# **Damian Deleon**

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### **PROFILE**

Full stack web developer and recent graduate of The Coding Boot Camp at UT Austin with a background in Client Services and Operations Management. Recognized and Endorsed in Vendor and Business Performance Management. Solution oriented with a desire to learn and grow skill base.

#### **TECHNICAL SKILLS**

Languages: JavaScript, CSS, HTML, SQL, NoSQL

Applications: GitHub, MongoDB, MongoDB Atlas, Heroku

Tools: Express, React, Node, API, Handlebars, Bootstrap, Bootstrap React

## **PROJECTS**

**VACATION PLANNER - GROUP PROJECT** 

Deployed Site | Repository

Summary: This app will suggest a vacation destination with the weather forecast and suggested places to eat, based on

the user

**Technologies:** HTML, CSS, JS, Bulma, and two API's (Open Weather API and Zomato API)

Role: Folder structure design, Implementation of Zomato API, local storage implementation

#### WEATHER DASHBOARD

Deployed Site | Repository

**Summary:** This app is used to pull the local forecast plus a five day forecast by city for a user

Technologies: HTML, CSS, JS, Open Weather API

Role: Sole Author

#### **WORKDAY SCHEDULER**

Deployed Site | Repository

Summary: This tool is used to keep a daily track of events scheduled for a user

Technologies: HTML, CSS, JS, Bootstrap, Font Awesome, Local Storage

Role: Sole Author

#### WORK EXPERIENCE

#### SENIOR OPERATIONS MANAGER, CONCENTRIX - 2017-2020

- Vendor Partner for Apple Inc., Facebook, and General Motors
- Led a team of 150 retail sales specialists and 8 supervisors for Apple
- Led a team of 40 risk analysts and 2 supervisors for Facebook
- Led a team of 120 legal and Better Business Bureau specialists
- Developed and Deployed performance plans based on reporting data
- Coached and trained supervisors by developing their skills in report analysis, KPI management, HR policies, performance management, and motivation.

## VENDOR MANAGER, CONCENTRIX – 2016-2017

- Vendor Partner for General Motors client overseeing program and client relationship
- 90% Legal and BBB win rate compared to the 85% goal over the year
- Weekly Strategic Planning to meet Key Performance indicators and goals
- Provided weekly performance presentations to clients and management on behalf of the organization
- Frequent and transparent communication with clients to ensure a positive working relationship

## **EDUCATION**

UT Austin – Web Development Certification - June 2021 University of Phoenix -Austin Campus – BS Business Admin - Sept 2011

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