

CURRICULUM VITAE



Personal Details:

- Full name: Vo Thi Thu Thuy
- Gender: Female.
- Marital Status: Married.
- Date of birth: Nov 9, 1991
- Hometown: Ho Chi Minh City, Vietnam.
- Address: 49 Do Doc Chan, Son Ky Ward, Tan Phu District, Ho Chi Minh City,
- [REDACTED]
- [REDACTED]

Career objective:

- To find a challenging position to meet my competencies, capabilities, skills and experience.

Experience & education:

- I graduate from foreign economic Colleges at Ho Chi Minh City from 2014.
- I have ~10 years exp [REDACTED] FREIGHT SERVICES Company, [REDACTED], TAL Logistics CO.,LTD, ACL Logisti [REDACTED] inds of problem related to export operation such as:
 - Check with agent when receive booking order from shipper.
 - Negotiate with agent & shipper: update schedule, ETD, ETA, transit time, delay notice...

- Do business with carrier to book space, collect booking & release to shipper.
- Handle all requests from agent and shipper: release/ hold cargo on time or when receive shipper's request, ...
- Have experience to handle US/ Europe/ Asia/ Consolidator shipment.
- When stuff consol box (I'm a key person): take care kind of commodity is stuffed into Pallet or Packages, when cargo will be ship to warehouse to estimate total measurement to pick up the correct type of container... make pre alert for all shipments in Consol box and follow any trouble from Consol box...
- **Experience/ scope of work: Export/ Import both Sea and Air, also Courier/ RF cargo/ Air/ Sea Freight/ LCL/ FCL rate/ Export - Import Rate for all routing: China/Asia/US - Canada / Non Us / Middle East/ India/ Aus/**
- I have all contact of salesman carrier in HCM/HPH/UIH/DND/CHL area...or any NVOCC contact... to get soonest and best rate to all team.
- Update all info which related to rate and update to all team monthly/ weekly/
- [REDACTED]
- [REDACTED]
- Responsible for checking and negotiating soonest and best prices with shipping lines/ airlines/ co-loaders...from my big Boss, sale team, oversea team... Working closely with sale team and any team in company.
- Update Free time in POL/POD or solve all case about FT POL/POD or apply special FT POL/POD if cargo departure or arrival on Holiday.
- Get new info from market rate, all issue about market in that time to update for all related parts of company.
- Build a good relationship with shipping lines, airlines, and co-loader/NVOCC/... or find opportunity to make business with their strengths.
- Contact with carrier to support Trucking team when lack of container on depot to get empty cont on time to stuff cargo as plan and avoid complain from customer.
- Providing friendly & professional services to customers.
- Deal with internal and external customers via telephone and email.
- College degree in business administration.

- Have experience to selling cost and find new customer for example : I sell to my customer 10x20GP HP - CHENNAI Cargo: stone powder...

Skill and Capability:

- Proficient with computer software: Microsoft Word, Excel, Powerpoint & Internet...
- Speak - write English well, hard-working, confident, humorous.
- Communicate effectively with others.
- Recognize and understand the viewpoint of others.
- Enjoy the team spirit and understanding the needs of others, helping them to focus on what really matters at rather than getting bogged down in irrelevant detail.
- Have power and strength to work under extreme pressure.
- Get the work done on time.
- Responsible & productive employee.

Hobbies:

- Reading, outdoor sport, hanging out with friends, singing, travelling.
- I guarantee that all above information is absolutely accurate and true.