Panel Study of Entrepreneurial Dynamics II

Screener + Wave A - Wave F

Codebook

Richard Curtin University of Michigan BLANK PAGE

PANEL STUDY OF ENTREPRENEURIAL DYNAMICS II

The Panel Study of Entrepreneurial Dynamics (PSED) was designed to enhance the scientific understanding of how people start businesses. The study is designed to offer valid and reliable data on the process of business formation based on a nationally-representative sample of nascent entrepreneurs attempting to start new businesses. The survey includes information on the characteristics of members of the adult population attempting to start new businesses, the kinds of activities entrepreneurs undertake during the business start-up process, and the characteristics of the start-up efforts that become new firms.

The Panel Study of Entrepreneurial Dynamics II is coordinated by the University of Michigan's Survey Research Center under the direction of Richard Curtin and coprinciple investigator Paul Reynolds. The design of the PSED II panel sample and the questionnaire was a collaboration of a group of academic researchers. The panel survey is a multi-year tracking of a cohort of individuals starting new businesses. The panel participants were identified prior to the launch of their new firms and are being tracked through gestation, launch, and to the eventual growth or death of the firm.

Special thanks are due to the **Ewing Marion Kauffman Foundation** for providing the necessary funding to complete the first three waves of the project.

Special thanks are also due to the **U.S. Small Business Administration** for providing additional funding to extend the analysis of the second and fourth waves of interviewing.

Special thanks are due to the **National Science Foundation** (Grant Numbers 059579 and 062141) for providing funding for the fourth, fifth, and sixth interview waves.

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FORMAT OF CODEBOOK

The codebook contains the questions asked in the six waves of the Panel Study of Entrepreneurial Dynamics II (PSED II), along with the screener questions that were used to select the panel. If the question wording changed between waves, the changes are noted clearly. The first six columns contain the variable numbers. If the question was asked in all waves, those columns will contain the variable numbers. The variable numbers are normally identical to the question number in the questionnaire, except Wave A questions have a leading "A", Wave B have a "B" as the initial character, Wave C will have "C", Wave D will have "D", Wave E will have "E", and Wave F will have "F". For example, question E18 in Wave A is recorded as AE18, the same question for Wave B is BE18, Wave C is CE18, Wave D is DE18, Wave E is EE18, and Wave F is FE18. The variable numbers are consistent through the waves even if their placement in the questionnaire changed. For example, question A1 was asked at the very beginning of Wave A, but not asked for a couple pages into Wave B, Wave C, Wave D, Wave E, or Wave F, but the variables are still AA1, BA1, CA1, DA1, EA1, FA1 for consistency and ease of use.

The columns also contain the frequencies for the variable for each wave. Whenever answer codes were open-ended, no frequencies are listed, otherwise the codebook would become unmanageable. The far right column lists the question wording, code values, and the meanings of the codes. The sum of the frequencies equals the total number of cases who were eligible to be asked the question. Eligibility depends on a number of factors, including the respondents answers to prior questions, if the question was answered in the previous wave, if the respondent declined to participate in the survey, or if the respondent was not eligible for a subsequent wave. All ineligible respondents were coded with the SAS or SPSS system missing value.

The screener interviews were conducted from September 2005 to February 2006. Wave A interviews were conducted from September 2005 to March 2006. Wave B interviews were conducted one year later, from October 2006 to March 2007. Wave C interviews were conducted two years later, from October 2007 to May 2008. Wave D interviews were conducted three years later, from October 2008 to April 2009. Wave E interviews were conducted four years later, from October 2009 to April 2010.

Wave F interviews were conducted five years later, from October 2010 to April 2011.

This codebook should be used in conjunction with the data set labeled 'PSEDII_SCRN_ABCDEF.SPS' or 'PSEDII_SCRN_ABCDEF.SAS7BDAT'.

Example

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AA4	BA4	CA4	DA4	EA4	FA4	Wave A/B: Has this name been registered with the appropriate government agency?
						Wave C/D/E/F: (Was/Has) this name [TX*A3 BUSINESS NAME], (been) registered with appropriate government agency (before your involvement ended)?
432 782 0 0	172 440 5	105 287 3 0	41 182 0 0	26 133 1 0	19 110 0 0	1. Yes 5. No 8. DK 9. NA Wave B Inap: . Inap, 2-3 in BA4x; no business name given Wave C/D/E/F Inap: . Inap, 3 in *A4x; 1,8-9 in *A4c; no business name given
	uency of			Cod	e numbe	The question The possible answers to the question
Variable	numbei	•			Conditio	ons not asked in each wave
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA3x	CA3x	DA3x	EA3x	FA3x	INTERVIEWER CHECKPOINT
	888	718	520	432	375	1. IF NAME OF BUSINESS NOT MISSING (TX*A3
	84	28	7	3	0	NOT EMPTY)> GO TO A3c 2. IF NAME OF BUSINESS MISSING (TX*A3 EMPTY)> GO TO A3
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	ВА3с	CA3c	DA3c	EA3c	FA3c	During the last interview, you stated the name of the new business was [TX*A3 BUSINESS NAME]. (Is this still correct?/Was this still correct before your involvement with the new business ended?)
	784 104 0 0	637 81 0 0	488 32 0 0	412 20 0 0	356 19 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2 in *A3x
						* in Inap refers to current wave

^{*} in checkpoint or question refers to last wave

PSED2 SCREENER

SCREEN_ID	SCREENER ID
OID	ALTERNATE SCREENER ID
QID	ALIERNAIE SCREENER ID
SAMPID	PSED2 WAVE A ID
CALLS	NUMBER OF CALLS
DATEIW	DATE OF SCREENER INTERVIEW MMDDYY FORMAT
UM	AGREED TO DO UNIVERSITY OF MICHIGAN INTERVIEW
1214	1. Yes
SAMPLE	SAMPLE STATUS
1214	1. Eligible sample agreed to do UM interview
REPLICATE	WAVE A SAMPLE REPLICATE NUMBER
REGION 307	REGION 1. West
258	2. North Central
207	3. North East
442	4. South
CREGION	CENSUS REGION
207	1. North East
258	2. North Central
442	3. South
307	4. West
CDIVISON	CENSUS DIVISION
63	1. New England
144	2. Middle Atlantic
171	3. East North Central
87	4. West North Central
231 78	5. South Atlantic 6. East South Central
133	7. West South Central
132	8. Mountain
175	9. Pacific
METRO	METROPOLITAN STATUS
376	1. Metro in center city of metropolitan area
227	2. Outside center city, inside center city county
239	3. Inside suburban county of metropolitan area
35	4. In metropolitan area with no center city
337	5. Non-Metro in non-metropolitan area

VT.

VA.

WA.

WV. WI.

WY.

VERMONT

VIRGINIA WASHINGTON

WISCONSIN

WYOMING

WEST VIRGINIA

FIPS FIPS CODE (data by request only)

STATE STATE (data by request only) ALABAMA AL. AZ. ARIZONA AR. ARKANSAS CA. CALIFORNIA CO. COLORADO CT. CONNECTICUT DE. DELAWARE DC. DISTRICT OF COLUMBIA FL. FLORIDA GA. GEORGIA ID. IDAHO IL. ILLINOIS IN. INDIANA IA. IOWA KS. KANSAS KY. KENTUCKY LA. LOUISIANA ME. MAINE MD. MARYLAND MA. MASSACHUSETTS MI. MICHIGAN MN. MINNESOTA MS. MISSISSIPPI MO. MISSOURI MT. MONTANA NE. NEBRASKA NV. NEVADA NH. NEW HAMPSHIRE NJ. NEW JERSEY NM. NEW MEXICO NY. NEW YORK NC. NORTH CAROLINA ND. NORTH DAKOTA OH. OHIO OK. OKLAHOMA OR. OREGON PA. PENNSYLVANIA RI. RHODE ISLAND SC. SOUTH CAROLINA SD. SOUTH DAKOTA TN. TENNESSEE TX. TEXAS UT. UTAH

Dallas-Ft. Worth

ADI CODE - Area of Dominance of the media (data by request only) ADI Abilene-Sweetwater 419 Albany, GA (Cordele) 149 Albany-Schenectady-Troy 367 Albuquerque (Hobbs) 255 Alexandria, LA 627 Alpena 403 Amarillo 603 Anniston 265 Ardmore-Ada 197 Atlanta (Athens & Rome) 421 Augusta Austin, TX 203 073 Bakersfield Baltimore 021 357 Bangor Baton Rouge 249 247 Beaumont-Port Arthur 591 Bend Billings-Hardin 457 363 Biloxi-Gulfport-Pascagoula 145 Binghamton 221 Birmingham (Gadsen) Bluefield-Beckley-Oak Hill 347 445 Boise 003 Boston (Derry, Manchester & Worcester) 195 Bowling Green (Campbellsville) 217 Bristl-Kngsprt-Johnsn Cty: Tri Cities 135 Buffalo (Jamestown) 151 Burlington-Plattsburgh (Hartford, VT) 613 Butte Casper-Riverton 471 Cedar Rapids-Waterloo-Dubuque 173 423 Charleston, SC Charleston-Huntington 257 Charlotte (Hickory) 279 651 Charlottesville 199 Chattanooga (Cleveland, TN) 465 Cheyenne-Scottsbluff-(Sterling) 051 Chicago (La Salle) Chico-Redding 089 093 Cincinnati 261 Clarksburg-Weston 035 Cleveland (Akron, Canton, Mansfield & Sandusky) Colorado Springs-Pueblo 243 361 Columbia, SC Columbia-Jefferson City 229 409 Columbus, GA (Opelika) Columbus, OH (Chillicothe) 121 Columbus-Tupelo (West Point) 448 433 Corpus Christi

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ADI CODE CONTINUED...
ADI
               Davenport-Rock Island-Moline: Quad City (Burlington, IA)
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cont.
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         371 El Paso (Las Cruces)
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         147
              Erie
         235
             Eugene
               Eureka
         467
               Evansville (Madisonville)
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         393
               Farqo
         625
               Flagstaff
         063
               Flint-Saginaw-Bay City
         359
               Florence-Myrtle Beach
               Fresno-Visalia (Hanford & Visalia - Porterville)
         071
         133
               Ft. Myers-Naples
         325
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         091
               Ft. Wayne (Angola)
         621
               Gainesville (Ocala)
               Grand Junction-Durango
         059
               Grand Rapids-Kalamazoo-Battle Creek (Muskegon)
         299
               Great Falls
               Green Bay-Appleton (Suring)
         281
               Greensboro-Winston Salem-High Point (Burlington, NC)
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               Harrisburg-York-Lancaster-Lebanon
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         287
               Harrisonburg
         025
              Hartford-New Haven (New London)
         297
              Helena
         201
               Houston
               Huntsville-Decatur-Florence
         185
         295
               Idaho Falls-Pocatello
         083
               Indianapolis (Marion, IN)
         373
               Jackson, MS
         183
               Jackson, TN
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               Jacksonville (Brunswick)
               Johnstown-Altoona
         033
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               Jonesboro
         429
               Joplin-Pittsburg
               Kansas City (Lawrence)
         157
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Knoxville (Crossville & Jellico)

Quincy-Hannibal

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              Lafayette, IN
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              Lafayette, LA
         251 Lake Charles
         061 Lansing (Ann Arbor)
         273 Laredo
         455 Las Vegas
         379 Laurel-Hattiesburg
         211
              Lexington (Beattyville, Danville & Hazard)
         101
              Lima
         331 Lincoln-Hastings-Kearney
         319
             Little Rock
              Los Angeles (Barston, Corona & San Bernardino-Ontario)
         013
         209
              Louisville
         437
              Lubbock
         219
             Macon
         113
             Madison
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             Mankato
         317
              Marguette
              McAllen-Brownsville: Lrqv
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         237
              Medford
         179
              Memphis (Holly Springs)
         377
              Meridian
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              Miami-Ft. Lauderdale (Ft. Lauderdale-Hollywood)
         111
              Milwaukee (Kenosha & Racine)
         107
              Minneapolis-St. Paul (St. Cloud)
         462
              Minot-Bismarck-Dickinson-Glendive
         342
              Missoula
         383
              Mobile-Pensacola (Ft. Walton Beach)
         327 Monroe-El Dorado
         412 Montgomery-Selma
         181 Nashville
         245
              New Orleans
              New York (Kingston & Poughkeepsie)
              Norfolk-Portsmth-Newport News-Hamptn
         283
         385
              North Platte
         439
              Odessa-Midland
         263
              Oklahoma City
         301
              Omaha
         329
              Orlando-Daytona Beach-Melbourne (Leesburg)
         305
              Ottumwa-Kirksville (Wapello)
         187
              Paducah-Cp Girardeau-Harrsbrg-Marion
         577
              Palm Springs
         417
              Panama City
         259
              Parkersburg
         175
              Peoria-Bloomington
              Philadelphia (Alntn, Atlc Cty, Bthlm, Rdng, Vinldn, Wldwd)
         011
         275
              Phoenix (Kingman & Prescott)
         029
              Pittsburgh
              Portland, OR
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              Portland-Poland Spring
         123
         161
              Presque Isle
         047
              Providence-New Bedford
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ADI
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         459
               Reno
         285
               Richmond
         345
               Roanoke-Lynchburg
         139
               Rochester, NY
               Rochester-Mason City-Austin
         165
         119
               Rockford
         067
               Sacramento-Stockton
         069
               Salinas-Monterey
         023
               Salisbury
         291
               Salt Lake City (Cedar City)
               San Angelo
         443
         271
               San Antonio-Victoria Leagle Pass & Kerrville
         015
               San Diego
               San Francisco-Oakland-San Jose (Santa Rosa & Vallejo)
         065
         645
               Sarasota
         425
               Savannah (Baxley)
         105
               Seattle-Tacoma (Bellingham & Wenatchee)
         321
               Shreveport-Texarkana
         391
               Sioux City
         389
               Sioux Falls-Mitchell
               Snta Brbra-Snta Maria-Sn Luis Obispo (Oxnard)
         017
         053
               South Bend-Elkhart
         337
               Spokane
         045
               Springfield, MA
         427
               Springfield, MO
               Springfield-Decatur-Champaign
         159
               St. Joseph
               St. Louis (Mt. Vernon)
         075
         141
               Syracuse
               Tallahassee-Thomasville (Bainbridge)
         413
         131
               Tampa-St. Petersburg (Lakeland)
         087
               Terre Haute
         055
               Toledo
         313
               Topeka
         451
               Traverse City-Cadillac
         277
               Tucson
         269
               Tulsa (Bartlesville)
         231
               Tuscaloosa
         293
               Twin Falls
         323
               Tyler-Longview-Jacksonville
         155
               Utica
               Waco-Temple-Bryan
         205
         019
               Washington, DC
         153
               Watertown-Carthage
         115
               Wausau-Rhinelander
               West Palm Beach-Ft Pierce-Vero Beach
         129
               Wheeling-Steubenville
         103
               Wichita Falls-Lawton
         405
         307
               Wichita-Hutchinson
         143
               Wilkes Barre-Scranton
         355
               Wilmington
               Yakima-Pasco-Richland-Kennewick
         339
               Youngstown
         031
         125
               Zanesville
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676

Dothan

Duluth-Superior

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Lubbock

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DMA
        DMA CODE CONTINUED...
              El Paso
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cont.
        565
              Elmira
        516 Erie
        801 Eugene
        802 Eureka
        649 Evansville
        745 Fairbanks
        724 Fargo-Valley City
        513
              Flint-Saginaw-Bay City
        570
              Florence-Myrtle Beach
        571
              Fort Meyers-Naples
        670 Fort Smith
        509 Fort Wayne
             Fresno-Visalia
        866
        592
              Gainesville
        798
              Glendive
        773 Grand Junction-Montrose
        563 Grand Rapids-Kalamazoo-Battle Creek
        755
              Great Falls
        658 Green Bay-Appleton
              Greensboro-H.Point-Winston Salem
        518
        545
              Greenville-N.Bern-Washington
        567
              Greenville-Spartanburg-Ashville-And
        647
              Greenwood-Greenville
        636
              Harlingen-Weslaco-Barnsville-Mca
        566
              Harrisburg-Lancaster-Lebanon-York
        569 Harrisonburg
        533 Hartford-New Haven
        710 Hattiesburg-Laurel
        766 Helena
        744
            Honolulu
        618 Houston
        691 Hunstville-Decatur, Flor
        758 Idaho Falls-Pocatello
        527 Indianapolis
        718 Jackson, MS
        639
              Jackson, TN
              Jacksonville, Brunswick
        561
        574
              Johnstown-Altoona
        734
              Jonesboro
        603
              Joplin-Pittsburg
        747
             Juneau
             Kansas City
        616
        557
             Knoxville
        702 La Crosse-Eau Claire
        582
             Lafayette, IN
              Lafayette, LA
        642
              Lake Charles
        643
              Lansing
        551
        749
              Laredo
        839
              Las Vegas
        541
              Lexington
        558
              Lima
        722
              Lincoln-Hstngs-Krny Plus
              Little Rock-Pine Bluff
        693
              Los Angeles
        803
        529
              Louisville
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Rockford

610

DMA DMA CODE CONTINUED... cont. 503 Macon 669 Madison Mankato 737 553 Marquette 813 Medford-Klamath Falls 640 Memphis 711 Meridian 528 Miami-Fort Lauderdale 617 Milwaukee Minneapolis-Saint Paul 613 687 Minot-Bismark-Dickinson 762 Missoula 686 Mobile-Pensacola 628 Monroe-El Dorado 828 Monterey-Salinas 698 Montgomery 659 Nashville New Orleans 622 501 New York 544 Norfolk-Portsmouth-Newport News 740 North Platte 633 Odessa-Midland Oklahoma City 650 652 Omaha 534 Orlando-Daytona Beach-Melbrn 631 Ottumwa-Kirksville 632 Paducah-C.Girardeau-Harrbg-Mt Vn 804 Palm Springs 656 Panama City 597 Parkersburg 675 Peoria-Bloomington 504 Philadelphia 753 Phoenix Pittsburgh 508 820 Portland, OR Portland-Auburn 500 552 Presque Isle Providence-New Bedford 521 717 Quincy-Hannibal-Keokuk 560 Raleigh-Durham 764 Rapid City 811 Reno 556 Richmond-Petersburg 573 Roanoke-Lynchburg 538 Rochester

Rochester-Mason City-Austin

Zanesville

DMA	DMA C	ODE CONTINUED
cont.	862	Sacramento-Stockton-Modesto
conc.	638	Saint Joseph
	609	Saint Louis
	576	Salisbury
	770	2
		Salt Lake City
	661	San Angelo
	641	San Antonio
	825	San Diego
	807	San Francisco-Oakland San Jose
	855	Santa Barbra-San Mar-San Lu Ob
	507	Savannah
	819	Seattle-Tacoma
	657	Sherman-Ada
	612	Shreveport
	624	Sioux City
	725	Sioux Falls (Mitchell)
	588	South Bend-Elkhart
	881	Spokane
	619	Springfield, MO
	543	Springfield-Holyoke
	555	Syracuse
	530	-
		Tallahasse-Thomasville Tampa-Saint Pete-Sarasota
	539	-
	581	Terre Haute
	547	Toledo
	605	Topeka
	540	Traverse City-Cadillac
	531	Tri-Cities, TN-VA
	789	Tucson (Nogales)
	671	Tulsa
	760	Twin Falls
	709	Tyler-Longview (Lfkn & Acgd)
	526	Utica
	626	Victoria
	625	Waco-Temple-Bryan
	511	Washington, DC
	549	Watertown
	705	Wausau-Rhinelander
	548	West Palm Beach-Fort Pierce
	554	Wheeling-Stubenville
		Wichita Falls & Lawton
	627	
	678	Wichita-Hutchinson Plus
	577	Wilkes Barre-Scranton
	550	Wilmington
	810	Yakima-Pasco-Rchlnd-Knnwck
	536	Youngstown
	771	Yuma-El Centro
	FOC	Zanagri 11a

QSEX	SEX OF RESPONDENT
762	01. Male
452	02. Female
QSS	Does your household currently subscribe to cable television or use a
	satellite dish or have both cable television and a satellite dish?
595	01. Cable
346	02. Satellite
43	03. Both
226	96. Neither
4	99. DK
QS1	Are you the (male/female) head of this household?
1113	01. Yes
98	02. No
3	99. Refused
QS1a	Are you currently employed full time, employed part time, retired, or not employed?
724	01. Full time
175	02. Part time
103	03. Retired
201	04. Not employed
11	99. Refused
QS2	What is your occupation?
QS2_1	OCCUPATION: MENTION ONE
472	01. White collar professional, managerial, owner
130	02. White collar sales, clerical
	, ,
148	03. Blue collar craftsman/foreman
148 68	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled
	03. Blue collar craftsman/foreman
68	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled
68 71	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker
68 71 0	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO
68 71 0 10	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused
68 71 0 10 QS2_2	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO
68 71 0 10 QS2_2 0	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner
68 71 0 10 QS2_2 0	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman
68 71 0 10 QS2_2 0 0	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled
68 71 0 10 QS2_2 0 0	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled
68 71 0 10 2S2_2 0 0 0 0	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY]
68 71 0 10 QS2_2 0 0 0	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker
68 71 0 10 2S2_2 0 0 0 0	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] What is your current marital status? Are you married, living as married,
68 71 0 10 QS2_2 0 0 0 0 0 0 0	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] What is your current marital status? Are you married, living as married, single and never been married, divorced, separated, or widowed?
68 71 0 10 QS2_2 0 0 0 0 0 0 0 QS3	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] What is your current marital status? Are you married, living as married, single and never been married, divorced, separated, or widowed? 01. Married
68 71 0 10 QS2_2 0 0 0 0 0 0 QS3 641 48	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] What is your current marital status? Are you married, living as married, single and never been married, divorced, separated, or widowed? 01. Married 02. Living as married
68 71 0 10 QS2_2 0 0 0 0 0 0 QS3 641 48 289	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] What is your current marital status? Are you married, living as married, single and never been married, divorced, separated, or widowed? 01. Married 02. Living as married 03. Single
68 71 0 10 QS2_2 0 0 0 0 0 QS3 641 48 289 165	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] What is your current marital status? Are you married, living as married, single and never been married, divorced, separated, or widowed? 01. Married 02. Living as married 03. Single 04. Divorced
68 71 0 10 QS2_2 0 0 0 0 0 QS3 641 48 289 165 34	03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] 199. Refused OCCUPATION: MENTION TWO 01. White collar professional, managerial, owner 02. White collar sales, clerical 03. Blue collar craftsman/foreman 04. Blue collar semiskilled, unskilled 05. Service worker 195. Other [SPECIFY] What is your current marital status? Are you married, living as married, single and never been married, divorced, separated, or widowed? 01. Married 02. Living as married 03. Single 04. Divorced 05. Separated

MARITAL_ 641	STATUS MARITAL STATUS 1. MARRIED
48	2. LIVING WITH A PARTNER
34 165	3. SEPARATED 4. DIVORCED
34	5. WIDOWED
289	6. NEVER MARRIED
QS3a	Are you a dual-income household, where BOTH the male and female heads of the household work and contribute to total household income?
489	01. Yes
191 9	02. No 99. Refused
9	55. Kelused
QS3b	Do you own or rent the dwelling in which you live?
819 364	01. Own 02. Rent
31	99. Refused
QS4	Altogether, including you and any others, how many people regularly live in
Q54	this household?
	NUMBER (01-10)
	99. Refused
QS5a	Are there any children living in your household under 6 years of age?
235	01. Yes
795 1	02. No 99. Refused
Т	55. Kelused
QS5b	Are there any children living in your household aged 6 through 11?
235 794	01. Yes 02. No
2	99. Refused
006	
QS6 247	Are there any children living in your household aged 12 through 17?
782	02. No
2	99. Refused
QS7	What was the last grade in school you completed?
7	01. Eighth grade or less
75 267	02. High school incomplete
267 293	03. High school complete 04. Some college
108	05. Associates degree
288	06. Bachelors degree
168	07. Postgraduate degree
8	99. Refused

3.00	300.5	DDA GVERIG
AGE 35		BRACKETS
	01.	18-20
66	02.	21-24
114	03.	25-29
112	04.	30-34
131	05.	35-39
155	06.	40-44
169	07.	45-49
169	08.	50-54
130	09.	55-59
68	10.	60-64
24	11.	65-69
10	12.	70-74
15	13.	75 and up
16	99.	Refused
QS9a		you Hispanic? That is, from a Spanish speaking country, or the endent of someone from a Spanish speaking country.
79	01.	Yes
1128	02.	No
7	99.	Refused
QS9		n of the following best describes your race - White or Caucasian, Black Frican American, Asian or Asian American, or some other race?
OS9 1	RACE	MENTION ONE
QS9_1		MENTION ONE White/Caucasian
942	01.	White/Caucasian
942 147	01. 02.	White/Caucasian Black/African American
942 147 7	01. 02. 03.	White/Caucasian Black/African American Asian/Asian American
942 147 7 100	01. 02. 03. 04.	White/Caucasian Black/African American Asian/Asian American Some other race
942 147 7	01. 02. 03.	White/Caucasian Black/African American Asian/Asian American
942 147 7 100	01. 02. 03. 04. 99.	White/Caucasian Black/African American Asian/Asian American Some other race
942 147 7 100 18	01. 02. 03. 04. 99.	White/Caucasian Black/African American Asian/Asian American Some other race Refused
942 147 7 100 18 QS9_2	01. 02. 03. 04. 99.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO
942 147 7 100 18 QS9_2 4	01. 02. 03. 04. 99. RACE:	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian
942 147 7 100 18 QS9_2 4	01. 02. 03. 04. 99. RACE: 01.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian Black/African American
942 147 7 100 18 QS9_2 4 7 1	01. 02. 03. 04. 99. RACE: 01. 02. 03. 04.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian Black/African American Asian/Asian American Some other race
942 147 7 100 18 QS9_2 4 7 1 24	01. 02. 03. 04. 99. RACE: 01. 02. 03. 04.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian Black/African American Asian/Asian American Some other race MENTION THREE
942 147 7 100 18 QS9_2 4 7 1 24 QS9_3 0	01. 02. 03. 04. 99. RACE: 01. 02. 03. 04.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian Black/African American Asian/Asian American Some other race MENTION THREE White/Caucasian
942 147 7 100 18 QS9_2 4 7 1 24	01. 02. 03. 04. 99. RACE: 01. 02. 03. 04.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian Black/African American Asian/Asian American Some other race MENTION THREE White/Caucasian Black/African American
942 147 7 100 18 QS9_2 4 7 1 24 QS9_3 0	01. 02. 03. 04. 99. RACE: 01. 02. 03. 04.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian Black/African American Asian/Asian American Some other race MENTION THREE White/Caucasian
942 147 7 100 18 QS9_2 4 7 1 24 QS9_3 0 0 4 3	01. 02. 03. 04. 99. RACE: 01. 02. 03. 04. RACE: 01. 02. 03. 04.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian Black/African American Asian/Asian American Some other race MENTION THREE White/Caucasian Black/African American Some other race
942 147 7 100 18 QS9_2 4 7 1 24 QS9_3 0 0 4 3	01. 02. 03. 04. 99. RACE: 01. 02. 03. 04. RACE: 01.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian Black/African American Asian/Asian American Some other race MENTION THREE White/Caucasian Black/African American Some other race MENTION THREE White/Caucasian Black/African American Asian/Asian American Some other race
942 147 7 100 18 QS9_2 4 7 1 24 QS9_3 0 0 4 3	01. 02. 03. 04. 99. RACE: 01. 02. 03. 04. RACE: 01. 02. 03. 04.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian Black/African American Asian/Asian American Some other race MENTION THREE White/Caucasian Black/African American Some other race MENTION THREE White/Caucasian Black/African American Asian/Asian American Some other race MENTION FOUR White/Caucasian
942 147 7 100 18 QS9_2 4 7 1 24 QS9_3 0 0 4 3	01. 02. 03. 04. 99. RACE: 01. 02. 03. 04. RACE: 01. 02. 03. 04.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian Black/African American Asian/Asian American Some other race MENTION THREE White/Caucasian Black/African American Asian/Asian American Some other race MENTION THREE White/Caucasian Black/African American Asian/Asian American Some other race MENTION FOUR White/Caucasian Black/African American
942 147 7 100 18 QS9_2 4 7 1 24 QS9_3 0 0 4 3	01. 02. 03. 04. 99. RACE: 01. 02. 03. 04. RACE: 01. 02. 03. 04.	White/Caucasian Black/African American Asian/Asian American Some other race Refused MENTION TWO White/Caucasian Black/African American Asian/Asian American Some other race MENTION THREE White/Caucasian Black/African American Some other race MENTION THREE White/Caucasian Black/African American Asian/Asian American Some other race MENTION FOUR White/Caucasian

RACE1	RACE	SUMMARY
915	01.	White
140	02.	Black
6	03.	Asian
99	04.	Other
2	05.	White/Black
0	06.	White/Asian
22	07.	White/Other
2	08.	Black/Asian
3	09.	Black/Other
0	10.	Asian/Other
3	11.	White/Black/Asian
3	12.	White/Black/Other
0	13.	White/Asian/Other
1	15.	White/Black/Asian/Other
18	99.	Refused
RACE2		SUMMARY WITH HISPANIC SEPARATE
884	01.	White
136	02.	Black
6	03.	Asian
63	04.	Other
2	05.	White/Black
0	06.	White/Asian
18	07.	White/Other
2	08.	Black/Asian
3	09.	Black/Other
0	10.	Asian/Other
2	11.	White/Black/Asian
3	12.	White/Black/Other
0	13.	White/Asian/Other
1	15.	White/Black/Asian/Other
79	95.	Hispanic
15	99.	Refused

TNCOME	TOTAL HOLICEHOLD INCOME
INCOME 102	TOTAL HOUSEHOLD INCOME 01. Under \$15,000
92	02. \$15,000-\$24,999
80	03. \$25,000-\$29,999
66	04. \$30,000-\$34,999
65	05. \$35,000-\$39,999
136	06. \$40,000-\$49,999
122	07. \$50,000-\$59,999
100	08. \$60,000-\$74,999
148	09. \$75,000-\$99,999
164	10. \$100,000 or more
16	21. Less than \$40,000
41	22. \$40,000 or more
82	99. Refused
02	JJ. Relused
QS11	How many total telephone numbers does your household have? Please do not include extension phones, just different telephone numbers. NUMBER (1-5) 99. Refused
QSB	I would like to ask where you, personally, USE the Internet. If YOU don't USE the Internet at all please tell me. Do you USE the Internet from home, work, school, or some other location?
QSB 1	INTERNET USAGE: MENTION ONE
946	001. Home
61	002. Work
14	003. School
46	195. Some other location [SPECIFY]
142	196. Do not use the internet
5	199. DK
QSB_2	INTERNET USAGE: MENTION TWO
0	001. Home
461	002. Work
38	003. School
59	195. Some other location [SPECIFY]
QSB 3	INTERNET USAGE: MENTION THREE
0	001. Home
0	002. Work
61	003. School
65	195. Some other location [SPECIFY]
QSB 4	INTERNET USAGE: MENTION FOUR
QSB_4 0	001. Home
0	002. Work
0	003. School
16	195. Some other location [SPECIFY]

QSB 5	INTER	NET USAGE: MENTION FIVE
0	001.	Home
0	002.	Work
0	003.	School
0	195.	Some other location [SPECIFY]
INTERNET	WHERE	USE INTERNET
406	01.	Home
49	02.	Work
8	03.	School
46	04.	Other
346	05.	Home/Work
23	06.	Home/School
47	07.	Home/Other
4	08.	Work/School
6	09.	Work/Other
6	10.	School/Work
45	11.	Home/Work/School
54	12.	Home/Work/Other
9	13.	Home/School/Other
2	14.	Work/School/Other
16	15.	Home/Work/School/Other
142	96.	Does not use
5	99.	Refused

PSED2 SCREENER UM QUESTIONS

QFF1a	Which of the following would apply to you?
991 217 4 2	You are, alone or with others, currently trying to start a new business, including any self-employment or selling any goods or services to others. Does this apply to you? Ol. Yes O2. No 98. DK 99. Refused
QFF1b	You are, alone or with others, currently trying to start a new business or a new venture for your employer, an effort that is part of your normal work. Does this apply to you?
369 833 10 2	01. Yes 02. No 98. DK 99. Refused
QFF1c	You are, alone or with others, currently the owner of a business you help manage, including self-employment or selling any goods or services to others. Does this apply to you?
785 419 5 5	01. Yes 02. No 98. DK 99. Refused
QFF2	(IF "YES" TO FF1a, FF1b, OR FF1c: You mentioned that you are trying to start a new business./ALL OTHER RESPONSES: Perhaps we were not clear on a previous question.) Over the <u>past twelve months</u> have you done anything to help start a new business, such as looking for equipment or a location, organizing a start-up team, working on a business plan, beginning to save money, or any other activity that would help launch a business?
1195 0	01. Yes 02. No
15	98. DK
4	99. Refused
QFF3 747	Will you personally own all, part, or none of this new business? O1. All
467 0	02. Part 03. None
0	98. DK
0	99. Refused
QFF4	Has this business received any money, income, or fees for more than six of the past twelve months?
352	01. Yes
851 8	02. No 98. DK
3	99. Refused

QFF5	Has monthly revenue been more than monthly expenses for more than six of the past twelve months?	
129	01. Revenue greater than expenses	
192	02. Expenses greater than revenue	
37	98. DK	
5	99. Refused	
	. Inap, 2 in QFF4	
QFF6	Did the monthly expenses include salaries or wages for the owners active i	n
	managing the business for more than six of the past twelve months?	
0	01. Yes	
157 9	02. No 98. DK	
5	99. Refused	
5	Inap, 2 in QFF4; 2 in QFF5	
	. 11140, 2 111 2111 2113	
QFF10	A national study of the work and career patterns of all Americans, including those not currently working, is being conducted by the Universit of Michigan. They would like your permission to allow them to contact you for the study. We would provide the University of Michigan with your telephone number and demographic information. This is completely voluntary, and all your information will remain confidential. Those who participate will receive a payment of \$25. May they contact you?	
1139	01. Yes	
73	02. No	
1	98. DK	
1	99. Refused	
QFF11	Of course your participation in this study is voluntary, but it is an interview that many people find very interesting. Can the University of Michigan researchers contact you and tell you what is involved? You can change your mind at any time.	
75	01. Yes	
0	02. No	
0	98. DK	
0	99. Refused	
	T 1 ODD10	

Inap, 1 in QFF10

INTERVIEW INFORMATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
SAMPID	SAMPID	SAMPID	SAMPID	SAMPID	SAMPID	SAMPLE ID
<u>A</u> WT_WAVEA	<u>B</u> WT_WAVEB	<u>C</u> WT_WAVEC	<u>D</u> WT_WAVED	<u>E</u> WT_WAVEE	<u>F</u> WT_WAVEF	Interview Weight
						All analyses of the cases included in this data file should use the weight variables. The weights were developed to help insure that the data is representative of all identified nascent entrepreneurs in the U.S. The weights correct for differences in selection probabilities and differential nonresponse rates. The March 2005 Current Population Survey conducted by the U.S. Bureau was used to post-stratify the data based on sex, age, household income, and race. The weights have been centered so that the sum of the weights is equal to the actual sample size. Any analysis of a subset of the data should re-center the weights so that the mean weight remains equal to 1.0. For further information, see PSED2 Weights Documentation: www.psed.isr.umich.edu->Data>PSED2 Data files
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
REGIONA	REGIONB	REGIONC	REGIOND	REGIONE	REGIONF	Region of Respondent
310	261	203	149	123	104	1. West

Midwest

South

Northeast

2.

3.

4.

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
IWDATE_A	. IWDATE_B	IWDATE_C	IWDATE_D	IWDATE_E	IWDATE_F	DATE INTERVIEWED COMPLETED
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
7\	D	C	D	E	E.	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	_	<u>F</u>	
IWMONTH	IWMONTHB	IWMONTHC	IWMONTHD	IWMONTHE	IWMONTHF	MONTH INTERVIEW COMPLETED
						CODE MONTH (1-12)
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
IWDAY	IWDAYB	IWDAYC	IWDAYD	IWDAYE	IWDAYF	DAY INTERVIEW COMPLETED
						CODE DAY NUMBER (1-31)
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
IWYEAR	IWYEARB	IWYEARC	IWYEARD	IWYEARE	IWYEARF	YEAR INTERVIEW COMPLETED
-						CODE YEAR (2005-2011)
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
IWWKDAY	IWWKDAYB	IWWKDAYC	IWWKDAYD	IWWKDAYE	IWWKDAYF	DAY OF WEEK INTERVIEW COMPLETED
161	75	51	87	62	78	1. Sunday
228	246	186	119	107	85	2. Monday
183	195	157	99	81	68	3. Tuesday
126	182	109	73	73	62	4. Wednesday
173	114	111	63	43	26	5. Thursday
183	72	74	35	41	36	6. Friday
160	88	58	51	28	20	7. Saturday

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	8-DIGIT INTERVIEWER ID
IWER	IWERB	IWERC	IWERD	IWERE	IWERF	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	MODE OF INTERVIEW
MODE	MODEB	MODEC	MODED	MODEE	MODEF	
1214	972	746	527	435	375	1. CATI 2. PAPI 3. Both
0	0	0	0	0	0	
0	0	0	0	0	0	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	INTERVIEWER INTERRUPTION STATUS
STATUS	STATUSB	STATUSC	STATUSD	STATUSE	STATUSF	
1067	931	728	508	424	367	 Complete, no interruptions Completed in multiple sessions
147	41	18	19	11	8	
<u>A</u> CALL_NUM	<u>B</u> CALL_NUMB	<u>C</u> CALL_NUMC	<u>D</u> CALL_NUMD	<u>E</u> CALL_NUME	<u>F</u> CALL_NUMF	CALL NUMBER INTERVIEW COMPLETED
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
ATTIW	ATTIWB	ATTIWC	ATTIWD	ATTIWE	ATTIWF	ATTITUDE TOWARD INTERVIEW
984	832	669	467	402	334	 Friendly and interested Cooperative but not particularly interested Impatient
203	116	64	55	27	39	
22	21	12	5	6	2	
5	3	1	0	0	0	4. Hostile
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	RESPONDENT'S UNDERSTANDING OF INTERVIEW
UNDERSTD	UNDERSTDB	UNDERSTDC	UNDERSTDD	UNDERSTDE	UNDERSTDF	
706	611	522	328	258	159	1. Excellent 2. Good 3. Fair 4. Poor
375	285	191	171	146	173	
108	64	32	25	28	40	
25	12	1	3	3	3	

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SECTION A: STATUS OF BUSINESS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA1	BA1	CA1	DA1	EA1	FA1	Wave A: What kind of business are you starting?
						Wave B/C/D/E/F: How would you (now) describe the major product or service of this new business (before your involvement ended)? (Could you tell me a little more about the product or service you intend(ed) to provide?) 2002 NAICS 6-DIGIT CODES
1214	55	57	38	53	29	SEE MASTER NAICS INDUSTRY CODES Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA1a	BA1a	CA1a	DA1a	EA1a	FA1a	What kind of business are you starting? 2002 SIC 4-DIGIT CODES
1214	55	57	38	53	29	SEE MASTER SIC INDUSTRY CODES Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA1b	BA1b		DA1b	EA1b	FA1b	SECOND CATEGORY What kind of business are you starting? 2002 NAICS 6-DIGIT CODES
61 49	4 0	2	3	3 1	2 0	454111. Internet retail sales 454390. Other direct selling establishments Wave A Inap: . Inap, no second category Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; no second category
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	_				FA1c	SECOND CATEGORY What kind of business are you starting? 2002 SIC 4-DIGIT CODES
61 49	4 0	2 1	3	3 1	2	5590. Internet retail sales 5690. Other direct selling establishments Wave A Inap: . Inap, no second category Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; no second category

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA2a						Why do you want to start this new business? FIRST MENTION
117 50 8 8 24						Income 30. Income; to make money 31. Extra income NFS 32. Need to supplement income 33. Retired need to supplement income 34. Financial independence; financial/job
1 11 5 23 22						security 35. Income for educational expenses 36. Income for retirement 37. To leave business/money to children 38. Unlimited income potential; good money 39. Other income references
1 23 75						Business Opportunities 40. Good business idea 41. Take advantage of opportunity 42. High demand for products/business; satisfy need 43. Market opportunity; untapped market;
11 13 23 33						shift in market 44. New technology/product/service 45. Good product; faith in product 46. Expansion of old/current business 49. Other business opportunity references
80						<pre>Employment 50. Be own boss; self-employed; tired of working for others</pre>
26						51. Flexibility; more free time; set own hours
33 7						52. Stay home with children; work from home 53. Potential to make more money working for self (instead of current/previous employer in same business)
18						54. Cannot find employment elsewhere; lost job
18						55. Disabled/injured/sick and cannot work elsewhere
14 20						56. Retired NFS 59. Other employment references
						<u>Personal Reasons</u>
129						60. Lots of experience at work; background in field; knowledge
21 122 23						61. Have formal training/education in field62. Enjoy work, have passion for it; hobby63. Have talent in field, area of expertise; ability to do it
25						64. Friend/family member had idea, started business
5 50						65. Inheritance 69. Other personal references

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA2a CONT.						Why do you want to start this new business? FIRST MENTION CONTINUED
						Lifestyle
2						70. To do more fulfilling work
24						71. Try new career; change career; do something new
9						72. Creative; do creative work; creative outlet
3						73. Better life NFS
24						74. Life-long ambition
3						75. Challenge NFS
2						76. Personal growth
20						79. Other lifestyle references
						<u>Other</u>
4						90. Believe in value of work; think business is important
32						91. Help others; help community
9						92. Aid in economy; economic development
0						98. DK
1						99. NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	
AA2b						Why do you want to start this new business? SECOND MENTION
93 20 6 3 14						Income 30. Income; to make money 31. Extra income NFS 32. Need to supplement income 33. Retired need to supplement income 34. Financial independence; financial/job
3 8 4 19 22						security 35. Income for educational expenses 36. Income for retirement 37. To leave business/money to children 38. Unlimited income potential; good money 39. Other income references
2 17 30						 Business Opportunities 40. Good business idea 41. Take advantage of opportunity 42. High demand for products/business; satisfy need
17						43. Market opportunity; untapped market; shift in market
3 5 2 21						44. New technology/product/service45. Good product; faith in product46. Expansion of old/current business49. Other business opportunity references
						Employment
75						50. Be own boss; self-employed; tired of working for others
22						51. Flexibility; more free time; set own hours
12 12						52. Stay home with children; work from home 53. Potential to make more money working for self (instead of current/previous
8						<pre>employer in same business) 54. Cannot find employment elsewhere; lost job</pre>
12						55. Disabled/injured/sick and cannot work elsewhere
8 7						56. Retired NFS 59. Other employment references
25						<pre>Personal Reasons 60. Lots of experience at work; background in field; knowledge</pre>
13 96 23						61. Have formal training/education in field 62. Enjoy work, have passion for it; hobby 63. Have talent in field, area of expertise;
9						ability to do it 64. Friend/family member had idea, started business
1 20						65. Inheritance 69. Other personal references

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA2b CONT.						Why do you want to start this new business? SECOND MENTION CONTINUED
3 10						<u>Lifestyle</u> 70. To do more fulfilling work 71. Try new career; change career; do something new
5						72. Creative; do creative work; creative outlet
0						73. Better life NFS
10						74. Life-long ambition
3						75. Challenge NFS
8						76. Personal growth
7						79. Other lifestyle references
						<u>Other</u>
1						90. Believe in value of work; think business is important
31						91. Help others; help community
1						92. Aid in economy; economic development
503						00. No second mention

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA3x	CA3x	DA3x	EA3x	FA3x	INTERVIEWER CHECKPOINT
	888	718	520	432	375	1. IF NAME OF BUSINESS NOT MISSING (TX*A3 NOT EMPTY)> GO TO A3c
	84	28	7	3	0	2. IF NAME OF BUSINESS MISSING (TX*A3 EMPTY)> GO TO A3
<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
	ВА3с	CA3c	DA3c	EA3c	FA3c	(During/In) the last interview, you stated the name of the new business was [TX*A3 BUSINESS NAME]. (Is this still correct?/Was this still correct before your involvement with the new business ended?)
	784 104 0	637 81 0 0	488 32 0 0	412 20 0 0	356 19 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2 in *A3x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA4x	CA4x	DA4x	EA4x	FA4x	INTERVIEWER CHECKPOINT
	461	291	184	136	106	Wave B:
	323	346	304	276	250	1. IF BUSINESS NAME NOT REGISTERED (*A4=5, DK/NA)> GO TO A4
	0	0	0	0	0	2. IF BUSINESS NAME REGISTERED (*A4=1)> GO TO A5
						3. OTHERS> GO TO A12 . Inap, 2 in *A3x; 5 in *A3c
						Wave C/D/E/F: 1. IF BUSINESS NAME NOT REGISTERED (*A4=5, DK/NA)> GO TO A4 2. IF BUSINESS NAME REGISTERED (*A4=1)> GO TO A4c 3. OTHERS> GO TO A12 . Inap, 2 in *A3x; 5 in *A3c
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CA4c	DA4c	EA4c	FA4c	In the last interview, you reported that this business name, [TX*A3 BUSINESS NAME], had been registered with the appropriate government agency. (Is/Was) this still correct (before your involvement ended)?
		339 7	301 3	274 2	246 4	1. Yes 5. No
		0	0	0	0	8. DK
		0	0	0	0	9. NA . Inap, 2 in *A3x; 5 in *A3c; 1,3 in *A4x
7	, n	a	1	- F	-	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA4	BA4	CA4	DA4	EA4	FA4	Wave A: Has this name been registered with the appropriate government agency?
						Wave B/C/D/E/F: (Was/Has) this name [TX*A3 BUSINESS NAME], (been) registered with the appropriate government agency (before your involvement ended)?
432 782 0 0	172 440 5 0	105 287 3 0	41 182 0 0	26 133 1 0	19 110 0 0	 Yes No DK NA Wave B Inap: Inap, 2-3 in BA4x; no business name given Wave C/D/E/F Inap: Inap, 3 in *A4x; 1,8-9 in *A4c; no business name given

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

BA11 CA11 DA11 EA11 FA11 In what month and year was the name registered?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave B Inap:

Inap, 3 in BA4x; 5,8-9 in BA4; 9998-9999 in BA11b; no business name given

Wave C/D/E/F Inap:

. Inap, 3 in *A4x; 1,8-9 in *A4c; 5,8-9 in *A4; 9998-9999 in *A11b; no business name given

A B C D E F

BA11a CA11a DA11a EA11a FA11a In what month and year was the name registered?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave B Inap:

Inap, 3 in BA4x; 5,8-9 in BA4; no business name given

Wave C/D/E/F Inap:

Inap, 3 in *A4x; 1,8-9 in *A4c; 5,8-9 in
*A4; no business name given

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

BA11b CA11b DA11b EA11b FA11b In what month and year was the name registered?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave B Inap:

. Inap, 3 in BA4x; 5,8-9 in BA4; no business name given

Wave C/D/E/F Inap:

. Inap 3 in *A4x; 1,8-9 in *A4c; 5,8-9 in *A4; no business name given

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA5a						What are the one or two main opportunities that prompted you to start this new business? FIRST MENTION
4 9 13						Costs 10. Low overhead 11. Low cost property; have property 12. Low cost supplies or services: products, materials, equipment, advertisement/have, or given, supplies 13. Tax write-off
4 5						14. Low start-up costs 19. Other cost references
12						Current Financial Resources 20. Have resources: saved up to do it; financial ability; seed money available
5 3 3 3						 Have cash backing; have large investors Loan or grant Sold home, property or business Other current financial resources references
63						Income 30. Income; to make money
15 10 5 11						31. Extra income NFS 32. Need to supplement income 33. Investment 34. Financial independence; financial/job
1 1 2 5						security 35. Income for educational expenses 36. Income for retirement 37. To leave business/money to children 39. Other income references
9 28 142						Business Opportunities 40. Good business idea 41. Take advantage of opportunity 42. High demand for products/business;
99						<pre>satisfy need 43. Market opportunity; untapped market; shift in market</pre>
11 12						44. New technology/product/service 45. Good product; faith in product; like product
12 9 25						 46. Expansion of old/current business 47. Vast resources or material 48. Opportunity to buy building, property or business
29						49. Other business opportunity references
53						<pre>Employment 50. Be own boss; self-employed; tired of working for others</pre>
25						51. Flexibility; more free time; set own hours
18 6						52. Stay home with children; work from home 53. Potential to make more money working for self(instead of current/previous employer in same business)

AA5a What are the one or two main opportunity of the prompted you to start this results of the prompted of the	
23 54. Cannot find employment else job	sewhere; lost
14 55. Further career; take previous the next level; career plan change	
5 56. Retired NFS 15 59. Other employment references	es
Personal Reasons 118 60. Lots of experience at work; in field; knowledge	; background
21 61. Have formal training/educat 45 62. Enjoy work, have passion for 19 63. Have talent in field, area	for it
ability to do it 16 64. Change in personal situation divorce, children, death in moved	
6 65. Inheritance	
19 69. Other personal references	
<u>Lifestyle</u>	-
15 70. Just decided to do it; bore 14 71. Self-fulfillment; pride; al to do	
25 72. Timing is right; time in li time	ife; extra
6 73. Easy; does not require a lo 0 79. Other lifestyle references	
<u>Mentors</u>	
4 80. Had mentor; discussed with 28 81. Encouraged to start own bus	siness by
industry; connections in ir 13 82. Encouraged to start own bus community or consumers	
4 83. Approached to start own bus internet or phone	siness by
2 84. Mentors available and willi	
15 85. Business partner's influence	ice
69 86. Encouraged 89. Other mentor references	
Other 14 90. Can do better than the comp improve on current ways of	
19 91. Help others; help community	Y
2 92. Aid in economy; economic de economy - NFS	development;
17 93. Location; good location; li competition; easily accessi	
4 98. DK	
6 99. NA	

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA5b						What are the one or two main opportunities that prompted you to start this new business? SECOND MENTION
6 6 11						Costs 10. Low overhead 11. Low cost property; have property 12. Low cost supplies or services: products, materials, equipment, advertisement/have, or given, supplies
7 5 3						13. Tax write-off 14. Low start-up costs 19. Other cost references
14						Current Financial Resources 20. Have resources: saved up to do it; financial ability; seed money available
2 6 1						21. Have cash backing; have large investors 22. Loan or grant 23. Sold home, property or business
2						29. Other current financial resources references
81 2 4						<pre>Income 30. Income; to make money 31. Extra income NFS 32. Need to supplement income</pre>
4 5						33. Investment34. Financial independence; financial/job security
4 3 4 7						35. Income for educational expenses 36. Income for retirement 37. To leave business/money to children 39. Other income references
5 23 46						Business Opportunities 40. Good business idea 41. Take advantage of opportunity 42. High demand for products/business;
34						<pre>satisfy need 43. Market opportunity; untapped market; shift in market</pre>
4 11						44. New technology/product/service 45. Good product; faith in product; like product
3 7 4						46. Expansion of old/current business 47. Vast resources or material 48. Opportunity to buy building, property or
9						business 49. Other business opportunity references
29						Employment 50. Be own boss; self-employed; tired of working for others
18						51. Flexibility; more free time; set own hours
13 5						52. Stay home with children; work from home 53. Potential to make more money working for self(instead of current/previous employer in same business)

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
AA5b CONT.						that promp	he one or two main opportunities ted you to start this new business? MENTION CONTINUED
5						54. Cann	ot find employment elsewhere; lost
8						55. Furt	her career; take previous work to next level; career plan; career
1 3						56. Reti	red NFS r employment references
32							<u>leasons</u> of experience at work; background ield; knowledge
9 36 18						61. Have 62. Enjo 63. Have	formal training/education in field by work, have passion for it talent in field, area of expertise;
3						64. Chan	ity to do it ge in personal situation; wedding, rce, children, death in family, d
0 12						65. Inhe	ritance r personal references
9						<u>Lifestyle</u> 70. Just	decided to do it; boredom
16							-fulfillment; pride; always wanted
20							ng is right; time in life; extra
2 1						73. Easy	r; does not require a lot r lifestyle references
						Mentors	
1 9						81. Enco	mentor; discussed with a mentor buraged to start own business by
9						82. Enco	stry; connections in industry buraged to start own business by
0						83. Appr	nunity or consumers coached to start own business by
1						84. Ment	ernet or phone ors available and willing
6 27							ness partner's influence ouraged
3							r mentor references
6						Other	de better then the competition
6							do better than the competition; ove on current ways of doing things
10 3						91. Help 92. Aid	o others; help community in economy; economic development; comy - NFS
9						93. Loca	tion; good location; little etition; easily accessible
567							econd mention

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA6a						What are the one or two main problems involved in starting this new business? —- FIRST MENTION
						Costs
11						11. Cost of location rent, lease,
2.1						mortgage, etc. 12. Costs of equipment
31 3						12. Costs of equipment 13. Costs of services
6						14. Supplies
9						15. Transportation
11						16. Taxes; insurance
56 9						17. Start-up costs NFS 19. Other cost references
						~
4						<pre>Capital/Financing 20. Acquiring information on</pre>
4						financing/financial issues
8						21. Acquiring new owner capital
8						22. Acquiring new bank loan
340						<pre>23. Acquiring other capital/money; financing NFS</pre>
1						24. Interest rates
3						29. Other capital/financing references
						Government/Legal Barriers
5						30. Researching/acquiring information on
2.4						laws/regulations
24 22						31. Registration; licensing 32. Regulations; zoning
19						39. Other government/legal barriers
						references
						Market/Competitors
2						40. Researching/acquiring information on
2						competitors
2 12						41. Price competition 42. Market competition
9						43. Competition NFS
4						44. Economic Conditions
6						49. Other market/competitors references
						<u>Labor</u>
1						50. Acquiring information on labor
33						markets/wages 51. Hiring labor
33 1						52. Training labor
0						53. Market wages; pay scales
5						59. Other labor references
						Marketing
7						60. Researching/acquiring information on the
-						targeted market
7 113						61. Product marketing62. Customer marketing/ sales
61						63. Advertising; marketing NFS
18						69. Other marketing references

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA6a CONT.						What are the one or two main problems involved in starting this new business? FIRST MENTION CONTINUED
9 36 13						<pre>Product/Service Development 70. Researching/acquiring information on product 71. Product/service development 72. Product/service distribution</pre>
5						79. Other product/service development
21 7 2 56 7 37 8 2 13						Business Decisions/Operations 80. Acquiring information on business plans 81. Developing a business plan 82. Forecasting future costs 83. Scheduling/time management 84. Accounting 85. Acquiring location 86. Acquiring supplies 87. Receiving timely payments 88. Acquiring contacts/business connections 89. Other business decision references
20 10 4 3 5 17 23 1 2						Personal 90. Acquiring experience/education 91. Lack of motivation 92. Disability 93. Discrimination; race, age, gender 94. Family obligations 95. Other personal references 96. None 98. DK 99. NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA6b						What are the one or two main problems involved in starting this new business? SECOND MENTION
						Costs
11						11. Cost of location rent, lease,
27						mortgage, etc. 12. Costs of equipment
27 1						12. Costs of equipment 13. Costs of services
6						14. Supplies
16						15. Transportation
14						16. Taxes; insurance
20						17. Start-up costs NFS
12						19. Other cost references
						<u>Capital/Financinq</u>
0						20. Acquiring information on
						financing/financial issues
1						21. Acquiring new owner capital
1 69						22. Acquiring new bank loan23. Acquiring other capital/money; financing
69						NFS
0						24. Interest rates
5						29. Other capital/financing references
						<u>Government/Legal Barriers</u>
6						30. Researching/acquiring information on
-						laws/regulations
16						31. Registration; licensing
8						32. Regulations; zoning
18						39. Other government/legal barriers
						references
						<pre>Market/Competitors</pre>
1						40. Researching/acquiring information on
-						competitors
1 8						41. Price competition 42. Market competition
7						43. Competition NFS
2						44. Economic Conditions
0						49. Other market/competitors references
						Labor
1						50. Acquiring information on labor
						markets/wages
25						51. Hiring labor
3						52. Training labor
1 8						53. Market wages; pay scales 59. Other labor references
J						55. Other rabor references
						Marketing
13						60. Researching/acquiring information on the
4						targeted market 61. Product marketing
53						62. Customer marketing/sales
29						63. Advertising; marketing NFS
10						69. Other marketing references

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA6b CONT.						What are the one or two main problems involved in starting this new business? SECOND MENTION CONTINUED
4						Product/Service Development 70. Researching/acquiring information on product
11						71. Product/service development
2						72. Product/service distribution
5						79. Other product/service development
						Business Decisions/Operations
10						80. Acquiring information on business plans
5						81. Developing a business plan
0						82. Forecasting future costs
62						83. Scheduling/time management
2						84. Accounting
40						85. Acquiring location
4						86. Acquiring supplies
3						87. Receiving timely payments
6						88. Acquiring contacts/business connections
43						89. Other business decision references
						Personal Personal
8						90. Acquiring experience/education
6						91. Lack of motivation
1						92. Disability
4						93. Discrimination; race, age, gender
3						94. Family obligations
13						95. Other personal references
585						00. No second mention

	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA7						Which came first for you, the business idea or your decision to start a business or did they occur together?
451 162 593 7 1						 Business idea came first Decision to start came first Both together DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA8	BA8	CA8	DA8	EA8	FA8	In what month and year did you first think about starting this new business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 9998-9999 in *A8b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA8a	BA8a	CA8a	DA8a	EA8a	FA8a	In what month and year did you first think about starting this new business?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	13. Winter 14. Spring 15. Summer 16. Fall 98. DK
<u>A</u> AA8b	<u>B</u> BA8b		<u>D</u> DA8b	<u>E</u> EA8b	<u>F</u> FA8b	13. Winter 14. Spring 15. Summer 16. Fall 98. DK

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA9						Did this new business emerge from your current work activity, from previous work activity, from a separate business you now own and manage, from a hobby or recreational pastime, from academic, scientific, or applied research, or was it from an idea you or another member of the start-up team had?
192						01. Current work activity
287 29						02. Previous work activity 03. Separate business now own and manage
314 52						04. Hobby or recreational past time 05. Academic, scientific, or applied
314						research 06. Idea from self or other member of start up team
4						10. Idea from family member (not part of start up team)
15						11. Idea from other person (not part of
4						start up team) 98. DK
3						99. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA10						Would you describe this new business as an independent new business created by an individual or a team working on their own, a purchase or takeover of an existing business, a franchise, a multi-level marketing initiative, a new business sponsored by an existing business, or something else?
998 37						01. Independent new business 02. Purchase/takeover of an existing business
38						03. Franchise
55 83						04. Multi-level marketing initiative 05. New business sponsored by existing business
2						98. DK
1						99. NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA12	CA12	DA12	EA12	FA12	Wave B: Last year, you told us that your business, [TXAA3/A3 BUSINESS NAME], (was engaged in/was) (a/the) [TXAA1 NATURE OF BUSINESS ACTIVITY]. (Is/Was) this still an accurate description of the business activity (before your involvement ended)?
						Wave C/D/E/F: In the last interview, you told us that your business (was engaged in/was) (a/the) [TX*A1 NATURE OF BUSINESS ACTIVITY]. (Is/Was) this still an accurate description of the business activity (for) [TX*A3/A3 BUSINESS NAME] (before your involvement ended)?
	917 55 0 0	689 57 0 0	489 38 0 0	382 53 0 0	346 29 0 0	1. Yes 5. No 8. DK 9. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA14	CA14	DA14	EA14	FA14	Would you consider this a slight variation from the emphasis of (a year/two years/three years/four years/five years) ago, a major redirection, or (would/did) this new business provide a completely different product or service?
	20 9 8 18 0	28 10 5 14 0	20 11 2 5 0	21 4 3 25 0	15 2 3 9 0	 Slight variation Major redirection Completely different product or service No change (if vol.) DK NA Inap, 1,8-9 in *A12

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA15	CA15	DA15	EA15	FA15	Would you consider yourself to be disengaged from the original business effort that we discussed (a year/two years/three years/four years/five years) ago?
	5 3 0 0	1 4 0 0	0 2 0 0	2 1 0 0	0 3 0 0	 Yes, disengaged No DK NA Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA16		DA16	EA16	FA16	In what month and year did you end your active role in working on this business start-up?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14; 5,8-9 in *A15; 9998-9999 in *A16b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA16a	CA16a	DA16a	EA16a	FA16a	In what month and year did you end your active role in working on this business start-up?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14; 5,8-9 in *A15
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA16b	CA16b	DA16b	EA16b	FA16b	In what month and year did you end your active role in working on this business start-up?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14; 5,8-9 in *A15

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>					
	BA17	CA17	DA17	EA17	FA17	Why was the business emphasis changed from (a year/two years/three years) ago? (Any other reasons?)				
	4 1 1	8 0 2	6 1 1	3 0 0	2 0 0	 Shift in demand; economic conditions Time constraints Lost business partners/valuable employees/contacts 				
	1	0	2	1	3	4. Financial; Expenses, revenues, financial NFS				
	2	1	0	0	0	5. Government regulation; other government references				
	3	3	3	1	0	6. Other reasons				
	0	0	0	0	0	8. DK 9. NA				
	Ů	Ů	Ů	Ů	<u> </u>	Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15				
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>					
_	_					INTERVIEWER CHECKPOINT				
		109	126	134	144	1. IF NEW FIRM IN LAST WAVE (*A50=1)> GO				
		636	401	299	231	TO A37 2. OTHERS> GO TO A30 (E13) . Inap, 1 in *A15				
7\	D	C	D	D.	_C					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>					
AE13	BE13	CE13	DE13	EE13	FE13	Wave A: Has this new business already received any money, income, or fees from the sale of goods or services?				
						Wave B/C/D/E/F: (Has/Did) this (new) business, [TX*A3/A3], receive(d) any money, income, or fees from the sale of goods or services for more than six of the past twelve months (before your involvement ended)?				
602 609 2 1	458 504 4 1	291 342 2 1	192 208 1 0	162 137 0 0	115 116 0 0	1. Yes 5. No 8. DK 9. NA Wave B Inap: . Inap, 1 in BA15 Wave C/D/E/F Inap: . Inap, 1 in *A15; 1 in *A30x				

Α В C D \mathbf{E} F AE14 BE14 CE14 DE14 EE14 FE14 In what month and year was the first revenue received from the sale of goods or services for this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 5,8-9 in AE13; 9998-9999 in AE14b Wave B Inap: Inap, 1 in BA15; 5,8-9 in BE13; 9998-9999 in BE14b Wave C/D/E/F Inap: Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 9998-9999 in *E14b <u>C</u> $\underline{\mathsf{D}}$ <u>E</u> F <u>A</u> B AE14a BE14a CE14a DE14a EE14a FE14a In what month and year was the first revenue received from the sale of goods or services

for this new business? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: Inap, 5,8-9 in AE13 Wave B Inap: Inap, 1 in BA15; 5,8-9 in BE13

Wave C/D/E/F Inap:

*E13

<u>A B C D E F</u>

AE14b BE14b CE14b DE14b EE14b FE14b In what month and year was the first revenue received from the sale of goods or services for this new business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
. Inap, 5,8-9 in AE13
Wave B Inap:
. Inap, 1 in BA15; 5,8-9 in BE13
Wave C/D/E/F Inap:
. Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13

Inap, 1 in *A15; 1 in *A30x; 5,8-9 in

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>						
AE15	BE15	CE15	DE15	EE15	FE15	Wave A: Has monthly revenue ever exceeded monthly expenses for this new business?					
						Wave B/C/D/E/F: (Has/Was) the monthly revenue (been) more that the monthly expenses for more than six of the past twelve months (before your involvement ended)?					
291 301 9 1	251 204 2 1	146 143 2 0	95 96 1 0	85 77 0 0	63 52 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 5,8-9 in AE13 Wave B Inap: . Inap, 1 in BA15; 5,8-9 in BE13 Wave C/D/E/F Inap: . Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13</pre>					

```
Α
        В
              C
                    D
                           Ε
                                 F
                                      In what month and year did monthly revenue
AE16 BE16 CE16 DE16 EE16 FE16
                                      first exceed monthly expenses for this (new)
                                      business?
                                      SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                      MOYR8.
                                      [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                      SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                      Wave A Inap:
                                             Inap, 5,8-9 in AE13; 5,8-9 in AE15;
                                             9998-9999 in AE16b
                                      Wave B Inap:
                                             Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in
                                             BE15; 9998-9999 in BE16b
                                      Wave C/D/E/F Inap:
                                             Inap, 1 in *A15; 1 in *A30x; 5,8-9 in
                                             *E13; 5,8-9 in *E15; 9998-9999 in *E16b
  <u>A</u>
        В
              C
                    \underline{\mathsf{D}}
                           Ε
                                 F
AE16a BE16a CE16a DE16a EE16a FE16a In what month and year did monthly revenue
                                      first exceed monthly expenses for this (new)
                                      business?
                                      CODE MONTH (01-12)
                                      13.
                                            Winter
```

14. Spring 15. Summer 16. Fall 98. 99. NA Wave A Inap: Inap, 5,8-9 in AE13; 5,8-9 in AE15 Wave B Inap: Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15 Wave C/D/E/F Inap: Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AE16b BE16b CE16b DE16b EE16b FE16b In what month and year did monthly revenue first exceed monthly expenses for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
. Inap, 5,8-9 in AE13; 5,8-9 in AE15
Wave B Inap:
. Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in
BE15
Wave C/D/E/F Inap:
. Inap, 1 in *A15; 1 in *A30x; 5,8-9 in
*E13; 5,8-9 in *E15

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>					
AE17	BE17	CE17	DE17	EE17	FE17	Wave A: Are salaries for the managers who are also owners included in the computation of monthly expenses?				
						Wave B/C/D/E/F: Were salaries or wages of the owners who wer active in managing the business included in the monthly expenses for more than six of th past twelve months?				
104	133	60	33	32	16	1. Yes				
182	113	84	61	52	45	5. No				
1	2	0	0	0	0	6. Partial salary (if vol.)				
3	1	2	1	1	2	8. DK				
1	2	0	0	0	0	9. NA				
						Wave A Inap:				
						. Inap, 5,8-9 in AE13; 5,8-9 in AE15				
						Wave B Inap:				
						. Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15				
						Wave C/D/E/F Inap:				
						. Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15				

Α В C D Ε F

BA35 CA35 DA35 EA35 FA35

What was the first month and year in which monthly revenue was greater than all monthly expenses, including salaries for the owners active in managing the business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave B Inap:

- Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15; 5,8-9 in BE17; 9998-9999 in BA35b
- Wave C/D/E/F Inap:
- Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15; 5,8-9 in *E17; 9998-9999 in *A35b

E F <u>A</u> В C $\overline{\mathbf{D}}$

BA35a CA35a DA35a EA35a FA35a What was the first month and year in which monthly revenue was greater than all monthly expenses, including salaries for the owners active in managing the business?

CODE MONTH (01-12)

- 13. Winter
- 14. Spring
- 15. Summer
- Fall 16.
- 98. DK
- 99. NA

Wave B Inap:

Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15; 5,8-9 in BE17

Wave C/D/E/F Inap:

Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15; 5,8-9 in *E17

<u>A</u> В <u>C</u> $\overline{\mathbf{D}}$ Ε F

BA35b CA35b DA35b EA35b FA35b What was the first month and year in which monthly revenue was greater than all monthly expenses, including salaries for the owners active in managing the business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave B Inap:

Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15; 5,8-9 in BE17

Wave C/D/E/F Inap:

Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15; 5,8-9 in *E17

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>					
	BA36	CA36	DA36	EA36	FA36	INTERVIEWER CHECKPOINT				
	832	576	368	267	215	1. IF "NO," "DK," or "NA" IN ANY E13,E15,E17> GO TO A37				
	135	60	33	32	16	2. IF "YES" IN ALL E13,E15,E17 OR PARTIAL SALARY IN E17> GO TO A41				
						Wave B Inap: . Inap, 1 in BA15				
						Wave C/D/E/F Inap: . Inap, 1 in *A15; 1 in *A30x				
73.	ъ		ъ.							
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>					
	BA37	CA37	DA37	EA37	FA37	Wave B: In the past twelve months, since the first interview, (have you devoted/did you devote) more than one hundred sixty hours four weeks of full time work to this business start-up?				
						Wave C/D/E/F: In the past twelve months, (have you devoted/did you devote) more than one hundred sixty hours four weeks of full time work to this (new) business (start-up)?				
	508	419 265	309 185	274	234	1. Yes				
	324 0	265 1	0	127 0	125 0	5. NO 8. DK				
	0	0	0	0	0	9. NA . Inap, 1 in *A15; 2 in *A36				
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>					
	BA38	CA38	DA38	EA38	FA38	Over the next six months, do you expect to spend more than eighty hours two weeks of full time work on this (new) business (start-up)?				
	538 287 6 1	449 229 7 0	334 158 2 0	300 100 1 0	259 98 2 0	1. Yes 5. No 8. DK 9. NA . Inap, 1 in *A15; 2 in *A36				

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA39	CA39	DA39	EA39	FA39	INTERVIEWER CHECKPOINT
	405 427	268	171	143 152	104	<pre>Wave B: 1. IF BA37 = YES <u>AND</u> BA38 = YES> GO TO BA50 2. OTHERS> GO TO BA40 Wave C/D/E/F: 1. IF *A37 = YES <u>AND</u> *A38 = YES <u>AND</u> NOT NEW FIRM IN LAST WAVE (*A50 NE 1)> GO TO A50 (=2) 2. OTHERS> GO TO *A40</pre>
		77	80	106	100	3. IF *A37=YES <u>AND</u> *A38=YES <u>AND</u> WAS NEW FIRM IN LAST WAVE (*A50=1)> GO TO A50
						(=1) . Inap, 1 in *A15; 2 in *A36
						. Inap, I In "AIS, Z In "ASO
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA40	CA40	DA40	EA40	FA40	Do you consider this (new) business (start-up) to be a major focus of your work career over the next twelve months?
	116 309 2 0	88 250 2 0	58 184 1 0	50 102 0 0	48 105 2 0	 Yes No DK NA Wave B Inap: Inap, 1 in BA15; 2 in BA36; 1 in BA39 Wave C/D/E/F Inap: Inap, 1 in *A15; 2 in *A36; 1,3 in *A39
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA41	CA41	DA41	EA41	FA41	It would appear that you are (IF ONE OWNER: managing /IF TWO OR MORE OWNERS: helping to manage) an operating business one with sales and revenue greater than the ongoing expenses including salaries. Would you agree with this description of the <u>current</u> status?
	128 7 0 0	54 6 0 0	32 1 0 0	29 3 0 0	14 2 0 0	 Yes No DK NA Wave B Inap: Inap, 1 in BA15; 1-2 in BA39 Wave C/D/E/F Inap: Inap, 1 in *A15; 1-3 in *A39

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>					
	BA42	CA42	DA42	EA42	FA42	Do you consider yourself to be actively involved with the (new) business (start-up) or disengaged from it? [PROBE: Are you still an owner of this business?]				
	91 226 1 0	68 190 0	73 112 1 0	48 57 0 0	54 55 0 0	 Actively involved Disengaged DK NA Wave B Inap: Inap, 1 in BA15; 1 in BA39; 1 in BA40; 1,8-9 in BA41 Wave C/D/E/F Inap: Inap, 1 in *A15; 1,3 in *A39; 1 in *A40; 1,8-9 in *A41 				

Α В C D Ε F BA43 CA43 DA43 EA43 FA43 In what month and year did you end your active role in working on this (new) business (startup)? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave B Inap: Inap, 1 in BA15; 1 in BA39; 1 in BA40; 1,8-9 in BA41; 1,8-9 in BA42; 9998-9999 in BA34b Wave C/D/E/F Inap: Inap, 1 in *Al5; 1,3 in *A39; 1 in *A40; 1,8-9 in *A41; 1,8-9 in *A42; 9998-9999 in *A43b E F <u>A</u> В C D BA43a CA43a DA43a EA43a FA43a In what month and year did you end your active role in working on this (new) business (startup)? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave B Inap: Inap, 1 in BA15; 1 in BA39; 1 in BA40; 1,8-9 in BA41; 1,8-9 in BA42 Wave C/D/E/F Inap: Inap, 1 in *A15; 1,3 in *A39; 1 in *A40; 1,8-9 in *A41; 1,8-9 in *A42 A В C D Ε F BA43b CA43b DA43b EA43b FA43b In what month and year did you end your active role in working on this (new) business (startup)? CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave B Inap: Inap, 1 in BA15; 1 in BA39; 1 in BA40;

1,8-9 in BA41; 1,8-9 in BA42

1,8-9 in *A41; 1,8-9 in *A42

Inap, 1 in *A15; 1,3 in *A39; 1 in *A40;

Wave C/D/E/F Inap:

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
	BA50	CA50	DA50	EA50	FA50	INTERVIEWER CHECKPOINT
	128	145	132	154	143	1. IF NEW FIRM> GO TO B8x
	613	410	283	222	177	2. IF ACTIVE START-UP> GO TO B8x
	231	191	112	59	55	3. IF QUIT> GO TO B8x

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SECTION B: TYPE AND LOCATION OF BUSINESS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB1	BB1	CB1	DB1	EB1	FB1	Wave A: Which of the following <u>best</u> describes this new business would you say it is a retail store, a restaurant, tavern, bar, or nightclub, customer or consumer service, health, education or social service, manufacturing, construction, agriculture, mining, wholesale distribution, transportation, utilities, communications, finance, insurance, real estate, some type of business consulting or service, or something else?
						Wave B/C/D/E/F: Which of the following now best describes this new business would you say it is a retail store, a restaurant, tavern, bar, or nightclub, customer or consumer service, health, education or social service, manufacturing, construction, agriculture, mining, wholesale distribution, transportation, utilities, communications, finance, insurance, real estate, some type of business consulting or service, or something else?
157 43 423 85 67 82 55 3 53 20 2 34 18 9 66 95 2	1 1 1 0 0 0 1 0 1 0 1 0 1 0 1 0 1 0 0	1 0 5 3 1 0 1 0 2 0 0 0 0 0	2 0 2 0 3 0 0 0 1 0 0 3 0 0 0 0 0 0 0 0 0 0 0	1 0 1 0 1 0 0 0 0 0 0 0 0	1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	01. Retail store 02. Restaurant tavern, bar, or nightclub 03. Customer or consumer service 04. Health, education or social services 05. Manufacturing 06. Construction 07. Agriculture 08. Mining 09. Wholesale distribution 10. Transportation 11. Utilities 12. Communications 13. Finance 14. Insurance 15. Real Estate 16. Business consulting or service 98. DK 99. NA Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
AB2	BB2	CB2	DB2	EB2	FB2	INTERVIEWER CHECKPOINT			
67	0	1	3	1	0	1. IF (NEW) BUSINESS IS IN MANUFACTURING (B1=5)> GO TO B3			
1147	12	13	10	4	5	2. OTHERS> GO TO B4 Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15			
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
AB3	BB3	CB3	DB3	EB3	FB3	Would you say this new manufacturing business is making a product that is durable, designed to last at least three years, or non-durable, designed to last less than three years?			
44 23 0 0	0 0 0 0	1 0 0 0	3 0 0 0	1 0 0 0	0 0 0	 Durable Non-durable DK NA Nave A Inap: Inap, 2 in AB2 Wave B/C/D/E/F Inap: Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15; 2 in *B2 			
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
AB4	BB4	CB4	DB4	EB4	FB4	INTERVIEWER CHECKPOINT			
95	3	1	2	1	2	1. IF (NEW) BUSINESS IS IN BUSINESS			
1119	9	13	11	4	3	CONSULTING OR SERVICE (B1=16)-> GO TO B5 2. OTHERS> GO TO B6 Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15			

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB5	BB5	CB5	DB5	EB5	FB5	Would you say this (new) business service or consulting business will be a law or accounting practice, a computer or world wide web programming business, a business consulting provider, or will this new business be a business services provider, such as bookkeeping, credit bureaus, temporary help agencies, or copy services?
3 14 39 39 0 0	0 0 3 0 0	0 0 0 1 0	0 0 1 1 0 0	0 0 1 0 0	0 1 1 0 0	<pre>01. Law or accounting practice 02. Computer/web programming 03. Business consulting 04. Business services 98. DK 99. NA Wave A Inap: . Inap, 2 in AB4 Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15; 2 in *B4</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
<u>A</u> AB6	<u>B</u> BB6	<u>C</u> CB6	<u>D</u> DB6	<u>E</u> EB6	<u>F</u> FB6	INTERVIEWER CHECKPOINT
						Wave A: 1. IF (NEW) BUSINESS IS SOMETHING ELSE (B1=17)> GO TO B7 2. OTHERS> GO TO B8
AB6						<pre>Wave A: 1. IF (NEW) BUSINESS IS SOMETHING ELSE (B1=17)> GO TO B7</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>						
	BB8x	CB8x	DB8x	EB8x	FB8x	INTERVIEWER CHECKPOINT					
	965	745	526	435	375	1.	IF BUSINESS LOCATION <u>NOT</u> MISSING (*B8)> GO TO B8c				
	7	1	1	0	0	2.	IF BUSINESS LOCATION MISSING (*B8=DK/NA)> GO TO B8				

$\underline{A} \qquad \underline{B} \qquad \underline{C} \qquad \underline{D} \qquad \underline{E} \qquad \underline{F}$

BB8c CB8c DB8c EB8c FB8c

Wave B:

I am now going to repeat some of the information you provided during the last interview. For each item I'd like you to say whether or not what you said then (is still true today/was still true before your involvement ended).

Last year,

(you described the location where this (new) business, [TXAA3/A3 BUSINESS NAME], was being developed as [AB8 LOCATION DESCRIPTION]/ the location for this new business, [TXAA3/A3 BUSINESS NAME], was not yet used or developed).

(Is/Was) this still correct (before your involvement ended)?

Wave C/D/E/F:

I am now going to repeat some of the information you provided during the last interview. For each item I'd like you to say whether or not what you said then (is still true today/was still true before your involvement ended).

In the last interview,

(you described the location where this (new) business, [TX*A3/A3 BUSINESS NAME], was being developed as [*B8 LOCATION DESCRIPTION]/ the location for this (new) business, [TX*A3/A3 BUSINESS NAME], was not yet used or developed).

(It/Was) this still correct (before your involvement ended)?

847	689	496	413	357	1.	Yes			
113	53	30	22	18	5.	No			
4	3	0	0	0	8.	DK			
1	0	0	0	0	9.	NA			
					•	Inap,	2	in	*B8x

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u> AB8 BB8 CB8 DB8 EB8 FB8 Wa

Wave A:

How would you describe the location where this new business is being developed? Would you say it is a residence or personal property, at the site of an existing business, or do you have a separate location for this new business, like rented space, an incubator, or something like that, or would you say the business is not developed to the point where a specific location is needed?

Wave B/C/D/E/F:

How would you (now) describe the location where ([TX*A3/A3]/the (new) business) (is/was) being developed (before your involvement ended)? Would you say it (is/was) a residence or personal property, the site of an existing business, or (do/did) you have a separate location for this (new) business, like rented space, an incubator, or something like that, or would you say the business (is/was) not developed to the point where a specific location (is/was) used?

576	54	24	18	11	12	01.	Residence or personal property
86	19	3	2	2	2	02.	Site of existing business
106	27	14	6	6	4	03.	Special location for start-up
430	16	11	3	1	0	04.	Specific location not yet needed
5	0	0	0	1	0	05.	Residence/personal property and special location for start-up
4	0	1	2	1	0	06.	Residence/personal property and site of existing business
6	0	0	0	0	0	98.	DK
1	4	1	0	0	0	99.	NA
						Wave	B/C/D/E/F Inap:
						•	Inap, 1,8-9 in *B8c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB9	BB9	CB9	DB9	EB9	FB9	In what month and year was any physical space first <u>used</u> for the (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 4,98-99 in AB8; 9998-9999 in AB9b Wave B/C/D/E/F Inap: Inap, 1,8-9 in *B8c; 4,98-99 in *B8; 9998-9999 in *B9b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB9a	BB9a	CB9a	DB9a	EB9a	FB9a	In what month and year was any physical space first <u>used</u> for the (new) business?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: . Inap, 4,98-99 in AB8 Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *B8c; 4,98-99 in *B8
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB9b	BB9b	CB9b	DB9b	EB9b	FB9b	In what month and year was any physical space first <u>used</u> for the (new) business?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: . Inap, 4,98-99 in AB8 Wave B/C/D/E/F Inap:

Inap, 1,8-9 in *B8c; 4,98-99 in *B8

A	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BB10x	CB10x	DB10x	EB10x	FB10x	INTERVIEWER CHECKPOINT
	955	744	526	435	375	1. IF NUMBER OF LOCATIONS NOT MISSING
	17	2	1	0	0	(*B10/11)> GO TO B10c 2. IF NUMBER OF LOCATIONS MISSING (*B10/11=DK/NA)> GO TO B10
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BB10c	CB10c	DB10c	EB10c	FB10c	Wave B: (Last year, you reported that) once established, the new business would have [AB11 NUMBER OF LOCATIONS]. (Is/Was) this still correct (before your involvement ended)?
						Wave C/D/E/F: (In the last interview, you reported that) once established, the (new) business would have [AB11 NUMBER OF LOCATIONS]. (Is/Was) this still correct (before your involvement ended)?
	885 67 3 0	691 53 0 0	482 44 0 0	407 28 0 0	348 25 2 0	1. Yes 5. No 8. DK 9. NA . Inap, 2 in *B10x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
— AB10	BB10	- CB10	DB10	EB10	- FB10	Wave A: Once established, would you say that the new business will have one physical location, several physical locations, or no specific location?
						Wave B/C/D/E/F: Once established, would you say that the (new) business (will/did) have one physical location, several physical locations, or no specific location (before your involvement ended)?
838 197 172 7 0	40 31 13 0	26 27 2 0	24 19 2 0	11 16 1 0	12 11 2 0	 One physical location Several physical locations No specific location DK NA Wave B/C/D/E/F Inap: Inap, 1,8-9 in *B10c

$\underline{\underline{A}}$ $\underline{\underline{B}}$ $\underline{\underline{C}}$ $\underline{\underline{D}}$ $\underline{\underline{E}}$ $\underline{\underline{F}}$

AB11 BB11 CB11 DB11 EB11 FB11 Wave A:

How many physical locations will the new business have?

Wave B/C/D/E/F:

How many physical locations (will/did) the (new) business have (before your involvement ended)?

CODE NUMBER (1-995)

995. 995 or more locations

998. DK

999. NA

Wave A Inap:

Inap, 1,6,8-9 in AB10

Wave B/C/D/E/F Inap:

. Inap, 1,8-9 in *B10c; 1,6,8-9 in *B10

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BB12x	CB12x	DB12x	EB12x	FB12x	INTERVIEWER CHECKPOINT
	108	89	57	60	54	1. IF MORE THAN ONE LOCATION (*B10/B10=5) AND UNIT ASSOCIATION NOT MISSING
	21	15	12	6	5	(*B12=1,5,6)> GO TO B12c 2. IF MORE THAN ONE LOCATION (*B10/B10=5) AND UNIT ASSOCIATION MISSING
	843	642	458	369	316	(*B12=DK/NA/MISSING)> GO TO B12 3. IF ONE OR NO LOCATION (*B10/B10 NE 5)> GO TO C1x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BB12c	CB12c	DB12c	EB12c	FB12c	((Last year/In the last interview), you reported that) you would be associated with the location or unit that [*B12 (coordinated the overall management/focused on production/both coordinated the overall management and focused on production)]. (Is/Was) this still correct (before your involvement ended)?
	107 1	86 3	5 <i>7</i> 0	59 1	52 1	1. Yes 5. No
	0	0	0	0	1	8. DK
	0	0	0	0	0	9. NA . Inap, 2-3 in *B12x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB12	BB12	CB12	DB12	EB12	FB12	Wave A: Will you be associated with the location or unit that coordinates the overall management
						of the entire business or with a unit that focuses on <u>production</u> of a good or service for this new business?
						of the entire business or with a unit that focuses on <u>production</u> of a good or service for
104 33	9	10 3	1 4	4 2	5 0	of the entire business or with a unit that focuses on <u>production</u> of a good or service for this new business? Wave B/C/D/E/F: (Will you be/Were you) associated with the location or unit that coordinates the overall <u>management</u> of the entire business or with a unit that focuses on <u>production</u> of a good or service for this (new) business (before your involvement ended)? 1. Management
33 51	2 9	3 5	4 6	2 1	0 0	of the entire business or with a unit that focuses on production of a good or service for this new business? Wave B/C/D/E/F: (Will you be/Were you) associated with the location or unit that coordinates the overall management of the entire business or with a unit that focuses on production of a good or service for this (new) business (before your involvement ended)? 1. Management 5. Production 6. Both management and production (if vol.)
33	2	3	4	2	0	of the entire business or with a unit that focuses on <u>production</u> of a good or service for this new business? Wave B/C/D/E/F: (Will you be/Were you) associated with the location or unit that coordinates the overall <u>management</u> of the entire business or with a unit that focuses on <u>production</u> of a good or service for this (new) business (before your involvement ended)? 1. Management 5. Production
33 51 7	2 9 0	3 5 0	4 6 1	2 1 0	0 0 1	of the entire business or with a unit that focuses on production of a good or service for this new business? Wave B/C/D/E/F: (Will you be/Were you) associated with the location or unit that coordinates the overall management of the entire business or with a unit that focuses on production of a good or service for this (new) business (before your involvement ended)? 1. Management 5. Production 6. Both management and production (if vol.) 8. DK 9. NA Wave A Inap:
33 51 7	2 9 0	3 5 0	4 6 1	2 1 0	0 0 1	of the entire business or with a unit that focuses on production of a good or service for this new business? Wave B/C/D/E/F: (Will you be/Were you) associated with the location or unit that coordinates the overall management of the entire business or with a unit that focuses on production of a good or service for this (new) business (before your involvement ended)? 1. Management 5. Production 6. Both management and production (if vol.) 8. DK 9. NA

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SECTION C: LEGAL FORM OF BUSINESS

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
	BC1x	CC1x	DC1x	EC1x	FC1x	INTERVIEWER CHECKPOINT
	638	615	463	401	354	1. IF LEGAL FORM (*C1) NOT MISSING> GO
	334	131	64	34	21	TO C1c 2. IF LEGAL FORM MISSING (*C1=96,DK/NA)> GO TO C1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BC1c	CC1c	DC1c	EC1c	FC1c	(Last year/In the last interview), you reported that the legal form of this (new) business [TX*A3/AA3], was a [*C1 LEGAL FORM]. (Is/Was) this still the current form of the (new) business (before your involvement ended)?
	597 40 1 0	585 29 1 0	445 17 1 0	386 15 0 0	341 13 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2 in *C1x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC1	BC1	CC1	DC1	EC1	FC1	Wave A: What is the current legal form of this business would you say it is a sole proprietorship, a general partnership, a limited partnership, a limited liability corporation or LLC, a sub-chapter S corporation with no more than twenty shareholders, a general corporation, or has the legal form not been determined yet?
						Wave B/C/D/E/F: What (is/was) the current legal form of ([TX*A3/A3]/this new business) (before your involvement ended) would you say it is a sole proprietorship, a general partnership, a limited partnership, a limited liability corporation or LLC, a sub-chapter S corporation with no more than twenty shareholders, a general corporation, or (has/had) the legal form not been determined yet?
463 74 30 125 59 26 416 21 0	125 22 15 18 19 10 152 13 0	34 11 6 12 9 2 82 4 0	22 6 4 8 2 4 33 2 0	15 1 2 6 1 2 21 1 0	7 2 2 4 2 4 13 0	01. Sole proprietorship 02. General partnership 03. Limited partnership 04. Limited liability corporation or LLC 05. Sub chapter S corporation 06. General corporation 96. Not yet determined 98. DK 99. NA Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *Clc

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BC2x	CC2x	DC2x	EC2x	FC2x	INTERVIEWER CHECKPOINT
	291	321	271	243	226	1. IF C1x=1 AND C1c=YES/DK/NA AND LEGAL
	300	260	175	143	114	FORM REGISTERED (*C2=1)> GO TO C2c 2. IF C1x=1 AND C1c=YES/DK/NA AND LEGAL
	7	5	0	0	1	FORM NOT REGISTERED (*C2=5)> GO TO C2c 3. IF C1x=1 AND 1c=YES/DK/NA AND LEGAL FORM REGISTERED MISSING (C2=MISSING/DK/NA)> GO TO C2
	209 165	74 86	46 35	29 20	21 13	4. IF C1 IN (1-6)> GO TO C2 5. OTHERS> GO TO C4x
<u>A</u>	В	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BC2c	CC2c	DC2c	EC2c	FC2c	((Last year/In the last interview), you reported that) the legal form of this (new) business [*C2 (was/was not)] formally established by registering with the appropriate government agency. (Is/Was) this still correct (before your involvement ended)?
	537 52 2 0	542 39 0 0	430 16 0 0	370 15 1 0	329 10 1 0	1. Yes 5. No 8. DK 9. NA . Inap, 3-5 in *C2x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC2	BC2	CC2	DC2	EC2	FC2	Wave A: Has this legal form been <u>formally</u> established by registering with the appropriate government agency?
						Wave B/C/D/E/F: (Has/Had) this legal form been <u>formally</u> established by registering with the appropriate government agency (before your involvement ended)?
366 400 4 7	131 133 3 1	78 40 0 0	38 24 0 0	28 15 1 0	21 11 0 0	 Yes No; no, not yet DK NA Wave A Inap: Inap, 96,98-99 in AC1 Wave B/C/D/E/F Inap: Inap, 5 in *C2x; 1,8-9 in *C2c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC3	BC3	CC3	DC3	EC3	FC3	In what month and year was it registered?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: . Inap, 96,98-99 in AC1; 5,8-9 in AC2; 9998-9999 in AC3b Wave B/C/D/E/F Inap: . Inap, 5 in *C2x; 1,8-9 in *C2c; 5,8-9 in *C2; 9998-9999 in *C3b
A	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC3a	BC3a	CC3a	DC3a	EC3a	FC3a	In what month and year was it registered?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: . Inap, 96,98-99 in AC1; 5,8-9 in AC2 Wave B/C/D/E/F Inap: . Inap, 5 in *C2x; 1,8-9 in *C2c; 5,8-9 in *C2
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC3b		CC3b				In what month and year was it registered?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: . Inap, 96,98-99 in AC1; 5,8-9 in AC2 Wave B/C/D/E/F Inap: . Inap, 5 in *C2x; 1,8-9 in *C2c; 5,8-9 in *C2
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	BC4x	CC4x	DC4x	EC4x	FC4x	INTERVIEWER CHECKPOINT
	814	538	332	264	209	1. IF LIABILITY INSURANCE NOT CARRIED
	158	208	195	171	166	(*C4=2,5,DK/NA)> GO TO C4 2. IF LIABILITY INSURANCE CARRIED (*C4=1)> GO TO D1x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC4	BC4	CC4	DC4	EC4	FC4	Wave A: Does this new business carry liability insurance, will liability insurance be obtained in the future, or is this not relevant for this new business?
						Wave B/C/D/E/F: (Does/Did) this (new) business carry liability insurance, (will liability insurance be obtained in the future,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
198 524 472 19	99 230 481 3 1	46 139 351 2 0	16 77 237 2 0	21 62 181 0 0	12 57 140 0	 Yes No, not yet; will in future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *C4x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC5	BC5	CC5	DC5	EC5	FC5	In what month and year was liability insurance for this new business first purchased?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: . Inap, 2,5,8-9 in AC4; 9998-9999 in AC5b Wave B/C/D/E/F Inap: . Inap, 2 in *C4x; 2,5,8-9 in *C4; 9998-9999 in *C5b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	F	
AC5a	BC5a	CC5a	DC5a	EC5a	FC5a	In what month and year was liability insurance for this new business first purchased?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: . Inap, 2,5,8-9 in AC4 Wave B/C/D/E/F Inap: . Inap, 2 in *C4x; 2,5,8-9 in *C4
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC5b	BC5b	CC5b	DC5b	EC5b	FC5b	In what month and year was liability insurance for this new business first purchased?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: . Inap, 2,5,8-9 in AC4 Wave B/C/D/E/F Inap: . Inap, 2 in *C4x; 2,5,8-9 in *C4

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SECTION D: START-UP ACTIVITIES

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD1x	CD1x	DD1x	ED1x	FD1x	INTERVIEWER CHECKPOINT
	493	259	166	101	78	1. IF BUSINESS PLAN NOT
	479	487	361	334	297	BEGUN(*D1=2,5,DK/NA)> GO TO D1 2. IF BUSINESS PLAN BEGUN (*D1=1)> GO TO D2x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD1	BD1	CD1	DD1	ED1	FD1	Wave A: Please answer the following questions as they are directly related to the launch of this new business and <u>not</u> other businesses or ventures you may have helped to start.
						A business plan usually outlines the markets to be served, the products or services to be provided, the resources required including money and the expected growth and profit for the new business. Have you already begun preparation of a business plan for this new business, will you prepare one in the future, or is a business plan not relevant for this new business?
						Wave B/C/D/E/F: Please answer the following questions as they are directly related to (the launch of) this new business, [TX*A3/A3], and not other businesses or ventures you may have helped to start.
						A business plan usually outlines the markets to be served, the products or services to be provided, the resources required including money and the expected growth and profit for the new business. (Have/Had) you already begun preparation of a business plan for this (new) business, (will you prepare one in the future), or (is/was) a business plan not relevant for this new business (before your involvement ended)?
599 359 244 12 0	177 109 206 1	61 57 141 0 0	40 30 94 2 0	15 21 65 0	7 17 54 0 0	 Yes No, not yet; will in the future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *D1x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD2x	CD2x	DD2x	ED2x	FD2x	INTERVIEWER CHECKPOINT
	473	487	360	334	297	1. IF FORM OF BUSINESS PLAN NOT MISSING
	183	61	41	15	7	(*D2=1,2,3)> GO TO D2c 2. IF FORM OF BUSINESS PLAN MISSING
						(*D2=DK/NA/MISSING)> GO TO D2 . Inap, 2,5,8-9 in *D1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD2c	CD2c	DD2c	ED2c	FD2c	Again, I am going to repeat some of the information you provided during the last interview(s). Please tell me whether or not each item (is/was) still true (today/before your involvement ended).
						(Last year/ In the last interview), you reported that the form of your business plan was (*D2 unwritten/informally written/formally prepared). (Is/Was) this still correct (before your involvement ended)?
	425	448	348	320	288	1. Yes
	47 1	37 1	12	14	9	5. No 8. DK
	0	1	0	0	0	9. NA . Inap, 2,5,8-9 in *D1; 2 in *D2x
7	,	G				
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD2	BD2	CD2	DD2	ED2	FD2	Wave A: What is the current form of your business plan is it unwritten or in your head, informally written, or formally prepared?
						Wave B/C/D/E/F: What (is/was) the current form of your business plan (before your involvement ended) (is/was) it unwritten or in your head, informally written, or formally prepared?
121 291	66 101	25 44	14 25	9 13	4 4	 Unwritten Informally written
181	63	28	14	7	8	3. Formally prepared
5 1	0 0	1 0	0 0	0 0	0 0	8. DK 9. NA
						Wave A Inap: . Inap, 2,5,8-9 in AD1
						Wave B/C/D/E/F Inap:
						. Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD3	BD3	CD3	DD3	ED3	FD3	In what month and year did you start preparing the business plan?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: . Inap, 2,5,8-9 in AD1; 8-9 in AD2; 9998-9999 in AD3b Wave B/C/D/E/F Inap: . Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 8-9 in *D2; 9998-9999 in *D3b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD3a	BD3a	CD3a	DD3a	ED3a	FD3a	In what month and year did you start preparing the business plan?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: . Inap, 2,5,8-9 in AD1; 8-9 in AD2 Wave B/C/D/E/F Inap: . Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 8-9 in *D2
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD3b	BD3b	CD3b	DD3b	ED3b	FD3b	In what month and year did you start preparing the business plan?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: . Inap, 2,5,8-9 in AD1; 8-9 in AD2 Wave B/C/D/E/F Inap: . Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 8-9 in *D2

A В C D Ε F AD4 CD4 ED4 [IF D2 = 2 OR 3] In what month and year was BD4 DD4 FD4 the first version of the business plan completed? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2,5,8-9 in AD1; 1,8-9 in AD2; 17 in AD4a; 9998-9999 in AD4b Wave B/C/D/E/F Inap: Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 1,8-9 in *D2; 17 in *D4a; 9998-9999 in *D4b C $\underline{\mathsf{D}}$ Ε F <u>A</u> <u>B</u> [IF D2 = 2 OR 3] In what month and year was AD4a BD4a CD4a DD4a ED4a FD4a the first version of the business plan completed? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 17. Still in process (if vol.) 98. DK 99. NA Wave A Inap: Inap, 2,5,8-9 in AD1; 1,8-9 in AD2 Wave B/C/D/E/F Inap: Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 1,8-9 in *D2 <u>A</u> <u>B</u> <u>C</u> $\overline{\mathbf{D}}$ \mathbf{E} F [IF D2 = 2 OR 3] In what month and year was AD4b BD4b CD4b DD4b ED4b FD4b the first version of the business plan completed? CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: Inap, 2,5,8-9 in AD1; 1,8-9 in AD2; 17 in AD4a Wave B/C/D/E/F Inap:

Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c;

1,8-9 in *D2; 17 in *D4a

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD30	CD30	DD30	ED30	FD30	Since (last year/ the last interview), (has/had) the business plan been modified or updated (before your involvement ended)?
	231 193 2 0	218 231 0 1	173 175 0 0	147 173 0 0	112 176 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2,5,8-9 in *D1; 5 in *D2c; 2 in *D2x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD31	CD31	DD31	ED31	FD31	What was the primary reason for modifying or updating the business plan to obtain financing, to assist with organizing the business itself, to better reflect changes in current markets or competition, or some other reason?
	35 97 92 5 1	23 72 113 9 0	23 49 95 6 0	15 44 83 5 0	15 27 68 2 0	 Obtain financing Assist with organizing Better reflect markets/competition All of the above DK NA Inap, 2,5,8-9 in *D1; 5 in *D2c; 2 in *D2x; 5,8-9 in *D30

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD5x	CD5x	DD5x	ED5x	FD5x	INTERVIEWER CHECKPOINT
	389	171	81	61	46	1. IF PRODUCT DEVELOPMENT NOT WORKED ON
	583	575	446	374	329	(*D6=4,DK/NA)> GO TO D5 2. IF PRODUCT DEVELOPMENT WORKED ON (*D6=1,2,3)> GO TO D6c
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD5	BD5	CD5	DD5	ED5	FD5	INTERVIEWER CHECKPOINT
1053						Wave A: 1. IF INDEPENDENT NEW BUSINESS (AA10=1), NEW BUSINESS SPONSORED BY EXISTING BUSINESS (AA10 = 5), OR SOME OTHER TYPE OF BUSINESS (AA10 = 7)> GO TO AD6 2. OTHERS> GO TO AD9
	314 75	120 51	35 46	26 35	19 27	Wave B/C/D/E/F: 1. IF INDEPENDENT (NEW) BUSINESS (AA10=1) OR (NEW) BUSINESS SPONSORED BY EXISTING BUSINESS (AA10=5)> GO TO D6 2. OTHERS> GO TO D9x Wave B/C/D/E/F Inap: . Inap, 2 in *D5x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD6c	CD6c	DD6c	ED6c	FD6c	(In the last interview, you reported that) the product or service ([TX*A3/A3]/this (new) business) would sell was [*D6 (completely developed and ready for sale or delivery/tested with customers as a prototype or procedure/being developed as a model or procedure)] (and not (completely developed and ready for sale or delivery; tested with customers as a prototype or procedure; or being developed as a model or procedure)). (Is/Was) this still correct (before your involvement ended)?
	551 29 2 1	545 29 1 0	428 18 0 0	344 28 2 0	307 22 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 1 in *D5x

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u> AD6 BD6 CD6 DD6 ED6 FD6

Wave A:

([IF A10 NOT EQUAL TO 1] If this new business is affiliated with a parent company such as a distributor, multi-level marketer, franchise, or reseller please answer for the new business being created and not the established business.)

Is the product or service that this new business will sell completely developed and ready for sale or delivery, has it been tested with customers as a prototype or procedure, is it being developed as a model or procedure, or is the product or service still in the idea stage?

Wave B/C/D/E/F:

([IF AA10 NOT EQUAL TO 1] If this (new) business is affiliated with a parent company such as a distributor, multi-level marketer, franchise, or reseller, please answer for the (new) business being created and not the established business.)

(Is/Was) the product or service that this (new) business will sell completely developed and ready for sale or delivery, (has/had) it been tested with customers as a prototype or procedure, (is/was) it being developed as a model or procedure, or (is/was) the product or service still in the idea stage (before your involvement ended)?

406	106	57	15	24	21	1.	Completed and ready for sale or delivery
181	51	15	9	3	7	2.	Prototype/procedure tested with customers
115	38	19	6	3	0	3.	Model/procedure is being developed
295	132	53	21	18	12	4.	Still in the idea stage; no work done yet
51	11	5	2	6	1	8.	DK
5	5	0	0	0	0	9.	NA
						Wave	A Inap: Inap. 2 in AD5

. Inap, 2 in AD5 Wave B/C/D/E/F Inap:

. Inap, 2 in *D5; 1,8-9 in *D6c

```
A
        В
              C
                    \overline{\mathbf{D}}
                           Ε
                                 F
AD7
      BD7
             CD7
                   DD7
                          ED7
                                FD7
                                      In what month and year did the development of
                                      this product or service begin?
                                      SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                      MOYR8.
                                       [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                      SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                      Wave A Inap:
                                             Inap, 2 in AD5; 4,8-9 in AD6; 9998-9999
                                             in AD7b
                                      Wave B/C/D/E/F Inap:
                                             Inap, 2 in *D5; 1,8-9 in *D6c; 4,8-9 in
                                             *D6; 9998-9999 in *D7b
 A
       В
              C
                    D
                           Ε
                                 F
AD7a BD7a CD7a DD7a ED7a FD7a
                                      In what month and year did the development of
                                      this product or service begin?
                                      CODE MONTH (01-12)
                                      13.
                                             Winter
                                      14.
                                             Spring
                                      15.
                                             Summer
                                             Fall
                                      16.
                                      98.
                                             DK
                                      99.
                                             NA
                                      Wave A Inap:
                                             Inap, 2 in AD5; 4,8-9 in AD6
                                      Wave B/C/D/E/F Inap:
                                             Inap, 2 in *D5; 1,8-9 in *D6c; 4,8-9 in
                                             *D6
              C
 <u>A</u>
       В
                    \overline{\mathbf{D}}
                           \mathbf{E}
                                 F
AD7b BD7b CD7b DD7b ED7b FD7b
                                      In what month and year did the development of
                                      this product or service begin?
                                      CODE FOUR DIGIT YEAR
                                      9998. DK
                                      9999. NA
                                      Wave A Inap:
                                             Inap, 2 in AD5; 4,8-9 in AD6
                                      Wave B/C/D/E/F Inap:
                                             Inap, 2 in *D5; 1,8-9 in *D6c; 4,8-9 in
```

*D6

```
A
        В
              C
                    \overline{\mathbf{D}}
                           Ε
                                 F
AD8
      BD8
             CD8
                   DD8
                          ED8
                                FD8
                                      [IF D6=1] In what month and year was the
                                      product or service completed and ready for
                                      sale?
                                      SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                      MOYR8.
                                      [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                      SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                      Wave A Inap:
                                             Inap, 2 in AD5; 2-4,8-9 in AD6; 9998-
                                             9999 in AD8b
                                      Wave B/C/D/E/F Inap:
                                             Inap, 2 in *D5; 1,8-9 in *D6c; 2-4,8-9
                                             in *D6; 9998-9999 in *D8b
 A
       В
              C
                    \underline{\mathsf{D}}
                           Ε
                                 F
AD8a BD8a CD8a DD8a
                         ED8a
                              FD8a
                                      [IF D6=1] In what month and year was the
                                      product or service completed and ready for
                                      sale?
                                      CODE MONTH (01-12)
                                      13.
                                            Winter
                                      14.
                                             Spring
                                      15.
                                             Summer
                                      16.
                                             Fall
                                      98.
                                            DK
                                      99.
                                            NA
                                      Wave A Inap:
                                             Inap, 2 in AD5; 2-4,8-9 in AD6
                                      Wave B/C/D/E/F Inap:
                                             Inap, 2 in *D5; 1,8-9 in *D6c; 2-4,8-9
                                             in *D6
 <u>A</u>
       В
              C
                    D
                           E
                                 F
AD8b BD8b CD8b DD8b ED8b FD8b
                                      [IF D6=1] In what month and year was the
                                      product or service completed and ready for
                                      sale?
                                      CODE FOUR DIGIT YEAR
                                      9998. DK
                                      9999. NA
                                      Wave A Inap:
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Inap, 2 in AD5; 2-4,8-9 in AD6

Inap, 2 in *D5; 1,8-9 in *D6c; 2-4,8-9

Wave B/C/D/E/F Inap:

in *D6

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD9x	CD9x	DD9x	ED9x	FD9x	INTERVIEWER CHECKPOINT
	597	326	177	120	83	1. IF MARKETING EFFORTS <u>NOT</u> STARTED (*D9=2,5,DK/NA)> GO TO D9
	375	420	350	315	292	2. IF MARKETING EFFORTS STARTED (*D9=1)> GO TO D11x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD9	BD9	CD9	DD9	ED9	FD9	Wave A: Have marketing or promotional efforts been started for the product or service this new business will be selling, will marketing or promotional efforts begin for the product or service this new business will be selling, or is this not relevant to the new business?
						Wave B/C/D/E/F: (Have/Had) marketing or promotional efforts been started for the product or service this (new) business will be selling, (will marketing or promotional efforts begin for the product or service this (new) business will be selling,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
450 448 313 3 0	167 182 244 4 0	81 98 147 0 0	33 53 91 0	17 32 71 0	6 15 62 0 0	 Yes No, not yet; will in the future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *D9x

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AD10 BD10 CD10 DD10 ED10 FD10 In what month and year did marketing or promotional efforts begin?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

- . Inap, 2.5.8-9 in AD9; 9998-9999 in AD10b Wave B/C/D/E/F Inap:
- . Inap, 2 in *D9x; 2,5,8-9 in *D9; 9998-9999 in *D10b

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AD10a BD10a CD10a DD10a ED10a FD10a In what month and year did marketing or promotional efforts begin?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA Wave A Inap:

. Inap, 2,5,8-9 in AD9

Wave B/C/D/E/F Inap:

. Inap, 2 in *D9x; 2,5,8-9 in *D9

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AD10b BD10b CD10b DD10b ED10b FD10b In what month and year did marketing or promotional efforts begin?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2,5,8-9 in AD9

Wave B/C/D/E/F Inap:

. Inap, 2 in *D9x; 2,5,8-9 in *D9

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD11x	CD11x	DD11x	ED11x	FD11x	INTERVIEWER CHECKPOINT
	903	663	448	349	292	1. IF PROPRIETARY TECHNOLOGY NOT DEVELOPED (*D11=2,5,DK/NA)> GO TO D11
	69	83	79	86	83	2. IF PROPRIETARY TECHNOLOGY DEVELOPED (*D11=1)> GO TO D13x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD11	BD11	CD11	DD11	ED11	FD11	Wave A: Has this new business developed any proprietary technology, processes, or procedures that no other company can use, will it develop proprietary technology, processes, or procedures in the future, or is this not relevant to the new business?
						Wave B/C/D/E/F: (Has/Had) this (new) business developed any proprietary technology, processes, or procedures that no other company can use, (will it develop proprietary technology, processes, or procedures in the future,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
83 164 950 15 2	39 102 756 5 1	23 86 550 4 0	14 53 377 4 0	7 40 301 1 0	3 31 258 0 0	 Yes No, not yet; will in the future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *D11x

Α C D Ε F AD12 BD12 CD12 DD12 ED12 FD12 In what month and year was the proprietary technology or process developed for this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2,5,8-9 in AD11; 17 in AD12a; 9998-9999 in AD12b Wave B/C/D/E/F Inap: Inap, 2 in *D11x; 2,5,8-9 in *D11; 17 in *D12a; 9998-9999 in *D12b <u>B</u> <u>C</u> <u>D</u> <u>E</u> F <u>A</u> AD12a BD12a CD12a DD12a ED12a FD12a In what month and year was the proprietary technology or process developed for this new business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

17. Still in process (if vol.)

98. DK

99. NA

Wave A Inap:

. Inap, 2,5,8-9 in AD11

Wave B/C/D/E/F Inap:

. Inap, 2 in *D11x; 2,5,8-9 in *D11

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AD12b BD12b CD12b DD12b ED12b FD12b In what month and year was the proprietary technology or process developed for this new business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2,5,8-9 in AD11; 17 in AD12a

Wave B/C/D/E/F Inap:

. Inap, 2 in *D11x; 2,5,8-9 in *D11; 17 in *D12a

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD13x	CD13x	DD13x	ED13x	FD13x	INTERVIEWER CHECKPOINT
	927	679	467	380	318	1. IF PATENT, COPYRIGHT, OR TRADEMARK APPLICATION NOT SUBMITTED (*D13=2,5,DK/NA)> GO TO D13
	45	67	60	55	57	2. IF PATENT, COPYRIGHT, OR TRADEMARK APPLICATION SUBMITTED (*D13=1)> GO TO D16x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD13	BD13	CD13	DD13	ED13	FD13	Wave A: Has an application for a patent, copyright, or trademark relevant to this new business been submitted, will an application be submitted in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Has/Had) an application for a patent, copyright, or trademark relevant to this (new) business been submitted, (will an application be submitted in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
64 271 868 10 1	36 165 723 2 1	18 118 538 5 0	5 96 365 1 0	8 73 299 0 0	3 49 265 1 0	 Yes No, not yet; will in the future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *D13x

Α В C D Ε F

AD14 BD14 CD14 DD14 ED14 FD14

In what month and year did preparation begin for an application of a patent, copyright, or trademark?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

Inap, 2,5,8-9 in AD13; 9998-9999 in AD14b

Wave B/C/D/E/F Inap:

Inap, 2 in *D13x; 2,5,8-9 in *D13; 9998-9999 in *D14b

В C D Ε F <u>A</u>

AD14a BD14a CD14a DD14a ED14a FD14a In what month and year did preparation begin for an application of a patent, copyright, or trademark?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 2,5,8-9 in AD13

Wave B/C/D/E/F Inap:

Inap, 2 in *D13x; 2,5,8-9 in *D13

A В C $\overline{\mathbf{D}}$ Ε F

AD14b BD14b CD14b DD14b ED14b FD14b In what month and year did preparation begin for an application of a patent, copyright, or trademark?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 2,5,8-9 in AD13

Wave B/C/D/E/F Inap:

Inap, 2 in *D13x; 2,5,8-9 in *D13

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AD15 BD15 CD15 DD15 ED15 FD15 In what month and year was a patent, copyright, or trademark granted?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

. Inap, 2,5,8-9 in AD13; 17 in AD15a;
9998-9999 in AD15b

Wave B/C/D/E/F Inap:

. Inap, 2 in *D13x; 2,5,8-9 in *D13; 17 in *D15a; 9998-9999 in *D15b

A B C D E F

AD15a BD15a CD15a DD15a ED15a FD15a In what month and year was a patent, copyright, or trademark granted?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

17. Still in process (if vol.)

98. DK

99. NA

Wave A Inap:

. Inap, 2,5,8-9 in AD13

Wave B/C/D/E/F Inap:

. Inap, 2 in *D13x; 2,5,8-9 in *D13

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AD15b BD15b CD15b DD15b ED15b FD15b In what month and year was a patent, copyright, or trademark granted?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2,5,8-9 in AD13; 17 in AD15a

Wave B/C/D/E/F Inap:

. Inap, 2 in *D13x; 2,5,8-9 in *D13; 17 in *D15a

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD16x	CD16x	DD16x	ED16x	FD16x	INTERVIEWER CHECKPOINT
	566	302	147	95	71	1. IF MAJOR ITEMS <u>NOT</u> PURCHASED (*D16=2,5,DK/NA)> GO TO D16
	406	444	380	340	304	2. IF MAJOR ITEMS PURCHASED (*D16=1)> GO TO D18x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD16	BD16	CD16	DD16	ED16	FD16	Wave A: Have any major items like equipment, facilities, or property been purchased, leased, or rented specifically for this new business, will major items be purchased, leased, or rented in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Have/Had) any major items like equipment, facilities, or property been purchased, leased, or rented specifically for ([TX*A3/A3]/this (new) business), (will major items be purchased, leased, or rented in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
520 428 262 2 2	149 173 241 2 1	82 75 143 2 0	28 40 79 0	16 24 55 0	8 18 45 0	 Yes No, not yet; will in the future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *D16x

Α В C D Ε F

AD17 BD17 CD17 DD17 ED17 FD17

In what month and year did these purchases, leases, or rental agreements begin specifically for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

Inap, 2,5,8-9 in AD16; 9998-9999 in AD17b

Wave B/C/D/E/F Inap:

Inap, 2 in *D16x; 2,5,8-9 in *D16; 9998-9999 in *D17b

A В C $\underline{\mathsf{D}}$ \mathbf{E} F

AD17a BD17a CD17a DD17a ED17a FD17a In what month and year did these purchases, leases, or rental agreements begin specifically for this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 2,5,8-9 in AD16

Wave B/C/D/E/F Inap:

Inap, 2 in *D16x; 2,5,8-9 in *D16

A В C $\overline{\mathbf{D}}$ Ε F

AD17b BD17b CD17b DD17b ED17b FD17b In what month and year did these purchases, leases, or rental agreements begin specifically for this new business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 2,5,8-9 in AD16

Wave B/C/D/E/F Inap:

Inap, 2 in *D16x; 2,5,8-9 in *D16

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD18x	CD18x	DD18x	ED18x	FD18x	INTERVIEWER CHECKPOINT
	530	258	126	80	58	1. IF INVENTORY NOT PURCHASED (*D18=2,5,DK/NA)> GO TO D18
	442	488	401	355	317	2. IF INVENTORY PURCHASED (*D18=1)> GO TO D20x
7\	D	C	D	E.	r.	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD18	BD18	CD18	DD18	ED18	FD18	Wave A: Have purchases been made of any raw materials, inventory, supplies, or components specifically for this new business, will such purchases be made in the future, or is it not relevant to the new business?
						Wave B/C/D/E/F: (Have/Had) purchases been made of any raw materials, inventory, supplies, or components specifically for this (new) business, (will such purchases be made in the future,) or (is/was) it not relevant to the (new) business (before your involvement ended)?
544 390 278 1 1	189 141 198 1	74 60 124 0 0	29 24 73 0	14 21 44 1 0	12 12 34 0	 Yes No, not yet; will in the future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *D18x

A В C D Ε F In what month and year did these purchases AD19 BD19 CD19 DD19 ED19 FD19 begin specifically for this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2,5,8-9 in AD18; 9998-9999 in AD19b Wave B/C/D/E/F Inap: Inap, 2 in *D18x; 2,5,8-9 in *D18; 9998-9999 in *D19b В C D Ε F <u>A</u> AD19a BD19a CD19a DD19a ED19a FD19a In what month and year did these purchases begin specifically for this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 2,5,8-9 in AD18

Wave B/C/D/E/F Inap:

. Inap, 2 in *D18x; 2,5,8-9 in *D18

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AD19b BD19b CD19b DD19b ED19b FD19b In what month and year did these purchases begin specifically for this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2,5,8-9 in AD18

Wave B/C/D/E/F Inap:

. Inap, 2 in *D18x; 2,5,8-9 in *D18

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD20x	CD20x	DD20x	ED20x	FD20x	INTERVIEWER CHECKPOINT
	297	135	68	48	27	1. IF NO DISCUSSIONS WITH POTENTIAL CUSTOMERS (*D20=2,5,DK/NA)> GO TO D20
	675	611	459	387	348	2. IF DISCUSSIONS WITH POTENTIAL CUSTOMERS (*D20=1)> GO TO D22x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD20	BD20	CD20	DD20	ED20	FD20	Wave A: Has an effort been made to talk with potential customers about the product or service of this new business, will an effort be made to talk to potential customers in the future, or is this not relevant for the new business? Wave B/C/D/E/F: (Has/Had) an effort been made to talk with potential customers about the product or service of this (new) business, (will an effort be made to talk to potential customers in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
815 277 118 3 1	139 76 82 0 0	49 35 51 0	19 21 28 0 0	13 15 20 0	5 11 11 0 0	 Yes No, not yet; will in the future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *D20x

A В C $\overline{\mathbf{D}}$ Ε F AD21 CD21 DD21 In what month and year did these discussions BD21 ED21 FD21 begin? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2,5,8-9 in AD20; 9998-9999 in AD21b Wave B/C/D/E/F Inap: Inap, 2 in *D20x; 2,5,8-9 in *D20; 9998-9999 in *D21b A В C $\overline{\mathbf{D}}$ Ε F AD21a BD21a CD21a DD21a ED21a FD21a In what month and year did these discussions begin? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: Inap, 2,5,8-9 in AD20 Wave B/C/D/E/F Inap: Inap, 2 in *D20x; 2,5,8-9 in *D20

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AD21b BD21b CD21b DD21b ED21b FD21b In what month and year did these discussions begin?

CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: . Inap, 2,5,8-9 in AD20

Waxo P/C/D/F/F Than:

Wave B/C/D/E/F Inap:

. Inap, 2 in *D20x; 2,5,8-9 in *D20

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD22x	CD22x	DD22x	ED22x	FD22x	INTERVIEWER CHECKPOINT
	449	245	134	88	62	1. IF COMPETITOR INFORMATION NOT COLLECTED (*D22=2,5,DK/NA)> GO TO D22
	523	501	393	347	313	2. IF COMPETITOR INFORMATION COLLECTED (*D22=1)> GO TO D24x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD22	BD22	CD22	DD22	ED22	FD22	Wave A: Has an effort been made to collect information about the competitors of this new business, will an effort be made to collect information about competitors in the future, or is this not relevant to the new business?
						Wave B/C/D/E/F: (Has/Had) an effort been made to collect information about the competitors of this (new) business, (will an effort be made to collect information about competitors in the future,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
635 193 377 7 2	141 67 241 0	76 27 142 0 0	22 15 97 0 0	14 14 60 0	8 12 42 0 0	 Yes No, not yet; will in the future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *D22x

A В C D Ε F AD23 In what month and year did collecting this BD23 CD23 DD23 ED23 FD23 information begin? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2,5,8-9 in AD22; 9998-9999 in AD23b Wave B/C/D/E/F Inap: Inap, 2 in *D22x; 2,5,8-9 in *D22; 9998-9999 in *D23b A В C $\overline{\mathbf{D}}$ Ε F AD23a BD23a CD23a DD23a ED23a FD23a In what month and year did collecting this information begin? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap:

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AD23b BD23b CD23b DD23b ED23b FD23b In what month and year did collecting this information begin?

CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap:

Wave B/C/D/E/F Inap:

Inap, 2,5,8-9 in AD22

Inap, 2,5,8-9 in AD22

Inap, 2 in *D22x; 2,5,8-9 in *D22

Wave B/C/D/E/F Inap:

Inap, 2 in *D22x; 2,5,8-9 in *D22

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD24x	CD24x	DD24x	ED24x	FD24x	INTERVIEWER CHECKPOINT
	526	299	164	116	78	1. IF MARKET OPPORTUNITIES NOT DEFINED
	446	447	363	319	297	(*D24=2,5,DK/NA)> GO TO D24 2. IF MARKET OPPORTUNITIES DEFINED (*D24=1)> GO TO D26x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD24	BD24	CD24	DD24	ED24	FD24	Wave A: Has an effort been made to define the market opportunities for this new business, will an effort be made to define market opportunities, or is this not relevant for this new business?
						Wave B/C/D/E/F: (Has/Had) an effort been made to define the market opportunities for ([TX*A3/A3]/this (new) business), (will an effort be made to define market opportunities,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
531 334 341 8 0	158 129 236 3 0	86 61 150 2 0	29 38 97 0 0	19 27 70 0	9 18 51 0 0	 Yes No, not yet; will in the future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *D24x

A В C D Ε F In what month and year did defining the market AD25 BD25 CD25 DD25 ED25 FD25 opportunities begin for this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2,5,8-9 in AD24; 9998-9999 in AD25b Wave B/C/D/E/F Inap: Inap, 2 in *D24x; 2,5,8-9 in *D24; 9998-9999 in *D25b В C $\overline{\mathbf{D}}$ Ε F <u>A</u> AD25a BD25a CD25a DD25a ED25a FD25a In what month and year did defining the market opportunities begin for this (new) business? CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 2,5,8-9 in AD24

Wave B/C/D/E/F Inap:

Inap, 2 in D24x; 2,5,8-9 in D24

В C D \mathbf{E} F <u>A</u>

AD25b BD25b CD25b DD25b ED25b FD25b In what month and year did defining the market opportunities begin for this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 2,5,8-9 in AD24

Wave B/C/D/E/F Inap:

Inap, 2 in *D24x; 2,5,8-9 in *D24

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD26x	CD26x	DD26x	ED26x	FD26x	INTERVIEWER CHECKPOINT
	684	446	269	199	160	1. IF FINANCIAL PROJECTIONS NOT DEVELOPED (*D26=2,5,DK/NA)> GO TO D26
	288	300	258	236	215	2. IF FINANCIAL PROJECTIONS DEVELOPED(*D26=1)> GO TO D28x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD26	BD26	CD26	DD26	ED26	FD26	Wave A: Have financial projections, such as income or cash flow statements or break-even analyses, been developed, will financial projections be developed in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Have/Had) financial projections, such as income or cash flow statements or break-even analyses, been developed, (will financial projections be developed in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
348 603 260 3 0	111 279 291 3 0	68 162 215 1 0	36 101 132 0 0	12 88 99 0	9 68 83 0	 Yes No, not yet; will in the future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *D26x

A В C D Ε F AD27 BD27 CD27 DD27 ED27 FD27 In what month and year did these financial projections begin for this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2,5,8-9 in AD26; 9998-9999 in AD27b Wave B/C/D/E/F Inap: Inap, 2 in *D26x; 2,5,8-9 in *D26; 9998-9999 in *D27b В C $\overline{\mathbf{D}}$ Ε F <u>A</u> AD27a BD27a CD27a DD27a ED27a FD27a In what month and year did these financial projections begin for this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA Wave A Inap:

Inap, 2,5,8-9 in AD26

Wave B/C/D/E/F Inap:

Inap, 2 in *D26x; 2,5,8-9 in *D26

В C D \mathbf{E} F <u>A</u>

AD27b BD27b CD27b DD27b ED27b FD27b In what month and year did these financial projections begin for this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 2,5,8-9 in AD26

Wave B/C/D/E/F Inap:

Inap, 2 in *D26x; 2,5,8-9 in *D26

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD28x	CD28x	DD28x	ED28x	FD28x	INTERVIEWER CHECKPOINT
	548	299	177	129	105	1. IF REGULATORY REQUIREMENTS NOT DETERMINED (*D28=2,5,DK/NA)> GO TO D28
	424	447	350	306	270	2. IF REGULATORY REQUIREMENTS DETERMINED (*D28=1)> GO TO NEXT SECTION
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD28	BD28	CD28	DD28	ED28	FD28	Wave A: Has an effort been made to determine the regulatory requirements for this new business, such as operating licenses, permits, or health and safety regulations, will an effort be made to determine the regulatory requirements in the future, or is this not relevant to the new business? Wave B/C/D/E/F: (Has/Had) an effort been made to determine the regulatory requirements for this (new) business, such as operating licenses, permits, or health and safety regulations, (will an effort be made to determine the regulatory requirements in the future,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
530 366 310 8 0	154 124 270 0	64 60 174 1 0	24 42 111 0 0	18 36 75 0	16 26 63 0	 Yes No, not yet; will in the future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *D28x

Α В C D Ε F AD29 BD29 CD29 DD29 ED29 FD29 In what month and year were the regulatory requirements for this (new) business determined? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2,5,8-9 in AD28; 17 in AD29a; 9998-9999 in AD29b Wave B/C/D/E/F Inap: Inap, 2 in *D28x; 2,5,8-9 in *D28; 17 in *D29a; 9998-9999 in *D29b A <u>B</u> <u>C</u> <u>D</u> \mathbf{E} F AD29a BD29a CD29a DD29a ED29a FD29a In what month and year were the regulatory requirements for this (new) business determined?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

17. Still in process (if vol.)

98. DK

99. NA

Wave A Inap:

. Inap, 2,5,8-9 in AD28

Wave B/C/D/E/F Inap:

. Inap, 2 in *D28x; 2,5,8-9 in *D28

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AD29b BD29b CD29b DD29b ED29b FD29b In what month and year were the regulatory requirements for this (new) business determined?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2,5,8-9 in AD28; 17 in AD29a

Wave B/C/D/E/F Inap:

. Inap, 2 in *D28x; 2,5,8-9 in *D28; 17 in *D29a

SECTION E: START-UP FINANCES

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE1x	CE1x	DE1x	EE1x	FE1x	INTERVIEWER CHECKPOINT
	829	589	381	288	238	1. IF FINANCIAL INSTITUTIONS NOT ASKED FOR FUNDING (*E1=2,5,DK/NA)> GO TO E1
	143	157	146	147	137	2. IF FINANCIAL INSTITUTIONS ASKED FOR FUNDING (*E1=1)> GO TO E3x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE1	BE1	CE1	DE1	EE1	FE1	Wave A: Have financial institutions or other people been asked for funds for this new business, do you expect to ask for funds in the future, or is outside financial support not relevant for this new business?
						Wave B/C/D/E/F: (Have/Had) financial institutions or other people been asked for funds for this (new) business, [TX*A3/A3], (do you expect to ask for funds in the future,) or (is/was) outside financial support not relevant for this (new) business (before your involvement ended)?
173 321 710 10 0	64 209 553 1 2	54 125 409 0 1	35 84 262 0 0	12 66 210 0 0	7 52 178 1 0	 Yes No, not yet; expect to ask No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *Elx

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE2	BE2	CE2	DE2	EE2	FE2	In what month and year did you first seek outside funding for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: . Inap, 2,5,8-9 in AE1; 9998-9999 in AE2b Wave B/C/D/E/F Inap: . Inap, 2 in *E1x; 2,5,8-9 in *E1; 9998-9999 in *E2b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE2a	BE2a	CE2a	DE2a	EE2a	FE2a	In what month and year did you first seek outside funding for this (new) business? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap:
						Inap, 2,5,8-9 in AE1 Wave B/C/D/E/F Inap: Inap, 2 in *Elx; 2,5,8-9 in *E1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE2b	BE2b	CE2b	DE2b	EE2b	FE2b	In what month and year did you first seek outside funding for this (new) business?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: . Inap, 2,5,8-9 in AE1 Wave B/C/D/E/F Inap: . Inap, 2 in *E1x; 2,5,8-9 in *E1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE3x	CE3x	DE3x	EE3x	FE3x	INTERVIEWER CHECKPOINT
	120	100	67	43	39	1. IF FIRST OUTSIDE FUNDING NOT RECEIVED (*E3=5,DK/NA/MISSING)> GO TO E3
	87	111	114	116	105	2. IF FIRST OUTSIDE FUNDING RECEIVED (*E3=1)> GO TO E5x
						. Inap, 2,5,8-9 in *E1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE3	BE3	CE3	DE3	EE3	FE3	Wave A: Have you received the first outside funding from financial institutions or other people for this new business?
						Wave B/C/D/E/F: (Have/Had) you received the first outside funding from financial institutions or other people for this (new) business (before your involvement ended)?
109	48	40	29	11	7	1. Yes
64	72	58	38	32	32	5. No
0	0	0	0	0	0	8. DK
0	0	2	0	0	0	9. NA Wave A Inap:
						. Inap, 2,5,8-9 in AE1
						Wave B/C/D/E/F Inap:
						. Inap, 2,5,8-9 in *E1; 2 in *E3x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE4	BE4	CE4	DE4	EE4	FE4	In what month and year did the first outside funding begin for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: . Inap, 2,5,8-9 in AE1; 5,8-9 in AE3; 9998-9999 in AE4b Wave B/C/D/E/F Inap: . Inap, 2,5,8-9 in *E1; 2 in *E3x; 5,8-9 in *E3; 9998-9999 in *E4b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE4a	BE4a	CE4a	DE4a	EE4a	FE4a	In what month and year did the first outside funding begin for this (new) business?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: . Inap, 2,5,8-9 in AE1; 5,8-9 in AE3 Wave B/C/D/E/F Inap: . Inap, 2,5,8-9 in *E1; 2 in *E3x; 5,8-9 in *E3
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE4b	BE4b	CE4b	DE4b	EE4b	FE4b	In what month and year did the first outside funding begin for this (new) business?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: . Inap, 2,5,8-9 in AE1; 5,8-9 in AE3 Wave B/C/D/E/F Inap: . Inap, 2,5,8-9 in *E1; 2 in *E3x; 5,8-9 in *E3

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
	BE5x	CE5x	DE5x	EE5x	FE5x	INTERVIEWER CHECKPOINT
	766	483	274	204	167	1. IF CREDIT WITH SUPPLIER NOT ESTABLISHED (*E5=2,5,DK/NA)> GO TO E5
	206	263	253	231	208	2. IF CREDIT WITH SUPPLIER ESTABLISHED(*E5=1)> GO TO E7x
<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AE5	BE5	CE5	DE5	EE5	FE5	Wave A: Has credit with a supplier been established, will credit with a supplier be established, or is this not relevant to the new business?
						Wave B/C/D/E/F: (Has/Had) credit with a supplier been established, (will credit with a supplier be established,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
253 387 565 8 1	117 183 460 6 0	78 103 302 0	27 51 196 0	14 43 147 0 0	6 37 124 0 0	 Yes No, not yet; will in future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *E5x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE6	BE6	CE6	DE6	EE6	FE6	In what month and year was supplier credit first established?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: . Inap, 2,5,8-9 in AE5; 9998-9999 in AE6b Wave B/C/D/E/F Inap: . Inap, 2 in *E5x; 2,5,8-9 in *E5; 9998-9999 in *E6b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE6a	BE6a	CE6a	DE6a	EE6a	FE6a	In what month and year was supplier credit first established?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: . Inap, 2,5,8-9 in AE5 Wave B/C/D/E/F Inap: . Inap, 2 in *E5x; 2,5,8-9 in *E5
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE6b	BE6b	CE6b	DE6b	EE6b	FE6b	In what month and year was supplier credit first established?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: . Inap, 2,5,8-9 in AE5 Wave B/C/D/E/F Inap: . Inap, 2 in *E5x; 2,5,8-9 in *E5

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE7x	CE7x	DE7x	EE7x	FE7x	INTERVIEWER CHECKPOINT
	891	629	407	319	264	1. IF EMPLOYEES <u>NOT</u> WORKING FOR PAY (*E7=2,5,DK/NA)> GO TO E7
	81	117	120	116	111	2. IF EMPLOYEES WORKING FOR PAY (*E7=1)> GO TO E9
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE7	BE7	CE7	DE7	EE7	FE7	Wave A: Are any managers or employees, including exclusive subcontractors, now working for pay who would not share ownership, will any be hired in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Are/Were) any managers or employees, including exclusive subcontractors, (now) working for pay who would not share ownership (before your involvement ended), (will any be hired in the future,) or (is/was) this not relevant for ([TX*A3/A3]/the (new) business)?
98 488 621 7 0	69 253 565 4 0	55 177 396 1 0	26 126 255 0 0	9 107 202 1 0	10 63 191 0 0	 Yes No, not yet; will in future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *E7x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE8	BE8	CE8	DE8	EE8	FE8	In what month and year was the first person hired for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: . Inap, 2,5,8-9 in AE7; 9998-9999 in AE8b Wave B/C/D/E/F Inap: . Inap, 2 in *E7x; 2,5,8-9 in *E7; 9998-9999 in *E8b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE8a	BE8a	CE8a	DE8a	EE8a	FE8a	In what month and year was the first person hired for this (new) business?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: . Inap, 2,5,8-9 in AE7 Wave B/C/D/E/F Inap: . Inap, 2 in *E7x; 2,5,8-9 in *E7
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE8b	BE8b	CE8b	DE8b	EE8b	FE8b	In what month and year was the first person hired for this (new) business?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: . Inap, 2,5,8-9 in AE7 Wave B/C/D/E/F Inap: . Inap, 2 in *E7x; 2,5,8-9 in *E7

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE9 BE9 CE9 DE9 EE9 FE9

Wave A:

How many managers or employees, including exclusive subcontractors, currently work 35 hours or more per week for this new business, not counting the owners?

Wave B/C/D/E/F:

How many managers or employees, including exclusive subcontractors, (currently) work(ed) thirty-five hours or more per week for this (new) business, not counting the owners (before your involvement ended)?

CODE NUMBER OF PEOPLE (0-999,995)

999 998. DK 999 999. NA Wave A Inap:

. Inap, 2,5,8-9 in AE7

Wave B/C/D/E/F Inap:

. Inap, 2 in *E7x; 2,5,8-9 in *E7

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE10 BE10 CE10 DE10 EE10 FE10

Wave A:

How many managers or employees, including exclusive subcontractors, currently work less than 35 hours per week, not counting the owners?

Wave B/C/D/E/F:

How many managers or employees, including exclusive subcontractors, (currently) work(ed) less than thirty-five hours per week for this (new) business, not counting the owners (before your involvement ended)?

CODE NUMBER OF PEOPLE (0-999,995)

999 998. DK 999 999. NA Wave A Inap:

. Inap, 2,5,8-9 in AE7

Wave B/C/D/E/F Inap:

. Inap, 2 in *E7x; 2,5,8-9 in *E7

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
	BE11x	CE11x	DE11x	EE11x	FE11x	INTERVIEWER CHECKPOINT
	303	350	298	262	240	1. IF BANK ACCOUNT OPENED (*E11=1,6)>
	669	396	229	173	135	GO TO E11c 2. IF BANK ACCOUNT NOT OPENED (*E11=2,5,DK/NA)> GO TO E11
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE11c	CE11c	DE11c	EE11c	FE11c	In the last interview, you stated that you [*E11 (had opened a bank account to use exclusively for this (new) business/were using an existing bank account for this (new) business)]. (Is/Was) this still correct (before your involvement ended)?
	297 6 0 0	339 11 0 0	280 18 0 0	252 9 0 1	225 15 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2 in *E11x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE11		CE11	DE11	EE11		Wave A: Has a bank account already been opened to use exclusively for this new business, do you expect to open one in the future, or is this not relevant for this new business? Wave B/C/D/E/F:
						(Has/Had) a bank account already been opened to use exclusively for this (new) business, (do you expect to open one in the future,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
371 656 169 11 7 0	133 310 221 9 1	80 179 143 3 1	30 132 82 2 1	18 82 78 4 0	16 64 66 2 2 0	 Yes No, not yet; will in future No, not relevant Using an existing account (if vol.) DK NA Wave B/C/D/E/F Inap: Inap, 1,8-9 in *Ellc

Α В C D \mathbf{E} F

AE12 BE12 CE12 DE12 EE12 FE12

In what month and year (was the first exclusive account opened/was an existing account first used) for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

Inap, 2,5,8-9 in AE11; 9998-9999 in AE12b

Wave B/C/D/E/F Inap:

Inap, 1,8-9 in *E11c; 2,5,8-9 in *E11; 9998-9999 in *E12b

<u>B</u> <u>C</u> <u>D</u> <u>E</u> F <u>A</u>

AE12a BE12a CE12a DE12a EE12a FE12a In what month and year (was the first exclusive account opened/was an existing account first used) for this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 2,5,8-9 in AE11

Wave B/C/D/E/F Inap:

Inap, 1,8-9 in *E11c; 2,5,8-9 in *E11

A В C D Ε F

AE12b BE12b CE12b DE12b EE12b FE12b In what month and year (was the first

exclusive account opened/was an existing account first used) for this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 2,5,8-9 in AE11

Wave B/C/D/E/F Inap:

Inap, 1,8-9 in *E11c; 2,5,8-9 in *E11

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE18x	CE18x	DE18x	EE18x	FE18x	INTERVIEWER CHECKPOINT
	765	487	284	201	159	1. IF ACCOUNTANT NOT RETAINED (*E18=2,5,DK/NA)> GO TO E18
	207	259	243	234	216	2. IF ACCOUNTANT RETAINED (*E18=1)> GO TO E20x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE18	BE18	CE18	DE18	EE18	FE18	Wave A: Has an accountant been retained for this new business, will an accountant be retained in the future, or is this not relevant for this new business?
						Wave B/C/D/E/F: (Has/Had) an accountant been retained for this (new) business, (will an accountant be retained in the future,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
241 541 422 10 0	120 261 376 8 0	70 173 242 2 0	31 98 155 0 0	17 71 112 1 0	13 52 94 0	 Yes No, not yet; will in future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *E18x

A В C $\overline{\mathbf{D}}$ \mathbf{E} F AE19 BE19 CE19 DE19 EE19 FE19 In what month and year was an accountant retained for this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2,5,8-9 in AE18; 9998-9999 in AE19b Wave B/C/D/E/F Inap: Inap, 2 in *E18x; 2,5,8-9 in *E18; 9998-9999 in *E19b <u>A</u> В C D Ε F

AE19a BE19a CE19a DE19a EE19a FE19a In what month and year was an accountant retained for this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 2,5,8-9 in AE18

Wave B/C/D/E/F Inap:

Inap, 2 in *E18x; 2,5,8-9 in *E18

В C \overline{D} E F <u>A</u>

AE19b BE19b CE19b DE19b EE19b FE19b In what month and year was an accountant retained for this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 2,5,8-9 in AE18

Wave B/C/D/E/F Inap:

Inap, 2 in *E18x; 2,5,8-9 in *E18

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE20x	CE20x	DE20x	EE20x	FE20x	INTERVIEWER CHECKPOINT
	829	566	372	287	233	1. IF LAWYER NOT RETAINED (*E20=2,5,DK/NA)> GO TO E20
	143	180	155	148	142	2. IF LAWYER RETAINED (*E20=1)> GO TO E22x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE20	BE20	CE20	DE20	EE20	FE20	Wave A: Has a lawyer been retained for this new business, will a lawyer be retained in the future, or is this not relevant to this new business?
						Wave B/C/D/E/F: (Has/Had) a lawyer been retained for this (new) business, (will a lawyer be retained in the future,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
171 391 636 15 1	71 196 558 3 1	42 138 382 1 3	21 98 251 2 0	11 75 201 0 0	11 59 163 0 0	 Yes No, not yet; will in future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *E20x

A В C $\overline{\mathbf{D}}$ \mathbf{E} F AE21 In what month and year was a lawyer retained BE21 CE21 DE21 EE21 FE21 for this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Inap, 2,5,8-9 in AE20; 9998-9999 in AE21b Wave B/C/D/E/F Inap: Inap, 2 in *E20x; 2,5,8-9 in *E20; 9998-9999 in *E21b C F

<u>A</u> В D Ε

AE21a BE21a CE21a DE21a EE21a FE21a In what month and year was a lawyer retained for this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 2,5,8-9 in AE20

Wave B/C/D/E/F Inap:

Inap, 2 in *E20x; 2,5,8-9 in *E20

В C \overline{D} E F <u>A</u>

AE21b BE21b CE21b DE21b EE21b FE21b In what month and year was a lawyer retained for this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 2,5,8-9 in AE20

Wave B/C/D/E/F Inap:

Inap, 2 in *E20x; 2,5,8-9 in *E20

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
	BE22x	CE22x	DE22x	EE22x	FE22x	INTERVIEWER CHECKPOINT
	878	616	378	292	226	1. IF NOT MEMBER OF TRADE/INDUSTRY ORGANIZATION (*E22=2,5,DK/NA)> GO TO
	94	130	149	143	149	E22 2. IF MEMBER OF TRADE/INDUSTRY ORGANIZATION (*E22=1)> GO TO E24x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE22	BE22	CE22	DE22	EE22	FE22	Wave A: Has this new business become a member of a trade or industry association, will this new business become a member of a trade or industry association in the future, or is this not relevant to this new business?
						Wave B/C/D/E/F: (Has/Had) ([TX*A3/A3]/this (new) business) become a member of a trade or industry association, (will this (new) business become a member of a trade or industry association in the future,) or (is/was) this not relevant to this (new) business (before your involvement ended)?
107 444 643 20 0	71 263 538 6 0	52 169 393 2 0	25 119 234 0 0	16 94 181 1 0	10 71 145 0 0	 Yes No, not yet; will in future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *E22x

A В C D Ε F

AE23 BE23 CE23 DE23 EE23 FE23 In what month and year did the (new) business first become a member of a trade or industry association?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

Inap, 2,5,8-9 in AE22; 9998-9999 in AE23b

Wave B/C/D/E/F Inap:

Inap, 2 in *E22x; 2,5,8-9 in *E22; 9998-9999 in *E23b

В <u>C</u> $\underline{\mathsf{D}}$ Ε F <u>A</u>

AE23a BE23a CE23a DE23a EE23a FE23a In what month and year did the (new) business first become a member of a trade or industry association?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 2,5,8-9 in AE22

Wave B/C/D/E/F Inap:

Inap, 2 in *E22x; 2,5,8-9 in *E22

A В C D Ε F

AE23b BE23b CE23b DE23b EE23b FE23b In what month and year did the (new) business first become a member of a trade or industry association?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 2,5,8-9 in AE22

Wave B/C/D/E/F Inap:

Inap, 2 in *E22x; 2,5,8-9 in *E22

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE24x	CE24x	DE24x	EE24x	FE24x	INTERVIEWER CHECKPOINT
	454	438	342	298	274	1. IF PHONE/EMAIL/WEBSITE LISTED (*E24=1,2,3)> GO TO E24c
	518	308	185	137	101	2. IF PHONE/EMAIL/WEBSITE NOT LISTED (*E24=6,DK/NA)> GO TO E24
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE24c	CE24c	DE24c	EE24c	FE24c	In the last interview, you stated that the (new) business, [TX*A3/A3], had [*E24 (a listing in the phone book but not a business e-mail or website but not a listing in the phonebook/a listing in the phone book and a business e-mail or website)]. (Is/Was) this still correct or (do/did) you (now) have different or additional means for customers to contact the (new) business (before your involvement ended)?
	341 67 46 0	350 48 40 0	280 27 35 0	248 26 21 3 0	242 15 17 0	 Yes, correct No, incorrect (if vol.) Additional contact methods DK NA
	U	U	U	U	U	Inap, 2 in *E24x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE24	BE24	CE24	DE24	EE24	FE24	Wave A: Can potential customers contact this new business by phone, through e-mail or a website on the internet, or by both phone and through the internet?
						Wave B/C/D/E/F: (Does/Did) ([TX*A3/A3]/this (new) business) have a listing in the phone book, a business email or business website, or both a listing in the phone book and a business email or website (before your involvement ended)?
112	30	19	14	4	4	1. Phone
47	131	65	37	32	34	2. Internet
409	52	43	27	21	11	3. Both
645	418	269	167	127	84	6. Neither (if vol.)
1	0	0	2	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						Inap. 1.8-9 in *E24c

Α В C D Ε F

AE25 BE25 CE25 DE25 EE25 FE25

In what month and year did this (new) business first get (a listing in the phone book/a business e-mail or website/a listing in the phone book or a business e-mail or website)?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

- Inap, 6,8-9 in AE24; 9998-9999 in AE25b Wave B/C/D/E/F Inap:
- Inap, 1,8-9 in *E24c; 6,8-9 in *E24; 9998-9999 in *E25b

В C D Ε F <u>A</u>

AE25a BE25a CE25a DE25a EE25a FE25a In what month and year did this (new) business first get (a listing in the phone book/a business e-mail or website/a listing in the phone book or a business e-mail or website)?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA Wave A Inap:

Inap, 6,8-9 in AE24

Wave B/C/D/E/F Inap:

Inap, 1,8-9 in *E24c; 6,8-9 in *E24

Α В C D \mathbf{E} F

AE25b BE25b CE25b DE25b EE25b FE25b In what month and year did this (new) business first get (a listing in the phone book/a business e-mail or website/a listing in the phone book or a business e-mail or website)?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 6,8-9 in AE24

Wave B/C/D/E/F Inap:

Inap, 1,8-9 in *E24c; 6,8-9 in *E24

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE26x	CE26x	DE26x	EE26x	FE26x	INTERVIEWER CHECKPOINT
	770	493	310	243	194	1. IF EIN NOT APPLIED FOR (*E26=2,5,DK/NA)> GO TO E26
	202	253	217	192	181	2. IF EIN APPLIED FOR (*E26=1)> GO TO E28x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	
AE26	BE26	CE26	DE26	EE26	FE26	Wave A: Has an application for a federal EIN or employer identification number been made for this new business, will an application be made in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Has/Had) an application for a federal EIN or employer identification number been made for this (new) business, (will an application be made in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
249 529 411 25 0	99 259 400 12 0	62 153 275 3 0	13 118 178 1 0	17 84 140 2 0	10 56 127 1 0	 Yes No, not yet; will in future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *E26x

A В C D \mathbf{E} F And in what month and year was the application AE27 BE27 CE27 DE27 EE27 FE27 for a Federal EIN made? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2,5,8-9 in AE26; 9998-9999 in AE27b Wave B/C/D/E/F Inap: Inap, 2 in *E26x; 2,5,8-9 in *E26; 9998-9999 in *E27b

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE27a BE27a CE27a DE27a EE27a FE27a And in what month and year was the application for a Federal EIN made?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 2,5,8-9 in AE26

Wave B/C/D/E/F Inap:

. Inap, 2 in *E26x; 2,5,8-9 in *E26

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE27b BE27b CE27b DE27b EE27b FE27b And in what month and year was the application for a Federal EIN made?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2,5,8-9 in AE26

Wave B/C/D/E/F Inap:

. Inap, 2 in *E26x; 2,5,8-9 in *E26

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE28x	CE28x	DE28x	EE28x	FE28x	INTERVIEWER CHECKPOINT
	836	562	354	271	216	1. IF DBA <u>NOT</u> FILED (*E28=2,5,DK/NA)> GO TO E28
	136	184	173	164	159	2. IF DBA FILED (*E28=1)> GO TO E30x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE28	BE28	CE28	DE28	EE28	FE28	Wave A: Has a DBA or "doing business as" name been filed with any government agencies for this new business, will a DBA be filed, or is this not relevant for this new business?
						Wave B/C/D/E/F: (Has/Had) a DBA or "doing business as" name been filed with any government agencies for this (new) business, [TX*A3/A3], (will a DBA be filed,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
159 454 559 41 1	90 227 506 13 0	59 128 368 7 0	26 97 226 5 0	17 65 188 1 0	14 56 145 1 0	 Yes No, not yet; will in future No, not relevant DK NA Wave B/C/D/E/F Inap: Inap, 2 in *E28x

A В C $\overline{\mathbf{D}}$ Ε F AE29 BE29 CE29 DE29 EE29 FE29 And in what month and year was the application for a "doing business as" name filed? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2,5,8-9 in AE28; 9998-9999 in AE29b Wave B/C/D/E/F Inap: Inap, 2 in *E28x; 2,5,8-9 in *E28; 9998-9999 in *E29b В C $\overline{\mathbf{D}}$ Ε F <u>A</u> AE29a BE29a CE29a DE29a EE29a FE29a And in what month and year was the application for a "doing business as" name filed?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA Wave A Inap:

. Inap, 2,5,8-9 in AE28

Wave B/C/D/E/F Inap:

. Inap, 2 in *E28x; 2,5,8-9 in *E28

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE29b BE29b CE29b DE29b EE29b FE29b And in what month and year was the application for a "doing business as" name filed?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2,5,8-9 in AE28

Wave B/C/D/E/F Inap:

. Inap, 2 in *E28x; 2,5,8-9 in *E28

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE30x	CE30x	DE30x	EE30x	FE30x	INTERVIEWER CHECKPOINT
	929	663	446	357	306	1. IF UNEMPLOYMENT INSURANCE PAYMENTS NOT MADE (*E30=5,DK/NA)> GO TO E30
	43	83	81	78	69	2. IF UNEMPLOYMENT INSURANCE PAYMENTS MADE (*E30=1)> GO TO E32x
А	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
=	=	_	=	=	_	
AE30	BE30	CE30	DE30	EE30	FE30	Wave A: For this new business, have any payments been made to a state <u>un</u> employment insurance fund?
						Wave B/C/D/E/F: For this (new) business, (have/had) any payments been made to a state <u>un</u> employment insurance fund (before your involvement ended)?
60 1141 13 0	60 862 6 1	31 631 0 1	17 429 0 0	6 350 1 0	11 294 1 0	1. Yes 5. No 8. DK 9. NA Wave B/C/D/E/F Inap: . Inap, 2 in *E30x

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE31 BE31 CE31 DE31 EE31 FE31 And in what month and year was the first state $\underline{\text{un}} = \text{employment}$ insurance payment made for this

(new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

. Inap, 5,8-9 in AE30; 9998-9999 in AE31b Wave B/C/D/E/F Inap:

. Inap, 2 in *E30x; 5,8-9 in *E30; 9998-9999 in *E31b

A B C D E F

AE31a BE31a CE31a DE31a EE31a FE31a And in what month and year was the first state unemployment insurance payment made for this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 5,8-9 in AE30

Wave B/C/D/E/F Inap:

. Inap, 2 in *E30x; 5,8-9 in *E30

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE31b BE31b CE31b DE31b EE31b FE31b And in what month and year was the first state \underline{un} employment insurance payment made for this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 5,8-9 in AE30

Wave B/C/D/E/F Inap:

. Inap, 2 in *E30x; 5,8-9 in *E30

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
	BE32x	CE32x	DE32x	EE32x	FE32x	INTERVIEWER CHECKPOINT
	874	574	361	273	228	1. IF FICA PAYMENTS NOT MADE (*E32=5,DK/NA)> GO TO E32
	98	172	166	162	147	2. IF FICA PAYMENTS MADE (*E32=1)> GO TO E34x
<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AE32	BE32	CE32	DE32	EE32	FE32	Wave A: For this new business, have any payments been made to the federal social security system, also known as FICA?
						Wave B/C/D/E/F: For this new business, (have/had) any payments been made to the federal social security system, also known as FICA (before your involvement ended)?
127 1064 23 0	125 739 10 0	52 516 5 1	28 332 1 0	13 254 6 0	13 214 1 0	1. Yes 5. No 8. DK 9. NA Wave B/C/D/E/F Inap: . Inap, 2 in *E32x

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AE33 BE33 CE33 DE33 EE33 FE33 And in what month

And in what month and year was the first federal social security payment made for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

- . Inap, 5.8-9 in AE32; 9998-9999 in AE33b Wave B/C/D/E/F Inap:
- . Inap, 2 in *E32x; 5,8-9 in *E32; 9998-9999 in *E33b

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE33a BE33a CE33a DE33a EE33a FE33a And in what month and year was the first federal social security payment made for this (new) business?

CODE MONTH (01-12)

- 13. Winter
- 14. Spring
- 15. Summer
- 16. Fall
- 98. DK
- 99. NA

Wave A Inap:

- . Inap, 5,8-9 in AE32
- Wave B/C/D/E/F Inap:
- . Inap, 2 in *E32x; 5,8-9 in *E32

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE33b BE33b CE33b DE33b EE33b FE33b And in what month and year was the first federal social security payment made for this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 5,8-9 in AE32

Wave B/C/D/E/F Inap:

. Inap, 2 in *E32x; 5,8-9 in *E32

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE34x	CE34x	DE34x	EE34x	FE34x	INTERVIEWER CHECKPOINT
	821	464	229	154	115	1. IF FEDERAL INCOME TAX NOT FILED (*E34=5,DK/NA)> GO TO E34
	151	282	298	281	260	2. IF FEDERAL INCOME TAX FILED (*E34=1)> GO TO E36x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE34	BE34	CE34	DE34	EE34	FE34	Wave A: Has a federal income tax return ever been filed for this new business, whether or not it reported a profit and tax payments, such as a Schedule C or C-EZ for a sole proprietorship, Form 1065 for a partnership, or one of the corporate Form 1120s? Wave B/C/D/E/F:
						(Has/Had) a federal income tax return ever been filed for this (new) business, whether or not it reported a profit and tax payments, such as a Schedule C or C-EZ for a sole proprietorship, Form 1065 for a partnership, or one of the corporate Form 1120s (before your involvement ended)?
181 1014 19 0	218 586 16 1	126 329 6 3	44 183 2 0	27 127 0 0	18 96 1 0	1. Yes 5. No 8. DK 9. NA Wave B/C/D/E/F Inap: . Inap, 2 in *E34x

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AE35 BE35 CE35 DE35 EE35 FE35 And in what month and year was the first federal income tax return filed for this (new)

business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

. Inap, 5.8-9 in AE34; 9998-9999 in AE35b Wave B/C/D/E/F Inap:

Inap, 2 in *E34x; 5,8-9 in *E34; 99989999 in *E35b

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE35a BE35a CE35a DE35a EE35a FE35a And in what month and year was the first federal income tax return filed for this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 5,8-9 in AE34

Wave B/C/D/E/F Inap:

. Inap, 2 in *E34x; 5,8-9 in *E34

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AE35b BE35b CE35b DE35b EE35b FE35b And in what month and year was the first federal income tax return filed for this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 5,8-9 in AE34

Wave B/C/D/E/F Inap:

. Inap, 2 in *E34x; 5,8-9 in *E34

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE36x	CE36x	DE36x	EE36x	FE36x	INTERVIEWER CHECKPOINT
	938	698	470	375	315	1. IF NOT LISTED WITH DUN AND BRADSTREET (*E36=5,DK/NA)> GO TO E36
	34	48	57	60	60	2. IF LISTED WITH DUN AND BRADSTREET (*E26=1)> GO TO NEXT SECTION
•						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE36	BE36	CE36	DE36	EE36	FE36	Wave A: To the best of your knowledge, has this new business been listed with Dun and Bradstreet, the credit rating agency?
						Wave B/C/D/E/F: To the best of your knowledge, (has/had) ([TX*A3/A3/this (new) business) been listed with Dun and Bradstreet, the credit rating agency (before your involvement ended)?
42 1144 28 0	33 866 39 0	25 657 15 1	14 446 10 0	8 361 6 0	8 303 4 0	1. Yes 5. No 8. DK 9. NA Wave B/C/D/E/F Inap: . Inap. 2 in *E36x

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u> AE37 BE37 CE37 DE37 EE37 FE37

And in what month and year was this (new) business first listed with Dun and Bradstreet?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

- . Inap, 5,8-9 in AE36; 9998-9999 in AE37b
 Wave B/C/D/E/F Inap:
- . Inap, 2 in *E36x; 5,8-9 in *E36; 9998-9999 in *E37b

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE37a BE37a CE37a DE37a EE37a FE37a And in what month and year was this (new) business first listed with Dun and Bradstreet?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 5,8-9 in AE36

Wave B/C/D/E/F Inap:

. Inap, 2 in *E36x; 5,8-9 in *E36

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AE37b BE37b CE37b DE37b EE37b FE37b And in what month and year was this (new) business first listed with Dun and Bradstreet?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 5,8-9 in AE36

Wave B/C/D/E/F Inap:

. Inap, 2 in *E36x; 5,8-9 in *E36

SECTION E2: START-UP TERMINATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE51	CE51	DE51	EE51	FE51	You reported that you are no longer working on this (new) business start-up, [TX*A3/A3 NAME OF BUSINESS]. Are there any other people still involved?
	25 205 1	36 153 2	14 97 1	6 44 0	0	1. Yes 5. No 8. DK
	0	0	0	0	0	 9. NA Wave B/C/D Inap: Inap, 1-2 in *A50 Wave E/F Inap: Inap, 1-2 in *A50; 3 in *A50 AND 1 in LAST WAVE A50

BE52 CE52 DE52 EE52 FE52 What is the most important reason you stopped working on creating this (new) business? FIRST MENTION	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
8		BE52	CE52	DE52	EE52	FE52	working on creating this (new) business?
8							Manager / Discourse
18							10. Insufficient start-up funds/financing 11. Bad credit; difficulty acquiring new
S		1.0	7	_	1	0	
Product/Service Sales/Revenue 17							
17		5	4	5	/	4	19. Other Money/Finance references
17							Product/Service Sales/Revenue
19		17	6	1	8	16	
3		19	20	8		0	
3		3	3	3	1	1	
2			16	25	4	0	
Pusiness Issues Susiness Su							
7							
7							
### ### ##############################			_	_	-	•	
5 1 2 0 0 31. Loss of business location; unable to acquire desired location 5 3 1 0 0 32. Poor business plan; difficulty with business plan 3 3 1 1 1 33. Government regulations 3 0 0 0 0 34. Difficulty receiving timely payments 19 23 4 2 1 39. Other business issue references Other Opportunities		-7	5	6	Τ	2	
acquire desired location S		_	_		•		
5		5	Τ	2	0	0	
Dusiness plan 3		_	2	-	0	0	
3 3 1 1 1 33. Government regulations 3 0 0 0 0 34. Difficulty receiving timely payments 19 23 4 2 1 39. Other business issue references Other Opportunities 2 0 1 0 1 40. Returned to previous job/occupation 15 8 5 2 0 41. Acquired a new job/occupation 5 4 1 1 1 42. Started a new business/ switched focus to other business 6 2 1 2 0 49. Other opportunities references Personal Issues		5	3	1	Ü	Ü	
3 0 0 0 34. Difficulty receiving timely payments 19 23 4 2 1 39. Other business issue references Other Opportunities 2 0 1 0 1 40. Returned to previous job/occupation 15 8 5 2 0 41. Acquired a new job/occupation 5 4 1 1 1 42. Started a new business/ switched focus to other business 6 2 1 2 0 49. Other opportunities references		3	3	1	1	1	
19 23 4 2 1 39. Other business issue references							
Other Opportunities 2							
2							
15 8 5 2 0 41. Acquired a new job/occupation 5 4 1 1 1 42. Started a new business/ switched focus to other business 6 2 1 2 0 49. Other opportunities references Personal Issues 24 28 14 11 6 90. Personal/family care issues; health 2 5 2 1 1 91. Relocation 25 16 11 2 2 92. Unable/unwilling to devote time; cannot get away from other job 7 3 6 1 0 93. Lack of interest/desire to continue 8 3 3 0 1 94. Going/returning to school 17 18 3 2 1 95. Other personal references 0 0 1 0 0 98. DK 0 0 0 0 99. NA Wave B/C/D Inap: . Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50 3 in *A50 AND 1 in							
5		2	0	1	0	1	
to other business 6 2 1 2 0 49. Other opportunities references Personal Issues 24 28 14 11 6 90. Personal/family care issues; health 2 5 2 1 1 91. Relocation 25 16 11 2 2 92. Unable/unwilling to devote time; cannot get away from other job 7 3 6 1 0 93. Lack of interest/desire to continue 8 3 3 0 1 94. Going/returning to school 17 18 3 2 1 95. Other personal references 0 0 1 0 0 98. DK 0 0 0 0 99. NA Wave B/C/D Inap: . Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50 AND 1 in		15	8			0	
Personal Issues Personal Issues Personal Issues Personal Issues Personal Issues Personal/family care issues; health Personal Issues Personal/family care issues; health Personal Issues Person		5	4	1	1	1	
24		6	2	1	2	0	
24							Daniera I Tarria
2 5 2 1 1 91. Relocation 25 16 11 2 2 92. Unable/unwilling to devote time; cannot get away from other job 7 3 6 1 0 93. Lack of interest/desire to continue 8 3 3 0 1 94. Going/returning to school 17 18 3 2 1 95. Other personal references 0 0 1 0 0 98. DK 0 0 0 0 0 99. NA Wave B/C/D Inap: . Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50 ; 3 in *A50 AND 1 in		2.4	2.0	1 /	11	_	
25							
get away from other job 7					_	_	
8						4	get away from other job
17 18 3 2 1 95. Other personal references 0 0 1 0 0 98. DK 0 0 0 0 0 99. NA							
0 0 1 0 0 98. DK 0 0 0 0 0 99. NA Wave B/C/D Inap: . Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50; 3 in *A50 AND 1 in						1	
0 0 0 0 0 99. NA Wave B/C/D Inap: . Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50 ; 3 in *A50 <u>AND</u> 1 in		17	18	3	2	1	95. Other personal references
0 0 0 0 0 99. NA Wave B/C/D Inap: . Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50 ; 3 in *A50 <u>AND</u> 1 in		Ο	Ω	1	Ω	Ω	98 DK
Wave B/C/D Inap: . Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50 ; 3 in *A50 <u>AND</u> 1 in							
. Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50 ; 3 in *A50 <u>AND</u> 1 in		5	5	9	5	5	
Wave E/F Inap: . Inap, 1-2 in *A50 ; 3 in *A50 <u>AND</u> 1 in							
. Inap, 1-2 in *A50 ; 3 in *A50 <u>AND</u> 1 in							

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
	BE52a	CE52a	DE52a	EE52a	FE52a	What is the <u>most</u> important reason you stopped working on creating this (new) business? SECOND MENTION	Ĺ
	2	0	1	0	0	<pre>Money/Finance 10. Insufficient start-up funds/financing</pre>	
	0	0	0	0	0	11. Bad credit; difficulty acquiring new loan	
	0 0	0 1	0 0	1 0	0 1	12. Acquiring funds; financing (NFS)19. Other Money/Finance references	
						Product/Service Sales/Revenue	
	0	2	0	0	1	20. Low demand/interest	
	1	0	1	0	0	21. Low profit/revenue	
	0	0	0	0	0	22. Competition too strong	
	0	2	2	0	1	23. Difficulty marketing/finding customers	
	0	0	2	1	0	29. Other Product/Service Sales/Revenue references	
	2	-	-	0	0	Business Issues	
	3	1	1	0	0	30. Loss of partner/valuable employee/contact	
	0	0	0	0	0	31. Loss of business location; unable to acquire desired location	
	0	0	0	0	0	32. Poor business plan; difficulty with business plan	
	0	1	0	0	1	33. Government regulations	
	0	1	0	2	0	34. Difficulty receiving timely payments	
	2	4	0	0	0	39. Other business issue references	
						Other Opportunities	
	0	0	0	0	0	40. Returned to previous job/occupation	
	0	1	0	0	0	41. Acquired a new job/occupation	
	0	1	0	0	0	42. Started a new business/ switched focus	
						to other business	
	1	3	0	0	0	49. Other opportunities references	
						Personal Issues	
	2	2	2	1	2	90. Personal/family care issues; health	
	0	0	0	1	1	91. Relocation	
	3	2	8	0	0	92. Unable/unwilling to devote time; cannot	
	1	2	0	0	0	get away from other job 93. Lack of interest/desire to continue	
	1	1	2	0	0	94. Going/returning to school	
	0	4	1	3	1	95. Other personal references	
	215	163	92	41	32	00. No second mention	
						Wave B/C/D Inap:	
						. Inap, 1-2 in *A50 Wave E/F Inap:	
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in	
						LAST WAVE A50	

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE53a	CE53a	DE53a	EE53a	FE53a	Now that you are no longer involved in this start-up effort, are you going back to or continuing your old job?
	97 130 1 3	70 121 0 0	34 77 1 0	16 34 0 0	8 32 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave B/C/D Inap: . Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50; 3 in *A50 AND 1 in LAST WAVE A50</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE53b	CE53b	DE53b	EE53b	FE53b	Now that you are no longer involved in this start-up effort, are you working at a new job?
	60 167 1 3	55 136 0 0	36 75 1 0	10 40 0 0	8 32 0 0	 Yes No DK NA Wave B/C/D Inap: Inap, 1-2 in *A50 Wave E/F Inap: Inap, 1-2 in *A50; 3 in *A50 AND 1 in LAST WAVE A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE53c	CE53c	DE53c	EE53c	FE53c	Now that you are no longer involved in this start-up effort, are you working on another start-up?
	40 187 1 3	31 160 0 0	24 87 1 0	12 38 0 0	12 28 0 0	1. Yes 5. No 8. DK 9. NA Wave B/C/D Inap: . Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50; 3 in *A50 AND 1 in LAST WAVE A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE53d	CE53d	DE53d	EE53d	FE53d	Now that you are no longer involved in this start-up effort, are you looking for work?
	13 214 1 3	20 171 0 0	15 96 1 0	2 48 0 0	2 38 0 0	1. Yes 5. No 8. DK 9. NA Wave B/C/D Inap: . Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50; 3 in *A50 AND 1 in LAST WAVE A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE53z	CE53z	DE53z	EE53z	FE53z	Now that you are no longer involved in this start-up effort, are you doing something else?
	187 5 11 9 12 0 3 1 3	162 5 4 6 5 2 7 0	88 5 7 2 7 0 2 1 0	34 4 2 4 2 1 1 1	27 4 2 4 2 0 1 0	<pre>05. Not checked 10. School 11. Home maker, house spouse/parent; care giver of (elderly) parents 12. Retired 13. Disabled; ill or recovering 14. Volunteer work 96. Nothing NFS 98. DK 99. NA Wave B/C/D Inap: . Inap, 1-2 in *A50 Wave E/F Inap: . Inap, 1-2 in *A50; 3 in *A50 AND 1 in LAST WAVE A50</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE55	CE55	DE55	EE55	FE55	Why are others still working on the start-up? (Are there any other reasons?) [PROBE: "Why do they think it is worthwhile?"]
	8 1 5 3 2 4 1 1	5 8 5 2 10 1 0	2 3 4 3 0 2 0 0	1 0 1 2 1 0 1 0	1 2 2 3 1 0 0	 Enjoy the work/want to do it Need the work/income Holding out/not ready to give up Able to earn enough MLM/Franchise others still involved Other reasons DK NA Wave B/C/D Inap: Inap, 1-2 in *A50; 5,8-9 in *E51 Wave E/F Inap: Inap, 1-2 in *A50; 3 in *A50 AND 1 in LAST WAVE A50; 5,8-9 in *E51

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE56	CE56	DE56	EE56	FE56	To your knowledge, what would be the most accurate description of the current status of this (new) business start-up effort others are still working on the start-up effort, others have an operating business, the start-up effort or business has been sold, or something else?
	18 3 2 1 1 0	15 14 2 4 1 0	6 6 2 0 0	5 0 1 0 0	6 3 0 0 0	 Others still working on start-up Others have going business Start-up was sold No longer worked on by anyone DK NA Wave B/C/D Inap: Inap, 1-2 in *A50; 5,8-9 in *E51 Wave E/F Inap: Inap, 1-2 in *A50; 3 in *A50 AND 1 in LAST WAVE A50; 5,8-9 in *E51 DK Section AND 1 in LAST WAVE A50; 5,8-9 in *E51 DK Section AND 1 in LAST WAVE A50; 5,8-9 in *E51 DK Section AND 1 in LAST WAVE A50; 5,8-9 in *E51 DK Section AND 1 in LAST WAVE A50; 5,8-9 in *E51 DK Section AND 1 in LAST WAVE A50; 5,8-9 in *E51 DK Section AND 1 in LAST WAVE A50; 5,8-9 in *E51 DK Section AND 1 in LAST WAVE A50; 5,8-9 in *E51 DK Section AND 1 in LAST WAVE A50; 5,8-9 in *E51 DK
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE57	CE57	DE57	EE57	FE57	Wave B:

BE57 CE57 DE57 EE57 FE57

In what month and year did you have this information about the status of the new business start-up?

Wave C/D/E/F:

In what month and year did you last hear (that others are still working on the start-up/that others have an operating business/that the start-up had been sold/about the status of the (new) business)?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave B/C/D Inap:

Inap, 1-2 in *A50; 5,8-9 in *E51; 8-9 in *E56; 9998-9999 in *E57b

Wave E/F Inap:

Inap, 1-2 in *A50; 3 in *A50 AND 1 in LAST WAVE A50; 5,8-9 in *E51; 8-9 in *E56; 9998-9999 in *E57b

BE57a CE57a DE57a EE57a FE57a Wave B:

In what month and year did you have this information about the status of the new business start-up?

Wave C/D/E/F:

In what month and year did you last hear (that others are still working on the start-up/that others have an operating business/that the start-up had been sold/about the status of the (new) business)?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave B/C/D Inap:

. Inap, 1-2 in *A50; 5,8-9 in *E51; 8-9 in *E56;

Wave E/F Inap:

. Inap, 1-2 in *A50; 3 in *A50 AND 1 in LAST WAVE A50; 5,8-9 in *E51; 8-9 in *E56

A B C D E F

BE57b CE57b DE57b EE57b FE57b Wave B:

In what month and year did you have this information about the status of the new business start-up?

Wave C/D/E/F:

In what month and year did you last hear (that others are still working on the start-up/that others have an operating business/that the start-up had been sold/about the status of the (new) business)?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave B/C/D Inap:

. Inap, 1-2 in *A50; 5,8-9 in *E51; 8-9 in *E56;

Wave E/F Inap:

. Inap, 1-2 in *A50; 3 in *A50 AND 1 in LAST WAVE A50; 5,8-9 in *E51; 8-9 in *E56 BLANK PAGE

SECTION E3: NEW FIRM TERMINATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
				EE71	FE71	the BUSI	reported that you are no longer working on (new) business, [TX*A3/A3 NAME OF NESS]. Are there other people still ging this business?
				1	3	1.	Yes
				8	12	5.	No
				0	0	8.	DK
				0	0	9.	NA
						•	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
				EE72	FE72	worki	is the <u>most</u> important reason you stopped ng on this (new) business? MENTION
				0 0	0	<u>Money</u> 10. 11.	<u>/Finance</u> Insufficient start-up funds/financing Bad credit; difficulty acquiring new loan
				0 1	1 0	12. 19.	Acquiring funds; financing (NFS) Other Money/Finance references
							ct/Service Sales/Revenue
				1	2	20.	Low demand/interest
				0	0		
						21.	Low profit/revenue
				0	0	22.	Competition too strong
				0	0	23.	Difficulty marketing/finding customers
				0	0	29.	Other Product/Service Sales/Revenue
							references
				1	1	Busin	<u>ess Issues</u> Loss of partner/valuable
					1		employee/contact
				0	0	31.	Loss of business location; unable to acquire desired location
				0	0	32.	Poor business plan; difficulty with business plan
				0	0	33.	Government regulations
				0	0	34.	Difficulty receiving timely payments
				0	1	39.	Other business issue references
						Other	<u>Opportunities</u>
				0	0	40.	Returned to previous job/occupation
				0	0	41.	Acquired a new job/occupation
				0	1	42.	Started a new business/ switched focus
				Ü	_		to other business
				0	1	49.	Other opportunities references
				0	_		
							nal Issues
				4	6	90.	Personal/family care issues; health
				1	0	91.	Relocation
				0	0	92.	Unable/unwilling to devote time; cannot get away from other job
				0	2	93.	Lack of interest/desire to continue
				0	0	94.	Going/returning to school
				1	0	95.	Other personal references
				0	0	98.	DK
				0	0	99.	NA
				-		•	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
				EE72a	FE72a	worki	is the <u>most</u> important reason you stopped ng on this (new) business? D MENTION
						Mones	/Finance
				0	0	10.	Insufficient start-up funds/financing
				0	0	11.	Bad credit; difficulty acquiring new loan
				0	0	12.	Acquiring funds; financing (NFS)
				0	0	19.	Other Money/Finance references
						Produ	ct/Service Sales/Revenue
				0	0	20.	Low demand/interest
				0	0	21.	Low profit/revenue
				0	0	22.	Competition too strong
				0	0	23.	Difficulty marketing/finding customers
				0	0	29.	Other Product/Service Sales/Revenue
							references
						Busin	ess Issues
				0	0	30.	Loss of partner/valuable
							employee/contact
				0	0	31.	Loss of business location; unable to
							acquire desired location
				0	0	32.	Poor business plan; difficulty with business plan
				0	1	33.	Government regulations
				0	0	34.	Difficulty receiving timely payments
				0	0	39.	Other business issue references
						Other	Opportunities
				0	0	40.	Returned to previous job/occupation
				0	0	41.	Acquired a new job/occupation
				0	0	42.	Started a new business/ switched focus
							to other business
				0	0	49.	Other opportunities references
							nal Issues
				0	1	90.	Personal/family care issues; health
				0	0	91.	Relocation
				1	0	92.	Unable/unwilling to devote time; cannot get away from other job
				0	0	93.	Lack of interest/desire to continue
				0	0	94.	Going/returning to school
				0	0	95.	Other personal references
				8	13	00.	No second mention
						•	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE73a	FE73a	Now that you are no longer involved in this (new) business, are you going back to or continuing your old job?
				1 8 0 0	5 10 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE73b	FE73b	Now that you are no longer involved in this (new) business, are you working at a new job?
				2 7 0 0	5 10 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE73c	FE73c	Now that you are no longer involved in this (new) business, are you working on another start-up?
				2 7 0 0	3 12 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE73d	FE73d	Now that you are no longer involved in this (new) business, are you looking for work?
				2 7 0 0	0 15 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
				EE73z	FE73z	Now that you are no longer involved in this (new) business, are you doing something else?
				6 0 1 2 0 0 0 0	13 0 0 1 0 1 0 0	<pre>05. Not checked 10. School 11. Home maker, house spouse/parent; care giver of (elderly) parents 12. Retired 13. Disabled; ill or recovering 14. Volunteer work 96. Nothing NFS 98. DK 99. NA . Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE75	FE75	Why are others still working on this (new) business? (Are there any other reasons?)
				0 0 0 0 1 0 0	2 0 0 1 0 0 0	 Enjoy the work/want to do it Need the work/income Holding out/not ready to give up Able to earn enough MLM/Franchise others still involved Other reasons DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE76	FE76	To your knowledge, what would be the most accurate description of the current status of this (new) business others are still managing and operating business, the business has been sold, or something else?
				1 0 0 0	3 0 0 0	 Others still operating Business was sold No one operating (if vol.) DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE77	FE77	In what month and year did you last hear (that others are still managing and operating the business/that the business has been sold/about the status of the (new) business)?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71; 8-9 in *E76; 9998-9999 in *E77b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE77a	FE77a	In what month and year did you last hear (that others are still managing and operating the business/that the business had been sold/about the status of the business)?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71; 8-9 in *E76
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						In what month and year did you last hear (that others are still managing and operating the business/that the business had been sold/about the status of the business)?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71; 8-9 in *E76

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE78	FE78	In the past 12 months, were any bankruptcy proceedings initiated on behalf of this (new) business, [TX*A3/A3 NAME OF BUSINESS]?
				0 8 0 0	0 12 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE79	FE79	In what month and year were the proceedings initially filed with the bankruptcy court?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71; 5,8-9 in *E78
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						In what month and year were the proceedings initially filed with the bankruptcy court?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71; 5,8-9 in *E78
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE79b	FE79b	In what month and year were the proceedings initially filed with the bankruptcy court?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71; 5,8-9 in *E78

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
				EE80	FE80	busin shut	was the <u>major</u> reason why this (new) ness, [TX*A3/A3 NAME OF BUSINESS], was down? MENTION
						Monor	r/Einange
				0	0	10.	<u>r/Finance</u> Insufficient start-up funds/financing
				0	0	11.	Bad credit; difficulty acquiring new loan
				0	0	12.	Acquiring funds; financing (NFS)
				0	0	19.	Other Money/Finance references
						Produ	uct/Service Sales/Revenue
				1	1	20.	Low demand/interest
				0	1	21.	Low profit/revenue
				0	0	22.	Competition too strong
				0	2	23.	Difficulty marketing/finding customers
				0	0	29.	Other Product/Service Sales/Revenue
				O	U	29.	references
						Pugin	oogg Tagueg
				-1	-1		ness Issues
				1	1	30.	Loss of partner/valuable
				•	•	2.1	employee/contact
				0	0	31.	Loss of business location; unable to
					_		acquire desired location
				0	0	32.	Poor business plan; difficulty with
							business plan
				1	0	33.	Government regulations
				0	0	34.	Difficulty receiving timely payments
				0	0	39.	Other business issue references
						Other	Opportunities
				0	0	40.	Returned to previous job/occupation
				1	0	41.	Acquired a new job/occupation
				0	0	42.	Started a new business/ switched focus
				-	-	-	to other business
				0	0	49.	Other opportunities references
						Dergo	onal Issues
				2	5	90.	Personal/family care issues; health
				1	1	91.	Relocation
				0	0	92.	Unable/unwilling to devote time; cannot get away from other job
				0	0	93.	Lack of interest/desire to continue
				0	0	94.	Going/returning to school
				1	1	95.	Other personal references
				-	-		-
				0	0	98.	DK
				0	0	99.	NA
						•	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
				EE80a	FE80a	busin shut	
						SECON	D MENTION
						Money	/Finance
				0	0	10.	Insufficient start-up funds/financing
				0	0	11.	Bad credit; difficulty acquiring new loan
				0	0	12.	Acquiring funds; financing (NFS)
				0	0	19.	Other Money/Finance references
						Produ	ct/Service Sales/Revenue
				0	0	20.	Low demand/interest
				0	0	21.	Low profit/revenue
				0	0	22.	Competition too strong
				1	0	23.	Difficulty marketing/finding customers
				0	0	29.	Other Product/Service Sales/Revenue
							references
						Busin	ess Issues
				0	0	30.	Loss of partner/valuable
							employee/contact
				0	0	31.	Loss of business location; unable to
							acquire desired location
				0	0	32.	Poor business plan; difficulty with
							business plan
				0	0	33.	Government regulations
				0	0	34.	Difficulty receiving timely payments
				0	0	39.	Other business issue references
						Other	Opportunities
				0	0	40.	Returned to previous job/occupation
				0	0	41.	Acquired a new job/occupation
				0	0	42.	Started a new business/ switched focus to other business
				0	0	49.	Other opportunities references
						Dorgo	nal Issues
				0	0	90.	Personal/family care issues; health
				0	0	91.	Relocation
				1	0	92.	Unable/unwilling to devote time; cannot
				_	J	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	get away from other job
				0	0	93.	Lack of interest/desire to continue
				0	0	94.	Going/returning to school
				0	0	95.	Other personal references
				6	12	00.	No second mention
						•	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71
							•

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81a	FE81a	Which of the following were critical in the decision to shut down the business? Would you say the inability to obtain credit or loans?
				2 6 0 0	0 12 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81b	FE81b	Which of the following were critical in the decision to shut down the business? Would you say the unacceptable costs or terms of credit or loans?
				2 6 0 0	0 12 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71
		_	_	_	_	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u> EE81c	<u>F</u> FE81c	Which of the following were critical in the decision to shut down the business? Would you say the slowing or sales or lost sales or revenue?
				3 5 0 0	5 7 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71
<u>A</u>	<u>B</u>	C	D	E	<u>F</u>	
						Which of the following were critical in the decision to shut down the business? Would you say the unacceptably low profits after expenses?
				3 5 0 0	0 12 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81e	FE81e	Which of the following were critical in the decision to shut down the business? Would you say the unpredictability of business conditions?
				5 3 0 0	1 11 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81f	FE81f	Which of the following were critical in the decision to shut down the business? Would you say the falling real estate values?
				1 7 0 0	0 12 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81g	FE81g	Which of the following were critical in the decision to shut down the business? Would you say the falling values of physical assets such as equipment, vehicles or inventory?
				1 7 0 0	0 12 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71
A	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	-	_	-			Which of the following were critical in the decision to shut down the business? Would you say the health insurance costs?
				1 7 0 0	0 12 0 0	 Yes No DK NA Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
				EE81z	FE81z	decis	of the following were critical in the ion to shut down the business? Would you - some other factor?
				7	5	05.	Not checked
				1	7	10.	Personal issues
				0	0	98.	DK
				0	0	99.	NA
						•	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

SECTION F: ATTITUDES TOWARD COMPETITION

AF1 BF1 CF1 DF1 EF1 FF1 Please indicate whether you strongly agragage, neither agree nor disagree, disagree, neither agree with each of the followstatements as it applies to this (new) business. Lower prices are important for this new	gree or owing Would
Lower prices are important for this new	Would
business to be an effective competitor. you say you strongly agree, agree, neitl agree nor disagree, disagree, strongly disagree or is it not relevant as it app to this (new) business?	
305 28 35 38 88 64 1. Strongly agree	
406 43 44 45 134 129 2. Agree 93 10 12 9 41 28 3. Neither	
174 22 20 16 45 47 4. Disagree	
60 8 4 2 20 10 5. Strongly disagree	
174	
0 0 4 0 0 0 9. NA	
Wave B/C/D Inap:	
. Inap, 2-3 in *A50 Wave E/F Inap:	
. Inap, 3 in *A50	
<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>	
AF2 BF2 CF2 DF2 EF2 FF2 <u>Quality products or services</u> are imported this (new) business to be an effective competitor. Would you say you strongly agree, neither agree nor disagree, disagreely disagree or is it not relevant applies to this (new) business?	agree, gree,
907 104 102 101 264 228 1. Strongly agree	
242	
10 1 1 2 2 4. Disagree	
1 1 1 0 1 1 5. Strongly disagree	
43 3 9 3 19 13 6. Not relevant 0 0 0 0 0 8. DK	
0 0 4 0 0 0 9. NA	
Wave B/C/D Inap:	
. Inap, 2-3 in *A50 Wave E/F Inap:	
. Inap, 3 in *A50	

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF3	BF3	CF3	DF3	EF3	FF3	Serving those missed by others is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?
538 436 78 46 2 113 1	64 37 9 7 1 9 0	64 53 9 5 0 10 0 4	55 53 7 5 0 12 0	132 159 23 22 3 37 0	111 126 22 21 4 36 0	 Strongly agree Agree Neither Disagree Strongly disagree Not relevant DK NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF4	BF4	CF4	DF4	EF4	FF4	Being first to market a new product or service (is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
297 335 139 153 35 254 1	24 35 20 20 2 27 0	26 32 17 28 6 32 0 4	25 27 22 20 1 37 0	79 96 41 55 15 89 1	69 91 26 60 7 67 0	 Strongly agree Agree Neither Disagree Strongly disagree Not relevant DK NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF5	BF5	CF5	DF5	EF5	FF5	Doing a better job of marketing and promotion (is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
525 478 75 48 8 80 0	59 44 11 7 1 6 0	57 53 8 9 0 13 1 4	49 56 10 5 0 12 0	148 154 25 16 4 29 0	126 139 14 16 1 24 0	 Strongly agree Agree Neither Disagree Strongly disagree Not relevant DK NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF6	BF6	CF6	DF6	EF6	FF6	A superior location and customer convenience (are important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
368 347 88 135 38 237 1 0	29 29 15 17 5 33 0	29 36 15 22 6 33 0 4	35 29 12 19 4 33 0	87 102 30 54 14 88 1 0	65 89 35 50 6 75 0	 Strongly agree Agree Neither Disagree Strongly disagree Not relevant DK NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF7	BF7	CF7	DF7	EF7	FF7	More contemporary, attractive products (are important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
316 400 106 104 19 268 1 0	31 39 15 9 3 31 0	28 42 15 15 3 38 0 4	24 45 14 13 4 32 0	66 137 35 38 11 89 0	63 124 24 36 3 70 0	 Strongly agree Agree Neither Disagree Strongly disagree Not relevant DK NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF8	BF8	CF8	DF8	EF8	FF8	The technical and scientific expertise of the start-up team (is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
375 372 89 110 15 252 1	43 34 6 16 2 27 0	44 47 8 12 3 27 0 4	38 47 8 9 0 30 0	112 112 22 36 4 90 0	87 110 19 29 5 70 0	 Strongly agree Agree Neither Disagree Strongly disagree Not relevant DK NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	$\underline{\mathbf{F}}$	
AF9	BF9	CF9	DF9	EF9	FF9	Developing new or advanced product technology or process technology for creating goods or services (is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
277 342 93 138 20 343 1	22 35 15 16 3 37 0	23 45 11 12 2 48 0 4	27 35 13 14 1 42 0	79 111 26 49 6 105 0	63 97 25 34 4 97 0	 Strongly agree Agree Neither Disagree Strongly disagree Not relevant DK NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF10	BF10	CF10	DF10	EF10	FF10	Development of intellectual property such as a patent, copyright or trademark (is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
195 247 119 168 37 445 3	10 21 14 23 5 55 0	13 24 12 21 7 64 0 4	16 26 11 12 5 62 0	57 66 26 77 19 131 0	49 61 24 62 9 115 0	 Strongly agree Agree Neither Disagree Strongly disagree Not relevant DK NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF11	BF11	CF11	DF11	EF11	FF11	[ONLY ASK IF MORE THAN ONE AGREE F1-F10] You have mentioned a number of things that might be important for this (new) business to be competitive including [READ F1-F10 THAT R STRONGLY AGREED OR AGREED TO]. Which of these is the <u>single most</u> critical thing for the survival of this (new) business?
138	7	11	14	34	32	01. Lower prices
480	59	76	65	166	141	02. Quality products/services
113	15	12	10	37	29	03. Serving those missed by others
29	3	3	5	14	6	04. First to market new prod/serv.
130	21	17	14	51	49	05. Better marketing/promotion
124	5	9	4	23	25	06. Location customer convenience
26	2	3	0	6	6	07. More contemp. products
77	9	4	9	17	15	08. Technical expertise
29	4	4	9	14	6	09. Developing advanced technology
35	1	1	1	9	7	10. Developing intellect. property
20	0	0	0	0	0	98. DK
3	0	0	0	0	0	99. NA
						Wave A Inap:
						. Inap, 3-9 in <u>ALL</u> AF1-AF10
						Wave B/C/D Inap:
						. Inap, 2-3 in *A50; 3-9 in <u>ALL</u> *F1-*F10
						Wave E/F Inap:
						. Inap, 3 in *A50; 3-9 in <u>ALL</u> *F1-*F10

SECTION G: OWNERS, KEY NON-OWNERS, AND HELPERS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	F	
AG1						As you know, the creation of a new business often involves contributions of many individuals.
						We would like to start with a list of those people who expect to share ownership of the new business, including any other businesses or financial institutions that expect an ownership share. Will the new business be owned only by yourself, only by yourself and your spouse, or by yourself and some other people or businesses?
628						1. Self only
267						2. Self and spouse
319						3. Self and other

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG0a	CG0a	DG0a	EG0a	FG0a	In our (previous/last) interview, you indicated that you (<u>alone</u> /and [NAMES TX*G4_n]) (would) own the (new) business. Is this still correct?
	663 23 47 5 3	502 17 26 10 0	387 14 11 3 0	357 5 11 2 1 0	303 6 9 1 1	 Yes No, add an owner No, delete an owner No, both add and delete owners DK NA Wave B/C/D/E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG0b	CG0b	DG0b	EG0b	FG0b	INTERVIEWER CHECKPOINT
	297	207	169	147	120	1. IF MORE THAN ONE OWNER (*G2>1)> GO TO GOC
	366	295	218	210	183	2. IF ONLY ONE OWNER (*G2=1)> GO TO G13c . Inap, 3 in *A50; 2,5-6,8-9 in *G0a
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG0c	CG0c	DG0c	EG0c	FG0c	In our (previous/last) interview, you indicated that you (would) own approximately [*G6_1] percent of the (new) business (and ([NAMES TX*G4_n] (would own/owns) approximately [PERCENTS *G6_n] percent)). Is this still correct?
	278 17 2	194 13 0	157 12 0	141 6 0	117 3 0	1. Yes 5. No 8. DK
	0	0	0	0	0	9. NA . Inap, 3 in *A50; 2,5-6,8-9 in *G0a; 2 in *G0b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG2a	CG2a	DG2a	EG2a	FG2a	How many <u>additional</u> people or other businesses or financial institutions, not including the [*G2] reported last time, currently share ownership of the (new) business?
						CODE NUMBER OF OWNERS (1-95) . Inap, 3 in *A50; 1,5,8-9 in *G0a

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG2	BG2	CG2	DG2	EG2	FG2	How many total people or other businesses or financial institutions will share ownership of the (new) business?
						CODE NUMBER OF OWNERS (1-95) 95. 95 or more owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
<u> </u>	<u> </u>	<u>~</u>	<u>D</u>	#	<u>-</u>	
AG3	BG3	CG3	DG3	EG3	FG3	Wave A: Has a formal agreement regarding shares of ownership been developed for the new business?
						Wave B/C/D/E/F: Has a <u>new</u> formal agreement regarding shares of ownership been developed for the (new) business, [TX*A3/AA3]?
179	39	34	17	9	9	1. Yes
404	53	32	23	15	10	5. No
2	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA Wave A Inap: . Inap, 1 in AG1
						Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
						1,8-9 in *G0c

```
A
               C
                     \overline{\mathbf{D}}
                            \mathbf{E}
AG6_1 BG6_1 CG6_1 DG6_1 EG6_1 FG6_1 Once this business is operational, what
                                       proportion of the ownership will you have?
                                       (Please remember that the total ownership
                                       should add up to one hundred percent).
                                       CODE PERCENT (1-100)
                                       998. DK
                                       999. NA
                                       Wave A Inap:
                                             Inap, 1 in AG1
                                       Wave B/C/D/E/F Inap:
                                              Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
                                              1,8-9 in *G0c
        В
               C
                     D
                            Ε
                                  F
  <u>A</u>
AG7_1 BG7_1 CG7_1 DG7_1 EG7_1 FG7_1 Have you signed an agreement regarding this
                                       ownership share?
 112
        23
              22
                     11
                            7
                                       1.
                                              Yes
 66
        11
               7
                     4
                            2
                                  2
                                       5.
                                              No
  1
               0
                     0
                            0
                                  0
                                       8.
                                              DK
                                       9.
                                              NA
                                       Wave A Inap:
                                              Inap, 1 in AG1; 5,8-9 in AG3
                                       Wave B/C/D/E/F Inap:
                                              Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
```

1,8-9 in *GOc; 5,8-9 in *G3; 1 in *G2

```
C
  Α
         В
                       D
                              \mathbf{E}
                                     F
AG8 1 BG8 1 CG8 1 DG8 1 EG8 1 FG8 1 In what month and year did you sign this
                                          agreement?
                                          SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                          MOYR8.
                                          [DK/NA MONTH ASSIGNED TO JUN; WINTER TO
                                          JAN; SPRING TO APR; SUMMER TO JUL; FALL TO
                                          OCT]
                                          Wave A Inap:
                                                 Inap, 1 in AG1; 5,8-9 in AG3; 5,8-9
                                                 in AG7 1; 9998-9999 in AG8b 1
                                          Wave B/C/D/E/F Inap:
                                                 Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                 *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
                                                 5,8-9 in *G7 1; 9998-9999 in *G8b 1
         <u>B</u>
                C
                       \overline{\mathbf{D}}
                              <u>E</u>
                                     F
  <u>A</u>
AG8a_1 BG8a_1 CG8a_1 DG8a_1 EG8a_1 FG8a_1 In what month and year did you sign this
                                          agreement?
                                          CODE MONTH (01-12)
                                          13.
                                                Winter
                                          14.
                                                 Spring
                                          15.
                                                 Summer
                                          16.
                                                 Fall
                                          98.
                                                DK
                                          99.
                                                NA
                                          Wave A Inap:
                                                 Inap, 1 in AG1; 5,8-9 in AG3; 5,8-9
                                                 in AG7 1
                                          Wave B/C/D/E/F Inap:
                                                 Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                 *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
                                                 5,8-9 in *G7 1
                <u>C</u> <u>D</u> <u>E</u>
  <u>A</u>
         В
                                     F
AG8b_1 BG8b_1 CG8b_1 DG8b_1 EG8b_1 FG8b_1 In what month and year did you sign this
                                          agreement?
                                          CODE FOUR DIGIT YEAR
                                          9998. DK
                                          9999. NA
                                          Wave A Inap:
                                                 Inap, 1 in AG1; 5,8-9 in AG3; 5,8-9
                                                 in AG7 1
                                          Wave B/C/D/E/F Inap:
                                                 Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                 *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
                                                 5,8-9 in *G7 1
```

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG4c_2	CG4c_2	DG4c_2	EG4c_2	FG4c_2	[IF OLD OWNER] Is [OWNER NAME] still an owner?
	43 35 0 0	30 21 0 0	19 12 0 0	13 9 0 0	7 7 0 0	 Yes No DK NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG5_2	BG5_2	CG5_2	DG5_2	EG5_2	FG5_2	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
555 27 4 0	54 3 0 0	41 1 0 0	27 0 0 0	13 1 0 0	12 0 0 0	 Own behalf Represent institution DK NA Wave A Inap: Inap, no further owners Wave B/C/D/E/F Inap; Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_2 or no new owner #2; no further owners

AG6_2 BG6_2 CG6_2 DG6_2 EG6_2 FG6_2 Once this business is operational, what proportion of the ownership will [NAME] have?

(Please remember that the total ownership should add up to one hundred percent.)

CODE PERCENT (1-100)

998. DK

999. NA

Wave A Inap:

. Inap, no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c 2 or no new owner #2; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AG7_2 BG7_2 CG7_2 DG7_2 EG7_2 FG7_2 Has [NAME] signed an agreement regarding this ownership share?

118	22	19	7	5	7	1.	Yes
59	8	4	5	3	1	5.	No
2	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA
						Marro	7 Tn

Wave A Inap:

. Inap, 5,8-9 in AG3; no further owners Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_2 or no new owner #2; no further owners

```
Α
         В
                C
                       D
                             \mathbf{E}
                                     F
                                         In what month and year did [NAME] sign this
AG8 2 BG8 2 CG8 2 DG8 2 EG8 2 FG8 2
                                          agreement?
                                          SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                          MOYR8.
                                          [DK/NA MONTH ASSIGNED TO JUN; WINTER TO
                                          JAN; SPRING TO APR; SUMMER TO JUL; FALL TO
                                          OCT]
                                          Wave A Inap:
                                                Inap, 5,8-9 in AG3; 5,8-9 in AG7 2;
                                                9998-9999 in AG8b 2; no further
                                                owners
                                          Wave B/C/D/E/F Inap:
                                                Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
                                                5,8-9 in *G7 2; 5 in *G4c 2 or no new
                                                owner #2; 9998-9999 in *G8b 2; no
                                                further owners
                C
         \mathbf{B}
                      <u>D</u>
                             \mathbf{E}
                                    F
  <u>A</u>
AG8a_2 BG8a_2 CG8a_2 DG8a_2 EG8a_2 FG8a_2 In what month and year did [NAME] sign this
                                          agreement?
                                          CODE MONTH (01-12)
                                          13.
                                                Winter
                                          14.
                                                Spring
                                          15.
                                                Summer
                                          16.
                                                Fall
                                          98.
                                                DK
                                          99.
                                                NA
                                          Wave A Inap:
                                                Inap, 5,8-9 in AG3; 5,8-9 in AG7 2;
                                                no further owners
                                          Wave B/C/D/E/F Inap:
                                                Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
                                                5,8-9 in *G7 2; 5 in *G4c 2 or no new
                                                owner #2; no further owners
                <u>C</u>
                      <u>D</u> <u>E</u>
                                    F
  <u>A</u>
         В
AG8b_2 BG8b_2 CG8b_2 DG8b_2 EG8b_2 FG8b_2 In what month and year did [NAME] sign this
                                          agreement?
                                          CODE FOUR DIGIT YEAR
                                          9998. DK
                                          9999. NA
                                          Wave A Inap:
                                                Inap, 5,8-9 in AG3; 5,8-9 in AG7 2;
                                                no further owners
                                          Wave B/C/D/E/F Inap:
                                                Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
```

5,8-9 in *G7_2; 5 in *G4c_2 or no new

owner #2; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG4c_3	CG4c_3	DG4c_3	EG4c_3	FG4c_3	[IF OLD OWNER] Is [OWNER NAME] still an owner?
	23 17 0 0	13 12 0 0	6 4 0 0	7 3 0 0	4 5 0	 Yes No DK NA Wave B/C/D/E/F Inap: Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG5_3	BG5_3	CG5_3	DG5_3	EG5_3	FG5_3	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
138	30	26	11	6	5	1. Own behalf
17	2	0	1	2	1	2. Represent institution
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						<pre>Wave A Inap: . Inap, no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_3 or no new owner #3; no further owners</pre>

AG6_3 BG6_3 CG6_3 DG6_3 EG6_3 FG6_3 Once this business is operational, what proportion of the ownership will [NAME] have? (Please remember that the total ownership should add up to one hundred percent).

CODE PERCENT (1-100)

998. DK

999. NA

Wave A Inap:

. Inap, no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_3 or no new owner #3; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AG7_3 BG7_3 CG7_3 DG7_3 EG7_3 FG7_3 Has [NAME] signed an agreement regarding this ownership share?

46	15	12	6	3	5	1.	Yes
25	6	5	2	3	0	5.	No
4	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA
						MOTECIA	7 Tn

Wave A Inap:

. Inap, 5,8-9 in AG3; no further owners Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5 in *G4c_3 or no new owner #3; no further owners

```
Α
         В
                C
                      D
                             \mathbf{E}
                                    F
AG8 3 BG8 3 CG8 3 DG8 3 EG8 3 FG8 3
                                         In what month and year did [NAME] sign this
                                          agreement?
                                          SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                         MOYR8.
                                          [DK/NA MONTH ASSIGNED TO JUN; WINTER TO
                                          JAN; SPRING TO APR; SUMMER TO JUL; FALL TO
                                         OCT]
                                         Wave A Inap:
                                                Inap, 5,8-9 in AG3; 5,8-9 in AG7 3;
                                                9998-9999 in AG8b 3; no further
                                                owners
                                         Wave B/C/D/E/F Inap:
                                                Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
                                                5,8-9 in *G7 3; 5 in *G4c 3 or no new
                                                owner #3; 9998-9999 in *G8b 3; no
                                                further owners
                C
         \mathbf{B}
                      <u>D</u>
                             \mathbf{E}
                                    F
  <u>A</u>
AG8a_3 BG8a_3 CG8a_3 DG8a_3 EG8a_3 FG8a_3 In what month and year did [NAME] sign this
                                          agreement?
                                          CODE MONTH (01-12)
                                          13.
                                                Winter
                                          14.
                                                Spring
                                          15.
                                                Summer
                                         16.
                                                Fall
                                          98.
                                                DK
                                         99.
                                                NA
                                         Wave A Inap:
                                                Inap, 5,8-9 in AG3; 5,8-9 in AG7 3;
                                                no further owners
                                         Wave B/C/D/E/F Inap:
                                                Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
                                                5,8-9 in *G7 3; 5 in *G4c 3 or no new
                                                owner #3; no further owners
                C
                      <u>D</u> <u>E</u>
                                    F
  <u>A</u>
         В
AG8b_3 BG8b_3 CG8b_3 DG8b_3 EG8b_3 FG8b_3 In what month and year did [NAME] sign this
                                          agreement?
                                          CODE FOUR DIGIT YEAR
                                          9998. DK
                                          9999. NA
                                         Wave A Inap:
                                                Inap, 5,8-9 in AG3; 5,8-9 in AG7 3;
                                                no further owners
                                         Wave B/C/D/E/F Inap:
                                                Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
                                                5,8-9 in *G7_3; 5 in *G4c_3 or no new
```

owner #3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG4c_4	CG4c_4	DG4c_4	EG4c_4	FG4c_4	[IF OLD OWNER] Is [OWNER NAME] still an owner?
	14 15 0 0	7 6 0 0	1 1 0 0	4 1 0 0	1 4 0 0	 Yes No DK NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG5_4	BG5_4	CG5_4	DG5_4	EG5_4	FG5_4	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial
						institution, government agency, or other legal entity?

AG6_4 BG6_4 CG6_4 DG6_4 EG6_4 FG6_4 Once this business is operational, what proportion of the ownership will [NAME] have? (Please remember that the total ownership should add up to one hundred percent).

CODE PERCENT (1-100)

998. DK

999. NA

Wave A Inap:

. Inap, no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_4 or no new owner #4; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	F
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AG7_4 BG7_4 CG7_4 DG7_4 EG7_4 FG7_4 Has [NAME] signed an agreement regarding this ownership share?

29	7	6	2	4	1	1.	Yes
13	3	2	2	2	0	5.	No
2	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA
						Wave	ΔTn

Wave A Inap:

. Inap, 5,8-9 in AG3; no further owners Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5 in *G4c_4 or no new owner #4; no further owners

```
Α
         В
               C
                      D
                             \mathbf{E}
                                    F
                                         In what month and year did [NAME] sign this
AG8 4 BG8 4 CG8 4 DG8 4 EG8 4 FG8 4
                                          agreement?
                                          SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                         MOYR8.
                                          [DK/NA MONTH ASSIGNED TO JUN; WINTER TO
                                         JAN; SPRING TO APR; SUMMER TO JUL; FALL TO
                                         OCT]
                                         Wave A Inap:
                                                Inap, 5,8-9 in AG3; 5,8-9 in AG7 4;
                                                9998-9999 in AG8b 4; no further
                                                owners
                                         Wave B/C/D/E/F Inap:
                                                Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
                                                5,8-9 in *G7 4; 5 in *G4c 4 or no new
                                                owner #4; 9998-9999 in *G8b 4; no
                                                further owners
               C
         \mathbf{B}
                      D
                             \mathbf{E}
                                    F
  <u>A</u>
AG8a_4 BG8a_4 CG8a_4 DG8a_4 EG8a_4 FG8a_4 In what month and year did [NAME] sign this
                                          agreement?
                                          CODE MONTH (01-12)
                                         13.
                                                Winter
                                         14.
                                                Spring
                                         15.
                                                Summer
                                         16.
                                                Fall
                                         98.
                                                DK
                                         99.
                                               NA
                                         Wave A Inap:
                                                Inap, 5,8-9 in AG3; 5,8-9 in AG7 4;
                                                no further owners
                                         Wave B/C/D/E/F Inap:
                                                Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
                                                5,8-9 in *G7 4; 5 in *G4c 4 or no new
                                                owner #4; no further owners
               C
                      <u>D</u> <u>E</u>
                                    F
  <u>A</u>
         В
AG8b_4 BG8b_4 CG8b_4 DG8b_4 EG8b_4 FG8b_4 In what month and year did [NAME] sign this
                                          agreement?
                                          CODE FOUR DIGIT YEAR
                                          9998. DK
                                          9999. NA
                                         Wave A Inap:
                                                Inap, 5,8-9 in AG3; 5,8-9 in AG7 4;
                                                no further owners
                                         Wave B/C/D/E/F Inap:
                                                Inap, 3 in *A50; 8-9 in *G0a; 2 in
                                                *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
```

5,8-9 in *G7_4; 5 in *G4c_4 or no new

owner #4; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG4c_5	CG4c_5	DG4c_5	EG4c_5	FG4c_5	<pre>[IF OLD OWNER] (Is [OWNER NAME] still an owner?/Are all the other [NUMBER OVER 4] people still owners?)</pre>
	8 5 0 0	6 2 0 0	4 1 0 0	2 2 0 0	3 0 0	 Yes No DK NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG5_5	BG5_5	CG5_5	DG5_5	EG5_5	FG5_5	(Is [NAME]/are all the others) acting on their own behalf or (does [NAME]/do all the others) represent a business, financial institution, government agency, or other legal entity?
10 3 1 0	6 0 0 0	5 0 0 0	3 1 0 0	5 0 0 0	2 0 0 0	 Own behalf Represent institution DK NA Na Na Wave A Inap: Inap, no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_5 or no new owner #5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

11

7

1

2

0

3

0

0

0

2

1

0

0

4

1

0

0

2

1

0

1.

5.

8.

9.

Yes

No

DK

NA Wave A Inap:

Wave B/C/D/E/F Inap:

OWNERS IN WAVE A]

Inap, 5,8-9 in AG3; no further owners

Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *GOc; 5,8-9 in *G3; 5 in *G4c 5 or no new owner #5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5

A C $\overline{\mathbf{D}}$ \mathbf{E} AG6_5 BG6_5 CG6_5 DG6_5 EG6_5 FG6_5 Once this business is operational, what proportion of the ownership will ([NAME]/all the others) have? (Please remember that the total ownership should add up to one hundred percent). CODE PERCENT (1-100) 998. DK 999. NA Wave A Inap: Inap, no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c 5 or no new owner #5; no further owners C \underline{F} <u>B</u> $\underline{\mathsf{D}}$ \mathbf{E} <u>A</u> AG7_5 BG7_5 CG7_5 DG7_5 EG7_5 FG7_5 (Has [NAME]/Have all the others) signed an agreement regarding this ownership share?

AG8_5 BG8_5 CG8_5 DG8_5 EG8_5 FG8_5 In what month and year did ([NAME]/all the others first) sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

Inap, 5,8-9 in AG3; 5,8-9 in AG7_5; 9998-9999 in AG8b_5; no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_5; 5 in *G4c_5 or no new owner #5; 9998-9999 in *G8b_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AG8a_5 BG8a_5 CG8a_5 DG8a_5 EG8a_5 FG8a_5 In what month and year did ([NAME]/all the others first) sign this agreement?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 5,8-9 in AG3; 5,8-9 in AG7_5; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_5; 5 in *G4c_5 or no new owner #5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AG8b_5 BG8b_5 CG8b_5 DG8b_5 EG8b_5 FG8b_5 In what month and year did ([NAME]/all the others first) sign this agreement?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 5,8-9 in AG3; 5,8-9 in AG7_5;
no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_5; 5 in *G4c_5 or no new owner #5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CG4c_6	DG4c_6	EG4c_6	FG4c_6	[IF OLD OWNER] Is [OWNER NAME] still an owner?
		0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG5_6	CG5_6	DG5_6	EG5_6	FG5_6	(Is [NAME]/are all the others) acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
	1	1	1	2	1	1. Own behalf
	0	0	0	0	0	2. Represent institution
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						<pre>Wave B Inap: . Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; no new owner #6; no further owners Wave C/D/E/F Inap: . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_6 or no new owner #6; no further owners</pre>

A В C $\overline{\mathbf{D}}$ Ε BG6_6 CG6_6 DG6_6 EG6_6 FG6_6 Once this business is operational, what proportion of the ownership will ([NAME]/all the others) have? CODE PERCENT (1-100) 998. DK 999. NA Wave B Inap: Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BGOc; no new owner #6; no further owners Wave C/D/E/F Inap: Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c 6 or no new owner #6; no further owners C E F <u>A</u> <u>B</u> D BG7 6 CG7 6 DG7 6 EG7 6 FG7 6 (Has [NAME]/have all the others) signed an agreement regarding this ownership share? 0 0 0 1. Yes 1 1 1 0 1 0 5. No 0 0 0 8. 0 0 DK 9. 0 0 0 0 NA Wave B Inap: Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BGOc; 5,8-9 in BG3; no new owner #6; no further owners Wave C/D/E/F Inap: Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *GOc; 5 in *G4c 6 or no new

owner #6; no further owners

Α В C D Ε F BG8 6 CG8 6 DG8 6 EG8 6 FG8 6 In what month and year did ([NAME]/all the others) first sign this agreement? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO Wave B Inap: Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; 5,8-9 in BG3; 5,8-9 in BG7 6; no new owner #6; 9998-9999 in BG8b 6; no further owners Wave C/D/E/F Inap: Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7 6; 5 in *G4c 6 or no new owner #6; 9998-9999 in *G8b 6; no further owners C F <u>A</u> В $\overline{\mathbf{D}}$ \mathbf{E} BG8a_6 CG8a_6 DG8a_6 EG8a_6 FG8a_6 In what month and year did ([NAME]/all the others) first sign this agreement? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NAWave B Inap: Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; 5,8-9 in BG3; 5,8-9 in BG7 6; no new owner #6; no further owners Wave C/D/E/F Inap: Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7 6; 5 in *G4c 6 or no new owner #6; no further owners C F A В $\overline{\mathbf{D}}$ \mathbf{E} BG8b_6 CG8b_6 DG8b_6 EG8b_6 FG8b_6 In what month and year did ([NAME]/all the others) first sign this agreement? CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave B Inap: Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; 5,8-9 in BG3; 5,8-9 in BG7 6; no new owner #6; no

further owners

Inap, 3 in *A50; 8-9 in *G0a; 2 in
*G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
5,8-9 in *G7 6; 5 in *G4c 6 or no new

owner #6; no further owners

Wave C/D/E/F Inap:

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EG4c_7	FG4c_7	[IF OLD OWNER] Is [OWNER NAME] still an owner?
				0 0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG5_7	EG5_7	FG5_7	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
			1 0 0 0	2 0 0 0	1 0 0 0	 Own behalf Represent institution DK NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_7 or no new owner #7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> DG6_7	<u>E</u> EG6_7	<u>F</u> FG6_7	Once this business is operational, what proportion of the ownership will [NAME] have?
						CODE PERCENT (1-100) 998. DK 999. NA . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_7 or no new owner #7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG7_7	EG7_7	FG7_7	Has [NAME] signed an agreement regarding this ownership share?
			0 1 0 0	1 0 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_7 or no new owner #7; no further owners

DG8_7 EG8_7 FG8_7 In what month and year did [NAME] first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_7; 5 in *G4c_7 or no new owner #7; 9998-9999 in *G8b 7; no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DG8a_7 EG8a_7 FG8a_7 In what month and year did [NAME] first sign this agreement?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in
*G7_7; 5 in *G4c_7 or no new owner #7;
no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DG8b_7 EG8b_7 FG8b_7 In what month and year did [NAME] first sign this agreement?

CODE FOUR DIGIT YEAR 9998. DK

9999. NA

Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_7; 5 in *G4c_7 or no new owner #7; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EG4c_8	FG4c_8	[IF OLD OWNER] Is [OWNER NAME] still an owner?
				0 0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG5_8	EG5_8	FG5_8	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
			1 0 0 0	1 0 0 0	0 0 0	 Own behalf Represent institution DK NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_8 or no new owner #8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	
_	_	_			FG6_8	Once this business is operational, what proportion of the ownership will [NAME] have?
						CODE PERCENT (1-100) 998. DK 999. NA . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_8 or no new owner #8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG7_8			Has [NAME] signed an agreement regarding this ownership share?
			0 1 0 0	1 0 0 0	0 0 0	 Yes No DK NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_8 or no new owner #8; no further owners

 $\tt DG8_8 \ EG8_8 \ FG8_8$ In what month and year did [NAME] first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_8; 5 in *G4c_8 or no new owner #8; 9998-9999 in *G8b 8; no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DG8a_8 EG8a_8 FG8a_8 In what month and year did [NAME] first sign this agreement?

CODE MONTH (01-12)

- 13. Winter
- 14. Spring
- 15. Summer
- 16. Fall
- 98. DK
- 99. NA
- Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in
 *G7_8; 5 in *G4c_8 or no new owner #8;
 no further owners

A B C D E F

DG8b_8 EG8b_8 FG8b_8 In what month and year did [NAME] first sign this agreement?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA
. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_8; 5 in *G4c_8 or no new owner #8; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EG4c_9	FG4c_9	[IF OLD OWNER] Is [OWNER NAME] still an owner?
				0 0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG5_9	EG5_9	FG5_9	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
			1 0 0 0	1 0 0 0	0 0 0 0	 Own behalf Represent institution DK NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_9 or no new owner #9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
<u>A</u>	<u>B</u>	<u>C</u>				Once this business is operational, what proportion of the ownership will [NAME] have?
<u>A</u>	<u>B</u>	<u>C</u>				
<u>A</u>	<u>B</u>	<u>C</u>				proportion of the ownership will [NAME] have? CODE PERCENT (1-100) 998. DK 999. NA . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_9 or no new
			DG6_9	EG6_9	FG6_9	proportion of the ownership will [NAME] have? CODE PERCENT (1-100) 998. DK 999. NA . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_9 or no new

DG8_9 EG8_9 FG8_9 In what month and year did [NAME] first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_9; 5 in *G4c_9 or no new owner #9; 9998-9999 in *G8b 9; no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DG8a_9 EG8a_9 FG8a_9 In what month and year did [NAME] first sign this agreement?

CODE MONTH (01-12)

- 13. Winter
- 14. Spring
- 15. Summer
- 16. Fall
- 98. DK
- 99. NA
- Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in
 *G7_9; 5 in *G4c_9 or no new owner #9;
 no further owners

A B C D E F

DG8b_9 EG8b_9 FG8b_9 In what month and year did [NAME] first sign this agreement?

CODE FOUR DIGIT YEAR 9998. DK

9999. NA

Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in
*G7_9; 5 in *G4c_9 or no new owner #9;
no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EG4c_10	FG4c_10	[IF OLD OWNER] Is [OWNER NAME] still an owner?
				0 0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG5_10	EG5_10	FG5_10	(Is [NAME]/are all the others) acting on their own behalf or does ([NAME]/all the others) represent a business, financial institution, government agency, or other legal entity?
			1 0 0 0	0 0 0 0	0 0 0 0	 Own behalf Represent institution DK NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_10 or no new owner #10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG6_10	EG6_10	FG6_10	Once this business is operational, what proportion of the ownership will ([NAME]/all the others) have?
						CODE PERCENT (1-100) 998. DK 999. NA . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_10 or no new owner #10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG7_10	EG7_10		(Has [NAME]/have all the others) signed an agreement regarding this ownership share?
			0 1 0	1 0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_10 or no new owner #10; no further owners

C Α В D Ε F DG8 10 EG8 10 FG8 10 In what month and year did ([NAME]/all the others) first sign this agreement? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7 10; 5 in *G4c 10 or no new owner #10; 9998-9999 in *G8b 10; no further owners A В C $\overline{\mathbf{D}}$ Ε F ${\tt DG8a_10~EG8a_10~FG8a_10}$ In what month and year did ([NAME]/all the others) first sign this agreement? CODE MONTH (01-12) 13. Winter Spring 14. 15. Summer Fall 16. 98. DK 99. NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7 10; 5 in *G4c 10 or no new owner #10; no further owners <u>A</u> В <u>C</u> $\overline{\mathbf{D}}$ Ε F DG8b_10 EG8b_10 FG8b_10 In what month and year did ([NAME]/all the others) first sign this agreement? CODE FOUR DIGIT YEAR 9998. DK 9999. NA Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;

5,8-9 in *G7_10; 5 in *G4c_10 or no new owner #10; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG11	BG11	CG11	DG11	EG11	FG11	INTERVIEWER CHECKPOINT
586 628						Wave A: 1. IF MORE THAN ONE OWNER (G1=2 OR G1=3)> GO TO G12 2. OTHERS> GO TO G13
	64 28	50 16	30 10	16 8	14 5	<pre>Wave B/C/D/E/F: 1. IF MORE THAN ONE OWNER ((*G2>1)> GO TO G12 2. OTHERS> GO TO G13c Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG12	BG12	CG12	DG12	EG12	FG12	Wave A: Which of the owners would be considered in charge of day to day operations of the new business you or (G4 OWNER #2) or (G4 OWNER #3) or (G4 OWNER #4) or (G4 OWNER #5)?
						Wave B/C/D/E/F: Which of the owners would be considered in charge of day to day operations of the (new) business you or (G4 OWNERS #2-#10)?
340 154 15 5 4	38 12 2 2 0 0	27 9 4 2 1 0	18 8 2 0 0 0 0	8 4 2 0 1 0 0 0	8 1 2 0 0 0 0 0	01. OWNER #1 02. OWNER #2 03. OWNER #3 04. OWNER #4 05. OWNER #5 06. OWNER #6 07. OWNER #7 08. OWNER #8 09. OWNER #9
7	0	0	0	0	0	10. OWNER #10 95. Owner #1 shares with one or more other owners but not all
47 9 5	8 0 2	6 1 0	2 0 0	1 0 0	2 1 0	96. All owners equally 98. DK 99. NA
						<pre>Wave A Inap: .</pre>

Α В C D Ε

BG13c CG13c DG13c EG13c FG13c Wave B:

(IF G12c=2: In our previous interview, you indicated that there were no other people that made a distinctive contribution to the founding of the new business, such as planning, development, financial resources, materials, training, or business services.)

Since the last interview, have any (more) people made a distinctive contribution (to the founding of the new business, such as planning, development, financial resources, materials, training, or business services)?

Wave C/D/E/F:

In the last interview, you indicated that there were (IF *G13=0: no other people/ IF *G13>0: [*G13] other people -- [LIST NAMES]--) that made a distinctive contribution to the founding of the (new) business, such as planning, development, financial resources, materials, training, or business services.)

Since the last interview, have any (more) people made a distinctive contribution (to the founding of the (new) business, such as planning, development, financial resources, materials, training, or business services)?

98	72	43	30	24	1.	Yes			
641	482	371	346	296	5.	No			
1	0	1	0	0	8.	DK			
1	1	0	0	0	9.	NA			
						Inap,	3	in	*A50

A В $\underline{\mathsf{D}}$ \mathbf{E}

BG13a CG13a DG13a EG13a FG13a How many additional people, not including the [*G13] reported last year, who will <u>not</u> have an ownership share, have made a <u>distinctive</u> contribution to the founding of this (new) business, such as planning, development, financial resources, materials, training, or business services?

CODE NUMBER OF PEOPLE (1-95)

00. NONE

98. DK

99. NA

Inap, 3 in *A50; 5,8-9 in *G13c

AG13 BG13 CG13 DG13 EG13 FG13

How many other people, who will <u>not</u> have an ownership share, have made a <u>distinctive</u> contribution to the founding of this new business, such as planning, development, financial resources, materials, training, or business services?

CODE NUMBER OF PEOPLE (00-95)

98. DK

99. NA Wave B/C/D/E/F Inap:

. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG15_1	BG15_1	CG15_1	DG15_1	EG15_1	FG15_1	Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
390 79 5 1	32 6 0 0	11 7 0 0	8 3 0 0	4 0 0 0	8 1 0 0	 Own behalf Represent institution DK NA Wave A Inap: Inap, 0,98-99 in AG13; no further key non-owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG16_1	BG16_1	CG16_1	DG16_1	EG16_1	FG16_1	Has [NAME] personally accepted responsibility for any critical components of the start-up process?
182 288 4 1	16 22 0 0	4 14 0 0	6 5 0 0	1 3 0 0	4 5 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0,98-99 in AG13; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG17_1	BG17_1	CG17_1	DG17_1	EG17_1	FG17_1	Does [NAME] expect to have a managerial or supervisory role in the (new) business participating in day to day operational decisions?
128 344 2 1	13 25 0 0	2 16 0 0	3 8 0 0	1 3 0 0	3 6 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0,98-99 in AG13; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG15_2	BG15_2	CG15_2	DG15_2	EG15_2	FG15_2	Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
201 50 2 0	26 18 1 0	22 9 1 0	5 1 0 0	7 0 0 0	7 0 1 0	 Own behalf Represent institution DK NA Wave A Inap: Inap, 0,98-99 in AG13; no further key non-owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners Owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG16_2	BG16_2	CG16_2	DG16_2	EG16_2	FG16_2	Has [NAME] personally accepted responsibility for any critical components of the start-up process?
78 173 2 0	20 24 1 0	7 25 0 0	2 4 0 0	4 3 0 0	4 4 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0,98-99 in AG13; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Does [NAME] expect to have a managerial or supervisory role in the (new) business participating in day to day operational decisions?
52 197 4 0	11 34 0 0	10 22 0 0	2 4 0 0	2 5 0 0	3 5 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0,98-99 in AG13; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG15_3	BG15_3	CG15_3	DG15_3	EG15_3	FG15_3	Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
106 26 0 0	19 13 1 0	16 8 0 0	6 2 0 0	3 1 0 0	4 0 0 0	 Own behalf Represent institution DK NA Wave A Inap: Inap, 0,98-99 in AG13; no further key non-owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners Owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Has [NAME] personally accepted responsibility for any critical components of the start-up process?
37 95 0 0	14 19 0 0	9 15 0 0	3 5 0 0	2 2 0 0	1 3 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0,98-99 in AG13; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_						Does [NAME] expect to have a managerial or supervisory role in the (new) business participating in day to day operational decisions?
21 108 3 0	12 21 0 0	7 17 0 0	2 6 0 0	1 3 0 0	2 2 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0,98-99 in AG13; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG15_4	CG15_4	DG15_4	EG15_4	FG15_4	Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
	17 10 0 0	16 6 2 0	9 2 0 0	5 0 0 0	3 0 0 0	 Own behalf Represent institution DK NA Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key nonowners
<u>A</u>	<u>B</u> BG16_4	<u>C</u> CG16_4	<u>D</u> DG16_4	<u>E</u> EG16_4	<u>F</u> FG16_4	Has [NAME] personally accepted responsibility for any critical components of the start-up process?
	12 15 0 0	3 21 0 0	2 9 0 0	0 5 0 0	0 3 0 0	 Yes No DK NA Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners
<u>A</u>	<u>B</u> BG17_4	<u>C</u> CG17_4	<u>D</u> DG17_4	<u>E</u> EG17_4	<u>F</u> FG17_4	Does [NAME] expect to have a managerial or supervisory role in the (new) business participating in day to day operational decisions?
	10 17 0 0	2 22 0 0	0 11 0 0	0 5 0 0	0 3 0 0	 Yes No DK NA Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG15_5	CG15_5	DG15_5	EG15_5	FG15_5	(Is [NAME]/are all the others) acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
	4 5 0 0	9 6 0 0	9 0 0 0	4 0 0 0	3 0 0 0	 Own behalf Represent institution DK NA Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key nonowners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG16_5	CG16_5	DG16_5	EG16_5	FG16_5	(Has [NAME]/have all the others) personally accepted responsibility for any critical components of the start-up process?
	4 5 0 0	2 13 0 0	0 9 0 0	0 4 0 0	0 3 0 0	 Yes No DK NA Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG17_5	CG17_5	DG17_5	EG17_5	FG17_5	(Does [NAME]/do all the others) expect to have a managerial or supervisory role in the (new) business participating in day to day operational decisions?
	4 5 0 0	4 11 0 0	0 9 0 0	0 4 0 0	0 3 0 0	 Yes No DK NA Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG15_6	CG15_6	DG15_6	EG15_6	FG15_6	(Is [NAME]/are all the others) acting on their own behalf, or (does [NAME]/do all the others) make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
	4 2 0 0	2 2 0 0	7 1 0 0	2 2 0 0	2 0 0 0	 Own behalf Represent institution DK NA Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key nonowners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG16_6	CG16_6	DG16_6	EG16_6	FG16_6	(Has [NAME]/have all the others) personally accepted responsibility for any critical components of the start-up process?
	3 3 0 0	0 4 0 0	1 7 0 0	1 3 0 0	0 2 0 0	 Yes No DK NA Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG17_6	CG17_6	DG17_6	EG17_6	FG17_6	(Does [NAME]/do all the others) expect to have a managerial or supervisory role in the (new) business participating in day to day operational decisions?
	1 5 0 0	0 4 0 0	1 7 0 0	0 4 0 0	0 2 0 0	 Yes No DK NA Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key nonowners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG18						How many other people, who will <u>not</u> have an ownership share, have provided significant support, advice, or guidance on a <u>regular basis</u> to this (new) business?
						CODE NUMBER OF PEOPLE (1-95) 00. NONE 98. DK 99. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG20_1						Is [NAME] acting on their own behalf, or does [NAME] provide advice or support as a representative of a business, financial institution, government agency, or another legal entity?
318 85 6 0						 Own behalf Represent institution DK NA Inap, 0,98-99 in AG18; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG21_1						Has [NAME] personally accepted responsibility for any critical components of the start-up process?
79 327 3 0						 Yes No DK NA Inap, 0,98-99 in AG18; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG22_1						Does [NAME] expect to have a managerial or supervisory role in the (new) business participating in day-to-day operational decisions?

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG20_2						Is [NAME] acting on their own behalf, or does [NAME] provide advice or support as a representative of a business, financial institution, government agency, or another legal entity?
186 53 0 0						 Own behalf Represent institution DK NA Inap, 0,98-99 in AG18; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG21_2						Has [NAME] personally accepted responsibility for any critical components of the start-up process?
40 198 1 0						 Yes No DK NA Inap, 0,98-99 in AG18; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG22_2						Does [NAME] expect to have a managerial or supervisory role in the (new) business participating in day-to-day operational decisions?
33 204 2 0						 Yes No DK NA Inap, 0,98-99 in AG18; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG20_3						Is [NAME] acting on their own behalf, or does [NAME] provide advice or support as a representative of a business, financial institution, government agency, or another legal entity?
88 24 1 0						 Own behalf Represent institution DK NA Inap, 0,98-99 in AG18; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG21_3						Has [NAME] personally accepted responsibility for any critical components of the start-up process?
12 100 1 0						 Yes No DK NA Inap, 0,98-99 in AG18; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG22_3						Does [NAME] expect to have a managerial or supervisory role in the (new) business participating in day-to-day operational decisions?
16 96 1 0						 Yes No DK NA Inap, 0,98-99 in AG18; no further helpers

SECTION H: OWNER DEMOGRAPHICS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	F	
AH0_1						INTERVIEWER CHECKPOINT
1214						1. G5=1> GO TO H1 2. OTHERS> GO TO OWNER NEXT OWNER H0
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH1_1						Are you male or female?
761 453 0 0						 Male Female DK NA Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH2_1						Now I would like to ask some questions about you (and the other owners). First, How old are you?
						CODE AGE (18-97) [RESPONDENT MUST BE 18 OR OLDER] 98. DK 99. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	
AH3_1						Are you Hispanic or Latino?
62 1146 1 5						1. Yes 5. No 8. DK 9. NA . Inap, 2 in AHO_1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4a_1						(In addition to being Hispanic or Latino,) Are you White, Black or African American, American Indian, Asian, Pacific Islander, or are you of mixed racial background?
						Race: White
989 184 2 39						1. Yes 5. No 8. DK 9. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4b_1						Race: Black/African American
165 1006 2 41						1. Yes 5. No 8. DK 9. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_ AH4d_1	_	_	_	_	_	Race: American Indian
73 1098 2 41						1. Yes 5. No 8. DK 9. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
<u>-</u> AH4e_1	_	_	_	_	_	Race: Asian
15 1156 2 41						1. Yes 5. No 8. DK 9. NA . Inap, 2 in AHO_1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4f_1						Race: Pacific Islander
3 1168 2 41						1. Yes 5. No 8. DK 9. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4z_1						Race: Other (specify)
0 1171 2 41						1. Yes 5. No 8. DK 9. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH5_1						What is your current marital status or living arrangement are you married, living with a partner but not married, separated, divorced, widowed, or never married?
630 115 31 166 33 234 2						 Married Living with a partner Separated Divorced Widowed Never married DK NA Inap, 2 in AHO_1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH6_1						What is the highest level of education you have completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
4 51 238 66 342 63 255 38 112 43 2						01. Up to eighth grade 02. Some high school 03. High school degree 04. Technical or vocational degree 05. Some college 06. Community college degree 07. Bachelors degree 08. Some graduate training 09. Masters degree 10. Law, MD, PHD, EDD, degree 98. DK 99. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH10_1						What is your primary occupation? 2000 OCC 3-DIGIT CODES [IF RETIRED: What was your primary occupation?]
						SEE MASTER OCCUPATION CODES 998. DK 999. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH11_1						How many years of work experience have you had in the industry where this (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH12_1						How many other businesses have helped to start as an owner or part-owner?
						CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NA . Inap, 2 in AHO_1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH13_1						Besides the (new) business discussed in this interview, how many other businesses do you own?
						CODE NUMBER OF BUSINESSES (0-95) 98. DK 99. NA . Inap, 2 in AHO 1
						. IIIap, 2 III AII0_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH14_1						How many hours in total have you devoted to this (new) business?
						CODE NUMBER OF HOURS (0-999,995) [SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY NOT CORRECTED] 999 998. DK 999 999. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH15_1						In terms of current work activity, are you working for others for pay?
664 549 1 0						1. Yes 5. No 8. DK 9. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH16_1	<u>=</u>	<u> </u>	<u>=</u>	=	<u>-</u>	Are you working for others 35 hours or more per week, or less than 35 hours per week?
458 203 2 1						 35 hours or more per week Less than 35 hours per week DK NA Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH17_1						Have you begun to work 35 hours or more per week on this (new) business?
360						1. Yes
852 2						5. No 8. DK
0						9. NA . Inap, 2 in AHO_1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH18_1						In what month and year did you begin working 35 hours or more per week on this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 2 in AHO_1; 5,8-9 in AH17_1; 9998-9999 in AH18b_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH18a_1						In what month and year did you begin working 35 hours or more per week on this (new) business?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 2 in AHO_1; 5,8-9 in AH17_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH18b_1						In what month and year did you begin working 35 hours or more per week on this (new) business?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 2 in AHO_1; 5,8-9 in AH17_1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	$\underline{\mathbf{F}}$	
AH19_1						[IF MORE THAN ONE OWNER] What is your primary role in the (new) business would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
340 91 36 33						 General management; "everything" Sales/marketing/customer service Finance/accounting Technical/research/science/
39 40						engineering 5. Manufacturing/operations 6. Administration/human resource
6						management 8. DK 9. NA . Inap, 2 in AHO_1; 1 in AG1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH20_1						How many years of full time, paid work experience have you had? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 2 in AHO_1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH21_1						For how many years, if any, have you had managerial, supervisory, or administrative responsibilities? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 2 in AHO_1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH23_1						In addition to time and personal investments of money, in what other ways have you helped with this (new) business? First, have you provided introductions to other people?
417 161 6 2						1. Yes 5. No 8. DK 9. NA . Inap, 2 in AHO_1; 1 in AG1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH24_1						Have you provided information or advice to help with this (new) business?
538 45 2 1						 Yes No DK NA Inap, 2 in AHO_1; 1 in AG1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH25_1						Have you provided training in business related tasks or skills (to help with this (new) business)?
269 315 1 1						1. Yes 5. No 8. DK 9. NA . Inap, 2 in AHO_1; 1 in AG1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH26_1						Have you provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
168 412 4 2						 Yes No DK NA Inap, 2 in AHO_1; 1 in AG1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH27_1						Have you provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
352 233 0 1						 Yes No DK NA Inap, 2 in AHO_1; 1 in AG1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH28_1						Have you provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
269 316 0 1						 Yes No DK NA Inap, 2 in AHO_1; 1 in AG1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH30_1						Apart from this business, is your (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
535 209 0 1						 Yes No DK NA Inap, 2 in AHO_1; 3-6,8-9 in AH5_1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH0_2	BH0_2	CH0_2	DH0_2	EH0_2	FH0_2	INTERVIEWER CHECKPOINT
555 31	13 0 1	11 1	8 0	1 0	5 0	Wave A: 1. G5=1> GO TO H1 2. OTHERS> GO TO OWNER NEXT OWNER HO Wave B: 1. G5=1/DK/NA AND NEW OWNER> GO TO H1_2 2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9)> GO TO H1_2 3. OTHERS> GO TO NEXT OWNER HO Wave C/D/E/F: 1. G5=1/DK/NA AND NEW OWNER> GO TO H1 3. OTHERS> GO TO OWNER #3 HO Wave A Inap: Inap, no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; no further owners
<u>A</u> AH1_2 331 224 0	B BH1_2 9 4 0 0	CH1_2 10 1 0 0				<pre>Is [NAME] male or female? 1. Male 2. Female 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners</pre>
<u>A</u> AH2_2	<u>B</u> BH2_2	<u>C</u> CH2_2	<u>D</u> DH2_2	<u>E</u> EH2_2		How old is [NAME]? CODE AGE (14-97) [RESPONDENT MUST BE 18 OR OLDER] 98. DK 99. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further

owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH3_2	BH3_2	CH3_2	DH3_2	EH3_2	FH3_2	Is [NAME] Hispanic or Latino?
32 521 2 0	3 10 0 0	0 11 0 0	1 7 0 0	0 1 0 0	0 5 0 0	 Yes No DK NA Wave A Inap: Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0_2; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4a_2	BH4a_2	CH4a_2	DH4a_2	EH4a_2	FH4a_2	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
448 96 3 8	9 2 0 2	10 1 0 0	7 1 0 0	1 0 0 0	4 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AHO_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *HO_2; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4b_2	BH4b_2	CH4b_2	DH4b_2	EH4b_2	FH4b_2	Race: Black/African American
68 475 3 9	2 9 0 2	0 11 0 0	1 7 0 0	1 0 0 0	0 5 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4d_2	BH4d_2	CH4d_2	DH4d_2	EH4d_2	FH4d_2	Race: American Indian
28 515 3 9	0 11 0 2	0 11 0 0	0 8 0 0	0 1 0 0	1 4 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Race: Asian
13 530 3 9	0 11 0 2	1 10 0 0	0 8 0 0	0 1 0 0	0 5 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Race: Pacific Islander
5 538 3 9	0 11 0 2	0 11 0 0	0 8 0 0	0 1 0 0	0 5 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners</pre>
7)	D	C	D	E	T.	
<u>A</u> AH4z 2	<u>B</u> BH4z 2	<u>C</u> CH4z 2	<u>D</u> DH4z 2	<u>E</u> EH4z 2	<u>F</u> FH4z 2	Race: Other (specify)
0 543 3 9	0 11 0 2	0 11 0 0	0 8 0 0	0 1 0 0	0 5 0 0	1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners

 $\underline{A} \qquad \underline{B} \qquad \underline{C} \qquad \underline{D} \qquad \underline{E} \qquad \underline{F}$

AH5_2	BH5_2	CH5_2	DH5_2	EH5_2	FH5_2	What is [NAME]'s current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
399 46 8 29 3 69 1	6 1 2 4 0 0 0	5 1 0 0 0 5 0	7 0 0 0 0 1 0 0	1 0 0 0 0 0 0	4 1 0 0 0 0 0	 Married Living with a partner Separated Divorced Widowed Never married DK NA Wave A Inap: Inap, 2 in AHO_2; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *HO_2; no further owners
<u>A</u> AH6_2	<u>B</u> BH6_2	<u>С</u> СН6_2	<u>D</u> DH6_2	<u>E</u> EH6_2	<u>F</u> FH6_2	What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or
						vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
3 20 145 21 107 21 153 8 49 20 8	0 2 4 0 3 1 2 0 0 1 0	0 1 1 1 2 1 3 0 0 1 1 0	0 0 2 0 1 1 1 1 2 0 0	0 0 0 0 1 0 0 0 0 0	0 0 1 0 0 1 1 0 1 0	<pre>01. Up to eighth grade 02. Some high school 03. High school degree 04. Technical or vocational degree 05. Some college 06. Community college degree 07. Bachelors degree 08. Some graduate training 09. Masters degree 10. Law, MD, PHD, EDD, degree 98. DK 99. NA Wave A Inap: . Inap, 2 in AHO_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *HO_2; no further owners</pre>

owners

260

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AH7_2 BH7_2 CH7_2 DH7_2 EH7_2 FH7_2 How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

Wave A Inap:

- Inap, 2 in AHO 2; no further owners Wave B/C/D/E/F Inap:
- Inap, 3 in *A50; 3 in *H0 2; no further owners

C D \mathbf{E} F <u>A</u> В

AH8 2 BH8 2 CH8_2 DH8_2 EH8_2 FH8_2 How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new

business team, or do you have some other type

of relationship?

01. Spouses

02. Partners sharing a household

0 03. Relatives living in the same household

1 04. Relatives living in different households

1 05. Friends or acquaintances from work

Friends or acquaintances you have not 0 06.

worked with

0 07. Strangers before joining the new

business team

08. Partners living in different households

98. DK

99. NA

Wave A Inap:

Inap, 2 in AHO_2; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_2; no further owners

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C
Α
          В
                              D
                                        \mathbf{E}
                                                  F
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AH9 2 BH9 2 CH9 2 DH9 2 EH9 2 FH9 2 In what month and year did [NAME] become involved as an owner of this (new) business?

> SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO

Wave A Inap:

Inap, 2 in AHO 2; 9998-9999 in AH9b 2; no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0 2; 9998-9999 in *H9b 2; no further owners

<u>B</u> C $\underline{\mathsf{D}}$ E F <u>A</u>

AH9a_2 BH9a_2 CH9a_2 DH9a_2 EH9a_2 FH9a_2 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 2 in AHO 2; no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0 2; no

further owners

<u>A</u> C $\overline{\mathbf{D}}$ F

AH9b 2 BH9b 2 CH9b 2 DH9b 2 EH9b 2 FH9b 2 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 2 in AHO 2; no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0 2; no

further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AH10_2 BH10_2 CH10_2 DH10_2 EH10_2 FH10_2 What is [NAME]'s primary occupation? -- 2000 OCC 3-DIGIT CODES

[IF RETIRED: What was [NAME]'s primary occupation?]

SEE MASTER OCCUPATION CODES

998. DK

999. NA

Wave A Inap:

. Inap, 2 in AHO_2; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *H0_2; no further
 owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AH11_2 BH11_2 CH11_2 DH11_2 EH11_2 FH11_2 How many years of work experience has [NAME]

had in the industry where this (new) business will compete?

[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

. Inap, 2 in $AH0_2$; no further owners Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *H0_2; no further
 owners

Α В C D <u>E</u> AH12_2 BH12_2 CH12_2 DH12_2 EH12_2 FH12_2 How many other businesses has [NAME] helped to start as an owner or part-owner? CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NAWave A Inap: Inap, 2 in AHO 2; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0 2; no further owners <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>A</u> F AH13_2 BH13_2 CH13_2 DH13_2 EH13_2 FH13_2 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own? CODE NUMBER OF BUSINESSES (0-95) 98. 99. NA Wave A Inap: Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap:

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AH14_2 BH14_2 CH14_2 DH14_2 EH14_2 FH14_2 How many hours in total has [NAME] devoted to this (new) business?

owners

CODE NUMBER OF HOURS (0-999,995)
[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]
999 998. DK
999 999. NA
Wave A Inap:
. Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_2; no further

. Inap, 3 in *A50; 3 in *H0_2; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH15_2	BH15_2	CH15_2	DH15_2	EH15_	2 FH15_2	In terms of current work activity, is [NAME] working for others for pay?
336 213 4 2	7 6 0 0	8 3 0 0	6 2 0 0	0 1 0 0	2 3 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH16_2	BH16_2	CH16_2	DH16_2	EH16_	2 FH16_2	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
258 76 2 0	4 3 0 0	6 2 0 0	3 3 0 0	0 0 0 0	1 1 0 0	 35 hours or more per week Less than 35 hours per week DK NA Wave A Inap: Inap, 2 in AH0_2; 5,8-9 in AH15_2; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0_2; 5,8-9 in *H15_2; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH17_2	BH17_2	CH17_2	DH17_2	EH17_	2 FH17_2	Has [NAME] begun to work 35 hours or more per week on this (new) business?
117 433 3 2	5 8 0 0	3 8 0 0	3 5 0 0	1 0 0 0	1 4 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners</pre>

C D E F Α AH18 2 BH18_2 CH18_2 DH18_2 EH18_2 FH18_2 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2 in AHO 2; 5,8-9 in AH17 2; 9998-9999 in AH18b_2; no further Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0 2; 5,8-9 in *H17 2; 9998-9999 in *H18b 2; no further owners C $\overline{\mathbf{D}}$ Ε F <u>A</u> В AH18a_2 BH18a_2 CH18a_2 DH18a_2 EH18a_2 FH18a_2 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: Inap, 2 in AHO 2; 5,8-9 in AH17 2; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0 2; 5,8-9 in *H17 2; no further owners В <u>C</u> D \mathbf{E} F <u>A</u> AH18b_2 BH18b_2 CH18b_2 DH18b_2 EH18b_2 FH18b_2 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: Inap, 2 in AHO 2; 5,8-9 in AH17 2; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0 2; 5,8-9 in *H17 2; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH19_2	BH19_2	CH19_2	DH19_2	EH19_2 1	FH19_2	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
182 112 71 43 52 62 29 4	2 2 3 0 2 3 1 0	2 4 1 2 0 2 0 0	1 4 0 1 1 0 0	1 0 0 0 0 0 0	0 0 4 0 0 1 0 0	 General management; "everything" Sales/marketing/customer service Finance/accounting Technical/research/science/engineering Manufacturing/operations Administration/human resource management DK NA Wave A Inap: Inap, 2 in AHO_2; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *HO_2; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH20_2	BH20_2	CH20_2	DH20_2	EH20_2	FH20_2	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

Inap, 2 in AHO 2; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_2; no further owners

<u>A</u> В <u>C</u> $\overline{\mathbf{D}}$ Ε F

 $AH21_2 BH21_2 CH21_2 DH21_2 EH21_2 FH21_2 For how many years, if any, has [NAME] had$ managerial, supervisory, or administrative responsibilities?

[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99.

NA Wave A Inap:

Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_2; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH23_2 1	ВН23_2	CH23_2 1	OH23_2	EH23_2	2 FH23_2	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
369 182 2	6 7 0	7 4 0	5 3 0	1 0 0	2 3 0	1. Yes 5. No 8. DK
2	0	0	0	0	0	<pre>9. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH24_2 1	BH24_2	CH24_2 1	OH24_2	EH24_2	2 FH24_2	Has [NAME] provided information or advice to help with this (new) business?
497	12	11	7	1	4	1. Yes
55 1	1 0	0 0	1 0	0 0	1 0	5. No 8. DK
2	0	0	0	0	0	9. NA
						<pre>Wave A Inap: . Inap, 2 in AH0_2; no further owners</pre>
						<pre>Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH25_2 1	BH25_2	CH25_2 I	OH25_2	EH25_2	? FH25_2	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
247	6	6	4	1	1	1. Yes
305	7	5	4	0	4	5. No
1 2	0	0 0	0	0 0	0	8. DK 9. NA
∠	U	U	U	U	U	Wave A Inap:
						. Inap, 2 in AHO_2; no further owners
						<pre>Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further</pre>
						owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH26_2	BH26_2	CH26_2	DH26_2	EH26_2	FH26_2	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
182	3	4	1	0	1	1. Yes
367	10	7	7	1	4	5. No
4	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AHO_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further
						owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_						Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
— AH27_2	BH27_2	CH27_2	DH27_2	EH27_2	FH27_2	<pre>land, space, buildings or equipment (to help with this (new) business)?</pre>
 AH27_2 298			DH27_2		FH27_2	land, space, buildings or equipment (to help
— AH27_2	BH27_2	CH27_2	DH27_2	EH27_2	FH27_2	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes</pre>
AH27_2 298 253	BH27_2 6 7	CH27_2 4 7	DH27_2 6 2	EH27_2 1 0	FH27_2 0 5	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes 5. No</pre>
AH27_2 298 253 2	BH27_2 6 7 0	CH27_2 4 7 0	DH27_2 6 2 0	EH27_2 1 0 0	FH27_2 0 5 0	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes 5. No 8. DK</pre>
AH27_2 298 253 2	BH27_2 6 7 0	CH27_2 4 7 0	DH27_2 6 2 0	EH27_2 1 0 0	FH27_2 0 5 0	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AHO_2; no further owners</pre>
AH27_2 298 253 2	BH27_2 6 7 0	CH27_2 4 7 0	DH27_2 6 2 0	EH27_2 1 0 0	FH27_2 0 5 0	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes 5. No 8. DK 9. NA Wave A Inap:</pre>
AH27_2 298 253 2	BH27_2 6 7 0	CH27_2 4 7 0	DH27_2 6 2 0	EH27_2 1 0 0	FH27_2 0 5 0	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AHO_2; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH28_2	BH28_2	CH28_2	DH28_2	EH28_2	FH28_2	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
227	4	3 8	3 5	1	5	1. Yes
325	9			0	0	5. No
1 2	0	0	0 0	0	0	8. DK 9. NA
2	U	U	U	U	U	Wave A Inap:
						<pre>Wave A flap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH30_2	BH30_2	CH30_2	DH30_2	EH30_2	FH30_2	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
109	6	3	4	1	4	1. Yes
71	1	3	3	0	1	5. No
4	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						<pre>Wave A Inap: .</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH0_3	BH0_3	CH0_3	DH0_3	EH0_3	FH0_3	INTERVIEWER CHECKPOINT
138 19	8 0 1	13 0	5 1	1 0	2 0	Wave A: 1. G5=1> GO TO H1 2. OTHERS> GO TO OWNER NEXT OWNER HO Wave B: 1. G5=1/DK/NA AND NEW OWNER> GO TO H1_3 2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9)> GO TO H1_2 3. OTHERS> GO TO NEXT OWNER HO Wave C/D/E/F: 1. G5=1/DK/NA AND NEW OWNER> GO TO H1 3. OTHERS> GO TO OWNER #7 HO Wave A Inap: Inap, no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	
						To [NAME] wells on femal 2
AHI_3	BHT ³	CHI_3	DHT_3	EHT ³	FHT_3	Is [NAME] male or female?
86 52	6 2	7 6	5 0	0	2	 Male Female
0	0	0	0	1 0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AHO_3; no further owners
						<pre>Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further</pre>
						owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH2_3	BH2_3	CH2_3	DH2_3	EH2_3	FH2_3	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						<pre>Wave A Inap: . Inap, 2 in AHO 3; no further owners</pre>
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_3; no further
						owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH3_3	BH3_3	CH3_3	DH3_3	EH3_3	FH3_3	Is [NAME] Hispanic or Latino?
9 127 1 1	1 7 0 0	0 13 0 0	1 4 0 0	0 1 0 0	0 2 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4a_3	BH4a_3	CH4a_3	DH4a_3	EH4a_3	FH4a_3	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
111 19 2 6	7 1 0 0	12 1 0 0	3 2 0 0	1 0 0 0	2 0 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AHO_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *HO_3; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4b_3	BH4b_3	CH4b_3	DH4b_3	EH4b_3	FH4b_3	Race: Black/African American
16 114 2 6	1 7 0 0	1 12 0 0	2 3 0 0	0 1 0 0	0 2 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further owners</pre>

```
A
                C
                       D
                              Ε
AH4d_3 BH4d_3 CH4d_3 DH4d_3 EH4d_3 FH4d_3 Race: American Indian
                              0
                                     0
         0
                0
                       1
                                          1.
                                                 Yes
                                          5.
 126
         8
               13
                                     2
                       4
                              1
                                                 No
         0
                       0
                              0
                                     0
                                          8.
  2
                0
                                                 DK
                                          9.
  6
         0
                0
                       0
                              0
                                     0
                                                 NA
                                          Wave A Inap:
                                                 Inap, 2 in AHO 3; no further owners
                                          Wave B/C/D/E/F Inap:
                                                 Inap, 3 in *A50; 3 in *H0 3; no further
                                                 owners
         В
                C
                       \overline{\mathbf{D}}
                              \mathbf{E}
                                     F
  <u>A</u>
AH4e_3 BH4e_3 CH4e_3 DH4e_3 EH4e_3 FH4e_3 Race: Asian
                              0
                0
                       1
                                     0
                                          1.
 125
         8
               13
                                     2
                                          5.
                                                 No
                              1
  2
                0
                       0
                                     0
                                          8.
                                                 DK
  6
                0
                       0
                              0
                                     0
                                          9.
                                                 NA
                                          Wave A Inap:
                                                 Inap, 2 in AH0_3; no further owners
                                          Wave B/C/D/E/F Inap:
                                                 Inap, 3 in *A50; 3 in *H0_3; no further
                                                 owners
         В
                C
                       D
                              Ε
                                     F
  <u>A</u>
AH4f_3 BH4f_3 CH4f_3 DH4f_3 EH4f_3 FH4f_3 Race: Pacific Islander
         0
                0
                              0
                                     0
                                                 Yes
  1
                       0
                                          1.
                                          5.
 129
         8
                       5
                                     2
               13
                              1
                                                 No
  2
         0
                       0
                                     0
                                          8.
                0
                              0
                                                 DK
  6
                       0
                              0
                                     0
                                          9.
                0
                                                 NA
                                          Wave A Inap:
                                                 Inap, 2 in AHO 3; no further owners
                                          Wave B/C/D/E/F Inap:
                                                 Inap, 3 in *A50; 3 in *H0_3; no further
                                                 owners
                C
                       \overline{\mathbf{D}}
                              Ε
                                     F
         В
AH4z_3 BH4z_3 CH4z_3 DH4z_3 EH4z_3 FH4z_3 Race: Other (specify)
                0
                              0
                                     0
  0
                       0
                                          1.
                                                 Yes
 130
         8
                       5
                                     2
                                          5.
               13
                              1
                                                 No
                       0
                                     0
  2
         0
                0
                              0
                                          8.
                                                 DK
  6
         0
                       0
                              0
                                     0
                                          9.
                                                 NA
                                          Wave A Inap:
                                                 Inap, 2 in AHO 3; no further owners
                                          Wave B/C/D/E/F Inap:
                                                 Inap, 3 in *A50; 3 in *H0_3; no further
                                                 owners
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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH5_3	BH5_3	CH5_3	DH5_3	EH5_3	FH5_3	What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
78 11 5 13 1 28 1	4 1 1 0 1 0 0	9 0 0 1 0 3 0 0	2 0 0 0 0 3 0	1 0 0 0 0 0 0	1 0 0 1 0 0 0	 Married Living with a partner Separated Divorced Widowed Never married DK NA Wave A Inap: Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0_3; no further owners
<u>A</u> AH6_3	<u>B</u> BH6_3	<u>C</u> CH6_3	<u>D</u> DH6_3	<u>E</u> EH6_3	<u>F</u> FH6_3	What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0 7 39 5 15 5 38 0 14 9 5	0 0 1 0 2 2 2 2 0 1 0 0	0 0 5 1 0 5 0 0 1 0	1 0 0 0 0 1 2 0 0 1 0	0 0 0 0 1 0 0 0 0 0	0 0 0 0 0 0 1 0 1 0	<pre>01. Up to eighth grade 02. Some high school 03. High school degree 04. Technical or vocational degree 05. Some college 06. Community college degree 07. Bachelors degree 08. Some graduate training 09. Masters degree 10. Law, MD, PHD, EDD, degree 98. DK 99. NA Wave A Inap: . Inap, 2 in AHO_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *HO_3; no further owners</pre>

9

2

1

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AH7_3 BH7_3 CH7_3 DH7_3 EH7_3 FH7_3 How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

Wave A Inap:

. Inap, 2 in $AH0_3$; no further owners Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *H0_3; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AH8_3 BH8_3 CH8_3 DH8_3 EH8_3 FH8_3 How would you describe your relationship with

[NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new

business team, or do you have some other type of relationship?

1 0 1 0 01. Spouses 0 0 0 0 0 2. Partners sharing a household

10 0 1 1 0 0 03. Relatives living in the same household 04. 34 3 2 2 0 0 Relatives living in different households

18 2 5 1 0 1 05. Friends or acquaintances from work

46 2 3 1 0 1 06. Friends or acquaintances you have not

worked with

18 0 1 0 0 0 07. Strangers before joining the new

l8 0 1 0 0 0 07. Strangers before joining the new business team

0 0 0 0 0 0 8. Partners living in different households 1 0 0 0 0 0 98. DK

0 0 0 0 0 98. DK 0 0 0 0 0 99. NA

Wave A Inap:

. Inap, 2 in $AH0_3$; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_3; no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AH9_3 BH9_3 CH9_3 DH9_3 EH9_3 FH9_3 In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

. Inap, 2 in AH0_3; 9998-9999 in AH9b_3;
no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *H0_3; 9998-9999
in *H9b 3; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AH9a_3 BH9a_3 CH9a_3 DH9a_3 EH9a_3 FH9a_3 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 2 in $AH0_3$; no further owners Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *H0_3; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AH9b_3 BH9b_3 CH9b_3 DH9b_3 EH9b_3 FH9b_3 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2 in AHO_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *H0_3; no further
 owners

A C $\overline{\mathbf{D}}$ \mathbf{E}

AH10_3 BH10_3 CH10_3 DH10_3 EH10_3 FH10_3 What is [NAME]'s primary occupation? -- 2000 OCC 3-DIGIT CODES

> [IF RETIRED: What was [NAME]'s primary occupation?]

SEE MASTER OCCUPATION CODES

998. DK

999. NA

Wave A Inap:

Inap, 2 in AHO 3; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0 3; no further owners

В C $\overline{\mathbf{D}}$ Ε F <u>A</u>

AH11_3 BH11_3 CH11_3 DH11_3 EH11_3 FH11_3 How many years of work experience has [NAME] had in the industry where this (new) business will compete?

> [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_3; no further owners

Α В C D \mathbf{E} AH12_3 BH12_3 CH12_3 DH12_3 EH12_3 FH12_3 How many other businesses has [NAME] helped to start as an owner or part-owner? CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NAWave A Inap: Inap, 2 in AHO 3; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0 3; no further owners <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>A</u> F AH13_3 BH13_3 CH13_3 DH13_3 EH13_3 FH13_3 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own? CODE NUMBER OF BUSINESSES (0-95) 98. 99. NA Wave A Inap: Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0_3; no further owners Α <u>B</u> \underline{C} \underline{D} \underline{E} \underline{F} AH14_3 BH14_3 CH14_3 DH14_3 EH14_3 FH14_3 How many hours in total has [NAME] devoted to this (new) business? CODE NUMBER OF HOURS (0-999,995) [SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED] 999 998. DK

999 999.

Wave A Inap:

NA

Wave B/C/D/E/F Inap:

owners

Inap, 2 in AHO_3; no further owners

Inap, 3 in *A50; 3 in *H0 3; no further

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH15_3	BH15_3	CH15_3	DH15_3	EH15_3	FH15_3	In terms of current work activity, is [NAME] working for others for pay?
74 61 3 0	3 5 0 0	7 6 0 0	2 3 0 0	0 1 0 0	1 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH16_3	BH16_3	CH16_3	DH16_3	EH16_3	FH16_3	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
59 15 0 0	2 1 0 0	5 2 0 0	1 0 1 0	0 0 0 0	1 0 0 0	 35 hours or more per week Less than 35 hours per week DK NA Wave A Inap: Inap, 2 in AH0_3; 5,8-9 in AH15_3; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0_3; 5,8-9 in
						*H15_3; no further owners
<u>A</u> AH17_3	<u>B</u> BH17_3	<u>C</u> CH17_3	<u>D</u> DH17_3	<u>E</u> EH17_3	<u>F</u> FH17_3	Has [NAME] begun to work 35 hours or more per week on this (new) business?
28 109 1 0	5 3 0 0	3 10 0 0	2 3 0 0	0 1 0 0	1 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further owners</pre>

```
Α
                 C
                         \overline{\mathbf{D}}
                                E
                                        F
AH18 3 BH18 3 CH18 3 DH18 3 EH18 3 FH18 3 In what month and year did [NAME] begin
                                              working 35 hours or more per week on
                                              this (new) business?
                                              SAS DATE FORMAT MMYYS8. OR SPSS DATE
                                              FORMAT MOYR8.
                                              [DK/NA MONTH ASSIGNED TO JUN; WINTER TO
                                              JAN; SPRING TO APR; SUMMER TO JUL; FALL
                                              TO OCT]
                                              Wave A Inap:
                                                    Inap, 2 in AHO 3; 5,8-9 in AH17 3;
                                                    9998-9999 in AH18b_3; no further
                                              Wave B/C/D/E/F Inap:
                                                    Inap, 3 in *A50; 3 in *H0 3; 5,8-9
                                                    in *H17 3; 9998-9999 in *H18b 3;
                                                    no further owners
                 C
                         \overline{\mathbf{D}}
                                Ε
                                        F
  <u>A</u>
          В
AH18a_3 BH18a_3 CH18a_3 DH18a_3 EH18a_3 FH18a_3 In what month and year did [NAME] begin
                                              working 35 hours or more per week on
                                              this (new) business?
                                              CODE MONTH (01-12)
                                              13.
                                                    Winter
                                              14.
                                                    Spring
                                              15.
                                                    Summer
                                              16.
                                                    Fall
                                              98.
                                                    DK
                                              99.
                                                    NA
                                              Wave A Inap:
                                                    Inap, 2 in AHO 3; 5,8-9 in AH17 3;
                                                    no further owners
                                              Wave B/C/D/E/F Inap:
                                                    Inap, 3 in *A50; 3 in *H0 3; 5,8-9
                                                    in *H17 3; no further owners
          В
                 <u>C</u>
                         D
                                \mathbf{E}
                                        F
  <u>A</u>
AH18b_3 BH18b_3 CH18b_3 DH18b_3 EH18b_3 FH18b_3 In what month and year did [NAME] begin
                                              working 35 hours or more per week on
                                              this (new) business?
                                              CODE FOUR DIGIT YEAR
                                              9998. DK
                                              9999. NA
                                              Wave A Inap:
                                                    Inap, 2 in AHO 3; 5,8-9 in AH17 3;
                                                    no further owners
                                              Wave B/C/D/E/F Inap:
                                                    Inap, 3 in *A50; 3 in *H0 3; 5,8-9
                                                    in *H17 3; no further owners
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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH19_3	BH19_3(СН19_3	DH19_3 :	EH19_3	FH19_3	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the new business would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
24 33 21 15 19 15 10 1	0 3 0 2 1 1 0	4 3 1 1 2 1 0	1 2 0 1 1 0 0	0 0 0 1 0 0	0 1 0 1 0 0 0	 General management; "everything" Sales/marketing/customer service Finance/accounting Technical/research/science/ engineering Manufacturing/operations Administration/human resource management DK NA Wave A Inap: Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0_3; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	How many works of full time noid work
AH2U_3	БПΖU_3 (сп∠∪_3	DH2U_3 .	ьп∠∪_3	rn2U_3	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99.

NA

Wave A Inap:

Inap, 2 in AHO 3; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_3; no further owners

<u>A</u> <u>B</u> <u>C</u> $\underline{\mathsf{D}}$ <u>E</u> F

 $AH21_3 BH21_3 CH21_3 DH21_3 EH21_3 FH21_3 For how many years, if any, has [NAME] had$ managerial, supervisory, or administrative

responsibilities?

[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AH23_3	BH23_3	CH23_3	DH23_3	EH23_3	FH23_3	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
90 47 1 0	5 3 0 0	9 4 0 0	3 2 0 0	0 1 0 0	0 2 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH24_3	BH24_3	CH24_3	DH24_3	EH24_3	FH24_3	Has [NAME] provided information or advice to help with this (new) business?
112 24 2 0	7 1 0 0	11 2 0 0	5 0 0 0	1 0 0 0	2 0 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH25_3	BH25_3	CH25_3	DH25_3	EH25_3	FH25_3	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
51 86 1 0	5 3 0 0	6 7 0 0	3 2 0 0	1 0 0 0	1 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH26_3 1	BH26_3	CH26_3	DH26_3	EH26_3	FH26_3	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
33 104 1 0	6 2 0 0	5 8 0 0	0 5 0 0	0 1 0 0	0 2 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH27_3 1	BH27_3	CH27_3	DH27_3	EH27_3	FH27_3	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
52	3	5	2	1	1	1. Yes
85	5	8	3	0	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						<pre>Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AH28_3	BH28_3	CH28_3	DH28_3	EH28_	3 FH28_3	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
49	3	3	2	1	0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further owners</pre>
88	5	10	3	0	2	
1	0	0	0	0	0	
0	0	0	0	0	0	
<u>А</u>	<u>В</u>	<u>С</u>	<u>D</u>	<u>E</u>	<u>F</u>	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
АНЗ 0_З	внзо_з	СН30_3	DH30_3	EH30_	3 FH30_3	
52	5	7	1	0	1	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AHO_3; 3-6,8-9 in AH5_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *HO_3; 3-6,8-9 in *H5_3; no further owners</pre>
34	0	2	1	1	0	
3	0	0	0	0	0	
0	0	0	0	0	0	

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH0_4	BH0_4	CH0_4	DH0_4	EH0_4	FH0_4	INTERVIEWER CHECKPOINT
69	4 0	5 0	5 1	3 1	1 0	Wave A: 1. G5=1> GO TO H1 2. OTHERS> GO TO OWNER NEXT OWNER H0 Wave B: 1. G5=1/DK/NA AND NEW OWNER> GO TO H1_4 2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9)> GO TO H1_2 3. OTHERS> GO TO NEXT OWNER H0 Wave C/D/E/F: 1. G5=1/DK/NA AND NEW OWNER> GO TO H1 3. OTHERS> GO TO OWNER #7 H0 Wave A Inap: Inap, no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; no further owners
7	D	C	D	E.	D.	
<u>A</u>	<u>B</u>	<u>C</u>				
AH1_4	BH1_4	CH1_4	DH1_4	EH1_4	FH1_4	Is [NAME] male or female?
45	3	2	2	3	1	1. Male
24	1	3	3	0	0	2. Female
0	0	0	0	0	0	8. DK
0	U	U	U	0	U	9. NA Wave A Inap:
						. Inap, 2 in AHO_4; no further owners
						<pre>Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0 4; no further</pre>
						owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH2_4	BH2_4	CH2_4	DH2_4	EH2_4	FH2_4	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA Wave A Inap:
						Inap: . Inap, 2 in AHO 4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in $*A50$; 3 in $*H0_4$; no further
						owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH3_4	BH3_4	CH3_4	DH3_4	EH3_4	FH3_4	Is [NAME] Hispanic or Latino?
5 62 2 0	0 4 0 0	1 4 0 0	1 4 0 0	0 3 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_4; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_4; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4a_4	BH4a_4	CH4a_4	DH4a_4	EH4a_4	FH4a_4	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
53 11 2 3	3 1 0 0	5 0 0	3 2 0 0	3 0 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AHO_4; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *HO_4; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4b_4	BH4b_4	CH4b_4	DH4b_4	EH4b_4	FH4b_4	Race: Black/African American
10 54 2 3	1 3 0 0	0 5 0 0	3 2 0 0	0 3 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_4; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_4; no further owners</pre>

```
A
                C
                       D
                              Ε
AH4d_4 BH4d_4 CH4d_4 DH4d_4 EH4d_4 FH4d_4 Race: American Indian
         0
                       0
                              0
                                     0
                0
                                          1.
                                                 Yes
                                           5.
  62
         4
                5
                       5
                                     1
                              3
                                                 No
  2
         0
                0
                       0
                                     0
                                           8.
                              0
                                                  DK
                                          9.
  3
         0
                0
                       0
                              0
                                     0
                                                 NA
                                          Wave A Inap:
                                                  Inap, 2 in AHO 4; no further owners
                                           Wave B/C/D/E/F Inap:
                                                  Inap, 3 in *A50; 3 in *H0 4; no further
                                                  owners
         В
                C
                       \overline{\mathbf{D}}
                              \mathbf{E}
                                     F
  <u>A</u>
AH4e_4 BH4e_4 CH4e_4 DH4e_4 EH4e_4 FH4e_4 Race: Asian
                              0
                0
                       0
                                     1
                                           1.
  63
         4
                5
                       5
                                     0
                                           5.
                                                 No
                              3
  2
                0
                       0
                              0
                                     0
                                           8.
                                                  DK
  3
                       0
                              0
                                           9.
                                                 NA
                                           Wave A Inap:
                                                  Inap, 2 in AHO_4; no further owners
                                           Wave B/C/D/E/F Inap:
                                                  Inap, 3 in *A50; 3 in *H0_4; no further
                                                  owners
         В
                C
                       D
                              Ε
                                     F
  <u>A</u>
AH4f_4 BH4f_4 CH4f_4 DH4f_4 EH4f_4 FH4f_4 Race: Pacific Islander
  1
         0
                0
                       0
                              0
                                     0
                                                  Yes
                                           1.
                                          5.
  63
         4
                5
                       5
                              3
                                     1
                                                 No
  2
         0
                       0
                                     0
                                           8.
                0
                              0
                                                 DK
                0
                       0
                              0
                                     0
                                           9.
                                                 NA
                                           Wave A Inap:
                                                  Inap, 2 in AHO 4; no further owners
                                           Wave B/C/D/E/F Inap:
                                                  Inap, 3 in *A50; 3 in *H0_4; no further
                                                  owners
                C
                       \overline{\mathbf{D}}
                              E
                                     F
  <u>A</u>
         В
AH4z_4 BH4z_4 CH4z_4 DH4z_4 EH4z_4 FH4z_4 Race: Other (specify)
                              0
                                     0
  0
                0
                       0
                                           1.
                                                  Yes
  64
                5
                       5
                                           5.
         4
                              3
                                     1
                                                 No
  2
         0
                       0
                                     0
                0
                              0
                                           8.
                                                  DK
         0
                       0
                              0
                                     0
                                           9.
                                                 NA
                                          Wave A Inap:
                                                  Inap, 2 in AHO_4; no further owners
                                           Wave B/C/D/E/F Inap:
                                                  Inap, 3 in *A50; 3 in *H0_4; no further
                                                  owners
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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH5_4	BH5_4	CH5_4	DH5_4	EH5_4	FH5_4	What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
38 5 0 8 3 13 2 0	3 1 0 0 0 0 0	4 0 0 1 0 0 0 0	2 0 0 0 1 1 0 1	2 0 0 0 0 1 0 0	1 0 0 0 0 0 0	 Married Living with a partner Separated Divorced Widowed Never married DK NA Wave A Inap: Inap, 2 in AHO_4; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *HO_4; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH6_4	BH6_4	CH6_4	DH6_4	EH6_4	FH6_4	What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0 3 20 1 9 4 18 1 7 3 3	0 0 1 1 1 0 0 0 0 1 0 0	0 0 1 0 1 0 2 0 1 0 0	0 0 0 2 0 2 0 1 0 0	0 0 0 0 0 0 3 0 0 0	0 0 0 0 0 0 0 0 1 0 0	<pre>01. Up to eighth grade 02. Some high school 03. High school degree 04. Technical or vocational degree 05. Some college 06. Community college degree 07. Bachelors degree 08. Some graduate training 09. Masters degree 10. Law, MD, PHD, EDD, degree 98. DK 99. NA Wave A Inap: . Inap, 2 in AHO_4; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *HO_4; no further owners</pre>

0

0

0

0

0

Α В C D \mathbf{E}

AH7_4 BH7_4 CH7_4 DH7_4 EH7_4 FH7_4 How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

Wave A Inap:

- Inap, 2 in AHO 4; no further owners Wave B/C/D/E/F Inap:
- Inap, 3 in *A50; 3 in *H0 4; no further owners

C D \mathbf{E} F <u>A</u> В

AH8_4 BH8_4 CH8_4 DH8_4 EH8_4 FH8_4 How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other

type of relationship?

3 0 0 0 0 01. Spouses 0 1 0 0 0 0 02. Partners sharing a household 1 0 0 1 0 0 03. Relatives living in the same household 24 2 2 1 2 0 04. Relatives living in different households 6 0 2 0 0 0 05. Friends or acquaintances from work 25 Friends or acquaintances you have not 1 2 1 0 1 06. worked with 9 0 0 1 1 0 07. Strangers before joining the new business team 0 0 0 0 0 0 08. Partners living in different households 0 98. 1 0 0 Ω 0 DK

> NA Wave A Inap:

99.

Inap, 2 in AHO_4; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_4; no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AH9_4 BH9_4 CH9_4 DH9_4 EH9_4 FH9_4 In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

. Inap, 2 in AH0_4; 9998-9999 in AH9b_4;
no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *H0_4; 9998-9999
in *H9b 4; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AH9a_4 BH9a_4 CH9a_4 DH9a_4 EH9a_4 FH9a_4 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 2 in $AH0_4$; no further owners Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *H0_4; no further
owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AH9b_4 BH9b_4 CH9b_4 DH9b_4 EH9b_4 FH9b_4 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2 in AHO_4; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *H0_4; no further owners

A C $\overline{\mathbf{D}}$ \mathbf{E}

AH10_4 BH10_4 CH10_4 DH10_4 EH10_4 FH10_4 What is [NAME]'s primary occupation? -- 2000 OCC 3-DIGIT CODES

> [IF RETIRED: What was [NAME]'s primary occupation?]

SEE MASTER OCCUPATION CODES

998. DK

999. NA

Wave A Inap:

Inap, 2 in AHO 4; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0 4; no further owners

В C $\overline{\mathbf{D}}$ Ε F <u>A</u>

AH11_4 BH11_4 CH11_4 DH11_4 EH11_4 FH11_4 How many years of work experience has [NAME] had in the industry where this (new) business will compete?

[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

Inap, 2 in AHO_4; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_4; no further owners

Α В C D \mathbf{E}

AH12_4 BH12_4 CH12_4 DH12_4 EH12_4 FH12_4 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

Wave A Inap:

Inap, 2 in AHO 4; no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0 4; no further owners

<u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>A</u> F

AH13_4 BH13_4 CH13_4 DH13_4 EH13_4 FH13_4 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own?

CODE NUMBER OF BUSINESSES (0-95)

98.

99. NA

Wave A Inap:

Inap, 2 in AHO_4; no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_4; no further

owners

A <u>B</u> \underline{C} \underline{D} \underline{E} \underline{F}

AH14_4 BH14_4 CH14_4 DH14_4 EH14_4 FH14_4 How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)

[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS

IN DAY -- NOT CORRECTED]

999 998. DK

999 999. NA

Wave A Inap:

Inap, 2 in AHO_4; no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0 4; no further

owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH15_4	BH15_4	CH15_4	DH15_4	EH15_	4 FH15_4	In terms of current work activity, is [NAME] working for others for pay?
38 27 4 0	3 1 0 0	0 5 0 0	2 3 0 0	0 3 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AHO_4; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *HO_4; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH16_4	BH16_4	CH16_4	DH16_4	EH16_	4 FH16_4	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
35 3 0	2 1 0	0 0 0	0 2 0	0 0 0	0 0 0	 35 hours or more per week Less than 35 hours per week DK
0	0	0	0	0	0	<pre>9. NA Wave A Inap: .</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH17_4	BH17_4	CH17_4	DH17_4	EH17_	4 FH17_4	Has [NAME] begun to work 35 hours or more per week on this (new) business?
6	1	3	1	2	1	1. Yes
61	3	2	4	1	0	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AHO_4; no further owners Wave B/C/D/E/F Inap:
						Inap, 3 in *A50; 3 in *H0_4; no further owners

```
C
                         D
                                E
                                        F
  Α
AH18 4 BH18 4 CH18 4 DH18 4 EH18 4 FH18 4 In what month and year did [NAME] begin
                                             working 35 hours or more per week on
                                             this (new) business?
                                             SAS DATE FORMAT MMYYS8. OR SPSS DATE
                                             FORMAT MOYR8.
                                             [DK/NA MONTH ASSIGNED TO JUN; WINTER TO
                                             JAN; SPRING TO APR; SUMMER TO JUL; FALL
                                             TO OCT]
                                             Wave A Inap:
                                                   Inap, 2 in AHO 4; 5,8-9 in AH17 4;
                                                   9998-9999 in AH18b_4; no further
                                             Wave B/C/D/E/F Inap:
                                                   Inap, 3 in *A50; 3 in *H0 4; 5,8-9
                                                    in *H17 4; 9998-9999 in *H18b 4;
                                                   no further owners
                 C
                         \overline{\mathbf{D}}
                                Ε
                                        F
  <u>A</u>
          В
AH18a_4 BH18a_4 CH18a_4 DH18a_4 EH18a_4 FH18a_4 In what month and year did [NAME] begin
                                             working 35 hours or more per week on
                                             this (new) business?
                                             CODE MONTH (01-12)
                                             13.
                                                   Winter
                                             14.
                                                   Spring
                                             15.
                                                   Summer
                                             16.
                                                   Fall
                                             98.
                                                   DK
                                             99.
                                                   NA
                                             Wave A Inap:
                                                   Inap, 2 in AHO 4; 5,8-9 in AH17 4;
                                                   no further owners
                                             Wave B/C/D/E/F Inap:
                                                   Inap, 3 in *A50; 3 in *H0 4; 5,8-9
                                                   in *H17 4; no further owners
          В
                 <u>C</u>
                         D
                                \mathbf{E}
                                        F
  <u>A</u>
AH18b_4 BH18b_4 CH18b_4 DH18b_4 EH18b_4 FH18b_4 In what month and year did [NAME] begin
                                             working 35 hours or more per week on
                                             this (new) business?
                                             CODE FOUR DIGIT YEAR
                                             9998. DK
                                             9999. NA
                                             Wave A Inap:
                                                    Inap, 2 in AHO 4; 5,8-9 in AH17 4;
                                                   no further owners
                                             Wave B/C/D/E/F Inap:
                                                   Inap, 3 in *A50; 3 in *H0 4; 5,8-9
                                                    in *H17_4; no further owners
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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH19_4	BH19_4	CH19_4	DH19_4	EH19_4	FH19_4	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
12 17 10 10 2 6 11	2 1 0 0 0 1 0 0	3 0 0 0 1 1 0	2 0 1 0 0 1 1 0	1 0 0 1 0 0	0 0 0 1 0 0	 General management; "everything" Sales/marketing/customer service Finance/accounting Technical/research/science/ engineering Manufacturing/operations Administration/human resource management DK NA Wave A Inap: Inap, 2 in AH0_4; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0_4; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH20_4	BH20_4	CH20_4	DH20_4	EH20_4	FH20_4	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN

UNDER 18]

98. DK

99. NA

Wave A Inap:

Inap, 2 in AHO 4; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_4; no further owners

<u>A</u> <u>B</u> <u>C</u> $\overline{\mathbf{D}}$ <u>E</u> F

 $AH21_4 BH21_4 CH21_4 DH21_4 EH21_4 FH21_4 For how many years, if any, has [NAME] had$ managerial, supervisory, or administrative responsibilities?

[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

Inap, 2 in AH0_4; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_4; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH23_4	BH23_4	CH23_4 I	OH23_4	EH23_4	1 FH23_4	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
30 37	3	5	4	1 2	1 0	1. Yes 5. No
2 0	0	0	0	0	0	<pre>8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_4; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_4; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH24_4	BH24_4	CH24_4 I	DH24_4	EH24_4	FH24_4	Has [NAME] provided information or advice to help with this (new) business?
50	4	5	5	3	1	1. Yes
17 2	0	0 0	0	0 0	0	5. No 8. DK
0	0	0	0	0	0	9. NA
						<pre>Wave A Inap: . Inap, 2 in AH0_4; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_4; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH25_4	BH25_4	CH25_4 I	DH25_4	EH25_4	FH25_4	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
18	1	4	2	2	1	1. Yes
49	3	1	3	1	0	5. No
2	0	0	0 0	0 0	0	8. DK
0	U	0	U	U	U	9. NA Wave A Inap:
						Inap, 2 in AHO_4; no further owners
						<pre>Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_4; no further owners</pre>
						OMITCED

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH26_4	BH26_4	CH26_4	DH26_4	EH26_4	FH26_4	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
19	2	2	3	0	0	1. Yes
47	2	3	2	3	1	5. No
3	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AHO_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further
						owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_						Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
— AH27_4	BH27_4	CH27_4	DH27_4	EH27_4	FH27_4	<pre>land, space, buildings or equipment (to help with this (new) business)?</pre>
_			DH27_4			land, space, buildings or equipment (to help
_ AH27_4 22	BH27_4	CH27_4	DH27_4	EH27_4	FH27_4	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes</pre>
	BH27_4 2 2	CH27_4	DH27_4 2 3	EH27_4 2 1	FH27_4 0 1	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes 5. No</pre>
22 45 2	BH27_4 2 2 0	CH27_4 1 4 0	DH27_4 2 3 0	EH27_4 2 1 0	FH27_4 0 1 0	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes 5. No 8. DK</pre>
22 45 2	BH27_4 2 2 0	CH27_4 1 4 0	DH27_4 2 3 0	EH27_4 2 1 0	FH27_4 0 1 0	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AHO_4; no further owners</pre>
22 45 2	BH27_4 2 2 0	CH27_4 1 4 0	DH27_4 2 3 0	EH27_4 2 1 0	FH27_4 0 1 0	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes 5. No 8. DK 9. NA Wave A Inap:</pre>
22 45 2	BH27_4 2 2 0	CH27_4 1 4 0	DH27_4 2 3 0	EH27_4 2 1 0	FH27_4 0 1 0	<pre>land, space, buildings or equipment (to help with this (new) business)? 1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AHO_4; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH28_4	1 BH28_4	CH28_4	DH28_4	EH28_4	FH28_4	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
16	2	3	2	1	0	1. Yes
51	2	2	2 3	2	1	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AHO_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in $*A50$; 3 in $*H0_4$; no further
						owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
7.772.0		GTT2 0 4	D 4	F112.0 4	T	
AH30_4	внзо_4	CH30_4	DH30_4	EH30_4	FH3U_4	Apart from this business, is [NAME's]
						<pre>(spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]</pre>
						[REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
28	3	2	2	1	1	1. Yes
15	1	2	0	1	0	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AHO_4; 3-6,8-9 in AH5_4; no
						further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in $*A50$; 3 in $*H0_4$; 3-6,8-9 in
						*H5_4; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH0_5	BH0_5	CH0_5	DH0_5	EH0_5	FH0_5	INTERVIEWER CHECKPOINT
10 26	3 0	4 0	1 1	4 0	1 0	Wave A: 1. G5=1> GO TO H1 2. OTHERS> GO TO OWNER NEXT OWNER H0 Wave B: 1. G5=1/DK/NA AND NEW OWNER> GO TO H1_5 2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9)> GO TO H1_2 3. OTHERS> GO TO NEXT OWNER H0 Wave C/D/E/F: 1. G5=1/DK/NA AND NEW OWNER> GO TO H1 3. OTHERS> GO TO OWNER #7 H0 Wave A Inap: Inap, no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Is [NAME] male or female?
5 5 0 0	3 0 0	2 2 0 0	1 0 0 0	3 1 0 0	0 1 0 0	 Male Female DK NA Wave A Inap: Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH2_5	BH2_5	CH2_5	DH2_5	EH2_5	FH2_5	How old is [NAME]?
						CODE AGE (14-97) [RESPONDENT MUST BE 18 OR OLDER] 98. DK 99. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners[NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AH3_5	BH3_5	CH3_5	DH3_5	EH3_5	FH3_5	Is [NAME] Hispanic or Latino?
1 9 0 0	0 3 0 0	0 4 0 0	0 1 0 0	0 4 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners[NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4a_5	BH4a_5	CH4a_5	DH4a_5	EH4a_5	FH4a_5	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or (are you/is [NAME]) of mixed racial background?
						Race: White
8 1 1 0	3 0 0	4 0 0 0	0 1 0 0	4 0 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4b_5	BH4b_5	CH4b_5	DH4b_5	EH4b_5	FH4b_5	Race: Black/African American
1 8 1 0	0 3 0 0	0 4 0 0	1 0 0 0	1 3 0 0	1 0 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4d_5	BH4d_5	CH4d_5	DH4d_5	EH4d_5	FH4d_5	Race: American Indian
0 9 1 0	0 3 0 0	0 4 0 0	0 1 0 0	0 4 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4e_5	BH4e_5	CH4e_5	DH4e_5	EH4e_5	FH4e_5	Race: Asian
0 9 1 0	0 3 0 0	0 4 0 0	0 1 0 0	0 4 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4f_5	BH4f_5	CH4f_5	DH4f_5	EH4f_5	FH4f_5	Race: Pacific Islander
1 8 1 0	0 3 0 0	0 4 0 0	0 1 0 0	0 4 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]</pre>
	-	~	<u> </u>	-		
<u>A</u>	<u>B</u> BH4 z 5	<u>C</u>	<u>D</u>	<u>E</u> EH4 z 5	<u>F</u> FH4z 5	Race: Other (specify)
0	0	0	0	0	0	1. Yes
9 1 0	3 0 0	4 0 0	1 0 0	4 0 0	1 0 0	5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH5_5	BH5_5	СН5_5	DH5_5	EH5_5	FH5_5	What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
6 1 0 1 1 1 0 0	1 0 0 0 0 2 0 0	2 1 0 0 0 1 0 0	1 0 0 0 0 0 0	2 1 0 0 0 1 0 0	1 0 0 0 0 0 0	 Married Living with a partner Separated Divorced Widowed Never married DK NA Wave A Inap: Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]
						<u> </u>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	-
	<u>B</u> BH6_5					What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
AH6_5	BH6_5	CH6_5	DH6_5	EH6_5	FH6_5	has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?) Ol. Up to eighth grade
AH6_5 0 0	BH6_5 0 0	CH6_5 0 0	DH6_5	EH6_5 0 0	FH6_5 0 0	has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?) Ol. Up to eighth grade Ol. Some high school
AH6_5 0 0 2	BH6_5 0 0	CH6_5 0 0	DH6_5 0 0 0	EH6_5 0 0 0	FH6_5 0 0 0	has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?) Ol. Up to eighth grade Ol. Some high school Ol. High school degree
AH6_5 0 0 2 0	BH6_5 0 0 1	CH6_5 0 0 0 0	DH6_5 0 0 0 0	EH6_5 0 0 0 0	FH6_5 0 0 0 0	has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?) Ol. Up to eighth grade Ol. Some high school Ol. High school degree Ol. Technical or vocational degree
AH6_5 0 0 2 0	BH6_5 0 0 1 0 2	CH6_5 0 0 0 0 1	DH6_5 0 0 0 0 0	EH6_5 0 0 0 0 0	FH6_5 0 0 0 0 0	has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?) Ol. Up to eighth grade Ol. Some high school Ol. High school degree Ol. Technical or vocational degree Ol. Some college
AH6_5 0 0 2 0 0	BH6_5 0 0 1 0 2	CH6_5 0 0 0 0 1	DH6_5 0 0 0 0 1	EH6_5 0 0 0 0 0 0	FH6_5 0 0 0 0 0 0 0	has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?) Ol. Up to eighth grade Ol. Some high school Ol. High school degree Ol. Technical or vocational degree Ol. Some college Ol. Community college degree
AH6_5 0 0 2 0 0 0	BH6_5 0 0 1 0 2 0	CH6_5 0 0 0 1 0 0	DH6_5 0 0 0 0 1 0	EH6_5 0 0 0 0 0 2	FH6_5 0 0 0 0 0 0 0 0	has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?) Ol. Up to eighth grade Ol. Some high school Ol. High school degree Ol. Technical or vocational degree Ol. Some college Ol. Community college degree Ol. Bachelors degree
AH6_5 0 0 2 0 0	BH6_5 0 0 1 0 2 0 0 0	CH6_5 0 0 0 1 0 0 0	DH6_5 0 0 0 0 1	0 0 0 0 0 0 2	FH6_5 0 0 0 0 0 0 0 0 0	has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?) Ol. Up to eighth grade Ol. Some high school Ol. High school degree Ol. Technical or vocational degree Ol. Some college Ol. Community college degree Ol. Bachelors degree Ol. Some graduate training
AH6_5 0 0 2 0 0 0 0	BH6_5 0 0 1 0 2 0	CH6_5 0 0 0 1 0 0	DH6_5 0 0 0 0 1 0 0	EH6_5 0 0 0 0 0 2	FH6_5 0 0 0 0 0 0 0 0	has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?) Ol. Up to eighth grade Ol. Some high school Ol. High school degree Ol. Technical or vocational degree Ol. Some college Ol. Community college degree Ol. Bachelors degree

99. NA Wave A Inap:

98.

0

0

Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_5; no further
owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

AH7_5 BH7_5 CH7_5 DH7_5 EH7_5 FH7_5 How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

Wave A Inap:

- . Inap, 2 in $AH0_5$; no further owners Wave B/C/D/E/F Inap:
- . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AH8_5 BH8_5 CH8_5 DH8_5 EH8_5 FH8_5 How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other

type of relationship?

0	0	0	0	0	0	01.	Spouses
0	0	0	0	0	0	02.	Partners sharing a household
0	0	0	0	0	0	03.	Relatives living in the same household
5	1	2	0	1	0	04.	Relatives living in different households
2	0	1	0	1	0	05.	Friends or acquaintances from work
3	0	0	0	0	0	06.	Friends or acquaintances you have not worked with
0	1	1	1	2	1	07.	Strangers before joining the new business team
0	0	0	0	0	0	08.	Partners living in different households
0	1	0	0	0	0	98.	DK
Λ	Λ	Ω	Λ	Ω	Λ	99	NΤΛ

Wave A Inap:

. Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

Α C D \mathbf{E}

AH9_5 BH9_5 CH9_5 DH9_5 EH9_5 FH9_5 In what month and year did [NAME] become involved as an owner of this (new) business?

> SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

Inap, 2 in AHO 5; 9998-9999 in AH9b 5; no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0 5; 9998-9999 in *H9b 5; no further owners [NOT COLLECTED FOR 5 IF MORE THAN 5 OWNERS IN WAVE A]

C $\underline{\mathsf{D}}$ E F <u>A</u> <u>B</u>

AH9a 5 BH9a_5 CH9a_5 DH9a_5 EH9a_5 FH9a_5 In what month and year did [NAME] become

involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

- Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap:
- Inap, 3 in *A50; 3 in *H0 5; no further owners [NOT COLLECTED FOR 5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u> <u>E</u> F

AH9b_5 BH9b_5 CH9b_5 DH9b_5 EH9b_5 FH9b_5 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

- Inap, 2 in AHO 5; no further owners Wave B/C/D/E/F Inap:
- Inap, 3 in *A50; 3 in *H0 5; no further owners [NOT COLLECTED FOR 5 IF MORE THAN 5 OWNERS IN WAVE A]

A <u>C</u> $\overline{\mathbf{D}}$ \mathbf{E}

AH10_5 BH10_5 CH10_5 DH10_5 EH10_5 FH10_5 What is [NAME]'s primary occupation? -- 2000 OCC 3-DIGIT CODES

> [IF RETIRED: What was [NAME]'s primary occupation?]

SEE MASTER OCCUPATION CODES

998. DK

999. NA

Wave A Inap:

Inap, 2 in AHO 5; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0 5; no further owners [NOT COLLECTED FOR 5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> F

AH11_5 BH11_5 CH11_5 DH11_5 EH11_5 FH11_5 How many years of work experience has [NAME] had in the industry where this (new) business will compete?

[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN

UNDER 18]

98. DK 99. NA

Wave A Inap:

Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0 5; no further owners [NOT COLLECTED FOR 5 IF MORE THAN 5 OWNERS IN WAVE A]

Α C D \mathbf{E}

AH12_5 BH12_5 CH12_5 DH12_5 EH12_5 FH12_5 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

Wave A Inap:

Inap, 2 in AHO 5; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0 5; no further owners [NOT COLLECTED FOR 5 IF MORE THAN 5 OWNERS IN WAVE A]

C D \mathbf{E} F <u>A</u> В

AH13_5 BH13_5 CH13_5 DH13_5 EH13_5 FH13_5 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own?

CODE NUMBER OF BUSINESSES (0-95)

99. NA

Wave A Inap:

Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>C</u> <u>D</u> <u>E</u> <u>F</u> <u>A</u> <u>B</u>

AH14_5 BH14_5 CH14_5 DH14_5 EH14_5 FH14_5 How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)

[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]

999 998. DK

999 999.

Wave A Inap:

Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH15_5	BH15_5	CH15_5	DH15_5	EH15_	5 FH15_5	In terms of current work activity, is [NAME] working for others for pay?
9 1 0 0	2 1 0 0	2 2 0 0	1 0 0 0	2 2 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH16_5	BH16_5	CH16_5	DH16_5	EH16_	5 FH16_5	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
8	0	2	1	0	0	1. 35 hours or more per week
1	2	0	0	2	0	5. Less than 35 hours per week
0	0	0	0	0	0	8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; 5,8-9 in AH15_5; no
						further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; 5,8-9 in *H15_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH17_5	BH17_5	CH17_5	DH17_5	EH17_	5 FH17_5	Has [NAME] begun to work 35 hours or more per week on this (new) business?
0	3	0	0	2	1	1. Yes
10	0	4	1	2	0	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	<pre>9. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]</pre>

C D E F Α AH18 5 BH18 5 CH18 5 DH18 5 EH18 5 FH18 5 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: Inap, 2 in AHO 5; 5,8-9 in AH17 5; 9998-9999 in AH18b 5; no further Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0 5; 5,8-9 in *H17 5; 9998-9999 in *H18b 5; no further owners [NOT COLLECTED FOR 5 IF MORE THAN 5 OWNERS IN WAVE A] C D Ε F <u>A</u> <u>B</u> AH18a 5 BH18a 5 CH18a 5 DH18a 5 EH18a 5 FH18a 5 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: Inap, 2 in AHO 5; 5,8-9 in AH17 5; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0 5; 5,8-9 in *H17 5; no further owners [NOT COLLECTED FOR 5 IF MORE THAN 5 OWNERS IN WAVE A] В <u>C</u> D Ε F AH18b_5 BH18b_5 CH18b_5 DH18b_5 EH18b_5 FH18b_5 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: Inap, 2 in AH0_5; 5,8-9 in AH17 5; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0 5; 5,8-9

> in *H17_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5

OWNERS IN WAVE A]

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH19_5	BH19_5	CH19_5	DH19_5	EH19_5	FH19_5	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
1	2	2	0	3	0	1. General management; "everything"
3	0	1	0	0	0	2. Sales/marketing/customer service
0	0	0	0	0	0	3. Finance/accounting
2	0	1	0	1	1	4. Technical/research/science/engineer inq
1	1	0	1	0	0	5. Manufacturing/operations
0	0	0	0	0	0	6. Administration/human resource management
2	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AHO_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; no
						further owners [NOT COLLECTED FOR
						_5 IF MORE THAN 5 OWNERS IN WAVE A]

AH20_5 BH20_5 CH20_5 DH20_5 EH20_5 FH20_5 How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

Inap, 2 in AH0_5; no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

Α C D Ε AH21_5 BH21_5 CH21_5 DH21_5 EH21_5 FH21_5 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Wave A Inap: Inap, 2 in AHO 5; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0 5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A] D <u>A</u> В C E F AH23_5 BH23_5 CH23_5 DH23_5 EH23_5 FH23_5 In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people? 6 2 0 3 1 1. Yes 4 1 2 1 1 0 5. No 0 0 0 0 0 0 8. DK 0 0 0 9. NA Wave A Inap: Inap, 2 in AH0_5;no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0 5; no further owners [NOT COLLECTED FOR 5 IF MORE THAN 5 OWNERS IN WAVE A] <u>A</u> C $\underline{\mathsf{D}}$ Ε F AH24_5 BH24_5 CH24_5 DH24_5 EH24_5 FH24_5 Has [NAME] provided information or advice to help with this (new) business? 7 2 4 4 1. Yes 3 1 0 0 0 0 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 9. NAWave A Inap: Inap, 2 in AHO 5;no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0 5; no further owners [NOT COLLECTED FOR 5 IF MORE THAN

5 OWNERS IN WAVE A]

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH25_5	BH25_5	CH25_5	DH25_5	EH25_	5 FH25_	_5 Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
2 8 0 0	3 0 0 0	1 3 0 0	0 1 0 0	3 1 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH26_5	BH26_5	CH26_5	DH26_5	EH26_	5 FH26_	_5 Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
0 10 0 0	1 2 0 0	0 4 0 0	0 1 0 0	0 4 0 0	0 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH27_5	BH27_5	CH27_5	DH27_5	EH27_	5 FH27_	_5 Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
2 8 0 0	0 3 0 0	1 3 0 0	1 0 0 0	2 2 0 0	0 1 0 0	 Yes No DK NA Wave A Inap: Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH28_5	BH28_5	CH28_5	DH28_5	EH28_!	5 FH28_5	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
3 7 0 0	1 2 0 0	2 2 0 0	0 1 0 0	2 2 0 0	1 0 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AHO_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *HO_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]</pre>
<u>A</u> AH30_5	<u>В</u> 5 внзо_5	<u>С</u> Снзо_5	<u>D</u> DH30_5			Apart from this business, is [NAME]'s (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
4 3 0 0	0 0 1 0	2 1 0 0	1 0 0 0	2 1 0 0	1 0 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AH0_5; 3-6,8-9 in AH5_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; 3-6,8-9 in *H5_5; no further owners [NOT COLLECTED FOR 5 IF MORE THAN 5 OWNERS IN WAVE A]</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BH0_6	CH0_6	DH0_6	EH0_6	FH0_6	INTERVIEWER CHECKPOINT
	1 0	1 0	1 0	2 0	1 0	Wave B: 1. G5=1/DK/NA AND NEW OWNER> GO TO H1_6 2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9)> GO TO H1_2 3. OTHERS> GO TO NEXT OWNER HO Wave C/D/E/F: 1. G5=1/DK/NA AND NEW OWNER> GO TO H1 3. OTHERS> GO TO OWNER #7 HO Wave B/C/D/E/F Inap: Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CH1_6				Is [NAME] male or female?
	1 0 0 0	1 0 0 0	1 0 0 0	1 1 0 0	1 0 0 0	 Male Female DK NA Inap, 3 in *A50; 3 in *H0_6; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BH2_6	CH2_6	DH2_6	EH2_6	FH2_6	How old is [NAME]?
						CODE AGE (14-97) [RESPONDENT MUST BE 18 OR OLDER] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_6; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BH3_6	CH3_6	DH3_6	EH3_6	FH3_6	Is [NAME] Hispanic or Latino?
	0 1 0 0	0 1 0 0	0 1 0 0	1 1 0 0	0 1 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_6; no further owners

C A $\overline{\mathbf{D}}$ Ε BH4a_6 CH4a_6 DH4a_6 EH4a_6 FH4a_6 (In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background? Race: White 1 0 0 1 1 1. Yes 0 0 5. 1 1 1 No 0 0 0 0 0 8. DK 0 0 0 0 9. 0 NA Inap, 3 in *A50; 3 in *H0 6; no further owners A В C $\overline{\mathbf{D}}$ E F BH4b_6 CH4b_6 DH4b_6 EH4b_6 FH4b_6 Race: Black/African American 0 1. Yes 1 0 0 2 1 5. No 0 0 0 0 8. DK 0 0 0 0 9. NA Inap, 3 in *A50; 3 in *H0_6; no further owners <u>A</u> C \overline{D} \mathbf{E} F BH4d_6 CH4d_6 DH4d_6 EH4d_6 FH4d_6 Race: American Indian 0 0 0 1. Yes 1 1 1 2 1 5. No 0 0 0 0 8. DK 0 0 0 0 0 0 9. Inap, 3 in *A50; 3 in *H0 6; no further owners <u>A</u> В C $\overline{\mathbf{D}}$ Ε F BH4e_6 CH4e_6 DH4e_6 EH4e_6 FH4e_6 Race: Asian 0 0 0 0 1. Yes 5. 1 1 1 2 1 No 0 0 0 8. DK 0 0 0 0 0 0 9. Inap, 3 in *A50; 3 in *H0_6; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
	BH4f_6	CH4f_6	DH4f_6	EH4f_6	FH4f_6	Race:	Pacific Islander
	0 1 0 0	0 1 0 0	0 1 0 0	1 1 0 0	0 1 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_6; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
	BH4z_6	CH4z_6	DH4z_6	EH4z_6	FH4z_6	Race:	Other (specify)
	0	0	0	0	0	1.	Yes
	1	1	1	2	1	5.	No
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
						•	<pre>Inap, 3 in *A50; 3 in *H0_6; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
	BH5_6	CH5_6	DH5_6	EH5_6	FH5_6	living with a	is [NAME]'s current marital status or g arrangement is [NAME] married, living a partner but not married, separated, ced, widowed, or never married?
	0	0	1	2	0	1.	Married
	0	0	0	0	0	2.	Living with a partner
	0	0	0	0	0	3.	Separated
	0	0	0	0	0	4.	Divorced
	0	0	0	0	0	5.	Widowed
	1	1	0	0	1	6.	Never married
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
						•	<pre>Inap, 3 in *A50; 3 in *H0_6; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
	ВН6_6	CH6_6	DH6_6	EH6_6	FH6_6	has chigh vocat collegradu	is the highest level of education [NAME] ompleted (up to the eighth grade, some school, high school degree, technical or ional degree, some college, community ge degree, a bachelor's degree, some ate training, a master's degree, or a law e, medical degree, or Doctorate?)
	0	1	0	0	0	01.	Up to eighth grade
	0	0	0	0	0	02.	Some high school
	1	0	0	0	0	03.	High school degree
	0	0	0	0	0	04.	Technical or vocational degree
	0	0	0	0	0	05.	Some college
	0	0	0	0	1	06.	Community college degree
	0	0	1	1	0	07.	
	0	0	0	0	0	08.	Some graduate training
	0	0	0	1	0	09.	Masters degree
	0	0	0	0	0	10.	Law, MD, PHD, EDD, degree
	0	0	0	0	0	98.	DK
	0	0	0	0	0	99.	NA
						•	<pre>Inap, 3 in *A50; 3 in *H0_6; no further owners</pre>

BH7_6 CH7_6 DH7_6 EH7_6 FH7_6 How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

. Inap, 3 in *A50; 3 in *H0_6; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>		
	BH8_6	CH8_6	DH8_6	EH8_6	FH8_6	NAME house house frier with, busin	would you describe your relationship with E] are you spouses, partners sharing a chold, relatives living in the same chold, relatives living in different cholds, friends or acquaintances from work, ads or acquaintances you have not worked strangers before joining the (new) ness team, or do you have some other type clationship?
	0	0	0	0	0	01.	Spouses
	0	0	0	0	0	02.	Partners sharing a household
	0	0	0	0	0	03.	Relatives living in the same household
	0	1	0	0	0	04.	
	0	0	0	1	0	05.	-
	1	0	0	0	0	06.	Friends or acquaintances you have not worked with
	0	0	1	1	1	07.	Strangers before joining the new business team
	0	0	0	0	0	08.	Partners living in different households
	0	0	0	0	0	98.	DK
	0	0	0	0	0	99.	NA
							Inap, 3 in *A50; 3 in *H0 6; no further

owners

BH9_6 CH9_6 DH9_6 EH9_6 FH9_6 In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
. Inap, 3 in *A50; 3 in *H0_6; 9998-9999 in *H9b 6; no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

BH9a_6 CH9a_6 DH9a_6 EH9a_6 FH9a_6 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)

- 13. Winter
- 14. Spring
- 15. Summer
- 16. Fall
- 98. DK
- 99. NA
- . Inap, 3 in *A50; 3 in *H0_6; no further
 owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BH9b_6 CH9b_6 DH9b_6 EH9b_6 FH9b_6 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in *A50; 3 in *H0_6; no further
 owners

BH10_6 CH10_6 DH10_6 EH10_6 FH10_6 What is [NAME]'s primary occupation? -- 2000 OCC 3-DIGIT CODES

[IF RETIRED: What was [NAME]'s primary occupation?]

SEE MASTER OCCUPATION CODES

998. DK

999. NA

. Inap, 3 in *A50; 3 in *H0_6; no further
owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

BH11_6 CH11_6 DH11_6 EH11_6 FH11_6 How many years of work experience has [NAME] had in the industry where this (new) business will compete?

[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN

UNDER 18] 98. DK

99. NA

Inap, 3 in *A50; 3 in *H0_6; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BH12_6 CH12_6 DH12_6 EH12_6 FH12_6 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

. Inap, 3 in *A50; 3 in *H0_6; no further
 owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BH13_6 CH13_6 DH13_6 EH13_6 FH13_6 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own?

CODE NUMBER OF BUSINESSES (0-95)

98. DK

99. NA

. Inap, 3 in *A50; 3 in *H0_6; no further
 owners

A C D \mathbf{E} BH14_6 CH14_6 DH14_6 EH14_6 FH14_6 How many hours in total has [NAME] devoted to this (new) business? CODE NUMBER OF HOURS (0-999,995) [SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED] 999 998. DK 999 999. NA Inap, 3 in *A50; 3 in *H0 6; no further owners <u>C</u> $\underline{\mathsf{D}}$ <u>E</u> <u>A</u> <u>B</u> F BH15_6 CH15_6 DH15_6 EH15_6 FH15_6 In terms of current work activity, is [NAME] working for others for pay? 0 0 0 1 1. Yes 1 1 2 No 0 8. DK 0 0 0 0 9. Inap, 3 in *A50; 3 in *H0 6; no further owners <u>A</u> В C $\overline{\mathbf{D}}$ Ε F $\tt BH16_6\ CH16_6\ DH16_6\ EH16_6\ FH16_6\ Is\ [NAME]$ working for others 35 hours or more per week, or less than 35 hours per week? 0 0 0 35 hours or more per week 0 0 1. 5. 0 0 0 0 1 Less than 35 hours per week 0 0 0 0 8. DK 0 0 0 0 0 9. Inap, 3 in *A50; 3 in *H0 6; 5,8-9 in *H15 6; no further owners Α В C \mathbf{D} Ε F BH17_6 CH17_6 DH17_6 EH17_6 FH17_6 Has [NAME] begun to work 35 hours or more per week on this (new) business? 1 0 0 1 1 1. Yes 0 1 1 1 0 5. No 0 8. 0 0 0 0 DK 0 0 0 0 9. Inap, 3 in *A50; 3 in *H0 6; no further owners

BH18_6 CH18_6 DH18_6 EH18_6 FH18_6 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in *A50; 3 in *H0_6; 5,8-9
 in *H17_6; 9998-9999 in *H18b_6;
 no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BH18a_6 CH18a_6 DH18a_6 EH18a_6 FH18a_6 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in *A50; 3 in *H0_6; 5,8-9
in *H17_6; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BH18b_6 CH18b_6 DH18b_6 EH18b_6 FH18b_6 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR 9998. DK

9999. NA

Inap, 3 in *A50; 3 in *H0_6; 5,8-9
in *H17 6; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	
						[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
	1 0 0 0 0 0 0	0 0 0 0 0 1 0	0 1 0 0 0 0 0	2 0 0 0 0 0 0	0 0 0 0 0 1 0	 General management; "everything" Sales/marketing/customer service Finance/accounting Technical/research/science/engineering Manufacturing/operations Administration/human resource management DK NA Inap, 3 in *A50; 3 in *H0_6; no further owners
<u>A</u>	<u>B</u> BH20_6 (<u>C</u> CH20_6 :	<u>D</u> DH20_6 1	<u>Е</u> ЕН2О_6	<u>F</u> FH20_6	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
						UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_6; no further owners
<u>A</u>	<u>B</u> BH21_6 (<u>C</u> CH21_6 :	<u>D</u> DH21_6 1	<u>E</u> EH21_6	<u>F</u> FH21_6	For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK

Inap, 3 in *A50; 3 in *H0_6; no further
owners

99.

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	вн23_6	CH23_6	DH23_6	EH23_6	FH23_6	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
	1 0 0 0	0 1 0 0	1 0 0 0	2 0 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_6; no further owners
<u>A</u>	<u>B</u> BH24_6	<u>C</u> CH24_6	<u>D</u> DH24_6	<u>E</u> EH24_6	<u>F</u> FH24_6	Has [NAME] provided information or advice to
	_	_	_	_	_	help with this (new) business?
	1 0 0 0	0 1 0 0	1 0 0 0	2 0 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_6; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BH25_6	CH25_6	DH25_6	EH25_6	FH25_6	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
	0 1 0 0	0 1 0 0	1 0 0 0	2 0 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_6; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BH26_	6 CH26_6	DH26_6	ЕН26_6	FH26_6	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
	0 1 0 0	0 1 0 0	1 0 0 0	0 2 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_6; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BH27_	6 CH27_6	DH27_6	EH27_6	FH27_6	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
	0 1 0 0	0 1 0 0	0 1 0 0	1 1 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_6; no further owners
<u>A</u>	<u>B</u> BH28_	<u>C</u> 6 CH28_6	<u>D</u> DH28_6	<u>E</u> EH28_6	<u>F</u> FH28_6	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
	0 1 0 0	0 1 0 0	1 0 0 0	1 1 0 0	1 0 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 3 in *A50; 3 in *H0_6; no further owners
<u>A</u>	<u>В</u> внзо_	<u>С</u> 6 СНЗО_6	<u>D</u> DH30_6	<u>E</u> EH30_6	<u>F</u> FH30_6	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
	0 0 0 0	0 0 0	1 0 0	1 1 0 0	0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_6; 3-6,8-9 in *H5_6; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH0_7	EH0_7	FH0_7	INTERVIEWER CHECKPOINT
			1 0	2	1 0	1. G5=1/DK/NA AND NEW OWNER> GO TO H1 3. OTHERS> GO TO OWNER #7 H0 . Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH1_7	EH1_7	FH1_7	Is [NAME] male or female?
			1	2	0	1. Male
			0	0	1	2. Female
			0	0	0	8. DK
			0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 3 in *H0_7; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH2_7	EH2_7	FH2_7	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA . Inap, 3 in *A50; 3 in *H0 7; no further
						owners owners 1 nap, 3 in *A50; 3 in *H0_7; no further
_	_	~	_	_	_	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH3_7	EH3_7	FH3_7	Is [NAME] Hispanic or Latino?
			0	1	0	1. Yes
			1	1	1	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 3 in *H0_7; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4a_7	EH4a_7	FH4a_7	[NAME] Ameri	ddition to being Hispanic or Latino,) Is] White, Black or African American, can Indian, Asian, Pacific Islander, or AME] of mixed racial background?
						Race:	White
			0 1 0 0	2 0 0	0 1 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
_	_	_				Race:	Black/African American
			1 0 0 0	1 1 0 0	1 0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
_	_	_				Race:	American Indian
			0 1 0 0	0 2 0 0	0 1 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4e_7	EH4e_7	FH4e_7	Race:	Asian
			0 1 0 0	0 2 0 0	0 1 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4f_7	EH4f_7	FH4f_7	Race:	Pacific Islander
			0 1 0 0	0 2 0 0	0 1 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4z_7	EH4z_7	FH4z_7	Race:	Other (specify)
			0 1 0 0	0 2 0 0	0 1 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH5_7	EH5_7	FH5_7	living living	is [NAME]'s current marital status or g arrangement is [NAME] married, g with a partner but not married, ated, divorced, widowed, or never ed?
			1 0 0 0 0 0 0	2 0 0 0 0 0 0	1 0 0 0 0 0 0	1. 2. 3. 4. 5. 6. 8. 9.	Married Living with a partner Separated Divorced Widowed Never married DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH6_7	EH6_7	FH6_7	What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
			0	0	0	01. Up to eighth grade
			0	0	0	02. Some high school
			1	0	0	03. High school degree
			0	0	0	04. Technical or vocational degree
			0	0	0	05. Some college
			0	0	0	06. Community college degree
			0	1	1	07. Bachelors degree
			0	0	0	08. Some graduate training
			0	0	0	09. Masters degree
			0	1	0	10. Law, MD, PHD, EDD, degree
			0	0	0	98. DK
			0	0	0	99. NA
						<pre>. Inap, 3 in *A50; 3 in *H0_7; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH7_7	EH7_7	FH7_7	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)

98. 99.

owners

Inap, 3 in *A50; 3 in *H0_7; no further

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH8_7	EH8_7	FH8_7	[NAME house house work, worke (new)	would you describe your relationship with [3] are you spouses, partners sharing a shold, relatives living in the same shold, relatives living in different sholds, friends or acquaintances from friends or acquaintances you have not sed with, strangers before joining the business team, or do you have some other of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	1	1	05.	Friends or acquaintances from work
			0	0	0	06.	Friends or acquaintances you have not worked with
			1	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	<pre>Inap, 3 in *A50; 3 in *H0_7; no further owners</pre>

DH9_7 EH9_7 FH9_7 In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
. Inap, 3 in *A50; 3 in *H0_7; 9998-9999 in *H9b 7; no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DH9a_7 EH9a_7 FH9a_7 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in *A50; 3 in *H0_7; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

DH9b_7 EH9b_7 FH9b_7 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in *A50; 3 in *H0_7; no further
 owners

Α В C D Ε DH10_7 EH10_7 FH10_7 What is [NAME]'s primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME]'s primary occupation?] SEE MASTER OCCUPATION CODES 998. DK 999. NA Inap, 3 in *A50; 3 in *H0 7; no further owners <u>A</u> В <u>C</u> D E F DH11_7 EH11_7 FH11_7 How many years of work experience has [NAME] had in the industry where this (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Inap, 3 in *A50; 3 in *H0 7; no further owners C A В D Ε F DH12_7 EH12_7 FH12_7 How many other businesses has [NAME] helped to start as an owner or part-owner? CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NA Inap, 3 in *A50; 3 in *H0 7; no further owners В C A \mathbf{D} Ε F DH13_7 EH13_7 FH13_7 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own? CODE NUMBER OF BUSINESSES (0-95) 98. DK 99.

owners

Inap, 3 in *A50; 3 in *H0 7; no further

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u> <u>F</u>	
			DH14_7 EH14_7 FH14_	7 How many hours in total has [NAME] devoted to this (new) business?
				CODE NUMBER OF HOURS (0-999,995) [SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY NOT CORRECTED] 999 998. DK 999 999. NA . Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u> <u>F</u>	
			DH15_7 EH15_7 FH15_	7 In terms of current work activity, is [NAME] working for others for pay?
			1 1 1 0 1 0 0 0 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u> <u>F</u>	
			DH16_7 EH16_7 FH16_	7 Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
			0 0 0	1. 35 hours or more per week
			$\begin{array}{cccc} 1 & 1 & 1 \\ 0 & 0 & 0 \end{array}$	5. Less than 35 hours per week8. DK
			0 0 0	9. NA . Inap, 3 in *A50; 3 in *H0_7; 5,8-9 in *H15_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D E F</u>	
			DH17_7 EH17_7 FH17_	7 Has [NAME] begun to work 35 hours or more per week on this (new) business?
			0 2 0 1 0 1 0 0 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH18_7	EH18_7	FH18_7	In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 3 in *A50; 3 in *H0_7; 5,8-9 in *H17_7; 9998-9999 in *H18b_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH18a_7	EH18a_7	FH18a_7	In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_7; 5,8-9 in *H17_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH18b_7	EH18b_7	FH18b_7	In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 3 in *A50; 3 in *H0_7; 5,8-9 in *H17_7; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH19_7	EH19_7	FH19_7	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
			0 0 0 1 0 0 0	1 0 0 0 0 0	0 1 0 0 0 0 0	 General management; "everything" Sales/marketing/customer service Finance/accounting Technical/research/science/engineering Manufacturing/operations Administration/human resource management DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> DH20_7	<u>E</u> EH20_7	<u>F</u> FH20_7	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	_	_				For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_7; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH23_7 E	EH23_7	FH23_7	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
			0 1 0 0	2 0 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> DH24_7 E	<u>E</u> EH24_7	<u>F</u> FH24_7	Has [NAME] provided information or advice to help with this (new) business?
			1 0 0 0	2 0 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> DH25_7 E	<u>E</u> EH25_7	<u>F</u> FH25_7	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
			0 1 0	2 0 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH26_7 EH26_7 F	H26_7	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0 0 1 2 0 0 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH27_7 EH27_7 F	H27_7	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			0 1 1 1 0 0 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH28_7 EH28_7 F	H28_7	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0 0 1 2 0 0 0 0	1 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH30_7 EH30_7 F	H30_7	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			1 2 0 0 0 0 0 0	1 0 0 0	<pre>1. Yes 5. No 8. DK 9. NA . Inap, 3 in *A50; 3 in *H0_7; 3-6, 8-9 in *H5_7; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH0_8 EH0_	8 FH0_8	INTERVIEWER CHECKPOINT
			1 1	0	1. G5=1/DK/NA AND NEW OWNER> GO TO H1_8
			0 0	0	3. OTHERS> GO TO NEXT OWNER HO . Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH1_8 EH1_	8 FH1_8	Is [NAME] male or female?
			1 1	0	1. Male
			0 0	0	2. Female
			0 0	0	8. DK
			0 0	0	9. NA
					. Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH2_8 EH2_	8 FH2_8	How old is [NAME]?
					CODE AGE (14-97)
					[RESPONDENT MUST BE 18 OR OLDER]
					98. DK 99. NA
					Inap, 3 in *A50; 3 in *H0 8; no further
					owners
_	_	_		_	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH3_8 EH3_	8 FH3_8	Is [NAME] Hispanic or Latino?
			0 1	0	1. Yes
			1 0	0	5. No
			0 0	0	8. DK
			0 0	0	9. NA
					<pre>. Inap, 3 in *A50; 3 in *H0_8; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4a_8 E	H4a_8	FH4a_8	[NAME]	ddition to being Hispanic or Latino,) Is] White, Black or African American, can Indian, Asian, Pacific Islander, or AME] of mixed racial background?
						Race:	White
			1 0 0 0	1 0 0 0	0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
	<u>=</u>	<u> </u>				Race:	Black/African American
			1 0 0 0	0 1 0 0	0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4d_8 E	H4d_8	FH4d_8	Race:	American Indian
			1 0 0 0	0 1 0 0	0 0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4e_8 E	H4e_8	FH4e_8	Race:	Asian
			0 1 0 0	0 1 0 0	0 0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4f_8	EH4f_8	FH4f_8	Race:	Pacific Islander
			0 1 0 0	0 1 0 0	0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4z_8	EH4z_8	FH4z_8	Race:	Other (specify)
			0 1 0 0	0 1 0 0	0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH5_8	EH5_8	FH5_8	living living	is [NAME]'s current marital status or g arrangement is [NAME] married, g with a partner but not married, ated, divorced, widowed, or nevered?
			0 0 0 1 0 0 0	1 0 0 0 0 0 0	0 0 0 0 0 0	1. 2. 3. 4. 5. 6. 8. 9.	Married Living with a partner Separated Divorced Widowed Never married DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH6_8	EH6_8	FH6_8	has on high vocate collegradu	is the highest level of education [NAME] completed (up to the eighth grade, some school, high school degree, technical or cional degree, some college, community ege degree, a bachelor's degree, some nate training, a master's degree, or a law ee, medical degree, or Doctorate?)
			0	0	0	01.	Up to eighth grade
			0	0	0	02.	-
			1	0	0	03.	-
			0	0	0	04.	
			0	0	0	05.	
			0	0	0	06.	<u> </u>
			0	1	0	07.	
			0	0	0	08.	Some graduate training
			0	0	0	09.	Masters degree
			0	0	0	10.	Law, MD, PHD, EDD, degree
			0	0	0	98.	DK
			0	0	0	99.	NA
							<pre>Inap, 3 in *A50; 3 in *H0_8; no further</pre>
							owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH7 8	EH7 8	FH7 8	How n	nany years have you known [NAME]?

DH7_8 EH7_8 FH7_8 How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

. Inap, 3 in *A50; 3 in *H0_8; no further
 owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH8_8	EH8_8	FH8_8	[NAME house house work, worke (new)	rould you describe your relationship with [] are you spouses, partners sharing a shold, relatives living in the same shold, relatives living in different sholds, friends or acquaintances from friends or acquaintances you have not sed with, strangers before joining the business team, or do you have some other of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			0	0	0	06.	Friends or acquaintances you have not worked with
			1	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	<pre>Inap, 3 in *A50; 3 in *H0_8; no further owners</pre>

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DH9_8 EH9_8 FH9_8 In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
. Inap, 3 in *A50; 3 in *H0_8; 9998-9999 in *H9b 8; no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DH9a_8 EH9a_8 FH9a_8 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)

- 13. Winter
- 14. Spring
- 15. Summer
- 16. Fall
- 98. DK
- 99. NA
- . Inap, 3 in *A50; 3 in *H0_8; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

DH9b_8 EH9b_8 FH9b_8 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Inap, 3 in *A50; 3 in *H0_8; no further owners

Α В C D Ε DH10_8 EH10_8 FH10_8 What is [NAME]'s primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME]'s primary occupation?] SEE MASTER OCCUPATION CODES 998. DK 999. NA Inap, 3 in *A50; 3 in *H0 8; no further owners В <u>A</u> <u>C</u> D Ε F DH11_8 EH11_8 FH11_8 How many years of work experience has [NAME] had in the industry where this (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. 99. NA Inap, 3 in *A50; 3 in *H0 8; no further owners C A В D Ε F DH12_8 EH12_8 FH12_8 How many other businesses has [NAME] helped to start as an owner or part-owner? CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NA Inap, 3 in *A50; 3 in *H0 8; no further owners В C A \mathbf{D} Ε F DH13_8 EH13_8 FH13_8 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own? CODE NUMBER OF BUSINESSES (0-95) 98. DK 99. Inap, 3 in *A50; 3 in *H0 8; no further

owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH14_8 E	H14_8	FH14_8	How many hours in total has [NAME] devoted to this (new) business?
						CODE NUMBER OF HOURS (0-999,995) [SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY NOT CORRECTED] 999 998. DK 999 999. NA . Inap, 3 in *A50; 3 in *H0_8; no further Owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH15_8 E	H15_8	FH15_8	In terms of current work activity, is [NAME] working for others for pay?
			1 0 0 0	0 1 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> DH16_8 E	<u>E</u> :H16_8	<u>F</u> FH16_8	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
			0 1 0 0	0 0 0 0	0 0 0 0	1. 35 hours or more per week 5. Less than 35 hours per week 8. DK 9. NA . Inap, 3 in *A50; 3 in *H0_8; 5,8-9 in *H15_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> DH17_8 E	<u>E</u> :H17_8	<u>F</u> FH17_8	Has [NAME] begun to work 35 hours or more per week on this (new) business?
			0 1 0 0	1 0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners

Inap, 3 in *A50; 3 in *H0 8; 5,8-9

in *H17 8; no further owners

Α В C D Ε F DH18_8 EH18_8 FH18_8 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Inap, 3 in *A50; 3 in *H0 8; 5,8-9 in *H17 8; 9998-9999 in *H18b 8; no further owners C В $\overline{\mathbf{D}}$ Ε F <u>A</u> DH18a 8 EH18a 8 FH18a 8 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer Fall 16. 98. DK 99. NA Inap, 3 in *A50; 3 in *H0 8; 5,8-9 in *H17 8; no further owners <u>A</u> В C $\underline{\mathsf{D}}$ \mathbf{E} F DH18b_8 EH18b_8 FH18b_8 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? CODE FOUR DIGIT YEAR 9998. DK 9999. NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH19_8	EH19_8	FH19_8	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
			0 0 0 0 1 0 0	1 0 0 0 0 0 0	0 0 0 0 0 0	 General management; "everything" Sales/marketing/customer service Finance/accounting Technical/research/science/engineering Manufacturing/operations Administration/human resource management DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH20_8	EH20_8	FH20_8	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH21_8	EH21_8	FH21_8	For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_8; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH23_8 EH23_	8 FH23_8	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
			0 1 1 0 0 0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u> DH24_8 EH24_	<u>F</u> 8 FH24_8	Has [NAME] provided information or advice to help with this (new) business?
			1 1 0 0 0 0 0 0 0 0	0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u> DH25_8 EH25_	<u>F</u> 8 FH25_8	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
			0 1 1 0 0 0 0 0	0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH26_8	EH26_8	FH26_8	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0 1 0 0	0 1 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH27_8	EH27_8	FH27_8	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			1	0	0	1. Yes
			0 0	1 0	0 0	5. No 8. DK
			0	0	0	<pre>9. NA . Inap, 3 in *A50; 3 in *H0_8; no further</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH28_8	EH28_8	FH28_8	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0	0	0	1. Yes
			1 0	1 0	0 0	5. No 8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH30_8	ЕН30_8	FH30_8	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			0	1	0	1. Yes
			0 0	0 0	0 0	5. No 8. DK
			0	0	0	9. NA . Inap, 3 in *A50; 3 in *H0_8; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH0_9 EH0_9	FH0_9	INTERVIEWER CHECKPOINT
			1 1 0 0	0 0	1. G5=1/DK/NA AND NEW OWNER> GO TO H1_9 3. OTHERS> GO TO NEXT OWNER H0 . Inap, 3 in *A50; no further owners
					. Imap, 5 in A50, no futcher owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH1_9 EH1_9	FH1_9	Is [NAME] male or female?
			1 1	0	1. Male
			0 0	0	2. Female
			0 0	0	8. DK
			0 0	0	9. NA
					. Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH2_9 EH2_9	FH2_9	How old is [NAME]?
					CODE AGE (14-97)
					[RESPONDENT MUST BE 18 OR OLDER]
					98. DK
					99. NA
					. Inap, 3 in *A50; 3 in *H0_9; no further owners
7	.	G		-	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH3_9 EH3_9	FH3_9	Is [NAME] Hispanic or Latino?
			0 1	0	1. Yes
			1 0	0	5. No
			0 0	0	8. DK
			0 0	0	9. NA
					. Inap, 3 in *A50; 3 in *H0_9; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>		
			DH4a_9	EH4a_9	FH4a_9	[NAME]	ddition to being Hispanic or Latino,) Is] White, Black or African American, can Indian, Asian, Pacific Islander, or AME] of mixed racial background?
						Race:	White
			0 1 0 0	1 0 0 0	0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
==	=	<u>=</u>				Race:	Black/African American
			1 0 0 0	0 1 0 0	0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4d_9	EH4d_9	FH4d_9	Race:	American Indian
			0 1 0 0	0 1 0 0	0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4e_9	EH4e_9	FH4e_9	Race:	Asian
			0 1 0 0	0 1 0 0	0 0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4f_9	EH4f_9	FH4f_9	Race:	Pacific Islander
			0 1 0 0	0 1 0 0	0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4z_9	EH4z_9	FH4z_9	Race:	Other (specify)
			0 1 0 0	0 1 0 0	0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH5_9	EH5_9	FH5_9	living living	is [NAME]'s current marital status or g arrangement is [NAME] married, g with a partner but not married, ated, divorced, widowed, or never ed?
			1 0 0 0 0 0 0	1 0 0 0 0 0 0	0 0 0 0 0 0	1. 2. 3. 4. 5. 6. 8. 9.	Married Living with a partner Separated Divorced Widowed Never married DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH6_9	EH6_9	FH6_9	What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
			0	0	0	01. Up to eighth grade
			0	0	0	02. Some high school
			1	0	0	03. High school degree
			0	0	0	04. Technical or vocational degree
			0	0	0	05. Some college
			0	0	0	06. Community college degree
			0	1	0	07. Bachelors degree
			0	0	0	08. Some graduate training
			0	0	0	09. Masters degree
			0	0	0	10. Law, MD, PHD, EDD, degree
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH7_9	EH7_9	FH7_9	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)

98. 99.

owners

Inap, 3 in *A50; 3 in *H0_9; no further

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH8_9	ЕН8_9	FH8_9	[NAME house house work, worke (new)	could you describe your relationship with [] are you spouses, partners sharing a chold, relatives living in the same chold, relatives living in different cholds, friends or acquaintances from friends or acquaintances you have not ed with, strangers before joining the business team, or do you have some other of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			0	0	0	06.	Friends or acquaintances you have not worked with
			1	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	<pre>Inap, 3 in *A50; 3 in *H0_9; no further owners</pre>

Α В C D \mathbf{E} F DH9_9 EH9_9 FH9_9 In what month and year did [NAME] become involved as an owner of this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Inap, 3 in *A50; 3 in *H0 9; 9998-9999 in *H9b 9; no further owners <u>A</u> В C $\overline{\mathbf{D}}$ Ε F DH9a_9 EH9a_9 FH9a_9 In what month and year did [NAME] become involved as an owner of this (new) business? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. 99. Inap, 3 in *A50; 3 in *H0_9; no further owners <u>A</u> В <u>C</u> $\overline{\mathbf{D}}$ <u>E</u> F DH9b_9 EH9b_9 FH9b_9 In what month and year did [NAME] become involved as an owner of this (new) business? CODE FOUR DIGIT YEAR

9998. DK 9999. NA

owners

Inap, 3 in *A50; 3 in *H0 9; no further

Α В <u>C</u> D Ε DH10_9 EH10_9 FH10_9 What is [NAME]'s primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME]'s primary occupation?] SEE MASTER OCCUPATION CODES 998. DK 999. NA Inap, 3 in *A50; 3 in *H0 9; no further owners В <u>A</u> <u>C</u> D E F DH11_9 EH11_9 FH11_9 How many years of work experience has [NAME] had in the industry where this (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Inap, 3 in *A50; 3 in *H0 9; no further owners <u>C</u> A В D Ε F DH12_9 EH12_9 FH12_9 How many other businesses has [NAME] helped to start as an owner or part-owner? CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NA Inap, 3 in *A50; 3 in *H0 9; no further owners В C A \mathbf{D} Ε F DH13_9 EH13_9 FH13_9 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own? CODE NUMBER OF BUSINESSES (0-95) 98. DK 99. Inap, 3 in *A50; 3 in *H0 9; no further

owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH14_9 EH14_	9 FH14_9	How many hours in total has [NAME] devoted to this (new) business?
					CODE NUMBER OF HOURS (0-999,995) [SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY NOT CORRECTED] 999 998. DK 999 999. NA . Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH15_9 EH15_	9 FH15_9	In terms of current work activity, is [NAME] working for others for pay?
			0 0 1 1 0 0 0 0	0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u> 9 FH16 9	Is [NAME] working for others 35 hours or more
					per week, or less than 35 hours per week?
			0 0 0 0 0 0 0 0	0 0 0 0	 35 hours or more per week Less than 35 hours per week DK NA Inap, 3 in *A50; 3 in *H0_9; 5,8-9 in *H15_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u>F</u>	
			DH17_9 EH17_	9 FH17_9	Has [NAME] begun to work 35 hours or more per week on this (new) business?
			0 1 1 0 0 0 0 0	0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners

C Α В D Ε F DH18 9 EH18 9 FH18 9 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Inap, 3 in *A50; 3 in *H0 9; 5,8-9 in *H17 9; 9998-9999 in * \overline{H} 18b 9; no further owners В C D Ε F A ${\tt DH18a_9~EH18a_9~FH18a_9}$ In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Inap, 3 in *A50; 3 in *H0_9; 5,8-9 in *H17_9; no further owners A В C $\overline{\mathbf{D}}$ Ε F DH18b_9 EH18b_9 FH18b_9 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business? CODE FOUR DIGIT YEAR 9998. DK 9999. NA Inap, 3 in *A50; 3 in *H0_9; 5,8-9 in *H17 9; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	$\underline{\mathbf{F}}$	
			DH19_9	EH19_9	FH19_9	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
			0 0 0 0 0 1 0	1 0 0 0 0 0 0	0 0 0 0 0 0	 General management; "everything" Sales/marketing/customer service Finance/accounting Technical/research/science/engineering Manufacturing/operations Administration/human resource management DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (0-95)
						[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_9; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH23_9	EH23_9	FH23_9	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
			1 0 0 0	1 0 0 0	0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> DH24_9	<u>E</u> EH24_9	<u>F</u> FH24_9	Has [NAME] provided information or advice to help with this (new) business?
			1 0 0 0	1 0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> DH25_9	<u>E</u> EH25_9	<u>F</u> FH25_9	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
			0 1 0 0	1 0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u> </u>	
			DH26_9 EH2	6_9 FH26_9	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0 0 1 1 0 0 0 0	0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u> </u>	
			DH27_9 EH2	7_9 FH27_9	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			1 0 0 1 0 0 0 0	0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u> </u>	
			DH28_9 EH2	8_9 FH28_9	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0 (1. Yes
			1 1	0	5. No 8. DK
			0 (0	9. NA . Inap, 3 in *A50; 3 in *H0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> <u>E</u>	<u> </u>	
			DH30_9 EH3	0_9 FH30_9	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			0 0 1 1 0 0 0 0	0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_9; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH0_10	EH0_10	FH0_10	INTERVIEWER CHECKPOINT
			1	0	0	1. G5=1/DK/NA AND NEW OWNER> GO TO H1 10
			0	0	0	3. OTHERS> GO TO NEXT OWNER HO . Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH1_10	EH1_10	FH1_10	Is [NAME] male or female?
			1	0	0	1. Male
			0	0	0	2. Female
			0 0	0	0	8. DK 9. NA
			O	O	O	. Inap, 3 in *A50; 3 in *H0 10; no further
						owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH2_10	EH2_10	FH2_10	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK 99. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners
						Owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH3_10	EH3_10	FH3_10	Is [NAME] Hispanic or Latino?
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 3 in *H0_10; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4a_10	EH4a_10	FH4a_10	Latin Afric Pacif	ddition to being Hispanic or o,) Is [NAME] White, Black or an American, American Indian, Asian, ic Islander, or is [NAME] of mixed l background?
						Race:	White
			0 1 0 0	0 0 0	0 0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
						Race:	Black/African American
			1 0 0 0	0 0 0	0 0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_10; no further owners
7)	D	C	ח	D.	D.		
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> DH4d_10	<u>E</u> EH4d_10	<u>F</u> FH4d_10	Race:	American Indian
			0	0	0	1.	Yes
			1	0	0	5.	No
			0	0 0	0 0	8. 9.	DK NA
			<u> </u>	Ü	U	•	Inap, 3 in *A50; 3 in *H0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4e_10	EH4e_10	FH4e_10	Race:	Asian
			0 1 0 0	0 0 0	0 0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_10; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH4f_10	EH4f_10	FH4f_10	Race:	Pacific Islander
			0 1 0 0	0 0 0	0 0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>		
			DH4z_10	EH4z_10	FH4z_10	Race:	Other (specify)
			0 1 0 0	0 0 0 0	0 0 0 0	1. 5. 8. 9.	Yes No DK NA Inap, 3 in *A50; 3 in *H0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH5_10	EH5_10	FH5_10	or limarri	is [NAME]'s current marital status ving arrangement is [NAME] ed, living with a partner but not ed, separated, divorced, widowed, or married?
			1 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	1. 2. 3. 4. 5. 6. 8. 9.	Married Living with a partner Separated Divorced Widowed Never married DK NA Inap, 3 in *A50; 3 in *H0_10; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH6_10	EH6_10	FH6_10	has on high vocate collegradu	is the highest level of education [NAME] completed (up to the eighth grade, some school, high school degree, technical or cional degree, some college, community ege degree, a bachelor's degree, some cate training, a master's degree, or a law see, medical degree, or Doctorate?)
			0	0	0	01.	Up to eighth grade
			0	0	0	02.	Some high school
			1	0	0	03.	High school degree
			0	0	0	04.	Technical or vocational degree
			0	0	0	05.	Some college
			0	0	0	06.	Community college degree
			0	0	0	07.	Bachelors degree
			0	0	0	08.	Some graduate training
			0	0	0	09.	
			0	0	0	10.	Law, MD, PHD, EDD, degree
			0	0	0	98.	DK
			0	0	0	99.	NA
							Inap, 3 in *A50; 3 in *H0 10; no further
							owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DH7_10 EH7_10 FH7_10 How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

. Inap, 3 in *A50; 3 in *H0_10; no further
 owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DH8_10	EH8_10	FH8_10	[NAME house house work, worke (new)	would you describe your relationship with [3] are you spouses, partners sharing a chold, relatives living in the same chold, relatives living in different cholds, friends or acquaintances from friends or acquaintances you have not conduct the strangers before joining the business team, or do you have some other of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			0	0	0	06.	Friends or acquaintances you have not worked with
			1	0	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	<pre>Inap, 3 in *A50; 3 in *H0_10; no further owners</pre>

C Α В D Ε F DH9 10 EH9 10 FH9 10 In what month and year did [NAME] become involved as an owner of this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Inap, 3 in *A50; 3 in *H0 10; 9998-9999 in *H9b 10; no further owners C Α В $\overline{\mathbf{D}}$ Ε F DH9a_10 EH9a_10 FH9a_10 In what month and year did [NAME] become involved as an owner of this (new) business? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. Inap, 3 in *A50; 3 in *H0_10; no further owners A В <u>C</u> D E F DH9b_10 EH9b_10 FH9b_10 In what month and year did [NAME] become involved as an owner of this (new) business? CODE FOUR DIGIT YEAR 9998. DK 9999. NA Inap, 3 in *A50; 3 in *H0_10; no further owners

C Α В D Ε F DH10_10 EH10_10 FH10_10 What is [NAME]'s primary occupation? --2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME]'s primary occupation?] SEE MASTER OCCUPATION CODES 998. DK 999. NA Inap, 3 in *A50; 3 in *H0 10; no further owners C <u>A</u> В $\overline{\mathbf{D}}$ E F DH11_10 EH11_10 FH11_10 How many years of work experience has $[{\tt NAME}]$ had in the industry where this (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Inap, 3 in *A50; 3 in *H0 10; no further owners C F <u>A</u> В \overline{D} Ε DH12_10 EH12_10 FH12_10 How many other businesses has [NAME] helped to start as an owner or partowner? CODE NUMBER OF BUSINESSES (0-95) 95 or more businesses 95. 98. DK 99. NA Inap, 3 in *A50; 3 in *H0 10; no further owners В C F <u>A</u> $\overline{\mathbf{D}}$ Ε DH13_10 EH13_10 FH13_10 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own? CODE NUMBER OF BUSINESSES (0-95) 98. DK 99. NA Inap, 3 in *A50; 3 in *H0 10; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH14_10	EH14_10	FH14_10	How many hours in total has [NAME] devoted to this (new) business?
						CODE NUMBER OF HOURS (0-999,995) [SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY NOT CORRECTED] 999 998. DK 999 999. NA . Inap, 3 in *A50; 3 in *H0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH15_10	EH15_10	FH15_10	In terms of current work activity, is [NAME] working for others for pay?
			1	0	0	1. Yes
			0	0	0	5. No
			0	0 0	0 0	8. DK 9. NA
			O	Ü	Ü	Inap, 3 in *A50; 3 in *H0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH16_10	EH16_10	FH16_10	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
			1	0	0	1. 35 hours or more per week
			0	0	0	5. Less than 35 hours per week
			0	0	0 0	8. DK 9. NA
			O	Ü	Ü	Inap, 3 in *A50; 3 in *H0_10; 5,8-9 in *H15_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	
	2	<u> </u>				
			DH17_10	EH17_10	FH17_10	Has [NAME] begun to work 35 hours or more per week on this (new) business?
			0	0	0	1. Yes
			1	0	0	5. No
			0	0 0	0 0	8. DK 9. NA
			0	J	J	Inap, 3 in *A50; 3 in *H0_10; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

DH18_10 EH18_10 FH18_10 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in *A50; 3 in *H0_10; 5,8-9 in *H17_10; 9998-9999 in *H18b 10; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

DH18a_10 EH18a_10 FH18a_10 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in *A50; 3 in *H0_10; 5,89 in *H17_10; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

DH18b_10 EH18b_10 FH18b_10 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in *A50; 3 in *H0_10; 5,8-9
in *H17_10; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH19_10	ЕН19_10	FH19_10	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
			0 0 0	0 0 0	0 0 0	 General management; "everything" Sales/marketing/customer service Finance/accounting
			0	0	0	4. Technical/research/ science/engineering
			0	0	0	5. Manufacturing/operations
			1	0	0	6. Administration/human resource management
			0	0	0	8. DK
			0	0	0	<pre>9. NA . Inap, 3 in *A50; 3 in *H0_10; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH20_10	EH20_10	FH20_10	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_10; no further owners
_	_	~	_	_	_	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH21_10	EH21_10	FH21_10	For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_10; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH23_10	EH23_10	FH23_10	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
			1 0 0 0	0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u> DH24 10	<u>E</u> EH24 10	<u>F</u> FH24 10	Has [NAME] provided information or
			21121_10			advice to help with this (new) business?
			1 0 0 0	0 0 0	0 0 0 0	 Yes No DK NA Inap, 3 in *A50; 3 in *H0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH25_10	EH25_10	FH25_10	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
			0 1	0	0	1. Yes 5. No
			0	0	0 0	8. DK
			0	0	0	<pre>9. NA . Inap, 3 in *A50; 3 in *H0_10; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH26_10	EH26_10	FH26_10	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0	0	0	1. Yes
			1 0	0 0	0 0	5. No 8. DK
			0	0	0	9. NA . Inap, 3 in *A50; 3 in *H0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH27_10	EH27_10	FH27_10	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			0	0	0	1. Yes
			1 0	0 0	0 0	5. No 8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners
_	_	~	_	_	_	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH28_10	EH28_10	FH28_10	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0	0	0	1. Yes
			1 0	0 0	0 0	5. No 8. DK
			0	0	0	8. DK 9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Apart from this business, is [NAME's]
			<i>B</i> 113 0_10	2113 0_10		(spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			0	0	0	1. Yes
			1 0	0 0	0 0	5. No 8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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SECTION J: RELATIONSHIP OF OWNERS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ0	ВЈ0	CJ0	DJ0	EJ0	FJ0	INTERVIEWER CHECKPOINT
1057 77 44 36						Wave A: 1. IF NUMBER OF OWNERS <3> GO TO NEXT SECTION 2. IF 3 OWNERS> GO TO J1a 3. IF 4 OWNERS> GO TO J1b 4. IF 5 OWNERS> GO TO J1c
	658 83	497 58	373 42	336 40	290 30	Wave B/C/D/E/F: 1. IF ONE OR TWO OWNERS ((*G2+G2a-DELETED OWNERS) <3)> GO TO NEXT SECTION 2. IF 3 OR MORE OWNERS> GO TO J1 Wave B/C/D/E/F Inap: . Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_23	BJ1_23	CJ1_23	DJ1_23	EJ1_23	FJ1_23	INTERVIEWER CHECKPOINT
136 21						Wave A: 1. IF BOTH OWNERS #2 AND #3 ARE PEOPLE (AG5_n=1)>GO TO J2c 2. ELSE> GO TO J3c
	8	8	3	1	2	Wave B/C/D/E/F: 1. IF BOTH OWNERS #2 AND #3 ARE PEOPLE AND
	1	1	0	0	0	AT LEAST ONE IS A NEW OWNER> GO TO J2 2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
	20	10	7	7	4	3. ELSE> GO TO NEXT J1 Wave A Inap: . Inap, 1 in AJ0 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ2_23	BJ2_23	CJ2_23	DJ2_23	EJ2_23	FJ2_23	How would you describe [NAME #2]'s relationship with [NAME #3] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
8 3 5	0 0 0	1 0 0	0 0 1	0 0	0 0	01. Spouses 02. Partners sharing a household 03. Relatives living in the same household

							-
8	0	1	0	0	0	01.	Spouses
3	0	0	0	0	0	02.	Partners sharing a household
5	0	0	1	0	0	03.	Relatives living in the same household
35	0	3	2	1	0	04.	Relatives living in different households
17	1	1	0	0	0	05.	Friends or acquaintances from work
49	1	3	0	0	1	06.	Friends or acquaintances who have not
							worked together
18	0	0	0	0	1	07.	Strangers before joining the new
							business team
0	0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	0	98.	DK
1	7	1	0	0	0	99.	NA
						Wave	A:

. Inap, 1 in AJO; 2 in AJ1_23 Wave B/C/D/E/F:

Inap, 3 in *A50; 1 in *J0; 3 in *J1_23; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_24	BJ1_24	CJ1_24	DJ1_24	EJ1_24	FJ1_24	INTERVIEWER CHECKPOINT
65						Wave A: 1. IF BOTH OWNERS #2 AND #4 ARE PEOPLE (AG5_n=1)>GO TO J2c
15						2. ELSE> GO TO J3c Wave B/C/D/E/F:
	2	5	4	3	1	1. IF BOTH OWNERS #2 AND #4 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
	1	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
	13	6	2	3	2	<pre>3. ELSE> GO TO NEXT J1 Wave A Inap: . Inap, 1 in AJ0; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *J0; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ2_24	BJ2_24	CJ2_24	DJ2_24	EJ2_24	FJ2_24	How would you describe [NAME #2]'s relationship with [NAME #4] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
2	0	0	0	0	0	01. Spouses 02. Partners sharing a household

2	0	0	0	0	0	01.	Spouses
1	0	0	0	0	0	02.	Partners sharing a household
1	0	0	1	0	0	03.	Relatives living in the same household
20	0	3	1	2	0	04.	Relatives living in different households
5	1	1	0	0	0	05.	Friends or acquaintances from work
24	1	0	2	0	0	06.	Friends or acquaintances who have not worked together
12	0	1	0	1	1	07.	Strangers before joining the new business team
0	0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	0	98.	DK
0	1	0	0	0	0	99.	NA
						Wave	A:

. Inap, 1 in AJ0; 2 in AJ1_24 Wave B/C/D/E/F:

Inap, 3 in *A50; 1 in *J0; 3 in *J1_24; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_25	BJ1_25	CJ1_25	DJ1_25	EJ1_25	FJ1_25	INTERVIEWER CHECKPOINT
9 27						Wave A: 1. IF BOTH OWNERS #2 AND #5 ARE PEOPLE (AG5_n=1)>GO TO J2c 2. ELSE> GO TO J3c
	2	4	1	4	1	Wave B/C/D/E/F: 1. IF BOTH OWNERS #2 AND #5 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
	1	1	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
	9	5	5	2	3	<pre>3. ELSE> GO TO NEXT J1 Wave A Inap: . Inap, 1 in AJ0; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *J0; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ2_25	BJ2_25	CJ2_25	DJ2_25	EJ2_25	FJ2_25	How would you describe [NAME #2]'s relationship with [NAME #5] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together,

						acqua stra team	nds or acquaintances from work, friends or aintances who have not worked together, ngers before joining the new business, or do they have some other type of tionship?
0	0	0	0	0	0	01.	Spouses
0	0	0	0	0	0	02.	Partners sharing a household
0	0	0	0	0	0	03.	Relatives living in the same household
3	0	2	0	1	0	04.	Relatives living in different households
1	0	1	0	0	0	05.	Friends or acquaintances from work
3	0	1	1	1	0	06.	Friends or acquaintances who have not worked together
2	0	1	0	2	1	07.	Strangers before joining the new business team
0	0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	0	98.	DK
0	3	0	0	0	0	99.	NA
						Wave	A:
						Wave	<pre>Inap, 1 in AJ0; 2 in AJ1_25 B/C/D/E/F:</pre>
							Inap, 3 in *A50; 1 in *J0; 3 in *J1_25; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BJ1_26	CJ1_26	DJ1_26	EJ1_26	FJ1_26	INTERVIEWER CHECKPOINT
	1	1	1	2	1	1. IF BOTH OWNERS #2 AND #6 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
	0	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
	0	0	0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners
7\	D	C	D	_E	_E ,	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU2_20	CU2_26	DU2_26	EU2_26	FU2_26	How would you describe [NAME #2]'s relationship with [NAME #6] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
	0	0	0	0	0	01. Spouses
	0	0	0	0	0	02. Partners sharing a household
	0	0	0	0	0	03. Relatives living in the same household
	0	1	0	0	0	04. Relatives living in different households
	0	0	0	0 1	0 1	05. Friends or acquaintances from work 06. Friends or acquaintances who have not
	U	U	1	1	Т	06. Friends or acquaintances who have not worked together
	0	0	0	1	0	07. Strangers before joining the new business team
	0	0	0	0	0	08. Partners living in different households
	0	0	0	0	0	98. DK
	1	0	0	0	0	99. NA

Inap, 3 in *A50; 1 in *J0; 3 in *J1_26;
no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>				
			DJ1_27	EJ1_27	FJ1_27	INTERVIEWER CHECKPOINT			
			1	2	1	1. IF BOTH OWNERS #2 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2			
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2			
			0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners			
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
			DJ2_27	EJ2_27	FJ2_27	How would you describe [NAME #2]'s relationship with [NAME #7] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?			
			0 0 0 0 0 1 0	0 0 0 0 0 1 1	0 0 0 0 1 0 0	 O1. Spouses O2. Partners sharing a household O3. Relatives living in the same household O4. Relatives living in different households O5. Friends or acquaintances from work O6. Friends or acquaintances who have not worked together O7. Strangers before joining the new business team O8. Partners living in different households O8. DK O9. NA Inap, 3 in *A50; 1 in *J0; 3 in *J1_27; no further owners 			

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
			DJ1_28	EJ1_28	FJ1_28	INTERVIEWER CHECKPOINT			
			1	1	0	1. IF BOTH OWNERS #2 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2			
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2			
			0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners			
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
			DJ2_28	EJ2_28	FJ2_28	How would you describe [NAME #2]'s relationship with [NAME #8] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?			
			0 0 0 0 0 1 0	0 0 0 0 0 0	0 0 0 0 0 0	 O1. Spouses O2. Partners sharing a household O3. Relatives living in the same household O4. Relatives living in different households O5. Friends or acquaintances from work O6. Friends or acquaintances who have not worked together O7. Strangers before joining the new business team O8. Partners living in different households 98. DK 99. NA Inap, 3 in *A50; 1 in *J0; 3 in *J1_28; no further owners 			

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_29	EJ1_29	FJ1_29	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #2 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
			0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_29	EJ2_29	FJ2_29	How would you describe [NAME #2]'s relationship with [NAME #9] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0 0 0 0 0 1	0 0 0 0 0 0	0 0 0 0 0 0	 O1. Spouses O2. Partners sharing a household O3. Relatives living in the same household O4. Relatives living in different households O5. Friends or acquaintances from work O6. Friends or acquaintances who have not worked together O7. Strangers before joining the new business team O8. Partners living in different households O8. DK O9. NA Inap, 3 in *A50; 1 in *J0; 3 in *J1_29; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_210	EJ1_210	FJ1_210	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #2 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
			0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_210	EJ2_210	FJ2_210	How would you describe [NAME #2]'s relationship with [NAME #10] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same
			0	0	0	household 04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_210; no further owners

1

0

0

0

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_34	BJ1_34	CJ1_34	DJ1_34	EJ1_34	FJ1_34	INTERVIEWER CHECKPOINT
65						Wave A: 1. IF BOTH OWNERS #3 AND #4 ARE PEOPLE (AG5 n=1)>GO TO J2c
15						2. ELSE> GO TO J3c
	3	4	4	3	1	Wave B/C/D/E/F: 1. IF BOTH OWNERS #3 AND #4 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
	1	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
	12	4	1	2	2	3. ELSE> GO TO NEXT J1 Wave A Inap: . Inap, 1 in AJ0; no further owners Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ2_34	BJ2_34	CJ2_34	DJ2_34	EJ2_34	FJ2_34	How would you describe [NAME #3]'s relationship with [NAME #4] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
9 0 1 17 9	0 0 0 1 0	0 0 0 2 1	1 0 1 1 0	0 0 0 2 0	0 0 0 0 0	01. Spouses 02. Partners sharing a household 03. Relatives living in the same household 04. Relatives living in different households 05. Friends or acquaintances from work 06. Friends or acquaintances who have not

worked together 1 1 0 1 1 07. 12 Strangers before joining the new business team 0 0 0 0 0 08. Partners living in different households 0 0 98. 0 0 0 0 DK 0

0

99. NA Wave A:

. Inap, 1 in AJ0; 2 in AJ1_34

Wave B/C/D/E/F:

Inap, 3 in *A50; 1 in *J0; 3 in *J1_34; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_35	BJ1_35	CJ1_35	DJ1_35	EJ1_35	FJ1_35	INTERVIEWER CHECKPOINT
9 27	1 1 7	2 0 3	1 0 3	2 0 2	1 0 2	<pre>Wave A: 1. IF BOTH OWNERS #3 AND #5 ARE PEOPLE</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CJ2_35				How would you describe [NAME #3]'s relationship with [NAME #5] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
1 0	0 0	0 0	0 0	0	0 0	O1. SpousesO2. Partners sharing a household

1	0	0	0	0	0	01.	Spouses
0	0	0	0	0	0	02.	Partners sharing a household
0	0	0	0	0	0	03.	Relatives living in the same household
2	0	1	0	1	0	04.	Relatives living in different households
1	0	1	0	0	0	05.	Friends or acquaintances from work
2	0	0	1	0	0	06.	Friends or acquaintances who have not worked together
3	0	0	0	1	1	07.	Strangers before joining the new business team
0	0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	0	98.	DK
0	2	0	0	0	0	99.	NA
						Wave	A:
							Than, 1 in AJO: 2 in AJI 35

. Inap, 1 in AJ0; 2 in AJ1_35 Wave B/C/D/E/F:

Inap, 3 in *A50; 1 in *J0; 3 in *J1_35; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
_							
	BJ1_36	CJ1_36	D01_36	EJI_36 I	FJI_36	TNTEF	RVIEWER CHECKPOINT
	1	0	1	1	0	1.	IF BOTH OWNERS #3 AND #6 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
	0	0	0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD
	0	0	0	0	1	3.	OWNER> GO TO J2 ELSE> GO TO NEXT J1 Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
							would you describe [NAME #3]'s tionship with [NAME #6] are they ses, partners sharing a household, tives living in the same household, tives living in different households, ands or acquaintances from work, friends or aintances who have not worked together, agers before joining the new business, or do they have some other type of tionship?
	0	0	0	0	0	01.	Spouses
	0	0	0	0	0	02.	Partners sharing a household
	0	0	0	0	0	03.	
	0	0	0	0	0	04.	
	0	0	0	0	0	05.	∸
	0	0	1	0	0	06.	Friends or acquaintances who have not worked together
	0	0	0	1	0	07.	Strangers before joining the new business team
	0	0	0	0	0	08.	Partners living in different households
	0	0	0	0	0	98.	DK
	1	0	0	0	0	99.	NA

Inap, 3 in *A50; 1 in *J0; 3 in *J1_36;
no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
			DJ1_37	EJ1_37	FJ1_37	INTERVIEWER CHECKPOINT			
			1	1	0	1. IF BOTH OWNERS #3 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2			
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2			
			0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners			
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
			DJ2_37	EJ2_37	FJ2_37	How would you describe [NAME #3]'s relationship with [NAME #7] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?			
			0 0 0 0 0 1 0	0 0 0 0 0 0	0 0 0 0 0 0	 O1. Spouses O2. Partners sharing a household O3. Relatives living in the same household O4. Relatives living in different households O5. Friends or acquaintances from work O6. Friends or acquaintances who have not worked together O7. Strangers before joining the new business team O8. Partners living in different households O8. DK O9. NA Inap, 3 in *A50; 1 in *J0; 3 in *J1_37; no further owners 			

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
			DJ1_38	EJ1_38	FJ1_38	INTERVIEWER CHECKPOINT			
			1	1	0	1. IF BOTH OWNERS #3 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2			
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2			
			0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners			
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
			DJ2_38	EJ2_38	FJ2_38	How would you describe [NAME #3]'s relationship with [NAME #8] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?			
			0 0 0 1 0 0	0 0 0 0 0 0	0 0 0 0 0 0	 O1. Spouses O2. Partners sharing a household O3. Relatives living in the same household O4. Relatives living in different households O5. Friends or acquaintances from work O6. Friends or acquaintances who have not worked together O7. Strangers before joining the new business team O8. Partners living in different households O8. DK O9. NA Inap, 3 in *A50; 1 in *J0; 3 in *J1_38; no further owners 			

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>				
			DJ1_39	EJ1_39	FJ1_39	INTERVIEWER CHECKPOINT			
			1	1	0	1. IF BOTH OWNERS #3 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2			
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2			
			0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners			
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
			DJ2_39	EJ2_39	FJ2_39	How would you describe [NAME #3]'s relationship with [NAME #9] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?			
			0 0 0 0 0 1 0	0 0 0 0 0 0	0 0 0 0 0 0	 Spouses Partners sharing a household Relatives living in the same household Relatives living in different households Friends or acquaintances from work Friends or acquaintances who have not worked together Strangers before joining the new business team Partners living in different households DK NA Inap, 3 in *A50; 1 in *J0; 3 in *J1_39; no further owners 			

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ1_310	EJ1_310	FJ1_310	INTER	VIEWER CHECKPOINT
			1	0	0	1.	IF BOTH OWNERS #3 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER
			0	0	1	3.	OLD OWNER> GO TO J2 ELSE> GO TO NEXT J1 Inap, 3 in *A50; 1 in *J0; no further owners
1							
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ2_310	EJ2_310	FJ2_310	relation spouse relation relation according to the spouse relation to the spouse relation rel	ould you describe [NAME #3]'s ionship with [NAME #10] are they es, partners sharing a household, ives living in the same household, ives living in different households, ds or acquaintances from work, friends quaintances who have not worked her, strangers before joining the new ess team, or do they have some other of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not
			_	_	_		worked together
			0	0	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	<pre>Inap, 3 in *A50; 1 in *J0; 3 in *J1_310; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_45	BJ1_45	CJ1_45	DJ1_45	EJ1_45	FJ1_45	INTERVIEWER CHECKPOINT
9 27						Wave A: 1. IF BOTH OWNERS #4 AND #5 ARE PEOPLE (AG5_n=1)>GO TO J2c 2. ELSE> GO TO J3c
27	2	3	1	3	1	Wave B/C/D/E/F 1. IF BOTH OWNERS #4 AND #5 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
	0	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
	7	3	2	1	1	<pre>3. ELSE> GO TO NEXT J1 Wave A Inap: . Inap, 1 in AJ0; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *J0; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						How would you describe [NAME #4]'s relationship with [NAME #5] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or

						_	aintances who have not worked together, ngers before joining the new business
							, or do they have some other type of
						rela	tionship?
0	0	1	0	0	0	01.	Spouses
0	0	0	0	0	0	02.	Partners sharing a household
0	0	0	0	0	0	03.	Relatives living in the same household
3	1	2	0	1	0	04.	Relatives living in different households
3	0	0	0	0	0	05.	Friends or acquaintances from work
1	0	0	1	0	0	06.	Friends or acquaintances who have not worked together
2	0	0	0	2	1	07.	Strangers before joining the new business team
0	0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	0	98.	DK
0	1	0	0	0	0	99.	NA
						Wave	A:
							Inap, 1 in AJ0; 2 in AJ1_45
						Wave	B/C/D/E/F:
						•	Inap, 3 in *A50; 1 in *J0; 3 in *J1_45;
							no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>					
	BJ1_46		DJ1_46	EJ1_46 1	FJ1_46	INTE	INTERVIEWER CHECKPOINT			
	0	0	1	1	0	1.	IF BOTH OWNERS #4 AND #6 ARE PEOPLE AND			
	0	0	0	0	0	2.	AT LEAST ONE IS A NEW OWNER> GO TO J2 IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD			
	0	0	0	0	1	3.	OWNER> GO TO J2 ELSE> GO TO NEXT J1 Inap, 3 in *A50; 1 in *J0; no further owners			
7\	D	C	D	D.	.					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>					
							would you describe [NAME #4]'s tionship with [NAME #6] are they ses, partners sharing a household, tives living in the same household, tives living in different households, ands or acquaintances from work, friends or aintances who have not worked together, angers before joining the new business , or do they have some other type of tionship?			
	0	0	0	0	0	01.	Spouses			
	0	0	0	0	0	02.	Partners sharing a household			
	0	0	0	0	0	03.				
	0	0	0	0	0	04.				
	0	0	0	0	0	05.	<u> </u>			
	0	0	1	0	0	06.	Friends or acquaintances who have not worked together			
	0	0	0	1	0	07.	Strangers before joining the new business team			
	0	0	0	0	0	08.	Partners living in different households			
	0	0	0	0	0	98.	DK			
	0	0	0	0	0	99.	NA			

Inap, 3 in *A50; 1 in *J0; 3 in *J1_46;
no further owners

0

0

0

0

0

98.

99.

DK

NA

Inap, 3 in *A50; 1 in *J0; 3 in *J1_47;
no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_47	EJ1_47	FJ1_47	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #4 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD
			0	0	1	OWNER> GO TO J2 3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners
7		~	<u> </u>		-	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_47	EJ2_47	FJ2_47	How would you describe [NAME #4]'s relationship with [NAME #7] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			•	•	•	0.0

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_48	EJ1_48	FJ1_48	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #4 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD
			0	0	1	OWNER> GO TO J2 3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_48	EJ2_48	FJ2_48	How would you describe [NAME #4]'s relationship with [NAME #8] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0 0 0 0 0 1 0	0 0 0 0 0 0	0 0 0 0 0 0	 O1. Spouses O2. Partners sharing a household O3. Relatives living in the same household O4. Relatives living in different households O5. Friends or acquaintances from work O6. Friends or acquaintances who have not worked together O7. Strangers before joining the new business team O8. Partners living in different households O8. DK O9. NA Inap, 3 in *A50; 1 in *J0; 3 in *J1_48; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_49	EJ1_49	FJ1_49	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #4 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
			0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_49	EJ2_49	FJ2_49	How would you describe [NAME #4]'s relationship with [NAME #9] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0 0 0 0 0 1 0	0 0 0 0 0 0	0 0 0 0 0 0	 O1. Spouses O2. Partners sharing a household O3. Relatives living in the same household O4. Relatives living in different households O5. Friends or acquaintances from work O6. Friends or acquaintances who have not worked together O7. Strangers before joining the new business team O8. Partners living in different households O8. DK O9. NA Inap, 3 in *A50; 1 in *J0; 3 in *J1_49; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ1_410	EJ1_410	FJ1_410	INTER	VIEWER CHECKPOINT
			1	0	0	1.	IF BOTH OWNERS #4 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER>
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER
			0	0	1	3.	OLD OWNER> GO TO J2 ELSE> GO TO NEXT J1 Inap, 3 in *A50; 1 in *J0; no further owners
7	, i	q	, f	-	_		
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ2_410	EJ2_410	FJ2_410	relat spous relat relat frien frien worke the n	ould you describe [NAME #4]'s ionship with [NAME #10] are they es, partners sharing a household, ives living in the same household, ives living in different households, ds or acquaintances from work, ds or acquaintances who have not d together, strangers before joining ew business team, or do they have other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have
							not worked together
			0	0	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	<pre>Inap, 3 in *A50; 1 in *J0; 3 in *J1_410; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BJ1_56	CJ1_56	DJ1_56	EJ1_56	FJ1_56	INTERVIEWER CHECKPOINT
	1	1	1	2	1	1. IF BOTH OWNERS #5 AND #6 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
	0	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
	0	0	0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BJ2_56	CJ2_56	DJ2_56	EJ2_56	FJ2_56	How would you describe [NAME #5]'s relationship with [NAME #6] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
	0	0	0	0	0	01. Spouses
	0	0	0	0	0	02. Partners sharing a household
	0	0	0	0	0	03. Relatives living in the same household
	0	1	0	1	0	04. Relatives living in different households
	0	0	0	0	1	05. Friends or acquaintances from work
	1	0	1	0	0	06. Friends or acquaintances who have not worked together
	0	0	0	1	0	07. Strangers before joining the new business team
	0	0	0	0	0	08. Partners living in different households
	0	0	0	0	0	98. DK
	0	0	0	0	0	99. NA . Inap, 3 in *A50; 1 in *J0; 3 in *J1_56; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_57	EJ1_57	FJ1_57	INTERVIEWER CHECKPOINT
			1	2	1	1. IF BOTH OWNERS #5 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
			0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners
_			_		_	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_57	EJ2_57	FJ2_57	How would you describe [NAME #5]'s relationship with [NAME #7] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	1	0	04. Relatives living in different households
			0	0	1	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_57; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ1_58	EJ1_58	FJ1_58	INTERV	VIEWER CHECKPOINT
			1	1	0	1.	IF BOTH OWNERS #5 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
			0	0	1	3.	ELSE> GO TO NEXT J1 Inap, 3 in *A50; 1 in *J0; no further owners
7\	D	C	ח	_C	.		
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
					FJ2_58	relati spouse relati relati friend or acc togeth busine	could you describe [NAME #5]'s ionship with [NAME #8] are they es, partners sharing a household, ives living in the same household, ives living in different households, ds or acquaintances from work, friends quaintances who have not worked her, strangers before joining the new ess team, or do they have some other of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	<pre>Inap, 3 in *A50; 1 in *J0; 3 in *J1_58; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ1_59	EJ1_59	FJ1_59	INTERV	JIEWER CHECKPOINT
			1	1	0	1.	IF BOTH OWNERS #5 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
			0	0	1	3.	ELSE> GO TO NEXT J1 Inap, 3 in *A50; 1 in *J0; no further owners
7	D	a	F.	-	-		
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DU2_59	EU2_59	FJ2_59	relati spouse relati relati friend or acc togeth busine	could you describe [NAME #5]'s clonship with [NAME #9] are they es, partners sharing a household, lives living in the same household, lives living in different households, ds or acquaintances from work, friends quaintances who have not worked her, strangers before joining the new less team, or do they have some other of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	<pre>Inap, 3 in *A50; 1 in *J0; 3 in *J1_59; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ1_510	EJ1_510	FJ1_510	INTER	RVIEWER CHECKPOINT
			1	0	0	1.	IF BOTH OWNERS #5 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER
			0	0	1	3.	OLD OWNER> GO TO J2 ELSE> GO TO NEXT J1 Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ2_510	EJ2_510	FJ2_510	relat spous relat relat frier or ac toget busir	would you describe [NAME #5]'s cionship with [NAME #10] are they sees, partners sharing a household, cives living in the same household, cives living in different households, ands or acquaintances from work, friends equaintances who have not worked ther, strangers before joining the new ness team, or do they have some other of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same
			0	0	0	04.	household Relatives living in different
			0	^	0	ΩE	households Friends or acquaintances from work
			0 1	0	0 0	05. 06.	Friends or acquaintances from work Friends or acquaintances who have not
			_	O	O	00.	worked together
			0	0	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	<pre>Inap, 3 in *A50; 1 in *J0; 3 in *J1_510; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
			DJ1_67 EJ1_67 FJ1_67			INTERVIEWER CHECKPOINT			
			1	2	1	1. IF BOTH OWNERS #6 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2			
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2			
			0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners			
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
			DJ2_67 EJ2_67 FJ2_67			How would you describe [NAME #6]'s relationship with [NAME #7] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?			
			0 0 0 0 0 1 0	1 0 0 0 0 0 1	0 0 0 0 1 0 0	 O1. Spouses O2. Partners sharing a household O3. Relatives living in the same household O4. Relatives living in different households O5. Friends or acquaintances from work O6. Friends or acquaintances who have not worked together O7. Strangers before joining the new business team O8. Partners living in different households O8. DK O9. NA Inap, 3 in *A50; 1 in *J0; 3 in *J1_67; no further owners 			

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ1_68	EJ1_68	FJ1_68	INTERVIEWE	ER CHECKPOINT
			1	1	0	AND	OTH OWNERS #6 AND #8 ARE PEOPLE AT LEAST ONE IS A NEW OWNER>
			0	0	0	2. IF C RELA	OLD OWNER STILL AN OWNER AND ATIONSHIP IS MISSING WITH ANOTHER
			0	0	1	3. ELSE	OWNER> GO TO J2 > GO TO NEXT J1 o, 3 in *A50; 1 in *J0; no further ers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ2_68	EJ2_68	FJ2_68	relationsh spouses, prelatives relatives friends or acquain together, ousiness t	you describe [NAME #6]'s aip with [NAME #8] are they eartners sharing a household, living in the same household, living in different households, acquaintances from work, friends etances who have not worked strangers before joining the new eeam, or do they have some other elationship?
			0	0	0	01. Spou	ises
			0	0	0		ners sharing a household
			0	0	0	03. Rela	atives living in the same
			0	0	0	04. Rela	atives living in different seholds
			0	0	0		ends or acquaintances from work
			1	0	0	06. Frie	ends or acquaintances who have not
			0	1	0	07. Stra	ngers before joining the new
			0	0	0	08. Part	ners living in different seholds
			0	0	0	98. DK	
			0	0	0	99. NA	
							o, 3 in *A50; 1 in *J0; 3 in _68; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_69	EJ1_69	FJ1_69	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #6 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER
			0	0	1	OLD OWNER> GO TO J2 3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners
7	.	C		-	_	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_69	EJ2_69	FJ2_69	How would you describe [NAME #6]'s relationship with [NAME #9] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_69; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ1_610	EJ1_610	FJ1_610	INTER	VIEWER CHECKPOINT
			1	0	0	1.	IF BOTH OWNERS #6 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER
			0	0	1	3.	OLD OWNER> GO TO J2 ELSE> GO TO NEXT J1 Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ2_610	EJ2_610	FJ2_610	relat spous relat relat friend worked the no	ould you describe [NAME #6]'s ionship with [NAME #10] are they es, partners sharing a household, ives living in the same household, ives living in different households, ds or acquaintances from work, ds or acquaintances who have not d together, strangers before joining ew business team, or do they have other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	0	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	Inap, 3 in *A50; 1 in *J0; 3 in *J1_610; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ1_78	EJ1_78	FJ1_78	INTERVI	EWER CHECKPOINT
			1	1	0	Al	F BOTH OWNERS #7 AND #8 ARE PEOPLE ND AT LEAST ONE IS A NEW OWNER> O TO J2
			0	0	0	2. II	F OLD OWNER STILL AN OWNER AND ELATIONSHIP IS MISSING WITH ANOTHER
			0	0	1	3. E	LD OWNER> GO TO J2 LSE> GO TO NEXT J1 nap, 3 in *A50; 1 in *J0; no further wners
7\	<u>B</u>	<u>C</u>	ח	┎	<u>F</u>		
<u>A</u>	<u> </u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			102_78	E02_78	FJ2_78	relative relative friends or acquatogether	Id you describe [NAME #7]'s nship with [NAME #8] are they , partners sharing a household, es living in the same household, es living in different households, or acquaintances from work, friends aintances who have not worked r, strangers before joining the new s team, or do they have some other relationship?
			0	0	0		pouses
			0	0	0		artners sharing a household
			0	0	0		elatives living in the same ousehold
			0	0	0	04. Re	elatives living in different ouseholds
			0	0	0	05. F	riends or acquaintances from work
			1	0	0	06. F	riends or acquaintances who have not orked together
			0	1	0	07. St	trangers before joining the new usiness team
			0	0	0		artners living in different ouseholds
			0	0	0	98. D	K
			0	0	0	99. N	A
_							nap, 3 in *A50; 1 in *J0; 3 in J1_78; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_79	EJ1_79	FJ1_79	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #7 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER
			0	0	1	OLD OWNER> GO TO J2 3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
<u>e</u>	<u>ч</u>	SI.			<u>+</u> FJ2_79	How would you describe [NAME #7]'s relationship with [NAME #9] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_79; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ1_710	EJ1_710	FJ1_710	INTER	VIEWER CHECKPOINT
			1	0	0	1.	IF BOTH OWNERS #7 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
			0	0	1	3.	ELSE> GO TO NEXT J1 Inap, 3 in *A50; 1 in *J0; no further owners
_	_		_	_	_		
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ2_710	EJ2_710	FJ2_710	relat spous relat relat frien frien worke the n	ionship with [NAME #10] are they es, partners sharing a household, ives living in the same household, ives living in different households, ds or acquaintances from work, ds or acquaintances who have not d together, strangers before joining ew business team, or do they have other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	0	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	Inap, 3 in *A50; 1 in *J0; 3 in *J1_710; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_89	EJ1_89	FJ1_89	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #8 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
			0	0	1	3. ELSE> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners
7	D.	a	F.			
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ 5 - 89	EU2_89	FJ2_89	How would you describe [NAME #8]'s relationship with [NAME #9] are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_89; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ1_810	EJ1_810	FJ1_810	INTERV	VIEWER CHECKPOINT
			1	0	0	1.	IF BOTH OWNERS #8 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER> GO TO J2
			0	0	1	3.	ELSE> GO TO NEXT J1 Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ2_810	EJ2_810	FJ2_810	relati spouse relati relati friend worked the ne	could you describe [NAME #8]'s ionship with [NAME #10] are they es, partners sharing a household, ives living in the same household, ives living in different households, ds or acquaintances from work, ds or acquaintances who have not d together, strangers before joining ew business team, or do they have other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	0	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						•	<pre>Inap, 3 in *A50; 1 in *J0; 3 in *J1_810; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ1_910	EJ1_910	FJ1_910	INTER	VIEWER CHECKPOINT
			1	0	0	1.	IF BOTH OWNERS #9 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER
			0	0	1	3.	OLD OWNER> GO TO J2 ELSE> GO TO NEXT J1 Inap, 3 in *A50; 1 in *J0; no further owners
7\	D	C	D	D.	r.		
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
			DJ2_910	EJ2_910	FJ2_910	relat spous relat relat frien frien worke the n	ionship with [NAME #10] are they es, partners sharing a household, ives living in the same household, ives living in different households, ds or acquaintances from work, ds or acquaintances who have not d together, strangers before joining ew business team, or do they have other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			1	0	0	04.	Relatives living in different
			0	0	0	05.	households Friends or acquaintances from work
						06.	Friends or acquaintances who have
			0	0	0		not worked together
			_			07.	Strangers before joining the new
			0	0	0	08.	business team Partners living in different
			0	0	0		households
			•	6	•	98.	DK
			0	0	0	99.	NA
			0	0	0	•	<pre>Inap, 3 in *A50; 1 in *J0; 3 in *J1_910; no further owners</pre>

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SECTION K: LEGAL ENTITY OWNERS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK0_2	BK0_2	CK0_2	DK0_2	EK0_2	FK0_2	INTERVIEWER CHECKPOINT
27 559	1 13	1 11	0 8	0 1	0 5	Wave A 1. IF G5=2> GO TO AK1_2 2. OTHERS> GO TO NEXT LEGAL ENTITY #3
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK1_2	BK1_2	CK1_2	DK1_2	EK1_2	FK1_2	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
1	0	0	0	0	0	1. Formal application
1	0	0	0	0	0	2. Referral
12	0	0	0	0	0	3. Existing business relationship
8	0	1	0	0	0	4. Existing personal relationship
3	0 0	0	0	0	0	5. Some other way 8. DK
0 2	1	0 0	0 0	0 0	0	9. NA
	1	v	Ü	v	· ·	<pre>Wave A Inap: . Inap, 2 in AKO_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 2 in *KO_2; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK2_2	BK2_2	CK2_2	DK2_2	EK2_2	FK2_2	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
1 8 14 1 3	0 0 1 0	0 1 0 0	0 0 0 0	0 0 0 0	0 0 0 0	 Merits of application Pre-existing relationship Combination DK NA Wave A Inap: Inap, 2 in AKO_2; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_2; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK3_2	BK3_2	CK3_2	DK3_2	EK3_2	FK3_2	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
10 5 8 1 3	0 0 1 0 0	0 1 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	 Active part of decision making team Advisory role Passive recipient of progress report DK NA Wave A Inap: Inap, 2 in AKO_2; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_2; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
3 3 1 16 1 3	0 0 0 0 0	0 0 0 1 0	0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	 Bank Venture capital firm Government agency General business, not incl. in 1-3 DK NA Wave A Inap: Inap, 2 in AKO_2; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_2; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK5_2	BK5_2	CK5_2	DK5_2	EK5_2	FK5_2	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
8 14 3 2	0 1 0 0	0 1 0 0	0 0 0 0	0 0 0 0	0 0 0 0	 Recurring activity Special case DK NA Wave A Inap: Inap, 2 in AKO_2; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_2; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK6_2	BK6_2	CK6_2	DK6_2	EK6_2	FK6_2	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
AK6_2 8	BK6_2 0	CK6_2	DK6_2	EK6_2	FK6_2 0	to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
					_	to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances? 1. Long term ownership
8	0	0	0	0	0	to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances? 1. Long term ownership
8 1	0	0	0	0	0	to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances? 1. Long term ownership 2. Sell for profit as soon as feasible 3. Future ownership depends on future

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AK7_2 BK7_2 CK7_2 DK7_2 EK7_2 FK7_2

In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 2 in AK0_2; 9998-9999 in AK7b_2; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 2 in *K0_2; 9998-9999 in *K7b 2; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AK7a_2 BK7a_2 CK7a_2 DK7a_2 EK7a_2 FK7a_2 In what month and year did [NAME's]

In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA Wave A Inap:

. Inap, 2 in AKO 2; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 2 in *K0_2; no

further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AK7b_2 BK7b_2 CK7b_2 DK7b_2 EK7b_2 FK7b_2 In what month and year did [NAME's]

institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2 in AKO 2; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 2 in *K0_2; no

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK0_3	BK0_3	CK0_3	DK0_3	EK0_3	FK0_3	INTERVIEWER CHECKPOINT
17 140	1 8	0 13	1 5	0	0 2	Wave A 1. IF G5=2> GO TO AK1_3 2. OTHERS> GO TO NEXT LEGAL ENTITY #4 KO Wave B/C/D/E/F 1. IF G5=2 AND NEW OWNER> GO TO K1_3 2. OTHERS> GO TO NEXT LEGAL ENTITY #4 KO Wave A Inap: . Inap, no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
0 1 5 7 2 1 1	0 0 0 0 1 0 0	0 0 0 0 0	0 0 0 0 0 1 0	0 0 0 0 0	0 0 0 0 0 0	 Formal application Referral Existing business relationship Existing personal relationship Some other way DK NA Wave A Inap: Inap, 2 in AKO_3; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_3; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
0 9 6 2 0	0 0 1 0 0	0 0 0 0	0 0 1 0 0	0 0 0 0	0 0 0 0	 Merits of application Pre-existing relationship Combination DK NA Wave A Inap: Inap, 2 in AKO_3; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK3_3	BK3_3	CK3_3	DK3_3	EK3_3	FK3_3	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
4 4 9 0 0	0 0 1 0 0	0 0 0 0	1 0 0 0 0	0 0 0 0	0 0 0 0	 Active part of decision making team Advisory role Passive recipient of progress report DK NA Wave A Inap: Inap, 2 in AKO_3; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_3; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
3 2 0 11 1 0	1 0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	 Bank Venture capital firm Government agency General business, not incl. in 1-3 DK

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK5_3	BK5_3	CK5_3	DK5_3	EK5_3	FK5_3	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
5 11 1 0	0 1 0 0	0 0 0	0 0 1 0	0 0 0	0 0 0 0	 Recurring activity Special case DK NA Wave A Inap: Inap, 2 in AKO_3; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_3; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK6_3	BK6_3	CK6_3	DK6_3	EK6_3	FK6_3	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
5	0	0	0	0	0	1. Long term ownership
2	0	0	0	0	0	2. Sell for profit as soon as feasible
10	1	0	1	0	0	3. Future ownership depends on future circumstances
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	<pre>9. NA Wave A Inap: . Inap, 2 in AKO_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 2 in *KO_3; no further owners</pre>

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AK7_3 BK7_3 CK7_3 DK7_3 EK7_3 FK7_3

In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 2 in AK0_3; 9998-9999 in AK7b_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 2 in *K0_3; 9998-9999 in *K7b 3; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AK7a_3 BK7a_3 CK7a_3 DK7a_3 EK7a_3 FK7a_3 In what month and year did [NAME's]

In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AKO_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 2 in *K0_3; no

further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AK7b_3 BK7b_3 CK7b_3 DK7b_3 EK7b_3 FK7b_3 In what month and year did [NAME's]

In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2 in AKO 3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 2 in *K0_3; no

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK0_4	BK0_4	CK0_4	DK0_4	EK0_4	FK0_4	INTERVIEWER CHECKPOINT
9 71	0 4	0 5	1 5	1 3	0 1	Wave A 1. IF G5=2> GO TO AK1_4 2. OTHERS> GO TO NEXT LEGAL ENTITY #5 KO Wave B/C/D/E/F 1. IF G5=2 AND NEW OWNER> GO TO K1_4 2. OTHERS> GO TO NEXT LEGAL ENTITY #5 KO Wave A Inap: . Inap, no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK1_4	BK1_4	CK1_4		EK1_4		How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
1 2 3 2 1 0 0	0 0 0 0 0	0 0 0 0 0	0 1 0 0 0 0	0 0 1 0 0 0	0 0 0 0 0 0	 Formal application Referral Existing business relationship Existing personal relationship Some other way DK NA Wave A Inap: Inap, 2 in AKO_4; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_4; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
2 3 4 0 0	0 0 0 0	0 0 0 0	0 0 1 0	0 0 0 1 0	0 0 0 0	 Merits of application Pre-existing relationship Combination DK NA Wave A Inap: Inap, 2 in AKO_4; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_4; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK3_4	BK3_4	CK3_4	DK3_4	EK3_4	FK3_4	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
3 3 3 0 0	0 0 0 0	0 0 0 0	1 0 0 0	0 1 0 0	0 0 0 0	 Active part of decision making team Advisory role Passive recipient of progress report DK NA Wave A Inap: Inap, 2 in AKO_4; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *K0 4; no
						further owners
<u>A</u>	<u>B</u>	<u>C</u>		<u>E</u>	<u>F</u>	
AK4_4	BK4_4	CK4_4	DK4_4	EK4_4	FK4_4	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
1	0	0	0	0	0	1. Bank
3	0	0	0	0	0	2. Venture capital firm
0	0	0	1	0	0	3. Government agency
5	0	0	0	1	0	4. General business, not incl. in 1-3
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NAWave A Inap:. Inap, 2 in AKO_4; no further ownersWave B/C/D/E/F Inap:

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK5_4	BK5_4	CK5_4	DK5_4	EK5_4	FK5_4	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
6 3 0 0	0 0 0 0	0 0 0 0	1 0 0 0	0 1 0 0	0 0 0 0	 Recurring activity Special case DK NA Wave A Inap: Inap, 2 in AKO_4; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_4; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK6_4	BK6_4	CK6_4	DK6_4	EK6_4	FK6_4	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
5	0	0	1	0	0	1. Long term ownership
2	0	0	0	0	0	2. Sell for profit as soon as feasible
2	0	0	0	1	0	3. Future ownership depends on future circumstances
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	<pre>9. NA Wave A Inap: . Inap, 2 in AKO_4; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 2 in *K0 4; no</pre>

Α В C $\overline{\mathbf{D}}$ Ε F AK7_4 BK7_4 CK7_4 DK7_4 EK7_4 FK7_4 In what month and year did [NAME's] institution become involved as an owner of this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO Wave A Inap: Inap, 2 in K0 4; 9998-9999 in AK7b 4; no further owners Wave B/C/D/E/F Inap:

В C $\underline{\mathsf{D}}$ E F <u>A</u>

AK7a_4 BK7a_4 CK7a_4 DK7a_4 EK7a_4 FK7a_4 In what month and year did [NAME's]

institution become involved as an owner of this (new) business?

Inap, 3 in *A50; 2 in *K0 4; 9998-9999 in *K7b 4; no further owners

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 2 in AKO 4; no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 2 in *K0 4; no further owners

<u>A</u> C F

AK7b_4 BK7b_4 CK7b_4 DK7b_4 EK7b_4 FK7b_4 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 2 in AKO 4; no further owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 2 in *K0 4; no

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AK0_5	BK0_5	CK0_5	DK0_5	EK0_5	FK0_5	INTERVIEWER CHECKPOINT
3 33	0 3	0 4	1 1	0 4	0 1	Wave A 1. IF G5=2> GO TO AK1_5 2. OTHERS> GO TO NEXT LEGAL ENTITY #6 KO Wave B/C/D/E/F 1. IF G5=2 AND NEW OWNER> GO TO K1_5 2. OTHERS> GO TO NEXT LEGAL ENTITY #6 KO Wave A Inap: . Inap, no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK1_5	BK1_5	CK1_5	DK1_5	EK1_5	FK1_5	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
0 1 0 1 1 0 0	0 0 0 0 0	0 0 0 0 0	0 0 1 0 0 0	0 0 0 0 0	0 0 0 0 0 0	 Formal application Referral Existing business relationship Existing personal relationship Some other way DK NA Wave A Inap: Inap, 2 in AKO_5; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *KO_5; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
1 1 0 0	0 0 0 0	0 0 0 0	0 0 1 0	0 0 0 0	0 0 0 0	 Merits of application Pre-existing relationship Combination DK NA Wave A Inap: Inap, 2 in AK0_5; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *K0_5; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK3_5	BK3_5	CK3_5	DK3_5	EK3_5	FK3_5	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
1 0 2 0 0	0 0 0 0	0 0 0 0	1 0 0 0 0	0 0 0 0	0 0 0 0	 Active part of decision making team Advisory role Passive recipient of progress report DK NA Wave A Inap: Inap, 2 in AK0_5; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *K0_5; no further owners
7						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AK5_5	BK5_5	CK5_5	DK5_5	EK5_5	FK5_5	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
0 3 0 0	0 0 0 0	0 0 0	1 0 0 0	0 0 0	0 0 0 0	 Recurring activity Special case DK NA Wave A Inap: Inap, 2 in AK0_5; no further owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *K0_5; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK6_5	BK6_5	CK6_5	DK6_5	EK6_5	FK6_5	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
2	0	0	1	0	0	1. Long term ownership
0	0	0	0	0	0	2. Sell for profit as soon as feasible
1	0	0	0	0	0	3. Future ownership depends on future circumstances
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						<pre>Wave A Inap: . Inap, 2 in AK0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 2 in *K0 5; no further</pre>

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AK7_5 BK7_5 CK7_5 DK7_5 EK7_5 FK7_5

In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 2 in AK0_5; 9998-9999 in AK7b_5; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 5 in *K0_5; 9998-9999 in *K7b 5; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AK7a_5 BK7a_5 CK7a_5 DK7a_5 EK7a_5 FK7a_5 In what month and year did [NAME's]

In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AKO_5; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 2 in *K0_5; no

further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AK7b_5 BK7b_5 CK7b_5 DK7b_5 EK7b_5 FK7b_5 In what month and year did [NAME's]

In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2 in AKO 5; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 2 in *K0_5; no

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BK0_6	CK0_6	DK0_6	EK0_6	FK0_6	INTERVIEWER CHECKPOINT
	0 1	0 1	0 1	0 2	0 1	1. IF G5=2 AND NEW OWNER> GO TO K1_6 2. OTHERS> GO TO NEXT SECTION . Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_			_ DK1_6			How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	 Formal application Referral Existing business relationship Existing personal relationship Some other way DK NA Inap, 3 in *A50; 2 in *K0_6; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BK2_6	CK2_6	DK2_6	EK2_6	FK2_6	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	 Merits of application Pre-existing relationship Combination DK NA Inap, 3 in *A50; 2 in *K0_6; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BK3_6	CK3_6	DK3_6	EK3_6	FK3_6	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
	0	0	0	0	0	1. Active part of decision making team
	0	0	0	0	0	2. Advisory role
	0	0	0	0	0	3. Passive recipient of progress report
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 2 in *K0_6; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	D	<u>E</u>	<u>F</u>	
	BK4_6	CK4_6	DK4_6	EK4_6	FK4_6	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
	0	0	0	0	0	1. Bank
	0	0	0	0	0	2. Venture capital firm
	0	0	0	0	0	3. Government agency
	0	0	0	0	0	4. General business, not included in 1-3
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 2 in *K0_6; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BK5_6	CK5_6	DK5_6	EK5_6	FK5_6	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
	0	0	0	0	0	1. Recurring activity
	0	0	0	0	0	3. Special case
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BK6_6	CK6_6	DK6_6	EK6_6	FK6_6	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
	0	0	0	0	0	1. Long term ownership
	0	0	0	0	0	2. Sell for profit as soon as feasible
	0	0	0	0	0	3. Future ownership depends on future circumstances
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 2 in *K0_6; no further owners</pre>

C Α В D E F BK7_6 CK7_6 DK7_6 EK7_6 FK7_6 In what month and year did [NAME's] institution become involved as an owner of this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO Inap, 3 in *A50; 2 in *K0 6; 9998-9999 in *K7b 6; no further owners A В C D \mathbf{E} F ${\tt BK7a_6}$ ${\tt CK7a_6}$ ${\tt DK7a_6}$ ${\tt EK7a_6}$ ${\tt FK7a_6}$ In what month and year did ${\tt [NAME's]}$ institution become involved as an owner of this (new) business? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99.

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

BK7b_6 CK7b_6 DK7b_6 EK7b_6 FK7b_6 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR 9998. DK 9999. NA

further owners

. Inap, 3 in *A50; 2 in *K0_6; no further owners

Inap, 3 in *A50; 2 in *K0_6; no

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK0_7	EK0_7	FK0_7	INTERVIEWER CHECKPOINT
			0 1	0 2	0 1	1. IF G5=2 AND NEW OWNER> GO TO K1_7 2. OTHERS> GO TO NEXT SECTION . Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK1_7	EK1_7	FK1_7	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
			0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	 Formal application Referral Existing business relationship Existing personal relationship Some other way DK NA Inap, 3 in *A50; 2 in *K0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK2_7	EK2_7	FK2_7	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
			0 0 0 0	0 0 0 0	0 0 0 0	 Merits of application Pre-existing relationship Combination DK NA Inap, 3 in *A50; 2 in *K0_7; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK3_7	EK3_7	FK3_7	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0	0	0	1. Active part of decision making team
			0	0	0	2. Advisory role
			0	0	0	3. Passive recipient of progress report
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_7; no
						further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK4_7	EK4_7	FK4_7	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
			0	0	0	1. Bank
			0	0	0	2. Venture capital firm
			0	0	0	3. Government agency
			0	0	0	4. General business, not incl. in 1-3
			0	0	0	8. DK
			0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 2 in *K0_7; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK5_7	EK5_7	FK5_7	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0 0 0 0	0 0 0	0 0 0	 Recurring activity Special case DK NA Inap, 3 in *A50; 2 in *K0_7; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK6_7	EK6_7	FK6_7	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 2 in *K0_7; no further owners</pre>

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DK7_7 EK7_7 FK7_7 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
. Inap, 3 in *A50; 2 in *K0_7; 9998-9999 in *K7b 7; no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in *A50; 2 in *K0_7; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

DK7b_7 EK7b_7 FK7b_7 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Inap, 3 in *A50; 2 in *K0_7; no further
owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK0_8	EK0_8	FK0_8	INTERVIEWER CHECKPOINT
			0 1	0 1	0 0	1. IF G5=2 AND NEW OWNER> GO TO K1_8 2. OTHERS> GO TO NEXT SECTION . Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK1_8	EK1_8	FK1_8	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
			0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	 Formal application Referral Existing business relationship Existing personal relationship Some other way DK NA Inap, 3 in *A50; 2 in *K0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK2_8	EK2_8	FK2_8	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
			0 0 0 0	0 0 0 0	0 0 0 0	 Merits of application Pre-existing relationship Combination DK NA Inap, 3 in *A50; 2 in *K0_8; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK3_8	EK3_8	FK3_8	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0 0 0 0	0 0 0 0	0 0 0 0	 Active part of decision making team Advisory role Passive recipient of progress report DK NA Inap, 3 in *A50; 2 in *K0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
<u>A</u>	<u>B</u>	<u>C</u>				Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK5_8	EK5_8	FK5_8	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0 0 0 0	0 0 0 0	0 0 0 0	 Recurring activity Special case DK NA Inap, 3 in *A50; 2 in *K0_8; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK6_8	EK6_8	FK6_8	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 2 in *K0_8; no further owners</pre>

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DK7_8 EK7_8 FK7_8 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
. Inap, 3 in *A50; 2 in *K0_8; 9998-9999 in *K7b 8; no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DK7a_8 EK7a_8 FK7a_8 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in *A50; 2 in *K0_8; no further owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

DK7b_8 EK7b_8 FK7b_8 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in *A50; 2 in *K0_8; no further
 owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK0_9	EK0_9	FK0_9	INTERVIEWER CHECKPOINT
			0 1	0 1	0	1. IF G5=2 AND NEW OWNER> GO TO K1_9 2. OTHERS> GO TO NEXT SECTION . Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK1_9	EK1_9	FK1_9	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
			0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	 Formal application Referral Existing business relationship Existing personal relationship Some other way DK NA Inap, 3 in *A50; 2 in *K0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK2_9	EK2_9	FK2_9	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
			0 0 0 0	0 0 0 0	0 0 0 0	 Merits of application Pre-existing relationship Combination DK NA Inap, 3 in *A50; 2 in *K0_9; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK3_9	EK3_9	FK3_9	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0 0 0 0	0 0 0 0	0 0 0 0	 Active part of decision making team Advisory role Passive recipient of progress report DK NA Inap, 3 in *A50; 2 in *K0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK4_9	EK4_9	FK4_9	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
			0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	 Bank Venture capital firm Government agency General business, not incl. in 1-3 DK NA Inap, 3 in *A50; 2 in *K0_9; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK5_9	EK5_9	FK5_9	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0 0 0 0	0 0 0 0	0 0 0 0	 Recurring activity Special case DK NA Inap, 3 in *A50; 2 in *K0_9; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK6_9	EK6_9	FK6_9	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 2 in *K0_9; no further owners</pre>

Α В C D \mathbf{E}

DK7_9 EK7_9 FK7_9 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

> SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Inap, 3 in *A50; 2 in *K0 9; 9998-9999 in *K7b 9; no further owners

В <u>A</u> <u>C</u> $\underline{\mathsf{D}}$ E F

DK7a_9 EK7a_9 FK7a_9 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98.

99.

Inap, 3 in *A50; 2 in *K0_9; no further owners

<u>B</u> C F A D Ε

DK7b_9 EK7b_9 FK7b_9 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Inap, 3 in *A50; 2 in *K0 9; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK0_10	EK0_10	FK0_10	INTERVIEWER CHECKPOINT
			0 1	0	0	1. IF G5=2 AND NEW OWNER> GO TO K1_10 2. OTHERS> GO TO NEXT SECTION . Inap, 3 in *A50; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK1_10	EK1_10	FK1_10	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
			0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	 Formal application Referral Existing business relationship Existing personal relationship Some other way DK NA Inap, 3 in *A50; 2 in *K0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK2_10	EK2_10	FK2_10	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
			0 0 0 0	0 0 0 0	0 0 0 0	 Merits of application Pre-existing relationship Combination DK NA Inap, 3 in *A50; 2 in *K0_10; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK3_10	EK3_10	FK3_10	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0 0 0 0	0 0 0 0	0 0 0 0	 Active part of decision making team Advisory role Passive recipient of progress report DK NA Inap, 3 in *A50; 2 in *K0_10; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK4_10	EK4_10	FK4_10	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
			0	0	0	1. Bank
			0 0	0 0	0 0	 Bank Venture capital firm
			0	0	0	 Venture capital firm Government agency General business, not incl. in 1-3
			0 0 0 0	0 0 0	0 0 0 0	 Venture capital firm Government agency General business, not incl. in 1-3 DK
			0 0	0 0	0 0	 Venture capital firm Government agency General business, not incl. in 1-3

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK5_10	EK5_10	FK5_10	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0	0	0	1. Recurring activity
			0	0	0	3. Special case
			0	0	0	8. DK
			0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 2 in *K0_10; no further owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK6_10	EK6_10	FK6_10	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 2 in *K0_10; no further owners</pre>

DK7_10 EK7_10 FK7_10 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
. Inap, 3 in *A50; 2 in *K0_10; 9998-9999 in *K7b 10; no further owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

DK7a_10 EK7a_10 FK7a_10 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in *A50; 2 in *K0_10; no further owners

<u>A B C D E F</u>

DK7b_10 EK7b_10 FK7b_10 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in *A50; 2 in *K0_10; no further owners

SECTION M: KEY NON-OWNER DEMOGRAPHICS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM1_1	BM1_1	CM1_1	DM1_1	EM1_1	FM1_1	INTERVIEWER CHECKPOINT
390 108	31 7	11 7	8 3	4 0	8	<pre>1. IF G15=1> GO TO M2 2. OTHERS> GO TO NEXT KEY NON-OWNER M1 Wave A Inap: . Inap, 0 in AG13; no further key non- owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM2_1	BM2_1	CM2_1	DM2_1	EM2_1	FM2_1	Is [NAME] male or female?
241 149 0 0	19 12 0 0	7 4 0 0	4 4 0 0	3 1 0 0	4 4 0 0	<pre>1. Male 2. Female 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM3_1	BM3_1	CM3_1	DM3_1	EM3_1	FM3_1	How old is [NAME]?
						CODE AGE (7-95) 97. Deceased 98. DK 99. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM4_1	BM4_1	CM4_1	DM4_1	EM4_1	FM4_1	Is [NAME] Hispanic or Latino?
29 359 1 1	1 29 0 1	1 10 0 0	0 8 0 0	1 3 0 0	1 7 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5a_1	BM5a_1	CM5a_1	DM5a_1	EM5a_1	FM5a_1	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
313 57 5 15	27 2 0 2	11 0 0 0	6 2 0 0	3 1 0 0	5 3 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5b_1	BM5b_1	CM5b_1	DM5b_1	EM5b_1	FM5b_1	Race: Black/African American
51 319 5 15	1 28 0 2	0 11 0 0	1 7 0 0	1 3 0 0	2 6 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners</pre>

```
A
               C
                      \overline{\mathbf{D}}
                            Ε
AM5d_1 BM5d_1 CM5d_1 DM5d_1 EM5d_1 FM5d_1 Race: American Indian
                             0
                                   0
 12
         1
               0
                      1
                                        1.
                                               Yes
                      7
                                        5.
 358
        28
               11
                                   8
                             4
                                               No
         0
               0
                      0
                             0
                                   0
                                        8.
                                               DK
  5
 15
         2
                                   0
                                        9.
               0
                      0
                             0
                                               NA
                                        Wave A Inap:
                                               Inap, 0 in AG13; 2 in AM1 1; no further
                                               key non-owners
                                        Wave B/C/D/E/F Inap:
                                               Inap, 3 in *A50; 0 in *G13; 2 in *M1 1;
                                               no further key non-owners
  A
        В
               C
                      \mathbf{D}
                            Ε
                                   F
AM5e_1 BM5e_1 CM5e_1 DM5e_1 EM5e_1 FM5e_1 Race: Asian
         1
               0
                      0
                             0
                                   0
                                        1.
                                               Yes
 366
        28
               11
                      8
                                        5.
                                               No
                             4
                      0
                                   0
                                        8.
                                               DK
 15
                                        9.
                                               NA
                                        Wave A Inap:
                                               Inap, 0 in AG13; 2 in AM1_1; no further
                                               key non-owners
                                        Wave B/C/D/E/F Inap:
                                               Inap, 3 in *A50; 0 in *G13; 2 in *M1_1;
                                               no further key non-owners
  Α
        В
               C
                      D
                             Ε
                                   F
AM5f_1 BM5f_1 CM5f_1 DM5f_1 EM5f_1 FM5f_1 Race: Pacific Islander
  2
         1
               0
                      0
                             0
                                   0
                                        1.
                                               Yes
                                        5.
 368
        28
               11
                      8
                                   8
                             4
                                               No
  5
         0
               0
                      0
                             0
                                   0
                                        8.
                                               DK
 15
         2
                                   0
               0
                      0
                             0
                                        9.
                                               NA
                                        Wave A Inap:
                                               Inap, 0 in AG13; 2 in AM1_1; no further
                                               key non-owners
                                        Wave B/C/D/E/F Inap:
                                               Inap, 3 in *A50; 0 in *G13; 2 in *M1_1;
                                               no further key non-owners
```

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5z_1	BM5z_1	CM5z_1	DM5z_1	EM5z_1	FM5z_1	Race: Other (specify)
0 370 5 15	0 29 0 2	0 11 0 0	0 8 0 0	0 4 0 0	0 8 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM6_1	BM6_1	CM6_1	DM6_1	EM6_1	FM6_1	What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
228 39 9 42 13 48 8 3	18 2 0 2 2 5 2 0	6 1 0 1 0 3 0 0	2 0 1 0 2 2 1 0	2 0 1 0 0 1 0	2 2 1 0 0 3 0 0	 Married Living with a partner Separated Divorced Widowed Never married DK NA Wave A Inap: Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM7_1	BM7_1	CM7_1	DM7_1	EM7_1	FM7_1	What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
3	0	0	0	0	0	01. Up to eighth grade
14	0	0	1	0	1	02. Some high school
114	7	3	5	1	0	03. High school degree
12	2	0	0	0	0	04. Technical or vocational degree
54	4	1	0	1	2	05. Some college
12	1	1	1	0	1	06. Community college degree
90	8	1	0	0	3	07. Bachelors degree
4	1	1	0	0	0	08. Some graduate training
43	4	3	0	2	0	09. Masters degree
9	1	1	0	0	1	10. Law, MD, PHD, EDD, degree
33	3	0	1	0	0	98. DK
2	0	0	0	0	0	99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_1; no further
						key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1;
						no further key non-owners

```
Α
        В
              C
                    D
                          Ε
AM8 1 BM8 1 CM8 1 DM8 1 EM8 1 FM8 1 How many years have you known [NAME]?
                                      [ENTER "1" FOR LESS THAN ONE YEAR]
                                     CODE NUMBER OF YEARS (1-95)
                                     98. DK
                                     99.
                                           NA
                                     Wave A Inap:
                                            Inap, 0 in AG13; 2 in AM1 1; no further
                                           key non-owners
                                     Wave B/C/D/E/F Inap:
                                            Inap, 3 in *A50; 0 in *G13; 2 in *M1 1;
                                           no further key non-owners
        В
              C
                    D
                          Ε
                                 F
  <u>A</u>
AM9 1 BM9 1 CM9_1 DM9_1 EM9_1 FM9_1 How would you describe your relationship with
                                      [NAME] -- are you spouses, partners sharing a
                                     household, relatives living in the same
                                     household, relatives living in different
                                     households, friends or acquaintances from
                                     work, friends or acquaintances you have not
                                     worked with, strangers before joining the
                                      (new) business team, or do you have some other
                                     type of relationship?
 41
        6
              0
                                 2
                                     01.
                                            Spouses
                    1
                           1
 12
        0
              0
                    0
                           0
                                 2
                                     02.
                                           Partners sharing a household
 18
        1
              0
                    3
                           0
                                 1
                                     03.
                                           Relatives living in the same household
 107
        7
              5
                    1
                           0
                                 2
                                     04.
                                           Relatives living in different households
 64
        6
              3
                    1
                          1
                                 1
                                     05.
                                           Friends or acquaintances from work
                                           Friends or acquaintances you have not
 113
        5
              3
                    1
                          2
                                 0
                                     06.
                                           worked with
 33
        5
              0
                    1
                          0
                                 0
                                     07.
                                           Strangers before joining the new
                                           business team
  1
        0
              0
                    0
                          0
                                 0
                                     08.
                                           Partners living in different households
                    0
                                     98.
  1
        0
              0
                          Ω
                                 Ω
                                           DK
        1
              0
                    0
                           0
                                 0
                                     99.
                                           NA
                                     Wave A Inap:
                                            Inap, 0 in AG13; 2 in AM1_1; no further
                                           key non-owners
                                     Wave B/C/D/E/F Inap:
```

Inap, 3 in *A50; 0 in *G13; 2 in *M1 1;

no further key non-owners

```
Α
               C
                     D
                            \mathbf{E}
AM10_1 BM10_1 CM10_1 DM10_1 EM10_1 FM10_1 What is [NAME's] primary occupation? -- 2000
                                       OCC 3-DIGIT CODES
                                       [IF RETIRED: What was [NAME's] primary
                                       occupation?]
                                       SEE MASTER OCCUPATION CODES
                                       998. DK
                                       999. NA
                                       Wave A Inap:
                                              Inap, 0 in AG13; 2 in AM1 1; no further
                                              key non-owners
                                       Wave B/C/D/E/F Inap:
                                              Inap, 3 in *A50; 0 in *G13; 2 in *M1_1;
                                              no further key non-owners
  Α
        В
               <u>C</u>
                     \overline{\mathbf{D}}
                            Ε
                                  F
AM11_1 BM11_1 CM11_1 DM11_1 EM11_1 FM11_1 How many years of work experience has [NAME]
                                       had in the industry where the (new) business
                                       will compete?
                                        [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING
                                       ZERO]
                                       CODE NUMBER OF YEARS (0-95)
                                        [ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE
                                       BEEN UNDER 18]
                                       98.
                                              DK
                                       99.
                                              NA
                                       Wave A Inap:
                                              Inap, 0 in AG13; 2 in AM1 1; no further
                                              key non-owners
```

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM12_1 BM12_1 CM12_1 DM12_1 EM12_1 FM12_1 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

no further key non-owners

95. 95 or more businesses

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners

Inap, 3 in *A50; 0 in *G13; 2 in *M1 1;

Wave B/C/D/E/F Inap:

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 0 in *G13; 2 in *M1_1;
no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM13_1	BM13_1	CM13_1	DM13_1	EM13_1	FM13_1	What was the primary contribution of [NAME] to this new business would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
71 32 130 36 32 47 38 3	9 2 8 1 2 7 3 0	4 0 1 1 1 3 1 0	3 0 1 2 1 1 0 0	2 0 1 0 0 1 0 0	1 1 0 1 4 0 0	<pre>01. Financial 02. Making introductions 03. Providing advice 04. Providing training 05. Physical resources 06. Business services 07. Personal services 90. All of the above NFS (Wave A and Wave B Only) 98. DK 99. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners</pre>
7	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
<u>A</u> AM14_1 :						Is [NAME] an employee or an exclusive subcontractor of this (new) business?
100 286 4 0	11 20 0 0	3 8 0 0	2 6 0 0	3 1 0 0	2 6 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM15_1	BM15_1	CM15_1	DM15_1	EM15_1	FM15_1	Does [NAME] work for pay on the (new) business 35 hours or more per week?
25 72 1 2	3 7 0 1	0 3 0 0	2 0 0 0	1 2 0 0	0 2 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; 5,8-9 in AM14_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; 5,8-9 in *M14_1; no further key non-owners</pre>

AM16_1 BM16_1 CM16_1 DM16_1 EM16_1 FM16_1 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

. Inap, 0 in AG13; 2 in AM1_1; 5,8-9 in AM14_1; 5,8-9 in AM15_1; 9998-9999 in AM16b_1; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; 5,8-9 in *M14_1; 5,8-9 in *M15_1; 9998-9999 in *M16b_1; no further key nonowners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM16a_1 BM16a_1 CM16a_1 DM16a_1 EM16a_1 FM16a_1 In what month and year did [NAME] begin working for pay 35 hours or more per week on

this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1_1; 5,8-9 in AM14_1; 5,8-9 in AM15_1; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; 5,8-9 in *M14_1; 5,8-9 in *M15_1; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM16b_1 BM16b_1 CM16b_1 DM16b_1 EM16b_1 FM16b_1 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 0 in AG13; 2 in AM1_1; 5,8-9 in
AM14_1; 5,8-9 in AM15_1; no further key
non-owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; 5,8-9 in *M14_1; 5,8-9 in *M15_1; no further key non-owners

AM17_1 BM17_1 CM17_1 DM17_1 EM17_1 FM17_1 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

Inap, 0 in AG13; 2 in AM1_1; 9998-9999
in *M17b 1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; 9998-9999 in *M17b_1; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM17a_1 BM17a_1 CM17a_1 DM17a_1 EM17a_1 FM17a_1 In what month and year did [NAME] begin working a distinctive contribution to the

(new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1 1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM17b_1 BM17b_1 CM17b_1 DM17b_1 EM17b_1 FM17b_1 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1 1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

```
<u>A</u>
        В
               C
                      \overline{\mathbf{D}}
                          <u>E</u>
                                   F
AM1 2 BM1_2 CM1_2 DM1_2 EM1_2 FM1_2 INTERVIEWER CHECKPOINT
                             7
201
                      5
                                   8
                                               IF G15=1 --> GO TO M2
        26
               23
                                        1.
 75
        19
               9
                      1
                             0
                                   0
                                        2.
                                               OTHERS --> GO TO NEXT KEY NON-OWNER M1
                                        Wave A Inap:
                                               Inap, 0 in AG13; no further key non-
                                               owners
                                        Wave B/C/D/E/F Inap:
                                               Inap, 3 in *A50; 0 in *G13; no further
                                               key non-owners
 <u>A</u>
        В
               C
                     \overline{\mathbf{D}}
                            \mathbf{E}
                                   F
AM2_2 BM2_2 CM2_2 DM2_2 EM2_2 FM2_2 Is [NAME] male or female?
                                               Male
111
        18
              14
                      4
                             7
                                   7
                                        1.
 90
                                        2.
                                               Female
        8
               8
                      1
                             0
                                   1
 0
        0
               0
                      0
                                   0
                                        8.
                                               DK
                             0
 0
        0
               1
                      0
                             0
                                   0
                                        9.
                                               NA
                                        Wave A Inap:
                                               Inap, 0 in AG13; 2 in AM1 2; no further
                                               key non-owners
                                        Wave B/C/D/E/F Inap:
                                               Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
                                               no further key non-owners
 <u>A</u>
       <u>B</u>
               <u>C</u>
                     D
                          <u>E</u>
                                   F
AM3_2 BM3_2 CM3_2 DM3_2 EM3_2 FM3_2 How old is [NAME]?
                                        CODE AGE (7-95)
                                        97.
                                               Deceased
                                        98.
                                               DK
                                        99.
                                               NA
                                        Wave A Inap:
                                               Inap, 0 in AG13; 2 in AM1 2; no further
                                               key non-owners
                                        Wave B/C/D/E/F Inap:
                                               Inap, 3 in *A50; 0 in *G13; 2 in *M1 2;
                                               no further key non-owners
```

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM4_2	BM4_2	CM4_2	DM4_2	EM4_2	FM4_2	Is [NAME] Hispanic or Latino?
13 187 1 0	0 24 1 1	1 21 0 1	0 5 0 0	1 6 0 0	1 7 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_2; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5a_2	BM5a_2	CM5a_2	DM5a_2	EM5a_2	FM5a_2	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
160 32 3 6	19 5 1 1	19 2 0 2	4 1 0 0	7 0 0 0	5 3 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_2; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5b_2	BM5b_2	CM5b_2	DM5b_2	EM5b_2	FM5b_2	Race: Black/African American
27 165 3 6	3 21 1 1	2 19 0 2	1 4 0 0	0 7 0 0	3 5 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_2; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners</pre>

```
A
               C
                      \overline{\mathbf{D}}
                             Ε
AM5d 2 BM5d_2 CM5d_2 DM5d_2 EM5d_2 FM5d_2 Race: American Indian
                             0
         1
               1
                      1
                                    1
                                         1.
                                               Yes
                                         5.
 186
        23
               20
                      4
                             7
                                    7
                                               No
         1
               0
                      0
                             0
                                    0
                                         8.
                                               DK
  3
  6
         1
                                    0
                                         9.
               2
                      0
                             0
                                               NA
                                         Wave A Inap:
                                               Inap, 0 in AG13; 2 in AM1 2 no further
                                               key non-owners
                                         Wave B/C/D/E/F Inap:
                                               Inap, 3 in *A50; 0 in *G13; 2 in *M1 2;
                                               no further key non-owners
  A
        В
               C
                      \mathbf{D}
                             Ε
                                   F
AM5e_2 BM5e_2 CM5e_2 DM5e_2 EM5e_2 FM5e_2 Race: Asian
  3
         0
               0
                      0
                             0
                                    0
                                         1.
                                               Yes
 189
        24
               21
                      5
                             7
                                         5.
                                               No
         1
                      0
                             0
                                    0
                                         8.
                                               DK
                                         9.
                                               NA
                                         Wave A Inap:
                                               Inap, 0 in AG13; 2 in AM1_2; no further
                                               key non-owners
                                         Wave B/C/D/E/F Inap:
                                               Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
                                               no further key non-owners
  Α
        В
               C
                      D
                             \mathbf{E}
                                    F
AM5f_2 BM5f_2 CM5f_2 DM5f_2 EM5f_2 FM5f_2 Race: Pacific Islander
  3
               0
                      0
                             0
                                    0
         1
                                         1.
                                               Yes
                                         5.
 189
        23
               21
                      5
                             7
                                    8
                                               No
  3
        1
               0
                      0
                             0
                                    0
                                         8.
                                               DK
  6
         1
               2
                                    0
                      0
                             0
                                         9.
                                               NA
                                         Wave A Inap:
                                               Inap, 0 in AG13; 2 in AM1_2; no further
                                               key non-owners
                                         Wave B/C/D/E/F Inap:
                                               Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
                                               no further key non-owners
```

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	$\underline{\mathrm{E}}$	<u>F</u>	
AM5z_2	BM5z_2	CM5z_2	DM5z_2	EM5z_2	FM5z_2	Race: Other (specify)
0 191 3 7	0 24 1 1	0 21 0 2	0 5 0 0	0 7 0 0	0 8 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_2; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM6_2	BM6_2	CM6_2	DM6_2	EM6_2	FM6_2	What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
121 6 3 26 9 31 3 2	14 2 0 5 1 4 0	13 2 0 4 1 1 1	1 0 0 0 0 3 1 0	6 0 0 0 0 1 0	6 0 0 1 0 1 0	 Married Living with a partner Separated Divorced Widowed Never married DK NA Wave A Inap: Inap, 0 in AG13; 2 in AM1_2; no further key non-owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM7_2	BM7_2	CM7_2	DM7_2	EM7_2	FM7_2	What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
1	1	0	0	0	1	01. Up to eighth grade
6	1	2	0	0	0	02. Some high school
53	2	5	2	0	2	03. High school degree
7	2	2	0	0	2	04. Technical or vocational degree
30	1	1	0	0	1	05. Some college
6	0	3	0	0	0	06. Community college degree
50	11	5	0	4	0	07. Bachelors degree
3	1	1	0	0	0	08. Some graduate training
19	3	2	2	3	0	09. Masters degree
10	3	0	0	0	2	10. Law, MD, PHD, EDD, degree
16	1	1	1	0	0	98. DK
0	0	1	0	0	0	99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_2; no further
						key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
						no further key non-owners
A	<u>B</u>	<u>C</u>	D	<u>E</u>	<u>F</u>	

<u>D</u> <u>E</u>

AM8_2 BM8_2 CM8_2 DM8_2 EM8_2 FM8_2 How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

Wave A Inap:

Inap, 0 in AG13; 2 in AM1 2; no further key non-owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AM9_2	BM9_2	CM9_2	DM9_2	EM9_2	FM9_2	How would you describe your relationship with [NAME] are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
12	1	2	1	0	1	01. Spouses
3	1	1	0	0	0	02. Partners sharing a household
18	1	0	0	1	1	03. Relatives living in the same household
56	2	0	1	1	3	04. Relatives living in different households
41	8	11	1	1	1	05. Friends or acquaintances from work
50	5	5	1	2	2	06. Friends or acquaintances you have not worked with
20	7	3	1	2	0	07. Strangers before joining the (new) business team
1	1	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	0	1	0	0	0	99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1 2; no further
						key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
						no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM10_2 BM10_2 CM10_2 DM10_2 EM10_2 FM10_2 What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary

occupation?]

SEE MASTER OCCUPATION CODES

998. DK

999. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1_2; no further key non-owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
no further key non-owners

 $\verb|AM11_2 BM11_2 CM11_2 DM11_2 EM11_2 FM11_2 How many years of work experience has [NAME]| \\$

How many years of work experience has [NAME] had in the industry where the (new) business will compete?

[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1_2; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM12_2 BM12_2 CM12_2 DM12_2 EM12_2 FM12_2 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

Wave A Inap:

Inap, 0 in AG13; 2 in AM1_2; no further key non-owners

Wave B/C/D/E/F inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM13_2	BM13_2	CM13_2	DM13_2	EM13_2	FM13_2	What was the primary contribution of [NAME] to this (new) business would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
19	5	2	0	0	2	01. Financial
10	1	1	0	0	0	02. Making introductions
80	8	4	2	4	3	03. Providing advice
27	4	2	1	0	0	04. Providing training
23	1	5	0	0	1	05. Physical resources
19 20	6 1	6 2	1 1	2 1	1 1	06. Business services 07. Personal services
2	0	0	0	0	0	90. All of the above NFS (Wave A and B
_	Ü	O	O	O	O	Only)
1	0	0	0	0	0	98. DK
0	0	1	0	0	0	99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_2; no further
						key non-owners
						Wave B/C/D/E/F Inap:
						<pre>. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners</pre>
						<u>*</u>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
7.M11 2	DM1/ 2	CM14 2	DM14 2	EM14 2	EM14 2	Ta [NAME] an amplayee or an avaluative
Anii+_Z	DHI4_2	CHIT-Z	DHI4_Z	EN114_2	rmi4_Z	Is [NAME] an employee or an exclusive subcontractor of this (new) business?
52	9	6	2	5	3	1. Yes
147	16	15	3	1	5	5. No
2	1	1	0	1	0	8. DK
0	0	1	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_2; no further
						key non-owners Wave B/C/D/E/F Inap:
						Inap, 3 in *A50; 0 in *G13; 2 in *M1 2;
						no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM15_2	BM15_2	CM15_2	DM15_2	EM15_2	FM15_2	Does [NAME] work for pay on the (new) business
						35 hours or more per week?
7	3	1	0	2	1	1. Yes
43	6	5	2	3	2	5. No
0	0	0	0	0	0	8. DK
2	U	0	0	0	0	9. NA
						Wave A Inap: . Inap, 0 in AG13; 2 in AM1 2; 5,8-9 in
						AM14 2; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
						5,8-9 in *M14_2; no further key non-
						owners

Α C D \mathbf{E}

AM16 2 BM16_2 CM16_2 DM16_2 EM16_2 FM16_2 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

> SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

Inap, 0 in AG13; 2 in AM1 2; 5,8-9 in AM14 2; 5,8-9 in AM15 2; 9998-9999 in AM16b 2; no further key non-owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 0 in *G13; 2 in *M1 2; 5,8-9 in *M14 2; 5,8-9 in *M15 2; 9998-9999 in *M16b 2; no further key non-

F В C $\overline{\mathbf{D}}$ Ε <u>A</u>

AM16a_2 BM16a_2 CM16a_2 DM16a_2 EM16a_2 FM16a_2 In what month and year did [NAME] begin

working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 0 in AG13; 2 in AM1 2; 5,8-9 in AM14 2; 5,8-9 in AM15 2; no further key non-owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 0 in *G13; 2 in *M1 2; 5,8-9 in *M14_2; 5,8-9 in *M15 2; no further key non-owners

C <u>E</u> F A В $\overline{\mathbf{D}}$

AM16b_2 BM16b_2 CM16b_2 DM16b_2 EM16b_2 FM16b_2 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 0 in AG13; 2 in AM1 2; 5,8-9 in AM14 2; 5,8-9 in AM15 2; no further key non-owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; 5,8-9 in *M14 2; 5,8-9 in *M15 2; no further key non-owners

AM17_2 BM17_2 CM17_2 DM17_2 EM17_2 FM17_2 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

. Inap, 0 in AG13; 2 in AM1_2; 9998-9999
in *M17b 2

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; 9998-9999 in *M17b_2; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM17a_2 BM17a_2 CM17a_2 DM17a_2 EM17a_2 FM17a_2 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1 2

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM17b_2 BM17b_2 CM17b_2 DM17b_2 EM17b_2 FM17b_2 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 0 in AG13; 2 in AM1 2

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM1_3	BM1_3	CM1_3	DM1_3	EM1_3	FM1_3	INTERVIEWER CHECKPOINT
106 49	20	16 8	6 2	3	4 0	<pre>1. IF G15=1> GO TO M2 2. OTHERS> GO TO NEXT KEY NON-OWNER M1 Wave A Inap: . Inap, 0 in AG13; 2 in AM1_3; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM2_3	BM2_3	CM2_3	DM2_3	EM2_3	FM2_3	Is [NAME] male or female?
58 47 1 0	10 10 0 0	10 5 0 1	4 2 0 0	2 1 0 0	1 3 0 0	<pre>1. Male 2. Female 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_3; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM3_3	BM3_3	CM3_3	DM3_3	EM3_3	FM3_3	How old is [NAME]?
						CODE AGE (7-95) 97. Deceased 98. DK 99. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_3; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM4_3	BM4_3	CM4_3	DM4_3	EM4_3	FM4_3	Is [NAME] Hispanic or Latino?
8 94 4 0	3 17 0 0	0 13 0 3	1 5 0 0	0 3 0 0	0 4 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_3; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5a_3	BM5a_3	CM5a_3	DM5a_3	EM5a_3	FM5a_3	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
76 24 4 2	12 4 0 4	9 4 0 3	5 0 0 1	3 0 0	1 3 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_3; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5b_3	BM5b_3	CM5b_3	DM5b_3	EM5b_3	FM5b_3	Race: Black/African American
17 83 4 2	1 15 0 4	2 11 0 3	0 5 0 1	1 2 0 0	2 2 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_3; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners</pre>

```
A
               C
                      \overline{\mathbf{D}}
                             Ε
AM5d 3 BM5d_3 CM5d_3 DM5d_3 EM5d_3 FM5d_3 Race: American Indian
                      0
         1
               1
                             1
                                    1
                                         1.
                                                Yes
 95
                                         5.
        15
               12
                      5
                             2
                                    3
                                               No
        0
               0
                      0
                             0
                                    0
                                         8.
                                                DK
  4
  2
         4
                3
                                    0
                                         9.
                      1
                             0
                                               NA
                                         Wave A Inap:
                                                Inap, 0 in AG13; 2 in AM1 3; no further
                                               key non-owners
                                         Wave B/C/D/E/F Inap:
                                                Inap, 3 in *A50; 0 in *G13; 2 in *M1 3;
                                               no further key non-owners
  A
        В
               C
                      \mathbf{D}
                             Ε
                                   F
AM5e_3 BM5e_3 CM5e_3 DM5e_3 EM5e_3 FM5e_3 Race: Asian
  4
         2
               1
                      0
                             0
                                    0
                                         1.
                                                Yes
  96
        14
               12
                      5
                             3
                                    4
                                         5.
                                                No
                      0
                             0
                                    0
                                         8.
                                                DK
                3
                      1
                                         9.
                                               NA
                                         Wave A Inap:
                                                Inap, 0 in AG13; 2 in AM1_3; no further
                                               key non-owners
                                         Wave B/C/D/E/F Inap:
                                               Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
                                               no further key non-owners
  Α
        В
               C
                      D
                             \mathbf{E}
                                    F
AM5f_3 BM5f_3 CM5f_3 DM5f_3 EM5f_3 FM5f_3 Race: Pacific Islander
  2
         0
                0
                      0
                             0
                                    0
                                         1.
                                                Yes
 98
        16
               13
                      5
                                    4
                                         5.
                             3
                                               No
  4
         0
               0
                      0
                             0
                                    0
                                         8.
                                               DK
  2
                3
         4
                      1
                             0
                                    0
                                         9.
                                               NA
                                         Wave A Inap:
                                                Inap, 0 in AG13; 2 in AM1_3; no further
                                               key non-owners
                                         Wave B/C/D/E/F Inap:
                                                Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
                                               no further key non-owners
```

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5z_3	BM5z_3	CM5z_3	DM5z_3	EM5z_3	FM5z_3	Race: Other (specify)
0 99 4 3	0 16 0 4	0 13 0 3	0 5 0 1	0 3 0 0	0 3 1 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_3; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM6_3	BM6_3	CM6_3	DM6_3	EM6_3	FM6_3	What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
56 7 1 13 5 21 3 0	7 2 0 1 1 6 1 2	9 2 1 0 0 2 1 1	4 2 0 0 0 0 0	2 0 0 0 0 1 0	3 0 0 1 0 0 0	 Married Living with a partner Separated Divorced Widowed Never married DK NA Wave A Inap: Inap, 0 in AG13; 2 in AM1_3; no further key non-owners Wave B/C/D/E/F Inap: Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM7_3	BM7_3	CM7_3	DM7_3	EM7_3	FM7_3	What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0	1	0	0	0	0	01. Up to eighth grade
3	0	0	0	0	0	02. Some high school
25	3	1	1	0	1	03. High school degree
4	0	0	1	0	0	04. Technical or vocational degree
12	1	2	1	0	0	05. Some college
1	1	3	2	0	0	06. Community college degree
34	9	3	1	1	1	07. Bachelors degree
2	0	1	0	1	0	08. Some graduate training
15	2	2	0	1	2	09. Masters degree
4	0	1	0	0	0	10. Law, MD, PHD, EDD, degree
6	2	2	0	0	0	98. DK
0	1	1	0	0	0	99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further
						key non-owners
						Wave B/C/D/E/F Inap:
						<pre>. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AM8_3 BM8_3 CM8_3 DM8_3 EM8_3 FM8_3 How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

Wave A Inap:

Inap, 0 in AG13; 2 in AM1_3; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AM9_3	BM9_3	CM9_3	DM9_3	EM9_3	FM9_3	How would you describe your relationship with [NAME] are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
5	0	1	0	0	0	01. Spouses
5	0	0	0	0	0	02. Partners sharing a household
5	2	0	0	0	0	03. Relatives living in the same household
29	2	2	2	1	2	04. Relatives living in different households
17	9	4	2	1	1	05. Friends or acquaintances from work
32	2	5	2	0	0	06. Friends or acquaintances you have not worked with
12	5	3	0	1	1	07. Strangers before joining the (new) business team
0	0	0	0	0	0	08. Partners living in different households
1	0	0	0	0	0	98. DK
0	0	1	0	0	0	99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further
						key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
						no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM10_3 BM10_3 CM10_3 DM10_3 EM10_3 FM10_3 What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES

[IF RETIRED: What was [NAME's] primary occupation?]

SEE MASTER OCCUPATION CODES

998. DK

999. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

 $\verb|AM11_3 BM11_3 CM11_3 DM11_3 EM11_3 FM11_3 How many years of work experience has [NAME]| \\$

How many years of work experience has [NAME] had in the industry where the (new) business will compete?

[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM12_3 BM12_3 CM12_3 DM12_3 EM12_3 FM12_3 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

Wave A Inap:

Inap, 0 in AG13; 2 in AM1_3; no further
key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM13_3	BM13_3	CM13_3	DM13_3	EM13_3	FM13_3	What was the primary contribution of [NAME] to this (new) business would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
11	3	0	0	1	1	01. Financial
6	0	3	0	0	0	02. Making introductions
45	7	3	2	2	0	03. Providing advice
9	3	1	1	0	0	04. Providing training
10	3	1	2	0	0	05. Physical resources
11	1 3	3	0 1	0	2	06. Business services
11 1	3 0	4 0	0	0	1 0	07. Personal services 90. All of the above NFS (Wave A and B
Τ.	U	U	U	U	U	Only)
1	0	0	0	0	0	98. DK
1	0	1	0	0	0	99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further
						key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
						no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AM14_3	BM14_3	CM14_3	DM14_3	EM14_3	FM14_3	Is [NAME] an employee or an exclusive subcontractor of this (new) business?
22	7	5	0	1	2	1. Yes
83	13	10	6	1	2	5. No
1	0	0	0	1	0	8. DK
0	0	1	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further
						key non-owners
						Wave B/C/D/E/F Inap:
						<pre>. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners</pre>
						no rarener vel non-owners
	_		_		-	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM15_3	BM15_3	CM15_3	DM15_3	EM15_3	FM15_3	Does [NAME] work for pay on the (new) business 35 hours or more per week?
6	3	2	0	0	1	1. Yes
15	4	3	0	1	1	5. No
0	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; 5,8-9 in
						AM14_3; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; 5,8-9 in BM14 3; no further key non-
						owners
						CMITCID

Α C D \mathbf{E}

AM16 3 BM16_3 CM16_3 DM16_3 EM16_3 FM16_3 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

> SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

Inap, 0 in AG13; 2 in AM1 3; 5,8-9 in AM14 3; 5,8-9 in AM15 3; 9998-9999 in AM16b 3; no further key non-owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 0 in *G13; 2 in *M1 3; 5,8-9 in *M14 3; 5,8-9 in *M15 3; 9998-9999 in *M16b 3; no further key non-

F В C $\overline{\mathbf{D}}$ Ε <u>A</u>

AM16a_3 BM16a_3 CM16a_3 DM16a_3 EM16a_3 FM16a_3 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 0 in AG13; 2 in AM1 3; 5,8-9 in AM14 3; 5,8-9 in AM15 3 no further key non-owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 0 in *G13; 2 in *M1 3; 5,8-9 in *M14_3; 5,8-9 in *M15 3; no further key non-owners

C <u>E</u> F A В $\overline{\mathbf{D}}$

AM16b_3 BM16b_3 CM16b_3 DM16b_3 EM16b_3 FM16b_3 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

Inap, 0 in AG13; 2 in AM1 3; 5,8-9 in AM14 3; 5,8-9 in AM15 3; no further key non-owners

Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; 5,8-9 in *M14 3; 5,8-9 in *M15 3; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM17_3 BM17_3 CM17_3 DM17_3 EM17_3 FM17_3 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap:

Inap, 0 in AG13; 2 in AM1_3; 9998-9999
in *M17b 3

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
9998-9999 in *M17b_3; no further key
non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM17a_3 BM17a_3 CM17a_3 DM17a_3 EM17a_3 FM17a_3 In what month and year did [NAME] begin

working a distinctive contribution to the (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

Inap, 0 in AG13; 2 in AM1 3

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AM17b_3 BM17b_3 CM17b_3 DM17b_3 EM17b_3 FM17b_3 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1 3

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

BM1_4 CM1_4 DM1_4 EM1_4 FM1_4 INTERVIEWER CHECKPOINT	
17 10 0 5 2 1 18 015 1 00 8	
	NEXT KEY NON-OWNER M1 0 in *G13; no further
<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>	-0
BM2_4 CM2_4 DM2_4 EM2_4 FM2_4 Is [NAME] male or femal	.e?
11 11 4 2 1 1. Male 6 7 5 3 2 2. Female	
0 0 0 0 0 8. DK 0 0 0 0 9. NA	
. Inap, 3 in *A50; no further key no	0 in *G13; 2 in *M1_4; on-owners
<u>a b c d e f</u>	
BM3_4 CM3_4 DM3_4 EM3_4 FM3_4 How old is [NAME]?	
CODE AGE (7-95) 97. Deceased 98. DK 99. NA . Inap, 3 in *A50; no further key no	0 in *G13; 2 in *M1_4; on-owners
<u>a b c d e f</u>	
BM4_4 CM4_4 DM4_4 EM4_4 FM4_4 Is [NAME] Hispanic or L	atino?
3 0 0 0 1. Yes	
14 18 9 5 3 5. No 0 0 0 0 8. DK	
0 0 0 0 0 9. NA . Inap, 3 in *A50;	0 in *G13; 2 in *M1 4;
no further key no	
<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>	
BM5a_4 CM5a_4 DM5a_4 EM5a_4 FM5a_4 (In addition to being H [NAME] White, Black or American Indian, Asian, is [NAME] of mixed raci	African American, Pacific Islander, or
Race: White	
12 13 8 3 1 1. Yes 4 4 0 2 2 5. No	
0 0 0 0 0 B. DK	
1 1 1 0 0 9. NA . Inap, 3 in *A50; no further key no	0 in *G13; 2 in *M1_4; on-owners

```
A
               C
                      \overline{\mathbf{D}}
                             Ε
                                     F
     BM5b_4 CM5b_4 DM5b_4 EM5b_4 FM5b_4 Race: Black/African American
               2
                      0
                              2
                                     2
                                           1.
                                                  Yes
                                           5.
       13
              15
                      8
                              3
                                     1
                                                  No
                      0
                              0
                                     0
                                           8.
                                                  DK
       0
               0
       1
                                     0
                                           9.
               1
                      1
                              0
                                                  NA
                                                  Inap, 3 in *A50; 0 in *G13; 2 in *M1 4;
                                                  no further key non-owners
               <u>C</u>
<u>A</u>
       В
                      \overline{\mathbf{D}}
                              \mathbf{E}
                                     F
     BM5d_4 CM5d_4 DM5d_4 EM5d_4 FM5d_4 Race: American Indian
                              0
       2
               0
                      0
                                     1
                                           1.
                                                  Yes
       14
              17
                      8
                              5
                                     2
                                           5.
                                                  No
       0
               0
                      0
                              0
                                     0
                                           8.
                                                  DK
       1
               1
                      1
                              0
                                     0
                                           9.
                                                  NA
                                                  Inap, 3 in *A50; 0 in *G13; 2 in *M1 4;
                                                  no further key non-owners
<u>A</u>
               <u>C</u>
                      D
                              E
                                     F
       В
     BM5e_4 CM5e_4 DM5e_4 EM5e_4 FM5e_4 Race: Asian
       0
               0
                      0
                              0
                                     0
                                           1.
                                                  Yes
       16
              17
                      8
                              5
                                     3
                                           5.
                                                  No
       0
               0
                      0
                              0
                                     0
                                           8.
                                                  DK
       1
                                     0
               1
                      1
                              0
                                           9.
                                                  Inap, 3 in *A50; 0 in *G13; 2 in *M1 4;
                                                  no further key non-owners
A
               C
                      D
                              Ε
                                     F
     BM5f_4 CM5f_4 DM5f_4 EM5f_4 FM5f_4 Race: Pacific Islander
       0
                      0
                              1
                                     0
                                           1.
                                                  Yes
               1
       16
              16
                      8
                                     3
                                           5.
                              4
                                                  No
                      0
                              0
                                     0
                                           8.
                                                  DK
       0
               0
       1
               1
                      1
                              0
                                     0
                                           9.
                                                  NA
                                                  Inap, 3 in *A50; 0 in *G13; 2 in *M1 4;
                                                  no further key non-owners
<u>A</u>
       В
               C
                      \underline{\mathsf{D}}
                              \mathbf{E}
                                     F
     BM5z_4 CM5z_4 DM5z_4 EM5z_4 FM5z_4 Race: Other (specify)
                              0
                                     0
                                           1.
                                                  Yes
       16
              16
                      8
                              5
                                     3
                                           5.
                                                  No
       0
               1
                      0
                              0
                                     0
                                           8.
                                                  DK
       1
                      1
                              0
                                     0
                                           9.
                                                  NA
                                                  Inap, 3 in *A50; 0 in *G13; 2 in *M1 4;
                                                  no further key non-owners
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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM6_4	CM6_4	DM6_4	EM6_4	FM6_4	What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
	10 1 0 3 0 2 0 1	6 1 2 1 5 1	5 1 0 0 0 2 1 0	1 2 0 0 1 1 0 0	2 0 0 1 0 0 0	 Married Living with a partner Separated Divorced Widowed Never married DK NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
=					<u>-</u> FM7_4	What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
	0 1 2 0 2 2 5 0 0 0 4 1	0 0 2 0 2 1 10 0 1 0	0 0 0 2 2 2 0 1 1 1	0 0 1 0 0 0 0 0 0 3 1 0	0 0 1 0 0 0 1 0 0	01. Up to eighth grade 02. Some high school 03. High school degree 04. Technical or vocational degree 05. Some college 06. Community college degree 07. Bachelors degree 08. Some graduate training 09. Masters degree 10. Law, MD, PHD, EDD, degree 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95) 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM9_4	CM9_4	DM9_4	EM9_4	FM9_4	How would you describe your relationship with [NAME] are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
	1	0	0	0	0	01. Spouses
	0 1	1 0	0	0 1	0 0	02. Partners sharing a household 03. Relatives living in the same household
	3	3	0	0	1	04. Relatives living in different households
	3 5	7 3	4 2	2 1	1 1	05. Friends or acquaintances from work06. Friends or acquaintances you have not
	4	4	3	1	0	worked with 07. Strangers before joining the (new)
	0	0	0	0	0	business team
	0 0	0 0	0 0	0 0	0 0	08. Partners living in different households 98. DK
	0	0	0	0	0	99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM10_4	CM10_4	DM10_4	EM10_4	FM10_4	What is [NAME's] primary occupation? 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
						SEE MASTER OCCUPATION CODES 998. DK
						999. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1 4;
						no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM11 4	CM11 4	DM11 4	EM11 4	FM11 4	How many years of work experience has [NAME]
	_	_	_	_	_	had in the industry where the (new) business
						will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A В C D Ε BM12_4 CM12_4 DM12_4 EM12_4 FM12_4 How many other businesses has [NAME] helped to start as an owner or part-owner? CODE NUMBER OF BUSINESSES (0-95) 95 or more businesses 95. 98. DK 99. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1 4; no further key non-owners F A В C D Ε BM13_4 CM13_4 DM13_4 EM13_4 FM13_4 What was the primary contribution of [NAME] to this (new) business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what? 0 01. Financial 1 1 2 3 02. Making introductions 9 2 03. Providing advice 1 0 1 2 0 04. Providing training 1 2 1 0 0 05. Physical resources 6 3 1 0 0 06. Business services 0 4 1 0 0 07. Personal services 0 0 1 0 0 90. All of the above -- NFS 0 0 0 0 0 98. 0 0 0 0 0 99. Inap, 3 in *A50; 0 in *G13; 2 in *M1 4; no further key non-owners A В C D Ε F BM14 4 CM14_4 DM14_4 EM14_4 FM14_4 Is [NAME] an employee or an exclusive subcontractor of this (new) business? 6 9 0 Yes 1 1. 11 9 5 3 5. 4 No 0 0 0 0 0 8. DK 0 0 0 0 0 9. Inap, 3 in *A50; 0 in *G13; 2 in *M1 4; no further key non-owners A В C D Ε F BM15_4 CM15_4 DM15_4 EM15_4 FM15_4 Does [NAME] work for pay on the (new) business 35 hours or more per week? 1 4 0 0 Yes 5 5 3 1 0 5. No 0 0 0 0 0 8. DK 0 0 0 0 9. Inap, 3 in *A50; 0 in *G13; 2 in *M1 4; 5,8-9 in *M14 4; no further key nonowners

BM16_4 CM16_4 DM16_4 EM16_4 FM16_4 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; 5,8-9 in *M14_4; 5,8-9 in *M15_4; 9998-9999 in *M16b_4; no further key nonowners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

BM16a_4 CM16a_4 DM16a_4 EM16a_4 FM16a_4 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

- 13. Winter
- 14. Spring
- 15. Summer
- 16. Fall
- 98. DK
- 99. NA
- . Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; 5,8-9 in *M14_4; 5,8-9 in *M15_4; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BM16b_4 CM16b_4 DM16b_4 EM16b_4 FM16b_4 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR 9998. DK

9999. NA

Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; 5,8-9 in *M14_4; 5,8-9 in *M15_4; no further key non-owners

BM17_4 CM17_4 DM17_4 EM17_4 FM17_4 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; 9998-9999 in *M17b_4; no further key non-owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

BM17a_4 CM17a_4 DM17a_4 EM17a_4 FM17a_4 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;
no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BM17b_4 CM17b_4 DM17b_4 EM17b_4 FM17b_4 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;
no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM1_5	CM1_5	DM1_5	EM1_5	FM1_5	INTERVIEWER CHECKPOINT
	4 5	9 6	9	4 0	3	 IF G15=1> GO TO M2 OTHERS> GO TO NEXT KEY NON-OWNER M1 Inap, 3 in *A50; 0 in *G13; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM2_5	CM2_5	DM2_5	EM2_5	FM2_5	Is [NAME] male or female?
	1 3 0	4 5 0	6 3 0	1 2 1	2 1 0	1. Male 2. Female 8. DK
	0	0	0	0	0	9. NA
						<pre>. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM3_5	CM3_5	DM3_5	EM3_5	FM3_5	How old is [NAME]?
						CODE AGE (7-95) 97. Deceased 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;
						no further key non-owners
		~				no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	
<u>A</u>	<u>B</u> BM4_5					Is [NAME] Hispanic or Latino?
<u>A</u>	BM4_5	CM4_5	DM4_5	EM4_5	FM4_5	Is [NAME] Hispanic or Latino? 1. Yes
<u>A</u>	BM4_5 2 2 0	CM4_5 0 9 0	DM4_5 0 9 0	EM4_5 0 4 0	FM4_5 0 2 0	Is [NAME] Hispanic or Latino? 1. Yes 5. No 8. DK
<u>A</u>	BM4_5 2 2	CM4_5 0 9	DM4_5 0 9	EM4_5 0 4	FM4_5 0 2	Is [NAME] Hispanic or Latino? 1. Yes 5. No
<u>A</u>	BM4_5 2 2 0	CM4_5 0 9 0	DM4_5 0 9 0	EM4_5 0 4 0	FM4_5 0 2 0	<pre>Is [NAME] Hispanic or Latino? 1. Yes 5. No 8. DK 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;</pre>
	BM4_5 2 2 0 0	CM4_5 0 9 0 0	DM4_5 0 9 0 0	EM4_5 0 4 0 0	FM4_5 0 2 0 1	<pre>Is [NAME] Hispanic or Latino? 1. Yes 5. No 8. DK 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners</pre>
	BM4_5 2 2 0 0	CM4_5 0 9 0 0	DM4_5 0 9 0 0	EM4_5 0 4 0 0	FM4_5 0 2 0 1	<pre>Is [NAME] Hispanic or Latino? 1. Yes 5. No 8. DK 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners (In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or</pre>
	BM4_5 2 2 0 0 B BM5a_5	CM4_5 0 9 0 0 C CM5a_5	DM4_5 0 9 0 0 DM5a_5	EM4_5 0 4 0 0 E EM5a_5	FM4_5 0 2 0 1 <u>F</u> FM5a_5	Is [NAME] Hispanic or Latino? 1. Yes 5. No 8. DK 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners (In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background? Race: White 1. Yes
	BM4_5 2 2 0 0 B BM5a_5	CM4_5 0 9 0 0 C	DM4_5 0 9 0 0 DM5a_5	EM4_5 0 4 0 0 <u>E</u> EM5a_5	FM4_5 0 2 0 1 <u>F</u> FM5a_5	Is [NAME] Hispanic or Latino? 1. Yes 5. No 8. DK 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners (In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background? Race: White
	BM4_5 2 2 0 0 B BM5a_5	CM4_5 0 9 0 0 0 CM5a_5	DM4_5 0 9 0 0 DM5a_5	EM4_5 0 4 0 0 E EM5a_5	FM4_5 0 2 0 1 FM5a_5	Is [NAME] Hispanic or Latino? 1. Yes 5. No 8. DK 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners (In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background? Race: White 1. Yes 5. No

```
C
A
                      \overline{\mathbf{D}}
                              \mathbf{E}
     BM5b_5 CM5b_5 DM5b_5 EM5b_5 FM5b_5 Race: Black/African American
                      0
                              0
                                      0
               2
                                           1.
                                                   Yes
                                           5.
       2
               7
                      9
                              3
                                      2
                                                   No
       0
               0
                      0
                              1
                                      0
                                           8.
                                                   DK
       0
                                      1
                                           9.
                      0
                              0
                                                   NA
                                                   Inap, 3 in *A50; 0 in *G13; 2 in *M1 5;
                                                   no further key non-owners
               C
<u>A</u>
       В
                      \overline{\mathbf{D}}
                              \mathbf{E}
                                      F
     BM5d_5 CM5d_5 DM5d_5 EM5d_5 FM5d_5 Race: American Indian
       0
                              0
               0
                       0
                                      0
                                           1.
                                                   Yes
               9
                      9
                              3
                                      2
                                           5.
                                                   No
                       0
       0
               0
                              1
                                      0
                                           8.
                                                   DK
                                      1
                              0
                                           9.
                                                   NA
                                                   Inap, 3 in *A50; 0 in *G13; 2 in *M1 5;
                                                   no further key non-owners
<u>A</u>
               <u>C</u>
                      \overline{D}
                              E
                                      F
       В
     BM5e_5 CM5e_5 DM5e_5 EM5e_5 FM5e_5 Race: Asian
       0
                       0
                              0
                                      0
                                                   Yes
               1
                                           1.
       4
               8
                      9
                              3
                                      2
                                           5.
                                                   No
                      0
       0
               0
                              1
                                      0
                                           8.
                                                   DK
                                      1
               0
                       0
                              0
                                           9.
                                                   Inap, 3 in *A50; 0 in *G13; 2 in *M1 5;
                                                   no further key non-owners
A
       В
               C
                      D
                              Ε
                                      F
     BM5f_5 CM5f_5 DM5f_5 EM5f_5 FM5f_5 Race: Pacific Islander
       0
                              0
                                      0
               1
                      0
                                           1.
                                                   Yes
       4
               8
                      9
                                      2
                                           5.
                                                   No
                              3
       0
                      0
               0
                              1
                                      0
                                           8.
                                                   DK
       0
               0
                       0
                              0
                                      1
                                           9.
                                                   NA
                                                   Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;
                                                   no further key non-owners
A
       В
               C
                      \overline{\mathbf{D}}
                              \mathbf{E}
                                      F
     BM5z_5 CM5z_5 DM5z_5 EM5z_5 FM5z_5 Race: Other (specify)
       0
               0
                      0
                              0
                                      0
                                           1.
                                                   Yes
               9
                      9
                                      2
       4
                              3
                                           5.
                                                   No
       0
                       0
                                                   DK
               0
                              1
                                      0
                                           8.
       0
               0
                       0
                              0
                                      1
                                           9.
                                                   NA
                                                   Inap, 3 in *A50; 0 in *G13; 2 in *M1 5;
                                                   no further key non-owners
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<u>A</u>	<u>B</u>	<u>C</u>	D	<u>E</u>	<u>F</u>	
	BM6_5	CM6_5	DM6_5	EM6_5	FM6_5	What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
	2 0 0 1 0 1 0	5 1 0 0 1 2 0 0	6 0 0 2 0 0 1 0	0 2 0 1 0 1 0	0 1 0 1 0 0 0	 Married Living with a partner Separated Divorced Widowed Never married DK NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners
<u>A</u>	<u>B</u> BM7_5	<u>C</u> CM7_5	<u>D</u> DM7_5	<u>E</u> EM7_5	<u>F</u> FM7_5	What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
	1 0 1 0 0 0 2 0 0 0 0	0 0 1 1 1 0 4 0 1 0	0 0 2 0 1 0 5 1 0 0 0	0 0 1 0 1 0 0 0 1 0	0 0 0 0 1 0 0 0 1	<pre>01. Up to eighth grade 02. Some high school 03. High school degree 04. Technical or vocational degree 05. Some college 06. Community college degree 07. Bachelors degree 08. Some graduate training 09. Masters degree 10. Law, MD, PHD, EDD, degree 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners</pre>
<u>A</u>	<u>B</u> BM8_5	<u>C</u> CM8_5		<u>E</u> EM8_5	<u>F</u> FM8_5	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (1-95) 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM9_5	CM9_5	DM9_5	EM9_5	FM9_5	How would you describe your relationship with [NAME] are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
	0	0	0	0	1	01. Spouses
	0 1	0 0	0	0	0	02. Partners sharing a household 03. Relatives living in the same household
	0	3	0	0	0	04. Relatives living in different households
	0 2	3 2	5 3	3 1	0 2	05. Friends or acquaintances from work06. Friends or acquaintances you have not worked with
	1	1	1	0	0	07. Strangers before joining the (new) business team
	0	0	0	0	0	08. Partners living in different households
	0 0	0 0	0	0	0	98. DK 99. NA
		-			•	. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners
70.	D	C	D	E.	₽	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM10_5	CM10_5	DM10_5	EM10_5	FM10_5	What is [NAME's] primary occupation? 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
						SEE MASTER OCCUPATION CODES 998. DK
						999. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1 5;
						no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM11_5	CM11_5	DM11_5	EM11_5	FM11_5	How many years of work experience has [NAME] had in the industry where the (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

Α C D Ε BM12_5 CM12_5 DM12_5 EM12_5 FM12_5 How many other businesses has [NAME] helped to start as an owner or part-owner? CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. Inap, 3 in *A50; 0 in *G13; 2 in *M1 5; no further key non-owners <u>A</u> В C D Ε F $BM13_5\ CM13_5\ DM13_5\ EM13_5\ FM13_5\ What was the primary contribution of [NAME] to$ this (new) business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what? 01. Financial 02. Making introductions 2 2 03. Providing advice 1 04. 0 2 3 2 1 Providing training 0 1 1 0 05. Physical resources 1 2 1 0 0 1 06. Business services 0 1 0 0 0 07. Personal services All of the above -- NFS (Wave B Only) 0 0 0 0 0 90. 0 0 0 0 0 98. DK 0 0 99. 0 0 0 NA Inap, 3 in *A50; 0 in *G13; 2 in *M1 5; no further key non-owners A C $\overline{\mathbf{D}}$ \mathbf{E} F BM14 5 CM14_5 DM14_5 EM14_5 FM14_5 Is [NAME] an employee or an exclusive subcontractor of this (new) business? 3 3 0 1. Yes 1 5 2 5. 6 Nο 4 0 0 0 0 0 8. DK Ω 0 0 0 0 9. Inap, 3 in *A50; 0 in *G13; 2 in *M1 5; no further key non-owners <u>A</u> <u>B</u> C \mathbf{D} \mathbf{E} F BM15_5 CM15_5 DM15_5 EM15_5 FM15_5 Does [NAME] work for pay on the (new) business 35 hours or more per week? 0 2 0 0 0 1. Yes 3 1 4 0 1 5. No 0 0 0 0 8. DK 0 0 0 9. Inap, 3 in *A50; 0 in *G13; 2 in *M1 5; 5,8-9 in *M14 5; no further key nonowners

BM16_5 CM16_5 DM16_5 EM16_5 FM16_5 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

BM16a_5 CM16a_5 DM16a_5 EM16a_5 FM16a_5 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; 5,8-9 in *M14_5; 5,8-9 in *M15_5; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BM16b_5 CM16b_5 DM16b_5 EM16b_5 FM16b_5 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR 9998. DK

9999. NA

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; 5,8-9 in *M14_5; 5,8-9 in *M15_5; no further key non-owners

BM17_5 CM17_5 DM17_5 EM17_5 FM17_5 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; 9998-9999 in *M17b_5; no further key non-owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

BM17a_5 CM17a_5 DM17a_5 EM17a_5 FM17a_5 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;
no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BM17b_5 CM17b_5 DM17b_5 EM17b_5 FM17b_5 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;
no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM1_6	CM1_6	DM1_6	EM1_6	FM1_6	INTERVIEWER CHECKPOINT
	3 3	2 2	7 1	2 2	2	 IF G15=1> GO TO M2 OTHERS> GO TO NEXT KEY NON-OWNER M1 Inap, 3 in *A50; 0 in *G13; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						Is [NAME] male or female?
	2 1 0 0	2 0 0 0	4 3 0 0	0 2 0 0	1 1 0 0	 Male Female DK NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						How old is [NAME]?
						CODE AGE (7-95) 97. Deceased 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_						Is [NAME] Hispanic or Latino?
	0 3 0 0	0 2 0 0	1 6 0 0	0 2 0 0	0 1 0 1	 Yes No DK NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_					FM5a_6	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
	1 2 0 0	2 0 0	5 2 0 0	2 0 0 0	1 0 0	1. Yes 5. No 8. DK 9. NA
						Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

BMSb_6 CMSb_6 DMSb_6 BMSb_6 FMSb_6 Race: Black/African American 2 0 0 0 0 1. Yes 1 2 7 2 1 5. No 0 0 0 0 0 1 9. NA 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E E BMSd_6 CMSd_6 DMSd_6 BMSd_6 FMSd_6 Race: American Indian 0 0 0 0 0 0 1 9. NA 0 0 0 0 0 0 1 9. NA 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
1		BM5b_	6 CM5b_6	DM5b_6	EM5b_6	FM5b_6	Race:	Black/African American
DK								
Na								
Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners								
No further key non-owners No further key non-owners		Ü	Ü	Ü	Ü	Τ	9.	
BMSd_6 CMSd_6 DMSd_6 EMSd_6 FMSd_6 Race: American Indian 0 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 9. NA Inap, 3 in *A50; 0 in BG13; 2 in *M1_6; no further key non-owners A B C D E E EMSe_6 CMSe_6 DMSe_6 EMSe_6 FMSe_6 Race: Asian 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F EMSf_6 CMSf_6 DMSf_6 EMSf_6 FMSf_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F EMSf_6 CMSf_6 DMSf_6 EMSf_6 FMSf_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F EMSz_6 CMSz_6 DMSz_6 EMSz_6 FMSz_6 Race: Other (specify) 0 0 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK							•	
BMSd_6 CMSd_6 DMSd_6 EMSd_6 FMSd_6 Race: American Indian 0 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 9. NA Inap, 3 in *A50; 0 in BG13; 2 in *M1_6; no further key non-owners A B C D E E EMSe_6 CMSe_6 DMSe_6 EMSe_6 FMSe_6 Race: Asian 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F EMSf_6 CMSf_6 DMSf_6 EMSf_6 FMSf_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F EMSf_6 CMSf_6 DMSf_6 EMSf_6 FMSf_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F EMSz_6 CMSz_6 DMSz_6 EMSz_6 FMSz_6 Race: Other (specify) 0 0 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK								
No	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
3		BM5d_	6 CM5d_6	DM5d_6	EM5d_6	FM5d_6	Race:	American Indian
A B C D E F		0	0	0	0	0	1.	Yes
A B C D E E E								
. Inap, 3 in *A50; 0 in BG13; 2 in *M1_6; no further key non-owners A B C D E F BM5e_6 CM5e_6 DM5e_6 EM5e_6 FM5e_6 Race: Asian 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 1 9. NA 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5f_6 CM5f_6 DM5f_6 EM5f_6 FM5f_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;								
B		0	0	0	0	1	9.	
A B C D E E BM5e_6 CM5e_6 DM5e_6 EM5e_6 FM5e_6 Race: Asian 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E E BM5f_6 CM5f_6 DM5f_6 EM5f_6 FM5f_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E E BM5f_6 CM5f_6 DM5f_6 EM5f_6 FM5f_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E E BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0							•	
BM5e_6 CM5e_6 DM5e_6 EM5e_6 FM5e_6 Race: Asian 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 1 9. NA 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E E BM5f_6 CM5f_6 DM5f_6 EM5f_6 FM5f_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E E BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0								
0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5f_6 CM5f_6 DM5f_6 EM5f_6 FM5f_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 8. DK 0 0 0 0 0 0 0 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;	<u>A</u>	<u>B</u>	<u>C</u>	D	<u>E</u>	<u>F</u>		
3		BM5e_	6 CM5e_6	DM5e_6	EM5e_6	FM5e_6	Race:	Asian
3		0	0	0	0	0	1	Vac
Description								
0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5f_6 CM5f_6 DM5f_6 EM5f_6 FM5f_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; The state of t								
No further key non-owners No further key non-owners		0	0					
<pre>A</pre>								
BM5f_6 CM5f_6 DM5f_6 EM5f_6 FM5f_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;								no further key non-owners
BM5f_6 CM5f_6 DM5f_6 EM5f_6 FM5f_6 Race: Pacific Islander 0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;	7\	B	C	ח	됴	r.		
0 0 2 0 0 1. Yes 3 2 5 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;	Δ.							
3 2 5 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;		BM5±_	6 CM51_6	DM5±_6	EM51_6	FM5±_6	Race:	Pacific Islander
0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;								
A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;								
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;								
A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;		Ü	Ü	Ü	Ü	Τ	9.	
A B C D E F BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;							•	
BM5z_6 CM5z_6 DM5z_6 EM5z_6 FM5z_6 Race: Other (specify) 0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 0 8. DK 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;								
0 0 0 0 1. Yes 3 2 7 2 1 5. No 0 0 0 0 8. DK 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
3 2 7 2 1 5. No 0 0 0 0 8. DK 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;		BM5z_	6 CM5z_6	DM5z_6	EM5z_6	FM5z_6	Race:	Other (specify)
3 2 7 2 1 5. No 0 0 0 0 8. DK 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;		Ω	Ω	Ω	Ω	0	1	Yes
0 0 0 0 8. DK 0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;								
0 0 0 0 1 9. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;								
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;								
no further key non-owners							·	<pre>Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;</pre>
								no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM6_6	CM6_6	DM6_6	EM6_6	FM6_6	What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
	2 0 0 1 0 0 0	0 2 0 0 0 0 0	7 0 0 0 0 0 0	1 0 0 1 0 0 0	0 1 0 0 0 0 0	 Married Living with a partner Separated Divorced Widowed Never married DK NA Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners
<u>A</u>	<u>B</u> BM7_6	<u>С</u> СМ7_6	<u>D</u> DM7_6	<u>E</u> EM7_6	<u>F</u> FM7_6	What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
	0 0 0 1 0 0 1 0 1 0	0 0 1 0 0 0 1 0 0 0	0 0 1 1 0 1 3 0 1 0 0	0 0 1 0 1 0 0 0 0 0	0 0 1 0 0 0 0 0 0	<pre>01. Up to eighth grade 02. Some high school 03. High school degree 04. Technical or vocational degree 05. Some college 06. Community college degree 07. Bachelors degree 08. Some graduate training 09. Masters degree 10. Law, MD, PHD, EDD, degree 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners</pre>
<u>A</u>	<u>B</u> BM8_6	<u>C</u> CM8_6	<u>D</u> DM8_6		<u>F</u> FM8_6	How many years have you known [NAME]?
		_	_	_	_	[ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (1-95) 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
	BM9_6	CM9_6	DM9_6	EM9_6	FM9_6	How would you describe your relationship with [NAME] are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
	0	0	0	0	0	01. Spouses 02. Partners sharing a household
	0	0	0	0	0	03. Relatives living in the same household
	1 0	0 1	2	0	0	04. Relatives living in different households05. Friends or acquaintances from work
	2	1	2	1	2	06. Friends or acquaintances you have not
	0	0	0	1	0	worked with 07. Strangers before joining the (new) business team
	0	0	0	0	0	08. Partners living in different households
	0 0	0 0	0 0	0 0	0 0	98. DK 99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners
7\	D	C	D	E.	T.	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM10 ⁻ 6	CM10_6	DMT0_6	EM10_6	FM10_6	What is [NAME's] primary occupation? 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
						SEE MASTER OCCUPATION CODES 998. DK
						999. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM11_6	CM11_6	DM11_6	EM11_6	FM11_6	How many years of work experience has [NAME]
						had in the industry where the (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A C D Ε BM12_6 CM12_6 DM12_6 EM12_6 FM12_6 How many other businesses has [NAME] helped to start as an owner or part-owner? CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NA Inap, 3 in *A50; 0 in *G13; 2 in *M1 6; no further key non-owners E F A В C $\overline{\mathbf{D}}$ $BM13_6\ CM13_6\ DM13_6\ EM13_6\ FM13_6\ What was the primary contribution of [NAME] to$ this (new) business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what? 0 0 0 01. Financial 02. Making introductions 1 1 1 0 Providing advice 1 03. 04. 0 0 2 0 0 Providing training 0 0 2 1 05. Physical resources 1 0 1 0 0 06. Business services 1 0 0 0 0 0 07. Personal services 0 0 0 0 0 90. All of the above -- NFS (Wave B Only) 0 0 0 0 0 98. DK 0 0 99. 0 0 0 NA Inap, 3 in *A50; 0 in *G13; 2 in *M1 6; no further key non-owners A C $\overline{\mathbf{D}}$ \mathbf{E} F BM14 6 CM14_6 DM14_6 EM14_6 FM14_6 Is [NAME] an employee or an exclusive subcontractor of this (new) business? 0 Ω 1 1 1. Yes 3 2 3 0 5. No 0 0 Ω 0 1 8. DK 0 9. Inap, 3 in *A50; 0 in *G13; 2 in *M1 6; no further key non-owners <u>A</u> <u>B</u> C \mathbf{D} \mathbf{E} F BM15_6 CM15_6 DM15_6 EM15_6 FM15_6 Does [NAME] work for pay on the (new) business 35 hours or more per week? 0 0 0 1. Yes 0 0 4 1 5. No 1 0 0 0 0 0 8. DK 0 0 0 0 9. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; 5,8-9 in *M14_6; no further key nonowners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BM16_6 CM16_6 DM16_6 EM16_6 FM16_6 In what month and year did [NAME] begin working for pay 35 hours or more per

week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; 5,8-9 in *M14_6; 5,8-9 in *M15_6; 9998-9999 in *M16b_6; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BM16a_6 CM16a_6 DM16a_6 EM16a_6 FM16a_6 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; 5,8-9 in *M14_6; 5,8-9 in *M15_6; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BM16b_6 CM16b_6 DM16b_6 EM16b_6 FM16b_6 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; 5,8-9 in *M14_6; 5,8-9 in *M15_6; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

 ${\tt BM17_6}$ ${\tt CM17_6}$ ${\tt DM17_6}$ ${\tt EM17_6}$ ${\tt FM17_6}$ In what month and year did [NAME] begin

In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; 9998-9999 in *M17b_6; no further key non-owners

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

BM17a_6 CM17a_6 DM17a_6 EM17a_6 FM17a_6 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

BM17b_6 CM17b_6 DM17b_6 EM17b_6 FM17b_6 In what month and year did [NAME] begin working a distinctive contribution to the new business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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SECTION N: HELPER DEMOGRAPHICS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN1_1						INTERVIEWER CHECKPOINT
318 109						1. IF G20=1> GO TO N2 2. OTHERS> GO TO NEXT HELPER N1 . Inap, 0 in AG18; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN2_1						Is [NAME] male or female?
186 132 0 0						 Male Female DK NA Inap, 0 in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN3_1	브	<u> </u>	<u> </u>	#	<u>+</u>	How old is [NAME]?
						CODE AGE (7-95) 97. Deceased 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN4_1						Is [NAME] Hispanic or Latino?
19 296 1 2						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5a_1						(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
235 69 2 12						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_1; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5b_1						Race: Black/African American
45 259 2 12						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_ AN5d_1	_	_	_	_	_	Race: American Indian
17 288 2 11						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_1; no further helpers
7\	D	C	D	₽	.	
<u>A</u> AN5e_1	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	Race: Asian
9 295 2 12						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5f_1	<u>=</u>	<u> </u>	<u>=</u>	=	<u>-</u>	Race: Pacific Islander
4 300 2 12						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5z_1	_	_	_	_	<u> </u>	Race: Other (specify)
0 304 2 12						1. Yes 5. No 8. DK 9. NA . Inap, 0 in AG18; 2 in AN1_1; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN6_1						What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
188 24 3 28 16 50 7 2						 Married Living with a partner Separated Divorced Widowed Never married DK NA Inap, 0 in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN7_1						What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
3 14 92 9 39 11 71 3 38 8 29 1						01. Up to eighth grade 02. Some high school 03. High school degree 04. Technical or vocational degree 05. Some college 06. Community college degree 07. Bachelors degree 08. Some graduate training 09. Masters degree 10. Law, MD, PHD, EDD, degree 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN8_1						How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95) 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_1; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN9_1						How would you describe your relationship with [NAME] are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?
23 3 19 83 74 88 24 1 0 3						 O1. Spouses O2. Partners sharing a household O3. Relatives living in the same household O4. Relatives living in different households O5. Friends or acquaintances from work O6. Friends or acquaintances you have not worked with O7. Strangers before joining the new business team O8. Partners living in different households O8. DK O9. NA Inap, O in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN10_1						What is [NAME's] primary occupation? 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
						SEE MASTER OCCUPATION CODES 998. DK 999. NA . Inap, 0 in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN11_1						How many years of work experience has [NAME] had in the industry where the new business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF HELPER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_1; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN12_1						How many other businesses has [NAME] helped to start as an owner or part-owner?
						CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN13_1						What was the primary contribution of [NAME] to this new business would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
22 12 183 30 20 29 20 0 1						01. Financial 02. Making introductions 03. Providing advice 04. Providing training 05. Physical resources 06. Business services 07. Personal services 90. All of the above NFS 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_1; no further helpers
A	В	<u>C</u>	D	<u>E</u>	<u>F</u>	
_ AN14_1	_	_	_	_	_	Is [NAME] an employee or an exclusive subcontractor of this new business?
50 266 1 1						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN15_1						Does [NAME] work for pay on the new business 35 hours or more per week?
14 36 0 0						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_1; 5,8-9 in AN14_1; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN16_1						In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 0 in AG18; 2 in AN1_1; 5,8-9 in AN14_1; 5,8-9 in AN14_1; 5,8-9 in AN15_1; 9998-9999 in AN16b_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN16a_1						In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_1; 5,8-9 in AN14_1; 5,8-9 in AN15_1; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN16b_1						In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 0 in AG18; 2 in AN1_1; 5,8-9 in AN14_1; 5,8-9 in AN15_1; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN1_2						INTERVIEWER CHECKPOINT
186 71						1. IF G20=1> GO TO N2 2. OTHERS> GO TO NEXT HELPER N1 . Inap, 0 in AG18; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN2_2						Is [NAME] male or female?
107 79 0 0						 Male Female DK NA Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN3_2	<u>D</u>	<u></u>	<u>D</u>	=	<u>+</u>	How old is [NAME]?
						CODE AGE (7-95) 97. Deceased 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN4_2						Is [NAME] Hispanic or Latino?
15 171 0 0						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5a_2						(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
142 37 2 5						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_2; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
AN5b_2						Race:	Black/African American
28 151 2 5						1. 5. 8. 9.	Yes No DK NA Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
AN5d_2	<u>=</u>	<u>~</u>	<u> </u>	=	-	Race:	American Indian
10 169 2 5						1. 5. 8. 9.	Yes No DK NA Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
AN5e_2	<u> </u>	<u> </u>	<u> 2</u>	=	<u>-</u>	Race:	Asian
5 174 2 5						1. 5. 8. 9.	Yes No DK NA Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
AN5f_2	_	-	_	_	_	Race:	Pacific Islander
2 177 2 5						1. 5. 8. 9.	Yes No DK NA Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
_ AN5z_2	_	_	_	_	_	Race:	Other (specify)
0 180 2 4						1. 5. 8. 9.	Yes No DK NA Inap, 0 in AG18; 2 in AN1_2; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN6_2						What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
100 17 4 16 7 37 5 0						 Married Living with a partner Separated Divorced Widowed Never married DK NA Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN7_2						What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
4 6 58 4 18 6 47 1 16 4 22 0						01. Up to eighth grade 02. Some high school 03. High school degree 04. Technical or vocational degree 05. Some college 06. Community college degree 07. Bachelors degree 08. Some graduate training 09. Masters degree 10. Law, MD, PHD, EDD, degree 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN8_2						How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95) 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_2; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN9_2						How would you describe your relationship with [NAME] are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?
7 3 11 46 36 59 18 4 1						 01. Spouses 02. Partners sharing a household 03. Relatives living in the same household 04. Relatives living in different households 05. Friends or acquaintances from work 06. Friends or acquaintances you have not worked with 07. Strangers before joining the new business team 08. Partners living in different households 98. DK 99. NA Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN10_2						What is [NAME's] primary occupation? 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
						SEE MASTER OCCUPATION CODES 998. DK 999. NA . Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN11_2						How many years of work experience has [NAME] had in the industry where the new business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF HELPER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_2; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AN12_2						How many other businesses has [NAME] helped to start as an owner or part-owner?
						CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN13_2						What was the primary contribution of [NAME] to this new business would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
6 20 98 13 14 12 21 2 0						01. Financial 02. Making introductions 03. Providing advice 04. Providing training 05. Physical resources 06. Business services 07. Personal services 90. All of the above NFS 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN14_2						Is [NAME] an employee or an exclusive subcontractor of this new business?
24 162 0 0						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN15_2						Does [NAME] work for pay on the new business 35 hours or more per week?
6 18 0 0						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN16_2						In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; 5,8-9 in AN15_2; 9998-9999 in AN16b_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN16a_2						In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; 5,8-9 in AN15_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN16b_2						In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; 5,8-9 in AN15_2; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN1_3						INTERVIEWER CHECKPOINT
88 43						1. IF G20=1> GO TO N2 2. OTHERS> GO TO NEXT HELPER N1 . Inap, 0 in AG18; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN2_3						Is [NAME] male or female?
52 36 0 0						 Male Female DK NA Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN3_3	프	<u> </u>	<u> 2</u>	=	-	How old is [NAME]?
						CODE AGE (7-95) 97. Deceased 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN4_3						Is [NAME] Hispanic or Latino?
9 79 0 0						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5a_3						(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
69 15 1 3						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_3; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5b_3						Race: Black/African American
11 73 1 3						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_3; no further helpers
70	D	a	D	п	П	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5d_3						Race: American Indian
4 80 1 3						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_ AN5e_3	_	_	_	_	_	Race: Asian
1 83 1 3						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
 AN5f_3	_	_	_	_	_	Race: Pacific Islander
1 84 1 2						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_3; no further helpers
7\	D	C	ח	E.	E.	
<u>A</u> AN5z_3	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	Race: Other (specify)
0 85 1 2						1. Yes 5. No 8. DK 9. NA . Inap, 0 in AG18; 2 in AN1_3; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN6_3						What is [NAME]'S current marital status or living arrangement is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
46 3 0 10 2 24 3 0						 Married Living with a partner Separated Divorced Widowed Never married DK NA Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN7_3						What is the highest level of education [NAME] has completed (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0 4 27 2 14 2 22 1 8 1 7						01. Up to eighth grade 02. Some high school 03. High school degree 04. Technical or vocational degree 05. Some college 06. Community college degree 07. Bachelors degree 08. Some graduate training 09. Masters degree 10. Law, MD, PHD, EDD, degree 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN8_3						How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95) 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_3; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN9_3						How would you describe your relationship with [NAME] are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?
2 1 4 23 20 32 6 0 0						 O1. Spouses O2. Partners sharing a household O3. Relatives living in the same household O4. Relatives living in different households O5. Friends or acquaintances from work O6. Friends or acquaintances you have not worked with O7. Strangers before joining the new business team O8. Partners living in different households O8. DK O9. NA Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN10_3						What is [NAME's] primary occupation? 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?] SEE MASTER OCCUPATION CODES 998. DK 999. NA . Inap, 0 in AG18; 2 in AN1_3; no further
						helpers
<u>A</u> AN11_3	<u>B</u>	<u>C</u>	D	<u>E</u>	<u>F</u>	How many years of work experience has [NAME] had in the industry where the new business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF HELPER WOULD HAVE BEEN
						UNDER 18] 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_3; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	$\underline{\mathbf{F}}$	
AN12_3						How many other businesses has [NAME] helped to start as an owner or part-owner?
						CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN13_3						What was the primary contribution of [NAME] to this new business would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
2 7 42 8 4 6 18 1 0						01. Financial 02. Making introductions 03. Providing advice 04. Providing training 05. Physical resources 06. Business services 07. Personal services 90. All of the above NFS 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN14_3						Is [NAME] an employee or an exclusive subcontractor of this new business?
10 78 0 0						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_3; nofurther helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN15_3						Does [NAME] work for pay on the new business 35 hours or more per week?
3 7 0 0						 Yes No DK NA Inap, 0 in AG18; 2 in AN1_3; 5,8-9 in AN14_3; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN16_3						In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 0 in AG18; 2 in AN1_3; 5,8-9 in AN14_3; 5,8-9 in AN15_3; 9998-9999 in AN16b_3; no further helpers
<u>A</u>	В	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN16a_3	_	_	_	_	_	In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_3; 5,8-9 in AN14_3; 5,8-9 in AN15_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN16b_3						In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 0 in AG18; 2 in AN1_3; 5,8-9 in AN14_3; 5,8-9 in AN15_3; no further helpers

SECTION P: COMMUNITY RESOURCES

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP1				EP1	FP1	Now I would like to talk to you about the community in which you now live. Please tell me whether you agree or disagree with the following statements.
						The social norms and culture of the community where you live are highly supportive of success achieved through one's own personal efforts. Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?
309 553 214				101 165 68	83 147 62	 Strongly agree Agree Neither
89 46				32 8	22 6	4. Disagree5. Strongly disagree
2 1				1	0	8. DK 9. NA Wave E/F Inap:
						. Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP2				EP2	FP2	The social norms and culture of your community emphasize self-sufficiency, autonomy, and personal initiative. Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?
286 597				97 187	83 157	 Strongly agree Agree
197 101				57 26	49 27	3. Neither 4. Disagree
3 0 3				8	4	5. Strongly disagree 8. DK
0				1	0	9. NA
						Wave E/F Inap: . Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP3	_	_	_	EP3	FP3	The social norms and culture of your community encourage entrepreneurial risk-taking. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
231 559				69 163	62 153	 Strongly agree Agree
189 176				62 65	44 56	3. Neither 4. Disagree
50				15	5	5. Strongly disagree
9 0				1 1	0	8. DK 9. NA
						Wave E/F Inap: . Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP4				EP4	FP4	The social norms and culture of your community encourage creativity and innovativeness. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
250 599 161 156 44 4				89 175 53 47 11 0	71 153 51 41 4 0	 Strongly agree Agree Neither Disagree Strongly disagree DK NA Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP5				EP5	FP5	The social norms and culture of your community emphasize the responsibility that the individual has in managing his or her own life. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
306 677 128 74 25 4				112 194 43 21 5 0	82 193 33 10 2 0	 Strongly agree Agree Neither Disagree Strongly disagree DK NA Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP6				EP6	FP6	Young people in your community are encouraged to be independent and start their own businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree)?
138 427 261 276 92 20 0				38 141 79 88 26 4	41 119 70 77 13 0	 Strongly agree Agree Neither Disagree Strongly disagree DK NA Wave E/F Inap: Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP7				EP7	FP7	State and local governments in your community provide good support for those starting (new) businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
95 457 246 306 85 24 1				27 112 86 109 39 3 0	20 101 64 107 28 0	 Strongly agree Agree Neither Disagree Strongly disagree DK NA Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP8				EP8	FP8	Bankers and other investors in your community go out of their way to help (new) businesses get started. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
61 349 314 352 105 33 0				13 87 84 129 61 2	12 73 70 124 40 1	 Strongly agree Agree Neither Disagree Strongly disagree DK NA Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP9				EP9	FP9	Community groups provide good support for those starting (new) businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
98 533 301 217 41 23				40 170 81 69 14 2	27 163 68 55 6 1	 Strongly agree Agree Neither Disagree Strongly disagree DK NA Wave E/F Inap: Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP10				EP10	FP10	Many of your friends have started (new) businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
77 426 152 473 77 9 0				26 137 37 150 25 1	22 126 37 123 12 0	 Strongly agree Agree Neither Disagree Strongly disagree DK NA Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP11				EP11	FP11	Many of your relatives have started (new) businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
94 365 124 529 97 5				21 88 31 196 40 0	14 92 28 165 19 0 2	 Strongly agree Agree Neither Disagree Strongly disagree DK NA Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP12				EP12	FP12	Most of the leaders in your community are people who own their own businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
156 534 184 283 33 24				46 185 51 76 15 3	32 164 57 63 4 0	 Strongly agree Agree Neither Disagree Strongly disagree DK NA Wave E/F Inap: Inap, 3 in *A50

SECTION Q: START-UP INVESTMENTS, DEBTS AND NET WORTH

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ1						INTERVIEWER CHECKPOINT
366						1. IF BUSINESS IS LEGAL ENTITY (C2=1)> GO TO Q2
848						2. OTHERS> GO TO Q3
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ1x	CQ1x	DQ1x	EQ1x	FQ1x	INTERVIEWER CHECKPOINT
	241	250	215	216	194	1. IF NEW FIRM OR ACTIVE START-UP (A50=1 OR 2) AND BUSINESS <u>WAS</u> A LEGAL ENTITY (*C2=1)> GO TO NEXT SECTION
	387	248	169	137	108	2. IF NEW FIRM OR ACTIVE START-UP (A50=1 OR 2) AND BUSINESS WAS NOT LEGAL ENTITY (*C2/C2=5/DK/NA)> GO TO Q3
	113	57	31	23	18	3. IF NEW FIRM OR ACTIVE START-UP (A50=1 OR 2) AND BUSINESS IS NOW A LEGAL ENTITY (C2=1)> GO TO Q2 . Inap, 3 in *A50

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В
            C
                   D
                           Ε
                                  F
Α
   BQ4x 1 CQ4x 1 DQ4x 1 EQ4x 1 FQ4x 1
                                        INTERVIEWER CHECKPOINT
   BQ4x_2 CQ4x_2 DQ4x_2 EQ4x_2 FQ4x_2
   BQ4x_3 CQ4x_3 DQ4x_3 EQ4x_3 FQ4x_3
                                              IF OLD OWNER DELETED (G4c=NO) --> GO
   BQ4x 4 CQ4x 4 DQ4x 4 EQ4x 4
                                FQ4x 4
                                              TO NEXT OWNER/SECTION
   BQ4x_5 CQ4x_5 DQ4x_5 EQ4x_5 FQ4x_5
                                              IF OLD OWNER STILL AN OWNER
   BQ4x 6 CQ4x 6 DQ4x 6 EQ4x 6 FQ4x 6
                                              (G4c=YES/DK/NA) AND PERSONAL SAVING
                 DQ4x 7 EQ4x 7 FQ4x 7
                                              AMOUNT NOT MISSING --> GO TO Q4c
                 DQ4x_8 EQ4x_8 FQ4x_8
                 DQ4x_9 EQ4x_9 FQ4x_9
DQ4x_10 EQ4x_10 FQ4x_10
                                              IF OLD OWNER STILL AN OWNER
                                              (G4c=YES/DK/NA) AND PERSONAL SAVING
                                              AMOUNT IS MISSING (*Q4=DK/NA/EMPTY)
                                              --> GO TO Q4
                                              IF NEW OWNER --> GO TO Q4
                                        4.
                                              Inap, 3 in *A50; 1 in *Q1x; no further
                                              owners
      В
            C
                    \overline{\mathbf{D}}
                                    F
<u>A</u>
                            \mathbf{E}
   BQ4c_1 CQ4c_1 DQ4c_1
                                  FQ4c_1
                          EQ4c_1
                                          In the last interview, you stated that
   BQ4c 2 CQ4c 2
                  DQ4c 2
                          EQ4c 2
                                  FQ4c 2
                                          (you/[NAME]) had provided [$*Q4] to the
   BQ4c 3 CQ4c 3 DQ4c 3
                                  FQ4c 3
                          EQ4c 3
                                          (new) business from (your/their) personal
   BQ4c_4 CQ4c_4 DQ4c_4
                          EQ4c_4
                                  FQ4c 4
                                          savings and other personal sources (before
   BQ4c_5 CQ4c_5 DQ4c_5
                          EQ4c_5
                                  FQ4c_5
                                          it was registered as a [*C1/C1]). Is this
   BQ4c_6 CQ4c_6 DQ4c_6
                                  FQ4c_6
                          EQ4c_6
                                          still correct (or (have/has) (you/[NAME])
                  DQ4c_7
DQ4c_8
                         EQ4c_7
EQ4c_8
                                  FQ4c 7
                                  FQ4c_8
                                          contributed more from (your/their)
                  DQ4c_9 EQ4c_9 FQ4c_9
                                          personal savings) (before the (new)
                 DQ4c_10 EQ4c_10 FQ4c_10 business was registered as a [*C1/C1])?
                                                Yes, correct
                                          1.
                                                No, incorrect (if vol.)
                                          2.
                                          5.
                                                 Contributed more funds
                                          8.
                                          9.
                                                NA
                                                 Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in
```

*Q4x n; no further owners

<u>A B C D E F</u>	
AQ4_1 BQ4_1 CQ4_1 DQ4_1 EQ4_1 FQ4_1 Wave A: AQ4_2 BQ4_2 CQ4_2 DQ4_2 EQ4_2 FQ4_2 FQ4_3 AQ4_3 BQ4_3 CQ4_3 DQ4_3 EQ4_3 FQ4_3 AQ4_4 BQ4_4 CQ4_4 DQ4_5 EQ4_5 FQ4_5 BQ4_6 CQ4_6 DQ4_6 EQ4_6 FQ4_6 DQ4_6 EQ4_6 PQ4_6 DQ4_9 EQ4_9 FQ4_9 DQ4_10 EQ4_10 FQ4_10 F	personal was registered ont provided by personal arces(, rted last as registered 0,995)

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ5x_2 BQ5x_3 BQ5x_4 BQ5x_5	CQ5x_2 CQ5x_3 CQ5x_4 CQ5x_5	DQ5x_2 DQ5x_3 DQ5x_4 DQ5x_5 DQ5x_6 DQ5x_7 DQ5x_8 DQ5x_9	EQ5x_1 EQ5x_2 EQ5x_3 EQ5x_4 EQ5x_5 EQ5x_6 EQ5x_7 EQ5x_8 EQ5x_9 EQ5x_10	FQ5x_2 FQ5x_3 FQ5x_4 FQ5x_5 FQ5x_6 FQ5x_7 FQ5x_8	 INTERVIEWER CHECKPOINT IF OLD OWNER DELETED (G4c=NO)> GO TO NEXT SECTION IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND PERSONAL LOAN FROM FAMILY NOT MISSING> GO TO Q5c IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND PERSONAL LOAN FROM FAMILY IS MISSING (*Q5=DK/NA/EMPTY)> GO TO Q5 IF NEW OWNER> GO TO Q5 Inap, 3 in *A50; 1 in *Q1x; no further owners
A	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ5c_2 BQ5c_3 BQ5c_4 BQ5c_5	CQ5c_2 CQ5c_3 CQ5c_4 CQ5c_5	DQ5c_9	EQ5c_1 EQ5c_2 EQ5c_3 EQ5c_4 EQ5c_5 EQ5c_6 EQ5c_7 EQ5c_8 EQ5c_9 EQ5c_10	FQ5c_2 FQ5c_3 FQ5c_4 FQ5c_5 FQ5c_6 FQ5c_7 FQ5c_8 FQ5c_9	(In the last interview, you stated that) [\$*Q5] was provided to the (new) business from personal loans received by (you/[NAME]) from (your/their) family members or relatives (before it was registered as a [*C1/C1]). Is this still correct (or (have/has) (you/[NAME]) contributed more from personal family loans) (before the (new) business was registered as a [*C1/C1])?
						 Yes, correct No, incorrect (if vol.) Contributed more funds DK NA Inap,3 in *A50; 1 in *Q1x; 1,3-4 in *Q5x_n; no further owners

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Α
        В
              C
                    \overline{\mathbf{D}}
                           Ε
                                  F
AQ5_1 BQ5_1 CQ5_1 DQ5_1
                         EQ5_1
                                 FQ5_1
                                        Wave A:
AQ5_2 BQ5_2 CQ5_2 DQ5_2
                         EQ5_2
                                 FQ5_2
                                        What is the dollar amount provided that came
                  DQ5_3
AQ5_3 BQ5_3 CQ5_3
                         EQ5_3
                                 FQ5_3
                                        from personal loans received by (you/[NAME])
AQ5_4 BQ5_4 CQ5_4
AQ5_5 BQ5_5 CQ5_5
                  DQ5 4
                         EQ5 4
                                 FQ5 4
                                        from (your/their) family members and relatives
                         EQ5_5
                                 FQ5_5
                  DQ5_5
                                        (before the business was registered as a
      BQ5_6 CQ5_6 DQ5_6
                         EQ5 6
                                 FQ5 6
                                        [C1])?
                                 FQ5 7
                   DQ5 7
                         EQ5 7
                   DQ5_8
                         EQ5_8
                                 FQ5_8
                                        Wave B/C/D/E/F:
                  DQ5_9 EQ5_9 FQ5_9
DQ5_10 EQ5_10 FQ5_10
                                        What is the total dollar amount provided that
                                        came from personal loans received by
                                        (you/[NAME]) from family members or
                                        relatives(, including the [$*Q5] you reported
                                        last year,) (before the (new) business was
                                        registered as a [*C1/C1])?
                                        CODE DOLLAR AMOUNT ($0-999,999,995)
                                        999 999 998.
                                                           DK
                                        999 999 999.
                                                            NA
                                        Wave A Inap:
                                              Inap, no further owners
                                        Wave B/C/D/E/F Inap:
                                               Inap, 3 in *A50; 1 in *Q1x; 1 in *Q5x n;
                                               1,8-9 in *Q5c n; no further owners
```

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ6x_2 BQ6x_3 BQ6x_4 BQ6x_5	CQ6x_2 CQ6x_3 CQ6x_4 CQ6x_5	DQ6x_8 DQ6x_9	EQ6x_1 EQ6x_2 EQ6x_3 EQ6x_4 EQ6x_5 EQ6x_6 EQ6x_7 EQ6x_8 EQ6x_9 EQ6x_10	FQ6x_2 FQ6x_3 FQ6x_4 FQ6x_5 FQ6x_6 FQ6x_7 FQ6x_8	 INTERVIEWER CHECKPOINT IF OLD OWNER DELETED (G4c=NO)> GO TO NEXT SECTION IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND PERSONAL LOAN FROM FRIEND AMOUNT NOT MISSING> GO TO Q6c IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND PERSONAL LOAN FROM FRIEND AMOUNT IS MISSING (*Q6=DK/NA/EMPTY)> GO TO Q6 IF NEW OWNER> GO TO Q6 Inap, 3 in *A50; 1 in *Q1x; no further owners
<u>A</u>	BQ6c_2 BQ6c_3 BQ6c_4 BQ6c_5	CQ6c_2 CQ6c_3 CQ6c_4	DQ6c_2 DQ6c_3 DQ6c_4 DQ6c_5	EQ6c_1 EQ6c_2 EQ6c_3 EQ6c_4 EQ6c_5 EQ6c_6 EQ6c_7 EQ6c 8	FQ6c_2 FQ6c_3 FQ6c_4 FQ6c_5 FQ6c_6 FQ6c_7	(In the last interview, you stated that) [\$*Q6] was provided to the (new) business from personal loans received by (you/[NAME]) from (your/their) friends, employers or work colleagues (before it was registered as a [*C1/C1]). Is this still correct (or (have/has) (you/[NAME])
			DQ6c_9	EQ6C_8 EQ6C_9 EQ6C_10	FQ6c_9	contributed more from loans from friends, employers or work colleagues) (before the (new) business was registered as a [*C1/C1])?
						 Yes, correct No, incorrect (if vol.) Contributed more funds DK NA Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in *Q6x_n; no further owners

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Α
        В
               C
                     D
                            Ε
AQ6_1 BQ6_1 CQ6_1 DQ6_1 EQ6_1 FQ6_1
                                        Wave A:
AQ6_2 BQ6_2 CQ6_2 DQ6_2 EQ6_2 FQ6_2
                                        (What is the dollar amount provided that came)
AQ6_3 BQ6_3 CQ6_3 DQ6_3 EQ6_3 FQ6_3
                                        from personal loans received by (you/[NAME])
AQ6_4 BQ6_4 CQ6_4 DQ6_4 EQ6_4 FQ6_4
AQ6_5 BQ6_5 CQ6_5 DQ6_5 EQ6_5 FQ6_5
                                        from (your/their) friends, employers or work
                                        colleagues (before the business was registered
      BQ6 6 CQ6 6 DQ6 6 EQ6 6 FQ6 6
                                        as a [C1])?
                   DQ6 7 EQ6 7 FQ6 7
                   DQ6_8 EQ6_8 FQ6_8
                                        Wave B/C/D/E/F:
                   DQ6_9 EQ6_9 FQ6_9 Wave B/C/D/E/F:
DQ6_10 EQ6_10 FQ6_10 What is the <u>total</u> dollar amount provided that
                                        came from personal loans received by
                                        (you/[NAME]) from friends, employers or work
                                        colleagues(, including the [$*Q6] you reported
                                        last year,) (before the (new) business was
                                        registered as a [*C1/C1])?
                                        CODE DOLLAR AMOUNT ($0-999,999,995)
                                        999 999 998.
                                                            DK
                                        999 999 999.
                                                            NA
                                        Wave A Inap:
                                              Inap, no further owners
                                        Wave B/C/D/E/F Inap:
                                              Inap, 3 in *A50; 1 in *Q1x; 1 in *Q6x n;
                                               1,8-9 in *Q6c n; no further owners
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Α В C D Ε F BQ7x 1 CQ7x 1 DQ7x 1 EQ7x 1 FQ7x 1 INTERVIEWER CHECKPOINT BQ7x_2 CQ7x_2 DQ7x_2 EQ7x_2 FQ7x_2 BQ7x_3 CQ7x_3 DQ7x_3 EQ7x_3 FQ7x_3 IF OLD OWNER DELETED (G4c=NO) --> GO BQ7x_4 CQ7x_4 DQ7x_4 EQ7x_4 FQ7x_4 TO NEXT SECTION BQ7x_5 CQ7x_5 DQ7x_5 EQ7x_5 FQ7x_5 IF OLD OWNER STILL AN OWNER BQ7x 6 CQ7x 6 DQ7x 6 EQ7x 6 FQ7x 6 (G4c=YES/DK/NA) AND CREDIT CARD LOAN DQ7x 7 EQ7x 7 FQ7x 7 AMOUNT NOT MISSING --> GO TO Q7c DQ7x_8 EQ7x_8 FQ7x_8 IF OLD OWNER STILL AN OWNER DQ7x_9 EQ7x_9 FQ7x_9 (G4c=YES/DK/NA) AND CREDIT CARD LOAN DQ7x 10 EQ7x 10 FQ7x 10 AMOUNT IS MISSING (*Q7=DK/NA/EMPTY) --> GO TO Q7 IF NEW OWNER --> GO TO Q7 4. Inap, 3 in *A50; 1 in *Q1x; no further owners В C $\overline{\mathbf{D}}$ Ε F <u>A</u> BQ7c_1 CQ7c_1 DQ7c_1 EQ7c_1 FQ7c_1 BQ7c_2 CQ7c_2 DQ7c_2 EQ7c_2 FQ7c_2 (In the last interview, you stated that) [\$*Q7] was provided to the (new) business BQ7c 3 CQ7c 3 DQ7c 3 EQ7c 3 FQ7c 3 from credit card loans by (you/ [NAME]) BQ7c_4 CQ7c_4 DQ7c_4 EQ7c_4 FQ7c_4 (before it was registered as a [*C1/C1]). BQ7c_5 CQ7c_5 DQ7c_5 EQ7c_5 FQ7c_5 Is this still correct (or (have/has) BQ7c_6 CQ7c_6 DQ7c_6 EQ7c_6 FQ7c_6 DQ7c_7 EQ7c_7 FQ7c_7 DQ7c_8 EQ7c_8 FQ7c_8 (you/[NAME]) contributed more from credit card loans) (before it was registered as a DQ7c 9 EQ7c 9 FQ7c 9 [*C1/C1])? DQ7c 10 EQ7c 10 FQ7c 10 Yes, correct No, incorrect (if vol.) 2. 5. Contributed more funds DK 8. 9.

Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in

*Q7x n; no further owners

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A
          В
                 C
                         \overline{\mathbf{D}}
                                Ε
AQ7_1 BQ7_1 CQ7_1 DQ7_1 EQ7_1 FQ7_1
                                              Wave A:
AQ7_2 BQ7_2 CQ7_2 DQ7_2 EQ7_2 FQ7_2
                                              (What is the dollar amount provided that came)
AQ7_3 BQ7_3
               CQ7_3 DQ7_3
                             EQ7_3 FQ7_3
                                              from credit card loans to (you/[NAME]) (before
AQ7_4 BQ7_4 CQ7_4 DQ7_4 EQ7_4
AQ7_5 BQ7_5 CQ7_5 DQ7_5 EQ7_5
                                     FQ7_4
                                              the business was registered as a [C1])?
                                     FQ7 5
       BQ7_6 CQ7_6 DQ7_6 EQ7_6 FQ7_6
                                              Wave B/C/D/E/F:
                      DQ7 7 EQ7 7 FQ7 7
                                              (What is the total dollar amount provided that
                      DQ7_8 EQ7_8 FQ7_8 (What is the <u>total</u> dollar amount provided that DQ7_9 EQ7_9 FQ7_9 came) from credit card loans to (you/[NAME])(DQ7_10 EQ7_10 FQ7_10 including the [$*Q7] you reported last year,)
                                              came) from credit card loans to (you/[NAME])(,
                                              (before the (new) business was registered as a
                                              [*C1/C1])?
                                              CODE DOLLAR AMOUNT ($0-999,999,995)
                                              999 999 998.
                                                                    DK
                                              999 999 999.
                                              Wave A Inap:
                                                     Inap, no further owners
                                              Wave B/C/D/E/F Inap:
                                                      Inap, 3 in *A50; 1 in *Q1x; 1 in *Q7x n;
                                                      1,8-9 in *Q7c n; no further owners
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Α В C D Ε F BQ8x 1 CQ8x 1 DQ8x 1 EQ8x 1 FQ8x 1 INTERVIEWER CHECKPOINT BQ8x_2 CQ8x_2 DQ8x_2 EQ8x_2 FQ8x_2 BQ8x_3 CQ8x_3 DQ8x_3 EQ8x_3 FQ8x_3 IF OLD OWNER DELETED (G4c=NO) --> GO BQ8x 4 CQ8x 4 DQ8x 4 EQ8x 4 FQ8x 4 TO NEXT SECTION BQ8x_5 CQ8x_5 DQ8x_5 EQ8x_5 FQ8x_5 IF OLD OWNER STILL AN OWNER BQ8x 6 CQ8x 6 DQ8x 6 EQ8x 6 FQ8x 6 (G4c=YES/DK/NA) AND PERSONAL LOAN DQ8x 7 EQ8x 7 FQ8x 7 FROM BANK AMOUNT NOT MISSING --> GO DQ8x_8 EQ8x_8 FQ8x_8 TO Q8c DQ8x_9 EQ8x_9 FQ8x_9 DQ8x_10 EQ8x_10 FQ8x_10 3. IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND PERSONAL LOAN FROM BANK AMOUNT IS MISSING (*Q8=DK/NA/EMPTY) --> GO TO Q8 IF NEW OWNER --> GO TO Q8 4. Inap, 3 in *A50; 1 in *Q1x; no further owners A В C D \mathbf{E} F BQ8c_1 CQ8c_1 DQ8c_1 EQ8c_1 FQ8c_1 (In the last interview, you stated that) BQ8c 2 CQ8c 2 DQ8c 2 EQ8c 2 FQ8c 2 (you/[NAME]) had provided [\$*Q8] to the BQ8c_3 CQ8c_3 DQ8c_3 EQ8c_3 FQ8c_3 (new) business from personal loans from a BQ8c_4 CQ8c_4 DQ8c_4 EQ8c_4 FQ8c_4 bank or some other type of financial BQ8c_5 CQ8c_5 DQ8c_5 EQ8c_5 FQ8c_5 institution (before it was registered as a BQ8c_6 CQ8c_6 DQ8c_6 EQ8c_6 FQ8c_6 [*C1/C1]). Is this still correct (or DQ8c_7 EQ8c_7 FQ8c_7 DQ8c_8 EQ8c_8 FQ8c_8 (have/has) (you/[NAME]) contributed more DO8c 9 EO8c 9 FO8c 9 from personal bank loans) (before the new DQ8c 10 EQ8c 10 FQ8c 10 business was registered as a [*C1/C1])? 1. Yes, correct 2. No, incorrect (if vol.) 5. Contributed more funds 8. 9. Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in *Q8x n; no further owners

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Α
        В
               C
                     \overline{\mathbf{D}}
                            Ε
                                  F
AQ8_1 BQ8_1 CQ8_1 DQ8_1 EQ8_1 FQ8_1
                                       Wave A:
AQ8_2 BQ8_2 CQ8_2 DQ8_2 EQ8_2 FQ8_2
                                        (What is the dollar amount provided that came)
                   DQ8_3
AQ8_3 BQ8_3
             CQ8_3
                          EQ8_3 FQ8_3
                                        from a personal loan from a bank or some other
AQ8_4 BQ8_4 CQ8_4 DQ8_4
AQ8_5 BQ8_5 CQ8_5 DQ8_5
                          EQ8 4
                                FQ8 4
                                        type of financial institution to (you/[NAME])
                          EQ8_5 FQ8_5
                                        (before the business was registered as a
      BQ8 6 CQ8 6 DQ8 6 EQ8 6 FQ8 6
                                        [C1])?
                   DQ8_7 EQ8_7 FQ8_7
                   DQ8_8 EQ8_8 FQ8_8
                                       Wave B/C/D/E/F:
                   DQ8_9 EQ8_9 FQ8_9 DQ8_10 EQ8_10 FQ8_10
                                       (What is the total dollar amount provided that
                                        came) from personal loans from a bank or some
                                        other type of financial institution to
                                        (you/[NAME])(, including the [$*Q8] you
                                        reported last year,) (before the new business
                                        was registered as a [*C1/C1])?
                                        CODE DOLLAR AMOUNT ($0-999,999,995)
                                        999 999 998.
                                                           DK
                                        999 999 999.
                                                           NA
                                        Wave A Inap:
                                              Inap, no further owners
                                        Wave B/C/D/E/F Inap:
                                              Inap, 3 in *A50; 1 in *Q1x; 1 in *Q8x n;
                                              1,8-9 in *Q8c n; no further owners
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Α
       В
              C
                      D
                              \mathbf{E}
                                      F
    BQ9x 1 CQ9x 1 DQ9x 1 EQ9x 1 FQ9x 1
                                            INTERVIEWER CHECKPOINT
    BQ9x_2 CQ9x_2 DQ9x_2 EQ9x_2 FQ9x_2
    BQ9x_3 CQ9x_3 DQ9x_3 EQ9x_3 FQ9x_3
                                                    IF OLD OWNER DELETED (G4c=NO) --> GO
                                            1.
    BQ9x 4 CQ9x 4 DQ9x 4 EQ9x 4 FQ9x 4
                                                    TO NEXT SECTION
    BQ9x_5 CQ9x_5 DQ9x_5 EQ9x_5 FQ9x_5
                                                    IF OLD OWNER STILL AN OWNER
    BQ9x 6 CQ9x 6 DQ9x 6 EQ9x 6 FQ9x 6
                                                    (G4c=YES/DK/NA) AND ASSET BACKED LOAN
                   DQ9x_7 EQ9x_7 FQ9x_7
                                                    AMOUNT NOT MISSING --> GO TO Q9c
                   DQ9x_8 EQ9x_8 FQ9x_8
                                                    IF OLD OWNER STILL AN OWNER
                   DQ9x_9 EQ9x_9 FQ9x_9
                                                    (G4c=YES/DK/NA) AND ASSET BACKED LOAN
                   DQ9x 10 EQ9x 10 FQ9x 10
                                                    AMOUNT IS MISSING (*Q9=DK/NA/EMPTY)
                                                    --> GO TO Q9
                                                    IF NEW OWNER --> GO TO Q9
                                             4.
                                                    Inap, 3 in *A50; 1 in *Q1x; no
                                                    further owners
       В
              C
                      \overline{\mathbf{D}}
                              Ε
                                      F
<u>A</u>
    BQ9c_1 CQ9c_1 DQ9c_1 EQ9c_1 FQ9c_1
BQ9c_2 CQ9c_2 DQ9c_2 EQ9c_2 FQ9c_2
                                            (In the last interview, you stated that)
                                            [$*Q9] was provided to the (new) business
    BQ9c 3 CQ9c 3 DQ9c 3 EQ9c 3 FQ9c 3
                                            from an asset backed loan like a second
    BQ9c_4 CQ9c_4 DQ9c_4 EQ9c_4 FQ9c_4
                                            mortgage or car loan by (you/[NAME])
    BQ9c_5 CQ9c_5 DQ9c_5 EQ9c_5 FQ9c_5
                                             (before it was registered as a [*C1/C1]).

        BQ9c_6 CQ9c_6
        DQ9c_6
        EQ9c_6
        FQ9c_6

        DQ9c_7
        EQ9c_7
        FQ9c_7

        DQ9c_8
        EQ9c_8
        FQ9c_8

                                            Is this still correct (or (have/has)
                                            (you/[NAME]) contributed more from personal
                   DQ9c 9 EQ9c 9 FQ9c 9 asset backed loans) (before the (new)
                   DQ9c 10 EQ9c 10 FQ9c 10 business was registered as a [*C1/C1])?
                                             1.
                                                    Yes, correct
                                                    No, incorrect (if vol.)
                                             2.
                                             5.
                                                    Contributed more funds
                                             8.
                                                    DK
                                             9.
                                                    NA
                                                    Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in
                                                    *Q9x n; no further owners
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Α
         В
                C
                       \overline{\mathbf{D}}
                              Ε
                                     F
AQ9_1 BQ9_1 CQ9_1 DQ9_1 EQ9_1 FQ9_1
                                          Wave A:
AQ9_2 BQ9_2 CQ9_2 DQ9_2 EQ9_2 FQ9_2
                                           (What is the dollar amount provided that came)
AQ9_3 BQ9_3
              CQ9_3
                     DQ9_3
                            EQ9_3 FQ9_3
                                          from an asset backed loan like a second
AQ9_4 BQ9_4 CQ9_4 DQ9_4 EQ9_4 FQ9_4
AQ9_5 BQ9_5 CQ9_5 DQ9_5 EQ9_5 FQ9_5
                                   FQ9 4
                                          mortgage or car loan to (you/[NAME]) (before
                                           the business was registered as a [C1])?
       BQ9_6 CQ9_6 DQ9_6 EQ9_6 FQ9_6
                     DQ9 7 EQ9 7 FQ9 7
                                          Wave B/C/D/E/F:
                     DQ9_8 EQ9_8 FQ9_8
                                           (What is the total dollar amount provided that
                    DQ9^-9 EQ9^-9 FQ9^-9 (What is the <u>total</u> dollar amount provided that DQ9^-10 EQ9^-10 FQ9^-10 came) from an asset backed loan like a second
                                           mortgage or car loan to (you/[NAME])(,
                                           including the [$*Q9] you reported last year,)
                                           (before the (new) business was registered as a
                                           [*C1/C1])?
                                           CODE DOLLAR AMOUNT ($0-999,999,995)
                                           999 999 998.
                                                               DK
                                           999 999 999.
                                          Wave A Inap:
                                                 Inap, no further owners
                                           Wave B/C/D/E/F Inap:
                                                  Inap, 3 in *A50; 1 in *Q1x; 1 in *Q9x n;
                                                  1,8-9 in *Q9c n; no further owners
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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ10x_1 BQ10x_2 BQ10x_3 BQ10x_4 BQ10x_5 BQ10x_6	CQ10x_2 CQ10x_3 CQ10x_4 CQ10x_5	DQ10x_1 DQ10x_2 DQ10x_3 DQ10x_4 DQ10x_5 DQ10x_6 DQ10x_7 DQ10x_8 DQ10x_9 DQ10x_10	EQ10x_1 EQ10x_2 EQ10x_3 EQ10x_4 EQ10x_5 EQ10x_6 EQ10x_7 EQ10x_8 EQ10x_9 EQ10x_10		 INTERVIEWER CHECKPOINT IF OLD OWNER DELETED (G4c=NO)> GO TO NEXT SECTION IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND AMOUNT FROM OTHER SOURCES NOT MISSING> GO TO Q10c IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND AMOUNT FROM OTHER SOURCES IS MISSING (*Q10=DK/NA/EMPTY) > GO TO Q10 IF NEW OWNER> GO TO Q10 Inap, 3 in *A50; 1 in *Q1x; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ10c_1 BQ10c_2 BQ10c_3 BQ10c_4 BQ10c_5 BQ10c_6	CQ10c_2 CQ10c_3	DQ10c_2 DQ10c_3 DQ10c_4 DQ10c_5 DQ10c_6 DQ10c_7 DQ10c_8 DQ10c_9	EQ10c_1 EQ10c_2 EQ10c_3 EQ10c_4 EQ10c_5 EQ10c_6 EQ10c_7 EQ10c_8 EQ10c_9 EQ10c_10	FQ10c_1 FQ10c_2 FQ10c_3 FQ10c_4 FQ10c_5 FQ10c_6 FQ10c_7 FQ10c_8 FQ10c_9 FQ10c_10	(In the last interview, you stated that) (you/[NAME]) had provided [\$*Q10] to the (new) business from (other sources/*Q11) (before it was registered as a [*C1/C1]). Is this still correct (or (have/has) (you/[NAME]) contributed more from other sources) (before the (new) business was registered as a [*C1/C1])?
						 Yes, correct No, incorrect (if vol.) Contributed more funds DK NA Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in *Q10x_n; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ10_1 AQ10_2 AQ10_3 AQ10_4 AQ10_5	BQ10_1 BQ10_2 BQ10_3 BQ10_4 BQ10_5 BQ10_6	CQ10_1 CQ10_2 CQ10_3 CQ10_4 CQ10_5 CQ10_6	DQ10_1 DQ10_2 DQ10_3 DQ10_4 DQ10_5 DQ10_6 DQ10_7 DQ10_8 DQ10_9 DQ10_10	EQ10_1 EQ10_2 EQ10_3 EQ10_4 EQ10_5 EQ10_6 EQ10_7 EQ10_8 EQ10_9 EQ10_10	FQ10_1 FQ10_2 FQ10_3 FQ10_4 FQ10_5 FQ10_6 FQ10_7 FQ10_8 FQ10_9 FQ10_10	Wave A: What is the dollar amount provided by (you/[NAME]) that came from any other sources (before the business was registered as a [C1])? Wave B/C/D/E/F: What is the total dollar amount provided by (you/[NAME]) that came from any other sources (,including the [\$*Q10] you reported last year,) (before the (new) business was registered as a [*C1/C1])?
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA Wave A Inap: . Inap, no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *Q1x; 1 in
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ11_1 AQ11_2 AQ11_3 AQ11_4 AQ11_5	BQ11_2 BQ11_3	CQ11_1 CQ11_2 CQ11_3 CQ11_4 CQ11_5 CQ11_6	DQ11_1 DQ11_2 DQ11_3 DQ11_4 DQ11_5 DQ11_6 DQ11_7 DQ11_8 DQ11_9 DQ11_10	EQ11_1 EQ11_2 EQ11_3 EQ11_4 EQ11_5 EQ11_6 EQ11_7 EQ11_8 EQ11_9 EQ11_10	FQ11_1 FQ11_2 FQ11_3 FQ11_4 FQ11_5 FQ11_6 FQ11_7 FQ11_8 FQ11_9 FQ11_10	<pre>What was this other source of funding? 98. DK 99. NA Wave A Inap: .</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ12_2 AQ12_3	BQ12_1 BQ12_2 BQ12_3 BQ12_4 BQ12_5 BQ12_6	CQ12_2 CQ12_3 CQ12_4 CQ12_5	DQ12_2 DQ12_3 DQ12_4 DQ12_5 DQ12_6 DQ12_7 DQ12_8 DQ12_9	EQ12_7 EQ12_8 EQ12_9	FQ12_2 FQ12_3 FQ12_4 FQ12_5 FQ12_6 FQ12_7	
						Wave B/C/D/E/F: Based on what you just said, the total amount (you have/[NAME] has) contributed to this new business (before it was registered as [*C1/C1]), either to purchase ownership or as a loan to this (new) business, is approximately [SUM Q4-Q10] dollars. Is this correct?
						<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *Q1x; owner deleted (*G4c_n=5); all *Q4c_n-*Q10c_n correct; no further owners</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ12x_2 AQ12x_3 AQ12x_4	BQ12x_2 BQ12x_3 BQ12x_4 BQ12x_5	CQ12x_2 CQ12x_3 CQ12x_4	DQ12x_2 DQ12x_3 DQ12x_4 DQ12x_5 DQ12x_6 DQ12x_7 DQ12x_8 DQ12x_9	EQ12x_2 EQ12x_3 EQ12x_4 EQ12x_5 EQ12x_6 EQ12x_7 EQ12x_8 EQ12x_9	FQ12x_2 FQ12x_3 FQ12x_4 FQ12x_5 FQ12x_6 FQ12x_7	CALCULATED SUM Q4-Q10
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 999. NA Wave A Inap: . Inap, no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *Q1x; owner deleted (*G4c_n=5); no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ12x	BQ12x	CQ12x	DQ12x	EQ12x	FQ12x	CALCULATED SUM OF ALL OWNER CONTRIBUTIONS
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 999. NA Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *Q1x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ13_1 AQ13_2 AQ13_3 AQ13_4 AQ13_5	BQ13_1 BQ13_2 BQ13_3 BQ13_4 BQ13_5 BQ13_6	CQ13_1 CQ13_2 CQ13_3 CQ13_4 CQ13_5 CQ13_6	DQ13_1 DQ13_2 DQ13_3 DQ13_4 DQ13_5 DQ13_6 DQ13_7 DQ13_8 DQ13_9 DQ13_10	EQ13_1 EQ13_2 EQ13_3 EQ13_4 EQ13_5 EQ13_6 EQ13_7 EQ13_8 EQ13_9 EQ13_10	FQ13_1 FQ13_2 FQ13_3 FQ13_4 FQ13_5 FQ13_6 FQ13_7 FQ13_8 FQ13_9 FQ13_10	Wave A: How much of the [SUM Q4-Q10] dollars that (you/[NAME]) contributed is considered a loan to the new business that must be paid back to (you/[NAME])? Wave B/C/D/E/F: [IF SUM Q4-Q10 > 0] How much of the [SUM Q4-Q10] dollars that (you/[NAME]) contributed is considered a loan to the (new) business that must be paid back to (you/[NAME])? CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 999. NA Wave A Inap: . Inap, 9 in AQ12_n; 0 in AQ12x_n; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *Q1x; owner deleted (*G4c_n=5); all *Q4c_n-*Q10c_n correct; 5,8-9 in *Q12_n; 1 in *Q12_n AND 0 in *Q12x_n; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ13	BQ13	CQ13	DQ13	EQ13	FQ13	CALCULATED SUM OF ALL OWNER CONTRIBUTIONS THAT MUST BE PAID BACK
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 999. NA Wave A Inap: . Inap, MISSING in ALL AQ13_1- AQ13_5 Wave B/C Inap: . Inap, 3 in *A50; 1 in *Q1x; MISSING in ALL *Q13_1-*Q13_6 Wave D/E/F Inap: . Inap, 3 in *A50; 1 in *Q1x; MISSING in ALL *Q13_1-*Q13_10

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ14_2 AQ14_3 AQ14_4	BQ14_2 BQ14_3 BQ14_4	CQ14_2 CQ14_3 CQ14_4	DQ14_1 DQ14_2 DQ14_3 DQ14_4 DQ14_5	EQ14_2 EQ14_3 EQ14_4	FQ14_2 FQ14_3 FQ14_4	<pre>In what month and year was the initial money invested (by you/[NAME])?</pre>
AQ14_5			DQ14_6 DQ14_7 DQ14_8 DQ14_9	EQ14_6 EQ14_7 EQ14_8 EQ14_9	FQ14_6 FQ14_7	OCT] Wave A Inap: . Inap, 9 in AQ12_n; 0 in AQ12x_n; 9998-9999 in AQ14b_n; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *Q1x; owner
						<pre>deleted (*G4c_n=5); all *Q4c_n- *Q10c_n correct; 5,8-9 in *Q12_n; 1 in *Q12_n AND 0 in *Q12x_n; 9998-9999 in *Q14b_n; no further owners</pre>

```
Α
         В
                C
                        D
                                Ε
                                        F
AQ14a_1 BQ14a_1 CQ14a_1 DQ14a_1 EQ14a_1 FQ14a_1
                                              In what month and year was the initial
AQ14a 2 BQ14a 2 CQ14a 2 DQ14a 2 EQ14a 2
                                     FQ14a 2
                                              money invested (by you/[NAME])?
AQ14a_3 BQ14a_3 CQ14a_3 DQ14a_3 EQ14a_3
                                     FQ14a 3
AQ14a_4 BQ14a_4 CQ14a_4 DQ14a_4 EQ14a_4 FQ14a_4
AQ14a_5 BQ14a_5 CQ14a_5 DQ14a_5 EQ14a_5
                                     FQ14a 5
       BQ14a_6 CQ14a_6 DQ14a_6 EQ14a_6 FQ14a_6
                     DQ14a_7 EQ14a_7
                                     FQ14a_7
                                              CODE MONTH (01-12)
                     DQ14a 8 EQ14a 8 FQ14a 8
                                                     Winter
                     DQ14a_9 EQ14a_9 FQ14a_9
                                                     Spring
                     DQ14a_10 EQ14a_10 FQ14a_10
                                              15.
                                                     Summer
                                              16.
                                                     Fall
                                              98.
                                                     DK
                                              99.
                                                     NA
                                              Wave A Inap:
                                                     Inap, 9 in AQ12 n; 0 in AQ12x n; no
                                                     further owners
                                              Wave B/C/D/E/F Inap:
                                                     Inap, 3 in *A50; 1 in *Q1x; owner
                                                     deleted (*G4c n=5); all *Q4c n-
                                                     *Q10c n correct; 5,8-9 in *Q12 n; 1
                                                     in *Q12 n AND 0 in *Q12x n; no
                                                     further owners
                 C
                        D
  A
         В
                                Ε
                                         F
AQ14b_1 BQ14b_1 CQ14b_1 DQ14b_1 EQ14b_1 FQ14b_1
                                              In what month and year was the initial
AQ14b_2 BQ14b_2 CQ14b_2 DQ14b_2 EQ14b_2 FQ14b_2
                                              money invested (by you/[NAME])?
AQ14b_3 BQ14b_3 CQ14b_3 DQ14b_3 EQ14b_3 AQ14b_4 BQ14b_4 CQ14b_4 DQ14b_4 EQ14b_4
                                      FQ14b 3
                                      FO14b 4
AQ14b_5 BQ14b_5 CQ14b_5 DQ14b_5 EQ14b_5 FQ14b_5
       BQ14b_6 CQ14b_6 DQ14b_6
                              EQ14b_6
                                      FQ14b_6
                                               CODE FOUR DIGIT YEAR
                      DQ14b 7 EQ14b 7 FQ14b 7
                                               9998. DK
                      DQ14b_8 EQ14b_8 FQ14b_8
                      DQ14b_9 EQ14b_9 FQ14b_9
                                               9999. NA
                     DQ14b 10 EQ14b 10 FQ14b 10
                                              Wave A Inap:
                                                      Inap, 9 in AQ12 n; 0 in AQ12x n; no
                                                     further owners
                                               Wave B/C/D/E/F Inap:
                                                      Inap, 3 in *A50; 1 in *Q1x; owner
                                                     deleted (*G4c_n=5); all *Q4c_n-
                                                      *Q10c n correct; 5,8-9 in *Q12 n; 1
                                                      in *Q12_n <u>AND</u> 0 in *Q12x_n; no
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further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ15	BQ15	CQ15	DQ15	EQ15	FQ15	INTERVIEWER CHECKPOINT
366						<pre>Wave A: 1. IF REGISTERED BUSINESS (C2=1)> GO TO R0, NEXT SECTION</pre>
848						2. OTHERS> GO ON TO Q16 Wave B/C/D/E/F:
	387	248	169	137	108	1. IF NOT REGISTERED LEGAL ENTITY (*C2/C2 = 5/DK/NA)> GO TO Q16x
	113	57	31	23	18	2. IF REGISTERED LEGAL ENTITY (*C2/C2 = 1)> GO TO R0, NEXT SECTION
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ16x	CQ16x	DQ16x	EQ16x	FQ16x	INTERVIEWER CHECKPOINT
	318	227	154	134	105	1. IF ADDITIONAL FUNDING NOT MISSING>
	69	21	15	3	3	GO TO Q16c 2. IF ADDITIONAL FUNDING MISSING (*Q16=DK/NA/MISSING)> GO TO Q16 . Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ16c	CQ16c	DQ16c	EQ16c	FQ16c	In the last interview, you stated [\$*Q16] in additional funding would be required before ([TX*A3/A3]/the (new) business) could become registered as a legal entity and be able to enter into binding agreements. Is this still correct?
	259 56 3 0	190 34 3 0	137 16 1 0	121 13 0 0	95 10 0 0	 Yes No DK NA Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 2 in *Q16x
_	_	~	_	_	_	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ16	BQ16	CQ16	DQ16	EQ16	FQ16	Wave A: How much in additional funding will be required before the new business can become registered as a legal entity and able to enter into binding agreements?
						Wave B/C/D/E/F: How much in additional funding in total will be required before the (new) business, [TX*A3/A3], can become registered as a legal entity and able to enter into binding agreements?
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA Wave A Inap: . Inap, 1 in AQ15 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 1,8-9 in *Q16c

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
	BQ17x	CQ17x	DQ17x	EQ17x	FQ17x	INTERVIEWER CHECKPOINT
	245	209	137	115	94	1. IF OWNERSHIP SHARES <u>NOT</u> MISSING> GO TO 017c
	142	39	32	22	14	2. IF OWNERSHIP SHARES MISSING (*Q16=DK/NA/MISSING)> GO TO Q17 . Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ17c	CQ17c	DQ17c	EQ17c	FQ17c	In the last interview, you stated that [*Q17] percent of the [\$*Q16] would be in the form of shares in the ownership of this (new) business. Is this still correct?
	232 10 2 1	196 13 0 0	135 1 1 0	115 0 0 0	94 0 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 2 in *Q17x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ17	BQ17	CQ17	DQ17	EQ17	FQ17	What proportion of this additional funding will be in the form of shares in the ownership of this (new) business?
						CODE PERCENT (0-100) 998. DK 999. NA Wave A Inap: . Inap, 1 in AQ15 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 1,8-9 in *Q17c

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SECTION R: LEGAL ENTITY START-UP INVESTMENTS, DEBTS AND NET WORTH

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR0	BR0	CR0	DR0	ER0	FR0	INTERVIEWER CHECKPOINT
						Wave A:
366						1. IF BUSINESS IS REGISTERED AS A LEGAL ENTITY (C2 = 1)> GO TO R1
848						2. OTHERS> GO TO R26 Wave B/C/D/E/F:
	241	251	215	214	194	1. IF BUSINESS <u>WAS</u> REGISTERED AS A LEGAL ENTITY (*C2 = 1)> GO TO R0x
	113	57	31	23	18	2. IF BUSINESS IS <u>NOW</u> REGISTERED AS A LEGAL ENTITY (C2 = 1)> GO TO R1x
	387	247	169	139	108	3. OTHERS> GO TO R26x Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR1x	CR1x	DR1x	ER1x	FR1x	INTERVIEWER CHECKPOINT
	95	104	98	111	107	1. IF HAD LOANS OR FINANCIAL SUPPORT (*R1=1)> GO TO R1c
	156	156	125	111	99	2. IF DID <u>NOT</u> HAVE LOANS OR FINANCIAL SUPPORT (*R1=5)> GO TO R1c
	103	48	23	15	6	3. OTHERS (*R1=DK/NA/MISSING)> GO TO R1 . Inap, 3 in *A50; 3 in *R0

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR1c	CR1c	DR1c	ER1c	FR1c	(Now I would like to talk about loans and other financial support received by this (new) business, [TX*A3/A3], after it was registered as a [*C1/C1 LEGAL ENTITY].)
						In the last interview, you stated that this (new) business [*R1 (had/had not)] directly received (any) loans or financial support, including any loans or investments from you (or other owners), after it was registered as a legal entity. Is this still correct?
	212 39	222 38	201 22	208 14	197 8	1. Yes 5. No
	0	0	0	0	0 1	8. DK 9. NA
						. Inap, 3 in *A50; 3 in *R0; 3 in *R1x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR1	BR1	CR1	DR1	ER1	FR1	Wave A: Now I would like to talk about loans and other financial support received by this (new) business after it was registered as a [C1 LEGAL ENTITY]. First, I would like to ask about loans. Has this (new) business directly received any loans or financial support, including any loans or investments from you (or other owners), after it was registered as a legal entity?
						Wave B/C/D/E/F: (Now I would like to talk about loans and other financial support received by this (new) business, [TX*A3/A3], after it was registered as a [*C1/C1 LEGAL ENTITY].) First, I would like to ask about loans. Has this (new) business <u>directly</u> received any loans <u>or</u> financial support, including any loans <u>or</u> investments from you (or other owners), after it was registered as a legal entity?
125 237 2 2	49 93 0 0	39 46 0 1	30 15 0 0	17 12 0 0	7 7 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AR0 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *R0; BOTH 1-2 in *R1x AND 1,8-9 in *R1c</pre>

А	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR2	BR2	CR2	DR2	ER2	FR2	In what month and year did this first occur?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: . Inap, 2 in AR0; 5,8-9 in AR1; 9998-9999 in AR2b Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *R0; BOTH 1-2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 9998-9999 in *R2b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR2a	BR2a	CR2a	DR2a	ER2a	FR2a	In what month and year did this first occur?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: . Inap, 2 in AR0; 5,8-9 in AR1 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *R0; BOTH 1-2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR2b	BR2b	CR2b	DR2b	ER2b	FR2b	In what month and year did this first occur?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: . Inap, 2 in AR0; 5,8-9 in AR1 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *R0; BOTH 1-2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR3x	CR3x	DR3x	ER3x	FR3x	INTERVIEWER CHECKPOINT
	53	51	52	59	57	1. IF ADDITIONAL EQUITY BY OWNERS INVESTED (*R3=1)> GO TO R3c
	40	49	47	49	48	2. IF ADDITIONAL EQUITY BY OWNERS NOT INVESTED (*R3=5)> GO TO R3c
	49	38	28	17	7	3. OTHERS (*R3=DK/NA/MISSING)> GO TO R3 . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR3c	CR3c	DR3c	ER3c	FR3c	In the last interview, you stated that you (or other owners) invested [\$*R4] of additional equity or ownership funds after the (new) business was registered as a [*C1/C1 LEGAL ENTITY]. Is this still correct or have additional funds been invested?
	46 3 44 0 0	42 4 54 0 0	58 1 40 0 0	52 0 56 0	65 1 38 0 1	 Yes, correct No, incorrect (if vol.) Additional funds DK NA Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 3 in *R3x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR3	BR3	CR3	DR3	ER3	FR3	Other than any loans to the (new) business, did you (or other owners) invest any additional equity or ownership funds after the (new) business was registered as a [*C1/C1 LEGAL ENTITY]?
67 58 0 0	23 26 0 0	25 13 0 0	13 14 1 0	11 6 0 0	3 3 1 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AR0; 5,8-9 in AR1 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 1- 2 in *R3x</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR4	BR4	CR4	DR4	ER4	FR4	How much additional money was invested as equity or ownership after the (new) business was registered as a [*C1/C1 LEGAL ENTITY]?
						CODE DOLLAR AMOUNT (\$1-999,999,995) 999 999 998. DK 999 999 999. NA Wave A Inap:
						. Inap, 2 in ARO; 5,8-9 in AR1; 5,8-9 in AR3
						<pre>Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8,9 in *R1c; 5,8-9 in *R1; 1,8-9 in *R3c; 5,8-9 in *R3</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR5c	CR5c	DR5c	ER5c	FR5c	In the last interview, you stated that [*R5] percent of the total ownership was accounted for by the [\$*R4] invested in the (new) business. Is this still correct?
	12 0	3	8 2	21 0	27 0	1. Yes 5. No
	0	0	0	0	0	8. DK
	7	0	0	0	0	9. NA . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 3 in *R3x; BOTH 2 in *R3x AND 1,2,5,8-9 in *R3c; BOTH 1 in *R3x AND 2,5 in *R3c; R4 or R5 DK/NA in previous wave
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR5	BR5	CR5	DR5	ER5	FR5	[IF MORE THAN ONE OWNER]
711(3	Bits	CRS	Dies	nic3	TRS	What percent of the current total ownership or total equity funds provided to the (new) business did these investments by you (or other owners) account for?
						CODE PERCENT (1-100) 998. DK 999. NA Wave A Inap: . Inap, 2 in ARO; 5,8-9 in AR1; 5,8-9 in
						AR3 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; BOTH 2 in *R3x AND 1,2,5,8-9 in *R3c; 5,8-9 in *R3; 1,8-9 in *R5c; ONE OWNER AND 5,8-9 in *R5c; ONE OWNER AND *R4 not DK/NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR6x	CR6x	DR6x	ER6x	FR6x	INTERVIEWER CHECKPOINT
	83	96	94	104	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ASSET BACKED FUNDS AMOUNT ALREADY COLLECTED (*R6 NE DK/NA/EMPTY)> GO TO R6C
	31	25	20	10	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ASSET BACKED FUNDS AMOUNT IS MISSING (*R6=DK/NA/EMPTY)> GO TO R6
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1)> GO TO R6
	0	0	0	0	0	4. OTHERS> GO TO R8x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR6c	CR6c	DR6c	ER6c	FR6c	(In the last interview, you stated that) [\$*R6] in loans backed by assets, such as land, vehicles, or equipment, were provided directly to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of asset backed loans changed)?
	70 6 7 0	77 2 17 0	85 0 9 0	90 0 13 1 0	95 2 1 1	 Yes, correct No, incorrect (if vol.) Changed amount: asset backed loans DK NA Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R6x

AR6 BR6 CR6 DR6 ER6 FR6

Wave A:

The following questions are about funds or loans provided directly to the [C1 LEGAL ENTITY] after it was registered as a legal entity.

What is the dollar amount of these debts that are backed by assets, such as land, vehicles, or equipment, that could be repossessed if the loan is not paid back?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any loans to the (new) business backed by assets, such as land, vehicles, or equipment, that could be repossessed if the loan is not paid back, not including bank-sponsored lines of credit, working capital loans, or bank loans guaranteed by the SBA, (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [\$*R6] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
 *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
 in *R6x; 1,8-9 in *R6c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR7x	CR7x	DR7x	ER7x	FR7x	INTERVIEWER CHECKPOINT
	84	94	94	102	99	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PROPERTY/EQUIPMENT LEASES AMOUNT ALREADY COLLECTED (*R7 NE DK/NA/EMPTY)> GO TO R7c
	30	27	20	12	5	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PROPERTY/EQUIPMENT LEASES AMOUNT IS MISSING (*R7=DK/NA/EMPTY)> GO TO R7
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1)> GO TO R7
	0	0	0	0	0	4. OTHERS> GO TO R9x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR7c	CR7c	DR7c	ER7c	FR7c	(In the last interview, you stated that) [\$*R7] in the form of leases on property and equipment was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of debts in the form of leases on property and equipment changed)?
	79 2 3 0	89 1 4 0 0	90 1 3 0 0	98 2 2 0 0	94 1 3 0 1	 Yes, correct No, incorrect (if vol.) Changed amount: lease debt DK NA Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R7x

AR7 BR7 CR7 DR7 ER7 FR7

Wave A:

What is the dollar amount of the debts that are in the form of leases on property and equipment for the new business after it was registered as a [C1 LEGAL ENTITY]?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any leases on property and equipment for the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [\$*R7] you mentioned last year)) for the past twelve months?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
 *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
 in *R7x; 1,8-9 in *R7c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR8x	CR8x	DR8x	ER8x	FR8x	INTERVIEWER CHECKPOINT
	84	95	95	102	99	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LINE OF CREDIT/WORKING CAPITAL LOAN AMOUNT ALREADY COLLECTED (*R8 NE DK/NA)> GO TO R8c
	30	26	19	12	5	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LINE OF CREDIT/WORKING CAPITAL LOAN AMOUNT IS MISSING (*R8=DK/NA)> GO TO R8
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1)> GO TO R8
	0	0	0	0	0	4. OTHERS> GO TO R17x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR8c	CR8c	DR8c	ER8c	FR8c	(In the last interview, you stated that) [\$*R8] in the form of bank sponsored lines of credit or working capital loans was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of bank sponsored lines of credit or working capital loans changed)?
	73 3 8	80 7 8	84 3 8	87 4 11	91 0 6	 Yes, correct No, incorrect (if vol.) Changed amount: bank lines of credit; working capital loans
	0	0	0	0	1	8. DK 9. NA . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2- 4 in *R8x

A В <u>C</u> $\overline{\mathbf{D}}$ Ε F AR8 BR8 CR8 ER8 Wave A: DR8 FR8 (What is the dollar amount of the debts that...) ...are in the form of a bank sponsored line of credit or working capital loan to the new business (after it was registered as a [C1 LEGAL ENTITY])? Wave B/C/D/E/F: (What is the (current) total dollar amount of) any bank sponsored lines of credit or working capital loans to the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [\$*R8] you reported last year))? CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA Wave A Inap:

Wave B/C/D/E/F Inap:

Inap, 2 in ARO; 5,8-9 in AR1

in *R8x; 1,8-9 in *R8c

Inap, 3 in *A50; 3 in *R0; BOTH 2 in
*R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR9x	CR9x	DR9x	ER9x	FR9x	INTERVIEWER CHECKPOINT
	84	96	93	102	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT FROM SUPPLIERS ALREADY COLLECTED (*R9 NE DK/NA)> GO TO R9c
	30	25	21	12	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT FROM SUPPLIERS IS MISSING (*R9=DK/NA)> GO TO R9
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1)> GO TO R9
	0	0	0	0	0	4. OTHERS> GO TO R20x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR9c	CR9c	DR9c	ER9c	FR9c	(In the last interview, you stated that) [\$*R9] in the form of credit from suppliers was provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct (or has the amount of credit from suppliers changed)?
	77 1 6 0	84 5 7 0	81 2 10 0	93 1 8 0 0	91 0 7 1	 Yes, correct No, incorrect (if vol.) Changed amount: credit from suppliers DK NA Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R9x

AR9 BR9 CR9 DR9 ER9 FR9

Wave A:

(What is the dollar amount of the debts that...)

...represent credit from suppliers for the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

What is the (current) <u>total</u> dollar amount of any loans that represent credit from suppliers for the new business (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [\$*R9] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
*R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
in *R9x; 1,8-9 in *R9c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR10x	CR10x	DR10x	ER10x	FR10x	INTERVIEWER CHECKPOINT
	81	94	94	101	99	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS YOU HAVE MADE ALREADY COLLECTED (*R10 NE DK/NA)> GO TO R10c
	33	27	20	13	5	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS YOU HAVE MADE ARE MISSING (*R10=DK/NA)> GO TO R10
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1)> GO TO R10
	0	0	0	0	0	4. OTHERS> GO TO R11x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1
Δ	В	C	D	F.	ਸ	

BR10c CR10c DR10c ER10c FR10c The following questions are about loans provided directly to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity.

> Again, I am going to review some of the information you provided during the last interview(s). Please tell me whether or not each item is still true today.

In the last interview, you stated that [\$*R10] in the form of personal loans from you was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from you changed)?

52	66	62	70	79	1.	Yes, correct
3	4	1	4	1	2.	No, incorrect (if vol.)
26	24	31	27	18	5.	Changed amount; personal loans you have made
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
						Inap, 3 in *A50; 3 in *R0; BOTH 2 in
						*R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-

4 in *R10x

AR10 BR10 CR10 DR10 ER10 FR10 Wave A:

(What is the dollar amount of the debts that...)

...are in the form of personal loans you have made to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(The following questions are about loans provided directly to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity.)

(What is the (current) \underline{total} dollar amount of) any personal loans you have made to the (new) business (after the (new) business, [TX*A3/A3], was registered as a [*C1/C1 LEGAL ENTITY] (, including the [\$*R10] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
*R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
in *R10x; 1,8-9 in *R10c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR11x	CR11x	DR11x	ER11x	FR11x	INTERVIEWER CHECKPOINT
	83	95	95	103	99	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM START-UP TEAM MEMBERS ALREADY COLLECTED (*R11 NE DK/NA)> GO TO R11c
	31	26	19	11	2	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM START-UP TEAM MEMBERS ARE MISSING (*R11=DK/NA)> GO TO R11
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1)> GO TO R11
	0	0	0	0	0	4. OTHERS> GO TO R12x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR11c	CR11c	DR11c	ER11c	FR11c	(In the last interview, you stated that) [\$*R11] in the form of personal loans from other members of the start-up team was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from other members of the start-up team changed)?
	73 3 7	84 4 7	90 1 4	96 3 4	95 1 5	 Yes, correct No, incorrect (if vol.) Changed amount: personal loans from other members of the start-up team
	0	0	0	0	0 1	8. DK 9. NA
	Ü	J	J	Ŭ	<u> </u>	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R11x

AR11 BR11 CR11 DR11 ER11 FR11 Wave A:

(What is the dollar amount of the debts

that...)

...are in personal loans from other members of the start-up team of the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) \underline{total} dollar amount of) any personal loans from other members of the start-up team to the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [\$*R11] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
 *R1x AND 1,8,9 in *R1c; 5,8-9 in *R1; 4
 in *R11x; 1,8-9 in *R11c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR12x	CR12x	DR12x	ER12x	FR12x	INTERVIEWER CHECKPOINT
	85	96	95	104	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM FAMILY MEMBERS OF THE START-UP TEAM ALREADY COLLECTED (*R12 NE DK/NA)> GO TO R12c
	29	25	19	10	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM FAMILY MEMBERS OF THE START-UP TEAM ARE MISSING (*R12 IN DK/NA)> GO TO R12
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY IN (C2=1)> GO TO R12
	0	0	0	0	0	4. OTHERS> GO TO R13x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR12c	CR12c	DR12c	ER12c	FR12c	(In the last interview, you stated that) [\$*R12] in the form of personal loans from spouses, family members, or other kin of the start-up team was provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct (or has the amount of personal loans from family members changed)?
	79 0 6	89 3 4	91 0 4	102 1 1	98 0 1	 Yes, correct No, incorrect (if vol.) Changed amount: personal loans from family members
	0	0	0	0	0	8. DK
	0	0	0	0	1	9. NA . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2- 4 in *R12x

AR12 BR12 CR12 DR12 ER12 FR12 Wave A:

(What is the dollar amount of the debts that...)

...are in personal loans from spouses, family members, or other kin of the start-up team of the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any personal loans from spouses, family members, or other kin of the start-up team to the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [\$*R12] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
*R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
in *R12x; 1,8-9 in *R12c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR13x	CR13x	DR13x	ER13x	FR13x	INTERVIEWER CHECKPOINT
	86	97	95	104	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM EMPLOYEES ALREADY COLLECTED (*R13 NE DK/NA)> GO TO R13c
	28	24	19	10	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM EMPLOYEES ARE MISSING (*R13=DK/NA)> GO TO R13
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1)> GO TO R13
	0	0	0	0	0	4. OTHERS> GO TO R14x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8,9 in *R1c; 5 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR13c	CR13c	DR13c	ER13c	FR13c	(In the last interview, you stated that) [\$*R13] in the form of personal loans from employees that do not share ownership was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from employees that do not share ownership changed)?
	86 0 0	97 0 0	95 0 0	104 0 0	99 0 0	 Yes, correct No, incorrect (if vol.) Changed amount: personal loans from other individuals
	0	0	0	0	0	8. DK
	0	0	0	0	1	9. NA . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5 in *R1; 2-4 in *R13x

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AR13 BR13 CR13 DR13 ER13 FR13 Wave A:

(What is the dollar amount of the debts that...)

...are in personal loans from employees that
do not share ownership in the new business
(after it was registered as a [C1 LEGAL
ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any personal loans from employees that do not share ownership to the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [\$*R13] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
 *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
 in *R13x; 1,8-9 in *R13c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR14x	CR14x	DR14x	ER14x	FR14x	INTERVIEWER CHECKPOINT
	86	97	95	104	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (C2=1) AND PERSONAL LOANS FROM OTHER INDIVIDUALS ALREADY COLLECTED (*R14 NE DK/NA)> GO TO R14c
	28	24	19	10	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM OTHER INDIVIDUALS ARE MISSING (*R14 IN
	28	17	13	11	8	DK/NA)> GO TO R14 3. IF NOW REGISTERED LEGAL ENTITY IN (C2-1)> GO TO P14
	0	0	0	0	0	(C2=1)> GO TO R14 4. OTHERS> GO TO R15x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR14c	CR14c	DR14c	ER14c	FR14c	(In the last interview, you stated that) [\$*R14] in personal loans from other individuals was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from other individuals changed)?
	82 1 3	96 0 1	92 0 3	101 0 3	94 3 2	 Yes, correct No, incorrect (if vol.) Changed amount: personal loans from
	0 0	0 0	0 0	0 0	0 1	other individuals 8. DK 9. NA . Inap, 3 in *A50; 3 in *R0; BOTH 2 in
						*R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R14x

AR14 BR14 CR14 DR14 ER14 FR14 Wave A:

(What is the dollar amount of the debts that...) $% \begin{center} \begin{center$

...are in personal loans from other individuals to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) \underline{total} dollar amount of) any personal loans from other individuals to the (new) business (after the (new) business, [TX*A3/A3], was registered as a [*C1/C1 LEGAL ENTITY] (, including the [\$*R14] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
 *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
 in *R14x; 1,8-9 in *R14c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR15x	CR15x	DR15x	ER15x	FR15x	INTERVIEWER CHECKPOINT
	86	97	94	103	99	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT CARD LOANS ALREADY COLLECTED (*R15 NE DK/NA)> GO TO R15c
	28	24	20	11	5	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT CARD LOANS ARE MISSING (*R15=DK/NA)> GO TO R15
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1)> GO TO R15
	0	0	0	0	0	4. OTHERS> GO TO R6x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR15c	CR15c	DR15c	ER15c	FR15c	(In the last interview, you stated that) [\$*R15] in the form of credit card loans was provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct (or has the amount of credit card loans changed)?
	72 2 12 0 0	83 7 7 0 0	80 1 13 0 0	88 0 15 0	84 2 12 0 1	 Yes, correct No, incorrect (if vol.) Changed amount: more credit card loans DK NA Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R15x

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AR15 BR15 CR15 DR15 ER15 FR15 Wave A:

(What is the dollar amount of the debts that...) $\label{eq:that}$

...are credit card loans to the new business
itself (after it was registered as a [C1 LEGAL
ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any credit card loans owed by the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [\$*R15] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
*R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
in *R15x; 1,8-9 in *R15c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR16x	CR16x	DR16x	ER16x	FR16x	INTERVIEWER CHECKPOINT
	85	96	94	103	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LOANS ALREADY COLLECTED (*R16 NE DK/NA)> GO TO R16c
	29	25	20	11	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LOANS ARE MISSING (*R16=DK/NA)> GO TO R16
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1) > GO TO R16
	0	0	0	0	0	4. OTHERS> GO TO R7x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR16c	CR16c	DR16c	ER16c	FR16c	(In the last interview, you stated that) [\$*R16] in the form of bank loans was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of bank loans changed)?
	81 2 2 0 0	90 5 1 0	90 2 2 0 0	96 2 5 0	97 1 1 0 1	 Yes, correct No, incorrect (if vol.) Changed amount: bank loans DK NA Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R16x

AR16 BR16 CR16 DR16 ER16 FR16 Wave A:

(What is the dollar amount of the debts that...)

...are bank loans to the new business itself
(after it was registered as a [C1 LEGAL
ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any other bank loans to the (new) business (after the (new) business, [TX*A3/A3], was registered as a [*C1/C1 LEGAL ENTITY](, including the [\$*R16] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
*R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
in *R16x; 1,8-9 in *R16c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR17x	CR17x	DR17x	ER17x	FR17x	INTERVIEWER CHECKPOINT
	85	97	94	103	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND VENTURE CAPITAL LOANS ALREADY COLLECTED (*R17 NE DK/NA)> GO TO R17c
	29	24	20	11	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND VENTURE CAPITAL LOANS ARE MISSING (*R17=DK/NA)> GO TO R17
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1)> GO TO R17
	0	0	0	0	0	4. OTHERS> GO TO R18x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
						RIA AND 1,0 9 III RIC, 3,0 9 III RI
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR17c	CR17c	DR17c	ER17c	FR17c	(In the last interview, you stated that) [\$*R17] in the form of loans from venture capital firms was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of loans from venture capital firms changed)?
	84	96	94	103	99	1. Yes, correct
	0 1	1 0	0 0	0 0	0	 No, incorrect (if vol.) Changed amount: loans from venture capital firms
	0	0	0	0	0	8. DK
	0	0	0	0	1	9. NA . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2- 4 in *R17x

AR17 BR17 CR17 DR17 ER17 FR17 Wave A:

(What is the dollar amount of the debts that...) $% \begin{center} \begin{center$

...are in loans from venture capital firms to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any loans from venture capital firms to the (new) business (after the new business, [TX*A3/A3], was registered as a [*C1/C1 LEGAL ENTITY](, including the [\$*R17] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
 *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
 in *R17x; 1,8-9 in *R17c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR18x	CR18x	DR18x	ER18x	FR18x	INTERVIEWER CHECKPOINT
	86	97	95	104	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND DEBTS FROM GOVERNMENT AGENCIES ALREADY COLLECTED (*R18 NE DK/NA)> GO TO R18c
	28	24	19	10	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND DEBTS FROM GOVERNMENT AGENCIES ARE MISSING (*R18=DK/NA)> GO TO R18
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (*C2=1)> GO TO R18
	0	0	0	0	0	4. OTHERS> GO TO R19x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR18c	CR18c	DR18c	ER18c	FR18c	(In the last interview, you stated that) [\$*R18] in debts are from government agencies of any kind, other than SBA guaranteed loans, were provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct or has the amount of funding from government agencies changed?
	86	97 0	95 0	103	96 0	1. Yes, correct 2. No, incorrect (if vol.)
	0	0	0	1	3	5. Changed amount: funding from government agencies
	0	0	0	0	0 1	8. DK 9. NA
	U	U	U	U	Τ	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R18x

AR18 BR18 CR18 DR18 ER18 FR18 Wave A:

(What is the dollar amount of the debts that...)

...are from government agencies of any kind, other than SBA guaranteed loans, to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any loans from government agencies of any kind, other than SBA guaranteed loans, to the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY] (, including the [\$*R18] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
 *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
 in *R18x; 1,8-9 in *R18c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR19x	CR19x	DR19x	ER19x	FR19x	INTERVIEWER CHECKPOINT
	86	97	94	103	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND SBA LOANS ALREADY COLLECTED (*R19 NE DK/NA)> GO TO R19c
	28	24	20	11	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND SBA LOANS ARE MISSING (*R19=DK/NA)> GO TO R19
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1) > GO TO R19
	0	0	0	0	0	4. OTHERS> GO TO R16x
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR19c	CR19c	DR19c	ER19c	FR19c	(In the last interview, you stated that) [\$*R19] in the form of bank loans guaranteed by the SBA was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct or has the amount of SBA bank loans changed?
	83 2 1 0 0	95 1 1 0 0	93 1 0 0	101 1 1 0 0	99 0 0 0 1	 Yes, correct No, incorrect (if vol.) Changed amount: SBA bank loans DK NA Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R19x

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AR19 BR19 CR19 DR19 ER19 FR19 Wave A:

(What is the dollar amount of the debts that...) $\label{eq:that}$

...are in the form of bank loans guaranteed by the SBA to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

What is the (current) total dollar amount of any bank loans guaranteed by the SBA to the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY] (, including the [\$*R19] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
*R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
in *R19x; 1,8-9 in *R19c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR20x	CR20x	DR20x	ER20x	FR20x	INTERVIEWER CHECKPOINT
	86	97	93	102	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ANY OTHER LOANS OR DEBTS ALREADY COLLECTED (*R20 NE DK/NA)> GO TO R20c
	28	24	21	12	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ANY OTHER LOANS OR DEBTS ARE MISSING (*R20=DK/NA)> GO TO R20
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1)> GO TO R20
	0	0	0	0	0	4. OTHERS> GO TO R21y . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR20c	CR20c	DR20c	ER20c	FR20c	(In the last interview, you stated that) [\$*R20] in other loans or debts were provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct or has the amount of any other loans or debts not already mentioned changed?
	83 1	92 1	89	94 2	96 0	1. Yes, correct 2. No, incorrect (if vol.)
	2 0	4 0	3 0	6 0	2 1	5. Changed amount: loans or debts 8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R20x

AR20 BR20 CR20 DR20 ER20 FR20 Wave A:

(What is the dollar amount of the debts that...) $\label{eq:that}$

...are any other loans or debts for the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) \underline{total} dollar amount of) any other loans or debts to the (new) business that you have not already mentioned (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [\$*R20] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Wave A Inap:

. Inap, 2 in ARO; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in *A50; 3 in *R0; BOTH 2 in
*R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
in *R20x; 1,8-9 in *R20c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR21y	CR21y	DR21y	ER21y	FR21y	INTERVIEWER CHECKPOINT
	111	107	91	87	55	1. IF ANY R6c-R20c MISSING OR NOT CORRECT
	31	31	36	38	57	> GO TO R21 2. ALL R6c-R20c ARE CORRECT> GO TO R22x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_ AR21	BR21		DR21	ER21	_ FR21	Wave A:
						Based on what you just said, the total value of all loans and other financial support is approximately [SUM R6-R20] dollars. Is the total amount correct?
						Wave B/C/D/E/F: Based on what you just said, the total value of all loans and other financial support to the (new) business after it was registered as a [*C1/C1 LEGAL ENTITY] is approximately [SUM R6-R20] dollars. Is the total amount correct?
121 0 0 4	142 0 0 0	136 0 0 2	127 0 0 0	125 0 0 0	110 0 1 1	<pre>1. Yes, total amount correct 5. No, total amount incorrect 8. DK 9. NA Wave A Inap: . Inap, 2 in AR0; 5,8-9 in AR1 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *R0; BOTH 2 in</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR21x	BR21x	CR21x	DR21x	ER21x	FR21x	CALCULATED VALUE OF DEBT R6-R20
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA Wave A Inap: . Inap, 2 in ARO; 5,8-9 in AR1 Wave B/C/D/E/F Inap:

Inap, 3 in *A50; 3 in *R0; BOTH 2 in
*R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR22x	CR22x	DR22x	ER22x	FR22x	INTERVIEWER CHECKPOINT
	76	89	90	100	99	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND MARKET VALUE ALREADY COLLECTED (*R22 NE DK/NA)> GO TO R22c
	38	32	24	14	5	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND MARKET VALUE MISSING (*R22=DK/NA)> GO TO R22
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1)> GO TO R22
	0	0	0	0	0	4. OTHERS> GO TO R26x . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR22c	CR22c	DR22c	ER22c	FR22c	In the last interview, you stated that if the business were sold then, the total net market value would have been [\$*R22]. Is this still a correct market value of the (new) business?
	31 44 1 0	42 47 0 0	41 49 0 0	50 48 2 0	60 38 0 1	 Yes, correct No, incorrect; changed amount: loans or debts DK NA Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R22x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR22	BR22		DR22	ER22	FR22	If you (and the other owners) sold the business today, what would be the total net market value that you would receive?
						CODE DOLLAR AMOUNT (\$-999,999,995 to 999,999,995) 999 999 998. DK 999 999 999. NA Wave A Inap: . Inap, 2 in ARO; 5,8-9 in AR1 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *RO; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4 in *R22x; 1,8-9 in *R22c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR23						Are there any other parties that you have not already mentioned that would claim a share of the value if this (new) business were to be sold today?
1 122 2 0						 Yes No DK NA Inap, 2 in AR0; 5,8-9 in AR1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR24						Who would claim a share of this (new) business and why would they expect to receive any funds?
1 0 0						01. Family member not affiliated with business 98. DK 99. NA . Inap, 2 in ARO; 5,8-9 in AR1; 5,8-9 in AR23
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR25						What percent of the value of this (new) business would they expect to receive?
						CODE PERCENT (1-99) 998. DK 999. NA . Inap, 2 in AR0; 5,8-9 in AR1; 5,8-9 in AR23

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR26x	CR26x	DR26x	ER26x	FR26x	INTERVIEWER CHECKPOINT
	689	545	405	374	319	1. IF ADDITIONAL FUNDING NEEDED FOR THE FIRST YEAR OF OPERATIONS NOT MISSING (*R26 NE DK/NA)> GO TO R26c
	52	10	10	2	1	2. IF ADDITIONAL FUNDING NEEDED FOR THE FIRST YEAR OF OPERATIONS MISSING (*R26=DK/NA)> GO TO R26 . Inap, 3 in *A50
						-
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR26c	CR26c	DR26c	ER26c	FR26c	In the last interview, you stated that [\$*R26] in additional funding would be needed to complete the first year of operations of this (new) business, [TX*A3/A3]. Is this still correct?
	530	419	341	314	281	1. Yes
	155 4	123 2	63 1	59 0	3 <i>7</i> 0	5. No 8. DK
	0	1	0	1	1	9. NA . Inap, 3 in *A50; 2 in *R26x
						. Imap, 5 III 1150, 2 III 120x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR26	BR26	CR26	DR26	ER26	FR26	How much additional funding will this (new) business require to complete the first year of operations?
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1,8-9 in *R26c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR27	BR27	CR27	DR27	ER27	FR27	Will the additional funds be raised through loans or will you or others invest more in equity in the ownership of the (new) business?
158 508 38 61 12	25 106 8 16 5	19 69 6 5 2	5 44 3 5 3	5 43 3 3 2	5 23 2 1 1	 Loans Invest Both (if vol.) DK NA Wave A Inap: Inap, 0 in AR26 Wave B/C/D/E/F Inap: Inap, 3 in *A50; 1,8-9 in *R26c; 0 in *R26 *R26 *R26
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR28	BR28	CR28	DR28	ER28	FR28	How much additional debt will be required?
						CODE DOLLAR AMOUNT (\$1-999,999,995) 999 999 998. DK 999 999 999. NA Wave A Inap: . Inap, 0 in AR26; 2,8-9 in AR27 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1,8-9 in *R26c; 0 in *R26; 2,8-9 in *R27
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR29	BR29	CR29	DR29	ER29	FR29	INTERVIEWER CHECKPOINT
546	114	75	47	46	25	1. IF ADDITIONAL FUNDS FROM INVESTMENT (R27 = 2 OR 3)> GO TO R30
231	25	19	5	5	5	2. OTHERS> GO TO R31 Wave A Inap: . Inap, 0 in AR26 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1,8-9 in *R26c; 0 in

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR30	BR30	CR30	DR30	ER30	FR30	What percent of the current total ownership or total equity funds provided to the (new) business will these investments by you (or other owners) account for?
						CODE PERCENT (1-100) 998. DK 999. NA Wave A Inap: . Inap, 0 in AR26; 2 in AR29; ONE OWNER AND 1 in AR29 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 1,8-9 in *R26c; 0 in *R26; 8-9 in *R27; 2 in *R29; ONE OWNER AND 1 in *R29
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR31	BR31	CR31	DR31	ER31	FR31	INTERVIEWER CHECKPOINT
371	109	321	244	231	201	1. IF BANK ACCOUNT OPENED (*E11/E11=1)> GO TO R32
843	632	234	171	145	119	2. OTHERS> GO TO R33 Wave B/C/D/E/F Inap: . Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR32	BR32	CR32	DR32	ER32	FR32	You mentioned that a commercial bank account was set up for the (new) business. Have all the funds for this (new) business been placed in this account?
319 47 5 0	98 10 1 0	284 33 2 2	222 21 1 0	207 23 1 0	180 21 0 0	 Yes No DK NA Wave A Inap: Inap, 2 in AR31 Wave B/C/D/E/F Inap: Inap, 3 in *A50; 2 in *R31

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR33	BR33	CR33	DR33	ER33	FR33	INTERVIEWER CHECKPOINT
12 1202	6 727 8	0	_	10	10	Wave A 1. IF NOW USING AN EXISTING ACCOUNT (E11 = 6)> GO TO R34 2. OTHERS> GO TO NEXT SECTION Wave B: 1. IF USING AN EXISTING ACCOUNT (*E11/E11=6)> GO TO R34 2. OTHERS> GO TO NEXT SECTION 3. IF WAS USING AN EXISTING BANK ACCOUNT (*E11/E11=6)> GO TO NEXT SECTION Wave C/D/E/F: 1. TE HOLDE AN EXISTING BANK ACCOUNT
		9 546	5 410	10 366	10 310	1. IF USING AN EXISTING BANK ACCOUNT (*E11/E11=6)> GO TO R34 2. OTHERS> GO TO NEXT SECTION Wave B/C/D/E/F Inap: . Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR34	BR34	CR34	DR34	ER34	FR34	You mentioned that funds for this (new) business are being held in an existing bank account. Have all the funds for this (new) business been placed in this account?
7 1 0 4	6 0 0 0	5 4 0 0	5 0 0 0	10 0 0 0	9 1 0 0	<pre>1. Yes 5. No 8. DK 9. NA Wave A Inap: . Inap, 2 in AR33 Wave B Inap: . Inap, 3 in BA50; 2-3 in BR33 Wave C/D/E/F Inap: . Inap, 3 in *A50; 2 in *R33</pre>

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	$\underline{\mathbf{E}}$	<u>F</u>	
AR35	BR35	CR35	DR35	ER35	FR35	What proportion is being held somewhere else?
						CODE PERCENT (1-99) 998. DK 999. NA Wave A Inap: . Inap, 2 in AR31 AND 2 in AR33; 1,8-9 in AR32; 1,8-9 in AR34
						Wave B Inap:
						. Inap, 3 in BA50; 2 in BR31 AND 2-3 in BR33; 1,8-9 in BR32; I,8-9 in BR34
						Wave C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *R31 <u>AND</u> 2 in *R33; 1, 8-9 in *R32; 1, 8-9 in *R34

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR36	BR36	CR36	DR36	ER36	FR36	Where or how are these funds being held to use in starting this (new) business?
27	6	20	13	14	11	1. Another bank account of an owner
4	1	5	0	2	1	2. CDs, money market, equity line
9	1	1	1	2	0	3. Stocks, bonds, investments
4	1	7	2	4	7	4. Cash
2	1	1	4	1	1	8. DK
2	0	3	1	0	2	9. NA
						Wave A Inap:
						. Inap, 2 in AR31 <u>AND</u> 2 in AR33; 1,8-9 in
						AR32; 1,8-9 in AR34
						Wave B Inap:
						. Inap, 3 in BA50; 2 in BR31 <u>AND</u> 2-3 in
						BR33; 1,8-9 in BR32; 1,8-9 in BR34
						Wave C/D/E/F Inap:
						. Inap, 3 in *A50; 2-3 in *R31 <u>AND</u> 2-3 in
						*R33; 1,8-9 in *R32; 1,8-9 in *R34

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SECTION R2: CREDIT PROBLEMS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER40	FR40	(Have you applied/Did you apply) to any financial institution for credit or a loan of any kind for the business in the past 12 months
				45 390 0 0	37 337 1 0	1. Yes 5. No 8. DK 9. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	_	<u></u>	_	_ ER41	FR41	In what month and year did this occur?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMME-R TO JUL; FALL TO OCT] . Inap, 5,8-9 in *R40
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	_	_	_			In what month and year did this occur?
						CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 5,8-9 in *R40
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	- -	-	_			In what month and year did this occur?
						CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 5,8-9 in *R40

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER42	FR42	Was the credit or loan request approved, approved with some modifications, rejected, or is it still under review?
				25 1 14 5 0	16 2 14 5 0	 Approved Approved with modifications Rejected Still under review DK NA Inap, 5,8-9 in *R40
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	_	_		ER43	FR43	Were the major terms, such as amount of credit or loan, the repayment schedule, the interest rate, or the requirement for collateral, different than you had originally expected?
				3 23	4	1. Yes 5. No
				0	14 0	8. DK
				0	0	9. NA . Inap, 5,8-9 in *R40; 5-6,8-9 in *R42
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
<u></u>	<u>2</u>	<u>5</u>	<u> 2</u>			What aspects of the major terms were different than expected the amount of credit or loan?
				1	0	1. Yes
				2 0	4 0	5. No 8. DK
				0	0	9. NA . Inap, 5,8-9 in *R40; 5-6,8-9 in *R42;
						5,8-9 in *R43
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER44b	FR44b	What aspects of the major terms were different than expected the repayment schedule?
				1	1	1. Yes
				2 0	3 0	5. No 8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER44c	FR44c	What aspects of the major terms were different than expected the interest rate?
				3 0 0 0	2 2 0 0	 Yes No DK NA Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
						What aspects of the major terms were different than expected the requirement for collateral?
				2 1 0 0	1 3 0 0	 Yes No DK NA Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER44z	FR44z	What aspects of the major terms were different than expected something else?
				3 0 0	4 0 0	<pre>05. Not checked 98. DK 99. NA . Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43</pre>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	_	_	_	ER45		Were the credit or loan terms acceptable?
				24 2 0 0	17 1 0 0	 Yes No DK NA Inap, 5,8-9 in *R40; 5-6,8-9 in *R42
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER46	FR46	What credit or loan terms were unacceptable? (Anything else?)
				1 1 0 0	1 0 0 0	<pre>01. Interest rate 02. Repayment amounts 98. DK 99. NA . Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 1,8-9 in *R45</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
				ER47	FR47		(are/were) the consequences of not having funds for the (new) business? (Anything)
				0	1	01.	Affected everything in businessNFS
				1	2	02.	Delay in opening
				4	1	03.	Business goes under
				2	3	04.	Lost business
				2	1	05.	Change to another bank
				1	2	06.	Inadequate income to cover all expenses
				1	1	07.	Stop any chance of expansion
				1	2	08.	Couldn't buy new/more equipment
				1	0	09.	Couldn't hire more people
				1	1	10.	Restricted everything
				1	0	90.	Bad credit
				4	4	96.	No consequencesNFS
				0	1	98.	DK
				0	0	99.	NA
							Inap, 5,8-9 in *R40; 1-2,8-9 in *R42

SECTION S: MARKET AND COMPETITION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS1	BS1	CS1	DS1	ES1	FS1	Will all, some, or none of your potential customers consider this product or service new and unfamiliar?
200 391 611 12 0	14 40 74 0 0	10 48 83 0 4	7 52 73 0 0	47 138 191 0 0	33 125 159 1 2	 All Some None DK NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS2	BS2	CS2	DS2	ES2	FS2	Right now, are there many, few, or no other businesses offering the same products or services to your potential customers?
410 573 226 4 1	52 64 8 3 1	59 68 13 1 4	54 58 19 1 0	133 177 66 0 0	119 143 56 0 2	 Many Few No other DK NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS3	BS3	CS3	DS3	ES3	FS3	Were the technologies or procedures required for this product or service generally available more than a year ago?
1106 101 7 0	123 5 0 0	132 9 0 4	127 5 0 0	342 33 0 1	290 28 0 2	1. Yes 5. No 8. DK 9. NA Wave B/C/D Inap: . Inap, 2-3 in *A50 Wave E/F Inap: . Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS4	BS4	CS4	DS4	ES4	FS4	Were the technologies or procedures required for this product or service generally available more than five years ago?
934 267 13 0	107 19 2 0	116 23 2 4	110 21 1 0	290 85 0 1	256 62 0 2	1. Yes 5. No 8. DK 9. NA Wave B/C/D Inap: . Inap, 2-3 in *A50 Wave E/F Inap: . Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS5	BS5	CS5	DS5	ES5	FS5	Will spending on research and development be a <pre>major</pre> priority for this (new) business?
276 933 5 0	20 108 0 0	29 112 0 4	26 106 0 0	78 297 1 0	70 249 0 1	1. Yes 5. No 8. DK 9. NA Wave B/C/D Inap: . Inap, 2-3 in *A50 Wave E/F Inap: . Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS6	BS6	CS6	DS6	ES6	FS6	Would you consider this (new) business to be hi-tech?
287 925 2 0	28 100 0 0	31 109 1 4	33 99 0 0	99 277 0 0	76 243 0 1	 Yes No DK NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F} AS7 BS7 CS7 DS7 ES7 FS7

Wave A:

Next I would like to ask some questions about your potential customers. First, please keep in mind that the responses to the following four questions about the location of the customers for the new business should add up to one hundred percent.

Within the first two to three years of operation, what percent of your customers do you expect to be local -- that is, located within 20 miles of the new business?

Wave B:

Next I would like to ask some questions about your current customers. First, please keep in mind that the responses to the following four questions about the location of the customers for the new business should add up to one hundred percent.

Currently, what percent of your customers are local -- that is, located within 20 miles of the new business?

Wave C/D/E/F:

Next I would like to ask some questions about your <u>current</u> customers. First, please keep in mind that the responses to the following four questions about the location of the customers for the (new) business should add up to one hundred percent. I'll be asking about local, regional, national, and international customers.

Currently, what percent of your customers are local -- that is, located within 20 miles of the (new) business?

CODE PERCENT (0-100)

996. No customers -- if vol.

998. DK

999. NA

Wave B/C/D Inap:

. Inap, 2-3 in *A50

Wave E/F Inap:

. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS8	BS8	CS8	DS8	ES8	FS8	Wave A: (Within the first two to three years of operation, what percent of your customers do you expect to be) regional that is, located more than 20 but less than 100 miles away?
						Wave B/C/D/E/F: (Currently, what percent of your customers are) regional that is, located more than 20 but less than 100 miles away?
						CODE PERCENT (0-100) 998. DK 999. NA Wave B/C/D Inap: . Inap, 2-3 in *A50; 996 in *S7 Wave E/F Inap: . Inap, 3 in *A50; 996 in *S7
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS9	BS9	CS9	DS9	ES9	FS9	Wave A: (Within the first two to three years of operation, what percent of your customers do you expect to be) national that is, located more than 100 miles away but within the US?
						Wave B/C/D/E/F: (Currently, what percent of your customers are) national that is, located more than 100 miles away but within the US?
						CODE PERCENT (0-100) 998. DK 999. NA Wave B/C/D Inap: . Inap, 2-3 in *A50; 996 in *S7 Wave E/F Inap:

AS10 BS10 CS10 DS10 ES10 FS10 Wa

Wave A:

(Within the first two to three years of operation, what percent of your customers do you expect to be...)

international -- that is, they normally reside
outside the US?

Wave B/C/D/E/F:

(Currently, what percent of your customers are...) international -- that is, they normally reside outside the US?

CODE PERCENT (0-100)

998. DK

999. NA

Wave B/C/D Inap:

. Inap, 2-3 in *A50; 996 in *S7

Wave E/F Inap:

. Inap, 3 in *A50; 996 in *S7

<u>A B C D E F</u>

AS11 BS11 CS11 DS11 ES11 FS11 Wa

Wave A:

Again, the responses to the following three questions about the type of customers the new business will have should add up to one hundred percent.

Within the first two to three years of operation, what percent of your sales do you expect to get from private individuals rather than other businesses or government agencies?

Wave B:

Again, the responses to the following three questions about the type of customers the new business currently has should add up to one hundred percent.

What percent of your sales currently come from...

private individuals rather than other businesses or government agencies?

Wave C/D/E/F:

Again, the responses to the following three questions about the type of customers the (new) business <u>currently</u> has should add up to one hundred percent. I'll be asking about private individuals, private businesses, and government agencies.

What percent of your sales currently come from...

private individuals rather than other businesses or government agencies?

CODE PERCENT (0-100)

996. No customers -- if vol.

998. DK

999. NA

Wave B/C/D Inap:

. Inap, 2-3 in *A50

Wave E/F Inap:

. Inap, 3 in *A50

```
A
              C
                     D
                           Ε
                                  F
AS12 BS12 CS12 DS12 ES12 FS12
                                       Wave A:
                                       (Within the first two to three years of
                                       operation, what percent of your sales do you
                                       expect to get from...)
                                       other private businesses?
                                       Wave B/C/D/E/F:
                                       (What percent of your sales currently come
                                       from...)
                                       other private businesses?
                                       CODE PERCENT (0-100)
                                       998. DK
                                       999. NA
                                       Wave B/C/D Inap:
                                             Inap, 2-3 in *A50; 996 in *S11
                                       Wave E/F Inap:
                                             Inap, 3 in *A50; 996 in *S11
              <u>C</u>
                          \underline{\mathbf{E}}
                                  F
 <u>A</u>
        В
                    \overline{\mathbf{D}}
AS13 BS13 CS13 DS13 ES13 FS13
                                       Wave A:
                                       (Within the first two to three years of
                                       operation, what percent of your sales do you
                                       expect to get from...)
                                       local, state, or other federal government
                                       agencies?
```

Wave B/C/D/E/F:

CODE PERCENT (0-100)

Wave B/C/D Inap:

Wave E/F Inap:

from...)

998. DK 999. NA

(What percent of your sales currently come

Inap, 2-3 in *A50; 996 in *S11

Inap, 3 in *A50; 996 in *S11

local, state, or federal government agencies?

A В C $\overline{\mathbf{D}}$ Ε F AS14 BS14 CS14 DS14 ES14 FS14 Wave A: Within the first two to three years of operation, what percent of your sales, income and fees would be provided by the single largest customer? Wave B/C/D/E/F: What percent of your sales, income, and fees are <u>currently</u> provided by the single largest customer? [ENTER 1% IF A LOT OF SMALL CUSTOMERS] [PROBE DK: "Does the new business have many small customers?",IF YES, ENTER 1%] CODE PERCENT (1-100) 996. No customers -- if vol. 998. DK 999. NA Wave B/C/D Inap: Inap, 2-3 in *A50 Wave E/F Inap: Inap, 3 in *A50 C Ε F <u>A</u> В $\overline{\mathbf{D}}$ Compared to a year ago, have you noticed any ES15 FS15 changes in the preferences or choices of your customers, or have their preferences and choices remained the same? Changes 124 98 1. 232 209 5. Remained the same No customers -- if vol. 9 11 6. 11 0 8. DK 2 0 9. NA

Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>				
				ES16	FS16	What types of changes have you observed in customer preferences or choices? (Any other			
						changes?)			
						Technology			
				1	2	10. Want more technology, green technology/energy			
				6	4	11. Want demand for more/greater/better technology			
				0	0	12. Want change in sales/demand due to technology			
				1	0	19. Want other technology			
						Quality			
				6	8	20. Expect better quality goods			
				1	6	21. Expect better quality service			
				0	0	22. Expect faster service			
				3	0	29. Expect other quality			
						Change in Demand			
				5	8	30. Demand for more options in good/service			
				5	3	31. Demand for wider variety of services			
				0	0	32. Demand for American-made products			
				4	6	33. Demand from luxury to necessity items			
				38	12	34. Less expensive options			
				3	10	35. Price reduction			
				6	8	36. Demand for new/changes made to items/services			
				5	8	37. Decrease in demand/Volume of sales reduced			
				7	10	38. Decrease in demand/Loss of business due to the economy			
				26	7	39. Other change in demand			
						Change in Good/Service			
				1	0	40. Made changes to service offered			
				2	3	49. Other change in good/service			
						Reference to the Economy			
				1	0	50. Difficulty receiving payment			
				1	1	51. Reduction of choices/options for consumer			
				1	0	52. Move business to abroad			
				1	2	59. Other economy			
				0	0	98. DK			
				0	0	99. NA			
						. Inap, 3 in *A50; 5-6,8-9 in *S15			

ES16a FS16a What types of changes have you observed in customer preferences or choices? (Any other changes?)

		Chang	ges:)
			_
			nology
0	0	10.	Want more technology, green technology/energy
2	1	11.	Want demand for more/greater/better
•	•		technology
0	0	12.	Want change in sales/demand due to technology
0	0	19.	Want other technology
		Quali	lty
0	2	20.	Expect better quality goods
1	1	21.	Expect better quality service
0	1	22.	Expect faster service
0	1	29.	Expect other quality
			ge in Demand
1	0	30.	Demand for more options in good/service
2	0	31.	Demand for wider variety of services
2	2	32.	Demand for American-made products
0	1	33.	Demand from luxury to necessity items
5	3	34.	Less expensive options
0	1	35.	Price reduction
0	1	36.	Demand for new/changes made to items/services
1	0	37.	Decrease in demand/Volume of sales
			reduced
1	2	38.	Decrease in demand/Loss of business due to the economy
1	4	39.	Other change in demand
			_
			ge in Good/Service
0	0	40.	Made changes to service offered
0	0	49.	Other change in good/service
		Refer	rence to the Economy
0	1	50.	Difficulty receiving payment
0	0	51.	Reduction of choices/options for
			consumer
0	0	52.	Move business to abroad
0	0	59.	Other economy
108	77	00.	No second mention
		•	Inap, 3 in *A50; 5-6,8-9 in *S15

SECTION T: FUTURE EXPECTATIONS AND MOTIVATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT1	BT1	CT1	DT1	ET1	FT1	Which of the following two statements best describes your preference for the future size of this (new) business: I want this (new) business to be as large as possible, or I want a size I can manage myself or with a few key employees?
240 966	96 517	66 340	39 242	39 183	32 143	 Want it to be as large as possible Want a size to manage by self or with key employees
6 2	0	4 0	1	0	0 2	8. DK 9. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT2	BT2	CT2	DT2	ET2	FT2	Wave A: Once this new business is operational, what is the total revenue or income expected in the first twelve months of operation?
						Wave B/C/D: After this (new) business is operational, what is the total revenue expected in the first twelve months of operation?
						Wave E/F: After this (new) business is fully operational, what is the total revenue expected in the first twelve months of operation?
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT3	вт3	CT3	DT3	ET3	FT3	What annual revenue is expected when the business is in its fifth year of operation?
						CODE DOLLAR AMOUNT (\$0-999,999995) 999 999 998. DK 999 999 999. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT4	BT4	CT4	DT4	ET4	FT4	Wave A/B/C/D: During the first year of operation, how many managers or employees, including exclusive subcontractors, will be working for this (new) business, not counting owners?
						Wave E/F: During the first year of full operation, how many managers or employees, including exclusive subcontractors, will be working for this (new) business, not counting owners?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT5	BT5	CT5	DT5	ET5	FT5	How many managers or employees, including exclusive subcontractors, will be working for this (new) business when it is five years old, not counting the owners?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50
7\	D	C	D	E	E	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	The continuation this (new business to
AT6	BT6	CT6	DT6	ET6	FT6	Are you involved in this (new) business to take advantage of a business opportunity or because you have no better choices for work?
972 155	484 66	331 48	221 36	290 60	255 40	 Take advantage of business opportunity No better choice
51 4	31 4	15 0	16 0	15 1	18 1	3. Combination of both (if vol.) 4. Have a job but seek better employment (if vol.)
31 1	23 5	14 2	5 5	9 1	3	8. DK 9. NA Wave B/C/D Inap:
						. Inap, 1,3 in *A50 Wave E/F Inap: . Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT7						Do you know someone personally who started a business in the past two years?
811						1. Yes
402 1						5. No 8. DK
0						9. NA

SECTION U: EMPLOYMENT STRUCTURE

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU1	CU1	DU1	EU1	FU1	Right now, how many people, not counting the owners but including exclusive subcontractors, are working either full or part-time for this (new) business, [TX*A3/A3]? (By exclusive subcontractors we mean people or businesses working on a temporary basis only for this (new) business and not working for others as well.)
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
==	BU2	CU2	DU2	EU2	- FU2	Of these people, how many would be considered regular employees, those working full or parttime on a permanent basis?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 0,999998-999999 in *U1
A	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	
_	BU3	CU3	DU3	EU3	FU3	Of these regular employees, how many are full- time, working 35 or more hours per week?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 0,999998-999999 in *U1; 0,999998-999999 in *U2

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU4	CU4	DU4	EU4	FU4	Of these regular employees, how many are part- time, working less than 35 hours per week?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 0,999998-999999 in *U1; 0,999998-999999 in *U2
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU5	CU5	DU5	EU5	FU5	Of those working for the (new) business, how many would be considered exclusive subcontractors, working full or part-time on a temporary basis?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 0,999998-999999 in *U1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	BU6	CU6	DU6	EU6	- FU6	As of today, how many of these exclusive subcontractors are working full-time, 35 or more hours per week, for this (new) business?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 0,999998-999999 in *U1; 0,999998-999999 in *U5
		G			-	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU7	CU7	DU7	EU7	FU7	As of today, how many of these exclusive subcontractors are working part-time, less than 35 hours per week, for this (new) business?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 0,999998-999999 in *U1; 0,999998-999999 in *U5

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU8	CU8	DU8	EU8	FU8	INTERVIEWER CHECKPOINT
	87	89	81	99	85	1. IF MORE THAN ONE OWNER (*G2 > 1) OR ONE
	41	56	51	55	58	OR MORE EMPLOYEES (U1 >= 1)> GO TO U9 2. IF ONE OWNER (*G2 = 1) AND NO EMPLOYEES (U1 = 0/DK/NA)> GO TO NEXT SECTION . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU9	CU9	DU9	EU9	FU9	As of today, how many owners(, full and part- time employees, or contract workers) are responsible for human resources such as recruitment, hiring, and employee benefits?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA
						. Inap, 2-3 in *A50; 2 in *U8
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU10	CU10	DU10	EU10	FU10	(As of today, how many owners(, full and part- time employees, or contract workers) are responsible for) sales and marketing, including sales, market research, customer analysis, and promotional activities?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 2 in *U8
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU11	CU11	DU11	EU11	FU11	(As of today, how many owners(, full and part- time employees, or contract workers) are responsible for) executive administrative functions, such as strategic planning, competitive analysis, shareholder relations, and general management?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 2 in *U8

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU12	CU12	DU12	EU12	FU12	(As of today, how many owners(, full and part- time employees, or contract workers) are responsible for) research and development of new products and services?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 2 in *U8
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU13	CU13	DU13	EU13	FU13	(As of today, how many owners(, full and part- time employees, or contract workers) are responsible for) production and manufacturing, such as producing materials or products, production planning, production control, quality control, storage, and other production activities?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 2 in *U8
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU14		DU14	EU14	FU14	(As of today, how many owners(, full and part- time employees, or contract workers) are responsible for) general administration, such as office management, responding to maintenance requests, purchasing supplies, or training employees in office procedures?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 2 in *U8

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU15	CU15	DU15	EU15	FU15	(As of today, how many owners(, full and part- time employees, or contract workers) are responsible for) financial administration, such as accounting procedures, budgeting, financial analysis, or investment activities?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 2 in *U8
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU16	CU16	DU16	EU16	FU16	As of today, does this (new) business have any owners(, full or part-time employees, or contract workers) with any other responsibilities, not already mentioned, critical for the success of the business?
	0 87 0 0	0 86 0 3	0 79 1 1	0 98 0 1	0 85 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2-3 in *A50; 2 in *U8
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU17	CU17	DU17	EU17	FU17	How many are involved?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 2 in *U8; 5,8-9 in *U16
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	_	_	_	EU19	- FU19	Compared to previous years, over the past twelve months, has it been easier, about the same, or more difficult to find qualified employees for the business?
				23	15	1. Easier
				45	54	3. About the same More difficult
				22 58	32 42	5. More difficult6. No job opening in the last 12 months (if
				2	0	vol.) 8. DK
				4	0	9. NA
						. Inap, 2-3 in *A50

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SECTION V: EXPENSE STRUCTURE

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

BV2 CV2 DV2 EV2 FV2

We would like to ask about the expected financial profile of the (new) business during the (first/past) full year of operation. You have reported positive monthly cash flow for six months of operation. Based on this, we would like to get your expectations regarding the (first/past) year of operation of this (new) business. We realize these are estimates, and they will be held in strict confidence.

(Based on the current pattern in the (new) business over the past [NUMBER OF MONTHS CALCULATED FROM TODAY MINUS A35] months,) (what would you expect to be/was) the total revenue from the sale of goods, services, or intellectual property in the (first/past) twelve months of operation?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
	BV3a	CV3a	DV3a	EV3a	FV3a	TOTAL	REVENUE BRACKETED
	0	0	0	0	0	01.	Under \$5,000
	1	0	0	0	0	02.	\$5,000- 9,999
	0	1	0	0	0	03.	\$10,000- 24,999
	2	0	1	1	0	04.	\$25,000- 49,999
	1	0	1	0	0	05.	\$50,000- 99,999
	0	1	0	1	0	06.	\$100,000- 249,999
	0	1	0	1	0	07.	\$250,000- 499,999
	0	0	0	0	0	08.	\$500,000- 999,999
	0	0	0	0	0	09.	\$1,000,000 or more
	0	0	0	0	0	21.	Less than \$50,000
	0	0	0	0	0	22.	\$50,000 or more
	5	10	4	6	6	99.	NA
	119	132	126	145	137	00.	Inap, 0-999,999,995 in *V2
							Inap, 2-3 in *A50

<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BV3b	CV3b	DV3b	EV3b	FV3b	TOTAL	REVENUE SUMMARY
5 8 16 27 26 18 9	13 11 16 15 30 28 8 6	12 9 25 21 27 14 8	22 8 25 23 23 23 11 5	26 8 19 22 21 22 7 8	01. 02. 03. 04. 05. 06. 07.	Under \$5,000 \$5,000- 9,999 \$10,000- 24,999 \$25,000- 49,999 \$50,000- 99,999 \$100,000- 249,999 \$250,000- 499,999 \$500,000- 999,999
6 0	8	4	8	4	09. 21	\$1,000,000 or more Less than \$50,000
0 5	0 10	0 4	0 6	0 6	22. 99.	\$50,000 or more NA Inap, 2-3 in *A50
	BV3b 5 8 16 27 26 18 9 8 6 0	BV3b CV3b 5 13 8 11 16 16 27 15 26 30 18 28 9 8 8 6 6 8 0 0 0 0	BV3b CV3b DV3b 5 13 12 8 11 9 16 16 25 27 15 21 26 30 27 18 28 14 9 8 8 8 6 8 6 8 6 8 4 0 0 0 0 0	BV3b CV3b DV3b EV3b 5 13 12 22 8 11 9 8 16 16 25 25 27 15 21 23 26 30 27 23 18 28 14 23 9 8 8 11 8 6 8 5 6 8 4 8 0 0 0 0 0 0 0 0	BV3b CV3b DV3b EV3b FV3b 5 13 12 22 26 8 11 9 8 8 16 16 25 25 19 27 15 21 23 22 26 30 27 23 21 18 28 14 23 22 9 8 8 11 7 8 6 8 5 8 6 8 4 8 4 0 0 0 0 0 0 0 0 0 0	BV3b CV3b DV3b EV3b FV3b TOTAL 5 13 12 22 26 01. 8 11 9 8 8 02. 16 16 25 25 19 03. 27 15 21 23 22 04. 26 30 27 23 21 05. 18 28 14 23 22 06. 9 8 8 11 7 07. 8 6 8 5 8 08. 6 8 4 8 4 09. 0 0 0 0 21. 0 0 0 0 22.

BV11 CV11 DV11 EV11 FV11

Wave B/C:

For this same twelve month period, what (do you expect will be/was) the <u>total</u> of <u>all</u> expenses paid on behalf of the new business, including wages and salaries to any employees and owners active in managing the business, interest on loans, capital leases, materials, taxes, and so forth?

Wave D/E/F:

Now, for this same twelve-month period, what (will be/was) the total of all expenses paid on behalf of the (new) business(, including wages and salaries to any employees and owners active in managing the business, interest on loans, capital leases, materials, taxes, and so forth)?

CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA

Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
	BV12a	CV12a	DV12a	EV12a	FV12a	TOTAL	EXPENSES BRACKETED
	0	0	0	0	0	01.	Under \$5,000
	0	0	0	0	1	02.	\$5,000- 9,999
	1	1	0	0	0	03.	\$10,000- 24,999
	0	0	0	0	0	04.	\$25,000- 49,999
	2	0	1	0	0	05.	\$50,000- 99,999
	0	1	0	0	0	06.	\$100,000- 249,999
	0	1	0	0	0	07.	\$250,000- 499,999
	0	0	0	0	0	08.	\$500,000- 999,999
	0	0	0	0	0	09.	\$1,000,000 or more
	0	0	0	0	0	21.	Less than \$50,000
	0	0	0	0	0	22.	\$50,000 or more
	6	9	3	6	7	99.	NA
	119	133	128	148	135	00.	Inap, 0-999,999,995 in *V11
						•	Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>		
	BV12b	CV12b	DV12b	EV12b	FV12b	TOTAL	EXPENSES SUMMARY
	19 9 29 18 23 10 5	16 15 16 27 22 21 9 5	16 17 24 23 17 12 12 5	29 14 30 17 21 16 9 7	35 10 25 18 20 11 7 7	01. 02. 03. 04. 05. 06. 07. 08.	Under \$5,000 \$5,000- 9,999 \$10,000- 24,999 \$25,000- 49,999 \$50,000- 99,999 \$100,000- 249,999 \$250,000- 499,999 \$500,000- 999,999 \$1,000,000 or more
	0	0 0	0 0	0 0	0	21. 22.	Less than \$50,000
	6	9	3	6	0 7	99.	\$50,000 or more NA
						•	Inap, 2-3 in *A50

CV32 DV32 EV32 FV32

Wave C/D:

Now, for this same twelve-month period, please think about wages, salaries, and benefits. What will be the total of all payments for wages, salaries, and benefits to full- and part-time employees and owners. Please do not include wages, salaries, and benefits to contract workers who work for the business but are not on the business's official payroll.

Wave E/F:

Now, for this same twelve-month period, please think about the types of expenses that contribute the total expenses of [\$V11].

First, what (will be/was) the total of all payments for wages, salaries, and benefits to full- and part-time employees and owners? Please do not include wages, salaries, and benefits to contract workers who work for the business but are not on the business's official payroll.

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK 999 999 999. NA

Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV33a	DV33a	EV33a	FV33a	TOTAL	LABOR PAYMENT BRACKETED
		0	0	0	0	01.	Under \$5,000
		0	0	0	0	02.	\$5,000- 9,999
		1	0	0	0	03.	\$10,000- 24,999
		1	0	0	0	04.	\$25,000- 49,999
		0	0	0	0	05.	\$50,000- 99,999
		1	0	0	0	06.	\$100,000- 249,999
		0	0	0	0	07.	\$250,000- 499,999
		0	1	0	0	08.	\$500,000- 999,999
		0	0	0	0	09.	\$1,000,000 or more
		0	1	0	0	21.	Less than \$50,000
		0	0	0	0	22.	\$50,000 or more
		11	5	4	7	99.	NA
		131	125	150	136	00.	Inap, 0-999,999,995 in *V32
							Inap, 2-3 in *A50

 \underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

CV33b DV33b EV33b FV33b TOTAL LABOR PAYMENT SUMMARY

36 16	54 9	64 13	65 10	01. 02.	Under \$5,000 \$5,000- 9,999
18	21	26	20	03.	, , , , , , , , , , , , , , , , , , , ,
26	15	16	15	04.	\$25,000- 49,999
20	12	10	10	05.	\$50,000- 99,999
12	11	10	12	06.	\$100,000- 249,999
4	2	7	3	07.	\$250,000- 499,999
1	2	2	1	08.	\$500,000- 999,999
1	0	2	0	09.	\$1,000,000 or more
0	1	0	0	21.	Less than \$50,000
0	0	0	0	22.	\$50,000 or more
11	5	4	7	99.	NA
					Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV34	DV34	EV34	FV34	For this same twelve-month period, what (will be/was) the total of all payments for contract workers? Contract workers are people who work for the business but are not on the business's official payroll.
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV35a	DV35a	EV35a	FV35a	TOTAL CONTRACT WORKER PAYMENT BRACKETED
		0 0 0 1 0 0 0 0 0 0 7 137	0 0 0 0 0 0 1 0 0 0 0 4 127	0 0 0 0 0 0 0 0 0 0 5 149	0 0 0 0 0 0 0 0 0 0 0 0 6 137	01. Under \$5,000 02. \$5,000- 9,999 03. \$10,000- 24,999 04. \$25,000- 49,999 05. \$50,000- 99,999 06. \$100,000- 249,999 07. \$250,000- 499,999 08. \$500,000- 999,999 09. \$1,000,000 or more 21. Less than \$50,000 22. \$50,000 or more 99. NA 00. Inap, 0-999,999,995 in *V34 . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV35b	DV35b	EV35b	FV35b	TOTAL CONTRACT WORKER PAYMENT SUMMARY
		104 6 19 4 2 2 0 0 1 0 7	102 5 8 3 5 1 3 1 0 0	119 6 12 6 3 1 0 1 0 5	110 10 9 4 0 4 0 0 0 0	01. Under \$5,000 02. \$5,000- 9,999 03. \$10,000- 24,999 04. \$25,000- 49,999 05. \$50,000- 99,999 06. \$100,000- 249,999 07. \$250,000- 499,999 08. \$500,000- 999,999 09. \$1,000,000 or more 21. Less than \$50,000 22. \$50,000 or more 99. NA . Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	D	$\underline{\mathbf{E}}$	<u>F</u>		
		CV36	DV36	EV36	FV36	be/was	nis same twelve-month period, what (will s) the total spent on research and opment of new products and services?
						999 99	OOLLAR AMOUNT (\$0-999,999,995) 99 998. DK 99 999. NA Inap, 2-3 in *A50
							<u> </u>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV37a	DV37a	EV37a	FV37a	TOTAL	RESEARCH BRACKETED
		0	0	0	0	01.	Under \$5,000
		0	0	0	0	02.	\$5,000- 9,999
		0	0	0	0	03.	\$10,000- 24,999
		1	0	0	0	04.	\$25,000- 49,999
		0	1	0	0	05.	\$50,000- 99,999
		0	0	0	0	06.	\$100,000- 249,999
		1	0	0	0	07.	\$250,000- 499,999
		0	0	0	0	08.	\$500,000- 999,999
		0	0	0	0	09.	\$1,000,000 or more
		0	0	0	0	21.	Less than \$50,000
		0	0	0	0	22.	\$50,000 or more
		6	3	4	5	99.	NA
		137	128	150	138	00.	Inap, 0-999,999,995 in *V36 Inap, 2-3 in *A50
							-
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV37b	DV37b	EV37b	FV37b	TOTAL	RESEARCH SUMMARY
		120	114	132	127	01.	Under \$5,000
		8	7	7	6	02.	\$5,000-9,999
		7	4	7	2	03.	\$10,000- 24,999
		2	1	2	1	04.	\$25,000- 49,999
		0	3	1	1	05.	\$50,000- 99,999
		1	0	0	1	06.	\$100,000- 249,999
		1	0	0	0	07.	\$250,000- 499,999
		0	0	1	0	08.	\$500,000- 999,999
		0	0	0	0	09.	\$1,000,000 or more
		0 0	0 0	0 0	0	21. 22.	Less than \$50,000 \$50,000 or more
		6	3	4	5	99.	NA
		0	5	-	5		Inap, 2-3 in *A50
						•	1114P, 2 3 111 1130

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV38	DV38	EV38	FV38	For this same twelve-month period, what (will be/was) the total spent on the <u>purchase</u> of neor used buildings or other structures, not including undeveloped land? Please do not include rental or lease payments.	
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA . Inap, 2-3 in *A50	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV39a	DV39a	EV39a	FV39a	TOTAL PURCHASED STRUCTURES BRACKETED	
		0 0 0 0 0 0 0 0 0 0 7 138	0 0 0 0 0 0 0 0 0 0 0 4 128	0 0 1 0 0 0 0 0 0 0 0 0 5 148	0 0 0 0 0 0 0 0 0 0 0 5 138	01. Under \$5,000 02. \$5,000- 9,999 03. \$10,000- 24,999 04. \$25,000- 49,999 05. \$50,000- 99,999 06. \$100,000- 249,999 07. \$250,000- 499,999 08. \$500,000- 999,999 09. \$1,000,000 or more 21. Less than \$50,000 22. \$50,000 or more 99. NA 00. Inap, 0-999,999,995 in *V38 . Inap, 2-3 in *A50	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV39b	DV39b	EV39b	FV39b	TOTAL PURCHASED STRUCTURES SUMMARY	
		131 0 4 2 0 1 0 0 0 0 0 7	124 0 0 2 2 0 0 0 0 0 0	138 2 4 2 2 1 0 0 0 0 0 5	134 0 1 1 2 0 0 0 0 0	01. Under \$5,000 02. \$5,000- 9,999 03. \$10,000- 24,999 04. \$25,000- 49,999 05. \$50,000- 99,999 06. \$100,000- 249,999 07. \$250,000- 499,999 08. \$500,000- 999,999 09. \$1,000,000 or more 21. Less than \$50,000 22. \$50,000 or more 99. NA . Inap, 2-3 in *A50	

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV40	DV40	EV40	FV40	Now, for this same twelve-month period, what (will be/was) the total spent on the purchase of land?
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV41a	DV41a	EV41a	FV41	TOTAL PURCHASED LAND BRACKETED
		0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	01. Under \$5,000 02. \$5,000- 9,999 03. \$10,000- 24,999 04. \$25,000- 49,999 05. \$50,000- 99,999 06. \$100,000- 249,999 07. \$250,000- 499,999 08. \$500,000- 999,999 09. \$1,000,000 or more 21. Less than \$50,000 22. \$50,000 or more 99. NA
		139	128	150	138	00. Inap, 0-999,999,995 in *V40 . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		136 0 0 1 0 1 1 0 0 0 0	DV41b 124 0 1 2 0 1 0 0 0 0 4	146 1 2 1 0 0 0 0 0 0 0	135 1 0 0 1 1 0 0 0 0 0 5	TOTAL PURCHASED LAND SUMMARY 01. Under \$5,000 02. \$5,000- 9,999 03. \$10,000- 24,999 04. \$25,000- 49,999 05. \$50,000- 99,999 06. \$100,000- 249,999 07. \$250,000- 499,999 08. \$500,000- 999,999 09. \$1,000,000 or more 21. Less than \$50,000 22. \$50,000 or more 99. NA . Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV42	DV42	EV42	FV42	be/was	nis same twelve-month period, what (will s) the total spent on the purchase of new ed machinery or equipment?
						999 99	OOLLAR AMOUNT (\$0-999,999,995) 99 998. DK 99 999. NA Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
_	_					TOTAL	PURCHASED EQUIPMENT BRACKETED
		0	0	0	0	01.	Under \$5,000
		0	0	0	0	02.	\$5,000- 9,999
		0	0	0	0	03.	\$10,000- 24,999
		0	0	0	0	04.	\$25,000-49,999
		0	0	0	0	05.	\$50,000- 99,999
		0	0	0	0	06.	\$100,000- 249,999
		0	0	0	0	07.	\$250,000- 499,999
		0	0	0	0	08.	\$500,000- 999,999
		0	0	0	0	09.	\$1,000,000 or more
		0	0	0	0	21.	Less than \$50,000
		0	0	0	0	22.	\$50,000 or more
		5 140	4 128	5 149	5 138	99. 00.	NA Inap, 0-999,999,995 in *V42
		140	120	149	130	•	Inap, 2-3 in *A50
70	D	a	D	П	П		
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV43b	DV43b	EV43b	FV43b	TOTAL	PURCHASED EQUIPMENT SUMMARY
		98	85	118	116	01.	Under \$5,000
		16	11	7	8	02.	\$5,000- 9,999
		15	16	14	8	03.	\$10,000- 24,999
		6	10	4	2	04.	\$25,000- 49,999
		1	5	3	3	05.	\$50,000- 99,999
		3	0	3	1	06.	\$100,000- 249,999
		1 0	0 1	0 0	0 0	07. 08.	\$250,000- 499,999 \$500,000- 999,999
		0	0	0	0	08.	\$1,000,000 or more
		0	0	0	0		Less than \$50,000
		0	0	0	0	22.	\$50,000 or more
		5	4	5	5	99.	NA

Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV44	DV44	EV44	FV44	you expaymen	his same twelve-month period, (what do xpect/was) the total of all interest nts on all loans to be, not including ment of principal?
						CODE I 999 99	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV45a	DV45a	EV45a	FV45a	TOTAL	INTEREST PAYMENTS BRACKETED
		0 0 0 1 0 0 0 0 0 0 0 0 8 136	0 1 0 0 0 0 0 0 0 0 0 5 126	0 1 0 0 0 0 0 0 0 0 0 9	0 0 0 0 0 0 0 0 0 0 0 0	01. 02. 03. 04. 05. 06. 07. 08. 09. 21. 22. 99.	Under \$2,000 \$2,000- 4,999 \$5,000- 9,999 \$10,000- 24,999 \$25,000- 49,999 \$50,000- 74,999 \$75,000- 99,999 \$100,000- 149,999 \$150,000 or more Less than \$25,000 \$25,000 or more NA Inap, 0-999,995 in *V44 Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u> CV45h	<u>D</u>	<u>E</u> EV45b	<u>F</u> FV45b	т∩тат.	INTEREST PAYMENTS SUMMARY
		104 9 6 10 4 2 1 1 0 0	105 7 4 5 2 1 0 1 2 0 0 5	115 7 8 6 2 0 4 0 3 0 0	109 8 7 7 3 0 2 1 0 0	01. 02. 03. 04. 05. 06. 07. 08. 09. 21. 22.	Under \$2,000 \$2,000- 4,999 \$5,000- 9,999 \$10,000- 24,999 \$25,000- 49,999 \$50,000- 74,999 \$75,000- 99,999 \$100,000- 149,999 \$150,000 or more Less than \$25,000 \$25,000 or more NA

Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV46	DV46	EV46	FV46	be/was	nis same twelve-month period, what (will s) the total spent on rental or lease nts for buildings and other structures, ncluding rental payments for land?
						999 99	DOLLAR AMOUNT (\$0-999,999,995) 99 998. DK 99 999. NA Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV47a	DV47a	EV47a	FV47a	TOTAL	LEASED STRUCTURES BRACKETED
		0	0	0	0	01.	Under \$5,000
		0	0	0	0	02.	\$5,000- 9,999
		0	0	0	0	03.	\$10,000- 24,999
		0	0	0	0	04.	\$25,000- 49,999
		0	0	0	0	05.	\$50,000- 99,999
		0	0	0	0	06.	\$100,000- 249,999
		0	0	0	0	07.	\$250,000- 499,999
		0	0	0	0	08.	\$500,000-999,999
		0 0	0	0	0	09.	\$1,000,000 or more
		0	0 0	0 0	0	21. 22.	Less than \$50,000 \$50,000 or more
		5	2	4	5	99.	NA
		140	130	150	138	00.	Inap, 0-999,999,995 in *V46
-						•	Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
						TOTAL	LEASED STRUCTURES SUMMARY
		106	108	128	119	01.	Under \$5,000
		13	4	7	5	02.	\$5,000- 9,999
		10	8	6	7	03.	\$10,000- 24,999
		8	7	7	6	04.	\$25,000- 49,999
		3	2	1	1	05.	\$50,000- 99,999
		0	0	0	0	06.	\$100,000- 249,999
		0	0	0	0	07.	\$250,000- 499,999
		0 0	0 1	1 0	0	08. 09.	\$500,000- 999,999 \$1,000,000 or more
		0	0	0	0	09. 21.	Less than \$50,000
		0	0	0	0	22.	\$50,000 or more
		5	2	4	5	99.	NA
							Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	D	<u>E</u>	<u>F</u>		
		CV48	DV48	EV48	FV48	be/was	nis same twelve-month period, what (will s) the total spent on rental or lease ats for land?
						999 99	OOLLAR AMOUNT (\$0-999,999,995) 99 998. DK 99 999. NA Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV49a	DV49a	EV49a	FV49a	TOTAL	LEASED LAND BRACKETED
		0	0	0	0	01.	Under \$5,000
		0	0	0	0	02.	\$5,000- 9,999
		0	0	0	0	03.	\$10,000- 24,999
		0	0	0	0	04.	\$25,000- 49,999
		0	0	0	0	05.	\$50,000- 99,999
		0	0	0	0	06.	\$100,000- 249,999
		0	0	0	0	07.	\$250,000- 499,999
		0	0	0	0	08.	\$500,000- 999,999
		0	0	0	0	09.	\$1,000,000 or more
		0	0	0	0	21.	Less than \$50,000
		0	0	0	0	22.	\$50,000 or more
		5	2	4	5	99.	NA
		140	130	150	138	00.	Inap, 0-999,999,995 in *V48 Inap, 2-3 in *A50
-						•	inap, 2-3 in "A30
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV49b	DV49b	EV49b	FV49b	TOTAL	LEASED LAND SUMMARY
		137	125	146	136	01.	Under \$5,000
		1	1	0	0	02.	\$5,000- 9,999
		2	2	2	1	03.	\$10,000- 24,999
		0	2	2	1	04.	\$25,000- 49,999
		0	0	0	0	05.	\$50,000- 99,999
		0	0	0	0	06.	\$100,000- 249,999
		0	0	0	0	07.	\$250,000- 499,999
		0	0	0	0	08.	\$500,000- 999,999
		0	0	0	0	09.	\$1,000,000 or more
		0	0	0	0	21.	Less than \$50,000
		0	0	0	0	22.	\$50,000 or more
		5	2	4	5	99.	NA
							Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV50	DV50	EV50	FV50	be/was	nis same twelve-month period, what (will s) the total spent on rental or lease ats for machinery or equipment?
						999 99	OOLLAR AMOUNT (\$0-999,999,995) 99 998. DK 99 999. NA Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV51a	DV51a	EV51a	FV51a	TOTAL	LEASED EQUIPMENT BRACKETED
		0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 2 130	0 0 0 0 0 0 0 0 0 0 0 5 149	0 0 0 0 0 0 0 0 0 0 0 5 138	01. 02. 03. 04. 05. 06. 07. 08. 09. 21. 22. 99.	Under \$5,000 \$5,000- 9,999 \$10,000- 24,999 \$25,000- 49,999 \$50,000- 99,999 \$100,000- 249,999 \$250,000- 499,999 \$500,000- 999,999 \$1,000,000 or more Less than \$50,000 \$50,000 or more NA Inap, 0-999,999,995 in *V50 Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV51b	DV51b	EV51b	FV51b	TOTAL	LEASED EQUIPMENT SUMMARY
		129 6 3 1 0 1 0 0 0 0	116 4 4 1 0 0 0 1 0 0	136 5 3 1 0 0 0 1 0 5	127 7 1 3 0 0 0 0 0 0	01. 02. 03. 04. 05. 06. 07. 08. 09. 21. 22. 99.	Under \$5,000 \$5,000- 9,999 \$10,000- 24,999 \$25,000- 49,999 \$50,000- 99,999 \$100,000- 249,999 \$250,000- 499,999 \$500,000- 999,999 \$1,000,000 or more Less than \$50,000 \$50,000 or more NA Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>		
		CV63	DV63	EV63	FV63		nis same twelve-month period, what (will s) the total spent on other expenses?
						999 99	DOLLAR AMOUNT (\$0-999,999,995) 99 998. DK 99 999. NA Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV64a	DV64a	EV64a	FV64a	TOTAL	OTHER EXPENSES
		0	0	0	0	01.	Under \$5,000
		0	0	0	0	02.	\$5,000- 9,999
		0	0	0	0	03.	\$10,000- 24,999
		0	0	0	0	04.	\$25,000- 49,999
		0	0	0	0	05.	\$50,000- 99,999
		0	0	0	0	06.	\$100,000- 249,999
		0 0	0 0	0	0	07.	\$250,000- 499,999
		0	0	0 0	0	08.	\$500,000- 999,999 \$1,000,000 or more
		0	0	0	0	09. 21.	\$1,000,000 or more Less than \$50,000
		0	0	0	0	22.	\$50,000 or more
		1	4	5	6	99.	NA
		144	128	149	137	00.	Inap, 0-999,999,995 in *V63
					10.		Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV64b	DV64b	EV64b	FV64b	TOTAL	OTHER EXPENSES
		110	64	80	74	01.	Under \$5,000
		7	14	14	17	02.	\$5,000- 9,999
		11	23	21	18	03.	\$10,000- 24,999
		2	10	13	7	04.	\$25,000- 49,999
		5	3	5	6	05.	\$50,000- 99,999
		3	7	9	7	06.	\$100,000- 249,999
		4	4	2	4	07.	\$250,000- 499,999
		2	0	1	2	08.	\$500,000- 999,999
		0	3	4	2	09.	\$1,000,000 or more
		0	0	0	0	21.	Less than \$50,000
		0	0	0	0	22.	\$50,000 or more
		1	4	5	6	99.	NA

Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV65	DV65	EV65	FV65	OTHER	EXPENSES - First mention
		2	0	3	6	10.	Taxes
		1	0	0	1	11.	Bank Fees
		0	5	3	3	12.	Dues; fees
		2	2	4	1	13.	Licensing; licenses
		0	0	3	3	14.	Insurance
		1	4	4	9	15.	Advertising; marketing
		1	0	0	0	16.	Pass-through costs
		1	0	2	1	19.	Other expenses
		2	4	7	5	20.	Operating expenses; operations; farm operations
		4	23	12	14	21.	Utilities; fuel
		0	1	3	4	22.	Repairs; improvements
		1	0	2	0	23.	Shipping; packaging
		3	11	15	8	24.	Travel; mileage
		5	15	14	8	30.	Supplies for business/product; ingredients
		2	11	14	16	31.	Office supplies and expenses
		3	0	9	5	39.	Other supplies
		6	14	15	24	40.	Production materials; raw materials; materials costs; materials for product; materials (NFS); cost for creating art
		1	0	0	0	41.	Disposal of hazardous materials
		4	3	5	3	45.	Cost of products selling; merchandise; repurchased product
		2	0	1	5	46.	Inventory/stock
		0	0	0	0	91.	Education
		11	10	8	2	95.	Miscellaneous
		0	0	2	0	98.	DK
		0	0	0	0	99.	NA
							Inap, 2-3 in *A50; 0, 999,999,998- 999,999,999 in *V63

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV65a	DV65a	EV65a	FV65a	OTHER	EXPENSES
		0	1	5	3	10.	Taxes
		0	0	0	1	11.	Bank Fees
		0	1	5	1	12.	Dues; fees
		1	2	0	2	13.	Licensing; licenses
		2	1	5	1	14.	Insurance
		0	5	7	5	15.	Advertising; marketing
		0	0	0	0	16.	Pass-through costs
		3	0	1	0	19.	Other expenses
		0	2	0	2	20.	Operating expenses; operations; farm
							operations
		3	7	16	5	21.	Utilities; fuel
		2	5	7	7	22.	Repairs; improvements
		3	0	1	0	23.	Shipping; packaging
		3	2	4	13	24.	Travel; mileage
		0	6	1	1	30.	Supplies for business/product;
							ingredients
		1	9	5	5	31.	Office supplies and expenses
		1	1	9	2	39.	Other supplies
		0	2	0	4	40.	Production materials; raw materials;
							<pre>materials costs; materials for product;</pre>
							materials (NFS); cost for creating art
		0	0	0	0	41.	Disposal of hazardous materials
		0	0	0	1	45.	Cost of products selling; merchandise;
							repurchased product
		0	2	2	2	46.	Inventory/stock
		0	1	1	1	91.	Education
		0	11	4	1	95.	Miscellaneous
		33	45	53	61	00.	No second mention
						•	Inap, 2-3 in *A50; 0, 999,999,998-
							999,999,999 in *V63

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
		CV52x	DV52x	EV52x	FV52x	INTERVIEWER CHECKPOINT
		126	123	144	134	1. IF NO "DK/NA" IN ANY V32-V51, V63 AND
		19	9	10	9	V11> GO TO V52y 2. IF ANY V32-V51= "DK/NA" OR V11 = "DK/NA" > GO TO V20
						. Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV52y	DV52y	EV52y	FV52y	INTERVIEWER CHECKPOINT
		0	0	0	0	1. IF V11 DOES NOT EQUAL THE SUM OF V32- V51, V63> GO TO V52
		126	123	144	134	2. IF V11 EQUALS SUM OF V32-V51> GO TO V20
						. Inap, 2-3 in *A50; 2 in *V52x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV52	DV52	EV52	FV52	I'd like to make sure I have this correct. You said that your total expenses in the first twelve months of operation (would be/were) [\$V11], but the separate expenses total [SUM \$V32-\$V51,\$V63]. Which is correct?
		0 0 0	0 0 0	0 0 0	0 0 0	 Total correct (V11) Separate expenses correct (V32-V51, V63) Both correct - missing expenses (make comment) Inap, 2-3 in *A50; 2 in *V52x; 2 in *V52y

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BV20	CV20	DV20	EV20	FV20	INTERVIEWER CHECKPOINT
	115	131	126	145	135	1. IF NO "DK" or "NA" IN V2 AND V11> GO TO V21
	13	14	6	9	8	2. IF ANY "DK" IN V2 OR V11> GO TO V22 . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BV21	CV21	DV21	EV21	FV21	Profit is a business's income after all expenses and taxes have been deducted from the total revenue. Based on what you just said, your total net (profit/loss) for the (first/past) twelve months of operation (would be/was) approximately [V2-V11] dollars. Is this correct?
	115	131	126	145	135	1. Yes
	0	0	0	0	0	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 2-3 in *A50; 2 in *V20
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

BV21x CV21x DV21x EV21x FV21x CALCULATED PROFIT/LOSS V2-V11

CODE DOLLAR AMOUNT
(-\$999,999,995 - \$999,999,995)
999 999 999. NA
Wave B/C/D/E/F Inap:
. Inap, 2-3 in *A50; 2 in *V20

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BV22	CV22	DV22	EV22	FV22	Profit is a business's net income after all expenses and taxes have been deducted from the total revenue. (Will/did) this (new) business have a profit or a loss after the (first/past) twelve months of operation?
	11 1	6 3	4 0	5 1	4 3	1. Profit 5. Loss
	1	1	2	3	0	8. DK
	0	4	0	0	1	9. NA
-						. Inap, 2-3 in *A50; 1 in *V20
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BV23	CV23	DV23	EV23	FV23	For this same twelve month period, what (will be/was) the total (profit/loss) for this new business?
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 998.DK 999 999 999. NA . Inap, 2-3 in *A50; 1 in *V20; 8-9 in *V22 (use *V20 to determine positive or negative)
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BV24a	CV24a	DV24a	EV24a	FV24a	TOTAL PROFIT/LOSS BRACKETED
	0	0	0	0	0	01. Under \$5,000
	0	0	0	0	0	02. \$5,000- 9,999
	0	0	0	0	0	03. \$10,000- 24,999
	0	0	0	0	0	04. \$25,000- 49,999 05. \$50,000- 99,999
	0	0	0	0	0	06. \$100,000- 249,999
	1	0	0	0	0	07. \$250,000- 499,999
	0	0	0	0	0	08. \$500,000- 999,999
	0	0	0	0	0	09. \$1,000,000 or more
	0	0	0	0	0	21. Less than \$50,000
	0	0	0	0	0	22. \$50,000 or more
	8	5	3	3	3	99. NA
	3	4	1	3	4	00. Inap, 0-999,999,995 in *V23 . Inap, 2-3 in *A50; 1 in *V20; 8-9 in *V22
						(use *V20 to determine positive or negative)

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>		
	BV24b	CV24b	DV24b	EV24b	FV24b	TOTAL	PROFIT/LOSS SUMMARY
	3	0	0	0	0	01.	Under \$5,000
	0	1	0	0	0	02.	\$5,000- 9,999
	0	2	1	0	2	03.	\$10,000- 24,999
	0	1	0	1	0	04.	\$25,000- 49,999
	0	0	0	2	1	05.	\$50,000- 99,999
	0	0	0	0	0	06.	\$100,000- 249,999
	1	0	0	0	0	07.	\$250,000- 499,999
	0	0	0	0	1	08.	\$500,000- 999,999
	0	0	0	0	0	09.	\$1,000,000 or more
	0	0	0	0	0	21.	Less than \$50,000
	0	0	0	0	0	22.	\$50,000 or more
	8	5	3	3	3	99.	NA
							Inap, 2-3 in *A50; 1 in *V20; 8-9 in
							*V22
						(use	*V20 to determine positive or negative)

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV53	DV53	EV53	FV53	As of today, does the business have any cash on hand in checking, savings, money market accounts, certificates of deposit or other time deposits?
		105 33 0 7	96 36 0 0	110 41 3 0	102 40 0 1	1. Yes 5. No 8. DK 9. NA . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV54	DV54	EV54	FV54	As of today, does the business have any accounts receivable?
		75 64 0 6	66 66 0	71 81 2 0	66 76 0 1	1. Yes 5. No 8. DK 9. NA . Inap, 2-3 in *A50
7\	D	C	D	P	P	
<u>A</u>	<u>B</u>	<u>C</u> CV55	<u>D</u> DV55	<u>E</u> EV55	<u>F</u> FV55	(As of today,) does the business have any product inventory?
		74 65 0 6	71 61 0 0	78 74 2 0	71 71 0 1	1. Yes 5. No 8. DK 9. NA . Inap, 2-3 in *A50
7	D	a	D	п	П	
<u>A</u>	<u>B</u>	<u>C</u> CV56	<u>D</u> DV56	<u>E</u> EV56	<u>F</u> FV56	(As of today,) does the business own any equipment or machinery?
		109 30 0 6	100 32 0 0	115 37 2 0	111 32 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV57	DV57	EV57	FV57	(As of today,) does the business own any land, buildings, or other structures?
		28 111 0 6	21 111 0 0	30 122 2 0	28 115 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV58	DV58	EV58	FV58	(As of today,) does the business own any vehicles?
		49 90 0 6	55 77 0 0	61 91 2 0	61 82 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_	_	 CV59	_ DV59	EV59	_ FV59	(As of today,) does the business own any other physical property?
		9 130 0 6	8 124 0 0	14 138 2 0	15 128 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
=	_	CV60	DV60	EV60	<u>-</u> FV60	(As of today,) does the business own any intellectual property with a market value?
		15 122 2 6	21 111 0 0	22 129 3 0	20 122 1 0	1. Yes 5. No 8. DK 9. NA . Inap, 2-3 in *A50
7	D	C	D	E	E	
<u>A</u>	<u>B</u>	<u>C</u> CV61	<u>D</u> DV61	<u>E</u> EV61	<u>F</u> FV61	(As of today,) does the business have any other financial assets?
		9 129 1 6	13 119 0 0	8 144 2 0	8 135 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV62	DV62	EV62	FV62	(As of today,) does the business own anything else with a market value?
		10 129 0 6	10 121 1 0	15 137 2 0	7 136 0 0	1. Yes 5. No 8. DK 9. NA . Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EV66	FV66	Twelve months ago, what percentage of the business's current assets would have been in the form of accounts receivable?
						CODE PERCENT (0-100) 998. DK 999. NA . Inap, 2-3 in *A50
7	D	a	D	п	П	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EV67	FV67	As of now, what percentage of the business's current assets are in the form of accounts receivable?
						CODE PERCENT (0-100) 998. DK
						999. NA
						. Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EV68	FV68	Twelve months ago, what percentage of the business's accounts receivable would have taken more than sixty days to be paid?
						CODE PERCENT (0-100) 998. DK 999. NA . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EV69	FV69	As of now, what percentage of the business's accounts receivable do you expect to take more than sixty days to be paid?
						CODE PERCENT (0-100) 998. DK 999. NA . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EV70	FV70	Twelve months ago, what percentage of the business's current assets would have been written off as uncollectible or bad debts?
						CODE PERCENT (0-100) 998. DK 999. NA
						. Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EV71	FV71	As of now, what percentage of the business's accounts receivable do you expect to be written off as uncollectible or bad debts?
						CODE PERCENT (0-100) 998. DK 999. NA . Inap, 2-3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EV72	FV72	Twelve months ago, what percentage of the business's accounts payable offered discounts for early payments?
						CODE PERCENT (0-100) 998. DK 999. NA . Inap, 2-3 in *A50
A	<u>B</u>	<u>C</u>	D	E	<u>F</u>	
_	-	_	_	EV73	FV73	As of now, what percentage of the business's accounts payable offer discounts for early payments?
						CODE PERCENT (0-100) 998. DK 999. NA . Inap, 2-3 in *A50

SECTION W: RESPONDENTS' MOTIVATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AW1						Please indicate the extent to which the following were important to you for establishing this new business.
						To achieve a higher position in society. To what extent was that important no extent, a little, some, a great, or a very great extent?
623 252 174 83 81 1						 No extent A little Some A great A very great extent DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AW2						To have greater flexibility for your personal and family life. To what extent was that important no extent, a little, some, a great, or a very great extent?
116 111						 No extent A little
179 416						3. Some 4. A great
392						5. A very great extent 8. DK
0						9. NA
<u>A</u>	В	<u>C</u>	D	E	F	
AW3	<u> </u>	<u>C</u>	<u> </u>	<u>15</u>	<u>r</u>	To continue a family tradition. (To what
						extent was that important no extent, a little, some, a great, or a very great extent?)
853 102						1. No extent 2. A little
72						3. Some
109 78						4. A great5. A very great extent
0						8. DK 9. NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AW4						<u>To be respected by your friends</u> .(To what extent was that important no extent, a little, some, a great, or a very great extent?)
696 186 161 116 54 1						 No extent A little Some A great A very great extent DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AW5						To have considerable freedom to adapt your own approach to work. (To what extent was that important no extent, a little, some, a great, or a very great extent?)
78 62 185						 No extent A little Some
496 393						4. A great
0						5. A very great extent 8. DK 9. NA
						<u> </u>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
<u>A</u> AW6	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	To give yourself, your spouse, and your children financial security. (To what extent was that important no extent, a little, some, a great, or a very great extent?)
AW6	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	<pre>children financial security. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent</pre>
AW6 131 92 154	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	<pre>children financial security. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some</pre>
131 92 154 439 396	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	<pre>children financial security. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent</pre>
AW6 131 92 154 439	<u>B</u>	<u>C</u>	D	E	<u>F</u>	<pre>children financial security. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great</pre>
AW6 131 92 154 439 396 2 0	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	<pre>children financial security. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent 8. DK 9. NA</pre>
131 92 154 439 396 2						<pre>children financial security. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent 8. DK</pre>
AW6 131 92 154 439 396 2 0 AW7						<pre>children financial security. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent 8. DK 9. NA To follow the example of a person you admire. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little</pre>
AW6 131 92 154 439 396 2 0 AW7 611 171 168 172						<pre>children financial security. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent 8. DK 9. NA To follow the example of a person you admire. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great</pre>
AW6 131 92 154 439 396 2 0 <u>A</u> AW7						<pre>children financial security. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent 8. DK 9. NA To follow the example of a person you admire. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some</pre>

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AW8						To build a business your children can inherit. (To what extent was that important no extent, a little, some, a great, or a very great extent?)
506 128 183 215 180 2						 No extent A little Some A great A very great extent DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AW9						To earn a larger personal income. (To what extent was that important no extent, a little, some, a great, or a very great extent?)
119 95						 No extent A little
249 471						3. Some 4. A great
279 1						5. A very great extent 8. DK
0						9. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AW10						To achieve something and get recognition for
						<pre>it. (To what extent was that important no extent, a little, some, a great, or a very great extent?)</pre>
390 194						<pre>extent, a little, some, a great, or a very great extent?) 1. No extent</pre>
194 263						extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some
194 263 246 121						extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent
194 263 246						extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great
194 263 246 121 0 0	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent 8. DK 9. NA
194 263 246 121 0	<u>B</u>	C	D	E	<u>F</u>	extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent 8. DK
194 263 246 121 0 0	<u>B</u>	C	D	E	<u>F</u>	extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent 8. DK 9. NA To develop an idea for a product. (To what extent was that important no extent, a little, some, a great, or a very great
194 263 246 121 0 0 AW11	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent 8. DK 9. NA To develop an idea for a product. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great
194 263 246 121 0 0 ———————————————————————————————	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great 5. A very great extent 8. DK 9. NA To develop an idea for a product. (To what extent was that important no extent, a little, some, a great, or a very great extent?) 1. No extent 2. A little 3. Some 4. A great

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AW12						To have a chance to build great wealth or a very high income. (To what extent was that important no extent, a little, some, a great, or a very great extent?)
334 160 258 285 177 0						 No extent A little Some A great A very great extent DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AW13						To fulfill a personal vision. (To what extent was that important no extent, a little, some, a great, or a very great extent?)
126 97 241 442 308 0						 No extent A little Some A great A very great extent DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AW14						To have the power to greatly influence an organization. (To what extent was that important no extent, a little, some, a great, or a very great extent?)
624 166 180 148 96 0						 No extent A little Some A great A very great extent DK NA

SECTION X: RESPONDENTS' INFORMATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX1	BX1	CX1	DX1	EX1	FX1	Wave A: Now I would like to ask some questions about you.
						Aside from this new business, do you own another small business or are you self-employed in some other way?
						Wave $B/C/D/E/F$: Now I would like to ask some questions about you.
						Aside from this start-up business you are working on, do you own another small business or are you self-employed in some other way?
153 218 839 0 3	74 132 403 2 2 0	59 75 273 3 0	45 60 174 2 2 0	36 51 134 0 0	20 39 117 0 0	 Yes, small business owner Yes, self-employed No, neither Only working on this business (if vol.) DK NA Wave B/C/D/E/F Inap: Inap, 1,3 in *A50
	_				_	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX2	BX2	CX2	DX2	EX2	FX2	Are you managing a business owned by someone else, either as the (senior) executive or part of the senior management team, not related to this (new) business?
141 1072 1 0	80 532 1 0	53 357 0 0	33 250 0 0	24 197 1 0	27 149 0 1	1. Yes 5. No 8. DK 9. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX3	BX3	CX3	DX3	EX3	FX3	How many hours a week do you spend on housekeeping and childcare activities?
						CODE NUMBER OF HOURS (0-168) 998. DK 999. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CX3a	DX3a	EX3a	FX3a	How many hours a week do you spend on housekeeping and childcare activities?
		24 381	14 269	13 208	10 165	UNIT OF TIME 1. Day 2. Week . Inap, 1,3 in *A50; 998-999 in *X3
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX4	BX4	CX4	DX4	EX4	FX4	Are you a full-time or part-time student?
44 97 1073 0	27 42 544 0 0	19 25 366 0 0	10 21 252 0 0	8 12 202 0 0	5 8 164 0 0	 Yes, full time Yes, part time No, not a student DK NA Wave B/C/D/E/F Inap: Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX5	BX5	CX5	DX5	EX5	FX5	Are you unemployed?
303 909 2 0	145 465 2 1	92 317 1 0	55 228 0 0	46 176 0 0	30 146 0 1	1. Yes 5. No 8. DK 9. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX6	BX6	CX6	DX6	EX6	FX6	Are you disabled?
150 1063 1 0	89 523 1 0	80 330 0 0	48 235 0 0	46 176 0 0	36 141 0 0	1. Yes 5. No 8. DK 9. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX7	BX7	CX7	DX7	EX7	FX7	Have you ever retired?
149 1065 0 0	95 517 0 1	73 337 0 0	50 232 1 0	49 173 0 0	40 137 0 0	1. Yes 5. No 8. DK 9. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX8						Have you worked on a full time basis for an established work organization any time in the last five years?
860 352 2 0						1. Yes 5. No 8. DK 9. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX9						How many years was the longest period of continual employment at one employer?
						CODE NUMBER OF YEARS (0.0-95.0) [ANSWER VERIFIED IF RESPONDENT WOULD HAVE BEEN UNDER 18] 98. DK 99. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX10					•	Do you currently still work for this employer?
306 883 0 7						1. Yes 5. No 8. DK 9. NA . Inap, 0 in AX9

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX11						For this employer what (is/was) your (current/last) job title? 2000 OCC 3-DIGIT CODES
						SEE MASTER OCCUPATION CODES 998. DK 999. NA . Inap, 0 in AX9
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX12						How would you describe your (last) position: a worker, a manager, supervisor, or executive responsible for an operational unit, a staff person providing support to the operational units, or a combination of managerial and staff functions?
326 283 99 480						 Worker Manager, supervisor, or executive Support staff Combination of managerial and staff functions
0 8						8. DK 9. NA . Inap, 0 in AX9
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX13						How many years (have you had/did you have) this position?
						CODE NUMBER OF YEARS (0.1-95.0) [ANSWER VERIFIED IF RESPONDENT WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 0 in AX9
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX14						Following the chain of command, how many people (are/were) between you and the Chief Operating Officer?
						CODE NUMBER OF PEOPLE (1-999,995) 000 000. Chief operating officer 999 998. DK 999 999. NA . Inap, 0 in AX9

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX15						Considering the entire organization at all locations, about how many people (are/were) on the payroll?
						CODE NUMBER OF PEOPLE (1-999,995) 999 998. DK 999 999. NA . Inap, 0 in AX9
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX16						How many people (do/did) you supervise?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 0 in AX9
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
_ AX17	_	_	_	_	_	In your workgroup or unit, (is/was) it almost all men, about seventy five percent men, fifty percent men and fifty percent women, seventy five percent women or almost all women?
349 218 273 145 199 5 7						 Almost all men 75% men 50% men and 50% women 75% women Almost all women DK NA Inap, 0 in AX9
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX18						(Is/Was) this employer a public sector or government organization, a not-for-profit organization, a stable private sector business, a growing private sector business, or a declining private sector business?
273 94 308 412 86 15 8						 Public or government Not-for-profit Stable private Growing private Declining private DK NA Inap, 0 in AX9

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BX19	CX19	DX19	EX19	FX19	In terms of current work activity, are you working for others for pay?
	341 270 1 1	205 204 1 0	135 148 0 0	107 115 0 0	90 86 0 1	1. Yes 5. No 8. DK 9. NA . Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BX20	CX20	DX20	EX20	FX20	Are you working for others 35 hours or more per week, or less than 35 hours per week?
	232 108 0 1	135 70 0 0	85 50 0 0	61 46 0 0	56 34 0 0	 35 hours or more per week Less than 35 hours per week DK NA Inap, 1,3 in *A50; 5,8-9 in *X19

SECTION Y: RESPONDENTS' CHARACTERISTICS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	
AY1						I am going to describe some characteristics. Please tell me if you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree with whether these statements accurately describe you.
						<u>I consider myself a loner</u> . How accurately would this describe you would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?
111 260 156 368 318 0						 Strongly agree Agree Neither Disagree Strongly disagree DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	F	
AY2	<u> 2</u>	<u> </u>	<u>=</u>	=	<u> </u>	Whatever emotion I feel on the inside tends to
						show on the outside. How accurately would this describe you would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?
145 355						 Strongly agree Agree
140 396						3. Neither
176						5. Strongly disagree
0						8. DK 9. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AY3	_	_	_	_	_	I can talk to almost anybody about almost
						<pre>anything. (How accurately would this describe you would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)</pre>
519						1. Strongly agree
507 51						2. Agree3. Neither
105 32						 Disagree Strongly disagree
0						8. DK 9. NA

<u>A</u>	<u>B</u>	<u>C</u>	\underline{D}	<u>E</u>	<u>F</u>	
AY4						Starting this new business is much more desirable than other career opportunities I have. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
473 504 142 79 14 2						 Strongly agree Agree Neither Disagree Strongly disagree DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AY5						If I start this new business, it will help me achieve other important goals in my life. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
477 586 79 56 15 1						 Strongly agree Agree Neither Disagree Strongly disagree DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	E	<u>F</u>	
AY6						Overall, my skills and abilities will help me start this new business. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
650 523 21 17 3 0						 Strongly agree Agree Neither Disagree Strongly disagree DK NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AY7						My past experience will be very valuable in starting this new business. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
649 465 35 54 11 0						 Strongly agree Agree Neither Disagree Strongly disagree DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AY8						I am confident I can put in the effort needed to start this new business. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
701 481 24 6 2 0						 Strongly agree Agree Neither Disagree Strongly disagree DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AY9						There is no limit as to how long I would give maximum effort to establish this new business. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
508 490 74 131 10 1						 Strongly agree Agree Neither Disagree Strongly disagree DK NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AY10						My personal philosophy is to "do whatever it takes" to establish my own business. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
456 521 115 106 14 2 0						 Strongly agree Agree Neither Disagree Strongly disagree DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AY11	_	<u>-</u>	_	=	<u>-</u>	<u>I rarely show my feelings</u> . (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
95 280 135 529 173 2						 Strongly agree Agree Neither Disagree Strongly disagree DK NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	F	
AY12	=	<u> </u>	=	=	<u></u>	I enjoy having a clear and structured mode of life . (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
254 638 131 154 35 1						 Strongly agree Agree Neither Disagree Strongly disagree DK NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AY13						I enjoy the uncertainty of going into a new situation without knowing what might happen. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
148 460 166 374 63 3						 Strongly agree Agree Neither Disagree Strongly disagree DK NA
<u>A</u> AY14	<u>B</u>	<u>C</u>	D	E	<u>F</u>	<u>I would describe myself as indecisive</u> . (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
28 138 120 632 293 3						 Strongly agree Agree Neither Disagree Strongly disagree DK NA
<u>A</u> AY15	<u>B</u>	<u>C</u>	D	<u>E</u>	<u>F</u>	I dislike it when a person's statement could mean many different things. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
176 586 178 233 38 2						 Strongly agree Agree Neither Disagree Strongly disagree DK NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AY16						When thinking about a problem, I consider as many different opinions on the issues as possible. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
356						1. Strongly agree
722						2. Agree
47						3. Neither
81						4. Disagree
8						5. Strongly disagree
0						8. DK
0						9. NA

SECTION Z: HOUSEHOLD INFORMATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ0						How many years in total have you been living in the <u>county</u> where you currently reside? [ENTER "1" FOR ONE YEAR OR LESS]
						CODE NUMBER OF YEARS 996. All my life (if vol.) 998. DK 999. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ1						How many years in total have you been living in [STATE]? [ENTER "1" FOR ONE YEAR OR LESS]
						CODE NUMBER OF YEARS 996. All my life (if vol.) 998. DK 999. NA . Inap, 996 in AZ0
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ2						Were you born in the United States?
1149 65 0 0						1. Yes 5. No 8. DK 9. NA
A	<u>B</u>	<u>C</u>	D	E	<u>F</u>	
AZ3	_	_	_	_	_	How many years in total have you lived in the United States? [ENTER "1" FOR ONE YEAR OR LESS]
						CODE NUMBER OF YEARS 998. DK 999. NA . Inap, 1,8-9 in AZ2

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ4						In what country were you born?
1						009. Argentina
1						018. Barbados
1						020. Belgium
1						025. Bolivia
1						027. Botswana
1						035. Cameroon
4 1						036. Canada
1						048. Costa Rica 049. Cote D'Ivore (Ivory Coast)
1						051. Cuba
2						057. Dominican Republic
1						061. El Salvador
1						064. Estonia
2						069. France
6						075. Germany
1						079. Grenada
2						090. India
1						092. Iran
1						094. Ireland
1						096. Italy
6						097. Jamaica
1						098. Japan
1						101. Kenya
1						106. Latvia
5 1						126. Mexico 128. Moldova
1						143. Nigeria
2						154. Philippines
1						157. Puerto Rico
1						161. Russia
1						185. Suriname
1						190. Taiwan
3						197. Trinidad & Tobago
1						199. Turkey
1						203. Ukraine
5						205. United Kingdom (England, Wales,
						Scotland, Northern Ireland)
						OTHER LOCATIONS
1						218. Yugoslavia
1						219. West Africa
0						998. DK
0						999. NA
-						. Inap, 1,8-9 in AZ2

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ5						Are you a citizen of the United States?
45 19 0 1						1. Yes 5. No 8. DK 9. NA . Inap, 1,8-9 in AZ2
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ6						Was your father born in the United States?
1090 113 11 0						1. Yes 5. No 8. DK 9. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ7						Was your mother born in the United States?
1097 111 6 0						1. Yes 5. No 8. DK 9. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ8						Did your parents ever work for themselves or run their own businesses, alone or together?
631 578 5 0						1. Yes 5. No 8. DK 9. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ9						Did you ever work full time or part time for your parents' business? [PROBE IF "YES": Did you work full time or part time?]
143 203 284 1 0						 Yes, full time Yes, part time No DK NA Inap, 5,8-9 in AZ8

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	$\underline{\mathbf{E}}$	<u>F</u>	
AZ10						Altogether including you and any others, how many adults 18 years and older regularly live in your household?
						CODE NUMBER OF ADULTS (1-20) 98. DK 99. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ11						How many children seventeen years and younger live in your household?
						CODE NUMBER OF CHILDREN (0-20) 98. DK 99. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ12						How many children do you have in college?
						CODE NUMBER OF CHILDREN (0-20) 98. DK 99. NA
<u>A</u>	<u>В</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	98. DK
<u>A</u> AZ13	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	98. DK

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AZ14 BZ14 CZ14 DZ14 EZ14 FZ14

What was your total household income from all sources, and before taxes, in [LAST YEAR]? Be sure to include income from work, government benefits, pensions, and all other sources for all members of your household.

CODE DOLLAR AMOUNT (\$0-999,999,995)
999 999 998. DK
999 999 999. NA
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
AZ15a	BZ15a	CZ15a	DZ15a	EZ15a	FZ15a	HOUSE	HOLD INCOME BRACKETED
2	1	0	0	1	0	01.	Under \$5,000
1	0	0	0	1	0	02.	\$5,000- 9,999
1	1	0	0	2	0	03.	\$10,000- 19,999
4	1	2	0	0	2	04.	\$20,000- 29,999
2	1	0	2	0	1	05.	\$30,000- 39,999
1	2	0	1	2	0	06.	\$40,000- 49,999
3	3	2	1	2	0	07.	\$50,000- 59,999
3	1	1	0	3	2	08.	\$60,000- 79,999
2	3	0	1	1	2	09.	\$80,000- 99,999
8	4	1	0	1	0	10.	\$100,000- 149,999
1	1	0	0	0	0	11.	\$150,000- 199,999
0	1	2	0	0	0	12.	\$200,000- 299,999
0	0	0	0	0	0	13.	\$300,000- 499,999
0	0	0	0	0	0	14.	\$500,000 or more
0	1	2	2	0	0	21.	Less than \$50,000
6	2	4	1	1	2	22.	\$50,000 or more
75	34	30	12	14	15	99.	NA
1105	685	511	395	348	296	00.	Inap, 1-999 999 995 in *Z14
						Wave 1	B/C/D/E/F Inap:
						•	Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
AZ15b	BZ15b	CZ15b	DZ15b	EZ15b	FZ15b	HOUSE	CHOLD INCOME SUMMARY
14	16	10	4	8	1	01.	Under \$5,000
33	27	13	6	8	9	02.	\$5,000- 9,999
74	53	46	35	35	19	03.	\$10,000- 19,999
99	65	42	38	36	33	04.	\$20,000- 29,999
127	78	50	39	37	26	05.	\$30,000- 39,999
136	71	59	34	29	33	06.	\$40,000- 49,999
96	58	34	36	32	27	07.	\$50,000- 59,999
198	110	87	59	46	38	08.	\$60,000- 79,999
110	70	49	49	44	37	09.	\$80,000- 99,999
139	87	59	44	46	34	10.	\$100,000- 149,999
50	30	32	26	15	21	11.	\$150,000- 199,999
43	25	23	17	16	12	12.	\$200,000- 299,999
8	8	8	6	6	7	13.	\$300,000- 499,999
6	6	7	7	3	6	14.	\$500,000 or more
0	1	2	2	0	0	21.	Less than \$50,000
6	2	4	1	1	2	22.	\$50,000 or more
75	34	30	12	14	15	99.	NA
						Wave	B/C/D/E/F Inap:
							Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ28	BZ28	CZ28	DZ28	EZ28	FZ28	Do you or anyone in your household own the house you live in?
865 347 0 2	550 186 2 3	417 136 0 2	310 104 0 1	280 96 0 0	244 74 0 2	1. Yes 5. No 8. DK 9. NA Wave B/C/D/E/F Inap: . Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ29	BZ29	CZ29	DZ29	EZ29	FZ29	What would be the current market value of the home if it were sold today?
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA Wave A Inap: . Inap, 5,8-9 in AZ28 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 5,8-9 in *Z28
7\	D	C	ח	₽		
<u>A</u> AZ30	<u>B</u> BZ30	<u>C</u> CZ30	<u>D</u> DZ30	<u>E</u> EZ30	<u>F</u> FZ30	Is there a first mortgage or land contract on this home?
573 275 11 6	378 166 3 3	282 128 6 1	202 106 2 0	170 108 1 1	140 102 1 1	 Yes No DK NA Wave A Inap: Inap, 5,8-9 in AZ28 Wave B/C/D/E/F Inap: Inap, 3 in *A50; 5,8-9 in *Z28
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ31	BZ31	CZ31	DZ31	EZ31	FZ31	How much is still owed after the most recent payment was made?
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA Wave A Inap: . Inap, 5,8-9 in AZ28; 5,8-9 in AZ30 Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 5,8-9 in *Z28; 5,8-9 in *Z30

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

EZ31a FZ31a What is the current amount of all outstanding loans that use your primary residence as collateral, such as second mortgages or home equity loans?

CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA . Inap, 3 in *A50; 5,8-9 in *Z28

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AZ32 BZ32 CZ32 DZ32 EZ32 FZ32

Wave A/B/C/D:

Next, it would be useful to have an estimate of all the other debts of all members of the household(, not including the first mortgage on the primary residence). What is the current amount of all outstanding loans, such as mortgages on other property, home equity loans, land contracts, automobile loans, credit card balances, education loans, and the like(, not including the first mortgage on the primary residence)?

Wave E/F:

Next, it would be useful to have an estimate of all the other debts of all members of the household (not including all mortgages, land contracts, or home equity loans related to the primary residence). What is the current amount of all outstanding loans, such as mortgages or land contracts on other property, automobile loans, credit card balances, education loans, and the like (not including any loans based on the primary residence)?

CODE DOLLAR AMOUNT (\$0-999,999,995)
999 999 998. DK
999 999 999. NA
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50

<u>A</u> <u>B</u> <u>C</u> <u>D</u> <u>E</u> <u>F</u>

AZ33 BZ33 CZ33 DZ33 EZ33 FZ33

An estimate of all of the household's savings and investments would also be useful. What would be the current value of stocks, bonds, mutual funds, saving accounts, checking accounts, retirement accounts, non-incorporated business assets, and the like?

CODE DOLLAR AMOUNT (\$0-999,999,995)
999 999 998. DK
999 999 999. NA
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ34	BZ34	CZ34	DZ34	EZ34	FZ34	What would be the total current value of any other real estate, cars, or other vehicles, such as boats or recreational vehicles, home furnishings, jewelry, and the like? Do not include savings and financial investments.
						CODE DOLLAR AMOUNT (\$0-999,999,995) 999 999 998. DK 999 999 999. NA Wave B/C/D/E/F Inap: . Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ35	BZ35	CZ35	DZ35	EZ35	FZ35	INTERVIEWER CHECKPOINT
1006	624	473	369	335	282	1. IF <u>NO</u> DK/NA IN *Z29, *Z31-*Z34> GO TO
208	117	82	46	41	38	Z36 2. IF <u>ANY</u> DK/NA IN *Z29, *Z31-*Z34> GO TO Z37
						Wave B/C/D/E/F Inap: . Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ36	BZ36	CZ36	DZ36	EZ36	FZ36	Based on what you just said, your total household net worth would be approximately [Z29-Z31(-Z31a)-Z32+Z33+Z34] dollars. Is this correct?
1006	624	473	369	335	282	1. Yes
0	0	0	0	0	0	5. No 8. DK
0 0	0	0	0	0	0	8. DK 9. NA
J	J	J	J	J	J	Wave A Inap:
						. Inap, 2 in AZ35
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *Z35

\underline{A} \underline{B} \underline{C} \underline{D} \underline{E} \underline{F}

AZ36x BZ36x CZ36x DZ36x EZ36x FZ36x HOUSEHOLD NET WORTH CALCULATED [Z29-Z31(- Z31a)-Z32+Z33+Z34]

CODE DOLLAR AMOUNT
(-\$999,999,995 to \$999,999,995)
999 999 999. NA
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
A737a	BZ37a	C737a	D737a	E737a	F737a	HOUSEHOLE	NET WORTH BRACKETED
1120 / 01	220 / 0.	020 / 0.	22070		1 20 7 01		
0	0	0	0	0	1	01. Les	ss than -\$100,000
0	0	0	0	0	0	02\$1	.00,000\$50,001
0	0	1	0	1	0	03\$5	50,000\$1
38	20	15	9	5	8	04. \$0-	\$99,999
26	13	13	7	4	3	05. \$10	00,000- \$249,999
34	24	13	7	8	10	06. \$25	50,000- \$499,999
27	15	9	6	6	1	07. \$50	00,000- \$749,000
14	3	2	2	0	1	08. \$75	50,000- \$999,999
1	4	3	3	0	1	09. \$1,	000,000- \$2,499,999
0	1	0	0	1	0	10. \$2,	500,000- \$4,999,999
1	1	0	0	0	0	11. \$5,	000,000- \$9,999,999
1	0	1	0	0	0	12. \$10	0,000,000 or more
8	7	4	2	0	1	21. Les	ss than \$500,000
17	12	7	4	8	5	22. \$50	00,000 or more
41	17	14	6	8	7	99. NA	
1006	624	473	369	335	282	00. Ina	ap, ANY AMOUNT IN *Z36x
						Wave B/C/	'D/E/F Inap:
						. Ina	ap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		

<u>A</u>	<u>D</u>	<u>C</u>	<u>D</u>	프	<u>r</u>		
AZ37b	BZ37b	CZ37b	DZ37b	EZ37b	FZ37b	HOUSE	EHOLD NET WORTH SUMMARY
5	6	1	2	5	5	01.	Less than -\$100,000
15	7	5	6	6	3	02.	-\$100,000\$50,001
93	55	34	33	35	18	03.	-\$50,000- \$1
387	218	170	132	102	99	04.	\$0- \$99 , 999
241	146	96	69	71	49	05.	\$100,000- \$249,999
170	105	81	62	60	59	06.	\$250,000- \$499,999
90	61	52	27	22	17	07.	\$500,000- \$749,000
48	33	24	22	22	13	08.	\$750,000- \$999,999
73	54	49	39	30	32	09.	\$1,000,000- \$2,499,999
17	13	11	7	3	8	10.	\$2,500,000- \$4,999,999
5	4	3	2	3	3	11.	\$5,000,000- \$9,999,999
4	3	4	2	1	1	12.	\$10,000,000 or more
8	7	4	2	0	1	21.	Less than \$500,000
17	12	7	4	8	5	22.	\$500,000 or more
41	17	14	6	8	7	99.	NA
						Wave	B/C/D/E/F Inap:
							Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ48						We appreciate your help very much. We would like to know if the interview has affected your interest in starting a new business. Now that you have completed the interview, are you more or less interested in starting a new business?
706						1. More interested
481						3. Neither/no effect (if vol.)
23						5. Less interested
3						8. DK
1						9. NA

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MASTER NAICS INDUSTRY CODES

MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT

AGRICULTURE	
111334.	Berry (except Strawberry) farming Other Food crops grown under cover
111419. 111421.	Nursery and tree production
111421.	Floriculture production
	Hay farming
111940.	
111998. 112000.	All other miscellaneous crop farming Animal production
	Beef cattle ranching and farming, including feedlots
112110. 112111.	Beef cattle ranching and farming, including feedfock Beef cattle ranching and farming
112111.	Dairy cattle and milk production
	Hog and pig farming
112210. 112390.	
112390.	Other poultry production Goat farming
112420.	Apiculture
	Horses and other equine production
112920. 112990.	All other animal production
113210. 114210.	Forest nurseries and gathering of forest products Hunting and trapping
114210.	Soil preparation, planting, and cultivating
115112.	Support activities for animal production
115210.	support activities for animal production
MINING	
210000.	Mining
213112.	Support activities for oil and gas operations
213114.	Support activities for metal mining
CONSTRUCTIO	<u>N</u>
230000.	Construction
236000.	Construction of buildings
236100.	Residential building construction
236115.	New single-family housing construction (except operative builders)
236117.	Hew housing operative builders
236118.	Residential remodelers
236220.	Commercial and institutional building construction
237110.	Water and sewer line and related structures construction
237120.	Oil and gas pipeline and related structures construction
237130.	Power and communication line and related structures construction
237210.	Land subdivision
237990.	Other heavy and civil engineering construction
238110.	Poured concrete foundation and structure contractors
238120.	Structural steel and precast concrete contractors
238140.	Masonry contractors
238160.	Roofing contractors

238210. Electrical contractors 238220. Other building equipment contractors 238290. Other building equipment contractors 238310. Drywall and insulation contractors. 238310. Painting and wall covering contractors 238330. Flooring contractors 238350. Finish carpentry contractors 238390. Other building finishing contractors 238390. Site preparation contractors 238390. All other specialty trade contractors 238390. All other specialty trade contractors 238391. Chocolate and confectionery manufacturing from cacao beans 23831320. Chocolate and confectionery manufacturing 231320. Chocolate confectionery manufacturing 231321. Fruit and vegetable canning 231421. Fruit and vegetable canning 231522. Ice cream and frozen dessert manufacturing 231523. Ice cream and frozen dessert manufacturing 231631. Retail bakeries 231891. Soft drink manufacturing 231211. Soft drink manufacturing 231211. Soft drink manufacturing 231211. Soft drink manufacturing 231320. Cut and sew apparel manufacturing 231639. All other leather good manufacturing 231639. All other leather good manufacturing 231131. Commercial screen printing 23113. Commercial screen printing 23114. Ouick printing 23115. Drinting and related support activities 232115. Commercial screen printing 232116. Outer ommercial printing 232117. Other commercial printing 232118. Ethyl alcohol manufacturing 232119. Other commercial printing 232119. Other commercial printing 232119. Ethyl alcohol manufacturing 232119. Drintinated plastics film and sheet (except packaging) manufacturing 232120. Toilet preparation manufacturing 232121. Flat glass product manufacturing 232121. Flat glass manufacturing 232212. Hand and edge tool manufacturing		
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333993.	Packaging machinery manufacturing
334412.	Bare printed circuit board manufacturing
336399.	All other motor vehicle parts manufacturing
336413.	Other aircraft parts and auxiliary equipment manufacturing
336612.	Boat building
336991.	Motorcycle, bicycle, and parts manufacturing
337122.	Nonupholstered wood household furniture manufacturing
337215.	Showcase, partition, shelving, and locker manufacturing
339114.	Dental equipment and supplies manufacturing
339911.	Jewelry (except costume) manufacturing
339914.	Costume jewelry and novelty manufacturing
339920.	Sporting and athletic goods manufacturing
339930.	Doll, toy, and game manufacturing
339931.	Doll and stuffed toy manufacturing
339932.	Game, toy, and children's vehicle manufacturing
339950.	Sign manufacturing
339992.	Musical instrument manufacturing
339999.	All other miscellaneous manufacturing
399999.	All other manufacturing
WHOLESALE '	
420000.	Wholesale trade
423120.	Motor vehicle supplies and new parts merchant wholesalers
423130.	Tire and tube merchant wholesalers
423140.	Motor vehicle parts (used) merchant wholesalers
423210.	Furniture merchant wholesalers
423220.	Home furnishing merchant wholesalers
423310.	Lumber, plywood, millwork, and wood panel merchant wholesalers
423320.	Brick, stone, and related construction material merchant wholesalers
423430.	Computer and computer peripheral equipment and software merchant wholesalers
423440.	Other commercial equipment merchant wholesalers
423690.	Other electronic parts and equipment merchant wholesalers
423710.	Hardware merchant wholesalers
423740.	Refrigeration equipment and supplies merchant wholesalers
423810.	Construction and mining (except oil well) machinery and equipment merchant wholesalers
423840.	Industrial supplies merchant wholesalers
423910.	Sporting and recreational goods and supplies merchant wholesalers
423920.	Toy hobby goods and supplies merchant wholesalers
423930.	Recyclable material merchant wholesalers
423940.	Jewelry, watch, precious stone, and precious metal merchant
123310.	wholesalers
423990.	Other miscellaneous goods merchant wholesalers
424120.	Stationary and office supplies merchant wholesalers
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512191. Teleproduction and other postproduction services 512210. Record production	512110.	Motion picture and video production
512210. Record production	512191.	Teleproduction and other postproduction services
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	512220.	Integrated record production/distribution
512230. Music publishers	512230.	Music publishers

512240.	Sound recording studios
516110.	Internet publishing and broadcasting
517000.	Telecommunications
517110.	Wired telecommunications carriers
517410.	Satellite telecommunications
518111.	Internet service providers
518112.	Web search portals
518210.	Data processing, hosting, and related services
510210.	bata processing, mosting, and related services
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FINANCE AND	
522210.	Credit card issuing
522292.	Real estate credit
522310.	Mortgage and nonmortgage loan brokers
523110.	Investment banking and securities and securities dealing
523120.	Securities brokerage
523910.	Miscellaneous intermediation
523930.	Investment advice
524113.	Direct life insurance carriers
524210.	Insurance agencies and brokerages
REAL ESTATE	AND RENTAL AND LEASING
531110.	Lessors and residential buildings and dwellings
531120.	Lessors of nonresidential buildings (except miniwarehouses)
531130.	Lessors of miniwarehouses and self-storage units
531190.	Lessors of other real estate property
531210.	Offices of real estate agents and brokers
531310.	Real estate property managers
531320.	Offices of real estate appraisers
531390.	Other activities related to real estate
532230.	Video tape and disc rental
532292.	Recreational goods rental
532400.	Commercial and industrial machinery and equipment rental and leasing
532490.	Other commercial and industrial machinery and equipment rental and
332130.	leasing
	15451119
PROFESSIONA	L, SCIENTIFIC, AND TECHNICAL SERVICES
541191.	Title abstract and settlement offices
541199.	All other legal services
541211.	Offices of certified public accountants
541211.	Tax preparation services
541214.	Payroll services
541214.	Other accounting services
541219.	Landscape architectural services
	-
541330.	Engineering services
541350.	Building inspection services
541360.	Geophysical surveying and mapping services
541410.	Interior design services
541430.	Graphic design services
541490.	Other specialized design services
541500.	Computer systems design and related services
541511.	Custom computer programming services

541512.	Computer systems design services
541600.	Management, scientific, and technical consulting services
541610.	Management consulting services
541611.	Administrative management and general management consulting services
541612.	Human resources and executive search consulting services
541613.	Marketing consulting services
541614.	Process, physical distribution, and logistics consulting services
541620.	Environmental consulting services
541690.	Other scientific and technical consulting services
541700.	Scientific research and development services
541710.	Research and development in the physical, engineering, and life
	sciences
541810.	Advertising agencies
541890.	Other services related to advertising
541921.	Photography studios, portrait
541922.	Commercial photography
541990.	All other professional, scientific, and technical services
<u>ADMINISTRA</u>	TIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES
561110.	Office administrative services
561310.	Employment placement agencies
561320.	Temporary help services
561410.	Document preparation services
561421.	Telephone answering services
561431.	Private mail centers
561491.	Repossession services
561499.	All other business support services
561510.	Travel agencies
561611.	Investigation services
561612.	Security quards and patrol services
561621.	Security systems services (except locksmiths)
561622.	Locksmiths
561720.	Janitorial services
561730.	Landscaping services
561740.	Carpet and upholstery cleaning services
561990.	All other support services
562998.	All other miscellaneous waste management services
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EDUCATIONAL	SERVICES TO SERVICES
611519.	Other technical and trade schools
611610.	Fine arts schools
611620.	Sports and recreation instruction
611630.	Language school
611691.	Exam preparation and tutoring
611699.	All other miscellaneous schools and instruction
611710.	Educational support services

HEALTH CARE	AND SOCIAL ASSISTANCE
621310.	Offices of chiropractors
621330.	Offices of mental health practitioners (except physicians)
621399.	Offices of all other miscellaneous health practitioners
621420.	Outpatient mental health and substance abuse centers
621493.	Freestanding ambulatory surgical and emergency centers
621610.	Home health care services
623220.	Residential mental health and substance abuse facilities
623312.	Homes for the elderly
623990.	Other residential care facilities
624110.	Child and youth services
624120.	Services for the elderly and persons with disabilities
624190.	Other individual and family services
624221.	Temporary shelters
624230.	Emergency and other relief services
624310.	Vocational rehabilitation services
624410.	Child day care services
ARTS, ENTER	TAINMENT, AND RECREATION
711130.	Musical groups and artists
711219.	Other spectator sports
711310.	Promoters of performing arts, sports, and similar eventswith
	facilities
711320.	Promoters of performing arts, sports, and similar events without
	facilities
711410.	Agents, managers for artists, athletes, entertainers, and other public figures
711510.	Independent artists, writers, and performers
712190.	Nature parks and other similar institutions
713940.	Fitness and recreational sports centers
713990.	All other amusement and recreation industries
λ CCOMMOD λ TT	ON AND FOOD SERVICES
721110.	Hotels (except casino hotels) and motels
721110.	Other traveler accommodation
721190.	Bed-and-breakfast inns
721191.	All other traveler accommodation
722000.	Food services and drinking places
722110.	Full-service restaurants
722211.	Limited-service restaurants
722213.	Snack and nonalcoholic beverage bars
722320.	Caterers
722330.	Mobile food services
722410.	Drinking places (alcoholic beverages)
	CES (EXCEPT PUBLIC ADMINISTRATION)
811111.	General automotive repair
811118.	Other automotive mechanical and electrical repair and maintenance
811121.	Automotive body, paint, and interior repair and maintenance
811191.	Automotive oil change and lubrication shops
811192.	Car washes

811198.	All other automotive repair and maintenance
811212.	Computer and office machine repair and maintenance
811310.	Commercial and industrial machinery and equipment (except automotive
	and electronic) repair and maintenance
811411.	Home and garden equipment repair and maintenance
811420.	Reupholstery and furniture repair
811490.	Other personal and household goods repair and maintenance
812111.	Barber shops
812112.	Beauty salons
812113.	Nail salons
812199.	Other personal care services
812210.	Funeral homes and funeral services
812310.	Coin-operated laundries and drycleaners
812320.	Drycleaning and laundry services (except coin-operated)
812910.	Pet care (except veterinary) services
812990.	All other personal services
813110.	Religious organizations
813312.	Environment, conservation and wildlife organizations
813990.	Other similar organizations (except business, professional, labor, and
	political, and political organizations)

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MASTER SIC INDUSTRY CODES

MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT

AGRICULTURE

- 0170. Other vegetable (except potato) and melon farming; Nursery and tree production; Floriculture production; Hay farming; All other miscellaneous crop farming
- 0180. Animal production; Beef cattle ranching and farming, including feedlots; Beef cattle ranching and farming; Dairy cattle and milk production; Hog and pig farming; Other poultry production; Goat Farming; Apiculture; Horses and other equine production; All other animal production
- 0190. Forest nurseries and gathering of forest products
- 0280. Hunting and trapping
- 0290. Soil preparation, planting, and cultivating; Support activities for animal production

MINING

- 0480. Mining
- 0490. Support activities for oil and gas operations; Support activities for metal mining

CONSTRUCTION

0770. Construction; Construction of buildings; Residential building construction; New single-family housing construction (except operative builders); Residential remodelers; Commercial and institutional building construction; Water and sewer line and related structures construction; Oil and gas pipeline and related structures construction; Power and communication line and related structures construction; Land subdivision; Other heavy and civil engineering construction

MANUFACTURING

- 1080. Chocolate and confectionery manufacturing from cacao beans; Nonchocolate confectionery manufacturing
- 1090. Fruit and vegetable canning
- 1170. Cheese manufacturing
- 1190. Retail bakeries
- 1270. Commercial bakeries
- 1280. Perishable prepared food manufacturing
- 1370. Soft drink manufacturing
- 1590. All other miscellaneous textile product mills
- 1670. Outerwear knitting mills
- 1680. Cut and sew apparel manufacturing
- 1790. All other leather good manufacturing
- 1990. Printing and related support activities; Commercial screen printing; Quick printing; Other commercial printing; Prepress services
- 2180. Nitrogenous fertilizer manufacturing

- 2190. Biological product (except diagnostic) manufacturing
- 2280. Toilet preparation manufacturing
- 2290. All other miscellaneous chemical product and preparation manufacturing
- 2370. Plastics product manufacturing; Unlaminated plastics film and sheet (except packaging) manufacturing
- 2470. Vitreous china, fine eartenware, and other pottery product manufacturing
- 2490. Flat glass manufacturing; Glass product manufacturing made of purchased glass
- 2670. Iron and steel mills
- 2790. Hand and edge tool manufacturing
- 2880. Machine shops
- 3190. Food product machinery manufacturing
- 3290. Machinery manufacturing
- 3390. Bare printed circuit board manufacturing
- 3570. All other vehicle parts manufacturing
- 3580. Other aircraft parts and auxiliary equipment manufacturing
- 3680. Boat building
- 3690. Motorcycle, bicycle, and parts manufacturing
- 3770. Sawmills
- 3890. Nonupholstered wood household furniture manufacturing; Showcase, partition, shelving, and locker manufacturing
- 3960. Dental equipment and supplies manufacturing
- 3970. Sporting and athletic goods manufacturing; Doll, toy, and game manufacturing
- 3980. Sign manufacturing; Musical instrument manufacturing
- 3990. Manufacturing -- not further specified

WHOLESALE TRADE

- 4070. Motor vehicle supplies and new parts merchant wholesalers; Tire and tube merchant wholesalers; Motor vehicle parts (used) merchant wholesalers
- 4080. Furniture merchant wholesalers; Home furnishing merchant wholesalers
- 4090. Lumber, plywood, millwork, and wood panel merchant wholesalers; Brick, stone, and related construction material merchant wholesalers
- 4170. Computer and computer peripheral equipment and software merchant wholesalers
- 4190. Other electronic parts and equipment merchant wholesalers
- 4260. Refrigeration equipment and supplies merchant wholesalers
- 4270. Construction and mining (except oil well) machinery and equipment merchant wholesalers
- 4280. Recyclable material merchant wholesalers
- 4290. Toy hobby goods and supplies merchant wholesalers; Recyclable material merchant wholesalers; Jewelry, watch, precious stone, and precious metal merchant wholesalers

- 4370. Stationary and office supplies merchant wholesalers
- 4380. Other chemical and allied products merchant wholesalers
- 4390. Women's, children's, and infants' clothing and accessories merchant wholesalers
- 4470. Dairy product (except dried or canned) merchant wholesalers; Fish and seafood merchant wholesalers; Meat and meat product merchant wholesalers; Fresh fruit and vegetable merchant wholesalers; Other grocery and related products merchant wholesalers
- 4480. Grain and field bean merchant wholesalers
- 4570. Farm supplies merchant wholesalers
- 4580. Flower, nursery stock, and florists' supplies merchant wholesalers; Other miscellaneous nondurable goods merchant wholesalers
- 4590. Wholesale trade

RETAIL TRADE

- 4670. Used car dealers
- 4690. Automotive parts and accessories stores; Tire dealers
- 4770. Furniture stores; Home furnishings stores; Window treatment stores; All other home furnishings stores
- 4780. Household appliance stores
- 4790. Radio, television, and other electronic stores; Computer and software stores
- 4870. Other building material dealers
- 4880. Hardware stores
- 4890. Outdoor power equipment; Nursery, garden center, and farm supply store
- 4970. Supermarkets and other grocery (except convenience) stores
- 4980. Meat markets; Fruit and vegetable markets; Other specialty stores
- 5070. Pharmacies and drug stores
- 5080. Cosmetics, beauty supplies, and perfume stores; Food (health) supplement stores; All other health and personal care stores
- 5090. Gasoline stations with convenience stores
- 5170. Clothing stores; Men's clothing stores; Women's clothing stores; Children's and infants' clothing stores; Clothing accessories stores; Other clothing stores
- 5180. Shoe stores
- 5190. Jewelry stores; Luggage and leather goods stores
- 5270. Sporting goods stores; Hobby, toy, and game stores
- 5280. Sewing, needlework, and piece goods stores
- 5290. Musical instrument supplies stores
- 5370. Book stores; News dealers and newsstands
- 5390. Warehouse clubs and supercenters; All other general merchandise stores
- 5470. Florists

- 5490. Used merchandise stores
- 5570. Gift, novelty, and souvenir stores
- 5580. Pet and pet supplies stores; Art dealers; All other miscellaneous store retailers (except tobacco stores)
- 5590. Internet retail sales
- 5591. Electronic auctions
- 5592. Mail-order houses
- 5670. Vending machine operators
- 5680. Other fuel dealers
- 5690. Other direct selling establishments
- 5790. All other miscellaneous store retailers (except tobacco stores)

TRANSPORTATION AND WAREHOUSING

- 6170. General freight trucking, local; General freight trucking, long-distance, less than truckload; Used household and office goods moving; Specialized freight (except used goods) trucking, local; Specialized freight (except used goods) trucking, long-distance
- 6190. Taxi service; Limousine service
- 6280. Scenic and sightseeing transportation, land; Scenic and sightseeing transportation, water
- 6290. Navigational services to shipping; Motor vehicle towing; Freight transportation arrangement
- 6380. Local messengers and local delivery
- 6390. General warehousing storage; Other warehousing and storage

INFORMATION

- 6470. Newspaper publishers
- 6480. Periodical publishers; Book publishers; All other publishers
- 6570. Motion picture and video production; Teleproduction and other postproduction services
- 6590. Integrated record production/distribution
- 6670. Satellite telecommunications
- 6675. Internet publishing and broadcasting
- 6680. Wired telecommunications carriers
- 6690. Wired telecommunications carriers; Satellite telecommunications
- 6692. Internet service providers; Web search portals
- 6780. Internet service providers

FINANCE AND INSURANCE

- 6890. Real estate credit
- 6970. Investment banking and securities and securities dealing; Securities brokerage; Miscellaneous intermediation; Investment advice
- 6990. Direct life insurance carriers; Insurance agencies and brokerages

REAL ESTATE AND RENTAL AND LEASING

- 7070. Lessors and residential buildings and dwellings; Lessors of nonresidential buildings (except miniwarehouses); Lessors of miniwarehouses and selfstorage units; Lessors of other real estate property; Offices of real estate agents and brokers; Real estate property managers; Offices of real estate appraisers; Other activities related to real estate
- 7170. Video tape and disc rental
- 7180. Recreational goods rental; All other consumer goods rental
- 7190. Commercial and industrial machinery and equipment rental and leasing; Other commercial and industrial machinery and equipment rental and leasing

PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

- 7270. Title abstract and settlement offices; All other legal services
- 7280. Offices of certified public accountants; Tax preparation services; Payroll services; Other accounting services
- 7290. Landscape architectural services; Engineering services; Building inspection services; Geophysical surveying and mapping services
- 7370. Interior design services; Graphic design services; Other specialized design services
- 7380. Computer systems design and related services; Custom computer programming services; Computer systems design services
- 7390. Management, scientific, and technical consulting services; Management consulting services; Administrative management and general management consulting services; Human resources and executive search consulting services; Marketing consulting services; Process, physical distribution, and logistics consulting services; Environmental consulting services; Other scientific and technical consulting services
- 7460. Scientific research and development services; Research and development in the physical, engineering, and life sciences
- 7470. Advertising agencies; Other services related to advertising
- 7490. Photography studios, portrait; Commercial photography; All other professional, scientific, and technical services
- 7580. Employment placement agencies; Temporary help services 7590. Document preparation services; Telephone answering services; Private mail centers; Repossession services; All other business support services
- 7670. Travel agencies

- 7680. Investigation services; Security guards and patrol services; Security systems services (except locksmiths); Locksmiths
- 7690. Janitorial services
- 7770. Landscaping services

EDUCATIONAL SERVICES

- 7880. Other technical and trade schools
- 7890. Fine arts schools; Sports and recreation instruction; Language school; Exam preparation and tutoring; All other miscellaneous schools and instruction; Educational support services

HEALTH CARE AND SOCIAL ASSISTANCE

- 7990. Offices of chiropractors
- 8080. Offices of mental health practitioners (except physicians); Offices of all other miscellaneous health practitioners
- 8090. Outpatient mental health and substance abuse centers; Freestanding ambulatory surgical and emergency centers
- 8170. Home health care services
- 8290. Residential mental health and substance abuse facilities; Homes for the elderly; Other residential care facilities
- 8370. Child and youth services; Services for the elderly and persons with disabilities; Other individual and family services
- 8380. Temporary shelters; Emergency and other relief services
- 8390. Vocational rehabilitation services
- 8470. Child day care services

ARTS, ENTERTAINMENT, AND RECREATION

- 8560. Musical groups and artists; Other spectator sports; Promoters of performing arts, sports, and similar events with facilities; Promoters of performing arts, sports, and similar events without facilities; Independent artists, writers, and performers
- 8570. Nature parks and other similar institutions
- 8590. Fitness and recreational sports centers; All other amusement and recreation industries

ACCOMMODATION AND FOOD SERVICES

- 8660. Other traveler accommodation; Bed-and-breakfast inns; All other traveler accommodation
- 8680. Food services and drinking places; Full-service restaurants; Limited-service restaurants; Snack and nonalcoholic beverage bars; Caterers; Mobile food services
- 8690. Drinking places (alcoholic beverages)

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

- 8770. General automotive repair; Other automotive mechanical and electrical repair and maintenance; Automotive body, paint, and interior repair and maintenance; Automotive oil change and lubrication shops; All other automotive repair and maintenance
- 8780. Car washes
- 8790. Computer and office machine repair and maintenance
- 8870. Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance
- 8880. Home and garden equipment repair and maintenance; Reupholstery and furniture repair; Other personal and household goods repair and maintenance
- 8970. Barber shops
- 8980. Beauty salons
- 8990. Nail salons; Other personal care services
- 9070. Coin-operated laundries and drycleaners; Drycleaning and laundry services (except coin-operated)
- 9080. Funeral homes and funeral services
- 9090. Pet care (except veterinary) services; All other personal services
- 9160. Religious organizations
- 9170. Environment, conservation and wildlife organizations
- 9190. Other similar organizations (except business, professional, labor, and political, and political organizations)

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MASTER OCCUPATION CODES

MASTER OCCUPATION CODES -- 2000 3-DIGIT

MANAGEMENT, BUSINESS AND FINANCIAL OPERATIONS OCCUPATIONS:

MANAGEMENT OCCUPATIONS

- 001. Chief Executives
- 002. General and Operations Managers
- 003. Legislators
- 004. Advertising and Promotions Managers
- 005. Marketing and Sales Managers
- 006. Public Relations Managers
- 010. Administrative Services Managers
- 011. Computer and Information Systems Managers
- 012. Financial Managers
- 013. Human Resources Managers
- 014. Industrial Production Managers
- 015. Purchasing Managers
- 016. Transportation, Storage, and Distribution Managers
- 020. Farm, Ranch, and Other Agricultural Managers
- 021. Farmers and Ranchers
- 022. Construction Managers
- 023. Education Administrator
- 030. Engineering Managers
- 031. Food Service Managers
- 032. Funeral Directors
- 033. Gaming Managers
- 034. Lodging Managers
- 035. Medical and Health Services Managers
- 036. Natural Sciences Managers
- 040. Postmasters and Mail Superintendents
- 041. Property, Real Estate, and Community Association Managers
- 042. Social and Community Service Managers
- 043. Managers, All Other

BUSINESS OPERATIONS SPECIALISTS

- 050. Agents and Business Managers of Artists, Performers, and Athletes
- 051. Purchasing Agents and Buyers, Farm Products
- 052. Wholesale and Retail Buyers, Except Farm Products
- 053. Purchasing Agents, Except Wholesale, Retail, and Farm Products
- 054. Claims Adjusters, Appraisers, Examiners, and Investigators
- 056. Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation
- 060. Cost Estimators
- 062. Human Resources, Training, and Labor Relations Specialists
- 070. Logisticians
- 071. Management Analysts
- 072. Meeting and Convention Planners
- 073. Other Business Operations Specialists

FINANCIAL SPECIALISTS

- 080. Accountants and Auditors
- 081. Appraisers and Assessors of Real Estate
- 082. Budget Analysts

- 083. Credit Analysts
- 084. Financial Analysts
- 085. Personal Financial Advisors
- 086. Insurance Underwriters
- 090. Financial Examiners
- 091. Loan Counselors and Officers
- 093. Tax Examiners, Collectors, and Revenue Agents
- 094. Tax Preparers
- 095. Financial Specialists, All Other

PROFESSIONAL AND RELATED OCCUPATIONS:

COMPUTER AND MATHEMATICAL OCCUPATIONS

- 100. Computer Scientists and Systems Analysts
- 101. Computer Programmers
- 102. Computer Software Engineers
- 104. Computer Support Specialists
- 106. Database Administrators
- 110. Network and Computer Systems Administrators
- 111. Network Systems and Data Communication Analysts
- 120. Actuaries
- 121. Mathematicians (See Code 124)
- 122. Operations Research Analysts
- 123. Statisticians (See code 124)
- 124. Miscellaneous Mathematical Science Occupations, Including Mathematicians and Statisticians (Includes 121, 123)

ARCHITECTURE AND ENGINEERING OCCUPATIONS

- 130. Architects, Except Naval
- 131. Surveyors, Cartographers, and Photogrammetrists
- 132. Aerospace Engineers
- 133. Agricultural Engineers (See code 153)
- 134. Biomedical Engineers (See code 153)
- 135. Chemical Engineers
- 136. Civil Engineers
- 140. Computer Hardware Engineers
- 141. Electrical and Electronics Engineers
- 142. Environmental Engineers
- 143. Industrial Engineers, Including Health and Safety
- 144. Marine Engineers
- 145. Materials Engineers
- 146. Mechanical Engineers
- 150. Mining and Geological Engineers, Including Mining Safety Engineers (See code 152)
- 151. Nuclear Engineers
- 152. Petroleum, Mining and Geological Engineers, Including Mining Safety Engineers (Includes 150)
- 153. Miscellaneous Engineers, Including Agricultural and Biomedical (Includes 133, 134)
- 154. Drafters
- 155. Engineering Technicians, Except Drafters
- 156. Surveying and Mapping Technicians

LIFE, PHYSICAL, AND SOCIAL SCIENCE OCCUPATIONS

- 160. Agricultural and Food Scientists
- 161. Biological Scientists
- 164. Conservation Scientists and Foresters
- 165. Medical Scientists
- 170. Astronomers and Physicists
- 171. Atmospheric and Space Scientists
- 172. Chemists and Materials Scientists
- 174. Environmental Scientists and Geoscientists
- 176. Physical Scientists, All Other
- 180. Economists
- 181. Market and Survey Researchers
- 182. Psychologists
- 183. Sociologists (See code 186)
- 184. Urban and Regional Planners
- 186. Miscellaneous Social Scientists, Including Sociologists (Includes 183
- 190. Agricultural and Food Science Technicians
- 191. Biological Technicians
- 192. Chemical Technicians
- 193. Geological and Petroleum Technicians
- 194. Nuclear Technicians (See code 196)
- 196. Miscellaneous Life, Physical, and Social Science Technicians, Including Social Science Research Assistants and Nuclear Technicians (Includes 194)

COMMUNITY AND SOCIAL SERVICES OCCUPATIONS

- 200. Counselors
- 201. Social Workers
- 202. Miscellaneous Community and Social Service Specialists
- 204. Clergy
- 205. Directors, Religious Activities and Education
- 206. Religious Workers, All Other

LEGAL OCCUPATIONS

- 210. Lawyers
- 211. Judges, Magistrates, and Other Judicial Workers
- 214. Paralegals and Legal Assistants
- 215. Miscellaneous Legal Support Workers

EDUCATION, TRAINING, AND LIBRARY OCCUPATIONS

- 220. Postsecondary Teachers
- 230. Preschool and Kindergarten Teachers
- 231. Elementary and Middle School Teachers
- 232. Secondary School Teachers
- 233. Special Education Teachers

- 234. Other Teachers and Instructors
- 240. Archivists, Curators, and Museum Technicians
- 243. Librarians
- 244. Library Technicians
- 254. Teacher Assistants
- 255. Other Education, Training, and Library Workers

ARTS, DESIGN, ENTERTAINMENT, SPORTS, AND MEDIA OCCUPATIONS

- 260. Artists and Related Workers
- 263. Designers
- 270. Actors
- 271. Producers and Directors
- 272. Athletes, Coaches, Umpires, and Related Workers
- 274. Dancers and Choreographers
- 275. Musicians, Singers, and Related Workers
- 276. Entertainers and Performers, Sports and Related Workers, All Other
- 280. Announcers
- 281. News Analysts, Reporters, and Correspondents
- 282. Public Relations Specialists
- 283. Editors
- 284. Technical Writers
- 285. Writers and Authors
- 286. Miscellaneous Media and Communications Workers
- 290. Broadcast and Sound Engineering Technicians and Radio Operators and Other Media and Communication Equipment Workers (Includes 296)
- 291. Photographers
- 292. Television, Video, and Motion Picture Camera Operators and Editors
- 296. Media and Communications Workers, All Other (See code 290)

HEALTHCARE PRACTITIONERS AND TECHNICAL OCCUPATIONS

- 300. Chiropractors
- 301. Dentists
- 303. Dietitians and Nutritionists
- 304. Optometrists
- 305. Pharmacists
- 306. Physicians and Surgeons
- 311. Physician Assistants
- 312. Podiatrists
- 313. Registered Nurses
- 314. Audiologists
- 315. Occupational Therapists
- 316. Physical Therapists
- 320. Radiation Therapists
- 321. Recreational Therapists
- 322. Respiratory Therapists
- 323. Speech-Language Pathologists
- 324. Therapists, All Other
- 325. Veterinarians
- 326. Health Diagnosing and Treating Practitioners, All Other

- 330. Clinical Laboratory Technologists and Technicians
- 331. Dental Hygienists
- 332. Diagnostic Related Technologists and Technicians
- 340. Emergency Medical Technicians and Paramedics
- 341. Health Diagnosing and Treating Practitioner Support Technicians
- 350. Licensed Practical and Licensed Vocational Nurses
- 351. Medical Records and Health Information Technicians
- 352. Opticians, Dispensing
- 353. Miscellaneous Health Technologists and Technicians
- 354. Other Healthcare Practitioners and Technical Occupations

SERVICE OCCUPATIONS:

HEALTHCARE SUPPORT OCCUPATIONS

- 360. Nursing, Psychiatric, and Home Health Aides
- 361. Occupational Therapist Assistants and Aides
- 362. Physical Therapist Assistants and Aides
- 363. Massage Therapists
- 364. Dental Assistants
- 365. Medical Assistants and Other Healthcare Support Occupations

PROTECTIVE SERVICE OCCUPATIONS

- 370. First-Line Supervisors/Managers of Correctional Officers
- 371. First-Line Supervisors/Managers of Police and Detectives
- 372. First-Line Supervisors/Managers of Fire Fighting and Preventions Workers
- 373. Supervisors, Protective Service Workers, All Other
- 374. Fire Fighters
- 375. Fire Inspectors
- 380. Bailiffs, Correctional Officers, and Jailers
- 382. Detectives and Criminal Investigators
- 383. Fish and Game Wardens (See code 384)
- 384. Miscellaneous Law Enforcement Workers (Includes 383)
- 385. Police Officers (Includes 386)
- 386. Transit and Railroad Police (See code 385)
- 390. Animal Control Workers
- 391. Private Detectives and Investigators
- 392. Security Guards and Gaming Surveillance Officers
- 394. Crossing Guards
- 395. Lifeguards and Other Protective Service Workers

FOOD PREPARATION AND SERVING OCCUPATIONS

- 400. Chefs and Head Cooks
- 401. First-Line Supervisors/Managers of Food Preparation and Serving Workers
- 402. Cooks
- 403. Food Preparation Workers
- 404. Bartenders
- 405. Combined Food Preparation and Serving Workers, Including Fast Food
- 406. Counter Attendants, Cafeteria, Food Concession, and Coffee Shop

- 411. Waiters and Waitresses
- 412. Food Servers, Nonrestaurant
- 413. Dining Room and Cafeteria Attendants, Bartender Helpers, and Miscellaneous Food Preparation and Serving Related Workers (Includes 416)
- 414. Dishwashers
- 415. Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop
- 414. Dishwashers
- 415. Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop
- 416. Food Preparation and Serving Related Workers, All Other (See code 413)

BUILDING AND GROUNDS CLEANING AND MAINTENANCE OCCUPATIONS

- First-Line Supervisors/Managers of Housekeeping and Janitorial Workers
- First-Line Supervisors/Managers of Landscaping, Lawn Service, and 421. Groundskeeping Workers
- 422. Janitors and Building Cleaners
- 423. Maids and Housekeeping Cleaners
- Pest Control Workers
- 425. Grounds Maintenance Workers

PERSONAL CARE AND SERVICE OCCUPATIONS

- 430. First-Line Supervisors/Managers of Gaming Workers
- 434. Animal Trainers 435. Nonfarm 7 432. First-Line Supervisors/Managers of Personal Service Workers
- Nonfarm Animal Caretakers

- 440. Gaming Services Workers 441. Motion Picture Projectionists 442. Ushers, Lobby Attendants, and Ticket Takers 443. Miscellaneous Entertainment Attendants and Related Workers
- 446. Funeral Service Workers
- Barbers 450.
- 451. Hairdressers, Hairstylists, and Cosmetologists
- 452. Miscellaneous Personal Appearance Workers
- 453. Baggage Porters, Bellhops, and Concierges
- 454. Tour and Travel Guides
- 455. Transportation Attendants
- 460. Child Care Workers
- 461. Personal and Home Care Aides
- 462. Recreation and Fitness Workers
- 464. Residential Advisors
- 465. Personal Care and Service Workers, All Other

SALES AND OFFICE OCCUPATIONS

SALES OCCUPATIONS

- 470. First-Line Supervisors/Managers of Retail Sales Workers
- 471. First-Line Supervisors/Managers of Non-Retail Sales Workers
- 472. Cashiers

- 474. Counter and Rental Clerks
- 475. Parts Salespersons
- 476. Retail Salespersons
- 480. Advertising Sales Agents
- 481. Insurance Sales Agents
- 482. Securities, Commodities, and Financial Services Sales Agents
- 483. Travel Agents
- 484. Sales Representatives, Services, All Other
- 485. Sales Representatives, Wholesale and Manufacturing
- 490. Models, Demonstrators, and Product Promoters
- 492. Real Estate Brokers and Sales Agents
- 493. Sales Engineers
- 494. Telemarketers
- 495. Door-To-Door Sales Workers, News and Street Vendors, and Related Workers
- 496. Sales and Related Workers, All Other

OFFICE AND ADMINISTRATIVE SUPPORT OCCUPATIONS

- 500. First-Line Supervisors/Managers of Office and Administrative Support Workers
- Switchboard Operators, Including Answering Service
- 502. Telephone Operators
- 503. Communications Equipment Operators, All Other
- 510. Bill and Account Collectors
- 511. Billing and Posting Clerks and Machine Operators 512. Bookkeeping, Accounting, and Auditing Clerks
- 513. Gaming Cage Workers
- 514. Payroll and Timekeeping Clerks
- Procurement Clerks 515.
- 516. Tellers
- 520. Brokerage Clerks
- 521. Correspondence Clerks (See code 535)
- 522. Court, Municipal, and License Clerks
- 523. Credit Authorizers, Checkers, and Clerks
- 524. Customer Service Representatives
- 525. Eligibility Interviewers, Government Programs
- 526. File Clerks
- 530. Hotel, Motel, and Resort Desk Clerks
- 531. Interviewers, Except Eligibility and Loan
- 532. Library Assistants, Clerical
- 533. Loan Interviewers and Clerks
- 534. New Accounts Clerks
- 535. Correspondence Clerks and Order Clerks (Includes 521)
- 536. Human Resources Assistants, Except Payroll and Timekeeping
- 540. Receptionists and Information Clerks
- 541. Reservation and Transportation Ticket Agents and Travel Clerks
- 542. Information and Record Clerks, All Other
- 550. Cargo and Freight Agents
- 551. Couriers and Messengers
- 552. Dispatchers
- 553. Meter readers, Utilities
- 554. Postal Service Clerks

- 555. Postal Service Mail Carriers
- 556. Postal Service Mail Sorters, Processors, and Processing Machine Operators
- 560. Production, Planning and Expediting Clerks
- 561. Shipping, Receiving, and Traffic Clerks
- 562. Stock Clerks and Order Filers
- 563. Weighers, Measurers, Checkers, and Samplers, Record keeping
- 570. Secretaries and Administrative Assistants
- 580. Computer Operators
- 581. Data Entry Keyers
- 582. Word Processors and Typists
- 583. Desktop Publishers
- Insurance Claims and Policy Processing Clerks 584.
- 585. Mail Clerks and Mail Machine Operators, Except Postal Service
- 586. Office Clerks, General
- 590. Office Machine Operators, Except Computer
- 591. Proofreaders and Copy Markers
- Statistical Assistants
- 593. Office and Administrative Support Workers, All Other

FARMING, FISHING, AND FORESTRY OCCUPATIONS

- 600. First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers
- 601. Agricultural Inspectors
- Animal Breeders (See code 605) 602.
- Graders and Sorters, Agricultural Products 604.
- 605. Miscellaneous Agricultural Workers, Including Animal Breeders (Includes 602)
- 610. Fishing and Hunting Workers (Includes 611) 611. Hunters and Trappers (See code 610)
- 612. Forest and Conservation Workers
- 613. Logging Workers

CONSTRUCTION, EXTRACTION AND MAINTENANCE OCCUPATIONS:

CONSTRUCTION TRADES

- 620. First-Line Supervisors/Managers of Construction Trades and Extraction Workers
- Boilermakers
- 622. Brickmasons, Blockmasons, and Stonemasons
- 624. Carpet, Floor, and Tile Installers and Finishers
- 625. Cement Masons, Concrete Finishers, and Terrazzo Workers
- 626. Construction Laborers
- 630. Paving, Surfacing, and Tamping Equipment Operators
- 631. Pile-Driver Operators (See code 632)
- 632. Miscellaneous Construction Equipment Operators (Includes 631)
- 633. Drywall Installers, Ceiling Tile Installers, and Tapers
- 635. Electricians
- 636. Glaziers
- 640. Insulation Workers
- 642. Painters, Construction and Maintenance

- Paperhangers 643.
- 644. Pipelayers, Plumbers, Pipefitters, and Steamfitters
- 646. Plasterers and Stucco Masons
- 650. Reinforcing Iron and Rebar Workers (See code 653)
- 651. Roofers
- 652. Sheet Metal Workers
- 653. Iron and Steel Workers (Includes 650)
- 660. Helpers, Construction Trades
- 666. Construction and Building Inspectors
- 670. Elevator Installers and Repairers
- 671. Fence Erectors
- 672. Hazardous Materials
- 673. Highway Maintenance Workers
- 674. Rail-Track Laying and Maintenance Equipment Operators
- 675. Septic Tank Servicers and Sewer Pipe Cleaners
- 676. Miscellaneous Construction and Related Workers

EXTRACTION WORKERS

- 680. Derrick, Rotary Drill, and Service Unit Operators, and Roustabouts, Oil, Gas, and Mining (Includes 692) Earth Drillers, Except Oil and Gas
- 683. Explosives Workers, Ordnance Handling Experts, and Blasters
- 684. Mining Machine Operators
- Roof Bolters, Mining (See code 694) 691.

- 692. Roustabouts, Oil and Gas (See Code 555), 693. Helpers -- Extraction Workers (See code 694) Miscellaneous Extraction Workers, Including Roof Bolters and Helpers (Includes 691, 693)

INSTALLATION, MAINTENANCE, AND REPAIR WORKERS

- 700. First-Line Supervisors/Managers of Mechanics, Installers, and Repairers
- 701. Computer, Automated Teller, and Office Machine Repairers
- 702. Radio and Telecommunications Equipment Installers and Repairers
- 703. Avionics Technicians
- 704. Electric Motor, Power Tool, and Related Repairers
- 705. Electrical and Electronics Installers and Repairers, Transportation Equipment (See code 710)
- 710. Electrical and Electronics Repairers, Industrial, Utility, and Transportation Equipment (Includes 705)
- 711. Electronic Equipment Installers and Repairers, Motor Vehicles
- 712. Electronic Home Entertainment Equipment Installers and Repairers
- 713. Security and Fire Alarm Systems Installers
- 714. Aircraft Mechanics and Service Technicians
- 715. Automotive Body and Related Repairers
- 716. Automotive Glass Installers and Repairers
- 720. Automotive Service Technicians and Mechanics
- 721. Bus and Truck Mechanics and Diesel Engine Specialists
- 722. Heavy Vehicle and Mobile Equipment Service Technicians and Mechanics
- 724. Small Engine Mechanics
- 726. Miscellaneous Vehicle and Mobile Equipment Mechanics, Installers, and Repairers

- 730. Control and Valve Installers and Repairers
- 731. Heating, Air Conditioning, and Refrigeration Mechanics and Installers
- 732. Home Appliance Repairers
- 733. Industrial and Refractory Machinery Mechanics
- 734. Maintenance and Repair Workers, General
- 735. Maintenance Workers, Machinery
- 736. Millwrights
- 741. Electrical Power-Line Installers and Repairers
- 742. Telecommunications Line Installers and Repairers
- 743. Precision Instrument and Equipment Repairers
- 751. Coin, Vending, and Amusement Machine Servicers and Repairers
- 752. Commercial Divers (See code 762)
- 754. Locksmiths and Safe Repairers
- 755. Manufactured Building and Mobile Home Installers
- 756. Riggers
- 760. Signal and Track Switch Repairers (See code 762)
- 761. Helpers--Installation, Maintenance, and Repair Workers
- 762. Other Installation, Maintenance, and Repair Workers, Including Commercial Drivers and Signal and Track Switch Repairers (Includes 752, 760)

PRODUCTION, TRANSPORTATION AND MATERIAL MOVING OCCUPATIONS:

PRODUCTION OCCUPATIONS

- 770. First-Line Supervisors/Managers of Production and Operating Workers
- 771. Aircraft Structure, Surfaces, Rigging, and Systems Assemblers
- 772. Electrical, Electronics, and Electromechanical Assemblers
- 773. Engine and Other Machine Assemblers
- 774. Structural Metal Fabricators and Fitters
- 775. Miscellaneous Assemblers and Fabricators
- 780. Bakers
- 781. Butchers and Other Meat, Poultry, and Fish Processing Workers
- 783. Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders
- 784. Food Batchmakers
- 785. Food Cooking Machine Operators and Tenders
- 790. Computer Control Programmers and Operators
- 792. Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic
- 793. Forging Machine Setters, Operators, and Tenders, Metal and Plastic
- 794. Rolling Machine Setters, Operators, and Tenders, Metal and Plastic
- 795. Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic
- 796. Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic
- 800. Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic

- 801. Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic
- 802. Milling and Planing Machine Setter, Operators, and Tenders, Metal and Plastic (See code 822)
- 803. Machinists
- 804. Metal Furnace and Kiln Operators and Tenders
- 806. Model Makers and Patternmakers, Metal and Plastic
- 810. Molders and Molding Machine Setters, Operators, and Tenders, Metal and Plastic
- 812. (See code 822) Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic
- 813. Tool and Die Makers
- 814. Welding, Soldering, and Brazing Workers
- 815. Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic
- 816. Lay-Out Workers, Metal and Plastic
- 820. Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic
- 821. Tool Grinders, Filers, and Sharpeners
- 822. Other Metal Workers and Plastic Workers, Including Milling, Planing, and Machine Tool Operators (Includes 802, 812)
- 823. Bookbinders and Bindery Workers
- 824. Job Printers
- 825. Prepress Technicians and Workers
- 826. Printing Machine Operators
- 830. Laundry and Dry-Cleaning Workers
- 831. Pressers, Textile, Garment, and Related Materials
- 832. Sewing Machine Operators
- 833. Shoe and Leather Workers and Repairers
- 834. Shoe Machine Operators and Tenders
- 835. Tailors, Dressmakers, and Sewers
- 836. Textile Bleaching and Dyeing Machine Operators and Tenders
- 840. Textile Cutting Machine Setters, Operators, and Tenders
- 841. Textile Knitting and Weaving Machine Setters, Operators, and Tenders
- 842. Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders
- 843. (See code 846) Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers
- 844. Fabric and Apparel Patternmakers (See code 846)
- 845. Upholsterers
- 846. Miscellaneous Textile, Apparel, and Furnishings Workers, Except Upholsterers (Includes 843, 844)
- 850. Cabinetmakers and Bench Carpenters
- 851. Furniture Finishers
- 852. Model Makers and Patternmakers, Wood (See code 855)
- 853. Sawing Machine Setters, Operators, and Tenders, Wood
- 854. Woodworking Machine Setters, Operators, and Tenders, Except Sawing
- 855. Miscellaneous Woodworkers, Including Model Makers and Patternmakers (Includes 852)

- 860. Power Plant Operators, Distributors, and Dispatchers
- 861. Stationary Engineers and Boiler Operators
- 862. Water and Liquid Waste Treatment Plant and System Operators
- 863. Miscellaneous Plant and System Operators
- 864. Chemical Processing Machine Setters, Operators, and Tenders
- 865. Crushing, Grinding, Polishing, Mixing, and Blending Workers
- 871. Cutting Workers
- $872.\ \, \text{Extrud}\bar{\text{ing}}, \, \text{Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders}$
- 873. Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders
- 874. Inspectors, Testers, Sorters, Samplers, and Weighers
- 875. Jewelers and Precious Stone and Metal Workers
- 876. Medical, Dental, and Ophthalmic Laboratory Technicians
- 880. Packaging and Filing Machine Operators and Tenders
- 881. Painting Workers
- 883. Photographic Process Workers and Processing Machine Operators
- 884. Semiconductor Processors (See code 896)
- 885. Cementing and Gluing Machine Operators and Tenders
- 886. Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders
- 890. Cooling and Freezing Equipment Operators and Tenders (See code 896)
- 891. Etchers and Engravers
- 892. Molders, Shapers, and Casters, Except Metal and Plastic
- 893. Paper Goods Machine Setters, Operators, and Tenders
- 894. Tire Builders
- 895. Helpers--Production Workers
- 896. (Includes 884, 890) Other Production Workers, Including Semiconductor Processors and Cooling and Freezing Equipment Operators

TRANSPORTATION AND MATERIAL MOVING OCCUPATIONS

- 900. Supervisors, Transportation and Material Moving Workers
- 903. Aircraft Pilots and Flight Engineers
- 904. Air Traffic Controllers and Airfield Operations Specialists
- 911. Ambulance Drivers and Attendants, Except Emergency Medical Technicians (See code 915)
- 912. Bus Drivers
- 913. Driver/Sales Workers and Truck Drivers
- 914. Taxi Drivers and Chauffeurs
- 915. Miscellaneous Motor Vehicle Operators, Including Ambulance Drivers and Attendants (Includes 911)
- 920. Locomotive Engineers and Operators
- 923. Railroad Brake, Signal, and Switch Operators
- 924. Railroad Conductors and Yardmasters
- 926. Subway, Streetcar, and Other Rail Transportation Workers
- 930. Sailors and Marine Oilers
- 931. Ship and Boat Captains and Operators
- 933. Ship Engineers
- 934. Bridge and Lock Tenders (See code 942)
- 935. Parking Lot Attendants
- 936. Service Station Attendants
- 941. Transportation Inspectors

- 942. Miscellaneous Transportation Workers, Including Bridge and Lock Tenders and Traffic Technicians (Includes 934)
- 950. Conveyor Operators and Tenders (See code 975)
- 951. Crane and Tower Operators
- 952. Dredge, Excavating, and Loading Machine Operators
- 956. Hoist and Winch Operators
- 960. Industrial Truck and Tractor Operators
- 961. Cleaners of Vehicles and Equipment
- 962. Laborers and Freight, Stock, and Material Movers, Hand
- 963. Machine Feeders and Offbearers
- 964. Packers and Packagers, Hand
- 965. Pumping Station Operators
- 972. Refuse and Recyclable Material Collectors
- 973. Shuttle Car Operators (See code 975)
- 974. Tank Car, Truck, and Ship Loaders (See code 975)
- 975. Miscellaneous Material Moving Workers; Including Conveyor Operators and Tenders; Shuttle Car Operators; and Tank Car, Truck, and Ship Loaders (Includes 950, 973, 974)

MILITARY SPECIFIC OCCUPATIONS

- 980. Military Officer Special and Tactical Weapons Leaders/Managers
- 981. First-Line Enlisted Military Supervisors/Managers
- 982. Military Enlisted Tactical Operations and Air/Weapons Specialists and Crew Members
- 983. Military, Rank Not Specified (Census only)

OTHER

- 989. Self-Employed
- 990. Student
- 991. Homemaker
- 992. Unemployed: in the labor force, who last worked more than 5 years ago
- 991. Homemaker
- 993. Retired
- 994. Disability
- 995. Volunteer

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BH15 3	236	BH26 3 240	вн7 3 232
BH15 4	250	BH26 ⁻⁴ 254	BH7 4 246
BH15 5	264	BH26 5 268	ВН7 5 260
BH15 6	277	BH26 6 281	ВН7 6 273
			_
BH16_2	222	BH27_2	_
BH16_3	236	BH27_3 240	BH8_3 232
BH16_4	250	BH27_4 254	BH8_4 246
BH16_5	264	BH27_5 268	BH8_5 260
BH16_6	277	BH27_6 281	BH8_6 274

BH9 2	219	BK5 6	387	BM16 3 433
вн9 3	233	BK6 ²	371	BM16 4 440
	247	BK6 3	375	BM16 5 447
_	261	BK6 4		BM16 6 454
_	275	BK6 5	383	BM16a 1 413
_		_		
	219	BK6_6	387	BM16a_2 423
_	233	BK7_2	372	BM16a_3 433
	247	BK7_3		BM16a_4 440
BH9a 5	261	BK7 4	380	BM16a 5 447
BH9a 6	275	BK7 5	384	BM16a 6 454
BH9b 2	219	BK7 ⁻ 6	388	BM16b 1 413
вн9b 3	233	BK7a 2	372	BM16b 2 423
_	247	BK7a 3		BM16b 3 433
	261	BK7a_3	380	BM16b 4 440
	275	BK7a_4	384	BM16b 5 447
				_
	331	BK7a_6	388	BM16b_6 454
_	332	BK7b_2	372	BM17_1 414
_	333	BK7b_3	376	BM17_2 424
BJ1_25	334	$BK7b_4$	380	BM17_3 434
BJ1 26	335	BK7b 5	384	BM17 4 441
BJ1 34	340	BK7b 6	388	BM17 5 448
	341	BM1 $\frac{}{1}$	405	BM17 6 455
_	342	BM1 2	415	BM17a 1 414
	347	BM1 3		BM17a 2 424
_		BM1 4		_
_	348	_	435	BM17a_3 434
_	353	BM1_5		BM17a_4 441
BJ2_23	332	BM1_6	449	BM17a_5 448
_	333	BM10_1	411	BM17a_6 455
BJ2_25	334	BM10_2	420	BM17b_1 414
BJ2 26	335	BM10 3	430	BM17b 2 424
BJ2 34	340	BM10 4	438	BM17b 3 434
BJ2 ⁻ 35	341	BM10 5	445	BM17b 4 441
_	342	BM10 6		BM17b 5 448
_	347	BM11 1	411	BM17b 6 455
_	348	BM11 2	421	BM2 1 405
	353	BM11_3	431	BM2_2 415
	369	BM11_4	438	BM2_3 425
	373	BM11_5	445	BM2_4 435
BK0_4	377	BM11_6	452	BM2_5 442
BK0 5	381	BM12 1	411	BM2 6 449
BK0 6	385	BM12 2	421	BM3 1 405
	369	BM12 ³	431	BM3 2 415
BK1 3	373	BM12 4	439	BM3 3 425
BK1 4	377	BM12 5	446	BM3 4 435
	381	-	453	_
_				_
BK1_6	385	BM13_1	412	BM3_6 449
BK2_2	370	BM13_2	422	BM4_1 406
BK2_3	373	BM13_3	432	BM4_2 416
BK2_4	377	BM13_4	439	BM4_3 426
BK2 5	381	BM13 5	446	BM4 4 435
BK2 ⁻ 6	385	BM13 6	453	BM4 ⁻ 5 442
BK3 2	370	BM14 ¹	412	BM4 ⁻ 6 449
BK3 3	374	BM14 2	422	BM5a 1 406
BK3 4	378	BM14 3	432	BM5a 2 416
_		BM14 4		_
BK3_5	382	_	439	BM5a_3 426
BK3_6	386	BM14_5	446	BM5a_4 435
BK4_2	370	BM14_6	453	BM5a_5 442
BK4_3	374	BM15_1	412	BM5a_6 449
BK4_4	378	BM15_2	422	BM5b_1 406
BK4 5	382	BM15 3	432	BM5b 2 416
BK4 6	386	BM15 4	439	BM5b 3 426
BK5 2	371	BM15 5	446	BM5b 4 436
BK5 3	375	BM15 6	453	BM5b 5 443
BK5_3	379	BM16 1	413	BM5b 6 450
	111	100113	エエン	
BK5 5	383	BM16 2	423	BM5d 1 407

BM5d 2	417	B011 1 4	193	BQ4x 2 480
BM5d 3	427	~ _	193	BQ4x 3 480
BM5d 4	436	-	193	BO4x 4 480
BM5d 5	443	~	193	BQ4x 5 480
BM5d_5	450		193	—
		<u> </u>		~
BM5e_1	407	~	193	BQ5_1 483
$BM5e_2 \dots \dots$	417		194	BQ5_2 483
BM5e_3	427	~	194	BQ5_3 483
$BM5e_4$	436	~	194	BQ5_4 483
BM5e_5	443		194	BQ5_5 483
BM5e_6	450	~	194	BQ5_6 483
BM5f 1	407	BQ12 6 4	194	BQ5c 1 482
BM5f 2	417	_	195	BQ5c 2 482
BM5f ⁻ 3	427		195	BQ5c 3 482
BM5f 4	436		195	BQ5c 4 482
BM5f 5	443	_	195	BQ5c 5 482
BM5f 6	450		195	BQ5c_5 482
_	408	<u> </u>	195	
BM5z_1				~
BM5z_2	418	~	195	BQ5x_2 482
$BM5z_3 \dots \dots$	428	~	196	BQ5x_3 482
$BM5z_4 \dots \dots$	436	~ _	196	BQ5x_4 482
$BM5z_5$	443	~	196	BQ5x_5 482
$BM5z^{-}6$	450	BQ13 3 4	196	BQ5x 6 482
BM6 $\frac{-}{1}$	408	BQ13 4 4	196	BQ6 1 485
BM6 ²	418	<u> </u>	196	BQ6 2 485
BM6 3	428	-	196	BQ6 3 485
BM6 4	437		197	BQ6 4 485
BM6 5	444	-	197	BQ6 5 485
BM6 6	451		197	BQ6 6 485
_		-	-	
BM7_1	409	-	197	BQ6c_1 484
BM7_2	419	~	197	BQ6c_2 484
BM7_3	429	~	197	BQ6c_3 484
BM7_4	437	~ '-	198	BQ6c_4 484
BM7_5	444	BQ14a_2 4	198	BQ6c_5 484
BM7_6	451	BQ14a_3 4	198	BQ6c_6 484
BM8 1	410	BQ14a 4 4	198	BQ6x 1 484
BM8 ²	419	BQ14a 5 4	198	BQ6x 2 484
BM8 3	429	<u> </u>	198	BQ6x 3 484
BM8 4	437	_	198	BQ6x 4 484
BM8 5	444	~ '-	198	BQ6x 5 484
BM8 6	451		198	BQ6x 6 484
_	410		198	BQ7 1 487
BM9_1		<u> </u>		—
	420		198	
BM9_3	430	~ _	198	BQ7_3 487
BM9_4	438	~	199	BQ7_4 487
BM9_5	445	~	500	BQ7_5 487
BM9_6	452		500	BQ7_6 487
BQ10_1	493	BQ16x 5	500	BQ7c_1 486
BQ10_2	493	BQ17 5	501	BQ7c_2 486
BQ10 3	493	BQ17c 5	501	BQ7c 3 486
BQ10 4	493	BQ17x 5	501	BQ7c 4 486
BQ10 5	493	~	179	BQ7c 5 486
BQ10 6	493		181	BQ7c 6 486
BQ10_0	492		181	BQ7x 1 486
_		_		~ —
BQ10c_2	492	~ _	181	BQ7x_2 486
BQ10c_3	492		181	BQ7x_3 486
BQ10c_4	492	~ _	181	BQ7x_4 486
BQ10c_5	492		181	BQ7x_5 486
BQ10c_6	492		180	BQ7x_6 486
BQ10x_1	492	BQ4c_2 4	180	BQ8_1 489
BQ10x_2	492	BQ4c_3 4	180	BQ8_2 489
BQ10x 3	492	——————————————————————————————————————	180	BQ8 3 489
BQ10x 4	492		180	BQ8 4 489
BQ10x 5	492	_	180	BQ8 5 489
BQ10x_6	492	_	180	BQ8 6 489
_~	174	~~ · · · · · · · · ·		

BQ8c 1	488	BR20	537	BU12 566
BQ8c 2	488	BR20c	536	BU13 566
BQ8c 3	488	BR20x	536	BU14 566
<u> </u>	488	PD04	538	BU15 567
BQ8c_4				
BQ8c_5	488	BR21x	538	BU16 567
BQ8c_6	488	BR21y	538	BU17 567
BQ8x_1	488	BR22	539	BU2 563
BQ8x 2	488	BR22c	539	BU3 563
BQ8x 3	488	BR22x	539	BU4 564
BQ8x 4	488	BR26	541	BU5 564
BQ8x 5	488	BR26c	541	BU6 564
<u> </u>	488		541	
BQ8x_6				
BQ9_1	491	BR27	542	BU8 565
BQ9_2	491	BR28	542	BU9 565
BQ9_3	491	BR29	542	BV11 571
BQ9 4	491	BR2a	505	BV12a 571
BQ9 5	491	BR2b	505	BV12b 572
BQ9 6	491	BR3	506	BV2 569
BQ9c 1	490	BR30	543	BV20 587
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BQ9c_2	490	BR31	543	BV21 587
BQ9c_3	490	BR32	543	BV21x 587
$BQ9c_4 \dots \dots$	490	BR33	544	BV22 588
BQ9c_5	490	BR34	544	BV23 588
BQ9c 6	490	BR35	545	BV24a 588
BQ9x 1	490	BR36	545	BV24b 589
BQ9x 2	490	BR3c	506	BV3a 569
BQ9x 3	490	BR3x	506	BV3b 570
_			507	
BQ9x_4	490	BR4		BX1 599
BQ9x_5	490	BR5	507	BX19 604
BQ9x_6	490	BR5c	507	BX2 599
BR0	503	BR6	509	BX20 604
BR1	504	BR6c	508	BX3 600
BR10	517	BR6x	508	BX4 600
BR10c	516	BR7	511	BX5 600
	516	BR7c	510	
BR11	519	BR7x	510	BX7 601
BR11c	518	BR8	513	BZ14 615
BR11x	518	BR8c	512	BZ15a 615
BR12	521	BR8x	512	BZ15b 616
BR12c	520	BR9	515	BZ28 617
BR12x	520	BR9c	514	BZ29 617
BR13	523	BR9x	514	BZ30 617
BR13c	522	BS1	551	BZ31 617
	522		555	
BR13x				
BR14	525	BS11	556	BZ33 618
BR14c	524	BS12	557	BZ34 619
BR14x	524	BS13	557	BZ35 619
BR15	527	BS14	558	BZ36 619
BR15c	526	BS2	551	BZ36x 620
BR15x	526	BS3	551	BZ37a 620
BR16	529	BS4	552	BZ37b 620
BR16c	528	BS5	552	CA1
BR16x	528	BS6	552	CA11
BR17	531	BS7	553	CA11a 36
BR17c	530	BS8	554	CA11b 36
BR17x	530	BS9	554	CA12 47
BR18	533	BT1	561	CA14 47
BR18c	532	BT2	561	CA15 48
BR18x	532	BT3	561	CA16 48
	535		562	
	534		562	
BR19c				CA16b 48
BR19x	534	BT6	562	CA17 49
BR1c	504	BU1	563	CA1a 29
BR1x	503	BU10	565	CA1b 29
BR2	505	BU11	565	CA1c 29

CA30x	49	CD10a 87	CD6c 82
CA35	54	CD10b 87	CD7 84
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CA35b	54	CD11x 88	CD7b 84
CA36	55	CD12 89	CD8 85
CA37	55	CD12a 89	CD8a 85
CA38	55	CD12b 89	CD8b 85
CA39	56	CD13 90	CD9 86
CA3c	34	CD13x 90	CD9x
CA3x	34	CD14 91	CDIVISION
CA4	35	CD14a 91	CE1 107
CA40	56	CD14b 91	CE10 115
CA41	56	CD15 92	CE11 116
CA42	57	CD15a 92	CE11c 116
CA43	58	CD15b 92	CE11x 116
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CA43b	58	CD16x 93	CE12a 117
CA4c	35	CD17 94	CE12b 117
CA4x	35	CD17a 94	CE13 49
CA50	59	CD17b 94	CE14 50
CA8	45	CD18 95	CE14a 50
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CA8b	45	CD19 96	CE15 51
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CALL NUMB	27	CD19b 96	CE16a 52
CALL NUMC	27	CD1x 77	CE16b 52
CALL NUMD	27	CD2 78	CE17 53
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CALL_NUMF	27	CD20x 97	CE18x 118
CALLS	7	CD21 98	CE19 119
CB1	61	CD21a 98	CE19a 119
CB10	67	CD21b 98	CE19b 119
CB10c	67	CD22 99	CE1x 107
	67		CE2 107
CB11	68	CD23 100	CE20 120
CB12	69	CD23a 100	CE20x 120
CB12c	69	CD23b 100	CE21 121
CB12x	69	CD24 101	CE21a 121
CB2	62	CD24x 101	CE21b 121
CB3	62	CD25 102	CE22 122
CB4	62	CD25a 102	CE22x 122
CB5	63	CD25b 102	CE23 123
CB6	63	CD26 103	CE23a 123
CB8	65	CD26x 103	CE23b 123
CB8c	64	CD27 104	CE24 125
CB8x	64	CD27a 104	CE24c 124
	66		
CB9a	66	CD28 105	CE25 126
CB9b	66	CD28x 105	CE25a 126
CC1	71	CD29 106	CE25b 126
CC1c	71	CD29a 106	CE26 127
CC1x	71	CD29b 106	CE26x 127
	72		
CC2c	72	CD2x 78	CE27a 128
CC2x	72	CD3 79	CE27b 128
CC3	73	CD30 81	CE28 129
CC3a	73	CD31 81	CE28x 129
CC3b	73	CD3a 79	CE29 130
~~.	74		CE29a 130
CC4x	73	CD4 80	CE29b
CC5	75	CD4a 80	CE2a 108
CC5a	75	CD4b 80	CE2b 108
CC5b	75	CD5 82	CE3 109
CD1	77	CD5x 82	CE30 131
CD10	87	CD6 83	CE30x
CD10	0 /	٠٠٠٠	CLJUA

CE31	. 132	CG15 1	196	CHO 6 270
CE31a	. 132	CG15 ²	197	CH1 2 214
CE31b	. 132	CG15 3	198	CH1 3 228
CE32	. 133	CG15_3	199	CH1 4 242
CE32x	. 133	CG15_4	200	<del>-</del>
		<del>_</del>		
CE33	. 134	CG15_6	201	CH1_6 270
CE33a		CG16_1	196	CH10_2 220
CE33b	. 134	CG16_2	197	CH10_3 234
CE34	. 135	CG16 3	198	CH10 4 248
CE34x	. 135	CG16 4	199	CH10 5 262
CE35	. 136	CG16 ⁻ 5	200	CH10 ⁶ 276
CE35a		CG16 6	201	CH11 2
CE35b		CG17 1	196	
		<del>_</del>		<del>_</del>
CE36		CG17_2	197	CH11_4 248
CE36x		CG17_3	198	CH11_5 262
CE37	. 138	CG17_4	199	CH11_6 276
CE37a	. 138	CG17_5	200	CH12_2 221
CE37b	. 138	CG17 6	201	CH12 3 235
CE3x	. 109	CG2	167	CH12 4 249
CE4	. 110	CG2a	166	CH12 ⁻⁵ 263
CE4a		CG3	167	CH12 6 276
CE4b	. 110		170	
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CE5	. 111	CG4c_3	173	CH13_3 235
CE51	. 139	$CG4c_4 \dots \dots$	176	CH13_4 249
CE52	. 140	CG4c_5	179	CH13_5 263
CE52a	. 141	CG4c_6	182	CH13_6 276
CE53a	. 142	$CG5_{\overline{2}}$	170	CH14 2 221
CE53b	. 142	CG5 3	173	CH14 3 235
CE53c	. 142	CG5 4	176	CH14 ⁻⁴ 249
CE53d	. 143	CG5 5	179	CH14 5 263
CE53z	. 143	CG5 6	182	CH14 6 277
CE55		CG6 1	168	CH15 2
			171	
				<del>_</del>
CE57		CG6_3	174	CH15_4 250
CE57a	. 145	CG6_4	177	CH15_5 264
CE57b	. 145	CG6_5	180	CH15_6 277
CE5x	. 111	CG6_6	183	CH16_2 222
CE6	. 112	CG7_1	168	CH16_3 236
CE6a	. 112	CG7 ²	171	CH16 4 250
CE6b	. 112	CG7 ⁻ 3	174	CH16 5 264
CE7	. 113	CG7 ⁻ 4	177	CH16 6 277
CE7x	. 113	CG7 5	180	CH17 2 222
CE8		CG7 6	183	CH17 3 236
	. 114	CG8 1	169	CH17 4
		<del>_</del>	172	<del>_</del>
				<del>_</del>
CE9		CG8_3	175	CH17_6 277
	. 159	CG8_4	178	CH18_2 223
CF10	. 163	CG8_5	181	CH18_3 237
CF11	. 164	CG8_6	184	CH18_4 251
CF2	. 159	CG8a 1	169	CH18 5 265
CF3	. 160	CG8a 2	172	CH18 6 278
CF4	. 160	CG8a 3	175	CH18a 2 223
	. 161	CG8a 4	178	CH18a 3 237
CF6		CG8a 5	181	CH18a 4 251
				<del>_</del>
	. 162	CG8a_6	184	CH18a_5 265
CF8	. 162	CG8b_1	169	CH18a_6 278
CF9	. 163	CG8b_2	172	CH18b_2 223
CG0a		CG8b_3	175	CH18b_3 237
CG0b	. 166	CG8b_4	178	CH18b_4 251
CG0c	. 166	CG8b 5	181	CH18b 5 265
CG11	. 193	CG8b ⁻ 6	184	CH18b 6 278
CG12		CH0 2	214	CH19 2 224
CG13		CH0 3	228	CH19 3 238
	. 194	CHO_3	242	CH19 4
CG13c		CH0_4	256	CH19_4 232 CH19 5 266
	· 1/1	· · · · · · · · · · · · · · · · · · ·	200	

CH19 6	279	CH4b 6 273	1 CJ1 46 34	18
$CH2 \overline{2}$	214	CH4d 2 216	<del>_</del>	53
CH2 3	228	CH4d 3 230	<del>_</del>	
<del>_</del>		_	·	
CH2_4	242	CH4d_4 244		
CH2_5	256	CH4d_5 258		
CH2_6	270	CH4d_6 271	1	35
CH20 2	224	CH4e 2 216	6	ŧΟ
CH20 3	238	CH4e 3 230		11
CH20 4	252	CH4e 4 244	<del>_</del>	12
CH20_1	266		<del>_</del>	
<del>_</del>		_	_	
CH20_6	279	CH4e_6 271	_	
CH21_2	224	CH4f_2 216	<del>_</del>	
CH21 3	238	CH4f 3 230	O CKO 3 37	73
CH21 4	252	CH4f 4 244	$\frac{1}{4}$ CKO $\frac{1}{4}$	77
CH21 5	267	CH4f 5 258	8 CKO ⁻ 5 38	31
CH21 6	279	CH4f 6 272	<u> </u>	
CH23 2	225	CH4z 2	<del>_</del>	
<del>_</del>		<del>_</del>		-
CH23_3	239	CH4z_3 230	<del>_</del>	
CH23_4	253	CH4z_4 244	_ ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	17
CH23 5	267	CH4z 5 258	8 CK1 5 38	31
CH23 6	280	CH4z 6 272	$2   CK1^{-}6 38$	35
CH24 2	225	CH5 $\frac{-}{2}$ 21'	<del>_</del>	7 O
CH24 3	239	CH5 3	<del>_</del>	
<del>_</del>		<del>_</del>	<del>_</del>	
CH24_4	253	CH5_4 24!	_	
CH24_5	267	CH5_5 259	_	
CH24_6	280	CH5_6 272	$2   CK2_6 38$	35
CH25 2	225	CH6 2 21	7 CK3 2 37	70
CH25 3	239	CH6 3 231	1 CK3 ⁻ 3 37	74
CH25 4	253	CH6 4 24!	<del>_</del>	
CH25 5	268	CH6 5 259	· · · · · · · · · · · · · · · · · · ·	
<del>_</del>		<del>_</del>		
CH25_6	280	CH6_6 273	<del>_</del>	
CH26_2	226	CH7_2 218		70
CH26_3	240	CH7_3 232	$2   CK4_3 37$	74
CH26 4	254	CH7 4 246	6 CK4 ⁻ 4 37	78
CH26 5	268	CH7 5 260	O CK4 5	32
CH26 6	281	CH7 6 273	<del>_</del>	
CH27 2	226		<del>_</del>	
<del>_</del>		_	<del>_</del>	
CH27_3	240	CH8_3 232		
CH27_4	254	CH8_4 246	<del>_</del>	
CH27_5	268	CH8_5 260	O CK5_5 38	33
CH27 6	281	CH8 6 274	4 CK5 6	37
CH28 2	227	CH9 2 219	9 $CK6^{-2}$ 37	71
CH28 3	241	CH9 3		
	255	<del>_</del>	<del>_</del>	
<del>_</del>		CH9_4 24'	<del>_</del>	
CH28_5	269	CH9_5 261	<del>_</del>	
CH28_6	281	CH9_6 27!		37
СНЗ 2	215	CH9a 2 219	9 CK7 2 37	72
CH3 3	229	CH9a 3 233	$3   CK7^{-}3   .   .   .   .   .   37$	76
CH3 4	243	CH9a 4 24'	<del>_</del>	
CH3 5	257	CH9a 5 263	<del>-</del>	
CH3_5	270		<del>_</del>	
		CH9a_6 27!	<del>_</del>	
CH30_2	227	CH9b_2 219	<del>_</del>	
CH30_3	241	CH9b_3 233	3	16
CH30 4	255	CH9b 4 24	7	30
CH30 5	269	CH9b 5 261	1 CK7a 5 38	34
CH30 6	281	CH9b 6 27!	<del>_</del>	
CH4a 2	215	CJ0	<del>_</del>	
<del>_</del>			<del>_</del>	
CH4a_3	229	CJ1_23	<del>_</del>	
CH4a_4	243	CJ1_24	<del>_</del>	
CH4a_5	257	CJ1_25 334	<del>-</del>	
CH4a_6	271	CJ1_26 33!	$5   CK7b_6   38$	38
CH4b 2	215	CJ1 34 340	0 CM1 $\overline{1}$ 40	)5
CH4b 3	229	CJ1 35 341	<del>_</del>	
CH4b_3	243	CJ1 36 342	<del>-</del>	
CH4b_4	243	a = 4 =	<del>_</del>	
· · · · · · · · · · · · · · · · · · ·	491	CJ1_45 34	, Crii_= 43	, )

CM1 5	442	CM17a 4	441	CM6 3 428
_	449	CM17a 5	448	CM6 4 437
<del>_</del>	411	CM17a 6	455	CM6 5 444
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DH23 4	253	DH30 ⁻ 6 281	_
DH23 5	267	DH30 7 293	_
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DH24_2	225	DH4a_4 243	_
DH24_3	239	DH4a_5 257	
DH24_4	253	DH4a_6 271	DH6_8 297

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_	226	FH4d_5	258	FH8_9 310
FH26 3	240	FH4d 6	271	FH9 10 323
FH26 4	254	FH4d 7	283	FH9 ² 219
FH26 5	268	FH4d 8	295	FH9 3 233
-	281	FH4d 9	307	FH9 4 247
FH26_6 7	293		319	
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FH26_8	305	FH4e_2	216	FH9_6 275

FH9 7				287	FJ2 28 .	 	337	FK3 9		398
FH9 ⁸				299	FJ2 29 .	 	338	FK4 10		402
FH9 9				311	FJ2 310 .		346	FK4 2		370
		•	•	323	_	 • •	340	FK4 3		374
_		•	•	219	_	 		FK4_3 FK4 4		374
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FH9a_3 .			•	233	FJ2_36 .	 	342	FK4_5		382
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FH9a 5 .				261	FJ2 38 .	 	344	FK4 ⁷		390
FH9a 6 .				275	FJ2 ³⁹ .	 	345	FK4 ⁸		394
_				287	_	 	352	FK4 9		398
_				299	FJ2 45 .	 	347	_		403
FH9a 9 .		•	•	311	FJ2 46 .	 • •	348	FK5 2		371
_		•	•		_	 • •	349	_		375
— · · · · ·				323	<u> </u>			FK5_3		
				219	<u> </u>		350	FK5_4		379
			•	233	_	 	351	FK5_5	 •	383
FH9b_4 .				247	FJ2_510 .	 	357	FK5_6		387
FH9b 5 .				261	FJ2 56 .	 	353	FK5 7		391
FH9b 6 .				275	FJ2 ⁻ 57 .	 	354	FK5 ⁸		395
FH9b 7 .				287	_	 	355	FK5 9		399
_		•	•	299	_		356	FK6 10		403
_				311	FJ2 610 .	 • •	361	FK6 2		371
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FIPS				. 8	_ ·		358	FK6_3		375
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FJ1_210 .				339	FJ2_69 .	 	360	FK6_5		383
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FJ1 26 .				335	_		366	FK6 9		399
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FJ1_29 .		•	•	338	FK0_10 .		401	FK7_3		376
<u> </u>				346	FK0_2		369	FK7_4		380
_				340	FK0_3		373	FK7_5		384
				341		 	377	FK7_6		388
FJ1_36 .				342	FK0_5	 	381	FK7_7		392
FJ1 37 .				343	FK0 6	 	385	FK7 ⁸		396
FJ1 38 .				344	FK0 ⁻ 7	 	389	FK7 9		400
FJ1 39 .				345	FK0 ⁸	 	393	FK7a 10		404
FJ1 410 .				352	_		397	FK7a 2		372
FJ1 45 .	• •	•	•	347	FK1 10 .	 •	401	FK7a 3	 •	376
FJ1 46 .		•	•	348	FK1 2	 • •	369	FK7a_3 FK7a 4	 •	380
FJ1_40 . FJ1_47 .		•	•			 			 •	
_		•	•	349	FK1_3	 	373	FK7a_5	 •	384
FJ1_48 .			•	350			377	FK7a_6	 •	388
FJ1_49 .				351	FK1_5	 	381	FK7a_7		392
FJ1_510 .				357	FK1_6	 	385			396
FJ1 56 .				353	FK1 7	 	389	FK7a 9		400
FJ1 57 .				354	FK1 8	 	393	FK7b 10		404
FJ1 58 .				355	FK1 9		397	FK7b 2		372
FJ1 59 .				356	_		401	FK7b 3	 •	376
_		•	•	361	_		370	FK7b 4	 •	380
FJ1_610 .		•	•					_	 •	
FJ1_67 .		•	•	358		 	373	FK7b_5	 •	384
FJ1_68 .			•	359			377	$FK7b_6$	 •	388
FJ1_69 .				360	FK2_5	 	381	FK7b_7		392
FJ1_710 .				364	FK2_6	 	385	FK7b_8		396
FJ1 78 .				362	FK2 ⁻ 7	 	389	FK7b 9		400
FJ1 79 .				363	FK2 ⁸	 	393	$FM1 \overline{1} \dots$		405
FJ1 810 .				366	FK2 9		397			415
FJ1 89 .	•	•		365	_	 	402	FM1 3	 ·	425
_				367			370		•	435
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FJ2_210 .				339	— · · · · · ·		374		 •	442
FJ2_23 .				332			378		 •	449
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FM10 6	452	FM17b 5	448	FM7 4 43	37
FM11 1	411	FM17b 6	455	FM7 5 44	14
FM11 2	421	FM2 1	405	FM7 6 45	
FM11 3	431	FM2 2	415	FM8 1 41	
—	438	FM2 3	425		
FM11_4		_			-
FM11_5	445	FM2_4	435	FM8_3 42	-
FM11_6	452	FM2_5	442	FM8_4 43	
FM12_1	411	FM2_6	449		44
FM12 2	421	FM3 1	405	FM8 6 45	51
FM12 3	431	FM3 2	415	FM9 1 41	L 0
FM12 4	439	FM3 3	425	FM9 2 42	2.0
FM12 5	446	FM3 4	435	_	30
FM12 6	453	FM3 5	442	FM9 4 43	
FM12_0	412	FM3_5	449		
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FM13_2	422	FM4_1	406	FM9_6 45	
FM13_3	432	FM4_2	416	FP1 47	
FM13_4	439	FM4_3	426	FP10 47	78
FM13 5	446	FM4 4	435	FP11 47	78
FM13 6	453	FM4 5	442	FP12 47	78
FM14 ⁻ 1	412	FM4 ⁻ 6	449	FP2 47	75
FM14 2	422	FM5a 1	406	FP3 47	75
FM14 3	432	FM5a 2	416	FP4 47	
_	439		426	FP5 47	
FM14_4		_			
FM14_5	446	FM5a_4	435	FP6 47	
FM14_6	453	FM5a_5	442		77
FM15_1	412	FM5a_6	449	FP8 47	17
FM15_2	422	$FM5b_1 \dots \dots$	406	FP9 47	77
FM15 3	432	FM5b 2	416	FQ10 1 49	Э3
FM15 4	439	FM5b 3	426	FQ10 10 49	€3
FM15 5	446	FM5b 4	436	FQ10 2 49	93
FM15 6	453	FM5b 5	443	F010 3 49	93
FM16 1	413	FM5b 6	450	FQ10 4 49	
FM16 2	423	FM5d 1	407	FQ10 5 49	
FM16_2	433	_	417		
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FM16_4	440	FM5d_3	427	FQ10_7 49	
FM16_5	447	FM5d_4	436	FQ10_8 49	
FM16_6	454	$FM5d_5$	443	FQ10_9 49	
$FM16a_1$	413	$FM5d_6 \dots \dots$	450	~	92
FM16a_2	423	$FM5e_1 \dots \dots$	407	~ '	92
FM16a 3	433	FM5e 2	417	FQ10c 2 49	92
 FM16a 4	440	FM5e 3	427	FQ10c 3 49	92
- FM16a 5	447	FM5e 4	436		92
FM16a 6	454	FM5e 5	443	_	92
FM16b 1	413	FM5e 6	450	FQ10c 6 49	
FM16b 2	423	FM5f 1	407	~ —	92
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FM16b_3	433		417		
FM16b_4	440	FM5f_3	427	<u> </u>	92
$FM16b_5 \dots \dots$	447	$FM5f_4 \dots \dots$	436	FQ10x_1 49	€2
FM16b_6	454	FM5f_5	443		92
FM17_1	414	FM5f_6	450		92
FM17 2	424	FM5z 1	408	FQ10x 3 49	92
FM17 ⁻ 3	434	FM5z 2	418	FQ10x 4 49	92
FM17 4	441	FM5z 3	428		92
FM17 5	448	FM5z 4	436	_	92
FM17 6	455	FM5z 5	443	FQ10x 7 49	
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FM17a_1	414	FM5z_6	450	~ =	92
FM17a_2	424	FM6_1	408	FQ10x_9 49	
FM17a_3	434	FM6_2	418	FQ11_1 49	
FM17a_4	441	FM6_3	428	FQ11_10 49	
FM17a_5	448	$FM6_4 \dots \dots$	437	FQ11_2 49	}3
FM17a_6	455	FM6_5	444	FQ11_3 49	€3
FM17b 1	414	FM6 6	451	FQ11 4 49	Э3
FM17b 2	424	FM7 1	409	FQ11 5 49	
FM17b 3	434	FM7 2	419		93
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FOIL 7						
FOLI 8	F∩11 7	493	F∩15	499	FO5x 7	482
FOLIO 9 493 FOLEC 500 FOSK 9 484 FOLE 1 485 FOLE 2 485 FOLE 6 485 FOLE 6 485 FOLE 6 485 FOLE 481 FOGE 485 FOLE 7 485 FOLE 481 FOGE 1 486 FOLE 4 881 FOGE 1 484 FOLE 2 481 </td <td>~ _</td> <td></td> <td>~</td> <td></td> <td>_</td> <td></td>	~ _		~		_	
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FO12 10	FQ11_9	493	FQ16c	500	FQ5x_9	. 482
FOLIZ 2 494 FOLTX 501 FOG 2 485 FOLIZ 4 494 FOLTX 501 FOG 3 485 FOLIZ 4 494 FOLTX 479 FOG 4 485 FOLIZ 5 494 FOL 4 491 FOG 5 485 FOLIZ 6 494 FOL 4 491 FOG 5 485 FOLIZ 7 494 FOL 4 491 FOG 6 485 FOLIZ 8 494 FOL 4 491 FOG 6 485 FOLIZ 8 494 FOL 4 491 FOG 6 485 FOLIZ 8 494 FOL 4 491 FOG 6 485 FOLIZ 9 494 FOL 4 491 FOG 6 485 FOLIZ 9 494 FOL 4 491 FOG 9 485 FOLIZ 1 495 FOL 6 481 FOG 9 485 FOLIZ 1 495 FOL 6 481 FOG 1 484 FOLIX 1 495 FOL 6 481 FOG 1 484 FOLIX 1 495 FOL 6 481 FOG 1 484 FOLIX 1 495 FOL 6 481 FOG 1 484 FOLIX 1 495 FOL 6 481 FOG 6 481 FOLIX 1 495 FOL 6 481 FOG 6 484 FOLIX 1 495 FOL 6 481 FOG 6 481 FOLIX 1 495 FOL 6 481 FOG 6 4 484 FOL 8 495 FOL 7 481 FOG 6 481 FOL 8 495 FOL 7 481 FOG 6 484 FOL 8 495 FOL 7 481 FOG 6 484 FOL 8 495 FOL 7 481 FOG 6 484 FOL 8 495 FOL 7 481 FOG 6 484 FOL 8 495 FOL 7 481 FOG 6 484 FOL 8 495 FOL 7 480 FOG 6 484 FOL 8 495 FOL 7 480 FOG 6 484 FOL 8 495 FOL 7 480 FOG 6 884 FOL 8 495 FOL 7 480 FOG 6 884 FOL 8 495 FOL 7 480 FOG 6 884 FOL 8 495 FOL 7 480 FOG 6 884 FOL 8 495 FOL 7 480 FOG 6 884 FOL 8 495 FOL 7 480 FOG 6 884 FOL 8 495 FOL 7 480 FOG 8 884 FOL 8 495 FOL 7 480 FOG 8 884 FOL 8 495 FOL 7 480 FOG 8 884 FOL 8 495 FOL 7 480 FOG 8 884 FOL 8 495 FOL 7 480 FOG 8 884 FOL 8 495 FOL 7 480 FOG 8 884 FOL 8 496 FOL 7 480 FOG 8 884 FOL 8 496 FOL 7 480 FOG 8 884 FOL 8 496 FOL 8 880 FOG 8 884 FOL 8 496 FOL 8 880 FOG 8 884 FOL 8 496 FOL 8 880 FOG 8 884 FOL 8 496 FOL 8 880 FOG 8 884 FOL 8 496 FOL 8 880 FOG 8 884 FOL 8 496 FOL 8 880 FOG 8 884 FOL 8 496 FOL 8 880 FOG 8 884 FOL 8 496 FOL 8 880 FOG 8 884 FOL 8 497 FOR 8 880 FOG 8 884 FOL 8 497 FOR 8 880 FOG 8 884 FOL 8 497 FOR 8 880 FOG 8 884 FOL 8 497 FOR 8 880 FOG 8 884 FOL 8 497 FOR 8 880 FOG 8 884 FOL 8 497 FOR 8 880 FOG 8 884 FOL 8 497 FOR 8 880 FOG 8 884 FOL 8 497 FOR 8 880 FOG 8 886 FOL 8 498 FOS 8 882 FOL	FQ12 1	494	FQ16x !	500	FQ6 1	. 485
FOLIZ 2 494 FOLTX 501 FOG 2 485 FOLIZ 3 494 FOLTX 501 FOG 3 485 FOLIZ 4 494 FOLTX 479 FOG 4 485 FOLIZ 5 494 FOL 41 481 FOG 5 485 FOLIZ 6 494 FOL 41 481 FOG 6 485 FOLIZ 7 494 FOL 481 FOG 6 485 FOLIZ 8 494 FOL 481 FOG 6 485 FOLIZ 8 494 FOL 481 FOG 6 485 FOLIZ 8 494 FOL 481 FOG 6 485 FOLIZ 9 494 FOL 4 481 FOG 8 485 FOLIZ 9 494 FOL 4 481 FOG 8 485 FOLIZ 9 494 FOL 4 481 FOG 9 485 FOLIZ 1 495 FOL 6 481 FOG 1 484 FOLIX 1 495 FOL 6 481 FOG 1 484 FOLIX 1 495 FOL 6 481 FOG 1 484 FOLIX 1 495 FOL 8 481 FOG 1 484 FOLIX 1 495 FOL 8 481 FOG 1 484 FOLIX 1 495 FOL 8 481 FOG 1 484 FOL 8 495 FOL 8 481 FOG 6 481 FOL 8 495 FOL 8 481 FOG 6 3 484 FOL 8 495 FOL 8 481 FOG 6 4 484 FOL 8 4 495 FOL 8 481 FOG 6 3 484 FOL 8 4 495 FOL 8 481 FOG 6 4 484 FOL 8 4 495 FOL 8 481 FOG 6 4 484 FOL 8 5 FOL 8 481 FOG 6 5 484 FOL 8 5 FO	FO12 10	494	FO17	501	FO6 10	. 485
FOLIZ 3		-	~			
FOLZ_6 494 FOLX_1 419 FOG_6 485 FOLZ_6 494 FOL_10 481 FOG_6 485 FOLZ_6 494 FOL_10 481 FOG_6 485 FOLZ_7 494 FOL_2 481 POG_7 485 FOLZ_8 494 FOL_3 481 POG_9 485 FOLZ_X 495 FOL_6 481 POG_9 485 FOLZ_X 495 FOL_6 481 POG_1 484 FOLZ_X 495 FOL_6 481 POG_1 484 FOLZ_X 495 FOL_6 481 POG_2 484 FOLZ_X 495 FOL_6 481 POG_2 484 FOLZ_X 495 FOL_6 481 POG_2 484 FOLZ_X 495 FOL_6 480 POG_5 484 FOLZ_X 495 FOL_6 480 POG_6 484 FOLZ_X 495 <th< td=""><td>-</td><td>_</td><td>~</td><td></td><td></td><td></td></th<>	-	_	~			
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FO112 7	FQ12 5	494	FQ4 1	481	FQ6 5	. 485
FO112 7	FO12 6	494	FO4 10	481	F06_6	485
FÖLZE 494 PÖLZ 9 485 PÖLZ 9 485 PÖLZ 9 485 PÖLZX 495 PÖLZ 5 481 PÖGE 1 484 PÖLZX 484 PÖGE 1 484 PÖLZX 1 484 PÖGE 1 484 PÖLZX 1 484 PÖGE 1 484 PÖLZX 2 484 PÖLZX 484 PÖGE 2 484 PÖLZX 2 484 PÖLZX 484 PÖGE 3 484 PÖLZX 485 PÖLZ 1 480 PÖGE 5 484 PÖLZX 495 PÖLZ 1 480 PÖGE 5 484 PÖLZX 495 PÖLZ 2 480 PÖGE 7 484 PÖLZX 7 484 PÖLZX 7 484 PÖLZX 7 484 PÖLXX 7 484 PÖLXX 7 484 PÖLXX 1 484 PÖLXX 1 484 <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td>		-				
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