

# Urbee Platform - Software Development Proposal



## Urbee

### Software Development Proposal

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**Client:** Irana Koutsi

**Developer:** Ioannis Daramouskas

**Date:** February 10, 2026

**Project Duration:** 4 Months

**Total Investment:** Starting from €15,000 + Revenue Share

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### Executive Summary

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Urbee is a comprehensive **peer-to-peer parking marketplace** that connects property owners with drivers seeking parking spaces. The platform enables property owners to monetize unused parking spots while providing drivers with an easy, mobile-first solution to find, book, and pay for parking in real-time.

This proposal outlines the development of a production-ready platform including: - **Backend API System** with enterprise-grade infrastructure - **Mobile Applications** for iOS and Android - **Web Administrative Interface** for management - **Complete payment processing** via Stripe - **Real-time booking and availability** management

**Market Opportunity:** The peer-to-peer parking market is projected to reach \$7.8 billion globally by 2028, with urban parking demand increasing 15% annually.<sup>1</sup>

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# How Urbee Works

## The Platform Ecosystem

Urbee operates as a three-sided marketplace connecting parking space owners, renters, and the platform operator.



## User Journey: Space Owner

- 1. Registration** - Owner creates account and completes profile
- 2. Listing Creation** - Adds parking space with photos, location, pricing
- 3. Availability Setup** - Sets hourly/daily/monthly rates and availability
- 4. Booking Reception** - Receives instant notifications when space is booked
- 5. Automatic Payouts** - Receives payments directly to bank account

## User Journey: Renter

- 1. Registration** - Renter creates account and completes profile
- 2. Discovery** - Opens mobile app and searches by location/time
- 3. Selection** - Views available spots on interactive map with details
- 4. Booking** - Books instantly with desired time slot
- 5. Payment** - Secure payment via credit card (Stripe)
- 6. Access** - Receives booking confirmation with spot details
- 7. Check-in/out** - App tracks parking session automatically
- 8. Review** - Rates and reviews the parking experience

## Platform Revenue Model

REVENUE STREAM	DESCRIPTION	RATE
<b>Platform Fee</b>	Commission on each booking	10-15%
<b>Transaction Fee</b>	Fixed fee per booking	€0.50/booking
<b>Premium Listings</b>	Featured spot placement	€10-50/month
<b>Insurance Fee</b>	Optional protection coverage	3-5%

**Your Revenue Share:** 15-25% of net platform revenue (based on selected payment option)

# System Architecture & Technology

## Infrastructure Overview

Urbee is built on enterprise-grade technology stack designed for scalability, security, and performance:

**Backend System:** - FastAPI (Python) - High-performance REST API - PostgreSQL 14 - Reliable database with 300+ concurrent connections - Redis 6.x - Caching layer with 95% hit rate - 12-Worker Architecture - Handles 1,666+ requests/second - Automated Background Tasks - Booking management, cleanup, notifications

**Mobile Applications:** - React Native Framework - Single codebase for iOS and Android - Native performance with cross-platform efficiency - Real-time GPS integration - Push notifications ready - Offline capability for critical functions

**Payment Processing:** - Stripe Integration - Industry-leading payment processor - Automated vendor payouts - Secure payment card storage - Refund and dispute management

**Security & Compliance:** - JWT authentication with refresh tokens - Encrypted data transmission (HTTPS/TLS) - PCI-DSS compliant payment handling - GDPR-ready data management - Role-based access control

## Performance Metrics

The platform has been production-tested with impressive results:

Metric	Performance
Request Handling	1,666+ requests/second
Response Time	<1ms average
Concurrent Users	1,500-2,500 supported
Cache Hit Rate	95% (reduced database load)
Uptime Target	99.9%

## Core Features & Capabilities

### For Parking Space Owners

**Listing Management** - Create unlimited parking space listings - Upload multiple photos per listing - Set flexible pricing (hourly/daily/monthly rates) - Define availability schedules - Specify amenities (covered, EV charging, security, lighting) - Mark handicap accessibility

**Booking Management** - Real-time booking notifications - View upcoming, active, and historical bookings - Automatic check-in/check-out tracking - Earnings dashboard - Payout tracking and history

**Revenue Optimization** - Dynamic pricing capability - Occupancy analytics - Performance metrics - Seasonal rate adjustments

### For Renters

**Search & Discovery** - Location-based search with interactive map - Advanced filters (price, distance, amenities, vehicle size) - Real-time availability display - Distance calculations from current location - Spot type selection (driveway, garage, lot, street)

**Booking Experience** - Instant booking (no waiting for approval) - Automatic price calculation based on duration - Secure payment via credit/debit card - Digital booking confirmation - Add to calendar feature

**Account Management** - Booking history and receipts - Saved favorite locations - Multiple payment methods - Profile and vehicle information - Review and rating history

## Platform Features

**Review & Rating System** - 5-star rating for spots and owners - Written reviews with photos - Owner response capability - Aggregate ratings displayed - Verified booking reviews only

**Notifications & Alerts** - Booking confirmation notifications - Check-in/check-out reminders - Payment receipts - Review requests - Spot availability alerts

**Administrative Tools** - User management dashboard - Transaction monitoring - Dispute resolution workflow - Analytics and reporting - Revenue tracking

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# Project Investment

## Development Value

The market value for developing a complete parking marketplace platform with the features and quality of Urbee is **€75,000**, including:

- Backend API development and infrastructure
- iOS and Android mobile applications
- Payment system integration
- Testing and quality assurance
- Documentation and deployment

## Investment Options

Choose the payment structure that aligns with your business goals:

OPTION	UPFRONT PAYMENT	REVENUE SHARE	TOTAL DEV COST	YOUR SAVINGS
<b>Option A</b>	€20,000	20%	€20,000	73% off market
<b>Option B</b>	€15,000	25%	€15,000	80% off market
<b>Option C</b>	€25,000	15%	€25,000	67% off market

**Revenue Share Definition:** Percentage of net platform revenue (gross booking revenue minus payment processor fees, refunds, and chargebacks) paid monthly.

**Why This Structure?** This partnership model aligns our success with yours. The reduced upfront fee makes the platform financially accessible, while the revenue share ensures ongoing commitment to platform performance and growth.

## Project Timeline & Milestones

### Phase 1: Foundation (Weeks 1-4)

**Duration:** 4 weeks

**Focus:** Backend API & Database

**Deliverables:** - ✓ Database schema design and implementation - ✓ User authentication and authorization system - ✓ Core API endpoints (users, spots, bookings) - ✓ Payment integration setup - ✓ Admin API endpoints

**Payment Milestone 1:** 30% of upfront fee

### Phase 2: Backend Completion (Weeks 5-8)

**Duration:** 4 weeks

**Focus:** Advanced Features & Integration

**Deliverables:** - ✓ Search and discovery algorithms - ✓ Location-based filtering - ✓ Booking management system - ✓ Automated payout system - ✓ Review and rating system - ✓ Real-time availability tracking - ✓ API documentation (Swagger/OpenAPI)

**Payment Milestone 2:** 30% of upfront fee

### Phase 3: Mobile App Development (Weeks 9-14)

**Duration:** 6 weeks

**Focus:** iOS & Android Applications

**Deliverables:** - ✓ Mobile app architecture setup - ✓ Authentication and user flows - ✓ Map integration (Google Maps) - ✓ Search and filter interface - ✓ Booking flow and payment UI - ✓ User profile and settings - ✓ Booking management screens - ✓ Review and rating interface - ✓ Push notification setup - ✓ iOS and Android builds

**Payment Milestone 3:** 30% of upfront fee

## Phase 4: Testing & Launch (Weeks 15-16)

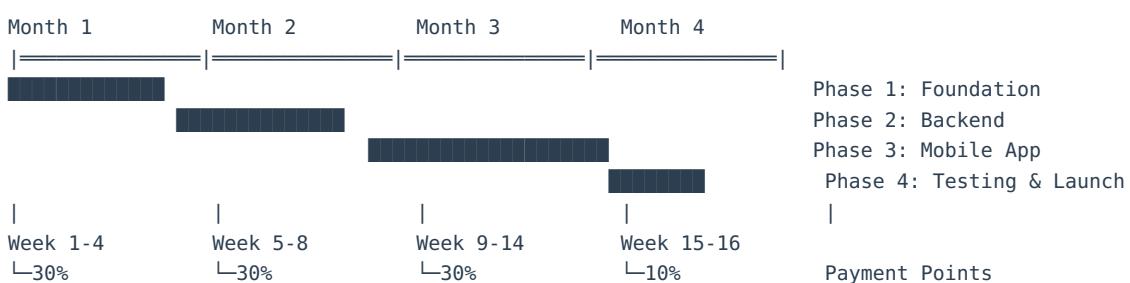
**Duration:** 2 weeks

**Focus:** Quality Assurance & Deployment

**Deliverables:** - ✓ Comprehensive testing (unit, integration, end-to-end) - ✓ Bug fixes and optimization - ✓ Performance testing and tuning - ✓ Security audit - ✓ Production deployment - ✓ App store submission preparation - ✓ Technical documentation - ✓ Training and handoff

**Payment Milestone 4:** 10% of upfront fee (final payment)

## Gantt Chart Overview



## Payment Schedule

### Option A: €20,000 + 20% Revenue Share

MILESTONE	TIMELINE	PAYMENT	CUMULATIVE
<b>Project Kickoff</b>	Upon contract signing	€6,000 (30%)	€6,000
<b>Backend Complete</b>	End of Week 8	€6,000 (30%)	€12,000
<b>Mobile App Complete</b>	End of Week 14	€6,000 (30%)	€18,000
<b>Final Delivery</b>	End of Week 16	€2,000 (10%)	€20,000
<b>Revenue Share</b>	Monthly after launch	20% of net revenue	Ongoing

### Option B: €15,000 + 25% Revenue Share

MILESTONE	TIMELINE	PAYMENT	CUMULATIVE
<b>Project Kickoff</b>	Upon contract signing	€4,500 (30%)	€4,500
<b>Backend Complete</b>	End of Week 8	€4,500 (30%)	€9,000
<b>Mobile App Complete</b>	End of Week 14	€4,500 (30%)	€13,500
<b>Final Delivery</b>	End of Week 16	€1,500 (10%)	€15,000

## Revenue Share

Monthly after launch

25% of net revenue

Ongoing

## Option C: €25,000 + 15% Revenue Share

Milestone	Timeline	Payment	Cumulative
Project Kickoff	Upon contract signing	€7,500 (30%)	€7,500
Backend Complete	End of Week 8	€7,500 (30%)	€15,000
Mobile App Complete	End of Week 14	€7,500 (30%)	€22,500
Final Delivery	End of Week 16	€2,500 (10%)	€25,000
Revenue Share	Monthly after launch	15% of net revenue	Ongoing

## Deliverables

Upon completion, you will receive:

### Source Code & Applications

- Complete Backend System** - Fully documented Python/FastAPI application
- iOS Mobile App** - Ready for App Store submission
- Android Mobile App** - Ready for Google Play submission
- Database Schema** - PostgreSQL database with all tables and relationships
- API Documentation** - Interactive Swagger/OpenAPI documentation

### Documentation Package

- Technical Documentation** - Architecture, setup, and deployment guides
- API Reference** - Complete endpoint documentation with examples
- User Guides** - For owners and renters
- Admin Manual** - Platform management instructions

### Infrastructure & Deployment

- Docker Configuration** - Containerized deployment setup
- Environment Templates** - Configuration for staging and production
- Deployment Scripts** - Automated deployment tools
- CI/CD Pipeline** - Continuous integration/deployment configuration

### Intellectual Property

- Full Source Code Ownership** - You own 100% of the codebase
- No Licensing Restrictions** - Freedom to modify and extend
- No Ongoing License Fees** - One-time development fee only

# Terms & Conditions

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## Intellectual Property

- Client receives full ownership of all source code upon final payment
- Developer retains rights to use project as portfolio example
- Third-party libraries remain under their respective licenses

## Revenue Share Terms

- Terms and conditions for revenue sharing will be detailed in a separate agreement
- Subject to negotiation and mutual consent
- To be finalized before project commencement

## Warranty & Support

- Support terms and warranty conditions will be outlined in the final contract
- Specific details under consideration and subject to agreement
- To be discussed during contract execution phase

## Acceptance Criteria

- All features as specified in this proposal are functional
- Applications run without critical bugs
- Code is documented and deployable
- All deliverables are provided

## Termination

- Either party may terminate with 30 days written notice
- Client pays for work completed up to termination
- Ownership transfers for completed, paid milestones
- Revenue share ceases upon development termination

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## References

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## Next Steps

To proceed with this project:

1. **Review & Select:** Choose your preferred investment option (A, B, or C)
2. **Contract Execution:** Sign the Software Development Agreement
3. **Initial Payment:** Transfer first milestone payment (30%)
4. **Project Kickoff:** Schedule kickoff meeting to finalize requirements
5. **Development Begins:** We start work immediately upon payment receipt

**Questions?** Contact Ioannis Daramouskas: - Email: idaramouskas@gmail.com - Phone: +30 694 572 3606 - Available: Monday-Friday, 9:00-18:00 EET

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## Acceptance

By signing below, both parties agree to the terms outlined in this proposal.

**Client Signature:**

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Irana Koutsi

Date: \_\_\_\_\_

**Developer Signature:**

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Ioannis Daramouskas

Date: \_\_\_\_\_

**Selected Investment Option:**  Option A  Option B  Option C

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*This proposal is valid for 30 days from the date above. After that date, pricing and terms are subject to review and may change.*

1. Grand View Research. (2023). "Peer-to-Peer Parking Market Size, Share & Trends Analysis Report." Market Analysis Report. Available at: <https://www.grandviewresearch.com/industry-analysis/peer-to-peer-parking-market>