Project One

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Project Objective

The purpose of this project is to build a risk analytics model to understand the renewal potential and claim propensity of Existing Customers under Personal Auto Insurance Lines. This data contains information about 127 variables which also includes the personal information of the driver, their age, profession, marital status, and other demographics. The data also includes the details related to the car like to model and make of the car, not only that it also contains details regarding the different type of coverages and their code. Some of the data is relevant to the model that we are building but a lot of it is of no use, because either it has weak or no correlation with the target variable or it does not add anything significant to the predictions like the name of the driver and their distance to work and their gender. We would use Logistic regression, Random Forest Classification and KNN to predict the target variable. We would also use the Ensemble techniques to fine tune our model and then select the best fit if the model without overfitting.

#Assumptions There are a few assumptions considered: * The Sample size is adequate to perform techniques like logistic regression and Random Forest Classification. * All the necessary packages are installed in R * Working Directly is set to appropriate folder and file is in CSV format

Imprting required libraries

```
#first we check that if the required libraries are downladed or not
if(!require("ggplot2"))
{
    install.packages("ggplot2",repos = "http://cran.us.r-project.org")
}

## Loading required package: ggplot2

if(!require("caTools"))
{
    install.packages("caTools",repos = "http://cran.us.r-project.org")
}

## Loading required package: caTools

## Warning: package 'caTools' was built under R version 4.0.5
```

```
if(!require("tidyverse"))
   install.packages("tidyverse",repos = "http://cran.us.r-project.org")
}
## Loading required package: tidyverse
## Warning: package 'tidyverse' was built under R version 4.0.5
## -- Attaching packages ------ tidyverse 1.3.1 --
## v tibble 3.1.1
                   v dplyr 1.0.6
## v tidyr 1.1.3 v stringr 1.4.0
## v readr 1.4.0 v forcats 0.5.1
## v purrr 0.3.4
## Warning: package 'tibble' was built under R version 4.0.5
## Warning: package 'tidyr' was built under R version 4.0.4
## Warning: package 'dplyr' was built under R version 4.0.5
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag() masks stats::lag()
if(!require("Hmisc"))
   install.packages("Hmisc",repos = "http://cran.us.r-project.org")
}
## Loading required package: Hmisc
## Warning: package 'Hmisc' was built under R version 4.0.4
## Loading required package: lattice
## Loading required package: survival
## Loading required package: Formula
##
## Attaching package: 'Hmisc'
## The following objects are masked from 'package:dplyr':
##
      src, summarize
## The following objects are masked from 'package:base':
##
      format.pval, units
```

```
if(!require("gensvm"))
    install.packages("gensvm",repos = "http://cran.us.r-project.org")
## Loading required package: gensvm
if(!require("randomForest"))
    install.packages("randomForest",repos = "http://cran.us.r-project.org")
## Loading required package: randomForest
## randomForest 4.6-14
## Type rfNews() to see new features/changes/bug fixes.
##
## Attaching package: 'randomForest'
## The following object is masked from 'package:dplyr':
##
##
       combine
## The following object is masked from 'package:ggplot2':
##
##
       margin
if(!require("glmnet"))
    install.packages("glmnet",repos = "http://cran.us.r-project.org")
## Loading required package: glmnet
## Warning: package 'glmnet' was built under R version 4.0.4
## Loading required package: Matrix
## Attaching package: 'Matrix'
## The following objects are masked from 'package:tidyr':
##
##
       expand, pack, unpack
## Loaded glmnet 4.1-1
```

```
if(!require("caret"))
    install.packages("caret",repos = "http://cran.us.r-project.org")
## Loading required package: caret
## Attaching package: 'caret'
## The following object is masked from 'package:survival':
##
##
       cluster
## The following object is masked from 'package:purrr':
##
       lift
if(!require("pROC"))
    install.packages("pROC",repos = "http://cran.us.r-project.org")
}
## Loading required package: pROC
## Type 'citation("pROC")' for a citation.
##
## Attaching package: 'pROC'
## The following objects are masked from 'package:stats':
##
##
       cov, smooth, var
if(!require("corrplot"))
{
    install.packages("corrplot",repos = "http://cran.us.r-project.org")
## Loading required package: corrplot
## Warning: package 'corrplot' was built under R version 4.0.5
## corrplot 0.88 loaded
if(!require("ROCR"))
{
    install.packages("ROCR",repos = "http://cran.us.r-project.org")
## Loading required package: ROCR
```

```
if(!require("gbm"))
          install.packages("gbm",repos = "http://cran.us.r-project.org")
}
## Loading required package: gbm
## Warning: package 'gbm' was built under R version 4.0.4
## Loaded gbm 2.1.8
if(!require("readxl"))
          install.packages("readxl",repos = "http://cran.us.r-project.org")
}
## Loading required package: readxl
## Warning: package 'readxl' was built under R version 4.0.4
#load the libraries
options(warn=-1)
library(ggplot2)
library(caTools)
library(tidyverse)
library(Hmisc)
library(gensvm)
library(randomForest)
library(glmnet)
library(caret)
library(pROC)
library(corrplot)
library(ROCR)
library(gbm)
#download the dataset
\#download. file ("https://drive.google.com/u/0/uc?id=1mnjmZmXp\_ej1G4k7rj-cKA7tGKqiB5cc@export=download", "line of the content of the conten
df <- readxl::read_excel('dataset.xlsx')</pre>
df = df %>% distinct()
dfClaimStatus = factor(dfClaimStatus, levels = c(0, 1)) #convert the target variable to the encoded v
total_cells <- prod(dim(df)) #check total number of cells</pre>
missing_vals <- sum(is.na(df)) #check the missing values</pre>
percent_of_missing_data <- (missing_vals/total_cells)*100 #check percenatge of missing vals
colSums(is.na(df))
##
                                                    Sr No
                                                                                                 ClaimStatus
                                                                                                                                                     ClaimFrequency
##
                                                                                                                                                                                        0
                                                              Ω
##
                                               Premium
                                                                                              Billing_Term
                                                                                                                                                                       Renewed
##
                                                               Λ
                                                                                                                           0
                                                                                                                                                                                        0
##
                                                       DOB1
                                                                                                                   DOB2
                                                                                                                                                                                DOB3
                                                                                                                   8625
                                                                                                                                                                             13268
##
                                                               0
```

##	DOB4	DOB5	Number_of_Driver
##	13992	14135	0
##	AgeUSdriving_1	AgeUSdriving_2	AgeUSdriving_3
##	O Amalicabaticiam A	A malicanizana E	0 Amendment
## ##	AgeUSdriving_4	AgeUSdriving_5	Amendment 0
##	CoverageLiability	CoverageMP	CoveragePD_1
##	0	57	52
##	CoveragePIP_CDW	CoverageUMBI	CoverageUMPD
##	50	6	6
##	DistanceToWork_1	DistanceToWork_2	DistanceToWork_3
##	0	0	0
##	DistanceToWork_4	DistanceToWork_5	DriverAssigned_1
##	0	0	0
## ##	Engine_1 941	ExcludedDriverName_01 2817	ExcludedDriverName_02 6747
##	ExcludedDriverName_03	ExcludedDriverName_04	ExcludedDriverName_05
##	8950	10686	11850
##	ExcludedDriverName_06	ExcludedDriverName_07	ExcludedDriverName_08
##	12639	13194	13542
##	ExcludedDriverName_09	ExcludedDriverName_10	${\tt ExcludedDriverName_11}$
##	13789	13927	14123
##	ExcludedDriverName_12	ExcludedDriverName_13	ExcludedDriverName_14
##	14128	14131	14138
## ##	ExcludedDriverName_15 14143	ExcludedDriverName_16 14145	ExcludedDriverName_17 14146
##	ExcludedDriverName_18	ExcludedDriverName_19	ExcludedDriverName_20
##	14149	14151	14152
##	GaragedZIP_1	MaritalStatus_1	MaritalStatus_2
##	0	0	9097
##	MaritalStatus_3	MaritalStatus_4	MaritalStatus_5
##	13423	14042	14159
##	Occupation_1	Occupation_2	Occupation_3
##	5851	11572	13882
## ##	Occupation_4 14136	Occupation_5 14171	Relation_1
##	Relation_2	Relation_3	Relation 4
##	9137	13430	14043
##	Relation_5	Rental_1	Sex_1
##	14159	0	0
##	Sex_2	Sex_3	Sex_4
##	9097	13423	14042
##	Sex_5	Surcharge1Unit_1	Surcharge2Unit_1
## ##	14159	897	899 Units
##	Surcharge3Unit_1 897	Towing_1 0	011105
##	VehicleInspected_1	ViolPoints1Driver_1	ViolPoints1Driver_2
##	0	0	0
##	ViolPoints1Driver_3	ViolPoints1Driver_4	ViolPoints1Driver_5
##	0	0	0
##	<pre>ViolPoints2Driver_1</pre>	ViolPoints2Driver_2	ViolPoints2Driver_3
##	0	0	0
##	ViolPoints2Driver_4	ViolPoints2Driver_5	ViolPoints3Driver_1
##	0	0	0

```
ViolPoints3Driver_3
##
                                              ViolPoints3Driver 4
##
                                                              0
                    0
     ViolPoints3Driver 5 ViolPoints4Driver 1
##
                                              ViolPoints4Driver 2
##
                        {\tt ViolPoints4Driver\_4}
##
     ViolPoints4Driver 3
                                              ViolPoints4Driver 5
                    0
##
##
     ViolPoints5Driver 1 ViolPoints5Driver 2
                                              ViolPoints5Driver 3
##
                    0
##
     ViolPoints5Driver_4 ViolPoints5Driver_5
                                              ViolPoints6Driver 1
##
                    Ω
##
     ViolPoints6Driver_3
                                              ViolPoints6Driver_4
##
##
     ViolPoints6Driver_5 ViolPoints7Driver_1
                                              ViolPoints7Driver 2
##
                                              ViolPoints7Driver_5
##
     ViolPoints7Driver_3
                          ViolPoints7Driver_4
##
                    0
##
     ViolPoints8Driver_1
                         ViolPoints8Driver_2
                                              ViolPoints8Driver_3
##
##
     ViolPoints8Driver 4 ViolPoints8Driver 5
                                                         Year_1
##
##
                Make 1
                                   Model_1
                                                            Zip
                                    138
## Total_Distance_To_Work
                              NoLossSigned
                                                            Type
##
##
        CancellationType
                13857
```

describe(df) #checking basic stats of the data

```
## df
##
## 127 Variables 14177 Observations
 n missing distinct
##
    14177 0 14177
##
## lowest : P1 P10 P100 P1000 P10000, highest: P9995 P9996 P9997 P9998 P9999
## ClaimStatus
  n missing distinct
    14177 0 2
##
##
## Value 0
                1
## Frequency 13399 778
## Proportion 0.945 0.055
## ClaimFrequency
  n missing distinct Info Mean
    14177 0 6 0.156 0.07406 0.1417
##
## lowest : 0 1 2 3 4, highest: 1 2 3 4 5
## Value 0 1 2 3 4
```

```
## Frequency 13399 580 144 36 16 2
## Proportion 0.945 0.041 0.010 0.003 0.001 0.000
## -----
## Premium
   n missing distinct Info Mean Gmd .05
14177 0 1689 1 191.2 224.7 32
.25 .50 .75 .90 .95
40 71 239 556 718
                                                 .10
##
                                                    34
##
##
## lowest: 0.00 8.00 8.87 9.06
## highest: 2064.00 2085.00 2095.00 2357.00 2869.00
## -----
## Billing_Term
  n missing distinct Info Mean
    14177 0 3 0.774 3.527
                                     2.497
##
          1
## Value
                3 6
## Frequency 6724 482 6971
## Proportion 0.474 0.034 0.492
## ------
## Renewed
  n missing distinct Info
                               \operatorname{\mathtt{Sum}}
                                     Mean
    14177 0 2
                        0.75 6970 0.4916 0.4999
##
       n missing distinct Info Mean Gmd
1177 0 8360 1 1969-09-14 4.33e+08 19
.10 .25 .50 .75 .90 .95
##
                               1 1969-09-14 4.33e+08 1947-08-15
     14177
      .10
## 1952-10-14 1961-08-08 1971-02-24 1979-05-21 1984-06-10 1986-09-20
##
## lowest : 1931-03-09 1931-03-10 1931-03-19 1931-04-20 1931-06-30
## highest: 1992-05-04 1992-05-21 1992-10-13 1992-12-03 1993-05-28
## DOB2
##
       n missing distinct Info Mean Gmd
            8625 4142
##
      5552
                              1 1970-06-02 418557875 1948-11-02
      .10 .25 .50 .75 .90 .95
##
## 1953-06-21 1962-08-05 1971-11-30 1979-08-27 1984-08-01 1986-11-16
##
## lowest : 1931-01-30 1931-03-03 1931-03-10 1931-03-19 1931-11-25
## highest: 1992-07-12 1992-08-19 1992-10-28 1993-01-25 1993-03-07
## -----
## DOB3
                               Info Mean
       n missing distinct
                                               Gmd
                              1 1971-12-29 493680788 1946-09-14
       909
            13268
                       836
##
                       .50
      .10
                               .75 .90 .95
             . 25
## 1952-02-09 1961-09-24 1974-10-06 1983-10-09 1987-10-22 1989-05-14
## lowest : 1931-12-09 1932-12-06 1932-12-24 1934-01-03 1934-02-12
## highest: 1993-02-15 1993-05-29 1993-10-01 1993-10-26 1994-04-06
## -----
## DOB4
## n missing distinct
```

```
## 185 13992 165
##
## lowest : 1/0/1900 13225 16677 16975 17112
## highest: 33099 33212 33367 33931 34046
## -----
## DOB5
## n missing distinct
    42 14135 34
##
##
## lowest : 1/0/1900 16875 16880 17040 17210
## highest: 29967 30173 31705 32050 32224
## Number_of_Driver
## n missing distinct Info Mean Gmd ## 14177 0 5 0.74 1.472 0.628
##
## lowest : 1 2 3 4 5, highest: 1 2 3 4 5
        1 2 3 4
## Value
## Frequency 8624 4636 733 150
## Proportion 0.608 0.327 0.052 0.011 0.002
## -----
## AgeUSdriving_1
  n missing distinct Info Mean Gmd .05
                                            .10
   14177 0 63 0.999 37.97 13.58
##
          .50 .75 .90 .95
36 46 ...
                                       21
                                             23
   .25
          .50
##
     28
## lowest : 17 18 19 20 21, highest: 75 76 77 78 79
## ------
## AgeUSdriving_2
  n missing distinct Info Mean Gmd .05 .10 14177 0 65 0.737 13.48 18.96 0 0
##
##
          .50 .75 .90
0 30 44
                           .95
##
    . 25
##
     0
                            51
##
## lowest : 0 16 17 18 19, highest: 75 76 78 82 83
## -----
## AgeUSdriving_3
  n missing distinct Info Mean
                                Gmd .05 .10
##
   14177 0 63 0.152 1.961 3.757
                                       0
         .50 .75 .90
0 0 0
##
    . 25
                           .95
##
## lowest : 0 16 17 18 19, highest: 75 76 80 83 89
## -----
## AgeUSdriving_4
   n missing distinct Info Mean Gmd .05 .10
   14177 0 47 0.029 0.3384 0.6717
                                       0
                                             0
           .50 .75
0 0
        .50
                   .90 .95
   .25
##
                      0
##
     0
## lowest : 0 17 18 19 20, highest: 60 62 63 64 89
```

```
## AgeUSdriving_5
       n missing distinct Info Mean Gmd .05
                                                  .10
##
##
    14177
          0 17 0.004 0.05149 0.1029
                                            0
                  .75
##
     .25
                        .90
            .50
                            .95
##
       0
             0
                    0
                          0
##
## lowest : 0 21 22 24 25, highest: 53 57 58 60 62
               21
## Value
            0
                     22
                         24
                             25
                                  26
                                      30
                                          33
                                               39
                                                   42
                                                        48
                    2
                         1
                                 1
## Frequency 14159
               1
                             1
                                      1
                                          1
                                               1
                                                    1
## Proportion 0.999 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000
##
         51
              53
                   57
                       58
## Value
                            60
                                  62
## Frequency
           1
                1
                     2
                         1
## Proportion 0.000 0.000 0.000 0.000 0.000
## Amendment
   n missing distinct
                       Info Mean
                                      Gmd
                                            .05
                                                  .10
##
    14177
                       0.113 0.06391
                                   0.1243
                                            0
                                                    0
           0
                 10
##
     . 25
            .50
                  .75
                        .90
                             .95
##
       0
             0
                    0
                          0
## lowest: 0 1 2 3 4, highest: 5 6 7 8 10
## Value
            0 1 2
                         3
                             4
                                 5
                                          7
                                    6
                                                   10
## Frequency 13622 346 135
                        42
                            14
                                11
                                       3
## Proportion 0.961 0.024 0.010 0.003 0.001 0.001 0.000 0.000 0.000 0.000
## CoverageLiability
 n missing distinct
##
    14177
         0
##
        20/40/15 25/50/25 30/60/25
## Value
           7061
                7077
## Frequency
                                1
                  0.499
                              0.000
## Proportion
            0.498
                       0.003
## -----
## CoverageMP
##
  n missing distinct
##
    14120 57
##
## Value
          535 None
           1 14119
## Frequency
           0 1
## Proportion
## ------
## CoveragePD_1
## n missing distinct
##
    14125 52
##
## Value 1000/1000 500/500
                            None
## Frequency
          1
                   3094
                           11030
            0.000
## Proportion
                    0.219
                           0.781
## -----
## CoveragePIP_CDW
  n missing distinct
```

```
## 14127 50 3
##
## Value 2535 2569 None
## Frequency 1 90 14036
## Proportion 0.000 0.006 0.994
## -----
## CoverageUMBI
## n missing distinct
  14171 6 2
##
## Value Accepted
               None
## Frequency 316
                13855
## Proportion 0.022
                0.978
## -----
## CoverageUMPD
## n missing distinct
## 14171 6 2
##
## Value Accepted
               None
## Frequency 316 13855
## Proportion 0.022 0.978
## -----
## DistanceToWork_1
  n missing distinct Info Mean Gmd .05 .10 14177 0 64 0.852 5.442 4.514 0 1
   .25
         .50
               .75 .90 .95
                     10
     3
          5
                5
                           15
## lowest : 0 1 2 3 4, highest: 180 200 260 480 500
## DistanceToWork_2
  n missing distinct Info Mean Gmd .05 .10
       0 46 0.632 1.636
                               2.674
   14177
                                      0
              .75 .90
                        .95
    . 25
          .50
##
     0
           0
                1
                      5
                            5
## lowest: 0 1 2 3 4, highest: 65 70 100 260 425
## DistanceToWork 3
  n missing distinct Info Mean
                               Gmd .05 .10
##
   14177 0 24 0.116 0.2367
                               0.461
                                      0
             .75 .90 .95
    . 25
          .50
                 0
                      0
##
## lowest: 0 1 2 3 4, highest: 45 50 60 70 176
## DistanceToWork 4
  n missing distinct Info Mean Gmd
                                     .05
                                           .10
             13 0.02 0.03358 0.06681
   14177
       0
                                      0
                                            0
               .75 .90 .95
    . 25
##
          .50
          0
##
     0
                0
                     0
## lowest : 0 1 2 3 4, highest: 8 10 12 16 20
##
```

```
## Value 0 1 2 3 4 5 6 7 8 10 ## Frequency 14083 8 7 1 1 66 1 1 2 4
## Proportion 0.993 0.001 0.000 0.000 0.000 0.005 0.000 0.000 0.000 0.000 0.000
        16
              20
## Value
## Frequency
           1
                1
## Proportion 0.000 0.000
## DistanceToWork 5
  n missing distinct Info Mean
    14177 0 3 0.003 0.004303 0.008599
##
          0 1 5
## Value
## Frequency 14164 1 12
## Proportion 0.999 0.000 0.001
## DriverAssigned_1
  n missing distinct Info Mean
    14177 0 5 0.314 1.141 0.2535
##
##
## lowest : 1 2 3 4 5, highest: 1 2 3 4 5
## Value 1 2 3
## Frequency 12495 1400 248 30 4
## Proportion 0.881 0.099 0.017 0.002 0.000
## -----
## Engine_1
  n missing distinct
    13236 941 221
##
##
## lowest : / 1 1.3 1.5 1.6 , highest: 91/4 97 97/4 98 98/4
## -----
## ExcludedDriverName_01
  n missing distinct
   11360 2817 10718
##
##
           A,FIDELRUIZ AaronAlexanderHolg AaronBallina
## lowest : .
                                                            AARONMELISSAPAT
## highest: ZULEMAVILLALOBOS ZulemeGonzalez ZUNIGA, IDEANA ZUNIGA, JUAN
                                                              ZUNIGA, LISANDRA
## -----
## ExcludedDriverName_02
  n missing distinct
##
    7430 6747 7123
## lowest : AARONDAVIDLOZANO AARONLARA
                                                                 ABELARDOCAS
                                    AaronMedinaMurillo ABBYSEGURA
## highest: ZUNIGA, JOSEALEJANDR ZUNIGA, MARIALUISA ZUNIGA, RENE ZUNIGA, SUSANA
                                                                 ZUREYAALFAR
## ExcludedDriverName_03
  n missing distinct
##
    5227 8950 5054
##
## lowest : AARONJAMESHOPKINS AaronJrMurillo AARONLARA AaronMartinez
                                                                 ABELARDOFLO:
## highest: ZEPEDA, LORENZOAMBRO ZoilaMartinez-Grand ZulemaCastilloTrev ZulemaZapataAguero ZUNIGA, GUAD.
## -----
```

ExcludedDriverName 04

n missing distinct ## 3491 10686 3387 ## ## lowest : OCUELLAR, LORENZOMAN AbelUribe ABIGAILFLORES AbigailParedes ABRAHAMDIAZ ## highest: ZochieFernandez ZoraidaSanchez ZorinaMercado ZULEMAJUAREZ ZUNIGA, HECT ## ------## ExcludedDriverName 05 n missing distinct ## 2327 11850 2256 ## ## lowest : (PrevOwner) AbelJoelSalazarJr AbelLermaJr ABREGO, MARIA ACOSTA, EVANGELI ## highest: ZETINA, MARIATERESA ZeusOCourtois ZORINAMERCADO ZOROLA, MARIAA ZulemaLopez ## ExcludedDriverName_06 n missing distinct ## 1538 12639 1494 ## ## lowest : AARONJAMESHOPKINS ABBYZAMARRON AbrahmguerraMartin ACOSTA, JOSEMANUEL AdolfoNieto ZEPEDASARA ## highest: ZAVALA, MIRNAELIZABE ZAYRAGUERRA ZILM, MARIAANA ZOROLA, ERIC ## -----## ExcludedDriverName_07 ## n missing distinct ## 983 13194 956 ## lowest : 09071973TREVINO, JORG AbelardoGuerraMart ABREGO, JESUS ACEVEDO-FRESNILLO, VI AdolfoC ## highest: YvonneMFlores ZACARIASGONZALEZ ZAMORA,LETICIAADRIA ZoraidaGLara ZUNIGAM ## ExcludedDriverName_08 n missing distinct ## 635 13542 619 ## ## lowest : ACEVEDO,LINDAE ADANDELAOLA AdnrewRogleioSalin ADRIANACAMPOS ADRIANA ZAPATA, OLIVIAMENDOZ ZOROLA-GRACIANO, LUCI ZUNIGAR ## highest: WOMER, ALICIAMARYAN YvonneRodriguez ## ExcludedDriverName_09 n missing distinct ## 388 13789 379 ## ## lowest : AbrahamMendoza ACEVEDO-FRESNILLO, VI AGUIRRE, HECTOR Alberto Enrique Madr Alberto ## highest: YANEZ, VIRGINIAPENA YOLANDACORTEZ YolandaRodriguez ZOROLA-GRACIANO, LUCI ZULEMAC ## ------## ExcludedDriverName 10 n missing distinct ## 250 13927 237 ## lowest : **AdditionalExclusi AdanFierrosDenova AdditionalExclusion ADDITIONALEXCLUSION AGUILAR, JOS ## highest: YAHAIRACOLMENERO YolandTorresAguila ZAPATA,GUADALUPEGAR ZAPATA,SANJUANAAVIL ZAVALA,ROSA ## -----## ExcludedDriverName_11 ## n missing distinct ## 54 14123 49 ## ## lowest : AdameE.Ardner AdamsStephen AmaliaTrevinoMckee AngeloLuisMercado AnselmoBriagas ## highest: VirginiaNavarroMor WensesladaFloresJi XavierPerez YiWang YvetteMarie

```
## ExcludedDriverName 12
##
     n missing distinct
##
            14128
                      44
       49
## lowest : AmandaMendezHenry AndreaJoyBedford AntonioEsequielVas BeasleyRoger
                                                                          BERNALCESAREDUA
## highest: SeanOGravP-Owner
                          SylviaRuiz VirginiaGarza WrightKennethRayJ ZacharyArnoldoG
## -----
## ExcludedDriverName 13
##
       n missing distinct
##
            14131
##
## lowest : AlbertDelarosa
                          ArnoldoGarza
                                          BlancaAliciaRodela CantuJose
                                                                          CarlosChaves
                          SharrenaNicoleCash TarnohTwaylee TomasGilbertoMoral Vidal,SabrinaSt
## highest: SeverianoGuevara
## ExcludedDriverName_14
##
       n missing distinct
##
       39
          14138
##
## lowest : AlfredoHernandez-ca AlmaDeliaEsquivel
                                            AnitaFloresPerez
                                                            BeatriceDiazPerez BlaireAEstr
## highest: Scott, Wayne-PrevO SylviaTheodoraNara VernealMarieAdams WendyLeeBillegas
                                                                              YracemaSali
## -----
## ExcludedDriverName 15
        n missing distinct
##
       34
##
            14143
                      30
## lowest : AmadoPerez
                          AustinAcevesLimon BobbieJoyceAdams
                                                          CarolynLucilleCald CoryPineock-Pre
## highest: SadieHankinsBullio SamuelRiojas
                                                                           TravisWadeCorne
                                          SergioTDelacruz
                                                          TommyLeal
## ExcludedDriverName_16
##
       n missing distinct
##
       32
            14145
                       29
##
## lowest : AgustinEduardoLimo AsmatAraDurrani BonnieJeanCorneliu BrookeNicolePerez CiprianoPenaCar
## highest: RoseldaCastilloJim RoseMarieMartinez TimmyLeal VeronicaNunezCast VirginiaRocha
## ExcludedDriverName 17
##
       n missing distinct
##
       31
            14146
                      29
##
                                                                          AugustineDMarti
## lowest : AmaliaTrevinoMckee AnabelLucio
                                          AnnetteSplattYance AnthonyMoore
## highest: RosieVidalesEspino RualJuanLimon
                                         SamuelGandara-Son SoniaGarciaLedezma VeronicaTaffola
## -----
## ExcludedDriverName_18
        n missing distinct
##
                      26
       28
            14149
## lowest : AlbertSalazar
                         CarolMarieSimmons DanielJacobAlkire DonaldJackJones
                                                                       EmeteriaCerdaLeal
## highest: PascualLopez
                         RaulSaucedaJr REBECCACANTUDOBUK SandraLimon
                                                                       ZeferinoRodriguez
## ExcludedDriverName_19
##
       n missing distinct
##
       26
            14151
                      24
```

##

```
## lowest : AdamChristopherAhl AndresMartinezNola AntonioMejiaTorres AracelyJuarez
                                                              BrendaSRivera
## highest: MelissaHunter MonicaEvetteSegovi ReynolBernal RosaAdrianaDeleon VeronicaTaffola
## -----
## ExcludedDriverName_20
      n missing distinct
##
      25
          14152
## lowest : AneySolisChavez
                     AnnJonesMeek ArkealiesBDuncan-P BeverlyAnnHeileman BrendaSRivera
## highest: PoncianoSanchezSan RahacelSueVega SethWayneCrider SimonaOlguinPadill SylviaGonzalesA
## GaragedZIP_1
##
                                    Gmd
                                           .05
    n missing distinct
                       {\tt Info}
                              Mean
                                                  .10
         0 167
                       0.983
                             78107
##
    14177
                                    278.3
                                          77642
                                                 78040
                 .75
##
    . 25
           .50
                       .90
                              .95
##
    78041
          78046
                78119
                       78503
                             78801
##
## lowest : 75009 75023 75028 75034 75035, highest: 78934 79601 79603 79605 79713
## -----
## MaritalStatus_1
  n missing distinct
##
    14177
            Ω
##
## Value
          M
## Frequency 11255 2922
## Proportion 0.794 0.206
## -----
## MaritalStatus_2
    n missing distinct
     5080 9097
##
##
          М
## Value
## Frequency 4588
               492
## Proportion 0.903 0.097
## MaritalStatus_3
##
     n missing distinct
##
     754 13423 2
##
## Value
           M
               S
## Frequency
         583 171
## Proportion 0.773 0.227
## -----
## MaritalStatus 4
##
  n missing distinct
##
     135 14042
##
## Value
           M
                S
                25
## Frequency 110
## Proportion 0.815 0.185
## -----
## MaritalStatus_5
##
      n missing distinct
##
      18 14159
```

##

```
## Proportion 0.833 0.167
## ------
## Occupation_1
## n missing distinct
##
    8326 5851 2466
##
Abogado
                                              YolisTacoPlac
## Occupation_2
## n missing distinct
##
    2605 11572 881
##
## lowest : A/CTech AC/TECH ACCAUNTING Accountant ## highest: WindowInstalle WIRELINEOPER WLEDER Worker
                                             ACCOUNTANT
                                               XRAYTECH
## Occupation_3
## n missing distinct
##
     295 13882 148
##
## lowest : ACCT ACCTSPAYABLE ACTech ASSMANAGER
                                              ASST.PRINCIPAL
## highest: WAREHOUSECLERK WELDER WELLSMACHINE WELTA
                                               WORKSTUDENT
## -----
## Occupation_4
##
 n missing distinct
##
     41 14136 30
##
                                CONSTRUCTION COOK
## lowest : Aircraft Clerk CNA
## highest: TrukDriver UNEMPLOYED WAITRESS Welder WELLS
## Occupation_5
## n missing distinct
      6 14171 5
##
##
## lowest : H.W. Self SELFEMPLOYED STUDENT TEACHER ## highest: H.W. Self SELFEMPLOYED STUDENT TEACHER
##
       H.W. Self SELFEMPLOYED STUDENT TEACHER
y 2 1 1 1 1
## Value
## Frequency
## Proportion 0.333 0.167 0.167 0.167 0.167
## -----
## Relation_1
## n missing distinct value
   14177 0 1
##
                     Self
##
## Value Self
## Frequency 14177
## Proportion 1
## -----
## Relation_2
## n missing distinct
## 5040 9137 226
```

```
##
## Relation 3
     n missing distinct
      747 13430 135
##
## lowest : AMANDA aunt AUNT BIL boss , highest: UNCEL uncle UNCLE wife WIFE
## Relation_4
    n missing distinct
      134 14043
##
##
## lowest : AUNT boyfriend BR/S brother Brother
## highest: SONINLAW Spouse SPOUSE wife
                                        WIFE
## Relation 5
##
      n missing distinct
##
      18 14159
## lowest : cousin daghter DAINLAW daughter DAUGHTER
## highest: INLAW
               MOTHER SON spouse Wife
## cousin (1, 0.056), daghter (1, 0.056), DAINLAW (1, 0.056), daughter (1, 0.056),
## DAUGHTER (1, 0.056), DAUGTHER (1, 0.056), FATHER (1, 0.056), FRIEND (1, 0.056),
## Friends (1, 0.056), inlaw (1, 0.056), INLAW (2, 0.111), MOTHER (2, 0.111), SON
## (2, 0.111), spouse (1, 0.056), Wife (1, 0.056)
## Rental_1
## n missing distinct Info Mean
                         0.069 0.1083 0.2149
##
    14177
         0 5
## lowest : 0 1 20 25 35, highest: 0 1 20 25 35
         0 1 20 25
                              35
## Value
## Frequency 13841 285
                      7 43
## Proportion 0.976 0.020 0.000 0.003 0.000
## Sex_1
## n missing distinct
           0
## 14177
## Value
            F
## Frequency 5783 8394
## Proportion 0.408 0.592
## -----
## Sex 2
    n missing distinct
     5080 9097
##
##
## Value
            F
## Frequency 2533 2547
## Proportion 0.499 0.501
```

```
## Sex 3
    n missing distinct
##
    754 13423
##
## Value
        F
## Frequency 362 392
## Proportion 0.48 0.52
## -----
## Sex_4
## n missing distinct
##
    135 14042
##
## Value
         F
              Μ
## Frequency 70 65
## Proportion 0.519 0.481
## Sex 5
##
    n missing distinct
##
     18 14159
##
## Value
         F
## Frequency 10
## Proportion 0.556 0.444
## -----
## Surcharge1Unit_1
 n missing distinct
##
   13280 897
##
## Value
       N
              Y
## Frequency 13258 22
## Proportion 0.998 0.002
## -----
## Surcharge2Unit_1
  n missing distinct
##
   13278 899
##
## Value
        N
              Y
## Frequency 13239
## Proportion 0.997 0.003
## Surcharge3Unit_1
## n missing distinct
##
  13280 897
##
## Value
        N
## Frequency 9131 4149
## Proportion 0.688 0.312
## -----
## Towing_1
##
   n missing distinct Info Mean
                               {\tt Gmd}
##
                   0.062 0.2401
   14177 0 4
                              0.478
##
     0 1 50
                   70
## Value
```

```
## Frequency 13876 254 7 40
## Proportion 0.979 0.018 0.000 0.003
## -----
## Units
   n missing distinct Info Mean
##
   14177 0 5 0.47
                           1.24 0.4199
## lowest : 0 1 2 3 4, highest: 0 1 2 3 4
##
          0
                   2
## Value
               1
## Frequency
         57 11449 2035 490 146
## Proportion 0.004 0.808 0.144 0.035 0.010
## ------
## VehicleInspected_1
      n missing distinct Info
                                Mean
                           Sum
##
        0 2
                      0.4
                           2244
                               0.1583
##
## ViolPoints1Driver_1
  n missing distinct Info Mean
##
   14177
         0 5 0.219 0.2047 0.382
## lowest : 0 1 2 3 5, highest: 0 1 2 3 5
## Value
           0 1 2 3
## Frequency 13057 249 8 839
## Proportion 0.921 0.018 0.001 0.059 0.002
## ViolPoints1Driver_2
     n missing distinct Info Mean
77 0 4 0.09 0.09085
                                Gmd
##
   14177
                     0.09 0.09085 0.1762
##
        0
## Value
              1 3
## Frequency 13737 17 422
                       1
## Proportion 0.969 0.001 0.030 0.000
## -----
## ViolPoints1Driver 3
##
      n missing distinct Info Mean
        0 2 0.009 0.009522 0.01899
##
##
## Value
## Frequency 14132
## Proportion 0.997 0.003
## -----
## ViolPoints1Driver_4
  n missing distinct Info Mean Gmd
          0 2 0.003 0.002539 0.005075
##
   14177
##
## Value
               3
## Frequency 14165
              12
## Proportion 0.999 0.001
## -----
## ViolPoints1Driver_5
  n missing distinct Info Mean Gmd
```

```
14177 0 2 0 0.0002116 0.0004232
##
## Value
              3
## Frequency 14176
## Proportion 1 0
## -----
## ViolPoints2Driver_1
  n missing distinct Info Mean Gmd
##
   14177 0 5 0.004 0.002751 0.005497
##
## lowest : 0 1 2 3 5, highest: 0 1 2 3 5
       0 1 2 3 5
## Value
## Frequency 14159
              8
## Proportion 0.999 0.001 0.000 0.001 0.000
## -----
## ViolPoints2Driver_2
  n missing distinct Info Mean Gmd 14177 0 3 0.001 0.0007054 0.00141
##
##
## Value
         0 1
                  3
## Frequency 14171 4
## Proportion 1 0 0
## ------
## ViolPoints2Driver_3
   n missing distinct Info Mean Gmd 14177 0 2 0 0.0002116 0.0004232
##
## Value
## Frequency 14176
## Proportion 1 0
## -----
## ViolPoints2Driver_4
 n missing distinct Info Mean Gmd 14177 0 1 0 0 0
##
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints2Driver 5
## n missing distinct Info Mean Gmd ## 14177 0 1 0 0 0
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints3Driver_1
  n missing distinct Info Mean Gmd 14177 0 3 0 0.0002821 0.0005643
##
##
## Value
       0
## Frequency 14175 1
```

```
## Proportion 1 0 0
## -----
## ViolPoints3Driver_2
 n missing distinct Info Mean Gmd 14177 0 1 0 0 0
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints3Driver_3
## n missing distinct Info Mean Gmd ## 14177 0 1 0 0 0
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints3Driver_4
## n missing distinct Info Mean Gmd ## 14177 0 1 0 0 0
##
## Value 0
## Frequency 14177
## Proportion 1
## -----
## ViolPoints3Driver_5
## n missing distinct Info Mean Gmd ## 14177 0 1 0 0 0
##
## Value
## Frequency 14177
## Proportion 1
## ViolPoints4Driver_1
  n missing distinct Info Mean Gmd
   14177 0 1
                  0 0
##
##
## Value 0
## Frequency 14177
## Proportion 1
## -----
## ViolPoints4Driver 2
## n missing distinct Info Mean
   14177 0 1 0
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints4Driver_3
## n missing distinct Info Mean
   14177 0 1 0
                        0
##
##
```

```
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints4Driver_4
## n missing distinct Info Mean Gmd
   14177 0 1 0 0
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints4Driver_5
## n missing distinct Info Mean Gmd ## 14177 0 1 0 0 0
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints5Driver_1
## n missing distinct Info Mean
   14177 0 1
                 0
                       0
##
                            0
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints5Driver_2
## n missing distinct Info Mean Gmd ## 14177 0 1 0 0 0
##
## Value
## Frequency 14177
## Proportion 1
## ------
## ViolPoints5Driver 3
##
 n missing distinct Info Mean
                            Gmd
   14177 0 1
                  0 0
##
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints5Driver_4
 n missing distinct Info Mean 14177 0 1 0 0
##
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints5Driver_5
 n missing distinct Info Mean Gmd
```

```
14177 0 1 0 0 0
##
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints6Driver 1
 n missing distinct Info Mean
                          Gmd
   14177 0 1 0 0
##
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints6Driver_2
## n missing distinct Info Mean Gmd ## 14177 0 1 0 0 0
##
## Value
## Frequency 14177
## Proportion 1
## ------
## ViolPoints6Driver_3
 n missing distinct Info Mean Gmd
   14177 0 1 0 0
##
                           0
## Value
## Frequency 14177
## Proportion 1
## ------
## ViolPoints6Driver_4
 n missing distinct Info Mean
                           Gmd
##
   14177 0 1 0
                      0
                           0
##
## Value
## Frequency 14177
## Proportion 1
## ------
## ViolPoints6Driver 5
##
    n missing distinct Info Mean
                          Gmd
   14177 0 1 0
                     0
##
## Value
## Frequency 14177
## Proportion 1
## ------
## ViolPoints7Driver_1
 n missing distinct Info Mean
14177 0 1 0 0
                          Gmd
##
                            0
##
## Value
## Frequency 14177
## Proportion 1
## -----
```

```
## ViolPoints7Driver 2
## n missing distinct Info Mean Gmd
   14177 0 1
                   0
                         0
                               0
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints7Driver_3
 n missing distinct Info Mean Gmd
   14177 0 1 0 0
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints7Driver_4
## n missing distinct Info Mean ## 14177 0 1 0 0
                                0
##
## Value
## Frequency 14177
## Proportion 1
## ------
## ViolPoints7Driver_5
## n missing distinct Info Mean ## 14177 0 1 0 0
                              Gmd
                                0
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints8Driver_1
## n missing distinct Info Mean Gmd ## 14177 0 1 0 0 0
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints8Driver 2
## n missing distinct Info Mean Gmd ## 14177 0 1 0 0 0
##
## Value
## Frequency 14177
## Proportion 1
## -----
## ViolPoints8Driver_3
## n missing distinct Info Mean ## 14177 0 1 0 0
                                {\tt Gmd}
##
## Value 0
## Frequency 14177
```

```
## Proportion 1
## -----
## ViolPoints8Driver 4
 n missing distinct Info Mean Gmd 14177 0 1 0 0 0
                       0
##
## Value
## Frequency 14177
## Proportion 1
## ViolPoints8Driver_5
  n missing distinct Info Mean Gmd 14177 0 1 0 0 0
##
## Value
## Frequency 14177
## Proportion 1
## ------
## Year_1
  n missing distinct Info Mean Gmd .05
14177 0 52 0.996 1996 11.99 1989
  n missing distinct
                                                 .10
                                                 1992
##
   .25 .50 .75 .90 .95
1996 2000 2003 2005 2007
   .25
                              .95
##
## lowest : -3 0 199 988 1957, highest: 2007 2008 2009 2010 2011
## Value
        -5 0 200 990 1955 1965 1970 1975 1980 1985 1990
           1 19
## Frequency
                   1
                        1
                             1 3
                                     21
                                         31 117 333 1192
## Proportion 0.000 0.001 0.000 0.000 0.000 0.000 0.001 0.002 0.008 0.023 0.084
##
         1995 2000 2005 2010
## Frequency 2997 5837 3260 363
## Proportion 0.211 0.412 0.230 0.026
## For the frequency table, variable is rounded to the nearest 5
## n missing distinct
##
    14101 76 134
##
## lowest : Acura
               ACURA
                       AMG AUDI
## highest: VOLKSWAGEN Volvo VOLVO VW
                                      Wrangler
## -----
## Model_1
## n missing distinct
##
   14039 138 1448
              1500
                               1g1nd52t3x612814 2.3CL
## lowest : 150
                                                        20
## highest: YUKONXL1500SLE YUKONXLDENALI Z3 ZEPHYR
## -----
## Zip
     n missing distinct Info Mean Gmd .05 .10
4177 0 139 0.983 78107 278 77642 78040
   14177 0 139
##
   .25 .50 .75 .90 .95
##
```

```
78041 78045 78119 78503
##
                               78801
##
## lowest : 75009 75023 75028 75034 75035, highest: 78852 78934 79601 79603 79605
## -----
## Total_Distance_To_Work
   n missing distinct Info Mean
                                                    .10
                                      Gmd .05
    14177 0 85 0.913
                               7.353 6.172
                  .75
                               .95
                        .90
##
     . 25
            .50
##
      5
            5
                  10
                          12
                                 20
##
## lowest : 1 2 3 4 5, highest: 200 260 435 480 500
## NoLossSigned
  n missing distinct Info Sum Mean Gmd
14177 0 2 0.132 653 0.04606 0.08788
##
##
## -----
  n missing distinct
##
    14177 0
##
## lowest : A AP DP FC P , highest: P
                                 REN RET VD XFR
##
        A AP DP
                         FC
## Value
                              P REN
                                      RET
                                               XFR
                        4 1886 675
                                      6
                                           2
## Frequency 221 11 11130
## Proportion 0.016 0.001 0.785 0.000 0.133 0.048 0.000 0.000 0.017
## CancellationType
     n missing distinct
     320 13857
##
##
          INS
## Value
               NP
## Frequency 3 317
## Proportion 0.009 0.991
## -----
```

summary(df) #checking basic facts

Sr No

##

```
## Length:14177
                   0:13399 Min. :0.00000 Min. : 0.0
## Class:character 1: 778
                              1st Qu.:0.00000
                                            1st Qu.: 40.0
## Mode :character
                              Median: 0.00000 Median: 71.0
                              Mean :0.07406 Mean : 191.2
##
##
                              3rd Qu.:0.00000 3rd Qu.: 239.0
##
                              Max. :5.00000 Max. :2869.0
##
##
   Billing_Term
                Renewed
                                    DOB1
## Min. :1.000 Min. :0.0000 Min. :1931-03-09 00:00:00
  1st Qu.:1.000 1st Qu.:0.0000
                               1st Qu.:1961-08-08 00:00:00
## Median :3.000 Median :0.0000
                               Median :1971-02-24 00:00:00
## Mean :3.527 Mean :0.4916
                               Mean :1969-09-13 16:54:31
## 3rd Qu.:6.000 3rd Qu.:1.0000 3rd Qu.:1979-05-21 00:00:00
## Max. :6.000 Max. :1.0000 Max. :1993-05-28 00:00:00
##
```

ClaimStatus ClaimFrequency

Premium

```
DOB2
                                         DOB3
                                                                       DOB4
##
   Min.
##
           :1931-01-30 00:00:00
                                           :1931-12-09 00:00:00
                                                                   Length: 14177
                                   Min.
    1st Qu.:1962-08-05 00:00:00
                                   1st Qu.:1961-09-24 00:00:00
                                                                   Class : character
    Median :1971-11-30 00:00:00
                                   Median :1974-10-06 00:00:00
                                                                   Mode :character
##
##
    Mean
           :1970-06-01 21:54:43
                                   Mean
                                           :1971-12-28 16:28:30
##
    3rd Qu.:1979-08-26 18:00:00
                                   3rd Qu.:1983-10-09 00:00:00
    Max.
           :1993-03-07 00:00:00
                                   Max.
                                           :1994-04-06 00:00:00
##
    NA's
           :8625
                                   NA's
                                           :13268
##
                                                           AgeUSdriving 2
##
        D<sub>0</sub>B<sub>5</sub>
                        Number of Driver AgeUSdriving 1
                        Min.
                               :1.000
                                          Min.
                                                 :17.00
                                                           Min.
                                                                 : 0.00
##
    Length: 14177
    Class : character
                        1st Qu.:1.000
                                          1st Qu.:28.00
                                                           1st Qu.: 0.00
                        Median :1.000
                                          Median :36.00
                                                           Median: 0.00
##
    Mode :character
##
                        Mean
                               :1.472
                                          Mean
                                                 :37.97
                                                           Mean
                                                                  :13.48
##
                        3rd Qu.:2.000
                                          3rd Qu.:46.00
                                                           3rd Qu.:30.00
##
                        Max.
                               :5.000
                                          Max.
                                                 :79.00
                                                           Max.
                                                                  :83.00
##
##
    AgeUSdriving_3
                      AgeUSdriving_4
                                         AgeUSdriving_5
                                                               Amendment
                                         Min. : 0.00000
##
    Min.
         : 0.000
                      Min.
                            : 0.0000
                                                             Min.
                                                                   : 0.00000
    1st Qu.: 0.000
                      1st Qu.: 0.0000
                                         1st Qu.: 0.00000
                                                             1st Qu.: 0.00000
##
                                                             Median: 0.00000
    Median : 0.000
                      Median : 0.0000
                                         Median: 0.00000
##
##
    Mean
          : 1.961
                      Mean
                             : 0.3384
                                         Mean
                                                : 0.05149
                                                             Mean
                                                                    : 0.06391
##
    3rd Qu.: 0.000
                      3rd Qu.: 0.0000
                                         3rd Qu.: 0.00000
                                                             3rd Qu.: 0.00000
           :89.000
                             :89.0000
                                                                    :10.00000
##
    Max.
                      Max.
                                         Max.
                                                :62.00000
                                                             Max.
##
    CoverageLiability
                                                                CoveragePIP CDW
##
                         CoverageMP
                                            CoveragePD 1
    Length: 14177
                        Length: 14177
                                            Length: 14177
                                                                Length: 14177
##
    Class :character
                        Class : character
                                            Class : character
                                                                Class : character
    Mode :character
                        Mode :character
                                            Mode : character
                                                                Mode : character
##
##
##
##
##
##
    CoverageUMBI
                        CoverageUMPD
                                            DistanceToWork_1
                                                               DistanceToWork_2
    Length: 14177
                        Length: 14177
                                            Min. : 0.000
                                                               Min.
                                                                      : 0.000
##
                                                               1st Qu.:
##
    Class : character
                        Class : character
                                            1st Qu.: 3.000
                                                                         0.000
##
    Mode :character
                        Mode : character
                                            Median : 5.000
                                                               Median : 0.000
##
                                            Mean
                                                  : 5.442
                                                               Mean
                                                                      : 1.637
##
                                            3rd Qu.: 5.000
                                                               3rd Qu.: 1.000
##
                                            Max.
                                                   :500.000
                                                               Max.
                                                                      :425.000
##
    DistanceToWork 3
                        DistanceToWork 4
                                            DistanceToWork 5
                                                                DriverAssigned 1
##
    Min.
          : 0.0000
                        Min.
                               : 0.00000
                                            Min.
                                                   :0.000000
                                                                Min.
                                                                       :1.000
    1st Qu.: 0.0000
                        1st Qu.: 0.00000
                                            1st Qu.:0.000000
                                                                1st Qu.:1.000
##
##
    Median : 0.0000
                        Median : 0.00000
                                            Median :0.000000
                                                                Median :1.000
          : 0.2366
                               : 0.03358
                                                   :0.004303
    Mean
                        Mean
                                            Mean
                                                                Mean
                                                                       :1.141
    3rd Qu.: 0.0000
                        3rd Qu.: 0.00000
##
                                            3rd Qu.:0.000000
                                                                3rd Qu.:1.000
           :176.0000
                               :20.00000
                                            Max.
                                                   :5.000000
##
    Max.
                        Max.
                                                                Max.
                                                                       :5.000
##
##
      Engine_1
                        ExcludedDriverName_01 ExcludedDriverName_02
    Length: 14177
##
                        Length: 14177
                                               Length: 14177
##
    Class : character
                        Class : character
                                               Class : character
##
    Mode :character
                        Mode : character
                                               Mode :character
##
```

##

```
##
##
##
   ExcludedDriverName 03 ExcludedDriverName 04 ExcludedDriverName 05
   Length: 14177
                          Length: 14177
                                                 Length: 14177
##
##
   Class : character
                          Class : character
                                                 Class : character
  Mode :character
                          Mode :character
                                                Mode :character
##
##
##
##
##
   ExcludedDriverName_06 ExcludedDriverName_07 ExcludedDriverName_08
   Length: 14177
                          Length: 14177
                                                 Length: 14177
##
   Class : character
##
                          Class : character
                                                 Class : character
##
  Mode :character
                          Mode :character
                                                 Mode :character
##
##
##
##
  ExcludedDriverName_09 ExcludedDriverName_10 ExcludedDriverName_11
##
   Length: 14177
                          Length: 14177
                                                 Length: 14177
##
  Class : character
                          Class : character
                                                 Class : character
  Mode :character
                          Mode :character
                                                 Mode :character
##
##
##
##
##
   ExcludedDriverName_12 ExcludedDriverName_13 ExcludedDriverName_14
   Length: 14177
                          Length: 14177
                                                 Length: 14177
##
##
  Class : character
                          Class : character
                                                 Class : character
  Mode :character
                          Mode :character
                                                 Mode :character
##
##
##
##
##
   ExcludedDriverName_15 ExcludedDriverName_16 ExcludedDriverName_17
  Length: 14177
                          Length: 14177
                                                 Length: 14177
##
  Class : character
                          Class :character
                                                 Class :character
##
  Mode :character
                          Mode :character
                                                Mode :character
##
##
##
##
  ExcludedDriverName_18 ExcludedDriverName_19 ExcludedDriverName_20
##
  Length: 14177
##
                          Length: 14177
                                                 Length: 14177
   Class : character
                          Class :character
                                                 Class : character
  Mode :character
                          Mode :character
                                                 Mode :character
##
##
##
##
##
##
                    MaritalStatus_1
                                       MaritalStatus_2
                                                           MaritalStatus_3
    GaragedZIP_1
                    Length: 14177
## Min.
           :75009
                                       Length: 14177
                                                           Length: 14177
## 1st Qu.:78041
                    Class : character
                                       Class : character
                                                           Class : character
## Median :78046
                    Mode :character
                                       Mode :character
                                                           Mode : character
```

```
Mean
           :78107
##
    3rd Qu.:78119
##
    Max.
           :79713
##
##
    MaritalStatus 4
                        MaritalStatus 5
                                            Occupation_1
                                                                Occupation 2
   Length: 14177
                        Length: 14177
                                            Length: 14177
                                                                Length: 14177
##
    Class : character
                        Class : character
                                            Class : character
                                                                Class : character
    Mode :character
                        Mode : character
                                            Mode : character
                                                                Mode : character
##
##
##
##
##
    Occupation_3
                        Occupation_4
                                            Occupation_5
                                                                 Relation_1
##
    Length: 14177
                        Length: 14177
                                            Length: 14177
                                                                Length: 14177
##
##
    Class :character
                        Class :character
                                            Class : character
                                                                Class : character
##
    Mode :character
                        Mode :character
                                            Mode :character
                                                                Mode :character
##
##
##
##
##
     Relation_2
                         Relation_3
                                             Relation_4
                                                                 Relation_5
    Length: 14177
                        Length: 14177
                                            Length: 14177
                                                                Length: 14177
##
    Class :character
                        Class :character
                                            Class : character
                                                                Class : character
##
    Mode :character
                        Mode :character
                                            Mode :character
                                                                Mode : character
##
##
##
##
                                              Sex_2
##
       Rental_1
                          Sex_1
                                                                  Sex_3
                       Length: 14177
                                           Length: 14177
##
    Min.
           : 0.0000
                                                               Length: 14177
    1st Qu.: 0.0000
##
                       Class : character
                                           Class : character
                                                               Class : character
##
    Median : 0.0000
                       Mode :character
                                           Mode :character
                                                               Mode : character
##
    Mean
           : 0.1083
    3rd Qu.: 0.0000
##
##
    Max.
           :35.0000
##
##
       Sex 4
                           Sex 5
                                            Surcharge1Unit 1
                                                                Surcharge2Unit 1
##
    Length: 14177
                        Length: 14177
                                            Length: 14177
                                                                Length: 14177
    Class : character
                        Class : character
                                            Class : character
                                                                Class : character
    Mode :character
                                            Mode : character
                                                                Mode : character
##
                        Mode :character
##
##
##
##
    Surcharge3Unit_1
                           Towing_1
                                               Units
                                                           VehicleInspected_1
##
                               : 0.0000
##
    Length: 14177
                                                  :0.00
                                                           Min.
                                                                  :0.0000
                        Min.
                                           Min.
                        1st Qu.: 0.0000
                                           1st Qu.:1.00
##
    Class : character
                                                           1st Qu.:0.0000
##
    Mode :character
                        Median : 0.0000
                                           Median:1.00
                                                           Median :0.0000
##
                        Mean
                              : 0.2401
                                           Mean
                                                  :1.24
                                                           Mean
                                                                  :0.1583
##
                        3rd Qu.: 0.0000
                                           3rd Qu.:1.00
                                                           3rd Qu.:0.0000
##
                        Max.
                               :70.0000
                                                  :4.00
                                                                  :1.0000
                                           Max.
                                                           Max.
##
   ViolPoints1Driver 1 ViolPoints1Driver 2 ViolPoints1Driver 3
## Min. :0.0000
                         Min.
                                :0.00000
                                              Min.
                                                      :0.000000
```

```
## 1st Qu.:0.0000
                     1st Qu.:0.00000
                                     1st Qu.:0.000000
## Median :0.0000
                     Median :0.00000
                                     Median :0.000000
                     Mean :0.09085
                                    Mean :0.009522
## Mean :0.2047
## 3rd Qu.:0.0000
                     3rd Qu.:0.00000
                                       3rd Qu.:0.000000
                     Max. :5.00000
## Max. :5.0000
                                      Max. :3.000000
##
## ViolPoints1Driver 4 ViolPoints1Driver 5 ViolPoints2Driver 1
## Min. :0.000000 Min. :0.000000 Min. :0.000000
                     1st Qu.:0.0000000 1st Qu.:0.000000
## 1st Qu.:0.000000
                     Median :0.0000000 Median :0.000000
## Median :0.000000
## Mean :0.002539
                     Mean :0.0002116 Mean :0.002751
## 3rd Qu.:0.000000
                     3rd Qu.:0.0000000
                                      3rd Qu.:0.000000
## Max. :3.000000
                     Max. :3.0000000
                                      Max. :5.000000
##
## ViolPoints2Driver_2 ViolPoints2Driver_3 ViolPoints2Driver_4
## Min. :0.0000000 Min. :0.0000000 Min. :0
## 1st Qu.:0.0000000
                     1st Qu.:0.0000000 1st Qu.:0
## Median :0.0000000 Median :0.0000000 Median :0
## Mean :0.0007054 Mean :0.0002116 Mean :0
## 3rd Qu.:0.0000000 3rd Qu.:0.0000000 3rd Qu.:0
## Max. :3.0000000 Max. :3.0000000
                                      Max. :0
##
## ViolPoints2Driver_5 ViolPoints3Driver_1 ViolPoints3Driver_2
## Min. :0
                   Min. :0.0000000 Min. :0
## 1st Qu.:0
                    1st Qu.:0.0000000
                                     1st Qu.:0
## Median :0
                   Median :0.0000000 Median :0
                     Mean :0.0002821 Mean :0
## Mean :0
   3rd Qu.:0
                     3rd Qu.:0.0000000
                                       3rd Qu.:0
## Max. :0
                     Max. :3.0000000
                                      Max. :0
## ViolPoints3Driver_3 ViolPoints3Driver_4 ViolPoints3Driver_5
## Min. :0
                    Min. :0
                                      Min. :0
## 1st Qu.:0
                     1st Qu.:0
                                      1st Qu.:0
                                     Median :0
## Median :0
                     Median:0
                     Mean :0
                                     Mean :0
## Mean :0
## 3rd Qu.:0
                     3rd Qu.:0
                                      3rd Qu.:0
                     Max. :0
## Max. :0
                                      Max. :0
##
  ViolPoints4Driver_1 ViolPoints4Driver_2 ViolPoints4Driver_3
## Min. :0
                   Min. :0
                                     Min. :0
  1st Qu.:0
                     1st Qu.:0
                                      1st Qu.:0
                                     Median :0
## Median :0
                    Median :0
## Mean :0
                     Mean :0
                                      Mean :0
## 3rd Qu.:0
                     3rd Qu.:0
                                      3rd Qu.:0
## Max. :0
                     Max. :0
                                      Max. :0
##
## ViolPoints4Driver_4 ViolPoints4Driver_5 ViolPoints5Driver_1
## Min. :0
                    Min. :0
                                     Min. :0
## 1st Qu.:0
                     1st Qu.:0
                                       1st Qu.:0
## Median :0
                     Median :0
                                      Median :0
## Mean :0
                     Mean :0
                                      Mean :0
                     3rd Qu.:0
                                      3rd Qu.:0
## 3rd Qu.:0
## Max. :0
                     Max. :0
                                      Max. :0
##
```

```
## ViolPoints5Driver_2 ViolPoints5Driver_3 ViolPoints5Driver_4
## Min. :0
                     Min. :0
                                       Min. :0
## 1st Qu.:0
                     1st Qu.:0
                                       1st Qu.:0
## Median :0
                     Median:0
                                      Median :0
## Mean :0
                     Mean :0
                                       Mean :0
                                       3rd Qu.:0
## 3rd Qu.:0
                     3rd Qu.:0
## Max. :0
                     Max. :0
                                      Max. :0
##
## ViolPoints5Driver_5 ViolPoints6Driver_1 ViolPoints6Driver_2
## Min. :0
                     Min. :0
                                      Min. :0
## 1st Qu.:0
                     1st Qu.:0
                                       1st Qu.:0
## Median :0
                     Median :0
                                       Median:0
                                       Mean :0
## Mean :0
                     Mean :0
                     3rd Qu.:0
## 3rd Qu.:0
                                       3rd Qu.:0
## Max. :0
                     Max. :0
                                       Max. :0
##
## ViolPoints6Driver_3 ViolPoints6Driver_4 ViolPoints6Driver_5
## Min. :0
                  Min. :0
                                      Min. :0
## 1st Qu.:0
                     1st Qu.:0
                                       1st Qu.:0
## Median :0
                                       Median:0
                     Median :0
## Mean :0
                     Mean :0
                                       Mean :0
## 3rd Qu.:0
                     3rd Qu.:0
                                       3rd Qu.:0
## Max. :0
                     Max. :0
                                      Max. :0
## ViolPoints7Driver_1 ViolPoints7Driver_2 ViolPoints7Driver_3
## Min. :0
                    Min. :0
                                      Min. :0
## 1st Qu.:0
                     1st Qu.:0
                                       1st Qu.:0
## Median :0
                     Median:0
                                       Median:0
## Mean :0
                                       Mean :0
                     Mean :0
## 3rd Qu.:0
                                       3rd Qu.:0
                     3rd Qu.:0
## Max. :0
                     Max. :0
                                       Max. :0
##
## ViolPoints7Driver_4 ViolPoints7Driver_5 ViolPoints8Driver_1
## Min. :0
                    Min. :0
                                      Min. :0
## 1st Qu.:0
                     1st Qu.:0
                                       1st Qu.:0
## Median:0
                     Median:0
                                       Median:0
## Mean :0
                     Mean :0
                                       Mean :0
## 3rd Qu.:0
                     3rd Qu.:0
                                       3rd Qu.:0
## Max. :0
                     Max. :0
                                       Max. :0
##
## ViolPoints8Driver 2 ViolPoints8Driver 3 ViolPoints8Driver 4
## Min. :0
                     Min. :0
                                      Min. :0
## 1st Qu.:0
                     1st Qu.:0
                                       1st Qu.:0
## Median :0
                     Median :0
                                       Median:0
## Mean :0
                                       Mean :0
                     Mean :0
## 3rd Qu.:0
                                       3rd Qu.:0
                     3rd Qu.:0
## Max. :0
                     Max. :0
                                       Max. :0
##
## ViolPoints8Driver_5 Year_1
                                    Make_1
                                                      Model_1
## Min. :0
                     Min. : -3 Length: 14177
                                                    Length: 14177
## 1st Qu.:0
                     1st Qu.:1996 Class :character
                                                    Class :character
## Median :0
                     Median :2000
                                  Mode :character
                                                    Mode :character
## Mean :0
                     Mean :1996
## 3rd Qu.:0
                     3rd Qu.:2003
```

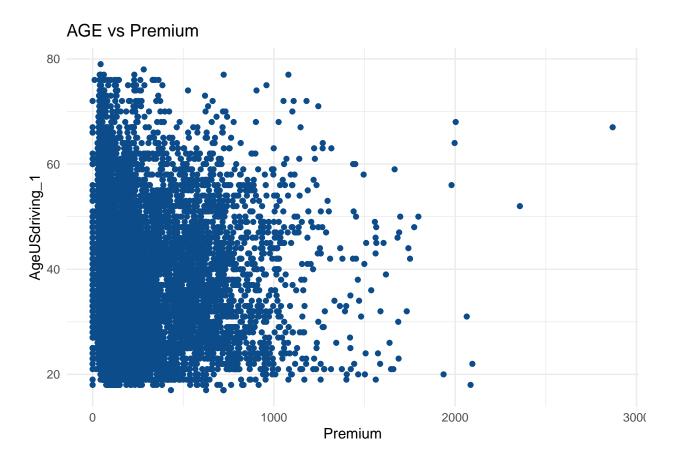
```
Max.
            :0
                          Max.
                                  :2011
##
##
##
         Zip
                     Total Distance To Work NoLossSigned
                                                                       Type
            :75009
                                1.000
                                                      :0.0000
                                                                  Length: 14177
##
    Min.
                                              Min.
##
    1st Qu.:78041
                     1st Qu.:
                                5.000
                                              1st Qu.:0.00000
                                                                  Class : character
    Median :78045
                     Median:
                                5.000
                                              Median :0.00000
                                                                  Mode
                                                                        :character
##
##
    Mean
            :78107
                     Mean
                             : 7.353
                                              Mean
                                                      :0.04606
##
    3rd Qu.:78119
                     3rd Qu.: 10.000
                                              3rd Qu.:0.00000
##
    Max.
            :79605
                     Max.
                             :500.000
                                              Max.
                                                      :1.00000
##
##
    CancellationType
    Length: 14177
##
##
    Class : character
##
    Mode : character
##
##
##
##
```

Before moving forward few points need to be considered for the sake of data correction * The missing variables need to be handled. * The missing categorical variables are replaced by the frequency of the occurrence of that respected variables. * The variables who missing percentage is very high are dropped, because the keeping of them would perform our model performance negatively and the thought of imputing those variables were not considered because it would gravely alter the gist of the actual data. * The target variable is in "num" and needs to be converted as a factor so that the classification model can be trained. * The categorical variables need to be encoded so that the models can recognize them correctly. * Outliers exists in the datasets and needs to be treated.

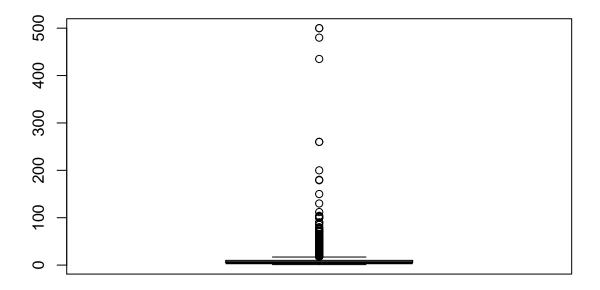
Data Visulization

- The 55% of people that made claim
- The average driving age of a person in USA is 22 years old.
- The 49% of people considered renewing their policy.
- 29 % of the data in missing.
- The age of the driver has nothing to do with the target variable claim status, they have very weak positive correlation.
- Most of the people tend to pay their Premium 6 times a year, after every 2 months.
- Male tend to have more claims than the women
- The violation points do not help much in filing the claim
- After performing Pearson correlation on to the datasets and by using the backward elimination techniques the unsignificant variables were removed and the dimensions of the data set was reduced to (14177,11).
- Violation point have no or negative impact on the ClaimStatus.
- If the distance to works increases, then the ClaimStatus decreases.
- DP is the most common Type of auto insurance

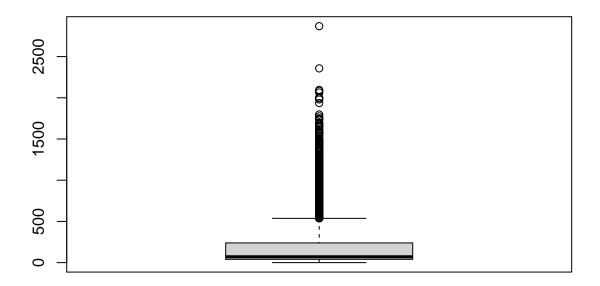
```
#plot the scatterplot to see relationship with Premium and AGEofdriving in US
ggplot(df) +
  aes(x = Premium, y = AgeUSdriving_1) +
  geom_point(colour = "#0c4c8a") +
  theme_minimal()+ggtitle("AGE vs Premium ")
```



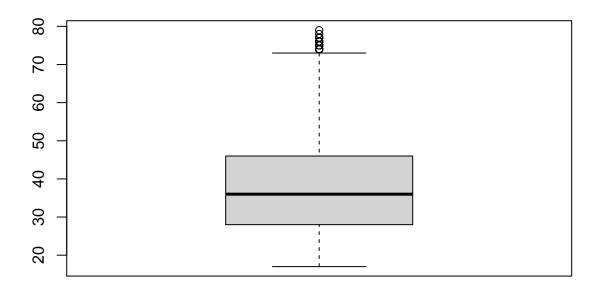
#plotting the boxplots to see the outliers and the distributions
boxplot(df\$Total_Distance_To_Work)



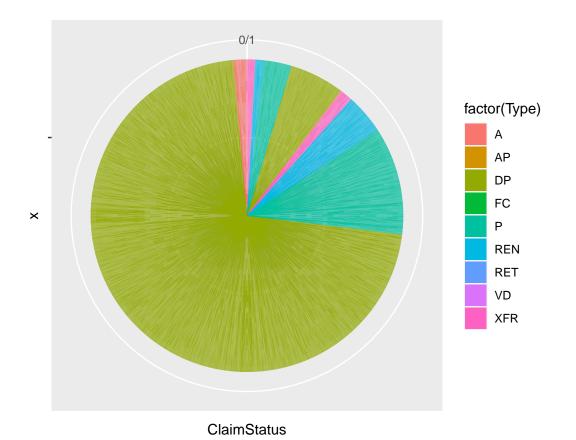
boxplot(df\$Premium,bins=20)



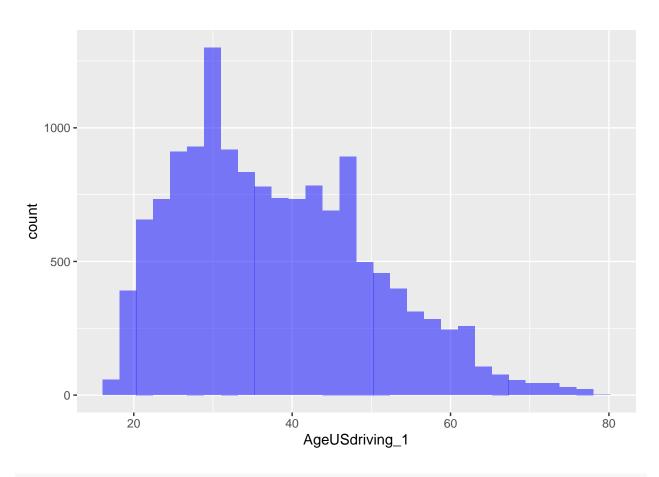
boxplot(df\$AgeUSdriving_1,bins=20)



#we plot the barplot of the ClaimStatus count and see the types, this would be a pie plot by keeping th ggplot(df, aes(x="", y=ClaimStatus, fill=factor(Type))) +geom_bar(stat="identity", width=1) +coord_polar

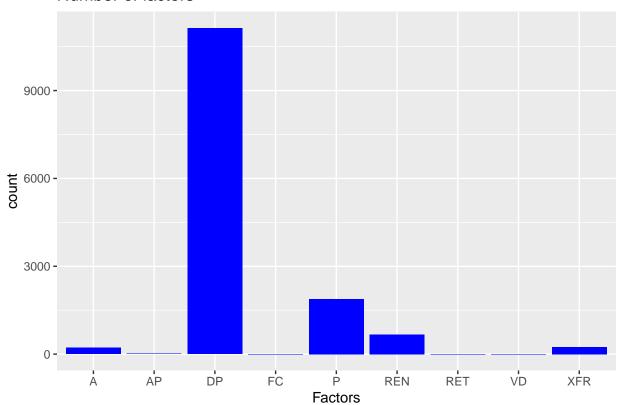


#check the histogram the dustribution of the age
ggplot(df,aes(AgeUSdriving_1)) + geom_histogram(fill='blue',bins=30,alpha=0.5)



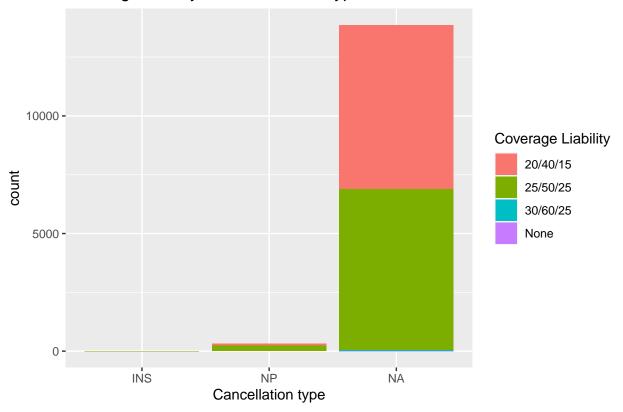
#next we plot the geom_bar to see the Type and their count
ggplot(data = df) +geom_bar(mapping = aes(x = factor(Type)),fill="blue")+xlab("Factors")+ggtitle("Number

Number of factors

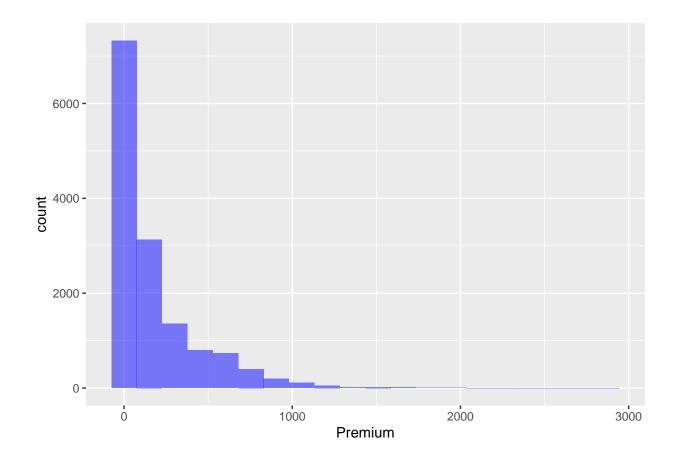


#we see the barplots to see the count of CancellationType by the CoverageLiability of a customer
ggplot(data = df) +geom_bar(mapping = aes(x = factor(CancellationType), fill=factor(CoverageLiability)))

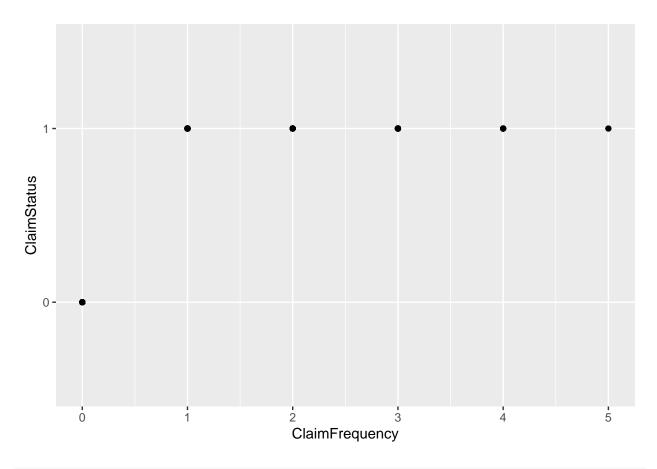
Coverage Liabilty vs Cancellation Type



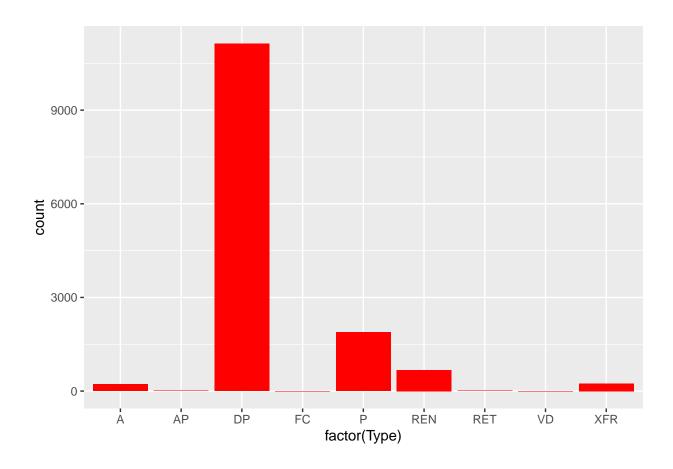
ggplot(df,aes(Premium)) + geom_histogram(fill='blue',bins=20,alpha=0.5)# Premium is not noramlized, we



ggplot(df,aes(x=ClaimFrequency,y=ClaimStatus))+geom_point()



ggplot(data = df) +geom_bar(mapping = aes(x = factor(Type)),fill="red")



Preprocessing

As stated earlier the data has a lot of missing values which needs to be treated so that our model can be trained on the data and then the conclusion can be drawn from the data. The categorical variables are replaced by the mode of that variable. The numerical variables are replaced by their mean. The algorithms like random forest needs the input data to be in the numerical formats, so the categorical variables are converted to their equivalent numerical aliases using the Label Encoding. The data is also normalized by using Min Max Scaler.

```
#this function is used to find the unique values and then compute the mode (the most occuring values in
getmode <- function(x) {
    uniqv <- unique(x)
    uniqv[which.max(tabulate(match(x, uniqv)))]
}

# Calculate the mode using the user function and then save the values inplace of missing values
result.most.age <- getmode(df$AgeUSdriving_1) #Most common age in 28
result.most.gender <- getmode(df$Sex_1) #Most of the drivers are male

# Filling in the missing values
df$Model_1[is.na(df$Model_1)] <-getmode(df$Model_1)
# df$Make_1[is.na(df$Make_1)] <-getmode(df$Make_1)</pre>
```

```
# df$CoverageLiability[is.na(df$CoverageLiability)] <-getmode(df$CoverageLiability)

df$CoverageMP[is.na(df$CoverageMP)] <-getmode(df$CoverageMP)

df$CoveragePD_1[is.na(df$CoveragePD_1)] <-getmode(df$CoveragePD_1)

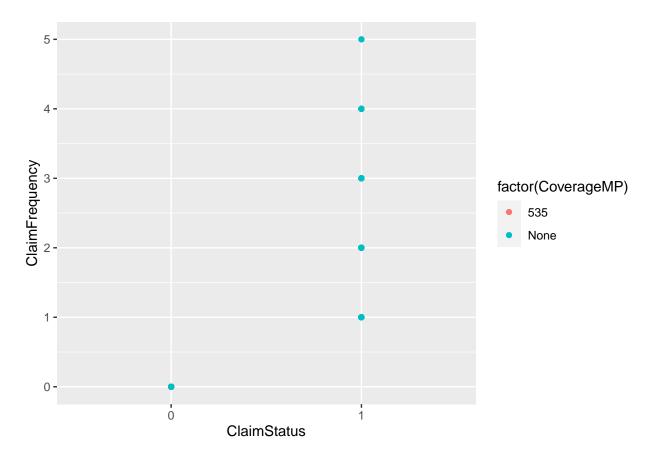
df$CoveragePIP_CDW[is.na(df$CoveragePIP_CDW)] <-getmode(df$CoveragePIP_CDW)

df$CoverageUMBI[is.na(df$CoverageUMBI)] <-getmode(df$CoverageUMBI)

df$CoverageUMPD[is.na(df$CoverageUMPD)] <-getmode(df$CoverageUMPD)</pre>
#only

p <- ggplot(df, aes(ClaimStatus, ClaimFrequency))

p + geom_point(aes(colour=factor(CoverageMP)))</pre>
```



```
list.of.make.1 <- as.list(unique(df$CoverageLiability))</pre>
length.of.make1 <- (length(list.of.make.1)-1)</pre>
df$CoverageLiability <- factor(df$CoverageLiability, levels = list.of.make.1, labels =c(0:3))
list.of.make.1 <- as.list(unique(df$Model_1))</pre>
length.of.make1 <- (length(list.of.make.1)-1)</pre>
df$Model_1 <- factor(df$Model_1,levels = list.of.make.1,labels =c(0:1447)) #ONEHOT
list.of.make.1 <- as.list(unique(df$CoverageMP))</pre>
length.of.make1 <- (length(list.of.make.1)-1)</pre>
df$CoverageMP <- factor(df$CoverageMP,levels = list.of.make.1,labels = c(1:2))</pre>
#
list.of.make.1 <- as.list(unique(df$CoveragePD_1))</pre>
length.of.make1 <- (length(list.of.make.1)-1)</pre>
df$CoveragePD_1 <- factor(df$CoveragePD_1 ,levels = list.of.make.1,labels = c(1:3))</pre>
list.of.make.1 <- as.list(unique(df$CoveragePIP_CDW))</pre>
length.of.make1 <- (length(list.of.make.1)-1)</pre>
df$CoveragePIP_CDW <- factor(df$CoveragePIP_CDW ,levels = list.of.make.1,labels = c(1:3))</pre>
#
#here we replace the continous values by the MinMaxScaler so that every value is on the same scale
df$Premium <- (df$Premium-min(df$Premium))/(max(df$Premium) - min(df$Premium))
df$ClaimFrequency <- (df$ClaimFrequency-min(df$ClaimFrequency))/(max(df$ClaimFrequency) - min(df$ClaimF
df$VehicleInspected_1 <- (df$VehicleInspected_1-min(df$VehicleInspected_1))/(max(df$VehicleInspected_1)
df$Units <- (df$Units-min(df$Units))/(max(df$Units) - min(df$Units))</pre>
df$Billing_Term <- (df$Billing_Term-min(df$Billing_Term))/(max(df$Billing_Term) - min(df$Billing_Term))
df$Renewed <- (df$Renewed-min(df$Renewed))/(max(df$Renewed) - min(df$Renewed))
df$Amendment <- (df$Amendment-min(df$Amendment))/(max(df$Amendment) - min(df$Amendment))
df$VehicleInspected_1 <-(df$VehicleInspected_1-min(df$VehicleInspected_1))/(max(df$VehicleInspected_1)
#We can see that only few attributes have larger affect on the claimstatus,
#So we have to drop those irreveleant columns
# 88:89,91:119,120,123,1
```

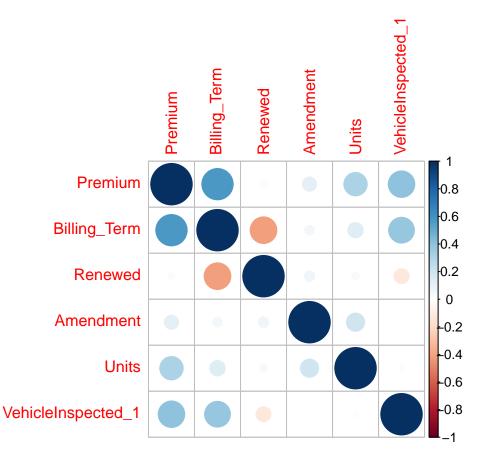
Preparing the data for model training

The dataset is divided into two set one for training the model and the other for predicting the performance of the model. 75% of the data is used for training and the rest of the data is use for testing. The data is shuffled so that each a mix of the data can be the part of the training and predictions.

```
#drop irrelevant features

df <- subset(df, select = -c(1,3,7:11,12,13:17,20,23,24,25:52,53,54:62,63,64:68,69,70:73,74,75,76,77,80:

#see the correlation plot of only of the numerical vals
only_num <- sapply(df, is.numeric)
corrplot(cor(df[,only_num]),method = 'circle')
```



```
M <- as.data.frame(cor(df[,only_num]))
table(df$ClaimStatus)

##
## 0 1
## 13399 778

sum(df$ClaimStatus ==1 )/nrow(df)</pre>
```

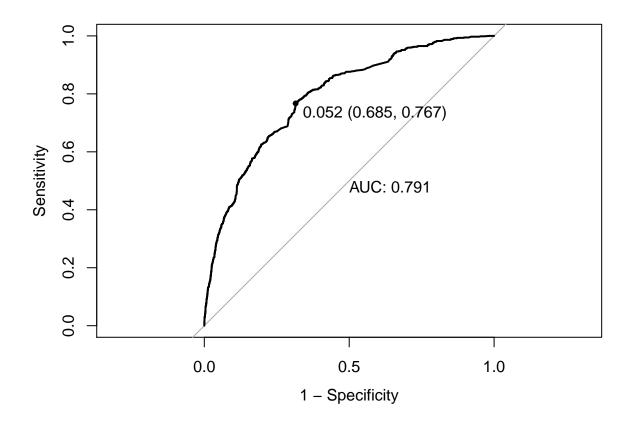
[1] 0.05487762

#LOGISTIC REGRESSION Logistic regression is used as the first model to train the classification the model. Binomial family was used in training.

```
#we want to predict the ClaimStatus so we write the formula s given below and then predict on test set log.model \leftarrow glm(formula=ClaimStatus \leftarrow ., data = a$x.train,family=binomial) summary(log.model)
```

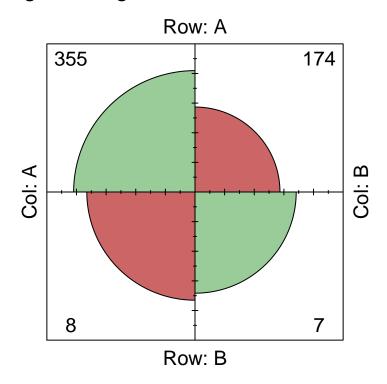
```
##
## Call:
## glm(formula = ClaimStatus ~ ., family = binomial, data = a$x.train)
## Deviance Residuals:
##
      Min
                 1Q
                     Median
                                  3Q
                                          Max
## -1.5875 -0.3362 -0.2338 -0.1854
                                        3.1415
##
## Coefficients:
##
                      Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                       -4.8789
                                   0.1433 -34.040 < 2e-16 ***
## Premium
                        1.7476
                                   0.5230
                                            3.342 0.000833 ***
## Billing_Term
                        0.2347
                                   0.1366
                                            1.718 0.085771 .
## Renewed
                        1.3371
                                   0.1022 13.078 < 2e-16 ***
## Amendment
                       -2.5976
                                   0.8922 -2.911 0.003600 **
## CoverageLiability1
                       -0.7452
                                   0.0908 -8.207 2.26e-16 ***
## CoverageLiability2 -12.9569
                                1455.3976 -0.009 0.992897
## CoverageLiability3 -12.6429
                                 241.5335 -0.052 0.958254
## CoveragePD_12
                        0.8124
                                   0.1346
                                            6.036 1.58e-09 ***
## CoveragePD_13
                       -12.9455
                                1455.3976 -0.009 0.992903
## CoveragePIP_CDW2
                                            0.276 0.782322
                        0.1006
                                   0.3640
## CoveragePIP_CDW3
                       -12.7140 1455.3975 -0.009 0.993030
## Units
                                   0.2182 12.394 < 2e-16 ***
                        2.7040
## VehicleInspected_1
                       -0.1759
                                   0.1217 -1.446 0.148230
                                   0.1089
                                            3.934 8.34e-05 ***
## Type1
                        0.4285
## Type2
                        0.6478
                                   0.1878
                                           3.450 0.000561 ***
## Type3
                        0.1097
                                   0.1606
                                           0.683 0.494686
## Type4
                       -0.1796
                                   0.3110 -0.578 0.563516
## Type5
                       -11.3386
                                 640.2128 -0.018 0.985870
## Type6
                      -11.8418
                                 690.8013
                                           -0.017 0.986323
## Type7
                      -12.6287
                                 428.6933
                                           -0.029 0.976499
                      -14.4238
                                1022.4139 -0.014 0.988744
## Type8
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
       Null deviance: 5749.7 on 13467
                                       degrees of freedom
## Residual deviance: 4879.8 on 13446 degrees of freedom
## AIC: 4923.8
```

```
##
## Number of Fisher Scoring iterations: 14
prob_pred <- predict(log.model, type = 'response', newdata = a$x.test)</pre>
#convert probabilties to classes
fitted.results <- ifelse(prob_pred > 0.5,1,0)
#see the confusion matrix to get the performance of the model
confusionMatrix(as.factor(fitted.results),as.factor(a$x.test$ClaimStatus))
## Confusion Matrix and Statistics
##
             Reference
##
## Prediction
               0
            0 672 32
##
            1
                2
                    3
##
##
                  Accuracy: 0.952
##
##
                    95% CI: (0.9336, 0.9666)
##
       No Information Rate: 0.9506
##
       P-Value [Acc > NIR] : 0.4758
##
##
                     Kappa : 0.1394
##
   Mcnemar's Test P-Value : 6.577e-07
##
##
##
               Sensitivity: 0.99703
##
               Specificity: 0.08571
##
            Pos Pred Value: 0.95455
            Neg Pred Value: 0.60000
##
                Prevalence: 0.95063
##
##
            Detection Rate: 0.94781
##
      Detection Prevalence: 0.99295
##
         Balanced Accuracy: 0.54137
##
          'Positive' Class : 0
##
##
#see the ROC values and plot the ROC curve
roc(a$x.train$ClaimStatus, log.model$fitted.values, plot=TRUE, legacy.axes=TRUE, print.thres=T, print.auc=
## Setting levels: control = 0, case = 1
## Setting direction: controls < cases
```

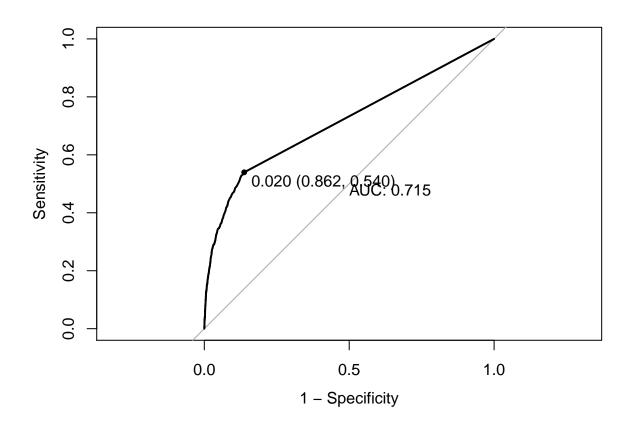


##

Logistic Regression Confusion Matrix



#RANDOMFOREST The second algorithm we used is Random forest, 100 trees were generated to make train the model



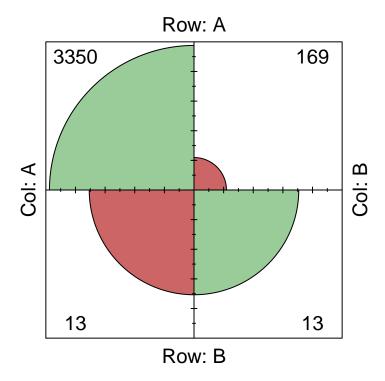
```
##
## Call:
## roc.default(response = a$x.train$ClaimStatus, predictor = forest.model$votes[,
                                                                                       2], plot = TRUE,
## Data: forest.model$votes[, 2] in 12725 controls (a$x.train$ClaimStatus 0) < 743 cases (a$x.train$Cla
## Area under the curve: 0.7153
par(pty = "s")
confusionMatrix(as.factor(a$x.test$ClaimStatus),as.factor(y_pred.forest))
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
            0 673
##
            1 32
##
##
                  Accuracy : 0.9535
##
                    95% CI: (0.9353, 0.9677)
##
##
       No Information Rate: 0.9944
       P-Value [Acc > NIR] : 1
##
##
##
                     Kappa : 0.1452
```

##

```
Mcnemar's Test P-Value: 1.767e-07
##
##
               Sensitivity: 0.95461
##
              Specificity: 0.75000
##
            Pos Pred Value: 0.99852
##
            Neg Pred Value: 0.08571
##
                Prevalence: 0.99436
            Detection Rate: 0.94922
##
##
     Detection Prevalence: 0.95063
##
         Balanced Accuracy: 0.85230
##
          'Positive' Class: 0
##
##
confusionMatrix(as.factor(y_pred.forest),as.factor(a$x.test$ClaimStatus))
## Confusion Matrix and Statistics
##
##
            Reference
## Prediction
              0
            0 673 32
##
##
              1
##
                  Accuracy : 0.9535
##
##
                    95% CI: (0.9353, 0.9677)
##
      No Information Rate: 0.9506
##
      P-Value [Acc > NIR] : 0.4069
##
##
                     Kappa: 0.1452
##
##
   Mcnemar's Test P-Value: 1.767e-07
##
##
              Sensitivity: 0.99852
              Specificity: 0.08571
##
##
            Pos Pred Value: 0.95461
##
            Neg Pred Value: 0.75000
##
               Prevalence: 0.95063
##
            Detection Rate: 0.94922
##
     Detection Prevalence: 0.99436
##
         Balanced Accuracy: 0.54212
##
          'Positive' Class: 0
##
##
ctable <- as.table(matrix(c(3350, 169, 13, 13), nrow = 2, byrow = TRUE))
fourfoldplot(ctable, color = c("#CC6666", "#99CC99"),
```

conf.level = 0, margin = 1, main = "Random Forest Confusion Matrix")

Random Forest Confusion Matrix



Actionable Insight and recommendations

- It is more likely the people who have a good premium and DP policy are more likely to male the claims so that company must focus on those customers. car related reimbursement in company .
- Model Performance values for Train and test are within the maximum tolerance deviation of +/- 10%. Hence, the all models are not over-fitting.
- Company should introduce more features in data for better analysis and also suggest further coverage plans to get better understanding of the customer needs, pooling suggestions to focus group. It would increase the focus group volume.
- Company should keep track of the any amendment in the law because it may cause the working to get changed completely.
- Company should keep the vehicles inspected to reduce the Claims.