Exam 3 - Take Home Exam- DANA YOUNG

A. Load the dataset KidCreative.txt

B. (10pts) i. Obtain the MLE estimates for the coefficients of the logistic model and well as the corresponding odds ratios. Should you keep the variable Income in this scale of should you scale it by dividing by 10,000's? Explain.

```
#checking for NA's
print(paste0("Amount of NA's: ",sum(is.na(KidCreative))))
## [1] "Amount of NA's: 0"
```

```
#next we will create a full model
logmod<- glm(Buy~., family=binomial(), data=KidCreative)
cbind(MLE.estimates= coef(logmod), odds.ratio= exp(logmod$coef))</pre>
```

```
##
                  MLE.estimates
                                 odds.ratio
## (Intercept)
                  -17.910681740 1.665290e-08
## Income
                    0.000201561 1.000202e+00
## IsFemale
                  1.646035848 5.186379e+00
## IsMarried
                  0.566224252 1.761603e+00
## HasCollege
                 -0.279359899 7.562677e-01
## IsProfessional
                   0.225320058 1.252724e+00
## IsRetired
                  -1.158516131 3.139517e-01
## Unemployed
                  0.988647292 2.687596e+00
## ResidenceLength 0.024680817 1.024988e+00
## DualIncome
                  0.451840610 1.571201e+00
## Minors
                   1.132877868 3.104578e+00
## Own
                   1.056442728 2.876122e+00
## House
                 -0.926524019 3.959276e-01
## White
                   1.863823021 6.448342e+00
## English
                   1.530480050 4.620394e+00
## PrevChildMag
                   1.557247733 4.745742e+00
## PrevParentMag
                    0.477731505 1.612413e+00
```

In this case we should scale the variable income by diving by 10,000. We would do this because the other variables are either 0 or 1 and income is in thousands, this causes the coefficient for income to become very tiny compared to the other variables. Re-scaling allows it to be more inline with the other variables.

ii. Transform the variable Income accordingly. Obtain the MLE estimated for the coefficients of the new logistic model and well as the corresponding odds ratios. Explain the effect of a unit change in the new variable income has on the odds ratio.

```
KidCreative$Income <- KidCreative$Income/10000
attach(KidCreative)</pre>
```

```
## The following objects are masked from KidCreative (pos = 3):
##

## Buy, DualIncome, English, HasCollege, House, Income, IsFemale,
IsMarried, IsProfessional, IsRetired, Minors, Own,
## PrevChildMag, PrevParentMag, ResidenceLength, Unemployed,
## White
```

```
logmod<- glm(Buy~., family=binomial(), data=KidCreative)
#summary(logmod)
#Below is a table with MLE estimates and odds ratio
cbind(MLE.estimates= coef(logmod), odds.ratio= exp(logmod$coef))</pre>
```

```
##
                   MLE.estimates
                                   odds.ratio
                    -17.91068174 1.665290e-08
## (Intercept)
## Income
                      2.01561024 7.505306e+00
## IsFemale
                      1.64603585 5.186379e+00
                      0.56622425 1.761603e+00
## IsMarried
## HasCollege
                    -0.27935990 7.562677e-01
                     0.22532006 1.252724e+00
## IsProfessional
## IsRetired
                     -1.15851613 3.139517e-01
## Unemployed
                      0.98864729 2.687596e+00
## ResidenceLength 0.02468082 1.024988e+00
## DualIncome
                      0.45184061 1.571201e+00
## Minors
                      1.13287787 3.104578e+00
## Own
                      1.05644273 2.876122e+00
                    -0.92652402 3.959276e-01
## House
## White
                     1.86382302 6.448342e+00
## English
                      1.53048005 4.620394e+00
## PrevChildMag
                      1.55724773 4.745742e+00
## PrevParentMag
                      0.47773151 1.612413e+00
```

The unit change in the variable Income allows the variable's odds ratio to be more in line with the other variables odds ratios.

```
summary(logmod)
```

```
##
## Call:
## glm(formula = Buy ~ ., family = binomial(), data = KidCreative)
##
## Deviance Residuals:
##
        Min
                   1Q
                         Median
                                       3Q
                                                Max
##
  -2.36655 -0.08416 -0.00955 -0.00149
                                            2.49038
##
## Coefficients:
##
                    Estimate Std. Error z value Pr(>|z|)
                                2.22267 -8.058 7.74e-16 ***
## (Intercept)
                   -17.91068
                                0.23588
                                          8.545 < 2e-16 ***
## Income
                     2.01561
## IsFemale
                     1.64604
                                0.46510
                                          3.539 0.000401 ***
## IsMarried
                     0.56622
                                0.58643
                                          0.966 0.334272
## HasCollege
                    -0.27936
                                0.44372 - 0.630 0.528962
## IsProfessional
                     0.22532
                                0.46499
                                          0.485 0.627981
## IsRetired
                                0.93233 -1.243 0.214015
                    -1.15852
## Unemployed
                     0.98865
                                4.68961
                                          0.211 0.833030
## ResidenceLength
                                0.01380
                                          1.788 0.073798 .
                     0.02468
## DualIncome
                     0.45184
                                0.52152
                                          0.866 0.386279
## Minors
                                0.46351
                                          2.444 0.014521 *
                     1.13288
## Own
                     1.05644
                                0.55945
                                          1.888 0.058976 .
## House
                    -0.92652
                                0.62185 -1.490 0.136238
## White
                     1.86382
                                0.54540
                                          3.417 0.000632 ***
## English
                     1.53048
                                0.84068
                                          1.821 0.068678 .
                     1.55725
## PrevChildMag
                                0.71188
                                          2.188 0.028704 *
## PrevParentMag
                     0.47773
                                0.62398
                                          0.766 0.443900
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 646.05 on 672 degrees of freedom
## Residual deviance: 182.33 on 656 degrees of freedom
## AIC: 216.33
##
## Number of Fisher Scoring iterations: 9
```

C. (10 pts) Run a Backwards selection procedure to simplify the model according to the AIC. Drop one variable at a time. You can use: drop1(model,IC="AIC")

```
stepAIC(logmod, direction="backward")
```

```
## Start: AIC=216.33
## Buy ~ Income + IsFemale + IsMarried + HasCollege + IsProfessional +
##
       IsRetired + Unemployed + ResidenceLength + DualIncome + Minors +
##
       Own + House + White + English + PrevChildMag + PrevParentMag
##
##
                    Df Deviance
                                   AIC
## - Unemployed
                         182.38 214.38
                         182.56 214.56
## - IsProfessional
                     1
## - HasCollege
                     1
                        182.73 214.73
## - PrevParentMag
                     1
                         182.91 214.91
## - DualIncome
                     1
                        183.08 215.08
## - IsMarried
                     1
                       183.27 215.27
## - IsRetired
                     1 183.89 215.89
## <none>
                         182.33 216.33
## - House
                     1
                         184.56 216.56
## - ResidenceLength 1
                         185.60 217.60
## - English
                         185.71 217.71
                     1
## - Own
                     1
                         185.92 217.92
## - PrevChildMag
                         187.48 219.48
                     1
## - Minors
                     1
                         188.73 220.73
## - White
                     1
                         195.34 227.34
## - IsFemale
                       197.10 229.10
                     1
## - Income
                     1
                         455.67 487.67
##
## Step: AIC=214.38
## Buy ~ Income + IsFemale + IsMarried + HasCollege + IsProfessional +
##
       IsRetired + ResidenceLength + DualIncome + Minors + Own +
       House + White + English + PrevChildMag + PrevParentMag
##
##
##
                    Df Deviance
                                   AIC
## - IsProfessional
                       182.60 212.60
                     1
## - HasCollege
                     1 182.76 212.76
## - PrevParentMag
                     1
                       182.96 212.96
## - DualIncome
                     1 183.13 213.13
## - IsMarried
                     1 183.30 213.30
## - IsRetired
                     1 183.95 213.95
## <none>
                         182.38 214.38
## - House
                     1 184.59 214.59
## - ResidenceLength 1
                         185.67 215.67
## - English
                     1
                         185.79 215.79
## - Own
                         185.94 215.94
## - PrevChildMag
                         187.52 217.52
                     1
## - Minors
                     1
                         188.84 218.84
## - White
                     1
                        195.43 225.43
## - IsFemale
                     1 197.22 227.22
## - Income
                         456.12 486.12
                     1
##
## Step: AIC=212.6
## Buy ~ Income + IsFemale + IsMarried + HasCollege + IsRetired +
##
       ResidenceLength + DualIncome + Minors + Own + House + White +
       English + PrevChildMag + PrevParentMag
##
##
##
                    Df Deviance
                                   AIC
```

```
## - HasCollege
                     1
                        182.84 210.84
## - PrevParentMag
                     1
                         183.10 211.10
                       183.46 211.46
## - DualIncome
                     1
## - IsMarried
                     1
                       183.46 211.46
                         182.60 212.60
## <none>
## - IsRetired
                       184.87 212.87
                     1
## - House
                     1
                         184.94 212.94
## - ResidenceLength 1
                        185.76 213.76
## - Own
                         186.35 214.35
                     1
## - English
                     1
                         186.55 214.55
## - PrevChildMag
                        187.71 215.71
                     1
## - Minors
                     1
                        188.87 216.87
## - White
                     1
                        195.43 223.43
## - IsFemale
                     1
                       197.23 225.23
## - Income
                     1
                         463.98 491.98
##
## Step: AIC=210.84
## Buy ~ Income + IsFemale + IsMarried + IsRetired + ResidenceLength +
##
      DualIncome + Minors + Own + House + White + English + PrevChildMag +
##
      PrevParentMag
##
##
                    Df Deviance
                                   AIC
                       183.30 209.30
## - PrevParentMag
                     1
## - DualIncome
                       183.63 209.63
                     1 183.71 209.71
## - IsMarried
## <none>
                        182.84 210.84
## - House
                     1
                       185.06 211.06
## - IsRetired
                     1 185.18 211.18
## - ResidenceLength 1 186.03 212.03
## - Own
                     1 186.37 212.37
## - English
                     1 186.62 212.62
## - PrevChildMag
                     1
                        188.20 214.20
## - Minors
                     1 189.58 215.58
## - White
                     1
                       195.98 221.98
## - IsFemale
                     1 197.67 223.67
## - Income
                     1 476.05 502.05
##
## Step: AIC=209.3
## Buy ~ Income + IsFemale + IsMarried + IsRetired + ResidenceLength +
##
      DualIncome + Minors + Own + House + White + English + PrevChildMag
##
##
                    Df Deviance
                                   AIC
## - IsMarried
                     1 184.04 208.04
## - DualIncome
                     1 184.33 208.33
## <none>
                         183.30 209.30
## - House
                       185.67 209.67
                     1
## - IsRetired
                     1 185.80 209.80
## - ResidenceLength 1 186.56 210.56
## - English
                     1
                        187.03 211.03
## - Own
                        187.14 211.14
## - PrevChildMag
                     1
                        188.79 212.79
## - Minors
                     1
                         189.93 213.93
## - White
                     1
                       196.71 220.71
## - IsFemale
                     1
                         197.98 221.98
```

```
## - Income
                          477.45 501.45
##
## Step: AIC=208.04
## Buy ~ Income + IsFemale + IsRetired + ResidenceLength + DualIncome +
##
       Minors + Own + House + White + English + PrevChildMag
##
##
                     Df Deviance
                                     AIC
## <none>
                          184.04 208.04
## - IsRetired
                          186.24 208.24
## - House
                          186.38 208.38
## - DualIncome
                      1
                          187.46 209.46
## - ResidenceLength 1
                          187.50 209.50
## - English
                      1
                          188.12 210.12
## - PrevChildMag
                      1
                          189.83 211.83
## - Own
                      1
                          190.45 212.45
## - Minors
                          191.98 213.98
                      1
## - White
                      1
                          197.48 219.48
## - IsFemale
                      1
                          198.68 220.68
## - Income
                          480.10 502.10
                      1
```

```
##
## Call:
         glm(formula = Buy ~ Income + IsFemale + IsRetired + ResidenceLength +
##
       DualIncome + Minors + Own + House + White + English + PrevChildMag,
##
       family = binomial(), data = KidCreative)
##
## Coefficients:
##
       (Intercept)
                             Income
                                             IsFemale
                                                             IsRetired
##
         -17.69848
                            1.99159
                                              1.60536
                                                              -1.24541
## ResidenceLength
                         DualIncome
                                               Minors
                                                                   Own
##
           0.02501
                            0.76534
                                              1.20598
                                                               1.24178
##
             House
                              White
                                              English
                                                          PrevChildMag
          -0.93442
                            1.86036
                                              1.62270
##
                                                               1.63456
##
## Degrees of Freedom: 672 Total (i.e. Null); 661 Residual
## Null Deviance:
                        646.1
## Residual Deviance: 184
                            AIC: 208
```

```
newlog<- glm(formula = Buy ~ Income + IsFemale + IsRetired + ResidenceLength +
    DualIncome + Minors + Own + House + White + English + PrevChildMag,
    family = binomial(), data = KidCreative)
summary(newlog)</pre>
```

```
##
## Call:
## glm(formula = Buy ~ Income + IsFemale + IsRetired + ResidenceLength +
##
       DualIncome + Minors + Own + House + White + English + PrevChildMag,
##
       family = binomial(), data = KidCreative)
##
##
  Deviance Residuals:
                         Median
##
        Min
                   10
                                       30
                                                Max
## -2.35528 -0.08724 -0.01059 -0.00176
                                            2.54322
##
## Coefficients:
##
                    Estimate Std. Error z value Pr(>|z|)
                                2.17596 -8.134 4.17e-16 ***
## (Intercept)
                   -17.69848
                                          8.655 < 2e-16 ***
## Income
                     1.99159
                                0.23011
## IsFemale
                     1.60536
                                0.45310
                                          3.543 0.000396 ***
## IsRetired
                    -1.24541
                                0.84408 - 1.475 0.140088
## ResidenceLength
                                0.01363
                                          1.835 0.066575 .
                     0.02501
## DualIncome
                     0.76534
                                0.41801 1.831 0.067116 .
## Minors
                     1.20598
                                0.44406
                                          2.716 0.006611 **
## Own
                     1.24178
                                0.50045
                                          2.481 0.013089 *
## House
                                0.61377 -1.522 0.127903
                    -0.93442
## White
                     1.86036
                                0.53274
                                          3.492 0.000479 ***
## English
                                          1.999 0.045599 *
                     1.62270
                                0.81172
## PrevChildMag
                     1.63456
                                0.71167
                                          2.297 0.021630 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 646.05 on 672 degrees of freedom
## Residual deviance: 184.04 on 661 degrees of freedom
## AIC: 208.04
## Number of Fisher Scoring iterations: 8
```

D. (10 pts) Once you have your final model in part C, run a Wald test (deviance test) to compare the full model to your new simplified model. State the null hypothesis and the alternative hypothesis of this test. Explain how deviance is calculated and how this test works.

```
anova(newlog, logmod, test= "Chisq")
```

```
## Analysis of Deviance Table
##
## Model 1: Buy ~ Income + IsFemale + IsRetired + ResidenceLength + DualIncome +
##
       Minors + Own + House + White + English + PrevChildMag
## Model 2: Buy ~ Income + IsFemale + IsMarried + HasCollege + IsProfessional +
##
       IsRetired + Unemployed + ResidenceLength + DualIncome + Minors +
       Own + House + White + English + PrevChildMag + PrevParentMag
##
    Resid. Df Resid. Dev Df Deviance Pr(>Chi)
##
## 1
           661
                   184.04
## 2
           656
                   182.33 5
                               1.7125
                                         0.8873
```

```
AIC(newlog,logmod)
```

```
## df AIC
## newlog 12 208.0408
## logmod 17 216.3284
```

```
chisquare<- 184.04-182.33 chisquare
```

```
## [1] 1.71
```

```
df<- 5
1-pchisq(chisquare,df)</pre>
```

```
## [1] 0.8876375
```

For a deviance test the hypothesis are Test:

H0: Null model $P(Y=1)=e^{(\beta_0)/(1+e^{(\beta_0)})}$ (new simplified model)

H1: Model with variables $P(Y=1)=e^{(\beta_0+\beta_1 X_1+\cdots+\beta_r X_r)/(1+e^{(\beta_0+\beta_1 X_1+\cdots+\beta_r X_r)})}$ (full model)

Test statistic: (Simplified model deviance) – (Full model deviance)

- =-2(LogL(Simplified model) LogL(Full model deviance))
- = 2(LogL(Full model deviance) LogL(Simplified model)) (1)

Test statistic is approximately Chi-square with df=number of variables added p-value: P(Chi-sq>value we got in (1))

The deviance is calculated from Deviance= -2logL(model)

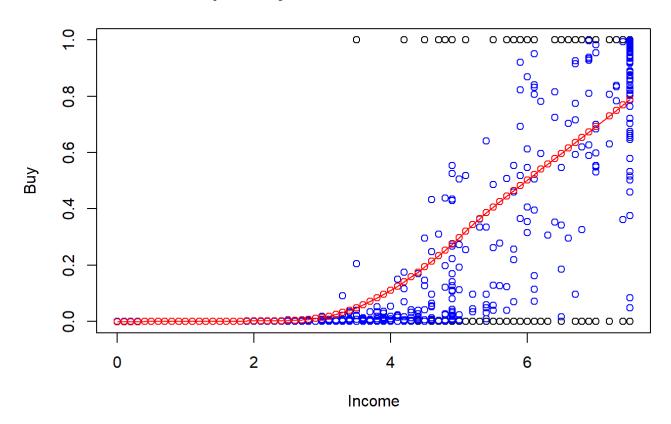
This test is used to determine which model is the better model.

The chi-square of 1.71 with 5 degrees of freedom and an associated p-value of 0.8876 tells us that our reduced model fits better then our full model.

E. (5 pts) Make a scatterplot of the response variable on Income, with the fitted logistic response function from the model you obtained in D, together with a lowess smooth superimposed.

```
#attach(KidCreative)
plot(Buy~Income, data=KidCreative, main="Scatterplot Buy vs Income with Loess fitted cur
ve")
points(Income, newlog$fitted, col='blue')
points(lowess(KidCreative$Income,newlog$fitted), col ='red')
lines(lowess(KidCreative$Income,newlog$fitted), col ='red')
```

Scatterplot Buy vs Income with Loess fitted curve



F. (5 pts) Obtain a 95% confidence interval for the coefficient of Income as well as for its exponentiated value (odds ratio). State what is the statistic of this test.

```
cbind(coefficient.Income = confint(newlog, "Income"), oddsratio= exp(confint(newlog, "Inco
me")))
```

```
## Waiting for profiling to be done...
## Waiting for profiling to be done...
```

```
## coefficient.Income oddsratio

## 2.5 % 1.584421 4.876466

## 97.5 % 2.492677 12.093604
```

The statistic for this test is the profile likelihood.

G. (5 pts) Write down the equation for the predicted probabilities according to your model. What is the estimated probability that a female with an income of 68,000 will buy the Kids Creative magazine if: she is Married, has College education, is not Professional, is not Retired, is not Unemployed, has lived 3 years in her current city, rents an apartment, her home has Dual Income, has one child, she is White, speaks English, has never bought a Previous Child Magazine nor a Parent Magazine.

```
summary(newlog)
```

```
##
## Call:
## glm(formula = Buy ~ Income + IsFemale + IsRetired + ResidenceLength +
##
       DualIncome + Minors + Own + House + White + English + PrevChildMag,
##
       family = binomial(), data = KidCreative)
##
##
  Deviance Residuals:
##
       Min
                  10
                        Median
                                      30
                                               Max
## -2.35528 -0.08724 -0.01059 -0.00176
                                            2.54322
##
## Coefficients:
##
                   Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                  -17.69848
                                2.17596 -8.134 4.17e-16 ***
## Income
                     1.99159
                                0.23011
                                         8.655 < 2e-16 ***
## IsFemale
                     1.60536
                                0.45310
                                         3.543 0.000396 ***
## IsRetired
                   -1.24541
                                0.84408 - 1.475 0.140088
## ResidenceLength
                    0.02501
                               0.01363
                                         1.835 0.066575 .
## DualIncome
                     0.76534
                               0.41801 1.831 0.067116 .
## Minors
                               0.44406
                                         2.716 0.006611 **
                    1.20598
## Own
                    1.24178
                               0.50045
                                         2.481 0.013089 *
                               0.61377 -1.522 0.127903
## House
                   -0.93442
## White
                                0.53274
                                         3.492 0.000479 ***
                    1.86036
## English
                    1.62270
                                0.81172
                                         1.999 0.045599 *
## PrevChildMag
                    1.63456
                                0.71167
                                         2.297 0.021630 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 646.05 on 672 degrees of freedom
## Residual deviance: 184.04 on 661 degrees of freedom
## AIC: 208.04
##
## Number of Fisher Scoring iterations: 8
```

The equation for the predicted probabilites according to my model is P(y=1|X=x1,...,x11)= exp(intercept+ Income| 5/ Muli q epi X2+IsRetired| 7/ Vi whi r xpi r kxl x4+DualIncome| 9/ Q nns wx6+Own|; / L sywi x8+White| = / I r kpml x10+PrevChildMag| 55-35/ i | t ,nnxi vgi t x/

Mgsqix1+IsFemale\6/MVixnihx3+Residentlength|8/Hyept/gsqix5+Minors|:/S{rx7+House}</[Inixix9+English|54/TvizGInthQekx11))

```
j<- exp(1.99159*6.8+ 1.60536*1+3*0.02501+0.76534*1+1.20598*1+1.86036*1 +1.62270*1)
Prob<- j/(1+j)
print(Prob, digits = 10)
```

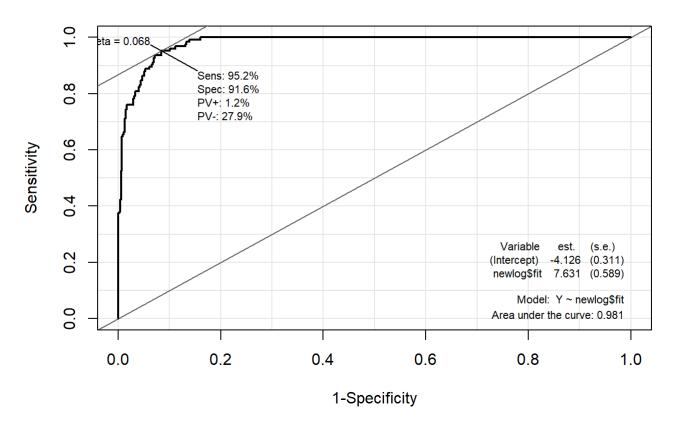
```
## [1] 0.99999999
```

H. (10 pts) A prediction rule is to be developed. Draw the ROC curve for your model. Do the dynamic plotting at the end of the file ROC curves to get a better idea of what happens with the different cutoff (threshold) values which you will see at the bottom of the graph on the left side. Find the total error rates (number of misclassified

observations/total number of observations) for cutoffs: .1, .2, .3, .4, .5, .6 Make a decision rule based on your findings, that is, decide on a cutoff value for prediction. Explain why you chose such value.

```
#Y values {0 or 1}
# S the predicted values from logistic model
S<- predict(newlog)
Y<- Buy
library(Epi)
ROC(form=Y~newlog$fit,plot="ROC",PV=TRUE,MX=TRUE,AUC=TRUE,data=KidCreative ,main="Epi ROC")</pre>
C plot")
```

Epi ROC plot



```
library(ROCR)

## Loading required package: gplots

## ## Attaching package: 'gplots'

## The following object is masked from 'package:stats':
## lowess
```

```
roc.curve=function(s,print=FALSE){
 # s is the threshold
 Ps=(S>s)*1
 FP=sum((Ps==1)*(Y==0))/sum(Y==0)
 TP=sum((Ps==1)*(Y==1))/sum(Y==1)
 if(print==TRUE){
   print(table(Observed=Y,Predicted=Ps))
 }
 vect=c(FP,TP)
 names(vect)=c("FPR","TPR")
 return(vect)
}
## cutoff .1
##
          Predicted
## Observed 0
                 1
##
         0 526 22
         1 24 101
##
##
         FPR
                     TPR
## 0.04014599 0.80800000
## prediction error rate: 0.1040119
## cutoff .2
##
          Predicted
## Observed 0
                 1
##
         0 530 18
         1 26 99
##
##
         FPR
## 0.03284672 0.79200000
## prediction error rate: 0.07726597
## cutoff .3
          Predicted
## Observed
            0
##
         0 532 16
##
         1 27 98
```

```
##
          FPR
                     TPR
## 0.02919708 0.78400000
## prediction error rate: 0.07280832
## cutoff .4
##
           Predicted
## Observed
              0
                  1
##
          0 534
                 14
##
          1 30 95
##
                     TPR
          FPR
## 0.02554745 0.76000000
## prediction error rate: 0.06389302
## cutoff .5
##
           Predicted
## Observed
              0
                  1
##
          0 536
                 12
##
          1 30
                 95
          FPR
                     TPR
## 0.02189781 0.76000000
## prediction error rate: 0.06389302
## cutoff .6
##
           Predicted
## Observed
             0
##
          0 539
                  9
##
          1 30 95
          FPR
                     TPR
## 0.01642336 0.76000000
## prediction error rate: 0.0653789
```

Notice above that a cutoff of .1 has the highest probability of detecting True Positives. On the other had it also has a high proportion of False Postives. Cutoff .3 has half the rate of FP and a decent TPR and a better prediction error.

so, Based on my findings I would choose a cutoff value of .3