

# Danial Zaidi

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## Education

### University of Waterloo

*Honours Bachelor of Accounting and Financial Management*

**Waterloo, ON**

*Expected: April 2024*

- Relevant Coursework: Managerial Finance, Tax, Audit, Financial Analysis and Planning

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## Work Experience

### Alma Shop

*Business Development Intern*

**Waterloo, ON**

*July 2018 – January 2019*

- Aided founders with data entry tasks by using Excel and Tableau, leading to a 25% reduction in data analysis presentation preparation times
- Created presentations and research reports for the startup to present to potential investors
- Developed models for projecting revenue growth, customer retention, and market share

### Region of Waterloo - Treasury and Revenue Services

*Financial Analyst Intern*

**Waterloo, ON**

*July 2018 – August 2018*

- Updated the benchmark investment calculation, MPAC income, and mid-year expense reports using Excel and Oracle overall leading to a 25% decrease in completion time
- Showcased a strong understanding of financial tools by leveraging excel in order to bill clients for use of the region's services; working with transactions of an average of \$2,500 per day
- Worked directly alongside CFO to aid a deeper knowledge of revenue in municipal governments

### Shoppers Drug Mart

*Sales Associate*

**Waterloo, ON**

*July 2017 – December 2017*

- Expedited the sale and return of merchandise handling on average 50 transactions per shift
- Opened and closed the branch and prepared beginning cash float and EOD register reconciliation

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## Extracurricular Involvement

### Accounting and Finance Student Association

*External Services - Sponsorship Executive Lead*

**Waterloo, ON**

*September 2019 – Present*

- Network and negotiate with various local businesses and restaurants to maintain 12 previous event sponsors as well as creating new relationships with 5 businesses to sponsor future AFSA events
- Mentor first years to assist in their transition into university and prepare them to meet local businesses

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## Competitions

### UWPM ProdCon – Microsoft Teams

*Created and presented a redesign of the onboarding process for new users of Microsoft Teams*

*November 2019*

### UWFA Stock Pitch Competition

*Pitched Slack Technologies Inc (WORK) using a valuation of the stock price against market and peer group*

*November 2020*

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## Projects

### Stock Visualizer

*User interface that display stock information (Angular, JavaScript, HTML, CSS)*

<https://git.io/JU4lP>

### Time Value of Money Calculator

*Web app that calculate the present/future value of a given cashflow (HTML, JavaScript)*

<https://git.io/JU4lD>

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## Certifications, Skills, and Interests

**Certifications:** Canadian Securities Course, Bloomberg Market Concepts, Microsoft Excel Specialist Certification

**Technical Skills:** Excel, Python, R, HTML, CSS, JavaScript, Tableau, PowerPoint

**Soft Skills:** Effective communication, excellent attention to detail, strong team player, superior analytical skills

**Interests:** Woodworking, DIY projects, badminton, technology