DUONG NGUYEN DAI



Director of Ho Chi Minh Branch



Are extroverts,(like making friends with a lot of people),like traveling,listening to music,go to charity,forte sing well,coordination stage,good communication,can convince the enemy,gay sex shown live,straight win.



11/06/1986





315A Saigon MetroPark street 11 Truong Tho Ward Thu Duc District Ho Chi Minh City





duong

WORK EXPERIENCES

HILO SERVICE JOINT STOCK COMPANY

MARCH, - STILL 2020 WORKING

CEO OF HO CHI MINH BRANCH

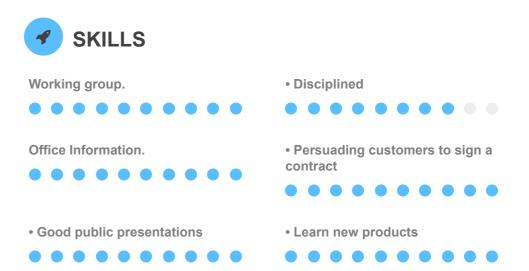
| | OLO OI IIO OIII IIIIIIIII BIVAITOII | |
|---|--|-----------------|
| | Responsible for using,managing,preserving and developing assigned by the all resources of the Unit operating and managing the implementation | · |
| | plans and business policies of the Company ,ensure the bus | |
| | the application marketing, formulate marketing | • |
| | promotion strategies, serving business activities within the so | • |
| | implementing and managing sales and de | • |
| | and for each of the different delivery types within a business | |
| | Organize accounting activities according to the company's | |
| | out marketing programs according to the company's plan, ma | aking and carry |
| | out promotion program within business | recruitmen and |
| | training of employees at the branch keep track of business a | and financial |
| | situation at the report back to the main office | Manage all |
| | employees,perform all rights to branch staff according to the | |
| | personnel procedure the company's revenue to | arget with the |
| | branch, periodically menth reporting implementation. | |
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 TELECOM JOINT STOCK COMPANY CMC TELECOM

30/07/2013 - 28/03/2020

Sale Manager

Planing and implementing business solutions to maintain and promote business poperating and supervising the work of the employees of the sales office joint, Coordinate with human resources department in recrutment and personnel training business department staff, Seek and develop relationships with petential cuatomers and partners, Negotiate and sign sales targets to the director about the operation and effectiveness of the company Business Department.





HOCHIMINH CITY UNIVERSITY THEATER STAGE | 3/2/2019 - 3/2/2023

Director stage

SCHOOL OF HOTEL AND TOURISTM | 2008 - 2010

.Administration of tourist accommodation

| Ť | REFERENCES | |
|------|------------|--|
| Phar | m Hong Ha | |

Technical Director | Phone: | Email:

| HR Manager Phone: Email: |
|------------------------------|
|------------------------------|

| Phone: | Email:

PROJECTS

SUPPLY ELECTRONIC INVOICES TO AN BINH BANK | 25/04/2020 - Loading POC

(Participte in the project itself,coordinate the employees of the epartment ,sales and technology,presen the solution to the customer ,sign a confidentiality contract with the customer)

• SUPPLYING ELECTRONIC INVOICES TO PV OIL CORPORATION | 15/07/2019 - 16/03

(Join the company's technical staff, learn and learn about E-envoice deployment project for PV Oil Corporation)

• PROJECT PROVIDED E-INVOICE SOLUTION FOR DAM PHU MY COMPANY . | 03/03 - 15/04

Create a project team, Participate in detailed surveys of Dam Phu My's work staff of departments: Project, business and technology to coordinate the deployment of E-Invoice system for Dam Phu My on schedule)

• BIDDING FOR THE SHOPPING PROJECT TO IMPLEMENT THE E-INVOICE | 17/6/2020 - 2/7/2020 FOR EXIMBANK

Manage the project itself ,chek the paperwork ,work the bidder won the bid the project is ivited to bid by Eximbank

 IMPLEMENTING MOST OF CONNECTOR CHANNELS FOR:HIGHLAND COFFEE,APAX LEADER,VINCOM,GUADIAN,MINISO,MAISON RETAIL,DONG A STOCK,PNJ,D'MARIS.



As A pioneer in deploying ,cosulting projects for customers in the cluster of chain channels of service an block Mart for famous brands in Vietnam,monthly turnover of over 100 milion per month

THE FIRST DIRECT CONNECT IMPLEMENTATION FOR NGUYEN KIM AND CONNECTED CHANNEL 2018-COMING NOW

2018 - 09/2019

Is a person directly involved in signing a consulting contract to deploy customers using the service connected directly from the customer to the central Data of Amazon's in Sinapore, And the channel connecting Pon To Poin ,ILL, MPLS for Nguyen Kim ,in addition consulting SMS brandname service for Nguyen monthly revenue nearly 400 million per month

• IMPLEMENTING NETWORK FOR WALLSTREET ENGLISH | 2018 - 08/2019

Directly involved in working and deploying all Network service infrastructure for English Language School System Wallstreet English incudes 10 ILL streets,10 MPLS streets with branches t the SMS brandname,Call center ,Cloud,Caere AI,...Total project Revenue is 300 million per month



ACTIVITIES

■ DOP | 2018 - Đến Nay

Strong sponsor, Singger

An active person contributing to an educational ,material and spiritual money to make a charity program for upland children

music night program donate



CERTIFICATES

EARLY (18/12/2019) INTERVENTION

FOR CHILDREN AUTISM

Certificate of attendance early intervention for children with increased behavior dynamic, autistic

(22/7/2017)

OTO B2

AVAILABLEDRIVING

Have a car, and can drive car 9 seats or less

AWS BUSINESS (16/08/2017)
PROFESSINAL

ONLINE

AWS certification for service training of Amazon online

• FIRE (02/11/2013)

PROTECTION SKILLS RESCUE RESCUE

Attend a rescue seminar rescue of Hochiminh city Fire and rescue department

• **CERTIFICATEOF** (25/08,2013)

CLASS A FOR TELESALE

Certificates qualified by Hoa Sao

Telesale

PRIZES AND AWARDS

 MONTHLY SALES STAFF SALES COMPANY OF TOP EXCELLENT LEADERS

month/year 2019,2018,2017,2016

BEST SALER
CMC TELECOM

INTERESTS

Like Arts

Like play musical instruments

Like Jogging

LANGUAGES

English

Can learn more if the job loves bridge.