

Eduardo Dallabrida

Eduardo.s.Dallabrida@gmail.com

- Internal Reporting Kanban
- Internal Reporting working hours
- Resource Movement Report
- DevOps Monitoring Licences Report
- DLWR Customer Monitoring Report
- Power BI Usage Report
- Recruitment Report
- Adventure Works Sales



Internal Reporting Kanban

- This report was designed to monitor the assignment of tickets for the internal report team.
- The first page can be viewed by everyone on the team but the following pages have RLS Applied to it in order to each consultant check their own assignments. Only the Team Lead can view all users. This page was created for the Weekly Meeting of Internal Report members.
- The others pages have been designed to be have analytics features and hold KPI's.
- The KPI's have been created using Time Intelligence functions, so each measure is compared against its own from the previous time period (last year).
- The Data model comes Omnitracker and it was designed and created by me from calculation views to visualizations.



To-do

Doing

Done

IsReportingPerson

- ☐ No
☐ Yes

Responsible

- ☐ Antony Wulteput
☐ Barbara Vanheirreweghe
☐ Bruna Casagrande
☐ Craig Slater
☐ Eduardo Dallabrida
☐ Eli De Meersman
☐ Ellen Kerckaert
☐ Erika Wynant

To-do

14

Doing

60

Done

26

SR-385386 replication of profit center groups to SAC

Ludmila Bortolozo -Classified -Medium

Creation Date Apr 4, 2022

Last Change Nov 28, 2022

Days in State 135

SR-390031 SAC - DBR - Create a new report for sales commission

Barbara Vanheirreweghe -Classified -Low

Creation Date May 11, 2022

Last Change Dec 19, 2022

Days in State 114

SR-408441 Performance Issues Solution Dashboard

Barbara Vanheirreweghe -Classified -Low

Creation Date Oct 5, 2022

Last Change Dec 9, 2022

Days in State 124

SR-421380 REPORTING -service request

Ludmila Bortolozo -Classified -Medium

Creation Date Jan 11, 2023

Last Change Apr 11, 2023

SR-399698 Global business development improvement

Luiz Giroto -Customer action -Medium

Creation Date Jul 29, 2022

Last Change Jan 31, 2023

Days in State 71

SR-405252 Timesheet Dashboard - enable prompt multiple selection for non mandatory

Luiz Giroto -In Progress -Medium

Creation Date Sep 14, 2022

Last Change Feb 10, 2023

Days in State 61

SR-408584 Need a monthly report from OT tickets

Jonas Dierckxsens -In Progress -Medium

Creation Date Oct 6, 2022

Last Change Apr 7, 2023

Days in State 5

I-431692 DLWR Ticket - Reporting

Matthias Kiekens -Processing by Vendor -Medium

Creation Date Oct 26, 2022

Last Change Dec 12, 2022

SR-426843 S&OP Work/ Move no mandays

Hugo Evrard -Fulfilled -Medium

Creation Date Feb 13, 2023

Last Change Apr 11, 2023

Days in State 1

SR-429503 SDI - Change realtime reptasks behaviour to identify deletions

Luiz Giroto -Fulfilled -Medium

Creation Date Mar 2, 2023

Last Change Apr 11, 2023

Days in State 1

I-454588 Data replication GL Line items - not up to date

Luiz Giroto -Proposed Solution -Very high

Creation Date Mar 18, 2023

Last Change Apr 10, 2023

Days in State 2

I-455377 Vacation Simon Vandelanotte not reflected in reports

Ludmila Bortolozo -Closed -Medium

Creation Date Mar 22, 2023

IsReportingPerson

- ☐ No
☐ Yes

Responsible

- ☐ Alexandre Reis
☐ Alisson Gogolla
☐ Angelo Van Geele
☐ Annette Jara Castro
☐ Antony Wulteput
☐ Arisya Salsabila
☐ Barbara Vanheirre...
☐ Bruna Casagrande
☐ Charlotte Van der

Tickets Closed

926

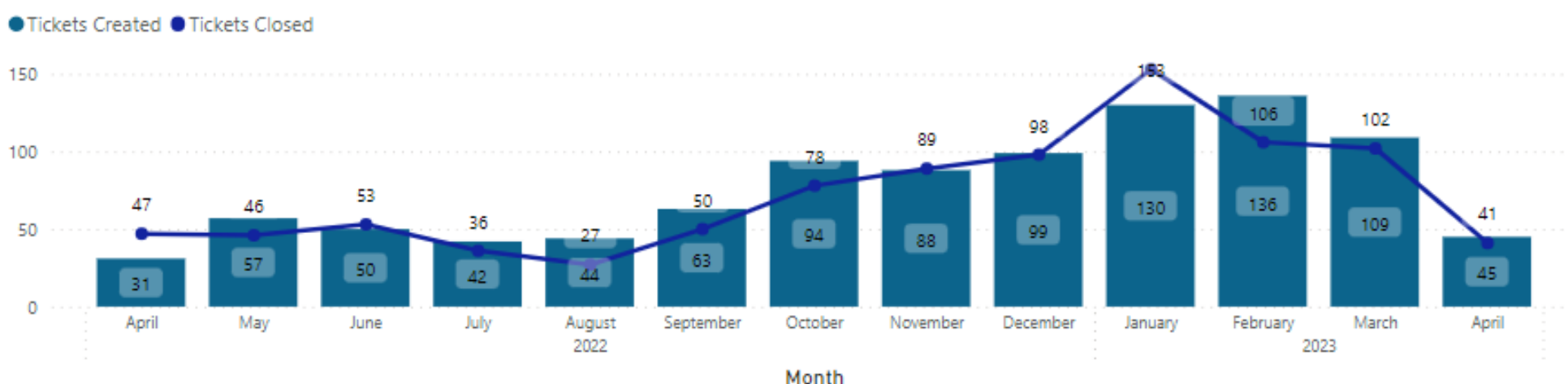
Tickets Created

988

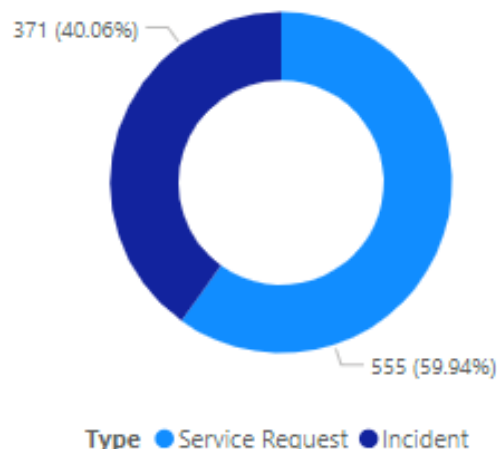
Time Resolution Days

21

Tickets Closed and Created by Month



Done by Type



TicketNumber	State	Count	Date Creation	Resolution Date	Responsible	Resolution Days
SR-414139	Closed	1	11/16/2022	11/18/2022	Alexandre Reis	2
SR-415488	Closed	1	11/28/2022	1/29/2023	Alexandre Reis	62
I-433070	Closed	1	11/4/2022	12/7/2022	Alexandre Reis	33
I-434659	Closed	1	11/14/2022	11/18/2022	Alexandre Reis	4
I-431857	Closed	1	10/27/2022	11/3/2022	Alexandre Reis	7
SR-411622	Closed	1	10/28/2022	1/29/2023	Alexandre Reis	93
I-439942	Closed	1	12/19/2022	12/28/2022	Alisson Gogolla	9
I-432628	Closed	1	11/2/2022	11/2/2022	Angelo Van Geele	0
SR-421290	Closed	1	1/11/2023	1/11/2023	Angelo Van Geele	0
SR-389231	Closed	1	5/5/2022	5/5/2022	Annette Jara Castro	0
SR-392359	Closed	1	5/31/2022	6/1/2022	Annette Jara Castro	1
Total		926				19892

Year to Date

Tickets Created

364

Last Year: 244 (+120 +49.2%)

Number of Users

86

Last Year: 114 (-28 -24.6%)

[See details](#)

Last 13 months

Tickets Created

915

Same Period LY: 551 (+364 +66.1%)

Number of Users

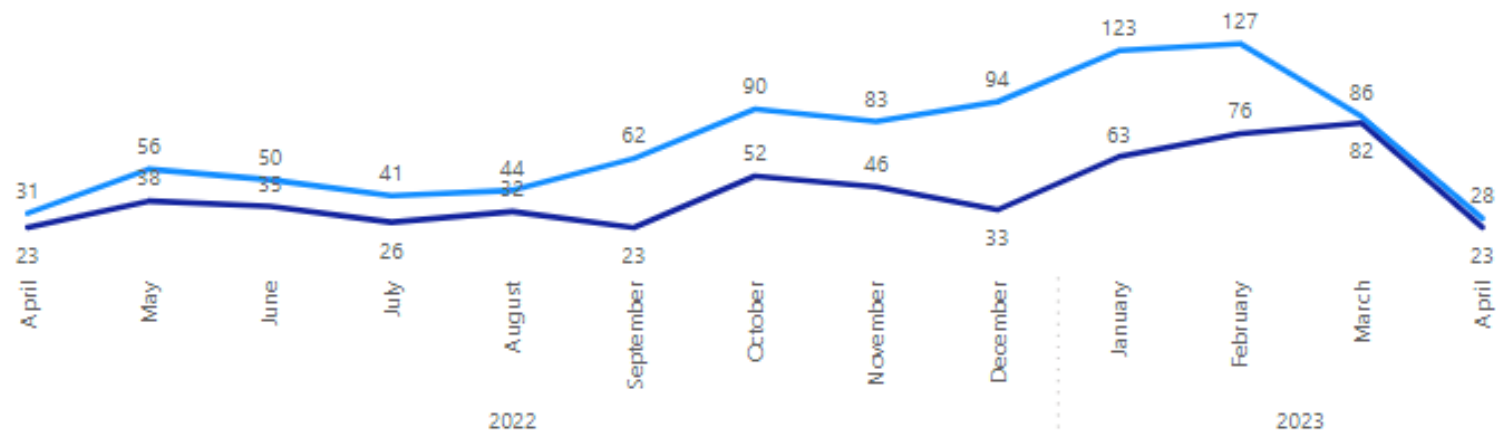
232

Same Period LY: 207 (+25 +12.1%)

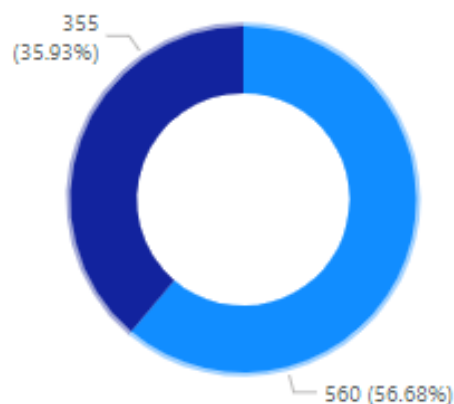
[See details](#)

Tickets Created - Current Year and Last Year by Month

● Tickets Created ● Same Period LY



Tickets Created by creation date by Type

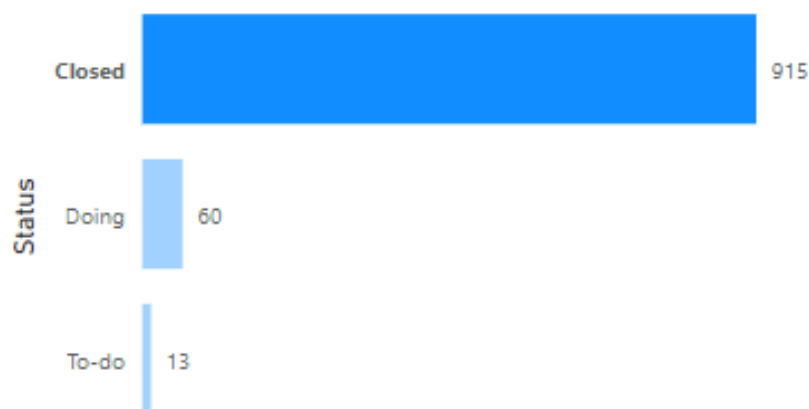


Type

● Service Request

● Incident

Tickets Created by creation date by Status



Affected Person

Tickets Created

Ellen Kerckaert	69
Norissa Mae Uchi	43
Isabelle Deprez	41
Barbara Vanheirreweghe	35
Margot Vermeersch	28
Ludmila Bortolozo	26
Igor Keppler	24
Robert Cornelissen	21
Afifa Assine	20
Géraldine Vereist	20
Jens Van Hulle	16
Lot Hertleer	15
DELAWARE CONSULTING CVBA Service	13
Total	915

Working hours

- This report was designed to monitor the Internal Reporting Annual Budget. It applies filters to specific work packages.
- It was designed to have a better grasp of our budget.
- The Data Model comes from a dataset (already available in power bi service).



Time Spent on Internal Tickets - IT Reporting

Year to Date

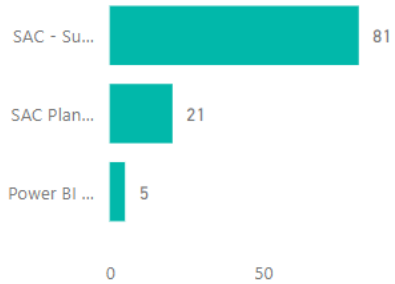
Last Month

Current Month

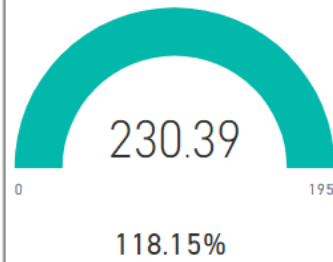
Last 7 days

Select Period

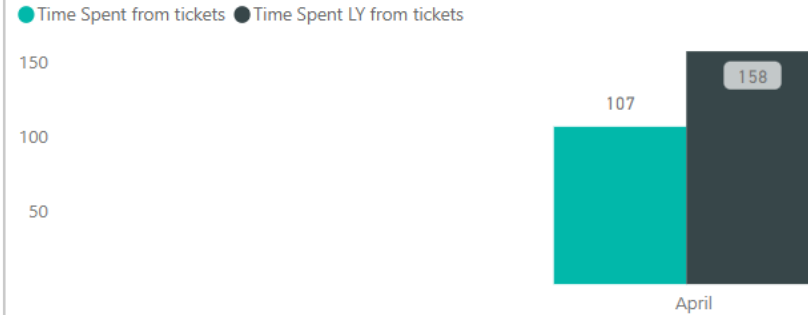
Time Spent by Work Package Name (Hours)



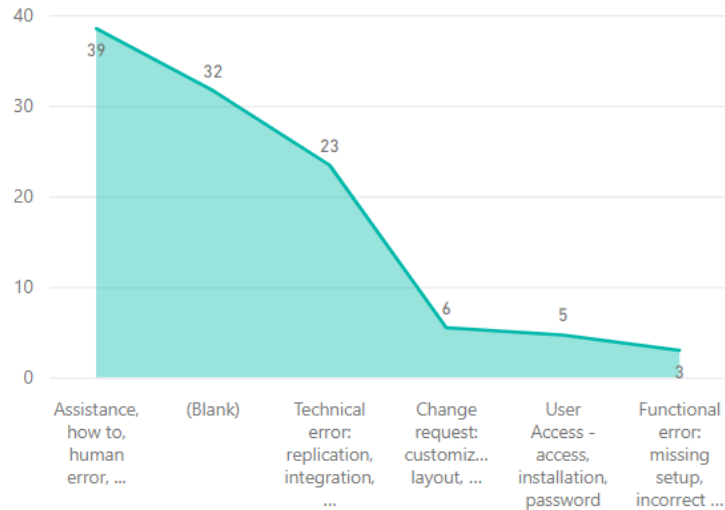
Year to Date Budget (Man days)



Time Spent and Time Spent LY by Year and Month (Hours)



Time Spent from tickets by Solution Category Title



URL	Ticket	Date	State	Solution Category	Work Package	Time Spent from tickets	Count	Consultant
🔗	SR-426843	4/4/2023	Fulfilled	Assistance	SAC - Support (Incidents)	8	1	Denis Watar
🔗	SR-426843	4/5/2023	Fulfilled	Assistance	SAC - Support (Incidents)	8	1	Denis Watar
🔗	SR-426843	4/6/2023	Fulfilled	Assistance	SAC - Support (Incidents)	8	1	Denis Watar
🔗	SR-435888	4/6/2023	Classified		SAC Planning - Support (Incidents)	6	1	Hugo Evrarc
🔗	I-438410	4/6/2023	In Progress		SAC - Support (Incidents)	5	1	Luiz Giroto
🔗	SR-434381	4/4/2023	In Progress		SAC - Support (Incidents)	4	1	Luiz Giroto
🔗	I-457569	4/11/2023	In Progress		SAC - Support (Incidents)	4	1	Eli De Meers
🔗	I-458315	4/11/2023	Proposed Solution	Assistance	SAC - Support (Incidents)	4	1	Luiz Giroto
🔗	I-454588	4/2/2023	Proposed Solution	Technical error	SAC - Support (Incidents)	4	1	Luiz Giroto
🔗	I-454588	4/4/2023	Proposed Solution	Technical error	SAC - Support (Incidents)	4	1	Luiz Giroto
🔗	I-454588	4/5/2023	Proposed Solution	Technical error	SAC - Support (Incidents)	4	1	Luiz Giroto
🔗	SR-434680	4/4/2023	Fulfilled	Technical error	SAC - Support (Incidents)	4	1	Sören Gevae
🔗	I-458304	4/11/2023	Proposed Solution	Customization	SAC - Support (Incidents)	2	1	Luiz Giroto
Total						107	32	

Filters

Search

Filters on this page

Ticket Type is (All)

Responsible Full Name is (All)

Solution Category Title is (All)

Tool is (All)

Work Package Name is (All)

State is (All)

Date 4/1/2023 - 4/30/2023

Is Reporting Person is (All)

State is (All)

Subdomain Name is Reporting

Time Spent on Internal Tickets - IT Reporting

Date

All

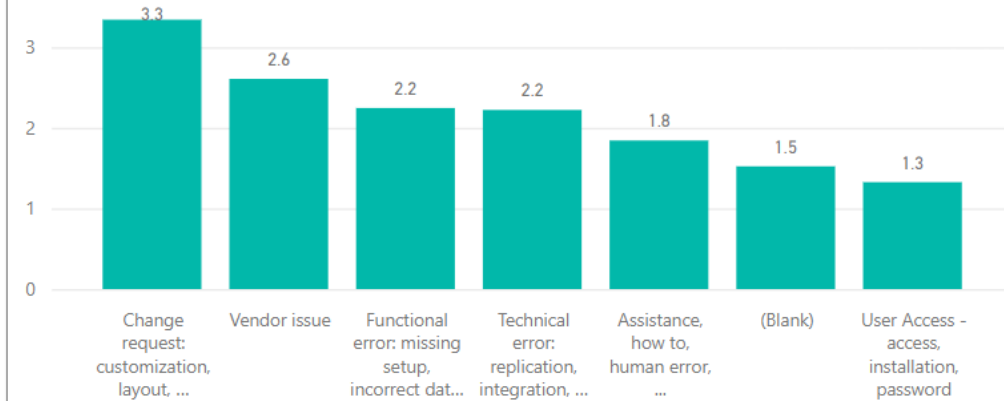
Year to date

Last Month

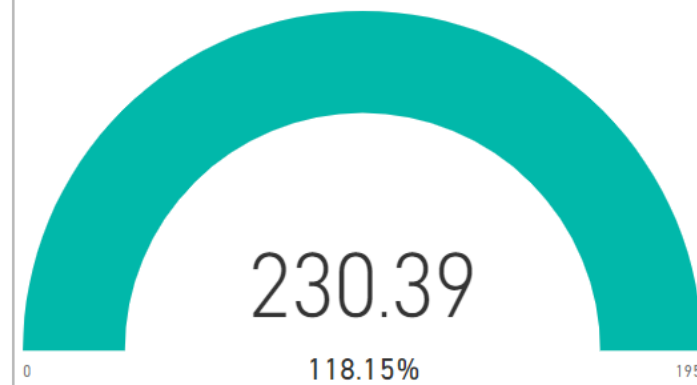
Current Month

Select Period

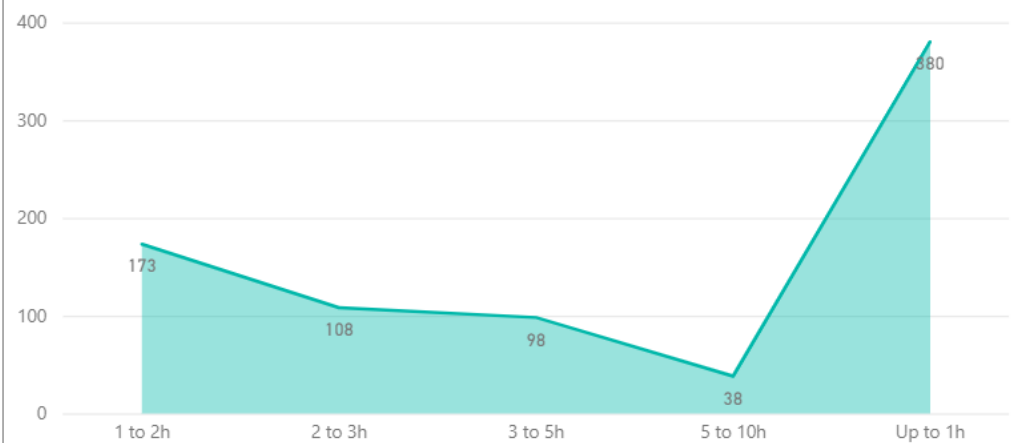
Average time spent in hours by Solution Category



Year to Date Budget (Man Days)



Number Of Tickets by time spent date by Duration Group



Full Name	Average time spent in hours from tickets	Number Of Tickets
Bruno Arlochi	8.00	
Bruno Gobardhan	8.00	
Bruno Martires	8.00	
Cyan Zhu	8.00	
Emmanuel Herrera	8.00	
Erno Tekauer	8.00	
Genjun Peng	8.00	
Jeff Cao	8.00	
Kevin Wang	8.00	
Kristof Sergeant	8.00	
Lucas Fabricio	8.00	
Luis Vitoriano	8.00	

542

Tickets with time entries

497

Tickets closed and solved

1.53

Hours Spent Per Ticket

201K

Total Hours Spent

Filters

Search

Filters on this page

Date

9/13/2022 - 4/12/2023

Is Reporting Person

is (All)

Responsible Full Name

is (All)

State

is (All)

Subdomain Name

is (All)

Resource Movement Report

- This report was requested by a PMO and its goal it's to have a better understanding of our available resources.
- The data comes from a DevOps query and the connection is made through the native connector in Power BI.



Consultant - By project resource movement

Belgium Time

Active Resource

Link	Consultant	Start Date
🔗	Fritzi Gay Micua Ubilas	12/1/2019
🔗	Haryati Binti Jaafar	12/1/2019
🔗	Arnel Punzalan Canela	11/1/2020
🔗	Luiz Giroto	12/31/2020
🔗	Amol Dhondiram Nikam	2/1/2021
🔗	David Barzaga	4/4/2021
🔗	Amirul Ashraf Bin Ngaidin	7/4/2021
🔗	Nooraizah Binti Mohamad Idris	7/4/2021

Rolling - Off

Link	Consultant	End Date
🔗	Ricardo Amaral	1/10/2023
🔗	Meagan Mirandilla	2/23/2023
🔗	Muhammad Daneial Bin Shahabuddin	2/27/2023
🔗	Marie Jenilee Mendoza Sulit	3/5/2023
🔗	Koh Seng Giap	3/9/2023
🔗	Cecil Jane Abellera Tee	3/16/2023
🔗	Albert Ryan Putra Utama	3/30/2023
🔗	Albert Ryan Putra Utama	3/30/2023

Onboarding

Link	Consultant	Start Date
🔗	Nitin Ghadge	4/10/2022
🔗	Murilo Silva	2/20/2022
🔗	Dániel Veres	2/28/2023
🔗	Aida Haryati Binti Sarchu	4/2/2023
🔗	Georg Romão Gramkow	2/5/2023
🔗	Zainul Arifin	2/28/2023
🔗	Marcel Farah	2/5/2023
🔗	Han Pok Kwong	4/30/2023

Onboarding Resource Details

Link	Consultant	Delaware Email	Title	Candidate Level
🔗			Dynamics OPS - Production / Warehousing (SC)	
🔗	Aida Haryati Binti Sarchu	AidaHaryati.Sarchu@delaware.pro	Training Developer 2	Consultant
🔗	Albert Ryan Putra Utama	Albert.Utama@delaware.pro	SD Build & Test Consultant	Lead Expert
🔗	Amanina Nasha Binti Hanif	amaninanasha.hanif@delaware.pro	Maintenance Consultant (GDC)	Consultant
🔗	Amer Hamzah Bin Aminuddin	AmerHamzah.Aminuddin@delaware.pro	QM Consultant (FTE 0.005 - 0.1 - 1 or 2 days / month)	Consultant

DevOps Licence Monitoring

- This report was built to be the solution of a very manual process in order to check the DevOps paid licences.
- Originally it was made entirely with excel files from several projects within DevOps.
- The data originally comes DevOps but It's been integrated in SAP Hana since the request.



DevOps Licence Monitoring

Access Level Status

All

Access Level Name

All

User Full Name

All

Hosted Organization

All

IsDelaware

All

HostedOrganization	Name	Employee Status	Email	Access Level	Access Level Status	Creation Date	Last Accessed Date	Days Since Last Accessed
ACIN-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
ACVC-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
AGST-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
AMSC-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
AquafinNV	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
ATLA-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
AVRR-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
AZDT-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
AZGL-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
BHST-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
BIHR-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
BITH-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
BMTL-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
BRAC-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
BRCO-DLWR	a.manta		a.manta@sap.com	Stakeholder	active	11/24/2021	12/6/2021	
Total								

Omnitracker Customer

- This report was requested by a client that wanted to have a better grasp of how much time our consultants were spending in its tickets.
- The data comes from the Omnitracker Model.



DLW Omnitracker Customer

Last Month

Current Month






















Select Period

Is open/closed

Select all

Is Close

Is Open

URL	Status	Applicant	Ticket Number	Response on Time	Creation Date	Last Change	Days in State	Resolution Date	Time Spent	Estimation Hours	Domain Name	Subdomain Name	Ticket Type	Title
	Is Open	Joseph Nunes	I-457505	True	4/5/2023	4/12/2023	7	4/12/2023	0.25		SAP	FICO Finance and Controlling	Incident	Sales
	Is Open	Renato Netto	I-457505	True	4/5/2023	4/12/2023	7	4/12/2023	1.75		SAP	FICO Finance and Controlling	Incident	Sales
	Is Open	Rodrigo Amorim	I-457505	True	4/5/2023	4/12/2023	7	4/12/2023	4.00		SAP	FICO Finance and Controlling	Incident	Sales
	Is Open	Anouk Vanderstraeten	SR-393520	True	6/8/2022	4/11/2023	307		3.00		Microsoft	BI Business Intelligence	Service Request	OTIF/I
	Is Open	Silvie Labis	SR-393520	True	6/8/2022	4/11/2023	307		1.50		Microsoft	BI Business Intelligence	Service Request	OTIF/I
	Is Open	Bartira Arregui	SR-427940	True	2/21/2023	4/7/2023	45		6.25		SAP	EWM Extended Warehouse Management & Embedded EWM	Service Request	Bi-We
	Is Open	Bartira Arregui	SR-433167	True	3/24/2023	4/7/2023	15		3.00		SAP	EWM Extended Warehouse Management & Embedded EWM	Service Request	error
	Is Open	Pei Ling Ho	SR-435389	True	4/6/2023	4/12/2023	6		1.00		SAP	PM Plant Maintenance	Service Request	Bi-we
	Is Open	Arian Zand	SR-435546	True	4/7/2023	4/12/2023	5		1.00		Salesforce	Sales	Service Request	Accou
	Is Open	Bartira Arregui	RFC-230657	True	4/7/2023	4/12/2023	5		5.50	28	SAP	SD Sales and Distribution	Request For Change	SR-43
	Is Open	Ava (Wenhua) Zhu	SR-421185	True	1/10/2023	4/3/2023	83		0.50		SAP	SD Sales and Distribution	Service Request	Week
	Is Open	Ava (Wenhua) Zhu	I-449506	True	2/16/2023	4/7/2023	50		3.25		SAP	SD Sales and Distribution	Incident	PDF in
	Is Open	Claudemir Feijo	I-457006	False	4/3/2023	4/7/2023	4		1.00		SAP	FICO Finance and Controlling	Incident	bank
	Is Open	Bartira Arregui	SR-422896	True	1/17/2023	4/7/2023	80		0.25		SAP	EWM Extended Warehouse Management & Embedded EWM	Service Request	EWA 3
	Is Open	Pei Ling Ho	SR-434099	True	3/30/2023	4/12/2023	13		2.50		SAP	PM Plant Maintenance	Service Request	EWM-
	Is Open	Pei Ling Ho	RFC-221642	False	8/31/2022	4/12/2023	224		1.00	30	SAP	EWM Extended Warehouse Management & Embedded EWM	Request For Change	Impro
	Is Open	Bartira Arregui	RFC-221077	False	5/31/2022	4/6/2023	310		3.25	46	SAP	EWM Extended Warehouse Management & Embedded EWM	Request For Change	EWM
	Is Open	Ava (Wenhua) Zhu	RFC-230547	True	3/20/2023	4/7/2023	18		1.25	16	SAP	SD Sales and Distribution	Request For Change	Invoic
	Is Open	Elio Lopez Vazquez	RFC-230547	True	3/20/2023	4/7/2023	18		0.50	16	SAP	SD Sales and Distribution	Request For Change	Invoic
	Is Open	Lydia Li	RFC-230547	True	3/20/2023	4/7/2023	18		4.00	16	SAP	SD Sales and Distribution	Request For Change	Invoic
	Is Open	Sven De Weder	I-449073	True	2/14/2023	4/12/2023	57		10.25		SAP	PP Production Planning	Incident	ID 16
Total									57.75	120				

PowerBI Usage Report

- This report comes to answer questions like: Who used Power BI? Which Report is used? How is it used? How many active user do we have?
- This data is very particular as It comes from a streaming dataset. The data retrieved from the streaming dataset goes to na Azure application that it ran by a power shell script in VM evert 15min.





Usage Report of Power BI

4/12/2023 9:22:52 PM

Last Update

Year to Date

Current Month

Last 7 Days

Select Period

Select Period

Last

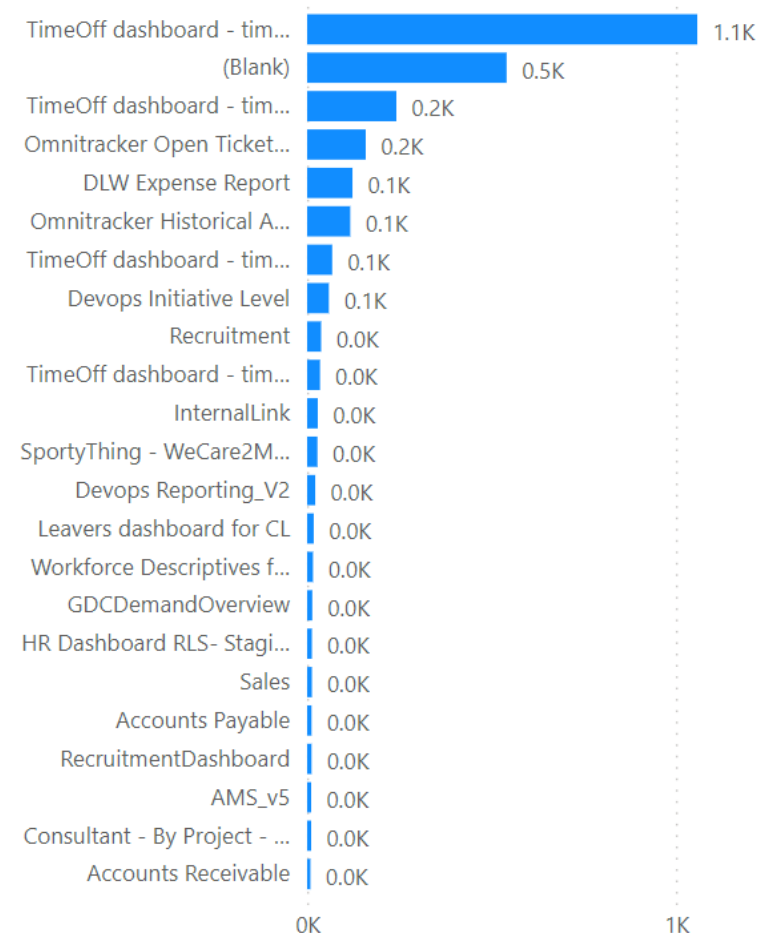
1

Select

No filters applied

WorkSpaceName	Unique Report Views	Report Views
DLW DBE HR ALL	1064	4323
DLW Omnitracker Internal	185	5625
DLW_FIN_ALL	123	227
DLW_HR_RESTRICTED	74	673
DLW_DevOps_Reporting	61	493
GDC Resourcing and Recruitment Management	34	634
DLW DBE WeCare2Move 2023	28	89
DLW_DBE_HR	23	560
DLW IT	16	109
FAST BI	16	172
DLW_AMS	13	170
DLW Omnitracker Customer	11	47
SMART BI	9	131
Data & AI	8	66
Lawrence	8	631
Promar and QA	8	75
DLW Belux Organization	7	24
DLW DBE HR Recruitment DEV	7	29
DLW DCI Internal Reporting	7	154
DLW DBE Customer 360	6	45
Total	1381	16058

What are the most used reports



The Recruitment Report

- This report is used by Delaware BELUX recruiters and It was designed specifically for them from scratch.
- This report holds the most complex data model so far and It was first implemented by another colleague.
- The data comes from the SF Model.





Candidates in Open Status

Level	Lead Recruiter	Candidate Name	Application Date	Application Status	Days since last Status Update	Vacancy Title	Comments TL	Comments SL	Com
Junior	Anais Bonnaffé	Valentine Mathieu	27/02/2023	Plan interview	0	DBE Junior Customer Experience Consultant	No	No	
Junior	Anais Bonnaffé	Gino Aytas	06/03/2023	Plan interview	0	DBE Junior Customer Experience Consultant	No	No	
Junior	Anais Bonnaffé	Alissa Breden	09/03/2023	Plan interview	0	DBE Junior Customer Experience Consultant	No	No	
Junior	Anais Bonnaffé	mahshad azizi	15/03/2023	New Application	0	DBE DIG Junior Web Developer	No	No	
Junior	Anais Bonnaffé	Gottfried-Ryan Costache	15/03/2023	New Application	0	DBE DIG Junior Web Developer	No	No	
Junior	Anais Bonnaffé	Gottfried-Ryan Costache	15/03/2023	New Application	0	DBE Junior .NET Software Developer	No	No	
Junior	Anais Bonnaffé	Marija Milovanovic	15/03/2023	New Application	0	DBE Junior HR & IT Consultant	No	No	
Junior	Anais Bonnaffé	Minh Duc Nguyen	15/03/2023	New Application	0	DBE Junior HR & IT Consultant	No	No	
Junior	Dylson Doublet	Ferre Verbeek	23/05/2022	Screening CV HR	0	DBE Junior Functional Consultant	No	No	
Junior	Dylson Doublet	Guillaume Van Buynder	07/03/2023	Interview HR	0	DBE Junior Supply Chain & IT Consultant	No	No	
Junior	Dylson Doublet	Ahmed Salamah	14/03/2023	Interview HR	0	DBE OPS Junior EIM	No	No	
Junior	Dylson Doublet	Arjelda Muzhaqi	15/03/2023	New Application	0	DBE OPS Junior EIM	No	No	
Junior	Dylson Doublet	Chengming Yang	15/03/2023	New Application	0	DBE OPS Junior EIM	No	No	
Junior	Dylson Doublet	Julie Linders	15/03/2023	New Application	0	DBE OPS Junior EIM	No	No	
Junior	Dylson Doublet	Minh Duc Nguyen	15/03/2023	New Application	0	DBE OPS Junior EIM	No	No	
	Kaitlynn Cloke	Ronald Beattie		Forwarded	0	SAP Plant Maintenance Consultant	No	No	
	Kaitlynn Cloke	Catherine Amor	27/02/2023	Ready For Hire	0	D365 CE Consultant Permanent - Pipeline	No	No	
	Kaitlynn Cloke	Kurtis Rowan	15/03/2023	Final Interview	0	SAP/D365 Pre Sales Consultant	No	No	
	Kaitlynn Cloke	Stephe Kruger	15/03/2023	New Application	0	S4 Public Cloud Professional Services Lead	No	No	
	Kaitlynn Cloke	Vishal Vashist	15/03/2023	New Application	0	SAP Integration Consultant - Permanent	No	No	
Junior	Lara Delacourt	Michiel Van Herreweghe		Forwarded	0	DBE CSP Junior Dynamics Development	No	No	
Junior	Lara Delacourt	FELIX NSHIMIYIMANA	15/03/2023	Interview HR	0	DBE CSP Junior Low Code & Automation	No	No	
Junior	Lara Delacourt	Elly Ye	15/03/2023	Interview HR	0	DBE CSP Junior Mobile, Web & IoT	No	No	
Junior	Lara Delacourt	Rostislav Dushnii	15/03/2023	New Application	0	DBE CSP Junior Integration Engineer	No	No	
Junior	Lara Delacourt	Tauchy Ndem Ngoidi	15/03/2023	New Application	0	DBE CSP&PEOPLE Junior Low Code Developer	No	No	
Junior	Lara Delacourt	Alok Singh Yadav XXX	15/03/2023	New Application	0	DBE CSP&PEOPLE Junior Low Code Developer	No	No	
Experienced	Laura Torres	Maxwel FANCHIN		Forwarded	0	DBE E&R Senior SAP Service Consultant Warehousing & PMM	No	No	
Experienced	Laura Torres	Delphine Toppets		Forwarded	0	DBE E&R Senior SAP Service Delivery Manager	No	No	
Experienced	Laura Torres	Thierry Mertens		Forwarded	0	DBE People Senior Change Management Consultant	No	No	
Experienced	Laura Torres	TOM VANHEMELEN	14/02/2023	Interview HR	0	DBE E&R Senior Sales & Delivery Service Consultant	No	No	
Experienced	Laura Torres	Marissa ter Linde	15/03/2023	New Application	0	DBE People Employer Branding Consultant	No	No	
Experienced	Laura Torres	Giovanni Zungu	15/03/2023	New Application	0	DBE People Senior Microsoft 365 Customer Support Consultant	No	No	

Filters

Search

Filters on this page

Grouped Status
is (All)Is Lead Recruiter / Is Acti...
is Lead Recruiter ActivateLead Recruiter
is (All)Lead Recruiter
is (All)Solution
is (All)

Filters on all pages

Status
is (All)Level
is (All)Domain
is (All)Team
is (All)

Sales Report

- This report comes from a SQL Server made available by Microsoft for training purposes.
- It features Time Intelligence functions and the model was made using a SQL script.



Sales

Mês Passado

Ano Passado

Escolher Período

Varição em relação ao mesmo período do ano anterior

Date

All

Sales Person

All

Order placed by

All

Category

All

Gross Revenue

\$110.37M

(+\$45.18M +69.29%)

Orders

31,465

(+23,202 +280.79%)

Sales Quota

\$3.65M

(+\$0.00 +0%)

Average Sales

\$3.51K

(-\$4.38K -55.54%)

Faturamento, Pedidos and TicketMedio by category

\$1M

Accessories

\$95M

Bikes

\$2M

Clothing

\$12M

Components

Faturamento, Pedidos and TicketMedio by shipmethod

\$81M

CARGO TRANSPORT 5

\$29M

XRQ - TRUCK GROUND

Faturamento and Pedidos by onlineorder

Placed by customer

Placed by sales person

\$29.36M (26.6%)

\$81.02M (73.4%)

Faturamento and Pedidos by Sales person

Faturamento

Pedidos

27,659

\$29M

39

\$1M

189

\$4M

234

\$4M

348

\$9M

473

\$10M

271

\$6M

418

\$10M

109

\$1M

450

\$9M

95

\$3M

130

\$2M

175

\$5M

242

\$7M

48

\$1M

\$0M

140

\$2M

429

\$7M

AdventureWorks - delaware, Vendas

Thank you!

dallabridae@delawareconsulting.com