# daniel kwon

### aspiring product manager @uwaterloo

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# experience

#### **Data Analyst Intern • The Globe and Mail** May - August 2019

- Enabled quantitative analysis on user behaviour by developing data models for user journey analysis
- Optimized the querying of key website metrics by defining and building new SQL tables
- Transformed analytical requirements into technical specifications by consulting business analysts on the design of a funnel analysis table

# **Associate Solutions Engineer Intern • Accedo.tv** September - December 2018

- Implemented a product feature request process to gather feedback from client-facing teams for use in product roadmapping decisions
- Analyzed customer segmentation and relationships by creating data visualizations on historical client engagements
- Decreased pre-sales task completion time by 90% by automating RFI/RFP ticket generation and data entry

# Systems Development Analyst Intern • Barrick Gold January - April 2018

- Allowed non-technical analysts to access database information by automating SQL queries via an on-demand report generation tool in Oracle BI
- Gathered requirements, developed prototypes, and evaluated feasibility for the custom configuration of a CRM tool for tracking relationships with mine site communities
- Decreased documentation time by 50% through the design, implementation, and testing of a new mobile inventory management application

# leadership

### Lead Organizer • TEDxUW

March 2018 - February 2019

- Led a 25 person team to plan and execute the University of Waterloo's TEDx conference for 500 attendees and obtained a net promoter score (NPS) of 72
- Negotiated \$25,000 in sponsorships by pitching business opportunities and managing stakeholder relationships
- Defined timelines and key performance indicators (KPIs) by collaborating with and delegating tasks to sub-team leads

# skills

#### product

Data Analysis • Prototyping • Personas • UI/UX Design • Usability Testing • User Research

#### tools & technologies

SQL • Python • Spark • C++ • JavaScript • HTML/CSS

Figma • Adobe Creative Suite • Axure • Balsamiq

Tableau • JIRA • Git • Microsoft Office

# education

#### University of Waterloo

BASc, Systems Design Engineering Expected April 2022 3.7 GPA

#### Relevant Courses:

- Data Structures & Algorithms
- Probability and Statistics
- Human Factors in Design
- Design, Systems, and Society
- Economics of Design

## awards

#### 1st • Product Problem Pitch

 UI/UX redesign for a volunteering platform to increase user engagement using data analysis and user-centred design principles

#### 2nd • Microsoft Case Competition

 Feature addition for OneNote to increase sales of Surface products to post-secondary markets

# hobbies

Youtube Creator

voutube.com/16weeksofinternships

Ski Instructor

Photographer