# David Le

## Experience

## Freelance — Visual Designer

Aug. 2021 - Present | Medford, MA

- Facilitate client meetings, aligning project scope, budget, and requirements for diverse clients, including referrals, online freelance platforms, startups, and small businesses
- Advise clients on optimal strategies for effective outreach to target audiences for their products or services
- Design websites, logos, marketing materials, and social media campaigns for impactful brand presence

## **BRZ Insurance - Digital Marketing Coordinator**

May 2018 - Apr. 2020 | Malden & Framingham, MA

- Coordinated with freelancers and managed various online channels to create engaging sales collateral for digital platforms
- Executed SEO strategy, leading to a 65% increase in search engine visibility and 75% growth in organic search traffic
- Implemented CRM software, collaborated with the sales team, boosting conversion rates from 25% to 43% for 4300 clients
- Generated \$4M in sales revenue through a 38% increase in contract renewals and a 62% increase in new business

## Certifications

## Web Design: Strategy and Information Architecture

California Institute of the Arts (Coursera, 2023)

 Key Skills: UX Strategy, Personas, Sitemaps, Wireframing, Prototyping

### **UX Design Fundamentals**

California Institute of the Arts (Coursera, 2023)

• Key Skills: App Design, Wireframing, Prototyping, Visual Design

## $Introduction \,to\,User\,Experience\,Principles\,and\,Processes$

University of Michigan (Coursera, 2023)

 Key Skills: UX Research, User Interviews, Usability Testing, Design Heuristics, System Design

### Visual Elements of User Interface Design

California Institute of the Arts (Coursera, 2022)

• Key Skills: UI Design, Visual Design, Interaction Design

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- ♦ db-ux.com

UX/UI designer based in Boston, dedicated to crafting intuitive user experiences and interfaces through design thinking

## Interests

Meditation, Traveling, Rock Climbing, Biking, Film Photography, Drawing, Violin, 3D Printing

## Skills

#### Design

Interaction design, User research & interview, UX ideation & workflow, UI design, Design system, Heuristic evaluation, Usability testing, Agile methodology, Journey mapping, Information architecture, Wireframing, Prototyping, Illustration, Motion Design

#### Software

Figma, Figjam, Framer, Adobe CC (Ps, II, Ae, Id), Davinci Resolve, Lottie Animation, Webflow, WordPress, Microsoft Office (Word, PowerPoint), VS Code, GIT, GitHub, HTML, CSS

#### Soft Skills

Communication, Organizational, Storytelling, Pro-active, Adaptability, Problem-solving, Continuous Learning

## Education

### **Amherst College**

Dec. 2016 BA, Art & the History of Art and Political Science

#### Bunker Hill Community College

Dec. 2011

AA, General Studies