

## **Rafael Da Costa**

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### **SUMMARY**

Internet Technology Developer and Digital Marketing Project Liaison for Marketing Functions

### **ACCOMPLISHMENTS**

#### **Technology**

- Over 10 years experience of both back-end and front-end internet technology(s) for Web Application Design & Development
- Strong Experience in executing web applications using Java Script, JQuery, PHP MVC Framework, HTML, HTML5, CSS 2/3 , XML, AJAX, JSON, PHP 4.x, PHP 5.x, Python, XHTML, and MySQL.. Newer technologies such as Node.js (NPM), JS dependency management – Working Knowledge on version control tools like GIT.
- Experience working with RESTful Web Services (Data integration/ Migration)
- Optimizing site performance by leveraging content load with Async and server side caching
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#### **Digital Marketing Project Liaison and Analysis**

- Extensive experience in web site development with Content Management System such as Wordpress.
- Strong experience in different phases of Software Development Life cycle (SDLC) including Design, Implementation and Testing during the development of applications.
- Experienced working with Agile methodology of development and team collaboration
- Search Engine optimization (SEO) – Analytics tools (Google , Adobe-Omniture)
- Led implementation of email marketing strategy and systems for media and book publishing companies.
- Created intuitive Web Sales reports for Senior Management using multiple web traffic and campaign software tools to demonstrate Return on Investment (ROI)
- Implementation of call-to-action data capture for multiple tools (reporting execution) and analysis of calls-to-action (summary and goal setting) – Leveraged Tealium and proprietary tools
- Experience with working cross departmental operations (Marketing, Sales, IT, US/UK/Global colleagues, etc.) and third-party vendors

## **EXPERIENCE**

### ***Penguin Random House (a Bertelsmann Media company), New York, NY 2008-2016***

*Position: Online Sales and Marketing, Online Project Execution, Web Developer*

*\*Developed content verticals via WordPress (PHP, SQL, APIs, JQuery, CSS, HTML, JSON, XML)*

*\*Optimizing site performance by leveraging content load with Async and server side caching and working with JS Dependency Management*

*\*Deployment of e-mail and search engine campaigns*

*\*Creation and optimization of web pages/ web sites to obtain greater search engine visibility(Search Engine Optimization, SEO)*

*\*Manage new online product development and/or design (Web Sites, Online Promotions, Online Features, Digital Marketing Analysis and Execution)*

*\*Digital Marketing Stakeholder*

### ***Cambridge University Press, New York, NY 2006-2008***

*Position: Web Marketing, Web Development*

*\*Stakeholder on redesign of Academic web site project. Gather business rules and use cases of functionality elements for the new web site - functional requirement documentation.*

*\*Implemented and led strategy for email marketing - led email marketing software project (List aggregation/management, email delivery, reporting)*

*\*Implemented Web traffic analysis incorporating Google Analytics to determine visits to books' web pages*

*\*Established project to gather customer information from multiple sources for Sales&Marketing department*

*\*Executed project for Search Engine Optimization (SEO) on web site*

### ***The Deal LLC (Thedeal.com), New York, NY 2000-2006***

*Position:Web Producer/ Systems Analyst / Product Management*

*\*Web traffic analysis using InsightFirst and OpenAdStream (24/7) web analytics*

to determine

advertisement and content placement on web site and blogs - to target the business technology decision maker and corporate leader readership

\*Lyris email marketing software implementation for company's email marketing campaigns

\*Created value added online database driven interfaces for publishing content editorial

\*Produced the company's Special Report Supplement on the web and lead developer of database products.

\*Assisting other Web channel producers to implement the company's newspaper content &

original content on the web.

\*Developing new news content on the company's web site

\*Lead creator of company's two flagship database-driven products/projects to target the business technology decision maker and corporate leader readership:

## **EDUCATION**

- General Assembly - Data Science 2014/2015
- NYU-Project Management PMP preparation coursework
- NYU- Certificate of Internet Technologies,XML. Web services 1999-2000
- Computer Graphics, Adult Continuing Education Courses 1997