# **Daniel P Abrams**

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# Summary

Product manager with proven leadership skills and successful track record of overseeing projects from conception to completion and using analytics and data visualization tools to answer the most challenging business questions.

## **Skills**

#### **Advanced Excel & VBA**

- Build time-saving tools using VBA.
- Distribute monthly reports using Excel data visualization.

#### **Advanced SQL**

- o Create, manage, and maintain databases.
- o Write complex queries.

#### Web Design

Intermediate HTML, CSS.

## **Programming & Data**

Beginner Python, Java Script, Tableau & R.

## **Agile Project Management**

Atlassian Suite (JIRA, Confluence, Bitbucket)

# **Experience**

## Ryan Specialty Group, Melville, NY

Technical Services Manager -- March 2016 to PRESENT

- Lead team in an agile environment as product manager communicating expectations and targeting skill sets to specific assignments to manage deadlines and expectations. Direct reports include 3 developers and 3 summer interns.
- Improve internal reporting by developing and distributing dashboards and pricing reports using SQL and Excel/VBA.
- Lead complex IT initiatives and major cost reduction efforts by collecting and creating critical data points to identify break-through solutions resulting in minimized user intervention and increased accuracy:
  - Automated email follow-ups reducing processing time by nearly 95%.
  - Implemented optical character recognition product (ABBYY) to partially automate data entry.
  - Expanded Excel-based pricing tools to automate UA tasks using web services.
  - Assisted in conversion of Excel-based tools to web-based.

## Ryan Specialty Group, Melville, NY

Operations Analyst/ Underwriting Assistant (UA) -- May 2014 to March 2016

- Developed and managed excel-based pricing tools.
- Provided technical training and guidance to underwriters, underwriting assistants, and management.
- o Improved training process and procedures by creating new training manuals and updating existing manuals.
- Managed team of 4 summer interns and delegated individual and group assignments.
- Worked with actuarial team on tools to provide ideal functionality for both underwriting assistants and underwriters.
- o Communicated with China office on troubleshooting and feedback as new tools were implemented.

Account Executive -- January 2006 to January 2010

Chinese Laundry Footwear – New York, NY
Calculated pricing and future projections.

Steve Madden's Fix – New York, NY
Guided buyers on budgets and planning.

Punkrose Footwear – New York, NY Expanded business by pioneering brand to new territories

## **Education**

Queens College, City University of NY, Flushing, NY -- MS Risk Management, 2015

Thesis Project: Chubb Group Investment Portfolio Capital Requirements Under Solvency II

Queens College, City University of NY, Flushing, NY -- BA Economics, 2012

Manhattanville College, Purchase, NY -- BA Music Management, 2005

## **Additional**

## Society of Actuaries Exams Passed:

- Probability (Exam P, 2012)
- Financial Mathematics (Exam FM, 2013)

# Certifications:

R Programming (Coursera, 2015)

## Full-Time Musician 2010, Guitar:

- Taught private lessons
- o Live performance & studio recordings