
						revenue	revenue	sections 512 - 514
ts s	1 a	Federated campaigns	1a					
Contributions, Gifts, Grants and Other Similar Amounts		Membership dues		114,184.				
اغ. اغ.		Fundraising events		-				
ar /		Related organizations						
Big.		Government grants (contributi	······					
Sign		All other contributions, gifts, grant	· <del></del>					
her	•	similar amounts not included abov		98,577.				
를	ď	Noncash contributions included in lines		20,011				
age	-	Total. Add lines 1a-1f			212,761.			
<u> </u>		Total / tad iii too Ta Ti		Business Code				
o l	2 a	•		Business oode				
Š	z a b							
Ser	C							
E S	d							
Re	u							
Program Service Revenue	f	All other program service reve	nuo					
		Total. Add lines 2a-2f						
$\overline{}$	3	Investment income (including						
	3	other similar amounts)			364.			364.
	4	Income from investment of tax			3010			3011
	4							
	5	Royalties	(i) Real					
	٠.	Cuara manta	(I) Real	(ii) Personal				
		Gross rents						
		Less: rental expenses						
		Rental income or (loss)						
		Net rental income or (loss)						
	/ a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory  Less: cost or other basis						
	D							
	_	and sales expenses						
		Gain or (loss)						
		Net gain or (loss)		·····				
nue	8 a	Gross income from fundraising						
Ve		including \$ contributions reported on line						
R		•	•					
Other Reven	h	Part IV, line 18  Less: direct expenses						
₽		: Net income or (loss) from fund						
		Gross income from gaming ac						
	Эа	Part IV, line 19						
	h	Less: direct expenses						
		Net income or (loss) from gam		•				
		Gross sales of inventory, less						
	10 a							
		and allowances						
		Less: cost of goods sold						
ŀ	С	Net income or (loss) from sales						
ł	11 -	Miscellaneous Revenu		Business Code				
	11 a							
	b							
	C							
		All other revenue						
		Total Add lines 11a-11d			213,125.	0.	0.	364.
	12	Total revenue. See instructions.			21J,12J.	U •	U •	704.

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (D) Do not include amounts reported on lines 6b. Program service expenses Fundraising Total expenses Management and general expenses 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members ..... Compensation of current officers, directors, 27,039. 17,942. 3,921. 5,176. trustees, and key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 217,470. 144,277. 31,349. 41,844. 7 Other salaries and wages Pension plan accruals and contributions (include 1,891 303 1,347 241. section 401(k) and 403(b) employer contributions) 18,712. 28,532. 4,206. 5,614. Other employee benefits 9 18,795. 12,427. 2,770. 3,598. Payroll taxes 10 Fees for services (non-employees): a Management ..... 136. 136. Legal 7,750. 7,750. Accounting Lobbying Professional fundraising services. See Part IV, line 17 Investment management fees Other, (If line 11g amount exceeds 10% of line 25, 75 19. 56. column (A) amount, list line 11g expenses on Sch O.) 27. Advertising and promotion 12 11,370. 131. 11,073. 166. Office expenses 13 Information technology 14 15 Royalties 20,736. 13,757. 2,989. 3,990. 16 Occupancy 4,835. 4,814. 21. 17 Travel Payments of travel or entertainment expenses for any federal, state, or local public officials 2,198. 2,198. Conferences, conventions, and meetings 19 20 Payments to affiliates \_\_\_\_\_ 21 Depreciation, depletion, and amortization ..... 22 2,428. 2,428. 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 16,004. 5,700. 10,304. DUES AND SUBSCRIPTIONS 3,600. LICENSES, TAXES AND FEE 3,600. С d All other expenses 362,886. 221,324. 80,850 60,712. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. if following SOP 98-2 (ASC 958-720)

<u>Par</u>	t X	Balance Sheet					
		Check if Schedule O contains a response or not	te to any	line in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			358,266.	1	324,076
	2	Savings and temporary cash investments			21,668.	2	22,022
	3	Pledges and grants receivable, net			3		
	4	Accounts receivable, net			4		
	5	Loans and other receivables from current and for					
		trustees, key employees, and highest compensations					
		Part II of Schedule L		5			
	6	Loans and other receivables from other disquali					
		section 4958(f)(1)), persons described in section					
		employers and sponsoring organizations of sec	tion 501	(c)(9) voluntary			
2		employees' beneficiary organizations (see instr)		·		6	
Assets	7	Notes and loans receivable, net				7	
<b>ĕ</b>	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			9		
	10a	Land, buildings, and equipment: cost or other	I I				
		basis. Complete Part VI of Schedule D	10a	4,550.			
	b	Less: accumulated depreciation		4,550.	0.	10c	0
	11	Investments - publicly traded securities				11	
	12	Investments - other securities. See Part IV, line				12	
	13	Investments - program-related. See Part IV, line				13	
	14	Intangible assets		14			
	15	Other assets. See Part IV, line 11		15			
	16	Total assets. Add lines 1 through 15 (must equ	379,934.	16	346,098		
	17	Accounts payable and accrued expenses			6,713.	17	5,177
	18	Grants payable			18		
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete				21	
<u>ر</u> ا	22	Loans and other payables to current and former					
		key employees, highest compensated employee					
		Complete Part II of Schedule L				22	
5	23	Secured mortgages and notes payable to unrela				23	
	24	Unsecured notes and loans payable to unrelate		<b>—</b>		24	
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on lines					
		Schedule D			222,732.	25	340,193
	26	Total liabilities. Add lines 17 through 25			229,445.	26	345,370
		Organizations that follow SFAS 117 (ASC 958					
နွ		complete lines 27 through 29, and lines 33 ar					
<u> </u>	27	Unrestricted net assets			150,489.	27	728
	28	Temporarily restricted net assets				28	
ם	29					29	
		Organizations that do not follow SFAS 117 (A					
Net Assets or Fund Balances		and complete lines 30 through 34.					
2	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building, or ed				31	
ן ל	32	Retained earnings, endowment, accumulated in		_		32	
<b>!</b>	33	Total net assets or fund balances			150,489.	33	728
	34	Total liabilities and net assets/fund balances		1	379,934.	34	346,098

Form **990** (2016)

Form 990 (2016) RESULTS, INC. 52-1411039 Page 12

Pa	rt XI Reconciliation of Net Assets			,			
	Check if Schedule O contains a response or note to any line in this Part XI						
1	Total revenue (must equal Part VIII, column (A), line 12)	1			25.		
2	Total expenses (must equal Part IX, column (A), line 25)	2			86.		
3	Revenue less expenses. Subtract line 2 from line 1	3	-14		61. 89.		
4							
5	Net unrealized gains (losses) on investments	5					
6	Donated services and use of facilities	6					
7	Investment expenses	7					
8	Prior period adjustments	8					
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.		
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,						
	column (B))	10		7	28.		
Pa	rt XII Financial Statements and Reporting						
	Check if Schedule O contains a response or note to any line in this Part XII				Ш		
	<u> </u>			Yes	No		
1	Accounting method used to prepare the Form 990:  Cash X Accrual Other						
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	O.					
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X		
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a					
	separate basis, consolidated basis, or both:						
	Separate basis Consolidated basis Both consolidated and separate basis						
b	Were the organization's financial statements audited by an independent accountant?		2b	X			
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	e basis,					
	consolidated basis, or both:						
	Separate basis X Consolidated basis Both consolidated and separate basis						
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,					
	review, or compilation of its financial statements and selection of an independent accountant?		2c		Х		
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.					
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audit					
	Act and OMB Circular A-133?		3a		Х		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired audit					
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b				

Form **990** (2016)

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

**Schedule of Contributors** 

► Attach to Form 990, Form 990-EZ, or Form 990-PF. ▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990 .

OMB No. 1545-0047

Name of the organization

Employer identification number

52-1411039 RESULTS, INC.

Organization type (check one):					
Filers of:		Section:			
Form 990	or 990-EZ	X 501(c)( 4 ) (enter number) organization			
		4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation			
		527 political organization			
Form 990	)-PF	501(c)(3) exempt private foundation			
		4947(a)(1) nonexempt charitable trust treated as a private foundation			
		501(c)(3) taxable private foundation			
Note: On General	ly a section 501(c)(  Rule  For an organization	s covered by the <b>General Rule</b> or a <b>Special Rule</b> .  (7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.  In filling Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.			
Special I	Rules				
	sections 509(a)(1) a any one contributo	n described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from r, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, line 1. Complete Parts I and II.			
	year, total contribu	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the tions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for ruelty to children or animals. Complete Parts I, II, and III.			
	year, contributions is checked, enter h purpose. Don't con	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box here the total contributions that were received during the year for an exclusively religious, charitable, etc., implete any of the parts unless the <b>General Rule</b> applies to this organization because it received nonexclusively e, etc., contributions totaling \$5,000 or more during the year \ \bigsim \frac{\bigsim}{\bigsim} \bi			
but it <b>mu</b>	st answer "No" on	at isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to he filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).			

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Name of organization

Employer identification number

52-1411039

Part I	Contributors (See instructions). Use duplicate copies of Part I if additional space is needed.					
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution			
1		\$\$	Person X Payroll			
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution			
2		\$\$,300.	Person X Payroll			
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution			
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)			
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution			
NO.	Name, address, and Zir + +	\$	Person Payroll Noncash (Complete Part II for noncash contributions.)			
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution			
		\$	Person Payroll Noncash  (Complete Part II for noncash contributions.)			
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution			
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)			

RESULTS, INC.

52-1411039

Part II	Noncash Property (See instructions). Use duplicate copies of Par	t II if additional space is needed.	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		<u> </u>	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		_	
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		_	
		_	
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		_	
—		<u> </u>	
23453 10-18-		\$	990, 990-EZ, or 990-PF) (201

Employer identification number

Name of organization

RESULT	rs, inc.			52-1411039
Part III	Exclusively religious, charitable, etc., cont the year from any one contributor. Complete of completing Part III, enter the total of exclusively religiou	columns (a) through (e) and the follow is, charitable, etc., contributions of \$1,000 or	ving line entry. For organization	s
	Use duplicate copies of Part III if addition	al space is needed.		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held
_		(e) Transfer of gift		
	Transferee's name, address, a	nd ZIP + 4	Relationship of tra	nsferor to transferee
(a) No.	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held
Part I				<del>-</del>
_		(e) Transfer of gift		
_	Transferee's name, address, a	nd ZIP + 4	Relationship of tra	nsferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held
	Transferee's name, address, a	(e) Transfer of gift		nsferor to transferee
			<u>,                                    </u>	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held
-		(e) Transfer of gift		
-	Transferee's name, address, a	nd ZIP + 4	Relationship of tra	nsferor to transferee

#### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

RESULTS, INC.

**Employer identification number** 52-1411039

Pai	t I Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds or	r Accounts. Complete if the
•	organization answered "Yes" on Form 990, Part IV, lir	ne 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advised	funds
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor a	advisors in writing that grant funds can be use	ed only
	for charitable purposes and not for the benefit of the donor	or donor advisor, or for any other purpose cor	nferring
	impermissible private benefit?		Yes No
Pai	t II Conservation Easements. Complete if the or	ganization answered "Yes" on Form 990, Part	IV, line 7.
1	Purpose(s) of conservation easements held by the organizat	ion (check all that apply).	
	Preservation of land for public use (e.g., recreation or e		
	Protection of natural habitat	Preservation of a certified	d historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a quali	fied conservation contribution in the form of a	
	day of the tax year.		Held at the End of the Tax Year
	Total number of conservation easements		
	Total acreage restricted by conservation easements		
	Number of conservation easements on a certified historic str		
d	Number of conservation easements included in (c) acquired		
_	listed in the National Register		
3	Number of conservation easements modified, transferred, re	eleased, extinguished, or terminated by the org	ganization during the tax
	year >		
4	Number of states where property subject to conservation ea		
5	Does the organization have a written policy regarding the pe		Yes No
6	violations, and enforcement of the conservation easements Staff and volunteer hours devoted to monitoring, inspecting,		
6	Starr and volunteer nours devoted to monitoring, inspecting,	, nandling of violations, and emorcing conserv	vation easements during the year
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conservation	a essements during the year
•	S	ding of violations, and emoreing conservation	reasonnents during the year
8	Does each conservation easement reported on line 2(d) abor	ve satisfy the requirements of section 170(h)(a	4)(B)(i)
Ū	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservat		
_	include, if applicable, the text of the footnote to the organiza	•	·
	conservation easements.		3
Pai	t III Organizations Maintaining Collections o	f Art, Historical Treasures, or Othe	er Similar Assets.
•	Complete if the organization answered "Yes" on Form	n 990, Part IV, line 8.	
1a	If the organization elected, as permitted under SFAS 116 (AS	SC 958), not to report in its revenue statemen	t and balance sheet works of art,
	historical treasures, or other similar assets held for public ex	hibition, education, or research in furtherance	of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that descr	ibes these items.	
b	If the organization elected, as permitted under SFAS 116 (AS	SC 958), to report in its revenue statement an	d balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, e	ducation, or research in furtherance of public	service, provide the following amounts
	relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		• \$
	(ii) Assets included in Form 990, Part X		• \$
2	If the organization received or held works of art, historical tree		
	the following amounts required to be reported under SFAS 1	16 (ASC 958) relating to these items:	
а	Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
	Assets included in Form 990, Part X		▶ \$
LHA	For Paperwork Reduction Act Notice, see the Instruction	s for Form 990.	Schedule D (Form 990) 2016

Par	t III Organizations Maintaining C	ollections of A	t, Hist	orical Tr	easures,	or Other	Similar /	<b>Assets</b> (conti	nued)	_
3	Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items									
	(check all that apply):									
а	Public exhibition	d	ı	_oan or exc	hange progra	ams				
b	Scholarly research	е		Other						
С	c Preservation for future generations									
4	Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.									
5	During the year, did the organization solicit or	r receive donations	of art, his	storical trea	sures, or oth	er similar a	ssets			
	to be sold to raise funds rather than to be ma	aintained as part of t	he orgar	nization's c	ollection?			Yes		No
Par	t IV Escrow and Custodial Arrang	-	ete if the	organizatio	n answered	"Yes" on F	orm 990, Pa	art IV, line 9, o	r	
	reported an amount on Form 990, Par	t X, line 21.								
1a	Is the organization an agent, trustee, custodi	an or other intermed	liary for o	contributior	ns or other as	ssets not in	cluded			
	on Form 990, Part X?							└── Yes		No
b	If "Yes," explain the arrangement in Part XIII	and complete the fo	llowing t	able:						
								Amour	nt	
С	Beginning balance						1c			
d	Additions during the year						1d			
е	Distributions during the year						1e			
	Ending balance						1f			
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21, for 6	escrow or c	ustodial acco	ount liability	·?	Yes		No
	If "Yes," explain the arrangement in Part XIII.									
Par	t V Endowment Funds. Complete if	the organization an	swered	"Yes" on Fo	orm 990, Par	t IV, line 10				
		(a) Current year	<b>(b)</b> P	rior year	(c) Two yea	rs back (d	<b>)</b> Three years	back (e) Fou	r years ba	ack
1a	Beginning of year balance									
b	Contributions									
	Net investment earnings, gains, and losses									
d	Grants or scholarships									
е	Other expenditures for facilities									
	and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the curr	ent year end balanc	e (line 1	g, column (a	a)) held as:					
а	Board designated or quasi-endowment		_%							
b	Permanent endowment >	%								
С	Temporarily restricted endowment ▶	%								
	The percentages on lines 2a, 2b, and 2c show	uld equal 100%.								
За	Are there endowment funds not in the posse	ssion of the organiza	ation tha	t are held a	and administe	ered for the	organizatio	on		
	by:								Yes I	No
	(i) unrelated organizations							3a(i)		
	(ii) related organizations							3a(ii)		
b	If "Yes" on line 3a(ii), are the related organiza	tions listed as requir	ed on S	chedule R?				3b		
4	Describe in Part XIII the intended uses of the		wment f	unds.						
Par	t VI Land, Buildings, and Equipm	ent.								
	Complete if the organization answered	d "Yes" on Form 990	), Part IV	/, line 11a. S	See Form 990	D, Part X, lir	ne 10.			
	Description of property	(a) Cost or o basis (investr			t or other (other)	` ,	umulated eciation	( <b>d)</b> Boo	k value	
1a	Land									
	Buildings									
	Leasehold improvements									
d	Equipment				4,550.		4,550	•		0.
е	Other									
Total	. Add lines 1a through 1e. (Column (d) must ed	qual Form 990, Part	X, colum	nn (B), line	10c.)					0.

Schedule D (Form 990) 2016	VEROPIE, THC.	
Part VII Investments -	Other Securities.	

Complete if the organization answered "Yes"	on Form 990, Part IV, line	11b. See Form 990, Part X, line 12.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)		
Part VIII Investments - Program Related.		
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11c. See Form 990, Part X, line 13.
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		

(5) (6) (7) (8) (9) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total, (Column (b) must equal Form 990, Part X, col. (B) line 15.)	

Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1.	(a) Description of liability	(b) Book value
(1)	Federal income taxes	
(2)	OTHER CURRENT LIABILITIES	3,726.
(3)	DUE TO RESULTS EDUCATIONAL FUND	336,467.
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total.	(Column (b) must equal Form 990, Part X, col. (B) line 25.)	340,193.

<sup>2.</sup> Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

Schedule D (Form 990) 2016

Pai	rt XI Reconciliation of Revenue per Audited Financial S		ie per Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV			
1	Total revenue, gains, and other support per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	1 1		
а	Net unrealized gains (losses) on investments			
b	Donated services and use of facilities			
С	Recoveries of prior year grants			
d	Other (Describe in Part XIII.)	2d		
е	9			
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	1 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b			
b	Other (Describe in Part XIII.)	·		
С				
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line			
Pai	rt XII Reconciliation of Expenses per Audited Financial		ses per Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV			
1	Total expenses and losses per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	1 1		
а	Donated services and use of facilities			
b	Prior year adjustments			
С	Other losses			
d	Other (Describe in Part XIII.)	· · · · · · · · · · · · · · · · · · ·		
е	J			
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	1 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b			
b	Other (Describe in Part XIII.)	4b		
	Add lines <b>4a</b> and <b>4b</b>			
	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, lines 4 NULL Company and	ne 18.)	5	
	rt XIII Supplemental Information.			
	ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a a		art V, line 4; Part X, line 2;	Part XI,
lines	2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide	le any additional information.		
	om w raye O.			
PAI	RT X, LINE 2:			
D = /	THE THE THE RESOURCES MILE REFERENCE OF	THEOME WAY DOCTE	TOMO ONT 17 TO	muo an
KE;	SULTS, INC. RECOGNIZES THE EFFECT OF	INCOME TAX POSIT	TONS ONLY IF	THOSE
<b>-</b>			D = 0111 = 0	D000
POS	SITIONS ARE MORE LIKELY THAN NOT OF B	EING SUSTAINED.	RESULTS, INC.	DOES
NT ()	DELTEVE TEG ETNANGTAL GEARENEG TN		3 T31	TONG
MO.	I BELIEVE ITS FINANCIAL STATEMENTS IN	CLUDE ANY UNCERT	AIN TAX POSIT	TONS.

#### **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

RESULTS, INC.

Part I Questions Regarding Compensation

Employer identification number 52-1411039

	·		Yes	No
<b>1</b> a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as, maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee Written employment contract			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		X
b	Any related organization?	5b		X
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		X
b	Any related organization?	6b		X
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

632111 09-09-16

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2016

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title						(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)
EXECUTIVE DIRECTOR (i) 147,450. 0. 0. 0. 4,500. 25,753. 177,703. (2) MARK BUTLER (i) 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.	(A) Name and Title			incentive	reportable		Derients	(B)(I)-(U)	reported as deferred on prior Form 990
EXECUTIVE DIRECTOR  (i) 147,450. 0. 0. 4,500. 25,753. 177,703.  (2) MARK BUTLER  (0) 0. 0. 0. 0. 0. 0. 0.  (ii) 124,203. 0. 0. 0. 0. 30,193. 154,396.  (iii)	(1) JOANNE CARTER	(i)		0.	0.				0.
DIRECTOR OF FINANCE (i) 124,203. 0. 0. 0. 30,193. 154,396. (ii) (iii) (i	EXECUTIVE DIRECTOR				0.	4,500.	25,753.		
DIRECTOR OF FINANCE (6) 124,203, 0. 0. 0. 30,193, 154,396, (6) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	(2) MARK BUTLER	(i)							0.
	DIRECTOR OF FINANCE		124,203.	0.	0.	0.	30,193.	154,396.	0.
		(i)							
		(ii)							
		(i)							
		(ii)							
		(i)							
(i) (ii) (ii) (iii) (iii									
(ii) (iii) (									
(i) (ii) (ii) (iii) (iii									
(i)         (ii)         (iii)         (iiii)         (iiii)         (iiii)         (iiii)         (iiii)         (iiii)         (iiii)         (iiii)         (iiiii)         (iiiii)         (iiiii)         (iiiiii)         (iiiiiii)         (iiiiii)         (iiiiiii)         (iiiiiii)         (iiiiiiii)         (iiiiiiiii)         (iiiiiiiii)         (iiiiiiiiii)         (iiiiiiiiii)         (iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii									
(i) (i) (ii) (ii) (iii) (iiii) (iiii) (iiii) (iiii) (iiiii) (iiiiii) (iiiiiiii									
(i)         (ii)           (ii)         (iii)           (ii)         (iii)           (ii)         (iii)           (iii)         (iii)           (iii)         (iiii)           (iii)         (iiiii)           (iii)         (iiiii)           (iiii)         (iiiiiii)           (iiiiii)         (iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii									
(i)         (i)         (ii)         (ii)         (iii)         (iiii)         (iiii)         (iiii)         (iiiii)         (iiiii)         (iiiii)         (iiiii)         (iiiiii)         (iiiiiii)         (iiiiiiii)         (iiiiiiiii)         (iiiiiiiiii)         (iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii									
(i)         (ii)         (iii)         (iii)         (iii)         (iii)         (iii)         (iiii)         (iiiii)         (iiiiiii)         (iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii									
(i)         (ii)         (iii)         (iii)         (iii)         (iii)         (iii)         (iii)         (iii)         (iii)         (iiii)         (iiii)         (iiii)         (iiii)         (iiii)         (iiiii)         (iiiiii)         (iiiiiii)         (iiiiiiii)         (iiiiiiiii)         (iiiiiiiiii)         (iiiiiiiiiiii)         (iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii									
(i) (ii) (ii) (iii) (iii									
(i)         (i)           (i)         (ii)           (ii)         (iii)									
(i) (ii) (ii) (iii) (iii) (iii) (iii) (iii) (iii) (iii) (iiii) (iiiii) (iiiii) (iiiiii) (iiiiiii) (iiiiiiii									
(ii) (ii) (ii) (iii) (iii) (iiii) (iiii) (iiii) (iiiii) (iiiiii) (iiiii) (iiiiii) (iiiiii) (iiiiiii) (iiiiiiii									
(i)									
1661		(ii)							

#### SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

#### Supplemental Information to Form 990 or 990-EZ

. Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

**Employer identification number** 52-1411039

RESULTS, INC.

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: INDIVIDUALS TO HAVE BREAKTHROUGHS IN EXERCISING THEIR PERSONAL AND POLITICAL POWER.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: EFFECTIVE SOLUTIONS TO POVERTY, MAKE PROGRAMS RUN MORE EFFICIENTLY AND EFFECTIVELY, AND EXTEND COVERAGE TO THOSE WHO NEED IT.

FORM 990, PART VI, SECTION A, LINE 1:

THE EXECUTIVE COMMITTEE SHALL BE COMPOSED OF NO FEWER THAN 6 AND NO MORE THAN 9 VOTING MEMBERS OF THE BOARD OF DIRECTORS, INCLUDING 4 GRASSROOTS DIRECTORS, THE CHAIRPERSON, THE SECRETARY, THE TREASURER AND THE EXECUTIVE DIRECTOR. THE EXECUTIVE COMMITTEE SHALL HAVE THE SAME POWERS AS THE FULL BOARD AS PROVIDED IN ARTICLE V, EXCEPT FOR AMENDING THE ARTICLES OF INCORPORATION OR BYLAWS, SELECTING AND REMOVING ALL OTHER OFFICERS, AND THE EXECUTIVE DIRECTOR OF THE CORPORATION, OR ANY OTHER ACTION LEGALLY REQUIRED TO BE TAKEN BY THE ENTIRE BOARD.

FORM 990, PART VI, SECTION A, LINE 6:

THE ORGANIZATION HAS MEMBERS, WHO ARE THE ACTIVE VOLUNTEERS OF THE ORGANIZATION, IN GOOD STANDING AND REFLECTED IN THE ORGANIZATION'S RECORDS OF ITS "PARTNERS" OR "ACTIVISTS".

FORM 990, PART VI, SECTION A, LINE 7A:

MEMBERS HAVE THE RIGHT TO ELECT DIRECTORS TO FILL A MINIMUM OF FOUR SEATS ON THE BOARD OF DIRECTORS. MEMBERS HAVE NO OTHER VOTING RIGHTS.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2016)

Schedule O (Form 990 or 990-EZ) (2016) Page 2 Name of the organization **Employer identification number** RESULTS, INC. 52-1411039 FORM 990, PART VI, SECTION B, LINE 11B: MEMBERS OF BOARD OF DIRECTORS REVIEW THE FORM 990 BEFORE IT IS SIGNED BY THE DIRECTOR OF FINANCE AND FILED WITH THE IRS. FORM 990, PART VI, SECTION B, LINE 12C: THE ORGANIZATION'S EXECUTIVE DIRECTOR ENSURES THAT EACH MEMBER OF THE BOARD OF DIRECTORS COMPLETES AND SUBMITS ANNUALLY A CONFLICT OF INTEREST FORM TO DISCLOSE ANY INTERESTS THAT MAY GIVE RISE TO CONFLICTS. FORM 990, PART VI, SECTION B, LINE 15A: THE ORGANIZATION'S BOARD EXECUTIVE COMMITTEE DETERMINES THE SALARY OF THE EXECUTIVE DIRECTOR BY REVIEWING ORGANIZATIONAL PERFORMANCE AND COMPARABLE PUBLIC DATA FOR ORGANIZATIONS OF SIMILAR SIZE AND PURPOSE. THEIR DECISION IS DOCUMENTED CONTEMPORANEOUSLY. FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990: AK,AZ,AR,CA,CO,CT,DC,FL,GA,HI,IL,KS,KY,ME,MD,MN,MO,NH,NJ,NM,NY,NC,OH,OK,OR PA, RI, SC, UT, VA, WA, WV, WI FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION MAKES ITS FORMS 1024 AND 990, GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REASONABLE REQUEST.

#### SCHEDULE R (Form 990)

Part I

**Related Organizations and Unrelated Partnerships** 

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

➤ Attach to Form 990.

Department of the Treasury Internal Revenue Service Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization

Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

RESULTS, INC.

OMB No. 1545-0047 **2016** 

Open to Public Inspection

Employer identification number

52-1411039

(a) Name, address, and EIN (if applicable) of disregarded entity			(d) Total inco	me End-of-yea	ar assets Direct		(f) Direct controlling entity	
Part II Identification of Related Tax-Exempt Organizations during the tax year.	ations. Complete if the organization a	answered "Yes" on Form 990	D, Part IV, line 34 b	ecause it had one	or more rel	ated tax-exe	mpt	
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	Direct o	(f) controlling ntity	cont ent	g) 512(b)(13) rolled tity?
RESULTS EDUCATIONAL FUND, INC 95-3747267				331(3)(3)			Yes	No
1101 15TH STREET NW	GENERATING THE WILL TO END							
WASHINGTON, DC 20005	HUNGER AND POVERTY	CALIFORNIA	501(C)(3)	LINE 7	N/A			Х

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

organizations trouted as a partitioning daring the tax year.												
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(i)	(j)	(k)	
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total income	Share of end-of-year assets		ortionate ations?	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	General managir partner	Percentage ownership	
		country)		sections 512-514)		455515	Yes	No	K-1 (Form 1065)	Yes N		
	1											
	1											
	1											
	1											
	-											
	l						<u> </u>	<u> </u>				

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a)  Name, address, and EIN  of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	Sec 512(k contr ent	tion b)(13) rolled tity?
		country)		or tracty		400010		Yes	No
									<u> </u>
								igsqcut	<u> </u>

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

X

Yes No

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity

<b>b</b> Gift, grant, or capital contribution to related organization(s)				1b		X
c Gift, grant, or capital contribution from related organization(s)				1c		X
d Loans or loan guarantees to or for related organization(s)				1d		X
e Loans or loan guarantees by related organization(s)				1e		Х
f Dividends from related organization(s)				1f		х
g Sale of assets to related organization(s)				1g		X
h Purchase of assets from related organization(s)						X
i Exchange of assets with related organization(s)				1i		X
j Lease of facilities, equipment, or other assets to related organization(s)				<b>1</b> j		X
k Lease of facilities, equipment, or other assets from related organization(s)				1k		х
I Performance of services or membership or fundraising solicitations for relate						X
m Performance of services or membership or fundraising solicitations by relate						X
n Sharing of facilities, equipment, mailing lists, or other assets with related org	ganization(s)			1n	Х	
o Sharing of paid employees with related organization(s)					X	
p Reimbursement paid to related organization(s) for expenses				. 1p	X	
q Reimbursement paid by related organization(s) for expenses				1q	X	
r Other transfer of cash or property to related organization(s)				1r		X
s Other transfer of cash or property from related organization(s)						X
2 If the answer to any of the above is "Yes," see the instructions for information	on on who must complete t	his line, including covered rela	tionships and transaction thresholds.			
(a) Name of related organization	<b>(b)</b> Transaction type (a·s)	(c) Amount involved	(d) Method of determining amount	nvolved		
1)						
2)						
3)						
,						
4)						
5)						
5)	28			D /F	000	0046
32163 09-06-16	20		Schedul	e K (Fori	n 990	2016

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a)	(b)	(c)	(d)	Are a partners 501(c orgs	)	(f)	(g)	(1	h)	(i)	(j)	(k)
Name, address, and EIN	Primary activity	Legal domicile	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Are a	all s sec.	Share of	Share of	Dispr	ropor-	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	Genera	l or Percenta
of entity		(state or foreign	(related, unrelated,	501(c	)(3)	total	end-of-year	tio	nate	amount in box 20	manag	ing ownersh
<b>,</b>		country)	excluded from tax under sections 512-514)	orgs		income	assets	alluca	1110115?	(Form 1065)	partir	
			300000113 3 12 3 14)	Yes	No		455515	Yes	No	(1011111000)	Yes	10
								-	<u> </u>		$\vdash$	
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#### Form **8868**

(Rev. January 2017)

Department of the Treasury Internal Revenue Service

### Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

▶ Information about Form 8868 and its instructions is at www.irs.gov/form8868 .

OMB No. 1545-1709

**Electronic filing (e-file).** You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit <a href="https://www.irs.gov/efile">www.irs.gov/efile</a>, click on Charities & Non-Profits, and click on e-file for Charities and Non-Profits.

#### Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

must use	Form 7004 to request an extension of time to file income	e tax retur	ns.					
				Enter file	er's identifying nur	nber		
Type or	Name of exempt organization or other filer, see instruc	Employer identification number (E						
print								
File by the	RESULTS, INC.				52-141103	39		
due date for filing your	Number, street, and room or suite no. If a P.O. box, set 1101 15TH STREET NW	ee instruc	tions.	Social se	curity number (SSN	1)		
return. See instructions.	City, town or post office, state, and ZIP code. For a for WASHINGTON, DC 20005	reign add	ress, see instructions.					
Enter the	Return Code for the return that this application is for (file	e a separa	te application for each return)			0 1		
Applicati	on	Return	Application			Return		
ls For		Code	Is For			Code		
Form 990	or Form 990-EZ	01	Form 990-T (corporation)			07		
Form 990	-BL	02	Form 1041-A			08		
Form 472	0 (individual)	03	Form 4720 (other than individual)			09		
Form 990	-PF	04	Form 5227			10		
Form 990	orm 990-T (sec. 401(a) or 408(a) trust) 05 Form 6069							
Form 990-T (trust other than above) 06 Form 8870  THE ORGANIZATION						12		
Teleph  If the c  If this i	ooks are in the care of ► 1101 15TH STREE none No. ► 202-783-7100  organization does not have an office or place of business is for a Group Return, enter the organization's four digit (	s in the Ur Group Exe	Fax No.  ited States, check this box	f this is fo	r the whole group, o			
	If it is for part of the group, check this box		ch a list with the names and EINs of					
	quest an automatic 6-month extension of time until		MBER 15, 2017 , to file	the exem	npt organization retu	urn		
for	the organization named above. The extension is for the o	organizatio	on's return for:					
<b>▶</b> [	X calendar year 2016 or tax year beginning	. an	d ending					
2 If th								
	Change in accounting period							
3a If th	nis application is for Forms 990-BL, 990-PF, 990-T, 4720,	or 6069,	enter the tentative tax, less any					
non	nonrefundable credits. See instructions.							
<b>b</b> If th	b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and							
esti	mated tax payments made. Include any prior year overp	ayment a	llowed as a credit.	3b	\$	0.		
c Bal	ance due. Subtract line 3b from line 3a. Include your pa	yment wit	h this form, if required,			0.		
by ı	by using EFTPS (Electronic Federal Tax Payment System). See instructions.  3c \$							

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2017)

#### Form **8868**

(Rev. January 2017)

Department of the Treasury Internal Revenue Service

### Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

▶ Information about Form 8868 and its instructions is at www.irs.gov/form8868 .

OMB No. 1545-1709

**Electronic filing (e-file).** You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile, click on Charities & Non-Profits, and click on e-file for Charities and Non-Profits.

# Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the filing of this form, visit www.irs.gov/efile, click on Charities & Non-Profits, and click on e-file for Charities and Non-Profits. Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

must ι	use Form 7004 to request an extension of time to file income	e tax retur	ns.					
				Enter file	er's identifying nui	mber		
Туре	Name of exempt organization or other filer, see instruc	Employer identification number (E						
print								
File by th	RESULTS, INC.				52-14110	39		
due date filing you	for Number, street, and room or suite no. If a P.O. box, se	ee instruc	tions.	Social se	curity number (SSI	۷)		
return. S	ee TIOI ISIII BIRDDI 1444							
instruction	City, town or post office, state, and ZIP code. For a fo WASHINGTON, DC 20005	reign add	ress, see instructions.					
Enter t	the Return Code for the return that this application is for (file	e a separa	te application for each return)			01		
Applic		Return				Return		
ls For		Code	Is For			Code		
	990 or Form 990-EZ	01	Form 990-T (corporation)			07		
Form 9	990-BL	02	Form 1041-A			08		
Form 4	1720 (individual)	03	Form 4720 (other than individual)			09		
Form 9	990-PF			10				
Form 9	990-T (sec. 401(a) or 408(a) trust)		11					
Form 990-T (trust other than above) 06 Form 8870						12		
	THE ORGANIZATIO		LIA GUTNIGHON DO	20005				
	books are in the care of  1101 15TH STREE	E.T. MM		20005				
	ephone No. ► 202-783-7100		Fax No.					
	ne organization does not have an office or place of business							
	nis is for a Group Return, enter the organization's four digit (  If it is for part of the group, check this box							
			15 0015		pt organization ret	1		
	for the organization named above. The extension is for the c		, , ···-	tile exem	ipt organization ret	um		
,	or the erganization harmon above. The extendion is for the	or garnizati	on e retain ren					
	►X calendar year 2016 or							
١	tax year beginning	, an	d ending					
2								
	Change in accounting period							
3a								
-	nonrefundable credits. See instructions.  3a \$							
-	estimated tax payments made. Include any prior year overp	•		3b	\$	0.		
	Balance due. Subtract line 3b from line 3a. Include your pay	,	, , ,		•	0.		
0	by using EFTPS (Electronic Federal Tax Payment System). See instructions.  3c   \$							

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Form 8868 (Rev. 1-2017)