

| PERSONAL SKILLS      | <u>[</u> |
|----------------------|----------|
| Workflow Analyst     | 70%      |
| Technical Writing    | 60%      |
| Operation Management | 70%      |
| Multitasking Skills  | 70%      |
| Leadership           | 60%      |
| Salesforce           | 70%      |
| Planning             | 70%      |
| Report Writing       | 70%      |
|                      |          |

### LANGUAGES



9



**HOBBIES** 





Singing

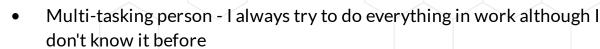


Recording radio blog



Watching movies

### **SUMMARY**



- You can find many best human resources but It isn't easy for you to find a person who work wholeheartedly like me
- I am not really good at talk but I think I can do them

#### C. Marianiari / Disabana Architet

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Feb **2019** - Aug **2021** 

### CS Manager / Business Analyst

**WORK EXPERIENCE** 

K-Group Company

Hochiminh City, Vietnam

# May 2021 - Present Position: Business Analyst Manager

Taking part in analysis for new project under K-Group

- Taking overview orientation from BOD
- Brainstorming & defining business model, epic, user story, work flow, cash flow, acceptance criteria (business rules)..
- Writing BA documents for Developer Team

#### Feb 2020 - Present

#### Position: Customer Service Manager

Establishing Customer Service division for K-Group, include:

- Organizational structure
- Working procedure
- Human resource development

Operating CS for some projects under K-Group as Thegioitho, AZGo.

- Constructing processes, policies
- Working out CS plan for projects
- Administering overall CS activities to ensure the productivity (progress, quality)
- Evaluating and making decisions to improve the quality of CS

Supporting Product division in defining business rules for Thegioitho project

#### Oct 2019 - Feb 2019

#### **Position: Senior Account Supervisor**

Administering Marketing activities for some projects under K-Group

- Taking briefs, requirements from Head of each project for Marketing activities
- Brainstorming and making plan with Marketing team
- Presenting plan
- Keeping track work in progress of Marketing team

### Feb 2019 - Oct 2019

#### Position: Marketing Team Leader

Making short-term Marketing action plan for Thegioitho project

Enforcing Marketing tasks as social page administering, Facebook ads, content producing... Designing banners for social marketing

### Co-founder

PiPi Gift Shop

 Hochiminh City, Vietnam Store activities administering

Construct the working procedure

- Recruiting and training staffs
- Supervising and coordinating staffs to ensure the productivity
- Resolving all issues from operation
- Purchasing goods (from local market or 1688, Taobao)
- Checking AR

# Co-founder

Sep **2014** - Jul **2017** 

Jul 2017 - Dec 2018

# Hochiminh City, Vietnam Managing appraising activities

Managing operation activities for project under A Dong Vi Na company

- Constructing processes, policies
- Recruiting and training staffs
- Administering overall activities (sales, fulfillment..) of head store to ensure the productivity
- Resolving all issues from operation
- Purchasing goods (just Thailand market)Managing marketing activities for pro

Managing marketing activities forMaking short-term Marketing action plan

- Iviaking Short-term iviar ketting action pla
- Supervising and coordinating staffs while enforcing marketing tasks (online & offline)
   to ensure the. productivity
- Evaluating and suggest solutions to improve the performance

# Multitasker A Dong Vi Na

Hochiminh City, Vietnam
 Enforcing many tasks with different roles concurrently

- Marketing Assistant
- HR Assistant
- RMA AssistantWebsite Admin

## EDUCATION



Sep 2009 - Sep 2013

Jul 2008 - Sep 2014

Accounting
Industrial University Of HCMC

Hochiminh City, Vietnam





