

Damien GUESDON

SENIOR TECHNICAL ACCOUNT MANAGER (TAM)

Infrastructure Expert & AI Specialist | Ex-CTO

48 years old | Born 20/10/1977

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PROFESSIONAL SUMMARY

Senior IT Executive with 20 years of experience bridging the gap between critical infrastructure operations and strategic business goals. Former CTO with a deep background in Networking and Bare Metal, now specializing in Enterprise AI and OpenShift. I act as a trusted advisor for C-Level executives, helping them industrialize their AI adoption while ensuring the stability and security of their legacy systems. Seeking to leverage my 'Ops' resilience and 'AI' vision to drive customer success at Red Hat.

KEY SKILLS

Platforms & Cloud:

Red Hat OpenShift (OCP), Kubernetes, Docker, RHEL/CentOS, Hybrid Azure.

AI Strategy:

Industrialization (MLOps), PoC to Prod roadmaps, Governance.

Generative AI:

RAG systems, Autonomous Agents, LLM Serving (vLLM, Ollama) on OpenShift.

IT Architecture:

High Availability (HA), Vector DBs, System Design & Cybersecurity.

Leadership:

Crisis Management (Escalations), Strategic Reviews (QBR), C-Level Advisory.

Soft Skills:

Customer Obsession, Crisis Communication, Mentoring, Problem-Solving.

LANGUAGES

🇫🇷 French: Native

🇬🇧 English: Fluent (including technical)

🇪🇸 Catalan: In progress

🇩🇪 German: Basic

EDUCATION

Master of Science in AI Engineering, OpenClassrooms, 2026

Specialization: Data Science and Machine Learning Operations.

Higher Technical Diploma (BTS), IT Resource Mgmt, 2006

IT Resource Management Specialist

Higher Technical Diploma (BTS), Programming, 2003

Visual Basic, C++, PHP, HTML

PROFESSIONAL EXPERIENCE

OpenShift & AI Architect (R&D Lab) – KISAI (Self-Training)

Remote – Since June 2025

- Intensive Training & Lab: Deployment of a Single Node OpenShift (SNO) cluster on bare-metal to master the Red Hat ecosystem (Day 1 & Day 2 ops).
- Applied AI Projects: Integration of LLM workloads (Ollama) using OpenShift AI operators and implementation of secure RAG pipelines.
- Career Pivot: Strategic transition from legacy Infrastructure expertise to modern AI Engineering and Container Platforms.

Chief Technology Officer (CTO) - Infrastructure – Alphalink

France – Jan 2024 – May 2025

- Critical Incident Management: Managed infra team and escalations Tier 3 support for strategic telecom accounts, ensuring SLAs were met during crises.
- Strategic Roadmap: Led technical quarterly business reviews (QBRs) to align infrastructure evolution with business needs.
- Team Leadership: Directed technical teams (18 people) focusing on operational excellence and network reliability.
- Infrastructure Modernization: MPLS core network evolution, cybersecurity strategy initialization, and compliance (ISO, GDPR).

Senior Infrastructure & Network Consultant – KISAI (Freelance)

France / Remote – 2018 – 2023

- Critical Infrastructure: Oversight of operator backbones, datacenters, and secure networks for various clients.
- Strategic Consulting (CTO-as-a-Service): Auditing existing architectures and recommending security and optimization strategies.
- Project Management: Leading complex migrations and digital transformation initiatives.

Technical Director / Senior Consultant – Auto-entrepreneur

La Plaine-sur-Mer – 2011 – 2018

- Deployed and managed operator backbone, datacenters, MPLS networks.
- Network engineering and ISP service integration.
- Project management for complex IT transformations.

Previous Experience

– 2005 – 2011

- ALPHALINK (2008-2011): Network Architect – Designed architectures, managed projects.
- PYGRAM (2007-08): Systems & Network Manager (VmWare, TSE).
- Renault (2007): Systems Administrator (1,900 workstations).
- BI-SAM (2006-07): UNIX Systems Administrator (AIX).
- BNP Paribas (2006): IT Specialist.