#### CISC 5790 DATA MINING COURSE FINAL PROJECT

# Demographic Income Prediction

#### **Presented by:**

Andres Leonardo De Los Santos Albert Delgado Baez Carlos Ferrer Daniela Johnson







### **Objectives**

- Conduct comprehensive analysis of census dataset, including data cleaning and feature selection, to understand variable distributions and relationships affecting income levels.
- Implement various classification models learned in class to predict income classification
- Compare algorithm performance using metrics like accuracy and precision to identify the most effective models for accurate predictions.
- Analyze feature importance to identify key factors impacting income levels significantly and provide predictive insights.



### Missing values

- Identified missing values in features: native-country, work-class, and occupation
- Use the mode to fill missing values for 'native-country' and 'work-class'
- Mode for 'native-country' determined as 'United-States' due to its high occurrence (8116 out of 16,281 entries)
- Mode for 'work-class' determined as 'Private' due to its high occurrence (6696 out of 16281 entries).
- Replaced missing values represented as '?' with the most common elements.
- Implemented mode-based approach due to the high occurrence of these values.
- Explored alternative techniques such as using the KNN algorithm for predicting missing labels.



### Missing values - continued

- Determined the mode for the 'occupation' feature as 'Prof-specialty' with an occurrence of 1652
- Employed KNN to predict missing values for the 'occupation' feature, utilizing k=5
- Imported KNN Imputer from sklearn.impute to facilitate the imputation process
- Designated the 'occupation' feature as the target variable and dropped it from both the x train and test data
- Ran KNN to predict missing values, combining the imputed data with the original dataset
- Applied the same methods to fill in missing values for both the train and test data



#### Features transformation

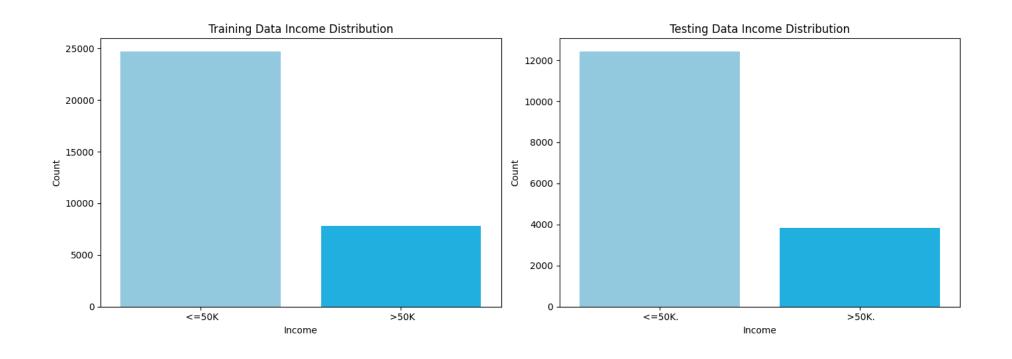
- Utilized LabelEncoder() from the sklearn.preprocessing library to convert all data to numerical format
- Dropped the 'education' feature since 'education-num' represents it
- Designated 'income' as the target variable
- Identified categorical attributes in both training and test datasets, including 'work-class', 'education', 'marital-status', 'occupation', 'relationship', 'race', 'sex', 'native-country', and 'income'
- Implemented label encoding to transform categorical attributes into numerical representations, ensuring compatibility with models like KNN
- Employed One Hot Encoding to effectively manage categorical variables within the Random Forests algorithm
- Normalized the entire dataset to ensure uniform contribution of all features to distance calculations in the KNN model, enhancing robustness and effectiveness of modeling process



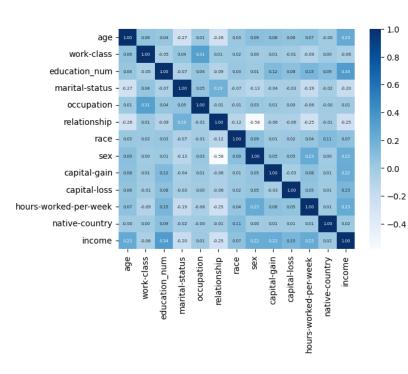
#### Data standardization

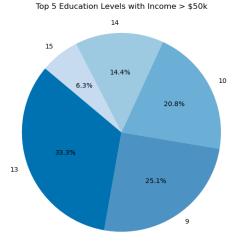
- Significant class imbalance observed in the target variables, with a majority of cases "<=50 k" compared to those earning ">50k".
- Applied SMOTE to address the imbalance by augmenting the minority class, aiming to reduce the risk of bias towards the majority class and overfitting.
- Considered under sampling but opted against it due to inappropriate dataset size, which could lead to loss of essential data.
- Identified irregularities in the formatting of the target variable, 'income class', in both training and test datasets. These inconsistencies were things such as periods, spaces, among others.
- Standardized labels across datasets to ensure uniformity and facilitate seamless model training and evaluation.

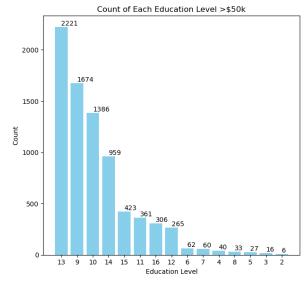




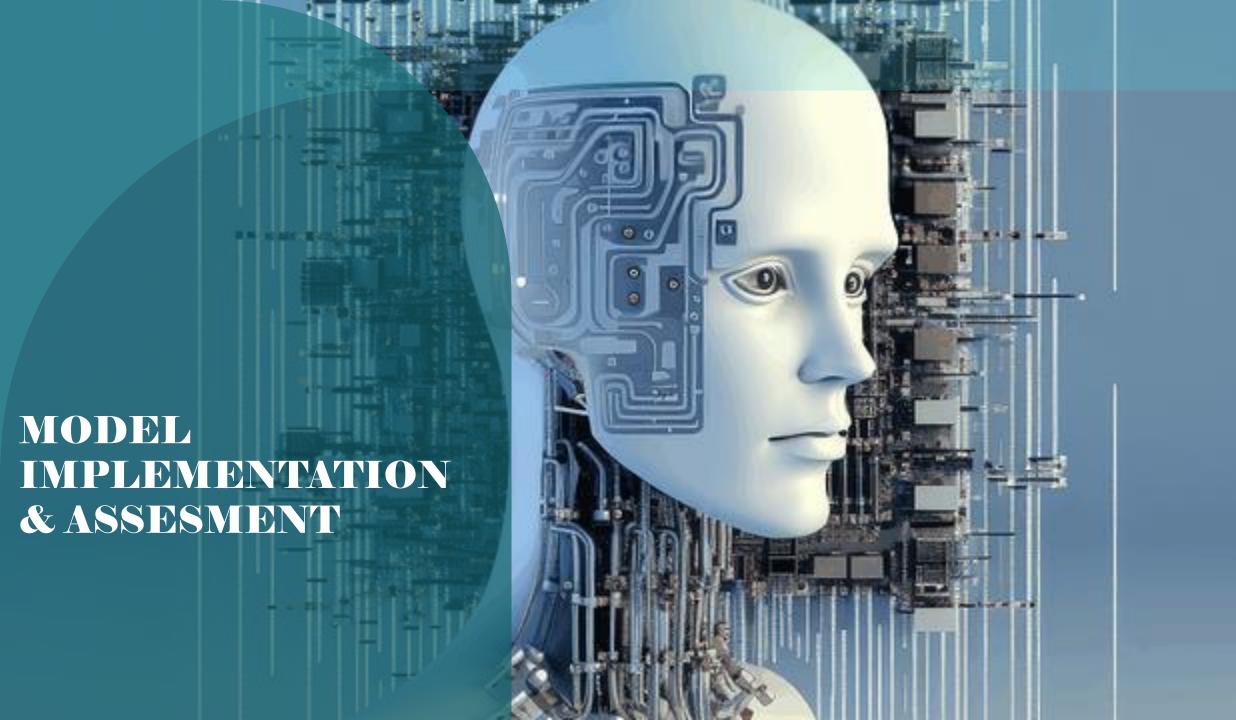
### DATA VISUALIZATION





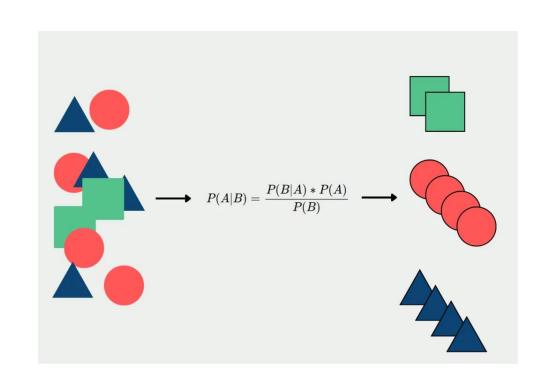


### DATA VISUALIZATION



#### Naive Bayes – model implementation

- Implement the model in test and train data
- Used Label Encoder
- Evaluated two variations of the Naive Bayes model to determine the most effective approach for our dataset. (Laplace Smoothing, No Laplace Smoothing)
- We assessed the models based on accuracy, precision, and F1 score.



## Naive Bayes -Results

MODEL 1

Accuracy for	test data			
	precision	recall	f1-score	support
<=50K	0.82	0.95	0.88	12435
>50K	0.67	0.32	0.43	3846
accuracy			0.80	16281
macro avg	0.74	0.64	0.66	16281
weighted avg	0.78	0.80	0.77	16281

Confusion Matrix:

<=50K >50K <=50K 11820 615 2615 1231 Accuracy: 80.16%

Accuracy for	train data: precision	recall	f1-score	support
<=50K	0.82	0.95	0.88	24698
>50K	0.68	0.32	0.44	7839
accuracy			0.80	32537
macro avg	0.75	0.64	0.66	32537
weighted avg	0.78	0.80	0.77	32537

32537

Confusion Matrix for train data:

<=50K >50K <=50K 23513 1185 >50K 5297 2542

Accuracy for train data: 80.08%

## Naive Bayes -Results

MODEL 2 - USING LAPLACE SMOOTHING

Performance f	or Test Data	W/ Lapla	ce Smoothir	ng
	precision	recall	f1-score	support
<=50K	0.80	0.96	0.87	12435
>50K	0.62	0.21	0.32	3846
accuracy			0.78	16281
macro avg	0.71	0.59	0.59	16281
weighted avg	0.75	0.78	0.74	16281

#### Confusion Matrix:

<=50K >50K <=50K 11931 504 >50K 3032 814 Accuracy: 78.28%

ng:	ce Smoothi	W/ Lapia	n Train Data	Pertormance on
support	f1-score	recall	precision	F
24698	0.87	0.96	0.79	<=50K
7839	0.32	0.21	0.62	>50K
32537	0.78			accuracy
32537	0.59	0.59	0.71	macro avg
32537	0.74	0.78	0.75	weighted avg

#### Confusion Matrix:

<=50K >50K <=50K 23671 1027 >50K 6162 1677 Accuracy: 77.91%

## Random Forest model implementation



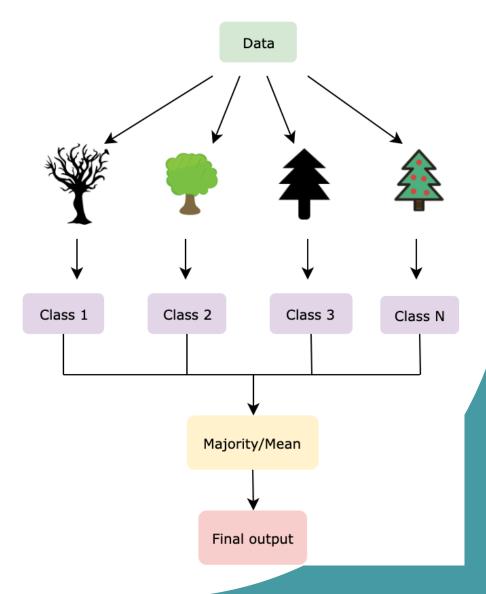
We utilized the Random Forest method, combining multiple decision trees trained on varied datasets and parameters to achieve optimal results.



We also applied techniques such as One Hot Encoding for categorical values and data balancing through SMOTE.



As a last step, we used Hyperparameter Tuning to choose the best parameter set among max depth, minimum samples per leaf, minimum samples to be considered for a split, and number of trees to be trained (number of estimators).



#### Random Forest - encoding



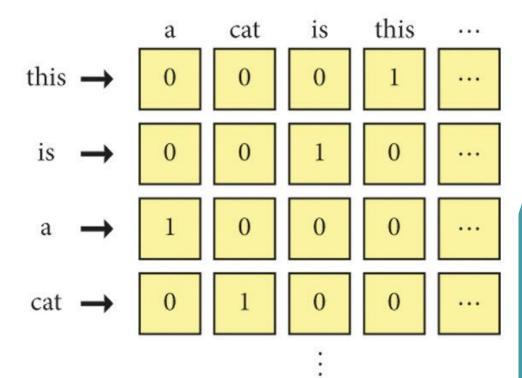
For the encoding, we evaluated two alternatives, One Hot Encoding and Label Encoding.



As a final decision, we chose One Hot Encoding since Label Encoding introduces bias and applies a relative "order" between categorical values. In our case, our categorical variables are <u>not ordinal</u>, using this technique would have affected the training process.



As a result, our model was trained with 107 features after the one hot encoding process.



### Random Forest – hyperparameter tuning

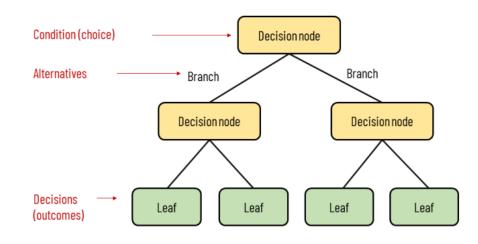
 After using hyperparameter tuning, we fitted 5 folds, using GridSearchCV, in Sci-kit learn. This implementation checks for all of the possible parameter combinations, evaluates them using 5 fold CV and chooses the best one using an accuracy test.



#### Decision Tree model implementation

- Performed this model on train and test data
- Imported DecisionTreeClassifier from sklearn.tree
- Target Function: income
- Number of values was 2: '<=50k': 0 and '>50k': 1
- For this type of model, normalization is not required
- This is because features are selected based on entropy (measure of randomness)
- Training Data may contain missing values and Errors
- We did handle missing values

#### Elements of a decision tree



## Decision Tree model assessment – train data

	$\mathbf{I}$	Negative (0)	$\mathbf{I}$	Positive (1)
Actual Class			·	
Negative (0)	İ	23601		1119
Positive (1)	ĺ	4097		3744

Classificatio	n Report for	Regular	Decision T	ree on Trair	n Data
	precision	recall	†1-score	support	
0	1.00	1.00	1.00	24720	
1	1.00	1.00	1.00	7841	
accuracy			1.00	32561	
macro avg	1.00	1.00	1.00	32561	
weighted avg	1.00	1.00	1.00	32561	

Classificatio	n Report for	Pruned De	ecision Tre	e on Train	Data:
	precision	recall	T1-score	support	
0	0.85	0.95	0.90	24720	
1	0.77	0.48	0.59	7841	
accuracy			0.84	32561	
macro avg	0.81	0.72	0.74	32561	
weighted avg	0.83	0.84	0.83	32561	

Accuracy is so high because model overfit. It decreases after pruning.

#### Errors Before Pruning

False Positives: 0

False Negatives: 1

#### Errors After Pruning

False Positives: 1119

False Negatives: 4097

## Decision Tree model assessment – test data

Accuracy on test data: 0.8081813156440022 Accuracy on pruned test data: 0.839199066396413 Confusion Matrix for Regular Decision Tree: Predicted Class Negative (0) | Positive (1) 10773 1662 Negative (0) 1461 2385 Positive (1) Confusion Matrix for Pruned Decision Tree: Predicted Class | Negative (0) | Positive (1) Actual Class --- |----Negative (0) 11871 564 2054 1792 Positive (1) Classification Report for Regular Decision Tree on Test Data: precision 0.88 0.87 0.87 12435 0.59 0.62 0.60 3846 0.81 16281 accuracy macro avo 0.73 0.74 0.74 16281 weighted avg 0.81 0.81 0.81 16281

Classification Report for Pruned Decision Tree on Test Data:

0.95

0.47

0.71

0.84

recall f1-score

0.90

0.58 0.84

0.74

0.82

support

12435

16281

16281

16281

3846

precision

accuracy

macro avo

weighted avg

0.85

0.76

0.81

0.83

Errors Before Pruning

False Positives: 1662

False Negatives: 1461

Errors After Pruning

False Positives: 564

False Negatives: 2054

## KNN model implementation

- Implemented a K-nearest neighbor (KNN) algorithm with a normalized data.
- Explored range of k from 1 to 50 without cross –
   validation to find optimal k for highest accuracy.
- Enhanced the model with 5 –fold cross validation to determine the best k within the range define above.
- Applied Synthetic Minority Over-sampling Technique (SMOTE) to address data imbalance.
- Constructed and compared 4 KNN models.



#### KNN model assessment

• Evaluated the 4 models using confusion matrices, accuracy, F-1 score, precision, recall.

Model 1: Imbalanced dataset and no CV implemented.		Model 2: Imbalanced dataset and with CV implemented.		
Training data Best K: 20 Accuracy: 80.46% Precision: 81% Recall: 80% F-1 Score: 76%	Test data Best K: 20 Accuracy: 80.30% Precision: 81% Recall: 80% F-1 Score: 75%	Training data Best K: 33 Accuracy: 84.60% Precision: 84% Recall: 85% F-1 Score: 84%	Test data: Best K = 33 Accuracy: 83.77% Precision: 83% Recall: 84% F-1 Score: 83%	
Model 3: Balanced dataset and CV implemented.		Model 4: balanced datase	et and no CV implemented.	
Training data Best K: 1 Accuracy: 89.26% Precision: 100% Recall: 100% F-1 Score: 100%	Test data Best K: 1 Accuracy: 89.26% Precision: 80% Recall: 79% F-1 Score: 79%	Training data Best K: 19 Accuracy: 85.15% Precision: 86% Recall: 85% F-1 Score: 85%	Test data: Best K: 19 Accuracy: 83.97% Precision: 84% Recall: 78% F-1 Score: 80%	

#### KNN model selection

 Model 3, initially promising with balanced data and cross-validation, shows overfitting concerns with k = 1.
 Model 2, despite an imbalanced dataset, performs notably well due to cross-validation. Further optimization can enhance Model 2's deployment suitability, making it the preferred choice among the 4 KNN models.







## Model Selection / Closing thoughts

Our final model selection was Random
 Forests using the Balanced hyperparameters,
 since we want to reduce overfitting while
 using balanced data, after evaluating KNN as
 a second option.

Model 3: Balanced dataset (Smote), O.H.E. and Hyperparameter tuning (focused on accuracy), in the balanced dataset		Model 4: Balanced dataset (Smote), O.H.E. and Hyperparameter tuning (focused on a balance), in the balanced dataset		
Training Data: Accuracy: 93.24% Low Income: - Precision: 0.95 - Recall: 0.96 - F1-Score: 0.96 - Support: 24,720 High Income: - Precision: 0.87 - Recall: 0.85 - F1-Score: 0.86 - Support: 7,841	Test Data: Accuracy: <b>85.44</b> % Low Income: - Precision: 0.90 - Recall: 0.91 - F1-Score: 0.91 - Support: 12,435 High Income: - Precision: 0.70 - Recall: 0.67 - F1-Score: 0.69 - Support: 3,846	Training Data: Accuracy: <b>85.10</b> % Low Income: - Precision: 0.92 - Recall: 0.88 - F1-Score: 0.90 - Support: 24,720 High Income: - Precision: 0.67 - Recall: 0.75 - F1-Score: 0.71 - Support: 7,841	Test Data: Accuracy: 84.14% Low Income: - Precision: 0.91 - Recall: 0.88 - F1-Score: 0.89 - Support: 12,435 High Income: - Precision: 0.65 - Recall: 0.72 - F1-Score: 0.68 - Support: 3,846	

# Model Selection / Closing thoughts

### Model Selection / Closing thoughts

 We checked for a total of 216 combinations across the parameter list in a 5-fold CV, testing 1080 combination cases. As a result, our team got two Hyperparameter sets, from which we chose the balanced approach for the predictions.

Focused on Accuracy	Focused on Balance
Number of Estimators: 100	Number of Estimators: 100
Maximum Depth: 20	Maximum Depth: 10
Minimum Samples per Leaf:	Minimum Samples per Leaf: 1
1	Minimum Samples per Split: 2
Minimum Samples per Split: 10	Bootstrap Sampling: False
Bootstrap Sampling: False	Random State (Seed): 42
Random State (Seed): 42	

