

ADAM SADOV

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EDUCATION

Brooklyn College, City University of New York
Bachelor of Science (BS)

New York, NY
Expected May 2025

- **Major:** Computer Science
- **Relevant Coursework:** Data Structures, Elementary Probability and Statistics, Operating Systems, Large Scale Web Applications, C++ Paradigms, Computer Architecture

WORK EXPERIENCE

Macy's Inc.

New York, NY

Retail Sales Specialist

February 2024 – Present

- Successfully sold fragrances from prestigious brands such as Donna Karan, MCM, and Cartier, consistently exceeding monthly sales targets by 10%.
- Contributed to driving overall sales growth by actively engaging customers, providing personalized fragrance recommendations, and closing sales in a competitive retail environment.
- Managed stock and maintained visual merchandise displays to ensure optimal product presentation and accessibility, increasing product visibility and customer engagement.
- Collaborated with team members to implement effective sales strategies and promotional campaigns, enhancing brand awareness and customer satisfaction.
- Received commendations from management for exceptional customer service and product knowledge, establishing repeated business and positive customer reviews.

LEADERSHIP EXPERIENCE

Maspeth Town Hall

New York, NY

Group Leader

October 2019 - February 2024

- Acted as a mentor and positive role model for students, offering emotional and social guidance, while ensuring safety and enrichment in their learning and development
- Responsible for 20+ students during homework guidance, following daily routines, and during physical activity periods, ensuring and assisting in progress made in their personal and academic development
- Implemented effective behavioral management techniques, such as communication and compromising, creating a respectful environment for participants
- Addressed conflicts and interpersonal issues among participants, acting as a mediator while teaching conflict resolution skills such as negotiation and emotional intelligence

SKILLS & INTERESTS

Technical Skills: Excel, Java, Python, Pandas, Matplotlib, Seaborn, PySpark, SQL, Web Scraping, Data Analysis

Interests: Big Data, Machine Learning, AI, Data Modeling, Analytics, Stocks