

Dan Norris

Full Stack Web Developer

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Summary

Full Stack Web Developer with a background and over 4+ years experience in sales and a proven track record of delivering results and exceeding expectations. Recent bootcamp graduate with experience not only developing full stack web solutions using Laravel, React and deployed to the cloud on AWS but also experience working in remote distributed teams on development projects.

Front: HTML, CSS, Sass, JavaScript, React, Redux, Storybook

Back: PHP, Laravel, Node

Testing: Jest, PHPUnit

Tooling: Git, Gulp, AWS EC2, Vagrant, Capistrano, Linux, npm

Professional Experience

Full Stack Web Developer

Mar 20 - Jun 20

DevelopMe_, Bristol

Completed an intense 3 month bootcamp with DevelopMe covering a range of topics covering the full software delivery lifecycle from requirements gathering, development to later testing and deployment of full stack web applications using Laravel and React. Collaboratively delivered two projects as part of teams of 4 using Gitflow. Projects will be available on my [website](#) shortly but code is on [GitHub](#). Projects delivered include:

- **FooDraft App** - a full stack app built using React and Laravel deployed on AWS EC2. Built independently.
- **HappyCampers App** - a React Redux app with a Laravel API deployed on an AWS EC2 instance. Built as a team of 4 remotely using Git.
- **Hrello App** - a static web page and Trello clone app built using only vanilla JS. Built as a team of 4 remotely.
- **Neu.js** - an accessible, responsive React component library styled using Sass to neumorphic design that I built independently alongside the bootcamp. The real focus here was on making my first open-source contribution with professional documentation using Storybook. Neu.js will be available soon on npm.
- **#100DaysOfCode** - participated in the #100DaysOfCode challenge alongside a 9-5 bootcamp. Check out my log on GitHub [here](#) or my Twitter feed [here](#) to see what other Developers think of my work.

Manager

Jul 19 - Dec 19

[LHI Group, Bristol](#)

Joined LHI to help support the growth of the Bristol office into a CoE for development, DevOps, testing and architecture for the group nationally. This was a hands-on management role and sales activities involved the placement of both permanent and contract software professionals with Java experience across the South West.

Also responsible for leading bids and proposals for presales Statements of Work (SoW) for work package solutions involving cloud, mobile, security and development projects. Led initiatives to help address challenges in the market including scarcity of tech. talent, inclusion and diversity.

Principal Consultant

Nov. 15 - Jun. 19

[IO Associates, Bristol](#)

Responsible for building relationships with CTO's and Head's of IT for startups through to FTSE 250 organisations in the financial services sector in London. Owned the end-to-end delivery from business development, search and later placement of professionals with a technology or data background into these clients to support programmes concerning digitalisation and big data.

Promoted twice in 3 years. Capable of building and managing high performing teams. Managed a team of 4 Consultants and part of the highest profitability per head team in the Group. Contributed to "Group Team of the Year '18" and highest individual performing Consultant in terms of revenue for FY's ending 2018 and 2019.

Director

Sept. 14 - Nov. 16

Kyoto Technologies, Bristol

Bootstrapped this business with initial capital of just £1,500 alongside a full-time job. Engaged with freelance Consultants to set up compliant package and product design for manufacturing, liaised with manufacturers in China, set up an online website, social media presence and had Amazon airdrop products to customers directly.

Earlier Experience

2013 - 2015

Various Organizations

Associate Consultant (Opus Recruitment Solutions)

Case Official (Lloyd's Banking Group)

Contract Consultant (B2E Consulting)

Paralegal (Herbert Smith Freehills)

Paralegal (Connolly & Callaghan)

Interests

- **Climbing** - avid sport (7a) and trad (E1) climber and have travelled across the UK, the Alps and Kalymnos to climb.
- **Mountaineering** - BMC member and part of the Avon Mountaineering Club. Led my own trip to the Alps and have climbed Mont Blanc (4,810m) and Mt. Elbrus, Russia (5,642m and 7th summit) along the north face.
- **Cycling** - cycled 1200 miles from Bristol, UK to Trieste, Italy. Raised over £1100 for Cancer Research UK.

Education

Bachelor of Laws (LL.B), Law, 2:1 (68%)

2010 - 2013

University of the West of England (UWE), Bristol