# **Assessing Policy Alternatives**

POSC 315 - Introduction to Public Policy | Week 6

David P. Adams, Ph.D.

# Feeling wonky today?

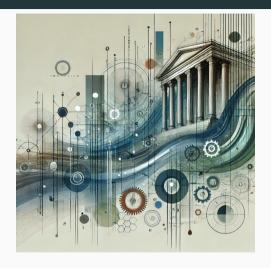


Figure 1: Policy Alternatives

### **Learning Objectives**

- Describe evaluative criteria for judging the value of policy proposals or alternatives
- Explain how to apply the methods of policy analysis
- Identify three key economic approaches to policy analysis
- Distinguish between the several kinds of decision-making and impact analysis
- Compare the ethical approach of policy analysis against other methods

## **Evaluative Criteria for Judging Policy Proposals**

Evaluative criteria are the specific dimensions of policy objectives that can be used to weigh policy options or judge the merits of existing policies or programs.

- 1. It can be regarded as justifications or rationales for policy or government action.
- 2. The use of explicit evaluative criteria establishes clear standards that keep policy analysis objective and focused on the issues of greatest concern.

## **Evaluative Criteria for Judging Policy Proposals**

Most policy debates involve multiple and competing criteria.

- 1. Policymakers and analysts want policy action to be effective, but they also want:
  - To minimize costs.
  - To promote the most equitable solution.
  - To maintain individual rights against governmental authority and expansion.
- 2. Those concerned with public policy must figure out which criteria are most important and use those to rank policy alternatives from best to worst.

- Criterion: Effectiveness
  - Definition: The likelihood of achieving policy goals and objectives or demonstrated achievement of them.
  - Limits to Use: Estimates involve uncertain projection of future events.
  - Where Most Likely Used: Virtually all policy proposals where concern exists over how well government programs work.

- Criterion: Efficiency
  - **Definition**: Achievement of program goals or benefits in relation to **costs**. Least cost for a given benefit or **largest benefit** for a cost.
  - Limits to Use: Measuring all costs and benefits is often not possible.
     Decision-making reflects political choices as well as efficiency.
  - Where Most Likely Used: Regulatory policies (e.g., consumer protection, food safety, workplace safety, environmental protection, market-based approaches).

#### Criterion: Equity

- Definition: Fairness or justice in the distribution of a policy's costs, benefits, and risks across population subgroups.
- Limits to Use: Difficult to measure equity; disagreement over whether equity means fair process or equal outcomes.
- Where Most Likely Used: Policies on civil rights, disability rights, tax cuts for middle or upper class, access to health services and education.

- Criterion: Liberty/Freedom
  - Definition: Extent to which public policy extends or restricts privacy and individual rights and choices.
  - Limits to Use: Often clouded by ideological beliefs about the role of government.
  - Where Most Likely Used: Issues like national ID cards, internet restrictions, property rights, and regulatory actions affecting corporations and individuals.

- Criterion: Political Feasibility
  - Definition: Extent to which elected officials are likely to support a policy.
  - Limits to Use: Difficult to determine; depends on economic and political conditions.
  - Where Most Likely Used: Controversial policies such as gun control, immigration, or tax policies like gasoline tax increases.

- Criterion: Social Acceptability
  - **Definition**: Extent to which the **public** will accept and support a policy.
  - Limits to Use: Hard to determine even with public support data; depends on issue saliency and public awareness.
  - Where Most Likely Used: Issues like crime control, abortion rights, health care reform.

- Criterion: Administrative Feasibility
  - Definition: Likelihood that a department or agency can implement the policy effectively.
  - Limits to Use: Involves projection of resources and agency behavior, which can be hard to estimate.
  - Where Most Likely Used: Policies requiring agency expansion, new approaches, or complex institutional structures.

### **Policy Analysis Methods**

- Policy Analysis Methods draw heavily from economics, focusing on:
  - Cost–Benefit Analysis (CBA)
  - Cost-Effectiveness Analysis (CEA)
- Emphasize efficiency but are useful for nontechnical analysis too.
- These are critical thinking tools accessible to everyone interested in public policy.

## **Policy Evaluation Beyond Economics**

- Policy analysis involves:
  - **Effectiveness**: Does it achieve the goal?
  - Equity: Is it fair across different groups?
  - Liberty/Freedom: Does it respect individual rights?
  - Politics: Does it reflect public and political support?
- Analytic methods clarify problems, but decision-making ultimately lies with policymakers and the public.

## **Economic Approaches to Policy Analysis**

- Public policies are costly, requiring resource allocation.
  - **Economic analysis** helps understand the **real costs** of government programs.
  - Helps evaluate trade-offs between policy alternatives.

#### Criticism:

- Often places too much emphasis on dollar values.
- May neglect societal needs that are harder to quantify.

# **Understanding Cost-Benefit Analysis (CBA)**

- Cost-Benefit Analysis (CBA):
  - Evaluates costs and benefits of proposed actions.
  - Steps in CBA:
    - 1. **Identify** long-term and short-term costs and benefits.
    - 2. Monetize tangible costs and benefits.
    - 3. Apply a discount rate to future values.
    - 4. Consider qualitative (intangible) factors.
    - 5. Aggregate all results for decision-making.

### **CBA** - Results and Challenges

- Results from CBA:
  - Net Benefit: Benefits minus costs.
  - Benefit-Cost Ratio: Benefits divided by costs.
- Challenges in CBA:
  - Judgment calls in identifying costs and benefits.
  - Opportunity Costs: Value of what's forgone when allocating resources.
  - Discount Rate: Accounts for the future value of costs/benefits.

## Dealing with Intangibles in CBA

- Intangible Costs and Benefits are hard to quantify.
  - Use Contingent Valuation: Surveys to estimate non-market values (e.g., clean water).
  - Sensitivity Analysis helps assess impact under different scenarios.
- Key Questions:
  - Are all costs and benefits included?
  - Are the underlying **assumptions** valid?

# Cost-Effectiveness Analysis (CEA)

- Used when **benefits** can't be easily monetized.
- Compares the relative value of different policy options.
  - Example: Lives saved by requiring safer automobiles.
- CEA helps answer:
  - Which actions provide the maximum outcome for a given cost?
  - Which investments yield the greatest benefit?

#### Introduction to Risk Assessment

- Risk Assessment estimates risks to society (e.g., natural disasters, terrorism).
- **Risk** is calculated as R = p \* C
  - Risk (R) = Probability (p) × Consequences (C)
- Helps determine the public benefit of reducing risks.
- Public Perception vs. Expert Evaluation:
  - Public often fears high-consequence events regardless of their probability.
  - Experts use data-driven approaches to assess risk levels.

### **Risk Evaluation and Management**

- Risk Evaluation: Determining acceptable levels of risk.
  - Example questions:
    - How much should be spent to ensure clean air?
    - What level of food safety is sufficient?
- Risk Management: Implementing policies to manage risks.
  - Examples:
    - Antiterrorist measures to lower risks.
    - Pollution control to protect public health.

### Forecasting in Public Policy

- What is Forecasting?
  - A method used to predict future conditions based on current data.
  - Helps policymakers prepare for potential challenges and opportunities.
- Examples of Forecasting:
  - Population Growth: Uses models similar to compound interest to project changes.
  - **Economic Trends**: Anticipate changes in **employment** or **budget needs**.
- Limitations:
  - Data Quality: Predictions are only as good as the data and assumptions used.
  - Uncertainty: The further into the future we project, the less accurate predictions may be.

## Impact Assessment in Public Policy

#### What is Impact Assessment?

- Evaluates the potential **effects** of proposed policies before they are adopted.
- Focus on environmental, social, economic impacts.

### Environmental Impact Assessment (EIA):

- NEPA (1969): Requires federal agencies to assess environmental impacts of major projects.
- Public Involvement: Reports are made public, allowing citizens and groups to provide input.
- Encourages exploring **alternative solutions** to avoid negative impacts.

#### Why It Matters:

- Helps policymakers understand consequences and make better decisions.
- Engages the public in the decision-making process, promoting transparency.

## **Political and Institutional Approaches**

- Political Feasibility Analysis:
  - Assesses the support for a policy from elected officials and other actors.
  - No formula for predicting feasibility, but it's crucial to gauge political support.
  - Key Question: How likely are political actors to support this change?

## **Political Feasibility Challenges**

- Challenges in Political Feasibility:
  - Interest Groups: Can significantly influence the success of public policy.
  - Small Changes in policies or shifts in the political environment can sway support.
  - Steps for Analysis:
    - 1. Identify key policy actors.
    - 2. Determine their **positions** on the policy.
    - 3. Estimate their level of interest and the intensity of their views.

### Implementation Analysis

- What is Implementation Analysis?
  - Examines how policies are put into effect and their outcomes.
  - Can anticipate problems before adoption or document issues after implementation.
- Factors Affecting Implementation:
  - Complexity of the problem.
  - Design of the policy.
  - Resources and skills of agencies responsible.

## **Key Factors in Policy Implementation**

- Influences on Success:
  - Agency Resources: Money, technical capabilities.
  - Leadership Commitment: Skills and dedication of leaders.
  - Public and Political Support: Level of backing from the public.
  - Affected Constituencies: Stakeholders directly impacted by the policy.
- Goal: Understand these influences to improve implementation and success.

# **Program Evaluation in Public Policy**

- Program Evaluation: Looks at results or outcomes of policies.
  - Tied closely with implementation success.
- Purpose of Evaluation:
  - Assess success or failure.
  - Identify areas for improvement.
  - Sometimes leads to **modifications** to enhance outcomes.

### Why Program Evaluation Matters

- Impact of Evaluations:
  - Good evaluations can demonstrate policy success or identify failures.
  - Evidence-based changes can improve policies over time.
- Real-world Application:
  - Example: Evaluations might show that a public health campaign is effective or suggest that new methods are needed.

### What is Ethical Analysis in Public Policy?

- Ethical Analysis: Evaluating policies based on ethical principles or norms.
  - Focus on values like **personal freedom**, **equality**, **justice**, and **fairness**.
  - Complements traditional analyses focused on economic, political, or administrative factors.
- Purpose: Helps ensure policies are not just effective or efficient but also morally sound.

### **Challenges in Ethical Analysis**

#### Fear of Compromising Objectivity:

 Analysts often avoid ethical analysis, fearing it could bias their work or compromise objectivity.

#### Leaving Ethics to Advocates:

- Ethical considerations are frequently left to the policy advocacy community instead
  of being integrated into formal analysis.
- This means ethical issues may not receive the same level of careful consideration as economic or political aspects.

## Importance of Ethical Analysis in Policy Debates

- Ethical Issues in Policy Debates:
  - Ethical concerns like justice and equity are often raised during debates.
  - However, they may be treated with less rigor compared to other aspects of analysis.
- Key Terms:
  - Ethical Principles: Standards that guide what is considered right or wrong.
  - **Objectivity**: Maintaining **neutrality** in analysis without letting personal values interfere.
  - Policy Advocacy: Individuals or groups actively promoting policies based on their ethical values or interests.

#### Conclusion

- Key Takeaways:
  - Policy analysis involves evaluating and judging policy proposals.
  - **Economic approaches** like CBA and CEA are **critical tools**.
  - Ethical analysis ensures policies are morally sound.
  - Political feasibility and implementation are crucial for policy success.
  - Public involvement and transparency are essential for effective policy-making.
  - Balancing multiple criteria is key to effective policy analysis.

# Questions?