Panel Study of Entrepreneurial Dynamics II

Screener + Wave A - Wave F

Codebook

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PANEL STUDY OF ENTREPRENEURIAL DYNAMICS II

The Panel Study of Entrepreneurial Dynamics (PSED) was designed to enhance the scientific understanding of how people start businesses. The study is designed to offer valid and reliable data on the process of business formation based on a nationally-representative sample of nascent entrepreneurs attempting to start new businesses. The survey includes information on the characteristics of members of the adult population attempting to start new businesses, the kinds of activities entrepreneurs undertake during the business start-up process, and the characteristics of the start-up efforts that become new firms.

The Panel Study of Entrepreneurial Dynamics II is coordinated by the University of Michigan's Survey Research Center under the direction of Richard Curtin and co-principle investigator Paul Reynolds. The design of the PSED II panel sample and the questionnaire was a collaboration of a group of academic researchers. The panel survey is a multi-year tracking of a cohort of individuals starting new businesses. The panel participants were identified prior to the launch of their new firms and are being tracked through gestation, launch, and to the eventual growth or death of the firm.

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FORMAT OF CODEBOOK

The codebook contains the questions asked in the six waves of the Panel Study of Entrepreneurial Dynamics II (PSED II), along with the screener questions that were used to select the panel. If the question wording changed between waves, the changes are noted clearly. The first six columns contain the variable numbers. If the question was asked in all waves, those columns will contain the variable numbers. The variable numbers are normally identical to the question number in the questionnaire, except Wave A questions have a leading "A", Wave B have a "B" as the initial character, Wave C will have "C", Wave D will have "D", Wave E will have "E", and Wave F will have "F". For example, question E18 in Wave A is recorded as AE18, the same question for Wave B is BE18, Wave C is CE18, Wave D is DE18, Wave E is EE18, and Wave F is FE18. The variable numbers are consistent through the waves even if their placement in the questionnaire changed. For example, question A1 was asked at the very beginning of Wave A, but not asked for a couple pages into Wave B, Wave C, Wave D, Wave E, or Wave F, but the variables are still AA1, BA1, CA1, DA1, EA1, FA1 for consistency and ease of use.

The columns also contain the frequencies for the variable for each wave. Whenever answer codes were open-ended, no frequencies are listed, otherwise the codebook would become unmanageable. The far right column lists the question wording, code values, and the meanings of the codes. The sum of the frequencies equals the total number of cases who were eligible to be asked the question. Eligibility depends on a number of factors, including the respondents answers to prior questions, if the question was answered in the previous wave, if the respondent declined to participate in the survey, or if the respondent was not eligible for a subsequent wave. All ineligible respondents were coded with the SAS or SPSS system missing value.

The screener interviews were conducted from September 2005 to February 2006.
Wave A interviews were conducted from September 2005 to March 2006.
Wave B interviews were conducted one year later, from October 2006 to March 2007.
Wave C interviews were conducted two years later, from October 2007 to May 2008.
Wave D interviews were conducted three years later, from October 2008 to April 2009.
Wave E interviews were conducted four years later, from October 2009 to April 2010.
Wave F interviews were conducted five years later, from October 2010 to April 2011.

This codebook should be used in conjunction with the data set labeled 'PSEDII_SCRN_ABCDEF.SPS' or 'PSEDII_SCRN_ABCDEF.SAS7BDAT'.

Example

A	B	C	D	E	F	
AA4	BA4	CA4	DA4	EA4	FA4	Wave A/B: Has this name been registered with the appropriate government agency? Wave C/D/E/F: (Was/Has) this name [TX*A3 BUSINESS NAME], (been) registered with appropriate government agency (before your involvement ended)?
432	172	105	41	26	19	1. Yes
782	440	287	182	133	110	5. No
0	5	3	0	1	0	8. DK
0	0	0	0	0	0	9. NA

						Wave B Inap:
						. Inap, 2-3 in BA4x; no business name
						     given
						Wave C/D/E/F Inap:
						. Inap, 3 in *A4x; 1,8-9 in *A4c; no
						     business name given

The question

Code number

The possible answers
to the question

Frequency of people
who answered a code

Conditions not asked in each wave

Variable number

A	B	C	D	E	F	
	BA3x	CA3x	DA3x	EA3x	FA3x	INTERVIEWER CHECKPOINT
	888	718	520	432	375	1. IF NAME OF BUSINESS NOT MISSING (TX*A3 NOT EMPTY) --> GO TO A3c
	84	28	7	3	0	2. IF NAME OF BUSINESS MISSING (TX*A3 EMPTY) --> GO TO A3

A	B	C	D	E	F	
	BA3c	CA3c	DA3c	EA3c	FA3c	During the last interview, you stated the name of the new business was [TX*A3 BUSINESS NAME]. (Is this still correct?/Was this still correct before your involvement with the new business ended?)
	784	637	488	412	356	1. Yes
	104	81	32	20	19	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 2 in *A3x

* in Inap refers to current wave

* in checkpoint or question refers to last wave

PSED2 SCREENER

SCREEN_ID   SCREENER ID
_____

QID   ALTERNATE SCREENER ID
_____

SAMPID   PSED2 WAVE A ID
_____

CALLS   NUMBER OF CALLS
_____

DATEIW   DATE OF SCREENER INTERVIEW
                   MMDDYY FORMAT
_____

UM   AGREED TO DO UNIVERSITY OF MICHIGAN INTERVIEW
1214   1. Yes
_____

SAMPLE   SAMPLE STATUS
1214   1. Eligible sample -- agreed to do UM interview
_____

REPLICATE   WAVE A SAMPLE REPLICATE NUMBER
_____

REGION   REGION
307   1. West
258   2. North Central
207   3. North East
442   4. South

CREGION   CENSUS REGION
207   1. North East
258   2. North Central
442   3. South
307   4. West

CDIVISON   CENSUS DIVISION
63   1. New England
144   2. Middle Atlantic
171   3. East North Central
87   4. West North Central
231   5. South Atlantic
78   6. East South Central
133   7. West South Central
132   8. Mountain
175   9. Pacific

METRO   METROPOLITAN STATUS
376   1. Metro -- in center city of metropolitan area
227   2. Outside center city, inside center city county
239   3. Inside suburban county of metropolitan area
35   4. In metropolitan area with no center city
337   5. Non-Metro -- in non-metropolitan area

FIPS   FIPS CODE (data by request only)

STATE   STATE (data by request only)
          AL.   ALABAMA
          AZ.   ARIZONA
          AR.   ARKANSAS
          CA.   CALIFORNIA
          CO.   COLORADO
          CT.   CONNECTICUT
          DE.   DELAWARE
          DC.   DISTRICT OF COLUMBIA
          FL.   FLORIDA
          GA.   GEORGIA
          ID.   IDAHO
          IL.   ILLINOIS
          IN.   INDIANA
          IA.   IOWA
          KS.   KANSAS
          KY.   KENTUCKY
          LA.   LOUISIANA
          ME.   MAINE
          MD.   MARYLAND
          MA.   MASSACHUSETTS
          MI.   MICHIGAN
          MN.   MINNESOTA
          MS.   MISSISSIPPI
          MO.   MISSOURI
          MT.   MONTANA
          NE.   NEBRASKA
          NV.   NEVADA
          NH.   NEW HAMPSHIRE
          NJ.   NEW JERSEY
          NM.   NEW MEXICO
          NY.   NEW YORK
          NC.   NORTH CAROLINA
          ND.   NORTH DAKOTA
          OH.   OHIO
          OK.   OKLAHOMA
          OR.   OREGON
          PA.   PENNSYLVANIA
          RI.   RHODE ISLAND
          SC.   SOUTH CAROLINA
          SD.   SOUTH DAKOTA
          TN.   TENNESSEE
          TX.   TEXAS
          UT.   UTAH
          VT.   VERMONT
          VA.   VIRGINIA
          WA.   WASHINGTON
          WV.   WEST VIRGINIA
          WI.   WISCONSIN
          WY.   WYOMING

ADI   ADI CODE - Area of Dominance of the media (data by request only)
         441   Abilene-Sweetwater
         419   Albany, GA (Cordele)
         149   Albany-Schenectady-Troy
         367   Albuquerque (Hobbs)
         255   Alexandria, LA
         627   Alpena
         403   Amarillo
         603   Anniston
         265   Ardmore-Ada
         197   Atlanta (Athens & Rome)
         421   Augusta
         203   Austin, TX
         073   Bakersfield
         021   Baltimore
         357   Bangor
         249   Baton Rouge
         247   Beaumont-Port Arthur
         591   Bend
         457   Billings-Hardin
         363   Biloxi-Gulfport-Pascagoula
         145   Binghamton
         221   Birmingham (Gadsen)
         347   Bluefield-Beckley-Oak Hill
         445   Boise
         003   Boston (Derry, Manchester & Worcester)
         195   Bowling Green (Campbellsville)
         217   Bristl-Kngsprt-Johnsn Cty: Tri Cities
         135   Buffalo (Jamestown)
         151   Burlington-Plattsburgh (Hartford,VT)
         613   Butte
         471   Casper-Riverton
         173   Cedar Rapids-Waterloo-Dubuque
         423   Charleston, SC
         257   Charleston-Huntington
         279   Charlotte (Hickory)
         651   Charlottesville
         199   Chattanooga (Cleveland,TN)
         465   Cheyenne-Scottsbluff-(Sterling)
         051   Chicago (La Salle)
         089   Chico-Redding
         093   Cincinnati
         261   Clarksburg-Weston
         035   Cleveland (Akron, Canton, Mansfield & Sandusky)
         243   Colorado Springs-Pueblo
         361   Columbia, SC
         229   Columbia-Jefferson City
         409   Columbus, GA (Opelika)
         121   Columbus, OH (Chillicothe)
         448   Columbus-Tupelo (West Point)
         433   Corpus Christi
         109   Dallas-Ft. Worth

ADI	ADI CODE CONTINUED...
cont.	177	Davenport-Rock Island-Moline: Quad City (Burlington, IA)

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ADI      ADI CODE CONTINUED...
cont.    177   Davenport-Rock Island-Moline: Quad City (Burlington, IA)
         095   Dayton (Richmond, IN)
         241   Denver
         303   Des Moines
         057   Detroit
         415   Dothan
         381   Duluth-Superior
         039   El Centro-Yuma
         371   El Paso (Las Cruces)
         140   Elmira
         147   Erie
         235   Eugene
         467   Eureka
         207   Evansville (Madisonville)
         393   Fargo
         625   Flagstaff
         063   Flint-Saginaw-Bay City
         359   Florence-Myrtle Beach
         071   Fresno-Visalia (Hanford & Visalia - Porterville)
         133   Ft. Myers-Naples
         325   Ft. Smith
         091   Ft. Wayne (Angola)
         621   Gainesville (Ocala)
         473   Grand Junction-Durango
         059   Grand Rapids-Kalamazoo-Battle Creek (Muskegon)
         299   Great Falls
         315   Green Bay-Appleton (Suring)
         281   Greensboro-Winston Salem-High Point (Burlington,NC)
         353   Greenville-New Bern-Washington (Morehead City)
         213   Greenville-Spartanburg-Asheville (Toccoa)
         375   Greenwood-Greenville
         601   Hagerstown (Martinsburg)
         043   Harrisburg-York-Lancaster-Lebanon
         287   Harrisonburg
         025   Hartford-New Haven (New London)
         297   Helena
         201   Houston
         185   Huntsville-Decatur-Florence
         295   Idaho Falls-Pocatello
         083   Indianapolis (Marion,IN)
         373   Jackson, MS
         183   Jackson, TN
         335   Jacksonville (Brunswick)
         033   Johnstown-Altoona
         431   Jonesboro
         429   Joplin-Pittsburg
         157   Kansas City (Lawrence)
         215   Knoxville (Crossville & Jellico)
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ADI	ADI CODE CONTINUED...	
cont.	117	La Crosse-Eau Claire
	085	Lafayette, IN
	253	Lafayette, LA
	251	Lake Charles
	061	Lansing (Ann Arbor)
	273	Laredo
	455	Las Vegas
	379	Laurel-Hattiesburg
	211	Lexington (Beattyville, Danville & Hazard)
	101	Lima
	331	Lincoln-Hastings-Kearney
	319	Little Rock
	013	Los Angeles (Barston, Corona & San Bernardino-Ontario)
	209	Louisville
	437	Lubbock
	219	Macon
	113	Madison
	449	Mankato
	317	Marquette
	435	McAllen-Brownsville: Lrgv
	237	Medford
	179	Memphis (Holly Springs)
	377	Meridian
	127	Miami-Ft. Lauderdale (Ft. Lauderdale-Hollywood)
	111	Milwaukee (Kenosha & Racine)
	107	Minneapolis-St. Paul (St. Cloud)
	462	Minot-Bismarck-Dickinson-Glendive
	342	Missoula
	383	Mobile-Pensacola (Ft. Walton Beach)
	327	Monroe-El Dorado
	412	Montgomery-Selma
	181	Nashville
	245	New Orleans
	009	New York (Kingston & Poughkeepsie)
	283	Norfolk-Portsmth-Newport News-Hamptn
	385	North Platte
	439	Odessa-Midland
	263	Oklahoma City
	301	Omaha
	329	Orlando-Daytona Beach-Melbourne (Leesburg)
	305	Ottumwa-Kirksville (Wapello)
	187	Paducah-Cp Girardeau-Harrsbrg-Marion
	577	Palm Springs
	417	Panama City
	259	Parkersburg
	175	Peoria-Bloomington
	011	Philadelphia (Alntn,Atlc Cty,Bthlm,Rdng,Vinldn,Wldwd)
	275	Phoenix (Kingman & Prescott)
	029	Pittsburgh
	233	Portland, OR
	123	Portland-Poland Spring
	161	Presque Isle
	047	Providence-New Bedford
	227	Quincy-Hannibal

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ADI       ADI CODE CONTINUED...
cont.  351  Raleigh-Durham (Fayetteville,Goldsboro & Rocky Mount)
       469  Rapid City
       459  Reno
       285  Richmond
       345  Roanoke-Lynchburg
       139  Rochester, NY
       165  Rochester-Mason City-Austin
       119  Rockford
       067  Sacramento-Stockton
       069  Salinas-Monterey
       023  Salisbury
       291  Salt Lake City (Cedar City)
       443  San Angelo
       271  San Antonio-Victoria Leagle Pass & Kerrville
       015  San Diego
       065  San Francisco-Oakland-San Jose (Santa Rosa & Vallejo)
       645  Sarasota
       425  Savannah (Baxley)
       105  Seattle-Tacoma (Bellingham & Wenatchee)
       321  Shreveport-Texarkana
       391  Sioux City
       389  Sioux Falls-Mitchell
       017  Snta Brbra-Snta Maria-Sn Luis Obispo (Oxnard)
       053  South Bend-Elkhart
       337  Spokane
       045  Springfield, MA
       427  Springfield, MO
       077  Springfield-Decatur-Champaign
       159  St. Joseph
       075  St. Louis (Mt. Vernon)
       141  Syracuse
       413  Tallahassee-Thomasville (Bainbridge)
       131  Tampa-St. Petersburg (Lakeland)
       087  Terre Haute
       055  Toledo
       313  Topeka
       451  Traverse City-Cadillac
       277  Tucson
       269  Tulsa (Bartlesville)
       231  Tuscaloosa
       293  Twin Falls
       323  Tyler-Longview-Jacksonville
       155  Utica
       205  Waco-Temple-Bryan
       019  Washington, DC
       153  Watertown-Carthage
       115  Wausau-Rhinelander
       129  West Palm Beach-Ft Pierce-Vero Beach
       103  Wheeling-Steubenville
       405  Wichita Falls-Lawton
       307  Wichita-Hutchinson
       143  Wilkes Barre-Scranton
       355  Wilmington
       339  Yakima-Pasco-Richland-Kennewick
       031  Youngstown
       125  Zanesville
```

DMA   DMA CODE - Designated Market Area of the media (data by request only)
           662   Abilene-Sweetwater
           525   Albany, GA
           532   Albany-Schenectady-Troy
           790   Albuquerque-Santa Fe
           644   Alexandria, LA
           583   Alpena
           634   Amarillo
           743   Anchorage
           524   Atlanta
           520   Augusta
           635   Austin
           800   Bakersfield
           512   Baltimore
           537   Bangor
           716   Baton Rouge
           692   Beaumont-Port Arthur
           821   Bend, OR
           756   Billings
           746   Biloxi-Gulfport
           502   Binghamton
           630   Birmingham
           559   Bluefield-Beckley-Oak Hill
           757   Boise
           506   Boston
           736   Bowling Green
           514   Buffalo
           523   Burlington-Plattsburgh
           754   Butte-Bozeman
           767   Casper-Riverton
           637   Cedar Rapids-Waterloo-Dubuque
           648   Champaign-Springfield-Decatur
           519   Charleston, SC
           564   Charleston-Huntington
           517   Charlotte
           584   Charlottesville
           575   Chattanooga
           759   Cheyenne-Scottsbluff-Strlng
           602   Chicago
           868   Chico-Redding
           515   Cincinnati
           598   Clarksburg-Weston
           510   Cleveland
           752   Colorado Springs-Pueblo
           546   Columbia, SC
           604   Columbia-Jefferson City
           522   Columbus, GA
           535   Columbus, OH
           673   Columbus-Tupelo-West Point
           600   Corpus Christi
           623   Dallas-Fort Worth
           682   Davenport-R.Island-Moline
           542   Dayton
           751   Denver
           679   Des Moines-Ames
           505   Detroit
           606   Dothan
           676   Duluth-Superior

DMA	DMA CODE CONTINUED...
cont.	765 El Paso
	565 Elmira
	516 Erie
	801 Eugene
	802 Eureka
	649 Evansville
	745 Fairbanks
	724 Fargo-Valley City
	513 Flint-Saginaw-Bay City
	570 Florence-Myrtle Beach
	571 Fort Meyers-Naples
	670 Fort Smith
	509 Fort Wayne
	866 Fresno-Visalia
	592 Gainesville
	798 Glendive
	773 Grand Junction-Montrose
	563 Grand Rapids-Kalamazoo-Battle Creek
	755 Great Falls
	658 Green Bay-Appleton
	518 Greensboro-H.Point-Winston Salem
	545 Greenville-N.Bern-Washington
	567 Greenville-Spartanburg-Ashville-And
	647 Greenwood-Greenville
	636 Harlingen-Weslaco-Barnsville-Mca
	566 Harrisburg-Lancaster-Lebanon-York
	569 Harrisonburg
	533 Hartford-New Haven
	710 Hattiesburg-Laurel
	766 Helena
	744 Honolulu
	618 Houston
	691 Hunstville-Decatur,Flor
	758 Idaho Falls-Pocatello
	527 Indianapolis
	718 Jackson, MS
	639 Jackson, TN
	561 Jacksonville,Brunswick
	574 Johnstown-Altoona
	734 Jonesboro
	603 Joplin-Pittsburg
	747 Juneau
	616 Kansas City
	557 Knoxville
	702 La Crosse-Eau Claire
	582 Lafayette, IN
	642 Lafayette, LA
	643 Lake Charles
	551 Lansing
	749 Laredo
	839 Las Vegas
	541 Lexington
	558 Lima
	722 Lincoln-Hstngs-Krny Plus
	693 Little Rock-Pine Bluff
	803 Los Angeles
	529 Louisville
	651 Lubbock

DMA	DMA CODE CONTINUED...
cont.	503 Macon
	669 Madison
	737 Mankato
	553 Marquette
	813 Medford-Klamath Falls
	640 Memphis
	711 Meridian
	528 Miami-Fort Lauderdale
	617 Milwaukee
	613 Minneapolis-Saint Paul
	687 Minot-Bismark-Dickinson
	762 Missoula
	686 Mobile-Pensacola
	628 Monroe-El Dorado
	828 Monterey-Salinas
	698 Montgomery
	659 Nashville
	622 New Orleans
	501 New York
	544 Norfolk-Portsmouth-Newport News
	740 North Platte
	633 Odessa-Midland
	650 Oklahoma City
	652 Omaha
	534 Orlando-Daytona Beach-Melbrn
	631 Ottumwa-Kirksville
	632 Paducah-C.Girardeau-Harrbg-Mt Vn
	804 Palm Springs
	656 Panama City
	597 Parkersburg
	675 Peoria-Bloomington
	504 Philadelphia
	753 Phoenix
	508 Pittsburgh
	820 Portland, OR
	500 Portland-Auburn
	552 Presque Isle
	521 Providence-New Bedford
	717 Quincy-Hannibal-Keokuk
	560 Raleigh-Durham
	764 Rapid City
	811 Reno
	556 Richmond-Petersburg
	573 Roanoke-Lynchburg
	538 Rochester
	611 Rochester-Mason City-Austin
	610 Rockford

DMA	DMA CODE CONTINUED...	
cont.	862	Sacramento-Stockton-Modesto
	638	Saint Joseph
	609	Saint Louis
	576	Salisbury
	770	Salt Lake City
	661	San Angelo
	641	San Antonio
	825	San Diego
	807	San Francisco-Oakland San Jose
	855	Santa Barbra-San Mar-San Lu Ob
	507	Savannah
	819	Seattle-Tacoma
	657	Sherman-Ada
	612	Shreveport
	624	Sioux City
	725	Sioux Falls (Mitchell)
	588	South Bend-Elkhart
	881	Spokane
	619	Springfield, MO
	543	Springfield-Holyoke
	555	Syracuse
	530	Tallahasse-Thomasville
	539	Tampa-Saint Pete-Sarasota
	581	Terre Haute
	547	Toledo
	605	Topeka
	540	Traverse City-Cadillac
	531	Tri-Cities, TN-VA
	789	Tucson (Nogales)
	671	Tulsa
	760	Twin Falls
	709	Tyler-Longview (Lfkn & Acgd)
	526	Utica
	626	Victoria
	625	Waco-Temple-Bryan
	511	Washington, DC
	549	Watertown
	705	Wausau-Rhinelander
	548	West Palm Beach-Fort Pierce
	554	Wheeling-Stubenville
	627	Wichita Falls & Lawton
	678	Wichita-Hutchinson Plus
	577	Wilkes Barre-Scranton
	550	Wilmington
	810	Yakima-Pasco-Rchlnd-Knnwck
	536	Youngstown
	771	Yuma-El Centro
	596	Zanesville

```
QSEX      SEX OF RESPONDENT
762       01.   Male
452       02.   Female

QSS       Does your household currently subscribe to cable television or use a
          satellite dish or have both cable television and a satellite dish?
595       01.   Cable
346       02.   Satellite
43        03.   Both
226       96.   Neither
4         99.   DK

QS1       Are you the (male/female) head of this household?
1113      01.   Yes
98        02.   No
3         99.   Refused

QS1a      Are you currently employed full time, employed part time, retired, or not
          employed?
724       01.   Full time
175       02.   Part time
103       03.   Retired
201       04.   Not employed
11        99.   Refused

QS2       What is your occupation?

QS2_1     OCCUPATION: MENTION ONE
472       01.   White collar -- professional, managerial, owner
130       02.   White collar -- sales, clerical
148       03.   Blue collar -- craftsman/foreman
68        04.   Blue collar -- semiskilled, unskilled
71        05.   Service worker
0         195.  Other [SPECIFY]
10        199.  Refused

QS2_2     OCCUPATION: MENTION TWO
0         01.   White collar -- professional, managerial, owner
0         02.   White collar -- sales, clerical
0         03.   Blue collar -- craftsman/foreman
0         04.   Blue collar -- semiskilled, unskilled
0         05.   Service worker
0         195.  Other [SPECIFY]

QS3       What is your current marital status?  Are you married, living as married,
          single and never been married, divorced, separated, or widowed?
641       01.   Married
48        02.   Living as married
289       03.   Single
165       04.   Divorced
34        05.   Separated
34        06.   Widowed
3         99.   Refused
```

```
MARITAL_STATUS       MARITAL STATUS
641                  1. MARRIED
48                   2. LIVING WITH A PARTNER
34                   3. SEPARATED
165                  4. DIVORCED
34                   5. WIDOWED
289                  6. NEVER MARRIED
```

QS3a   Are you a dual-income household, where BOTH the male and female heads of
          the household work and contribute to total household income?
```
489       01.   Yes
191       02.   No
9         99.   Refused
```

QS3b   Do you own or rent the dwelling in which you live?
```
819       01.   Own
364       02.   Rent
31        99.   Refused
```

QS4   Altogether, including you and any others, how many people regularly live in
          this household?
```
          NUMBER (01-10)
          99.   Refused
```

QS5a   Are there any children living in your household under 6 years of age?
```
235       01.   Yes
795       02.   No
1         99.   Refused
```

QS5b   Are there any children living in your household aged 6 through 11?
```
235       01.   Yes
794       02.   No
2         99.   Refused
```

QS6   Are there any children living in your household aged 12 through 17?
```
247       01.   Yes
782       02.   No
2         99.   Refused
```

QS7   What was the last grade in school you completed?
```
7         01.   Eighth grade or less
75        02.   High school incomplete
267       03.   High school complete
293       04.   Some college
108       05.   Associates degree
288       06.   Bachelors degree
168       07.   Postgraduate degree
8         99.   Refused
```

```
AGE        AGE BRACKETS
35         01.   18-20
66         02.   21-24
114        03.   25-29
112        04.   30-34
131        05.   35-39
155        06.   40-44
169        07.   45-49
169        08.   50-54
130        09.   55-59
68         10.   60-64
24         11.   65-69
10         12.   70-74
15         13.   75 and up
16         99.   Refused
```

QS9a   Are you Hispanic? That is, from a Spanish speaking country, or the
          descendent of someone from a Spanish speaking country.

```
79         01.   Yes
1128       02.   No
7          99.   Refused
```

QS9   Which of the following best describes your race - White or Caucasian, Black
          or African American, Asian or Asian American, or some other race?

```
QS9_1      RACE: MENTION ONE
942        01.   White/Caucasian
147        02.   Black/African American
7          03.   Asian/Asian American
100        04.   Some other race
18         99.   Refused

QS9_2      RACE: MENTION TWO
4          01.   White/Caucasian
7          02.   Black/African American
1          03.   Asian/Asian American
24         04.   Some other race

QS9_3      RACE: MENTION THREE
0          01.   White/Caucasian
0          02.   Black/African American
4          03.   Asian/Asian American
3          04.   Some other race

QS9_4      RACE: MENTION FOUR
0          01.   White/Caucasian
0          02.   Black/African American
0          03.   Asian/Asian American
1          04.   Some other race
```

RACE1	RACE SUMMARY	
915	01.	White
140	02.	Black
6	03.	Asian
99	04.	Other
2	05.	White/Black
0	06.	White/Asian
22	07.	White/Other
2	08.	Black/Asian
3	09.	Black/Other
0	10.	Asian/Other
3	11.	White/Black/Asian
3	12.	White/Black/Other
0	13.	White/Asian/Other
1	15.	White/Black/Asian/Other
18	99.	Refused

RACE2	RACE SUMMARY WITH HISPANIC SEPARATE	
884	01.	White
136	02.	Black
6	03.	Asian
63	04.	Other
2	05.	White/Black
0	06.	White/Asian
18	07.	White/Other
2	08.	Black/Asian
3	09.	Black/Other
0	10.	Asian/Other
2	11.	White/Black/Asian
3	12.	White/Black/Other
0	13.	White/Asian/Other
1	15.	White/Black/Asian/Other
79	95.	Hispanic
15	99.	Refused

```
INCOME              TOTAL HOUSEHOLD INCOME
102                 01.   Under $15,000
92                  02.   $15,000-$24,999
80                  03.   $25,000-$29,999
66                  04.   $30,000-$34,999
65                  05.   $35,000-$39,999
136                 06.   $40,000-$49,999
122                 07.   $50,000-$59,999
100                 08.   $60,000-$74,999
148                 09.   $75,000-$99,999
164                 10.   $100,000 or more
16                  21.   Less than $40,000
41                  22.   $40,000 or more
82                  99.   Refused
```

QS11   How many total telephone numbers does your household have? Please do
                    not include extension phones, just different telephone numbers.
                    NUMBER (1-5)
                    99.   Refused

QSB   I would like to ask where you, personally, USE the Internet. If YOU
                    don't USE the Internet at all please tell me. Do you USE the
                    Internet from home, work, school, or some other location?

```
QSB_1               INTERNET USAGE: MENTION ONE
946                 001.   Home
61                  002.   Work
14                  003.   School
46                  195.   Some other location [SPECIFY]
142                 196.   Do not use the internet
5                   199.   DK

QSB_2               INTERNET USAGE: MENTION TWO
0                   001.   Home
461                 002.   Work
38                  003.   School
59                  195.   Some other location [SPECIFY]

QSB_3               INTERNET USAGE: MENTION THREE
0                   001.   Home
0                   002.   Work
61                  003.   School
65                  195.   Some other location [SPECIFY]

QSB_4               INTERNET USAGE: MENTION FOUR
0                   001.   Home
0                   002.   Work
0                   003.   School
16                  195.   Some other location [SPECIFY]
```

QSB_5	INTERNET USAGE: MENTION FIVE
0	001. Home
0	002. Work
0	003. School
0	195. Some other location [SPECIFY]

INTERNET	WHERE USE INTERNET
406	01. Home
49	02. Work
8	03. School
46	04. Other
346	05. Home/Work
23	06. Home/School
47	07. Home/Other
4	08. Work/School
6	09. Work/Other
6	10. School/Work
45	11. Home/Work/School
54	12. Home/Work/Other
9	13. Home/School/Other
2	14. Work/School/Other
16	15. Home/Work/School/Other
142	96. Does not use
5	99. Refused

PSED2 SCREENER UM QUESTIONS

QFF1a   Which of the following would apply to you?

           You are, alone or with others, currently trying to start a new business, including any self-employment or selling any goods or services to others. Does this apply to you?

991	01.	Yes
217	02.	No
4	98.	DK
2	99.	Refused

QFF1b   You are, alone or with others, currently trying to start a new business or a new venture for your employer, an effort that is part of your normal work. Does this apply to you?

369	01.	Yes
833	02.	No
10	98.	DK
2	99.	Refused

QFF1c   You are, alone or with others, currently the owner of a business you help manage, including self-employment or selling any goods or services to others.
Does this apply to you?

785	01.	Yes
419	02.	No
5	98.	DK
5	99.	Refused

QFF2   (IF "YES" TO FF1a, FF1b, OR FF1c: You mentioned that you are trying to start a new business./ALL OTHER RESPONSES: Perhaps we were not clear on a previous question.) Over the past twelve months have you done anything to help start a new business, such as looking for equipment or a location, organizing a start-up team, working on a business plan, beginning to save money, or any other activity that would help launch a business?

1195	01.	Yes
0	02.	No
15	98.	DK
4	99.	Refused

QFF3   Will you personally own all, part, or none of this new business?

747	01.	All
467	02.	Part
0	03.	None
0	98.	DK
0	99.	Refused

QFF4   Has this business received any money, income, or fees for more than six of the past twelve months?

352	01.	Yes
851	02.	No
8	98.	DK
3	99.	Refused

QFF5   Has monthly revenue been more than monthly expenses for more than six of
          the past twelve months?
129   01.   Revenue greater than expenses
192   02.   Expenses greater than revenue
37   98.   DK
5   99.   Refused
          .   Inap, 2 in QFF4

QFF6   Did the monthly expenses include salaries or wages for the owners active in
          managing the business for more than six of the past twelve months?
0   01.   Yes
157   02.   No
9   98.   DK
5   99.   Refused
          .   Inap, 2 in QFF4; 2 in QFF5

QFF10   A national study of the work and career patterns of all Americans,
          including those not currently working, is being conducted by the University
          of Michigan. They would like your permission to allow them to contact you
          for the study. We would provide the University of Michigan with your
          telephone number and demographic information. This is completely
          voluntary, and all your information will remain confidential. Those who
          participate will receive a payment of $25. May they contact you?
1139   01.   Yes
73   02.   No
1   98.   DK
1   99.   Refused

QFF11   Of course your participation in this study is voluntary, but it is an
          interview that many people find very interesting. Can the University of
          Michigan researchers contact you and tell you what is involved? You can
          change your mind at any time.
75   01.   Yes
0   02.   No
0   98.   DK
0   99.   Refused
          .   Inap, 1 in QFF10

INTERVIEW INFORMATION

A	B	C	D	E	F	
SAMPID	SAMPID	SAMPID	SAMPID	SAMPID	SAMPID	SAMPLE ID

A	B	C	D	E	F	
WT_WAVEA	WT_WAVEB	WT_WAVEC	WT_WAVED	WT_WAVEE	WT_WAVEF	Interview Weight

All analyses of the cases included in this data file should use the weight variables. The weights were developed to help insure that the data is representative of all identified nascent entrepreneurs in the U.S. The weights correct for differences in selection probabilities and differential non-response rates. The March 2005 Current Population Survey conducted by the U.S. Bureau was used to post-stratify the data based on sex, age, household income, and race. The weights have been centered so that the sum of the weights is equal to the actual sample size. Any analysis of a subset of the data should re-center the weights so that the mean weight remains equal to 1.0. For further information, see PSED2 Weights Documentation: www.psed.isr.umich.edu-->Data -->PSED2 Data files

A	B	C	D	E	F	
REGIONA	REGIONB	REGIONC	REGIOND	REGIONE	REGIONF	Region of Respondent
310	261	203	149	123	104	1. West
257	209	157	112	94	84	2. Midwest
206	164	136	103	88	73	3. Northeast
441	338	250	163	130	114	4. South

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
IWDATE_A	IWDATE_B	IWDATE_C	IWDATE_D	IWDATE_E	IWDATE_F	DATE INTERVIEWED COMPLETED
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
IWMONTH	IWMONTHB	IWMONTHC	IWMONTHD	IWMONTHE	IWMONTHF	MONTH INTERVIEW COMPLETED
						CODE MONTH (1-12)

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
IWDAY	IWDAYB	IWDAYC	IWDAYD	IWDAYE	IWDAYF	DAY INTERVIEW COMPLETED
						CODE DAY NUMBER (1-31)

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
IWYEAR	IWYEARB	IWYEARC	IWYEARD	IWYEARE	IWYEARF	YEAR INTERVIEW COMPLETED
						CODE YEAR (2005-2011)

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
IWWKDAY	IWWKDAYB	IWWKDAYC	IWWKDAYD	IWWKDAYE	IWWKDAYF	DAY OF WEEK INTERVIEW COMPLETED	
161	75	51	87	62	78	1.	Sunday
228	246	186	119	107	85	2.	Monday
183	195	157	99	81	68	3.	Tuesday
126	182	109	73	73	62	4.	Wednesday
173	114	111	63	43	26	5.	Thursday
183	72	74	35	41	36	6.	Friday
160	88	58	51	28	20	7.	Saturday

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
IWER	IWERB	IWERC	IWERD	IWERE	IWERF	8-DIGIT INTERVIEWER ID

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>			
MODE	MODEB	MODEC	MODED	MODEE	MODEF	MODE OF INTERVIEW		
1214	972	746	527	435	375	1.	CATI	
0	0	0	0	0	0	2.	PAPI	
0	0	0	0	0	0	3.	Both	

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
STATUS	STATUSB	STATUSC	STATUSD	STATUSE	STATUSF	INTERVIEWER INTERRUPTION STATUS	
1067	931	728	508	424	367	1.	Complete, no interruptions
147	41	18	19	11	8	2.	Completed in multiple sessions

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
CALL_NUM	CALL_NUMB	CALL_NUMC	CALL_NUMD	CALL_NUME	CALL_NUMF	CALL NUMBER INTERVIEW COMPLETED

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
ATTIW	ATTIWB	ATTIWC	ATTIWD	ATTIWE	ATTIWF	ATTITUDE TOWARD INTERVIEW	
984	832	669	467	402	334	1.	Friendly and interested
203	116	64	55	27	39	2.	Cooperative but not particularly interested
22	21	12	5	6	2	3.	Impatient
5	3	1	0	0	0	4.	Hostile

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
UNDERSTD	UNDERSTDB	UNDERSTDC	UNDERSTDD	UNDERSTDE	UNDERSTDF	RESPONDENT'S UNDERSTANDING OF INTERVIEW	
706	611	522	328	258	159	1.	Excellent
375	285	191	171	146	173	2.	Good
108	64	32	25	28	40	3.	Fair
25	12	1	3	3	3	4.	Poor

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SECTION A: STATUS OF BUSINESS

A	B	C	D	E	F	
AA1	BA1	CA1	DA1	EA1	FA1	Wave A: What kind of business are you starting? Wave B/C/D/E/F: How would you (now) describe the major product or service of this new business (before your involvement ended)? (Could you tell me a little more about the product or service you intend(ed) to provide?) 2002 NAICS 6-DIGIT CODES
1214	55	57	38	53	29	SEE MASTER NAICS INDUSTRY CODES Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12

A	B	C	D	E	F	
AA1a	BA1a	CA1a	DA1a	EA1a	FA1a	What kind of business are you starting? 2002 SIC 4-DIGIT CODES
1214	55	57	38	53	29	SEE MASTER SIC INDUSTRY CODES Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12

A	B	C	D	E	F	
AA1b	BA1b	CA1b	DA1b	EA1b	FA1b	SECOND CATEGORY What kind of business are you starting? 2002 NAICS 6-DIGIT CODES
61	4	2	3	3	2	454111. Internet retail sales
49	0	1	0	1	0	454390. Other direct selling establishments Wave A Inap: . Inap, no second category Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; no second category

A	B	C	D	E	F	
AA1c	BA1c	CA1c	DA1c	EA1c	FA1c	SECOND CATEGORY What kind of business are you starting? 2002 SIC 4-DIGIT CODES
61	4	2	3	3	2	5590. Internet retail sales
49	0	1	0	1	0	5690. Other direct selling establishments Wave A Inap: . Inap, no second category Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; no second category

A	B	C	D	E	F	
AA2a						Why do you want to start this new business? -- FIRST MENTION

Income

A						
117						30. Income; to make money
50						31. Extra income -- NFS
8						32. Need to supplement income
8						33. Retired -- need to supplement income
24						34. Financial independence; financial/job security
1						35. Income for educational expenses
11						36. Income for retirement
5						37. To leave business/money to children
23						38. Unlimited income potential; good money
22						39. Other income references

Business Opportunities

A						
1						40. Good business idea
23						41. Take advantage of opportunity
75						42. High demand for products/business; satisfy need
42						43. Market opportunity; untapped market; shift in market
11						44. New technology/product/service
13						45. Good product; faith in product
23						46. Expansion of old/current business
33						49. Other business opportunity references

Employment

A						
80						50. Be own boss; self-employed; tired of working for others
26						51. Flexibility; more free time; set own hours
33						52. Stay home with children; work from home
7						53. Potential to make more money working for self (instead of current/previous employer in same business)
18						54. Cannot find employment elsewhere; lost job
18						55. Disabled/injured/sick and cannot work elsewhere
14						56. Retired -- NFS
20						59. Other employment references

Personal Reasons

A						
129						60. Lots of experience at work; background in field; knowledge
21						61. Have formal training/education in field
122						62. Enjoy work, have passion for it; hobby
23						63. Have talent in field, area of expertise; ability to do it
25						64. Friend/family member had idea, started business
5						65. Inheritance
50						69. Other personal references

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AA2a   Why do you want to start this new business? --
CONT.   FIRST MENTION CONTINUED

                                      <u>Lifestyle</u>
 2   70.   To do more fulfilling work
24   71.   Try new career; change career; do
                                             something new
 9   72.   Creative; do creative work; creative
                                             outlet
 3   73.   Better life -- NFS
24   74.   Life-long ambition
 3   75.   Challenge -- NFS
 2   76.   Personal growth
20   79.   Other lifestyle references

                                      <u>Other</u>
 4   90.   Believe in value of work; think business
                                             is important
32   91.   Help others; help community
 9   92.   Aid in economy; economic development

 0   98.   DK
 1   99.   NA

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

A	B	C	D	E	F

AA2b — Why do you want to start this new business? -- SECOND MENTION

Income

A						
93	30.	Income; to make money
20	31.	Extra income -- NFS
6	32.	Need to supplement income
3	33.	Retired -- need to supplement income
14	34.	Financial independence; financial/job security
3	35.	Income for educational expenses
8	36.	Income for retirement
4	37.	To leave business/money to children
19	38.	Unlimited income potential; good money
22	39.	Other income references

Business Opportunities

2	40.	Good business idea
17	41.	Take advantage of opportunity
30	42.	High demand for products/business; satisfy need
17	43.	Market opportunity; untapped market; shift in market
3	44.	New technology/product/service
5	45.	Good product; faith in product
2	46.	Expansion of old/current business
21	49.	Other business opportunity references

Employment

75	50.	Be own boss; self-employed; tired of working for others
22	51.	Flexibility; more free time; set own hours
12	52.	Stay home with children; work from home
12	53.	Potential to make more money working for self (instead of current/previous employer in same business)
8	54.	Cannot find employment elsewhere; lost job
12	55.	Disabled/injured/sick and cannot work elsewhere
8	56.	Retired -- NFS
7	59.	Other employment references

Personal Reasons

25	60.	Lots of experience at work; background in field; knowledge
13	61.	Have formal training/education in field
96	62.	Enjoy work, have passion for it; hobby
23	63.	Have talent in field, area of expertise; ability to do it
9	64.	Friend/family member had idea, started business
1	65.	Inheritance
20	69.	Other personal references

A	B	C	D	E	F		

AA2b CONT.						Why do you want to start this new business? -- SECOND MENTION CONTINUED	

Lifestyle

3						70.	To do more fulfilling work
10						71.	Try new career; change career; do something new
5						72.	Creative; do creative work; creative outlet
0						73.	Better life -- NFS
10						74.	Life-long ambition
3						75.	Challenge -- NFS
8						76.	Personal growth
7						79.	Other lifestyle references

Other

1						90.	Believe in value of work; think business is important
31						91.	Help others; help community
1						92.	Aid in economy; economic development
503						00.	No second mention

A	B	C	D	E	F	
	BA3x	CA3x	DA3x	EA3x	FA3x	INTERVIEWER CHECKPOINT
	888	718	520	432	375	1. IF NAME OF BUSINESS NOT MISSING (TX*A3 NOT EMPTY) --> GO TO A3c
	84	28	7	3	0	2. IF NAME OF BUSINESS MISSING (TX*A3 EMPTY) --> GO TO A3

A	B	C	D	E	F	
	BA3c	CA3c	DA3c	EA3c	FA3c	(During/In) the last interview, you stated the name of the new business was [TX*A3 BUSINESS NAME]. (Is this still correct?/Was this still correct before your involvement with the new business ended?)
	784	637	488	412	356	1. Yes
	104	81	32	20	19	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 2 in *A3x

A	B	C	D	E	F	
	BA4x	CA4x	DA4x	EA4x	FA4x	INTERVIEWER CHECKPOINT
	461	291	184	136	106	Wave B: 1. IF BUSINESS NAME <u>NOT</u> REGISTERED (*A4=5, DK/NA) --> GO TO A4
	323	346	304	276	250	2. IF BUSINESS NAME REGISTERED (*A4=1) --> GO TO A5
	0	0	0	0	0	3. OTHERS --> GO TO A12 . Inap, 2 in *A3x; 5 in *A3c
						Wave C/D/E/F: 1. IF BUSINESS NAME <u>NOT</u> REGISTERED (*A4=5, DK/NA) --> GO TO A4 2. IF BUSINESS NAME REGISTERED (*A4=1) --> GO TO A4c 3. OTHERS --> GO TO A12 . Inap, 2 in *A3x; 5 in *A3c

A	B	C	D	E	F	
		CA4c	DA4c	EA4c	FA4c	In the last interview, you reported that this business name, [TX*A3 BUSINESS NAME], had been registered with the appropriate government agency. (Is/Was) this still correct (before your involvement ended)?
		339	301	274	246	1. Yes
		7	3	2	4	5. No
		0	0	0	0	8. DK
		0	0	0	0	9. NA
						. Inap, 2 in *A3x; 5 in *A3c; 1,3 in *A4x

A	B	C	D	E	F	
AA4	BA4	CA4	DA4	EA4	FA4	Wave A: Has this name been registered with the appropriate government agency? Wave B/C/D/E/F: (Was/Has) this name [TX*A3 BUSINESS NAME], (been) registered with the appropriate government agency (before your involvement ended)?
432	172	105	41	26	19	1. Yes
782	440	287	182	133	110	5. No
0	5	3	0	1	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B Inap: . Inap, 2-3 in BA4x; no business name given Wave C/D/E/F Inap: . Inap, 3 in *A4x; 1,8-9 in *A4c; no business name given

A	B	C	D	E	F	
	BA11	CA11	DA11	EA11	FA11	In what month and year was the name registered?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave B Inap:
.   Inap, 3 in BA4x; 5,8-9 in BA4; 9998-9999
       in BA11b; no business name given
Wave C/D/E/F Inap:
.   Inap, 3 in *A4x; 1,8-9 in *A4c; 5,8-9 in
       *A4; 9998-9999 in *A11b; no business
       name given

A	B	C	D	E	F	
	BA11a	CA11a	DA11a	EA11a	FA11a	In what month and year was the name registered?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave B Inap:
       Inap, 3 in BA4x; 5,8-9 in BA4; no
       business name given
Wave C/D/E/F Inap:
.   Inap, 3 in *A4x; 1,8-9 in *A4c; 5,8-9 in
       *A4; no business name given

A	B	C	D	E	F	
	BA11b	CA11b	DA11b	EA11b	FA11b	In what month and year was the name registered?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave B Inap:
.   Inap, 3 in BA4x; 5,8-9 in BA4; no
       business name given
Wave C/D/E/F Inap:
.   Inap 3 in *A4x; 1,8-9 in *A4c; 5,8-9 in
       *A4; no business name given

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AA5a   What are the one or two main opportunities that prompted you to start this new business? -- FIRST MENTION

<u>Costs</u>

A	B	C	D	E	F		
4						10.	Low overhead
9						11.	Low cost property; have property
13						12.	Low cost supplies or services: products, materials, equipment, advertisement/have, or given, supplies
1						13.	Tax write-off
4						14.	Low start-up costs
5						19.	Other cost references

<u>Current Financial Resources</u>

A	B	C	D	E	F		
12						20.	Have resources: saved up to do it; financial ability; seed money available
5						21.	Have cash backing; have large investors
3						22.	Loan or grant
3						23.	Sold home, property or business
3						29.	Other current financial resources references

<u>Income</u>

A	B	C	D	E	F		
63						30.	Income; to make money
15						31.	Extra income -- NFS
10						32.	Need to supplement income
5						33.	Investment
11						34.	Financial independence; financial/job security
1						35.	Income for educational expenses
1						36.	Income for retirement
2						37.	To leave business/money to children
5						39.	Other income references

<u>Business Opportunities</u>

A	B	C	D	E	F		
9						40.	Good business idea
28						41.	Take advantage of opportunity
142						42.	High demand for products/business; satisfy need
99						43.	Market opportunity; untapped market; shift in market
11						44.	New technology/product/service
12						45.	Good product; faith in product; like product
12						46.	Expansion of old/current business
9						47.	Vast resources or material
25						48.	Opportunity to buy building, property or business
29						49.	Other business opportunity references

<u>Employment</u>

A	B	C	D	E	F		
53						50.	Be own boss; self-employed; tired of working for others
25						51.	Flexibility; more free time; set own hours
18						52.	Stay home with children; work from home
6						53.	Potential to make more money working for self(instead of current/previous employer in same business)

A	B	C	D	E	F

AA5a CONT.

What are the one or two main opportunities that prompted you to start this new business? —- FIRST MENTION CONTINUED

A					
23		54.	Cannot find employment elsewhere; lost job
14		55.	Further career; take previous work to the next level; career plan; career change
5		56.	Retired -- NFS
15		59.	Other employment references

Personal Reasons

A			
118		60.	Lots of experience at work; background in field; knowledge
21		61.	Have formal training/education in field
45		62.	Enjoy work, have passion for it
19		63.	Have talent in field, area of expertise; ability to do it
16		64.	Change in personal situation; wedding, divorce, children, death in family, moved
6		65.	Inheritance
19		69.	Other personal references

Lifestyle

A			
15		70.	Just decided to do it; boredom
14		71.	Self-fulfillment; pride; always wanted to do
25		72.	Timing is right; time in life; extra time
6		73.	Easy; does not require a lot
0		79.	Other lifestyle references

Mentors

A			
4		80.	Had mentor; discussed with a mentor
28		81.	Encouraged to start own business by industry; connections in industry
13		82.	Encouraged to start own business by community or consumers
4		83.	Approached to start own business by internet or phone
2		84.	Mentors available and willing
15		85.	Business partner's influence
69		86.	Encouraged
3		89.	Other mentor references

Other

A			
14		90.	Can do better than the competition; improve on current ways of doing things
19		91.	Help others; help community
2		92.	Aid in economy; economic development; economy - NFS
17		93.	Location; good location; little competition; easily accessible
4		98.	DK
6		99.	NA

A	B	C	D	E	F

AA5b   What are the one or two main opportunities
                                                 that prompted you to start this new business?
                                                 -- SECOND MENTION

Costs

6	10. Low overhead
6	11. Low cost property; have property
11	12. Low cost supplies or services: products, materials, equipment, advertisement/have, or given, supplies
7	13. Tax write-off
5	14. Low start-up costs
3	19. Other cost references

Current Financial Resources

14	20. Have resources: saved up to do it; financial ability; seed money available
2	21. Have cash backing; have large investors
6	22. Loan or grant
1	23. Sold home, property or business
2	29. Other current financial resources references

Income

81	30. Income; to make money
2	31. Extra income -- NFS
4	32. Need to supplement income
4	33. Investment
5	34. Financial independence; financial/job security
4	35. Income for educational expenses
3	36. Income for retirement
4	37. To leave business/money to children
7	39. Other income references

Business Opportunities

5	40. Good business idea
23	41. Take advantage of opportunity
46	42. High demand for products/business; satisfy need
34	43. Market opportunity; untapped market; shift in market
4	44. New technology/product/service
11	45. Good product; faith in product; like product
3	46. Expansion of old/current business
7	47. Vast resources or material
4	48. Opportunity to buy building, property or business
9	49. Other business opportunity references

Employment

29	50. Be own boss; self-employed; tired of working for others
18	51. Flexibility; more free time; set own hours
13	52. Stay home with children; work from home
5	53. Potential to make more money working for self(instead of current/previous employer in same business)

A	B	C	D	E	F

AA5b
CONT.

What are the one or two main opportunities that prompted you to start this new business? -- SECOND MENTION CONTINUED

A						
5		54.	Cannot find employment elsewhere; lost job
8		55.	Further career; take previous work to the next level; career plan; career change
1		56.	Retired -- NFS
3		59.	Other employment references

Personal Reasons

32	60.	Lots of experience at work; background in field; knowledge
9	61.	Have formal training/education in field
36	62.	Enjoy work, have passion for it
18	63.	Have talent in field, area of expertise; ability to do it
3	64.	Change in personal situation; wedding, divorce, children, death in family, moved
0	65.	Inheritance
12	69.	Other personal references

Lifestyle

9	70.	Just decided to do it; boredom
16	71.	Self-fulfillment; pride; always wanted to do
20	72.	Timing is right; time in life; extra time
2	73.	Easy; does not require a lot
1	79.	Other lifestyle references

Mentors

1	80.	Had mentor; discussed with a mentor
9	81.	Encouraged to start own business by industry; connections in industry
9	82.	Encouraged to start own business by community or consumers
0	83.	Approached to start own business by internet or phone
1	84.	Mentors available and willing
6	85.	Business partner's influence
27	86.	Encouraged
3	89.	Other mentor references

Other

6	90.	Can do better than the competition; improve on current ways of doing things
10	91.	Help others; help community
3	92.	Aid in economy; economic development; economy - NFS
9	93.	Location; good location; little competition; easily accessible
567	00.	No second mention

A	B	C	D	E	F

AA6a — What are the one or two main problems involved in starting this new business? —- FIRST MENTION

Costs
11	11. Cost of location -- rent, lease, mortgage, etc.
31	12. Costs of equipment
3	13. Costs of services
6	14. Supplies
9	15. Transportation
11	16. Taxes; insurance
56	17. Start-up costs -- NFS
9	19. Other cost references

Capital/Financing
4	20. Acquiring information on financing/financial issues
8	21. Acquiring new owner capital
8	22. Acquiring new bank loan
340	23. Acquiring other capital/money; financing -- NFS
1	24. Interest rates
3	29. Other capital/financing references

Government/Legal Barriers
5	30. Researching/acquiring information on laws/regulations
24	31. Registration; licensing
22	32. Regulations; zoning
19	39. Other government/legal barriers references

Market/Competitors
2	40. Researching/acquiring information on competitors
2	41. Price competition
12	42. Market competition
9	43. Competition -- NFS
4	44. Economic Conditions
6	49. Other market/competitors references

Labor
1	50. Acquiring information on labor markets/wages
33	51. Hiring labor
1	52. Training labor
0	53. Market wages; pay scales
5	59. Other labor references

Marketing
7	60. Researching/acquiring information on the targeted market
7	61. Product marketing
113	62. Customer marketing/ sales
61	63. Advertising; marketing -- NFS
18	69. Other marketing references

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AA6a
CONT.

What are the one or two main problems involved in starting this new business? -- FIRST MENTION CONTINUED

<u>Product/Service Development</u>

9	70. Researching/acquiring information on product
36	71. Product/service development
13	72. Product/service distribution
5	79. Other product/service development

<u>Business Decisions/Operations</u>

21	80. Acquiring information on business plans
7	81. Developing a business plan
2	82. Forecasting future costs
56	83. Scheduling/time management
7	84. Accounting
37	85. Acquiring location
8	86. Acquiring supplies
2	87. Receiving timely payments
13	88. Acquiring contacts/business connections
62	89. Other business decision references

<u>Personal</u>

20	90. Acquiring experience/education
10	91. Lack of motivation
4	92. Disability
3	93. Discrimination; race, age, gender
5	94. Family obligations
17	95. Other personal references
23	96. None
1	98. DK
2	99. NA

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

A   B   C   D   E   F

AA6b   What are the one or two main problems involved in starting this new business? -- SECOND MENTION

__Costs__

A						
11	11.	Cost of location -- rent, lease, mortgage, etc.
27	12.	Costs of equipment
1	13.	Costs of services
6	14.	Supplies
16	15.	Transportation
14	16.	Taxes; insurance
20	17.	Start-up costs -- NFS
12	19.	Other cost references

__Capital/Financing__

A		
0	20.	Acquiring information on financing/financial issues
1	21.	Acquiring new owner capital
1	22.	Acquiring new bank loan
69	23.	Acquiring other capital/money; financing -- NFS
0	24.	Interest rates
5	29.	Other capital/financing references

__Government/Legal Barriers__

A		
6	30.	Researching/acquiring information on laws/regulations
16	31.	Registration; licensing
8	32.	Regulations; zoning
18	39.	Other government/legal barriers references

__Market/Competitors__

A		
1	40.	Researching/acquiring information on competitors
1	41.	Price competition
8	42.	Market competition
7	43.	Competition -- NFS
2	44.	Economic Conditions
0	49.	Other market/competitors references

__Labor__

A		
1	50.	Acquiring information on labor markets/wages
25	51.	Hiring labor
3	52.	Training labor
1	53.	Market wages; pay scales
8	59.	Other labor references

__Marketing__

A		
13	60.	Researching/acquiring information on the targeted market
4	61.	Product marketing
53	62.	Customer marketing/sales
29	63.	Advertising; marketing -- NFS
10	69.	Other marketing references

A	B	C	D	E	F

AA6b
CONT.

What are the one or two main problems involved in starting this new business? -- SECOND MENTION CONTINUED

Product/Service Development

4	70. Researching/acquiring information on product
11	71. Product/service development
2	72. Product/service distribution
5	79. Other product/service development

Business Decisions/Operations

10	80. Acquiring information on business plans
5	81. Developing a business plan
0	82. Forecasting future costs
62	83. Scheduling/time management
2	84. Accounting
40	85. Acquiring location
4	86. Acquiring supplies
3	87. Receiving timely payments
6	88. Acquiring contacts/business connections
43	89. Other business decision references

Personal

8	90. Acquiring experience/education
6	91. Lack of motivation
1	92. Disability
4	93. Discrimination; race, age, gender
3	94. Family obligations
13	95. Other personal references
585	00. No second mention

A	B	C	D	E	F	
AA7						Which came first for you, the business idea or your decision to start a business -- or did they occur together?
451						1. Business idea came first
162						2. Decision to start came first
593						3. Both together
7						8. DK
1						9. NA

A	B	C	D	E	F	
AA8	BA8	CA8	DA8	EA8	FA8	In what month and year did you first think about starting this new business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						. Inap, 9998-9999 in *A8b

A	B	C	D	E	F	
AA8a	BA8a	CA8a	DA8a	EA8a	FA8a	In what month and year did you first think about starting this new business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA

A	B	C	D	E	F	
AA8b	BA8b	CA8b	DA8b	EA8b	FA8b	In what month and year did you first think about starting this new business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA

A	B	C	D	E	F	
AA9						Did this new business emerge from your current work activity, from previous work activity, from a separate business you now own and manage, from a hobby or recreational pastime, from academic, scientific, or applied research, or was it from an idea you or another member of the start-up team had?
192						01. Current work activity
287						02. Previous work activity
29						03. Separate business now own and manage
314						04. Hobby or recreational past time
52						05. Academic, scientific, or applied research
314						06. Idea from self or other member of start up team
4						10. Idea from family member (not part of start up team)
15						11. Idea from other person (not part of start up team)
4						98. DK
3						99. NA

A	B	C	D	E	F	
AA10						Would you describe this new business as an independent new business created by an individual or a team working on their own, a purchase or takeover of an existing business, a franchise, a multi-level marketing initiative, a new business sponsored by an existing business, or something else?
998						01. Independent new business
37						02. Purchase/takeover of an existing business
38						03. Franchise
55						04. Multi-level marketing initiative
83						05. New business sponsored by existing business
2						98. DK
1						99. NA

A	B	C	D	E	F	
	BA12	CA12	DA12	EA12	FA12	Wave B: Last year, you told us that your business, [TXAA3/A3 BUSINESS NAME], (was engaged in/was) (a/the) [TXAA1 NATURE OF BUSINESS ACTIVITY]. (Is/Was) this still an accurate description of the business activity (before your involvement ended)? Wave C/D/E/F: In the last interview, you told us that your business (was engaged in/was) (a/the) [TX*A1 NATURE OF BUSINESS ACTIVITY]. (Is/Was) this still an accurate description of the business activity (for) [TX*A3/A3 BUSINESS NAME] (before your involvement ended)?
	917	689	489	382	346	1. Yes
	55	57	38	53	29	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA

A	B	C	D	E	F	
	BA14	CA14	DA14	EA14	FA14	Would you consider this a slight variation from the emphasis of (a year/two years/three years/four years/five years) ago, a major redirection, or (would/did) this new business provide a completely different product or service?
	20	28	20	21	15	1. Slight variation
	9	10	11	4	2	2. Major redirection
	8	5	2	3	3	3. Completely different product or service
	18	14	5	25	9	4. No change (if vol.)
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 1,8-9 in *A12

A	B	C	D	E	F	
	BA15	CA15	DA15	EA15	FA15	Would you consider yourself to be disengaged from the original business effort that we discussed (a year/two years/three years/four years/five years) ago?
	5	1	0	2	0	1. Yes, disengaged
	3	4	2	1	3	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14

A	B	C	D	E	F	
	BA16	CA16	DA16	EA16	FA16	In what month and year did you end your active role in working on this business start-up?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14; 5,8-9 in *A15; 9998-9999 in *A16b

A	B	C	D	E	F	
	BA16a	CA16a	DA16a	EA16a	FA16a	In what month and year did you end your active role in working on this business start-up?

CODE MONTH (01-12)
13. Winter
14. Spring
15. Summer
16. Fall
98. DK
99. NA
.   Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14; 5,8-9 in *A15

A	B	C	D	E	F	
	BA16b	CA16b	DA16b	EA16b	FA16b	In what month and year did you end your active role in working on this business start-up?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14; 5,8-9 in *A15

A	B	C	D	E	F		
	BA17	CA17	DA17	EA17	FA17		Why was the business emphasis changed from (a year/two years/three years) ago? (Any other reasons?)
	4	8	6	3	2	1.	Shift in demand; economic conditions
	1	0	1	0	0	2.	Time constraints
	1	2	1	0	0	3.	Lost business partners/valuable employees/contacts
	1	0	2	1	3	4.	Financial; Expenses, revenues, financial -- NFS
	2	1	0	0	0	5.	Government regulation; other government references
	3	3	3	1	0	6.	Other reasons
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
							Wave B/C/D/E/F Inap:
						.	Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15

A	B	C	D	E	F		
		CA30x	DA30x	EA30x	FA30x		INTERVIEWER CHECKPOINT
		109	126	134	144	1.	IF NEW FIRM IN LAST WAVE (*A50=1)--> GO TO A37
		636	401	299	231	2.	OTHERS --> GO TO A30 (E13)
						.	Inap, 1 in *A15

A	B	C	D	E	F		
AE13	BE13	CE13	DE13	EE13	FE13		Wave A: Has this new business already received any money, income, or fees from the sale of goods or services?
							Wave B/C/D/E/F: (Has/Did) this (new) business, [TX*A3/A3], receive(d) any money, income, or fees from the sale of goods or services for more than six of the past twelve months (before your involvement ended)?
602	458	291	192	162	115	1.	Yes
609	504	342	208	137	116	5.	No
2	4	2	1	0	0	8.	DK
1	1	1	0	0	0	9.	NA
							Wave B Inap:
						.	Inap, 1 in BA15
							Wave C/D/E/F Inap:
						.	Inap, 1 in *A15; 1 in *A30x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE14	BE14	CE14	DE14	EE14	FE14	In what month and year was the first revenue received from the sale of goods or services for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 5,8-9 in AE13; 9998-9999 in AE14b
Wave B Inap:
.   Inap, 1 in BA15; 5,8-9 in BE13; 9998-9999 in BE14b
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 9998-9999 in *E14b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE14a	BE14a	CE14a	DE14a	EE14a	FE14a	In what month and year was the first revenue received from the sale of goods or services for this new business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 5,8-9 in AE13
Wave B Inap:
.   Inap, 1 in BA15; 5,8-9 in BE13
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE14b	BE14b	CE14b	DE14b	EE14b	FE14b	In what month and year was the first revenue received from the sale of goods or services for this new business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 5,8-9 in AE13
Wave B Inap:
.   Inap, 1 in BA15; 5,8-9 in BE13
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE15	BE15	CE15	DE15	EE15	FE15	Wave A: Has monthly revenue ever exceeded monthly expenses for this new business? Wave B/C/D/E/F: (Has/Was) the monthly revenue (been) more than the monthly expenses for <u>more than six</u> of the past twelve months (before your involvement ended)?
291	251	146	95	85	63	1. Yes
301	204	143	96	77	52	5. No
9	2	2	1	0	0	8. DK
1	1	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 5,8-9 in AE13
Wave B Inap:
.   Inap, 1 in BA15; 5,8-9 in BE13
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 1 in *A30x; 5,8-9 in
        *E13

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE16	BE16	CE16	DE16	EE16	FE16	In what month and year did monthly revenue first exceed monthly expenses for this (new) business? SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] Wave A Inap: . Inap, 5,8-9 in AE13; 5,8-9 in AE15; 9998-9999 in AE16b Wave B Inap: . Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15; 9998-9999 in BE16b Wave C/D/E/F Inap: . Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15; 9998-9999 in *E16b

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE16a	BE16a	CE16a	DE16a	EE16a	FE16a	In what month and year did monthly revenue first exceed monthly expenses for this (new) business? CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA Wave A Inap: . Inap, 5,8-9 in AE13; 5,8-9 in AE15 Wave B Inap: . Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15 Wave C/D/E/F Inap: . Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE16b	BE16b	CE16b	DE16b	EE16b	FE16b	In what month and year did monthly revenue first exceed monthly expenses for this (new) business? CODE FOUR DIGIT YEAR 9998. DK 9999. NA Wave A Inap: . Inap, 5,8-9 in AE13; 5,8-9 in AE15 Wave B Inap: . Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15 Wave C/D/E/F Inap: . Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15

A	B	C	D	E	F
AE17	BE17	CE17	DE17	EE17	FE17

Wave A:
Are salaries for the managers who are also owners included in the computation of monthly expenses?

Wave B/C/D/E/F:
Were salaries or wages of the owners who were active in managing the business included in the monthly expenses for <u>more than six</u> of the past twelve months?

A	B	C	D	E	F		
104	133	60	33	32	16	1.	Yes
182	113	84	61	52	45	5.	No
1	2	0	0	0	0	6.	Partial salary (if vol.)
3	1	2	1	1	2	8.	DK
1	2	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 5,8-9 in AE13; 5,8-9 in AE15
Wave B Inap:
.   Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
	BA35	CA35	DA35	EA35	FA35

What was the first month and year in which monthly revenue was greater than all monthly expenses, including salaries for the owners active in managing the business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave B Inap:
.   Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15; 5,8-9 in BE17; 9998-9999 in BA35b
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15; 5,8-9 in *E17; 9998-9999 in *A35b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
	BA35a	CA35a	DA35a	EA35a	FA35a

What was the first month and year in which monthly revenue was greater than all monthly expenses, including salaries for the owners active in managing the business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave B Inap:
.   Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15; 5,8-9 in BE17
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15; 5,8-9 in *E17

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
	BA35b	CA35b	DA35b	EA35b	FA35b

What was the first month and year in which monthly revenue was greater than all monthly expenses, including salaries for the owners active in managing the business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave B Inap:
.   Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15; 5,8-9 in BE17
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15; 5,8-9 in *E17

A	B	C	D	E	F	
	BA36	CA36	DA36	EA36	FA36	INTERVIEWER CHECKPOINT
	832	576	368	267	215	1. IF "NO," "DK," or "NA" IN ANY E13,E15,E17 --> GO TO A37
	135	60	33	32	16	2. IF "YES" IN ALL E13,E15,E17 OR PARTIAL SALARY IN E17 --> GO TO A41

Wave B Inap:
.   Inap, 1 in BA15
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 1 in *A30x

A	B	C	D	E	F	
	BA37	CA37	DA37	EA37	FA37	Wave B: In the past twelve months, since the first interview, (have you devoted/did you devote) more than one hundred sixty hours -- four weeks of full time work -- to this business start-up?

Wave C/D/E/F:
In the past twelve months, (have you devoted/did you devote) more than one hundred sixty hours -- four weeks of full time work -- to this (new) business (start-up)?

A	B	C	D	E	F	
	508	419	309	274	234	1. Yes
	324	265	185	127	125	5. No
	0	1	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 1 in *A15; 2 in *A36

A	B	C	D	E	F	
	BA38	CA38	DA38	EA38	FA38	Over the next six months, do you expect to spend more than eighty hours -- two weeks of full time work -- on this (new) business (start-up)?
	538	449	334	300	259	1. Yes
	287	229	158	100	98	5. No
	6	7	2	1	2	8. DK
	1	0	0	0	0	9. NA
						. Inap, 1 in *A15; 2 in *A36

A	B	C	D	E	F	
	BA39	CA39	DA39	EA39	FA39	INTERVIEWER CHECKPOINT

Wave B:
	405					1. IF BA37 = YES AND BA38 = YES--> GO TO BA50
	427					2. OTHERS --> GO TO BA40

Wave C/D/E/F:
		268	171	143	104	1. IF *A37 = YES AND *A38 = YES AND NOT NEW FIRM IN LAST WAVE (*A50 NE 1)--> GO TO A50 (=2)
		340	243	152	155	2. OTHERS --> GO TO *A40
		77	80	106	100	3. IF *A37=YES AND *A38=YES AND WAS NEW FIRM IN LAST WAVE (*A50=1)--> GO TO A50 (=1)
						. Inap, 1 in *A15; 2 in *A36

A	B	C	D	E	F	
	BA40	CA40	DA40	EA40	FA40	Do you consider this (new) business (start-up) to be a major focus of your work career over the next twelve months?
	116	88	58	50	48	1. Yes
	309	250	184	102	105	5. No
	2	2	1	0	2	8. DK
	0	0	0	0	0	9. NA

Wave B Inap:
.   Inap, 1 in BA15; 2 in BA36; 1 in BA39
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 2 in *A36; 1,3 in *A39

A	B	C	D	E	F	
	BA41	CA41	DA41	EA41	FA41	It would appear that you are (IF ONE OWNER: managing /IF TWO OR MORE OWNERS: helping to manage) an operating business -- one with sales and revenue greater than the ongoing expenses including salaries. Would you agree with this description of the current status?
	128	54	32	29	14	1. Yes
	7	6	1	3	2	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA

Wave B Inap:
.   Inap, 1 in BA15; 1-2 in BA39
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 1-3 in *A39

A	B	C	D	E	F	
	BA42	CA42	DA42	EA42	FA42	Do you consider yourself to be actively involved with the (new) business (start-up) or disengaged from it? [PROBE: Are you still an owner of this business?]
	91	68	73	48	54	1. Actively involved
	226	190	112	57	55	5. Disengaged
	1	0	1	0	0	8. DK
	0	0	0	0	0	9. NA

Wave B Inap:
.   Inap, 1 in BA15; 1 in BA39; 1 in BA40; 1,8-9 in BA41
Wave C/D/E/F Inap:
.   Inap, 1 in *A15; 1,3 in *A39; 1 in *A40; 1,8-9 in *A41

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BA43 CA43 DA43 EA43 FA43 In what month and year did you end your active
                             role in working on this (new) business (start-
                             up)?

                             SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                             MOYR8.
                             [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                             SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                             Wave B Inap:
                             .   Inap, 1 in BA15; 1 in BA39; 1 in BA40;
                                    1,8-9 in BA41; 1,8-9 in BA42; 9998-9999
                                    in BA34b
                             Wave C/D/E/F Inap:
                             .   Inap, 1 in *Al5; 1,3 in *A39; 1 in *A40;
                                    1,8-9 in *A41; 1,8-9 in *A42; 9998-9999
                                    in *A43b

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BA43a CA43a DA43a EA43a FA43a In what month and year did you end your active
                             role in working on this (new) business (start-
                             up)?

                             CODE MONTH (01-12)
                             13.   Winter
                             14.   Spring
                             15.   Summer
                             16.   Fall
                             98.   DK
                             99.   NA
                             Wave B Inap:
                             .   Inap, 1 in BA15; 1 in BA39; 1 in BA40;
                                    1,8-9 in BA41; 1,8-9 in BA42
                             Wave C/D/E/F Inap:
                             .   Inap, 1 in *A15; 1,3 in *A39; 1 in *A40;
                                    1,8-9 in *A41; 1,8-9 in *A42

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BA43b CA43b DA43b EA43b FA43b In what month and year did you end your active
                             role in working on this (new) business (start-
                             up)?

                             CODE FOUR DIGIT YEAR
                             9998. DK
                             9999. NA
                             Wave B Inap:
                             .   Inap, 1 in BA15; 1 in BA39; 1 in BA40;
                                    1,8-9 in BA41; 1,8-9 in BA42
                             Wave C/D/E/F Inap:
                             .   Inap, 1 in *A15; 1,3 in *A39; 1 in *A40;
                                    1,8-9 in *A41; 1,8-9 in *A42

A	B	C	D	E	F		
	BA50	CA50	DA50	EA50	FA50		INTERVIEWER CHECKPOINT
	128	145	132	154	143	1.	IF NEW FIRM --> GO TO B8x
	613	410	283	222	177	2.	IF ACTIVE START-UP --> GO TO B8x
	231	191	112	59	55	3.	IF QUIT --> GO TO B8x

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SECTION B: TYPE AND LOCATION OF BUSINESS

A	B	C	D	E	F		
AB1	BB1	CB1	DB1	EB1	FB1		Wave A:

Which of the following <u>best</u> describes this new business -- would you say it is a retail store, a restaurant, tavern, bar, or nightclub, customer or consumer service, health, education or social service, manufacturing, construction, agriculture, mining, wholesale distribution, transportation, utilities, communications, finance, insurance, real estate, some type of business consulting or service, or something else?

Wave B/C/D/E/F:
Which of the following <u>now best</u> describes this new business -- would you say it is a retail store, a restaurant, tavern, bar, or nightclub, customer or consumer service, health, education or social service, manufacturing, construction, agriculture, mining, wholesale distribution, transportation, utilities, communications, finance, insurance, real estate, some type of business consulting or service, or something else?

A	B	C	D	E	F		
157	1	1	2	1	1	01.	Retail store
43	1	0	0	0	1	02.	Restaurant tavern, bar, or nightclub
423	1	5	2	1	1	03.	Customer or consumer service
85	1	3	0	0	0	04.	Health, education or social services
67	0	1	3	1	0	05.	Manufacturing
82	0	0	0	0	0	06.	Construction
55	1	1	0	1	0	07.	Agriculture
3	0	0	0	0	0	08.	Mining
53	0	2	1	0	0	09.	Wholesale distribution
20	1	0	0	0	0	10.	Transportation
2	0	0	0	0	0	11.	Utilities
34	1	0	3	0	0	12.	Communications
18	1	0	0	0	0	13.	Finance
9	0	0	0	0	0	14.	Insurance
66	1	0	0	0	0	15.	Real Estate
95	3	1	2	1	2	16.	Business consulting or service
2	0	0	0	0	0	98.	DK
0	0	0	0	0	0	99.	NA

Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15

A	B	C	D	E	F	
AB2	BB2	CB2	DB2	EB2	FB2	INTERVIEWER CHECKPOINT
67	0	1	3	1	0	1. IF (NEW) BUSINESS IS IN MANUFACTURING (B1=5) --> GO TO B3
1147	12	13	10	4	5	2. OTHERS --> GO TO B4

Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15

A	B	C	D	E	F	
AB3	BB3	CB3	DB3	EB3	FB3	Would you say this new manufacturing business is making a product that is durable, designed to last at least three years, or non-durable, designed to last less than three years?
44	0	1	3	1	0	1. Durable
23	0	0	0	0	0	5. Non-durable
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AB2
Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15; 2 in *B2

A	B	C	D	E	F	
AB4	BB4	CB4	DB4	EB4	FB4	INTERVIEWER CHECKPOINT
95	3	1	2	1	2	1. IF (NEW) BUSINESS IS IN BUSINESS CONSULTING OR SERVICE (B1=16)-> GO TO B5
1119	9	13	11	4	3	2. OTHERS --> GO TO B6

Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB5	BB5	CB5	DB5	EB5	FB5	Would you say this (new) business service or consulting business will be a law or accounting practice, a computer or world wide web programming business, a business consulting provider, or will this new business be a business services provider, such as bookkeeping, credit bureaus, temporary help agencies, or copy services?
3	0	0	0	0	0	01. Law or accounting practice
14	0	0	0	0	1	02. Computer/web programming
39	3	0	1	1	1	03. Business consulting
39	0	1	1	0	0	04. Business services
0	0	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA
						Wave A Inap:
						. Inap, 2 in AB4
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15; 2 in *B4

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB6	BB6	CB6	DB6	EB6	FB6	INTERVIEWER CHECKPOINT
						Wave A:
189						1. IF (NEW) BUSINESS IS SOMETHING ELSE (B1=17) --> GO TO B7
1025						2. OTHERS --> GO TO B8
						Wave B
	4	6	6	2	1	1. IF (NEW) BUSINESS IS SOMETHING ELSE (B1=17) --> GO TO B7
	8	8	7	3	4	2. OTHERS --> GO TO A30 [SOMETHING ELSE (B1=17) CODED INTO OTHER B1 CATEGORIES]
						Wave C/D/E/F:
						1. IF (NEW) BUSINESS IS SOMETHING ELSE (B1=17) --> GO TO B7
						2. OTHERS --> GO TO A30x [SOMETHING ELSE (B1=17) CODED INTO OTHER B1 CATEGORIES]
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15

A	B	C	D	E	F	
	BB8x	CB8x	DB8x	EB8x	FB8x	INTERVIEWER CHECKPOINT
	965	745	526	435	375	1. IF BUSINESS LOCATION <u>NOT</u> MISSING (*B8)--> GO TO B8c
	7	1	1	0	0	2. IF BUSINESS LOCATION MISSING (*B8=DK/NA) --> GO TO B8

A	B	C	D	E	F	
	BB8c	CB8c	DB8c	EB8c	FB8c	Wave B:

Wave B:
I am now going to repeat some of the information you provided during the last interview. For each item I'd like you to say whether or not what you said then (is still true today/was still true before your involvement ended).

Last year,
(you described the location where this (new) business, [TXAA3/A3 BUSINESS NAME], was being developed as [AB8 LOCATION DESCRIPTION]/
the location for this new business, [TXAA3/A3 BUSINESS NAME], was not yet used or developed).
(Is/Was) this still correct (before your involvement ended)?

Wave C/D/E/F:
I am now going to repeat some of the information you provided during the last interview. For each item I'd like you to say whether or not what you said then (is still true today/was still true before your involvement ended).

In the last interview,
(you described the location where this (new) business, [TX*A3/A3 BUSINESS NAME], was being developed as [*B8 LOCATION DESCRIPTION]/
the location for this (new) business, [TX*A3/A3 BUSINESS NAME], was not yet used or developed).
(It/Was) this still correct (before your involvement ended)?

847	689	496	413	357	1. Yes
113	53	30	22	18	5. No
4	3	0	0	0	8. DK
1	0	0	0	0	9. NA
					. Inap, 2 in *B8x

A	B	C	D	E	F		
AB8	BB8	CB8	DB8	EB8	FB8		Wave A:

Wave A:
How would you describe the location where this new business is being developed? Would you say it is a residence or personal property, at the site of an existing business, or do you have a separate location for this new business, like rented space, an incubator, or something like that, or would you say the business is not developed to the point where a specific location is needed?

Wave B/C/D/E/F:
How would you (now) describe the location where ([TX*A3/A3]/the (new) business) (is/was) being developed (before your involvement ended)? Would you say it (is/was) a residence or personal property, the site of an existing business, or (do/did) you have a separate location for this (new) business, like rented space, an incubator, or something like that, or would you say the business (is/was) not developed to the point where a specific location (is/was) used?

A	B	C	D	E	F		
576	54	24	18	11	12	01.	Residence or personal property
86	19	3	2	2	2	02.	Site of existing business
106	27	14	6	6	4	03.	Special location for start-up
430	16	11	3	1	0	04.	Specific location not yet needed
5	0	0	0	1	0	05.	Residence/personal property and special location for start-up
4	0	1	2	1	0	06.	Residence/personal property and site of existing business
6	0	0	0	0	0	98.	DK
1	4	1	0	0	0	99.	NA

Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *B8c

A	B	C	D	E	F	
AB9	BB9	CB9	DB9	EB9	FB9	In what month and year was any physical space first <u>used</u> for the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 4,98-99 in AB8; 9998-9999 in AB9b
Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *B8c; 4,98-99 in *B8;
        9998-9999 in *B9b

A	B	C	D	E	F	
AB9a	BB9a	CB9a	DB9a	EB9a	FB9a	In what month and year was any physical space first <u>used</u> for the (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 4,98-99 in AB8
Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *B8c; 4,98-99 in *B8

A	B	C	D	E	F	
AB9b	BB9b	CB9b	DB9b	EB9b	FB9b	In what month and year was any physical space first <u>used</u> for the (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 4,98-99 in AB8
Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *B8c; 4,98-99 in *B8

A	B	C	D	E	F	
	BB10x	CB10x	DB10x	EB10x	FB10x	INTERVIEWER CHECKPOINT
	955	744	526	435	375	1. IF NUMBER OF LOCATIONS NOT MISSING (*B10/11) --> GO TO B10c
	17	2	1	0	0	2. IF NUMBER OF LOCATIONS MISSING (*B10/11=DK/NA) --> GO TO B10

A	B	C	D	E	F	
	BB10c	CB10c	DB10c	EB10c	FB10c	Wave B: (Last year, you reported that) once established, the new business would have [AB11 NUMBER OF LOCATIONS]. (Is/Was) this still correct (before your involvement ended)?
						Wave C/D/E/F: (In the last interview, you reported that) once established, the (new) business would have [AB11 NUMBER OF LOCATIONS]. (Is/Was) this still correct (before your involvement ended)?
	885	691	482	407	348	1. Yes
	67	53	44	28	25	5. No
	3	0	0	0	2	8. DK
	0	0	0	0	0	9. NA
						. Inap, 2 in *B10x

A	B	C	D	E	F	
AB10	BB10	CB10	DB10	EB10	FB10	Wave A: Once established, would you say that the new business will have one physical location, several physical locations, or no specific location?
						Wave B/C/D/E/F: Once established, would you say that the (new) business (will/did) have one physical location, several physical locations, or no specific location (before your involvement ended)?
838	40	26	24	11	12	1. One physical location
197	31	27	19	16	11	5. Several physical locations
172	13	2	2	1	2	6. No specific location
7	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *B10c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AB11	BB11	CB11	DB11	EB11	FB11

Wave A:
How many physical locations will the new
business have?

Wave B/C/D/E/F:
How many physical locations (will/did) the
(new) business have (before your involvement
ended)?

CODE NUMBER (1-995)
995. 995 or more locations
998. DK
999. NA
Wave A Inap:
.   Inap, 1,6,8-9 in AB10
Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *B10c; 1,6,8-9 in *B10

A	B	C	D	E	F	
	BB12x	CB12x	DB12x	EB12x	FB12x	INTERVIEWER CHECKPOINT
	108	89	57	60	54	1. IF MORE THAN ONE LOCATION (*B10/B10=5) AND UNIT ASSOCIATION <u>NOT</u> MISSING (*B12=1,5,6) --> GO TO B12c
	21	15	12	6	5	2. IF MORE THAN ONE LOCATION (*B10/B10=5) AND UNIT ASSOCIATION MISSING (*B12=DK/NA/MISSING) --> GO TO B12
	843	642	458	369	316	3. IF ONE OR NO LOCATION (*B10/B10 NE 5) --> GO TO C1x

A	B	C	D	E	F	
	BB12c	CB12c	DB12c	EB12c	FB12c	((Last year/In the last interview), you reported that) you would be associated with the location or unit that [*B12 (coordinated the overall management/focused on production/both coordinated the overall management and focused on production)]. (Is/Was) this still correct (before your involvement ended)?
	107	86	57	59	52	1. Yes
	1	3	0	1	1	5. No
	0	0	0	0	1	8. DK
	0	0	0	0	0	9. NA
						. Inap, 2-3 in *B12x

A	B	C	D	E	F	
AB12	BB12	CB12	DB12	EB12	FB12	Wave A: Will you be associated with the location or unit that coordinates the overall <u>management</u> of the entire business or with a unit that focuses on <u>production</u> of a good or service for this new business?
						Wave B/C/D/E/F: (Will you be/Were you) associated with the location or unit that coordinates the overall <u>management</u> of the entire business or with a unit that focuses on <u>production</u> of a good or service for this (new) business (before your involvement ended)?
104	9	10	1	4	5	1. Management
33	2	3	4	2	0	5. Production
51	9	5	6	1	0	6. Both management and production (if vol.)
7	0	0	1	0	1	8. DK
2	2	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 1,6,8-9 in AB10
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *B12x; 1,8-9 in *B12c

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SECTION C: LEGAL FORM OF BUSINESS

A	B	C	D	E	F	
	BC1x	CC1x	DC1x	EC1x	FC1x	INTERVIEWER CHECKPOINT
	638	615	463	401	354	1. IF LEGAL FORM (*C1) <u>NOT</u> MISSING --> GO TO C1c
	334	131	64	34	21	2. IF LEGAL FORM MISSING (*C1=96,DK/NA) --> GO TO C1

A	B	C	D	E	F	
	BC1c	CC1c	DC1c	EC1c	FC1c	(Last year/In the last interview), you reported that the legal form of this (new) business [TX*A3/AA3], was a [*C1 LEGAL FORM]. (Is/Was) this still the current form of the (new) business (before your involvement ended)?
	597	585	445	386	341	1. Yes
	40	29	17	15	13	5. No
	1	1	1	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 2 in *C1x

A	B	C	D	E	F	
AC1	BC1	CC1	DC1	EC1	FC1	Wave A: What is the current legal form of this business -- would you say it is a sole proprietorship, a general partnership, a limited partnership, a limited liability corporation or LLC, a sub-chapter S corporation with no more than twenty shareholders, a general corporation, or has the legal form not been determined yet? Wave B/C/D/E/F: What (is/was) the current legal form of ([TX*A3/A3]/this new business) (before your involvement ended) -- would you say it is a sole proprietorship, a general partnership, a limited partnership, a limited liability corporation or LLC, a sub-chapter S corporation with no more than twenty shareholders, a general corporation, or (has/had) the legal form not been determined yet?
463	125	34	22	15	7	01. Sole proprietorship
74	22	11	6	1	2	02. General partnership
30	15	6	4	2	2	03. Limited partnership
125	18	12	8	6	4	04. Limited liability corporation or LLC
59	19	9	2	1	2	05. Sub chapter S corporation
26	10	2	4	2	4	06. General corporation
416	152	82	33	21	13	96. Not yet determined
21	13	4	2	1	0	98. DK
0	0	0	0	0	0	99. NA
						Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *C1c

A	B	C	D	E	F	
	BC2x	CC2x	DC2x	EC2x	FC2x	INTERVIEWER CHECKPOINT
	291	321	271	243	226	1. IF C1x=1 AND C1c=YES/DK/NA AND LEGAL FORM REGISTERED (*C2=1) --> GO TO C2c
	300	260	175	143	114	2. IF C1x=1 AND C1c=YES/DK/NA AND LEGAL FORM NOT REGISTERED (*C2=5)--> GO TO C2c
	7	5	0	0	1	3. IF C1x=1 AND 1c=YES/DK/NA AND LEGAL FORM REGISTERED MISSING (C2=MISSING/DK/NA)--> GO TO C2
	209	74	46	29	21	4. IF C1 IN (1-6) --> GO TO C2
	165	86	35	20	13	5. OTHERS --> GO TO C4x

A	B	C	D	E	F	
	BC2c	CC2c	DC2c	EC2c	FC2c	((Last year/In the last interview), you reported that) the legal form of this (new) business [*C2 (was/was not)] formally established by registering with the appropriate government agency. (Is/Was) this still correct (before your involvement ended)?
	537	542	430	370	329	1. Yes
	52	39	16	15	10	5. No
	2	0	0	1	1	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3-5 in *C2x

A	B	C	D	E	F	
AC2	BC2	CC2	DC2	EC2	FC2	Wave A: Has this legal form been <u>formally</u> established by registering with the appropriate government agency?
						Wave B/C/D/E/F: (Has/Had) this legal form been <u>formally</u> established by registering with the appropriate government agency (before your involvement ended)?
366	131	78	38	28	21	1. Yes
400	133	40	24	15	11	5. No; no, not yet
4	3	0	0	1	0	8. DK
7	1	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 96,98-99 in AC1
						Wave B/C/D/E/F Inap:
						. Inap, 5 in *C2x; 1,8-9 in *C2c

A	B	C	D	E	F	
AC3	BC3	CC3	DC3	EC3	FC3	In what month and year was it registered?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 96,98-99 in AC1; 5,8-9 in AC2;
         9998-9999 in AC3b
Wave B/C/D/E/F Inap:
.   Inap, 5 in *C2x; 1,8-9 in *C2c; 5,8-9 in
         *C2; 9998-9999 in *C3b

A	B	C	D	E	F	
AC3a	BC3a	CC3a	DC3a	EC3a	FC3a	In what month and year was it registered?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 96,98-99 in AC1; 5,8-9 in AC2
Wave B/C/D/E/F Inap:
.   Inap, 5 in *C2x; 1,8-9 in *C2c; 5,8-9 in
         *C2

A	B	C	D	E	F	
AC3b	BC3b	CC3b	DC3b	EC3b	FC3b	In what month and year was it registered?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 96,98-99 in AC1; 5,8-9 in AC2
Wave B/C/D/E/F Inap:
.   Inap, 5 in *C2x; 1,8-9 in *C2c; 5,8-9 in
         *C2

A	B	C	D	E	F	
	BC4x	CC4x	DC4x	EC4x	FC4x	INTERVIEWER CHECKPOINT
	814	538	332	264	209	1. IF LIABILITY INSURANCE NOT CARRIED (*C4=2,5,DK/NA) --> GO TO C4
	158	208	195	171	166	2. IF LIABILITY INSURANCE CARRIED (*C4=1)--> GO TO D1x

A	B	C	D	E	F		
AC4	BC4	CC4	DC4	EC4	FC4	Wave A:	

Wave A:
Does this new business carry liability
insurance, will liability insurance be
obtained in the future, or is this not
relevant for this new business?

Wave B/C/D/E/F:
(Does/Did) this (new) business carry liability
insurance, (will liability insurance be
obtained in the future,) or (is/was) this not
relevant for this (new) business (before your
involvement ended)?

A	B	C	D	E	F		
198	99	46	16	21	12	1.	Yes
524	230	139	77	62	57	2.	No, not yet; will in future
472	481	351	237	181	140	5.	No, not relevant
19	3	2	2	0	0	8.	DK
1	1	0	0	0	0	9.	NA

Wave B/C/D/E/F Inap:
.   Inap, 2 in *C4x

A	B	C	D	E	F	
AC5	BC5	CC5	DC5	EC5	FC5	In what month and year was liability insurance for this new business first purchased?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AC4; 9998-9999 in AC5b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *C4x; 2,5,8-9 in *C4; 9998-
         9999 in *C5b

A	B	C	D	E	F	
AC5a	BC5a	CC5a	DC5a	EC5a	FC5a	In what month and year was liability insurance for this new business first purchased?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AC4
Wave B/C/D/E/F Inap:
.   Inap, 2 in *C4x; 2,5,8-9 in *C4

A	B	C	D	E	F	
AC5b	BC5b	CC5b	DC5b	EC5b	FC5b	In what month and year was liability insurance for this new business first purchased?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AC4
Wave B/C/D/E/F Inap:
.   Inap, 2 in *C4x; 2,5,8-9 in *C4

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SECTION D: START-UP ACTIVITIES

A	B	C	D	E	F	
	BD1x	CD1x	DD1x	ED1x	FD1x	INTERVIEWER CHECKPOINT
	493	259	166	101	78	1. IF BUSINESS PLAN NOT BEGUN(*D1=2,5,DK/NA) --> GO TO D1
	479	487	361	334	297	2. IF BUSINESS PLAN BEGUN (*D1=1)--> GO TO D2x

A	B	C	D	E	F	
AD1	BD1	CD1	DD1	ED1	FD1	Wave A:

Please answer the following questions as they are directly related to the launch of this new business and not other businesses or ventures you may have helped to start.

A business plan usually outlines the markets to be served, the products or services to be provided, the resources required -- including money -- and the expected growth and profit for the new business. Have you already begun preparation of a business plan for this new business, will you prepare one in the future, or is a business plan not relevant for this new business?

Wave B/C/D/E/F:
Please answer the following questions as they are directly related to (the launch of) this new business, [TX*A3/A3], and not other businesses or ventures you may have helped to start.

A business plan usually outlines the markets to be served, the products or services to be provided, the resources required -- including money -- and the expected growth and profit for the new business. (Have/Had) you already begun preparation of a business plan for this (new) business, (will you prepare one in the future), or (is/was) a business plan not relevant for this new business (before your involvement ended)?

A	B	C	D	E	F	
599	177	61	40	15	7	1. Yes
359	109	57	30	21	17	2. No, not yet; will in the future
244	206	141	94	65	54	5. No, not relevant
12	1	0	2	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D1x

A	B	C	D	E	F	
	BD2x	CD2x	DD2x	ED2x	FD2x	INTERVIEWER CHECKPOINT
	473	487	360	334	297	1. IF FORM OF BUSINESS PLAN <u>NOT</u> MISSING (*D2=1,2,3) --> GO TO D2c
	183	61	41	15	7	2. IF FORM OF BUSINESS PLAN MISSING (*D2=DK/NA/MISSING) --> GO TO D2
						. Inap, 2,5,8-9 in *D1

A	B	C	D	E	F	
	BD2c	CD2c	DD2c	ED2c	FD2c	Again, I am going to repeat some of the information you provided during the last interview(s). Please tell me whether or not each item (is/was) still true (today/before your involvement ended).
						(Last year/ In the last interview), you reported that the form of your business plan was (*D2 unwritten/informally written/formally prepared). (Is/Was) this still correct (before your involvement ended)?
	425	448	348	320	288	1. Yes
	47	37	12	14	9	5. No
	1	1	0	0	0	8. DK
	0	1	0	0	0	9. NA
						. Inap, 2,5,8-9 in *D1; 2 in *D2x

A	B	C	D	E	F	
AD2	BD2	CD2	DD2	ED2	FD2	Wave A: What is the current form of your business plan -- is it unwritten or in your head, informally written, or formally prepared?
						Wave B/C/D/E/F: What (is/was) the current form of your business plan (before your involvement ended) -- (is/was) it unwritten or in your head, informally written, or formally prepared?
121	66	25	14	9	4	1. Unwritten
291	101	44	25	13	4	2. Informally written
181	63	28	14	7	8	3. Formally prepared
5	0	1	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave A Inap: . Inap, 2,5,8-9 in AD1
						Wave B/C/D/E/F Inap: . Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD3	BD3	CD3	DD3	ED3	FD3	In what month and year did you start preparing the business plan?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD1; 8-9 in AD2; 9998-
        9999 in AD3b
Wave B/C/D/E/F Inap:
.   Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 8-9
        in *D2; 9998-9999 in *D3b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD3a	BD3a	CD3a	DD3a	ED3a	FD3a	In what month and year did you start preparing the business plan?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD1; 8-9 in AD2
Wave B/C/D/E/F Inap:
.   Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 8-9
        in *D2

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD3b	BD3b	CD3b	DD3b	ED3b	FD3b	In what month and year did you start preparing the business plan?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD1; 8-9 in AD2
Wave B/C/D/E/F Inap:
.   Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 8-9
        in *D2

A	B	C	D	E	F	
AD4	BD4	CD4	DD4	ED4	FD4	[IF D2 = 2 OR 3] In what month and year was the first version of the business plan completed?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD1; 1,8-9 in AD2; 17 in AD4a; 9998-9999 in AD4b
Wave B/C/D/E/F Inap:
.   Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 1,8-9 in *D2; 17 in *D4a; 9998-9999 in *D4b

A	B	C	D	E	F	
AD4a	BD4a	CD4a	DD4a	ED4a	FD4a	[IF D2 = 2 OR 3] In what month and year was the first version of the business plan completed?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
17.   Still in process (if vol.)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD1; 1,8-9 in AD2
Wave B/C/D/E/F Inap:
.   Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 1,8-9 in *D2

A	B	C	D	E	F	
AD4b	BD4b	CD4b	DD4b	ED4b	FD4b	[IF D2 = 2 OR 3] In what month and year was the first version of the business plan completed?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD1; 1,8-9 in AD2; 17 in AD4a
Wave B/C/D/E/F Inap:
.   Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 1,8-9 in *D2; 17 in *D4a

A	B	C	D	E	F	
	BD30	CD30	DD30	ED30	FD30	Since (last year/ the last interview), (has/had) the business plan been modified or updated (before your involvement ended)?
	231	218	173	147	112	1. Yes
	193	231	175	173	176	5. No
	2	0	0	0	0	8. DK
	0	1	0	0	0	9. NA
						. Inap, 2,5,8-9 in *D1; 5 in *D2c; 2 in *D2x

A	B	C	D	E	F	
	BD31	CD31	DD31	ED31	FD31	What was the primary reason for modifying or updating the business plan -- to obtain financing, to assist with organizing the business itself, to better reflect changes in current markets or competition, or some other reason?
	35	23	23	15	15	1. Obtain financing
	97	72	49	44	27	2. Assist with organizing
	92	113	95	83	68	3. Better reflect markets/competition
	5	9	6	5	2	6. All of the above
	1	0	0	0	0	8. DK
	1	1	0	0	0	9. NA
						. Inap, 2,5,8-9 in *D1; 5 in *D2c; 2 in *D2x; 5,8-9 in *D30

A	B	C	D	E	F	
	BD5x	CD5x	DD5x	ED5x	FD5x	INTERVIEWER CHECKPOINT
	389	171	81	61	46	1. IF PRODUCT DEVELOPMENT NOT WORKED ON (*D6=4,DK/NA) --> GO TO D5
	583	575	446	374	329	2. IF PRODUCT DEVELOPMENT WORKED ON (*D6=1,2,3) --> GO TO D6c

A	B	C	D	E	F	
AD5	BD5	CD5	DD5	ED5	FD5	INTERVIEWER CHECKPOINT
						Wave A:
1053						1. IF INDEPENDENT NEW BUSINESS (AA10=1), NEW BUSINESS SPONSORED BY EXISTING BUSINESS (AA10 = 5), OR SOME OTHER TYPE OF BUSINESS (AA10 = 7) --> GO TO AD6
161						2. OTHERS --> GO TO AD9
						Wave B/C/D/E/F:
	314	120	35	26	19	1. IF INDEPENDENT (NEW) BUSINESS (AA10=1) OR (NEW) BUSINESS SPONSORED BY EXISTING BUSINESS (AA10=5) --> GO TO D6
	75	51	46	35	27	2. OTHERS --> GO TO D9x
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D5x

A	B	C	D	E	F	
	BD6c	CD6c	DD6c	ED6c	FD6c	(In the last interview, you reported that) the product or service ([TX*A3/A3]/this (new) business) would sell was [*D6 (completely developed and ready for sale or delivery/tested with customers as a prototype or procedure/being developed as a model or procedure)] (and not (completely developed and ready for sale or delivery; tested with customers as a prototype or procedure; or being developed as a model or procedure)). (Is/Was) this still correct (before your involvement ended)?
	551	545	428	344	307	1. Yes
	29	29	18	28	22	5. No
	2	1	0	2	0	8. DK
	1	0	0	0	0	9. NA
						. Inap, 1 in *D5x

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD6	BD6	CD6	DD6	ED6	FD6	Wave A: ([IF A10 NOT EQUAL TO 1] If this new business is affiliated with a parent company such as a distributor, multi-level marketer, franchise, or reseller please answer for the new business being created and not the established business.)

Is the product or service that this new business will sell completely developed and ready for sale or delivery, has it been tested with customers as a prototype or procedure, is it being developed as a model or procedure, or is the product or service still in the idea stage?

Wave B/C/D/E/F:
([IF AA10 NOT EQUAL TO 1] If this (new) business is affiliated with a parent company such as a distributor, multi-level marketer, franchise, or reseller, please answer for the (new) business being created and not the established business.)

(Is/Was) the product or service that this (new) business will sell completely developed and ready for sale or delivery, (has/had) it been tested with customers as a prototype or procedure, (is/was) it being developed as a model or procedure, or (is/was) the product or service still in the idea stage (before your involvement ended)?

A	B	C	D	E	F		
406	106	57	15	24	21	1.	Completed and ready for sale or delivery
181	51	15	9	3	7	2.	Prototype/procedure tested with customers
115	38	19	6	3	0	3.	Model/procedure is being developed
295	132	53	21	18	12	4.	Still in the idea stage; no work done yet
51	11	5	2	6	1	8.	DK
5	5	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AD5
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D5; 1,8-9 in *D6c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD7	BD7	CD7	DD7	ED7	FD7	In what month and year did the development of this product or service begin?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AD5; 4,8-9 in AD6; 9998-9999 in AD7b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D5; 1,8-9 in *D6c; 4,8-9 in *D6; 9998-9999 in *D7b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD7a	BD7a	CD7a	DD7a	ED7a	FD7a	In what month and year did the development of this product or service begin?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AD5; 4,8-9 in AD6
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D5; 1,8-9 in *D6c; 4,8-9 in *D6

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD7b	BD7b	CD7b	DD7b	ED7b	FD7b	In what month and year did the development of this product or service begin?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AD5; 4,8-9 in AD6
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D5; 1,8-9 in *D6c; 4,8-9 in *D6

A	B	C	D	E	F	
AD8	BD8	CD8	DD8	ED8	FD8	[IF D6=1] In what month and year was the product or service completed and ready for sale?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AD5; 2-4,8-9 in AD6; 9998-9999 in AD8b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D5; 1,8-9 in *D6c; 2-4,8-9 in *D6; 9998-9999 in *D8b

A	B	C	D	E	F	
AD8a	BD8a	CD8a	DD8a	ED8a	FD8a	[IF D6=1] In what month and year was the product or service completed and ready for sale?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AD5; 2-4,8-9 in AD6
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D5; 1,8-9 in *D6c; 2-4,8-9 in *D6

A	B	C	D	E	F	
AD8b	BD8b	CD8b	DD8b	ED8b	FD8b	[IF D6=1] In what month and year was the product or service completed and ready for sale?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AD5; 2-4,8-9 in AD6
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D5; 1,8-9 in *D6c; 2-4,8-9 in *D6

A	B	C	D	E	F	
	BD9x	CD9x	DD9x	ED9x	FD9x	INTERVIEWER CHECKPOINT
	597	326	177	120	83	1. IF MARKETING EFFORTS <u>NOT</u> STARTED (*D9=2,5,DK/NA) --> GO TO D9
	375	420	350	315	292	2. IF MARKETING EFFORTS STARTED (*D9=1) --> GO TO D11x

A	B	C	D	E	F	
AD9	BD9	CD9	DD9	ED9	FD9	Wave A: Have marketing or promotional efforts been started for the product or service this new business will be selling, will marketing or promotional efforts begin for the product or service this new business will be selling, or is this not relevant to the new business?
						Wave B/C/D/E/F: (Have/Had) marketing or promotional efforts been started for the product or service this (new) business will be selling, (will marketing or promotional efforts begin for the product or service this (new) business will be selling,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
450	167	81	33	17	6	1. Yes
448	182	98	53	32	15	2. No, not yet; will in the future
313	244	147	91	71	62	5. No, not relevant
3	4	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D9x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD10	BD10	CD10	DD10	ED10	FD10	In what month and year did marketing or promotional efforts begin?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD9; 9998-9999 in AD10b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D9x; 2,5,8-9 in *D9; 9998-9999 in *D10b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD10a	BD10a	CD10a	DD10a	ED10a	FD10a	In what month and year did marketing or promotional efforts begin?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD9
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D9x; 2,5,8-9 in *D9

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD10b	BD10b	CD10b	DD10b	ED10b	FD10b	In what month and year did marketing or promotional efforts begin?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD9
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D9x; 2,5,8-9 in *D9

A	B	C	D	E	F	
	BD11x	CD11x	DD11x	ED11x	FD11x	INTERVIEWER CHECKPOINT
	903	663	448	349	292	1. IF PROPRIETARY TECHNOLOGY <u>NOT</u> DEVELOPED (*D11=2,5,DK/NA) --> GO TO D11
	69	83	79	86	83	2. IF PROPRIETARY TECHNOLOGY DEVELOPED (*D11=1) --> GO TO D13x

A	B	C	D	E	F	
AD11	BD11	CD11	DD11	ED11	FD11	Wave A: Has this new business developed any proprietary technology, processes, or procedures that no other company can use, will it develop proprietary technology, processes, or procedures in the future, or is this not relevant to the new business? Wave B/C/D/E/F: (Has/Had) this (new) business developed any proprietary technology, processes, or procedures that no other company can use, (will it develop proprietary technology, processes, or procedures in the future,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
83	39	23	14	7	3	1. Yes
164	102	86	53	40	31	2. No, not yet; will in the future
950	756	550	377	301	258	5. No, not relevant
15	5	4	4	1	0	8. DK
2	1	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D11x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD12	BD12	CD12	DD12	ED12	FD12	In what month and year was the proprietary technology or process developed for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD11; 17 in AD12a;
        9998-9999 in AD12b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D11x; 2,5,8-9 in *D11; 17 in
        *D12a; 9998-9999 in *D12b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD12a	BD12a	CD12a	DD12a	ED12a	FD12a	In what month and year was the proprietary technology or process developed for this new business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
17.   Still in process (if vol.)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD11
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D11x; 2,5,8-9 in *D11

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD12b	BD12b	CD12b	DD12b	ED12b	FD12b	In what month and year was the proprietary technology or process developed for this new business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD11; 17 in AD12a
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D11x; 2,5,8-9 in *D11; 17 in
        *D12a

A	B	C	D	E	F	
	BD13x	CD13x	DD13x	ED13x	FD13x	INTERVIEWER CHECKPOINT
	927	679	467	380	318	1. IF PATENT, COPYRIGHT, OR TRADEMARK APPLICATION <u>NOT</u> SUBMITTED (*D13=2,5,DK/NA) --> GO TO D13
	45	67	60	55	57	2. IF PATENT, COPYRIGHT, OR TRADEMARK APPLICATION SUBMITTED (*D13=1) --> GO TO D16x

A	B	C	D	E	F	
AD13	BD13	CD13	DD13	ED13	FD13	Wave A: Has an application for a patent, copyright, or trademark relevant to this new business been submitted, will an application be submitted in the future, or is this not relevant for the new business? Wave B/C/D/E/F: (Has/Had) an application for a patent, copyright, or trademark relevant to this (new) business been submitted, (will an application be submitted in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
64	36	18	5	8	3	1. Yes
271	165	118	96	73	49	2. No, not yet; will in the future
868	723	538	365	299	265	5. No, not relevant
10	2	5	1	0	1	8. DK
1	1	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D13x

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD14	BD14	CD14	DD14	ED14	FD14	In what month and year did preparation begin for an application of a patent, copyright, or trademark?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD13; 9998-9999 in AD14b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D13x; 2,5,8-9 in *D13; 9998-9999 in *D14b

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD14a	BD14a	CD14a	DD14a	ED14a	FD14a	In what month and year did preparation begin for an application of a patent, copyright, or trademark?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD13
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D13x; 2,5,8-9 in *D13

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD14b	BD14b	CD14b	DD14b	ED14b	FD14b	In what month and year did preparation begin for an application of a patent, copyright, or trademark?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD13
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D13x; 2,5,8-9 in *D13

A	B	C	D	E	F

AD15 BD15 CD15 DD15 ED15 FD15   In what month and year was a patent,
                                     copyright, or trademark granted?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD13; 17 in AD15a;
        9998-9999 in AD15b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D13x; 2,5,8-9 in *D13; 17 in
        *D15a; 9998-9999 in *D15b

A	B	C	D	E	F

AD15a BD15a CD15a DD15a ED15a FD15a In what month and year was a patent,
                                     copyright, or trademark granted?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
17.   Still in process (if vol.)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD13
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D13x; 2,5,8-9 in *D13

A	B	C	D	E	F

AD15b BD15b CD15b DD15b ED15b FD15b In what month and year was a patent,
                                     copyright, or trademark granted?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD13; 17 in AD15a
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D13x; 2,5,8-9 in *D13; 17 in
        *D15a

A	B	C	D	E	F	
	BD16x	CD16x	DD16x	ED16x	FD16x	INTERVIEWER CHECKPOINT
	566	302	147	95	71	1. IF MAJOR ITEMS <u>NOT</u> PURCHASED (*D16=2,5,DK/NA) --> GO TO D16
	406	444	380	340	304	2. IF MAJOR ITEMS PURCHASED (*D16=1) --> GO TO D18x

A	B	C	D	E	F	
AD16	BD16	CD16	DD16	ED16	FD16	Wave A: Have any major items like equipment, facilities, or property been purchased, leased, or rented specifically for this new business, will major items be purchased, leased, or rented in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Have/Had) any major items like equipment, facilities, or property been purchased, leased, or rented specifically for ([TX*A3/A3]/this (new) business), (will major items be purchased, leased, or rented in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
520	149	82	28	16	8	1. Yes
428	173	75	40	24	18	2. No, not yet; will in the future
262	241	143	79	55	45	5. No, not relevant
2	2	2	0	0	0	8. DK
2	1	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D16x

A	B	C	D	E	F	
AD17	BD17	CD17	DD17	ED17	FD17	In what month and year did these purchases, leases, or rental agreements begin specifically for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD16; 9998-9999 in AD17b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D16x; 2,5,8-9 in *D16; 9998-9999 in *D17b

A	B	C	D	E	F	
AD17a	BD17a	CD17a	DD17a	ED17a	FD17a	In what month and year did these purchases, leases, or rental agreements begin specifically for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD16
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D16x; 2,5,8-9 in *D16

A	B	C	D	E	F	
AD17b	BD17b	CD17b	DD17b	ED17b	FD17b	In what month and year did these purchases, leases, or rental agreements begin specifically for this new business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD16
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D16x; 2,5,8-9 in *D16

A	B	C	D	E	F	
	BD18x	CD18x	DD18x	ED18x	FD18x	INTERVIEWER CHECKPOINT
	530	258	126	80	58	1. IF INVENTORY NOT PURCHASED (*D18=2,5,DK/NA) --> GO TO D18
	442	488	401	355	317	2. IF INVENTORY PURCHASED (*D18=1) --> GO TO D20x

A	B	C	D	E	F	
AD18	BD18	CD18	DD18	ED18	FD18	Wave A: Have purchases been made of any raw materials, inventory, supplies, or components specifically for this new business, will such purchases be made in the future, or is it not relevant to the new business?

Wave B/C/D/E/F:
(Have/Had) purchases been made of any raw materials, inventory, supplies, or components specifically for this (new) business, (will such purchases be made in the future,) or (is/was) it not relevant to the (new) business (before your involvement ended)?

A	B	C	D	E	F	
544	189	74	29	14	12	1. Yes
390	141	60	24	21	12	2. No, not yet; will in the future
278	198	124	73	44	34	5. No, not relevant
1	1	0	0	1	0	8. DK
1	1	0	0	0	0	9. NA

Wave B/C/D/E/F Inap:
.   Inap, 2 in *D18x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD19	BD19	CD19	DD19	ED19	FD19	In what month and year did these purchases begin specifically for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD18; 9998-9999 in
       AD19b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D18x; 2,5,8-9 in *D18; 9998-
       9999 in *D19b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD19a	BD19a	CD19a	DD19a	ED19a	FD19a	In what month and year did these purchases begin specifically for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD18
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D18x; 2,5,8-9 in *D18

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD19b	BD19b	CD19b	DD19b	ED19b	FD19b	In what month and year did these purchases begin specifically for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD18
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D18x; 2,5,8-9 in *D18

A	B	C	D	E	F	
	BD20x	CD20x	DD20x	ED20x	FD20x	INTERVIEWER CHECKPOINT
	297	135	68	48	27	1. IF NO DISCUSSIONS WITH POTENTIAL CUSTOMERS (*D20=2,5,DK/NA) --> GO TO D20
	675	611	459	387	348	2. IF DISCUSSIONS WITH POTENTIAL CUSTOMERS (*D20=1) --> GO TO D22x

A	B	C	D	E	F	
AD20	BD20	CD20	DD20	ED20	FD20	Wave A: Has an effort been made to talk with potential customers about the product or service of this new business, will an effort be made to talk to potential customers in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Has/Had) an effort been made to talk with potential customers about the product or service of this (new) business, (will an effort be made to talk to potential customers in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
815	139	49	19	13	5	1. Yes
277	76	35	21	15	11	2. No, not yet; will in the future
118	82	51	28	20	11	5. No, not relevant
3	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D20x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD21	BD21	CD21	DD21	ED21	FD21	In what month and year did these discussions begin?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD20; 9998-9999 in AD21b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D20x; 2,5,8-9 in *D20; 9998-9999 in *D21b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD21a	BD21a	CD21a	DD21a	ED21a	FD21a	In what month and year did these discussions begin?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD20
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D20x; 2,5,8-9 in *D20

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD21b	BD21b	CD21b	DD21b	ED21b	FD21b	In what month and year did these discussions begin?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD20
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D20x; 2,5,8-9 in *D20

A	B	C	D	E	F	
	BD22x	CD22x	DD22x	ED22x	FD22x	INTERVIEWER CHECKPOINT
	449	245	134	88	62	1. IF COMPETITOR INFORMATION <u>NOT</u> COLLECTED (*D22=2,5,DK/NA) --> GO TO D22
	523	501	393	347	313	2. IF COMPETITOR INFORMATION COLLECTED (*D22=1) --> GO TO D24x

A	B	C	D	E	F	
AD22	BD22	CD22	DD22	ED22	FD22	Wave A: Has an effort been made to collect information about the competitors of this new business, will an effort be made to collect information about competitors in the future, or is this not relevant to the new business?
						Wave B/C/D/E/F: (Has/Had) an effort been made to collect information about the competitors of this (new) business, (will an effort be made to collect information about competitors in the future,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
635	141	76	22	14	8	1. Yes
193	67	27	15	14	12	2. No, not yet; will in the future
377	241	142	97	60	42	5. No, not relevant
7	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D22x

A	B	C	D	E	F	
AD23	BD23	CD23	DD23	ED23	FD23	In what month and year did collecting this information begin?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD22; 9998-9999 in
       AD23b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D22x; 2,5,8-9 in *D22; 9998-
       9999 in *D23b

A	B	C	D	E	F	
AD23a	BD23a	CD23a	DD23a	ED23a	FD23a	In what month and year did collecting this information begin?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD22
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D22x; 2,5,8-9 in *D22

A	B	C	D	E	F	
AD23b	BD23b	CD23b	DD23b	ED23b	FD23b	In what month and year did collecting this information begin?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD22
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D22x; 2,5,8-9 in *D22

A	B	C	D	E	F	
	BD24x	CD24x	DD24x	ED24x	FD24x	INTERVIEWER CHECKPOINT
	526	299	164	116	78	1. IF MARKET OPPORTUNITIES <u>NOT</u> DEFINED (*D24=2,5,DK/NA) --> GO TO D24
	446	447	363	319	297	2. IF MARKET OPPORTUNITIES DEFINED (*D24=1) --> GO TO D26x

A	B	C	D	E	F	
AD24	BD24	CD24	DD24	ED24	FD24	Wave A: Has an effort been made to define the market opportunities for this new business, will an effort be made to define market opportunities, or is this not relevant for this new business?
						Wave B/C/D/E/F: (Has/Had) an effort been made to define the market opportunities for ([TX*A3/A3]/this (new) business), (will an effort be made to define market opportunities,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
531	158	86	29	19	9	1. Yes
334	129	61	38	27	18	2. No, not yet; will in the future
341	236	150	97	70	51	5. No, not relevant
8	3	2	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D24x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD25	BD25	CD25	DD25	ED25	FD25	In what month and year did defining the market opportunities begin for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD24; 9998-9999 in
       AD25b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D24x; 2,5,8-9 in *D24; 9998-
       9999 in *D25b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD25a	BD25a	CD25a	DD25a	ED25a	FD25a	In what month and year did defining the market opportunities begin for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD24
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D24x; 2,5,8-9 in *D24

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD25b	BD25b	CD25b	DD25b	ED25b	FD25b	In what month and year did defining the market opportunities begin for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD24
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D24x; 2,5,8-9 in *D24

A	B	C	D	E	F	
	BD26x	CD26x	DD26x	ED26x	FD26x	INTERVIEWER CHECKPOINT
	684	446	269	199	160	1. IF FINANCIAL PROJECTIONS <u>NOT</u> DEVELOPED (*D26=2,5,DK/NA) --> GO TO D26
	288	300	258	236	215	2. IF FINANCIAL PROJECTIONS DEVELOPED(*D26=1) --> GO TO D28x

A	B	C	D	E	F	
AD26	BD26	CD26	DD26	ED26	FD26	Wave A: Have financial projections, such as income or cash flow statements or break-even analyses, been developed, will financial projections be developed in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Have/Had) financial projections, such as income or cash flow statements or break-even analyses, been developed, (will financial projections be developed in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
348	111	68	36	12	9	1. Yes
603	279	162	101	88	68	2. No, not yet; will in the future
260	291	215	132	99	83	5. No, not relevant
3	3	1	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D26x

A	B	C	D	E	F	
AD27	BD27	CD27	DD27	ED27	FD27	In what month and year did these financial projections begin for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD26; 9998-9999 in AD27b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D26x; 2,5,8-9 in *D26; 9998-9999 in *D27b

A	B	C	D	E	F	
AD27a	BD27a	CD27a	DD27a	ED27a	FD27a	In what month and year did these financial projections begin for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD26
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D26x; 2,5,8-9 in *D26

A	B	C	D	E	F	
AD27b	BD27b	CD27b	DD27b	ED27b	FD27b	In what month and year did these financial projections begin for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD26
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D26x; 2,5,8-9 in *D26

A	B	C	D	E	F	
	BD28x	CD28x	DD28x	ED28x	FD28x	INTERVIEWER CHECKPOINT
	548	299	177	129	105	1. IF REGULATORY REQUIREMENTS <u>NOT</u> DETERMINED (*D28=2,5,DK/NA) --> GO TO D28
	424	447	350	306	270	2. IF REGULATORY REQUIREMENTS DETERMINED (*D28=1) --> GO TO NEXT SECTION

A	B	C	D	E	F	
AD28	BD28	CD28	DD28	ED28	FD28	Wave A: Has an effort been made to determine the regulatory requirements for this new business, such as operating licenses, permits, or health and safety regulations, will an effort be made to determine the regulatory requirements in the future, or is this not relevant to the new business?
						Wave B/C/D/E/F: (Has/Had) an effort been made to determine the regulatory requirements for this (new) business, such as operating licenses, permits, or health and safety regulations, (will an effort be made to determine the regulatory requirements in the future,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
530	154	64	24	18	16	1. Yes
366	124	60	42	36	26	2. No, not yet; will in the future
310	270	174	111	75	63	5. No, not relevant
8	0	1	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D28x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD29	BD29	CD29	DD29	ED29	FD29	In what month and year were the regulatory requirements for this (new) business determined?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AD28; 17 in AD29a;
      9998-9999 in AD29b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D28x; 2,5,8-9 in *D28; 17 in
      *D29a; 9998-9999 in *D29b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD29a	BD29a	CD29a	DD29a	ED29a	FD29a	In what month and year were the regulatory requirements for this (new) business determined?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
17.   Still in process (if vol.)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD28
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D28x; 2,5,8-9 in *D28

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD29b	BD29b	CD29b	DD29b	ED29b	FD29b	In what month and year were the regulatory requirements for this (new) business determined?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AD28; 17 in AD29a
Wave B/C/D/E/F Inap:
.   Inap, 2 in *D28x; 2,5,8-9 in *D28; 17 in
      *D29a

SECTION E: START-UP FINANCES

A	B	C	D	E	F	
	BE1x	CE1x	DE1x	EE1x	FE1x	INTERVIEWER CHECKPOINT
	829	589	381	288	238	1. IF FINANCIAL INSTITUTIONS <u>NOT</u> ASKED FOR FUNDING (*E1=2,5,DK/NA) --> GO TO E1
	143	157	146	147	137	2. IF FINANCIAL INSTITUTIONS ASKED FOR FUNDING (*E1=1) --> GO TO E3x

A	B	C	D	E	F	
AE1	BE1	CE1	DE1	EE1	FE1	Wave A: Have financial institutions or other people been asked for funds for this new business, do you expect to ask for funds in the future, or is outside financial support not relevant for this new business?
						Wave B/C/D/E/F: (Have/Had) financial institutions or other people been asked for funds for this (new) business, [TX*A3/A3], (do you expect to ask for funds in the future,) or (is/was) outside financial support not relevant for this (new) business (before your involvement ended)?
173	64	54	35	12	7	1. Yes
321	209	125	84	66	52	2. No, not yet; expect to ask
710	553	409	262	210	178	5. No, not relevant
10	1	0	0	0	1	8. DK
0	2	1	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E1x

A	B	C	D	E	F	
AE2	BE2	CE2	DE2	EE2	FE2	In what month and year did you first seek outside funding for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AE1; 9998-9999 in AE2b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E1x; 2,5,8-9 in *E1; 9998-
9999 in *E2b

A	B	C	D	E	F	
AE2a	BE2a	CE2a	DE2a	EE2a	FE2a	In what month and year did you first seek outside funding for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE1
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E1x; 2,5,8-9 in *E1

A	B	C	D	E	F	
AE2b	BE2b	CE2b	DE2b	EE2b	FE2b	In what month and year did you first seek outside funding for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE1
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E1x; 2,5,8-9 in *E1

A	B	C	D	E	F	
	BE3x	CE3x	DE3x	EE3x	FE3x	INTERVIEWER CHECKPOINT
	120	100	67	43	39	1. IF FIRST OUTSIDE FUNDING <u>NOT</u> RECEIVED (*E3=5,DK/NA/MISSING) --> GO TO E3
	87	111	114	116	105	2. IF FIRST OUTSIDE FUNDING RECEIVED (*E3=1) --> GO TO E5x
						. Inap, 2,5,8-9 in *E1

A	B	C	D	E	F	
AE3	BE3	CE3	DE3	EE3	FE3	Wave A: Have you received the first outside funding from financial institutions or other people for this new business?
						Wave B/C/D/E/F: (Have/Had) you received the first outside funding from financial institutions or other people for this (new) business (before your involvement ended)?
109	48	40	29	11	7	1. Yes
64	72	58	38	32	32	5. No
0	0	0	0	0	0	8. DK
0	0	2	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE1
						Wave B/C/D/E/F Inap:
						. Inap, 2,5,8-9 in *E1; 2 in *E3x

A	B	C	D	E	F
AE4	BE4	CE4	DE4	EE4	FE4

In what month and year did the first outside funding begin for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AE1; 5,8-9 in AE3; 9998-9999 in AE4b
Wave B/C/D/E/F Inap:
.   Inap, 2,5,8-9 in *E1; 2 in *E3x; 5,8-9 in *E3; 9998-9999 in *E4b

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A	B	C	D	E	F
AE4a	BE4a	CE4a	DE4a	EE4a	FE4a

In what month and year did the first outside funding begin for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE1; 5,8-9 in AE3
Wave B/C/D/E/F Inap:
.   Inap, 2,5,8-9 in *E1; 2 in *E3x; 5,8-9 in *E3

A	B	C	D	E	F
AE4b	BE4b	CE4b	DE4b	EE4b	FE4b

In what month and year did the first outside funding begin for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE1; 5,8-9 in AE3
Wave B/C/D/E/F Inap:
.   Inap, 2,5,8-9 in *E1; 2 in *E3x; 5,8-9 in *E3

A	B	C	D	E	F	
	BE5x	CE5x	DE5x	EE5x	FE5x	INTERVIEWER CHECKPOINT
	766	483	274	204	167	1. IF CREDIT WITH SUPPLIER NOT ESTABLISHED (*E5=2,5,DK/NA) --> GO TO E5
	206	263	253	231	208	2. IF CREDIT WITH SUPPLIER ESTABLISHED(*E5=1) --> GO TO E7x

A	B	C	D	E	F	
AE5	BE5	CE5	DE5	EE5	FE5	Wave A: Has credit with a supplier been established, will credit with a supplier be established, or is this not relevant to the new business?
						Wave B/C/D/E/F: (Has/Had) credit with a supplier been established, (will credit with a supplier be established,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
253	117	78	27	14	6	1. Yes
387	183	103	51	43	37	2. No, not yet; will in future
565	460	302	196	147	124	5. No, not relevant
8	6	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E5x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE6	BE6	CE6	DE6	EE6	FE6	In what month and year was supplier credit first established?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AE5; 9998-9999 in AE6b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E5x; 2,5,8-9 in *E5; 9998-
         9999 in *E6b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE6a	BE6a	CE6a	DE6a	EE6a	FE6a	In what month and year was supplier credit first established?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE5
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E5x; 2,5,8-9 in *E5

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE6b	BE6b	CE6b	DE6b	EE6b	FE6b	In what month and year was supplier credit first established?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE5
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E5x; 2,5,8-9 in *E5

A	B	C	D	E	F	
	BE7x	CE7x	DE7x	EE7x	FE7x	INTERVIEWER CHECKPOINT
	891	629	407	319	264	1. IF EMPLOYEES <u>NOT</u> WORKING FOR PAY (*E7=2,5,DK/NA) --> GO TO E7
	81	117	120	116	111	2. IF EMPLOYEES WORKING FOR PAY (*E7=1)--> GO TO E9

A	B	C	D	E	F	
AE7	BE7	CE7	DE7	EE7	FE7	Wave A: Are any managers or employees, including exclusive subcontractors, now working for pay who would not share ownership, will any be hired in the future, or is this not relevant for the new business?

Wave B/C/D/E/F:
(Are/Were) any managers or employees, including exclusive subcontractors, (now) working for pay who would not share ownership (before your involvement ended), (will any be hired in the future,) or (is/was) this not relevant for ([TX*A3/A3]/the (new) business)?

A	B	C	D	E	F	
98	69	55	26	9	10	1. Yes
488	253	177	126	107	63	2. No, not yet; will in future
621	565	396	255	202	191	5. No, not relevant
7	4	1	0	1	0	8. DK
0	0	0	0	0	0	9. NA

Wave B/C/D/E/F Inap:
.   Inap, 2 in *E7x

A	B	C	D	E	F	
AE8	BE8	CE8	DE8	EE8	FE8	In what month and year was the first person hired for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AE7; 9998-9999 in AE8b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E7x; 2,5,8-9 in *E7; 9998-
       9999 in *E8b

A	B	C	D	E	F	
AE8a	BE8a	CE8a	DE8a	EE8a	FE8a	In what month and year was the first person hired for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE7
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E7x; 2,5,8-9 in *E7

A	B	C	D	E	F	
AE8b	BE8b	CE8b	DE8b	EE8b	FE8b	In what month and year was the first person hired for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE7
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E7x; 2,5,8-9 in *E7

A	B	C	D	E	F
AE9	BE9	CE9	DE9	EE9	FE9

Wave A:
How many managers or employees, including exclusive subcontractors, currently work 35 hours or more per week for this new business, not counting the owners?

Wave B/C/D/E/F:
How many managers or employees, including exclusive subcontractors, (currently) work(ed) thirty-five hours or more per week for this (new) business, not counting the owners (before your involvement ended)?

CODE NUMBER OF PEOPLE (0-999,995)
999 998.   DK
999 999.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE7
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E7x; 2,5,8-9 in *E7

A	B	C	D	E	F
AE10	BE10	CE10	DE10	EE10	FE10

Wave A:
How many managers or employees, including exclusive subcontractors, currently work less than 35 hours per week, not counting the owners?

Wave B/C/D/E/F:
How many managers or employees, including exclusive subcontractors, (currently) work(ed) less than thirty-five hours per week for this (new) business, not counting the owners (before your involvement ended)?

CODE NUMBER OF PEOPLE (0-999,995)
999 998.   DK
999 999.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE7
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E7x; 2,5,8-9 in *E7

A	B	C	D	E	F	
	BE11x	CE11x	DE11x	EE11x	FE11x	INTERVIEWER CHECKPOINT
	303	350	298	262	240	1. IF BANK ACCOUNT OPENED (*E11=1,6) --> GO TO E11c
	669	396	229	173	135	2. IF BANK ACCOUNT NOT OPENED (*E11=2,5,DK/NA) --> GO TO E11

A	B	C	D	E	F	
	BE11c	CE11c	DE11c	EE11c	FE11c	In the last interview, you stated that you [*E11 (had opened a bank account to use exclusively for this (new) business/were using an existing bank account for this (new) business)]. (Is/Was) this still correct (before your involvement ended)?
	297	339	280	252	225	1. Yes
	6	11	18	9	15	5. No
	0	0	0	0	0	8. DK
	0	0	0	1	0	9. NA
						. Inap, 2 in *E11x

A	B	C	D	E	F	
AE11	BE11	CE11	DE11	EE11	FE11	Wave A: Has a bank account already been opened to use exclusively for this new business, do you expect to open one in the future, or is this not relevant for this new business? Wave B/C/D/E/F: (Has/Had) a bank account already been opened to use exclusively for this (new) business, (do you expect to open one in the future,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
371	133	80	30	18	16	1. Yes
656	310	179	132	82	64	2. No, not yet; will in future
169	221	143	82	78	66	5. No, not relevant
11	9	3	2	4	2	6. Using an existing account (if vol.)
7	1	1	1	0	2	8. DK
0	1	1	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *E11c

A	B	C	D	E	F	
AE12	BE12	CE12	DE12	EE12	FE12	In what month and year (was the first exclusive account opened/was an existing account first used) for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AE11; 9998-9999 in AE12b
Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *E11c; 2,5,8-9 in *E11; 9998-9999 in *E12b

A	B	C	D	E	F	
AE12a	BE12a	CE12a	DE12a	EE12a	FE12a	In what month and year (was the first exclusive account opened/was an existing account first used) for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE11
Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *E11c; 2,5,8-9 in *E11

A	B	C	D	E	F	
AE12b	BE12b	CE12b	DE12b	EE12b	FE12b	In what month and year (was the first exclusive account opened/was an existing account first used) for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE11
Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *E11c; 2,5,8-9 in *E11

A	B	C	D	E	F	
	BE18x	CE18x	DE18x	EE18x	FE18x	INTERVIEWER CHECKPOINT
	765	487	284	201	159	1. IF ACCOUNTANT <u>NOT</u> RETAINED (*E18=2,5,DK/NA) --> GO TO E18
	207	259	243	234	216	2. IF ACCOUNTANT RETAINED (*E18=1) --> GO TO E20x

A	B	C	D	E	F	
AE18	BE18	CE18	DE18	EE18	FE18	Wave A: Has an accountant been retained for this new business, will an accountant be retained in the future, or is this not relevant for this new business?
						Wave B/C/D/E/F: (Has/Had) an accountant been retained for this (new) business, (will an accountant be retained in the future,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
241	120	70	31	17	13	1. Yes
541	261	173	98	71	52	2. No, not yet; will in future
422	376	242	155	112	94	5. No, not relevant
10	8	2	0	1	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E18x

A	B	C	D	E	F	
AE19	BE19	CE19	DE19	EE19	FE19	In what month and year was an accountant retained for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AE18; 9998-9999 in AE19b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E18x; 2,5,8-9 in *E18; 9998-9999 in *E19b

A	B	C	D	E	F	
AE19a	BE19a	CE19a	DE19a	EE19a	FE19a	In what month and year was an accountant retained for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE18
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E18x; 2,5,8-9 in *E18

A	B	C	D	E	F	
AE19b	BE19b	CE19b	DE19b	EE19b	FE19b	In what month and year was an accountant retained for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE18
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E18x; 2,5,8-9 in *E18

A	B	C	D	E	F	
	BE20x	CE20x	DE20x	EE20x	FE20x	INTERVIEWER CHECKPOINT
	829	566	372	287	233	1. IF LAWYER <u>NOT</u> RETAINED (*E20=2,5,DK/NA) --> GO TO E20
	143	180	155	148	142	2. IF LAWYER RETAINED (*E20=1) --> GO TO E22x

A	B	C	D	E	F	
AE20	BE20	CE20	DE20	EE20	FE20	Wave A: Has a lawyer been retained for this new business, will a lawyer be retained in the future, or is this not relevant to this new business?
						Wave B/C/D/E/F: (Has/Had) a lawyer been retained for this (new) business, (will a lawyer be retained in the future,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
171	71	42	21	11	11	1. Yes
391	196	138	98	75	59	2. No, not yet; will in future
636	558	382	251	201	163	5. No, not relevant
15	3	1	2	0	0	8. DK
1	1	3	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E20x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE21	BE21	CE21	DE21	EE21	FE21	In what month and year was a lawyer retained for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A:
.   Inap, 2,5,8-9 in AE20; 9998-9999 in
       AE21b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E20x; 2,5,8-9 in *E20; 9998-
       9999 in *E21b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE21a	BE21a	CE21a	DE21a	EE21a	FE21a	In what month and year was a lawyer retained for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE20
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E20x; 2,5,8-9 in *E20

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE21b	BE21b	CE21b	DE21b	EE21b	FE21b	In what month and year was a lawyer retained for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE20
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E20x; 2,5,8-9 in *E20

A	B	C	D	E	F	
	BE22x	CE22x	DE22x	EE22x	FE22x	INTERVIEWER CHECKPOINT
	878	616	378	292	226	1. IF <u>NOT</u> MEMBER OF TRADE/INDUSTRY ORGANIZATION (*E22=2,5,DK/NA) --> GO TO
	94	130	149	143	149	E22
						2. IF MEMBER OF TRADE/INDUSTRY ORGANIZATION (*E22=1) --> GO TO E24x

A	B	C	D	E	F	
AE22	BE22	CE22	DE22	EE22	FE22	Wave A: Has this new business become a member of a trade or industry association, will this new business become a member of a trade or industry association in the future, or is this not relevant to this new business?
						Wave B/C/D/E/F: (Has/Had) ([TX*A3/A3]/this (new) business) become a member of a trade or industry association, (will this (new) business become a member of a trade or industry association in the future,) or (is/was) this not relevant to this (new) business (before your involvement ended)?
107	71	52	25	16	10	1. Yes
444	263	169	119	94	71	2. No, not yet; will in future
643	538	393	234	181	145	5. No, not relevant
20	6	2	0	1	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E22x

A	B	C	D	E	F
AE23	BE23	CE23	DE23	EE23	FE23

In what month and year did the (new) business first become a member of a trade or industry association?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AE22; 9998-9999 in AE23b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E22x; 2,5,8-9 in *E22; 9998-9999 in *E23b

A	B	C	D	E	F
AE23a	BE23a	CE23a	DE23a	EE23a	FE23a

In what month and year did the (new) business first become a member of a trade or industry association?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE22
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E22x; 2,5,8-9 in *E22

A	B	C	D	E	F
AE23b	BE23b	CE23b	DE23b	EE23b	FE23b

In what month and year did the (new) business first become a member of a trade or industry association?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE22
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E22x; 2,5,8-9 in *E22

A	B	C	D	E	F	
	BE24x	CE24x	DE24x	EE24x	FE24x	INTERVIEWER CHECKPOINT
	454	438	342	298	274	1. IF PHONE/EMAIL/WEBSITE LISTED (*E24=1,2,3) --> GO TO E24c
	518	308	185	137	101	2. IF PHONE/EMAIL/WEBSITE NOT LISTED (*E24=6,DK/NA) --> GO TO E24

A	B	C	D	E	F	
	BE24c	CE24c	DE24c	EE24c	FE24c	In the last interview, you stated that the (new) business, [TX*A3/A3], had [*E24 (a listing in the phone book but not a business e-mail or website/a business e-mail or website but not a listing in the phonebook/a listing in the phone book and a business e-mail or website)]. (Is/Was) this still correct or (do/did) you (now) have different or additional means for customers to contact the (new) business (before your involvement ended)?
	341	350	280	248	242	1. Yes, correct
	67	48	27	26	15	2. No, incorrect (if vol.)
	46	40	35	21	17	5. Additional contact methods
	0	0	0	3	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 2 in *E24x

A	B	C	D	E	F		
AE24	BE24	CE24	DE24	EE24	FE24		Wave A: Can potential customers contact this new business by phone, through e-mail or a website on the internet, or by both phone and through the internet? Wave B/C/D/E/F: (Does/Did) ([TX*A3/A3]/this (new) business) have a listing in the phone book, a business email or business website, or both a listing in the phone book and a business email or website (before your involvement ended)?	
112	30	19	14	4	4	1.	Phone
47	131	65	37	32	34	2.	Internet
409	52	43	27	21	11	3.	Both
645	418	269	167	127	84	6.	Neither (if vol.)
1	0	0	2	0	0	8.	DK
0	0	0	0	0	0	9.	NA
						Wave B/C/D/E/F Inap:	
						.	Inap, 1,8-9 in *E24c

A	B	C	D	E	F
AE24	BE24	CE24	DE24	EE24	FE24

A	B	C	D	E	F

AE25 BE25 CE25 DE25 EE25 FE25   In what month and year did this (new) business first get (a listing in the phone book/a business e-mail or website/a listing in the phone book or a business e-mail or website)?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 6,8-9 in AE24; 9998-9999 in AE25b
Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *E24c; 6,8-9 in *E24; 9998-9999 in *E25b

A	B	C	D	E	F

AE25a BE25a CE25a DE25a EE25a FE25a   In what month and year did this (new) business first get (a listing in the phone book/a business e-mail or website/a listing in the phone book or a business e-mail or website)?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 6,8-9 in AE24
Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *E24c; 6,8-9 in *E24

A	B	C	D	E	F

AE25b BE25b CE25b DE25b EE25b FE25b   In what month and year did this (new) business first get (a listing in the phone book/a business e-mail or website/a listing in the phone book or a business e-mail or website)?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 6,8-9 in AE24
Wave B/C/D/E/F Inap:
.   Inap, 1,8-9 in *E24c; 6,8-9 in *E24

A	B	C	D	E	F	
	BE26x	CE26x	DE26x	EE26x	FE26x	INTERVIEWER CHECKPOINT
	770	493	310	243	194	1. IF EIN <u>NOT</u> APPLIED FOR (*E26=2,5,DK/NA) --> GO TO E26
	202	253	217	192	181	2. IF EIN APPLIED FOR (*E26=1) --> GO TO E28x

A	B	C	D	E	F	
AE26	BE26	CE26	DE26	EE26	FE26	Wave A: Has an application for a federal EIN or employer identification number been made for this new business, will an application be made in the future, or is this not relevant for the new business? Wave B/C/D/E/F: (Has/Had) an application for a federal EIN or employer identification number been made for this (new) business, (will an application be made in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
249	99	62	13	17	10	1. Yes
529	259	153	118	84	56	2. No, not yet; will in future
411	400	275	178	140	127	5. No, not relevant
25	12	3	1	2	1	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *E26x

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AE27 BE27 CE27 DE27 EE27 FE27 And in what month and year was the application
                                    for a Federal EIN made?

                                    SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                    MOYR8.
                                    [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                    SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                    Wave A Inap:
                                    .   Inap, 2,5,8-9 in AE26; 9998-9999 in
                                           AE27b
                                    Wave B/C/D/E/F Inap:
                                    .   Inap, 2 in *E26x; 2,5,8-9 in *E26; 9998-
                                           9999 in *E27b

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AE27a BE27a CE27a DE27a EE27a FE27a And in what month and year was the application
                                    for a Federal EIN made?

                                    CODE MONTH (01-12)
                                    13.   Winter
                                    14.   Spring
                                    15.   Summer
                                    16.   Fall
                                    98.   DK
                                    99.   NA
                                    Wave A Inap:
                                    .   Inap, 2,5,8-9 in AE26
                                    Wave B/C/D/E/F Inap:
                                    .   Inap, 2 in *E26x; 2,5,8-9 in *E26

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AE27b BE27b CE27b DE27b EE27b FE27b And in what month and year was the application
                                    for a Federal EIN made?

                                    CODE FOUR DIGIT YEAR
                                    9998. DK
                                    9999. NA
                                    Wave A Inap:
                                    .   Inap, 2,5,8-9 in AE26
                                    Wave B/C/D/E/F Inap:
                                    .   Inap, 2 in *E26x; 2,5,8-9 in *E26

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE28x	CE28x	DE28x	EE28x	FE28x	INTERVIEWER CHECKPOINT
	836	562	354	271	216	1. IF DBA <u>NOT</u> FILED (*E28=2,5,DK/NA) --> GO TO E28
	136	184	173	164	159	2. IF DBA FILED (*E28=1) --> GO TO E30x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE28	BE28	CE28	DE28	EE28	FE28	Wave A: Has a DBA or "doing business as" name been filed with any government agencies for this new business, will a DBA be filed, or is this not relevant for this new business? Wave B/C/D/E/F: (Has/Had) a DBA or "doing business as" name been filed with any government agencies for this (new) business, [TX*A3/A3], (will a DBA be filed,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
159	90	59	26	17	14	1. Yes
454	227	128	97	65	56	2. No, not yet; will in future
559	506	368	226	188	145	5. No, not relevant
41	13	7	5	1	1	8. DK
1	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *E28x

A	B	C	D	E	F	
AE29	BE29	CE29	DE29	EE29	FE29	And in what month and year was the application for a "doing business as" name filed?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2,5,8-9 in AE28; 9998-9999 in
        AE29b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E28x; 2,5,8-9 in *E28; 9998-
        9999 in *E29b

A	B	C	D	E	F	
AE29a	BE29a	CE29a	DE29a	EE29a	FE29a	And in what month and year was the application for a "doing business as" name filed?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE28
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E28x; 2,5,8-9 in *E28

A	B	C	D	E	F	
AE29b	BE29b	CE29b	DE29b	EE29b	FE29b	And in what month and year was the application for a "doing business as" name filed?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2,5,8-9 in AE28
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E28x; 2,5,8-9 in *E28

A	B	C	D	E	F	
	BE30x	CE30x	DE30x	EE30x	FE30x	INTERVIEWER CHECKPOINT
	929	663	446	357	306	1. IF UNEMPLOYMENT INSURANCE PAYMENTS <u>NOT</u> MADE (*E30=5,DK/NA) --> GO TO E30
	43	83	81	78	69	2. IF UNEMPLOYMENT INSURANCE PAYMENTS MADE (*E30=1) --> GO TO E32x

A	B	C	D	E	F	
AE30	BE30	CE30	DE30	EE30	FE30	Wave A: For this new business, have any payments been made to a state <u>un</u>employment insurance fund? Wave B/C/D/E/F: For this (new) business, (have/had) any payments been made to a state <u>un</u>employment insurance fund (before your involvement ended)?
60	60	31	17	6	11	1. Yes
1141	862	631	429	350	294	5. No
13	6	0	0	1	1	8. DK
0	1	1	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *E30x

A	B	C	D	E	F	
AE31	BE31	CE31	DE31	EE31	FE31	And in what month and year was the first state unemployment insurance payment made for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 5,8-9 in AE30; 9998-9999 in AE31b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E30x; 5,8-9 in *E30; 9998-
        9999 in *E31b

A	B	C	D	E	F	
AE31a	BE31a	CE31a	DE31a	EE31a	FE31a	And in what month and year was the first state unemployment insurance payment made for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 5,8-9 in AE30
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E30x; 5,8-9 in *E30

A	B	C	D	E	F	
AE31b	BE31b	CE31b	DE31b	EE31b	FE31b	And in what month and year was the first state unemployment insurance payment made for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 5,8-9 in AE30
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E30x; 5,8-9 in *E30

A	B	C	D	E	F		
	BE32x	CE32x	DE32x	EE32x	FE32x		INTERVIEWER CHECKPOINT
	874	574	361	273	228	1.	IF FICA PAYMENTS <u>NOT</u> MADE (*E32=5,DK/NA) --> GO TO E32
	98	172	166	162	147	2.	IF FICA PAYMENTS MADE (*E32=1) --> GO TO E34x

A	B	C	D	E	F	
AE32	BE32	CE32	DE32	EE32	FE32	Wave A: For this new business, have any payments been made to the federal social security system, also known as FICA?
						Wave B/C/D/E/F: For this new business, (have/had) any payments been made to the federal social security system, also known as FICA (before your involvement ended)?
127	125	52	28	13	13	1. Yes
1064	739	516	332	254	214	5. No
23	10	5	1	6	1	8. DK
0	0	1	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *E32x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE33	BE33	CE33	DE33	EE33	FE33	And in what month and year was the first federal social security payment made for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 5,8-9 in AE32; 9998-9999 in AE33b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E32x; 5,8-9 in *E32; 9998-9999 in *E33b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE33a	BE33a	CE33a	DE33a	EE33a	FE33a	And in what month and year was the first federal social security payment made for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 5,8-9 in AE32
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E32x; 5,8-9 in *E32

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE33b	BE33b	CE33b	DE33b	EE33b	FE33b	And in what month and year was the first federal social security payment made for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 5,8-9 in AE32
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E32x; 5,8-9 in *E32

A	B	C	D	E	F	
	BE34x	CE34x	DE34x	EE34x	FE34x	INTERVIEWER CHECKPOINT
	821	464	229	154	115	1. IF FEDERAL INCOME TAX <u>NOT</u> FILED (*E34=5,DK/NA) --> GO TO E34
	151	282	298	281	260	2. IF FEDERAL INCOME TAX FILED (*E34=1)--> GO TO E36x

A	B	C	D	E	F	
AE34	BE34	CE34	DE34	EE34	FE34	Wave A: Has a federal income tax return ever been filed for this new business, whether or not it reported a profit and tax payments, such as a Schedule C or C-EZ for a sole proprietorship, Form 1065 for a partnership, or one of the corporate Form 1120s?
						Wave B/C/D/E/F: (Has/Had) a federal income tax return ever been filed for this (new) business, whether or not it reported a profit and tax payments, such as a Schedule C or C-EZ for a sole proprietorship, Form 1065 for a partnership, or one of the corporate Form 1120s (before your involvement ended)?
181	218	126	44	27	18	1. Yes
1014	586	329	183	127	96	5. No
19	16	6	2	0	1	8. DK
0	1	3	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E34x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AE35	BE35	CE35	DE35	EE35	FE35

And in what month and year was the first federal income tax return filed for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 5,8-9 in AE34; 9998-9999 in AE35b
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E34x; 5,8-9 in *E34; 9998-9999 in *E35b

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AE35a	BE35a	CE35a	DE35a	EE35a	FE35a

And in what month and year was the first federal income tax return filed for this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 5,8-9 in AE34
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E34x; 5,8-9 in *E34

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AE35b	BE35b	CE35b	DE35b	EE35b	FE35b

And in what month and year was the first federal income tax return filed for this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 5,8-9 in AE34
Wave B/C/D/E/F Inap:
.   Inap, 2 in *E34x; 5,8-9 in *E34

A	B	C	D	E	F	
	BE36x	CE36x	DE36x	EE36x	FE36x	INTERVIEWER CHECKPOINT
	938	698	470	375	315	1. IF <u>NOT</u> LISTED WITH DUN AND BRADSTREET (*E36=5,DK/NA) --> GO TO E36
	34	48	57	60	60	2. IF LISTED WITH DUN AND BRADSTREET (*E26=1) --> GO TO NEXT SECTION

A	B	C	D	E	F	
AE36	BE36	CE36	DE36	EE36	FE36	Wave A: To the best of your knowledge, has this new business been listed with Dun and Bradstreet, the credit rating agency?
						Wave B/C/D/E/F: To the best of your knowledge, (has/had) ([TX*A3/A3/this (new) business) been listed with Dun and Bradstreet, the credit rating agency (before your involvement ended)?
42	33	25	14	8	8	1. Yes
1144	866	657	446	361	303	5. No
28	39	15	10	6	4	8. DK
0	0	1	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *E36x

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AE37 BE37 CE37 DE37 EE37 FE37   And in what month and year was this (new)
                                     business first listed with Dun and Bradstreet?

                                     SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                     MOYR8.
                                     [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                     SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                     Wave A Inap:
                                     .   Inap, 5,8-9 in AE36; 9998-9999 in AE37b
                                     Wave B/C/D/E/F Inap:
                                     .   Inap, 2 in *E36x; 5,8-9 in *E36; 9998-
                                           9999 in *E37b

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AE37a BE37a CE37a DE37a EE37a FE37a   And in what month and year was this (new)
                                      business first listed with Dun and Bradstreet?

                                      CODE MONTH (01-12)
                                      13.   Winter
                                      14.   Spring
                                      15.   Summer
                                      16.   Fall
                                      98.   DK
                                      99.   NA
                                      Wave A Inap:
                                      .   Inap, 5,8-9 in AE36
                                      Wave B/C/D/E/F Inap:
                                      .   Inap, 2 in *E36x; 5,8-9 in *E36

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AE37b BE37b CE37b DE37b EE37b FE37b   And in what month and year was this (new)
                                      business first listed with Dun and Bradstreet?

                                      CODE FOUR DIGIT YEAR
                                      9998. DK
                                      9999. NA
                                      Wave A Inap:
                                      .   Inap, 5,8-9 in AE36
                                      Wave B/C/D/E/F Inap:
                                      .   Inap, 2 in *E36x; 5,8-9 in *E36

SECTION E2: START-UP TERMINATION

A	B	C	D	E	F	
	BE51	CE51	DE51	EE51	FE51	You reported that you are no longer working on this (new) business start-up, [TX*A3/A3 NAME OF BUSINESS]. Are there any other people still involved?
	25	36	14	6	9	1. Yes
	205	153	97	44	31	5. No
	1	2	1	0	0	8. DK
	0	0	0	0	0	9. NA

Wave B/C/D Inap:
.   Inap, 1-2 in *A50
Wave E/F Inap:
.   Inap, 1-2 in *A50; 3 in *A50 AND 1 in
     LAST WAVE A50

A	B	C	D	E	F	
	BE52	CE52	DE52	EE52	FE52	What is the most important reason you stopped working on creating this (new) business? FIRST MENTION

Money/Finance

	B	C	D	E	F	
	8	11	2	1	3	10. Insufficient start-up funds/financing
	3	0	0	0	0	11. Bad credit; difficulty acquiring new loan
	18	7	5	1	0	12. Acquiring funds; financing (NFS)
	5	4	5	7	2	19. Other Money/Finance references

Product/Service Sales/Revenue

	B	C	D	E	F	
	17	6	1	8	16	20. Low demand/interest
	19	20	8	0	0	21. Low profit/revenue
	3	3	3	1	1	22. Competition too strong
	3	16	25	4	0	23. Difficulty marketing/finding customers
	2	2	1	2	1	29. Other Product/Service Sales/Revenue references

Business Issues

	B	C	D	E	F	
	7	5	6	1	2	30. Loss of partner/valuable employee/contact
	5	1	2	0	0	31. Loss of business location; unable to acquire desired location
	5	3	1	0	0	32. Poor business plan; difficulty with business plan
	3	3	1	1	1	33. Government regulations
	3	0	0	0	0	34. Difficulty receiving timely payments
	19	23	4	2	1	39. Other business issue references

Other Opportunities

	B	C	D	E	F	
	2	0	1	0	1	40. Returned to previous job/occupation
	15	8	5	2	0	41. Acquired a new job/occupation
	5	4	1	1	1	42. Started a new business/ switched focus to other business
	6	2	1	2	0	49. Other opportunities references

Personal Issues

	B	C	D	E	F	
	24	28	14	11	6	90. Personal/family care issues; health
	2	5	2	1	1	91. Relocation
	25	16	11	2	2	92. Unable/unwilling to devote time; cannot get away from other job
	7	3	6	1	0	93. Lack of interest/desire to continue
	8	3	3	0	1	94. Going/returning to school
	17	18	3	2	1	95. Other personal references
	0	0	1	0	0	98. DK
	0	0	0	0	0	99. NA

Wave B/C/D Inap:
.   Inap, 1-2 in *A50
Wave E/F Inap:
.   Inap, 1-2 in *A50 ; 3 in *A50 AND 1 in LAST WAVE A50

A	B	C	D	E	F	
	BE52a	CE52a	DE52a	EE52a	FE52a	What is the <u>most</u> important reason you stopped working on creating this (new) business? SECOND MENTION

Money/Finance

	B	C	D	E	F	
	2	0	1	0	0	10. Insufficient start-up funds/financing
	0	0	0	0	0	11. Bad credit; difficulty acquiring new loan
	0	0	0	1	0	12. Acquiring funds; financing (NFS)
	0	1	0	0	1	19. Other Money/Finance references

Product/Service Sales/Revenue

	B	C	D	E	F	
	0	2	0	0	1	20. Low demand/interest
	1	0	1	0	0	21. Low profit/revenue
	0	0	0	0	0	22. Competition too strong
	0	2	2	0	1	23. Difficulty marketing/finding customers
	0	0	2	1	0	29. Other Product/Service Sales/Revenue references

Business Issues

	B	C	D	E	F	
	3	1	1	0	0	30. Loss of partner/valuable employee/contact
	0	0	0	0	0	31. Loss of business location; unable to acquire desired location
	0	0	0	0	0	32. Poor business plan; difficulty with business plan
	0	1	0	0	1	33. Government regulations
	0	1	0	2	0	34. Difficulty receiving timely payments
	2	4	0	0	0	39. Other business issue references

Other Opportunities

	B	C	D	E	F	
	0	0	0	0	0	40. Returned to previous job/occupation
	0	1	0	0	0	41. Acquired a new job/occupation
	0	1	0	0	0	42. Started a new business/ switched focus to other business
	1	3	0	0	0	49. Other opportunities references

Personal Issues

	B	C	D	E	F	
	2	2	2	1	2	90. Personal/family care issues; health
	0	0	0	1	1	91. Relocation
	3	2	8	0	0	92. Unable/unwilling to devote time; cannot get away from other job
	1	2	0	0	0	93. Lack of interest/desire to continue
	1	1	2	0	0	94. Going/returning to school
	0	4	1	3	1	95. Other personal references
	215	163	92	41	32	00. No second mention

Wave B/C/D Inap:
.   Inap, 1-2 in *A50
Wave E/F Inap:
.   Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in LAST WAVE A50

A	B	C	D	E	F	
	BE53a	CE53a	DE53a	EE53a	FE53a	Now that you are no longer involved in this start-up effort, are you -- going back to or continuing your old job?
	97	70	34	16	8	1. Yes
	130	121	77	34	32	5. No
	1	0	1	0	0	8. DK
	3	0	0	0	0	9. NA

Wave B/C/D Inap:
.   Inap, 1-2 in *A50
Wave E/F Inap:
.   Inap, 1-2 in *A50; 3 in *A50 AND 1 in
      LAST WAVE A50

A	B	C	D	E	F	
	BE53b	CE53b	DE53b	EE53b	FE53b	Now that you are no longer involved in this start-up effort, are you -- working at a new job?
	60	55	36	10	8	1. Yes
	167	136	75	40	32	5. No
	1	0	1	0	0	8. DK
	3	0	0	0	0	9. NA

Wave B/C/D Inap:
.   Inap, 1-2 in *A50
Wave E/F Inap:
.   Inap, 1-2 in *A50; 3 in *A50 AND 1 in
      LAST WAVE A50

A	B	C	D	E	F	
	BE53c	CE53c	DE53c	EE53c	FE53c	Now that you are no longer involved in this start-up effort, are you -- working on another start-up?
	40	31	24	12	12	1. Yes
	187	160	87	38	28	5. No
	1	0	1	0	0	8. DK
	3	0	0	0	0	9. NA

Wave B/C/D Inap:
.   Inap, 1-2 in *A50
Wave E/F Inap:
.   Inap, 1-2 in *A50; 3 in *A50 AND 1 in
      LAST WAVE A50

A	B	C	D	E	F	
	BE53d	CE53d	DE53d	EE53d	FE53d	Now that you are no longer involved in this start-up effort, are you -- looking for work?
	13	20	15	2	2	1. Yes
	214	171	96	48	38	5. No
	1	0	1	0	0	8. DK
	3	0	0	0	0	9. NA

Wave B/C/D Inap:
.   Inap, 1-2 in *A50
Wave E/F Inap:
.   Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in LAST WAVE A50

A	B	C	D	E	F	
	BE53z	CE53z	DE53z	EE53z	FE53z	Now that you are no longer involved in this start-up effort, are you -- doing something else?
	187	162	88	34	27	05. Not checked
	5	5	5	4	4	10. School
	11	4	7	2	2	11. Home maker, house spouse/parent; care giver of (elderly) parents
	9	6	2	4	4	12. Retired
	12	5	7	2	2	13. Disabled; ill or recovering
	0	2	0	1	0	14. Volunteer work
	3	7	2	1	1	96. Nothing -- NFS
	1	0	1	1	0	98. DK
	3	0	0	1	0	99. NA

Wave B/C/D Inap:
.   Inap, 1-2 in *A50
Wave E/F Inap:
.   Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in LAST WAVE A50

A	B	C	D	E	F	
	BE55	CE55	DE55	EE55	FE55	Why are others still working on the start-up? (Are there any other reasons?) [PROBE: "Why do they think it is worthwhile?"]
	8	5	2	1	1	1. Enjoy the work/want to do it
	1	5	3	0	2	2. Need the work/income
	5	8	4	1	2	3. Holding out/not ready to give up
	3	5	3	2	3	4. Able to earn enough
	2	2	0	1	1	5. MLM/Franchise -- others still involved
	4	10	2	0	0	6. Other reasons
	1	1	0	1	0	8. DK
	1	0	0	0	0	9. NA

Wave B/C/D Inap:
.   Inap, 1-2 in *A50; 5,8-9 in *E51
Wave E/F Inap:
.   Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in LAST WAVE A50; 5,8-9 in *E51

A	B	C	D	E	F	
	BE56	CE56	DE56	EE56	FE56	To your knowledge, what would be the most accurate description of the current status of this (new) business start-up effort -- others are still working on the start-up effort, others have an operating business, the start-up effort or business has been sold, or something else?

A	B	C	D	E	F	
	18	15	6	5	6	1. Others still working on start-up
	3	14	6	0	3	2. Others have going business
	2	2	2	1	0	3. Start-up was sold
	1	4	0	0	0	4. No longer worked on by anyone
	1	1	0	0	0	8. DK
	0	0	0	0	0	9. NA

Wave B/C/D Inap:
.　　Inap, 1-2 in *A50; 5,8-9 in *E51
Wave E/F Inap:
.　　Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in
　　　LAST WAVE A50; 5,8-9 in *E51

A	B	C	D	E	F	
	BE57	CE57	DE57	EE57	FE57	Wave B:

Wave B:
In what month and year did you have this information about the status of the new business start-up?

Wave C/D/E/F:
In what month and year did you last hear (that others are still working on the start-up/that others have an operating business/that the start-up had been sold/about the status of the (new) business)?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave B/C/D Inap:
.　　Inap, 1-2 in *A50; 5,8-9 in *E51; 8-9 in
　　　*E56; 9998-9999 in *E57b
Wave E/F Inap:
.　　Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in
　　　LAST WAVE A50; 5,8-9 in *E51; 8-9 in
　　　*E56; 9998-9999 in *E57b

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

   BE57a CE57a DE57a EE57a FE57a Wave B:
In what month and year did you have this
information about the status of the new
business start-up?

Wave C/D/E/F:
In what month and year did you last hear (that
others are still working on the start-up/that
others have an operating business/that the
start-up had been sold/about the status of the
(new) business)?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave B/C/D Inap:
.   Inap, 1-2 in *A50; 5,8-9 in *E51; 8-9 in
    *E56;
Wave E/F Inap:
.   Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in
    LAST WAVE A50; 5,8-9 in *E51; 8-9 in
    *E56

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

   BE57b CE57b DE57b EE57b FE57b Wave B:
In what month and year did you have this
information about the status of the new
business start-up?

Wave C/D/E/F:
In what month and year did you last hear (that
others are still working on the start-up/that
others have an operating business/that the
start-up had been sold/about the status of the
(new) business)?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave B/C/D Inap:
.   Inap, 1-2 in *A50; 5,8-9 in *E51; 8-9 in
    *E56;
Wave E/F Inap:
.   Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in
    LAST WAVE A50; 5,8-9 in *E51; 8-9 in
    *E56

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SECTION E3: NEW FIRM TERMINATION

A	B	C	D	E	F	

| | | | | EE71 | FE71 | You reported that you are no longer working on the (new) business, [TX*A3/A3 NAME OF BUSINESS]. Are there other people still managing this business? |

				1	3	1.	Yes
				8	12	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50

A   B   C   D   E   F

EE72	FE72		What is the <u>most</u> important reason you stopped working on this (new) business? FIRST MENTION

<u>Money/Finance</u>

E	F		
0	0	10.	Insufficient start-up funds/financing
0	0	11.	Bad credit; difficulty acquiring new loan
0	1	12.	Acquiring funds; financing (NFS)
1	0	19.	Other Money/Finance references

<u>Product/Service Sales/Revenue</u>

E	F		
1	2	20.	Low demand/interest
0	0	21.	Low profit/revenue
0	0	22.	Competition too strong
0	0	23.	Difficulty marketing/finding customers
0	0	29.	Other Product/Service Sales/Revenue references

<u>Business Issues</u>

E	F		
1	1	30.	Loss of partner/valuable employee/contact
0	0	31.	Loss of business location; unable to acquire desired location
0	0	32.	Poor business plan; difficulty with business plan
0	0	33.	Government regulations
0	0	34.	Difficulty receiving timely payments
0	1	39.	Other business issue references

<u>Other Opportunities</u>

E	F		
0	0	40.	Returned to previous job/occupation
0	0	41.	Acquired a new job/occupation
0	1	42.	Started a new business/ switched focus to other business
0	1	49.	Other opportunities references

<u>Personal Issues</u>

E	F		
4	6	90.	Personal/family care issues; health
1	0	91.	Relocation
0	0	92.	Unable/unwilling to devote time; cannot get away from other job
0	2	93.	Lack of interest/desire to continue
0	0	94.	Going/returning to school
1	0	95.	Other personal references
0	0	98.	DK
0	0	99.	NA
		.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

A   B   C   D   E   F

A   B   C   D   E   F

	EE72a	FE72a	What is the <u>most</u> important reason you stopped working on this (new) business? SECOND MENTION

<u>Money/Finance</u>
E	F		
0	0	10.	Insufficient start-up funds/financing
0	0	11.	Bad credit; difficulty acquiring new loan
0	0	12.	Acquiring funds; financing (NFS)
0	0	19.	Other Money/Finance references

<u>Product/Service Sales/Revenue</u>
E	F		
0	0	20.	Low demand/interest
0	0	21.	Low profit/revenue
0	0	22.	Competition too strong
0	0	23.	Difficulty marketing/finding customers
0	0	29.	Other Product/Service Sales/Revenue references

<u>Business Issues</u>
E	F		
0	0	30.	Loss of partner/valuable employee/contact
0	0	31.	Loss of business location; unable to acquire desired location
0	0	32.	Poor business plan; difficulty with business plan
0	1	33.	Government regulations
0	0	34.	Difficulty receiving timely payments
0	0	39.	Other business issue references

<u>Other Opportunities</u>
E	F		
0	0	40.	Returned to previous job/occupation
0	0	41.	Acquired a new job/occupation
0	0	42.	Started a new business/ switched focus to other business
0	0	49.	Other opportunities references

<u>Personal Issues</u>
E	F		
0	1	90.	Personal/family care issues; health
0	0	91.	Relocation
1	0	92.	Unable/unwilling to devote time; cannot get away from other job
0	0	93.	Lack of interest/desire to continue
0	0	94.	Going/returning to school
0	0	95.	Other personal references
8	13	00.	No second mention
		.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

A	B	C	D	E	F			

EE73a FE73a Now that you are no longer involved in this (new) business, are you -- going back to or continuing your old job?

				1	5	1.	Yes
				8	10	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50

A	B	C	D	E	F			

EE73b FE73b Now that you are no longer involved in this (new) business, are you -- working at a new job?

				2	5	1.	Yes
				7	10	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50

A	B	C	D	E	F			

EE73c FE73c Now that you are no longer involved in this (new) business, are you -- working on another start-up?

				2	3	1.	Yes
				7	12	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50

A	B	C	D	E	F			

EE73d FE73d Now that you are no longer involved in this (new) business, are you -- looking for work?

				2	0	1.	Yes
				7	15	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

EE73z FE73z Now that you are no longer involved in this (new) business, are you -- doing something else?

E	F		
6	13	05.	Not checked
0	0	10.	School
1	0	11.	Home maker, house spouse/parent; care giver of (elderly) parents
2	1	12.	Retired
0	0	13.	Disabled; ill or recovering
0	1	14.	Volunteer work
0	0	96.	Nothing -- NFS
0	0	98.	DK
0	0	99.	NA
		.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

EE75 FE75 Why are others still working on this (new) business? (Are there any other reasons?)

E	F		
0	2	1.	Enjoy the work/want to do it
0	0	2.	Need the work/income
0	0	3.	Holding out/not ready to give up
0	1	4.	Able to earn enough
1	0	5.	MLM/Franchise -- others still involved
0	0	6.	Other reasons
0	0	8.	DK
0	0	9.	NA
		.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

EE76 FE76 To your knowledge, what would be the most accurate description of the current status of this (new) business -- others are still managing and operating business, the business has been sold, or something else?

E	F		
1	3	1.	Others still operating
0	0	3.	Business was sold
0	0	4.	No one operating (if vol.)
0	0	8.	DK
0	0	9.	NA
		.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

                                    EE77 FE77 In what month and year did you last hear (that others are still managing and operating the business/that the business has been sold/about the status of the (new) business)?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71; 8-9 in *E76; 9998-9999 in *E77b

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

EE77a FE77a In what month and year did you last hear (that others are still managing and operating the business/that the business had been sold/about the status of the business)?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71; 8-9 in *E76

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

EE77b FE77b In what month and year did you last hear (that others are still managing and operating the business/that the business had been sold/about the status of the business)?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71; 8-9 in *E76

A	B	C	D	E	F	
				EE78	FE78	In the past 12 months, were any bankruptcy proceedings initiated on behalf of this (new) business, [TX*A3/A3 NAME OF BUSINESS]?
				0	0	1. Yes
				8	12	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71

A	B	C	D	E	F	
				EE79	FE79	In what month and year were the proceedings initially filed with the bankruptcy court?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						. Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71; 5,8-9 in *E78

A	B	C	D	E	F	
				EE79a	FE79a	In what month and year were the proceedings initially filed with the bankruptcy court?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						. Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71; 5,8-9 in *E78

A	B	C	D	E	F	
				EE79b	FE79b	In what month and year were the proceedings initially filed with the bankruptcy court?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						. Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71; 5,8-9 in *E78

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

EE80 FE80 What was the <u>major</u> reason why this (new) business, [TX*A3/A3 NAME OF BUSINESS], was shut down?
FIRST MENTION

<u>Money/Finance</u>

E	F		
0	0	10.	Insufficient start-up funds/financing
0	0	11.	Bad credit; difficulty acquiring new loan
0	0	12.	Acquiring funds; financing (NFS)
0	0	19.	Other Money/Finance references

<u>Product/Service Sales/Revenue</u>

E	F		
1	1	20.	Low demand/interest
0	1	21.	Low profit/revenue
0	0	22.	Competition too strong
0	2	23.	Difficulty marketing/finding customers
0	0	29.	Other Product/Service Sales/Revenue references

<u>Business Issues</u>

E	F		
1	1	30.	Loss of partner/valuable employee/contact
0	0	31.	Loss of business location; unable to acquire desired location
0	0	32.	Poor business plan; difficulty with business plan
1	0	33.	Government regulations
0	0	34.	Difficulty receiving timely payments
0	0	39.	Other business issue references

<u>Other Opportunities</u>

E	F		
0	0	40.	Returned to previous job/occupation
1	0	41.	Acquired a new job/occupation
0	0	42.	Started a new business/ switched focus to other business
0	0	49.	Other opportunities references

<u>Personal Issues</u>

E	F		
2	5	90.	Personal/family care issues; health
1	1	91.	Relocation
0	0	92.	Unable/unwilling to devote time; cannot get away from other job
0	0	93.	Lack of interest/desire to continue
0	0	94.	Going/returning to school
1	1	95.	Other personal references
0	0	98.	DK
0	0	99.	NA
		.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

EE80a FE80a What was the <u>major</u> reason why this (new)
             business, [TX*A3/A3 NAME OF BUSINESS], was
             shut down?
             SECOND MENTION

             <u>Money/Finance</u>
0   0   10.   Insufficient start-up funds/financing
0   0   11.   Bad credit; difficulty acquiring new
                   loan
0   0   12.   Acquiring funds; financing (NFS)
0   0   19.   Other Money/Finance references

             <u>Product/Service Sales/Revenue</u>
0   0   20.   Low demand/interest
0   0   21.   Low profit/revenue
0   0   22.   Competition too strong
1   0   23.   Difficulty marketing/finding customers
0   0   29.   Other Product/Service Sales/Revenue
                   references

             <u>Business Issues</u>
0   0   30.   Loss of partner/valuable
                   employee/contact
0   0   31.   Loss of business location; unable to
                   acquire desired location
0   0   32.   Poor business plan; difficulty with
                   business plan
0   0   33.   Government regulations
0   0   34.   Difficulty receiving timely payments
0   0   39.   Other business issue references

             <u>Other Opportunities</u>
0   0   40.   Returned to previous job/occupation
0   0   41.   Acquired a new job/occupation
0   0   42.   Started a new business/ switched focus
                   to other business
0   0   49.   Other opportunities references

             <u>Personal Issues</u>
0   0   90.   Personal/family care issues; health
0   0   91.   Relocation
1   0   92.   Unable/unwilling to devote time; cannot
                   get away from other job
0   0   93.   Lack of interest/desire to continue
0   0   94.   Going/returning to school
0   0   95.   Other personal references
6   12   00.   No second mention
             .   Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or
                   MISSING in LAST WAVE A50; 1 in *E71

A	B	C	D	E	F

EE81a FE81a Which of the following were critical in the decision to shut down the business? Would you say -- the inability to obtain credit or loans?

				E	F		
				2	0	1.	Yes
				6	12	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71

A	B	C	D	E	F

EE81b FE81b Which of the following were critical in the decision to shut down the business? Would you say -- the unacceptable costs or terms of credit or loans?

				E	F		
				2	0	1.	Yes
				6	12	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71

A	B	C	D	E	F

EE81c FE81c Which of the following were critical in the decision to shut down the business? Would you say -- the slowing or sales or lost sales or revenue?

				E	F		
				3	5	1.	Yes
				5	7	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71

A	B	C	D	E	F

EE81d FE81d Which of the following were critical in the decision to shut down the business? Would you say -- the unacceptably low profits after expenses?

				E	F		
				3	0	1.	Yes
				5	12	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71

A	B	C	D	E	F

EE81e FE81e Which of the following were critical in the decision to shut down the business? Would you say -- the unpredictability of business conditions?

				E	F		
				5	1	1.	Yes
				3	11	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71

A	B	C	D	E	F

EE81f FE81f Which of the following were critical in the decision to shut down the business? Would you say -- the falling real estate values?

				E	F		
				1	0	1.	Yes
				7	12	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71

A	B	C	D	E	F

EE81g FE81g Which of the following were critical in the decision to shut down the business? Would you say -- the falling values of physical assets such as equipment, vehicles or inventory?

				E	F		
				1	0	1.	Yes
				7	12	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71

A	B	C	D	E	F

EE81h FE81h Which of the following were critical in the decision to shut down the business? Would you say -- the health insurance costs?

				E	F		
				1	0	1.	Yes
				7	12	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 1-2 in *A50; 3 in *A50 AND 2 or MISSING in LAST WAVE A50; 1 in *E71

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

EE81z FE81z Which of the following were critical in the
             decision to shut down the business? Would you
             say -- some other factor?

7   5   05.   Not checked
1   7   10.   Personal issues
0   0   98.   DK
0   0   99.   NA
        .   Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or
                    MISSING in LAST WAVE A50; 1 in *E71

SECTION F: ATTITUDES TOWARD COMPETITION

A	B	C	D	E	F	
AF1	BF1	CF1	DF1	EF1	FF1	Please indicate whether you strongly agree, agree, neither agree nor disagree, disagree or strongly disagree with each of the following statements as it applies to this (new) business.

Lower prices are important for this new business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?

A	B	C	D	E	F		
305	28	35	38	88	64	1.	Strongly agree
406	43	44	45	134	129	2.	Agree
93	10	12	9	41	28	3.	Neither
174	22	20	16	45	47	4.	Disagree
60	8	4	2	20	10	5.	Strongly disagree
174	17	26	21	48	42	6.	Not relevant
2	0	0	1	0	0	8.	DK
0	0	4	0	0	0	9.	NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AF2	BF2	CF2	DF2	EF2	FF2	Quality products or services are important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?

A	B	C	D	E	F		
907	104	102	101	264	228	1.	Strongly agree
242	18	25	25	85	76	2.	Agree
11	1	3	2	5	0	3.	Neither
10	1	1	1	2	2	4.	Disagree
1	1	1	0	1	1	5.	Strongly disagree
43	3	9	3	19	13	6.	Not relevant
0	0	0	0	0	0	8.	DK
0	0	4	0	0	0	9.	NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
A	B	C	D	E	F	
AF3	BF3	CF3	DF3	EF3	FF3	Serving those missed by others is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?
538	64	64	55	132	111	1. Strongly agree
436	37	53	53	159	126	2. Agree
78	9	9	7	23	22	3. Neither
46	7	5	5	22	21	4. Disagree
2	1	0	0	3	4	5. Strongly disagree
113	9	10	12	37	36	6. Not relevant
1	0	0	0	0	0	8. DK
0	1	4	0	0	0	9. NA
						Wave B/C/D Inap:
						. Inap, 2-3 in *A50
						Wave E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
AF4	BF4	CF4	DF4	EF4	FF4	Being first to market a new product or service (is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
297	24	26	25	79	69	1. Strongly agree
335	35	32	27	96	91	2. Agree
139	20	17	22	41	26	3. Neither
153	20	28	20	55	60	4. Disagree
35	2	6	1	15	7	5. Strongly disagree
254	27	32	37	89	67	6. Not relevant
1	0	0	0	1	0	8. DK
0	0	4	0	0	0	9. NA
						Wave B/C/D Inap:
						. Inap, 2-3 in *A50
						Wave E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
AF5	BF5	CF5	DF5	EF5	FF5	**Doing a better job of marketing and promotion** (is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
525	59	57	49	148	126	1. Strongly agree
478	44	53	56	154	139	2. Agree
75	11	8	10	25	14	3. Neither
48	7	9	5	16	16	4. Disagree
8	1	0	0	4	1	5. Strongly disagree
80	6	13	12	29	24	6. Not relevant
0	0	1	0	0	0	8. DK
0	0	4	0	0	0	9. NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AF6	BF6	CF6	DF6	EF6	FF6	**A superior location and customer convenience** (are important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
368	29	29	35	87	65	1. Strongly agree
347	29	36	29	102	89	2. Agree
88	15	15	12	30	35	3. Neither
135	17	22	19	54	50	4. Disagree
38	5	6	4	14	6	5. Strongly disagree
237	33	33	33	88	75	6. Not relevant
1	0	0	0	1	0	8. DK
0	0	4	0	0	0	9. NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AF7	BF7	CF7	DF7	EF7	FF7	**More contemporary, attractive products** (are important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
316	31	28	24	66	63	1. Strongly agree
400	39	42	45	137	124	2. Agree
106	15	15	14	35	24	3. Neither
104	9	15	13	38	36	4. Disagree
19	3	3	4	11	3	5. Strongly disagree
268	31	38	32	89	70	6. Not relevant
1	0	0	0	0	0	8. DK
0	0	4	0	0	0	9. NA
						Wave B/C/D Inap:
						. Inap, 2-3 in *A50
						Wave E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
AF8	BF8	CF8	DF8	EF8	FF8	**The technical and scientific expertise of the start-up team** (is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)
375	43	44	38	112	87	1. Strongly agree
372	34	47	47	112	110	2. Agree
89	6	8	8	22	19	3. Neither
110	16	12	9	36	29	4. Disagree
15	2	3	0	4	5	5. Strongly disagree
252	27	27	30	90	70	6. Not relevant
1	0	0	0	0	0	8. DK
0	0	4	0	0	0	9. NA
						Wave B/C/D Inap:
						. Inap, 2-3 in *A50
						Wave E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF9	BF9	CF9	DF9	EF9	FF9	<u>Developing new or advanced product technology or process technology for creating goods or services</u> (is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)

277	22	23	27	79	63	1. Strongly agree
342	35	45	35	111	97	2. Agree
93	15	11	13	26	25	3. Neither
138	16	12	14	49	34	4. Disagree
20	3	2	1	6	4	5. Strongly disagree
343	37	48	42	105	97	6. Not relevant
1	0	0	0	0	0	8. DK
0	0	4	0	0	0	9. NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF10	BF10	CF10	DF10	EF10	FF10	<u>Development of intellectual property such as a patent, copyright or trademark</u> (is important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?)

195	10	13	16	57	49	1. Strongly agree
247	21	24	26	66	61	2. Agree
119	14	12	11	26	24	3. Neither
168	23	21	12	77	62	4. Disagree
37	5	7	5	19	9	5. Strongly disagree
445	55	64	62	131	115	6. Not relevant
3	0	0	0	0	0	8. DK
0	0	4	0	0	0	9. NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AF11	BF11	CF11	DF11	EF11	FF11	[ONLY ASK IF MORE THAN ONE AGREE F1-F10] You have mentioned a number of things that might be important for this (new) business to be competitive including [READ F1-F10 THAT R STRONGLY AGREED OR AGREED TO]. Which of these is the single most critical thing for the survival of this (new) business?
138	7	11	14	34	32	01. Lower prices
480	59	76	65	166	141	02. Quality products/services
113	15	12	10	37	29	03. Serving those missed by others
29	3	3	5	14	6	04. First to market new prod/serv.
130	21	17	14	51	49	05. Better marketing/promotion
124	5	9	4	23	25	06. Location customer convenience
26	2	3	0	6	6	07. More contemp. products
77	9	4	9	17	15	08. Technical expertise
29	4	4	9	14	6	09. Developing advanced technology
35	1	1	1	9	7	10. Developing intellect. property
20	0	0	0	0	0	98. DK
3	0	0	0	0	0	99. NA

Wave A Inap:
.   Inap, 3-9 in ALL AF1-AF10
Wave B/C/D Inap:
.   Inap, 2-3 in *A50; 3-9 in ALL *F1-*F10
Wave E/F Inap:
.   Inap, 3 in *A50; 3-9 in ALL *F1-*F10

A   B   C   D   E   F
AF11   BF11   CF11   DF11   EF11   FF11

SECTION G: OWNERS, KEY NON-OWNERS, AND HELPERS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG1						As you know, the creation of a new business often involves contributions of many individuals.
						We would like to start with a list of those people who expect to share ownership of the new business, including any other businesses or financial institutions that expect an ownership share. Will the new business be owned only by yourself, only by yourself and your spouse, or by yourself and some other people or businesses?
628						1. Self only
267						2. Self and spouse
319						3. Self and other

A	B	C	D	E	F	
	BG0a	CG0a	DG0a	EG0a	FG0a	In our (previous/last) interview, you indicated that you (<u>alone</u>/and [NAMES TX*G4_n]) (would) own the (new) business. Is this still correct?
	663	502	387	357	303	1. Yes
	23	17	14	5	6	2. No, add an owner
	47	26	11	11	9	5. No, delete an owner
	5	10	3	2	1	6. No, both add and delete owners
	3	0	0	1	1	8. DK
	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
	BG0b	CG0b	DG0b	EG0b	FG0b	INTERVIEWER CHECKPOINT
	297	207	169	147	120	1. IF MORE THAN ONE OWNER (*G2>1) --> GO TO G0c
	366	295	218	210	183	2. IF ONLY ONE OWNER (*G2=1) --> GO TO G13c
						. Inap, 3 in *A50; 2,5-6,8-9 in *G0a

A	B	C	D	E	F	
	BG0c	CG0c	DG0c	EG0c	FG0c	In our (previous/last) interview, you indicated that you (would) own approximately [*G6_1] percent of the (new) business (and ([NAMES TX*G4_n] (would own/owns) approximately [PERCENTS *G6_n] percent)). Is this still correct?
	278	194	157	141	117	1. Yes
	17	13	12	6	3	5. No
	2	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 2,5-6,8-9 in *G0a; 2 in *G0b

A	B	C	D	E	F	
	BG2a	CG2a	DG2a	EG2a	FG2a	How many <u>additional</u> people or other businesses or financial institutions, not including the [*G2] reported last time, currently share ownership of the (new) business?
						CODE NUMBER OF OWNERS (1-95)
						. Inap, 3 in *A50; 1,5,8-9 in *G0a

A	B	C	D	E	F	
AG2	BG2	CG2	DG2	EG2	FG2	How many total people or other businesses or financial institutions will share ownership of the (new) business?
						CODE NUMBER OF OWNERS (1-95)
						95. 95 or more owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
AG3	BG3	CG3	DG3	EG3	FG3	Wave A: Has a formal agreement regarding shares of ownership been developed for the new business?
						Wave B/C/D/E/F: Has a new formal agreement regarding shares of ownership been developed for the (new) business, [TX*A3/AA3]?
179	39	34	17	9	9	1. Yes
404	53	32	23	15	10	5. No
2	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 1 in AG1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c

A	B	C	D	E	F	
AG6_1	BG6_1	CG6_1	DG6_1	EG6_1	FG6_1	Once this business is operational, what proportion of the ownership will you have? (Please remember that the total ownership should add up to one hundred percent).

CODE PERCENT (1-100)
998. DK
999. NA
Wave A Inap:
.   Inap, 1 in AG1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c

A	B	C	D	E	F	
AG7_1	BG7_1	CG7_1	DG7_1	EG7_1	FG7_1	Have you signed an agreement regarding this ownership share?
112	23	22	11	7	7	1. Yes
66	11	7	4	2	2	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 1 in AG1; 5,8-9 in AG3
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 1 in *G2

A	B	C	D	E	F

AG8_1 BG8_1 CG8_1 DG8_1 EG8_1 FG8_1   In what month and year did you sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 1 in AG1; 5,8-9 in AG3; 5,8-9 in AG7_1; 9998-9999 in AG8b_1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_1; 9998-9999 in *G8b_1

A	B	C	D	E	F

AG8a_1 BG8a_1 CG8a_1 DG8a_1 EG8a_1 FG8a_1   In what month and year did you sign this agreement?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 1 in AG1; 5,8-9 in AG3; 5,8-9 in AG7_1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_1

A	B	C	D	E	F

AG8b_1 BG8b_1 CG8b_1 DG8b_1 EG8b_1 FG8b_1   In what month and year did you sign this agreement?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 1 in AG1; 5,8-9 in AG3; 5,8-9 in AG7_1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_1

A	B	C	D	E	F	
	BG4c_2	CG4c_2	DG4c_2	EG4c_2	FG4c_2	[IF OLD OWNER] Is [OWNER NAME] still an owner?
	43	30	19	13	7	1. Yes
	35	21	12	9	7	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; no further owners

A	B	C	D	E	F	
AG5_2	BG5_2	CG5_2	DG5_2	EG5_2	FG5_2	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
555	54	41	27	13	12	1. Own behalf
27	3	1	0	1	0	2. Represent institution
4	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap;
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_2 or no new owner #2; no further owners

A	B	C	D	E	F	
AG6_2	BG6_2	CG6_2	DG6_2	EG6_2	FG6_2	Once this business is operational, what proportion of the ownership will [NAME] have? (Please remember that the total ownership should add up to one hundred percent.)

CODE PERCENT (1-100)
998. DK
999. NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c 2 or no new owner #2; no further owners

A	B	C	D	E	F	
AG7_2	BG7_2	CG7_2	DG7_2	EG7_2	FG7_2	Has [NAME] signed an agreement regarding this ownership share?
118	22	19	7	5	7	1. Yes
59	8	4	5	3	1	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 5,8-9 in AG3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_2 or no new owner #2; no further owners

A	B	C	D	E	F	
AG8_2	BG8_2	CG8_2	DG8_2	EG8_2	FG8_2	In what month and year did [NAME] sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_2; 9998-9999 in AG8b_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_2; 5 in *G4c_2 or no new owner #2; 9998-9999 in *G8b_2; no further owners

A	B	C	D	E	F	
AG8a_2	BG8a_2	CG8a_2	DG8a_2	EG8a_2	FG8a_2	In what month and year did [NAME] sign this agreement?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_2; 5 in *G4c 2 or no new owner #2; no further owners

A	B	C	D	E	F	
AG8b_2	BG8b_2	CG8b_2	DG8b_2	EG8b_2	FG8b_2	In what month and year did [NAME] sign this agreement?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_2; 5 in *G4c_2 or no new owner #2; no further owners

A	B	C	D	E	F	
	BG4c_3	CG4c_3	DG4c_3	EG4c_3	FG4c_3	[IF OLD OWNER] Is [OWNER NAME] still an owner?
	23	13	6	7	4	1. Yes
	17	12	4	3	5	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; no further owners

A	B	C	D	E	F	
AG5_3	BG5_3	CG5_3	DG5_3	EG5_3	FG5_3	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
138	30	26	11	6	5	1. Own behalf
17	2	0	1	2	1	2. Represent institution
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_3 or no new owner #3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG6_3	BG6_3	CG6_3	DG6_3	EG6_3	FG6_3	Once this business is operational, what proportion of the ownership will [NAME] have? (Please remember that the total ownership should add up to one hundred percent).

CODE PERCENT (1-100)
998. DK
999. NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
      1,8-9 in *G0c; 5 in *G4c_3 or no new
      owner #3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG7_3	BG7_3	CG7_3	DG7_3	EG7_3	FG7_3	Has [NAME] signed an agreement regarding this ownership share?

A	B	C	D	E	F		
46	15	12	6	3	5	1.	Yes
25	6	5	2	3	0	5.	No
4	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 5,8-9 in AG3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
      1,8-9 in *G0c; 5,8-9 in *G3; 5 in *G4c_3
      or no new owner #3; no further owners

A	B	C	D	E	F
AG8_3	BG8_3	CG8_3	DG8_3	EG8_3	FG8_3

In what month and year did [NAME] sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_3; 9998-9999 in AG8b_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_3; 5 in *G4c_3 or no new owner #3; 9998-9999 in *G8b_3; no further owners

A	B	C	D	E	F
AG8a_3	BG8a_3	CG8a_3	DG8a_3	EG8a_3	FG8a_3

In what month and year did [NAME] sign this agreement?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_3; 5 in *G4c_3 or no new owner #3; no further owners

A	B	C	D	E	F
AG8b_3	BG8b_3	CG8b_3	DG8b_3	EG8b_3	FG8b_3

In what month and year did [NAME] sign this agreement?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_3; 5 in *G4c_3 or no new owner #3; no further owners

A	B	C	D	E	F		
	BG4c_4	CG4c_4	DG4c_4	EG4c_4	FG4c_4	[IF OLD OWNER] Is [OWNER NAME] still an owner?	
	14	7	1	4	1	1.	Yes
	15	6	1	1	4	5.	No
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
						.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; no further owners

A	B	C	D	E	F		
AG5_4	BG5_4	CG5_4	DG5_4	EG5_4	FG5_4	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?	
69	17	12	6	6	2	1.	Own behalf
9	1	0	1	2	0	2.	Represent institution
2	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_4 or no new owner #4; no further owners

A	B	C	D	E	F	
AG6_4	BG6_4	CG6_4	DG6_4	EG6_4	FG6_4	Once this business is operational, what proportion of the ownership will [NAME] have? (Please remember that the total ownership should add up to one hundred percent).

CODE PERCENT (1-100)
998. DK
999. NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_4 or no new owner #4; no further owners

A	B	C	D	E	F	
AG7_4	BG7_4	CG7_4	DG7_4	EG7_4	FG7_4	Has [NAME] signed an agreement regarding this ownership share?
29	7	6	2	4	1	1. Yes
13	3	2	2	2	0	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 5,8-9 in AG3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5 in *G4c_4 or no new owner #4; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG8_4	BG8_4	CG8_4	DG8_4	EG8_4	FG8_4

In what month and year did [NAME] sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_4; 9998-9999 in AG8b_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_4; 5 in *G4c_4 or no new owner #4; 9998-9999 in *G8b_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG8a_4	BG8a_4	CG8a_4	DG8a_4	EG8a_4	FG8a_4

In what month and year did [NAME] sign this agreement?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_4; 5 in *G4c_4 or no new owner #4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG8b_4	BG8b_4	CG8b_4	DG8b_4	EG8b_4	FG8b_4

In what month and year did [NAME] sign this agreement?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_4; 5 in *G4c_4 or no new owner #4; no further owners

A	B	C	D	E	F	
	BG4c_5	CG4c_5	DG4c_5	EG4c_5	FG4c_5	[IF OLD OWNER] (Is [OWNER NAME] still an owner?/Are all the other [NUMBER OVER 4] people still owners?)
	8	6	4	2	3	1. Yes
	5	2	1	2	0	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; no further owners

A	B	C	D	E	F	
AG5_5	BG5_5	CG5_5	DG5_5	EG5_5	FG5_5	(Is [NAME]/are all the others) acting on their own behalf or (does [NAME]/do all the others) represent a business, financial institution, government agency, or other legal entity?
10	6	5	3	5	2	1. Own behalf
3	0	0	1	0	0	2. Represent institution
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap: . Inap, no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_5 or no new owner #5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AG6_5 BG6_5 CG6_5 DG6_5 EG6_5 FG6_5 Once this business is operational, what
                                    proportion of the ownership will ([NAME]/all
                                    the others) have?
                                    (Please remember that the total ownership
                                    should add up to one hundred percent).

                                    CODE PERCENT (1-100)
                                    998. DK
                                    999. NA
                                    Wave A Inap:
                                    .   Inap, no further owners
                                    Wave B/C/D/E/F Inap:
                                    .   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
                                          1,8-9 in *G0c; 5 in *G4c_5 or no new
                                          owner #5; no further owners

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AG7_5 BG7_5 CG7_5 DG7_5 EG7_5 FG7_5 (Has [NAME]/Have all the others) signed an
                                    agreement regarding this ownership share?

  11   2   3   2   4   2   1.   Yes
   7   2   0   1   1   0   5.   No
   1   0   0   0   0   1   8.   DK
   0   0   0   0   0   0   9.   NA
                                    Wave A Inap:
                                    .   Inap, 5,8-9 in AG3; no further owners
                                    Wave B/C/D/E/F Inap:
                                    .   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
                                          1,8-9 in *G0c; 5,8-9 in *G3; 5 in *G4c_5
                                          or no new owner #5; no further owners
                                          [NOT COLLECTED FOR _5 IF MORE THAN 5
                                          OWNERS IN WAVE A]

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AG8_5 BG8_5 CG8_5 DG8_5 EG8_5 FG8_5 In what month and year did ([NAME]/all the others first) sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_5; 9998-9999 in AG8b_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_5; 5 in *G4c_5 or no new owner #5; 9998-9999 in *G8b_5; no further owners
        [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AG8a_5 BG8a_5 CG8a_5 DG8a_5 EG8a_5 FG8a_5 In what month and year did ([NAME]/all the others first) sign this agreement?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_5; 5 in *G4c_5 or no new owner #5; no further owners
        [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AG8b_5 BG8b_5 CG8b_5 DG8b_5 EG8b_5 FG8b_5 In what month and year did ([NAME]/all the others first) sign this agreement?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 5,8-9 in AG3; 5,8-9 in AG7_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_5; 5 in *G4c_5 or no new owner #5; no further owners
        [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
		CG4c_6	DG4c_6	EG4c_6	FG4c_6	[IF OLD OWNER] Is [OWNER NAME] still an owner?
		0	0	0	0	1. Yes
		0	0	0	0	5. No
		0	0	0	0	8. DK
		0	0	0	0	9. NA
						. Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners

A	B	C	D	E	F	
	BG5_6	CG5_6	DG5_6	EG5_6	FG5_6	(Is [NAME]/are all the others) acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
	1	1	1	2	1	1. Own behalf
	0	0	0	0	0	2. Represent institution
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						Wave B Inap:
						. Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; no new owner #6; no further owners
						Wave C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_6 or no new owner #6; no further owners

A	B	C	D	E	F	
	BG6_6	CG6_6	DG6_6	EG6_6	FG6_6	Once this business is operational, what proportion of the ownership will ([NAME]/all the others) have?

CODE PERCENT (1-100)
998. DK
999. NA
Wave B Inap:
.   Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; no new owner #6; no further owners
Wave C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_6 or no new owner #6; no further owners

A	B	C	D	E	F	
	BG7_6	CG7_6	DG7_6	EG7_6	FG7_6	(Has [NAME]/have all the others) signed an agreement regarding this ownership share?
0	0	0	1	1	1.	Yes
1	0	1	0	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA

Wave B Inap:
.   Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; 5,8-9 in BG3; no new owner #6; no further owners
Wave C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_6 or no new owner #6; no further owners

A	B	C	D	E	F	
	BG8_6	CG8_6	DG8_6	EG8_6	FG8_6	In what month and year did ([NAME]/all the others) first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave B Inap:
.   Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; 5,8-9 in BG3; 5,8-9 in BG7_6; no new owner #6; 9998-9999 in BG8b_6; no further owners
Wave C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_6; 5 in *G4c_6 or no new owner #6; 9998-9999 in *G8b_6; no further owners

A	B	C	D	E	F	
	BG8a_6	CG8a_6	DG8a_6	EG8a_6	FG8a_6	In what month and year did ([NAME]/all the others) first sign this agreement?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave B Inap:
.   Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; 5,8-9 in BG3; 5,8-9 in BG7_6; no new owner #6; no further owners
Wave C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_6; 5 in *G4c_6 or no new owner #6; no further owners

A	B	C	D	E	F	
	BG8b_6	CG8b_6	DG8b_6	EG8b_6	FG8b_6	In what month and year did ([NAME]/all the others) first sign this agreement?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave B Inap:
.   Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; 5,8-9 in BG3; 5,8-9 in BG7_6; no new owner #6; no further owners
Wave C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_6; 5 in *G4c_6 or no new owner #6; no further owners

A	B	C	D	E	F
				EG4c_7	FG4c_7

[IF OLD OWNER]
Is [OWNER NAME] still an owner?

A	B	C	D	E	F		
				0	0	1.	Yes
				0	0	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners

---

A	B	C	D	E	F
			DG5_7	EG5_7	FG5_7

Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?

A	B	C	D	E	F		
			1	2	1	1.	Own behalf
			0	0	0	2.	Represent institution
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_7 or no new owner #7; no further owners

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A	B	C	D	E	F
			DG6_7	EG6_7	FG6_7

Once this business is operational, what proportion of the ownership will [NAME] have?

CODE PERCENT (1-100)
998. DK
999. NA
. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_7 or no new owner #7; no further owners

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A	B	C	D	E	F
			DG7_7	EG7_7	FG7_7

Has [NAME] signed an agreement regarding this ownership share?

A	B	C	D	E	F		
			0	1	1	1.	Yes
			1	0	0	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_7 or no new owner #7; no further owners

A   B   C   D   E   F

                    DG8_7 EG8_7 FG8_7 In what month and year did [NAME] first sign
                                       this agreement?

                                       SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                       MOYR8.
                                       [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                       SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                       .   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
                                             1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in
                                             *G7_7; 5 in *G4c_7 or no new owner #7;
                                             9998-9999 in *G8b_7; no further owners

A   B   C   D   E   F

                    DG8a_7 EG8a_7 FG8a_7 In what month and year did [NAME] first sign
                                          this agreement?

                                          CODE MONTH (01-12)
                                          13.   Winter
                                          14.   Spring
                                          15.   Summer
                                          16.   Fall
                                          98.   DK
                                          99.   NA
                                          .   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
                                                 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in
                                                 *G7_7; 5 in *G4c_7 or no new owner #7;
                                                 no further owners

A   B   C   D   E   F

                    DG8b_7 EG8b_7 FG8b_7 In what month and year did [NAME] first sign
                                          this agreement?

                                          CODE FOUR DIGIT YEAR
                                          9998. DK
                                          9999. NA
                                          .   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b;
                                                 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in
                                                 *G7_7; 5 in *G4c_7 or no new owner #7;
                                                 no further owners

A	B	C	D	E	F	
				EG4c_8	FG4c_8	[IF OLD OWNER] Is [OWNER NAME] still an owner?
				0	0	1. Yes
				0	0	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners

A	B	C	D	E	F	
			DG5_8	EG5_8	FG5_8	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
			1	1	0	1. Own behalf
			0	0	0	2. Represent institution
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_8 or no new owner #8; no further owners

A	B	C	D	E	F	
			DG6_8	EG6_8	FG6_8	Once this business is operational, what proportion of the ownership will [NAME] have?
						CODE PERCENT (1-100) 998. DK 999. NA . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_8 or no new owner #8; no further owners

A	B	C	D	E	F	
			DG7_8	EG7_8	FG7_8	Has [NAME] signed an agreement regarding this ownership share?
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_8 or no new owner #8; no further owners

A	B	C	D	E	F
			DG8_8	EG8_8	FG8_8

In what month and year did [NAME] first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_8; 5 in *G4c_8 or no new owner #8; 9998-9999 in *G8b_8; no further owners

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A	B	C	D	E	F
			DG8a_8	EG8a_8	FG8a_8

In what month and year did [NAME] first sign this agreement?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_8; 5 in *G4c_8 or no new owner #8; no further owners

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A	B	C	D	E	F
			DG8b_8	EG8b_8	FG8b_8

In what month and year did [NAME] first sign this agreement?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_8; 5 in *G4c_8 or no new owner #8; no further owners

A	B	C	D	E	F	
				EG4c_9	FG4c_9	[IF OLD OWNER] Is [OWNER NAME] still an owner?
				0	0	1. Yes
				0	0	5. No
				0	0	8. DK
				0	0	9. NA
					.	Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners

A	B	C	D	E	F	
			DG5_9	EG5_9	FG5_9	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
			1	1	0	1. Own behalf
			0	0	0	2. Represent institution
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_9 or no new owner #9; no further owners

A	B	C	D	E	F	
			DG6_9	EG6_9	FG6_9	Once this business is operational, what proportion of the ownership will [NAME] have?
						CODE PERCENT (1-100) 998. DK 999. NA . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_9 or no new owner #9; no further owners

A	B	C	D	E	F	
			DG7_9	EG7_9	FG7_9	Has [NAME] signed an agreement regarding this ownership share?
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_9 or no new owner #9; no further owners

A   B   C   D   E   F

               DG8_9 EG8_9 FG8_9   In what month and year did [NAME] first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_9; 5 in *G4c_9 or no new owner #9; 9998-9999 in *G8b_9; no further owners

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A   B   C   D   E   F

               DG8a_9 EG8a_9 FG8a_9   In what month and year did [NAME] first sign this agreement?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_9; 5 in *G4c_9 or no new owner #9; no further owners

---

A   B   C   D   E   F

               DG8b_9 EG8b_9 FG8b_9   In what month and year did [NAME] first sign this agreement?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_9; 5 in *G4c_9 or no new owner #9; no further owners

A	B	C	D	E	F	
				EG4c_10	FG4c_10	[IF OLD OWNER] Is [OWNER NAME] still an owner?
			0	0		1. Yes
			0	0		5. No
			0	0		8. DK
			0	0		9. NA
						. Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners

A	B	C	D	E	F	
			DG5_10	EG5_10	FG5_10	(Is [NAME]/are all the others) acting on their own behalf or does ([NAME]/all the others) represent a business, financial institution, government agency, or other legal entity?
			1	0	0	1. Own behalf
			0	0	0	2. Represent institution
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_10 or no new owner #10; no further owners

A	B	C	D	E	F	
			DG6_10	EG6_10	FG6_10	Once this business is operational, what proportion of the ownership will ([NAME]/all the others) have?
						CODE PERCENT (1-100) 998. DK 999. NA . Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_10 or no new owner #10; no further owners

A	B	C	D	E	F	
			DG7_10	EG7_10	FG7_10	(Has [NAME]/have all the others) signed an agreement regarding this ownership share?
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_10 or no new owner #10; no further owners

A	B	C	D	E	F	
			DG8_10	EG8_10	FG8_10	In what month and year did ([NAME]/all the others) first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE
FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO
JAN; SPRING TO APR; SUMMER TO JUL; FALL
TO OCT]
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in
      *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
      5,8-9 in *G7_10; 5 in *G4c_10 or no
      new owner #10; 9998-9999 in
      *G8b_10; no further owners

A	B	C	D	E	F	
			DG8a_10	EG8a_10	FG8a_10	In what month and year did ([NAME]/all the others) first sign this agreement?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in
      *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
      5,8-9 in *G7_10; 5 in *G4c_10 or no
      new owner #10; no further owners

A	B	C	D	E	F	
			DG8b_10	EG8b_10	FG8b_10	In what month and year did ([NAME]/all the others) first sign this agreement?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in
      *G0b; 1,8-9 in *G0c; 5,8-9 in *G3;
      5,8-9 in *G7_10; 5 in *G4c_10 or no
      new owner #10; no further owners

A	B	C	D	E	F	
AG11	BG11	CG11	DG11	EG11	FG11	INTERVIEWER CHECKPOINT

Wave A:
| 586 | | | | | | 1.   IF MORE THAN ONE OWNER (G1=2 OR G1=3) ---> GO TO G12 |
| 628 | | | | | | 2.   OTHERS ---> GO TO G13 |

Wave B/C/D/E/F:
| | 64 | 50 | 30 | 16 | 14 | 1.   IF MORE THAN ONE OWNER ((*G2>1) ---> GO TO G12 |
| | 28 | 16 | 10 | 8 | 5 | 2.   OTHERS ---> GO TO G13c |

Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c

A	B	C	D	E	F	
AG12	BG12	CG12	DG12	EG12	FG12	

Wave A:
Which of the owners would be considered in charge of day to day operations of the new business -- you or (G4 OWNER #2) or (G4 OWNER #3) or (G4 OWNER #4) or (G4 OWNER #5)?

Wave B/C/D/E/F:
Which of the owners would be considered in charge of day to day operations of the (new) business -- you or (G4 OWNERS #2-#10)?

340	38	27	18	8	8	01. OWNER #1
154	12	9	8	4	1	02. OWNER #2
15	2	4	2	2	2	03. OWNER #3
5	2	2	0	0	0	04. OWNER #4
4	0	1	0	1	0	05. OWNER #5
	0	0	0	0	0	06. OWNER #6
			0	0	0	07. OWNER #7
			0	0	0	08. OWNER #8
			0	0	0	09. OWNER #9
			0	0	0	10. OWNER #10
7	0	0	0	0	0	95. Owner #1 shares with one or more other owners but not all
47	8	6	2	1	2	96. All owners equally
9	0	1	0	0	1	98. DK
5	2	0	0	0	0	99. NA

Wave A Inap:
.   Inap, 2 in AG11
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 2 in *G11

A	B	C	D	E	F	
	BG13c	CG13c	DG13c	EG13c	FG13c	Wave B: (IF G12c=2: In our previous interview, you indicated that there were no other people that made a distinctive contribution to the <u>founding</u> of the new business, such as planning, development, financial resources, materials, training, or business services.)

Since the last interview, have any (more) people made a distinctive contribution (to the founding of the new business, such as planning, development, financial resources, materials, training, or business services)?

Wave C/D/E/F:
In the last interview, you indicated that there were (IF *G13=0: no other people/ IF *G13>0: [*G13] other people -- [LIST NAMES]--) that made a distinctive contribution to the <u>founding</u> of the (new) business, such as planning, development, financial resources, materials, training, or business services.)

Since the last interview, have any (more) people made a distinctive contribution (to the founding of the (new) business, such as planning, development, financial resources, materials, training, or business services)?

98	72	43	30	24	1.	Yes
641	482	371	346	296	5.	No
1	0	1	0	0	8.	DK
1	1	0	0	0	9.	NA
					.	Inap, 3 in *A50

A	B	C	D	E	F	
	BG13a	CG13a	DG13a	EG13a	FG13a	How many <u>additional</u> people, not including the [*G13] reported last year, who will <u>not</u> have an ownership share, have made a <u>distinctive</u> contribution to the founding of this (new) business, such as planning, development, financial resources, materials, training, or business services?

CODE NUMBER OF PEOPLE (1-95)
00.   NONE
98.   DK
99.   NA
.   Inap, 3 in *A50; 5,8-9 in *G13c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG13	BG13	CG13	DG13	EG13	FG13	How many other people, who will <u>not</u> have an ownership share, have made a <u>distinctive</u> contribution to the founding of this new business, such as planning, development, financial resources, materials, training, or business services?

CODE NUMBER OF PEOPLE (00-95)
98.   DK
99.   NA
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AG15_1 BG15_1 CG15_1 DG15_1 EG15_1 FG15_1 Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?

A	B	C	D	E	F		
390	32	11	8	4	8	1.	Own behalf
79	6	7	3	0	1	2.	Represent institution
5	0	0	0	0	0	8.	DK
1	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 0,98-99 in AG13; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AG16_1 BG16_1 CG16_1 DG16_1 EG16_1 FG16_1 Has [NAME] personally accepted responsibility for any critical components of the start-up process?

A	B	C	D	E	F		
182	16	4	6	1	4	1.	Yes
288	22	14	5	3	5	5.	No
4	0	0	0	0	0	8.	DK
1	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 0,98-99 in AG13; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AG17_1 BG17_1 CG17_1 DG17_1 EG17_1 FG17_1 Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?

A	B	C	D	E	F		
128	13	2	3	1	3	1.	Yes
344	25	16	8	3	6	5.	No
2	0	0	0	0	0	8.	DK
1	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 0,98-99 in AG13; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
AG15_2	BG15_2	CG15_2	DG15_2	EG15_2	FG15_2	Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
201	26	22	5	7	7	1. Own behalf
50	18	9	1	0	0	2. Represent institution
2	1	1	0	0	1	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 0,98-99 in AG13; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
AG16_2	BG16_2	CG16_2	DG16_2	EG16_2	FG16_2	Has [NAME] personally accepted responsibility for any critical components of the start-up process?
78	20	7	2	4	4	1. Yes
173	24	25	4	3	4	5. No
2	1	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 0,98-99 in AG13; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
AG17_2	BG17_2	CG17_2	DG17_2	EG17_2	FG17_2	Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?
52	11	10	2	2	3	1. Yes
197	34	22	4	5	5	5. No
4	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 0,98-99 in AG13; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
AG15_3	BG15_3	CG15_3	DG15_3	EG15_3	FG15_3	Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
106	19	16	6	3	4	1. Own behalf
26	13	8	2	1	0	2. Represent institution
0	1	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 0,98-99 in AG13; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
AG16_3	BG16_3	CG16_3	DG16_3	EG16_3	FG16_3	Has [NAME] personally accepted responsibility for any critical components of the start-up process?
37	14	9	3	2	1	1. Yes
95	19	15	5	2	3	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 0,98-99 in AG13; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
AG17_3	BG17_3	CG17_3	DG17_3	EG17_3	FG17_3	Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?
21	12	7	2	1	2	1. Yes
108	21	17	6	3	2	5. No
3	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 0,98-99 in AG13; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
	BG15_4	CG15_4	DG15_4	EG15_4	FG15_4	Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
	17	16	9	5	3	1. Own behalf
	10	6	2	0	0	2. Represent institution
	0	2	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
	BG16_4	CG16_4	DG16_4	EG16_4	FG16_4	Has [NAME] personally accepted responsibility for any critical components of the start-up process?
	12	3	2	0	0	1. Yes
	15	21	9	5	3	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
	BG17_4	CG17_4	DG17_4	EG17_4	FG17_4	Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?
	10	2	0	0	0	1. Yes
	17	22	11	5	3	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG15_5	CG15_5	DG15_5	EG15_5	FG15_5	(Is [NAME]/are all the others) acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
	4	9	9	4	3	1. Own behalf
	5	6	0	0	0	2. Represent institution
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG16_5	CG16_5	DG16_5	EG16_5	FG16_5	(Has [NAME]/have all the others) personally accepted responsibility for any critical components of the start-up process?
	4	2	0	0	0	1. Yes
	5	13	9	4	3	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG17_5	CG17_5	DG17_5	EG17_5	FG17_5	(Does [NAME]/do all the others) expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?
	4	4	0	0	0	1. Yes
	5	11	9	4	3	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG15_6	CG15_6	DG15_6	EG15_6	FG15_6	(Is [NAME]/are all the others) acting on their own behalf, or (does [NAME]/do all the others) make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
	4	2	7	2	2	1. Own behalf
	2	2	1	2	0	2. Represent institution
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG16_6	CG16_6	DG16_6	EG16_6	FG16_6	(Has [NAME]/have all the others) personally accepted responsibility for any critical components of the start-up process?
	3	0	1	1	0	1. Yes
	3	4	7	3	2	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG17_6	CG17_6	DG17_6	EG17_6	FG17_6	(Does [NAME]/do all the others) expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?
	1	0	1	0	0	1. Yes
	5	4	7	4	2	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

A	B	C	D	E	F

AG18

How many other people, who will <u>not</u> have an ownership share, have provided significant support, advice, or guidance on a <u>regular basis</u> to this (new) business?

CODE NUMBER OF PEOPLE (1-95)
00. NONE
98. DK
99. NA

A	B	C	D	E	F

AG20_1

Is [NAME] acting on their own behalf, or does [NAME] provide advice or support as a representative of a business, financial institution, government agency, or another legal entity?

318	1. Own behalf
85	2. Represent institution
6	8. DK
0	9. NA
	. Inap, 0,98-99 in AG18; no further helpers

A	B	C	D	E	F

AG21_1

Has [NAME] personally accepted responsibility for any critical components of the start-up process?

79	1. Yes
327	5. No
3	8. DK
0	9. NA
	. Inap, 0,98-99 in AG18; no further helpers

A	B	C	D	E	F

AG22_1

Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day-to-day operational decisions?

52	1. Yes
353	5. No
4	8. DK
0	9. NA
	. Inap, 0,98-99 in AG18; no further helpers

A	B	C	D	E	F

AG20_2

Is [NAME] acting on their own behalf, or does [NAME] provide advice or support as a representative of a business, financial institution, government agency, or another legal entity?

186						1. Own behalf
53						2. Represent institution
0						8. DK
0						9. NA
						. Inap, 0,98-99 in AG18; no further helpers

A	B	C	D	E	F

AG21_2

Has [NAME] personally accepted responsibility for any critical components of the start-up process?

40						1. Yes
198						5. No
1						8. DK
0						9. NA
						. Inap, 0,98-99 in AG18; no further helpers

A	B	C	D	E	F

AG22_2

Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day-to-day operational decisions?

33						1. Yes
204						5. No
2						8. DK
0						9. NA
						. Inap, 0,98-99 in AG18; no further helpers

A	B	C	D	E	F
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>

AG20_3

Is [NAME] acting on their own behalf, or does [NAME] provide advice or support as a representative of a business, financial institution, government agency, or another legal entity?

88	1. Own behalf
24	2. Represent institution
1	8. DK
0	9. NA
	. Inap, 0,98-99 in AG18; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>

AG21_3

Has [NAME] personally accepted responsibility for any critical components of the start-up process?

12	1. Yes
100	5. No
1	8. DK
0	9. NA
	. Inap, 0,98-99 in AG18; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>

AG22_3

Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day-to-day operational decisions?

16	1. Yes
96	5. No
1	8. DK
0	9. NA
	. Inap, 0,98-99 in AG18; no further helpers

SECTION H: OWNER DEMOGRAPHICS

A	B	C	D	E	F	
AH0_1						INTERVIEWER CHECKPOINT
1214						1. G5=1 ---> GO TO H1
0						2. OTHERS ---> GO TO OWNER NEXT OWNER H0

A	B	C	D	E	F	
AH1_1						Are you male or female?
761						1. Male
453						2. Female
0						8. DK
0						9. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F	
AH2_1						Now I would like to ask some questions about you (and the other owners). First, How old are you?
						CODE AGE (18-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F	
AH3_1						Are you Hispanic or Latino?
62						1. Yes
1146						5. No
1						8. DK
5						9. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F	
AH4a_1						(In addition to being Hispanic or Latino,) Are you White, Black or African American, American Indian, Asian, Pacific Islander, or are you of mixed racial background?
						Race: White
989						1. Yes
184						5. No
2						8. DK
39						9. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F	
AH4b_1						Race: Black/African American
165						1. Yes
1006						5. No
2						8. DK
41						9. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F	
AH4d_1						Race: American Indian
73						1. Yes
1098						5. No
2						8. DK
41						9. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F	
AH4e_1						Race: Asian
15						1. Yes
1156						5. No
2						8. DK
41						9. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AH4f_1   Race: Pacific Islander

3						1. Yes
1168						5. No
2						8. DK
41						9. NA
						. Inap, 2 in AH0_1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AH4z_1   Race: Other (specify)

0						1. Yes
1171						5. No
2						8. DK
41						9. NA
						. Inap, 2 in AH0_1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AH5_1   What is your current marital status or
                                                   living arrangement -- are you married,
                                                   living with a partner but not married,
                                                   separated, divorced, widowed, or never
                                                   married?

630						1. Married
115						2. Living with a partner
31						3. Separated
166						4. Divorced
33						5. Widowed
234						6. Never married
2						8. DK
3						9. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F	
AH6_1						What is the highest level of education you have completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
4						01. Up to eighth grade
51						02. Some high school
238						03. High school degree
66						04. Technical or vocational degree
342						05. Some college
63						06. Community college degree
255						07. Bachelors degree
38						08. Some graduate training
112						09. Masters degree
43						10. Law, MD, PHD, EDD, degree
2						98. DK
0						99. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F	
AH10_1						What is your primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was your primary occupation?]
						SEE MASTER OCCUPATION CODES
						998. DK
						999. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F	
AH11_1						How many years of work experience have you had in the industry where this (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]
						98. DK
						99. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F	
AH12_1						How many other businesses have helped to start as an owner or part-owner?
						CODE NUMBER OF BUSINESSES (0-95)
						95. 95 or more businesses
						98. DK
						99. NA
						. Inap, 2 in AH0_1

A	B	C	D	E	F

AH13_1

Besides the (new) business discussed in this interview, how many other businesses do you own?

CODE NUMBER OF BUSINESSES (0-95)
98.   DK
99.   NA
.   Inap, 2 in AH0_1

A	B	C	D	E	F

AH14_1

How many hours in total have you devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)
[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]
999 998.   DK
999 999.   NA
.   Inap, 2 in AH0_1

A	B	C	D	E	F

AH15_1

In terms of current work activity, are you working for others for pay?

664					
549					
1					
0					

1.   Yes
5.   No
8.   DK
9.   NA
.   Inap, 2 in AH0_1

A	B	C	D	E	F

AH16_1

Are you working for others 35 hours or more per week, or less than 35 hours per week?

458					
203					
2					
1					

1.   35 hours or more per week
5.   Less than 35 hours per week
8.   DK
9.   NA
.   Inap, 2 in AH0_1

A	B	C	D	E	F

AH17_1

Have you begun to work 35 hours or more per week on this (new) business?

360					
852					
2					
0					

1.   Yes
5.   No
8.   DK
9.   NA
.   Inap, 2 in AH0_1

A	B	C	D	E	F

AH18_1

In what month and year did you begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 2 in AH0_1; 5,8-9 in AH17_1; 9998-9999 in AH18b_1

A	B	C	D	E	F

AH18a_1

In what month and year did you begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 2 in AH0_1; 5,8-9 in AH17_1

A	B	C	D	E	F

AH18b_1

In what month and year did you begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 2 in AH0_1; 5,8-9 in AH17_1

A	B	C	D	E	F	

AH19_1

[IF MORE THAN ONE OWNER]
What is your primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

A						
340						1. General management; "everything"
91						2. Sales/marketing/customer service
36						3. Finance/accounting
33						4. Technical/research/science/ engineering
39						5. Manufacturing/operations
40						6. Administration/human resource management
6						8. DK
1						9. NA
						. Inap, 2 in AH0_1; 1 in AG1

A	B	C	D	E	F	

AH20_1

How many years of full time, paid work experience have you had?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]
98. DK
99. NA
. Inap, 2 in AH0_1

A	B	C	D	E	F	

AH21_1

For how many years, if any, have you had managerial, supervisory, or administrative responsibilities?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]
98. DK
99. NA
. Inap, 2 in AH0_1

A	B	C	D	E	F

AH23_1

In addition to time and personal investments of money, in what other ways have you helped with this (new) business? First, have you provided introductions to other people?

417   1.   Yes
161   5.   No
  6   8.   DK
  2   9.   NA
        .   Inap, 2 in AH0_1; 1 in AG1

A	B	C	D	E	F

AH24_1

Have you provided information or advice to help with this (new) business?

538   1.   Yes
 45   5.   No
  2   8.   DK
  1   9.   NA
        .   Inap, 2 in AH0_1; 1 in AG1

A	B	C	D	E	F

AH25_1

Have you provided training in business related tasks or skills (to help with this (new) business)?

269   1.   Yes
315   5.   No
  1   8.   DK
  1   9.   NA
        .   Inap, 2 in AH0_1; 1 in AG1

A	B	C	D	E	F

AH26_1

Have you provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?

168   1.   Yes
412   5.   No
  4   8.   DK
  2   9.   NA
        .   Inap, 2 in AH0_1; 1 in AG1

A	B	C	D	E	F

AH27_1

Have you provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?

352					
233					
0					
1					

1.   Yes
5.   No
8.   DK
9.   NA
.   Inap, 2 in AH0_1; 1 in AG1

A	B	C	D	E	F

AH28_1

Have you provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?

269					
316					
0					
1					

1.   Yes
5.   No
8.   DK
9.   NA
.   Inap, 2 in AH0_1; 1 in AG1

A	B	C	D	E	F

AH30_1

Apart from this business, is your (spouse/partner) employed?
[REFERS TO ROMANTIC PARTNER R IS LIVING WITH]

535					
209					
0					
1					

1.   Yes
5.   No
8.   DK
9.   NA
.   Inap, 2 in AH0_1; 3-6,8-9 in AH5_1

A	B	C	D	E	F	
AH0_2	BH0_2	CH0_2	DH0_2	EH0_2	FH0_2	INTERVIEWER CHECKPOINT

						Wave A:
555						1. G5=1 ---> GO TO H1
31						2. OTHERS ---> GO TO OWNER NEXT OWNER H0
						Wave B:
	13					1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_2
	0					2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9) --> GO TO H1_2
	1					3. OTHERS ---> GO TO NEXT OWNER H0
						Wave C/D/E/F:
		11	8	1	5	1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1
		1	0	0	0	3. OTHERS ---> GO TO OWNER #3 H0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
AH1_2	BH1_2	CH1_2	DH1_2	EH1_2	FH1_2	Is [NAME] male or female?

331	9	10	6	0	2	1. Male
224	4	1	2	1	3	2. Female
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F	
AH2_2	BH2_2	CH2_2	DH2_2	EH2_2	FH2_2	How old is [NAME]?

						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F	
AH3_2	BH3_2	CH3_2	DH3_2	EH3_2	FH3_2	Is [NAME] Hispanic or Latino?
32	3	0	1	0	0	1. Yes
521	10	11	7	1	5	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no
       further owners

A	B	C	D	E	F	
AH4a_2	BH4a_2	CH4a_2	DH4a_2	EH4a_2	FH4a_2	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?

Race: White

A	B	C	D	E	F	
448	9	10	7	1	4	1. Yes
96	2	1	1	0	1	5. No
3	0	0	0	0	0	8. DK
8	2	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no
       further owners

A	B	C	D	E	F	
AH4b_2	BH4b_2	CH4b_2	DH4b_2	EH4b_2	FH4b_2	Race: Black/African American
68	2	0	1	1	0	1. Yes
475	9	11	7	0	5	5. No
3	0	0	0	0	0	8. DK
9	2	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no
       further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4d_2	BH4d_2	CH4d_2	DH4d_2	EH4d_2	FH4d_2	Race: American Indian
28	0	0	0	0	1	1. Yes
515	11	11	8	1	4	5. No
3	0	0	0	0	0	8. DK
9	2	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no
        further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4e_2	BH4e_2	CH4e_2	DH4e_2	EH4e_2	FH4e_2	Race: Asian
13	0	1	0	0	0	1. Yes
530	11	10	8	1	5	5. No
3	0	0	0	0	0	8. DK
9	2	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no
        further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4f_2	BH4f_2	CH4f_2	DH4f_2	EH4f_2	FH4f_2	Race: Pacific Islander
5	0	0	0	0	0	1. Yes
538	11	11	8	1	5	5. No
3	0	0	0	0	0	8. DK
9	2	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no
        further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4z_2	BH4z_2	CH4z_2	DH4z_2	EH4z_2	FH4z_2	Race: Other (specify)
0	0	0	0	0	0	1. Yes
543	11	11	8	1	5	5. No
3	0	0	0	0	0	8. DK
9	2	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no
        further owners

A	B	C	D	E	F	
AH5_2	BH5_2	CH5_2	DH5_2	EH5_2	FH5_2	What is [NAME]'s current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
399	6	5	7	1	4	1. Married
46	1	1	0	0	1	2. Living with a partner
8	2	0	0	0	0	3. Separated
29	4	0	0	0	0	4. Divorced
3	0	0	0	0	0	5. Widowed
69	0	5	1	0	0	6. Never married
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F	
AH6_2	BH6_2	CH6_2	DH6_2	EH6_2	FH6_2	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
3	0	0	0	0	0	01. Up to eighth grade
20	2	1	0	0	0	02. Some high school
145	4	1	2	0	1	03. High school degree
21	0	1	0	0	0	04. Technical or vocational degree
107	3	2	1	1	0	05. Some college
21	1	1	1	0	1	06. Community college degree
153	2	3	1	0	1	07. Bachelors degree
8	0	0	1	0	0	08. Some graduate training
49	0	0	2	0	1	09. Masters degree
20	1	1	0	0	1	10. Law, MD, PHD, EDD, degree
8	0	1	0	0	0	98. DK
0	0	0	0	0	0	99. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH7_2	BH7_2	CH7_2	DH7_2	EH7_2	FH7_2	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F			
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>			

AH8_2 BH8_2 CH8_2 DH8_2 EH8_2 FH8_2 How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?

A	B	C	D	E	F	#	Description
260	1	2	4	1	2	01.	Spouses
34	0	0	0	0	1	02.	Partners sharing a household
25	0	1	0	0	0	03.	Relatives living in the same household
65	3	3	1	0	1	04.	Relatives living in different households
67	7	1	0	0	1	05.	Friends or acquaintances from work
89	1	3	2	0	0	06.	Friends or acquaintances you have not worked with
12	1	1	1	0	0	07.	Strangers before joining the new business team
2	0	0	0	0	0	08.	Partners living in different households
1	0	0	0	0	0	98.	DK
0	0	0	0	0	0	99.	NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F

AH9_2 BH9_2 CH9_2 DH9_2 EH9_2 FH9_2   In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AH0_2; 9998-9999 in AH9b_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; 9998-9999 in *H9b_2; no further owners

A	B	C	D	E	F

AH9a_2 BH9a_2 CH9a_2 DH9a_2 EH9a_2 FH9a_2   In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F

AH9b_2 BH9b_2 CH9b_2 DH9b_2 EH9b_2 FH9b_2   In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH10_2 BH10_2 CH10_2 DH10_2 EH10_2 FH10_2 What is [NAME]'s primary occupation? -- 2000
                                           OCC 3-DIGIT CODES
                                           [IF RETIRED: What was [NAME]'s primary
                                           occupation?]

                                           SEE MASTER OCCUPATION CODES
                                           998. DK
                                           999. NA
                                           Wave A Inap:
                                           .   Inap, 2 in AH0_2; no further owners
                                           Wave B/C/D/E/F Inap:
                                           .   Inap, 3 in *A50; 3 in *H0_2; no further
                                                 owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH11_2 BH11_2 CH11_2 DH11_2 EH11_2 FH11_2 How many years of work experience has [NAME]
                                           had in the industry where this (new) business
                                           will compete?
                                           [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING
                                           ZERO]

                                           CODE NUMBER OF YEARS (0-95)
                                           [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
                                           UNDER 18]
                                           98.   DK
                                           99.   NA
                                           Wave A Inap:
                                           .   Inap, 2 in AH0_2; no further owners
                                           Wave B/C/D/E/F Inap:
                                           .   Inap, 3 in *A50; 3 in *H0_2; no further
                                                 owners

A	B	C	D	E	F

AH12_2 BH12_2 CH12_2 DH12_2 EH12_2 FH12_2 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F

AH13_2 BH13_2 CH13_2 DH13_2 EH13_2 FH13_2 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own?

CODE NUMBER OF BUSINESSES (0-95)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F

AH14_2 BH14_2 CH14_2 DH14_2 EH14_2 FH14_2 How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)
[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]
999 998.   DK
999 999.   NA
Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F	
AH15_2	BH15_2	CH15_2	DH15_2	EH15_2	FH15_2	In terms of current work activity, is [NAME] working for others for pay?

336	7	8	6	0	2	1. Yes
213	6	3	2	1	3	5. No
4	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further
     owners

A	B	C	D	E	F	
AH16_2	BH16_2	CH16_2	DH16_2	EH16_2	FH16_2	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?

258	4	6	3	0	1	1. 35 hours or more per week
76	3	2	3	0	1	5. Less than 35 hours per week
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; 5,8-9 in AH15_2; no
     further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; 5,8-9 in
     *H15_2; no further owners

A	B	C	D	E	F	
AH17_2	BH17_2	CH17_2	DH17_2	EH17_2	FH17_2	Has [NAME] begun to work 35 hours or more per week on this (new) business?

117	5	3	3	1	1	1. Yes
433	8	8	5	0	4	5. No
3	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further
     owners

A	B	C	D	E	F
AH18_2	BH18_2	CH18_2	DH18_2	EH18_2	FH18_2

In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AH0_2; 5,8-9 in AH17_2; 9998-9999 in AH18b_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; 5,8-9 in *H17_2; 9998-9999 in *H18b_2; no further owners

A	B	C	D	E	F
AH18a_2	BH18a_2	CH18a_2	DH18a_2	EH18a_2	FH18a_2

In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_2; 5,8-9 in AH17_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; 5,8-9 in *H17_2; no further owners

A	B	C	D	E	F
AH18b_2	BH18b_2	CH18b_2	DH18b_2	EH18b_2	FH18b_2

In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AH0_2; 5,8-9 in AH17_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; 5,8-9 in *H17_2; no further owners

A	B	C	D	E	F	
AH19_2	BH19_2	CH19_2	DH19_2	EH19_2	FH19_2	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

A	B	C	D	E	F		
182	2	2	1	1	0	1.	General management; "everything"
112	2	4	4	0	0	2.	Sales/marketing/customer service
71	3	1	0	0	4	3.	Finance/accounting
43	0	2	1	0	0	4.	Technical/research/science/engineering
52	2	0	1	0	0	5.	Manufacturing/operations
62	3	2	1	0	1	6.	Administration/human resource management
29	1	0	0	0	0	8.	DK
4	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F	
AH20_2	BH20_2	CH20_2	DH20_2	EH20_2	FH20_2	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners |

A	B	C	D	E	F	
AH21_2	BH21_2	CH21_2	DH21_2	EH21_2	FH21_2	For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Wave A Inap: . Inap, 2 in AH0_2; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_2; no further owners |

A	B	C	D	E	F	
AH23_2	BH23_2	CH23_2	DH23_2	EH23_2	FH23_2	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
369	6	7	5	1	2	1. Yes
182	7	4	3	0	3	5. No
2	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F	
AH24_2	BH24_2	CH24_2	DH24_2	EH24_2	FH24_2	Has [NAME] provided information or advice to help with this (new) business?
497	12	11	7	1	4	1. Yes
55	1	0	1	0	1	5. No
1	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F	
AH25_2	BH25_2	CH25_2	DH25_2	EH25_2	FH25_2	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
247	6	6	4	1	1	1. Yes
305	7	5	4	0	4	5. No
1	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AH26_2 BH26_2 CH26_2 DH26_2 EH26_2 FH26_2 Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?

A	B	C	D	E	F		
182	3	4	1	0	1	1.	Yes
367	10	7	7	1	4	5.	No
4	0	0	0	0	0	8.	DK
2	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AH27_2 BH27_2 CH27_2 DH27_2 EH27_2 FH27_2 Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?

A	B	C	D	E	F		
298	6	4	6	1	0	1.	Yes
253	7	7	2	0	5	5.	No
2	0	0	0	0	0	8.	DK
2	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F	
AH28_2	BH28_2	CH28_2	DH28_2	EH28_2	FH28_2	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
227	4	3	3	1	5	1. Yes
325	9	8	5	0	0	5. No
1	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; no further owners

A	B	C	D	E	F	
AH30_2	BH30_2	CH30_2	DH30_2	EH30_2	FH30_2	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
109	6	3	4	1	4	1. Yes
71	1	3	3	0	1	5. No
4	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_2; 3-6,8-9 in AH5_2; 2 in AG1 AND 1-2 in AH5_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_2; 3-6,8-9 in *H5_2; no further owners

A	B	C	D	E	F	
AH0_3	BH0_3	CH0_3	DH0_3	EH0_3	FH0_3	INTERVIEWER CHECKPOINT

						Wave A:
138						1. G5=1 ---> GO TO H1
19						2. OTHERS ---> GO TO OWNER NEXT OWNER H0
						Wave B:
	8					1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_3
	0					2. IF OLD OWNER STILL AN OWNER
						(G4c=1/DK/NA) AND H DEMOS MISSING
						(AG5=8/9) --> GO TO H1_2
	1					3. OTHERS ---> GO TO NEXT OWNER H0
						Wave C/D/E/F:
		13	5	1	2	1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1
		0	1	0	0	3. OTHERS ---> GO TO OWNER #7 H0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
AH1_3	BH1_3	CH1_3	DH1_3	EH1_3	FH1_3	Is [NAME] male or female?

A	B	C	D	E	F	
86	6	7	5	0	2	1. Male
52	2	6	0	1	0	2. Female
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH2_3	BH2_3	CH2_3	DH2_3	EH2_3	FH2_3	How old is [NAME]?

						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH3_3	BH3_3	CH3_3	DH3_3	EH3_3	FH3_3	Is [NAME] Hispanic or Latino?
9	1	0	1	0	0	1. Yes
127	7	13	4	1	2	5. No
1	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH4a_3	BH4a_3	CH4a_3	DH4a_3	EH4a_3	FH4a_3	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?

Race: White

A	B	C	D	E	F	
111	7	12	3	1	2	1. Yes
19	1	1	2	0	0	5. No
2	0	0	0	0	0	8. DK
6	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH4b_3	BH4b_3	CH4b_3	DH4b_3	EH4b_3	FH4b_3	Race: Black/African American
16	1	1	2	0	0	1. Yes
114	7	12	3	1	2	5. No
2	0	0	0	0	0	8. DK
6	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH4d_3	BH4d_3	CH4d_3	DH4d_3	EH4d_3	FH4d_3	Race: American Indian
4	0	0	1	0	0	1. Yes
126	8	13	4	1	2	5. No
2	0	0	0	0	0	8. DK
6	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH4e_3	BH4e_3	CH4e_3	DH4e_3	EH4e_3	FH4e_3	Race: Asian
5	0	0	1	0	0	1. Yes
125	8	13	4	1	2	5. No
2	0	0	0	0	0	8. DK
6	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH4f_3	BH4f_3	CH4f_3	DH4f_3	EH4f_3	FH4f_3	Race: Pacific Islander
1	0	0	0	0	0	1. Yes
129	8	13	5	1	2	5. No
2	0	0	0	0	0	8. DK
6	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH4z_3	BH4z_3	CH4z_3	DH4z_3	EH4z_3	FH4z_3	Race: Other (specify)
0	0	0	0	0	0	1. Yes
130	8	13	5	1	2	5. No
2	0	0	0	0	0	8. DK
6	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH5_3	BH5_3	CH5_3	DH5_3	EH5_3	FH5_3	What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
78	4	9	2	1	1	1. Married
11	1	0	0	0	0	2. Living with a partner
5	1	0	0	0	0	3. Separated
13	1	1	0	0	1	4. Divorced
1	0	0	0	0	0	5. Widowed
28	1	3	3	0	0	6. Never married
1	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH6_3	BH6_3	CH6_3	DH6_3	EH6_3	FH6_3	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0	0	0	1	0	0	01. Up to eighth grade
7	0	0	0	0	0	02. Some high school
39	1	5	0	0	0	03. High school degree
5	0	1	0	0	0	04. Technical or vocational degree
15	2	1	0	1	0	05. Some college
5	2	0	1	0	0	06. Community college degree
38	2	5	2	0	1	07. Bachelors degree
0	0	0	0	0	0	08. Some graduate training
14	1	0	0	0	1	09. Masters degree
9	0	1	1	0	0	10. Law, MD, PHD, EDD, degree
5	0	0	0	0	0	98. DK
1	0	0	0	0	0	99. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH7_3	BH7_3	CH7_3	DH7_3	EH7_3	FH7_3	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
AH8_3	BH8_3	CH8_3	DH8_3	EH8_3	FH8_3		How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?
9	1	1	0	1	0	01.	Spouses
2	0	0	0	0	0	02.	Partners sharing a household
10	0	1	1	0	0	03.	Relatives living in the same household
34	3	2	2	0	0	04.	Relatives living in different households
18	2	5	1	0	1	05.	Friends or acquaintances from work
46	2	3	1	0	1	06.	Friends or acquaintances you have not worked with
18	0	1	0	0	0	07.	Strangers before joining the new business team
0	0	0	0	0	0	08.	Partners living in different households
1	0	0	0	0	0	98.	DK
0	0	0	0	0	0	99.	NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH9_3 BH9_3 CH9_3 DH9_3 EH9_3 FH9_3 In what month and year did [NAME] become
involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AH0_3; 9998-9999 in AH9b_3;
        no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; 9998-9999
        in *H9b_3; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH9a_3 BH9a_3 CH9a_3 DH9a_3 EH9a_3 FH9a_3 In what month and year did [NAME] become
involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further
        owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH9b_3 BH9b_3 CH9b_3 DH9b_3 EH9b_3 FH9b_3 In what month and year did [NAME] become
involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further
        owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH10_3 BH10_3 CH10_3 DH10_3 EH10_3 FH10_3 What is [NAME]'s primary occupation? -- 2000
                                           OCC 3-DIGIT CODES
                                           [IF RETIRED: What was [NAME]'s primary
                                           occupation?]

                                           SEE MASTER OCCUPATION CODES
                                           998. DK
                                           999. NA
                                           Wave A Inap:
                                           .   Inap, 2 in AH0_3; no further owners
                                           Wave B/C/D/E/F Inap:
                                           .   Inap, 3 in *A50; 3 in *H0_3; no further
                                                 owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH11_3 BH11_3 CH11_3 DH11_3 EH11_3 FH11_3 How many years of work experience has [NAME]
                                           had in the industry where this (new) business
                                           will compete?
                                           [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING
                                           ZERO]

                                           CODE NUMBER OF YEARS (0-95)
                                           [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
                                           UNDER 18]
                                           98.   DK
                                           99.   NA
                                           Wave A Inap:
                                           .   Inap, 2 in AH0_3; no further owners
                                           Wave B/C/D/E/F Inap:
                                           .   Inap, 3 in *A50; 3 in *H0_3; no further
                                                 owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH12_3 BH12_3 CH12_3 DH12_3 EH12_3 FH12_3 How many other businesses has [NAME] helped to
                                           start as an owner or part-owner?

                                           CODE NUMBER OF BUSINESSES (0-95)
                                           95.   95 or more businesses
                                           98.   DK
                                           99.   NA
                                           Wave A Inap:
                                           .   Inap, 2 in AH0_3; no further owners
                                           Wave B/C/D/E/F Inap:
                                           .   Inap, 3 in *A50; 3 in *H0_3; no further
                                                  owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH13_3 BH13_3 CH13_3 DH13_3 EH13_3 FH13_3 Besides the (new) business discussed in this
                                           interview, how many other businesses does
                                           [NAME] own?

                                           CODE NUMBER OF BUSINESSES (0-95)
                                           98.   DK
                                           99.   NA
                                           Wave A Inap:
                                           .   Inap, 2 in AH0_3; no further owners
                                           Wave B/C/D/E/F Inap:
                                           .   Inap, 3 in *A50; 3 in *H0_3; no further
                                                  owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH14_3 BH14_3 CH14_3 DH14_3 EH14_3 FH14_3 How many hours in total has [NAME] devoted to
                                           this (new) business?

                                           CODE NUMBER OF HOURS (0-999,995)
                                           [SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS
                                           IN DAY -- NOT CORRECTED]
                                           999 998.   DK
                                           999 999.   NA
                                           Wave A Inap:
                                           .   Inap, 2 in AH0_3; no further owners
                                           Wave B/C/D/E/F Inap:
                                           .   Inap, 3 in *A50; 3 in *H0_3; no further
                                                  owners

A	B	C	D	E	F	
AH15_3	BH15_3	CH15_3	DH15_3	EH15_3	FH15_3	In terms of current work activity, is [NAME] working for others for pay?
74	3	7	2	0	1	1. Yes
61	5	6	3	1	1	5. No
3	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH16_3	BH16_3	CH16_3	DH16_3	EH16_3	FH16_3	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
59	2	5	1	0	1	1. 35 hours or more per week
15	1	2	0	0	0	5. Less than 35 hours per week
0	0	0	1	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; 5,8-9 in AH15_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; 5,8-9 in *H15_3; no further owners

A	B	C	D	E	F	
AH17_3	BH17_3	CH17_3	DH17_3	EH17_3	FH17_3	Has [NAME] begun to work 35 hours or more per week on this (new) business?
28	5	3	2	0	1	1. Yes
109	3	10	3	1	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH18_3	BH18_3	CH18_3	DH18_3	EH18_3	FH18_3

In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AH0_3; 5,8-9 in AH17_3; 9998-9999 in AH18b_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; 5,8-9 in *H17_3; 9998-9999 in *H18b_3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH18a_3	BH18a_3	CH18a_3	DH18a_3	EH18a_3	FH18a_3

In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_3; 5,8-9 in AH17_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; 5,8-9 in *H17_3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH18b_3	BH18b_3	CH18b_3	DH18b_3	EH18b_3	FH18b_3

In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AH0_3; 5,8-9 in AH17_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; 5,8-9 in *H17_3; no further owners

A	B	C	D	E	F	
AH19_3	BH19_3	CH19_3	DH19_3	EH19_3	FH19_3	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the new business –– would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
24	0	4	1	0	0	1. General management; "everything"
33	3	3	2	0	1	2. Sales/marketing/customer service
21	0	1	0	0	0	3. Finance/accounting
15	2	1	1	0	1	4. Technical/research/science/ engineering
19	1	1	1	1	0	5. Manufacturing/operations
15	1	2	0	0	0	6. Administration/human resource management
10	1	1	0	0	0	8. DK
1	0	0	0	0	0	9. NA

Wave A Inap:
. Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH20_3	BH20_3	CH20_3	DH20_3	EH20_3	FH20_3	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH21_3	BH21_3	CH21_3	DH21_3	EH21_3	FH21_3	For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Wave A Inap: . Inap, 2 in AH0_3; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH23_3	BH23_3	CH23_3	DH23_3	EH23_3	FH23_3	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
90	5	9	3	0	0	1. Yes
47	3	4	2	1	2	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH24_3	BH24_3	CH24_3	DH24_3	EH24_3	FH24_3	Has [NAME] provided information or advice to help with this (new) business?
112	7	11	5	1	2	1. Yes
24	1	2	0	0	0	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
AH25_3	BH25_3	CH25_3	DH25_3	EH25_3	FH25_3	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
51	5	6	3	1	1	1. Yes
86	3	7	2	0	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH26_3	BH26_3	CH26_3	DH26_3	EH26_3	FH26_3	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
33	6	5	0	0	0	1. Yes
104	2	8	5	1	2	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH27_3	BH27_3	CH27_3	DH27_3	EH27_3	FH27_3	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
52	3	5	2	1	1	1. Yes
85	5	8	3	0	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH28_3	BH28_3	CH28_3	DH28_3	EH28_3	FH28_3	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
49	3	3	2	1	0	1. Yes
88	5	10	3	0	2	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH30_3	BH30_3	CH30_3	DH30_3	EH30_3	FH30_3	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
52	5	7	1	0	1	1. Yes
34	0	2	1	1	0	5. No
3	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_3; 3-6,8-9 in AH5_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_3; 3-6,8-9 in *H5_3; no further owners

A	B	C	D	E	F	
AH0_4	BH0_4	CH0_4	DH0_4	EH0_4	FH0_4	INTERVIEWER CHECKPOINT

						Wave A:
69						1. G5=1 ---> GO TO H1
11						2. OTHERS ---> GO TO OWNER NEXT OWNER H0
						Wave B:
	4					1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_4
	0					2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9) --> GO TO H1_2
	0					3. OTHERS ---> GO TO NEXT OWNER H0
						Wave C/D/E/F:
		5	5	3	1	1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1
		0	1	1	0	3. OTHERS ---> GO TO OWNER #7 H0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
AH1_4	BH1_4	CH1_4	DH1_4	EH1_4	FH1_4	Is [NAME] male or female?

A	B	C	D	E	F	
45	3	2	2	3	1	1. Male
24	1	3	3	0	0	2. Female
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH2_4	BH2_4	CH2_4	DH2_4	EH2_4	FH2_4	How old is [NAME]?

						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH3_4	BH3_4	CH3_4	DH3_4	EH3_4	FH3_4	Is [NAME] Hispanic or Latino?
5	0	1	1	0	0	1. Yes
62	4	4	4	3	1	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH4a_4	BH4a_4	CH4a_4	DH4a_4	EH4a_4	FH4a_4	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?

Race: White

A	B	C	D	E	F	
53	3	5	3	3	0	1. Yes
11	1	0	2	0	1	5. No
2	0	0	0	0	0	8. DK
3	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH4b_4	BH4b_4	CH4b_4	DH4b_4	EH4b_4	FH4b_4	Race: Black/African American
10	1	0	3	0	0	1. Yes
54	3	5	2	3	1	5. No
2	0	0	0	0	0	8. DK
3	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F		
AH4d_4	BH4d_4	CH4d_4	DH4d_4	EH4d_4	FH4d_4	Race: American Indian	
2	0	0	0	0	0	1.	Yes
62	4	5	5	3	1	5.	No
2	0	0	0	0	0	8.	DK
3	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F		
AH4e_4	BH4e_4	CH4e_4	DH4e_4	EH4e_4	FH4e_4	Race: Asian	
1	0	0	0	0	1	1.	Yes
63	4	5	5	3	0	5.	No
2	0	0	0	0	0	8.	DK
3	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F		
AH4f_4	BH4f_4	CH4f_4	DH4f_4	EH4f_4	FH4f_4	Race: Pacific Islander	
1	0	0	0	0	0	1.	Yes
63	4	5	5	3	1	5.	No
2	0	0	0	0	0	8.	DK
3	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F		
AH4z_4	BH4z_4	CH4z_4	DH4z_4	EH4z_4	FH4z_4	Race: Other (specify)	
0	0	0	0	0	0	1.	Yes
64	4	5	5	3	1	5.	No
2	0	0	0	0	0	8.	DK
3	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH5_4	BH5_4	CH5_4	DH5_4	EH5_4	FH5_4	What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
38	3	4	2	2	1	1. Married
5	1	0	0	0	0	2. Living with a partner
0	0	0	0	0	0	3. Separated
8	0	1	0	0	0	4. Divorced
3	0	0	1	0	0	5. Widowed
13	0	0	1	1	0	6. Never married
2	0	0	0	0	0	8. DK
0	0	0	1	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH6_4	BH6_4	CH6_4	DH6_4	EH6_4	FH6_4	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0	0	0	0	0	0	01. Up to eighth grade
3	0	0	0	0	0	02. Some high school
20	1	1	0	0	0	03. High school degree
1	1	0	0	0	0	04. Technical or vocational degree
9	1	1	2	0	0	05. Some college
4	0	0	0	0	0	06. Community college degree
18	0	2	2	3	0	07. Bachelors degree
1	0	0	0	0	0	08. Some graduate training
7	1	1	1	0	1	09. Masters degree
3	0	0	0	0	0	10. Law, MD, PHD, EDD, degree
3	0	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH7_4	BH7_4	CH7_4	DH7_4	EH7_4	FH7_4	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH8_4	BH8_4	CH8_4	DH8_4	EH8_4	FH8_4	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
3	0	0	0	0	0	01. Spouses
0	1	0	0	0	0	02. Partners sharing a household
1	0	0	1	0	0	03. Relatives living in the same household
24	2	2	1	2	0	04. Relatives living in different households
6	0	2	0	0	0	05. Friends or acquaintances from work
25	1	1	2	0	1	06. Friends or acquaintances you have not worked with
9	0	0	1	1	0	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
1	0	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A   B   C   D   E   F

AH9_4 BH9_4 CH9_4 DH9_4 EH9_4 FH9_4 In what month and year did [NAME] become
                                     involved as an owner of this (new) business?

                                     SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                     MOYR8.
                                     [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                     SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                     Wave A Inap:
                                     .   Inap, 2 in AH0_4; 9998-9999 in AH9b_4;
                                           no further owners
                                     Wave B/C/D/E/F Inap:
                                     .   Inap, 3 in *A50; 3 in *H0_4; 9998-9999
                                           in *H9b_4; no further owners

A   B   C   D   E   F

AH9a_4 BH9a_4 CH9a_4 DH9a_4 EH9a_4 FH9a_4 In what month and year did [NAME] become
                                           involved as an owner of this (new) business?

                                           CODE MONTH (01-12)
                                           13.   Winter
                                           14.   Spring
                                           15.   Summer
                                           16.   Fall
                                           98.   DK
                                           99.   NA
                                           Wave A Inap:
                                           .   Inap, 2 in AH0_4; no further owners
                                           Wave B/C/D/E/F Inap:
                                           .   Inap, 3 in *A50; 3 in *H0_4; no further
                                                 owners

A   B   C   D   E   F

AH9b_4 BH9b_4 CH9b_4 DH9b_4 EH9b_4 FH9b_4 In what month and year did [NAME] become
                                           involved as an owner of this (new) business?

                                           CODE FOUR DIGIT YEAR
                                           9998. DK
                                           9999. NA
                                           Wave A Inap:
                                           .   Inap, 2 in AH0_4; no further owners
                                           Wave B/C/D/E/F Inap:
                                           .   Inap, 3 in *A50; 3 in *H0_4; no further
                                                 owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH10_4 BH10_4 CH10_4 DH10_4 EH10_4 FH10_4   What is [NAME]'s primary occupation? -- 2000
OCC 3-DIGIT CODES
[IF RETIRED: What was [NAME]'s primary
occupation?]

SEE MASTER OCCUPATION CODES
998. DK
999. NA
Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further
        owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH11_4 BH11_4 CH11_4 DH11_4 EH11_4 FH11_4   How many years of work experience has [NAME]
had in the industry where this (new) business
will compete?
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING
ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
UNDER 18]
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further
        owners

A	B	C	D	E	F

AH12_4 BH12_4 CH12_4 DH12_4 EH12_4 FH12_4 How many other businesses has [NAME] helped to
start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further
      owners

A	B	C	D	E	F

AH13_4 BH13_4 CH13_4 DH13_4 EH13_4 FH13_4 Besides the (new) business discussed in this
interview, how many other businesses does
[NAME] own?

CODE NUMBER OF BUSINESSES (0-95)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further
      owners

A	B	C	D	E	F

AH14_4 BH14_4 CH14_4 DH14_4 EH14_4 FH14_4 How many hours in total has [NAME] devoted to
this (new) business?

CODE NUMBER OF HOURS (0-999,995)
[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS
IN DAY -- NOT CORRECTED]
999 998.   DK
999 999.   NA
Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further
      owners

A	B	C	D	E	F	
AH15_4	BH15_4	CH15_4	DH15_4	EH15_4	FH15_4	In terms of current work activity, is [NAME] working for others for pay?
38	3	0	2	0	0	1. Yes
27	1	5	3	3	1	5. No
4	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH16_4	BH16_4	CH16_4	DH16_4	EH16_4	FH16_4	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
35	2	0	0	0	0	1. 35 hours or more per week
3	1	0	2	0	0	5. Less than 35 hours per week
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_4; 5,8-9 in AH15_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; 5,8-9 in *H15_4; no further owners

A	B	C	D	E	F	
AH17_4	BH17_4	CH17_4	DH17_4	EH17_4	FH17_4	Has [NAME] begun to work 35 hours or more per week on this (new) business?
6	1	3	1	2	1	1. Yes
61	3	2	4	1	0	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F
AH18_4	BH18_4	CH18_4	DH18_4	EH18_4	FH18_4

In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AH0_4; 5,8-9 in AH17_4; 9998-9999 in AH18b_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; 5,8-9 in *H17_4; 9998-9999 in *H18b_4; no further owners

A	B	C	D	E	F
AH18a_4	BH18a_4	CH18a_4	DH18a_4	EH18a_4	FH18a_4

In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_4; 5,8-9 in AH17_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; 5,8-9 in *H17_4; no further owners

A	B	C	D	E	F
AH18b_4	BH18b_4	CH18b_4	DH18b_4	EH18b_4	FH18b_4

In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AH0_4; 5,8-9 in AH17_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; 5,8-9 in *H17_4; no further owners

A	B	C	D	E	F	
AH19_4	BH19_4	CH19_4	DH19_4	EH19_4	FH19_4	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
12	2	3	2	1	0	1. General management; "everything"
17	1	0	0	1	0	2. Sales/marketing/customer service
10	0	0	1	0	0	3. Finance/accounting
10	0	0	0	0	0	4. Technical/research/science/ engineering
2	0	1	0	1	1	5. Manufacturing/operations
6	1	1	1	0	0	6. Administration/human resource management
11	0	0	1	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave A Inap: . Inap, 2 in AH0_4; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH20_4	BH20_4	CH20_4	DH20_4	EH20_4	FH20_4	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Wave A Inap: . Inap, 2 in AH0_4; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH21_4	BH21_4	CH21_4	DH21_4	EH21_4	FH21_4	For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Wave A Inap: . Inap, 2 in AH0_4; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH23_4	BH23_4	CH23_4	DH23_4	EH23_4	FH23_4	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
30	3	5	4	1	1	1. Yes
37	1	0	1	2	0	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
. Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH24_4	BH24_4	CH24_4	DH24_4	EH24_4	FH24_4	Has [NAME] provided information or advice to help with this (new) business?
50	4	5	5	3	1	1. Yes
17	0	0	0	0	0	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
. Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH25_4	BH25_4	CH25_4	DH25_4	EH25_4	FH25_4	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
18	1	4	2	2	1	1. Yes
49	3	1	3	1	0	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
. Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH26_4	BH26_4	CH26_4	DH26_4	EH26_4	FH26_4	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
19	2	2	3	0	0	1. Yes
47	2	3	2	3	1	5. No
3	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
. Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
AH27_4	BH27_4	CH27_4	DH27_4	EH27_4	FH27_4	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
22	2	1	2	2	0	1. Yes
45	2	4	3	1	1	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
. Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH28_4	BH28_4	CH28_4	DH28_4	EH28_4	FH28_4	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
16	2	3	2	1	0	1. Yes
51	2	2	3	2	1	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH30_4	BH30_4	CH30_4	DH30_4	EH30_4	FH30_4	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
28	3	2	2	1	1	1. Yes
15	1	2	0	1	0	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_4; 3-6,8-9 in AH5_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_4; 3-6,8-9 in *H5_4; no further owners

A	B	C	D	E	F	
AH0_5	BH0_5	CH0_5	DH0_5	EH0_5	FH0_5	INTERVIEWER CHECKPOINT

						Wave A:
10						1. G5=1 ---> GO TO H1
26						2. OTHERS ---> GO TO OWNER NEXT OWNER H0
						Wave B:
	3					1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_5
	0					2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9) --> GO TO H1_2
	0					3. OTHERS ---> GO TO NEXT OWNER H0
						Wave C/D/E/F:
		4	1	4	1	1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1
		0	1	0	0	3. OTHERS ---> GO TO OWNER #7 H0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
AH1_5	BH1_5	CH1_5	DH1_5	EH1_5	FH1_5	Is [NAME] male or female?

5	3	2	1	3	0	1. Male
5	0	2	0	1	1	2. Female
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH2_5	BH2_5	CH2_5	DH2_5	EH2_5	FH2_5	How old is [NAME]?

						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH3_5	BH3_5	CH3_5	DH3_5	EH3_5	FH3_5	Is [NAME] Hispanic or Latino?

A	B	C	D	E	F		
1	0	0	0	0	0	1.	Yes
9	3	4	1	4	1	5.	No
0	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH4a_5	BH4a_5	CH4a_5	DH4a_5	EH4a_5	FH4a_5	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or (are you/is [NAME]) of mixed racial background?

Race: White

A	B	C	D	E	F		
8	3	4	0	4	0	1.	Yes
1	0	0	1	0	1	5.	No
1	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH4b_5	BH4b_5	CH4b_5	DH4b_5	EH4b_5	FH4b_5	Race: Black/African American

A	B	C	D	E	F		
1	0	0	1	1	1	1.	Yes
8	3	4	0	3	0	5.	No
1	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH4d_5	BH4d_5	CH4d_5	DH4d_5	EH4d_5	FH4d_5	Race: American Indian
0	0	0	0	0	0	1. Yes
9	3	4	1	4	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH4e_5	BH4e_5	CH4e_5	DH4e_5	EH4e_5	FH4e_5	Race: Asian
0	0	0	0	0	0	1. Yes
9	3	4	1	4	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH4f_5	BH4f_5	CH4f_5	DH4f_5	EH4f_5	FH4f_5	Race: Pacific Islander
1	0	0	0	0	0	1. Yes
8	3	4	1	4	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH4z_5	BH4z_5	CH4z_5	DH4z_5	EH4z_5	FH4z_5	Race: Other (specify)
0	0	0	0	0	0	1. Yes
9	3	4	1	4	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH5_5	BH5_5	CH5_5	DH5_5	EH5_5	FH5_5	What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
6	1	2	1	2	1	1. Married
1	0	1	0	1	0	2. Living with a partner
0	0	0	0	0	0	3. Separated
1	0	0	0	0	0	4. Divorced
1	0	0	0	0	0	5. Widowed
1	2	1	0	1	0	6. Never married
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH6_5	BH6_5	CH6_5	DH6_5	EH6_5	FH6_5	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0	0	0	0	0	0	01. Up to eighth grade
0	0	0	0	0	0	02. Some high school
2	1	0	0	0	0	03. High school degree
0	0	0	0	0	0	04. Technical or vocational degree
0	2	1	0	0	0	05. Some college
0	0	0	1	0	0	06. Community college degree
6	0	0	0	2	0	07. Bachelors degree
1	0	0	0	1	0	08. Some graduate training
0	0	2	0	0	1	09. Masters degree
1	0	1	0	1	0	10. Law, MD, PHD, EDD, degree
0	0	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH7_5	BH7_5	CH7_5	DH7_5	EH7_5	FH7_5	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH8_5	BH8_5	CH8_5	DH8_5	EH8_5	FH8_5	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
0	0	0	0	0	0	01. Spouses
0	0	0	0	0	0	02. Partners sharing a household
0	0	0	0	0	0	03. Relatives living in the same household
5	1	2	0	1	0	04. Relatives living in different households
2	0	1	0	1	0	05. Friends or acquaintances from work
3	0	0	0	0	0	06. Friends or acquaintances you have not worked with
0	1	1	1	2	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	1	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F
AH9_5	BH9_5	CH9_5	DH9_5	EH9_5	FH9_5

In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AH0_5; 9998-9999 in AH9b_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; 9998-9999 in *H9b_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F
AH9a_5	BH9a_5	CH9a_5	DH9a_5	EH9a_5	FH9a_5

In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F
AH9b_5	BH9b_5	CH9b_5	DH9b_5	EH9b_5	FH9b_5

In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F

AH10_5 BH10_5 CH10_5 DH10_5 EH10_5 FH10_5 What is [NAME]'s primary occupation? -- 2000
OCC 3-DIGIT CODES
[IF RETIRED: What was [NAME]'s primary
occupation?]

SEE MASTER OCCUPATION CODES
998. DK
999. NA
Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further
         owners [NOT COLLECTED FOR _5 IF MORE
         THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F

AH11_5 BH11_5 CH11_5 DH11_5 EH11_5 FH11_5 How many years of work experience has [NAME]
had in the industry where this (new) business
will compete?
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING
ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
UNDER 18]
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further
         owners [NOT COLLECTED FOR _5 IF MORE
         THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F

AH12_5 BH12_5 CH12_5 DH12_5 EH12_5 FH12_5 How many other businesses has [NAME] helped to
start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further
       owners [NOT COLLECTED FOR _5 IF MORE
       THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F

AH13_5 BH13_5 CH13_5 DH13_5 EH13_5 FH13_5 Besides the (new) business discussed in this
interview, how many other businesses does
[NAME] own?

CODE NUMBER OF BUSINESSES (0-95)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further
       owners [NOT COLLECTED FOR _5 IF MORE
       THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F

AH14_5 BH14_5 CH14_5 DH14_5 EH14_5 FH14_5 How many hours in total has [NAME] devoted to
this (new) business?

CODE NUMBER OF HOURS (0-999,995)
[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS
IN DAY -- NOT CORRECTED]
999 998.   DK
999 999.   NA
Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further
       owners [NOT COLLECTED FOR _5 IF MORE
       THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH15_5	BH15_5	CH15_5	DH15_5	EH15_5	FH15_5	In terms of current work activity, is [NAME] working for others for pay?
9	2	2	1	2	0	1. Yes
1	1	2	0	2	1	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH16_5	BH16_5	CH16_5	DH16_5	EH16_5	FH16_5	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
8	0	2	1	0	0	1. 35 hours or more per week
1	2	0	0	2	0	5. Less than 35 hours per week
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_5; 5,8-9 in AH15_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; 5,8-9 in *H15_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH17_5	BH17_5	CH17_5	DH17_5	EH17_5	FH17_5	Has [NAME] begun to work 35 hours or more per week on this (new) business?
0	3	0	0	2	1	1. Yes
10	0	4	1	2	0	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F

AH18_5 BH18_5 CH18_5 DH18_5 EH18_5 FH18_5   In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AH0_5; 5,8-9 in AH17_5; 9998-9999 in AH18b_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; 5,8-9 in *H17_5; 9998-9999 in *H18b_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F

AH18a_5 BH18a_5 CH18a_5 DH18a_5 EH18a_5 FH18a_5   In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_5; 5,8-9 in AH17_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; 5,8-9 in *H17_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F

AH18b_5 BH18b_5 CH18b_5 DH18b_5 EH18b_5 FH18b_5   In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AH0_5; 5,8-9 in AH17_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; 5,8-9 in *H17_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH19_5	BH19_5	CH19_5	DH19_5	EH19_5	FH19_5	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

A	B	C	D	E	F		
1	2	2	0	3	0	1.	General management; "everything"
3	0	1	0	0	0	2.	Sales/marketing/customer service
0	0	0	0	0	0	3.	Finance/accounting
2	0	1	0	1	1	4.	Technical/research/science/engineering
1	1	0	1	0	0	5.	Manufacturing/operations
0	0	0	0	0	0	6.	Administration/human resource management
2	0	0	0	0	0	8.	DK
1	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no
       further owners [NOT COLLECTED FOR
       _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
AH20_5	BH20_5	CH20_5	DH20_5	EH20_5	FH20_5	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F

AH21_5 BH21_5 CH21_5 DH21_5 EH21_5 FH21_5 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F

AH23_5 BH23_5 CH23_5 DH23_5 EH23_5 FH23_5 In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?

A	B	C	D	E	F		
6	2	2	0	3	1	1.	Yes
4	1	2	1	1	0	5.	No
0	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_5;no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F

AH24_5 BH24_5 CH24_5 DH24_5 EH24_5 FH24_5 Has [NAME] provided information or advice to help with this (new) business?

A	B	C	D	E	F		
7	2	4	1	4	1	1.	Yes
3	1	0	0	0	0	5.	No
0	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_5;no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH25_5 BH25_5 CH25_5 DH25_5 EH25_5 FH25_5 Has [NAME] provided training in business
                                          related tasks or skills (to help with this
                                          (new) business)?

  2   3   1   0   3   0   1.   Yes
  8   0   3   1   1   1   5.   No
  0   0   0   0   0   0   8.   DK
  0   0   0   0   0   0   9.   NA
                                          Wave A Inap:
                                          .   Inap, 2 in AH0_5; no further owners
                                          Wave B/C/D/E/F Inap:
                                          .   Inap, 3 in *A50; 3 in *H0_5; no further
                                               owners [NOT COLLECTED FOR _5 IF MORE THAN
                                               5 OWNERS IN WAVE A]

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH26_5 BH26_5 CH26_5 DH26_5 EH26_5 FH26_5 Has [NAME] provided access to financial
                                          assistance, like equity, loans, or loan
                                          guarantees (to help with this (new) business)?

  0   1   0   0   0   0   1.   Yes
 10   2   4   1   4   1   5.   No
  0   0   0   0   0   0   8.   DK
  0   0   0   0   0   0   9.   NA
                                          Wave A Inap:
                                          .   Inap, 2 in AH0_5; no further owners
                                          Wave B/C/D/E/F Inap:
                                          .   Inap, 3 in *A50; 3 in *H0_5; no further
                                               owners [NOT COLLECTED FOR _5 IF MORE THAN
                                               5 OWNERS IN WAVE A]

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AH27_5 BH27_5 CH27_5 DH27_5 EH27_5 FH27_5 Has [NAME] provided physical resources, use of
                                          land, space, buildings or equipment (to help
                                          with this (new) business)?

  2   0   1   1   2   0   1.   Yes
  8   3   3   0   2   1   5.   No
  0   0   0   0   0   0   8.   DK
  0   0   0   0   0   0   9.   NA
                                          Wave A Inap:
                                          .   Inap, 2 in AH0_5; no further owners
                                          Wave B/C/D/E/F Inap:
                                          .   Inap, 3 in *A50; 3 in *H0_5; no further
                                               owners [NOT COLLECTED FOR _5 IF MORE THAN
                                               5 OWNERS IN WAVE A]

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AH28_5 BH28_5 CH28_5 DH28_5 EH28_5 FH28_5 Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?

A	B	C	D	E	F		
3	1	2	0	2	1	1.	Yes
7	2	2	1	2	0	5.	No
0	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AH30_5 BH30_5 CH30_5 DH30_5 EH30_5 FH30_5 Apart from this business, is [NAME]'s (spouse/partner) employed?
[REFERS TO ROMANTIC PARTNER R IS LIVING WITH]

A	B	C	D	E	F		
4	0	2	1	2	1	1.	Yes
3	0	1	0	1	0	5.	No
0	1	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AH0_5; 3-6,8-9 in AH5_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *H0_5; 3-6,8-9 in *H5_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A	B	C	D	E	F	
	BH0_6	CH0_6	DH0_6	EH0_6	FH0_6	INTERVIEWER CHECKPOINT

Wave B:
	1					1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_6
	0					2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9) --> GO TO H1_2
	0					3. OTHERS ---> GO TO NEXT OWNER H0

Wave C/D/E/F:
		1	1	2	1	1. G5=1/DK/NA AND NEW OWNER —--> GO TO H1
		0	0	0	0	3. OTHERS ---> GO TO OWNER #7 H0

Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
	BH1_6	CH1_6	DH1_6	EH1_6	FH1_6	Is [NAME] male or female?
	1	1	1	1	1	1. Male
	0	0	0	1	0	2. Female
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F	
	BH2_6	CH2_6	DH2_6	EH2_6	FH2_6	How old is [NAME]?

CODE AGE (14-97)
[RESPONDENT MUST BE 18 OR OLDER]
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F	
	BH3_6	CH3_6	DH3_6	EH3_6	FH3_6	Is [NAME] Hispanic or Latino?
	0	0	0	1	0	1. Yes
	1	1	1	1	1	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F		
BH4a_6	CH4a_6	DH4a_6	EH4a_6	FH4a_6		(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?	
						Race: White	
1	0	0	1	1	1.	Yes	
0	1	1	1	0	5.	No	
0	0	0	0	0	8.	DK	
0	0	0	0	0	9.	NA	
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners	

A	B	C	D	E	F		
BH4b_6	CH4b_6	DH4b_6	EH4b_6	FH4b_6		Race: Black/African American	
0	1	1	0	0	1.	Yes	
1	0	0	2	1	5.	No	
0	0	0	0	0	8.	DK	
0	0	0	0	0	9.	NA	
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners	

A	B	C	D	E	F		
BH4d_6	CH4d_6	DH4d_6	EH4d_6	FH4d_6		Race: American Indian	
0	0	0	0	0	1.	Yes	
1	1	1	2	1	5.	No	
0	0	0	0	0	8.	DK	
0	0	0	0	0	9.	NA	
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners	

A	B	C	D	E	F		
BH4e_6	CH4e_6	DH4e_6	EH4e_6	FH4e_6		Race: Asian	
0	0	0	0	0	1.	Yes	
1	1	1	2	1	5.	No	
0	0	0	0	0	8.	DK	
0	0	0	0	0	9.	NA	
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners	

A	B	C	D	E	F		
	BH4f_6	CH4f_6	DH4f_6	EH4f_6	FH4f_6	Race: Pacific Islander	
	0	0	0	1	0	1.	Yes
	1	1	1	1	1	5.	No
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F		
	BH4z_6	CH4z_6	DH4z_6	EH4z_6	FH4z_6	Race: Other (specify)	
	0	0	0	0	0	1.	Yes
	1	1	1	2	1	5.	No
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F		
	BH5_6	CH5_6	DH5_6	EH5_6	FH5_6	What is [NAME]'s current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?	
	0	0	1	2	0	1.	Married
	0	0	0	0	0	2.	Living with a partner
	0	0	0	0	0	3.	Separated
	0	0	0	0	0	4.	Divorced
	0	0	0	0	0	5.	Widowed
	1	1	0	0	1	6.	Never married
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F	
	BH6_6	CH6_6	DH6_6	EH6_6	FH6_6	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
	0	1	0	0	0	01. Up to eighth grade
	0	0	0	0	0	02. Some high school
	1	0	0	0	0	03. High school degree
	0	0	0	0	0	04. Technical or vocational degree
	0	0	0	0	0	05. Some college
	0	0	0	0	1	06. Community college degree
	0	0	1	1	0	07. Bachelors degree
	0	0	0	0	0	08. Some graduate training
	0	0	0	1	0	09. Masters degree
	0	0	0	0	0	10. Law, MD, PHD, EDD, degree
	0	0	0	0	0	98. DK
	0	0	0	0	0	99. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F	
	BH7_6	CH7_6	DH7_6	EH7_6	FH7_6	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
						98. DK
						99. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

	BH8_6	CH8_6	DH8_6	EH8_6	FH8_6	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
	0	0	0	0	0	01. Spouses
	0	0	0	0	0	02. Partners sharing a household
	0	0	0	0	0	03. Relatives living in the same household
	0	1	0	0	0	04. Relatives living in different households
	0	0	0	1	0	05. Friends or acquaintances from work
	1	0	0	0	0	06. Friends or acquaintances you have not worked with
	0	0	1	1	1	07. Strangers before joining the new business team
	0	0	0	0	0	08. Partners living in different households
	0	0	0	0	0	98. DK
	0	0	0	0	0	99. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

A   B   C   D   E   F

BH9_6 CH9_6 DH9_6 EH9_6 FH9_6   In what month and year did [NAME] become
                                involved as an owner of this (new) business?

                                SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                MOYR8.
                                [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                .   Inap, 3 in *A50; 3 in *H0_6; 9998-9999
                                        in *H9b_6; no further owners

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A   B   C   D   E   F

BH9a_6 CH9a_6 DH9a_6 EH9a_6 FH9a_6   In what month and year did [NAME] become
                                     involved as an owner of this (new) business?

                                     CODE MONTH (01-12)
                                     13.   Winter
                                     14.   Spring
                                     15.   Summer
                                     16.   Fall
                                     98.   DK
                                     99.   NA
                                     .   Inap, 3 in *A50; 3 in *H0_6; no further
                                            owners

A   B   C   D   E   F

BH9b_6 CH9b_6 DH9b_6 EH9b_6 FH9b_6   In what month and year did [NAME] become
                                     involved as an owner of this (new) business?

                                     CODE FOUR DIGIT YEAR
                                     9998. DK
                                     9999. NA
                                     .   Inap, 3 in *A50; 3 in *H0_6; no further
                                            owners

A	B	C	D	E	F

BH10_6 CH10_6 DH10_6 EH10_6 FH10_6 What is [NAME]'s primary occupation? -- 2000
OCC 3-DIGIT CODES
[IF RETIRED: What was [NAME]'s primary
occupation?]

SEE MASTER OCCUPATION CODES
998. DK
999. NA
.   Inap, 3 in *A50; 3 in *H0_6; no further
     owners

A	B	C	D	E	F

BH11_6 CH11_6 DH11_6 EH11_6 FH11_6 How many years of work experience has [NAME]
had in the industry where this (new) business
will compete?
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING
ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
UNDER 18]
98. DK
99. NA
.   Inap, 3 in *A50; 3 in *H0_6; no further
     owners

A	B	C	D	E	F

BH12_6 CH12_6 DH12_6 EH12_6 FH12_6 How many other businesses has [NAME] helped to
start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95. 95 or more businesses
98. DK
99. NA
.   Inap, 3 in *A50; 3 in *H0_6; no further
     owners

A	B	C	D	E	F

BH13_6 CH13_6 DH13_6 EH13_6 FH13_6 Besides the (new) business discussed in this
interview, how many other businesses does
[NAME] own?

CODE NUMBER OF BUSINESSES (0-95)
98. DK
99. NA
.   Inap, 3 in *A50; 3 in *H0_6; no further
     owners

A	B	C	D	E	F	
	BH14_6	CH14_6	DH14_6	EH14_6	FH14_6	How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)
[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]
999 998.   DK
999 999.   NA
.   Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F		
	BH15_6	CH15_6	DH15_6	EH15_6	FH15_6		In terms of current work activity, is [NAME] working for others for pay?
	0	0	0	0	1	1.	Yes
	1	1	1	2	0	5.	No
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F		
	BH16_6	CH16_6	DH16_6	EH16_6	FH16_6		Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
	0	0	0	0	0	1.	35 hours or more per week
	0	0	0	0	1	5.	Less than 35 hours per week
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_6; 5,8-9 in *H15_6; no further owners

A	B	C	D	E	F		
	BH17_6	CH17_6	DH17_6	EH17_6	FH17_6		Has [NAME] begun to work 35 hours or more per week on this (new) business?
	1	0	0	1	1	1.	Yes
	0	1	1	1	0	5.	No
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_6; no further owners

A   B   C   D   E   F

    BH18_6 CH18_6 DH18_6 EH18_6 FH18_6   In what month and year did [NAME] begin
working 35 hours or more per week on
this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE
FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO
JAN; SPRING TO APR; SUMMER TO JUL; FALL
TO OCT]
.   Inap, 3 in *A50; 3 in *H0_6; 5,8-9
in *H17_6; 9998-9999 in *H18b_6;
no further owners

A   B   C   D   E   F

    BH18a_6 CH18a_6 DH18a_6 EH18a_6 FH18a_6   In what month and year did [NAME] begin
working 35 hours or more per week on
this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_6; 5,8-9
in *H17_6; no further owners

A   B   C   D   E   F

    BH18b_6 CH18b_6 DH18b_6 EH18b_6 FH18b_6   In what month and year did [NAME] begin
working 35 hours or more per week on
this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 3 in *H0_6; 5,8-9
in *H17_6; no further owners

A	B	C	D	E	F
	BH19_6	CH19_6	DH19_6	EH19_6	FH19_6

[IF MORE THAN ONE OWNER]
What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

B	C	D	E	F		
1	0	0	2	0	1.	General management; "everything"
0	0	1	0	0	2.	Sales/marketing/customer service
0	0	0	0	0	3.	Finance/accounting
0	0	0	0	0	4.	Technical/research/science/engineering
0	0	0	0	0	5.	Manufacturing/operations
0	1	0	0	1	6.	Administration/human resource management
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F
	BH20_6	CH20_6	DH20_6	EH20_6	FH20_6

How many years of full time, paid work experience has [NAME] had?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F
	BH21_6	CH21_6	DH21_6	EH21_6	FH21_6

For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F	
	BH23_6	CH23_6	DH23_6	EH23_6	FH23_6	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
	1	0	1	2	1	1. Yes
	0	1	0	0	0	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F	
	BH24_6	CH24_6	DH24_6	EH24_6	FH24_6	Has [NAME] provided information or advice to help with this (new) business?
	1	0	1	2	1	1. Yes
	0	1	0	0	0	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F	
	BH25_6	CH25_6	DH25_6	EH25_6	FH25_6	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
	0	0	1	2	1	1. Yes
	1	1	0	0	0	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F	
	BH26_6	CH26_6	DH26_6	EH26_6	FH26_6	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
	0	0	1	0	1	1. Yes
	1	1	0	2	0	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F	
	BH27_6	CH27_6	DH27_6	EH27_6	FH27_6	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
	0	0	0	1	1	1. Yes
	1	1	1	1	0	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F	
	BH28_6	CH28_6	DH28_6	EH28_6	FH28_6	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
	0	0	1	1	1	1. Yes
	1	1	0	1	0	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

A	B	C	D	E	F	
	BH30_6	CH30_6	DH30_6	EH30_6	FH30_6	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
	0	0	1	1	0	1. Yes
	0	0	0	1	0	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_6; 3-6,8-9 in *H5_6; no further owners

A	B	C	D	E	F	
			DH0_7	EH0_7	FH0_7	INTERVIEWER CHECKPOINT
			1	2	1	1. G5=1/DK/NA AND NEW OWNER —--> GO TO H1
			0	0	0	3. OTHERS ---> GO TO OWNER #7 H0
						. Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
			DH1_7	EH1_7	FH1_7	Is [NAME] male or female?
			1	2	0	1. Male
			0	0	1	2. Female
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH2_7	EH2_7	FH2_7	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH3_7	EH3_7	FH3_7	Is [NAME] Hispanic or Latino?
			0	1	0	1. Yes
			1	1	1	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH4a_7	EH4a_7	FH4a_7	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?

Race: White

A	B	C	D	E	F	
			0	2	0	1. Yes
			1	0	1	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH4b_7	EH4b_7	FH4b_7	Race: Black/African American
			1	1	1	1. Yes
			0	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH4d_7	EH4d_7	FH4d_7	Race: American Indian
			0	0	0	1. Yes
			1	2	1	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH4e_7	EH4e_7	FH4e_7	Race: Asian
			0	0	0	1. Yes
			1	2	1	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F		
			DH4f_7	EH4f_7	FH4f_7		Race: Pacific Islander
			0	0	0	1.	Yes
			1	2	1	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F		
			DH4z_7	EH4z_7	FH4z_7		Race: Other (specify)
			0	0	0	1.	Yes
			1	2	1	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F		
			DH5_7	EH5_7	FH5_7		What is [NAME]'s current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
			1	2	1	1.	Married
			0	0	0	2.	Living with a partner
			0	0	0	3.	Separated
			0	0	0	4.	Divorced
			0	0	0	5.	Widowed
			0	0	0	6.	Never married
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH6_7	EH6_7	FH6_7	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
			0	0	0	01. Up to eighth grade
			0	0	0	02. Some high school
			1	0	0	03. High school degree
			0	0	0	04. Technical or vocational degree
			0	0	0	05. Some college
			0	0	0	06. Community college degree
			0	1	1	07. Bachelors degree
			0	0	0	08. Some graduate training
			0	0	0	09. Masters degree
			0	1	0	10. Law, MD, PHD, EDD, degree
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH7_7	EH7_7	FH7_7	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
						98. DK
						99. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A   B   C   D   E   F

DH8_7 EH8_7 FH8_7 How would you describe your relationship with
                   [NAME] -- are you spouses, partners sharing a
                   household, relatives living in the same
                   household, relatives living in different
                   households, friends or acquaintances from
                   work, friends or acquaintances you have not
                   worked with, strangers before joining the
                   (new) business team, or do you have some other
                   type of relationship?

             0   0   0   01.   Spouses
             0   0   0   02.   Partners sharing a household
             0   0   0   03.   Relatives living in the same household
             0   0   0   04.   Relatives living in different households
             0   1   1   05.   Friends or acquaintances from work
             0   0   0   06.   Friends or acquaintances you have not
                                       worked with
             1   1   0   07.   Strangers before joining the new
                                       business team
             0   0   0   08.   Partners living in different households
             0   0   0   98.   DK
             0   0   0   99.   NA
                                 .   Inap, 3 in *A50; 3 in *H0_7; no further
                                       owners

A   B   C   D   E   F

A   B   C   D   E   F

                DH9_7 EH9_7 FH9_7 In what month and year did [NAME] become
                                   involved as an owner of this (new) business?

                                   SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                   MOYR8.
                                   [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                   SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                   .   Inap, 3 in *A50; 3 in *H0_7; 9998-9999
                                        in *H9b_7; no further owners

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A   B   C   D   E   F

                DH9a_7 EH9a_7 FH9a_7 In what month and year did [NAME] become
                                      involved as an owner of this (new) business?

                                   CODE MONTH (01-12)
                                   13.   Winter
                                   14.   Spring
                                   15.   Summer
                                   16.   Fall
                                   98.   DK
                                   99.   NA
                                   .   Inap, 3 in *A50; 3 in *H0_7; no further
                                         owners

A   B   C   D   E   F

                DH9b_7 EH9b_7 FH9b_7 In what month and year did [NAME] become
                                      involved as an owner of this (new) business?

                                   CODE FOUR DIGIT YEAR
                                   9998. DK
                                   9999. NA
                                   .   Inap, 3 in *A50; 3 in *H0_7; no further
                                         owners

A   B   C   D   E   F

DH10_7 EH10_7 FH10_7 What is [NAME]'s primary occupation? -- 2000
                      OCC 3-DIGIT CODES
                      [IF RETIRED: What was [NAME]'s primary
                      occupation?]

                      SEE MASTER OCCUPATION CODES
                      998. DK
                      999. NA
                      .   Inap, 3 in *A50; 3 in *H0_7; no further
                            owners

A   B   C   D   E   F

DH11_7 EH11_7 FH11_7 How many years of work experience has [NAME]
                      had in the industry where this (new) business
                      will compete?
                      [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING
                      ZERO]

                      CODE NUMBER OF YEARS (0-95)
                      [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
                      UNDER 18]
                      98. DK
                      99. NA
                      .   Inap, 3 in *A50; 3 in *H0_7; no further
                           owners

A   B   C   D   E   F

DH12_7 EH12_7 FH12_7 How many other businesses has [NAME] helped to
                      start as an owner or part-owner?

                      CODE NUMBER OF BUSINESSES (0-95)
                      95. 95 or more businesses
                      98. DK
                      99. NA
                      .   Inap, 3 in *A50; 3 in *H0_7; no further
                           owners

A   B   C   D   E   F

DH13_7 EH13_7 FH13_7 Besides the (new) business discussed in this
                      interview, how many other businesses does
                      [NAME] own?

                      CODE NUMBER OF BUSINESSES (0-95)
                      98. DK
                      99. NA
                      .   Inap, 3 in *A50; 3 in *H0_7; no further
                           owners

A	B	C	D	E	F	
			DH14_7	EH14_7	FH14_7	How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)
[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]
999 998.   DK
999 999.   NA
.   Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH15_7	EH15_7	FH15_7	In terms of current work activity, is [NAME] working for others for pay?
			1	1	1	1. Yes
			0	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH16_7	EH16_7	FH16_7	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
			0	0	0	1. 35 hours or more per week
			1	1	1	5. Less than 35 hours per week
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; 5,8-9 in *H15_7; no further owners

A	B	C	D	E	F	
			DH17_7	EH17_7	FH17_7	Has [NAME] begun to work 35 hours or more per week on this (new) business?
			0	2	0	1. Yes
			1	0	1	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A   B   C   D   E   F

DH18_7 EH18_7 FH18_7   In what month and year did [NAME] begin
                       working 35 hours or more per week on
                       this (new) business?

                       SAS DATE FORMAT MMYYS8. OR SPSS DATE
                       FORMAT MOYR8.
                       [DK/NA MONTH ASSIGNED TO JUN; WINTER TO
                       JAN; SPRING TO APR; SUMMER TO JUL; FALL
                       TO OCT]
                       .   Inap, 3 in *A50; 3 in *H0_7; 5,8-9
                              in *H17_7; 9998-9999 in *H18b_7;
                              no further owners

A   B   C   D   E   F

DH18a_7 EH18a_7 FH18a_7   In what month and year did [NAME] begin
                          working 35 hours or more per week on
                          this (new) business?

                          CODE MONTH (01-12)
                          13.   Winter
                          14.   Spring
                          15.   Summer
                          16.   Fall
                          98.   DK
                          99.   NA
                          .   Inap, 3 in *A50; 3 in *H0_7; 5,8-9
                                 in *H17_7; no further owners

A   B   C   D   E   F

DH18b_7 EH18b_7 FH18b_7   In what month and year did [NAME] begin
                          working 35 hours or more per week on
                          this (new) business?

                          CODE FOUR DIGIT YEAR
                          9998. DK
                          9999. NA
                          .   Inap, 3 in *A50; 3 in *H0_7; 5,8-9
                                 in *H17_7; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH19_7 EH19_7 FH19_7 [IF MORE THAN ONE OWNER]
What is [NAME]'s primary role in the (new)
business -- would you say it is general
management, sales, marketing, or customer
service, finance or accounting, technical or
science related, such as research or
engineering, manufacturing or operations, or
is it administration or human resource
management?

			D	E	F		
			0	1	0	1.	General management; "everything"
			0	1	1	2.	Sales/marketing/customer service
			0	0	0	3.	Finance/accounting
			1	0	0	4.	Technical/research/science/engineering
			0	0	0	5.	Manufacturing/operations
			0	0	0	6.	Administration/human resource management
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_7; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH20_7 EH20_7 FH20_7 How many years of full time, paid work
experience has [NAME] had?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
UNDER 18]
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_7; no further
       owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH21_7 EH21_7 FH21_7 For how many years, if any, has [NAME] had
managerial, supervisory, or administrative
responsibilities?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
UNDER 18]
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_7; no further
       owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH23_7	EH23_7	FH23_7	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
			0	2	1	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH24_7	EH24_7	FH24_7	Has [NAME] provided information or advice to help with this (new) business?
			1	2	1	1. Yes
			0	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH25_7	EH25_7	FH25_7	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
			0	2	1	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH26_7	EH26_7	FH26_7	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0	0	1	1. Yes
			1	2	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH27_7	EH27_7	FH27_7	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			0	1	1	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH28_7	EH28_7	FH28_7	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0	0	1	1. Yes
			1	2	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

A	B	C	D	E	F	
			DH30_7	EH30_7	FH30_7	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			1	2	1	1. Yes
			0	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; 3-6, 8-9 in *H5_7; no further owners

A	B	C	D	E	F	
			DH0_8	EH0_8	FH0_8	INTERVIEWER CHECKPOINT
			1	1	0	1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_8
			0	0	0	3. OTHERS ---> GO TO NEXT OWNER H0
						. Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
			DH1_8	EH1_8	FH1_8	Is [NAME] male or female?
			1	1	0	1. Male
			0	0	0	2. Female
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
			DH2_8	EH2_8	FH2_8	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
			DH3_8	EH3_8	FH3_8	Is [NAME] Hispanic or Latino?
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4a_8	EH4a_8	FH4a_8	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
1	1	0				1. Yes
0	0	0				5. No
0	0	0				8. DK
0	0	0				9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4b_8	EH4b_8	FH4b_8	Race: Black/African American
1	0	0				1. Yes
0	1	0				5. No
0	0	0				8. DK
0	0	0				9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4d_8	EH4d_8	FH4d_8	Race: American Indian
1	0	0				1. Yes
0	1	0				5. No
0	0	0				8. DK
0	0	0				9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4e_8	EH4e_8	FH4e_8	Race: Asian
0	0	0				1. Yes
1	1	0				5. No
0	0	0				8. DK
0	0	0				9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F		
			DH4f_8	EH4f_8	FH4f_8	Race: Pacific Islander	
			0	0	0	1.	Yes
			1	1	0	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F		
			DH4z_8	EH4z_8	FH4z_8	Race: Other (specify)	
			0	0	0	1.	Yes
			1	1	0	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F		
			DH5_8	EH5_8	FH5_8	What is [NAME]'s current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?	
			0	1	0	1.	Married
			0	0	0	2.	Living with a partner
			0	0	0	3.	Separated
			1	0	0	4.	Divorced
			0	0	0	5.	Widowed
			0	0	0	6.	Never married
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_8; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH6_8 EH6_8 FH6_8 What is the highest level of education [NAME]
                   has completed -- (up to the eighth grade, some
                   high school, high school degree, technical or
                   vocational degree, some college, community
                   college degree, a bachelor's degree, some
                   graduate training, a master's degree, or a law
                   degree, medical degree, or Doctorate?)

            0   0   0   01.   Up to eighth grade
            0   0   0   02.   Some high school
            1   0   0   03.   High school degree
            0   0   0   04.   Technical or vocational degree
            0   0   0   05.   Some college
            0   0   0   06.   Community college degree
            0   1   0   07.   Bachelors degree
            0   0   0   08.   Some graduate training
            0   0   0   09.   Masters degree
            0   0   0   10.   Law, MD, PHD, EDD, degree
            0   0   0   98.   DK
            0   0   0   99.   NA
                             .   Inap, 3 in *A50; 3 in *H0_8; no further
                                   owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH7_8 EH7_8 FH7_8 How many years have you known [NAME]?
                   [ENTER "1" FOR LESS THAN ONE YEAR]

                   CODE NUMBER OF YEARS (1-95)
                   98.   DK
                   99.   NA
                   .   Inap, 3 in *A50; 3 in *H0_8; no further
                         owners

A   B   C   D   E   F

                        DH8_8 EH8_8 FH8_8 How would you describe your relationship with
                                           [NAME] -- are you spouses, partners sharing a
                                           household, relatives living in the same
                                           household, relatives living in different
                                           households, friends or acquaintances from
                                           work, friends or acquaintances you have not
                                           worked with, strangers before joining the
                                           (new) business team, or do you have some other
                                           type of relationship?

                          0   0   0   01.   Spouses
                          0   0   0   02.   Partners sharing a household
                          0   0   0   03.   Relatives living in the same household
                          0   0   0   04.   Relatives living in different households
                          0   0   0   05.   Friends or acquaintances from work
                          0   0   0   06.   Friends or acquaintances you have not
                                                  worked with
                          1   1   0   07.   Strangers before joining the new
                                                  business team
                          0   0   0   08.   Partners living in different households
                          0   0   0   98.   DK
                          0   0   0   99.   NA
                                           .   Inap, 3 in *A50; 3 in *H0_8; no further
                                                  owners

A   B   C   D   E   F

DH9_8 EH9_8 FH9_8   In what month and year did [NAME] become
involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 3 in *A50; 3 in *H0_8; 9998-9999
        in *H9b_8; no further owners

A   B   C   D   E   F

DH9a_8 EH9a_8 FH9a_8 In what month and year did [NAME] become
involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_8; no further
       owners

A   B   C   D   E   F

DH9b_8 EH9b_8 FH9b_8 In what month and year did [NAME] become
involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 3 in *H0_8; no further
       owners

A	B	C	D	E	F

DH10_8 EH10_8 FH10_8 What is [NAME]'s primary occupation? -- 2000
OCC 3-DIGIT CODES
[IF RETIRED: What was [NAME]'s primary
occupation?]

SEE MASTER OCCUPATION CODES
998. DK
999. NA
.   Inap, 3 in *A50; 3 in *H0_8; no further
      owners

A	B	C	D	E	F

DH11_8 EH11_8 FH11_8 How many years of work experience has [NAME]
had in the industry where this (new) business
will compete?
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING
ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
UNDER 18]
98. DK
99. NA
.   Inap, 3 in *A50; 3 in *H0_8; no further
     owners

A	B	C	D	E	F

DH12_8 EH12_8 FH12_8 How many other businesses has [NAME] helped to
start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_8; no further
      owners

A	B	C	D	E	F

DH13_8 EH13_8 FH13_8 Besides the (new) business discussed in this
interview, how many other businesses does
[NAME] own?

CODE NUMBER OF BUSINESSES (0-95)
98. DK
99. NA
.   Inap, 3 in *A50; 3 in *H0_8; no further
     owners

A	B	C	D	E	F	
			DH14_8	EH14_8	FH14_8	How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)
[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]
999 998.   DK
999 999.   NA
.   Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
			DH15_8	EH15_8	FH15_8	In terms of current work activity, is [NAME] working for others for pay?
1	0	0				1. Yes
0	1	0				5. No
0	0	0				8. DK
0	0	0				9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
			DH16_8	EH16_8	FH16_8	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
0	0	0				1. 35 hours or more per week
1	0	0				5. Less than 35 hours per week
0	0	0				8. DK
0	0	0				9. NA
						. Inap, 3 in *A50; 3 in *H0_8; 5,8-9 in *H15_8; no further owners

A	B	C	D	E	F	
			DH17_8	EH17_8	FH17_8	Has [NAME] begun to work 35 hours or more per week on this (new) business?
0	1	0				1. Yes
1	0	0				5. No
0	0	0				8. DK
0	0	0				9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH18_8 EH18_8 FH18_8 In what month and year did [NAME] begin
                      working 35 hours or more per week on
                      this (new) business?

                      SAS DATE FORMAT MMYYS8. OR SPSS DATE
                      FORMAT MOYR8.
                      [DK/NA MONTH ASSIGNED TO JUN; WINTER TO
                      JAN; SPRING TO APR; SUMMER TO JUL; FALL
                      TO OCT]
                      .   Inap, 3 in *A50; 3 in *H0_8; 5,8-9
                             in *H17_8; 9998-9999 in *H18b_8;
                             no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH18a_8 EH18a_8 FH18a_8 In what month and year did [NAME] begin
                         working 35 hours or more per week on
                         this (new) business?

                         CODE MONTH (01-12)
                         13.   Winter
                         14.   Spring
                         15.   Summer
                         16.   Fall
                         98.   DK
                         99.   NA
                         .   Inap, 3 in *A50; 3 in *H0_8; 5,8-9
                                in *H17_8; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH18b_8 EH18b_8 FH18b_8 In what month and year did [NAME] begin
                         working 35 hours or more per week on
                         this (new) business?

                         CODE FOUR DIGIT YEAR
                         9998. DK
                         9999. NA
                         .   Inap, 3 in *A50; 3 in *H0_8; 5,8-9
                                in *H17_8; no further owners

A　　B　　C　　D　　E　　F

DH19_8 EH19_8 FH19_8　[IF MORE THAN ONE OWNER]
What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

D	E	F		
0	1	0	1.	General management; "everything"
0	0	0	2.	Sales/marketing/customer service
0	0	0	3.	Finance/accounting
0	0	0	4.	Technical/research/science/engineering
1	0	0	5.	Manufacturing/operations
0	0	0	6.	Administration/human resource management
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_8; no further owners

A　　B　　C　　D　　E　　F

DH20_8 EH20_8 FH20_8　How many years of full time, paid work experience has [NAME] had?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]
98.　DK
99.　NA
.　　Inap, 3 in *A50; 3 in *H0_8; no further owners

A　　B　　C　　D　　E　　F

DH21_8 EH21_8 FH21_8　For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]
98.　DK
99.　NA
.　　Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH23_8	EH23_8	FH23_8	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH24_8	EH24_8	FH24_8	Has [NAME] provided information or advice to help with this (new) business?
			1	1	0	1. Yes
			0	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH25_8	EH25_8	FH25_8	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
			DH26_8	EH26_8	FH26_8	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
			DH27_8	EH27_8	FH27_8	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			1	0	0	1. Yes
			0	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
			DH28_8	EH28_8	FH28_8	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F	
			DH30_8	EH30_8	FH30_8	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			0	1	0	1. Yes
			0	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

A	B	C	D	E	F		
			DH0_9	EH0_9	FH0_9	INTERVIEWER CHECKPOINT	
1	1	0				1.	G5=1/DK/NA AND NEW OWNER ---> GO TO H1_9
0	0	0				3.	OTHERS ---> GO TO NEXT OWNER H0
						.	Inap, 3 in *A50; no further owners

A	B	C	D	E	F		
			DH1_9	EH1_9	FH1_9	Is [NAME] male or female?	
1	1	0				1.	Male
0	0	0				2.	Female
0	0	0				8.	DK
0	0	0				9.	NA
						.	Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F		
			DH2_9	EH2_9	FH2_9	How old is [NAME]?	
						CODE AGE (14-97)	
						[RESPONDENT MUST BE 18 OR OLDER]	
						98.	DK
						99.	NA
						.	Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F		
			DH3_9	EH3_9	FH3_9	Is [NAME] Hispanic or Latino?	
0	1	0				1.	Yes
1	0	0				5.	No
0	0	0				8.	DK
0	0	0				9.	NA
						.	Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
			DH4a_9	EH4a_9	FH4a_9	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
			DH4b_9	EH4b_9	FH4b_9	Race: Black/African American
			1	0	0	1. Yes
			0	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
			DH4d_9	EH4d_9	FH4d_9	Race: American Indian
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
			DH4e_9	EH4e_9	FH4e_9	Race: Asian
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
			DH4f_9	EH4f_9	FH4f_9	Race: Pacific Islander
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
			DH4z_9	EH4z_9	FH4z_9	Race: Other (specify)
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
			DH5_9	EH5_9	FH5_9	What is [NAME]'s current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
			1	1	0	1. Married
			0	0	0	2. Living with a partner
			0	0	0	3. Separated
			0	0	0	4. Divorced
			0	0	0	5. Widowed
			0	0	0	6. Never married
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

A   B   C   D   E   F

                DH6_9 EH6_9 FH6_9 What is the highest level of education [NAME]
                                   has completed -- (up to the eighth grade, some
                                   high school, high school degree, technical or
                                   vocational degree, some college, community
                                   college degree, a bachelor's degree, some
                                   graduate training, a master's degree, or a law
                                   degree, medical degree, or Doctorate?)

                0   0   0   01.   Up to eighth grade
                0   0   0   02.   Some high school
                1   0   0   03.   High school degree
                0   0   0   04.   Technical or vocational degree
                0   0   0   05.   Some college
                0   0   0   06.   Community college degree
                0   1   0   07.   Bachelors degree
                0   0   0   08.   Some graduate training
                0   0   0   09.   Masters degree
                0   0   0   10.   Law, MD, PHD, EDD, degree
                0   0   0   98.   DK
                0   0   0   99.   NA
                                .   Inap, 3 in *A50; 3 in *H0_9; no further
                                       owners

A   B   C   D   E   F

                DH7_9 EH7_9 FH7_9 How many years have you known [NAME]?
                                   [ENTER "1" FOR LESS THAN ONE YEAR]

                                   CODE NUMBER OF YEARS (1-95)
                                   98.   DK
                                   99.   NA
                                   .   Inap, 3 in *A50; 3 in *H0_9; no further
                                          owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

```
                     DH8_9 EH8_9 FH8_9  How would you describe your relationship with
                                        [NAME] -- are you spouses, partners sharing a
                                        household, relatives living in the same
                                        household, relatives living in different
                                        households, friends or acquaintances from
                                        work, friends or acquaintances you have not
                                        worked with, strangers before joining the
                                        (new) business team, or do you have some other
                                        type of relationship?

                       0     0     0    01.    Spouses
                       0     0     0    02.    Partners sharing a household
                       0     0     0    03.    Relatives living in the same household
                       0     0     0    04.    Relatives living in different households
                       0     0     0    05.    Friends or acquaintances from work
                       0     0     0    06.    Friends or acquaintances you have not
                                               worked with
                       1     1     0    07.    Strangers before joining the new
                                               business team
                       0     0     0    08.    Partners living in different households
                       0     0     0    98.    DK
                       0     0     0    99.    NA
                                        .      Inap, 3 in *A50; 3 in *H0_9; no further
                                               owners
```

A   B   C   D   E   F

DH9_9 EH9_9 FH9_9 In what month and year did [NAME] become
involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 3 in *A50; 3 in *H0_9; 9998-9999
in *H9b_9; no further owners

A   B   C   D   E   F

DH9a_9 EH9a_9 FH9a_9 In what month and year did [NAME] become
involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_9; no further
owners

A   B   C   D   E   F

DH9b_9 EH9b_9 FH9b_9 In what month and year did [NAME] become
involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 3 in *H0_9; no further
owners

A	B	C	D	E	F

DH10_9 EH10_9 FH10_9   What is [NAME]'s primary occupation? -- 2000
OCC 3-DIGIT CODES
[IF RETIRED: What was [NAME]'s primary
occupation?]

SEE MASTER OCCUPATION CODES
998.   DK
999.   NA
.   Inap, 3 in *A50; 3 in *H0_9; no further
        owners

A	B	C	D	E	F

DH11_9 EH11_9 FH11_9   How many years of work experience has [NAME]
had in the industry where this (new) business
will compete?
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING
ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
UNDER 18]
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_9; no further
        owners

A	B	C	D	E	F

DH12_9 EH12_9 FH12_9   How many other businesses has [NAME] helped to
start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_9; no further
        owners

A	B	C	D	E	F

DH13_9 EH13_9 FH13_9   Besides the (new) business discussed in this
interview, how many other businesses does
[NAME] own?

CODE NUMBER OF BUSINESSES (0-95)
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_9; no further
        owners

A	B	C	D	E	F	
			DH14_9	EH14_9	FH14_9	How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)
[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS
IN DAY -- NOT CORRECTED]
999 998.   DK
999 999.   NA
.   Inap, 3 in *A50; 3 in *H0_9; no further
        owners

A	B	C	D	E	F	
			DH15_9	EH15_9	FH15_9	In terms of current work activity, is [NAME] working for others for pay?
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
			DH16_9	EH16_9	FH16_9	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
			0	0	0	1. 35 hours or more per week
			0	0	0	5. Less than 35 hours per week
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 3 in *H0_9; 5,8-9 in *H15_9; no further owners

A	B	C	D	E	F	
			DH17_9	EH17_9	FH17_9	Has [NAME] begun to work 35 hours or more per week on this (new) business?
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 3 in *H0_9; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH18_9 EH18_9 FH18_9 In what month and year did [NAME] begin
                      working 35 hours or more per week on this
                      (new) business?

                      SAS DATE FORMAT MMYYS8. OR SPSS DATE
                      FORMAT MOYR8.
                      [DK/NA MONTH ASSIGNED TO JUN; WINTER TO
                      JAN; SPRING TO APR; SUMMER TO JUL; FALL
                      TO OCT]
                      .   Inap, 3 in *A50; 3 in *H0_9; 5,8-9
                             in *H17_9; 9998-9999 in *H18b_9; no
                             further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH18a_9 EH18a_9 FH18a_9 In what month and year did [NAME] begin
                         working 35 hours or more per week on this
                         (new) business?

                         CODE MONTH (01-12)
                         13.   Winter
                         14.   Spring
                         15.   Summer
                         16.   Fall
                         98.   DK
                         99.   NA
                         .   Inap, 3 in *A50; 3 in *H0_9; 5,8-9
                                in *H17_9; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH18b_9 EH18b_9 FH18b_9 In what month and year did [NAME] begin
                         working 35 hours or more per week on this
                         (new) business?

                         CODE FOUR DIGIT YEAR
                         9998. DK
                         9999. NA
                         .   Inap, 3 in *A50; 3 in *H0_9; 5,8-9
                                in *H17_9; no further owners

A	B	C	D	E	F
			DH19_9	EH19_9	FH19_9

DH19_9 EH19_9 FH19_9 [IF MORE THAN ONE OWNER]
What is [NAME]'s primary role in the (new) business –- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

D	E	F		
0	1	0	1.	General management; "everything"
0	0	0	2.	Sales/marketing/customer service
0	0	0	3.	Finance/accounting
0	0	0	4.	Technical/research/science/engineering
0	0	0	5.	Manufacturing/operations
1	0	0	6.	Administration/human resource management
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F

DH20_9 EH20_9 FH20_9 How many years of full time, paid work experience has [NAME] had?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F

DH21_9 EH21_9 FH21_9 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_9; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH23_9 EH23_9 FH23_9 In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?

A	B	C	D	E	F		
			1	1	0	1.	Yes
			0	0	0	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_9; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH24_9 EH24_9 FH24_9 Has [NAME] provided information or advice to help with this (new) business?

A	B	C	D	E	F		
			1	1	0	1.	Yes
			0	0	0	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_9; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH25_9 EH25_9 FH25_9 Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?

A	B	C	D	E	F		
			0	1	0	1.	Yes
			1	0	0	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH26_9	EH26_9	FH26_9	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH27_9	EH27_9	FH27_9	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			1	0	0	1. Yes
			0	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH28_9	EH28_9	FH28_9	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH30_9	EH30_9	FH30_9	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH0_10	EH0_10	FH0_10	INTERVIEWER CHECKPOINT
1	0	0				1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_10
0	0	0				3. OTHERS ---> GO TO NEXT OWNER H0
						. Inap, 3 in *A50; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH1_10	EH1_10	FH1_10	Is [NAME] male or female?
1	0	0				1. Male
0	0	0				2. Female
0	0	0				8. DK
0	0	0				9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH2_10	EH2_10	FH2_10	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH3_10	EH3_10	FH3_10	Is [NAME] Hispanic or Latino?
0	0	0				1. Yes
1	0	0				5. No
0	0	0				8. DK
0	0	0				9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F		
			DH4a_10	EH4a_10	FH4a_10		(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
							Race: White
0	0	0				1.	Yes
1	0	0				5.	No
0	0	0				8.	DK
0	0	0				9.	NA
						.	Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F		
			DH4b_10	EH4b_10	FH4b_10		Race: Black/African American
1	0	0				1.	Yes
0	0	0				5.	No
0	0	0				8.	DK
0	0	0				9.	NA
						.	Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F		
			DH4d_10	EH4d_10	FH4d_10		Race: American Indian
0	0	0				1.	Yes
1	0	0				5.	No
0	0	0				8.	DK
0	0	0				9.	NA
						.	Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F		
			DH4e_10	EH4e_10	FH4e_10		Race: Asian
0	0	0				1.	Yes
1	0	0				5.	No
0	0	0				8.	DK
0	0	0				9.	NA
						.	Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F		
			DH4f_10	EH4f_10	FH4f_10	Race: Pacific Islander	
			0	0	0	1.	Yes
			1	0	0	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F		
			DH4z_10	EH4z_10	FH4z_10	Race: Other (specify)	
			0	0	0	1.	Yes
			1	0	0	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F		
			DH5_10	EH5_10	FH5_10	What is [NAME]'s current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?	
			1	0	0	1.	Married
			0	0	0	2.	Living with a partner
			0	0	0	3.	Separated
			0	0	0	4.	Divorced
			0	0	0	5.	Widowed
			0	0	0	6.	Never married
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F	
			DH6_10	EH6_10	FH6_10	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
			0	0	0	01. Up to eighth grade
			0	0	0	02. Some high school
			1	0	0	03. High school degree
			0	0	0	04. Technical or vocational degree
			0	0	0	05. Some college
			0	0	0	06. Community college degree
			0	0	0	07. Bachelors degree
			0	0	0	08. Some graduate training
			0	0	0	09. Masters degree
			0	0	0	10. Law, MD, PHD, EDD, degree
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F	
			DH7_10	EH7_10	FH7_10	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
						98. DK
						99. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

A B C D E F

			DH8_10	EH8_10	FH8_10	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			0	0	0	06. Friends or acquaintances you have not worked with
			1	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

A   B   C   D   E   F

                         DH9_10 EH9_10 FH9_10 In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 3 in *A50; 3 in *H0_10; 9998-9999 in *H9b_10; no further owners

A   B   C   D   E   F

                         DH9a_10 EH9a_10 FH9a_10 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_10; no further owners

A   B   C   D   E   F

                         DH9b_10 EH9b_10 FH9b_10 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F

DH10_10 EH10_10 FH10_10 What is [NAME]'s primary occupation? --
2000 OCC 3-DIGIT CODES
[IF RETIRED: What was [NAME]'s primary
occupation?]

SEE MASTER OCCUPATION CODES
998. DK
999. NA
.   Inap, 3 in *A50; 3 in *H0_10; no
      further owners

A	B	C	D	E	F

DH11_10 EH11_10 FH11_10 How many years of work experience has
[NAME] had in the industry where this
(new) business will compete?
[ENTER "1" FOR ONE YEAR OR LESS,
EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN
UNDER 18]
98. DK
99. NA
.   Inap, 3 in *A50; 3 in *H0_10; no
     further owners

A	B	C	D	E	F

DH12_10 EH12_10 FH12_10 How many other businesses has [NAME]
helped to start as an owner or part-
owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_10; no
      further owners

A	B	C	D	E	F

DH13_10 EH13_10 FH13_10 Besides the (new) business discussed in
this interview, how many other businesses
does [NAME] own?

CODE NUMBER OF BUSINESSES (0-95)
98. DK
99. NA
.   Inap, 3 in *A50; 3 in *H0_10; no
     further owners

A	B	C	D	E	F		
			DH14_10	EH14_10	FH14_10	How many hours in total has [NAME] devoted to this (new) business?	

CODE NUMBER OF HOURS (0-999,995)
[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]
999 998.   DK
999 999.   NA
.   Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F		
			DH15_10	EH15_10	FH15_10	In terms of current work activity, is [NAME] working for others for pay?	
			1	0	0	1.	Yes
			0	0	0	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F		
			DH16_10	EH16_10	FH16_10	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?	
			1	0	0	1.	35 hours or more per week
			0	0	0	5.	Less than 35 hours per week
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_10; 5,8-9 in *H15_10; no further owners

A	B	C	D	E	F		
			DH17_10	EH17_10	FH17_10	Has [NAME] begun to work 35 hours or more per week on this (new) business?	
			0	0	0	1.	Yes
			1	0	0	5.	No
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 3 in *H0_10; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH18_10 EH18_10 FH18_10   In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 3 in *A50; 3 in *H0_10; 5,8-9 in *H17_10; 9998-9999 in *H18b_10; no further owners

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH18a_10 EH18a_10 FH18a_10   In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 3 in *H0_10; 5,8-9 in *H17_10; no further owners

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DH18b_10 EH18b_10 FH18b_10   In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 3 in *H0_10; 5,8-9 in *H17_10; no further owners

A	B	C	D	E	F	
			DH19_10	EH19_10	FH19_10	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
			0	0	0	1. General management; "everything"
			0	0	0	2. Sales/marketing/customer service
			0	0	0	3. Finance/accounting
			0	0	0	4. Technical/research/ science/engineering
			0	0	0	5. Manufacturing/operations
			1	0	0	6. Administration/human resource management
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F	
			DH20_10	EH20_10	FH20_10	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F	
			DH21_10	EH21_10	FH21_10	For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F	
			DH23_10	EH23_10	FH23_10	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
			1	0	0	1. Yes
			0	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F	
			DH24_10	EH24_10	FH24_10	Has [NAME] provided information or advice to help with this (new) business?
			1	0	0	1. Yes
			0	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F	
			DH25_10	EH25_10	FH25_10	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F	
			DH26_10	EH26_10	FH26_10	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F	
			DH27_10	EH27_10	FH27_10	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F	
			DH28_10	EH28_10	FH28_10	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

A	B	C	D	E	F	
			DH30_10	EH30_10	FH30_10	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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SECTION J: RELATIONSHIP OF OWNERS

A	B	C	D	E	F	
AJ0	BJ0	CJ0	DJ0	EJ0	FJ0	INTERVIEWER CHECKPOINT
						Wave A:
1057						1. IF NUMBER OF OWNERS <3 --> GO TO NEXT SECTION
77						2. IF 3 OWNERS --> GO TO J1a
44						3. IF 4 OWNERS --> GO TO J1b
36						4. IF 5 OWNERS --> GO TO J1c
						Wave B/C/D/E/F:
	658	497	373	336	290	1. IF ONE OR TWO OWNERS ((*G2+G2a-DELETED OWNERS) <3) --> GO TO NEXT SECTION
	83	58	42	40	30	2. IF 3 OR MORE OWNERS --> GO TO J1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
AJ1_23	BJ1_23	CJ1_23	DJ1_23	EJ1_23	FJ1_23	INTERVIEWER CHECKPOINT

						Wave A:
136						1. IF BOTH OWNERS #2 AND #3 ARE PEOPLE (AG5_n=1) -->GO TO J2c
21						2. ELSE --> GO TO J3c
						Wave B/C/D/E/F:
	8	8	3	1	2	1. IF BOTH OWNERS #2 AND #3 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	1	1	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	20	10	7	7	4	3. ELSE --> GO TO NEXT J1
						Wave A Inap:
						. Inap, 1 in AJ0
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
AJ2_23	BJ2_23	CJ2_23	DJ2_23	EJ2_23	FJ2_23	How would you describe [NAME #2]'s relationship with [NAME #3] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
8	0	1	0	0	0	01. Spouses
3	0	0	0	0	0	02. Partners sharing a household
5	0	0	1	0	0	03. Relatives living in the same household
35	0	3	2	1	0	04. Relatives living in different households
17	1	1	0	0	0	05. Friends or acquaintances from work
49	1	3	0	0	1	06. Friends or acquaintances who have not worked together
18	0	0	0	0	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
1	7	1	0	0	0	99. NA
						Wave A:
						. Inap, 1 in AJ0; 2 in AJ1_23
						Wave B/C/D/E/F:
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_23; no further owners

A	B	C	D	E	F	
AJ1_24	BJ1_24	CJ1_24	DJ1_24	EJ1_24	FJ1_24	INTERVIEWER CHECKPOINT

Wave A:

A	B	C	D	E	F	
65						1. IF BOTH OWNERS #2 AND #4 ARE PEOPLE (AG5_n=1) -->GO TO J2c
15						2. ELSE --> GO TO J3c

Wave B/C/D/E/F:

A	B	C	D	E	F	
	2	5	4	3	1	1. IF BOTH OWNERS #2 AND #4 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	1	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	13	6	2	3	2	3. ELSE --> GO TO NEXT J1

Wave A Inap:
.   Inap, 1 in AJ0; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
AJ2_24	BJ2_24	CJ2_24	DJ2_24	EJ2_24	FJ2_24	How would you describe [NAME #2]'s relationship with [NAME #4] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
2	0	0	0	0	0	01. Spouses
1	0	0	0	0	0	02. Partners sharing a household
1	0	0	1	0	0	03. Relatives living in the same household
20	0	3	1	2	0	04. Relatives living in different households
5	1	1	0	0	0	05. Friends or acquaintances from work
24	1	0	2	0	0	06. Friends or acquaintances who have not worked together
12	0	1	0	1	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	1	0	0	0	0	99. NA

Wave A:
.   Inap, 1 in AJ0; 2 in AJ1_24
Wave B/C/D/E/F:
.   Inap, 3 in *A50; 1 in *J0; 3 in *J1_24; no further owners

A	B	C	D	E	F	
AJ1_25	BJ1_25	CJ1_25	DJ1_25	EJ1_25	FJ1_25	INTERVIEWER CHECKPOINT
						Wave A:
9						1. IF BOTH OWNERS #2 AND #5 ARE PEOPLE (AG5_n=1) -->GO TO J2c
27						2. ELSE --> GO TO J3c
						Wave B/C/D/E/F:
	2	4	1	4	1	1. IF BOTH OWNERS #2 AND #5 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	1	1	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	9	5	5	2	3	3. ELSE --> GO TO NEXT J1
						Wave A Inap:
						. Inap, 1 in AJ0; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
AJ2_25	BJ2_25	CJ2_25	DJ2_25	EJ2_25	FJ2_25	How would you describe [NAME #2]'s relationship with [NAME #5] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
0	0	0	0	0	0	01. Spouses
0	0	0	0	0	0	02. Partners sharing a household
0	0	0	0	0	0	03. Relatives living in the same household
3	0	2	0	1	0	04. Relatives living in different households
1	0	1	0	0	0	05. Friends or acquaintances from work
3	0	1	1	1	0	06. Friends or acquaintances who have not worked together
2	0	1	0	2	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	3	0	0	0	0	99. NA
						Wave A:
						. Inap, 1 in AJ0; 2 in AJ1_25
						Wave B/C/D/E/F:
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_25; no further owners

A	B	C	D	E	F	
	BJ1_26	CJ1_26	DJ1_26	EJ1_26	FJ1_26	INTERVIEWER CHECKPOINT
	1	1	1	2	1	1. IF BOTH OWNERS #2 AND #6 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	0	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	0	0	0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
	BJ2_26	CJ2_26	DJ2_26	EJ2_26	FJ2_26	How would you describe [NAME #2]'s relationship with [NAME #6] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
	0	0	0	0	0	01. Spouses
	0	0	0	0	0	02. Partners sharing a household
	0	0	0	0	0	03. Relatives living in the same household
	0	1	0	0	0	04. Relatives living in different households
	0	0	0	0	0	05. Friends or acquaintances from work
	0	0	1	1	1	06. Friends or acquaintances who have not worked together
	0	0	0	1	0	07. Strangers before joining the new business team
	0	0	0	0	0	08. Partners living in different households
	0	0	0	0	0	98. DK
	1	0	0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_26; no further owners

A	B	C	D	E	F		
			DJ1_27	EJ1_27	FJ1_27		INTERVIEWER CHECKPOINT
			1	2	1	1.	IF BOTH OWNERS #2 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3.	ELSE --> GO TO NEXT J1
						.	Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F		
			DJ2_27	EJ2_27	FJ2_27		How would you describe [NAME #2]'s relationship with [NAME #7] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	1	05.	Friends or acquaintances from work
			1	1	0	06.	Friends or acquaintances who have not worked together
			0	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_27; no further owners

A	B	C	D	E	F		
			DJ1_28	EJ1_28	FJ1_28		INTERVIEWER CHECKPOINT
			1	1	0	1.	IF BOTH OWNERS #2 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3.	ELSE --> GO TO NEXT J1
						.	Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F		
			DJ2_28	EJ2_28	FJ2_28		How would you describe [NAME #2]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_28; no further owners

A	B	C	D	E	F		
			DJ1_29	EJ1_29	FJ1_29		INTERVIEWER CHECKPOINT
			1	1	0	1.	IF BOTH OWNERS #2 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3.	ELSE --> GO TO NEXT J1
						.	Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F		
			DJ2_29	EJ2_29	FJ2_29		How would you describe [NAME #2]'s relationship with [NAME #9] –– are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_29; no further owners

A	B	C	D	E	F	
			DJ1_210	EJ1_210	FJ1_210	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #2 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_210	EJ2_210	FJ2_210	How would you describe [NAME #2]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_210; no further owners

A	B	C	D	E	F	
AJ1_34	BJ1_34	CJ1_34	DJ1_34	EJ1_34	FJ1_34	INTERVIEWER CHECKPOINT

						Wave A:
65						1. IF BOTH OWNERS #3 AND #4 ARE PEOPLE (AG5_n=1) -->GO TO J2c
15						2. ELSE --> GO TO J3c
						Wave B/C/D/E/F:
	3	4	4	3	1	1. IF BOTH OWNERS #3 AND #4 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	1	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	12	4	1	2	2	3. ELSE --> GO TO NEXT J1
						Wave A Inap:
						. Inap, 1 in AJ0; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
AJ2_34	BJ2_34	CJ2_34	DJ2_34	EJ2_34	FJ2_34	How would you describe [NAME #3]'s relationship with [NAME #4] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?

A	B	C	D	E	F	
9	0	0	1	0	0	01. Spouses
0	0	0	0	0	0	02. Partners sharing a household
1	0	0	1	0	0	03. Relatives living in the same household
17	1	2	1	2	0	04. Relatives living in different households
9	0	1	0	0	0	05. Friends or acquaintances from work
17	1	0	1	0	0	06. Friends or acquaintances who have not worked together
12	1	1	0	1	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	1	0	0	0	0	99. NA
						Wave A:
						. Inap, 1 in AJ0; 2 in AJ1_34
						Wave B/C/D/E/F:
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_34; no further owners

A	B	C	D	E	F	
AJ1_35	BJ1_35	CJ1_35	DJ1_35	EJ1_35	FJ1_35	INTERVIEWER CHECKPOINT

						Wave A:
9						1. IF BOTH OWNERS #3 AND #5 ARE PEOPLE (AG5_n=1) -->GO TO J2c
27						2. ELSE --> GO TO J3c
						Wave B/C/D/E/F:
	1	2	1	2	1	1. IF BOTH OWNERS #3 AND #5 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	1	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	7	3	3	2	2	3. ELSE --> GO TO NEXT J1
						Wave A Inap:
						. Inap, 1 in AJ0; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
AJ2_35	BJ2_35	CJ2_35	DJ2_35	EJ2_35	FJ2_35	How would you describe [NAME #3]'s relationship with [NAME #5] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?

1	0	0	0	0	0	01. Spouses
0	0	0	0	0	0	02. Partners sharing a household
0	0	0	0	0	0	03. Relatives living in the same household
2	0	1	0	1	0	04. Relatives living in different households
1	0	1	0	0	0	05. Friends or acquaintances from work
2	0	0	1	0	0	06. Friends or acquaintances who have not worked together
3	0	0	0	1	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	2	0	0	0	0	99. NA
						Wave A:
						. Inap, 1 in AJ0; 2 in AJ1_35
						Wave B/C/D/E/F:
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_35; no further owners

A	B	C	D	E	F	
	BJ1_36	CJ1_36	DJ1_36	EJ1_36	FJ1_36	INTERVIEWER CHECKPOINT
	1	0	1	1	0	1. IF BOTH OWNERS #3 AND #6 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	0	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	0	0	0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
	BJ2_36	CJ2_36	DJ2_36	EJ2_36	FJ2_36	How would you describe [NAME #3]'s relationship with [NAME #6] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
	0	0	0	0	0	01. Spouses
	0	0	0	0	0	02. Partners sharing a household
	0	0	0	0	0	03. Relatives living in the same household
	0	0	0	0	0	04. Relatives living in different households
	0	0	0	0	0	05. Friends or acquaintances from work
	0	0	1	0	0	06. Friends or acquaintances who have not worked together
	0	0	0	1	0	07. Strangers before joining the new business team
	0	0	0	0	0	08. Partners living in different households
	0	0	0	0	0	98. DK
	1	0	0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_36; no further owners

A	B	C	D	E	F	
			DJ1_37	EJ1_37	FJ1_37	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #3 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_37	EJ2_37	FJ2_37	How would you describe [NAME #3]'s relationship with [NAME #7] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_37; no further owners

A	B	C	D	E	F		
			DJ1_38	EJ1_38	FJ1_38	INTERVIEWER CHECKPOINT	
			1	1	0	1.	IF BOTH OWNERS #3 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3.	ELSE --> GO TO NEXT J1
						.	Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F		
			DJ2_38	EJ2_38	FJ2_38	How would you describe [NAME #3]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?	
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			1	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			0	0	0	06.	Friends or acquaintances who have not worked together
			0	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_38; no further owners

A	B	C	D	E	F	
			DJ1_39	EJ1_39	FJ1_39	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #3 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_39	EJ2_39	FJ2_39	How would you describe [NAME #3]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_39; no further owners

A	B	C	D	E	F	
			DJ1_310	EJ1_310	FJ1_310	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #3 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_310	EJ2_310	FJ2_310	How would you describe [NAME #3]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_310; no further owners

A	B	C	D	E	F	
AJ1_45	BJ1_45	CJ1_45	DJ1_45	EJ1_45	FJ1_45	INTERVIEWER CHECKPOINT
						Wave A:
9						1. IF BOTH OWNERS #4 AND #5 ARE PEOPLE (AG5_n=1) -->GO TO J2c
27						2. ELSE --> GO TO J3c
						Wave B/C/D/E/F
	2	3	1	3	1	1. IF BOTH OWNERS #4 AND #5 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	0	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	7	3	2	1	1	3. ELSE --> GO TO NEXT J1
						Wave A Inap:
						. Inap, 1 in AJ0; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
AJ2_45	BJ2_45	CJ2_45	DJ2_45	EJ2_45	FJ2_45	How would you describe [NAME #4]'s relationship with [NAME #5] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
0	0	1	0	0	0	01. Spouses
0	0	0	0	0	0	02. Partners sharing a household
0	0	0	0	0	0	03. Relatives living in the same household
3	1	2	0	1	0	04. Relatives living in different households
3	0	0	0	0	0	05. Friends or acquaintances from work
1	0	0	1	0	0	06. Friends or acquaintances who have not worked together
2	0	0	0	2	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	1	0	0	0	0	99. NA
						Wave A:
						. Inap, 1 in AJ0; 2 in AJ1_45
						Wave B/C/D/E/F:
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_45; no further owners

A	B	C	D	E	F	
	BJ1_46	CJ1_46	DJ1_46	EJ1_46	FJ1_46	INTERVIEWER CHECKPOINT
	0	0	1	1	0	1. IF BOTH OWNERS #4 AND #6 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	0	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	0	0	0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
	BJ2_46	CJ2_46	DJ2_46	EJ2_46	FJ2_46	How would you describe [NAME #4]'s relationship with [NAME #6] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
	0	0	0	0	0	01. Spouses
	0	0	0	0	0	02. Partners sharing a household
	0	0	0	0	0	03. Relatives living in the same household
	0	0	0	0	0	04. Relatives living in different households
	0	0	0	0	0	05. Friends or acquaintances from work
	0	0	1	0	0	06. Friends or acquaintances who have not worked together
	0	0	0	1	0	07. Strangers before joining the new business team
	0	0	0	0	0	08. Partners living in different households
	0	0	0	0	0	98. DK
	0	0	0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_46; no further owners

A	B	C	D	E	F	
			DJ1_47	EJ1_47	FJ1_47	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #4 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_47	EJ2_47	FJ2_47	How would you describe [NAME #4]'s relationship with [NAME #7] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_47; no further owners

A	B	C	D	E	F		
			DJ1_48	EJ1_48	FJ1_48		INTERVIEWER CHECKPOINT
			1	1	0	1.	IF BOTH OWNERS #4 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3.	ELSE --> GO TO NEXT J1
						.	Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F		
			DJ2_48	EJ2_48	FJ2_48		How would you describe [NAME #4]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_48; no further owners

A	B	C	D	E	F		
			DJ1_49	EJ1_49	FJ1_49	INTERVIEWER CHECKPOINT	
			1	1	0	1.	IF BOTH OWNERS #4 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3.	ELSE --> GO TO NEXT J1
						.	Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F		
			DJ2_49	EJ2_49	FJ2_49	How would you describe [NAME #4]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?	
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_49; no further owners

A	B	C	D	E	F	
			DJ1_410	EJ1_410	FJ1_410	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #4 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_410	EJ2_410	FJ2_410	How would you describe [NAME #4]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_410; no further owners

A	B	C	D	E	F	
	BJ1_56	CJ1_56	DJ1_56	EJ1_56	FJ1_56	INTERVIEWER CHECKPOINT
	1	1	1	2	1	1. IF BOTH OWNERS #5 AND #6 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	0	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	0	0	0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
	BJ2_56	CJ2_56	DJ2_56	EJ2_56	FJ2_56	How would you describe [NAME #5]'s relationship with [NAME #6] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
	0	0	0	0	0	01. Spouses
	0	0	0	0	0	02. Partners sharing a household
	0	0	0	0	0	03. Relatives living in the same household
	0	1	0	1	0	04. Relatives living in different households
	0	0	0	0	1	05. Friends or acquaintances from work
	1	0	1	0	0	06. Friends or acquaintances who have not worked together
	0	0	0	1	0	07. Strangers before joining the new business team
	0	0	0	0	0	08. Partners living in different households
	0	0	0	0	0	98. DK
	0	0	0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_56; no further owners

A	B	C	D	E	F	
			DJ1_57	EJ1_57	FJ1_57	INTERVIEWER CHECKPOINT
			1	2	1	1. IF BOTH OWNERS #5 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_57	EJ2_57	FJ2_57	How would you describe [NAME #5]'s relationship with [NAME #7] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	1	0	04. Relatives living in different households
			0	0	1	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_57; no further owners

A	B	C	D	E	F	
			DJ1_58	EJ1_58	FJ1_58	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #5 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_58	EJ2_58	FJ2_58	How would you describe [NAME #5]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_58; no further owners

A	B	C	D	E	F	
			DJ1_59	EJ1_59	FJ1_59	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #5 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_59	EJ2_59	FJ2_59	How would you describe [NAME #5]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_59; no further owners

A	B	C	D	E	F		
			DJ1_510	EJ1_510	FJ1_510		INTERVIEWER CHECKPOINT
			1	0	0	1.	IF BOTH OWNERS #5 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3.	ELSE --> GO TO NEXT J1
						.	Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F		
			DJ2_510	EJ2_510	FJ2_510		How would you describe [NAME #5]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	0	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_510; no further owners

A	B	C	D	E	F	
			DJ1_67	EJ1_67	FJ1_67	INTERVIEWER CHECKPOINT
			1	2	1	1. IF BOTH OWNERS #6 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_67	EJ2_67	FJ2_67	How would you describe [NAME #6]'s relationship with [NAME #7] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	1	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	1	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_67; no further owners

A	B	C	D	E	F	
			DJ1_68	EJ1_68	FJ1_68	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #6 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_68	EJ2_68	FJ2_68	How would you describe [NAME #6]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_68; no further owners

A	B	C	D	E	F	
			DJ1_69	EJ1_69	FJ1_69	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #6 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_69	EJ2_69	FJ2_69	How would you describe [NAME #6]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_69; no further owners

A	B	C	D	E	F	
			DJ1_610	EJ1_610	FJ1_610	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #6 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_610	EJ2_610	FJ2_610	How would you describe [NAME #6]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_610; no further owners

A	B	C	D	E	F		
			DJ1_78	EJ1_78	FJ1_78		INTERVIEWER CHECKPOINT
			1	1	0	1.	IF BOTH OWNERS #7 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3.	ELSE --> GO TO NEXT J1
						.	Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F		
			DJ2_78	EJ2_78	FJ2_78		How would you describe [NAME #7]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_78; no further owners

A	B	C	D	E	F	
			DJ1_79	EJ1_79	FJ1_79	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #7 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_79	EJ2_79	FJ2_79	How would you describe [NAME #7]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_79; no further owners

A	B	C	D	E	F	
			DJ1_710	EJ1_710	FJ1_710	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #7 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_710	EJ2_710	FJ2_710	How would you describe [NAME #7]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_710; no further owners

A	B	C	D	E	F		
			DJ1_89	EJ1_89	FJ1_89		INTERVIEWER CHECKPOINT
			1	1	0	1.	IF BOTH OWNERS #8 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3.	ELSE --> GO TO NEXT J1
						.	Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F		
			DJ2_89	EJ2_89	FJ2_89		How would you describe [NAME #8]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01.	Spouses
			0	0	0	02.	Partners sharing a household
			0	0	0	03.	Relatives living in the same household
			0	0	0	04.	Relatives living in different households
			0	0	0	05.	Friends or acquaintances from work
			1	0	0	06.	Friends or acquaintances who have not worked together
			0	1	0	07.	Strangers before joining the new business team
			0	0	0	08.	Partners living in different households
			0	0	0	98.	DK
			0	0	0	99.	NA
						.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_89; no further owners

A	B	C	D	E	F	
			DJ1_810	EJ1_810	FJ1_810	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #8 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_810	EJ2_810	FJ2_810	How would you describe [NAME #8]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_810; no further owners

A	B	C	D	E	F	
			DJ1_910	EJ1_910	FJ1_910	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #9 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

A	B	C	D	E	F	
			DJ2_910	EJ2_910	FJ2_910	How would you describe [NAME #9]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			1	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			0	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
						98. DK
			0	0	0	99. NA
			0	0	0	. Inap, 3 in *A50; 1 in *J0; 3 in *J1_910; no further owners

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SECTION K: LEGAL ENTITY OWNERS

A	B	C	D	E	F	
AK0_2	BK0_2	CK0_2	DK0_2	EK0_2	FK0_2	INTERVIEWER CHECKPOINT
						Wave A
27						1. IF G5=2 --> GO TO AK1_2
559						2. OTHERS --> GO TO NEXT LEGAL ENTITY #3 K0
						Wave B/C/D/E/F
	1	1	0	0	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_2
	13	11	8	1	5	2. OTHERS --> GO TO NEXT LEGAL ENTITY #3 K0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
AK1_2	BK1_2	CK1_2	DK1_2	EK1_2	FK1_2	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
1	0	0	0	0	0	1. Formal application
1	0	0	0	0	0	2. Referral
12	0	0	0	0	0	3. Existing business relationship
8	0	1	0	0	0	4. Existing personal relationship
3	0	0	0	0	0	5. Some other way
0	0	0	0	0	0	8. DK
2	1	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_2; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK2_2	BK2_2	CK2_2	DK2_2	EK2_2	FK2_2	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
1	0	0	0	0	0	1. Merits of application
8	0	1	0	0	0	2. Pre-existing relationship
14	1	0	0	0	0	3. Combination
1	0	0	0	0	0	8. DK
3	0	0	0	0	0	9. NA

Wave A Inap:
. Inap, 2 in AK0_2; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 2 in *K0_2; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK3_2	BK3_2	CK3_2	DK3_2	EK3_2	FK3_2	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
10	0	0	0	0	0	1. Active part of decision making team
5	0	1	0	0	0	2. Advisory role
8	1	0	0	0	0	3. Passive recipient of progress report
1	0	0	0	0	0	8. DK
3	0	0	0	0	0	9. NA

Wave A Inap:
. Inap, 2 in AK0_2; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 2 in *K0_2; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK4_2	BK4_2	CK4_2	DK4_2	EK4_2	FK4_2	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
3	0	0	0	0	0	1. Bank
3	0	0	0	0	0	2. Venture capital firm
1	0	0	0	0	0	3. Government agency
16	0	1	0	0	0	4. General business, not incl. in 1-3
1	0	0	0	0	0	8. DK
3	1	0	0	0	0	9. NA

Wave A Inap:
. Inap, 2 in AK0_2; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 2 in *K0_2; no further owners

A	B	C	D	E	F	
AK5_2	BK5_2	CK5_2	DK5_2	EK5_2	FK5_2	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
8	0	0	0	0	0	1. Recurring activity
14	1	1	0	0	0	3. Special case
3	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_2; no further owners

A	B	C	D	E	F	
AK6_2	BK6_2	CK6_2	DK6_2	EK6_2	FK6_2	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
8	0	0	0	0	0	1. Long term ownership
1	0	0	0	0	0	2. Sell for profit as soon as feasible
16	0	1	0	0	0	3. Future ownership depends on future circumstances
0	0	0	0	0	0	8. DK
2	1	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_2; no further owners

A	B	C	D	E	F	
AK7_2	BK7_2	CK7_2	DK7_2	EK7_2	FK7_2	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AK0_2; 9998-9999 in AK7b_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_2; 9998-9999 in *K7b_2; no further owners

A	B	C	D	E	F	
AK7a_2	BK7a_2	CK7a_2	DK7a_2	EK7a_2	FK7a_2	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AK0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_2; no further owners

A	B	C	D	E	F	
AK7b_2	BK7b_2	CK7b_2	DK7b_2	EK7b_2	FK7b_2	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AK0_2; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_2; no further owners

A	B	C	D	E	F	
AK0_3	BK0_3	CK0_3	DK0_3	EK0_3	FK0_3	INTERVIEWER CHECKPOINT

						Wave A
17						1. IF G5=2 --> GO TO AK1_3
140						2. OTHERS --> GO TO NEXT LEGAL ENTITY #4 K0
						Wave B/C/D/E/F
	1	0	1	0	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_3
	8	13	5	1	2	2. OTHERS --> GO TO NEXT LEGAL ENTITY #4 K0

Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
AK1_3	BK1_3	CK1_3	DK1_3	EK1_3	FK1_3	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?

A	B	C	D	E	F	
0	0	0	0	0	0	1. Formal application
1	0	0	0	0	0	2. Referral
5	0	0	0	0	0	3. Existing business relationship
7	0	0	0	0	0	4. Existing personal relationship
2	1	0	0	0	0	5. Some other way
1	0	0	1	0	0	8. DK
1	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_3; no further owners

A	B	C	D	E	F	
AK2_3	BK2_3	CK2_3	DK2_3	EK2_3	FK2_3	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?

A	B	C	D	E	F	
0	0	0	0	0	0	1. Merits of application
9	0	0	0	0	0	2. Pre-existing relationship
6	1	0	1	0	0	3. Combination
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_3; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK3_3	BK3_3	CK3_3	DK3_3	EK3_3	FK3_3	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
4	0	0	1	0	0	1. Active part of decision making team
4	0	0	0	0	0	2. Advisory role
9	1	0	0	0	0	3. Passive recipient of progress report
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK4_3	BK4_3	CK4_3	DK4_3	EK4_3	FK4_3	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
3	1	0	0	0	0	1. Bank
2	0	0	0	0	0	2. Venture capital firm
0	0	0	0	0	0	3. Government agency
11	0	0	0	0	0	4. General business, not incl. in 1-3
1	0	0	1	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_3; no further owners

A	B	C	D	E	F	
AK5_3	BK5_3	CK5_3	DK5_3	EK5_3	FK5_3	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
5	0	0	0	0	0	1. Recurring activity
11	1	0	0	0	0	3. Special case
1	0	0	1	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_3; no further owners

A	B	C	D	E	F	
AK6_3	BK6_3	CK6_3	DK6_3	EK6_3	FK6_3	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
5	0	0	0	0	0	1. Long term ownership
2	0	0	0	0	0	2. Sell for profit as soon as feasible
10	1	0	1	0	0	3. Future ownership depends on future circumstances
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_3; no further owners

A	B	C	D	E	F	
AK7_3	BK7_3	CK7_3	DK7_3	EK7_3	FK7_3	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AK0_3; 9998-9999 in AK7b_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_3; 9998-9999 in *K7b_3; no further owners

A	B	C	D	E	F	
AK7a_3	BK7a_3	CK7a_3	DK7a_3	EK7a_3	FK7a_3	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AK0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_3; no further owners

A	B	C	D	E	F	
AK7b_3	BK7b_3	CK7b_3	DK7b_3	EK7b_3	FK7b_3	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AK0_3; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_3; no further owners

A	B	C	D	E	F	
AK0_4	BK0_4	CK0_4	DK0_4	EK0_4	FK0_4	INTERVIEWER CHECKPOINT

Wave A
1.   IF G5=2 --> GO TO AK1_4 ... 9
2.   OTHERS --> GO TO NEXT LEGAL ENTITY #5 K0 ... 71
Wave B/C/D/E/F

A	B	C	D	E	F	
	0	0	1	1	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_4
	4	5	5	3	1	2. OTHERS --> GO TO NEXT LEGAL ENTITY #5 K0

Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
AK1_4	BK1_4	CK1_4	DK1_4	EK1_4	FK1_4	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
1	0	0	0	0	0	1. Formal application
2	0	0	1	0	0	2. Referral
3	0	0	0	1	0	3. Existing business relationship
2	0	0	0	0	0	4. Existing personal relationship
1	0	0	0	0	0	5. Some other way
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_4; no further owners

A	B	C	D	E	F	
AK2_4	BK2_4	CK2_4	DK2_4	EK2_4	FK2_4	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
2	0	0	0	0	0	1. Merits of application
3	0	0	0	0	0	2. Pre-existing relationship
4	0	0	1	0	0	3. Combination
0	0	0	0	1	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_4; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK3_4	BK3_4	CK3_4	DK3_4	EK3_4	FK3_4	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
3	0	0	1	0	0	1. Active part of decision making team
3	0	0	0	1	0	2. Advisory role
3	0	0	0	0	0	3. Passive recipient of progress report
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_4; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK4_4	BK4_4	CK4_4	DK4_4	EK4_4	FK4_4	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
1	0	0	0	0	0	1. Bank
3	0	0	0	0	0	2. Venture capital firm
0	0	0	1	0	0	3. Government agency
5	0	0	0	1	0	4. General business, not incl. in 1-3
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_4; no further owners

A	B	C	D	E	F	
AK5_4	BK5_4	CK5_4	DK5_4	EK5_4	FK5_4	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
6	0	0	1	0	0	1. Recurring activity
3	0	0	0	1	0	3. Special case
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
. Inap, 2 in AK0_4; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 2 in *K0_4; no further owners

A	B	C	D	E	F	
AK6_4	BK6_4	CK6_4	DK6_4	EK6_4	FK6_4	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
5	0	0	1	0	0	1. Long term ownership
2	0	0	0	0	0	2. Sell for profit as soon as feasible
2	0	0	0	1	0	3. Future ownership depends on future circumstances
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
. Inap, 2 in AK0_4; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 2 in *K0_4; no further owners

A	B	C	D	E	F
AK7_4	BK7_4	CK7_4	DK7_4	EK7_4	FK7_4

In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in K0_4; 9998-9999 in AK7b_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_4; 9998-9999 in *K7b_4; no further owners

A	B	C	D	E	F
AK7a_4	BK7a_4	CK7a_4	DK7a_4	EK7a_4	FK7a_4

In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AK0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_4; no further owners

A	B	C	D	E	F
AK7b_4	BK7b_4	CK7b_4	DK7b_4	EK7b_4	FK7b_4

In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AK0_4; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_4; no further owners

A	B	C	D	E	F	
AK0_5	BK0_5	CK0_5	DK0_5	EK0_5	FK0_5	INTERVIEWER CHECKPOINT

						Wave A
3						1. IF G5=2 --> GO TO AK1_5
33						2. OTHERS --> GO TO NEXT LEGAL ENTITY #6 K0
						Wave B/C/D/E/F
	0	0	1	0	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_5
	3	4	1	4	1	2. OTHERS --> GO TO NEXT LEGAL ENTITY #6 K0

Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
AK1_5	BK1_5	CK1_5	DK1_5	EK1_5	FK1_5	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?

A	B	C	D	E	F	
0	0	0	0	0	0	1. Formal application
1	0	0	0	0	0	2. Referral
0	0	0	1	0	0	3. Existing business relationship
1	0	0	0	0	0	4. Existing personal relationship
1	0	0	0	0	0	5. Some other way
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_5; no further owners

A	B	C	D	E	F	
AK2_5	BK2_5	CK2_5	DK2_5	EK2_5	FK2_5	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?

A	B	C	D	E	F	
1	0	0	0	0	0	1. Merits of application
1	0	0	0	0	0	2. Pre-existing relationship
1	0	0	1	0	0	3. Combination
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_5; no further owners

A	B	C	D	E	F	
AK3_5	BK3_5	CK3_5	DK3_5	EK3_5	FK3_5	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
1	0	0	1	0	0	1. Active part of decision making team
0	0	0	0	0	0	2. Advisory role
2	0	0	0	0	0	3. Passive recipient of progress report
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_5; no further owners

A	B	C	D	E	F	
AK4_5	BK4_5	CK4_5	DK4_5	EK4_5	FK4_5	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
1	0	0	0	0	0	1. Bank
0	0	0	0	0	0	2. Venture capital firm
0	0	0	1	0	0	3. Government agency
2	0	0	0	0	0	4. General business, not incl. in 1-3
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_5; no further owners

A	B	C	D	E	F	
AK5_5	BK5_5	CK5_5	DK5_5	EK5_5	FK5_5	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
0	0	0	1	0	0	1. Recurring activity
3	0	0	0	0	0	3. Special case
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_5; no further owners

A	B	C	D	E	F	
AK6_5	BK6_5	CK6_5	DK6_5	EK6_5	FK6_5	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
2	0	0	1	0	0	1. Long term ownership
0	0	0	0	0	0	2. Sell for profit as soon as feasible
1	0	0	0	0	0	3. Future ownership depends on future circumstances
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AK0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_5; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK7_5	BK7_5	CK7_5	DK7_5	EK7_5	FK7_5	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AK0_5; 9998-9999 in AK7b_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5 in *K0_5; 9998-9999 in *K7b_5; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK7a_5	BK7a_5	CK7a_5	DK7a_5	EK7a_5	FK7a_5	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AK0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_5; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK7b_5	BK7b_5	CK7b_5	DK7b_5	EK7b_5	FK7b_5	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AK0_5; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *K0_5; no further owners

A	B	C	D	E	F	
	BK0_6	CK0_6	DK0_6	EK0_6	FK0_6	INTERVIEWER CHECKPOINT
	0	0	0	0	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_6
	1	1	1	2	1	2. OTHERS --> GO TO NEXT SECTION
						. Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
	BK1_6	CK1_6	DK1_6	EK1_6	FK1_6	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
	0	0	0	0	0	1. Formal application
	0	0	0	0	0	2. Referral
	0	0	0	0	0	3. Existing business relationship
	0	0	0	0	0	4. Existing personal relationship
	0	0	0	0	0	5. Some other way
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

A	B	C	D	E	F	
	BK2_6	CK2_6	DK2_6	EK2_6	FK2_6	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
	0	0	0	0	0	1. Merits of application
	0	0	0	0	0	2. Pre-existing relationship
	0	0	0	0	0	3. Combination
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

A	B	C	D	E	F	
	BK3_6	CK3_6	DK3_6	EK3_6	FK3_6	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
	0	0	0	0	0	1. Active part of decision making team
	0	0	0	0	0	2. Advisory role
	0	0	0	0	0	3. Passive recipient of progress report
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

A	B	C	D	E	F	
	BK4_6	CK4_6	DK4_6	EK4_6	FK4_6	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
	0	0	0	0	0	1. Bank
	0	0	0	0	0	2. Venture capital firm
	0	0	0	0	0	3. Government agency
	0	0	0	0	0	4. General business, not included in 1-3
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

A	B	C	D	E	F	
	BK5_6	CK5_6	DK5_6	EK5_6	FK5_6	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
	0	0	0	0	0	1. Recurring activity
	0	0	0	0	0	3. Special case
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

A	B	C	D	E	F	
	BK6_6	CK6_6	DK6_6	EK6_6	FK6_6	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
	0	0	0	0	0	1. Long term ownership
	0	0	0	0	0	2. Sell for profit as soon as feasible
	0	0	0	0	0	3. Future ownership depends on future circumstances
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

A   B   C   D   E   F

    BK7_6 CK7_6 DK7_6 EK7_6 FK7_6 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 3 in *A50; 2 in *K0_6; 9998-9999 in *K7b_6; no further owners

---

A   B   C   D   E   F

    BK7a_6 CK7a_6 DK7a_6 EK7a_6 FK7a_6 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 2 in *K0_6; no further owners

A   B   C   D   E   F

    BK7b_6 CK7b_6 DK7b_6 EK7b_6 FK7b_6 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 2 in *K0_6; no further owners

A	B	C	D	E	F	
			DK0_7	EK0_7	FK0_7	INTERVIEWER CHECKPOINT
			0	0	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_7
			1	2	1	2. OTHERS --> GO TO NEXT SECTION
					.	Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
			DK1_7	EK1_7	FK1_7	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
			0	0	0	1. Formal application
			0	0	0	2. Referral
			0	0	0	3. Existing business relationship
			0	0	0	4. Existing personal relationship
			0	0	0	5. Some other way
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 2 in *K0_7; no further owners

A	B	C	D	E	F	
			DK2_7	EK2_7	FK2_7	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
			0	0	0	1. Merits of application
			0	0	0	2. Pre-existing relationship
			0	0	0	3. Combination
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 2 in *K0_7; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK3_7	EK3_7	FK3_7	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0	0	0	1. Active part of decision making team
			0	0	0	2. Advisory role
			0	0	0	3. Passive recipient of progress report
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_7; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK4_7	EK4_7	FK4_7	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
			0	0	0	1. Bank
			0	0	0	2. Venture capital firm
			0	0	0	3. Government agency
			0	0	0	4. General business, not incl. in 1-3
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_7; no further owners

A	B	C	D	E	F	
			DK5_7	EK5_7	FK5_7	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0	0	0	1. Recurring activity
			0	0	0	3. Special case
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_7; no further owners

A	B	C	D	E	F	
			DK6_7	EK6_7	FK6_7	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_7; no further owners

A   B   C   D   E   F

                   DK7_7 EK7_7 FK7_7 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 3 in *A50; 2 in *K0_7; 9998-9999 in *K7b_7; no further owners

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A   B   C   D   E   F

                   DK7a_7 EK7a_7 FK7a_7 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 2 in *K0_7; no further owners

A   B   C   D   E   F

                   DK7b_7 EK7b_7 FK7b_7 In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 2 in *K0_7; no further owners

A	B	C	D	E	F	
			DK0_8	EK0_8	FK0_8	INTERVIEWER CHECKPOINT
			0	0	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_8
			1	1	0	2. OTHERS --> GO TO NEXT SECTION
						. Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
			DK1_8	EK1_8	FK1_8	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
			0	0	0	1. Formal application
			0	0	0	2. Referral
			0	0	0	3. Existing business relationship
			0	0	0	4. Existing personal relationship
			0	0	0	5. Some other way
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

A	B	C	D	E	F	
			DK2_8	EK2_8	FK2_8	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
			0	0	0	1. Merits of application
			0	0	0	2. Pre-existing relationship
			0	0	0	3. Combination
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

A	B	C	D	E	F	
			DK3_8	EK3_8	FK3_8	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0	0	0	1. Active part of decision making team
			0	0	0	2. Advisory role
			0	0	0	3. Passive recipient of progress report
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

A	B	C	D	E	F	
			DK4_8	EK4_8	FK4_8	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
			0	0	0	1. Bank
			0	0	0	2. Venture capital firm
			0	0	0	3. Government agency
			0	0	0	4. General business, not incl. in 1-3
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

A	B	C	D	E	F	
			DK5_8	EK5_8	FK5_8	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0	0	0	1. Recurring activity
			0	0	0	3. Special case
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

A	B	C	D	E	F	
			DK6_8	EK6_8	FK6_8	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

A	B	C	D	E	F	
			DK7_8	EK7_8	FK7_8	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 3 in *A50; 2 in *K0_8; 9998-9999 in *K7b_8; no further owners

A	B	C	D	E	F	
			DK7a_8	EK7a_8	FK7a_8	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 2 in *K0_8; no further owners

A	B	C	D	E	F	
			DK7b_8	EK7b_8	FK7b_8	In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 2 in *K0_8; no further owners

A	B	C	D	E	F		
			DK0_9	EK0_9	FK0_9	INTERVIEWER CHECKPOINT	
			0	0	0	1.	IF G5=2 AND NEW OWNER --> GO TO K1_9
			1	1	0	2.	OTHERS --> GO TO NEXT SECTION
						.	Inap, 3 in *A50; no further owners

A	B	C	D	E	F		
			DK1_9	EK1_9	FK1_9	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?	
			0	0	0	1.	Formal application
			0	0	0	2.	Referral
			0	0	0	3.	Existing business relationship
			0	0	0	4.	Existing personal relationship
			0	0	0	5.	Some other way
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 2 in *K0_9; no further owners

A	B	C	D	E	F		
			DK2_9	EK2_9	FK2_9	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?	
			0	0	0	1.	Merits of application
			0	0	0	2.	Pre-existing relationship
			0	0	0	3.	Combination
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 2 in *K0_9; no further owners

A	B	C	D	E	F	
			DK3_9	EK3_9	FK3_9	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0	0	0	1. Active part of decision making team
			0	0	0	2. Advisory role
			0	0	0	3. Passive recipient of progress report
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_9; no further owners

A	B	C	D	E	F	
			DK4_9	EK4_9	FK4_9	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
			0	0	0	1. Bank
			0	0	0	2. Venture capital firm
			0	0	0	3. Government agency
			0	0	0	4. General business, not incl. in 1-3
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_9; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK5_9	EK5_9	FK5_9	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0	0	0	1. Recurring activity
			0	0	0	3. Special case
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_9; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK6_9	EK6_9	FK6_9	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_9; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DK7_9 EK7_9 FK7_9   In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 3 in *A50; 2 in *K0_9; 9998-9999 in *K7b_9; no further owners

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DK7a_9 EK7a_9 FK7a_9   In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 2 in *K0_9; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

DK7b_9 EK7b_9 FK7b_9   In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 2 in *K0_9; no further owners

A	B	C	D	E	F	
			DK0_10	EK0_10	FK0_10	INTERVIEWER CHECKPOINT

A	B	C	D	E	F		
			0	0	0	1.	IF G5=2 AND NEW OWNER --> GO TO K1_10
			1	0	0	2.	OTHERS --> GO TO NEXT SECTION
						.	Inap, 3 in *A50; no further owners

A	B	C	D	E	F	
			DK1_10	EK1_10	FK1_10	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?

A	B	C	D	E	F		
			0	0	0	1.	Formal application
			0	0	0	2.	Referral
			0	0	0	3.	Existing business relationship
			0	0	0	4.	Existing personal relationship
			0	0	0	5.	Some other way
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 2 in *K0_10; no further owners

A	B	C	D	E	F	
			DK2_10	EK2_10	FK2_10	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?

A	B	C	D	E	F		
			0	0	0	1.	Merits of application
			0	0	0	2.	Pre-existing relationship
			0	0	0	3.	Combination
			0	0	0	8.	DK
			0	0	0	9.	NA
						.	Inap, 3 in *A50; 2 in *K0_10; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK3_10	EK3_10	FK3_10	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0	0	0	1. Active part of decision making team
			0	0	0	2. Advisory role
			0	0	0	3. Passive recipient of progress report
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 2 in *K0_10; no further owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK4_10	EK4_10	FK4_10	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
			0	0	0	1. Bank
			0	0	0	2. Venture capital firm
			0	0	0	3. Government agency
			0	0	0	4. General business, not incl. in 1-3
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 2 in *K0_10; no further owners

A	B	C	D	E	F	
			DK5_10	EK5_10	FK5_10	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0	0	0	1. Recurring activity
			0	0	0	3. Special case
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_10; no further owners

A	B	C	D	E	F	
			DK6_10	EK6_10	FK6_10	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_10; no further owners

A   B   C   D   E   F

DK7_10 EK7_10 FK7_10   In what month and year did [NAME's] institution become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 3 in *A50; 2 in *K0_10; 9998-9999 in *K7b_10; no further owners

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A   B   C   D   E   F

DK7a_10 EK7a_10 FK7a_10   In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 2 in *K0_10; no further owners

A   B   C   D   E   F

DK7b_10 EK7b_10 FK7b_10   In what month and year did [NAME's] institution become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 2 in *K0_10; no further owners

SECTION M: KEY NON-OWNER DEMOGRAPHICS

A	B	C	D	E	F	
AM1_1	BM1_1	CM1_1	DM1_1	EM1_1	FM1_1	INTERVIEWER CHECKPOINT
390	31	11	8	4	8	1. IF G15=1 --> GO TO M2
108	7	7	3	0	1	2. OTHERS --> GO TO NEXT KEY NON-OWNER M1

Wave A Inap:
.   Inap, 0 in AG13; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; no further key non-owners

A	B	C	D	E	F	
AM2_1	BM2_1	CM2_1	DM2_1	EM2_1	FM2_1	Is [NAME] male or female?
241	19	7	4	3	4	1. Male
149	12	4	4	1	4	2. Female
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

A	B	C	D	E	F	
AM3_1	BM3_1	CM3_1	DM3_1	EM3_1	FM3_1	How old is [NAME]?

CODE AGE (7-95)
97.   Deceased
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

A	B	C	D	E	F	
AM4_1	BM4_1	CM4_1	DM4_1	EM4_1	FM4_1	Is [NAME] Hispanic or Latino?

A	B	C	D	E	F		
29	1	1	0	1	1	1.	Yes
359	29	10	8	3	7	5.	No
1	0	0	0	0	0	8.	DK
1	1	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

A	B	C	D	E	F	
AM5a_1	BM5a_1	CM5a_1	DM5a_1	EM5a_1	FM5a_1	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?

Race: White

A	B	C	D	E	F		
313	27	11	6	3	5	1.	Yes
57	2	0	2	1	3	5.	No
5	0	0	0	0	0	8.	DK
15	2	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

A	B	C	D	E	F	
AM5b_1	BM5b_1	CM5b_1	DM5b_1	EM5b_1	FM5b_1	Race: Black/African American

A	B	C	D	E	F		
51	1	0	1	1	2	1.	Yes
319	28	11	7	3	6	5.	No
5	0	0	0	0	0	8.	DK
15	2	0	0	0	0	9.	NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5d_1	BM5d_1	CM5d_1	DM5d_1	EM5d_1	FM5d_1	Race: American Indian
12	1	0	1	0	0	1. Yes
358	28	11	7	4	8	5. No
5	0	0	0	0	0	8. DK
15	2	0	0	0	0	9. NA

Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners

Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5e_1	BM5e_1	CM5e_1	DM5e_1	EM5e_1	FM5e_1	Race: Asian
4	1	0	0	0	0	1. Yes
366	28	11	8	4	8	5. No
5	0	0	0	0	0	8. DK
15	2	0	0	0	0	9. NA

Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners

Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5f_1	BM5f_1	CM5f_1	DM5f_1	EM5f_1	FM5f_1	Race: Pacific Islander
2	1	0	0	0	0	1. Yes
368	28	11	8	4	8	5. No
5	0	0	0	0	0	8. DK
15	2	0	0	0	0	9. NA

Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners

Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

A	B	C	D	E	F	
AM5z_1	BM5z_1	CM5z_1	DM5z_1	EM5z_1	FM5z_1	Race: Other (specify)
0	0	0	0	0	0	1. Yes
370	29	11	8	4	8	5. No
5	0	0	0	0	0	8. DK
15	2	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

A	B	C	D	E	F	
AM6_1	BM6_1	CM6_1	DM6_1	EM6_1	FM6_1	What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
228	18	6	2	2	2	1. Married
39	2	1	0	0	2	2. Living with a partner
9	0	0	1	1	1	3. Separated
42	2	1	0	0	0	4. Divorced
13	2	0	2	0	0	5. Widowed
48	5	3	2	1	3	6. Never married
8	2	0	1	0	0	8. DK
3	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM7_1	BM7_1	CM7_1	DM7_1	EM7_1	FM7_1	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
3	0	0	0	0	0	01. Up to eighth grade
14	0	0	1	0	1	02. Some high school
114	7	3	5	1	0	03. High school degree
12	2	0	0	0	0	04. Technical or vocational degree
54	4	1	0	1	2	05. Some college
12	1	1	1	0	1	06. Community college degree
90	8	1	0	0	3	07. Bachelors degree
4	1	1	0	0	0	08. Some graduate training
43	4	3	0	2	0	09. Masters degree
9	1	1	0	0	1	10. Law, MD, PHD, EDD, degree
33	3	0	1	0	0	98. DK
2	0	0	0	0	0	99. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

A	B	C	D	E	F	
AM8_1	BM8_1	CM8_1	DM8_1	EM8_1	FM8_1	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

A	B	C	D	E	F	
AM9_1	BM9_1	CM9_1	DM9_1	EM9_1	FM9_1	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
41	6	0	1	1	2	01. Spouses
12	0	0	0	0	2	02. Partners sharing a household
18	1	0	3	0	1	03. Relatives living in the same household
107	7	5	1	0	2	04. Relatives living in different households
64	6	3	1	1	1	05. Friends or acquaintances from work
113	5	3	1	2	0	06. Friends or acquaintances you have not worked with
33	5	0	1	0	0	07. Strangers before joining the new business team
1	0	0	0	0	0	08. Partners living in different households
1	0	0	0	0	0	98. DK
0	1	0	0	0	0	99. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AM10_1 BM10_1 CM10_1 DM10_1 EM10_1 FM10_1 What is [NAME's] primary occupation? -- 2000
OCC 3-DIGIT CODES
[IF RETIRED: What was [NAME's] primary
occupation?]

SEE MASTER OCCUPATION CODES
998. DK
999. NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further
       key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1;
       no further key non-owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AM11_1 BM11_1 CM11_1 DM11_1 EM11_1 FM11_1 How many years of work experience has [NAME]
had in the industry where the (new) business
will compete?
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING
ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE
BEEN UNDER 18]
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further
       key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1;
       no further key non-owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AM12_1 BM12_1 CM12_1 DM12_1 EM12_1 FM12_1 How many other businesses has [NAME] helped to
start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_1; no further
       key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1;
       no further key non-owners

A	B	C	D	E	F	
AM13_1	BM13_1	CM13_1	DM13_1	EM13_1	FM13_1	What was the primary contribution of [NAME] to this new business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
71	9	4	3	2	1	01. Financial
32	2	0	0	0	1	02. Making introductions
130	8	1	1	1	1	03. Providing advice
36	1	1	2	0	0	04. Providing training
32	2	1	1	0	1	05. Physical resources
47	7	3	1	1	4	06. Business services
38	3	1	0	0	0	07. Personal services
3	0	0	0	0	0	90. All of the above -- NFS (Wave A and Wave B Only)
1	0	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA

Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners

Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

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A	B	C	D	E	F	
AM14_1	BM14_1	CM14_1	DM14_1	EM14_1	FM14_1	Is [NAME] an employee or an exclusive subcontractor of this (new) business?
100	11	3	2	3	2	1. Yes
286	20	8	6	1	6	5. No
4	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners

Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

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A	B	C	D	E	F	
AM15_1	BM15_1	CM15_1	DM15_1	EM15_1	FM15_1	Does [NAME] work for pay on the (new) business 35 hours or more per week?
25	3	0	2	1	0	1. Yes
72	7	3	0	2	2	5. No
1	0	0	0	0	0	8. DK
2	1	0	0	0	0	9. NA

Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_1; 5,8-9 in AM14_1;no further key non-owners

Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; 5,8-9 in *M14_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM16_1	BM16_1	CM16_1	DM16_1	EM16_1	FM16_1	In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_1; 5,8-9 in AM14_1; 5,8-9 in AM15_1; 9998-9999 in AM16b_1; no further key non-owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; 5,8-9 in *M14_1; 5,8-9 in *M15_1; 9998-9999 in *M16b_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM16a_1	BM16a_1	CM16a_1	DM16a_1	EM16a_1	FM16a_1	In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)
13. Winter
14. Spring
15. Summer
16. Fall
98. DK
99. NA
Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_1; 5,8-9 in AM14_1; 5,8-9 in AM15_1; no further key non-owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; 5,8-9 in *M14_1; 5,8-9 in *M15_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM16b_1	BM16b_1	CM16b_1	DM16b_1	EM16b_1	FM16b_1	In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_1; 5,8-9 in AM14_1; 5,8-9 in AM15_1; no further key non-owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; 5,8-9 in *M14_1; 5,8-9 in *M15_1; no further key non-owners

A   B   C   D   E   F

AM17_1 BM17_1 CM17_1 DM17_1 EM17_1 FM17_1   In what month and year did [NAME] begin
                                            working a distinctive contribution to the
                                            (new) business?

                                            SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                            MOYR8.
                                            [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                            SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                            Wave A Inap:
                                            .   Inap, 0 in AG13; 2 in AM1_1; 9998-9999
                                                    in *M17b_1
                                            Wave B/C/D/E/F Inap:
                                            .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1;
                                                    9998-9999 in *M17b_1; no further key
                                                    non-owners

A   B   C   D   E   F

AM17a_1 BM17a_1 CM17a_1 DM17a_1 EM17a_1 FM17a_1   In what month and year did [NAME] begin
                                            working a distinctive contribution to the
                                            (new) business?

                                            CODE MONTH (01-12)
                                            13.   Winter
                                            14.   Spring
                                            15.   Summer
                                            16.   Fall
                                            98.   DK
                                            99.   NA
                                            Wave A Inap:
                                            .   Inap, 0 in AG13; 2 in AM1_1
                                            Wave B/C/D/E/F Inap:
                                            .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1;
                                                    no further key non-owners

A   B   C   D   E   F

AM17b_1 BM17b_1 CM17b_1 DM17b_1 EM17b_1 FM17b_1   In what month and year did [NAME] begin
                                            working a distinctive contribution to the
                                            (new) business?

                                            CODE FOUR DIGIT YEAR
                                            9998. DK
                                            9999. NA
                                            Wave A Inap:
                                            .   Inap, 0 in AG13; 2 in AM1_1
                                            Wave B/C/D/E/F Inap:
                                            .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_1;
                                                    no further key non-owners

A	B	C	D	E	F	
AM1_2	BM1_2	CM1_2	DM1_2	EM1_2	FM1_2	INTERVIEWER CHECKPOINT

A	B	C	D	E	F	
201	26	23	5	7	8	1. IF G15=1 --> GO TO M2
75	19	9	1	0	0	2. OTHERS --> GO TO NEXT KEY NON-OWNER M1

Wave A Inap:
.   Inap, 0 in AG13; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; no further key non-owners

A	B	C	D	E	F	
AM2_2	BM2_2	CM2_2	DM2_2	EM2_2	FM2_2	Is [NAME] male or female?

A	B	C	D	E	F	
111	18	14	4	7	7	1. Male
90	8	8	1	0	1	2. Female
0	0	0	0	0	0	8. DK
0	0	1	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

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A	B	C	D	E	F	
AM3_2	BM3_2	CM3_2	DM3_2	EM3_2	FM3_2	How old is [NAME]?

CODE AGE (7-95)
97.   Deceased
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

A	B	C	D	E	F	
AM4_2	BM4_2	CM4_2	DM4_2	EM4_2	FM4_2	Is [NAME] Hispanic or Latino?
13	0	1	0	1	1	1. Yes
187	24	21	5	6	7	5. No
1	1	0	0	0	0	8. DK
0	1	1	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
     no further key non-owners

A	B	C	D	E	F	
AM5a_2	BM5a_2	CM5a_2	DM5a_2	EM5a_2	FM5a_2	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?

Race: White

A	B	C	D	E	F	
160	19	19	4	7	5	1. Yes
32	5	2	1	0	3	5. No
3	1	0	0	0	0	8. DK
6	1	2	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
     no further key non-owners

A	B	C	D	E	F	
AM5b_2	BM5b_2	CM5b_2	DM5b_2	EM5b_2	FM5b_2	Race: Black/African American
27	3	2	1	0	3	1. Yes
165	21	19	4	7	5	5. No
3	1	0	0	0	0	8. DK
6	1	2	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
     no further key non-owners

A	B	C	D	E	F	
AM5d_2	BM5d_2	CM5d_2	DM5d_2	EM5d_2	FM5d_2	Race: American Indian
6	1	1	1	0	1	1. Yes
186	23	20	4	7	7	5. No
3	1	0	0	0	0	8. DK
6	1	2	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2 no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
     no further key non-owners

A	B	C	D	E	F	
AM5e_2	BM5e_2	CM5e_2	DM5e_2	EM5e_2	FM5e_2	Race: Asian
3	0	0	0	0	0	1. Yes
189	24	21	5	7	8	5. No
3	1	0	0	0	0	8. DK
6	1	2	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
     no further key non-owners

A	B	C	D	E	F	
AM5f_2	BM5f_2	CM5f_2	DM5f_2	EM5f_2	FM5f_2	Race: Pacific Islander
3	1	0	0	0	0	1. Yes
189	23	21	5	7	8	5. No
3	1	0	0	0	0	8. DK
6	1	2	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2;
     no further key non-owners

A	B	C	D	E	F	
AM5z_2	BM5z_2	CM5z_2	DM5z_2	EM5z_2	FM5z_2	Race: Other (specify)
0	0	0	0	0	0	1. Yes
191	24	21	5	7	8	5. No
3	1	0	0	0	0	8. DK
7	1	2	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

A	B	C	D	E	F	
AM6_2	BM6_2	CM6_2	DM6_2	EM6_2	FM6_2	What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
121	14	13	1	6	6	1. Married
6	2	2	0	0	0	2. Living with a partner
3	0	0	0	0	0	3. Separated
26	5	4	0	0	1	4. Divorced
9	1	1	0	0	0	5. Widowed
31	4	1	3	1	1	6. Never married
3	0	1	1	0	0	8. DK
2	0	1	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

A	B	C	D	E	F	
AM7_2	BM7_2	CM7_2	DM7_2	EM7_2	FM7_2	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
1	1	0	0	0	1	01. Up to eighth grade
6	1	2	0	0	0	02. Some high school
53	2	5	2	0	2	03. High school degree
7	2	2	0	0	2	04. Technical or vocational degree
30	1	1	0	0	1	05. Some college
6	0	3	0	0	0	06. Community college degree
50	11	5	0	4	0	07. Bachelors degree
3	1	1	0	0	0	08. Some graduate training
19	3	2	2	3	0	09. Masters degree
10	3	0	0	0	2	10. Law, MD, PHD, EDD, degree
16	1	1	1	0	0	98. DK
0	0	1	0	0	0	99. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

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A	B	C	D	E	F	
AM8_2	BM8_2	CM8_2	DM8_2	EM8_2	FM8_2	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM9_2	BM9_2	CM9_2	DM9_2	EM9_2	FM9_2	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
12	1	2	1	0	1	01. Spouses
3	1	1	0	0	0	02. Partners sharing a household
18	1	0	0	1	1	03. Relatives living in the same household
56	2	0	1	1	3	04. Relatives living in different households
41	8	11	1	1	1	05. Friends or acquaintances from work
50	5	5	1	2	2	06. Friends or acquaintances you have not worked with
20	7	3	1	2	0	07. Strangers before joining the (new) business team
1	1	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	0	1	0	0	0	99. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM10_2	BM10_2	CM10_2	DM10_2	EM10_2	FM10_2	What is [NAME's] primary occupation? –- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]

SEE MASTER OCCUPATION CODES
998. DK
999. NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AM11_2 BM11_2 CM11_2 DM11_2 EM11_2 FM11_2 How many years of work experience has [NAME] had in the industry where the (new) business will compete?
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AM12_2 BM12_2 CM12_2 DM12_2 EM12_2 FM12_2 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

A	B	C	D	E	F	
AM13_2	BM13_2	CM13_2	DM13_2	EM13_2	FM13_2	What was the primary contribution of [NAME] to this (new) business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
19	5	2	0	0	2	01. Financial
10	1	1	0	0	0	02. Making introductions
80	8	4	2	4	3	03. Providing advice
27	4	2	1	0	0	04. Providing training
23	1	5	0	0	1	05. Physical resources
19	6	6	1	2	1	06. Business services
20	1	2	1	1	1	07. Personal services
2	0	0	0	0	0	90. All of the above -- NFS (Wave A and B Only)
1	0	0	0	0	0	98. DK
0	0	1	0	0	0	99. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

A	B	C	D	E	F	
AM14_2	BM14_2	CM14_2	DM14_2	EM14_2	FM14_2	Is [NAME] an employee or an exclusive subcontractor of this (new) business?
52	9	6	2	5	3	1. Yes
147	16	15	3	1	5	5. No
2	1	1	0	1	0	8. DK
0	0	1	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

A	B	C	D	E	F	
AM15_2	BM15_2	CM15_2	DM15_2	EM15_2	FM15_2	Does [NAME] work for pay on the (new) business 35 hours or more per week?
7	3	1	0	2	1	1. Yes
43	6	5	2	3	2	5. No
0	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; 5,8-9 in AM14_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; 5,8-9 in *M14_2; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AM16_2	BM16_2	CM16_2	DM16_2	EM16_2	FM16_2

In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; 5,8-9 in AM14_2; 5,8-9 in AM15_2; 9998-9999 in AM16b_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; 5,8-9 in *M14_2; 5,8-9 in *M15_2; 9998-9999 in *M16b_2; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AM16a_2	BM16a_2	CM16a_2	DM16a_2	EM16a_2	FM16a_2

In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; 5,8-9 in AM14_2; 5,8-9 in AM15_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; 5,8-9 in *M14_2; 5,8-9 in *M15_2; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AM16b_2	BM16b_2	CM16b_2	DM16b_2	EM16b_2	FM16b_2

In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; 5,8-9 in AM14_2; 5,8-9 in AM15_2; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; 5,8-9 in *M14_2; 5,8-9 in *M15_2; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AM17_2	BM17_2	CM17_2	DM17_2	EM17_2	FM17_2

In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2; 9998-9999 in *M17b_2
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; 9998-9999 in *M17b_2; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AM17a_2	BM17a_2	CM17a_2	DM17a_2	EM17a_2	FM17a_2

In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AM17b_2	BM17b_2	CM17b_2	DM17b_2	EM17b_2	FM17b_2

In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_2
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

A	B	C	D	E	F	
AM1_3	BM1_3	CM1_3	DM1_3	EM1_3	FM1_3	INTERVIEWER CHECKPOINT
106	20	16	6	3	4	1. IF G15=1 --> GO TO M2
49	13	8	2	1	0	2. OTHERS --> GO TO NEXT KEY NON-OWNER M1

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; no further
     key non-owners

A	B	C	D	E	F	
AM2_3	BM2_3	CM2_3	DM2_3	EM2_3	FM2_3	Is [NAME] male or female?
58	10	10	4	2	1	1. Male
47	10	5	2	1	3	2. Female
1	0	0	0	0	0	8. DK
0	0	1	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
     no further key non-owners

A	B	C	D	E	F	
AM3_3	BM3_3	CM3_3	DM3_3	EM3_3	FM3_3	How old is [NAME]?

CODE AGE (7-95)
97.   Deceased
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
     no further key non-owners

A	B	C	D	E	F	
AM4_3	BM4_3	CM4_3	DM4_3	EM4_3	FM4_3	Is [NAME] Hispanic or Latino?
8	3	0	1	0	0	1. Yes
94	17	13	5	3	4	5. No
4	0	0	0	0	0	8. DK
0	0	3	0	0	0	9. NA

Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners

Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

A	B	C	D	E	F	
AM5a_3	BM5a_3	CM5a_3	DM5a_3	EM5a_3	FM5a_3	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?

Race: White

A	B	C	D	E	F	
76	12	9	5	3	1	1. Yes
24	4	4	0	0	3	5. No
4	0	0	0	0	0	8. DK
2	4	3	1	0	0	9. NA

Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners

Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

A	B	C	D	E	F	
AM5b_3	BM5b_3	CM5b_3	DM5b_3	EM5b_3	FM5b_3	Race: Black/African American
17	1	2	0	1	2	1. Yes
83	15	11	5	2	2	5. No
4	0	0	0	0	0	8. DK
2	4	3	1	0	0	9. NA

Wave A Inap:
. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners

Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5d_3	BM5d_3	CM5d_3	DM5d_3	EM5d_3	FM5d_3	Race: American Indian
5	1	1	0	1	1	1. Yes
95	15	12	5	2	3	5. No
4	0	0	0	0	0	8. DK
2	4	3	1	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
     no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5e_3	BM5e_3	CM5e_3	DM5e_3	EM5e_3	FM5e_3	Race: Asian
4	2	1	0	0	0	1. Yes
96	14	12	5	3	4	5. No
4	0	0	0	0	0	8. DK
2	4	3	1	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
     no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5f_3	BM5f_3	CM5f_3	DM5f_3	EM5f_3	FM5f_3	Race: Pacific Islander
2	0	0	0	0	0	1. Yes
98	16	13	5	3	4	5. No
4	0	0	0	0	0	8. DK
2	4	3	1	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further
     key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
     no further key non-owners

A	B	C	D	E	F	
AM5z_3	BM5z_3	CM5z_3	DM5z_3	EM5z_3	FM5z_3	Race: Other (specify)
0	0	0	0	0	0	1. Yes
99	16	13	5	3	3	5. No
4	0	0	0	0	1	8. DK
3	4	3	1	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

A	B	C	D	E	F	
AM6_3	BM6_3	CM6_3	DM6_3	EM6_3	FM6_3	What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
56	7	9	4	2	3	1. Married
7	2	2	2	0	0	2. Living with a partner
1	0	1	0	0	0	3. Separated
13	1	0	0	0	1	4. Divorced
5	1	0	0	0	0	5. Widowed
21	6	2	0	1	0	6. Never married
3	1	1	0	0	0	8. DK
0	2	1	0	0	0	9. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

A	B	C	D	E	F	
AM7_3	BM7_3	CM7_3	DM7_3	EM7_3	FM7_3	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0	1	0	0	0	0	01. Up to eighth grade
3	0	0	0	0	0	02. Some high school
25	3	1	1	0	1	03. High school degree
4	0	0	1	0	0	04. Technical or vocational degree
12	1	2	1	0	0	05. Some college
1	1	3	2	0	0	06. Community college degree
34	9	3	1	1	1	07. Bachelors degree
2	0	1	0	1	0	08. Some graduate training
15	2	2	0	1	2	09. Masters degree
4	0	1	0	0	0	10. Law, MD, PHD, EDD, degree
6	2	2	0	0	0	98. DK
0	1	1	0	0	0	99. NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

A	B	C	D	E	F	
AM8_3	BM8_3	CM8_3	DM8_3	EM8_3	FM8_3	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

A	B	C	D	E	F		
AM9_3	BM9_3	CM9_3	DM9_3	EM9_3	FM9_3		How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
5	0	1	0	0	0	01.	Spouses
5	0	0	0	0	0	02.	Partners sharing a household
5	2	0	0	0	0	03.	Relatives living in the same household
29	2	2	2	1	2	04.	Relatives living in different households
17	9	4	2	1	1	05.	Friends or acquaintances from work
32	2	5	2	0	0	06.	Friends or acquaintances you have not worked with
12	5	3	0	1	1	07.	Strangers before joining the (new) business team
0	0	0	0	0	0	08.	Partners living in different households
1	0	0	0	0	0	98.	DK
0	0	1	0	0	0	99.	NA

Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further key non-owners

Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

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A	B	C	D	E	F	
AM10_3	BM10_3	CM10_3	DM10_3	EM10_3	FM10_3	What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]

SEE MASTER OCCUPATION CODES
998. DK
999. NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

A   B   C   D   E   F

AM11_3 BM11_3 CM11_3 DM11_3 EM11_3 FM11_3 How many years of work experience has [NAME] had in the industry where the (new) business will compete?
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

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A   B   C   D   E   F

AM12_3 BM12_3 CM12_3 DM12_3 EM12_3 FM12_3 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

A	B	C	D	E	F	
AM13_3	BM13_3	CM13_3	DM13_3	EM13_3	FM13_3	What was the primary contribution of [NAME] to this (new) business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
11	3	0	0	1	1	01.　Financial
6	0	3	0	0	0	02.　Making introductions
45	7	3	2	2	0	03.　Providing advice
9	3	1	1	0	0	04.　Providing training
10	3	1	2	0	0	05.　Physical resources
11	1	3	0	0	2	06.　Business services
11	3	4	1	0	1	07.　Personal services
1	0	0	0	0	0	90.　All of the above -- NFS (Wave A and B Only)
1	0	0	0	0	0	98.　DK
1	0	1	0	0	0	99.　NA

Wave A Inap:
.　Inap, 0 in AG13; 2 in AM1_3; no further key non-owners

Wave B/C/D/E/F Inap:
.　Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

A	B	C	D	E	F	
AM14_3	BM14_3	CM14_3	DM14_3	EM14_3	FM14_3	Is [NAME] an employee or an exclusive subcontractor of this (new) business?
22	7	5	0	1	2	1.　Yes
83	13	10	6	1	2	5.　No
1	0	0	0	1	0	8.　DK
0	0	1	0	0	0	9.　NA

Wave A Inap:
.　Inap, 0 in AG13; 2 in AM1_3; no further key non-owners

Wave B/C/D/E/F Inap:
.　Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

A	B	C	D	E	F	
AM15_3	BM15_3	CM15_3	DM15_3	EM15_3	FM15_3	Does [NAME] work for pay on the (new) business 35 hours or more per week?
6	3	2	0	0	1	1.　Yes
15	4	3	0	1	1	5.　No
0	0	0	0	0	0	8.　DK
1	0	0	0	0	0	9.　NA

Wave A Inap:
.　Inap, 0 in AG13; 2 in AM1_3; 5,8-9 in AM14_3; no further key non-owners

Wave B/C/D/E/F Inap:
.　Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; 5,8-9 in BM14_3; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AM16_3	BM16_3	CM16_3	DM16_3	EM16_3	FM16_3

In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; 5,8-9 in AM14_3; 5,8-9 in AM15_3; 9998-9999 in AM16b_3; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; 5,8-9 in *M14_3; 5,8-9 in *M15_3; 9998-9999 in *M16b_3; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AM16a_3	BM16a_3	CM16a_3	DM16a_3	EM16a_3	FM16a_3

In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; 5,8-9 in AM14_3; 5,8-9 in AM15_3 no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; 5,8-9 in *M14_3; 5,8-9 in *M15_3; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AM16b_3	BM16b_3	CM16b_3	DM16b_3	EM16b_3	FM16b_3

In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; 5,8-9 in AM14_3; 5,8-9 in AM15_3; no further key non-owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; 5,8-9 in *M14_3; 5,8-9 in *M15_3; no further key non-owners

A	B	C	D	E	F

AM17_3 BM17_3 CM17_3 DM17_3 EM17_3 FM17_3   In what month and year did [NAME] begin
working a distinctive contribution to the
(new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3; 9998-9999
        in *M17b_3
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
        9998-9999 in *M17b_3; no further key
        non-owners

A	B	C	D	E	F

AM17a_3 BM17a_3 CM17a_3 DM17a_3 EM17a_3 FM17a_3   In what month and year did [NAME] begin
working a distinctive contribution to the
(new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
        no further key non-owners

A	B	C	D	E	F

AM17b_3 BM17b_3 CM17b_3 DM17b_3 EM17b_3 FM17b_3   In what month and year did [NAME] begin
working a distinctive contribution to the
(new) business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 0 in AG13; 2 in AM1_3
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_3;
        no further key non-owners

A	B	C	D	E	F	
	BM1_4	CM1_4	DM1_4	EM1_4	FM1_4	INTERVIEWER CHECKPOINT
	17	18	9	5	3	1. IF G15=1 --> GO TO M2
	10	6	2	0	0	2. OTHERS --> GO TO NEXT KEY NON-OWNER M1
						. Inap, 3 in *A50; 0 in *G13; no further key non-owners

A	B	C	D	E	F	
	BM2_4	CM2_4	DM2_4	EM2_4	FM2_4	Is [NAME] male or female?
	11	11	4	2	1	1. Male
	6	7	5	3	2	2. Female
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM3_4	CM3_4	DM3_4	EM3_4	FM3_4	How old is [NAME]?
						CODE AGE (7-95)
						97. Deceased
						98. DK
						99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM4_4	CM4_4	DM4_4	EM4_4	FM4_4	Is [NAME] Hispanic or Latino?
	3	0	0	0	0	1. Yes
	14	18	9	5	3	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM5a_4	CM5a_4	DM5a_4	EM5a_4	FM5a_4	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
	12	13	8	3	1	1. Yes
	4	4	0	2	2	5. No
	0	0	0	0	0	8. DK
	1	1	1	0	0	9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F		
	BM5b_4	CM5b_4	DM5b_4	EM5b_4	FM5b_4	Race: Black/African American	
	3	2	0	2	2	1.	Yes
	13	15	8	3	1	5.	No
	0	0	0	0	0	8.	DK
	1	1	1	0	0	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F		
	BM5d_4	CM5d_4	DM5d_4	EM5d_4	FM5d_4	Race: American Indian	
	2	0	0	0	1	1.	Yes
	14	17	8	5	2	5.	No
	0	0	0	0	0	8.	DK
	1	1	1	0	0	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F		
	BM5e_4	CM5e_4	DM5e_4	EM5e_4	FM5e_4	Race: Asian	
	0	0	0	0	0	1.	Yes
	16	17	8	5	3	5.	No
	0	0	0	0	0	8.	DK
	1	1	1	0	0	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F		
	BM5f_4	CM5f_4	DM5f_4	EM5f_4	FM5f_4	Race: Pacific Islander	
	0	1	0	1	0	1.	Yes
	16	16	8	4	3	5.	No
	0	0	0	0	0	8.	DK
	1	1	1	0	0	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F		
	BM5z_4	CM5z_4	DM5z_4	EM5z_4	FM5z_4	Race: Other (specify)	
	0	0	0	0	0	1.	Yes
	16	16	8	5	3	5.	No
	0	1	0	0	0	8.	DK
	1	1	1	0	0	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM6_4	CM6_4	DM6_4	EM6_4	FM6_4	What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
	10	6	5	1	2	1. Married
	1	1	1	2	0	2. Living with a partner
	0	1	0	0	0	3. Separated
	3	2	0	0	1	4. Divorced
	0	1	0	1	0	5. Widowed
	2	5	2	1	0	6. Never married
	0	1	1	0	0	8. DK
	1	1	0	0	0	9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM7_4	CM7_4	DM7_4	EM7_4	FM7_4	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
	0	0	0	0	0	01. Up to eighth grade
	1	0	0	0	0	02. Some high school
	2	2	0	1	1	03. High school degree
	0	0	0	0	0	04. Technical or vocational degree
	2	2	2	0	0	05. Some college
	2	1	2	0	0	06. Community college degree
	5	10	2	0	1	07. Bachelors degree
	0	0	0	0	0	08. Some graduate training
	0	1	1	3	0	09. Masters degree
	0	0	1	1	1	10. Law, MD, PHD, EDD, degree
	4	1	1	0	0	98. DK
	1	1	0	0	0	99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM8_4	CM8_4	DM8_4	EM8_4	FM8_4	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
						98. DK
						99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM9_4	CM9_4	DM9_4	EM9_4	FM9_4	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
	1	0	0	0	0	01. Spouses
	0	1	0	0	0	02. Partners sharing a household
	1	0	0	1	0	03. Relatives living in the same household
	3	3	0	0	1	04. Relatives living in different households
	3	7	4	2	1	05. Friends or acquaintances from work
	5	3	2	1	1	06. Friends or acquaintances you have not worked with
	4	4	3	1	0	07. Strangers before joining the (new) business team
	0	0	0	0	0	08. Partners living in different households
	0	0	0	0	0	98. DK
	0	0	0	0	0	99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM10_4	CM10_4	DM10_4	EM10_4	FM10_4	What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
						SEE MASTER OCCUPATION CODES
						998. DK
						999. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM11_4	CM11_4	DM11_4	EM11_4	FM11_4	How many years of work experience has [NAME] had in the industry where the (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]
						98. DK
						99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM12_4	CM12_4	DM12_4	EM12_4	FM12_4	How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM13_4	CM13_4	DM13_4	EM13_4	FM13_4	What was the primary contribution of [NAME] to this (new) business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?

B	C	D	E	F		
1	0	1	1	2	01.	Financial
0	3	0	1	0	02.	Making introductions
9	5	2	3	1	03.	Providing advice
0	1	2	0	0	04.	Providing training
1	2	1	0	0	05.	Physical resources
6	3	1	0	0	06.	Business services
0	4	1	0	0	07.	Personal services
0	0	1	0	0	90.	All of the above -- NFS
0	0	0	0	0	98.	DK
0	0	0	0	0	99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM14_4	CM14_4	DM14_4	EM14_4	FM14_4	Is [NAME] an employee or an exclusive subcontractor of this (new) business?

B	C	D	E	F		
6	9	4	1	0	1.	Yes
11	9	5	4	3	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

A	B	C	D	E	F	
	BM15_4	CM15_4	DM15_4	EM15_4	FM15_4	Does [NAME] work for pay on the (new) business 35 hours or more per week?

B	C	D	E	F		
1	4	1	0	0	1.	Yes
5	5	3	1	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; 5,8-9 in *M14_4; no further key non-owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BM16_4 CM16_4 DM16_4 EM16_4 FM16_4   In what month and year did [NAME] begin
                                     working for pay 35 hours or more per week on
                                     this (new) business?

                                     SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                     MOYR8.
                                     [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                     SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                     .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;
                                            5,8-9 in *M14_4; 5,8-9 in *M15_4; 9998-
                                            9999 in *M16b_4; no further key non-
                                            owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BM16a_4 CM16a_4 DM16a_4 EM16a_4 FM16a_4   In what month and year did [NAME] begin
                                          working for pay 35 hours or more per week on
                                          this (new) business?

                                          CODE MONTH (01-12)
                                          13.   Winter
                                          14.   Spring
                                          15.   Summer
                                          16.   Fall
                                          98.   DK
                                          99.   NA
                                          .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;
                                                 5,8-9 in *M14_4; 5,8-9 in *M15_4; no
                                                 further key non-owners

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BM16b_4 CM16b_4 DM16b_4 EM16b_4 FM16b_4   In what month and year did [NAME] begin
                                          working for pay 35 hours or more per week on
                                          this (new) business?

                                          CODE FOUR DIGIT YEAR
                                          9998. DK
                                          9999. NA
                                          .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;
                                                 5,8-9 in *M14_4; 5,8-9 in *M15_4; no
                                                 further key non-owners

A   B   C   D   E   F

BM17_4 CM17_4 DM17_4 EM17_4 FM17_4 In what month and year did [NAME] begin
                                    working a distinctive contribution to the
                                    (new) business?

                                    SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                    MOYR8.
                                    [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                    SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                    .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;
                                          9998-9999 in *M17b_4; no further key
                                          non-owners

A   B   C   D   E   F

BM17a_4 CM17a_4 DM17a_4 EM17a_4 FM17a_4 In what month and year did [NAME] begin
                                         working a distinctive contribution to the
                                         (new) business?

                                         CODE MONTH (01-12)
                                         13.   Winter
                                         14.   Spring
                                         15.   Summer
                                         16.   Fall
                                         98.   DK
                                         99.   NA
                                         .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;
                                               no further key non-owners

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A   B   C   D   E   F

BM17b_4 CM17b_4 DM17b_4 EM17b_4 FM17b_4 In what month and year did [NAME] begin
                                         working a distinctive contribution to the
                                         (new) business?

                                         CODE FOUR DIGIT YEAR
                                         9998. DK
                                         9999. NA
                                         .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;
                                               no further key non-owners

A	B	C	D	E	F	
	BM1_5	CM1_5	DM1_5	EM1_5	FM1_5	INTERVIEWER CHECKPOINT
	4	9	9	4	3	1. IF G15=1 --> GO TO M2
	5	6	0	0	0	2. OTHERS --> GO TO NEXT KEY NON-OWNER M1
						. Inap, 3 in *A50; 0 in *G13; no further key non-owners

A	B	C	D	E	F	
	BM2_5	CM2_5	DM2_5	EM2_5	FM2_5	Is [NAME] male or female?
	1	4	6	1	2	1. Male
	3	5	3	2	1	2. Female
	0	0	0	1	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F	
	BM3_5	CM3_5	DM3_5	EM3_5	FM3_5	How old is [NAME]?
						CODE AGE (7-95)
						97. Deceased
						98. DK
						99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F	
	BM4_5	CM4_5	DM4_5	EM4_5	FM4_5	Is [NAME] Hispanic or Latino?
	2	0	0	0	0	1. Yes
	2	9	9	4	2	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F	
	BM5a_5	CM5a_5	DM5a_5	EM5a_5	FM5a_5	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
	2	6	9	3	2	1. Yes
	2	3	0	0	0	5. No
	0	0	0	1	0	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F		
	BM5b_5	CM5b_5	DM5b_5	EM5b_5	FM5b_5	Race:	Black/African American
	2	2	0	0	0	1.	Yes
	2	7	9	3	2	5.	No
	0	0	0	1	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F		
	BM5d_5	CM5d_5	DM5d_5	EM5d_5	FM5d_5	Race:	American Indian
	0	0	0	0	0	1.	Yes
	4	9	9	3	2	5.	No
	0	0	0	1	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F		
	BM5e_5	CM5e_5	DM5e_5	EM5e_5	FM5e_5	Race:	Asian
	0	1	0	0	0	1.	Yes
	4	8	9	3	2	5.	No
	0	0	0	1	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F		
	BM5f_5	CM5f_5	DM5f_5	EM5f_5	FM5f_5	Race:	Pacific Islander
	0	1	0	0	0	1.	Yes
	4	8	9	3	2	5.	No
	0	0	0	1	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F		
	BM5z_5	CM5z_5	DM5z_5	EM5z_5	FM5z_5	Race:	Other (specify)
	0	0	0	0	0	1.	Yes
	4	9	9	3	2	5.	No
	0	0	0	1	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM6_5	CM6_5	DM6_5	EM6_5	FM6_5	What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
	2	5	6	0	0	1. Married
	0	1	0	2	1	2. Living with a partner
	0	0	0	0	0	3. Separated
	1	0	2	1	1	4. Divorced
	0	1	0	0	0	5. Widowed
	1	2	0	1	0	6. Never married
	0	0	1	0	0	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM7_5	CM7_5	DM7_5	EM7_5	FM7_5	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
	1	0	0	0	0	01. Up to eighth grade
	0	0	0	0	0	02. Some high school
	1	1	2	1	0	03. High school degree
	0	1	0	0	0	04. Technical or vocational degree
	0	1	1	1	1	05. Some college
	0	0	0	0	0	06. Community college degree
	2	4	5	0	0	07. Bachelors degree
	0	0	1	0	0	08. Some graduate training
	0	1	0	1	1	09. Masters degree
	0	0	0	0	0	10. Law, MD, PHD, EDD, degree
	0	1	0	1	0	98. DK
	0	0	0	0	1	99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BM8_5	CM8_5	DM8_5	EM8_5	FM8_5	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR] CODE NUMBER OF YEARS (1-95) 98. DK 99. NA . Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F	
	BM9_5	CM9_5	DM9_5	EM9_5	FM9_5	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
	0	0	0	0	1	01. Spouses
	0	0	0	0	0	02. Partners sharing a household
	1	0	0	0	0	03. Relatives living in the same household
	0	3	0	0	0	04. Relatives living in different households
	0	3	5	3	0	05. Friends or acquaintances from work
	2	2	3	1	2	06. Friends or acquaintances you have not worked with
	1	1	1	0	0	07. Strangers before joining the (new) business team
	0	0	0	0	0	08. Partners living in different households
	0	0	0	0	0	98. DK
	0	0	0	0	0	99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F	
	BM10_5	CM10_5	DM10_5	EM10_5	FM10_5	What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
						SEE MASTER OCCUPATION CODES
						998. DK
						999. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F	
	BM11_5	CM11_5	DM11_5	EM11_5	FM11_5	How many years of work experience has [NAME] had in the industry where the (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]
						98. DK
						99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F
	BM12_5	CM12_5	DM12_5	EM12_5	FM12_5

How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95. 95 or more businesses
98. DK
99. NA
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F
	BM13_5	CM13_5	DM13_5	EM13_5	FM13_5

What was the primary contribution of [NAME] to this (new) business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?

B	C	D	E	F		
0	1	2	0	0	01.	Financial
0	1	2	1	0	02.	Making introductions
2	2	1	0	1	03.	Providing advice
0	2	3	2	1	04.	Providing training
0	1	1	1	0	05.	Physical resources
2	1	0	0	1	06.	Business services
0	1	0	0	0	07.	Personal services
0	0	0	0	0	90.	All of the above -- NFS (Wave B Only)
0	0	0	0	0	98.	DK
0	0	0	0	0	99.	NA

.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F
	BM14_5	CM14_5	DM14_5	EM14_5	FM14_5

Is [NAME] an employee or an exclusive subcontractor of this (new) business?

B	C	D	E	F		
3	3	4	0	1	1.	Yes
1	6	5	4	2	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA

.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A	B	C	D	E	F
	BM15_5	CM15_5	DM15_5	EM15_5	FM15_5

Does [NAME] work for pay on the (new) business 35 hours or more per week?

B	C	D	E	F		
0	2	0	0	0	1.	Yes
3	1	4	0	1	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA

.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; 5,8-9 in *M14_5; no further key non-owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BM16_5 CM16_5 DM16_5 EM16_5 FM16_5 In what month and year did [NAME] begin
                                    working for pay 35 hours or more per week on
                                    this (new) business?

                                    SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                    MOYR8.
                                    [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                    SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                    .   Inap, 3 in BA50; 0 in *G13; 2 in *M1_5;
                                           5,8-9 in *M14_5; 5,8-9 in *M15_5; 9998-
                                           9999 in *M16b_5; no further key non-
                                           owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BM16a_5 CM16a_5 DM16a_5 EM16a_5 FM16a_5 In what month and year did [NAME] begin
                                         working for pay 35 hours or more per week on
                                         this (new) business?

                                         CODE MONTH (01-12)
                                         13.   Winter
                                         14.   Spring
                                         15.   Summer
                                         16.   Fall
                                         98.   DK
                                         99.   NA
                                         .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;
                                                5,8-9 in *M14_5; 5,8-9 in *M15_5; no
                                                further key non-owners

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BM16b_5 CM16b_5 DM16b_5 EM16b_5 FM16b_5 In what month and year did [NAME] begin
                                         working for pay 35 hours or more per week on
                                         this (new) business?

                                         CODE FOUR DIGIT YEAR
                                         9998. DK
                                         9999. NA
                                         .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;
                                                5,8-9 in *M14_5; 5,8-9 in *M15_5; no
                                                further key non-owners

A   B   C   D   E   F

BM17_5 CM17_5 DM17_5 EM17_5 FM17_5   In what month and year did [NAME] begin
                                     working a distinctive contribution to the
                                     (new) business?

                                     SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
                                     MOYR8.
                                     [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
                                     SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
                                     .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;
                                            9998-9999 in *M17b_5; no further key
                                            non-owners

A   B   C   D   E   F

BM17a_5 CM17a_5 DM17a_5 EM17a_5 FM17a_5   In what month and year did [NAME] begin
                                          working a distinctive contribution to the
                                          (new) business?

                                          CODE MONTH (01-12)
                                          13.   Winter
                                          14.   Spring
                                          15.   Summer
                                          16.   Fall
                                          98.   DK
                                          99.   NA
                                          .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;
                                                 no further key non-owners

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A   B   C   D   E   F

BM17b_5 CM17b_5 DM17b_5 EM17b_5 FM17b_5   In what month and year did [NAME] begin
                                          working a distinctive contribution to the
                                          (new) business?

                                          CODE FOUR DIGIT YEAR
                                          9998. DK
                                          9999. NA
                                          .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;
                                                 no further key non-owners

A	B	C	D	E	F		
	BM1_6	CM1_6	DM1_6	EM1_6	FM1_6	INTERVIEWER CHECKPOINT	
	3	2	7	2	2	1.	IF G15=1 --> GO TO M2
	3	2	1	2	0	2.	OTHERS --> GO TO NEXT KEY NON-OWNER M1
						.	Inap, 3 in *A50; 0 in *G13; no further key non-owners

A	B	C	D	E	F		
	BM2_6	CM2_6	DM2_6	EM2_6	FM2_6	Is [NAME] male or female?	
	2	2	4	0	1	1.	Male
	1	0	3	2	1	2.	Female
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F		
	BM3_6	CM3_6	DM3_6	EM3_6	FM3_6	How old is [NAME]?	
						CODE AGE (7-95)	
						97.	Deceased
						98.	DK
						99.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F		
	BM4_6	CM4_6	DM4_6	EM4_6	FM4_6	Is [NAME] Hispanic or Latino?	
	0	0	1	0	0	1.	Yes
	3	2	6	2	1	5.	No
	0	0	0	0	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F		
	BM5a_6	CM5a_6	DM5a_6	EM5a_6	FM5a_6	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?	
						Race: White	
	1	2	5	2	1	1.	Yes
	2	0	2	0	0	5.	No
	0	0	0	0	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F
	BM5b_6	CM5b_6	DM5b_6	EM5b_6	FM5b_6	Race: Black/African American

A	B	C	D	E	F	
2	0	0	0	0	1.	Yes
1	2	7	2	1	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F
	BM5d_6	CM5d_6	DM5d_6	EM5d_6	FM5d_6	Race: American Indian

0	0	0	0	0	1.	Yes
3	2	7	2	1	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 0 in BG13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F
	BM5e_6	CM5e_6	DM5e_6	EM5e_6	FM5e_6	Race: Asian

0	0	0	0	0	1.	Yes
3	2	7	2	1	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F
	BM5f_6	CM5f_6	DM5f_6	EM5f_6	FM5f_6	Race: Pacific Islander

0	0	2	0	0	1.	Yes
3	2	5	2	1	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F
	BM5z_6	CM5z_6	DM5z_6	EM5z_6	FM5z_6	Race: Other (specify)

0	0	0	0	0	1.	Yes
3	2	7	2	1	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F	
	BM6_6	CM6_6	DM6_6	EM6_6	FM6_6	What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
	2	0	7	1	0	1. Married
	0	2	0	0	1	2. Living with a partner
	0	0	0	0	0	3. Separated
	1	0	0	1	0	4. Divorced
	0	0	0	0	0	5. Widowed
	0	0	0	0	0	6. Never married
	0	0	0	0	0	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F	
	BM7_6	CM7_6	DM7_6	EM7_6	FM7_6	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
	0	0	0	0	0	01. Up to eighth grade
	0	0	0	0	0	02. Some high school
	0	1	1	1	1	03. High school degree
	1	0	1	0	0	04. Technical or vocational degree
	0	0	0	1	0	05. Some college
	0	0	1	0	0	06. Community college degree
	1	1	3	0	0	07. Bachelors degree
	0	0	0	0	0	08. Some graduate training
	1	0	1	0	0	09. Masters degree
	0	0	0	0	0	10. Law, MD, PHD, EDD, degree
	0	0	0	0	0	98. DK
	0	0	0	0	1	99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F	
	BM8_6	CM8_6	DM8_6	EM8_6	FM8_6	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
						98. DK
						99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F	
	BM9_6	CM9_6	DM9_6	EM9_6	FM9_6	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
	0	0	0	0	0	01. Spouses
	0	0	0	0	0	02. Partners sharing a household
	0	0	0	0	0	03. Relatives living in the same household
	1	0	2	0	0	04. Relatives living in different households
	0	1	3	0	0	05. Friends or acquaintances from work
	2	1	2	1	2	06. Friends or acquaintances you have not worked with
	0	0	0	1	0	07. Strangers before joining the (new) business team
	0	0	0	0	0	08. Partners living in different households
	0	0	0	0	0	98. DK
	0	0	0	0	0	99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F	
	BM10_6	CM10_6	DM10_6	EM10_6	FM10_6	What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
						SEE MASTER OCCUPATION CODES
						998. DK
						999. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F	
	BM11_6	CM11_6	DM11_6	EM11_6	FM11_6	How many years of work experience has [NAME] had in the industry where the (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]
						98. DK
						99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F	
	BM12_6	CM12_6	DM12_6	EM12_6	FM12_6	How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F	
	BM13_6	CM13_6	DM13_6	EM13_6	FM13_6	What was the primary contribution of [NAME] to this (new) business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
	1	0	1	0	0	01. Financial
	1	1	1	0	0	02. Making introductions
	1	0	1	0	1	03. Providing advice
	0	0	2	0	0	04. Providing training
	0	0	2	1	1	05. Physical resources
	0	1	0	1	0	06. Business services
	0	0	0	0	0	07. Personal services
	0	0	0	0	0	90. All of the above -- NFS (Wave B Only)
	0	0	0	0	0	98. DK
	0	0	0	0	0	99. NA

.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F	
	BM14_6	CM14_6	DM14_6	EM14_6	FM14_6	Is [NAME] an employee or an exclusive subcontractor of this (new) business?
	0	0	4	1	1	1. Yes
	3	2	3	0	1	5. No
	0	0	0	1	0	8. DK
	0	0	0	0	0	9. NA

.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A	B	C	D	E	F	
	BM15_6	CM15_6	DM15_6	EM15_6	FM15_6	Does [NAME] work for pay on the (new) business 35 hours or more per week?
	0	0	0	0	0	1. Yes
	0	0	4	1	1	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA

.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; 5,8-9 in *M14_6; no further key non-owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BM16_6 CM16_6 DM16_6 EM16_6 FM16_6   In what month and year did [NAME] begin
                                         working for pay 35 hours or more per
                                         week on this (new) business?

                                         SAS DATE FORMAT MMYYS8. OR SPSS DATE
                                         FORMAT MOYR8.
                                         [DK/NA MONTH ASSIGNED TO JUN; WINTER TO
                                         JAN; SPRING TO APR; SUMMER TO JUL; FALL
                                         TO OCT]
                                         .   Inap, 3 in *A50; 0 in *G13; 2 in
                                                *M1_6; 5,8-9 in *M14_6; 5,8-9 in
                                                *M15_6; 9998-9999 in *M16b_6; no
                                                further key non-owners

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BM16a_6 CM16a_6 DM16a_6 EM16a_6 FM16a_6 In what month and year did [NAME] begin
                                         working for pay 35 hours or more per week on
                                         this (new) business?

                                         CODE MONTH (01-12)
                                         13.   Winter
                                         14.   Spring
                                         15.   Summer
                                         16.   Fall
                                         98.   DK
                                         99.   NA
                                         .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;
                                                5,8-9 in *M14_6; 5,8-9 in *M15_6; no
                                                further key non-owners

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

BM16b_6 CM16b_6 DM16b_6 EM16b_6 FM16b_6 In what month and year did [NAME] begin
                                         working for pay 35 hours or more per week on
                                         this (new) business?

                                         CODE FOUR DIGIT YEAR
                                         9998. DK
                                         9999. NA
                                         .   Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;
                                                5,8-9 in *M14_6; 5,8-9 in *M15_6; no
                                                further key non-owners

A	B	C	D	E	F	
	BM17_6	CM17_6	DM17_6	EM17_6	FM17_6	In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; 9998-9999 in *M17b_6; no further key non-owners

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A	B	C	D	E	F	
	BM17a_6	CM17a_6	DM17a_6	EM17a_6	FM17a_6	In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

---

A	B	C	D	E	F	
	BM17b_6	CM17b_6	DM17b_6	EM17b_6	FM17b_6	In what month and year did [NAME] begin working a distinctive contribution to the new business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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SECTION N: HELPER DEMOGRAPHICS

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AN1_1   INTERVIEWER CHECKPOINT

```
 318                          1.    IF G20=1 --> GO TO N2
 109                          2.    OTHERS --> GO TO NEXT HELPER N1
                              .     Inap, 0 in AG18; no further helpers
```

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AN2_1   Is [NAME] male or female?

```
 186                          1.    Male
 132                          2.    Female
   0                          8.    DK
   0                          9.    NA
                              .     Inap, 0 in AG18; 2 in AN1_1; no further
                                    helpers
```

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AN3_1   How old is [NAME]?

```
                              CODE AGE (7-95)
                              97.   Deceased
                              98.   DK
                              99.   NA
                              .     Inap, 0 in AG18; 2 in AN1_1; no further
                                    helpers
```

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AN4_1   Is [NAME] Hispanic or Latino?

```
  19                          1.    Yes
 296                          5.    No
   1                          8.    DK
   2                          9.    NA
                              .     Inap, 0 in AG18; 2 in AN1_1; no further
                                    helpers
```

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AN5a_1   (In addition to being Hispanic or Latino,) Is
                                              [NAME] White, Black or African American,
                                              American Indian, Asian, Pacific Islander, or
                                              is [NAME] of mixed racial background?

                                              Race: White

```
 235                          1.    Yes
  69                          5.    No
   2                          8.    DK
  12                          9.    NA
                              .     Inap, 0 in AG18; 2 in AN1_1; no further
                                    helpers
```

A	B	C	D	E	F	
AN5b_1						Race: Black/African American
45						1. Yes
259						5. No
2						8. DK
12						9. NA
						. Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F	
AN5d_1						Race: American Indian
17						1. Yes
288						5. No
2						8. DK
11						9. NA
						. Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F	
AN5e_1						Race: Asian
9						1. Yes
295						5. No
2						8. DK
12						9. NA
						. Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F	
AN5f_1						Race: Pacific Islander
4						1. Yes
300						5. No
2						8. DK
12						9. NA
						. Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F	
AN5z_1						Race: Other (specify)
0						1. Yes
304						5. No
2						8. DK
12						9. NA
						. Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F

AN6_1

What is [NAME]'S current marital status or
living arrangement -- is [NAME] married,
living with a partner but not married,
separated, divorced, widowed, or never
married?

188					1. Married
24					2. Living with a partner
3					3. Separated
28					4. Divorced
16					5. Widowed
50					6. Never married
7					8. DK
2					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F

AN7_1

What is the highest level of education [NAME]
has completed -- (up to the eighth grade, some
high school, high school degree, technical or
vocational degree, some college, community
college degree, a bachelor's degree, some
graduate training, a master's degree, or a law
degree, medical degree, or Doctorate?)

3					01. Up to eighth grade
14					02. Some high school
92					03. High school degree
9					04. Technical or vocational degree
39					05. Some college
11					06. Community college degree
71					07. Bachelors degree
3					08. Some graduate training
38					09. Masters degree
8					10. Law, MD, PHD, EDD, degree
29					98. DK
1					99. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F

AN8_1

How many years have you known [NAME]?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)
98.   DK
99.   NA
.   Inap, 0 in AG18; 2 in AN1_1; no further
       helpers

A	B	C	D	E	F

AN9_1

How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?

A					
23			01.	Spouses	
3			02.	Partners sharing a household	
19			03.	Relatives living in the same household	
83			04.	Relatives living in different households	
74			05.	Friends or acquaintances from work	
88			06.	Friends or acquaintances you have not worked with	
24			07.	Strangers before joining the new business team	
1			08.	Partners living in different households	
0			98.	DK	
3			99.	NA	
			.	Inap, 0 in AG18; 2 in AN1_1; no further helpers	

A	B	C	D	E	F

AN10_1

What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES
[IF RETIRED: What was [NAME's] primary occupation?]

SEE MASTER OCCUPATION CODES
998.   DK
999.   NA
.   Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F

AN11_1

How many years of work experience has [NAME] had in the industry where the new business will compete?
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF HELPER WOULD HAVE BEEN UNDER 18]
98.   DK
99.   NA
.   Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F

AN12_1

How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95. 95 or more businesses
98. DK
99. NA
.   Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F

AN13_1

What was the primary contribution of [NAME] to this new business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?

A	B	C	D	E	F
22					
12					
183					
30					
20					
29					
20					
0					
1					
1					

01. Financial
02. Making introductions
03. Providing advice
04. Providing training
05. Physical resources
06. Business services
07. Personal services
90. All of the above -- NFS
98. DK
99. NA
.   Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F

AN14_1

Is [NAME] an employee or an exclusive subcontractor of this new business?

A	B	C	D	E	F
50					
266					
1					
1					

1. Yes
5. No
8. DK
9. NA
.   Inap, 0 in AG18; 2 in AN1_1; no further helpers

A	B	C	D	E	F

AN15_1

Does [NAME] work for pay on the new business 35 hours or more per week?

A	B	C	D	E	F
14					
36					
0					
0					

1. Yes
5. No
8. DK
9. NA
.   Inap, 0 in AG18; 2 in AN1_1; 5,8-9 in AN14_1; no further helpers

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AN16_1

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 0 in AG18; 2 in AN1_1; 5,8-9 in AN14_1; 5,8-9 in AN15_1; 9998-9999 in AN16b_1; no further helpers

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AN16a_1

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 0 in AG18; 2 in AN1_1; 5,8-9 in AN14_1; 5,8-9 in AN15_1; no further helpers

---

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AN16b_1

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 0 in AG18; 2 in AN1_1; 5,8-9 in AN14_1; 5,8-9 in AN15_1; no further helpers

A	B	C	D	E	F	
AN1_2						INTERVIEWER CHECKPOINT
186						1. IF G20=1 --> GO TO N2
71						2. OTHERS --> GO TO NEXT HELPER N1
						. Inap, 0 in AG18; no further helpers

A	B	C	D	E	F	
AN2_2						Is [NAME] male or female?
107						1. Male
79						2. Female
0						8. DK
0						9. NA
						. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F	
AN3_2						How old is [NAME]?
						CODE AGE (7-95)
						97. Deceased
						98. DK
						99. NA
						. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F	
AN4_2						Is [NAME] Hispanic or Latino?
15						1. Yes
171						5. No
0						8. DK
0						9. NA
						. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F	
AN5a_2						(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
142						1. Yes
37						5. No
2						8. DK
5						9. NA
						. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F	
AN5b_2						Race: Black/African American

28	1. Yes
151	5. No
2	8. DK
5	9. NA
	. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F	
AN5d_2						Race: American Indian

10	1. Yes
169	5. No
2	8. DK
5	9. NA
	. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F	
AN5e_2						Race: Asian

5	1. Yes
174	5. No
2	8. DK
5	9. NA
	. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F	
AN5f_2						Race: Pacific Islander

2	1. Yes
177	5. No
2	8. DK
5	9. NA
	. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F	
AN5z_2						Race: Other (specify)

0	1. Yes
180	5. No
2	8. DK
4	9. NA
	. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F

AN6_2

What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?

A					
100					1. Married
17					2. Living with a partner
4					3. Separated
16					4. Divorced
7					5. Widowed
37					6. Never married
5					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F

AN7_2

What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)

4					01. Up to eighth grade
6					02. Some high school
58					03. High school degree
4					04. Technical or vocational degree
18					05. Some college
6					06. Community college degree
47					07. Bachelors degree
1					08. Some graduate training
16					09. Masters degree
4					10. Law, MD, PHD, EDD, degree
22					98. DK
0					99. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F

AN8_2

How many years have you known [NAME]?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)
98.   DK
99.   NA
.   Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F

AN9_2

How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?

A						
7		01.	Spouses
3		02.	Partners sharing a household
11		03.	Relatives living in the same household
46		04.	Relatives living in different households
36		05.	Friends or acquaintances from work
59		06.	Friends or acquaintances you have not worked with
18		07.	Strangers before joining the new business team
4		08.	Partners living in different households
1		98.	DK
1		99.	NA
		.	Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F

AN10_2

What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES
[IF RETIRED: What was [NAME's] primary occupation?]

SEE MASTER OCCUPATION CODES
998. DK
999. NA
.   Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F

AN11_2

How many years of work experience has [NAME] had in the industry where the new business will compete?
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF HELPER WOULD HAVE BEEN UNDER 18]
98. DK
99. NA
.   Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F

AN12_2

How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)
95.   95 or more businesses
98.   DK
99.   NA
.   Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F

AN13_2

What was the primary contribution of [NAME] to this new business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?

6	01. Financial
20	02. Making introductions
98	03. Providing advice
13	04. Providing training
14	05. Physical resources
12	06. Business services
21	07. Personal services
2	90. All of the above -- NFS
0	98. DK
0	99. NA
	. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F

AN14_2

Is [NAME] an employee or an exclusive subcontractor of this new business?

24	1. Yes
162	5. No
0	8. DK
0	9. NA
	. Inap, 0 in AG18; 2 in AN1_2; no further helpers

A	B	C	D	E	F

AN15_2

Does [NAME] work for pay on the new business 35 hours or more per week?

6	1. Yes
18	5. No
0	8. DK
0	9. NA
	. Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; no further helpers

A	B	C	D	E	F

AN16_2

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; 5,8-9 in AN15_2; 9998-9999 in AN16b_2; no further helpers

A	B	C	D	E	F

AN16a_2

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; 5,8-9 in AN15_2; no further helpers

A	B	C	D	E	F

AN16b_2

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; 5,8-9 in AN15_2; no further helpers

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AN1_3   INTERVIEWER CHECKPOINT

  88   1.   IF G20=1 --> GO TO N2
  43   2.   OTHERS --> GO TO NEXT HELPER N1
                                               .   Inap, 0 in AG18; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>

AN2_3   Is [NAME] male or female?

  52   1.   Male
  36   2.   Female
   0   8.   DK
   0   9.   NA
                                               .   Inap, 0 in AG18; 2 in AN1_3; no further
                                                     helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>

AN3_3   How old is [NAME]?

                                               CODE AGE (7-95)
                                               97.   Deceased
                                               98.   DK
                                               99.   NA
                                               .   Inap, 0 in AG18; 2 in AN1_3; no further
                                                     helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>

AN4_3   Is [NAME] Hispanic or Latino?

   9   1.   Yes
  79   5.   No
   0   8.   DK
   0   9.   NA
                                               .   Inap, 0 in AG18; 2 in AN1_3; no further
                                                     helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>

AN5a_3   (In addition to being Hispanic or Latino,) Is
                                                   [NAME] White, Black or African American,
                                                   American Indian, Asian, Pacific Islander, or
                                                   is [NAME] of mixed racial background?

                                                   Race: White

  69   1.   Yes
  15   5.   No
   1   8.   DK
   3   9.   NA
                                               .   Inap, 0 in AG18; 2 in AN1_3; no further
                                                     helpers

A	B	C	D	E	F	
						AN5b_3 Race: Black/African American
11						1. Yes
73						5. No
1						8. DK
3						9. NA
						. Inap, 0 in AG18; 2 in AN1_3; no further helpers

A	B	C	D	E	F	
						AN5d_3 Race: American Indian
4						1. Yes
80						5. No
1						8. DK
3						9. NA
						. Inap, 0 in AG18; 2 in AN1_3; no further helpers

A	B	C	D	E	F	
						AN5e_3 Race: Asian
1						1. Yes
83						5. No
1						8. DK
3						9. NA
						. Inap, 0 in AG18; 2 in AN1_3; no further helpers

A	B	C	D	E	F	
						AN5f_3 Race: Pacific Islander
1						1. Yes
84						5. No
1						8. DK
2						9. NA
						. Inap, 0 in AG18; 2 in AN1_3; no further helpers

A	B	C	D	E	F	
						AN5z_3 Race: Other (specify)
0						1. Yes
85						5. No
1						8. DK
2						9. NA
						. Inap, 0 in AG18; 2 in AN1_3; no further helpers

A	B	C	D	E	F

AN6_3

What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?

46					1. Married
3					2. Living with a partner
0					3. Separated
10					4. Divorced
2					5. Widowed
24					6. Never married
3					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers

A	B	C	D	E	F

AN7_3

What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)

0					01. Up to eighth grade
4					02. Some high school
27					03. High school degree
2					04. Technical or vocational degree
14					05. Some college
2					06. Community college degree
22					07. Bachelors degree
1					08. Some graduate training
8					09. Masters degree
1					10. Law, MD, PHD, EDD, degree
7					98. DK
0					99. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers

A	B	C	D	E	F

AN8_3

How many years have you known [NAME]?
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)
98.   DK
99.   NA
.   Inap, 0 in AG18; 2 in AN1_3; no further helpers

A	B	C	D	E	F	

AN9_3

How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?

A						
2						01. Spouses
1						02. Partners sharing a household
4						03. Relatives living in the same household
23						04. Relatives living in different households
20						05. Friends or acquaintances from work
32						06. Friends or acquaintances you have not worked with
6						07. Strangers before joining the new business team
0						08. Partners living in different households
0						98. DK
0						99. NA
						. Inap, 0 in AG18; 2 in AN1_3; no further helpers

A	B	C	D	E	F	

AN10_3

What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES
[IF RETIRED: What was [NAME's] primary occupation?]

SEE MASTER OCCUPATION CODES
998. DK
999. NA
.   Inap, 0 in AG18; 2 in AN1_3; no further helpers

A	B	C	D	E	F	

AN11_3

How many years of work experience has [NAME] had in the industry where the new business will compete?
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)
[ANSWER VERIFIED IF HELPER WOULD HAVE BEEN UNDER 18]
98. DK
99. NA
.   Inap, 0 in AG18; 2 in AN1_3; no further helpers

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AN12_3   How many other businesses has [NAME] helped to
                                         start as an owner or part-owner?

                                         CODE NUMBER OF BUSINESSES (0-95)
                                         95.   95 or more businesses
                                         98.   DK
                                         99.   NA
                                         .   Inap, 0 in AG18; 2 in AN1_3; no further
                                                helpers

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AN13_3   What was the primary contribution of [NAME] to
                                         this new business -- would you say it was
                                         financial, making introductions, providing
                                         advice, providing training, physical
                                         resources, business services, personal
                                         services or what?

  2   01.   Financial
  7   02.   Making introductions
 42   03.   Providing advice
  8   04.   Providing training
  4   05.   Physical resources
  6   06.   Business services
 18   07.   Personal services
  1   90.   All of the above -- NFS
  0   98.   DK
  0   99.   NA
                                         .   Inap, 0 in AG18; 2 in AN1_3; no further
                                                helpers

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AN14_3   Is [NAME] an employee or an exclusive
                                         subcontractor of this new business?

 10   1.   Yes
 78   5.   No
  0   8.   DK
  0   9.   NA
                                         .   Inap, 0 in AG18; 2 in AN1_3; nofurther
                                                helpers

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AN15_3   Does [NAME] work for pay on the new business
                                         35 hours or more per week?

  3   1.   Yes
  7   5.   No
  0   8.   DK
  0   9.   NA
                                         .   Inap, 0 in AG18; 2 in AN1_3; 5,8-9 in
                                                AN14_3; no further helpers

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AN16_3

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
.   Inap, 0 in AG18; 2 in AN1_3; 5,8-9 in AN14_3; 5,8-9 in AN15_3; 9998-9999 in AN16b_3; no further helpers

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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AN16a_3

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 0 in AG18; 2 in AN1_3; 5,8-9 in AN14_3; 5,8-9 in AN15_3; no further helpers

---

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AN16b_3

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 0 in AG18; 2 in AN1_3; 5,8-9 in AN14_3; 5,8-9 in AN15_3; no further helpers

SECTION P: COMMUNITY RESOURCES

A	B	C	D	E	F	
AP1				EP1	FP1	Now I would like to talk to you about the community in which you now live. Please tell me whether you agree or disagree with the following statements.

The social norms and culture of the community where you live are highly supportive of success achieved through one's own personal efforts. Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?

A				E	F		
309				101	83	1.	Strongly agree
553				165	147	2.	Agree
214				68	62	3.	Neither
89				32	22	4.	Disagree
46				8	6	5.	Strongly disagree
2				1	0	8.	DK
1				1	0	9.	NA

Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AP2				EP2	FP2	The social norms and culture of your community emphasize self-sufficiency, autonomy, and personal initiative. Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?

A				E	F		
286				97	83	1.	Strongly agree
597				187	157	2.	Agree
197				57	49	3.	Neither
101				26	27	4.	Disagree
30				8	4	5.	Strongly disagree
3				0	0	8.	DK
0				1	0	9.	NA

Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AP3				EP3	FP3	The social norms and culture of your community encourage entrepreneurial risk-taking. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

A				E	F		
231				69	62	1.	Strongly agree
559				163	153	2.	Agree
189				62	44	3.	Neither
176				65	56	4.	Disagree
50				15	5	5.	Strongly disagree
9				1	0	8.	DK
0				1	0	9.	NA

Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP4				EP4	FP4	The social norms and culture of your community encourage creativity and innovativeness. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
250				89	71	1. Strongly agree
599				175	153	2. Agree
161				53	51	3. Neither
156				47	41	4. Disagree
44				11	4	5. Strongly disagree
4				0	0	8. DK
0				1	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP5				EP5	FP5	The social norms and culture of your community emphasize the responsibility that the individual has in managing his or her own life. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
306				112	82	1. Strongly agree
677				194	193	2. Agree
128				43	33	3. Neither
74				21	10	4. Disagree
25				5	2	5. Strongly disagree
4				0	0	8. DK
0				1	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP6				EP6	FP6	Young people in your community are encouraged to be independent and start their own businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree)?
138				38	41	1. Strongly agree
427				141	119	2. Agree
261				79	70	3. Neither
276				88	77	4. Disagree
92				26	13	5. Strongly disagree
20				4	0	8. DK
0				0	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP7				EP7	FP7	State and local governments in your community provide good support for those starting (new) businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
95				27	20	1. Strongly agree
457				112	101	2. Agree
246				86	64	3. Neither
306				109	107	4. Disagree
85				39	28	5. Strongly disagree
24				3	0	8. DK
1				0	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP8				EP8	FP8	Bankers and other investors in your community go out of their way to help (new) businesses get started. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
61				13	12	1. Strongly agree
349				87	73	2. Agree
314				84	70	3. Neither
352				129	124	4. Disagree
105				61	40	5. Strongly disagree
33				2	1	8. DK
0				0	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP9				EP9	FP9	Community groups provide good support for those starting (new) businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
98				40	27	1. Strongly agree
533				170	163	2. Agree
301				81	68	3. Neither
217				69	55	4. Disagree
41				14	6	5. Strongly disagree
23				2	1	8. DK
1				0	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
AP10				EP10	FP10	Many of your friends have started (new) businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
77				26	22	1. Strongly agree
426				137	126	2. Agree
152				37	37	3. Neither
473				150	123	4. Disagree
77				25	12	5. Strongly disagree
9				1	0	8. DK
0				0	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
AP11				EP11	FP11	Many of your relatives have started (new) businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
94				21	14	1. Strongly agree
365				88	92	2. Agree
124				31	28	3. Neither
529				196	165	4. Disagree
97				40	19	5. Strongly disagree
5				0	0	8. DK
0				0	2	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
AP12				EP12	FP12	Most of the leaders in your community are people who own their own businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
156				46	32	1. Strongly agree
534				185	164	2. Agree
184				51	57	3. Neither
283				76	63	4. Disagree
33				15	4	5. Strongly disagree
24				3	0	8. DK
0				0	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

SECTION Q: START-UP INVESTMENTS, DEBTS AND NET WORTH

A	B	C	D	E	F	
AQ1						INTERVIEWER CHECKPOINT
366						1. IF BUSINESS IS LEGAL ENTITY (C2=1) --> GO TO Q2
848						2. OTHERS --> GO TO Q3

A	B	C	D	E	F	
	BQ1x	CQ1x	DQ1x	EQ1x	FQ1x	INTERVIEWER CHECKPOINT
	241	250	215	216	194	1. IF NEW FIRM OR ACTIVE START-UP (A50=1 OR 2) AND BUSINESS WAS A LEGAL ENTITY (*C2=1) --> GO TO NEXT SECTION
	387	248	169	137	108	2. IF NEW FIRM OR ACTIVE START-UP (A50=1 OR 2) AND BUSINESS WAS NOT LEGAL ENTITY (*C2/C2=5/DK/NA) --> GO TO Q3
	113	57	31	23	18	3. IF NEW FIRM OR ACTIVE START-UP (A50=1 OR 2) AND BUSINESS IS NOW A LEGAL ENTITY (C2=1) --> GO TO Q2
						. Inap, 3 in *A50

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

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    BQ4x_1 CQ4x_1 DQ4x_1 EQ4x_1 FQ4x_1   INTERVIEWER CHECKPOINT
    BQ4x_2 CQ4x_2 DQ4x_2 EQ4x_2 FQ4x_2
    BQ4x_3 CQ4x_3 DQ4x_3 EQ4x_3 FQ4x_3   1.    IF OLD OWNER DELETED (G4c=NO) --> GO
    BQ4x_4 CQ4x_4 DQ4x_4 EQ4x_4 FQ4x_4         TO NEXT OWNER/SECTION
    BQ4x_5 CQ4x_5 DQ4x_5 EQ4x_5 FQ4x_5   2.    IF OLD OWNER STILL AN OWNER
    BQ4x_6 CQ4x_6 DQ4x_6 EQ4x_6 FQ4x_6         (G4c=YES/DK/NA) AND PERSONAL SAVING
                  DQ4x_7 EQ4x_7 FQ4x_7         AMOUNT NOT MISSING  --> GO TO Q4c
                  DQ4x_8 EQ4x_8 FQ4x_8   3.    IF OLD OWNER STILL AN OWNER
                  DQ4x_9 EQ4x_9 FQ4x_9         (G4c=YES/DK/NA) AND PERSONAL SAVING
                  DQ4x_10 EQ4x_10 FQ4x_10      AMOUNT IS MISSING (*Q4=DK/NA/EMPTY)
                                               --> GO TO Q4
                                         4.    IF NEW OWNER --> GO TO Q4
                                         .     Inap, 3 in *A50; 1 in *Q1x; no further
                                               owners
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<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

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    BQ4c_1 CQ4c_1 DQ4c_1 EQ4c_1 FQ4c_1   In the last interview, you stated that
    BQ4c_2 CQ4c_2 DQ4c_2 EQ4c_2 FQ4c_2   (you/[NAME]) had provided [$*Q4] to the
    BQ4c_3 CQ4c_3 DQ4c_3 EQ4c_3 FQ4c_3   (new) business from (your/their) personal
    BQ4c_4 CQ4c_4 DQ4c_4 EQ4c_4 FQ4c_4   savings and other personal sources (before
    BQ4c_5 CQ4c_5 DQ4c_5 EQ4c_5 FQ4c_5   it was registered as a [*C1/C1]). Is this
    BQ4c_6 CQ4c_6 DQ4c_6 EQ4c_6 FQ4c_6   still correct (or (have/has) (you/[NAME])
                  DQ4c_7 EQ4c_7 FQ4c_7   contributed more from (your/their)
                  DQ4c_8 EQ4c_8 FQ4c_8   personal savings) (before the (new)
                  DQ4c_9 EQ4c_9 FQ4c_9   business was registered as a [*C1/C1])?
                  DQ4c_10 EQ4c_10 FQ4c_10
```

1.   Yes, correct
2.   No, incorrect (if vol.)
5.   Contributed more funds
8.   DK
9.   NA
.   Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in
      *Q4x_n; no further owners

A	B	C	D	E	F
AQ4_1	BQ4_1	CQ4_1	DQ4_1	EQ4_1	FQ4_1
AQ4_2	BQ4_2	CQ4_2	DQ4_2	EQ4_2	FQ4_2
AQ4_3	BQ4_3	CQ4_3	DQ4_3	EQ4_3	FQ4_3
AQ4_4	BQ4_4	CQ4_4	DQ4_4	EQ4_4	FQ4_4
AQ4_5	BQ4_5	CQ4_5	DQ4_5	EQ4_5	FQ4_5
	BQ4_6	CQ4_6	DQ4_6	EQ4_6	FQ4_6
			DQ4_7	EQ4_7	FQ4_7
			DQ4_8	EQ4_8	FQ4_8
			DQ4_9	EQ4_9	FQ4_9
			DQ4_10	EQ4_10	FQ4_10

Wave A:
What is the dollar amount provided by
(you/[NAME]) that came from personal
savings (before the business was registered
as a [C1])?

Wave B/C/D/E/F:
What is the total dollar amount provided by
(you/ [NAME]) that came from personal
savings and other personal sources(,
including the [$*Q4] you reported last
year,) (before the business was registered
as a [*C1/C1])?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x; 1 in
      *Q4x_n; 1,8-9 in *Q4c_n; no further
      owners

A	B	C	D	E	F
	BQ5x_1	CQ5x_1	DQ5x_1	EQ5x_1	FQ5x_1
	BQ5x_2	CQ5x_2	DQ5x_2	EQ5x_2	FQ5x_2
	BQ5x_3	CQ5x_3	DQ5x_3	EQ5x_3	FQ5x_3
	BQ5x_4	CQ5x_4	DQ5x_4	EQ5x_4	FQ5x_4
	BQ5x_5	CQ5x_5	DQ5x_5	EQ5x_5	FQ5x_5
	BQ5x_6	CQ5x_6	DQ5x_6	EQ5x_6	FQ5x_6
			DQ5x_7	EQ5x_7	FQ5x_7
			DQ5x_8	EQ5x_8	FQ5x_8
			DQ5x_9	EQ5x_9	FQ5x_9
			DQ5x_10	EQ5x_10	FQ5x_10

INTERVIEWER CHECKPOINT

1.   IF OLD OWNER DELETED (G4c=NO) --> GO TO NEXT SECTION

2.   IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND PERSONAL LOAN FROM FAMILY NOT MISSING --> GO TO Q5c

3.   IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND PERSONAL LOAN FROM FAMILY IS MISSING (*Q5=DK/NA/EMPTY) --> GO TO Q5

4.   IF NEW OWNER --> GO TO Q5

.   Inap, 3 in *A50; 1 in *Q1x; no further owners

A	B	C	D	E	F
	BQ5c_1	CQ5c_1	DQ5c_1	EQ5c_1	FQ5c_1
	BQ5c_2	CQ5c_2	DQ5c_2	EQ5c_2	FQ5c_2
	BQ5c_3	CQ5c_3	DQ5c_3	EQ5c_3	FQ5c_3
	BQ5c_4	CQ5c_4	DQ5c_4	EQ5c_4	FQ5c_4
	BQ5c_5	CQ5c_5	DQ5c_5	EQ5c_5	FQ5c_5
	BQ5c_6	CQ5c_6	DQ5c_6	EQ5c_6	FQ5c_6
			DQ5c_7	EQ5c_7	FQ5c_7
			DQ5c_8	EQ5c_8	FQ5c_8
			DQ5c_9	EQ5c_9	FQ5c_9
			DQ5c_10	EQ5c_10	FQ5c_10

(In the last interview, you stated that) [$*Q5] was provided to the (new) business from personal loans received by (you/[NAME]) from (your/their) family members or relatives (before it was registered as a [*C1/C1]). Is this still correct (or (have/has) (you/[NAME]) contributed more from personal family loans) (before the (new) business was registered as a [*C1/C1])?

1.   Yes, correct
2.   No, incorrect (if vol.)
5.   Contributed more funds
8.   DK
9.   NA
.   Inap,3 in *A50; 1 in *Q1x; 1,3-4 in *Q5x_n; no further owners

A	B	C	D	E	F
AQ5_1	BQ5_1	CQ5_1	DQ5_1	EQ5_1	FQ5_1
AQ5_2	BQ5_2	CQ5_2	DQ5_2	EQ5_2	FQ5_2
AQ5_3	BQ5_3	CQ5_3	DQ5_3	EQ5_3	FQ5_3
AQ5_4	BQ5_4	CQ5_4	DQ5_4	EQ5_4	FQ5_4
AQ5_5	BQ5_5	CQ5_5	DQ5_5	EQ5_5	FQ5_5
	BQ5_6	CQ5_6	DQ5_6	EQ5_6	FQ5_6
			DQ5_7	EQ5_7	FQ5_7
			DQ5_8	EQ5_8	FQ5_8
			DQ5_9	EQ5_9	FQ5_9
			DQ5_10	EQ5_10	FQ5_10

Wave A:
What is the dollar amount provided that came from personal loans received by (you/[NAME]) from (your/their) family members and relatives (before the business was registered as a [C1])?

Wave B/C/D/E/F:
What is the <u>total</u> dollar amount provided that came from personal loans received by (you/[NAME]) from family members or relatives(, including the [$*Q5] you reported last year,) (before the (new) business was registered as a [*C1/C1])?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x; 1 in *Q5x_n;
        1,8-9 in *Q5c_n; no further owners

A	B	C	D	E	F
	BQ6x_1	CQ6x_1	DQ6x_1	EQ6x_1	FQ6x_1
	BQ6x_2	CQ6x_2	DQ6x_2	EQ6x_2	FQ6x_2
	BQ6x_3	CQ6x_3	DQ6x_3	EQ6x_3	FQ6x_3
	BQ6x_4	CQ6x_4	DQ6x_4	EQ6x_4	FQ6x_4
	BQ6x_5	CQ6x_5	DQ6x_5	EQ6x_5	FQ6x_5
	BQ6x_6	CQ6x_6	DQ6x_6	EQ6x_6	FQ6x_6
			DQ6x_7	EQ6x_7	FQ6x_7
			DQ6x_8	EQ6x_8	FQ6x_8
			DQ6x_9	EQ6x_9	FQ6x_9
			DQ6x_10	EQ6x_10	FQ6x_10

INTERVIEWER CHECKPOINT

1.   IF OLD OWNER DELETED (G4c=NO) --> GO TO NEXT SECTION

2.   IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND PERSONAL LOAN FROM FRIEND AMOUNT <u>NOT</u> MISSING --> GO TO Q6c

3.   IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND PERSONAL LOAN FROM FRIEND AMOUNT IS MISSING (*Q6=DK/NA/EMPTY) --> GO TO Q6

4.   IF NEW OWNER --> GO TO Q6

.   Inap, 3 in *A50; 1 in *Q1x; no further owners

A	B	C	D	E	F
	BQ6c_1	CQ6c_1	DQ6c_1	EQ6c_1	FQ6c_1
	BQ6c_2	CQ6c_2	DQ6c_2	EQ6c_2	FQ6c_2
	BQ6c_3	CQ6c_3	DQ6c_3	EQ6c_3	FQ6c_3
	BQ6c_4	CQ6c_4	DQ6c_4	EQ6c_4	FQ6c_4
	BQ6c_5	CQ6c_5	DQ6c_5	EQ6c_5	FQ6c_5
	BQ6c_6	CQ6c_6	DQ6c_6	EQ6c_6	FQ6c_6
			DQ6c_7	EQ6c_7	FQ6c_7
			DQ6c_8	EQ6c_8	FQ6c_8
			DQ6c_9	EQ6c_9	FQ6c_9
			DQ6c_10	EQ6c_10	FQ6c_10

(In the last interview, you stated that) [$*Q6] was provided to the (new) business from personal loans received by (you/[NAME]) from (your/their) friends, employers or work colleagues (before it was registered as a [*C1/C1]). Is this still correct (or (have/has) (you/[NAME]) contributed more from loans from friends, employers or work colleagues) (before the (new) business was registered as a [*C1/C1])?

1.   Yes, correct
2.   No, incorrect (if vol.)
5.   Contributed more funds
8.   DK
9.   NA
.   Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in *Q6x_n; no further owners

A	B	C	D	E	F
AQ6_1	BQ6_1	CQ6_1	DQ6_1	EQ6_1	FQ6_1
AQ6_2	BQ6_2	CQ6_2	DQ6_2	EQ6_2	FQ6_2
AQ6_3	BQ6_3	CQ6_3	DQ6_3	EQ6_3	FQ6_3
AQ6_4	BQ6_4	CQ6_4	DQ6_4	EQ6_4	FQ6_4
AQ6_5	BQ6_5	CQ6_5	DQ6_5	EQ6_5	FQ6_5
	BQ6_6	CQ6_6	DQ6_6	EQ6_6	FQ6_6
			DQ6_7	EQ6_7	FQ6_7
			DQ6_8	EQ6_8	FQ6_8
			DQ6_9	EQ6_9	FQ6_9
			DQ6_10	EQ6_10	FQ6_10

Wave A:
(What is the dollar amount provided that came)
from personal loans received by (you/[NAME])
from (your/their) friends, employers or work
colleagues (before the business was registered
as a [C1])?

Wave B/C/D/E/F:
What is the total dollar amount provided that
came from personal loans received by
(you/[NAME]) from friends, employers or work
colleagues(, including the [$*Q6] you reported
last year,) (before the (new) business was
registered as a [*C1/C1])?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x; 1 in *Q6x_n;
       1,8-9 in *Q6c_n; no further owners

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

```
    BQ7x_1 CQ7x_1 DQ7x_1  EQ7x_1  FQ7x_1     INTERVIEWER CHECKPOINT
    BQ7x_2 CQ7x_2 DQ7x_2  EQ7x_2  FQ7x_2
    BQ7x_3 CQ7x_3 DQ7x_3  EQ7x_3  FQ7x_3     1.      IF OLD OWNER DELETED (G4c=NO) --> GO
    BQ7x_4 CQ7x_4 DQ7x_4  EQ7x_4  FQ7x_4             TO NEXT SECTION
    BQ7x_5 CQ7x_5 DQ7x_5  EQ7x_5  FQ7x_5     2.      IF OLD OWNER STILL AN OWNER
    BQ7x_6 CQ7x_6 DQ7x_6  EQ7x_6  FQ7x_6             (G4c=YES/DK/NA) AND CREDIT CARD LOAN
                  DQ7x_7  EQ7x_7  FQ7x_7             AMOUNT NOT MISSING  --> GO TO Q7c
                  DQ7x_8  EQ7x_8  FQ7x_8     3.      IF OLD OWNER STILL AN OWNER
                  DQ7x_9  EQ7x_9  FQ7x_9             (G4c=YES/DK/NA) AND CREDIT CARD LOAN
                  DQ7x_10 EQ7x_10 FQ7x_10            AMOUNT IS MISSING (*Q7=DK/NA/EMPTY)
                                                     --> GO TO Q7
                                             4.      IF NEW OWNER --> GO TO Q7
                                             .       Inap, 3 in *A50; 1 in *Q1x; no
                                                     further owners
```

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

```
    BQ7c_1 CQ7c_1 DQ7c_1  EQ7c_1  FQ7c_1     (In the last interview, you stated that)
    BQ7c_2 CQ7c_2 DQ7c_2  EQ7c_2  FQ7c_2     [$*Q7] was provided to the (new) business
    BQ7c_3 CQ7c_3 DQ7c_3  EQ7c_3  FQ7c_3     from credit card loans by (you/ [NAME])
    BQ7c_4 CQ7c_4 DQ7c_4  EQ7c_4  FQ7c_4     (before it was registered as a [*C1/C1]).
    BQ7c_5 CQ7c_5 DQ7c_5  EQ7c_5  FQ7c_5     Is this still correct (or (have/has)
    BQ7c_6 CQ7c_6 DQ7c_6  EQ7c_6  FQ7c_6     (you/[NAME]) contributed more from credit
                  DQ7c_7  EQ7c_7  FQ7c_7     card loans) (before it was registered as a
                  DQ7c_8  EQ7c_8  FQ7c_8     [*C1/C1])?
                  DQ7c_9  EQ7c_9  FQ7c_9
                  DQ7c_10 EQ7c_10 FQ7c_10
```

```
                                             1.      Yes, correct
                                             2.      No, incorrect (if vol.)
                                             5.      Contributed more funds
                                             8.      DK
                                             9.      NA
                                             .       Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in
                                                     *Q7x_n; no further owners
```

A	B	C	D	E	F
AQ7_1	BQ7_1	CQ7_1	DQ7_1	EQ7_1	FQ7_1
AQ7_2	BQ7_2	CQ7_2	DQ7_2	EQ7_2	FQ7_2
AQ7_3	BQ7_3	CQ7_3	DQ7_3	EQ7_3	FQ7_3
AQ7_4	BQ7_4	CQ7_4	DQ7_4	EQ7_4	FQ7_4
AQ7_5	BQ7_5	CQ7_5	DQ7_5	EQ7_5	FQ7_5
	BQ7_6	CQ7_6	DQ7_6	EQ7_6	FQ7_6
			DQ7_7	EQ7_7	FQ7_7
			DQ7_8	EQ7_8	FQ7_8
			DQ7_9	EQ7_9	FQ7_9
			DQ7_10	EQ7_10	FQ7_10

Wave A:
(What is the dollar amount provided that came)
from credit card loans to (you/[NAME]) (before
the business was registered as a [C1])?

Wave B/C/D/E/F:
(What is the <u>total</u> dollar amount provided that
came) from credit card loans to (you/[NAME])(,
including the [$*Q7] you reported last year,)
(before the (new) business was registered as a
[*C1/C1])?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x; 1 in *Q7x_n;
        1,8-9 in *Q7c_n; no further owners

A	B	C	D	E	F	
	BQ8x_1	CQ8x_1	DQ8x_1	EQ8x_1	FQ8x_1	INTERVIEWER CHECKPOINT
	BQ8x_2	CQ8x_2	DQ8x_2	EQ8x_2	FQ8x_2	
	BQ8x_3	CQ8x_3	DQ8x_3	EQ8x_3	FQ8x_3	1. IF OLD OWNER DELETED (G4c=NO) --> GO
	BQ8x_4	CQ8x_4	DQ8x_4	EQ8x_4	FQ8x_4	TO NEXT SECTION
	BQ8x_5	CQ8x_5	DQ8x_5	EQ8x_5	FQ8x_5	2. IF OLD OWNER STILL AN OWNER
	BQ8x_6	CQ8x_6	DQ8x_6	EQ8x_6	FQ8x_6	(G4c=YES/DK/NA) AND PERSONAL LOAN
			DQ8x_7	EQ8x_7	FQ8x_7	FROM BANK AMOUNT NOT MISSING --> GO
			DQ8x_8	EQ8x_8	FQ8x_8	TO Q8c
			DQ8x_9	EQ8x_9	FQ8x_9	3. IF OLD OWNER STILL AN OWNER
			DQ8x_10	EQ8x_10	FQ8x_10	(G4c=YES/DK/NA) AND PERSONAL LOAN

3.   IF OLD OWNER STILL AN OWNER
(G4c=YES/DK/NA) AND PERSONAL LOAN
FROM BANK AMOUNT IS MISSING
(*Q8=DK/NA/EMPTY) --> GO TO Q8
4.   IF NEW OWNER --> GO TO Q8
.   Inap, 3 in *A50; 1 in *Q1x; no
      further owners

A	B	C	D	E	F	
	BQ8c_1	CQ8c_1	DQ8c_1	EQ8c_1	FQ8c_1	(In the last interview, you stated that)
	BQ8c_2	CQ8c_2	DQ8c_2	EQ8c_2	FQ8c_2	(you/[NAME]) had provided [$*Q8] to the
	BQ8c_3	CQ8c_3	DQ8c_3	EQ8c_3	FQ8c_3	(new) business from personal loans from a
	BQ8c_4	CQ8c_4	DQ8c_4	EQ8c_4	FQ8c_4	bank or some other type of financial
	BQ8c_5	CQ8c_5	DQ8c_5	EQ8c_5	FQ8c_5	institution (before it was registered as a
	BQ8c_6	CQ8c_6	DQ8c_6	EQ8c_6	FQ8c_6	[*C1/C1]). Is this still correct (or
			DQ8c_7	EQ8c_7	FQ8c_7	(have/has) (you/[NAME]) contributed more
			DQ8c_8	EQ8c_8	FQ8c_8	from personal bank loans) (before the new
			DQ8c_9	EQ8c_9	FQ8c_9	business was registered as a [*C1/C1])?
			DQ8c_10	EQ8c_10	FQ8c_10	

1.   Yes, correct
2.   No, incorrect (if vol.)
5.   Contributed more funds
8.   DK
9.   NA
.   Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in
      *Q8x_n; no further owners

A	B	C	D	E	F
AQ8_1	BQ8_1	CQ8_1	DQ8_1	EQ8_1	FQ8_1
AQ8_2	BQ8_2	CQ8_2	DQ8_2	EQ8_2	FQ8_2
AQ8_3	BQ8_3	CQ8_3	DQ8_3	EQ8_3	FQ8_3
AQ8_4	BQ8_4	CQ8_4	DQ8_4	EQ8_4	FQ8_4
AQ8_5	BQ8_5	CQ8_5	DQ8_5	EQ8_5	FQ8_5
	BQ8_6	CQ8_6	DQ8_6	EQ8_6	FQ8_6
			DQ8_7	EQ8_7	FQ8_7
			DQ8_8	EQ8_8	FQ8_8
			DQ8_9	EQ8_9	FQ8_9
			DQ8_10	EQ8_10	FQ8_10

Wave A:
(What is the dollar amount provided that came) from a personal loan from a bank or some other type of financial institution to (you/[NAME]) (before the business was registered as a [C1])?

Wave B/C/D/E/F:
(What is the total dollar amount provided that came) from personal loans from a bank or some other type of financial institution to (you/[NAME])(, including the [$*Q8] you reported last year,) (before the new business was registered as a [*C1/C1])?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x; 1 in *Q8x_n;
       1,8-9 in *Q8c_n; no further owners

A	B	C	D	E	F
	BQ9x_1	CQ9x_1	DQ9x_1	EQ9x_1	FQ9x_1
	BQ9x_2	CQ9x_2	DQ9x_2	EQ9x_2	FQ9x_2
	BQ9x_3	CQ9x_3	DQ9x_3	EQ9x_3	FQ9x_3
	BQ9x_4	CQ9x_4	DQ9x_4	EQ9x_4	FQ9x_4
	BQ9x_5	CQ9x_5	DQ9x_5	EQ9x_5	FQ9x_5
	BQ9x_6	CQ9x_6	DQ9x_6	EQ9x_6	FQ9x_6
			DQ9x_7	EQ9x_7	FQ9x_7
			DQ9x_8	EQ9x_8	FQ9x_8
			DQ9x_9	EQ9x_9	FQ9x_9
			DQ9x_10	EQ9x_10	FQ9x_10

INTERVIEWER CHECKPOINT

1.   IF OLD OWNER DELETED (G4c=NO) --> GO
      TO NEXT SECTION
2.   IF OLD OWNER STILL AN OWNER
      (G4c=YES/DK/NA) AND ASSET BACKED LOAN
      AMOUNT <u>NOT</u> MISSING --> GO TO Q9c
3.   IF OLD OWNER STILL AN OWNER
      (G4c=YES/DK/NA) AND ASSET BACKED LOAN
      AMOUNT IS MISSING (*Q9=DK/NA/EMPTY)
      --> GO TO Q9
4.   IF NEW OWNER --> GO TO Q9
.   Inap, 3 in *A50; 1 in *Q1x; no
      further owners

A	B	C	D	E	F
	BQ9c_1	CQ9c_1	DQ9c_1	EQ9c_1	FQ9c_1
	BQ9c_2	CQ9c_2	DQ9c_2	EQ9c_2	FQ9c_2
	BQ9c_3	CQ9c_3	DQ9c_3	EQ9c_3	FQ9c_3
	BQ9c_4	CQ9c_4	DQ9c_4	EQ9c_4	FQ9c_4
	BQ9c_5	CQ9c_5	DQ9c_5	EQ9c_5	FQ9c_5
	BQ9c_6	CQ9c_6	DQ9c_6	EQ9c_6	FQ9c_6
			DQ9c_7	EQ9c_7	FQ9c_7
			DQ9c_8	EQ9c_8	FQ9c_8
			DQ9c_9	EQ9c_9	FQ9c_9
			DQ9c_10	EQ9c_10	FQ9c_10

(In the last interview, you stated that)
[$*Q9] was provided to the (new) business
from an asset backed loan like a second
mortgage or car loan by (you/[NAME])
(before it was registered as a [*C1/C1]).
Is this still correct (or (have/has)
(you/[NAME]) contributed more from personal
asset backed loans) (before the (new)
business was registered as a [*C1/C1])?

1.   Yes, correct
2.   No, incorrect (if vol.)
5.   Contributed more funds
8.   DK
9.   NA
.   Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in
      *Q9x_n; no further owners

A	B	C	D	E	F
AQ9_1	BQ9_1	CQ9_1	DQ9_1	EQ9_1	FQ9_1
AQ9_2	BQ9_2	CQ9_2	DQ9_2	EQ9_2	FQ9_2
AQ9_3	BQ9_3	CQ9_3	DQ9_3	EQ9_3	FQ9_3
AQ9_4	BQ9_4	CQ9_4	DQ9_4	EQ9_4	FQ9_4
AQ9_5	BQ9_5	CQ9_5	DQ9_5	EQ9_5	FQ9_5
	BQ9_6	CQ9_6	DQ9_6	EQ9_6	FQ9_6
			DQ9_7	EQ9_7	FQ9_7
			DQ9_8	EQ9_8	FQ9_8
			DQ9_9	EQ9_9	FQ9_9
			DQ9_10	EQ9_10	FQ9_10

Wave A:
(What is the dollar amount provided that came)
from an asset backed loan like a second
mortgage or car loan to (you/[NAME]) (before
the business was registered as a [C1])?

Wave B/C/D/E/F:
(What is the total dollar amount provided that
came) from an asset backed loan like a second
mortgage or car loan to (you/[NAME])(,
including the [$*Q9] you reported last year,)
(before the (new) business was registered as a
[*C1/C1])?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x; 1 in *Q9x_n;
        1,8-9 in *Q9c_n; no further owners

A	B	C	D	E	F
	BQ10x_1	CQ10x_1	DQ10x_1	EQ10x_1	FQ10x_1
	BQ10x_2	CQ10x_2	DQ10x_2	EQ10x_2	FQ10x_2
	BQ10x_3	CQ10x_3	DQ10x_3	EQ10x_3	FQ10x_3
	BQ10x_4	CQ10x_4	DQ10x_4	EQ10x_4	FQ10x_4
	BQ10x_5	CQ10x_5	DQ10x_5	EQ10x_5	FQ10x_5
	BQ10x_6	CQ10x_6	DQ10x_6	EQ10x_6	FQ10x_6
			DQ10x_7	EQ10x_7	FQ10x_7
			DQ10x_8	EQ10x_8	FQ10x_8
			DQ10x_9	EQ10x_9	FQ10x_9
			DQ10x_10	EQ10x_10	FQ10x_10

INTERVIEWER CHECKPOINT

1. IF OLD OWNER DELETED (G4c=NO) --> GO TO NEXT SECTION

2. IF OLD OWNER STILL AN OWNER(G4c=YES/DK/NA) AND AMOUNT FROM OTHER SOURCES NOT MISSING --> GO TO Q10c

3. IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND AMOUNT FROM OTHER SOURCES IS MISSING (*Q10=DK/NA/EMPTY) --> GO TO Q10

4. IF NEW OWNER --> GO TO Q10

. Inap, 3 in *A50; 1 in *Q1x; no further owners

A	B	C	D	E	F
	BQ10c_1	CQ10c_1	DQ10c_1	EQ10c_1	FQ10c_1
	BQ10c_2	CQ10c_2	DQ10c_2	EQ10c_2	FQ10c_2
	BQ10c_3	CQ10c_3	DQ10c_3	EQ10c_3	FQ10c_3
	BQ10c_4	CQ10c_4	DQ10c_4	EQ10c_4	FQ10c_4
	BQ10c_5	CQ10c_5	DQ10c_5	EQ10c_5	FQ10c_5
	BQ10c_6	CQ10c_6	DQ10c_6	EQ10c_6	FQ10c_6
			DQ10c_7	EQ10c_7	FQ10c_7
			DQ10c_8	EQ10c_8	FQ10c_8
			DQ10c_9	EQ10c_9	FQ10c_9
			DQ10c_10	EQ10c_10	FQ10c_10

(In the last interview, you stated that) (you/[NAME]) had provided [$*Q10] to the (new) business from (other sources/*Q11) (before it was registered as a [*C1/C1]). Is this still correct (or (have/has) (you/[NAME]) contributed more from other sources) (before the (new) business was registered as a [*C1/C1])?

1. Yes, correct
2. No, incorrect (if vol.)
5. Contributed more funds
8. DK
9. NA
. Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in *Q10x_n; no further owners

A	B	C	D	E	F
AQ10_1	BQ10_1	CQ10_1	DQ10_1	EQ10_1	FQ10_1
AQ10_2	BQ10_2	CQ10_2	DQ10_2	EQ10_2	FQ10_2
AQ10_3	BQ10_3	CQ10_3	DQ10_3	EQ10_3	FQ10_3
AQ10_4	BQ10_4	CQ10_4	DQ10_4	EQ10_4	FQ10_4
AQ10_5	BQ10_5	CQ10_5	DQ10_5	EQ10_5	FQ10_5
	BQ10_6	CQ10_6	DQ10_6	EQ10_6	FQ10_6
			DQ10_7	EQ10_7	FQ10_7
			DQ10_8	EQ10_8	FQ10_8
			DQ10_9	EQ10_9	FQ10_9
			DQ10_10	EQ10_10	FQ10_10

Wave A:
What is the dollar amount provided by (you/[NAME]) that came from any other sources (before the business was registered as a [C1])?

Wave B/C/D/E/F:
What is the total dollar amount provided by (you/[NAME]) that came from any other sources (,including the [$*Q10] you reported last year,) (before the (new) business was registered as a [*C1/C1])?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x; 1 in
        *Q10x_n; 1,8-9 in *Q10c_n; no
        further owners

A	B	C	D	E	F
AQ11_1	BQ11_1	CQ11_1	DQ11_1	EQ11_1	FQ11_1
AQ11_2	BQ11_2	CQ11_2	DQ11_2	EQ11_2	FQ11_2
AQ11_3	BQ11_3	CQ11_3	DQ11_3	EQ11_3	FQ11_3
AQ11_4	BQ11_4	CQ11_4	DQ11_4	EQ11_4	FQ11_4
AQ11_5	BQ11_5	CQ11_5	DQ11_5	EQ11_5	FQ11_5
	BQ11_6	CQ11_6	DQ11_6	EQ11_6	FQ11_6
			DQ11_7	EQ11_7	FQ11_7
			DQ11_8	EQ11_8	FQ11_8
			DQ11_9	EQ11_9	FQ11_9
			DQ11_10	EQ11_10	FQ11_10

What was this other source of funding?

98.   DK
99.   NA
Wave A Inap:
.   Inap, 0, 999,999,998-999,999,999
        in AQ10_n; no further owners
Wave B/C/D/E/F Inap;
.   Inap, 3 in *A50; 1 in *Q1x; 1 in
        *Q10x_n; 1,8-9 in *Q10c_n; 0,
        999,999,998-999,999,999 in
        *Q10_n; no further owners

A	B	C	D	E	F
AQ12_1	BQ12_1	CQ12_1	DQ12_1	EQ12_1	FQ12_1
AQ12_2	BQ12_2	CQ12_2	DQ12_2	EQ12_2	FQ12_2
AQ12_3	BQ12_3	CQ12_3	DQ12_3	EQ12_3	FQ12_3
AQ12_4	BQ12_4	CQ12_4	DQ12_4	EQ12_4	FQ12_4
AQ12_5	BQ12_5	CQ12_5	DQ12_5	EQ12_5	FQ12_5
	BQ12_6	CQ12_6	DQ12_6	EQ12_6	FQ12_6
			DQ12_7	EQ12_7	FQ12_7
			DQ12_8	EQ12_8	FQ12_8
			DQ12_9	EQ12_9	FQ12_9
			DQ12_10	EQ12_10	FQ12_10

Wave A:
Based on what you just said, the total amount (you have/[NAME] has) contributed to this new business (before it was registered as [C1]), either to purchase ownership or as a loan to this new business, is approximately [SUM Q4-Q10] dollars. Is this correct?

Wave B/C/D/E/F:
Based on what you just said, the total amount (you have/[NAME] has) contributed to this new business (before it was registered as [*C1/C1]), either to purchase ownership or as a loan to this (new) business, is approximately [SUM Q4-Q10] dollars. Is this correct?

1.   Yes
5.   No
8.   DK
9.   NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x; owner deleted (*G4c_n=5); all *Q4c_n-*Q10c_n correct; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AQ12x_1	BQ12x_1	CQ12x_1	DQ12x_1	EQ12x_1	FQ12x_1
AQ12x_2	BQ12x_2	CQ12x_2	DQ12x_2	EQ12x_2	FQ12x_2
AQ12x_3	BQ12x_3	CQ12x_3	DQ12x_3	EQ12x_3	FQ12x_3
AQ12x_4	BQ12x_4	CQ12x_4	DQ12x_4	EQ12x_4	FQ12x_4
AQ12x_5	BQ12x_5	CQ12x_5	DQ12x_5	EQ12x_5	FQ12x_5
	BQ12x_6	CQ12x_6	DQ12x_6	EQ12x_6	FQ12x_6
			DQ12x_7	EQ12x_7	FQ12x_7
			DQ12x_8	EQ12x_8	FQ12x_8
			DQ12x_9	EQ12x_9	FQ12x_9
			DQ12x_10	EQ12x_10	FQ12x_10

CALCULATED SUM Q4-Q10

CODE DOLLAR AMOUNT
($0-999,999,995)
999 999 999.   NA
Wave A Inap:
.   Inap, no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x;
        owner deleted (*G4c_n=5); no
        further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AQ12x	BQ12x	CQ12x	DQ12x	EQ12x	FQ12x

CALCULATED SUM OF ALL OWNER
CONTRIBUTIONS

CODE DOLLAR AMOUNT
($0-999,999,995)
999 999 999.   NA
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x

A	B	C	D	E	F	
AQ13_1	BQ13_1	CQ13_1	DQ13_1	EQ13_1	FQ13_1	Wave A:
AQ13_2	BQ13_2	CQ13_2	DQ13_2	EQ13_2	FQ13_2	How much of the [SUM Q4-Q10]
AQ13_3	BQ13_3	CQ13_3	DQ13_3	EQ13_3	FQ13_3	dollars that (you/[NAME])
AQ13_4	BQ13_4	CQ13_4	DQ13_4	EQ13_4	FQ13_4	contributed is considered a loan to
AQ13_5	BQ13_5	CQ13_5	DQ13_5	EQ13_5	FQ13_5	the new business that must be paid
	BQ13_6	CQ13_6	DQ13_6	EQ13_6	FQ13_6	back to (you/[NAME])?
			DQ13_7	EQ13_7	FQ13_7	
			DQ13_8	EQ13_8	FQ13_8	Wave B/C/D/E/F:
			DQ13_9	EQ13_9	FQ13_9	[IF SUM Q4-Q10 > 0]
			DQ13_10	EQ13_10	FQ13_10	How much of the [SUM Q4-Q10]

Wave B/C/D/E/F:
[IF SUM Q4-Q10 > 0]
How much of the [SUM Q4-Q10]
dollars that (you/[NAME])
contributed is considered a loan to
the (new) business that must be
paid back to (you/[NAME])?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 9 in AQ12_n; 0 in
      AQ12x_n; no further owners
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x;
      owner deleted (*G4c_n=5); all
      *Q4c_n-*Q10c_n correct; 5,8-9
      in *Q12_n; 1 in *Q12_n AND 0
      in *Q12x_n; no further owners

A	B	C	D	E	F	
AQ13	BQ13	CQ13	DQ13	EQ13	FQ13	CALCULATED SUM OF ALL OWNER CONTRIBUTIONS THAT MUST BE PAID BACK

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 999.   NA
Wave A Inap:
.   Inap, MISSING in ALL AQ13_1-
      AQ13_5
Wave B/C Inap:
.   Inap, 3 in *A50; 1 in *Q1x;
      MISSING in ALL *Q13_1-*Q13_6
Wave D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x;
      MISSING in ALL *Q13_1-*Q13_10

A	B	C	D	E	F
AQ14_1	BQ14_1	CQ14_1	DQ14_1	EQ14_1	FQ14_1
AQ14_2	BQ14_2	CQ14_2	DQ14_2	EQ14_2	FQ14_2
AQ14_3	BQ14_3	CQ14_3	DQ14_3	EQ14_3	FQ14_3
AQ14_4	BQ14_4	CQ14_4	DQ14_4	EQ14_4	FQ14_4
AQ14_5	BQ14_5	CQ14_5	DQ14_5	EQ14_5	FQ14_5
	BQ14_6	CQ14_6	DQ14_6	EQ14_6	FQ14_6
			DQ14_7	EQ14_7	FQ14_7
			DQ14_8	EQ14_8	FQ14_8
			DQ14_9	EQ14_9	FQ14_9
			DQ14_10	EQ14_10	FQ14_10

In what month and year was the initial money invested (by you/[NAME])?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
. Inap, 9 in AQ12_n; 0 in AQ12x_n; 9998-9999 in AQ14b_n; no further owners
Wave B/C/D/E/F Inap:
. Inap, 3 in *A50; 1 in *Q1x; owner deleted (*G4c_n=5); all *Q4c_n-*Q10c_n correct; 5,8-9 in *Q12_n; 1 in *Q12_n AND 0 in *Q12x_n; 9998-9999 in *Q14b_n; no further owners

A	B	C	D	E	F
AQ14a_1	BQ14a_1	CQ14a_1	DQ14a_1	EQ14a_1	FQ14a_1
AQ14a_2	BQ14a_2	CQ14a_2	DQ14a_2	EQ14a_2	FQ14a_2
AQ14a_3	BQ14a_3	CQ14a_3	DQ14a_3	EQ14a_3	FQ14a_3
AQ14a_4	BQ14a_4	CQ14a_4	DQ14a_4	EQ14a_4	FQ14a_4
AQ14a_5	BQ14a_5	CQ14a_5	DQ14a_5	EQ14a_5	FQ14a_5
	BQ14a_6	CQ14a_6	DQ14a_6	EQ14a_6	FQ14a_6
			DQ14a_7	EQ14a_7	FQ14a_7
			DQ14a_8	EQ14a_8	FQ14a_8
			DQ14a_9	EQ14a_9	FQ14a_9
			DQ14a_10	EQ14a_10	FQ14a_10

In what month and year was the initial money invested (by you/[NAME])?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA

Wave A Inap:
.   Inap, 9 in AQ12_n; 0 in AQ12x_n; no further owners

Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x; owner deleted (*G4c_n=5); all *Q4c_n-*Q10c_n correct; 5,8-9 in *Q12_n; 1 in *Q12_n AND 0 in *Q12x_n; no further owners

---

A	B	C	D	E	F
AQ14b_1	BQ14b_1	CQ14b_1	DQ14b_1	EQ14b_1	FQ14b_1
AQ14b_2	BQ14b_2	CQ14b_2	DQ14b_2	EQ14b_2	FQ14b_2
AQ14b_3	BQ14b_3	CQ14b_3	DQ14b_3	EQ14b_3	FQ14b_3
AQ14b_4	BQ14b_4	CQ14b_4	DQ14b_4	EQ14b_4	FQ14b_4
AQ14b_5	BQ14b_5	CQ14b_5	DQ14b_5	EQ14b_5	FQ14b_5
	BQ14b_6	CQ14b_6	DQ14b_6	EQ14b_6	FQ14b_6
			DQ14b_7	EQ14b_7	FQ14b_7
			DQ14b_8	EQ14b_8	FQ14b_8
			DQ14b_9	EQ14b_9	FQ14b_9
			DQ14b_10	EQ14b_10	FQ14b_10

In what month and year was the initial money invested (by you/[NAME])?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA

Wave A Inap:
.   Inap, 9 in AQ12_n; 0 in AQ12x_n; no further owners

Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x; owner deleted (*G4c_n=5); all *Q4c_n-*Q10c_n correct; 5,8-9 in *Q12_n; 1 in *Q12_n AND 0 in *Q12x_n; no further owners

A	B	C	D	E	F	
AQ15	BQ15	CQ15	DQ15	EQ15	FQ15	INTERVIEWER CHECKPOINT

						Wave A:
366						1. IF REGISTERED BUSINESS (C2=1) ---> GO TO R0, NEXT SECTION
848						2. OTHERS ---> GO ON TO Q16
						Wave B/C/D/E/F:
	387	248	169	137	108	1. IF NOT REGISTERED LEGAL ENTITY (*C2/C2 = 5/DK/NA) ---> GO TO Q16x
	113	57	31	23	18	2. IF REGISTERED LEGAL ENTITY (*C2/C2 = 1) ---> GO TO R0, NEXT SECTION
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x

A	B	C	D	E	F	
	BQ16x	CQ16x	DQ16x	EQ16x	FQ16x	INTERVIEWER CHECKPOINT
	318	227	154	134	105	1. IF ADDITIONAL FUNDING <u>NOT</u> MISSING ---> GO TO Q16c
	69	21	15	3	3	2. IF ADDITIONAL FUNDING MISSING (*Q16=DK/NA/MISSING) ---> GO TO Q16
						. Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15

A	B	C	D	E	F	
	BQ16c	CQ16c	DQ16c	EQ16c	FQ16c	In the last interview, you stated [$*Q16] in additional funding would be required before ([TX*A3/A3]/the (new) business) could become registered as a legal entity and be able to enter into binding agreements. Is this still correct?
	259	190	137	121	95	1. Yes
	56	34	16	13	10	5. No
	3	3	1	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 2 in *Q16x

A	B	C	D	E	F	
AQ16	BQ16	CQ16	DQ16	EQ16	FQ16	Wave A: How much in additional funding will be required before the new business can become registered as a legal entity and able to enter into binding agreements?
						Wave B/C/D/E/F: How much in additional funding in <u>total</u> will be required before the (new) business, [TX*A3/A3], can become registered as a legal entity and able to enter into binding agreements?
						CODE DOLLAR AMOUNT ($0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, 1 in AQ15
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 1,8-9 in *Q16c

A	B	C	D	E	F	
	BQ17x	CQ17x	DQ17x	EQ17x	FQ17x	INTERVIEWER CHECKPOINT
	245	209	137	115	94	1. IF OWNERSHIP SHARES <u>NOT</u> MISSING ---> GO TO Q17c
	142	39	32	22	14	2. IF OWNERSHIP SHARES MISSING (*Q16=DK/NA/MISSING) ---> GO TO Q17
						. Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15

A	B	C	D	E	F	
	BQ17c	CQ17c	DQ17c	EQ17c	FQ17c	In the last interview, you stated that [*Q17] percent of the [$*Q16] would be in the form of shares in the ownership of this (new) business. Is this still correct?
	232	196	135	115	94	1. Yes
	10	13	1	0	0	5. No
	2	0	1	0	0	8. DK
	1	0	0	0	0	9. NA
						. Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 2 in *Q17x

A	B	C	D	E	F	
AQ17	BQ17	CQ17	DQ17	EQ17	FQ17	What proportion of this additional funding will be in the form of shares in the ownership of this (new) business?

CODE PERCENT (0-100)
998. DK
999. NA
Wave A Inap:
.   Inap, 1 in AQ15
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 1,8-9 in *Q17c

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SECTION R: LEGAL ENTITY START-UP INVESTMENTS, DEBTS AND NET WORTH

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR0	BR0	CR0	DR0	ER0	FR0	INTERVIEWER CHECKPOINT
						Wave A:
366						1. IF BUSINESS IS REGISTERED AS A LEGAL ENTITY (C2 = 1)--> GO TO R1
848						2. OTHERS --> GO TO R26
						Wave B/C/D/E/F:
	241	251	215	214	194	1. IF BUSINESS <u>WAS</u> REGISTERED AS A LEGAL ENTITY (*C2 = 1) --> GO TO R0x
	113	57	31	23	18	2. IF BUSINESS IS <u>NOW</u> REGISTERED AS A LEGAL ENTITY (C2 = 1) --> GO TO R1x
	387	247	169	139	108	3. OTHERS --> GO TO R26x
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR1x	CR1x	DR1x	ER1x	FR1x	INTERVIEWER CHECKPOINT
	95	104	98	111	107	1. IF HAD LOANS OR FINANCIAL SUPPORT (*R1=1) --> GO TO R1c
	156	156	125	111	99	2. IF DID <u>NOT</u> HAVE LOANS OR FINANCIAL SUPPORT (*R1=5) --> GO TO R1c
	103	48	23	15	6	3. OTHERS (*R1=DK/NA/MISSING) --> GO TO R1
						. Inap, 3 in *A50; 3 in *R0

A	B	C	D	E	F	
	BR1c	CR1c	DR1c	ER1c	FR1c	(Now I would like to talk about loans and other financial support received by this (new) business, [TX*A3/A3], after it was registered as a [*C1/C1 LEGAL ENTITY].)

In the last interview, you stated that this (new) business [*R1 (had/had not)] directly received (any) loans or financial support, including any loans or investments from you (or other owners), after it was registered as a legal entity. Is this still correct?

	B	C	D	E	F		
	212	222	201	208	197	1.	Yes
	39	38	22	14	8	5.	No
	0	0	0	0	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 3 in *R0; 3 in *R1x

A	B	C	D	E	F	
AR1	BR1	CR1	DR1	ER1	FR1	Wave A:

Wave A:
Now I would like to talk about loans and other financial support received by this (new) business after it was registered as a [C1 LEGAL ENTITY]. First, I would like to ask about loans. Has this (new) business directly received any loans or financial support, including any loans or investments from you (or other owners), after it was registered as a legal entity?

Wave B/C/D/E/F:
(Now I would like to talk about loans and other financial support received by this (new) business, [TX*A3/A3], after it was registered as a [*C1/C1 LEGAL ENTITY].) First, I would like to ask about loans. Has this (new) business directly received any loans or financial support, including any loans or investments from you (or other owners), after it was registered as a legal entity?

A	B	C	D	E	F		
125	49	39	30	17	7	1.	Yes
237	93	46	15	12	7	5.	No
2	0	0	0	0	0	8.	DK
2	0	1	0	0	0	9.	NA

Wave A Inap:
.   Inap, 2 in AR0
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 1-2 in *R1x AND 1,8-9 in *R1c

A	B	C	D	E	F	
AR2	BR2	CR2	DR2	ER2	FR2	In what month and year did this first occur?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1; 9998-9999
        in AR2b
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 1-2 in
        *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1;
        9998-9999 in *R2b

A	B	C	D	E	F	
AR2a	BR2a	CR2a	DR2a	ER2a	FR2a	In what month and year did this first occur?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 1-2 in
        *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
AR2b	BR2b	CR2b	DR2b	ER2b	FR2b	In what month and year did this first occur?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 1-2 in
        *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
	BR3x	CR3x	DR3x	ER3x	FR3x	INTERVIEWER CHECKPOINT
	53	51	52	59	57	1. IF ADDITIONAL EQUITY BY OWNERS INVESTED (*R3=1) --> GO TO R3c
	40	49	47	49	48	2. IF ADDITIONAL EQUITY BY OWNERS NOT INVESTED (*R3=5) --> GO TO R3c
	49	38	28	17	7	3. OTHERS (*R3=DK/NA/MISSING) --> GO TO R3
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
	BR3c	CR3c	DR3c	ER3c	FR3c	In the last interview, you stated that you (or other owners) invested [$*R4] of additional equity or ownership funds after the (new) business was registered as a [*C1/C1 LEGAL ENTITY]. Is this still correct or have additional funds been invested?
	46	42	58	52	65	1. Yes, correct
	3	4	1	0	1	2. No, incorrect (if vol.)
	44	54	40	56	38	5. Additional funds
	0	0	0	0	0	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 3 in *R3x

A	B	C	D	E	F	
AR3	BR3	CR3	DR3	ER3	FR3	Other than any loans to the (new) business, did you (or other owners) invest any additional equity or ownership funds after the (new) business was registered as a [*C1/C1 LEGAL ENTITY]?
67	23	25	13	11	3	1. Yes
58	26	13	14	6	3	5. No
0	0	0	1	0	1	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AR0; 5,8-9 in AR1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 1-2 in *R3x

A	B	C	D	E	F	
AR4	BR4	CR4	DR4	ER4	FR4	How much additional money was invested as equity or ownership after the (new) business was registered as a [*C1/C1 LEGAL ENTITY]?

CODE DOLLAR AMOUNT ($1-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1; 5,8-9 in AR3
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8,9 in *R1c; 5,8-9 in *R1; 1,8-9 in *R3c; 5,8-9 in *R3

A	B	C	D	E	F	
	BR5c	CR5c	DR5c	ER5c	FR5c	In the last interview, you stated that [*R5] percent of the total ownership was accounted for by the [$*R4] invested in the (new) business. Is this still correct?

12	3	8	21	27	1.	Yes
0	0	2	0	0	5.	No
0	0	0	0	0	8.	DK
7	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 3 in *R3x; BOTH 2 in *R3x AND 1,2,5,8-9 in *R3c; BOTH 1 in *R3x AND 2,5 in *R3c; R4 or R5 DK/NA in previous wave

A	B	C	D	E	F	
AR5	BR5	CR5	DR5	ER5	FR5	[IF MORE THAN ONE OWNER] What percent of the current total ownership or total equity funds provided to the (new) business did these investments by you (or other owners) account for?

CODE PERCENT (1-100)
998. DK
999. NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1; 5,8-9 in AR3
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; BOTH 2 in *R3x AND 1,2,5,8-9 in *R3c; 5,8-9 in *R3; 1,8-9 in *R5c; ONE OWNER AND 5,8-9 in *R5c; ONE OWNER AND *R4 not DK/NA

A	B	C	D	E	F	
	BR6x	CR6x	DR6x	ER6x	FR6x	INTERVIEWER CHECKPOINT
	83	96	94	104	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ASSET BACKED FUNDS AMOUNT ALREADY COLLECTED (*R6 NE DK/NA/EMPTY) --> GO TO R6c
	31	25	20	10	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ASSET BACKED FUNDS AMOUNT IS MISSING (*R6=DK/NA/EMPTY) --> GO TO R6
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R6
	0	0	0	0	0	4. OTHERS --> GO TO R8x
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
	BR6c	CR6c	DR6c	ER6c	FR6c	(In the last interview, you stated that) [$*R6] in loans backed by assets, such as land, vehicles, or equipment, were provided directly to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of asset backed loans changed)?
	70	77	85	90	95	1. Yes, correct
	6	2	0	0	2	2. No, incorrect (if vol.)
	7	17	9	13	1	5. Changed amount: asset backed loans
	0	0	0	1	1	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R6x

A	B	C	D	E	F
AR6	BR6	CR6	DR6	ER6	FR6

Wave A:
The following questions are about funds or loans provided directly to the [C1 LEGAL ENTITY] after it was registered as a legal entity.

What is the dollar amount of these debts that are backed by assets, such as land, vehicles, or equipment, that could be repossessed if the loan is not paid back?

Wave B/C/D/E/F:
(What is the (current) <u>total</u> dollar amount of) any loans to the (new) business backed by assets, such as land, vehicles, or equipment, that could be repossessed if the loan is not paid back, not including bank-sponsored lines of credit, working capital loans, or bank loans guaranteed by the SBA, (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [$*R6] you reported last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
        *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
        in *R6x; 1,8-9 in *R6c

A	B	C	D	E	F	
	BR7x	CR7x	DR7x	ER7x	FR7x	INTERVIEWER CHECKPOINT
	84	94	94	102	99	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PROPERTY/EQUIPMENT LEASES AMOUNT ALREADY COLLECTED (*R7 NE DK/NA/EMPTY) --> GO TO R7c
	30	27	20	12	5	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PROPERTY/EQUIPMENT LEASES AMOUNT IS MISSING (*R7=DK/NA/EMPTY) --> GO TO R7
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R7
	0	0	0	0	0	4. OTHERS --> GO TO R9x
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
	BR7c	CR7c	DR7c	ER7c	FR7c	(In the last interview, you stated that) [$*R7] in the form of leases on property and equipment was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of debts in the form of leases on property and equipment changed)?
	79	89	90	98	94	1. Yes, correct
	2	1	1	2	1	2. No, incorrect (if vol.)
	3	4	3	2	3	5. Changed amount: lease debt
	0	0	0	0	0	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R7x

A	B	C	D	E	F	
AR7	BR7	CR7	DR7	ER7	FR7	

Wave A:
What is the dollar amount of the debts that are in the form of leases on property and equipment for the new business after it was registered as a [C1 LEGAL ENTITY]?

Wave B/C/D/E/F:
(What is the (current) <u>total</u> dollar amount of) any leases on property and equipment for the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [$*R7] you mentioned last year)) for the past twelve months?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
        *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
        in *R7x; 1,8-9 in *R7c

A	B	C	D	E	F		
	BR8x	CR8x	DR8x	ER8x	FR8x		INTERVIEWER CHECKPOINT
	84	95	95	102	99	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LINE OF CREDIT/WORKING CAPITAL LOAN AMOUNT ALREADY COLLECTED (*R8 NE DK/NA) --> GO TO R8c
	30	26	19	12	5	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LINE OF CREDIT/WORKING CAPITAL LOAN AMOUNT IS MISSING (*R8=DK/NA) --> GO TO R8
	28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R8
	0	0	0	0	0	4.	OTHERS --> GO TO R17x
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F		
	BR8c	CR8c	DR8c	ER8c	FR8c		(In the last interview, you stated that) [$*R8] in the form of bank sponsored lines of credit or working capital loans was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of bank sponsored lines of credit or working capital loans changed)?
	73	80	84	87	91	1.	Yes, correct
	3	7	3	4	0	2.	No, incorrect (if vol.)
	8	8	8	11	6	5.	Changed amount: bank lines of credit; working capital loans
	0	0	0	0	1	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R8x

A	B	C	D	E	F
AR8	BR8	CR8	DR8	ER8	FR8

Wave A:
(What is the dollar amount of the debts that...)
...are in the form of a bank sponsored line of credit or working capital loan to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:
(What is the (current) <u>total</u> dollar amount of) any bank sponsored lines of credit or working capital loans to the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY] (, including the [$*R8] you reported last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
      *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
      in *R8x; 1,8-9 in *R8c

A	B	C	D	E	F	
	BR9x	CR9x	DR9x	ER9x	FR9x	INTERVIEWER CHECKPOINT
	84	96	93	102	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT FROM SUPPLIERS ALREADY COLLECTED (*R9 NE DK/NA) --> GO TO R9c
	30	25	21	12	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT FROM SUPPLIERS IS MISSING (*R9=DK/NA) --> GO TO R9
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R9
	0	0	0	0	0	4. OTHERS --> GO TO R20x
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
	BR9c	CR9c	DR9c	ER9c	FR9c	(In the last interview, you stated that) [$*R9] in the form of credit from suppliers was provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct (or has the amount of credit from suppliers changed)?
	77	84	81	93	91	1. Yes, correct
	1	5	2	1	0	2. No, incorrect (if vol.)
	6	7	10	8	7	5. Changed amount: credit from suppliers
	0	0	0	0	1	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R9x

A	B	C	D	E	F	
AR9	BR9	CR9	DR9	ER9	FR9	Wave A:

AR9 BR9 CR9 DR9 ER9 FR9 Wave A:
(What is the dollar amount of the debts
that...)
...represent credit from suppliers for the new
business (after it was registered as a [C1
LEGAL ENTITY])?

Wave B/C/D/E/F:
What is the (current) <u>total</u> dollar amount of
any loans that represent credit from suppliers
for the new business (after it was registered
as a [*C1/C1 LEGAL ENTITY](, including the
[$*R9] you reported last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
       *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
       in *R9x; 1,8-9 in *R9c

A	B	C	D	E	F	
	BR10x	CR10x	DR10x	ER10x	FR10x	INTERVIEWER CHECKPOINT
	81	94	94	101	99	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS YOU HAVE MADE ALREADY COLLECTED (*R10 NE DK/NA) --> GO TO R10c
	33	27	20	13	5	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS YOU HAVE MADE ARE MISSING (*R10=DK/NA) --> GO TO R10
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R10
	0	0	0	0	0	4. OTHERS --> GO TO R11x
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
	BR10c	CR10c	DR10c	ER10c	FR10c	The following questions are about loans provided directly to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity.
						Again, I am going to review some of the information you provided during the last interview(s). Please tell me whether or not each item is still true today.
						In the last interview, you stated that [$*R10] in the form of personal loans from you was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from you changed)?
	52	66	62	70	79	1. Yes, correct
	3	4	1	4	1	2. No, incorrect (if vol.)
	26	24	31	27	18	5. Changed amount; personal loans you have made
	0	0	0	0	0	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R10x

A	B	C	D	E	F
AR10	BR10	CR10	DR10	ER10	FR10

Wave A:
(What is the dollar amount of the debts
that...)
...are in the form of personal loans you have
made to the new business (after it was
registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:
(The following questions are about loans
provided directly to the [*C1/C1 LEGAL ENTITY]
after the (new) business, [TX*A3/A3], was
registered as a legal entity.)

(What is the (current) <u>total</u> dollar amount of)
any personal loans you have made to the (new)
business (after the (new) business,
[TX*A3/A3], was registered as a [*C1/C1 LEGAL
ENTITY](, including the [$*R10] you reported
last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
       *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
       in *R10x; 1,8-9 in *R10c

A	B	C	D	E	F		
	BR11x	CR11x	DR11x	ER11x	FR11x		INTERVIEWER CHECKPOINT
	83	95	95	103	99	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM START-UP TEAM MEMBERS ALREADY COLLECTED (*R11 NE DK/NA) --> GO TO R11c
	31	26	19	11	2	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM START-UP TEAM MEMBERS ARE MISSING (*R11=DK/NA) --> GO TO R11
	28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R11
	0	0	0	0	0	4.	OTHERS --> GO TO R12x
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F		
	BR11c	CR11c	DR11c	ER11c	FR11c		(In the last interview, you stated that) [$*R11] in the form of personal loans from other members of the start-up team was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from other members of the start-up team changed)?
	73	84	90	96	95	1.	Yes, correct
	3	4	1	3	1	2.	No, incorrect (if vol.)
	7	7	4	4	5	5.	Changed amount: personal loans from other members of the start-up team
	0	0	0	0	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R11x

A	B	C	D	E	F	
AR11	BR11	CR11	DR11	ER11	FR11	Wave A:

Wave A:
(What is the dollar amount of the debts
that...)
...are in personal loans from other members of
the start-up team of the new business (after
it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:
(What is the (current) <u>total</u> dollar amount of)
any personal loans from other members of the
start-up team to the (new) business (after it
was registered as a [*C1/C1 LEGAL ENTITY](,
including the [$*R11] you reported last
year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
       *R1x <u>AND</u> 1,8,9 in *R1c; 5,8-9 in *R1; 4
       in *R11x; 1,8-9 in *R11c

A	B	C	D	E	F		
	BR12x	CR12x	DR12x	ER12x	FR12x		INTERVIEWER CHECKPOINT
	85	96	95	104	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM FAMILY MEMBERS OF THE START-UP TEAM ALREADY COLLECTED (*R12 NE DK/NA) --> GO TO R12c
	29	25	19	10	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM FAMILY MEMBERS OF THE START-UP TEAM ARE MISSING (*R12 IN DK/NA) --> GO TO R12
	28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY IN (C2=1) --> GO TO R12
	0	0	0	0	0	4.	OTHERS --> GO TO R13x
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F		
	BR12c	CR12c	DR12c	ER12c	FR12c		(In the last interview, you stated that) [$*R12] in the form of personal loans from spouses, family members, or other kin of the start-up team was provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct (or has the amount of personal loans from family members changed)?
	79	89	91	102	98	1.	Yes, correct
	0	3	0	1	0	2.	No, incorrect (if vol.)
	6	4	4	1	1	5.	Changed amount: personal loans from family members
	0	0	0	0	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R12x

A	B	C	D	E	F	
AR12	BR12	CR12	DR12	ER12	FR12	Wave A:

Wave A:
(What is the dollar amount of the debts that...)
...are in personal loans from spouses, family members, or other kin of the start-up team of the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:
(What is the (current) <u>total</u> dollar amount of) any personal loans from spouses, family members, or other kin of the start-up team to the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [$*R12] you reported last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
        *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
        in *R12x; 1,8-9 in *R12c

A	B	C	D	E	F

A	B	C	D	E	F		
	BR13x	CR13x	DR13x	ER13x	FR13x		INTERVIEWER CHECKPOINT
	86	97	95	104	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM EMPLOYEES ALREADY COLLECTED (*R13 NE DK/NA) --> GO TO R13c
	28	24	19	10	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM EMPLOYEES ARE MISSING (*R13=DK/NA) --> GO TO R13
	28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R13
	0	0	0	0	0	4.	OTHERS --> GO TO R14x
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8,9 in *R1c; 5 in *R1

A	B	C	D	E	F		
	BR13c	CR13c	DR13c	ER13c	FR13c		(In the last interview, you stated that) [$*R13] in the form of personal loans from employees that do not share ownership was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from employees that do not share ownership changed)?
	86	97	95	104	99	1.	Yes, correct
	0	0	0	0	0	2.	No, incorrect (if vol.)
	0	0	0	0	0	5.	Changed amount: personal loans from other individuals
	0	0	0	0	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5 in *R1; 2-4 in *R13x

A	B	C	D	E	F	
AR13	BR13	CR13	DR13	ER13	FR13	Wave A:

Wave A:
(What is the dollar amount of the debts
that...)
...are in personal loans from employees that
do not share ownership in the new business
(after it was registered as a [C1 LEGAL
ENTITY])?

Wave B/C/D/E/F:
(What is the (current) <u>total</u> dollar amount of)
any personal loans from employees that do not
share ownership to the (new) business (after
it was registered as a [*C1/C1 LEGAL ENTITY](,
including the [$*R13] you reported last
year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
        *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
        in *R13x; 1,8-9 in *R13c

A	B	C	D	E	F		
	BR14x	CR14x	DR14x	ER14x	FR14x		INTERVIEWER CHECKPOINT
	86	97	95	104	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (C2=1) AND PERSONAL LOANS FROM OTHER INDIVIDUALS ALREADY COLLECTED (*R14 NE DK/NA) --> GO TO R14c
	28	24	19	10	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM OTHER INDIVIDUALS ARE MISSING (*R14 IN DK/NA) --> GO TO R14
	28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY IN (C2=1) --> GO TO R14
	0	0	0	0	0	4.	OTHERS --> GO TO R15x
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5 in *R1

A	B	C	D	E	F		
	BR14c	CR14c	DR14c	ER14c	FR14c		(In the last interview, you stated that) [$*R14] in personal loans from other individuals was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from other individuals changed)?
	82	96	92	101	94	1.	Yes, correct
	1	0	0	0	3	2.	No, incorrect (if vol.)
	3	1	3	3	2	5.	Changed amount: personal loans from other individuals
	0	0	0	0	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R14x

A	B	C	D	E	F
AR14	BR14	CR14	DR14	ER14	FR14

Wave A:
(What is the dollar amount of the debts that...)
...are in personal loans from other individuals to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:
(What is the (current) <u>total</u> dollar amount of) any personal loans from other individuals to the (new) business (after the (new) business, [TX*A3/A3], was registered as a [*C1/C1 LEGAL ENTITY](, including the [$*R14] you reported last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
       *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
       in *R14x; 1,8-9 in *R14c

A	B	C	D	E	F	
	BR15x	CR15x	DR15x	ER15x	FR15x	INTERVIEWER CHECKPOINT
	86	97	94	103	99	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT CARD LOANS ALREADY COLLECTED (*R15 NE DK/NA) --> GO TO R15c
	28	24	20	11	5	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT CARD LOANS ARE MISSING (*R15=DK/NA) --> GO TO R15
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R15
	0	0	0	0	0	4. OTHERS --> GO TO R6x
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
	BR15c	CR15c	DR15c	ER15c	FR15c	(In the last interview, you stated that) [$*R15] in the form of credit card loans was provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct (or has the amount of credit card loans changed)?
	72	83	80	88	84	1. Yes, correct
	2	7	1	0	2	2. No, incorrect (if vol.)
	12	7	13	15	12	5. Changed amount: more credit card loans
	0	0	0	0	0	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R15x

A	B	C	D	E	F
AR15	BR15	CR15	DR15	ER15	FR15

AR15 BR15 CR15 DR15 ER15 FR15   Wave A:
(What is the dollar amount of the debts
that...)
...are credit card loans to the new business
itself (after it was registered as a [C1 LEGAL
ENTITY])?

Wave B/C/D/E/F:
(What is the (current) <u>total</u> dollar amount of)
any credit card loans owed by the (new)
business (after it was registered as a [*C1/C1
LEGAL ENTITY](, including the [$*R15] you
reported last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
        *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
        in *R15x; 1,8-9 in *R15c

A	B	C	D	E	F
AR15	BR15	CR15	DR15	ER15	FR15

A	B	C	D	E	F		
	BR16x	CR16x	DR16x	ER16x	FR16x		INTERVIEWER CHECKPOINT
	85	96	94	103	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LOANS ALREADY COLLECTED (*R16 NE DK/NA) --> GO TO R16c
	29	25	20	11	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LOANS ARE MISSING (*R16=DK/NA) --> GO TO R16
	28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R16
	0	0	0	0	0	4.	OTHERS --> GO TO R7x
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F		
	BR16c	CR16c	DR16c	ER16c	FR16c		(In the last interview, you stated that) [$*R16] in the form of bank loans was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of bank loans changed)?
	81	90	90	96	97	1.	Yes, correct
	2	5	2	2	1	2.	No, incorrect (if vol.)
	2	1	2	5	1	5.	Changed amount: bank loans
	0	0	0	0	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R16x

A	B	C	D	E	F	
AR16	BR16	CR16	DR16	ER16	FR16	Wave A:

Wave A:
(What is the dollar amount of the debts that...)
...are bank loans to the new business itself (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:
(What is the (current) total dollar amount of) any other bank loans to the (new) business (after the (new) business, [TX*A3/A3], was registered as a [*C1/C1 LEGAL ENTITY](, including the [$*R16] you reported last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
        *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4
        in *R16x; 1,8-9 in *R16c

A	B	C	D	E	F	
	BR17x	CR17x	DR17x	ER17x	FR17x	INTERVIEWER CHECKPOINT
	85	97	94	103	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND VENTURE CAPITAL LOANS ALREADY COLLECTED (*R17 NE DK/NA) --> GO TO R17c
	29	24	20	11	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND VENTURE CAPITAL LOANS ARE MISSING (*R17=DK/NA) --> GO TO R17
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R17
	0	0	0	0	0	4. OTHERS --> GO TO R18x
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
	BR17c	CR17c	DR17c	ER17c	FR17c	(In the last interview, you stated that) [$*R17] in the form of loans from venture capital firms was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of loans from venture capital firms changed)?
	84	96	94	103	99	1. Yes, correct
	0	1	0	0	0	2. No, incorrect (if vol.)
	1	0	0	0	0	5. Changed amount: loans from venture capital firms
	0	0	0	0	0	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R17x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR17	BR17	CR17	DR17	ER17	FR17	Wave A:

Wave A:
(What is the dollar amount of the debts that...)
...are in loans from venture capital firms to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:
(What is the (current) <u>total</u> dollar amount of) any loans from venture capital firms to the (new) business (after the new business, [TX*A3/A3], was registered as a [*C1/C1 LEGAL ENTITY](, including the [$*R17] you reported last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
       *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
       in *R17x; 1,8-9 in *R17c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR17	BR17	CR17	DR17	ER17	FR17

A	B	C	D	E	F		
	BR18x	CR18x	DR18x	ER18x	FR18x		INTERVIEWER CHECKPOINT
	86	97	95	104	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND DEBTS FROM GOVERNMENT AGENCIES ALREADY COLLECTED (*R18 NE DK/NA) --> GO TO R18c
	28	24	19	10	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND DEBTS FROM GOVERNMENT AGENCIES ARE MISSING (*R18=DK/NA) --> GO TO R18
	28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (*C2=1) --> GO TO R18
	0	0	0	0	0	4.	OTHERS --> GO TO R19x
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F		
	BR18c	CR18c	DR18c	ER18c	FR18c		(In the last interview, you stated that) [$*R18] in debts are from government agencies of any kind, other than SBA guaranteed loans, were provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct or has the amount of funding from government agencies changed?
	86	97	95	103	96	1.	Yes, correct
	0	0	0	0	0	2.	No, incorrect (if vol.)
	0	0	0	1	3	5.	Changed amount: funding from government agencies
	0	0	0	0	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R18x

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR18	BR18	CR18	DR18	ER18	FR18	Wave A:

Wave A:
(What is the dollar amount of the debts that...)
...are from government agencies of any kind, other than SBA guaranteed loans, to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:
(What is the (current) <u>total</u> dollar amount of) any loans from government agencies of any kind, other than SBA guaranteed loans, to the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [$*R18] you reported last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
         *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
         in *R18x; 1,8-9 in *R18c

A	B	C	D	E	F		
	BR19x	CR19x	DR19x	ER19x	FR19x	INTERVIEWER CHECKPOINT	
	86	97	94	103	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND SBA LOANS ALREADY COLLECTED (*R19 NE DK/NA) --> GO TO R19c
	28	24	20	11	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND SBA LOANS ARE MISSING (*R19=DK/NA) --> GO TO R19
	28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R19
	0	0	0	0	0	4.	OTHERS --> GO TO R16x
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F		
	BR19c	CR19c	DR19c	ER19c	FR19c	(In the last interview, you stated that) [$*R19] in the form of bank loans guaranteed by the SBA was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct or has the amount of SBA bank loans changed?	
	83	95	93	101	99	1.	Yes, correct
	2	1	1	1	0	2.	No, incorrect (if vol.)
	1	1	0	1	0	5.	Changed amount: SBA bank loans
	0	0	0	0	0	8.	DK
	0	0	0	0	1	9.	NA
						.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R19x

A	B	C	D	E	F	
AR19	BR19	CR19	DR19	ER19	FR19	Wave A: (What is the dollar amount of the debts that...) ...are in the form of bank loans guaranteed by the SBA to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:
What is the (current) <u>total</u> dollar amount of any bank loans guaranteed by the SBA to the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [$*R19] you reported last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in
        *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4
        in *R19x; 1,8-9 in *R19c

A	B	C	D	E	F	
	BR20x	CR20x	DR20x	ER20x	FR20x	INTERVIEWER CHECKPOINT
	86	97	93	102	100	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ANY OTHER LOANS OR DEBTS ALREADY COLLECTED (*R20 NE DK/NA) --> GO TO R20c
	28	24	21	12	4	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ANY OTHER LOANS OR DEBTS ARE MISSING (*R20=DK/NA) --> GO TO R20
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R20
	0	0	0	0	0	4. OTHERS --> GO TO R21y
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
	BR20c	CR20c	DR20c	ER20c	FR20c	(In the last interview, you stated that) [$*R20] in other loans or debts were provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct or has the amount of any other loans or debts not already mentioned changed?
	83	92	89	94	96	1. Yes, correct
	1	1	1	2	0	2. No, incorrect (if vol.)
	2	4	3	6	2	5. Changed amount: loans or debts
	0	0	0	0	1	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R20x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR20	BR20	CR20	DR20	ER20	FR20	Wave A:

Wave A:
(What is the dollar amount of the debts that...)
...are any other loans or debts for the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:
(What is the (current) <u>total</u> dollar amount of) any other loans or debts to the (new) business that you have not already mentioned (after it was registered as a [*C1/C1 LEGAL ENTITY](, including the [$*R20] you reported last year))?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4 in *R20x; 1,8-9 in *R20c

A	B	C	D	E	F	
	BR21y	CR21y	DR21y	ER21y	FR21y	INTERVIEWER CHECKPOINT
	111	107	91	87	55	1. IF ANY R6c-R20c MISSING OR NOT CORRECT --> GO TO R21
	31	31	36	38	57	2. ALL R6c-R20c ARE CORRECT --> GO TO R22x
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
AR21	BR21	CR21	DR21	ER21	FR21	Wave A: Based on what you just said, the total value of all loans and other financial support is approximately [SUM R6-R20] dollars. Is the total amount correct?
						Wave B/C/D/E/F: Based on what you just said, the total value of all loans and other financial support to the (new) business after it was registered as a [*C1/C1 LEGAL ENTITY] is approximately [SUM R6-R20] dollars. Is the total amount correct?
121	142	136	127	125	110	1. Yes, total amount correct
0	0	0	0	0	0	5. No, total amount incorrect
0	0	0	0	0	1	8. DK
4	0	2	0	0	1	9. NA
						Wave A Inap:
						. Inap, 2 in AR0; 5,8-9 in AR1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
AR21x	BR21x	CR21x	DR21x	ER21x	FR21x	CALCULATED VALUE OF DEBT R6-R20
						CODE DOLLAR AMOUNT ($0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, 2 in AR0; 5,8-9 in AR1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
	BR22x	CR22x	DR22x	ER22x	FR22x	INTERVIEWER CHECKPOINT
	76	89	90	100	99	1. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND MARKET VALUE ALREADY COLLECTED (*R22 NE DK/NA) --> GO TO R22c
	38	32	24	14	5	2. IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND MARKET VALUE MISSING (*R22=DK/NA) --> GO TO R22
	28	17	13	11	8	3. IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R22
	0	0	0	0	0	4. OTHERS --> GO TO R26x
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1

A	B	C	D	E	F	
	BR22c	CR22c	DR22c	ER22c	FR22c	In the last interview, you stated that if the business were sold then, the total net market value would have been [$*R22]. Is this still a correct market value of the (new) business?
	31	42	41	50	60	1. Yes, correct
	44	47	49	48	38	5. No, incorrect; changed amount: loans or debts
	1	0	0	2	0	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R22x

A	B	C	D	E	F	
AR22	BR22	CR22	DR22	ER22	FR22	If you (and the other owners) sold the business today, what would be the total net market value that you would receive?

CODE DOLLAR AMOUNT
($-999,999,995 to 999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 2 in AR0; 5,8-9 in AR1
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x AND 1,8-9 in *R1c; 5,8-9 in *R1; 4 in *R22x; 1,8-9 in *R22c

A	B	C	D	E	F

AR23

Are there any other parties that you have not already mentioned that would claim a share of the value if this (new) business were to be sold today?

A	B	C	D	E	F
1					
122					
2					
0					

1.   Yes
5.   No
8.   DK
9.   NA
.   Inap, 2 in AR0; 5,8-9 in AR1

A	B	C	D	E	F

AR24

Who would claim a share of this (new) business and why would they expect to receive any funds?

A	B	C	D	E	F
1					
0					
0					

01.   Family member not affiliated with business
98.   DK
99.   NA
.   Inap, 2 in AR0; 5,8-9 in AR1; 5,8-9 in AR23

A	B	C	D	E	F

AR25

What percent of the value of this (new) business would they expect to receive?

CODE PERCENT (1-99)
998. DK
999. NA
.   Inap, 2 in AR0; 5,8-9 in AR1; 5,8-9 in AR23

A	B	C	D	E	F	
	BR26x	CR26x	DR26x	ER26x	FR26x	INTERVIEWER CHECKPOINT
	689	545	405	374	319	1. IF ADDITIONAL FUNDING NEEDED FOR THE FIRST YEAR OF OPERATIONS <u>NOT</u> MISSING (*R26 NE DK/NA) --> GO TO R26c
	52	10	10	2	1	2. IF ADDITIONAL FUNDING NEEDED FOR THE FIRST YEAR OF OPERATIONS MISSING (*R26=DK/NA) --> GO TO R26
						. Inap, 3 in *A50

A	B	C	D	E	F	
	BR26c	CR26c	DR26c	ER26c	FR26c	In the last interview, you stated that [$*R26] in additional funding would be needed to complete the first year of operations of this (new) business, [TX*A3/A3]. Is this still correct?
	530	419	341	314	281	1. Yes
	155	123	63	59	37	5. No
	4	2	1	0	0	8. DK
	0	1	0	1	1	9. NA
						. Inap, 3 in *A50; 2 in *R26x

A	B	C	D	E	F	
AR26	BR26	CR26	DR26	ER26	FR26	How much additional funding will this (new) business require to complete the first year of operations?
						CODE DOLLAR AMOUNT ($0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1,8-9 in *R26c

A	B	C	D	E	F	
AR27	BR27	CR27	DR27	ER27	FR27	Will the additional funds be raised through loans or will you or others invest more in equity in the ownership of the (new) business?
158	25	19	5	5	5	1. Loans
508	106	69	44	43	23	2. Invest
38	8	6	3	3	2	3. Both (if vol.)
61	16	5	5	3	1	8. DK
12	5	2	3	2	1	9. NA

Wave A Inap:
.   Inap, 0 in AR26
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1,8-9 in *R26c; 0 in *R26

A	B	C	D	E	F	
AR28	BR28	CR28	DR28	ER28	FR28	How much additional debt will be required?

CODE DOLLAR AMOUNT ($1-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 0 in AR26; 2,8-9 in AR27
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1,8-9 in *R26c; 0 in *R26; 2,8-9 in *R27

A	B	C	D	E	F	
AR29	BR29	CR29	DR29	ER29	FR29	INTERVIEWER CHECKPOINT
546	114	75	47	46	25	1. IF ADDITIONAL FUNDS FROM INVESTMENT (R27 = 2 OR 3)--> GO TO R30
231	25	19	5	5	5	2. OTHERS —--> GO TO R31

Wave A Inap:
.   Inap, 0 in AR26
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1,8-9 in *R26c; 0 in *R26; 8-9 in *R27

A	B	C	D	E	F	
AR30	BR30	CR30	DR30	ER30	FR30	What percent of the current total ownership or total equity funds provided to the (new) business will these investments by you (or other owners) account for?

CODE PERCENT (1-100)
998. DK
999. NA
Wave A Inap:
.   Inap, 0 in AR26; 2 in AR29; ONE OWNER
    AND 1 in AR29
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 1,8-9 in *R26c; 0 in
    *R26; 8-9 in *R27; 2 in *R29; ONE OWNER
    AND 1 in *R29

A	B	C	D	E	F	
AR31	BR31	CR31	DR31	ER31	FR31	INTERVIEWER CHECKPOINT
371	109	321	244	231	201	1. IF BANK ACCOUNT OPENED (*E11/E11=1)---> GO TO R32
843	632	234	171	145	119	2. OTHERS ---> GO TO R33

Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AR32	BR32	CR32	DR32	ER32	FR32	You mentioned that a commercial bank account was set up for the (new) business. Have all the funds for this (new) business been placed in this account?
319	98	284	222	207	180	1. Yes
47	10	33	21	23	21	5. No
5	1	2	1	1	0	8. DK
0	0	2	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AR31
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *R31

A	B	C	D	E	F	
AR33	BR33	CR33	DR33	ER33	FR33	INTERVIEWER CHECKPOINT

						Wave A
12						1. IF NOW USING AN EXISTING ACCOUNT (E11 = 6)---> GO TO R34
1202						2. OTHERS —--> GO TO NEXT SECTION
						Wave B:
	6					1. IF USING AN EXISTING ACCOUNT (*E11/E11=6) ---> GO TO R34
	727					2. OTHERS —--> GO TO NEXT SECTION
	8					3. IF WAS USING AN EXISTING BANK ACCOUNT (*E11/E11=6)—--> GO TO NEXT SECTION
						Wave C/D/E/F:
		9	5	10	10	1. IF USING AN EXISTING BANK ACCOUNT (*E11/E11=6)---> GO TO R34
		546	410	366	310	2. OTHERS —--> GO TO NEXT SECTION
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

A	B	C	D	E	F	
AR34	BR34	CR34	DR34	ER34	FR34	You mentioned that funds for this (new) business are being held in an existing bank account. Have all the funds for this (new) business been placed in this account?

A	B	C	D	E	F	
7	6	5	5	10	9	1. Yes
1	0	4	0	0	1	5. No
0	0	0	0	0	0	8. DK
4	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AR33
						Wave B Inap:
						. Inap, 3 in BA50; 2-3 in BR33
						Wave C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *R33

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR35	BR35	CR35	DR35	ER35	FR35	What proportion is being held somewhere else?

CODE PERCENT (1-99)
998. DK
999. NA
Wave A Inap:
.   Inap, 2 in AR31 <u>AND</u> 2 in AR33; 1,8-9 in
       AR32; 1,8-9 in AR34
Wave B Inap:
.   Inap, 3 in BA50; 2 in BR31 AND 2-3 in
       BR33; 1,8-9 in BR32; I,8-9 in BR34
Wave C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *R31 <u>AND</u> 2 in
       *R33; 1, 8-9 in *R32; 1, 8-9 in *R34

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR36	BR36	CR36	DR36	ER36	FR36	Where or how are these funds being held to use in starting this (new) business?
27	6	20	13	14	11	1. Another bank account of an owner
4	1	5	0	2	1	2. CDs, money market, equity line
9	1	1	1	2	0	3. Stocks, bonds, investments
4	1	7	2	4	7	4. Cash
2	1	1	4	1	1	8. DK
2	0	3	1	0	2	9. NA

Wave A Inap:
.   Inap, 2 in AR31 <u>AND</u> 2 in AR33; 1,8-9 in
       AR32; 1,8-9 in AR34
Wave B Inap:
.   Inap, 3 in BA50; 2 in BR31 <u>AND</u> 2-3 in
       BR33; 1,8-9 in BR32; 1,8-9 in BR34
Wave C/D/E/F Inap:
.   Inap, 3 in *A50; 2-3 in *R31 <u>AND</u> 2-3 in
       *R33; 1,8-9 in *R32; 1,8-9 in *R34

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SECTION R2: CREDIT PROBLEMS

A	B	C	D	E	F	
				ER40	FR40	(Have you applied/Did you apply) to any financial institution for credit or a loan of any kind for the business in the past 12 months

				E	F		
				45	37	1.	Yes
				390	337	5.	No
				0	1	8.	DK
				0	0	9.	NA

A	B	C	D	E	F	
				ER41	FR41	In what month and year did this occur?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMME-R TO JUL; FALL TO OCT]
.   Inap, 5,8-9 in *R40

A	B	C	D	E	F	
				ER41a	FR41a	In what month and year did this occur?

CODE MONTH (01-12)
13.   Winter
14.   Spring
15.   Summer
16.   Fall
98.   DK
99.   NA
.   Inap, 5,8-9 in *R40

A	B	C	D	E	F	
				ER41b	FR41b	In what month and year did this occur?

CODE FOUR DIGIT YEAR
9998. DK
9999. NA
.   Inap, 5,8-9 in *R40

A	B	C	D	E	F	
				ER42	FR42	Was the credit or loan request approved, approved with some modifications, rejected, or is it still under review?
				25	16	1. Approved
				1	2	2. Approved with modifications
				14	14	5. Rejected
				5	5	6. Still under review
				0	0	8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40

A	B	C	D	E	F	
				ER43	FR43	Were the major terms, such as amount of credit or loan, the repayment schedule, the interest rate, or the requirement for collateral, different than you had originally expected?
				3	4	1. Yes
				23	14	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42

A	B	C	D	E	F	
				ER44a	FR44a	What aspects of the major terms were different than expected -- the amount of credit or loan?
				1	0	1. Yes
				2	4	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43

A	B	C	D	E	F	
				ER44b	FR44b	What aspects of the major terms were different than expected -- the repayment schedule?
				1	1	1. Yes
				2	3	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

                         ER44c FR44c What aspects of the major terms were different
                                   than expected -- the interest rate?

				E	F			
				3	2	1.	Yes	
				0	2	5.	No	
				0	0	8.	DK	
				0	0	9.	NA	
						.	Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43	

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

    ER44d FR44d What aspects of the major terms were different
                 than expected -- the requirement for
                 collateral?

				E	F		
				2	1	1.	Yes
				1	3	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

    ER44z FR44z What aspects of the major terms were different
                 than expected -- something else?

				E	F		
				3	4	05.	Not checked
				0	0	98.	DK
				0	0	99.	NA
						.	Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

    ER45 FR45   Were the credit or loan terms acceptable?

				E	F		
				24	17	1.	Yes
				2	1	5.	No
				0	0	8.	DK
				0	0	9.	NA
						.	Inap, 5,8-9 in *R40; 5-6,8-9 in *R42

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

    ER46 FR46   What credit or loan terms were unacceptable?
                 (Anything else?)

				E	F		
				1	1	01.	Interest rate
				1	0	02.	Repayment amounts
				0	0	98.	DK
				0	0	99.	NA
						.	Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 1,8-9 in *R45

A   B   C   D   E   F

				ER47	FR47	What (are/were) the consequences of not having these funds for the (new) business? (Anything else?)
				0	1	01.	Affected everything in business--NFS
				1	2	02.	Delay in opening
				4	1	03.	Business goes under
				2	3	04.	Lost business
				2	1	05.	Change to another bank
				1	2	06.	Inadequate income to cover all expenses
				1	1	07.	Stop any chance of expansion
				1	2	08.	Couldn't buy new/more equipment
				1	0	09.	Couldn't hire more people
				1	1	10.	Restricted everything
				1	0	90.	Bad credit
				4	4	96.	No consequences--NFS
				0	1	98.	DK
				0	0	99.	NA
						.	Inap, 5,8-9 in *R40; 1-2,8-9 in *R42

A   B   C   D   E   F

SECTION S: MARKET AND COMPETITION

A	B	C	D	E	F	
AS1	BS1	CS1	DS1	ES1	FS1	Will all, some, or none of your potential customers consider this product or service new and unfamiliar?
200	14	10	7	47	33	1. All
391	40	48	52	138	125	5. Some
611	74	83	73	191	159	6. None
12	0	0	0	0	1	8. DK
0	0	4	0	0	2	9. NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AS2	BS2	CS2	DS2	ES2	FS2	Right now, are there many, few, or no other businesses offering the same products or services to your potential customers?
410	52	59	54	133	119	1. Many
573	64	68	58	177	143	5. Few
226	8	13	19	66	56	6. No other
4	3	1	1	0	0	8. DK
1	1	4	0	0	2	9. NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AS3	BS3	CS3	DS3	ES3	FS3	Were the technologies or procedures required for this product or service generally available more than a year ago?
1106	123	132	127	342	290	1. Yes
101	5	9	5	33	28	5. No
7	0	0	0	0	0	8. DK
0	0	4	0	1	2	9. NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS4	BS4	CS4	DS4	ES4	FS4	Were the technologies or procedures required for this product or service generally available <u>more than five years ago</u>?

934	107	116	110	290	256	1. Yes
267	19	23	21	85	62	5. No
13	2	2	1	0	0	8. DK
0	0	4	0	1	2	9. NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS5	BS5	CS5	DS5	ES5	FS5	Will spending on research and development be a <u>major</u> priority for this (new) business?

276	20	29	26	78	70	1. Yes
933	108	112	106	297	249	5. No
5	0	0	0	1	0	8. DK
0	0	4	0	0	1	9. NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS6	BS6	CS6	DS6	ES6	FS6	Would you consider this (new) business to be hi-tech?

287	28	31	33	99	76	1. Yes
925	100	109	99	277	243	5. No
2	0	1	0	0	0	8. DK
0	0	4	0	0	1	9. NA

Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F
AS7	BS7	CS7	DS7	ES7	FS7

Wave A:
Next I would like to ask some questions about your potential customers. First, please keep in mind that the responses to the following four questions about the location of the customers for the new business should add up to one hundred percent.

Within the first two to three years of operation, what percent of your customers do you expect to be local -- that is, located within 20 miles of the new business?

Wave B:
Next I would like to ask some questions about your current customers. First, please keep in mind that the responses to the following four questions about the location of the customers for the new business should add up to one hundred percent.

Currently, what percent of your customers are local -- that is, located within 20 miles of the new business?

Wave C/D/E/F:
Next I would like to ask some questions about your current customers. First, please keep in mind that the responses to the following four questions about the location of the customers for the (new) business should add up to one hundred percent. I'll be asking about local, regional, national, and international customers.

Currently, what percent of your customers are local -- that is, located within 20 miles of the (new) business?

CODE PERCENT (0-100)
996. No customers -- if vol.
998. DK
999. NA
Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AS8	BS8	CS8	DS8	ES8	FS8	Wave A: (Within the first two to three years of operation, what percent of your customers do you expect to be...) regional -- that is, located more than 20 but less than 100 miles away? Wave B/C/D/E/F: (Currently, what percent of your customers are...) regional -- that is, located more than 20 but less than 100 miles away? CODE PERCENT (0-100) 998. DK 999. NA Wave B/C/D Inap: . Inap, 2-3 in *A50; 996 in *S7 Wave E/F Inap: . Inap, 3 in *A50; 996 in *S7

A	B	C	D	E	F	
AS9	BS9	CS9	DS9	ES9	FS9	Wave A: (Within the first two to three years of operation, what percent of your customers do you expect to be...) national -- that is, located more than 100 miles away but within the US? Wave B/C/D/E/F: (Currently, what percent of your customers are...) national -- that is, located more than 100 miles away but within the US? CODE PERCENT (0-100) 998. DK 999. NA Wave B/C/D Inap: . Inap, 2-3 in *A50; 996 in *S7 Wave E/F Inap: . Inap, 3 in *A50; 996 in *S7

A	B	C	D	E	F
AS10	BS10	CS10	DS10	ES10	FS10

AS10 BS10 CS10 DS10 ES10 FS10   Wave A:
(Within the first two to three years of
operation, what percent of your customers do
you expect to be...)
international -- that is, they normally reside
outside the US?

Wave B/C/D/E/F:
(Currently, what percent of your customers
are...) international -- that is, they
normally reside outside the US?

CODE PERCENT (0-100)
998. DK
999. NA
Wave B/C/D Inap:
.   Inap, 2-3 in *A50; 996 in *S7
Wave E/F Inap:
.   Inap, 3 in *A50; 996 in *S7

A	B	C	D	E	F

A	B	C	D	E	F
AS11	BS11	CS11	DS11	ES11	FS11

AS11 BS11 CS11 DS11 ES11 FS11

Wave A:
Again, the responses to the following three questions about the type of customers the new business will have should add up to one hundred percent.

Within the first two to three years of operation, what percent of your sales do you expect to get from private individuals rather than other businesses or government agencies?

Wave B:
Again, the responses to the following three questions about the type of customers the new business currently has should add up to one hundred percent.

What percent of your sales currently come from...
private individuals rather than other businesses or government agencies?

Wave C/D/E/F:
Again, the responses to the following three questions about the type of customers the (new) business currently has should add up to one hundred percent. I'll be asking about private individuals, private businesses, and government agencies.

What percent of your sales currently come from...
private individuals rather than other businesses or government agencies?

CODE PERCENT (0-100)
996. No customers -- if vol.
998. DK
999. NA
Wave B/C/D Inap:
.   Inap, 2-3 in *A50
Wave E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F

AS12 BS12 CS12 DS12 ES12 FS12 Wave A:
(Within the first two to three years of
operation, what percent of your sales do you
expect to get from...)
other private businesses?

Wave B/C/D/E/F:
(What percent of your sales currently come
from...)
other private businesses?

CODE PERCENT (0-100)
998. DK
999. NA
Wave B/C/D Inap:
.   Inap, 2-3 in *A50; 996 in *S11
Wave E/F Inap:
.   Inap, 3 in *A50; 996 in *S11

A	B	C	D	E	F

AS13 BS13 CS13 DS13 ES13 FS13 Wave A:
(Within the first two to three years of
operation, what percent of your sales do you
expect to get from...)
local, state, or other federal government
agencies?

Wave B/C/D/E/F:
(What percent of your sales currently come
from...)
local, state, or federal government agencies?

CODE PERCENT (0-100)
998. DK
999. NA
Wave B/C/D Inap:
.   Inap, 2-3 in *A50; 996 in *S11
Wave E/F Inap:
.   Inap, 3 in *A50; 996 in *S11

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS14	BS14	CS14	DS14	ES14	FS14	Wave A: Within the first two to three years of operation, what percent of your sales, income and fees would be provided by the single largest customer? Wave B/C/D/E/F: What percent of your sales, income, and fees are <u>currently</u> provided by the single largest customer? [ENTER 1% IF A LOT OF SMALL CUSTOMERS] [PROBE DK: "Does the new business have many small customers?",IF YES, ENTER 1%] CODE PERCENT (1-100) 996. No customers -- if vol. 998. DK 999. NA Wave B/C/D Inap: . Inap, 2-3 in *A50 Wave E/F Inap: . Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ES15	FS15	Compared to a year ago, have you noticed any changes in the preferences or choices of your customers, or have their preferences and choices remained the same?
				124	98	1. Changes
				232	209	5. Remained the same
				9	11	6. No customers -- if vol.
				11	0	8. DK
				0	2	9. NA
						. Inap, 3 in *A50

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

ES16	FS16	What types of changes have you observed in customer preferences or choices? (Any other changes?)

Technology

E	F		
1	2	10.	Want more technology, green technology/energy
6	4	11.	Want demand for more/greater/better technology
0	0	12.	Want change in sales/demand due to technology
1	0	19.	Want other technology

Quality

E	F		
6	8	20.	Expect better quality goods
1	6	21.	Expect better quality service
0	0	22.	Expect faster service
3	0	29.	Expect other quality

Change in Demand

E	F		
5	8	30.	Demand for more options in good/service
5	3	31.	Demand for wider variety of services
0	0	32.	Demand for American-made products
4	6	33.	Demand from luxury to necessity items
38	12	34.	Less expensive options
3	10	35.	Price reduction
6	8	36.	Demand for new/changes made to items/services
5	8	37.	Decrease in demand/Volume of sales reduced
7	10	38.	Decrease in demand/Loss of business due to the economy
26	7	39.	Other change in demand

Change in Good/Service

E	F		
1	0	40.	Made changes to service offered
2	3	49.	Other change in good/service

Reference to the Economy

E	F		
1	0	50.	Difficulty receiving payment
1	1	51.	Reduction of choices/options for consumer
1	0	52.	Move business to abroad
1	2	59.	Other economy
0	0	98.	DK
0	0	99.	NA
		.	Inap, 3 in *A50; 5-6,8-9 in *S15

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

ES16a FS16a What types of changes have you observed in
             customer preferences or choices? (Any other
             changes?)

             <u>Technology</u>
      0   0   10.   Want more technology, green
                           technology/energy
      2   1   11.   Want demand for more/greater/better
                           technology
      0   0   12.   Want change in sales/demand due to
                           technology
      0   0   19.   Want other technology

             <u>Quality</u>
      0   2   20.   Expect better quality goods
      1   1   21.   Expect better quality service
      0   1   22.   Expect faster service
      0   1   29.   Expect other quality

             <u>Change in Demand</u>
      1   0   30.   Demand for more options in good/service
      2   0   31.   Demand for wider variety of services
      2   2   32.   Demand for American-made products
      0   1   33.   Demand from luxury to necessity items
      5   3   34.   Less expensive options
      0   1   35.   Price reduction
      0   1   36.   Demand for new/changes made to
                           items/services
      1   0   37.   Decrease in demand/Volume of sales
                           reduced
      1   2   38.   Decrease in demand/Loss of business due
                           to the economy
      1   4   39.   Other change in demand

             <u>Change in Good/Service</u>
      0   0   40.   Made changes to service offered
      0   0   49.   Other change in good/service

             <u>Reference to the Economy</u>
      0   1   50.   Difficulty receiving payment
      0   0   51.   Reduction of choices/options for
                           consumer
      0   0   52.   Move business to abroad
      0   0   59.   Other economy

    108   77   00.   No second mention
                     .   Inap, 3 in *A50; 5-6,8-9 in *S15

SECTION T: FUTURE EXPECTATIONS AND MOTIVATION

A	B	C	D	E	F	
AT1	BT1	CT1	DT1	ET1	FT1	Which of the following two statements best describes your preference for the future size of this (new) business: I want this (new) business to be as large as possible, or I want a size I can manage myself or with a few key employees?
240	96	66	39	39	32	1. Want it to be as large as possible
966	517	340	242	183	143	5. Want a size to manage by self or with key employees
6	0	4	1	0	0	8. DK
2	0	0	1	0	2	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50

A	B	C	D	E	F	
AT2	BT2	CT2	DT2	ET2	FT2	Wave A: Once this new business is operational, what is the total revenue or income expected in the first twelve months of operation? Wave B/C/D: After this (new) business is operational, what is the total revenue expected in the first twelve months of operation? Wave E/F: After this (new) business is fully operational, what is the total revenue expected in the first twelve months of operation? CODE DOLLAR AMOUNT ($0-999,999,995) 999 999 998. DK 999 999 999. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50

A	B	C	D	E	F	
AT3	BT3	CT3	DT3	ET3	FT3	What annual revenue is expected when the business is in its fifth year of operation? CODE DOLLAR AMOUNT ($0-999,999995) 999 999 998. DK 999 999 999. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50

A	B	C	D	E	F	
AT4	BT4	CT4	DT4	ET4	FT4	Wave A/B/C/D: During the first year of operation, how many managers or employees, including exclusive subcontractors, will be working for this (new) business, not counting owners? Wave E/F: During the first year of full operation, how many managers or employees, including exclusive subcontractors, will be working for this (new) business, not counting owners? CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50

A	B	C	D	E	F	
AT5	BT5	CT5	DT5	ET5	FT5	How many managers or employees, including exclusive subcontractors, will be working for this (new) business when it is five years old, not counting the owners? CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50

A	B	C	D	E	F	
AT6	BT6	CT6	DT6	ET6	FT6	Are you involved in this (new) business to take advantage of a business opportunity or because you have no better choices for work?
972	484	331	221	290	255	1. Take advantage of business opportunity
155	66	48	36	60	40	2. No better choice
51	31	15	16	15	18	3. Combination of both (if vol.)
4	4	0	0	1	1	4. Have a job but seek better employment (if vol.)
31	23	14	5	9	3	8. DK
1	5	2	5	1	3	9. NA Wave B/C/D Inap: . Inap, 1,3 in *A50 Wave E/F Inap: . Inap, 3 in *A50

A	B	C	D	E	F	
AT7						Do you know someone personally who started a business in the past two years?
811						1. Yes
402						5. No
1						8. DK
0						9. NA

SECTION U: EMPLOYMENT STRUCTURE

A	B	C	D	E	F	
	BU1	CU1	DU1	EU1	FU1	Right now, how many people, <u>not counting the owners</u> but including exclusive subcontractors, are working either full or part-time for this (new) business, [TX*A3/A3]? (By exclusive subcontractors we mean people or businesses working on a temporary basis only for this (new) business and not working for others as well.)

CODE NUMBER OF PEOPLE (0-999,995)
999 998.   DK
999 999.   NA
.   Inap, 2-3 in *A50

A	B	C	D	E	F	
	BU2	CU2	DU2	EU2	FU2	Of these people, how many would be considered regular employees, those working full or part-time on a permanent basis?

CODE NUMBER OF PEOPLE (0-999,995)
999 998.   DK
999 999.   NA
.   Inap, 2-3 in *A50; 0,999998-999999 in *U1

A	B	C	D	E	F	
	BU3	CU3	DU3	EU3	FU3	Of these regular employees, how many are full-time, working 35 or more hours per week?

CODE NUMBER OF PEOPLE (0-999,995)
999 998.   DK
999 999.   NA
.   Inap, 2-3 in *A50; 0,999998-999999 in *U1; 0,999998-999999 in *U2

A	B	C	D	E	F	
	BU4	CU4	DU4	EU4	FU4	Of these regular employees, how many are part-time, working less than 35 hours per week?

```
CODE NUMBER OF PEOPLE (0-999,995)
999 998.     DK
999 999.     NA
.            Inap, 2-3 in *A50; 0,999998-999999
             in *U1; 0,999998-999999 in *U2
```

A	B	C	D	E	F	
	BU5	CU5	DU5	EU5	FU5	Of those working for the (new) business, how many would be considered exclusive subcontractors, working full or part-time on a temporary basis?

```
CODE NUMBER OF PEOPLE (0-999,995)
999 998.     DK
999 999.     NA
.            Inap, 2-3 in *A50; 0,999998-999999
             in *U1
```

A	B	C	D	E	F	
	BU6	CU6	DU6	EU6	FU6	As of today, how many of these exclusive subcontractors are working full-time, 35 or more hours per week, for this (new) business?

```
CODE NUMBER OF PEOPLE (0-999,995)
999 998.     DK
999 999.     NA
.            Inap, 2-3 in *A50; 0,999998-999999
             in *U1; 0,999998-999999 in *U5
```

A	B	C	D	E	F	
	BU7	CU7	DU7	EU7	FU7	As of today, how many of these exclusive subcontractors are working part-time, less than 35 hours per week, for this (new) business?

```
CODE NUMBER OF PEOPLE (0-999,995)
999 998.     DK
999 999.     NA
.            Inap, 2-3 in *A50; 0,999998-999999
             in *U1; 0,999998-999999 in *U5
```

A	B	C	D	E	F	
	BU8	CU8	DU8	EU8	FU8	INTERVIEWER CHECKPOINT
	87	89	81	99	85	1. IF MORE THAN ONE OWNER (*G2 > 1) OR ONE OR MORE EMPLOYEES (U1 >= 1) --> GO TO U9
	41	56	51	55	58	2. IF ONE OWNER (*G2 = 1) AND NO EMPLOYEES (U1 = 0/DK/NA) --> GO TO NEXT SECTION
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
	BU9	CU9	DU9	EU9	FU9	As of today, how many owners(, full and part-time employees, or contract workers) are responsible for human resources such as recruitment, hiring, and employee benefits?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 2 in *U8

A	B	C	D	E	F	
	BU10	CU10	DU10	EU10	FU10	(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) sales and marketing, including sales, market research, customer analysis, and promotional activities?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 2 in *U8

A	B	C	D	E	F	
	BU11	CU11	DU11	EU11	FU11	(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) executive administrative functions, such as strategic planning, competitive analysis, shareholder relations, and general management?
						CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA . Inap, 2-3 in *A50; 2 in *U8

A	B	C	D	E	F
	BU12	CU12	DU12	EU12	FU12

(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) research and development of new products and services?

CODE NUMBER OF PEOPLE (0-999,995)
999 998.   DK
999 999.   NA
.   Inap, 2-3 in *A50; 2 in *U8

A	B	C	D	E	F
	BU13	CU13	DU13	EU13	FU13

(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) production and manufacturing, such as producing materials or products, production planning, production control, quality control, storage, and other production activities?

CODE NUMBER OF PEOPLE (0-999,995)
999 998.   DK
999 999.   NA
.   Inap, 2-3 in *A50; 2 in *U8

A	B	C	D	E	F
	BU14	CU14	DU14	EU14	FU14

(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) general administration, such as office management, responding to maintenance requests, purchasing supplies, or training employees in office procedures?

CODE NUMBER OF PEOPLE (0-999,995)
999 998.   DK
999 999.   NA
.   Inap, 2-3 in *A50; 2 in *U8

A	B	C	D	E	F	
	BU15	CU15	DU15	EU15	FU15	(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) financial administration, such as accounting procedures, budgeting, financial analysis, or investment activities?

CODE NUMBER OF PEOPLE (0-999,995)
999 998.   DK
999 999.   NA
.   Inap, 2-3 in *A50; 2 in *U8

A	B	C	D	E	F	
	BU16	CU16	DU16	EU16	FU16	As of today, does this (new) business have any owners(, full or part-time employees, or contract workers) with any other responsibilities, not already mentioned, critical for the success of the business?
	0	0	0	0	0	1. Yes
	87	86	79	98	85	5. No
	0	0	1	0	0	8. DK
	0	3	1	1	0	9. NA
						. Inap, 2-3 in *A50; 2 in *U8

A	B	C	D	E	F	
	BU17	CU17	DU17	EU17	FU17	How many are involved?

CODE NUMBER OF PEOPLE (0-999,995)
999 998.   DK
999 999.   NA
.   Inap, 2-3 in *A50; 2 in *U8; 5,8-9 in *U16

A	B	C	D	E	F	
				EU19	FU19	Compared to previous years, over the past twelve months, has it been easier, about the same, or more difficult to find qualified employees for the business?
				23	15	1. Easier
				45	54	3. About the same
				22	32	5. More difficult
				58	42	6. No job opening in the last 12 months (if vol.)
				2	0	8. DK
				4	0	9. NA
						. Inap, 2-3 in *A50

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SECTION V: EXPENSE STRUCTURE

A	B	C	D	E	F	
	BV2	CV2	DV2	EV2	FV2	We would like to ask about the expected financial profile of the (new) business during the (first/past) full year of operation. You have reported positive monthly cash flow for six months of operation. Based on this, we would like to get your expectations regarding the (first/past) year of operation of this (new) business. We realize these are estimates, and they will be held in strict confidence.

(Based on the current pattern in the (new) business over the past [NUMBER OF MONTHS CALCULATED FROM TODAY MINUS A35] months,) (what would you expect to be/was) the total revenue from the sale of goods, services, or intellectual property in the (first/past) twelve months of operation?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
.   Inap, 2-3 in *A50

A	B	C	D	E	F		
	BV3a	CV3a	DV3a	EV3a	FV3a		TOTAL REVENUE BRACKETED
	0	0	0	0	0	01.	Under $5,000
	1	0	0	0	0	02.	$5,000- 9,999
	0	1	0	0	0	03.	$10,000- 24,999
	2	0	1	1	0	04.	$25,000- 49,999
	1	0	1	0	0	05.	$50,000- 99,999
	0	1	0	1	0	06.	$100,000- 249,999
	0	1	0	1	0	07.	$250,000- 499,999
	0	0	0	0	0	08.	$500,000- 999,999
	0	0	0	0	0	09.	$1,000,000 or more
	0	0	0	0	0	21.	Less than $50,000
	0	0	0	0	0	22.	$50,000 or more
	5	10	4	6	6	99.	NA
	119	132	126	145	137	00.	Inap, 0-999,999,995 in *V2
						.	Inap, 2-3 in *A50

A	B	C	D	E	F		
	BV3b	CV3b	DV3b	EV3b	FV3b	TOTAL	REVENUE SUMMARY
	5	13	12	22	26	01.	Under $5,000
	8	11	9	8	8	02.	$5,000- 9,999
	16	16	25	25	19	03.	$10,000- 24,999
	27	15	21	23	22	04.	$25,000- 49,999
	26	30	27	23	21	05.	$50,000- 99,999
	18	28	14	23	22	06.	$100,000- 249,999
	9	8	8	11	7	07.	$250,000- 499,999
	8	6	8	5	8	08.	$500,000- 999,999
	6	8	4	8	4	09.	$1,000,000 or more
	0	0	0	0	0	21.	Less than $50,000
	0	0	0	0	0	22.	$50,000 or more
	5	10	4	6	6	99.	NA
						.	Inap, 2-3 in *A50

A	B	C	D	E	F	
	BV11	CV11	DV11	EV11	FV11	Wave B/C: For this same twelve month period, what (do you expect will be/was) the <u>total</u> of <u>all</u> expenses paid on behalf of the new business, including wages and salaries to any employees and owners active in managing the business, interest on loans, capital leases, materials, taxes, and so forth?

Wave D/E/F:
Now, for this same twelve-month period, what (will be/was) the <u>total</u> of <u>all</u> expenses paid on behalf of the (new) business(, including wages and salaries to any employees and owners active in managing the business, interest on loans, capital leases, materials, taxes, and so forth)?

```
CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.      DK
999 999 999.      NA
.                 Inap, 2-3 in *A50
```

A	B	C	D	E	F		
	BV12a	CV12a	DV12a	EV12a	FV12a		TOTAL EXPENSES BRACKETED
	0	0	0	0	0	01.	Under $5,000
	0	0	0	0	1	02.	$5,000- 9,999
	1	1	0	0	0	03.	$10,000- 24,999
	0	0	0	0	0	04.	$25,000- 49,999
	2	0	1	0	0	05.	$50,000- 99,999
	0	1	0	0	0	06.	$100,000- 249,999
	0	1	0	0	0	07.	$250,000- 499,999
	0	0	0	0	0	08.	$500,000- 999,999
	0	0	0	0	0	09.	$1,000,000 or more
	0	0	0	0	0	21.	Less than $50,000
	0	0	0	0	0	22.	$50,000 or more
	6	9	3	6	7	99.	NA
	119	133	128	148	135	00.	Inap, 0-999,999,995 in *V11
						.	Inap, 2-3 in *A50

A	B	C	D	E	F		
	BV12b	CV12b	DV12b	EV12b	FV12b	TOTAL	EXPENSES SUMMARY
	19	16	16	29	35	01.	Under $5,000
	9	15	17	14	10	02.	$5,000- 9,999
	29	16	24	30	25	03.	$10,000- 24,999
	18	27	23	17	18	04.	$25,000- 49,999
	23	22	17	21	20	05.	$50,000- 99,999
	10	21	12	16	11	06.	$100,000- 249,999
	5	9	12	9	7	07.	$250,000- 499,999
	5	5	5	7	7	08.	$500,000- 999,999
	4	5	3	5	3	09.	$1,000,000 or more
	0	0	0	0	0	21.	Less than $50,000
	0	0	0	0	0	22.	$50,000 or more
	6	9	3	6	7	99.	NA
						.	Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV32	DV32	EV32	FV32	Wave C/D: Now, for this same twelve-month period, please think about wages, salaries, and benefits. What will be the total of all payments for wages, salaries, and benefits to full- and part-time employees and owners. Please do not include wages, salaries, and benefits to contract workers who work for the business but are not on the business's official payroll. Wave E/F: Now, for this same twelve-month period, please think about the types of expenses that contribute the total expenses of [$V11]. First, what (will be/was) the total of all payments for wages, salaries, and benefits to full- and part-time employees and owners? Please do not include wages, salaries, and benefits to contract workers who work for the business but are not on the business's official payroll. CODE DOLLAR AMOUNT ($0-999,999,995) 999 999 998. DK 999 999 999. NA . Inap, 2-3 in *A50

A	B	C	D	E	F		
		CV33a	DV33a	EV33a	FV33a	TOTAL LABOR PAYMENT BRACKETED	
		0	0	0	0	01.	Under $5,000
		0	0	0	0	02.	$5,000- 9,999
		1	0	0	0	03.	$10,000- 24,999
		1	0	0	0	04.	$25,000- 49,999
		0	0	0	0	05.	$50,000- 99,999
		1	0	0	0	06.	$100,000- 249,999
		0	0	0	0	07.	$250,000- 499,999
		0	1	0	0	08.	$500,000- 999,999
		0	0	0	0	09.	$1,000,000 or more
		0	1	0	0	21.	Less than $50,000
		0	0	0	0	22.	$50,000 or more
		11	5	4	7	99.	NA
		131	125	150	136	00.	Inap, 0-999,999,995 in *V32
						.	Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV33b	DV33b	EV33b	FV33b	TOTAL LABOR PAYMENT SUMMARY

36	54	64	65	01.	Under $5,000
16	9	13	10	02.	$5,000- 9,999
18	21	26	20	03.	$10,000- 24,999
26	15	16	15	04.	$25,000- 49,999
20	12	10	10	05.	$50,000- 99,999
12	11	10	12	06.	$100,000- 249,999
4	2	7	3	07.	$250,000- 499,999
1	2	2	1	08.	$500,000- 999,999
1	0	2	0	09.	$1,000,000 or more
0	1	0	0	21.	Less than $50,000
0	0	0	0	22.	$50,000 or more
11	5	4	7	99.	NA
				.	Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV34	DV34	EV34	FV34	For this same twelve-month period, what (will be/was) the total of all payments for contract workers? Contract workers are people who work for the business but are not on the business's official payroll.

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
.   Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV35a	DV35a	EV35a	FV35a	TOTAL CONTRACT WORKER PAYMENT BRACKETED
		0	0	0	0	01. Under $5,000
		0	0	0	0	02. $5,000- 9,999
		0	0	0	0	03. $10,000- 24,999
		1	0	0	0	04. $25,000- 49,999
		0	0	0	0	05. $50,000- 99,999
		0	0	0	0	06. $100,000- 249,999
		0	1	0	0	07. $250,000- 499,999
		0	0	0	0	08. $500,000- 999,999
		0	0	0	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		7	4	5	6	99. NA
		137	127	149	137	00. Inap, 0-999,999,995 in *V34
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV35b	DV35b	EV35b	FV35b	TOTAL CONTRACT WORKER PAYMENT SUMMARY
		104	102	119	110	01. Under $5,000
		6	5	6	10	02. $5,000- 9,999
		19	8	12	9	03. $10,000- 24,999
		4	3	6	4	04. $25,000- 49,999
		2	5	3	0	05. $50,000- 99,999
		2	1	1	4	06. $100,000- 249,999
		0	3	1	0	07. $250,000- 499,999
		0	1	0	0	08. $500,000- 999,999
		1	0	1	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		7	4	5	6	99. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV36	DV36	EV36	FV36	For this same twelve-month period, what (will be/was) the total spent on research and development of new products and services?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
.   Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV37a	DV37a	EV37a	FV37a	TOTAL RESEARCH BRACKETED
		0	0	0	0	01. Under $5,000
		0	0	0	0	02. $5,000- 9,999
		0	0	0	0	03. $10,000- 24,999
		1	0	0	0	04. $25,000- 49,999
		0	1	0	0	05. $50,000- 99,999
		0	0	0	0	06. $100,000- 249,999
		1	0	0	0	07. $250,000- 499,999
		0	0	0	0	08. $500,000- 999,999
		0	0	0	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		6	3	4	5	99. NA
		137	128	150	138	00. Inap, 0-999,999,995 in *V36
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV37b	DV37b	EV37b	FV37b	TOTAL RESEARCH SUMMARY
		120	114	132	127	01. Under $5,000
		8	7	7	6	02. $5,000- 9,999
		7	4	7	2	03. $10,000- 24,999
		2	1	2	1	04. $25,000- 49,999
		0	3	1	1	05. $50,000- 99,999
		1	0	0	1	06. $100,000- 249,999
		1	0	0	0	07. $250,000- 499,999
		0	0	1	0	08. $500,000- 999,999
		0	0	0	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		6	3	4	5	99. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV38	DV38	EV38	FV38	For this same twelve-month period, what (will be/was) the total spent on the <u>purchase</u> of new or used buildings or other structures, not including undeveloped land? Please do not include rental or lease payments.

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
    .   Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV39a	DV39a	EV39a	FV39a	TOTAL PURCHASED STRUCTURES BRACKETED
		0	0	0	0	01. Under $5,000
		0	0	0	0	02. $5,000- 9,999
		0	0	1	0	03. $10,000- 24,999
		0	0	0	0	04. $25,000- 49,999
		0	0	0	0	05. $50,000- 99,999
		0	0	0	0	06. $100,000- 249,999
		0	0	0	0	07. $250,000- 499,999
		0	0	0	0	08. $500,000- 999,999
		0	0	0	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		7	4	5	5	99. NA
		138	128	148	138	00. Inap, 0-999,999,995 in *V38
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV39b	DV39b	EV39b	FV39b	TOTAL PURCHASED STRUCTURES SUMMARY
		131	124	138	134	01. Under $5,000
		0	0	2	0	02. $5,000- 9,999
		4	0	4	1	03. $10,000- 24,999
		2	2	2	1	04. $25,000- 49,999
		0	2	2	2	05. $50,000- 99,999
		1	0	1	0	06. $100,000- 249,999
		0	0	0	0	07. $250,000- 499,999
		0	0	0	0	08. $500,000- 999,999
		0	0	0	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		7	4	5	5	99. NA
						. Inap, 2-3 in *A50

A   B   C   D   E   F

                CV40   DV40   EV40   FV40   Now, for this same twelve-month period, what
                                                (will be/was) the total spent on the purchase
                                                of land?

                                                CODE DOLLAR AMOUNT ($0-999,999,995)
                                                999 999 998.   DK
                                                999 999 999.   NA
                                                .   Inap, 2-3 in *A50

A   B   C   D   E   F

                CV41a   DV41a   EV41a   FV41   TOTAL PURCHASED LAND BRACKETED

                0   0   0   0   01.   Under $5,000
                0   0   0   0   02. $5,000- 9,999
                0   0   0   0   03. $10,000- 24,999
                0   0   0   0   04. $25,000- 49,999
                0   0   0   0   05. $50,000- 99,999
                0   0   0   0   06. $100,000- 249,999
                0   0   0   0   07. $250,000- 499,999
                0   0   0   0   08. $500,000- 999,999
                0   0   0   0   09. $1,000,000 or more
                0   0   0   0   21.   Less than $50,000
                0   0   0   0   22. $50,000 or more
                6   4   4   5   99.   NA
                139   128   150   138   00.   Inap, 0-999,999,995 in *V40
                                                .   Inap, 2-3 in *A50

A   B   C   D   E   F

                CV41b   DV41b   EV41b   FV41b   TOTAL PURCHASED LAND SUMMARY

                136   124   146   135   01.   Under $5,000
                0   0   1   1   02. $5,000- 9,999
                0   1   2   0   03. $10,000- 24,999
                1   2   1   0   04. $25,000- 49,999
                0   0   0   1   05. $50,000- 99,999
                1   1   0   1   06. $100,000- 249,999
                1   0   0   0   07. $250,000- 499,999
                0   0   0   0   08. $500,000- 999,999
                0   0   0   0   09. $1,000,000 or more
                0   0   0   0   21.   Less than $50,000
                0   0   0   0   22. $50,000 or more
                6   4   4   5   99.   NA
                                                .   Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV42	DV42	EV42	FV42	For this same twelve-month period, what (will be/was) the total spent on the purchase of new or used machinery or equipment?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
.   Inap, 2-3 in *A50

A	B	C	D	E	F		
		CV43a	DV43a	EV43a	FV43a		TOTAL PURCHASED EQUIPMENT BRACKETED
		0	0	0	0	01.	Under $5,000
		0	0	0	0	02.	$5,000- 9,999
		0	0	0	0	03.	$10,000- 24,999
		0	0	0	0	04.	$25,000- 49,999
		0	0	0	0	05.	$50,000- 99,999
		0	0	0	0	06.	$100,000- 249,999
		0	0	0	0	07.	$250,000- 499,999
		0	0	0	0	08.	$500,000- 999,999
		0	0	0	0	09.	$1,000,000 or more
		0	0	0	0	21.	Less than $50,000
		0	0	0	0	22.	$50,000 or more
		5	4	5	5	99.	NA
		140	128	149	138	00.	Inap, 0-999,999,995 in *V42
						.	Inap, 2-3 in *A50

A	B	C	D	E	F		
		CV43b	DV43b	EV43b	FV43b		TOTAL PURCHASED EQUIPMENT SUMMARY
		98	85	118	116	01.	Under $5,000
		16	11	7	8	02.	$5,000- 9,999
		15	16	14	8	03.	$10,000- 24,999
		6	10	4	2	04.	$25,000- 49,999
		1	5	3	3	05.	$50,000- 99,999
		3	0	3	1	06.	$100,000- 249,999
		1	0	0	0	07.	$250,000- 499,999
		0	1	0	0	08.	$500,000- 999,999
		0	0	0	0	09.	$1,000,000 or more
		0	0	0	0	21.	Less than $50,000
		0	0	0	0	22.	$50,000 or more
		5	4	5	5	99.	NA
						.	Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV44	DV44	EV44	FV44	For this same twelve-month period, (what do you expect/was) the total of all interest payments on all loans to be, not including repayment of principal?

CODE DOLLAR AMOUNT ($0-999,995)
999 998.   DK
999 999.   NA
.   Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV45a	DV45a	EV45a	FV45a	TOTAL INTEREST PAYMENTS BRACKETED
		0	0	0	0	01. Under $2,000
		0	1	1	0	02. $2,000- 4,999
		0	0	0	0	03. $5,000- 9,999
		1	0	0	0	04. $10,000- 24,999
		0	0	0	0	05. $25,000- 49,999
		0	0	0	0	06. $50,000- 74,999
		0	0	0	0	07. $75,000- 99,999
		0	0	0	0	08. $100,000- 149,999
		0	0	0	0	09. $150,000 or more
		0	0	0	0	21. Less than $25,000
		0	0	0	0	22. $25,000 or more
		8	5	9	6	99. NA
		136	126	144	137	00. Inap, 0-999,995 in *V44
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV45b	DV45b	EV45b	FV45b	TOTAL INTEREST PAYMENTS SUMMARY
		104	105	115	109	01. Under $2,000
		9	7	7	8	02. $2,000- 4,999
		6	4	8	7	03. $5,000- 9,999
		10	5	6	7	04. $10,000- 24,999
		4	2	2	3	05. $25,000- 49,999
		2	1	0	0	06. $50,000- 74,999
		1	0	4	2	07. $75,000- 99,999
		1	1	0	1	08. $100,000- 149,999
		0	2	3	0	09. $150,000 or more
		0	0	0	0	21. Less than $25,000
		0	0	0	0	22. $25,000 or more
		8	5	9	6	99. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV46	DV46	EV46	FV46	For this same twelve-month period, what (will be/was) the total spent on rental or lease payments for buildings and other structures, not including rental payments for land?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
.   Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV47a	DV47a	EV47a	FV47a	TOTAL LEASED STRUCTURES BRACKETED
		0	0	0	0	01. Under $5,000
		0	0	0	0	02. $5,000- 9,999
		0	0	0	0	03. $10,000- 24,999
		0	0	0	0	04. $25,000- 49,999
		0	0	0	0	05. $50,000- 99,999
		0	0	0	0	06. $100,000- 249,999
		0	0	0	0	07. $250,000- 499,999
		0	0	0	0	08. $500,000- 999,999
		0	0	0	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		5	2	4	5	99. NA
		140	130	150	138	00. Inap, 0-999,999,995 in *V46
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV47b	DV47b	EV47b	FV47b	TOTAL LEASED STRUCTURES SUMMARY
		106	108	128	119	01. Under $5,000
		13	4	7	5	02. $5,000- 9,999
		10	8	6	7	03. $10,000- 24,999
		8	7	7	6	04. $25,000- 49,999
		3	2	1	1	05. $50,000- 99,999
		0	0	0	0	06. $100,000- 249,999
		0	0	0	0	07. $250,000- 499,999
		0	0	1	0	08. $500,000- 999,999
		0	1	0	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		5	2	4	5	99. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV48	DV48	EV48	FV48	For this same twelve-month period, what (will be/was) the total spent on rental or lease payments for land?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
.   Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV49a	DV49a	EV49a	FV49a	TOTAL LEASED LAND BRACKETED
		0	0	0	0	01. Under $5,000
		0	0	0	0	02. $5,000- 9,999
		0	0	0	0	03. $10,000- 24,999
		0	0	0	0	04. $25,000- 49,999
		0	0	0	0	05. $50,000- 99,999
		0	0	0	0	06. $100,000- 249,999
		0	0	0	0	07. $250,000- 499,999
		0	0	0	0	08. $500,000- 999,999
		0	0	0	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		5	2	4	5	99. NA
		140	130	150	138	00. Inap, 0-999,999,995 in *V48
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV49b	DV49b	EV49b	FV49b	TOTAL LEASED LAND SUMMARY
		137	125	146	136	01. Under $5,000
		1	1	0	0	02. $5,000- 9,999
		2	2	2	1	03. $10,000- 24,999
		0	2	2	1	04. $25,000- 49,999
		0	0	0	0	05. $50,000- 99,999
		0	0	0	0	06. $100,000- 249,999
		0	0	0	0	07. $250,000- 499,999
		0	0	0	0	08. $500,000- 999,999
		0	0	0	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		5	2	4	5	99. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV50	DV50	EV50	FV50	For this same twelve-month period, what (will be/was) the total spent on rental or lease payments for machinery or equipment?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
.   Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV51a	DV51a	EV51a	FV51a	TOTAL LEASED EQUIPMENT BRACKETED
		0	0	0	0	01. Under $5,000
		0	0	0	0	02. $5,000- 9,999
		0	0	0	0	03. $10,000- 24,999
		0	0	0	0	04. $25,000- 49,999
		0	0	0	0	05. $50,000- 99,999
		0	0	0	0	06. $100,000- 249,999
		0	0	0	0	07. $250,000- 499,999
		0	0	0	0	08. $500,000- 999,999
		0	0	0	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		5	2	5	5	99. NA
		140	130	149	138	00. Inap, 0-999,999,995 in *V50
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV51b	DV51b	EV51b	FV51b	TOTAL LEASED EQUIPMENT SUMMARY
		129	116	136	127	01. Under $5,000
		6	4	5	7	02. $5,000- 9,999
		3	4	3	1	03. $10,000- 24,999
		1	4	3	3	04. $25,000- 49,999
		0	1	1	0	05. $50,000- 99,999
		1	0	0	0	06. $100,000- 249,999
		0	0	0	0	07. $250,000- 499,999
		0	0	0	0	08. $500,000- 999,999
		0	1	1	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		5	2	5	5	99. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV63	DV63	EV63	FV63	For this same twelve-month period, what (will be/was) the total spent on other expenses?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
.   Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV64a	DV64a	EV64a	FV64a	TOTAL OTHER EXPENSES
		0	0	0	0	01. Under $5,000
		0	0	0	0	02. $5,000- 9,999
		0	0	0	0	03. $10,000- 24,999
		0	0	0	0	04. $25,000- 49,999
		0	0	0	0	05. $50,000- 99,999
		0	0	0	0	06. $100,000- 249,999
		0	0	0	0	07. $250,000- 499,999
		0	0	0	0	08. $500,000- 999,999
		0	0	0	0	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		1	4	5	6	99. NA
		144	128	149	137	00. Inap, 0-999,999,995 in *V63
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV64b	DV64b	EV64b	FV64b	TOTAL OTHER EXPENSES
		110	64	80	74	01. Under $5,000
		7	14	14	17	02. $5,000- 9,999
		11	23	21	18	03. $10,000- 24,999
		2	10	13	7	04. $25,000- 49,999
		5	3	5	6	05. $50,000- 99,999
		3	7	9	7	06. $100,000- 249,999
		4	4	2	4	07. $250,000- 499,999
		2	0	1	2	08. $500,000- 999,999
		0	3	4	2	09. $1,000,000 or more
		0	0	0	0	21. Less than $50,000
		0	0	0	0	22. $50,000 or more
		1	4	5	6	99. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F		
		CV65	DV65	EV65	FV65	OTHER EXPENSES – First mention

A	B	C	D	E	F	#	OTHER EXPENSES – First mention
		2	0	3	6	10.	Taxes
		1	0	0	1	11.	Bank Fees
		0	5	3	3	12.	Dues; fees
		2	2	4	1	13.	Licensing; licenses
		0	0	3	3	14.	Insurance
		1	4	4	9	15.	Advertising; marketing
		1	0	0	0	16.	Pass-through costs
		1	0	2	1	19.	Other expenses
		2	4	7	5	20.	Operating expenses; operations; farm operations
		4	23	12	14	21.	Utilities; fuel
		0	1	3	4	22.	Repairs; improvements
		1	0	2	0	23.	Shipping; packaging
		3	11	15	8	24.	Travel; mileage
		5	15	14	8	30.	Supplies for business/product; ingredients
		2	11	14	16	31.	Office supplies and expenses
		3	0	9	5	39.	Other supplies
		6	14	15	24	40.	Production materials; raw materials; materials costs; materials for product; materials (NFS); cost for creating art
		1	0	0	0	41.	Disposal of hazardous materials
		4	3	5	3	45.	Cost of products selling; merchandise; repurchased product
		2	0	1	5	46.	Inventory/stock
		0	0	0	0	91.	Education
		11	10	8	2	95.	Miscellaneous
		0	0	2	0	98.	DK
		0	0	0	0	99.	NA
						.	Inap, 2-3 in *A50; 0, 999,999,998-999,999,999 in *V63

A	B	C	D	E	F		
		<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
		CV65a	DV65a	EV65a	FV65a	OTHER	EXPENSES
		0	1	5	3	10.	Taxes
		0	0	0	1	11.	Bank Fees
		0	1	5	1	12.	Dues; fees
		1	2	0	2	13.	Licensing; licenses
		2	1	5	1	14.	Insurance
		0	5	7	5	15.	Advertising; marketing
		0	0	0	0	16.	Pass-through costs
		3	0	1	0	19.	Other expenses
		0	2	0	2	20.	Operating expenses; operations; farm operations
		3	7	16	5	21.	Utilities; fuel
		2	5	7	7	22.	Repairs; improvements
		3	0	1	0	23.	Shipping; packaging
		3	2	4	13	24.	Travel; mileage
		0	6	1	1	30.	Supplies for business/product; ingredients
		1	9	5	5	31.	Office supplies and expenses
		1	1	9	2	39.	Other supplies
		0	2	0	4	40.	Production materials; raw materials; materials costs; materials for product; materials (NFS); cost for creating art
		0	0	0	0	41.	Disposal of hazardous materials
		0	0	0	1	45.	Cost of products selling; merchandise; repurchased product
		0	2	2	2	46.	Inventory/stock
		0	1	1	1	91.	Education
		0	11	4	1	95.	Miscellaneous
		33	45	53	61	00.	No second mention
						.	Inap, 2-3 in *A50; 0, 999,999,998-999,999,999 in *V63

A	B	C	D	E	F	
		CV52x	DV52x	EV52x	FV52x	INTERVIEWER CHECKPOINT
		126	123	144	134	1. IF NO "DK/NA" IN ANY V32-V51, V63 AND V11 --> GO TO V52y
		19	9	10	9	2. IF ANY V32-V51= "DK/NA" OR V11 = "DK/NA" --> GO TO V20
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV52y	DV52y	EV52y	FV52y	INTERVIEWER CHECKPOINT
		0	0	0	0	1. IF V11 DOES NOT EQUAL THE SUM OF V32-V51, V63 --> GO TO V52
		126	123	144	134	2. IF V11 EQUALS SUM OF V32-V51 --> GO TO V20
						. Inap, 2-3 in *A50; 2 in *V52x

A	B	C	D	E	F	
		CV52	DV52	EV52	FV52	I'd like to make sure I have this correct. You said that your total expenses in the first twelve months of operation (would be/were) [$V11], but the separate expenses total [SUM $V32-$V51,$V63]. Which is correct?
		0	0	0	0	1. Total correct (V11)
		0	0	0	0	2. Separate expenses correct (V32-V51, V63)
		0	0	0	0	3. Both correct - missing expenses (make comment)
						. Inap, 2-3 in *A50; 2 in *V52x; 2 in *V52y

A	B	C	D	E	F		
	BV20	CV20	DV20	EV20	FV20	INTERVIEWER CHECKPOINT	
	115	131	126	145	135	1.	IF NO "DK" or "NA" IN V2 AND V11 --> GO TO V21
	13	14	6	9	8	2.	IF ANY "DK" IN V2 OR V11 --> GO TO V22
						.	Inap, 2-3 in *A50

A	B	C	D	E	F		
	BV21	CV21	DV21	EV21	FV21	Profit is a business's income after all expenses and taxes have been deducted from the total revenue. Based on what you just said, your total net (profit/loss) for the (first/past) twelve months of operation (would be/was) approximately [V2-V11] dollars. Is this correct?	
	115	131	126	145	135	1.	Yes
	0	0	0	0	0	5.	No
	0	0	0	0	0	8.	DK
	0	0	0	0	0	9.	NA
						.	Inap, 2-3 in *A50; 2 in *V20

A	B	C	D	E	F	
	BV21x	CV21x	DV21x	EV21x	FV21x	CALCULATED PROFIT/LOSS V2-V11

CODE DOLLAR AMOUNT
(-$999,999,995 - $999,999,995)
999 999 999.   NA
Wave B/C/D/E/F Inap:
.   Inap, 2-3 in *A50; 2 in *V20

A	B	C	D	E	F	
	BV22	CV22	DV22	EV22	FV22	Profit is a business's net income after all expenses and taxes have been deducted from the total revenue. (Will/did) this (new) business have a profit or a loss after the (first/past) twelve months of operation?
	11	6	4	5	4	1. Profit
	1	3	0	1	3	5. Loss
	1	1	2	3	0	8. DK
	0	4	0	0	1	9. NA
						. Inap, 2-3 in *A50; 1 in *V20

A	B	C	D	E	F	
	BV23	CV23	DV23	EV23	FV23	For this same twelve month period, what (will be/was) the total (profit/loss) for this new business?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 998.DK
999 999 999.   NA
.   Inap, 2-3 in *A50; 1 in
                   *V20; 8-9 in *V22
(use *V20 to determine positive or negative)

A	B	C	D	E	F	TOTAL PROFIT/LOSS BRACKETED
	BV24a	CV24a	DV24a	EV24a	FV24a	
	0	0	0	0	0	01. Under $5,000
	0	0	0	0	0	02. $5,000- 9,999
	0	0	0	0	0	03. $10,000- 24,999
	0	0	0	0	0	04. $25,000- 49,999
	0	0	0	0	0	05. $50,000- 99,999
	0	0	0	0	0	06. $100,000- 249,999
	1	0	0	0	0	07. $250,000- 499,999
	0	0	0	0	0	08. $500,000- 999,999
	0	0	0	0	0	09. $1,000,000 or more
	0	0	0	0	0	21. Less than $50,000
	0	0	0	0	0	22. $50,000 or more
	8	5	3	3	3	99. NA
	3	4	1	3	4	00. Inap, 0-999,999,995 in *V23
						. Inap, 2-3 in *A50; 1 in *V20; 8-9 in *V22

(use *V20 to determine positive or negative)

A	B	C	D	E	F		
	BV24b	CV24b	DV24b	EV24b	FV24b	TOTAL	PROFIT/LOSS SUMMARY
	3	0	0	0	0	01.	Under $5,000
	0	1	0	0	0	02.	$5,000- 9,999
	0	2	1	0	2	03.	$10,000- 24,999
	0	1	0	1	0	04.	$25,000- 49,999
	0	0	0	2	1	05.	$50,000- 99,999
	0	0	0	0	0	06.	$100,000- 249,999
	1	0	0	0	0	07.	$250,000- 499,999
	0	0	0	0	1	08.	$500,000- 999,999
	0	0	0	0	0	09.	$1,000,000 or more
	0	0	0	0	0	21.	Less than $50,000
	0	0	0	0	0	22.	$50,000 or more
	8	5	3	3	3	99.	NA
						.	Inap, 2-3 in *A50; 1 in *V20; 8-9 in *V22

(use *V20 to determine positive or negative)

A   B   C   D   E   F

A	B	C	D	E	F	
		CV53	DV53	EV53	FV53	As of today, does the business have any cash on hand in checking, savings, money market accounts, certificates of deposit or other time deposits?
		105	96	110	102	1. Yes
		33	36	41	40	5. No
		0	0	3	0	8. DK
		7	0	0	1	9. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV54	DV54	EV54	FV54	As of today, does the business have any accounts receivable?
		75	66	71	66	1. Yes
		64	66	81	76	5. No
		0	0	2	0	8. DK
		6	0	0	1	9. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV55	DV55	EV55	FV55	(As of today,) does the business have any product inventory?
		74	71	78	71	1. Yes
		65	61	74	71	5. No
		0	0	2	0	8. DK
		6	0	0	1	9. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV56	DV56	EV56	FV56	(As of today,) does the business own any equipment or machinery?
		109	100	115	111	1. Yes
		30	32	37	32	5. No
		0	0	2	0	8. DK
		6	0	0	0	9. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV57	DV57	EV57	FV57	(As of today,) does the business own any land, buildings, or other structures?
		28	21	30	28	1. Yes
		111	111	122	115	5. No
		0	0	2	0	8. DK
		6	0	0	0	9. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV58	DV58	EV58	FV58	(As of today,) does the business own any vehicles?
		49	55	61	61	1. Yes
		90	77	91	82	5. No
		0	0	2	0	8. DK
		6	0	0	0	9. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV59	DV59	EV59	FV59	(As of today,) does the business own any other physical property?
		9	8	14	15	1. Yes
		130	124	138	128	5. No
		0	0	2	0	8. DK
		6	0	0	0	9. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV60	DV60	EV60	FV60	(As of today,) does the business own any intellectual property with a market value?
		15	21	22	20	1. Yes
		122	111	129	122	5. No
		2	0	3	1	8. DK
		6	0	0	0	9. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV61	DV61	EV61	FV61	(As of today,) does the business have any other financial assets?
		9	13	8	8	1. Yes
		129	119	144	135	5. No
		1	0	2	0	8. DK
		6	0	0	0	9. NA
						. Inap, 2-3 in *A50

A	B	C	D	E	F	
		CV62	DV62	EV62	FV62	(As of today,) does the business own anything else with a market value?
		10	10	15	7	1. Yes
		129	121	137	136	5. No
		0	1	2	0	8. DK
		6	0	0	0	9. NA
						. Inap, 2-3 in *A50

A   B   C   D   E   F

EV66 FV66 Twelve months ago, what percentage of the business's current assets would have been in the form of accounts receivable?

CODE PERCENT (0-100)
998. DK
999. NA
.   Inap, 2-3 in *A50

A   B   C   D   E   F

EV67 FV67 As of now, what percentage of the business's current assets are in the form of accounts receivable?

CODE PERCENT (0-100)
998. DK
999. NA
.   Inap, 2-3 in *A50

A   B   C   D   E   F

EV68 FV68 Twelve months ago, what percentage of the business's accounts receivable would have taken more than sixty days to be paid?

CODE PERCENT (0-100)
998. DK
999. NA
.   Inap, 2-3 in *A50

A   B   C   D   E   F

EV69 FV69 As of now, what percentage of the business's accounts receivable do you expect to take more than sixty days to be paid?

CODE PERCENT (0-100)
998. DK
999. NA
.   Inap, 2-3 in *A50

A   B   C   D   E   F

EV70 FV70 Twelve months ago, what percentage of the business's current assets would have been written off as uncollectible or bad debts?

CODE PERCENT (0-100)
998. DK
999. NA
.   Inap, 2-3 in *A50

A   B   C   D   E   F

EV71 FV71 As of now, what percentage of the business's accounts receivable do you expect to be written off as uncollectible or bad debts?

CODE PERCENT (0-100)
998. DK
999. NA
.   Inap, 2-3 in *A50

A   B   C   D   E   F

EV72 FV72 Twelve months ago, what percentage of the business's accounts payable offered discounts for early payments?

CODE PERCENT (0-100)
998. DK
999. NA
.   Inap, 2-3 in *A50

A   B   C   D   E   F

EV73 FV73 As of now, what percentage of the business's accounts payable offer discounts for early payments?

CODE PERCENT (0-100)
998. DK
999. NA
.   Inap, 2-3 in *A50

SECTION W: RESPONDENTS' MOTIVATION

A	B	C	D	E	F	

AW1

Please indicate the extent to which the following were important to you for establishing this new business.

To achieve a higher position in society. To what extent was that important -- no extent, a little, some, a great, or a very great extent?

623	1.	No extent
252	2.	A little
174	3.	Some
83	4.	A great
81	5.	A very great extent
1	8.	DK
0	9.	NA

A	B	C	D	E	F	

AW2

To have greater flexibility for your personal and family life. To what extent was that important -- no extent, a little, some, a great, or a very great extent?

116	1.	No extent
111	2.	A little
179	3.	Some
416	4.	A great
392	5.	A very great extent
0	8.	DK
0	9.	NA

A	B	C	D	E	F	

AW3

To continue a family tradition. (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)

853	1.	No extent
102	2.	A little
72	3.	Some
109	4.	A great
78	5.	A very great extent
0	8.	DK
0	9.	NA

A	B	C	D	E	F

AW4

To be respected by your friends.(To what extent was that important -- no extent, a little, some, a great, or a very great extent?)

696	1. No extent
186	2. A little
161	3. Some
116	4. A great
54	5. A very great extent
1	8. DK
0	9. NA

A	B	C	D	E	F

AW5

To have considerable freedom to adapt your own approach to work. (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)

78	1. No extent
62	2. A little
185	3. Some
496	4. A great
393	5. A very great extent
0	8. DK
0	9. NA

A	B	C	D	E	F

AW6

To give yourself, your spouse, and your children financial security. (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)

131	1. No extent
92	2. A little
154	3. Some
439	4. A great
396	5. A very great extent
2	8. DK
0	9. NA

A	B	C	D	E	F

AW7

To follow the example of a person you admire. (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)

611	1. No extent
171	2. A little
168	3. Some
172	4. A great
91	5. A very great extent
1	8. DK
0	9. NA

A	B	C	D	E	F	
AW8						**To build a business your children can inherit**. (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
506						1. No extent
128						2. A little
183						3. Some
215						4. A great
180						5. A very great extent
2						8. DK
0						9. NA

A	B	C	D	E	F	
AW9						**To earn a larger personal income**. (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
119						1. No extent
95						2. A little
249						3. Some
471						4. A great
279						5. A very great extent
1						8. DK
0						9. NA

A	B	C	D	E	F	
AW10						**To achieve something and get recognition for it**. (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
390						1. No extent
194						2. A little
263						3. Some
246						4. A great
121						5. A very great extent
0						8. DK
0						9. NA

A	B	C	D	E	F	
AW11						**To develop an idea for a product**. (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
565						1. No extent
144						2. A little
174						3. Some
225						4. A great
103						5. A very great extent
1						8. DK
2						9. NA

A	B	C	D	E	F

AW12

To have a chance to build great wealth or a very high income. (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)

A					
334					1. No extent
160					2. A little
258					3. Some
285					4. A great
177					5. A very great extent
0					8. DK
0					9. NA

A	B	C	D	E	F

AW13

To fulfill a personal vision. (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)

A					
126					1. No extent
97					2. A little
241					3. Some
442					4. A great
308					5. A very great extent
0					8. DK
0					9. NA

A	B	C	D	E	F

AW14

To have the power to greatly influence an organization. (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)

A					
624					1. No extent
166					2. A little
180					3. Some
148					4. A great
96					5. A very great extent
0					8. DK
0					9. NA

SECTION X: RESPONDENTS' INFORMATION

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX1	BX1	CX1	DX1	EX1	FX1	Wave A: Now I would like to ask some questions about you.

Aside from this new business, do you own another small business or are you self-employed in some other way?

Wave B/C/D/E/F:
Now I would like to ask some questions about you.

Aside from this start-up business you are working on, do you own another small business or are you self-employed in some other way?

A	B	C	D	E	F		
153	74	59	45	36	20	1.	Yes, small business owner
218	132	75	60	51	39	2.	Yes, self-employed
839	403	273	174	134	117	5.	No, neither
0	2	3	2	0	0	6.	Only working on this business (if vol.)
3	2	0	2	0	0	8.	DK
1	0	0	0	1	1	9.	NA

Wave B/C/D/E/F Inap:
.   Inap, 1,3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX2	BX2	CX2	DX2	EX2	FX2	Are you managing a business owned by someone else, either as the (senior) executive or part of the senior management team, not related to this (new) business?

A	B	C	D	E	F		
141	80	53	33	24	27	1.	Yes
1072	532	357	250	197	149	5.	No
1	1	0	0	1	0	8.	DK
0	0	0	0	0	1	9.	NA

Wave B/C/D/E/F Inap:
.   Inap, 1,3 in *A50

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX3	BX3	CX3	DX3	EX3	FX3	How many hours a week do you spend on housekeeping and childcare activities?

CODE NUMBER OF HOURS (0-168)
998. DK
999. NA
Wave B/C/D/E/F Inap:
.   Inap, 1,3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CX3a	DX3a	EX3a	FX3a	How many hours a week do you spend on housekeeping and childcare activities?

UNIT OF TIME

		24	14	13	10	1. Day
		381	269	208	165	2. Week
						. Inap, 1,3 in *A50; 998-999 in *X3

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX4	BX4	CX4	DX4	EX4	FX4	Are you a full-time or part-time student?
44	27	19	10	8	5	1. Yes, full time
97	42	25	21	12	8	2. Yes, part time
1073	544	366	252	202	164	5. No, not a student
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave B/C/D/E/F Inap:
.   Inap, 1,3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX5	BX5	CX5	DX5	EX5	FX5	Are you unemployed?
303	145	92	55	46	30	1. Yes
909	465	317	228	176	146	5. No
2	2	1	0	0	0	8. DK
0	1	0	0	0	1	9. NA

Wave B/C/D/E/F Inap:
.   Inap, 1,3 in *A50

A	B	C	D	E	F	
AX6	BX6	CX6	DX6	EX6	FX6	Are you disabled?
150	89	80	48	46	36	1. Yes
1063	523	330	235	176	141	5. No
1	1	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50

A	B	C	D	E	F	
AX7	BX7	CX7	DX7	EX7	FX7	Have you ever retired?
149	95	73	50	49	40	1. Yes
1065	517	337	232	173	137	5. No
0	0	0	1	0	0	8. DK
0	1	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50

A	B	C	D	E	F	
AX8						Have you worked on a full time basis for an established work organization any time in the last five years?
860						1. Yes
352						5. No
2						8. DK
0						9. NA

A	B	C	D	E	F	
AX9						How many years was the longest period of continual employment at one employer?
						CODE NUMBER OF YEARS (0.0-95.0)
						[ANSWER VERIFIED IF RESPONDENT WOULD HAVE BEEN UNDER 18]
						98. DK
						99. NA

A	B	C	D	E	F	
AX10						Do you currently still work for this employer?
306						1. Yes
883						5. No
0						8. DK
7						9. NA
						. Inap, 0 in AX9

A	B	C	D	E	F	
AX11						For this employer what (is/was) your (current/last) job title? -- 2000 OCC 3-DIGIT CODES

SEE MASTER OCCUPATION CODES
998. DK
999. NA
.   Inap, 0 in AX9

A	B	C	D	E	F	
AX12						How would you describe your (last) position: a worker, a manager, supervisor, or executive responsible for an operational unit, a staff person providing support to the operational units, or a combination of managerial and staff functions?

326	1.	Worker
283	2.	Manager, supervisor, or executive
99	3.	Support staff
480	4.	Combination of managerial and staff functions
0	8.	DK
8	9.	NA
	.	Inap, 0 in AX9

A	B	C	D	E	F	
AX13						How many years (have you had/did you have) this position?

CODE NUMBER OF YEARS (0.1-95.0)
[ANSWER VERIFIED IF RESPONDENT WOULD HAVE BEEN UNDER 18]
98. DK
99. NA
.   Inap, 0 in AX9

A	B	C	D	E	F	
AX14						Following the chain of command, how many people (are/were) between you and the Chief Operating Officer?

CODE NUMBER OF PEOPLE (1-999,995)
000 000.   Chief operating officer
999 998.   DK
999 999.   NA
.   Inap, 0 in AX9

A	B	C	D	E	F

AX15

Considering the entire organization at all locations, about how many people (are/were) on the payroll?

CODE NUMBER OF PEOPLE (1-999,995)
999 998.   DK
999 999.   NA
.   Inap, 0 in AX9

A	B	C	D	E	F

AX16

How many people (do/did) you supervise?

CODE NUMBER OF PEOPLE (0-999,995)
999 998.   DK
999 999.   NA
.   Inap, 0 in AX9

A	B	C	D	E	F

AX17

In your workgroup or unit, (is/was) it almost all men, about seventy five percent men, fifty percent men and fifty percent women, seventy five percent women or almost all women?

349	1.	Almost all men
218	2.	75% men
273	3.	50% men and 50% women
145	4.	75% women
199	5.	Almost all women
5	8.	DK
7	9.	NA
	.	Inap, 0 in AX9

A	B	C	D	E	F

AX18

(Is/Was) this employer a public sector or government organization, a not-for-profit organization, a stable private sector business, a growing private sector business, or a declining private sector business?

273	1.	Public or government
94	2.	Not-for-profit
308	3.	Stable private
412	4.	Growing private
86	5.	Declining private
15	8.	DK
8	9.	NA
	.	Inap, 0 in AX9

A	B	C	D	E	F	
	BX19	CX19	DX19	EX19	FX19	In terms of current work activity, are you working for others for pay?
	341	205	135	107	90	1. Yes
	270	204	148	115	86	5. No
	1	1	0	0	0	8. DK
	1	0	0	0	1	9. NA
						. Inap, 1,3 in *A50

A	B	C	D	E	F	
	BX20	CX20	DX20	EX20	FX20	Are you working for others 35 hours or more per week, or less than 35 hours per week?
	232	135	85	61	56	1. 35 hours or more per week
	108	70	50	46	34	5. Less than 35 hours per week
	0	0	0	0	0	8. DK
	1	0	0	0	0	9. NA
						. Inap, 1,3 in *A50; 5,8-9 in *X19

SECTION Y: RESPONDENTS' CHARACTERISTICS

A   B   C   D   E   F

AY1   I am going to describe some characteristics.
                                                 Please tell me if you strongly agree, agree,
                                                 neither agree nor disagree, disagree, or
                                                 strongly disagree with whether these
                                                 statements accurately describe you.

                                                 I consider myself a loner. How accurately
                                                 would this describe you –- would you say that
                                                 you strongly agree, agree, neither agree nor
                                                 disagree, disagree, or strongly disagree?

111   1.   Strongly agree
260   2.   Agree
156   3.   Neither
368   4.   Disagree
318   5.   Strongly disagree
  0   8.   DK
  1   9.   NA

A   B   C   D   E   F

AY2   Whatever emotion I feel on the inside tends to
                                                 show on the outside. How accurately would
                                                 this describe you –- would you say that you
                                                 strongly agree, agree, neither agree nor
                                                 disagree, disagree, or strongly disagree?

145   1.   Strongly agree
355   2.   Agree
140   3.   Neither
396   4.   Disagree
176   5.   Strongly disagree
  2   8.   DK
  0   9.   NA

A   B   C   D   E   F

AY3   I can talk to almost anybody about almost
                                                 anything. (How accurately would this describe
                                                 you –- would you say that you strongly agree,
                                                 agree, neither agree nor disagree, disagree,
                                                 or strongly disagree?)

519   1.   Strongly agree
507   2.   Agree
 51   3.   Neither
105   4.   Disagree
 32   5.   Strongly disagree
  0   8.   DK
  0   9.   NA

A	B	C	D	E	F	

AY4

Starting this new business is much more desirable than other career opportunities I have. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

473						1. Strongly agree
504						2. Agree
142						3. Neither
79						4. Disagree
14						5. Strongly disagree
2						8. DK
0						9. NA

A	B	C	D	E	F	

AY5

If I start this new business, it will help me achieve other important goals in my life. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

477						1. Strongly agree
586						2. Agree
79						3. Neither
56						4. Disagree
15						5. Strongly disagree
1						8. DK
0						9. NA

A	B	C	D	E	F	

AY6

Overall, my skills and abilities will help me start this new business. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

650						1. Strongly agree
523						2. Agree
21						3. Neither
17						4. Disagree
3						5. Strongly disagree
0						8. DK
0						9. NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>

AY7

<u>My past experience will be very valuable in starting this new business</u>. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

649					1. Strongly agree
465					2. Agree
35					3. Neither
54					4. Disagree
11					5. Strongly disagree
0					8. DK
0					9. NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>

AY8

<u>I am confident I can put in the effort needed to start this new business</u>. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

701					1. Strongly agree
481					2. Agree
24					3. Neither
6					4. Disagree
2					5. Strongly disagree
0					8. DK
0					9. NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>

AY9

<u>There is no limit as to how long I would give maximum effort to establish this new business</u>. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

508					1. Strongly agree
490					2. Agree
74					3. Neither
131					4. Disagree
10					5. Strongly disagree
1					8. DK
0					9. NA

A	B	C	D	E	F

AY10

My personal philosophy is to "do whatever it takes" to establish my own business. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

456						1. Strongly agree
521						2. Agree
115						3. Neither
106						4. Disagree
14						5. Strongly disagree
2						8. DK
0						9. NA

456 1. Strongly agree
521 2. Agree
115 3. Neither
106 4. Disagree
14   5. Strongly disagree
2   8. DK
0   9. NA

A	B	C	D	E	F

AY11

I rarely show my feelings. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

95   1. Strongly agree
280 2. Agree
135 3. Neither
529 4. Disagree
173 5. Strongly disagree
2   8. DK
0   9. NA

A	B	C	D	E	F

AY12

I enjoy having a clear and structured mode of life. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

254 1. Strongly agree
638 2. Agree
131 3. Neither
154 4. Disagree
35   5. Strongly disagree
1   8. DK
1   9. NA

A	B	C	D	E	F	

AY13

I enjoy the uncertainty of going into a new situation without knowing what might happen. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

148						1. Strongly agree
460						2. Agree
166						3. Neither
374						4. Disagree
63						5. Strongly disagree
3						8. DK
0						9. NA

A	B	C	D	E	F	

AY14

I would describe myself as indecisive. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

28						1. Strongly agree
138						2. Agree
120						3. Neither
632						4. Disagree
293						5. Strongly disagree
3						8. DK
0						9. NA

A	B	C	D	E	F	

AY15

I dislike it when a person's statement could mean many different things. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)

176						1. Strongly agree
586						2. Agree
178						3. Neither
233						4. Disagree
38						5. Strongly disagree
2						8. DK
1						9. NA

A	B	C	D	E	F	
AY16						When thinking about a problem, I consider as many different opinions on the issues as possible. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
356						1. Strongly agree
722						2. Agree
47						3. Neither
81						4. Disagree
8						5. Strongly disagree
0						8. DK
0						9. NA

SECTION Z: HOUSEHOLD INFORMATION

A	B	C	D	E	F	
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AZ0

How many years in total have you been living
in the <u>county</u> where you currently reside?
[ENTER "1" FOR ONE YEAR OR LESS]

CODE NUMBER OF YEARS
996. All my life (if vol.)
998. DK
999. NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AZ1

How many years in total have you been living
in [STATE]?
[ENTER "1" FOR ONE YEAR OR LESS]

CODE NUMBER OF YEARS
996. All my life (if vol.)
998. DK
999. NA
.   Inap, 996 in AZ0

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AZ2

Were you born in the United States?

1149   1.   Yes
  65   5.   No
   0   8.   DK
   0   9.   NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	

AZ3

How many years in total have you lived in the
United States?
[ENTER "1" FOR ONE YEAR OR LESS]

CODE NUMBER OF YEARS
998. DK
999. NA
.   Inap, 1,8-9 in AZ2

<u>A</u>   <u>B</u>   <u>C</u>   <u>D</u>   <u>E</u>   <u>F</u>

AZ4   In what country were you born?

1   009.   Argentina
1   018.   Barbados
1   020.   Belgium
1   025.   Bolivia
1   027.   Botswana
1   035.   Cameroon
4   036.   Canada
1   048.   Costa Rica
1   049.   Cote D'Ivore (Ivory Coast)
1   051.   Cuba
2   057.   Dominican Republic
1   061.   El Salvador
1   064.   Estonia
2   069.   France
6   075.   Germany
1   079.   Grenada
2   090.   India
1   092.   Iran
1   094.   Ireland
1   096.   Italy
6   097.   Jamaica
1   098.   Japan
1   101.   Kenya
1   106.   Latvia
5   126.   Mexico
1   128.   Moldova
1   143.   Nigeria
2   154.   Philippines
1   157.   Puerto Rico
1   161.   Russia
1   185.   Suriname
1   190.   Taiwan
3   197.   Trinidad & Tobago
1   199.   Turkey
1   203.   Ukraine
5   205.   United Kingdom (England, Wales,
                                                   Scotland, Northern Ireland)

                                            OTHER LOCATIONS
1   218.   Yugoslavia
1   219.   West Africa

0   998.   DK
0   999.   NA
                                            .   Inap, 1,8-9 in AZ2

A	B	C	D	E	F

AZ5   Are you a citizen of the United States?

A	B	C	D	E	F

45						1. Yes
19						5. No
0						8. DK
1						9. NA
						. Inap, 1,8-9 in AZ2

A	B	C	D	E	F

AZ6   Was your father born in the United States?

1090						1. Yes
113						5. No
11						8. DK
0						9. NA

A	B	C	D	E	F

AZ7   Was your mother born in the United States?

1097						1. Yes
111						5. No
6						8. DK
0						9. NA

A	B	C	D	E	F

AZ8   Did your parents ever work for themselves or run their own businesses, alone or together?

631						1. Yes
578						5. No
5						8. DK
0						9. NA

A	B	C	D	E	F

AZ9   Did you ever work full time or part time for your parents' business?
[PROBE IF "YES": Did you work full time or part time?]

143						1. Yes, full time
203						2. Yes, part time
284						5. No
1						8. DK
0						9. NA
						. Inap, 5,8-9 in AZ8

A   B   C   D   E   F

AZ10   Altogether including you and any others, how
                                        many adults 18 years and older regularly live
                                        in your household?

                                        CODE NUMBER OF ADULTS (1-20)
                                        98.   DK
                                        99.   NA

A   B   C   D   E   F

AZ11   How many children seventeen years and younger
                                        live in your household?

                                        CODE NUMBER OF CHILDREN (0-20)
                                        98.   DK
                                        99.   NA

A   B   C   D   E   F

AZ12   How many children do you have in college?

                                        CODE NUMBER OF CHILDREN (0-20)
                                        98.   DK
                                        99.   NA

A   B   C   D   E   F

AZ13   In addition to people who live with you, how
                                        many other people are financially dependent on
                                        you?

                                        CODE NUMBER OF PEOPLE (0-20)
                                        98.   DK
                                        99.   NA

A	B	C	D	E	F	
AZ14	BZ14	CZ14	DZ14	EZ14	FZ14	What was your total household income from all sources, and before taxes, in [LAST YEAR]? Be sure to include income from work, government benefits, pensions, and all other sources for all members of your household.

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F		
AZ15a	BZ15a	CZ15a	DZ15a	EZ15a	FZ15a	HOUSEHOLD INCOME BRACKETED	
2	1	0	0	1	0	01.	Under $5,000
1	0	0	0	1	0	02.	$5,000- 9,999
1	1	0	0	2	0	03.	$10,000- 19,999
4	1	2	0	0	2	04.	$20,000- 29,999
2	1	0	2	0	1	05.	$30,000- 39,999
1	2	0	1	2	0	06.	$40,000- 49,999
3	3	2	1	2	0	07.	$50,000- 59,999
3	1	1	0	3	2	08.	$60,000- 79,999
2	3	0	1	1	2	09.	$80,000- 99,999
8	4	1	0	1	0	10.	$100,000- 149,999
1	1	0	0	0	0	11.	$150,000- 199,999
0	1	2	0	0	0	12.	$200,000- 299,999
0	0	0	0	0	0	13.	$300,000- 499,999
0	0	0	0	0	0	14.	$500,000 or more
0	1	2	2	0	0	21.	Less than $50,000
6	2	4	1	1	2	22.	$50,000 or more
75	34	30	12	14	15	99.	NA
1105	685	511	395	348	296	00.	Inap, 1-999 999 995 in *Z14

Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F		
AZ15b	BZ15b	CZ15b	DZ15b	EZ15b	FZ15b	HOUSEHOLD INCOME SUMMARY	
14	16	10	4	8	1	01.	Under $5,000
33	27	13	6	8	9	02.	$5,000- 9,999
74	53	46	35	35	19	03.	$10,000- 19,999
99	65	42	38	36	33	04.	$20,000- 29,999
127	78	50	39	37	26	05.	$30,000- 39,999
136	71	59	34	29	33	06.	$40,000- 49,999
96	58	34	36	32	27	07.	$50,000- 59,999
198	110	87	59	46	38	08.	$60,000- 79,999
110	70	49	49	44	37	09.	$80,000- 99,999
139	87	59	44	46	34	10.	$100,000- 149,999
50	30	32	26	15	21	11.	$150,000- 199,999
43	25	23	17	16	12	12.	$200,000- 299,999
8	8	8	6	6	7	13.	$300,000- 499,999
6	6	7	7	3	6	14.	$500,000 or more
0	1	2	2	0	0	21.	Less than $50,000
6	2	4	1	1	2	22.	$50,000 or more
75	34	30	12	14	15	99.	NA
						Wave B/C/D/E/F Inap:	
						.	Inap, 3 in *A50

A	B	C	D	E	F	
AZ28	BZ28	CZ28	DZ28	EZ28	FZ28	Do you or anyone in your household own the house you live in?

A	B	C	D	E	F	
865	550	417	310	280	244	1. Yes
347	186	136	104	96	74	5. No
0	2	0	0	0	0	8. DK
2	3	2	1	0	2	9. NA

Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AZ29	BZ29	CZ29	DZ29	EZ29	FZ29	What would be the current market value of the home if it were sold today?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 5,8-9 in AZ28
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *Z28

A	B	C	D	E	F	
AZ30	BZ30	CZ30	DZ30	EZ30	FZ30	Is there a first mortgage or land contract on this home?

A	B	C	D	E	F	
573	378	282	202	170	140	1. Yes
275	166	128	106	108	102	5. No
11	3	6	2	1	1	8. DK
6	3	1	0	1	1	9. NA

Wave A Inap:
.   Inap, 5,8-9 in AZ28
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *Z28

A	B	C	D	E	F	
AZ31	BZ31	CZ31	DZ31	EZ31	FZ31	How much is still owed after the most recent payment was made?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave A Inap:
.   Inap, 5,8-9 in AZ28; 5,8-9 in AZ30
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 5,8-9 in *Z28; 5,8-9 in *Z30

A   B   C   D   E   F

				EZ31a	FZ31a

EZ31a FZ31a What is the current amount of all outstanding
loans that use your primary residence as
collateral, such as second mortgages or home
equity loans?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
.   Inap, 3 in *A50; 5,8-9 in *Z28

A   B   C   D   E   F

AZ32 BZ32 CZ32 DZ32 EZ32 FZ32   Wave A/B/C/D:
Next, it would be useful to have an estimate
of all the other debts of all members of the
household(, not including the first mortgage
on the primary residence). What is the
current amount of all outstanding loans, such
as mortgages on other property, home equity
loans, land contracts, automobile loans,
credit card balances, education loans, and the
like(, not including the first mortgage on the
primary residence)?

Wave E/F:
Next, it would be useful to have an estimate
of all the other debts of all members of the
household (not including all mortgages, land
contracts, or home equity loans related to the
primary residence). What is the current amount
of all outstanding loans, such as mortgages or
land contracts on other property, automobile
loans, credit card balances, education loans,
and the like (not including any loans based on
the primary residence)?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

A   B   C   D   E   F

AZ33 BZ33 CZ33 DZ33 EZ33 FZ33   An estimate of all of the household's savings
and investments would also be useful. What
would be the current value of stocks, bonds,
mutual funds, saving accounts, checking
accounts, retirement accounts, non-
incorporated business assets, and the like?

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AZ34	BZ34	CZ34	DZ34	EZ34	FZ34	What would be the total current value of any other real estate, cars, or other vehicles, such as boats or recreational vehicles, home furnishings, jewelry, and the like? Do not include savings and financial investments.

CODE DOLLAR AMOUNT ($0-999,999,995)
999 999 998.   DK
999 999 999.   NA
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AZ35	BZ35	CZ35	DZ35	EZ35	FZ35	INTERVIEWER CHECKPOINT
1006	624	473	369	335	282	1. IF NO DK/NA IN *Z29, *Z31-*Z34 --> GO TO Z36
208	117	82	46	41	38	2. IF ANY DK/NA IN *Z29, *Z31-*Z34 --> GO TO Z37

Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F	
AZ36	BZ36	CZ36	DZ36	EZ36	FZ36	Based on what you just said, your total household net worth would be approximately [Z29-Z31(-Z31a)-Z32+Z33+Z34] dollars. Is this correct?
1006	624	473	369	335	282	1. Yes
0	0	0	0	0	0	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA

Wave A Inap:
.   Inap, 2 in AZ35
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50; 2 in *Z35

A	B	C	D	E	F		
AZ36x	BZ36x	CZ36x	DZ36x	EZ36x	FZ36x		HOUSEHOLD NET WORTH CALCULATED [Z29-Z31(-Z31a)-Z32+Z33+Z34]

CODE DOLLAR AMOUNT
(-$999,999,995 to $999,999,995)
999 999 999.   NA
Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F		
AZ37a	BZ37a	CZ37a	DZ37a	EZ37a	FZ37a		HOUSEHOLD NET WORTH BRACKETED
0	0	0	0	0	1	01.	Less than -$100,000
0	0	0	0	0	0	02.	-$100,000- -$50,001
0	0	1	0	1	0	03.	-$50,000- -$1
38	20	15	9	5	8	04.	$0- $99,999
26	13	13	7	4	3	05.	$100,000- $249,999
34	24	13	7	8	10	06.	$250,000- $499,999
27	15	9	6	6	1	07.	$500,000- $749,000
14	3	2	2	0	1	08.	$750,000- $999,999
1	4	3	3	0	1	09.	$1,000,000- $2,499,999
0	1	0	0	1	0	10.	$2,500,000- $4,999,999
1	1	0	0	0	0	11.	$5,000,000- $9,999,999
1	0	1	0	0	0	12.	$10,000,000 or more
8	7	4	2	0	1	21.	Less than $500,000
17	12	7	4	8	5	22.	$500,000 or more
41	17	14	6	8	7	99.	NA
1006	624	473	369	335	282	00.	Inap, ANY AMOUNT IN *Z36x

Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

A	B	C	D	E	F		
AZ37b	BZ37b	CZ37b	DZ37b	EZ37b	FZ37b		HOUSEHOLD NET WORTH SUMMARY
5	6	1	2	5	5	01.	Less than -$100,000
15	7	5	6	6	3	02.	-$100,000- -$50,001
93	55	34	33	35	18	03.	-$50,000- $1
387	218	170	132	102	99	04.	$0- $99,999
241	146	96	69	71	49	05.	$100,000- $249,999
170	105	81	62	60	59	06.	$250,000- $499,999
90	61	52	27	22	17	07.	$500,000- $749,000
48	33	24	22	22	13	08.	$750,000- $999,999
73	54	49	39	30	32	09.	$1,000,000- $2,499,999
17	13	11	7	3	8	10.	$2,500,000- $4,999,999
5	4	3	2	3	3	11.	$5,000,000- $9,999,999
4	3	4	2	1	1	12.	$10,000,000 or more
8	7	4	2	0	1	21.	Less than $500,000
17	12	7	4	8	5	22.	$500,000 or more
41	17	14	6	8	7	99.	NA

Wave B/C/D/E/F Inap:
.   Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ48						We appreciate your help very much. We would like to know if the interview has affected your interest in starting a new business. Now that you have completed the interview, are you <u>more</u> or <u>less</u> interested in starting a new business?
706						1. More interested
481						3. Neither/no effect (if vol.)
23						5. Less interested
3						8. DK
1						9. NA

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MASTER NAICS INDUSTRY CODES

MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT

AGRICULTURE
111334.	Berry (except Strawberry) farming
111419.	Other Food crops grown under cover
111421.	Nursery and tree production
111422.	Floriculture production
111940.	Hay farming
111998.	All other miscellaneous crop farming
112000.	Animal production
112110.	Beef cattle ranching and farming, including feedlots
112111.	Beef cattle ranching and farming
112120.	Dairy cattle and milk production
112210.	Hog and pig farming
112390.	Other poultry production
112420.	Goat farming
112910.	Apiculture
112920.	Horses and other equine production
112990.	All other animal production
113210.	Forest nurseries and gathering of forest products
114210.	Hunting and trapping
115112.	Soil preparation, planting, and cultivating
115210.	Support activities for animal production

MINING
210000.	Mining
213112.	Support activities for oil and gas operations
213114.	Support activities for metal mining

CONSTRUCTION
230000.	Construction
236000.	Construction of buildings
236100.	Residential building construction
236115.	New single-family housing construction (except operative builders)
236117.	Hew housing operative builders
236118.	Residential remodelers
236220.	Commercial and institutional building construction
237110.	Water and sewer line and related structures construction
237120.	Oil and gas pipeline and related structures construction
237130.	Power and communication line and related structures construction
237210.	Land subdivision
237990.	Other heavy and civil engineering construction
238110.	Poured concrete foundation and structure contractors
238120.	Structural steel and precast concrete contractors
238140.	Masonry contractors
238160.	Roofing contractors

MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

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238210.      Electrical contractors
238220.      Plumbing, heating, and air-conditioning contractors
238290.      Other building equipment contractors
238310.      Drywall and insulation contractors.
238320.      Painting and wall covering contractors
238330.      Flooring contractors
238350.      Finish carpentry contractors
238390.      Other building finishing contractors
238910.      Site preparation contractors
238990.      All other specialty trade contractors
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MANUFACTURING
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311320.      Chocolate and confectionery manufacturing from cacao beans
311340.      Nonchocolate confectionery manufacturing
311421.      Fruit and vegetable canning
311513.      Cheese manufacturing
311520.      Ice cream and frozen dessert manufacturing
311811.      Retail bakeries
311812.      Commercial bakeries
311991.      Perishable prepared food manufacturing
312111.      Soft drink manufacturing
314999.      All other miscellaneous textile product mills
315191.      Outerwear knitting mills
315200.      Cut and sew apparel manufacturing
316999.      All other leather good manufacturing
321113.      Sawmills
323100.      Printing and related support activities
323113.      Commercial screen printing
323114.      Quick printing
323119.      Other commercial printing
323122.      Prepress services
325188.      All other basic inorganic chemical
325191.      Gum and wood chemical manufacturing
325193.      Ethyl alcohol manufacturing
325311.      Nitrogenous fertilizer manufacturing
325414.      Biological product (except diagnostic) manufacturing
325620.      Toilet preparation manufacturing
325998.      All other miscellaneous chemical product and preparation manufacturing
326100.      Plastics product manufacturing
326113.      Unlaminated plastics film and sheet (except packaging) manufacturing
327112.      Vitreous china, fine earthenware, and other pottery product
             manufacturing
327211.      Flat glass manufacturing
327215.      Glass product manufacturing made of purchased glass
331111.      Iron and steel mills
332212.      Hand and edge tool manufacturing
332710.      Machine shops
333000.      Machinery manufacturing
333294.      Food product machinery manufacturing
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MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

333993.	Packaging machinery manufacturing
334412.	Bare printed circuit board manufacturing
336399.	All other motor vehicle parts manufacturing
336413.	Other aircraft parts and auxiliary equipment manufacturing
336612.	Boat building
336991.	Motorcycle, bicycle, and parts manufacturing
337122.	Nonupholstered wood household furniture manufacturing
337215.	Showcase, partition, shelving, and locker manufacturing
339114.	Dental equipment and supplies manufacturing
339911.	Jewelry (except costume) manufacturing
339914.	Costume jewelry and novelty manufacturing
339920.	Sporting and athletic goods manufacturing
339930.	Doll, toy, and game manufacturing
339931.	Doll and stuffed toy manufacturing
339932.	Game, toy, and children's vehicle manufacturing
339950.	Sign manufacturing
339992.	Musical instrument manufacturing
339999.	All other miscellaneous manufacturing
399999.	All other manufacturing

WHOLESALE TRADE

420000.	Wholesale trade
423120.	Motor vehicle supplies and new parts merchant wholesalers
423130.	Tire and tube merchant wholesalers
423140.	Motor vehicle parts (used) merchant wholesalers
423210.	Furniture merchant wholesalers
423220.	Home furnishing merchant wholesalers
423310.	Lumber, plywood, millwork, and wood panel merchant wholesalers
423320.	Brick, stone, and related construction material merchant wholesalers
423430.	Computer and computer peripheral equipment and software merchant wholesalers
423440.	Other commercial equipment merchant wholesalers
423690.	Other electronic parts and equipment merchant wholesalers
423710.	Hardware merchant wholesalers
423740.	Refrigeration equipment and supplies merchant wholesalers
423810.	Construction and mining (except oil well) machinery and equipment merchant wholesalers
423840.	Industrial supplies merchant wholesalers
423910.	Sporting and recreational goods and supplies merchant wholesalers
423920.	Toy hobby goods and supplies merchant wholesalers
423930.	Recyclable material merchant wholesalers
423940.	Jewelry, watch, precious stone, and precious metal merchant wholesalers
423990.	Other miscellaneous goods merchant wholesalers
424120.	Stationary and office supplies merchant wholesalers

MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

424310.	Piece goods, notions, and other dry goods merchant wholesalers
424320.	Men's and boys' clothing and furnishings merchant wholesalers
424330.	Women's, children's, and infants' clothing and accessories merchant wholesalers
424420.	Packaged frozen food merchant wholesalers
424430.	Dairy product (except dried or canned) merchant wholesalers
424460.	Fish and seafood merchant wholesalers
424470.	Meat and meat product merchant wholesalers
424480.	Fresh fruit and vegetable merchant wholesalers
424490.	Other grocery and related products merchant wholesalers
424510.	Grain and field bean merchant wholesalers
424690.	Other chemical and allied products merchant wholesalers
424910.	Farm supplies merchant wholesalers
424930.	Flower, nursery stock, and florists' supplies merchant wholesalers
424990.	Other miscellaneous nondurable goods merchant wholesalers
425110.	Business to business electronic markets
425120.	Wholesale trade agents and brokers

RETAIL TRADE

441120.	Used car dealers
441310.	Automotive parts and accessories stores
441320.	Tire dealers
442110.	Furniture stores
442200.	Home furnishings stores
442291.	Window treatment stores
442299.	All other home furnishings stores
443111.	Household appliance stores
443112.	Radio, television, and other electronic stores
443120.	Computer and software stores
443130.	Camera and photographic supplies stores
444130.	Hardware stores
444190.	Other building material dealers
444210.	Outdoor power equipment
444220.	Nursery, garden center, and farm supply store
445110.	Supermarkets and other grocery (except convenience) stores
445210.	Meat markets
445230.	Fruit and vegetable markets
445290.	Other specialty stores
445299.	All other specialty food stores
446110.	Pharmacies and drug stores
446120.	Cosmetics, beauty supplies, and perfume stores
446191.	Food (health) supplement stores
446199.	All other health and personal care stores
447110.	Gasoline stations with convenience stores
448100.	Clothing stores
448110.	Men's clothing stores
448120.	Women's clothing stores
448130.	Children's and infants' clothing stores
448150.	Clothing accessories stores
448190.	Other clothing stores
448210.	Shoe stores
448310.	Jewelry stores
448320.	Luggage and leather goods stores

MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

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449999.      Retail -- not further specified
451110.      Sporting goods stores
451120.      Hobby, toy, and game stores
451130.      Sewing, needlework, and piece goods stores
451140.      Musical instrument supplies stores
451211.      Book stores
451212.      News dealers and newsstands
451220.      Prerecorded tape, compact disc, and record stores
452910.      Warehouse clubs and supercenters
452990.      All other general merchandise stores
453110.      Florists
453220.      Gift, novelty, and souvenir stores
453310.      Used merchandise stores
453910.      Pet and pet supplies stores
453920.      Art dealers
453998.      All other miscellaneous store retailers (except tobacco stores)
454111.      Electric shopping
454112.      Electronic auctions
454113.      Mail-order houses
454210.      Vending machine operators
454319.      Other fuel dealers
454390.      Other direct selling establishments
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TRANSPORTATION AND WAREHOUSING
```
484110.      General freight trucking, local
484122.      General freight trucking, long-distance, less than truckload
484210.      Used household and office goods moving
484220.      Specialized freight (except used goods) trucking, local
484230.      Specialized freight (except used goods) trucking,long-distance
485310.      Taxi service
485320.      Limousine service
487110.      Scenic and sightseeing transportation, land
487210.      Scenic and sightseeing transportation, water
488330.      Navigational services to shipping
488410.      Motor vehicle towing
488510.      Freight transportation arrangement
492110.      Couriers
492210.      Local messengers and local delivery
493110.      General warehousing storage
493190.      Other warehousing and storage
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INFORMATION
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511110.      Newspaper publishers
511120.      Periodical publishers
511130.      Book publishers
511191.      Greeting card publishers
511199.      All other publishers
512110.      Motion picture and video production
512191.      Teleproduction and other postproduction services
512210.      Record production
512220.      Integrated record production/distribution
512230.      Music publishers
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MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

512240.	Sound recording studios
516110.	Internet publishing and broadcasting
517000.	Telecommunications
517110.	Wired telecommunications carriers
517410.	Satellite telecommunications
518111.	Internet service providers
518112.	Web search portals
518210.	Data processing, hosting, and related services

FINANCE AND INSURANCE

522210.	Credit card issuing
522292.	Real estate credit
522310.	Mortgage and nonmortgage loan brokers
523110.	Investment banking and securities and securities dealing
523120.	Securities brokerage
523910.	Miscellaneous intermediation
523930.	Investment advice
524113.	Direct life insurance carriers
524210.	Insurance agencies and brokerages

REAL ESTATE AND RENTAL AND LEASING

531110.	Lessors and residential buildings and dwellings
531120.	Lessors of nonresidential buildings (except miniwarehouses)
531130.	Lessors of miniwarehouses and self-storage units
531190.	Lessors of other real estate property
531210.	Offices of real estate agents and brokers
531310.	Real estate property managers
531320.	Offices of real estate appraisers
531390.	Other activities related to real estate
532230.	Video tape and disc rental
532292.	Recreational goods rental
532400.	Commercial and industrial machinery and equipment rental and leasing
532490.	Other commercial and industrial machinery and equipment rental and leasing

PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

541191.	Title abstract and settlement offices
541199.	All other legal services
541211.	Offices of certified public accountants
541213.	Tax preparation services
541214.	Payroll services
541219.	Other accounting services
541320.	Landscape architectural services
541330.	Engineering services
541350.	Building inspection services
541360.	Geophysical surveying and mapping services
541410.	Interior design services
541430.	Graphic design services
541490.	Other specialized design services
541500.	Computer systems design and related services
541511.	Custom computer programming services

MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED


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541512.      Computer systems design services
541600.      Management, scientific, and technical consulting services
541610.      Management consulting services
541611.      Administrative management and general management consulting services
541612.      Human resources and executive search consulting services
541613.      Marketing consulting services
541614.      Process, physical distribution, and logistics consulting services
541620.      Environmental consulting services
541690.      Other scientific and technical consulting services
541700.      Scientific research and development services
541710.      Research and development in the physical, engineering, and life
             sciences
541810.      Advertising agencies
541890.      Other services related to advertising
541921.      Photography studios, portrait
541922.      Commercial photography
541990.      All other professional, scientific, and technical services
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ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES
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561110.      Office administrative services
561310.      Employment placement agencies
561320.      Temporary help services
561410.      Document preparation services
561421.      Telephone answering services
561431.      Private mail centers
561491.      Repossession services
561499.      All other business support services
561510.      Travel agencies
561611.      Investigation services
561612.      Security guards and patrol services
561621.      Security systems services (except locksmiths)
561622.      Locksmiths
561720.      Janitorial services
561730.      Landscaping services
561740.      Carpet and upholstery cleaning services
561990.      All other support services
562998.      All other miscellaneous waste management services
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EDUCATIONAL SERVICES
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611519.      Other technical and trade schools
611610.      Fine arts schools
611620.      Sports and recreation instruction
611630.      Language school
611691.      Exam preparation and tutoring
611699.      All other miscellaneous schools and instruction
611710.      Educational support services
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MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

HEALTH CARE AND SOCIAL ASSISTANCE
621310.   Offices of chiropractors
621330.   Offices of mental health practitioners (except physicians)
621399.   Offices of all other miscellaneous health practitioners
621420.   Outpatient mental health and substance abuse centers
621493.   Freestanding ambulatory surgical and emergency centers
621610.   Home health care services
623220.   Residential mental health and substance abuse facilities
623312.   Homes for the elderly
623990.   Other residential care facilities
624110.   Child and youth services
624120.   Services for the elderly and persons with disabilities
624190.   Other individual and family services
624221.   Temporary shelters
624230.   Emergency and other relief services
624310.   Vocational rehabilitation services
624410.   Child day care services

ARTS, ENTERTAINMENT, AND RECREATION
711130.   Musical groups and artists
711219.   Other spectator sports
711310.   Promoters of performing arts, sports, and similar eventswith
            facilities
711320.   Promoters of performing arts, sports, and similar events without
            facilities
711410.   Agents, managers for artists, athletes, entertainers, and other public
            figures
711510.   Independent artists, writers, and performers
712190.   Nature parks and other similar institutions
713940.   Fitness and recreational sports centers
713990.   All other amusement and recreation industries

ACCOMMODATION AND FOOD SERVICES
721110.   Hotels (except casino hotels) and motels
721190.   Other traveler accommodation
721191.   Bed-and-breakfast inns
721199.   All other traveler accommodation
722000.   Food services and drinking places
722110.   Full-service restaurants
722211.   Limited-service restaurants
722213.   Snack and nonalcoholic beverage bars
722320.   Caterers
722330.   Mobile food services
722410.   Drinking places (alcoholic beverages)

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)
811111.   General automotive repair
811118.   Other automotive mechanical and electrical repair and maintenance
811121.   Automotive body, paint, and interior repair and maintenance
811191.   Automotive oil change and lubrication shops
811192.   Car washes

MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

811198.   All other automotive repair and maintenance
811212.   Computer and office machine repair and maintenance
811310.   Commercial and industrial machinery and equipment (except automotive
            and electronic) repair and maintenance
811411.   Home and garden equipment repair and maintenance
811420.   Reupholstery and furniture repair
811490.   Other personal and household goods repair and maintenance
812111.   Barber shops
812112.   Beauty salons
812113.   Nail salons
812199.   Other personal care services
812210.   Funeral homes and funeral services
812310.   Coin-operated laundries and drycleaners
812320.   Drycleaning and laundry services (except coin-operated)
812910.   Pet care (except veterinary) services
812990.   All other personal services
813110.   Religious organizations
813312.   Environment, conservation and wildlife organizations
813990.   Other similar organizations (except business, professional, labor, and
            political, and political organizations)

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MASTER SIC INDUSTRY CODES

MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT

AGRICULTURE
0170. Other vegetable (except potato) and melon farming; Nursery and tree
      production; Floriculture production; Hay farming; All other miscellaneous
      crop farming
0180. Animal production; Beef cattle ranching and farming, including feedlots;
      Beef cattle ranching and farming; Dairy cattle and milk production; Hog and
      pig farming; Other poultry production; Goat Farming; Apiculture; Horses and
      other equine production; All other animal production
0190. Forest nurseries and gathering of forest products
0280. Hunting and trapping
0290. Soil preparation, planting, and cultivating; Support activities for animal
      production

MINING
0480. Mining
0490. Support activities for oil and gas operations; Support activities for metal
      mining

CONSTRUCTION
0770. Construction; Construction of buildings; Residential building construction;
      New single-family housing construction (except operative builders);
      Residential remodelers; Commercial and institutional building construction;
      Water and sewer line and related structures construction; Oil and gas
      pipeline and related structures construction; Power and communication line
      and related structures construction; Land subdivision; Other heavy and civil
      engineering construction

MANUFACTURING
1080. Chocolate and confectionery manufacturing from cacao beans; Nonchocolate
      confectionery manufacturing
1090. Fruit and vegetable canning
1170. Cheese manufacturing
1190. Retail bakeries
1270. Commercial bakeries
1280. Perishable prepared food manufacturing
1370. Soft drink manufacturing
1590. All other miscellaneous textile product mills
1670. Outerwear knitting mills
1680. Cut and sew apparel manufacturing
1790. All other leather good manufacturing
1990. Printing and related support activities; Commercial screen printing; Quick
      printing; Other commercial printing; Prepress services
2180. Nitrogenous fertilizer manufacturing

MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

2190. Biological product (except diagnostic) manufacturing
2280. Toilet preparation manufacturing
2290. All other miscellaneous chemical product and preparation manufacturing
2370. Plastics product manufacturing; Unlaminated plastics film and sheet (except
       packaging) manufacturing
2470. Vitreous china, fine eartenware, and other pottery product manufacturing
2490. Flat glass manufacturing; Glass product manufacturing made of purchased
       glass
2670. Iron and steel mills
2790. Hand and edge tool manufacturing
2880. Machine shops
3190. Food product machinery manufacturing
3290. Machinery manufacturing
3390. Bare printed circuit board manufacturing
3570. All other vehicle parts manufacturing
3580. Other aircraft parts and auxiliary equipment manufacturing
3680. Boat building
3690. Motorcycle, bicycle, and parts manufacturing
3770. Sawmills
3890. Nonupholstered wood household furniture manufacturing; Showcase, partition,
       shelving, and locker manufacturing
3960. Dental equipment and supplies manufacturing
3970. Sporting and athletic goods manufacturing; Doll, toy, and game manufacturing
3980. Sign manufacturing; Musical instrument manufacturing
3990. Manufacturing –- not further specified

WHOLESALE TRADE
4070. Motor vehicle supplies and new parts merchant wholesalers; Tire and tube
       merchant wholesalers; Motor vehicle parts (used) merchant wholesalers
4080. Furniture merchant wholesalers; Home furnishing merchant wholesalers
4090. Lumber, plywood, millwork, and wood panel merchant wholesalers; Brick,
       stone, and related construction material merchant wholesalers
4170. Computer and computer peripheral equipment and software merchant wholesalers
4190. Other electronic parts and equipment merchant wholesalers
4260. Refrigeration equipment and supplies merchant wholesalers
4270. Construction and mining (except oil well) machinery and equipment merchant
       wholesalers
4280. Recyclable material merchant wholesalers
4290. Toy hobby goods and supplies merchant wholesalers; Recyclable material
       merchant wholesalers; Jewelry, watch, precious stone, and precious metal
       merchant wholesalers

MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

4370. Stationary and office supplies merchant wholesalers
4380. Other chemical and allied products merchant wholesalers
4390. Women's, children's, and infants' clothing and accessories merchant
        wholesalers
4470. Dairy product (except dried or canned) merchant wholesalers; Fish and
        seafood merchant wholesalers; Meat and meat product merchant wholesalers;
        Fresh fruit and vegetable merchant wholesalers; Other grocery and related
        products merchant wholesalers
4480. Grain and field bean merchant wholesalers
4570. Farm supplies merchant wholesalers
4580. Flower, nursery stock, and florists' supplies merchant wholesalers; Other
        miscellaneous nondurable goods merchant wholesalers
4590. Wholesale trade

RETAIL TRADE
4670. Used car dealers
4690. Automotive parts and accessories stores; Tire dealers
4770. Furniture stores; Home furnishings stores; Window treatment stores; All
        other home furnishings stores
4780. Household appliance stores
4790. Radio, television, and other electronic stores; Computer and software stores
4870. Other building material dealers
4880. Hardware stores
4890. Outdoor power equipment; Nursery, garden center, and farm supply store
4970. Supermarkets and other grocery (except convenience) stores
4980. Meat markets; Fruit and vegetable markets; Other specialty stores
5070. Pharmacies and drug stores
5080. Cosmetics, beauty supplies, and perfume stores; Food (health) supplement
        stores; All other health and personal care stores
5090. Gasoline stations with convenience stores
5170. Clothing stores; Men's clothing stores; Women's clothing stores; Children's
        and infants' clothing stores; Clothing accessories stores; Other clothing
        stores
5180. Shoe stores
5190. Jewelry stores; Luggage and leather goods stores
5270. Sporting goods stores; Hobby, toy, and game stores
5280. Sewing, needlework, and piece goods stores
5290. Musical instrument supplies stores
5370. Book stores; News dealers and newsstands
5390. Warehouse clubs and supercenters; All other general merchandise stores
5470. Florists

MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

5490. Used merchandise stores
5570. Gift, novelty, and souvenir stores
5580. Pet and pet supplies stores; Art dealers; All other miscellaneous store
       retailers (except tobacco stores)
5590. Internet retail sales
5591. Electronic auctions
5592. Mail-order houses
5670. Vending machine operators
5680. Other fuel dealers
5690. Other direct selling establishments
5790. All other miscellaneous store retailers (except tobacco stores)

TRANSPORTATION AND WAREHOUSING
6170. General freight trucking, local; General freight trucking, long-distance,
       less than truckload; Used household and office goods moving; Specialized
       freight (except used goods) trucking, local; Specialized freight (except
       used goods) trucking, long-distance
6190. Taxi service; Limousine service
6280. Scenic and sightseeing transportation, land; Scenic and sightseeing
       transportation, water
6290. Navigational services to shipping; Motor vehicle towing; Freight
       transportation arrangement
6380. Local messengers and local delivery
6390. General warehousing storage; Other warehousing and storage

INFORMATION
6470. Newspaper publishers
6480. Periodical publishers; Book publishers; All other publishers
6570. Motion picture and video production; Teleproduction and other postproduction
       services
6590. Integrated record production/distribution
6670. Satellite telecommunications
6675. Internet publishing and broadcasting
6680. Wired telecommunications carriers
6690. Wired telecommunications carriers; Satellite telecommunications
6692. Internet service providers; Web search portals
6780. Internet service providers

FINANCE AND INSURANCE
6890. Real estate credit
6970. Investment banking and securities and securities dealing; Securities
       brokerage; Miscellaneous intermediation; Investment advice
6990. Direct life insurance carriers; Insurance agencies and brokerages

MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

REAL ESTATE AND RENTAL AND LEASING
7070. Lessors and residential buildings and dwellings; Lessors of nonresidential
      buildings (except miniwarehouses); Lessors of miniwarehouses and self-
      storage units; Lessors of other real estate property; Offices of real estate
      agents and brokers; Real estate property managers; Offices of real estate
      appraisers; Other activities related to real estate
7170. Video tape and disc rental
7180. Recreational goods rental; All other consumer goods rental
7190. Commercial and industrial machinery and equipment rental and leasing; Other
      commercial and industrial machinery and equipment rental and leasing

PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES
7270. Title abstract and settlement offices; All other legal services
7280. Offices of certified public accountants; Tax preparation services; Payroll
      services; Other accounting services
7290. Landscape architectural services; Engineering services; Building inspection
      services; Geophysical surveying and mapping services
7370. Interior design services; Graphic design services; Other specialized design
      services
7380. Computer systems design and related services; Custom computer programming
      services; Computer systems design services
7390. Management, scientific, and technical consulting services; Management
      consulting services; Administrative management and general management
      consulting services; Human resources and executive search consulting
      services; Marketing consulting services; Process, physical distribution, and
      logistics consulting services; Environmental consulting services; Other
      scientific and technical consulting services
7460. Scientific research and development services; Research and development in
      the physical, engineering, and life sciences
7470. Advertising agencies; Other services related to advertising
7490. Photography studios, portrait; Commercial photography; All other
      professional, scientific, and technical services
7580. Employment placement agencies; Temporary help services
7590. Document preparation services; Telephone answering services; Private mail
      centers; Repossession services; All other business support services
7670. Travel agencies

MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

7680. Investigation services; Security guards and patrol services; Security systems services (except locksmiths); Locksmiths
7690. Janitorial services
7770. Landscaping services

EDUCATIONAL SERVICES
7880. Other technical and trade schools
7890. Fine arts schools; Sports and recreation instruction; Language school; Exam preparation and tutoring; All other miscellaneous schools and instruction; Educational support services

HEALTH CARE AND SOCIAL ASSISTANCE
7990. Offices of chiropractors
8080. Offices of mental health practitioners (except physicians); Offices of all other miscellaneous health practitioners
8090. Outpatient mental health and substance abuse centers; Freestanding ambulatory surgical and emergency centers
8170. Home health care services
8290. Residential mental health and substance abuse facilities; Homes for the elderly; Other residential care facilities
8370. Child and youth services; Services for the elderly and persons with disabilities; Other individual and family services
8380. Temporary shelters; Emergency and other relief services
8390. Vocational rehabilitation services
8470. Child day care services

ARTS, ENTERTAINMENT, AND RECREATION
8560. Musical groups and artists; Other spectator sports; Promoters of performing arts, sports, and similar events with facilities; Promoters of performing arts, sports, and similar events without facilities; Independent artists, writers, and performers
8570. Nature parks and other similar institutions
8590. Fitness and recreational sports centers; All other amusement and recreation industries

ACCOMMODATION AND FOOD SERVICES
8660. Other traveler accommodation; Bed-and-breakfast inns; All other traveler accommodation
8680. Food services and drinking places; Full-service restaurants; Limited-service restaurants; Snack and nonalcoholic beverage bars; Caterers; Mobile food services
8690. Drinking places (alcoholic beverages)

MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)
8770. General automotive repair; Other automotive mechanical and electrical repair
      and maintenance; Automotive body, paint, and interior repair and
      maintenance; Automotive oil change and lubrication shops; All other
      automotive repair and maintenance
8780. Car washes
8790. Computer and office machine repair and maintenance
8870. Commercial and industrial machinery and equipment (except automotive and
      electronic) repair and maintenance
8880. Home and garden equipment repair and maintenance; Reupholstery and furniture
      repair; Other personal and household goods repair and maintenance
8970. Barber shops
8980. Beauty salons
8990. Nail salons; Other personal care services
9070. Coin-operated laundries and drycleaners; Drycleaning and laundry services
      (except coin-operated)
9080. Funeral homes and funeral services
9090. Pet care (except veterinary) services; All other personal services
9160. Religious organizations
9170. Environment, conservation and wildlife organizations
9190. Other similar organizations (except business, professional, labor, and
      political, and political organizations)

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MASTER OCCUPATION CODES

MASTER OCCUPATION CODES –- 2000 3-DIGIT

MANAGEMENT, BUSINESS AND FINANCIAL OPERATIONS OCCUPATIONS:

MANAGEMENT OCCUPATIONS
001. Chief Executives
002. General and Operations Managers
003. Legislators
004. Advertising and Promotions Managers
005. Marketing and Sales Managers
006. Public Relations Managers
010. Administrative Services Managers
011. Computer and Information Systems Managers
012. Financial Managers
013. Human Resources Managers
014. Industrial Production Managers
015. Purchasing Managers
016. Transportation, Storage, and Distribution Managers
020. Farm, Ranch, and Other Agricultural Managers
021. Farmers and Ranchers
022. Construction Managers
023. Education Administrator
030. Engineering Managers
031. Food Service Managers
032. Funeral Directors
033. Gaming Managers
034. Lodging Managers
035. Medical and Health Services Managers
036. Natural Sciences Managers
040. Postmasters and Mail Superintendents
041. Property, Real Estate, and Community Association Managers
042. Social and Community Service Managers
043. Managers, All Other

BUSINESS OPERATIONS SPECIALISTS
050. Agents and Business Managers of Artists, Performers, and Athletes
051. Purchasing Agents and Buyers, Farm Products
052. Wholesale and Retail Buyers, Except Farm Products
053. Purchasing Agents, Except Wholesale, Retail, and Farm Products
054. Claims Adjusters, Appraisers, Examiners, and Investigators
056. Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation
060. Cost Estimators
062. Human Resources, Training, and Labor Relations Specialists
070. Logisticians
071. Management Analysts
072. Meeting and Convention Planners
073. Other Business Operations Specialists

FINANCIAL SPECIALISTS
080. Accountants and Auditors
081. Appraisers and Assessors of Real Estate
082. Budget Analysts

MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

083. Credit Analysts
084. Financial Analysts
085. Personal Financial Advisors
086. Insurance Underwriters
090. Financial Examiners
091. Loan Counselors and Officers
093. Tax Examiners, Collectors, and Revenue Agents
094. Tax Preparers
095. Financial Specialists, All Other

PROFESSIONAL AND RELATED OCCUPATIONS:

COMPUTER AND MATHEMATICAL OCCUPATIONS
100. Computer Scientists and Systems Analysts
101. Computer Programmers
102. Computer Software Engineers
104. Computer Support Specialists
106. Database Administrators
110. Network and Computer Systems Administrators
111. Network Systems and Data Communication Analysts
120. Actuaries
121. Mathematicians (See Code 124)
122. Operations Research Analysts
123. Statisticians (See code 124)
124. Miscellaneous Mathematical Science Occupations, Including Mathematicians and
      Statisticians (Includes 121, 123)

ARCHITECTURE AND ENGINEERING OCCUPATIONS
130. Architects, Except Naval
131. Surveyors, Cartographers, and Photogrammetrists
132. Aerospace Engineers
133. Agricultural Engineers (See code 153)
134. Biomedical Engineers (See code 153)
135. Chemical Engineers
136. Civil Engineers
140. Computer Hardware Engineers
141. Electrical and Electronics Engineers
142. Environmental Engineers
143. Industrial Engineers, Including Health and Safety
144. Marine Engineers
145. Materials Engineers
146. Mechanical Engineers
150. Mining and Geological Engineers, Including Mining Safety Engineers (See code
      152)
151. Nuclear Engineers
152. Petroleum, Mining and Geological Engineers, Including Mining Safety
      Engineers (Includes 150)
153. Miscellaneous Engineers, Including Agricultural and Biomedical (Includes
      133, 134)
154. Drafters
155. Engineering Technicians, Except Drafters
156. Surveying and Mapping Technicians

MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

LIFE, PHYSICAL, AND SOCIAL SCIENCE OCCUPATIONS
160. Agricultural and Food Scientists
161. Biological Scientists
164. Conservation Scientists and Foresters
165. Medical Scientists
170. Astronomers and Physicists
171. Atmospheric and Space Scientists
172. Chemists and Materials Scientists
174. Environmental Scientists and Geoscientists
176. Physical Scientists, All Other
180. Economists
181. Market and Survey Researchers
182. Psychologists
183. Sociologists (See code 186)
184. Urban and Regional Planners
186. Miscellaneous Social Scientists, Including Sociologists (Includes 183
190. Agricultural and Food Science Technicians
191. Biological Technicians
192. Chemical Technicians
193. Geological and Petroleum Technicians
194. Nuclear Technicians (See code 196)
196. Miscellaneous Life, Physical, and Social Science Technicians, Including
      Social Science Research Assistants and Nuclear Technicians (Includes 194)

COMMUNITY AND SOCIAL SERVICES OCCUPATIONS
200. Counselors
201. Social Workers
202. Miscellaneous Community and Social Service Specialists
204. Clergy
205. Directors, Religious Activities and Education
206. Religious Workers, All Other

LEGAL OCCUPATIONS
210. Lawyers
211. Judges, Magistrates, and Other Judicial Workers
214. Paralegals and Legal Assistants
215. Miscellaneous Legal Support Workers

EDUCATION, TRAINING, AND LIBRARY OCCUPATIONS
220. Postsecondary Teachers
230. Preschool and Kindergarten Teachers
231. Elementary and Middle School Teachers
232. Secondary School Teachers
233. Special Education Teachers

MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

234. Other Teachers and Instructors
240. Archivists, Curators, and Museum Technicians
243. Librarians
244. Library Technicians
254. Teacher Assistants
255. Other Education, Training, and Library Workers

ARTS, DESIGN, ENTERTAINMENT, SPORTS, AND MEDIA OCCUPATIONS
260. Artists and Related Workers
263. Designers
270. Actors
271. Producers and Directors
272. Athletes, Coaches, Umpires, and Related Workers
274. Dancers and Choreographers
275. Musicians, Singers, and Related Workers
276. Entertainers and Performers, Sports and Related Workers, All Other
280. Announcers
281. News Analysts, Reporters, and Correspondents
282. Public Relations Specialists
283. Editors
284. Technical Writers
285. Writers and Authors
286. Miscellaneous Media and Communications Workers
290. Broadcast and Sound Engineering Technicians and Radio Operators and Other
     Media and Communication Equipment Workers (Includes 296)
291. Photographers
292. Television, Video, and Motion Picture Camera Operators and Editors
296. Media and Communications Workers, All Other (See code 290)

HEALTHCARE PRACTITIONERS AND TECHNICAL OCCUPATIONS
300. Chiropractors
301. Dentists
303. Dietitians and Nutritionists
304. Optometrists
305. Pharmacists
306. Physicians and Surgeons
311. Physician Assistants
312. Podiatrists
313. Registered Nurses
314. Audiologists
315. Occupational Therapists
316. Physical Therapists
320. Radiation Therapists
321. Recreational Therapists
322. Respiratory Therapists
323. Speech-Language Pathologists
324. Therapists, All Other
325. Veterinarians
326. Health Diagnosing and Treating Practitioners, All Other

MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

330. Clinical Laboratory Technologists and Technicians
331. Dental Hygienists
332. Diagnostic Related Technologists and Technicians
340. Emergency Medical Technicians and Paramedics
341. Health Diagnosing and Treating Practitioner Support Technicians
350. Licensed Practical and Licensed Vocational Nurses
351. Medical Records and Health Information Technicians
352. Opticians, Dispensing
353. Miscellaneous Health Technologists and Technicians
354. Other Healthcare Practitioners and Technical Occupations

SERVICE OCCUPATIONS:

HEALTHCARE SUPPORT OCCUPATIONS

360. Nursing, Psychiatric, and Home Health Aides
361. Occupational Therapist Assistants and Aides
362. Physical Therapist Assistants and Aides
363. Massage Therapists
364. Dental Assistants
365. Medical Assistants and Other Healthcare Support Occupations

PROTECTIVE SERVICE OCCUPATIONS
370. First-Line Supervisors/Managers of Correctional Officers
371. First-Line Supervisors/Managers of Police and Detectives
372. First-Line Supervisors/Managers of Fire Fighting and Preventions Workers
373. Supervisors, Protective Service Workers, All Other
374. Fire Fighters
375. Fire Inspectors
380. Bailiffs, Correctional Officers, and Jailers
382. Detectives and Criminal Investigators
383. Fish and Game Wardens (See code 384)
384. Miscellaneous Law Enforcement Workers (Includes 383)
385. Police Officers (Includes 386)
386. Transit and Railroad Police (See code 385)
390. Animal Control Workers
391. Private Detectives and Investigators
392. Security Guards and Gaming Surveillance Officers
394. Crossing Guards
395. Lifeguards and Other Protective Service Workers

FOOD PREPARATION AND SERVING OCCUPATIONS
400. Chefs and Head Cooks
401. First-Line Supervisors/Managers of Food Preparation and Serving Workers
402. Cooks
403. Food Preparation Workers
404. Bartenders
405. Combined Food Preparation and Serving Workers, Including Fast Food
406. Counter Attendants, Cafeteria, Food Concession, and Coffee Shop

MASTER OCCUPATION CODES –- 2000 3-DIGIT CONTINUED

411. Waiters and Waitresses
412. Food Servers, Nonrestaurant
413. Dining Room and Cafeteria Attendants, Bartender Helpers, and Miscellaneous
      Food Preparation and Serving Related Workers (Includes 416)
414. Dishwashers
415. Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop
414. Dishwashers
415. Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop
416. Food Preparation and Serving Related Workers, All Other (See code 413)

BUILDING AND GROUNDS CLEANING AND MAINTENANCE OCCUPATIONS
420. First-Line Supervisors/Managers of Housekeeping and Janitorial Workers
421. First-Line Supervisors/Managers of Landscaping, Lawn Service, and
      Groundskeeping Workers
422. Janitors and Building Cleaners
423. Maids and Housekeeping Cleaners
424. Pest Control Workers
425. Grounds Maintenance Workers

PERSONAL CARE AND SERVICE OCCUPATIONS
430. First-Line Supervisors/Managers of Gaming Workers
432. First-Line Supervisors/Managers of Personal Service Workers
434. Animal Trainers
435. Nonfarm Animal Caretakers
440. Gaming Services Workers
441. Motion Picture Projectionists
442. Ushers, Lobby Attendants, and Ticket Takers
443. Miscellaneous Entertainment Attendants and Related Workers
446. Funeral Service Workers
450. Barbers
451. Hairdressers, Hairstylists, and Cosmetologists
452. Miscellaneous Personal Appearance Workers
453. Baggage Porters, Bellhops, and Concierges
454. Tour and Travel Guides
455. Transportation Attendants
460. Child Care Workers
461. Personal and Home Care Aides
462. Recreation and Fitness Workers
464. Residential Advisors
465. Personal Care and Service Workers, All Other

SALES AND OFFICE OCCUPATIONS

SALES OCCUPATIONS
470. First-Line Supervisors/Managers of Retail Sales Workers
471. First-Line Supervisors/Managers of Non-Retail Sales Workers
472. Cashiers

MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

474. Counter and Rental Clerks
475. Parts Salespersons
476. Retail Salespersons
480. Advertising Sales Agents
481. Insurance Sales Agents
482. Securities, Commodities, and Financial Services Sales Agents
483. Travel Agents
484. Sales Representatives, Services, All Other
485. Sales Representatives, Wholesale and Manufacturing
490. Models, Demonstrators, and Product Promoters
492. Real Estate Brokers and Sales Agents
493. Sales Engineers
494. Telemarketers
495. Door-To-Door Sales Workers, News and Street Vendors, and Related Workers
496. Sales and Related Workers, All Other

OFFICE AND ADMINISTRATIVE SUPPORT OCCUPATIONS
500. First-Line Supervisors/Managers of Office and Administrative Support Workers
501. Switchboard Operators, Including Answering Service
502. Telephone Operators
503. Communications Equipment Operators, All Other
510. Bill and Account Collectors
511. Billing and Posting Clerks and Machine Operators
512. Bookkeeping, Accounting, and Auditing Clerks
513. Gaming Cage Workers
514. Payroll and Timekeeping Clerks
515. Procurement Clerks
516. Tellers
520. Brokerage Clerks
521. Correspondence Clerks (See code 535)
522. Court, Municipal, and License Clerks
523. Credit Authorizers, Checkers, and Clerks
524. Customer Service Representatives
525. Eligibility Interviewers, Government Programs
526. File Clerks
530. Hotel, Motel, and Resort Desk Clerks
531. Interviewers, Except Eligibility and Loan
532. Library Assistants, Clerical
533. Loan Interviewers and Clerks
534. New Accounts Clerks
535. Correspondence Clerks and Order Clerks (Includes 521)
536. Human Resources Assistants, Except Payroll and Timekeeping
540. Receptionists and Information Clerks
541. Reservation and Transportation Ticket Agents and Travel Clerks
542. Information and Record Clerks, All Other
550. Cargo and Freight Agents
551. Couriers and Messengers
552. Dispatchers
553. Meter readers, Utilities
554. Postal Service Clerks

MASTER OCCUPATION CODES –- 2000 3-DIGIT CONTINUED

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555.   Postal Service Mail Carriers
556.   Postal Service Mail Sorters, Processors, and Processing Machine Operators
560.   Production, Planning and Expediting Clerks
561.   Shipping, Receiving, and Traffic Clerks
562.   Stock Clerks and Order Filers
563.   Weighers, Measurers, Checkers, and Samplers, Record keeping
570.   Secretaries and Administrative Assistants
580.   Computer Operators
581.   Data Entry Keyers
582.   Word Processors and Typists
583.   Desktop Publishers
584.   Insurance Claims and Policy Processing Clerks
585.   Mail Clerks and Mail Machine Operators, Except Postal Service
586.   Office Clerks, General
590.   Office Machine Operators, Except Computer
591.   Proofreaders and Copy Markers
592.   Statistical Assistants
593.   Office and Administrative Support Workers, All Other
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FARMING, FISHING, AND FORESTRY OCCUPATIONS
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600.   First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers
601.   Agricultural Inspectors
602.   Animal Breeders (See code 605)
604.   Graders and Sorters, Agricultural Products
605.   Miscellaneous Agricultural Workers, Including Animal Breeders (Includes 602)
610.   Fishing and Hunting Workers (Includes 611)
611.   Hunters and Trappers (See code 610)
612.   Forest and Conservation Workers
613.   Logging Workers
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CONSTRUCTION, EXTRACTION AND MAINTENANCE OCCUPATIONS:

CONSTRUCTION TRADES
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620.   First-Line Supervisors/Managers of Construction Trades and Extraction
       Workers
621.   Boilermakers
622.   Brickmasons, Blockmasons, and Stonemasons
623.   Carpenters
624.   Carpet, Floor, and Tile Installers and Finishers
625.   Cement Masons, Concrete Finishers, and Terrazzo Workers
626.   Construction Laborers
630.   Paving, Surfacing, and Tamping Equipment Operators
631.   Pile-Driver Operators (See code 632)
632.   Miscellaneous Construction Equipment Operators (Includes 631)
633.   Drywall Installers, Ceiling Tile Installers, and Tapers
635.   Electricians
636.   Glaziers
640.   Insulation Workers
642.   Painters, Construction and Maintenance
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MASTER OCCUPATION CODES –- 2000 3-DIGIT CONTINUED

643. Paperhangers
644. Pipelayers, Plumbers, Pipefitters, and Steamfitters
646. Plasterers and Stucco Masons
650. Reinforcing Iron and Rebar Workers (See code 653)
651. Roofers
652. Sheet Metal Workers
653. Iron and Steel Workers (Includes 650)
660. Helpers, Construction Trades
666. Construction and Building Inspectors
670. Elevator Installers and Repairers
671. Fence Erectors
672. Hazardous Materials
673. Highway Maintenance Workers
674. Rail-Track Laying and Maintenance Equipment Operators
675. Septic Tank Servicers and Sewer Pipe Cleaners
676. Miscellaneous Construction and Related Workers

EXTRACTION WORKERS
680. Derrick, Rotary Drill, and Service Unit Operators, and Roustabouts, Oil,
      Gas, and Mining (Includes 692)
682. Earth Drillers, Except Oil and Gas
683. Explosives Workers, Ordnance Handling Experts, and Blasters
684. Mining Machine Operators
691. Roof Bolters, Mining (See code 694)
692. Roustabouts, Oil and Gas (See code 680)
693. Helpers -- Extraction Workers (See code 694)
694. Miscellaneous Extraction Workers, Including Roof Bolters and Helpers
      (Includes 691, 693)

INSTALLATION, MAINTENANCE, AND REPAIR WORKERS
700. First-Line Supervisors/Managers of Mechanics, Installers, and Repairers
701. Computer, Automated Teller, and Office Machine Repairers
702. Radio and Telecommunications Equipment Installers and Repairers
703. Avionics Technicians
704. Electric Motor, Power Tool, and Related Repairers
705. Electrical and Electronics Installers and Repairers, Transportation
      Equipment (See code 710)
710. Electrical and Electronics Repairers, Industrial, Utility, and
      Transportation Equipment (Includes 705)
711. Electronic Equipment Installers and Repairers, Motor Vehicles
712. Electronic Home Entertainment Equipment Installers and Repairers
713. Security and Fire Alarm Systems Installers
714. Aircraft Mechanics and Service Technicians
715. Automotive Body and Related Repairers
716. Automotive Glass Installers and Repairers
720. Automotive Service Technicians and Mechanics
721. Bus and Truck Mechanics and Diesel Engine Specialists
722. Heavy Vehicle and Mobile Equipment Service Technicians and Mechanics
724. Small Engine Mechanics
726. Miscellaneous Vehicle and Mobile Equipment Mechanics, Installers, and
      Repairers

MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

730. Control and Valve Installers and Repairers
731. Heating, Air Conditioning, and Refrigeration Mechanics and Installers
732. Home Appliance Repairers
733. Industrial and Refractory Machinery Mechanics
734. Maintenance and Repair Workers, General
735. Maintenance Workers, Machinery
736. Millwrights
741. Electrical Power-Line Installers and Repairers
742. Telecommunications Line Installers and Repairers
743. Precision Instrument and Equipment Repairers
751. Coin, Vending, and Amusement Machine Servicers and Repairers
752. Commercial Divers (See code 762)
754. Locksmiths and Safe Repairers
755. Manufactured Building and Mobile Home Installers
756. Riggers
760. Signal and Track Switch Repairers (See code 762)
761. Helpers--Installation, Maintenance, and Repair Workers
762. Other Installation, Maintenance, and Repair Workers, Including Commercial
      Drivers and Signal and Track Switch Repairers (Includes 752, 760)

PRODUCTION, TRANSPORTATION AND MATERIAL MOVING OCCUPATIONS:

PRODUCTION OCCUPATIONS
770. First-Line Supervisors/Managers of Production and Operating Workers
771. Aircraft Structure, Surfaces, Rigging, and Systems Assemblers
772. Electrical, Electronics, and Electromechanical Assemblers
773. Engine and Other Machine Assemblers
774. Structural Metal Fabricators and Fitters
775. Miscellaneous Assemblers and Fabricators
780. Bakers
781. Butchers and Other Meat, Poultry, and Fish Processing Workers
783. Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders
784. Food Batchmakers
785. Food Cooking Machine Operators and Tenders
790. Computer Control Programmers and Operators
792. Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and
      Plastic
793. Forging Machine Setters, Operators, and Tenders, Metal and Plastic
794. Rolling Machine Setters, Operators, and Tenders, Metal and Plastic
795. Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal
      and Plastic
796. Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and
      Plastic
800. Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators,
      and Tenders, Metal and Plastic

MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

801. Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and
     Plastic
802. Milling and Planing Machine Setter, Operators, and Tenders, Metal and
     Plastic (See code 822)
803. Machinists
804. Metal Furnace and Kiln Operators and Tenders
806. Model Makers and Patternmakers, Metal and Plastic
810. Molders and Molding Machine Setters, Operators, and Tenders, Metal and
     Plastic
812. (See code 822)   Multiple Machine Tool Setters, Operators, and Tenders,
     Metal and Plastic
813. Tool and Die Makers
814. Welding, Soldering, and Brazing Workers
815. Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic
816. Lay-Out Workers, Metal and Plastic
820. Plating and Coating Machine Setters, Operators, and Tenders, Metal and
     Plastic
821. Tool Grinders, Filers, and Sharpeners
822. Other Metal Workers and Plastic Workers, Including Milling, Planing, and
     Machine Tool Operators (Includes 802, 812)
823. Bookbinders and Bindery Workers
824. Job Printers
825. Prepress Technicians and Workers
826. Printing Machine Operators
830. Laundry and Dry-Cleaning Workers
831. Pressers, Textile, Garment, and Related Materials
832. Sewing Machine Operators
833. Shoe and Leather Workers and Repairers
834. Shoe Machine Operators and Tenders
835. Tailors, Dressmakers, and Sewers
836. Textile Bleaching and Dyeing Machine Operators and Tenders
840. Textile Cutting Machine Setters, Operators, and Tenders
841. Textile Knitting and Weaving Machine Setters, Operators, and Tenders
842. Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and
     Tenders
843. (See code 846)   Extruding and Forming Machine Setters, Operators, and
     Tenders, Synthetic and Glass Fibers
844. Fabric and Apparel Patternmakers (See code 846)
845. Upholsterers
846. Miscellaneous Textile, Apparel, and Furnishings Workers, Except
     Upholsterers (Includes 843, 844)
850. Cabinetmakers and Bench Carpenters
851. Furniture Finishers
852. Model Makers and Patternmakers, Wood (See code 855)
853. Sawing Machine Setters, Operators, and Tenders, Wood
854. Woodworking Machine Setters, Operators, and Tenders, Except Sawing
855. Miscellaneous Woodworkers, Including Model Makers and Patternmakers
     (Includes 852)

MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

860. Power Plant Operators, Distributors, and Dispatchers
861. Stationary Engineers and Boiler Operators
862. Water and Liquid Waste Treatment Plant and System Operators
863. Miscellaneous Plant and System Operators
864. Chemical Processing Machine Setters, Operators, and Tenders
865. Crushing, Grinding, Polishing, Mixing, and Blending Workers
871. Cutting Workers
872. Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders
873. Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders
874. Inspectors, Testers, Sorters, Samplers, and Weighers
875. Jewelers and Precious Stone and Metal Workers
876. Medical, Dental, and Ophthalmic Laboratory Technicians
880. Packaging and Filing Machine Operators and Tenders
881. Painting Workers
883. Photographic Process Workers and Processing Machine Operators
884. Semiconductor Processors (See code 896)
885. Cementing and Gluing Machine Operators and Tenders
886. Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders
890. Cooling and Freezing Equipment Operators and Tenders (See code 896)
891. Etchers and Engravers
892. Molders, Shapers, and Casters, Except Metal and Plastic
893. Paper Goods Machine Setters, Operators, and Tenders
894. Tire Builders
895. Helpers--Production Workers
896. (Includes 884, 890) Other Production Workers, Including Semiconductor Processors and Cooling and Freezing Equipment Operators

TRANSPORTATION AND MATERIAL MOVING OCCUPATIONS
900. Supervisors, Transportation and Material Moving Workers
903. Aircraft Pilots and Flight Engineers
904. Air Traffic Controllers and Airfield Operations Specialists
911. Ambulance Drivers and Attendants, Except Emergency Medical Technicians (See code 915)
912. Bus Drivers
913. Driver/Sales Workers and Truck Drivers
914. Taxi Drivers and Chauffeurs
915. Miscellaneous Motor Vehicle Operators, Including Ambulance Drivers and Attendants (Includes 911)
920. Locomotive Engineers and Operators
923. Railroad Brake, Signal, and Switch Operators
924. Railroad Conductors and Yardmasters
926. Subway, Streetcar, and Other Rail Transportation Workers
930. Sailors and Marine Oilers
931. Ship and Boat Captains and Operators
933. Ship Engineers
934. Bridge and Lock Tenders (See code 942)
935. Parking Lot Attendants
936. Service Station Attendants
941. Transportation Inspectors

MASTER OCCUPATION CODES —- 2000 3-DIGIT CONTINUED

942. Miscellaneous Transportation Workers, Including Bridge and Lock Tenders and
     Traffic Technicians (Includes 934)
950. Conveyor Operators and Tenders (See code 975)
951. Crane and Tower Operators
952. Dredge, Excavating, and Loading Machine Operators
956. Hoist and Winch Operators
960. Industrial Truck and Tractor Operators
961. Cleaners of Vehicles and Equipment
962. Laborers and Freight, Stock, and Material Movers, Hand
963. Machine Feeders and Offbearers
964. Packers and Packagers, Hand
965. Pumping Station Operators
972. Refuse and Recyclable Material Collectors
973. Shuttle Car Operators (See code 975)
974. Tank Car, Truck, and Ship Loaders (See code 975)
975. Miscellaneous Material Moving Workers; Including Conveyor Operators and
     Tenders; Shuttle Car Operators; and Tank Car, Truck, and Ship Loaders
     (Includes 950, 973, 974)

MILITARY SPECIFIC OCCUPATIONS
980. Military Officer Special and Tactical Weapons Leaders/Managers
981. First-Line Enlisted Military Supervisors/Managers
982. Military Enlisted Tactical Operations and Air/Weapons Specialists and Crew
     Members
983. Military, Rank Not Specified (Census only)

OTHER
989. Self-Employed
990. Student
991. Homemaker
992. Unemployed: in the labor force, who last worked more than 5 years ago
991. Homemaker
993. Retired
994. Disability
995. Volunteer

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