



SENSUS

Artificial empathy for autonomous driving



Students
Daniel Pipitone
Leonardo Cecchini

Market Opportunity

Projected to reach \$4.4 Trillion by 2034

\$273B

Market Value 2025

\$4.450B

Projection 2034

36,3%

CAGR (Annual Growth)



BUT...passenger trust and comfort are key elements for acceptance

The Problem

Anxiety: The Main Barrier to Adoption

61%

People are **afraid** of autonomous vehicles

74%

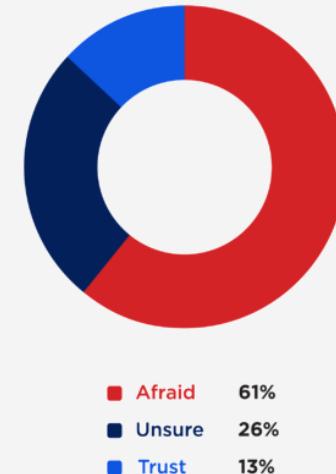
Specific fear of **robotaxi**

53%

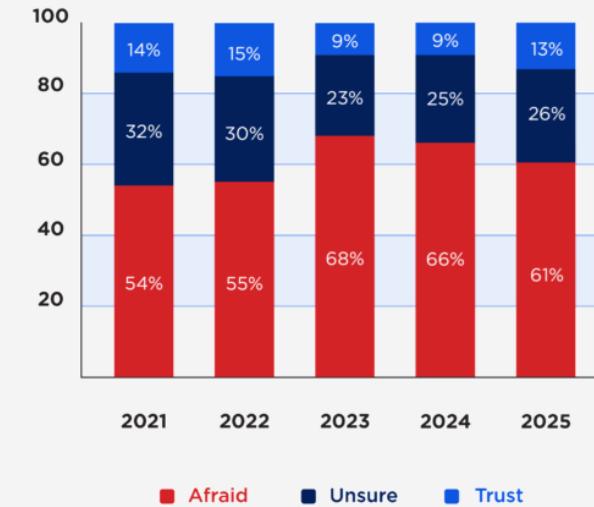
Would not choose to use them

Driver Attitudes Toward Self-Driving Vehicles

2025 Survey Responses



Driver Attitudes Over Time



Identified Anxiety Factors

External Factors

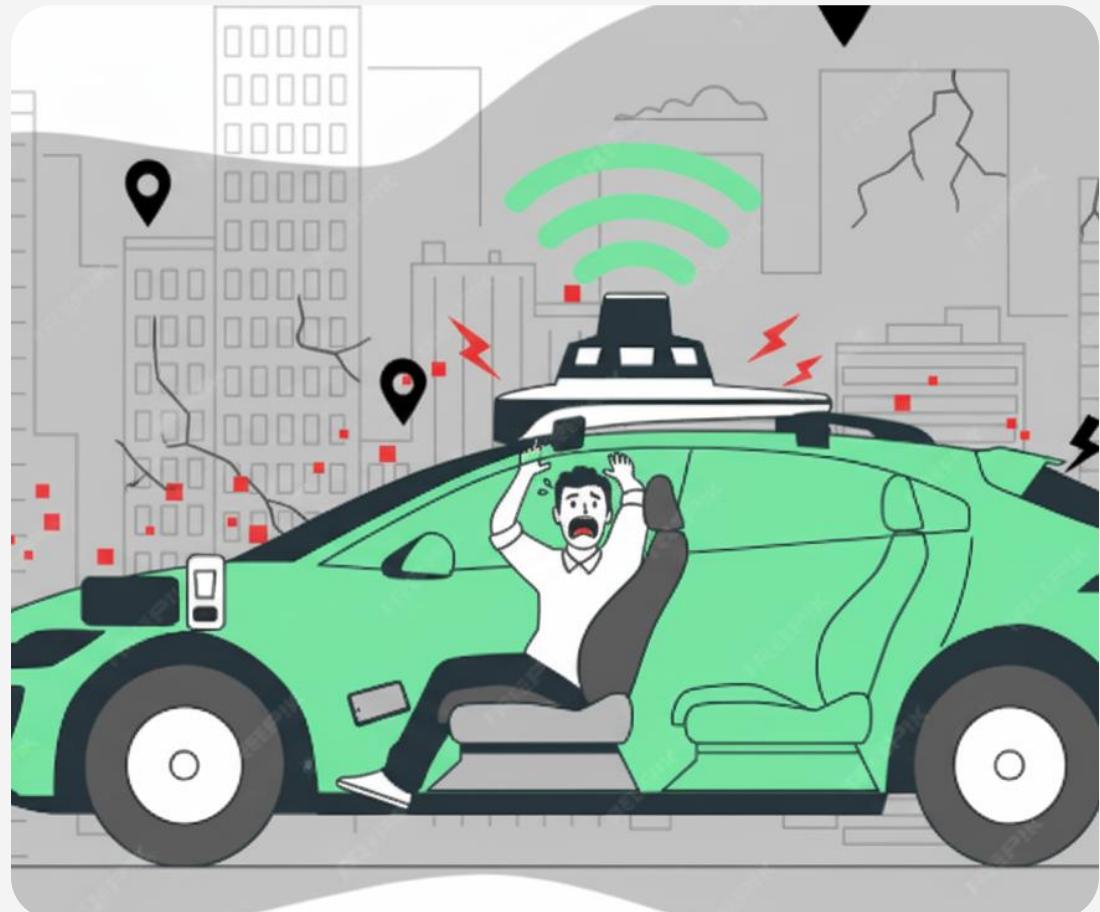
- ☛ Cutting the road from other vehicles
- ☛ Tight turns and complex maneuvers
- ☛ Pedestrians crossing suddenly

System Factors

- ☛ GPS and navigation errors
- ☛ Lack of real-time information
- ☛ Unexpected speed changes

Psychological factors

- ☛ Loss of control
- ☛ Lack of perceived reliability
- ☛ Uncertainty about system decisions



State of art - Papers

Scientific basis of the solution



Biometric Monitoring

GSR, HR, and HRV as reliable markers of emotional state.

Source: [ACM Conference on Human Factors, 2020](#)



Eye tracking and anxiety

Increased visual exploration predicts anxiety. Eye patterns serve as an early indicator of emotional distress.

Source: [SCITEPRESS Science & Technology Publications, 2023](#)



Ambient illumination

LED colors can produce a significant **calming effect**

Source: [KTH Royal Institute of technology, 2024](#)



Multi-Sensory Approach

Personalized music + Aromatherapy lead to significant **stress reduction** and improved perceived comfort.

Source: [Frontiers in Psychology, 2021; NIH, 2024](#)

Competitor Analysis

Competitive landscape and existing solutions

Company	Solution	Approach	Limitation
 Mercedes-Benz	ENERGIZING Comfort	   	No Bio-Feedback System cannot verify or adapt to passenger reaction
	Cabin Cocoon (360c)	 	Passive Isolation No active emotion regulation.

GAP: Lack of Real-Time Feedback, AI-Driven Emotional Regulation.



Patents

US10981563B2

Lighting & Sound Control

Mood control system based on lighting and sound

2021



2021

US20210155263A1

Passenger Stress Detection

Environment adaptation based on passenger stress detection

US20210245657A1

Adaptive Lighting System

improve comfort by adapting lighting based on the emotional state of the occupants

2023



2024

US20220169284A1

Biometric Eye-Tracking

Stress detection through eye movement analysis

US20250239165A1

Stress Mitigation Techniques

Multiple stress mitigation techniques for autonomous vehicles

2025



2025

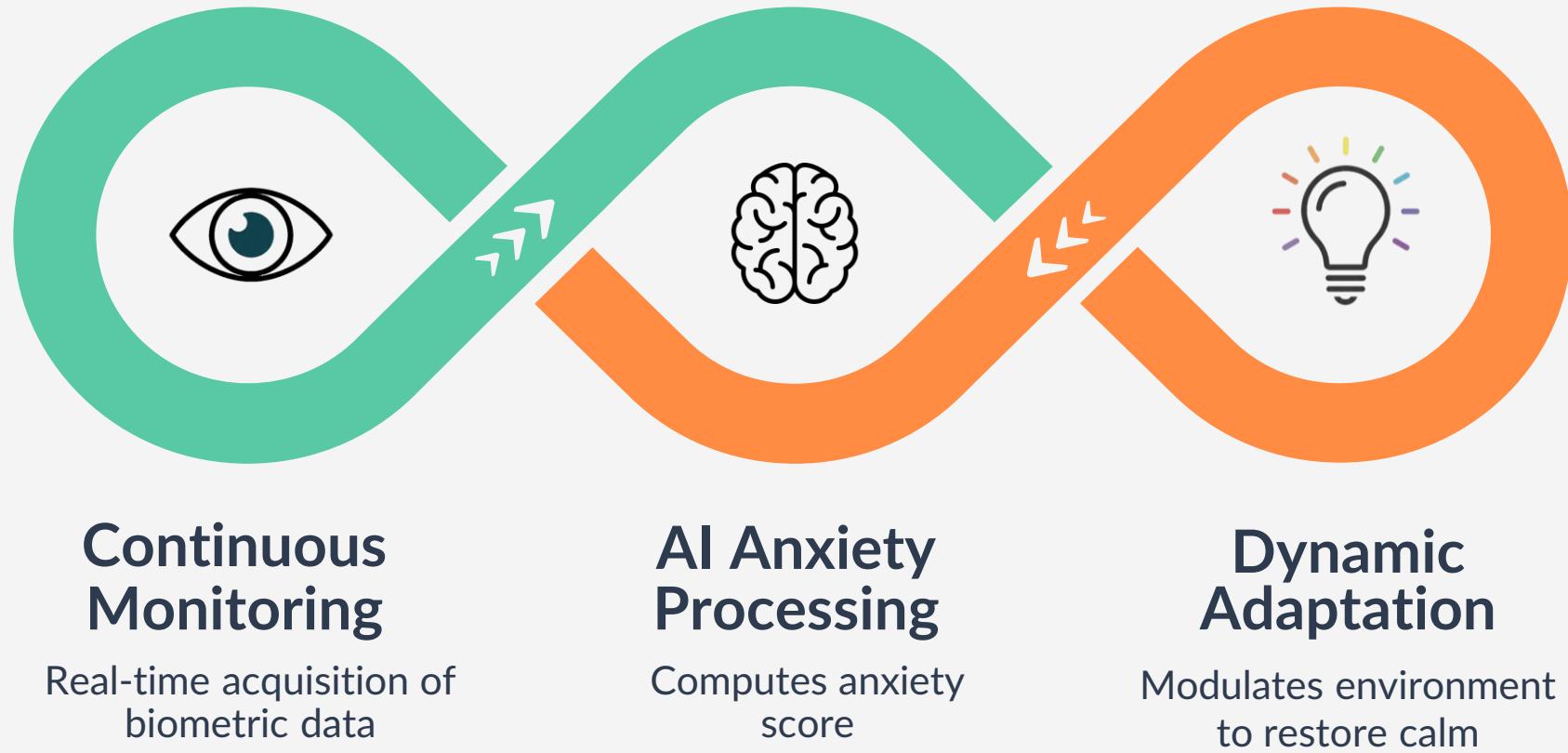
US20220169284A1

Environment Adjustment

Monitor the status of the passenger and adjust the environment accordingly

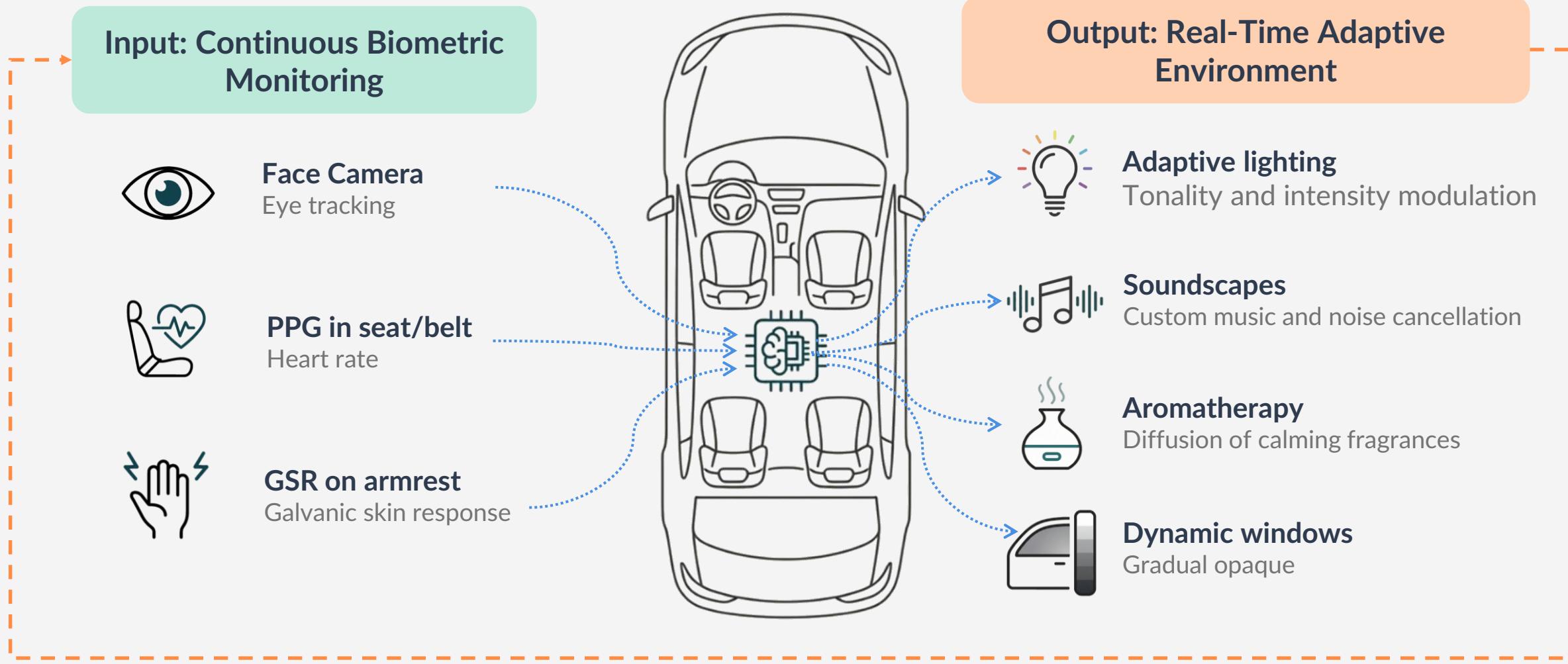
GAP: Major players are filing patents on **single components** (Sensors or Lights)

The SENSUS Logic Loop



System Architecture

An adaptive ecosystem for well-being



Comparison table

Competitive Advantage: Feature-by-feature analysis

Feature	SENSUS	Mercedes	Volvo	Denso (*)	Textron (*)
Anxiety detection	✓	-	-	✓	✓
Eye tracking	✓	-	-	✓	-
Adaptive lighting	✓	✓	-	-	✓
Aromatherapy	✓	✓	-	-	-
Adaptive music	✓	✓	-	-	✓
Dynamic windows	✓	-	✓	-	-
Continuous Feedback	✓	-	-	✓	✓

SYSTEM SPECIFICATION

Functional Requirements, Architecture & Tech Stack



Functional Requirements

System features enabled by SENSUS Core technology



PASSENGER

Experience & Control

FR_P_01

The system visualizes anxiety levels in real time based on sensor data

FR_P_02

The system sends a visual notification when environmental changes are triggered.

FR_P_03

The system disables specific actuators on command of the HMI interface.



FLEET MANAGER

Data & Optimization

FR_M_01

The system aggregates anxiety data and displays it on a geographical map

FR_M_02

The system calculates and reports the percentage of successfully completed interventions.

FR_M_03

The system generates an alert when the consumable level drops below the preset threshold.



TECHNICIAN

Maintenance & Calibration

FR_T_01

The system performs the calibration procedure for the Eye-Tracking sensor.

FR_T_02

The system performs diagnostic tests on the actuators and returns the operational status

FR_T_03

The system installs firmware updates for the Emotion Engine.

Non-Functional Requirements

Constraints for Performance, Privacy, Safety & Usability



PERFORMANCE & CONSUMPTION

NFR_P_01

System latency between sensor detection and actuator triggering < 200ms

NFR_P_02

Complete system boot time < 3 seconds from vehicle ignition.

NFR_C_01

Peak power consumption < 50W during maximum intervention .

NFR_C_01

Standby consumption < 2W after 30s of passenger absence .



RELIABILITY & MAINTENANCE

NFR_R_01

Fail-Safe Mechanism:
System shuts down immediately without interfering with driving in case of crash.

NFR_R_02

Graceful Degradation:
System maintains partial functionality if a single sensor fails.

NFR_M_01

Calibration Stability:
Sensors require no manual recalibration for > 3 years or 100,000 km



USABILITY

NFR_U_01

Environmental interventions fade-in duration > 2 seconds to minimize cognitive load .

NFR_U_02

UI comprehension time < 1 second (intuitive icons, minimal text) .

Constraints

Technical and regulatory constraints for a safe integration



REGULATORY & PRIVACY

CNS_L_01

GDPR & AI Act Compliance:
Biometric data must be processed entirely locally (Edge) with no raw data export .



ENVIRONMENTAL & HARDWARE

CNS_E_01

Operating Range: Hardware must withstand temperatures from -20°C to +85°C and automotive-grade vibrations



PHYSICAL INTEGRATION

CNS_S_01

Decoupling: Physical isolation from braking/steering systems

CNS_S_02

Passive Safety: Sensors must not obstruct airbag deployment areas



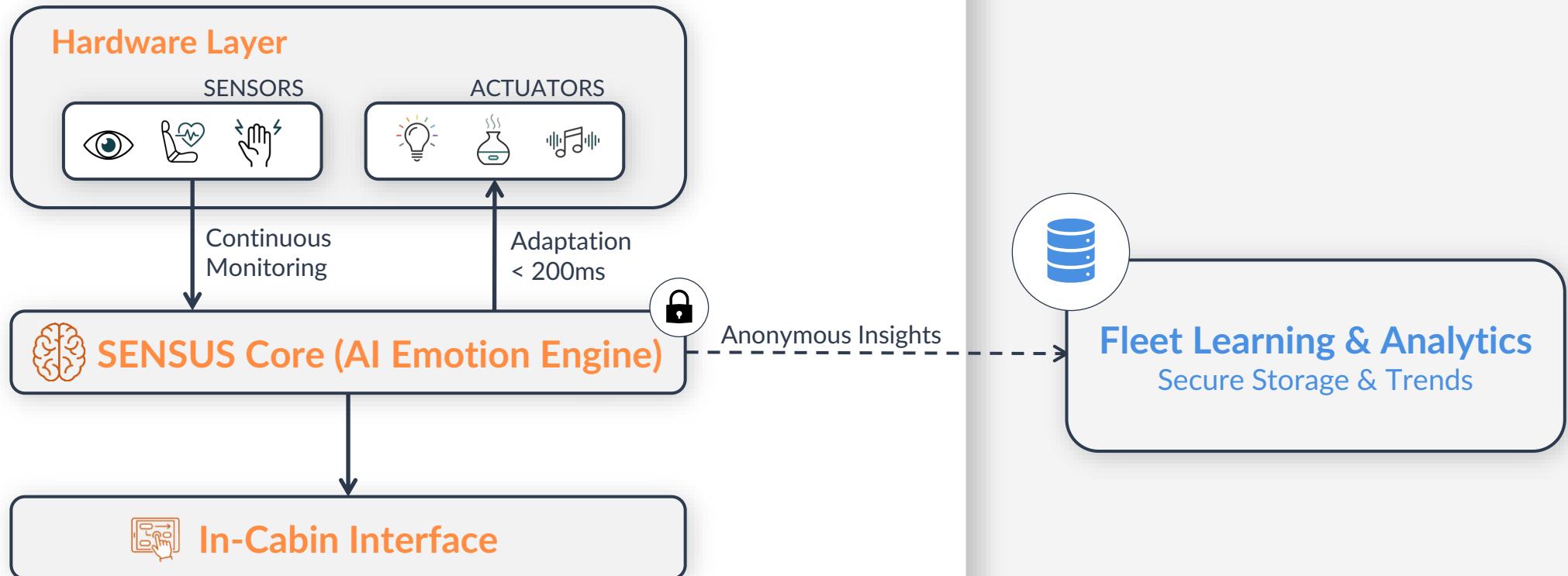
DEVELOPMENT & SOURCING

CNS_D_01

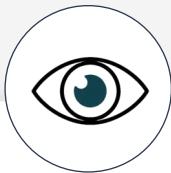
COTS Mandate: > 80% of hardware must be Commercial Off-The-Shelf components to ensure procurement speed .

System Architecture

ON-BOARD SYSTEM (Edge Computing)



Biometric Sensing Layer



Smart NIR Vision

Night Vision &
Eye Tracking

Resolution: 720p

Speed: 30fps

Tech: IR-Sensitive

Source: [InvisibleEye](#), 2017

Source: [CMP FEL CVUT](#), 2016



Seamless PPG

Heart Rate &
HRV Analysis

Signal: Green + IR Spectrum

Precision: 50Hz Sampling

Source: [TI Technical Article SSZT538](#), 2023

Source: [Nature Sci Rep 5:10494](#), 2015



Precision GSR

Skin Conductance
Analysis

Range: $10k\Omega$ - $10M\Omega$

Output: 0-3.3V

Source: [PMCID: PMC3386730](#), 2012

Immersive Actuation Layer



Adaptive Lights

Single pixel control

Digital RGB
Single Pixel Control
30 LED/m



Invisible Sound

Invisible & Vibration

5W RMS Exciters
Contact Vibration
No Visible Grills



Smart Scent

Fast & No heat

Ultrasonic (113kHz)
Instant On/Off
No Heat



Privacy Glass

Easy to install

PDLC Film
Adhesive
Voltage Controlled



PPG Sensor & Audio
in Headrest

Dynamic Window

Integrated Eye
Tracking Module

GSR Conductive Fabric

Aromatherapy
Diffuser

Adaptive
Ambient Lights

WORK PACKAGES

The fundamental units of work of the project



Work Breakdown Structure

Parallel & modular development for fast validation



WP 1

Project Management & Architecture

RI (Industrial Research)



WP 2

Hardware Setup & Sensor Integration

RI (Industrial Research)



WP 3

AI Core & Emotion Engine

RI (Industrial Research)



WP 4

HMI & Environmental Actuation

SS (Software Development)



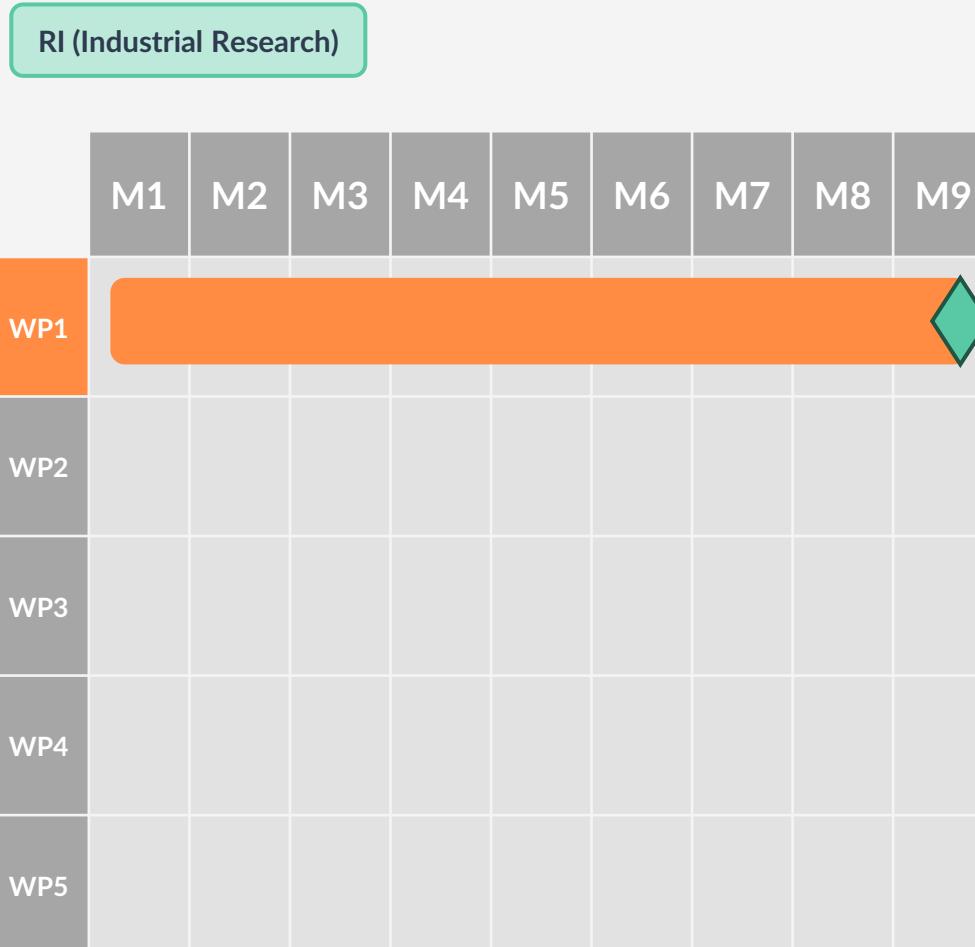
WP 5

Integration & Validation

SS (Software Development)

WP1 — Project Management & Compliance

Foundation of system architecture, privacy and safety



MOTIVATION

Ensure project coordination, legal compliance (GDPR/AI Act), and define a safe system architecture decoupled from vehicle driving systems.



GOALS

1. Define Functional & Non-Functional Requirements.
2. Validate Privacy & Safety protocols.
3. Coordinate procurement and budget.



WP1 — Project Management & Compliance

Foundation of system architecture, privacy and safety

RI (Industrial Research)

TASKS

T1.1: Requirements Drafting: Definition of system specifications and "Privacy by Design" architecture.

T1.2: Compliance Analysis: Risk assessment for GDPR (Data Minimization) and Safety (interference check).

T1.3: Procurement: Selection and purchase of COTS hardware components.

TEAM & COST

Project Manager: € 3k/month

Legal Consultant: € 3k/month

Total WP Budget: € 54,000

DELIVERABLES

D1.1 System Architecture Doc

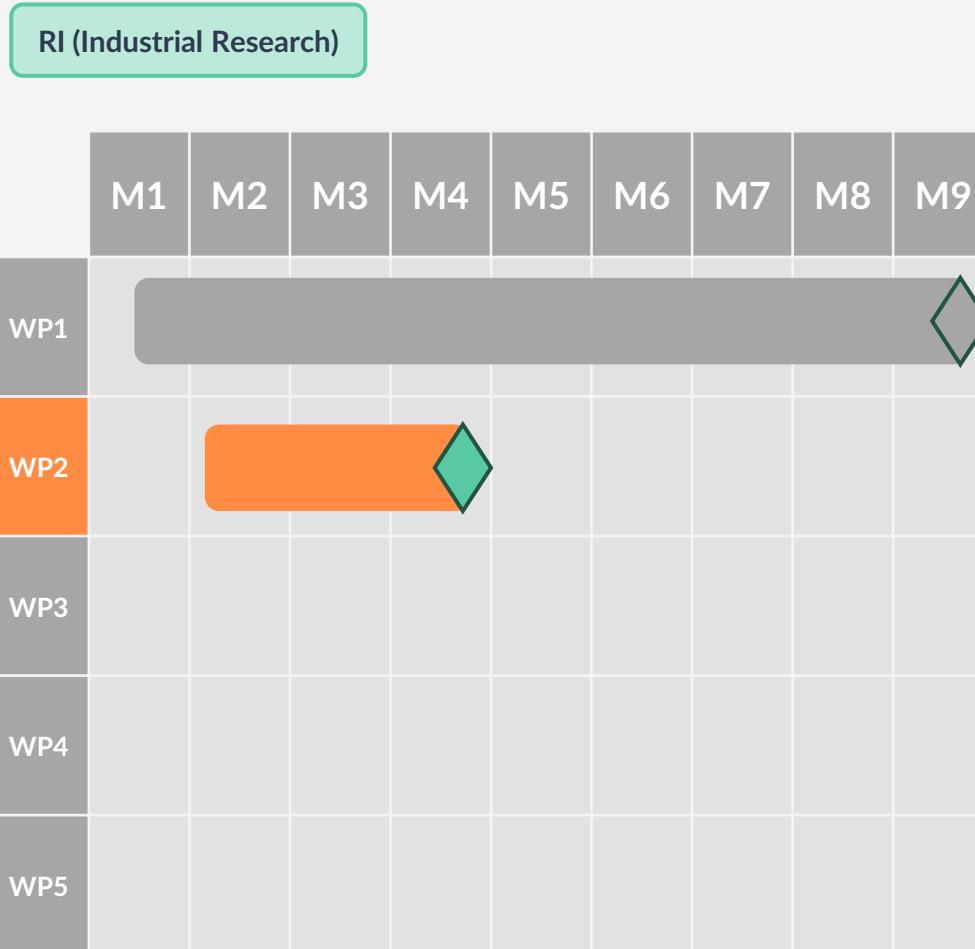
D1.2 GDPR Compliance Report

MILESTONES

M1.1 Project Closure & Final Report

WP2 - Hardware Setup & Sensor Integration

Building the Edge Hardware for Real-Time Biometric Monitoring



MOTIVATION

Build the physical "Edge" infrastructure to host the AI, ensuring non-invasive sensor integration



GOALS

1. Setup local processing unit (Edge Computing).
2. Integrate sensors into the seat/cockpit.
3. Develop low-level drivers for raw data acquisition.

WP2 - Hardware Setup & Sensor Integration

Building the Edge Hardware for Real-Time Biometric Monitoring

RI (Industrial Research)

TASKS

T2.1: Sensor Selection: Comparative analysis of automotive-grade sensors.

T2.2: Hardware Prototyping: Design of 3D-printed housing and cabling.

T2.3: Driver Development: Implementation of interfaces to read sensor data streams.

TEAM & COST

Embedded Eng: € 2.5k/month

Hardware Components: € 10k

Total WP Budget: € 17,500

DELIVERABLES

D2.1 Hardware Prototype

D2.2 Sensor Interface Specs

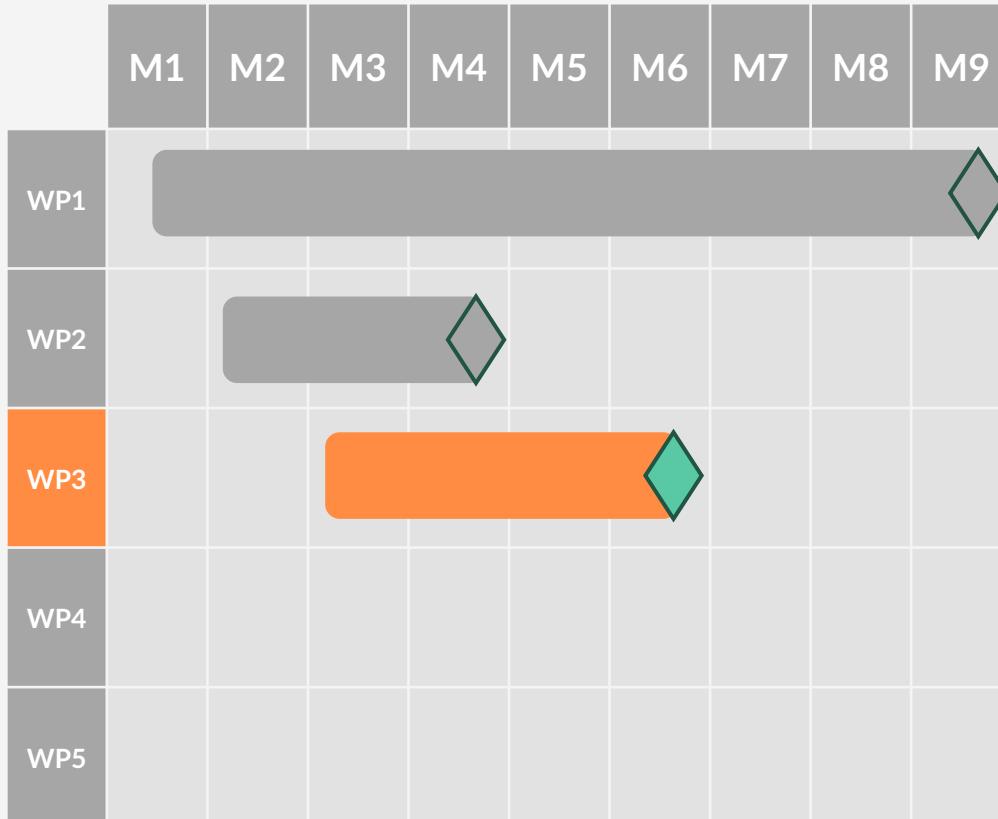
MILESTONES

M2.1 Hardware Assembly Complete

WP3 - AI Core & Emotion Engine

Transforming Biometric Signals into a Real-Time Anxiety Index

RI (Industrial Research)



MOTIVATION

Create the core intelligence capable of translating biometric signals into an anxiety index in real-time.



GOALS

1. Train Computer Vision models for facial expression.
2. Develop Data Fusion algorithms (Face + Heart Rate).
3. Optimize models for low-latency Edge execution.



WP3 - AI Core & Emotion Engine

Transforming Biometric Signals into a Real-Time Anxiety Index

RI (Industrial Research)

TASKS

T3.1: Model Training: Training and fine-tuning on automotive datasets.

T3.2: Fusion Algorithm: Developing logic to merge visual and physiological data.

T3.3: Edge Optimization: Quantization of models to fit embedded constraints.

TEAM & COST

AI Specialist: € 2.8k/month

Cloud/Data: € 5k

Total WP Budget: € 16,200

DELIVERABLES

D3.1 Trained AI Models

D3.2 Anxiety Classification Algorithm

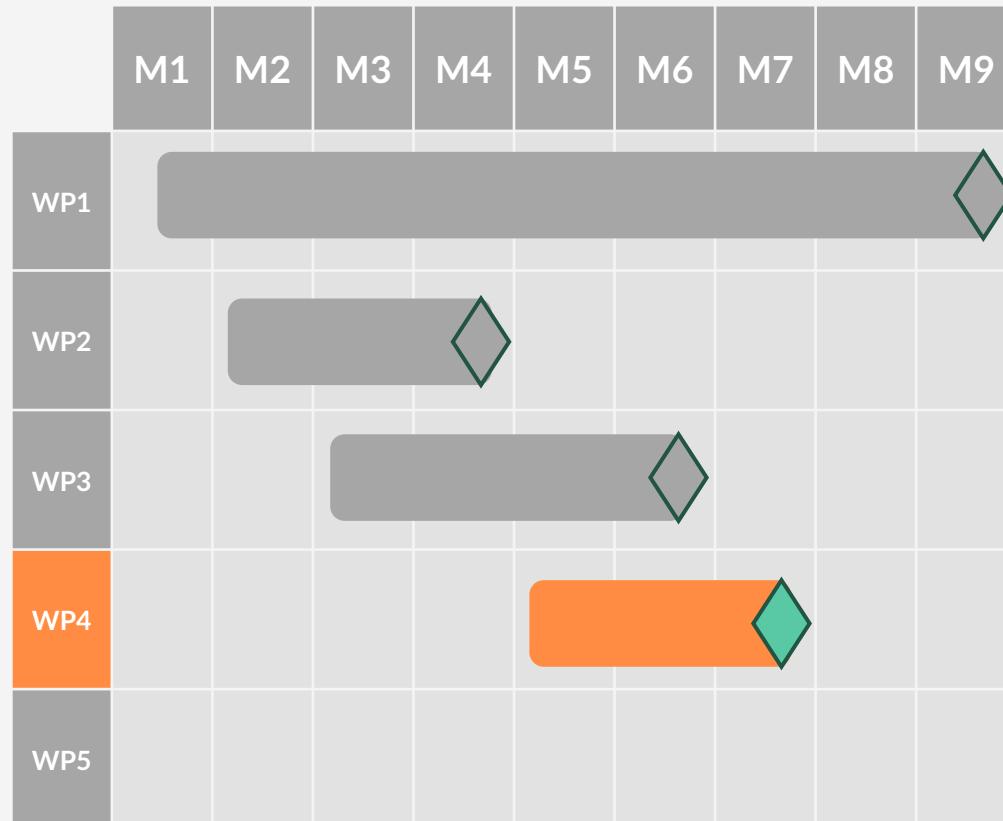
MILESTONES

M3.1 AI Model Beta Release

WP4 - HMI & Environmental Actuation

Human-Machine Interface for Trust and Transparency

SS (Software Development)



MOTIVATION

Create a transparent interface to build user trust and provide granular control over environmental adaptations.



GOALS

1. **Design** a minimal UI for the in-car display.
2. **Implement** the Manual Override logic.
3. **Develop** the notification system for real-time bio-feedback.

WP4 - HMI & Environmental Actuation

Human-Machine Interface for Trust and Transparency

SS (Software Development)

TASKS

T4.1 UI/UX Design: High-fidelity mockups for anxiety visualization and actuator status.

T4.2 Control Logic: Backend development for user-triggered overrides.

T4.3 HMI Integration: Deploying the interface on the vehicle's tablet/display system.

TEAM & COST

IoT/Backend Engineer: € 2.5k/month

Frontend Dev: € 2.5k/month

Total WP Budget: € 15,000

DELIVERABLES

D4.1 HMI Software Module

D4.2 UX Validation Report.

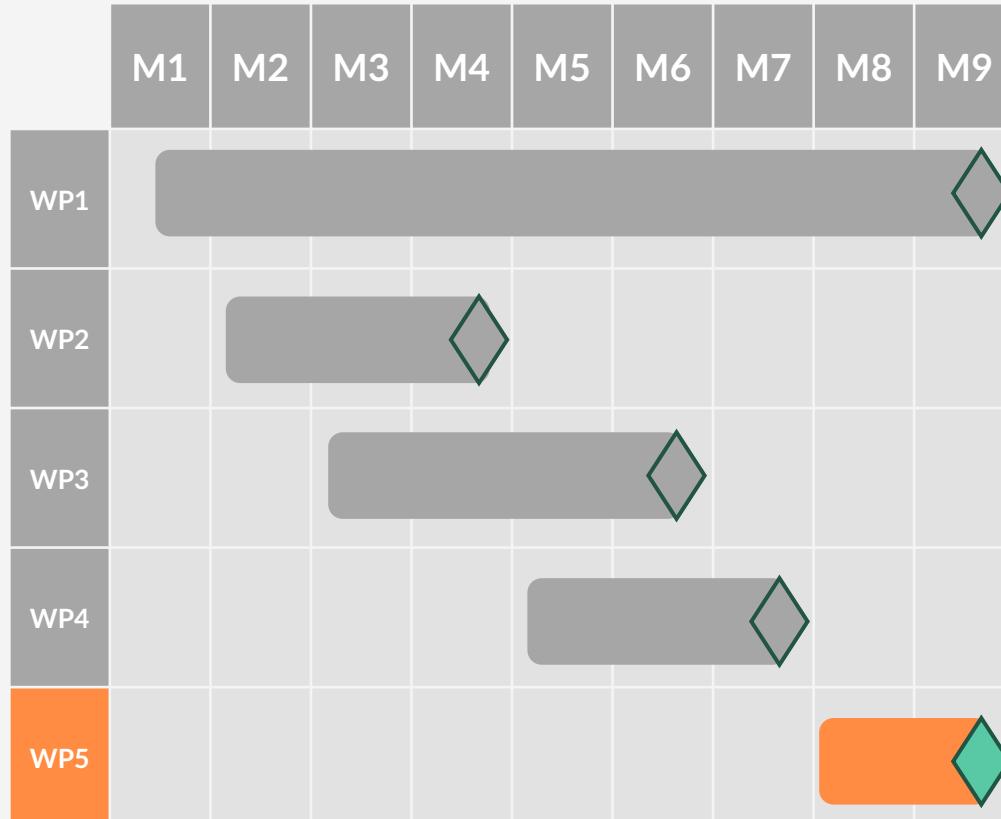
MILESTONES

M4.1 Interface Beta Release

WP5 - Integration & Validation

On-Board Integration & Cloud Fleet Intelligence

SS (Software Development)



MOTIVATION

Finalize the end-to-end data flow, ensuring that local processing meets the <200ms latency requirement.



GOALS

1. Integrate On-board AI with Cloud Fleet management
2. Perform stress tests on system latency
3. Validate Privacy-by-Design protocols

WP5 - Integration & Validation

On-Board Integration & Cloud Fleet Intelligence

SS (Software Development)

TASKS

T5.1 End-to-End Integration: Connecting sensors, AI core, and actuators.

T5.2 Cloud Gateway: Setting up secure, anonymized data transfer for fleet analytics.

T5.3 Performance Testing: Measuring response times and sensor accuracy in moving vehicle simulations..

TEAM & COST

System Integrator: € 2.5k/month

QA Engineer: € 2.5k/month

Total WP Budget: € 15,000

DELIVERABLES

D5.1 Fully Integrated Prototype

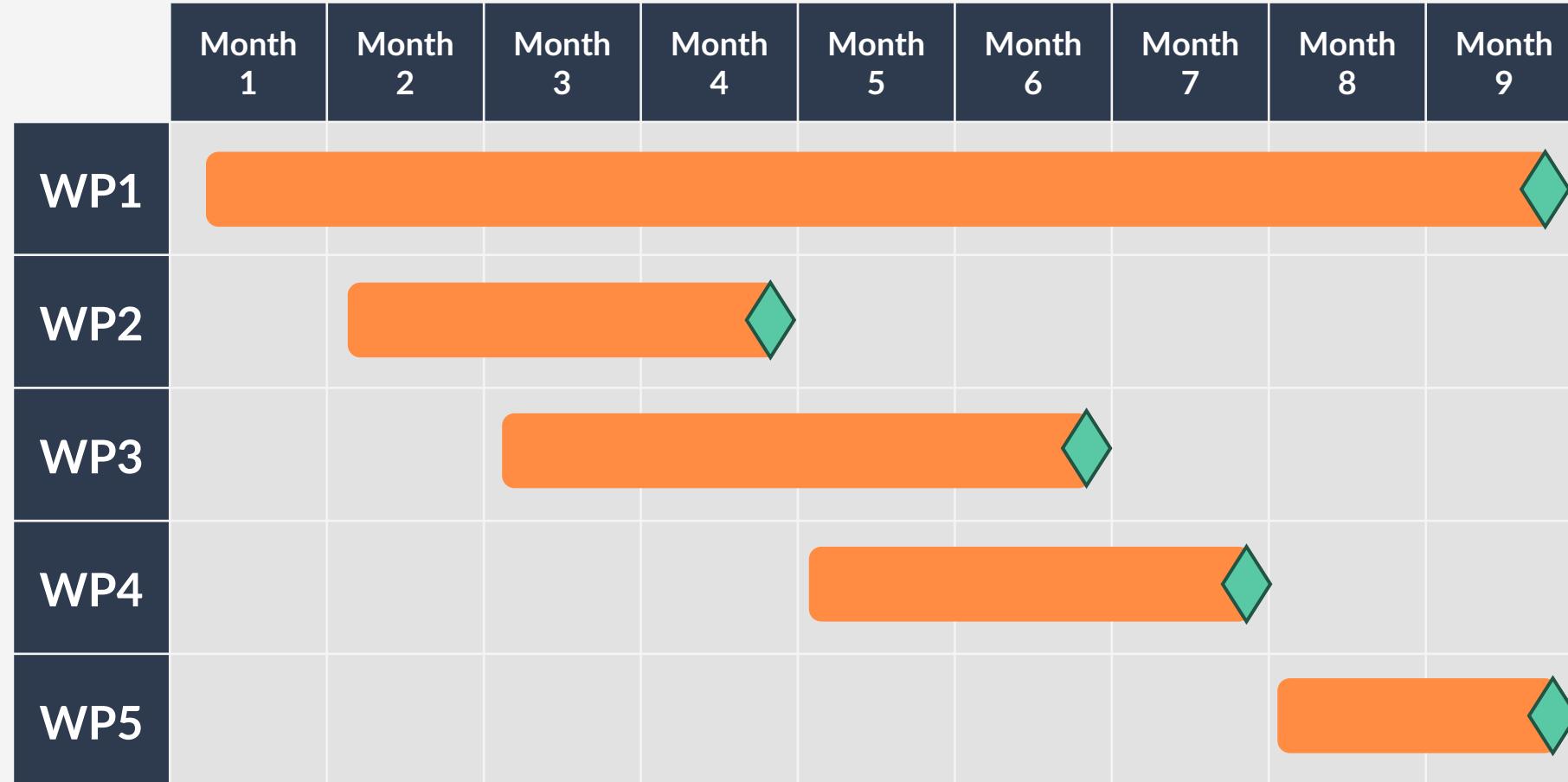
D5.2 Security Audit Report.

MILESTONES

M5.1 System Prototype Ready



WP – Summary



RISKS

Key Technical Risks and Mitigation Measures



RISKS #1 - AI Performance Risk

RISKS DESCRIPTION

Physiological signals unrelated to anxiety may be **misread** as stress, triggering **unnecessary interventions** and reducing user trust.

STRATEGY

1. Implement a "**Contextual Layer**" that cross-references biometric data with environmental data or inertial data.
2. **Expand the training dataset** to include "physical stress" vs. "emotional stress" scenarios.

COSTS

€ 5,000 (Extra Data Scientist hours for dataset refinement and model retraining)



RISKS #2 - Environmental Hardware Risk

RISKS DESCRIPTION

Heavy reliance on COTS hardware may lead to reliability issues, as consumer components may **not tolerate** the required temperature range (-20 °C to +85 °C) or continuous vehicle vibrations.

STRATEGY

1. Engineering of a **custom ruggedized case** with advanced passive thermal dissipation and anti-vibration mounts
2. Execution of accelerated "Stress Screening" on the initial prototypes to immediately **identify weak points**.

COSTS

€ 7,500 =

€3,500 for materials (custom casing, thermal paste, vibration dampeners)
+
€4,000 for Labor (Mechanical & Embedded Engineer).

RISKS #3 - Biometric Data Occlusion & Bias

RISKS DESCRIPTION

Sensors may **fail in specific demographics or scenarios** e.g.:

- PPG blocked by winter clothing
- NIR eye tracking impaired by polarized sunglasses

STRATEGY

1. Implement a "**Multi-modal Fallback**" logic: if the Camera is blocked, the system relies 100% on the Heart Rate sensor, and vice versa.
2. Organize a User Acceptance Test with a highly diverse volunteer group to **calibrate the sensors**.

COSTS

€ 3,000 (Recruitment of diverse test subjects + extra Field-Testing hours).

RISKS #4 - Chip Unavailability (Shortage)

RISKS DESCRIPTION

Automotive supply chains are prone to **microcontroller** and **AI accelerator shortages**.

If the chosen board becomes unavailable or has long lead times, project timelines can collapse.

STRATEGY

1. **Strategic Stockpiling:** purchasing the critical computing units for all prototypes immediately at Project Start (Day 1).
2. Create a **Hardware Abstraction Layer**, allowing the team to switch to a different computing board if the primary choice is unavailable.

COSTS

€ 4,500 (Inventory carrying costs + Software Architect to write the abstraction layer for portability).

PROFILES

Roles required for the realization of the project



Project Manager | Senior

WP1



Edu: MSc in Management Engineering.

Exp: 5+ Years in R&D Projects.

€ 3,000/mo

Key Responsibilities

- Project coordination
- Stakeholder management.
- Risk analysis monitoring
- Budget control
- Agile Sprint planning.

Technical Toolkit

Hard Skills

- ✓ Tools: JIRA • MS Project • Trello
- ✓ Methodologies: Agile/Scrum • Waterfall
- ✓ Standards: Functional Safety awareness

Soft Skills

- ✓ Leadership
- ✓ Crisis Management
- ✓ Negotiation

Legal Specialist | Senior Consultant

WP1



Edu: Master of Laws (LL.M) in Law & Technology

Exp: 7+ Years in Tech Law / GDPR.

€ 3,000/mo

Key Responsibilities

- Validation of Data Processing Agreements (GDPR).
- Assessment of AI Act compliance for biometric data.
- Drafting of Liability disclaimers for testing.

Technical Toolkit

Hard Skills

- ✓ **Tools:** OneTrust • LexisNexis.
- ✓ **Knowledge:** GDPR (Art. 9), EU AI Act, Automotive Safety Regulations.

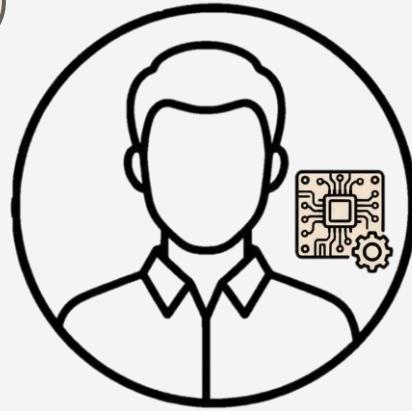
Soft Skills

- ✓ Critical Thinking
- ✓ Attention to Detail
- ✓ Ethics.

Embedded Systems eng.

| Mid-Level

WP2



Edu: MSc in Electronic Engineering

Exp: 3 Years in Firmware/Hardware design.

€ 2,500/mo

Key Responsibilities

- Selection and setup of Edge Hardware
- Design of sensor wiring and isolation circuits.
- Writing low-level drivers for sensor data acquisition.

Technical Toolkit

Hard Skills

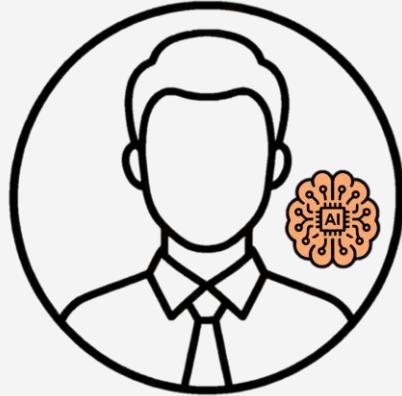
- ✓ Languages: C, C++, Assembly.
- ✓ Tools: Altium Designer , Yocto Project
- ✓ Hardware: I2C, SPI, UART protocols.

Soft Skills

- ✓ Precision
- ✓ Hardware Troubleshooting

AI Specialist | Mid-Senior

WP3



Edu: Master in Artificial intelligence

Exp: 3-5 Years in Machine Learning

€ 2,800/mo

Key Responsibilities

- Training of Facial Expression Recognition (FER) models.
- Development of the Multi-modal Data Fusion Algorithm.
- Optimization of Neural Networks for Edge deployment.

Technical Toolkit

Hard Skills

- ✓ Languages: Python, C++.
- ✓ Frameworks: PyTorch, TensorFlow, OpenCV
- ✓ Tools: Docker, CUDA

Soft Skills

- ✓ Analytical Thinking,
- ✓ Creative Problem Solving.

Frontend Developer | Junior-Mid

WP4



Edu: BSc in Computer Science or Interaction Design.

Exp: 2 Years in Mobile/Web App Dev.

€ 2,500/mo

Key Responsibilities

- Development of the Passenger Dashboard
- Implementation of the "Transparency Layer" UI.
- UX Design integration.

Technical Toolkit

Hard Skills

- ✓ **Frameworks:** React Native, Qt
- ✓ **Tools:** Figma (UI Handoff), Git.
- ✓ **Languages:** JavaScript/TypeScript.

Soft Skills

- ✓ User Empathy
- ✓ Visual Communication.

IoT Software Engineer | Junior-Mid

WP4



Edu: BSc in Computer Science

Exp: 2 Years in Python scripting & API.

€ 2,500/mo

Key Responsibilities

- Backend logic for Environmental Actuation (Lights/Scent).
- API development for hardware control.
- Implementation of the "Manual Override" safety switch.

Technical Toolkit

Hard Skills

- ✓ Protocols: MQTT, REST APIs, Bluetooth Low Energy (BLE).
- ✓ Languages: Python, Node.js. Tools: Raspberry Pi OS, Postman (API Testing).

Soft Skills

- ✓ Adaptability
- ✓ Teamwork.

QA Engineer | Junior

WP5



Edu: BSc in Computer Engineering

Exp: 1-2 Years in Software Testing.

€ 2,500/mo

Key Responsibilities

- Execution of Stress Tests and Latency measurements.
- Verification of Non-Functional Requirements (<200ms).
- Bug tracking and reporting.

Technical Toolkit

Hard Skills

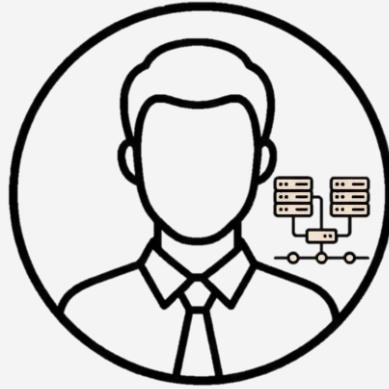
- ✓ Tools: Selenium, JMeter, Wireshark (Network Analysis).
- ✓ Scripting: Python (Automated testing).
- ✓ Methodology: TDD (Test Driven Development).

Soft Skills

- ✓ Detail-Oriented
- ✓ Testing mindset

System Integrator | Mid-Level

WP5



Edu: MSc in Automation

Exp: 3 Years in Linux SysAdmin

€ 2,500/mo

Key Responsibilities

- Merging Hardware, AI, and Software modules.
- Deployment of the final prototype.
- Fault Tolerance verification.

Technical Toolkit

Hard Skills

- ✓ OS: Linux
- ✓ CI/CD: Jenkins, GitLab CI
- ✓ Tools: Bash, Virtualization.

Soft Skills

- ✓ Resilience under pressure
- ✓ Systemic Vision.

References

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Tools



Vector Icons & Stickers Library



Palette & Color Scheme Generator

