



# Thriving together

## Annual Report 2023





# Who we are

QNB ALAHLI is one of the largest Egyptian private sector bank, and a subsidiary of QNB Group, the largest financial institution in the Middle East and Africa. The bank offers a wide range of products and services that serve the financial needs of medium-sized companies, small enterprises and individuals, and provides services and products that suit their specific requirements, with a balanced focus on both the corporate sector and the retail banking sector.

It has succeeded in maintaining its position in the Egyptian market, which helped to achieve a remarkable growth in the loan and deposit portfolio, market share, and returns, while maintaining a sound asset quality and cost ratios. QNB ALAHLI has established a number of subsidiaries in specialized fields, such as QNB ALAHLI Leasing, which was established in 1997, QNB ALAHLI Life Insurance in 2003, and QNB ALAHLI Factoring in 2012.

QNB ALAHLI currently has a network of 234 branches covering the most important governorates in Egypt, 931 ATMs, and more than 45,042 points of sale, in addition to allocating a 24/7 customer service call center to serve more than 1,752,585 customers.

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- 196 Branches Network

# Board of Directors

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**Mr. Ali Rashid AlMohannadi**

> Chairman - Non-Executive



**Mr. Assem Mohamed Fahmy Ragab**

> Vice Chairman - Non-Executive Board Member - Independent



**Heba Ali Al-Tamimi**

> Non-Executive Board Member



**Mr. Mohamed Mahmoud Bedeir**

> Chief Executive Officer and Board Member



**Mr. Adel Ali Al-Malki**

> Non-Executive Board Member



**Mr. Tarek Fayed**

> Executive Board Member



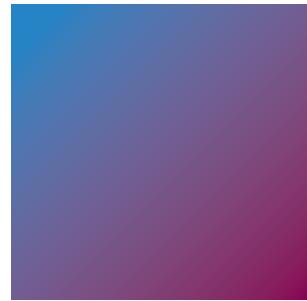
**Mr. Abdulla Nasser Salem Al-Khalifa**

> Non-Executive Board Member



**Mr. Khaled Ahmed Khalifa Al-Sada**

> Non-Executive Board Member



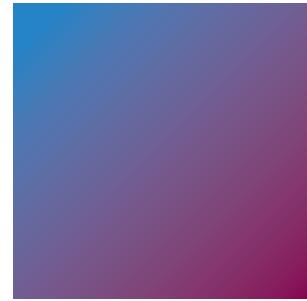
**Shaikha Salem Abdulla Al-Dosari**

> Non-Executive Board Member



**Mr. Nedhal Shafi Hassan Al-Nuaimi**

> Non-Executive Board Member



**Shk. Hamad Talal Abdel-Aziz Al-Abdallah Al Thani**

> Non-Executive Board Member - Independent

# QNB ALAHLI's Chairman Statement

Our performance and growth was driven by strong governance, strategy, leadership and disciplined execution.



**Mr. Ali Rashid Al-Mohannadi**  
Chairman of the Board of Directors

**“We firmly believe that sound governance, prudent risk management and continuous improvement, complemented by technological innovation, are fundamental to our long-term growth.”**

I am delighted to report that in 2023, we continued to successfully execute upon our vision and strategy. The underlying financial performance of the Bank remained strong, and we additionally progressed on our risk, control and regulatory agendas.

Despite the major challenges facing the world economic outlook, growth forecasts gradually improved throughout the year. This was driven by a resilient US economy, a Chinese re-opening, a significant correction in commodity prices and more supportive fiscal policies that avoided a Euro-area deep downturn. Concurrently, aggressive monetary tightening started to induce a moderation of

inflation across most advanced economies. However, the policy measures did not have the desired effect to reach the inflation targets of leading central banks, prompting a continuation of rate hikes throughout the year. This subsequently led to higher benchmark interest rates and a benign market environment for banks with stable funding and robust capitalization.

In light of this, QNB Group delivered a strong performance in 2023. We achieved a net profit of QR15.5 billion, up 8% from the previous year, and an operating income of QR39.1 billion, an increase of 11%.

To reward our shareholders, the Board of Directors is recommending to the General Assembly the distribution of a cash dividend at the ratio of 65% of the nominal value of the share, equating to QR0.65 per share.

QNB is an international bank with a deep-rooted Qatari heritage. QNB's vision is to be the number one bank in MEA while aiming to be a leading MEASEA bank, which is aligned with our purpose to promote prosperity and sustainable growth across the markets we serve. Our strategy requires us to continuously uplift our capabilities to cater for an ever-changing world. As such, our strategy focuses on our core as a wholesale bank, providing a best-in-class offering to our customers. Two pillars

**8%**

Growth in net profit

**QR1.55**

Earnings per share

**17.7%**

Return on equity

**USD41.9 bn**

Market capitalization

complement our strategy. Firstly, our value proposition is supported by leveraging technology and innovation as a strategic enabler. Secondly, we firmly believe that by embedding sustainability into our business and operating model, we can make a positive contribution to our societies.

Our Board of Directors oversees the effective implementation of our strategy. As a Board, we routinely assess emerging and strategic trends to ensure that the Bank's value proposition, business objectives and operating model are aligned with market practices. We firmly believe that sound governance, prudent risk management and continuous improvement, complemented by technological innovation, are fundamental to our long-term growth.

Our governance framework ensures that the Board not only monitors the Bank's progress, but also safeguards the business and the interests of our stakeholders. This year, we have worked diligently to enhance our risk management capabilities and risk culture, improving oversight and control, while at the same time enhancing the speed and quality of decision-making. Our prudent risk appetite allows us to capitalise on new opportunities for growth, balancing risk and reward. Furthermore, we have been able to ensure that we were successful in managing the growing risks of our network while remaining compliant with the increasing requirements across all jurisdictions. Finally, the Board strives to drive a culture of transparency, accountability and collaboration across the

organisation. In doing so, we promote the values and behaviours that are important in supporting the Bank's purpose and aspirations.

Looking ahead, we expect another year of macro volatility. In light of this, it is crucial to maintain adequate levels of capital, liquidity and asset quality. We will continue to deliver upon our strategy by investing in our capabilities to maintain our leading market position.

I would like to close by thanking our customers, partners and shareholders for their continued commitment. Our people remain the cornerstone of our success. The energy, drive and ambition of all our employees across our footprint have been instrumental to our success this year.

On behalf of the Board of Directors, I express our deep gratitude to His Highness the Amir, Sheikh Tamim bin Hamad Al Thani, for the support and guidance. The Board also expresses its appreciation for His Excellency Sheikh Mohammed bin Abdulrahman bin Jassim Al Thani, the Prime Minister and Minister of Foreign Affairs, for his constant support. Our appreciation is also extended to His Excellency Sheikh Bandar bin Mohammed bin Saoud Al Thani, the Governor of Qatar Central Bank, for his dedicated efforts to promote and develop Qatar's banking sector.

With their support, we remain confident that we will continue to generate long-term sustainable shareholder returns and make a positive contribution to the societies in which we operate.



# Chief Executive Officer's Statement

QNB ALAHLI continues to set new record figures in 2023 and prepares for further progress in 2024 at an ambitious pace



**Mr. Mohamed Mahmoud Bedeir**  
Chief Executive Officer of QNB ALAHLI

**“QNB ALAHLI achieves exceptional success for the first time in its history by end of 2023.”**

I am pleased to share with you these special and exceptional moments in the journey of our long-standing bank. Our source of pride rises from our remarkable success during the past year 2023 as we attained a new success peak which has never been reached before in the bank's history.

This achievement could only have happened thanks to the sincere efforts, synergy, coordination, and loyalty we all feel towards our entity. Despite several challenges in the local and global market, the bank's team have shown the persistence to strive for the highest levels of professionalism and readiness to deal with all events.

We set proactive and flexible plans which eventually bore fruit of unrivaled success in terms of all indicators, plans, and growth. Thus, QNB ALAHLI reinforced its position on top of the strongest and largest banks operating in the Egyptian market.

## New Record Figures across all banking sectors

QNB ALAHLI succeeded in reaching a consolidated net profit of EGP 16.2 billion with an increase of EGP 5.9 billion and a growth rate of 57% compared to the same period in 2022. The bank's independent net profit reached EGP 15.8 billion while the consolidated asset portfolio reached EGP 629 billion at end of December 2023 with an increase of EGP 145 billion compared to 2022 and a growth rate of 30%.

Based on our pivotal role in supporting the national economy, the loans and advances portfolio increased by EGP 39 billion, reaching a total of EGP 267 billion, which represents a growth of 17% compared to December 2022. Meanwhile, customer deposits accounted for EGP 530 billion at the end of December 2023, with an increase of EGP 123 billion and a growth rate of 30% compared to December 2022, driven by growth across all sectors.

The Non-Performing Loans (NPL) ratio reached 5.53% at the end of December 2023, while the Provision Coverage Ratio (PCR) for doubtful loans reached 108.0%. The bank's Capital Adequacy ratio stood at 25.1% in light of optimal application of credit, utilization and risk policies.

As for QNB ALAHLI's lending activity vis-à-vis deposits, the bank has a high deposit utilization rate. The Loans to Deposits ratio (LDR) reached 50.33% at the end of December 2023 with a focus on increasing our basic banking operations while maintaining high liquidity rates for all currencies.

### **QNB ALAHLI's extended geographical distribution of Branch Network strongly contributes to our ambitious goals**

The QNB ALAHLI's branch network, consisting of 234 branches, contribute to achieving our ambitious goals of operating a geographically dispersed network. Branch locations have been properly selected in strategic places for better accessibility to meet customer needs of the broad population. Moreover, to extend the reach of our financial services and unlock new prospects, branches were established in remote areas as well to meet the customer requirements of a large sector, especially in border governorates and other locations. This widely dispersed network made it easier for the bank to target and attract new customer segments over the past period.

The bank also pays great attention to develop its historical branches that embody an essence of heritage. Our distinctive concern in this respect reflects our commitment to preserve and renovate all historical branches which own an architectural nature. With an eye on retaining the branch's rich heritage and identity of the building itself, we also cleverly manage to retain sophisticated interiors and graceful elegance combined with state-of-the-art technology to display authenticity, modernity, and continuous development.

Additionally, the bank will continue to open new branches during the coming period to complement its goals in the market and reach out to diversified customer segments for a wider integration of customers into the official system in line with the bank's plans and objectives to support financial inclusion and digital transformation.

### **The Small and Medium-sized Enterprises (SMEs) portfolio resumes to play its significant role**

QNB ALAHLI resumes its relentless efforts in supporting micro, small, and medium-sized enterprises (MSMEs) due to its belief in the critical role they play in sustainable development, reduction of unemployment, and are an essential foundation for economic development. The bank has always been in the lead to achieve the instructions of the Central Bank of Egypt (CBE) mandating banks to allocate 25% of their total credit facilities portfolio to MSMEs. We have even succeeded to exceed this mandatory percentage one year prior to CBE's deadline. Besides, QNB ALAHLI played a pioneering role in offering non-financial

services due to being an essential and complementary part to financing and offered other products as well through the bank's Business Development Centers (BDCs) under NilePreneurs Initiative in Delta and Upper Egypt for encouraging and supporting youth and entrepreneurs.

To demonstrate its keenness to provide financing opportunities and banking services in all regions, QNB ALAHLI adopted a geographical expansion plan that relies primarily on focusing on promising regions such as Delta and Upper Egypt. Such steps shall ensure a wider access to financing opportunities for the MSMEs sector by providing lending programs and packages that meet their needs. Within the bank's expansion of its loan portfolio directed to these projects, QNB ALAHLI has given consideration for a balanced distribution in such a manner to include different economic sectors such as industrial, commercial, agricultural, and service sectors, while paying special attention to activities that contribute to substituting imports and increasing exports.

**"QNB ALAHLI demonstrated creditworthiness and strength in the Egyptian market by achieving the highest growth indicators in its history."**

### **Leadership in retail banking and launching of innovative products**

The retail banking sector was able to achieve a remarkable growth of around 19% during 2023 compared to the previous year. The retail loans and facilities portfolio accounted for approximately EGP 54 billion. The retail sector also witnessed a boom in the number of cards issued where total number of cards reached more than 2 million cards for over 1.7 million customers.

The retail banking sector particularly relies on technological development, expansion of digital services, and facilitating customer accessibility to the bank's products. In addition, various banking services and electronic products have been launched to meet the wide range of customer needs, segments and different interests.

The retail banking sector also launched an educational program called the 'Retail Banking Academy' designed for all QNB ALAHLI's retail employees. The program provides them with the latest academic and training courses in this field to enable the retail team maintain continuous knowledge of all local and global developments.

The Mortgage Finance activity also achieved a strong growth and performance during the past year with a growth rate of around 25% above the previous year. The mortgage finance portfolio reached EGP 6 billion where more than 26,000 customers benefited from the services it offered. The large customer base in this sector cements

# Chief Executive Officer's Statement *(continued)*

QNB ALAHLI's rank among the largest banks participating in the mortgage finance initiatives of the Social Housing Fund under the framework of the Central Bank of Egypt's initiatives with various interest rates ranging from 3%, 7%, or 8% according to the set eligibility criteria.

## **QNB ALAHLI is a Pioneer in leading and arranging large syndicated facilities supporting mega Projects in Egypt**

QNB ALAHLI maintains its pioneering position as one of the largest banks in Egypt in terms of arranging, financing, and supporting projects in diversified economic sectors, which was positively reflected on its strong performance with a portfolio of syndicated facilities exceeding EGP 22 billion.

Leveraging on its pivotal role in the market, QNB ALAHLI succeeded during the past period to support and finance several mega projects; offering tailored structured financing solutions being a committed business partner to its customers during all times through balanced policies to navigate and mitigate challenges. The bank's outstanding support to different sectors including industrial, services, trading, construction, renewables and women empowerment in business has a significant impact on the Egyptian economic growth.

QNB ALAHLI's strong proven relations with both local and international financial institutions and multilaterals crowned the success of arranging major syndicated deals in the Egyptian market and acts as an initial mandate lead arranger, facility agent, or security agent in such deals.

QNB ALAHLI continues its commitment in sustainable financing and looking forward to the future with confidence and hope, with the determination to continue strengthening its position as one of the leading banks.

## **Sustainable Finance and sustainability on top of QNB ALAHLI's priorities**

During the past year of 2023, QNB ALAHLI adopted an increase in financing environmental and community-based projects, where the sustainable finance portfolio exceeded EGP 10 billion. With such contribution, the bank significantly serves in preserving three main aspects, namely, the environmental, economic, and social aspects. Its utmost attention was given to finance projects with environmental and social aspects.

QNB ALAHLI is committed to its internal policies in evaluating projects from an environmental and social perspective in alignment with the group's policy and international standards in this respect. Pursuing its green financing agenda, the bank launched a range of green products for corporate and retail customers. It has also targeted other sectors including SMEs, youth and women entrepreneurs.

On an internal level, QNB ALAHLI continues its steps towards a gradual transformation to rely on renewable sources of energy at some branches. To further reduce its carbon footprint, the bank replaced part of its fleet with electronic vehicles instead of using traditional gasoline vehicles. Moreover, the bank highly supports the transformation to electronic transactions to reduce paper consumption.

The bank is also keen during the coming period to expand its support for environmental and community-based projects to achieve the Central Bank of Egypt's plan and objectives and ultimately contribute to the implementation of Egypt's Vision 2030.

## **Innovation in financial inclusion and digital transformation**

QNB ALAHLI achieved positive results in financial inclusion and digital transformation. The number of subscribers to electronic channels (mobile banking and internet banking) increased for all age brackets, including youth, adults and women. This growing momentum towards the bank's e-channels contributes to implement the vision of the National Payments Council (NPC).

Within the framework of its constant endeavors to innovate new products with the aim of meeting customer needs and their banking aspirations, QNB ALAHLI recently launched the most vital digital platform, "QNB Bebasata" which represents the evolution and latest trend in digital banking. QNB Bebasata enables customers to perform all bank transactions such as account opening, issuance of certificate of deposits, loan requests and other services electronically.

QNB ALAHLI is a pioneer in the banking sector for joining the national system for instant payments network. Taking a step further, the bank added and developed new services provided through the instant payments network "InstaPay". Real-time financial transfers were availed via the bank's debit, credit and prepaid cards through directly debiting the customer's account. By availing this feature, QNB ALAHLI is typically in the lead nationwide for providing this service which was previously available on mobile, internet and e-wallet applications, and through Meeza cards.

QNB ALAHLI launched a range of new services provided through its Internet banking and mobile banking application. The newly added features enable different customer segments to perform several services including credit card PIN management through the Internet banking, the official website and the mobile banking application which availed the opening of a supplementary account, monitoring depository products, purchasing or redeeming investment certificates of QNB ALAHLI mutual funds, the payment of bills, donations and various Fawry

services. All of these services aim to reduce reliance on cash, increase customer satisfaction, save time, and avoid branch traffic which represent the fundamental goals behind digital transformation.

QNB ALAHLI also launched the first Chat banking WhatsApp channel on the bank number (0020219700). The WhatsApp service allows automatic response to non-financial inquiries by customers and non-customers - for retail banking products and small and medium enterprises. The service provides a list of options to easily support general inquiries about banking products and services, nearest branch and ATM locations, selected branches for QNB FIRST lounges and branches serving customers with special needs.

On the other hand, Corporate Internet banking services come at the center of QNB ALAHLI's attention. The bank offers its corporate customers a wide range of services through its internet banking platform. It also added government payments to the platform to align with the State's approach towards digital transformation and facilitating transactions in business for corporate customers.

QNB ALAHLI also announced providing cutting edge international payment services for (SWIFT Go) in the Egyptian market in cooperation with SWIFT International. This service aims to increase the speed of executing low-value international payments through a correspondent banking network which subscribed to that service. It also provides full transparency regarding the costs associated with those transfers in advance. SWIFT Go will positively impact customers in terms of saving time, cost and eliminating challenges facing some customers, especially small businesses and individual customers, when making low-value international payments.

In addition to these newly introduced banking services, we also have a wide range of banking services and products that meet individual and company needs. We continue working to develop our offerings in real time so that all customers can conduct all their banking transactions easily and conveniently.

#### **QNB ALAHLI pays special attention to integrating people with special needs into banking business to achieve sustainable development goals**

QNB ALAHLI pays special attention to the dissemination of a banking culture among people with special needs. It also works on studying their needs and requirements. We undertook to empower this important segment of the society in order to set in motion the concept of social and financial inclusion and digital transformation.

In this respect, QNB ALAHLI introduced a range of banking services tailored to their needs to facilitate their integration into the banking sector and their onboarding experience. These actions were taken in view of

QNB ALAHLI's leading role in the dissemination of banking culture and attracting the largest number of citizens to the banking sector, especially this segment.

By doing so, QNB ALAHLI aims at improving their living conditions, achieve equality, eliminate discrimination against them, remove all barriers they face and open up various opportunities for people with special needs. These efforts will ultimately develop their potentials and capacities to obtain their banking rights.

QNB ALAHLI also took several important steps to facilitate banking processes for people with special needs; starting from the bank account pre-opening stage in which the account opening procedures are simplified and facilitated and ending with all bank transactions either performed at the branch or through mobile applications. QNB ALAHLI also facilitated the use of the bank's ATMs for people with special needs. In addition, some selected branches were equipped with wheelchair ramps to facilitate entry and exit to branches and access to ATMs. Access to audio recordings in branches were also provided to allow listening to the terms and conditions of important banking products and services.

Moreover, QNB ALAHLI allocated highly trained staff to deal with our customers with special needs; in addition to the presence of certified sign language staff at some branches to easily communicate with this specific segment of customers. Furthermore, they may use the mobile application, WhatsApp channel or send an email to the bank. QNB ALAHLI also gives priority to customers with special needs in the queuing system at branches, as well as other services provided to facilitate their integration into the Banking sector.

**“QNB ALAHLI pays special attention to the dissemination of a banking culture among people with special needs. It also works on studying their needs and requirements. We undertook to empower this important segment of the society in order to set in motion the concept of social and financial inclusion and digital transformation.”**

# Chief Executive Officer's Statement *(continued)*

## **The development of technological infrastructure and customer data protection are an integral part of our system**

Our strength relies primarily on our technological infrastructure and our qualified staff who together constitute the corner stone that allowed us to launch a diverse range of banking products and services. In this sense, QNB ALAHLI is keen on continuous development and investment in technological infrastructures and establishing partnerships with the largest global service providers and developers to enable robust knowledge of cutting-edge technology.

The powerfully built technological infrastructure is a major reason for our capability to protect customer data in alignment with best practices, deal with cyber security incidents and business continuity, monitor electronic attacks and early warning, use vulnerability scanning and penetration tests; in addition to the management of critical information infrastructure security, emergency plans, management of cyber awareness and business development.

## **QNB ALAHLI shows a strong commitment towards the society**

QNB ALAHLI demonstrated its leading position as one of the largest private sector banks committed to social responsibility. It strengthened its efforts in serving the community and participated in various initiatives to create a positive and sustainable impact.

In light of its commitment to community service, the bank continuously seeks to participate and join forces with the State and State institutions in all initiatives and projects that serve the wide nation and society aiming to provide a better life for the neediest groups in various fields.

Moreover, QNB ALAHLI partnered with major development foundations and civil society institutions in Egypt resulting in comprehensive development in many fields including health, education, economic and social empowerment, giving care to needy families, and preparing appropriate homes for living through the "Hayah Karima" Initiative. Since the early stages of this initiative up to the current time, QNB ALAHLI made a great impact and further intends to expand its partnerships and initiatives to contribute to the advancement of the Egyptian society.

**"QNB ALAHLI demonstrated its leading position as one of the largest private sector banks committed to social responsibility. It strengthened its efforts in serving the community and participated in various initiatives to create a positive and sustainable impact."**

## **Our Human Resources are our real assets and source of wealth**

Besides to its long-standing experience in banking and its strength driven from being the largest financial group in the Middle East and Africa, QNB ALAHLI owns priceless assets of human resources and valuable calibers. Our human resources constitute the institution's cornerstone and form an essential pillar which drives forward the progress of QNB ALAHLI. Based on such firm belief, we spared no effort in providing employee support and development. The bank pursued its actions on employee skill development, conducting ongoing training courses, and providing career development programs to promote their capabilities with an ultimate goal of equipping QNB ALAHLI employees with the knowledge of all developments occurring on global and local levels.

Furthermore, QNB ALAHLI signed cooperation protocols and partnerships with the most prominent academic and training institutions in a step to update our employees of new trends in the financial and banking sector and put practical efforts into action aiming to drive QNB ALAHLI on the top ranking.

## QNB ALAHLI wins more than 15 prestigious awards

Year 2023 was marked by many success stories and significant achievements at all levels of business activity. QNB ALAHLI won more than 15 awards from international and prestigious institutions which altogether demonstrate the professionalism of its business practices in the market. The most prominent awards are listed below:

- > Best SME Bank in Egypt - By Capital Finance International Magazine
- > Best Retail Bank in Egypt - By Capital Finance International Magazine
- > Best Corporate Bank - By Global Banking and Finance
- > Best Bank for Digital Banking Services - By Global Banking and Finance
- > Best SME Bank - By The Global Banking and Finance
- > Best Retail Bank - By The Global Banking and Finance
- > Best Trade Finance Bank - By The Global Banking and Finance
- > Best Bank for Treasury Activities - The Global Banking and Finance
- > Visa Risk Management Award for e-Payments
- > Best Bank For Trade Finance in Egypt - By The Digital Banker - Middle East & Africa Innovation Awards
- > Best SME Bank In Egypt - By Global Finance Magazine
- > Best E-Banking Product - Mobile Banking - The International Finance Magazine
- > Most Innovative SMEs Bank - The International Finance Magazine
- > Elite Quality recognition Award 2023 for processing payments with STP rate 99.68 % for payments issued through MT103 - By J.P. Morgan
- > Elite Quality recognition Award 2023 for payments STP rate 99.90% issued through MT202 - By J.P. Morgan
- > Best Foreign Bank in Egypt - By EMEA Finance African Banking Awards
- > "Middle East CX Pioneer - Digital Customer Service" award from Genesys®

## A Tribute

Dear colleagues,

The achievements of the past year would never have been realized without your efforts, dedication, and loyalty. You have all shown continuous perseverance to promote our long-standing banking institution. In my capacity and on behalf of the Board of Directors, I take this opportunity to give tribute to all colleagues for these successes and efforts. We have confidence that the forthcoming year 2024 will be better and open new prospects in spite of facing different types of challenges.

The global growth rate is expected to witness further slowdown this year in light of tightening monetary policies and restricting financial conditions. Not to mention weakness in trade activities and investments at the global level. Naming other few challenges are the risks accompanying the escalation of the recent conflict in the Middle East, the financial pressures, continuation of the waves of inflation, the fragmentation of the trading system, and climate-related disasters which altogether highly impact emerging markets, in general.

Having said that, we reiterate and stress the necessity to continue together hand-in-hand our full cooperation and combined efforts to pursue our ambitions and goals in the Egyptian market for maintaining our institution's position at the forefront of major banks.

I wish you a continued prosperity and success.

**Mohamed Bedeir**

Chief Executive Officer of QNB ALAHLI

# QNB ALAHLI at a glance

QNB ALAHLI succeeded to maintain its status as a strong player in the Egyptian market. This has come as a result of its strategy to remain a committed business partner to its clients during all times.

## Our Heritage:

QNB ALAHLI is one of the leading financial institutions in Egypt which was established in April 1978. The bank is ranked as the second largest private bank in Egypt.

QNB Group acquired 94.967% of QNB ALAHLI as of 31/12/2023

## Retail Banking:

QNB ALAHLI has managed to capitalize on its leading position as a pioneer in developing and industrializing a world-class retail banking service, where QNB ALAHLI adopted a unique market segmentation approach to be able to structure products and solutions that meet the requirements of each segment.

## SME's Banking:

QNB ALAHLI has capitalized on its trust in the power of SME's to push growth and deliver sustained development, perhaps just as importantly manages to support its SME's customers through the peaks of the economic cycle.

## Corporate and Investment Banking:

QNB ALAHLI provides dedicated products in corporate banking, financial advisory, project financing, structured financing, trade financing, cash management, and foreign exchange with its competitive offerings, it has managed to establish a strong bond with its various corporate clientele whether large domestic corporations, subsidiaries of multinational companies, medium caps, as well as SME's.

## Our Subsidiaries:

The Bank established a number of subsidiaries in specialized fields such as:

**QNB ALAHLI Leasing**

**QNB ALAHLI Life Insurance**

**QNB ALAHLI Factoring**

## 2023 Awards

Demonstrating QNB ALAHLI's leading role, the bank has received 17 awards throughout year 2023 from several prestigious international financial institutions such as:

### ¶ Best SME Bank in Egypt

> By Capital Finance International Magazine

### ¶ Best Retail Bank in Egypt

> By Capital Finance International Magazine

### ¶ Best Corporate Bank

> By Global Banking and Finance

### ¶ Best Bank for Digital Banking Services

> By Global Banking and Finance

### ¶ Best SME Bank

> By The Global Banking and Finance

### ¶ Best Retail Bank

> By The Global Banking and Finance

### ¶ Best Trade Finance Bank

> By The Global Banking and Finance

### ¶ Best Bank for Treasury Activities

> The Global Banking and Finance

### ¶ Visa Risk Management Award for e-Payments

### ¶ Best Bank For Trade Finance in Egypt

> By The Digital Banker - Middle East & Africa Innovation Awards

### ¶ Best SME Bank In Egypt

> By Global Finance Magazine

### ¶ Best E-Banking Product - Mobile Banking

> The International Finance Magazine

### ¶ Most Innovative SMEs Bank

> The International Finance Magazine

### ¶ Elite Quality recognition Award 2023 for processing payments with STP rate 99.68 % for payments issued through MT103

> By J.P. Morgan

### ¶ Elite Quality recognition Award 2023 for payments STP rate 99.90% issued through MT202

> By J.P. Morgan

### ¶ Best Foreign Bank in Egypt

> By EMEA Finance African Banking Awards

### ¶ "Middle East CX Pioneer - Digital Customer Service" award from Genesys®

# Our Financial Strength

Assets

**EGP 628,758 m**

Net profit

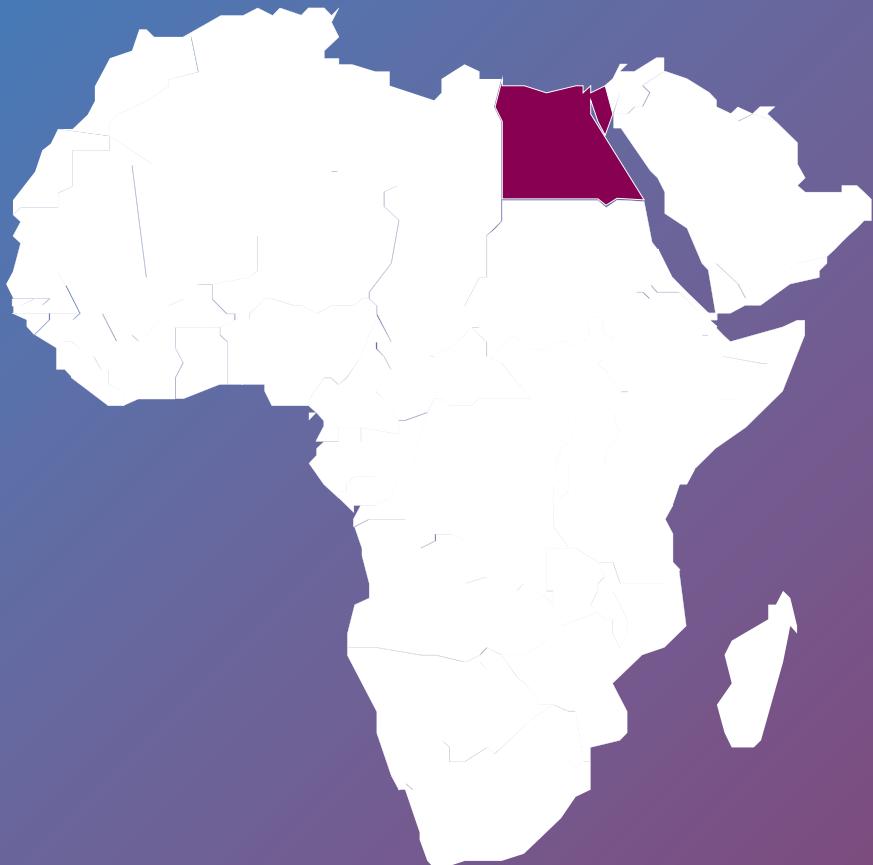
**EGP 16,228 m**

Earnings Per share

**EGP 6.57**

CAR (Basel II)

**25.10%**



QNB ALAHLI is an integrated financial group where the bank is interested in supporting its subsidiaries that provide banking financial services which meet the needs of a wide segment of its customers.

## QNB ALAHLI Leasing

The company continued its outstanding performance as one of the first companies in this field and the company was able to support its position in the local market by increasing the growth of its business volume and profit rates in addition to maintaining high quality of its assets and it has ambitious plans to expand and increase the volume of its business and meet the growth of this activity.

## QNB ALAHLI Life Insurance

The company maintained its advanced position in the field of life insurance and continued to increase the volume of its business steadily in addition to providing advanced and modern insurance products and services that meet the needs of the company's customers.

## QNB ALAHLI Factoring

The company has maintained its market position and outstanding performance, especially with the promising sector of small and medium-sized companies, and the company continues to work to increase the volume of its business, which is balanced and through an ambitious work plan. QNB ALAHLI has become the vehicle of choice for multilateral financiers to distribute credit amongst small businesses & companies in addition to help shape and implement women in business programs. The Bank serves more than 1.7 million clients through 7,371 banking professionals. The bank vision is to keep close to its clients

through offering a wide range of products serving almost every financial need of corporates, medium and small enterprises or individuals. To achieve this vision, our bank expands its network of branches to 234 branches covering all governorates. Moreover; the bank keeps enhancing its multi-channels automated tools to reach its clients through a network that reaches 931 ATMs, in addition to, a dedicated call-center available 24 hours a day, 7 days a week.

QNB ALAHLI pays lots of attention to how it reaches out to its valued clients ensuring the ease and comfort with world-class professionalism, while the bank continues to selectively expand its always-expanding branch network.

QNB ALAHLI strives to employ its quality and innovative resources to support the Egyptian Economy and help in its development by always expanding the financial services coverage and financial inclusion.

As part of QNB ALAHLI Corporate Social Responsibility, it has cooperated with a number of community organizations in various initiatives and projects aimed at supporting the neediest sectors in society.

QNB ALAHLI took on its shoulders the responsibility to support sustainability and green projects which depend on renewable sources of energy. We succeeded in financing dozens of environment-friendly projects which had an impact on reducing and minimizing the negative effects of carbon emissions caused by conventional fuels.

At QNB ALAHLI we believe in the importance of granting funds for these types of projects to substantially preserve the environment. We also take into account the economic and social dimensions of this matter. Moreover, sustainable financing and supporting climate projects are regarded as a future trend the world is striving to follow.

# Strategic Report





QNB ALAHLI is committed to achieve profitable and sustainable growth through the continuous enhancement of its customer journey, innovation, and path to digital transformation.

# QNB ALAHLI's Strategy

**QNB ALAHLI is committed to achieve profitable and sustainable growth through the continuous enhancement of its customer journey, innovation, and path to digital transformation.**

## Our Vision

As part of QNB Group, QNB ALAHLI seeks to contribute to the Group's aspiration and become a leading bank in the Middle East, South Africa, and Southern Asia (MEASEA) region, as well as amplify the Group's notable presence in the Egyptian market. Building on our firm success, QNB ALAHLI is devoted to its vision, "Becoming the First-Choice bank in Egypt".

## Our Value Proposition

To achieve this vision, we are committed to offer a wide range of products and services with unique value propositions. These offerings aim to enhance the customers' experience, while developing trust and commitment along their journey. Such centricity around the customer fuels us to raise our capabilities in order to uphold the finest service possible.

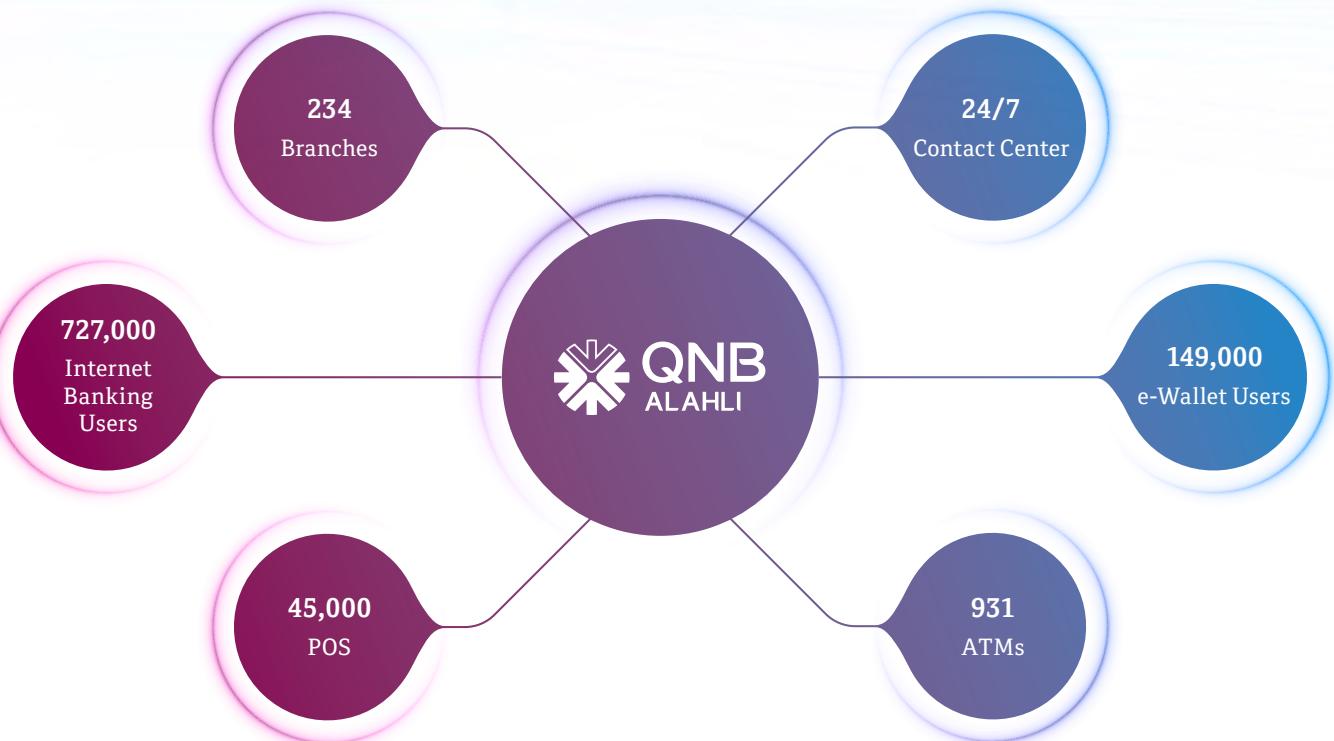
Following QNB Group's path, QNB ALAHLI is also dedicated to enriching its value propositions with an

innovative and inclusive culture, as well as with the latest technological breakthroughs. This is evident in continuously adding features to the mobile banking offering, the shift towards automation, and the recent introduction of Bebasata, a 100% digital platform. These strategic initiatives aim to strengthen our position in the Egyptian market.

With such market leadership comes immense pride. We are proud to be a part of QNB Group, the largest financial institution in the Middle East and Africa. QNB Group is present in more than 28 countries, serving more than 30 million customers.

Over the years, QNB ALAHLI has shown consistency to generate profits and amplify growth in the Egyptian market. Currently, we oversee 234 branches distributed across 25 governorates, serving more than 1.8mn clients. This growth helps to further solidify our position as the largest private bank in terms of presence in the Egyptian market. Below are some of our latest figures.





## Market Developments

On an international level, the recent geopolitical and technological developments occurring in the Middle East and North Africa (MENA) region and the world are bound to disrupt the market with new trends and opportunities. The most prominent of which are the shifts towards financial technology companies, full digital banking, climate change awareness, and the widening use of Artificial Intelligence. These opportunities will require us to evolve in order to be ahead of these trends and ready for the future.

On a domestic level, Egypt faces economic and geopolitical challenges that range from local devaluation forecasts and high inflation to the repercussions from conflicts in the Middle East and Eastern Europe.

In response, QNB ALAHLI's strategy for 2024 not only accounts for these challenges, but also directs its efforts towards creating value from them. In this regard, we plan to:

- Increase our cross-selling
- Increase our foreign currency deposits
- Strengthen our position by attracting more low-cost current and savings account deposits
- Transform our digital capabilities to support customers' banking transactions
- Enhance our leading market position by capitalizing on QNB Group's network
- Maintain consistent growth in Retail, SMEs, and Corporate Portfolio

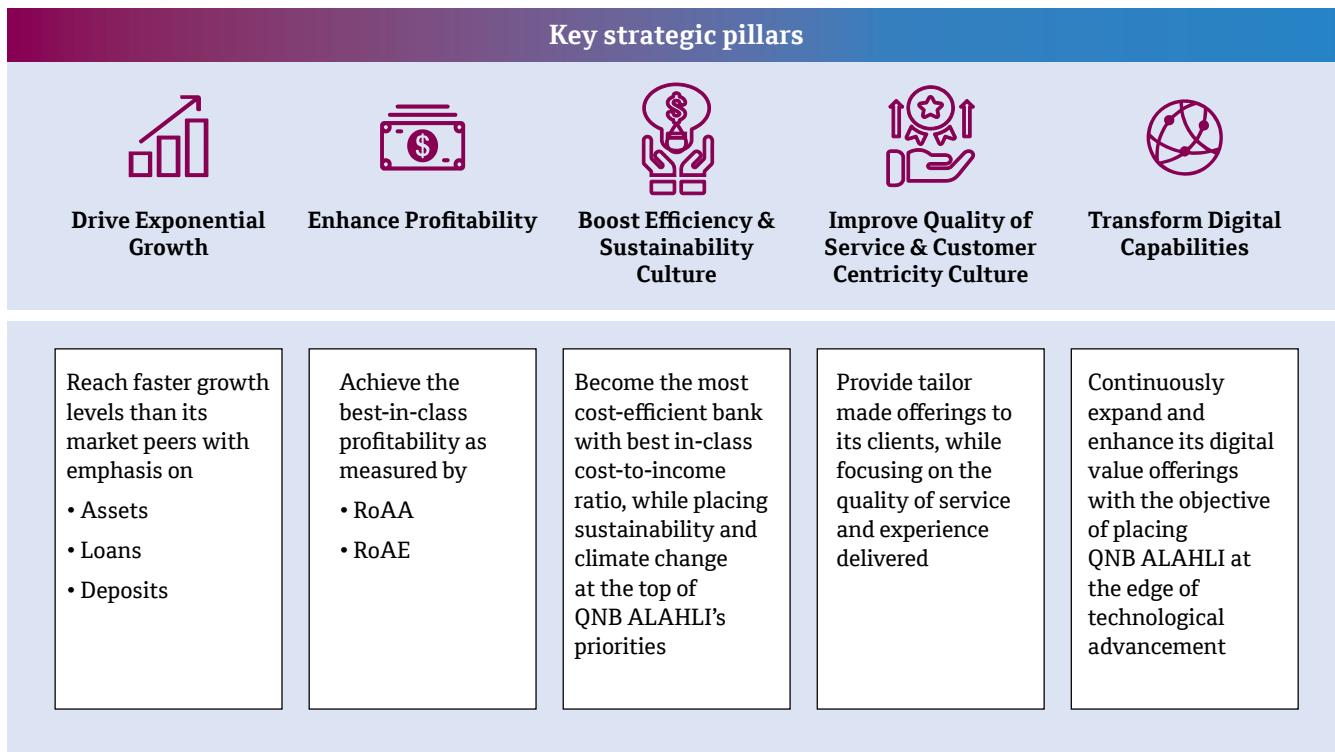
## **QNB ALAHLI's Strategy**

QNB ALAHLI's strategy is centered around being a committed business partner to its customers, employees, investors, regulators, and environment during all times. This commitment is continuously strengthened by our determination to enhance our value proposition to cater for clients' needs and attain highest levels of satisfaction.

In addition to this, we align our strategy with that of the Central Bank of Egypt, where we support the ongoing progression towards financial inclusion and digital transformation in order to match the current developments.

These developments, whether international or domestic, are incorporated into our strategy, along with other upcoming developments. With this in mind, we are reviewing our long-term strategic plans in order to capture the upcoming opportunities that will be created from these developments and utilize them ahead of our peers.

QNB ALAHLI's adopted strategy is driven by 5 key Strategic Pillars:



Strategic Pillar	Strategic Achievements in 2023	Strategic Priorities in 2024
<b>Drive Exponential Growth</b>	<ul style="list-style-type: none"> <li>&gt; Strengthened QNB ALAHLI's footprint in 2 major sectors, agriculture &amp; real estate.</li> <li>&gt; Maintained 1st position in loans among Egypt's private banks.</li> </ul>	<ul style="list-style-type: none"> <li>&gt; Promote Financial Inclusion to increase the penetration rates in the Egyptian market.</li> <li>&gt; Focus on growing the business drivers of SMEs and Very Small Enterprises.</li> </ul>
<b>Enhance Profitability</b>	<ul style="list-style-type: none"> <li>&gt; Cooperated with European Bank for Reconstruction and Development (EBRD) for low-cost foreign currency funding.</li> <li>&gt; Achieved an increase in deposits through increasing the customer acquisition and adding new depository products.</li> </ul>	<ul style="list-style-type: none"> <li>&gt; Focus on improving key ratios, such as return on equity (ROE), net banking income (NBI), and fee generation from its businesses through increasing the share of its portfolio.</li> <li>&gt; Focus on all potential market opportunities by pursuing governmental projects.</li> </ul>
<b>Boost Efficiency &amp; Sustainability Culture</b>	<ul style="list-style-type: none"> <li>&gt; Considered the "Leading Bank of Choice" for Independent Power Producers (IPP) &amp; solar power developers in Egypt.</li> <li>&gt; Became a constituent in the Sustainability Index (S&amp;P/EGX ESG) of the Egyptian Stock Exchange.</li> </ul>	<ul style="list-style-type: none"> <li>&gt; Continue enhancing QNB ALAHLI's presence in sustainable finance &amp; renewable energy projects.</li> <li>&gt; Continue to attract funding through non-banking financial institutions.</li> </ul>
<b>Improve Quality of Service &amp; Customer Centricity</b>	<ul style="list-style-type: none"> <li>&gt; Enhanced the customer journey through new lending criteria, new products, and ATMs embedded with cash acceptance capabilities.</li> <li>&gt; Launched a new program for women in business and strengthened our focus on the youth.</li> </ul>	<ul style="list-style-type: none"> <li>&gt; Introduce and integrate new features to QNB ALAHLI's value proposition.</li> <li>&gt; Focus on staff capacity building to provide the best-in-class service.</li> </ul>
<b>Transform Digital Capabilities</b>	<ul style="list-style-type: none"> <li>&gt; Successfully launched Bebasata; a fully digital offering that operates under QNB ALAHLI's umbrella.</li> <li>&gt; Enhanced the digital transformation journey by introducing WhatsApp Business and enhanced government payment solutions.</li> </ul>	<ul style="list-style-type: none"> <li>&gt; Navigate through obtaining the necessary license and registration to establish a digital bank in accordance with the regularity set by CBE on July 12, 2023.</li> <li>&gt; Continue shifting QNB ALAHLI's business areas towards digital technology.</li> </ul>

## **“Innovation is an integral driving force in our efforts to deliver our strategy.”**

### **Innovation and Creativity Drive QNB ALAHLI’s Overall Strategy**

We truly believe that innovation is a catalyst for growth and success and is the key to realizing our vision to become the first choice Bank in Egypt. Innovation fosters our bank to grow, prosper and transform, allowing QNB ALAHLI to navigate changes in the market environment, products, processes, services, systems, business models, technology, governance and regulation.

We recognize innovation as an important element to deliver our aspiration and strategy, supported by dedicated resources who are committed to unlocking new opportunities, delivering value and expanding the innovation culture and mindset across the whole organization. While we seek to improve the overall customer experience through new products and services, we are capitalizing upon our innovation platform to explore new ways to enhance performance.

Looking ahead, we intend to continue evolving our innovation platform to encourage disruptive ways of working, in order to improve the overall customer experience through its projects, big and small.

### **Our Innovation Approach**

QNB ALAHLI adopts a Global Innovation Program, leveraging a tripartite agreement between QNB Group, QNB Finansbank and, QNB ALAHLI to cooperatively discuss, exchange and build on disruptive technologies. Since the inception of our innovative efforts in 2005, our employees at QNB ALAHLI have been leading the way in innovation by submitting their ideas to our dedicated innovation team. The team then validates, sharpens, and tests the feasibility of these ideas. The main goal of this process is to leverage the experience and strategic placement of our employees to detect market trends and identify customer behaviors.

We firmly believe that innovation is the key to driving growth, preparing for the future, and gaining a competitive advantage. To sum up, innovation is a major component of QNB ALAHLI’s DNA.

**1 | Application Programming Interface “API”**

**2 | Platforms**

**3 | Artificial Intelligence**

**4 | Digitization/Automation**

### **Key Innovation Themes**

### **Creating & Delivering Value**

**1 | Create better partnership opportunities**

**2 | Generate new deals and expand business**

**3 | Gain market insights and improve value proposition**

**4 | Create new channels for customer acquisition**

## Our Innovation Breakthroughs for 2023

### Switching to Paperless

Sustaining resources by opting for QR smart scanning for marketing materials and accounts E-statement.

### Digital Cross-selling

Enabling retail customers to open deposits, investment funds, and accounts from the customer first choice channel "Mobile Banking".

### Managing Credit Card PIN Efficiently

Stop printing physical credit cards PIN and enable the Manage PIN function (create new PIN – Reset PIN) through different channels for retail customers.

### Green Car Fleet

Introducing electric vehicles to our car fleet as a sustainable initiative towards a green and environmentally friendly transportation solution.

### Innovation Breakthroughs

### WhatsApp for Businesses

Introducing WhatsApp for business solution, which operates 24/7 to serve more than one client at a time.

### Governmental Payments

Enabling governmental payments (custom, tax, insurance, and others) through Corporate Internet Banking "CBX" for business customers.

### Customer Recognition

Expressing gratitude to dedicated clients through the presentation of gifts in special occasions as token of appreciation.

### User Star Rating

Rating empowers users to provide valuable feedback on completed transactions, facilitating continuous improvement in workflow between branches and the back office or operations.



QNB ALAHLI is considered the "Leading Bank of Choice" for Independent Power Producers (IPP) & solar power developers in Egypt.

# QNB ALAHLI's Sustainability

## QNB ALAHLI reaffirms its dedication to driving a positive impact and delivering value to all its stakeholders

Our approach aims to deliver long-term value in financial, environmental, social and ethical terms for the benefit of our customers, shareholders, employees, and communities we serve. Our sustainability framework allows us to embed a culture of sustainability into the DNA of the organization.

QNB ALAHLI continues to follow the QNB Group's sustainability framework which is built on three main pillars: Sustainable Finance, Sustainable Operations and Beyond Banking. Our Sustainability Framework paved the way for us to become a signatory to the United Nations Global Compact (UNGC). We shall be committed to imbedding the UNGC principles within our operational framework. We continuously work to embed a culture of sustainability into the DNA of the organization, through implementing sustainable strategies that integrate the ESG pillars into our business.

QNB ALAHLI is committed to ensuring transparency and regular reporting. For this purpose, QNB ALAHLI is preparing its second sustainability report covering two years 2022 and 2023, with the aim to communicate how QNB ALAHLI is creating value to all its stakeholders.

In addition, QNB ALAHLI is developing its first PRB progress report, which highlights QNB ALAHLI's progress and efforts towards achieving the six Principles for Responsible Banking.



QNB ALAHLI is dedicated to engaging with clients to raise their awareness about sustainability and offer them sustainable finance solutions, to support them in their transition towards a low-carbon and circular economy.

## Credit Cards Extended Validity:

All new and renewed credit cards will have an extended validity of 5 years instead of 3 years, and this modification will have a positive effect on reducing plastic consumption and waste.

### 1. QNB ALAHLI's Second Sustainability Report

QNB ALAHLI is preparing its second sustainability report covering two years 2022 and 2023, which highlights our strategic journey and notable milestones accomplished in delivering value to our esteemed customers, shareholders, and the wider society and economy we serve. Our second sustainability report reflects the progress we have made in creating value and driving positive impact in the areas of sustainability and responsible business practices.

It encapsulates the journey we have undertaken to integrate sustainability into our core operations and showcases our dedication to generating long-term value for all our stakeholders. The report is developed in alignment with national and international standards such as Global Reporting Initiative "GRI" standards, United Nations Sustainable Development Goals "UNSDGs" and Egypt Sustainable Development Agenda Vision 2030.

The report also shows how QNB ALAHLI aligns with other international frameworks such as UN Global Compact (UNGCG), Paris Agreement, SASB as well as other national strategies including National Determined Contributions (NDC), National Climate Change Strategy (NCCS) and The Central Bank of Egypt's Sustainable Finance Guiding Principles. Moreover, the report describes QNB ALAHLI's stakeholder engagement and materiality assessment approaches.

**It articulates QNB ALAHLI's sustainability approach in addressing our stakeholders' needs and managing key risks and material topics related to Economic, Environmental, Social and Governance (EESG) issues.**

### 2. Celebrating one year of becoming a member of the UNEP-FI and a signatory to the PRB:

QNB ALAHLI is celebrating one year of becoming a member of the UNEP-FI and a signatory to the PRB. QNB ALAHLI is issuing its first PRB report, highlighting QNB ALAHLI's progress and efforts towards achieving the six Principles for Responsible Banking.

Our first report covers how QNB ALAHLI aligns its strategy with UNSDGs, Paris Agreement and other International and National Sustainability Frameworks, in fulfillment of Principle 1.

In addition, QNB ALAHLI conducted a holistic portfolio impact assessment, utilizing the latest version of the UNEP-FI Portfolio Impact Analysis tool. In fulfillment with Principle 2, the impact assessment aims to assess the

positive and negative impacts associated with QNB ALAHLI's portfolio and set targets to intensify our positive impact and mitigate our negative impacts.

Our first impact assessment covered our main operations in Egypt that constitutes the largest portion of our operation and took into account Egypt's country needs, in line with Egypt's Vision 2030, National Determined Contributions (NDC), National Climate Change Strategy (NCCS) and The Central Bank of Egypt's Sustainable Finance Guiding Principles. The impact assessment covered our corporate banking, SMEs banking and retail banking portfolios, to assess the impact associated with our lending activities.

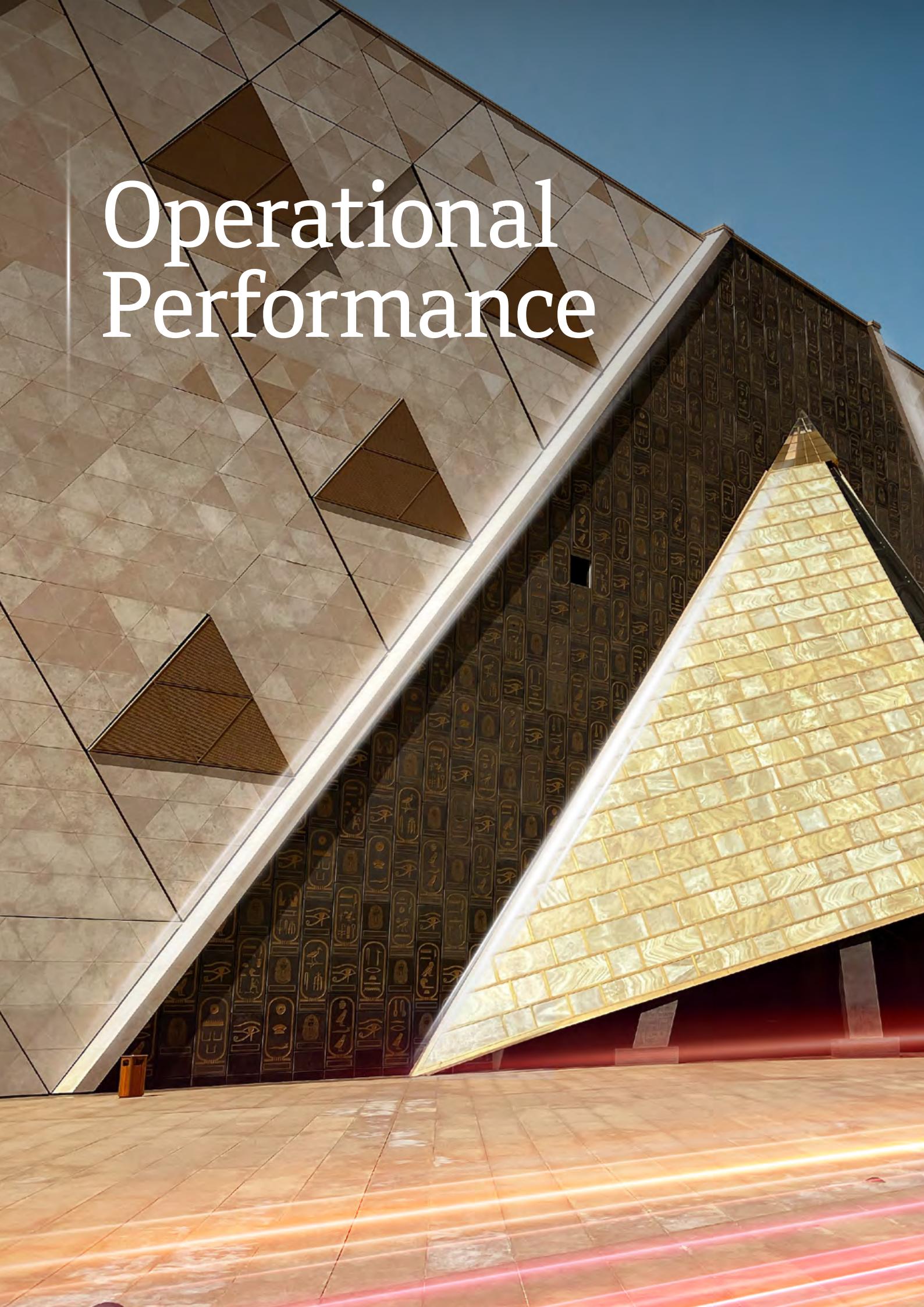
In the first report, we reported the most significant areas of positive and negative impacts associated with our portfolios. In the upcoming years, QNB ALAHLI is committed to select the two most significant impact areas associated with our portfolio and setting targets to intensify our positive impact and mitigate our negative impacts. In fulfillment of Principle 3, QNB ALAHLI is dedicated to engaging with our clients to raise their awareness about sustainability and offer them sustainable finance solutions, to support them in their transition towards a low-carbon and circular economy.

We will continue our partnerships and collaboration with NGOs and international institutions that aim to create value for all our stakeholders, in line with Principle 4. Our sustainability policies including our Environmental and Social Risk Management (ESRM) in place, ensures that the projects that QNB ALAHLI finances are responsible and yield the minimum negative environmental and social impacts, in fulfillment of Principle 5. Finally, we are committed to reporting annually and transparently on our progress towards achieving the six Principles for Responsible Banking, in line with Principle 6.

## Credit Cards Extended Validity:

All new and renewed credit cards will have an extended validity of 5 years instead of 3 years, and this modification will have a positive effect on reducing plastic consumption and waste.

# Operational Performance

The background image shows a modern architectural structure with a distinctive design. On the left, there are large, light-colored triangular panels that overlap each other. To the right of these panels is a vertical wall covered in a dense grid of small, dark rectangular tiles, possibly made of metal or stone, with some gold-colored elements. A prominent feature is a large, illuminated pyramid structure on the right side, composed of many smaller triangles. The ground in front of the building is paved with large, light-colored tiles.



QNB ALAHLI has diversified attractive programs that encourage sustainability projects, attracting foreign and local investors, women empowerment and other program and initiatives to reinforce the economic development.

# Wholesale and Commercial Banking

The large corporate sector achieved another impressive successful growth in results during 2023, despite the presence of several global challenges

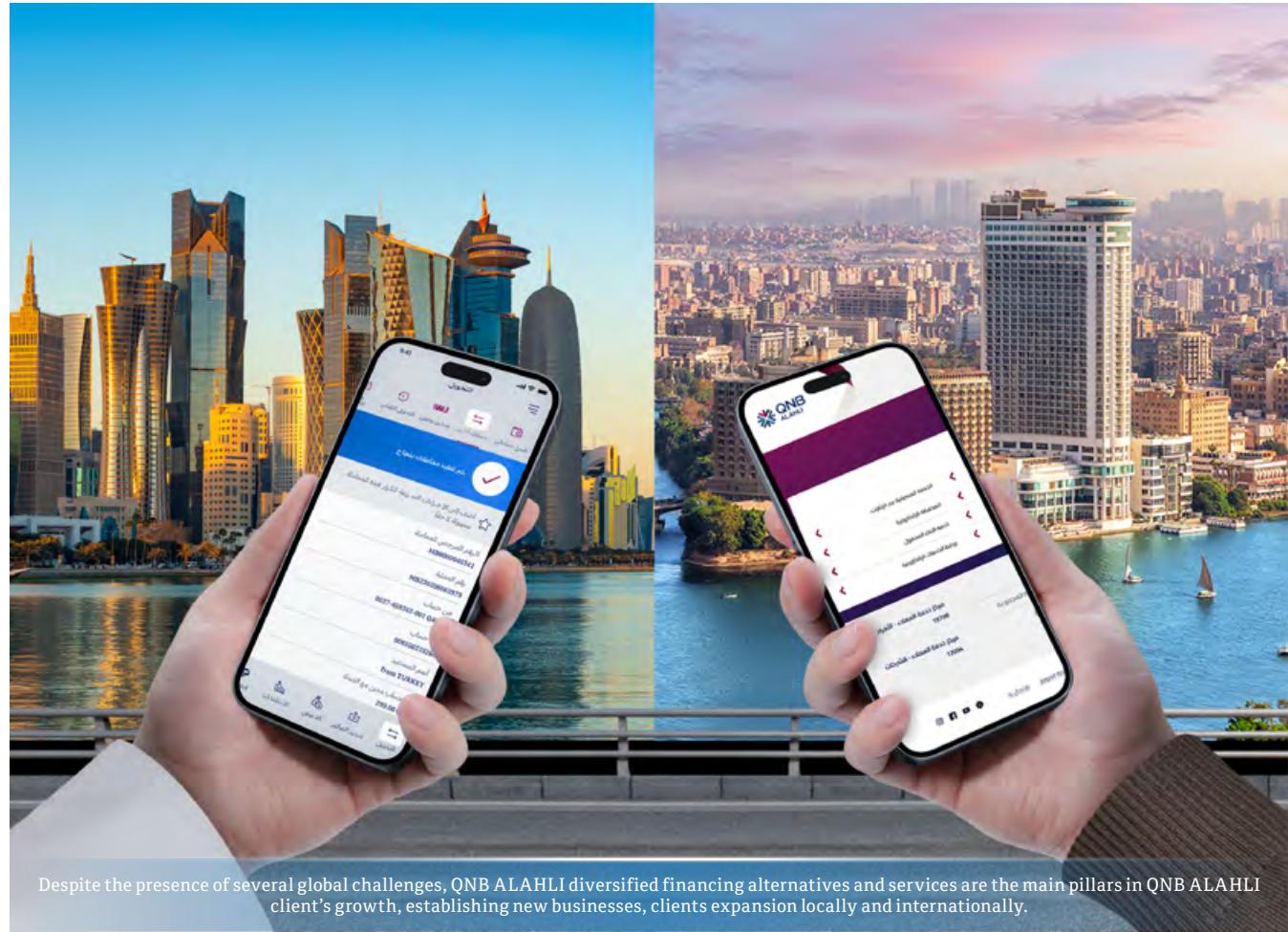
For over four decades, QNB ALAHLI remains the Pioneer Private Bank in corporate financing, achieving a significant impact on the national economy and reinforcing economic development. QNB ALAHLI prime role continue distinctively to support tremendous number of clients along with economic impacting viable projects and expansions via offering a wide range of integrated banking services and innovative structured financing solutions that best supports QNB ALAHLI clients' business and secures clients highest satisfaction.

The large corporate sector achieved another impressive successful growth in results during 2023, despite the presence of several global challenges. QNB ALAHLI diversified financing alternatives and services are the main pillars in QNB ALAHLI client's growth, establishing new businesses, clients expansion locally and internationally.

Additionally, QNB ALAHLI has diversified attractive programs that encourage sustainability projects, attracting foreign and local investors, women empowerment and other programs and initiatives to reinforce the economic development.

Adding to the above, the bank has also led, managed and participated in a number of debt restructuring transactions with local banks to ensure the business continuity of clients.

**“QNB ALAHLI achieved a robust exceptional growth in its total financing portfolio reaching EGP 269 billion, with a growth rate of 17%.”**



Despite the presence of several global challenges, QNB ALAHLI diversified financing alternatives and services are the main pillars in QNB ALAHLI client's growth, establishing new businesses, clients expansion locally and internationally.



QNB ALAHILI has diversified attractive programs that encourage sustainability projects.

Benefiting from QNB ALAHILI outstanding strong relation with the main market key players, mega public and private investors, multilaterals, local banks and international banks, QNB ALAHILI continues to arrange, participate and lead Syndicated deals targeting to finance – in record time- mega projects in different economic sectors as oil, gas, petrochemicals, communication, infrastructure, energy, construction, building materials, agriculture, logistics, and others. QNB ALAHILI plays a significant role in underwriting and subscribing in the investment of bonds and securitization market issuances, emphasizing on QNB ALAHILI prominent role in the Debt Capital Markets.

**During 2023, QNB ALAHILI has won 6 awards at the EMEA Finance Awards ceremony, emphasizing on our strong presence in the Egyptian market as follows;**

1. Best Syndicated Loan in North Africa.
2. Best Restructuring deal in North Africa.
3. Best Restructuring deal in EMEA.
4. Best Local Currency Loan in Africa.
5. Best Securitization deal in Africa.
6. Best Transport Infrastructure Deal.

QNB ALAHILI footprint is also significant in several renewables & sustainability projects , being one of the pioneers in the Egyptian market to finance private sector IPP, and supporting sustainable projects. QNB ALAHILI have a strong pipeline of projects to be executed during 2024 to one of the key developers for financing 2 projects to establishing 3 MW & 14 MW tri-generation combined heat & power “CHP” plant with the aim of enhancing efficiency in electricity generation and reduction of CO2 emissions.

**Last year, QNB ALAHILI also financed another combined cooling heat & power “CCHP” plant for 1.5 MW for an industrial sector client whereas the project has successfully reached Commercial operations date during 2023 and is currently running smoothly.**

**Corporate Customers Hotline 17004:**

Dedicated for Corporate, SMEs & B2B customers to offer an exceptional customer experience and leading the market as the bank to avail a dedicated Hotline for Corporate, SMEs, B2B & MVSE customers available from 9 AM till 5 PM during working days.

**Digital Services Support Hotline 16790:**

This hotline is dedicated for Corporate Digital Services Support and Corporate Internet Banking Activation Menu which had a great impact on service activation and usage ratios.

# Retail Banking

**QNB ALAHLI offers a wide and diverse range of banking products and services that are designed to meet the diverse banking needs of our customers in the various sectors.**

During 2023 QNB ALAHLI has managed in maintaining its position as a strong competitor in the Egyptian market, achieving a noticeable increase in its portfolio of deposits, loans and cards. This was achieved due to the bank's strategy towards its customers by always placing them as its top priority, and the bank remained committed to balanced policies to overcome the prevailing challenges, to remain the first choice for customers through providing the best-in-class customer service.

QNB ALAHLI offers a wide and diverse range of banking products and services that are designed to meet the diverse banking needs of our customers in the various sectors. All of this is supported by more than 45 years of banking experience and an integrated multi-channel network, which has led to achieving a sustainable increase in market share and growth in profitability. With the bank's constant keenness to actively participate in the initiatives of the Central Bank of Egypt for financial inclusion.

Financial inclusion remains a key topic in QNB ALAHLI. As a leading financial services provider, we strive to provide access to our products and services to enable socio-economic transformation. This includes improving access to financial services for the low-income segment, the unbanked, youth, women, clients with special needs and other segments. Notable retail products have supported financial inclusion and assisted disadvantaged or vulnerable customers.

QNB ALAHLI has actively participated in several financial inclusion events and financial literacy sessions to attract new clients from the unbanked population and to raise awareness regarding the importance of financial inclusion.

## Distinguished Banking Products and Services

At QNB ALAHLI we are always working on availing new and distinguished banking products and services that offer the best and advanced banking solutions to cope with the ongoing market evolution, we also develop the existing products to satisfy the needs of the different market segments.

### Newly Launched and Enhanced Products:

**QNB ALAHLI successfully launched new facilities programs targeting different segments:**

- > **Doctors Loans and Credit Cards** were launched with simplified lending criteria and income calculation methodology.
- > **Cash Loan Against Rental Proceeds** QNB ALAHLI is the first bank to launch such product in the Egyptian market that allows the owners of commercial units to get loans against the value of their units rent contracts.

### Cash and Car Loans Enhancement:

QNB ALAHLI is continuously reviewing the features of its products and services to modify it and introduce enhanced features. The Cash and Car Loans were among the enhanced products with the aim to increase our market share and maintain a competitive edge, one of these

enhancements was introducing the surrogate income approach that reduces the number of required documents and simplifies the loan processing cycle.

**New Visa Platinum Cards:** QNB ALAHLI has launched 3 new Visa Platinum Cards

1. Visa Platinum Foreign currency debit card for individual and corporate customers
2. Visa Business Platinum Credit Cards.
3. Visa Business Platinum Debit Cards.

**Visa Classic upgrade to Gold:** All existing Visa Classic Credit Cardholders are enjoying the benefits of the Visa Gold Credit Card while upgrading all new issued and renew cards to Visa Gold which positively affects customer satisfaction.

**Anonymous Debit Cards:** The anonymous debit cards are available at all branches which enables the client to open his/her account and receive the debit card instantly all in one visit.

### Enhanced Credit Cards Services:

- > Credit Card PIN creation & activation through IVR in one call.
- > Credit Card PIN creation & activation through QNB ALAHLI website.

### Co-branding and Partnerships:

QNB ALAHLI formalized a partnership with major airlines to allow its cardholders to install their flight tickets over 10 months with interest free installments.

Also, QNB ALAHLI formalized a partnership with big e-commerce platforms to allow Credit Cardholders to pay their purchases on installments directly through the platforms.

**Visa Co-branded Prepaid Cards:** The Visa Prepaid card was introduced as a co-branded card with different institutions such as universities, schools, and clubs with added features such personal identification & gate access functionalities to meet the needs of the youth segment.

### Contact Centre Enhancements:

#### 1.QNB First Customers Hotline 17003:

Consequent to the importance of customer experience a new value proposition was added for QNB First Customers through launching the new hotline 17003 dedicated for QNB First Customers available 24/7 to enhance customer experience to the maximum and provide the highest level of service.

#### 3.Communicating with customers through informative SMS & E-mails:

To increase customer awareness and satisfaction communicating with customers through informative SMS & E-mails was launched, through this new channel

informative SMS and E-mails are sent to customers to inform them with the benefits and features of our banking products and services to have it as a reference when using any of these products and services.

#### **4.IVR Customer Recognition**

The IVR Customer Recognition feature will identify the customer through the registered Mobile number or National ID number and display the customer data to the Customer service representative, this helped reduce the waiting time and helped deliver a better customer experience.

#### **Promotional Campaigns:**

QNB ALAHLI had launched multiple promotional campaigns all over the year covering all Retail Banking Products (Packages, Facilities & Cards). Dedicated campaigns for cards took place, varying from installment programs to discounts including all kinds of merchants to appeal to all customer segments especially during special events and seasons such as Black Friday, Valentine, Ramadan and Mother's Day.

Online marketing activities are considered as a main pillar for marketing our products and services; Such activities include Social Media, Contact Center, and Bank Website to urge customers to register and utilize QNB ALAHLI Digital Services (e-wallet, ...etc.).

Moreover, we held several campaigns offered to our clients to boost our digital banking services utilization and penetration rate where clients had the chance to receive cashback, or valuable gifts when subscribing and using our services.

#### **Digitization of Marketing Materials:**

Consequent to the continuous efforts serving our sustainability strategy, QNB ALAHLI started a new initiative to digitize Marketing materials through the following:

- > Replacing promotional paper flyers in branches with QR stands leading to the product/service page on the bank's official website.

## **Awards during Year 2023**

### **“Middle East CX Pioneer - Digital Customer Service” award**

> From Genesys®

### **Best Retail Bank**

> By Capital Finance Magazine

### **Best Retail Bank**

> By Global Banking & Finance

#### **Figures worth highlighting**

- > Reaching 234 Branches
- > Issuing more than 2 MIO Cards
- > Operating 931 ATMs covering most of the geographical areas in Egypt



# Small, Medium and Micro Enterprises

**The role of QNB ALAHLI is not limited to providing its distinguished banking services to customers of small and medium companies, but also extends to providing integrated solutions through its subsidiaries**

QNB ALAHLI believes in the importance of small, medium and micro enterprises as they are the basic pillar of economic development in Egypt considering their vital role in development and reducing unemployment.

And in continuation of its leading role in financing and supporting these projects after being one of the first major banks to reach the mandatory 20% percentage set by the Central Bank of Egypt for financing small and medium enterprises as a percentage of the bank's total credit facilities portfolio. It continued to maintain its position to be one of the first private banks to exceed the new mandatory 25% percentage a full year before the date set.

In order to provide financing and banking services opportunities in all regions, QNB ALAHLI has adopted an expansion plan through geographical expansion by focusing on promising regions such as the Delta and Upper Egypt to benefit from financing opportunities for Small projects and young entrepreneurs by offering customized lending programs and packages that suit their needs, taking advantage of the branches network, which includes approximately 234 branches, and increasing the number of SMEs staff to reach almost 700.

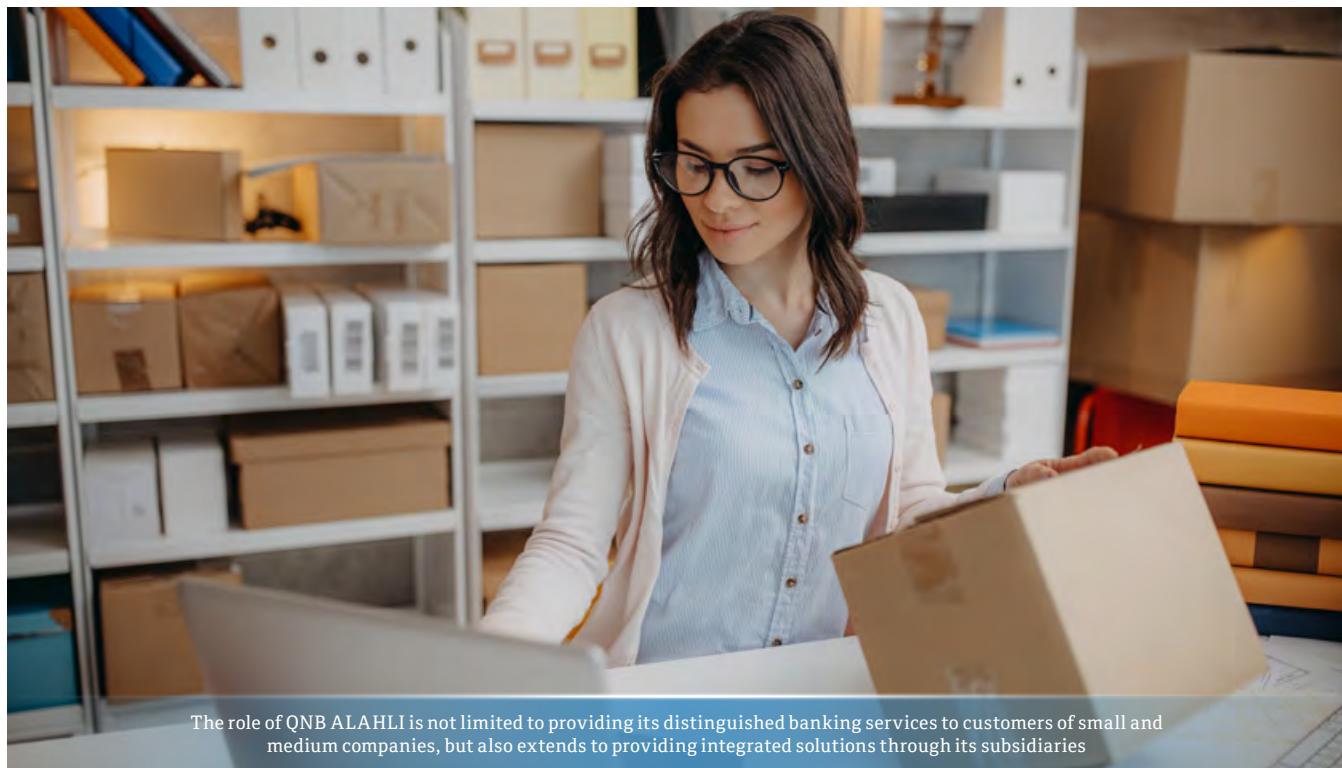
On the other hand, during the expansion of the loan portfolio granted to these projects, the bank was keen to distribute them in a balanced manner to include all the different economic sectors including (industrial, commercial, agricultural, and service sectors), while

paying special attention to the activities that contribute to substituting imports and increasing exports.

**New horizons towards expanding digital transformation solutions with innovative products is one of our crucial goals.**

Aligning with the bank's ambitious plan to expand the launch of traditional branches, the bank did not neglect the expanding role of digital transformation products and developing electronic channels considering its impact on achieving financial inclusion and reaching all target groups.

**The bank also now has many electronic products that provide many solutions, whether in government payments, salary payment services, e-commerce platform, point-of-sale services, e-commerce services, and corporate credit card products.**



The role of QNB ALAHLI is not limited to providing its distinguished banking services to customers of small and medium companies, but also extends to providing integrated solutions through its subsidiaries

QNB ALAHLI also pays special attention to the human factor by training and qualifying a specialized team of SMEs relationship managers by innovative programs certified from the Frankfurt School of Business in cooperation with the EBI which is considered the training arm of the Central Bank of Egypt.

### **An integrated Financial Model that meets all different customer needs**

The role of QNB ALAHLI is not limited to providing its distinguished banking services to customers of small and medium companies, but also extends to providing integrated solutions through its subsidiaries, which provide many non-banking financial services:

- > QNB ALAHLI Financial Leasing Company
- > QNB ALAHLI Factoring Company
- > QNB ALAHLI Life Insurance Company

### **Nilepreneurs initiative under the umbrella of Central Bank of Egypt**

QNB ALAHLI believes in the importance of non-financial services as a primary pillar side by side to financing and other products. QNB ALAHLI is considered a pioneer in Nilepreneurs initiative, as it participated in providing non-financial services through business development centers specialized in providing these services.

QNB ALAHLI was able to obtain a shield of honor from the Central Bank of Egypt for business development services centers for their remarkable achievements over the past three years since their establishment, as the business development center specialists received the largest share of awards among the other banks participating in the initiative for their achievements and efforts during the past period.

QNB ALAHLI also maintained first place as a bank among the banks participating in the Nilepreneurs Initiative in terms of the number of services provided since the launch of the initiative. Business Development Centers contributed in helping many entrepreneurs in starting and expanding their projects until they became established and successful projects, in which a series of articles were published on social media explaining success stories and the support provided by business development centers for these projects.

### **QNB ALAHLI Creative Incubator Hub:**

In continuation QNB ALAHLI efforts support entrepreneurs, continues, for the fifth year, to sponsor the Creative Design Incubator at Nile University, after successfully completing the first, second, third, and fourth cycle with 37 startups under the theme of furniture design, creative products, furniture design, reviving culture and heritage, and Sustainable product design respectively. Cycle 5, which was announced under the theme Design for Sustainability, was launched with the aim of supporting more creative entrepreneurs and presenting more success stories.

### **Supporting Women In Business:**

QNB ALAHLI believes in the role of women, and in this regard, a new program "Hayat Program" was launched for both businesswomen and retail customers with the aim of facilitating their access to banking services and meeting their business and personal needs, with a wide range of banking services and non-banking products.

As well as the awareness role that the bank plays provide to owners of small and medium-sized companies and female entrepreneurs by spreading financial and banking culture through financial literacy & training that the bank holds in all governorates and providing non-financial services through Business Development Centers to help them manage their business.

### **Awards**

QNB ALAHLI was selected by a lot of prestigious financial institutions committees as the undisputed winner based on the following documents:

## **Awards during Year 2023**

### **🏆 Best SME Bank in Egypt**

> By Capital Finance International Magazine

### **🏆 Best SME Bank**

> By The Global Banking and Finance

### **🏆 Best SME Bank In Egypt**

> By Global Finance Magazine

### **🏆 Most Innovative SMEs Bank**

> The International Finance Magazine

# Corporate Social Responsibility



A photograph of a modern cable-stayed bridge during sunset. The bridge features a large, dark, curved arch and multiple stay cables. A person in a red jacket is walking on the pedestrian walkway. The sky is a gradient from blue to orange.

During 2023, QNB ALAHLI continued to affirm its position as one of the largest entities in the banking sector in supporting the Egyptian society and participating in sponsoring many important events.

# Corporate Social Responsibility - Human Resources

**During 2023, QNB ALAHLI continued to affirm its position as one of the largest entities in the banking sector in supporting the Egyptian society and participating in sponsoring many important events and supporting many pillars of Social Responsibility Activities,**

QNB ALAHLI firmly believes in the effectiveness and importance of supporting communities in which we operate to promote social and economic development. Through the bank's Corporate Social Responsibility (CSR) arm, QNB ALAHLI worked throughout this year to improve the livelihoods of all groups, especially the unprivileged people. Our Corporate Social Responsibility agenda has built on the core pillars of education, health, social development, financial capacity development, financial education and disaster recovery, in addition to implementing many initiatives to support our communities in line with the pillars of corporate social responsibility.

We are pleased to present QNB ALAHLI's Social Responsibility Report for 2023, which includes many social achievements that accompanied the business achievements of our bank. QNB ALAHLI participated in many projects aimed at supporting the unprivileged sectors of society, in fulfillment of its societal commitments in various fields throughout Egypt.

During 2023, QNB ALAHLI continued to affirm its position as one of the largest entities in the banking sector in supporting the Egyptian society and participating in sponsoring many important events. The Bank participated in sponsoring "October Victory Celebration." In addition, the Bank participated in sponsoring "African Development Bank Group's Annual Meetings" in Sharm El Sheikh under the theme "Mobilizing Private Sector Financing for Climate and Green Growth in Africa".

Adding to the previous mentioned initiatives, QNB ALAHLI supported in many pillars of social responsibility activities, as follows:

## In the Medical Care Field:

The bank has supported the health facilities in the country as an essential pillar for the development of our communities by filling the shortage of medical equipment. Hence, QNB ALAHLI continued to donate important medical devices to hospitals that provide free services to eliminate waiting lists and provide the best medical services to the neediest groups, among these medical institutions: The Center of Nephrology and Urology at Mansoura University, Josaab Foundation, Shafa Al-Orman Hospital in Luxor Governorate, Abou El-Rish Japanese hospital in Cairo Governorate, El Nas hospital in Qalyubia Governorate, Baheya foundation for early detection & treatment of breast cancer and The Health unit in Sulaymania village (one of the villages of Hayah Karima Initiative) in Qalyubia Governorate in cooperation with Misr El Kheir Foundation . In addition, QNB ALAHLI launched medical convoys for the Elderly in Cairo and Dakahlia Governorates to provide them with medical

checkup and necessary treatments and surgeries in cooperation with Ibrahim Ahmed Badran Charitable Foundation.

## In the Social Welfare Field:

QNB ALAHLI contributed to many development projects to improve the living conditions of poor families.

## "For the Fifth year, QNB ALAHLI continued its participation in the national initiative "Hayah Karima"

QNB ALAHLI provided "Training for Employment project" for 185 women in Fayoum, Giza, Cairo, Qalyubia and Sharkeya Governorates to provide them with training for raising their skills and provide them with group projects, in cooperation with Misr El Kheir Foundation, Waqfeyat Al Maadi Community Foundation and Sonaa El Kheir Foundation. In addition, QNB ALAHLI participated in renovating water network in Mansheya Abou Amer village in Husseiniya Center in Sharkeya Governorate, in cooperation with Misr El Kheir Foundation, the bank also provided Equipment to Lyons Maadi Women's Association for the Elderly in Cairo Governorate.

## In the Education Field:

To which the Bank pays special attention aiming to prepare a distinguished generation, QNB ALAHLI granted scholarships to a number of distinguished students in Zewail University of Science, Technology and Innovation to continue the Bank's leading role in supporting the educational system and the scientific research.

On the other hand, QNB ALAHLI supported the technical education through establishing "SUT information technology lab" in cooperation with Elsewedy University for Technology – Polytechnic Egypt. The bank also provided scholarships to a number of talented students in Borg El Arab Technological University and Bani Swief Technological university in cooperation with Sonaa El Kheir Foundation.

In addition, QNB ALAHLI participated in the projects of renovating Hannoun Secondary School for girls in Zefta Center in Gharbeya Governorate, Al Noor School for blind in Asuit Governorate and Alshaheed Sherif Ahmed Saleh Elabd preparatory School in Abu Humos Center in Beheira Governorate in cooperation with Sonaa El Kheir Foundation. The bank also paid the tuition fees for students having financial hardship in Menoufya University and South Valley University in cooperation with Misr El Kheir Foundation.

On the other hand, QNB ALAHLI organized financial literacy sessions to the beneficiaries of the CSR projects to spread the concept of financial inclusion, focusing on the concept of financial inclusion and its importance, and introducing the different retail banking products and services. This comes with the aim of increasing financial awareness, moving towards a cashless society and working to provide banking services to all members of society.

#### Youth Development and Support:

QNB ALAHLI continued to support youth through the participation in NilePreneur Initiative for the Fifth year under the auspice of the Central Bank of Egypt in partnership with the Nile University by sponsoring one of the incubators “Creative Incubators” at Nile University aiming to create awareness about the creative design industry being a competitive advantage in various projects and its importance in driving economic growth as a source of competitiveness.

In addition, QNB ALAHLI participated in Youth Empowerment project within hayah karima Initiative, through providing “(20) micro income generating projects

in Minya Governorate to enable them to have permanent source of income and to raise the economic level of their families and to reduce the unemployment rate in cooperation with Al Orman Association.

#### Support for People with Special Needs:

As part of our bank's keenness to provide support to people with special needs, QNB ALAHLI donated 90 prosthetic devices to people with special needs in Hayah Karima village in Asuit Governorate in cooperation with Misr El Kheir Foundation. In addition, QNB ALAHLI participated in the project of renovating Al Noor School for blind in Asuit Governorate in cooperation with Sonaa El Kheir Foundation in the light of the State plan to integrate them in the Society.

#### In the Sponsorship Field:

QNB ALAHLI sponsored “The annual Science Festival in Zewail City for Science and Technology” in its Eighth edition under the title “Science of Art”, emphasizing its continued role in participating in activities that support educational and cultural fields.



# Corporate Social Responsibility - Human Resources *(continued)*

The Human Resources Division has demonstrated unwavering commitment to driving QNB ALAHLI success and bringing the Change Vision alive through strategic initiatives and projects targeting various streams; all supported in the cultivation of a workplace culture defined by growth and excellence.

In today's everchanging world, embracing change became a survival-necessity rather than a "nice-to-have" decision. Steaming from our firm beliefs and solid commitments for continuous improvement, QNB ALAHLI Human Resources has decided to embrace a change journey to empower our staff, helping them become more agile amid all dynamic challenges, fostering resilience and adaptability in our ever-evolving work environment as well as enable the realization of QNB ALAHLI audacious strategies and goals.

The Human Resources Division has demonstrated unwavering commitment to driving QNB ALAHLI success and bringing the Change Vision alive through strategic initiatives and projects targeting various streams; all supported in the cultivation of a workplace culture defined by growth and excellence. From talent management and career development programs to strategic hiring practices

and comprehensive compensation strategies, every aspect of our HR approach is working towards driving organizational and employee success.

Among this, strategic workforce management has always been the cornerstone of our agility, driving value through a well-managed strategy for talent acquisition, growth, development, and mobility. We worked on exploring new channels for onboarding fresh talents that will enrich our taskforce with fresh & bold skills, investing in our main assets by providing robust training programs, providing progression opportunities for upskilling, and fostering a learning culture within the bank.

By exposing our staff to various roles and functions, we not only develop their skills but also empower them to shape their career path. The experience and knowledge gained enhance the overall performance, ensuring that each team



Our dedication to employee engagement extends beyond the workplace, as we strive to cultivate a compelling employer brand. By showcasing our unique identity and fostering a positive work environment

member evolves from a single role to be a valuable contributor in the bank.

In 2023, QNB ALAHLI has embarked a transformational cultural journey that aims at reshaping the internal identity of the bank, making it aligned with the audacious QNB ALAHLI strategies while bringing it closer to the employees' aspirations, thus creating a harmonious synergy that will ensure the sustainability of long-term success of the bank and loyalty and pride-of belonging to the employees.

In order to ensure structural efficiency, eliminate fragmented roles, cater for future business growth opportunities, and align our various activities seamlessly with QNB ALAHLI overall strategic objectives, a comprehensive Organizational Structures review have been conducted; these optimizations have resulted in evolved structures of the various areas ensuring the systematic and consistent approach in reviewing each area.

In alignment with the bank commitment to social responsibility, QNB ALAHLI offers a pool of interns' hands-on experience, bridging the gap between academic knowledge and practical application. This investment in young talents not only benefits the interns but also helps creating a pool of well-prepared candidates who can seamlessly shift into full time future employees.

Our unwavering dedication to equality is evident in our consistent gender representation and our steadfast commitment to being an Equal Opportunity Employer, where hiring decisions are based solely on merit and qualification.

We remain steadfast in our commitment to supporting our employees and prioritizing their well-being. We strive to promote a performance-driven culture that celebrates success making our staff more likely to go above and beyond to meet our customer needs and expectations, feeling how their contributions fits within the overall success of QNB ALAHLI.

In alignment with this, a PayScale Upgrade took place on several phases as part of the major salary scale restructuring program that aims at maintaining our market competitiveness and ensure that our employees are being fairly compensated for their efforts. With the aim of easing the effect of increase in inflation rate, we continued to provide a Salary Adjustment above the normal salary increase through providing an appropriate increase to all eligible staff.

**Our dedication to employee engagement extends beyond the workplace, as we strive to cultivate a compelling employer brand. By showcasing our unique identity and fostering a positive work environment, we position ourselves as an Employer of Choice, attracting top talent and fostering a culture of excellence.**

# Corporate Governance



A wide-angle photograph of a modern urban street. In the foreground, a multi-lane road curves from the left towards the right. The middle lane has a prominent blue and white striped barrier. To the left, several cars are parked along the curb. On the right side of the street, there's a sidewalk lined with trees and small decorative planters. Two tall buildings dominate the background. The building on the left is a modern skyscraper with a glass facade and a series of vertical metal panels extending from its base. The building on the right is a taller, more traditional-looking structure with a light-colored, textured facade and many windows. A set of flags is visible on a pole near the left building.

QNB ALAHILI recognizes the need to adhere to the best practices in Corporate Governance, which is derived from the importance of implementing rational corporate governance policies and procedures.

# Corporate Governance

## Corporate Governance is based on four main pillars responsibility, accountability, fairness, and transparency

QNB ALAHLI recognizes the need to adhere to the best practices in Corporate Governance, which is derived from the importance of implementing rational corporate governance policies and procedures.

Corporate Governance is considered by the bank as a core culture, long term vision and strategy, are applied sustainably and not only in the short term, in order to maximize the value of the bank to the shareholders, and maintain the confidence of customers and investors in addition to preserving the rights of all stakeholders, as well as the staff and customers. QNB ALAHLI always aspire to maintain the highest standards of Corporate Governance and publish the results reports accurately and transparently in full compliance with all applicable laws, regulations and controls.

### The Main Pillars of Governance:

Corporate Governance is based on four main pillars responsibility, accountability, fairness, and transparency QNB ALAHLI is committed to implementing these pillars through the following:

#### Frist Pillar: General Assembly of Shareholders

The General Assembly comprises of all shareholders of the bank, in proportion to the share owned by each shareholder. All shareholders are entitled to attend the General Assembly meetings, the bank will facilitate the

attendance of shareholders to the General Assembly meetings, in compliance with bank's statutes related to laws and regulations organizing the procedures and deadlines for calling the General Assembly and how to manage its meetings, the General Assembly is managed in a way that allow all shareholders to express their views in light of what is regulated by the law and bank's statutes, according to the agenda of the Assembly meeting, the bank is adequately disclosing the topics that are included in the agenda of the Assembly meetings which is accompanied with the supporting information that enable shareholders to take their decisions properly, the bank provide reply to all enquiries raised by the shareholders sent before the meeting to be included in the agenda.

And then the Bank discloses the decisions taken by the General Assembly in addition to all the essential events to all that happened and to the public at the same time. Where the minutes of General Assembly meeting are published on the bank website, the bank is committed to provide the Central Bank of Egypt and financial regulatory authority as well as notify the Egyptian Exchange with ordinary and extraordinary General Assembly decisions immediately after its conclusion at the latest before the start of the first trading session following the end of the meeting, which guarantee the fair disclosure for all crucial information.

### The Current Shareholding Structure of QNB ALAHLI

Owners of 5% or more of the bank's capital	Number of shares as of 31/12/2023	Percentage %
Qatar National Bank	2,046,369,862	94.967 %
Total	2,046,369,862	94.967 %

#### Brief for Bank's achievements during 2023 that contributed to strengthening Corporate Governance

QNB ALAHLI updates periodically and continuously the general framework of Corporate Governance inside the bank to ensure that the bank is aligned with global, international and regional best practices for applying Corporate Governance guidelines, as well as applying the instructions, rules and laws of local regulatory authorities. The bank has taken many regulations and improvements to meet Corporate Governance requirements that aim to mitigate and reduce banking risks and risky complex activities, which have been lately increased each day and limiting the current circumstance and the consecutive

economic and financial crises, that are reflected on countries and governments as well, and thus are reflected on banks and the whole banking sector too, and amongst the most important of these achievements during the year 2023:

1. Update Board of Directors Committees and Management Committees.
2. Ratification of New Management committee which is The Recovery Management Committee to review early warning indicators and breaches, define nature of current risk and threats that the bank faces, possibility of an emerging crises.

## Second Pillar: Board of Directors

### Composition of the Board of Directors

The current composition of the board of directors comprises of 11 members, in accordance with Statutes of the bank, it is managed by a board of directors composed of a number of not less than five members selected by the general assembly from among the shareholders, for a period of three years and this does not prejudice the right of the legal person who is a member of the board of directors to replace whoever represents him in the board from among them. The Board are composed of Executive, Non-Executive (Independent and Non-Independent members) to ensure that board decisions are not dominated by a specific individual or a small group of individuals, and the board of directors must have at most two of the executive members and the majority of the board members must be non-executives.

When electing members of the Board of Directors, the cumulative voting system must be applied by granting

each shareholder a number of votes equal to the number of shares he owns so that he can grant them all to one candidate or distribute them on more than one candidate when electing members of the Board of Directors, in a manner that allows proportional representation in the membership of the Board of Directors whenever possible.

The Board of Directors shall appoint among its members a Chairman, a Vice-Chairman and Chief Executive Officer (CEO), and in the absence of the Chairman and the Vice Chairman, the eldest member shall chair the board.

All Board of Directors have the necessary experience and knowledge to perform their duties effectively and efficiently to achieve bank's goals, shareholders and customers.

The Board of Directors have full knowledge of their guiding role and their part towards establishing the guidelines of rational corporate governance.

The following is the composition of the Board of Directors in its current round 2022-2025:

Sr.	Name	Capacity (Executive / Non-Executive)	Position
1	Mr. Ali Rashid Ali Al-Mohannadi	Non-Executive	Chairman
2	Mr. Assem Mohamed Fahmy Mohamed Ragab	Non-Executive – Independent	Vice Chairman
3	Mr. Mohamed Mahmoud Ali Bedeir	Executive	CEO and Board Member
4	Ms. Heba Ali Ghaith Al-Tamimi	Non-Executive	Board Member
5	Mr. Tarek Abdu Raouf Magdy Fayed	Executive	Board Member
6	Mr. Adel Ali Mohamed Al-Malki	Non-Executive	Board Member
7	Mr. Abdullah Nasser Salem Al-Khalifa	Non-Executive	Board Member
8	Ms. Shikha Salem Abdullah Al-Dosari	Non-Executive	Board Member
9	Mr. Khaled Ahmed Khalifa Al-Sada	Non-Executive	Board Member
10	Mr. Nedhal Shafi Hassan Al-Nuaimi	Non-Executive	Board Member
11	SHK. Hamad Talal A.A. Al-Thani	Non-Executive – Independent	Board Member

### Duties & Responsibilities of the Board

QNB ALAHLI has Effective Board of Directors, based on the general assembly's assignment, the Board is individually and / or collectively responsible for bank management with the optimum methods with the objective of maximizing the value of shareholders' investments and achieve the projected business plan results, preserving the rights of customers and all stakeholders. The BOD is keen to achieve all its objectives in full compliance with the applicable laws and regulations.

### Board of Directors duties and responsibilities are defined as follows:

> Ensures that the bank's organizational structure enables the Board of Directors and top management to assume their responsibilities and facilitates effective decision-making and applying rational corporate governance, this includes a clear delineation of the principal,

responsibilities and main authorities of the Board, top management and control functions

- > Approve bank's strategic objectives, policies and plans, appoint and replace members of the executive management of the bank.
- > Set bank's values and standards, ensure compliance with obligations towards shareholders and other related parties.
- > Ensure that bank's compliance with legislations, the Bank's Statutes and internal regulations, the board is also responsible for protecting the bank against illegal and inappropriate practices and activities.
- > One of the main authorities of the board is approving business strategies activities, verifying the quality and integrity of financial control, internal control, in addition to assuring the bank's financial adequacy, Board Members are fully aware of all the bank activities and functions.

# Corporate Governance *(Continued)*

- > Carefulness to apply the rational corporate governance standards in accordance with the bank business activities, market place and other relevant economic factors.
- > Establishing a legislative framework within the bank, particularly about the organizational structure and business activities, including the methodology for allocating Human calibers to all divisions and departments.
- > Periodic review of arrangements and agreements with external auditors to ensure consistency with the volume and nature of the bank's operations.
- > Ensure the credibility and adequacy of financial and accounting rules, including those related to the preparation of financial reports.
- > Present the financial reports to shareholders regarding the bank's business and activities.
- > Guarantee correct procedures for disclosure and communication with shareholders, investors and all other related parties, about the bank's strategy, financial results and significant developments.
- > Provide effective internal control environment to assess and mitigate risks, in addition to creating an appropriate framework for risk management.
- > Setting a system to report the inadequate acts inside the bank to the Board of Directors.
- > Formulate clear, effective and adequate rules to deal with conflict of interest.
- > The Board is keen to ensure that adequate and timely information is available to all members of the Board enabling them to conduct their duties effectively and efficiently.

## Convene of Board Meetings

The Board of Directors met 14 times during the year 2023 in the presence and presidency of the bank Chairman and also the presence of the bank Chief Executive Officer, as the regulatory controls require that Bank's Board of Directors meets at least 6 times a year, BOD members may participate in BOD meetings through (telephone or video conference), in this case their participation is considered an actual participation in BOD meetings and they are entitled to vote, and their votes are calculated in the quorum for the meeting and the validity of the decisions taken by the BOD, and it may also be held outside the bank's official premises inside or outside Egypt on the condition that all board members or their representatives approved and attend, provided that the meeting of the board is outside the Arab Republic of Egypt for one time during the fiscal year. Also, decisions of the board of directors may be taken by circulation in case of necessity, provided that all members agree to them, on condition that the decision is approved later in the first meeting of the board of directors.

## Reports & Information submitted to the Board and its Subcommittees

In addition to reports and documents provided to the BOD prior to its meetings, Board Members are provided with the sufficient information and documentation at the right time

to enable them performing their duties. Moreover, committee members receive the relevant information prior to committee meetings for review and study, in order to take appropriate decisions within the various board committees.

## Executive Management

While the Board of Directors undertakes absolute responsibility for bank's governance framework, the Executive Management is responsible for day-to-day bank activities, to insure they are being conducted effectively, securely and correctly in accordance with the bank's internal policies, procedures and controls, within the framework of applicable laws & regulations.

## Third Pillar: Committees

### 1. Board Committees

The Board of Directors has composed a number of committees to empower achieving bank objectives optimally, such committees support and assist the BOD in the implementation of assigned responsibilities and duties, these committees were formed in accordance with banks corporate governance regulations issued by the Central Bank of Egypt in addition to the relevant applicable laws & regulations, paying attention to the nature of the bank's various activities. Each BOD committee comprises of at least three members, the committees submit their reports and recommendations periodically to the Board of Directors for taking the necessary decisions.

Each BOD committee has a Terms of Reference (ToR) which regulate its objective, scope of responsibilities, regularity, membership and attendance quorum. Such ToRs have been approved by the Board of Directors. Each committee reports to the Board of Directors with absolute transparency of its performed tasks, findings, conclusions and recommendations, the Board of Directors periodically follow-up the activities of committees to verify fulfilling its mandates. The Board committees may assign any of the Bank's Executive Directors or external consultants to perform specific tasks that help the committee in conducting its mandated activities.

A brief overview of the formation of each committee and the number of its meetings during the year are clearfield and explained at the annual report and the bank's website.

#### 1.1 Audit & Compliance Committee

The Committee is composed of three non-Executive Board members, preferably non-executive independent members so as the non-executive independent member who presided the audit committee is prohibited from presiding another committee. They must have adequate expertise in financial, accounting and auditing standards, the committee meetings are held at least four times a year.

#### 1.2 Risk Committee

The Committee comprises of three members of the Board of Directors with a majority of non-executive members, Committee meetings are held at least quarterly a year and submit its report to the Board of Directors, the Committee is responsible for developing and monitoring the bank's risk management strategy and determine hedge policies

for potential risks, It also reviews procedures and overall risk management framework, the committee also define the relevant roles and responsibilities throughout the bank.

### **1.3 Corporate Governance & Nomination Committee**

The Committee is composed of three non-executive members having adequate expertise in governance's standard and aware of regulatory environment, the committee meets twice a year and submits its report to the Board of Directors, the committee supervises the bank's corporate governance practices and ensures that rationale governance's rules and procedures are effectively applied. The committee proposes appropriate changes in corporate governance policies, in addition to reviewing all nomination proposals for Board Members or the reformation of the BOD.

### **1.4 Compensation & Benefits Committee**

The Committee is composed of three non-executive board members having adequate expertise of organizational structure and human resources issues, the committee meets at least once a year and submits its report to the Board of Directors, the committee is responsible for managing human resources activities, including setting the annual budget and reviewing the annual staff benefits and remunerations.

### **1.5 Strategy Committee**

The Committee is composed of five non-executive board members having adequate expertise, and it is responsible for reviewing and follow up tender's approval, bank's business plan, budget, and strategy.

The committee meets once per year and upon request.

## **2. Internal (Management) Committees**

Executive Management has composed several specialized management committees to support and supervise the bank vast activities as follows:

### **2.1 Senior Committee**

The Executive Committee had been changed to one of the management committees under name of Senior Committee as per BOD number 8/2021 dated 27/09/2021.

Responsible for implementing the bank's strategy and is capable of steering all the bank's business and activities, in addition to reviewing the submitted issues by all bank divisions and departments.

The Committee is composed of executive members of the BOD and the Senior Executive Management, Committee meetings are held upon needed.

### **2.2 Assets and Liability Management Committee (ALCO)**

The Committee analyzes and approves the impact of the financial environment and market changes on the bank's financial management methods with the necessary proposals and authorize any changes in applied interest rates for several banking operations, the committee meets monthly and upon needed.

### **2.3 Risk Review Committee**

The Committee focus on reviewing credit cases proposed by risk division which require revising and taking the relevant credit decisions, including allocating provisions if needed, reviews reports of the bank credit portfolio, the Committee meets on a monthly basis.

### **2.4 Operational Risk Committee**

The Committee reviews periodically the changes in operational risk exposure, bank regulatory environment, crisis management and business continuity plan, the Committee meets quarterly.

### **2.5 Recovery Committee**

The Committee reviews Bank's NPL portfolio status and its related provisions, reviewing recovery achievements, discussing prospects of recovery, forecasting provisions level, the committee meets on a quarterly basis.

### **2.6 Tariffs Committee**

The Committee reviews, updates and validates the bank's unified tariff, the Committee meets semi-annually.

### **2.7 Communication Committee**

The Committee approves the strategic framework and the proposed advertising campaigns, the committee meets on semi-annually basis and upon needed.

### **2.8 Foreign Exchange Committee (FX)**

The Committee allocate the foreign currency free market resources in compliance with the relevant rules, regulations and directives of the Central Bank of Egypt, the Committee meets on a daily basis.

### **2.9 New Products Committee**

The Committee validates the characteristics of new products or services or significant changes to existing products and services, and make sure that all the risks have been identified, analyzed and accepted, the Committee convened when necessary.

### **2.10 The New Branches Committee**

The Committee sets and implements Network Capex expansion plan, in terms of opening new branches, expansions, relocation of existing branches, major/minor renovations, rent, renewals, etc.,

The Committee meets on Bi weekly basis.

### **2.11 Credit Committees**

The Committee is responsible for approving credit granting decisions, it's divided into several credit sub-committees according to type and volume of the required credit facilities, the committees are convened when needed.

### **2.12 Quality Committees**

The Committee is responsible for following up the activities of total quality management and analyzing customer complaints and the actions taken to solve and reduce them, as well as studying internal and external customer satisfaction surveys and their results and

# Corporate Governance *(Continued)*

recommendations of total quality management to improve the level of customer satisfaction in all the activities of the bank, and it also provides strategic guidance that guarantees excellence in the services provided to clients, the Committee meets on annually basis.

## 2.13 Information Technology Committee

The Committee is responsible for approving the strategic plans for information technology, directing and following up the implementation of those plans, as well as supervising the major initiatives / projects in this field, in addition to allocating resources and setting information technology priorities for all the bank's activities, the Committee meets on a quarterly basis and upon needed.

## 2.14 Information Security Committee

The Committee is responsible for approving any initiatives / modifications required on the information security policy, reviewing the bank's plans related to business continuity, disaster recovery and response to workplace accidents, also revising information security related events and determines if there are adequate controls to prevent their recurrence, the committee meets on a quarterly basis.

## 2.15 HR Committee

Review changes on human resources policies on an annual basis, Review and Approve the Annual Compensation review; (salary increase, profit sharing, staff promotions and complaints). Periodic Functional promotions upgrades, the Committee meets on a semi-annual basis or upon needed.

## 2.16 Recovery Management Committee (RMC)

The Recovery Management Committee (RMC) typically performs Review Recovery Plan every 2 years and annually approve Recovery Plan (changes if needed) prior to submission to the Board and Group, and review of Early Warning Indicators and Recovery Trigger breaches, and determine the nature of the present risks and threats to the Bank and the potential of an emerging crisis, evaluate the capital and liquidity position of the bank, and define level of stress and high-level funding objectives, determine whether the bank has entered/or forecasted to enter the recovery zone as per recovery plan, where the Committee meets when required (when any recovery indicator is triggered separately or in combination or leads to breaches of either one of the capital or liquidity adequacy indicators).

## 3. Independent Committee

### Investment Funds Supervisory Committee (Protecting Investment Certificate holders)

It's an independent committee that is entitled to supervise all the activities of investment funds launched and sponsored by QNB ALAHLI, the committee comprises of minimum 3 members and maximum 11 members, the majority of its members must be independent, the committee meets at least four times during the year.

The duties and responsibilities of the committee have been identified by law, such as appointing the investment

manager, fund admin services company, the custodian and fund's external auditors in addition to approving the financial statements of the fund, follow up the duties of the internal auditor of the investment manager, and assure that all parties fulfill their obligations.

## Fourth Pillar : The Control Environment

### Internal Control System

The bank periodically develops to have an effective internal control system, to ensure having range of policies, rules and procedures, which prepared by bank's regulatory authorities, the internal control system defines the competencies of each department or function in order to achieve a complete separation between responsibilities and duties, The internal control system has been approved by the Board of Directors, and the Audit and Compliance Committee periodically evaluates the system and submit its recommendations to the Board of Directors.

The internal control system is designed to ensure the accuracy of the implementation of the internal regulations and the instructions of Qatar National Bank Group, as well as the instructions of all concerned regulatory authorities, ensuring the accuracy and quality of information, whether for the internal use of the bank or its clients from outside parties and regulatory authorities, and protecting the physical assets of the bank from the exposed risks, ratifies and record those assets at bank records, ensure the achievement of the short-term or strategic objectives plans of the bank.

### Internal Audit Division

The bank attaches great importance to the internal audit function consider it as an independent and objective activity, designed to control all activities and support to achieve its objectives, through a systematic and structured approach to assess bank's methods and systems of internal control and risk management procedures, ensure the corporate governance rules are applied properly for all departments and operational, financial and legal activities, technical subordination to the Audit and Compliance Committee, and administratively subordinate to the Chairman of the Board of Directors.

The bank has an independent internal audit department, this position is managed by a full-time executive director, The Chief Internal Auditor submits a quarterly report to the Audit and Compliance Committee, present the internal audit activity during that period the main findings, and follow up the implementation, and the commitment of the various sectors of the bank's departments and scheduled the implementation.

### Risk Management

Based on the instructions of the Central Bank of Egypt, the risk management identifies, analyses, measures and monitors various potential risks to recognize the reasons and how to hedge and mitigate such risks, ensure the quality and effectiveness of risk management methods at the bank, and ensuring a robust information management system including early warning indicators, in addition to ensuring the extent of acceptable risk appetite for the bank with both strategic planning and

capital adequacy management, ensure that adequate capital is in line with the level of risk associated with the bank's activities.

### Compliance Division

The bank is committed to ensure that all its activities are being conducted in compliance with applicable laws and regulations, and relevant laws or ethical standards and monitoring compliance are the primary responsibilities of the Audit and Compliance Committee, the Board of Directors, the CEO and senior executive management directors. Accordingly, the bank has an independent Compliance Division with the objective of identifying, monitoring and evaluating any risks arising from non-compliance, supporting the bank with the technical opinion and continuous monitoring of compliance risks, provided that the Chief Compliance Officer is technically and reportable subordinate to the Audit and Compliance Committee, while administratively reporting to the Chairman of the Board of Directors. The Compliance Division applies an effective follow-up process to confirm respect with the new supervisory instructions and confirm their delivery to the related parties, and those responsible for their implementation and inclusion within the work procedures, as well as preparing quarterly reports regarding the evaluation of the implementation of regulations and procedures to the Audit and Compliance Committee. in addition to continuing to abide by the law, implementation and updates of the FATCA Agreement.

### Corporate Governance Department

Corporate Governance Department is targeting to establish the principles of rational Bank Corporate Governance, monitor its implementation and evaluate its effectiveness. The role of Corporate Governance Department is to identify and demonstrate the rational behavior for the bank management in accordance with the best

international practices of corporate governance, thus achieving a balance between the interests of all related parties (Stakeholders) in addition to ensuring the protection of shareholders' rights, to be fully aware of the significant information, voting rights and participation in the decisions regarding the fundamental changes in the bank, which will have an impact on their investments. Moreover, to ensure full disclosure of all substantial information and fundamental events accurately, equally, transparently and on time.

### External Auditors

The bank assigns external auditors who meet the conditions stipulated in the Accounting and Auditing Profession Law, Including competence, reputation and necessary expertise. Their experience, competence and abilities must be corresponding with the volume and nature of the bank's activity. The External Auditors are appointed by the General Assembly based on the proposal of the Board of Directors and after the recommendation of the Audit and Compliance Committee. External Auditors are fully independent of the bank and its Board of Directors, they are neither shareholders nor members of the Board, and are not relative to any of Board of Directors, they also do not permanently engage in any technical, administrative or advisory tasks. External Auditors are also neutral in expressing opinions, their assignment is invulnerable to the intervention of the Board of Directors. The bank abides to the instructions of the Central Bank of Egypt concerning the rotation of External Auditors, moreover, the bank is committed to the present External Auditor's report regarding its Corporate Governance activities in accordance with the applicable governance and disclosure regulations. Such report is being presented to the General Assembly of shareholders.

# Risk Management





QNB ALAHLI has a robust risk management governance structure and framework that ensures a crucial balance between risk and reward.

# Risk Management

## Risk management within QNB ALAHLI is a key focus at all levels of the Bank.

QNB ALAHLI has a robust risk management governance structure and framework that ensures a crucial balance between risk and reward.

Risk is an integral part of our business and decision-making process. Risk management within QNB ALAHLI is a key focus at all levels of the Bank.

Risk works to identify, measure, monitor, control and manage risk at all levels and reports to senior management and the board of directors. As a result, QNB ALAHLI has a robust risk management governance structure and framework that ensures a crucial balance between risk and reward.

QNB ALAHLI's Risk Appetite Statement articulates the risk culture, governance and boundaries of QNB ALAHLI.

The Risk Appetite Statement provides a framework for QNB ALAHLI's approach towards risk-taking and is reviewed, reassessed and agreed alongside the bank's strategic and financial planning process.

Our risk profile and appetite are approved by the BOD and the Risk Committee then cascaded to every division, department and employee.

QNB ALAHLI ensures regulatory compliance in line with best risk management practices.

### Risk Identification, Monitoring and Control

The identification of principal risks is a process overseen by the Risk Division. The material risks are regularly reported to the Risk Committee (RC), together with a regular evaluation of the effectiveness of the risk-operating controls.

During 2023, Risk Division continued the efforts to build up a strong risk management framework. This framework consists of a comprehensive set of policies, standards, procedures and processes designed to identify, measure, monitor and mitigate and report risk in a consistent and effective manner.

We continue to improve our frameworks for risk identification to ensure timely early-warning indicators and decision making. This has resulted in effective control of the non-performing portfolio, operational risk losses, cyber and other fraud protections, preventions and exposure to market risk.

**“We continue to improve our frameworks for risk identification to ensure timely early-warning indicators and decision making.”**

### Liquidity Risk

QNB ALAHLI considers the prudent management of liquidity as essential in ensuring a sustainable and profitable business and in retaining the confidence of the financial markets as well as the Central Bank of Egypt.

Ultimate responsibility for structural liquidity management resides with the local ALCO in accordance with the preapproved policies by the board of directors, with day-to-day management being managed by the treasury.

The risk management oversight process through representation within the ALCO provide assurance that the bank resources are sufficient in amount and diversity. This allows for the accommodation of planned and unplanned increases in funding requirements routinely without material adverse impact on earnings or on the Bank's perception in the market.

### Stress Testing and Internal Capital Adequacy Assessment (ICAAP)

QNB ALAHLI intends to maintain sustainable funding and liquidity across the bank in order to withstand unforeseen macroeconomic headwinds and shocks. The ICAAP process is an important component of assessing capital adequacy of the bank, as well as providing a forward-looking assessment of QNB ALAHLI's ability to operate in a more stressed economic situation. The results of this process help us to determine and plan how to position the bank in the strongest possible way. Through this, we ensure that we maintain healthy risk metrics in line with our approved risk appetite and regulatory limits.

### Market Risk

The bank separates Market Risk Exposures into trading and non-trading portfolios, where Market Risk Exposures primarily relate to interest rate risk in the banking book and exchange rate risk that generally arise as a result of the Bank's day - to - day business activities. The bank manages its market risk via a comprehensive framework of limits that reflects a limited risk appetite. Oversight of the management of market risk is delegated by the BOD to the Bank's ALCO Committee.

**“The operational risk team in QNB ALAHLI will continuously challenge the businesses to assume greater accountability through identification, measurement, assessment and control of their own risks.”**

### Operational Risk

Operational risk frameworks are continually being enhanced and embedded with improved business continuity infrastructure and disaster recovery sites. Data quality and reporting on key risk indicators continue to improve as the frameworks evolve.

We aim to keep operational risk at the lowest level through applying best practices and complying with regulatory requirements as we are currently applying standardized measurement approach (SMA), in line with the Bank's business strategy. We Promote a Bank's wide operational risk awareness and management culture, further contributing to a process efficiency and efficacy.

A transparent governance structure is established and maintained, with clear roles and responsibilities, ensuring appropriate oversight and on-going review of the Operational Risk Management Framework. Risk governance is discussed at Operational Risk Committee where all risks and actions are routinely analyzed and scrutinized, and day-to-day activities and issues are assigned and resolved.

We made further significant improvements to our operational risk frameworks, reflecting the growing complexity of our business as it continues to expand locally, operational risk is giving a great focus on technology risks and invested in new tools to help build awareness. Our Operational Risk tools are aligned with international standards providing better analysis of all operational risk events and risks and their potential impact on the bank, customers, regulators, and reputation.

The key components of operational risk framework are RCSA (Risk & Control self-assessment), actions management and KRI's (Key Risk Indicators) which significantly enhance our capacity and ability to capture data, giving us a deeper and more comprehensive view of our risks.

According to bank management instructions, Operational Risk Department has taken all required precautions to ensure bank staff safety and business continuity during COVID-19 outbreak: (Distributing disinfectant Hand Gel, latex gloves ,Surgical masks in all Bank premises, replacing internal & external training by e-learning, Working with decreased staff (pregnant & chronic disease cases) and activating remote access protocol while applying all Information security aspects.

Also, under the initiative of Central Bank of Egypt & Federation of Egyptian Banks, QNB ALAHLI & Ministry of Health have organized many vaccination campaigns.

### Cyber Threats

Cyber Security Threats and incidents are rising worldwide. Cyber Security Risk is one of the top agenda items in executive boards across all industries.

In 2023 QNB ALAHLI successfully continued its strategic investment journey as part of the GRC program to protect the bank from constantly evolving sophisticated cyber-attacks.

The Information Security team consist of a number of experts in the cyber security field across all security domains who are considering and enforcing security controls at all phases (before, during, and after) any security incident to help effectively protect, monitor, detect, analysis, investigate and provide remediation recommendation as part of our cyber security core mission.

QNB ALAHLI has successfully maintained PCI-DSS re-certification. This demonstrates QNB's commitment in investing in all pillar people, process and technology following best practice to maintain highest level of security maturity levels across the bank to assure protection of customer information through all states (rest, transit and motion).

**“QNB ALAHLI continually invests in its defenses to protect the Bank from constantly evolving and increasingly sophisticated cyber attacks”**

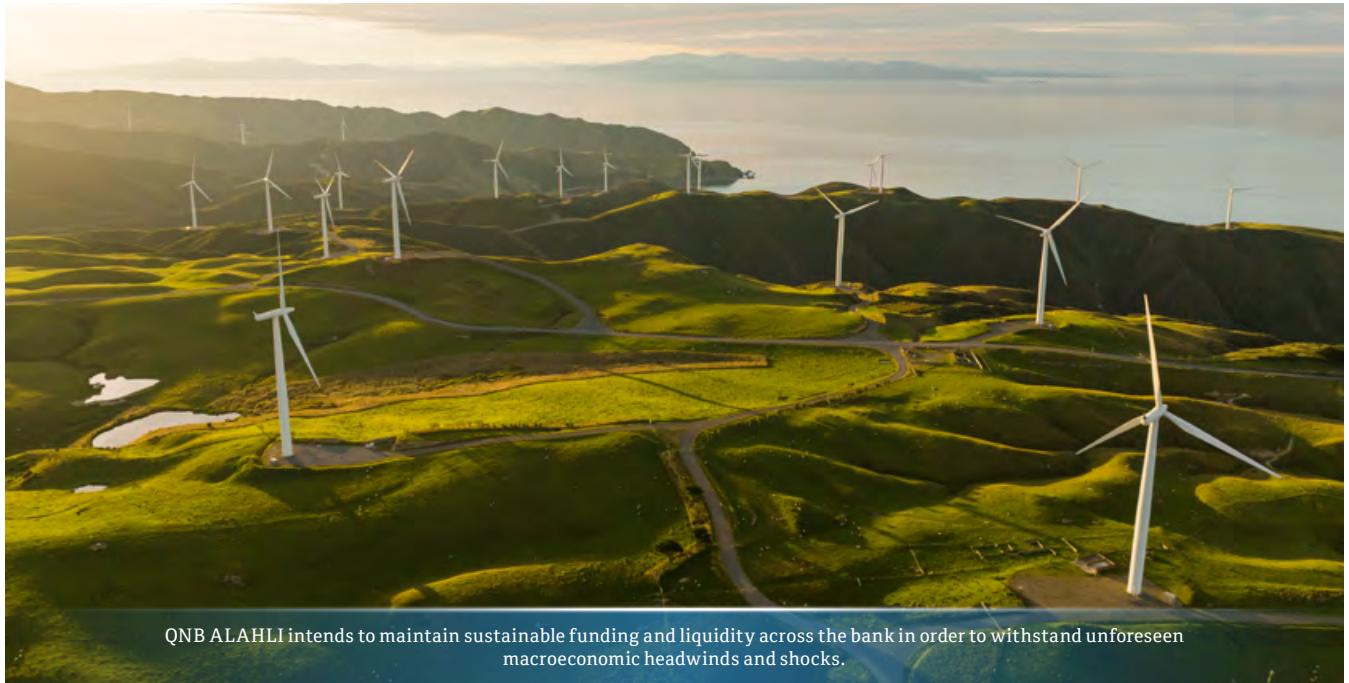
### Credit Risk

We manage credit risk through a framework of models, policies and procedures that measure and facilitate the management of credit risk. We ensure a strict segregation of duties between front-line transaction originators and the Credit Risk function as reviewers and analysts. Our credit exposure limits are decided based on a credit authorization framework.

The bank has an integrated process covering credit initiation, rating validation, analytics, approvals, credit administration and documentation, model risk validation controls, collateral management, and limits monitoring at multiple levels.

### Environmental and Social Risk

We integrate the environmental and social considerations in making the decisions for lending and managing the internal operations as QNB ALAHLI aims to achieve profit with purpose by applying the concept of sustainable finance and sustainable operations.



# QNB ALAHLI Compliance Division Structure

**QNB ALAHLI is committed to high ethical standards that produce long-term value for customers, shareholders, employees and the community,**

Independent Compliance division has been set on structure depending on six main arms which's financial crime compliance including AML/CTF, sanctions, anti-fraud, Regulatory Compliance and the Central Bank of Egypt relations review and Corporate Governance, Compliance Division identify, Monitor, and Assess any risks of non- Compliance and hence implementing & monitoring controls to mitigating any non-compliance risk across QNB ALAHLI.

QNB ALAHLI is committed to ensure that its activities are conducted in accordance with applicable banking rules, regulations, related laws, and ethical and best standards.

Monitoring Compliance is undertaken by the Compliance division, and it is monitored by the Audit & Compliance Committee, that has been delegated by the BOD to monitor Compliance risks.

## **QNB ALAHLI Compliance Division Strategy**

QNB ALAHLI is committed to high ethical standards that produce long-term value for customers, shareholders, employees, and the community besides focusing towards implementing more effective and dynamic compliance measures across the bank to ensure enhanced compliance monitoring and awareness aiming to disseminate a strong compliance culture through various initiatives. Therefore, we will ensure that the practices, activities, and staff are operating within the regulatory framework within the bank's policies and procedures.

## **The Compliance Framework**

QNB ALAHLI compliance division is a multi- dimensional function with strong practices which protect the bank from the risk of non-compliance with the regulations in frame of the AML/CTF Law and related instructions issued by the Central Bank of Egypt.

QNB ALAHLI compliance framework has ensured the review and updating of impacted policies and procedures to ensure compliance with the legislative changes.

Furthermore, the compliance with the code of ethics, and principles such as prudence and due care that ensure meeting the leading professional standards and alignment with QNB Group's vision, mission, and strategy regarding the following:

- > QNB ALAHLI has zero risk tolerance for AML/CTF.
- > No transactions or entering in new relations shall be accepted that fall outside laws or contrary to Code of Ethics.
- > Zero tolerance policy with misleading data, products, and service that non-compliant with laws and regulations.
- > No account shall be opened, or a business relationship be continued, or any transaction shall be executed without applying proper client due diligence/ know your customer.
- > Whistleblowing project, QNB ALAHLI's Compliance considers Whistleblowing as a top responsibility and a key element of its effective Compliance program, the whistleblowing right is granted to all QNB ALAHLI's employees which enables them to raise their concerns about the wrongdoings or violations they are aware of or have suspicions in -based on justified reasons- to minimize the bank's exposure to the risks like reputational, financial damage or noncompliance.

Whistleblowing Policy and Procedures were prepared in order to define Whistleblowing, who could blow the whistle, and the channels that could be utilized to whistleblow, including e-mail and the Whistle-blowing hot-line. The drafted policies and procedures concerning the same govern and guarantee the anonymity of the reporting staff.

## The Financial Crime Compliance Framework

QNB ALAHLI, through its Compliance Division, maintains an Anti-Money Laundering and Combating Terrorism Financing (AML/CFT) framework to fend off financial crimes and related corruption in its many forms. The framework outlines all the proper detection systems and controls designed to deter/illicit funds from flowing into the bank's system.

### **Combating Financial Crime, Know Your Customers (KYC) Policy, and Enhanced Due Diligence:**

- > Understanding and managing money laundering and terrorist financing risks in all bank area is crucial for QNB ALAHLI's AML program. On annual basis AML department assesses QNB ALAHLI AML risk based on the following factors (customer types, products, services, delivery channels, and geographical areas), aligning with the FATF Recommendations, this process considers the National Risk Assessment, inherent risks in business activities, and adapts controls accordingly. QNB ALAHLI tailors its AML risk assessment based on its risk appetite, customer base, and operational characteristics.
- > QNB ALAHLI has its own customer acceptance policy which is a set of guidelines and procedures to assess and decide whether to accept a customer or not. The customer acceptance policy aims to mitigate the risk of money laundering and terrorist financing. It typically involves due diligence measures such as verifying the customers identify, understanding the nature of their business and assessing the potential risks associated with the customer.
- > Entering new relation (onboarding) with High Risk / Sensitive Customers (such as, politically exposed persons, precious good dealers, nonprofit organization, .....etc.) which requires Compliance Division approval in order to assess this client's risk before staring new relations &/or sometimes before continuing relation.
- > QNB ALAHLI's Compliance assesses new and existing products and services from Compliance and AML/ CFT perspectives; and updates the bank's strategy and procedures on an ongoing basis to cover Compliance and AML/CFT risks.

### **AML/CFT transactions monitoring:**

Combating Money Laundering is practiced on both Head Office level & the branches level, due to the significant volume of banking transactions done through QNB ALAHLI's branches or its electronic channels, as well as the complexity of some products. QNB ALAHLI has an efficient automated tool for monitoring customer transactions that helps to identify & analyze the unusual patterns / suspicious behaviors among the customers, in addition to other tools and reporting channels initiated for an efficient risk mitigation process.

### **The Sanctions Compliance Framework**

The Compliance Division is keen to comply with international and local standards of sanctions policies in order to ensure full compliance with the sanctions policies set by the local regulator and international organizations, by screening the database of existing and new customers, in addition to monitoring all transfers, bank transactions and the continuous development and updating of sanctions program, which are considered one of the most important roles of the compliance division.

**“QNB ALAHLI continues its efforts to strengthen its sanctions programs to meet the growing challenges of sanctions regulations without disrupting customer service while ensuring that the bank’s reputation is enhanced.”**

The sanctions program contains strict and effective controls aimed at meeting regulatory requirements, taking into consideration the needs of customers, as well as ensuring effective protection against the bank's business exposure to the risks of terrorist financing and the proliferation of weapons of mass destruction, while achieving full compliance with sanctions programs.

# QNB ALAHLI Compliance Division Structure

*(Continued)*

## Fraud Monitoring:

Anti-Fraud team has currently joined Compliance division. QNB ALAHLI Anti-Fraud unit / Compliance division owns Fraud Policy and Fraud Risk Management Framework and detailed oversight of the end-to-end internal and external fraud control function. Anti-Fraud unit / Compliance division has full accountability for defining fraud management framework and performs the primary second line of defense role. The purpose is to manage the risk of fraud across QNB ALAHLI.

QNB ALAHLI Anti-Fraud team is engaged in the development or update of any internal processes, procedures, and policies to avoid any missing / Insufficient fraud control to the process.

## Roles and Responsibilities

**Ongoing follow up to ensure proper implementation of the Central Bank of Egypt new regulations and international laws:**

QNB ALAHLI's Compliance implemented an efficient follow up process to ensure new regulatory requirements are communicated to relevant stakeholders and ensure follow up completeness of actions taken to implement such regulation, furthermore, QNB ALAHLI implement onsite Compliance review assignments to provide objective assurance that bank's activities are complied with the Central Bank of Egypt regulations and laws.

In addition to report an evaluation on such implementation to the Audit & Compliance Committee on quarterly basis.

Furthermore, Compliance undertakes continues efforts to ensure the effective implementation of all FATCA requirements and enhance the relevant systems and controls, in addition to providing continuous training to the concerned stakeholders.

## Training Strategy:

QNB ALAHLI Compliance division is highly committed towards the implementation of training programs to help employees stay abreast of latest requirements and increases their productivity with less supervision, whilst ensuring that they are aware of their roles and responsibilities taking into account all the relevant laws, regulations and internal policies adopting with Group Compliance's Training Strategy & Programs for 2023 to ensure the spread of a Compliance culture and awareness of key risks and risk mitigation actions. Trainings include but are not limited to Compliance, AML/CFT, Sanctions, Fraud, KYC, special trainings concerning key regulatory requirements.

Also, QNB ALAHLI fostered a top-down compliance culture, by providing diverse learning options to employees by using a variety of training methods.

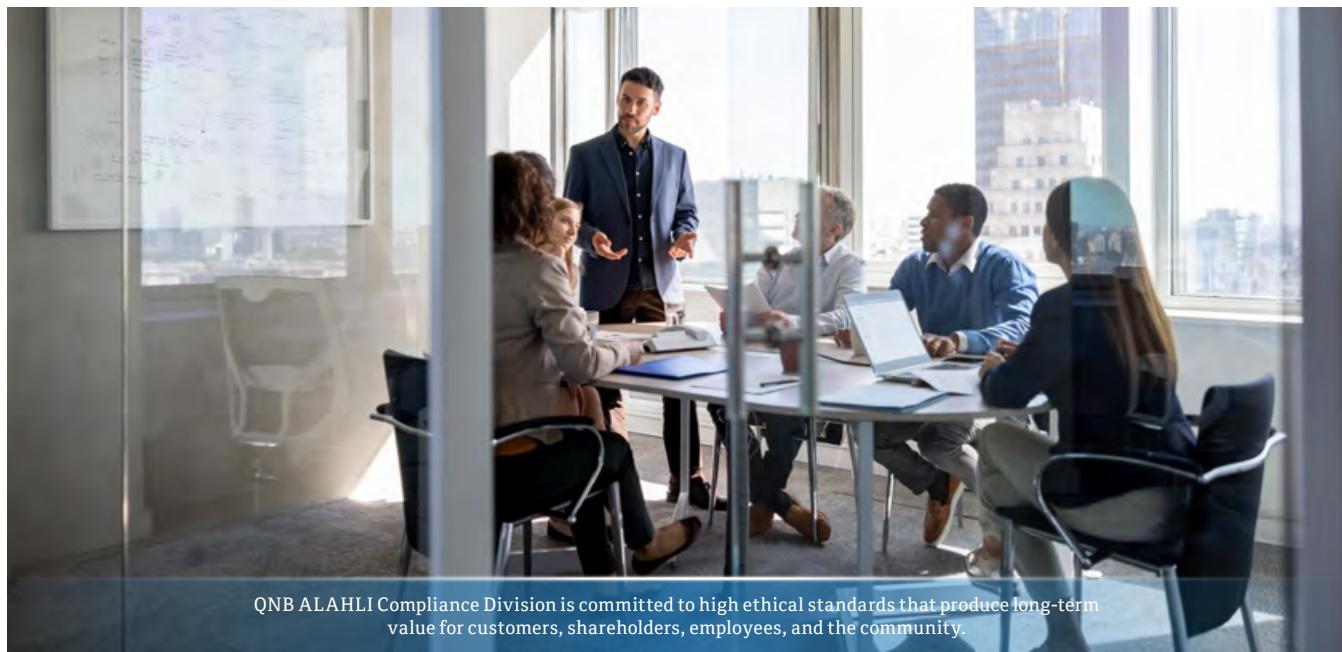
AML department start sending communication by email to QNB ALAHLI staff to highlight & emphasis on important AML tips to increase and refresh staff knowledge.

## QNB ALAHLI Compliance Division Plans and Continuous Enhancement

- > The continuous development of monitoring and reporting tools, including the relevant systems and applications to manage Compliance and AML/CFT risks.
- > Professional Certification which is an ongoing educational process to ensure the continuous professional development of Compliance staff and raise their levels of expertise.

## QNB ALAHLI Compliance Function Main Achievements:

- > Internal Control Over Financial Reporting (ICOFR) evaluation mission was finalized with a final clearance from the External Auditor and no reported findings.



# Internal Audit

**Our philosophy is to partner with the business, objectively influencing and challenging to facilitate the best results for the bank and its stakeholders.**

The Internal Audit Division (IAD) plays a vital role in evaluating the effectiveness of risks, controls, and governance frameworks, by performing a comprehensive and systematic program of independent audits. Our work supports the proper functioning of the bank, ensuring efficiency and effectiveness across our internal processes. It goes beyond financial risks and statements to consider wider issues such as reputation, risk awareness, growth, the environment, and employees' development.

We do this by providing our stakeholders with a mix of assurance and advisory services, reviewing our systems and processes by offering insight to support ongoing improvement. We have unrestricted authority to access all bank's records, documentation, systems, properties, and personnel.

Our philosophy is to partner with the business, objectively influencing and challenging to facilitate the best results for the bank and its stakeholders. Our audit staff are professionally qualified and hold globally recognized certifications.

Our team is composed of individuals with experience from leading financial institutions and audit firms. Our experience and ongoing professional development provide us with the required competencies to tackle the growing sophistication and challenges of 21<sup>st</sup> century banking. It is vital that the audit team possesses a level of understanding that is equal to the business. The Internal Audit Division adheres to the International Professional Practices Framework (IPPF) issued by the Institute of Internal Auditors (IIA), as well as Basel Committee recommendations and other leading standards. Under the IPPF, a qualified, independent assessor must conduct an external quality assessment of an internal audit activity at least once every five years.

This quality assurance was provided in 2023 when a leading independent audit firm conducted a comprehensive external quality assessment. This certified that we generally conform with the Standards and the IIA Code of Ethics. In addition, we continued performing an Internal Quality Assurance review to reconfirm Bank's continuous adherence to the IIA standards and Code of Ethics. The findings of external and internal assessments were presented to the QACC and GIAD along with the actions required to ensure full conformance with the standards.

## Assurance to key stakeholders and regulators

The Internal Audit division is headed by the Chief Internal Auditor (CIA), who reports to the Board of Directors, through the QNB ALAHILI Audit & Compliance Committee (QACC), thus ensuring the independence of the audit function. The CIA is nominated by the QACC and the remuneration of the internal audit division is also determined on the basis of the QACC's evaluation of the division's performance.

The Internal Audit function is responsible for audit and independent assurance covering all of the bank's divisions, branches, and subsidiaries.

## Our purpose is to provide:

- > An independent assurance service to the Board of Directors through the QACC on the effectiveness of the bank's governance, risk management and control processes.
- > Advice to management on governance, risks and controls.
- > Coverage and assurance to key regulatory authorities.

We maintain and promote the confidence of all our stakeholders – including the Board of Directors, regulators, and senior management – by executing all our tasks with consistent objectivity, rigor, and discipline, backed by a process of continuous improvement.

We give special concerns to the financial crime reviews in our audit processes to address growing concerns from regulators about financial crime. This has ensured that sound controls are in place and operating effectively, and all applicable regulatory requirements are adequately incorporated in our policy and procedures and implemented accordingly. We have devoted increased resources to this area and enhanced the depth of controls testing carried out as well as the scope of coverage.

In line with relevant regulations, we provide support for QNB ALAHILI subsidiaries.

In addition to sharing knowledge and best practice, we deliver training programs to raise control awareness and enhance risk culture and provide policy advice.

Tracking of audit recommendations and ensuring management implementation of agreed action plans to address that audit observations are facilitated using our Audit Management System.

Dashboards provide the QACC, QNB ALAHILI CEO, and Group Internal Audit Division (GIAD) with real-time information on open and overdue issues and highlight our follow-up activities. This information also apprises senior management and QACC on the implementation status of pending audit recommendations and is used as part of the bank-wide key performance indicators measure on the control environment. In addition, we report on total observations classified by risk category to senior management, and QACC on a quarterly basis.

# Internal Audit *(Continued)*

We continued to prioritize reviews required by regulators. This includes Financial Crime reviews (AML/CTF and Sanctions Risks) and user access management, IFRS9, treasury activities...etc.

We also enhanced our information technology and information security audit methodology. This is an integral part of our internal audit methodology and aims at ensuring the alignment of audit practices in the assessment of information and communication technology as well as information security risk. The methodology encompasses concepts and guidelines from global and regional stakeholders, such as ISACA, an international professional association focused on IT governance.

## Advisory services, insight, and analysis

The valuable insights we gain through our unbiased and objective analysis of our operations enables us to help the bank improve its systems and processes.

As an independent reviewer, we participate in the review of new and updated policies in an advisory capacity. The main objectives of the review are to ensure that the policies address and mitigate key business, IT, and regulatory risk factors. By utilizing the combined technical knowledge of the business and our experienced and certified IT auditors, our policies can be effectively benchmarked against industry best-practice.

We also supported the rollout of major IT projects by advising on key risks and controls. We continue to provide IT and information security with regular feedback and insight on the Business Continuity Management (BCM) process.

## Enhance the bank's governance framework

We continued to enhance the bank's governance framework related to internal audit function, as we optimized our internal audit processes, in line with the Basel Committee and the Committee of Sponsoring Organizations of the Treadway Commission (COSO) recommendations.

The audit team also ensured the effective implementation of the QNB Group international governance framework, with regards to the development and implementation of the annual audit plan including the audit universe and risk assessments as well as the audit methodology.

## Audit programs and techniques

We prioritized the emerging, higher risk areas and analytical processes focusing on key risks that were identified.

Other enhancements included:

- > Enhancing our audit programs and working papers of audit engagements to cover gaps and inadequacy of system-level controls.
- > Reviewing the adoption of IFRS 9.
- > Evaluating the internal control environment in accordance with the COSO requirements.



The Internal Audit will continue to keep a watchful eye on all emerging and systemic risks that have the potential to affect the performance of the bank.

## Promoting control awareness and risk culture

The importance of our internal audit services stems from our endeavors to add value to the bank by helping to build an informed risk culture, raising control awareness of the issues we face across the business on daily basis.

We ensure continuous improvement of QNB ALAHLI's risk management framework by highlighting emerging risks and placing emphasis on systemic issues related to the various processes that we audit. To support this initiative, we expanded our awareness program on key risks and controls for the newcomers and bank's managers across the bank. The training includes:

- > Basel Committee Three Lines of Control approach.
- > Overview of the key banking risks and the internal control framework and assurance structure.
- > Common and repeated audit findings covering respective functions and key processes.

## Promoting transparency

We believe that greater transparency brings more accountability and improved stakeholder confidence. For that reason, we continue to improve communication on our activities throughout the business. Final audit reports incorporating audit recommendations, management action plans and target dates for implementation are regularly issued to the management, the QNB ALAHLI CEO and the QACC. In addition, a quarterly report summarizing activities and outcomes is also issued and discussed with the QACC, and GIAD.

## Looking ahead

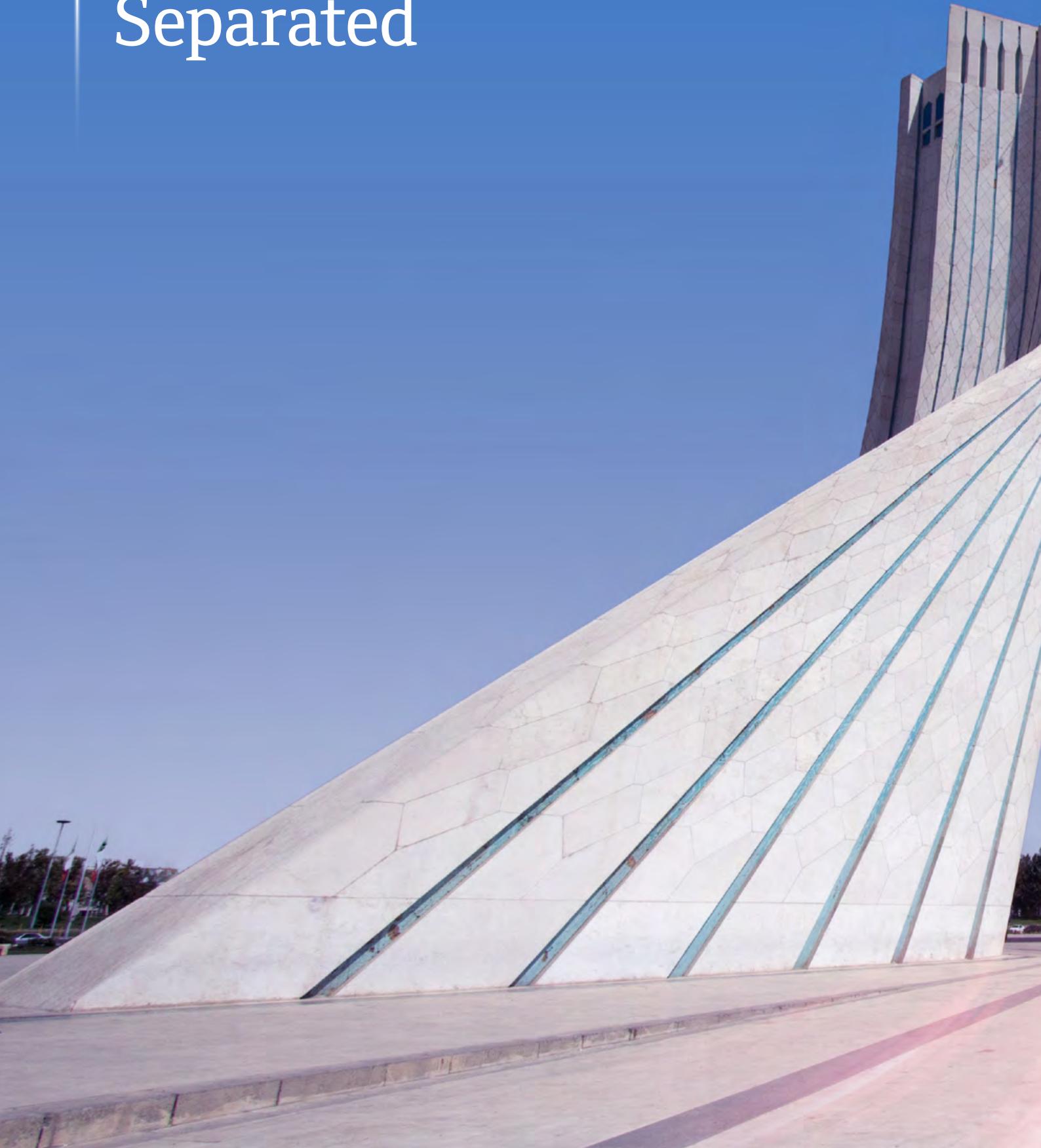
The accelerated use of digital channels by customers, increased transaction volumes, cyber security, and privacy, and focus on customer experience has resulted in the rapid evolution and growth of the QNB ALAHLI's ICT infrastructure. To remain relevant and continue adding value we have adapted and evolved our internal assurance approach in response to the major technology changes that are reshaping the demands on internal auditors.

In addition, we will continue to deepen and harmonize the coverage of financial crime risks across the bank to align with regulatory expectations.

We will continue to keep a watchful eye on all emerging and systemic risks that have the potential to affect the performance of the bank, ensuring the board and senior management are apprised of the details in a timely manner. As part of our ongoing commitment to developing our workforce, we will continue upgrading teammate plus audit tool.

In line with the importance of ESG, its disclosures and Bank's responsibility, we will review the best approach to incorporate ESG related review as part of the scope of our audits to ensure alignment with Group's ESG policies and initiatives, and regulatory requirements. We will continue to stay current with the developments and maturity of ESG programs in the Group and industry and to update our audit approach.

# Financial Statements - Separated





QNB ALAHLI delivered another year  
of strong financial performance

**AUDITORS' REPORT**  
**To the shareholders of QNB ALAHILI Bank (S.A.E)**

**Report on the Separate Financial Statements**

We have audited the accompanying separate financial statements of QNB ALAHILI Bank (S.A.E.) which comprise the separate financial position as at December 31, 2023 and the related separate statements of income, comprehensive income, changes in equity, and cash flows for the financial year then ended, and a summary of significant accounting policies and other explanatory notes.

**Management's Responsibility for Separate the Financial Statements**

These separate financial statements are the responsibility of Bank's management. Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with the rules of preparation and presentation of the banks' financial statements basis of recognition and measurement issued by Central Bank of Egypt on December 16, 2008 as amended by the regulations issued on February 26, 2019 and in light of the prevailing Egyptian laws and regulations, management responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the separate financial statements that are free from material misstatement, whether due to fraud or error; management responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

**Auditors' Responsibility**

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with the Egyptian Standards on Auditing and in the light of the prevailing Egyptian laws. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessment, the auditor considers internal control relevant to the bank's preparation and fair presentation of the separate financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the separate financial statements.

## **Opinion**

In our opinion, the separate financial statements referred to above present fairly, in all material respects, the separate financial position of QNB Al Ahly Bank (S.A.E) as of December 31, 2023, its separate financial performance and its separate cash flows for the year then ended, in accordance with the rules of preparation and presentation of the banks' financial statements basis of recognition and measurement issued by Central Bank of Egypt on December 16, 2008 as amended by the regulations issued on February 26, 2019 and in light of the prevailing Egyptian laws and regulations related to the preparation of these separate financial statements.

## **Report on Legal and Other Regulatory Requirements**

According to the information and explanations given to us during the financial year ended December 31, 2023 no contravention of the Central Bank and Banking Sector Law No. 194 of 2020.

The bank maintains proper books of accounts, which include all that is required by law and the statutes of the bank, the separate financial statements are in agreement thereto.

The financial information included in the Board of Directors' report which is prepared according to Law No. 159 of 1981 and its Executive Regulations and their amendments, is in agreement with the books of the bank insofar as such information is recorded therein.

## **Auditors**

### **Abdel Hadi Ibrahim**

Financial Regulatory Authority No.(395)

### **KPMG Hazem Hassan**

**Public Accountants & Consultants**

Cairo, 11 January 2023

### **Mohanad T. Khaled**

Fellow of ACCA

Fellow of ESAA

Fellow of ETS

R.A.A. 22444

FRA No. 375

### **BDO Khaled & Co.**

**Public Accountants & Consultants**

**QNB ALAHLI S.A.E**  
**Separate Statement of Financial Position**  
**As of 31 December 2023**  
 (All amounts are shown in Egyptian Pounds)

	Note	December 31, 2023	December 31, 2022
<b>Assets:</b>			
Cash and due from Central Bank of Egypt (CBE)	(16)	61,558,547,091	42,595,999,375
Due from banks	(17)	42,610,823,880	30,225,100,450
Treasury bills	(18)	152,105,446,740	67,814,297,699
Loans and credit facilities to banks	(19)	884,737,336	-
Loans and credit facilities to customers	(20)	252,467,782,728	216,590,580,220
Financial derivatives	(21)	-	23,578,000
<b>Financial Investments:</b>			
Fair value through other comprehensive income	(22)	16,292,961,610	15,780,960,730
Amortized cost	(22)	80,536,769,618	91,191,494,225
Fair value through profit or loss	(22)	101,198,551	73,975,416
Investments in subsidiaries	(23)	540,261,839	540,261,839
Intangible assets	(24)	477,474,366	341,252,070
Other assets	(25)	9,998,521,260	8,814,525,367
Deferred tax assets	(32)	313,607,221	21,930,119
Property and equipment	(26)	2,642,483,903	2,778,176,053
<b>Total assets</b>		<b>620,530,616,143</b>	<b>476,792,131,563</b>
<b>Liabilities and equity:</b>			
<b>Liabilities:</b>			
Due to banks	(27)	5,088,111,931	3,521,728,022
Customer deposits	(28)	530,118,813,705	407,066,800,830
Financial derivatives	(21)	6,264,722	22,954,635
Other loans	(29)	3,995,190,883	3,459,330,313
Other liabilities	(30)	9,244,749,175	5,694,921,568
Other provisions	(31)	1,299,276,603	970,787,533
Current income tax payable		5,480,510,017	2,909,208,842
Defined benefits obligation	(33)	595,997,416	565,184,100
<b>Total liabilities</b>		<b>555,828,914,452</b>	<b>424,210,915,843</b>
<b>Equity:</b>			
Issued and paid-up capital	(34)	10,774,114,830	10,774,114,830
Reserves	(35)	31,615,807,892	27,085,452,327
Profit for the year and retained earnings	(35)	22,311,778,969	14,721,648,563
<b>Total equity</b>		<b>64,701,701,691</b>	<b>52,581,215,720</b>
<b>Total liabilities and equity</b>		<b>620,530,616,143</b>	<b>476,792,131,563</b>

**Mohamed Bedeir**  
 Chief Executive Officer

**Ali Rashid Al-Mohannadi**  
 Chairman of the Board of Directors

The accompanying notes from (1) to (39) are an integral part of these Separate Financial Statements.  
 (Auditor's report attached).

**QNB ALAHLI S.A.E**  
**Separate Income Statement**  
**For the Year Ended 31 December 2023**  
 (All amounts are shown in Egyptian Pounds)

	Note	From January 01, 2023 To December 31, 2023	From January 01, 2022 To December 31, 2022
Interest on loans and similar income	(6)	76,742,486,077	43,621,211,566
Cost of deposits and similar expense	(6)	(46,360,249,587)	(24,043,433,819)
<b>Net interest income</b>		<b>30,382,236,490</b>	<b>19,577,777,747</b>
Fee and commission income	(7)	5,607,640,142	3,894,409,592
Fee and commission expense	(7)	(1,593,464,239)	(1,388,926,176)
<b>Net interest, fee and commission income</b>		<b>34,396,412,393</b>	<b>22,083,261,163</b>
Dividend income	(8)	335,092,482	256,533,743
Net trading income	(9)	597,437,852	435,795,998
Gain on financial investments	(22)	86,459,835	68,498,714
Impairment credit losses	(12)	(5,582,564,383)	(3,666,759,458)
Administrative expenses	(10)	(5,852,634,087)	(5,013,256,485)
Other operating revenues (expenses)	(11)	326,188,914	972,986,728
<b>Profit before income tax</b>		<b>24,306,393,006</b>	<b>15,137,060,403</b>
Income tax expense	(13)	(8,536,708,869)	(5,012,896,281)
<b>Net profit for the year</b>		<b>15,769,684,137</b>	<b>10,124,164,122</b>
Earnings per share	(14)	6.57	4.20

**Mohamed Bedeir**  
 Chief Executive Officer

**Ali Rashid Al-Mohannadi**  
 Chairman of the Board of Directors

**QNB ALAHLI S.A.E**  
**Separate Statement of Comprehensive Income**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

	<b>From January 01, 2023 To December 31, 2023</b>	<b>From January 01, 2022 To December 31, 2022</b>
Net profit for the year	15,769,684,137	10,124,164,122
<b>Other comprehensive income items that will not be reclassified to the Profit or Loss:</b>		
Net change in fair value of investments in equity instruments measured at fair value through other comprehensive income	332,776,563	662,719,522
Tax impact related to other comprehensive income that will not be reclassified to the profit or loss	(73,275,835)	(139,138,550)
Amount transferred to retained earning, net of tax	(19,961,016)	-
<b>Other comprehensive income items that is or may be reclassified to the profit or loss:</b>		
Net change in fair value of debt instruments measured at fair value through other comprehensive income	(1,396,049,269)	(710,984,776)
Tax impact related to other comprehensive income that will be reclassified to the profit or loss	274,772,291	44,660,988
Expected credit loss for fair value of debt instruments measured at fair value through other comprehensive income	375,571	228,872
<b>Total other comprehensive income items for the year, net of tax</b>	<b>(881,361,695)</b>	<b>(142,513,944)</b>
<b>Total comprehensive income for the year, net of tax</b>	<b>14,888,322,442</b>	<b>9,981,650,178</b>

The accompanying notes from (1) to (39) are an integral part of these Separate Financial Statements.

**QNB ALAHLI S.A.E**  
**Separate Statement of Changes in Equity**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

	<b>Issued and Paid Up Capital</b>	<b>Legal Reserve</b>	<b>General Reserve</b>	<b>Special Reserve</b>	<b>Capital Reserve</b>	<b>Fair Value Reserve</b>
<b>December 31, 2022</b>						
Balance at 1 January 2022	10,774,114,830	2,418,770,935	19,533,050,946	12,856,666	29,147,135	379,822,282
Transfer to reserves and retained earnings	-	371,945,658	4,446,125,174	-	13,124,486	-
Dividend distributions for year 2021	-	-	-	-	-	-
Net change in other comprehensive income	-	-	-	-	-	(142,513,944)
Net profit for the year	-	-	-	-	-	-
Transfer from general banking risk reserve	-	-	-	-	-	-
<b>Balance at 31 December 2022</b>	<b>10,774,114,830</b>	<b>2,790,716,593</b>	<b>23,979,176,120</b>	<b>12,856,666</b>	<b>42,271,621</b>	<b>237,308,338</b>
<b>December 31, 2023</b>						
Balance at 1 January 2023	10,774,114,830	2,790,716,593	23,979,176,120	12,856,666	42,271,621	237,308,338
Transfer to reserves and retained earnings	-	506,169,256	4,905,392,798	-	779,000	-
Dividend distributions for year 2022	-	-	-	-	-	-
Net change in other comprehensive income	-	-	-	-	-	(861,400,679)
Reclassification of the net change in fair value of equity instruments upon derecognition	-	-	-	-	-	(19,961,016)
Net profit for the year	-	-	-	-	-	-
Transfer from general banking risk reserve	-	-	-	-	-	-
<b>Balance at 31 December 2023</b>	<b>10,774,114,830</b>	<b>3,296,885,849</b>	<b>28,884,568,918</b>	<b>12,856,666</b>	<b>43,050,621</b>	<b>(644,053,357)</b>

	<b>General Banking Risk Reserve</b>	<b>General Risk Reserve</b>	<b>Retained Earnings</b>	<b>Net Profit for the Year</b>	<b>Total</b>
<b>December 31, 2022</b>					
Balance at 1 January 2022	153,028,333	21,453,923	4,429,291,439	7,300,178,377	<b>45,051,714,866</b>
Transfer to reserves and retained earnings	-	-	16,833,735	(4,848,029,053)	-
Dividend distributions for year 2021	-	-	-	(2,452,149,324)	<b>(2,452,149,324)</b>
Net change in other comprehensive income	-	-	-	-	<b>(142,513,944)</b>
Net profit for the year	-	-	-	10,124,164,122	<b>10,124,164,122</b>
Transfer from general banking risk reserve	(151,359,267)	-	151,359,267	-	-
<b>Balance at 31 December 2022</b>	<b>1,669,066</b>	<b>21,453,923</b>	<b>4,597,484,441</b>	<b>10,124,164,122</b>	<b>52,581,215,720</b>
<b>December 31, 2023</b>					
Balance at 1 January 2023	1,669,066	21,453,923	4,597,484,441	10,124,164,122	<b>52,581,215,720</b>
Transfer to reserves and retained earnings	-	-	1,924,025,581	(7,336,366,635)	-
Dividend distributions for year 2022	-	-	-	(2,787,797,487)	<b>(2,787,797,487)</b>
Net change in other comprehensive income	-	-	-	-	<b>(861,400,679)</b>
Reclassification of the net change in fair value of equity instruments upon derecognition	-	-	19,961,016	-	-
Net profit for the year	-	-	-	15,769,684,137	<b>15,769,684,137</b>
Transfer from general banking risk reserve	(623,794)	-	623,794	-	-
<b>Balance at 31 December 2023</b>	<b>1,045,272</b>	<b>21,453,923</b>	<b>6,542,094,832</b>	<b>15,769,684,137</b>	<b>64,701,701,691</b>

The accompanying notes from (1) to (39) are an integral part of these Separate Financial Statements.

**QNB ALAHLI S.A.E**  
**Separate Statement of Cash Flow**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

	Note	December 31, 2023	December 31, 2022
<b>Cash flows from operating activities</b>			
Profit before tax		24,306,393,006	15,137,060,403
<b>Adjusted by:</b>			
Property and Equipment depreciation and Intangible assets amortization	(10)	471,049,492	436,131,358
Impairment credit losses	(12)	5,582,564,383	3,666,759,458
Loans written off during the year		(4,619,748,983)	(1,009,401,277)
Recovery from loans previously written off		74,208,693	43,892,980
Net formed / (reversed) other provisions		189,033,211	437,571,236
Utilized provisions other than loans provision		(1,260,578)	(11,672,128)
Translation differences of other provisions in foreign currencies		140,716,437	37,219,404
Translation differences of other Financial assets provisions in foreign currencies other than loans provision		12,402,515	10,130,925
Translation differences resulting from monetary foreign currency investments		(1,099,855,905)	(1,424,836,551)
Amortization of premium / discount for bonds		(1,548,118,287)	(1,690,921,461)
(Gain) on sale of Property and Equipment		(9,666,000)	(779,000)
Dividend income	(8)	(335,092,482)	(256,533,743)
Gain on financial investments	(22)	(86,459,835)	(68,498,714)
<b>Operating profits before changes in assets and liabilities resulting from operating activities</b>		<b>23,076,165,667</b>	<b>15,306,122,890</b>
<b>Net decrease / increase in assets and liabilities</b>			
Due from banks		(18,323,666,885)	(15,747,054,457)
Treasury bills		(93,442,398,899)	(20,275,324,969)
Loans and credit facilities to Banks		(886,408,881)	-
Loans and credit facilities to customers		(36,815,189,774)	(44,632,745,294)
Financial derivatives		6,888,087	(11,764,615)
Financial investment recognized at fair value through profit or loss		(27,223,135)	18,574,216
Other assets		(1,186,839,907)	(1,354,459,611)
Due to banks		1,566,383,909	63,040,275
Customer deposits		123,052,012,875	110,826,929,647
Other liabilities		3,447,080,163	1,415,745,605
Defined benefits obligation		30,813,316	21,647,968
Income tax paid		(6,055,588,340)	(3,905,439,541)
<b>Net cash flows used in / resulting from operating activities (1)</b>		<b>(5,557,971,804)</b>	<b>41,725,272,114</b>
Cash flows from investing activities			
Acquisition of Property and Equipment and Intangible assets		(471,596,452)	(512,399,020)
Proceeds from sale of Property and Equipment		9,682,814	1,031,109
Proceeds from financial investments other than held for trading investments		45,163,034,003	19,429,281,321
Acquisition of financial investments other than held for trading investments		(32,121,274,058)	(32,847,575,674)
Dividends received		334,092,481	41,812,093
<b>Net cash flows resulting from / used in investing activities (2)</b>		<b>12,913,938,788</b>	<b>(13,887,850,171)</b>

The accompanying notes from (1) to (39) are an integral part of these Separate Financial Statements.

**QNB ALAHLI S.A.E**  
**Separate Statement of Cash Flow**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

<b>Cash flows from financing activities</b>			
Other loans	535,860,570		1,022,584,451
Dividends paid	(2,685,050,043)		(2,379,275,593)
<b>Net cash flows used in financing activities (3)</b>	<b>(2,149,189,473)</b>		<b>(1,356,691,142)</b>
<b>Net increase in cash and cash equivalents during the year (1+2+3)</b>	<b>5,206,777,511</b>		<b>26,480,730,801</b>
Cash and cash equivalents at the beginning of the year	43,839,393,544		17,358,662,743
<b>Cash and cash equivalents at the end of the year</b>	<b>(36)</b>	<b>49,046,171,055</b>	<b>43,839,393,544</b>
Cash and cash equivalents at end of the year are represented in :			
Cash and due from Central Bank of Egypt	(16)	61,558,547,091	42,595,999,375
Due from banks	(17)	42,660,349,493	30,239,210,244
Treasury bills		153,436,872,353	67,847,716,023
Balances with Central Bank of Egypt (mandatory reserve)		(55,539,436,865)	(37,215,769,980)
Treasury bills with maturity more than 3 months		(153,070,161,017)	(59,627,762,118)
<b>Cash and cash equivalents at end of the year</b>		<b>49,046,171,055</b>	<b>43,839,393,544</b>

The accompanying notes from (1) to (39) are an integral part of these Separate Financial Statements.

**QNB ALAHLI S.A.E**  
**Statement of profit Distribution proposal**  
**For the Year Ended 31 December 2023**  
 (All amounts are shown in Egyptian Pounds)

	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Net year's profits (from income statement)	15,769,684,137	10,124,164,122
<b>Deduct/Add</b>		
Profits of sale fixed assets transferred to capital reserve	(9,666,000)	(779,000)
Change in General Banking Risk Reserve	623,794	151,359,267
Item transferred to retrained earnings	19,961,016	-
<b>Distributable years net profits</b>	<b>15,780,602,947</b>	<b>10,274,744,389</b>
<b>Add</b>		
Beginning balance of retained earnings	6,521,510,022	4,446,125,174
<b>Total</b>	<b>22,302,112,969</b>	<b>14,720,869,563</b>

**To be distributed as follows:**

Statutory reserve	788,000,907	506,169,256
General reserve	8,257,672,449	4,905,392,798
shareholders' Dividends	3,232,234,449	1,616,117,225
Employees' profit share	1,595,306,685	1,057,772,118
Remuneration for board members	13,420,000	11,160,700
Banking System Support and Development Fund*	157,806,029	102,747,444
Retained earnings carried forward	8,257,672,450	6,521,510,022
<b>Total</b>	<b>22,302,112,969</b>	<b>14,720,869,563</b>

\*According to Article 178 of the Central Bank and Banking System's Law No. 194 for year 2020, to deduct an amount not exceeding %1 of the distributable year's net profits for the benefit of the Support and Development the Banking System Fund.

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### **1. Background:**

QNB ALAHLI "S.A.E" ("The Bank") was incorporated as an investment and commercial bank on April 13, 1978, in accordance with the provisions of the Investment Law no 43 of 1974 and its executive regulations and the amendments thereon. The Bank provides all banking services related to its activity, through its Head Office located in 5 Champion Street - Downtown - Cairo and its 234 branches served by 7,209 staff at the date of the financial statements. The Bank is listed on the Egyptian Stock Exchange (EGX).

These Financial statements were approved by the Board of Directors on January 11, 2024.

#### **2. Summary of significant accounting policies:**

##### **2.1 Basis of preparation of the separate financial statements**

These separate financial statements have been prepared in accordance with the instructions of the Central Bank of Egypt (CBE) rules approved by its Board of Directors on December 16, 2008; and as per IFRS 9 "Financial Instruments" in accordance with the instructions of the Central Bank of Egypt (CBE) dated February 26, 2019.

The separate and consolidated financial statements of the Bank and its subsidiaries have been prepared in accordance with the instructions of the Central Bank of Egypt (CBE) rules, the affiliated companies are entirely included in the consolidated financial statements and these companies are the companies that the Bank - directly or indirectly has more than half of the voting rights or has the ability to control the financial and operating policies, regardless of the type of activity, the Bank's consolidated financial statements can be obtained from the Bank's management. The Bank accounts for investments in subsidiaries and associate companies in the separate financial statements at cost minus impairment loss.

The separate financial statements of the Bank should be read with its consolidated financial statements, for the Year ended on December 31, 2023 to get complete information on the Bank's financial position, income statements, cash flows and change in shareholders equity.

##### **2.2 Accounting for Investments in subsidiaries and associates**

Investments in subsidiaries and associates are presented in the attached separate financial statements using the cost method which represents the bank's direct share ownership and not according to the business results and the net assets of the investees. And the consolidated financial statements provide a wider understanding for the consolidated financial position, business results and the consolidated cash flows for the bank and its subsidiaries (The Group), including the bank's share in the net assets of its associate companies.

###### **2.2.1 Investments in subsidiaries**

Subsidiaries are entities (including Special Purposes Entities / SPEs) which the bank exercises direct or indirect control over its financial and operating policies in order to get benefits from its activities and usually have an ownership share of more than half of its voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered in assessing whether the bank has the control over its investees.

###### **2.2.2 Investments in associates**

Associates are entities over which the bank exercises significant influence directly or indirectly, but without exercising control or joint control, where the bank holds 20% to 50% of voting rights in the associate.

The purchase method is used to account for the bank's purchases of subsidiaries and associates when they are initially recognized; the acquisition date is the date on which the acquirer obtains control or significant influence of acquiree "subsidiary or associate". According to the purchase method, the investments in subsidiaries and associates are initially recognized at cost (which may be incorporated goodwill). The acquisition cost represents the fair value of the consideration given in addition to the other acquisition related costs.

In business combination achieved in stages, and business combination achieved through more than one transaction, is then dealing with every transaction of such transactions that separately on the basis of the acquisition consideration and fair value information at the date of each transition until the date where the control is achieved.

The investments in subsidiaries and associates are subsequently accounted for using the cost method on the separate financial statements. According to the cost method; investments are recognized at acquisition cost less any impairment losses in value, if any. Dividends are recognized as revenue in the separate income statement when they are declared and the bank's right to collect them has been established.

##### **2.3 Segment reporting**

An operating segment is a group of assets and operations providing products or services whose risks and benefits are different from those associated with products or services provided by other operating segments. A geographical segment provides products or services within a specific economic environment characterized by risks and benefits different from those related to other geographical segments operating in a different economic environment.

The Bank is divided into two main business lines, which are corporate banking and retail banking. In addition, a corporate center acts as a central funding department for the bank's core businesses. The dealing room, proprietary activity and other non-core businesses are reported under the corporate banking business line.

For the purpose of preparation of segment reporting by geographical region, segment profit or loss and assets and liabilities are presented based on the location of the branches. Given that the bank does not have any entity abroad, and unless otherwise stated in a specific disclosure, all equity and debt instruments of the bank issued by foreign institutions and credit facilities granted to foreign counterparties are reported based on the location of the domestic branch where such assets are recorded.

##### **2.4 Foreign currency translation**

###### **2.4.1 Functional and presentation currency**

The separate financial statements of the bank are presented in the Egyptian pound which is the bank's functional and presentation currency.

###### **2.4.2 Transactions and balances in foreign currencies**

The Bank maintains its accounting records in Egyptian pounds. Transactions in foreign currencies during the period are translated into the Egyptian pounds using the exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are re-translated at end of reporting Year at the exchange rates then prevailing. Foreign exchange gains and losses resulting from settlement and translation of such transactions and balances are recognized in the income statement and reported under the following line items:

- Net trading income from held for trading assets and liabilities;
- Other operating revenues (expenses) from the remaining assets and liabilities;
- Investments in equity instrument recognized at fair value through other comprehensive income in equity.

# **QNB ALAHLI S.A.E**

## **Notes to the Separate Financial Statement**

### **For the Year Ended 31 December 2023**

(All amounts are shown in Egyptian Pounds)

Changes in the fair value of investments in debt instruments; which represent monetary financial instruments, denominated in foreign currencies and classified as FVTOCI assets are analyzed into differences resulting from changes in the amortized cost of the instrument, differences resulting from changes in the applicable exchange rates and differences resulting from changes in the fair value of the instrument. Differences resulting from changes in the amortized cost are recognized and reported in the income statement in "Interest on loans and similar income" whereas differences resulting from changes in foreign exchange rates are recognized and reported in "Other operating revenues (expenses)". The remaining differences resulting from changes in fair value are recognized in equity and accumulated in the "Fair value reserve" in Other Comprehensive Income.

Valuation differences arising on the measurement of non-monetary items at fair value include gains or losses resulting from changes in foreign currency exchange rates used to translate those items. Total fair value changes arising on the measurement of equity instruments classified as at fair value through the profit or loss are recognized in the income statement, whereas total fair value changes arising on the measurement of equity instruments classified as FVTOCI are recognized directly in equity in the "Fair value revaluation reserve" in Other comprehensive income.

#### **2.5 Financial assets**

Financial assets classified as amortized cost, fair value through other comprehensive income (FVTOCI) and fair value through profit or loss (FVTPL). The classification depends on the business model of the financial assets that are managed with its contractual cash flow and is determined by management at the time of initial recognition.

##### **2.5.2.1 Financial assets classified as amortized cost**

The financial asset is retained in the business model of financial assets held to collect contractual cash flow. The objective from this business model is to collect contractual cash flow which represented in principal and interest. The sale is an exceptional event for the purpose of this model and under the terms of the standard represented in following:

- Significant deterioration for the issuer of financial instrument;
- Lowest sales in terms of rotation and value;
- A clear and reliable documentation process for the justification of each sale and its conformity with the requirements of the standard.

##### **2.5.2.2 Financial assets classified as fair value through other comprehensive income**

The financial asset is retained in the business model of financial assets held to collect contractual cash flows and sales. Held to collect contractual cash flows and sales are integrated to achieve the objective of the model. Sales are high in terms of turnover and value as compared to the business model retained for the collection of contractual cash flows.

##### **2.5.2.3 Financial assets classified as fair value through profit or loss**

The financial asset is held in other business models including trading, management of financial assets at fair value, maximization of cash flows through sale.

The objective of the business model is not to retain the financial asset for the collection of contractual or retained cash flows for the collection of contractual cash flows and sales. Collecting contractual cash flows is an incidental event for the objective of the model.

The characteristics of the business model are as follows:

- Structuring a set of activities designed to extract specific outputs;
- Represents a complete framework for a specific activity (inputs - activities - outputs);
- One business model can include sub-business models.

#### **2.6 Offsetting of financial assets and financial liabilities**

Financial assets and liabilities are offset when the bank has a legally enforceable right to offset the recognized amounts and it intends to settle these amounts on a net basis, or realize the asset and settle the liability simultaneously.

#### **2.7 Financial derivatives and hedge accounting**

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently measured at fair value. Fair values are determined based on quoted market prices in active markets, including recent market transactions, or valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are recognized as assets when their fair value is positive and as liabilities when their fair value is negative.

Embedded derivatives, such as the conversion option in a convertible bond, are treated as separate derivatives if they meet the definition of a financial instruments, and when their economic characteristics and risks are not closely related to those of the host contract, provided that the host contract is not classified as at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognized in the income statement "Net trading income" unless the bank chooses to designate the hybrid contract as a whole as at fair value through profit or loss.

The timing of recognition in profit or loss, of any gains or losses arising from changes in the fair value of derivatives, depends on whether the derivative is designated as a hedging instrument, and the nature of the item being hedged. The parent bank designates certain derivatives as:

- Hedging instruments of the risks associated with fair value changes of recognized assets or liabilities or firm commitments (fair value hedge);
- Hedging of risks relating to future cash flows attributable to a recognized asset or liability or a highly probable forecast transaction (cash flow hedge).

Hedge accounting is used for derivatives designated in a hedging relationship when the following criteria are met. At the inception of the hedging relationship, the bank documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the bank documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### **2.7.1 Fair value hedge**

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognized immediately in the profit or loss, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The effective portion of changes in the fair value of the interest rate swaps and the changes in the fair value of the hedged item attributable to the hedged risk are recognized in profit or loss. Additionally, interest differential on interest rate swaps is recognized in profit or loss as part of "Net interest income" line item in the income statement. Any ineffectiveness is recognized in profit or loss in "Net trading income".

When the hedging instrument no longer qualifies for hedge accounting, the adjustment to the carrying amount of a hedged item, measured at amortized cost, arising from the hedged risk is amortized to profit or loss from that date to maturity of the asset using the effective interest method. Adjustment to the carrying amount of a hedged equity instrument that has been deferred in equity remains in equity until the asset is derecognized.

#### **2.7.2 Cash flow hedge**

The effective portion of changes in the fair value of derivatives designated and effective for cash flow hedge is recognized in equity while changes in fair value relating to the ineffective portion is recognized immediately in the income statement in "Net trading income".

Amounts accumulated in equity are transferred to income statement in the relevant periods when the hedged item affects the income statement. The effective portion of changes in fair value of interest rate swaps and options are reported in "Net trading income".

When a hedging item expires, or is sold or if hedging instrument no longer qualifies for hedge accounting requirements, gains or losses that have been previously accumulated in equity remain in equity and are only recognized in profit or loss when the forecast transaction ultimately occurs. If the forecast transaction is no longer expected to occur, any related cumulative gain or loss on the hedging instrument that has been recognized in equity shall be reclassified immediately to profit or loss.

#### **2.7.3 Derivatives that do not qualify for hedge accounting**

Where a derivative instrument does not qualify for hedge accounting, changes in fair value of that derivative and related interest are recognized immediately in the income statement in "Net trading income" line item. However, gains or losses arising from changes in fair value of derivatives that are managed in conjunction with financial assets or financial liabilities, designated upon initial recognition at fair value through profit or loss, are included in "Net income from financial instruments designated upon initial recognition as at fair value through profit or loss".

#### **2.8 Interest income and expense**

Interest income and expense on all interest-bearing financial instruments are recognized in "Interest income" and "Interest expense" line items in the income statement using the effective interest rate method.

The effective interest rate is a method of calculating the amortized cost of a debt instrument whether a financial asset or a financial liability and of allocating its interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial debt instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability on initial recognition. When calculating the effective interest rate, the bank estimates the future cash flows, considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Interest income on loans is recognized on an accrual basis except for the interest income on non-performing loans, which ceases to be recognized as revenue when the recovery of interest or principle is in doubt.

Interest income on non-performing or impaired (Stage 3) loans and receivables ceases to be recognized in profit or loss and is rather recorded off-balance sheet in statistical records. Interest income on these loans is recognized as revenue on a cash basis as follows:

1- For retail loans, personal loans, small and medium business loans, real estate loans for personal housing and small loans for businesses, when interest income is collected and after recovery of all arrears.

2- For corporate loans, interest income is recognized on a cash-basis after the bank collects 25% of the rescheduled installments and provided these installments continue to be paid for at least one year.

If a loan continues to be performing thereafter, interest accrued on the principal then outstanding starts to be recognized as revenues. Interest that is marginalized prior to the date when the loan becomes performing is not recognized in the profit or loss except when the total balance of loan, prior to that date, is paid in full.

#### **2.9 Fees and commission income**

Fees charged for servicing a loan or facility that is measured at amortized cost, are recognized as revenue as the service is provided. Fees and commissions on non-performing or impaired loans or receivables cease to be recognized as income and are rather recorded off balance sheet. These are recognized as revenue - on a cash basis - only when interest income on those loans is recognized in profit or loss, at which time, fees and commissions that are an integral part of the effective interest rate of a financial asset are treated as an adjustment to the effective interest rate of that financial asset.

Commitment fees received by the bank to originate a loan are deferred if it is probable that the bank will enter into a specific lending arrangement and are regarded as a compensation for an ongoing involvement with the acquisition of the financial instrument and recognized as an adjustment to the effective interest rate. If the commitment expires without the bank making the loan, the fees are recognized as revenue on expiry.

Loan syndication fees received by the bank are recognized as revenue when the syndication has been completed, only if the bank arranges the loan and retains no part of the loan package for itself (or retains a part at the same effective interest rate for comparable risk as other participants).

Fees and commissions that are earned on negotiating or participating in the negotiation of a transaction in favor of another entity, such as arrangements for the allotment of shares or another financial instrument or acquisition or sale of an enterprise on behalf of a client, are recognized as revenue when the transaction has been completed. Administrative consultations and other service fees are usually recognized as revenue on a straight-line basis over the period in which the service is rendered. Fees from financial planning management and custodian services provided to clients over long periods are usually recognized as revenue on a straight-line basis over the period in which these services are rendered.

#### **2.10 Dividends income**

Dividend income on investments in equity instruments and similar assets is recognized in the income statement when the bank's right to receive payment is established.

#### **2.11 Purchase and resale agreements and sale and repurchase agreements (repos and reverse repos)**

Financial instruments sold under repurchase agreements are not derecognized from the statement of financial position and cash receipts are shown in liability side in the statement of financial position.

#### **2.12 Impairment of financial assets**

The Bank reviews all its financial assets except for financial assets that are measured at fair value through profit or loss to assess the extent of impairment as described below.

# **QNB ALAHLI S.A.E**

## **Notes to the Separate Financial Statement**

### **For the Year Ended 31 December 2023**

(All amounts are shown in Egyptian Pounds)

**Financial assets are classified at three stages at each reporting date:**

- Stage 1 : Financial assets that have not experienced a significant increase in credit risk since the date of initial recognition, and the expected credit loss is calculated for 12 months.
- Stage 2 : Financial assets that have experienced a significant increase in credit risk since the initial recognition or the date on which the investments are made, and the expected credit loss is calculated over the life of the asset.
- Stage 3 : Impairment of financial assets whose expected credit loss is to be recognized over the life of the asset on the basis of the difference between the carrying amount of the instrument and the present value of expected future cash flows.

Credit losses and impairment losses on the value of financial instruments are measured as follows:

The low risk financial instrument is classified at initial recognition in the first stage and credit risk is monitored continuously by the Bank's credit risk management.

If it is determined that there has been a significant increase in credit risk since the initial recognition, the financial instrument is transferred to the second stage where it is not yet considered impaired at this stage.

➢ If there are indicators of impairment of the financial instrument, it is transferred to the third stage.

➢ The financial assets created or acquired by the Bank and include a high credit risk ratio for the Bank's low risk financial assets are recognized on the initial recognition of the second stage directly and therefore the expected credit losses are measured on the basis of expected credit losses over the life of the asset.

#### **2.12.2.1 Significant increase in credit risk**

The Bank considers that the financial instrument has experienced a significant increase in the credit risk when one or more of the following quantitative and qualitative criteria, as well as the factors relating to default, have been met.

#### **2.12.2.2 Quantitative factors**

When the probability of default over the remaining life of the instrument is increased from the date of the financial position compared to the probability of default over the remaining life expected at initial recognition in accordance with the Bank's acceptable risk structure.

#### **2.12.2.3 Qualitative Factors**

##### **Retail loans,micro and small businesses**

If the borrower encounters one or more of the following events:

- The borrower submits a request to convert short-term to long-term payments due to negative effects on the borrower's cash flows.
- Extension of the deadline for repayment at the borrower's request.
- Frequent Past dues over the previous 12 months.
- Future adverse economic changes affecting the borrower's future cash flows.

##### **Corporate loans and Medium businesses**

If the borrower has a follow-up list and / or financial instrument faced one or more of the following events:

- A significant increase in the rate of return on the financial asset as a result of increased credit risk.
- Significant negative changes in the activity and physical or economic conditions in which the borrower operates.
- Scheduling request as a result of difficulties facing the borrower.
- Significant negative changes in actual or expected operating results or cash flows.
- Future economic changes affecting the borrower's future cash flows.
- Early indicators of cash flow / liquidity problems such as delays in servicing creditors / business loans.
- Cancellation of a direct facility by the bank due to the high credit risk of the borrower.

##### **Nonpayments**

The loans and facilities of institutions, medium, small, micro and retail banking are included in stage two if the period of non-payment is more than 60 days and less than 90 days,(180 days for SME's according to CBE Circular dated 14 December 2022 regarding the temporary amendments of SME's NPL treatment in IFRS9 regulation) . Note that this period (60 days) will be reduced by (10) days per year to become (30) days during (3) years from the date of application (Year 2019).

#### **Transfer between the Three stages:**

##### **Transfer from second stage to first stage:**

The financial asset shall not be transferred from the second stage to the first stage unless all the quantitative and qualitative elements of the first stage are met and the full arrears of the financial asset and the proceeds are paid.

##### **Transfer from third stage to second stage:**

The financial asset shall not be transferred from the third stage to the second stage until all the following conditions have been met:

- Completion of all quantitative and qualitative elements of the second stage.
- Repayment of 25% of the balance of the outstanding financial assets, including accrued segregated / statistical interest.
- Regularity of payment for at least 12 months.

#### **2.13 Intangible assets**

##### **2.13.1 Goodwill**

Goodwill, arising from the acquisition or legal merger of subsidiaries, represents the difference between the cost of the combination and the acquiree interest in the fair value of the identifiable assets, liabilities and qualifying contingent liabilities of the acquire at the acquisition date. Goodwill is annually tested for impairment and is written-down to profit or loss at an annual amortization of 20% or impairment loss whichever is higher.

##### **2.13.2 Software (computer programs)**

Expenditure on upgrade and maintenance of computer programs is recognized as an expense in the income statement in the period in which it is incurred. Expenditures directly incurred in connection with specific software are recognized as intangible assets if they are controlled by the bank and when it is probable that they will generate future economic benefits within more than one year that exceed its cost. Direct costs include the cost of the staff involved in upgrading the software in addition to a reasonable portion of relative overheads.

Upgrade costs are recognized and added to the original cost of the software when it is likely that such costs will increase the efficiency or enhance the performance of the computers software beyond its original specification.

Cost of computer software recognized as an asset shall be amortized over the period of expected benefits from three to five years except for the core IT system which is amortized over ten years.

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## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### **2.14 Property and Equipment**

The Bank's property and equipment include lands and buildings of the bank which basically comprise the head office premises and branch buildings. All property and equipment are carried at historical cost net of accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the construction or acquisition of the items. Subsequent costs are included in the assets carrying amount or recognized separately, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the bank and the cost of the item can be measured reliably. Repairs and maintenance expenses are recognized in profit or loss within "other operating costs" line item during the financial year in which they are incurred.

The Bank considers the residual value of its property and equipment as insignificant and immaterial in relation to the depreciable amount; therefore, the depreciable amount of the bank's property and equipment is determined without any deduction for residual values. Depreciation is charged so as to write off the cost of assets, other than land which is not depreciated, over their estimated useful lives, using the straight-line method based on the following annual rates:

Buildings		50 years
	Decoration & installations	10 years
	Lifts	15 years
	Electricity & Air conditioning	10 years
Fixtures	Generators	30 years
	Telephone network & CCTV	10 years
	Firefighting system & Plumbing system	10 years
	Other installations	10 years
Leasehold improvements		The shortest of 10 years or contract period

Depreciation periods for property and equipment, other than buildings, depend on their useful lives which are usually estimated as specified below:

Furniture	10 years
Armored vaults	20-30 years
IT equipment	5 years
Electric appliances	5 years
Vehicles	5 years

The bank reviews the carrying amounts of its depreciable property and equipment whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Where the carrying amount of an asset exceeds its recoverable amount, the carrying amount is reduced to its recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. Gains or losses on disposals are determined by comparing proceeds with relevant carrying amount. These are included in the profit or loss in other operating income (expenses) in the income statement.

#### **2.15 Impairment of non-financial assets**

Non-financial assets that do not have definite useful lives, except for goodwill, are not amortized. These are annually tested for impairment. Depreciable property and equipment are tested for impairment whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Impairment loss is recognized and the carrying amount of an asset is reduced to the extent that such carrying amount exceeds the asset's recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. For the purpose of estimating the impairment loss, where it is not possible to estimate the recoverable amount of an individual asset, the bank estimates the recoverable amount of the cash-generating unit to which the asset belongs is estimated.

At the end of each year, the bank reviews non-financial assets for which an impairment loss is recognized to assess whether or not all or part of such impairment losses should be reversed through profit or loss.

#### **2.16 Leasing**

All lease contracts to which the bank is a party are treated as operating or finance leases as follows:

##### **2.16.1 As a lessee**

Lease payments made under operating leases, net of any discounts received from the lessor, are recognized as an expense in the profit or loss on a straight-line basis over the lease term.

##### **2.16.2 As a lessor**

Assets leased out under operating lease contracts are reported as part of the property and equipment in the statement of financial position and are depreciated over the expected useful lives of the assets, on the same basis as other property assets. Lease rental income is recognized in profit or loss, net of any discounts granted to the lessee, using the straight line method over the contract term.

#### **2.17 Cash and cash equivalents**

For the purposes of the cash flow statement, cash and cash equivalents comprise balances due within three months from date of placement or acquisition. They include cash and balances placed with the Central Bank of Egypt (other than those required under the mandatory reserve), current accounts with Banks and treasury bills, certificates of deposits and other governmental notes.

#### **2.18 Other provisions**

Provisions for obligations, other than those for credit risk or employee benefits, due within more than 12 months from the date of Separate financial statements are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the reporting date. An appropriate pretax discount rate that reflects the time value of money is used to calculate the present value of such provisions.

For obligations due within less than twelve months from the date of Separate financial statements, provisions are calculated based on undiscounted expected cash outflows unless the time value of money is material, in which case provisions are measured at present value.

When a provision is wholly or partially no longer required, it is reversed through the profit or loss under "Other Operating Income (expenses)" line item.

# **QNB ALAHLI S.A.E**

## **Notes to the Separate Financial Statement**

### **For the Year Ended 31 December 2023**

(All amounts are shown in Egyptian Pounds)

#### **2.19 Financial guarantees**

A financial guarantee contract is a contract issued by the bank as security for loans or overdrafts due from its clients to other entities that requires the bank to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument. Financial guarantees are generally issued by the bank to beneficiary banks, corporations and other entities on behalf of the bank's clients.

When a financial guarantee is recognized initially, it is measured at its fair value plus, transaction costs that is directly attributable to the issue of such financial guarantee

After initial recognition, a financial guarantee contract issued by the bank is measured at the higher of:

(I) The amount initially recognized less, when appropriate, cumulative amortization of security fees recognized as income in profit or loss using the straight-line method over the term of the guarantee; and

(II) The best estimate for the payments required to settle any financial obligation resulting from the financial guarantee at the reporting date.

Such estimates are made based on experience in similar transactions and historical losses as supported by management judgment.

Any increase in the obligations resulting from the financial guarantee, shall be recognized within other operating income (expenses) in the income statement.

#### **2.20 Employee benefits**

##### **Post-employment benefits (defined benefit plans) and defined contribution plans:**

The Bank is liable for all obligations arising from its plans for employee benefits which comply, in all material respects, with the principles set out below. Starting 1 January 2009, the bank has fully complied with the policy referred to below, and recognized any adjustments, resulting from the first full implementation of amendments to the CBE rules, directly on retained earnings.

The Bank provides several post-employment benefits to its employees, such as the medical care scheme which qualifies as a defined-benefit plan. A defined benefit plan commits the bank, either formally or constructively, to pay a certain amount or level of future benefits and therefore bears the medium- or long-term risk.

The Bank recognizes the defined benefit obligation as a liability in the statement of financial position under "obligations for post-retirement schemes" to cover the total value of such obligations. This is assessed regularly by independent actuary using the projected unit credit method. This valuation technique incorporates assumptions about demographics variables, staff turnover, salary growth rate and discount and inflation rates.

When these plans are financed from external funds classified as plan assets, the fair value of these funds is subtracted from the defined benefit obligation. Differences arising from changes in the actuarial assumptions and estimates are recognized in the income statement as actuarial gains or losses to the extent of the higher of the following two amounts as of the end of the previous financial period:

- 10% of the present value of the defined benefit obligation (before deducting plan assets); and
- 10% of the fair value of the plan assets.

Actuarial gains and losses that exceed the 10 percent criteria above are amortized to profit or loss over the expected average remaining working lives of the participating employees.

Past service cost is recognized immediately to the extent that the benefits have already vested, and otherwise is amortized on a straight-line basis over the average period until the benefits become vested. Annual cost of employee benefits plans is reported as part of general and administrative expenses (employee costs).

Defined contribution plans are pension schemes whereby the bank pays defined contributions to an independent entity. The Bank shall not be under legal or constructive obligation to pay more contributions if this entity doesn't maintain adequate assets to pay-off the employees' benefits in return for their service in the current and previous periods.

According to the defined contribution plans, the bank pays contributions to private sector pension scheme under mandatory or voluntary contractual arrangement. The Bank shall be under no additional obligation other than the contribution payments. Contributions to defined contribution retirement benefit plans are recognized as employee benefits cost when employees have rendered service entitling them to the contributions. Prepaid contributions shall be recognized as assets to the extent that these contribution payments will reduce future payments or result in cash refunds.

#### **2.21 Income taxes**

Income tax expense on the year's profit or loss represents the sum of the tax currently payable and deferred tax and is recognized in the income statement, except when they relate to items that are recognized directly in equity, in which case the tax is also recognized in equity.

The Bank's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting Year, in addition to income tax differences related to prior years.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the separate financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. However, when it is expected that the tax benefit will increase, the carrying amount of deferred tax assets shall increase to the extent of previous reduction.

#### **2.22 Borrowings**

Loans obtained by the bank are initially recognized at fair value net of transaction costs incurred in connection with obtaining the loan. Borrowings are subsequently measured at amortized cost, with the difference between net proceeds and the value to be paid over the borrowing period, recognized in profit or loss using the effective interest rate method.

#### **2.23 Capital**

##### **2.23.1 Capital issuance cost**

Issued and paid up-capital (i.e. Banks own equity instruments) is initially measured at the cash proceeds received, less transaction costs directly attributable to the issuance of new shares, issuance of shares to effect business combination, or issue of share options. Transaction costs, net of tax benefits, are reported as a deduction from equity.

##### **2.23.2 Dividends**

Dividends on equity instruments issued by the bank are recognized when the general assembly of the bank's shareholders approves them. Dividends include the employees' profit share and the board of directors' remuneration as prescribed by the banks articles of incorporation and the corporate law.

#### **2.24 Fiduciary activities**

The Bank carries out fiduciary activities that result in ownerships or management of assets on behalf of individuals, trusts, and retirement benefit plans and other institutions. These assets and income arising thereon are not recognized in the bank's separate financial statements, as they are not assets or income of the bank.

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### 2.25 Comparative figures

Comparative figures are reclassified, where necessary, to conform to changes in the current period's financial statements presentation.

#### 3. Management of financial risks

The Bank as a result of conducting its activities is exposed to various financial risks. Since financial activities are based on the concept of accepting risks and analyzing and managing individual risks or group of risks altogether, the bank aims at achieving a well-balanced risks and relevant rewards, as appropriate and to reduce the probable adverse effects on the bank's financial performance. The most important types of risks are credit risk, market risk, liquidity risk and other operating risks. The market risk comprises foreign currency risk, interest rate risk and other pricing risks.

For example, the bank has laid down to determine and analyze the risks, set limits to the risks and control them through reliable methods and up-to-date systems. The Bank regularly reviews the risk management policies and systems and amendments thereto, so that they reflect the changes in markets, products and services and the best up-to-date applications.

Risks are managed in accordance with pre-approved policies by the board of directors. The risk management department identifies, evaluates and covers financial risks, in close collaboration with the bank's various operating units. The board of directors provides written rules which cover certain risk areas, such as credit risk, foreign exchange risk, interest rate risk and the use of derivative and non-derivative financial instruments. Moreover, the risk department is responsible for the periodic review of risk management and the control environment independently.

#### Risk management strategy

The Bank operates in business lines, which generate a range of risks whose frequency, severity and volatility can be of different and significant magnitudes. A greater ability to calibrate its risk appetite and risk parameters, the development of risk management core competencies, as well as the implementation of a high-performance and efficient risk management structure are therefore critical undertakings for bank.

Thus, the primary objectives of the bank's risk management framework are:

- To contribute to the development of the Bank in various business lines to reach an ideal level of general risk.
- To guarantee the bank's sustainability as a going concern, through the implementation of a high-quality risk management infrastructure.

In defining the bank's overall risk appetite, the bank management takes various considerations and variables into account, including:

- The relative balance between risk and reward of the bank's various activities.
- Earnings sensitivity to business, credit and economic cycles.
- The aim of achieving a well-balanced portfolio of earnings streams.

#### Risk management governance and risk principles

Bank's risk management governance is based on:

- Strong managerial involvement, throughout the entire organization, starting from the Board of Directors down to operational field management teams.
- A tight framework of internal procedures and guidelines;
- Continuous supervision by business lines and support functions as well as by an independent body to monitor risks and to enforce rules and procedures.

Within the board, the Risk and Audit Committees are more specifically responsible for examining the consistency of the internal framework for monitoring risks and compliance.

#### Risk categories

The following are part of the risks associated with Bank's Banking activities:

##### a- Credit risk:

(Including country risk): represents risk of losses arising from the inability of the Bank's customers, sovereign issuers or other counterparties to meet their financial commitments.

Credit risk also includes the replacement risk linked to market transactions. In addition, credit risk may be further increased by a concentration risk, which arises either from large individual exposures or from groups of counterparties with a high default probability.

##### b- Market risk:

Represents risk of loss resulting from changes in market prices and interest rates.

##### c- Operational risk:

(Including legal, compliance, accounting, environmental, reputational risks, etc.): represents risk of loss or fraud or of producing inaccurate financial and accounting data due to inadequacies or failures in procedures and internal systems, human error or external events. Additionally, operational risks may also take the form of compliance risk, which is the risk of the bank incurring either legal, administrative or disciplinary sanctions or financial losses due to failure to comply with relevant rules and regulations.

##### d- Structural interest and exchange rate risk:

Represents risk of loss or of residual depreciation in the bank's balance sheet and off-balance sheet assets arising from changes in interest or exchange rates. Structural interest and exchange rate risk arises from banking commercial activities and on Corporate Center transactions (operations on equities, investments and bond issues).

##### e- Liquidity risk:

Represents the risk that bank might not be able to meet its obligations as they become due.

The Bank dedicates significant resources to constantly adapting its risk management to its activities and ensures that its risk management framework operates in full compliance with the following fundamental principles of:

- Full independence of risk assessment departments from the operating divisions; and
- Consistent approach to risk assessment and monitoring applied throughout the bank.

The Risk Division is independent from the bank's operating entities and reports directly to general management. Its role is to contribute to the development and profitability of the bank by ensuring that the risk management framework in place is both robust and effective. It employs various teams specializing in the operational management of credit and market risk.

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#### **More specifically, the Risk Division:**

- Defines and approves the methods used to analyze, assess, approve and monitor credit risks, country risks, market risks and operational risks; conducts a critical review of commercial strategies in high risk areas and continually seeks to improve such risk forecasting and management;
- Contributes to independent assessment by analyzing transactions implying a credit risk and by providing guidance on transactions proposed by sales managers;
- Identifying a frame for all Bank's operational risks.

The Assets and Liabilities Unit under the Finance Division, for its part, is entrusted with assessing and managing other major types of risks, namely liquidity and structural risks (resulting from interest rate, exchange rate and liquidity) as well as the bank's long term financing, management of capital requirements and equity structure.

The Internal Legal Counsel deals with compliance and legal risks.

Responsibility for devising the relevant risk management structure and defining risk management operating principles lies mainly with both the Risk Division and, in particular fields, the assets and liabilities management under Finance Division.

The Bank's Risk Committee is in charge of reviewing all the bank's key risk management issues and meets at least on quarterly basis. Risk Committee's monthly meetings involve members of the Executive Committee, the heads of the business lines and the Risk Division managers and are used to review all the core strategic issues: risk-taking policies, assessment methods, material and human resources, analysis of credit portfolios and of the cost of risk, market and credit concentration limits (by product, country, sector, region, etc.).

On the other hand, the Assets and Liabilities management committee (ALCO) is competent for matters relating to funding and liquidity policy making and planning.

All new products and activities or products under development must be submitted to the New Product Committee.

This New Product Committee aims at ensuring that, prior to the launch of a new activity or product, all associated risks are fully understood, measured, approved and subject to adequate procedures and controls, using the available information and processing systems.

Operational risks, permanent control and audit (periodic) control process are supervised by the Audit and Accounts Committee that meets on a quarterly basis.

Finally, the Bank's risk management principles, procedures and infrastructures and their implementation are monitored by the Internal Audit team and the External Auditors.

#### **(A) CREDIT RISKS**

The Bank is exposed to the credit risk which is the risk resulting from failure of the client to meet its contractual obligations towards the bank. The credit risk is considered to be the most significant risk for the bank, therefore requiring careful management. The credit risk manifests itself in the lending activities and debt instruments in bank's assets as well as off balance sheet financial instruments, such as letters of credit and letters of guarantee.

##### **(A/1) Credit risk management: organization and structure**

Maintaining comprehensive and efficient management and monitoring of credit risk – which constitutes the bank's primary source of risk – is vital to preserving bank financial strength and profitability. As a result, the bank implements a tight credit risk control framework, whose cornerstone is the Credit Risk Policy and Authorities defined jointly by the Risk Division and the Business Lines, and is subject to periodic review and approval by the Board of Directors.

Within the Risk Division, persons are responsible for:

- Setting credit limits by customer, customer group or transaction type;
- Approving credit score or internal customer rating criteria;
- Monitoring and surveillance of large exposures and various credit portfolios; and
- Reviewing specific and general provisioning policies.

In addition, comprehensive portfolio analysis is performed in order to provide guidance to the General Management on the bank's overall credit risk exposure as well as reporting to Risk Committee.

The Risk Division also helps define criteria for measuring risk and defining appropriate provisioning practices.

#### **Risk approval**

Embedded in bank's credit policy is the concept that approval of any credit risk undertaking must be based on sound knowledge of the client and a thorough understanding of the client's business, the purpose, nature and structure of the transaction and the sources of repayment, while bearing in mind the bank's risk strategy and risk appetite.

The risk approval process is based on four core principles:

- All transactions involving replacement risk must be pre-authorized, replacement risk is bearing a loss when a bank is forced to replace a contract in case of breaching the original party's contract (debtor risk, non-settlement or non-delivery risk and issuer risk).
- Staff assessing credit risk is fully independent from the decision-making process.
- Subject to relevant credit delegations, responsibility for analyzing and approving risk lies with the most appropriate business line or credit risk unit, which reviews all authorization requests relating to a specific client or client group, to ensure a consistent approach to risk management.
- All credit decisions systematically include internal obligor risk ratings, as proposed by business lines and vetted by the Risk Division and approved by concerned Credit Committee.

#### **Risk management and audit**

Changes in the quality of outstanding commitments are reviewed on a periodic basis and at least once a quarter, as part of the "sensitive names" and provisioning procedures. This review is based on analyses performed by the business divisions and the risk function. Furthermore, the Internal Audit also carries out file reviews or risk audits in the bank's branch groups and reports its findings to the General Management.

#### **Replacement risk**

Replacement risk provides the measurement of the replacement cost of a transaction in the event of default by the original counterparty and the necessity to close the ensuing position with counterparty; hence, the replacement cost is the result of the market price between the date on which the original transaction is entered into and the default date. Transactions giving rise to replacement risk include interest rate swaps and forward FX deals.

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#### **Replacement risk management**

The Bank places great emphasis on carefully monitoring its replacement risk exposure in order to minimize its losses in case of default of its counterparties and counter-party limits are, therefore, assigned to all trading counterparties, irrespective of their status (bank, other financial institution, corporate and public institutions).

#### **(A/2) Risk measurement and internal ratings**

Bank rating system is based on three key pillars:

- The internal ratings models used to measure and quantify counterparty risk.
- A set of procedures defining guidelines for devising and using ratings (scope, frequency of rating revision, procedure for approving ratings, etc.).
- Reliance on human judgment to improve modeling results to include elements outside the scope of rating model.

Credit risk rating is supported by a set of procedures ensuring reliable, consistent and timely default and loss data detection.

Rating models are reviewed and developed when necessary. The Bank regularly evaluates performance of credit rating models and their capacity to predict default cases.

The calculations used to measure and monitor replacement risk include:

- Current Average Risk (CAR) is a calculation of the Average risk of all the future scenarios, excluding the negative scenarios, i.e., when the replacement makes a gain.
- Credit value at risk (VAR) is a calculation of the largest loss that would be incurred in 99% of cases.

#### **Following are some risk mitigations methods:**

##### **Collaterals**

The Bank designs several policies and controls for credit risk mitigation such as collaterals for funds provided. The Bank lays down guidelines for specific categories of the accepted collaterals.

The main types of collaterals for Loans and credit facilities to customers are:

- Real estate mortgage;
- Pledge on business assets like machinery and merchandise;
- Pledge in financial instruments like debt instruments and equity.

The long term financing and lending for companies are often collateralized while credit facilities for persons are not collateralized. The Bank attempts to mitigate the credit risk through additional collaterals from the concerned parties immediately on arising of impairment indicators for any of the loans or facilities.

Collaterals taken to secure assets other than Loans and credit facilities are identified according to the nature of the instrument.

Debit instruments and treasury bills are often not collateralized.

##### **Derivatives**

The Bank exercise prudential strict control procedures on net open positions of derivatives. i.e. the difference between sale and purchase agreements at the level of value and duration. The amount exposed to credit risk at any time is determined at fair value of the instrument that may achieve benefit to the bank. i.e. any assets with high positive fair value which represents insignificant part of contractual imputed value used to reflect the volume of existing instruments. This credit risk is managed as part of overall lending limit granted to the customer together with the potential risk as a result of market changes.

The Bank doesn't obtain collaterals for credit risk related to such instruments except for the amounts requested by the bank as marginal deposits from other parties.

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**(A/3) Provisioning policy (Measurement of expected credit losses)**

The Bank's policies require the identification of three stages of classifying financial assets measured at amortized cost, loan commitments and financial guarantees as well as debt instruments at fair value through other comprehensive income in accordance with changes in credit quality since initial recognition and thereafter measuring the impairment losses (expected credit losses) as follows:

The un-impaired financial asset is classified at initial recognition in the first stage and credit risk is monitored continuously by the Bank's credit risk management.

In the case of a significant increase in credit risk since the initial recognition, the financial asset is transferred to the second stage and the financial asset is not considered at this stage (the expected credit loss over the life of the asset without impairment).

In case of indications of impairment of the financial asset, it is transferred to the third stage. The Bank relies on the following indicators to determine whether there is objective evidence of impairment:

- A significant increase in the rate of return on the financial asset as a result of increased credit risk.
- Significant negative changes in the activity and financial or economic conditions in which the borrower operates.
- Scheduling request as a result of difficulties facing the borrower.
- Significant negative changes in actual or expected operating results or cash flows.
- Future economic changes affecting the borrower's future cash flows.
- Early indicators of cash flow / liquidity problems such as delays in servicing creditors / business loans.
- Cancellation of a direct facility by the bank due to the high credit risk of the borrower.

The following table illustrates the proportional distribution of loans and credit facilities reported in the financial position for each of the four internal ratings of the Bank and their relevant impairment losses:

	December 31, 2023		December 31, 2022	
	Loans and credit facilities	Allowance for impairment loss	Loans and credit facilities	Allowance for impairment loss
Good debts	86.20%	11.60%	86.51%	8.43%
Normal watch-list	6.99%	22.49%	5.72%	10.01%
Special watch-list	1.38%	5.22%	2.85%	19.71%
Non performing loans	5.43%	60.69%	4.92%	61.85%
	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

**(A/4) General Model for Measurements of Banking Risks:**

In addition to the four categories of the bank's internal credit ratings indicated above, management classifies Loans and credit facilities based on more detailed sub-groups in accordance with the CBE requirements.

Assets exposed to credit risk in these categories are classified according to detailed rules and terms depending heavily on information relevant to the customer, his activity, financial position and his repayment track record.

The Bank calculates the allowances required for impairment of assets exposed to credit risk, including commitments relating to credit on the basis of rates determined by CBE. In case, the allowance required for impairment losses as per CBE credit worthiness rules exceeds the provisions as required by the expected credit loss, that excess shall be debited from distributable net profits and carried to the general banking risk reserve in the equity section. Such reserve is always adjusted, on a regular basis, by any increase or decrease so that the reserve shall always be equivalent to the amount of increase between the two provisions. Such reserve is not available for distribution; note (35) shows the movement (if any) on the general banking risk reserve during the financial period.

Below is a statement of credit rating for corporations as per the Bank's internal ratings compared with those of CBE's; it also includes the percentages of provisions required for impairment of assets exposed to credit risk.

CBE rating	Description	Required Provision %According to ORR	Internal Rating	Internal Description
1	Low risk	0%	1	Good debts
2	Moderate risks	1%	1	Good debts
3	Satisfactory risks	1%	1	Good debts
4	Appropriate risks	2%	1	Good debts
5	Acceptable risks	2%	1	Good debts
6	Marginally acceptable risks	3%	2	Normal watch-list
7	Watch-list	5%	3	Special watch-list
8	Substandard debts	20%	4	Non-performing loans
9	Doubtful debts	50%	4	Non-performing loans
10	Bad debts	100%	4	Non-performing loans

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### For the Year Ended 31 December 2023

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#### (A/5) Maximum limit for credit risk before collaterals

Financial position items exposed to credit risks	December 31, 2023	December 31, 2022
Treasury bills	152,105,446,740	67,814,297,699
Loans and credit facilities to banks	884,737,336	-
<b>Loans and credit facilities to customers</b>		
<b>Retail loans</b>		
Overdrafts	4,859,175,860	4,067,094,495
Credit cards	1,894,866,993	1,581,196,876
Personal loans	40,077,773,714	33,727,404,139
Real estate loans	5,855,296,397	4,633,413,392
<b>Corporate loans</b>		
Overdrafts	105,978,617,046	87,964,889,193
Direct loans	69,385,570,831	59,888,990,906
Syndicated Loans and facilities	21,703,784,911	22,210,229,914
Other loans	2,887,279,702	2,692,284,579
Segregated interest , unearned discount & deferred income	(174,582,726)	(174,923,274)
Financial derivatives	-	23,578,000
<b>Financial investments</b>		
Debt instrument	95,200,815,468	105,636,715,758
Other Financial assets	7,305,530,717	6,328,690,914
<b>Total</b>	<b>507,964,312,989</b>	<b>396,393,862,591</b>

The following table provides information on the quality of financial assets during the year:

Due from banks	December 31, 2023			Total
	Stage 1		Stage 2	
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	17,047,358,363	2,145,449,746	-	<b>19,192,808,109</b>
Normal watch-list	11,344,464,186	4,031,688,423	-	<b>15,376,152,609</b>
Special watch-list	-	8,091,388,775	-	<b>8,091,388,775</b>
Non performing loan	-	-	-	-
	<b>28,391,822,549</b>	<b>14,268,526,944</b>	-	<b>42,660,349,493</b>
Allowance for impairment losses	(49,525,613)	-	-	(49,525,613)
<b>Carrying amount</b>	<b>28,342,296,936</b>	<b>14,268,526,944</b>	-	<b>42,610,823,880</b>

Due from banks	December 31, 2022			Total
	Stage 1		Stage 2	
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	2,429,847,029	525,857,613	-	<b>2,955,704,642</b>
Normal watch-list	14,689,805,344	12,593,700,258	-	<b>27,283,505,602</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>17,119,652,373</b>	<b>13,119,557,871</b>	-	<b>30,239,210,244</b>
Allowance for impairment losses	(14,109,794)	-	-	(14,109,794)
<b>Carrying amount</b>	<b>17,105,542,579</b>	<b>13,119,557,871</b>	-	<b>30,225,100,450</b>

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December 31, 2023

Treasury bills	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	152,211,434,928	-	-	152,211,434,928
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>152,211,434,928</b>	-	-	<b>152,211,434,928</b>
Allowance for impairment losses	(105,988,188)	-	-	(105,988,188)
<b>Carrying amount</b>	<b>152,105,446,740</b>	-	-	<b>152,105,446,740</b>

December 31, 2022

Treasury bills	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	67,847,716,023	-	-	67,847,716,023
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>67,847,716,023</b>	-	-	<b>67,847,716,023</b>
Allowance for impairment losses	(33,418,324)	-	-	(33,418,324)
<b>Carrying amount</b>	<b>67,814,297,699</b>	-	-	<b>67,814,297,699</b>

December 31, 2023

Loans and credit facilities to Banks	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	-	856,058,261	-	856,058,261
Special watch-list	-	30,349,887	-	30,349,887
Non performing loan	-	-	-	-
	<b>-</b>	<b>886,408,148</b>	-	<b>886,408,148</b>
Allowance for impairment losses	-	(1,670,812)	-	(1,670,812)
<b>Carrying amount</b>	<b>-</b>	<b>884,737,336</b>	-	<b>884,737,336</b>

December 31, 2022

Loans and credit facilities to Banks	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	-	-	-	-
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Allowance for impairment losses	-	-	-	-
<b>Carrying amount</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

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December 31, 2023

Retail loans	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	49,658,531,618	-	-	<b>49,658,531,618</b>
Normal watch-list	1,482,408,419	-	-	<b>1,482,408,419</b>
Special watch-list	-	1,809,162,645	-	<b>1,809,162,645</b>
Non performing loan	-	-	1,009,880,460	<b>1,009,880,460</b>
	<b>51,140,940,037</b>	<b>1,809,162,645</b>	<b>1,009,880,460</b>	<b>53,959,983,142</b>
Allowance for impairment losses	(245,166,104)	(143,779,975)	(883,924,099)	(1,272,870,178)
<b>Carrying amount</b>	<b>50,895,773,933</b>	<b>1,665,382,670</b>	<b>125,956,361</b>	<b>52,687,112,964</b>

December 31, 2022

Retail loans	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	41,827,699,110	-	-	<b>41,827,699,110</b>
Normal watch-list	1,779,523,255	-	-	<b>1,779,523,255</b>
Special watch-list	-	695,145,315	-	<b>695,145,315</b>
Non performing loan	-	-	924,627,665	<b>924,627,665</b>
	<b>43,607,222,365</b>	<b>695,145,315</b>	<b>924,627,665</b>	<b>45,226,995,345</b>
Allowance for impairment losses	(291,012,829)	(81,531,385)	(845,342,229)	(1,217,886,443)
<b>Carrying amount</b>	<b>43,316,209,536</b>	<b>613,613,930</b>	<b>79,285,436</b>	<b>44,009,108,902</b>

December 31, 2023

Corporate loans	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	178,156,629,737	3,675,574,820	-	<b>181,832,204,557</b>
Normal watch-list	28,267,715	17,272,626,060	-	<b>17,300,893,775</b>
Special watch-list	-	1,898,918,796	-	<b>1,898,918,796</b>
Non performing loan	-	-	13,584,814,288	<b>13,584,814,288</b>
	<b>178,184,897,452</b>	<b>22,847,119,676</b>	<b>13,584,814,288</b>	<b>214,616,831,416</b>
Allowance for impairment losses	(1,387,991,908)	(4,487,617,751)	(8,785,969,267)	(14,661,578,926)
<b>Carrying amount</b>	<b>176,796,905,544</b>	<b>18,359,501,925</b>	<b>4,798,845,021</b>	<b>199,955,252,490</b>

December 31, 2022

Corporate loans	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	147,083,343,632	10,724,134,623	-	<b>157,807,478,255</b>
Normal watch-list	39,756,632	11,373,030,262	-	<b>11,412,786,894</b>
Special watch-list	-	5,885,319,247	-	<b>5,885,319,247</b>
Non performing loan	-	-	10,435,407,052	<b>10,435,407,052</b>
	<b>147,123,100,264</b>	<b>27,982,484,132</b>	<b>10,435,407,052</b>	<b>185,540,991,448</b>
Allowance for impairment losses	(802,778,336)	(4,166,720,386)	(7,815,098,134)	(12,784,596,856)
<b>Carrying amount</b>	<b>146,320,321,928</b>	<b>23,815,763,746</b>	<b>2,620,308,918</b>	<b>172,756,394,592</b>

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Debt instruments at fair value through other comprehensive income	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	7,622,400,264	-	-	<b>7,622,400,264</b>
Normal watch-list	7,041,645,586	-	-	<b>7,041,645,586</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>14,664,045,850</b>	-	-	<b>14,664,045,850</b>
Allowance for impairment losses	(710,128)	-	-	(710,128)
<b>Carrying amount - fair value</b>	<b>14,664,045,850</b>	-	-	<b>14,664,045,850</b>

December 31, 2022

Debt instruments at fair value through other comprehensive income	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	4,147,015,624	-	-	<b>4,147,015,624</b>
Normal watch-list	10,298,205,909	-	-	<b>10,298,205,909</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>14,445,221,533</b>	-	-	<b>14,445,221,533</b>
Allowance for impairment losses	(334,557)	-	-	(334,557)
<b>Carrying amount - fair value</b>	<b>14,445,221,533</b>	-	-	<b>14,445,221,533</b>

December 31, 2023

Debt instruments at amortized cost	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	80,536,769,618	-	-	<b>80,536,769,618</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>80,536,769,618</b>	-	-	<b>80,536,769,618</b>
Allowance for impairment losses	-	-	-	-
<b>Carrying amount</b>	<b>80,536,769,618</b>	-	-	<b>80,536,769,618</b>

December 31, 2022

Debt instruments at amortized cost	Stage 1	Stage 2	Stage 3	Total
	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	91,193,931,697	-	-	<b>91,193,931,697</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>91,193,931,697</b>	-	-	<b>91,193,931,697</b>
Allowance for impairment losses	(2,437,472)	-	-	(2,437,472)
<b>Carrying amount</b>	<b>91,191,494,225</b>	-	-	<b>91,191,494,225</b>

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The following table shows changes in impairment credit losses between the beginning and ending of the year as a result of these factors:

Due from banks	December 31, 2023			Total
	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	
Allowance for impairment losses at January 01, 2023	14,109,794	-	-	14,109,794
New financial assets purchased or issued	46,019,860	-	-	46,019,860
Financial assets have been matured or derecognised	(14,109,794)	-	-	(14,109,794)
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	3,505,753	-	-	3,505,753
<b>Balance at the end of the year</b>	<b>49,525,613</b>	-	-	<b>49,525,613</b>

Due from banks	December 31, 2022			Total
	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	
Allowance for impairment losses at January 01, 2022	3,246,515	1,913,366	-	5,159,881
New financial assets purchased or issued	11,514,495	-	-	11,514,495
Financial assets have been matured or derecognised	(3,246,515)	(1,913,366)	-	(5,159,881)
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	2,595,299	-	-	2,595,299
<b>Balance at the end of the year</b>	<b>14,109,794</b>	-	-	<b>14,109,794</b>

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Treasury bills	December 31, 2023				<b>Total</b>
	Stage 1	Stage 2	Stage 3		
	12-Months	Life time	Life time		
Allowance for impairment losses at January 01, 2023	33,418,324	-	-	-	<b>33,418,324</b>
New financial assets purchased or issued	97,697,744	-	-	-	<b>97,697,744</b>
Financial assets have been matured or derecognised	(33,418,324)	-	-	-	<b>(33,418,324)</b>
Transfer to stage 1	-	-	-	-	-
Transfer to stage 2	-	-	-	-	-
Transfer to stage 3	-	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-	-
Loans written-off during the year	-	-	-	-	-
Foreign exchange translation differences	8,290,444	-	-	-	<b>8,290,444</b>
<b>Balance at the end of the year</b>	<b>105,988,188</b>	-	-	-	<b>105,988,188</b>

Treasury bills	December 31, 2022				<b>Total</b>
	Stage 1	Stage 2	Stage 3		
	12-Months	Life time	Life time		
Allowance for impairment losses at January 01, 2022	11,532,464	-	-	-	<b>11,532,464</b>
New financial assets purchased or issued	26,544,294	-	-	-	<b>26,544,294</b>
Financial assets have been matured or derecognised	(11,532,464)	-	-	-	<b>(11,532,464)</b>
Transfer to stage 1	-	-	-	-	-
Transfer to stage 2	-	-	-	-	-
Transfer to stage 3	-	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-	-
Loans written-off during the year	-	-	-	-	-
Foreign exchange translation differences	6,874,030	-	-	-	<b>6,874,030</b>
<b>Balance at the end of the year</b>	<b>33,418,324</b>	-	-	-	<b>33,418,324</b>

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<b>Loans and credit facilities to Banks</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
	<b>12-Months</b>	<b>Life time</b>	<b>Life time</b>	
Allowance for impairment losses at January 01, 2023	-	-	-	-
New financial assets purchased or issued	-	1,671,545	-	<b>1,671,545</b>
Financial assets have been matured or derecognised	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	-	(733)	-	<b>(733)</b>
<b>Balance at the end of the year</b>	<b>-</b>	<b>1,670,812</b>	<b>-</b>	<b>1,670,812</b>

**December 31, 2022**

<b>Loans and credit facilities to Banks</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
	<b>12-Months</b>	<b>Life time</b>	<b>Life time</b>	
Allowance for impairment losses at January 01, 2022	-	-	-	-
New financial assets purchased or issued	-	-	-	-
Financial assets have been matured or derecognised	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	-	-	-	-
<b>Balance at the end of the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

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**December 31, 2023**

<b>Retail loans</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
	<b>12-Months</b>	<b>Life time</b>	<b>Life time</b>	
Allowance for impairment losses at January 01, 2023	291,012,829	81,531,385	845,342,229	<b>1,217,886,443</b>
Net impairment loss recognized during the year	(45,846,725)	46,755,371	231,460,839	<b>232,369,485</b>
Loans written-off during the year	-	-	(192,884,225)	<b>(192,884,225)</b>
Collections of loans previously written-off	-	15,493,219	-	<b>15,493,219</b>
Foreign exchange translation differences	-	-	5,256	<b>5,256</b>
<b>Balance at the end of the year</b>	<b>245,166,104</b>	<b>143,779,975</b>	<b>883,924,099</b>	<b>1,272,870,178</b>

**December 31, 2022**

<b>Retail loans</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
	<b>12-Months</b>	<b>Life time</b>	<b>Life time</b>	
Allowance for impairment losses at January 01, 2022	177,646,277	95,458,695	594,044,091	<b>867,149,063</b>
Net impairment loss recognized during the year	113,366,552	(26,246,307)	288,511,793	<b>375,632,038</b>
Loans written-off during the year	-	-	(37,221,369)	<b>(37,221,369)</b>
Collections of loans previously written-off	-	12,318,997	-	<b>12,318,997</b>
Foreign exchange translation differences	-	-	7,714	<b>7,714</b>
<b>Balance at the end of the year</b>	<b>291,012,829</b>	<b>81,531,385</b>	<b>845,342,229</b>	<b>1,217,886,443</b>

**December 31, 2023**

<b>Corporate loans</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
	<b>12-Months</b>	<b>Life time</b>	<b>Life time</b>	
Allowance for impairment losses at January 01, 2023	802,778,336	4,166,720,386	7,815,098,134	<b>12,784,596,856</b>
New financial assets purchased or issued	430,997,812	741,235,787	-	<b>1,172,233,599</b>
Financial assets have been matured or derecognised	(305,744,235)	(1,555,814,710)	(231,852,284)	<b>(2,093,411,229)</b>
Transfer to stage 1	119,775,858	(119,552,769)	(223,089)	<b>-</b>
Transfer to stage 2	(17,448,519)	17,448,519	-	<b>-</b>
Transfer to stage 3	(1,908,505)	(1,911,814,459)	1,913,722,964	<b>-</b>
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	264,477,956	2,604,277,032	3,303,580,713	<b>6,172,335,701</b>
Changes on model assumptions and methodology	-	-	-	<b>-</b>
Loans written-off during the year	-	(7,011,166)	(4,419,853,592)	<b>(4,426,864,758)</b>
Collections of loans previously written-off	-	58,715,474	-	<b>58,715,474</b>
Foreign exchange translation differences	95,063,205	493,413,657	405,496,421	<b>993,973,283</b>
<b>Balance at the end of the year</b>	<b>1,387,991,908</b>	<b>4,487,617,751</b>	<b>8,785,969,267</b>	<b>14,661,578,926</b>

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December 31, 2022

Corporate loans	December 31, 2022			Total
	Stage 1	Stage 2	Stage 3	
	12-Months	Life time	Life time	
Allowance for impairment losses at January 01, 2022	886,925,221	3,683,232,793	4,574,017,535	<b>9,144,175,549</b>
New financial assets purchased or issued	328,870,886	481,467,025	-	<b>810,337,911</b>
Financial assets have been matured or derecognised	(252,915,780)	(944,216,369)	(115,081,502)	<b>(1,312,213,651)</b>
Transfer to stage 1	19,088,318	(19,088,318)	-	-
Transfer to stage 2	(90,142,582)	90,142,582	-	-
Transfer to stage 3	(7,420,763)	(1,178,281,275)	1,185,702,038	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	(218,246,498)	1,454,704,324	2,538,005,908	<b>3,774,463,734</b>
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	(169,436)	(972,010,472)	<b>(972,179,908)</b>
Collections of loans previously written-off	-	31,573,983	-	<b>31,573,983</b>
Foreign exchange translation differences	136,619,534	567,355,077	604,464,627	<b>1,308,439,238</b>
<b>Balance at the end of the year</b>	<b>802,778,336</b>	<b>4,166,720,386</b>	<b>7,815,098,134</b>	<b>12,784,596,856</b>

December 31, 2023

Debt instruments at fair value through other comprehensive income	December 31, 2023			Total
	Stage 1	Stage 2	Stage 3	
	12-Months	Life time	Life time	
Allowance for impairment losses at January 01, 2023	334,557	-	-	<b>334,557</b>
New financial assets purchased or issued	225,104	-	-	<b>225,104</b>
Financial assets have been matured or derecognised	(12,956)	-	-	<b>(12,956)</b>
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	163,423	-	-	<b>163,423</b>
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	-	-	-	-
<b>Balance at the end of the year</b>	<b>710,128</b>	-	-	<b>710,128</b>

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December 31, 2022

<b>Debt instruments at fair value through other comprehensive income</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
	<b>12-Months</b>	<b>Life time</b>	<b>Life time</b>	
Allowance for impairment losses at January 01, 2022	105,685	-	-	<b>105,685</b>
New financial assets purchased or issued	136,826	-	-	<b>136,826</b>
Financial assets have been matured or derecognised	(994)	-	-	<b>(994)</b>
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	93,040	-	-	<b>93,040</b>
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	-	-	-	-
<b>Balance at the end of the year</b>	<b>334,557</b>	-	-	<b>334,557</b>

December 31, 2023

<b>Debt instruments at amortized cost</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
	<b>12-Months</b>	<b>Life time</b>	<b>Life time</b>	
Allowance for impairment losses at January 01, 2023	2,437,472	-	-	<b>2,437,472</b>
New financial assets purchased or issued	-	-	-	-
Financial assets have been matured or derecognised	(3,043,790)	-	-	<b>(3,043,790)</b>
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	606,318	-	-	<b>606,318</b>
<b>Balance at the end of the year</b>	<b>-</b>	-	-	-

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

Debt instruments at amortized cost	December 31, 2022				Total
	Stage 1		Stage 2	Stage 3	
	12-Months	Life time	Life time		
Allowance for impairment losses at January 01, 2022	5,457,439	-	-	-	5,457,439
New financial assets purchased or issued	-	-	-	-	-
Financial assets have been matured or derecognised	-	-	-	-	-
Transfer to stage 1	-	-	-	-	-
Transfer to stage 2	-	-	-	-	-
Transfer to stage 3	-	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	(3,681,563)	-	-	-	(3,681,563)
Changes on model assumptions and methodology	-	-	-	-	-
Loans written-off during the year	-	-	-	-	-
Foreign exchange translation differences	661,596	-	-	-	661,596
<b>Balance at the end of the year</b>	<b>2,437,472</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,437,472</b>

Off balance sheet items exposed to credit risks	December 31, 2023	December 31, 2022
Financial guarantees	255,000	255,000
L/Cs	4,356,626,045	3,206,343,484
Accepted papers	1,370,130,079	1,878,129,718
L/Gs	65,307,349,039	49,406,278,293
<b>Total</b>	<b>71,034,360,163</b>	<b>54,491,006,495</b>

Commitments for credit facilities have a carrying amount of EGP 30,758,471,259 at the end of current reporting year against EGP 24,355,577,867 in the prior year.

The preceding table shows the maximum limit exposure to risks at the end of December 2023 and December, 2022 without taking into consideration collaterals held by the bank, if any. For financial position items, amounts stated depend on the net carrying amount shown in the financial position.

The preceding table related to financial position items exposed to credit risks shows that 50% of the maximum limit exposed to credit risk at the end of current reporting year is attributable to loans and credit facilities to customers and Banks against 55% at the end of the prior year, investments in debt instruments constitute 19% against 27% at the end of the prior year and treasury bills constitute 30% against 17% at the end of the prior year.

The management is confident of its ability to maintain control on an ongoing basis and maintain the minimum credit risk resulting from loan portfolio, facilities, and debt instruments based on the following facts:

93% of the loans and credit facilities portfolio at the end of the current reporting year comprises loans and credit facilities classified at the top 2 categories of the internal rating against 92% at the end of the prior year.

93% of the loan and credit facilities portfolio at the end of the current reporting year does not have arrears or indicators of impairment against 94% at the end of the prior year.

Loans and credit facilities that are individually assessed for impairment (Stage 3) at the end of the current reporting year have a carrying amount of EGP 14,594,694,748 . Impairment on these loans and credit facilities represents 66% of their carrying amount. Loans and credit facilities, that are individually assessed for impairment at the end of the prior year had a carrying amount of EGP 11,360,034,717 and their impairment represents 76% of such carrying amount.

The Bank applied more prudent selection process on granting loans and credit facilities during the current reporting year ended December 31, 2023.

97% of investments in debt instruments and treasury bills at the end of the current reporting year comprise local sovereign debt instruments against 98% at the end of the prior year.

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**(A/6) Loans and credit facilities**

Balances of loans and credit facilities in terms of credit risk rating are analyzed below:

	December 31, 2023		December 31, 2022	
	Loans and credit facilities to customers	Loans and credit facilities to banks	Loans and credit facilities to customers	Loans and credit facilities to banks
Neither have arrears nor impaired	250,455,473,311	886,408,148	216,562,122,259	-
Have arrears but not impaired	3,526,646,499	-	2,845,829,817	-
Impaired	14,594,694,748	-	11,360,034,717	-
<b>Total</b>	<b>268,576,814,558</b>	<b>886,408,148</b>	<b>230,767,986,793</b>	-
Less: Allowance for impairment losses	(15,934,449,104)	(1,670,812)	(14,002,483,299)	-
Less: Segregated interest	(205,723)	-	(205,721)	-
Less: Unearned discount & deferred income	(174,377,003)	-	(174,717,553)	-
<b>Net</b>	<b>252,467,782,728</b>	<b>884,737,336</b>	<b>216,590,580,220</b>	-

Total credit allowance for loans and credit facilities to customers at the end of the current reporting year amounted to EGP 15,934,449,104 (EGP 14,002,483,299 at the end of the prior year) of which EGP 9,669,893,366 represent impairment in stage three (EGP 8,660,440,363 at the end of the prior year) and EGP 6,264,555,738 represent impairment for stage one and stage two in the credit portfolio (EGP 5,342,042,936 at the end of the prior year).

Note (20-A) includes additional information on the allowance for impairment losses for Loans and credit facilities to customers during the current reporting year. During the current accounting year, the loans and credit facilities to customers portfolio increase by 16% due to the increase on lending activity.

**Loans and credit facilities which do not have arrears and are not subject to impairment**

The credit quality of Loans and credit facilities that not subject to impairment is assessed by reference to the bank's internal rating.

**Loans and credit facilities to customers**

Rating	December 31, 2023				
	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Good debts	4,859,425,996	1,753,128,662	37,359,507,787	5,686,469,173	<b>49,658,531,618</b>
Normal watch-list	33,957	-	-	-	33,957
Special watch-list	29,359	-	-	-	29,359
<b>Total</b>	<b>4,859,489,312</b>	<b>1,753,128,662</b>	<b>37,359,507,787</b>	<b>5,686,469,173</b>	<b>49,658,594,934</b>

	Corporate				
	Overdrafts	Direct loans	Syndicated Loans and facilities	Other loans	Total
Good debts	96,964,204,859	62,427,451,670	19,485,185,230	2,879,140,451	<b>181,755,982,210</b>
Normal watch-list	10,591,807,260	3,859,721,738	2,754,783,730	-	<b>17,206,312,728</b>
Special watch-list	578,968,504	1,255,614,935	-	-	<b>1,834,583,439</b>
<b>Total</b>	<b>108,134,980,623</b>	<b>67,542,788,343</b>	<b>22,239,968,960</b>	<b>2,879,140,451</b>	<b>200,796,878,377</b>

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees.

Rating	Retail				
	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Good debts	4,064,999,319	1,432,259,251	31,805,333,451	4,525,107,089	<b>41,827,699,110</b>
Normal watch-list	978,961	-	-	-	978,961
Special watch-list	1,498,279	-	-	-	1,498,279
<b>Total</b>	<b>4,067,476,559</b>	<b>1,432,259,251</b>	<b>31,805,333,451</b>	<b>4,525,107,089</b>	<b>41,830,176,350</b>

	Corporate				
	Overdrafts	Direct loans	Syndicated Loans and facilities	Other loans	Total
Good debts	83,154,163,236	50,550,551,781	21,342,819,392	2,662,304,876	<b>157,709,839,285</b>
Normal watch-list	4,714,642,763	5,471,746,222	1,068,595,185	7,600,000	<b>11,262,584,170</b>
Special watch-list	1,695,340,772	4,001,200,228	2,281,425	60,700,029	<b>5,759,522,454</b>
<b>Total</b>	<b>89,564,146,771</b>	<b>60,023,498,231</b>	<b>22,413,696,002</b>	<b>2,730,604,905</b>	<b>174,731,945,909</b>

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees.

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## Notes to the Separate Financial Statement

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### **Loans and credit facilities which have arrears but are not subject to impairment**

These are loans and credit facilities with past-due installments but are not subject to impairment, unless information has otherwise indicated. Loans and credit facilities to customers which have arrears but are not subject to impairment are analyzed below.

**December 31, 2023**

	<b>Retail</b>				
	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>	<b>Total</b>
Up to 30 days	-	101,942,766	1,282,585,399	97,846,297	<b>1,482,374,462</b>
More than 30 – 60 days	-	116,481,067	1,403,535,791	117,244,836	<b>1,637,261,694</b>
More than 60 – 90 days	-	7,651,178	159,001,962	5,218,452	<b>171,871,592</b>
<b>Total</b>	<b>-</b>	<b>226,075,011</b>	<b>2,845,123,152</b>	<b>220,309,585</b>	<b>3,291,507,748</b>

**Corporate**

	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated Loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Up to 30 days	653,773	48,298,011	-	-	<b>48,951,784</b>
More than 30 – 60 days	243,038	29,751,710	-	-	<b>29,994,748</b>
More than 60 – 90 days	-	57,601,004	-	-	<b>57,601,004</b>
More than 90 days	-	98,591,215	-	-	<b>98,591,215</b>
<b>Total</b>	<b>896,811</b>	<b>234,241,940</b>	-	-	<b>235,138,751</b>

**December 31, 2022**

	<b>Retail</b>				
	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>	<b>Total</b>
Up to 30 days	-	149,746,063	1,504,310,222	124,488,009	<b>1,778,544,294</b>
More than 30 – 60 days	-	27,650,962	440,765,671	28,142,684	<b>496,559,317</b>
More than 60 – 90 days	-	9,904,927	178,360,691	8,822,101	<b>197,087,719</b>
<b>Total</b>	<b>-</b>	<b>187,301,952</b>	<b>2,123,436,584</b>	<b>161,452,794</b>	<b>2,472,191,330</b>

**Corporate**

	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated Loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Up to 30 days	-	51,349,625	-	-	<b>51,349,625</b>
More than 30 – 60 days	-	69,246,667	-	-	<b>69,246,667</b>
More than 60 – 90 days	-	96,289,630	-	-	<b>96,289,630</b>
More than 90 days	783,521	155,969,044	-	-	<b>156,752,565</b>
<b>Total</b>	<b>783,521</b>	<b>372,854,966</b>	-	-	<b>373,638,487</b>

Past due loans and credit facilities are those amounts, or any part thereof, which have fallen due but for which no payment has been received in accordance with the contractual terms. These include arrears for periods more than one day.

Amounts shown in the note represent the whole balance of the loan or facility and not only the past due amounts. These do not include the remaining loans and credit facilities of the same customer so long default has not fully or partially occurred on those loans.

On initial recognition of loans and credit facilities, the fair value of collaterals, if any, is assessed based on valuation methods used for similar assets but are not recognized in the financial statements since these do not represent assets of the bank at that date. In subsequent periods, the fair value is updated to reflect the market price or prices for similar assets.

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**Loans and credit facilities which are individually impaired**

**Loans and credit facilities to customers**

At the end of the current reporting year the carrying amount of loans and credit facilities, that are assessed to be individually impaired (Stage 3) excluding any cash flows expected to arise from the associated guarantees, amounted to EGP 14,594,694,748 against EGP 11,360,034,717 at the end of the prior year.

The following table provides a breakdown of the balance of such loans and credit facilities which are individually impaired including the fair value of the collaterals shall prevail when calculating the provisions.

December 31, 2023					
	Retail				
	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Loans which are individually impaired	59,858,741	37,692,884	848,670,128	63,658,707	1,009,880,460
Fair value of collaterals	-	-	1,081,980	-	1,081,980

Corporate					
	Overdrafts	Direct loans	Syndicated Loans and facilities	Other loans	Total
Loans which are individually impaired	2,674,450,290	10,846,103,882	2,660,087	61,600,029	13,584,814,288
Fair value of collaterals	234,336,583	338,848,222	-	-	573,184,805

December 31, 2022					
	Retail				
	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Loans which are individually impaired	64,311,931	27,358,661	748,034,408	84,922,665	924,627,665
Fair value of collaterals	-	20,000	144,199	-	164,199

Corporate					
	Overdrafts	Direct loans	Syndicated Loans and facilities	Other loans	Total
Loans which are individually impaired	965,730,380	9,469,676,672	-	-	10,435,407,052
Fair value of collaterals	20,958,919	144,573,134	-	-	165,532,053

**Restructured loans and facilities:**

The Bank applies different types of restructuring policies to its loans and credit facilities, which include extending payment terms, executing forced management programmes and applying prepayment and extension provisions to the loan. The applied restructuring policies depend on factors or criteria that indicate, in management judgment that the counterparty's continuous payment of the loan is unlikely to occur in the absence of such restructuring policies that are subject to ongoing review. Within the bank renegotiated outstanding loans relate to long-term loans made to any type of clientele (retail and corporate loans clients).

Total renegotiated loans amounted to EGP 2,791,009,153 at the end of the current reporting year against EGP 1,663,199,766 at the end of the prior year. These balances do not include any amounts whose commercial terms were renegotiated to preserve the quality of the bank's relationship with its clients, including those terms pertaining to loans interest rates and/or loans repayment periods .

The Bank practice calls for most clients whose loans have been renegotiated to be maintained in the "non-performing" category, as long as the bank remains uncertain of their ability to meet their future commitments in accordance with the definition of default under Basel II.

**Loans and credit facilities to customers**

Corporate loans	December 31, 2023	December 31, 2022
Overdrafts	31,232,271	24,874,678
Direct loans	2,759,776,882	1,638,325,088
<b>Total</b>	<b>2,791,009,153</b>	<b>1,663,199,766</b>

**(A/7) Debt instruments, treasury bills, and other governmental notes**

The following table shows a breakdown of debt instruments, treasury bills, and other governmental notes (excluding allowances for impairment) as per last rating:

	Rating	December 31, 2023	December 31, 2022
Egyptian Treasury Bills	B-	152,211,434,928	67,847,716,023
<b>Fair value through other comprehensive income</b>			
Other debt instruments	Unrated	2,507,159,381	1,121,285,192
Egyptian debt instruments	B-	7,041,645,586	10,298,205,909
US Treasury Bonds	AA+	5,115,240,883	3,025,730,432
<b>Amortized cost</b>			
Egyptian Treasury Bonds	B-	80,536,769,618	91,193,931,697
<b>Total</b>		<b>247,412,250,396</b>	<b>173,486,869,253</b>

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

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#### (A/8) Acquisition of collaterals

The Bank acquire foreclosed asset as acquisition of guarantees as following:

Asset type	December 31, 2023	December 31, 2022
Building	18,480,000	115,000,000

Assets acquired are classified under the other Assets item in the financial position. These assets are sold or used for the purposes of the Bank whenever practicable.

#### (A/9) Concentration of risks of financial assets exposed to credit risks

##### (Geographical segments)

The following table provides a breakdown of the gross amount of the most significant credit risk limits to which the bank is exposed at the end of the current reporting year (excluding allowances for impairment). The gross amount of all financial assets including loans and credit facilities is segmented into the geographical regions of the bank's clients except for investments in foreign treasury bonds which are reported in the "other countries" category.

	Arab Republic of Egypt					Other countries	Total
	Great Cairo	Alex	Delta	Red Sea & Upper Egypt	Total		
Treasury bills	152,211,434,928	-	-	-	<b>152,211,434,928</b>	-	<b>152,211,434,928</b>
Loans and credit facilities to banks	37,602,767	-	848,805,381	-	886,408,148	-	<b>886,408,148</b>
Loans and credit facilities to customers							
Retail loans							
Overdrafts	3,001,690,929	1,330,031,135	425,131,080	162,494,909	<b>4,919,348,053</b>	-	<b>4,919,348,053</b>
Credit cards	1,499,948,781	235,400,156	204,120,697	77,426,923	<b>2,016,896,557</b>	-	<b>2,016,896,557</b>
Personal loans	29,927,250,092	3,875,129,033	5,638,987,144	1,611,934,798	<b>41,053,301,067</b>	-	<b>41,053,301,067</b>
Real estate loans	4,603,900,867	259,933,666	452,382,729	654,220,203	5,970,437,465	-	5,970,437,465
<b>Corporate loans</b>							
Overdrafts	85,279,535,805	14,081,528,832	7,691,300,816	3,757,962,271	<b>110,810,327,724</b>	-	<b>110,810,327,724</b>
Direct loans	54,841,838,104	11,273,459,075	9,164,658,721	3,343,178,265	<b>78,623,134,165</b>	-	<b>78,623,134,165</b>
Syndicated loans and facilities	20,576,002,045	310,675,354	1,257,342,586	98,609,062	<b>22,242,629,047</b>	-	<b>22,242,629,047</b>
Other loans	2,746,809,417	79,185,174	84,745,889	30,000,000	<b>2,940,740,480</b>	-	<b>2,940,740,480</b>
<b>Financial investments</b>							
Debt instruments	90,085,574,585	-	-	-	<b>90,085,574,585</b>	5,115,240,883	<b>95,200,815,468</b>
Other financial assets	6,859,176,254	185,462,074	157,336,145	43,491,838	<b>7,245,466,311</b>	66,252,009	<b>7,311,718,320</b>
<b>Total at the end of the current year</b>	<b>451,670,764,574</b>	<b>31,630,804,499</b>	<b>25,924,811,188</b>	<b>9,779,318,269</b>	<b>519,005,698,530</b>	<b>5,181,492,892</b>	<b>524,187,191,422</b>
<b>Total at the end of the comparative year</b>	<b>347,879,827,871</b>	<b>27,845,449,979</b>	<b>22,652,678,935</b>	<b>9,180,203,053</b>	<b>407,558,159,838</b>	<b>3,051,308,710</b>	<b>410,609,468,548</b>

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**(Business segments)**

The following table provides a breakdown of the gross amount of the most significant credit risk limits to which the bank is exposed at the end of the current reporting year (excluding allowances for impairment). The gross amount of all financial assets is segmented into business sectors in which the bank's clients operate.

	Agricultural entities	Industrial entities	Trading entities	Service entities	Governmental sector	Foreign Governments	Other activities	Individuals	Total
Treasury bills	-	-	-	-	152,211,434,928	-	-	-	152,211,434,928
<b>Loans and credit facilities to banks</b>	-	-	-	-	-	886,408,148	-	-	886,408,148
<b>Loans and credit facilities to customers</b>									
<b>Retail loans</b>									
Overdrafts	-	-	-	-	-	-	-	4,919,348,053	4,919,348,053
Credit cards	-	-	-	-	-	-	-	2,016,896,557	2,016,896,557
Personal loans	-	-	-	-	-	-	-	41,053,301,067	41,053,301,067
<b>Real estate loans</b>	-	-	-	-	-	-	-	5,970,437,465	5,970,437,465
Corporate loans									
Overdrafts	2,065,672,355	47,426,913,106	17,769,761,200	43,547,981,063	-	-	-	-	110,810,327,724
Direct loans	1,254,014,126	54,674,370,939	10,877,039,127	11,817,709,973	-	-	-	-	78,623,134,165
Syndicated loans and facilities	129,286,319	18,561,249,364	509,281,428	3,042,811,936	-	-	-	-	22,242,629,047
Other loans	-	1,162,712,607	332,904,845	1,048,548,275	-	-	396,574,753	-	2,940,740,480
<b>Financial investments</b>									
Debt instruments	-	-	-	2,507,159,381	87,578,415,204	5,115,240,883	-	-	95,200,815,468
Other financial assets	25,001,134	883,094,607	213,761,645	521,665,284	5,210,795,076	66,252,009	-	391,148,565	7,311,718,320
<b>Total at the end of current year</b>	<b>3,473,973,934</b>	<b>122,708,340,623</b>	<b>29,702,748,245</b>	<b>62,485,875,912</b>	<b>245,000,645,208</b>	<b>5,181,492,892</b>	<b>1,282,982,901</b>	<b>54,351,131,707</b>	<b>524,187,191,422</b>
<b>Total at the end of the comparative year</b>	<b>3,086,492,450</b>	<b>95,551,288,783</b>	<b>30,109,330,203</b>	<b>59,388,915,540</b>	<b>173,578,304,120</b>	<b>3,069,887,739</b>	<b>205,219,101</b>	<b>45,620,030,612</b>	<b>410,609,468,548</b>

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## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

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#### **(B) Market Risk**

Market risk is the risk of losses resulting from unfavorable changes in market parameters. It contains all trading book transactions as well as some banking book portfolios valued using the mark-to-market approach. The bank's policy on market risk transactions is "Prudent" in that:

- Products subject to "market risk" which are offered by the Bank to its customers are restricted to cash and simple financial derivatives such as interest rate swaps and foreign exchange swap and forward contracts.
- The only trading activity conducted by the Bank is over-night foreign exchange position, within a prudent limit that cannot be exceeded.
- Open positions must be centrally managed and matched.

The front-office managers assume primary responsibility in terms of risk exposure; however, management lies with an independent structure being the Market Risk Controller (MRC), within Risk Division. The main function of MRC is the ongoing analysis, independently from the trading rooms, of the positions and risks linked to the market activities of the bank and the comparison of these positions to the allowed limits. The MRC carries out the following functions:

- Daily and periodic analysis and reporting (independently from the front office) of the exposures, stress tests and risks incurred by the bank's market activities and comparison of said exposure and risks with the pre-set limits.
- Definition of the risk-measurement methods and control procedures, approval of the valuation methods used to calculate and monitor risks, including those made on a gross or nominal basis.
- Management of the approval process for limits.
- Reviewing new products or services from market risk aspect under New Product Committee to ensure that market risks are properly identified and controlled.

At the proposal of this MRC and Head of Risk Division, the board sets the levels of authorized risk by type of market activity and makes the main decisions concerning bank's market risk management.

#### **(B/1) Methods of Measuring Market Risk and Defining Exposure Limits**

As a part of managing market risk, the Bank has several hedging strategies and enters into interest rate swaps to balance the risks inherent in debt instruments and fixed rate long term loans, if the fair value option is applied. The Bank uses a lot of methods to control market risk such as stress testing "ST".

Stress testing gives indicator of the loss volume expected that may arise from sharp adverse circumstances. Stress testing is designed to match business using standard analysis for specific scenarios. The Bank sets set a maximum limit of expected losses of 10% from authorized limit according to internal bank rules.

#### **(B/2) Stress test for foreign exchange risk**

The following table provides FX position (whether short or long) for all balance sheet items and off balance sheet items.

Currency	Short/Long FX positions	FX short positions	FX long positions	Expected loss at 10%
USD	120,830,215	-	120,830,215	12,083,022
EUR	102,769	-	102,769	10,277
GBP	149,820	-	149,820	14,982
JPY	48,484	-	48,484	4,848
CHF	226,274	-	226,274	22,627
DKK	(132,518)	(132,518)	-	(13,252)
NOK	73,251	-	73,251	7,325
SEK	114,693	-	114,693	11,469
CAD	52,671	-	52,671	5,267
AUD	127,521	-	127,521	12,752
AED	653,889	-	653,889	65,389
BHD	2,623	-	2,623	262
KWD	284,474	-	284,474	28,447
OMR	4,897	-	4,897	490
QAR	215,338	-	215,338	21,534
SAR	763,344	-	763,344	76,334
CNY	32,433	-	32,433	3,243
EGP	(123,550,178)	(123,550,178)	-	-
<b>Maximum expected loss at December 31, 2023</b>				<b>12,355,016</b>
<b>Maximum expected loss at December 31, 2022</b>				<b>(10,193,413)</b>

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**(B/3) Foreign exchange rate volatility risk (concentration of FX risk on financial instruments)**

The Bank is exposed to foreign exchange rate volatility risk in terms of the financial position and cash flows. The board of directors set limits for foreign exchange risk at the total value of positions at the end of the day and during the day when timely control is exercised. The following table summarizes the bank's exposure to the risks of fluctuations in foreign exchange rates at the end of the current reporting year. This table includes the carrying amounts of the financial instruments in terms of their relevant currencies and in EGP equivalent.

	<b>EGP</b>	<b>USD</b>	<b>EUR</b>	<b>GBP</b>	<b>Other currencies</b>	<b>Total</b>
<b>Financial assets</b>						
Cash and due from Central Bank of Egypt (CBE)	60,211,928,308	940,125,619	321,090,180	57,754,511	27,648,473	<b>61,558,547,091</b>
Due from banks	774,252,656	31,253,874,867	9,348,004,472	813,932,028	420,759,857	<b>42,610,823,880</b>
Treasury bills	140,066,594,146	12,038,852,594	-	-	-	<b>152,105,446,740</b>
Loans and credit facilities to Banks	-	877,485,845	-	-	7,251,491	<b>884,737,336</b>
Loans and credit facilities to customers	186,884,907,909	61,669,173,290	3,759,850,780	32,987,338	120,863,411	<b>252,467,782,728</b>
<b>Financial investments</b>						
Fair value through other comprehensive income	10,089,925,206	6,200,847,935	2,188,469	-	-	16,292,961,610
Amortized cost	80,536,769,618	-	-	-	-	<b>80,536,769,618</b>
Fair value through profit or loss	101,198,551	-	-	-	-	<b>101,198,551</b>
Other financial assets	6,969,572,507	318,226,289	16,790,062	873,258	68,601	<b>7,305,530,717</b>
<b>Total financial assets</b>	<b>485,635,148,901</b>	<b>113,298,586,439</b>	<b>13,447,923,963</b>	<b>905,547,135</b>	<b>576,591,833</b>	<b>613,863,798,271</b>
<b>Financial liabilities</b>						
Due to banks	4,465,496,992	515,123,281	61,761,615	45,730,043	-	5,088,111,931
Customer deposits	415,600,617,091	99,992,719,460	13,243,212,721	855,725,780	426,538,653	530,118,813,705
Financial derivatives	3,923,014	2,341,708	-	-	-	6,264,722
Other loans	115,013,233	3,880,177,650	-	-	-	3,995,190,883
Other financial liabilities	2,229,033,946	392,542,042	13,031,066	2,521,206	323,289	2,637,451,549
<b>Total financial liabilities</b>	<b>422,414,084,276</b>	<b>104,782,904,141</b>	<b>13,318,005,402</b>	<b>903,977,029</b>	<b>426,861,942</b>	<b>541,845,832,790</b>
<b>Net financial position</b>	<b>63,221,064,625</b>	<b>8,515,682,298</b>	<b>129,918,561</b>	<b>1,570,106</b>	<b>149,729,891</b>	<b>72,017,965,481</b>
<b>At the end of the comparative year</b>						
<b>Total financial assets</b>	<b>383,835,944,248</b>	<b>77,176,206,464</b>	<b>8,544,106,399</b>	<b>637,491,372</b>	<b>430,928,546</b>	<b>470,624,677,029</b>
<b>Total financial liabilities</b>	<b>335,133,550,535</b>	<b>70,826,083,628</b>	<b>8,477,826,150</b>	<b>633,416,463</b>	<b>451,106,143</b>	<b>415,521,982,919</b>
<b>Net financial position</b>	<b>48,702,393,713</b>	<b>6,350,122,836</b>	<b>66,280,249</b>	<b>4,074,909</b>	<b>(20,177,597)</b>	<b>55,102,694,110</b>

**(B/4) Structural Interest Rate Risk**

Structural interest rate risk is linked to commercial activities and corporate center transactions. Structural interest rate risk arises from residual gaps (surplus or deficit) of the bank's fixed-rate positions. The general principle is to reduce structural interest rate risk to the maximum extent.

Whenever possible, commercial operations are hedged against interest rate, either through micro-hedging (individual hedging of each commercial transaction) or macro-hedging techniques (hedging of portfolios of similar commercial transactions within the treasury department).

Consequently, structural interest rate risk only results from the residual positions remaining after hedging. The absence of interest rate derivative market in Egyptian Pound makes it difficult to hedge positions in this currency.

**Organization of the management of Structural Interest Rate risks**

Identification and measurement of the risk is carried out by the Assets & Liabilities Management Unit (ALMU) which comes under the authority of the Bank's finance department.

Risk assessment, limits and corrective actions are decided by the Assets & Liabilities Management Committee (ALCO) headed by the Chief Executive officer with the participation of the Managing Directors, the Chief Financial Officer and the Commercial Divisions Heads, the Branch Network Head, the General Secretary and the Head of the Dealing Room.

Execution of the necessary actions decided by the ALCO for the rectification of the gaps is carried out by the dealing room through the financial market. Progress is reported and notified to the ALMU/ALCO.

**Assets & Liabilities Management Committee (ALCO) duties**

- Decide on the limits for the sensitivity.
- Review, validate and approve any assumptions used for the identification and measurements of the respective risks.
- Review interest rate Gap and sensitivity position reported through ALMU.
- Assess, amend and approve recommendations for bringing the Gap (if any) within the previously approved limits.

**Assets & Liabilities Management Unit (ALMU) duties**

- Document and maintain the respective risks management policy as approved by the ALCO.
- Construct and continuously elaborate on the models used for the identification and measurement of the respective risks.
- Report to ALCO on the respective exposures and the evolution of such exposures over time.
- Provide recommendations for bringing the gaps within limits.
- Follow up and notify ALCO of the progress made in the implementation of the ALCO decisions.

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### Dealing Room duties

- Provide frequent updates on markets movements.
- Execute and Report progress of ALCO approved recommendations.
- Co-ordinate with ALMU on the spontaneous hedging of special transactions according to ALCO approved policy and recommendations.

#### Bank's Objective of Interest Rate Risk Management

The Bank's aim is to reduce exposure to structural interest rate risk as much as possible.

Any residual interest rate risk exposure must comply with the sensitivity limits approved by the ALCO. Sensitivity is defined as the variation in the net present value of future residual fixed-rate positions for a 1% parallel increase in the yield curve. Adherence to applicable limits is closely monitored.

#### Measurement and monitoring of structural interest rate risks

In order to quantify the Bank's exposure to structural interest rate risks, all fixed rate assets and liabilities on future maturities are analyzed to identify any gaps.

On a quarterly basis, assets and liabilities are analyzed independently, without any prior matching. Maturities on outstanding positions are determined on the basis of the contractual terms of the transactions and models of historic client behavior (e.g. saving accounts) as well as conventional assumptions for some balance sheet items (e.g. equity).

Once the gaps have been identified for each major currency, the sensitivity is calculated as the variation of the net present value of the fixed rate position of an instantaneous parallel shift of the 1% in the yield curve of each major currency. The cumulative sensitivity for all currencies as well as for any single currency should not exceed the above mentioned limit.

The following table summarizes the extent to which the bank is exposed to the risks of fluctuations in the interest rate including the carrying amount of the financial instruments distributed on the basis of the rate prevailing in re-pricing dates or maturity dates, whichever is earlier.

At the end of the year	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	Interest free	Total
<b>Financial assets</b>							
Cash and due from Central Bank of Egypt (CBE)	-	-	-	-	-	61,558,547,091	<b>61,558,547,091</b>
Due from banks	29,232,524,036	11,281,696,629	-	-	-	2,096,603,215	<b>42,610,823,880</b>
Treasury bills	29,447,034,209	39,153,867,264	83,504,545,267	-	-	-	<b>152,105,446,740</b>
Loans and credit facilities to Banks	7,251,491	877,485,845	-	-	-	-	<b>884,737,336</b>
<b>Loans and credit facilities to customers</b>	<b>199,374,219,308</b>	<b>10,020,637,752</b>	<b>10,589,786,642</b>	<b>24,869,692,563</b>	<b>7,613,446,463</b>	-	<b>252,467,782,728</b>
Financial investments							
Fair value through other comprehensive income	264,284,324	662,875,056	3,902,247,138	9,834,639,333	-	1,628,915,759	<b>16,292,961,610</b>
Amortized cost	3,363,378,177	5,036,615,744	18,202,595,746	50,455,642,637	3,478,537,314	-	<b>80,536,769,618</b>
Fair value through profit or loss	-	-	-	-	-	101,198,551	<b>101,198,551</b>
<b>Other financial assets</b>	-	-	-	-	-	<b>7,305,530,717</b>	<b>7,305,530,717</b>
<b>Total financial assets</b>	<b>261,688,691,545</b>	<b>67,033,178,290</b>	<b>116,199,174,793</b>	<b>85,159,974,533</b>	<b>11,091,983,777</b>	<b>72,690,795,333</b>	<b>613,863,798,271</b>
<b>IRS (notional amount)</b>	<b>656,478,377</b>	<b>173,773,686</b>	-	-	-	-	<b>830,252,063</b>
<b>Financial liabilities</b>							
Due to banks	4,510,391,561	-	-	-	-	577,720,370	<b>5,088,111,931</b>
Customer deposits	276,629,454,649	68,780,613,817	54,787,563,283	71,383,107,857	202,309,367	58,335,764,732	<b>530,118,813,705</b>
Financial derivatives	-	-	-	-	-	6,264,722	<b>6,264,722</b>
Other loans	3,880,919,480	-	83,117,792	31,153,611	-	-	3,995,190,883
Other financial liabilities	-	-	-	-	-	2,637,451,549	2,637,451,549
<b>Total financial liabilities</b>	<b>285,020,765,690</b>	<b>68,780,613,817</b>	<b>54,870,681,075</b>	<b>71,414,261,468</b>	<b>202,309,367</b>	<b>61,557,201,373</b>	<b>541,845,832,790</b>
<b>IRS (notional amount)</b>	<b>830,252,063</b>	-	-	-	-	-	<b>830,252,063</b>
<b>Re-pricing gap</b>	<b>(23,505,847,831)</b>	<b>(1,573,661,841)</b>	<b>61,328,493,718</b>	<b>13,745,713,065</b>	<b>10,889,674,410</b>	<b>11,133,593,960</b>	<b>72,017,965,481</b>
<b>At the end of the comparative year</b>							
<b>Total financial assets</b>	<b>206,894,762,689</b>	<b>40,207,985,358</b>	<b>79,397,642,484</b>	<b>78,951,826,350</b>	<b>13,727,533,368</b>	<b>51,444,926,780</b>	<b>470,624,677,029</b>
<b>IRS (notional amount)</b>	<b>643,328,409</b>	<b>262,898,623</b>	<b>262,898,623</b>	<b>664,978,870</b>	-	-	<b>1,834,104,525</b>
<b>Total financial liabilities</b>	<b>195,751,293,149</b>	<b>36,012,940,088</b>	<b>62,320,057,695</b>	<b>68,413,645,468</b>	<b>259,081,025</b>	<b>52,764,965,494</b>	<b>415,521,982,919</b>
<b>IRS (notional amount)</b>	<b>1,834,104,525</b>	-	-	-	-	-	<b>1,834,104,525</b>
<b>Re-pricing gap</b>	<b>9,952,693,424</b>	<b>4,457,943,893</b>	<b>17,340,483,412</b>	<b>11,203,159,752</b>	<b>13,468,452,343</b>	<b>(1,320,038,714)</b>	<b>55,102,694,110</b>

# **QNB ALAHLI S.A.E**

## **Notes to the Separate Financial Statement**

### **For the Year Ended 31 December 2023**

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#### **(C) Liquidity Risk**

Liquidity risk is defined as the risk of not being able to meet cash flow or collateral requirements when they fall due and at a reasonable price.

The Bank manages this exposure through modeling of its cash flow under several scenarios.

#### **Organization of Liquidity Risk Management**

Identification and measurement of the risk is carried out by the Assets & Liabilities Management Unit (ALMU) which comes under the authority of the bank's Finance Department.

Risk assessment and corrective actions are decided by the Assets & Liabilities Management Committee (ALCO) headed by the Chief Executive officer with the participation of the Managing Directors, the Chief Financial Officer and the Commercial Divisions Heads, the Branch Network Head, the General Secretary and the Head of the Dealing Room.

Execution of the necessary actions decided by the ALCO for the rectification of the gaps is carried out by the dealing room and/or the business lines. Progress is reported and notified to the ALMU/ALCO.

#### **Assets & Liabilities Management Committee (ALCO) duties**

- Review, validate and approve any assumptions and scenarios used for the identification and measurements of the respective risks.
- Review the structured liquidity Gap reported by ALMU.
- Assess, amend and approve recommendations for funding strategy and/or the portfolio composition for the remedy of the gaps.

#### **Assets & Liabilities Management Unit (ALMU) duties**

- Document and maintain the respective risks' management policy as approved by the ALCO.
- Construct and continuously elaborate on the models used for the identification and measurement of the respective risks.
- Report to ALCO on the respective exposures and the evolution of such exposures over time.
- Follow up and notify ALCO of the progress made in the implementation of the ALCO decisions.
- Co-ordinate with the various business lines for funding needs and report potential impact on the liquidity gap.
- Test and advice on the potential impact of any new product offering on the structured liquidity positions.

#### **Dealing Room duties**

- Is responsible for managing short term liquidity.
- Provide frequent updates on markets' status and alerting signals of liquidity stretches.
- Execute and Report progress of ALCO approved recommendations.
- Communicate their funding needs to ALMU for the construction of the liquidity gap.

#### **Bank's Objective of Liquidity Risk Management**

The Bank's objective is to finance its activities at the best possible rates under normal conditions and to ensure it can meet its obligations in the event of a crisis.

To this end, the main principles of the bank's liquidity management are as follows:

- Management of the short-term liquidity in accordance with The regulatory framework.
- Diversification of funding sources.
- Maintenance of a portfolio of liquid assets.

#### **Measurement and monitoring of structural liquidity risks**

The Bank's liquidity management framework comprises the following processes:

- Regular assessment of the bank structural liquidity profile and its development over time.
- Monitoring of the diversification of funding sources.
- Assessment of the bank's funding needs on the basis of the budget forecasts in order to plan appropriate funding solutions.

Liquidity gaps are constructed by listing the respective on and off-balance sheet-items according to the currency of denomination and residual maturity. Maturities on outstanding assets and liabilities are determined on the basis of the contractual terms of transactions, models of historic client behavior patterns (e.g. savings accounts) as well as conventional assumptions relating to certain balance sheet items (e.g. equity).

#### **Liquidity risk**

Liquidity risk represents difficulty encountering the bank in meeting its financial commitments upon maturity and refurbishing amounts withdrawn. This may result in failure in fulfilling obligations related to depositors and meeting lending commitments.

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

Contractual maturities	December 31, 2023					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Financial liabilities</b>						
Due to banks	5,150,788,704	-	-	-	-	5,150,788,704
Customer deposits	337,722,832,542	72,769,903,585	66,474,084,010	85,715,057,205	259,289,488	562,941,166,830
Other loans	3,898,046,942	30,198,642	194,642,600	116,731,166	-	4,239,619,350
<b>Total financial liabilities</b>	<b>346,771,668,188</b>	<b>72,800,102,227</b>	<b>66,668,726,610</b>	<b>85,831,788,371</b>	<b>259,289,488</b>	<b>572,331,574,884</b>

- All balances shown in the table above represent the undiscounted cash flows; therefore, it is not possible to match these figures with the corresponding items in the statement of financial position.
- The spot foreign exchange rate and interest rate prevailing at that date are used in the above table.

Contractual maturities	December 31, 2022					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Financial liabilities</b>						
Due to banks	3,544,530,140	-	-	-	-	3,544,530,140
Customer deposits	241,125,399,363	38,817,590,097	70,658,781,007	78,311,369,381	351,020,157	429,264,160,005
Other loans	450,068,301	26,326,734	559,970,380	2,704,540,387	-	3,740,905,802
<b>Total financial liabilities</b>	<b>245,119,997,804</b>	<b>38,843,916,831</b>	<b>71,218,751,387</b>	<b>81,015,909,768</b>	<b>351,020,157</b>	<b>436,549,595,947</b>

- All balances shown in the table above represent the undiscounted cash flows; therefore, it is not possible to match these figures with the corresponding items in the statement of financial position.
- The spot foreign exchange rate and interest rate prevailing at that date are used in the above table.

Assets available to meet all liabilities and cover loan commitments include cash, balances with Central Banks, due from banks, treasury bills, other governmental notes and Loans and credit facilities to banks and clients. Maturity term of percentage of loans to clients that are maturing within a year is extended in the normal course of the bank's business. Moreover, some debt instruments, treasury bills and other governmental notes are pledged to cover liabilities. The Bank has the ability to meet unexpected net cash flows through selling securities, and finding other financing sources.

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**Cash flow derivatives**

**Derivatives settled on a gross-basis**

The Bank is a party to derivative contracts that are settled on a gross-basis, in particular foreign exchange derivatives. The following table shows derivative financial liabilities that shall be settled in gross distributed over the remaining periods of contractual maturities at the balance sheet date. The amounts shown in the table represent the undiscounted cash flows.

Maturities for statement of financial position items	December 31, 2023					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Held for trading derivatives</b>						
Foreign exchange derivatives						
Cash outflows	642,556,029	351,704,971	83,333,353	-	-	1,077,594,353
Cash inflows	643,923,874	353,220,424	83,443,851	-	-	1,080,588,149

Maturities for statement of financial position items	December 31, 2022					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Held for trading derivatives</b>						
Foreign exchange derivatives						
Cash outflows	617,477,974	679,562,313	59,258,771	-	-	1,356,299,058
Cash inflows	626,080,991	688,501,648	59,337,734	-	-	1,373,920,373

**Cash flow for Off-balance sheet items**

Maturities for off-balance sheet items	December 31, 2023			Total
	Less than one year	More than one year and less than 5 years	More than 5 years	
Financial guarantees	255,000	-	-	255,000
Operating lease commitments	145,830,597	360,617,435	108,548,902	614,996,934
Capital commitments resulting from acquisition of property and equipment	1,121,252,067	-	-	1,121,252,067
<b>Total</b>	<b>1,267,337,664</b>	<b>360,617,435</b>	<b>108,548,902</b>	<b>1,736,504,001</b>

	December 31, 2022			Total
	Less than one year	More than one year and less than 5 years	More than 5 years	
Commitments for credit facilities	27,442,713,794	3,063,129,759	252,627,706	30,758,471,259

Maturities for off-balance sheet items	December 31, 2022			Total
	Less than one year	More than one year and less than 5 years	More than 5 years	
Financial guarantees	255,000	-	-	255,000
Operating lease commitments	153,387,944	350,799,600	128,175,885	632,363,429
Capital commitments resulting from acquisition of property and equipment	1,002,721,195	-	-	1,002,721,195
<b>Total</b>	<b>1,156,364,139</b>	<b>350,799,600</b>	<b>128,175,885</b>	<b>1,635,339,624</b>

	December 31, 2022			Total
	Less than one year	More than one year and less than 5 years	More than 5 years	
Commitments for credit facilities	21,804,382,319	2,551,195,548	-	24,355,577,867

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### **(D) Fair value of financial assets and liabilities and sources of fair value**

##### **(D/1) Financial instruments measured at fair value**

Financial assets classified as trading financial assets at fair value with changes in fair value are measured in the statement of income under 'Net trading income'.

Debt instruments classified as financial assets at fair value through other comprehensive income are measured at fair value with changes in fair value recognized in the other comprehensive income statement under "fair value reserve".

For investments in equity instruments, equity securities listed on the stock exchange are measured at fair value in accordance with quoted market prices on the date of the separate financial statements.

For non-listed shares, except for strategic investments, they are evaluated in one of the accepted techniques: discounted cash flow method multiples of value "and the inclusion of the valuation differences in other comprehensive income within the" fair value reserve "; for strategic investments, the cost or nominal value is the fair value of those investments.

The table below shows the financial assets and liabilities at fair value in the separate financial statements within the fair value hierarchy, based on the levels of inputs that are essential for measuring the fair value as a whole:

##### **Level 1:**

The first level inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Bank can access on the measurement date.

##### **Level 2:**

The inputs of the second level are all inputs other than quoted prices within the first level and these inputs are observable for the asset or liability, directly or indirectly.

##### **Level 3:**

The third level inputs are the unobservable inputs of the asset or liability.

Financial Assets	December 31, 2023			Total
	Level 1	Level 2	Level 3	
US Treasury Bonds	5,115,240,883	-	-	<b>5,115,240,883</b>
Other debt instruments	-	2,507,159,381	-	<b>2,507,159,381</b>
Egyptian debt instruments	7,041,645,586	-	-	<b>7,041,645,586</b>
Funds at fair value through other comprehensive income	75,625,755	-	-	<b>75,625,755</b>
Funds at fair value through profit or loss	101,198,551	-	-	<b>101,198,551</b>
Equity Instruments	174,854,480	-	1,378,435,525	<b>1,553,290,005</b>
Financial derivatives	-	-	-	-

Financial Assets	December 31, 2022			Total
	Level 1	Level 2	Level 3	
US Treasury Bonds	3,025,730,432	-	-	<b>3,025,730,432</b>
Other debt instruments	-	1,121,285,192	-	<b>1,121,285,192</b>
Egyptian debt instruments	10,298,205,909	-	-	<b>10,298,205,909</b>
Funds at fair value through other comprehensive income	55,682,165	-	-	<b>55,682,165</b>
Funds at fair value through profit or loss	73,975,416	-	-	<b>73,975,416</b>
Equity Instruments	187,691,889	-	1,092,365,143	<b>1,280,057,032</b>
Financial derivatives	-	23,578,000	-	<b>23,578,000</b>

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**(D/2) Financial instruments not measured at fair value**

The following table summarizes the carrying amount and fair value of financial assets and liabilities that are not stated in the statement of financial position at fair value:

	<b>Carrying amount</b>		<b>Fair value</b>	
	<b>December 31, 2023</b>	<b>December 31, 2022</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
<b>Financial assets</b>				
Due from banks	42,610,823,880	30,225,100,450	42,610,823,880	<b>30,225,100,450</b>
Loans and credit facilities to Banks	884,737,336	-	877,070,284	-
Loans and credit facilities to customers	252,467,782,728	216,590,580,220	248,540,416,840	<b>214,371,283,108</b>
<b>Financial investments at amortized Cost</b>				
Debt instruments	80,536,769,618	91,191,494,225	72,798,254,598	<b>87,201,002,754</b>
<b>Financial liabilities:</b>				
Due to banks	5,088,111,931	3,521,728,022	5,088,111,931	<b>3,521,728,022</b>
Customer deposits	530,118,813,705	407,066,800,830	515,905,252,890	<b>393,274,460,425</b>
Other loans	3,995,190,883	3,459,330,313	3,995,190,883	<b>3,459,330,313</b>

**Due from Banks:**

The carrying amount of variable interest rate of placements and deposits for one day represents reasonable estimate for its fair value. Fair value expected for due to banks with free interest rate is the current value. Fair value expected for deposits bearing fixed interest rate is the current value for those deposits as it is maturity is less than one year.

**Loans and credit facilities to customers:**

Loans and credit facilities are stated at the statement of financial position net of allowance for impairment losses.

**Debt instruments at amortized cost:**

The fair value of debt instruments is determined at the cost charged on the "Egyptian Treasury Bonds" according to Reuters announced at the end of the financial year.

**Customer deposits and due to other banks:**

The estimated fair value for deposits of indefinite maturity, including free-interest rate deposits, represents the amount paid on demand.

**(E) Capital management:**

For capital management purposes, the Bank's capital includes total equity as reported in the statement of financial position plus some other elements that are managed as capital. The Bank manages its capital to ensure that the following objectives are achieved:

- Compliance with the legally imposed capital requirements in Egypt.
- Protecting the Bank's ability to continue as a going concern and enabling it to generate yield for shareholders and other parties dealing with the Bank.
- Maintaining a strong capital base to enhance growth of the Bank's operations.
- Capital adequacy and uses are reviewed by the bank's management in accordance with the requirements of the regulatory authority represented by the Central Bank of Egypt (CBE). Data is submitted and filed with the CBE on a quarterly basis. The CBE requires the Bank to comply with the following:
- Maintaining EGP 5 Billion as a minimum requirement for the issued and paid-up capital. The Bank's paid-up capital amounted to EGP 10,774,114,830 at the end of the current year.
- Maintaining a minimum level of capital adequacy ratio of 10%, calculated as the ratio between total value of the capital elements, and the risk-weighted average of the bank's assets and contingent liabilities. Minimum level of capital adequacy ratio reached 12.50 % during current year, The Bank's capital adequacy ratio reached 25.09% at the end of the current year (December 31, 2022: 21.79%) according to Basel II.

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### The numerator in the capital adequacy ratio according to Basel II comprise the following 2 tiers:

- Tier 1: basic capital which comprises paid-up capital (net of treasury stock), plus: retained earnings and reserves resulting from profit appropriations (other than general reserve for banking risks and special reserves), less: any goodwill previously recognized and any carried forward losses, plus: the carrying amount of other comprehensive income.
- The interim net profit was incorporated in Tier 1 capital in accordance with the decision of Central Bank of Egypt Board of Directors held on 15 February 2017.
- Tier 2: subordinated capital which comprises with equivalent amount of the loans provision for debt instrument / Loans and credit facilities at stage 1 which does not exceed 1.25% from the total risk-weighted average of assets and contingent liabilities, plus: the carrying amount of subordinated loans/deposits maturing over more than 5 years (provided that such carrying amount shall be reduced by 20 % of its value in each of the last five years of their maturity), in addition to 45% from increase in fair value above the carrying amount of investments in subsidiaries and associates and 45% from special reserve.

In calculating the numerator of the capital adequacy ratio, total value of Tier 2 should not exceed total value of Tier 1. Also, total value of subordinated loans (deposits) should not exceed 50 % of Tier 1.

Assets are risk weighted at a range of 0 to 200%. Risk classification of these assets is based on the type of the debtor as to reflect the associated credit risk and after consideration of cash collaterals. The same treatment is applied for the off-balance sheet items which shall be adjusted to reflect the contingent nature of and potential loss on these amounts.

Capital adequacy Standard had been prepared based on Basel II requirements, and Central Bank of Egypt Board of Directors had approved in its meeting held on December 18, 2012, which had been issued on December 24, 2012 and in accordance with the instructions of the Central Bank of Egypt for the capital adequacy ratio (Basel II) issued during May 2019, And CBE instructions issued in January 2021 regarding the adoption of Standardized Approach for measuring operational risk starting from year 2022 to replace Basic Indicator Approach.

The tables below summarizes the compositions of Tier 1, Tier 2 and the capital adequacy ratio based on Basel II:

According to Basel II	December 31, 2023	December 31, 2022 Restated**
<b>Tier 1 capital</b>		
Share capital	10,774,114,830	10,774,114,830
General reserve	28,884,568,918	28,884,568,918
Legal reserve	3,296,885,849	3,296,885,849
Other reserves	43,050,621	43,050,621
Retained earnings	7,252,028,739	7,232,067,723
Net profit for the year	15,957,689,129	-
General risk reserve	21,453,923	21,453,923
Other comprehensive income	(644,763,485)	236,973,781
Total deductions from capital invested	(1,098,486,030)	(815,687,591)
<b>Total tier 1 capital</b>	<b>64,486,542,494</b>	<b>49,673,428,054</b>
<b>Tier 2 capital</b>		
45% from special reserve	16,761,150	16,761,150
Impairment provision for loans, debt instruments and contingent liabilities in stage one*	2,368,758,685	1,469,988,017
<b>Total tier 2 capital</b>	<b>2,385,519,835</b>	<b>1,486,749,167</b>
<b>Total capital</b>	<b>66,872,062,329</b>	<b>51,160,177,221</b>
<b>Risk weighted assets and contingent liabilities:</b>		
Credit Risk	252,691,828,214	220,821,796,364
Market Risk	2,070,856	527,418
Operational Risk	13,850,135,473	13,931,603,333
<b>Total risk weighted assets and contingent liabilities</b>	<b>266,544,034,543</b>	<b>234,753,927,115</b>
<b>Capital adequacy ratio for Tier 1</b>	<b>24.19%</b>	<b>21.16%</b>
<b>Capital adequacy ratio</b>	<b>25.09%</b>	<b>21.79%</b>

\* Provided it does not exceed 1.25% from total value of risk weighted assets and contingent liabilities.

\*\* After 2022 profit distribution.

- Based on Separate financial statement after the disposal of insurance activity.

#### Leverage financial ratio

Central Bank of Egypt Board of Directors had approved in its meeting held on July 7, 2015 on special supervisory instructions related to leverage ratio which maintaining a minimum level of leverage ratio of 3% to be reported in quarterly basis to be obligatory ratio started from year 2018.

This ratio will be included in Basel requirement Tier1 in order to maintain Egyptian Banking system strong and safe, as long to keep up with best international regulatory treatments.

Leverage financial ratio reflect relationship between Tier 1 for capital that is used in capital adequacy ratio (after exclusions) and other assets (on balance sheet and off-balance sheet) that are not risk weighted assets.

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**Ratio Elements**

**I- The numerator elements**

The numerator consists of Tier 1 for capital that is used in capital adequacy ratio (after exclusions) in accordance with the requirements of the regulatory authority represented by the Central Bank of Egypt (CBE).

**II- The denominator elements**

The denominator consists of all bank assets (on balance sheet and off-balance sheet) according to financial statements called "Bank exposures" which include total the following:

- 1- On balance sheet items after deducting some of Tier I Exclusions for capital base.
- 2- Derivatives contracts exposures.
- 3- Financing Financial papers operations exposures.
- 4- Off-balance sheet items (weighted by credit conversion factor).

**The tables below summarizes the leverage financial ratio:**

	December 31, 2023	December 31, 2022 Restated*
<b>Tier 1 capital after exclusions</b>	<b>64,486,542,494</b>	49,673,428,054
Total on-balance sheet exposures, derivatives contracts and financial papers operations.	622,305,349,796	478,146,793,491
Total exposures off-balance sheet	39,518,803,764	31,222,435,285
<b>Total exposures on-balance sheet and off-balance sheet</b>	<b>661,824,153,560</b>	<b>509,369,228,776</b>
<b>Leverage financial ratio</b>	<b>9.74%</b>	<b>9.75%</b>

\* After 2022 profit distribution.

- Based on Consolidated financial statements after the disposal of insurance activity.

**4- Significant accounting estimates and assumptions :**

In the application of the bank's accounting policies, which are described in note 3, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimate is revised, if the revision affects only that year, or in the year of the revision and future years if the revision affects both current and future years.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting year that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

**a. Impairment of Loans and credit facilities (Expected Credit Loss)**

The Bank reviews its Loans and credit facilities portfolio, at least, on a quarterly basis. Management uses its discretionary judgment in determining whether it is necessary to recognize impairment loss in the income statement. This requires it to identify any reliable evidence indicating measurable decline in the expected future cash flows from loan portfolio before identifying any decline for each individual loan.

This evidence includes data indicating negative change in the ability of a portfolio of borrowers to repay the bank, or local and economic circumstances related to default. On scheduling future cash flows, the management use estimates based on previous experience related to impairment of assets having similar credit risks. Such experience refers to impairment similar to that of the portfolio in question. The methods and assumptions used in estimating both the amount and timing of the future cash flows are reviewed on a regular basis to minimize any discrepancy between the estimated loss and actual loss based on management given experience.

**b. Fair value of derivatives**

Fair value of derivative financial instruments not quoted in an active market is determined using valuation techniques. When these techniques (such as the pricing models) are used to determine fair value, periodic tests and review are performed on them using competent independent personnel other than those responsible for the preparation of such techniques. All such models have been approved and tested prior to use to ensure that their results reflect reliable data and prices that can be compared to the market. These models use market observable data only to the extent it is practical to obtain such data, however, some areas such as credit risk related to the bank and counterparties, volatility and correlations requires management judgement. Changes in assumptions about these factors can affect the fair value of the financial instrument's disclosure.

**c. Debt instrument at amortized cost:**

Non-derivative financial assets with fixed or determinable payments and maturity dates are classified as debt instruments at amortized cost "within the business model of financial assets held to collect contractual cash flows".

If classification of investments as amortized cost – other than stakes required to be retained by the Bank in accordance with the provisions of the law – were suspended by the bank, the carrying amount of the outstanding amortized cost investments at the end of the current reporting year would have decreased by EGP 7,738,515,020 to reach the fair value with a corresponding decrease in the fair value through other comprehensive income.

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## Notes to the Separate Financial Statement

For the Year Ended 31 December 2023

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### 5- Segmentation analysis

#### (5/A) Segmental analysis by activity

Segment activity includes operational processes, assets used in offering banking services, management of surrounding risks and related yield. Such activity may be different from other activities. Segmentation analysis of operations according to banking activities includes:

**Corporate:** This includes current account activities, deposits, overdrafts, loans, credit facilities, and financial derivatives to large, medium, and small entities.

**Individuals:** This includes current account activities, deposits, savings, credit cards, personal loans, and real estate loans.

**Other businesses:** They include other Banking activities such as fund management.

Inter-segment activities are affected within the bank's normal course of business. Assets and liabilities of each segment include operating assets and liabilities as shown in the bank's balance sheet.

#### At the end of the current year

Income and expenses according to segmental activities (December 31, 2023)	Corporate	Investments	Individual	Other businesses	Total
Net interest income	9,999,859,018	5,928,141,998	8,255,587,394	6,198,648,080	<b>30,382,236,490</b>
Net fee and commission income	2,397,448,247	(698,343)	1,389,591,267	227,834,732	<b>4,014,175,903</b>
Dividend income	-	335,092,482	-	-	<b>335,092,482</b>
Net trading income	646,552,710	-	57,436,034	(106,550,892)	<b>597,437,852</b>
Gain on financial investments	-	86,459,835	-	-	<b>86,459,835</b>
Impairment credit losses	(5,251,158,071)	(61,611,201)	(232,369,485)	(37,425,626)	<b>(5,582,564,383)</b>
Administrative expenses	(2,426,701,404)	(5,720,204)	(3,407,363,876)	(12,848,603)	<b>(5,852,634,087)</b>
Other operating revenues (expenses)	(453,865,371)	3,546,625	(573,020,806)	1,349,528,466	<b>326,188,914</b>
<b>Profit before income tax</b>	<b>4,912,135,129</b>	<b>6,285,211,192</b>	<b>5,489,860,528</b>	<b>7,619,186,157</b>	<b>24,306,393,006</b>
Income tax expense	(1,725,203,222)	(2,207,444,688)	(1,928,107,599)	(2,675,953,360)	<b>(8,536,708,869)</b>
<b>Net profit for the current year</b>	<b>3,186,931,907</b>	<b>4,077,766,504</b>	<b>3,561,752,929</b>	<b>4,943,232,797</b>	<b>15,769,684,137</b>

#### Assets and liabilities according to segmental activities (December 31, 2023)

Assets and liabilities according to segmental activities (December 31, 2023)	Corporate	Investments	Individual	Other businesses	Total
Segment activity assets	199,818,182,995	249,576,638,358	52,649,599,733	99,034,998,081	<b>601,079,419,167</b>
Unclassified assets	-	-	-	-	<b>19,451,196,976</b>
<b>Total assets</b>	<b>199,818,182,995</b>	<b>249,576,638,358</b>	<b>52,649,599,733</b>	<b>99,034,998,081</b>	<b>620,530,616,143</b>
Segment activity liabilities	356,737,883,377	-	173,378,111,265	9,092,386,599	<b>539,208,381,241</b>
Unclassified liabilities	-	-	-	-	<b>16,620,533,211</b>
<b>Total liabilities</b>	<b>356,737,883,377</b>	-	<b>173,378,111,265</b>	<b>9,092,386,599</b>	<b>555,828,914,452</b>

#### At the end of comparative year

Income and expenses according to segmental activities (December 31, 2022)	Corporate	Investments	Individual	Other businesses	Total
Net interest income	6,114,363,317	4,006,334,844	5,833,482,662	3,623,596,924	<b>19,577,777,747</b>
Net fee and commission income	1,463,429,742	147,440	915,130,203	126,776,031	<b>2,505,483,416</b>
Dividend income	-	256,533,743	-	-	<b>256,533,743</b>
Net trading income	701,549,581	-	26,817,145	(292,570,728)	<b>435,795,998</b>
Gain on financial investments	-	68,498,714	-	-	<b>68,498,714</b>
Impairment credit losses	(3,272,587,994)	(11,559,139)	(375,632,038)	(6,980,287)	<b>(3,666,759,458)</b>
Administrative expenses	(1,994,637,384)	(4,794,520)	(2,957,528,843)	(56,295,738)	<b>(5,013,256,485)</b>
Other operating revenues (expenses)	(615,576,531)	(32,480,035)	(355,960,037)	1,977,003,331	<b>972,986,728</b>
<b>Profit before income tax</b>	<b>2,396,540,731</b>	<b>4,282,681,047</b>	<b>3,086,309,092</b>	<b>5,371,529,533</b>	<b>15,137,060,403</b>
Income tax expense	(793,655,426)	(1,418,283,030)	(1,022,084,008)	(1,778,873,817)	<b>(5,012,896,281)</b>
<b>Net profit for the comparative year</b>	<b>1,602,885,305</b>	<b>2,864,398,017</b>	<b>2,064,225,084</b>	<b>3,592,655,716</b>	<b>10,124,164,122</b>

#### At the end of comparative year

Assets and liabilities according to segmental activities (December 31, 2022)	Corporate	Investments	Individual	Other businesses	Total
Segment activity assets	172,665,154,881	175,400,989,909	43,967,582,368	67,422,291,401	<b>459,456,018,559</b>
Unclassified assets	-	-	-	-	<b>17,336,113,004</b>
<b>Total assets</b>	<b>172,665,154,881</b>	<b>175,400,989,909</b>	<b>43,967,582,368</b>	<b>67,422,291,401</b>	<b>476,792,131,563</b>
Segment activity liabilities	262,386,649,381	-	144,680,151,449	7,004,012,970	<b>414,070,813,800</b>
Unclassified liabilities	-	-	-	-	<b>10,140,102,043</b>
<b>Total liabilities</b>	<b>262,386,649,381</b>	-	<b>144,680,151,449</b>	<b>7,004,012,970</b>	<b>424,210,915,843</b>

**QNB ALAHLI S.A.E**  
**Notes to the Separate Financial Statement**  
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 (All amounts are shown in Egyptian Pounds)

**(5/B) Segmental analysis by geographic area**  
**At the end of current year**

Income and expenses according to geographical segments (December 31, 2023)	Great Cairo	Alex	Delta	Red Sea / Upper Egypt	Head office	Total
Net interest income	15,058,891,883	2,464,964,067	2,048,119,288	888,624,750	9,921,636,502	<b>30,382,236,490</b>
Net fee and commission income	1,942,553,367	383,478,178	368,062,315	123,755,711	1,196,326,332	<b>4,014,175,903</b>
Dividend income	-	-	-	-	335,092,482	<b>335,092,482</b>
Net trading income	584,108,598	85,154,809	61,054,763	18,854,764	(151,735,082)	<b>597,437,852</b>
Gain on financial investments	-	-	-	-	86,459,835	<b>86,459,835</b>
Impairment credit losses	(4,051,120,227)	(427,322,708)	(646,073,112)	(362,678,183)	(95,370,153)	<b>(5,582,564,383)</b>
Administrative expenses	(4,008,989,318)	(754,329,190)	(671,880,541)	(336,798,220)	(80,636,818)	<b>(5,852,634,087)</b>
Other operating revenues (expenses)	(665,557,022)	(151,576,068)	(125,663,018)	(71,142,778)	1,340,127,800	<b>326,188,914</b>
<b>Profit before income tax</b>	<b>8,859,887,281</b>	<b>1,600,369,088</b>	<b>1,033,619,695</b>	<b>260,616,044</b>	<b>12,551,900,898</b>	<b>24,306,393,006</b>
Income tax expense	(3,111,703,095)	(562,069,616)	(363,020,149)	(91,531,610)	(4,408,384,399)	<b>(8,536,708,869)</b>
<b>Net profit for the current year</b>	<b>5,748,184,186</b>	<b>1,038,299,472</b>	<b>670,599,546</b>	<b>169,084,434</b>	<b>8,143,516,499</b>	<b>15,769,684,137</b>

Assets and liabilities according to geographical segments (December 31, 2023)	Great Cairo	Alex	Delta	Red Sea/ Upper Egypt	Head office	Total
Assets of geographical segments	194,951,738,171	30,905,568,014	24,162,400,428	9,234,128,261	360,485,699,682	<b>619,739,534,556</b>
Unclassified assets	-	-	-	-	-	<b>791,081,587</b>
<b>Total assets</b>	<b>194,951,738,171</b>	<b>30,905,568,014</b>	<b>24,162,400,428</b>	<b>9,234,128,261</b>	<b>360,485,699,682</b>	<b>620,530,616,143</b>
Liabilities of geographical segments	429,310,967,578	57,867,319,686	35,594,800,763	14,164,807,696	11,515,234,693	<b>548,453,130,416</b>
Unclassified liabilities	-	-	-	-	-	<b>7,375,784,036</b>
<b>Total liabilities</b>	<b>429,310,967,578</b>	<b>57,867,319,686</b>	<b>35,594,800,763</b>	<b>14,164,807,696</b>	<b>11,515,234,693</b>	<b>555,828,914,452</b>

At the end of comparative year	Great Cairo	Alex	Delta	Red Sea/ Upper Egypt	Head office	Total
Income and expenses according to geographical segments (December 31, 2022)						
Net interest income	9,683,083,146	1,634,369,627	1,520,425,878	618,570,936	6,121,328,160	<b>19,577,777,747</b>
Net fee and commission income	1,304,049,163	228,723,729	217,833,209	74,855,807	680,021,508	<b>2,505,483,416</b>
Dividend income	-	-	-	-	256,533,743	<b>256,533,743</b>
Net trading income	547,914,406	52,226,827	38,573,995	14,887,018	(217,806,248)	<b>435,795,998</b>
Gain on financial investments	-	-	-	-	68,498,714	<b>68,498,714</b>
Impairment credit losses	(2,114,002,340)	(293,489,832)	(970,089,839)	(277,458,321)	(11,719,126)	<b>(3,666,759,458)</b>
Administrative expenses	(3,424,609,795)	(640,789,213)	(585,899,176)	(292,295,501)	(69,662,800)	<b>(5,013,256,485)</b>
Other operating revenues (expenses)	(358,484,032)	(69,318,662)	(64,291,772)	(30,194,092)	1,495,275,286	<b>972,986,728</b>
<b>Profit before income tax</b>	<b>5,637,950,548</b>	<b>911,722,476</b>	<b>156,552,295</b>	<b>108,365,847</b>	<b>8,322,469,237</b>	<b>15,137,060,403</b>
Income tax expense	(1,867,103,691)	(301,932,481)	(51,844,968)	(35,887,202)	(2,756,127,939)	<b>(5,012,896,281)</b>
<b>Net profit for the comparative year</b>	<b>3,770,846,857</b>	<b>609,789,995</b>	<b>104,707,327</b>	<b>72,478,645</b>	<b>5,566,341,298</b>	<b>10,124,164,122</b>

At the end of comparative year	Great Cairo	Alex	Delta	Red Sea/ Upper Egypt	Head office	Total
Assets and liabilities according to geographical segments (December 31, 2022)						
Assets of geographical segments	165,834,647,275	27,072,830,512	20,294,699,756	8,661,508,072	254,565,263,759	<b>476,428,949,374</b>
Unclassified assets	-	-	-	-	-	<b>363,182,189</b>
<b>Total assets</b>	<b>165,834,647,275</b>	<b>27,072,830,512</b>	<b>20,294,699,756</b>	<b>8,661,508,072</b>	<b>254,565,263,759</b>	<b>476,792,131,563</b>
Liabilities of geographical segments	329,869,240,602	44,836,823,838	27,386,502,048	9,050,024,095	8,623,144,785	<b>419,765,735,368</b>
Unclassified liabilities	-	-	-	-	-	<b>4,445,180,475</b>
<b>Total liabilities</b>	<b>329,869,240,602</b>	<b>44,836,823,838</b>	<b>27,386,502,048</b>	<b>9,050,024,095</b>	<b>8,623,144,785</b>	<b>424,210,915,843</b>

Geographical segmental analysis is based on the locations of branches through which the bank provides its services.

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

	December 31, 2023	December 31, 2022
<b>6- Net interest income</b>		
Interest from loans and similar income:		
Loans and credit facilities:		
Customers and banks	37,911,646,206	22,488,372,704
<b>Total</b>	<b>37,911,646,206</b>	<b>22,488,372,704</b>
Treasury bills and bonds	34,462,483,349	19,525,683,197
Other debt instruments	223,434,456	66,109,706
Deposits and current accounts	4,174,488,453	1,527,859,154
Net interest differential on hedging instruments (IRS contracts)	(29,566,387)	13,186,805
<b>Total</b>	<b>76,742,486,077</b>	<b>43,621,211,566</b>
Cost of deposits and similar expense :		
Deposits and current accounts:		
Banks	(547,653,577)	(295,541,229)
Customers	(45,571,520,779)	(23,632,390,561)
<b>Total</b>	<b>(46,119,174,356)</b>	<b>(23,927,931,790)</b>
Repo arrangements	(12,921,870)	(22,758,316)
Other loans	(228,153,361)	(92,743,713)
<b>Total</b>	<b>(46,360,249,587)</b>	<b>(24,043,433,819)</b>
<b>Net</b>	<b>30,382,236,490</b>	<b>19,577,777,747</b>
<b>7- Net fee and commission income:</b>		
Fee and commission income:		
Credit fees and commission	3,130,705,657	2,173,235,823
Custody fees	38,642,464	28,057,351
Investment commission	26,645,773	27,482,889
Other fees	2,411,646,248	1,665,633,529
<b>Total</b>	<b>5,607,640,142</b>	<b>3,894,409,592</b>
Fee and commission expense:		
Brokerage fees	(6,606,669)	(5,070,686)
Other fees	(1,586,857,570)	(1,383,855,490)
<b>Total</b>	<b>(1,593,464,239)</b>	<b>(1,388,926,176)</b>
<b>Net</b>	<b>4,014,175,903</b>	<b>2,505,483,416</b>
<b>8 - Dividend income</b>		
subsidiaries	249 957 500	199,966,000
Equity instruments at fair value through other comprehensive income	85,134,982	56,567,743
<b>Total</b>	<b>335,092,482</b>	<b>256,533,743</b>
<b>9 - Net trading income:</b>		
Forex operations:		
Foreign exchange trading gains ( loss )	626,246,799	361,387,164
Changes in fair value of currency forward contracts	(27,484,114)	82,238,407
Changes in fair value of currency swap contracts	(16,899)	(10,976,892)
Changes in fair value IRS contracts	(1,307,934)	3,147,319
<b>Total</b>	<b>597,437,852</b>	<b>435,795,998</b>
<b>10 - Administrative expenses</b>		
<b>Staff cost:</b>		
Salaries and wages	2,413,957,717	1,951,246,156
Social insurance	144,123,690	121,172,165
<b>Pension cost:</b>		
Defined contribution scheme	102,135,363	96,596,971
Other retirement benefits (Defined benefit scheme )	80,101,574	58,393,290
	<b>2,740,318,344</b>	<b>2,227,408,582</b>
Depreciation and amortization	471,049,492	436,131,358
Other administrative expenses	2,641,266,251	2,349,716,545
<b>Total</b>	<b>5,852,634,087</b>	<b>5,013,256,485</b>

**QNB ALAHLI S.A.E**  
**Notes to the Separate Financial Statement**  
**For the Year Ended 31 December 2023**  
 (All amounts are shown in Egyptian Pounds)

	<b>December 31, 2023</b>	<b>December 31, 2022</b>
<b>11 - Other operating revenues (expenses)</b>		
Foreign exchange differences from translation of foreign currency monetary assets and liabilities other than held for trading items and those classified as at fair value through profit or loss at initial recognition	1,255,189,789	1,842,586,499
Gain on sale of property and equipment	9,666,000	779,000
Software cost	(672,856,011)	(374,827,451)
Operating lease rental expense	(201,082,018)	(160,890,433)
Gain on sale of foreclosed assets reverted to the bank in settlement of debts	28,579,205	272,334
Other provisions (net of reversed amounts)	(189,033,211)	(437,571,236)
Other income (expense)	95,725,160	102,638,015
<b>Total</b>	<b>326,188,914</b>	<b>972,986,728</b>
<b>12 - Impairment credit losses</b>		
Loans and credit facilities to customers	(5,483,527,556)	(3,648,220,032)
Loans and credit facilities to Banks	(1,671,545)	-
Due from banks	(31,910,066)	(6,354,614)
Treasury bills	(64,279,420)	(15,011,830)
Debt instruments at fair value through other comprehensive income	(375,571)	(228,872)
Debt instruments at amortized cost	3,043,790	3,681,563
Other assets	(3,844,015)	(625,673)
<b>Total</b>	<b>(5,582,564,383)</b>	<b>(3,666,759,458)</b>
<b>13 - Income tax expense</b>		
Current tax	(8,621,094,382)	(5,111,767,622)
Deferred tax	84,385,513	98,871,341
<b>Total</b>	<b>(8,536,708,869)</b>	<b>(5,012,896,281)</b>

Additional data on deferred tax is disclosed in note 31. Income tax expense is different from the tax that would have arisen had the statutory tax rate been applied on pre-tax accounting profit as shown below:

Profit before tax	24,306,393,006	15,137,060,403
Income tax calculated at 22.5 % tax rate	5,468,938,426	3,405,838,591
<b>Tax impact for:</b>		
Non-taxable income	(204,642,367)	(75,823,020)
Non-deductible expenses for tax purposes	2,961,419,163	1,416,572,511
Prior-years' tax settlements	(18,643,179)	(2,324,946)
Recognize of deferred tax assets	(15,603,075)	(14,420,770)
Provision and segregated interest	397,103,752	346,474,037
Tax deductible (10% on dividend income)	32,521,662	35,451,219
<b>Effective income tax expense</b>	<b>8,621,094,382</b>	<b>5,111,767,622</b>

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### Tax Position

##### A) QNB ALAHLI Position:

###### A-1) Corporate Tax

- The Bank's accounts were tax-inspected and settled with respect to Tax since the beginning of activity till the end of December 31, 2010.
- Years 2011 and 2012 transferred to court.
- Years 2013 till 2020 have been inspected, and the due tax was paid.
- Years 2021, the period for the examination was requested, and the documents were submitted to the Egyptian Tax Authority during the legal dates.
- Year 2022 the Bank submitted its tax return in the due date and books have not been inspected yet.

###### A-2) Salaries Taxes

- The Bank's books have been inspected, and the due tax was paid until year 2020."
- Year 2021 and 2022 the Bank submitted its tax return in the due date and books have not been inspected yet.

###### A-3) Stamp duties

- The Bank's books have been inspected, for all branches until July 31, 2006 and all tax was paid.
- Years August 01 ,2006 till December 31, 2021 have been inspected, and the due tax was paid.
- Year 2022 the Bank paid the taxes on the due date and books have not been inspected yet.

##### (B) EX-MIBank Position:

###### B-1) Corporate Tax

- The Bank's accounts were tax- inspected, and settled since the beginning of activity till November 30, 2006.

###### B-2) Salaries Taxes

- The Bank's books have been inspected, and the due tax was paid till November 30, 2006.

###### B-3) Stamp duties

- The Bank's books have been inspected for all branches until July 31, 2006 and all due tax was paid.
- Period from August 01, 2006 till November 30, 2006 have been inspected, and the due tax was paid.

14- Earnings Per Share	December 31, 2023	December 31, 2022
Net Profit for the year	15,769,684,137	10,124,164,122
Remuneration for the Board Members (from the year's net profit)*	(13,420,000)	(11,160,700)
<b>Staff profit share (from the year's net profit)*</b>	<b>(1,595,306,685)</b>	<b>(1,057,772,118)</b>
Profit available to shareholders	14,160,957,452	9,055,231,304
Weighted average number of the shares outstanding during the year	2,154,822,966	2,154,822,966
<b>Earning Per Share</b>	<b>6.57</b>	<b>4.20</b>

\* Based on Profits distribution proposal. The actual amounts will be subject to the ordinary AGM approval

**QNB ALAHLI S.A.E**  
**Notes to the Separate Financial Statement**  
**For the Year Ended 31 December 2023**  
 (All amounts are shown in Egyptian Pounds)

**15 - Classification and measurement of financial assets and financial liabilities**

The following table shows the gross financial assets and financial liabilities (excluding allowances for impairment) according to the business model classification:

<b>December 31, 2023</b>	<b>Amortized cost</b>	<b>Debt instruments at fair value through other comprehensive income</b>	<b>Equity instruments at fair value through other comprehensive income</b>	<b>Financial instruments at fair value through profit or loss</b>	<b>Total Carrying amount</b>
Cash and due from Central Bank of Egypt (CBE)	61,558,547,091	-	-	-	<b>61,558,547,091</b>
Due from banks	42,660,349,493	-	-	-	<b>42,660,349,493</b>
Treasury bills	12,144,840,783	<b>140,066,594,145</b>	-	-	<b>152,211,434,928</b>
Loans and credit facilities to Banks	886,408,148	-	-	-	<b>886,408,148</b>
Loans and credit facilities to customers	268,576,814,558	-	-	-	<b>268,576,814,558</b>
Financial derivatives	-	-	-	-	-
Fair value through other comprehensive income	-	<b>14,664,045,850</b>	<b>1,628,915,760</b>	-	<b>16,292,961,610</b>
Amortized cost	80,536,769,618	-	-	-	<b>80,536,769,618</b>
Fair value through profit or loss	-	-	-	<b>101,198,551</b>	<b>101,198,551</b>
Other financial assets	7,311,718,320	-	-	-	<b>7,311,718,320</b>
<b>Total financial assets</b>	<b>473,675,448,011</b>	<b>154,730,639,995</b>	<b>1,628,915,760</b>	<b>101,198,551</b>	<b>630,136,202,317</b>
Due to banks	5,088,111,931	-	-	-	<b>5,088,111,931</b>
Customer deposits	530,118,813,705	-	-	-	<b>530,118,813,705</b>
Financial derivatives	-	-	-	<b>6,264,722</b>	<b>6,264,722</b>
Other loans	3,995,190,883	-	-	-	<b>3,995,190,883</b>
Other financial liabilities	2,637,451,549	-	-	-	<b>2,637,451,549</b>
<b>Total financial liabilities</b>	<b>541,839,568,068</b>	-	-	<b>6,264,722</b>	<b>541,845,832,790</b>

<b>December 31, 2022</b>	<b>Amortized cost</b>	<b>Debt instruments at fair value through other comprehensive income</b>	<b>Equity instruments at fair value through other comprehensive income</b>	<b>Financial instruments at fair value through profit or loss</b>	<b>Total Carrying amount</b>
Cash and due from Central Bank of Egypt (CBE)	42,595,999,375	-	-	-	<b>42,595,999,375</b>
Due from banks	30,239,210,244	-	-	-	<b>30,239,210,244</b>
Treasury bills	67,847,716,023	-	-	-	<b>67,847,716,023</b>
Loans and credit facilities to customers	230,767,986,793	-	-	-	<b>230,767,986,793</b>
Financial derivatives	-	-	-	<b>23,578,000</b>	<b>23,578,000</b>
Fair value through other comprehensive income	-	<b>14,445,221,533</b>	<b>1,335,739,197</b>	-	<b>15,780,960,730</b>
Amortized cost	91,193,931,697	-	-	-	<b>91,193,931,697</b>
Fair value through profit or loss	-	-	-	<b>73,975,416</b>	<b>73,975,416</b>
Other financial assets	6,331,034,502	-	-	-	<b>6,331,034,502</b>
<b>Total financial assets</b>	<b>468,975,878,634</b>	<b>14,445,221,533</b>	<b>1,335,739,197</b>	<b>97,553,416</b>	<b>484,854,392,780</b>
Due to banks	3,521,728,022	-	-	-	<b>3,521,728,022</b>
Customer deposits	407,066,800,830	-	-	-	<b>407,066,800,830</b>
Financial derivatives	-	-	-	<b>22,954,635</b>	<b>22,954,635</b>
Other loans	3,459,330,313	-	-	-	<b>3,459,330,313</b>
Other financial liabilities	1,451,169,119	-	-	-	<b>1,451,169,119</b>
<b>Total financial liabilities</b>	<b>415,499,028,284</b>	-	-	<b>22,954,635</b>	<b>415,521,982,919</b>

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

<b>16 - Cash and due from Central Bank of Egypt (CBE)</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Cash	6,019,110,226	5,380,229,395
Balances with CBE (mandatory reserve)	55,539,436,865	37,215,769,980
<b>Total</b>	<b>61,558,547,091</b>	<b>42,595,999,375</b>
Interest free balances	61,558,547,091	42,595,999,375
<b>Total</b>	<b>61,558,547,091</b>	<b>42,595,999,375</b>

<b>17 - Due from Banks</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Current accounts	3,755,945,439	1,642,610,333
Deposits	38,904,404,054	28,596,599,911
	<b>42,660,349,493</b>	<b>30,239,210,244</b>
Less : Allowance for impairment losses	(49,525,613)	(14,109,794)
<b>Total</b>	<b>42,610,823,880</b>	<b>30,225,100,450</b>
Balances at CBE other than those under the mandatory reserve	11,344,464,186	14,689,805,344
Local banks	13,917,033,336	12,742,160,658
Foreign Banks	17,398,851,971	2,807,244,242
Less : Allowance for impairment losses	(49,525,613)	(14,109,794)
<b>Total</b>	<b>42,610,823,880</b>	<b>30,225,100,450</b>
Interest free balances	2,096,603,215	1,086,943,877
Balances at floating interest rates	1,659,342,224	555,666,456
Balances at fixed interest rates	38,904,404,054	28,596,599,911
Less : Allowance for impairment losses	(49,525,613)	(14,109,794)
<b>Total</b>	<b>42,610,823,880</b>	<b>30,225,100,450</b>
Current balances	42,610,823,880	30,225,100,450
<b>Total</b>	<b>42,610,823,880</b>	<b>30,225,100,450</b>

<b>18 - Treasury bills</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
91 days maturity	375,875,000	8,386,025,000
182 days maturity	44,945,900,000	26,167,450,000
More than 182 days maturity	120,868,832,420	37,654,991,980
Less : Unearned interest	(12,753,735,067)	(4,360,750,957)
	153,436,872,353	67,847,716,023
Less : Allowance for impairment losses	(105,988,188)	(33,418,324)
Fair Value Reserve	(1,225,437,425)	-
<b>Total</b>	<b>152,105,446,740</b>	<b>67,814,297,699</b>
Treasury bills classified as amortized cost	12,038,852,595	67,814,297,699
Treasury bills classified as FVOCI	140,066,594,145	-
<b>Total</b>	<b>152,105,446,740</b>	<b>67,814,297,699</b>

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	December 31, 2023	December 31, 2022
<b>19 - Loans and credit facilities to Banks</b>		
Other loans	886,408,148	-
Less : Allowance for impairment losses	(1,670,812)	-
<b>Total</b>	<b>884,737,336</b>	-

	December 31, 2023			December 31, 2022		
	Total	Allowance for impairment losses	Net	Total	Allowance for impairment losses	Net
<b>20 - Loans and credit facilities to customers</b>						
<b>Individuals</b>						
Overdrafts	4,919,348,053	(60,172,193)	4,859,175,860	4,131,788,490	(64,693,995)	<b>4,067,094,495</b>
Credit cards	2,016,896,557	(122,029,564)	1,894,866,993	1,646,919,864	(65,722,988)	<b>1,581,196,876</b>
Personal loans	41,053,301,067	(975,527,353)	40,077,773,714	34,676,804,443	(949,400,304)	<b>33,727,404,139</b>
Real estate loans	5,970,437,465	(115,141,068)	5,855,296,397	4,771,482,548	(138,069,156)	<b>4,633,413,392</b>
<b>Total (1)</b>	<b>53,959,983,142</b>	<b>(1,272,870,178)</b>	<b>52,687,112,964</b>	<b>45,226,995,345</b>	<b>(1,217,886,443)</b>	<b>44,009,108,902</b>
<b>Corporate including small loans for businesses</b>						
Overdrafts	110,810,327,724	(4,831,710,678)	105,978,617,046	90,530,660,672	(2,565,771,479)	<b>87,964,889,193</b>
Direct loans	78,623,134,165	(9,237,563,334)	69,385,570,831	69,866,029,869	(9,977,038,963)	<b>59,888,990,906</b>
Syndicated loans and facilities	22,242,629,047	(538,844,136)	21,703,784,911	22,413,696,002	(203,466,088)	<b>22,210,229,914</b>
Other loans	2,940,740,480	(53,460,778)	2,887,279,702	2,730,604,905	(38,320,326)	<b>2,692,284,579</b>
<b>Total (2)</b>	<b>214,616,831,416</b>	<b>(14,661,578,926)</b>	<b>199,955,252,490</b>	<b>185,540,991,448</b>	<b>(12,784,596,856)</b>	<b>172,756,394,592</b>
<b>Total loans and credit facilities to customers (1+2)</b>	<b>268,576,814,558</b>	<b>(15,934,449,104)</b>	<b>252,642,365,454</b>	<b>230,767,986,793</b>	<b>(14,002,483,299)</b>	<b>216,765,503,494</b>
Less: Segregated interest			(205,723)			<b>(205,721)</b>
Less: Unearned discount and deferred income			(174,377,003)			<b>(174,717,553)</b>
<b>Net Loans and credit facilities to customers distributed as follows:</b>			<b>252,467,782,728</b>			<b>216,590,580,220</b>
Current balances			187,238,751,778			<b>155,971,868,986</b>
Non-current balances			65,229,030,950			<b>60,618,711,234</b>
<b>Net Loans and credit facilities to customers</b>			<b>252,467,782,728</b>			<b>216,590,580,220</b>

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## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

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#### 20-A - Allowance for impairment losses

	December 31, 2023				
Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
<b>Balance at beginning of the year</b>	<b>64,693,995</b>	<b>65,722,988</b>	<b>949,400,304</b>	<b>138,069,156</b>	<b>1,217,886,443</b>
Net impairment loss recognized during the year	43,963,696	89,866,570	107,717,578	(9,168,359)	<b>232,369,485</b>
Loans written-off during the year	(48,485,498)	(33,549,994)	(97,089,004)	(13,759,729)	<b>(192,884,225)</b>
Collection of loans previously written-off	-	-	15,493,219	-	<b>15,493,219</b>
Foreign exchange translation differences	-	-	5,256	-	<b>5,256</b>
<b>Balance at end of the year</b>	<b>60,172,193</b>	<b>122,029,564</b>	<b>975,527,353</b>	<b>115,141,068</b>	<b>1,272,870,178</b>

Corporate	Overdrafts	Direct loans	Syndicated loans and facilities	Other loans	Total
<b>Balance at beginning of the year</b>	<b>2,565,771,479</b>	<b>9,977,038,963</b>	<b>203,466,088</b>	<b>38,320,326</b>	<b>12,784,596,856</b>
Net impairment loss recognized during the period year	2,066,456,311	2,852,981,603	319,559,023	12,161,134	<b>5,251,158,071</b>
Loans written-off during the year	-	(4,426,864,758)	-	-	<b>(4,426,864,758)</b>
Collection of loans previously written-off	-	58,715,474	-	-	<b>58,715,474</b>
Foreign exchange translation differences	199,482,888	775,692,052	15,819,025	2,979,318	<b>993,973,283</b>
<b>Balance at end of the year</b>	<b>4,831,710,678</b>	<b>9,237,563,334</b>	<b>538,844,136</b>	<b>53,460,778</b>	<b>14,661,578,926</b>
<b>Total</b>					<b>15,934,449,104</b>

	December 31, 2022				
Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
<b>Balance at beginning of comparative year</b>	<b>8,216,968</b>	<b>57,304,948</b>	<b>701,338,722</b>	<b>100,288,425</b>	<b>867,149,063</b>
Net impairment loss recognized during the year	61,064,296	15,390,995	261,366,749	37,809,998	<b>375,632,038</b>
Loans written-off during the year	(4,587,269)	(6,972,955)	(25,631,878)	(29,267)	<b>(37,221,369)</b>
Collection of loans previously written-off	-	-	12,318,997	-	<b>12,318,997</b>
Foreign exchange translation differences	-	-	7,714	-	<b>7,714</b>
<b>Balance at end of the year</b>	<b>64,693,995</b>	<b>65,722,988</b>	<b>949,400,304</b>	<b>138,069,156</b>	<b>1,217,886,443</b>

Corporate	Overdrafts	Direct loans	Syndicated loans and facilities	Other loans	Total
<b>Balance at beginning of comparative year</b>	<b>1,785,635,795</b>	<b>7,230,060,793</b>	<b>114,836,031</b>	<b>13,642,930</b>	<b>9,144,175,549</b>
Net impairment loss recognized during the year	524,629,225	2,653,035,359	72,198,180	22,725,230	<b>3,272,587,994</b>
Loans written-off during the year	-	(972,179,908)	-	-	<b>(972,179,908)</b>
Collection of loans previously written-off	-	31,573,983	-	-	<b>31,573,983</b>
Foreign exchange translation differences	255,506,459	1,034,548,736	16,431,877	1,952,166	<b>1,308,439,238</b>
<b>Balance at end of the year</b>	<b>2,565,771,479</b>	<b>9,977,038,963</b>	<b>203,466,088</b>	<b>38,320,326</b>	<b>12,784,596,856</b>
<b>Total</b>					<b>14,002,483,299</b>

**QNB ALAHLI S.A.E**  
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<b>21- Financial derivatives</b>			
<b>December 31, 2023</b>			
	<b>Notional amount</b>	<b>Assets</b>	<b>Liabilities</b>
<b>(A) Held for trading</b>			
- Forward foreign exchange contracts	926,169,965	-	<b>3,906,114</b>
- Swap foreign exchange contracts	151,424,388	-	16,899
<b>Total</b>	<b>1,077,594,353</b>	-	<b>3,923,013</b>
<b>(B) Fair value hedge</b>			
Interest rate swap contracts	830,252,063	-	<b>2,341,709</b>
<b>Total</b>	<b>830,252,063</b>	-	<b>2,341,709</b>
<b>Total</b>	<b>1,907,846,416</b>	-	<b>6,264,722</b>

<b>December 31, 2023</b>			
	<b>Notional amount</b>	<b>Assets</b>	<b>Liabilities</b>
<b>(A) Held for trading</b>			
- Forward foreign exchange contracts	1,356,299,058	23,578,000	-
- Swap foreign exchange contracts	-	-	-
<b>Total</b>	<b>1,356,299,058</b>	<b>23,578,000</b>	-
<b>(B) Fair value hedge</b>			
Interest rate swap contracts	1,834,104,525	-	<b>22,954,635</b>
<b>Total</b>	<b>1,834,104,525</b>	-	<b>22,954,635</b>
<b>Total</b>	<b>3,190,403,583</b>	<b>23,578,000</b>	<b>22,954,635</b>

Forward exchange contracts represent commitments to purchase local and foreign currencies including the unexecuted part of regular-way transactions. Interest rate swap contracts represent commitments to swap fixed interest rate with variable interest rate where the physical exchange of funds is not required except in foreign exchange swaps. The Bank's credit risk represents the cost of potential replacement of the swaps in case other parties fail to meet their obligations. This risk is controlled on an ongoing basis in terms of fair value and percentage of contracted amounts. To control the outstanding credit risk, the Bank assesses counterparties to the contract in the same manner used in lending activities.

**Fair value hedge**

The Bank uses interest rate swap contracts to mitigate part of the risk of potential increase in fair value of its fixed rate customer deposits in foreign currencies to the extent caused by declining market interest rates.

Net fair value of hedging instruments (Interest rate swap) liability amounted to EGP 2,341,709 as of December 31, 2023 (Liability EGP 22,954,635 in the prior year). Gain resulting from hedging instruments amounted to EGP 20,612,927 (Loss of EGP 59,496,900 in the prior year) and Loss arose from the hedged items reached EGP 21,920,861 (Gain of EGP 62,644,219 in the prior year).

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### 22- Financial investments

Fair value through other comprehensive income (FVTOCI)	December 31, 2023	December 31, 2022
<b>(A) Debt instruments at fair value:</b>		
Listed Instruments in Egyptian Stock Exchange Market	9,548,804,967	11,419,491,101
Listed instruments in foreign stock exchange market	5,115,240,883	3,025,730,432
<b>Total debt instruments measured at fair value through other comprehensive income</b>	<b>14,664,045,850</b>	<b>14,445,221,533</b>
<b>(B) Equity instruments at fair value:</b>		
Listed instruments in Egyptian stock exchange market	174,854,480	187,691,889
Unlisted instruments in stock exchange market	1,378,435,525	1,092,365,143
<b>Total equity instruments measured at fair value through other comprehensive income</b>	<b>1,553,290,005</b>	<b>1,280,057,032</b>
<b>(C) Money market funds and balanced funds:</b>		
Unlisted instruments in stock exchange market	75,625,755	55,682,165
<b>Total financial investments measured at Fair value through other comprehensive income (1)</b>	<b>16,292,961,610</b>	<b>15,780,960,730</b>
<b>Amortized cost</b>		
<b>(A) Debt instruments:</b>		
Listed instruments in stock exchange market	80,536,769,618	89,999,239,328
Unlisted instruments in stock exchange market	-	1,194,692,369
Less : Allowance for impairment losses	-	(2,437,472)
<b>Total Debt instruments measured at amortized cost (2)</b>	<b>80,536,769,618</b>	<b>91,191,494,225</b>
<b>Fair value through profit or loss (FVTPL)</b>		
<b>(A) Mutual funds:</b>		
*Unlisted instruments in stock exchange market	101,198,551	73,975,416
<b>Total equity instruments measured at fair value through profit or loss (3)</b>	<b>101,198,551</b>	<b>73,975,416</b>
<b>Total Financial investments (1+2+3)</b>	<b>96,930,929,779</b>	<b>107,046,430,371</b>
Current balances	29,208,492,988	40,865,056,180
Non-current balances	67,722,436,791	66,181,374,191
<b>Total financial investment</b>	<b>96,930,929,779</b>	<b>107,046,430,371</b>
Fixed interest debt instruments	92,693,656,087	104,515,430,566
Variable interest debt instruments	2,507,159,381	1,121,285,192
<b>Total debt instruments</b>	<b>95,200,815,468</b>	<b>105,636,715,758</b>

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The following table analyzes the movements on financial investments during the year:

	<b>Fair value through other comprehensive income</b>	<b>Amortized cost</b>
<b>Balance at the beginning of the current year</b>	<b>15,780,960,730</b>	<b>91,191,494,225</b>
Additions	7,080,305,224	25,040,968,834
Amortization of premium / discount	(15,725,290)	1,563,843,577
Disposals (sale/redemption)	(7,508,426,070)	(37,542,391,950)
Translation differences resulting from monetary foreign currency denominated assets	819,438,445	280,417,460
Changes in fair value reserve	162,164,719	-
Transferred to Retained Earnings	(25,756,148)	-
Change in Allowance for impairment during the year	-	2,437,472
<b>Balance at the end of the current year</b>	<b>16,292,961,610</b>	<b>80,536,769,618</b>

The following table analyzes the movements on financial investments during the comparative year:

	<b>Fair value through other comprehensive income</b>	<b>Amortized cost</b>
<b>Balance at the beginning of the comparative year</b>	<b>15,123,771,188</b>	<b>75,291,377,974</b>
Additions	11,004,688,640	21,842,887,034
Amortization of premium / discount	(76,120,758)	1,767,042,219
Disposals (sale/redemption)	(11,218,254,607)	(8,142,528,000)
Translation differences resulting from monetary foreign currency denominated assets	995,141,521	429,695,030
Changes in fair value reserve	(48,265,254)	-
Change in Allowance for impairment during the year	-	3,019,968
<b>Balance at the end of the comparative year</b>	<b>15,780,960,730</b>	<b>91,191,494,225</b>

<b>Gain on financial investments</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Gain on financial investments at fair value through profit or loss	11,297,196	7,275,311
Gain on selling financial investments at fair value through other comprehensive income	75,162,639	61,223,403
<b>Total</b>	<b>86,459,835</b>	<b>68,498,714</b>

\* The Bank's equity instruments classified in the fair value through other comprehensive income category represent Bank subscribed stake at 5% from the total certificates' number of its QNB ALAHLI First Fund with cumulative daily return (THEMAR Money Market Fund) upon its initial offering, in addition to the Bank subscribed stake at 20% from the total certificates' number of its QNB ALAHLI Second Fund with yearly / cumulative return (Tawazon Balanced Fund), in addition to the 20% from the total certificates' number of its QNB ALAHLI Third Fund with yearly / cumulative return (Tadawol Equity Fund) upon its initial offering. All stakes required to be retained by the Bank until maturity of the funds in accordance with the provisions of the law, had a nominal value of EGP 5 million each.

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### 23 - Investments in subsidiaries

The following table summarizes the Bank's holdings in its subsidiaries:

December 31, 2023	Country of residence	Investee's assets	Investee's liabilities (excluding equity)	Investee's revenues	Investee's profit (loss)	Carrying amount	The Bank's stake
QNB ALAHLI leasing company (Subsidiary)	Egypt	4,405,493,376	3,645,715,984	792,863,307	170,131,408	144,915,453	99.98%
QNBALAH LIfe Insurance company (Subsidiary)	Egypt	7,814,733,678	6,735,940,311	696,645,288	520,796,782	69,179,676	99.98%
QNB ALAHLI Asset Management Egypt (Subsidiary)	Egypt	16,936,309	348,588	1,739,438	1,472,081	1,176,710	97.48%
QNB ALAHLI Factoring Company (Subsidiary)	Egypt	876,865,335	536,775,227	247,765,535	6,232,763	324,990,000	99.997%
<b>Total</b>		<b>13,114,028,698</b>	<b>10,918,780,110</b>	<b>1,739,013,568</b>	<b>698,633,034</b>	<b>540,261,839</b>	

December 31, 2022	Country of residence	Investee's assets	Investee's liabilities (excluding equity)	Investee's revenues	Investee's profit (loss)	Carrying amount	The Bank's stake
QNB ALAHLI leasing company (Subsidiary)	Egypt	4,048,827,022	3,445,293,646	486,914,406	136,623,930	144,915,453	99.98%
QNBALAH LIfe Insurance company (Subsidiary)	Egypt	6,646,182,677	5,813,240,207	399,790,243	276,288,649	69,179,676	99.98%
QNB ALAHLI Asset Management Egypt (Subsidiary)	Egypt	15,386,966	271,327	1,356,408	960,751	1,176,710	97.48%
QNB ALAHLI Factoring Company (Subsidiary)	Egypt	1,132,552,363	798,259,780	171,889,253	3,452,404	324,990,000	99.997%
<b>Total</b>		<b>11,842,949,028</b>	<b>10,057,064,960</b>	<b>1,059,950,310</b>	<b>417,325,734</b>	<b>540,261,839</b>	

#### 24 - Intangible assets

December 31, 2023

December 31, 2022

Software			
Net book value at the beginning of the year		341,252,070	275,574,773
Additions		244,924,839	152,706,976
Amortization		(108,702,543)	(87,029,679)
<b>Net book value at the end of the year</b>		<b>477,474,366</b>	<b>341,252,070</b>

#### 25 - Other assets

December 31, 2023

December 31, 2022

Accrued revenues	7,311,718,320	6,331,034,502
Pre-paid expenses	275,711,607	206,282,390
Advance payments for acquisition of property and equipment	1,076,138,114	1,066,233,152
Foreclosed assets reverted to the bank in settlement of debts	19,525,277	115,536,072
Deposits held with others and custody	21,413,298	21,037,130
Advance payments to tax authority	10,679,330	14,491,072
Others	1,289,522,917	1,062,254,637
<b>Total</b>	<b>10,004,708,863</b>	<b>8,816,868,955</b>
Less : Expected credit loss (ECL)	(6,187,603)	(2,343,588)
<b>Total</b>	<b>9,998,521,260</b>	<b>8,814,525,367</b>

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26 - Property and Equipment	Lands and buildings	Renovations of leased assets	Machinery & equipment	Others	Total
<b>January 1, 2022</b>					
Cost	2,929,518,028	329,616,275	1,418,642,850	292,664,495	4,970,441,648
Accumulated depreciation	(975,256,143)	(169,790,794)	(890,808,924)	(166,747,990)	(2,202,603,851)
<b>Net book value</b>	<b>1,954,261,885</b>	<b>159,825,481</b>	<b>527,833,926</b>	<b>125,916,505</b>	<b>2,767,837,797</b>
<b>December 31, 2022</b>					
Net book value at the beginning of the year	1,954,261,885	159,825,481	527,833,926	125,916,505	2,767,837,797
Additions	173,622,316	33,332,400	142,769,181	9,968,147	359,692,044
Disposals from property and equipment	(1,575,596)	-	(26,577,700)	(6,103,502)	(34,256,798)
Disposals from accumulated depreciation	1,373,362	-	26,527,825	6,103,502	34,004,689
Depreciation for the year	(129,105,103)	(23,648,547)	(169,821,433)	(26,526,596)	(349,101,679)
<b>Net book value</b>	<b>1,998,576,864</b>	<b>169,509,334</b>	<b>500,731,799</b>	<b>109,358,056</b>	<b>2,778,176,053</b>
<b>January 1, 2023</b>					
Cost	3,101,564,748	362,948,675	1,534,834,331	296,529,140	5,295,876,894
Accumulated depreciation	(1,102,987,884)	(193,439,341)	(1,034,102,532)	(187,171,084)	(2,517,700,841)
<b>Net book value</b>	<b>1,998,576,864</b>	<b>169,509,334</b>	<b>500,731,799</b>	<b>109,358,056</b>	<b>2,778,176,053</b>
<b>December 31, 2023</b>					
Net book value at the beginning of the year	1,998,576,864	169,509,334	500,731,799	109,358,056	2,778,176,053
Additions	43,907,434	41,146,157	117,343,867	24,274,155	226,671,613
Disposals from property and equipment	(1,696)	(1,671,745)	(27,699)	(5,579,153)	(7,280,293)
Disposals from accumulated depreciation	1,696	1,671,745	10,885	5,579,153	7,263,479
Depreciation for the year	(131,558,073)	(25,941,224)	(178,235,674)	(26,611,978)	(362,346,949)
<b>Net book value</b>	<b>1,910,926,225</b>	<b>184,714,267</b>	<b>439,823,178</b>	<b>107,020,233</b>	<b>2,642,483,903</b>
<b>Balances at December 31, 2023</b>					
Cost	3,145,470,486	402,423,087	1,652,150,499	315,224,142	5,515,268,214
Accumulated depreciation	(1,234,544,261)	(217,708,820)	(1,212,327,321)	(208,203,909)	(2,872,784,311)
<b>Net book value</b>	<b>1,910,926,225</b>	<b>184,714,267</b>	<b>439,823,178</b>	<b>107,020,233</b>	<b>2,642,483,903</b>

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

<b>27 - Due to banks</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Current accounts	637,668,765	373,766,225
Deposits	3,928,770,066	2,340,731,540
Repos transactions	521,673,100	807,230,257
<b>Total</b>	<b>5,088,111,931</b>	<b>3,521,728,022</b>
Central banks	521,673,100	807,230,257
Local banks	908	908
Foreign banks	4,566,437,923	2,714,496,857
<b>Total</b>	<b>5,088,111,931</b>	<b>3,521,728,022</b>
Non-interest bearing balances	577,720,370	319,016,137
Variable interest rate balances	59,948,395	54,750,088
Fixed interest rate balances	4,450,443,166	3,147,961,797
<b>Total</b>	<b>5,088,111,931</b>	<b>3,521,728,022</b>
Current balances	5,088,111,931	3,521,728,022
<b>Total</b>	<b>5,088,111,931</b>	<b>3,521,728,022</b>

<b>28 - Customer deposits</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Demand deposits	157,349,998,365	124,192,519,726
Time deposits and call accounts	235,002,478,471	160,626,747,989
Term saving certificates	98,574,549,873	84,911,180,783
Saving deposits	30,603,731,183	30,340,189,452
Other deposits*	8,588,055,813	6,996,162,880
<b>Total</b>	<b>530,118,813,705</b>	<b>407,066,800,830</b>
Corporate deposits	356,740,702,440	262,386,649,381
Retail deposits	173,378,111,265	144,680,151,449
<b>Total</b>	<b>530,118,813,705</b>	<b>407,066,800,830</b>
Non-interest bearing balances	58,335,764,732	50,971,825,603
Variable interest rate balances	139,655,045,516	111,896,612,604
Fixed interest rate balances	332,128,003,457	244,198,362,623
<b>Total</b>	<b>530,118,813,705</b>	<b>407,066,800,830</b>
Current balances	458,195,256,486	337,710,153,778
Non-current balances	71,923,557,219	69,356,647,052
<b>Total</b>	<b>530,118,813,705</b>	<b>407,066,800,830</b>

\* "Other deposits include deposits covering irrevocable letters of credit in the total of EGP 1,243,440,368 as of December 31, 2023 (December 31, 2022 EGP 1,313,923,906). The fair value of these deposits approximates its carrying amount."

<b>29 - Other loans</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
National Bank of Egypt (Epap & Eco)	32,639,187	3,820,977
Commercial International Bank	68,365,000	-
European Bank for Reconstruction and Development	3,854,142,629	3,391,330,269
The Micro, Small and Medium Enterprises Development Agency	40,044,067	64,179,067
<b>Total</b>	<b>3,995,190,883</b>	<b>3,459,330,313</b>
Current balances	1,615,939,362	889,721,381
Non-current balances	2,379,251,521	2,569,608,932
<b>Total</b>	<b>3,995,190,883</b>	<b>3,459,330,313</b>

<b>30 - Other liabilities</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Accrued interest	2,637,451,549	1,451,169,119
Unearned revenues	178,058,901	136,292,043
Accrued expenses	1,975,474,232	1,308,512,143
Sundry credit balances	4,453,764,493	2,798,948,263
<b>Total</b>	<b>9,244,749,175</b>	<b>5,694,921,568</b>

**QNB ALAHLI S.A.E**  
**Notes to the Separate Financial Statement**  
**For the Year Ended 31 December 2023**  
 (All amounts are shown in Egyptian Pounds)

**31 - Other provisions**

Description	Balance at the beginning of the year	Formed during the year	Released during the year	Foreign currencies translation differences + (-)	December 31, 2023	
					Used during the year	Balance at the end of the year
Provision for tax claims	37,391,004	-	-	-	(912,126)	36,478,878
Provision for legal claims	8,843,548	26,655,581	-	158,829	(348,452)	35,309,506
Provision for contingent liabilities	875,390,079	161,809,303	-	128,548,822	-	1,165,748,204
Provision for fidelity	49,162,902	-	-	12,008,876	-	61,171,778
Provision for operational risk	-	568,327	-	(90)	-	568,237
<b>Total</b>	<b>970,787,533</b>	<b>189,033,211</b>	<b>-</b>	<b>140,716,437</b>	<b>(1,260,578)</b>	<b>1,299,276,603</b>

Description	Balance at the beginning of the year	Formed during the year	Released during the year	Foreign currencies translation differences + (-)	December 31, 2023	
					Used during the year	Balance at the end of the year
Provision for tax claims	38,880,823	-	-	-	(1,489,819)	37,391,004
Provision for legal claims	18,768,411	-	(5,407,970)	230,924	(4,747,817)	8,843,548
Provision for contingent liabilities	413,479,382	442,549,179	-	19,361,518	-	875,390,079
Provision for fidelity	36,125,405	845,027	-	17,626,962	(5,434,492)	49,162,902
Provision for operational risk	415,000	-	(415,000)	-	-	-
<b>Total</b>	<b>507,669,021</b>	<b>443,394,206</b>	<b>(5,822,970)</b>	<b>37,219,404</b>	<b>(11,672,128)</b>	<b>970,787,533</b>

**32 - Deferred income tax**

Deferred tax has been calculated on all temporary tax differences using the balance sheet method and using the expected tax rate on a time that the Bank will recognize a benefit from assets / incurred liabilities at a tax rate of 22.5% for the current financial Year. The Bank does not offset deferred tax assets and deferred tax liabilities unless the bank has a legally enforceable right to set off current tax assets against current tax liabilities; and if the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority.

**Deferred tax assets and liabilities**

Below are the balances and movements of deferred tax assets and liabilities:

Tax impact on temporary differences arising from:	Deferred tax assets		Deferred tax liabilities	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Property and equipment	-	-	(159,982,611)	(142,933,586)
Provisions (other than the provision for loan impairment)	432,326,712	334,672,215	-	-
Differences in fair value of financial investments at fair value through other comprehensive income	29,543,805	-	-	(177,747,784)
Others	11,719,315	7,939,274	-	-
<b>Deferred tax assets (liabilities)</b>	<b>473,589,832</b>	<b>342,611,489</b>	<b>(159,982,611)</b>	<b>(320,681,370)</b>
<b>Net balance of DTA (DTL)</b>	<b>313,607,221</b>	<b>21,930,119</b>		

Movement of deferred tax assets and liabilities:	Deferred tax assets		Deferred tax liabilities	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Beginning balance	342,611,489	229,573,853	(320,681,370)	(212,037,513)
DT recognized / utilized during the year	130,978,343	113,037,636	160,698,759	(108,643,857)
<b>Closing balance</b>	<b>473,589,832</b>	<b>342,611,489</b>	<b>(159,982,611)</b>	<b>(320,681,370)</b>

Balances of deferred tax assets (liabilities) recognized directly in equity	December 31, 2023	December 31, 2022
Differences in fair value of financial investments at fair value through other comprehensive income	29,543,805	(177,747,784)

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

	December 31, 2023	December 31, 2022
<b>Amounts recognized in the statement of financial position:</b>		
Liability for post-retirement medical benefits	595,997,416	565,184,100
<b>Amounts recognized in the income statement:</b>		
Post-retirement medical benefits	80,101,574	58,393,290
<b>Post-retirement medical benefits obligation constitutes of:</b>		
Balances shown in the statement of financial position are represented as follows:		
Present value of unfunded liabilities	503,299,378	499,198,065
Unrecognized actuarial gain	92,698,038	65,986,035
	<b>595,997,416</b>	<b>565,184,100</b>
<b>Liability movements during the year are represented as follows:</b>		
Balance at the beginning of the financial year	565,184,100	543,536,132
Current service cost	5,120,749	4,472,992
Interest cost	78,082,532	52,430,234
Actuarial gain/losses	(3,101,707)	1,490,064
Benefits paid	(49,288,258)	(36,745,322)
	<b>595,997,416</b>	<b>565,184,100</b>
<b>Amounts recognized in the income statement are shown below:</b>		
Current service cost	5,120,749	4,472,992
Interest cost	78,082,532	52,430,234
Actuarial gain/losses recognized during the year	(3,101,707)	1,490,064
	<b>80,101,574</b>	<b>58,393,290</b>

	December 31, 2023	December 31, 2022
<b>The main actuarial assumptions used by the Bank are outlined below:</b>		
<b>Discount rate (two plans):</b>		
A- QNB ALAHLI current employees plan	21.50%	17.00%
B-Ex-MIBank retirees plan	21.50%	17.00%
QNB ALAHLI -long term increase in the cost of medical care (on top of inflation)	15.00%	11.00%
Ex-MIBank - long term increase in the cost of medical care (on top of inflation)	15.00%	11.00%
<b>Sensitivities to +1% in discount rate (duration of the plan):</b>	<b>Service cost</b>	<b>DBO</b>
Post-retirement medical benefits	3.82%	6.10%

#### 34 - Issued and paid-up capital

##### (A ) Authorized Capital

- The authorized capital amounts to EGP 15 billion.

##### (B ) Issued and Paid up Capital

- The issued and paid up capital amounted to EGP 9,794,649,850 on December 31, 2018 representing 979,464,985 shares with a nominal value of EGP 10 each, of which 854,141,985 shares were paid in Egyptian pound and 125,323,000 shares were paid in foreign currency according to the exchange rates prevailing on the payment date.
- The Extraordinary General Assembly held on February 28, 2019 decided to increase the capital from EGP 9,794,649,850 to EGP 10,774,114,830,an increase of EGP 979,464,980 by transferring from the general reserve, and decided to split the face value of each share of the Bank's capital from EGP 10 to be EGP 5 .
- The issued and paid up capital amounted to EGP 10,774,114,830 on December 31, 2023 representing 2,154,822,966 shares with a nominal value of EGP 5 each, of which 1,904,176,966 shares were paid in Egyptian pound and 250,646,000 shares were paid in foreign currency according to the exchange rates prevailing on the payment date.

**QNB ALAHLI S.A.E**  
**Notes to the Separate Financial Statement**  
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(All amounts are shown in Egyptian Pounds)

**35 - Reserves and retained earnings**

<b>(1) Reserves</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
General reserve (a)	28,884,568,918	23,979,176,120
General banking risk reserve (b)	1,045,272	1,669,066
Legal reserve (c)	3,296,885,849	2,790,716,593
Fair value reserve (d)	(644,053,357)	237,308,338
Special reserve (e)	12,856,666	12,856,666
Capital reserve	43,050,621	42,271,621
General risk reserve	21,453,923	21,453,923
<b>Total reserves at the end of the year</b>	<b>31,615,807,892</b>	<b>27,085,452,327</b>

**Reserve movements are as follows:**

<b>(a) General reserve</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Balance at the beginning of the financial year	23,979,176,120	19,533,050,946
Transferred from retained earnings	4,905,392,798	4,446,125,174
Balance at the end of the year	28,884,568,918	23,979,176,120
<b>(b) General banking risk reserve</b>		
Balance at the beginning of the year	1,669,066	153,028,333
Transferred to retained earnings	(623,794)	(151,359,267)
<b>Balance at the end of the year</b>	<b>1,045,272</b>	<b>1,669,066</b>

General bank risk reserve represent the difference between the allowance required for impairment losses as per CBE credit worthiness rules and the allowance as required by the expected credit loss which recognized in financial statements .

In accordance with the instructions of the Central Bank of Egypt, the general banking risk reserve is supported annually by 10% of the value of the assets owned by the Bank in return for debt if these assets are not disposed of within the period specified in the law.

<b>(c) Legal Reserve</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Balance at the beginning of the year	2,790,716,593	2,418,770,935
Transferred from the net profit of the prior year	506,169,256	371,945,658
<b>Balance at the end of the year</b>	<b>3,296,885,849</b>	<b>2,790,716,593</b>

According to the provisions of local laws, 5% of net profit of the year shall be transferred to a non-distributable statutory reserve until it reaches 100% of the bank's capital.

<b>(d) Fair Value Reserve</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Balance at the beginning of the year	237,308,338	379,822,282
Net change in fair value (Notes 18 and 22)	(1,063,272,706)	(48,265,254)
Impairment losses on debt instruments at fair value through other comprehensive income	375,571	228,872
Transferred to retained earnings	(25,756,149)	-
Deferred tax recognized during the year (Note 32)	207,291,589	(94,477,562)
<b>Balance at the end of the year</b>	<b>(644,053,357)</b>	<b>237,308,338</b>

**(e) Special Reserve**

The application of the CBE new basis rules of preparation and presentation of financial statements as well as the modified principles of recognition and measurement requires to restate the comparative figures of the first financial year that have been impacted by this change, including comparative figures in the balance sheet and the income statements for the previous year as the impact of adjustment is positive, such impact was carried directly to retained earnings then transferred to the special reserve in equity and shall not be used except by approval from CBE. The following is a breakdown of the items that generated the special reserve amount:

	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Amortized cost method using EIR for held to maturity investments	253,607	253,607
Amortized cost method using EIR for Available-for-sale investments	393,930	393,930
Deferred tax (Tax impact on adjustment)	(4,249,739)	(4,249,739)
Available-for-sale investments (Equity instruments)	16,458,868	16,458,868
<b>Total</b>	<b>12,856,666</b>	<b>12,856,666</b>

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

(2) Profit for the year and retained earnings	December 31, 2023	December 31, 2022
<b>Movements on retained earnings:</b>		
Balance at the beginning of the year	14,721,648,563	11,729,469,816
Net profit for the year	15,769,684,137	10,124,164,122
Previous year's profit distribution	(1,616,117,225)	(1,616,117,225)
Employees' profit share	(1,057,772,118)	(747,158,368)
Board of directors' remuneration	(11,160,700)	(16,000,000)
Banking System Support and Development Fund	(102,747,444)	(72,873,731)
Transferred to capital reserve	(779,000)	(13,124,486)
Transferred to general reserve	(4,905,392,798)	(4,446,125,174)
Transferred to legal reserve	(506,169,256)	(371,945,658)
Transferred from fair value reserve, net of tax	19,961,016	-
Transferred from general banking risk reserve	623,794	151,359,267
<b>Balance at the end of the year</b>	<b>22,311,778,969</b>	<b>14,721,648,563</b>

#### 36 - Cash and cash equivalents

For the purpose of presenting the cash flow statement, cash and cash equivalents include the following balances maturing within less than 3 months from placement or acquisition date.

	December 31, 2023	December 31, 2022
Cash and balances with central banks	6,019,110,226	5,380,229,395
Due from banks in less than 3 months	42,660,349,493	30,239,210,244
Treasury bills and other governmental notes (91 days)	366,711,336	8,219,953,905
<b>Total</b>	<b>49,046,171,055</b>	<b>43,839,393,544</b>

#### 37 - Contingent liabilities and other commitments

##### (a) Legal claims (litigation)

Several lawsuits were brought against the Bank and are still outstanding as of December 31, 2023. No provision has been formed since it is not probable that the Bank will incur losses in regard of these lawsuits.

##### (b) Capital commitments:

The Bank is a party to contracts for capital commitments amounting to EGP 1,121,252,067 as of December 31, 2023 (EGP 1,002,721,195 on December 31, 2022). These represent commitments by the Bank for the purchases of buildings and equipment. Management is sufficiently confident that net profit shall be realized and finance shall be made available to cover these commitments.

##### (c) Commitments for guarantees

The Bank's commitments for loans, guarantees and facilities are set out below:

	December 31, 2023	December 31, 2022
Financial guarantees	255,000	255,000
Accepted papers	1,370,130,079	1,878,129,718
L/Gs	65,307,349,039	49,406,278,293
Import L/Cs	3,510,920,407	3,106,055,000
Export L/Cs	845,705,638	100,288,484
<b>Total</b>	<b>71,034,360,163</b>	<b>54,491,006,495</b>

##### (d) Commitments for credit facilities

	December 31, 2023	December 31, 2022
Commitments for credit facilities	30,758,471,259	24,355,577,867

##### (e) Commitments under operating lease contracts

Total minimum rental payments for the irrevocable operating lease contracts are as follows:

	December 31, 2023	December 31, 2022
Not more than one year	145,830,597	153,387,944
More than one year and less than 5 years	360,617,435	350,799,600
More than 5 years	108,548,902	128,175,885
<b>Total</b>	<b>614,996,934</b>	<b>632,363,429</b>

**QNB ALAHLI S.A.E**  
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 (All amounts are shown in Egyptian Pounds)

**38 - Related-party transactions**

Qatar National Bank (Q.P.S.C.) is the ultimate parent and controlling party as at the end of the reporting year which owns 94.97% of the bank's ordinary shares whereas the remaining 5.03% are held by other shareholders.

A number of transactions have been conducted during the reporting Year with related parties within the bank's normal course of business. These include loans, deposits, and foreign currency transactions.

**Related party transactions with the parent company other than the payment of dividends on ordinary shares:**

QNB Group	December 31, 2023	December 31, 2022
Due from banks	1,820,941,837	36,447,035
Due to banks	4,184,019,659	2,605,843,696
Export LC	-	843,750
LGs for banks	15,871,167,405	7,917,607,811
Foreign exchange derivative	151,424,388	-
Interest rate swap	830,252,063	1,834,104,525
Administrative expenses	204,386,585	231,256,711

**A - Loans and credit facilities to related parties**

	Directors and other key management personnel (and close family members)		Subsidiaries	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Outstanding loans at the beginning of the financial year	111	111	4,028,199,751	3,275,523,072
Loans issued during the financial year	-	-	1,566,030,977	2,187,816,365
Loans repayment during the financial year	-	-	(1,579,010,510)	(1,435,139,686)
<b>Loans outstanding at the end of the financial year</b>	<b>111</b>	<b>111</b>	<b>4,015,220,218</b>	<b>4,028,199,751</b>
Interest income on loans	-	-	649,510,726	386,820,903

**Loans and credit facilities to related parties can be analyzed below**

	Directors and other key management personnel (and close family members)		Subsidiaries	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Overdrafts	111	111	872	-
Revolving term loan	-	-	3,960,003,392	3,917,365,760
Visa card	-	-	866	-
Direct loans	-	-	55,215,088	110,833,991
<b>Total</b>	<b>111</b>	<b>111</b>	<b>4,015,220,218</b>	<b>4,028,199,751</b>

**B - Deposits from related parties**

	Directors and other key management personnel (and close family members)		Subsidiaries	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Deposits outstanding at the beginning of the financial year	11,768,595	85,022,402	824,364,339	747,909,065
Changes in board members	-	(76,411,375)	-	-
Deposits placed during the year	9,079,677	9,159,086	526,837,798	161,380,972
Deposits repaid during the year	(1,456,936)	(6,001,518)	(792,143,003)	(84,925,698)
<b>Deposits outstanding at the end of the financial year</b>	<b>19,391,336</b>	<b>11,768,595</b>	<b>559,059,134</b>	<b>824,364,339</b>
Interest expense on deposits	987,043	451,886	26,555,435	27,456,905

Deposits from related parties can be analyzed below	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Demand Deposits	5,474,343	1,202,901	541,307,417	31,592,358
Saving account	336,569	666,247	-	-
Certificates of deposits	13,447,775	8,688,756	12,171,881	375,926,476
Time Deposits	132,649	1,210,691	5,579,836	416,845,505
<b>Total</b>	<b>19,391,336</b>	<b>11,768,595</b>	<b>559,059,134</b>	<b>824,364,339</b>

# QNB ALAHLI S.A.E

## Notes to the Separate Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### C - Other transactions with related parties

	Directors and other key management personnel (and close family members)		Subsidiaries	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Fee and commission income	78,661	-	16,484,614	17,478,482
Guarantees issued by the bank	-	-	110,701,204	24,792,802
<b>The above guarantees comprise:</b>				
LGs	-	-	3	3
LCs	-	-	110,701,201	24,792,799
<b>Total</b>	<b>-</b>	<b>-</b>	<b>110,701,204</b>	<b>24,792,802</b>

The pricing for related parties' transactions are the same for other parties.

In accordance with the instructions of the Central Bank of Egypt (CBE) rules in 23 August 2011. The monthly average of net salaries and benefits for top 20 employees with the largest salaries and benefits reached ( EGP 9,859,486) during the current year.

#### 39- Money Market and balanced Funds

##### A - QNB ALAHLI First Fund with cumulative daily return (THEMAR Money Market Fund)

The Bank has set up an investment fund under the name of "THEMAR" with daily accumulated interest as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

THEMAR initial offering was for one million certificates at nominal value of EGP 100 million, of which 50,000 certificates worth of EGP 5 million were subscribed by the bank at that time. EFG HERMES is managing this fund.

Total number of the outstanding certificates at December 31, 2023 reached 11,350,053 at a total value of EGP 6,489,279,302 The Bank currently holds 227,001 certificates worth of EGP 129,785,551 of which EGP 28,587,000 classified as fair value through other comprehensive income that represent 5% from the total number of certificates that were initially issued, whereas the remaining value of EGP 101,198,551 which represents 2% of the increase in fund's net asset value since initial subscription are classified as fair value through profit or loss.

According to the management agreement and the fund's prospectus, the Bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current year amounting to EGP 26,077,078 have been reported in the "fees and commission income" line item in the income statement.

##### B - QNB ALAHLI Second Fund with periodoly / cumulative return (Tawazon Balanced Fund)

The Bank has set up an investment fund under the name of Tawazon Fund with periodic income as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

Tawazon initial offering was for two hundred and fifty thousand certificates amounting to EGP 25 million, of which 50,000 certificates worth of EGP 5 million were subscribed by the bank at that time. Beltone Asset Management is managing this fund.

Total number of the outstanding certificates at December 31, 2023 reached 97,043 at a total value of EGP 36,842,918 The Bank currently holds 50,000 certificates worth of EGP 18,982,780 that are classified as fair value through other comprehensive income and represent 20% of the total number of certificates that were initially issued.

According to the management agreement and the fund's prospectus, the Bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current year amounting to EGP 180,239 have been reported in the "fees and commission income" line item in the income statement.

##### C - QNB ALAHLI Third Fund with periodoly / cumulative return (Tadawol Equity Fund)

The Bank has set up an investment fund under the name of Tadawol Fund with periodic accumulated income as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

Tadawol certificates were offered in a public offering amounting to EGP 25 million distributed over two hundred and fifty thousand certificates with a nominal value of EGP 100 each, subscriptions have only covered a number of one hundred and twenty five thousand certificates amounting to EGP 12.5 million, of which 50,000 certificates worth of EGP 5 million were subscribed by the bank at that time. HC Fund Manager Asset Management is managing this fund.

Total number of the outstanding certificates at December 31, 2023 reached 129,042 at a total value of EGP 72,407,983 The Bank currently holds 50,000 certificates worth of EGP 28,055,975 that are classified as fair value through other comprehensive income and represent 40% from the total number of certificates that were initially issued.

According to the management agreement and the fund's prospectus, the Bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current year amounting to EGP 388,456 have been reported in the "fees and commission income" line item in the income statement.

# Financial Statements - Consolidated





QNB ALAHILI delivered another year  
of strong financial performance

**AUDITORS' REPORT**  
**To the Shareholders of QNB ALAHLI Bank (S.A.E.)**

**Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of QNB ALAHLI Bank (S.A.E.) and its subsidiaries (the group) which comprise the consolidated financial position as at December 31, 2023 and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the financial year then ended, a summary of significant accounting policies and other explanatory notes.

**Management's Responsibility for the Consolidated Financial Statements**

These consolidated financial statements are the responsibility of the Bank's management. Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with the rules of preparation and presentation of the banks' financial statements, basis of recognition and measurement issued by the Central Bank of Egypt on December 16, 2008 as amended by the regulations issued on February 26, 2019 and in light of the prevailing Egyptian laws and regulations, management responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error; management responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

**Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Egyptian Standards on Auditing and in the light of the prevailing Egyptian laws. Those standards require that we comply with ethical requirements, plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessment, the auditor considers internal control relevant to the bank's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the group as of December 31, 2023, its consolidated financial performance, and its consolidated cash flows for the year then ended, in accordance with the rules of preparation and presentation of the banks' financial statements basis of recognition and measurement issued by the Central Bank of Egypt on December 16, 2008 as amended by the regulations issued on February 26, 2019 and in light of the prevailing Egyptian laws and regulations related to the preparation of these consolidated financial statements.

## **Auditors**

### **Abdel Hadi Ibrahim**

Financial Regulatory Authority No.(395)

### **KPMG Hazem Hassan**

**Public Accountants & Consultants**

Cairo, 11 January 2024

### **Mohanad T. Khaled**

Fellow of ACCA

Fellow of ESAA

Fellow of ETS

R.A.A. 22444

FRA No. 375

### **BDO Khaled & Co.**

**Public Accountants & Consultants**

**QNB ALAHLI S.A.E**  
**Consolidated Statement of Financial Position**  
**As at 31 December 2023**  
 (All amounts are shown in Egyptian Pounds)

	Note	December 31, 2023	December 31, 2022
<b>Assets:</b>			
Cash and due from Central Bank of Egypt (CBE)	(16)	61,558,659,045	42,596,032,921
Due from banks	(17)	44,248,972,757	31,326,220,690
Treasury bills	(18)	153,708,167,648	68,366,837,159
Trading investments	(19)	146,204,108	78,540,429
Loans and credit facilities to banks	(20)	884,737,336	-
Loans and credit facilities to customers	(21)	249,596,398,561	213,959,455,946
Financial derivatives	(22)	-	23,578,000
<b>Financial Investments:</b>			
Fair value through other comprehensive income	(23)	16,292,961,610	15,780,960,730
Amortized cost	(23)	84,115,173,001	94,979,319,090
Fair value through profit or loss	(23)	112,555,023	83,690,926
Intangible assets	(24)	482,729,934	346,865,830
Other assets	(25)	10,284,760,505	8,899,855,368
Deferred tax assets	(33)	355,980,280	58,157,064
Finance lease		4,265,977,996	3,936,981,927
Property and equipment	(26)	2,704,592,357	2,843,399,483
<b>Total assets</b>		<b>628,757,870,161</b>	<b>483,279,895,563</b>
<b>Liabilities and equity:</b>			
<b>Liabilities:</b>			
Due to banks	(27)	5,088,111,931	3,521,728,022
Customer deposits	(28)	529,559,754,569	406,242,436,492
Financial derivatives	(22)	6,264,722	22,954,635
Other loans	(29)	4,045,426,305	3,559,635,254
Other liabilities	(30)	9,567,094,922	6,008,418,479
Other provisions	(31)	1,324,771,683	1,000,675,629
Insurance policyholders' rights	(32)	6,361,613,287	5,264,358,668
Current income tax payable		5,571,122,446	2,996,613,445
Defined benefits obligation	(34)	595,997,416	565,184,100
<b>Total liabilities</b>		<b>562,120,157,281</b>	<b>429,182,004,724</b>
<b>Equity:</b>			
Issued and paid-up capital	(35)	10,774,114,830	10,774,114,830
Reserves	(36)	31,646,446,165	27,116,090,602
Profit for the year and retained earnings	(36)	24,217,151,885	16,207,644,135
<b>Total equity attributable to equity holders of the bank</b>		<b>66,637,712,880</b>	<b>54,097,849,567</b>
Non-controlling interests		-	41,272
<b>Total equity</b>		<b>66,637,712,880</b>	<b>54,097,890,839</b>
<b>Total liabilities and equity</b>		<b>628,757,870,161</b>	<b>483,279,895,563</b>

**Mohamed Bedeir**  
 Chief Executive Officer

**Ali Rashid Al-Mohannadi**  
 Chairman of the Board of Directors

The accompanying notes from (1) to (40) are an integral part of these Consolidated Financial Statements.  
 (Auditor's report attached).

**QNB ALAHLI S.A.E**  
**Consolidated Income Statement**  
**For the Year Ended 31 December 2023**  
 (All amounts are shown in Egyptian Pounds)

	Note	From January 01, 2023 To December 31, 2023	From January 01, 2022 To December 31, 2022
Interest on loans and similar income	(6)	77,224,305,355	44,000,629,048
Cost of deposits and similar expense	(6)	(46,339,981,860)	(24,032,264,447)
<b>Net interest income</b>		<b>30,884,323,495</b>	<b>19,968,364,601</b>
Fee and commission income	(7)	5,541,890,057	3,837,929,657
Fee and commission expense	(7)	(1,594,136,760)	(1,389,406,922)
<b>Net interest, fee and commission income</b>		<b>34,832,076,792</b>	<b>22,416,887,336</b>
Dividend income	(8)	85,134,981	56,567,743
Net trading income	(9)	632,500,995	464,267,198
Gain on financial investments	(23)	88,100,797	69,209,665
Impairment credit losses	(12)	(5,673,394,798)	(3,726,045,427)
Administrative expenses	(10)	(5,994,708,763)	(5,129,665,655)
Other operating revenues (expenses)	(11)	951,837,501	1,340,015,579
<b>Profit before income tax</b>		<b>24,921,547,505</b>	<b>15,491,236,439</b>
Income tax expense	(13)	(8,693,217,364)	(5,140,777,332)
<b>Net profit for the year</b>		<b>16,228,330,141</b>	<b>10,350,459,107</b>
Attributable to:			
Equity holders of the Bank		16,228,329,997	10,350,459,000
Non-controlling interests		144	107
<b>Net profit for the year</b>		<b>16,228,330,141</b>	<b>10,350,459,107</b>
Earnings per share	(14)	6.57	4.20

**Mohamed Bedeir**  
 Chief Executive Officer

**Ali Rashid Al-Mohannadi**  
 Chairman of the Board of Directors

The accompanying notes from (1) to (40) are an integral part of these Consolidated Financial Statements.

**QNB ALAHLI S.A.E**  
**Consolidated Statement of Comprehensive Income**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

	<b>From January 01, 2023 To December 31, 2023</b>	<b>From January 01, 2022 To December 31, 2022</b>
Net profit for the year	16,228,330,141	10,350,459,107
<b>Other comprehensive income items that will not be reclassified to the Profit or Loss:</b>		
Net change in fair value of investments in equity instruments measured at fair value through other comprehensive income	332,776,562	662,719,522
Tax impact related to other comprehensive income that will not be reclassified to the profit or loss	(73,275,835)	(139,138,551)
Amount transferred to retained earnings, net of tax	(19,961,016)	-
<b>Other comprehensive income items that is or may be reclassified to the profit or loss:</b>		
Net change in fair value of debt instruments measured at fair value through other comprehensive income	(1,396,049,269)	(710,984,774)
Tax impact related to other comprehensive income that will be reclassified to the profit or loss	274,772,291	44,660,988
Expected credit loss for fair value of debt instruments measured at fair value through other comprehensive income	375,571	228,872
<b>Total other comprehensive income items for the year net of tax</b>	<b>(881,361,696)</b>	<b>(142,513,943)</b>
<b>Total comprehensive income for the year, net of tax</b>	<b>15,346,968,445</b>	<b>10,207,945,164</b>
<b>Attributable to:</b>		
Equity holders of the Bank	15,346,968,301	10,207,945,057
Non-controlling interests	144	107
<b>Total comprehensive income for the year, net of tax</b>	<b>15,346,968,445</b>	<b>10,207,945,164</b>

The accompanying notes from (1) to (40) are an integral part of these Consolidated Financial Statements.

**QNB ALAHLI S.A.E**  
**Consolidated Statement of Changes in Equity**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

	<b>Issued and Paid Up Capital</b>	<b>Legal Reserve</b>	<b>General Reserve</b>	<b>Special Reserve</b>	<b>Capital Reserve</b>	<b>Reserve for Transactions Under Common Control</b>	<b>Fair Value Reserve</b>
Balance at 1 January 2022	10,774,114,830	2,418,770,935	19,533,050,946	39,494,455	29,147,135	4,000,483	379,822,286
Transfer to reserves and retained earnings	-	371,945,658	4,446,125,174	-	13,124,486	-	-
Dividend distributions	-	-	-	-	-	-	-
Net Change in Other Comprehensive Income	-	-	-	-	-	-	(142,513,943)
Net profit for the year	-	-	-	-	-	-	-
Transfer from general banking risk reserve	-	-	-	-	-	-	-
<b>Balance at 31 December 2022</b>	<b>10,774,114,830</b>	<b>2,790,716,593</b>	<b>23,979,176,120</b>	<b>39,494,455</b>	<b>42,271,621</b>	<b>4,000,483</b>	<b>237,308,343</b>
<b>January 1, 2023</b>	<b>10,774,114,830</b>	<b>2,790,716,593</b>	<b>23,979,176,120</b>	<b>39,494,455</b>	<b>42,271,621</b>	<b>4,000,483</b>	<b>237,308,343</b>
Transfer to reserves and retained earnings	-	506,169,256	4,905,392,798	-	779,000	-	-
Dividend distributions	-	-	-	-	-	-	-
Net Change in Other Comprehensive Income	-	-	-	-	-	-	(861,400,680)
Reclassification of the net change in fair value of equity instruments upon derecognition	-	-	-	-	-	-	(19,961,016)
Business combination under common control	-	-	-	-	-	-	-
<b>Net profit for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Transfer from general banking risk reserve</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Balance at 31 December 2023</b>	<b>10,774,114,830</b>	<b>3,296,885,849</b>	<b>28,884,568,918</b>	<b>39,494,455</b>	<b>43,050,621</b>	<b>4,000,483</b>	<b>(644,053,353)</b>

	<b>General Banking Risk Reserve</b>	<b>General Risk Reserve</b>	<b>Retained Earnings</b>	<b>Net Profit for the Year</b>	<b>Attributable to Equity Holders of the Bank</b>	<b>Non-Controlling Interests</b>	<b>Total</b>
Balance at 1 January 2022	153,028,331	21,453,923	5,547,819,907	7,474,697,091	46,375,400,322	41,165	<b>46,375,441,487</b>
Transfer to reserves and retained earnings	-	-	158,005,961	(4,989,201,279)	-	-	-
Dividend distributions	-	-	-	(2,485,495,812)	(2,485,495,812)	-	<b>(2,485,495,812)</b>
Net Change in Other Comprehensive Income	-	-	-	-	(142,513,943)	-	<b>(142,513,943)</b>
Net profit for the year	-	-	-	10,350,459,000	10,350,459,000	107	<b>10,350,459,107</b>
Transfer from general banking risk reserve	(151,359,267)	-	151,359,267	-	-	-	-
<b>Balance at 31 December 2022</b>	<b>1,669,064</b>	<b>21,453,923</b>	<b>5,857,185,135</b>	<b>10,350,459,000</b>	<b>54,097,849,567</b>	<b>41,272</b>	<b>54,097,890,839</b>
<b>January 1, 2023</b>	<b>1,669,064</b>	<b>21,453,923</b>	<b>5,857,185,135</b>	<b>10,350,459,000</b>	<b>54,097,849,567</b>	<b>41,272</b>	<b>54,097,890,839</b>
Transfer to reserves and retained earnings	-	-	2,111,051,942	(7,523,392,996)	-	-	-
Dividend distributions	-	-	-	(2,827,066,004)	(2,827,066,004)	-	<b>(2,827,066,004)</b>
Net Change in Other Comprehensive Income	-	-	-	-	(861,400,680)	-	<b>(861,400,680)</b>
Reclassification of the net change in fair value of equity instruments upon derecognition	-	-	19,961,016	-	-	-	-
Business combination under common control	-	-	-	-	-	(41,416)	<b>(41,416)</b>
<b>Net profit for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>16,228,329,997</b>	<b>16,228,329,997</b>	<b>144</b>	<b>16,228,330,141</b>
<b>Transfer from general banking risk reserve</b>	<b>(623,795)</b>	<b>-</b>	<b>623,795</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Balance at 31 December 2023</b>	<b>1,045,269</b>	<b>21,453,923</b>	<b>7,988,821,888</b>	<b>16,228,329,997</b>	<b>66,637,712,880</b>	<b>-</b>	<b>66,637,712,880</b>

**QNB ALAHLI S.A.E**  
**Consolidated Statement Of Cash Flows**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

	Note	December 31, 2023	December 31, 2022
<b>Cash flows from operating activities</b>			
Profit before tax		24,921,547,505	15,491,236,439
<b>Adjusted by:</b>			
Property and Equipment depreciation and Intangible assets amortization	(10)	478,757,803	443,424,189
Impairment credit losses	(12)	5,673,394,798	3,726,045,427
Loans written off during the year		(4,670,725,670)	(1,123,041,634)
Recovery from loans previously written off		80,208,693	44,172,420
Net formed / (reversed) other provisions		186,240,908	448,577,836
Utilized provisions other than loans provision		(2,861,291)	(11,885,554)
Translation differences of other provisions in foreign currencies		140,716,437	37,237,373
Translation differences of other Financial assets provisions in foreign currencies other than loans provision		12,402,514	10,130,924
Translation differences resulting from monetary foreign currency investments		(1,099,855,906)	(1,424,836,548)
Amortization of premium / discount for bonds		(1,539,606,805)	(1,605,018,188)
Insurance policyholders' rights provisions		1,097,254,619	1,230,151,536
(Gain) on sale of Property and Equipment		(10,082,730)	(779,000)
Dividend income	(8)	(85,134,981)	(56,567,743)
Gain on financial investments	(23)	(88,100,797)	(69,209,665)
<b>Operating profits before changes in assets and liabilities resulting from operating activities</b>		<b>25,094,155,097</b>	<b>17,139,637,812</b>
<b>Net decrease / increase in assets and liabilities</b>			
Due from banks		(18,863,955,786)	(15,694,739,857)
Treasury bills		(93,184,998,123)	(20,260,583,287)
Trading investments		(67,663,679)	331,220,499
Loans and credit facilities to banks		(886,408,881)	-
Loans and credit facilities to customers		(36,620,829,521)	(43,760,439,788)
Financial derivatives		6,888,087	(11,764,615)
Financial investment recognized at fair value through profit or loss		(28,864,097)	8,872,453
Other assets		(1,387,748,700)	(1,668,101,929)
Due to banks		1,566,383,909	63,040,275
Customer deposits		123,317,318,077	110,750,474,374
Other liabilities		3,455,928,999	1,501,373,930
Defined benefits obligation		30,813,316	21,647,968
Net change Leased assets		(328,996,069)	(638,609,543)
Income tax paid		(6,215,035,123)	(4,000,184,530)
<b>Net cash flows used in / resulting from operating activities (1)</b>		<b>(4,113,012,494)</b>	<b>43,781,843,762</b>
<b>Cash flows from investing activities</b>			
Acquisition of Property and Equipment and Intangible assets		(475,842,023)	(514,511,452)
Proceeds from sale of Property and Equipment		10,109,972	1,040,444
Proceeds from financial investments other than held for trading investments		45,704,283,965	19,525,650,272
Acquisition of financial investments other than held for trading investments		(32,459,973,058)	(34,727,871,674)
Acquisition of Non-Controlling Interests in subsidiary		(41,416)	-
Dividends received		84,134,981	41,812,093
<b>Net cash flows resulting from / used in investing activities (2)</b>		<b>12,862,672,421</b>	<b>(15,673,880,317)</b>
<b>Cash flows from financing activities</b>			
Other loans		485,791,051	677,390,618
Dividends paid		(2,724,318,560)	(2,412,622,081)
<b>Net cash flows used in financing activities (3)</b>		<b>(2,238,527,509)</b>	<b>(1,735,231,463)</b>
<b>Net increase in cash and cash equivalents during the year (1+2+3)</b>		<b>6,511,132,418</b>	<b>26,372,731,982</b>
Cash and cash equivalents at the beginning of the year		43,919,922,317	17,547,190,335
<b>Cash and cash equivalents at the end of the year</b>	(37)	<b>50,431,054,735</b>	<b>43,919,922,317</b>
<b>Cash and cash equivalents at end of the year are represented in :</b>			
Cash and due from Central Bank of Egypt	(16)	61,558,659,045	42,596,032,921
Due from banks	(17)	44,298,498,370	31,340,375,945
Treasury bills		155,039,593,261	68,400,255,483
Balances with Central Bank of Egypt (mandatory reserve)		(55,539,436,865)	(37,215,769,980)
Balances Due from banks with maturities more than 3 months		(1,637,334,301)	(1,097,045,400)
Treasury bills with maturity more than 3 months		(153,288,924,775)	(60,103,926,652)
<b>Cash and cash equivalents at end of the year</b>		<b>50,431,054,735</b>	<b>43,919,922,317</b>

# QNB ALAHLI S.A.E

## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### 1. Background:

QNB ALAHLI "S.A.E" ("The Bank") was incorporated as an investment and commercial bank on April 13, 1978, in accordance with the provisions of the Investment Law no 43 of 1974 and its executive regulations and the amendments thereon. The Bank provides all banking services related to its activity, through its Head Office located in 5 Champion Street - Downtown - Cairo and its 234 branches served by 7,371 staff at the date of the financial statements. The Bank is listed on the Egyptian Stock Exchange (EGX).

These consolidated financial statements were approved by the Board of Directors on January 11, 2024.

#### 2 Summary of significant accounting policies:

##### 2.1 Basis of preparation of the consolidated financial statements

These consolidated financial statements have been prepared in accordance with the instructions of the Central Bank of Egypt (CBE) rules approved by its Board of Directors on December 16, 2008; and as per IFRS 9 "Financial Instruments" in accordance with the instructions of the Central Bank of Egypt (CBE) dated February 26, 2019.

These consolidated financial statements have been prepared in accordance with the applicable laws of Egypt.

##### 2.2.1 Basis of Combinations

Acquisitions of subsidiaries and businesses are accounted for using the purchase method unless the transaction does not constitute an acquisition in form or substance. Application of the purchase method involves the following steps:

- Identifying an acquirer;
- Measuring the cost of the business combination;
- And allocating, at the acquisition date, the cost of the combination to the assets acquired, liabilities and contingent liabilities assumed.

On acquisition date where control is obtained, the cost of the business combination is measured as the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the acquirer in exchange for control of the acquiree, in addition to any costs directly attributable to the business combination.

Thus, the acquirer recognizes the acquiree's identifiable assets, liabilities and contingent liabilities that meet the recognition criteria at their fair values at the acquisition date, except for non-current assets (or disposal groups) that are classified as held for sale, that are recognized and measured at the lower of their carrying amounts, or fair value less costs to sell.

Goodwill arising on acquisition date is recognized as an asset and initially measured at cost, being the excess of the cost of the business combination over the net fair value of the identifiable assets, liabilities and contingent liabilities recognized.

If, after reassessment, the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the excess is recognized immediately in profit or loss.

The non-controlling interest in an acquiree is initially measured at the non-controlling interest proportionate share in the fair value of the assets, liabilities and contingent liabilities recognized at acquisition date.

When a business combination agreement provides for an adjustment to the cost of the combination contingent on future events, the acquirer includes the amount of that adjustment in the cost of the combination at the acquisition date if the adjustment is probable and can be measured reliably.

A business combination agreement may allow for adjustments to the cost of the combination that are contingent on one or more future events. The acquirer usually estimates the amount of any such adjustment at the time of initially accounting for the combination, even though some uncertainty exists. If the future events do not occur or the estimate needs to be revised, the cost of the business combination is adjusted accordingly.

However, when a business combination agreement provides for such an adjustment, that adjustment is not included in the cost of the combination at the time of initially accounting for the combination if it either is not probable or cannot be measured reliably. If that adjustment subsequently becomes probable and can be measured reliably, the additional consideration shall be treated as an adjustment to the cost of the combination.

In case of a business combination - made through step acquisitions for a Group reorganization purposes - involving entities or businesses under common control in which all of the combining entities or businesses are ultimately controlled by the same party or parties, both before and after the business combination, the acquirer recognizes the identifiable assets, liabilities and contingent liabilities that meet the recognition criteria at their carrying amounts previously reported at the books of the Group with common control.

Any difference between the consideration paid or transferred and the carrying amounts of the acquiree's net assets and contingent liabilities is reflected within equity as a reserve for transactions under common control. This policy is also applied in case of the groups' full or partial acquisition of shares held by the non-controlling interests in a subsidiary or the partial disposition of the Group's interest in a subsidiary while retaining control over that subsidiary.

Therefore, no adjustments are made to reflect new fair value at the date of the combination; rather fair value for net assets, and contingent liabilities acquired in such cases shall be determined based on the fair value that was previously determined when control was initially obtained, as adjusted by any changes in equity components that have occurred during the period from the date when control was initially obtained up to the date when control has increased or decreased.

Since combinations of entities or businesses under common control are scoped out of the CBE basis of preparation and presentation of the banks financial statements, EAS (29) and IFRS (3) Business Combinations, management applied the requirements of EAS (5) and IAS (8), which allows it, in the absence of a specific Standard or Interpretation specifically addressing certain transaction, event or other circumstances, to set and develop an appropriate accounting policy that results in information that is more reliable and relevant to the economic decisions making needs of the financial statements users.

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**2.2.2 Transactions Eliminated on Consolidation**

Intra-group balances, and income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

**2.2.3 Loss of Control**

Upon the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity-accounted investee or in accordance with the Group's accounting policy for financial instruments, depending on the level of influence retained.

**2.2.4 Basis of presentation of consolidation**

The consolidated financial statements of the Group incorporate the financial statements of QNB ALAHLI (Parent) and entities controlled by the Bank (its Subsidiaries) at the end of each reporting date.

A Subsidiary is an entity (including Special Purpose Entities) that is controlled, directly or indirectly, by the bank (Parent). Control exists when the Bank has the power, to govern the financial and operating policies of an entity to obtain benefits from its activities. This is usually achieved when the bank owns, directly or indirectly, through subsidiaries, more than half of the voting power of an entity, the existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group has control.

The Group fully consolidates its subsidiaries from the effective date in which control is obtained and deconsolidates them when such control ceases to exist.

The results of subsidiaries acquired or disposed of during the period are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of a Group entity to bring its accounting policies into line with those used by other members of the Group.

Non-controlling interests in the net assets (excluding goodwill) of consolidated subsidiaries are identified separately from the Group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and their share of changes in equity since the date of the combination. Losses applicable to owners of the non-controlling interests in excess of their interest in the subsidiary's equity are allocated against the interests of the Group except to the extent that owners of the non-controlling interests have a binding obligation and are able to make an additional investment to cover the losses.

Since QNB ALAHLI incorporated QNB ALAHLI Factoring Company in which it owns 99.997% of its capital, increased its interest in QNB ALAHLI Leasing Company to 100%, and increased in QNB ALAHLI Life Insurance Company to 100% instead of 25%, and increased in QNB ALAHLI Asset Management Egypt Company to 100% instead of 4.875%, therefore, the full consolidation basis has been used for the preparation of the Group accompanying consolidated financial statements which comprise the financial statements of QNB ALAHLI (the parent) and its subsidiaries, QNB ALAHLI Factoring, QNB ALAHLI Leasing Company, QNB ALAHLI Life Insurance Company and QNB ALAHLI Asset Management Egypt Company from the date in which control over each subsidiary was obtained.

Non-controlling interest in these consolidated financial statements represents interests held by investors other than QNB ALAHLI in the subsidiaries. Information on subsidiaries is set out below.

Company name	Origin Country	Year of controlling (Acquisition or Incorporation)	Group Stake %
QNB ALAHLI Factoring Company	Egypt	2012	100
QNB ALAHLI Leasing Company	Egypt	2012	100
QNB ALAHLI Life Insurance Company	Egypt	2014	100
QNB ALAHLI Asset Management Egypt Company	Egypt	2014	100

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#### **2.2.5 Investments in associates**

An associate is an entity over which the Group has significant influence that is not control or joint control. Significant influence exists where the bank holds voting rights of 20% to 50% in an entity.

Acquisitions of Associates are accounted for using the purchase method; goodwill arising on acquisition of an associate, if any, is not presented separately, but is rather included within the carrying amount of the investment. Investments in associates are accounted for subsequently in the consolidated financial statements using the equity method.

According to the equity method, an investment in an associate is initially recognized in the statement of financial position at cost and is subsequently adjusted to recognize the Group's share in profit or loss, and other changes in the net assets, of the associate.

#### **2.3 Segment reporting**

An operating segment is a group of assets and operations providing products or services whose risks and benefits are different from those associated with products or services provided by other operating segments. A geographical segment provides products or services within a specific economic environment characterized by risks and benefits different from those related to other geographical segments operating in a different economic environment.

The Bank is divided into two main business lines, which are corporate banking and retail banking. In addition, a corporate center acts as a central funding department for the bank's core businesses. The dealing room, proprietary activity and other non-core businesses are reported under the corporate banking business line.

For the purpose of preparation of segment reporting by geographical region, segment profit or loss and assets and liabilities are presented based on the location of the branches. Given that the bank does not have any entity abroad, and unless otherwise stated in a specific disclosure, all equity and debt instruments of the bank issued by foreign institutions and credit facilities granted to foreign counterparties are reported based on the location of the domestic branch where such assets are recorded.

#### **2.4 Foreign currency translation**

##### **2.4.1 Functional and presentation currency**

The consolidated financial statements of the Group are presented in the Egyptian Pound which is the Bank's functional and presentation currency.

##### **2.4.2 Transactions and balances in foreign currencies**

The Bank maintains its accounting records in Egyptian Pounds. Transactions in foreign currencies during the period are translated into the Egyptian Pounds using the exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are re-translated at end of reporting period at the exchange rates then prevailing. Foreign exchange gains and losses resulting from settlement and translation of such transactions and balances are recognized in the income statement and reported under the following line items:

- Net trading income from held for trading assets and liabilities;
- Other operating revenues (expenses) from the remaining assets and liabilities;
- Investments in equity instrument recognized at fair value through other comprehensive income in equity

Changes in the fair value of investments in debt instruments; which represent monetary financial instruments, denominated in foreign currencies and classified as FVTOCI assets are analyzed into differences resulting from changes in the amortized cost of the instrument, differences resulting from changes in the applicable exchange rates and differences resulting from changes in the fair value of the instrument. Differences resulting from changes in the amortized cost are recognized and reported in the income statement in "Interest on loans and similar income" whereas differences resulting from changes in foreign exchange rates are recognized and reported in "Other operating revenues (expenses)". The remaining differences resulting from changes in fair value are recognized in equity and accumulated in the "Fair value revaluation reserve" in Other comprehensive income.

Valuation differences arising on the measurement of non-monetary items at fair value include gains or losses resulting from changes in foreign currency exchange rates used to translate those items. Total fair value changes arising on the measurement of equity instruments classified as at fair value through the profit or loss are recognized in the income statement, whereas total fair value changes arising on the measurement of equity instruments classified as FVTOCI are recognized directly in equity in the "Fair value reserve" in Other Comprehensive Income.

Leased assets denominated in foreign currency which the group leases to others are measured at historical cost and translated to Egyptian Pounds using the exchange rates prevailing at the dates of the initial recognition.

#### **2.5 Financial assets**

Financial assets are classified at amortized cost, fair value through other comprehensive income (FVTOCI) and fair value through profit or loss (FVTPL). The classification depends on the business model of the financial assets that are managed with its contractual cash flow and is determined by management at the time of initial recognition.

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#### **2.5.1 Financial assets classified as amortized cost**

The financial asset is retained in the business model of financial assets held to collect contractual cash flow. The objective from this business model is to collect contractual cash flow which represented in principal and interest. The sale is an exceptional event for the purpose of this model and under the terms of the standard represented in following:

- Significant deterioration for the issuer of financial instrument.
- Lowest sales in terms of rotation and value.
- A clear and reliable documentation process for the justification of each sale and its conformity with the requirements of the standard

#### **2.5.2 Financial assets classified as fair value through other comprehensive income**

The financial asset is retained in the business model of financial assets held to collect contractual cash flows and sales. Held to collect contractual cash flows and sales are integrated to achieve the objective of the model. Sales are high in terms of turnover and value as compared to the business model retained for the collection of contractual cash flows.

#### **2.5.3 Financial assets classified as fair value through profit or loss**

The financial asset is held in other business models including trading, management of financial assets at fair value, maximization of cash flows through sale. The objective of the business model is not to retain the financial asset for the collection of contractual or retained cash flows for the collection of contractual cash flows and sales. Collecting contractual cash flows is an incidental event for the objective of the model.

The characteristics of the business model are as follows:

- Structuring a set of activities designed to extract specific outputs.
- Represents a complete framework for a specific activity (inputs - activities - outputs).
- One business model can include sub-business models.

#### **2.6 Offsetting of financial assets and financial liabilities**

Financial assets and liabilities are offset when the group has a legally enforceable right to offset the recognized amounts and it intends to settle these amounts on a net basis, or realize the asset and settle the liability simultaneously.

#### **2.7 Financial derivatives and hedge accounting**

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently measured at fair value. Fair values are determined based on quoted market prices in active markets, including recent market transactions, or valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are recognized as assets when their fair value is positive and as liabilities when their fair value is negative.

Embedded derivatives, such as the conversion option in a convertible bond, are treated as separate derivatives if they meet the definition of a financial derivative, and when their economic characteristics and risks are not closely related to those of the host contract, provided that the host contract is not classified as at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognized in the income statement "Net trading income" ;unless the group chooses to designate the hybrid contract as a whole as at fair value through profit or loss.

The timing of recognition in profit or loss, of any gains or losses arising from changes in the fair value of derivatives, depends on whether the derivative is designated as a hedging instrument, and the nature of the item being hedged. The parent bank designates certain derivatives as:

- Hedging instruments of the risks associated with fair value changes of recognized assets or liabilities or firm commitments (fair value hedge);
- Hedging of risks relating to future cash flows attributable to a recognized asset or liability or a highly probable forecast transaction (cash flow hedge).

Hedge accounting is used for derivatives designated in a hedging relationship when the following criteria are met. At the inception of the hedging relationship, the bank documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the bank documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

#### **2.7.1 Fair value Hedge**

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognized immediately in the profit or loss, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The effective portion of changes in the fair value of the interest rate swaps and the changes in the fair value of the hedged item attributable to the hedged risk are recognized in profit or loss.

Additionally, interest differential on interest rate swaps is recognized in profit or loss as part of 'net interest income' line item in the income statement. Any ineffectiveness is recognized in profit or loss in "Net trading income".

When the hedging instrument no longer qualifies for hedge accounting, the adjustment to the carrying amount of a hedged item, measured at amortized cost, arising from the hedged risk is amortized to profit or loss from that date to maturity of the asset using the effective interest method. Adjustment to the carrying amount of a hedged equity instrument that has been deferred in equity remains in equity until the asset is derecognized.

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#### **2.7.2 Cash flow hedge**

The effective portion of changes in the fair value of derivatives designated and effective for cash flow hedge is recognized in equity while changes in fair value relating to the ineffective portion is recognized immediately in the income statement in "Net trading income".

Amounts accumulated in equity are transferred to income statement in the relevant periods when the hedged item affects the income statement. The effective portion of changes in fair value of interest rate swaps and options are reported in "Net trading income".

When a hedging item expires or is sold or if hedging instrument no longer qualifies for hedge accounting requirements, gains or losses that have been previously accumulated in equity remain in equity and are only recognized in profit or loss when the forecast transaction ultimately occurs. If the forecast transaction is no longer expected to occur any related cumulative gain or loss on the hedging instrument that has been recognized in equity shall be reclassified immediately to profit or loss.

#### **2.7.3 Derivatives that do not qualify for hedge accounting**

Where a derivative instrument does not qualify for hedge accounting, changes in fair value of that derivative and related interest are recognized immediately in the income statement in "Net trading income" line item. However, gains or losses arising from changes in fair value of derivatives that are managed in conjunction with financial assets or financial liabilities, designated upon initial recognition at fair value through profit or loss, are included in "net income from financial instruments designated upon initial recognition as at fair value through profit or loss".

#### **2.8 Interest income and expense**

Interest income and expense on all interest-bearing financial instruments are recognized in "Interest income" and "Interest expense" line items in the income statement using the effective interest rate method.

The effective interest rate is a method of calculating the amortized cost of a debt instrument whether a financial asset or a financial liability and of allocating its interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial debt instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability on initial recognition. When calculating the effective interest rate, the Group estimates the future cash flows, considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Interest income on loans is recognized on an accrual basis except for the interest income on non-performing loans, which ceases to be recognized as revenue when the recovery of interest or principal is in doubt.

Interest income on non-performing or impaired (Stage 3) loans and receivables ceases to be recognized in profit or loss and is rather recorded off balance sheet in statistical records. Interest income on these loans is recognized as revenue on a cash basis as follows:

1. For retail loans, personal loans, small and medium business loans, real estate loans for personal housing and small loans for businesses, when interest income is collected and after recovery of all arrears.
2. For corporate loans, interest income is recognized on a cash-basis after the bank collects 25% of the rescheduled installments and provided these installments continue to be paid for at least one year.

If a loan continues to be performing thereafter, interest accrued on the principal then outstanding starts to be recognized as revenues. Interest that is marginalized prior to the date when the loan becomes performing is not recognized in the profit or loss except when the total balance of loan, prior to that date, is paid in full.

#### **2.9 Fees and commission income**

Fees charged for servicing a loan or facility that is measured at amortized cost, are recognized as revenue as the service is provided. Fees and commissions on non-performing or impaired loans or receivables cease to be recognized as income and are rather recorded off balance sheet. These are recognized as revenue - on a cash basis - only when interest income on those loans is recognized in profit or loss, at which time, fees and commissions that are an integral part of the effective interest rate of a financial asset are treated as an adjustment to the effective interest rate of that financial asset.

Commitment fees received by the bank to originate a loan are deferred if it is probable that the bank will enter into a specific lending arrangement and are regarded as a compensation for an ongoing involvement with the acquisition of the financial instrument and recognized as an adjustment to the effective interest rate. If the commitment expires without the bank making the loan, the fees are recognized as revenue on expiry.

Loan syndication fees received by the bank are recognized as revenue when the syndication has been completed, only if the bank arranges the loan and retains no part of the loan package for itself (or retains a part at the same effective interest rate for comparable risk as other participants).

Fees and commissions that are earned on negotiating or participating in the negotiation of a transaction in favor of another entity, such as arrangements for the allotment of shares or another financial instrument or acquisition or sale of an enterprise on behalf of a client, are recognized as revenue when the transaction has been completed. Administrative consultations and other service fees are usually recognized as revenue on a straight-line basis over the period in which the service is rendered. Fees from financial planning management and custodian services provided to clients over long periods are usually recognized as revenue on a straight-line basis over the period in which these services are rendered.

#### **Leasing revenues**

Revenues from lease contracts are recognized based on the interest rate implicit in each contract plus an amount equal to depreciation of the leased asset. Debit/credit differences between revenue recognized in profit or loss and rental value for each period are recorded in "leased assets – lease contracts settlement" account in the balance sheet whose balance is to be settled against the carrying amount of leased asset at the end of the contract period.

#### **Insurance revenues**

Premium income and Claim expense is recognized on accrual basis.

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#### **2.10 Dividends income**

Dividend income on investments in equity instruments and similar assets, other than investments in subsidiaries and associates, is recognized in the income statement when the bank's right to receive payment is established.

#### **2.11 Purchase and resale agreements and sale and repurchase agreements (repos and reverse repos)**

Financial instruments sold under repurchase agreements are not derecognized from the statement of financial position and cash receipts are shown in liability side in the statement of financial position.

#### **2.12 Impairment of financial assets**

The Group reviews all its financial assets except for financial assets that are measured at fair value through profit or loss to assess the extent of impairment as described below.

Financial assets are classified at three stages at each reporting date:

- Stage 1 : Financial assets that have not experienced a significant increase in credit risk since the date of initial recognition, and the expected credit loss is calculated for 12 months.
- Stage 2 : Financial assets that have experienced a significant increase in credit risk since the initial recognition or the date on which the investments are made, and the expected credit loss is calculated over the life of the asset.
- Stage 3 : Impairment of financial assets whose expected credit loss is to be recognized over the life of the asset on the basis of the difference between the carrying amount of the instrument and the present value of expected future cash flows.

Credit losses and impairment losses on the value of financial instruments are measured as follows:

- The low risk financial instrument is classified at initial recognition in the first stage and credit risk is monitored continuously by the Bank's credit risk management.
- If it is determined that there has been a significant increase in credit risk since the initial recognition, the financial instrument is transferred to the second stage where it is not yet considered impaired at this stage.
- If there are indicators of impairment of the financial instrument, it is transferred to the third stage.
- The financial assets created or acquired by the Group and include a high credit risk ratio for the Bank's low risk financial assets are recognized on the initial recognition of the second stage directly and therefore the expected credit losses are measured on the basis of expected credit losses over the life of the asset.

##### **2.12.1 Significant increase in credit risk**

The Group considers that the financial instrument has experienced a significant increase in the credit risk when one or more of the following quantitative and qualitative criteria, as well as the factors relating to default, have been met.

##### **2.12.2 Quantitative Factors**

When the probability of default over the remaining life of the instrument is increased from the date of the financial position compared to the probability of default over the remaining life expected at initial recognition in accordance with the Bank's acceptable risk structure.

##### **2.12.3 Qualitative Factors**

###### **Retail loans, micro and small businesses**

If the borrower encounters one or more of the following events:

- The borrower submits a request to convert short-term to long-term payments due to negative effects on the borrower's cash flows.
- Extension of the deadline for repayment at the borrower's request.
- Frequent Past dues over the previous 12 months.
- Future adverse economic changes affecting the borrower's future cash flows.

###### **Corporate loans and Medium businesses**

If the borrower has a follow-up list and / or financial instrument faced one or more of the following events:

- A significant increase in the rate of return on the financial asset as a result of increased credit risk.
- Significant negative changes in the activity and physical or economic conditions in which the borrower operates.
- Scheduling request as a result of difficulties facing the borrower.
- Significant negative changes in actual or expected operating results or cash flows.
- Future economic changes affecting the borrower's future cash flows.
- Early indicators of cash flow / liquidity problems such as delays in servicing creditors / business loans.
- Cancellation of a direct facility by the bank due to the high credit risk of the borrower.

###### **Nonpayments**

The loans and facilities of institutions, medium, small, micro and retail banking are included in stage two if the period of non-payment is more than 60 days and less than 90 days,(180 days for SME's according to CBE Circular dated 14 December 2021 regarding the temporary amendments of SME's NPL treatment in IFRS9 regulation). Note that this period (60 days) will be reduced by (10) days per year to become (30) days during (3) years from the date of application (Year 2019).

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#### **Transfer between the Three stages:**

##### **Transfer from second stage to first stage:**

The financial asset shall not be transferred from the second stage to the first stage unless all the quantitative and qualitative elements of the first stage are met and the full arrears of the financial asset and the proceeds are paid.

##### **Transfer from third stage to second stage:**

The financial asset shall not be transferred from the third stage to the second stage until all the following conditions have been met:

- Completion of all quantitative and qualitative elements of the second stage;
- Repayment of 25% of the balance of the outstanding financial assets, including accrued segregated / statistical interest;
- Regularity of payment for at least 12 months.

#### **2.13 Intangible assets**

##### **2.13.1 Goodwill**

Goodwill, arising from the acquisition or legal merger of subsidiaries, represents the difference between the cost of the combination and the acquiree interest in the fair value of the identifiable assets, liabilities and qualifying contingent liabilities of the acquire at the acquisition date. Goodwill is annually tested for impairment and is written-down to profit or loss at an annual amortization of 20% or impairment loss whichever is higher.

##### **2.13.2 Software (computer programs)**

Expenditure on upgrade and maintenance of computer programs is recognized as an expense in the income statement in the period in which it is incurred. Expenditures directly incurred in connection with specific software are recognized as intangible assets if they are controlled by the group and when it is probable that they will generate future economic benefits within more than one year that exceed its cost. Direct costs include the cost of the staff involved in upgrading the software in addition to a reasonable portion of relative overheads.

Upgrade costs are recognized and added to the original cost of the software when it is likely that such costs will increase the efficiency or enhance the performance of the computers software beyond its original specification.

Cost of computer software recognized as an asset shall be amortized over the year of expected benefits from three to five years except for the core IT system which is amortized over ten years.

#### **2.14 Property and Equipment**

The Group's property and equipment include lands and buildings of the bank which basically comprise the head office premises and branch buildings. All property and equipment are carried at historical cost net of accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the construction or acquisition of the items. Subsequent costs are included in the assets carrying amount or recognized separately, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. Repairs and maintenance expenses are recognized in profit or loss within "other operating costs" line item during the financial period in which they are incurred.

The Group considers the residual value of its property and equipment as insignificant and immaterial in relation to the depreciable amount; therefore, the depreciable amount of the group's property and equipment is determined without any deduction for residual values. Depreciation is charged so as to write off the cost of assets, other than land which is not depreciated, over their estimated useful lives, using the straight-line method based on the following annual rates:

Buildings		50 years
	Decoration & installations	10 years
	Lifts	15 years
	Electricity & Air conditioning	10 years
Fixtures	Generators	30 years
	Telephone network & CCTV	10 years
	Firefighting system & Plumbing system	10 years
	Other installations	10 years
Leasehold improvements		The shortest of 10 years or contract period

Depreciation years for property and equipment, other than buildings, depend on their useful lives which are usually estimated as specified below:

Furniture	10 years
Armored vaults	20-30 years
IT equipment	5 years
Electric appliances	5 years
Vehicles	5 years

The carrying amounts of its depreciable property and equipment are reviewed whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Where the carrying amount of an asset exceeds its recoverable amount, the carrying amount is reduced to its recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. Gains or losses on disposals are determined by comparing proceeds with relevant carrying amount. These are included in the profit or loss in other operating income (expenses) in the income statement.

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**2.15 Impairment of non-financial assets**

Non-financial assets that do not have definite useful lives, except for goodwill are not amortized. These are annually tested for impairment. Depreciable property and equipment are tested for impairment whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Impairment loss is recognized and the carrying amount of an asset is reduced to the extent that such carrying amount exceeds the asset's recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. For the purpose of estimating the impairment loss, where it is not possible to estimate the recoverable amount of an individual asset, The Group estimates the recoverable amount of the cash-generating unit to which the asset belongs is estimated.

At the end of each period, the group reviews non-financial assets for which an impairment loss is recognized to assess whether or not all or part of such impairment losses should be reversed through profit or loss.

**2.16 Leasing**

Lease contracts are accounted according to Law 95 of 1995 for financial lease. All other lease contracts are recognized as operating leases.

**2.16.1 As a lessee**

Lease payments made under operating leases, net of any discounts received from the lessor, are recognized as an expense in the profit or loss on a straight-line basis over the lease term.

**2.16.2 As a lessor**

Assets leased out under operating lease contracts are reported as part of the fixed assets in the statement of financial position and are depreciated over the expected useful lives of the assets, on the same basis as other property assets. Lease rental income is recognized in profit or loss, net of any discounts granted to the lessee, using the straight line method over the contract term.

Assets leased out under finance lease contracts, are reported in the statement of financial position within fixed assets and are depreciated over the expected useful life of the assets using the same method followed in depreciating similar assets. Lease income is recognized using the rate of return implicit in each lease contract in addition to an amount equal to depreciation charge for the period. Differences between lease income recognized in the income statement and rental receivable from lease customers are accumulated and reported in the statement of financial position in a separate account until duration of the lease contract expires, at which time offset occurs between the account balance and net book value of leased assets.

Maintenance and insurance expenses shall be charged to the income statement when incurred to the extent that they are chargeable to the lessee. If substantive evidence indicates that the group could not be able to collect all balances due from finance lease debtors, these balance are reduced to their expected realizable value.

Assets leased under finance lease arrangements, rentals in arrear and the related impairment loss allowance has been presented in financial position under the finance lease item.

Depreciation is charged so as to write off the cost of leased assets, other than land which is not depreciated, over their estimated useful lives, using the straight-line method based on the following annual rates:

Computers	2-8 years
Equipment	4-10 years
Vehicles	4-5 years
Building	17-50 years

**2.17 Cash and cash equivalents**

For the purposes of the cash flow statement, cash and cash equivalents comprise balances due within three months from date of placement or acquisition. They include cash and balances placed with the Central Bank of Egypt (other than those required under the mandatory reserve), current accounts with Banks and treasury bills, certificates of deposits and other governmental notes.

**2.18 Other provisions**

Provisions for obligations, other than those for credit risk or employee benefits, due within more than 12 months from the date of consolidated financial statements are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the reporting date. An appropriate pretax discount rate that reflects the time value of money is used to calculate the present value of such provisions.

For obligations due within less than twelve months from the date of consolidated financial statements, provisions are calculated based on undiscounted expected cash outflows unless the time value of money is material, in which case provisions are measured at present value.

When a provision is wholly or partially no longer required, it is reversed through the profit or loss under "Other Operating Income (expenses)" line item.

# QNB ALAHLI S.A.E

## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### 2.19 Insurance activity

##### 2.19.1 Technical reserves

###### 2.19.1.1 Mathematical reserve

The mathematical reserve is calculated by the actuarial expert according to the technical basis approved by the board of the Egyptian Financial Supervisory Authority (Formerly Egyptian Insurance Supervisory Authority), in addition to the portion of each certificate from the increase (decrease) in the capital value resulting from insurance premiums invested in investment portfolio for the account of policyholders.

###### 2.19.1.2 Provision for outstanding claims

A provision for outstanding claims is established for life and personal accident insurance policies. Which were reported before the period-end but not settled at the balance sheet date.

###### 2.19.2 Receivables arising from insurance contracts

Receivables arising from insurance contract either as installments under collection or current accounts of insured parties are carried at amortized cost which represent nominal balances, net of impairment loss.

###### 2.19.3 Due from insurance and reinsurance companies

Insurance and reinsurance companies stated at amortized cost, which represent its book value, net of allowance for impairment loss.

#### 2.20 Financial guarantees

A financial guarantee contract is a contract issued by the group as security for loans or overdrafts due from its clients to other entities that requires the group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument. Financial guarantees are generally issued by the Bank to beneficiary banks, corporations and other entities on behalf of the bank's clients.

When a financial guarantee is recognized initially, it is measured at its fair value plus, transaction costs that is directly attributable to the issue of such financial guarantee.

After initial recognition, a financial guarantee contract issued by the bank is measured at the higher of:

- (I) The amount initially recognized less, when appropriate, cumulative amortization of security fees recognized as income in profit or loss using the straight-line method over the term of the guarantee; and
- (II) The best estimate for the payments required to settle any financial obligation resulting from the financial guarantee at the reporting date.

Such estimates are made based on experience in similar transactions and historical losses as supported by management judgment.

Any increase in the obligations resulting from the financial guarantee, is recognized within other operating income (expenses) in the income statement.

#### 2.21 Employee benefits

##### 2.21.1 Post-employment benefits (defined benefit plans) and defined contribution plans:

The Bank is liable for all obligations arising from its plans for employee benefits which comply, in all material respects, with the principles set out below. Starting 1 January 2009, the Bank has fully complied with the policy referred to below, and recognized any adjustments, resulting from the first full implementation of amendments to the CBE rules, directly on retained earnings.

The Bank provides several post-employment benefits to its employees, such as the medical care scheme which qualifies as a defined-benefit plan. A defined benefit plan commits the Bank, either formally or constructively, to pay a certain amount or level of future benefits and therefore bears the medium- or long-term risk.

The Bank recognizes the defined benefit obligation as a liability in the statement of financial position under "obligations for post-retirement schemes" to cover the total value of such obligations. This is assessed regularly by independent actuary using the projected unit credit method. This valuation technique incorporates assumptions about demographics variables, staff turnover, salary growth rate and discount and inflation rates.

When these plans are financed from external funds classified as plan assets, the fair value of these funds is subtracted from the defined benefit obligation. Differences arising from changes in the actuarial assumptions and estimates are recognized in the income statement as actuarial gains or losses to the extent of the higher of the following two amounts as of the end of the previous financial period:

- 10% of the present value of the defined benefit obligation (before deducting plan assets); and
- 10% of the fair value of the plan assets.

Actuarial gains and losses that exceed the 10 percent criteria above are amortized to profit or loss over the expected average remaining working lives of the participating employees.

Past service cost is recognized immediately to the extent that the benefits have already vested, and otherwise is amortized on a straight-line basis over the average period until the benefits become vested. Annual cost of employee benefits plans is reported as part of general and administrative expenses (employee costs).

Defined contribution plans are pension schemes whereby the group pays defined contributions to an independent entity. The group shall not be under legal or constructive obligation to pay more contributions if this entity doesn't maintain adequate assets to pay-off the employees' benefits in return for their service in the current and previous periods.

According to the defined contribution plans, contributions are paid to private sector pension scheme under mandatory or voluntary contractual arrangement. The group shall be under no additional obligation other than the contribution payments. Contributions to defined contribution retirement benefit plans are recognized as employee benefits cost when employees have rendered service entitling them to the contributions. Prepaid contributions shall be recognized as assets to the extent that these contribution payments will reduce future payments or result in cash refunds.

# **QNB ALAHLI S.A.E**

## **Notes to the Consolidated Financial Statement**

### **For the Year Ended 31 December 2023**

(All amounts are shown in Egyptian Pounds)

#### **2.22 Income taxes**

Income tax expense on the period's profit or loss represents the sum of the tax currently payable and deferred tax and is recognized in the income statement, except when they relate to items that are recognized directly in equity, in which case the tax is also recognized in equity.

The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period, in addition to income tax differences related to prior years.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. However, when it is expected that the tax benefit will increase, the carrying amount of deferred tax assets shall increase to the extent of previous reduction.

#### **2.23 Borrowings**

Loans obtained by the bank are initially recognized at fair value net of transaction costs incurred in connection with obtaining the loan. Borrowings are subsequently measured at amortized cost, with the difference between net proceeds and the value to be paid over the borrowing period, recognized in the profit or loss using the effective interest rate method.

#### **2.24 Capital**

##### **2.24.1 Capital issuance cost**

Issued and paid up-capital (i.e. bank's own equity instruments) is initially measured at the cash proceeds received, less transaction costs directly attributable to the issuance of new shares, issuance of shares to effect business combination, or issue of share options. Transaction costs, net of tax benefits, are reported as a deduction from equity.

##### **2.24.2 Dividends**

Dividends on equity instruments issued by the group entities are recognized when the general assembly of the group's shareholders approves them. Dividends include the non-controlling interests' share in the subsidiaries' dividends, and employees' profit share and board of directors' remuneration as prescribed by the articles of incorporation of the bank and Group entities as well as the corporate law.

#### **2.25 Fiduciary activities**

The Bank carries out fiduciary activities that result in ownerships or management of assets on behalf of individuals, trusts, and retirement benefit plans and other institutions. These assets and income arising thereon are not recognized in the group's consolidated financial statements, as they are not assets or income of the Bank or the Group.

#### **2.26 Comparative figures**

Comparative figures are reclassified, where necessary, to conform to changes in the current period's financial statements presentation.

### **3. Management of financial risks**

The Group is exposed to various financial risks, mainly as a result of activities conducted by the Bank and some subsidiaries. Since financial activities are based on the concept of accepting risks and analyzing and managing individual risks or group of risks altogether, the group aims at achieving a well-balanced risks and relevant rewards, as appropriate and to reduce the probable adverse effects on the group's financial performance. The most important types of risks are credit risk, market risk, liquidity risk and other operating risks. The market risk comprises foreign currency risk, interest rate risk and other pricing risks.

For example, the Bank has laid down risk management policies to determine and analyze the risks, set limits to the risks and control them through reliable methods and up-to-date systems. The Bank regularly reviews the risk management policies and systems and amendments thereto, so that they reflect the changes in markets, products and services and the best up-to-date applications.

Risks are managed in accordance with pre-approved policies by the board of directors. The risk management department identifies, evaluates and covers financial risks, in close collaboration with the Bank's various operating units. The board of directors provides written rules which cover certain risk areas, such as credit risk, foreign exchange risk, interest rate risk and the use of derivative and non-derivative financial instruments. Moreover, the risk department is responsible for the periodic review of risk management and the control environment independently.

#### **Risk management strategy**

The bank operates in business lines, which generate a range of risks whose frequency, severity and volatility can be of different and significant magnitudes. A greater ability to calibrate its risk appetite and risk parameters, the development of risk management core competencies, as well as the implementation of a high-performance and efficient risk management structure are therefore critical undertakings for the bank.

Thus, the primary objectives of the bank's risk management framework are:

- To contribute to the development of the Bank in various business lines to reach an ideal level of general risk.
- To guarantee the Bank's sustainability as a going concern, through the implementation of a high-quality risk management infrastructure.

In defining the Bank's overall risk appetite, the bank management takes various considerations and variables into account, including:

- The relative balance between risk and reward of the bank's various activities.
- Earnings sensitivity to business, credit and economic cycles.
- The aim of achieving a well-balanced portfolio of earnings streams.

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## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### **Risk management governance and risk principles**

Bank's risk management governance is based on:

- i) Strong managerial involvement, throughout the entire organization, starting from the Board of Directors down to operational field management teams;
- ii) A tight framework of internal procedures and guidelines; and
- iii) Continuous supervision by business lines and support functions as well as by an independent body to monitor risks and to enforce rules and procedures.

Within the Board, the Risk and Audit Committees are more specifically responsible for examining the consistency of the internal framework for monitoring risks and compliance.

#### **Risk categories**

The following are part of the risks associated with the bank's Banking activities:

##### **A- Credit risk:**

(Including country risk): represents risk of losses arising from the inability of the Bank's customers, sovereign issuers or other counterparties to meet their financial commitments.

Credit risk also includes the replacement risk linked to market transactions. In addition, credit risk may be further increased by a concentration risk, which arises either from large individual exposures or from groups of counterparties with a high default probability.

##### **B- Market risk:**

Represents risk of loss resulting from changes in market prices and interest rates.

##### **C- Operational risk:**

(Including legal, compliance, accounting, environmental, reputational risks, etc.): represents risk of loss or fraud or of producing inaccurate financial and accounting data due to inadequacies or failures in procedures and internal systems, human error or external events. Additionally, operational risks may also take the form of compliance risk, which is the risk of the bank incurring either legal, administrative or disciplinary sanctions or financial losses due to failure to comply with relevant rules and regulations.

##### **D- Structural interest and exchange rate risk:**

Represents risk of loss or of residual depreciation in the bank's balance sheet and off-balance sheet assets arising from changes in interest or exchange rates. Structural interest and exchange rate risk arises from banking commercial activities and on Corporate Center transactions (operations on equities, investments and bond issues).

##### **E- Liquidity risk:**

Represents the risk that the bank might not be able to meet its obligations as they become due.

The Bank dedicates significant resources to constantly adapting its risk management to its activities and ensures that its risk management framework operates in full compliance with the following fundamental principles of:

- Full independence of risk assessment departments from the operating divisions; and
- Consistent approach to risk assessment and monitoring applied throughout the Bank.

The Risk Division is independent from the bank's operating entities and reports directly to general management. Its role is to contribute to the development and profitability of the bank by ensuring that the risk management framework in place is both robust and effective. It employs various teams specializing in the operational management of credit and market risk.

##### **More specifically, the Risk Division:**

- Defines and approves the methods used to analyze, assess, approve and monitor credit risks, countries risks, market risks and operational risks; conducts a critical review of commercial strategies in high risk areas and continually seeks to improve such risk forecasting and management;
- Contributes to independent assessment by analyzing transactions implying a credit risk and by providing guidance on transactions proposed by sales managers.

Identifying a frame for all Banks' operational risks.

The Assets and Liabilities Unit under the Finance Division, for its part, is entrusted with assessing and managing other major types of risks, namely liquidity and structural risks (resulting from interest rate, exchange rate and liquidity) as well as the bank's long term financing, management of capital requirements and equity structure.

The Internal Legal Counsel deals with compliance and legal risks.

Responsibility for devising the relevant risk management structure and defining risk management operating principles lies mainly with both the Risk Division and, in particular fields, the assets and liabilities management under Finance Division.

The Bank's Risk Committee is in charge of reviewing all the bank's key risk management issues and meets at least on quarterly basis. Risk Committee's monthly meetings involve members of the Executive Committee, the heads of the business lines and the Risk Division managers and are used to review all the core strategic issues: risk-taking policies, assessment methods, material and human resources, analysis of credit portfolios and of the cost of risk, market and credit concentration limits (by product, country, sector, region, etc.)

On the other hand, the Assets and Liabilities management committee (ALCO) is competent for matters relating to funding and liquidity policymaking and planning.

All new products and activities or products under development must be submitted to the New Product Committee.

This New Product Committee aims at ensuring that, prior to the launch of a new activity or product, all associated risks are fully understood, measured, approved and subject to adequate procedures and controls, using the available information and processing systems.

Operational risks, permanent control and audit (periodic) control process are supervised by the Audit and Accounts Committee that meets on a quarterly basis.

Finally, the Bank's risk management principles, procedures and infrastructures and their implementation are monitored by the Internal Audit team and the External Auditors.

# **QNB ALAHLI S.A.E**

## **Notes to the Consolidated Financial Statement**

### **For the Year Ended 31 December 2023**

(All amounts are shown in Egyptian Pounds)

#### **(A) CREDIT RISKS**

The Bank is exposed to the credit risk which is the risk resulting from failure of the client to meet its contractual obligations towards the bank. The credit risk is considered to be the most significant risk for the bank, therefore requiring careful management. The credit risk manifests itself in the lending activities and debt instruments in bank's assets as well as off balance sheet financial instruments, such as letters of credit and letters of guarantee.

##### **(A/1) Credit risk management: organization and structure**

Maintaining comprehensive and efficient management and monitoring of credit risk – which constitutes the bank's primary source of risk – is vital to preserving bank financial strength and profitability. As a result, the bank implements a tight credit risk control framework, whose cornerstone is the Credit Risk Policy and Authorities defined jointly by the Risk Division and the Business Lines, and is subject to periodic review and approval by the Board of Directors.

Within the Risk Division, persons are responsible for:

- Setting credit limits by customer, customer group or transaction type;
- Approving credit score or internal customer rating criteria;
- Monitoring and surveillance of large exposures and various credit portfolios;
- Reviewing specific and general provisioning policies.

In addition, comprehensive portfolio analysis is performed in order to provide guidance to the General Management on the bank's overall credit risk exposure as well as reporting to Risk Committee.

The Risk Division also helps define criteria for measuring risk and defining appropriate provisioning practices.

##### **Risk approval**

Embedded in bank's credit policy is the concept that approval of any credit risk undertaking must be based on sound knowledge of the client and a thorough understanding of the client's business, the purpose, nature and structure of the transaction and the sources of repayment, while bearing in mind the bank's risk strategy and risk appetite.

The risk approval process is based on four core principles:

- All transactions involving replacement risk must be pre-authorized ,replacement risk is bearing a loss when a bank is forced to replace a contract in case of breaching the original party's contract (debtor risk, non-settlement or non-delivery risk and issuer risk).
- Staff assessing credit risk is fully independent from the decision-making process.
- Subject to relevant credit delegations, responsibility for analyzing and approving risk lies with the most appropriate business line or credit risk unit, which reviews all authorization requests relating to a specific client or client group, to ensure a consistent approach to risk management.
- All credit decisions systematically include internal obligor risk ratings, as proposed by business lines and vetted by the Risk Division and approved by concerned Credit Committee.

##### **Risk management and audit**

Changes in the quality of outstanding commitments are reviewed on a periodic basis and at least once a quarter, as part of the "sensitive names" and provisioning procedures. This review is based on analyses performed by the business divisions and the risk function. Furthermore, the Internal Audit also carries out file reviews or risk audits in the bank's branch groups and reports its findings to the General Management.

##### **Replacement risk**

Replacement risk provides the measurement of the replacement cost of a transaction in the event of default by the original counterparty and the necessity to close the ensuing position with counterparty; hence, the replacement cost is the result of the market price between the date on which the original transaction is entered into and the default date. Transactions giving rise to replacement risk include interest rate swaps and forward FX deals.

##### **Replacement risk management**

The Bank places great emphasis on carefully monitoring its replacement risk exposure in order to minimize its losses in case of default of its counterparties and counterparty limits are, therefore, assigned to all trading counterparties, irrespective of their status (bank, other financial institution, corporate and public institutions).

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## Notes to the Consolidated Financial Statement

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#### **(A/2) Risk measurement and internal ratings**

Bank rating system is based on three key pillars:

- The internal ratings models used to measure and quantify counterparty risk.
- A set of procedures defining guidelines for devising and using ratings (scope, frequency of rating revision, procedure for approving ratings, etc.)
- Reliance on human judgment to improve modeling results to include elements outside the scope of rating model.

Credit risk rating is supported by a set of procedures ensuring reliable, consistent and timely default and loss data detection.

Rating models are reviewed and developed when necessary. The Bank regularly evaluates performance of credit rating models and their capacity to predict default cases.

The calculations used to measure and monitor replacement risk include:

- Current Average Risk (CAR) is a calculation of the Average risk of all the future scenarios, excluding the negative scenarios, i.e., when the replacement makes a gain.
- Credit value at risk (VAR) is a calculation of the largest loss that would be incurred in 99% of cases.

#### **Following are some risk mitigations methods:**

##### **Collaterals**

The Bank designs several policies and controls for credit risk mitigation such as collaterals for funds provided. The bank lays down guidelines for specific categories of the accepted collaterals.

The main types of collaterals for Loans and credit facilities are:

- Real estate mortgage.
- Pledge on business assets like machinery and merchandise.
- Pledge in financial instruments like debt instruments and equity.

The long term financing and lending for companies are often collateralized while credit facilities for persons are not collateralized. The bank attempts to mitigate the credit risk through additional collaterals from the concerned parties immediately on arising of impairment indicators for any of the loans or facilities.

Collaterals taken to secure assets other than Loans and credit facilities are identified according to the nature of the instrument.

Debit instruments and treasury bills are often not collateralized.

##### **Derivatives**

The Bank exercise prudential strict control procedures on net open positions of derivatives. i.e. The difference between sale and purchase agreements at the level of value and duration. The amount exposed to credit risk at any time is determined at fair value of the instrument that may achieve benefit to the bank. i.e. any assets with high positive fair value which represents insignificant part of contractual imputed value used to reflect the volume of existing instruments. This credit risk is managed as part of overall lending limit granted to the customer together with the potential risk as a result of market changes.

The Bank doesn't obtain collaterals for credit risk related to such instruments except for the amounts requested by the bank as marginal deposits from other parties.

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**(A/3) Provisioning policy (Measurement of expected credit losses)**

The Group's policies require the identification of three stages of classifying financial assets measured at amortized cost, loan commitments and financial guarantees as well as debt instruments at fair value through other comprehensive income in accordance with changes in credit quality since initial recognition and thereafter measuring the impairment losses (expected credit losses) as follows:

The un-impaired financial asset is classified at initial recognition in the first stage and credit risk is monitored continuously by the Bank's credit risk management.

In the case of a significant increase in credit risk since the initial recognition, the financial asset is transferred to the second stage and the financial asset is not considered at this stage (the expected credit loss over the life of the asset without impairment).

In case of indications of impairment of the financial asset, it is transferred to the third stage. The Group relies on the following indicators to determine whether there is objective evidence of impairment:

- A significant increase in the rate of return on the financial asset as a result of increased credit risk.
- Significant negative changes in the activity and financial or economic conditions in which the borrower operates.
- Scheduling request as a result of difficulties facing the borrower.
- Significant negative changes in actual or expected operating results or cash flows.
- Future economic changes affecting the borrower's future cash flows.
- Early indicators of cash flow / liquidity problems such as delays in servicing creditors / business loans.
- Cancellation of a direct facility by the bank due to the high credit risk of the borrower.

The following table illustrates the proportional distribution of loans and credit facilities reported in the financial position for each of the four internal ratings of the Bank and their relevant impairment losses:

	<b>December 31, 2023</b>		<b>December 31, 2022</b>	
	<b>Loans and credit facilities</b>	<b>Allowance for impairment loss</b>	<b>Loans and credit facilities</b>	<b>Allowance for impairment loss</b>
Good debts	85.89%	9.99%	86.20%	6.61%
Normal watch-list	7.13%	22.67%	5.81%	10.11%
Special watch-list	1.45%	5.78%	2.94%	19.91%
Non performing loans	5.53%	61.56%	5.05%	63.37%
	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

**(A/4) General Model for Measurements of Banking Risks:**

In addition to the four categories of the bank's internal credit ratings indicated above, management classifies Loans and credit facilities based on more detailed sub-groups in accordance with the CBE requirements. Assets exposed to credit risk in these categories are classified according to detailed rules and terms depending heavily on information relevant to the customer, his activity, financial position and his repayment track record.

The Group calculates the allowances required for impairment of assets exposed to credit risk, including commitments relating to credit on the basis of rates determined by CBE. In case, the allowance required for impairment losses as per CBE credit worthiness rules exceeds the provisions as required by the expected credit loss, that excess shall be debited from distributable net profits and carried to the general banking risk reserve in the equity section. Such reserve is always adjusted, on a regular basis, by any increase or decrease so that the reserve shall always be equivalent to the amount of increase between the two provisions. Such reserve is not available for distribution; note (36) shows the movement (if any) on the general banking risk reserve during the financial period.

Below is a statement of credit rating for corporations as per the Bank's internal ratings compared with those of CBE's; it also includes the percentages of provisions required for impairment of assets exposed to credit risk.

<b>CBE rating</b>	<b>Description</b>	<b>Required Provision According to % ORR</b>	<b>Internal Rating</b>	<b>Internal Description</b>
1	Low risk	0%	1	Good debts
2	Moderate risks	1%	1	Good debts
3	Satisfactory risks	1%	1	Good debts
4	Appropriate risks	2%	1	Good debts
5	Acceptable risks	2%	1	Good debts
6	Marginally acceptable risks	3%	2	Normal watch-list
7	Watch-list	5%	3	Special watch-list
8	Substandard debts	20%	4	Non-performing loans
9	Doubtful debts	50%	4	Non-performing loans
10	Bad debts	100%	4	Non-performing loans

# QNB ALAHLI S.A.E

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#### (A/5) Maximum limit for credit risk before collaterals

Financial position items exposed to credit risks	December 31, 2023	December 31, 2022
Treasury bills	153,708,167,648	68,366,837,159
<b>Loans and credit facilities to banks</b>	<b>884,737,336</b>	-
<b>Loans and credit facilities to customers</b>		
Retail loans		
Overdrafts	4,859,175,860	4,067,094,495
Credit cards	1,894,866,993	1,581,196,876
Personal loans	40,077,773,714	33,727,404,139
Real estate loans	5,855,296,397	4,633,413,392
<b>Corporate loans</b>		
Overdrafts	102,284,714,847	84,308,525,841
Direct loans	69,332,539,580	59,782,767,603
Syndicated loans and facilities	21,703,784,911	22,210,229,914
Other loans	3,763,720,119	3,823,494,340
Segregated interest , unearned discount and deferred income	(175,473,860)	(174,670,654)
Financial derivatives	-	23,578,000
<b>Financial investments</b>		
Debt instrument	98,779,218,851	109,424,540,623
Other Financial assets	7,464,385,164	6,305,587,021
<b>Total</b>	<b>510,432,907,560</b>	<b>398,079,998,749</b>

The following table provides information on the quality of financial assets during the year:

December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Due from banks</b>				
<b>Credit rating</b>				
Good debts	17,047,358,363	2,145,449,746	-	<b>19,192,808,109</b>
Normal watch-list	11,344,464,186	5,669,837,300	-	<b>17,014,301,486</b>
Special watch-list	-	8,091,388,775	-	<b>8,091,388,775</b>
Non performing loan	-	-	-	-
	<b>28,391,822,549</b>	<b>15,906,675,821</b>	-	<b>44,298,498,370</b>
Allowance for impairment losses	(49,525,613)	-	-	<b>(49,525,613)</b>
<b>Carrying amount</b>	<b>28,342,296,936</b>	<b>15,906,675,821</b>	-	<b>44,248,972,757</b>

December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Due from banks</b>				
<b>Credit rating</b>				
Good debts	2,429,847,029	525,857,613	-	<b>2,955,704,642</b>
Normal watch-list	14,689,805,344	13,694,865,959	-	<b>28,384,671,303</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>17,119,652,373</b>	<b>14,220,723,572</b>	-	<b>31,340,375,945</b>
Allowance for impairment losses	(14,109,794)	(45,461)	-	<b>(14,155,255)</b>
<b>Carrying amount</b>	<b>17,105,542,579</b>	<b>14,220,678,111</b>	-	<b>31,326,220,690</b>

December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Treasury bills</b>				
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	153,814,155,836	-	-	<b>153,814,155,836</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>153,814,155,836</b>	-	-	<b>153,814,155,836</b>
Allowance for impairment losses	(105,988,188)	-	-	<b>(105,988,188)</b>
<b>Carrying amount</b>	<b>153,708,167,648</b>	-	-	<b>153,708,167,648</b>

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For the Year Ended 31 December 2023  
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December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Treasury bills</b>				
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	68,400,255,483	-	-	<b>68,400,255,483</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>68,400,255,483</b>	-	-	<b>68,400,255,483</b>
Allowance for impairment losses	(33,418,324)	-	-	<b>(33,418,324)</b>
<b>Carrying amount</b>	<b>68,366,837,159</b>	-	-	<b>68,366,837,159</b>
December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Loans and credit facilities to Banks</b>				
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	-	856,058,261	-	<b>856,058,261</b>
Special watch-list	-	30,349,887	-	<b>30,349,887</b>
Non performing loan	-	-	-	-
	<b>-</b>	<b>886,408,148</b>	-	<b>886,408,148</b>
Allowance for impairment losses	-	(1,670,812)	-	<b>(1,670,812)</b>
<b>Carrying amount</b>	<b>-</b>	<b>884,737,336</b>	-	<b>884,737,336</b>
December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Loans and credit facilities to Banks</b>				
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	-	-	-	-
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	-	-	-	-
Allowance for impairment losses	-	-	-	-
<b>Carrying amount</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Retail loans</b>				
<b>Credit rating</b>				
Good debts	49,658,531,618	-	-	<b>49,658,531,618</b>
Normal watch-list	1,482,408,419	-	-	<b>1,482,408,419</b>
Special watch-list	-	1,809,162,645	-	<b>1,809,162,645</b>
Non performing loan	-	-	1,009,880,460	<b>1,009,880,460</b>
	<b>51,140,940,037</b>	<b>1,809,162,645</b>	<b>1,009,880,460</b>	<b>53,959,983,142</b>
Allowance for impairment losses	(245,166,104)	(143,779,975)	(883,924,099)	<b>(1,272,870,178)</b>
<b>Carrying amount</b>	<b>50,895,773,933</b>	<b>1,665,382,670</b>	<b>125,956,361</b>	<b>52,687,112,964</b>
December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Retail loans</b>				
<b>Credit rating</b>				
Good debts	41,827,699,110	-	-	<b>41,827,699,110</b>
Normal watch-list	1,779,523,255	-	-	<b>1,779,523,255</b>
Special watch-list	-	695,145,315	-	<b>695,145,315</b>
Non performing loan	-	-	924,627,665	<b>924,627,665</b>
	<b>43,607,222,365</b>	<b>695,145,315</b>	<b>924,627,665</b>	<b>45,226,995,345</b>
Allowance for impairment losses	(291,012,829)	(81,531,385)	(845,342,229)	<b>(1,217,886,443)</b>
<b>Carrying amount</b>	<b>43,316,209,536</b>	<b>613,613,930</b>	<b>79,285,436</b>	<b>44,009,108,902</b>

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

December 31, 2023	Stage 1	Stage 2	Stage 3	Total
Corporate loans	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	174,813,573,826	3,675,574,820	-	<b>178,489,148,646</b>
Normal watch-list	28,267,715	17,430,013,480	-	<b>17,458,281,195</b>
Special watch-list	-	2,047,334,348	-	<b>2,047,334,348</b>
Non performing loan	-	-	13,680,087,351	<b>13,680,087,351</b>
	<b>174,841,841,541</b>	<b>23,152,922,648</b>	<b>13,680,087,351</b>	<b>211,674,851,540</b>
Allowance for impairment losses	(1,123,354,432)	(4,585,495,321)	(8,881,242,330)	<b>(14,590,092,083)</b>
<b>Carrying amount</b>	<b>173,718,487,109</b>	<b>18,567,427,327</b>	<b>4,798,845,021</b>	<b>197,084,759,457</b>

December 31, 2022	Stage 1	Stage 2	Stage 3	Total
Corporate loans	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	143,865,419,884	10,864,956,786	-	<b>154,730,376,670</b>
Normal watch-list	56,139,901	11,405,681,940	-	<b>11,461,821,841</b>
Special watch-list	-	6,013,608,137	-	<b>6,013,608,137</b>
Non performing loan	-	-	10,586,421,423	<b>10,586,421,423</b>
	<b>143,921,559,785</b>	<b>28,284,246,863</b>	<b>10,586,421,423</b>	<b>182,792,228,071</b>
Allowance for impairment losses	(540,364,095)	(4,172,950,915)	(7,953,895,363)	<b>(12,667,210,373)</b>
<b>Carrying amount</b>	<b>143,381,195,690</b>	<b>24,111,295,948</b>	<b>2,632,526,060</b>	<b>170,125,017,698</b>

December 31, 2023	Stage 1	Stage 2	Stage 3	Total
Debt instruments at fair value through other comprehensive income	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	7,622,400,264	-	-	<b>7,622,400,264</b>
Normal watch-list	7,041,645,586	-	-	<b>7,041,645,586</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>14,664,045,850</b>	-	-	<b>14,664,045,850</b>
Allowance for impairment losses	(710,128)	-	-	<b>(710,128)</b>
<b>Carrying amount - Fair Value</b>	<b>14,664,045,850</b>	-	-	<b>14,664,045,850</b>

December 31, 2022	Stage 1	Stage 2	Stage 3	Total
Debt instruments at fair value through other comprehensive income	12-Months	Life time	Life time	
<b>Credit rating</b>				
Good debts	4,147,015,624	-	-	<b>4,147,015,624</b>
Normal watch-list	10,298,205,909	-	-	<b>10,298,205,909</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>14,445,221,533</b>	-	-	<b>14,445,221,533</b>
Allowance for impairment losses	(334,557)	-	-	<b>(334,557)</b>
<b>Carrying amount - Fair Value</b>	<b>14,445,221,533</b>	-	-	<b>14,445,221,533</b>

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Debt instruments at amortized cost</b>				
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	84,115,173,001	-	-	<b>84,115,173,001</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>84,115,173,001</b>	-	-	<b>84,115,173,001</b>
Allowance for impairment losses	-	-	-	-
<b>Carrying amount</b>	<b>84,115,173,001</b>	-	-	<b>84,115,173,001</b>

December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Debt instruments at amortized cost</b>				
<b>Credit rating</b>				
Good debts	-	-	-	-
Normal watch-list	94,981,756,562	-	-	<b>94,981,756,562</b>
Special watch-list	-	-	-	-
Non performing loan	-	-	-	-
	<b>94,981,756,562</b>	-	-	<b>94,981,756,562</b>
Allowance for impairment losses	(2,437,472)	-	-	<b>(2,437,472)</b>
<b>Carrying amount</b>	<b>94,979,319,090</b>	-	-	<b>94,979,319,090</b>

The following table shows changes in impairment credit losses between the beginning and ending of the year as a result of these factors:

December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Due from banks</b>				
Allowance for impairment losses at January 01, 2023	14,109,794	45,461	-	<b>14,155,255</b>
New financial assets purchased or issued	46,019,860	-	-	<b>46,019,860</b>
Financial assets have been matured or derecognised	(14,109,794)	(45,461)	-	<b>(14,155,255)</b>
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	3,505,753	-	-	<b>3,505,753</b>
<b>Balance at the end of the year</b>	<b>49,525,613</b>	-	-	<b>49,525,613</b>

December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Due from banks</b>				
Allowance for impairment losses at January 01, 2022	3,246,515	2,841,471	-	<b>6,087,986</b>
New financial assets purchased or issued	11,514,496	-	-	<b>11,514,496</b>
Financial assets have been matured or derecognised	(3,246,515)	(2,586,749)	-	<b>(5,833,264)</b>
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	(209,261)	-	<b>(209,261)</b>
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	2,595,298	-	-	<b>2,595,298</b>
<b>Balance at the end of the year</b>	<b>14,109,794</b>	<b>45,461</b>	-	<b>14,155,255</b>

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Treasury bills</b>				
Allowance for impairment losses at January 01, 2023	33,418,324	-	-	<b>33,418,324</b>
New financial assets purchased or issued	97,697,745	-	-	<b>97,697,745</b>
Financial assets have been matured or derecognised	(33,418,324)	-	-	<b>(33,418,324)</b>
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	8,290,443	-	-	<b>8,290,443</b>
<b>Balance at the end of the year</b>	<b>105,988,188</b>	-	-	<b>105,988,188</b>

December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Treasury bills</b>				
Allowance for impairment losses at January 01, 2022	11,532,464	-	-	<b>11,532,464</b>
New financial assets purchased or issued	26,544,294	-	-	<b>26,544,294</b>
Financial assets have been matured or derecognised	(11,532,464)	-	-	<b>(11,532,464)</b>
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	6,874,030	-	-	<b>6,874,030</b>
<b>Balance at the end of the year</b>	<b>33,418,324</b>	-	-	<b>33,418,324</b>

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Loans and credit facilities to Banks</b>				
Allowance for impairment losses at January 01, 2023	-	-	-	-
New financial assets purchased or issued	-	1,671,545	-	<b>1,671,545</b>
Financial assets have been matured or derecognised	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	-	(733)	-	<b>(733)</b>
<b>Balance at the end of the year</b>	<b>-</b>	<b>1,670,812</b>	<b>-</b>	<b>1,670,812</b>

December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Loans and credit facilities to Banks</b>				
Allowance for impairment losses at January 01, 2023	-	-	-	-
New financial assets purchased or issued	-	-	-	-
Financial assets have been matured or derecognised	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	-	-	-	-
<b>Balance at the end of the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Retail loans</b>				
Allowance for impairment losses at January 01, 2023	291,012,829	81,531,385	845,342,229	1,217,886,443
Net impairment loss recognized during the year	(45,846,725)	46,755,371	231,460,839	<b>232,369,485</b>
Loans written-off during the year	-	-	(192,884,225)	<b>(192,884,225)</b>
Collections of loans previously written-off	-	15,493,219	-	<b>15,493,219</b>
Foreign exchange translation differences	-	-	5,256	<b>5,256</b>
<b>Balance at the end of the year</b>	<b>245,166,104</b>	<b>143,779,975</b>	<b>883,924,099</b>	<b>1,272,870,178</b>

December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Retail loans</b>				
Allowance for impairment losses at January 01, 2022	177,646,277	95,458,695	594,044,091	867,149,063
Net impairment loss recognized during the year	113,366,552	(26,246,307)	288,511,793	<b>375,632,038</b>
Loans written-off during the year	-	-	(37,221,369)	<b>(37,221,369)</b>
Collections of loans previously written-off	-	12,318,997	-	<b>12,318,997</b>
Foreign exchange translation differences	-	-	7,714	<b>7,714</b>
<b>Balance at the end of the year</b>	<b>291,012,829</b>	<b>81,531,385</b>	<b>845,342,229</b>	<b>1,217,886,443</b>

# QNB ALAHLI S.A.E

## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Corporate loans</b>				
Allowance for impairment losses at January 01, 2023	540,364,095	4,172,950,915	7,953,895,363	<b>12,667,210,373</b>
New financial assets purchased or issued	433,370,033	832,685,462	-	<b>1,266,055,495</b>
Financial assets have been matured or derecognised	(309,453,864)	(1,562,403,182)	(262,465,656)	<b>(2,134,322,702)</b>
Transfer to stage 1	119,855,585	(119,632,496)	(223,089)	-
Transfer to stage 2	(18,314,078)	18,314,078	-	-
Transfer to stage 3	(2,008,494)	(1,911,814,459)	1,913,822,953	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	264,477,956	2,604,277,032	3,341,546,617	<b>6,210,301,605</b>
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	(7,011,166)	(4,470,830,279)	<b>(4,477,841,445)</b>
Collections of loans previously written-off	-	64,715,474	-	<b>64,715,474</b>
Foreign exchange translation differences	95,063,199	493,413,663	405,496,421	<b>993,973,283</b>
<b>Balance at the end of the year</b>	<b>1,123,354,432</b>	<b>4,585,495,321</b>	<b>8,881,242,330</b>	<b>14,590,092,083</b>

December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Corporate loans</b>				
Allowance for impairment losses at January 01, 2022	629,885,652	3,703,514,422	4,746,562,418	<b>9,079,962,492</b>
New financial assets purchased or issued	330,060,919	481,639,382	-	<b>811,700,301</b>
Financial assets have been matured or derecognised	(259,260,659)	(958,863,649)	(115,783,522)	<b>(1,333,907,830)</b>
Transfer to stage 1	19,088,318	(19,088,318)	-	-
Transfer to stage 2	(90,362,408)	90,362,408	-	-
Transfer to stage 3	(7,420,763)	(1,178,356,718)	1,185,777,481	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	(218,246,498)	1,454,704,324	2,618,525,188	<b>3,854,983,014</b>
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	(169,436)	(1,085,650,829)	<b>(1,085,820,265)</b>
Collections of loans previously written-off	-	31,853,423	-	<b>31,853,423</b>
Foreign exchange translation differences	136,619,534	567,355,077	604,464,627	<b>1,308,439,238</b>
<b>Balance at the end of the year</b>	<b>540,364,095</b>	<b>4,172,950,915</b>	<b>7,953,895,363</b>	<b>12,667,210,373</b>

December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Debt instruments at fair value through other comprehensive income</b>				
Allowance for impairment losses at January 01, 2023	334,557	-	-	<b>334,557</b>
New financial assets purchased or issued	225,104	-	-	<b>225,104</b>
Financial assets have been matured or derecognised	(12,956)	-	-	<b>(12,956)</b>
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	163,423	-	-	<b>163,423</b>
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	-	-	-	-
<b>Balance at the end of the year</b>	<b>710,128</b>	-	-	<b>710,128</b>

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Debt instruments at fair value through other comprehensive income</b>				
Allowance for impairment losses at January 01, 2022	105,685	-	-	<b>105,685</b>
New financial assets purchased or issued	136,826	-	-	<b>136,826</b>
Financial assets have been matured or derecognised	(994)	-	-	<b>(994)</b>
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	93,040	-	-	<b>93,040</b>
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	-	-	-	-
<b>Balance at the end of the year</b>	<b>334,557</b>	-	-	<b>334,557</b>

December 31, 2023	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Debt instruments at amortized cost</b>				
Allowance for impairment losses at January 01, 2023	2,437,472	-	-	<b>2,437,472</b>
New financial assets purchased or issued	-	-	-	-
Financial assets have been matured or derecognised	(3,043,790)	-	-	<b>(3,043,790)</b>
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	-	-	-	-
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	606,318	-	-	<b>606,318</b>
<b>Balance at the end of the year</b>	<b>-</b>	-	-	-

December 31, 2022	Stage 1 12-Months	Stage 2 Life time	Stage 3 Life time	Total
<b>Debt instruments at amortized cost</b>				
Allowance for impairment losses at January 01, 2022	5,457,439	-	-	<b>5,457,439</b>
New financial assets purchased or issued	-	-	-	-
Financial assets have been matured or derecognised	-	-	-	-
Transfer to stage 1	-	-	-	-
Transfer to stage 2	-	-	-	-
Transfer to stage 3	-	-	-	-
Changes in the probability of failure and loss in the event of failure and the balance exposed to failure	(3,681,563)	-	-	<b>(3,681,563)</b>
Changes on model assumptions and methodology	-	-	-	-
Loans written-off during the year	-	-	-	-
Foreign exchange translation differences	661,596	-	-	<b>661,596</b>
<b>Balance at the end of the year</b>	<b>2,437,472</b>	-	-	<b>2,437,472</b>

# QNB ALAHLI S.A.E

## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

<b>Off balance sheet items exposed to credit risks</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Financial guarantees	255,000	255,000
L/Cs	4,245,924,844	3,181,988,593
Accepted papers	1,370,130,079	1,877,691,810
L/Gs	65,307,349,039	49,406,278,293
<b>Total</b>	<b>70,923,658,962</b>	<b>54,466,213,696</b>

Commitments for credit facilities have a carrying amount of EGP 30,568,126,055 at the end of current reporting year against EGP 25,034,403,082 in the prior year.

The preceding table shows the maximum limit exposure to risks at the end of December, 2023 and December, 2022 without taking into consideration collaterals held by the Group, if any. For financial position items, amounts stated depend on the net carrying amount shown in the financial position.

The preceding table related to financial position items exposed to credit risks shows that 49% of the maximum limit exposed to credit risk at the end of current reporting year is attributable to Loans and credit facilities to customers and Banks against 54% at the end of the prior year, investments in debt instruments constitute 19% against 27% at the end of the prior year and treasury bills constitute 30% against 17% at the end of the prior year.

The management is confident of its ability to maintain control on an ongoing basis and maintain the minimum credit risk resulting from loan portfolio, facilities, and debt instruments based on the following facts:

- 93% of the loans and credit facilities portfolio at the end of the current reporting year comprises loans and credit facilities classified at the top 2 categories of the internal rating against 92% at the end of the prior year.
- 93% of the loans and credit facilities portfolio at the end of the current reporting year not impaired against 94% at the end of the prior year.
- Loans and credit facilities that are individually assessed for impairment (stage 3) at the end of the current reporting year have a carrying amount of EGP 14,689,967,811. Impairment on these loans and credit facilities represents 66% of their carrying amount. Loans and credit facilities, that are individually assessed for impairment at the end of the prior year had a carrying amount of 11,511,049,088 and their impairment represents 76% of such carrying amount.
- The Bank applied more prudential selection process on granting loans and credit facilities during the current reporting year ended December 31, 2023.
- 97% of investments in debt instruments and treasury bills at the end of the current reporting year comprise local sovereign debt instruments against 98% at the end of the prior year.

#### (A/6) Loans and credit facilities

Balances of loans and credit facilities in terms of credit risk rating are analyzed below:

	<b>December 31, 2023</b>		<b>December 31, 2022</b>
	<b>Loans and credit facilities to customers</b>	<b>Loans and credit facilities to banks</b>	<b>Loans and credit facilities to customers</b>
Neither have arrears nor impaired	247,287,302,710	886,408,148	213,624,148,042
Have arrears but not impaired	3,657,564,161	-	2,884,026,286
Impaired	14,689,967,811	-	11,511,049,088
<b>Total</b>	<b>265,634,834,682</b>	<b>886,408,148</b>	<b>228,019,223,416</b>
Less: Allowance for impairment losses	(15,862,962,261)	(1,670,812)	(13,885,096,816)
Less: Segregated interest	(205,723)	-	(205,721)
Less: Unearned discount & deferred income	(175,268,137)	-	(174,464,933)
<b>Net</b>	<b>249,596,398,561</b>	<b>884,737,336</b>	<b>213,959,455,946</b>

Total credit allowance for loans and credit facilities to customers at the end of the current reporting year amounted to EGP 15,862,962,261 (EGP 13,885,096,816 at the end of the prior year) of which EGP 9,765,166,429 represent impairment in stage three (EGP 8,799,237,592 at the end of the prior year) and EGP 6,097,795,832 represent impairment for stage one and stage two in the credit portfolio (EGP 5,085,859,224 at the end of the prior year).

Note (21-A) includes additional information on the allowance for impairment losses for Loans and credit facilities to customers during the current reporting year.

During the current accounting year, the loans and credit facilities to customers portfolio increase by 16% due to the increase on lending activity.

#### Loans and credit facilities which do not have arrears and are not subject to impairment

The credit quality of Loans and credit facilities that not subject to impairment is assessed by reference to the bank's internal rating.

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**Loans and credit facilities to customers**

**December 31, 2023**

<b>Rating</b>	<b>Retail</b>					<b>Total</b>
	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>		
Good debts	4,859,425,996	1,753,128,662	37,359,507,787	5,686,469,173		<b>49,658,531,618</b>
Normal watch-list	33,957	-	-	-		<b>33,957</b>
Special watch-list	29,359	-	-	-		<b>29,359</b>
<b>Total</b>	<b>4,859,489,312</b>	<b>1,753,128,662</b>	<b>37,359,507,787</b>	<b>5,686,469,173</b>		<b>49,658,594,934</b>

<b>Corporate</b>					
	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Good debts	93,004,200,594	62,372,235,716	19,485,185,230	3,544,151,146	<b>178,405,772,686</b>
Normal watch-list	10,591,807,260	3,859,721,738	2,754,783,730	49,319,276	<b>17,255,632,004</b>
Special watch-list	578,968,504	1,255,614,935	-	132,719,647	<b>1,967,303,086</b>
<b>Total</b>	<b>104,174,976,358</b>	<b>67,487,572,389</b>	<b>22,239,968,960</b>	<b>3,726,190,069</b>	<b>197,628,707,776</b>

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees.

**December 31, 2022**

<b>Rating</b>	<b>Retail</b>					<b>Total</b>
	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>		
Good debts	4,064,999,319	1,432,259,251	31,805,333,451	4,525,107,089		<b>41,827,699,110</b>
Normal watch-list	978,961	-	-	-		<b>978,961</b>
Special watch-list	1,498,279	-	-	-		<b>1,498,279</b>
<b>Total</b>	<b>4,067,476,559</b>	<b>1,432,259,251</b>	<b>31,805,333,451</b>	<b>4,525,107,089</b>		<b>41,830,176,350</b>

**Corporate**

	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Good debts	79,236,797,475	50,439,717,790	21,342,819,392	3,580,424,670	<b>154,599,759,327</b>
Normal watch-list	4,714,642,763	5,471,746,222	1,068,595,185	56,416,851	<b>11,311,401,021</b>
Special watch-list	1,695,340,772	4,001,200,228	2,281,425	183,988,919	<b>5,882,811,344</b>
<b>Total</b>	<b>85,646,781,010</b>	<b>59,912,664,240</b>	<b>22,413,696,002</b>	<b>3,820,830,440</b>	<b>171,793,971,692</b>

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees.

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## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

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#### **Loans and credit facilities which have arrears but are not subject to impairment**

These are loans and credit facilities with past-due installments but are not subject to impairment, unless information has otherwise indicated. Loans and credit facilities to customers which have arrears but are not subject to impairment are analyzed below.

**December 31, 2023**

	<b>Retail</b>				
	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>	<b>Total</b>
Up to 30 days	-	101,942,766	1,282,585,399	97,846,297	<b>1,482,374,462</b>
More than 30 – 60 days	-	116,481,067	1,403,535,791	117,244,836	<b>1,637,261,694</b>
More than 60 – 90 days	-	7,651,178	159,001,962	5,218,452	<b>171,871,592</b>
<b>Total</b>	<b>-</b>	<b>226,075,011</b>	<b>2,845,123,152</b>	<b>220,309,585</b>	<b>3,291,507,748</b>

**Corporate**

	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Up to 30 days	653,773	48,298,011	-	28,615,676	<b>77,567,460</b>
More than 30 – 60 days	243,038	29,751,710	-	84,715,425	<b>114,710,173</b>
More than 60 – 90 days	-	57,601,004	-	17,586,561	<b>75,187,565</b>
More than 90 days	-	98,591,215	-	-	<b>98,591,215</b>
<b>Total</b>	<b>896,811</b>	<b>234,241,940</b>	<b>-</b>	<b>130,917,662</b>	<b>366,056,413</b>

**December 31, 2022**

	<b>Retail</b>				
	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>	<b>Total</b>
Up to 30 days	-	149,746,063	1,504,310,222	124,488,009	<b>1,778,544,294</b>
More than 30 – 60 days	-	27,650,962	440,765,671	28,142,684	<b>496,559,317</b>
More than 60 – 90 days	-	9,904,927	178,360,691	8,822,101	<b>197,087,719</b>
<b>Total</b>	<b>-</b>	<b>187,301,952</b>	<b>2,123,436,584</b>	<b>161,452,794</b>	<b>2,472,191,330</b>

**Corporate**

	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Up to 30 days	-	51,349,625	-	30,495,710	<b>81,845,335</b>
More than 30 – 60 days	-	69,246,667	-	951,077	<b>70,197,744</b>
More than 60 – 90 days	-	96,289,630	-	6,749,682	<b>103,039,312</b>
More than 90 days	783,521	155,969,044	-	-	<b>156,752,565</b>
<b>Total</b>	<b>783,521</b>	<b>372,854,966</b>	<b>-</b>	<b>38,196,469</b>	<b>411,834,956</b>

Past due loans and credit facilities are those amounts, or any part thereof, which have fallen due but for which no payment has been received in accordance with the contractual terms. These include arrears for periods more than one day.

Amounts shown in the note represent the whole balance of the loan or facility and not only the past due amounts. These do not include the remaining loans and credit facilities of the same customer so long default has not fully or partially occurred on those loans.

On initial recognition of Loans and credit facilities, the fair value of collaterals, if any, is assessed based on valuation methods used for similar assets but are not recognized in the financial statements since these do not represent assets of the bank at that date. In subsequent periods, the fair value is updated to reflect the market price or prices for similar assets.

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**Loans and credit facilities which are individually impaired**

**Loans and credit facilities to customers**

At the end of the current reporting year, the carrying amount of loans and credit facilities, that are assessed to be individually impaired (Stage 3) excluding any cash flows expected to arise from the associated guarantees, amounted to EGP 14,689,967,811 against EGP 11,511,049,088 at the end of the prior year.

The following table provides a breakdown of the balance of such loans and credit facilities which are individually impaired including the fair value of the collaterals shall prevail when calculating the provisions.

**December 31, 2023**

	<b>Retail</b>				
	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>	<b>Total</b>
Loans which are individually impaired	59,858,741	37,692,884	848,670,128	63,658,707	<b>1,009,880,460</b>
Fair value of collaterals	-	-	1,081,980	-	<b>1,081,980</b>
<b>Corporate</b>					
	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Loans which are individually impaired	2,674,450,290	10,846,103,882	2,660,087	156,873,092	<b>13,680,087,351</b>
Fair value of collaterals	234,336,583	338,848,222	-	-	<b>573,184,805</b>

	<b>Retail</b>				
	<b>Overdrafts</b>	<b>Credit cards</b>	<b>Personal loans</b>	<b>Real estate loans</b>	<b>Total</b>
Loans which are individually impaired	64,311,931	27,358,661	748,034,408	84,922,665	<b>924,627,665</b>
Fair value of collaterals	-	20,000	144,199	-	<b>164,199</b>
<b>Corporate</b>					
	<b>Overdrafts</b>	<b>Direct loans</b>	<b>Syndicated loans and facilities</b>	<b>Other loans</b>	<b>Total</b>
Loans which are individually impaired	965,730,580	9,469,676,672	-	151,014,371	<b>10,586,421,423</b>
Fair value of collaterals	20,958,919	144,573,134	-	-	<b>165,532,053</b>

**Restructured loans and facilities:**

The Bank applies different types of restructuring policies to its loans and credit facilities, which include extending payment terms, executing forced management programmes and applying prepayment and extension provisions to the loan. The applied restructuring policies depend on factors or criteria that indicate, in management judgment that the counterparty's continuous payment of the loan is unlikely to occur in the absence of such restructuring policies that are subject to ongoing review. Within the bank renegotiated outstanding loans relate to long-term loans made to any type of clientele (retail and corporate loans clients).

Total renegotiated loans amounted to EGP 2,791,009,153 at the end of the current reporting year against EGP 1,663,199,766 at the end of the prior year. These balances do not include any amounts whose commercial terms were renegotiated to preserve the quality of the bank's relationship with its clients, including those terms pertaining to loans interest rates and/or loans repayment periods .

The Bank practice calls for most clients whose loans have been renegotiated to be maintained in the "non-performing" category, as long as the bank remains uncertain of their ability to meet their future commitments in accordance with the definition of default under Basel II.

**Loans and credit facilities to customers**

		<b>December 31, 2023</b>	<b>December 31, 2022</b>
<b>Corporate loans</b>			
Overdrafts		31,232,271	24,874,678
Direct loans		2,759,776,882	1,638,325,088
<b>Total</b>		<b>2,791,009,153</b>	<b>1,663,199,766</b>

**(A/7) Debt instruments, treasury bills, and other governmental notes**

The following table shows a breakdown of debt instruments, treasury bills, and other governmental notes (excluding allowances for impairment) as per last rating:

	<b>Rating</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
<b>Egyptian Treasury Bills</b>	B-	153,814,155,836	68,400,255,483
<b>Fair value through other comprehensive income</b>			
Other debt instruments	unrated	2,507,159,381	1,121,285,192
Egyptian Treasury Bonds	B-	7,041,645,586	10,298,205,909
US Treasury Bonds	AA+	5,115,240,883	3,025,730,432
<b>Amortized cost</b>			
Egyptian Treasury Bonds	B-	84,115,173,001	94,981,756,562
<b>Total</b>		<b>252,593,374,687</b>	<b>177,827,233,578</b>

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### For the Year Ended 31 December 2023

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#### (A/8) Acquisition of collaterals

The Bank acquire foreclosed asset as acquisition of guarantees as following:

Asset type	December 31, 2023	December 31, 2022
<b>Building</b>	<b>18,480,000</b>	<b>115,000,000</b>

Assets acquired are classified under the other Assets item in the financial position. These assets are sold or used for the purposes of the Bank whenever practicable.

#### (A/9) Concentration of risks of financial assets exposed to credit risks

##### (Geographical segments)

The following table provides a breakdown of the gross amount of the most significant credit risk limits to which the bank is exposed at the end of the current reporting year (excluding allowances for impairment). The gross amount of all financial assets including loans and credit facilities is segmented into the geographical regions of the bank's clients except for investments in foreign treasury bonds which are reported in the "other countries" category.

	Arab Republic of Egypt						
	Great Cairo	Alex	Delta	Red Sea / Upper Egypt	Total	Other Countries	Total
Treasury bills	153,814,155,836	-	-	-	153,814,155,836	-	153,814,155,836
<b>Loans and credit facilities to banks</b>	<b>37,602,767</b>	-	<b>848,805,381</b>	-	<b>886,408,148</b>	-	<b>886,408,148</b>
<b>Loans and credit facilities to customers</b>							
Retail loans							
Overdrafts	3,001,690,929	1,330,031,135	425,131,080	162,494,909	<b>4,919,348,053</b>	-	<b>4,919,348,053</b>
Credit cards	1,499,948,781	235,400,156	204,120,697	77,426,923	<b>2,016,896,557</b>	-	<b>2,016,896,557</b>
Personal loans	29,927,250,092	3,875,129,033	5,638,987,144	1,611,934,798	<b>41,053,301,067</b>	-	<b>41,053,301,067</b>
<b>Real estate loans</b>	<b>4,603,900,867</b>	<b>259,933,666</b>	<b>452,382,729</b>	<b>654,220,203</b>	<b>5,970,437,465</b>	-	<b>5,970,437,465</b>
Corporate loans							
Overdrafts	81,319,531,540	14,081,528,832	7,691,300,816	3,757,962,271	<b>106,850,323,459</b>	-	<b>106,850,323,459</b>
Direct loans	54,786,622,150	11,273,459,075	9,164,658,721	3,343,178,265	<b>78,567,918,211</b>	-	<b>78,567,918,211</b>
Syndicated loans and facilities	20,576,002,045	310,675,354	1,257,342,586	98,609,062	<b>22,242,629,047</b>	-	<b>22,242,629,047</b>
Other loans	3,820,049,760	79,185,174	84,745,889	30,000,000	<b>4,013,980,823</b>	-	<b>4,013,980,823</b>
<b>Financial Investments</b>							
Debt instruments	93,663,977,968	-	-	-	<b>93,663,977,968</b>	5,115,240,883	<b>98,779,218,851</b>
Other financial assets	7,018,030,701	185,462,074	157,336,145	43,491,838	<b>7,404,320,758</b>	66,252,009	<b>7,470,572,767</b>
<b>Total at the end of the current year</b>	<b>454,068,763,436</b>	<b>31,630,804,499</b>	<b>25,924,811,188</b>	<b>9,779,318,269</b>	<b>521,403,697,392</b>	<b>5,181,492,892</b>	<b>526,585,190,284</b>
<b>Total at the end of the comparative Year</b>	<b>349,448,325,378</b>	<b>27,845,449,979</b>	<b>22,652,678,935</b>	<b>9,180,203,053</b>	<b>409,126,657,345</b>	<b>3,051,308,710</b>	<b>412,177,966,055</b>

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**(Business segments)**

The following table provides a breakdown of the gross amount of the most significant credit risk limits to which the bank is exposed at the end of the current reporting year (excluding allowances for impairment). The gross amount of all financial assets is segmented into business sectors in which the bank's clients operate.

	Agricultural entities	"Industrial entities"	"Trading institutions"	"Service institutions"	"Governmental sector"	Foreign governmental	"Other activities"	Individuals	Total
Treasury bills	-	-	-	-	153,814,155,836	-	-	-	<b>153,814,155,836</b>
<b>Loans and credit facilities to banks</b>	-	-	-	-	-	-	886,408,148	-	886,408,148
<b>Loans and credit facilities to customers</b>									
Retail loans									
Overdrafts	-	-	-	-	-	-	4,919,348,053	<b>4,919,348,053</b>	
Credit cards	-	-	-	-	-	-	2,016,896,557	<b>2,016,896,557</b>	
Personal loans	-	-	-	-	-	-	41,053,301,067	<b>41,053,301,067</b>	
<b>Real estate loans</b>	-	-	-	-	-	-	5,970,437,465	<b>5,970,437,465</b>	
Corporate loans									
Overdrafts	2,065,672,355	47,426,913,106	17,769,761,200	39,587,976,798	-	-	-	-	<b>106,850,323,459</b>
Direct loans	1,254,014,126	54,674,370,939	10,877,039,127	11,762,494,019	-	-	-	-	<b>78,567,918,211</b>
Syndicated loans and facilities	129,286,319	18,561,249,364	509,281,428	3,042,811,936	-	-	-	-	<b>22,242,629,047</b>
Other loans	-	1,663,618,494	856,892,695	1,096,894,881	-	-	396,574,753	-	<b>4,013,980,823</b>
<b>Financial Investments</b>									
Debt instruments	-	-	-	2,507,159,381	91,156,818,587	5,115,240,883	-	-	<b>98,779,218,851</b>
Other financial assets	25,001,134	883,094,607	213,761,645	520,171,993	5,371,142,814	66,252,009	-	391,148,565	<b>7,470,572,767</b>
<b>Total at the end of the current year</b>	<b>3,473,973,934</b>	<b>123,209,246,510</b>	<b>30,226,736,095</b>	<b>58,517,509,008</b>	<b>250,342,117,237</b>	<b>5,181,492,892</b>	<b>1,282,982,901</b>	<b>54,351,131,707</b>	<b>526,585,190,284</b>
<b>Total at the end of the comparative Year</b>	<b>3,086,492,450</b>	<b>96,003,645,555</b>	<b>30,871,478,688</b>	<b>55,244,109,543</b>	<b>178,077,102,367</b>	<b>3,069,887,739</b>	<b>205,219,101</b>	<b>45,620,030,612</b>	<b>412,177,966,055</b>

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#### **(B) Market Risk**

Market risk is the risk of losses resulting from unfavorable changes in market parameters. It contains all trading book transactions as well as some banking book portfolios valued using the mark-to-market approach. The bank's policy on market risk transactions is "Prudent" in that:

- Products subject to "market risk" which are offered by the Bank to its customers are restricted to cash and simple financial derivatives such as interest rate swaps and foreign exchange swap and forward contracts.
- The only trading activity conducted by the Bank is over-night foreign exchange position, within a prudent limit that cannot be exceeded.
- Open positions must be centrally managed and matched.

The front-office managers assume primary responsibility in terms of risk exposure; however, global management lies with an independent structure being the Market Risk Controller (MRC), within Risk Division. The main function of MRC is the ongoing analysis, independently from the trading rooms, of the positions and risks linked to the market activities of the bank and the comparison of these positions to the allowed limits. The MRC carries out the following functions:

- Daily and periodic analysis and reporting (independently from the front office) of the exposures, stress tests and risks incurred by the Bank's market activities and comparison of said exposure and risks with the pre-set limits.
- Definition of the risk-measurement methods and control procedures, approval of the valuation methods used to calculate and monitor risks, including those made on a gross or nominal basis.
- Management of the approval process for limits.
- Reviewing new products or services from market risk aspect under New Product Committee to ensure that market risks are properly identified and controlled.

At the proposal of this MRC and Head of Risk Division, the Board sets the levels of authorized risk by type of market activity and makes the main decisions concerning Bank's market risk management.

#### **(B/1) Methods of Measuring Market Risk and Defining Exposure Limits**

As a part of managing market risk, the Bank has several hedging strategies and enters into interest rate swaps to balance the risks inherent in debt instruments and fixed rate long term loans, if the fair value option is applied. The Bank uses a lot of methods to control market risk such as stress testing "ST".

Stress testing gives indicator of the loss volume expected that may arise from sharp adverse circumstances. Stress testing is designed to match business using standard analysis for specific scenarios. The Bank sets set a maximum limit of expected losses of 10% from authorized limit according to internal bank rule.

#### **(B/2) Stress test for foreign exchange risk**

The following table provides FX position (whether short or long) for all balance sheet items and off balance sheet items.

Currency	Short/Long FX positions	FX short positions	FX long positions	Expected loss at 10%
USD	158,152,318	-	158,152,318	15,815,232
EUR	38,571	-	38,571	3,857
GBP	149,820	-	149,820	14,982
JPY	48,484	-	48,484	4,848
CHF	226,274	-	226,274	22,627
DKK	(132,518)	(132,518)	-	(13,252)
NOK	73,251	-	73,251	7,325
SEK	114,693	-	114,693	11,469
CAD	52,671	-	52,671	5,267
AUD	127,521	-	127,521	12,752
AED	653,889	-	653,889	65,389
BHD	2,623	-	2,623	262
KWD	284,474	-	284,474	28,447
OMR	4,897	-	4,897	490
QAR	215,338	-	215,338	21,534
SAR	763,344	-	763,344	76,334
CNY	32,433	-	32,433	3,243
EGP	(160,808,083)	(160,808,083)	-	-
<b>Maximum expected loss at December 31, 2023</b>				<b>16,080,806</b>
<b>Maximum expected loss at December 31, 2022</b>				<b>(6,327,481)</b>

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**(B/3) Foreign exchange rate volatility risk (concentration of FX risk on financial instruments)**

The Bank is exposed to foreign exchange rate volatility risk in terms of the financial position and cash flows. The board of directors set limits for foreign exchange risk at the total value of positions at the end of the day and during the day when timely control is exercised. The following table summarizes the bank's exposure to the risks of fluctuations in foreign exchange rates at the end of the reporting year. This table includes the carrying amounts of the financial instruments in terms of their relevant currencies and in EGP equivalent.

	<b>EGP</b>	<b>USD</b>	<b>Euro</b>	<b>GBP</b>	<b>Other currencies</b>	<b>Total</b>
<b>Financial assets</b>						
Cash and due from Central Bank of Egypt (CBE)	60,212,040,262	940,125,619	321,090,180	57,754,511	27,648,473	<b>61,558,659,045</b>
Due from banks	775,030,857	32,891,245,543	9,348,004,472	813,932,028	420,759,857	<b>44,248,972,757</b>
Treasury bills	141,669,315,054	12,038,852,594	-	-	-	<b>153,708,167,648</b>
Trading investments	146,204,108	-	-	-	-	<b>146,204,108</b>
Loans and credit facilities to banks	-	877,485,845	-	-	7,251,491	<b>884,737,336</b>
Loans and credit facilities to customers	184,537,958,188	61,185,573,052	3,719,016,572	32,987,338	120,863,411	<b>249,596,398,561</b>
<b>Financial investments</b>						
Fair value through other comprehensive income	10,089,925,206	6,200,847,935	2,188,469	-	-	<b>16,292,961,610</b>
Amortized cost	84,115,173,001	-	-	-	-	<b>84,115,173,001</b>
Fair value through profit or loss	112,555,023	-	-	-	-	<b>112,555,023</b>
Other financial assets	7,118,814,129	327,543,021	17,086,155	873,258	68,601	<b>7,464,385,164</b>
<b>Total financial assets</b>	<b>488,777,015,828</b>	<b>114,461,673,609</b>	<b>13,407,385,848</b>	<b>905,547,135</b>	<b>576,591,833</b>	<b>618,128,214,253</b>
<b>Financial liabilities</b>						
<b>Due to banks</b>	<b>4,465,496,992</b>	<b>515,123,281</b>	<b>61,761,615</b>	<b>45,730,043</b>	<b>-</b>	<b>5,088,111,931</b>
Customer deposits	415,551,752,418	99,482,658,589	13,243,079,129	855,725,780	426,538,653	<b>529,559,754,569</b>
Financial derivatives	3,923,013	2,341,709	-	-	-	<b>6,264,722</b>
Other loans	165,248,655	3,880,177,650	-	-	-	<b>4,045,426,305</b>
Other financial liabilities	2,229,033,945	392,060,481	13,031,067	2,521,206	323,289	<b>2,636,969,988</b>
Total financial liabilities	422,415,455,023	104,272,361,710	13,317,871,811	903,977,029	426,861,942	541,336,527,515
<b>Net financial position</b>	<b>66,361,560,805</b>	<b>10,189,311,899</b>	<b>89,514,037</b>	<b>1,570,106</b>	<b>149,729,891</b>	<b>76,791,686,738</b>
<b>At the end of the comparative year</b>						
<b>Total financial assets</b>	<b>386,498,256,689</b>	<b>77,411,104,580</b>	<b>8,522,441,725</b>	<b>637,491,372</b>	<b>430,928,546</b>	<b>473,500,222,912</b>
<b>Total financial liabilities</b>	<b>335,153,298,103</b>	<b>70,082,166,386</b>	<b>8,476,901,354</b>	<b>633,416,463</b>	<b>451,106,143</b>	<b>414,796,888,449</b>
<b>Net financial position</b>	<b>51,344,958,586</b>	<b>7,328,938,194</b>	<b>45,540,371</b>	<b>4,074,909</b>	<b>(20,177,597)</b>	<b>58,703,334,463</b>

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#### **(B/4) Structural Interest Rate Risk**

Structural interest rate risk is linked to commercial activities and corporate center transactions. Structural interest rate risk arises from residual gaps (surplus or deficit) of the bank's fixed-rate positions. The general principle is to reduce structural interest rate risk to the maximum extent.

Whenever possible, commercial operations are hedged against interest rate, either through micro-hedging (individual hedging of each commercial transaction) or macro-hedging techniques (hedging of portfolios of similar commercial transactions within the treasury department).

Consequently, structural interest rate risk only results from the residual positions remaining after hedging. The absence of interest rate derivative market in Egyptian Pound makes it difficult to hedge positions in this currency.

#### **Organization of the management of Structural Interest Rate risks**

Identification and measurement of the risk is carried out by the Assets & Liabilities Management Unit (ALMU) which comes under the authority of the Bank's finance department.

Risk assessment, limits and corrective actions are decided by the Assets & Liabilities management Committee (ALCO) headed by the chief executive officer with the participation of the Managing Directors, the Chief Financial Officer and the Commercial Divisions Heads, the Branch Network Head, the General Secretary and the Head of the Dealing Room.

Execution of the necessary actions decided by the ALCO for the rectification of the gaps is carried out by the dealing room through the financial market. Progress is reported and notified to the ALMU/ALCO.

#### **Assets & Liabilities Management Committee (ALCO) duties**

- Decide on the limits for the sensitivity.
- Review, validate and approve any assumptions used for the identification and measurements of the respective risks.
- Review interest rate Gap and sensitivity position reported through ALMU.
- Assess, amend and approve recommendations for bringing the Gap (if any) within the previously approved limits.

#### **Assets & Liabilities Management Unit (ALMU) duties**

- Document and maintain the respective risks management policy as approved by the ALCO.
- Construct and continuously elaborate on the models used for the identification and measurement of the respective risks.
- Report to ALCO on the respective exposures and the evolution of such exposures over time.
- Provide recommendations for bringing the gaps within limits.
- Follow up and notify ALCO of the progress made in the implementation of the ALCO decisions.

#### **Dealing Room duties**

- Provide frequent updates on markets movements.
- Execute and Report progress of ALCO approved recommendations.
- Co-ordinate with ALMU on the spontaneous hedging of special transactions according to ALCO approved policy and recommendations.

#### **Bank's Objective of Interest Rate Risk Management**

The Bank's aim is to reduce exposure to structural interest rate risk as much as possible.

Any residual interest rate risk exposure must comply with the sensitivity limits approved by the ALCO. Sensitivity is defined as the variation in the net present value of future residual fixed-rate positions for a 1% parallel increase in the yield curve. Adherence to applicable limits is closely monitored.

#### **Measurement and monitoring of structural interest rate risks**

In order to quantify the Bank's exposure to structural interest rate risks, all fixed rate assets and liabilities on future maturities are analyzed to identify any gaps.

On a quarterly basis, assets and liabilities are analyzed independently, without any prior matching. Maturities on outstanding positions are determined on the basis of the contractual terms of the transactions and models of historic client behavior (e.g. saving accounts) as well as conventional assumptions for some balance sheet items (e.g. equity).

Once the gaps have been identified for each major currency, the sensitivity is calculated as the variation of the net present value of the fixed rate position of an instantaneous parallel shift of the 1% in the yield curve of each major currency. The cumulative sensitivity for all currencies as well as for any single currency should not exceed the above mentioned limit.

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The following table summarizes the extent to which the bank is exposed to the risks of fluctuations in the interest rate including the carrying amount of the financial instruments distributed on the basis of the rate prevailing in re-pricing dates or maturity dates, whichever is earlier.

<b>At the end of the current year</b>	<b>Up to one month</b>	<b>More than one month up to 3 months</b>	<b>More than 3 months up to one year</b>	<b>More than one year up to 5 years</b>	<b>More than 5 years</b>	<b>Interest free</b>	<b>Total</b>
<b>Financial assets</b>							
Cash and due from Central Bank of Egypt (CBE)	-	-	-	-	-	61,558,659,045	<b>61,558,659,045</b>
Due from banks	29,232,524,037	11,281,696,629	401,610,300	679,648,200	556,075,800	2,097,417,791	<b>44,248,972,757</b>
Treasury bills	29,882,185,439	40,321,436,942	83,504,545,267	-	-	-	<b>153,708,167,648</b>
Trading investments	-	-	-	-	-	146,204,108	<b>146,204,108</b>
Loans and credit facilities to Banks	7,251,491	877,485,845	-	-	-	-	<b>884,737,336</b>
Loans and credit facilities to customers	196,209,780,145	10,286,628,597	10,847,670,366	24,661,381,367	7,590,938,086	-	<b>249,596,398,561</b>
<b>Financial investments</b>							
Fair value through other comprehensive income	264,284,325	662,875,056	3,902,247,138	9,834,639,333	-	1,628,915,758	<b>16,292,961,610</b>
Amortized cost	3,463,378,335	5,088,012,176	18,309,582,523	52,428,290,152	4,825,909,815	-	<b>84,115,173,001</b>
Fair value through profit or loss	-	-	-	-	-	112,555,023	<b>112,555,023</b>
Other financial assets	-	-	-	-	-	7,464,385,164	<b>7,464,385,164</b>
<b>Total financial assets</b>	<b>259,059,403,772</b>	<b>68,518,135,245</b>	<b>116,965,655,594</b>	<b>87,603,959,052</b>	<b>12,972,923,701</b>	<b>73,008,136,889</b>	<b>618,128,214,253</b>
<b>IRS (notional amount)</b>	<b>656,478,377</b>	<b>173,773,686</b>	-	-	-	-	<b>830,252,063</b>
<b>Financial liabilities</b>							
Due to banks	4,510,391,561	-	-	-	-	577,720,370	<b>5,088,111,931</b>
Customer deposits	276,135,825,619	68,780,613,817	54,787,563,283	71,370,935,975	202,309,367	58,282,506,508	<b>529,559,754,569</b>
Financial derivatives	-	-	-	-	-	6,264,722	<b>6,264,722</b>
Other loans	3,931,154,902	-	83,117,792	31,153,611	-	-	<b>4,045,426,305</b>
Other financial liabilities	-	-	-	-	-	2,636,969,988	<b>2,636,969,988</b>
<b>Total financial liabilities</b>	<b>284,577,372,082</b>	<b>68,780,613,817</b>	<b>54,870,681,075</b>	<b>71,402,089,586</b>	<b>202,309,367</b>	<b>61,503,461,588</b>	<b>541,336,527,515</b>
<b>IRS (notional amount)</b>	<b>830,252,063</b>	-	-	-	-	-	<b>830,252,063</b>
<b>Re-pricing gap</b>	<b>(25,691,741,996)</b>	<b>(88,704,886)</b>	<b>62,094,974,519</b>	<b>16,201,869,466</b>	<b>12,770,614,334</b>	<b>11,504,675,301</b>	<b>76,791,686,738</b>
<b>At the end of the comparative year</b>							
<b>Total financial assets</b>	<b>203,375,295,532</b>	<b>40,862,281,167</b>	<b>80,990,022,737</b>	<b>81,142,681,271</b>	<b>15,615,709,533</b>	<b>51,514,232,672</b>	<b>473,500,222,912</b>
<b>IRS (notional amount)</b>	<b>643,328,409</b>	<b>262,898,623</b>	<b>262,898,623</b>	<b>664,978,870</b>	-	-	<b>1,834,104,525</b>
<b>Total financial liabilities</b>	<b>195,453,302,945</b>	<b>36,010,316,774</b>	<b>61,950,300,030</b>	<b>68,391,549,612</b>	<b>259,081,025</b>	<b>52,732,338,063</b>	<b>414,796,888,449</b>
<b>IRS (notional amount)</b>	<b>1,834,104,525</b>	-	-	-	-	-	<b>1,834,104,525</b>
<b>Re-pricing gap</b>	<b>6,731,216,471</b>	<b>5,114,863,016</b>	<b>19,302,621,330</b>	<b>13,416,110,529</b>	<b>15,356,628,508</b>	<b>(1,218,105,391)</b>	<b>58,703,334,463</b>

#### **(C) Liquidity Risk**

Liquidity risk is defined as the risk of not being able to meet cash flow or collateral requirements when they fall due and at a reasonable price. The Bank manages this exposure through modeling of its cash flow under several scenarios.

#### **Organization of Liquidity Risk Management**

Identification and measurement of the risk is carried out by the Assets & Liabilities Management Unit (ALMU) which comes under the authority of the bank's Finance Department.

Risk assessment and corrective actions are decided by the Assets & Liabilities Management Committee (ALCO) headed by the chief executive officer with the participation of the Managing Directors, the Chief Financial Officer and the Commercial Divisions Heads, the Branch Network Head, the General Secretary and the Head of the Dealing Room.

Execution of the necessary actions decided by the ALCO for the rectification of the gaps is carried out by the dealing room and/or the business lines. Progress is reported and notified to the ALMU/ALCO.

#### **Assets & Liabilities Management Committee (ALCO) duties**

- Review, validate and approve any assumptions and scenarios used for the identification and measurements of the respective risks.
- Review the structured liquidity Gap reported by ALMU.
- Assess, amend and approve recommendations for funding strategy and/or the portfolio composition for the remedy of the gaps.

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#### **Assets & Liabilities Management Unit (ALMU) duties**

- Document and maintain the respective risks' management policy as approved by the ALCO.
- Construct and continuously elaborate on the models used for the identification and measurement of the respective risks.
- Report to ALCO on the respective exposures and the evolution of such exposures over time.
- Follow up and notify ALCO of the progress made in the implementation of the ALCO decisions.
- Co-ordinate with the various business lines for funding needs and report potential impact on the liquidity gap.
- Test and advice on the potential impact of any new product offering on the structured liquidity positions.

#### **Dealing Room duties**

- Is responsible for managing short term liquidity.
- Provide frequent updates on markets' status and alerting signals of liquidity stretches.
- Execute and Report progress of ALCO approved recommendations.
- Communicate their funding needs to ALMU for the construction of the liquidity gap.

#### **Bank's Objective of Liquidity Risk Management**

The Bank's objective is to finance its activities at the best possible rates under normal conditions and to ensure it can meet its obligations in the event of a crisis.

To this end, the main principles of the bank's liquidity management are as follows:

- Management of the short-term liquidity in accordance with The regulatory framework;
- Diversification of funding sources;
- Maintenance of a portfolio of liquid assets.

#### **Measurement and monitoring of structural liquidity risks**

The Bank's liquidity management framework comprises the following processes:

- Regular assessment of the bank structural liquidity profile and its development over time;
- Monitoring of the diversification of funding sources;
- Assessment of the bank's funding needs on the basis of the budget forecasts in order to plan appropriate funding solutions.

Liquidity gaps are constructed by listing the respective on and off-balance sheet-items according to the currency of denomination and residual maturity. Maturities on outstanding assets and liabilities are determined on the basis of the contractual terms of transactions, models of historic client behavior patterns (e.g. savings accounts) as well as conventional assumptions relating to certain balance sheet items (e.g. equity).

#### **Liquidity risk**

Liquidity risk represents difficulty encountering the bank in meeting its financial commitments upon maturity and refurbishing amounts withdrawn. This may result in failure in fulfilling obligations related to depositors and meeting lending commitments.

Contractual maturities	December 31, 2023					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Financial liabilities</b>						
Due to banks	5,150,788,704	-	-	-	-	5,150,788,704
Customer deposits	337,175,945,288	72,769,903,585	66,474,084,010	85,702,885,323	259,289,488	562,382,107,694
Other loans	744,687,030	34,795,374	1,015,521,869	2,491,941,958	2,908,544	4,289,854,775
<b>Total financial liabilities</b>	<b>343,071,421,022</b>	<b>72,804,698,959</b>	<b>67,489,605,879</b>	<b>88,194,827,281</b>	<b>262,198,032</b>	<b>571,822,751,173</b>

- All balances shown in the table above represent the undiscounted cash flows; therefore, it is not possible to match these figures with the corresponding items in the statement of financial position.
- The spot foreign exchange rate and interest rate prevailing at that date are used in the above table.

Contractual maturities	December 31, 2022					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Financial liabilities</b>						
Due to banks	3,544,530,140	-	-	-	-	3,544,530,140
Customer deposits	240,753,805,194	38,812,612,675	70,233,084,115	78,289,273,525	351,020,155	428,439,795,664
Other loans	453,137,764	34,289,235	632,992,682	2,720,791,061	-	3,841,210,742
<b>Total financial liabilities</b>	<b>244,751,473,098</b>	<b>38,846,901,910</b>	<b>70,866,076,797</b>	<b>81,010,064,586</b>	<b>351,020,155</b>	<b>435,825,536,546</b>

- All balances shown in the table above represent the undiscounted cash flows; therefore, it is not possible to match these figures with the corresponding items in the statement of financial position.
- The spot foreign exchange rate and interest rate prevailing at that date are used in the above table.

Assets available to meet all liabilities and cover loan commitments include cash, balances with Central Banks, due from banks, treasury bills, other governmental notes and Loans and credit facilities to banks and clients. Maturity term of percentage of loans to clients that are maturing within a year is extended in the normal course of the bank's business. Moreover, some debt instruments, treasury bills and other governmental notes are pledged to cover liabilities. The Bank has the ability to meet unexpected net cash flows through selling securities, and finding other financing sources.

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**Cash flow derivatives**

**Derivatives settled on a gross-basis**

The Bank is a party to derivative contracts that are settled on a gross-basis, in particular foreign exchange derivatives. The following table shows derivative financial liabilities that shall be settled in gross distributed over the remaining period of contractual maturities at the balance sheet date. The amounts shown in the table represent the undiscounted cash flows.

Maturities for statement of financial position items	December 31, 2023					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Held for trading derivatives</b>						
Foreign exchange derivatives						
Cash outflows	642,556,029	351,704,971	83,333,353	-	-	1,077,594,353
Cash inflows	643,923,874	353,220,424	83,443,851	-	-	1,080,588,149

Maturities for statement of financial position items	December 31, 2022					Total
	Up to one month	More than one month up to 3 months	More than 3 months up to one year	More than one year up to 5 years	More than 5 years	
<b>Held for trading derivatives</b>						
Foreign exchange derivatives						
Cash outflows	617,477,974	679,562,313	59,258,771	-	-	1,356,299,058
Cash inflows	626,080,991	688,501,648	59,337,734	-	-	1,373,920,373

**Cash flow for Off-balance sheet items**

Maturities for off-balance sheet items	December 31, 2023			Total
	Less than one year	More than one year and less than 5 years	More than 5 years	
Financial guarantees	255,000	-	-	255,000
Operating lease commitments	145,830,597	360,617,435	108,548,902	614,996,934
Capital commitments resulting from acquisition of property and equipment	1,121,252,067	-	-	1,121,252,067
<b>Total</b>	<b>1,267,337,664</b>	<b>360,617,435</b>	<b>108,548,902</b>	<b>1,736,504,001</b>

	December 31, 2022			Total
	Less than one year	More than one year and less than 5 years	More than 5 years	
Commitments for credit facilities	27,249,365,310	3,066,133,039	252,627,706	30,568,126,055

Maturities for off-balance sheet items	December 31, 2022			Total
	Less than one year	More than one year and less than 5 years	More than 5 years	
Financial guarantees	255,000	-	-	255,000
Operating lease commitments	153,387,944	350,799,600	128,175,885	632,363,429
Capital commitments resulting from acquisition of property and equipment	1,002,721,195	-	-	1,002,721,195
<b>Total</b>	<b>1,156,364,139</b>	<b>350,799,600</b>	<b>128,175,885</b>	<b>1,635,339,624</b>

	December 31, 2022			Total
	Less than one year	More than one year and less than 5 years	More than 5 years	
Commitments for credit facilities	23,568,243,213	1,466,159,869	-	25,034,403,082

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#### **(D) Fair value of financial assets and liabilities and sources of fair value**

##### **(D/1) Financial instruments measured at fair value**

Financial assets classified as trading financial assets at fair value with changes in fair value are measured in the statement of income under 'Net trading income'.

Debt instruments classified as financial assets at fair value through other comprehensive income are measured at fair value with changes in fair value recognized in the other comprehensive income statement under "fair value reserve".

For investments in equity instruments, equity securities listed on the stock exchange are measured at fair value in accordance with quoted market prices on the date of the consolidated financial statements.

For non-listed shares, except for strategic investments, they are evaluated in one of the accepted techniques: discounted cash flow method Multiples of value "and the inclusion of the valuation differences in other comprehensive income within the" fair value reserve "; for strategic investments, the nominal cost or value is the fair value of those investments.

The table below shows the financial assets and liabilities at fair value in the consolidated financial statements within the fair value hierarchy, based on the levels of inputs that are essential for measuring the fair value as a whole:

##### **Level 1:**

The first level inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Bank can access on the measurement date.

##### **Level 2:**

The inputs of the second level are all inputs other than quoted prices within the first level and these inputs are observable for the asset or liability, directly or indirectly.

##### **Level 3:**

The third level inputs are the unobservable inputs of the asset or liability.

Financial Assets	December 31, 2023			
	Level 1	Level 2	Level 3	Total
US Treasury bonds	5,115,240,883	-	-	<b>5,115,240,883</b>
Other debt instruments	-	2,507,159,381	-	<b>2,507,159,381</b>
Egyptian Treasury Bonds	7,041,645,586	-	-	<b>7,041,645,586</b>
Funds at fair value through other comprehensive income	75,625,755	-	-	<b>75,625,755</b>
Funds at fair value through profit or loss	112,555,023	-	-	<b>112,555,023</b>
Equity Instruments	174,854,480	-	1,378,435,525	<b>1,553,290,005</b>
Trading investments	146,204,108	-	-	<b>146,204,108</b>
Financial derivatives	-	-	-	-

Financial Assets	December 31, 2022			
	Level 1	Level 2	Level 3	Total
US Treasury bonds	3,025,730,432	-	-	3,025,730,432
Other debt instruments	-	1,121,285,192	-	<b>1,121,285,192</b>
Egyptian Treasury Bonds	10,298,205,909	-	-	<b>10,298,205,909</b>
Funds at fair value through other comprehensive income	55,682,165	-	-	<b>55,682,165</b>
Funds at fair value through profit or loss	83,690,926	-	-	<b>83,690,926</b>
Equity Instruments	187,691,889	-	1,092,365,143	<b>1,280,057,032</b>
Trading investments	78,540,429	-	-	<b>78,540,429</b>
Financial derivatives	-	23,578,000	-	<b>23,578,000</b>

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**(D/2) Financial instruments not measured at fair value**

The following table summarizes the carrying amount and fair value of financial assets and liabilities that are not stated in the statement of financial position at fair value:

	Carrying amount		Fair value	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
<b>Financial assets</b>				
Due from banks	44,248,972,757	31,326,220,690	44,248,972,757	31,326,220,690
Loans and credit facilities to banks	884,737,336	-	877,070,284	-
Loans and credit facilities to customers	249,596,398,561	213,959,455,946	245,669,032,673	211,740,158,834
<b>Financial investments at amortized Cost</b>				
Debt instruments	84,115,173,001	94,979,319,090	75,668,753,339	90,722,136,398
<b>Financial liabilities:</b>				
Due to banks	5,088,111,931	3,521,728,022	5,088,111,931	3,521,728,022
Customer deposits	529,559,754,569	406,242,436,492	515,346,193,754	392,450,096,087
Other loans	4,045,426,305	3,559,635,254	4,045,426,305	3,559,635,254

**Due from Banks:**

The carrying amount of variable interest rate placements and deposits for one day represents its fair value. For non-interest bearing balances due from banks, the carrying amount represents their fair value. The carrying amount of fixed interest rate deposits represents their fair value since the maturity of these deposits is less than one year.

**Loans and credit facilities to customers:**

Loans and credit facilities are stated at the statement of financial position net of allowance for impairment losses.

**Debt instruments at amortized cost:**

The fair value of debt instruments is determined at the cost charged on the "Egyptian Treasury Bonds" according to Reuters announced at the end of the financial year.

**Customer deposits and due to other banks:**

The estimated fair value for deposits of indefinite maturity, including free-interest rate deposits, represents the amount paid on demand.

**(E) Capital management:**

For capital management purposes, the Bank's capital includes total equity as reported in the statement of financial position plus some other elements that are managed as capital. The Bank manages its capital to ensure that the following objectives are achieved:

- Compliance with the legally imposed capital requirements in Egypt.
- Protecting the Bank's ability to continue as a going concern and enabling it to generate yield for shareholders and other parties dealing with the Bank.
- Maintaining a strong capital base to enhance growth of the Bank's operations.
- Capital adequacy and uses are reviewed by the Bank's management in accordance with the requirements of the regulatory authority represented by the Central Bank of Egypt (CBE). Data is submitted and filed with the CBE on a quarterly basis. The CBE requires the bank to comply with the following;
- Maintaining EGP 5 Billion as a minimum requirement for the issued and paid-up capital. The Bank's paid-up capital amounted to EGP 10,774,114,830 at the end of the current year.
- Maintaining a minimum level of capital adequacy ratio of 10%, calculated as the ratio between total value of the capital elements, and the risk-weighted average of the bank's assets and contingent liabilities. Minimum level of capital adequacy ratio reached 12.50% at year 2023. The Bank's capital adequacy ratio reached 25.09% at the end of the current year (December 31, 2022 21.79%) according to Basel II.

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## Notes to the Consolidated Financial Statement

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**The numerator in the capital adequacy ratio according to Basel II comprise the following 2 tiers:**

- Tier 1: basic capital which comprises paid-up capital (net of treasury stock), plus: retained earnings and reserves resulting from profit appropriations (other than general reserve for banking risks and special reserves), less: any goodwill previously recognized and any carried forward losses, plus: the carrying amount of other comprehensive income. The interim net profit was incorporated in Tier 1 capital in accordance with the decision of Central Bank of Egypt Board of Directors held on 15 February 2017.
- Tier 2: subordinated capital which comprises with equivalent amount of the loans provision for debt instrument / Loans and credit facilities at stage 1 which does not exceed 1.25% from the total risk-weighted average of assets and contingent liabilities, plus: the carrying amount of subordinated loans/deposits maturing over more than 5 years (provided that such carrying amount shall be reduced by 20 % of its value in each of the last five years of their maturity), in addition to 45% from increase in fair value above the carrying amount of investments in subsidiaries and associates and 45% from special reserve.
- In calculating the numerator of the capital adequacy ratio, total value of Tier 2 should not exceed total value of Tier 1. Also, total value of subordinated loans (deposits) should not exceed 50 % of Tier 1.

Assets are risk weighted at a range of 0 to 200%. Risk classification of these assets is based on the type of the debtor as to reflect the associated credit risk and after consideration of cash collaterals. The same treatment is applied for the off-balance sheet items which shall be adjusted to reflect the contingent nature of and potential loss on these amounts.

Capital adequacy Standard had been prepared based on Basel II requirements, and Central Bank of Egypt Board of Directors had approved in its meeting held on December 18, 2012, which had been issued on December 24, 2012 and in accordance with the instructions of the Central Bank of Egypt for the capital adequacy ratio (Basel II) issued during May 2019, And CBE instructions issued in January 2021 regarding the adoption of Standardized Approach for measuring operational risk starting from year 2022 to replace Basic Indicator Approach.

The tables below summarizes the compositions of Tier 1, Tier 2 and the capital adequacy ratio based on Basel II:

According to Basel II	December 31, 2023	December 31, 2022 Restated
<b>Tier 1 capital</b>		
Share capital	10,774,114,830	10,774,114,830
General reserve	28,884,568,918	28,884,568,918
Legal reserve	3,296,885,849	3,296,885,849
Other reserves	43,050,621	43,050,621
Retained earnings	7,252,028,739	7,232,067,723
Net profit for the year	15,957,689,129	-
General risk reserve	21,453,923	21,453,923
Other comprehensive income	(644,763,485)	236,973,781
Total deductions from capital invested	(1,098,486,030)	(815,687,591)
<b>Total tier 1 capital</b>	<b>64,486,542,494</b>	<b>49,673,428,054</b>
<b>Tier 2 capital</b>		
45% from special reserve	16,761,150	16,761,150
Impairment provision for loans, debt instruments and contingent liabilities in stage one*	2,368,758,685	1,469,988,017
<b>Total tier 2 capital</b>	<b>2,385,519,835</b>	<b>1,486,749,167</b>
<b>Total capital</b>	<b>66,872,062,329</b>	<b>51,160,177,221</b>
<b>Risk weighted assets and contingent liabilities:</b>		
Credit Risk	252,691,828,214	220,821,796,364
Market Risk	2,070,856	527,418
Operational Risk	13,850,135,473	13,931,603,333
<b>Total risk weighted assets and contingent liabilities</b>	<b>266,544,034,543</b>	<b>234,753,927,115</b>
<b>Capital adequacy ratio for Tier 1</b>	<b>24.19%</b>	<b>21.16%</b>
<b>Capital adequacy ratio</b>	<b>25.09%</b>	<b>21.79%</b>

\* Provided it does not exceed 1.25% from total value of risk weighted assets and contingent liabilities.

\*\* After 2022 profit distribution.

- Based on Consolidated financial statement after the disposal of insurance activity.

**Leverage financial ratio**

Central Bank of Egypt Board of Directors had approved in its meeting held on July 7, 2015 on special supervisory instructions related to leverage ratio which maintaining a minimum level of leverage ratio of 3% to be reported in quarterly basis to be obligatory ratio started from year 2018.

This ratio will be included in Basel requirement Tier1 in order to maintain Egyptian Banking system strong and safe, as long to keep up with best international regulatory treatments.

Leverage financial ratio reflect relationship between Tier 1 for capital that is used in capital adequacy ratio (after exclusions) and other assets (on balance sheet and off-balance sheet) that are not risk weighted assets.

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**Ratio Elements**

**I- The numerator elements**

The numerator consists of Tier 1 for capital that is used in capital adequacy ratio (after exclusions) in accordance with the requirements of the regulatory authority represented by the Central Bank of Egypt (CBE).

**II- The denominator elements**

The denominator consists of all bank assets (on balance sheet and off-balance sheet) according to financial statements called "Bank exposures" which include total the following:

- 1- On balance sheet items after deducting some of Tier I Exclusions for capital base;
- 2- Derivatives contracts exposures;
- 3- Financing Financial papers operations exposures;
- 4- Off-balance sheet items (weighted by credit conversion factor)

**The tables below summarizes the leverage financial ratio:**

	December 31, 2023	December 31, 2022 Restated*
<b>Tier 1 capital after exclusions</b>	<b>64,486,542,494</b>	49,673,428,054
Total on-balance sheet exposures, derivatives contracts and financial papers operations.	622,305,349,796	478,146,793,491
Total exposures off-balance sheet	39,518,803,764	31,222,435,285
<b>Total exposures on-balance sheet and off-balance sheet</b>	<b>661,824,153,560</b>	<b>509,369,228,776</b>
<b>Leverage financial ratio</b>	<b>9.74%</b>	<b>9.75%</b>

\* After 2022 profit distribution.

- Based on Consolidated financial statements after the disposal of insurance activity.

**4- Significant accounting estimates and assumptions :**

In the application of the bank's accounting policies, which are described in note 3, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting year, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the financial year.

**a. Impairment of Loans and credit facilities (Expected Credit Loss)**

The Bank reviews its Loans and credit facilities portfolio, at least, on a quarterly basis. Management uses its discretionary judgment in determining whether it is necessary to recognize impairment loss in the income statement. This requires it to identify any reliable evidence indicating measurable decline in the expected future cash flows from loan portfolio before identifying any decline for each individual loan.

This evidence includes data indicating negative change in the ability of a portfolio of borrowers to repay the bank, or local and economic circumstances related to default. On scheduling future cash flows, the management use estimates based on previous experience related to impairment of assets having similar credit risks. Such experience refers to impairment similar to that of the portfolio in question. The methods and assumptions used in estimating both the amount and timing of the future cash flows are reviewed on a regular basis to minimize any discrepancy between the estimated loss and actual loss based on management given experience.

**b. Fair value of derivatives**

Fair value of derivative financial instruments not quoted in an active market is determined using valuation techniques. When these techniques (such as the pricing models) are used to determine fair value, periodic tests and review are performed on them using competent independent personnel other than those responsible for the preparation of such techniques. All such models have been approved and tested prior to use to ensure that their results reflect reliable data and prices that can be compared to the market. These models use market observable data only to the extent it is practical to obtain such data, however, some areas such as credit risk related to the bank and counterparties, volatility and correlations requires management judgement. Changes in assumptions about these factors can affect the fair value of the financial instrument's disclosure.

**c. Debt instrument at amortized cost:**

Non-derivative financial assets with fixed or determinable payments and maturity dates are classified as debt instruments at amortized cost "within the business model of financial assets held to collect contractual cash flows".

If classification of investments as amortized cost – other than stakes required to be retained by the Group in accordance with the provisions of the law – were suspended by the bank, the carrying amount of the outstanding amortized cost investments at the end of the current reporting year would have decreased by EGP 8,446,419,662 to reach the fair value with a corresponding increase in the fair value through other comprehensive inc.

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## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### 5- Segmentation analysis

##### (5/A) Segmental analysis by activity

Segment activity includes operational processes, assets used in offering banking services, management of surrounding risks and related yield. Such activity may be different from other activities. Segmentation analysis of operations according to banking activities includes:

**Corporate:** This includes current account activities, deposits, overdrafts, loans, credit facilities, and financial derivatives to large, medium, and small entities.

**Individuals:** This includes current account activities, deposits, savings, credit cards, personal loans, and real estate loans.

**Other businesses:** They include other Banking activities such as fund management and insurance activity.

Inter-segment activities are affected within the bank's normal course of business. Assets and liabilities of each segment include operating assets and liabilities as shown in the bank's balance sheet.

#### At the end of the current year

Income and expenses according to segmental activities (December 31, 2023)	Corporate	Investments	Individuals	Other businesses	Total
Net interest income	9,564,226,478	5,928,141,998	8,255,587,394	7,136,367,625	<b>30,884,323,495</b>
Net fee and commission income	2,406,464,349	(698,343)	1,389,591,267	152,396,024	<b>3,947,753,297</b>
Dividend income	-	85,134,981	-	-	<b>85,134,981</b>
Net trading income	646,458,682	-	57,436,034	(71,393,721)	<b>632,500,995</b>
Gain on financial investments	-	88,100,797	-	-	<b>88,100,797</b>
Impairment credit losses	(5,342,034,398)	(61,611,202)	(232,369,485)	(37,379,713)	<b>(5,673,394,798)</b>
Administrative expenses	(2,485,535,211)	(5,720,204)	(3,407,363,876)	(96,089,472)	<b>(5,994,708,763)</b>
Other operating revenues (expenses)	298,496,205	3,578,041	(573,020,806)	1,222,784,061	<b>951,837,501</b>
<b>Profit before income tax</b>	<b>5,088,076,105</b>	<b>6,036,926,068</b>	<b>5,489,860,528</b>	<b>8,306,684,804</b>	<b>24,921,547,505</b>
Income tax expense	(1,721,204,631)	(2,207,444,688)	(1,928,107,599)	(2,836,460,446)	<b>(8,693,217,364)</b>
<b>Net profit for the current year</b>	<b>3,366,871,474</b>	<b>3,829,481,380</b>	<b>3,561,752,929</b>	<b>5,470,224,358</b>	<b>16,228,330,141</b>

Assets and liabilities according to segmental activities (December 31, 2023)	Corporate	Investments	Individuals	Other businesses	Total
Segment activity assets	201,224,893,226	249,036,376,520	52,649,599,733	105,999,715,426	<b>608,910,584,905</b>
Unclassified assets	-	-	-	-	<b>19,847,285,256</b>
<b>Total assets</b>	<b>201,224,893,226</b>	<b>249,036,376,520</b>	<b>52,649,599,733</b>	<b>105,999,715,426</b>	<b>628,757,870,161</b>
Segment activity liabilities	356,744,172,247	-	173,378,111,265	14,938,887,302	<b>545,061,170,814</b>
Unclassified liabilities	-	-	-	-	<b>17,058,986,467</b>
<b>Total liabilities</b>	<b>356,744,172,247</b>	-	<b>173,378,111,265</b>	<b>14,938,887,302</b>	<b>562,120,157,281</b>

At the end of comparative year Income and expenses according to segmental activities (December 31, 2022)	Corporate	Investments	Individuals	Other businesses	Total
Net interest income	5,864,150,678	4,006,334,844	5,833,482,662	4,264,396,417	<b>19,968,364,601</b>
Net fee and commission income	1,471,292,172	147,440	915,130,203	61,952,920	<b>2,448,522,735</b>
Dividend income	-	56,567,743	-	-	<b>56,567,743</b>
Net trading income	701,854,006	-	26,817,145	(264,403,953)	<b>464,267,198</b>
Gain on financial investments	-	69,209,665	-	-	<b>69,209,665</b>
Impairment credit losses	(3,332,775,485)	(11,559,139)	(375,632,038)	(6,078,765)	<b>(3,726,045,427)</b>
Administrative expenses	(2,042,700,664)	(4,794,520)	(2,957,528,843)	(124,641,628)	<b>(5,129,665,655)</b>
Other operating revenues (expenses)	(94,227,594)	(32,480,035)	(355,960,037)	1,822,683,245	<b>1,340,015,579</b>
<b>Profit before income tax</b>	<b>2,567,593,113</b>	<b>4,083,425,998</b>	<b>3,086,309,092</b>	<b>5,753,908,236</b>	<b>15,491,236,439</b>
Income tax expense	(821,490,700)	(1,418,283,030)	(1,022,084,008)	(1,878,919,594)	<b>(5,140,777,332)</b>
<b>Net profit for the comparative year</b>	<b>1,746,102,413</b>	<b>2,665,142,968</b>	<b>2,064,225,084</b>	<b>3,874,988,642</b>	<b>10,350,459,107</b>

At the end of comparative year Assets and liabilities according to segmental activities (December 31, 2022)	Corporate	Investments	Individuals	Other businesses	Total
Segment activity assets	173,980,924,784	174,860,728,071	43,967,582,368	72,942,119,654	<b>465,751,354,877</b>
Unclassified assets	-	-	-	-	<b>17,528,540,686</b>
<b>Total assets</b>	<b>173,980,924,784</b>	<b>174,860,728,071</b>	<b>43,967,582,368</b>	<b>72,942,119,654</b>	<b>483,279,895,563</b>
Segment activity liabilities	262,469,725,652	-	144,680,151,449	11,461,235,970	<b>418,611,113,071</b>
Unclassified liabilities	-	-	-	-	<b>10,570,891,653</b>
<b>Total liabilities</b>	<b>262,469,725,652</b>	-	<b>144,680,151,449</b>	<b>11,461,235,970</b>	<b>429,182,004,724</b>

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**(5/B) Segmental analysis by geographic area**

<b>At the end of current year</b> <b>Income and expenses according to geographical segments</b> <b>(December 31, 2023)</b>	<b>Great Cairo</b>	<b>Alex</b>	<b>Delta</b>	<b>Red Sea / Upper Egypt</b>	<b>Head office</b>	<b>Total</b>
Net interest income	15,560,978,888	2,464,964,067	2,048,119,288	888,624,750	9,921,636,502	<b>30,884,323,495</b>
Net fee and commission income	1,876,130,761	383,478,178	368,062,315	123,755,711	1,196,326,332	<b>3,947,753,297</b>
Dividend income	-	-	-	-	85,134,981	<b>85,134,981</b>
Net trading income	619,171,741	85,154,809	61,054,763	18,854,764	(151,735,082)	<b>632,500,995</b>
Gain on financial investments	1,640,962	-	-	-	86,459,835	<b>88,100,797</b>
Impairment credit losses	(4,141,950,642)	(427,322,708)	(646,073,112)	(362,678,183)	(95,370,153)	<b>(5,673,394,798)</b>
Administrative expenses	(4,151,063,994)	(754,329,190)	(671,880,541)	(336,798,220)	(80,636,818)	<b>(5,994,708,763)</b>
Other operating revenues (expenses)	(39,908,435)	(151,576,068)	(125,663,018)	(71,142,778)	1,340,127,800	<b>951,837,501</b>
<b>Profit before income tax</b>	<b>9,724,999,281</b>	<b>1,600,369,088</b>	<b>1,033,619,695</b>	<b>260,616,044</b>	<b>12,301,943,397</b>	<b>24,921,547,505</b>
Income tax expense	(3,268,211,590)	(562,069,616)	(363,020,149)	(91,531,610)	(4,408,384,399)	<b>(8,693,217,364)</b>
<b>Net profit for the current year</b>	<b>6,456,787,691</b>	<b>1,038,299,472</b>	<b>670,599,546</b>	<b>169,084,434</b>	<b>7,893,558,998</b>	<b>16,228,330,141</b>

<b>Assets and liabilities according to geographical segments</b> <b>(December 31, 2023)</b>	<b>Great Cairo</b>	<b>Alex</b>	<b>Delta</b>	<b>Red Sea / Upper Egypt</b>	<b>Head office</b>	<b>Total</b>
Assets of geographical segments	203,671,625,400	30,905,568,014	24,162,400,428	9,234,128,261	359,945,437,844	<b>627,919,159,947</b>
Unclassified assets	-	-	-	-	-	<b>838,710,214</b>
<b>Total assets</b>	<b>203,671,625,400</b>	<b>30,905,568,014</b>	<b>24,162,400,428</b>	<b>9,234,128,261</b>	<b>359,945,437,844</b>	<b>628,757,870,161</b>
Liabilities of geographical segments	435,486,102,898	57,867,319,686	35,594,800,763	14,164,807,696	11,515,234,693	<b>554,628,265,736</b>
Unclassified liabilities	-	-	-	-	-	<b>7,491,891,545</b>
<b>Total liabilities</b>	<b>435,486,102,898</b>	<b>57,867,319,686</b>	<b>35,594,800,763</b>	<b>14,164,807,696</b>	<b>11,515,234,693</b>	<b>562,120,157,281</b>

<b>At the end of comparative year</b> <b>Income and expenses according to geographical segments</b> <b>(December 31, 2022)</b>	<b>Great Cairo</b>	<b>Alex</b>	<b>Delta</b>	<b>Red Sea / Upper Egypt</b>	<b>Head office</b>	<b>Total</b>
Net interest income	10,073,670,000	1,634,369,627	1,520,425,878	618,570,936	6,121,328,160	<b>19,968,364,601</b>
Net fee and commission income	1,247,088,482	228,723,729	217,833,209	74,855,807	680,021,508	<b>2,448,522,735</b>
Dividend income	-	-	-	-	56,567,743	<b>56,567,743</b>
Net trading income	576,385,606	52,226,827	38,573,995	14,887,018	(217,806,248)	<b>464,267,198</b>
Gain on financial investments	710,951	-	-	-	68,498,714	<b>69,209,665</b>
Impairment credit losses	(2,173,288,309)	(293,489,832)	(970,089,839)	(277,458,321)	(11,719,126)	<b>(3,726,045,427)</b>
Administrative expenses	(3,541,018,965)	(640,789,213)	(585,899,176)	(292,295,501)	(69,662,800)	<b>(5,129,665,655)</b>
Other operating revenues (expenses)	8,544,819	(69,318,662)	(64,291,772)	(30,194,092)	1,495,275,286	<b>1,340,015,579</b>
<b>Profit before income tax</b>	<b>6,192,092,584</b>	<b>911,722,476</b>	<b>156,552,295</b>	<b>108,365,847</b>	<b>8,122,503,237</b>	<b>15,491,236,439</b>
Income tax expense	(1,994,984,742)	(301,932,481)	(51,844,968)	(35,887,202)	(2,756,127,939)	<b>(5,140,777,332)</b>
<b>Net profit for the comparative year</b>	<b>4,197,107,842</b>	<b>609,789,995</b>	<b>104,707,327</b>	<b>72,478,645</b>	<b>5,366,375,298</b>	<b>10,350,459,107</b>

<b>At the end of comparative Year</b> <b>Assets and liabilities according to geographical segments</b> <b>(December 31, 2022)</b>	<b>Great Cairo</b>	<b>Alex</b>	<b>Delta</b>	<b>Red Sea / Upper Egypt</b>	<b>Head office</b>	<b>Total</b>
Assets of geographical segments	173,000,801,808	27,072,830,512	20,294,699,756	8,661,508,072	253,845,032,521	<b>482,874,872,669</b>
Unclassified assets	-	-	-	-	-	<b>405,022,894</b>
<b>Total assets</b>	<b>173,000,801,808</b>	<b>27,072,830,512</b>	<b>20,294,699,756</b>	<b>8,661,508,072</b>	<b>253,845,032,521</b>	<b>483,279,895,563</b>
Liabilities of geographical segments	334,723,036,784	44,836,823,838	27,386,502,048	9,050,024,095	8,623,144,785	<b>424,619,531,550</b>
Unclassified liabilities	-	-	-	-	-	<b>4,562,473,174</b>
<b>Total liabilities</b>	<b>334,723,036,784</b>	<b>44,836,823,838</b>	<b>27,386,502,048</b>	<b>9,050,024,095</b>	<b>8,623,144,785</b>	<b>429,182,004,724</b>

Geographical Segmental analysis is based on the locations of branches through which the bank provides its services.

# QNB ALAHLI S.A.E

## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

<b>6 - Net interest income</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Interest from loans and similar income:		
Loans and credit facilities:		
Customers	37,487,659,580	22,260,437,088
<b>Total</b>	<b>37,487,659,580</b>	<b>22,260,437,088</b>
Treasury bills and bonds	35,283,864,358	20,040,368,531
Other debt instruments	223,434,456	66,109,706
Deposits and current accounts	4,258,913,348	1,620,526,918
Net interest differential on hedging instruments (IRS contracts)	(29,566,387)	13,186,805
<b>Total</b>	<b>77,224,305,355</b>	<b>44,000,629,048</b>
Cost of deposits and similar expense :		
Deposits and current accounts:		
Banks	(547,653,577)	(295,541,229)
Customers	(45,539,508,662)	(23,598,298,709)
<b>Total</b>	<b>(46,087,162,239)</b>	<b>(23,593,839,938)</b>
Repo arrangements	(12,921,870)	(22,758,316)
Other loans	(239,897,751)	(115,666,193)
<b>Total</b>	<b>(46,339,981,860)</b>	<b>(24,032,264,447)</b>
<b>Net</b>	<b>30,884,323,495</b>	<b>19,968,364,601</b>
<b>7 - Net fee and commission income:</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Fee and commission income :		
Credit fees and commission	3,129,653,378	2,172,008,258
Custody fees	38,642,464	28,057,351
Investment commission	26,645,773	27,482,889
Other fees	2,346,948,442	1,610,381,159
<b>Total</b>	<b>5,541,890,057</b>	<b>3,837,929,657</b>
Fee and commission expense:		
Brokerage fees	(7,185,597)	(5,483,856)
Other fees	(1,586,951,163)	(1,383,923,066)
<b>Total</b>	<b>(1,594,136,760)</b>	<b>(1,389,406,922)</b>
<b>Net</b>	<b>3,947,753,297</b>	<b>2,448,522,735</b>
<b>8 - Dividend income</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Equity instruments at fair value through other comprehensive income	85,134,981	56,567,743
<b>Total</b>	<b>85,134,981</b>	<b>56,567,743</b>
<b>9 - Net trading income:</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Forex operations:		
Foreign exchange trading gains ( loss )	626,152,771	361,691,589
Investment funds held for trading	35,157,171	28,166,775
Changes in fair value of currency forward contracts	(27,484,114)	82,238,407
Changes in fair value of currency swap contracts	(16,899)	(10,976,892)
Changes in fair value IRS contracts	(1,307,934)	3,147,319
<b>Total</b>	<b>632,500,995</b>	<b>464,267,198</b>
<b>10 - Administrative expenses</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Staff cost:		
Salaries and wages	2,475,344,260	2,001,053,266
Social insurance	148,007,540	124,427,567
Pension cost:		
Defined contribution scheme	103,437,035	97,945,582
Other retirement benefits (Defined benefit scheme )	80,101,574	58,393,291
	<b>2,806,890,409</b>	<b>2,281,819,706</b>
Depreciation and amortization	478,757,803	443,424,189
Other administrative expenses	2,709,060,551	2,404,421,760
<b>Total</b>	<b>5,994,708,763</b>	<b>5,129,665,655</b>

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

<b>11 - Other operating revenues (expenses)</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Foreign exchange differences from translation of foreign currency monetary assets and liabilities other than held for trading items and those classified as at fair value through profit or loss at initial recognition	1,647,010,019	2,244,673,578
Gain on sale of property and equipment	10,082,730	779,000
Software cost	(674,669,495)	(375,858,652)
Operating lease rental expense	(206,760,187)	(162,094,926)
Gain on sale of foreclosed assets reverted to the bank in settlement of debts	28,579,205	272,334
Other provisions (net of reversed amounts)	(186,240,908)	(448,577,836)
Finance leases revenue ,net	707,793,337	442,625,118
Other leasing revenues	78,710,738	39,034,629
Impairment (loss ) reversal on leased assets	(38,834,552)	38,624,607
Net return received from insurance activity*	(509,589,960)	(542,100,293)
Other income (expense)	95,756,574	102,638,020
<b>Total</b>	<b>951,837,501</b>	<b>1,340,015,579</b>

<b>The following table summarise the net return received from insurance activity:</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Direct premium	1,177,957,122	1,049,772,075
Re-insurance premium ceded	(122,040,127)	(123,760,093)
Technical reserve during the year	(1,092,721,288)	(1,078,872,846)
Outgoing re-insurance commissions	835,322	775,252
Other revenues	49,198,700	29,741,394
Claims paid	(636,424,821)	(448,736,511)
Re-insurance pay-back claim	72,878,308	59,566,210
Change in Provision for Outstanding Claims Balance	(4,533,331)	(8,872,068)
Impairment on receivable arising from insurance contracts	45,260,155	(21,713,706)
<b>Total</b>	<b>(509,589,960)</b>	<b>(542,100,293)</b>

<b>12 - Impairment credit losses</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Loans and credit facilities to customers	(5,574,403,883)	(3,708,407,523)
Loans and credit facilities to Banks	(1,671,545)	-
Due from banks	(31,864,605)	(5,471,971)
Treasury bills	(64,279,421)	(15,011,830)
Debt instruments at fair value through other comprehensive income	(375,571)	(228,872)
Debt instruments at amortized cost	3,043,790	3,681,563
Other assets	(3,843,563)	(606,794)
<b>Total</b>	<b>(5,673,394,798)</b>	<b>(3,726,045,427)</b>

<b>13 - Income tax expense</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Current tax	(8,783,748,991)	(5,222,809,640)
Deferred tax	90,531,627	82,032,308
<b>Total</b>	<b>(8,693,217,364)</b>	<b>(5,140,777,332)</b>

Additional data on deferred tax is disclosed in note (33). Income tax expense is different from the tax that would have arisen had the statutory tax rate been applied on pre-tax accounting profit as shown below:

Profit before tax	24,921,547,505	15,491,236,439
Income tax calculated at 22.5 % tax rate	5,607,348,189	3,485,528,199
<b>Tax impact for:</b>		
Non-taxable income	(152,284,268)	(54,543,279)
Non-deductible expenses for tax purposes	2,838,752,947	1,360,516,611
Recognize of deferred tax assets	(15,220,679)	(14,177,504)
Prior-years' tax settlements	122,897,432	86,536,552
Provision and segregated interest	349,733,708	323,497,842
Tax deductible (10% on dividend income)	32,521,662	35,451,219
<b>Effective income tax expense</b>	<b>8,783,748,991</b>	<b>5,222,809,640</b>

# **QNB ALAHLI S.A.E**

## **Notes to the Consolidated Financial Statement**

### **For the Year Ended 31 December 2023**

(All amounts are shown in Egyptian Pounds)

#### **Tax Position**

##### **A) QNB ALAHLI Position:**

###### **A-1) Corporate Tax**

- The Bank's accounts were tax-inspected and settled with respect to tax since the beginning of activity till the end of December 31, 2010.
- Years 2011 and 2012 transferred to court.
- Years 2013 till 2020 have been inspected, and the due tax was paid.
- Year 2021 the inspection period was requested, and the documents were submitted to the Egyptian Tax Authority during the legal dates.
- Year 2022, the tax return was submitted to the tax authority on legal dates, and it has not yet been requested for inspection.

###### **A-2) Salaries Taxes**

- The Bank's books have been inspected, and the due tax was paid until year 2020.
- Year 2022 the Bank submitted its tax return in the due date and books have not been inspected yet.

###### **A-3) Stamp duties**

- The Bank's books have been inspected, for all branches until July 31, 2006 and all tax was paid.
- Period from August 01 ,2006 till December 31, 2021 have been inspected, and the due tax was paid.
- Year 2022 the Bank paid the taxes on the due date and books have not been inspected yet.

##### **(B) EX-MIBank Position:**

###### **B-1) Corporate Tax**

- The Bank's accounts were tax- inspected, and settled since the beginning of activity till November 30, 2006.

###### **B-2) Salaries Taxes**

- The Bank's books have been inspected, and the due tax was paid till November 30, 2006.

###### **B-3) Stamp duties**

- The Bank's books have been inspected for all branches until July 31, 2006 and all due tax was paid.
- Period from August 01, 2006 till November 30, 2006 have been inspected, and the due tax was paid.

##### **(C) QNB ALAHLI Leasing Position (subsidiary company):**

###### **C-1) Corporate Tax**

- Years from start of activity till 2016 ,the Company was tax inspected and the tax assessment was carried out and the payment thereof was made.
- Years from 2017 to 2020, the company submitted its tax return on the due date and the books are under inspection.
- Year 2021, the company submitted its tax return on the due date and books have not been inspected yet.
- Year 2022, the tax return was submitted to the tax authority on legal dates, and it has not yet been requested for inspection.

###### **C-2) Salary tax**

- Years from start of activity till 2020 ,the Company was tax inspected and the tax assessment was carried out and the payment thereof was made.
- Year 2021, the company submitted its tax return on the due date and the books have not been inspected yet.
- Year 2022, the company submitted its tax return on the due date and the books have not been inspected yet.

###### **C-3) Stamp duties**

- Years from start of activity till 2017 ,the Company was tax inspected and the tax assessment was carried out and the payment thereof was made.
- Years from 2018 to 2020, the company was examined for these years, and the form was objected and the dispute was referred to the internal committee of the Tax Authority,the dispute was settled and paid.
- Year 2021 & 2022 , no tax inspection has been carried out up till date.

##### **(D) QNB ALAHLI Factoring Company Position (subsidiary company):**

###### **D-1) Corporate Tax**

- The Company is subject to income tax law No. 91 of 2005 and its executive statute and law No. 44 of 2014.
- Years from 2012 till 2022 the company submitted its tax return on the due date.
- Years 2012 till 2021 under inspection with tax authority.

###### **D-2) Salary tax**

- The Company is not abided by deducting and delivering salary taxes, as the company's employees are seconded by QNB ALAHLI (Major Shareholder),While the company with holds and transfers the tax for the employees appointed to the company .

###### **D-3) Stamp duties**

- The Company is not subject to stamp duty tax law No. 111 of 1980 and amended by law 143 of period 2006 and the company have not been inspected till now.

###### **D-4) Withholding tax**

- The Company is committed to withholding tax and delivering it to tax authority on due dates.

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
**For the Year Ended 31 December 2023**  
 (All amounts are shown in Egyptian Pounds)

**(E) QNB ALAHLI Life Insurance Company Position (subsidiary company):**

**E-1) Corporate Tax**

- The Company has received deemed tax claim from inception till 30 June 2005. The company objected the deemed tax at the due date and transferred to appeal committee.
- Years from 1 July 2005 to 30 June 2008, the company submitted its tax return, no tax inspection has taken place.
- Years from 1 July 2008 to 30 June 2012, the tax authority inspection and settlement took place and the final settlement have been made.
- years from July 01, 2012 to June 30, 2016 have been examined and the dispute settled by the internal committees and due payment under process.
- Years from 1 July 2016 to 30 June 2020, the company submitted its tax return on the due dates and Tax inspection had taken place.
- Years from 1 July 2020 to 30 June 2023, the company submitted its tax return on the due dates.

**E-2) Salary tax**

- The tax authority inspection and settlement took place for the period since inception till 2019.

**E-3) Stamp duties**

- The Company's accounts were tax-inspected and settled with respect to Tax since the beginning of activity till June 2019.
- Years from 01 July 2019 to 30 June 2021 under inspection with Tax authorities .

**(F) QNB ALAHLI Asset Management Egypt Company Position (subsidiary company):**

**F-1) Corporate Tax**

- Years from 2002 till 2004, the Company has been inspected, and the due tax was paid.
- Years from 2005 to 2006, the company submitted its tax return on the due date and the books have not been inspected yet.
- Years from 2007 till 2010, the Company has been inspected, and the due tax was paid.
- Year 2011, the company submitted its tax return on the due date and the books have not been inspected yet.
- Years 2012 till 2014, the company received the tax dues and objected at the official legal dates and awaiting for internal Committee.
- Years from 2015 to 2016, the company submitted its tax return on the due date and the books have not been inspected yet.
- Years from 2017 to 2018, the company received the tax dues and objected at the official legal dates and awaiting for internal Committee.
- Years 2019 till 2022, the tax return was submitted to the tax authority on legal dates, and it has not yet been requested for inspection.

**F-2) Salaries Taxes**

- periods from 2002 till 2014, the tax inspection was took place and tax claim was paid.
- periods from 2015 till 2018 , the company received the tax dues and objected at the official legal dates and awaiting for internal Committee.
- Year from 2019 till 2022 have not been inspected yet.

**F-3) Stamp duty tax:**

- Years from 2002 till 2016 have been inspected, and the due tax was paid.
- Years 2017 till 2022, the Company submitted its tax return in the due date and the books have not been inspected yet.

14 - Earnings per share	December 31, 2023	December 31, 2022
Net profit for the year**	15,769,684,137	10,124,164,122
Remuneration for the Board Members (from the year net profit)*	(13,420,000)	(11,160,700)
Staff profit share (from the year net profit)*	(1,595,306,695)	(1,057,772,118)
<b>Profit available to shareholders</b>	<b>14,160,957,452</b>	<b>9,055,231,304</b>
Weighted average number of the shares outstanding during the year	2,154,822,966	2,154,822,966
<b>Earning Per Share</b>	<b>6.57</b>	<b>4.20</b>

\* Based on Profits distribution proposal. The actual amounts will be subject to the ordinary AGM approval .

\*\* Based on separate financial statements.

# QNB ALAHLI S.A.E

## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### 15 - Classification and measurement of financial assets and financial liabilities

The following table shows the gross financial assets and financial liabilities (excluding allowances for impairment) according to the business model classification:

December 31, 2023	Amortized cost	Debt instruments at fair value through other comprehensive income	Equity instruments at fair value through other comprehensive income	Financial instruments at fair value through profit or loss	Total Carrying amount
Cash and due from Central Bank of Egypt (CBE)	61,558,659,045	-	-	-	61,558,659,045
Due from banks	44,298,498,370	-	-	-	44,298,498,370
Treasury bills	13,747,561,691	140,066,594,145	-	-	153,814,155,836
Trading investments	-	-	-	146,204,108	146,204,108
Loans and credit facilities to banks	886,408,148	-	-	-	886,408,148
Loans and credit facilities to customers	265,634,834,682	-	-	-	265,634,834,682
Financial derivatives	-	-	-	-	-
Fair value through other comprehensive income	-	14,664,045,850	1,628,915,760	-	16,292,961,610
Amortized cost	84,115,173,001	-	-	-	84,115,173,001
Fair value through profit or loss	-	-	-	112,555,023	112,555,023
Other financial assets	7,470,572,767	-	-	-	7,470,572,767
<b>Total financial assets</b>	<b>477,711,707,704</b>	<b>154,730,639,995</b>	<b>1,628,915,760</b>	<b>258,759,131</b>	<b>634,330,022,590</b>
Due to banks	5,088,111,931	-	-	-	5,088,111,931
Customer deposits	529,559,754,569	-	-	-	529,559,754,569
Financial derivatives	-	-	-	6,264,722	6,264,722
Other loans	4,045,426,305	-	-	-	4,045,426,305
Other financial liabilities	2,636,969,988	-	-	-	2,636,969,988
<b>Total financial liabilities</b>	<b>541,330,262,793</b>	<b>-</b>	<b>-</b>	<b>6,264,722</b>	<b>541,336,527,515</b>

December 31, 2022	Amortized cost	Debt instruments at fair value through other comprehensive income	Equity instruments at fair value through other comprehensive income	Financial instruments at fair value through profit or loss	Total Carrying amount
Cash and due from Central Bank of Egypt (CBE)	42,596,032,921	-	-	-	42,596,032,921
Due from banks	31,340,375,945	-	-	-	31,340,375,945
Treasury bills	68,400,255,483	-	-	-	68,400,255,483
Trading investments	-	-	-	78,540,429	78,540,429
Loans and credit facilities to customers	228,019,223,416	-	-	-	228,019,223,416
Financial derivatives	-	-	-	23,578,000	23,578,000
Fair value through other comprehensive income	-	14,445,221,533	1,335,739,197	-	15,780,960,730
Amortized cost	94,981,756,562	-	-	-	94,981,756,562
Fair value through profit or loss	-	-	-	83,690,926	83,690,926
Other financial assets	6,307,931,061	-	-	-	6,307,931,061
<b>Total financial assets</b>	<b>471,645,575,388</b>	<b>14,445,221,533</b>	<b>1,335,739,197</b>	<b>185,809,355</b>	<b>487,612,345,473</b>
Due to banks	3,521,728,022	-	-	-	3,521,728,022
Customer deposits	406,242,436,492	-	-	-	406,242,436,492
Financial derivatives	-	-	-	22,954,635	22,954,635
Other loans	3,559,635,254	-	-	-	3,559,635,254
Other financial liabilities	1,450,134,046	-	-	-	1,450,134,046
<b>Total financial liabilities</b>	<b>414,773,933,814</b>	<b>-</b>	<b>-</b>	<b>22,954,635</b>	<b>414,796,888,449</b>

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
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<b>16 - Cash and due from Central Bank of Egypt (CBE)</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Cash	6,019,222,180	5,380,262,941
Balances with CBE (mandatory reserve)	55,539,436,865	37,215,769,980
<b>Total</b>	<b>61,558,659,045</b>	<b>42,596,032,921</b>
Interest free balances	61,558,659,045	42,596,032,921
<b>Total</b>	<b>61,558,659,045</b>	<b>42,596,032,921</b>

<b>17 - Due from Banks</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Current accounts	3,756,760,016	1,646,730,634
Deposits	40,541,738,354	29,693,645,311
	<b>44,298,498,370</b>	<b>31,340,375,945</b>
<b>Less : Allowance for impairment losses</b>	(49,525,613)	(14,155,255)
<b>Total</b>	<b>44,248,972,757</b>	<b>31,326,220,690</b>
Balances at CBE other than those under the mandatory reserve	11,344,464,186	14,689,805,344
Local banks	15,555,182,213	13,843,326,359
Foreign Banks	17,398,851,971	2,807,244,242
<b>Less : Allowance for impairment losses</b>	(49,525,613)	(14,155,255)
<b>Total</b>	<b>44,248,972,757</b>	<b>31,326,220,690</b>
Interest free balances	2,097,417,791	1,091,064,177
Balances at floating interest rates	1,659,342,225	555,666,457
Balances at fixed interest rates	40,541,738,354	29,693,645,311
<b>Less : Allowance for impairment losses</b>	(49,525,613)	(14,155,255)
<b>Total</b>	<b>44,248,972,757</b>	<b>31,326,220,690</b>
Current balances	43,569,324,557	31,004,556,490
Non-current balances	679,648,200	321,664,200
<b>Total</b>	<b>44,248,972,757</b>	<b>31,326,220,690</b>

<b>18 - Treasury bills</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
91 days maturity	1,806,675,000	8,464,825,000
182 days maturity	45,174,900,000	26,473,950,000
More than 182 days maturity	120,868,832,420	37,873,241,980
Less : Unearned interest	(12,810,814,159)	(4,411,761,497)
	<b>155,039,593,261</b>	<b>68,400,255,483</b>
<b>Less : Allowance for impairment losses</b>	(105,988,188)	(33,418,324)
Fair Value Reserve	(1,225,437,425)	-
<b>Total</b>	<b>153,708,167,648</b>	<b>68,366,837,159</b>
Treasury bills classified as amortized cost	13,641,573,503	68,366,837,159
Treasury bills classified as FVOCI	140,066,594,145	-
<b>Total</b>	<b>153,708,167,648</b>	<b>68,366,837,159</b>

<b>19 - Trading investments</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Mutual Fund certificates	146,204,108	78,540,429
<b>Total</b>	<b>146,204,108</b>	<b>78,540,429</b>

<b>20 - Loans and credit facilities to Banks</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
<b>Other loans</b>	<b>886,408,148</b>	-
Less : Allowance for impairment losses	(1,670,812)	-
<b>Total</b>	<b>884,737,336</b>	-

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
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21 - Loans and credit facilities to customers	December 31, 2023			December 31, 2022		
	Total	Allowance for impairment losses	Net	Total	Allowance for impairment losses	Net
<b>Individuals</b>						
Overdrafts	4,919,348,053	(60,172,193)	4,859,175,860	4,131,788,490	(64,693,995)	4,067,094,495
Credit cards	2,016,896,557	(122,029,564)	1,894,866,993	1,646,919,864	(65,722,988)	1,581,196,876
Personal loans	41,053,301,067	(975,527,353)	40,077,773,714	34,676,804,443	(949,400,304)	33,727,404,139
Real estate loans	5,970,437,465	(115,141,068)	5,855,296,397	4,771,482,548	(138,069,156)	4,633,413,392
<b>Total (1)</b>	<b>53,959,983,142</b>	<b>(1,272,870,178)</b>	<b>52,687,112,964</b>	<b>45,226,995,345</b>	<b>(1,217,886,443)</b>	<b>44,009,108,902</b>
<b>Corporate including small loans for businesses</b>						
Overdrafts	106,850,323,459	(4,565,608,612)	102,284,714,847	86,613,294,911	(2,304,769,070)	84,308,525,841
Direct loans	78,567,918,211	(9,235,378,631)	69,332,539,580	69,755,195,878	(9,972,428,275)	59,782,767,603
Syndicated loans and facilities	22,242,629,047	(538,844,136)	21,703,784,911	22,413,696,002	(203,466,088)	22,210,229,914
Other loans	4,013,980,823	(250,260,704)	3,763,720,119	4,010,041,280	(186,546,940)	3,823,494,340
<b>Total (2)</b>	<b>211,674,851,540</b>	<b>(14,590,092,083)</b>	<b>197,084,759,457</b>	<b>182,792,228,071</b>	<b>(12,667,210,373)</b>	<b>170,125,017,698</b>
<b>Total loans and credit facilities to customers (1+2)</b>	<b>265,634,834,682</b>	<b>(15,862,962,261)</b>	<b>249,771,872,421</b>	<b>228,019,223,416</b>	<b>(13,885,096,816)</b>	<b>214,134,126,600</b>
Less: Segregated interest			(205,723)			(205,721)
Less: Unearned discount and deferred income			(175,268,137)			(174,464,933)
<b>Net Loans and credit facilities to customers distributed as follows:</b>			<b>249,596,398,561</b>			<b>213,959,455,946</b>
Current balances			186,777,898,323			155,499,670,125
Non-current balances			62,818,500,238			58,459,785,821
<b>Net Loans and credit facilities to customers</b>			<b>249,596,398,561</b>			<b>213,959,455,946</b>

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
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(All amounts are shown in Egyptian Pounds)

**21-A - Allowance for impairment losses**

	December 31, 2023				
Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
<b>Balance at beginning of the year</b>	<b>64,693,995</b>	<b>65,722,988</b>	<b>949,400,304</b>	<b>138,069,156</b>	<b>1,217,886,443</b>
Net impairment loss recognized during the year	43,963,696	89,856,570	107,717,578	(9,168,359)	<b>232,369,485</b>
Loans written-off during the year	(48,485,498)	(33,549,994)	(97,089,004)	(13,759,729)	<b>(192,884,225)</b>
Collection of loans previously written-off	-	-	15,493,219	-	<b>15,493,219</b>
Foreign exchange translation differences	-	-	5,256	-	<b>5,256</b>
<b>Balance at end of the year</b>	<b>60,172,193</b>	<b>122,029,564</b>	<b>975,527,353</b>	<b>115,141,068</b>	<b>1,272,870,178</b>

Corporate	Overdrafts	Direct loans	Syndicated loans and facilities	Other loans	Total
<b>Balance at beginning of the year</b>	<b>2,304,769,070</b>	<b>9,972,428,275</b>	<b>203,466,088</b>	<b>186,546,940</b>	<b>12,667,210,373</b>
Net impairment loss recognized during the year	2,061,356,654	2,855,407,588	319,559,023	105,711,133	<b>5,342,034,398</b>
Loans written-off during the year	-	(4,426,864,758)	-	(50,976,687)	<b>(4,477,841,445)</b>
Collection of loans previously written-off	-	58,715,474	-	6,000,000	<b>64,715,474</b>
Foreign exchange translation differences	199,482,888	775,692,052	15,819,025	2,979,318	<b>993,973,283</b>
<b>Balance at end of the year</b>	<b>4,565,608,612</b>	<b>9,235,378,631</b>	<b>538,844,136</b>	<b>250,260,704</b>	<b>14,590,092,083</b>
<b>Total</b>					<b>15,862,962,261</b>

	December 31, 2022				
Individuals	Overdrafts	Credit cards	Personal loans	Real estate loans	Total
Balance at beginning of the year	8,216,968	57,304,948	701,338,722	100,288,425	<b>867,149,063</b>
Net impairment loss recognized during the year	61,064,296	15,390,995	261,366,749	37,809,998	<b>375,632,038</b>
Loans written-off during the year	(4,587,269)	(6,972,955)	(25,631,878)	(29,267)	<b>(37,221,369)</b>
Collection of loans previously written-off	-	-	12,318,997	-	<b>12,318,997</b>
Foreign exchange translation differences	-	-	7,714	-	<b>7,714</b>
<b>Balance at end of the year</b>	<b>64,693,995</b>	<b>65,722,988</b>	<b>949,400,304</b>	<b>138,069,156</b>	<b>1,217,886,443</b>

Corporate	Overdrafts	Direct loans	Syndicated loans and facilities	Other loans	Total
Balance at beginning of the year	1,531,633,758	7,223,636,035	114,836,031	209,856,668	<b>9,079,962,492</b>
Net impairment loss recognized during the year	517,628,853	2,654,849,429	72,198,180	88,099,023	<b>3,332,775,485</b>
Loans written-off during the year	-	(972,179,908)	-	(113,640,357)	<b>(1,085,820,265)</b>
Collection of loans previously written-off	-	31,573,983	-	279,440	<b>31,853,423</b>
Foreign exchange translation differences	255,506,459	1,034,548,736	16,431,877	1,952,166	<b>1,308,439,238</b>
<b>Balance at end of the year</b>	<b>2,304,769,070</b>	<b>9,972,428,275</b>	<b>203,466,088</b>	<b>186,546,940</b>	<b>12,667,210,373</b>
<b>Total</b>					<b>13,885,096,816</b>

# QNB ALAHLI S.A.E

## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

22- Financial derivatives	December 31, 2023		
	Notional amount	Assets	Liabilities
<b>(A) Held for trading</b>			
- Forward foreign exchange contracts	926,169,965	-	3,906,114
- Swap foreign exchange contracts	151,424,388	-	16,899
<b>Total</b>	<b>1,077,594,353</b>	<b>-</b>	<b>3,923,013</b>
<b>(B) Fair value hedge</b>			
- Interest rate swap contracts	830,252,063	-	2,341,709
<b>Total</b>	<b>830,252,063</b>	<b>-</b>	<b>2,341,709</b>
<b>Total</b>	<b>1,907,846,416</b>	<b>-</b>	<b>6,264,722</b>

	December 31, 2022		
	Notional amount	Assets	Liabilities
<b>(A) Held for trading</b>			
- Forward foreign exchange contracts	1,356,299,058	23,578,000	-
- Swap foreign exchange contracts	-	-	-
<b>Total</b>	<b>1,356,299,058</b>	<b>23,578,000</b>	<b>-</b>
<b>(B) Fair value hedge</b>			
- Interest rate swap contracts	1,834,104,525	-	22,954,635
<b>Total</b>	<b>1,834,104,525</b>	<b>-</b>	<b>22,954,635</b>
<b>Total</b>	<b>3,190,403,583</b>	<b>23,578,000</b>	<b>22,954,635</b>

Forward exchange contracts represent commitments to purchase local and foreign currencies including the unexecuted part of regular-way transactions. Interest rate swap contracts represent commitments to swap fixed interest rate with variable interest rate where the physical exchange of funds is not required except in foreign exchange swaps. The Bank's credit risk represents the cost of potential replacement of the swaps in case other parties fail to meet their obligations. This risk is controlled on an ongoing basis in terms of fair value and percentage of contracted amounts. To control the outstanding credit risk, the Bank assesses counterparties to the contract in the same manner used in lending activities.

#### Fair value hedge

The Bank uses interest rate swap contracts to mitigate part of the risk of potential increase in fair value of its fixed rate customer deposits in foreign currencies to the extent caused by declining market interest rates.

Net fair value of hedging instruments (Interest rate swap) Liability amounted to EGP 2,341,709 as of December 31, 2023 (Liability EGP 22,954,635 in the prior year). Gain resulting from hedging instruments amounted to EGP 20,612,927 (Loss of EGP 59,496,900 in the prior year) and Loss arose from the hedged items reached EGP 21,920,861 (Gain of EGP 62,644,219 in the prior year).

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**23- Financial investments**

Fair value through other comprehensive income (FVTOCI)	December 31, 2023	December 31, 2022
<b>(A) Debt instruments at fair value:</b>		
Listed Instruments in Egyptian Stock Exchange Market	9,548,804,967	11,419,491,101
Listed instruments in foreign stock exchange market	5,115,240,883	3,025,730,432
<b>Total debt instruments measured at fair value through other comprehensive income</b>	<b>14,664,045,850</b>	<b>14,445,221,533</b>
<b>(B) Equity instruments at fair value:</b>		
Listed instruments in Egyptian stock exchange market	174,854,480	187,691,889
Unlisted instruments in stock exchange market	1,378,435,525	1,092,365,143
<b>Total equity instruments measured at fair value through other comprehensive income</b>	<b>1,553,290,005</b>	<b>1,280,057,032</b>
<b>(C) Money market funds and balanced funds:</b>		
*Unlisted instruments in stock exchange market	75,625,755	55,682,165
<b>Total financial investments measured at fair value through other comprehensive income (1)</b>	<b>16,292,961,610</b>	<b>15,780,960,730</b>
<b>Amortized cost</b>		
<b>(A) Debt instruments:</b>		
Listed instruments in stock exchange market	84,115,173,001	93,787,064,193
Unlisted instruments in stock exchange market	-	1,194,692,369
<b>Less : Allowance for impairment losses</b>	<b>-</b>	<b>(2,437,472)</b>
<b>Total Debt instruments measured at amortized cost (2)</b>	<b>84,115,173,001</b>	<b>94,979,319,090</b>
<b>Fair value through profit or loss (FVTPL)</b>		
<b>(A) Mutual funds:</b>		
Unlisted instruments in stock exchange market	112,555,023	83,690,926
<b>Total equity instruments measured at fair value through profit or loss (3)</b>	<b>112,555,023</b>	<b>83,690,926</b>
<b>Total Financial investments (1+2+3)</b>	<b>100,520,689,634</b>	<b>110,843,970,746</b>
Current balances	30,703,458,043	40,132,801,799
Non-current balances	69,817,231,591	70,711,168,947
<b>Total financial investment</b>	<b>100,520,689,634</b>	<b>110,843,970,746</b>
Fixed interest debt instruments	96,272,059,470	108,303,255,431
Variable interest debt instruments	2,507,159,381	1,121,285,192
<b>Total debt instruments</b>	<b>98,779,218,851</b>	<b>109,424,540,623</b>

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## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

The following table analyzes the movements on financial investments during the year:

	Fair value through other comprehensive income	Amortized cost
<b>Balance at the beginning of the current year</b>	<b>15,780,960,730</b>	<b>94,979,319,090</b>
Additions	7,080,305,224	25,379,667,834
Amortization of premium / discount	(15,725,290)	1,555,332,095
Disposals (sale/redemption)	(7,508,426,070)	(38,082,000,950)
Translation differences resulting from monetary foreign currency denominated assets	819,438,446	280,417,460
Changes in fair value reserve	162,164,718	-
Transferred to Retained Earnings	(25,756,148)	-
Change in Allowance for impairment during the year	-	2,437,472
<b>Balance at the end of the current year</b>	<b>16,292,961,610</b>	<b>84,115,173,001</b>

The following table analyzes the movements on financial investments during the comparative year:

	Fair value through other comprehensive income	Amortized cost
<b>Balance at the beginning of the comparative year</b>	<b>15,123,771,188</b>	<b>77,380,468,113</b>
Additions	11,004,688,640	23,723,183,034
Amortization of premium / discount	(76,120,758)	1,681,138,946
Disposals (sale/redemption)	(11,218,254,607)	(8,238,186,000)
Translation differences resulting from monetary foreign currency denominated assets	995,141,519	429,695,029
Changes in fair value reserve	(48,265,252)	-
Change in Allowance for impairment during the year	-	3,019,968
<b>Balance at the end of the comparative year</b>	<b>15,780,960,730</b>	<b>94,979,319,090</b>

	December 31, 2023	December 31, 2022
Gain on financial investments		
Gain on financial investments at fair value through profit or loss	12,938,158	7,986,262
Gain on Selling Financial Investments at fair value through other comprehensive income	75,162,639	61,223,403
<b>Total</b>	<b>88,100,797</b>	<b>69,209,665</b>

\*The Bank's equity instruments classified in the fair value through other comprehensive income category represent Bank subscribed stake at 5% from the total certificates' number of its QNB ALAHLI First Fund with cumulative daily return (THEMAR Money Market Fund) upon its initial offering, in addition to the Bank subscribed stake at 20% from the total certificates' number of its QNB ALAHLI Second Fund with yearly / cumulative return (Tawazon Balanced Fund), in addition to the 20% from the total certificates' number of its QNB ALAHLI Third Fund with yearly / cumulative return (Tadawol Equity Fund) upon its initial offering. All stakes required to be retained by the Bank until maturity of the funds in accordance with the provisions of the law, had a nominal value of EGP 5 million each.

	December 31, 2023	December 31, 2022
<b>24 - Intangible assets</b>		
<b>Software</b>		
Net book value at the beginning of the year	346,865,830	282,189,711
Additions	245,706,539	152,758,277
Amortization	(109,842,435)	(88,082,158)
<b>Net book value at the end of the year</b>	<b>482,729,934</b>	<b>346,865,830</b>

	December 31, 2023	December 31, 2022
Accrued revenues	7,470,572,767	6,307,931,061
Pre-paid expenses	275,995,388	206,767,512
Advance payments for acquisition of property and equipment	1,077,624,844	1,066,233,152
Foreclosed assets reverted to the group in settlement of debts	39,767,893	135,778,687
Deposits held with others and custody	21,421,486	21,045,217
Advance payments to tax authority	98,536,930	71,992,399
Receivables arising from insurance contracts, net	15,608,944	11,208,968
Others	1,291,419,856	1,081,242,412
	<b>10,290,948,108</b>	<b>8,902,199,408</b>
<b>Less : Allowance for impairment losses</b>	<b>(6,187,603)</b>	<b>(2,344,040)</b>
<b>Total</b>	<b>10,284,760,505</b>	<b>8,899,855,368</b>

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26- Property and Equipment	Lands and buildings	Renovations of leased assets	Machinery & equipment	Others	Total
<b>January 1, 2022</b>					
Cost	2,983,518,039	341,673,288	1,429,172,075	302,015,513	<b>5,056,378,915</b>
Accumulated depreciation	(978,226,143)	(172,226,470)	(898,175,816)	(170,500,703)	<b>(2,219,129,132)</b>
<b>Net book value</b>	<b>2,005,291,896</b>	<b>169,446,818</b>	<b>530,996,259</b>	<b>131,514,810</b>	<b>2,837,249,783</b>
<b>December 31, 2022</b>					
Net book value at the beginning of the year	2,005,291,896	169,446,818	530,996,259	131,514,810	<b>2,837,249,783</b>
Additions	173,622,316	33,641,098	144,489,393	10,000,368	<b>361,753,175</b>
Disposals from property and equipment	(1,575,597)	-	(26,782,702)	(6,103,502)	<b>(34,461,801)</b>
Disposals from accumulated depreciation	1,373,362	-	26,723,493	6,103,502	<b>34,200,357</b>
Depreciation for the year	(130,185,102)	(26,061,660)	(171,448,472)	(27,646,797)	<b>(355,342,031)</b>
<b>Net book value</b>	<b>2,048,526,875</b>	<b>177,026,256</b>	<b>503,977,971</b>	<b>113,868,381</b>	<b>2,843,399,483</b>
<b>January 1, 2023</b>					
Cost	3,155,564,758	375,314,386	1,546,878,766	305,912,379	<b>5,383,670,289</b>
Accumulated depreciation	(1,107,037,883)	(198,288,130)	(1,042,900,795)	(192,043,998)	<b>(2,540,270,806)</b>
<b>Net book value</b>	<b>2,048,526,875</b>	<b>177,026,256</b>	<b>503,977,971</b>	<b>113,868,381</b>	<b>2,843,399,483</b>
<b>December 31, 2023</b>					
Net book value at the beginning of the year	2,048,526,875	177,026,256	503,977,971	113,868,381	<b>2,843,399,483</b>
Additions	43,907,434	41,146,157	120,656,044	24,425,849	<b>230,135,484</b>
Disposals from property and equipment	(1,697)	(1,671,745)	(41,601)	(5,734,153)	<b>(7,449,196)</b>
Disposals from accumulated depreciation	1,697	1,671,745	14,359	5,734,153	<b>7,421,954</b>
Depreciation for the year	(132,638,073)	(28,406,587)	(180,213,497)	(27,657,211)	<b>(368,915,368)</b>
<b>Net book value</b>	<b>1,959,796,236</b>	<b>189,765,826</b>	<b>444,393,276</b>	<b>110,637,019</b>	<b>2,704,592,357</b>
<b>Balances at December 31, 2023</b>					
Cost	3,199,470,495	414,788,798	1,667,493,209	324,604,075	5,606,356,577
Accumulated depreciation	(1,239,674,259)	(225,022,972)	(1,223,099,933)	(213,967,056)	(2,901,764,220)
<b>Net book value</b>	<b>1,959,796,236</b>	<b>189,765,826</b>	<b>444,393,276</b>	<b>110,637,019</b>	<b>2,704,592,357</b>

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## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

<b>27 - Due to banks</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Current accounts	637,668,765	373,766,225
Deposits	3,928,770,066	2,340,731,540
Repos transactions	521,673,100	807,230,257
<b>Total</b>	<b>5,088,111,931</b>	<b>3,521,728,022</b>
Central banks	521,673,100	807,230,257
Local banks	908	908
Foreign banks	4,566,437,923	2,714,496,857
<b>Total</b>	<b>5,088,111,931</b>	<b>3,521,728,022</b>
Non-interest bearing balances	577,720,370	319,016,137
Variable interest rate balances	59,948,395	54,750,088
Fixed interest rate balances	4,450,443,166	3,147,961,797
<b>Total</b>	<b>5,088,111,931</b>	<b>3,521,728,022</b>
Current balances	5,088,111,931	3,521,728,022
<b>Total</b>	<b>5,088,111,931</b>	<b>3,521,728,022</b>

<b>28 - Customer deposits</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Demand deposits	156,808,690,947	124,160,927,368
Time deposits and call accounts	234,996,898,635	160,209,902,485
Term saving certificates	98,574,549,873	84,535,254,307
Saving deposits	30,603,731,183	30,340,189,452
Other deposits*	8,575,883,931	6,996,162,880
<b>Total</b>	<b>529,559,754,569</b>	<b>406,242,436,492</b>
Corporate deposits	356,181,643,304	261,562,285,043
Retail deposits	173,378,111,265	144,680,151,449
<b>Total</b>	<b>529,559,754,569</b>	<b>406,242,436,492</b>
Non-interest bearing balances	58,282,506,508	50,940,233,245
Variable interest rate balances	139,161,416,485	111,890,941,149
Fixed interest rate balances	332,115,831,576	243,411,262,098
<b>Total</b>	<b>529,559,754,569</b>	<b>406,242,436,492</b>
Current balances	457,648,369,231	336,907,885,296
Non-current balances	71,911,385,338	69,334,551,196
<b>Total</b>	<b>529,559,754,569</b>	<b>406,242,436,492</b>

\* Other deposits include deposits covering irrevocable letters of credit in the total of EGP 1,243,440,368 as of December 31, 2023 (December 31, 2022 EGP 1,313,923,906). The fair value of these deposits approximates its carrying amount.

<b>29 - Other loans</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
National Bank of Egypt	32,639,187	3,820,977
Commercial International Bank	68,365,000	-
Qatar National Bank	-	59,384,160
National Bank of Kuwait	34,445,846	-
European Bank for Reconstruction and Development	3,854,142,629	3,391,330,269
Al Ahli Bank of Kuwait	9,819,936	33,228,054
The Micro, Small and Medium Enterprises Development Agency	40,044,067	64,179,067
Société Arabe Internationale de Banque (SAIB)	5,969,640	7,692,727
<b>Total</b>	<b>4,045,426,305</b>	<b>3,559,635,254</b>
Current balances	1,636,153,360	973,775,648
Non-current balances	2,409,272,945	2,585,859,606
<b>Total</b>	<b>4,045,426,305</b>	<b>3,559,635,254</b>

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<b>30 - Other liabilities</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Accrued interest	2,636,969,988	1,450,134,046
Unearned revenues	214,535,081	167,806,299
Accrued expenses	2,007,172,576	1,328,955,774
Due to insurance and re-insurance companies	123,011,630	149,588,163
Sundry credit balances	4,585,405,647	2,911,934,197
<b>Total</b>	<b>9,567,094,922</b>	<b>6,008,418,479</b>

<b>31 - Other provisions</b>		<b>December 31, 2023</b>					
<b>Description</b>		<b>Balance at the beginning of the year</b>	<b>Formed during the year</b>	<b>Released during the year</b>	<b>Foreign currencies translation differences + (-)</b>	<b>Used during the year</b>	<b>Balance at the end of the year</b>
Provision for tax claims		61,271,607	4,526,831	-	-	(2,512,839)	63,285,599
Provision for legal claims		8,931,476	26,787,535	-	158,829	(348,452)	35,529,388
Provision for contingent liabilities		869,900,986	154,358,215	-	128,548,822	-	1,152,808,023
Provision for fidelity		49,162,904	-	-	12,008,876	-	61,171,780
Provision for operational risk		-	568,327	-	(90)	-	568,237
Other Claims Provision		11,408,656	-	-	-	-	11,408,656
<b>Total</b>		<b>1,000,675,629</b>	<b>186,240,908</b>	<b>-</b>	<b>140,716,437</b>	<b>(2,861,291)</b>	<b>1,324,771,683</b>

<b>31 - Other provisions</b>		<b>December 31, 2022</b>					
<b>Description</b>		<b>Balance at the beginning of the year</b>	<b>Formed during the year</b>	<b>Released during the year</b>	<b>Foreign currencies translation differences + (-)</b>	<b>Used during the year</b>	<b>Balance at the end of the year</b>
Provision for Tax claims		60,517,010	2,457,842	-	-	(1,703,245)	61,271,607
Provision for Legal claims		19,026,366	-	(5,595,966)	248,893	(4,747,817)	8,931,476
Provision for contingent liabilities		410,662,191	439,877,277	-	19,361,518	-	869,900,986
Provision for fidelity		36,125,407	845,027	-	17,626,962	(5,434,492)	49,162,904
Provision for operational risk		415,000	-	(415,000)	-	-	-
Other Claims Provision		-	11,408,656	-	-	-	11,408,656
<b>Total</b>		<b>526,745,974</b>	<b>454,588,802</b>	<b>(6,010,966)</b>	<b>37,237,373</b>	<b>(11,885,554)</b>	<b>1,000,675,629</b>

<b>31 - Insurance policyholders' rights</b>		<b>December 31, 2023</b>	<b>December 31, 2022</b>
Technical Reserves for Insurance activities		6,257,498,636	5,164,777,348
Provision for outstanding claims		104,114,651	99,581,320
<b>Total</b>		<b>6,361,613,287</b>	<b>5,264,358,668</b>

# QNB ALAHLI S.A.E

## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### **33- Deferred income tax**

Deferred tax has been calculated on all temporary tax differences using the balance sheet method and using the expected tax rate at the time that the bank will recognize a benefit from assets / incurred liabilities at a tax rate of (22.5%) for the current Year. The Group does not offset deferred tax assets and deferred tax liabilities unless the Bank has a legally enforceable right to set off current tax assets against current tax liabilities; and if the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority.

#### **Deferred tax assets and liabilities**

Below are the balances and movements of deferred tax assets and liabilities:

Balances of deferred tax assets and liabilities:	Deferred tax assets		Deferred tax liabilities	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
<b>Tax impact on temporary differences arising from:</b>				
Property and equipment	-	-	(161,425,795)	(144,824,966)
Provisions (other than the provision for loan impairment)	433,882,588	372,790,540	-	-
Differences in fair value of financial investments at fair value through other comprehensive income	29,543,805	-	-	(177,747,784)
Losses carried forward	42,260,367	-	-	-
Others	11,719,315	7,939,274	-	-
<b>Deferred tax assets (liabilities)</b>	<b>517,406,075</b>	<b>380,729,814</b>	<b>(161,425,795)</b>	<b>(322,572,750)</b>
<b>Net balance of DTA (DTL)</b>	<b>355,980,280</b>	<b>58,157,064</b>		

Movement of deferred tax assets and liabilities:	Deferred tax assets		Deferred tax liabilities	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Beginning balance	380,729,814	287,186,428	(322,572,750)	(216,584,109)
DT recognized / utilized during the year	136,676,261	93,543,386	161,146,955	(105,988,641)
<b>Closing balance</b>	<b>517,406,075</b>	<b>380,729,814</b>	<b>(161,425,795)</b>	<b>(322,572,750)</b>

Balances of deferred tax assets (liabilities) recognized directly in equity	December 31, 2023	December 31, 2022
Differences in fair value of financial investments at fair value through other comprehensive income	29,543,805	(177,747,784)

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

34 - Defined benefits obligation	December 31, 2023	December 31, 2022
<b>Amounts recognized in the statement of financial position:</b>		
Liability for post-retirement medical benefits	595,997,416	565,184,100
<b>Amounts recognized in the income statement:</b>		
Post-retirement medical benefits	80,101,574	58,393,291
<b>Post-retirement medical benefits obligation constitutes of:</b>		
Balances shown in the statement of financial position are represented as follows:		
Present value of unfunded liabilities	503,299,378	499,198,065
Unrecognized actuarial gain	92,698,038	65,986,035
	<b>595,997,416</b>	<b>565,184,100</b>
<b>Liability movements during the year are represented as follows:</b>		
Balance at the beginning of the financial year	565,184,100	543,536,132
Current service cost	5,120,749	4,472,992
Interest cost	78,082,532	52,430,234
Actuarial gain/losses	(3,101,707)	1,490,065
Benefits paid	(49,288,258)	(36,745,323)
	<b>595,997,416</b>	<b>565,184,100</b>
<b>Amounts recognized in the income statement are shown below:</b>		
Current service cost	5,120,749	4,472,992
Interest cost	78,082,532	52,430,234
Actuarial gain/losses recognized during the year	(3,101,707)	1,490,065
	<b>80,101,574</b>	<b>58,393,291</b>

The main actuarial assumptions used by the Bank are outlined below:	December 31, 2023	December 31, 2022
<b>Discount rate (two plans):</b>		
A-QNB ALAHLI current employees plan	21.50%	17.00%
B-Ex-MIBank retirees plan	21.50%	17.00%
QNB ALAHLI long term increase in the cost of medical care (on top of inflation)	15.00%	11.00%
Ex-MIBank long term increase in the cost of medical care (on top of inflation)	15.00%	11.00%
<b>Sensitivities to +1% in discount rate (duration of the plan):</b>		
Post-retirement medical benefits	Service cost 3.82%	DBO 6.10%

**35- Issued and paid-up capital**

**(A ) Authorized Capital**

- The authorized capital amounts to EGP 15 billion.

**(B ) Issued and Paid up Capital**

- The issued and paid up capital amounted to EGP 9,794,649,850 on December 31, 2018 representing 979,464,985 shares with a nominal value of EGP 10 each, of which 854,141,985 shares were paid in Egyptian pound and 125,323,000 shares were paid in foreign currency according to the exchange rates prevailing on the payment date.
- The Extraordinary General Assembly held on February 28, 2019 decided to increase the capital from EGP 9,794,649,850 to EGP 10,774,114,830, an increase of EGP 979,464,980 by transferring from the general reserve, and decided to split the face value of each share of the Bank's capital from EGP 10 to be EGP 5.
- The issued and paid up capital amounted to EGP 10,774,114,830 on December 31, 2023 representing 2,154,822,966 shares with a nominal value of EGP 5 each, of which 1,904,176,966 shares were paid in Egyptian pound and 250,646,000 shares were paid in foreign currency according to the exchange rates prevailing on the payment date.

# QNB ALAHLI S.A.E

## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### 36 - Reserves and retained earnings

Reserves	December 31, 2023	December 31, 2022
General reserve (a)	28,884,568,918	23,979,176,120
General banking risk reserve (b)	1,045,269	1,669,064
Legal reserve (c)	3,296,885,849	2,790,716,593
Fair value reserve (d)	(644,053,353)	237,308,343
Special reserve (e)	39,494,455	39,494,455
Capital reserve	43,050,621	42,271,621
General risk reserve	21,453,923	21,453,923
Reserve for transactions under common control	4,000,483	4,000,483
<b>Total reserves at the end of the year</b>	<b>31,646,446,165</b>	<b>27,116,090,602</b>

#### Reserve movements are as follows:

(a) General reserve	December 31, 2023	December 31, 2022
Balance at the beginning of the financial year	23,979,176,120	19,533,050,946
Transferred from retained earnings	4,905,392,798	4,446,125,174
<b>Balance at the end of the year</b>	<b>28,884,568,918</b>	<b>23,979,176,120</b>
(b) General banking risk reserve		
Balance at the beginning of the year	1,669,064	153,028,331
Transferred to retained earnings	(623,795)	(151,359,267)
<b>Balance at the end of the year</b>	<b>1,045,269</b>	<b>1,669,064</b>

General bank risk reserve represent the difference between the allowance required for impairment losses as per CBE credit worthiness rules and the allowance as required by the expected credit loss which recognized in financial statements .

In accordance with the instructions of the Central Bank of Egypt, the general banking risk reserve is supported annually by 10% of the value of the assets owned by the Bank in return for debt if these assets are not disposed of within the period specified in the law.

(c) Legal Reserve	December 31, 2023	December 31, 2022
Balance at the beginning of the year	2,790,716,593	2,418,770,935
Transferred from the net profit of the prior year	506,169,256	371,945,658
<b>Balance at the end of the year</b>	<b>3,296,885,849</b>	<b>2,790,716,593</b>

According to the provisions of local laws, 5% of net profit of the year shall be transferred to a non-distributable statutory reserve until it reaches 100% of the bank's capital.

(d) Fair Value Reserve	December 31, 2023	December 31, 2022
Balance at the beginning of the year	237,308,343	379,822,286
Net change in fair value (Notes 18 and 23)	(1,063,272,707)	(48,265,252)
Impairment losses on debt instruments at fair value through other comprehensive income	375,571	228,872
Transferred to retained earnings	(25,756,149)	-
Deferred tax recognized during the year (Note 33)	207,291,589	(94,477,563)
<b>Balance at the end of the year</b>	<b>(644,053,353)</b>	<b>237,308,343</b>

#### (e) Special Reserve

The application of the CBE new basis rules of preparation and presentation of financial statements as well as the modified principles of recognition and measurement requires to restate the comparative figures of the first financial year that have been impacted by this change, including comparative figures in the balance sheet and the income statements for the previous year, as the impact of adjustment is positive, such impact was carried directly to retained earnings then transferred to the special reserve in equity and shall not be used except by approval from CBE. The following is a breakdown of the items that generated the special reserve amount:

	December 31, 2023	December 31, 2022
Amortized cost method using EIR for held to maturity investments	253,607	253,607
Amortized cost method using EIR for Available-for-sale investments	393,930	393,930
Applying the equity method on investments in associates	26,637,789	26,637,789
Deferred tax (Tax impact on adjustments)	(4,249,739)	(4,249,739)
Available-for-sale investments (Equity instruments)	16,458,868	16,458,868
<b>Total</b>	<b>39,494,455</b>	<b>39,494,455</b>

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
For the Year Ended 31 December 2023  
(All amounts are shown in Egyptian Pounds)

(2) Profit for the year and retained earnings	December 31, 2023	December 31, 2022
<b>Movements on retained earnings:</b>		
Balance at the beginning of year	16,207,644,135	13,022,516,998
Net profit for the year	16,228,329,997	10,350,459,000
Previous year's profit distribution	(1,616,117,225)	(1,616,117,225)
Employees' profit share	(1,096,725,635)	(780,339,856)
Board of directors' remuneration	(11,475,700)	(16,165,000)
Banking System Support and Development Fund	(102,747,444)	(72,873,731)
Transferred to capital reserve	(779,000)	(13,124,486)
Transferred to general reserve	(4,905,392,798)	(4,446,125,174)
Transferred to the legal reserve	(506,169,256)	(371,945,658)
Transferred from fair value reserve, net of tax	19,961,016	-
Transferred from general banking risk reserve	623,795	151,359,267
<b>Balance at the end year</b>	<b>24,217,151,885</b>	<b>16,207,644,135</b>

**37 - Cash and cash equivalents**

For the purpose of presenting the cash flow statement, cash and cash equivalents include the following balances maturing within less than 3 months from placement or acquisition date.

	December 31, 2023	December 31, 2022
Cash and balances with central banks	6,019,222,180	5,380,262,941
Due from banks in less than 3 months	42,661,164,069	30,243,330,545
Treasury bills and other governmental notes (91 days)	1,750,668,486	8,296,328,831
<b>Total</b>	<b>50,431,054,735</b>	<b>43,919,922,317</b>

**38 - Contingent liabilities and other commitments**

**(a) Legal claims (litigation)**

Several lawsuits were brought against the Bank and are still outstanding as of December 31, 2023. No provision has been formed since it is not probable that the Bank will incur losses in regard of these lawsuits.

**(b) Capital commitments:**

The Bank is a party to contracts for capital commitments amounting to 1,121,252,067 EGP as of December 31, 2023 (EGP 1,002,721,195 on December 31, 2022). These represent commitments by the Bank for the purchases of buildings and equipment. Management is sufficiently confident that net profit shall be realized and finance shall be made available to cover these commitments.

**(c) Commitments for guarantees**

The Bank's commitments for loans, guarantees and facilities are set out below:

	December 31, 2023	December 31, 2022
Financial guarantees	255,000	255,000
Accepted papers	1,370,130,079	1,877,691,810
L/Gs	65,307,349,039	49,406,278,293
Import L/Cs	3,400,219,206	3,081,700,109
Export L/Cs	845,705,638	100,288,484
<b>Total</b>	<b>70,923,658,962</b>	<b>54,466,213,696</b>

**(d) Commitments for credit facilities**

	December 31, 2023	December 31, 2022
Commitments for credit facilities	30,568,126,055	25,034,403,082

**(e) Commitments under operating lease contracts**

Total minimum rental payments for the irrevocable operating lease contracts are as follows:

	December 31, 2023	December 31, 2022
Not more than one year	145,830,597	153,387,944
More than one year and less than 5 years	360,617,435	350,799,600
More than 5 years	108,548,902	128,175,885
<b>Total</b>	<b>614,996,934</b>	<b>632,363,429</b>

# QNB ALAHLI S.A.E

## Notes to the Consolidated Financial Statement

### For the Year Ended 31 December 2023

(All amounts are shown in Egyptian Pounds)

#### 39- Related-party transactions

Qatar National Bank (Q.P.S.C.) is the ultimate parent and controlling party as at the end of the reporting year which owns 94.97% of the bank's ordinary shares whereas the remaining 5.03% are held by other shareholders.

A number of transactions have been conducted during the reporting year with related parties within the Bank's normal course of business. These include loans, deposits, and foreign currency transactions.

#### Related party transactions with the parent company other than the payment of dividends on ordinary shares:

QNB Group	December 31, 2023	December 31, 2022
Due from banks	1,820,941,837	36,447,035
Due to banks	4,184,019,659	2,605,843,696
Export LC	-	843,750
LGs for banks	15,871,167,405	7,917,607,811
Foreign exchange derivative	151,424,388	-
Interest rate swap contracts	830,252,063	1,834,104,525
Other loans	-	59,384,160
Administrative expenses	204,386,585	231,256,711

#### A - Loans and credit facilities to related parties

	Directors and other key management personnel (and close family members)		Associates	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Outstanding loans at the beginning of the financial year	111	111	-	-
Loans issued during the financial year	-	-	-	-
Loans repayment during the financial year	-	-	-	-
<b>Loans outstanding at the end of the financial year</b>	<b>111</b>	<b>111</b>	<b>-</b>	<b>-</b>
Interest income on loans	-	-	-	-

\* No provisions have been recognized in respect of loan provided to related parties.

Loans and credit facilities to related parties can be analyzed below	Directors and other key management personnel (and close family members)		Associates	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Overdrafts	111	111	-	-
<b>Total</b>	<b>111</b>	<b>111</b>	<b>-</b>	<b>-</b>

#### B - Deposits from related parties

Deposits from related parties can be analyzed below	Directors and other key management personnel (and close family members)		Associates	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Deposits outstanding at the beginning of the financial year	11,768,595	85,022,402	-	-
Changes in board members	-	(76,411,375)	-	-
Deposits placed during the year	9,079,677	9,159,086	-	-
Deposits repaid during the year	(1,456,936)	(6,001,518)	-	-
<b>Deposits outstanding at the end of the financial year</b>	<b>19,391,336</b>	<b>11,768,595</b>	<b>-</b>	<b>-</b>
Interest expense on deposits	987,043	451,886	-	-

Deposits from related parties can be analyzed below	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Demand deposits	5,474,343	1,202,901	-	-
Saving accounts	336,569	666,247	-	-
Certificates of deposits	13,447,775	8,688,756	-	-
Time deposits	132,649	1,210,691	-	-
<b>Total</b>	<b>19,391,336</b>	<b>11,768,595</b>	<b>-</b>	<b>-</b>

**QNB ALAHLI S.A.E**  
**Notes to the Consolidated Financial Statement**  
**For the Year Ended 31 December 2023**  
 (All amounts are shown in Egyptian Pounds)

**C - Other transactions with related parties**

	<b>Directors and other key management personnel (and close family members)</b>		<b>Associates</b>	
	<b>December 31, 2023</b>	<b>December 31, 2022</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Fee and commission income	78,661	-	-	-
Guarantees issued by the bank	-	-	-	-
<b>The above guarantees comprise:</b>			-	
LGs	-	-	-	-
<b>Total</b>			-	-

The pricing for related parties' transactions are the same for other parties.

In accordance with the instructions of the Central Bank of Egypt (CBE) rules in 23 August 2011. The monthly average of net salaries and benefits for top 20 employees with the largest salaries and benefits reached EGP 9,859,486 during the current year.

**40- Money Market and balanced Funds**

**A- QNB ALAHLI First Fund with cumulative daily return (THEMAR Money Market Fund)**

The Bank has set up an investment fund under the name of "THEMAR" with daily accumulated interest as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

THEMAR initial offering was for one million certificates at nominal value of EGP 100 million, of which 50,000 certificates worth of EGP 5 million were subscribed by the bank at that time. EFG HERMES is managing this fund.

Total number of the outstanding certificates at December 31, 2023 reached 11,350,053 a total value of EGP 6,489,279,302 The Group currently holds 279,787 certificates worth of EGP 159,965,419 of which EGP 28,587,000 are classified as fair value through other comprehensive income and represent 5% from the total number of certificates that were initially issued, whereas the remaining value of EGP 112,555,023 are classified as fair value through profit or loss and EGP 18,823,396 are classified as trading investments.

According to the management agreement and the fund's prospectus, the Bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current period amounting to EGP 26,077,078 have been reported in the "fees and commission income" line item in the consolidated income statement.

**B- QNB ALAHLI Second Fund with periodoly / cumulative return (Tawazon Balanced Fund)**

The Bank has set up an investment fund under the name of Tawazon Fund with periodic income as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

Tawazon initial offering was for two hundred and fifty thousand certificates amounting to EGP 25 million, of which 50,000 certificates worth of EGP 5 million were subscribed by the bank at that time. Beltone Asset Management is managing this fund.

Total number of the outstanding certificates at December 31, 2023 reached 97,043 at a total value of EGP 36,842,918 The Bank currently holds 50,000 certificates worth of EGP 18,982,780 that are classified as fair value through other comprehensive income and represent 20% of the total number of certificates that were initially issued.

According to the management agreement and the fund's prospectus, the Bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current year amounting to EGP 180,239 have been reported in the "fees and commission income" line item in the consolidated income statement.

**C- QNB ALAHLI Third Fund with periodoly / cumulative return (Tadawol Equity Fund)**

The Bank has set up an investment fund under the name of Tadawol Fund with periodic accumulated income as one of the banking activities authorized in accordance with the provisions of the Capital Market Law 95 of 1992.

Tadawol certificates were offered in a public offering amounting to EGP 25 million distributed over two hundred and fifty thousand certificates with a nominal value of EGP 100 each, subscriptions have only covered a number of one hundred and twenty five thousand certificates amounting to EGP 12.5 million, of which 50,000 certificates worth of EGP 5 million were subscribed at by the bank at that time. HC Fund Manager Asset Management is managing this fund.

Total number of the outstanding certificates at December 31, 2023 reached 129,042 at a total value of EGP 72,407,983 . The Bank currently holds 50,000 certificates worth of EGP 28,055,975 that are classified as fair value through other comprehensive income and represent 40% from the total number of certificates that were initially issued.

According to the management agreement and the fund's prospectus, the Bank shall receive fees and commissions for supervising the fund and other administrative services. Total commissions for the current year amounting to EGP 388,456 have been reported in the "fees and commission income" line item in the income statement.



# Branches Network

A photograph of a modern architectural structure, likely a hotel or office building, featuring a distinctive curved facade covered in a grid pattern. A lush green roof garden is visible on top of the building. In the foreground, several large, vibrant green tropical plants, including palm fronds and broad-leaved plants, frame the base of the building against a clear blue sky.



QNB ALAHILI currently has a network of 234 branches  
covering the most important governorates in Egypt

<b>Head Office 1:</b> Dar Champollion - 5 Champollion St.- Down Town – 11111 - Cairo Tel: (202) 27707008 Fax: (202) 27707199	<b>Kasr El Nil:</b> 39 Kasr El Nil St.- Mostafa Kamel Square - Down Town - 11121 - Cairo Tel: (202)23994200 Fax: (202)23994299	<b>El Mahkama Square:</b> 36 El-Hegaz St.- Heliopolis - 11351- Cairo Tel: (202) 26311700 Fax: (202) 26311799
<b>Head Office 2:</b> El Batal Ahmed Abdel Aziz St.- El- 54 Mohandseen - 12311 - Giza Tel: (202) 33324100 Fax: (202) 33324199	<b>El Manial:</b> 8 Mathaf El Manial St.- Manial – 11451 - Cairo Tel: (202)25312263 Fax: (202)25312259	<b>El Nozha:</b> 7 El Hegaz Square - Heliopolis - 11361- Cairo Tel: (202)27771431 Fax: (202)27770676
<b>Cairo Region</b>	<b>Opera:</b> 42 El-Gomhouria St.- Opera Square - Down Town - 11121 - Cairo Tel: (202)23999500 Fax: (202)23999599	<b>El Shams:</b> 48 Farid Semeka St.-Heliopolis - 11351- Cairo Tel: (202) 21805692 Fax: (202) 21804093
<b>Almaza City Center:</b> Commercial Center “City Center Al- maza” Unit (E1-11) - Al Multaqa Al Arabi District-11341- Cairo Tel: (202) 22681301 Fax: (202) 22681407	<b>Ahmed Heshmat:</b> 33 Ahmed Hesmat St.- Zamalek – 11211- Cairo Tel: (202)27281700 Fax: (202)27281799	<b>Hegaz:</b> 143 & 145 Al Hegaz St.- Heliopolis - 11361- Cairo Tel: (202) 26311600 Fax: (202) 26311699
<b>Almaza:</b> El Thawra St.- Almaza - 11341 -Cairo 103 Tel: (202)24193687 Fax: (202)24193681	<b>Bab El Louq:</b> 6 Falaky Square - Bab El Louq – Down Town - 11121- Cairo Tel: (202)27919500 Fax: (202)27919599	<b>Ibn Maged Street:</b> Hegaz St.- Heliopolis - 11351- Cairo 235 Tel: (202) 26250100 Fax: (202) 26250199
<b>Beirut:</b> 22 Beirut St.- Heliopolis - 11341 - Cairo Tel: (202)24563800 Fax: (202)24563899	<b>Bab El Sheria:</b> 472 Port Said St.- Bab El Sheria – 11271 - Cairo Tel: (202) 25891873 Fax: (202) 25891876	<b>Safir:</b> 60 Abo Bakr El-Seddik St.- Safir Square – Heliopolis - 11361- Cairo Tel: (202) 26310700 Fax: (202) 26310799
<b>Osman Ibn Affan:</b> Osman Ibn Affan – 11341-Heliopolis 25 Tel: (202)24159724 Fax: (202)24159679	<b>EL-Kamel Mohamed:</b> 2 El-Kamel Mohamed St.- Zamalek - 11211- Cairo Tel: (202) 27281600 Fax: (202) 27281699	<b>Galaa Complex:</b> El Galaa Complex main walls – next to Sun Mall Super Market – Abou Bakr El Sedik st. -Heliopolis - 11361 - Cairo Tel: (202)33323300 Fax: (202)33323399
<b>Al Baron:</b> Awayd number (5) Hassan Sadek Basha St.- Heliopolis - 11341 - Cairo Tel: (202)24632000 Fax: (202)24632099	<b>El-Sayed Zeinab:</b> 202 Portsaid St. El Sayeda Zeinab -11461- Cairo Tel: (202) 23993400 Fax: (202) 23993499	<b>Galaa club:</b> Tel: (202)22697953 Fax: (202)22699315
<b>Merghany:</b> 95 D Borg El Shams Buildings, Al Sayed Merghany St.- Heliopolis - 11341- Cairo Tel: (202)24164800 Fax:(202)24164899	<b>Kasr El-Aini:</b> 5 Elkasr Elaainy St.- Down Town - 11121 - Cairo Tel: (202)25352100 Fax: (202)25352199	<b>Omar Ibn El Khattab:</b> 83 Omar Ibn El Khattab St. - Al Sabaa Omarat Heliopolis - 11769 - Cairo Tel: (202)26904246
<b>Ard El Golf:</b> 5 Samir Mokhtar St.- Ard El- Golf - Heliopolis - 11341 - Cairo Tel: (202)24139300 Fax: (202)24139399	<b>Nile City:</b> 2005A Korniche El Nile - Nile City Towers - North Tower - Ground Floor - 11221- Cairo Tel: (202)24619241 Fax: (202)24619244	<b>Farid Semeka:</b> 111 Farid Semeka St.- El Nozha - 11361 - Cairo Tel: (202)27746152 Fax: (202)27746156
<b>Al Sebak:</b> 32 Al Andalus St.- Heliopolis -11351 - Cairo Tel: (202)24562200 Fax: (202)24562299	<b>Ramsis - Ghamra:</b> 219 Ramsis-Ghamra -11271 - Cairo Tel: (202)25971100 Fax: (202)25971199	<b>Triumph:</b> 102 Othman Ibn Affan – Heliopolis - 11361- Cairo Tel: (202)26311400 Fax: (202)26311499
<b>Thawra:</b> 18 El-Thawra St.- Heliopolis - 11341 - Cairo Tel: (202)24136300 Fax: (202)24136349		<b>Ain Shams:</b> 115 Selim El Awel St.- Ain shams - 11321 - Cairo Tel: (202)26311900 Fax: (202)26311999

<b>Gisr El-Suez:</b> 149 Gisr El Suez St.- El Nozha - Heliopolis - 11351- Cairo Tel: (202)26371850 Fax: (202)26371859	<b>Badr City:</b> Block#29, El Mogawra 2 – District No.1- in front of Russian University - Badr City - 11829 - Al Sharkia Tel: (202)28609128 Fax: (202)28609162	<b>New Maadi:</b> 48 Al Nasr Avenue - New Maadi - Helwan - 11435 - Cairo Tel: (202)27557300 Fax: (202)27557399
<b>Hadayek El Kobba:</b> 16 Waly El-Aahd St.- Saray El- Hadayek Mall - 11331 – Cairo Tel: (202)24885700 Fax: (202)24885799	<b>El Sherouk City Plaza:</b> Plot# 35,45 - Sherouk Entrance #1- City Plaza Mall - Cairo Suez Desert Road - 11837 - Cairo	<b>Nasr Street:</b> Block 1- Cross Road, Nasr and El- Lasilky - New Maadi - 11435 - Cairo Tel: (202)27067200 Fax: (202)27067299
<b>Heliopolis:</b> 7 El Merghany St.- Heliopolis - 11341- Cairo Tel: (202)24163700 Fax: (202)24163799	<b>Obour City:</b> Shop 34 & 35 – Obour City Club- Obour City-18111- Cairo Tel: (202)46140300 Fax: (202)46140399	<b>Street 9:</b> Corner of Roads 9 & 79 -Maadi – 11431 - Cairo Tel: (202)27683800 Fax: (202)27683899
<b>Helmyet El-Zaitoun:</b> Ibn El-Hakam Square - Beet El Ezz Towers - 11321 – Cairo Tel: (202)26312000 Fax: (202)26312099	<b>Obour City Industrial Zone:</b> Lot 1- Banks Area , Industrial Zone A - Obour City - 18111 - Cairo Tel: (202)46140200 Fax: (202)46140299	<b>Wadi Degla:</b> Wadi Degla Club - Zahraa El Maadi -Helwan - 11435 - Cairo Tel: (202)25195136 Fax: (202)25195168
<b>Kasr El-Tahra:</b> 62 Toman Bey St.- Helmyet El Zaiton - 11321 - Cairo Tel: (202)24560100 Fax: (202)24560199	<b>El Mahatta Square:</b> 1 El-Mahatta Square- Sarayat El- Maadi - Helwan - 11431 - Cairo Tel: (202)27680000 Fax: (202)27680099	<b>Abbas El Akkad:</b> 20 Abo El Ataheya St.- Abbas El Akkad Ext.- Nasr City – 11471 - Cairo Tel: (202)22769500 Fax: (202)22769599
<b>Makrizi:</b> 7 El Awhady St.- With Makrizi St.- Heliopolis - 11341 - Cairo Tel: (202) 22570668 Fax: (202) 22570676	<b>Helwan:</b> 13 Mohamed Mostafa El Maraghy St. - Helwan - 11421 - Cairo Tel: (202)25485600 Fax: (202)25485699	<b>Ahmed Fakhry:</b> 40 Ahmed Fakhry St.-Block 126- 6 <sup>th</sup> District - Nasr City - 11391 - Cairo Tel: (202)23546312 Fax: (202)23546316
<b>Khalifa Al Mamoun:</b> 46 khalifa Al Mamoun street – 11341-Heliopolis – Cairo Tel: (202)24539192 Fax: (202)24539235	<b>Korniche El Maadi:</b> 380 Jawharet El Maadi Building - Korniche El Nil - Maadi - 11431- Cairo Tel: (202)25296400 Fax: (202)25296499	<b>Arab Academy:</b> 1 Mousheer Ahmed Ismail St.- Masaken Sheraton - Arab Maritime Acadamy - 11361 - Cairo Tel: (202)22686751
<b>Roxy:</b> 25 Kobba St.- Roxy Sq – Heliopolis -11341- Cairo Tel: (202)24563600 Fax: (202)24563699	<b>Maadi Entrance:</b> Plot #405 -Maadi Entrance – Cournish El Maadi -11431- Cairo Tel: (202)23242700 Fax: (202)23242799	<b>Hassan El Maamoun:</b> 108 El Mona Building Hassan El Maamoun St.- District No. 6 – Nasr City -11391 - Cairo Tel: (202)22769000 Fax: (202)22769099
<b>Heliolido Club - Roxy:</b> Heliolido club - Al Maahad Al Eshtrakey street - Roxy square – 11341-Heliopolis Tel: (202)24504304 Fax: (202)24504320	<b>Maadi Degla:</b> Cross Roads of 218 & 231 St.- Maadi Degla - 11435 - Cairo Tel: (202)25220600 Fax: (202)25220699	<b>Makram Ebeid:</b> 86 Makram Ebeid St.- Nasr City – 11371- Cairo Tel: (202)22767000 Fax: (202)22767099
<b>East Cairo Region:</b>	<b>Mokatam:</b> Corner of Road 9 & 10 El Hadaba El Olya - Mokattam - 11439 - Cairo Tel: (202)25031800 Fax: (202)25031899	<b>Mustafa El Nahas:</b> 112 Mustafa El Nahas St.- 6th District – Entrance No.2 - Nasr City - 11391 -Cairo Tel: (202)26703493 Fax: (202)26703495
<b>10<sup>th</sup> of Ramadan:</b> Banks Area -10 <sup>th</sup> of Ramadan - Sharkia Tel: (2055)4390300 Fax: (2055)4390399	<b>Zahraa EL-Maadi:</b> Block no. 10071 - Tenth District - El-Hadaba El Sofla - Al-Merge - El-Basateen - 11439 - Cairo Tel: (202)24471334 Fax: (202)24471337	<b>Zaker Hussien:</b> 2 Ahmed El Zomor Street – Nasr City - 11471 - Cairo Tel: (202)22871147 Fax: (202)22871152
<b>1<sup>st</sup> Industrial Zone - 10<sup>th</sup> of Ramadan:</b> 14A Service Area - 10 <sup>th</sup> of Ramadan - 44411 - Al Sharkia Tel: (2055)4392100 Fax: (2055)4392199		
<b>Badr University:</b> Entertainment District – West City - Badr City - 11829 – Al Sharkia Tel: 01270088701		

**Abasia:**  
111 Abasia St.- 11381- Cairo  
Tel: (202)24884000  
Fax: (202)24884099

**City Stars:**  
Unit # 1255 , Gate 7 – Citystars Mall  
- Omar Ebn El Khattab St.- Nasr City -  
11391 - Cairo  
Tel: (202)24802480  
Fax: (202)24802483

**Asmaa Fahmy:**  
2 Nozha St.- Next to Rekaba Edaria -  
Nasr City - 11371 - Cairo  
Tel: (202)24159725  
Fax: (202)24159475

**House of Financial Affairs:**  
El Massah - Abdel Aziz Shenawy  
St.- Parade Area - Nasr City - 11371  
-Cairo  
Tel: (202)24010496

**Nasr City:**  
2 Abbas El Akkad St.- Nasr City - 11371-  
Cairo  
Tel: (202)24074600  
Fax: (202)24074699

**El Obour Building:**  
Shop # 6 & 7, building # 7 El Obor  
Building, Salah Salem St.- Heliopolis -  
Nasr City – 11371 - Cairo  
Tel: (202)24054024  
Fax: (202)24054021

**Abdalla El Araby:**  
Land No. 17 - Block 63 Taksem Seventh  
District - Tayaran Street Extension -  
Nasr City - 11471 -Cairo  
Tel: (202)23879396  
Fax: (202)23879397

**Tayaran:**  
32 Tayaran St.- Nasr City – 11371 - Cairo  
Tel: (202)24078100  
Fax: (202)24078199

**El-Rehab:**  
Banks Area - B District – Rehab City -  
Tagamoa - 11841 - Cairo  
Tel: (202)26940200  
Fax: (202)26940299

**Chillout:**  
Building C - Chill Out El Rehab -  
Mohamed Naguib Axis – Infront of  
Rehab City - 1st Settlement – New Cairo

**Kattameya Road:**  
Building No. 2 Abrag Badr – Kattameya  
Road - 19111- Cairo  
Tel: (202)23104167  
Fax: (202)23104170

**Master El Sokhna Road:**  
Shop # (2 B) Services Complex “Master  
El-Sokhna” Cairo/ Sokhna road, next to  
landing area - sign 8 km - Ein Sokhna  
direction before toll station -19111- Cairo  
Tel: 01205556935

**Chill out El Nakheel:**  
Services Complex “Chillout – El Nakheel”  
south end of Shaheed axis road before  
the ring road tunnel-Cairo  
Tel: (202)33783202  
Fax: (202)33783204

**Madinety:**  
First Floor Banks Building –  
Administrative Area - First Phase - No.  
103 - 19511 – Cairo  
Tel: 01206628809

**Open Air Mall Madinety:**  
unit (3) Ground floor - Build (j) -  
commercial centers District in front of  
Arabesk Mall - first phase – Madinety  
Project – 19511-New Cairo  
Tel: 01222419666

**Cloud 9:**  
Unit # (6) “Cloud Nine Mall”- Northern  
Investors area- “Mohamed Naguib Axis”  
– 1<sup>st</sup> Settlement – 11865-New Cairo.  
Tel: (202)25391021  
Fax: +(202)25391024

**Porto Cairo:**  
Unit No. ( 50 - 5 ) Porto Cairo Mall - First  
settlement - New Cairo – 11865 - Cairo  
Tel: 01065596125

**Green Tower:**  
Green Tower - 305 Road 90 “southern”  
2nd District - New Cairo -11853 - Cairo  
Tel: (202)28109558  
Fax: (202)28109559

**Air Force Hospital:**  
Air Force Hospital - 90<sup>th</sup> St.- Fifth  
Settlement - 11835 - New Cairo  
Tel: (202)26182205  
Fax: (202)26182204

**Redcon:**  
Build No. 140 - First Sector – City Center  
- Fifth Settlement -11835 – New Cairo  
Tel: (202)28114026  
Fax: (202)28114028

**The spot:**  
Plot(49B) - Southern Investors District  
- Fifth Settlement – New Cairo – 11835  
– Cairo  
Tel: (202)25734101 - 012 76241356  
Fax: (202)25734104

**Mirage Residance:**  
Unit (3) - Build ( A ) Mirage Residance -  
Entertainment District - 1<sup>st</sup> Settlement  
- 11865 - New Cairo  
Tel: (202)24499407

**Emerald Empire:**  
Unit # 23 Ground and First Floor -  
Emerald Center - El Nakhil City - 1<sup>st</sup>  
Settlement - 11865 – New Cairo  
Tel: (202)25982300  
Fax: (202)25982399

**Cairo Festival City:**  
Unit (2-086) 2nd floor - El fatim land ,  
Taha Hesin St.– Cairo festival city mall  
– Fifth Settlement -11835– New Cairo  
Tel: (202)26168176  
Fax: (202)26168179

**New Cairo:**  
Down Town Project - 90 St.- 5<sup>th</sup>  
Settlement - New Cairo - 11835 - Cairo  
Tel: (202)25982200  
Fax: (202)25982299

**Masa - New Capital:**  
unit #GB-04 - Capital Plaza Mall – New  
Administrative Capital – New Cairo  
Tel: (202)3338100  
Fax: (202)3338199

**Al Rebat - New Cairo:**  
Unit #G06 - Al Rebat Mall – Northern  
90<sup>th</sup> St. - 5<sup>th</sup> Settlement - 11835 – New  
Cairo  
Tel: (202)28215651  
Fax: (202)28215654

**Egypt Air:**  
Egypt Air Building - South Building-  
Block 6 - Airport Road – 11776 - Cairo

**Sun City:**  
Store No. A28F floor F - Sun City -  
Masaken Sheraton – Autostorad road -  
Heliopolis - 11361 - Cairo  
Tel: (202)22650500  
Fax: (202)22650599

**Masaken Sheraton:**  
5 Khaled Ibn El Waleed St.- Heliopolis -  
11361 - Cairo  
Tel: (202)26961460  
Fax: (202)26961489

**New Nozha:**  
3A Dr. Mohamed Hussein Kamal St.-  
New Nozha - 11769 - Cairo  
Tel: (202)26253600  
Fax: (202)26253699

**The District:**  
Unit No. (3-10) - Wadi Degla Club Wall  
Beside the District – Heliopolis -11361 -  
Cairo  
Tel: (202)22696903  
Fax: (202)22696928

**Air Mall:**  
Store No. 1/2 Ground Floor – Air Mall  
Building Passengers Building No (1) -  
Cairo Airport – 11776 - Cairo  
Tel: (202)22691691  
Fax: (202)22691694

<b>Sakr Koreish:</b> 90 Sakr Koraish Building – Sheraton Buildings - 11361 - Cairo Tel: (202)26969500 Fax: (202)26969599	<b>Saint Regis:</b> Ground floor - Saint Regis Hotel - Kornish El Nile - Bolak Abu Al Ela - 11221-Cairo Tel: (202)25771990 Fax: (202)25771996	<b>Arab Academy - Smart Village:</b> Arab Academy building - Smart Village -12577- Giza Tel: (202)35370071 Fax: (202)35370073
<b>Sindbad:</b> 81 Joseph Tito St.- New Nozha - Cairo Tel: (202)26253700 Fax: (202)26253799	<b>Mossadek - Dokki:</b> 12 Tanzeem - 6 Mossadek St.- Dokki - 12311 - Giza Tel: (202)33338900 Fax: (202)33338999	<b>Dandy Mall:</b> Dandy Mall - Cairo-Alex. Desert Road. (kilo 28) - 12577- Giza Tel: (202)35367200 Fax: (202)35367299
<b>Giza Region Aghakhan:</b> 2 Horria St.- Takseem Aghakhan - 11241 - Cairo Tel: (202)22253000 Fax: (202)22253099	<b>New Capital:</b> Plot Code (11-A1) - The financial district area - New Administrative Capital - Cairo	<b>Faisal:</b> 179 King Faisal St.- Haram - 12151 - Giza Tel: (202)33891600 Fax: (202)33891699
<b>Alfy:</b> 14 Mohamed Bek Alfy St.- Down Town - 11111 - Cairo Tel: (202)25970800 Fax: (202)25970899	<b>El Nil:</b> 5 Wessa Wassef - Borg El Riad - 12311 - Giza Tel: (202)35732095 Fax: (202)35732080	<b>Haram:</b> 360 Al- Haram St.- Haram - 12111 - Giza Tel: (202)35992400 Fax: (202)35992499
<b>Banha:</b> 26 Saad Zaghlool St.- 13111 - Banha Tel: (2013)3806200 Fax: (2013)3806299	<b>El-Bahr El-Azam:</b> 304 Elbahr Elaazam St.- Borg El Kawsar - 12211 - Giza Tel: (202)35670700 Fax: (202)35670799	<b>King Faisal:</b> 457 Faisal St. - 12111 - Giza Tel: (202)37891300 Fax: (202)37891399
<b>Faggalla:</b> 39 Kamel Sedky St.- Faggalla – El Zaher - 11271 - Cairo Tel: (202) 25880655 Fax: (202) 25880673	<b>El-Galaa:</b> 106 El Nil St.- Agouza - 12311 - Giza Tel: (202)33323300 Fax: (202)33323399	<b>Mariottia:</b> 44 Al Haram Street - Crystal Palace Mall - 12111 - Giza Tel: (202)33866002 Fax: (202)33866088
<b>Chill Out - El Mattaria: "Newly added"</b> Chill out Gas station - Al Assar Corridor - Next to Mattaria Hospital & Mattaria square - El Mattaria- 4539901-Cairo Postal code: 4539901	<b>Giza:</b> 62 Mohamed Bahy El Din Barakat St.- 12211 - Giza Tel: (202)33311100 Fax: (202)33311199	<b>Nasr El Din:</b> 426 Al Haram St.- El Gazera El Arabia Tower - Haram - 12111 - Giza Tel: (202)35674200 Fax: (202)35674299
<b>Menyet El Serg:</b> 173 Shoubra St.- Sahel – Shoubra - Cairo Tel: (202)22052454 Fax: (202)22050575	<b>Messaha:</b> 5 Al-Messaha Square - Dokki - 12311 - Giza Tel: (202)33338100 Fax: (202)33338199	<b>Hadayek Al Ahram:</b> Reviera Mall - Hadayek Al Ahram - 12572-Giza Tel: 01205556927
<b>Rod El-Farag:</b> 74 Rod El Farag St.- El Sahel – Shoubra - 11241 - Cairo Tel: (202)24291000 Fax: (202)24291099	<b>Mohy El-Din Abou El-Ezz:</b> 38 Mohy El Din St.- Dokki - 12311 - Giza Tel: (202)37492134 Fax: (202)37492138	<b>Agouza:</b> 1 Aswan Square - Al Agouza - 12311 - Giza Tel: (202)33000500 Fax: (202)33000599
<b>Shoubra:</b> 53 Shoubra St.- Shoubra - 11231 - Cairo Tel: (202)25945900 Fax: (202)25945999	<b>Mourad:</b> 28 Taha Hussien St.- 12211 - Giza Tel: (202)35684871 Fax: (202)35684869	<b>Gameat El-Dewal El-Arabia:</b> 9 Gameat El-Dewal El-Arabia – Al Mohandseen - 12411- Giza Tel: (202)33003700 Fax: (202)33003799
<b>Shoubra El-Khima:</b> 135, 15 May street-El Teraa El Boulakya- Mansheet El Hourrya - shoubra el khyma Tel: 01223990070	<b>First Mall:</b> Unit # (106), 35 Giza street “First Mall” - Four Seasons First Residence Hotel-12311- Giza Tel: (202) 35725643 Fax: (202) 35725649	<b>Kitkat:</b> 5A Mohamed Roushdy St.- 8A El Nabawy El Mohandes Sq.- Agouza- 12411 - Giza Tel: (202)33080200 Fax: (202)33080299
<b>Teraa El-Bolakia:</b> 156 El Terra El Bolakia St.- Shoubra - 11231 - Cairo Tel: (202)22009738 Fax: (202)22009742		<b>Lebanon:</b> 30 Lebanon St.-El Mohandseen – 12411 - Giza Tel: (202)33000900 Fax: (202)33000999
<b>El Marwa (Boulak El Dakroor):</b> 57 El Sudan St.- Dokki - 12311 - Giza Tel: (202)37618708 Fax: (202)37618747		

- Moustafa Mahmoud:**  
2 El Fawakeh St.- Mohandseen - Giza  
Tel: (202)33315000  
Fax: (202)33315099
- Shehab:**  
7 Shehab St.- Mohandseen - 12411 - Giza  
Tel: (202)37618783  
Fax: (202)37617965
- Sphinx:**  
3 Ahmed Orabi St.- Sphinx Square - 12411 - Giza  
Tel: (202)33002500  
Fax: (202)33002599
- Sudan:**  
149-151 Sudan St.- Mohandseen - Giza  
Tel: (202)33346800  
Fax: (202)33346899
- Wadi El Nil:**  
22 Wadi El Nil st. – Mohandseen -12411- Giza.  
Tel: (202)33001900  
Fax: (202)33001999
- October - industrial zone:**  
October City - Banks Area – Industrial Zone 4 - 12451 - Giza  
Tel: (202) 21274300  
Fax: (202) 21274399
- Chillout Park:**  
Store No. (3A) - Restaurant Compound - Alex - Cairo Desert Road - 12451 - Giza  
Tel: (202)33783201  
Fax: (202)33783204
- Park Avenue:**  
Unite # G/213 - Park Avenue Project - Cairo/ Alex Desert Road – 12461-Giza  
Tel: 01208888368
- 6<sup>th</sup> of October Distinguished District:**  
University Mall - Behind Misr University - 6th of October - 12451 -Giza  
Tel: (202)38247514  
Fax: (202)38247513
- Mall of Arabia:**  
Unit No. 071 H - Mall of Arabia - 6<sup>th</sup> of October - 12451 - Giza  
Tel: (202)38260230  
Fax: (202)38260231
- Banks Complex Mall -West Somid :**  
Service Center Neighbhod 9 , 10 – West Somid - 6th of October - 12566 - Giza  
Tel: (202)38249047  
Fax: (202)38249048
- IDG:**  
IDG - Main Service area - Food court – 6 October –12451- Giza  
Tel: (202) 38642395  
Fax: (202) 38642398
- Strip Mall:**  
Commercial Store No. 1L - Plot # 9 &10 of Auto Ville Project - Strip Mall - Dahshour Road - EL Sheikh Zayed – 12857 – Giza  
Tel: (202) 38579194
- El Sheikh Zayed:**  
Al Mogawra 1 - Building 105 front of Zayed Hospital - 6th of October -12461 - Giza  
Tel: (202)37944107  
Fax: (202)37944109
- Prima Vista:**  
Unit No. G9/3,F7/1 Mall Prima Vista - Block 1/9 - El-Mehwar El- Markazi - 6<sup>th</sup> Of October -12451 - Giza  
Tel: (202)25983800  
Fax: (202)25983899
- Mall 360:**  
Plot # 3, 3rd neighborhood - The eastern tourist extension area - 6 of October – 12451-Giza  
Tel: (202)36104591  
Fax: (202)36104594
- ElMajarra:**  
El Majarra Complex - Plot No. (12) Mehwar Crazy Water – Sheikh Zayed - 6th of October - 12461 - Giza  
Tel: (202)38272600  
Fax: (202)38272699
- Sila Mall:**  
Sila Mall , Plot #2/28/B, - Mehwar El-Markazi - 6th of October city-12451-Giza  
Tel: (202)38274000  
Fax: (202)38274099
- Smart Village:**  
Egyptian Exchange Building – Smart Village - 6<sup>th</sup> of October - 12577 - Giza  
Tel: (202)35371050  
Fax: (202)35371053
- Mazar:**  
Mazar Mall - 16<sup>th</sup> Neighborhood – Sheikh zaiied , 6<sup>th</sup> Of October city- 12461-Giza
- Karma 4:**  
Karma Mall 4 - 17<sup>th</sup> Neighborhood -Sheikh zaiied , 6<sup>th</sup> Of October city-12461-Giza  
Tel: (202)37862718  
Fax: (202)37862724
- Arkan :**  
Plot (29-30-32) - Crazy Water corridor - Sheikh Zayed - 6<sup>th</sup> of October – 12461- Giza  
Tel: (202)21293100  
Fax: (202)21293199
- Alexandria Region**
- Damanhour:**  
19 El Gomhoria St.- Karta - 22111 - Damanhour  
Tel: (2045)3370900  
Fax: (2045)3370999
- Khaled Ibn El-Waleed:**  
631 Al Guish Avenue - Off Khaled Ibn El Waleed - Miami - 21421 - Alex  
Tel: (203)5381100  
Fax: (203)5381199
- Miami:**  
265 Gamal Abdel Nasser Avenue – Miami - 21421 - Alex  
Tel: (203)5381000  
Fax: (203)5381099
- Roshdy:**  
240 El Geish Road (Kourniche) – 21311 - Alex  
Tel: (204)52249000  
Fax: (203)5419599
- Mamoura:**  
Royal Mall - Mamoura Road - 21421 - Alexandria.  
Tel: (203)3253943  
Fax: (203)3253954
- Montazah:**  
737 El Geish Road - Mandara – 21421 - Alex  
Tel: (203)5487619
- Sporting:**  
293 El Horreya Road - 21311- Alex  
Tel: (203)4291624  
Fax: (203)4291598
- Fawzy Moaaz Street:**  
74 A Fawzy Moaz St.- Semouha - 21431- Alex  
Tel: (203)4196700  
Fax: (203)4196799
- Glym:**  
10 Abdel-Salam Aref St.- Glym - 21311 - Alex  
Tel: (203)5815500  
Fax: (203)5815599
- Kafr El Dawar:**  
Building no 1 in Adghan – 50 kanal str. - entrance of new bridge – kafer el dawar city –22221- el Behera governorate  
Tel: (2045)2249000  
Fax: (2045)2249099
- Kafr Abdou:**  
26 Ismailia St.- Across Ismailia with Saint Geni - Kafr Abdou - 21311 -Alex  
Tel: (203)5419560  
Fax: (203)5419596
- Loran:**  
723 Tareq El Horreya - Loran - Alex  
Tel: (203)5702634

<b>Moustafa Kamel:</b> 16 Ibrahim Sherif St.- Mostafa Kamel - 21311 - Alex Tel: (203)5419600 Fax: (203)5419699	<b>Safia Zaghloul:</b> 33 Safia Zaghloul St.- 21131-Alex Tel: (203)4883000 Fax: (203)4883099	<b>Desouk:</b> 68 El Geish street, Desouk City -33211- Kafr El Sheikh Governorate Tel: (2047)2555902 Fax: (2047)2555617
<b>Semouha:</b> 35 Vector Emanual Square – Semouha - 21431 - Alex Tel: (203)4199000 Fax: (203)4199099	<b>Sultan Hussein:</b> 47 Al Sultan Hussien St.- 21131 - Alex Tel: (203)4883100 Fax: (203)4883199	<b>Lewaa Abdel Aziz St. :</b> Saad Zaghloul St.- Abu Aisha Building - 44111 - Zagazig Tel: (2055)2390600 Fax: (2055)2390699
<b>Wabour El-Mayah:</b> 243 Ahmed Ismail St.- Behind Olympic Club Wabour El Maya - 21131 - Alex Tel: (203)4294189 Fax: (203)4295684	<b>Al Soyouf:</b> Building 15, Moustaf Kamel Street, Al seyoun - Alex Tel: (203)5419700 Fax: (203)5419799	<b>Meet Ghamr:</b> 42 Port Said St.- Meet Ghamr – Abou Aisha Tower - 35311 - Dakhleia Tel: (2050)4930000 Fax: (2050)4930099
<b>Zizenya:</b> 601 El-Horaya St.- Zizenya - 21411 - Alex Tel: (203)5819300 Fax: (203)5819399	<b>MASA Al Alamain:</b> Commercial Mall "O" Masa Al-Alamain - New Alamain City - 51718-Matrouh Governorate Tel: 01201339077	<b>Sadat City:</b> Block 1 - Mehwar Khadamat – seventh District - Land No.1 - Center Services - Ahmed Ismael St.- Front of Area No.11-Sadat City - 32897- Menofya Tel: (2048)2625300 Fax: (2048)2625399
<b>Agami:</b> Gate No. 8 Agami Star Mall - Bitash - 21221 - Alex Tel: (203)4318708 Fax: (203)4318709	<b>Delta &amp; Suez Canal Region</b>	<b>Shebeen El-Kom:</b> 21 Gamal Abd El Nasser St.- Saharf square - kawthar building - Shebyn el kom - 32111- Menofya Tel: (2048)2229416 Fax: (2048)2229369
<b>Al Manshya:</b> 6 Ahmed Orabi Square - Ksm Manshia - 21111 - Alex Tel: (203)4885200 Fax: (203)4885299	<b>Delta City Mall:</b> 42 El Geish St.- Borg Delta City Mall - 31111 - Tanta Tel: (2040)3385200 Fax: (2040)3385299	<b>City Mall – Shebeen El-Kom:</b> Gamal Abdel Nasser Street - in front of the Faculty of Engineering - Shebin El-Kom city – 32111-Monofeya Tel: (2048)2225215 Fax: (2048)2226052
<b>Alexandria Entrance:</b> unit no 1,El Tarek Trade company building - Al Manshia - Moharam Bek - Alex Entrance- 21121-Alex Tel: (203)3872000 Fax: (203)3872099	<b>El Mansoura:</b> 213 El Gommuhuria St. - Mansoura Tel: (2050)2280300 Fax: (2050)2280399	<b>Tanta:</b> El- Safwa Plaza Center- El-Kady St.- 31111- Tanta Tel: (2040)3385600 Fax: (2040)3385699
<b>Alex Port:</b> Unit No. 6, 7 - Ground floor – Investment Building – Alexandria Port - 21111 - Alex Tel: (203)4833343 Fax: (203)4877797	<b>Dekernes:</b> Cornaish street, Dekerness - Al Dakahleya Governorate Tel: (2050)3480446 Fax: (2050)3480448	<b>Tanta Stadium:</b> Al Farouk Tower - Al Geish street – Tanta stadium area - 1 <sup>st</sup> district -31121-Tanta Tel: (2040)3352737 Fax: (2040)3352747
<b>Borg El- Arab:</b> New Borg El Arab City - 23121- Alex Tel: (203)4630100 Fax: (203)4630199	<b>"Metawaa Mall" Belqass - Dakahlia:</b> Green Plaza Mall - Thawra street - Belqass city -35631- Dakahlia Tel: (2050)2780071 Fax: (2050)2780076	<b>Zagazig:</b> Corner of Saad Zaghloul & Abdel Aziz Abaza St.- 44111- Zagazig Tel: (2055)2390000 Fax: (2055)2390099
<b>Fouad Street:</b> 39 El Horeya St.- El Attareen - Alex Tel: (203)4966890	<b>El Mehalla:</b> 22 El Tegara School St.-31911 - Mehalla Tel: (2040)2281000 Fax: (2040)2281099	<b>Menouf:</b> 2 El toomey St. off El Gheish St., - 32911 - Menoufeya Governorate Tel: (2048)3669303 Fax: (2048)3669306
<b>Ibrahimia:</b> 118 Port Said st. near Hehya street – El Ibrahimia - 21321 - Alex Tel: (203)5980400 Fax: (203)5980499	<b>El Mohafza Square:</b> 240 El- Geish St.- El Mohafza Sq.- 35111- Mansoura Tel: (2050)2280000 Fax: (2050)2280099	<b>Damietta:</b> 67 Saad Zaghloul St. Korniche El Nil - 34111- Damietta Tel: (2057)393500 Fax: (2057)393599
<b>Saad Zaghloul:</b> 7 Adib street "10 Tanzim" corner side with Saad Zaghloul street, El Aatareen,El Mansheya Tel: (203)4881200 Fax: (203)4881299	<b>Fakous:</b> Plot # 198 of 189 original -Al Baghdadi (1) - Awlad El Adawy - Faqous – 47111-Sharkia Governorate Tel: (2055)3941956 Fax: (2055)3941912	
	<b>Kafr El Sheikh:</b> 19 Ramezya - Takseem El Moharbeen El Kodmaa - Salah Salem Street – East City District - 33111- Kafr El Sheikh Tel: (2047)3550000 Fax: (2047)3550099	

- Damitta Port:**  
Investment Building - Damietta Port  
First Floor - 34516 - Damietta  
Tel: (2057)2292406
- New Damietta:**  
Plot #9 - Entertainment area - 2<sup>nd</sup>  
neighborhood -34517-New Damietta  
Tel: (2057)2405762  
Fax: (2057)2405768
- El-Ain El-Sokhna:**  
(El Suez - El Sokhna - Hurghada) Kilo 46  
Desert Road - Stella Di Mare Resort  
Fence - 43552- Suez  
Tel: (2062)3393600  
Fax: (2062)3393699
- El-Gomhoreya:**  
58 El-Goumhoria St.- 42111- Port Said  
Tel: (2066)3390300  
Fax: (2066)3390399
- El Canal - Ismailia:**  
141A Tahrir St.- 41111 - Ismailia  
Tel: (2064)3923560  
Fax: (2046)3923552
- Ismailia:**  
Panorama Bldg., plot 1 - El mowa'f El  
Gadid st.- corner el 20 St. with Shebeen  
El Kom St. infront of Mogamaa El  
Mahakem - 41111 - Ismailia  
Tel: (2064)3269000  
Fax: (2064)3269099
- Port Said:**  
Miami Building - 23 july St.- 42111 - Port  
Said  
Tel: (2066)3390100  
Fax: (2066)3390199
- Shark El-Tafria Port:**  
Shark El-Tafria Port - 42532 – Port Said  
Tel: (2066)3390380  
Fax: (2066)3390389
- Teda:**  
Ain Sokhna - Industrial Economical  
Zone - Service Building - First Step -  
43552- Suez  
Tel: (062)3597020  
Fax: (062)3597021
- EL-Shohadaa St - Suez:**  
City Mall - 45,45 A EL-Shohadaa St.-  
43111 - Suez  
Tel: (2062) 3471807  
Fax: (2062) 3471806
- Suez:**  
5 El Galaa St.- 43111- Suez  
Tel: (2062)3393300  
Fax: (2062)3393399
- Red Sea and Upper Egypt Region**
- Assuit:**  
2 Al Gomhoreya St.- El Watania  
Buildings - Building No. A- 71111- Assuit  
Tel: (2088)2422500  
Fax: (2088)2422599
- Silicon Waha - New Assuit City:**  
Unit (G3-G4 Commercial Building -  
Technology Zone - 71684 - New Assuit  
City  
Tel: (2088) 2035059  
Fax: (2088) 2035063
- Aswan Plaza:**  
Aswan Plaza Mall - Korniche El Nil St.-  
Bandar Aswan- 81111 – Aswan City  
Tel: (2097)2391000  
Fax: (2097)2391099
- Beni Suef:**  
16 Port Said St.- Takseem El Houreya  
- 62111- Beni Suef  
Tel: (2082)4494000  
Fax: (2082)4494099
- Fayoum:**  
10 El Hourrya St.- Baher Youssef - 63111-  
El Fayoum  
Tel: (2084)2390700  
Fax: (2084)2390799
- Luxor:**  
109 Ma'abad El Karnak St.- beside  
Mubarak Library - 85111- Luxor  
Tel: (2095)2399100  
Fax: (2095)2399199
- Menia:**  
76 Takseem Shalaby - 61111 - Menia  
Tel: (2086)2386300  
Fax: (2086)2386399
- Qena:**  
Building No. 9 - District No. 65 – 23 july  
St.- 83111 - Qena  
Tel: (2096)3390600  
Fax: (2096)3390699
- Sohag:**  
46 Korniche El Nil St. Borg El Nil Kebly -  
82111- Sohag  
Tel: (2093)2380600  
Fax: (2093)2380699
- Hurghada-El-Dahar:**  
1 Hurghada Stadium Shops - El Nasr  
Avenue - El Dahar - 84111 - Hurghada  
Tel: (2065)3562000  
Fax: (2065)3562099
- Hurghada-El-Kawthar:**  
Banks Area - Block 8 - El-Kawthar zone  
- 84111- Hurghada  
Tel: (2065)3418700  
Fax: (2065)3418799
- Hurghada-Grand Beach:**  
Grand Beach Resort - 84111 - Hurghada  
Tel: (2065)3416100  
Fax: (2065)3416199
- Hadabet Um El Sid:**  
Store No. 4 - Project of Madinat Elalaab  
Elmaeya- Hadabet Um Elsid - 46619 -  
Sharm El Sheikh  
Tel: (2069)3622090  
Fax: (2069)3622095
- Hurghada Sheraton Road:**  
36 North Mountain Road - 84111-  
Hurghada  
Tel: (2065)3416500  
Fax: (2065)3416599
- Hurghada City Center:**  
Unit #G031 ground level – Hurghada City  
Center Mall - Corniche Road – El Dahar  
- 84111 – Hurghada  
Tel: (2065)3548391  
Fax: (2065)3548384
- Nabq Bay:**  
Commercial part (RI) front of Oriental  
Hotel Resort - Khalyg Nabq - 84111-  
Hurghada  
Tel: (2069)3622051  
Fax: (2069)3622055
- Sharm El-Sheikh:**  
El Salam Road - Khalig Neama – 46619  
- Sharm El Sheikh  
Tel: (2069)3622000  
Fax: (2069)3622099
- Specialized Corporate**
- El Batal Ahmed Abdel Aziz:**  
54 Al Batal A. A. Aziz St.- Mohndeseen -  
12311 - Giza  
Tel: (202)33324196 - (202)33324108  
Fax: (202)33324299
- Talaat Harb:**  
10 Talaat Harb - Ever Green Building -  
Down Town - 11121- Cairo  
Tel: (202)27708002  
Fax: (202)27708095
- Open Air Mall-Madinaty**  
Tel: (202)21109800  
Fax: (202)21109803
- Madinaty**  
Tel: (202)21109970  
Fax: (202)21109973
- Abou Rawash**  
Tel: (202)35392742
- Chillout ELMatareya**
- El-Massah New Capital**  
Tel: 01270103339
- EL-Nakheel**  
01201337044
- Katameya Head Office**
- Cash Center**  
Tel: (203)8283700  
Fax: (203)8283799



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