Daniel E. P. Araujo

31W 1450N, UT 84604

(801) 584-9550 | arauj0@byu.edu

## Education

**Brigham Young University – Marriott School of Business** Provo, UT

*Pre-Business, Minor in Japanese* Sep 2024

* GPA (Total) 3.89 / 4.00
* *LISR* Housing Scholarship
* *Marriott School of Business Dean’s List* (top 5% of students) for x number of semesters (if applicable)
* Membership or leadership positions held in relevant academic clubs/organizations *(italicize leadership position title)*
* Relevant Coursework: (for non-Finance & Accounting majors)
* Academic recognitions and awards *(italicize recognition or award name)*

## Experience

**MTC** *(Missionary Training Center for The Church of Jesus Christ of Latter-day Saints)*Provo, UT

*Teacher* Aug 2024

* Bullet 1 describing what you did, how you did it and what value your actions created
* Bullet 2

**Hawx Services** *(Pest Control Company)*Orlando, FL

*Sales Representative* Apr 2024 – Jul 2024

* Developed strong sales and negotiation skills by consulting with clients and closing contracts.
* Analyzed customer needs to provide tailored pest control solutions, enhancing customer satisfaction.
* Managed financial transactions and contract details, ensuring accuracy and compliance.

**AWR Franchising** *(A company specializing in developing and selling franchise opportunities)*Joinville, Brazil

*Traffic Manager* Jul 2022 – Sep 2023

* Planned marketing campaign for 140 different accounts resulting in greater satisfaction for clients
* Built a workflow to organize the work for a team of new traffic managers improving performance
* Found daily solutions to various digital problems, which increased customer satisfaction
* Advised, trained and supported franchisees for success in digital marketing investments

## Leadership & Service

**The Church of Jesus Christ of Latter-day Saints** Sao Paulo, Brazil

*Volunteer Representative* Jun 2020 – Jun 2022

* Oversaw administrative daily responsibilities for 120+ missionaries to achieve maximum success
* Promoted trainings to inspire missionaries and help them to become more effective in their work
* Planned daily routines with goals and strategies to accomplish those goals successfully

**Boson Store** *(Online Store)*Joinville, Brazil

*Business Owner* Jan 2019 – Feb 2020

* Bullet 1 describing what you did, how you did it and what value your actions created
* Bullet 2

## Awards, Skills & Interests

* Portuguese (Native), Spanish (Advanced), Japanese (Intermediate)
* *Built an app for effective studies using AI*
* Relevant certifications and skills such as CFA designation, Wall Street Prep or personal investment portfolio
* *1st Place*, XYZ Case Competition or other personal or unique accomplishments and recognitions
* Interesting & specific personal attribute, experience or interest