Customer Service Foundations

with Jeff Toister



Customer Feedback Worksheet

This worksheet can help you use customer feedback to identify their pain points and find solutions to problems.

Sources of Feedback

- Customer service surveys
- Third-party review sites (example: Google My Business, etc.)
- Direct feedback from customers

My feedback sources:

Pain Points and Solutions

Review the feedback sources to identify the top two or three things customers complain about (i.e., pain points) and try to find solutions to each one.

Pain Point	Solutions