

**Advanced Business Corporation, Inc.**

# **Annual Report**

# **2018**

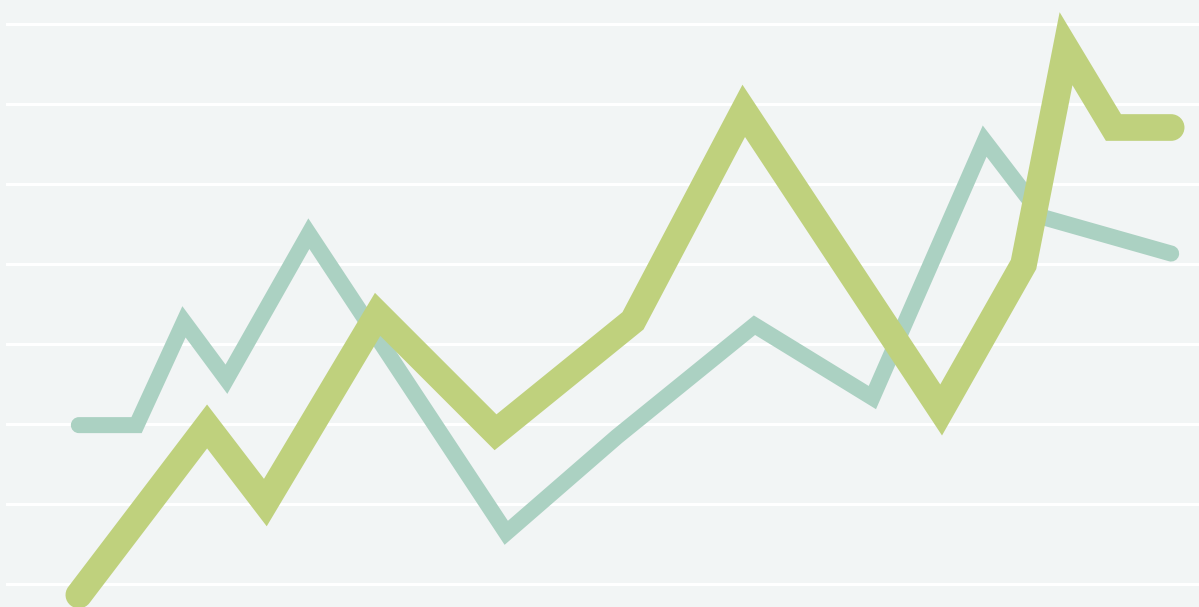
Presented at the Q1 2019 shareholder meeting

## An Exceptional Year

### Maximizing Value With Sustained Growth

# 2018

*Year over year growth has continued the upward trend of the previous years!*



2017 / 2018

At Advanced Business Corporation, Inc. we strive to serve our investors by maximizing value with our results-oriented approach of business development and investment strategies, while keeping to our role as an active member of our community and investor in people. We lead and we serve.

Looking back at 2018, I can humbly claim that we have achieved those goals thanks to an amazing team that I feel privileged to be a part of.

— Fredo Mustermann, CEO

A stylized, handwritten signature in teal ink, likely belonging to Fredo Mustermann, the CEO mentioned in the text above.

# Bucking the Market Trend

## Product Shipments Are Up!

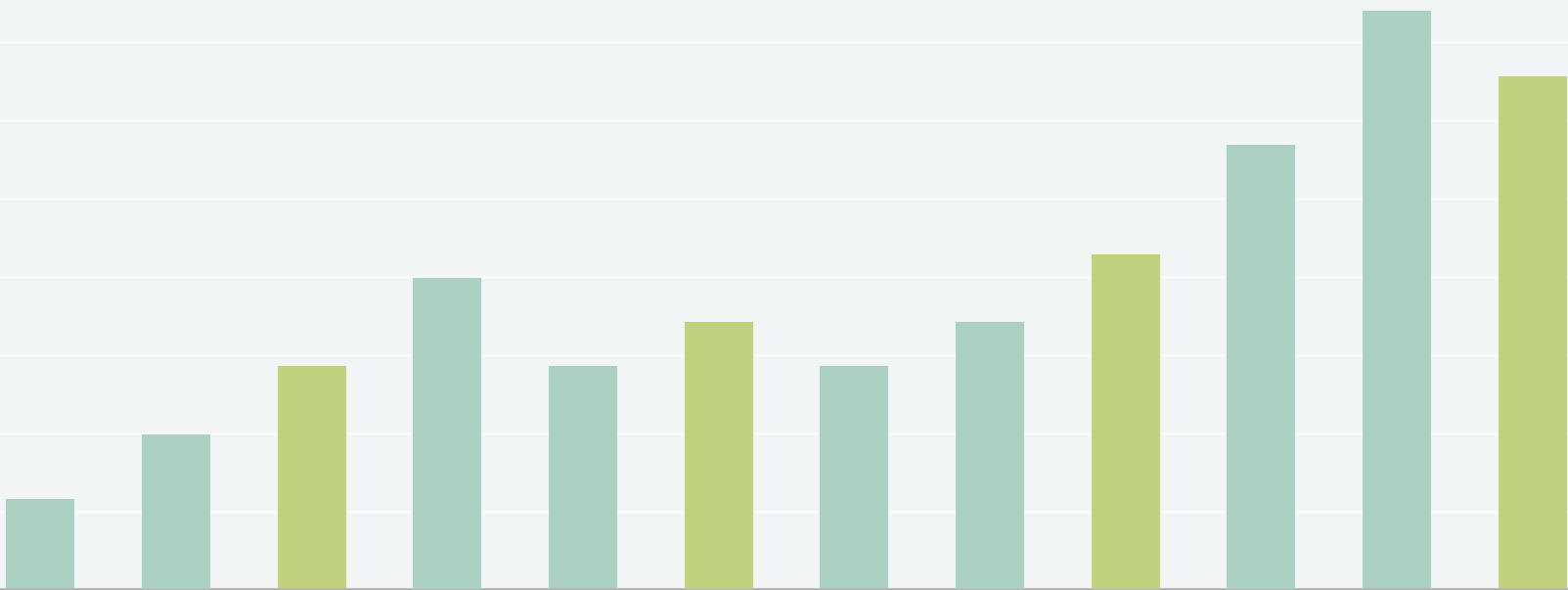
In a market that saw a decline of product shipments for the 4th consecutive year, Advanced Business Coporation managed to capture an increasingly large share of the market, owed largely due to our expansion overseas that started in Q3 and our renewed focus on our key markets. We expect the effects of those efforts to continue well into 2018.

Thanks to our domestic partnerships

with suppliers and manufacturers, Advanced Business Coporation managed to keep up with increasing demand while still keeping inventory at an all-time low, further reducing operating costs.

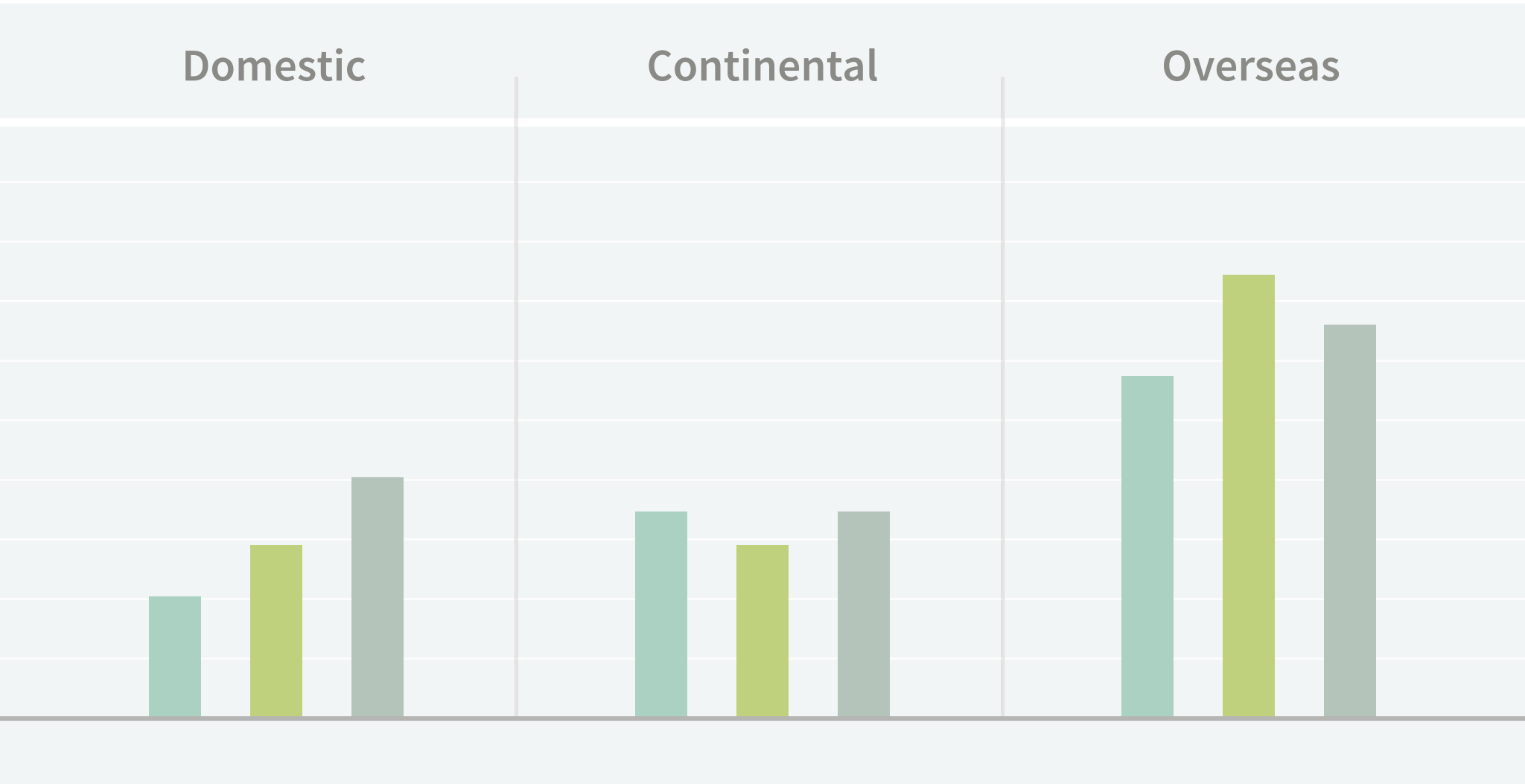
### Products shipped in 2018

Breakdown by month



# Segmentation by Markets

## From Domestic to Overseas



Products and services revenue experienced market-beating growth rates in the domestic and continental markets while exploding off the charts for the overseas market.

Advanced Business Corporation’s long-term investment strategy overseas is having a profound effect on revenue increases, more than twice the projected rate.

Building on the lessons learned during our entrance of the overseas market we’re confident that similar increases in revenue can be achieved in the continental market going forward. At the same time, we’re strongly focused on the domestic market and dedicated to bring the best products and services to our most loyal customers.

# Revenue Breakdown

## Investments, Operating Costs, Profit

Ad a market leader in innovation, we are continuing our strategy if investing heavily into research and development of new products. In addition to that, continuous advancements on our existing product lines are helping us solidify our position as one of the top technology researchers of our nation.

While operating costs have increased alongside a larger investment in R&D, we managed to sustain profits, as our supply chain optimizations allowed for increased profit margins.

## Revenue Breakdown by Markets

### Fiscal Year 2018



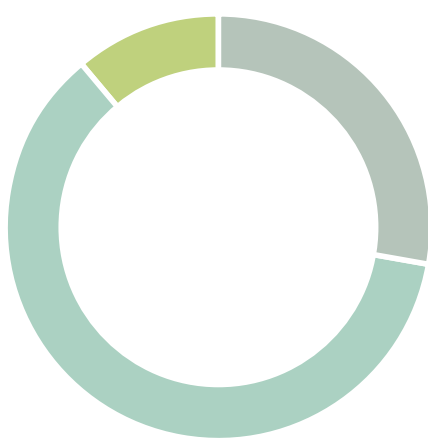
Domestic Market

Investments	45%
Operating Costs	40%
Profit	15%



Continental Market

Investments	55%
Operating Costs	25%
Profit	20%

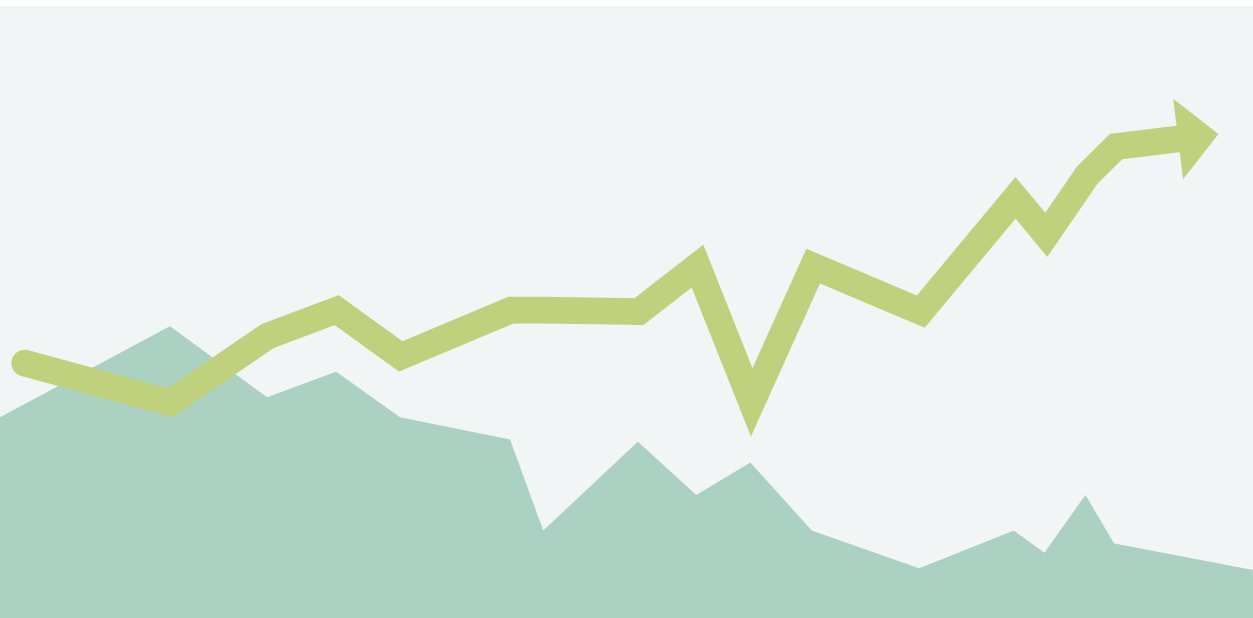


Overseas Market

Investments	25%
Operating Costs	63%
Profit	12%

# The Look Ahead

## Continuing the Trends Into 2019



Our projections for 2019 make us confident that the long-term strategy will allow for impressive growth going forward.

Data based on Optimistic Spreadsheet Calculations™

## A Commitment to a Sustainable Future

Shaping the next decade of Advanced Business Corporation, Inc.

At Advanced Business Corporation, we are committed to our future, and the future of our children. As such, one of the main goals for the fiscal year 2019 is to reduce toxic waste and labour regulation transgressions by as much as 80%.

Our stated goal is to produce less than 250 metric tons of toxics waste and reduce workplace incidents to less than 360 per year.

Advanced Business Corporation, Inc.

*We are part of the solution.*

# Business Report Feedback Form

For shareholders/employees of ABC, Inc. only!

Full Name

Position

Is the report ready to publish as is?

Yes

No

If no, what needs revisions and/or corrections?

Graph Data

Content / Language

Spelling

Presentation

Please specify the issues you found in this report:

Sign here, please: