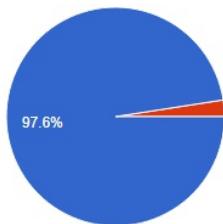


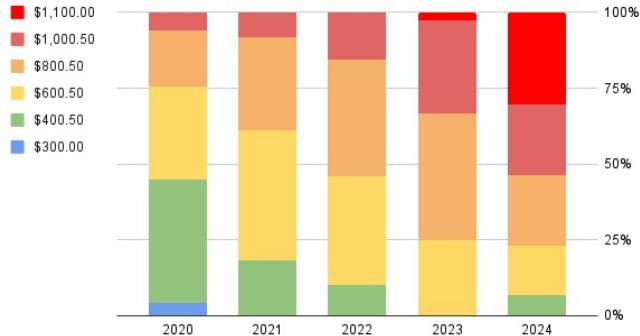
	1-5 year resid	6-10 year resid	11-15 year resid	16-20 year resid	21-25 year resid	26-30 year resid	30+ year resid	AVERAGE
Average Current Rent	910.24	849.07	885.35	843.98	763.00	629.07	600.50	\$783.03
Annual Increase	63.37	41.83	31.90	27.36	18.28	15.31	9.39	\$29.63
Percent Value of Average Annual Rent Increase	8.81	8.01	6.66	8.06	5.41	7.63	4.22	6.97 %
Percent of Residents Charged an Increase Above 10%	42.05	30.00	13.64	52.17	12.50	28.57	0.00	25.56 %
Percent of Residents Charged an Increase of 10% or Less	57.95	70.00	86.36	47.83	87.50	71.43	100.00	74.44 %

Have recent rent increases been a concern for you?

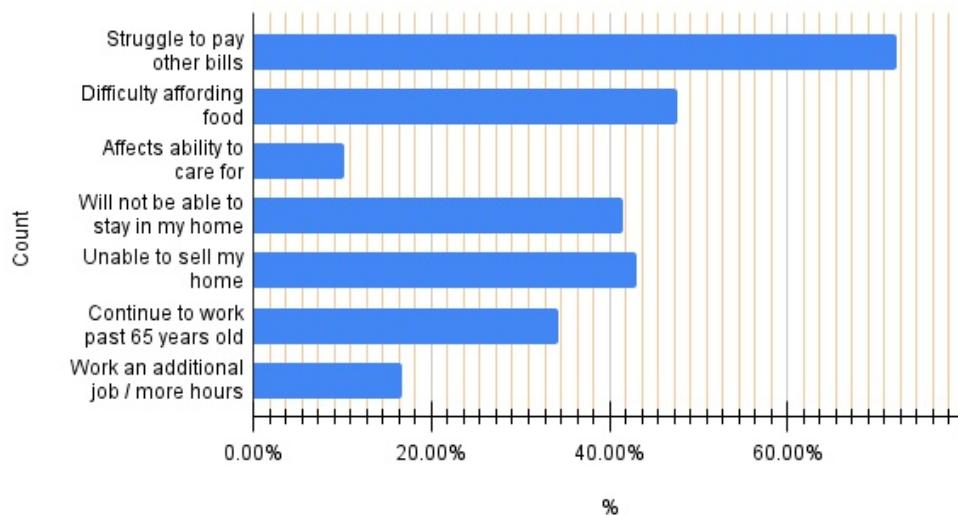
492 responses



Starting Rent, 2020, 2021, 2022, 2023...

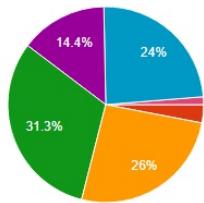


% vs. Count



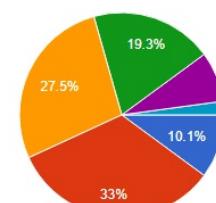
How much is your rent now?

466 responses



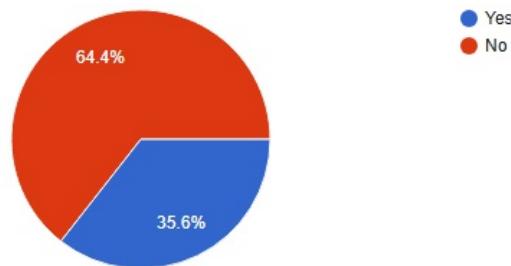
How much was your rent when you moved in?

466 responses



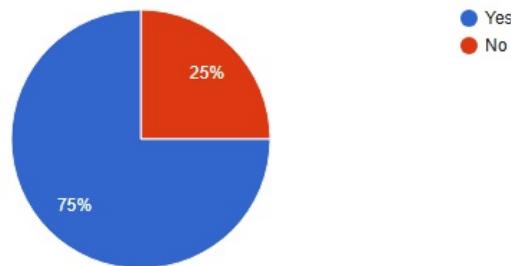
Have you experienced an issue with rent increasing for the buyer?

492 responses



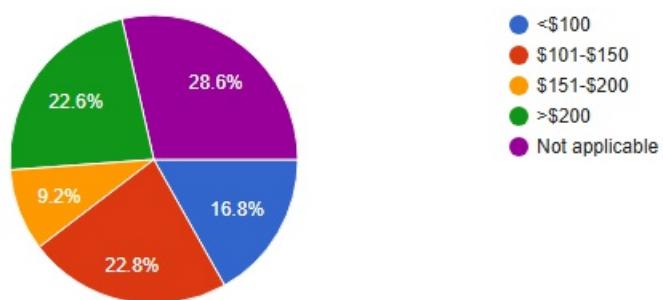
Have you heard of others in your park who have?

492 responses



How much, approximately, does the park increase rent for a new buyer?

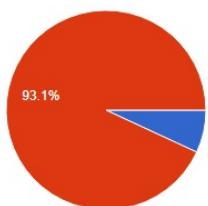
434 responses



INTERIOR INSPECTIONS REQUIRED TO SELL

Have you experienced an issue with this?

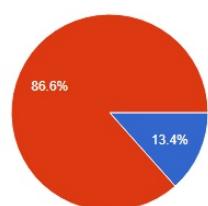
492 responses



AESTHETIC IMPROVEMENTS REQUIRED TO SELL

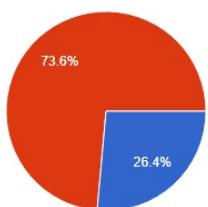
Have you experienced an issue with this?

492 responses



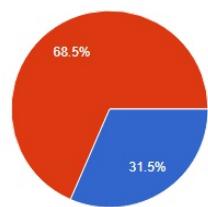
Have you heard of others in your park who have?

492 responses



Have you heard of others in your park who have?

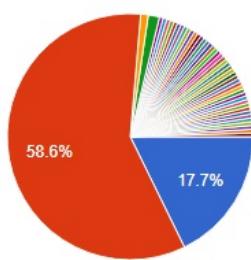
492 responses



Has your park bought out residents' homes to tear down and replace?

203 responses

Copy chart



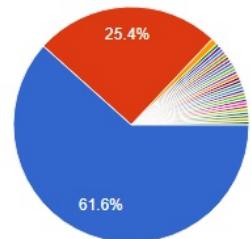
- Yes
- No
- Not sure
- I don't know
- Hard to say since communication is litt...
- In the past. Not recently
- Not that I know of
- I don't know

▲ 1/6 ▼

Do you have an onsite manager?

224 responses

Copy chart



- Yes
- No
- Finally after rats & maggots in our pool
- Manager for several parks owned by a...
- Last one was fired. Nearby manager p...
- we did, but she is under investigation...
- During the day. He doesn't live in the...
- Yes but communication is one way the...

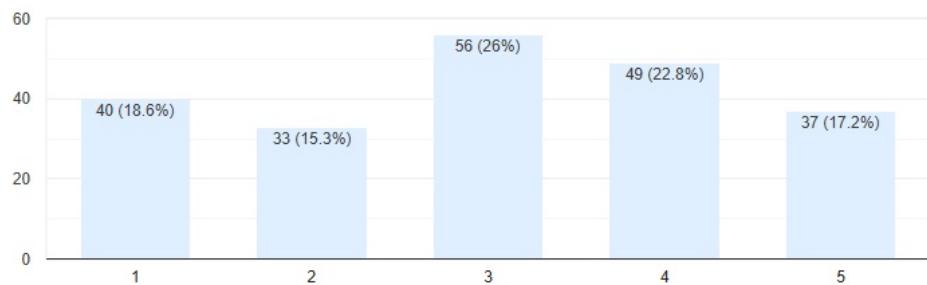
▲ 1/4 ▼

Please rate your park management on the following categories:

Communication

215 responses

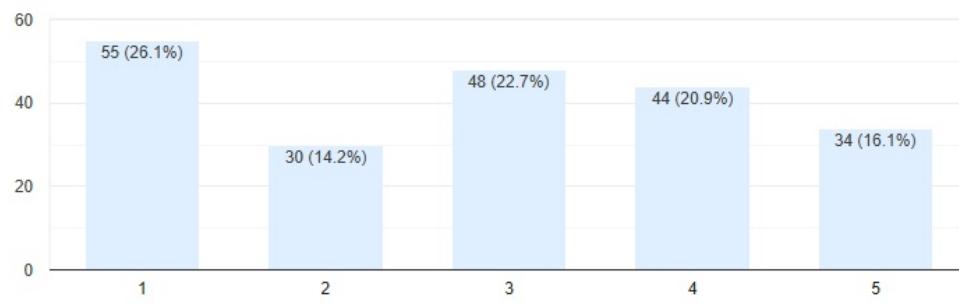
 Copy chart



Fairness and Justice

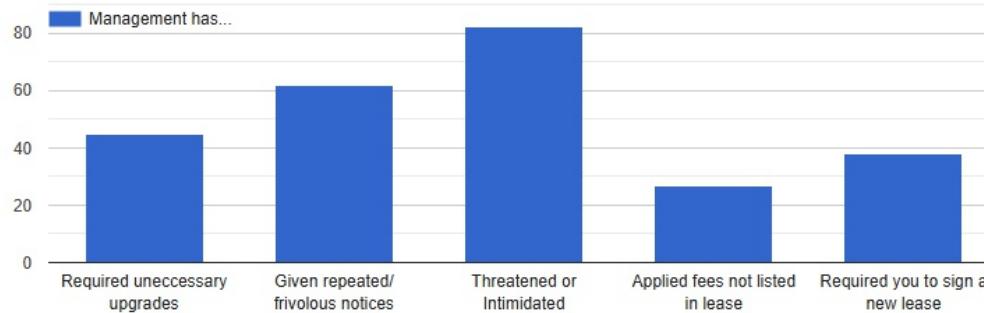
211 responses

 Copy chart



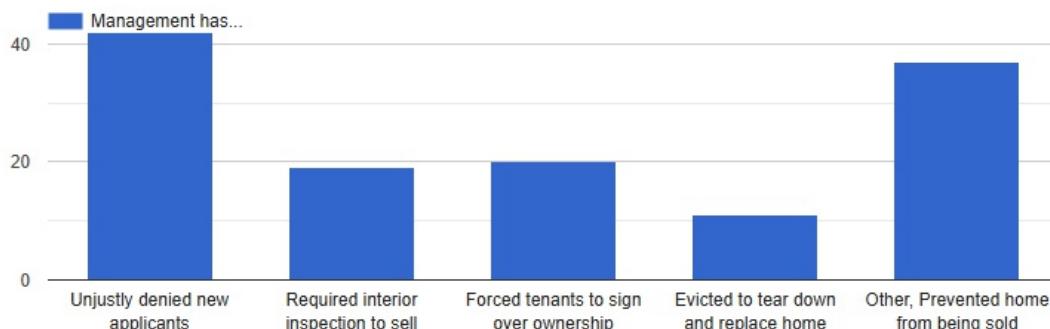
Violation of Tenant Rights

 Copy chart



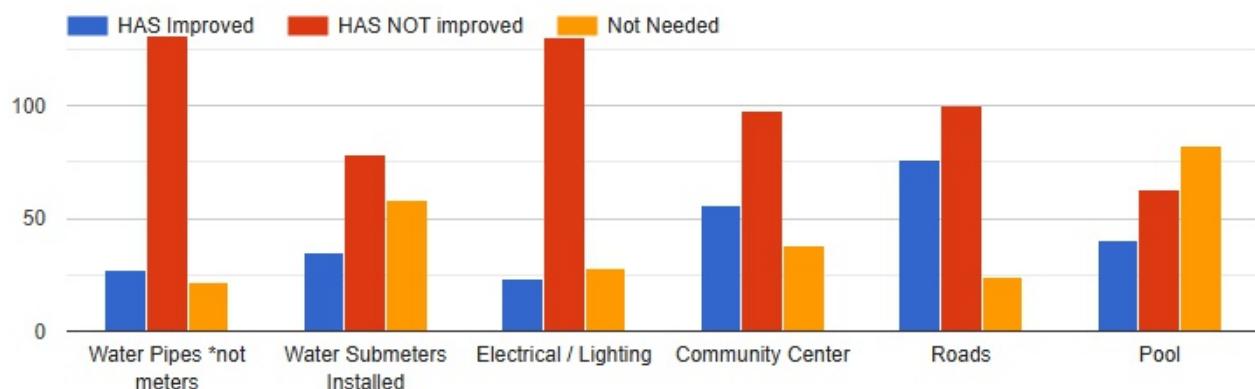
Home Sales

 Copy chart



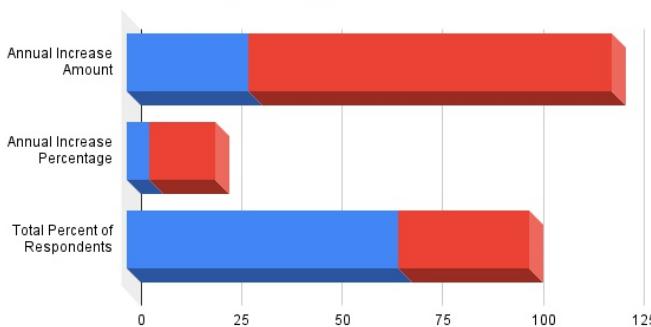
Improvements to your park in the last 5 years

 Copy chart



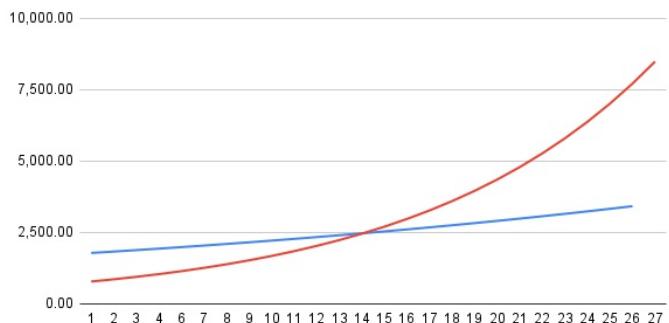
Normal Increases vs. Above Max 10% Increases

 Normal  Above 10



Social Security Increases vs. Rent Increases

 Social Security  Rent



Current 10% increase vs. Avg COLA increase at 2.75%

Years	Social Security	Rent	Rent
1	1,783.55	783.03	783.03
2	1,832.60	861.33	804.56
3	1,882.99	947.47	826.69
4	1,934.78	1,042.21	849.42
6	1,987.98	1,146.43	872.78
7	2,042.65	1,261.08	896.78
8	2,098.83	1,387.19	921.44
9	2,156.54	1,525.90	946.78
10	2,215.85	1,678.49	972.82
11	2,276.78	1,846.34	999.57
12	2,339.40	2,030.98	1,027.06
13	2,403.73	2,234.08	1,055.31
14	2,469.83	2,457.48	1,084.33
15	2,537.75	2,703.23	1,114.15
16	2,607.54	2,973.56	1,144.79
17	2,679.25	3,270.91	1,176.27
18	2,752.93	3,598.00	1,208.61
19	2,828.63	3,957.80	1,241.85
20	2,906.42	4,353.58	1,276.00
21	2,986.35	4,788.94	1,311.09
22	3,068.47	5,267.83	1,347.15
23	3,152.85	5,794.62	1,384.19
24	3,239.56	6,374.08	1,422.26
25	3,328.64	7,011.49	1,461.37
26	3,420.18	7,712.64	1,501.56
27		8,483.90	1,542.85

Data	1-5 year resid	6-10 year resid	11-15 year resid	16-20 year resid	21-25 year resid	26-30 year resid	30+ year resid	TOTAL	AVERAGE
Total responses	195.00	140.00	66.00	23.00	16.00	7.00	9.00	456.00	#
Number of Residents Charge an Increase Above 10%	82.00	42.00	9.00	12.00	2.00	2.00	0.00	149.00	
Number of Residents Charge an Increase of 10% or Less	113.00	98.00	57.00	11.00	14.00	5.00	9.00	307.00	
Percent of Residents Charged an Increase Above 10%	42.05	30.00	13.64	52.17	12.50	28.57	0.00	178.93 %	25.56
Percent of Residents Charged an Increase of 10% or Less	57.95	70.00	86.36	47.83	87.50	71.43	100.00	521.07 %	74.44
Average Starting Rent	719.47	521.93	479.29	339.63	338.00	200.50	222.72	2,821.54 \$	403.08
Average Current Rent	910.24	849.07	885.35	843.98	763.00	629.07	600.50	5,481.21 \$	783.03
Total Rent Increase	190.77	327.14	406.06	504.35	425.00	428.57	377.78	2,859.67 \$	379.95
Average Years Lived in Park	3.01	7.82	12.73	18.43	23.25	28.00	40.22	133.47 #	19.07
Annual Increase	63.37	41.83	31.90	27.36	18.28	15.31	9.39	207.44 \$	29.63
Percent Value of Average Annual Rent Increase	8.81	8.01	6.66	8.06	5.41	7.63	4.22	48.79 %	6.97
Sum of all increases	13,470.00	6,010.00	2,119.91	631.73	290.22	107.02	84.31	22,713.19	
total responses	195.00	140.00	66.00	23.00	16.00	7.00	9.00	456.00	
Average Total Increased Amount	69.08	42.93	32.12	27.47	18.14	15.29	9.37	214.39 \$	30.63
Average Amount of Increase where Increased	91.63	45.19	32.12	27.47	19.35	15.29	9.37	240.41 \$	34.34
Percent of Residents Charged No Increase	24.62	5.00	0.00	0.00	6.25	0.00	0.00	35.87 %	5.12
Percent of Residents Charged an Increase	75.38	95.00	100.00	100.00	93.75	100.00	100.00	664.13 %	94.88
Amount of Average Rent Increase within 10% Max	33.36	32.74	29.20	22.33	17.08	11.25	9.37	155.33 \$	22.19
Percent Value of Rent Increase within 10% Max	4.60	6.11	5.88	5.71	5.54	5.61	4.34	37.79 %	5.40
Amount of Rent Increase where Above 10% Max	114.95	66.39	50.61	32.17	25.54	25.40	0.00	315.06 \$	45.01
Percent Value of Rent Increase where Above 10% Max	17.71	15.10	19.42	13.10	12.74	12.67	0.00	90.73 %	12.96