

# Finding Your Time Management Style

with Dave Crenshaw

## Victory Assessment

From each statement below, please choose the one that you MOST OFTEN would agree with, and put its corresponding letter in the "1st" column. Then choose the phrase you agree with SECOND MOST often, and put that letter in the "2nd" column.

#	Statement	1st	2nd
1	Times of quiet: A. Allow me to do more focused analysis. B. Are useful when I want to dream up something new. C. Are dull, so I want to immediately fill them with activity. D. Feel lonely. I'd rather be talking to someone. E. Give me time for gratitude and self-reflection.		
2	When talking to other people: A. I want to formulate well-crafted responses. B. I make random connections that help me come up with new ideas. C. I want them to get to the point. D. I enjoy the back-and-forth interaction. E. I want them to know how much I care.		
3	The role of money in my life is that: A. It is a measuring stick of progress. B. It gives me the freedom to be creative. C. It gives me the flexibility to accomplish more. D. It creates opportunities to play more with friends. E. It gives me greater ability to serve others.		
4	I'm most satisfied at work when: A. I find out the right answers. B. I make something wonderful. C. I check lots of things off my list. D. I help someone learn or grow. E. I contribute to the team.		
5	My day is most fulfilling when I: A. Solve a complex problem. B. Create something unexpected or new. C. Put a plan into action. D. Make new friends. E. Save someone's day.		
6	I hate it at work when: A. People rush me. B. I'm stuck doing something repetitive. C. Projects lack clear deadlines. D. I'm isolated from other people. E. Work is just about making money.		
7	The role of technology in my day is: A. To make it easier for me to find answers and analyze data. B. To give me a tool to play with ideas. C. To make it easier and faster for me to get things done. D. To make it easier to reach out to people. E. To make it easier for me to respond when others need my help.		

Total Number of A in "1st" Column: \_\_\_\_\_ X 3 = \_\_\_\_\_  
 Total Number of A in "2nd" Column: \_\_\_\_\_ X 1 = \_\_\_\_\_  
 Total for A **(Precision)**: \_\_\_\_\_

Total Number of B in "1st" Column: \_\_\_\_\_ X 3 = \_\_\_\_\_  
 Total Number of B in "2nd" Column: \_\_\_\_\_ X 1 = \_\_\_\_\_  
 Total for B **(Creativity)**: \_\_\_\_\_

Total Number of C in "1st" Column: \_\_\_\_\_ X 3 = \_\_\_\_\_  
 Total Number of C in "2nd" Column: \_\_\_\_\_ X 1 = \_\_\_\_\_  
 Total for C **(Accomplishment)**: \_\_\_\_\_

Total Number of D in "1st" Column: \_\_\_\_\_ X 3 = \_\_\_\_\_  
 Total Number of D in "2nd" Column: \_\_\_\_\_ X 1 = \_\_\_\_\_  
 Total for D **(Relationships)**: \_\_\_\_\_

Total Number of E in "1st" Column: \_\_\_\_\_ X 3 = \_\_\_\_\_  
 Total Number of E in "2nd" Column: \_\_\_\_\_ X 1 = \_\_\_\_\_  
 Total for E **(Service)**: \_\_\_\_\_



**NOTE:** Any area in which you registered points is a valid term of victory. However, the greater the score, the more likely you are to agree with and choose that term of victory.

"My day was a victory if I \_\_\_\_\_ and \_\_\_\_\_."

### Example (Precision, Creativity)

"My day was a victory if I **found the right answers** and **created something beautiful**."

### Example (Accomplishment, Relationships)

"My day was a victory if I **checked lots of tasks off my list** and **made new friends**."

### Example (Service, Precision)

"My day was a victory if I **contributed to the team** and **solved problems**."

### Example (Creativity, Accomplishment)

"My day was a victory if I **improved something** and **put a new plan into action**."

### Example (Relationships, Service)

"My day was a victory if I **touched people's lives** and **saved someone's day**."

## My Terms Of Victory

My day was a victory if I \_\_\_\_\_  
and \_\_\_\_\_.