**📊 Overview**

* **Total Revenue**: 984.81M
* **Total Sales Quantity**: 2.429282M

**📅 Filters**

* **Year**: 2017–2020
* **Month**: June–May (12 months shown as selectable)

**📈 Revenue Trend**

* Shows monthly revenue trend from 2017 to 2020.
* **High points**:
  + ~42.5M in early 2018
  + ~39.5M in mid-2018
  + ~35.1M in early 2019
* **Low point**:
  + ~14.7M in 2020 (end of graph)

**👥 Customer Analysis**

* **Top 5 Customers by Revenue**:
  1. Electric...: 0.41B
  2. Electric... (variant): 0.05B
  3. Excel...: 0.05B
  4. Premium...: 0.04B
  5. Nixon: 0.04B
* **Top 5 Customers by Sales Qty** (Electric... leads significantly)
* **Revenue by Customer Name** and **Sales Qty by Customer Name** both show:
  1. Dominance by "Electric..." customer
  2. Followed by Premium..., Excel..., etc.

**📦 Product Analysis**

* **Top 5 Products by Revenue**:
  + (Blank): highest
  + Prod040
  + Prod159
  + Prod065
  + Prod018

**🏙️ Geographic Analysis**

* **Sales Qty by City** (Pie Chart):
  + **Delhi NCR**: 988.29K (40.68%)
  + **Mumbai:** 383.64K (15.79%)
  + Nagpur: 262.09K (10.79%)
  + Kochi: 255.48K (10.52%)
  + Others: Ahmedabad, Bhopal, Surat
* **Sales Qty by Zone**:
  + Zone with 1.27M units (52.3%) dominates
  + Followed by zones with 0.76M (31.22%) and 0.4M (16.43%)
* **Revenue by City**:
  + Delhi leads by a wide margin
  + Followed by Mumbai and others