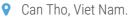


# **Huynh Tu Tram**





Female



# **OBJECTIVES**

Be a good employee in the team; Improving skills to work and collaborate with everyone, providing best quality healthcare products to patients; work effective; contributing more profit for the company.

## **AWARDS**

Good account representative of South 1 team. (2017)

# **OPTI**

(optional)

# REFERENCES

Mr. Nguyen Duy Thanh Hong Loc Phat Pharma Company

Tel:

### **STUDY**

**CANTHO UNIVERSITY OF MEDICINE AND PHARMACY** (09/2011 > 07/2016)

**Major: Pharmacy** GPA: 7.67/10

## **WORKING EXPERIENCE**

**Hong Loc Phat Pharma** (2019 > Now)

#### **Product Training**

Job description:

- Providing updating information about products to sale.
- Do Group present, prepare for seminar, workshop of company to update latest information about company products, .......
- Follow products at hospital: cottage, tender, exp date,...
- Prepare information with reseller for tender.
- Prepare drugs document for sale to enter drug to hospital.
- Promote sale of company products by creating sales program,......
- Preparing drugs document for tender.

#### **Roche Diagnostic Company** (2017 > 2019)

#### **Account Executive**

Job description:

- Providing information about products, company policy to customers are HCPs.
- Do Group present, prepare for seminar, workshop of company to update latest information about company products, .......
- Follow products at hospital: cottage, tender, exp date,...
- Giving customer information about updating technology of diagnostic test, equipment,....
- Prepare information with reseller for tender

Achievements:

- Grow 15% test at 2 key hospitals in field, developing and improving selling skills, convincing skill, comunicating and collaborating with colleage at many related department.

#### **Vo Truong Toan University** (12.2016 > 01.2017)

#### Practicing Specialist at Vo Truong Toan University,

- Preparing chemical, laboratory items for student
- Instructing students about practicing skill in pharmacy and anwers their question about lessons

question about ressens,..

Achievements & Expiriences

- Presentation skill, Convincing skill, Listening and finding solutions for specific situation.

# **ACTIVITIES**

**FOR CHILDREN CLUB** (10.2011 > 5.2015)

#### Member of club

- Doing volunteer work such as teaching children or help them learing English at many orphanage, homeless children center.