

PROPOSAL

FOR KWA-NONGOMA TRADING
VRYHEID



COMPILED BY

Angelo Visser
Corporate Sales Director
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kyotech.co.za



30 October 2025

QUOTE NO: Q02009



Kwa-Nongoma Trading Vryheid

FOR ATTENTION: MR CORNE STRAUSS

Dear Mr Corne Strauss,

We appreciate your consideration and the opportunity to submit our Solutions Proposal. We welcome the fact that turning your cents whilst still wanting the best solution to suite your needs is easier said than done. Keeping that in mind we have used all our resources to combine a solution to best match your situation, environment and budget.

We trust that you will value our input. We are looking forward to a favourable approval and a long lasting relationship.

Please find attached prices as per your request.



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PROPOSED SOLUTION: PABX TELEPHONES



Kyotech PABX Equipment



INCLUDES:

- 8x Yealink SIP-T33G Classic Gigabit IP Phone, 4 SIP accounts 2x GB RJ45, HD Voice, POE, No PSU
- 1x Yealink SIP-T43U Ultra-elegant Gigabit IP Phone, 12 SIP Accounts, 2 x GB RJ45, HD Voice, USB POE, no PSU
- 9x Hosted Extension Licence - Per User
- 9x Programming Per Extension

FINANCIAL SUMMARY: PABX TELEPHONES

All prices exclude VAT

EQUIPMENT DESCRIPTION	QTY	Unit Price	Total	60 MONTHS, 0% ESCALATION	36 MONTHS, 0% ESCALATION
Kyotech PABX Equipment	1	R 19,293.30	R 19,293.30	R 574.36	R 766.72
TOTAL excl:			R 19,293.30	R 574.36	R 766.72
VAT:			R 2,894.00	R 86.15	R 115.01
TOTAL incl:			R 22,187.30	R 660.52	R 881.72

Total Monthly Costs	Monthly Recurring
Hosted Licence & Connection	R 585.00
TOTAL excl:	R 585.00
VAT:	R 87.75
TOTAL incl:	R 672.75

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PROPOSED SOLUTION: NETWORK AND INTERNET



Internet Connectivity



INCLUDES:

- 1x Kyotech Fibre Internet
- 1x Line Speed 100/100 Business Grade 2:1
- 1x Kyotech 5g/LTE Internet
- 1x Business 5G with SLA 100MB Uncapped



Network Equipment and Installation



Network solutions and installation equipment

INCLUDES:

- 1x Indoor Cabinets
- 4x 12U Wallbox 600 x 450 1.5mm Black - 1 x Shelf + 1 x Fan
- 1x 27U 1M Deep Cabinet 4 Fans & 2 Shelves
- 1x Cabinet Accessories
- 4x 10 Way Aluminium Moulded Rack Mount PDU
- 4x Network Cabinet 6 way PDU
- 1x Spare 300mm 19-inch Front Mount Tray
- 1x 550mm 19-inch Rear Supported Tray
- 1x 700mm 19-inch Rear Supported Tray
- 10x 1U Patch Panel Cat5
- 10x 1U Brush Panel Black
- 10x 1U Blank Panel
- 1x Multi Plugs
- 6x Multi Plug 10 Way Multiplug 5 x 16 5x5A - 5m Cord
- 1x Gateways
- 1x Reyee Next Level Flagship Business Router (RG-EG1510XS)
- 1x Network Switches + POE
- 6x Reyee 28-Port Gigabit Smart Cloud Managed PoE Switch (RG-ES228GS-P)
 - 1x Access Points Indoor
 - 25x Reyee Wi-Fi 5 1267Mbps Gigabit Ceiling Access Point (RG-RAP2200-E)
 - 1x Labour / Installation - Newcastle
 - 50x Labour P/H
 - 70x Per Network Point Cat5e

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FINANCIAL SUMMARY: NETWORK AND INTERNET

All prices exclude VAT

EQUIPMENT DESCRIPTION	QTY	Unit Price	Total	60 MONTHS, 0% ESCALATION	36 MONTHS, 0% ESCALATION
Internet Connectivity	1	R 5,498.90	R 5,498.90	R 143.63	R 200.98
Network Equipment and Installation	1	R 240,446.80	R 240,446.80	R 6,280.47	R 8,788.33
TOTAL excl:			R 245,945.70	R 6,424.10	R 8,989.32
VAT:			R 36,891.86	R 963.62	R 1,348.40
TOTAL incl:			R 282,837.56	R 7,387.72	R 10,337.71

Total Monthly Costs	Monthly Recurring
Internet Connectivity	R 7,598.00
TOTAL excl:	R 7,598.00
VAT:	R 1,139.70
TOTAL incl:	R 8,737.70

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PROPOSED SOLUTION: PRINTERS



Brother MFC-L5715DN MFP



Key features:

Print up to 48 pages per minute
2-Sided print, up to 24 sides per minute
2-Sided scan, up to 56 images per minute
8.9cm Colour touchscreen
Gigabit ethernet
512MB internal memory
50 Sheet 2-Sided Automatic Document Feeder (ADF),
250 sheet paper input tray expandable up to 1,290
Comes with 11,000 page yield toner
Compatible with Brother and 3rd Party solutions



Brother MFC-L6915DN MFP



Key Features

Print up to 50 pages per minute
Print up to 16,000 pages per month
2-Sided print, up to 24 sides per minute
2-Sided scan, up to 100 images per minute
17.8cm Colour touchscreen
Gigabit ethernet, optional 2.4GHz WiFi
2GB Internal memory with optional
secure USB storage
80 Sheet 2-Sided Automatic
Document Feeder (ADF),
520 sheet paper input tray
expandable up to 2,600
Comes with 25,000 page yield toner,
25,000 maximum yield available
NFC for secure authentication



Ricoh IM 2500

A4/A3 DIGITAL MONO COPIER, NETWORK PRINTER & NETWORK COLOUR SCANNER. 25ppm mono, 25 - 400% zoom, 2 x 500 sheet paper tray plus 1 x 150 sheet multi bypass tray, 4GB RAM & 32GB SSD (Opt 320GB HDD), Touch screen panel, duplex as standard.

INCLUDES:

- 1x CABCAT 3

FINANCIAL SUMMARY: PRINTERS

All prices exclude VAT

EQUIPMENT DESCRIPTION	QTY	Unit Price	Total	60 MONTHS, 0% ESCALATION
Brother MFC-L5715DN MFP	3	R 14,398.80	R 43,196.40	R 1,128.29
Brother MFC-L6915DN MFP	2	R 22,798.80	R 45,597.60	R 1,191.01
Ricoh IM 2500	1	R 76,086.54	R 76,086.54	R 1,987.38
TOTAL excl:			R 164,880.54	R 4,306.68
VAT:			R 24,732.08	R 646.00
TOTAL incl:			R 189,612.62	R 4,952.68

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COST PER COPY <small>Includes all toner, labour and spares. IT related callouts will be quoted in advance.</small>	BLACK & WHITE	COLOUR
Brother MFC-L5715DN MFP	R 0.08 per print/copy	n/a
Brother MFC-L6915DN MFP	R 0.08 per print/copy	n/a
Ricoh IM 2500	R 0.08 per print/copy	n/a

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PROPOSED SOLUTION: OPTIONAL IT SLA



IT SLA (Firstline Remote and Onsite Support) <

Including:

- Desktop PC's Support
- Limited Cabling Support
- Network and Internet Support
- Telephone Support
- Traveling

3 Tiered Response Times:

- 15min (Red - Very Urgent)
- 2 Hours (Yellow - Medium Urgency)
- 4 Hours (Green - Low Urgency)

FINANCIAL SUMMARY: OPTIONAL IT SLA

All prices exclude VAT

Total Monthly Costs	Monthly Recurring
IT SLA (Firstline Remote and Onsite Support)	R 8,000.00
	TOTAL excl: R 8,000.00
	VAT: R 1,200.00
	TOTAL incl: R 9,200.00

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30 October 2025

QUOTE NO: Q02009

PLEASE NOTE:

- Unless specifically agreed and recorded in writing, this quotation does not provide for the settlement of any existing or other equipment on rental.
 - The above pricing excludes VAT.
 - Pricing includes delivery, installation and demonstration.
 - Pricing is valid for seven (7) days.
 - Any additional software installations and IT requirements will be quoted separately
 - E. & O. E

ORDER TO PROCEED:

Reference:

Q02009 v.12

OPTION SELECTED: PABX Network and Printers Optional IT SLA

PAYMENT OPTION: Cash 60 Months, 0% Esc 36 Months, 0% Esc

SIGNATURE

DATE

SIGNATORY'S NAME:

SIGNATORY'S DESIGNATION:

SIGNED AT:

SIGNED AT:

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