

DUONG NGUYEN DAI



Director of Ho Chi Minh Branch



Are extroverts, (like making friends with a lot of people), like traveling, listening to music, go to charity, forte sing well, coordination stage, good communication, can convince the enemy, gay sex shown live, straight win.



11/06/1986



315A Saigon MetroPark street 11
Truong Tho Ward Thu Duc District
Ho Chi Minh City



duong



WORK EXPERIENCES

● HILO SERVICE JOINT STOCK COMPANY

| MARCH, -
2020

STILL
WORKING

CEO OF HO CHI MINH BRANCH

Responsible for using, managing, preserving and developing capital and assets assigned by the [REDACTED] all resources of the Unit [REDACTED] operating and managing the implementation of business plans and business policies of the Company, ensure the business efficiency of the application [REDACTED] marketing, formulate marketing, advertising and promotion strategies, serving business activities within the scope of [REDACTED] implementing and managing sales and debts customer type and for each of the different delivery types within a business joint. Organize accounting activities according to the company's [REDACTED] out marketing programs according to the company's plan, making and carry out promotion program within business [REDACTED] recruitment and training of employees at the branch keep track of business and financial situation at the [REDACTED] report back to the main office Manage all employees, perform all rights to branch staff according to the company's personnel procedure [REDACTED] the company's revenue target with the branch, periodically month reporting implementation.

● | -

● TELECOM JOINT STOCK COMPANY CMC TELECOM

| 30/07/2013 - 28/03/2020

Sale Manager

Planing and implementing business [REDACTED] solutions to maintain and promote business [REDACTED], operating and supervising the work of the employees of the sales office joint, Coordinate with human resources department in recruitment and personnel training business department staff, Seek and develop relationships with petential customers and partners, Negotiate and sign [REDACTED] sales targets [REDACTED] to the director about the operation and effectiveness of the company Business Department.



SKILLS

Working group.



• Disciplined



Office Information.



• Persuading customers to sign a contract



• Good public presentations



• Learn new products





EDUCATION

- **HOCHIMINH CITY UNIVERSITY THEATER STAGE** | 3/2/2019 - 3/2/2023

Director stage

- **SCHOOL OF HOTEL AND TOURISM** | 2008 - 2010

.Administration of tourist accommodation



REFERENCES

Pham Hong Ha

Technical Director | Phone: [REDACTED] | Email: [REDACTED]

Do Thi Hoai Thanh

HR Manager | Phone: [REDACTED] | Email: [REDACTED]

| Phone: | Email:



PROJECTS

- **SUPPLY ELECTRONIC INVOICES TO AN BINH BANK** | 25/04/2020 - Loading POC

(Participate in the project itself, coordinate the employees of the department, sales and technology, present the solution to the customer, sign a confidentiality contract with the customer)

- **SUPPLYING ELECTRONIC INVOICES TO PV OIL CORPORATION** | 15/07/2019 - 16/03

(Join the company's technical staff, learn and learn about E-invoice deployment project for PV Oil Corporation)

- **PROJECT PROVIDED E-INVOICE SOLUTION FOR DAM PHU MY COMPANY** . | 03/03 - 15/04

Create a project team, Participate in detailed surveys of Dam Phu My's work [REDACTED] staff of departments: Project, business and technology to coordinate the deployment of E-Invoice system for Dam Phu My on schedule)

- **BIDDING FOR THE SHOPPING PROJECT TO IMPLEMENT THE E-INVOICE FOR EXIMBANK** | 17/6/2020 - 2/7/2020

Manage the project itself, check the paperwork, work [REDACTED] the bidder won the bid the project is invited to bid by Eximbank

- **IMPLEMENTING MOST OF CONNECTOR CHANNELS FOR: HIGHLAND COFFEE, APAX LEADER, VINCOM, GUADIAN, MINISO, MAISON RETAIL, DONG A STOCK, PNJ, D'MARIS.** | [REDACTED] 2020

As A pioneer in deploying, consulting projects for customers in the cluster of chain channels of service and block Mart for famous brands in Vietnam, monthly turnover of over 100 million per month

● THE FIRST DIRECT CONNECT IMPLEMENTATION FOR NGUYEN KIM AND CONNECTED CHANNEL 2018-COMING NOW

| 2018 - 09/2019

Is a person directly involved in signing a consulting contract to deploy customers using the service connected directly from the customer to the central Data of Amazon's in Singapore, And the channel connecting Pon To Poin ,ILL,MPLS for Nguyen Kim ,in addition consulting SMS brandname service for Nguyen [REDACTED] monthly revenue nearly 400 million per month

● IMPLEMENTING NETWORK FOR WALLSTREET ENGLISH | 2018 - 08/2019

Directly involved in working and deploying all Network service infrastructure for English Language School System Wallstreet English includes 10 ILL streets,10 MPLS streets with branches t the [REDACTED] SMS brandname,Call center ,Cloud,Caere AI,...Total project Revenue is 300 milion per month

★ ACTIVITIES

● DOP | 2018 - Đến Nay

Strong sponsor,Singer

An active person contributing to an educational ,material and spiritual [REDACTED] music night program donate money to make a charity program for upland children

⚙ CERTIFICATES

EARLY INTERVENTION FOR CHILDREN AUTISM

(18/12/2019)

Certificate of attendance early intervention for children with increased behavior dynamic,autistic

• AVAILABLEDRIVING OTO B2

(22/7/2017)

Have a car,and can drive car 9 seats or less

AWS BUSINESS PROFESSIONAL ONLINE

(16/08/2017)

AWS certification for service training of Amazon online

• FIRE PROTECTION SKILLS RESCUE RESCUE

(02/11/2013)

Attend a rescue seminar rescue of Hochiminh city Fire and rescue department

• CERTIFICATEOF CLASS A FOR TELESale

(25/08,2013)

Certificates qualified by Hoa Sao Telesale

🏆 PRIZES AND AWARDS

● • MONTHLY SALES STAFF SALES COMPANY OF TOP EXCELLENT LEADERS

| month/year
2019,2018,2017,2016

BEST SALER

CMC TELECOM

♥ INTERESTS

Like Arts

Like play musical instruments

Like Jogging



LANGUAGES

English

Can learn more if the job loves bridge.