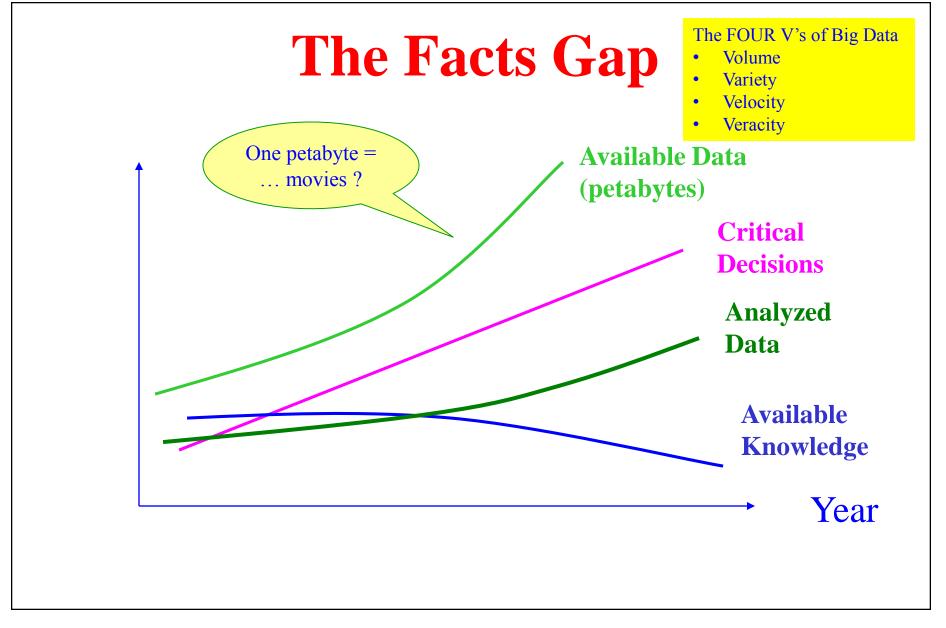
Lecture No. 12 – Business Intelligence and Data Warehousing

• Business Intelligence



- Why Data Warehousing?
- Data Modeling
- Metadata ("data about data")
- Data Quality
- ETL (Extraction, Transformation, and Loading)



Example: Customer Relationship Management (CRM)

From: http://megaslides.com/doc/892947/facts-about-customer-relations

- Cost of selling to a new customer is six times as high as to existing customer
- Odds of selling to a new customer = 1/7 to an existing customer = 1/2
- Each dissatisfied customer tells 8 to 10 people
- 70% of dissatisfied customers will do business again if they feel their complains are handled well
- 1 extra % of customer retention can boost turnover by as much as 15%

Business Intelligence (BI)

• "The processes, technologies and tools needed to turn data into information and information into knowledge and knowledge into plans that drive profitable business action. BI encompasses data warehousing, business analytics and knowledge management.

The Data Warehouse Institute, Q4/2002

What is Business Intelligence?

- Relationship of intelligence to various levels of summarisation
 - Data unstructured data
 - Information structured data useful for analysis
 - Knowledge obtained from experts based on actual experience
 - Intelligence keen insight into understanding important relationships

Thierauf (2001)

Role of BIS

- Provide decision makers with timely data, information and knowledge for problem solving, and problem finding
- Past: Decision making as Problem Solving activity
 - Reactive approach —use of appropriate management technologies to resolve current problems as they arise
- Current: Business intelligence activity as problem solving, as well as problem finding
 - Proactive, preventive approach anticipating future company problems; looking for future opportunities

Lecture No. 12 – Business Intelligence and Data Warehousing

- Business Intelligence
- Why Data Warehousing?



- Data Modeling
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Data

Updates

Data Warehouse Concept (Example: CRM) Data Access Loading Historic Security

Operational System (Online Transaction

Current

Data

Processing - OLTP)

Database adjustment and optimization

Data Warehouse / Online Analytical

Processing - OLAP

Data

Data

Mining

Data Warehouse - Definitions

- A subject-oriented, integrated, time-variant, and non-volatile collection of data in support of management's decision making Inmon, 1994
- A read-only analytical database that is used as the foundation of a decision support process - Poe and Reeves, 1995
- Managed data situated after and outside the operational systems - Gupta, 1997
- A few terabytes of data stored in a dark and cool place - Last, 1998

DW - Characteristics

- **Subject-Oriented**: production floor control, marketing, purchasing, QC, customer support, etc.
- Integrated: encoding, measurement units, naming conventions, key structures.
- Time-Variant: long time horizon, time keys.
- Nonvolatile: no updates of data (only data loading and data access).

High concurrency

Low latency

OLTP vs. DWH

	On-Line Transaction Processing	Data Warehouse
Users	Front-line workers	Management
Purpose	Supports day-to-day operations	Supports strategic decisions
Data	Raw data (entered by users)	Filtered and transformed data
Source of data	Internal sources only	Internal and external sources
Time horizon	Current data	Historical data
Level of detail	Only detail data	Detail and summary data
Data structure	3NF (Why?)	De-normalized tables
Design goal	Maximum update efficiency	Maximum query efficiency

Low concurrency Relaxed latency

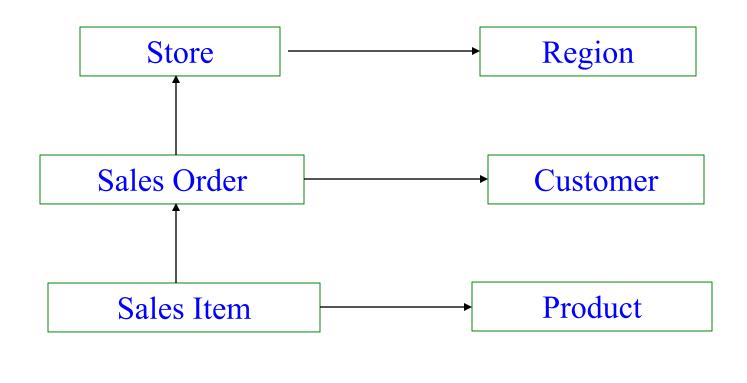
Business Intelligence and Data Warehousing

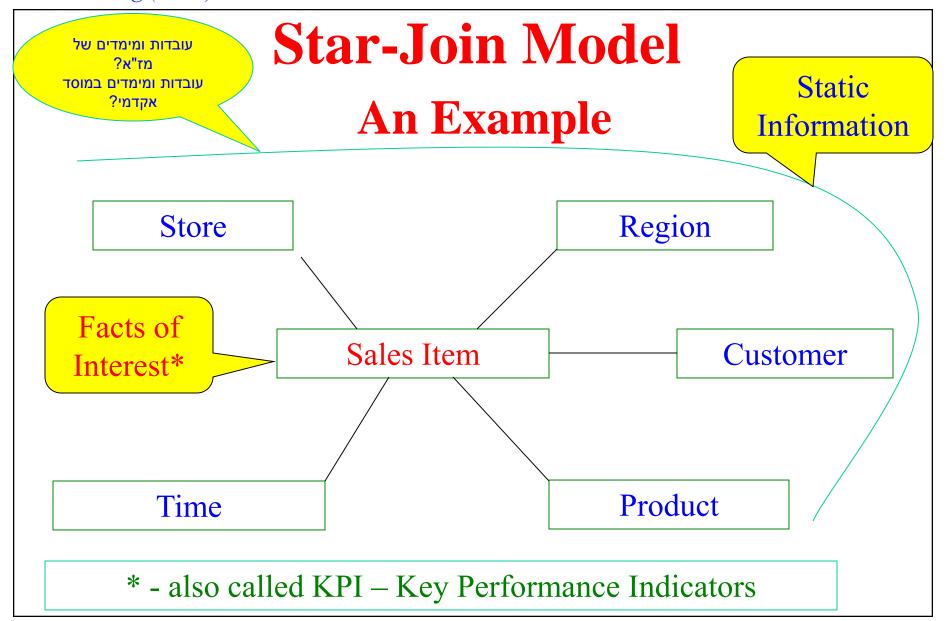
- Business Intelligence
- Why Data Warehousing?
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Data Models

- What is a data model?
 - The perception of the data (at different levels of abstraction) by users, designers, and developers of an information system
 - The same data may be modeled in many different ways!
- The ER / Relational Model
 - The business keeps track of data about *entities*
 - Entities are stored in tables
 - All entities are created equal
- The Dimensional (Star-Join) Model
 - A few entities (called "facts") are much more important than the other entities

Entity-Relationship Model An Example





Multidimensional Logical Model / Star Schema Analysis

Definition 1

A dimension is a logical grouping of attributes arranged according to business area

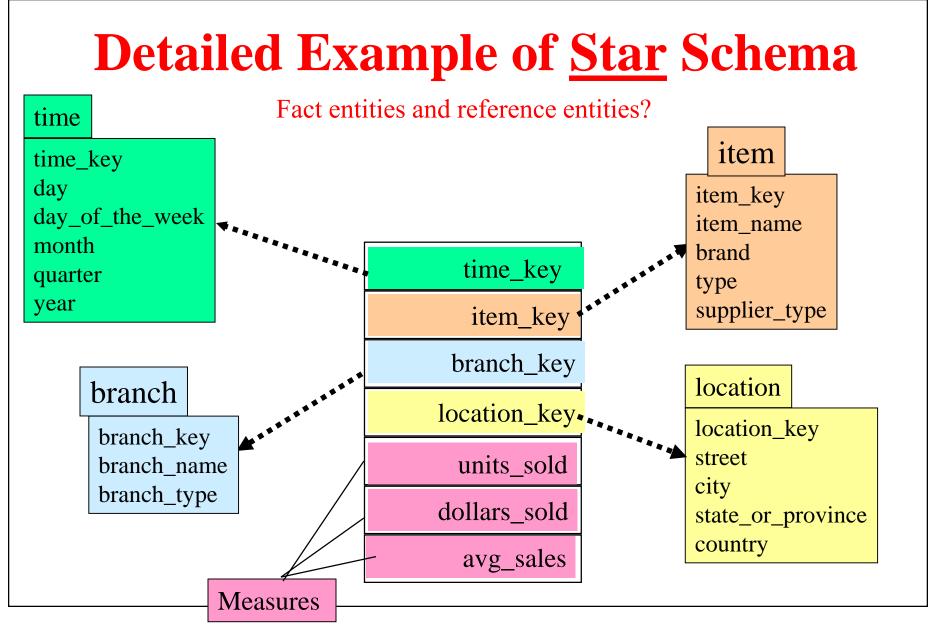
- •Examples: Customer, Product, Location, and Time
- •Most dimensions are represented by *descriptive* values (e.g., customer name, product code, order number, etc.)
- •Other names for **descriptive**: qualitative, categorical, nominal, non-ordinal.
- •Dimensional data (e.g., information about customers) is stored in *reference entities*

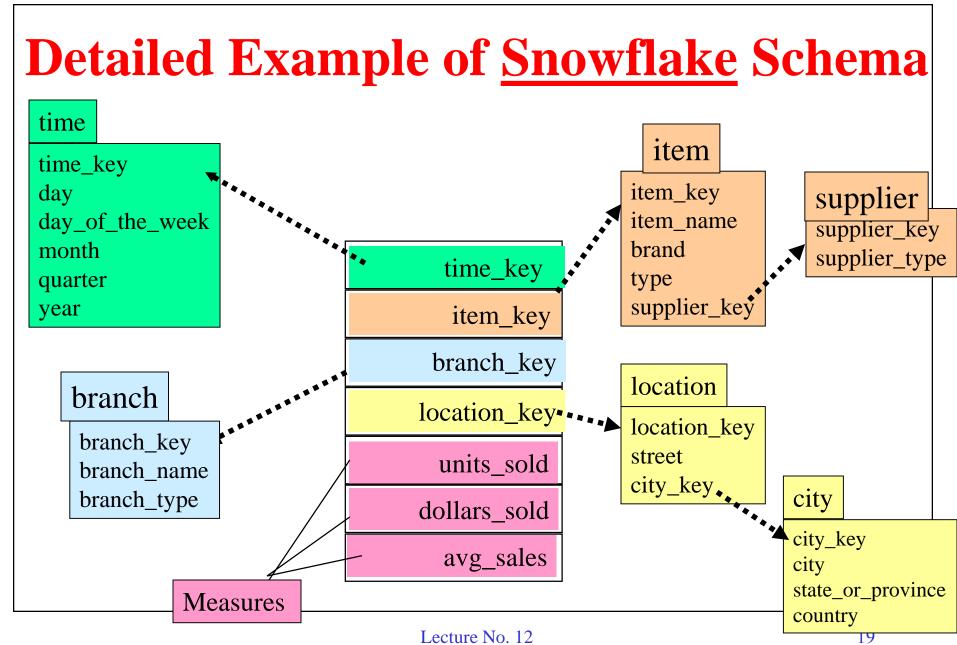
Multidimensional Logical Model / Star Schema Analysis (cont.)

Definition 2

Facts (business metrics) - points of dimensional intersection

- Example: *product* sales in a particular *location* during a given period of *time*
- Most facts are represented by *quantitative* (numeric) values (e.g., Dollar amount of sales, number of units produced, etc.)
- Facts are stored in *fact entities*
- Quantitative values can be summed arithmetically
 - Example of *semiadditive* fact: **account balance** (can be added along the customer dimension but not along the time dimension)



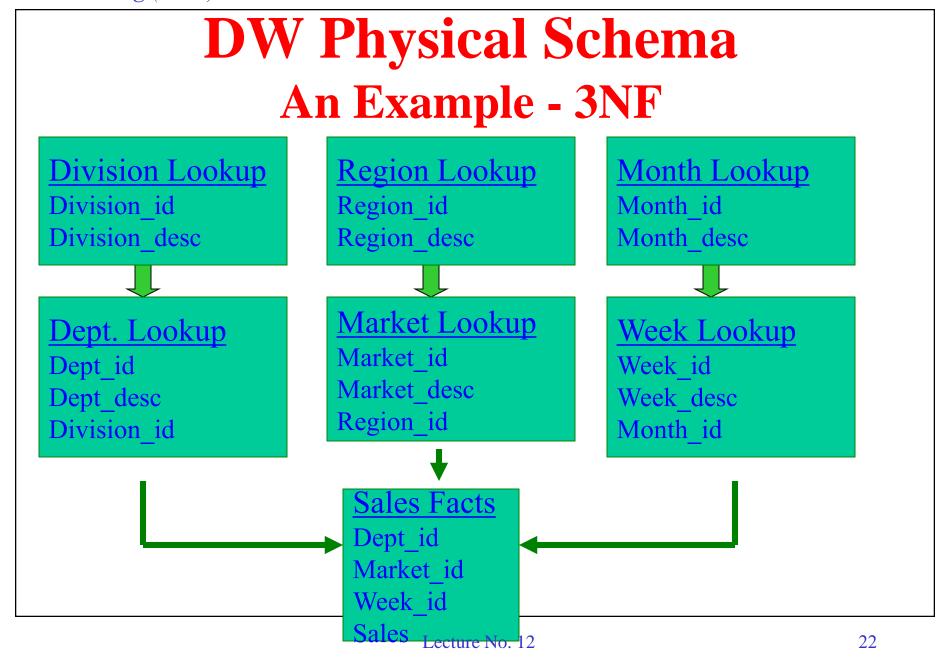


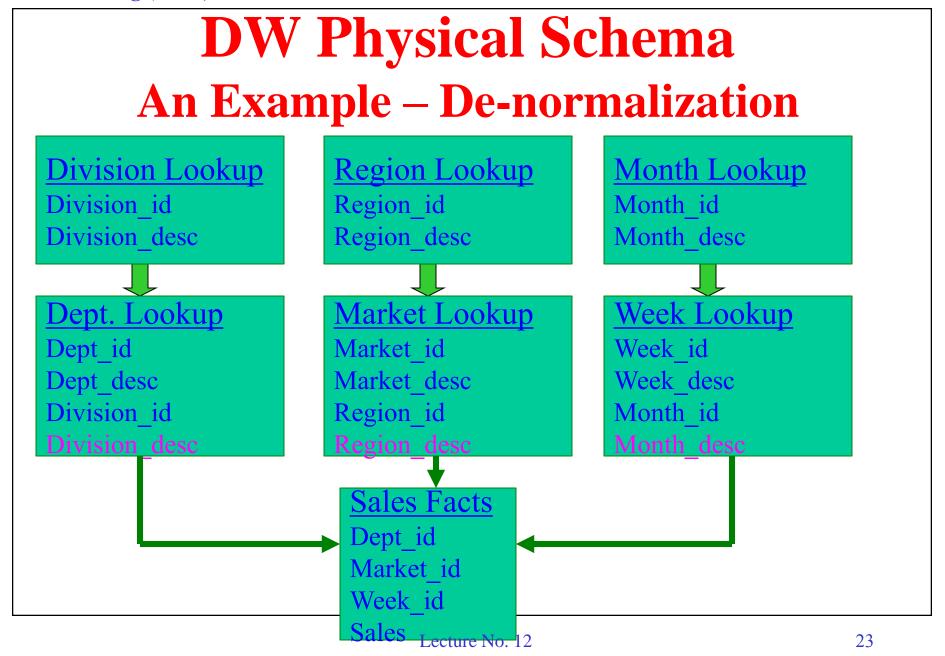
Information Granularity

- The "optimal" level of granularity is not necessarily the lowest level of detail!
- Reducing the amount of information
 - Keep the detail data for only the minimum amount of time
 - Store only aggregated data
 - Provide both detail and summary data for a limited amount of time

DW Physical Schema

- Lookup Tables
 - Dimensional attribute data (static information)
 - Qualitative, independent data
- Relationship Tables
 - Relating attributes within a dimension
 - One-to-many relationships
 - Many-to-many relationships
- Fact Tables
 - Primary keys: attributes from multiple dimensions
 - Facts or business metrics (dynamic information)
 - Quantitative, dependent data





Physical transformation of operational data

- More de-normalization
 - Store calculation results (e.g., DOB + age)
 - Enumerate measured values (e.g., file size + category)
- Attribute name matching
 - Example: WO, Job, Batch_No, Batch_ID
- Different lengths and data types
 - Example: YY vs. YYYY
- Different values for the same meaning
 - Example: M/F vs. 1/2

Physical transformation of operational data (cont'd)

- Complex data values
 - Example: Product type included in batch ID: N1002



- Using default values
- Referencing other current data
- Leaving the missing values as blank
- Assigning a specific value to missing values



DW Optimization

- Aggregation / Summary Tables
 - Benefit: improved query performance
 - Drawback: increased size of the warehouse
- Partitioning
 - Time-based partitioning (helps to remove outdated data)
 - Organizational-based partitions (vulnerable to organization changes)
 - Sampling (by using random numbers)

DW Optimization (cont'd)

- Operational keys
 - Benefit: reduced transformation effort
 - Drawbacks: compound and textual keys
- Surrogate keys
 - Benefits: a layer of abstraction between DW and the source system; simple, numeric keys
 - Drawback: increased batch processing
- Indexes
 - Objective: speed-up the retrieval of records
 - Types of Indexes
 - Primary Index: specified on the physical ordering key field
 - Clustering Index: non-unique physical ordering field
 - Secondary Index: specified on any non-ordering field

DW Project - Practical Example Manpower Efficiency System

Objective: calculating average efficiency in every production department (work cell)

Average Efficiency =

Total Standard Time

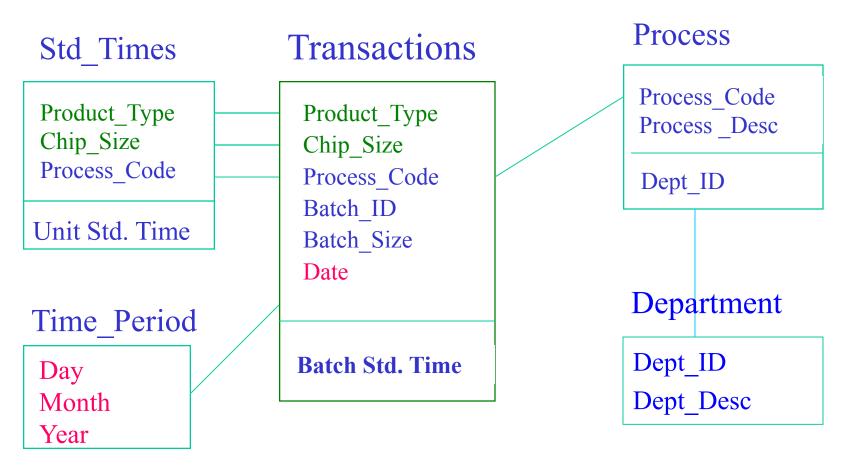
Total Paid Time

Manpower Efficiency System Why Data Warehouse?

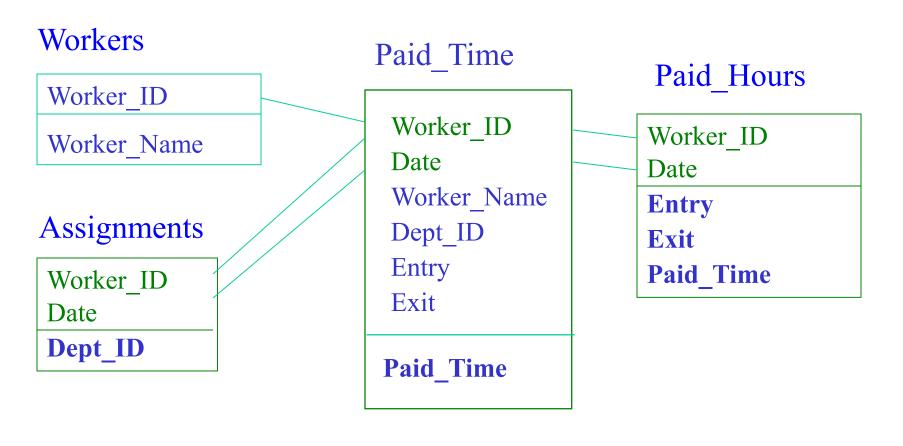
- •Average Amount of Transactions: 700 per day
- •Number of Records in Std Times Table: 400
- •Amount of Table Joins Required to calculate standard time of execution for every transaction (a Cartesian Product):
 - •280,000 per day
 - •1,400,000 per week
 - •6,160,000 per month

Conclusion: Efficiency calculations can be very inefficient!

Manpower Efficiency System Star Schema - Transactions



Manpower Efficiency System Star Schema - Paid Hours



Manpower Efficiency System

Surrogate Keys

Assignments (OLTP)

Worker_ID:105

Date: 01/10/95 (34973)

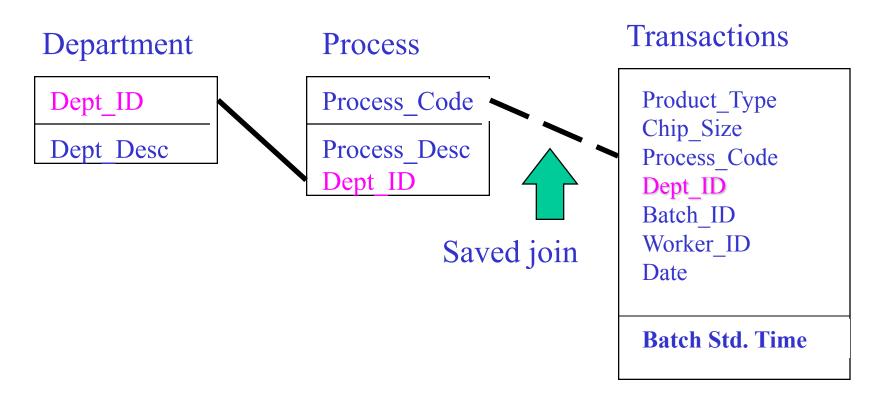
Dept_ID

Paid_Time (DW)

Key: 34973.105

Manpower Efficiency System

Denormalization of Tables



Manpower Efficiency System Partition and Aggregation

One week

Transactions

Product_Type
Chip Size

Process Code

Dept_ID

Batch ID

Worker ID

Date

Std. Time

Paid Time

Worker ID

Worker Name

Dept ID

Date

Entry

Exit

Paid_Time

Six Months

Eff Data

Date

Dept_ID

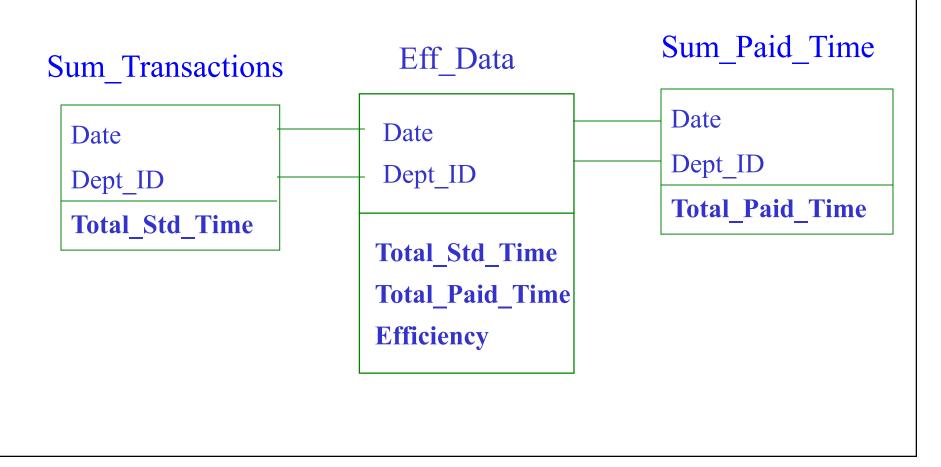
Total Std Time

Total_Paid_Time

Efficiency

Manpower Efficiency System

Star Schema - Aggregated Data



Business Intelligence and DataWarehousing

- Business Intelligence
- Why Data Warehousing?
- Data Modeling
- Metadata ("data about data")
- Data Quality
- ETL (Extraction, Transformation, and Loading)

Metadata - Definitions

- Metadata is "data about data" *Inmon*, 1994
- Metadata is **high-level data that describes** lower-level data APT Data Group 1996
- Considering that we don't know exactly what it is, or where it is, we spend more time talking about it, worrying about it, and feeling guilty we aren't doing anything about it than any other topic *Kimball*, 1998
- A map to the data in the data warehouse *Sperley*, 1999

Data without Metadata Examples

- Country = 972
- City = 068
- Department = 372
- Date = 07/04/98
- Gender = 0
- Age = 370

Data with Metadata Examples

- Country = 972 (Israel)
- City = 068 (Tel-Aviv)
- Department = 372 (Information Systems Engineering)
- Date = 07/04/98 (4 July 1998)
- Gender = 0 (Female)
- Age = 370 (70 years)

Sources of Existing Metadata

- Code Documentation
- OLTP Applications
- DBMS (Database Management System)
- Middleware (Extraction Software)
- DW Design Documentation
- CASE Tools
- User Tools

Classification of Metadata

- Implementation-time metadata
 - Entities, locations, and motivations
- Run-time metadata
 - Active metadata
 - Manages security and access to data
 - Provides usage data
 - Passive metadata
 - Creates the **context** for the business data

Manpower Efficiency System Data Transformation and Metadata

Paid_Hours (OLTP)

Paid_Time (DW)

Day: 13

Month: 5

Year: 97

Entry Time: 7.25

Exit Time: 16.14

Date: 13/05/97

Entry: **07:25**

Exit:16:14

Business Intelligence and DataWarehousing

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Causes of Poor Data Quality

Process Problems

- Data entered at the wrong point in the operational process
- Inaccurate measuring and counting equipment

People Problems

- Failing to update the data on time
- Entering incorrect data by mistake ("keying errors")
- Entering incorrect data on purpose (fraud)

Examples of Data Quality Problems

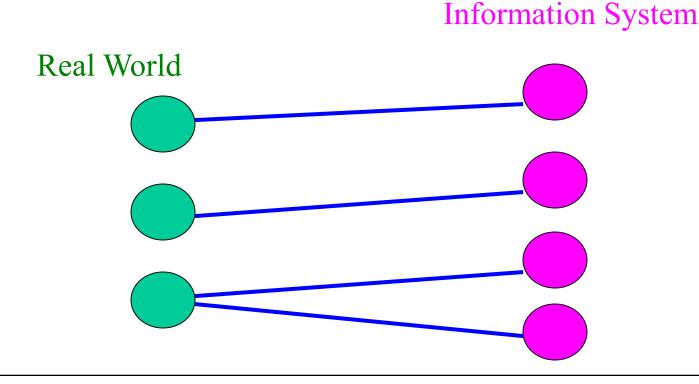
Source: http://www.bcs.org/upload/pdf/ewrazen-120607.pdf

- Retail company found over 1m records contained home tel number of "000000000" and addresses containing flight numbers
- Insurance company found customer records with 99/99/99 in creation date field of policy
- Car rental company discovered duplicate agreement numbers in their European data warehouse
- Healthcare company found 9 different values in gender field
- Food/Beverage retail chain found the same product was their No 1 and No 2 best sellers across their business

Data Quality Dimensions

(based upon Wand and Wang, Comm. of the ACM, Nov. 1996)

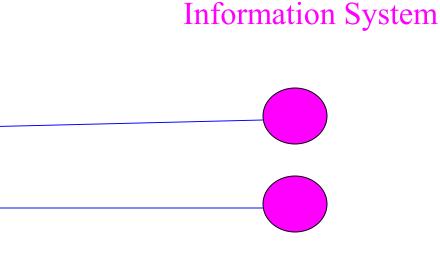
1. Proper Presentation of Data



Data Deficiency

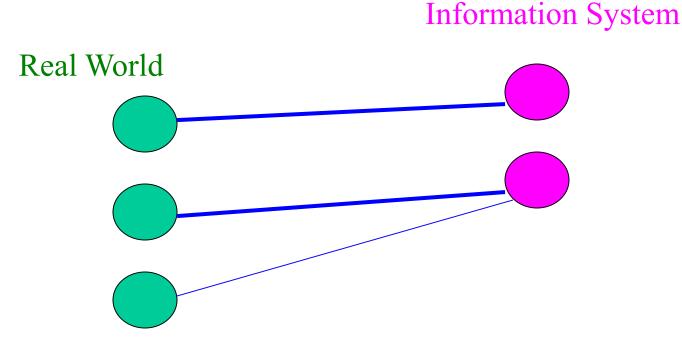
2. Incomplete Presentation

Real World



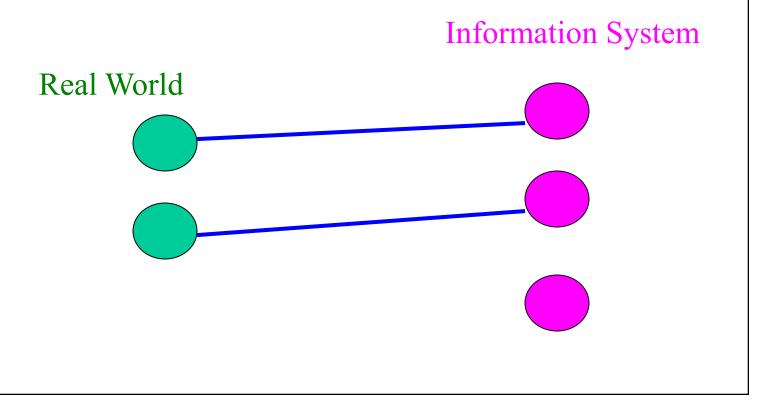
Data Deficiency (cont.)

3. Ambiguous Presentation



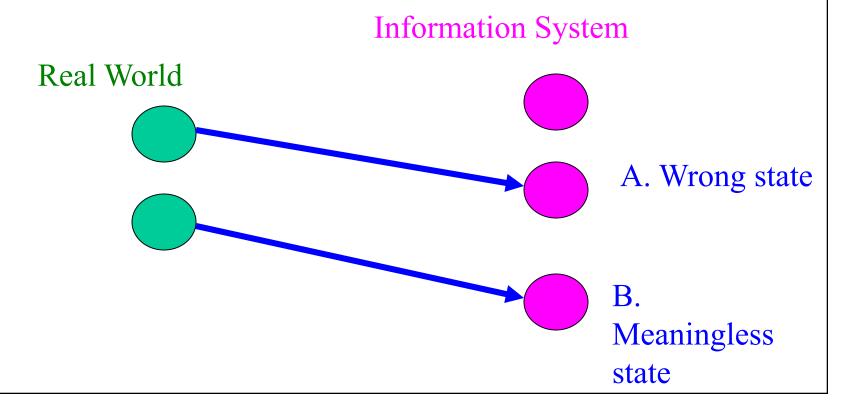
Data Deficiency (cont.)

4. Meaningless State



Data Deficiency (cont.)

5. Data Garbling



Business Intelligence and DataWarehousing

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ETL – The Words Behind the Acronym

- Extraction
 - Extract data from a source database
- Transformation
 - Transform the data into a format suitable for a target database
- Loading
 - Load the data into the target database
- Common Practice
 - ETL requires about 80% of the efforts of building a DW

Steps of DW Loading

(based upon Ralph Kimball, *Mastering Data Extraction*, DBMS and Internet Systems, June 1996)

1. Read the legacy data

- choosing data repository
- physical transformation of data
- using metadata

2. Decide what changed

- new facts
- changes in dimension tables
- using record timestamps

Steps of DW Loading (cont'd)

- 3. Generating keys for changing dimensions
 - objective: track dimension changes
- 4. De-normalization of dimensions
 - objective: combining separate sources into single records
- 5. Create load record images
 - only detail data
 - no generated or aggregate (summary) records

Steps of DW Loading (cont'd)

- 6. Migrate the data from the Operational system to Data Warehouse
- 7. Create aggregate records
- 8. Generate artificial keys for aggregate records
- 9. Bulk load all the records
 - enforce referential integrity (star schema)

Steps of DW Loading (cont'd)

- 10. Process load exceptions
 - records failing the referential integrity check
- 11. Index the newly loaded records
- 12. Quality assurance
 - data cleaning
 - compare totals to the operational data
- 13. Publish the data
 - email to all users

Manpower Efficiency System Data Loading

- Transactions Table:
 - Loading operational data for one day or a number of days
 - New data is appended to existing table
- Paid_Time Table:
 - Loading operational data for a full or a partial week (starting with Sunday)
 - New data overwrites the existing data on the same week

Lecture No. 2 - Summary

- DWH is a *subject-oriented*, *integrated*, *time-variant*, and *non-volatile* collection of data in support of management's decision making
- DWH and OLTP are different in many aspects
- A DWH stores dimensions and facts
- It is important to optimize the DWH performance
- Metadata is a *map* to the data in the DWH
- Data quality is measured by various *quality* dimensions
- The ETL process has 13 stages