


Huynh Tu Tram

 May 17, 1993

 (+ )

 Can Tho, Viet Nam.

 Female

OBJECTIVES

Be a good employee in the team; Improving skills to work and collaborate with everyone, providing best quality healthcare products to patients; work effective; contributing more profit for the company.


AWARDS

Good account representative of South 1 team.
(2017)

OPTI

(optional)

REFERENCES

Mr. Nguyen Duy Thanh
Hong Loc Phat Pharma Company
Tel: 

STUDY

CANTHO UNIVERSITY OF MEDICINE AND PHARMACY (09/2011 > 07/2016)

Major: Pharmacy

GPA: 7.67/10

WORKING EXPERIENCE

Hong Loc Phat Pharma (2019 > Now)

Product Training

Job description:

- Providing updating information about products to sale.
- Do Group present, prepare for seminar, workshop of company to update latest information about company products,
- Follow products at hospital: cottage, tender, exp date,...
- Prepare information with reseller for tender.
- Prepare drugs document for sale to enter drug to hospital.
- Promote sale of company products by creating sales program,.....
- Preparing drugs document for tender.

Roche Diagnostic Company (2017 > 2019)

Account Executive

Job description:

- Providing information about products, company policy to customers are HCPs.
- Do Group present, prepare for seminar, workshop of company to update latest information about company products,
- Follow products at hospital: cottage, tender, exp date,...
- Giving customer information about updating technology of diagnostic test, equipment,....
- Prepare information with reseller for tender

Achievements:

- Grow 15% test at 2 key hospitals in field, developing and improving selling skills, convincing skill, communicating and collaborating with colleague at many related department.

Vo Truong Toan University (12.2016 > 01.2017)

Practicing Specialist at Vo Truong Toan University,

- Preparing chemical, laboratory items for student
- Instructing students about practicing skill in pharmacy and answers their question about lessons

question about reasons,...

Achievements & Experiences

- Presentation skill, Convincing skill, Listening and finding solutions for specific situation.

ACTIVITIES

FOR CHILDREN CLUB (10.2011 > 5.2015)

Member of club

- Doing volunteer work such as teaching children or help them learning English at many orphanage, homeless children center.