

Panel Study of Entrepreneurial Dynamics II

Screeners + Wave A - Wave F

Codebook

Richard Curtin  
University of Michigan

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## PANEL STUDY OF ENTREPRENEURIAL DYNAMICS II

The Panel Study of Entrepreneurial Dynamics (PSED) was designed to enhance the scientific understanding of how people start businesses. The study is designed to offer valid and reliable data on the process of business formation based on a nationally-representative sample of nascent entrepreneurs attempting to start new businesses. The survey includes information on the characteristics of members of the adult population attempting to start new businesses, the kinds of activities entrepreneurs undertake during the business start-up process, and the characteristics of the start-up efforts that become new firms.

The Panel Study of Entrepreneurial Dynamics II is coordinated by the University of Michigan's Survey Research Center under the direction of Richard Curtin and co-principle investigator Paul Reynolds. The design of the PSED II panel sample and the questionnaire was a collaboration of a group of academic researchers. The panel survey is a multi-year tracking of a cohort of individuals starting new businesses. The panel participants were identified prior to the launch of their new firms and are being tracked through gestation, launch, and to the eventual growth or death of the firm.

Special thanks are due to the **Ewing Marion Kauffman Foundation** for providing the necessary funding to complete the first three waves of the project.

Special thanks are also due to the **U.S. Small Business Administration** for providing additional funding to extend the analysis of the second and fourth waves of interviewing.

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## FORMAT OF CODEBOOK

The codebook contains the questions asked in the six waves of the Panel Study of Entrepreneurial Dynamics II (PSED II), along with the screener questions that were used to select the panel. If the question wording changed between waves, the changes are noted clearly. The first six columns contain the variable numbers. If the question was asked in all waves, those columns will contain the variable numbers. The variable numbers are normally identical to the question number in the questionnaire, except Wave A questions have a leading "A", Wave B have a "B" as the initial character, Wave C will have "C", Wave D will have "D", Wave E will have "E", and Wave F will have "F". For example, question E18 in Wave A is recorded as AE18, the same question for Wave B is BE18, Wave C is CE18, Wave D is DE18, Wave E is EE18, and Wave F is FE18. The variable numbers are consistent through the waves even if their placement in the questionnaire changed. For example, question A1 was asked at the very beginning of Wave A, but not asked for a couple pages into Wave B, Wave C, Wave D, Wave E, or Wave F, but the variables are still AA1, BA1, CA1, DA1, EA1, FA1 for consistency and ease of use.

The columns also contain the frequencies for the variable for each wave. Whenever answer codes were open-ended, no frequencies are listed, otherwise the codebook would become unmanageable. The far right column lists the question wording, code values, and the meanings of the codes. The sum of the frequencies equals the total number of cases who were eligible to be asked the question. Eligibility depends on a number of factors, including the respondents answers to prior questions, if the question was answered in the previous wave, if the respondent declined to participate in the survey, or if the respondent was not eligible for a subsequent wave. All ineligible respondents were coded with the SAS or SPSS system missing value.

The screener interviews were conducted from September 2005 to February 2006.

Wave A interviews were conducted from September 2005 to March 2006.

Wave B interviews were conducted one year later, from October 2006 to March 2007.

Wave C interviews were conducted two years later, from October 2007 to May 2008.

Wave D interviews were conducted three years later, from October 2008 to April 2009.

Wave E interviews were conducted four years later, from October 2009 to April 2010.

Wave F interviews were conducted five years later, from October 2010 to April 2011.

This codebook should be used in conjunction with the data set labeled 'PSEDII\_SCRN\_ABCDEF.SPS' or 'PSEDII\_SCRN\_ABCDEF.SAS7BDAT'.

## Example

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA4	BA4	CA4	DA4	EA4	FA4	Wave A/B: Has this name been registered with the appropriate government agency?
						Wave C/D/E/F: (Was/Has) this name [TX*A3 BUSINESS NAME], (been) registered with appropriate government agency (before your involvement ended)?
432	172	105	41	26	19	1. Yes
782	440	287	182	133	110	5. No
0	5	3	0	1	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B Inap: . Inap, 2-3 in BA4x; no business name given
						Wave C/D/E/F Inap: . Inap, 3 in *A4x; 1,8-9 in *A4c; no business name given

Frequency of people who answered a code

Variable number

Code number

The possible answers to the question

The question

Conditions not asked in each wave

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA3x	CA3x	DA3x	EA3x	FA3x	INTERVIEWER CHECKPOINT
	888	718	520	432	375	1. IF NAME OF BUSINESS NOT MISSING (TX*A3 NOT EMPTY) --> GO TO A3c
	84	28	7	3	0	2. IF NAME OF BUSINESS MISSING (TX*A3 EMPTY) --> GO TO A3

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA3c	CA3c	DA3c	EA3c	FA3c	During the last interview, you stated the name of the new business was [TX*A3 BUSINESS NAME]. (Is this still correct?/Was this still correct before your involvement with the new business ended?)
	784	637	488	412	356	1. Yes
	104	81	32	20	19	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 2 in *A3x

\* in Inap refers to current wave

\* in checkpoint or question refers to last wave

**PSED2 SCREENER**

SCREEN_ID	<u>SCREENER ID</u>
QID	<u>ALTERNATE SCREENER ID</u>
SAMPID	<u>PSED2 WAVE A ID</u>
CALLS	<u>NUMBER OF CALLS</u>
DATEIW	<u>DATE OF SCREENER INTERVIEW</u> <u>MMDDYY FORMAT</u>
UM 1214	<u>AGREED TO DO UNIVERSITY OF MICHIGAN INTERVIEW</u> 1. Yes
SAMPLE 1214	<u>SAMPLE STATUS</u> 1. Eligible sample -- agreed to do UM interview
REPLICATE	<u>WAVE A SAMPLE REPLICATE NUMBER</u>
REGION 307 258 207 442	<u>REGION</u> 1. West 2. North Central 3. North East 4. South
CREGION 207 258 442 307	<u>CENSUS REGION</u> 1. North East 2. North Central 3. South 4. West
CDIVISON 63 144 171 87 231 78 133 132 175	<u>CENSUS DIVISION</u> 1. New England 2. Middle Atlantic 3. East North Central 4. West North Central 5. South Atlantic 6. East South Central 7. West South Central 8. Mountain 9. Pacific
METRO 376 227 239 35 337	<u>METROPOLITAN STATUS</u> 1. Metro -- in center city of metropolitan area 2. Outside center city, inside center city county 3. Inside suburban county of metropolitan area 4. In metropolitan area with no center city 5. Non-Metro -- in non-metropolitan area

FIPS      FIPS CODE (data by request only)

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STATE    STATE (data by request only)

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AL.    ALABAMA  
AZ.    ARIZONA  
AR.    ARKANSAS  
CA.    CALIFORNIA  
CO.    COLORADO  
CT.    CONNECTICUT  
DE.    DELAWARE  
DC.    DISTRICT OF COLUMBIA  
FL.    FLORIDA  
GA.    GEORGIA  
ID.    IDAHO  
IL.    ILLINOIS  
IN.    INDIANA  
IA.    IOWA  
KS.    KANSAS  
KY.    KENTUCKY  
LA.    LOUISIANA  
ME.    MAINE  
MD.    MARYLAND  
MA.    MASSACHUSETTS  
MI.    MICHIGAN  
MN.    MINNESOTA  
MS.    MISSISSIPPI  
MO.    MISSOURI  
MT.    MONTANA  
NE.    NEBRASKA  
NV.    NEVADA  
NH.    NEW HAMPSHIRE  
NJ.    NEW JERSEY  
NM.    NEW MEXICO  
NY.    NEW YORK  
NC.    NORTH CAROLINA  
ND.    NORTH DAKOTA  
OH.    OHIO  
OK.    OKLAHOMA  
OR.    OREGON  
PA.    PENNSYLVANIA  
RI.    RHODE ISLAND  
SC.    SOUTH CAROLINA  
SD.    SOUTH DAKOTA  
TN.    TENNESSEE  
TX.    TEXAS  
UT.    UTAH  
VT.    VERMONT  
VA.    VIRGINIA  
WA.    WASHINGTON  
WV.    WEST VIRGINIA  
WI.    WISCONSIN  
WY.    WYOMING



ADI      ADI CODE - Area of Dominance of the media (data by request only)

441	Abilene-Sweetwater
419	Albany, GA (Cordele)
149	Albany-Schenectady-Troy
367	Albuquerque (Hobbs)
255	Alexandria, LA
627	Alpena
403	Amarillo
603	Anniston
265	Ardmore-Ada
197	Atlanta (Athens & Rome)
421	Augusta
203	Austin, TX
073	Bakersfield
021	Baltimore
357	Bangor
249	Baton Rouge
247	Beaumont-Port Arthur
591	Bend
457	Billings-Hardin
363	Biloxi-Gulfport-Pascagoula
145	Binghamton
221	Birmingham (Gadsen)
347	Bluefield-Beckley-Oak Hill
445	Boise
003	Boston (Derry, Manchester & Worcester)
195	Bowling Green (Campbellsville)
217	Bristol-Kingsport-Johnson Cty: Tri Cities
135	Buffalo (Jamestown)
151	Burlington-Plattsburgh (Hartford, VT)
613	Butte
471	Casper-Riverton
173	Cedar Rapids-Waterloo-Dubuque
423	Charleston, SC
257	Charleston-Huntington
279	Charlotte (Hickory)
651	Charlottesville
199	Chattanooga (Cleveland, TN)
465	Cheyenne-Scottsbluff- (Sterling)
051	Chicago (La Salle)
089	Chico-Redding
093	Cincinnati
261	Clarksburg-Weston
035	Cleveland (Akron, Canton, Mansfield & Sandusky)
243	Colorado Springs-Pueblo
361	Columbia, SC
229	Columbia-Jefferson City
409	Columbus, GA (Opelika)
121	Columbus, OH (Chillicothe)
448	Columbus-Tupelo (West Point)
433	Corpus Christi
109	Dallas-Ft. Worth

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cont.	177 Davenport-Rock Island-Moline: Quad City (Burlington, IA)
	095 Dayton (Richmond, IN)
	241 Denver
	303 Des Moines
	057 Detroit
	415 Dothan
	381 Duluth-Superior
	039 El Centro-Yuma
	371 El Paso (Las Cruces)
	140 Elmira
	147 Erie
	235 Eugene
	467 Eureka
	207 Evansville (Madisonville)
	393 Fargo
	625 Flagstaff
	063 Flint-Saginaw-Bay City
	359 Florence-Myrtle Beach
	071 Fresno-Visalia (Hanford & Visalia - Porterville)
	133 Ft. Myers-Naples
	325 Ft. Smith
	091 Ft. Wayne (Angola)
	621 Gainesville (Ocala)
	473 Grand Junction-Durango
	059 Grand Rapids-Kalamazoo-Battle Creek (Muskegon)
	299 Great Falls
	315 Green Bay-Appleton (Suring)
	281 Greensboro-Winston Salem-High Point (Burlington, NC)
	353 Greenville-New Bern-Washington (Morehead City)
	213 Greenville-Spartanburg-Asheville (Toccoa)
	375 Greenwood-Greenville
	601 Hagerstown (Martinsburg)
	043 Harrisburg-York-Lancaster-Lebanon
	287 Harrisonburg
	025 Hartford-New Haven (New London)
	297 Helena
	201 Houston
	185 Huntsville-Decatur-Florence
	295 Idaho Falls-Pocatello
	083 Indianapolis (Marion, IN)
	373 Jackson, MS
	183 Jackson, TN
	335 Jacksonville (Brunswick)
	033 Johnstown-Altoona
	431 Jonesboro
	429 Joplin-Pittsburg
	157 Kansas City (Lawrence)
	215 Knoxville (Crossville & Jellico)

ADI	ADI CODE CONTINUED...
cont.	117 La Crosse-Eau Claire
	085 Lafayette, IN
	253 Lafayette, LA
	251 Lake Charles
	061 Lansing (Ann Arbor)
	273 Laredo
	455 Las Vegas
	379 Laurel-Hattiesburg
	211 Lexington (Beattyville, Danville & Hazard)
	101 Lima
	331 Lincoln-Hastings-Kearney
	319 Little Rock
	013 Los Angeles (Barston, Corona & San Bernardino-Ontario)
	209 Louisville
	437 Lubbock
	219 Macon
	113 Madison
	449 Mankato
	317 Marquette
	435 McAllen-Brownsville: Lrgv
	237 Medford
	179 Memphis (Holly Springs)
	377 Meridian
	127 Miami-Ft. Lauderdale (Ft. Lauderdale-Hollywood)
	111 Milwaukee (Kenosha & Racine)
	107 Minneapolis-St. Paul (St. Cloud)
	462 Minot-Bismarck-Dickinson-Glendive
	342 Missoula
	383 Mobile-Pensacola (Ft. Walton Beach)
	327 Monroe-El Dorado
	412 Montgomery-Selma
	181 Nashville
	245 New Orleans
	009 New York (Kingston & Poughkeepsie)
	283 Norfolk-Portsmouth-Newport News-Hampton
	385 North Platte
	439 Odessa-Midland
	263 Oklahoma City
	301 Omaha
	329 Orlando-Daytona Beach-Melbourne (Leesburg)
	305 Ottumwa-Kirksville (Wapello)
	187 Paducah-Cp Girardeau-Harrisburg-Marion
	577 Palm Springs
	417 Panama City
	259 Parkersburg
	175 Peoria-Bloomington
	011 Philadelphia (Albany, Atlantic City, Bethlehem, Reading, Vineland, Wildwood)
	275 Phoenix (Kingman & Prescott)
	029 Pittsburgh
	233 Portland, OR
	123 Portland-Poland Spring
	161 Presque Isle
	047 Providence-New Bedford
	227 Quincy-Hannibal

ADI	ADI CODE	CONTINUED...
cont.	351	Raleigh-Durham (Fayetteville, Goldsboro & Rocky Mount)
	469	Rapid City
	459	Reno
	285	Richmond
	345	Roanoke-Lynchburg
	139	Rochester, NY
	165	Rochester-Mason City-Austin
	119	Rockford
	067	Sacramento-Stockton
	069	Salinas-Monterey
	023	Salisbury
	291	Salt Lake City (Cedar City)
	443	San Angelo
	271	San Antonio-Victoria League Pass & Kerrville
	015	San Diego
	065	San Francisco-Oakland-San Jose (Santa Rosa & Vallejo)
	645	Sarasota
	425	Savannah (Baxley)
	105	Seattle-Tacoma (Bellingham & Wenatchee)
	321	Shreveport-Texarkana
	391	Sioux City
	389	Sioux Falls-Mitchell
	017	Santa Barbara-Santa Maria-San Luis Obispo (Oxnard)
	053	South Bend-Elkhart
	337	Spokane
	045	Springfield, MA
	427	Springfield, MO
	077	Springfield-Decatur-Champaign
	159	St. Joseph
	075	St. Louis (Mt. Vernon)
	141	Syracuse
	413	Tallahassee-Thomasville (Bainbridge)
	131	Tampa-St. Petersburg (Lakeland)
	087	Terre Haute
	055	Toledo
	313	Topeka
	451	Traverse City-Cadillac
	277	Tucson
	269	Tulsa (Bartlesville)
	231	Tuscaloosa
	293	Twin Falls
	323	Tyler-Longview-Jacksonville
	155	Utica
	205	Waco-Temple-Bryan
	019	Washington, DC
	153	Watertown-Carthage
	115	Wausau-Rhineland
	129	West Palm Beach-Ft Pierce-Vero Beach
	103	Wheeling-Steubenville
	405	Wichita Falls-Lawton
	307	Wichita-Hutchinson
	143	Wilkes Barre-Scranton
	355	Wilmington
	339	Yakima-Pasco-Richland-Kennewick
	031	Youngstown
	125	Zanesville

DMA	DMA CODE - Designated Market Area of the media (data by request only)
	662 Abilene-Sweetwater
	525 Albany, GA
	532 Albany-Schenectady-Troy
	790 Albuquerque-Santa Fe
	644 Alexandria, LA
	583 Alpena
	634 Amarillo
	743 Anchorage
	524 Atlanta
	520 Augusta
	635 Austin
	800 Bakersfield
	512 Baltimore
	537 Bangor
	716 Baton Rouge
	692 Beaumont-Port Arthur
	821 Bend, OR
	756 Billings
	746 Biloxi-Gulfport
	502 Binghamton
	630 Birmingham
	559 Bluefield-Beckley-Oak Hill
	757 Boise
	506 Boston
	736 Bowling Green
	514 Buffalo
	523 Burlington-Plattsburgh
	754 Butte-Bozeman
	767 Casper-Riverton
	637 Cedar Rapids-Waterloo-Dubuque
	648 Champaign-Springfield-Decatur
	519 Charleston, SC
	564 Charleston-Huntington
	517 Charlotte
	584 Charlottesville
	575 Chattanooga
	759 Cheyenne-Scottsbluff-Strlng
	602 Chicago
	868 Chico-Redding
	515 Cincinnati
	598 Clarksburg-Weston
	510 Cleveland
	752 Colorado Springs-Pueblo
	546 Columbia, SC
	604 Columbia-Jefferson City
	522 Columbus, GA
	535 Columbus, OH
	673 Columbus-Tupelo-West Point
	600 Corpus Christi
	623 Dallas-Fort Worth
	682 Davenport-R.Island-Moline
	542 Dayton
	751 Denver
	679 Des Moines-Ames
	505 Detroit
	606 Dothan
	676 Duluth-Superior

DMA	DMA CODE	CONTINUED...
cont.	765	El Paso
	565	Elmira
	516	Erie
	801	Eugene
	802	Eureka
	649	Evansville
	745	Fairbanks
	724	Fargo-Valley City
	513	Flint-Saginaw-Bay City
	570	Florence-Myrtle Beach
	571	Fort Meyers-Naples
	670	Fort Smith
	509	Fort Wayne
	866	Fresno-Visalia
	592	Gainesville
	798	Glendive
	773	Grand Junction-Montrose
	563	Grand Rapids-Kalamazoo-Battle Creek
	755	Great Falls
	658	Green Bay-Appleton
	518	Greensboro-H.Point-Winston Salem
	545	Greenville-N.Bern-Washington
	567	Greenville-Spartanburg-Ashville-And
	647	Greenwood-Greenville
	636	Harlingen-Weslaco-Barnsville-Mca
	566	Harrisburg-Lancaster-Lebanon-York
	569	Harrisonburg
	533	Hartford-New Haven
	710	Hattiesburg-Laurel
	766	Helena
	744	Honolulu
	618	Houston
	691	Hunstville-Decatur, Flor
	758	Idaho Falls-Pocatello
	527	Indianapolis
	718	Jackson, MS
	639	Jackson, TN
	561	Jacksonville, Brunswick
	574	Johnstown-Altoona
	734	Jonesboro
	603	Joplin-Pittsburg
	747	Juneau
	616	Kansas City
	557	Knoxville
	702	La Crosse-Eau Claire
	582	Lafayette, IN
	642	Lafayette, LA
	643	Lake Charles
	551	Lansing
	749	Laredo
	839	Las Vegas
	541	Lexington
	558	Lima
	722	Lincoln-Hstngs-Krny Plus
	693	Little Rock-Pine Bluff
	803	Los Angeles
	529	Louisville
	651	Lubbock

DMA	DMA CODE CONTINUED...
cont.	
	503 Macon
	669 Madison
	737 Mankato
	553 Marquette
	813 Medford-Klamath Falls
	640 Memphis
	711 Meridian
	528 Miami-Fort Lauderdale
	617 Milwaukee
	613 Minneapolis-Saint Paul
	687 Minot-Bismark-Dickinson
	762 Missoula
	686 Mobile-Pensacola
	628 Monroe-El Dorado
	828 Monterey-Salinas
	698 Montgomery
	659 Nashville
	622 New Orleans
	501 New York
	544 Norfolk-Portsmouth-Newport News
	740 North Platte
	633 Odessa-Midland
	650 Oklahoma City
	652 Omaha
	534 Orlando-Daytona Beach-Melbrn
	631 Ottumwa-Kirksville
	632 Paducah-C.Girardeau-Harribg-Mt Vn
	804 Palm Springs
	656 Panama City
	597 Parkersburg
	675 Peoria-Bloomington
	504 Philadelphia
	753 Phoenix
	508 Pittsburgh
	820 Portland, OR
	500 Portland-Auburn
	552 Presque Isle
	521 Providence-New Bedford
	717 Quincy-Hannibal-Keokuk
	560 Raleigh-Durham
	764 Rapid City
	811 Reno
	556 Richmond-Petersburg
	573 Roanoke-Lynchburg
	538 Rochester
	611 Rochester-Mason City-Austin
	610 Rockford

DMA	DMA CODE CONTINUED...
cont.	862 Sacramento-Stockton-Modesto
	638 Saint Joseph
	609 Saint Louis
	576 Salisbury
	770 Salt Lake City
	661 San Angelo
	641 San Antonio
	825 San Diego
	807 San Francisco-Oakland San Jose
	855 Santa Barbra-San Mar-San Lu Ob
	507 Savannah
	819 Seattle-Tacoma
	657 Sherman-Ada
	612 Shreveport
	624 Sioux City
	725 Sioux Falls (Mitchell)
	588 South Bend-Elkhart
	881 Spokane
	619 Springfield, MO
	543 Springfield-Holyoke
	555 Syracuse
	530 Tallahassee-Thomasville
	539 Tampa-Saint Pete-Sarasota
	581 Terre Haute
	547 Toledo
	605 Topeka
	540 Traverse City-Cadillac
	531 Tri-Cities, TN-VA
	789 Tucson (Nogales)
	671 Tulsa
	760 Twin Falls
	709 Tyler-Longview (Lfkn & Acgd)
	526 Utica
	626 Victoria
	625 Waco-Temple-Bryan
	511 Washington, DC
	549 Watertown
	705 Wausau-Rhineland
	548 West Palm Beach-Fort Pierce
	554 Wheeling-Stubenville
	627 Wichita Falls & Lawton
	678 Wichita-Hutchinson Plus
	577 Wilkes Barre-Scranton
	550 Wilmington
	810 Yakima-Pasco-Rchlnnd-Knnwck
	536 Youngstown
	771 Yuma-El Centro
	596 Zanesville



QSEX	<u>SEX OF RESPONDENT</u>
762	01. Male
452	02. Female
QSS	<u>Does your household currently subscribe to cable television or use a satellite dish or have both cable television and a satellite dish?</u>
595	01. Cable
346	02. Satellite
43	03. Both
226	96. Neither
4	99. DK
QS1	<u>Are you the (male/female) head of this household?</u>
1113	01. Yes
98	02. No
3	99. Refused
QS1a	<u>Are you currently employed full time, employed part time, retired, or not employed?</u>
724	01. Full time
175	02. Part time
103	03. Retired
201	04. Not employed
11	99. Refused
QS2	What is your occupation?
QS2_1	<u>OCCUPATION: MENTION ONE</u>
472	01. White collar -- professional, managerial, owner
130	02. White collar -- sales, clerical
148	03. Blue collar -- craftsman/foreman
68	04. Blue collar -- semiskilled, unskilled
71	05. Service worker
0	195. Other [SPECIFY]
10	199. Refused
QS2_2	<u>OCCUPATION: MENTION TWO</u>
0	01. White collar -- professional, managerial, owner
0	02. White collar -- sales, clerical
0	03. Blue collar -- craftsman/foreman
0	04. Blue collar -- semiskilled, unskilled
0	05. Service worker
0	195. Other [SPECIFY]
QS3	<u>What is your current marital status? Are you married, living as married, single and never been married, divorced, separated, or widowed?</u>
641	01. Married
48	02. Living as married
289	03. Single
165	04. Divorced
34	05. Separated
34	06. Widowed
3	99. Refused

MARITAL_STATUS	MARITAL STATUS
641	1. MARRIED
48	2. LIVING WITH A PARTNER
34	3. SEPARATED
165	4. DIVORCED
34	5. WIDOWED
289	6. NEVER MARRIED
QS3a	Are you a dual-income household, where BOTH the male and female heads of the household work and contribute to total household income?
489	01. Yes
191	02. No
9	99. Refused
QS3b	Do you own or rent the dwelling in which you live?
819	01. Own
364	02. Rent
31	99. Refused
QS4	Altogether, including you and any others, how many people regularly live in this household?
	NUMBER (01-10)
	99. Refused
QS5a	Are there any children living in your household under 6 years of age?
235	01. Yes
795	02. No
1	99. Refused
QS5b	Are there any children living in your household aged 6 through 11?
235	01. Yes
794	02. No
2	99. Refused
QS6	Are there any children living in your household aged 12 through 17?
247	01. Yes
782	02. No
2	99. Refused
QS7	What was the last grade in school you completed?
7	01. Eighth grade or less
75	02. High school incomplete
267	03. High school complete
293	04. Some college
108	05. Associates degree
288	06. Bachelors degree
168	07. Postgraduate degree
8	99. Refused

AGE	AGE BRACKETS
35	01. 18-20
66	02. 21-24
114	03. 25-29
112	04. 30-34
131	05. 35-39
155	06. 40-44
169	07. 45-49
169	08. 50-54
130	09. 55-59
68	10. 60-64
24	11. 65-69
10	12. 70-74
15	13. 75 and up
16	99. Refused
<hr/>	
QS9a	Are you Hispanic? That is, from a Spanish speaking country, or the descendent of someone from a Spanish speaking country.
79	01. Yes
1128	02. No
7	99. Refused
<hr/>	
QS9	Which of the following best describes your race - White or Caucasian, Black or African American, Asian or Asian American, or some other race?
<hr/>	
QS9_1	RACE: MENTION ONE
942	01. White/Caucasian
147	02. Black/African American
7	03. Asian/Asian American
100	04. Some other race
18	99. Refused
<hr/>	
QS9_2	RACE: MENTION TWO
4	01. White/Caucasian
7	02. Black/African American
1	03. Asian/Asian American
24	04. Some other race
<hr/>	
QS9_3	RACE: MENTION THREE
0	01. White/Caucasian
0	02. Black/African American
4	03. Asian/Asian American
3	04. Some other race
<hr/>	
QS9_4	RACE: MENTION FOUR
0	01. White/Caucasian
0	02. Black/African American
0	03. Asian/Asian American
1	04. Some other race

RACE1	RACE SUMMARY
915	01. White
140	02. Black
6	03. Asian
99	04. Other
2	05. White/Black
0	06. White/Asian
22	07. White/Other
2	08. Black/Asian
3	09. Black/Other
0	10. Asian/Other
3	11. White/Black/Asian
3	12. White/Black/Other
0	13. White/Asian/Other
1	15. White/Black/Asian/Other
18	99. Refused

  

RACE2	RACE SUMMARY WITH HISPANIC SEPARATE
884	01. White
136	02. Black
6	03. Asian
63	04. Other
2	05. White/Black
0	06. White/Asian
18	07. White/Other
2	08. Black/Asian
3	09. Black/Other
0	10. Asian/Other
2	11. White/Black/Asian
3	12. White/Black/Other
0	13. White/Asian/Other
1	15. White/Black/Asian/Other
79	95. Hispanic
15	99. Refused

INCOME	TOTAL HOUSEHOLD INCOME
102	01. Under \$15,000
92	02. \$15,000-\$24,999
80	03. \$25,000-\$29,999
66	04. \$30,000-\$34,999
65	05. \$35,000-\$39,999
136	06. \$40,000-\$49,999
122	07. \$50,000-\$59,999
100	08. \$60,000-\$74,999
148	09. \$75,000-\$99,999
164	10. \$100,000 or more
16	21. Less than \$40,000
41	22. \$40,000 or more
82	99. Refused
QS11	How many total telephone numbers does your household have? Please do <u>not include extension phones, just different telephone numbers.</u> NUMBER (1-5) 99. Refused
QSB	I would like to ask where you, personally, USE the Internet. If YOU don't USE the Internet at all please tell me. Do you USE the Internet from home, work, school, or some other location?
QSB_1	INTERNET USAGE: MENTION ONE
946	001. Home
61	002. Work
14	003. School
46	195. Some other location [SPECIFY]
142	196. Do not use the internet
5	199. DK
QSB_2	INTERNET USAGE: MENTION TWO
0	001. Home
461	002. Work
38	003. School
59	195. Some other location [SPECIFY]
QSB_3	INTERNET USAGE: MENTION THREE
0	001. Home
0	002. Work
61	003. School
65	195. Some other location [SPECIFY]
QSB_4	INTERNET USAGE: MENTION FOUR
0	001. Home
0	002. Work
0	003. School
16	195. Some other location [SPECIFY]

QSB_5	INTERNET USAGE: MENTION FIVE
0	001. Home
0	002. Work
0	003. School
0	195. Some other location [SPECIFY]

INTERNET	WHERE USE INTERNET
406	01. Home
49	02. Work
8	03. School
46	04. Other
346	05. Home/Work
23	06. Home/School
47	07. Home/Other
4	08. Work/School
6	09. Work/Other
6	10. School/Work
45	11. Home/Work/School
54	12. Home/Work/Other
9	13. Home/School/Other
2	14. Work/School/Other
16	15. Home/Work/School/Other
142	96. Does not use
5	99. Refused

## PSED2 SCREENER UM QUESTIONS

QFF1a Which of the following would apply to you?

You are, alone or with others, currently trying to start a new business, including any self-employment or selling any goods or services to others. Does this apply to you?

991 01. Yes  
217 02. No  
4 98. DK  
2 99. Refused

QFF1b You are, alone or with others, currently trying to start a new business or a new venture for your employer, an effort that is part of your normal work. Does this apply to you?

369 01. Yes  
833 02. No  
10 98. DK  
2 99. Refused

QFF1c You are, alone or with others, currently the owner of a business you help manage, including self-employment or selling any goods or services to others. Does this apply to you?

785 01. Yes  
419 02. No  
5 98. DK  
5 99. Refused

QFF2 (IF "YES" TO FF1a, FF1b, OR FF1c: You mentioned that you are trying to start a new business./ALL OTHER RESPONSES: Perhaps we were not clear on a previous question.) Over the past twelve months have you done anything to help start a new business, such as looking for equipment or a location, organizing a start-up team, working on a business plan, beginning to save money, or any other activity that would help launch a business?

1195 01. Yes  
0 02. No  
15 98. DK  
4 99. Refused

QFF3 Will you personally own all, part, or none of this new business?

747 01. All  
467 02. Part  
0 03. None  
0 98. DK  
0 99. Refused

QFF4 Has this business received any money, income, or fees for more than six of the past twelve months?

352 01. Yes  
851 02. No  
8 98. DK  
3 99. Refused

QFF5      Has monthly revenue been more than monthly expenses for more than six of the past twelve months?

129      01.    Revenue greater than expenses

192      02.    Expenses greater than revenue

37       98.    DK

5        99.    Refused

         .      Inap, 2 in QFF4

  

QFF6      Did the monthly expenses include salaries or wages for the owners active in managing the business for more than six of the past twelve months?

0        01.    Yes

157      02.    No

9        98.    DK

5        99.    Refused

         .      Inap, 2 in QFF4; 2 in QFF5

  

QFF10     A national study of the work and career patterns of all Americans, including those not currently working, is being conducted by the University of Michigan. They would like your permission to allow them to contact you for the study. We would provide the University of Michigan with your telephone number and demographic information. This is completely voluntary, and all your information will remain confidential. Those who participate will receive a payment of \$25. May they contact you?

1139     01.    Yes

73       02.    No

1        98.    DK

1        99.    Refused

  

QFF11     Of course your participation in this study is voluntary, but it is an interview that many people find very interesting. Can the University of Michigan researchers contact you and tell you what is involved? You can change your mind at any time.

75       01.    Yes

0        02.    No

0        98.    DK

0        99.    Refused

         .      Inap, 1 in QFF10



## INTERVIEW INFORMATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
SAMPID	SAMPID	SAMPID	SAMPID	SAMPID	SAMPID	SAMPLE ID
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
WT_WAVEA	WT_WAVEB	WT_WAVEC	WT_WAVED	WT_WAVEE	WT_WAVEF	Interview Weight
						<p>All analyses of the cases included in this data file should use the weight variables. The weights were developed to help insure that the data is representative of all identified nascent entrepreneurs in the U.S. The weights correct for differences in selection probabilities and differential non-response rates. The March 2005 Current Population Survey conducted by the U.S. Bureau was used to post-stratify the data based on sex, age, household income, and race. The weights have been centered so that the sum of the weights is equal to the actual sample size. Any analysis of a subset of the data should re-center the weights so that the mean weight remains equal to 1.0. For further information, see PSED2 Weights Documentation: <a href="http://www.psed.isr.umich.edu--&gt;Data --&gt;PSED2 Data files">www.psed.isr.umich.edu--&gt;Data --&gt;PSED2 Data files</a></p>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
REGIONA	REGIONB	REGIONC	REGIOND	REGIONE	REGIONF	Region of Respondent
310	261	203	149	123	104	1. West
257	209	157	112	94	84	2. Midwest
206	164	136	103	88	73	3. Northeast
441	338	250	163	130	114	4. South

A      B      C      D      E      F

IWDATE\_A IWDATE\_B IWDATE\_C IWDATE\_D IWDATE\_E IWDATE\_F DATE INTERVIEWED COMPLETED

SAS DATE FORMAT MMYYS8. OR SPSS DATE  
FORMAT MOYR8.

A      B      C      D      E      F

IWMONTH IWMONTHB IWMONTHC IWMONTHD IWMONTHE IWMONTHF MONTH INTERVIEW COMPLETED

CODE MONTH (1-12)

A      B      C      D      E      F

IWDAY IWDAYB IWDAYC IWDAYD IWDAYE IWDAYF DAY INTERVIEW COMPLETED

CODE DAY NUMBER (1-31)

A      B      C      D      E      F

IWYEAR IWYEARB IWYEARC IWYEARD IWYEARE IWYEARF YEAR INTERVIEW COMPLETED

CODE YEAR (2005-2011)

A      B      C      D      E      F

IWWKDAY IWWKDAYB IWWKDAYC IWWKDAYD IWWKDAYE IWWKDAYF DAY OF WEEK INTERVIEW COMPLETED

161	75	51	87	62	78	1.	Sunday
228	246	186	119	107	85	2.	Monday
183	195	157	99	81	68	3.	Tuesday
126	182	109	73	73	62	4.	Wednesday
173	114	111	63	43	26	5.	Thursday
183	72	74	35	41	36	6.	Friday
160	88	58	51	28	20	7.	Saturday

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	8-DIGIT INTERVIEWER ID	
IWER	IWERB	IWERC	IWERD	IWERE	IWERF		
1214	972	746	527	435	375	1.	CATI
0	0	0	0	0	0	2.	PAPI
0	0	0	0	0	0	3.	Both

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	MODE OF INTERVIEW	
MODE	MODEB	MODEC	MODED	MODEE	MODEF		
1214	972	746	527	435	375	1.	CATI
0	0	0	0	0	0	2.	PAPI
0	0	0	0	0	0	3.	Both

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	INTERVIEWER INTERRUPTION STATUS	
STATUS	STATUSB	STATUSC	STATUSD	STATUSE	STATUSF		
1067	931	728	508	424	367	1.	Complete, no interruptions
147	41	18	19	11	8	2.	Completed in multiple sessions

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	CALL NUMBER INTERVIEW COMPLETED	
CALL_NUM	CALL_NUMB	CALL_NUMC	CALL_NUMD	CALL_NUME	CALL_NUMF		

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	ATTITUDE TOWARD INTERVIEW	
ATTIW	ATTIWB	ATTIWC	ATTIWD	ATTIWE	ATTIWF		
984	832	669	467	402	334	1.	Friendly and interested
203	116	64	55	27	39	2.	Cooperative but not particularly interested
22	21	12	5	6	2	3.	Impatient
5	3	1	0	0	0	4.	Hostile

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	RESPONDENT'S UNDERSTANDING OF INTERVIEW	
UNDERSTD	UNDERSTDB	UNDERSTDC	UNDERSTDD	UNDERSTDE	UNDERSTDF		
706	611	522	328	258	159	1.	Excellent
375	285	191	171	146	173	2.	Good
108	64	32	25	28	40	3.	Fair
25	12	1	3	3	3	4.	Poor

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**SECTION A: STATUS OF BUSINESS**

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA1	BA1	CA1	DA1	EA1	FA1	Wave A: What kind of business are you starting?
						Wave B/C/D/E/F: How would you (now) describe the major product or service of this new business (before your involvement ended)? (Could you tell me a little more about the product or service you intend(ed) to provide?) 2002 NAICS 6-DIGIT CODES
1214	55	57	38	53	29	SEE MASTER NAICS INDUSTRY CODES Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA1a	BA1a	CA1a	DA1a	EA1a	FA1a	What kind of business are you starting? 2002 SIC 4-DIGIT CODES
1214	55	57	38	53	29	SEE MASTER SIC INDUSTRY CODES Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA1b	BA1b	CA1b	DA1b	EA1b	FA1b	SECOND CATEGORY What kind of business are you starting? 2002 NAICS 6-DIGIT CODES
61	4	2	3	3	2	454111. Internet retail sales
49	0	1	0	1	0	454390. Other direct selling establishments
						Wave A Inap: . Inap, no second category Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; no second category
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA1c	BA1c	CA1c	DA1c	EA1c	FA1c	SECOND CATEGORY What kind of business are you starting? 2002 SIC 4-DIGIT CODES
61	4	2	3	3	2	5590. Internet retail sales
49	0	1	0	1	0	5690. Other direct selling establishments
						Wave A Inap: . Inap, no second category Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; no second category

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA2a					Why do you want to start this new business? -- FIRST MENTION
					<u>Income</u>
117					30. Income; to make money
50					31. Extra income -- NFS
8					32. Need to supplement income
8					33. Retired -- need to supplement income
24					34. Financial independence; financial/job security
1					35. Income for educational expenses
11					36. Income for retirement
5					37. To leave business/money to children
23					38. Unlimited income potential; good money
22					39. Other income references
					<u>Business Opportunities</u>
1					40. Good business idea
23					41. Take advantage of opportunity
75					42. High demand for products/business; satisfy need
42					43. Market opportunity; untapped market; shift in market
11					44. New technology/product/service
13					45. Good product; faith in product
23					46. Expansion of old/current business
33					49. Other business opportunity references
					<u>Employment</u>
80					50. Be own boss; self-employed; tired of working for others
26					51. Flexibility; more free time; set own hours
33					52. Stay home with children; work from home
7					53. Potential to make more money working for self (instead of current/previous employer in same business)
18					54. Cannot find employment elsewhere; lost job
18					55. Disabled/injured/sick and cannot work elsewhere
14					56. Retired -- NFS
20					59. Other employment references
					<u>Personal Reasons</u>
129					60. Lots of experience at work; background in field; knowledge
21					61. Have formal training/education in field
122					62. Enjoy work, have passion for it; hobby
23					63. Have talent in field, area of expertise; ability to do it
25					64. Friend/family member had idea, started business
5					65. Inheritance
50					69. Other personal references

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA2a					Why do you want to start this new business? --
CONT.					FIRST MENTION CONTINUED
					<u>Lifestyle</u>
2					70. To do more fulfilling work
24					71. Try new career; change career; do something new
9					72. Creative; do creative work; creative outlet
3					73. Better life -- NFS
24					74. Life-long ambition
3					75. Challenge -- NFS
2					76. Personal growth
20					79. Other lifestyle references
					<u>Other</u>
4					90. Believe in value of work; think business is important
32					91. Help others; help community
9					92. Aid in economy; economic development
0					98. DK
1					99. NA

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA2b					Why do you want to start this new business? -- SECOND MENTION
					<u>Income</u>
93					30. Income; to make money
20					31. Extra income -- NFS
6					32. Need to supplement income
3					33. Retired -- need to supplement income
14					34. Financial independence; financial/job security
3					35. Income for educational expenses
8					36. Income for retirement
4					37. To leave business/money to children
19					38. Unlimited income potential; good money
22					39. Other income references
					<u>Business Opportunities</u>
2					40. Good business idea
17					41. Take advantage of opportunity
30					42. High demand for products/business; satisfy need
17					43. Market opportunity; untapped market; shift in market
3					44. New technology/product/service
5					45. Good product; faith in product
2					46. Expansion of old/current business
21					49. Other business opportunity references
					<u>Employment</u>
75					50. Be own boss; self-employed; tired of working for others
22					51. Flexibility; more free time; set own hours
12					52. Stay home with children; work from home
12					53. Potential to make more money working for self (instead of current/previous employer in same business)
8					54. Cannot find employment elsewhere; lost job
12					55. Disabled/injured/sick and cannot work elsewhere
8					56. Retired -- NFS
7					59. Other employment references
					<u>Personal Reasons</u>
25					60. Lots of experience at work; background in field; knowledge
13					61. Have formal training/education in field
96					62. Enjoy work, have passion for it; hobby
23					63. Have talent in field, area of expertise; ability to do it
9					64. Friend/family member had idea, started business
1					65. Inheritance
20					69. Other personal references

---



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA2b					Why do you want to start this new business? --
CONT.					SECOND MENTION CONTINUED
					<u>Lifestyle</u>
3					70. To do more fulfilling work
10					71. Try new career; change career; do something new
5					72. Creative; do creative work; creative outlet
0					73. Better life -- NFS
10					74. Life-long ambition
3					75. Challenge -- NFS
8					76. Personal growth
7					79. Other lifestyle references
					<u>Other</u>
1					90. Believe in value of work; think business is important
31					91. Help others; help community
1					92. Aid in economy; economic development
503					00. No second mention

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA3x	CA3x	DA3x	EA3x	FA3x	INTERVIEWER CHECKPOINT
	888	718	520	432	375	1. IF NAME OF BUSINESS NOT MISSING (TX*A3 NOT EMPTY) --> GO TO A3c
	84	28	7	3	0	2. IF NAME OF BUSINESS MISSING (TX*A3 EMPTY) --> GO TO A3

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA3c	CA3c	DA3c	EA3c	FA3c	(During/In) the last interview, you stated the name of the new business was [TX*A3 BUSINESS NAME]. (Is this still correct?/Was this still correct before your involvement with the new business ended?)
	784	637	488	412	356	1. Yes
	104	81	32	20	19	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 2 in *A3x

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA4x	CA4x	DA4x	EA4x	FA4x	INTERVIEWER CHECKPOINT
	461	291	184	136	106	Wave B:
	323	346	304	276	250	1. IF BUSINESS NAME <u>NOT</u> REGISTERED (*A4=5, DK/NA) --> GO TO A4
	0	0	0	0	0	2. IF BUSINESS NAME REGISTERED (*A4=1) --> GO TO A5
						3. OTHERS --> GO TO A12
						. Inap, 2 in *A3x; 5 in *A3c
						Wave C/D/E/F:
						1. IF BUSINESS NAME <u>NOT</u> REGISTERED (*A4=5, DK/NA) --> GO TO A4
						2. IF BUSINESS NAME REGISTERED (*A4=1) --> GO TO A4c
						3. OTHERS --> GO TO A12
						. Inap, 2 in *A3x; 5 in *A3c

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CA4c	DA4c	EA4c	FA4c	In the last interview, you reported that this business name, [TX*A3 BUSINESS NAME], had been registered with the appropriate government agency. (Is/Was) this still correct (before your involvement ended)?
		339	301	274	246	1. Yes
		7	3	2	4	5. No
		0	0	0	0	8. DK
		0	0	0	0	9. NA
						. Inap, 2 in *A3x; 5 in *A3c; 1,3 in *A4x

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA4	BA4	CA4	DA4	EA4	FA4	Wave A: Has this name been registered with the appropriate government agency?
						Wave B/C/D/E/F: (Was/Has) this name [TX*A3 BUSINESS NAME], (been) registered with the appropriate government agency (before your involvement ended)?
432	172	105	41	26	19	1. Yes
782	440	287	182	133	110	5. No
0	5	3	0	1	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B Inap:
						. Inap, 2-3 in BA4x; no business name given
						Wave C/D/E/F Inap:
						. Inap, 3 in *A4x; 1,8-9 in *A4c; no business name given

---

A      B      C      D      E      F  
 BA11 CA11 DA11 EA11 FA11

In what month and year was the name registered?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave B Inap:

. Inap, 3 in BA4x; 5,8-9 in BA4; 9998-9999 in BA11b; no business name given

Wave C/D/E/F Inap:

. Inap, 3 in \*A4x; 1,8-9 in \*A4c; 5,8-9 in \*A4; 9998-9999 in \*A11b; no business name given

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A      B      C      D      E      F  
 BA11a CA11a DA11a EA11a FA11a

In what month and year was the name registered?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave B Inap:

. Inap, 3 in BA4x; 5,8-9 in BA4; no business name given

Wave C/D/E/F Inap:

. Inap, 3 in \*A4x; 1,8-9 in \*A4c; 5,8-9 in \*A4; no business name given

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A      B      C      D      E      F  
 BA11b CA11b DA11b EA11b FA11b

In what month and year was the name registered?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave B Inap:

. Inap, 3 in BA4x; 5,8-9 in BA4; no business name given

Wave C/D/E/F Inap:

. Inap 3 in \*A4x; 1,8-9 in \*A4c; 5,8-9 in \*A4; no business name given

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A      B      C      D      E      F

AA5a

What are the one or two main opportunities  
that prompted you to start this new business?  
-- FIRST MENTION

Costs

- |    |     |   |
|----|-----|---|
| 4  | 10. | Low overhead  |
| 9  | 11. | Low cost property; have property  |
| 13 | 12. | Low cost supplies or services: products,<br>materials, equipment,<br>advertisement/have, or given, supplies |
| 1  | 13. | Tax write-off   |
| 4  | 14. | Low start-up costs  |
| 5  | 19. | Other cost references   |

Current Financial Resources

- |    |     |   |
|----|-----|---|
| 12 | 20. | Have resources: saved up to do it;<br>financial ability; seed money available |
| 5  | 21. | Have cash backing; have large investors                                       |
| 3  | 22. | Loan or grant   |
| 3  | 23. | Sold home, property or business   |
| 3  | 29. | Other current financial resources<br>references                               |

Income

- |    |     |   |
|----|-----|---|
| 63 | 30. | Income; to make money                             |
| 15 | 31. | Extra income -- NFS                               |
| 10 | 32. | Need to supplement income                         |
| 5  | 33. | Investment  |
| 11 | 34. | Financial independence; financial/job<br>security |
| 1  | 35. | Income for educational expenses                   |
| 1  | 36. | Income for retirement                             |
| 2  | 37. | To leave business/money to children               |
| 5  | 39. | Other income references                           |

Business Opportunities

- |     |     |   |
|-----|-----|---|
| 9   | 40. | Good business idea                                      |
| 28  | 41. | Take advantage of opportunity                           |
| 142 | 42. | High demand for products/business;<br>satisfy need      |
| 99  | 43. | Market opportunity; untapped market;<br>shift in market |
| 11  | 44. | New technology/product/service                          |
| 12  | 45. | Good product; faith in product; like<br>product         |
| 12  | 46. | Expansion of old/current business                       |
| 9   | 47. | Vast resources or material                              |
| 25  | 48. | Opportunity to buy building, property or<br>business    |
| 29  | 49. | Other business opportunity references                   |

Employment

- |    |     |   |
|----|-----|---|
| 53 | 50. | Be own boss; self-employed; tired of<br>working for others  |
| 25 | 51. | Flexibility; more free time; set own<br>hours   |
| 18 | 52. | Stay home with children; work from home   |
| 6  | 53. | Potential to make more money working for<br>self (instead of current/previous<br>employer in same business) |
-

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA5a					What are the one or two main opportunities
CONT.					that prompted you to start this new business?
					-- FIRST MENTION CONTINUED
23					54. Cannot find employment elsewhere; lost job
14					55. Further career; take previous work to the next level; career plan; career change
5					56. Retired -- NFS
15					59. Other employment references
					<u>Personal Reasons</u>
118					60. Lots of experience at work; background in field; knowledge
21					61. Have formal training/education in field
45					62. Enjoy work, have passion for it
19					63. Have talent in field, area of expertise; ability to do it
16					64. Change in personal situation; wedding, divorce, children, death in family, moved
6					65. Inheritance
19					69. Other personal references
					<u>Lifestyle</u>
15					70. Just decided to do it; boredom
14					71. Self-fulfillment; pride; always wanted to do
25					72. Timing is right; time in life; extra time
6					73. Easy; does not require a lot
0					79. Other lifestyle references
					<u>Mentors</u>
4					80. Had mentor; discussed with a mentor
28					81. Encouraged to start own business by industry; connections in industry
13					82. Encouraged to start own business by community or consumers
4					83. Approached to start own business by internet or phone
2					84. Mentors available and willing
15					85. Business partner's influence
69					86. Encouraged
3					89. Other mentor references
					<u>Other</u>
14					90. Can do better than the competition; improve on current ways of doing things
19					91. Help others; help community
2					92. Aid in economy; economic development; economy - NFS
17					93. Location; good location; little competition; easily accessible
4					98. DK
6					99. NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA5b					What are the one or two main opportunities that prompted you to start this new business? -- SECOND MENTION
					<u>Costs</u>
6					10. Low overhead
6					11. Low cost property; have property
11					12. Low cost supplies or services: products, materials, equipment, advertisement/have, or given, supplies
7					13. Tax write-off
5					14. Low start-up costs
3					19. Other cost references
					<u>Current Financial Resources</u>
14					20. Have resources: saved up to do it; financial ability; seed money available
2					21. Have cash backing; have large investors
6					22. Loan or grant
1					23. Sold home, property or business
2					29. Other current financial resources references
					<u>Income</u>
81					30. Income; to make money
2					31. Extra income -- NFS
4					32. Need to supplement income
4					33. Investment
5					34. Financial independence; financial/job security
4					35. Income for educational expenses
3					36. Income for retirement
4					37. To leave business/money to children
7					39. Other income references
					<u>Business Opportunities</u>
5					40. Good business idea
23					41. Take advantage of opportunity
46					42. High demand for products/business; satisfy need
34					43. Market opportunity; untapped market; shift in market
4					44. New technology/product/service
11					45. Good product; faith in product; like product
3					46. Expansion of old/current business
7					47. Vast resources or material
4					48. Opportunity to buy building, property or business
9					49. Other business opportunity references
					<u>Employment</u>
29					50. Be own boss; self-employed; tired of working for others
18					51. Flexibility; more free time; set own hours
13					52. Stay home with children; work from home
5					53. Potential to make more money working for self (instead of current/previous employer in same business)

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA5b					What are the one or two main opportunities
CONT.					that prompted you to start this new business?
					-- SECOND MENTION CONTINUED
5					54. Cannot find employment elsewhere; lost job
8					55. Further career; take previous work to the next level; career plan; career change
1					56. Retired -- NFS
3					59. Other employment references
					<u>Personal Reasons</u>
32					60. Lots of experience at work; background in field; knowledge
9					61. Have formal training/education in field
36					62. Enjoy work, have passion for it
18					63. Have talent in field, area of expertise; ability to do it
3					64. Change in personal situation; wedding, divorce, children, death in family, moved
0					65. Inheritance
12					69. Other personal references
					<u>Lifestyle</u>
9					70. Just decided to do it; boredom
16					71. Self-fulfillment; pride; always wanted to do
20					72. Timing is right; time in life; extra time
2					73. Easy; does not require a lot
1					79. Other lifestyle references
					<u>Mentors</u>
1					80. Had mentor; discussed with a mentor
9					81. Encouraged to start own business by industry; connections in industry
9					82. Encouraged to start own business by community or consumers
0					83. Approached to start own business by internet or phone
1					84. Mentors available and willing
6					85. Business partner's influence
27					86. Encouraged
3					89. Other mentor references
					<u>Other</u>
6					90. Can do better than the competition; improve on current ways of doing things
10					91. Help others; help community
3					92. Aid in economy; economic development; economy - NFS
9					93. Location; good location; little competition; easily accessible
567					00. No second mention



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA6a					What are the one or two main problems involved in starting this new business? -- FIRST MENTION
					<u>Costs</u>
11					11. Cost of location -- rent, lease, mortgage, etc.
31					12. Costs of equipment
3					13. Costs of services
6					14. Supplies
9					15. Transportation
11					16. Taxes; insurance
56					17. Start-up costs -- NFS
9					19. Other cost references
					<u>Capital/Financing</u>
4					20. Acquiring information on financing/financial issues
8					21. Acquiring new owner capital
8					22. Acquiring new bank loan
340					23. Acquiring other capital/money; financing -- NFS
1					24. Interest rates
3					29. Other capital/financing references
					<u>Government/Legal Barriers</u>
5					30. Researching/acquiring information on laws/regulations
24					31. Registration; licensing
22					32. Regulations; zoning
19					39. Other government/legal barriers references
					<u>Market/Competitors</u>
2					40. Researching/acquiring information on competitors
2					41. Price competition
12					42. Market competition
9					43. Competition -- NFS
4					44. Economic Conditions
6					49. Other market/competitors references
					<u>Labor</u>
1					50. Acquiring information on labor markets/wages
33					51. Hiring labor
1					52. Training labor
0					53. Market wages; pay scales
5					59. Other labor references
					<u>Marketing</u>
7					60. Researching/acquiring information on the targeted market
7					61. Product marketing
113					62. Customer marketing/ sales
61					63. Advertising; marketing -- NFS
18					69. Other marketing references

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA6a					What are the one or two main problems involved
CONT.					in starting this new business? -- FIRST
					MENTION CONTINUED
					<u>Product/Service Development</u>
9					70. Researching/acquiring information on
					product
36					71. Product/service development
13					72. Product/service distribution
5					79. Other product/service development
					<u>Business Decisions/Operations</u>
21					80. Acquiring information on business plans
7					81. Developing a business plan
2					82. Forecasting future costs
56					83. Scheduling/time management
7					84. Accounting
37					85. Acquiring location
8					86. Acquiring supplies
2					87. Receiving timely payments
13					88. Acquiring contacts/business connections
62					89. Other business decision references
					<u>Personal</u>
20					90. Acquiring experience/education
10					91. Lack of motivation
4					92. Disability
3					93. Discrimination; race, age, gender
5					94. Family obligations
17					95. Other personal references
23					96. None
1					98. DK
2					99. NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA6b					What are the one or two main problems involved in starting this new business? -- SECOND MENTION
					<u>Costs</u>
11					11. Cost of location -- rent, lease, mortgage, etc.
27					12. Costs of equipment
1					13. Costs of services
6					14. Supplies
16					15. Transportation
14					16. Taxes; insurance
20					17. Start-up costs -- NFS
12					19. Other cost references
					<u>Capital/Financing</u>
0					20. Acquiring information on financing/financial issues
1					21. Acquiring new owner capital
1					22. Acquiring new bank loan
69					23. Acquiring other capital/money; financing -- NFS
0					24. Interest rates
5					29. Other capital/financing references
					<u>Government/Legal Barriers</u>
6					30. Researching/acquiring information on laws/regulations
16					31. Registration; licensing
8					32. Regulations; zoning
18					39. Other government/legal barriers references
					<u>Market/Competitors</u>
1					40. Researching/acquiring information on competitors
1					41. Price competition
8					42. Market competition
7					43. Competition -- NFS
2					44. Economic Conditions
0					49. Other market/competitors references
					<u>Labor</u>
1					50. Acquiring information on labor markets/wages
25					51. Hiring labor
3					52. Training labor
1					53. Market wages; pay scales
8					59. Other labor references
					<u>Marketing</u>
13					60. Researching/acquiring information on the targeted market
4					61. Product marketing
53					62. Customer marketing/sales
29					63. Advertising; marketing -- NFS
10					69. Other marketing references

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA6b					What are the one or two main problems involved
CONT.					in starting this new business? -- SECOND
					MENTION CONTINUED
					<u>Product/Service Development</u>
4					70. Researching/acquiring information on
					product
11					71. Product/service development
2					72. Product/service distribution
5					79. Other product/service development
					<u>Business Decisions/Operations</u>
10					80. Acquiring information on business plans
5					81. Developing a business plan
0					82. Forecasting future costs
62					83. Scheduling/time management
2					84. Accounting
40					85. Acquiring location
4					86. Acquiring supplies
3					87. Receiving timely payments
6					88. Acquiring contacts/business connections
43					89. Other business decision references
					<u>Personal</u>
8					90. Acquiring experience/education
6					91. Lack of motivation
1					92. Disability
4					93. Discrimination; race, age, gender
3					94. Family obligations
13					95. Other personal references
585					00. No second mention

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA7						Which came first for you, the business idea or your decision to start a business -- or did they occur together?
451						1. Business idea came first
162						2. Decision to start came first
593						3. Both together
7						8. DK
1						9. NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA8	BA8	CA8	DA8	EA8	FA8	In what month and year did you first think about starting this new business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						. Inap, 9998-9999 in *A8b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA8a	BA8a	CA8a	DA8a	EA8a	FA8a	In what month and year did you first think about starting this new business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AA8b	BA8b	CA8b	DA8b	EA8b	FA8b	In what month and year did you first think about starting this new business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA9					Did this new business emerge from your current work activity, from previous work activity, from a separate business you now own and manage, from a hobby or recreational pastime, from academic, scientific, or applied research, or was it from an idea you or another member of the start-up team had?
192					01. Current work activity
287					02. Previous work activity
29					03. Separate business now own and manage
314					04. Hobby or recreational past time
52					05. Academic, scientific, or applied research
314					06. Idea from self or other member of start up team
4					10. Idea from family member (not part of start up team)
15					11. Idea from other person (not part of start up team)
4					98. DK
3					99. NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AA10					Would you describe this new business as an independent new business created by an individual or a team working on their own, a purchase or takeover of an existing business, a franchise, a multi-level marketing initiative, a new business sponsored by an existing business, or something else?
998					01. Independent new business
37					02. Purchase/takeover of an existing business
38					03. Franchise
55					04. Multi-level marketing initiative
83					05. New business sponsored by existing business
2					98. DK
1					99. NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BA12	CA12	DA12	EA12	FA12		Wave B:
						Last year, you told us that your business, [TXAA3/A3 BUSINESS NAME], (was engaged in/was) (a/the) [TXAA1 NATURE OF BUSINESS ACTIVITY]. (Is/Was) this still an accurate description of the business activity (before your involvement ended)?
						Wave C/D/E/F:
						In the last interview, you told us that your business (was engaged in/was) (a/the) [TX*A1 NATURE OF BUSINESS ACTIVITY]. (Is/Was) this still an accurate description of the business activity (for) [TX*A3/A3 BUSINESS NAME] (before your involvement ended)?
917	689	489	382	346	1.	Yes
55	57	38	53	29	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BA14	CA14	DA14	EA14	FA14		Would you consider this a slight variation from the emphasis of (a year/two years/three years/four years/five years) ago, a major redirection, or (would/did) this new business provide a completely different product or service?
20	28	20	21	15	1.	Slight variation
9	10	11	4	2	2.	Major redirection
8	5	2	3	3	3.	Completely different product or service
18	14	5	25	9	4.	No change (if vol.)
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 1,8-9 in *A12

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BA15	CA15	DA15	EA15	FA15		Would you consider yourself to be disengaged from the original business effort that we discussed (a year/two years/three years/four years/five years) ago?
5	1	0	2	0	1.	Yes, disengaged
3	4	2	1	3	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BA16	CA16	DA16	EA16	FA16		In what month and year did you end your active role in working on this business start-up?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
					.	Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14; 5,8-9 in *A15; 9998-9999 in *A16b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BA16a	CA16a	DA16a	EA16a	FA16a		In what month and year did you end your active role in working on this business start-up?
						CODE MONTH (01-12)
					13.	Winter
					14.	Spring
					15.	Summer
					16.	Fall
					98.	DK
					99.	NA
					.	Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14; 5,8-9 in *A15

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BA16b	CA16b	DA16b	EA16b	FA16b		In what month and year did you end your active role in working on this business start-up?
						CODE FOUR DIGIT YEAR
					9998.	DK
					9999.	NA
					.	Inap, 1,8-9 in *A12; 1-2,4,8-9 in *A14; 5,8-9 in *A15

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BA17	CA17	DA17	EA17	FA17		Why was the business emphasis changed from (a year/two years/three years) ago? (Any other reasons?)
4	8	6	3	2	1.	Shift in demand; economic conditions
1	0	1	0	0	2.	Time constraints
1	2	1	0	0	3.	Lost business partners/valuable employees/contacts
1	0	2	1	3	4.	Financial; Expenses, revenues, financial -- NFS
2	1	0	0	0	5.	Government regulation; other government references
3	3	3	1	0	6.	Other reasons
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
						Wave B/C/D/E/F Inap:
					.	Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
CA30x	DA30x	EA30x	FA30x			INTERVIEWER CHECKPOINT
109	126	134	144	1.		IF NEW FIRM IN LAST WAVE (*A50=1)--> GO TO A37
636	401	299	231	2.		OTHERS --> GO TO A30 (E13)
				.		Inap, 1 in *A15

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE13	BE13	CE13	DE13	EE13	FE13	Wave A:
						Has this new business already received any money, income, or fees from the sale of goods or services?
						Wave B/C/D/E/F:
						(Has/Did) this (new) business, [TX*A3/A3], receive(d) any money, income, or fees from the sale of goods or services for <u>more than six</u> of the past twelve months (before your involvement ended)?
602	458	291	192	162	115	1. Yes
609	504	342	208	137	116	5. No
2	4	2	1	0	0	8. DK
1	1	1	0	0	0	9. NA
						Wave B Inap:
						. Inap, 1 in BA15
						Wave C/D/E/F Inap:
						. Inap, 1 in *A15; 1 in *A30x

A      B      C      D      E      F  
 AE14   BE14   CE14   DE14   EE14   FE14

In what month and year was the first revenue received from the sale of goods or services for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 5,8-9 in AE13; 9998-9999 in AE14b

Wave B Inap:

. Inap, 1 in BA15; 5,8-9 in BE13; 9998-9999 in BE14b

Wave C/D/E/F Inap:

. Inap, 1 in \*A15; 1 in \*A30x; 5,8-9 in \*E13; 9998-9999 in \*E14b

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A      B      C      D      E      F  
 AE14a BE14a CE14a DE14a EE14a FE14a

In what month and year was the first revenue received from the sale of goods or services for this new business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 5,8-9 in AE13

Wave B Inap:

. Inap, 1 in BA15; 5,8-9 in BE13

Wave C/D/E/F Inap:

. Inap, 1 in \*A15; 1 in \*A30x; 5,8-9 in \*E13

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A      B      C      D      E      F  
 AE14b BE14b CE14b DE14b EE14b FE14b

In what month and year was the first revenue received from the sale of goods or services for this new business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 5,8-9 in AE13

Wave B Inap:

. Inap, 1 in BA15; 5,8-9 in BE13

Wave C/D/E/F Inap:

. Inap, 1 in \*A15; 1 in \*A30x; 5,8-9 in \*E13

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE15	BE15	CE15	DE15	EE15	FE15	Wave A: Has monthly revenue ever exceeded monthly expenses for this new business?
						Wave B/C/D/E/F: (Has/Was) the monthly revenue (been) more than the monthly expenses for <u>more than six</u> of the past twelve months (before your involvement ended)?
291	251	146	95	85	63	1. Yes
301	204	143	96	77	52	5. No
9	2	2	1	0	0	8. DK
1	1	0	0	0	0	9. NA
						Wave A Inap: . Inap, 5,8-9 in AE13
						Wave B Inap: . Inap, 1 in BA15; 5,8-9 in BE13
						Wave C/D/E/F Inap: . Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE16	BE16	CE16	DE16	EE16	FE16	<p>In what month and year did monthly revenue first exceed monthly expenses for this (new) business?</p> <p>SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.            [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]            Wave A Inap:            . Inap, 5,8-9 in AE13; 5,8-9 in AE15;            9998-9999 in AE16b            Wave B Inap:            . Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15; 9998-9999 in BE16b            Wave C/D/E/F Inap:            . Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15; 9998-9999 in *E16b</p>

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE16a	BE16a	CE16a	DE16a	EE16a	FE16a	<p>In what month and year did monthly revenue first exceed monthly expenses for this (new) business?</p> <p>CODE MONTH (01-12)            13. Winter            14. Spring            15. Summer            16. Fall            98. DK            99. NA            Wave A Inap:            . Inap, 5,8-9 in AE13; 5,8-9 in AE15            Wave B Inap:            . Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15            Wave C/D/E/F Inap:            . Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15</p>

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE16b	BE16b	CE16b	DE16b	EE16b	FE16b	<p>In what month and year did monthly revenue first exceed monthly expenses for this (new) business?</p> <p>CODE FOUR DIGIT YEAR            9998. DK            9999. NA            Wave A Inap:            . Inap, 5,8-9 in AE13; 5,8-9 in AE15            Wave B Inap:            . Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15            Wave C/D/E/F Inap:            . Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15</p>

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE17	BE17	CE17	DE17	EE17	FE17	Wave A: Are salaries for the managers who are also owners included in the computation of monthly expenses?
						Wave B/C/D/E/F: Were salaries or wages of the owners who were active in managing the business included in the monthly expenses for <u>more than six</u> of the past twelve months?
104	133	60	33	32	16	1. Yes
182	113	84	61	52	45	5. No
1	2	0	0	0	0	6. Partial salary (if vol.)
3	1	2	1	1	2	8. DK
1	2	0	0	0	0	9. NA
						Wave A Inap: . Inap, 5,8-9 in AE13; 5,8-9 in AE15
						Wave B Inap: . Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15
						Wave C/D/E/F Inap: . Inap, 1 in *A15; 1 in *A30x; 5,8-9 in *E13; 5,8-9 in *E15

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BA35	CA35	DA35	EA35	FA35	

What was the first month and year in which monthly revenue was greater than all monthly expenses, including salaries for the owners active in managing the business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave B Inap:

. Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15; 5,8-9 in BE17; 9998-9999 in BA35b

Wave C/D/E/F Inap:

. Inap, 1 in \*A15; 1 in \*A30x; 5,8-9 in \*E13; 5,8-9 in \*E15; 5,8-9 in \*E17; 9998-9999 in \*A35b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BA35a	CA35a	DA35a	EA35a	FA35a	

What was the first month and year in which monthly revenue was greater than all monthly expenses, including salaries for the owners active in managing the business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave B Inap:

. Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15; 5,8-9 in BE17

Wave C/D/E/F Inap:

. Inap, 1 in \*A15; 1 in \*A30x; 5,8-9 in \*E13; 5,8-9 in \*E15; 5,8-9 in \*E17

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BA35b	CA35b	DA35b	EA35b	FA35b	

What was the first month and year in which monthly revenue was greater than all monthly expenses, including salaries for the owners active in managing the business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave B Inap:

. Inap, 1 in BA15; 5,8-9 in BE13; 5,8-9 in BE15; 5,8-9 in BE17

Wave C/D/E/F Inap:

. Inap, 1 in \*A15; 1 in \*A30x; 5,8-9 in \*E13; 5,8-9 in \*E15; 5,8-9 in \*E17

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BA36	CA36	DA36	EA36	FA36		INTERVIEWER CHECKPOINT
832	576	368	267	215	1.	IF "NO," "DK," or "NA" IN ANY E13,E15,E17 --> GO TO A37
135	60	33	32	16	2.	IF "YES" IN ALL E13,E15,E17 OR PARTIAL SALARY IN E17 --> GO TO A41
						Wave B Inap:
					.	Inap, 1 in BA15
						Wave C/D/E/F Inap:
					.	Inap, 1 in *A15; 1 in *A30x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BA37	CA37	DA37	EA37	FA37		Wave B:
						In the past twelve months, since the first interview, (have you devoted/did you devote) more than one hundred sixty hours -- four weeks of full time work -- to this business start-up?
						Wave C/D/E/F:
						In the past twelve months, (have you devoted/did you devote) more than one hundred sixty hours -- four weeks of full time work -- to this (new) business (start-up)?
508	419	309	274	234	1.	Yes
324	265	185	127	125	5.	No
0	1	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 1 in *A15; 2 in *A36

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BA38	CA38	DA38	EA38	FA38		Over the next six months, do you expect to spend more than eighty hours -- two weeks of full time work -- on this (new) business (start-up)?
538	449	334	300	259	1.	Yes
287	229	158	100	98	5.	No
6	7	2	1	2	8.	DK
1	0	0	0	0	9.	NA
					.	Inap, 1 in *A15; 2 in *A36

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA39	CA39	DA39	EA39	FA39	INTERVIEWER CHECKPOINT
						Wave B:
405						1. IF BA37 = YES <u>AND</u> BA38 = YES--> GO TO BA50
427						2. OTHERS --> GO TO BA40
						Wave C/D/E/F:
		268	171	143	104	1. IF *A37 = YES <u>AND</u> *A38 = YES <u>AND</u> NOT NEW FIRM IN LAST WAVE (*A50 NE 1)--> GO TO A50 (=2)
		340	243	152	155	2. OTHERS --> GO TO *A40
		77	80	106	100	3. IF *A37=YES <u>AND</u> *A38=YES <u>AND</u> WAS NEW FIRM IN LAST WAVE (*A50=1)--> GO TO A50 (=1)
						. Inap, 1 in *A15; 2 in *A36
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA40	CA40	DA40	EA40	FA40	Do you consider this (new) business (start-up) to be a major focus of your work career over the next twelve months?
116		88	58	50	48	1. Yes
309		250	184	102	105	5. No
2		2	1	0	2	8. DK
0		0	0	0	0	9. NA
						Wave B Inap:
						. Inap, 1 in BA15; 2 in BA36; 1 in BA39
						Wave C/D/E/F Inap:
						. Inap, 1 in *A15; 2 in *A36; 1,3 in *A39
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA41	CA41	DA41	EA41	FA41	It would appear that you are (IF ONE OWNER: managing /IF TWO OR MORE OWNERS: helping to manage) an operating business -- one with sales and revenue greater than the ongoing expenses including salaries. Would you agree with this description of the <u>current</u> status?
128		54	32	29	14	1. Yes
7		6	1	3	2	5. No
0		0	0	0	0	8. DK
0		0	0	0	0	9. NA
						Wave B Inap:
						. Inap, 1 in BA15; 1-2 in BA39
						Wave C/D/E/F Inap:
						. Inap, 1 in *A15; 1-3 in *A39



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BA42	CA42	DA42	EA42	FA42		Do you consider yourself to be actively involved with the (new) business (start-up) or disengaged from it? [PROBE: Are you still an owner of this business?]
91	68	73	48	54	1.	Actively involved
226	190	112	57	55	5.	Disengaged
1	0	1	0	0	8.	DK
0	0	0	0	0	9.	NA
						Wave B Inap:
					.	Inap, 1 in BA15; 1 in BA39; 1 in BA40; 1,8-9 in BA41
						Wave C/D/E/F Inap:
					.	Inap, 1 in *A15; 1,3 in *A39; 1 in *A40; 1,8-9 in *A41

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA43	CA43	DA43	EA43	FA43	In what month and year did you end your active role in working on this (new) business (start-up)?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave B Inap:
						. Inap, 1 in BA15; 1 in BA39; 1 in BA40; 1,8-9 in BA41; 1,8-9 in BA42; 9998-9999 in BA34b
						Wave C/D/E/F Inap:
						. Inap, 1 in *A15; 1,3 in *A39; 1 in *A40; 1,8-9 in *A41; 1,8-9 in *A42; 9998-9999 in *A43b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA43a	CA43a	DA43a	EA43a	FA43a	In what month and year did you end your active role in working on this (new) business (start-up)?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave B Inap:
						. Inap, 1 in BA15; 1 in BA39; 1 in BA40; 1,8-9 in BA41; 1,8-9 in BA42
						Wave C/D/E/F Inap:
						. Inap, 1 in *A15; 1,3 in *A39; 1 in *A40; 1,8-9 in *A41; 1,8-9 in *A42

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BA43b	CA43b	DA43b	EA43b	FA43b	In what month and year did you end your active role in working on this (new) business (start-up)?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave B Inap:
						. Inap, 1 in BA15; 1 in BA39; 1 in BA40; 1,8-9 in BA41; 1,8-9 in BA42
						Wave C/D/E/F Inap:
						. Inap, 1 in *A15; 1,3 in *A39; 1 in *A40; 1,8-9 in *A41; 1,8-9 in *A42

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
	BA50	CA50	DA50	EA50	FA50	INTERVIEWER CHECKPOINT	
	128	145	132	154	143	1.	IF NEW FIRM --> GO TO B8x
	613	410	283	222	177	2.	IF ACTIVE START-UP --> GO TO B8x
	231	191	112	59	55	3.	IF QUIT --> GO TO B8x

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## SECTION B: TYPE AND LOCATION OF BUSINESS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB1	BB1	CB1	DB1	EB1	FB1	Wave A:
						Which of the following <u>best</u> describes this new business -- would you say it is a retail store, a restaurant, tavern, bar, or nightclub, customer or consumer service, health, education or social service, manufacturing, construction, agriculture, mining, wholesale distribution, transportation, utilities, communications, finance, insurance, real estate, some type of business consulting or service, or something else?
						Wave B/C/D/E/F:
						Which of the following <u>now best</u> describes this new business -- would you say it is a retail store, a restaurant, tavern, bar, or nightclub, customer or consumer service, health, education or social service, manufacturing, construction, agriculture, mining, wholesale distribution, transportation, utilities, communications, finance, insurance, real estate, some type of business consulting or service, or something else?
157	1	1	2	1	1	01. Retail store
43	1	0	0	0	1	02. Restaurant tavern, bar, or nightclub
423	1	5	2	1	1	03. Customer or consumer service
85	1	3	0	0	0	04. Health, education or social services
67	0	1	3	1	0	05. Manufacturing
82	0	0	0	0	0	06. Construction
55	1	1	0	1	0	07. Agriculture
3	0	0	0	0	0	08. Mining
53	0	2	1	0	0	09. Wholesale distribution
20	1	0	0	0	0	10. Transportation
2	0	0	0	0	0	11. Utilities
34	1	0	3	0	0	12. Communications
18	1	0	0	0	0	13. Finance
9	0	0	0	0	0	14. Insurance
66	1	0	0	0	0	15. Real Estate
95	3	1	2	1	2	16. Business consulting or service
2	0	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB2	BB2	CB2	DB2	EB2	FB2	INTERVIEWER CHECKPOINT
67	0	1	3	1	0	1. IF (NEW) BUSINESS IS IN MANUFACTURING (B1=5) --> GO TO B3
1147	12	13	10	4	5	2. OTHERS --> GO TO B4 Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB3	BB3	CB3	DB3	EB3	FB3	Would you say this new manufacturing business is making a product that is durable, designed to last at least three years, or non-durable, designed to last less than three years?
44	0	1	3	1	0	1. Durable
23	0	0	0	0	0	5. Non-durable
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA Wave A Inap: . Inap, 2 in AB2 Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15; 2 in *B2
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB4	BB4	CB4	DB4	EB4	FB4	INTERVIEWER CHECKPOINT
95	3	1	2	1	2	1. IF (NEW) BUSINESS IS IN BUSINESS CONSULTING OR SERVICE (B1=16)-> GO TO B5
1119	9	13	11	4	3	2. OTHERS --> GO TO B6 Wave B/C/D/E/F Inap: . Inap, 1,8-9 in *A12; 1,4,8-9 in *A14; 1,8-9 in *A15







<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB8	BB8	CB8	DB8	EB8	FB8	Wave A:
						How would you describe the location where this new business is being developed? Would you say it is a residence or personal property, at the site of an existing business, or do you have a separate location for this new business, like rented space, an incubator, or something like that, or would you say the business is not developed to the point where a specific location is needed?
						Wave B/C/D/E/F:
						How would you ( <u>now</u> ) describe the location where ([TX*A3/A3]/the (new) business) (is/was) being developed (before your involvement ended)? Would you say it (is/was) a residence or personal property, the site of an existing business, or (do/did) you have a separate location for this (new) business, like rented space, an incubator, or something like that, or would you say the business (is/was) not developed to the point where a specific location (is/was) <u>used</u> ?
576	54	24	18	11	12	01. Residence or personal property
86	19	3	2	2	2	02. Site of existing business
106	27	14	6	6	4	03. Special location for start-up
430	16	11	3	1	0	04. Specific location not yet needed
5	0	0	0	1	0	05. Residence/personal property and special location for start-up
4	0	1	2	1	0	06. Residence/personal property and site of existing business
6	0	0	0	0	0	98. DK
1	4	1	0	0	0	99. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *B8c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB9	BB9	CB9	DB9	EB9	FB9	In what month and year was any physical space first <u>used</u> for the (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 4,98-99 in AB8; 9998-9999 in AB9b
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *B8c; 4,98-99 in *B8; 9998-9999 in *B9b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB9a	BB9a	CB9a	DB9a	EB9a	FB9a	In what month and year was any physical space first <u>used</u> for the (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 4,98-99 in AB8
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *B8c; 4,98-99 in *B8

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB9b	BB9b	CB9b	DB9b	EB9b	FB9b	In what month and year was any physical space first <u>used</u> for the (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 4,98-99 in AB8
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *B8c; 4,98-99 in *B8

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BB10x	CB10x	DB10x	EB10x	FB10x		INTERVIEWER CHECKPOINT
955	744	526	435	375	1.	IF NUMBER OF LOCATIONS <u>NOT</u> MISSING (*B10/11) --> GO TO B10c
17	2	1	0	0	2.	IF NUMBER OF LOCATIONS MISSING (*B10/11=DK/NA) --> GO TO B10

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BB10c	CB10c	DB10c	EB10c	FB10c		Wave B: (Last year, you reported that) once established, the new business would have [AB11 NUMBER OF LOCATIONS]. (Is/Was) this still correct (before your involvement ended)?
						Wave C/D/E/F: (In the last interview, you reported that) once established, the (new) business would have [AB11 NUMBER OF LOCATIONS]. (Is/Was) this still correct (before your involvement ended)?
885	691	482	407	348	1.	Yes
67	53	44	28	25	5.	No
3	0	0	0	2	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 2 in *B10x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB10	BB10	CB10	DB10	EB10	FB10	Wave A: Once established, would you say that the new business will have one physical location, several physical locations, or no specific location?
						Wave B/C/D/E/F: Once established, would you say that the (new) business (will/did) have one physical location, several physical locations, or no specific location (before your involvement ended)?
838	40	26	24	11	12	1. One physical location
197	31	27	19	16	11	5. Several physical locations
172	13	2	2	1	2	6. No specific location
7	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *B10c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AB11	BB11	CB11	DB11	EB11	FB11
Wave A: How many physical locations will the new business have?					
Wave B/C/D/E/F: How many physical locations (will/did) the (new) business have (before your involvement ended)?					
CODE NUMBER (1-995)					
995. 995 or more locations					
998. DK					
999. NA					
Wave A Inap:					
. Inap, 1,6,8-9 in AB10					
Wave B/C/D/E/F Inap:					
. Inap, 1,8-9 in *B10c; 1,6,8-9 in *B10					

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BB12x	CB12x	DB12x	EB12x	FB12x		INTERVIEWER CHECKPOINT
108	89	57	60	54	1.	IF MORE THAN ONE LOCATION (*B10/B10=5) AND UNIT ASSOCIATION <u>NOT</u> MISSING (*B12=1,5,6) --> GO TO B12c
21	15	12	6	5	2.	IF MORE THAN ONE LOCATION (*B10/B10=5) AND UNIT ASSOCIATION MISSING (*B12=DK/NA/MISSING) --> GO TO B12
843	642	458	369	316	3.	IF ONE OR NO LOCATION (*B10/B10 NE 5) --> GO TO C1x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BB12c	CB12c	DB12c	EB12c	FB12c		((Last year/In the last interview), you reported that) you would be associated with the location or unit that [*B12 (coordinated the overall management/focused on production/both coordinated the overall management and focused on production)]. (Is/Was) this still correct (before your involvement ended)?
107	86	57	59	52	1.	Yes
1	3	0	1	1	5.	No
0	0	0	0	1	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 2-3 in *B12x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AB12	BB12	CB12	DB12	EB12	FB12	Wave A: Will you be associated with the location or unit that coordinates the overall <u>management</u> of the entire business or with a unit that focuses on <u>production</u> of a good or service for this new business?
						Wave B/C/D/E/F: (Will you be/Were you) associated with the location or unit that coordinates the overall <u>management</u> of the entire business or with a unit that focuses on <u>production</u> of a good or service for this (new) business (before your involvement ended)?
104	9	10	1	4	5	1. Management
33	2	3	4	2	0	5. Production
51	9	5	6	1	0	6. Both management and production (if vol.)
7	0	0	1	0	1	8. DK
2	2	0	0	0	0	9. NA
						Wave A Inap: . Inap, 1,6,8-9 in AB10
						Wave B/C/D/E/F Inap: . Inap, 3 in *B12x; 1,8-9 in *B12c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BC2x	CC2x	DC2x	EC2x	FC2x	INTERVIEWER CHECKPOINT
	291	321	271	243	226	1. IF C1x=1 AND C1c=YES/DK/NA AND LEGAL FORM REGISTERED (*C2=1) --> GO TO C2c
	300	260	175	143	114	2. IF C1x=1 AND C1c=YES/DK/NA AND LEGAL FORM NOT REGISTERED (*C2=5) --> GO TO C2c
	7	5	0	0	1	3. IF C1x=1 AND 1c=YES/DK/NA AND LEGAL FORM REGISTERED MISSING (C2=MISSING/DK/NA) --> GO TO C2
	209	74	46	29	21	4. IF C1 IN (1-6) --> GO TO C2
	165	86	35	20	13	5. OTHERS --> GO TO C4x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BC2c	CC2c	DC2c	EC2c	FC2c	((Last year/In the last interview), you reported that) the legal form of this (new) business [*C2 (was/was not)] formally established by registering with the appropriate government agency. (Is/Was) this still correct (before your involvement ended)?
	537	542	430	370	329	1. Yes
	52	39	16	15	10	5. No
	2	0	0	1	1	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3-5 in *C2x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC2	BC2	CC2	DC2	EC2	FC2	Wave A: Has this legal form been <u>formally</u> established by registering with the appropriate government agency?
						Wave B/C/D/E/F: (Has/Had) this legal form been <u>formally</u> established by registering with the appropriate government agency (before your involvement ended)?
366	131	78	38	28	21	1. Yes
400	133	40	24	15	11	5. No; no, not yet
4	3	0	0	1	0	8. DK
7	1	0	0	0	0	9. NA
						Wave A Inap: . Inap, 96,98-99 in AC1
						Wave B/C/D/E/F Inap: . Inap, 5 in *C2x; 1,8-9 in *C2c



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC3	BC3	CC3	DC3	EC3	FC3	In what month and year was it registered?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 96,98-99 in AC1; 5,8-9 in AC2;
						9998-9999 in AC3b
						Wave B/C/D/E/F Inap:
						. Inap, 5 in *C2x; 1,8-9 in *C2c; 5,8-9 in
						*C2; 9998-9999 in *C3b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC3a	BC3a	CC3a	DC3a	EC3a	FC3a	In what month and year was it registered?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 96,98-99 in AC1; 5,8-9 in AC2
						Wave B/C/D/E/F Inap:
						. Inap, 5 in *C2x; 1,8-9 in *C2c; 5,8-9 in
						*C2

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC3b	BC3b	CC3b	DC3b	EC3b	FC3b	In what month and year was it registered?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 96,98-99 in AC1; 5,8-9 in AC2
						Wave B/C/D/E/F Inap:
						. Inap, 5 in *C2x; 1,8-9 in *C2c; 5,8-9 in
						*C2

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BC4x	CC4x	DC4x	EC4x	FC4x	INTERVIEWER CHECKPOINT
	814	538	332	264	209	1. IF LIABILITY INSURANCE <u>NOT</u> CARRIED
						(*C4=2,5,DK/NA) --> GO TO C4
	158	208	195	171	166	2. IF LIABILITY INSURANCE CARRIED
						(*C4=1) --> GO TO D1x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AC4	BC4	CC4	DC4	EC4	FC4

Wave A:

Does this new business carry liability insurance, will liability insurance be obtained in the future, or is this not relevant for this new business?

Wave B/C/D/E/F:

(Does/Did) this (new) business carry liability insurance, (will liability insurance be obtained in the future,) or (is/was) this not relevant for this (new) business (before your involvement ended)?

198	99	46	16	21	12	1.	Yes
524	230	139	77	62	57	2.	No, not yet; will in future
472	481	351	237	181	140	5.	No, not relevant
19	3	2	2	0	0	8.	DK
1	1	0	0	0	0	9.	NA

Wave B/C/D/E/F Inap:

. Inap, 2 in \*C4x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC5	BC5	CC5	DC5	EC5	FC5	In what month and year was liability insurance for this new business first purchased?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AC4; 9998-9999 in AC5b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *C4x; 2,5,8-9 in *C4; 9998-9999 in *C5b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC5a	BC5a	CC5a	DC5a	EC5a	FC5a	In what month and year was liability insurance for this new business first purchased?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AC4
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *C4x; 2,5,8-9 in *C4

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AC5b	BC5b	CC5b	DC5b	EC5b	FC5b	In what month and year was liability insurance for this new business first purchased?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AC4
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *C4x; 2,5,8-9 in *C4

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## SECTION D: START-UP ACTIVITIES

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD1x	CD1x	DD1x	ED1x	FD1x	INTERVIEWER CHECKPOINT
	493	259	166	101	78	1. IF BUSINESS PLAN <u>NOT</u> BEGUN (*D1=2,5,DK/NA) --> GO TO D1
	479	487	361	334	297	2. IF BUSINESS PLAN BEGUN (*D1=1) --> GO TO D2x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD1	BD1	CD1	DD1	ED1	FD1	Wave A: Please answer the following questions as they are directly related to the launch of this new business and <u>not</u> other businesses or ventures you may have helped to start.  A business plan usually outlines the markets to be served, the products or services to be provided, the resources required -- including money -- and the expected growth and profit for the new business. Have you already begun preparation of a business plan for this new business, will you prepare one in the future, or is a business plan not relevant for this new business?  Wave B/C/D/E/F: Please answer the following questions as they are directly related to (the launch of) this new business, [TX*A3/A3], and <u>not</u> other businesses or ventures you may have helped to start.  A business plan usually outlines the markets to be served, the products or services to be provided, the resources required -- including money -- and the expected growth and profit for the new business. (Have/Had) you already begun preparation of a business plan for this (new) business, (will you prepare one in the future), or (is/was) a business plan not relevant for this new business (before your involvement ended)?
599	177	61	40	15	7	1. Yes
359	109	57	30	21	17	2. No, not yet; will in the future
244	206	141	94	65	54	5. No, not relevant
12	1	0	2	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D1x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD2x	CD2x	DD2x	ED2x	FD2x	INTERVIEWER CHECKPOINT
	473	487	360	334	297	1. IF FORM OF BUSINESS PLAN <u>NOT</u> MISSING (*D2=1,2,3) --> GO TO D2c
	183	61	41	15	7	2. IF FORM OF BUSINESS PLAN MISSING (*D2=DK/NA/MISSING) --> GO TO D2
						. Inap, 2,5,8-9 in *D1
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD2c	CD2c	DD2c	ED2c	FD2c	Again, I am going to repeat some of the information you provided during the last interview(s). Please tell me whether or not each item (is/was) still true (today/before your involvement ended).
						(Last year/ In the last interview), you reported that the form of your business plan was (*D2 unwritten/informally written/formally prepared). (Is/Was) this still correct (before your involvement ended)?
	425	448	348	320	288	1. Yes
	47	37	12	14	9	5. No
	1	1	0	0	0	8. DK
	0	1	0	0	0	9. NA
						. Inap, 2,5,8-9 in *D1; 2 in *D2x
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD2	BD2	CD2	DD2	ED2	FD2	Wave A: What is the current form of your business plan -- is it unwritten or in your head, informally written, or formally prepared?
						Wave B/C/D/E/F: What (is/was) the current form of your business plan (before your involvement ended) -- (is/was) it unwritten or in your head, informally written, or formally prepared?
121	66	25	14	9	4	1. Unwritten
291	101	44	25	13	4	2. Informally written
181	63	28	14	7	8	3. Formally prepared
5	0	1	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD1
						Wave B/C/D/E/F Inap:
						. Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD3	BD3	CD3	DD3	ED3	FD3	In what month and year did you start preparing the business plan?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AD1; 8-9 in AD2; 9998-9999 in AD3b
						Wave B/C/D/E/F Inap:
						. Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 8-9 in *D2; 9998-9999 in *D3b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD3a	BD3a	CD3a	DD3a	ED3a	FD3a	In what month and year did you start preparing the business plan?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD1; 8-9 in AD2
						Wave B/C/D/E/F Inap:
						. Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 8-9 in *D2

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD3b	BD3b	CD3b	DD3b	ED3b	FD3b	In what month and year did you start preparing the business plan?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD1; 8-9 in AD2
						Wave B/C/D/E/F Inap:
						. Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 8-9 in *D2

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD4	BD4	CD4	DD4	ED4	FD4	<p>[IF D2 = 2 OR 3] In what month and year was the first version of the business plan completed?</p> <p>SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.</p> <p>[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]</p> <p>Wave A Inap:</p> <p>. Inap, 2,5,8-9 in AD1; 1,8-9 in AD2; 17 in AD4a; 9998-9999 in AD4b</p> <p>Wave B/C/D/E/F Inap:</p> <p>. Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 1,8-9 in *D2; 17 in *D4a; 9998-9999 in *D4b</p>

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD4a	BD4a	CD4a	DD4a	ED4a	FD4a	<p>[IF D2 = 2 OR 3] In what month and year was the first version of the business plan completed?</p> <p>CODE MONTH (01-12)</p> <p>13. Winter</p> <p>14. Spring</p> <p>15. Summer</p> <p>16. Fall</p> <p>17. Still in process (if vol.)</p> <p>98. DK</p> <p>99. NA</p> <p>Wave A Inap:</p> <p>. Inap, 2,5,8-9 in AD1; 1,8-9 in AD2</p> <p>Wave B/C/D/E/F Inap:</p> <p>. Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 1,8-9 in *D2</p>

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD4b	BD4b	CD4b	DD4b	ED4b	FD4b	<p>[IF D2 = 2 OR 3] In what month and year was the first version of the business plan completed?</p> <p>CODE FOUR DIGIT YEAR</p> <p>9998. DK</p> <p>9999. NA</p> <p>Wave A Inap:</p> <p>. Inap, 2,5,8-9 in AD1; 1,8-9 in AD2; 17 in AD4a</p> <p>Wave B/C/D/E/F Inap:</p> <p>. Inap, 2,5,8-9 in *D1; 1,8-9 in *D2c; 1,8-9 in *D2; 17 in *D4a</p>

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD30	CD30	DD30	ED30	FD30	Since (last year/ the last interview), (has/had) the business plan been modified or updated (before your involvement ended)?
	231	218	173	147	112	1. Yes
	193	231	175	173	176	5. No
	2	0	0	0	0	8. DK
	0	1	0	0	0	9. NA
						. Inap, 2,5,8-9 in *D1; 5 in *D2c; 2 in *D2x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD31	CD31	DD31	ED31	FD31	What was the primary reason for modifying or updating the business plan -- to obtain financing, to assist with organizing the business itself, to better reflect changes in current markets or competition, or some other reason?
	35	23	23	15	15	1. Obtain financing
	97	72	49	44	27	2. Assist with organizing
	92	113	95	83	68	3. Better reflect markets/competition
	5	9	6	5	2	6. All of the above
	1	0	0	0	0	8. DK
	1	1	0	0	0	9. NA
						. Inap, 2,5,8-9 in *D1; 5 in *D2c; 2 in *D2x; 5,8-9 in *D30

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD6	BD6	CD6	DD6	ED6	FD6	Wave A: ([IF A10 NOT EQUAL TO 1] If this new business is affiliated with a parent company such as a distributor, multi-level marketer, franchise, or reseller please answer for the new business being created and not the established business.)  Is the product or service that this new business will sell completely developed and ready for sale or delivery, has it been tested with customers as a prototype or procedure, is it being developed as a model or procedure, or is the product or service still in the idea stage?  Wave B/C/D/E/F: ([IF AA10 NOT EQUAL TO 1] If this (new) business is affiliated with a parent company such as a distributor, multi-level marketer, franchise, or reseller, please answer for the (new) business being created and not the established business.)  (Is/Was) the product or service that this (new) business will sell completely developed and ready for sale or delivery, (has/had) it been tested with customers as a prototype or procedure, (is/was) it being developed as a model or procedure, or (is/was) the product or service still in the idea stage (before your involvement ended)?
406	106	57	15	24	21	1. Completed and ready for sale or delivery
181	51	15	9	3	7	2. Prototype/procedure tested with customers
115	38	19	6	3	0	3. Model/procedure is being developed
295	132	53	21	18	12	4. Still in the idea stage; no work done yet
51	11	5	2	6	1	8. DK
5	5	0	0	0	0	9. NA
						Wave A Inap: . Inap, 2 in AD5
						Wave B/C/D/E/F Inap: . Inap, 2 in *D5; 1,8-9 in *D6c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD7	BD7	CD7	DD7	ED7	FD7	In what month and year did the development of this product or service begin?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2 in AD5; 4,8-9 in AD6; 9998-9999 in AD7b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D5; 1,8-9 in *D6c; 4,8-9 in *D6; 9998-9999 in *D7b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD7a	BD7a	CD7a	DD7a	ED7a	FD7a	In what month and year did the development of this product or service begin?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AD5; 4,8-9 in AD6
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D5; 1,8-9 in *D6c; 4,8-9 in *D6

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD7b	BD7b	CD7b	DD7b	ED7b	FD7b	In what month and year did the development of this product or service begin?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2 in AD5; 4,8-9 in AD6
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D5; 1,8-9 in *D6c; 4,8-9 in *D6

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD8	BD8	CD8	DD8	ED8	FD8	[IF D6=1] In what month and year was the product or service completed and ready for sale?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2 in AD5; 2-4,8-9 in AD6; 9998-9999 in AD8b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D5; 1,8-9 in *D6c; 2-4,8-9 in *D6; 9998-9999 in *D8b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD8a	BD8a	CD8a	DD8a	ED8a	FD8a	[IF D6=1] In what month and year was the product or service completed and ready for sale?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AD5; 2-4,8-9 in AD6
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D5; 1,8-9 in *D6c; 2-4,8-9 in *D6

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD8b	BD8b	CD8b	DD8b	ED8b	FD8b	[IF D6=1] In what month and year was the product or service completed and ready for sale?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2 in AD5; 2-4,8-9 in AD6
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D5; 1,8-9 in *D6c; 2-4,8-9 in *D6

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BD9x	CD9x	DD9x	ED9x	FD9x	INTERVIEWER CHECKPOINT
	597	326	177	120	83	1. IF MARKETING EFFORTS <u>NOT</u> STARTED (*D9=2,5,DK/NA) --> GO TO D9
	375	420	350	315	292	2. IF MARKETING EFFORTS STARTED (*D9=1) --> GO TO D11x
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD9	BD9	CD9	DD9	ED9	FD9	Wave A: Have marketing or promotional efforts been started for the product or service this new business will be selling, will marketing or promotional efforts begin for the product or service this new business will be selling, or is this not relevant to the new business?
						Wave B/C/D/E/F: (Have/Had) marketing or promotional efforts been started for the product or service this (new) business will be selling, (will marketing or promotional efforts begin for the product or service this (new) business will be selling,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
450	167	81	33	17	6	1. Yes
448	182	98	53	32	15	2. No, not yet; will in the future
313	244	147	91	71	62	5. No, not relevant
3	4	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D9x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD10	BD10	CD10	DD10	ED10	FD10	In what month and year did marketing or promotional efforts begin?
SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.						
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]						
Wave A Inap:						
. Inap, 2,5,8-9 in AD9; 9998-9999 in AD10b						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *D9x; 2,5,8-9 in *D9; 9998-9999 in *D10b						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD10a	BD10a	CD10a	DD10a	ED10a	FD10a	In what month and year did marketing or promotional efforts begin?
CODE MONTH (01-12)						
13. Winter						
14. Spring						
15. Summer						
16. Fall						
98. DK						
99. NA						
Wave A Inap:						
. Inap, 2,5,8-9 in AD9						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *D9x; 2,5,8-9 in *D9						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD10b	BD10b	CD10b	DD10b	ED10b	FD10b	In what month and year did marketing or promotional efforts begin?
CODE FOUR DIGIT YEAR						
9998. DK						
9999. NA						
Wave A Inap:						
. Inap, 2,5,8-9 in AD9						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *D9x; 2,5,8-9 in *D9						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BD11x	CD11x	DD11x	ED11x	FD11x	INTERVIEWER	CHECKPOINT
903	663	448	349	292	1.	IF PROPRIETARY TECHNOLOGY <u>NOT</u> DEVELOPED (*D11=2,5,DK/NA) --> GO TO D11
69	83	79	86	83	2.	IF PROPRIETARY TECHNOLOGY DEVELOPED (*D11=1) --> GO TO D13x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD11	BD11	CD11	DD11	ED11	FD11	Wave A: Has this new business developed any proprietary technology, processes, or procedures that no other company can use, will it develop proprietary technology, processes, or procedures in the future, or is this not relevant to the new business?
						Wave B/C/D/E/F: (Has/Had) this (new) business developed any proprietary technology, processes, or procedures that no other company can use, (will it develop proprietary technology, processes, or procedures in the future,) or (is/was) this not relevant to the (new) business (before your involvement ended)?
83	39	23	14	7	3	1. Yes
164	102	86	53	40	31	2. No, not yet; will in the future
950	756	550	377	301	258	5. No, not relevant
15	5	4	4	1	0	8. DK
2	1	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D11x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD12	BD12	CD12	DD12	ED12	FD12	In what month and year was the proprietary technology or process developed for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AD11; 17 in AD12a;
						9998-9999 in AD12b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D11x; 2,5,8-9 in *D11; 17 in *D12a; 9998-9999 in *D12b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD12a	BD12a	CD12a	DD12a	ED12a	FD12a	In what month and year was the proprietary technology or process developed for this new business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						17. Still in process (if vol.)
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD11
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D11x; 2,5,8-9 in *D11

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD12b	BD12b	CD12b	DD12b	ED12b	FD12b	In what month and year was the proprietary technology or process developed for this new business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD11; 17 in AD12a
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D11x; 2,5,8-9 in *D11; 17 in *D12a

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BD13x	CD13x	DD13x	ED13x	FD13x		INTERVIEWER CHECKPOINT
927	679	467	380	318	1.	IF PATENT, COPYRIGHT, OR TRADEMARK APPLICATION NOT SUBMITTED (*D13=2,5,DK/NA) --> GO TO D13
45	67	60	55	57	2.	IF PATENT, COPYRIGHT, OR TRADEMARK APPLICATION SUBMITTED (*D13=1) --> GO TO D16x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD13	BD13	CD13	DD13	ED13	FD13	Wave A: Has an application for a patent, copyright, or trademark relevant to this new business been submitted, will an application be submitted in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Has/Had) an application for a patent, copyright, or trademark relevant to this (new) business been submitted, (will an application be submitted in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
64	36	18	5	8	3	1. Yes
271	165	118	96	73	49	2. No, not yet; will in the future
868	723	538	365	299	265	5. No, not relevant
10	2	5	1	0	1	8. DK
1	1	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D13x

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A      B      C      D      E      F  
 AD14   BD14   CD14   DD14   ED14   FD14

In what month and year did preparation begin for an application of a patent, copyright, or trademark?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

.      Inap, 2,5,8-9 in AD13; 9998-9999 in AD14b

Wave B/C/D/E/F Inap:

.      Inap, 2 in \*D13x; 2,5,8-9 in \*D13; 9998-9999 in \*D14b

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A      B      C      D      E      F  
 AD14a   BD14a   CD14a   DD14a   ED14a   FD14a

In what month and year did preparation begin for an application of a patent, copyright, or trademark?

CODE MONTH (01-12)

13.    Winter

14.    Spring

15.    Summer

16.    Fall

98.    DK

99.    NA

Wave A Inap:

.      Inap, 2,5,8-9 in AD13

Wave B/C/D/E/F Inap:

.      Inap, 2 in \*D13x; 2,5,8-9 in \*D13

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A      B      C      D      E      F  
 AD14b   BD14b   CD14b   DD14b   ED14b   FD14b

In what month and year did preparation begin for an application of a patent, copyright, or trademark?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

.      Inap, 2,5,8-9 in AD13

Wave B/C/D/E/F Inap:

.      Inap, 2 in \*D13x; 2,5,8-9 in \*D13

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD15	BD15	CD15	DD15	ED15	FD15	In what month and year was a patent, copyright, or trademark granted?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AD13; 17 in AD15a; 9998-9999 in AD15b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D13x; 2,5,8-9 in *D13; 17 in *D15a; 9998-9999 in *D15b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD15a	BD15a	CD15a	DD15a	ED15a	FD15a	In what month and year was a patent, copyright, or trademark granted?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						17. Still in process (if vol.)
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD13
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D13x; 2,5,8-9 in *D13

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD15b	BD15b	CD15b	DD15b	ED15b	FD15b	In what month and year was a patent, copyright, or trademark granted?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD13; 17 in AD15a
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D13x; 2,5,8-9 in *D13; 17 in *D15a

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BD16x	CD16x	DD16x	ED16x	FD16x	INTERVIEWER	CHECKPOINT
566	302	147	95	71	1.	IF MAJOR ITEMS <u>NOT</u> PURCHASED (*D16=2,5,DK/NA) --> GO TO D16
406	444	380	340	304	2.	IF MAJOR ITEMS PURCHASED (*D16=1) --> GO TO D18x
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD16	BD16	CD16	DD16	ED16	FD16	Wave A: Have any major items like equipment, facilities, or property been purchased, leased, or rented specifically for this new business, will major items be purchased, leased, or rented in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Have/Had) any major items like equipment, facilities, or property been purchased, leased, or rented specifically for ([TX*A3/A3]/this (new) business), (will major items be purchased, leased, or rented in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
520	149	82	28	16	8	1. Yes
428	173	75	40	24	18	2. No, not yet; will in the future
262	241	143	79	55	45	5. No, not relevant
2	2	2	0	0	0	8. DK
2	1	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D16x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD17	BD17	CD17	DD17	ED17	FD17	In what month and year did these purchases, leases, or rental agreements begin specifically for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AD16; 9998-9999 in AD17b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D16x; 2,5,8-9 in *D16; 9998-9999 in *D17b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD17a	BD17a	CD17a	DD17a	ED17a	FD17a	In what month and year did these purchases, leases, or rental agreements begin specifically for this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD16
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D16x; 2,5,8-9 in *D16

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD17b	BD17b	CD17b	DD17b	ED17b	FD17b	In what month and year did these purchases, leases, or rental agreements begin specifically for this new business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD16
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D16x; 2,5,8-9 in *D16

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BD18x	CD18x	DD18x	ED18x	FD18x		INTERVIEWER CHECKPOINT
530	258	126	80	58	1.	IF INVENTORY <u>NOT</u> PURCHASED (*D18=2,5,DK/NA) --> GO TO D18
442	488	401	355	317	2.	IF INVENTORY PURCHASED (*D18=1) --> GO TO D20x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD18	BD18	CD18	DD18	ED18	FD18	Wave A: Have purchases been made of any raw materials, inventory, supplies, or components specifically for this new business, will such purchases be made in the future, or is it not relevant to the new business?
						Wave B/C/D/E/F: (Have/Had) purchases been made of any raw materials, inventory, supplies, or components specifically for this (new) business, (will such purchases be made in the future,) or (is/was) it not relevant to the (new) business (before your involvement ended)?
544	189	74	29	14	12	1. Yes
390	141	60	24	21	12	2. No, not yet; will in the future
278	198	124	73	44	34	5. No, not relevant
1	1	0	0	1	0	8. DK
1	1	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D18x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD19	BD19	CD19	DD19	ED19	FD19	In what month and year did these purchases begin specifically for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AD18; 9998-9999 in AD19b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D18x; 2,5,8-9 in *D18; 9998-9999 in *D19b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD19a	BD19a	CD19a	DD19a	ED19a	FD19a	In what month and year did these purchases begin specifically for this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD18
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D18x; 2,5,8-9 in *D18

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD19b	BD19b	CD19b	DD19b	ED19b	FD19b	In what month and year did these purchases begin specifically for this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD18
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D18x; 2,5,8-9 in *D18

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BD20x	CD20x	DD20x	ED20x	FD20x		INTERVIEWER CHECKPOINT
297	135	68	48	27	1.	IF <u>NO</u> DISCUSSIONS WITH POTENTIAL CUSTOMERS (*D20=2,5,DK/NA) --> GO TO D20
675	611	459	387	348	2.	IF DISCUSSIONS WITH POTENTIAL CUSTOMERS (*D20=1) --> GO TO D22x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD20	BD20	CD20	DD20	ED20	FD20	Wave A: Has an effort been made to talk with potential customers about the product or service of this new business, will an effort be made to talk to potential customers in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Has/Had) an effort been made to talk with potential customers about the product or service of this (new) business, (will an effort be made to talk to potential customers in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
815	139	49	19	13	5	1. Yes
277	76	35	21	15	11	2. No, not yet; will in the future
118	82	51	28	20	11	5. No, not relevant
3	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D20x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD21	BD21	CD21	DD21	ED21	FD21	In what month and year did these discussions begin?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AD20; 9998-9999 in AD21b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D20x; 2,5,8-9 in *D20; 9998-9999 in *D21b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD21a	BD21a	CD21a	DD21a	ED21a	FD21a	In what month and year did these discussions begin?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD20
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D20x; 2,5,8-9 in *D20

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD21b	BD21b	CD21b	DD21b	ED21b	FD21b	In what month and year did these discussions begin?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD20
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D20x; 2,5,8-9 in *D20

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD23	BD23	CD23	DD23	ED23	FD23	In what month and year did collecting this information begin?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AD22; 9998-9999 in AD23b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D22x; 2,5,8-9 in *D22; 9998-9999 in *D23b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD23a	BD23a	CD23a	DD23a	ED23a	FD23a	In what month and year did collecting this information begin?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD22
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D22x; 2,5,8-9 in *D22

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD23b	BD23b	CD23b	DD23b	ED23b	FD23b	In what month and year did collecting this information begin?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD22
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D22x; 2,5,8-9 in *D22

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BD24x	CD24x	DD24x	ED24x	FD24x		INTERVIEWER CHECKPOINT
526	299	164	116	78	1.	IF MARKET OPPORTUNITIES <u>NOT</u> DEFINED (*D24=2,5,DK/NA) --> GO TO D24
446	447	363	319	297	2.	IF MARKET OPPORTUNITIES DEFINED (*D24=1) --> GO TO D26x
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD24	BD24	CD24	DD24	ED24	FD24	Wave A: Has an effort been made to define the market opportunities for this new business, will an effort be made to define market opportunities, or is this not relevant for this new business?
						Wave B/C/D/E/F: (Has/Had) an effort been made to define the market opportunities for ([TX*A3/A3]/this (new) business), (will an effort be made to define market opportunities,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
531	158	86	29	19	9	1. Yes
334	129	61	38	27	18	2. No, not yet; will in the future
341	236	150	97	70	51	5. No, not relevant
8	3	2	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D24x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD25	BD25	CD25	DD25	ED25	FD25	In what month and year did defining the market opportunities begin for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AD24; 9998-9999 in AD25b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D24x; 2,5,8-9 in *D24; 9998-9999 in *D25b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD25a	BD25a	CD25a	DD25a	ED25a	FD25a	In what month and year did defining the market opportunities begin for this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD24
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D24x; 2,5,8-9 in *D24

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD25b	BD25b	CD25b	DD25b	ED25b	FD25b	In what month and year did defining the market opportunities begin for this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD24
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D24x; 2,5,8-9 in *D24

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BD26x	CD26x	DD26x	ED26x	FD26x		INTERVIEWER CHECKPOINT
684	446	269	199	160	1.	IF FINANCIAL PROJECTIONS <u>NOT</u> DEVELOPED (*D26=2,5,DK/NA) --> GO TO D26
288	300	258	236	215	2.	IF FINANCIAL PROJECTIONS DEVELOPED(*D26=1) --> GO TO D28x
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD26	BD26	CD26	DD26	ED26	FD26	Wave A: Have financial projections, such as income or cash flow statements or break-even analyses, been developed, will financial projections be developed in the future, or is this not relevant for the new business?
						Wave B/C/D/E/F: (Have/Had) financial projections, such as income or cash flow statements or break-even analyses, been developed, (will financial projections be developed in the future,) or (is/was) this not relevant for the (new) business (before your involvement ended)?
348	111	68	36	12	9	1. Yes
603	279	162	101	88	68	2. No, not yet; will in the future
260	291	215	132	99	83	5. No, not relevant
3	3	1	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *D26x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD27	BD27	CD27	DD27	ED27	FD27	In what month and year did these financial projections begin for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AD26; 9998-9999 in AD27b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D26x; 2,5,8-9 in *D26; 9998-9999 in *D27b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD27a	BD27a	CD27a	DD27a	ED27a	FD27a	In what month and year did these financial projections begin for this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD26
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D26x; 2,5,8-9 in *D26

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD27b	BD27b	CD27b	DD27b	ED27b	FD27b	In what month and year did these financial projections begin for this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AD26
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *D26x; 2,5,8-9 in *D26

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
1	1	1	1	1	1
2	2	2	2	2	2
3	3	3	3	3	3
4	4	4	4	4	4
5	5	5	5	5	5
6	6	6	6	6	6
7	7	7	7	7	7
8	8	8	8	8	8
9	9	9	9	9	9
10	10	10	10	10	10
11	11	11	11	11	11
12	12	12	12	12	12
13	13	13	13	13	13
14	14	14	14	14	14
15	15	15	15	15	15
16	16	16	16	16	16
17	17	17	17	17	17
18	18	18	18	18	18
19	19	19	19	19	19
20	20	20	20	20	20
21	21	21	21	21	21
22	22	22	22	22	22
23	23	23	23	23	23
24	24	24	24	24	24
25	25	25	25	25	25
26	26	26	26	26	26
27	27	27	27	27	27
28	28	28	28	28	28
29	29	29	29	29	29
30	30	30	30	30	30
31	31	31	31	31	31
32	32	32	32	32	32
33	33	33	33	33	33
34	34	34	34	34	34
35	35	35	35	35	35
36	36	36	36	36	36
37	37	37	37	37	37
38	38	38	38	38	38
39	39	39	39	39	39
40	40	40	40	40	40
41	41	41	41	41	41
42	42	42	42	42	42
43	43	43	43	43	43
44	44	44	44	44	44
45	45	45	45	45	45
46	46	46	46	46	46
47	47	47	47	47	47
48	48	48	48	48	48
49	49	49	49	49	49
50	50	50	50	50	50
51	51	51	51	51	51
52	52	52	52	52	52
53	53	53	53	53	53
54	54	54	54	54	54
55	55	55	55	55	55
56	56	56	56	56	56
57	57	57	57	57	57
58	58	58	58	58	58
59	59	59	59	59	59
60	60	60	60	60	60
61	61	61	61	61	61
62	62	62	62	62	62
63	63	63	63	63	63
64	64	64	64	64	64
65	65	65	65	65	65
66	66	66	66	66	66
67	67	67	67	67	67
68	68	68	68	68	68
69	69	69	69	69	69
70	70	70	70	70	70
71	71	71	71	71	71
72	72	72	72	72	72
73	73	73	73	73	73
74	74	74	74	74	74

BD28x CD28x DD28x ED28x FD28x INTERVIEWER CHECKPOINT

548	299	177	129	105	1.	IF REGULATORY REQUIREMENTS <u>NOT</u> DETERMINED (*D28=2,5,DK/NA) --> GO TO D28
424	447	350	306	270	2.	IF REGULATORY REQUIREMENTS DETERMINED (*D28=1) --> GO TO NEXT SECTION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
1	1	1	1	1	1
2	2	2	2	2	2
3	3	3	3	3	3
4	4	4	4	4	4
5	5	5	5	5	5
6	6	6	6	6	6
7	7	7	7	7	7
8	8	8	8	8	8
9	9	9	9	9	9
10	10	10	10	10	10
11	11	11	11	11	11
12	12	12	12	12	12
13	13	13	13	13	13
14	14	14	14	14	14
15	15	15	15	15	15
16	16	16	16	16	16
17	17	17	17	17	17
18	18	18	18	18	18
19	19	19	19	19	19
20	20	20	20	20	20
21	21	21	21	21	21
22	22	22	22	22	22
23	23	23	23	23	23
24	24	24	24	24	24
25	25	25	25	25	25
26	26	26	26	26	26
27	27	27	27	27	27
28	28	28	28	28	28
29	29	29	29	29	29
30	30	30	30	30	30
31	31	31	31	31	31
32	32	32	32	32	32
33	33	33	33	33	33
34	34	34	34	34	34
35	35	35	35	35	35
36	36	36	36	36	36
37	37	37	37	37	37
38	38	38	38	38	38
39	39	39	39	39	39
40	40	40	40	40	40
41	41	41	41	41	41
42	42	42	42	42	42
43	43	43	43	43	43
44	44	44	44	44	44
45	45	45	45	45	45
46	46	46	46	46	46
47	47	47	47	47	47
48	48	48	48	48	48
49	49	49	49	49	49
50	50	50	50	50	50
51	51	51	51	51	51
52	52	52	52	52	52
53	53	53	53	53	53
54	54	54	54	54	54
55	55	55	55	55	55
56	56	56	56	56	56
57	57	57	57	57	57
58	58	58	58	58	58
59	59	59	59	59	59
60	60	60	60	60	60
61	61	61	61	61	61
62	62	62	62	62	62
63	63	63	63	63	63
64	64	64	64	64	64
65	65	65	65	65	65
66	66	66	66	66	66
67	67	67	67	67	67
68	68	68	68	68	68
69	69	69	69	69	69
70	70	70	70	70	70
71	71	71	71	71	71
72	72	72	72	72	72
73	73	73	73	73	73
74	74	74	74	74	74

AD28	BD28	CD28	DD28	ED28	FD28	Wave A: Has an effort been made to determine the regulatory requirements for this new business, such as operating licenses, permits, or health and safety regulations, will an effort be made to determine the regulatory requirements in the future, or is this not relevant to the new business?
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Wave B/C/D/E/F:  
(Has/Had) an effort been made to determine the regulatory requirements for this (new) business, such as operating licenses, permits, or health and safety regulations, (will an effort be made to determine the regulatory requirements in the future,) or (is/was) this not relevant to the (new) business (before your involvement ended)?

530	154	64	24	18	16	1.	Yes
366	124	60	42	36	26	2.	No, not yet; will in the future
310	270	174	111	75	63	5.	No, not relevant
8	0	1	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave B/C/D/E/F Inap:  
 . Inap, 2 in \*D28x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD29	BD29	CD29	DD29	ED29	FD29	In what month and year were the regulatory requirements for this (new) business determined?
SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.						
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]						
Wave A Inap:						
. Inap, 2,5,8-9 in AD28; 17 in AD29a;						
9998-9999 in AD29b						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *D28x; 2,5,8-9 in *D28; 17 in *D29a; 9998-9999 in *D29b						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD29a	BD29a	CD29a	DD29a	ED29a	FD29a	In what month and year were the regulatory requirements for this (new) business determined?
CODE MONTH (01-12)						
13. Winter						
14. Spring						
15. Summer						
16. Fall						
17. Still in process (if vol.)						
98. DK						
99. NA						
Wave A Inap:						
. Inap, 2,5,8-9 in AD28						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *D28x; 2,5,8-9 in *D28						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AD29b	BD29b	CD29b	DD29b	ED29b	FD29b	In what month and year were the regulatory requirements for this (new) business determined?
CODE FOUR DIGIT YEAR						
9998. DK						
9999. NA						
Wave A Inap:						
. Inap, 2,5,8-9 in AD28; 17 in AD29a						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *D28x; 2,5,8-9 in *D28; 17 in *D29a						

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**SECTION E: START-UP FINANCES**

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE1x	CE1x	DE1x	EE1x	FE1x	INTERVIEWER CHECKPOINT
	829	589	381	288	238	1. IF FINANCIAL INSTITUTIONS <u>NOT</u> ASKED FOR FUNDING (*E1=2,5,DK/NA) --> GO TO E1
	143	157	146	147	137	2. IF FINANCIAL INSTITUTIONS ASKED FOR FUNDING (*E1=1) --> GO TO E3x
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE1	BE1	CE1	DE1	EE1	FE1	Wave A: Have financial institutions or other people been asked for funds for this new business, do you expect to ask for funds in the future, or is outside financial support not relevant for this new business?
						Wave B/C/D/E/F: (Have/Had) financial institutions or other people been asked for funds for this (new) business, [TX*A3/A3], (do you expect to ask for funds in the future,) or (is/was) outside financial support not relevant for this (new) business (before your involvement ended)?
173	64	54	35	12	7	1. Yes
321	209	125	84	66	52	2. No, not yet; expect to ask
710	553	409	262	210	178	5. No, not relevant
10	1	0	0	0	1	8. DK
0	2	1	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *E1x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AE2	BE2	CE2	DE2	EE2	FE2

In what month and year did you first seek outside funding for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 2,5,8-9 in AE1; 9998-9999 in AE2b

Wave B/C/D/E/F Inap:

. Inap, 2 in \*E1x; 2,5,8-9 in \*E1; 9998-9999 in \*E2b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AE2a	BE2a	CE2a	DE2a	EE2a	FE2a

In what month and year did you first seek outside funding for this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 2,5,8-9 in AE1

Wave B/C/D/E/F Inap:

. Inap, 2 in \*E1x; 2,5,8-9 in \*E1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AE2b	BE2b	CE2b	DE2b	EE2b	FE2b

In what month and year did you first seek outside funding for this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2,5,8-9 in AE1

Wave B/C/D/E/F Inap:

. Inap, 2 in \*E1x; 2,5,8-9 in \*E1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BE3x	CE3x	DE3x	EE3x	FE3x	INTERVIEWER CHECKPOINT
	120	100	67	43	39	1. IF FIRST OUTSIDE FUNDING <u>NOT</u> RECEIVED (*E3=5,DK/NA/MISSING) --> GO TO E3
	87	111	114	116	105	2. IF FIRST OUTSIDE FUNDING RECEIVED (*E3=1) --> GO TO E5x
						. Inap, 2,5,8-9 in *E1
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE3	BE3	CE3	DE3	EE3	FE3	Wave A: Have you received the first outside funding from financial institutions or other people for this new business?
						Wave B/C/D/E/F: (Have/Had) you received the first outside funding from financial institutions or other people for this (new) business (before your involvement ended)?
109	48	40	29	11	7	1. Yes
64	72	58	38	32	32	5. No
0	0	0	0	0	0	8. DK
0	0	2	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE1
						Wave B/C/D/E/F Inap:
						. Inap, 2,5,8-9 in *E1; 2 in *E3x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE4	BE4	CE4	DE4	EE4	FE4	In what month and year did the first outside funding begin for this (new) business?
SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.						
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]						
Wave A Inap:						
. Inap, 2,5,8-9 in AE1; 5,8-9 in AE3;						
9998-9999 in AE4b						
Wave B/C/D/E/F Inap:						
. Inap, 2,5,8-9 in *E1; 2 in *E3x; 5,8-9 in *E3; 9998-9999 in *E4b						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE4a	BE4a	CE4a	DE4a	EE4a	FE4a	In what month and year did the first outside funding begin for this (new) business?
CODE MONTH (01-12)						
13. Winter						
14. Spring						
15. Summer						
16. Fall						
98. DK						
99. NA						
Wave A Inap:						
. Inap, 2,5,8-9 in AE1; 5,8-9 in AE3						
Wave B/C/D/E/F Inap:						
. Inap, 2,5,8-9 in *E1; 2 in *E3x; 5,8-9 in *E3						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE4b	BE4b	CE4b	DE4b	EE4b	FE4b	In what month and year did the first outside funding begin for this (new) business?
CODE FOUR DIGIT YEAR						
9998. DK						
9999. NA						
Wave A Inap:						
. Inap, 2,5,8-9 in AE1; 5,8-9 in AE3						
Wave B/C/D/E/F Inap:						
. Inap, 2,5,8-9 in *E1; 2 in *E3x; 5,8-9 in *E3						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AE6	BE6	CE6	DE6	EE6	FE6

In what month and year was supplier credit first established?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 2,5,8-9 in AE5; 9998-9999 in AE6b

Wave B/C/D/E/F Inap:

. Inap, 2 in \*E5x; 2,5,8-9 in \*E5; 9998-9999 in \*E6b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AE6a	BE6a	CE6a	DE6a	EE6a	FE6a

In what month and year was supplier credit first established?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 2,5,8-9 in AE5

Wave B/C/D/E/F Inap:

. Inap, 2 in \*E5x; 2,5,8-9 in \*E5

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AE6b	BE6b	CE6b	DE6b	EE6b	FE6b

In what month and year was supplier credit first established?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2,5,8-9 in AE5

Wave B/C/D/E/F Inap:

. Inap, 2 in \*E5x; 2,5,8-9 in \*E5

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE8	BE8	CE8	DE8	EE8	FE8	In what month and year was the first person hired for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AE7; 9998-9999 in AE8b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E7x; 2,5,8-9 in *E7; 9998-9999 in *E8b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE8a	BE8a	CE8a	DE8a	EE8a	FE8a	In what month and year was the first person hired for this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE7
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E7x; 2,5,8-9 in *E7

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE8b	BE8b	CE8b	DE8b	EE8b	FE8b	In what month and year was the first person hired for this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE7
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E7x; 2,5,8-9 in *E7

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AE9	BE9	CE9	DE9	EE9	FE9

Wave A:

How many managers or employees, including exclusive subcontractors, currently work 35 hours or more per week for this new business, not counting the owners?

Wave B/C/D/E/F:

How many managers or employees, including exclusive subcontractors, (currently) work(ed) thirty-five hours or more per week for this (new) business, not counting the owners (before your involvement ended)?

CODE NUMBER OF PEOPLE (0-999,995)

999 998. DK

999 999. NA

Wave A Inap:

. Inap, 2,5,8-9 in AE7

Wave B/C/D/E/F Inap:

. Inap, 2 in \*E7x; 2,5,8-9 in \*E7

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AE10	BE10	CE10	DE10	EE10	FE10

Wave A:

How many managers or employees, including exclusive subcontractors, currently work less than 35 hours per week, not counting the owners?

Wave B/C/D/E/F:

How many managers or employees, including exclusive subcontractors, (currently) work(ed) less than thirty-five hours per week for this (new) business, not counting the owners (before your involvement ended)?

CODE NUMBER OF PEOPLE (0-999,995)

999 998. DK

999 999. NA

Wave A Inap:

. Inap, 2,5,8-9 in AE7

Wave B/C/D/E/F Inap:

. Inap, 2 in \*E7x; 2,5,8-9 in \*E7

A      B      C      D      E      F

BE11x CE11x DE11x EE11x FE11x INTERVIEWER CHECKPOINT

303	350	298	262	240	1.	IF BANK ACCOUNT OPENED (*E11=1,6) --> GO TO E11c
669	396	229	173	135	2.	IF BANK ACCOUNT <u>NOT</u> OPENED (*E11=2,5,DK/NA) --> GO TO E11

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A      B      C      D      E      F

BE11c CE11c DE11c EE11c FE11c In the last interview, you stated that you  
[\*E11 (had opened a bank account to use  
exclusively for this (new) business/were using  
an existing bank account for this (new)  
business)]. (Is/Was) this still correct  
(before your involvement ended)?

297	339	280	252	225	1.	Yes
6	11	18	9	15	5.	No
0	0	0	0	0	8.	DK
0	0	0	1	0	9.	NA
					.	Inap, 2 in *E11x

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A      B      C      D      E      F

**AE11 BE11 CE11 DE11 EE11 FE11**

Wave A:

Has a bank account already been opened to use  
exclusively for this new business, do you  
expect to open one in the future, or is this  
not relevant for this new business?

Wave B/C/D/E/F:

(Has/Had) a bank account already been opened  
to use exclusively for this (new) business,  
(do you expect to open one in the future,) or  
(is/was) this not relevant for this (new)  
business (before your involvement ended)?

371	133	80	30	18	16	1.	Yes
656	310	179	132	82	64	2.	No, not yet; will in future
169	221	143	82	78	66	5.	No, not relevant
11	9	3	2	4	2	6.	Using an existing account (if vol.)
7	1	1	1	0	2	8.	DK
0	1	1	0	0	0	9.	NA

Wave B/C/D/E/F Inap:

. Inap, 1,8-9 in \*E11c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE12	BE12	CE12	DE12	EE12	FE12	In what month and year (was the first exclusive account opened/was an existing account first used) for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AE11; 9998-9999 in AE12b
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *E11c; 2,5,8-9 in *E11; 9998-9999 in *E12b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE12a	BE12a	CE12a	DE12a	EE12a	FE12a	In what month and year (was the first exclusive account opened/was an existing account first used) for this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE11
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *E11c; 2,5,8-9 in *E11

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE12b	BE12b	CE12b	DE12b	EE12b	FE12b	In what month and year (was the first exclusive account opened/was an existing account first used) for this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE11
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *E11c; 2,5,8-9 in *E11

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BE18x	CE18x	DE18x	EE18x	FE18x	INTERVIEWER	CHECKPOINT
765	487	284	201	159	1.	IF ACCOUNTANT <u>NOT</u> RETAINED (*E18=2,5,DK/NA) --> GO TO E18
207	259	243	234	216	2.	IF ACCOUNTANT RETAINED (*E18=1) --> GO TO E20x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE18	BE18	CE18	DE18	EE18	FE18	Wave A: Has an accountant been retained for this new business, will an accountant be retained in the future, or is this not relevant for this new business?
						Wave B/C/D/E/F: (Has/Had) an accountant been retained for this (new) business, (will an accountant be retained in the future,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
241	120	70	31	17	13	1. Yes
541	261	173	98	71	52	2. No, not yet; will in future
422	376	242	155	112	94	5. No, not relevant
10	8	2	0	1	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *E18x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE19	BE19	CE19	DE19	EE19	FE19	In what month and year was an accountant retained for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AE18; 9998-9999 in AE19b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E18x; 2,5,8-9 in *E18; 9998-9999 in *E19b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE19a	BE19a	CE19a	DE19a	EE19a	FE19a	In what month and year was an accountant retained for this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE18
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E18x; 2,5,8-9 in *E18

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE19b	BE19b	CE19b	DE19b	EE19b	FE19b	In what month and year was an accountant retained for this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE18
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E18x; 2,5,8-9 in *E18

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BE20x	CE20x	DE20x	EE20x	FE20x		INTERVIEWER CHECKPOINT
829	566	372	287	233	1.	IF LAWYER <u>NOT</u> RETAINED (*E20=2,5,DK/NA) --> GO TO E20
143	180	155	148	142	2.	IF LAWYER RETAINED (*E20=1) --> GO TO E22x
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE20	BE20	CE20	DE20	EE20	FE20	Wave A: Has a lawyer been retained for this new business, will a lawyer be retained in the future, or is this not relevant to this new business?
						Wave B/C/D/E/F: (Has/Had) a lawyer been retained for this (new) business, (will a lawyer be retained in the future,) or (is/was) this not relevant for this (new) business (before your involvement ended)?
171	71	42	21	11	11	1. Yes
391	196	138	98	75	59	2. No, not yet; will in future
636	558	382	251	201	163	5. No, not relevant
15	3	1	2	0	0	8. DK
1	1	3	0	0	0	9. NA
						Wave B/C/D/E/F Inap: . Inap, 2 in *E20x



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE21	BE21	CE21	DE21	EE21	FE21	In what month and year was a lawyer retained for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A:
						. Inap, 2,5,8-9 in AE20; 9998-9999 in AE21b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E20x; 2,5,8-9 in *E20; 9998-9999 in *E21b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE21a	BE21a	CE21a	DE21a	EE21a	FE21a	In what month and year was a lawyer retained for this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE20
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E20x; 2,5,8-9 in *E20

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE21b	BE21b	CE21b	DE21b	EE21b	FE21b	In what month and year was a lawyer retained for this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE20
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E20x; 2,5,8-9 in *E20

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE23	BE23	CE23	DE23	EE23	FE23	In what month and year did the (new) business first become a member of a trade or industry association?
SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.						
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]						
Wave A Inap:						
. Inap, 2,5,8-9 in AE22; 9998-9999 in AE23b						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *E22x; 2,5,8-9 in *E22; 9998-9999 in *E23b						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE23a	BE23a	CE23a	DE23a	EE23a	FE23a	In what month and year did the (new) business first become a member of a trade or industry association?
CODE MONTH (01-12)						
13. Winter						
14. Spring						
15. Summer						
16. Fall						
98. DK						
99. NA						
Wave A Inap:						
. Inap, 2,5,8-9 in AE22						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *E22x; 2,5,8-9 in *E22						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE23b	BE23b	CE23b	DE23b	EE23b	FE23b	In what month and year did the (new) business first become a member of a trade or industry association?
CODE FOUR DIGIT YEAR						
9998. DK						
9999. NA						
Wave A Inap:						
. Inap, 2,5,8-9 in AE22						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *E22x; 2,5,8-9 in *E22						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BE24x	CE24x	DE24x	EE24x	FE24x	INTERVIEWER CHECKPOINT
454	438	342	298	274	1. IF PHONE/EMAIL/WEBSITE LISTED (*E24=1,2,3) --> GO TO E24c
518	308	185	137	101	2. IF PHONE/EMAIL/WEBSITE <u>NOT</u> LISTED (*E24=6,DK/NA) --> GO TO E24

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BE24c	CE24c	DE24c	EE24c	FE24c	In the last interview, you stated that the (new) business, [TX*A3/A3], had [*E24 (a listing in the phone book but not a business e-mail or website/a business e-mail or website but not a listing in the phonebook/a listing in the phone book and a business e-mail or website)]. (Is/Was) this still correct or (do/did) you (now) have different or additional means for customers to contact the (new) business (before your involvement ended)?
341	350	280	248	242	1. Yes, correct
67	48	27	26	15	2. No, incorrect (if vol.)
46	40	35	21	17	5. Additional contact methods
0	0	0	3	0	8. DK
0	0	0	0	0	9. NA
					. Inap, 2 in *E24x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE24	BE24	CE24	DE24	EE24	FE24	Wave A:
						Can potential customers contact this new business by phone, through e-mail or a website on the internet, or by both phone and through the internet?
						Wave B/C/D/E/F:
						(Does/Did) ([TX*A3/A3]/this (new) business) have a listing in the phone book, a business email or business website, or both a listing in the phone book and a business email or website (before your involvement ended)?
112	30	19	14	4	4	1. Phone
47	131	65	37	32	34	2. Internet
409	52	43	27	21	11	3. Both
645	418	269	167	127	84	6. Neither (if vol.)
1	0	0	2	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *E24c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE25	BE25	CE25	DE25	EE25	FE25	In what month and year did this (new) business first get (a listing in the phone book/a business e-mail or website/a listing in the phone book or a business e-mail or website)?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 6,8-9 in AE24; 9998-9999 in AE25b
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *E24c; 6,8-9 in *E24; 9998-9999 in *E25b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE25a	BE25a	CE25a	DE25a	EE25a	FE25a	In what month and year did this (new) business first get (a listing in the phone book/a business e-mail or website/a listing in the phone book or a business e-mail or website)?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 6,8-9 in AE24
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *E24c; 6,8-9 in *E24

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE25b	BE25b	CE25b	DE25b	EE25b	FE25b	In what month and year did this (new) business first get (a listing in the phone book/a business e-mail or website/a listing in the phone book or a business e-mail or website)?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 6,8-9 in AE24
						Wave B/C/D/E/F Inap:
						. Inap, 1,8-9 in *E24c; 6,8-9 in *E24

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE27	BE27	CE27	DE27	EE27	FE27	And in what month and year was the application for a Federal EIN made?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AE26; 9998-9999 in AE27b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E26x; 2,5,8-9 in *E26; 9998-9999 in *E27b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE27a	BE27a	CE27a	DE27a	EE27a	FE27a	And in what month and year was the application for a Federal EIN made?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE26
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E26x; 2,5,8-9 in *E26

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE27b	BE27b	CE27b	DE27b	EE27b	FE27b	And in what month and year was the application for a Federal EIN made?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE26
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E26x; 2,5,8-9 in *E26

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	INTERVIEWER CHECKPOINT	
BE28x	CE28x	DE28x	EE28x	FE28x			
836	562	354	271	216	1.	IF DBA <u>NOT</u> FILED (*E28=2,5,DK/NA) --> GO TO E28	
136	184	173	164	159	2.	IF DBA FILED (*E28=1) --> GO TO E30x	
<hr/>							
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
AE28	BE28	CE28	DE28	EE28	FE28	Wave A:	
						Has a DBA or "doing business as" name been filed with any government agencies for this new business, will a DBA be filed, or is this not relevant for this new business?	
						Wave B/C/D/E/F:	
						(Has/Had) a DBA or "doing business as" name been filed with any government agencies for this (new) business, [TX*A3/A3], (will a DBA be filed,) or (is/was) this not relevant for this (new) business (before your involvement ended)?	
159	90	59	26	17	14	1.	Yes
454	227	128	97	65	56	2.	No, not yet; will in future
559	506	368	226	188	145	5.	No, not relevant
41	13	7	5	1	1	8.	DK
1	0	0	0	0	0	9.	NA
						Wave B/C/D/E/F Inap:	
						.	Inap, 2 in *E28x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE29	BE29	CE29	DE29	EE29	FE29	And in what month and year was the application for a "doing business as" name filed?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2,5,8-9 in AE28; 9998-9999 in AE29b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E28x; 2,5,8-9 in *E28; 9998-9999 in *E29b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE29a	BE29a	CE29a	DE29a	EE29a	FE29a	And in what month and year was the application for a "doing business as" name filed?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE28
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E28x; 2,5,8-9 in *E28

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE29b	BE29b	CE29b	DE29b	EE29b	FE29b	And in what month and year was the application for a "doing business as" name filed?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2,5,8-9 in AE28
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E28x; 2,5,8-9 in *E28

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A      B      C      D      E      F

BE30x CE30x DE30x EE30x FE30x INTERVIEWER CHECKPOINT

929      663      446      357      306      1.      IF UNEMPLOYMENT INSURANCE PAYMENTS NOT  
MADE (\*E30=5,DK/NA) --> GO TO E30  
43      83      81      78      69      2.      IF UNEMPLOYMENT INSURANCE PAYMENTS MADE  
(\*E30=1) --> GO TO E32x

---

A      B      C      D      E      F

AE30    BE30    CE30    DE30    EE30    FE30

Wave A:

For this new business, have any payments been  
made to a state unemployment insurance fund?

Wave B/C/D/E/F:

For this (new) business, (have/had) any  
payments been made to a state unemployment  
insurance fund (before your involvement  
ended)?

60	60	31	17	6	11	1.	Yes
1141	862	631	429	350	294	5.	No
13	6	0	0	1	1	8.	DK
0	1	1	0	0	0	9.	NA

Wave B/C/D/E/F Inap:  
.      Inap, 2 in \*E30x

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE31	BE31	CE31	DE31	EE31	FE31	And in what month and year was the first state <u>un</u> employment insurance payment made for this (new) business?
SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.						
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]						
Wave A Inap:						
. Inap, 5,8-9 in AE30; 9998-9999 in AE31b						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *E30x; 5,8-9 in *E30; 9998- 9999 in *E31b						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE31a	BE31a	CE31a	DE31a	EE31a	FE31a	And in what month and year was the first state <u>un</u> employment insurance payment made for this (new) business?
CODE MONTH (01-12)						
13. Winter						
14. Spring						
15. Summer						
16. Fall						
98. DK						
99. NA						
Wave A Inap:						
. Inap, 5,8-9 in AE30						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *E30x; 5,8-9 in *E30						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE31b	BE31b	CE31b	DE31b	EE31b	FE31b	And in what month and year was the first state <u>un</u> employment insurance payment made for this (new) business?
CODE FOUR DIGIT YEAR						
9998. DK						
9999. NA						
Wave A Inap:						
. Inap, 5,8-9 in AE30						
Wave B/C/D/E/F Inap:						
. Inap, 2 in *E30x; 5,8-9 in *E30						

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A      B      C      D      E      F  
 AE33   BE33   CE33   DE33   EE33   FE33

And in what month and year was the first federal social security payment made for this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

.      Inap, 5,8-9 in AE32; 9998-9999 in AE33b

Wave B/C/D/E/F Inap:

.      Inap, 2 in \*E32x; 5,8-9 in \*E32; 9998-9999 in \*E33b

---

A      B      C      D      E      F  
 AE33a BE33a CE33a DE33a EE33a FE33a

And in what month and year was the first federal social security payment made for this (new) business?

CODE MONTH (01-12)

13.    Winter

14.    Spring

15.    Summer

16.    Fall

98.    DK

99.    NA

Wave A Inap:

.      Inap, 5,8-9 in AE32

Wave B/C/D/E/F Inap:

.      Inap, 2 in \*E32x; 5,8-9 in \*E32

---

A      B      C      D      E      F  
 AE33b BE33b CE33b DE33b EE33b FE33b

And in what month and year was the first federal social security payment made for this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

.      Inap, 5,8-9 in AE32

Wave B/C/D/E/F Inap:

.      Inap, 2 in \*E32x; 5,8-9 in \*E32

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE35	BE35	CE35	DE35	EE35	FE35	And in what month and year was the first federal income tax return filed for this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 5,8-9 in AE34; 9998-9999 in AE35b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E34x; 5,8-9 in *E34; 9998-9999 in *E35b

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE35a	BE35a	CE35a	DE35a	EE35a	FE35a	And in what month and year was the first federal income tax return filed for this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 5,8-9 in AE34
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E34x; 5,8-9 in *E34

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE35b	BE35b	CE35b	DE35b	EE35b	FE35b	And in what month and year was the first federal income tax return filed for this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 5,8-9 in AE34
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E34x; 5,8-9 in *E34

---



A      B      C      D      E      F

BE36x CE36x DE36x EE36x FE36x INTERVIEWER CHECKPOINT

938	698	470	375	315	1.	IF <u>NOT</u> LISTED WITH DUN AND BRADSTREET (*E36=5,DK/NA) --> GO TO E36
34	48	57	60	60	2.	IF LISTED WITH DUN AND BRADSTREET (*E26=1) --> GO TO NEXT SECTION

---

A      B      C      D      E      F

AE36 BE36 CE36 DE36 EE36 FE36

Wave A:

To the best of your knowledge, has this new business been listed with Dun and Bradstreet, the credit rating agency?

Wave B/C/D/E/F:

To the best of your knowledge, (has/had) ([TX\*A3/A3/this (new) business) been listed with Dun and Bradstreet, the credit rating agency (before your involvement ended)?

42	33	25	14	8	8	1.	Yes
1144	866	657	446	361	303	5.	No
28	39	15	10	6	4	8.	DK
0	0	1	0	0	0	9.	NA

Wave B/C/D/E/F Inap:  
. Inap, 2 in \*E36x

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE37	BE37	CE37	DE37	EE37	FE37	And in what month and year was this (new) business first listed with Dun and Bradstreet?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 5,8-9 in AE36; 9998-9999 in AE37b
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E36x; 5,8-9 in *E36; 9998- 9999 in *E37b

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE37a	BE37a	CE37a	DE37a	EE37a	FE37a	And in what month and year was this (new) business first listed with Dun and Bradstreet?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 5,8-9 in AE36
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E36x; 5,8-9 in *E36

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AE37b	BE37b	CE37b	DE37b	EE37b	FE37b	And in what month and year was this (new) business first listed with Dun and Bradstreet?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 5,8-9 in AE36
						Wave B/C/D/E/F Inap:
						. Inap, 2 in *E36x; 5,8-9 in *E36

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**SECTION E2: START-UP TERMINATION**

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BE51	CE51	DE51	EE51	FE51		You reported that you are no longer working on this (new) business start-up, [TX*A3/A3 NAME OF BUSINESS]. Are there any other people still involved?
25	36	14	6	9	1.	Yes
205	153	97	44	31	5.	No
1	2	1	0	0	8.	DK
0	0	0	0	0	9.	NA
						Wave B/C/D Inap:
					.	Inap, 1-2 in *A50
						Wave E/F Inap:
					.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in LAST WAVE A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BE52	CE52	DE52	EE52	FE52		What is the <u>most</u> important reason you stopped working on creating this (new) business? FIRST MENTION
						<u>Money/Finance</u>
8	11	2	1	3	10.	Insufficient start-up funds/financing
3	0	0	0	0	11.	Bad credit; difficulty acquiring new loan
18	7	5	1	0	12.	Acquiring funds; financing (NFS)
5	4	5	7	2	19.	Other Money/Finance references
						<u>Product/Service Sales/Revenue</u>
17	6	1	8	16	20.	Low demand/interest
19	20	8	0	0	21.	Low profit/revenue
3	3	3	1	1	22.	Competition too strong
3	16	25	4	0	23.	Difficulty marketing/finding customers
2	2	1	2	1	29.	Other Product/Service Sales/Revenue references
						<u>Business Issues</u>
7	5	6	1	2	30.	Loss of partner/valuable employee/contact
5	1	2	0	0	31.	Loss of business location; unable to acquire desired location
5	3	1	0	0	32.	Poor business plan; difficulty with business plan
3	3	1	1	1	33.	Government regulations
3	0	0	0	0	34.	Difficulty receiving timely payments
19	23	4	2	1	39.	Other business issue references
						<u>Other Opportunities</u>
2	0	1	0	1	40.	Returned to previous job/occupation
15	8	5	2	0	41.	Acquired a new job/occupation
5	4	1	1	1	42.	Started a new business/ switched focus to other business
6	2	1	2	0	49.	Other opportunities references
						<u>Personal Issues</u>
24	28	14	11	6	90.	Personal/family care issues; health
2	5	2	1	1	91.	Relocation
25	16	11	2	2	92.	Unable/unwilling to devote time; cannot get away from other job
7	3	6	1	0	93.	Lack of interest/desire to continue
8	3	3	0	1	94.	Going/returning to school
17	18	3	2	1	95.	Other personal references
0	0	1	0	0	98.	DK
0	0	0	0	0	99.	NA
						Wave B/C/D Inap:
					.	Inap, 1-2 in *A50
						Wave E/F Inap:
					.	Inap, 1-2 in *A50 ; 3 in *A50 <u>AND</u> 1 in LAST WAVE A50

A      B      C      D      E      F  
 BE52a CE52a DE52a EE52a FE52a

What is the most important reason you stopped  
 working on creating this (new) business?  
 SECOND MENTION

Money/Finance

2	0	1	0	0	10. Insufficient start-up funds/financing
0	0	0	0	0	11. Bad credit; difficulty acquiring new loan
0	0	0	1	0	12. Acquiring funds; financing (NFS)
0	1	0	0	1	19. Other Money/Finance references

Product/Service Sales/Revenue

0	2	0	0	1	20. Low demand/interest
1	0	1	0	0	21. Low profit/revenue
0	0	0	0	0	22. Competition too strong
0	2	2	0	1	23. Difficulty marketing/finding customers
0	0	2	1	0	29. Other Product/Service Sales/Revenue references

Business Issues

3	1	1	0	0	30. Loss of partner/valuable employee/contact
0	0	0	0	0	31. Loss of business location; unable to acquire desired location
0	0	0	0	0	32. Poor business plan; difficulty with business plan
0	1	0	0	1	33. Government regulations
0	1	0	2	0	34. Difficulty receiving timely payments
2	4	0	0	0	39. Other business issue references

Other Opportunities

0	0	0	0	0	40. Returned to previous job/occupation
0	1	0	0	0	41. Acquired a new job/occupation
0	1	0	0	0	42. Started a new business/ switched focus to other business
1	3	0	0	0	49. Other opportunities references

Personal Issues

2	2	2	1	2	90. Personal/family care issues; health
0	0	0	1	1	91. Relocation
3	2	8	0	0	92. Unable/unwilling to devote time; cannot get away from other job
1	2	0	0	0	93. Lack of interest/desire to continue
1	1	2	0	0	94. Going/returning to school
0	4	1	3	1	95. Other personal references
215	163	92	41	32	00. No second mention

Wave B/C/D Inap:

. Inap, 1-2 in \*A50

Wave E/F Inap:

. Inap, 1-2 in \*A50; 3 in \*A50 AND 1 in  
 LAST WAVE A50

A      B      C      D      E      F

BE53a CE53a DE53a EE53a FE53a Now that you are no longer involved in this start-up effort, are you -- going back to or continuing your old job?

97	70	34	16	8	1.	Yes
130	121	77	34	32	5.	No
1	0	1	0	0	8.	DK
3	0	0	0	0	9.	NA

Wave B/C/D Inap:

. Inap, 1-2 in \*A50

Wave E/F Inap:

. Inap, 1-2 in \*A50; 3 in \*A50 AND 1 in LAST WAVE A50

---

A      B      C      D      E      F

BE53b CE53b DE53b EE53b FE53b Now that you are no longer involved in this start-up effort, are you -- working at a new job?

60	55	36	10	8	1.	Yes
167	136	75	40	32	5.	No
1	0	1	0	0	8.	DK
3	0	0	0	0	9.	NA

Wave B/C/D Inap:

. Inap, 1-2 in \*A50

Wave E/F Inap:

. Inap, 1-2 in \*A50; 3 in \*A50 AND 1 in LAST WAVE A50

---

A      B      C      D      E      F

BE53c CE53c DE53c EE53c FE53c Now that you are no longer involved in this start-up effort, are you -- working on another start-up?

40	31	24	12	12	1.	Yes
187	160	87	38	28	5.	No
1	0	1	0	0	8.	DK
3	0	0	0	0	9.	NA

Wave B/C/D Inap:

. Inap, 1-2 in \*A50

Wave E/F Inap:

. Inap, 1-2 in \*A50; 3 in \*A50 AND 1 in LAST WAVE A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BE53d	CE53d	DE53d	EE53d	FE53d		Now that you are no longer involved in this start-up effort, are you -- looking for work?
13	20	15	2	2	1.	Yes
214	171	96	48	38	5.	No
1	0	1	0	0	8.	DK
3	0	0	0	0	9.	NA
						Wave B/C/D Inap:
					.	Inap, 1-2 in *A50
						Wave E/F Inap:
					.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in LAST WAVE A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BE53z	CE53z	DE53z	EE53z	FE53z		Now that you are no longer involved in this start-up effort, are you -- doing something else?
187	162	88	34	27	05.	Not checked
5	5	5	4	4	10.	School
11	4	7	2	2	11.	Home maker, house spouse/parent; care giver of (elderly) parents
9	6	2	4	4	12.	Retired
12	5	7	2	2	13.	Disabled; ill or recovering
0	2	0	1	0	14.	Volunteer work
3	7	2	1	1	96.	Nothing -- NFS
1	0	1	1	0	98.	DK
3	0	0	1	0	99.	NA
						Wave B/C/D Inap:
					.	Inap, 1-2 in *A50
						Wave E/F Inap:
					.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in LAST WAVE A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BE55	CE55	DE55	EE55	FE55		Why are others still working on the start-up? (Are there any other reasons?) [PROBE: "Why do they think it is worthwhile?"]
8	5	2	1	1	1.	Enjoy the work/want to do it
1	5	3	0	2	2.	Need the work/income
5	8	4	1	2	3.	Holding out/not ready to give up
3	5	3	2	3	4.	Able to earn enough
2	2	0	1	1	5.	MLM/Franchise -- others still involved
4	10	2	0	0	6.	Other reasons
1	1	0	1	0	8.	DK
1	0	0	0	0	9.	NA
						Wave B/C/D Inap:
					.	Inap, 1-2 in *A50; 5,8-9 in *E51
						Wave E/F Inap:
					.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in LAST WAVE A50; 5,8-9 in *E51

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BE56	CE56	DE56	EE56	FE56		To your knowledge, what would be the most accurate description of the current status of this (new) business start-up effort -- others are still working on the start-up effort, others have an operating business, the start-up effort or business has been sold, or something else?
18	15	6	5	6	1.	Others still working on start-up
3	14	6	0	3	2.	Others have going business
2	2	2	1	0	3.	Start-up was sold
1	4	0	0	0	4.	No longer worked on by anyone
1	1	0	0	0	8.	DK
0	0	0	0	0	9.	NA
						Wave B/C/D Inap:
					.	Inap, 1-2 in *A50; 5,8-9 in *E51
						Wave E/F Inap:
					.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in LAST WAVE A50; 5,8-9 in *E51

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BE57	CE57	DE57	EE57	FE57		Wave B:
						In what month and year did you have this information about the status of the new business start-up?
						Wave C/D/E/F:
						In what month and year did you last hear (that others are still working on the start-up/that others have an operating business/that the start-up had been sold/about the status of the (new) business)?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave B/C/D Inap:
					.	Inap, 1-2 in *A50; 5,8-9 in *E51; 8-9 in *E56; 9998-9999 in *E57b
						Wave E/F Inap:
					.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 1 in LAST WAVE A50; 5,8-9 in *E51; 8-9 in *E56; 9998-9999 in *E57b

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A      B      C      D      E      F

BE57a CE57a DE57a EE57a FE57a Wave B:

In what month and year did you have this  
information about the status of the new  
business start-up?

Wave C/D/E/F:

In what month and year did you last hear (that  
others are still working on the start-up/that  
others have an operating business/that the  
start-up had been sold/about the status of the  
(new) business)?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave B/C/D Inap:

. Inap, 1-2 in \*A50; 5,8-9 in \*E51; 8-9 in  
\*E56;

Wave E/F Inap:

. Inap, 1-2 in \*A50; 3 in \*A50 AND 1 in  
LAST WAVE A50; 5,8-9 in \*E51; 8-9 in  
\*E56

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A      B      C      D      E      F

BE57b CE57b DE57b EE57b FE57b Wave B:

In what month and year did you have this  
information about the status of the new  
business start-up?

Wave C/D/E/F:

In what month and year did you last hear (that  
others are still working on the start-up/that  
others have an operating business/that the  
start-up had been sold/about the status of the  
(new) business)?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave B/C/D Inap:

. Inap, 1-2 in \*A50; 5,8-9 in \*E51; 8-9 in  
\*E56;

Wave E/F Inap:

. Inap, 1-2 in \*A50; 3 in \*A50 AND 1 in  
LAST WAVE A50; 5,8-9 in \*E51; 8-9 in  
\*E56

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## SECTION E3: NEW FIRM TERMINATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
EE71	FE71				You reported that you are no longer working on the (new) business, [TX*A3/A3 NAME OF BUSINESS]. Are there other people still managing this business?
				1	3
				8	12
				0	0
				0	0
					1. Yes
					5. No
					8. DK
					9. NA
					. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

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A      B      C      D      E      F

EE72    FE72    What is the most important reason you stopped  
working on this (new) business?  
FIRST MENTION

Money/Finance

0	0	10.	Insufficient start-up funds/financing
0	0	11.	Bad credit; difficulty acquiring new loan
0	1	12.	Acquiring funds; financing (NFS)
1	0	19.	Other Money/Finance references

Product/Service Sales/Revenue

1	2	20.	Low demand/interest
0	0	21.	Low profit/revenue
0	0	22.	Competition too strong
0	0	23.	Difficulty marketing/finding customers
0	0	29.	Other Product/Service Sales/Revenue references

Business Issues

1	1	30.	Loss of partner/valuable employee/contact
0	0	31.	Loss of business location; unable to acquire desired location
0	0	32.	Poor business plan; difficulty with business plan
0	0	33.	Government regulations
0	0	34.	Difficulty receiving timely payments
0	1	39.	Other business issue references

Other Opportunities

0	0	40.	Returned to previous job/occupation
0	0	41.	Acquired a new job/occupation
0	1	42.	Started a new business/ switched focus to other business
0	1	49.	Other opportunities references

Personal Issues

4	6	90.	Personal/family care issues; health
1	0	91.	Relocation
0	0	92.	Unable/unwilling to devote time; cannot get away from other job
0	2	93.	Lack of interest/desire to continue
0	0	94.	Going/returning to school
1	0	95.	Other personal references
0	0	98.	DK
0	0	99.	NA
.	.	.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

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A      B      C      D      E      F

EE72a FE72a What is the most important reason you stopped  
working on this (new) business?  
SECOND MENTION

Money/Finance

0	0	10.	Insufficient start-up funds/financing
0	0	11.	Bad credit; difficulty acquiring new loan
0	0	12.	Acquiring funds; financing (NFS)
0	0	19.	Other Money/Finance references

Product/Service Sales/Revenue

0	0	20.	Low demand/interest
0	0	21.	Low profit/revenue
0	0	22.	Competition too strong
0	0	23.	Difficulty marketing/finding customers
0	0	29.	Other Product/Service Sales/Revenue references

Business Issues

0	0	30.	Loss of partner/valuable employee/contact
0	0	31.	Loss of business location; unable to acquire desired location
0	0	32.	Poor business plan; difficulty with business plan
0	1	33.	Government regulations
0	0	34.	Difficulty receiving timely payments
0	0	39.	Other business issue references

Other Opportunities

0	0	40.	Returned to previous job/occupation
0	0	41.	Acquired a new job/occupation
0	0	42.	Started a new business/ switched focus to other business
0	0	49.	Other opportunities references

Personal Issues

0	1	90.	Personal/family care issues; health
0	0	91.	Relocation
1	0	92.	Unable/unwilling to devote time; cannot get away from other job
0	0	93.	Lack of interest/desire to continue
0	0	94.	Going/returning to school
0	0	95.	Other personal references
8	13	00.	No second mention
		.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				EE73a	FE73a Now that you are no longer involved in this (new) business, are you -- going back to or continuing your old job?
				1	5 1. Yes
				8	10 5. No
				0	0 8. DK
				0	0 9. NA
					. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				EE73b	FE73b Now that you are no longer involved in this (new) business, are you -- working at a new job?
				2	5 1. Yes
				7	10 5. No
				0	0 8. DK
				0	0 9. NA
					. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				EE73c	FE73c Now that you are no longer involved in this (new) business, are you -- working on another start-up?
				2	3 1. Yes
				7	12 5. No
				0	0 8. DK
				0	0 9. NA
					. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				EE73d	FE73d Now that you are no longer involved in this (new) business, are you -- looking for work?
				2	0 1. Yes
				7	15 5. No
				0	0 8. DK
				0	0 9. NA
					. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE73z	FE73z	Now that you are no longer involved in this (new) business, are you -- doing something else?
				6	13	05. Not checked
				0	0	10. School
				1	0	11. Home maker, house spouse/parent; care giver of (elderly) parents
				2	1	12. Retired
				0	0	13. Disabled; ill or recovering
				0	1	14. Volunteer work
				0	0	96. Nothing -- NFS
				0	0	98. DK
				0	0	99. NA
				.		Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE75	FE75	Why are others still working on this (new) business? (Are there any other reasons?)
				0	2	1. Enjoy the work/want to do it
				0	0	2. Need the work/income
				0	0	3. Holding out/not ready to give up
				0	1	4. Able to earn enough
				1	0	5. MLM/Franchise -- others still involved
				0	0	6. Other reasons
				0	0	8. DK
				0	0	9. NA
				.		Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE76	FE76	To your knowledge, what would be the most accurate description of the current status of this (new) business -- others are still managing and operating business, the business has been sold, or something else?
				1	3	1. Others still operating
				0	0	3. Business was sold
				0	0	4. No one operating (if vol.)
				0	0	8. DK
				0	0	9. NA
				.		Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 5,8-9 in *E71

---

A      B      C      D      E      F

EE77    FE77    In what month and year did you last hear (that others are still managing and operating the business/that the business has been sold/about the status of the (new) business)?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

.      Inap, 1-2 in \*A50; 3 in \*A50 AND 2 or  
MISSING in LAST WAVE A50; 5,8-9 in \*E71;  
8-9 in \*E76; 9998-9999 in \*E77b

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A      B      C      D      E      F

EE77a   FE77a   In what month and year did you last hear (that others are still managing and operating the business/that the business had been sold/about the status of the business)?

CODE MONTH (01-12)

13.    Winter

14.    Spring

15.    Summer

16.    Fall

98.    DK

99.    NA

.      Inap, 1-2 in \*A50; 3 in \*A50 AND 2 or  
MISSING in LAST WAVE A50; 5,8-9 in \*E71;  
8-9 in \*E76

---

A      B      C      D      E      F

EE77b   FE77b   In what month and year did you last hear (that others are still managing and operating the business/that the business had been sold/about the status of the business)?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

.      Inap, 1-2 in \*A50; 3 in \*A50 AND 2 or  
MISSING in LAST WAVE A50; 5,8-9 in \*E71;  
8-9 in \*E76

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE78	FE78	In the past 12 months, were any bankruptcy proceedings initiated on behalf of this (new) business, [TX*A3/A3 NAME OF BUSINESS]?
				0	0	1. Yes
				8	12	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE79	FE79	In what month and year were the proceedings initially filed with the bankruptcy court?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71; 5,8-9 in *E78

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE79a	FE79a	In what month and year were the proceedings initially filed with the bankruptcy court?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71; 5,8-9 in *E78

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE79b	FE79b	In what month and year were the proceedings initially filed with the bankruptcy court?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71; 5,8-9 in *E78

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A      B      C      D      E      F

EE80	FE80	What was the <u>major</u> reason why this (new) business, [TX*A3/A3 NAME OF BUSINESS], was shut down? FIRST MENTION
		<u>Money/Finance</u>
0	0	10. Insufficient start-up funds/financing
0	0	11. Bad credit; difficulty acquiring new loan
0	0	12. Acquiring funds; financing (NFS)
0	0	19. Other Money/Finance references
		<u>Product/Service Sales/Revenue</u>
1	1	20. Low demand/interest
0	1	21. Low profit/revenue
0	0	22. Competition too strong
0	2	23. Difficulty marketing/finding customers
0	0	29. Other Product/Service Sales/Revenue references
		<u>Business Issues</u>
1	1	30. Loss of partner/valuable employee/contact
0	0	31. Loss of business location; unable to acquire desired location
0	0	32. Poor business plan; difficulty with business plan
1	0	33. Government regulations
0	0	34. Difficulty receiving timely payments
0	0	39. Other business issue references
		<u>Other Opportunities</u>
0	0	40. Returned to previous job/occupation
1	0	41. Acquired a new job/occupation
0	0	42. Started a new business/ switched focus to other business
0	0	49. Other opportunities references
		<u>Personal Issues</u>
2	5	90. Personal/family care issues; health
1	1	91. Relocation
0	0	92. Unable/unwilling to devote time; cannot get away from other job
0	0	93. Lack of interest/desire to continue
0	0	94. Going/returning to school
1	1	95. Other personal references
0	0	98. DK
0	0	99. NA
		. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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A      B      C      D      E      F

EE80a FE80a What was the major reason why this (new)  
business, [TX\*A3/A3 NAME OF BUSINESS], was  
shut down?  
SECOND MENTION

Money/Finance

0	0	10.	Insufficient start-up funds/financing
0	0	11.	Bad credit; difficulty acquiring new loan
0	0	12.	Acquiring funds; financing (NFS)
0	0	19.	Other Money/Finance references

Product/Service Sales/Revenue

0	0	20.	Low demand/interest
0	0	21.	Low profit/revenue
0	0	22.	Competition too strong
1	0	23.	Difficulty marketing/finding customers
0	0	29.	Other Product/Service Sales/Revenue references

Business Issues

0	0	30.	Loss of partner/valuable employee/contact
0	0	31.	Loss of business location; unable to acquire desired location
0	0	32.	Poor business plan; difficulty with business plan
0	0	33.	Government regulations
0	0	34.	Difficulty receiving timely payments
0	0	39.	Other business issue references

Other Opportunities

0	0	40.	Returned to previous job/occupation
0	0	41.	Acquired a new job/occupation
0	0	42.	Started a new business/ switched focus to other business
0	0	49.	Other opportunities references

Personal Issues

0	0	90.	Personal/family care issues; health
0	0	91.	Relocation
1	0	92.	Unable/unwilling to devote time; cannot get away from other job
0	0	93.	Lack of interest/desire to continue
0	0	94.	Going/returning to school
0	0	95.	Other personal references
6	12	00.	No second mention
		.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81a	FE81a	Which of the following were critical in the decision to shut down the business? Would you say -- the inability to obtain credit or loans?
				2	0	1. Yes
				6	12	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81b	FE81b	Which of the following were critical in the decision to shut down the business? Would you say -- the unacceptable costs or terms of credit or loans?
				2	0	1. Yes
				6	12	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81c	FE81c	Which of the following were critical in the decision to shut down the business? Would you say -- the slowing or sales or lost sales or revenue?
				3	5	1. Yes
				5	7	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81d	FE81d	Which of the following were critical in the decision to shut down the business? Would you say -- the unacceptably low profits after expenses?
				3	0	1. Yes
				5	12	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81e	FE81e	Which of the following were critical in the decision to shut down the business? Would you say -- the unpredictability of business conditions?
				5	1	1. Yes
				3	11	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81f	FE81f	Which of the following were critical in the decision to shut down the business? Would you say -- the falling real estate values?
				1	0	1. Yes
				7	12	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81g	FE81g	Which of the following were critical in the decision to shut down the business? Would you say -- the falling values of physical assets such as equipment, vehicles or inventory?
				1	0	1. Yes
				7	12	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EE81h	FE81h	Which of the following were critical in the decision to shut down the business? Would you say -- the health insurance costs?
				1	0	1. Yes
				7	12	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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A      B      C      D      E      F

EE81z FE81z Which of the following were critical in the  
decision to shut down the business? Would you  
say -- some other factor?

7	5	05.	Not checked
1	7	10.	Personal issues
0	0	98.	DK
0	0	99.	NA
		.	Inap, 1-2 in *A50; 3 in *A50 <u>AND</u> 2 or MISSING in LAST WAVE A50; 1 in *E71

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## SECTION F: ATTITUDES TOWARD COMPETITION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF1	BF1	CF1	DF1	EF1	FF1	Please indicate whether you strongly agree, agree, neither agree nor disagree, disagree or strongly disagree with each of the following statements as it applies to this (new) business.

Lower prices are important for this new business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?

305	28	35	38	88	64	1. Strongly agree
406	43	44	45	134	129	2. Agree
93	10	12	9	41	28	3. Neither
174	22	20	16	45	47	4. Disagree
60	8	4	2	20	10	5. Strongly disagree
174	17	26	21	48	42	6. Not relevant
2	0	0	1	0	0	8. DK
0	0	4	0	0	0	9. NA

Wave B/C/D Inap:

. Inap, 2-3 in \*A50

Wave E/F Inap:

. Inap, 3 in \*A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AF2	BF2	CF2	DF2	EF2	FF2	<u>Quality products or services</u> are important for this (new) business to be an effective competitor. Would you say you strongly agree, agree, neither agree nor disagree, disagree, strongly disagree or is it not relevant as it applies to this (new) business?

907	104	102	101	264	228	1. Strongly agree
242	18	25	25	85	76	2. Agree
11	1	3	2	5	0	3. Neither
10	1	1	1	2	2	4. Disagree
1	1	1	0	1	1	5. Strongly disagree
43	3	9	3	19	13	6. Not relevant
0	0	0	0	0	0	8. DK
0	0	4	0	0	0	9. NA

Wave B/C/D Inap:

. Inap, 2-3 in \*A50

Wave E/F Inap:

. Inap, 3 in \*A50







[illegible][illegible]





**SECTION G: OWNERS, KEY NON-OWNERS, AND HELPERS**

A      B      C      D      E      F

AG1

As you know, the creation of a new business often involves contributions of many individuals.

We would like to start with a list of those people who expect to share ownership of the new business, including any other businesses or financial institutions that expect an ownership share. Will the new business be owned only by yourself, only by yourself and your spouse, or by yourself and some other people or businesses?

628

1. Self only

267

2. Self and spouse

319

3. Self and other

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG0a	CG0a	DG0a	EG0a	FG0a	In our (previous/last) interview, you indicated that you ( <u>alone</u> /and [NAMES TX*G4_n]) (would) own the (new) business. Is this still correct?
	663	502	387	357	303	1. Yes
	23	17	14	5	6	2. No, add an owner
	47	26	11	11	9	5. No, delete an owner
	5	10	3	2	1	6. No, both add and delete owners
	3	0	0	1	1	8. DK
	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG0b	CG0b	DG0b	EG0b	FG0b	INTERVIEWER CHECKPOINT
	297	207	169	147	120	1. IF MORE THAN ONE OWNER (*G2>1) --> GO TO G0c
	366	295	218	210	183	2. IF ONLY ONE OWNER (*G2=1) --> GO TO G13c
						. Inap, 3 in *A50; 2,5-6,8-9 in *G0a
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG0c	CG0c	DG0c	EG0c	FG0c	In our (previous/last) interview, you indicated that you (would) own approximately [*G6_1] percent of the (new) business (and ([NAMES TX*G4_n] (would own/owns) approximately [PERCENTS *G6_n] percent)). Is this still correct?
	278	194	157	141	117	1. Yes
	17	13	12	6	3	5. No
	2	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 2,5-6,8-9 in *G0a; 2 in *G0b
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG2a	CG2a	DG2a	EG2a	FG2a	How many <u>additional</u> people or other businesses or financial institutions, not including the [*G2] reported last time, currently share ownership of the (new) business?
						CODE NUMBER OF OWNERS (1-95)
						. Inap, 3 in *A50; 1,5,8-9 in *G0a

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG2	BG2	CG2	DG2	EG2	FG2	How many total people or other businesses or financial institutions will share ownership of the (new) business?
						CODE NUMBER OF OWNERS (1-95)
						95. 95 or more owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG3	BG3	CG3	DG3	EG3	FG3	Wave A: Has a formal agreement regarding shares of ownership been developed for the new business?
						Wave B/C/D/E/F: Has a <u>new</u> formal agreement regarding shares of ownership been developed for the (new) business, [TX*A3/AA3]?
179	39	34	17	9	9	1. Yes
404	53	32	23	15	10	5. No
2	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 1 in AG1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG6_1	BG6_1	CG6_1	DG6_1	EG6_1	FG6_1	Once this business is operational, what proportion of the ownership will you have? (Please remember that the total ownership should add up to one hundred percent).
						CODE PERCENT (1-100)
						998. DK
						999. NA
						Wave A Inap:
						. Inap, 1 in AG1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG7_1	BG7_1	CG7_1	DG7_1	EG7_1	FG7_1	Have you signed an agreement regarding this ownership share?
112	23	22	11	7	7	1. Yes
66	11	7	4	2	2	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 1 in AG1; 5,8-9 in AG3
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 1 in *G2

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8_1	BG8_1	CG8_1	DG8_1	EG8_1	FG8_1	In what month and year did you sign this agreement?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 1 in AG1; 5,8-9 in AG3; 5,8-9 in AG7_1; 9998-9999 in AG8b_1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_1; 9998-9999 in *G8b_1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8a_1	BG8a_1	CG8a_1	DG8a_1	EG8a_1	FG8a_1	In what month and year did you sign this agreement?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 1 in AG1; 5,8-9 in AG3; 5,8-9 in AG7_1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8b_1	BG8b_1	CG8b_1	DG8b_1	EG8b_1	FG8b_1	In what month and year did you sign this agreement?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 1 in AG1; 5,8-9 in AG3; 5,8-9 in AG7_1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG4c_2	CG4c_2	DG4c_2	EG4c_2	FG4c_2		[IF OLD OWNER]
						Is [OWNER NAME] still an owner?
43	30	19	13	7	1.	Yes
35	21	12	9	7	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG5_2	BG5_2	CG5_2	DG5_2	EG5_2	FG5_2	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
555	54	41	27	13	12	1. Own behalf
27	3	1	0	1	0	2. Represent institution
4	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap;
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_2 or no new owner #2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG6_2	BG6_2	CG6_2	DG6_2	EG6_2	FG6_2	Once this business is operational, what proportion of the ownership will [NAME] have? (Please remember that the total ownership should add up to one hundred percent.)
						CODE PERCENT (1-100)
						998. DK
						999. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c 2 or no new owner #2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG7_2	BG7_2	CG7_2	DG7_2	EG7_2	FG7_2	Has [NAME] signed an agreement regarding this ownership share?
118	22	19	7	5	7	1. Yes
59	8	4	5	3	1	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 5,8-9 in AG3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_2 or no new owner #2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8_2	BG8_2	CG8_2	DG8_2	EG8_2	FG8_2	In what month and year did [NAME] sign this agreement?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 5,8-9 in AG3; 5,8-9 in AG7_2; 9998-9999 in AG8b_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_2; 5 in *G4c_2 or no new owner #2; 9998-9999 in *G8b_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8a_2	BG8a_2	CG8a_2	DG8a_2	EG8a_2	FG8a_2	In what month and year did [NAME] sign this agreement?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 5,8-9 in AG3; 5,8-9 in AG7_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_2; 5 in *G4c 2 or no new owner #2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8b_2	BG8b_2	CG8b_2	DG8b_2	EG8b_2	FG8b_2	In what month and year did [NAME] sign this agreement?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 5,8-9 in AG3; 5,8-9 in AG7_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_2; 5 in *G4c_2 or no new owner #2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BG4c_3	CG4c_3	DG4c_3	EG4c_3	FG4c_3	

[IF OLD OWNER]

Is [OWNER NAME] still an owner?

23	13	6	7	4	1.	Yes
17	12	4	3	5	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG5_3	BG5_3	CG5_3	DG5_3	EG5_3	FG5_3

Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?

138	30	26	11	6	5	1.	Own behalf
17	2	0	1	2	1	2.	Represent institution
2	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:

. Inap, no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5 in \*G4c\_3 or no new owner #3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG6_3	BG6_3	CG6_3	DG6_3	EG6_3	FG6_3	Once this business is operational, what proportion of the ownership will [NAME] have? (Please remember that the total ownership should add up to one hundred percent).
						CODE PERCENT (1-100)
						998. DK
						999. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_3 or no new owner #3; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG7_3	BG7_3	CG7_3	DG7_3	EG7_3	FG7_3	Has [NAME] signed an agreement regarding this ownership share?
46	15	12	6	3	5	1. Yes
25	6	5	2	3	0	5. No
4	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 5,8-9 in AG3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5 in *G4c_3 or no new owner #3; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8_3	BG8_3	CG8_3	DG8_3	EG8_3	FG8_3	In what month and year did [NAME] sign this agreement?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 5,8-9 in AG3; 5,8-9 in AG7_3; 9998-9999 in AG8b_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_3; 5 in *G4c_3 or no new owner #3; 9998-9999 in *G8b_3; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8a_3	BG8a_3	CG8a_3	DG8a_3	EG8a_3	FG8a_3	In what month and year did [NAME] sign this agreement?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 5,8-9 in AG3; 5,8-9 in AG7_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_3; 5 in *G4c_3 or no new owner #3; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8b_3	BG8b_3	CG8b_3	DG8b_3	EG8b_3	FG8b_3	In what month and year did [NAME] sign this agreement?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 5,8-9 in AG3; 5,8-9 in AG7_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_3; 5 in *G4c_3 or no new owner #3; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG4c_4	CG4c_4	DG4c_4	EG4c_4	FG4c_4		[IF OLD OWNER]
						Is [OWNER NAME] still an owner?
14	7	1	4	1	1.	Yes
15	6	1	1	4	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG5_4	BG5_4	CG5_4	DG5_4	EG5_4	FG5_4	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
69	17	12	6	6	2	1. Own behalf
9	1	0	1	2	0	2. Represent institution
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_4 or no new owner #4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG6_4	BG6_4	CG6_4	DG6_4	EG6_4	FG6_4	Once this business is operational, what proportion of the ownership will [NAME] have? (Please remember that the total ownership should add up to one hundred percent).
						CODE PERCENT (1-100)
						998. DK
						999. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_4 or no new owner #4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG7_4	BG7_4	CG7_4	DG7_4	EG7_4	FG7_4	Has [NAME] signed an agreement regarding this ownership share?
29	7	6	2	4	1	1. Yes
13	3	2	2	2	0	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 5,8-9 in AG3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5 in *G4c_4 or no new owner #4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8_4	BG8_4	CG8_4	DG8_4	EG8_4	FG8_4	In what month and year did [NAME] sign this agreement?
SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.						
[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]						
Wave A Inap:						
. Inap, 5,8-9 in AG3; 5,8-9 in AG7_4; 9998-9999 in AG8b_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_4; 5 in *G4c_4 or no new owner #4; 9998-9999 in *G8b_4; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8a_4	BG8a_4	CG8a_4	DG8a_4	EG8a_4	FG8a_4	In what month and year did [NAME] sign this agreement?
CODE MONTH (01-12)						
13. Winter						
14. Spring						
15. Summer						
16. Fall						
98. DK						
99. NA						
Wave A Inap:						
. Inap, 5,8-9 in AG3; 5,8-9 in AG7_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_4; 5 in *G4c_4 or no new owner #4; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG8b_4	BG8b_4	CG8b_4	DG8b_4	EG8b_4	FG8b_4	In what month and year did [NAME] sign this agreement?
CODE FOUR DIGIT YEAR						
9998. DK						
9999. NA						
Wave A Inap:						
. Inap, 5,8-9 in AG3; 5,8-9 in AG7_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5,8-9 in *G7_4; 5 in *G4c_4 or no new owner #4; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG4c_5	CG4c_5	DG4c_5	EG4c_5	FG4c_5		[IF OLD OWNER] (Is [OWNER NAME] still an owner?/Are all the other [NUMBER OVER 4] people still owners?)
8	6	4	2	3	1.	Yes
5	2	1	2	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG5_5	BG5_5	CG5_5	DG5_5	EG5_5	FG5_5	(Is [NAME]/are all the others) acting on their own behalf or (does [NAME]/do all the others) represent a business, financial institution, government agency, or other legal entity?
10	6	5	3	5	2	1. Own behalf
3	0	0	1	0	0	2. Represent institution
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_5 or no new owner #5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG6_5	BG6_5	CG6_5	DG6_5	EG6_5	FG6_5	Once this business is operational, what proportion of the ownership will ([NAME]/all the others) have? (Please remember that the total ownership should add up to one hundred percent).
						CODE PERCENT (1-100)
						998. DK
						999. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_5 or no new owner #5; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG7_5	BG7_5	CG7_5	DG7_5	EG7_5	FG7_5	(Has [NAME]/Have all the others) signed an agreement regarding this ownership share?
11	2	3	2	4	2	1. Yes
7	2	0	1	1	0	5. No
1	0	0	0	0	1	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 5,8-9 in AG3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5,8-9 in *G3; 5 in *G4c_5 or no new owner #5; no further owners
						[NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A      B      C      D      E      F

AG8\_5 BG8\_5 CG8\_5 DG8\_5 EG8\_5 FG8\_5 In what month and year did ([NAME]/all the others first) sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 5,8-9 in AG3; 5,8-9 in AG7\_5; 9998-9999 in AG8b\_5; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in \*G7\_5; 5 in \*G4c\_5 or no new owner #5; 9998-9999 in \*G8b\_5; no further owners  
[NOT COLLECTED FOR \_5 IF MORE THAN 5 OWNERS IN WAVE A]

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A      B      C      D      E      F

AG8a\_5 BG8a\_5 CG8a\_5 DG8a\_5 EG8a\_5 FG8a\_5 In what month and year did ([NAME]/all the others first) sign this agreement?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 5,8-9 in AG3; 5,8-9 in AG7\_5; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in \*G7\_5; 5 in \*G4c\_5 or no new owner #5; no further owners  
[NOT COLLECTED FOR \_5 IF MORE THAN 5 OWNERS IN WAVE A]

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A      B      C      D      E      F

AG8b\_5 BG8b\_5 CG8b\_5 DG8b\_5 EG8b\_5 FG8b\_5 In what month and year did ([NAME]/all the others first) sign this agreement?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 5,8-9 in AG3; 5,8-9 in AG7\_5; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in \*G7\_5; 5 in \*G4c\_5 or no new owner #5; no further owners  
[NOT COLLECTED FOR \_5 IF MORE THAN 5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CG4c_6	DG4c_6	EG4c_6	FG4c_6	[IF OLD OWNER]
						Is [OWNER NAME] still an owner?
		0	0	0	0	1. Yes
		0	0	0	0	5. No
		0	0	0	0	8. DK
		0	0	0	0	9. NA
						. Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BG5_6	CG5_6	DG5_6	EG5_6	FG5_6	(Is [NAME]/are all the others) acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
	1	1	1	2	1	1. Own behalf
	0	0	0	0	0	2. Represent institution
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						Wave B Inap:
						. Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; no new owner #6; no further owners
						Wave C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_6 or no new owner #6; no further owners

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A      B      C      D      E      F

BG6\_6 CG6\_6 DG6\_6 EG6\_6 FG6\_6 Once this business is operational, what proportion of the ownership will ([NAME]/all the others) have?

CODE PERCENT (1-100)

998. DK

999. NA

Wave B Inap:

. Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; no new owner #6; no further owners

Wave C/D/E/F Inap:

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5 in \*G4c\_6 or no new owner #6; no further owners

A      B      C      D      E      F

BG7\_6 CG7\_6 DG7\_6 EG7\_6 FG7\_6 (Has [NAME]/have all the others) signed an agreement regarding this ownership share?

0      0      0      1      1      1. Yes

1      0      1      0      0      5. No

0      0      0      0      0      8. DK

0      0      0      0      0      9. NA

Wave B Inap:

. Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; 5,8-9 in BG3; no new owner #6; no further owners

Wave C/D/E/F Inap:

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5 in \*G4c\_6 or no new owner #6; no further owners

A      B      C      D      E      F

BG8\_6 CG8\_6 DG8\_6 EG8\_6 FG8\_6 In what month and year did ([NAME]/all the others) first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave B Inap:

. Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; 5,8-9 in BG3; 5,8-9 in BG7\_6; no new owner #6; 9998-9999 in BG8b\_6; no further owners

Wave C/D/E/F Inap:

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in \*G7\_6; 5 in \*G4c\_6 or no new owner #6; 9998-9999 in \*G8b\_6; no further owners

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A      B      C      D      E      F

BG8a\_6 CG8a\_6 DG8a\_6 EG8a\_6 FG8a\_6 In what month and year did ([NAME]/all the others) first sign this agreement?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave B Inap:

. Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; 5,8-9 in BG3; 5,8-9 in BG7\_6; no new owner #6; no further owners

Wave C/D/E/F Inap:

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in \*G7\_6; 5 in \*G4c\_6 or no new owner #6; no further owners

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A      B      C      D      E      F

BG8b\_6 CG8b\_6 DG8b\_6 EG8b\_6 FG8b\_6 In what month and year did ([NAME]/all the others) first sign this agreement?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave B Inap:

. Inap, 3 in BA50; 8-9 in BG0a; 2 in BG0b; 1,8-9 in BG0c; 5,8-9 in BG3; 5,8-9 in BG7\_6; no new owner #6; no further owners

Wave C/D/E/F Inap:

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in \*G7\_6; 5 in \*G4c\_6 or no new owner #6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			EG4c_7	FG4c_7		[IF OLD OWNER]
						Is [OWNER NAME] still an owner?
			0	0	1.	Yes
			0	0	5.	No
			0	0	8.	DK
			0	0	9.	NA
					.	Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG5_7	EG5_7	FG5_7	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
			1	2	1	1. Own behalf
			0	0	0	2. Represent institution
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_7 or no new owner #7; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG6_7	EG6_7	FG6_7	Once this business is operational, what proportion of the ownership will [NAME] have?
						CODE PERCENT (1-100)
						998. DK
						999. NA
					.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_7 or no new owner #7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG7_7	EG7_7	FG7_7	Has [NAME] signed an agreement regarding this ownership share?
			0	1	1	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_7 or no new owner #7; no further owners

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A      B      C      D      E      F

DG8\_7 EG8\_7 FG8\_7 In what month and year did [NAME] first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b;  
1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in  
\*G7\_7; 5 in \*G4c\_7 or no new owner #7;  
9998-9999 in \*G8b\_7; no further owners

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A      B      C      D      E      F

DG8a\_7 EG8a\_7 FG8a\_7 In what month and year did [NAME] first sign this agreement?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b;  
1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in  
\*G7\_7; 5 in \*G4c\_7 or no new owner #7;  
no further owners

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A      B      C      D      E      F

DG8b\_7 EG8b\_7 FG8b\_7 In what month and year did [NAME] first sign this agreement?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b;  
1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in  
\*G7\_7; 5 in \*G4c\_7 or no new owner #7;  
no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EG4c_8	FG4c_8	[IF OLD OWNER]
						Is [OWNER NAME] still an owner?
				0	0	1. Yes
				0	0	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG5_8	EG5_8	FG5_8	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
			1	1	0	1. Own behalf
			0	0	0	2. Represent institution
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_8 or no new owner #8; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG6_8	EG6_8	FG6_8	Once this business is operational, what proportion of the ownership will [NAME] have?
						CODE PERCENT (1-100)
						998. DK
						999. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_8 or no new owner #8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG7_8	EG7_8	FG7_8	Has [NAME] signed an agreement regarding this ownership share?
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_8 or no new owner #8; no further owners

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A      B      C      D      E      F

DG8\_8 EG8\_8 FG8\_8 In what month and year did [NAME] first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b;  
1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in  
\*G7\_8; 5 in \*G4c\_8 or no new owner #8;  
9998-9999 in \*G8b\_8; no further owners

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A      B      C      D      E      F

DG8a\_8 EG8a\_8 FG8a\_8 In what month and year did [NAME] first sign this agreement?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b;  
1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in  
\*G7\_8; 5 in \*G4c\_8 or no new owner #8;  
no further owners

---

A      B      C      D      E      F

DG8b\_8 EG8b\_8 FG8b\_8 In what month and year did [NAME] first sign this agreement?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b;  
1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in  
\*G7\_8; 5 in \*G4c\_8 or no new owner #8;  
no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EG4c_9	FG4c_9	[IF OLD OWNER] Is [OWNER NAME] still an owner?
				0	0	1. Yes
				0	0	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG5_9	EG5_9	FG5_9	Is [NAME] acting on their own behalf or does [NAME] represent a business, financial institution, government agency, or other legal entity?
			1	1	0	1. Own behalf
			0	0	0	2. Represent institution
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_9 or no new owner #9; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG6_9	EG6_9	FG6_9	Once this business is operational, what proportion of the ownership will [NAME] have?
						CODE PERCENT (1-100)
						998. DK
						999. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_9 or no new owner #9; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG7_9	EG7_9	FG7_9	Has [NAME] signed an agreement regarding this ownership share?
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_9 or no new owner #9; no further owners

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A      B      C      D      E      F

DG8\_9 EG8\_9 FG8\_9 In what month and year did [NAME] first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b;  
1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in  
\*G7\_9; 5 in \*G4c\_9 or no new owner #9;  
9998-9999 in \*G8b\_9; no further owners

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A      B      C      D      E      F

DG8a\_9 EG8a\_9 FG8a\_9 In what month and year did [NAME] first sign this agreement?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b;  
1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in  
\*G7\_9; 5 in \*G4c\_9 or no new owner #9;  
no further owners

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A      B      C      D      E      F

DG8b\_9 EG8b\_9 FG8b\_9 In what month and year did [NAME] first sign this agreement?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b;  
1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in  
\*G7\_9; 5 in \*G4c\_9 or no new owner #9;  
no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			EG4c_10	FG4c_10		[IF OLD OWNER] Is [OWNER NAME] still an owner?
			0	0	1.	Yes
			0	0	5.	No
			0	0	8.	DK
			0	0	9.	NA
					.	Inap, 3 in CA50; 8-9 in CG0a; 2 in CG0b; 1,8-9 in CG0c; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG5_10	EG5_10	FG5_10	(Is [NAME]/are all the others) acting on their own behalf or does ([NAME]/all the others) represent a business, financial institution, government agency, or other legal entity?
			1	0	0	1. Own behalf
			0	0	0	2. Represent institution
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_10 or no new owner #10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG6_10	EG6_10	FG6_10	Once this business is operational, what proportion of the ownership will ([NAME]/all the others) have?
						CODE PERCENT (1-100)
						998. DK
						999. NA
					.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_10 or no new owner #10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DG7_10	EG7_10	FG7_10	(Has [NAME]/have all the others) signed an agreement regarding this ownership share?
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 5 in *G4c_10 or no new owner #10; no further owners

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A      B      C      D      E      F

DG8\_10 EG8\_10 FG8\_10

In what month and year did ([NAME]/all the others) first sign this agreement?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in \*G7\_10; 5 in \*G4c\_10 or no new owner #10; 9998-9999 in \*G8b\_10; no further owners

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A      B      C      D      E      F

DG8a\_10 EG8a\_10 FG8a\_10

In what month and year did ([NAME]/all the others) first sign this agreement?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in \*G7\_10; 5 in \*G4c\_10 or no new owner #10; no further owners

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A      B      C      D      E      F

DG8b\_10 EG8b\_10 FG8b\_10

In what month and year did ([NAME]/all the others) first sign this agreement?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 8-9 in \*G0a; 2 in \*G0b; 1,8-9 in \*G0c; 5,8-9 in \*G3; 5,8-9 in \*G7\_10; 5 in \*G4c\_10 or no new owner #10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG11	BG11	CG11	DG11	EG11	FG11	INTERVIEWER CHECKPOINT
						Wave A:
586						1. IF MORE THAN ONE OWNER (G1=2 OR G1=3) ---> GO TO G12
628						2. OTHERS ---> GO TO G13
						Wave B/C/D/E/F:
	64	50	30	16	14	1. IF MORE THAN ONE OWNER ((*G2>1) ---> GO TO G12
	28	16	10	8	5	2. OTHERS ---> GO TO G13c
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG12	BG12	CG12	DG12	EG12	FG12	Wave A:
						Which of the owners would be considered in charge of day to day operations of the new business -- you or (G4 OWNER #2) or (G4 OWNER #3) or (G4 OWNER #4) or (G4 OWNER #5)?
						Wave B/C/D/E/F:
						Which of the owners would be considered in charge of day to day operations of the (new) business -- you or (G4 OWNERS #2-#10)?
340	38	27	18	8	8	01. OWNER #1
154	12	9	8	4	1	02. OWNER #2
15	2	4	2	2	2	03. OWNER #3
5	2	2	0	0	0	04. OWNER #4
4	0	1	0	1	0	05. OWNER #5
	0	0	0	0	0	06. OWNER #6
			0	0	0	07. OWNER #7
			0	0	0	08. OWNER #8
			0	0	0	09. OWNER #9
			0	0	0	10. OWNER #10
7	0	0	0	0	0	95. Owner #1 shares with one or more other owners but not all
47	8	6	2	1	2	96. All owners equally
9	0	1	0	0	1	98. DK
5	2	0	0	0	0	99. NA
						Wave A Inap:
						. Inap, 2 in AG11
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 8-9 in *G0a; 2 in *G0b; 1,8-9 in *G0c; 2 in *G11

A      B      C      D      E      F

BG13c CG13c DG13c EG13c FG13c Wave B:

(IF G12c=2: In our previous interview, you indicated that there were no other people that made a distinctive contribution to the founding of the new business, such as planning, development, financial resources, materials, training, or business services.)

Since the last interview, have any (more) people made a distinctive contribution (to the founding of the new business, such as planning, development, financial resources, materials, training, or business services)?

Wave C/D/E/F:

In the last interview, you indicated that there were (IF \*G13=0: no other people/ IF \*G13>0: [\*G13] other people -- [LIST NAMES]--) that made a distinctive contribution to the founding of the (new) business, such as planning, development, financial resources, materials, training, or business services.)

Since the last interview, have any (more) people made a distinctive contribution (to the founding of the (new) business, such as planning, development, financial resources, materials, training, or business services)?

98	72	43	30	24	1.	Yes
641	482	371	346	296	5.	No
1	0	1	0	0	8.	DK
1	1	0	0	0	9.	NA
					.	Inap, 3 in *A50

A      B      C      D      E      F

BG13a CG13a DG13a EG13a FG13a How many additional people, not including the [\*G13] reported last year, who will not have an ownership share, have made a distinctive contribution to the founding of this (new) business, such as planning, development, financial resources, materials, training, or business services?

CODE NUMBER OF PEOPLE (1-95)

00. NONE

98. DK

99. NA

. Inap, 3 in \*A50; 5,8-9 in \*G13c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG13	BG13	CG13	DG13	EG13	FG13

How many other people, who will not have an ownership share, have made a distinctive contribution to the founding of this new business, such as planning, development, financial resources, materials, training, or business services?

CODE NUMBER OF PEOPLE (00-95)

98. DK

99. NA

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG15_1	BG15_1	CG15_1	DG15_1	EG15_1	FG15_1	Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
390	32	11	8	4	8	1. Own behalf
79	6	7	3	0	1	2. Represent institution
5	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0,98-99 in AG13; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG16_1	BG16_1	CG16_1	DG16_1	EG16_1	FG16_1	Has [NAME] personally accepted responsibility for any critical components of the start-up process?
182	16	4	6	1	4	1. Yes
288	22	14	5	3	5	5. No
4	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0,98-99 in AG13; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG17_1	BG17_1	CG17_1	DG17_1	EG17_1	FG17_1	Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?
128	13	2	3	1	3	1. Yes
344	25	16	8	3	6	5. No
2	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0,98-99 in AG13; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG15_2	BG15_2	CG15_2	DG15_2	EG15_2	FG15_2	Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
201	26	22	5	7	7	1. Own behalf
50	18	9	1	0	0	2. Represent institution
2	1	1	0	0	1	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0,98-99 in AG13; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG16_2	BG16_2	CG16_2	DG16_2	EG16_2	FG16_2	Has [NAME] personally accepted responsibility for any critical components of the start-up process?
78	20	7	2	4	4	1. Yes
173	24	25	4	3	4	5. No
2	1	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0,98-99 in AG13; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG17_2	BG17_2	CG17_2	DG17_2	EG17_2	FG17_2	Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?
52	11	10	2	2	3	1. Yes
197	34	22	4	5	5	5. No
4	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0,98-99 in AG13; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG15_3	BG15_3	CG15_3	DG15_3	EG15_3	FG15_3	Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
106	19	16	6	3	4	1. Own behalf
26	13	8	2	1	0	2. Represent institution
0	1	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0,98-99 in AG13; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG16_3	BG16_3	CG16_3	DG16_3	EG16_3	FG16_3	Has [NAME] personally accepted responsibility for any critical components of the start-up process?
37	14	9	3	2	1	1. Yes
95	19	15	5	2	3	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0,98-99 in AG13; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AG17_3	BG17_3	CG17_3	DG17_3	EG17_3	FG17_3	Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?
21	12	7	2	1	2	1. Yes
108	21	17	6	3	2	5. No
3	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0,98-99 in AG13; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG15_4	CG15_4	DG15_4	EG15_4	FG15_4		Is [NAME] acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
17	16	9	5	3	1.	Own behalf
10	6	2	0	0	2.	Represent institution
0	2	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG16_4	CG16_4	DG16_4	EG16_4	FG16_4		Has [NAME] personally accepted responsibility for any critical components of the start-up process?
12	3	2	0	0	1.	Yes
15	21	9	5	3	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG17_4	CG17_4	DG17_4	EG17_4	FG17_4		Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?
10	2	0	0	0	1.	Yes
17	22	11	5	3	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG15_5	CG15_5	DG15_5	EG15_5	FG15_5		(Is [NAME]/are all the others) acting on their own behalf, or does [NAME] make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
4	9	9	4	3	1.	Own behalf
5	6	0	0	0	2.	Represent institution
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG16_5	CG16_5	DG16_5	EG16_5	FG16_5		(Has [NAME]/have all the others) personally accepted responsibility for any critical components of the start-up process?
4	2	0	0	0	1.	Yes
5	13	9	4	3	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG17_5	CG17_5	DG17_5	EG17_5	FG17_5		(Does [NAME]/do all the others) expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?
4	4	0	0	0	1.	Yes
5	11	9	4	3	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG15_6	CG15_6	DG15_6	EG15_6	FG15_6		(Is [NAME]/are all the others) acting on their own behalf, or (does [NAME]/do all the others) make distinctive contributions as a representative of a business, financial institution, government agency, or other legal entity?
4	2	7	2	2	1.	Own behalf
2	2	1	2	0	2.	Represent institution
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG16_6	CG16_6	DG16_6	EG16_6	FG16_6		(Has [NAME]/have all the others) personally accepted responsibility for any critical components of the start-up process?
3	0	1	1	0	1.	Yes
3	4	7	3	2	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BG17_6	CG17_6	DG17_6	EG17_6	FG17_6		(Does [NAME]/do all the others) expect to have a managerial or supervisory role in the (new) business -- participating in day to day operational decisions?
1	0	1	0	0	1.	Yes
5	4	7	4	2	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 5,8-9 in *G13c; 98-99 in *G13a; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG18					<p>How many other people, who will <u>not</u> have an ownership share, have provided significant support, advice, or guidance on a <u>regular basis</u> to this (new) business?</p> <p>CODE NUMBER OF PEOPLE (1-95)</p> <p>00. NONE</p> <p>98. DK</p> <p>99. NA</p>
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG20_1					<p>Is [NAME] acting on their own behalf, or does [NAME] provide advice or support as a representative of a business, financial institution, government agency, or another legal entity?</p>
318					1. Own behalf
85					2. Represent institution
6					8. DK
0					9. NA
					. Inap, 0,98-99 in AG18; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG21_1					<p>Has [NAME] personally accepted responsibility for any critical components of the start-up process?</p>
79					1. Yes
327					5. No
3					8. DK
0					9. NA
					. Inap, 0,98-99 in AG18; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG22_1					<p>Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day-to-day operational decisions?</p>
52					1. Yes
353					5. No
4					8. DK
0					9. NA
					. Inap, 0,98-99 in AG18; no further helpers
<hr/>					

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG20_2					Is [NAME] acting on their own behalf, or does [NAME] provide advice or support as a representative of a business, financial institution, government agency, or another legal entity?
186					1. Own behalf
53					2. Represent institution
0					8. DK
0					9. NA
					. Inap, 0,98-99 in AG18; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG21_2					Has [NAME] personally accepted responsibility for any critical components of the start-up process?
40					1. Yes
198					5. No
1					8. DK
0					9. NA
					. Inap, 0,98-99 in AG18; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG22_2					Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day-to-day operational decisions?
33					1. Yes
204					5. No
2					8. DK
0					9. NA
					. Inap, 0,98-99 in AG18; no further helpers
<hr/>					

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG20_3					Is [NAME] acting on their own behalf, or does [NAME] provide advice or support as a representative of a business, financial institution, government agency, or another legal entity?
88					1. Own behalf
24					2. Represent institution
1					8. DK
0					9. NA
					. Inap, 0,98-99 in AG18; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG21_3					Has [NAME] personally accepted responsibility for any critical components of the start-up process?
12					1. Yes
100					5. No
1					8. DK
0					9. NA
					. Inap, 0,98-99 in AG18; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AG22_3					Does [NAME] expect to have a managerial or supervisory role in the (new) business -- participating in day-to-day operational decisions?
16					1. Yes
96					5. No
1					8. DK
0					9. NA
					. Inap, 0,98-99 in AG18; no further helpers
<hr/>					

## SECTION H: OWNER DEMOGRAPHICS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH0_1					INTERVIEWER CHECKPOINT
1214					1. G5=1 ---> GO TO H1
0					2. OTHERS ---> GO TO OWNER NEXT OWNER H0

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH1_1					Are you male or female?
761					1. Male
453					2. Female
0					8. DK
0					9. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH2_1					Now I would like to ask some questions about you (and the other owners). First, How old are you?
					CODE AGE (18-97)
					[RESPONDENT MUST BE 18 OR OLDER]
					98. DK
					99. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH3_1					Are you Hispanic or Latino?
62					1. Yes
1146					5. No
1					8. DK
5					9. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH4a_1					(In addition to being Hispanic or Latino,) Are you White, Black or African American, American Indian, Asian, Pacific Islander, or are you of mixed racial background?
					Race: White
989					1. Yes
184					5. No
2					8. DK
39					9. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH4b_1					Race: Black/African American
165					1. Yes
1006					5. No
2					8. DK
41					9. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH4d_1					Race: American Indian
73					1. Yes
1098					5. No
2					8. DK
41					9. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH4e_1					Race: Asian
15					1. Yes
1156					5. No
2					8. DK
41					9. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH4f_1					Race: Pacific Islander
3					1. Yes
1168					5. No
2					8. DK
41					9. NA
					. Inap, 2 in AH0_1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH4z_1					Race: Other (specify)
0					1. Yes
1171					5. No
2					8. DK
41					9. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH5_1					What is your current marital status or living arrangement -- are you married, living with a partner but not married, separated, divorced, widowed, or never married?
630					1. Married
115					2. Living with a partner
31					3. Separated
166					4. Divorced
33					5. Widowed
234					6. Never married
2					8. DK
3					9. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH6_1					What is the highest level of education you have completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
4					01. Up to eighth grade
51					02. Some high school
238					03. High school degree
66					04. Technical or vocational degree
342					05. Some college
63					06. Community college degree
255					07. Bachelors degree
38					08. Some graduate training
112					09. Masters degree
43					10. Law, MD, PHD, EDD, degree
2					98. DK
0					99. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH10_1					What is your primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was your primary occupation?]  SEE MASTER OCCUPATION CODES 998. DK 999. NA . Inap, 2 in AH0_1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH11_1					How many years of work experience have you had in the industry where this (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]  CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH12_1					How many other businesses have helped to start as an owner or part-owner?  CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NA . Inap, 2 in AH0_1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH13_1					Besides the (new) business discussed in this interview, how many other businesses do you own?
					CODE NUMBER OF BUSINESSES (0-95)
					98. DK
					99. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH14_1					How many hours in total have you devoted to this (new) business?
					CODE NUMBER OF HOURS (0-999,995)
					[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]
					999 998. DK
					999 999. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH15_1					In terms of current work activity, are you working for others for pay?
664					1. Yes
549					5. No
1					8. DK
0					9. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH16_1					Are you working for others 35 hours or more per week, or less than 35 hours per week?
458					1. 35 hours or more per week
203					5. Less than 35 hours per week
2					8. DK
1					9. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH17_1					Have you begun to work 35 hours or more per week on this (new) business?
360					1. Yes
852					5. No
2					8. DK
0					9. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH18_1					In what month and year did you begin working 35 hours or more per week on this (new) business?  SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 2 in AH0_1; 5,8-9 in AH17_1; 9998-9999 in AH18b_1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH18a_1					In what month and year did you begin working 35 hours or more per week on this (new) business?  CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 2 in AH0_1; 5,8-9 in AH17_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH18b_1					In what month and year did you begin working 35 hours or more per week on this (new) business?  CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 2 in AH0_1; 5,8-9 in AH17_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH19_1					
[IF MORE THAN ONE OWNER]					
What is your primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?					
340					1. General management; "everything"
91					2. Sales/marketing/customer service
36					3. Finance/accounting
33					4. Technical/research/science/engineering
39					5. Manufacturing/operations
40					6. Administration/human resource management
6					8. DK
1					9. NA
					. Inap, 2 in AH0_1; 1 in AG1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH20_1					
How many years of full time, paid work experience have you had?					
[ENTER "1" FOR LESS THAN ONE YEAR]					
CODE NUMBER OF YEARS (0-95)					
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]					
					98. DK
					99. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH21_1					
For how many years, if any, have you had managerial, supervisory, or administrative responsibilities?					
[ENTER "1" FOR LESS THAN ONE YEAR]					
CODE NUMBER OF YEARS (0-95)					
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]					
					98. DK
					99. NA
					. Inap, 2 in AH0_1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH23_1					In addition to time and personal investments of money, in what other ways have you helped with this (new) business? First, have you provided introductions to other people?
417					1. Yes
161					5. No
6					8. DK
2					9. NA
					. Inap, 2 in AH0_1; 1 in AG1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH24_1					Have you provided information or advice to help with this (new) business?
538					1. Yes
45					5. No
2					8. DK
1					9. NA
					. Inap, 2 in AH0_1; 1 in AG1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH25_1					Have you provided training in business related tasks or skills (to help with this (new) business)?
269					1. Yes
315					5. No
1					8. DK
1					9. NA
					. Inap, 2 in AH0_1; 1 in AG1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH26_1					Have you provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
168					1. Yes
412					5. No
4					8. DK
2					9. NA
					. Inap, 2 in AH0_1; 1 in AG1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH27_1					Have you provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
352					1. Yes
233					5. No
0					8. DK
1					9. NA
					. Inap, 2 in AH0_1; 1 in AG1
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH28_1					Have you provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
269					1. Yes
316					5. No
0					8. DK
1					9. NA
					. Inap, 2 in AH0_1; 1 in AG1
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AH30_1					Apart from this business, is your (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
535					1. Yes
209					5. No
0					8. DK
1					9. NA
					. Inap, 2 in AH0_1; 3-6,8-9 in AH5_1
<hr/>					

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH0_2	BH0_2	CH0_2	DH0_2	EH0_2	FH0_2	INTERVIEWER CHECKPOINT
						Wave A:
555						1. G5=1 ---> GO TO H1
31						2. OTHERS ---> GO TO OWNER NEXT OWNER H0
						Wave B:
	13					1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_2
	0					2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9) --> GO TO H1_2
	1					3. OTHERS ---> GO TO NEXT OWNER H0
						Wave C/D/E/F:
		11	8	1	5	1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1
		1	0	0	0	3. OTHERS ---> GO TO OWNER #3 H0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH1_2	BH1_2	CH1_2	DH1_2	EH1_2	FH1_2	Is [NAME] male or female?
331	9	10	6	0	2	1. Male
224	4	1	2	1	3	2. Female
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH2_2	BH2_2	CH2_2	DH2_2	EH2_2	FH2_2	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further owners









<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH7_2	BH7_2	CH7_2	DH7_2	EH7_2	FH7_2	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH8_2	BH8_2	CH8_2	DH8_2	EH8_2	FH8_2	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?
260	1	2	4	1	2	01. Spouses
34	0	0	0	0	1	02. Partners sharing a household
25	0	1	0	0	0	03. Relatives living in the same household
65	3	3	1	0	1	04. Relatives living in different households
67	7	1	0	0	1	05. Friends or acquaintances from work
89	1	3	2	0	0	06. Friends or acquaintances you have not worked with
12	1	1	1	0	0	07. Strangers before joining the new business team
2	0	0	0	0	0	08. Partners living in different households
1	0	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH9_2	BH9_2	CH9_2	DH9_2	EH9_2	FH9_2	In what month and year did [NAME] become involved as an owner of this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2 in AH0_2; 9998-9999 in AH9b_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; 9998-9999 in *H9b_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH9a_2	BH9a_2	CH9a_2	DH9a_2	EH9a_2	FH9a_2	In what month and year did [NAME] become involved as an owner of this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH9b_2	BH9b_2	CH9b_2	DH9b_2	EH9b_2	FH9b_2	In what month and year did [NAME] become involved as an owner of this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further owners

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A      B      C      D      E      F

AH10\_2 BH10\_2 CH10\_2 DH10\_2 EH10\_2 FH10\_2 What is [NAME]'s primary occupation? -- 2000  
OCC 3-DIGIT CODES  
[IF RETIRED: What was [NAME]'s primary  
occupation?]  
  
SEE MASTER OCCUPATION CODES  
998. DK  
999. NA  
Wave A Inap:  
. Inap, 2 in AH0\_2; no further owners  
Wave B/C/D/E/F Inap:  
. Inap, 3 in \*A50; 3 in \*H0\_2; no further  
owners

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A      B      C      D      E      F

AH11\_2 BH11\_2 CH11\_2 DH11\_2 EH11\_2 FH11\_2 How many years of work experience has [NAME]  
had in the industry where this (new) business  
will compete?  
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING  
ZERO]  
  
CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN  
UNDER 18]  
98. DK  
99. NA  
Wave A Inap:  
. Inap, 2 in AH0\_2; no further owners  
Wave B/C/D/E/F Inap:  
. Inap, 3 in \*A50; 3 in \*H0\_2; no further  
owners

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A      B      C      D      E      F

AH12\_2 BH12\_2 CH12\_2 DH12\_2 EH12\_2 FH12\_2 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_2; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_2; no further owners

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A      B      C      D      E      F

AH13\_2 BH13\_2 CH13\_2 DH13\_2 EH13\_2 FH13\_2 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own?

CODE NUMBER OF BUSINESSES (0-95)

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_2; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_2; no further owners

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A      B      C      D      E      F

AH14\_2 BH14\_2 CH14\_2 DH14\_2 EH14\_2 FH14\_2 How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)

[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]

999 998. DK

999 999. NA

Wave A Inap:

. Inap, 2 in AH0\_2; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH18_2	BH18_2	CH18_2	DH18_2	EH18_2	FH18_2	In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2 in AH0_2; 5,8-9 in AH17_2; 9998-9999 in AH18b_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; 5,8-9 in *H17_2; 9998-9999 in *H18b_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH18a_2	BH18a_2	CH18a_2	DH18a_2	EH18a_2	FH18a_2	In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; 5,8-9 in AH17_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; 5,8-9 in *H17_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH18b_2	BH18b_2	CH18b_2	DH18b_2	EH18b_2	FH18b_2	In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; 5,8-9 in AH17_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; 5,8-9 in *H17_2; no further owners

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A      B      C      D      E      F

AH19\_2 BH19\_2 CH19\_2 DH19\_2 EH19\_2 FH19\_2 [IF MORE THAN ONE OWNER]  
 What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

182	2	2	1	1	0	1.	General management; "everything"
112	2	4	4	0	0	2.	Sales/marketing/customer service
71	3	1	0	0	4	3.	Finance/accounting
43	0	2	1	0	0	4.	Technical/research/science/engineering
52	2	0	1	0	0	5.	Manufacturing/operations
62	3	2	1	0	1	6.	Administration/human resource management
29	1	0	0	0	0	8.	DK
4	0	0	0	0	0	9.	NA

Wave A Inap:  
 . Inap, 2 in AH0\_2; no further owners  
 Wave B/C/D/E/F Inap:  
 . Inap, 3 in \*A50; 3 in \*H0\_2; no further owners

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A      B      C      D      E      F

AH20\_2 BH20\_2 CH20\_2 DH20\_2 EH20\_2 FH20\_2 How many years of full time, paid work experience has [NAME] had?  
 [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
 [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
 98. DK  
 99. NA  
 Wave A Inap:  
 . Inap, 2 in AH0\_2; no further owners  
 Wave B/C/D/E/F Inap:  
 . Inap, 3 in \*A50; 3 in \*H0\_2; no further owners

---

A      B      C      D      E      F

AH21\_2 BH21\_2 CH21\_2 DH21\_2 EH21\_2 FH21\_2 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?  
 [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
 [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
 98. DK  
 99. NA  
 Wave A Inap:  
 . Inap, 2 in AH0\_2; no further owners  
 Wave B/C/D/E/F Inap:  
 . Inap, 3 in \*A50; 3 in \*H0\_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH23_2	BH23_2	CH23_2	DH23_2	EH23_2	FH23_2	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
369	6	7	5	1	2	1. Yes
182	7	4	3	0	3	5. No
2	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH24_2	BH24_2	CH24_2	DH24_2	EH24_2	FH24_2	Has [NAME] provided information or advice to help with this (new) business?
497	12	11	7	1	4	1. Yes
55	1	0	1	0	1	5. No
1	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH25_2	BH25_2	CH25_2	DH25_2	EH25_2	FH25_2	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
247	6	6	4	1	1	1. Yes
305	7	5	4	0	4	5. No
1	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH0_3	BH0_3	CH0_3	DH0_3	EH0_3	FH0_3	INTERVIEWER CHECKPOINT
138						Wave A:
19						1. G5=1 ---> GO TO H1
						2. OTHERS ---> GO TO OWNER NEXT OWNER H0
	8					Wave B:
	0					1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_3
						2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9) --> GO TO H1_2
	1					3. OTHERS ---> GO TO NEXT OWNER H0
		13	5	1	2	Wave C/D/E/F:
		0	1	0	0	1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1
						3. OTHERS ---> GO TO OWNER #7 H0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH1_3	BH1_3	CH1_3	DH1_3	EH1_3	FH1_3	Is [NAME] male or female?
86	6	7	5	0	2	1. Male
52	2	6	0	1	0	2. Female
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH2_3	BH2_3	CH2_3	DH2_3	EH2_3	FH2_3	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_3; no further owners



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4d_3	BH4d_3	CH4d_3	DH4d_3	EH4d_3	FH4d_3	Race: American Indian
4	0	0	1	0	0	1. Yes
126	8	13	4	1	2	5. No
2	0	0	0	0	0	8. DK
6	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_3; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_3; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4e_3	BH4e_3	CH4e_3	DH4e_3	EH4e_3	FH4e_3	Race: Asian
5	0	0	1	0	0	1. Yes
125	8	13	4	1	2	5. No
2	0	0	0	0	0	8. DK
6	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_3; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_3; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4f_3	BH4f_3	CH4f_3	DH4f_3	EH4f_3	FH4f_3	Race: Pacific Islander
1	0	0	0	0	0	1. Yes
129	8	13	5	1	2	5. No
2	0	0	0	0	0	8. DK
6	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_3; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_3; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4z_3	BH4z_3	CH4z_3	DH4z_3	EH4z_3	FH4z_3	Race: Other (specify)
0	0	0	0	0	0	1. Yes
130	8	13	5	1	2	5. No
2	0	0	0	0	0	8. DK
6	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_3; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_3; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH7_3	BH7_3	CH7_3	DH7_3	EH7_3	FH7_3	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
CODE NUMBER OF YEARS (1-95)						
98. DK						
99. NA						
Wave A Inap:						
. Inap, 2 in AH0_3; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_3; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH8_3	BH8_3	CH8_3	DH8_3	EH8_3	FH8_3	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?
9	1	1	0	1	0	01. Spouses
2	0	0	0	0	0	02. Partners sharing a household
10	0	1	1	0	0	03. Relatives living in the same household
34	3	2	2	0	0	04. Relatives living in different households
18	2	5	1	0	1	05. Friends or acquaintances from work
46	2	3	1	0	1	06. Friends or acquaintances you have not worked with
18	0	1	0	0	0	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
1	0	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA
Wave A Inap:						
. Inap, 2 in AH0_3; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_3; no further owners						

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A      B      C      D      E      F

AH9\_3 BH9\_3 CH9\_3 DH9\_3 EH9\_3 FH9\_3 In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 2 in AH0\_3; 9998-9999 in AH9b\_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_3; 9998-9999 in \*H9b\_3; no further owners

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A      B      C      D      E      F

AH9a\_3 BH9a\_3 CH9a\_3 DH9a\_3 EH9a\_3 FH9a\_3 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_3; no further owners

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A      B      C      D      E      F

AH9b\_3 BH9b\_3 CH9b\_3 DH9b\_3 EH9b\_3 FH9b\_3 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2 in AH0\_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_3; no further owners

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A      B      C      D      E      F

AH10\_3 BH10\_3 CH10\_3 DH10\_3 EH10\_3 FH10\_3 What is [NAME]'s primary occupation? -- 2000  
OCC 3-DIGIT CODES  
[IF RETIRED: What was [NAME]'s primary  
occupation?]  
  
SEE MASTER OCCUPATION CODES  
998. DK  
999. NA  
Wave A Inap:  
. Inap, 2 in AH0\_3; no further owners  
Wave B/C/D/E/F Inap:  
. Inap, 3 in \*A50; 3 in \*H0\_3; no further  
owners

---

A      B      C      D      E      F

AH11\_3 BH11\_3 CH11\_3 DH11\_3 EH11\_3 FH11\_3 How many years of work experience has [NAME]  
had in the industry where this (new) business  
will compete?  
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING  
ZERO]  
  
CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN  
UNDER 18]  
98. DK  
99. NA  
Wave A Inap:  
. Inap, 2 in AH0\_3; no further owners  
Wave B/C/D/E/F Inap:  
. Inap, 3 in \*A50; 3 in \*H0\_3; no further  
owners

---

A      B      C      D      E      F

AH12\_3 BH12\_3 CH12\_3 DH12\_3 EH12\_3 FH12\_3 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_3; no further owners

---

A      B      C      D      E      F

AH13\_3 BH13\_3 CH13\_3 DH13\_3 EH13\_3 FH13\_3 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own?

CODE NUMBER OF BUSINESSES (0-95)

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_3; no further owners

---

A      B      C      D      E      F

AH14\_3 BH14\_3 CH14\_3 DH14\_3 EH14\_3 FH14\_3 How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)

[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]

999 998. DK

999 999. NA

Wave A Inap:

. Inap, 2 in AH0\_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_3; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH18_3	BH18_3	CH18_3	DH18_3	EH18_3	FH18_3	In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2 in AH0_3; 5,8-9 in AH17_3; 9998-9999 in AH18b_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_3; 5,8-9 in *H17_3; 9998-9999 in *H18b_3; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH18a_3	BH18a_3	CH18a_3	DH18a_3	EH18a_3	FH18a_3	In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_3; 5,8-9 in AH17_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_3; 5,8-9 in *H17_3; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH18b_3	BH18b_3	CH18b_3	DH18b_3	EH18b_3	FH18b_3	In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2 in AH0_3; 5,8-9 in AH17_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_3; 5,8-9 in *H17_3; no further owners

---

A      B      C      D      E      F

AH19\_3 BH19\_3 CH19\_3 DH19\_3 EH19\_3 FH19\_3 [IF MORE THAN ONE OWNER]

What is [NAME]'s primary role in the new business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

24	0	4	1	0	0	1.	General management; "everything"
33	3	3	2	0	1	2.	Sales/marketing/customer service
21	0	1	0	0	0	3.	Finance/accounting
15	2	1	1	0	1	4.	Technical/research/science/ engineering
19	1	1	1	1	0	5.	Manufacturing/operations
15	1	2	0	0	0	6.	Administration/human resource management
10	1	1	0	0	0	8.	DK
1	0	0	0	0	0	9.	NA

Wave A Inap:

. Inap, 2 in AH0\_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_3; no further owners

A      B      C      D      E      F

AH20\_3 BH20\_3 CH20\_3 DH20\_3 EH20\_3 FH20\_3 How many years of full time, paid work experience has [NAME] had?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_3; no further owners

A      B      C      D      E      F

AH21\_3 BH21\_3 CH21\_3 DH21\_3 EH21\_3 FH21\_3 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)

[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_3; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH23_3	BH23_3	CH23_3	DH23_3	EH23_3	FH23_3	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
90	5	9	3	0	0	1. Yes
47	3	4	2	1	2	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_3; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH26_3	BH26_3	CH26_3	DH26_3	EH26_3	FH26_3	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
33	6	5	0	0	0	1. Yes
104	2	8	5	1	2	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_3; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_3; no further owners						

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH27_3	BH27_3	CH27_3	DH27_3	EH27_3	FH27_3	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
52	3	5	2	1	1	1. Yes
85	5	8	3	0	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_3; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_3; no further owners						





<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH0_4	BH0_4	CH0_4	DH0_4	EH0_4	FH0_4	INTERVIEWER CHECKPOINT
69						Wave A:
11						1. G5=1 ---> GO TO H1
						2. OTHERS ---> GO TO OWNER NEXT OWNER H0
	4					Wave B:
	0					1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_4
						2. IF OLD OWNER STILL AN OWNER
						(G4c=1/DK/NA) AND H DEMOS MISSING
						(AG5=8/9) --> GO TO H1_2
	0					3. OTHERS ---> GO TO NEXT OWNER H0
		5	5	3	1	Wave C/D/E/F:
		0	1	1	0	1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1
						3. OTHERS ---> GO TO OWNER #7 H0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH1_4	BH1_4	CH1_4	DH1_4	EH1_4	FH1_4	Is [NAME] male or female?
45	3	2	2	3	1	1. Male
24	1	3	3	0	0	2. Female
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH2_4	BH2_4	CH2_4	DH2_4	EH2_4	FH2_4	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH3_4	BH3_4	CH3_4	DH3_4	EH3_4	FH3_4	Is [NAME] Hispanic or Latino?
5	0	1	1	0	0	1. Yes
62	4	4	4	3	1	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_4; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4a_4	BH4a_4	CH4a_4	DH4a_4	EH4a_4	FH4a_4	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
Race: White						
53	3	5	3	3	0	1. Yes
11	1	0	2	0	1	5. No
2	0	0	0	0	0	8. DK
3	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_4; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4b_4	BH4b_4	CH4b_4	DH4b_4	EH4b_4	FH4b_4	Race: Black/African American
10	1	0	3	0	0	1. Yes
54	3	5	2	3	1	5. No
2	0	0	0	0	0	8. DK
3	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_4; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4d_4	BH4d_4	CH4d_4	DH4d_4	EH4d_4	FH4d_4	Race: American Indian
2	0	0	0	0	0	1. Yes
62	4	5	5	3	1	5. No
2	0	0	0	0	0	8. DK
3	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_4; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4e_4	BH4e_4	CH4e_4	DH4e_4	EH4e_4	FH4e_4	Race: Asian
1	0	0	0	0	1	1. Yes
63	4	5	5	3	0	5. No
2	0	0	0	0	0	8. DK
3	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_4; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4f_4	BH4f_4	CH4f_4	DH4f_4	EH4f_4	FH4f_4	Race: Pacific Islander
1	0	0	0	0	0	1. Yes
63	4	5	5	3	1	5. No
2	0	0	0	0	0	8. DK
3	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_4; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4z_4	BH4z_4	CH4z_4	DH4z_4	EH4z_4	FH4z_4	Race: Other (specify)
0	0	0	0	0	0	1. Yes
64	4	5	5	3	1	5. No
2	0	0	0	0	0	8. DK
3	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_4; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH5_4	BH5_4	CH5_4	DH5_4	EH5_4	FH5_4	What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
38	3	4	2	2	1	1. Married
5	1	0	0	0	0	2. Living with a partner
0	0	0	0	0	0	3. Separated
8	0	1	0	0	0	4. Divorced
3	0	0	1	0	0	5. Widowed
13	0	0	1	1	0	6. Never married
2	0	0	0	0	0	8. DK
0	0	0	1	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH6_4	BH6_4	CH6_4	DH6_4	EH6_4	FH6_4	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0	0	0	0	0	0	01. Up to eighth grade
3	0	0	0	0	0	02. Some high school
20	1	1	0	0	0	03. High school degree
1	1	0	0	0	0	04. Technical or vocational degree
9	1	1	2	0	0	05. Some college
4	0	0	0	0	0	06. Community college degree
18	0	2	2	3	0	07. Bachelors degree
1	0	0	0	0	0	08. Some graduate training
7	1	1	1	0	1	09. Masters degree
3	0	0	0	0	0	10. Law, MD, PHD, EDD, degree
3	0	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH7_4	BH7_4	CH7_4	DH7_4	EH7_4	FH7_4	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
CODE NUMBER OF YEARS (1-95)						
98. DK						
99. NA						
Wave A Inap:						
. Inap, 2 in AH0_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_4; no further owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH8_4	BH8_4	CH8_4	DH8_4	EH8_4	FH8_4	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
3	0	0	0	0	0	01. Spouses
0	1	0	0	0	0	02. Partners sharing a household
1	0	0	1	0	0	03. Relatives living in the same household
24	2	2	1	2	0	04. Relatives living in different households
6	0	2	0	0	0	05. Friends or acquaintances from work
25	1	1	2	0	1	06. Friends or acquaintances you have not worked with
9	0	0	1	1	0	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
1	0	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA
Wave A Inap:						
. Inap, 2 in AH0_4; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_4; no further owners						

---

A      B      C      D      E      F

AH9\_4 BH9\_4 CH9\_4 DH9\_4 EH9\_4 FH9\_4 In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 2 in AH0\_4; 9998-9999 in AH9b\_4; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_4; 9998-9999 in \*H9b\_4; no further owners

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A      B      C      D      E      F

AH9a\_4 BH9a\_4 CH9a\_4 DH9a\_4 EH9a\_4 FH9a\_4 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_4; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_4; no further owners

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A      B      C      D      E      F

AH9b\_4 BH9b\_4 CH9b\_4 DH9b\_4 EH9b\_4 FH9b\_4 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2 in AH0\_4; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_4; no further owners

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A      B      C      D      E      F

AH10\_4 BH10\_4 CH10\_4 DH10\_4 EH10\_4 FH10\_4 What is [NAME]'s primary occupation? -- 2000  
OCC 3-DIGIT CODES  
[IF RETIRED: What was [NAME]'s primary  
occupation?]  
  
SEE MASTER OCCUPATION CODES  
998. DK  
999. NA  
Wave A Inap:  
. Inap, 2 in AH0\_4; no further owners  
Wave B/C/D/E/F Inap:  
. Inap, 3 in \*A50; 3 in \*H0\_4; no further  
owners

---

A      B      C      D      E      F

AH11\_4 BH11\_4 CH11\_4 DH11\_4 EH11\_4 FH11\_4 How many years of work experience has [NAME]  
had in the industry where this (new) business  
will compete?  
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING  
ZERO]  
  
CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN  
UNDER 18]  
98. DK  
99. NA  
Wave A Inap:  
. Inap, 2 in AH0\_4; no further owners  
Wave B/C/D/E/F Inap:  
. Inap, 3 in \*A50; 3 in \*H0\_4; no further  
owners

---



A      B      C      D      E      F

AH12\_4 BH12\_4 CH12\_4 DH12\_4 EH12\_4 FH12\_4 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_4; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_4; no further owners

---

A      B      C      D      E      F

AH13\_4 BH13\_4 CH13\_4 DH13\_4 EH13\_4 FH13\_4 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own?

CODE NUMBER OF BUSINESSES (0-95)

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_4; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_4; no further owners

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A      B      C      D      E      F

AH14\_4 BH14\_4 CH14\_4 DH14\_4 EH14\_4 FH14\_4 How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)

[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]

999 998. DK

999 999. NA

Wave A Inap:

. Inap, 2 in AH0\_4; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_4; no further owners

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A      B      C      D      E      F

AH18\_4 BH18\_4 CH18\_4 DH18\_4 EH18\_4 FH18\_4 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE  
FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO  
JAN; SPRING TO APR; SUMMER TO JUL; FALL  
TO OCT]

Wave A Inap:

. Inap, 2 in AH0\_4; 5,8-9 in AH17\_4;  
9998-9999 in AH18b\_4; no further  
owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_4; 5,8-9  
in \*H17\_4; 9998-9999 in \*H18b\_4;  
no further owners

---

A      B      C      D      E      F

AH18a\_4 BH18a\_4 CH18a\_4 DH18a\_4 EH18a\_4 FH18a\_4 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_4; 5,8-9 in AH17\_4;  
no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_4; 5,8-9  
in \*H17\_4; no further owners

---

A      B      C      D      E      F

AH18b\_4 BH18b\_4 CH18b\_4 DH18b\_4 EH18b\_4 FH18b\_4 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 2 in AH0\_4; 5,8-9 in AH17\_4;  
no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_4; 5,8-9  
in \*H17\_4; no further owners

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A      B      C      D      E      F

AH19\_4 BH19\_4 CH19\_4 DH19\_4 EH19\_4 FH19\_4 [IF MORE THAN ONE OWNER]  
 What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

12	2	3	2	1	0	1. General management; "everything"
17	1	0	0	1	0	2. Sales/marketing/customer service
10	0	0	1	0	0	3. Finance/accounting
10	0	0	0	0	0	4. Technical/research/science/ engineering
2	0	1	0	1	1	5. Manufacturing/operations
6	1	1	1	0	0	6. Administration/human resource management
11	0	0	1	0	0	8. DK
1	0	0	0	0	0	9. NA

Wave A Inap:  
 . Inap, 2 in AH0\_4; no further owners  
 Wave B/C/D/E/F Inap:  
 . Inap, 3 in \*A50; 3 in \*H0\_4; no further owners

---

A      B      C      D      E      F

AH20\_4 BH20\_4 CH20\_4 DH20\_4 EH20\_4 FH20\_4 How many years of full time, paid work experience has [NAME] had?  
 [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
 [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
 98. DK  
 99. NA  
 Wave A Inap:  
 . Inap, 2 in AH0\_4; no further owners  
 Wave B/C/D/E/F Inap:  
 . Inap, 3 in \*A50; 3 in \*H0\_4; no further owners

---

A      B      C      D      E      F

AH21\_4 BH21\_4 CH21\_4 DH21\_4 EH21\_4 FH21\_4 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?  
 [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
 [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
 98. DK  
 99. NA  
 Wave A Inap:  
 . Inap, 2 in AH0\_4; no further owners  
 Wave B/C/D/E/F Inap:  
 . Inap, 3 in \*A50; 3 in \*H0\_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH23_4	BH23_4	CH23_4	DH23_4	EH23_4	FH23_4	In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
30	3	5	4	1	1	1. Yes
37	1	0	1	2	0	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH24_4	BH24_4	CH24_4	DH24_4	EH24_4	FH24_4	Has [NAME] provided information or advice to help with this (new) business?
50	4	5	5	3	1	1. Yes
17	0	0	0	0	0	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH25_4	BH25_4	CH25_4	DH25_4	EH25_4	FH25_4	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
18	1	4	2	2	1	1. Yes
49	3	1	3	1	0	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH26_4	BH26_4	CH26_4	DH26_4	EH26_4	FH26_4	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
19	2	2	3	0	0	1. Yes
47	2	3	2	3	1	5. No
3	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH27_4	BH27_4	CH27_4	DH27_4	EH27_4	FH27_4	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
22	2	1	2	2	0	1. Yes
45	2	4	3	1	1	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH28_4	BH28_4	CH28_4	DH28_4	EH28_4	FH28_4	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
16	2	3	2	1	0	1. Yes
51	2	2	3	2	1	5. No
2	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH30_4	BH30_4	CH30_4	DH30_4	EH30_4	FH30_4	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
28	3	2	2	1	1	1. Yes
15	1	2	0	1	0	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_4; 3-6,8-9 in AH5_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_4; 3-6,8-9 in *H5_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH0_5	BH0_5	CH0_5	DH0_5	EH0_5	FH0_5	INTERVIEWER CHECKPOINT
10						Wave A:
26						1. G5=1 ---> GO TO H1
						2. OTHERS ---> GO TO OWNER NEXT OWNER H0
	3					Wave B:
	0					1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_5
						2. IF OLD OWNER STILL AN OWNER
						(G4c=1/DK/NA) AND H DEMOS MISSING
						(AG5=8/9) --> GO TO H1_2
	0					3. OTHERS ---> GO TO NEXT OWNER H0
		4	1	4	1	Wave C/D/E/F:
		0	1	0	0	1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1
						3. OTHERS ---> GO TO OWNER #7 H0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH1_5	BH1_5	CH1_5	DH1_5	EH1_5	FH1_5	Is [NAME] male or female?
5	3	2	1	3	0	1. Male
5	0	2	0	1	1	2. Female
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; no further
						owners [NOT COLLECTED FOR _5 IF MORE
						THAN 5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH2_5	BH2_5	CH2_5	DH2_5	EH2_5	FH2_5	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; no further
						owners [NOT COLLECTED FOR _5 IF MORE THAN
						5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4b_5	BH4b_5	CH4b_5	DH4b_5	EH4b_5	FH4b_5	Race: Black/African American
1	0	0	1	1	1	1. Yes
8	3	4	0	3	0	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4d_5	BH4d_5	CH4d_5	DH4d_5	EH4d_5	FH4d_5	Race: American Indian
0	0	0	0	0	0	1. Yes
9	3	4	1	4	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_5; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4e_5	BH4e_5	CH4e_5	DH4e_5	EH4e_5	FH4e_5	Race: Asian
0	0	0	0	0	0	1. Yes
9	3	4	1	4	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_5; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4f_5	BH4f_5	CH4f_5	DH4f_5	EH4f_5	FH4f_5	Race: Pacific Islander
1	0	0	0	0	0	1. Yes
8	3	4	1	4	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_5; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH4z_5	BH4z_5	CH4z_5	DH4z_5	EH4z_5	FH4z_5	Race: Other (specify)
0	0	0	0	0	0	1. Yes
9	3	4	1	4	1	5. No
1	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_5; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH7_5	BH7_5	CH7_5	DH7_5	EH7_5	FH7_5	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH8_5	BH8_5	CH8_5	DH8_5	EH8_5	FH8_5	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
0	0	0	0	0	0	01. Spouses
0	0	0	0	0	0	02. Partners sharing a household
0	0	0	0	0	0	03. Relatives living in the same household
5	1	2	0	1	0	04. Relatives living in different households
2	0	1	0	1	0	05. Friends or acquaintances from work
3	0	0	0	0	0	06. Friends or acquaintances you have not worked with
0	1	1	1	2	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	1	0	0	0	0	98. DK
0	0	0	0	0	0	99. NA
						Wave A Inap:
						. Inap, 2 in AH0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH9_5	BH9_5	CH9_5	DH9_5	EH9_5	FH9_5	In what month and year did [NAME] become involved as an owner of this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2 in AH0_5; 9998-9999 in AH9b_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; 9998-9999 in *H9b_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH9a_5	BH9a_5	CH9a_5	DH9a_5	EH9a_5	FH9a_5	In what month and year did [NAME] become involved as an owner of this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AH0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH9b_5	BH9b_5	CH9b_5	DH9b_5	EH9b_5	FH9b_5	In what month and year did [NAME] become involved as an owner of this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2 in AH0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

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A      B      C      D      E      F

AH10\_5 BH10\_5 CH10\_5 DH10\_5 EH10\_5 FH10\_5 What is [NAME]'s primary occupation? -- 2000  
OCC 3-DIGIT CODES  
[IF RETIRED: What was [NAME]'s primary  
occupation?]  
  
SEE MASTER OCCUPATION CODES  
998. DK  
999. NA  
Wave A Inap:  
. Inap, 2 in AH0\_5; no further owners  
Wave B/C/D/E/F Inap:  
. Inap, 3 in \*A50; 3 in \*H0\_5; no further  
owners [NOT COLLECTED FOR \_5 IF MORE  
THAN 5 OWNERS IN WAVE A]

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A      B      C      D      E      F

AH11\_5 BH11\_5 CH11\_5 DH11\_5 EH11\_5 FH11\_5 How many years of work experience has [NAME]  
had in the industry where this (new) business  
will compete?  
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING  
ZERO]  
  
CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN  
UNDER 18]  
98. DK  
99. NA  
Wave A Inap:  
. Inap, 2 in AH0\_5; no further owners  
Wave B/C/D/E/F Inap:  
. Inap, 3 in \*A50; 3 in \*H0\_5; no further  
owners [NOT COLLECTED FOR \_5 IF MORE  
THAN 5 OWNERS IN WAVE A]

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A      B      C      D      E      F

AH12\_5 BH12\_5 CH12\_5 DH12\_5 EH12\_5 FH12\_5 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_5; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_5; no further owners [NOT COLLECTED FOR \_5 IF MORE THAN 5 OWNERS IN WAVE A]

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A      B      C      D      E      F

AH13\_5 BH13\_5 CH13\_5 DH13\_5 EH13\_5 FH13\_5 Besides the (new) business discussed in this interview, how many other businesses does [NAME] own?

CODE NUMBER OF BUSINESSES (0-95)

98. DK

99. NA

Wave A Inap:

. Inap, 2 in AH0\_5; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_5; no further owners [NOT COLLECTED FOR \_5 IF MORE THAN 5 OWNERS IN WAVE A]

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A      B      C      D      E      F

AH14\_5 BH14\_5 CH14\_5 DH14\_5 EH14\_5 FH14\_5 How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)

[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]

999 998. DK

999 999. NA

Wave A Inap:

. Inap, 2 in AH0\_5; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_5; no further owners [NOT COLLECTED FOR \_5 IF MORE THAN 5 OWNERS IN WAVE A]

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A      B      C      D      E      F

AH18\_5 BH18\_5 CH18\_5 DH18\_5 EH18\_5 FH18\_5 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE  
FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO  
JAN; SPRING TO APR; SUMMER TO JUL; FALL  
TO OCT]

Wave A Inap:

. Inap, 2 in AH0\_5; 5,8-9 in AH17\_5;  
9998-9999 in AH18b\_5; no further  
owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_5; 5,8-9  
in \*H17\_5; 9998-9999 in \*H18b\_5;  
no further owners [NOT COLLECTED  
FOR \_5 IF MORE THAN 5 OWNERS IN  
WAVE A]

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A      B      C      D      E      F

AH18a\_5 BH18a\_5 CH18a\_5 DH18a\_5 EH18a\_5 FH18a\_5 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter  
14. Spring  
15. Summer  
16. Fall  
98. DK  
99. NA

Wave A Inap:

. Inap, 2 in AH0\_5; 5,8-9 in AH17\_5;  
no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_5; 5,8-9  
in \*H17\_5; no further owners [NOT  
COLLECTED FOR \_5 IF MORE THAN 5  
OWNERS IN WAVE A]

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A      B      C      D      E      F

AH18b\_5 BH18b\_5 CH18b\_5 DH18b\_5 EH18b\_5 FH18b\_5 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK  
9999. NA

Wave A Inap:

. Inap, 2 in AH0\_5; 5,8-9 in AH17\_5;  
no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*H0\_5; 5,8-9  
in \*H17\_5; no further owners [NOT  
COLLECTED FOR \_5 IF MORE THAN 5  
OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH19_5	BH19_5	CH19_5	DH19_5	EH19_5	FH19_5	[IF MORE THAN ONE OWNER] What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?
1	2	2	0	3	0	1. General management; "everything"
3	0	1	0	0	0	2. Sales/marketing/customer service
0	0	0	0	0	0	3. Finance/accounting
2	0	1	0	1	1	4. Technical/research/science/engineering
1	1	0	1	0	0	5. Manufacturing/operations
0	0	0	0	0	0	6. Administration/human resource management
2	0	0	0	0	0	8. DK
1	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_5; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]						

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH20_5	BH20_5	CH20_5	DH20_5	EH20_5	FH20_5	How many years of full time, paid work experience has [NAME] had? [ENTER "1" FOR LESS THAN ONE YEAR]  CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Wave A Inap: . Inap, 2 in AH0_5; no further owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

A      B      C      D      E      F

AH21\_5 BH21\_5 CH21\_5 DH21\_5 EH21\_5 FH21\_5 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98.    DK  
99.    NA

Wave A Inap:  
.      Inap, 2 in AH0\_5; no further owners

Wave B/C/D/E/F Inap:  
.      Inap, 3 in \*A50; 3 in \*H0\_5; no further owners [NOT COLLECTED FOR \_5 IF MORE THAN 5 OWNERS IN WAVE A]

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A      B      C      D      E      F

AH23\_5 BH23\_5 CH23\_5 DH23\_5 EH23\_5 FH23\_5 In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?

6	2	2	0	3	1	1.	Yes
4	1	2	1	1	0	5.	No
0	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:  
.      Inap, 2 in AH0\_5;no further owners

Wave B/C/D/E/F Inap:  
.      Inap, 3 in \*A50; 3 in \*H0\_5; no further owners [NOT COLLECTED FOR \_5 IF MORE THAN 5 OWNERS IN WAVE A]

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A      B      C      D      E      F

AH24\_5 BH24\_5 CH24\_5 DH24\_5 EH24\_5 FH24\_5 Has [NAME] provided information or advice to help with this (new) business?

7	2	4	1	4	1	1.	Yes
3	1	0	0	0	0	5.	No
0	0	0	0	0	0	8.	DK
0	0	0	0	0	0	9.	NA

Wave A Inap:  
.      Inap, 2 in AH0\_5;no further owners

Wave B/C/D/E/F Inap:  
.      Inap, 3 in \*A50; 3 in \*H0\_5; no further owners [NOT COLLECTED FOR \_5 IF MORE THAN 5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH25_5	BH25_5	CH25_5	DH25_5	EH25_5	FH25_5	Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
2	3	1	0	3	0	1. Yes
8	0	3	1	1	1	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_5; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH26_5	BH26_5	CH26_5	DH26_5	EH26_5	FH26_5	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
0	1	0	0	0	0	1. Yes
10	2	4	1	4	1	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_5; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH27_5	BH27_5	CH27_5	DH27_5	EH27_5	FH27_5	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
2	0	1	1	2	0	1. Yes
8	3	3	0	2	1	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 2 in AH0_5; no further owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH28_5	BH28_5	CH28_5	DH28_5	EH28_5	FH28_5	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
3	1	2	0	2	1	1. Yes
7	2	2	1	2	0	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AH30_5	BH30_5	CH30_5	DH30_5	EH30_5	FH30_5	Apart from this business, is [NAME]'s (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
4	0	2	1	2	1	1. Yes
3	0	1	0	1	0	5. No
0	1	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AH0_5; 3-6,8-9 in AH5_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *H0_5; 3-6,8-9 in *H5_5; no further owners [NOT COLLECTED FOR _5 IF MORE THAN 5 OWNERS IN WAVE A]

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BH0_6	CH0_6	DH0_6	EH0_6	FH0_6		INTERVIEWER CHECKPOINT
						Wave B:
1						1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_6
0						2. IF OLD OWNER STILL AN OWNER (G4c=1/DK/NA) AND H DEMOS MISSING (AG5=8/9) --> GO TO H1_2
0						3. OTHERS ---> GO TO NEXT OWNER H0
						Wave C/D/E/F:
	1	1	2	1		1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1
	0	0	0	0		3. OTHERS ---> GO TO OWNER #7 H0
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BH1_6	CH1_6	DH1_6	EH1_6	FH1_6		Is [NAME] male or female?
1	1	1	1	1		1. Male
0	0	0	1	0		2. Female
0	0	0	0	0		8. DK
0	0	0	0	0		9. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BH2_6	CH2_6	DH2_6	EH2_6	FH2_6		How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BH3_6	CH3_6	DH3_6	EH3_6	FH3_6		Is [NAME] Hispanic or Latino?
0	0	0	1	0		1. Yes
1	1	1	1	1		5. No
0	0	0	0	0		8. DK
0	0	0	0	0		9. NA
						. Inap, 3 in *A50; 3 in *H0_6; no further owners

A      B      C      D      E      F

BH4a\_6 CH4a\_6 DH4a\_6 EH4a\_6 FH4a\_6 (In addition to being Hispanic or Latino,) Is  
[NAME] White, Black or African American,  
American Indian, Asian, Pacific Islander, or  
is [NAME] of mixed racial background?

Race: White

1	0	0	1	1	1.	Yes
0	1	1	1	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

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A      B      C      D      E      F

BH4b\_6 CH4b\_6 DH4b\_6 EH4b\_6 FH4b\_6 Race: Black/African American

0	1	1	0	0	1.	Yes
1	0	0	2	1	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

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A      B      C      D      E      F

BH4d\_6 CH4d\_6 DH4d\_6 EH4d\_6 FH4d\_6 Race: American Indian

0	0	0	0	0	1.	Yes
1	1	1	2	1	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

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A      B      C      D      E      F

BH4e\_6 CH4e\_6 DH4e\_6 EH4e\_6 FH4e\_6 Race: Asian

0	0	0	0	0	1.	Yes
1	1	1	2	1	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BH4f_6	CH4f_6	DH4f_6	EH4f_6	FH4f_6	Race:	Pacific Islander	
0	0	0	1	0	1.	Yes	
1	1	1	1	1	5.	No	
0	0	0	0	0	8.	DK	
0	0	0	0	0	9.	NA	
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners	

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BH4z_6	CH4z_6	DH4z_6	EH4z_6	FH4z_6	Race:	Other (specify)	
0	0	0	0	0	1.	Yes	
1	1	1	2	1	5.	No	
0	0	0	0	0	8.	DK	
0	0	0	0	0	9.	NA	
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners	

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BH5_6	CH5_6	DH5_6	EH5_6	FH5_6	What is [NAME]'s current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?		
0	0	1	2	0	1.	Married	
0	0	0	0	0	2.	Living with a partner	
0	0	0	0	0	3.	Separated	
0	0	0	0	0	4.	Divorced	
0	0	0	0	0	5.	Widowed	
1	1	0	0	1	6.	Never married	
0	0	0	0	0	8.	DK	
0	0	0	0	0	9.	NA	
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners	

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BH6_6	CH6_6	DH6_6	EH6_6	FH6_6		What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0	1	0	0	0	01.	Up to eighth grade
0	0	0	0	0	02.	Some high school
1	0	0	0	0	03.	High school degree
0	0	0	0	0	04.	Technical or vocational degree
0	0	0	0	0	05.	Some college
0	0	0	0	1	06.	Community college degree
0	0	1	1	0	07.	Bachelors degree
0	0	0	0	0	08.	Some graduate training
0	0	0	1	0	09.	Masters degree
0	0	0	0	0	10.	Law, MD, PHD, EDD, degree
0	0	0	0	0	98.	DK
0	0	0	0	0	99.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BH7_6	CH7_6	DH7_6	EH7_6	FH7_6		How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
						98. DK
						99. NA
						.
						Inap, 3 in *A50; 3 in *H0_6; no further owners

---

A      B      C      D      E      F

BH8_6	CH8_6	DH8_6	EH8_6	FH8_6	
					How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
0	0	0	0	0	01. Spouses
0	0	0	0	0	02. Partners sharing a household
0	0	0	0	0	03. Relatives living in the same household
0	1	0	0	0	04. Relatives living in different households
0	0	0	1	0	05. Friends or acquaintances from work
1	0	0	0	0	06. Friends or acquaintances you have not worked with
0	0	1	1	1	07. Strangers before joining the new business team
0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	98. DK
0	0	0	0	0	99. NA
					. Inap, 3 in *A50; 3 in *H0_6; no further owners

---

A      B      C      D      E      F

BH9\_6 CH9\_6 DH9\_6 EH9\_6 FH9\_6 In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

.      Inap, 3 in \*A50; 3 in \*H0\_6; 9998-9999 in \*H9b\_6; no further owners

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A      B      C      D      E      F

BH9a\_6 CH9a\_6 DH9a\_6 EH9a\_6 FH9a\_6 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)

13.      Winter

14.      Spring

15.      Summer

16.      Fall

98.      DK

99.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_6; no further owners

---

A      B      C      D      E      F

BH9b\_6 CH9b\_6 DH9b\_6 EH9b\_6 FH9b\_6 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

.      Inap, 3 in \*A50; 3 in \*H0\_6; no further owners

---

A      B      C      D      E      F

BH10\_6 CH10\_6 DH10\_6 EH10\_6 FH10\_6 What is [NAME]'s primary occupation? -- 2000  
OCC 3-DIGIT CODES  
[IF RETIRED: What was [NAME]'s primary  
occupation?]  
  
SEE MASTER OCCUPATION CODES  
998. DK  
999. NA  
. Inap, 3 in \*A50; 3 in \*H0\_6; no further  
owners

---

A      B      C      D      E      F

BH11\_6 CH11\_6 DH11\_6 EH11\_6 FH11\_6 How many years of work experience has [NAME]  
had in the industry where this (new) business  
will compete?  
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING  
ZERO]  
  
CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN  
UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_6; no further  
owners

---

A      B      C      D      E      F

BH12\_6 CH12\_6 DH12\_6 EH12\_6 FH12\_6 How many other businesses has [NAME] helped to  
start as an owner or part-owner?  
  
CODE NUMBER OF BUSINESSES (0-95)  
95. 95 or more businesses  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_6; no further  
owners

---

A      B      C      D      E      F

BH13\_6 CH13\_6 DH13\_6 EH13\_6 FH13\_6 Besides the (new) business discussed in this  
interview, how many other businesses does  
[NAME] own?  
  
CODE NUMBER OF BUSINESSES (0-95)  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_6; no further  
owners

---

A      B      C      D      E      F

BH14\_6 CH14\_6 DH14\_6 EH14\_6 FH14\_6 How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)

[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]

999 998.      DK

999 999.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_6; no further owners

A      B      C      D      E      F

BH15\_6 CH15\_6 DH15\_6 EH15\_6 FH15\_6 In terms of current work activity, is [NAME] working for others for pay?

0      0      0      0      1      1.      Yes

1      1      1      2      0      5.      No

0      0      0      0      0      8.      DK

0      0      0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_6; no further owners

A      B      C      D      E      F

BH16\_6 CH16\_6 DH16\_6 EH16\_6 FH16\_6 Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?

0      0      0      0      0      1.      35 hours or more per week

0      0      0      0      1      5.      Less than 35 hours per week

0      0      0      0      0      8.      DK

0      0      0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_6; 5,8-9 in \*H15\_6; no further owners

A      B      C      D      E      F

BH17\_6 CH17\_6 DH17\_6 EH17\_6 FH17\_6 Has [NAME] begun to work 35 hours or more per week on this (new) business?

1      0      0      1      1      1.      Yes

0      1      1      1      0      5.      No

0      0      0      0      0      8.      DK

0      0      0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_6; no further owners

A      B      C      D      E      F

BH18\_6 CH18\_6 DH18\_6 EH18\_6 FH18\_6 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE  
FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO  
JAN; SPRING TO APR; SUMMER TO JUL; FALL  
TO OCT]

.      Inap, 3 in \*A50; 3 in \*H0\_6; 5,8-9  
in \*H17\_6; 9998-9999 in \*H18b\_6;  
no further owners

---

A      B      C      D      E      F

BH18a\_6 CH18a\_6 DH18a\_6 EH18a\_6 FH18a\_6 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13.      Winter

14.      Spring

15.      Summer

16.      Fall

98.      DK

99.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_6; 5,8-9  
in \*H17\_6; no further owners

---

A      B      C      D      E      F

BH18b\_6 CH18b\_6 DH18b\_6 EH18b\_6 FH18b\_6 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

.      Inap, 3 in \*A50; 3 in \*H0\_6; 5,8-9  
in \*H17\_6; no further owners

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A      B      C      D      E      F

BH19\_6 CH19\_6 DH19\_6 EH19\_6 FH19\_6 [IF MORE THAN ONE OWNER]

What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

1	0	0	2	0	1.	General management; "everything"
0	0	1	0	0	2.	Sales/marketing/customer service
0	0	0	0	0	3.	Finance/accounting
0	0	0	0	0	4.	Technical/research/science/engineering
0	0	0	0	0	5.	Manufacturing/operations
0	1	0	0	1	6.	Administration/human resource management
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

---

A      B      C      D      E      F

BH20\_6 CH20\_6 DH20\_6 EH20\_6 FH20\_6 How many years of full time, paid work experience has [NAME] had?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_6; no further owners

---

A      B      C      D      E      F

BH21\_6 CH21\_6 DH21\_6 EH21\_6 FH21\_6 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_6; no further owners

---

A      B      C      D      E      F

BH23\_6 CH23\_6 DH23\_6 EH23\_6 FH23\_6 In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?

1	0	1	2	1	1.	Yes
0	1	0	0	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

---

A      B      C      D      E      F

BH24\_6 CH24\_6 DH24\_6 EH24\_6 FH24\_6 Has [NAME] provided information or advice to help with this (new) business?

1	0	1	2	1	1.	Yes
0	1	0	0	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

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A      B      C      D      E      F

BH25\_6 CH25\_6 DH25\_6 EH25\_6 FH25\_6 Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?

0	0	1	2	1	1.	Yes
1	1	0	0	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BH26_6	CH26_6	DH26_6	EH26_6	FH26_6		Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
0	0	1	0	1	1.	Yes
1	1	0	2	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BH27_6	CH27_6	DH27_6	EH27_6	FH27_6		Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
0	0	0	1	1	1.	Yes
1	1	1	1	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BH28_6	CH28_6	DH28_6	EH28_6	FH28_6		Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
0	0	1	1	1	1.	Yes
1	1	0	1	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BH30_6	CH30_6	DH30_6	EH30_6	FH30_6		Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
0	0	1	1	0	1.	Yes
0	0	0	1	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 3 in *H0_6; 3-6,8-9 in *H5_6; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH0_7	EH0_7	FH0_7
					INTERVIEWER CHECKPOINT
			1	2	1
			0	0	0
					1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1
					3. OTHERS ---> GO TO OWNER #7 H0
					. Inap, 3 in *A50; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH1_7	EH1_7	FH1_7
					Is [NAME] male or female?
			1	2	0
			0	0	1
			0	0	0
			0	0	0
					1. Male
					2. Female
					8. DK
					9. NA
					. Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH2_7	EH2_7	FH2_7
					How old is [NAME]?
					CODE AGE (14-97)
					[RESPONDENT MUST BE 18 OR OLDER]
					98. DK
					99. NA
					. Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH3_7	EH3_7	FH3_7
					Is [NAME] Hispanic or Latino?
			0	1	0
			1	1	1
			0	0	0
			0	0	0
					1. Yes
					5. No
					8. DK
					9. NA
					. Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4a_7	EH4a_7	FH4a_7	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
			0	2	0	1. Yes
			1	0	1	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4b_7	EH4b_7	FH4b_7	Race: Black/African American
			1	1	1	1. Yes
			0	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4d_7	EH4d_7	FH4d_7	Race: American Indian
			0	0	0	1. Yes
			1	2	1	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4e_7	EH4e_7	FH4e_7	Race: Asian
			0	0	0	1. Yes
			1	2	1	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4f_7	EH4f_7	FH4f_7	Race: Pacific Islander
			0	0	0	1. Yes
			1	2	1	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4z_7	EH4z_7	FH4z_7	Race: Other (specify)
			0	0	0	1. Yes
			1	2	1	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH5_7	EH5_7	FH5_7	What is [NAME]'s current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
			1	2	1	1. Married
			0	0	0	2. Living with a partner
			0	0	0	3. Separated
			0	0	0	4. Divorced
			0	0	0	5. Widowed
			0	0	0	6. Never married
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_7; no further owners

---

A      B      C      D      E      F

DH6\_7 EH6\_7 FH6\_7 What is the highest level of education [NAME]  
has completed -- (up to the eighth grade, some  
high school, high school degree, technical or  
vocational degree, some college, community  
college degree, a bachelor's degree, some  
graduate training, a master's degree, or a law  
degree, medical degree, or Doctorate?)

0	0	0	01.	Up to eighth grade
0	0	0	02.	Some high school
1	0	0	03.	High school degree
0	0	0	04.	Technical or vocational degree
0	0	0	05.	Some college
0	0	0	06.	Community college degree
0	1	1	07.	Bachelors degree
0	0	0	08.	Some graduate training
0	0	0	09.	Masters degree
0	1	0	10.	Law, MD, PHD, EDD, degree
0	0	0	98.	DK
0	0	0	99.	NA
			.	Inap, 3 in *A50; 3 in *H0_7; no further owners

---

A      B      C      D      E      F

DH7\_7 EH7\_7 FH7\_7 How many years have you known [NAME]?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

. Inap, 3 in \*A50; 3 in \*H0\_7; no further  
owners

---

A      B      C      D      E      F

DH8\_7 EH8\_7 FH8\_7 How would you describe your relationship with  
[NAME] -- are you spouses, partners sharing a  
household, relatives living in the same  
household, relatives living in different  
households, friends or acquaintances from  
work, friends or acquaintances you have not  
worked with, strangers before joining the  
(new) business team, or do you have some other  
type of relationship?

0	0	0	01.	Spouses
0	0	0	02.	Partners sharing a household
0	0	0	03.	Relatives living in the same household
0	0	0	04.	Relatives living in different households
0	1	1	05.	Friends or acquaintances from work
0	0	0	06.	Friends or acquaintances you have not worked with
1	1	0	07.	Strangers before joining the new business team
0	0	0	08.	Partners living in different households
0	0	0	98.	DK
0	0	0	99.	NA
			.	Inap, 3 in *A50; 3 in *H0_7; no further owners

---

A      B      C      D      E      F

DH9\_7 EH9\_7 FH9\_7 In what month and year did [NAME] become  
involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT  
MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;  
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 3 in \*H0\_7; 9998-9999  
in \*H9b\_7; no further owners

---

A      B      C      D      E      F

DH9a\_7 EH9a\_7 FH9a\_7 In what month and year did [NAME] become  
involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 3 in \*H0\_7; no further  
owners

---

A      B      C      D      E      F

DH9b\_7 EH9b\_7 FH9b\_7 In what month and year did [NAME] become  
involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 3 in \*H0\_7; no further  
owners

---

A      B      C      D      E      F

DH10\_7 EH10\_7 FH10\_7 What is [NAME]'s primary occupation? -- 2000  
OCC 3-DIGIT CODES  
[IF RETIRED: What was [NAME]'s primary  
occupation?]  
  
SEE MASTER OCCUPATION CODES  
998. DK  
999. NA  
. Inap, 3 in \*A50; 3 in \*H0\_7; no further  
owners

---

A      B      C      D      E      F

DH11\_7 EH11\_7 FH11\_7 How many years of work experience has [NAME]  
had in the industry where this (new) business  
will compete?  
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING  
ZERO]  
  
CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN  
UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_7; no further  
owners

---

A      B      C      D      E      F

DH12\_7 EH12\_7 FH12\_7 How many other businesses has [NAME] helped to  
start as an owner or part-owner?  
  
CODE NUMBER OF BUSINESSES (0-95)  
95. 95 or more businesses  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_7; no further  
owners

---

A      B      C      D      E      F

DH13\_7 EH13\_7 FH13\_7 Besides the (new) business discussed in this  
interview, how many other businesses does  
[NAME] own?  
  
CODE NUMBER OF BUSINESSES (0-95)  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_7; no further  
owners

---



A      B      C      D      E      F

DH14\_7 EH14\_7 FH14\_7 How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)

[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]

999 998.      DK

999 999.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_7; no further owners

---

A      B      C      D      E      F

DH15\_7 EH15\_7 FH15\_7 In terms of current work activity, is [NAME] working for others for pay?

1      1      1      1.      Yes

0      1      0      5.      No

0      0      0      8.      DK

0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_7; no further owners

---

A      B      C      D      E      F

DH16\_7 EH16\_7 FH16\_7 Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?

0      0      0      1.      35 hours or more per week

1      1      1      5.      Less than 35 hours per week

0      0      0      8.      DK

0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_7; 5,8-9 in \*H15\_7; no further owners

---

A      B      C      D      E      F

DH17\_7 EH17\_7 FH17\_7 Has [NAME] begun to work 35 hours or more per week on this (new) business?

0      2      0      1.      Yes

1      0      1      5.      No

0      0      0      8.      DK

0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_7; no further owners

---

A      B      C      D      E      F

DH18\_7 EH18\_7 FH18\_7 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE  
FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO  
JAN; SPRING TO APR; SUMMER TO JUL; FALL  
TO OCT]

. Inap, 3 in \*A50; 3 in \*H0\_7; 5,8-9  
in \*H17\_7; 9998-9999 in \*H18b\_7;  
no further owners

---

A      B      C      D      E      F

DH18a\_7 EH18a\_7 FH18a\_7 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 3 in \*H0\_7; 5,8-9  
in \*H17\_7; no further owners

---

A      B      C      D      E      F

DH18b\_7 EH18b\_7 FH18b\_7 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 3 in \*H0\_7; 5,8-9  
in \*H17\_7; no further owners

---

A      B      C      D      E      F

DH19\_7 EH19\_7 FH19\_7 [IF MORE THAN ONE OWNER]

What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

0	1	0	1.	General management; "everything"
0	1	1	2.	Sales/marketing/customer service
0	0	0	3.	Finance/accounting
1	0	0	4.	Technical/research/science/engineering
0	0	0	5.	Manufacturing/operations
0	0	0	6.	Administration/human resource management
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_7; no further owners

---

A      B      C      D      E      F

DH20\_7 EH20\_7 FH20\_7 How many years of full time, paid work experience has [NAME] had?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_7; no further owners

---

A      B      C      D      E      F

DH21\_7 EH21\_7 FH21\_7 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_7; no further owners

---

A      B      C      D      E      F

DH23\_7 EH23\_7 FH23\_7 In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?

0	2	1	1.	Yes
1	0	0	5.	No
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_7; no further owners

---

A      B      C      D      E      F

DH24\_7 EH24\_7 FH24\_7 Has [NAME] provided information or advice to help with this (new) business?

1	2	1	1.	Yes
0	0	0	5.	No
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_7; no further owners

---

A      B      C      D      E      F

DH25\_7 EH25\_7 FH25\_7 Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?

0	2	1	1.	Yes
1	0	0	5.	No
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH26_7	EH26_7	FH26_7	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0	0	1	1. Yes
			1	2	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH27_7	EH27_7	FH27_7	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			0	1	1	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH28_7	EH28_7	FH28_7	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0	0	1	1. Yes
			1	2	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 3 in *H0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH30_7	EH30_7	FH30_7	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			1	2	1	1. Yes
			0	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 3 in *H0_7; 3-6, 8-9 in *H5_7; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH0_8	EH0_8	FH0_8 INTERVIEWER CHECKPOINT
			1	1	0 1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_8
			0	0	0 3. OTHERS ---> GO TO NEXT OWNER H0
					. Inap, 3 in *A50; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH1_8	EH1_8	FH1_8 Is [NAME] male or female?
			1	1	0 1. Male
			0	0	0 2. Female
			0	0	0 8. DK
			0	0	0 9. NA
					. Inap, 3 in *A50; 3 in *H0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH2_8	EH2_8	FH2_8 How old is [NAME]?
					CODE AGE (14-97)
					[RESPONDENT MUST BE 18 OR OLDER]
					98. DK
					99. NA
					. Inap, 3 in *A50; 3 in *H0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH3_8	EH3_8	FH3_8 Is [NAME] Hispanic or Latino?
			0	1	0 1. Yes
			1	0	0 5. No
			0	0	0 8. DK
			0	0	0 9. NA
					. Inap, 3 in *A50; 3 in *H0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4a_8	EH4a_8	FH4a_8	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
			1	1	0	1. Yes
			0	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4b_8	EH4b_8	FH4b_8	Race: Black/African American
			1	0	0	1. Yes
			0	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4d_8	EH4d_8	FH4d_8	Race: American Indian
			1	0	0	1. Yes
			0	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4e_8	EH4e_8	FH4e_8	Race: Asian
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4f_8	EH4f_8	FH4f_8	Race: Pacific Islander
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4z_8	EH4z_8	FH4z_8	Race: Other (specify)
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH5_8	EH5_8	FH5_8	What is [NAME]'s current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
			0	1	0	1. Married
			0	0	0	2. Living with a partner
			0	0	0	3. Separated
			1	0	0	4. Divorced
			0	0	0	5. Widowed
			0	0	0	6. Never married
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

---



A      B      C      D      E      F

DH6\_8 EH6\_8 FH6\_8 What is the highest level of education [NAME]  
has completed -- (up to the eighth grade, some  
high school, high school degree, technical or  
vocational degree, some college, community  
college degree, a bachelor's degree, some  
graduate training, a master's degree, or a law  
degree, medical degree, or Doctorate?)

0	0	0	01.	Up to eighth grade
0	0	0	02.	Some high school
1	0	0	03.	High school degree
0	0	0	04.	Technical or vocational degree
0	0	0	05.	Some college
0	0	0	06.	Community college degree
0	1	0	07.	Bachelors degree
0	0	0	08.	Some graduate training
0	0	0	09.	Masters degree
0	0	0	10.	Law, MD, PHD, EDD, degree
0	0	0	98.	DK
0	0	0	99.	NA
			.	Inap, 3 in *A50; 3 in *H0_8; no further owners

---

A      B      C      D      E      F

DH7\_8 EH7\_8 FH7\_8 How many years have you known [NAME]?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

. Inap, 3 in \*A50; 3 in \*H0\_8; no further  
owners

---

A      B      C      D      E      F

DH8\_8 EH8\_8 FH8\_8 How would you describe your relationship with  
[NAME] -- are you spouses, partners sharing a  
household, relatives living in the same  
household, relatives living in different  
households, friends or acquaintances from  
work, friends or acquaintances you have not  
worked with, strangers before joining the  
(new) business team, or do you have some other  
type of relationship?

0	0	0	01.	Spouses
0	0	0	02.	Partners sharing a household
0	0	0	03.	Relatives living in the same household
0	0	0	04.	Relatives living in different households
0	0	0	05.	Friends or acquaintances from work
0	0	0	06.	Friends or acquaintances you have not worked with
1	1	0	07.	Strangers before joining the new business team
0	0	0	08.	Partners living in different households
0	0	0	98.	DK
0	0	0	99.	NA
			.	Inap, 3 in *A50; 3 in *H0_8; no further owners

---

A      B      C      D      E      F

DH9\_8 EH9\_8 FH9\_8 In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 3 in \*H0\_8; 9998-9999 in \*H9b\_8; no further owners

---

A      B      C      D      E      F

DH9a\_8 EH9a\_8 FH9a\_8 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 3 in \*H0\_8; no further owners

---

A      B      C      D      E      F

DH9b\_8 EH9b\_8 FH9b\_8 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 3 in \*H0\_8; no further owners

---

A      B      C      D      E      F

DH10\_8 EH10\_8 FH10\_8 What is [NAME]'s primary occupation? -- 2000  
OCC 3-DIGIT CODES  
[IF RETIRED: What was [NAME]'s primary  
occupation?]  
  
SEE MASTER OCCUPATION CODES  
998. DK  
999. NA  
. Inap, 3 in \*A50; 3 in \*H0\_8; no further  
owners

---

A      B      C      D      E      F

DH11\_8 EH11\_8 FH11\_8 How many years of work experience has [NAME]  
had in the industry where this (new) business  
will compete?  
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING  
ZERO]  
  
CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN  
UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_8; no further  
owners

---

A      B      C      D      E      F

DH12\_8 EH12\_8 FH12\_8 How many other businesses has [NAME] helped to  
start as an owner or part-owner?  
  
CODE NUMBER OF BUSINESSES (0-95)  
95. 95 or more businesses  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_8; no further  
owners

---

A      B      C      D      E      F

DH13\_8 EH13\_8 FH13\_8 Besides the (new) business discussed in this  
interview, how many other businesses does  
[NAME] own?  
  
CODE NUMBER OF BUSINESSES (0-95)  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_8; no further  
owners

---

A      B      C      D      E      F

DH14\_8 EH14\_8 FH14\_8 How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)

[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]

999 998.      DK

999 999.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_8; no further owners

---

A      B      C      D      E      F

DH15\_8 EH15\_8 FH15\_8 In terms of current work activity, is [NAME] working for others for pay?

1      0      0      1.      Yes

0      1      0      5.      No

0      0      0      8.      DK

0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_8; no further owners

---

A      B      C      D      E      F

DH16\_8 EH16\_8 FH16\_8 Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?

0      0      0      1.      35 hours or more per week

1      0      0      5.      Less than 35 hours per week

0      0      0      8.      DK

0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_8; 5,8-9 in \*H15\_8; no further owners

---

A      B      C      D      E      F

DH17\_8 EH17\_8 FH17\_8 Has [NAME] begun to work 35 hours or more per week on this (new) business?

0      1      0      1.      Yes

1      0      0      5.      No

0      0      0      8.      DK

0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_8; no further owners

---

A      B      C      D      E      F

DH18\_8 EH18\_8 FH18\_8 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 3 in \*H0\_8; 5,8-9 in \*H17\_8; 9998-9999 in \*H18b\_8; no further owners

A      B      C      D      E      F

DH18a\_8 EH18a\_8 FH18a\_8 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 3 in \*H0\_8; 5,8-9 in \*H17\_8; no further owners

A      B      C      D      E      F

DH18b\_8 EH18b\_8 FH18b\_8 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 3 in \*H0\_8; 5,8-9 in \*H17\_8; no further owners

A      B      C      D      E      F

DH19\_8 EH19\_8 FH19\_8 [IF MORE THAN ONE OWNER]

What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

0	1	0	1.	General management; "everything"
0	0	0	2.	Sales/marketing/customer service
0	0	0	3.	Finance/accounting
0	0	0	4.	Technical/research/science/engineering
1	0	0	5.	Manufacturing/operations
0	0	0	6.	Administration/human resource management
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_8; no further owners

---

A      B      C      D      E      F

DH20\_8 EH20\_8 FH20\_8 How many years of full time, paid work experience has [NAME] had?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_8; no further owners

---

A      B      C      D      E      F

DH21\_8 EH21\_8 FH21\_8 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_8; no further owners

---

A      B      C      D      E      F

DH23\_8 EH23\_8 FH23\_8 In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?

0	1	0	1.	Yes
1	0	0	5.	No
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_8; no further owners

---

A      B      C      D      E      F

DH24\_8 EH24\_8 FH24\_8 Has [NAME] provided information or advice to help with this (new) business?

1	1	0	1.	Yes
0	0	0	5.	No
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_8; no further owners

---

A      B      C      D      E      F

DH25\_8 EH25\_8 FH25\_8 Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?

0	1	0	1.	Yes
1	0	0	5.	No
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_8; no further owners

---



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH26_8	EH26_8	FH26_8	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH27_8	EH27_8	FH27_8	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			1	0	0	1. Yes
			0	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH28_8	EH28_8	FH28_8	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH30_8	EH30_8	FH30_8	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			0	1	0	1. Yes
			0	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH0_9	EH0_9	FH0_9	INTERVIEWER CHECKPOINT
			1	1	0	1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_9
			0	0	0	3. OTHERS ---> GO TO NEXT OWNER H0
						. Inap, 3 in *A50; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH1_9	EH1_9	FH1_9	Is [NAME] male or female?
			1	1	0	1. Male
			0	0	0	2. Female
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH2_9	EH2_9	FH2_9	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH3_9	EH3_9	FH3_9	Is [NAME] Hispanic or Latino?
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4a_9	EH4a_9	FH4a_9	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
			0	1	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4b_9	EH4b_9	FH4b_9	Race: Black/African American
			1	0	0	1. Yes
			0	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4d_9	EH4d_9	FH4d_9	Race: American Indian
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4e_9	EH4e_9	FH4e_9	Race: Asian
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4f_9	EH4f_9	FH4f_9	Race: Pacific Islander
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4z_9	EH4z_9	FH4z_9	Race: Other (specify)
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH5_9	EH5_9	FH5_9	What is [NAME]'s current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
			1	1	0	1. Married
			0	0	0	2. Living with a partner
			0	0	0	3. Separated
			0	0	0	4. Divorced
			0	0	0	5. Widowed
			0	0	0	6. Never married
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

---

A      B      C      D      E      F

DH6\_9 EH6\_9 FH6\_9 What is the highest level of education [NAME]  
has completed -- (up to the eighth grade, some  
high school, high school degree, technical or  
vocational degree, some college, community  
college degree, a bachelor's degree, some  
graduate training, a master's degree, or a law  
degree, medical degree, or Doctorate?)

0	0	0	01.	Up to eighth grade
0	0	0	02.	Some high school
1	0	0	03.	High school degree
0	0	0	04.	Technical or vocational degree
0	0	0	05.	Some college
0	0	0	06.	Community college degree
0	1	0	07.	Bachelors degree
0	0	0	08.	Some graduate training
0	0	0	09.	Masters degree
0	0	0	10.	Law, MD, PHD, EDD, degree
0	0	0	98.	DK
0	0	0	99.	NA
			.	Inap, 3 in *A50; 3 in *H0_9; no further owners

---

A      B      C      D      E      F

DH7\_9 EH7\_9 FH7\_9 How many years have you known [NAME]?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)

98. DK

99. NA

. Inap, 3 in \*A50; 3 in \*H0\_9; no further  
owners

---

A      B      C      D      E      F

DH8_9	EH8_9	FH8_9	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
0	0	0	01. Spouses
0	0	0	02. Partners sharing a household
0	0	0	03. Relatives living in the same household
0	0	0	04. Relatives living in different households
0	0	0	05. Friends or acquaintances from work
0	0	0	06. Friends or acquaintances you have not worked with
1	1	0	07. Strangers before joining the new business team
0	0	0	08. Partners living in different households
0	0	0	98. DK
0	0	0	99. NA
			. Inap, 3 in *A50; 3 in *H0_9; no further owners

---

A      B      C      D      E      F

DH9\_9 EH9\_9 FH9\_9 In what month and year did [NAME] become  
involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT  
MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;  
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 3 in \*H0\_9; 9998-9999  
in \*H9b\_9; no further owners

---

A      B      C      D      E      F

DH9a\_9 EH9a\_9 FH9a\_9 In what month and year did [NAME] become  
involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 3 in \*H0\_9; no further  
owners

---

A      B      C      D      E      F

DH9b\_9 EH9b\_9 FH9b\_9 In what month and year did [NAME] become  
involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 3 in \*H0\_9; no further  
owners

---

A      B      C      D      E      F

DH10\_9 EH10\_9 FH10\_9 What is [NAME]'s primary occupation? -- 2000  
OCC 3-DIGIT CODES  
[IF RETIRED: What was [NAME]'s primary  
occupation?]  
  
SEE MASTER OCCUPATION CODES  
998. DK  
999. NA  
. Inap, 3 in \*A50; 3 in \*H0\_9; no further  
owners

---

A      B      C      D      E      F

DH11\_9 EH11\_9 FH11\_9 How many years of work experience has [NAME]  
had in the industry where this (new) business  
will compete?  
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING  
ZERO]  
  
CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN  
UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_9; no further  
owners

---

A      B      C      D      E      F

DH12\_9 EH12\_9 FH12\_9 How many other businesses has [NAME] helped to  
start as an owner or part-owner?  
  
CODE NUMBER OF BUSINESSES (0-95)  
95. 95 or more businesses  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_9; no further  
owners

---

A      B      C      D      E      F

DH13\_9 EH13\_9 FH13\_9 Besides the (new) business discussed in this  
interview, how many other businesses does  
[NAME] own?  
  
CODE NUMBER OF BUSINESSES (0-95)  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_9; no further  
owners

---



A      B      C      D      E      F

DH14\_9 EH14\_9 FH14\_9 How many hours in total has [NAME] devoted to this (new) business?

CODE NUMBER OF HOURS (0-999,995)

[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]

999 998.      DK

999 999.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_9; no further owners

---

A      B      C      D      E      F

DH15\_9 EH15\_9 FH15\_9 In terms of current work activity, is [NAME] working for others for pay?

0      0      0      1.      Yes

1      1      0      5.      No

0      0      0      8.      DK

0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_9; no further owners

---

A      B      C      D      E      F

DH16\_9 EH16\_9 FH16\_9 Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?

0      0      0      1.      35 hours or more per week

0      0      0      5.      Less than 35 hours per week

0      0      0      8.      DK

0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_9; 5,8-9 in \*H15\_9; no further owners

---

A      B      C      D      E      F

DH17\_9 EH17\_9 FH17\_9 Has [NAME] begun to work 35 hours or more per week on this (new) business?

0      1      0      1.      Yes

1      0      0      5.      No

0      0      0      8.      DK

0      0      0      9.      NA

.      Inap, 3 in \*A50; 3 in \*H0\_9; no further owners

---

A      B      C      D      E      F

DH18\_9 EH18\_9 FH18\_9 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 3 in \*H0\_9; 5,8-9 in \*H17\_9; 9998-9999 in \*H18b\_9; no further owners

---

A      B      C      D      E      F

DH18a\_9 EH18a\_9 FH18a\_9 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 3 in \*H0\_9; 5,8-9 in \*H17\_9; no further owners

---

A      B      C      D      E      F

DH18b\_9 EH18b\_9 FH18b\_9 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 3 in \*H0\_9; 5,8-9 in \*H17\_9; no further owners

---

A      B      C      D      E      F

DH19\_9 EH19\_9 FH19\_9 [IF MORE THAN ONE OWNER]

What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

0	1	0	1.	General management; "everything"
0	0	0	2.	Sales/marketing/customer service
0	0	0	3.	Finance/accounting
0	0	0	4.	Technical/research/science/engineering
0	0	0	5.	Manufacturing/operations
1	0	0	6.	Administration/human resource management
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_9; no further owners

---

A      B      C      D      E      F

DH20\_9 EH20\_9 FH20\_9 How many years of full time, paid work experience has [NAME] had?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_9; no further owners

---

A      B      C      D      E      F

DH21\_9 EH21\_9 FH21\_9 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_9; no further owners

---

A      B      C      D      E      F

DH23\_9 EH23\_9 FH23\_9 In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?

1	1	0	1.	Yes
0	0	0	5.	No
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_9; no further owners

---

A      B      C      D      E      F

DH24\_9 EH24\_9 FH24\_9 Has [NAME] provided information or advice to help with this (new) business?

1	1	0	1.	Yes
0	0	0	5.	No
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_9; no further owners

---

A      B      C      D      E      F

DH25\_9 EH25\_9 FH25\_9 Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?

0	1	0	1.	Yes
1	0	0	5.	No
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_9; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH26_9	EH26_9	FH26_9	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH27_9	EH27_9	FH27_9	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			1	0	0	1. Yes
			0	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH28_9	EH28_9	FH28_9	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH30_9	EH30_9	FH30_9	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			0	0	0	1. Yes
			1	1	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_9; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH0_10	EH0_10	FH0_10	INTERVIEWER CHECKPOINT
			1	0	0	1. G5=1/DK/NA AND NEW OWNER ---> GO TO H1_10
			0	0	0	3. OTHERS ---> GO TO NEXT OWNER H0
						. Inap, 3 in *A50; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH1_10	EH1_10	FH1_10	Is [NAME] male or female?
			1	0	0	1. Male
			0	0	0	2. Female
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH2_10	EH2_10	FH2_10	How old is [NAME]?
						CODE AGE (14-97)
						[RESPONDENT MUST BE 18 OR OLDER]
						98. DK
						99. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH3_10	EH3_10	FH3_10	Is [NAME] Hispanic or Latino?
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4a_10	EH4a_10	FH4a_10	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4b_10	EH4b_10	FH4b_10	Race: Black/African American
			1	0	0	1. Yes
			0	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4d_10	EH4d_10	FH4d_10	Race: American Indian
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4e_10	EH4e_10	FH4e_10	Race: Asian
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4f_10	EH4f_10	FH4f_10	Race: Pacific Islander
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH4z_10	EH4z_10	FH4z_10	Race: Other (specify)
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH5_10	EH5_10	FH5_10	What is [NAME]'s current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
			1	0	0	1. Married
			0	0	0	2. Living with a partner
			0	0	0	3. Separated
			0	0	0	4. Divorced
			0	0	0	5. Widowed
			0	0	0	6. Never married
			0	0	0	8. DK
			0	0	0	9. NA
					.	Inap, 3 in *A50; 3 in *H0_10; no further owners

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A      B      C      D      E      F

DH6\_10 EH6\_10 FH6\_10 What is the highest level of education [NAME]  
has completed -- (up to the eighth grade, some  
high school, high school degree, technical or  
vocational degree, some college, community  
college degree, a bachelor's degree, some  
graduate training, a master's degree, or a law  
degree, medical degree, or Doctorate?)

0	0	0	01.	Up to eighth grade
0	0	0	02.	Some high school
1	0	0	03.	High school degree
0	0	0	04.	Technical or vocational degree
0	0	0	05.	Some college
0	0	0	06.	Community college degree
0	0	0	07.	Bachelors degree
0	0	0	08.	Some graduate training
0	0	0	09.	Masters degree
0	0	0	10.	Law, MD, PHD, EDD, degree
0	0	0	98.	DK
0	0	0	99.	NA
			.	Inap, 3 in *A50; 3 in *H0_10; no further owners

---

A      B      C      D      E      F

DH7\_10 EH7\_10 FH7\_10 How many years have you known [NAME]?  
[ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (1-95)  
98. DK  
99. NA  
. Inap, 3 in \*A50; 3 in \*H0\_10; no further  
owners

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A      B      C      D      E      F

DH8_10	EH8_10	FH8_10	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
0	0	0	01. Spouses
0	0	0	02. Partners sharing a household
0	0	0	03. Relatives living in the same household
0	0	0	04. Relatives living in different households
0	0	0	05. Friends or acquaintances from work
0	0	0	06. Friends or acquaintances you have not worked with
1	0	0	07. Strangers before joining the new business team
0	0	0	08. Partners living in different households
0	0	0	98. DK
0	0	0	99. NA
			. Inap, 3 in *A50; 3 in *H0_10; no further owners

---

A      B      C      D      E      F

DH9\_10 EH9\_10 FH9\_10 In what month and year did [NAME] become involved as an owner of this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE  
FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO  
JAN; SPRING TO APR; SUMMER TO JUL; FALL  
TO OCT]

. Inap, 3 in \*A50; 3 in \*H0\_10; 9998-  
9999 in \*H9b\_10; no further owners

---

A      B      C      D      E      F

DH9a\_10 EH9a\_10 FH9a\_10 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 3 in \*H0\_10; no  
further owners

---

A      B      C      D      E      F

DH9b\_10 EH9b\_10 FH9b\_10 In what month and year did [NAME] become involved as an owner of this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 3 in \*H0\_10; no  
further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH10_10	EH10_10	FH10_10
					What is [NAME]'s primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME]'s primary occupation?]
					SEE MASTER OCCUPATION CODES
					998. DK
					999. NA
					. Inap, 3 in *A50; 3 in *H0_10; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH11_10	EH11_10	FH11_10
					How many years of work experience has [NAME] had in the industry where this (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
					CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]
					98. DK
					99. NA
					. Inap, 3 in *A50; 3 in *H0_10; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH12_10	EH12_10	FH12_10
					How many other businesses has [NAME] helped to start as an owner or part- owner?
					CODE NUMBER OF BUSINESSES (0-95)
					95. 95 or more businesses
					98. DK
					99. NA
					. Inap, 3 in *A50; 3 in *H0_10; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH13_10	EH13_10	FH13_10
					Besides the (new) business discussed in this interview, how many other businesses does [NAME] own?
					CODE NUMBER OF BUSINESSES (0-95)
					98. DK
					99. NA
					. Inap, 3 in *A50; 3 in *H0_10; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH14_10	EH14_10	FH14_10	How many hours in total has [NAME] devoted to this (new) business?
						CODE NUMBER OF HOURS (0-999,995)
						[SOME ANSWERS EXCEED POSSIBLE NUMBERS OF HOURS IN DAY -- NOT CORRECTED]
						999 998. DK
						999 999. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH15_10	EH15_10	FH15_10	In terms of current work activity, is [NAME] working for others for pay?
			1	0	0	1. Yes
			0	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH16_10	EH16_10	FH16_10	Is [NAME] working for others 35 hours or more per week, or less than 35 hours per week?
			1	0	0	1. 35 hours or more per week
			0	0	0	5. Less than 35 hours per week
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; 5,8-9 in *H15_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH17_10	EH17_10	FH17_10	Has [NAME] begun to work 35 hours or more per week on this (new) business?
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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A      B      C      D      E      F

DH18\_10 EH18\_10 FH18\_10 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 3 in \*H0\_10; 5,8-9 in \*H17\_10; 9998-9999 in \*H18b\_10; no further owners

---

A      B      C      D      E      F

DH18a\_10 EH18a\_10 FH18a\_10 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 3 in \*H0\_10; 5,8-9 in \*H17\_10; no further owners

---

A      B      C      D      E      F

DH18b\_10 EH18b\_10 FH18b\_10 In what month and year did [NAME] begin working 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 3 in \*H0\_10; 5,8-9 in \*H17\_10; no further owners

---

A      B      C      D      E      F

DH19\_10 EH19\_10 FH19\_10 [IF MORE THAN ONE OWNER]  
 What is [NAME]'s primary role in the (new) business -- would you say it is general management, sales, marketing, or customer service, finance or accounting, technical or science related, such as research or engineering, manufacturing or operations, or is it administration or human resource management?

0	0	0	1.	General management; "everything"
0	0	0	2.	Sales/marketing/customer service
0	0	0	3.	Finance/accounting
0	0	0	4.	Technical/research/science/engineering
0	0	0	5.	Manufacturing/operations
1	0	0	6.	Administration/human resource management
0	0	0	8.	DK
0	0	0	9.	NA
			.	Inap, 3 in *A50; 3 in *H0_10; no further owners

---

A      B      C      D      E      F

DH20\_10 EH20\_10 FH20\_10 How many years of full time, paid work experience has [NAME] had?  
 [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
 [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98.	DK
99.	NA
.	Inap, 3 in *A50; 3 in *H0_10; no further owners

---

A      B      C      D      E      F

DH21\_10 EH21\_10 FH21\_10 For how many years, if any, has [NAME] had managerial, supervisory, or administrative responsibilities?  
 [ENTER "1" FOR LESS THAN ONE YEAR]

CODE NUMBER OF YEARS (0-95)  
 [ANSWER VERIFIED IF OWNER WOULD HAVE BEEN UNDER 18]

98.	DK
99.	NA
.	Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH23_10	EH23_10	FH23_10
					In addition to time and personal investments of money, in what other ways has [NAME] helped with this (new) business? First, has [NAME] provided introductions to other people?
			1	0	0
			0	0	0
			0	0	0
			0	0	0
					1. Yes
					5. No
					8. DK
					9. NA
					. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH24_10	EH24_10	FH24_10
					Has [NAME] provided information or advice to help with this (new) business?
			1	0	0
			0	0	0
			0	0	0
			0	0	0
					1. Yes
					5. No
					8. DK
					9. NA
					. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DH25_10	EH25_10	FH25_10
					Has [NAME] provided training in business related tasks or skills (to help with this (new) business)?
			0	0	0
			1	0	0
			0	0	0
			0	0	0
					1. Yes
					5. No
					8. DK
					9. NA
					. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH26_10	EH26_10	FH26_10	Has [NAME] provided access to financial assistance, like equity, loans, or loan guarantees (to help with this (new) business)?
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH27_10	EH27_10	FH27_10	Has [NAME] provided physical resources, use of land, space, buildings or equipment (to help with this (new) business)?
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH28_10	EH28_10	FH28_10	Has [NAME] provided business services, such as legal, accounting or clerical assistance (to help with this (new) business)?
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DH30_10	EH30_10	FH30_10	Apart from this business, is [NAME's] (spouse/partner) employed? [REFERS TO ROMANTIC PARTNER R IS LIVING WITH]
			0	0	0	1. Yes
			1	0	0	5. No
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *H0_10; no further owners

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## SECTION J: RELATIONSHIP OF OWNERS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ0	BJ0	CJ0	DJ0	EJ0	FJ0	INTERVIEWER CHECKPOINT
						Wave A:
1057						1. IF NUMBER OF OWNERS <3 --> GO TO NEXT SECTION
77						2. IF 3 OWNERS --> GO TO J1a
44						3. IF 4 OWNERS --> GO TO J1b
36						4. IF 5 OWNERS --> GO TO J1c
						Wave B/C/D/E/F:
	658	497	373	336	290	1. IF ONE OR TWO OWNERS (( *G2+G2a-DELETED OWNERS) <3) --> GO TO NEXT SECTION
	83	58	42	40	30	2. IF 3 OR MORE OWNERS --> GO TO J1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_23	BJ1_23	CJ1_23	DJ1_23	EJ1_23	FJ1_23	INTERVIEWER CHECKPOINT
136						Wave A:
21						1. IF BOTH OWNERS #2 AND #3 ARE PEOPLE (AG5_n=1) -->GO TO J2c
						2. ELSE --> GO TO J3c
						Wave B/C/D/E/F:
	8	8	3	1	2	1. IF BOTH OWNERS #2 AND #3 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	1	1	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	20	10	7	7	4	3. ELSE --> GO TO NEXT J1
						Wave A Inap:
						. Inap, 1 in AJ0
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ2_23	BJ2_23	CJ2_23	DJ2_23	EJ2_23	FJ2_23	How would you describe [NAME #2]'s relationship with [NAME #3] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
8	0	1	0	0	0	01. Spouses
3	0	0	0	0	0	02. Partners sharing a household
5	0	0	1	0	0	03. Relatives living in the same household
35	0	3	2	1	0	04. Relatives living in different households
17	1	1	0	0	0	05. Friends or acquaintances from work
49	1	3	0	0	1	06. Friends or acquaintances who have not worked together
18	0	0	0	0	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
1	7	1	0	0	0	99. NA
						Wave A:
						. Inap, 1 in AJ0; 2 in AJ1_23
						Wave B/C/D/E/F:
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_23; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_24	BJ1_24	CJ1_24	DJ1_24	EJ1_24	FJ1_24	INTERVIEWER CHECKPOINT
						Wave A:
65						1. IF BOTH OWNERS #2 AND #4 ARE PEOPLE (AG5_n=1) -->GO TO J2c
15						2. ELSE --> GO TO J3c
						Wave B/C/D/E/F:
	2	5	4	3	1	1. IF BOTH OWNERS #2 AND #4 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	1	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	13	6	2	3	2	3. ELSE --> GO TO NEXT J1
						Wave A Inap:
						. Inap, 1 in AJ0; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ2_24	BJ2_24	CJ2_24	DJ2_24	EJ2_24	FJ2_24	How would you describe [NAME #2]'s relationship with [NAME #4] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
2	0	0	0	0	0	01. Spouses
1	0	0	0	0	0	02. Partners sharing a household
1	0	0	1	0	0	03. Relatives living in the same household
20	0	3	1	2	0	04. Relatives living in different households
5	1	1	0	0	0	05. Friends or acquaintances from work
24	1	0	2	0	0	06. Friends or acquaintances who have not worked together
12	0	1	0	1	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	1	0	0	0	0	99. NA
						Wave A:
						. Inap, 1 in AJ0; 2 in AJ1_24
						Wave B/C/D/E/F:
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_24; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_25	BJ1_25	CJ1_25	DJ1_25	EJ1_25	FJ1_25	INTERVIEWER CHECKPOINT
9						Wave A:
						1. IF BOTH OWNERS #2 AND #5 ARE PEOPLE (AG5_n=1) -->GO TO J2c
27						2. ELSE --> GO TO J3c
						Wave B/C/D/E/F:
	2	4	1	4	1	1. IF BOTH OWNERS #2 AND #5 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	1	1	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	9	5	5	2	3	3. ELSE --> GO TO NEXT J1
						Wave A Inap:
						. Inap, 1 in AJ0; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ2_25	BJ2_25	CJ2_25	DJ2_25	EJ2_25	FJ2_25	How would you describe [NAME #2]'s relationship with [NAME #5] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
0	0	0	0	0	0	01. Spouses
0	0	0	0	0	0	02. Partners sharing a household
0	0	0	0	0	0	03. Relatives living in the same household
3	0	2	0	1	0	04. Relatives living in different households
1	0	1	0	0	0	05. Friends or acquaintances from work
3	0	1	1	1	0	06. Friends or acquaintances who have not worked together
2	0	1	0	2	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	3	0	0	0	0	99. NA
						Wave A:
						. Inap, 1 in AJ0; 2 in AJ1_25
						Wave B/C/D/E/F:
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_25; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BJ1_26	CJ1_26	DJ1_26	EJ1_26	FJ1_26		INTERVIEWER CHECKPOINT
1	1	1	2	1	1.	IF BOTH OWNERS #2 AND #6 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
0	0	0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
0	0	0	0	1	3.	ELSE --> GO TO NEXT J1
					.	Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BJ2_26	CJ2_26	DJ2_26	EJ2_26	FJ2_26		How would you describe [NAME #2]'s relationship with [NAME #6] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
0	0	0	0	0	01.	Spouses
0	0	0	0	0	02.	Partners sharing a household
0	0	0	0	0	03.	Relatives living in the same household
0	1	0	0	0	04.	Relatives living in different households
0	0	0	0	0	05.	Friends or acquaintances from work
0	0	1	1	1	06.	Friends or acquaintances who have not worked together
0	0	0	1	0	07.	Strangers before joining the new business team
0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	98.	DK
1	0	0	0	0	99.	NA
					.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_26; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ1_27	EJ1_27	FJ1_27 INTERVIEWER CHECKPOINT
			1	2	1. IF BOTH OWNERS #2 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	3. ELSE --> GO TO NEXT J1
					. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ2_27	EJ2_27	FJ2_27 How would you describe [NAME #2]'s relationship with [NAME #7] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	01. Spouses
			0	0	02. Partners sharing a household
			0	0	03. Relatives living in the same household
			0	0	04. Relatives living in different households
			0	0	05. Friends or acquaintances from work
			1	1	06. Friends or acquaintances who have not worked together
			0	1	07. Strangers before joining the new business team
			0	0	08. Partners living in different households
			0	0	98. DK
			0	0	99. NA
					. Inap, 3 in *A50; 1 in *J0; 3 in *J1_27; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ1_28	EJ1_28	FJ1_28
			INTERVIEWER CHECKPOINT		
			1	1	0
			0	0	0
			0	0	1
			1.	IF BOTH OWNERS #2 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2	
			2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2	
			3.	ELSE --> GO TO NEXT J1	
			.	Inap, 3 in *A50; 1 in *J0; no further owners	

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ2_28	EJ2_28	FJ2_28
			How would you describe [NAME #2]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?		
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			1	0	0
			0	1	0
			0	0	0
			0	0	0
			0	0	0
			01.	Spouses	
			02.	Partners sharing a household	
			03.	Relatives living in the same household	
			04.	Relatives living in different households	
			05.	Friends or acquaintances from work	
			06.	Friends or acquaintances who have not worked together	
			07.	Strangers before joining the new business team	
			08.	Partners living in different households	
			98.	DK	
			99.	NA	
			.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_28; no further owners	

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_29	EJ1_29	FJ1_29	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #2 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_29	EJ2_29	FJ2_29	How would you describe [NAME #2]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_29; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_210	EJ1_210	FJ1_210	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #2 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_210	EJ2_210	FJ2_210	How would you describe [NAME #2]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_210; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_34	BJ1_34	CJ1_34	DJ1_34	EJ1_34	FJ1_34	INTERVIEWER CHECKPOINT
						Wave A:
65						1. IF BOTH OWNERS #3 AND #4 ARE PEOPLE (AG5_n=1) -->GO TO J2c
15						2. ELSE --> GO TO J3c
						Wave B/C/D/E/F:
	3	4	4	3	1	1. IF BOTH OWNERS #3 AND #4 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	1	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	12	4	1	2	2	3. ELSE --> GO TO NEXT J1
						Wave A Inap:
						. Inap, 1 in AJ0; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ2_34	BJ2_34	CJ2_34	DJ2_34	EJ2_34	FJ2_34	How would you describe [NAME #3]'s relationship with [NAME #4] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
9	0	0	1	0	0	01. Spouses
0	0	0	0	0	0	02. Partners sharing a household
1	0	0	1	0	0	03. Relatives living in the same household
17	1	2	1	2	0	04. Relatives living in different households
9	0	1	0	0	0	05. Friends or acquaintances from work
17	1	0	1	0	0	06. Friends or acquaintances who have not worked together
12	1	1	0	1	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	1	0	0	0	0	99. NA
						Wave A:
						. Inap, 1 in AJ0; 2 in AJ1_34
						Wave B/C/D/E/F:
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_34; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_35	BJ1_35	CJ1_35	DJ1_35	EJ1_35	FJ1_35	INTERVIEWER CHECKPOINT
9						Wave A:
						1. IF BOTH OWNERS #3 AND #5 ARE PEOPLE (AG5_n=1) -->GO TO J2c
27						2. ELSE --> GO TO J3c
						Wave B/C/D/E/F:
	1	2	1	2	1	1. IF BOTH OWNERS #3 AND #5 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	1	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	7	3	3	2	2	3. ELSE --> GO TO NEXT J1
						Wave A Inap:
						. Inap, 1 in AJ0; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ2_35	BJ2_35	CJ2_35	DJ2_35	EJ2_35	FJ2_35	How would you describe [NAME #3]'s relationship with [NAME #5] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
1	0	0	0	0	0	01. Spouses
0	0	0	0	0	0	02. Partners sharing a household
0	0	0	0	0	0	03. Relatives living in the same household
2	0	1	0	1	0	04. Relatives living in different households
1	0	1	0	0	0	05. Friends or acquaintances from work
2	0	0	1	0	0	06. Friends or acquaintances who have not worked together
3	0	0	0	1	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	2	0	0	0	0	99. NA
						Wave A:
						. Inap, 1 in AJ0; 2 in AJ1_35
						Wave B/C/D/E/F:
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_35; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BJ1_36	CJ1_36	DJ1_36	EJ1_36	FJ1_36		INTERVIEWER CHECKPOINT
1	0	1	1	0	1.	IF BOTH OWNERS #3 AND #6 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
0	0	0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
0	0	0	0	1	3.	ELSE --> GO TO NEXT J1
					.	Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BJ2_36	CJ2_36	DJ2_36	EJ2_36	FJ2_36		How would you describe [NAME #3]'s relationship with [NAME #6] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
0	0	0	0	0	01.	Spouses
0	0	0	0	0	02.	Partners sharing a household
0	0	0	0	0	03.	Relatives living in the same household
0	0	0	0	0	04.	Relatives living in different households
0	0	0	0	0	05.	Friends or acquaintances from work
0	0	1	0	0	06.	Friends or acquaintances who have not worked together
0	0	0	1	0	07.	Strangers before joining the new business team
0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	98.	DK
1	0	0	0	0	99.	NA
					.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_36; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ1_37	EJ1_37	FJ1_37 INTERVIEWER CHECKPOINT
			1	1	0 1. IF BOTH OWNERS #3 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0 2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1 3. ELSE --> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ2_37	EJ2_37	FJ2_37 How would you describe [NAME #3]'s relationship with [NAME #7] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0 01. Spouses
			0	0	0 02. Partners sharing a household
			0	0	0 03. Relatives living in the same household
			0	0	0 04. Relatives living in different households
			0	0	0 05. Friends or acquaintances from work
			1	0	0 06. Friends or acquaintances who have not worked together
			0	1	0 07. Strangers before joining the new business team
			0	0	0 08. Partners living in different households
			0	0	0 98. DK
			0	0	0 99. NA . Inap, 3 in *A50; 1 in *J0; 3 in *J1_37; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ1_38	EJ1_38	FJ1_38
			INTERVIEWER CHECKPOINT		
			1	1	0
			0	0	0
			0	0	1
			1.	IF BOTH OWNERS #3 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2	
			2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2	
			3.	ELSE --> GO TO NEXT J1	
			.	Inap, 3 in *A50; 1 in *J0; no further owners	

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ2_38	EJ2_38	FJ2_38
			How would you describe [NAME #3]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?		
			0	0	0
			0	0	0
			0	0	0
			1	0	0
			0	0	0
			0	0	0
			0	1	0
			0	0	0
			0	0	0
			0	0	0
			01.	Spouses	
			02.	Partners sharing a household	
			03.	Relatives living in the same household	
			04.	Relatives living in different households	
			05.	Friends or acquaintances from work	
			06.	Friends or acquaintances who have not worked together	
			07.	Strangers before joining the new business team	
			08.	Partners living in different households	
			98.	DK	
			99.	NA	
			.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_38; no further owners	

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_39	EJ1_39	FJ1_39	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #3 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_39	EJ2_39	FJ2_39	How would you describe [NAME #3]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_39; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_310	EJ1_310	FJ1_310	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #3 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_310	EJ2_310	FJ2_310	How would you describe [NAME #3]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_310; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ1_45	BJ1_45	CJ1_45	DJ1_45	EJ1_45	FJ1_45	INTERVIEWER CHECKPOINT
						Wave A:
9						1. IF BOTH OWNERS #4 AND #5 ARE PEOPLE (AG5_n=1) -->GO TO J2c
27						2. ELSE --> GO TO J3c
						Wave B/C/D/E/F
	2	3	1	3	1	1. IF BOTH OWNERS #4 AND #5 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
	0	0	0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
	7	3	2	1	1	3. ELSE --> GO TO NEXT J1
						Wave A Inap:
						. Inap, 1 in AJ0; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *J0; no further owners
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AJ2_45	BJ2_45	CJ2_45	DJ2_45	EJ2_45	FJ2_45	How would you describe [NAME #4]'s relationship with [NAME #5] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
0	0	1	0	0	0	01. Spouses
0	0	0	0	0	0	02. Partners sharing a household
0	0	0	0	0	0	03. Relatives living in the same household
3	1	2	0	1	0	04. Relatives living in different households
3	0	0	0	0	0	05. Friends or acquaintances from work
1	0	0	1	0	0	06. Friends or acquaintances who have not worked together
2	0	0	0	2	1	07. Strangers before joining the new business team
0	0	0	0	0	0	08. Partners living in different households
0	0	0	0	0	0	98. DK
0	1	0	0	0	0	99. NA
						Wave A:
						. Inap, 1 in AJ0; 2 in AJ1_45
						Wave B/C/D/E/F:
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_45; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BJ1_46	CJ1_46	DJ1_46	EJ1_46	FJ1_46		INTERVIEWER CHECKPOINT
0	0	1	1	0	1.	IF BOTH OWNERS #4 AND #6 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
0	0	0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
0	0	0	0	1	3.	ELSE --> GO TO NEXT J1
					.	Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BJ2_46	CJ2_46	DJ2_46	EJ2_46	FJ2_46		How would you describe [NAME #4]'s relationship with [NAME #6] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
0	0	0	0	0	01.	Spouses
0	0	0	0	0	02.	Partners sharing a household
0	0	0	0	0	03.	Relatives living in the same household
0	0	0	0	0	04.	Relatives living in different households
0	0	0	0	0	05.	Friends or acquaintances from work
0	0	1	0	0	06.	Friends or acquaintances who have not worked together
0	0	0	1	0	07.	Strangers before joining the new business team
0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	98.	DK
0	0	0	0	0	99.	NA
					.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_46; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_47	EJ1_47	FJ1_47	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #4 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_47	EJ2_47	FJ2_47	How would you describe [NAME #4]'s relationship with [NAME #7] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_47; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_48	EJ1_48	FJ1_48	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #4 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_48	EJ2_48	FJ2_48	How would you describe [NAME #4]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_48; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_49	EJ1_49	FJ1_49	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #4 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_49	EJ2_49	FJ2_49	How would you describe [NAME #4]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_49; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_410	EJ1_410	FJ1_410	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #4 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_410	EJ2_410	FJ2_410	How would you describe [NAME #4]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_410; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BJ1_56	CJ1_56	DJ1_56	EJ1_56	FJ1_56	INTERVIEWER CHECKPOINT	
1	1	1	2	1	1.	IF BOTH OWNERS #5 AND #6 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
0	0	0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
0	0	0	0	1	3.	ELSE --> GO TO NEXT J1
					.	Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BJ2_56	CJ2_56	DJ2_56	EJ2_56	FJ2_56	How would you describe [NAME #5]'s relationship with [NAME #6] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?	
0	0	0	0	0	01.	Spouses
0	0	0	0	0	02.	Partners sharing a household
0	0	0	0	0	03.	Relatives living in the same household
0	1	0	1	0	04.	Relatives living in different households
0	0	0	0	1	05.	Friends or acquaintances from work
1	0	1	0	0	06.	Friends or acquaintances who have not worked together
0	0	0	1	0	07.	Strangers before joining the new business team
0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	98.	DK
0	0	0	0	0	99.	NA
					.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_56; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ1_57	EJ1_57	FJ1_57
			INTERVIEWER CHECKPOINT		
			1	2	1
			1. IF BOTH OWNERS #5 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2		
			0	0	0
			2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2		
			0	0	1
			3. ELSE --> GO TO NEXT J1		
			. Inap, 3 in *A50; 1 in *J0; no further owners		

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ2_57	EJ2_57	FJ2_57
			How would you describe [NAME #5]'s relationship with [NAME #7] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?		
			0	0	0
			01. Spouses		
			0	0	0
			02. Partners sharing a household		
			0	0	0
			03. Relatives living in the same household		
			0	1	0
			04. Relatives living in different households		
			0	0	1
			05. Friends or acquaintances from work		
			1	0	0
			06. Friends or acquaintances who have not worked together		
			0	1	0
			07. Strangers before joining the new business team		
			0	0	0
			08. Partners living in different households		
			0	0	0
			98. DK		
			0	0	0
			99. NA		
			. Inap, 3 in *A50; 1 in *J0; 3 in *J1_57; no further owners		

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_58	EJ1_58	FJ1_58	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #5 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_58	EJ2_58	FJ2_58	How would you describe [NAME #5]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_58; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_59	EJ1_59	FJ1_59	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #5 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_59	EJ2_59	FJ2_59	How would you describe [NAME #5]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_59; no further owners

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A      B      C      D      E      F

DJ1\_510 EJ1\_510 FJ1\_510 INTERVIEWER CHECKPOINT

1	0	0	1.	IF BOTH OWNERS #5 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
0	0	0	2.	IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
0	0	1	3.	ELSE --> GO TO NEXT J1
			.	Inap, 3 in *A50; 1 in *J0; no further owners

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A      B      C      D      E      F

DJ2\_510 EJ2\_510 FJ2\_510 How would you describe [NAME #5]'s  
relationship with [NAME #10] -- are they  
spouses, partners sharing a household,  
relatives living in the same household,  
relatives living in different households,  
friends or acquaintances from work, friends  
or acquaintances who have not worked  
together, strangers before joining the new  
business team, or do they have some other  
type of relationship?

0	0	0	01.	Spouses
0	0	0	02.	Partners sharing a household
0	0	0	03.	Relatives living in the same household
0	0	0	04.	Relatives living in different households
0	0	0	05.	Friends or acquaintances from work
1	0	0	06.	Friends or acquaintances who have not worked together
0	0	0	07.	Strangers before joining the new business team
0	0	0	08.	Partners living in different households
0	0	0	98.	DK
0	0	0	99.	NA
			.	Inap, 3 in *A50; 1 in *J0; 3 in *J1_510; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ1_67	EJ1_67	FJ1_67 INTERVIEWER CHECKPOINT
			1	2	1. IF BOTH OWNERS #6 AND #7 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	3. ELSE --> GO TO NEXT J1
					. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DJ2_67	EJ2_67	FJ2_67 How would you describe [NAME #6]'s relationship with [NAME #7] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	1	0 01. Spouses
			0	0	0 02. Partners sharing a household
			0	0	0 03. Relatives living in the same household
			0	0	0 04. Relatives living in different households
			0	0	1 05. Friends or acquaintances from work
			1	0	0 06. Friends or acquaintances who have not worked together
			0	1	0 07. Strangers before joining the new business team
			0	0	0 08. Partners living in different households
			0	0	0 98. DK
			0	0	0 99. NA
					. Inap, 3 in *A50; 1 in *J0; 3 in *J1_67; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_68	EJ1_68	FJ1_68	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #6 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_68	EJ2_68	FJ2_68	How would you describe [NAME #6]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_68; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_69	EJ1_69	FJ1_69	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #6 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_69	EJ2_69	FJ2_69	How would you describe [NAME #6]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_69; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_610	EJ1_610	FJ1_610	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #6 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_610	EJ2_610	FJ2_610	How would you describe [NAME #6]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_610; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_78	EJ1_78	FJ1_78	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #7 AND #8 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_78	EJ2_78	FJ2_78	How would you describe [NAME #7]'s relationship with [NAME #8] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_78; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_79	EJ1_79	FJ1_79	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #7 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_79	EJ2_79	FJ2_79	How would you describe [NAME #7]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_79; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_710	EJ1_710	FJ1_710	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #7 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_710	EJ2_710	FJ2_710	How would you describe [NAME #7]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_710; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_89	EJ1_89	FJ1_89	INTERVIEWER CHECKPOINT
			1	1	0	1. IF BOTH OWNERS #8 AND #9 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1 . Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_89	EJ2_89	FJ2_89	How would you describe [NAME #8]'s relationship with [NAME #9] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	1	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_89; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_810	EJ1_810	FJ1_810	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #8 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_810	EJ2_810	FJ2_810	How would you describe [NAME #8]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			0	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			1	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
						. Inap, 3 in *A50; 1 in *J0; 3 in *J1_810; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ1_910	EJ1_910	FJ1_910	INTERVIEWER CHECKPOINT
			1	0	0	1. IF BOTH OWNERS #9 AND #10 ARE PEOPLE AND AT LEAST ONE IS A NEW OWNER --> GO TO J2
			0	0	0	2. IF OLD OWNER STILL AN OWNER AND RELATIONSHIP IS MISSING WITH ANOTHER OLD OWNER --> GO TO J2
			0	0	1	3. ELSE --> GO TO NEXT J1
						. Inap, 3 in *A50; 1 in *J0; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DJ2_910	EJ2_910	FJ2_910	How would you describe [NAME #9]'s relationship with [NAME #10] -- are they spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances who have not worked together, strangers before joining the new business team, or do they have some other type of relationship?
			0	0	0	01. Spouses
			0	0	0	02. Partners sharing a household
			0	0	0	03. Relatives living in the same household
			1	0	0	04. Relatives living in different households
			0	0	0	05. Friends or acquaintances from work
			0	0	0	06. Friends or acquaintances who have not worked together
			0	0	0	07. Strangers before joining the new business team
			0	0	0	08. Partners living in different households
			0	0	0	98. DK
			0	0	0	99. NA
			0	0	0	. Inap, 3 in *A50; 1 in *J0; 3 in *J1_910; no further owners

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## SECTION K: LEGAL ENTITY OWNERS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK0_2	BK0_2	CK0_2	DK0_2	EK0_2	FK0_2	INTERVIEWER CHECKPOINT
27						Wave A
559						1. IF G5=2 --> GO TO AK1_2
						2. OTHERS --> GO TO NEXT LEGAL ENTITY #3
						K0
						Wave B/C/D/E/F
	1	1	0	0	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_2
	13	11	8	1	5	2. OTHERS --> GO TO NEXT LEGAL ENTITY #3
						K0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK1_2	BK1_2	CK1_2	DK1_2	EK1_2	FK1_2	How was contact made with the institution
						[NAME] represents? Did it involve a formal
						application, a referral, an existing
						business relationship, an existing personal
						relationship, or in some other way?
1	0	0	0	0	0	1. Formal application
1	0	0	0	0	0	2. Referral
12	0	0	0	0	0	3. Existing business relationship
8	0	1	0	0	0	4. Existing personal relationship
3	0	0	0	0	0	5. Some other way
0	0	0	0	0	0	8. DK
2	1	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_2; no
						further owners



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK5_2	BK5_2	CK5_2	DK5_2	EK5_2	FK5_2	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
8	0	0	0	0	0	1. Recurring activity
14	1	1	0	0	0	3. Special case
3	0	0	0	0	0	8. DK
2	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK6_2	BK6_2	CK6_2	DK6_2	EK6_2	FK6_2	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
8	0	0	0	0	0	1. Long term ownership
1	0	0	0	0	0	2. Sell for profit as soon as feasible
16	0	1	0	0	0	3. Future ownership depends on future circumstances
0	0	0	0	0	0	8. DK
2	1	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK7_2	BK7_2	CK7_2	DK7_2	EK7_2	FK7_2	In what month and year did [NAME's] institution become involved as an owner of this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2 in AK0_2; 9998-9999 in AK7b_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_2; 9998- 9999 in *K7b_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK7a_2	BK7a_2	CK7a_2	DK7a_2	EK7a_2	FK7a_2	In what month and year did [NAME's] institution become involved as an owner of this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AK0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_2; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK7b_2	BK7b_2	CK7b_2	DK7b_2	EK7b_2	FK7b_2	In what month and year did [NAME's] institution become involved as an owner of this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2 in AK0_2; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_2; no further owners

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	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK0_3	BK0_3	CK0_3	DK0_3	EK0_3	FK0_3		INTERVIEWER CHECKPOINT
17							Wave A
140							1. IF G5=2 --> GO TO AK1_3
							2. OTHERS --> GO TO NEXT LEGAL ENTITY #4 K0
							Wave B/C/D/E/F
	1	0	1	0	0		1. IF G5=2 AND NEW OWNER --> GO TO K1_3
	8	13	5	1	2		2. OTHERS --> GO TO NEXT LEGAL ENTITY #4 K0
							Wave A Inap:
							. Inap, no further owners
							Wave B/C/D/E/F Inap:
							. Inap, 3 in *A50; no further owners

	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK1_3	BK1_3	CK1_3	DK1_3	EK1_3	FK1_3		How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
0	0	0	0	0	0		1. Formal application
1	0	0	0	0	0		2. Referral
5	0	0	0	0	0		3. Existing business relationship
7	0	0	0	0	0		4. Existing personal relationship
2	1	0	0	0	0		5. Some other way
1	0	0	1	0	0		8. DK
1	0	0	0	0	0		9. NA
							Wave A Inap:
							. Inap, 2 in AK0_3; no further owners
							Wave B/C/D/E/F Inap:
							. Inap, 3 in *A50; 2 in *K0_3; no further owners

	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK2_3	BK2_3	CK2_3	DK2_3	EK2_3	FK2_3		Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
0	0	0	0	0	0		1. Merits of application
9	0	0	0	0	0		2. Pre-existing relationship
6	1	0	1	0	0		3. Combination
2	0	0	0	0	0		8. DK
0	0	0	0	0	0		9. NA
							Wave A Inap:
							. Inap, 2 in AK0_3; no further owners
							Wave B/C/D/E/F Inap:
							. Inap, 3 in *A50; 2 in *K0_3; no further owners



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK5_3	BK5_3	CK5_3	DK5_3	EK5_3	FK5_3	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
5	0	0	0	0	0	1. Recurring activity
11	1	0	0	0	0	3. Special case
1	0	0	1	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_3; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK6_3	BK6_3	CK6_3	DK6_3	EK6_3	FK6_3	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
5	0	0	0	0	0	1. Long term ownership
2	0	0	0	0	0	2. Sell for profit as soon as feasible
10	1	0	1	0	0	3. Future ownership depends on future circumstances
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_3; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_3; no further owners

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A      B      C      D      E      F  
 AK7\_3   BK7\_3   CK7\_3   DK7\_3   EK7\_3   FK7\_3

In what month and year did [NAME's]  
 institution become involved as an owner of  
 this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT  
 MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO  
 JAN; SPRING TO APR; SUMMER TO JUL; FALL TO  
 OCT]

Wave A Inap:

.      Inap, 2 in AK0\_3; 9998-9999 in  
          AK7b\_3; no further owners

Wave B/C/D/E/F Inap:

.      Inap, 3 in \*A50; 2 in \*K0\_3; 9998-  
          9999 in \*K7b\_3; no further owners

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A      B      C      D      E      F  
 AK7a\_3   BK7a\_3   CK7a\_3   DK7a\_3   EK7a\_3   FK7a\_3

In what month and year did [NAME's]  
 institution become involved as an owner of  
 this (new) business?

CODE MONTH (01-12)

13.    Winter

14.    Spring

15.    Summer

16.    Fall

98.    DK

99.    NA

Wave A Inap:

.      Inap, 2 in AK0\_3; no further owners

Wave B/C/D/E/F Inap:

.      Inap, 3 in \*A50; 2 in \*K0\_3; no  
          further owners

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A      B      C      D      E      F  
 AK7b\_3   BK7b\_3   CK7b\_3   DK7b\_3   EK7b\_3   FK7b\_3

In what month and year did [NAME's]  
 institution become involved as an owner of  
 this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

.      Inap, 2 in AK0\_3; no further owners

Wave B/C/D/E/F Inap:

.      Inap, 3 in \*A50; 2 in \*K0\_3; no  
          further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK0_4	BK0_4	CK0_4	DK0_4	EK0_4	FK0_4	INTERVIEWER CHECKPOINT
9						Wave A
71						1. IF G5=2 --> GO TO AK1_4
						2. OTHERS --> GO TO NEXT LEGAL ENTITY #5 K0
						Wave B/C/D/E/F
	0	0	1	1	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_4
	4	5	5	3	1	2. OTHERS --> GO TO NEXT LEGAL ENTITY #5 K0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK1_4	BK1_4	CK1_4	DK1_4	EK1_4	FK1_4	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
1	0	0	0	0	0	1. Formal application
2	0	0	1	0	0	2. Referral
3	0	0	0	1	0	3. Existing business relationship
2	0	0	0	0	0	4. Existing personal relationship
1	0	0	0	0	0	5. Some other way
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK2_4	BK2_4	CK2_4	DK2_4	EK2_4	FK2_4	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
2	0	0	0	0	0	1. Merits of application
3	0	0	0	0	0	2. Pre-existing relationship
4	0	0	1	0	0	3. Combination
0	0	0	0	1	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK3_4	BK3_4	CK3_4	DK3_4	EK3_4	FK3_4	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
3	0	0	1	0	0	1. Active part of decision making team
3	0	0	0	1	0	2. Advisory role
3	0	0	0	0	0	3. Passive recipient of progress report
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK4_4	BK4_4	CK4_4	DK4_4	EK4_4	FK4_4	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
1	0	0	0	0	0	1. Bank
3	0	0	0	0	0	2. Venture capital firm
0	0	0	1	0	0	3. Government agency
5	0	0	0	1	0	4. General business, not incl. in 1-3
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK5_4	BK5_4	CK5_4	DK5_4	EK5_4	FK5_4	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
6	0	0	1	0	0	1. Recurring activity
3	0	0	0	1	0	3. Special case
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK6_4	BK6_4	CK6_4	DK6_4	EK6_4	FK6_4	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
5	0	0	1	0	0	1. Long term ownership
2	0	0	0	0	0	2. Sell for profit as soon as feasible
2	0	0	0	1	0	3. Future ownership depends on future circumstances
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK7_4	BK7_4	CK7_4	DK7_4	EK7_4	FK7_4	In what month and year did [NAME's] institution become involved as an owner of this (new) business?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2 in K0_4; 9998-9999 in AK7b_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_4; 9998- 9999 in *K7b_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK7a_4	BK7a_4	CK7a_4	DK7a_4	EK7a_4	FK7a_4	In what month and year did [NAME's] institution become involved as an owner of this (new) business?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AK0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK7b_4	BK7b_4	CK7b_4	DK7b_4	EK7b_4	FK7b_4	In what month and year did [NAME's] institution become involved as an owner of this (new) business?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2 in AK0_4; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_4; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK0_5	BK0_5	CK0_5	DK0_5	EK0_5	FK0_5	INTERVIEWER CHECKPOINT
						Wave A
3						1. IF G5=2 --> GO TO AK1_5
33						2. OTHERS --> GO TO NEXT LEGAL ENTITY #6 K0
						Wave B/C/D/E/F
	0	0	1	0	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_5
	3	4	1	4	1	2. OTHERS --> GO TO NEXT LEGAL ENTITY #6 K0
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK1_5	BK1_5	CK1_5	DK1_5	EK1_5	FK1_5	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
0	0	0	0	0	0	1. Formal application
1	0	0	0	0	0	2. Referral
0	0	0	1	0	0	3. Existing business relationship
1	0	0	0	0	0	4. Existing personal relationship
1	0	0	0	0	0	5. Some other way
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_5; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK2_5	BK2_5	CK2_5	DK2_5	EK2_5	FK2_5	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
1	0	0	0	0	0	1. Merits of application
1	0	0	0	0	0	2. Pre-existing relationship
1	0	0	1	0	0	3. Combination
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_5; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK3_5	BK3_5	CK3_5	DK3_5	EK3_5	FK3_5	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
1	0	0	1	0	0	1. Active part of decision making team
0	0	0	0	0	0	2. Advisory role
2	0	0	0	0	0	3. Passive recipient of progress report
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_5; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK4_5	BK4_5	CK4_5	DK4_5	EK4_5	FK4_5	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
1	0	0	0	0	0	1. Bank
0	0	0	0	0	0	2. Venture capital firm
0	0	0	1	0	0	3. Government agency
2	0	0	0	0	0	4. General business, not incl. in 1-3
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_5; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK5_5	BK5_5	CK5_5	DK5_5	EK5_5	FK5_5	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
0	0	0	1	0	0	1. Recurring activity
3	0	0	0	0	0	3. Special case
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_5; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AK6_5	BK6_5	CK6_5	DK6_5	EK6_5	FK6_5	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
2	0	0	1	0	0	1. Long term ownership
0	0	0	0	0	0	2. Sell for profit as soon as feasible
1	0	0	0	0	0	3. Future ownership depends on future circumstances
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AK0_5; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *K0_5; no further owners

---

A      B      C      D      E      F  
 AK7\_5   BK7\_5   CK7\_5   DK7\_5   EK7\_5   FK7\_5

In what month and year did [NAME's]  
 institution become involved as an owner of  
 this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT  
 MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO  
 JAN; SPRING TO APR; SUMMER TO JUL; FALL TO  
 OCT]

Wave A Inap:

.      Inap, 2 in AK0\_5; 9998-9999 in  
          AK7b\_5; no further owners

Wave B/C/D/E/F Inap:

.      Inap, 3 in \*A50; 5 in \*K0\_5; 9998-  
          9999 in \*K7b\_5; no further owners

---

A      B      C      D      E      F  
 AK7a\_5   BK7a\_5   CK7a\_5   DK7a\_5   EK7a\_5   FK7a\_5

In what month and year did [NAME's]  
 institution become involved as an owner of  
 this (new) business?

CODE MONTH (01-12)

13.    Winter

14.    Spring

15.    Summer

16.    Fall

98.    DK

99.    NA

Wave A Inap:

.      Inap, 2 in AK0\_5; no further owners

Wave B/C/D/E/F Inap:

.      Inap, 3 in \*A50; 2 in \*K0\_5; no  
          further owners

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A      B      C      D      E      F  
 AK7b\_5   BK7b\_5   CK7b\_5   DK7b\_5   EK7b\_5   FK7b\_5

In what month and year did [NAME's]  
 institution become involved as an owner of  
 this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

.      Inap, 2 in AK0\_5; no further owners

Wave B/C/D/E/F Inap:

.      Inap, 3 in \*A50; 2 in \*K0\_5; no  
          further owners

---



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BK0_6	CK0_6	DK0_6	EK0_6	FK0_6		INTERVIEWER CHECKPOINT
0	0	0	0	0		1. IF G5=2 AND NEW OWNER --> GO TO K1_6
1	1	1	2	1		2. OTHERS --> GO TO NEXT SECTION
						. Inap, 3 in *A50; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BK1_6	CK1_6	DK1_6	EK1_6	FK1_6		How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
0	0	0	0	0		1. Formal application
0	0	0	0	0		2. Referral
0	0	0	0	0		3. Existing business relationship
0	0	0	0	0		4. Existing personal relationship
0	0	0	0	0		5. Some other way
0	0	0	0	0		8. DK
0	0	0	0	0		9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BK2_6	CK2_6	DK2_6	EK2_6	FK2_6		Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
0	0	0	0	0		1. Merits of application
0	0	0	0	0		2. Pre-existing relationship
0	0	0	0	0		3. Combination
0	0	0	0	0		8. DK
0	0	0	0	0		9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BK3_6	CK3_6	DK3_6	EK3_6	FK3_6		Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
0	0	0	0	0	0	1. Active part of decision making team
0	0	0	0	0	0	2. Advisory role
0	0	0	0	0	0	3. Passive recipient of progress report
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BK4_6	CK4_6	DK4_6	EK4_6	FK4_6		Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
0	0	0	0	0	0	1. Bank
0	0	0	0	0	0	2. Venture capital firm
0	0	0	0	0	0	3. Government agency
0	0	0	0	0	0	4. General business, not included in 1-3
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BK5_6	CK5_6	DK5_6	EK5_6	FK5_6		Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
0	0	0	0	0		1. Recurring activity
0	0	0	0	0		3. Special case
0	0	0	0	0		8. DK
0	0	0	0	0		9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BK6_6	CK6_6	DK6_6	EK6_6	FK6_6		Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
0	0	0	0	0		1. Long term ownership
0	0	0	0	0		2. Sell for profit as soon as feasible
0	0	0	0	0		3. Future ownership depends on future circumstances
0	0	0	0	0		8. DK
0	0	0	0	0		9. NA
						. Inap, 3 in *A50; 2 in *K0_6; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BK7_6	CK7_6	DK7_6	EK7_6	FK7_6	In what month and year did [NAME's] institution become involved as an owner of this (new) business?
SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]					
. Inap, 3 in *A50; 2 in *K0_6; 9998- 9999 in *K7b_6; no further owners					

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BK7a_6	CK7a_6	DK7a_6	EK7a_6	FK7a_6	In what month and year did [NAME's] institution become involved as an owner of this (new) business?
CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 3 in *A50; 2 in *K0_6; no further owners					

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BK7b_6	CK7b_6	DK7b_6	EK7b_6	FK7b_6	In what month and year did [NAME's] institution become involved as an owner of this (new) business?
CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 3 in *A50; 2 in *K0_6; no further owners					

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK0_7	EK0_7	FK0_7	INTERVIEWER CHECKPOINT
			0	0	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_7
			1	2	1	2. OTHERS --> GO TO NEXT SECTION
						. Inap, 3 in *A50; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK1_7	EK1_7	FK1_7	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
			0	0	0	1. Formal application
			0	0	0	2. Referral
			0	0	0	3. Existing business relationship
			0	0	0	4. Existing personal relationship
			0	0	0	5. Some other way
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_7; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK2_7	EK2_7	FK2_7	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
			0	0	0	1. Merits of application
			0	0	0	2. Pre-existing relationship
			0	0	0	3. Combination
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_7; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK3_7	EK3_7	FK3_7	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0	0	0	1. Active part of decision making team
			0	0	0	2. Advisory role
			0	0	0	3. Passive recipient of progress report
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_7; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK4_7	EK4_7	FK4_7	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
			0	0	0	1. Bank
			0	0	0	2. Venture capital firm
			0	0	0	3. Government agency
			0	0	0	4. General business, not incl. in 1-3
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_7; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK5_7	EK5_7	FK5_7	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0	0	0	1. Recurring activity
			0	0	0	3. Special case
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_7; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK6_7	EK6_7	FK6_7	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_7; no further owners

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A      B      C      D      E      F

DK7\_7 EK7\_7 FK7\_7 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT  
MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;  
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 2 in \*K0\_7; 9998-9999  
in \*K7b\_7; no further owners

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A      B      C      D      E      F

DK7a\_7 EK7a\_7 FK7a\_7 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 2 in \*K0\_7; no further  
owners

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A      B      C      D      E      F

DK7b\_7 EK7b\_7 FK7b\_7 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 2 in \*K0\_7; no further  
owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK0_8	EK0_8	FK0_8	INTERVIEWER CHECKPOINT
			0	0	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_8
			1	1	0	2. OTHERS --> GO TO NEXT SECTION
						. Inap, 3 in *A50; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK1_8	EK1_8	FK1_8	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
			0	0	0	1. Formal application
			0	0	0	2. Referral
			0	0	0	3. Existing business relationship
			0	0	0	4. Existing personal relationship
			0	0	0	5. Some other way
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK2_8	EK2_8	FK2_8	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
			0	0	0	1. Merits of application
			0	0	0	2. Pre-existing relationship
			0	0	0	3. Combination
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK3_8	EK3_8	FK3_8	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0	0	0	1. Active part of decision making team
			0	0	0	2. Advisory role
			0	0	0	3. Passive recipient of progress report
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK4_8	EK4_8	FK4_8	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
			0	0	0	1. Bank
			0	0	0	2. Venture capital firm
			0	0	0	3. Government agency
			0	0	0	4. General business, not incl. in 1-3
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK5_8	EK5_8	FK5_8	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0	0	0	1. Recurring activity
			0	0	0	3. Special case
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK6_8	EK6_8	FK6_8	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_8; no further owners

---

A      B      C      D      E      F

DK7\_8 EK7\_8 FK7\_8 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT  
MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;  
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 2 in \*K0\_8; 9998-9999  
in \*K7b\_8; no further owners

---

A      B      C      D      E      F

DK7a\_8 EK7a\_8 FK7a\_8 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 2 in \*K0\_8; no further  
owners

---

A      B      C      D      E      F

DK7b\_8 EK7b\_8 FK7b\_8 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 2 in \*K0\_8; no further  
owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DK0_9	EK0_9	FK0_9
					INTERVIEWER CHECKPOINT
			0	0	0
			1	1	0
					1. IF G5=2 AND NEW OWNER --> GO TO K1_9
					2. OTHERS --> GO TO NEXT SECTION
					. Inap, 3 in *A50; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DK1_9	EK1_9	FK1_9
					How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
					1. Formal application
					2. Referral
					3. Existing business relationship
					4. Existing personal relationship
					5. Some other way
					8. DK
					9. NA
					. Inap, 3 in *A50; 2 in *K0_9; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DK2_9	EK2_9	FK2_9
					Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
					1. Merits of application
					2. Pre-existing relationship
					3. Combination
					8. DK
					9. NA
					. Inap, 3 in *A50; 2 in *K0_9; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK3_9	EK3_9	FK3_9	Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0	0	0	1. Active part of decision making team
			0	0	0	2. Advisory role
			0	0	0	3. Passive recipient of progress report
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_9; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK4_9	EK4_9	FK4_9	Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
			0	0	0	1. Bank
			0	0	0	2. Venture capital firm
			0	0	0	3. Government agency
			0	0	0	4. General business, not incl. in 1-3
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_9; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK5_9	EK5_9	FK5_9	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0	0	0	1. Recurring activity
			0	0	0	3. Special case
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_9; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK6_9	EK6_9	FK6_9	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_9; no further owners

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A      B      C      D      E      F

DK7\_9 EK7\_9 FK7\_9 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT  
MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;  
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 2 in \*K0\_9; 9998-9999  
in \*K7b\_9; no further owners

---

A      B      C      D      E      F

DK7a\_9 EK7a\_9 FK7a\_9 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 2 in \*K0\_9; no further  
owners

---

A      B      C      D      E      F

DK7b\_9 EK7b\_9 FK7b\_9 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 2 in \*K0\_9; no further  
owners

---



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK0_10	EK0_10	FK0_10	INTERVIEWER CHECKPOINT
			0	0	0	1. IF G5=2 AND NEW OWNER --> GO TO K1_10
			1	0	0	2. OTHERS --> GO TO NEXT SECTION
						. Inap, 3 in *A50; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK1_10	EK1_10	FK1_10	How was contact made with the institution [NAME] represents? Did it involve a formal application, a referral, an existing business relationship, an existing personal relationship, or in some other way?
			0	0	0	1. Formal application
			0	0	0	2. Referral
			0	0	0	3. Existing business relationship
			0	0	0	4. Existing personal relationship
			0	0	0	5. Some other way
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK2_10	EK2_10	FK2_10	Was the decision to provide financial support based mainly on the merits of an application, on a pre-existing personal or business relationship, or some combination?
			0	0	0	1. Merits of application
			0	0	0	2. Pre-existing relationship
			0	0	0	3. Combination
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_10; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DK3_10	EK3_10	FK3_10
					Will a person representing this legal owner have an active role in the management team, have a formal advisory role, such as the Board of Directors, or will they be passive and receive progress reports prepared by others?
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
					1. Active part of decision making team
					2. Advisory role
					3. Passive recipient of progress report
					8. DK
					9. NA
					. Inap, 3 in *A50; 2 in *K0_10; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
			DK4_10	EK4_10	FK4_10
					Is the institution [NAME] represents a bank, a venture capital firm, a government agency, or some other type of institution?
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
					1. Bank
					2. Venture capital firm
					3. Government agency
					4. General business, not incl. in 1-3
					8. DK
					9. NA
					. Inap, 3 in *A50; 2 in *K0_10; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK5_10	EK5_10	FK5_10	Does the institution [NAME] represents provide support to new firms on a routine basis, or is support for this start-up a special case?
			0	0	0	1. Recurring activity
			0	0	0	3. Special case
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_10; no further owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
			DK6_10	EK6_10	FK6_10	Is this institution [NAME] represents planning to be a long term owner, sell their share of the firm as soon as this can be done profitably, or will future ownership depend on future circumstances?
			0	0	0	1. Long term ownership
			0	0	0	2. Sell for profit as soon as feasible
			0	0	0	3. Future ownership depends on future circumstances
			0	0	0	8. DK
			0	0	0	9. NA
						. Inap, 3 in *A50; 2 in *K0_10; no further owners

---

A      B      C      D      E      F

DK7\_10 EK7\_10 FK7\_10 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT  
MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN;  
SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 2 in \*K0\_10; 9998-9999  
in \*K7b\_10; no further owners

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A      B      C      D      E      F

DK7a\_10 EK7a\_10 FK7a\_10 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 2 in \*K0\_10; no  
further owners

---

A      B      C      D      E      F

DK7b\_10 EK7b\_10 FK7b\_10 In what month and year did [NAME's]  
institution become involved as an owner of  
this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 2 in \*K0\_10; no  
further owners

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## SECTION M: KEY NON-OWNER DEMOGRAPHICS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM1_1	BM1_1	CM1_1	DM1_1	EM1_1	FM1_1	INTERVIEWER CHECKPOINT
390	31	11	8	4	8	1. IF G15=1 --> GO TO M2
108	7	7	3	0	1	2. OTHERS --> GO TO NEXT KEY NON-OWNER M1
						Wave A Inap:
						. Inap, 0 in AG13; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM2_1	BM2_1	CM2_1	DM2_1	EM2_1	FM2_1	Is [NAME] male or female?
241	19	7	4	3	4	1. Male
149	12	4	4	1	4	2. Female
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM3_1	BM3_1	CM3_1	DM3_1	EM3_1	FM3_1	How old is [NAME]?
						CODE AGE (7-95)
						97. Deceased
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM4_1	BM4_1	CM4_1	DM4_1	EM4_1	FM4_1	Is [NAME] Hispanic or Latino?
29	1	1	0	1	1	1. Yes
359	29	10	8	3	7	5. No
1	0	0	0	0	0	8. DK
1	1	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5a_1	BM5a_1	CM5a_1	DM5a_1	EM5a_1	FM5a_1	(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
313	27	11	6	3	5	1. Yes
57	2	0	2	1	3	5. No
5	0	0	0	0	0	8. DK
15	2	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5b_1	BM5b_1	CM5b_1	DM5b_1	EM5b_1	FM5b_1	Race: Black/African American
51	1	0	1	1	2	1. Yes
319	28	11	7	3	6	5. No
5	0	0	0	0	0	8. DK
15	2	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5d_1	BM5d_1	CM5d_1	DM5d_1	EM5d_1	FM5d_1	Race: American Indian
12	1	0	1	0	0	1. Yes
358	28	11	7	4	8	5. No
5	0	0	0	0	0	8. DK
15	2	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5e_1	BM5e_1	CM5e_1	DM5e_1	EM5e_1	FM5e_1	Race: Asian
4	1	0	0	0	0	1. Yes
366	28	11	8	4	8	5. No
5	0	0	0	0	0	8. DK
15	2	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5f_1	BM5f_1	CM5f_1	DM5f_1	EM5f_1	FM5f_1	Race: Pacific Islander
2	1	0	0	0	0	1. Yes
368	28	11	8	4	8	5. No
5	0	0	0	0	0	8. DK
15	2	0	0	0	0	9. NA
Wave A Inap:						
. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners						
Wave B/C/D/E/F Inap:						
. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners						

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM8_1	BM8_1	CM8_1	DM8_1	EM8_1	FM8_1	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM9_1	BM9_1	CM9_1	DM9_1	EM9_1	FM9_1	How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
41	6	0	1	1	2	01. Spouses
12	0	0	0	0	2	02. Partners sharing a household
18	1	0	3	0	1	03. Relatives living in the same household
107	7	5	1	0	2	04. Relatives living in different households
64	6	3	1	1	1	05. Friends or acquaintances from work
113	5	3	1	2	0	06. Friends or acquaintances you have not worked with
33	5	0	1	0	0	07. Strangers before joining the new business team
1	0	0	0	0	0	08. Partners living in different households
1	0	0	0	0	0	98. DK
0	1	0	0	0	0	99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_1; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM10_1	BM10_1	CM10_1	DM10_1	EM10_1	FM10_1	What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]  SEE MASTER OCCUPATION CODES 998. DK 999. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM11_1	BM11_1	CM11_1	DM11_1	EM11_1	FM11_1	How many years of work experience has [NAME] had in the industry where the (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]  CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18] 98. DK 99. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM12_1	BM12_1	CM12_1	DM12_1	EM12_1	FM12_1	How many other businesses has [NAME] helped to start as an owner or part-owner?  CODE NUMBER OF BUSINESSES (0-95) 95. 95 or more businesses 98. DK 99. NA Wave A Inap: . Inap, 0 in AG13; 2 in AM1_1; no further key non-owners Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 0 in *G13; 2 in *M1_1; no further key non-owners

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A      B      C      D      E      F

AM16\_1 BM16\_1 CM16\_1 DM16\_1 EM16\_1 FM16\_1 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_1; 5,8-9 in AM14\_1; 5,8-9 in AM15\_1; 9998-9999 in AM16b\_1; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_1; 5,8-9 in \*M14\_1; 5,8-9 in \*M15\_1; 9998-9999 in \*M16b\_1; no further key non-owners

---

A      B      C      D      E      F

AM16a\_1 BM16a\_1 CM16a\_1 DM16a\_1 EM16a\_1 FM16a\_1 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_1; 5,8-9 in AM14\_1; 5,8-9 in AM15\_1; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_1; 5,8-9 in \*M14\_1; 5,8-9 in \*M15\_1; no further key non-owners

---

A      B      C      D      E      F

AM16b\_1 BM16b\_1 CM16b\_1 DM16b\_1 EM16b\_1 FM16b\_1 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_1; 5,8-9 in AM14\_1; 5,8-9 in AM15\_1; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_1; 5,8-9 in \*M14\_1; 5,8-9 in \*M15\_1; no further key non-owners

---

A      B      C      D      E      F

AM17\_1 BM17\_1 CM17\_1 DM17\_1 EM17\_1 FM17\_1 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_1; 9998-9999 in \*M17b\_1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_1; 9998-9999 in \*M17b\_1; no further key non-owners

---

A      B      C      D      E      F

AM17a\_1 BM17a\_1 CM17a\_1 DM17a\_1 EM17a\_1 FM17a\_1 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_1; no further key non-owners

---

A      B      C      D      E      F

AM17b\_1 BM17b\_1 CM17b\_1 DM17b\_1 EM17b\_1 FM17b\_1 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_1; no further key non-owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM1_2	BM1_2	CM1_2	DM1_2	EM1_2	FM1_2	INTERVIEWER CHECKPOINT
201	26	23	5	7	8	1. IF G15=1 --> GO TO M2
75	19	9	1	0	0	2. OTHERS --> GO TO NEXT KEY NON-OWNER M1
						Wave A Inap:
						. Inap, 0 in AG13; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; no further key non-owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM2_2	BM2_2	CM2_2	DM2_2	EM2_2	FM2_2	Is [NAME] male or female?
111	18	14	4	7	7	1. Male
90	8	8	1	0	1	2. Female
0	0	0	0	0	0	8. DK
0	0	1	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM3_2	BM3_2	CM3_2	DM3_2	EM3_2	FM3_2	How old is [NAME]?
						CODE AGE (7-95)
						97. Deceased
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5d_2	BM5d_2	CM5d_2	DM5d_2	EM5d_2	FM5d_2	Race: American Indian
6	1	1	1	0	1	1. Yes
186	23	20	4	7	7	5. No
3	1	0	0	0	0	8. DK
6	1	2	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_2 no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5e_2	BM5e_2	CM5e_2	DM5e_2	EM5e_2	FM5e_2	Race: Asian
3	0	0	0	0	0	1. Yes
189	24	21	5	7	8	5. No
3	1	0	0	0	0	8. DK
6	1	2	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5f_2	BM5f_2	CM5f_2	DM5f_2	EM5f_2	FM5f_2	Race: Pacific Islander
3	1	0	0	0	0	1. Yes
189	23	21	5	7	8	5. No
3	1	0	0	0	0	8. DK
6	1	2	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_2; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_2; no further key non-owners

---







A      B      C      D      E      F

AM11\_2 BM11\_2 CM11\_2 DM11\_2 EM11\_2 FM11\_2 How many years of work experience has [NAME] had in the industry where the (new) business will compete?  
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_2; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_2; no further key non-owners

---

A      B      C      D      E      F

AM12\_2 BM12\_2 CM12\_2 DM12\_2 EM12\_2 FM12\_2 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_2; no further key non-owners

Wave B/C/D/E/F inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_2; no further key non-owners

---



A      B      C      D      E      F

AM16\_2 BM16\_2 CM16\_2 DM16\_2 EM16\_2 FM16\_2 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_2; 5,8-9 in AM14\_2; 5,8-9 in AM15\_2; 9998-9999 in AM16b\_2; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_2; 5,8-9 in \*M14\_2; 5,8-9 in \*M15\_2; 9998-9999 in \*M16b\_2; no further key non-owners

---

A      B      C      D      E      F

AM16a\_2 BM16a\_2 CM16a\_2 DM16a\_2 EM16a\_2 FM16a\_2 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_2; 5,8-9 in AM14\_2; 5,8-9 in AM15\_2; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_2; 5,8-9 in \*M14\_2; 5,8-9 in \*M15\_2; no further key non-owners

---

A      B      C      D      E      F

AM16b\_2 BM16b\_2 CM16b\_2 DM16b\_2 EM16b\_2 FM16b\_2 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_2; 5,8-9 in AM14\_2; 5,8-9 in AM15\_2; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_2; 5,8-9 in \*M14\_2; 5,8-9 in \*M15\_2; no further key non-owners

---

A      B      C      D      E      F

AM17\_2 BM17\_2 CM17\_2 DM17\_2 EM17\_2 FM17\_2 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_2; 9998-9999 in \*M17b\_2

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_2; 9998-9999 in \*M17b\_2; no further key non-owners

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A      B      C      D      E      F

AM17a\_2 BM17a\_2 CM17a\_2 DM17a\_2 EM17a\_2 FM17a\_2 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_2

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_2; no further key non-owners

---

A      B      C      D      E      F

AM17b\_2 BM17b\_2 CM17b\_2 DM17b\_2 EM17b\_2 FM17b\_2 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_2

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_2; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM1_3	BM1_3	CM1_3	DM1_3	EM1_3	FM1_3	INTERVIEWER CHECKPOINT
106	20	16	6	3	4	1. IF G15=1 --> GO TO M2
49	13	8	2	1	0	2. OTHERS --> GO TO NEXT KEY NON-OWNER M1
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; no further key non-owners
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM2_3	BM2_3	CM2_3	DM2_3	EM2_3	FM2_3	Is [NAME] male or female?
58	10	10	4	2	1	1. Male
47	10	5	2	1	3	2. Female
1	0	0	0	0	0	8. DK
0	0	1	0	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM3_3	BM3_3	CM3_3	DM3_3	EM3_3	FM3_3	How old is [NAME]?
						CODE AGE (7-95)
						97. Deceased
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5d_3	BM5d_3	CM5d_3	DM5d_3	EM5d_3	FM5d_3	Race: American Indian
5	1	1	0	1	1	1. Yes
95	15	12	5	2	3	5. No
4	0	0	0	0	0	8. DK
2	4	3	1	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5e_3	BM5e_3	CM5e_3	DM5e_3	EM5e_3	FM5e_3	Race: Asian
4	2	1	0	0	0	1. Yes
96	14	12	5	3	4	5. No
4	0	0	0	0	0	8. DK
2	4	3	1	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM5f_3	BM5f_3	CM5f_3	DM5f_3	EM5f_3	FM5f_3	Race: Pacific Islander
2	0	0	0	0	0	1. Yes
98	16	13	5	3	4	5. No
4	0	0	0	0	0	8. DK
2	4	3	1	0	0	9. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM7_3	BM7_3	CM7_3	DM7_3	EM7_3	FM7_3	What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0	1	0	0	0	0	01. Up to eighth grade
3	0	0	0	0	0	02. Some high school
25	3	1	1	0	1	03. High school degree
4	0	0	1	0	0	04. Technical or vocational degree
12	1	2	1	0	0	05. Some college
1	1	3	2	0	0	06. Community college degree
34	9	3	1	1	1	07. Bachelors degree
2	0	1	0	1	0	08. Some graduate training
15	2	2	0	1	2	09. Masters degree
4	0	1	0	0	0	10. Law, MD, PHD, EDD, degree
6	2	2	0	0	0	98. DK
0	1	1	0	0	0	99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AM8_3	BM8_3	CM8_3	DM8_3	EM8_3	FM8_3	How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 0 in AG13; 2 in AM1_3; no further key non-owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_3; no further key non-owners

---



A      B      C      D      E      F

AM11\_3 BM11\_3 CM11\_3 DM11\_3 EM11\_3 FM11\_3 How many years of work experience has [NAME] had in the industry where the (new) business will compete?  
[ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]

CODE NUMBER OF YEARS (0-95)  
[ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_3; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_3; no further key non-owners

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A      B      C      D      E      F

AM12\_3 BM12\_3 CM12\_3 DM12\_3 EM12\_3 FM12\_3 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_3; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_3; no further key non-owners

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A      B      C      D      E      F

AM16\_3 BM16\_3 CM16\_3 DM16\_3 EM16\_3 FM16\_3 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_3; 5,8-9 in AM14\_3; 5,8-9 in AM15\_3; 9998-9999 in AM16b\_3; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_3; 5,8-9 in \*M14\_3; 5,8-9 in \*M15\_3; 9998-9999 in \*M16b\_3; no further key non-owners

---

A      B      C      D      E      F

AM16a\_3 BM16a\_3 CM16a\_3 DM16a\_3 EM16a\_3 FM16a\_3 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_3; 5,8-9 in AM14\_3; 5,8-9 in AM15\_3 no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_3; 5,8-9 in \*M14\_3; 5,8-9 in \*M15\_3; no further key non-owners

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A      B      C      D      E      F

AM16b\_3 BM16b\_3 CM16b\_3 DM16b\_3 EM16b\_3 FM16b\_3 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_3; 5,8-9 in AM14\_3; 5,8-9 in AM15\_3; no further key non-owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_3; 5,8-9 in \*M14\_3; 5,8-9 in \*M15\_3; no further key non-owners

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A      B      C      D      E      F

AM17\_3 BM17\_3 CM17\_3 DM17\_3 EM17\_3 FM17\_3 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_3; 9998-9999 in \*M17b\_3

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_3; 9998-9999 in \*M17b\_3; no further key non-owners

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A      B      C      D      E      F

AM17a\_3 BM17a\_3 CM17a\_3 DM17a\_3 EM17a\_3 FM17a\_3 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_3

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_3; no further key non-owners

---

A      B      C      D      E      F

AM17b\_3 BM17b\_3 CM17b\_3 DM17b\_3 EM17b\_3 FM17b\_3 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 0 in AG13; 2 in AM1\_3

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_3; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM1_4	CM1_4	DM1_4	EM1_4	FM1_4		INTERVIEWER CHECKPOINT
17	18	9	5	3	1.	IF G15=1 --> GO TO M2
10	6	2	0	0	2.	OTHERS --> GO TO NEXT KEY NON-OWNER M1
					.	Inap, 3 in *A50; 0 in *G13; no further key non-owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM2_4	CM2_4	DM2_4	EM2_4	FM2_4		Is [NAME] male or female?
11	11	4	2	1	1.	Male
6	7	5	3	2	2.	Female
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM3_4	CM3_4	DM3_4	EM3_4	FM3_4		How old is [NAME]?
						CODE AGE (7-95)
					97.	Deceased
					98.	DK
					99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM4_4	CM4_4	DM4_4	EM4_4	FM4_4		Is [NAME] Hispanic or Latino?
3	0	0	0	0	1.	Yes
14	18	9	5	3	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM5a_4	CM5a_4	DM5a_4	EM5a_4	FM5a_4		(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
12	13	8	3	1	1.	Yes
4	4	0	2	2	5.	No
0	0	0	0	0	8.	DK
1	1	1	0	0	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5b_4	CM5b_4	DM5b_4	EM5b_4	FM5b_4		Race:	Black/African American
3	2	0	2	2	1.	Yes	
13	15	8	3	1	5.	No	
0	0	0	0	0	8.	DK	
1	1	1	0	0	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5d_4	CM5d_4	DM5d_4	EM5d_4	FM5d_4		Race:	American Indian
2	0	0	0	1	1.	Yes	
14	17	8	5	2	5.	No	
0	0	0	0	0	8.	DK	
1	1	1	0	0	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5e_4	CM5e_4	DM5e_4	EM5e_4	FM5e_4		Race:	Asian
0	0	0	0	0	1.	Yes	
16	17	8	5	3	5.	No	
0	0	0	0	0	8.	DK	
1	1	1	0	0	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5f_4	CM5f_4	DM5f_4	EM5f_4	FM5f_4		Race:	Pacific Islander
0	1	0	1	0	1.	Yes	
16	16	8	4	3	5.	No	
0	0	0	0	0	8.	DK	
1	1	1	0	0	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5z_4	CM5z_4	DM5z_4	EM5z_4	FM5z_4		Race:	Other (specify)
0	0	0	0	0	1.	Yes	
16	16	8	5	3	5.	No	
0	1	0	0	0	8.	DK	
1	1	1	0	0	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM6_4	CM6_4	DM6_4	EM6_4	FM6_4		What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
10	6	5	1	2	1.	Married
1	1	1	2	0	2.	Living with a partner
0	1	0	0	0	3.	Separated
3	2	0	0	1	4.	Divorced
0	1	0	1	0	5.	Widowed
2	5	2	1	0	6.	Never married
0	1	1	0	0	8.	DK
1	1	0	0	0	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM7_4	CM7_4	DM7_4	EM7_4	FM7_4		What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0	0	0	0	0	01.	Up to eighth grade
1	0	0	0	0	02.	Some high school
2	2	0	1	1	03.	High school degree
0	0	0	0	0	04.	Technical or vocational degree
2	2	2	0	0	05.	Some college
2	1	2	0	0	06.	Community college degree
5	10	2	0	1	07.	Bachelors degree
0	0	0	0	0	08.	Some graduate training
0	1	1	3	0	09.	Masters degree
0	0	1	1	1	10.	Law, MD, PHD, EDD, degree
4	1	1	0	0	98.	DK
1	1	0	0	0	99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM8_4	CM8_4	DM8_4	EM8_4	FM8_4		How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
					98.	DK
					99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM9_4	CM9_4	DM9_4	EM9_4	FM9_4		How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
1	0	0	0	0	01.	Spouses
0	1	0	0	0	02.	Partners sharing a household
1	0	0	1	0	03.	Relatives living in the same household
3	3	0	0	1	04.	Relatives living in different households
3	7	4	2	1	05.	Friends or acquaintances from work
5	3	2	1	1	06.	Friends or acquaintances you have not worked with
4	4	3	1	0	07.	Strangers before joining the (new) business team
0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	98.	DK
0	0	0	0	0	99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM10_4	CM10_4	DM10_4	EM10_4	FM10_4		What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
						SEE MASTER OCCUPATION CODES
					998.	DK
					999.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM11_4	CM11_4	DM11_4	EM11_4	FM11_4		How many years of work experience has [NAME] had in the industry where the (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]
					98.	DK
					99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

---

A      B      C      D      E      F

BM12\_4 CM12\_4 DM12\_4 EM12\_4 FM12\_4 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_4;  
no further key non-owners

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A      B      C      D      E      F

BM13\_4 CM13\_4 DM13\_4 EM13\_4 FM13\_4 What was the primary contribution of [NAME] to this (new) business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?

1	0	1	1	2	01.	Financial
0	3	0	1	0	02.	Making introductions
9	5	2	3	1	03.	Providing advice
0	1	2	0	0	04.	Providing training
1	2	1	0	0	05.	Physical resources
6	3	1	0	0	06.	Business services
0	4	1	0	0	07.	Personal services
0	0	1	0	0	90.	All of the above -- NFS
0	0	0	0	0	98.	DK
0	0	0	0	0	99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

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A      B      C      D      E      F

BM14\_4 CM14\_4 DM14\_4 EM14\_4 FM14\_4 Is [NAME] an employee or an exclusive subcontractor of this (new) business?

6	9	4	1	0	1.	Yes
11	9	5	4	3	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; no further key non-owners

---

A      B      C      D      E      F

BM15\_4 CM15\_4 DM15\_4 EM15\_4 FM15\_4 Does [NAME] work for pay on the (new) business 35 hours or more per week?

1	4	1	0	0	1.	Yes
5	5	3	1	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_4; 5,8-9 in *M14_4; no further key non-owners

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A      B      C      D      E      F

BM16\_4 CM16\_4 DM16\_4 EM16\_4 FM16\_4 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_4;  
5,8-9 in \*M14\_4; 5,8-9 in \*M15\_4; 9998-  
9999 in \*M16b\_4; no further key non-  
owners

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A      B      C      D      E      F

BM16a\_4 CM16a\_4 DM16a\_4 EM16a\_4 FM16a\_4 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_4;  
5,8-9 in \*M14\_4; 5,8-9 in \*M15\_4; no  
further key non-owners

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A      B      C      D      E      F

BM16b\_4 CM16b\_4 DM16b\_4 EM16b\_4 FM16b\_4 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_4;  
5,8-9 in \*M14\_4; 5,8-9 in \*M15\_4; no  
further key non-owners

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A      B      C      D      E      F

BM17\_4 CM17\_4 DM17\_4 EM17\_4 FM17\_4 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_4;  
9998-9999 in \*M17b\_4; no further key  
non-owners

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A      B      C      D      E      F

BM17a\_4 CM17a\_4 DM17a\_4 EM17a\_4 FM17a\_4 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_4;  
no further key non-owners

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A      B      C      D      E      F

BM17b\_4 CM17b\_4 DM17b\_4 EM17b\_4 FM17b\_4 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_4;  
no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM1_5	CM1_5	DM1_5	EM1_5	FM1_5		INTERVIEWER CHECKPOINT
4	9	9	4	3		1. IF G15=1 --> GO TO M2
5	6	0	0	0		2. OTHERS --> GO TO NEXT KEY NON-OWNER M1
						. Inap, 3 in *A50; 0 in *G13; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM2_5	CM2_5	DM2_5	EM2_5	FM2_5		Is [NAME] male or female?
1	4	6	1	2		1. Male
3	5	3	2	1		2. Female
0	0	0	1	0		8. DK
0	0	0	0	0		9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM3_5	CM3_5	DM3_5	EM3_5	FM3_5		How old is [NAME]?
						CODE AGE (7-95)
						97. Deceased
						98. DK
						99. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM4_5	CM4_5	DM4_5	EM4_5	FM4_5		Is [NAME] Hispanic or Latino?
2	0	0	0	0		1. Yes
2	9	9	4	2		5. No
0	0	0	0	0		8. DK
0	0	0	0	1		9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM5a_5	CM5a_5	DM5a_5	EM5a_5	FM5a_5		(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
2	6	9	3	2		1. Yes
2	3	0	0	0		5. No
0	0	0	1	0		8. DK
0	0	0	0	1		9. NA
						. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5b_5	CM5b_5	DM5b_5	EM5b_5	FM5b_5		Race:	Black/African American
2	2	0	0	0	1.	Yes	
2	7	9	3	2	5.	No	
0	0	0	1	0	8.	DK	
0	0	0	0	1	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5d_5	CM5d_5	DM5d_5	EM5d_5	FM5d_5		Race:	American Indian
0	0	0	0	0	1.	Yes	
4	9	9	3	2	5.	No	
0	0	0	1	0	8.	DK	
0	0	0	0	1	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5e_5	CM5e_5	DM5e_5	EM5e_5	FM5e_5		Race:	Asian
0	1	0	0	0	1.	Yes	
4	8	9	3	2	5.	No	
0	0	0	1	0	8.	DK	
0	0	0	0	1	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5f_5	CM5f_5	DM5f_5	EM5f_5	FM5f_5		Race:	Pacific Islander
0	1	0	0	0	1.	Yes	
4	8	9	3	2	5.	No	
0	0	0	1	0	8.	DK	
0	0	0	0	1	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5z_5	CM5z_5	DM5z_5	EM5z_5	FM5z_5		Race:	Other (specify)
0	0	0	0	0	1.	Yes	
4	9	9	3	2	5.	No	
0	0	0	1	0	8.	DK	
0	0	0	0	1	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM6_5	CM6_5	DM6_5	EM6_5	FM6_5		What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
2	5	6	0	0	1.	Married
0	1	0	2	1	2.	Living with a partner
0	0	0	0	0	3.	Separated
1	0	2	1	1	4.	Divorced
0	1	0	0	0	5.	Widowed
1	2	0	1	0	6.	Never married
0	0	1	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM7_5	CM7_5	DM7_5	EM7_5	FM7_5		What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
1	0	0	0	0	01.	Up to eighth grade
0	0	0	0	0	02.	Some high school
1	1	2	1	0	03.	High school degree
0	1	0	0	0	04.	Technical or vocational degree
0	1	1	1	1	05.	Some college
0	0	0	0	0	06.	Community college degree
2	4	5	0	0	07.	Bachelors degree
0	0	1	0	0	08.	Some graduate training
0	1	0	1	1	09.	Masters degree
0	0	0	0	0	10.	Law, MD, PHD, EDD, degree
0	1	0	1	0	98.	DK
0	0	0	0	1	99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM8_5	CM8_5	DM8_5	EM8_5	FM8_5		How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
					98.	DK
					99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM9_5	CM9_5	DM9_5	EM9_5	FM9_5		How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
0	0	0	0	1	01.	Spouses
0	0	0	0	0	02.	Partners sharing a household
1	0	0	0	0	03.	Relatives living in the same household
0	3	0	0	0	04.	Relatives living in different households
0	3	5	3	0	05.	Friends or acquaintances from work
2	2	3	1	2	06.	Friends or acquaintances you have not worked with
1	1	1	0	0	07.	Strangers before joining the (new) business team
0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	98.	DK
0	0	0	0	0	99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM10_5	CM10_5	DM10_5	EM10_5	FM10_5		What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
						SEE MASTER OCCUPATION CODES
					998.	DK
					999.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM11_5	CM11_5	DM11_5	EM11_5	FM11_5		How many years of work experience has [NAME] had in the industry where the (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]
					98.	DK
					99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

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A      B      C      D      E      F

BM12\_5 CM12\_5 DM12\_5 EM12\_5 FM12\_5 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_5;  
no further key non-owners

A      B      C      D      E      F

BM13\_5 CM13\_5 DM13\_5 EM13\_5 FM13\_5 What was the primary contribution of [NAME] to this (new) business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?

0	1	2	0	0	01. Financial
0	1	2	1	0	02. Making introductions
2	2	1	0	1	03. Providing advice
0	2	3	2	1	04. Providing training
0	1	1	1	0	05. Physical resources
2	1	0	0	1	06. Business services
0	1	0	0	0	07. Personal services
0	0	0	0	0	90. All of the above -- NFS (Wave B Only)
0	0	0	0	0	98. DK
0	0	0	0	0	99. NA
					. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A      B      C      D      E      F

BM14\_5 CM14\_5 DM14\_5 EM14\_5 FM14\_5 Is [NAME] an employee or an exclusive subcontractor of this (new) business?

3	3	4	0	1	1. Yes
1	6	5	4	2	5. No
0	0	0	0	0	8. DK
0	0	0	0	0	9. NA
					. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; no further key non-owners

A      B      C      D      E      F

BM15\_5 CM15\_5 DM15\_5 EM15\_5 FM15\_5 Does [NAME] work for pay on the (new) business 35 hours or more per week?

0	2	0	0	0	1. Yes
3	1	4	0	1	5. No
0	0	0	0	0	8. DK
0	0	0	0	0	9. NA
					. Inap, 3 in *A50; 0 in *G13; 2 in *M1_5; 5,8-9 in *M14_5; no further key non-owners

A      B      C      D      E      F

BM16\_5 CM16\_5 DM16\_5 EM16\_5 FM16\_5 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in BA50; 0 in \*G13; 2 in \*M1\_5;  
5,8-9 in \*M14\_5; 5,8-9 in \*M15\_5; 9998-  
9999 in \*M16b\_5; no further key non-  
owners

---

A      B      C      D      E      F

BM16a\_5 CM16a\_5 DM16a\_5 EM16a\_5 FM16a\_5 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_5;  
5,8-9 in \*M14\_5; 5,8-9 in \*M15\_5; no  
further key non-owners

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A      B      C      D      E      F

BM16b\_5 CM16b\_5 DM16b\_5 EM16b\_5 FM16b\_5 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_5;  
5,8-9 in \*M14\_5; 5,8-9 in \*M15\_5; no  
further key non-owners

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A      B      C      D      E      F

BM17\_5 CM17\_5 DM17\_5 EM17\_5 FM17\_5 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_5;  
9998-9999 in \*M17b\_5; no further key  
non-owners

---

A      B      C      D      E      F

BM17a\_5 CM17a\_5 DM17a\_5 EM17a\_5 FM17a\_5 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_5;  
no further key non-owners

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A      B      C      D      E      F

BM17b\_5 CM17b\_5 DM17b\_5 EM17b\_5 FM17b\_5 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_5;  
no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM1_6	CM1_6	DM1_6	EM1_6	FM1_6		INTERVIEWER CHECKPOINT
3	2	7	2	2	1.	IF G15=1 --> GO TO M2
3	2	1	2	0	2.	OTHERS --> GO TO NEXT KEY NON-OWNER M1
					.	Inap, 3 in *A50; 0 in *G13; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM2_6	CM2_6	DM2_6	EM2_6	FM2_6		Is [NAME] male or female?
2	2	4	0	1	1.	Male
1	0	3	2	1	2.	Female
0	0	0	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM3_6	CM3_6	DM3_6	EM3_6	FM3_6		How old is [NAME]?
						CODE AGE (7-95)
					97.	Deceased
					98.	DK
					99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM4_6	CM4_6	DM4_6	EM4_6	FM4_6		Is [NAME] Hispanic or Latino?
0	0	1	0	0	1.	Yes
3	2	6	2	1	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM5a_6	CM5a_6	DM5a_6	EM5a_6	FM5a_6		(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
						Race: White
1	2	5	2	1	1.	Yes
2	0	2	0	0	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5b_6	CM5b_6	DM5b_6	EM5b_6	FM5b_6		Race:	Black/African American
2	0	0	0	0	1.	Yes	
1	2	7	2	1	5.	No	
0	0	0	0	0	8.	DK	
0	0	0	0	1	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5d_6	CM5d_6	DM5d_6	EM5d_6	FM5d_6		Race:	American Indian
0	0	0	0	0	1.	Yes	
3	2	7	2	1	5.	No	
0	0	0	0	0	8.	DK	
0	0	0	0	1	9.	NA	
					.	Inap, 3 in *A50; 0 in BG13; 2 in *M1_6;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5e_6	CM5e_6	DM5e_6	EM5e_6	FM5e_6		Race:	Asian
0	0	0	0	0	1.	Yes	
3	2	7	2	1	5.	No	
0	0	0	0	0	8.	DK	
0	0	0	0	1	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5f_6	CM5f_6	DM5f_6	EM5f_6	FM5f_6		Race:	Pacific Islander
0	0	2	0	0	1.	Yes	
3	2	5	2	1	5.	No	
0	0	0	0	0	8.	DK	
0	0	0	0	1	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BM5z_6	CM5z_6	DM5z_6	EM5z_6	FM5z_6		Race:	Other (specify)
0	0	0	0	0	1.	Yes	
3	2	7	2	1	5.	No	
0	0	0	0	0	8.	DK	
0	0	0	0	1	9.	NA	
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6;	no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM6_6	CM6_6	DM6_6	EM6_6	FM6_6		What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
2	0	7	1	0	1.	Married
0	2	0	0	1	2.	Living with a partner
0	0	0	0	0	3.	Separated
1	0	0	1	0	4.	Divorced
0	0	0	0	0	5.	Widowed
0	0	0	0	0	6.	Never married
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM7_6	CM7_6	DM7_6	EM7_6	FM7_6		What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0	0	0	0	0	01.	Up to eighth grade
0	0	0	0	0	02.	Some high school
0	1	1	1	1	03.	High school degree
1	0	1	0	0	04.	Technical or vocational degree
0	0	0	1	0	05.	Some college
0	0	1	0	0	06.	Community college degree
1	1	3	0	0	07.	Bachelors degree
0	0	0	0	0	08.	Some graduate training
1	0	1	0	0	09.	Masters degree
0	0	0	0	0	10.	Law, MD, PHD, EDD, degree
0	0	0	0	0	98.	DK
0	0	0	0	1	99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM8_6	CM8_6	DM8_6	EM8_6	FM8_6		How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
						CODE NUMBER OF YEARS (1-95)
					98.	DK
					99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM9_6	CM9_6	DM9_6	EM9_6	FM9_6		How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the (new) business team, or do you have some other type of relationship?
0	0	0	0	0	01.	Spouses
0	0	0	0	0	02.	Partners sharing a household
0	0	0	0	0	03.	Relatives living in the same household
1	0	2	0	0	04.	Relatives living in different households
0	1	3	0	0	05.	Friends or acquaintances from work
2	1	2	1	2	06.	Friends or acquaintances you have not worked with
0	0	0	1	0	07.	Strangers before joining the (new) business team
0	0	0	0	0	08.	Partners living in different households
0	0	0	0	0	98.	DK
0	0	0	0	0	99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM10_6	CM10_6	DM10_6	EM10_6	FM10_6		What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
						SEE MASTER OCCUPATION CODES
					998.	DK
					999.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BM11_6	CM11_6	DM11_6	EM11_6	FM11_6		How many years of work experience has [NAME] had in the industry where the (new) business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
						CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF KEY NON-OWNER WOULD HAVE BEEN UNDER 18]
					98.	DK
					99.	NA
					.	Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

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A      B      C      D      E      F

BM12\_6 CM12\_6 DM12\_6 EM12\_6 FM12\_6 How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_6;  
no further key non-owners

A      B      C      D      E      F

BM13\_6 CM13\_6 DM13\_6 EM13\_6 FM13\_6 What was the primary contribution of [NAME] to this (new) business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?

1	0	1	0	0	01. Financial
1	1	1	0	0	02. Making introductions
1	0	1	0	1	03. Providing advice
0	0	2	0	0	04. Providing training
0	0	2	1	1	05. Physical resources
0	1	0	1	0	06. Business services
0	0	0	0	0	07. Personal services
0	0	0	0	0	90. All of the above -- NFS (Wave B Only)
0	0	0	0	0	98. DK
0	0	0	0	0	99. NA
					. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A      B      C      D      E      F

BM14\_6 CM14\_6 DM14\_6 EM14\_6 FM14\_6 Is [NAME] an employee or an exclusive subcontractor of this (new) business?

0	0	4	1	1	1. Yes
3	2	3	0	1	5. No
0	0	0	1	0	8. DK
0	0	0	0	0	9. NA
					. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; no further key non-owners

A      B      C      D      E      F

BM15\_6 CM15\_6 DM15\_6 EM15\_6 FM15\_6 Does [NAME] work for pay on the (new) business 35 hours or more per week?

0	0	0	0	0	1. Yes
0	0	4	1	1	5. No
0	0	0	0	0	8. DK
0	0	0	0	0	9. NA
					. Inap, 3 in *A50; 0 in *G13; 2 in *M1_6; 5,8-9 in *M14_6; no further key non-owners

A      B      C      D      E      F

BM16\_6 CM16\_6 DM16\_6 EM16\_6 FM16\_6 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE  
FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO  
JAN; SPRING TO APR; SUMMER TO JUL; FALL  
TO OCT]

. Inap, 3 in \*A50; 0 in \*G13; 2 in  
\*M1\_6; 5,8-9 in \*M14\_6; 5,8-9 in  
\*M15\_6; 9998-9999 in \*M16b\_6; no  
further key non-owners

---

A      B      C      D      E      F

BM16a\_6 CM16a\_6 DM16a\_6 EM16a\_6 FM16a\_6 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_6;  
5,8-9 in \*M14\_6; 5,8-9 in \*M15\_6; no  
further key non-owners

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A      B      C      D      E      F

BM16b\_6 CM16b\_6 DM16b\_6 EM16b\_6 FM16b\_6 In what month and year did [NAME] begin working for pay 35 hours or more per week on this (new) business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_6;  
5,8-9 in \*M14\_6; 5,8-9 in \*M15\_6; no  
further key non-owners

---

A      B      C      D      E      F

BM17\_6 CM17\_6 DM17\_6 EM17\_6 FM17\_6 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE  
FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO  
JAN; SPRING TO APR; SUMMER TO JUL; FALL  
TO OCT]

. Inap, 3 in \*A50; 0 in \*G13; 2 in  
\*M1\_6; 9998-9999 in \*M17b\_6; no  
further key non-owners

---

A      B      C      D      E      F

BM17a\_6 CM17a\_6 DM17a\_6 EM17a\_6 FM17a\_6 In what month and year did [NAME] begin working a distinctive contribution to the (new) business?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_6;  
no further key non-owners

---

A      B      C      D      E      F

BM17b\_6 CM17b\_6 DM17b\_6 EM17b\_6 FM17b\_6 In what month and year did [NAME] begin working a distinctive contribution to the new business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

. Inap, 3 in \*A50; 0 in \*G13; 2 in \*M1\_6;  
no further key non-owners

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## SECTION N: HELPER DEMOGRAPHICS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN1_1					INTERVIEWER CHECKPOINT
318					1. IF G20=1 --> GO TO N2
109					2. OTHERS --> GO TO NEXT HELPER N1
					. Inap, 0 in AG18; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN2_1					Is [NAME] male or female?
186					1. Male
132					2. Female
0					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN3_1					How old is [NAME]?
					CODE AGE (7-95)
					97. Deceased
					98. DK
					99. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN4_1					Is [NAME] Hispanic or Latino?
19					1. Yes
296					5. No
1					8. DK
2					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN5a_1					(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
					Race: White
235					1. Yes
69					5. No
2					8. DK
12					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers
<hr/>					

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN5b_1					Race: Black/African American
45					1. Yes
259					5. No
2					8. DK
12					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN5d_1					Race: American Indian
17					1. Yes
288					5. No
2					8. DK
11					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN5e_1					Race: Asian
9					1. Yes
295					5. No
2					8. DK
12					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN5f_1					Race: Pacific Islander
4					1. Yes
300					5. No
2					8. DK
12					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN5z_1					Race: Other (specify)
0					1. Yes
304					5. No
2					8. DK
12					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN6_1					What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
188					1. Married
24					2. Living with a partner
3					3. Separated
28					4. Divorced
16					5. Widowed
50					6. Never married
7					8. DK
2					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN7_1					What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
3					01. Up to eighth grade
14					02. Some high school
92					03. High school degree
9					04. Technical or vocational degree
39					05. Some college
11					06. Community college degree
71					07. Bachelors degree
3					08. Some graduate training
38					09. Masters degree
8					10. Law, MD, PHD, EDD, degree
29					98. DK
1					99. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN8_1					How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
					CODE NUMBER OF YEARS (1-95)
					98. DK
					99. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN9_1					How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?
23					01. Spouses
3					02. Partners sharing a household
19					03. Relatives living in the same household
83					04. Relatives living in different households
74					05. Friends or acquaintances from work
88					06. Friends or acquaintances you have not worked with
24					07. Strangers before joining the new business team
1					08. Partners living in different households
0					98. DK
3					99. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN10_1					What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
					SEE MASTER OCCUPATION CODES
					998. DK
					999. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN11_1					How many years of work experience has [NAME] had in the industry where the new business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
					CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF HELPER WOULD HAVE BEEN UNDER 18]
					98. DK
					99. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN12_1					How many other businesses has [NAME] helped to start as an owner or part-owner?
					CODE NUMBER OF BUSINESSES (0-95)
					95. 95 or more businesses
					98. DK
					99. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN13_1					What was the primary contribution of [NAME] to this new business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
22					01. Financial
12					02. Making introductions
183					03. Providing advice
30					04. Providing training
20					05. Physical resources
29					06. Business services
20					07. Personal services
0					90. All of the above -- NFS
1					98. DK
1					99. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN14_1					Is [NAME] an employee or an exclusive subcontractor of this new business?
50					1. Yes
266					5. No
1					8. DK
1					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; no further helpers

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN15_1					Does [NAME] work for pay on the new business 35 hours or more per week?
14					1. Yes
36					5. No
0					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_1; 5,8-9 in AN14_1; no further helpers

---

A      B      C      D      E      F

AN16\_1

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.

[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]

.      Inap, 0 in AG18; 2 in AN1\_1; 5,8-9 in AN14\_1; 5,8-9 in AN15\_1; 9998-9999 in AN16b\_1; no further helpers

---

A      B      C      D      E      F

AN16a\_1

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

CODE MONTH (01-12)

13.      Winter

14.      Spring

15.      Summer

16.      Fall

98.      DK

99.      NA

.      Inap, 0 in AG18; 2 in AN1\_1; 5,8-9 in AN14\_1; 5,8-9 in AN15\_1; no further helpers

---

A      B      C      D      E      F

AN16b\_1

In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

.      Inap, 0 in AG18; 2 in AN1\_1; 5,8-9 in AN14\_1; 5,8-9 in AN15\_1; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN1_2					INTERVIEWER CHECKPOINT
186					1. IF G20=1 --> GO TO N2
71					2. OTHERS --> GO TO NEXT HELPER N1
					. Inap, 0 in AG18; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN2_2					Is [NAME] male or female?
107					1. Male
79					2. Female
0					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN3_2					How old is [NAME]?
					CODE AGE (7-95)
					97. Deceased
					98. DK
					99. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN4_2					Is [NAME] Hispanic or Latino?
15					1. Yes
171					5. No
0					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN5a_2					(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
					Race: White
142					1. Yes
37					5. No
2					8. DK
5					9. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5b_2						Race: Black/African American
28						1. Yes
151						5. No
2						8. DK
5						9. NA
						. Inap, 0 in AG18; 2 in AN1_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5d_2						Race: American Indian
10						1. Yes
169						5. No
2						8. DK
5						9. NA
						. Inap, 0 in AG18; 2 in AN1_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5e_2						Race: Asian
5						1. Yes
174						5. No
2						8. DK
5						9. NA
						. Inap, 0 in AG18; 2 in AN1_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5f_2						Race: Pacific Islander
2						1. Yes
177						5. No
2						8. DK
5						9. NA
						. Inap, 0 in AG18; 2 in AN1_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5z_2						Race: Other (specify)
0						1. Yes
180						5. No
2						8. DK
4						9. NA
						. Inap, 0 in AG18; 2 in AN1_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN6_2					What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
100					1. Married
17					2. Living with a partner
4					3. Separated
16					4. Divorced
7					5. Widowed
37					6. Never married
5					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN7_2					What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
4					01. Up to eighth grade
6					02. Some high school
58					03. High school degree
4					04. Technical or vocational degree
18					05. Some college
6					06. Community college degree
47					07. Bachelors degree
1					08. Some graduate training
16					09. Masters degree
4					10. Law, MD, PHD, EDD, degree
22					98. DK
0					99. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN8_2					How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
					CODE NUMBER OF YEARS (1-95)
					98. DK
					99. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers
<hr/>					

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN9_2					How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?
7					01. Spouses
3					02. Partners sharing a household
11					03. Relatives living in the same household
46					04. Relatives living in different households
36					05. Friends or acquaintances from work
59					06. Friends or acquaintances you have not worked with
18					07. Strangers before joining the new business team
4					08. Partners living in different households
1					98. DK
1					99. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN10_2					What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
					SEE MASTER OCCUPATION CODES
					998. DK
					999. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN11_2					How many years of work experience has [NAME] had in the industry where the new business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
					CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF HELPER WOULD HAVE BEEN UNDER 18]
					98. DK
					99. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN12_2					How many other businesses has [NAME] helped to start as an owner or part-owner?
					CODE NUMBER OF BUSINESSES (0-95)
					95. 95 or more businesses
					98. DK
					99. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN13_2					What was the primary contribution of [NAME] to this new business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?
6					01. Financial
20					02. Making introductions
98					03. Providing advice
13					04. Providing training
14					05. Physical resources
12					06. Business services
21					07. Personal services
2					90. All of the above -- NFS
0					98. DK
0					99. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN14_2					Is [NAME] an employee or an exclusive subcontractor of this new business?
24					1. Yes
162					5. No
0					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN15_2					Does [NAME] work for pay on the new business 35 hours or more per week?
6					1. Yes
18					5. No
0					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN16_2					<p>In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?</p> <p>SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; 5,8-9 in AN15_2; 9998-9999 in AN16b_2; no further helpers</p>

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN16a_2					<p>In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?</p> <p>CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; 5,8-9 in AN15_2; no further helpers</p>

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN16b_2					<p>In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?</p> <p>CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 0 in AG18; 2 in AN1_2; 5,8-9 in AN14_2; 5,8-9 in AN15_2; no further helpers</p>

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN1_3					INTERVIEWER CHECKPOINT
88					1. IF G20=1 --> GO TO N2
43					2. OTHERS --> GO TO NEXT HELPER N1
					. Inap, 0 in AG18; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN2_3					Is [NAME] male or female?
52					1. Male
36					2. Female
0					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN3_3					How old is [NAME]?
					CODE AGE (7-95)
					97. Deceased
					98. DK
					99. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN4_3					Is [NAME] Hispanic or Latino?
9					1. Yes
79					5. No
0					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN5a_3					(In addition to being Hispanic or Latino,) Is [NAME] White, Black or African American, American Indian, Asian, Pacific Islander, or is [NAME] of mixed racial background?
					Race: White
69					1. Yes
15					5. No
1					8. DK
3					9. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5b_3						Race: Black/African American
11						1. Yes
73						5. No
1						8. DK
3						9. NA
						. Inap, 0 in AG18; 2 in AN1_3; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5d_3						Race: American Indian
4						1. Yes
80						5. No
1						8. DK
3						9. NA
						. Inap, 0 in AG18; 2 in AN1_3; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5e_3						Race: Asian
1						1. Yes
83						5. No
1						8. DK
3						9. NA
						. Inap, 0 in AG18; 2 in AN1_3; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5f_3						Race: Pacific Islander
1						1. Yes
84						5. No
1						8. DK
2						9. NA
						. Inap, 0 in AG18; 2 in AN1_3; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AN5z_3						Race: Other (specify)
0						1. Yes
85						5. No
1						8. DK
2						9. NA
						. Inap, 0 in AG18; 2 in AN1_3; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN6_3					What is [NAME]'S current marital status or living arrangement -- is [NAME] married, living with a partner but not married, separated, divorced, widowed, or never married?
46					1. Married
3					2. Living with a partner
0					3. Separated
10					4. Divorced
2					5. Widowed
24					6. Never married
3					8. DK
0					9. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN7_3					What is the highest level of education [NAME] has completed -- (up to the eighth grade, some high school, high school degree, technical or vocational degree, some college, community college degree, a bachelor's degree, some graduate training, a master's degree, or a law degree, medical degree, or Doctorate?)
0					01. Up to eighth grade
4					02. Some high school
27					03. High school degree
2					04. Technical or vocational degree
14					05. Some college
2					06. Community college degree
22					07. Bachelors degree
1					08. Some graduate training
8					09. Masters degree
1					10. Law, MD, PHD, EDD, degree
7					98. DK
0					99. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN8_3					How many years have you known [NAME]? [ENTER "1" FOR LESS THAN ONE YEAR]
					CODE NUMBER OF YEARS (1-95)
					98. DK
					99. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN9_3					How would you describe your relationship with [NAME] -- are you spouses, partners sharing a household, relatives living in the same household, relatives living in different households, friends or acquaintances from work, friends or acquaintances you have not worked with, strangers before joining the new business team, or do you have some other type of relationship?
2					01. Spouses
1					02. Partners sharing a household
4					03. Relatives living in the same household
23					04. Relatives living in different households
20					05. Friends or acquaintances from work
32					06. Friends or acquaintances you have not worked with
6					07. Strangers before joining the new business team
0					08. Partners living in different households
0					98. DK
0					99. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN10_3					What is [NAME's] primary occupation? -- 2000 OCC 3-DIGIT CODES [IF RETIRED: What was [NAME's] primary occupation?]
					SEE MASTER OCCUPATION CODES
					998. DK
					999. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN11_3					How many years of work experience has [NAME] had in the industry where the new business will compete? [ENTER "1" FOR ONE YEAR OR LESS, EXCLUDING ZERO]
					CODE NUMBER OF YEARS (0-95) [ANSWER VERIFIED IF HELPER WOULD HAVE BEEN UNDER 18]
					98. DK
					99. NA
					. Inap, 0 in AG18; 2 in AN1_3; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN12_3					How many other businesses has [NAME] helped to start as an owner or part-owner?

CODE NUMBER OF BUSINESSES (0-95)

95. 95 or more businesses

98. DK

99. NA

. Inap, 0 in AG18; 2 in AN1\_3; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN13_3					What was the primary contribution of [NAME] to this new business -- would you say it was financial, making introductions, providing advice, providing training, physical resources, business services, personal services or what?

2

01. Financial

7

02. Making introductions

42

03. Providing advice

8

04. Providing training

4

05. Physical resources

6

06. Business services

18

07. Personal services

1

90. All of the above -- NFS

0

98. DK

0

99. NA

. Inap, 0 in AG18; 2 in AN1\_3; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN14_3					Is [NAME] an employee or an exclusive subcontractor of this new business?

10

1. Yes

78

5. No

0

8. DK

0

9. NA

. Inap, 0 in AG18; 2 in AN1\_3; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN15_3					Does [NAME] work for pay on the new business 35 hours or more per week?

3

1. Yes

7

5. No

0

8. DK

0

9. NA

. Inap, 0 in AG18; 2 in AN1\_3; 5,8-9 in AN14\_3; no further helpers

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN16_3					In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?  SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8. [DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT] . Inap, 0 in AG18; 2 in AN1_3; 5,8-9 in AN14_3; 5,8-9 in AN15_3; 9998-9999 in AN16b_3; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN16a_3					In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?  CODE MONTH (01-12) 13. Winter 14. Spring 15. Summer 16. Fall 98. DK 99. NA . Inap, 0 in AG18; 2 in AN1_3; 5,8-9 in AN14_3; 5,8-9 in AN15_3; no further helpers

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AN16b_3					In what month and year did [NAME] begin working for pay 35 hours or more per week on this new business?  CODE FOUR DIGIT YEAR 9998. DK 9999. NA . Inap, 0 in AG18; 2 in AN1_3; 5,8-9 in AN14_3; 5,8-9 in AN15_3; no further helpers

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**SECTION P: COMMUNITY RESOURCES**

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP1				EP1	FP1	Now I would like to talk to you about the community in which you now live. Please tell me whether you agree or disagree with the following statements.
						The social norms and culture of the community where you live are highly supportive of success achieved through one's own personal efforts. Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?
309				101	83	1. Strongly agree
553				165	147	2. Agree
214				68	62	3. Neither
89				32	22	4. Disagree
46				8	6	5. Strongly disagree
2				1	0	8. DK
1				1	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP2				EP2	FP2	The social norms and culture of your community emphasize self-sufficiency, autonomy, and personal initiative. Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?
286				97	83	1. Strongly agree
597				187	157	2. Agree
197				57	49	3. Neither
101				26	27	4. Disagree
30				8	4	5. Strongly disagree
3				0	0	8. DK
0				1	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP3				EP3	FP3	The social norms and culture of your community encourage entrepreneurial risk-taking. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
231				69	62	1. Strongly agree
559				163	153	2. Agree
189				62	44	3. Neither
176				65	56	4. Disagree
50				15	5	5. Strongly disagree
9				1	0	8. DK
0				1	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP4				EP4	FP4	The social norms and culture of your community encourage creativity and innovativeness. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
250				89	71	1. Strongly agree
599				175	153	2. Agree
161				53	51	3. Neither
156				47	41	4. Disagree
44				11	4	5. Strongly disagree
4				0	0	8. DK
0				1	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP5				EP5	FP5	The social norms and culture of your community emphasize the responsibility that the individual has in managing his or her own life. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
306				112	82	1. Strongly agree
677				194	193	2. Agree
128				43	33	3. Neither
74				21	10	4. Disagree
25				5	2	5. Strongly disagree
4				0	0	8. DK
0				1	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP6				EP6	FP6	Young people in your community are encouraged to be independent and start their own businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree)?
138				38	41	1. Strongly agree
427				141	119	2. Agree
261				79	70	3. Neither
276				88	77	4. Disagree
92				26	13	5. Strongly disagree
20				4	0	8. DK
0				0	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AP7				EP7	FP7 State and local governments in your community provide good support for those starting (new) businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
95				27	20 1. Strongly agree
457				112	101 2. Agree
246				86	64 3. Neither
306				109	107 4. Disagree
85				39	28 5. Strongly disagree
24				3	0 8. DK
1				0	0 9. NA
					Wave E/F Inap:
					. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AP8				EP8	FP8 Bankers and other investors in your community go out of their way to help (new) businesses get started. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
61				13	12 1. Strongly agree
349				87	73 2. Agree
314				84	70 3. Neither
352				129	124 4. Disagree
105				61	40 5. Strongly disagree
33				2	1 8. DK
0				0	0 9. NA
					Wave E/F Inap:
					. Inap, 3 in *A50

[illegible]

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP10				EP10	FP10	Many of your friends have started (new) businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
77				26	22	1. Strongly agree
426				137	126	2. Agree
152				37	37	3. Neither
473				150	123	4. Disagree
77				25	12	5. Strongly disagree
9				1	0	8. DK
0				0	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP11				EP11	FP11	Many of your relatives have started (new) businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
94				21	14	1. Strongly agree
365				88	92	2. Agree
124				31	28	3. Neither
529				196	165	4. Disagree
97				40	19	5. Strongly disagree
5				0	0	8. DK
0				0	2	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AP12				EP12	FP12	Most of the leaders in your community are people who own their own businesses. (Would you say you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
156				46	32	1. Strongly agree
534				185	164	2. Agree
184				51	57	3. Neither
283				76	63	4. Disagree
33				15	4	5. Strongly disagree
24				3	0	8. DK
0				0	0	9. NA
						Wave E/F Inap:
						. Inap, 3 in *A50

## SECTION Q: START-UP INVESTMENTS, DEBTS AND NET WORTH

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ1						INTERVIEWER CHECKPOINT
366						1. IF BUSINESS IS LEGAL ENTITY (C2=1) --> GO TO Q2
848						2. OTHERS --> GO TO Q3

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ1x	CQ1x	DQ1x	EQ1x	FQ1x	INTERVIEWER CHECKPOINT
	241	250	215	216	194	1. IF NEW FIRM OR ACTIVE START-UP (A50=1 OR 2) AND BUSINESS <u>WAS</u> A LEGAL ENTITY (*C2=1) --> GO TO NEXT SECTION
	387	248	169	137	108	2. IF NEW FIRM OR ACTIVE START-UP (A50=1 OR 2) AND BUSINESS WAS <u>NOT</u> LEGAL ENTITY (*C2/C2=5/DK/NA) --> GO TO Q3
	113	57	31	23	18	3. IF NEW FIRM OR ACTIVE START-UP (A50=1 OR 2) AND BUSINESS IS <u>NOW</u> A LEGAL ENTITY (C2=1) --> GO TO Q2
						. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BQ4x_1	CQ4x_1	DQ4x_1	EQ4x_1	FQ4x_1	INTERVIEWER CHECKPOINT
BQ4x_2	CQ4x_2	DQ4x_2	EQ4x_2	FQ4x_2	
BQ4x_3	CQ4x_3	DQ4x_3	EQ4x_3	FQ4x_3	1. IF OLD OWNER DELETED (G4c=NO) --> GO
BQ4x_4	CQ4x_4	DQ4x_4	EQ4x_4	FQ4x_4	TO NEXT OWNER/SECTION
BQ4x_5	CQ4x_5	DQ4x_5	EQ4x_5	FQ4x_5	2. IF OLD OWNER STILL AN OWNER
BQ4x_6	CQ4x_6	DQ4x_6	EQ4x_6	FQ4x_6	(G4c=YES/DK/NA) AND PERSONAL SAVING
		DQ4x_7	EQ4x_7	FQ4x_7	AMOUNT <u>NOT</u> MISSING --> GO TO Q4c
		DQ4x_8	EQ4x_8	FQ4x_8	3. IF OLD OWNER STILL AN OWNER
		DQ4x_9	EQ4x_9	FQ4x_9	(G4c=YES/DK/NA) AND PERSONAL SAVING
		DQ4x_10	EQ4x_10	FQ4x_10	AMOUNT IS MISSING (*Q4=DK/NA/EMPTY)
					--> GO TO Q4
					4. IF NEW OWNER --> GO TO Q4
					. Inap, 3 in *A50; 1 in *Q1x; no further
					owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BQ4c_1	CQ4c_1	DQ4c_1	EQ4c_1	FQ4c_1	In the last interview, you stated that
BQ4c_2	CQ4c_2	DQ4c_2	EQ4c_2	FQ4c_2	(you/[NAME]) had provided [\$*Q4] to the
BQ4c_3	CQ4c_3	DQ4c_3	EQ4c_3	FQ4c_3	(new) business from (your/their) personal
BQ4c_4	CQ4c_4	DQ4c_4	EQ4c_4	FQ4c_4	savings and other personal sources (before
BQ4c_5	CQ4c_5	DQ4c_5	EQ4c_5	FQ4c_5	it was registered as a [*C1/C1]). Is this
BQ4c_6	CQ4c_6	DQ4c_6	EQ4c_6	FQ4c_6	still correct (or (have/has) (you/[NAME])
		DQ4c_7	EQ4c_7	FQ4c_7	contributed more from (your/their)
		DQ4c_8	EQ4c_8	FQ4c_8	personal savings) (before the (new)
		DQ4c_9	EQ4c_9	FQ4c_9	business was registered as a [*C1/C1])?
		DQ4c_10	EQ4c_10	FQ4c_10	
					1. Yes, correct
					2. No, incorrect (if vol.)
					5. Contributed more funds
					8. DK
					9. NA
					. Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in
					*Q4x_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ5x_1	CQ5x_1	DQ5x_1	EQ5x_1	FQ5x_1	INTERVIEWER CHECKPOINT	
BQ5x_2	CQ5x_2	DQ5x_2	EQ5x_2	FQ5x_2		
BQ5x_3	CQ5x_3	DQ5x_3	EQ5x_3	FQ5x_3	1.	IF OLD OWNER DELETED (G4c=NO) --> GO TO NEXT SECTION
BQ5x_4	CQ5x_4	DQ5x_4	EQ5x_4	FQ5x_4	2.	IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND PERSONAL LOAN FROM FAMILY <u>NOT</u> MISSING --> GO TO Q5c
BQ5x_5	CQ5x_5	DQ5x_5	EQ5x_5	FQ5x_5	3.	IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND PERSONAL LOAN FROM FAMILY IS MISSING (*Q5=DK/NA/EMPTY) --> GO TO Q5
BQ5x_6	CQ5x_6	DQ5x_6	EQ5x_6	FQ5x_6	4.	IF NEW OWNER --> GO TO Q5
		DQ5x_7	EQ5x_7	FQ5x_7	.	Inap, 3 in *A50; 1 in *Q1x; no further owners
		DQ5x_8	EQ5x_8	FQ5x_8		
		DQ5x_9	EQ5x_9	FQ5x_9		
		DQ5x_10	EQ5x_10	FQ5x_10		

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ5c_1	CQ5c_1	DQ5c_1	EQ5c_1	FQ5c_1	(In the last interview, you stated that)	
BQ5c_2	CQ5c_2	DQ5c_2	EQ5c_2	FQ5c_2	[\$*Q5] was provided to the (new) business	
BQ5c_3	CQ5c_3	DQ5c_3	EQ5c_3	FQ5c_3	from personal loans received by	
BQ5c_4	CQ5c_4	DQ5c_4	EQ5c_4	FQ5c_4	(you/[NAME]) from (your/their) family	
BQ5c_5	CQ5c_5	DQ5c_5	EQ5c_5	FQ5c_5	members or relatives (before it was	
BQ5c_6	CQ5c_6	DQ5c_6	EQ5c_6	FQ5c_6	registered as a [*C1/C1]). Is this still	
		DQ5c_7	EQ5c_7	FQ5c_7	correct (or (have/has) (you/[NAME])	
		DQ5c_8	EQ5c_8	FQ5c_8	contributed more from personal family	
		DQ5c_9	EQ5c_9	FQ5c_9	loans) (before the (new) business was	
		DQ5c_10	EQ5c_10	FQ5c_10	registered as a [*C1/C1])?	
					1.	Yes, correct
					2.	No, incorrect (if vol.)
					5.	Contributed more funds
					8.	DK
					9.	NA
					.	Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in *Q5x_n; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ5_1	BQ5_1	CQ5_1	DQ5_1	EQ5_1	FQ5_1	Wave A:
AQ5_2	BQ5_2	CQ5_2	DQ5_2	EQ5_2	FQ5_2	What is the dollar amount provided that came
AQ5_3	BQ5_3	CQ5_3	DQ5_3	EQ5_3	FQ5_3	from personal loans received by (you/[NAME])
AQ5_4	BQ5_4	CQ5_4	DQ5_4	EQ5_4	FQ5_4	from (your/their) family members and relatives
AQ5_5	BQ5_5	CQ5_5	DQ5_5	EQ5_5	FQ5_5	(before the business was registered as a
	BQ5_6	CQ5_6	DQ5_6	EQ5_6	FQ5_6	[C1])?
			DQ5_7	EQ5_7	FQ5_7	
			DQ5_8	EQ5_8	FQ5_8	
			DQ5_9	EQ5_9	FQ5_9	Wave B/C/D/E/F:
			DQ5_10	EQ5_10	FQ5_10	What is the <u>total</u> dollar amount provided that
						came from personal loans received by
						(you/[NAME]) from family members or
						relatives(, including the [\$*Q5] you reported
						last year,) (before the (new) business was
						registered as a [*C1/C1])?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x; 1 in *Q5x_n;
						1,8-9 in *Q5c_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BQ6x_1	CQ6x_1	DQ6x_1	EQ6x_1	FQ6x_1	INTERVIEWER CHECKPOINT
BQ6x_2	CQ6x_2	DQ6x_2	EQ6x_2	FQ6x_2	
BQ6x_3	CQ6x_3	DQ6x_3	EQ6x_3	FQ6x_3	
BQ6x_4	CQ6x_4	DQ6x_4	EQ6x_4	FQ6x_4	1. IF OLD OWNER DELETED (G4c=NO) --> GO
BQ6x_5	CQ6x_5	DQ6x_5	EQ6x_5	FQ6x_5	TO NEXT SECTION
BQ6x_6	CQ6x_6	DQ6x_6	EQ6x_6	FQ6x_6	2. IF OLD OWNER STILL AN OWNER
		DQ6x_7	EQ6x_7	FQ6x_7	(G4c=YES/DK/NA) AND PERSONAL LOAN
		DQ6x_8	EQ6x_8	FQ6x_8	FROM FRIEND AMOUNT <u>NOT</u> MISSING -->
		DQ6x_9	EQ6x_9	FQ6x_9	GO TO Q6c
		DQ6x_10	EQ6x_10	FQ6x_10	3. IF OLD OWNER STILL AN OWNER
					(G4c=YES/DK/NA) AND PERSONAL LOAN
					FROM FRIEND AMOUNT IS MISSING
					(*Q6=DK/NA/EMPTY) --> GO TO Q6
					4. IF NEW OWNER --> GO TO Q6
					. Inap, 3 in *A50; 1 in *Q1x; no
					further owners
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
BQ6c_1	CQ6c_1	DQ6c_1	EQ6c_1	FQ6c_1	(In the last interview, you stated that)
BQ6c_2	CQ6c_2	DQ6c_2	EQ6c_2	FQ6c_2	[\$*Q6] was provided to the (new) business
BQ6c_3	CQ6c_3	DQ6c_3	EQ6c_3	FQ6c_3	from personal loans received by
BQ6c_4	CQ6c_4	DQ6c_4	EQ6c_4	FQ6c_4	(you/[NAME]) from (your/their) friends,
BQ6c_5	CQ6c_5	DQ6c_5	EQ6c_5	FQ6c_5	employers or work colleagues (before it
BQ6c_6	CQ6c_6	DQ6c_6	EQ6c_6	FQ6c_6	was registered as a [*C1/C1]). Is this
		DQ6c_7	EQ6c_7	FQ6c_7	still correct (or (have/has) (you/[NAME]))
		DQ6c_8	EQ6c_8	FQ6c_8	contributed more from loans from friends,
		DQ6c_9	EQ6c_9	FQ6c_9	employers or work colleagues) (before the
		DQ6c_10	EQ6c_10	FQ6c_10	(new) business was registered as a
					[*C1/C1])?
					1. Yes, correct
					2. No, incorrect (if vol.)
					5. Contributed more funds
					8. DK
					9. NA
					. Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in
					*Q6x_n; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ6_1	BQ6_1	CQ6_1	DQ6_1	EQ6_1	FQ6_1	Wave A:
AQ6_2	BQ6_2	CQ6_2	DQ6_2	EQ6_2	FQ6_2	(What is the dollar amount provided that came)
AQ6_3	BQ6_3	CQ6_3	DQ6_3	EQ6_3	FQ6_3	from personal loans received by (you/[NAME])
AQ6_4	BQ6_4	CQ6_4	DQ6_4	EQ6_4	FQ6_4	from (your/their) friends, employers or work
AQ6_5	BQ6_5	CQ6_5	DQ6_5	EQ6_5	FQ6_5	colleagues (before the business was registered
	BQ6_6	CQ6_6	DQ6_6	EQ6_6	FQ6_6	as a [C1])?
			DQ6_7	EQ6_7	FQ6_7	
			DQ6_8	EQ6_8	FQ6_8	
			DQ6_9	EQ6_9	FQ6_9	Wave B/C/D/E/F:
			DQ6_10	EQ6_10	FQ6_10	What is the <u>total</u> dollar amount provided that
						came from personal loans received by
						(you/[NAME]) from friends, employers or work
						colleagues(, including the [\$*Q6] you reported
						last year,) (before the (new) business was
						registered as a [*C1/C1])?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x; 1 in *Q6x_n;
						1,8-9 in *Q6c_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ7x_1	CQ7x_1	DQ7x_1	EQ7x_1	FQ7x_1		INTERVIEWER CHECKPOINT
BQ7x_2	CQ7x_2	DQ7x_2	EQ7x_2	FQ7x_2		
BQ7x_3	CQ7x_3	DQ7x_3	EQ7x_3	FQ7x_3		
BQ7x_4	CQ7x_4	DQ7x_4	EQ7x_4	FQ7x_4		1. IF OLD OWNER DELETED (G4c=NO) --> GO TO NEXT SECTION
BQ7x_5	CQ7x_5	DQ7x_5	EQ7x_5	FQ7x_5		2. IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND CREDIT CARD LOAN AMOUNT <u>NOT</u> MISSING --> GO TO Q7c
BQ7x_6	CQ7x_6	DQ7x_6	EQ7x_6	FQ7x_6		3. IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND CREDIT CARD LOAN AMOUNT IS MISSING (*Q7=DK/NA/EMPTY) --> GO TO Q7
		DQ7x_7	EQ7x_7	FQ7x_7		4. IF NEW OWNER --> GO TO Q7
		DQ7x_8	EQ7x_8	FQ7x_8		. Inap, 3 in *A50; 1 in *Q1x; no further owners
		DQ7x_9	EQ7x_9	FQ7x_9		
		DQ7x_10	EQ7x_10	FQ7x_10		

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ7c_1	CQ7c_1	DQ7c_1	EQ7c_1	FQ7c_1		(In the last interview, you stated that)
BQ7c_2	CQ7c_2	DQ7c_2	EQ7c_2	FQ7c_2		[\$*Q7] was provided to the (new) business
BQ7c_3	CQ7c_3	DQ7c_3	EQ7c_3	FQ7c_3		from credit card loans by (you/ [NAME])
BQ7c_4	CQ7c_4	DQ7c_4	EQ7c_4	FQ7c_4		(before it was registered as a [*C1/C1]).
BQ7c_5	CQ7c_5	DQ7c_5	EQ7c_5	FQ7c_5		Is this still correct (or (have/has)
BQ7c_6	CQ7c_6	DQ7c_6	EQ7c_6	FQ7c_6		(you/[NAME]) contributed more from credit
		DQ7c_7	EQ7c_7	FQ7c_7		card loans) (before it was registered as a
		DQ7c_8	EQ7c_8	FQ7c_8		[*C1/C1])?
		DQ7c_9	EQ7c_9	FQ7c_9		
		DQ7c_10	EQ7c_10	FQ7c_10		
						1. Yes, correct
						2. No, incorrect (if vol.)
						5. Contributed more funds
						8. DK
						9. NA
						. Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in *Q7x_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ7_1	BQ7_1	CQ7_1	DQ7_1	EQ7_1	FQ7_1	Wave A:
AQ7_2	BQ7_2	CQ7_2	DQ7_2	EQ7_2	FQ7_2	(What is the dollar amount provided that came)
AQ7_3	BQ7_3	CQ7_3	DQ7_3	EQ7_3	FQ7_3	from credit card loans to (you/[NAME]) (before
AQ7_4	BQ7_4	CQ7_4	DQ7_4	EQ7_4	FQ7_4	the business was registered as a [C1])?
AQ7_5	BQ7_5	CQ7_5	DQ7_5	EQ7_5	FQ7_5	
	BQ7_6	CQ7_6	DQ7_6	EQ7_6	FQ7_6	Wave B/C/D/E/F:
			DQ7_7	EQ7_7	FQ7_7	(What is the <u>total</u> dollar amount provided that
			DQ7_8	EQ7_8	FQ7_8	came) from credit card loans to (you/[NAME])(,
			DQ7_9	EQ7_9	FQ7_9	including the [\$*Q7] you reported last year,)
			DQ7_10	EQ7_10	FQ7_10	(before the (new) business was registered as a
						[*C1/C1])?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x; 1 in *Q7x_n;
						1,8-9 in *Q7c_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ8x_1	CQ8x_1	DQ8x_1	EQ8x_1	FQ8x_1		INTERVIEWER CHECKPOINT
BQ8x_2	CQ8x_2	DQ8x_2	EQ8x_2	FQ8x_2		
BQ8x_3	CQ8x_3	DQ8x_3	EQ8x_3	FQ8x_3		
BQ8x_4	CQ8x_4	DQ8x_4	EQ8x_4	FQ8x_4		1. IF OLD OWNER DELETED (G4c=NO) --> GO
BQ8x_5	CQ8x_5	DQ8x_5	EQ8x_5	FQ8x_5		TO NEXT SECTION
BQ8x_6	CQ8x_6	DQ8x_6	EQ8x_6	FQ8x_6		2. IF OLD OWNER STILL AN OWNER
		DQ8x_7	EQ8x_7	FQ8x_7		(G4c=YES/DK/NA) AND PERSONAL LOAN
		DQ8x_8	EQ8x_8	FQ8x_8		FROM BANK AMOUNT <u>NOT</u> MISSING --> GO
		DQ8x_9	EQ8x_9	FQ8x_9		TO Q8c
		DQ8x_10	EQ8x_10	FQ8x_10		3. IF OLD OWNER STILL AN OWNER
						(G4c=YES/DK/NA) AND PERSONAL LOAN
						FROM BANK AMOUNT IS MISSING
						(*Q8=DK/NA/EMPTY) --> GO TO Q8
						4. IF NEW OWNER --> GO TO Q8
						. Inap, 3 in *A50; 1 in *Q1x; no
						further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ8c_1	CQ8c_1	DQ8c_1	EQ8c_1	FQ8c_1		(In the last interview, you stated that)
BQ8c_2	CQ8c_2	DQ8c_2	EQ8c_2	FQ8c_2		(you/[NAME]) had provided [\$*Q8] to the
BQ8c_3	CQ8c_3	DQ8c_3	EQ8c_3	FQ8c_3		(new) business from personal loans from a
BQ8c_4	CQ8c_4	DQ8c_4	EQ8c_4	FQ8c_4		bank or some other type of financial
BQ8c_5	CQ8c_5	DQ8c_5	EQ8c_5	FQ8c_5		institution (before it was registered as a
BQ8c_6	CQ8c_6	DQ8c_6	EQ8c_6	FQ8c_6		[*C1/C1]). Is this still correct (or
		DQ8c_7	EQ8c_7	FQ8c_7		(have/has) (you/[NAME]) contributed more
		DQ8c_8	EQ8c_8	FQ8c_8		from personal bank loans) (before the new
		DQ8c_9	EQ8c_9	FQ8c_9		business was registered as a [*C1/C1])?
		DQ8c_10	EQ8c_10	FQ8c_10		
						1. Yes, correct
						2. No, incorrect (if vol.)
						5. Contributed more funds
						8. DK
						9. NA
						. Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in
						*Q8x_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ8_1	BQ8_1	CQ8_1	DQ8_1	EQ8_1	FQ8_1	Wave A:
AQ8_2	BQ8_2	CQ8_2	DQ8_2	EQ8_2	FQ8_2	(What is the dollar amount provided that came)
AQ8_3	BQ8_3	CQ8_3	DQ8_3	EQ8_3	FQ8_3	from a personal loan from a bank or some other
AQ8_4	BQ8_4	CQ8_4	DQ8_4	EQ8_4	FQ8_4	type of financial institution to (you/[NAME])
AQ8_5	BQ8_5	CQ8_5	DQ8_5	EQ8_5	FQ8_5	(before the business was registered as a
	BQ8_6	CQ8_6	DQ8_6	EQ8_6	FQ8_6	[C1])?
			DQ8_7	EQ8_7	FQ8_7	
			DQ8_8	EQ8_8	FQ8_8	
			DQ8_9	EQ8_9	FQ8_9	Wave B/C/D/E/F:
			DQ8_10	EQ8_10	FQ8_10	(What is the <u>total</u> dollar amount provided that
						came) from personal loans from a bank or some
						other type of financial institution to
						(you/[NAME])(, including the [\$*Q8] you
						reported last year,) (before the new business
						was registered as a [*C1/C1])?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x; 1 in *Q8x_n;
						1,8-9 in *Q8c_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ9x_1	CQ9x_1	DQ9x_1	EQ9x_1	FQ9x_1		INTERVIEWER CHECKPOINT
BQ9x_2	CQ9x_2	DQ9x_2	EQ9x_2	FQ9x_2		
BQ9x_3	CQ9x_3	DQ9x_3	EQ9x_3	FQ9x_3		
BQ9x_4	CQ9x_4	DQ9x_4	EQ9x_4	FQ9x_4		1. IF OLD OWNER DELETED (G4c=NO) --> GO TO NEXT SECTION
BQ9x_5	CQ9x_5	DQ9x_5	EQ9x_5	FQ9x_5		
BQ9x_6	CQ9x_6	DQ9x_6	EQ9x_6	FQ9x_6		2. IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND ASSET BACKED LOAN AMOUNT <u>NOT</u> MISSING --> GO TO Q9c
		DQ9x_7	EQ9x_7	FQ9x_7		
		DQ9x_8	EQ9x_8	FQ9x_8		
		DQ9x_9	EQ9x_9	FQ9x_9		3. IF OLD OWNER STILL AN OWNER (G4c=YES/DK/NA) AND ASSET BACKED LOAN AMOUNT IS MISSING (*Q9=DK/NA/EMPTY) --> GO TO Q9
		DQ9x_10	EQ9x_10	FQ9x_10		
						4. IF NEW OWNER --> GO TO Q9
						. Inap, 3 in *A50; 1 in *Q1x; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ9c_1	CQ9c_1	DQ9c_1	EQ9c_1	FQ9c_1		(In the last interview, you stated that)
BQ9c_2	CQ9c_2	DQ9c_2	EQ9c_2	FQ9c_2		[\$*Q9] was provided to the (new) business
BQ9c_3	CQ9c_3	DQ9c_3	EQ9c_3	FQ9c_3		from an asset backed loan like a second
BQ9c_4	CQ9c_4	DQ9c_4	EQ9c_4	FQ9c_4		mortgage or car loan by (you/[NAME])
BQ9c_5	CQ9c_5	DQ9c_5	EQ9c_5	FQ9c_5		(before it was registered as a [*C1/C1]).
BQ9c_6	CQ9c_6	DQ9c_6	EQ9c_6	FQ9c_6		Is this still correct (or (have/has)
		DQ9c_7	EQ9c_7	FQ9c_7		(you/[NAME]) contributed more from personal
		DQ9c_8	EQ9c_8	FQ9c_8		asset backed loans) (before the (new)
		DQ9c_9	EQ9c_9	FQ9c_9		business was registered as a [*C1/C1])?
		DQ9c_10	EQ9c_10	FQ9c_10		
						1. Yes, correct
						2. No, incorrect (if vol.)
						5. Contributed more funds
						8. DK
						9. NA
						. Inap, 3 in *A50; 1 in *Q1x; 1,3-4 in *Q9x_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ9_1	BQ9_1	CQ9_1	DQ9_1	EQ9_1	FQ9_1	Wave A:
AQ9_2	BQ9_2	CQ9_2	DQ9_2	EQ9_2	FQ9_2	(What is the dollar amount provided that came)
AQ9_3	BQ9_3	CQ9_3	DQ9_3	EQ9_3	FQ9_3	from an asset backed loan like a second
AQ9_4	BQ9_4	CQ9_4	DQ9_4	EQ9_4	FQ9_4	mortgage or car loan to (you/[NAME]) (before
AQ9_5	BQ9_5	CQ9_5	DQ9_5	EQ9_5	FQ9_5	the business was registered as a [C1])?
	BQ9_6	CQ9_6	DQ9_6	EQ9_6	FQ9_6	
			DQ9_7	EQ9_7	FQ9_7	
			DQ9_8	EQ9_8	FQ9_8	Wave B/C/D/E/F:
			DQ9_9	EQ9_9	FQ9_9	(What is the <u>total</u> dollar amount provided that
			DQ9_10	EQ9_10	FQ9_10	came) from an asset backed loan like a second
						mortgage or car loan to (you/[NAME]) (,
						including the [\$*Q9] you reported last year,)
						(before the (new) business was registered as a
						[*C1/C1])?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x; 1 in *Q9x_n;
						1,8-9 in *Q9c_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ10x_1	CQ10x_1	DQ10x_1	EQ10x_1	FQ10x_1	INTERVIEWER CHECKPOINT
	BQ10x_2	CQ10x_2	DQ10x_2	EQ10x_2	FQ10x_2	
	BQ10x_3	CQ10x_3	DQ10x_3	EQ10x_3	FQ10x_3	1. IF OLD OWNER DELETED
	BQ10x_4	CQ10x_4	DQ10x_4	EQ10x_4	FQ10x_4	(G4c=NO) --> GO TO NEXT
	BQ10x_5	CQ10x_5	DQ10x_5	EQ10x_5	FQ10x_5	SECTION
	BQ10x_6	CQ10x_6	DQ10x_6	EQ10x_6	FQ10x_6	2. IF OLD OWNER STILL AN
			DQ10x_7	EQ10x_7	FQ10x_7	OWNER (G4c=YES/DK/NA) AND
			DQ10x_8	EQ10x_8	FQ10x_8	AMOUNT FROM OTHER SOURCES
			DQ10x_9	EQ10x_9	FQ10x_9	NOT MISSING --> GO TO Q10c
			DQ10x_10	EQ10x_10	FQ10x_10	3. IF OLD OWNER STILL AN OWNER
						(G4c=YES/DK/NA) AND AMOUNT
						FROM OTHER SOURCES IS
						MISSING (*Q10=DK/NA/EMPTY)
						--> GO TO Q10
						4. IF NEW OWNER --> GO TO Q10
						. Inap, 3 in *A50; 1 in *Q1x;
						no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BQ10c_1	CQ10c_1	DQ10c_1	EQ10c_1	FQ10c_1	(In the last interview, you
	BQ10c_2	CQ10c_2	DQ10c_2	EQ10c_2	FQ10c_2	stated that) (you/[NAME]) had
	BQ10c_3	CQ10c_3	DQ10c_3	EQ10c_3	FQ10c_3	provided [\$*Q10] to the (new)
	BQ10c_4	CQ10c_4	DQ10c_4	EQ10c_4	FQ10c_4	business from (other
	BQ10c_5	CQ10c_5	DQ10c_5	EQ10c_5	FQ10c_5	sources/*Q11) (before it was
	BQ10c_6	CQ10c_6	DQ10c_6	EQ10c_6	FQ10c_6	registered as a [*C1/C1]). Is
			DQ10c_7	EQ10c_7	FQ10c_7	this still correct (or (have/has)
			DQ10c_8	EQ10c_8	FQ10c_8	(you/[NAME]) contributed more
			DQ10c_9	EQ10c_9	FQ10c_9	from other sources) (before the
			DQ10c_10	EQ10c_10	FQ10c_10	(new) business was registered as
						a [*C1/C1])?
						1. Yes, correct
						2. No, incorrect (if vol.)
						5. Contributed more funds
						8. DK
						9. NA
						. Inap, 3 in *A50; 1 in *Q1x;
						1,3-4 in *Q10x_n; no
						further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ10_1	BQ10_1	CQ10_1	DQ10_1	EQ10_1	FQ10_1	Wave A:
AQ10_2	BQ10_2	CQ10_2	DQ10_2	EQ10_2	FQ10_2	What is the dollar amount provided by
AQ10_3	BQ10_3	CQ10_3	DQ10_3	EQ10_3	FQ10_3	(you/[NAME]) that came from any other
AQ10_4	BQ10_4	CQ10_4	DQ10_4	EQ10_4	FQ10_4	sources (before the business was
AQ10_5	BQ10_5	CQ10_5	DQ10_5	EQ10_5	FQ10_5	registered as a [C1])?
	BQ10_6	CQ10_6	DQ10_6	EQ10_6	FQ10_6	
			DQ10_7	EQ10_7	FQ10_7	Wave B/C/D/E/F:
			DQ10_8	EQ10_8	FQ10_8	What is the total dollar amount
			DQ10_9	EQ10_9	FQ10_9	provided by (you/[NAME]) that came
			DQ10_10	EQ10_10	FQ10_10	from any other sources (,including the
						[\$*Q10] you reported last year,)
						(before the (new) business was
						registered as a [*C1/C1])?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x; 1 in
						*Q10x_n; 1,8-9 in *Q10c_n; no
						further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ11_1	BQ11_1	CQ11_1	DQ11_1	EQ11_1	FQ11_1	What was this other source of funding?
AQ11_2	BQ11_2	CQ11_2	DQ11_2	EQ11_2	FQ11_2	
AQ11_3	BQ11_3	CQ11_3	DQ11_3	EQ11_3	FQ11_3	
AQ11_4	BQ11_4	CQ11_4	DQ11_4	EQ11_4	FQ11_4	
AQ11_5	BQ11_5	CQ11_5	DQ11_5	EQ11_5	FQ11_5	
	BQ11_6	CQ11_6	DQ11_6	EQ11_6	FQ11_6	98. DK
			DQ11_7	EQ11_7	FQ11_7	99. NA
			DQ11_8	EQ11_8	FQ11_8	Wave A Inap:
			DQ11_9	EQ11_9	FQ11_9	. Inap, 0, 999,999,998-999,999,999
			DQ11_10	EQ11_10	FQ11_10	in AQ10_n; no further owners
						Wave B/C/D/E/F Inap;
						. Inap, 3 in *A50; 1 in *Q1x; 1 in
						*Q10x_n; 1,8-9 in *Q10c_n; 0,
						999,999,998-999,999,999 in
						*Q10_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ12_1	BQ12_1	CQ12_1	DQ12_1	EQ12_1	FQ12_1	Wave A:
AQ12_2	BQ12_2	CQ12_2	DQ12_2	EQ12_2	FQ12_2	Based on what you just said, the total
AQ12_3	BQ12_3	CQ12_3	DQ12_3	EQ12_3	FQ12_3	amount (you have/[NAME] has)
AQ12_4	BQ12_4	CQ12_4	DQ12_4	EQ12_4	FQ12_4	contributed to this new business
AQ12_5	BQ12_5	CQ12_5	DQ12_5	EQ12_5	FQ12_5	(before it was registered as [C1]),
	BQ12_6	CQ12_6	DQ12_6	EQ12_6	FQ12_6	either to purchase ownership or as a
			DQ12_7	EQ12_7	FQ12_7	loan to this new business, is
			DQ12_8	EQ12_8	FQ12_8	approximately [SUM Q4-Q10] dollars.
			DQ12_9	EQ12_9	FQ12_9	Is this correct?
			DQ12_10	EQ12_10	FQ12_10	
						Wave B/C/D/E/F:
						Based on what you just said, the total
						amount (you have/[NAME] has)
						contributed to this new business
						(before it was registered as
						[*C1/C1]), either to purchase
						ownership or as a loan to this (new)
						business, is approximately [SUM Q4-
						Q10] dollars. Is this correct?
						1. Yes
						5. No
						8. DK
						9. NA
						Wave A Inap:
						. Inap, no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x;
						owner deleted (*G4c_n=5); all
						*Q4c_n-*Q10c_n correct; no
						further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ12x	BQ12x	CQ12x	DQ12x	EQ12x	FQ12x	CALCULATED SUM OF ALL OWNER CONTRIBUTIONS
						CODE DOLLAR AMOUNT
						(\$0-999,999,995)
						999 999 999. NA
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ13_1	BQ13_1	CQ13_1	DQ13_1	EQ13_1	FQ13_1	Wave A:
AQ13_2	BQ13_2	CQ13_2	DQ13_2	EQ13_2	FQ13_2	How much of the [SUM Q4-Q10]
AQ13_3	BQ13_3	CQ13_3	DQ13_3	EQ13_3	FQ13_3	dollars that (you/[NAME])
AQ13_4	BQ13_4	CQ13_4	DQ13_4	EQ13_4	FQ13_4	contributed is considered a loan to
AQ13_5	BQ13_5	CQ13_5	DQ13_5	EQ13_5	FQ13_5	the new business that must be paid
	BQ13_6	CQ13_6	DQ13_6	EQ13_6	FQ13_6	back to (you/[NAME])?
			DQ13_7	EQ13_7	FQ13_7	
			DQ13_8	EQ13_8	FQ13_8	
			DQ13_9	EQ13_9	FQ13_9	Wave B/C/D/E/F:
			DQ13_10	EQ13_10	FQ13_10	[IF SUM Q4-Q10 > 0]
						How much of the [SUM Q4-Q10]
						dollars that (you/[NAME])
						contributed is considered a loan to
						the (new) business that must be
						paid back to (you/[NAME])?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, 9 in AQ12_n; 0 in
						AQ12x_n; no further owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x;
						owner deleted (*G4c_n=5); all
						*Q4c_n-*Q10c_n correct; 5,8-9
						in *Q12_n; 1 in *Q12_n <u>AND</u> 0
						in *Q12x_n; no further owners

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ13	BQ13	CQ13	DQ13	EQ13	FQ13	CALCULATED SUM OF ALL OWNER
						CONTRIBUTIONS THAT MUST BE PAID
						BACK
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 999. NA
						Wave A Inap:
						. Inap, MISSING in <u>ALL</u> AQ13_1-
						AQ13_5
						Wave B/C Inap:
						. Inap, 3 in *A50; 1 in *Q1x;
						MISSING in <u>ALL</u> *Q13_1-*Q13_6
						Wave D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x;
						MISSING in <u>ALL</u> *Q13_1-*Q13_10



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ14_1	BQ14_1	CQ14_1	DQ14_1	EQ14_1	FQ14_1	In what month and year was the initial
AQ14_2	BQ14_2	CQ14_2	DQ14_2	EQ14_2	FQ14_2	money invested (by you/[NAME])?
AQ14_3	BQ14_3	CQ14_3	DQ14_3	EQ14_3	FQ14_3	
AQ14_4	BQ14_4	CQ14_4	DQ14_4	EQ14_4	FQ14_4	
AQ14_5	BQ14_5	CQ14_5	DQ14_5	EQ14_5	FQ14_5	
	BQ14_6	CQ14_6	DQ14_6	EQ14_6	FQ14_6	SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT
			DQ14_7	EQ14_7	FQ14_7	MOYR8.
			DQ14_8	EQ14_8	FQ14_8	[DK/NA MONTH ASSIGNED TO JUN; WINTER TO
			DQ14_9	EQ14_9	FQ14_9	JAN; SPRING TO APR; SUMMER TO JUL; FALL TO
			DQ14_10	EQ14_10	FQ14_10	OCT]
						Wave A Inap:
						. Inap, 9 in AQ12_n; 0 in AQ12x_n;
						9998-9999 in AQ14b_n; no further
						owners
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x; owner
						deleted (*G4c_n=5); all *Q4c_n-
						*Q10c_n correct; 5,8-9 in *Q12_n; 1
						in *Q12_n <u>AND</u> 0 in *Q12x_n; 9998-9999
						in *Q14b_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AQ14a_1	BQ14a_1	CQ14a_1	DQ14a_1	EQ14a_1	FQ14a_1
AQ14a_2	BQ14a_2	CQ14a_2	DQ14a_2	EQ14a_2	FQ14a_2
AQ14a_3	BQ14a_3	CQ14a_3	DQ14a_3	EQ14a_3	FQ14a_3
AQ14a_4	BQ14a_4	CQ14a_4	DQ14a_4	EQ14a_4	FQ14a_4
AQ14a_5	BQ14a_5	CQ14a_5	DQ14a_5	EQ14a_5	FQ14a_5
	BQ14a_6	CQ14a_6	DQ14a_6	EQ14a_6	FQ14a_6
			DQ14a_7	EQ14a_7	FQ14a_7
			DQ14a_8	EQ14a_8	FQ14a_8
			DQ14a_9	EQ14a_9	FQ14a_9
			DQ14a_10	EQ14a_10	FQ14a_10

In what month and year was the initial money invested (by you/[NAME])?

CODE MONTH (01-12)

13. Winter

14. Spring

15. Summer

16. Fall

98. DK

99. NA

Wave A Inap:

. Inap, 9 in AQ12\_n; 0 in AQ12x\_n; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 1 in \*Q1x; owner deleted (\*G4c\_n=5); all \*Q4c\_n-\*Q10c\_n correct; 5,8-9 in \*Q12\_n; 1 in \*Q12\_n AND 0 in \*Q12x\_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AQ14b_1	BQ14b_1	CQ14b_1	DQ14b_1	EQ14b_1	FQ14b_1
AQ14b_2	BQ14b_2	CQ14b_2	DQ14b_2	EQ14b_2	FQ14b_2
AQ14b_3	BQ14b_3	CQ14b_3	DQ14b_3	EQ14b_3	FQ14b_3
AQ14b_4	BQ14b_4	CQ14b_4	DQ14b_4	EQ14b_4	FQ14b_4
AQ14b_5	BQ14b_5	CQ14b_5	DQ14b_5	EQ14b_5	FQ14b_5
	BQ14b_6	CQ14b_6	DQ14b_6	EQ14b_6	FQ14b_6
			DQ14b_7	EQ14b_7	FQ14b_7
			DQ14b_8	EQ14b_8	FQ14b_8
			DQ14b_9	EQ14b_9	FQ14b_9
			DQ14b_10	EQ14b_10	FQ14b_10

In what month and year was the initial money invested (by you/[NAME])?

CODE FOUR DIGIT YEAR

9998. DK

9999. NA

Wave A Inap:

. Inap, 9 in AQ12\_n; 0 in AQ12x\_n; no further owners

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 1 in \*Q1x; owner deleted (\*G4c\_n=5); all \*Q4c\_n-\*Q10c\_n correct; 5,8-9 in \*Q12\_n; 1 in \*Q12\_n AND 0 in \*Q12x\_n; no further owners

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ15	BQ15	CQ15	DQ15	EQ15	FQ15	INTERVIEWER CHECKPOINT
						Wave A:
366						1. IF REGISTERED BUSINESS (C2=1) ---> GO TO R0, NEXT SECTION
848						2. OTHERS ---> GO ON TO Q16
						Wave B/C/D/E/F:
	387	248	169	137	108	1. IF <u>NOT</u> REGISTERED LEGAL ENTITY (*C2/C2 = 5/DK/NA) ---> GO TO Q16x
	113	57	31	23	18	2. IF REGISTERED LEGAL ENTITY (*C2/C2 = 1) ---> GO TO R0, NEXT SECTION
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ16x	CQ16x	DQ16x	EQ16x	FQ16x		INTERVIEWER CHECKPOINT
318	227	154	134	105	1.	IF ADDITIONAL FUNDING <u>NOT</u> MISSING ---> GO TO Q16c
69	21	15	3	3	2.	IF ADDITIONAL FUNDING MISSING (*Q16=DK/NA/MISSING) ---> GO TO Q16
					.	Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ16c	CQ16c	DQ16c	EQ16c	FQ16c		In the last interview, you stated [\$*Q16] in additional funding would be required before ([TX*A3/A3]/the (new) business) could become registered as a legal entity and be able to enter into binding agreements. Is this still correct?
259	190	137	121	95	1.	Yes
56	34	16	13	10	5.	No
3	3	1	0	0	8.	DK
0	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 2 in *Q16x
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ16	BQ16	CQ16	DQ16	EQ16	FQ16	Wave A: How much in additional funding will be required before the new business can become registered as a legal entity and able to enter into binding agreements?
						Wave B/C/D/E/F: How much in additional funding in <u>total</u> will be required before the (new) business, [TX*A3/A3], can become registered as a legal entity and able to enter into binding agreements?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, 1 in AQ15
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 1,8-9 in *Q16c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ17x	CQ17x	DQ17x	EQ17x	FQ17x		INTERVIEWER CHECKPOINT
245	209	137	115	94	1.	IF OWNERSHIP SHARES <u>NOT</u> MISSING ---> GO TO Q17c
142	39	32	22	14	2.	IF OWNERSHIP SHARES MISSING (*Q16=DK/NA/MISSING) ---> GO TO Q17
					.	Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BQ17c	CQ17c	DQ17c	EQ17c	FQ17c		In the last interview, you stated that [*Q17] percent of the [\$*Q16] would be in the form of shares in the ownership of this (new) business. Is this still correct?
232	196	135	115	94	1.	Yes
10	13	1	0	0	5.	No
2	0	1	0	0	8.	DK
1	0	0	0	0	9.	NA
					.	Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 2 in *Q17x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AQ17	BQ17	CQ17	DQ17	EQ17	FQ17	What proportion of this additional funding will be in the form of shares in the ownership of this (new) business?
						CODE PERCENT (0-100)
						998. DK
						999. NA
						Wave A Inap:
						. Inap, 1 in AQ15
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1 in *Q1x; 2 in *Q15; 1,8-9 in *Q17c

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**SECTION R: LEGAL ENTITY START-UP INVESTMENTS, DEBTS AND NET WORTH**

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR0	BR0	CR0	DR0	ER0	FR0	INTERVIEWER CHECKPOINT
366						Wave A:
848						1. IF BUSINESS IS REGISTERED AS A LEGAL ENTITY (C2 = 1)--> GO TO R1
						2. OTHERS --> GO TO R26
						Wave B/C/D/E/F:
	241	251	215	214	194	1. IF BUSINESS <u>WAS</u> REGISTERED AS A LEGAL ENTITY (*C2 = 1) --> GO TO R0x
	113	57	31	23	18	2. IF BUSINESS IS <u>NOW</u> REGISTERED AS A LEGAL ENTITY (C2 = 1) --> GO TO R1x
	387	247	169	139	108	3. OTHERS --> GO TO R26x
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR1x	CR1x	DR1x	ER1x	FR1x	INTERVIEWER CHECKPOINT
	95	104	98	111	107	1. IF HAD LOANS OR FINANCIAL SUPPORT (*R1=1) --> GO TO R1c
	156	156	125	111	99	2. IF DID <u>NOT</u> HAVE LOANS OR FINANCIAL SUPPORT (*R1=5) --> GO TO R1c
	103	48	23	15	6	3. OTHERS (*R1=DK/NA/MISSING) --> GO TO R1
						. Inap, 3 in *A50; 3 in *R0

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
	BR1c	CR1c	DR1c	ER1c	FR1c

(Now I would like to talk about loans and other financial support received by this (new) business, [TX\*A3/A3], after it was registered as a [\*C1/C1 LEGAL ENTITY].)

In the last interview, you stated that this (new) business [\*R1 (had/had not)] directly received (any) loans or financial support, including any loans or investments from you (or other owners), after it was registered as a legal entity. Is this still correct?

212	222	201	208	197	1.	Yes
39	38	22	14	8	5.	No
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; 3 in *R1x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR1	BR1	CR1	DR1	ER1	FR1

Wave A:

Now I would like to talk about loans and other financial support received by this (new) business after it was registered as a [C1 LEGAL ENTITY]. First, I would like to ask about loans. Has this (new) business directly received any loans or financial support, including any loans or investments from you (or other owners), after it was registered as a legal entity?

Wave B/C/D/E/F:

(Now I would like to talk about loans and other financial support received by this (new) business, [TX\*A3/A3], after it was registered as a [\*C1/C1 LEGAL ENTITY].) First, I would like to ask about loans. Has this (new) business directly received any loans or financial support, including any loans or investments from you (or other owners), after it was registered as a legal entity?

125	49	39	30	17	7	1.	Yes
237	93	46	15	12	7	5.	No
2	0	0	0	0	0	8.	DK
2	0	1	0	0	0	9.	NA

Wave A Inap:

. Inap, 2 in AR0

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 1-2 in \*R1x AND 1,8-9 in \*R1c



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR2	BR2	CR2	DR2	ER2	FR2	In what month and year did this first occur?
						SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
						[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMMER TO JUL; FALL TO OCT]
						Wave A Inap:
						. Inap, 2 in AR0; 5,8-9 in AR1; 9998-9999 in AR2b
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *R0; BOTH 1-2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 9998-9999 in *R2b

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR2a	BR2a	CR2a	DR2a	ER2a	FR2a	In what month and year did this first occur?
						CODE MONTH (01-12)
						13. Winter
						14. Spring
						15. Summer
						16. Fall
						98. DK
						99. NA
						Wave A Inap:
						. Inap, 2 in AR0; 5,8-9 in AR1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *R0; BOTH 1-2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR2b	BR2b	CR2b	DR2b	ER2b	FR2b	In what month and year did this first occur?
						CODE FOUR DIGIT YEAR
						9998. DK
						9999. NA
						Wave A Inap:
						. Inap, 2 in AR0; 5,8-9 in AR1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *R0; BOTH 1-2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR3x	CR3x	DR3x	ER3x	FR3x	INTERVIEWER CHECKPOINT
	53	51	52	59	57	1. IF ADDITIONAL EQUITY BY OWNERS INVESTED (*R3=1) --> GO TO R3c
	40	49	47	49	48	2. IF ADDITIONAL EQUITY BY OWNERS <u>NOT</u> INVESTED (*R3=5) --> GO TO R3c
	49	38	28	17	7	3. OTHERS (*R3=DK/NA/MISSING) --> GO TO R3 . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR3c	CR3c	DR3c	ER3c	FR3c	In the last interview, you stated that you (or other owners) invested [\$*R4] of additional equity or ownership funds after the (new) business was registered as a [*C1/C1 LEGAL ENTITY]. Is this still correct or have additional funds been invested?
	46	42	58	52	65	1. Yes, correct
	3	4	1	0	1	2. No, incorrect (if vol.)
	44	54	40	56	38	5. Additional funds
	0	0	0	0	0	8. DK
	0	0	0	0	1	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 3 in *R3x
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR3	BR3	CR3	DR3	ER3	FR3	Other than any loans to the (new) business, did you (or other owners) invest any additional equity or ownership funds after the (new) business was registered as a [*C1/C1 LEGAL ENTITY]?
67	23	25	13	11	3	1. Yes
58	26	13	14	6	3	5. No
0	0	0	1	0	1	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AR0; 5,8-9 in AR1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 1-2 in *R3x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR4	BR4	CR4	DR4	ER4	FR4	How much additional money was invested as equity or ownership after the (new) business was registered as a [*C1/C1 LEGAL ENTITY]?
						CODE DOLLAR AMOUNT (\$1-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, 2 in AR0; 5,8-9 in AR1; 5,8-9 in AR3
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8,9 in *R1c; 5,8-9 in *R1; 1,8-9 in *R3c; 5,8-9 in *R3
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BR5c	CR5c	DR5c	ER5c	FR5c	In the last interview, you stated that [*R5] percent of the total ownership was accounted for by the [\$*R4] invested in the (new) business. Is this still correct?
	12	3	8	21	27	1. Yes
	0	0	2	0	0	5. No
	0	0	0	0	0	8. DK
	7	0	0	0	0	9. NA
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 3 in *R3x; BOTH 2 in *R3x <u>AND</u> 1,2,5,8-9 in *R3c; BOTH 1 in *R3x <u>AND</u> 2,5 in *R3c; R4 or R5 DK/NA in previous wave
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR5	BR5	CR5	DR5	ER5	FR5	[IF MORE THAN ONE OWNER] What percent of the current total ownership or total equity funds provided to the (new) business did these investments by you (or other owners) account for?
						CODE PERCENT (1-100)
						998. DK
						999. NA
						Wave A Inap:
						. Inap, 2 in AR0; 5,8-9 in AR1; 5,8-9 in AR3
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; BOTH 2 in *R3x <u>AND</u> 1,2,5,8-9 in *R3c; 5,8-9 in *R3; 1,8-9 in *R5c; ONE OWNER <u>AND</u> 5,8-9 in *R5c; ONE OWNER <u>AND</u> *R4 not DK/NA

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR6x	CR6x	DR6x	ER6x	FR6x	INTERVIEWER CHECKPOINT	
83	96	94	104	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ASSET BACKED FUNDS AMOUNT ALREADY COLLECTED (*R6 NE DK/NA/EMPTY) --> GO TO R6c
31	25	20	10	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ASSET BACKED FUNDS AMOUNT IS MISSING (*R6=DK/NA/EMPTY) --> GO TO R6
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R6
0	0	0	0	0	4.	OTHERS --> GO TO R8x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR6c	CR6c	DR6c	ER6c	FR6c	(In the last interview, you stated that) [\$*R6] in loans backed by assets, such as land, vehicles, or equipment, were provided directly to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of asset backed loans changed)?	
70	77	85	90	95	1.	Yes, correct
6	2	0	0	2	2.	No, incorrect (if vol.)
7	17	9	13	1	5.	Changed amount: asset backed loans
0	0	0	1	1	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R6x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR6	BR6	CR6	DR6	ER6	FR6

Wave A:

The following questions are about funds or loans provided directly to the [C1 LEGAL ENTITY] after it was registered as a legal entity.

What is the dollar amount of these debts that are backed by assets, such as land, vehicles, or equipment, that could be repossessed if the loan is not paid back?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any loans to the (new) business backed by assets, such as land, vehicles, or equipment, that could be repossessed if the loan is not paid back, not including bank-sponsored lines of credit, working capital loans, or bank loans guaranteed by the SBA, (after it was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R6] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R6x; 1,8-9 in \*R6c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR7x	CR7x	DR7x	ER7x	FR7x		INTERVIEWER CHECKPOINT
84	94	94	102	99	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PROPERTY/EQUIPMENT LEASES AMOUNT ALREADY COLLECTED (*R7 NE DK/NA/EMPTY) --> GO TO R7c
30	27	20	12	5	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PROPERTY/EQUIPMENT LEASES AMOUNT IS MISSING (*R7=DK/NA/EMPTY) --> GO TO R7
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R7
0	0	0	0	0	4.	OTHERS --> GO TO R9x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR7c	CR7c	DR7c	ER7c	FR7c		(In the last interview, you stated that) [\$*R7] in the form of leases on property and equipment was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of debts in the form of leases on property and equipment changed)?
79	89	90	98	94	1.	Yes, correct
2	1	1	2	1	2.	No, incorrect (if vol.)
3	4	3	2	3	5.	Changed amount: lease debt
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R7x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR7	BR7	CR7	DR7	ER7	FR7

Wave A:

What is the dollar amount of the debts that are in the form of leases on property and equipment for the new business after it was registered as a [C1 LEGAL ENTITY]?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any leases on property and equipment for the (new) business (after it was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R7] you mentioned last year)) for the past twelve months?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R7x; 1,8-9 in \*R7c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR8x	CR8x	DR8x	ER8x	FR8x		INTERVIEWER CHECKPOINT
84	95	95	102	99	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LINE OF CREDIT/WORKING CAPITAL LOAN AMOUNT ALREADY COLLECTED (*R8 NE DK/NA) --> GO TO R8c
30	26	19	12	5	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LINE OF CREDIT/WORKING CAPITAL LOAN AMOUNT IS MISSING (*R8=DK/NA) --> GO TO R8
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R8
0	0	0	0	0	4.	OTHERS --> GO TO R17x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR8c	CR8c	DR8c	ER8c	FR8c		(In the last interview, you stated that) [\$*R8] in the form of bank sponsored lines of credit or working capital loans was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of bank sponsored lines of credit or working capital loans changed)?
73	80	84	87	91	1.	Yes, correct
3	7	3	4	0	2.	No, incorrect (if vol.)
8	8	8	11	6	5.	Changed amount: bank lines of credit; working capital loans
0	0	0	0	1	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R8x



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR8	BR8	CR8	DR8	ER8	FR8

Wave A:

(What is the dollar amount of the debts that...)

...are in the form of a bank sponsored line of credit or working capital loan to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any bank sponsored lines of credit or working capital loans to the (new) business (after it was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R8] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R8x; 1,8-9 in \*R8c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR9x	CR9x	DR9x	ER9x	FR9x		INTERVIEWER CHECKPOINT
84	96	93	102	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT FROM SUPPLIERS ALREADY COLLECTED (*R9 NE DK/NA) --> GO TO R9c
30	25	21	12	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT FROM SUPPLIERS IS MISSING (*R9=DK/NA) --> GO TO R9
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R9
0	0	0	0	0	4.	OTHERS --> GO TO R20x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR9c	CR9c	DR9c	ER9c	FR9c		(In the last interview, you stated that) [\$*R9] in the form of credit from suppliers was provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct (or has the amount of credit from suppliers changed)?
77	84	81	93	91	1.	Yes, correct
1	5	2	1	0	2.	No, incorrect (if vol.)
6	7	10	8	7	5.	Changed amount: credit from suppliers
0	0	0	0	1	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R9x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR9	BR9	CR9	DR9	ER9	FR9

Wave A:

(What is the dollar amount of the debts that...)

...represent credit from suppliers for the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

What is the (current) total dollar amount of any loans that represent credit from suppliers for the new business (after it was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R9] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R9x; 1,8-9 in \*R9c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR10x	CR10x	DR10x	ER10x	FR10x		INTERVIEWER CHECKPOINT
81	94	94	101	99	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS YOU HAVE MADE ALREADY COLLECTED (*R10 NE DK/NA) --> GO TO R10c
33	27	20	13	5	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS YOU HAVE MADE ARE MISSING (*R10=DK/NA) --> GO TO R10
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R10
0	0	0	0	0	4.	OTHERS --> GO TO R11x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR10c	CR10c	DR10c	ER10c	FR10c		The following questions are about loans provided directly to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity.
						Again, I am going to review some of the information you provided during the last interview(s). Please tell me whether or not each item is still true today.
						In the last interview, you stated that [\$*R10] in the form of personal loans from you was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from you changed)?
52	66	62	70	79	1.	Yes, correct
3	4	1	4	1	2.	No, incorrect (if vol.)
26	24	31	27	18	5.	Changed amount; personal loans you have made
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R10x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR10	BR10	CR10	DR10	ER10	FR10

Wave A:

(What is the dollar amount of the debts that...)

...are in the form of personal loans you have made to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(The following questions are about loans provided directly to the [\*C1/C1 LEGAL ENTITY] after the (new) business, [TX\*A3/A3], was registered as a legal entity.)

(What is the (current) total dollar amount of) any personal loans you have made to the (new) business (after the (new) business, [TX\*A3/A3], was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R10] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R10x; 1,8-9 in \*R10c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR11x	CR11x	DR11x	ER11x	FR11x		INTERVIEWER CHECKPOINT
83	95	95	103	99	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM START-UP TEAM MEMBERS ALREADY COLLECTED (*R11 NE DK/NA) --> GO TO R11c
31	26	19	11	2	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM START-UP TEAM MEMBERS ARE MISSING (*R11=DK/NA) --> GO TO R11
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R11
0	0	0	0	0	4.	OTHERS --> GO TO R12x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR11c	CR11c	DR11c	ER11c	FR11c		(In the last interview, you stated that) [\$*R11] in the form of personal loans from other members of the start-up team was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from other members of the start-up team changed)?
73	84	90	96	95	1.	Yes, correct
3	4	1	3	1	2.	No, incorrect (if vol.)
7	7	4	4	5	5.	Changed amount: personal loans from other members of the start-up team
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R11x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR11	BR11	CR11	DR11	ER11	FR11

Wave A:

(What is the dollar amount of the debts that...)

...are in personal loans from other members of the start-up team of the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any personal loans from other members of the start-up team to the (new) business (after it was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R11] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8,9 in \*R1c; 5,8-9 in \*R1; 4 in \*R11x; 1,8-9 in \*R11c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR12x	CR12x	DR12x	ER12x	FR12x	INTERVIEWER	CHECKPOINT
85	96	95	104	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM FAMILY MEMBERS OF THE START-UP TEAM ALREADY COLLECTED (*R12 NE DK/NA) --> GO TO R12c
29	25	19	10	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM FAMILY MEMBERS OF THE START-UP TEAM ARE MISSING (*R12 IN DK/NA) --> GO TO R12
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY IN (C2=1) --> GO TO R12
0	0	0	0	0	4.	OTHERS --> GO TO R13x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR12c	CR12c	DR12c	ER12c	FR12c	(In the last interview, you stated that)	
					[\$*R12] in the form of personal loans from spouses, family members, or other kin of the start-up team was provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct (or has the amount of personal loans from family members changed)?	
79	89	91	102	98	1.	Yes, correct
0	3	0	1	0	2.	No, incorrect (if vol.)
6	4	4	1	1	5.	Changed amount: personal loans from family members
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R12x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR12	BR12	CR12	DR12	ER12	FR12

Wave A:

(What is the dollar amount of the debts that...)

...are in personal loans from spouses, family members, or other kin of the start-up team of the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any personal loans from spouses, family members, or other kin of the start-up team to the (new) business (after it was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R12] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R12x; 1,8-9 in \*R12c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR13x	CR13x	DR13x	ER13x	FR13x		INTERVIEWER CHECKPOINT
86	97	95	104	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM EMPLOYEES ALREADY COLLECTED (*R13 NE DK/NA) --> GO TO R13c
28	24	19	10	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM EMPLOYEES ARE MISSING (*R13=DK/NA) --> GO TO R13
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R13
0	0	0	0	0	4.	OTHERS --> GO TO R14x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8,9 in *R1c; 5 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR13c	CR13c	DR13c	ER13c	FR13c		(In the last interview, you stated that) [\$*R13] in the form of personal loans from employees that do not share ownership was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from employees that do not share ownership changed)?
86	97	95	104	99	1.	Yes, correct
0	0	0	0	0	2.	No, incorrect (if vol.)
0	0	0	0	0	5.	Changed amount: personal loans from other individuals
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5 in *R1; 2-4 in *R13x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR13	BR13	CR13	DR13	ER13	FR13

Wave A:

(What is the dollar amount of the debts that...)

...are in personal loans from employees that do not share ownership in the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any personal loans from employees that do not share ownership to the (new) business (after it was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R13] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R13x; 1,8-9 in \*R13c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR14x	CR14x	DR14x	ER14x	FR14x		INTERVIEWER CHECKPOINT
86	97	95	104	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (C2=1) AND PERSONAL LOANS FROM OTHER INDIVIDUALS ALREADY COLLECTED (*R14 NE DK/NA) --> GO TO R14c
28	24	19	10	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND PERSONAL LOANS FROM OTHER INDIVIDUALS ARE MISSING (*R14 IN DK/NA) --> GO TO R14
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY IN (C2=1) --> GO TO R14
0	0	0	0	0	4.	OTHERS --> GO TO R15x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR14c	CR14c	DR14c	ER14c	FR14c		(In the last interview, you stated that) [\$*R14] in personal loans from other individuals was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of personal loans from other individuals changed)?
82	96	92	101	94	1.	Yes, correct
1	0	0	0	3	2.	No, incorrect (if vol.)
3	1	3	3	2	5.	Changed amount: personal loans from other individuals
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R14x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR14	BR14	CR14	DR14	ER14	FR14

Wave A:

(What is the dollar amount of the debts that...)

...are in personal loans from other individuals to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any personal loans from other individuals to the (new) business (after the (new) business, [TX\*A3/A3], was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R14] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R14x; 1,8-9 in \*R14c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR15x	CR15x	DR15x	ER15x	FR15x		INTERVIEWER CHECKPOINT
86	97	94	103	99	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT CARD LOANS ALREADY COLLECTED (*R15 NE DK/NA) --> GO TO R15c
28	24	20	11	5	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND CREDIT CARD LOANS ARE MISSING (*R15=DK/NA) --> GO TO R15
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R15
0	0	0	0	0	4.	OTHERS --> GO TO R6x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR15c	CR15c	DR15c	ER15c	FR15c		(In the last interview, you stated that) [\$*R15] in the form of credit card loans was provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct (or has the amount of credit card loans changed)?
72	83	80	88	84	1.	Yes, correct
2	7	1	0	2	2.	No, incorrect (if vol.)
12	7	13	15	12	5.	Changed amount: more credit card loans
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R15x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR15	BR15	CR15	DR15	ER15	FR15	Wave A:
						(What is the dollar amount of the debts that...)
						...are credit card loans to the new business itself (after it was registered as a [C1 LEGAL ENTITY])?
						Wave B/C/D/E/F:
						(What is the (current) <u>total</u> dollar amount of) any credit card loans owed by the (new) business (after it was registered as a [*C1/C1 LEGAL ENTITY] (, including the [\$*R15] you reported last year))?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, 2 in AR0; 5,8-9 in AR1
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4 in *R15x; 1,8-9 in *R15c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR16x	CR16x	DR16x	ER16x	FR16x		INTERVIEWER CHECKPOINT
85	96	94	103	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LOANS ALREADY COLLECTED (*R16 NE DK/NA) --> GO TO R16c
29	25	20	11	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND BANK LOANS ARE MISSING (*R16=DK/NA) --> GO TO R16
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R16
0	0	0	0	0	4.	OTHERS --> GO TO R7x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR16c	CR16c	DR16c	ER16c	FR16c		(In the last interview, you stated that) [\$*R16] in the form of bank loans was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of bank loans changed)?
81	90	90	96	97	1.	Yes, correct
2	5	2	2	1	2.	No, incorrect (if vol.)
2	1	2	5	1	5.	Changed amount: bank loans
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R16x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR16	BR16	CR16	DR16	ER16	FR16

Wave A:

(What is the dollar amount of the debts that...)

...are bank loans to the new business itself (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any other bank loans to the (new) business (after the (new) business, [TX\*A3/A3], was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R16] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R16x; 1,8-9 in \*R16c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR17x	CR17x	DR17x	ER17x	FR17x		INTERVIEWER CHECKPOINT
85	97	94	103	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND VENTURE CAPITAL LOANS ALREADY COLLECTED (*R17 NE DK/NA) --> GO TO R17c
29	24	20	11	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND VENTURE CAPITAL LOANS ARE MISSING (*R17=DK/NA) --> GO TO R17
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R17
0	0	0	0	0	4.	OTHERS --> GO TO R18x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR17c	CR17c	DR17c	ER17c	FR17c		(In the last interview, you stated that) [\$*R17] in the form of loans from venture capital firms was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct (or has the amount of loans from venture capital firms changed)?
84	96	94	103	99	1.	Yes, correct
0	1	0	0	0	2.	No, incorrect (if vol.)
1	0	0	0	0	5.	Changed amount: loans from venture capital firms
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R17x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR17	BR17	CR17	DR17	ER17	FR17

Wave A:

(What is the dollar amount of the debts that...)

...are in loans from venture capital firms to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any loans from venture capital firms to the (new) business (after the new business, [TX\*A3/A3], was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R17] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R17x; 1,8-9 in \*R17c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR18x	CR18x	DR18x	ER18x	FR18x	INTERVIEWER	CHECKPOINT
86	97	95	104	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND DEBTS FROM GOVERNMENT AGENCIES ALREADY COLLECTED (*R18 NE DK/NA) --> GO TO R18c
28	24	19	10	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND DEBTS FROM GOVERNMENT AGENCIES ARE MISSING (*R18=DK/NA) --> GO TO R18
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (*C2=1) --> GO TO R18
0	0	0	0	0	4.	OTHERS --> GO TO R19x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR18c	CR18c	DR18c	ER18c	FR18c	(In the last interview, you stated that)	
					[\$*R18] in debts are from government agencies of any kind, other than SBA guaranteed loans, were provided to the [*C1/C1 LEGAL ENTITY] after the (new) business, [TX*A3/A3], was registered as a legal entity. Is this still correct or has the amount of funding from government agencies changed?	
86	97	95	103	96	1.	Yes, correct
0	0	0	0	0	2.	No, incorrect (if vol.)
0	0	0	1	3	5.	Changed amount: funding from government agencies
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R18x

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR18	BR18	CR18	DR18	ER18	FR18

Wave A:

(What is the dollar amount of the debts that...)

...are from government agencies of any kind, other than SBA guaranteed loans, to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any loans from government agencies of any kind, other than SBA guaranteed loans, to the (new) business (after it was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R18] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R18x; 1,8-9 in \*R18c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR19x	CR19x	DR19x	ER19x	FR19x		INTERVIEWER CHECKPOINT
86	97	94	103	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND SBA LOANS ALREADY COLLECTED (*R19 NE DK/NA) --> GO TO R19c
28	24	20	11	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND SBA LOANS ARE MISSING (*R19=DK/NA) --> GO TO R19
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R19
0	0	0	0	0	4.	OTHERS --> GO TO R16x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR19c	CR19c	DR19c	ER19c	FR19c		(In the last interview, you stated that) [\$*R19] in the form of bank loans guaranteed by the SBA was provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct or has the amount of SBA bank loans changed?
83	95	93	101	99	1.	Yes, correct
2	1	1	1	0	2.	No, incorrect (if vol.)
1	1	0	1	0	5.	Changed amount: SBA bank loans
0	0	0	0	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R19x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR19	BR19	CR19	DR19	ER19	FR19

Wave A:

(What is the dollar amount of the debts that...)

...are in the form of bank loans guaranteed by the SBA to the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

What is the (current) total dollar amount of any bank loans guaranteed by the SBA to the (new) business (after it was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R19] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R19x; 1,8-9 in \*R19c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR20x	CR20x	DR20x	ER20x	FR20x		INTERVIEWER CHECKPOINT
86	97	93	102	100	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ANY OTHER LOANS OR DEBTS ALREADY COLLECTED (*R20 NE DK/NA) --> GO TO R20c
28	24	21	12	4	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND ANY OTHER LOANS OR DEBTS ARE MISSING (*R20=DK/NA) --> GO TO R20
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R20
0	0	0	0	0	4.	OTHERS --> GO TO R21y
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR20c	CR20c	DR20c	ER20c	FR20c		(In the last interview, you stated that) [\$*R20] in other loans or debts were provided to the [*C1/C1 LEGAL ENTITY] after it was registered as a legal entity. Is this still correct or has the amount of any other loans or debts not already mentioned changed?
83	92	89	94	96	1.	Yes, correct
1	1	1	2	0	2.	No, incorrect (if vol.)
2	4	3	6	2	5.	Changed amount: loans or debts
0	0	0	0	1	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R20x



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR20	BR20	CR20	DR20	ER20	FR20

Wave A:

(What is the dollar amount of the debts that...)

...are any other loans or debts for the new business (after it was registered as a [C1 LEGAL ENTITY])?

Wave B/C/D/E/F:

(What is the (current) total dollar amount of) any other loans or debts to the (new) business that you have not already mentioned (after it was registered as a [\*C1/C1 LEGAL ENTITY] (, including the [\$\*R20] you reported last year))?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998. DK

999 999 999. NA

Wave A Inap:

. Inap, 2 in AR0; 5,8-9 in AR1

Wave B/C/D/E/F Inap:

. Inap, 3 in \*A50; 3 in \*R0; BOTH 2 in \*R1x AND 1,8-9 in \*R1c; 5,8-9 in \*R1; 4 in \*R20x; 1,8-9 in \*R20c

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR21y	CR21y	DR21y	ER21y	FR21y		INTERVIEWER CHECKPOINT
111	107	91	87	55	1.	IF ANY R6c-R20c MISSING OR NOT CORRECT --> GO TO R21
31	31	36	38	57	2.	ALL R6c-R20c ARE CORRECT --> GO TO R22x Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR21	BR21	CR21	DR21	ER21	FR21	Wave A: Based on what you just said, the total value of all loans and other financial support is approximately [SUM R6-R20] dollars. Is the total amount correct?
						Wave B/C/D/E/F: Based on what you just said, the <u>total</u> value of all loans and other financial support to the (new) business after it was registered as a [*C1/C1 LEGAL ENTITY] is approximately [SUM R6-R20] dollars. Is the total amount correct?
121	142	136	127	125	110	1. Yes, total amount correct
0	0	0	0	0	0	5. No, total amount incorrect
0	0	0	0	0	1	8. DK
4	0	2	0	0	1	9. NA
						Wave A Inap: . Inap, 2 in AR0; 5,8-9 in AR1
						Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR21x	BR21x	CR21x	DR21x	ER21x	FR21x	CALCULATED VALUE OF DEBT R6-R20
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap: . Inap, 2 in AR0; 5,8-9 in AR1
						Wave B/C/D/E/F Inap: . Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR22x	CR22x	DR22x	ER22x	FR22x		INTERVIEWER CHECKPOINT
76	89	90	100	99	1.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND MARKET VALUE ALREADY COLLECTED (*R22 NE DK/NA) --> GO TO R22c
38	32	24	14	5	2.	IF REGISTERED LEGAL ENTITY IN PREVIOUS WAVE (*C2=1) AND MARKET VALUE MISSING (*R22=DK/NA) --> GO TO R22
28	17	13	11	8	3.	IF NOW REGISTERED LEGAL ENTITY (C2=1) --> GO TO R22
0	0	0	0	0	4.	OTHERS --> GO TO R26x
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR22c	CR22c	DR22c	ER22c	FR22c		In the last interview, you stated that if the business were sold then, the total net market value would have been [\$*R22]. Is this still a correct market value of the (new) business?
31	42	41	50	60	1.	Yes, correct
44	47	49	48	38	5.	No, incorrect; changed amount: loans or debts
1	0	0	2	0	8.	DK
0	0	0	0	1	9.	NA
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 2-4 in *R22x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR22	BR22	CR22	DR22	ER22	FR22	If you (and the other owners) sold the business <u>today</u> , what would be the total net market value that you would receive?
						CODE DOLLAR AMOUNT
						(\$-999,999,995 to 999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
					.	Inap, 2 in AR0; 5,8-9 in AR1
						Wave B/C/D/E/F Inap:
					.	Inap, 3 in *A50; 3 in *R0; BOTH 2 in *R1x <u>AND</u> 1,8-9 in *R1c; 5,8-9 in *R1; 4 in *R22x; 1,8-9 in *R22c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR23					Are there any other parties that you have not already mentioned that would claim a share of the value if this (new) business were to be sold today?
1					1. Yes
122					5. No
2					8. DK
0					9. NA
					. Inap, 2 in AR0; 5,8-9 in AR1
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR24					Who would claim a share of this (new) business and why would they expect to receive any funds?
1					01. Family member not affiliated with business
0					98. DK
0					99. NA
					. Inap, 2 in AR0; 5,8-9 in AR1; 5,8-9 in AR23
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AR25					What percent of the value of this (new) business would they expect to receive?
					CODE PERCENT (1-99)
					998. DK
					999. NA
					. Inap, 2 in AR0; 5,8-9 in AR1; 5,8-9 in AR23

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR26x	CR26x	DR26x	ER26x	FR26x		INTERVIEWER CHECKPOINT
689	545	405	374	319	1.	IF ADDITIONAL FUNDING NEEDED FOR THE FIRST YEAR OF OPERATIONS <u>NOT</u> MISSING (*R26 NE DK/NA) --> GO TO R26c
52	10	10	2	1	2.	IF ADDITIONAL FUNDING NEEDED FOR THE FIRST YEAR OF OPERATIONS MISSING (*R26=DK/NA) --> GO TO R26
					.	Inap, 3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BR26c	CR26c	DR26c	ER26c	FR26c		In the last interview, you stated that [\$*R26] in additional funding would be needed to complete the first year of operations of this (new) business, [TX*A3/A3]. Is this still correct?
530	419	341	314	281	1.	Yes
155	123	63	59	37	5.	No
4	2	1	0	0	8.	DK
0	1	0	1	1	9.	NA
					.	Inap, 3 in *A50; 2 in *R26x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR26	BR26	CR26	DR26	ER26	FR26	How much additional funding will this (new) business require to complete the first year of operations?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1,8-9 in *R26c

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR27	BR27	CR27	DR27	ER27	FR27	Will the additional funds be raised through loans or will you or others invest more in equity in the ownership of the (new) business?
158	25	19	5	5	5	1. Loans
508	106	69	44	43	23	2. Invest
38	8	6	3	3	2	3. Both (if vol.)
61	16	5	5	3	1	8. DK
12	5	2	3	2	1	9. NA
						Wave A Inap:
						. Inap, 0 in AR26
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1,8-9 in *R26c; 0 in *R26

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR28	BR28	CR28	DR28	ER28	FR28	How much additional debt will be required?
						CODE DOLLAR AMOUNT (\$1-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, 0 in AR26; 2,8-9 in AR27
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1,8-9 in *R26c; 0 in *R26; 2,8-9 in *R27

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR29	BR29	CR29	DR29	ER29	FR29	INTERVIEWER CHECKPOINT
546	114	75	47	46	25	1. IF ADDITIONAL FUNDS FROM INVESTMENT (R27 = 2 OR 3)--> GO TO R30
231	25	19	5	5	5	2. OTHERS ---> GO TO R31
						Wave A Inap:
						. Inap, 0 in AR26
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1,8-9 in *R26c; 0 in *R26; 8-9 in *R27

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR30	BR30	CR30	DR30	ER30	FR30	What percent of the current total ownership or total equity funds provided to the (new) business will these investments by you (or other owners) account for?
						CODE PERCENT (1-100)
						998. DK
						999. NA
						Wave A Inap:
						. Inap, 0 in AR26; 2 in AR29; ONE OWNER
						<u>AND</u> 1 in AR29
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 1,8-9 in *R26c; 0 in
						*R26; 8-9 in *R27; 2 in *R29; ONE OWNER
						<u>AND</u> 1 in *R29

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR31	BR31	CR31	DR31	ER31	FR31	INTERVIEWER CHECKPOINT
371	109	321	244	231	201	1. IF BANK ACCOUNT OPENED (*E11/E11=1) --->
						GO TO R32
843	632	234	171	145	119	2. OTHERS ---> GO TO R33
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR32	BR32	CR32	DR32	ER32	FR32	You mentioned that a commercial bank account was set up for the (new) business. Have all the funds for this (new) business been placed in this account?
319	98	284	222	207	180	1. Yes
47	10	33	21	23	21	5. No
5	1	2	1	1	0	8. DK
0	0	2	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AR31
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *R31

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR33	BR33	CR33	DR33	ER33	FR33	INTERVIEWER CHECKPOINT
						Wave A
12						1. IF NOW USING AN EXISTING ACCOUNT (E11 = 6) ---> GO TO R34
1202						2. OTHERS ---> GO TO NEXT SECTION
						Wave B:
	6					1. IF USING AN EXISTING ACCOUNT (*E11/E11=6) ---> GO TO R34
	727					2. OTHERS ---> GO TO NEXT SECTION
	8					3. IF WAS USING AN EXISTING BANK ACCOUNT (*E11/E11=6)---> GO TO NEXT SECTION
						Wave C/D/E/F:
		9	5	10	10	1. IF USING AN EXISTING BANK ACCOUNT (*E11/E11=6) ---> GO TO R34
		546	410	366	310	2. OTHERS ---> GO TO NEXT SECTION
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR34	BR34	CR34	DR34	ER34	FR34	You mentioned that funds for this (new) business are being held in an existing bank account. Have all the funds for this (new) business been placed in this account?
7	6	5	5	10	9	1. Yes
1	0	4	0	0	1	5. No
0	0	0	0	0	0	8. DK
4	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AR33
						Wave B Inap:
						. Inap, 3 in BA50; 2-3 in BR33
						Wave C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *R33



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR35	BR35	CR35	DR35	ER35	FR35	What proportion is being held somewhere else?
						CODE PERCENT (1-99)
						998. DK
						999. NA
						Wave A Inap:
						. Inap, 2 in AR31 <u>AND</u> 2 in AR33; 1,8-9 in AR32; 1,8-9 in AR34
						Wave B Inap:
						. Inap, 3 in BA50; 2 in BR31 <u>AND</u> 2-3 in BR33; 1,8-9 in BR32; 1,8-9 in BR34
						Wave C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *R31 <u>AND</u> 2 in *R33; 1, 8-9 in *R32; 1, 8-9 in *R34
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AR36	BR36	CR36	DR36	ER36	FR36	Where or how are these funds being held to use in starting this (new) business?
27	6	20	13	14	11	1. Another bank account of an owner
4	1	5	0	2	1	2. CDs, money market, equity line
9	1	1	1	2	0	3. Stocks, bonds, investments
4	1	7	2	4	7	4. Cash
2	1	1	4	1	1	8. DK
2	0	3	1	0	2	9. NA
						Wave A Inap:
						. Inap, 2 in AR31 <u>AND</u> 2 in AR33; 1,8-9 in AR32; 1,8-9 in AR34
						Wave B Inap:
						. Inap, 3 in BA50; 2 in BR31 <u>AND</u> 2-3 in BR33; 1,8-9 in BR32; 1,8-9 in BR34
						Wave C/D/E/F Inap:
						. Inap, 3 in *A50; 2-3 in *R31 <u>AND</u> 2-3 in *R33; 1,8-9 in *R32; 1,8-9 in *R34

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## SECTION R2: CREDIT PROBLEMS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				ER40	FR40 (Have you applied/Did you apply) to any financial institution for credit or a loan of any kind for the business in the past 12 months
				45	37 1. Yes
				390	337 5. No
				0	1 8. DK
				0	0 9. NA

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				ER41	FR41 In what month and year did this occur?
					SAS DATE FORMAT MMYYS8. OR SPSS DATE FORMAT MOYR8.
					[DK/NA MONTH ASSIGNED TO JUN; WINTER TO JAN; SPRING TO APR; SUMME-R TO JUL; FALL TO OCT]
					. Inap, 5,8-9 in *R40

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				ER41a	FR41a In what month and year did this occur?
					CODE MONTH (01-12)
					13. Winter
					14. Spring
					15. Summer
					16. Fall
					98. DK
					99. NA
					. Inap, 5,8-9 in *R40

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				ER41b	FR41b In what month and year did this occur?
					CODE FOUR DIGIT YEAR
					9998. DK
					9999. NA
					. Inap, 5,8-9 in *R40

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER42	FR42	Was the credit or loan request approved, approved with some modifications, rejected, or is it still under review?
				25	16	1. Approved
				1	2	2. Approved with modifications
				14	14	5. Rejected
				5	5	6. Still under review
				0	0	8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER43	FR43	Were the major terms, such as amount of credit or loan, the repayment schedule, the interest rate, or the requirement for collateral, different than you had originally expected?
				3	4	1. Yes
				23	14	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER44a	FR44a	What aspects of the major terms were different than expected -- the amount of credit or loan?
				1	0	1. Yes
				2	4	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER44b	FR44b	What aspects of the major terms were different than expected -- the repayment schedule?
				1	1	1. Yes
				2	3	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER44c	FR44c	What aspects of the major terms were different than expected -- the interest rate?
				3	2	1. Yes
				0	2	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER44d	FR44d	What aspects of the major terms were different than expected -- the requirement for collateral?
				2	1	1. Yes
				1	3	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER44z	FR44z	What aspects of the major terms were different than expected -- something else?
				3	4	05. Not checked
				0	0	98. DK
				0	0	99. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 5,8-9 in *R43

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER45	FR45	Were the credit or loan terms acceptable?
				24	17	1. Yes
				2	1	5. No
				0	0	8. DK
				0	0	9. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER46	FR46	What credit or loan terms were unacceptable? (Anything else?)
				1	1	01. Interest rate
				1	0	02. Repayment amounts
				0	0	98. DK
				0	0	99. NA
						. Inap, 5,8-9 in *R40; 5-6,8-9 in *R42; 1,8-9 in *R45

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				ER47	FR47	What (are/were) the consequences of not having these funds for the (new) business? (Anything else?)
				0	1	01. Affected everything in business--NFS
				1	2	02. Delay in opening
				4	1	03. Business goes under
				2	3	04. Lost business
				2	1	05. Change to another bank
				1	2	06. Inadequate income to cover all expenses
				1	1	07. Stop any chance of expansion
				1	2	08. Couldn't buy new/more equipment
				1	0	09. Couldn't hire more people
				1	1	10. Restricted everything
				1	0	90. Bad credit
				4	4	96. No consequences--NFS
				0	1	98. DK
				0	0	99. NA
						. Inap, 5,8-9 in *R40; 1-2,8-9 in *R42

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## SECTION S: MARKET AND COMPETITION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS1	BS1	CS1	DS1	ES1	FS1	Will all, some, or none of your potential customers consider this product or service new and unfamiliar?
200	14	10	7	47	33	1. All
391	40	48	52	138	125	5. Some
611	74	83	73	191	159	6. None
12	0	0	0	0	1	8. DK
0	0	4	0	0	2	9. NA
						Wave B/C/D Inap:
						. Inap, 2-3 in *A50
						Wave E/F Inap:
						. Inap, 3 in *A50
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS2	BS2	CS2	DS2	ES2	FS2	Right now, are there many, few, or no other businesses offering the same products or services to <u>your potential customers</u> ?
410	52	59	54	133	119	1. Many
573	64	68	58	177	143	5. Few
226	8	13	19	66	56	6. No other
4	3	1	1	0	0	8. DK
1	1	4	0	0	2	9. NA
						Wave B/C/D Inap:
						. Inap, 2-3 in *A50
						Wave E/F Inap:
						. Inap, 3 in *A50
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS3	BS3	CS3	DS3	ES3	FS3	Were the technologies or procedures required for this product or service generally available <u>more than a year ago</u> ?
1106	123	132	127	342	290	1. Yes
101	5	9	5	33	28	5. No
7	0	0	0	0	0	8. DK
0	0	4	0	1	2	9. NA
						Wave B/C/D Inap:
						. Inap, 2-3 in *A50
						Wave E/F Inap:
						. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS4	BS4	CS4	DS4	ES4	FS4	Were the technologies or procedures required for this product or service generally available <u>more than five years ago</u> ?
934	107	116	110	290	256	1. Yes
267	19	23	21	85	62	5. No
13	2	2	1	0	0	8. DK
0	0	4	0	1	2	9. NA
						Wave B/C/D Inap:
						. Inap, 2-3 in *A50
						Wave E/F Inap:
						. Inap, 3 in *A50
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS5	BS5	CS5	DS5	ES5	FS5	Will spending on research and development be a <u>major</u> priority for this (new) business?
276	20	29	26	78	70	1. Yes
933	108	112	106	297	249	5. No
5	0	0	0	1	0	8. DK
0	0	4	0	0	1	9. NA
						Wave B/C/D Inap:
						. Inap, 2-3 in *A50
						Wave E/F Inap:
						. Inap, 3 in *A50
<hr/>						
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS6	BS6	CS6	DS6	ES6	FS6	Would you consider this (new) business to be hi-tech?
287	28	31	33	99	76	1. Yes
925	100	109	99	277	243	5. No
2	0	1	0	0	0	8. DK
0	0	4	0	0	1	9. NA
						Wave B/C/D Inap:
						. Inap, 2-3 in *A50
						Wave E/F Inap:
						. Inap, 3 in *A50



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AS7	BS7	CS7	DS7	ES7	FS7

Wave A:

Next I would like to ask some questions about your potential customers. First, please keep in mind that the responses to the following four questions about the location of the customers for the new business should add up to one hundred percent.

Within the first two to three years of operation, what percent of your customers do you expect to be local -- that is, located within 20 miles of the new business?

Wave B:

Next I would like to ask some questions about your current customers. First, please keep in mind that the responses to the following four questions about the location of the customers for the new business should add up to one hundred percent.

Currently, what percent of your customers are local -- that is, located within 20 miles of the new business?

Wave C/D/E/F:

Next I would like to ask some questions about your current customers. First, please keep in mind that the responses to the following four questions about the location of the customers for the (new) business should add up to one hundred percent. I'll be asking about local, regional, national, and international customers.

Currently, what percent of your customers are local -- that is, located within 20 miles of the (new) business?

CODE PERCENT (0-100)

996. No customers -- if vol.

998. DK

999. NA

Wave B/C/D Inap:

. Inap, 2-3 in \*A50

Wave E/F Inap:

. Inap, 3 in \*A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS8	BS8	CS8	DS8	ES8	FS8	Wave A: (Within the first two to three years of operation, what percent of your customers do you expect to be...) regional -- that is, located more than 20 but less than 100 miles away?
						Wave B/C/D/E/F: (Currently, what percent of your customers are... ) regional -- that is, located more than 20 but less than 100 miles away?
						CODE PERCENT (0-100) 998. DK 999. NA Wave B/C/D Inap: . Inap, 2-3 in *A50; 996 in *S7 Wave E/F Inap: . Inap, 3 in *A50; 996 in *S7

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AS9	BS9	CS9	DS9	ES9	FS9	Wave A: (Within the first two to three years of operation, what percent of your customers do you expect to be...) national -- that is, located more than 100 miles away but within the US?
						Wave B/C/D/E/F: (Currently, what percent of your customers are... ) national -- that is, located more than 100 miles away but within the US?
						CODE PERCENT (0-100) 998. DK 999. NA Wave B/C/D Inap: . Inap, 2-3 in *A50; 996 in *S7 Wave E/F Inap: . Inap, 3 in *A50; 996 in *S7

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AS10	BS10	CS10	DS10	ES10	FS10

Wave A:

(Within the first two to three years of operation, what percent of your customers do you expect to be...) international -- that is, they normally reside outside the US?

Wave B/C/D/E/F:

(Currently, what percent of your customers are... ) international -- that is, they normally reside outside the US?

CODE PERCENT (0-100)

998. DK

999. NA

Wave B/C/D Inap:

. Inap, 2-3 in \*A50; 996 in \*S7

Wave E/F Inap:

. Inap, 3 in \*A50; 996 in \*S7

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AS11	BS11	CS11	DS11	ES11	FS11

Wave A:

Again, the responses to the following three questions about the type of customers the new business will have should add up to one hundred percent.

Within the first two to three years of operation, what percent of your sales do you expect to get from private individuals rather than other businesses or government agencies?

Wave B:

Again, the responses to the following three questions about the type of customers the new business currently has should add up to one hundred percent.

What percent of your sales currently come from...  
private individuals rather than other  
businesses or government agencies?

Wave C/D/E/F:

Again, the responses to the following three questions about the type of customers the (new) business currently has should add up to one hundred percent. I'll be asking about private individuals, private businesses, and government agencies.

What percent of your sales currently come from...  
private individuals rather than other  
businesses or government agencies?

CODE PERCENT (0-100)

996. No customers -- if vol.

998. DK

999. NA

Wave B/C/D Inap:

. Inap, 2-3 in \*A50

Wave E/F Inap:

. Inap, 3 in \*A50

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AS12	BS12	CS12	DS12	ES12	FS12

Wave A:  
(Within the first two to three years of  
operation, what percent of your sales do you  
expect to get from...)  
other private businesses?

Wave B/C/D/E/F:  
(What percent of your sales currently come  
from...)  
other private businesses?

CODE PERCENT (0-100)

998. DK

999. NA

Wave B/C/D Inap:

. Inap, 2-3 in \*A50; 996 in \*S11

Wave E/F Inap:

. Inap, 3 in \*A50; 996 in \*S11

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AS13	BS13	CS13	DS13	ES13	FS13

Wave A:  
(Within the first two to three years of  
operation, what percent of your sales do you  
expect to get from...)  
local, state, or other federal government  
agencies?

Wave B/C/D/E/F:  
(What percent of your sales currently come  
from...)  
local, state, or federal government agencies?

CODE PERCENT (0-100)

998. DK

999. NA

Wave B/C/D Inap:

. Inap, 2-3 in \*A50; 996 in \*S11

Wave E/F Inap:

. Inap, 3 in \*A50; 996 in \*S11

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AS14	BS14	CS14	DS14	ES14	FS14

Wave A:

Within the first two to three years of operation, what percent of your sales, income and fees would be provided by the single largest customer?

Wave B/C/D/E/F:

What percent of your sales, income, and fees are currently provided by the single largest customer?

[ENTER 1% IF A LOT OF SMALL CUSTOMERS]

[PROBE DK: "Does the new business have many small customers?", IF YES, ENTER 1%]

CODE PERCENT (1-100)

996. No customers -- if vol.

998. DK

999. NA

Wave B/C/D Inap:

. Inap, 2-3 in \*A50

Wave E/F Inap:

. Inap, 3 in \*A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
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ES15 FS15

Compared to a year ago, have you noticed any changes in the preferences or choices of your customers, or have their preferences and choices remained the same?

124 98

232 209

9 11

11 0

0 2

1. Changes

5. Remained the same

6. No customers -- if vol.

8. DK

9. NA

. Inap, 3 in \*A50

ABCDEF

ES16 FS16 What types of changes have you observed in customer preferences or choices? (Any other changes?)

Technology

1	2	10.	Want more technology, green technology/energy
6	4	11.	Want demand for more/greater/better technology
0	0	12.	Want change in sales/demand due to technology
1	0	19.	Want other technology

Quality

6	8	20.	Expect better quality goods
1	6	21.	Expect better quality service
0	0	22.	Expect faster service
3	0	29.	Expect other quality

Change in Demand

5	8	30.	Demand for more options in good/service
5	3	31.	Demand for wider variety of services
0	0	32.	Demand for American-made products
4	6	33.	Demand from luxury to necessity items
38	12	34.	Less expensive options
3	10	35.	Price reduction
6	8	36.	Demand for new/changes made to items/services
5	8	37.	Decrease in demand/Volume of sales reduced
7	10	38.	Decrease in demand/Loss of business due to the economy
26	7	39.	Other change in demand

Change in Good/Service

1	0	40.	Made changes to service offered
2	3	49.	Other change in good/service

Reference to the Economy

1	0	50.	Difficulty receiving payment
1	1	51.	Reduction of choices/options for consumer
1	0	52.	Move business to abroad
1	2	59.	Other economy
0	0	98.	DK
0	0	99.	NA
		.	Inap, 3 in *A50; 5-6,8-9 in *S15

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A      B      C      D      E      F

ES16a FS16a What types of changes have you observed in customer preferences or choices? (Any other changes?)

Technology

0	0	10.	Want more technology, green technology/energy
2	1	11.	Want demand for more/greater/better technology
0	0	12.	Want change in sales/demand due to technology
0	0	19.	Want other technology

Quality

0	2	20.	Expect better quality goods
1	1	21.	Expect better quality service
0	1	22.	Expect faster service
0	1	29.	Expect other quality

Change in Demand

1	0	30.	Demand for more options in good/service
2	0	31.	Demand for wider variety of services
2	2	32.	Demand for American-made products
0	1	33.	Demand from luxury to necessity items
5	3	34.	Less expensive options
0	1	35.	Price reduction
0	1	36.	Demand for new/changes made to items/services
1	0	37.	Decrease in demand/Volume of sales reduced
1	2	38.	Decrease in demand/Loss of business due to the economy
1	4	39.	Other change in demand

Change in Good/Service

0	0	40.	Made changes to service offered
0	0	49.	Other change in good/service

Reference to the Economy

0	1	50.	Difficulty receiving payment
0	0	51.	Reduction of choices/options for consumer
0	0	52.	Move business to abroad
0	0	59.	Other economy
108	77	00.	No second mention
		.	Inap, 3 in *A50; 5-6,8-9 in *S15

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## SECTION T: FUTURE EXPECTATIONS AND MOTIVATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT1	BT1	CT1	DT1	ET1	FT1	Which of the following two statements best describes your preference for the future size of this (new) business: I want this (new) business to be as large as possible, or I want a size I can manage myself or with a few key employees?
240	96	66	39	39	32	1. Want it to be as large as possible
966	517	340	242	183	143	5. Want a size to manage by self or with key employees
6	0	4	1	0	0	8. DK
2	0	0	1	0	2	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT2	BT2	CT2	DT2	ET2	FT2	Wave A: Once this new business is operational, what is the total revenue or income expected in the first twelve months of operation?
						Wave B/C/D: After this (new) business is operational, what is the total revenue expected in the first twelve months of operation?
						Wave E/F: After this (new) business is fully operational, what is the total revenue expected in the first twelve months of operation?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT3	BT3	CT3	DT3	ET3	FT3	What annual revenue is expected when the business is in its fifth year of operation?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT4	BT4	CT4	DT4	ET4	FT4	<p>Wave A/B/C/D: During the first year of operation, how many managers or employees, including exclusive subcontractors, will be working for this (new) business, not counting owners?</p> <p>Wave E/F: During the first year of full operation, how many managers or employees, including exclusive subcontractors, will be working for this (new) business, not counting owners?</p> <p>CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50</p>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT5	BT5	CT5	DT5	ET5	FT5	<p>How many managers or employees, including exclusive subcontractors, will be working for this (new) business when it is five years old, not counting the owners?</p> <p>CODE NUMBER OF PEOPLE (0-999,995) 999 998. DK 999 999. NA Wave B/C/D/E/F Inap: . Inap, 1,3 in *A50</p>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT6	BT6	CT6	DT6	ET6	FT6	<p>Are you involved in this (new) business to take advantage of a business opportunity or because you have no better choices for work?</p> <p>1. Take advantage of business opportunity 155 66 48 36 60 40 2. No better choice 51 31 15 16 15 18 3. Combination of both (if vol.) 4 4 0 0 1 1 4. Have a job but seek better employment (if vol.) 31 23 14 5 9 3 8. DK 1 5 2 5 1 3 9. NA Wave B/C/D Inap: . Inap, 1,3 in *A50 Wave E/F Inap: . Inap, 3 in *A50</p>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AT7						<p>Do you know someone personally who started a business in the past two years?</p> <p>811 1. Yes 402 5. No 1 8. DK 0 9. NA</p>

## SECTION U: EMPLOYMENT STRUCTURE

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU1	CU1	DU1	EU1	FU1	Right now, how many people, <u>not counting the owners</u> but including exclusive subcontractors, are working either full or part-time for this (new) business, [TX*A3/A3]? (By exclusive subcontractors we mean people or businesses working on a temporary basis only for this (new) business and not working for others as well.)
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU2	CU2	DU2	EU2	FU2	Of these people, how many would be considered regular employees, those working full or part-time on a permanent basis?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 0,999998-999999 in *U1

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU3	CU3	DU3	EU3	FU3	Of these regular employees, how many are full-time, working 35 or more hours per week?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 0,999998-999999 in *U1; 0,999998-999999 in *U2

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU4	CU4	DU4	EU4	FU4	Of these regular employees, how many are part-time, working less than 35 hours per week?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 0,999998-999999 in *U1; 0,999998-999999 in *U2

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU5	CU5	DU5	EU5	FU5	Of those working for the (new) business, how many would be considered exclusive subcontractors, working full or part-time on a temporary basis?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 0,999998-999999 in *U1

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU6	CU6	DU6	EU6	FU6	As of today, how many of these exclusive subcontractors are working full-time, 35 or more hours per week, for this (new) business?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 0,999998-999999 in *U1; 0,999998-999999 in *U5

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU7	CU7	DU7	EU7	FU7	As of today, how many of these exclusive subcontractors are working part-time, less than 35 hours per week, for this (new) business?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 0,999998-999999 in *U1; 0,999998-999999 in *U5

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU8	CU8	DU8	EU8	FU8	INTERVIEWER CHECKPOINT
	87	89	81	99	85	1. IF MORE THAN ONE OWNER (*G2 > 1) OR ONE OR MORE EMPLOYEES (U1 >= 1) --> GO TO U9
	41	56	51	55	58	2. IF ONE OWNER (*G2 = 1) AND NO EMPLOYEES (U1 = 0/DK/NA) --> GO TO NEXT SECTION
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU9	CU9	DU9	EU9	FU9	As of today, how many owners(, full and part-time employees, or contract workers) are responsible for human resources such as recruitment, hiring, and employee benefits?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 2 in *U8

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU10	CU10	DU10	EU10	FU10	(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) sales and marketing, including sales, market research, customer analysis, and promotional activities?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 2 in *U8

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU11	CU11	DU11	EU11	FU11	(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) executive administrative functions, such as strategic planning, competitive analysis, shareholder relations, and general management?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 2 in *U8

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU12	CU12	DU12	EU12	FU12	(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) research and development of new products and services?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 2 in *U8

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU13	CU13	DU13	EU13	FU13	(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) production and manufacturing, such as producing materials or products, production planning, production control, quality control, storage, and other production activities?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 2 in *U8

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU14	CU14	DU14	EU14	FU14	(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) general administration, such as office management, responding to maintenance requests, purchasing supplies, or training employees in office procedures?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 2 in *U8

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU15	CU15	DU15	EU15	FU15	(As of today, how many owners(, full and part-time employees, or contract workers) are responsible for) financial administration, such as accounting procedures, budgeting, financial analysis, or investment activities?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 2 in *U8

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU16	CU16	DU16	EU16	FU16	As of today, does this (new) business have any owners(, full or part-time employees, or contract workers) with any other responsibilities, not already mentioned, critical for the success of the business?
	0	0	0	0	0	1. Yes
	87	86	79	98	85	5. No
	0	0	1	0	0	8. DK
	0	3	1	1	0	9. NA
						. Inap, 2-3 in *A50; 2 in *U8

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BU17	CU17	DU17	EU17	FU17	How many are involved?
						CODE NUMBER OF PEOPLE (0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50; 2 in *U8; 5,8-9 in *U16

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
				EU19	FU19	Compared to previous years, over the past twelve months, has it been easier, about the same, or more difficult to find qualified employees for the business?
				23	15	1. Easier
				45	54	3. About the same
				22	32	5. More difficult
				58	42	6. No job opening in the last 12 months (if vol.)
				2	0	8. DK
				4	0	9. NA
						. Inap, 2-3 in *A50

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## SECTION V: EXPENSE STRUCTURE

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BV2	CV2	DV2	EV2	FV2	<p>We would like to ask about the expected financial profile of the (new) business during the (first/past) full year of operation. You have reported positive monthly cash flow for six months of operation. Based on this, we would like to get your expectations regarding the (first/past) year of operation of this (new) business. We realize these are estimates, and they will be held in strict confidence.</p> <p>(Based on the current pattern in the (new) business over the past [NUMBER OF MONTHS CALCULATED FROM TODAY MINUS A35] months,) (what would you expect to be/was) the total revenue from the sale of goods, services, or intellectual property in the (first/past) twelve months of operation?</p> <p>CODE DOLLAR AMOUNT (\$0-999,999,995)</p> <p>999 999 998.           DK</p> <p>999 999 999.           NA</p> <p>.                       Inap, 2-3 in *A50</p>

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BV3a	CV3a	DV3a	EV3a	FV3a	TOTAL REVENUE BRACKETED
	0	0	0	0	0	01. Under \$5,000
	1	0	0	0	0	02. \$5,000- 9,999
	0	1	0	0	0	03. \$10,000- 24,999
	2	0	1	1	0	04. \$25,000- 49,999
	1	0	1	0	0	05. \$50,000- 99,999
	0	1	0	1	0	06. \$100,000- 249,999
	0	1	0	1	0	07. \$250,000- 499,999
	0	0	0	0	0	08. \$500,000- 999,999
	0	0	0	0	0	09. \$1,000,000 or more
	0	0	0	0	0	21. Less than \$50,000
	0	0	0	0	0	22. \$50,000 or more
	5	10	4	6	6	99. NA
	119	132	126	145	137	00. Inap, 0-999,999,995 in *V2
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	TOTAL REVENUE SUMMARY	
	BV3b	CV3b	DV3b	EV3b	FV3b		
	5	13	12	22	26	01.	Under \$5,000
	8	11	9	8	8	02.	\$5,000- 9,999
	16	16	25	25	19	03.	\$10,000- 24,999
	27	15	21	23	22	04.	\$25,000- 49,999
	26	30	27	23	21	05.	\$50,000- 99,999
	18	28	14	23	22	06.	\$100,000- 249,999
	9	8	8	11	7	07.	\$250,000- 499,999
	8	6	8	5	8	08.	\$500,000- 999,999
	6	8	4	8	4	09.	\$1,000,000 or more
	0	0	0	0	0	21.	Less than \$50,000
	0	0	0	0	0	22.	\$50,000 or more
	5	10	4	6	6	99.	NA
						.	Inap, 2-3 in *A50

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A      B      C      D      E      F  
 BV11   CV11   DV11   EV11   FV11

Wave B/C:

For this same twelve month period, what (do you expect will be/was) the total of all expenses paid on behalf of the new business, including wages and salaries to any employees and owners active in managing the business, interest on loans, capital leases, materials, taxes, and so forth?

Wave D/E/F:

Now, for this same twelve-month period, what (will be/was) the total of all expenses paid on behalf of the (new) business(, including wages and salaries to any employees and owners active in managing the business, interest on loans, capital leases, materials, taxes, and so forth)?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998.      DK

999 999 999.      NA

.      Inap, 2-3 in \*A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BV12a	CV12a	DV12a	EV12a	FV12a	TOTAL	EXPENSES	BRACKETED
0	0	0	0	0	01.	Under \$5,000	
0	0	0	0	1	02.	\$5,000- 9,999	
1	1	0	0	0	03.	\$10,000- 24,999	
0	0	0	0	0	04.	\$25,000- 49,999	
2	0	1	0	0	05.	\$50,000- 99,999	
0	1	0	0	0	06.	\$100,000- 249,999	
0	1	0	0	0	07.	\$250,000- 499,999	
0	0	0	0	0	08.	\$500,000- 999,999	
0	0	0	0	0	09.	\$1,000,000 or more	
0	0	0	0	0	21.	Less than \$50,000	
0	0	0	0	0	22.	\$50,000 or more	
6	9	3	6	7	99.	NA	
119	133	128	148	135	00.	Inap, 0-999,999,995 in *V11	
					.	Inap, 2-3 in *A50	

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BV12b	CV12b	DV12b	EV12b	FV12b	TOTAL	EXPENSES	SUMMARY
19	16	16	29	35	01.	Under \$5,000	
9	15	17	14	10	02.	\$5,000- 9,999	
29	16	24	30	25	03.	\$10,000- 24,999	
18	27	23	17	18	04.	\$25,000- 49,999	
23	22	17	21	20	05.	\$50,000- 99,999	
10	21	12	16	11	06.	\$100,000- 249,999	
5	9	12	9	7	07.	\$250,000- 499,999	
5	5	5	7	7	08.	\$500,000- 999,999	
4	5	3	5	3	09.	\$1,000,000 or more	
0	0	0	0	0	21.	Less than \$50,000	
0	0	0	0	0	22.	\$50,000 or more	
6	9	3	6	7	99.	NA	
					.	Inap, 2-3 in *A50	

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A      B      C      D      E      F  
          CV32   DV32   EV32   FV32

Wave C/D:

Now, for this same twelve-month period, please think about wages, salaries, and benefits. What will be the total of all payments for wages, salaries, and benefits to full- and part-time employees and owners. Please do not include wages, salaries, and benefits to contract workers who work for the business but are not on the business's official payroll.

Wave E/F:

Now, for this same twelve-month period, please think about the types of expenses that contribute the total expenses of [\$V11].

First, what (will be/was) the total of all payments for wages, salaries, and benefits to full- and part-time employees and owners? Please do not include wages, salaries, and benefits to contract workers who work for the business but are not on the business's official payroll.

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998.      DK

999 999 999.      NA

.      Inap, 2-3 in \*A50

A      B      C      D      E      F  
          CV33a   DV33a   EV33a   FV33a

TOTAL LABOR PAYMENT BRACKETED

0	0	0	0	01.	Under \$5,000
0	0	0	0	02.	\$5,000- 9,999
1	0	0	0	03.	\$10,000- 24,999
1	0	0	0	04.	\$25,000- 49,999
0	0	0	0	05.	\$50,000- 99,999
1	0	0	0	06.	\$100,000- 249,999
0	0	0	0	07.	\$250,000- 499,999
0	1	0	0	08.	\$500,000- 999,999
0	0	0	0	09.	\$1,000,000 or more
0	1	0	0	21.	Less than \$50,000
0	0	0	0	22.	\$50,000 or more
11	5	4	7	99.	NA
131	125	150	136	00.	Inap, 0-999,999,995 in *V32
				.	Inap, 2-3 in *A50

A      B      C      D      E      F  
          CV33b   DV33b   EV33b   FV33b

TOTAL LABOR PAYMENT SUMMARY

36	54	64	65	01.	Under \$5,000
16	9	13	10	02.	\$5,000- 9,999
18	21	26	20	03.	\$10,000- 24,999
26	15	16	15	04.	\$25,000- 49,999
20	12	10	10	05.	\$50,000- 99,999
12	11	10	12	06.	\$100,000- 249,999
4	2	7	3	07.	\$250,000- 499,999
1	2	2	1	08.	\$500,000- 999,999
1	0	2	0	09.	\$1,000,000 or more
0	1	0	0	21.	Less than \$50,000
0	0	0	0	22.	\$50,000 or more
11	5	4	7	99.	NA
				.	Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
		CV34	DV34	EV34	FV34
					For this same twelve-month period, what (will be/was) the total of all payments for contract workers? Contract workers are people who work for the business but are not on the business's official payroll.
					CODE DOLLAR AMOUNT (\$0-999,999,995)
					999 999 998. DK
					999 999 999. NA
					. Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
		CV35a	DV35a	EV35a	FV35a
					TOTAL CONTRACT WORKER PAYMENT BRACKETED
		0	0	0	0
		0	0	0	0
		0	0	0	0
		1	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	1	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		7	4	5	6
		137	127	149	137
					01. Under \$5,000
					02. \$5,000- 9,999
					03. \$10,000- 24,999
					04. \$25,000- 49,999
					05. \$50,000- 99,999
					06. \$100,000- 249,999
					07. \$250,000- 499,999
					08. \$500,000- 999,999
					09. \$1,000,000 or more
					21. Less than \$50,000
					22. \$50,000 or more
					99. NA
					00. Inap, 0-999,999,995 in *V34
					. Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
		CV35b	DV35b	EV35b	FV35b
					TOTAL CONTRACT WORKER PAYMENT SUMMARY
		104	102	119	110
		6	5	6	10
		19	8	12	9
		4	3	6	4
		2	5	3	0
		2	1	1	4
		0	3	1	0
		0	1	0	0
		1	0	1	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		7	4	5	6
					01. Under \$5,000
					02. \$5,000- 9,999
					03. \$10,000- 24,999
					04. \$25,000- 49,999
					05. \$50,000- 99,999
					06. \$100,000- 249,999
					07. \$250,000- 499,999
					08. \$500,000- 999,999
					09. \$1,000,000 or more
					21. Less than \$50,000
					22. \$50,000 or more
					99. NA
					. Inap, 2-3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV36	DV36	EV36	FV36	For this same twelve-month period, what (will be/was) the total spent on research and development of new products and services?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV37a	DV37a	EV37a	FV37a	TOTAL RESEARCH BRACKETED
		0	0	0	0	01. Under \$5,000
		0	0	0	0	02. \$5,000- 9,999
		0	0	0	0	03. \$10,000- 24,999
		1	0	0	0	04. \$25,000- 49,999
		0	1	0	0	05. \$50,000- 99,999
		0	0	0	0	06. \$100,000- 249,999
		1	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		6	3	4	5	99. NA
		137	128	150	138	00. Inap, 0-999,999,995 in *V36
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV37b	DV37b	EV37b	FV37b	TOTAL RESEARCH SUMMARY
		120	114	132	127	01. Under \$5,000
		8	7	7	6	02. \$5,000- 9,999
		7	4	7	2	03. \$10,000- 24,999
		2	1	2	1	04. \$25,000- 49,999
		0	3	1	1	05. \$50,000- 99,999
		1	0	0	1	06. \$100,000- 249,999
		1	0	0	0	07. \$250,000- 499,999
		0	0	1	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		6	3	4	5	99. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV38	DV38	EV38	FV38	For this same twelve-month period, what (will be/was) the total spent on the <u>purchase</u> of new or used buildings or other structures, not including undeveloped land? Please do not include rental or lease payments.
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV39a	DV39a	EV39a	FV39a	TOTAL PURCHASED STRUCTURES BRACKETED
		0	0	0	0	01. Under \$5,000
		0	0	0	0	02. \$5,000- 9,999
		0	0	1	0	03. \$10,000- 24,999
		0	0	0	0	04. \$25,000- 49,999
		0	0	0	0	05. \$50,000- 99,999
		0	0	0	0	06. \$100,000- 249,999
		0	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		7	4	5	5	99. NA
		138	128	148	138	00. Inap, 0-999,999,995 in *V38
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV39b	DV39b	EV39b	FV39b	TOTAL PURCHASED STRUCTURES SUMMARY
		131	124	138	134	01. Under \$5,000
		0	0	2	0	02. \$5,000- 9,999
		4	0	4	1	03. \$10,000- 24,999
		2	2	2	1	04. \$25,000- 49,999
		0	2	2	2	05. \$50,000- 99,999
		1	0	1	0	06. \$100,000- 249,999
		0	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		7	4	5	5	99. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV40	DV40	EV40	FV40	Now, for this same twelve-month period, what (will be/was) the total spent on the purchase of land?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV41a	DV41a	EV41a	FV41	TOTAL PURCHASED LAND BRACKETED
		0	0	0	0	01. Under \$5,000
		0	0	0	0	02. \$5,000- 9,999
		0	0	0	0	03. \$10,000- 24,999
		0	0	0	0	04. \$25,000- 49,999
		0	0	0	0	05. \$50,000- 99,999
		0	0	0	0	06. \$100,000- 249,999
		0	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		6	4	4	5	99. NA
		139	128	150	138	00. Inap, 0-999,999,995 in *V40
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV41b	DV41b	EV41b	FV41b	TOTAL PURCHASED LAND SUMMARY
		136	124	146	135	01. Under \$5,000
		0	0	1	1	02. \$5,000- 9,999
		0	1	2	0	03. \$10,000- 24,999
		1	2	1	0	04. \$25,000- 49,999
		0	0	0	1	05. \$50,000- 99,999
		1	1	0	1	06. \$100,000- 249,999
		1	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		6	4	4	5	99. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV42	DV42	EV42	FV42	For this same twelve-month period, what (will be/was) the total spent on the purchase of new or used machinery or equipment?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV43a	DV43a	EV43a	FV43a	TOTAL PURCHASED EQUIPMENT BRACKETED
		0	0	0	0	01. Under \$5,000
		0	0	0	0	02. \$5,000- 9,999
		0	0	0	0	03. \$10,000- 24,999
		0	0	0	0	04. \$25,000- 49,999
		0	0	0	0	05. \$50,000- 99,999
		0	0	0	0	06. \$100,000- 249,999
		0	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		5	4	5	5	99. NA
		140	128	149	138	00. Inap, 0-999,999,995 in *V42
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV43b	DV43b	EV43b	FV43b	TOTAL PURCHASED EQUIPMENT SUMMARY
		98	85	118	116	01. Under \$5,000
		16	11	7	8	02. \$5,000- 9,999
		15	16	14	8	03. \$10,000- 24,999
		6	10	4	2	04. \$25,000- 49,999
		1	5	3	3	05. \$50,000- 99,999
		3	0	3	1	06. \$100,000- 249,999
		1	0	0	0	07. \$250,000- 499,999
		0	1	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		5	4	5	5	99. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV44	DV44	EV44	FV44	For this same twelve-month period, (what do you expect/was) the total of all interest payments on all loans to be, not including repayment of principal?
						CODE DOLLAR AMOUNT (\$0-999,995)
						999 998. DK
						999 999. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV45a	DV45a	EV45a	FV45a	TOTAL INTEREST PAYMENTS BRACKETED
		0	0	0	0	01. Under \$2,000
		0	1	1	0	02. \$2,000- 4,999
		0	0	0	0	03. \$5,000- 9,999
		1	0	0	0	04. \$10,000- 24,999
		0	0	0	0	05. \$25,000- 49,999
		0	0	0	0	06. \$50,000- 74,999
		0	0	0	0	07. \$75,000- 99,999
		0	0	0	0	08. \$100,000- 149,999
		0	0	0	0	09. \$150,000 or more
		0	0	0	0	21. Less than \$25,000
		0	0	0	0	22. \$25,000 or more
		8	5	9	6	99. NA
		136	126	144	137	00. Inap, 0-999,995 in *V44
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV45b	DV45b	EV45b	FV45b	TOTAL INTEREST PAYMENTS SUMMARY
		104	105	115	109	01. Under \$2,000
		9	7	7	8	02. \$2,000- 4,999
		6	4	8	7	03. \$5,000- 9,999
		10	5	6	7	04. \$10,000- 24,999
		4	2	2	3	05. \$25,000- 49,999
		2	1	0	0	06. \$50,000- 74,999
		1	0	4	2	07. \$75,000- 99,999
		1	1	0	1	08. \$100,000- 149,999
		0	2	3	0	09. \$150,000 or more
		0	0	0	0	21. Less than \$25,000
		0	0	0	0	22. \$25,000 or more
		8	5	9	6	99. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV46	DV46	EV46	FV46	For this same twelve-month period, what (will be/was) the total spent on rental or lease payments for buildings and other structures, not including rental payments for land?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV47a	DV47a	EV47a	FV47a	TOTAL LEASED STRUCTURES BRACKETED
		0	0	0	0	01. Under \$5,000
		0	0	0	0	02. \$5,000- 9,999
		0	0	0	0	03. \$10,000- 24,999
		0	0	0	0	04. \$25,000- 49,999
		0	0	0	0	05. \$50,000- 99,999
		0	0	0	0	06. \$100,000- 249,999
		0	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		5	2	4	5	99. NA
		140	130	150	138	00. Inap, 0-999,999,995 in *V46
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV47b	DV47b	EV47b	FV47b	TOTAL LEASED STRUCTURES SUMMARY
		106	108	128	119	01. Under \$5,000
		13	4	7	5	02. \$5,000- 9,999
		10	8	6	7	03. \$10,000- 24,999
		8	7	7	6	04. \$25,000- 49,999
		3	2	1	1	05. \$50,000- 99,999
		0	0	0	0	06. \$100,000- 249,999
		0	0	0	0	07. \$250,000- 499,999
		0	0	1	0	08. \$500,000- 999,999
		0	1	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		5	2	4	5	99. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV48	DV48	EV48	FV48	For this same twelve-month period, what (will be/was) the total spent on rental or lease payments for land?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV49a	DV49a	EV49a	FV49a	TOTAL LEASED LAND BRACKETED
		0	0	0	0	01. Under \$5,000
		0	0	0	0	02. \$5,000- 9,999
		0	0	0	0	03. \$10,000- 24,999
		0	0	0	0	04. \$25,000- 49,999
		0	0	0	0	05. \$50,000- 99,999
		0	0	0	0	06. \$100,000- 249,999
		0	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		5	2	4	5	99. NA
		140	130	150	138	00. Inap, 0-999,999,995 in *V48
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV49b	DV49b	EV49b	FV49b	TOTAL LEASED LAND SUMMARY
		137	125	146	136	01. Under \$5,000
		1	1	0	0	02. \$5,000- 9,999
		2	2	2	1	03. \$10,000- 24,999
		0	2	2	1	04. \$25,000- 49,999
		0	0	0	0	05. \$50,000- 99,999
		0	0	0	0	06. \$100,000- 249,999
		0	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		5	2	4	5	99. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV50	DV50	EV50	FV50	For this same twelve-month period, what (will be/was) the total spent on rental or lease payments for machinery or equipment?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV51a	DV51a	EV51a	FV51a	TOTAL LEASED EQUIPMENT BRACKETED
		0	0	0	0	01. Under \$5,000
		0	0	0	0	02. \$5,000- 9,999
		0	0	0	0	03. \$10,000- 24,999
		0	0	0	0	04. \$25,000- 49,999
		0	0	0	0	05. \$50,000- 99,999
		0	0	0	0	06. \$100,000- 249,999
		0	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		5	2	5	5	99. NA
		140	130	149	138	00. Inap, 0-999,999,995 in *V50
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV51b	DV51b	EV51b	FV51b	TOTAL LEASED EQUIPMENT SUMMARY
		129	116	136	127	01. Under \$5,000
		6	4	5	7	02. \$5,000- 9,999
		3	4	3	1	03. \$10,000- 24,999
		1	4	3	3	04. \$25,000- 49,999
		0	1	1	0	05. \$50,000- 99,999
		1	0	0	0	06. \$100,000- 249,999
		0	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	1	1	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		5	2	5	5	99. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV63	DV63	EV63	FV63	For this same twelve-month period, what (will be/was) the total spent on other expenses?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV64a	DV64a	EV64a	FV64a	TOTAL OTHER EXPENSES
		0	0	0	0	01. Under \$5,000
		0	0	0	0	02. \$5,000- 9,999
		0	0	0	0	03. \$10,000- 24,999
		0	0	0	0	04. \$25,000- 49,999
		0	0	0	0	05. \$50,000- 99,999
		0	0	0	0	06. \$100,000- 249,999
		0	0	0	0	07. \$250,000- 499,999
		0	0	0	0	08. \$500,000- 999,999
		0	0	0	0	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		1	4	5	6	99. NA
		144	128	149	137	00. Inap, 0-999,999,995 in *V63
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV64b	DV64b	EV64b	FV64b	TOTAL OTHER EXPENSES
		110	64	80	74	01. Under \$5,000
		7	14	14	17	02. \$5,000- 9,999
		11	23	21	18	03. \$10,000- 24,999
		2	10	13	7	04. \$25,000- 49,999
		5	3	5	6	05. \$50,000- 99,999
		3	7	9	7	06. \$100,000- 249,999
		4	4	2	4	07. \$250,000- 499,999
		2	0	1	2	08. \$500,000- 999,999
		0	3	4	2	09. \$1,000,000 or more
		0	0	0	0	21. Less than \$50,000
		0	0	0	0	22. \$50,000 or more
		1	4	5	6	99. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	OTHER EXPENSES - First mention	
		CV65	DV65	EV65	FV65		
		2	0	3	6	10.	Taxes
		1	0	0	1	11.	Bank Fees
		0	5	3	3	12.	Dues; fees
		2	2	4	1	13.	Licensing; licenses
		0	0	3	3	14.	Insurance
		1	4	4	9	15.	Advertising; marketing
		1	0	0	0	16.	Pass-through costs
		1	0	2	1	19.	Other expenses
		2	4	7	5	20.	Operating expenses; operations; farm operations
		4	23	12	14	21.	Utilities; fuel
		0	1	3	4	22.	Repairs; improvements
		1	0	2	0	23.	Shipping; packaging
		3	11	15	8	24.	Travel; mileage
		5	15	14	8	30.	Supplies for business/product; ingredients
		2	11	14	16	31.	Office supplies and expenses
		3	0	9	5	39.	Other supplies
		6	14	15	24	40.	Production materials; raw materials; materials costs; materials for product; materials (NFS); cost for creating art
		1	0	0	0	41.	Disposal of hazardous materials
		4	3	5	3	45.	Cost of products selling; merchandise; repurchased product
		2	0	1	5	46.	Inventory/stock
		0	0	0	0	91.	Education
		11	10	8	2	95.	Miscellaneous
		0	0	2	0	98.	DK
		0	0	0	0	99.	NA
						.	Inap, 2-3 in *A50; 0, 999,999,998-999,999,999 in *V63

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
CV65a	DV65a	EV65a	FV65a	OTHER	EXPENSES	
0	1	5	3	10.	Taxes	
0	0	0	1	11.	Bank Fees	
0	1	5	1	12.	Dues; fees	
1	2	0	2	13.	Licensing; licenses	
2	1	5	1	14.	Insurance	
0	5	7	5	15.	Advertising; marketing	
0	0	0	0	16.	Pass-through costs	
3	0	1	0	19.	Other expenses	
0	2	0	2	20.	Operating expenses; operations; farm operations	
3	7	16	5	21.	Utilities; fuel	
2	5	7	7	22.	Repairs; improvements	
3	0	1	0	23.	Shipping; packaging	
3	2	4	13	24.	Travel; mileage	
0	6	1	1	30.	Supplies for business/product; ingredients	
1	9	5	5	31.	Office supplies and expenses	
1	1	9	2	39.	Other supplies	
0	2	0	4	40.	Production materials; raw materials; materials costs; materials for product; materials (NFS); cost for creating art	
0	0	0	0	41.	Disposal of hazardous materials	
0	0	0	1	45.	Cost of products selling; merchandise; repurchased product	
0	2	2	2	46.	Inventory/stock	
0	1	1	1	91.	Education	
0	11	4	1	95.	Miscellaneous	
33	45	53	61	00.	No second mention	
				.	Inap, 2-3 in *A50; 0, 999,999,998-999,999,999 in *V63	

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV52x	DV52x	EV52x	FV52x	INTERVIEWER CHECKPOINT
		126	123	144	134	1. IF NO "DK/NA" IN ANY V32-V51, V63 AND V11 --> GO TO V52y
		19	9	10	9	2. IF ANY V32-V51= "DK/NA" OR V11 = "DK/NA" --> GO TO V20
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV52y	DV52y	EV52y	FV52y	INTERVIEWER CHECKPOINT
		0	0	0	0	1. IF V11 DOES NOT EQUAL THE SUM OF V32-V51, V63 --> GO TO V52
		126	123	144	134	2. IF V11 EQUALS SUM OF V32-V51 --> GO TO V20
						. Inap, 2-3 in *A50; 2 in *V52x

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV52	DV52	EV52	FV52	I'd like to make sure I have this correct. You said that your total expenses in the first twelve months of operation (would be/were) [\$V11], but the separate expenses total [SUM \$V32-\$V51,\$V63]. Which is correct?
		0	0	0	0	1. Total correct (V11)
		0	0	0	0	2. Separate expenses correct (V32-V51, V63)
		0	0	0	0	3. Both correct - missing expenses (make comment)
						. Inap, 2-3 in *A50; 2 in *V52x; 2 in *V52y

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BV20	CV20	DV20	EV20	FV20	INTERVIEWER CHECKPOINT
	115	131	126	145	135	1. IF NO "DK" or "NA" IN V2 AND V11 --> GO TO V21
	13	14	6	9	8	2. IF ANY "DK" IN V2 OR V11 --> GO TO V22
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BV21	CV21	DV21	EV21	FV21	Profit is a business's income after all expenses and taxes have been deducted from the total revenue. Based on what you just said, your total net (profit/loss) for the (first/past) twelve months of operation (would be/was) approximately [V2-V11] dollars. Is this correct?
	115	131	126	145	135	1. Yes
	0	0	0	0	0	5. No
	0	0	0	0	0	8. DK
	0	0	0	0	0	9. NA
						. Inap, 2-3 in *A50; 2 in *V20

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BV21x	CV21x	DV21x	EV21x	FV21x	CALCULATED PROFIT/LOSS V2-V11
						CODE DOLLAR AMOUNT
						(-\$999,999,995 - \$999,999,995)
						999 999 999. NA
						Wave B/C/D/E/F Inap:
						. Inap, 2-3 in *A50; 2 in *V20

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BV22	CV22	DV22	EV22	FV22		Profit is a business's net income after all expenses and taxes have been deducted from the total revenue. (Will/did) this (new) business have a profit or a loss after the (first/past) twelve months of operation?
11	6	4	5	4	1.	Profit
1	3	0	1	3	5.	Loss
1	1	2	3	0	8.	DK
0	4	0	0	1	9.	NA
					.	Inap, 2-3 in *A50; 1 in *V20

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BV23	CV23	DV23	EV23	FV23		For this same twelve month period, what (will be/was) the total (profit/loss) for this new business?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 998.DK
						999 999 999. NA
						. Inap, 2-3 in *A50; 1 in *V20; 8-9 in *V22
						(use *V20 to determine positive or negative)

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
BV24a	CV24a	DV24a	EV24a	FV24a		TOTAL PROFIT/LOSS BRACKETED
0	0	0	0	0	01.	Under \$5,000
0	0	0	0	0	02.	\$5,000- 9,999
0	0	0	0	0	03.	\$10,000- 24,999
0	0	0	0	0	04.	\$25,000- 49,999
0	0	0	0	0	05.	\$50,000- 99,999
0	0	0	0	0	06.	\$100,000- 249,999
1	0	0	0	0	07.	\$250,000- 499,999
0	0	0	0	0	08.	\$500,000- 999,999
0	0	0	0	0	09.	\$1,000,000 or more
0	0	0	0	0	21.	Less than \$50,000
0	0	0	0	0	22.	\$50,000 or more
8	5	3	3	3	99.	NA
3	4	1	3	4	00.	Inap, 0-999,999,995 in *V23
					.	Inap, 2-3 in *A50; 1 in *V20; 8-9 in *V22
						(use *V20 to determine positive or negative)

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>		
BV24b	CV24b	DV24b	EV24b	FV24b	TOTAL	PROFIT/LOSS	SUMMARY
3	0	0	0	0	01.	Under \$5,000	
0	1	0	0	0	02.	\$5,000- 9,999	
0	2	1	0	2	03.	\$10,000- 24,999	
0	1	0	1	0	04.	\$25,000- 49,999	
0	0	0	2	1	05.	\$50,000- 99,999	
0	0	0	0	0	06.	\$100,000- 249,999	
1	0	0	0	0	07.	\$250,000- 499,999	
0	0	0	0	1	08.	\$500,000- 999,999	
0	0	0	0	0	09.	\$1,000,000 or more	
0	0	0	0	0	21.	Less than \$50,000	
0	0	0	0	0	22.	\$50,000 or more	
8	5	3	3	3	99.	NA	
					.	Inap, 2-3 in *A50; 1 in *V20; 8-9 in	
						*V22	
						(use *V20 to determine positive or negative)	

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV53	DV53	EV53	FV53	As of today, does the business have any cash on hand in checking, savings, money market accounts, certificates of deposit or other time deposits?
		105	96	110	102	1. Yes
		33	36	41	40	5. No
		0	0	3	0	8. DK
		7	0	0	1	9. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV54	DV54	EV54	FV54	As of today, does the business have any accounts receivable?
		75	66	71	66	1. Yes
		64	66	81	76	5. No
		0	0	2	0	8. DK
		6	0	0	1	9. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV55	DV55	EV55	FV55	(As of today,) does the business have any product inventory?
		74	71	78	71	1. Yes
		65	61	74	71	5. No
		0	0	2	0	8. DK
		6	0	0	1	9. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV56	DV56	EV56	FV56	(As of today,) does the business own any equipment or machinery?
		109	100	115	111	1. Yes
		30	32	37	32	5. No
		0	0	2	0	8. DK
		6	0	0	0	9. NA
						. Inap, 2-3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV57	DV57	EV57	FV57	(As of today,) does the business own any land, buildings, or other structures?
		28	21	30	28	1. Yes
		111	111	122	115	5. No
		0	0	2	0	8. DK
		6	0	0	0	9. NA
						. Inap, 2-3 in *A50

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[illegible][illegible][illegible]

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CV61	DV61	EV61	FV61	(As of today,) does the business have any other financial assets?
		9	13	8	8	1. Yes
		129	119	144	135	5. No
		1	0	2	0	8. DK
		6	0	0	0	9. NA
					.	Inap, 2-3 in *A50

[illegible]



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				EV66	FV66
					Twelve months ago, what percentage of the business's current assets would have been in the form of accounts receivable?
					CODE PERCENT (0-100)
					998. DK
					999. NA
					. Inap, 2-3 in *A50

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				EV67	FV67
					As of now, what percentage of the business's current assets are in the form of accounts receivable?
					CODE PERCENT (0-100)
					998. DK
					999. NA
					. Inap, 2-3 in *A50

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				EV68	FV68
					Twelve months ago, what percentage of the business's accounts receivable would have taken more than sixty days to be paid?
					CODE PERCENT (0-100)
					998. DK
					999. NA
					. Inap, 2-3 in *A50

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				EV69	FV69
					As of now, what percentage of the business's accounts receivable do you expect to take more than sixty days to be paid?
					CODE PERCENT (0-100)
					998. DK
					999. NA
					. Inap, 2-3 in *A50

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
				EV70	FV70
					Twelve months ago, what percentage of the business's current assets would have been written off as uncollectible or bad debts?
					CODE PERCENT (0-100)
					998. DK
					999. NA
					. Inap, 2-3 in *A50

---

A      B      C      D      E      F

EV71    FV71    As of now, what percentage of the business's  
accounts receivable do you expect to be  
written off as uncollectible or bad debts?

CODE PERCENT (0-100)

998.    DK

999.    NA

.        Inap, 2-3 in \*A50

---

A      B      C      D      E      F

EV72    FV72    Twelve months ago, what percentage of the  
business's accounts payable offered discounts  
for early payments?

CODE PERCENT (0-100)

998.    DK

999.    NA

.        Inap, 2-3 in \*A50

---

A      B      C      D      E      F

EV73    FV73    As of now, what percentage of the business's  
accounts payable offer discounts for early  
payments?

CODE PERCENT (0-100)

998.    DK

999.    NA

.        Inap, 2-3 in \*A50

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## SECTION W: RESPONDENTS' MOTIVATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW1					<p>Please indicate the extent to which the following were important to you for establishing this new business.</p> <p><u>To achieve a higher position in society.</u> To what extent was that important -- no extent, a little, some, a great, or a very great extent?</p>
623					1. No extent
252					2. A little
174					3. Some
83					4. A great
81					5. A very great extent
1					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW2					<p><u>To have greater flexibility for your personal and family life.</u> To what extent was that important -- no extent, a little, some, a great, or a very great extent?</p>
116					1. No extent
111					2. A little
179					3. Some
416					4. A great
392					5. A very great extent
0					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW3					<p><u>To continue a family tradition.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)</p>
853					1. No extent
102					2. A little
72					3. Some
109					4. A great
78					5. A very great extent
0					8. DK
0					9. NA
<hr/>					

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW4					<u>To be respected by your friends.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
696					1. No extent
186					2. A little
161					3. Some
116					4. A great
54					5. A very great extent
1					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW5					<u>To have considerable freedom to adapt your own approach to work.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
78					1. No extent
62					2. A little
185					3. Some
496					4. A great
393					5. A very great extent
0					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW6					<u>To give yourself, your spouse, and your children financial security.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
131					1. No extent
92					2. A little
154					3. Some
439					4. A great
396					5. A very great extent
2					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW7					<u>To follow the example of a person you admire.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
611					1. No extent
171					2. A little
168					3. Some
172					4. A great
91					5. A very great extent
1					8. DK
0					9. NA
<hr/>					

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW8					<u>To build a business your children can inherit.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
506					1. No extent
128					2. A little
183					3. Some
215					4. A great
180					5. A very great extent
2					8. DK
0					9. NA

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW9					<u>To earn a larger personal income.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
119					1. No extent
95					2. A little
249					3. Some
471					4. A great
279					5. A very great extent
1					8. DK
0					9. NA

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW10					<u>To achieve something and get recognition for it.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
390					1. No extent
194					2. A little
263					3. Some
246					4. A great
121					5. A very great extent
0					8. DK
0					9. NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW11					<u>To develop an idea for a product.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
565					1. No extent
144					2. A little
174					3. Some
225					4. A great
103					5. A very great extent
1					8. DK
2					9. NA

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW12					<u>To have a chance to build great wealth or a very high income.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
334					1. No extent
160					2. A little
258					3. Some
285					4. A great
177					5. A very great extent
0					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW13					<u>To fulfill a personal vision.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
126					1. No extent
97					2. A little
241					3. Some
442					4. A great
308					5. A very great extent
0					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AW14					<u>To have the power to greatly influence an organization.</u> (To what extent was that important -- no extent, a little, some, a great, or a very great extent?)
624					1. No extent
166					2. A little
180					3. Some
148					4. A great
96					5. A very great extent
0					8. DK
0					9. NA
<hr/>					

## SECTION X: RESPONDENTS' INFORMATION

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX1	BX1	CX1	DX1	EX1	FX1	Wave A: Now I would like to ask some questions about you.
						Aside from this new business, do you own another small business or are you self-employed in some other way?
						Wave B/C/D/E/F: Now I would like to ask some questions about you.
						Aside from this start-up business you are working on, do you own another small business or are you self-employed in some other way?
153	74	59	45	36	20	1. Yes, small business owner
218	132	75	60	51	39	2. Yes, self-employed
839	403	273	174	134	117	5. No, neither
0	2	3	2	0	0	6. Only working on this business (if vol.)
3	2	0	2	0	0	8. DK
1	0	0	0	1	1	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX2	BX2	CX2	DX2	EX2	FX2	Are you managing a business owned by someone else, either as the (senior) executive or part of the senior management team, not related to this (new) business?
141	80	53	33	24	27	1. Yes
1072	532	357	250	197	149	5. No
1	1	0	0	1	0	8. DK
0	0	0	0	0	1	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX3	BX3	CX3	DX3	EX3	FX3	How many hours a week do you spend on housekeeping and childcare activities?
						CODE NUMBER OF HOURS (0-168)
						998. DK
						999. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
		CX3a	DX3a	EX3a	FX3a	How many hours a week do you spend on housekeeping and childcare activities?
						UNIT OF TIME
		24	14	13	10	1. Day
		381	269	208	165	2. Week
						. Inap, 1,3 in *A50; 998-999 in *X3

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX4	BX4	CX4	DX4	EX4	FX4	Are you a full-time or part-time student?
44	27	19	10	8	5	1. Yes, full time
97	42	25	21	12	8	2. Yes, part time
1073	544	366	252	202	164	5. No, not a student
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX5	BX5	CX5	DX5	EX5	FX5	Are you unemployed?
303	145	92	55	46	30	1. Yes
909	465	317	228	176	146	5. No
2	2	1	0	0	0	8. DK
0	1	0	0	0	1	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX6	BX6	CX6	DX6	EX6	FX6	Are you disabled?
150	89	80	48	46	36	1. Yes
1063	523	330	235	176	141	5. No
1	1	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX7	BX7	CX7	DX7	EX7	FX7	Have you ever retired?
149	95	73	50	49	40	1. Yes
1065	517	337	232	173	137	5. No
0	0	0	1	0	0	8. DK
0	1	0	0	0	0	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 1,3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX8						Have you worked on a full time basis for an established work organization any time in the last five years?
860						1. Yes
352						5. No
2						8. DK
0						9. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX9						How many years was the longest period of continual employment at one employer?
						CODE NUMBER OF YEARS (0.0-95.0)
						[ANSWER VERIFIED IF RESPONDENT WOULD HAVE BEEN UNDER 18]
						98. DK
						99. NA
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AX10						Do you currently still work for this employer?
306						1. Yes
883						5. No
0						8. DK
7						9. NA
						. Inap, 0 in AX9

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AX11					For this employer what (is/was) your (current/last) job title? -- 2000 OCC 3-DIGIT CODES  SEE MASTER OCCUPATION CODES 998. DK 999. NA . Inap, 0 in AX9
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AX12					How would you describe your (last) position: a worker, a manager, supervisor, or executive responsible for an operational unit, a staff person providing support to the operational units, or a combination of managerial and staff functions?
326					1. Worker
283					2. Manager, supervisor, or executive
99					3. Support staff
480					4. Combination of managerial and staff functions
0					8. DK
8					9. NA
					. Inap, 0 in AX9
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AX13					How many years (have you had/did you have) this position?  CODE NUMBER OF YEARS (0.1-95.0) [ANSWER VERIFIED IF RESPONDENT WOULD HAVE BEEN UNDER 18] 98. DK 99. NA . Inap, 0 in AX9
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AX14					Following the chain of command, how many people (are/were) between you and the Chief Operating Officer?  CODE NUMBER OF PEOPLE (1-999,995) 000 000. Chief operating officer 999 998. DK 999 999. NA . Inap, 0 in AX9

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AX15					<p>Considering the entire organization at all locations, about how many people (are/were) on the payroll?</p> <p>CODE NUMBER OF PEOPLE (1-999,995)</p> <p>999 998. DK</p> <p>999 999. NA</p> <p>. Inap, 0 in AX9</p>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AX16					<p>How many people (do/did) you supervise?</p> <p>CODE NUMBER OF PEOPLE (0-999,995)</p> <p>999 998. DK</p> <p>999 999. NA</p> <p>. Inap, 0 in AX9</p>
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AX17					<p>In your workgroup or unit, (is/was) it almost all men, about seventy five percent men, fifty percent men and fifty percent women, seventy five percent women or almost all women?</p>
349					1. Almost all men
218					2. 75% men
273					3. 50% men and 50% women
145					4. 75% women
199					5. Almost all women
5					8. DK
7					9. NA
					. Inap, 0 in AX9
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AX18					<p>(Is/Was) this employer a public sector or government organization, a not-for-profit organization, a stable private sector business, a growing private sector business, or a declining private sector business?</p>
273					1. Public or government
94					2. Not-for-profit
308					3. Stable private
412					4. Growing private
86					5. Declining private
15					8. DK
8					9. NA
					. Inap, 0 in AX9

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BX19	CX19	DX19	EX19	FX19	In terms of current work activity, are you working for others for pay?
	341	205	135	107	90	1. Yes
	270	204	148	115	86	5. No
	1	1	0	0	0	8. DK
	1	0	0	0	1	9. NA
						. Inap, 1,3 in *A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
	BX20	CX20	DX20	EX20	FX20	Are you working for others 35 hours or more per week, or less than 35 hours per week?
	232	135	85	61	56	1. 35 hours or more per week
	108	70	50	46	34	5. Less than 35 hours per week
	0	0	0	0	0	8. DK
	1	0	0	0	0	9. NA
						. Inap, 1,3 in *A50; 5,8-9 in *X19

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## SECTION Y: RESPONDENTS' CHARACTERISTICS

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY1					<p>I am going to describe some characteristics. Please tell me if you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree with whether these statements accurately describe you.</p> <p><u>I consider myself a loner.</u> How accurately would this describe you -- would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?</p>
111					1. Strongly agree
260					2. Agree
156					3. Neither
368					4. Disagree
318					5. Strongly disagree
0					8. DK
1					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY2					<p><u>Whatever emotion I feel on the inside tends to show on the outside.</u> How accurately would this describe you -- would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?</p>
145					1. Strongly agree
355					2. Agree
140					3. Neither
396					4. Disagree
176					5. Strongly disagree
2					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY3					<p><u>I can talk to almost anybody about almost anything.</u> (How accurately would this describe you -- would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)</p>
519					1. Strongly agree
507					2. Agree
51					3. Neither
105					4. Disagree
32					5. Strongly disagree
0					8. DK
0					9. NA
<hr/>					

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY4					<p><u>Starting this new business is much more desirable than other career opportunities I have.</u> (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)</p>
473					1. Strongly agree
504					2. Agree
142					3. Neither
79					4. Disagree
14					5. Strongly disagree
2					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY5					<p><u>If I start this new business, it will help me achieve other important goals in my life.</u> (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)</p>
477					1. Strongly agree
586					2. Agree
79					3. Neither
56					4. Disagree
15					5. Strongly disagree
1					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY6					<p><u>Overall, my skills and abilities will help me start this new business.</u> (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)</p>
650					1. Strongly agree
523					2. Agree
21					3. Neither
17					4. Disagree
3					5. Strongly disagree
0					8. DK
0					9. NA
<hr/>					

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY7					My past experience will be very valuable in starting this new business. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
649					1. Strongly agree
465					2. Agree
35					3. Neither
54					4. Disagree
11					5. Strongly disagree
0					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY8					I am confident I can put in the effort needed to start this new business. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
701					1. Strongly agree
481					2. Agree
24					3. Neither
6					4. Disagree
2					5. Strongly disagree
0					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY9					There is no limit as to how long I would give maximum effort to establish this new business. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
508					1. Strongly agree
490					2. Agree
74					3. Neither
131					4. Disagree
10					5. Strongly disagree
1					8. DK
0					9. NA
<hr/>					

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY10					My personal philosophy is to "do whatever it takes" to establish my own business. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
456					1. Strongly agree
521					2. Agree
115					3. Neither
106					4. Disagree
14					5. Strongly disagree
2					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY11					I rarely show my feelings. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
95					1. Strongly agree
280					2. Agree
135					3. Neither
529					4. Disagree
173					5. Strongly disagree
2					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY12					I enjoy having a clear and structured mode of life. (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
254					1. Strongly agree
638					2. Agree
131					3. Neither
154					4. Disagree
35					5. Strongly disagree
1					8. DK
1					9. NA
<hr/>					



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY13					<u>I enjoy the uncertainty of going into a new situation without knowing what might happen.</u> (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
148					1. Strongly agree
460					2. Agree
166					3. Neither
374					4. Disagree
63					5. Strongly disagree
3					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY14					<u>I would describe myself as indecisive.</u> (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
28					1. Strongly agree
138					2. Agree
120					3. Neither
632					4. Disagree
293					5. Strongly disagree
3					8. DK
0					9. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY15					<u>I dislike it when a person's statement could mean many different things.</u> (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
176					1. Strongly agree
586					2. Agree
178					3. Neither
233					4. Disagree
38					5. Strongly disagree
2					8. DK
1					9. NA
<hr/>					

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AY16					<u>When thinking about a problem, I consider as many different opinions on the issues as possible.</u> (Would you say that you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree?)
356					1. Strongly agree
722					2. Agree
47					3. Neither
81					4. Disagree
8					5. Strongly disagree
0					8. DK
0					9. NA

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## SECTION Z: HOUSEHOLD INFORMATION

A      B      C      D      E      F

AZ0

How many years in total have you been living  
in the county where you currently reside?  
[ENTER "1" FOR ONE YEAR OR LESS]

CODE NUMBER OF YEARS

996. All my life (if vol.)

998. DK

999. NA

A      B      C      D      E      F

AZ1

How many years in total have you been living  
in [STATE]?  
[ENTER "1" FOR ONE YEAR OR LESS]

CODE NUMBER OF YEARS

996. All my life (if vol.)

998. DK

999. NA

. Inap, 996 in AZ0

A      B      C      D      E      F

AZ2

Were you born in the United States?

1149

1. Yes

65

5. No

0

8. DK

0

9. NA

A      B      C      D      E      F

AZ3

How many years in total have you lived in the  
United States?  
[ENTER "1" FOR ONE YEAR OR LESS]

CODE NUMBER OF YEARS

998. DK

999. NA

. Inap, 1,8-9 in AZ2

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AZ4					In what country were you born?
1					009. Argentina
1					018. Barbados
1					020. Belgium
1					025. Bolivia
1					027. Botswana
1					035. Cameroon
4					036. Canada
1					048. Costa Rica
1					049. Cote D'Ivoire (Ivory Coast)
1					051. Cuba
2					057. Dominican Republic
1					061. El Salvador
1					064. Estonia
2					069. France
6					075. Germany
1					079. Grenada
2					090. India
1					092. Iran
1					094. Ireland
1					096. Italy
6					097. Jamaica
1					098. Japan
1					101. Kenya
1					106. Latvia
5					126. Mexico
1					128. Moldova
1					143. Nigeria
2					154. Philippines
1					157. Puerto Rico
1					161. Russia
1					185. Suriname
1					190. Taiwan
3					197. Trinidad & Tobago
1					199. Turkey
1					203. Ukraine
5					205. United Kingdom (England, Wales, Scotland, Northern Ireland)
					OTHER LOCATIONS
1					218. Yugoslavia
1					219. West Africa
0					998. DK
0					999. NA
					. Inap, 1,8-9 in AZ2

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AZ5					Are you a citizen of the United States?
45					1. Yes
19					5. No
0					8. DK
1					9. NA
					. Inap, 1,8-9 in AZ2

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AZ6					Was your father born in the United States?
1090					1. Yes
113					5. No
11					8. DK
0					9. NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AZ7					Was your mother born in the United States?
1097					1. Yes
111					5. No
6					8. DK
0					9. NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AZ8					Did your parents ever work for themselves or run their own businesses, alone or together?
631					1. Yes
578					5. No
5					8. DK
0					9. NA

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AZ9					Did you ever work full time or part time for your parents' business? [PROBE IF "YES": Did you work full time or part time?]
143					1. Yes, full time
203					2. Yes, part time
284					5. No
1					8. DK
0					9. NA
					. Inap, 5,8-9 in AZ8

---

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AZ10					Altogether including you and any others, how many adults 18 years and older regularly live in your household?  CODE NUMBER OF ADULTS (1-20) 98. DK 99. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AZ11					How many children seventeen years and younger live in your household?  CODE NUMBER OF CHILDREN (0-20) 98. DK 99. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AZ12					How many children do you have in college?  CODE NUMBER OF CHILDREN (0-20) 98. DK 99. NA
<hr/>					
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
AZ13					In addition to people who live with you, how many other people are financially dependent on you?  CODE NUMBER OF PEOPLE (0-20) 98. DK 99. NA
<hr/>					



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	HOUSEHOLD INCOME SUMMARY	
AZ15b	BZ15b	CZ15b	DZ15b	EZ15b	FZ15b		
14	16	10	4	8	1	01.	Under \$5,000
33	27	13	6	8	9	02.	\$5,000- 9,999
74	53	46	35	35	19	03.	\$10,000- 19,999
99	65	42	38	36	33	04.	\$20,000- 29,999
127	78	50	39	37	26	05.	\$30,000- 39,999
136	71	59	34	29	33	06.	\$40,000- 49,999
96	58	34	36	32	27	07.	\$50,000- 59,999
198	110	87	59	46	38	08.	\$60,000- 79,999
110	70	49	49	44	37	09.	\$80,000- 99,999
139	87	59	44	46	34	10.	\$100,000- 149,999
50	30	32	26	15	21	11.	\$150,000- 199,999
43	25	23	17	16	12	12.	\$200,000- 299,999
8	8	8	6	6	7	13.	\$300,000- 499,999
6	6	7	7	3	6	14.	\$500,000 or more
0	1	2	2	0	0	21.	Less than \$50,000
6	2	4	1	1	2	22.	\$50,000 or more
75	34	30	12	14	15	99.	NA
						Wave B/C/D/E/F Inap:	
						. Inap, 3 in *A50	



<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ28	BZ28	CZ28	DZ28	EZ28	FZ28	Do you or anyone in your household own the house you live in?
865	550	417	310	280	244	1. Yes
347	186	136	104	96	74	5. No
0	2	0	0	0	0	8. DK
2	3	2	1	0	2	9. NA
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ29	BZ29	CZ29	DZ29	EZ29	FZ29	What would be the current market value of the home if it were sold today?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, 5,8-9 in AZ28
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *Z28
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ30	BZ30	CZ30	DZ30	EZ30	FZ30	Is there a first mortgage or land contract on this home?
573	378	282	202	170	140	1. Yes
275	166	128	106	108	102	5. No
11	3	6	2	1	1	8. DK
6	3	1	0	1	1	9. NA
						Wave A Inap:
						. Inap, 5,8-9 in AZ28
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *Z28
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ31	BZ31	CZ31	DZ31	EZ31	FZ31	How much is still owed after the most recent payment was made?
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave A Inap:
						. Inap, 5,8-9 in AZ28; 5,8-9 in AZ30
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 5,8-9 in *Z28; 5,8-9 in *Z30

A      B      C      D      E      F

EZ31a FZ31a What is the current amount of all outstanding loans that use your primary residence as collateral, such as second mortgages or home equity loans?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998.      DK

999 999 999.      NA

.      Inap, 3 in \*A50; 5,8-9 in \*Z28

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A      B      C      D      E      F

AZ32    BZ32    CZ32    DZ32    EZ32    FZ32    Wave A/B/C/D:  
Next, it would be useful to have an estimate of all the other debts of all members of the household(, not including the first mortgage on the primary residence). What is the current amount of all outstanding loans, such as mortgages on other property, home equity loans, land contracts, automobile loans, credit card balances, education loans, and the like(, not including the first mortgage on the primary residence)?

Wave E/F:

Next, it would be useful to have an estimate of all the other debts of all members of the household (not including all mortgages, land contracts, or home equity loans related to the primary residence). What is the current amount of all outstanding loans, such as mortgages or land contracts on other property, automobile loans, credit card balances, education loans, and the like (not including any loans based on the primary residence)?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998.      DK

999 999 999.      NA

Wave B/C/D/E/F Inap:

.      Inap, 3 in \*A50

---

A      B      C      D      E      F

AZ33    BZ33    CZ33    DZ33    EZ33    FZ33    An estimate of all of the household's savings and investments would also be useful. What would be the current value of stocks, bonds, mutual funds, saving accounts, checking accounts, retirement accounts, non-incorporated business assets, and the like?

CODE DOLLAR AMOUNT (\$0-999,999,995)

999 999 998.      DK

999 999 999.      NA

Wave B/C/D/E/F Inap:

.      Inap, 3 in \*A50

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<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ34	BZ34	CZ34	DZ34	EZ34	FZ34	What would be the total current value of any other real estate, cars, or other vehicles, such as boats or recreational vehicles, home furnishings, jewelry, and the like? Do <u>not</u> include savings and financial investments.
						CODE DOLLAR AMOUNT (\$0-999,999,995)
						999 999 998. DK
						999 999 999. NA
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ35	BZ35	CZ35	DZ35	EZ35	FZ35	INTERVIEWER CHECKPOINT
1006	624	473	369	335	282	1. IF <u>NO</u> DK/NA IN *Z29, *Z31-*Z34 --> GO TO Z36
208	117	82	46	41	38	2. IF <u>ANY</u> DK/NA IN *Z29, *Z31-*Z34 --> GO TO Z37
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ36	BZ36	CZ36	DZ36	EZ36	FZ36	Based on what you just said, your total household net worth would be approximately [Z29-Z31(-Z31a)-Z32+Z33+Z34] dollars. Is this correct?
1006	624	473	369	335	282	1. Yes
0	0	0	0	0	0	5. No
0	0	0	0	0	0	8. DK
0	0	0	0	0	0	9. NA
						Wave A Inap:
						. Inap, 2 in AZ35
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50; 2 in *Z35

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ36x	BZ36x	CZ36x	DZ36x	EZ36x	FZ36x	HOUSEHOLD NET WORTH CALCULATED [Z29-Z31 (-Z31a) -Z32+Z33+Z34]
						CODE DOLLAR AMOUNT
						(-\$999,999,995 to \$999,999,995)
						999 999 999. NA
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ37a	BZ37a	CZ37a	DZ37a	EZ37a	FZ37a	HOUSEHOLD NET WORTH BRACKETED
0	0	0	0	0	1	01. Less than -\$100,000
0	0	0	0	0	0	02. -\$100,000- -\$50,001
0	0	1	0	1	0	03. -\$50,000- -\$1
38	20	15	9	5	8	04. \$0- \$99,999
26	13	13	7	4	3	05. \$100,000- \$249,999
34	24	13	7	8	10	06. \$250,000- \$499,999
27	15	9	6	6	1	07. \$500,000- \$749,000
14	3	2	2	0	1	08. \$750,000- \$999,999
1	4	3	3	0	1	09. \$1,000,000- \$2,499,999
0	1	0	0	1	0	10. \$2,500,000- \$4,999,999
1	1	0	0	0	0	11. \$5,000,000- \$9,999,999
1	0	1	0	0	0	12. \$10,000,000 or more
8	7	4	2	0	1	21. Less than \$500,000
17	12	7	4	8	5	22. \$500,000 or more
41	17	14	6	8	7	99. NA
1006	624	473	369	335	282	00. Inap, ANY AMOUNT IN *Z36x
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	
AZ37b	BZ37b	CZ37b	DZ37b	EZ37b	FZ37b	HOUSEHOLD NET WORTH SUMMARY
5	6	1	2	5	5	01. Less than -\$100,000
15	7	5	6	6	3	02. -\$100,000- -\$50,001
93	55	34	33	35	18	03. -\$50,000- \$1
387	218	170	132	102	99	04. \$0- \$99,999
241	146	96	69	71	49	05. \$100,000- \$249,999
170	105	81	62	60	59	06. \$250,000- \$499,999
90	61	52	27	22	17	07. \$500,000- \$749,000
48	33	24	22	22	13	08. \$750,000- \$999,999
73	54	49	39	30	32	09. \$1,000,000- \$2,499,999
17	13	11	7	3	8	10. \$2,500,000- \$4,999,999
5	4	3	2	3	3	11. \$5,000,000- \$9,999,999
4	3	4	2	1	1	12. \$10,000,000 or more
8	7	4	2	0	1	21. Less than \$500,000
17	12	7	4	8	5	22. \$500,000 or more
41	17	14	6	8	7	99. NA
						Wave B/C/D/E/F Inap:
						. Inap, 3 in *A50

A      B      C      D      E      F

AZ48

We appreciate your help very much. We would like to know if the interview has affected your interest in starting a new business. Now that you have completed the interview, are you more or less interested in starting a new business?

706

1. More interested

481

3. Neither/no effect (if vol.)

23

5. Less interested

3

8. DK

1

9. NA

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**MASTER NAICS INDUSTRY CODES**

## MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT

AGRICULTURE

111334. Berry (except Strawberry) farming  
111419. Other Food crops grown under cover  
111421. Nursery and tree production  
111422. Floriculture production  
111940. Hay farming  
111998. All other miscellaneous crop farming  
112000. Animal production  
112110. Beef cattle ranching and farming, including feedlots  
112111. Beef cattle ranching and farming  
112120. Dairy cattle and milk production  
112210. Hog and pig farming  
112390. Other poultry production  
112420. Goat farming  
112910. Apiculture  
112920. Horses and other equine production  
112990. All other animal production  
113210. Forest nurseries and gathering of forest products  
114210. Hunting and trapping  
115112. Soil preparation, planting, and cultivating  
115210. Support activities for animal production

MINING

210000. Mining  
213112. Support activities for oil and gas operations  
213114. Support activities for metal mining

CONSTRUCTION

230000. Construction  
236000. Construction of buildings  
236100. Residential building construction  
236115. New single-family housing construction (except operative builders)  
236117. New housing operative builders  
236118. Residential remodelers  
236220. Commercial and institutional building construction  
237110. Water and sewer line and related structures construction  
237120. Oil and gas pipeline and related structures construction  
237130. Power and communication line and related structures construction  
237210. Land subdivision  
237990. Other heavy and civil engineering construction  
238110. Poured concrete foundation and structure contractors  
238120. Structural steel and precast concrete contractors  
238140. Masonry contractors  
238160. Roofing contractors

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## MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

238210. Electrical contractors  
238220. Plumbing, heating, and air-conditioning contractors  
238290. Other building equipment contractors  
238310. Drywall and insulation contractors.  
238320. Painting and wall covering contractors  
238330. Flooring contractors  
238350. Finish carpentry contractors  
238390. Other building finishing contractors  
238910. Site preparation contractors  
238990. All other specialty trade contractors

MANUFACTURING

311320. Chocolate and confectionery manufacturing from cacao beans  
311340. Nonchocolate confectionery manufacturing  
311421. Fruit and vegetable canning  
311513. Cheese manufacturing  
311520. Ice cream and frozen dessert manufacturing  
311811. Retail bakeries  
311812. Commercial bakeries  
311991. Perishable prepared food manufacturing  
312111. Soft drink manufacturing  
314999. All other miscellaneous textile product mills  
315191. Outerwear knitting mills  
315200. Cut and sew apparel manufacturing  
316999. All other leather good manufacturing  
321113. Sawmills  
323100. Printing and related support activities  
323113. Commercial screen printing  
323114. Quick printing  
323119. Other commercial printing  
323122. Prepress services  
325188. All other basic inorganic chemical  
325191. Gum and wood chemical manufacturing  
325193. Ethyl alcohol manufacturing  
325311. Nitrogenous fertilizer manufacturing  
325414. Biological product (except diagnostic) manufacturing  
325620. Toilet preparation manufacturing  
325998. All other miscellaneous chemical product and preparation manufacturing  
326100. Plastics product manufacturing  
326113. Unlaminated plastics film and sheet (except packaging) manufacturing  
327112. Vitreous china, fine earthenware, and other pottery product manufacturing  
327211. Flat glass manufacturing  
327215. Glass product manufacturing made of purchased glass  
331111. Iron and steel mills  
332212. Hand and edge tool manufacturing  
332710. Machine shops  
333000. Machinery manufacturing  
333294. Food product machinery manufacturing

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## MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

333993. Packaging machinery manufacturing  
334412. Bare printed circuit board manufacturing  
336399. All other motor vehicle parts manufacturing  
336413. Other aircraft parts and auxiliary equipment manufacturing  
336612. Boat building  
336991. Motorcycle, bicycle, and parts manufacturing  
337122. Nonupholstered wood household furniture manufacturing  
337215. Showcase, partition, shelving, and locker manufacturing  
339114. Dental equipment and supplies manufacturing  
339911. Jewelry (except costume) manufacturing  
339914. Costume jewelry and novelty manufacturing  
339920. Sporting and athletic goods manufacturing  
339930. Doll, toy, and game manufacturing  
339931. Doll and stuffed toy manufacturing  
339932. Game, toy, and children's vehicle manufacturing  
339950. Sign manufacturing  
339992. Musical instrument manufacturing  
339999. All other miscellaneous manufacturing  
399999. All other manufacturing

WHOLESALE TRADE

420000. Wholesale trade  
423120. Motor vehicle supplies and new parts merchant wholesalers  
423130. Tire and tube merchant wholesalers  
423140. Motor vehicle parts (used) merchant wholesalers  
423210. Furniture merchant wholesalers  
423220. Home furnishing merchant wholesalers  
423310. Lumber, plywood, millwork, and wood panel merchant wholesalers  
423320. Brick, stone, and related construction material merchant wholesalers  
423430. Computer and computer peripheral equipment and software merchant wholesalers  
423440. Other commercial equipment merchant wholesalers  
423690. Other electronic parts and equipment merchant wholesalers  
423710. Hardware merchant wholesalers  
423740. Refrigeration equipment and supplies merchant wholesalers  
423810. Construction and mining (except oil well) machinery and equipment merchant wholesalers  
423840. Industrial supplies merchant wholesalers  
423910. Sporting and recreational goods and supplies merchant wholesalers  
423920. Toy hobby goods and supplies merchant wholesalers  
423930. Recyclable material merchant wholesalers  
423940. Jewelry, watch, precious stone, and precious metal merchant wholesalers  
423990. Other miscellaneous goods merchant wholesalers  
424120. Stationary and office supplies merchant wholesalers

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## MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

424310. Piece goods, notions, and other dry goods merchant wholesalers  
424320. Men's and boys' clothing and furnishings merchant wholesalers  
424330. Women's, children's, and infants' clothing and accessories merchant wholesalers  
424420. Packaged frozen food merchant wholesalers  
424430. Dairy product (except dried or canned) merchant wholesalers  
424460. Fish and seafood merchant wholesalers  
424470. Meat and meat product merchant wholesalers  
424480. Fresh fruit and vegetable merchant wholesalers  
424490. Other grocery and related products merchant wholesalers  
424510. Grain and field bean merchant wholesalers  
424690. Other chemical and allied products merchant wholesalers  
424910. Farm supplies merchant wholesalers  
424930. Flower, nursery stock, and florists' supplies merchant wholesalers  
424990. Other miscellaneous nondurable goods merchant wholesalers  
425110. Business to business electronic markets  
425120. Wholesale trade agents and brokers

RETAIL TRADE

441120. Used car dealers  
441310. Automotive parts and accessories stores  
441320. Tire dealers  
442110. Furniture stores  
442200. Home furnishings stores  
442291. Window treatment stores  
442299. All other home furnishings stores  
443111. Household appliance stores  
443112. Radio, television, and other electronic stores  
443120. Computer and software stores  
443130. Camera and photographic supplies stores  
444130. Hardware stores  
444190. Other building material dealers  
444210. Outdoor power equipment  
444220. Nursery, garden center, and farm supply store  
445110. Supermarkets and other grocery (except convenience) stores  
445210. Meat markets  
445230. Fruit and vegetable markets  
445290. Other specialty stores  
445299. All other specialty food stores  
446110. Pharmacies and drug stores  
446120. Cosmetics, beauty supplies, and perfume stores  
446191. Food (health) supplement stores  
446199. All other health and personal care stores  
447110. Gasoline stations with convenience stores  
448100. Clothing stores  
448110. Men's clothing stores  
448120. Women's clothing stores  
448130. Children's and infants' clothing stores  
448150. Clothing accessories stores  
448190. Other clothing stores  
448210. Shoe stores  
448310. Jewelry stores  
448320. Luggage and leather goods stores

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## MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

449999. Retail -- not further specified  
451110. Sporting goods stores  
451120. Hobby, toy, and game stores  
451130. Sewing, needlework, and piece goods stores  
451140. Musical instrument supplies stores  
451211. Book stores  
451212. News dealers and newsstands  
451220. Prerecorded tape, compact disc, and record stores  
452910. Warehouse clubs and supercenters  
452990. All other general merchandise stores  
453110. Florists  
453220. Gift, novelty, and souvenir stores  
453310. Used merchandise stores  
453910. Pet and pet supplies stores  
453920. Art dealers  
453998. All other miscellaneous store retailers (except tobacco stores)  
454111. Electric shopping  
454112. Electronic auctions  
454113. Mail-order houses  
454210. Vending machine operators  
454319. Other fuel dealers  
454390. Other direct selling establishments

TRANSPORTATION AND WAREHOUSING

484110. General freight trucking, local  
484122. General freight trucking, long-distance, less than truckload  
484210. Used household and office goods moving  
484220. Specialized freight (except used goods) trucking, local  
484230. Specialized freight (except used goods) trucking, long-distance  
485310. Taxi service  
485320. Limousine service  
487110. Scenic and sightseeing transportation, land  
487210. Scenic and sightseeing transportation, water  
488330. Navigational services to shipping  
488410. Motor vehicle towing  
488510. Freight transportation arrangement  
492110. Couriers  
492210. Local messengers and local delivery  
493110. General warehousing storage  
493190. Other warehousing and storage

INFORMATION

511110. Newspaper publishers  
511120. Periodical publishers  
511130. Book publishers  
511191. Greeting card publishers  
511199. All other publishers  
512110. Motion picture and video production  
512191. Teleproduction and other postproduction services  
512210. Record production  
512220. Integrated record production/distribution  
512230. Music publishers

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## MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

512240. Sound recording studios  
516110. Internet publishing and broadcasting  
517000. Telecommunications  
517110. Wired telecommunications carriers  
517410. Satellite telecommunications  
518111. Internet service providers  
518112. Web search portals  
518210. Data processing, hosting, and related services

FINANCE AND INSURANCE

522210. Credit card issuing  
522292. Real estate credit  
522310. Mortgage and nonmortgage loan brokers  
523110. Investment banking and securities and securities dealing  
523120. Securities brokerage  
523910. Miscellaneous intermediation  
523930. Investment advice  
524113. Direct life insurance carriers  
524210. Insurance agencies and brokerages

REAL ESTATE AND RENTAL AND LEASING

531110. Lessors and residential buildings and dwellings  
531120. Lessors of nonresidential buildings (except miniwarehouses)  
531130. Lessors of miniwarehouses and self-storage units  
531190. Lessors of other real estate property  
531210. Offices of real estate agents and brokers  
531310. Real estate property managers  
531320. Offices of real estate appraisers  
531390. Other activities related to real estate  
532230. Video tape and disc rental  
532292. Recreational goods rental  
532400. Commercial and industrial machinery and equipment rental and leasing  
532490. Other commercial and industrial machinery and equipment rental and leasing

PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

541191. Title abstract and settlement offices  
541199. All other legal services  
541211. Offices of certified public accountants  
541213. Tax preparation services  
541214. Payroll services  
541219. Other accounting services  
541320. Landscape architectural services  
541330. Engineering services  
541350. Building inspection services  
541360. Geophysical surveying and mapping services  
541410. Interior design services  
541430. Graphic design services  
541490. Other specialized design services  
541500. Computer systems design and related services  
541511. Custom computer programming services

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## MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

541512. Computer systems design services  
541600. Management, scientific, and technical consulting services  
541610. Management consulting services  
541611. Administrative management and general management consulting services  
541612. Human resources and executive search consulting services  
541613. Marketing consulting services  
541614. Process, physical distribution, and logistics consulting services  
541620. Environmental consulting services  
541690. Other scientific and technical consulting services  
541700. Scientific research and development services  
541710. Research and development in the physical, engineering, and life sciences  
541810. Advertising agencies  
541890. Other services related to advertising  
541921. Photography studios, portrait  
541922. Commercial photography  
541990. All other professional, scientific, and technical services

ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES

561110. Office administrative services  
561310. Employment placement agencies  
561320. Temporary help services  
561410. Document preparation services  
561421. Telephone answering services  
561431. Private mail centers  
561491. Repossession services  
561499. All other business support services  
561510. Travel agencies  
561611. Investigation services  
561612. Security guards and patrol services  
561621. Security systems services (except locksmiths)  
561622. Locksmiths  
561720. Janitorial services  
561730. Landscaping services  
561740. Carpet and upholstery cleaning services  
561990. All other support services  
562998. All other miscellaneous waste management services

EDUCATIONAL SERVICES

611519. Other technical and trade schools  
611610. Fine arts schools  
611620. Sports and recreation instruction  
611630. Language school  
611691. Exam preparation and tutoring  
611699. All other miscellaneous schools and instruction  
611710. Educational support services

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## MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

HEALTH CARE AND SOCIAL ASSISTANCE

621310. Offices of chiropractors  
621330. Offices of mental health practitioners (except physicians)  
621399. Offices of all other miscellaneous health practitioners  
621420. Outpatient mental health and substance abuse centers  
621493. Freestanding ambulatory surgical and emergency centers  
621610. Home health care services  
623220. Residential mental health and substance abuse facilities  
623312. Homes for the elderly  
623990. Other residential care facilities  
624110. Child and youth services  
624120. Services for the elderly and persons with disabilities  
624190. Other individual and family services  
624221. Temporary shelters  
624230. Emergency and other relief services  
624310. Vocational rehabilitation services  
624410. Child day care services

ARTS, ENTERTAINMENT, AND RECREATION

711130. Musical groups and artists  
711219. Other spectator sports  
711310. Promoters of performing arts, sports, and similar events with facilities  
711320. Promoters of performing arts, sports, and similar events without facilities  
711410. Agents, managers for artists, athletes, entertainers, and other public figures  
711510. Independent artists, writers, and performers  
712190. Nature parks and other similar institutions  
713940. Fitness and recreational sports centers  
713990. All other amusement and recreation industries

ACCOMMODATION AND FOOD SERVICES

721110. Hotels (except casino hotels) and motels  
721190. Other traveler accommodation  
721191. Bed-and-breakfast inns  
721199. All other traveler accommodation  
722000. Food services and drinking places  
722110. Full-service restaurants  
722211. Limited-service restaurants  
722213. Snack and nonalcoholic beverage bars  
722320. Caterers  
722330. Mobile food services  
722410. Drinking places (alcoholic beverages)

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

811111. General automotive repair  
811118. Other automotive mechanical and electrical repair and maintenance  
811121. Automotive body, paint, and interior repair and maintenance  
811191. Automotive oil change and lubrication shops  
811192. Car washes

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## MASTER NAICS INDUSTRY CODES -- 2002 6-DIGIT CONTINUED

811198.	All other automotive repair and maintenance
811212.	Computer and office machine repair and maintenance
811310.	Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance
811411.	Home and garden equipment repair and maintenance
811420.	Reupholstery and furniture repair
811490.	Other personal and household goods repair and maintenance
812111.	Barber shops
812112.	Beauty salons
812113.	Nail salons
812199.	Other personal care services
812210.	Funeral homes and funeral services
812310.	Coin-operated laundries and drycleaners
812320.	Drycleaning and laundry services (except coin-operated)
812910.	Pet care (except veterinary) services
812990.	All other personal services
813110.	Religious organizations
813312.	Environment, conservation and wildlife organizations
813990.	Other similar organizations (except business, professional, labor, and political, and political organizations)

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**MASTER SIC INDUSTRY CODES**

## MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT

AGRICULTURE

- 0170. Other vegetable (except potato) and melon farming; Nursery and tree production; Floriculture production; Hay farming; All other miscellaneous crop farming
- 0180. Animal production; Beef cattle ranching and farming, including feedlots; Beef cattle ranching and farming; Dairy cattle and milk production; Hog and pig farming; Other poultry production; Goat Farming; Apiculture; Horses and other equine production; All other animal production
- 0190. Forest nurseries and gathering of forest products
- 0280. Hunting and trapping
- 0290. Soil preparation, planting, and cultivating; Support activities for animal production

MINING

- 0480. Mining
- 0490. Support activities for oil and gas operations; Support activities for metal mining

CONSTRUCTION

- 0770. Construction; Construction of buildings; Residential building construction; New single-family housing construction (except operative builders); Residential remodelers; Commercial and institutional building construction; Water and sewer line and related structures construction; Oil and gas pipeline and related structures construction; Power and communication line and related structures construction; Land subdivision; Other heavy and civil engineering construction

MANUFACTURING

- 1080. Chocolate and confectionery manufacturing from cacao beans; Nonchocolate confectionery manufacturing
  - 1090. Fruit and vegetable canning
  - 1170. Cheese manufacturing
  - 1190. Retail bakeries
  - 1270. Commercial bakeries
  - 1280. Perishable prepared food manufacturing
  - 1370. Soft drink manufacturing
  - 1590. All other miscellaneous textile product mills
  - 1670. Outerwear knitting mills
  - 1680. Cut and sew apparel manufacturing
  - 1790. All other leather good manufacturing
  - 1990. Printing and related support activities; Commercial screen printing; Quick printing; Other commercial printing; Prepress services
  - 2180. Nitrogenous fertilizer manufacturing
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## MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

2190. Biological product (except diagnostic) manufacturing  
2280. Toilet preparation manufacturing  
2290. All other miscellaneous chemical product and preparation manufacturing  
2370. Plastics product manufacturing; Unlaminated plastics film and sheet (except packaging) manufacturing  
2470. Vitreous china, fine earthenware, and other pottery product manufacturing  
2490. Flat glass manufacturing; Glass product manufacturing made of purchased glass  
2670. Iron and steel mills  
2790. Hand and edge tool manufacturing  
2880. Machine shops  
3190. Food product machinery manufacturing  
3290. Machinery manufacturing  
3390. Bare printed circuit board manufacturing  
3570. All other vehicle parts manufacturing  
3580. Other aircraft parts and auxiliary equipment manufacturing  
3680. Boat building  
3690. Motorcycle, bicycle, and parts manufacturing  
3770. Sawmills  
3890. Nonupholstered wood household furniture manufacturing; Showcase, partition, shelving, and locker manufacturing  
3960. Dental equipment and supplies manufacturing  
3970. Sporting and athletic goods manufacturing; Doll, toy, and game manufacturing  
3980. Sign manufacturing; Musical instrument manufacturing  
3990. Manufacturing -- not further specified

WHOLESALE TRADE

4070. Motor vehicle supplies and new parts merchant wholesalers; Tire and tube merchant wholesalers; Motor vehicle parts (used) merchant wholesalers  
4080. Furniture merchant wholesalers; Home furnishing merchant wholesalers  
4090. Lumber, plywood, millwork, and wood panel merchant wholesalers; Brick, stone, and related construction material merchant wholesalers  
4170. Computer and computer peripheral equipment and software merchant wholesalers  
4190. Other electronic parts and equipment merchant wholesalers  
4260. Refrigeration equipment and supplies merchant wholesalers  
4270. Construction and mining (except oil well) machinery and equipment merchant wholesalers  
4280. Recyclable material merchant wholesalers  
4290. Toy hobby goods and supplies merchant wholesalers; Recyclable material merchant wholesalers; Jewelry, watch, precious stone, and precious metal merchant wholesalers

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## MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

4370. Stationary and office supplies merchant wholesalers  
4380. Other chemical and allied products merchant wholesalers  
4390. Women's, children's, and infants' clothing and accessories merchant wholesalers  
4470. Dairy product (except dried or canned) merchant wholesalers; Fish and seafood merchant wholesalers; Meat and meat product merchant wholesalers; Fresh fruit and vegetable merchant wholesalers; Other grocery and related products merchant wholesalers  
4480. Grain and field bean merchant wholesalers  
4570. Farm supplies merchant wholesalers  
4580. Flower, nursery stock, and florists' supplies merchant wholesalers; Other miscellaneous nondurable goods merchant wholesalers  
4590. Wholesale trade

RETAIL TRADE

4670. Used car dealers  
4690. Automotive parts and accessories stores; Tire dealers  
4770. Furniture stores; Home furnishings stores; Window treatment stores; All other home furnishings stores  
4780. Household appliance stores  
4790. Radio, television, and other electronic stores; Computer and software stores  
4870. Other building material dealers  
4880. Hardware stores  
4890. Outdoor power equipment; Nursery, garden center, and farm supply store  
4970. Supermarkets and other grocery (except convenience) stores  
4980. Meat markets; Fruit and vegetable markets; Other specialty stores  
5070. Pharmacies and drug stores  
5080. Cosmetics, beauty supplies, and perfume stores; Food (health) supplement stores; All other health and personal care stores  
5090. Gasoline stations with convenience stores  
5170. Clothing stores; Men's clothing stores; Women's clothing stores; Children's and infants' clothing stores; Clothing accessories stores; Other clothing stores  
5180. Shoe stores  
5190. Jewelry stores; Luggage and leather goods stores  
5270. Sporting goods stores; Hobby, toy, and game stores  
5280. Sewing, needlework, and piece goods stores  
5290. Musical instrument supplies stores  
5370. Book stores; News dealers and newsstands  
5390. Warehouse clubs and supercenters; All other general merchandise stores  
5470. Florists

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## MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

5490. Used merchandise stores  
5570. Gift, novelty, and souvenir stores  
5580. Pet and pet supplies stores; Art dealers; All other miscellaneous store  
retailers (except tobacco stores)  
5590. Internet retail sales  
5591. Electronic auctions  
5592. Mail-order houses  
5670. Vending machine operators  
5680. Other fuel dealers  
5690. Other direct selling establishments  
5790. All other miscellaneous store retailers (except tobacco stores)

TRANSPORTATION AND WAREHOUSING

6170. General freight trucking, local; General freight trucking, long-distance,  
less than truckload; Used household and office goods moving; Specialized  
freight (except used goods) trucking, local; Specialized freight (except  
used goods) trucking, long-distance  
6190. Taxi service; Limousine service  
6280. Scenic and sightseeing transportation, land; Scenic and sightseeing  
transportation, water  
6290. Navigational services to shipping; Motor vehicle towing; Freight  
transportation arrangement  
6380. Local messengers and local delivery  
6390. General warehousing storage; Other warehousing and storage

INFORMATION

6470. Newspaper publishers  
6480. Periodical publishers; Book publishers; All other publishers  
6570. Motion picture and video production; Teleproduction and other postproduction  
services  
6590. Integrated record production/distribution  
6670. Satellite telecommunications  
6675. Internet publishing and broadcasting  
6680. Wired telecommunications carriers  
6690. Wired telecommunications carriers; Satellite telecommunications  
6692. Internet service providers; Web search portals  
6780. Internet service providers

FINANCE AND INSURANCE

6890. Real estate credit  
6970. Investment banking and securities and securities dealing; Securities  
brokerage; Miscellaneous intermediation; Investment advice  
6990. Direct life insurance carriers; Insurance agencies and brokerages

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## MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

REAL ESTATE AND RENTAL AND LEASING

- 7070. Lessors and residential buildings and dwellings; Lessors of nonresidential buildings (except miniwarehouses); Lessors of miniwarehouses and self-storage units; Lessors of other real estate property; Offices of real estate agents and brokers; Real estate property managers; Offices of real estate appraisers; Other activities related to real estate
- 7170. Video tape and disc rental
- 7180. Recreational goods rental; All other consumer goods rental
- 7190. Commercial and industrial machinery and equipment rental and leasing; Other commercial and industrial machinery and equipment rental and leasing

PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

- 7270. Title abstract and settlement offices; All other legal services
  - 7280. Offices of certified public accountants; Tax preparation services; Payroll services; Other accounting services
  - 7290. Landscape architectural services; Engineering services; Building inspection services; Geophysical surveying and mapping services
  - 7370. Interior design services; Graphic design services; Other specialized design services
  - 7380. Computer systems design and related services; Custom computer programming services; Computer systems design services
  - 7390. Management, scientific, and technical consulting services; Management consulting services; Administrative management and general management consulting services; Human resources and executive search consulting services; Marketing consulting services; Process, physical distribution, and logistics consulting services; Environmental consulting services; Other scientific and technical consulting services
  - 7460. Scientific research and development services; Research and development in the physical, engineering, and life sciences
  - 7470. Advertising agencies; Other services related to advertising
  - 7490. Photography studios, portrait; Commercial photography; All other professional, scientific, and technical services
  - 7580. Employment placement agencies; Temporary help services
  - 7590. Document preparation services; Telephone answering services; Private mail centers; Repossession services; All other business support services
  - 7670. Travel agencies
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## MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

7680. Investigation services; Security guards and patrol services; Security systems services (except locksmiths); Locksmiths

7690. Janitorial services

7770. Landscaping services

EDUCATIONAL SERVICES

7880. Other technical and trade schools

7890. Fine arts schools; Sports and recreation instruction; Language school; Exam preparation and tutoring; All other miscellaneous schools and instruction; Educational support services

HEALTH CARE AND SOCIAL ASSISTANCE

7990. Offices of chiropractors

8080. Offices of mental health practitioners (except physicians); Offices of all other miscellaneous health practitioners

8090. Outpatient mental health and substance abuse centers; Freestanding ambulatory surgical and emergency centers

8170. Home health care services

8290. Residential mental health and substance abuse facilities; Homes for the elderly; Other residential care facilities

8370. Child and youth services; Services for the elderly and persons with disabilities; Other individual and family services

8380. Temporary shelters; Emergency and other relief services

8390. Vocational rehabilitation services

8470. Child day care services

ARTS, ENTERTAINMENT, AND RECREATION

8560. Musical groups and artists; Other spectator sports; Promoters of performing arts, sports, and similar events with facilities; Promoters of performing arts, sports, and similar events without facilities; Independent artists, writers, and performers

8570. Nature parks and other similar institutions

8590. Fitness and recreational sports centers; All other amusement and recreation industries

ACCOMMODATION AND FOOD SERVICES

8660. Other traveler accommodation; Bed-and-breakfast inns; All other traveler accommodation

8680. Food services and drinking places; Full-service restaurants; Limited-service restaurants; Snack and nonalcoholic beverage bars; Caterers; Mobile food services

8690. Drinking places (alcoholic beverages)

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## MASTER SIC INDUSTRY CODES -- 2002 4-DIGIT CONTINUED

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

- 8770. General automotive repair; Other automotive mechanical and electrical repair and maintenance; Automotive body, paint, and interior repair and maintenance; Automotive oil change and lubrication shops; All other automotive repair and maintenance
  - 8780. Car washes
  - 8790. Computer and office machine repair and maintenance
  - 8870. Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance
  - 8880. Home and garden equipment repair and maintenance; Reupholstery and furniture repair; Other personal and household goods repair and maintenance
  - 8970. Barber shops
  - 8980. Beauty salons
  - 8990. Nail salons; Other personal care services
  - 9070. Coin-operated laundries and drycleaners; Drycleaning and laundry services (except coin-operated)
  - 9080. Funeral homes and funeral services
  - 9090. Pet care (except veterinary) services; All other personal services
  - 9160. Religious organizations
  - 9170. Environment, conservation and wildlife organizations
  - 9190. Other similar organizations (except business, professional, labor, and political, and political organizations)
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**MASTER OCCUPATION CODES**

MASTER OCCUPATION CODES -- 2000 3-DIGIT

**MANAGEMENT, BUSINESS AND FINANCIAL OPERATIONS OCCUPATIONS:****MANAGEMENT OCCUPATIONS**

- 001. Chief Executives
- 002. General and Operations Managers
- 003. Legislators
- 004. Advertising and Promotions Managers
- 005. Marketing and Sales Managers
- 006. Public Relations Managers
- 010. Administrative Services Managers
- 011. Computer and Information Systems Managers
- 012. Financial Managers
- 013. Human Resources Managers
- 014. Industrial Production Managers
- 015. Purchasing Managers
- 016. Transportation, Storage, and Distribution Managers
- 020. Farm, Ranch, and Other Agricultural Managers
- 021. Farmers and Ranchers
- 022. Construction Managers
- 023. Education Administrator
- 030. Engineering Managers
- 031. Food Service Managers
- 032. Funeral Directors
- 033. Gaming Managers
- 034. Lodging Managers
- 035. Medical and Health Services Managers
- 036. Natural Sciences Managers
- 040. Postmasters and Mail Superintendents
- 041. Property, Real Estate, and Community Association Managers
- 042. Social and Community Service Managers
- 043. Managers, All Other

**BUSINESS OPERATIONS SPECIALISTS**

- 050. Agents and Business Managers of Artists, Performers, and Athletes
- 051. Purchasing Agents and Buyers, Farm Products
- 052. Wholesale and Retail Buyers, Except Farm Products
- 053. Purchasing Agents, Except Wholesale, Retail, and Farm Products
- 054. Claims Adjusters, Appraisers, Examiners, and Investigators
- 056. Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation
- 060. Cost Estimators
- 062. Human Resources, Training, and Labor Relations Specialists
- 070. Logisticians
- 071. Management Analysts
- 072. Meeting and Convention Planners
- 073. Other Business Operations Specialists

**FINANCIAL SPECIALISTS**

- 080. Accountants and Auditors
  - 081. Appraisers and Assessors of Real Estate
  - 082. Budget Analysts
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## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

- 083. Credit Analysts
- 084. Financial Analysts
- 085. Personal Financial Advisors
- 086. Insurance Underwriters
- 090. Financial Examiners
- 091. Loan Counselors and Officers
- 093. Tax Examiners, Collectors, and Revenue Agents
- 094. Tax Preparers
- 095. Financial Specialists, All Other

**PROFESSIONAL AND RELATED OCCUPATIONS:**COMPUTER AND MATHEMATICAL OCCUPATIONS

- 100. Computer Scientists and Systems Analysts
- 101. Computer Programmers
- 102. Computer Software Engineers
- 104. Computer Support Specialists
- 106. Database Administrators
- 110. Network and Computer Systems Administrators
- 111. Network Systems and Data Communication Analysts
- 120. Actuaries
- 121. Mathematicians (See Code 124)
- 122. Operations Research Analysts
- 123. Statisticians (See code 124)
- 124. Miscellaneous Mathematical Science Occupations, Including Mathematicians and Statisticians (Includes 121, 123)

ARCHITECTURE AND ENGINEERING OCCUPATIONS

- 130. Architects, Except Naval
  - 131. Surveyors, Cartographers, and Photogrammetrists
  - 132. Aerospace Engineers
  - 133. Agricultural Engineers (See code 153)
  - 134. Biomedical Engineers (See code 153)
  - 135. Chemical Engineers
  - 136. Civil Engineers
  - 140. Computer Hardware Engineers
  - 141. Electrical and Electronics Engineers
  - 142. Environmental Engineers
  - 143. Industrial Engineers, Including Health and Safety
  - 144. Marine Engineers
  - 145. Materials Engineers
  - 146. Mechanical Engineers
  - 150. Mining and Geological Engineers, Including Mining Safety Engineers (See code 152)
  - 151. Nuclear Engineers
  - 152. Petroleum, Mining and Geological Engineers, Including Mining Safety Engineers (Includes 150)
  - 153. Miscellaneous Engineers, Including Agricultural and Biomedical (Includes 133, 134)
  - 154. Drafters
  - 155. Engineering Technicians, Except Drafters
  - 156. Surveying and Mapping Technicians
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## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

LIFE, PHYSICAL, AND SOCIAL SCIENCE OCCUPATIONS

- 160. Agricultural and Food Scientists
- 161. Biological Scientists
- 164. Conservation Scientists and Foresters
- 165. Medical Scientists
- 170. Astronomers and Physicists
- 171. Atmospheric and Space Scientists
- 172. Chemists and Materials Scientists
- 174. Environmental Scientists and Geoscientists
- 176. Physical Scientists, All Other
- 180. Economists
- 181. Market and Survey Researchers
- 182. Psychologists
- 183. Sociologists (See code 186)
- 184. Urban and Regional Planners
- 186. Miscellaneous Social Scientists, Including Sociologists (Includes 183)
- 190. Agricultural and Food Science Technicians
- 191. Biological Technicians
- 192. Chemical Technicians
- 193. Geological and Petroleum Technicians
- 194. Nuclear Technicians (See code 196)
- 196. Miscellaneous Life, Physical, and Social Science Technicians, Including Social Science Research Assistants and Nuclear Technicians (Includes 194)

COMMUNITY AND SOCIAL SERVICES OCCUPATIONS

- 200. Counselors
- 201. Social Workers
- 202. Miscellaneous Community and Social Service Specialists
- 204. Clergy
- 205. Directors, Religious Activities and Education
- 206. Religious Workers, All Other

LEGAL OCCUPATIONS

- 210. Lawyers
- 211. Judges, Magistrates, and Other Judicial Workers
- 214. Paralegals and Legal Assistants
- 215. Miscellaneous Legal Support Workers

EDUCATION, TRAINING, AND LIBRARY OCCUPATIONS

- 220. Postsecondary Teachers
  - 230. Preschool and Kindergarten Teachers
  - 231. Elementary and Middle School Teachers
  - 232. Secondary School Teachers
  - 233. Special Education Teachers
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## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

- 234. Other Teachers and Instructors
- 240. Archivists, Curators, and Museum Technicians
- 243. Librarians
- 244. Library Technicians
- 254. Teacher Assistants
- 255. Other Education, Training, and Library Workers

ARTS, DESIGN, ENTERTAINMENT, SPORTS, AND MEDIA OCCUPATIONS

- 260. Artists and Related Workers
- 263. Designers
- 270. Actors
- 271. Producers and Directors
- 272. Athletes, Coaches, Umpires, and Related Workers
- 274. Dancers and Choreographers
- 275. Musicians, Singers, and Related Workers
- 276. Entertainers and Performers, Sports and Related Workers, All Other
- 280. Announcers
- 281. News Analysts, Reporters, and Correspondents
- 282. Public Relations Specialists
- 283. Editors
- 284. Technical Writers
- 285. Writers and Authors
- 286. Miscellaneous Media and Communications Workers
- 290. Broadcast and Sound Engineering Technicians and Radio Operators and Other Media and Communication Equipment Workers (Includes 296)
- 291. Photographers
- 292. Television, Video, and Motion Picture Camera Operators and Editors
- 296. Media and Communications Workers, All Other (See code 290)

HEALTHCARE PRACTITIONERS AND TECHNICAL OCCUPATIONS

- 300. Chiropractors
  - 301. Dentists
  - 303. Dietitians and Nutritionists
  - 304. Optometrists
  - 305. Pharmacists
  - 306. Physicians and Surgeons
  - 311. Physician Assistants
  - 312. Podiatrists
  - 313. Registered Nurses
  - 314. Audiologists
  - 315. Occupational Therapists
  - 316. Physical Therapists
  - 320. Radiation Therapists
  - 321. Recreational Therapists
  - 322. Respiratory Therapists
  - 323. Speech-Language Pathologists
  - 324. Therapists, All Other
  - 325. Veterinarians
  - 326. Health Diagnosing and Treating Practitioners, All Other
-

## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

- 330. Clinical Laboratory Technologists and Technicians
- 331. Dental Hygienists
- 332. Diagnostic Related Technologists and Technicians
- 340. Emergency Medical Technicians and Paramedics
- 341. Health Diagnosing and Treating Practitioner Support Technicians
- 350. Licensed Practical and Licensed Vocational Nurses
- 351. Medical Records and Health Information Technicians
- 352. Opticians, Dispensing
- 353. Miscellaneous Health Technologists and Technicians
- 354. Other Healthcare Practitioners and Technical Occupations

**SERVICE OCCUPATIONS:**HEALTHCARE SUPPORT OCCUPATIONS

- 360. Nursing, Psychiatric, and Home Health Aides
- 361. Occupational Therapist Assistants and Aides
- 362. Physical Therapist Assistants and Aides
- 363. Massage Therapists
- 364. Dental Assistants
- 365. Medical Assistants and Other Healthcare Support Occupations

PROTECTIVE SERVICE OCCUPATIONS

- 370. First-Line Supervisors/Managers of Correctional Officers
- 371. First-Line Supervisors/Managers of Police and Detectives
- 372. First-Line Supervisors/Managers of Fire Fighting and Preventions Workers
- 373. Supervisors, Protective Service Workers, All Other
- 374. Fire Fighters
- 375. Fire Inspectors
- 380. Bailiffs, Correctional Officers, and Jailers
- 382. Detectives and Criminal Investigators
- 383. Fish and Game Wardens (See code 384)
- 384. Miscellaneous Law Enforcement Workers (Includes 383)
- 385. Police Officers (Includes 386)
- 386. Transit and Railroad Police (See code 385)
- 390. Animal Control Workers
- 391. Private Detectives and Investigators
- 392. Security Guards and Gaming Surveillance Officers
- 394. Crossing Guards
- 395. Lifeguards and Other Protective Service Workers

FOOD PREPARATION AND SERVING OCCUPATIONS

- 400. Chefs and Head Cooks
  - 401. First-Line Supervisors/Managers of Food Preparation and Serving Workers
  - 402. Cooks
  - 403. Food Preparation Workers
  - 404. Bartenders
  - 405. Combined Food Preparation and Serving Workers, Including Fast Food
  - 406. Counter Attendants, Cafeteria, Food Concession, and Coffee Shop
-

## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

- 411. Waiters and Waitresses
- 412. Food Servers, Nonrestaurant
- 413. Dining Room and Cafeteria Attendants, Bartender Helpers, and Miscellaneous Food Preparation and Serving Related Workers (Includes 416)
- 414. Dishwashers
- 415. Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop
- 414. Dishwashers
- 415. Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop
- 416. Food Preparation and Serving Related Workers, All Other (See code 413)

BUILDING AND GROUNDS CLEANING AND MAINTENANCE OCCUPATIONS

- 420. First-Line Supervisors/Managers of Housekeeping and Janitorial Workers
- 421. First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers
- 422. Janitors and Building Cleaners
- 423. Maids and Housekeeping Cleaners
- 424. Pest Control Workers
- 425. Grounds Maintenance Workers

PERSONAL CARE AND SERVICE OCCUPATIONS

- 430. First-Line Supervisors/Managers of Gaming Workers
- 432. First-Line Supervisors/Managers of Personal Service Workers
- 434. Animal Trainers
- 435. Nonfarm Animal Caretakers
- 440. Gaming Services Workers
- 441. Motion Picture Projectionists
- 442. Ushers, Lobby Attendants, and Ticket Takers
- 443. Miscellaneous Entertainment Attendants and Related Workers
- 446. Funeral Service Workers
- 450. Barbers
- 451. Hairdressers, Hairstylists, and Cosmetologists
- 452. Miscellaneous Personal Appearance Workers
- 453. Baggage Porters, Bellhops, and Concierges
- 454. Tour and Travel Guides
- 455. Transportation Attendants
- 460. Child Care Workers
- 461. Personal and Home Care Aides
- 462. Recreation and Fitness Workers
- 464. Residential Advisors
- 465. Personal Care and Service Workers, All Other

SALES AND OFFICE OCCUPATIONSSALES OCCUPATIONS

- 470. First-Line Supervisors/Managers of Retail Sales Workers
  - 471. First-Line Supervisors/Managers of Non-Retail Sales Workers
  - 472. Cashiers
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## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

- 474. Counter and Rental Clerks
- 475. Parts Salespersons
- 476. Retail Salespersons
- 480. Advertising Sales Agents
- 481. Insurance Sales Agents
- 482. Securities, Commodities, and Financial Services Sales Agents
- 483. Travel Agents
- 484. Sales Representatives, Services, All Other
- 485. Sales Representatives, Wholesale and Manufacturing
- 490. Models, Demonstrators, and Product Promoters
- 492. Real Estate Brokers and Sales Agents
- 493. Sales Engineers
- 494. Telemarketers
- 495. Door-To-Door Sales Workers, News and Street Vendors, and Related Workers
- 496. Sales and Related Workers, All Other

OFFICE AND ADMINISTRATIVE SUPPORT OCCUPATIONS

- 500. First-Line Supervisors/Managers of Office and Administrative Support Workers
  - 501. Switchboard Operators, Including Answering Service
  - 502. Telephone Operators
  - 503. Communications Equipment Operators, All Other
  - 510. Bill and Account Collectors
  - 511. Billing and Posting Clerks and Machine Operators
  - 512. Bookkeeping, Accounting, and Auditing Clerks
  - 513. Gaming Cage Workers
  - 514. Payroll and Timekeeping Clerks
  - 515. Procurement Clerks
  - 516. Tellers
  - 520. Brokerage Clerks
  - 521. Correspondence Clerks (See code 535)
  - 522. Court, Municipal, and License Clerks
  - 523. Credit Authorizers, Checkers, and Clerks
  - 524. Customer Service Representatives
  - 525. Eligibility Interviewers, Government Programs
  - 526. File Clerks
  - 530. Hotel, Motel, and Resort Desk Clerks
  - 531. Interviewers, Except Eligibility and Loan
  - 532. Library Assistants, Clerical
  - 533. Loan Interviewers and Clerks
  - 534. New Accounts Clerks
  - 535. Correspondence Clerks and Order Clerks (Includes 521)
  - 536. Human Resources Assistants, Except Payroll and Timekeeping
  - 540. Receptionists and Information Clerks
  - 541. Reservation and Transportation Ticket Agents and Travel Clerks
  - 542. Information and Record Clerks, All Other
  - 550. Cargo and Freight Agents
  - 551. Couriers and Messengers
  - 552. Dispatchers
  - 553. Meter readers, Utilities
  - 554. Postal Service Clerks
-

## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

- 555. Postal Service Mail Carriers
- 556. Postal Service Mail Sorters, Processors, and Processing Machine Operators
- 560. Production, Planning and Expediting Clerks
- 561. Shipping, Receiving, and Traffic Clerks
- 562. Stock Clerks and Order Filers
- 563. Weighers, Measurers, Checkers, and Samplers, Record keeping
- 570. Secretaries and Administrative Assistants
- 580. Computer Operators
- 581. Data Entry Keyers
- 582. Word Processors and Typists
- 583. Desktop Publishers
- 584. Insurance Claims and Policy Processing Clerks
- 585. Mail Clerks and Mail Machine Operators, Except Postal Service
- 586. Office Clerks, General
- 590. Office Machine Operators, Except Computer
- 591. Proofreaders and Copy Markers
- 592. Statistical Assistants
- 593. Office and Administrative Support Workers, All Other

FARMING, FISHING, AND FORESTRY OCCUPATIONS

- 600. First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers
- 601. Agricultural Inspectors
- 602. Animal Breeders (See code 605)
- 604. Graders and Sorters, Agricultural Products
- 605. Miscellaneous Agricultural Workers, Including Animal Breeders (Includes 602)
- 610. Fishing and Hunting Workers (Includes 611)
- 611. Hunters and Trappers (See code 610)
- 612. Forest and Conservation Workers
- 613. Logging Workers

CONSTRUCTION, EXTRACTION AND MAINTENANCE OCCUPATIONS:CONSTRUCTION TRADES

- 620. First-Line Supervisors/Managers of Construction Trades and Extraction Workers
  - 621. Boilermakers
  - 622. Brickmasons, Blockmasons, and Stonemasons
  - 623. Carpenters
  - 624. Carpet, Floor, and Tile Installers and Finishers
  - 625. Cement Masons, Concrete Finishers, and Terrazzo Workers
  - 626. Construction Laborers
  - 630. Paving, Surfacing, and Tamping Equipment Operators
  - 631. Pile-Driver Operators (See code 632)
  - 632. Miscellaneous Construction Equipment Operators (Includes 631)
  - 633. Drywall Installers, Ceiling Tile Installers, and Tapers
  - 635. Electricians
  - 636. Glaziers
  - 640. Insulation Workers
  - 642. Painters, Construction and Maintenance
-



## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

- 643. Paperhangers
- 644. Pipelayers, Plumbers, Pipefitters, and Steamfitters
- 646. Plasterers and Stucco Masons
- 650. Reinforcing Iron and Rebar Workers (See code 653)
- 651. Roofers
- 652. Sheet Metal Workers
- 653. Iron and Steel Workers (Includes 650)
- 660. Helpers, Construction Trades
- 666. Construction and Building Inspectors
- 670. Elevator Installers and Repairers
- 671. Fence Erectors
- 672. Hazardous Materials
- 673. Highway Maintenance Workers
- 674. Rail-Track Laying and Maintenance Equipment Operators
- 675. Septic Tank Servicers and Sewer Pipe Cleaners
- 676. Miscellaneous Construction and Related Workers

EXTRACTION WORKERS

- 680. Derrick, Rotary Drill, and Service Unit Operators, and Roustabouts, Oil, Gas, and Mining (Includes 692)
- 682. Earth Drillers, Except Oil and Gas
- 683. Explosives Workers, Ordnance Handling Experts, and Blasters
- 684. Mining Machine Operators
- 691. Roof Bolters, Mining (See code 694)
- 692. Roustabouts, Oil and Gas (See code 680)
- 693. Helpers -- Extraction Workers (See code 694)
- 694. Miscellaneous Extraction Workers, Including Roof Bolters and Helpers (Includes 691, 693)

INSTALLATION, MAINTENANCE, AND REPAIR WORKERS

- 700. First-Line Supervisors/Managers of Mechanics, Installers, and Repairers
  - 701. Computer, Automated Teller, and Office Machine Repairers
  - 702. Radio and Telecommunications Equipment Installers and Repairers
  - 703. Avionics Technicians
  - 704. Electric Motor, Power Tool, and Related Repairers
  - 705. Electrical and Electronics Installers and Repairers, Transportation Equipment (See code 710)
  - 710. Electrical and Electronics Repairers, Industrial, Utility, and Transportation Equipment (Includes 705)
  - 711. Electronic Equipment Installers and Repairers, Motor Vehicles
  - 712. Electronic Home Entertainment Equipment Installers and Repairers
  - 713. Security and Fire Alarm Systems Installers
  - 714. Aircraft Mechanics and Service Technicians
  - 715. Automotive Body and Related Repairers
  - 716. Automotive Glass Installers and Repairers
  - 720. Automotive Service Technicians and Mechanics
  - 721. Bus and Truck Mechanics and Diesel Engine Specialists
  - 722. Heavy Vehicle and Mobile Equipment Service Technicians and Mechanics
  - 724. Small Engine Mechanics
  - 726. Miscellaneous Vehicle and Mobile Equipment Mechanics, Installers, and Repairers
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## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

- 730. Control and Valve Installers and Repairers
- 731. Heating, Air Conditioning, and Refrigeration Mechanics and Installers
- 732. Home Appliance Repairers
- 733. Industrial and Refractory Machinery Mechanics
- 734. Maintenance and Repair Workers, General
- 735. Maintenance Workers, Machinery
- 736. Millwrights
- 741. Electrical Power-Line Installers and Repairers
- 742. Telecommunications Line Installers and Repairers
- 743. Precision Instrument and Equipment Repairers
- 751. Coin, Vending, and Amusement Machine Servicers and Repairers
- 752. Commercial Divers (See code 762)
- 754. Locksmiths and Safe Repairers
- 755. Manufactured Building and Mobile Home Installers
- 756. Riggers
- 760. Signal and Track Switch Repairers (See code 762)
- 761. Helpers--Installation, Maintenance, and Repair Workers
- 762. Other Installation, Maintenance, and Repair Workers, Including Commercial Drivers and Signal and Track Switch Repairers (Includes 752, 760)

**PRODUCTION, TRANSPORTATION AND MATERIAL MOVING OCCUPATIONS:****PRODUCTION OCCUPATIONS**

- 770. First-Line Supervisors/Managers of Production and Operating Workers
  - 771. Aircraft Structure, Surfaces, Rigging, and Systems Assemblers
  - 772. Electrical, Electronics, and Electromechanical Assemblers
  - 773. Engine and Other Machine Assemblers
  - 774. Structural Metal Fabricators and Fitters
  - 775. Miscellaneous Assemblers and Fabricators
  - 780. Bakers
  - 781. Butchers and Other Meat, Poultry, and Fish Processing Workers
  - 783. Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders
  - 784. Food Batchmakers
  - 785. Food Cooking Machine Operators and Tenders
  - 790. Computer Control Programmers and Operators
  - 792. Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic
  - 793. Forging Machine Setters, Operators, and Tenders, Metal and Plastic
  - 794. Rolling Machine Setters, Operators, and Tenders, Metal and Plastic
  - 795. Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic
  - 796. Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic
  - 800. Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic
-

## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

- 801. Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic
  - 802. Milling and Planing Machine Setter, Operators, and Tenders, Metal and Plastic (See code 822)
  - 803. Machinists
  - 804. Metal Furnace and Kiln Operators and Tenders
  - 806. Model Makers and Patternmakers, Metal and Plastic
  - 810. Molders and Molding Machine Setters, Operators, and Tenders, Metal and Plastic
  - 812. (See code 822) Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic
  - 813. Tool and Die Makers
  - 814. Welding, Soldering, and Brazing Workers
  - 815. Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic
  - 816. Lay-Out Workers, Metal and Plastic
  - 820. Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic
  - 821. Tool Grinders, Filers, and Sharpeners
  - 822. Other Metal Workers and Plastic Workers, Including Milling, Planing, and Machine Tool Operators (Includes 802, 812)
  - 823. Bookbinders and Bindery Workers
  - 824. Job Printers
  - 825. Prepress Technicians and Workers
  - 826. Printing Machine Operators
  - 830. Laundry and Dry-Cleaning Workers
  - 831. Pressers, Textile, Garment, and Related Materials
  - 832. Sewing Machine Operators
  - 833. Shoe and Leather Workers and Repairers
  - 834. Shoe Machine Operators and Tenders
  - 835. Tailors, Dressmakers, and Sewers
  - 836. Textile Bleaching and Dyeing Machine Operators and Tenders
  - 840. Textile Cutting Machine Setters, Operators, and Tenders
  - 841. Textile Knitting and Weaving Machine Setters, Operators, and Tenders
  - 842. Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders
  - 843. (See code 846) Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers
  - 844. Fabric and Apparel Patternmakers (See code 846)
  - 845. Upholsterers
  - 846. Miscellaneous Textile, Apparel, and Furnishings Workers, Except Upholsterers (Includes 843, 844)
  - 850. Cabinetmakers and Bench Carpenters
  - 851. Furniture Finishers
  - 852. Model Makers and Patternmakers, Wood (See code 855)
  - 853. Sawing Machine Setters, Operators, and Tenders, Wood
  - 854. Woodworking Machine Setters, Operators, and Tenders, Except Sawing
  - 855. Miscellaneous Woodworkers, Including Model Makers and Patternmakers (Includes 852)
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## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

- 860. Power Plant Operators, Distributors, and Dispatchers
- 861. Stationary Engineers and Boiler Operators
- 862. Water and Liquid Waste Treatment Plant and System Operators
- 863. Miscellaneous Plant and System Operators
- 864. Chemical Processing Machine Setters, Operators, and Tenders
- 865. Crushing, Grinding, Polishing, Mixing, and Blending Workers
- 871. Cutting Workers
- 872. Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders
- 873. Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders
- 874. Inspectors, Testers, Sorters, Samplers, and Weighers
- 875. Jewelers and Precious Stone and Metal Workers
- 876. Medical, Dental, and Ophthalmic Laboratory Technicians
- 880. Packaging and Filing Machine Operators and Tenders
- 881. Painting Workers
- 883. Photographic Process Workers and Processing Machine Operators
- 884. Semiconductor Processors (See code 896)
- 885. Cementing and Gluing Machine Operators and Tenders
- 886. Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders
- 890. Cooling and Freezing Equipment Operators and Tenders (See code 896)
- 891. Etchers and Engravers
- 892. Molders, Shapers, and Casters, Except Metal and Plastic
- 893. Paper Goods Machine Setters, Operators, and Tenders
- 894. Tire Builders
- 895. Helpers--Production Workers
- 896. (Includes 884, 890) Other Production Workers, Including Semiconductor Processors and Cooling and Freezing Equipment Operators

TRANSPORTATION AND MATERIAL MOVING OCCUPATIONS

- 900. Supervisors, Transportation and Material Moving Workers
  - 903. Aircraft Pilots and Flight Engineers
  - 904. Air Traffic Controllers and Airfield Operations Specialists
  - 911. Ambulance Drivers and Attendants, Except Emergency Medical Technicians (See code 915)
  - 912. Bus Drivers
  - 913. Driver/Sales Workers and Truck Drivers
  - 914. Taxi Drivers and Chauffeurs
  - 915. Miscellaneous Motor Vehicle Operators, Including Ambulance Drivers and Attendants (Includes 911)
  - 920. Locomotive Engineers and Operators
  - 923. Railroad Brake, Signal, and Switch Operators
  - 924. Railroad Conductors and Yardmasters
  - 926. Subway, Streetcar, and Other Rail Transportation Workers
  - 930. Sailors and Marine Oilers
  - 931. Ship and Boat Captains and Operators
  - 933. Ship Engineers
  - 934. Bridge and Lock Tenders (See code 942)
  - 935. Parking Lot Attendants
  - 936. Service Station Attendants
  - 941. Transportation Inspectors
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## MASTER OCCUPATION CODES -- 2000 3-DIGIT CONTINUED

- 942. Miscellaneous Transportation Workers, Including Bridge and Lock Tenders and Traffic Technicians (Includes 934)
- 950. Conveyor Operators and Tenders (See code 975)
- 951. Crane and Tower Operators
- 952. Dredge, Excavating, and Loading Machine Operators
- 956. Hoist and Winch Operators
- 960. Industrial Truck and Tractor Operators
- 961. Cleaners of Vehicles and Equipment
- 962. Laborers and Freight, Stock, and Material Movers, Hand
- 963. Machine Feeders and Offbearers
- 964. Packers and Packagers, Hand
- 965. Pumping Station Operators
- 972. Refuse and Recyclable Material Collectors
- 973. Shuttle Car Operators (See code 975)
- 974. Tank Car, Truck, and Ship Loaders (See code 975)
- 975. Miscellaneous Material Moving Workers; Including Conveyor Operators and Tenders; Shuttle Car Operators; and Tank Car, Truck, and Ship Loaders (Includes 950, 973, 974)

MILITARY SPECIFIC OCCUPATIONS

- 980. Military Officer Special and Tactical Weapons Leaders/Managers
- 981. First-Line Enlisted Military Supervisors/Managers
- 982. Military Enlisted Tactical Operations and Air/Weapons Specialists and Crew Members
- 983. Military, Rank Not Specified (Census only)

OTHER

- 989. Self-Employed
  - 990. Student
  - 991. Homemaker
  - 992. Unemployed: in the labor force, who last worked more than 5 years ago
  - 991. Homemaker
  - 993. Retired
  - 994. Disability
  - 995. Volunteer
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AH4f_2	216	AK3_3	374	AM17b_3	434
AH4f_3	230	AK3_4	378	AM2_1	405
AH4f_4	244	AK3_5	382	AM2_2	415
AH4f_5	258	AK4_2	370	AM2_3	425
AH4z_1	207	AK4_3	374	AM3_1	405
AH4z_2	216	AK4_4	378	AM3_2	415
AH4z_3	230	AK4_5	382	AM3_3	425
AH4z_4	244	AK5_2	371	AM4_1	406
AH4z_5	258	AK5_3	375	AM4_2	416
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AH5_2	217	AK5_5	383	AM5a_1	406
AH5_3	231	AK6_2	371	AM5a_2	416
AH5_4	245	AK6_3	375	AM5a_3	426
AH5_5	259	AK6_4	379	AM5b_1	406
AH6_1	208	AK6_5	383	AM5b_2	416
AH6_2	217	AK7_2	372	AM5b_3	426
AH6_3	231	AK7_3	376	AM5d_1	407
AH6_4	245	AK7_4	380	AM5d_2	417
AH6_5	259	AK7_5	384	AM5d_3	427
AH7_2	218	AK7a_2	372	AM5e_1	407
AH7_3	232	AK7a_3	376	AM5e_2	417
AH7_4	246	AK7a_4	380	AM5e_3	427
AH7_5	260	AK7a_5	384	AM5f_1	407
AH8_2	218	AK7b_2	372	AM5f_2	417
AH8_3	232	AK7b_3	376	AM5f_3	427
AH8_4	246	AK7b_4	380	AM5z_1	408
AH8_5	260	AK7b_5	384	AM5z_2	418
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AH9_4	247	AM1_3	425	AM6_2	418
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AH9b_3	233	AM12_1	411	AM8_3	429
AH9b_4	247	AM12_2	421	AM9_1	410
AH9b_5	261	AM12_3	431	AM9_2	420
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AJ1_45	347	AM15_1	412	AN10_3	472
AJ2_23	332	AM15_2	422	AN11_1	460
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AJ2_25	334	AM16_1	413	AN11_3	472
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AK0_5	381	AM16b_2	423	AN14_1	461
AK1_2	369	AM16b_3	433	AN14_2	467
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BE11c . . . . .	116	BE36 . . . . .	137	BG17_2 . . . . .	197
BE11x . . . . .	116	BE36x . . . . .	137	BG17_3 . . . . .	198
BE12 . . . . .	117	BE37 . . . . .	138	BG17_4 . . . . .	199
BE12a . . . . .	117	BE37a . . . . .	138	BG17_5 . . . . .	200
BE12b . . . . .	117	BE37b . . . . .	138	BG17_6 . . . . .	201
BE13 . . . . .	49	BE3x . . . . .	109	BG2 . . . . .	167
BE14 . . . . .	50	BE4 . . . . .	110	BG2a . . . . .	166
BE14a . . . . .	50	BE4a . . . . .	110	BG3 . . . . .	167
BE14b . . . . .	50	BE4b . . . . .	110	BG4c_2 . . . . .	170
BE15 . . . . .	51	BE5 . . . . .	111	BG4c_3 . . . . .	173
BE16 . . . . .	52	BE51 . . . . .	139	BG4c_4 . . . . .	176
BE16a . . . . .	52	BE52 . . . . .	140	BG4c_5 . . . . .	179
BE16b . . . . .	52	BE52a . . . . .	141	BG5_2 . . . . .	170
BE17 . . . . .	53	BE53a . . . . .	142	BG5_3 . . . . .	173
BE18 . . . . .	118	BE53b . . . . .	142	BG5_4 . . . . .	176
BE18x . . . . .	118	BE53c . . . . .	142	BG5_5 . . . . .	179
BE19 . . . . .	119	BE53d . . . . .	143	BG5_6 . . . . .	182
BE19a . . . . .	119	BE53z . . . . .	143	BG6_1 . . . . .	168
BE19b . . . . .	119	BE55 . . . . .	143	BG6_2 . . . . .	171
BE1x . . . . .	107	BE56 . . . . .	144	BG6_3 . . . . .	174
BE2 . . . . .	108	BE57 . . . . .	144	BG6_4 . . . . .	177
BE20 . . . . .	120	BE57a . . . . .	145	BG6_5 . . . . .	180
BE20x . . . . .	120	BE57b . . . . .	145	BG6_6 . . . . .	183
BE21 . . . . .	121	BE5x . . . . .	111	BG7_1 . . . . .	168
BE21a . . . . .	121	BE6 . . . . .	112	BG7_2 . . . . .	171
BE21b . . . . .	121	BE6a . . . . .	112	BG7_3 . . . . .	174
BE22 . . . . .	122	BE6b . . . . .	112	BG7_4 . . . . .	177

BG7_5	180	BH17_2	222	BH28_2	227
BG7_6	183	BH17_3	236	BH28_3	241
BG8_1	169	BH17_4	250	BH28_4	255
BG8_2	172	BH17_5	264	BH28_5	269
BG8_3	175	BH17_6	277	BH28_6	281
BG8_4	178	BH18_2	223	BH3_2	215
BG8_5	181	BH18_3	237	BH3_3	229
BG8_6	184	BH18_4	251	BH3_4	243
BG8a_1	169	BH18_5	265	BH3_5	257
BG8a_2	172	BH18_6	278	BH3_6	270
BG8a_3	175	BH18a_2	223	BH30_2	227
BG8a_4	178	BH18a_3	237	BH30_3	241
BG8a_5	181	BH18a_4	251	BH30_4	255
BG8a_6	184	BH18a_5	265	BH30_5	269
BG8b_1	169	BH18a_6	278	BH30_6	281
BG8b_2	172	BH18b_2	223	BH4a_2	215
BG8b_3	175	BH18b_3	237	BH4a_3	229
BG8b_4	178	BH18b_4	251	BH4a_4	243
BG8b_5	181	BH18b_5	265	BH4a_5	257
BG8b_6	184	BH18b_6	278	BH4a_6	271
BH0_2	214	BH19_2	224	BH4b_2	215
BH0_3	228	BH19_3	238	BH4b_3	229
BH0_4	242	BH19_4	252	BH4b_4	243
BH0_5	256	BH19_5	266	BH4b_5	257
BH0_6	270	BH19_6	279	BH4b_6	271
BH1_2	214	BH2_2	214	BH4d_2	216
BH1_3	228	BH2_3	228	BH4d_3	230
BH1_4	242	BH2_4	242	BH4d_4	244
BH1_5	256	BH2_5	256	BH4d_5	258
BH1_6	270	BH2_6	270	BH4d_6	271
BH10_2	220	BH20_2	224	BH4e_2	216
BH10_3	234	BH20_3	238	BH4e_3	230
BH10_4	248	BH20_4	252	BH4e_4	244
BH10_5	262	BH20_5	266	BH4e_5	258
BH10_6	276	BH20_6	279	BH4e_6	271
BH11_2	220	BH21_2	224	BH4f_2	216
BH11_3	234	BH21_3	238	BH4f_3	230
BH11_4	248	BH21_4	252	BH4f_4	244
BH11_5	262	BH21_5	267	BH4f_5	258
BH11_6	276	BH21_6	279	BH4f_6	272
BH12_2	221	BH23_2	225	BH4z_2	216
BH12_3	235	BH23_3	239	BH4z_3	230
BH12_4	249	BH23_4	253	BH4z_4	244
BH12_5	263	BH23_5	267	BH4z_5	258
BH12_6	276	BH23_6	280	BH4z_6	272
BH13_2	221	BH24_2	225	BH5_2	217
BH13_3	235	BH24_3	239	BH5_3	231
BH13_4	249	BH24_4	253	BH5_4	245
BH13_5	263	BH24_5	267	BH5_5	259
BH13_6	276	BH24_6	280	BH5_6	272
BH14_2	221	BH25_2	225	BH6_2	217
BH14_3	235	BH25_3	239	BH6_3	231
BH14_4	249	BH25_4	253	BH6_4	245
BH14_5	263	BH25_5	268	BH6_5	259
BH14_6	277	BH25_6	280	BH6_6	273
BH15_2	222	BH26_2	226	BH7_2	218
BH15_3	236	BH26_3	240	BH7_3	232
BH15_4	250	BH26_4	254	BH7_4	246
BH15_5	264	BH26_5	268	BH7_5	260
BH15_6	277	BH26_6	281	BH7_6	273
BH16_2	222	BH27_2	226	BH8_2	218
BH16_3	236	BH27_3	240	BH8_3	232
BH16_4	250	BH27_4	254	BH8_4	246
BH16_5	264	BH27_5	268	BH8_5	260
BH16_6	277	BH27_6	281	BH8_6	274

BH9_2 . . . . .	219	BK5_6 . . . . .	387	BM16_3 . . . . .	433
BH9_3 . . . . .	233	BK6_2 . . . . .	371	BM16_4 . . . . .	440
BH9_4 . . . . .	247	BK6_3 . . . . .	375	BM16_5 . . . . .	447
BH9_5 . . . . .	261	BK6_4 . . . . .	379	BM16_6 . . . . .	454
BH9_6 . . . . .	275	BK6_5 . . . . .	383	BM16a_1 . . . . .	413
BH9a_2 . . . . .	219	BK6_6 . . . . .	387	BM16a_2 . . . . .	423
BH9a_3 . . . . .	233	BK7_2 . . . . .	372	BM16a_3 . . . . .	433
BH9a_4 . . . . .	247	BK7_3 . . . . .	376	BM16a_4 . . . . .	440
BH9a_5 . . . . .	261	BK7_4 . . . . .	380	BM16a_5 . . . . .	447
BH9a_6 . . . . .	275	BK7_5 . . . . .	384	BM16a_6 . . . . .	454
BH9b_2 . . . . .	219	BK7_6 . . . . .	388	BM16b_1 . . . . .	413
BH9b_3 . . . . .	233	BK7a_2 . . . . .	372	BM16b_2 . . . . .	423
BH9b_4 . . . . .	247	BK7a_3 . . . . .	376	BM16b_3 . . . . .	433
BH9b_5 . . . . .	261	BK7a_4 . . . . .	380	BM16b_4 . . . . .	440
BH9b_6 . . . . .	275	BK7a_5 . . . . .	384	BM16b_5 . . . . .	447
BJ0 . . . . .	331	BK7a_6 . . . . .	388	BM16b_6 . . . . .	454
BJ1_23 . . . . .	332	BK7b_2 . . . . .	372	BM17_1 . . . . .	414
BJ1_24 . . . . .	333	BK7b_3 . . . . .	376	BM17_2 . . . . .	424
BJ1_25 . . . . .	334	BK7b_4 . . . . .	380	BM17_3 . . . . .	434
BJ1_26 . . . . .	335	BK7b_5 . . . . .	384	BM17_4 . . . . .	441
BJ1_34 . . . . .	340	BK7b_6 . . . . .	388	BM17_5 . . . . .	448
BJ1_35 . . . . .	341	BM1_1 . . . . .	405	BM17_6 . . . . .	455
BJ1_36 . . . . .	342	BM1_2 . . . . .	415	BM17a_1 . . . . .	414
BJ1_45 . . . . .	347	BM1_3 . . . . .	425	BM17a_2 . . . . .	424
BJ1_46 . . . . .	348	BM1_4 . . . . .	435	BM17a_3 . . . . .	434
BJ1_56 . . . . .	353	BM1_5 . . . . .	442	BM17a_4 . . . . .	441
BJ2_23 . . . . .	332	BM1_6 . . . . .	449	BM17a_5 . . . . .	448
BJ2_24 . . . . .	333	BM10_1 . . . . .	411	BM17a_6 . . . . .	455
BJ2_25 . . . . .	334	BM10_2 . . . . .	420	BM17b_1 . . . . .	414
BJ2_26 . . . . .	335	BM10_3 . . . . .	430	BM17b_2 . . . . .	424
BJ2_34 . . . . .	340	BM10_4 . . . . .	438	BM17b_3 . . . . .	434
BJ2_35 . . . . .	341	BM10_5 . . . . .	445	BM17b_4 . . . . .	441
BJ2_36 . . . . .	342	BM10_6 . . . . .	452	BM17b_5 . . . . .	448
BJ2_45 . . . . .	347	BM11_1 . . . . .	411	BM17b_6 . . . . .	455
BJ2_46 . . . . .	348	BM11_2 . . . . .	421	BM2_1 . . . . .	405
BJ2_56 . . . . .	353	BM11_3 . . . . .	431	BM2_2 . . . . .	415
BK0_2 . . . . .	369	BM11_4 . . . . .	438	BM2_3 . . . . .	425
BK0_3 . . . . .	373	BM11_5 . . . . .	445	BM2_4 . . . . .	435
BK0_4 . . . . .	377	BM11_6 . . . . .	452	BM2_5 . . . . .	442
BK0_5 . . . . .	381	BM12_1 . . . . .	411	BM2_6 . . . . .	449
BK0_6 . . . . .	385	BM12_2 . . . . .	421	BM3_1 . . . . .	405
BK1_2 . . . . .	369	BM12_3 . . . . .	431	BM3_2 . . . . .	415
BK1_3 . . . . .	373	BM12_4 . . . . .	439	BM3_3 . . . . .	425
BK1_4 . . . . .	377	BM12_5 . . . . .	446	BM3_4 . . . . .	435
BK1_5 . . . . .	381	BM12_6 . . . . .	453	BM3_5 . . . . .	442
BK1_6 . . . . .	385	BM13_1 . . . . .	412	BM3_6 . . . . .	449
BK2_2 . . . . .	370	BM13_2 . . . . .	422	BM4_1 . . . . .	406
BK2_3 . . . . .	373	BM13_3 . . . . .	432	BM4_2 . . . . .	416
BK2_4 . . . . .	377	BM13_4 . . . . .	439	BM4_3 . . . . .	426
BK2_5 . . . . .	381	BM13_5 . . . . .	446	BM4_4 . . . . .	435
BK2_6 . . . . .	385	BM13_6 . . . . .	453	BM4_5 . . . . .	442
BK3_2 . . . . .	370	BM14_1 . . . . .	412	BM4_6 . . . . .	449
BK3_3 . . . . .	374	BM14_2 . . . . .	422	BM5a_1 . . . . .	406
BK3_4 . . . . .	378	BM14_3 . . . . .	432	BM5a_2 . . . . .	416
BK3_5 . . . . .	382	BM14_4 . . . . .	439	BM5a_3 . . . . .	426
BK3_6 . . . . .	386	BM14_5 . . . . .	446	BM5a_4 . . . . .	435
BK4_2 . . . . .	370	BM14_6 . . . . .	453	BM5a_5 . . . . .	442
BK4_3 . . . . .	374	BM15_1 . . . . .	412	BM5a_6 . . . . .	449
BK4_4 . . . . .	378	BM15_2 . . . . .	422	BM5b_1 . . . . .	406
BK4_5 . . . . .	382	BM15_3 . . . . .	432	BM5b_2 . . . . .	416
BK4_6 . . . . .	386	BM15_4 . . . . .	439	BM5b_3 . . . . .	426
BK5_2 . . . . .	371	BM15_5 . . . . .	446	BM5b_4 . . . . .	436
BK5_3 . . . . .	375	BM15_6 . . . . .	453	BM5b_5 . . . . .	443
BK5_4 . . . . .	379	BM16_1 . . . . .	413	BM5b_6 . . . . .	450
BK5_5 . . . . .	383	BM16_2 . . . . .	423	BM5d_1 . . . . .	407

BM5d_2	. . . . .	417	BQ11_1	. . . . .	493	BQ4x_2	. . . . .	480
BM5d_3	. . . . .	427	BQ11_2	. . . . .	493	BQ4x_3	. . . . .	480
BM5d_4	. . . . .	436	BQ11_3	. . . . .	493	BQ4x_4	. . . . .	480
BM5d_5	. . . . .	443	BQ11_4	. . . . .	493	BQ4x_5	. . . . .	480
BM5d_6	. . . . .	450	BQ11_5	. . . . .	493	BQ4x_6	. . . . .	480
BM5e_1	. . . . .	407	BQ11_6	. . . . .	493	BQ5_1	. . . . .	483
BM5e_2	. . . . .	417	BQ12_1	. . . . .	494	BQ5_2	. . . . .	483
BM5e_3	. . . . .	427	BQ12_2	. . . . .	494	BQ5_3	. . . . .	483
BM5e_4	. . . . .	436	BQ12_3	. . . . .	494	BQ5_4	. . . . .	483
BM5e_5	. . . . .	443	BQ12_4	. . . . .	494	BQ5_5	. . . . .	483
BM5e_6	. . . . .	450	BQ12_5	. . . . .	494	BQ5_6	. . . . .	483
BM5f_1	. . . . .	407	BQ12_6	. . . . .	494	BQ5c_1	. . . . .	482
BM5f_2	. . . . .	417	BQ12x	. . . . .	495	BQ5c_2	. . . . .	482
BM5f_3	. . . . .	427	BQ12x_1	. . . . .	495	BQ5c_3	. . . . .	482
BM5f_4	. . . . .	436	BQ12x_2	. . . . .	495	BQ5c_4	. . . . .	482
BM5f_5	. . . . .	443	BQ12x_3	. . . . .	495	BQ5c_5	. . . . .	482
BM5f_6	. . . . .	450	BQ12x_4	. . . . .	495	BQ5c_6	. . . . .	482
BM5z_1	. . . . .	408	BQ12x_5	. . . . .	495	BQ5x_1	. . . . .	482
BM5z_2	. . . . .	418	BQ12x_6	. . . . .	495	BQ5x_2	. . . . .	482
BM5z_3	. . . . .	428	BQ13	. . . . .	496	BQ5x_3	. . . . .	482
BM5z_4	. . . . .	436	BQ13_1	. . . . .	496	BQ5x_4	. . . . .	482
BM5z_5	. . . . .	443	BQ13_2	. . . . .	496	BQ5x_5	. . . . .	482
BM5z_6	. . . . .	450	BQ13_3	. . . . .	496	BQ5x_6	. . . . .	482
BM6_1	. . . . .	408	BQ13_4	. . . . .	496	BQ6_1	. . . . .	485
BM6_2	. . . . .	418	BQ13_5	. . . . .	496	BQ6_2	. . . . .	485
BM6_3	. . . . .	428	BQ13_6	. . . . .	496	BQ6_3	. . . . .	485
BM6_4	. . . . .	437	BQ14_1	. . . . .	497	BQ6_4	. . . . .	485
BM6_5	. . . . .	444	BQ14_2	. . . . .	497	BQ6_5	. . . . .	485
BM6_6	. . . . .	451	BQ14_3	. . . . .	497	BQ6_6	. . . . .	485
BM7_1	. . . . .	409	BQ14_4	. . . . .	497	BQ6c_1	. . . . .	484
BM7_2	. . . . .	419	BQ14_5	. . . . .	497	BQ6c_2	. . . . .	484
BM7_3	. . . . .	429	BQ14_6	. . . . .	497	BQ6c_3	. . . . .	484
BM7_4	. . . . .	437	BQ14a_1	. . . . .	498	BQ6c_4	. . . . .	484
BM7_5	. . . . .	444	BQ14a_2	. . . . .	498	BQ6c_5	. . . . .	484
BM7_6	. . . . .	451	BQ14a_3	. . . . .	498	BQ6c_6	. . . . .	484
BM8_1	. . . . .	410	BQ14a_4	. . . . .	498	BQ6x_1	. . . . .	484
BM8_2	. . . . .	419	BQ14a_5	. . . . .	498	BQ6x_2	. . . . .	484
BM8_3	. . . . .	429	BQ14a_6	. . . . .	498	BQ6x_3	. . . . .	484
BM8_4	. . . . .	437	BQ14b_1	. . . . .	498	BQ6x_4	. . . . .	484
BM8_5	. . . . .	444	BQ14b_2	. . . . .	498	BQ6x_5	. . . . .	484
BM8_6	. . . . .	451	BQ14b_3	. . . . .	498	BQ6x_6	. . . . .	484
BM9_1	. . . . .	410	BQ14b_4	. . . . .	498	BQ7_1	. . . . .	487
BM9_2	. . . . .	420	BQ14b_5	. . . . .	498	BQ7_2	. . . . .	487
BM9_3	. . . . .	430	BQ14b_6	. . . . .	498	BQ7_3	. . . . .	487
BM9_4	. . . . .	438	BQ15	. . . . .	499	BQ7_4	. . . . .	487
BM9_5	. . . . .	445	BQ16	. . . . .	500	BQ7_5	. . . . .	487
BM9_6	. . . . .	452	BQ16c	. . . . .	500	BQ7_6	. . . . .	487
BQ10_1	. . . . .	493	BQ16x	. . . . .	500	BQ7c_1	. . . . .	486
BQ10_2	. . . . .	493	BQ17	. . . . .	501	BQ7c_2	. . . . .	486
BQ10_3	. . . . .	493	BQ17c	. . . . .	501	BQ7c_3	. . . . .	486
BQ10_4	. . . . .	493	BQ17x	. . . . .	501	BQ7c_4	. . . . .	486
BQ10_5	. . . . .	493	BQ1x	. . . . .	479	BQ7c_5	. . . . .	486
BQ10_6	. . . . .	493	BQ4_1	. . . . .	481	BQ7c_6	. . . . .	486
BQ10c_1	. . . . .	492	BQ4_2	. . . . .	481	BQ7x_1	. . . . .	486
BQ10c_2	. . . . .	492	BQ4_3	. . . . .	481	BQ7x_2	. . . . .	486
BQ10c_3	. . . . .	492	BQ4_4	. . . . .	481	BQ7x_3	. . . . .	486
BQ10c_4	. . . . .	492	BQ4_5	. . . . .	481	BQ7x_4	. . . . .	486
BQ10c_5	. . . . .	492	BQ4_6	. . . . .	481	BQ7x_5	. . . . .	486
BQ10c_6	. . . . .	492	BQ4c_1	. . . . .	480	BQ7x_6	. . . . .	486
BQ10x_1	. . . . .	492	BQ4c_2	. . . . .	480	BQ8_1	. . . . .	489
BQ10x_2	. . . . .	492	BQ4c_3	. . . . .	480	BQ8_2	. . . . .	489
BQ10x_3	. . . . .	492	BQ4c_4	. . . . .	480	BQ8_3	. . . . .	489
BQ10x_4	. . . . .	492	BQ4c_5	. . . . .	480	BQ8_4	. . . . .	489
BQ10x_5	. . . . .	492	BQ4c_6	. . . . .	480	BQ8_5	. . . . .	489
BQ10x_6	. . . . .	492	BQ4x_1	. . . . .	480	BQ8_6	. . . . .	489

BQ8c_1	488	BR20	537	BU12	566
BQ8c_2	488	BR20c	536	BU13	566
BQ8c_3	488	BR20x	536	BU14	566
BQ8c_4	488	BR21	538	BU15	567
BQ8c_5	488	BR21x	538	BU16	567
BQ8c_6	488	BR21y	538	BU17	567
BQ8x_1	488	BR22	539	BU2	563
BQ8x_2	488	BR22c	539	BU3	563
BQ8x_3	488	BR22x	539	BU4	564
BQ8x_4	488	BR26	541	BU5	564
BQ8x_5	488	BR26c	541	BU6	564
BQ8x_6	488	BR26x	541	BU7	564
BQ9_1	491	BR27	542	BU8	565
BQ9_2	491	BR28	542	BU9	565
BQ9_3	491	BR29	542	BV11	571
BQ9_4	491	BR2a	505	BV12a	571
BQ9_5	491	BR2b	505	BV12b	572
BQ9_6	491	BR3	506	BV2	569
BQ9c_1	490	BR30	543	BV20	587
BQ9c_2	490	BR31	543	BV21	587
BQ9c_3	490	BR32	543	BV21x	587
BQ9c_4	490	BR33	544	BV22	588
BQ9c_5	490	BR34	544	BV23	588
BQ9c_6	490	BR35	545	BV24a	588
BQ9x_1	490	BR36	545	BV24b	589
BQ9x_2	490	BR3c	506	BV3a	569
BQ9x_3	490	BR3x	506	BV3b	570
BQ9x_4	490	BR4	507	BX1	599
BQ9x_5	490	BR5	507	BX19	604
BQ9x_6	490	BR5c	507	BX2	599
BR0	503	BR6	509	BX20	604
BR1	504	BR6c	508	BX3	600
BR10	517	BR6x	508	BX4	600
BR10c	516	BR7	511	BX5	600
BR10x	516	BR7c	510	BX6	601
BR11	519	BR7x	510	BX7	601
BR11c	518	BR8	513	BZ14	615
BR11x	518	BR8c	512	BZ15a	615
BR12	521	BR8x	512	BZ15b	616
BR12c	520	BR9	515	BZ28	617
BR12x	520	BR9c	514	BZ29	617
BR13	523	BR9x	514	BZ30	617
BR13c	522	BS1	551	BZ31	617
BR13x	522	BS10	555	BZ32	618
BR14	525	BS11	556	BZ33	618
BR14c	524	BS12	557	BZ34	619
BR14x	524	BS13	557	BZ35	619
BR15	527	BS14	558	BZ36	619
BR15c	526	BS2	551	BZ36x	620
BR15x	526	BS3	551	BZ37a	620
BR16	529	BS4	552	BZ37b	620
BR16c	528	BS5	552	CA1	29
BR16x	528	BS6	552	CA11	36
BR17	531	BS7	553	CA11a	36
BR17c	530	BS8	554	CA11b	36
BR17x	530	BS9	554	CA12	47
BR18	533	BT1	561	CA14	47
BR18c	532	BT2	561	CA15	48
BR18x	532	BT3	561	CA16	48
BR19	535	BT4	562	CA16a	48
BR19c	534	BT5	562	CA16b	48
BR19x	534	BT6	562	CA17	49
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BR1x	503	BU10	565	CA1b	29
BR2	505	BU11	565	CA1c	29



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CA35a . . . . .	54	CD11 . . . . .	88	CD7a . . . . .	84
CA35b . . . . .	54	CD11x . . . . .	88	CD7b . . . . .	84
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CH21_6	279	CH4f_6	272	CK0_6	385
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CH23_4	253	CH4z_4	244	CK1_4	377
CH23_5	267	CH4z_5	258	CK1_5	381
CH23_6	280	CH4z_6	272	CK1_6	385
CH24_2	225	CH5_2	217	CK2_2	370
CH24_3	239	CH5_3	231	CK2_3	373
CH24_4	253	CH5_4	245	CK2_4	377
CH24_5	267	CH5_5	259	CK2_5	381
CH24_6	280	CH5_6	272	CK2_6	385
CH25_2	225	CH6_2	217	CK3_2	370
CH25_3	239	CH6_3	231	CK3_3	374
CH25_4	253	CH6_4	245	CK3_4	378
CH25_5	268	CH6_5	259	CK3_5	382
CH25_6	280	CH6_6	273	CK3_6	386
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CH26_3	240	CH7_3	232	CK4_3	374
CH26_4	254	CH7_4	246	CK4_4	378
CH26_5	268	CH7_5	260	CK4_5	382
CH26_6	281	CH7_6	273	CK4_6	386
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CH27_5	268	CH8_5	260	CK5_5	383
CH27_6	281	CH8_6	274	CK5_6	387
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CH28_4	255	CH9_4	247	CK6_4	379
CH28_5	269	CH9_5	261	CK6_5	383
CH28_6	281	CH9_6	275	CK6_6	387
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CH3_3	229	CH9a_3	233	CK7_3	376
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CH3_5	257	CH9a_5	261	CK7_5	384
CH3_6	270	CH9a_6	275	CK7_6	388
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CH30_3	241	CH9b_3	233	CK7a_3	376
CH30_4	255	CH9b_4	247	CK7a_4	380
CH30_5	269	CH9b_5	261	CK7a_5	384
CH30_6	281	CH9b_6	275	CK7a_6	388
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DG3 . . . . .	167	DH0_10 . . . . .	318	DH15_4 . . . . .	250
DG4c_2 . . . . .	170	DH0_2 . . . . .	214	DH15_5 . . . . .	264
DG4c_3 . . . . .	173	DH0_3 . . . . .	228	DH15_6 . . . . .	277
DG4c_4 . . . . .	176	DH0_4 . . . . .	242	DH15_7 . . . . .	289
DG4c_5 . . . . .	179	DH0_5 . . . . .	256	DH15_8 . . . . .	301
DG4c_6 . . . . .	182	DH0_6 . . . . .	270	DH15_9 . . . . .	313
DG5_10 . . . . .	191	DH0_7 . . . . .	282	DH16_10 . . . . .	325
DG5_2 . . . . .	170	DH0_8 . . . . .	294	DH16_2 . . . . .	222
DG5_3 . . . . .	173	DH0_9 . . . . .	306	DH16_3 . . . . .	236
DG5_4 . . . . .	176	DH1_10 . . . . .	318	DH16_4 . . . . .	250
DG5_5 . . . . .	179	DH1_2 . . . . .	214	DH16_5 . . . . .	264
DG5_6 . . . . .	182	DH1_3 . . . . .	228	DH16_6 . . . . .	277
DG5_7 . . . . .	185	DH1_4 . . . . .	242	DH16_7 . . . . .	289
DG5_8 . . . . .	187	DH1_5 . . . . .	256	DH16_8 . . . . .	301
DG5_9 . . . . .	189	DH1_6 . . . . .	270	DH16_9 . . . . .	313
DG6_1 . . . . .	168	DH1_8 . . . . .	294	DH17_10 . . . . .	325
DG6_10 . . . . .	191	DH1_9 . . . . .	306	DH17_2 . . . . .	222
DG6_2 . . . . .	171	DH10_10 . . . . .	324	DH17_3 . . . . .	236
DG6_3 . . . . .	174	DH10_2 . . . . .	220	DH17_4 . . . . .	250
DG6_4 . . . . .	177	DH10_3 . . . . .	234	DH17_5 . . . . .	264
DG6_5 . . . . .	180	DH10_4 . . . . .	248	DH17_6 . . . . .	277
DG6_6 . . . . .	183	DH10_5 . . . . .	262	DH17_7 . . . . .	289
DG6_7 . . . . .	185	DH10_6 . . . . .	276	DH17_8 . . . . .	301
DG6_8 . . . . .	187	DH10_7 . . . . .	288	DH17_9 . . . . .	313
DG6_9 . . . . .	189	DH10_8 . . . . .	300	DH18_10 . . . . .	326
DG7_1 . . . . .	168	DH10_9 . . . . .	312	DH18_2 . . . . .	223
DG7_10 . . . . .	191	DH11_10 . . . . .	324	DH18_3 . . . . .	237
DG7_2 . . . . .	171	DH11_2 . . . . .	220	DH18_4 . . . . .	251
DG7_3 . . . . .	174	DH11_3 . . . . .	234	DH18_5 . . . . .	265
DG7_4 . . . . .	177	DH11_4 . . . . .	248	DH18_6 . . . . .	278
DG7_5 . . . . .	180	DH11_5 . . . . .	262	DH18_7 . . . . .	290
DG7_6 . . . . .	183	DH11_6 . . . . .	276	DH18_8 . . . . .	302
DG7_7 . . . . .	185	DH11_7 . . . . .	288	DH18_9 . . . . .	314
DG7_8 . . . . .	187	DH11_8 . . . . .	300	DH18a_10 . . . . .	326
DG7_9 . . . . .	189	DH11_9 . . . . .	312	DH18a_2 . . . . .	223



DH18a_3	237	DH24_5	267	DH4a_7	283
DH18a_4	251	DH24_6	280	DH4a_8	295
DH18a_5	265	DH24_7	292	DH4a_9	307
DH18a_6	278	DH24_8	304	DH4b_10	319
DH18a_7	290	DH24_9	316	DH4b_2	215
DH18a_8	302	DH25_10	328	DH4b_3	229
DH18a_9	314	DH25_2	225	DH4b_4	243
DH18b_10	326	DH25_3	239	DH4b_5	257
DH18b_2	223	DH25_4	253	DH4b_6	271
DH18b_3	237	DH25_5	268	DH4b_7	283
DH18b_4	251	DH25_6	280	DH4b_8	295
DH18b_5	265	DH25_7	292	DH4b_9	307
DH18b_6	278	DH25_8	304	DH4d_10	319
DH18b_7	290	DH25_9	316	DH4d_2	216
DH18b_8	302	DH26_10	329	DH4d_3	230
DH18b_9	314	DH26_2	226	DH4d_4	244
DH19_10	327	DH26_3	240	DH4d_5	258
DH19_2	224	DH26_4	254	DH4d_6	271
DH19_3	238	DH26_5	268	DH4d_7	283
DH19_4	252	DH26_6	281	DH4d_8	295
DH19_5	266	DH26_7	293	DH4d_9	307
DH19_6	279	DH26_8	305	DH4e_10	319
DH19_7	291	DH26_9	317	DH4e_2	216
DH19_8	303	DH27_10	329	DH4e_3	230
DH19_9	315	DH27_2	226	DH4e_4	244
DH2_10	318	DH27_3	240	DH4e_5	258
DH2_2	214	DH27_4	254	DH4e_6	271
DH2_3	228	DH27_5	268	DH4e_7	283
DH2_4	242	DH27_6	281	DH4e_8	295
DH2_5	256	DH27_7	293	DH4e_9	307
DH2_6	270	DH27_8	305	DH4f_10	320
DH2_7	282	DH27_9	317	DH4f_2	216
DH2_8	294	DH28_10	329	DH4f_3	230
DH2_9	306	DH28_2	227	DH4f_4	244
DH20_10	327	DH28_3	241	DH4f_5	258
DH20_2	224	DH28_4	255	DH4f_6	272
DH20_3	238	DH28_5	269	DH4f_7	284
DH20_4	252	DH28_6	281	DH4f_8	296
DH20_5	266	DH28_7	293	DH4f_9	308
DH20_6	279	DH28_8	305	DH4z_10	320
DH20_7	291	DH28_9	317	DH4z_2	216
DH20_8	303	DH3_10	318	DH4z_3	230
DH20_9	315	DH3_2	215	DH4z_4	244
DH21_10	327	DH3_3	229	DH4z_5	258
DH21_2	224	DH3_4	243	DH4z_6	272
DH21_3	238	DH3_5	257	DH4z_7	284
DH21_4	252	DH3_6	270	DH4z_8	296
DH21_5	267	DH3_7	282	DH4z_9	308
DH21_6	279	DH3_8	294	DH5_10	320
DH21_7	291	DH3_9	306	DH5_2	217
DH21_8	303	DH30_10	329	DH5_3	231
DH21_9	315	DH30_2	227	DH5_4	245
DH23_10	328	DH30_3	241	DH5_5	259
DH23_2	225	DH30_4	255	DH5_6	272
DH23_3	239	DH30_5	269	DH5_7	284
DH23_4	253	DH30_6	281	DH5_8	296
DH23_5	267	DH30_7	293	DH5_9	308
DH23_6	280	DH30_8	305	DH6_10	321
DH23_7	292	DH30_9	317	DH6_2	217
DH23_8	304	DH4a_10	319	DH6_3	231
DH23_9	316	DH4a_2	215	DH6_4	245
DH24_10	328	DH4a_3	229	DH6_5	259
DH24_2	225	DH4a_4	243	DH6_6	273
DH24_3	239	DH4a_5	257	DH6_7	285
DH24_4	253	DH4a_6	271	DH6_8	297

DH6_9 . . . . .	309	DJ1_47 . . . . .	349	DK1_4 . . . . .	377
DH7_10 . . . . .	321	DJ1_48 . . . . .	350	DK1_5 . . . . .	381
DH7_2 . . . . .	218	DJ1_49 . . . . .	351	DK1_6 . . . . .	385
DH7_3 . . . . .	232	DJ1_510 . . . . .	357	DK1_7 . . . . .	389
DH7_4 . . . . .	246	DJ1_56 . . . . .	353	DK1_8 . . . . .	393
DH7_5 . . . . .	260	DJ1_57 . . . . .	354	DK1_9 . . . . .	397
DH7_6 . . . . .	273	DJ1_58 . . . . .	355	DK2_10 . . . . .	401
DH7_7 . . . . .	285	DJ1_59 . . . . .	356	DK2_2 . . . . .	370
DH7_8 . . . . .	297	DJ1_610 . . . . .	361	DK2_4 . . . . .	377
DH7_9 . . . . .	309	DJ1_67 . . . . .	358	DK2_5 . . . . .	381
DH8_10 . . . . .	322	DJ1_68 . . . . .	359	DK2_6 . . . . .	385
DH8_2 . . . . .	218	DJ1_69 . . . . .	360	DK2_7 . . . . .	389
DH8_3 . . . . .	232	DJ1_710 . . . . .	364	DK2_8 . . . . .	393
DH8_4 . . . . .	246	DJ1_78 . . . . .	362	DK2_9 . . . . .	397
DH8_5 . . . . .	260	DJ1_79 . . . . .	363	DK3_10 . . . . .	402
DH8_6 . . . . .	274	DJ1_810 . . . . .	366	DK3_2 . . . . .	370
DH8_7 . . . . .	286	DJ1_89 . . . . .	365	DK3_3 . . . . .	374
DH8_8 . . . . .	298	DJ1_910 . . . . .	367	DK3_4 . . . . .	378
DH8_9 . . . . .	310	DJ2_210 . . . . .	339	DK3_5 . . . . .	382
DH9_10 . . . . .	323	DJ2_23 . . . . .	332	DK3_6 . . . . .	386
DH9_2 . . . . .	219	DJ2_24 . . . . .	333	DK3_7 . . . . .	390
DH9_3 . . . . .	233	DJ2_25 . . . . .	334	DK3_8 . . . . .	394
DH9_4 . . . . .	247	DJ2_26 . . . . .	335	DK3_9 . . . . .	398
DH9_5 . . . . .	261	DJ2_27 . . . . .	336	DK4_10 . . . . .	402
DH9_6 . . . . .	275	DJ2_28 . . . . .	337	DK4_2 . . . . .	370
DH9_7 . . . . .	287	DJ2_29 . . . . .	338	DK4_3 . . . . .	374
DH9_8 . . . . .	299	DJ2_310 . . . . .	346	DK4_4 . . . . .	378
DH9_9 . . . . .	311	DJ2_34 . . . . .	340	DK4_5 . . . . .	382
DH9a_10 . . . . .	323	DJ2_35 . . . . .	341	DK4_6 . . . . .	386
DH9a_2 . . . . .	219	DJ2_36 . . . . .	342	DK4_7 . . . . .	390
DH9a_3 . . . . .	233	DJ2_37 . . . . .	343	DK4_8 . . . . .	394
DH9a_4 . . . . .	247	DJ2_38 . . . . .	344	DK4_9 . . . . .	398
DH9a_5 . . . . .	261	DJ2_39 . . . . .	345	DK5_10 . . . . .	403
DH9a_6 . . . . .	275	DJ2_410 . . . . .	352	DK5_2 . . . . .	371
DH9a_7 . . . . .	287	DJ2_46 . . . . .	348	DK5_3 . . . . .	375
DH9a_8 . . . . .	299	DJ2_47 . . . . .	349	DK5_4 . . . . .	379
DH9a_9 . . . . .	311	DJ2_48 . . . . .	350	DK5_5 . . . . .	383
DH9b_10 . . . . .	323	DJ2_49 . . . . .	351	DK5_6 . . . . .	387
DH9b_2 . . . . .	219	DJ2_510 . . . . .	357	DK5_7 . . . . .	391
DH9b_3 . . . . .	233	DJ2_56 . . . . .	353	DK5_8 . . . . .	395
DH9b_4 . . . . .	247	DJ2_57 . . . . .	354	DK5_9 . . . . .	399
DH9b_5 . . . . .	261	DJ2_58 . . . . .	355	DK6_10 . . . . .	403
DH9b_6 . . . . .	275	DJ2_59 . . . . .	356	DK6_2 . . . . .	371
DH9b_7 . . . . .	287	DJ2_610 . . . . .	361	DK6_3 . . . . .	375
DH9b_8 . . . . .	299	DJ2_67 . . . . .	358	DK6_4 . . . . .	379
DH9b_9 . . . . .	311	DJ2_68 . . . . .	359	DK6_5 . . . . .	383
DJ0 . . . . .	331	DJ2_69 . . . . .	360	DK6_6 . . . . .	387
DJ1_210 . . . . .	339	DJ2_710 . . . . .	364	DK6_7 . . . . .	391
DJ1_23 . . . . .	332	DJ2_78 . . . . .	362	DK6_8 . . . . .	395
DJ1_24 . . . . .	333	DJ2_79 . . . . .	363	DK6_9 . . . . .	399
DJ1_25 . . . . .	334	DJ2_810 . . . . .	366	DK7_10 . . . . .	404
DJ1_26 . . . . .	335	DJ2_89 . . . . .	365	DK7_2 . . . . .	372
DJ1_27 . . . . .	336	DJ2_910 . . . . .	367	DK7_3 . . . . .	376
DJ1_28 . . . . .	337	DK0_10 . . . . .	401	DK7_4 . . . . .	380
DJ1_29 . . . . .	338	DK0_2 . . . . .	369	DK7_5 . . . . .	384
DJ1_310 . . . . .	346	DK0_3 . . . . .	373	DK7_6 . . . . .	388
DJ1_34 . . . . .	340	DK0_4 . . . . .	377	DK7_7 . . . . .	392
DJ1_35 . . . . .	341	DK0_5 . . . . .	381	DK7_8 . . . . .	396
DJ1_36 . . . . .	342	DK0_6 . . . . .	385	DK7_9 . . . . .	400
DJ1_37 . . . . .	343	DK0_7 . . . . .	389	DK7a_10 . . . . .	404
DJ1_38 . . . . .	344	DK0_8 . . . . .	393	DK7a_2 . . . . .	372
DJ1_39 . . . . .	345	DK0_9 . . . . .	397	DK7a_3 . . . . .	376
DJ1_410 . . . . .	352	DK1_10 . . . . .	401	DK7a_4 . . . . .	380
DJ1_45 . . . . .	347	DK1_2 . . . . .	369	DK7a_5 . . . . .	384
DJ1_46 . . . . .	348	DK1_3 . . . . .	373	DK7a_6 . . . . .	388

DK7a_7	. . . . .	392	DM16b_1	. . . . .	413	DM5e_6	. . . . .	450
DK7a_8	. . . . .	396	DM16b_2	. . . . .	423	DM5f_1	. . . . .	407
DK7a_9	. . . . .	400	DM16b_3	. . . . .	433	DM5f_2	. . . . .	417
DK7b_10	. . . . .	404	DM16b_4	. . . . .	440	DM5f_3	. . . . .	427
DK7b_2	. . . . .	372	DM16b_5	. . . . .	447	DM5f_4	. . . . .	436
DK7b_3	. . . . .	376	DM16b_6	. . . . .	454	DM5f_5	. . . . .	443
DK7b_4	. . . . .	380	DM17_1	. . . . .	414	DM5f_6	. . . . .	450
DK7b_5	. . . . .	384	DM17_2	. . . . .	424	DM5z_1	. . . . .	408
DK7b_6	. . . . .	388	DM17_3	. . . . .	434	DM5z_2	. . . . .	418
DK7b_7	. . . . .	392	DM17_4	. . . . .	441	DM5z_3	. . . . .	428
DK7b_9	. . . . .	400	DM17_5	. . . . .	448	DM5z_4	. . . . .	436
DM1_1	. . . . .	405	DM17_6	. . . . .	455	DM5z_5	. . . . .	443
DM1_2	. . . . .	415	DM17a_1	. . . . .	414	DM5z_6	. . . . .	450
DM1_3	. . . . .	425	DM17a_2	. . . . .	424	DM6_1	. . . . .	408
DM1_4	. . . . .	435	DM17a_3	. . . . .	434	DM6_2	. . . . .	418
DM1_5	. . . . .	442	DM17a_4	. . . . .	441	DM6_3	. . . . .	428
DM1_6	. . . . .	449	DM17a_5	. . . . .	448	DM6_4	. . . . .	437
DM10_1	. . . . .	411	DM17a_6	. . . . .	455	DM6_5	. . . . .	444
DM10_2	. . . . .	420	DM17b_1	. . . . .	414	DM6_6	. . . . .	451
DM10_3	. . . . .	430	DM17b_2	. . . . .	424	DM7_1	. . . . .	409
DM10_4	. . . . .	438	DM17b_3	. . . . .	434	DM7_2	. . . . .	419
DM10_5	. . . . .	445	DM17b_4	. . . . .	441	DM7_3	. . . . .	429
DM10_6	. . . . .	452	DM17b_5	. . . . .	448	DM7_4	. . . . .	437
DM11_1	. . . . .	411	DM17b_6	. . . . .	455	DM7_5	. . . . .	444
DM11_2	. . . . .	421	DM2_1	. . . . .	405	DM7_6	. . . . .	451
DM11_3	. . . . .	431	DM2_2	. . . . .	415	DM8_1	. . . . .	410
DM11_4	. . . . .	438	DM2_3	. . . . .	425	DM8_2	. . . . .	419
DM11_5	. . . . .	445	DM2_4	. . . . .	435	DM8_3	. . . . .	429
DM11_6	. . . . .	452	DM2_5	. . . . .	442	DM8_4	. . . . .	437
DM12_1	. . . . .	411	DM2_6	. . . . .	449	DM8_5	. . . . .	444
DM12_2	. . . . .	421	DM3_1	. . . . .	405	DM8_6	. . . . .	451
DM12_3	. . . . .	431	DM3_2	. . . . .	415	DM9_1	. . . . .	410
DM12_4	. . . . .	439	DM3_3	. . . . .	425	DM9_2	. . . . .	420
DM12_5	. . . . .	446	DM3_4	. . . . .	435	DM9_3	. . . . .	430
DM12_6	. . . . .	453	DM3_5	. . . . .	442	DM9_4	. . . . .	438
DM13_1	. . . . .	412	DM3_6	. . . . .	449	DM9_5	. . . . .	445
DM13_2	. . . . .	422	DM4_1	. . . . .	406	DM9_6	. . . . .	452
DM13_3	. . . . .	432	DM4_2	. . . . .	416	DMA	. . . . .	13-16
DM13_4	. . . . .	439	DM4_3	. . . . .	426	DQ10_1	. . . . .	493
DM13_5	. . . . .	446	DM4_4	. . . . .	435	DQ10_10	. . . . .	493
DM13_6	. . . . .	453	DM4_5	. . . . .	442	DQ10_2	. . . . .	493
DM14_1	. . . . .	412	DM4_6	. . . . .	449	DQ10_3	. . . . .	493
DM14_2	. . . . .	422	DM5a_1	. . . . .	406	DQ10_4	. . . . .	493
DM14_3	. . . . .	432	DM5a_2	. . . . .	416	DQ10_5	. . . . .	493
DM14_4	. . . . .	439	DM5a_3	. . . . .	426	DQ10_6	. . . . .	493
DM14_5	. . . . .	446	DM5a_4	. . . . .	435	DQ10_7	. . . . .	493
DM14_6	. . . . .	453	DM5a_5	. . . . .	442	DQ10_8	. . . . .	493
DM15_1	. . . . .	412	DM5a_6	. . . . .	449	DQ10_9	. . . . .	493
DM15_2	. . . . .	422	DM5b_1	. . . . .	406	DQ10c_1	. . . . .	492
DM15_3	. . . . .	432	DM5b_2	. . . . .	416	DQ10c_10	. . . . .	492
DM15_4	. . . . .	439	DM5b_3	. . . . .	426	DQ10c_2	. . . . .	492
DM15_5	. . . . .	446	DM5b_4	. . . . .	436	DQ10c_3	. . . . .	492
DM15_6	. . . . .	453	DM5b_5	. . . . .	443	DQ10c_4	. . . . .	492
DM16_1	. . . . .	413	DM5b_6	. . . . .	450	DQ10c_5	. . . . .	492
DM16_2	. . . . .	423	DM5d_1	. . . . .	407	DQ10c_6	. . . . .	492
DM16_3	. . . . .	433	DM5d_2	. . . . .	417	DQ10c_7	. . . . .	492
DM16_4	. . . . .	440	DM5d_3	. . . . .	427	DQ10c_8	. . . . .	492
DM16_5	. . . . .	447	DM5d_4	. . . . .	436	DQ10c_9	. . . . .	492
DM16_6	. . . . .	454	DM5d_5	. . . . .	443	DQ10x_1	. . . . .	492
DM16a_1	. . . . .	413	DM5d_6	. . . . .	450	DQ10x_10	. . . . .	492
DM16a_2	. . . . .	423	DM5e_1	. . . . .	407	DQ10x_2	. . . . .	492
DM16a_3	. . . . .	433	DM5e_2	. . . . .	417	DQ10x_3	. . . . .	492
DM16a_4	. . . . .	440	DM5e_3	. . . . .	427	DQ10x_4	. . . . .	492
DM16a_5	. . . . .	447	DM5e_4	. . . . .	436	DQ10x_5	. . . . .	492
DM16a_6	. . . . .	454	DM5e_5	. . . . .	443	DQ10x_6	. . . . .	492

DQ10x_7	492	DQ14b_10	498	DQ5c_8	482
DQ10x_8	492	DQ14b_2	498	DQ5c_9	482
DQ10x_9	492	DQ14b_3	498	DQ5x_1	482
DQ11_1	493	DQ14b_4	498	DQ5x_10	482
DQ11_10	493	DQ14b_5	498	DQ5x_2	482
DQ11_2	493	DQ14b_6	498	DQ5x_3	482
DQ11_3	493	DQ14b_7	498	DQ5x_4	482
DQ11_4	493	DQ14b_8	498	DQ5x_5	482
DQ11_5	493	DQ14b_9	498	DQ5x_6	482
DQ11_6	493	DQ15	499	DQ5x_7	482
DQ11_7	493	DQ16	500	DQ5x_8	482
DQ11_8	493	DQ16c	500	DQ5x_9	482
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DQ12_10	494	DQ17c	501	DQ6_2	485
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DQ12_8	494	DQ4_4	481	DQ6_9	485
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DQ12x_2	495	DQ4_9	481	DQ6c_4	484
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DQ12x_7	495	DQ4c_4	480	DQ6c_9	484
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DQ12x_9	495	DQ4c_6	480	DQ6x_10	484
DQ13	496	DQ4c_7	480	DQ6x_2	484
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DQ13_10	496	DQ4c_9	480	DQ6x_4	484
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DQ13_3	496	DQ4x_10	480	DQ6x_6	484
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DQ13_5	496	DQ4x_3	480	DQ6x_8	484
DQ13_6	496	DQ4x_4	480	DQ6x_9	484
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DQ14_5	497	DQ5_2	483	DQ7_7	487
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DQ14_7	497	DQ5_4	483	DQ7_9	487
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DQ14b_1	498	DQ5c_7	482	DQ7x_2	486

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DQ7x_4	486	DQ9x_9	490	DR5c	507
DQ7x_5	486	DR0	503	DR6	509
DQ7x_6	486	DR1	504	DR6c	508
DQ7x_7	486	DR10	517	DR6x	508
DQ7x_8	486	DR10c	516	DR7	511
DQ7x_9	486	DR10x	516	DR7c	510
DQ8_1	489	DR11	519	DR7x	510
DQ8_10	489	DR11c	518	DR8	513
DQ8_2	489	DR11x	518	DR8c	512
DQ8_3	489	DR12	521	DR8x	512
DQ8_4	489	DR12c	520	DR9	515
DQ8_5	489	DR12x	520	DR9c	514
DQ8_6	489	DR13	523	DR9x	514
DQ8_7	489	DR13c	522	DS1	551
DQ8_8	489	DR13x	522	DS10	555
DQ8_9	489	DR14	525	DS11	556
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DQ8c_10	488	DR14x	524	DS13	557
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DQ8c_4	488	DR15x	526	DS3	551
DQ8c_5	488	DR16	529	DS4	552
DQ8c_6	488	DR16c	528	DS5	552
DQ8c_7	488	DR16x	528	DS6	552
DQ8c_8	488	DR17	531	DS7	553
DQ8c_9	488	DR17c	530	DS8	554
DQ8x_1	488	DR17x	530	DS9	554
DQ8x_10	488	DR18	533	DT1	561
DQ8x_2	488	DR18c	532	DT2	561
DQ8x_3	488	DR18x	532	DT3	561
DQ8x_4	488	DR19	535	DT4	562
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DQ8x_6	488	DR19x	534	DT6	562
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DQ8x_8	488	DR1x	503	DU10	565
DQ8x_9	488	DR2	505	DU11	565
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DQ9_10	491	DR20c	536	DU13	566
DQ9_2	491	DR20x	536	DU14	566
DQ9_3	491	DR21	538	DU15	567
DQ9_4	491	DR21x	538	DU16	567
DQ9_5	491	DR21y	538	DU17	567
DQ9_6	491	DR22	539	DU2	563
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DQ9_8	491	DR22x	539	DU4	564
DQ9_9	491	DR26	541	DU5	564
DQ9c_1	490	DR26c	541	DU6	564
DQ9c_10	490	DR26x	541	DU7	564
DQ9c_2	490	DR27	542	DU8	565
DQ9c_3	490	DR28	542	DU9	565
DQ9c_4	490	DR29	542	DV11	571
DQ9c_5	490	DR2a	505	DV12a	571
DQ9c_6	490	DR2b	505	DV12b	572
DQ9c_7	490	DR3	506	DV2	569
DQ9c_8	490	DR30	543	DV20	587
DQ9c_9	490	DR31	543	DV21	587
DQ9x_1	490	DR32	543	DV21x	587
DQ9x_10	490	DR33	544	DV22	588
DQ9x_2	490	DR34	544	DV23	588
DQ9x_3	490	DR35	545	DV24a	588
DQ9x_4	490	DR36	545	DV24b	589
DQ9x_5	490	DR3c	506	DV32	573
DQ9x_6	490	DR3x	506	DV33a	573
DQ9x_7	490	DR4	507	DV33b	573

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EG4c_5	179	EH0_3	228	EH15_5	264
EG4c_6	182	EH0_4	242	EH15_6	277
EG4c_7	185	EH0_5	256	EH15_7	289
EG4c_8	187	EH0_6	270	EH15_8	301
EG4c_9	189	EH0_7	282	EH15_9	313
EG5_10	191	EH0_8	294	EH16_10	325
EG5_2	170	EH0_9	306	EH16_2	222
EG5_3	173	EH1_10	318	EH16_3	236
EG5_4	176	EH1_2	214	EH16_4	250
EG5_5	179	EH1_3	228	EH16_5	264
EG5_6	182	EH1_4	242	EH16_6	277
EG5_7	185	EH1_5	256	EH16_7	289
EG5_8	187	EH1_6	270	EH16_8	301
EG5_9	189	EH1_7	282	EH16_9	313
EG6_1	168	EH1_8	294	EH17_10	325
EG6_10	191	EH1_9	306	EH17_2	222
EG6_2	171	EH10_10	324	EH17_3	236
EG6_3	174	EH10_2	220	EH17_4	250
EG6_4	177	EH10_3	234	EH17_5	264
EG6_5	180	EH10_4	248	EH17_6	277
EG6_6	183	EH10_5	262	EH17_7	289
EG6_7	185	EH10_6	276	EH17_8	301
EG6_8	187	EH10_7	288	EH17_9	313
EG7_1	168	EH10_8	300	EH18_10	326
EG7_10	191	EH10_9	312	EH18_2	223
EG7_2	171	EH11_10	324	EH18_3	237
EG7_3	174	EH11_2	220	EH18_4	251
EG7_4	177	EH11_3	234	EH18_5	265
EG7_5	180	EH11_4	248	EH18_6	278
EG7_6	183	EH11_5	262	EH18_7	290
EG7_7	185	EH11_6	276	EH18_8	302
EG7_8	187	EH11_7	288	EH18_9	314
EG7_9	189	EH11_8	300	EH18a_10	326
EG8_1	169	EH11_9	312	EH18a_2	223
EG8_10	192	EH12_10	324	EH18a_3	237
EG8_2	172	EH12_2	221	EH18a_4	251
EG8_3	175	EH12_3	235	EH18a_5	265
EG8_4	178	EH12_4	249	EH18a_6	278
EG8_5	181	EH12_5	263	EH18a_7	290
EG8_6	184	EH12_6	276	EH18a_8	302
EG8_7	186	EH12_7	288	EH18a_9	314
EG8_8	188	EH12_8	300	EH18b_10	326
EG8_9	190	EH12_9	312	EH18b_2	223
EG8a_1	169	EH13_10	324	EH18b_3	237
EG8a_10	192	EH13_2	221	EH18b_4	251
EG8a_2	172	EH13_3	235	EH18b_5	265
EG8a_3	175	EH13_4	249	EH18b_6	278
EG8a_4	178	EH13_5	263	EH18b_7	290
EG8a_5	181	EH13_6	276	EH18b_8	302
EG8a_6	184	EH13_7	288	EH18b_9	314
EG8a_7	186	EH13_8	300	EH19_10	327
EG8a_8	188	EH13_9	312	EH19_2	224
EG8a_9	190	EH14_10	325	EH19_3	238
EG8b_1	169	EH14_2	221	EH19_4	252
EG8b_10	192	EH14_3	235	EH19_5	266
EG8b_2	172	EH14_4	249	EH19_6	279
EG8b_3	175	EH14_5	263	EH19_7	291
EG8b_4	178	EH14_6	277	EH19_8	303
EG8b_5	181	EH14_7	289	EH19_9	315
EG8b_6	184	EH14_8	301	EH2_10	318
EG8b_7	186	EH14_9	313	EH2_2	214
EG8b_8	188	EH15_10	325	EH2_3	228
EG8b_9	190	EH15_2	222	EH2_4	242
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EH23_4 . . . . .	253	EH30_6 . . . . .	281	EH5_8 . . . . .	296
EH23_5 . . . . .	267	EH30_7 . . . . .	293	EH5_9 . . . . .	308
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FE21a . . . . .	121	FE6a . . . . .	112	FG16_5 . . . . .	200
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FG17_5	200	FG8b_3	175	FH14_5	263
FG17_6	201	FG8b_4	178	FH14_6	277
FG2	167	FG8b_5	181	FH14_7	289
FG2a	166	FG8b_6	184	FH14_8	301
FG3	167	FG8b_7	186	FH14_9	313
FG4c_10	191	FG8b_8	188	FH15_10	325
FG4c_2	170	FG8b_9	190	FH15_2	222
FG4c_3	173	FH0_10	318	FH15_3	236
FG4c_4	176	FH0_2	214	FH15_4	250
FG4c_5	179	FH0_3	228	FH15_5	264
FG4c_6	182	FH0_4	242	FH15_6	277
FG4c_7	185	FH0_5	256	FH15_7	289
FG4c_8	187	FH0_6	270	FH15_8	301
FG4c_9	189	FH0_7	282	FH15_9	313
FG5_10	191	FH0_8	294	FH16_10	325
FG5_2	170	FH0_9	306	FH16_2	222
FG5_3	173	FH1_10	318	FH16_3	236
FG5_4	176	FH1_2	214	FH16_4	250
FG5_5	179	FH1_3	228	FH16_5	264
FG5_6	182	FH1_4	242	FH16_6	277
FG5_7	185	FH1_5	256	FH16_7	289
FG5_8	187	FH1_6	270	FH16_8	301
FG5_9	189	FH1_7	282	FH16_9	313
FG6_1	168	FH1_8	294	FH17_10	325
FG6_10	191	FH1_9	306	FH17_2	222
FG6_2	171	FH10_10	324	FH17_3	236
FG6_3	174	FH10_2	220	FH17_4	250
FG6_4	177	FH10_3	234	FH17_5	264
FG6_5	180	FH10_4	248	FH17_6	277
FG6_6	183	FH10_5	262	FH17_7	289
FG6_7	185	FH10_6	276	FH17_8	301
FG6_8	187	FH10_7	288	FH17_9	313
FG6_9	189	FH10_8	300	FH18_10	326
FG7_1	168	FH10_9	312	FH18_2	223
FG7_10	191	FH11_10	324	FH18_3	237
FG7_2	171	FH11_2	220	FH18_4	251
FG7_3	174	FH11_3	234	FH18_5	265
FG7_4	177	FH11_4	248	FH18_6	278
FG7_5	180	FH11_5	262	FH18_7	290
FG7_6	183	FH11_6	276	FH18_8	302
FG7_7	185	FH11_7	288	FH18_9	314
FG7_8	187	FH11_8	300	FH18a_10	326
FG7_9	189	FH11_9	312	FH18a_2	223
FG8_1	169	FH12_10	324	FH18a_3	237
FG8_10	192	FH12_2	221	FH18a_4	251
FG8_2	172	FH12_3	235	FH18a_5	265
FG8_3	175	FH12_4	249	FH18a_6	278
FG8_4	178	FH12_5	263	FH18a_7	290
FG8_5	181	FH12_6	276	FH18a_8	302
FG8_6	184	FH12_7	288	FH18a_9	314
FG8_7	186	FH12_8	300	FH18b_10	326
FG8_8	188	FH12_9	312	FH18b_2	223
FG8_9	190	FH13_10	324	FH18b_3	237
FG8a_1	169	FH13_2	221	FH18b_4	251
FG8a_10	192	FH13_3	235	FH18b_5	265
FG8a_2	172	FH13_4	249	FH18b_6	278
FG8a_3	175	FH13_5	263	FH18b_7	290
FG8a_4	178	FH13_6	276	FH18b_8	302
FG8a_5	181	FH13_7	288	FH18b_9	314
FG8a_6	184	FH13_8	300	FH19_10	327
FG8a_7	186	FH13_9	312	FH19_2	224
FG8a_9	190	FH14_10	325	FH19_3	238
FG8b_1	169	FH14_2	221	FH19_4	252
FG8b_10	192	FH14_3	235	FH19_5	266
FG8b_2	172	FH14_4	249	FH19_6	279



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FH2_3	. . . . .	228	FH27_5	. . . . .	268	FH4e_8	. . . . .	295
FH2_4	. . . . .	242	FH27_6	. . . . .	281	FH4e_9	. . . . .	307
FH2_5	. . . . .	256	FH27_7	. . . . .	293	FH4f_10	. . . . .	320
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FH2_7	. . . . .	282	FH27_9	. . . . .	317	FH4f_3	. . . . .	230
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FH20_5	. . . . .	266	FH28_8	. . . . .	305	FH4z_10	. . . . .	320
FH20_6	. . . . .	279	FH28_9	. . . . .	317	FH4z_2	. . . . .	216
FH20_7	. . . . .	291	FH3_10	. . . . .	318	FH4z_3	. . . . .	230
FH20_8	. . . . .	303	FH3_2	. . . . .	215	FH4z_4	. . . . .	244
FH20_9	. . . . .	315	FH3_3	. . . . .	229	FH4z_5	. . . . .	258
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FH21_2	. . . . .	224	FH3_5	. . . . .	257	FH4z_7	. . . . .	284
FH21_3	. . . . .	238	FH3_6	. . . . .	270	FH4z_8	. . . . .	296
FH21_4	. . . . .	252	FH3_7	. . . . .	282	FH4z_9	. . . . .	308
FH21_5	. . . . .	267	FH3_8	. . . . .	294	FH5_10	. . . . .	320
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FH23_2	. . . . .	225	FH30_5	. . . . .	269	FH5_7	. . . . .	284
FH23_3	. . . . .	239	FH30_6	. . . . .	281	FH5_8	. . . . .	296
FH23_4	. . . . .	253	FH30_7	. . . . .	293	FH5_9	. . . . .	308
FH23_5	. . . . .	267	FH30_8	. . . . .	305	FH6_10	. . . . .	321
FH23_6	. . . . .	280	FH30_9	. . . . .	317	FH6_2	. . . . .	217
FH23_7	. . . . .	292	FH4a_10	. . . . .	319	FH6_3	. . . . .	231
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FH24_8	. . . . .	304	FH4b_2	. . . . .	215	FH7_5	. . . . .	260
FH24_9	. . . . .	316	FH4b_3	. . . . .	229	FH7_6	. . . . .	273
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FH25_4	. . . . .	253	FH4b_7	. . . . .	283	FH8_10	. . . . .	322
FH25_5	. . . . .	268	FH4b_8	. . . . .	295	FH8_2	. . . . .	218
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FH26_2	. . . . .	226	FH4d_5	. . . . .	258	FH8_9	. . . . .	310
FH26_3	. . . . .	240	FH4d_6	. . . . .	271	FH9_10	. . . . .	323
FH26_4	. . . . .	254	FH4d_7	. . . . .	283	FH9_2	. . . . .	219
FH26_5	. . . . .	268	FH4d_8	. . . . .	295	FH9_3	. . . . .	233
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FH9_8	299	FJ2_29	338	FK4_10	402
FH9_9	311	FJ2_310	346	FK4_2	370
FH9a_10	323	FJ2_34	340	FK4_3	374
FH9a_2	219	FJ2_35	341	FK4_4	378
FH9a_3	233	FJ2_36	342	FK4_5	382
FH9a_4	247	FJ2_37	343	FK4_6	386
FH9a_5	261	FJ2_38	344	FK4_7	390
FH9a_6	275	FJ2_39	345	FK4_8	394
FH9a_7	287	FJ2_410	352	FK4_9	398
FH9a_8	299	FJ2_45	347	FK5_10	403
FH9a_9	311	FJ2_46	348	FK5_2	371
FH9b_10	323	FJ2_47	349	FK5_3	375
FH9b_2	219	FJ2_48	350	FK5_4	379
FH9b_3	233	FJ2_49	351	FK5_5	383
FH9b_4	247	FJ2_510	357	FK5_6	387
FH9b_5	261	FJ2_56	353	FK5_7	391
FH9b_6	275	FJ2_57	354	FK5_8	395
FH9b_7	287	FJ2_58	355	FK5_9	399
FH9b_8	299	FJ2_59	356	FK6_10	403
FH9b_9	311	FJ2_610	361	FK6_2	371
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FJ1_24	333	FJ2_78	362	FK6_7	391
FJ1_25	334	FJ2_79	363	FK6_8	395
FJ1_26	335	FJ2_810	366	FK6_9	399
FJ1_27	336	FJ2_89	365	FK7_10	404
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FJ1_35	341	FK0_4	377	FK7_6	388
FJ1_36	342	FK0_5	381	FK7_7	392
FJ1_37	343	FK0_6	385	FK7_8	396
FJ1_38	344	FK0_7	389	FK7_9	400
FJ1_39	345	FK0_8	393	FK7a_10	404
FJ1_410	352	FK0_9	397	FK7a_2	372
FJ1_45	347	FK1_10	401	FK7a_3	376
FJ1_46	348	FK1_2	369	FK7a_4	380
FJ1_47	349	FK1_3	373	FK7a_5	384
FJ1_48	350	FK1_4	377	FK7a_6	388
FJ1_49	351	FK1_5	381	FK7a_7	392
FJ1_510	357	FK1_6	385	FK7a_8	396
FJ1_56	353	FK1_7	389	FK7a_9	400
FJ1_57	354	FK1_8	393	FK7b_10	404
FJ1_58	355	FK1_9	397	FK7b_2	372
FJ1_59	356	FK2_10	401	FK7b_3	376
FJ1_610	361	FK2_2	370	FK7b_4	380
FJ1_67	358	FK2_3	373	FK7b_5	384
FJ1_68	359	FK2_4	377	FK7b_6	388
FJ1_69	360	FK2_5	381	FK7b_7	392
FJ1_710	364	FK2_6	385	FK7b_8	396
FJ1_78	362	FK2_7	389	FK7b_9	400
FJ1_79	363	FK2_8	393	FM1_1	405
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FJ1_910	367	FK3_2	370	FM1_4	435
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FM11_5	. . . . .	445	FM2_4	. . . . .	435	FM8_3	. . . . .	429
FM11_6	. . . . .	452	FM2_5	. . . . .	442	FM8_4	. . . . .	437
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FM12_3	. . . . .	431	FM3_2	. . . . .	415	FM9_1	. . . . .	410
FM12_4	. . . . .	439	FM3_3	. . . . .	425	FM9_2	. . . . .	420
FM12_5	. . . . .	446	FM3_4	. . . . .	435	FM9_3	. . . . .	430
FM12_6	. . . . .	453	FM3_5	. . . . .	442	FM9_4	. . . . .	438
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FM16_5	. . . . .	447	FM5d_4	. . . . .	436	FQ10_8	. . . . .	493
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FM16a_5	. . . . .	447	FM5e_4	. . . . .	436	FQ10c_4	. . . . .	492
FM16a_6	. . . . .	454	FM5e_5	. . . . .	443	FQ10c_5	. . . . .	492
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FM16b_4	. . . . .	440	FM5f_3	. . . . .	427	FQ10c_9	. . . . .	492
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