

Khalid Idan

Sales Manager



✉ khaled7dk@gmail.com ☎ 0589547961

📍 Al Barsha, Dubai 📅 16/01/1997

Objective

Eager to work for a leading organization as car salesman, utilizing my extensive knowledge and experience in automobiles (build, auto-parts and features) as well as working with clients, to accomplish my ambition of succeeding as an integral part of the company through increased car sales.

Skills

Microsoft Office

Word, Excel, Outlook, Powerpoint

Email

Mail merge, filters, folders, rules

Automotive Sales Experience

Effective, persistent negotiator determined to close sales deals and increase sales.

Independently sets personal goals and deadlines to reach sales target

Customer Service

Relationship Management

Strong Communication Skills

Mathematical Skills

Languages

Arabic ● ● ● ● ●

English ● ● ● ● ●

Education

Diploma, 1st Huzairan High School

Professional Experience

Al-Wisam Auto Trade, Sales Manager
Baghdad, Iraq

Al-Fahd AlSarie Transportation Shippin, Sales Manager

present | Dubai, UAE

Duties

- Established relationships with new customers; Showed customers how to use acquired vehicles after delivery
- Maintained contact with existing customers through meeting, emails and by phone
- Advised customers regarding payment options; loans and leasing banking terms
- Negotiated delivery and price variations
- Maintained familiarity with used cars and stayed updated regarding competitor's products
- Kept up to date on changes in pricing, leasing programs, different incentives, campaigns and trade-shows