

# DA-ME KIM

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## EXPERIENCE

### Wishcastr

Co-Founder, Ruby on Rails Developer

Oct. 2015 – Present

- Wishcastr is a free online price tracker and notification system for E-Commerce
- Developed backend service using Rails 5
- Used Amazon's API to track price changes and notify users via e-mail when price drops occurred

### The Iron Yard TA

Ruby on Rails Teacher's Assistant

Oct. 2015 – Present

- Graded and corrected daily code challenges
- Helped guide students through roadblocks or bug fixes
- Provided mentorship to struggling students

### BNSF Railway

Certified Conductor / Acting Foremen

Nov. 2013 – Sept. 2015

- Oversaw successful transportation of 10K+ large shipments of freight covering over 20K miles
- Supervised railway operations including traffic control, train assembly, and operation of heavy machinery
- Responsible for quality assurance of safety equipment, train scheduling, operating speed, and shipments

### Medical Necessities

Purchasing Manager / Compliance Officer

Mar. 2011 – Nov. 2013

- Directly negotiated lower prices on medical supplies cutting yearly expense by 3% to save over \$300K
- Pitched, negotiated, and won \$130K of funding from ACS Waiver program and attained \$40K in gross profit
- Supervised inventory operations across 3 locations and directly managed \$7.8M of yearly revenue
- Led all phases of vendor negotiations including in-person meetings and contract renewals for over 24 accounts
- Developed inventory and re-order tracking schedules to improve overall operations and efficiencies
- Oversaw a team of 3 to implement new billing software and operation protocol

### Chili's Grill & Bar

Quality Assurance Manager

Nov. 2009 – Dec. 2010

- Directly supervised visual presentation of all food displays prior to service
- Supervised training of 20new employees and built an enjoyable working environment
- Served as point of contact for customer escalations and set standards for positive interactions with customers
- Increased repeat business by providing great service and establishing hospitable relationships

### Intellitrans

Traffic Coordinator

Dec. 2008 – July 2009

- Oversaw tracking for train arrivals and departures to help coordinate efficient flow of traffic
- Monitored, expedited and recorded transit information in IntelliTrans' tracking system
- Partnered with vendors, account managers, IT and accounting to investigate and resolve client issues
- Developed daily reports and provided proper follow-up measurements to ensure scheduling accuracy

## EDUCATION

### The Iron Yard

Ruby on Rails, Durham, NC

May 2015

- Countless hours learning Ruby on Rails
- Acquired the tools and knowledge on how to learn new languages

### Arkansas State University

Bachelors, Interdisciplinary Studies

May 2010

- Minors in History, Sociology, and Public Relation
- Clubs and Activities: Chess club, Flag-Football, Chi Alpha, Intramural Ping-Pong champion

## SKILLS & CERTIFICATES

- Iron Yard Graduate
- BNSF Railway Conductor Certification, Airbrake and Train Handling Certification, and SMART Union associate
- Applications: MS Office (Word, Excel & PowerPoint)
- Languages: Fluent English, Conversational Korean, Ruby
- Customer Service: 10+ years of experience in customer facing operations
- Team Management: 6+ experience training and managing employees and building relationships