## **CURRICULUM VITE**

### **CONTACT INFORMATION**

Full Name	Dang Dang Khoa	Skype	dangkhoa_tg
Address	170/7 Ham Tu, 1	Mobile phon	
	Ward, Dist. 5		
City	Ho Chi Minh, Viet	Email	
	Nam		

## PROFILE

OBJECTIVE	-IT Manager/ Head of IT/ Head of Business Solutions/ Project Manager				
WORKING EXPERIENCE	7/2022- Present Saigon Tourist Export – Vinahub join stock company Position: Head of IT. Team size: 4 -Responsible for IT strategies and deliver all IT services in the company  • Work with HoF to develop the operating and investment budgets, define technology solutions to support business strategies  • Monitor and track CAPEX/OPEX every rolling forecast cycle in collaboration with local finance				
	<ul> <li>Maintain strong relationship with IT team to business stakeholders</li></ul>				
	8/2021-6/2022 Loc Troi Group – Thuc Vat An Giang Security Company Limited Position: IT Function System. Team size: 6 -Responsible for management and execution and ensuring IT readiness to serve business needs.				

-Partner with senior leadership across the organization to resolve business problems through needs analyses, designing enterprise solutions, develop strategic plans. Facilitate investment justification and prioritization process. - Ensure the high quality of IT services and best performance of system operation.

### Project delivered:

- # Distribution Management System DMS IPI Project for B2B (Role: Deliver & management, No. of users: 200, Project cost: USD ~500K, Team size: 10, Vendor: Citek & IPI &TMS)
  - Enhance efficiency & productivity of filed sales force management & process (more than 300 salesrep, 50 sub-distributors across nationwide, 5 distributors) with route plan management, territory management, trade program & compliance management, sales order management.
  - Develop business case, work with different stakeholders to do project plan, to define project scope, estimate budget, timing, resources... from high level plan to lowest level by breaking down tasks assigned to team members.
  - Carry out the requirements clarification and verification with business to ensure that requirement documents are consistent and complete, concise and comprehensible, technically feasible and that they must conform to the highest standard.
  - Persuade and negotiate with regional, vendor and relevant stakeholders for change requests, new features and enhancements.
     # Farmer Management App— Grow with Farmers App (Role: Deliver & management, No. of users: 1000, Project cost: USD ~300K, Team size:7,

Vendor: Internal team & partner)

• Provide benefit to farmers: promotion, manage: drone, rice scale, boat transport running on mobile phone.

### 10/2020 - 07/2021 - Routine Company Limited

Position: ERP Leader - Team size: 6

Overall responsible for business information & solutions.

- Lead the local IS support team, develop functional spec and mange system deployment.
- Work as IT business partners with Sales, Marketing and Operations Team support business grow in short and long run.

### Project delivered:

#Microsoft Dynamic Navision 2018 & LS Retail (Role: Delivery & Manage, No. of users: 100, No. of Stores: 25, Project cost: USD ~300K, Team site: 6, Vendor: Naviworld)

**#Integration E-invoice** (Role: Project manager, No. of users: 100, No. of Stores: 25, Project cost: USD  $^\sim$ 100K, Team site: 6, Vendor: Naviworld &

Viettel

# 08/2019 - 09/2020 - Maison Retail Management International Position: Application Manager - Team size: 12

- Act as business relation manager to transform and deliver IT business solutions across business units to improve processes, enhance efficiency and operational excellence.
- Develop business cases, provide estimation for new technology implementations.
- Provide business insight information to support management for decision making via reporting systems; offer value added services to clients contributing in business development; P&L management.
- Manage multiple concurrent projects with regional IT, oversee and manage the design, development and implementation of short and long term solutions Project delivered:

**#Ecommerce Haravan integrate with SAP HANA and POS ETP** (Role: Project manager, No. of users: 200, No. of Stores: 95, Project cost: USD ~800K, Team site: 12, Vendor: Haravan & Citek & ETP)

**#Upgrade ETP (POS system) integrate SAP HANA**(Role: Project manager, No. of users: 200, No. of Stores: 95, Project cost: USD ~500K, Team site: 12, Vendor: Citek & ETP)

## 01/2015 - 07/2019 - Maison Joint Stock Company

### Position: IT Leader – Team size: 6

- Carry out requirement collection, clarification & verification with business users and deliver IT solutions to meet business expectation.
- Lead support team, develop functional spec and manage POS system integrate with SAP

#### Project delivered:

**# POS ETP and ERP SAP HANA** (Role: Deliver & deployment, No. of users: 100, No. of Stores: 45, Project cost: USD ~1M, Team site: 6, Vendor: ETP & Abeo Vietnam)

## 11/2011-12/2014 – Maison Company Limited

Position: Database Administrator – Team size: 4

Contribute in growing of information systems of Maison

- Admin DB SQL Server: create store procedure, trigger, planning backup and recovery
- Develop intranet web and in-house applications for various purposes.
- Provide maintenance & support of IOM POS System.

EDUCATION AND	IIBA – Ho Chi Minh, Viet Nam				
CERTIFICATES	BA Certificate – 10/2020. IIBA Central				
	Ho Chi Minh University of Foreign Languages – Ho Chi Minh, Viet Nam				
	Bachelor -11/2010. Certificate: Bachelor of Information Technology				
	TRAINING COURSES:				
	- SCRUM/GILE Training				
	- Advanced Business Presentation Skill				
	- Leadership Development Skill				
	- Project management				
	- Business Presentation Training				
	- Customer Service Training				
SPECIFICATION	Manager – 12 years' experience in IT overall management				
	- Strong experience in project management and business solutions.				
	Strong working knowledge of project management principles,				
	processes and tools.				
	- Very good communication, able to work with customers to define				
	scope, estimate costs, manage risk, define resource requirements,				
	plan, schedule and report status.				
	- Experience in working with ERP (SAP Hana, Microsoft Dynamic				
	Navision), POS System: LS Retail, IOM, ETP, DMS: IPI				
	- Strong knowledge of database management <b>SQL Server</b> , <b>Service</b>				
DEFEDENCES	management system, Planning System				
REFERENCES	Full Name	Nguyen Minh Thanh	Position	IT Director	
	Company	Maison RMI	Email		
	Mobil		Relation	Director Boss	
	References of current company shall be available upon request				
ADDITION	- Customer oriented, result oriented, responsive and tactful.				
INFORMATION	<ul> <li>Working under high pressure and active environments.</li> </ul>				
	- Establishes direction, encourages innovation and builds productive				
	work relationships.				
	- Good communications and listening skills, motivates, coaches and				
	develop people, ability to build and maintain collaborative working environment.				
	- Willing to work extra hours to achieve objectives.				
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## PERSONAL

Birth Date	20/07/1987	Certificate	Bachelor of Information Technology
Gender	Male	Experience	12 years
Marital Status	Married	Level	Manager/ HoF