

# **OBJECTIVE**

My passion for e-commerce, combined with my experience in sales and my time working at Alibaba, has led me to realize that I want to further develop in the field of e-commerce. I am eager to contribute to the company's digital transformation efforts."

#### **EDUCATION**

# Lac Hong University

2017-2021

## CERTIFICATIONS

- HSK Level 5 Certificate.
- Import Export Certificate

### SKILLS

- Seeking potential customers
- Good communication skills
- Knowledge of operating e-commerce platforms and finding customers online
- Teamwork
- Negotiating with customers
- Market research
- Willingness to learn new things

# TRAN NHAT TRUONG







## WORK EXPERIENCE

# 01/2022 - 06/2022: BIC Construction Company

Position: Project manager officer

- Prepared bidding documents
- Managed project documentation
- Translated and interpreted documents

# 06/2022 - 06/2023: Đat Xanh Services Real Estate Company

Position: Sales Executive

- Searched for domestic and international clients
- Advised both new and existing clients
- Provided customer care for both new and existing clients
- Supported clients with related issues

#### 06/2023 - 06/2024: FREELANCE

- Met with several foreign investors interested in investing in hotels in the Ho Chi Minh City area.
- Developed and expanded the hotel project for Emeral Hotel Company.

#### 06/2024 - 09/2024: 1

Company

Position: Account Manager

- Sourced and identified businesses for digital transformation to join Alibaba
- Provided customer consultation and support for those interested in joining Alibaba
- Studied the operations of the Alibaba platform and mastered the knowledge needed for effective performance on the platform.