

CliftonStrengths® Top 5 for Daniel Araujo

This report presents your five most dominant CliftonStrengths revealed by your responses to the CliftonStrengths assessment. Use this report to learn more about these strengths, how they uniquely show up in your life and how you can use them to fulfill your potential.

1. Includer®

You accept others. You are instinctively aware of those who feel left out and make an effort to include them.

2. Learner®

You have a great desire to learn and want to continuously improve. The process of learning, rather than the outcome, excites you.

3. Belief®

You have certain core values that are unchanging. These values provide direction and a strong sense of purpose.

4. Futuristic®

You vividly imagine the future. You inspire and energize others with your vision of what could be.

5. Responsibility®

You take psychological ownership of your commitments. You are dependable and embrace values such as honesty and loyalty.

■ **EXECUTING** themes help you make things happen.

■ **RELATIONSHIP BUILDING** themes help you build strong relationships that hold a team together.

■ **INFLUENCING** themes help you take charge, speak up and make sure others are heard.

■ **STRATEGIC THINKING** themes help you absorb and analyze information that informs better decisions.



- 1. Incliner
- 2. Learner
- 3. Belief
- 4. Futuristic
- 5. Responsibility

You Are Uniquely Powerful

Your unique sequence of CliftonStrengths and the personalized Strengths Insights in this report are the result of your answers to the CliftonStrengths assessment.

We designed this report to help you learn more about your most dominant CliftonStrengths: what they are, how they interact and how to use them to succeed.

What do the colors mean?

Each of the 34 CliftonStrengths fits into one of four domains. These domains describe how CliftonStrengths helps you execute, influence others, build relationships, and absorb and think about information.

EXECUTING

- Achiever
- Arranger
- Belief
- Consistency
- Deliberative
- Discipline
- Focus
- Responsibility
- Restorative

INFLUENCING

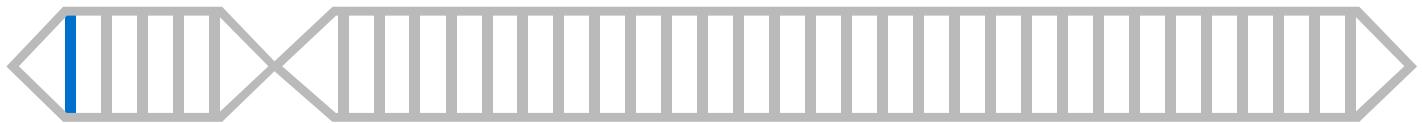
- Activator
- Command
- Communication
- Competition
- Maximizer
- Self-Assurance
- Significance
- Woo

RELATIONSHIP BUILDING

- Adaptability
- Connectedness
- Developer
- Empathy
- Harmony
- Incliner
- Individualization
- Positivity
- Relator

STRATEGIC THINKING

- Analytical
- Context
- Futuristic
- Ideation
- Input
- Intellection
- Learner
- Strategic

**RELATIONSHIP BUILDING**

1. Includer®

What Is Includer?

"Stretch the circle wider." People with strong Includer talents center their lives on this philosophy. They want to include people and make them feel like part of the group. They notice people who feel like outsiders or who feel unappreciated, and they reach out to bring them in. They instinctively accept others. Regardless of race, gender, nationality, personality or faith, Includers cast few judgments. Their accepting nature doesn't necessarily rest on the belief that we are all different and that one should respect those differences — rather, it rests on the conviction that fundamentally we are all the same. We are all equally important. Thus, no one should be ignored. Each of us should be included.

Why Your Includer Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Includer**Learner****Belief****Futuristic****Responsibility**

Because of your strengths, you might do some of your best work late in the day, especially when you are making upgrades or changes to enhance the quality or quantity of your outcomes.

Chances are good that you find a way to involve everyone so each person has a good experience. You strive to create a sense of belonging and acceptance. When someone feels left out, you often are the person who finds a way to engage that individual in the group's activities and conversations.

Driven by your talents, you may be described as someone who makes an exceptional contribution to the group. Perhaps you produce some of your finest results when you can work shoulder to shoulder with teammates. Having to work alone for hours, days, weeks, or months might cause you to be less productive.

By nature, you might welcome the company of numerous people. There may be some individuals with whom you choose to spend less time, however.

Instinctively, you periodically derive satisfaction from partnering with specific people. Perhaps you engage in certain activities if they require teamwork or interaction among individuals. Sometimes too much solitude dampens your enthusiasm or erodes your ability to be productive.



- 1. Includer**
- 2. Learner
- 3. Belief
- 4. Futuristic
- 5. Responsibility

How Includer Blends With Your Other Top Five Strengths

INCLUDER + LEARNER

You notice and invite outsiders into your social circle. You notice and assimilate new concepts into your sphere of understanding.

INCLUDER + BELIEF

Even though you may disagree with others' values or convictions, it never causes you to disrespect or exclude them.

INCLUDER + FUTURISTIC

Your vision of a better tomorrow is one where no one experiences discrimination and everyone is involved.

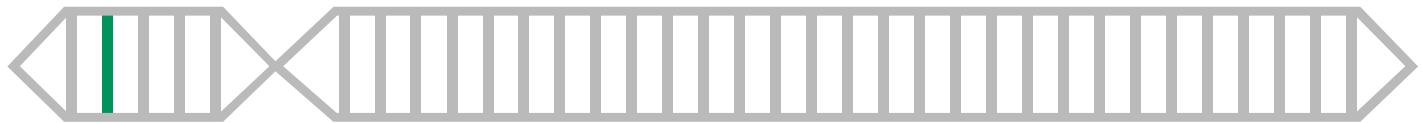
INCLUDER + RESPONSIBILITY

You are interested in serving those who are marginalized and invisible and who just plain get overlooked.

Apply Your Includer to Succeed

Empower people to see the best in others.

- Help people get to know each other. Your ability to quickly make people feel accepted and involved in a group makes it easier for them to contribute and form relationships.
- Be aware that existing group members might not initially embrace newcomers, so do your best to explain what we all have in common. Help others understand that to respect the differences among us.

**STRATEGIC THINKING**

2. Learner®

What Is Learner?

People with strong Learner talents constantly strive to learn and improve. The process of learning is just as important to them as the knowledge they gain. The steady and deliberate journey from ignorance to competence energizes Learners. The thrill of learning new facts, beginning a new subject and mastering an important skill excites people with dominant Learner talents. Learning builds these people's confidence. Having Learner as a dominant theme does not necessarily motivate someone to become a subject-matter expert or strive for the respect that accompanies earning a professional or academic credential. The outcome of learning is less significant than the "getting there."

Why Your Learner Is Unique

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Includer**Learner****Belief****Futuristic****Responsibility**

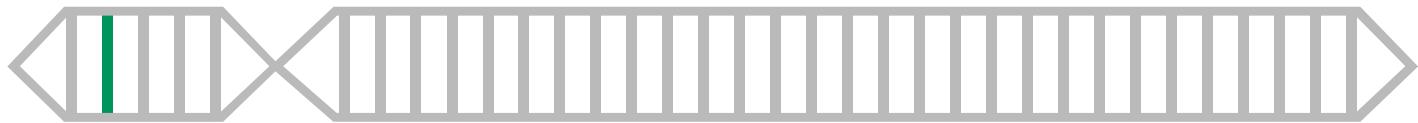
It's very likely that you show some signs of wanting to acquire new knowledge or skills in particular areas of interest. Perhaps you rely on conversations with a few intelligent people to complement — that is, complete — what you have already gained through classes or reading.

Because of your strengths, you may enjoy pondering what you can revise, correct, renovate, upgrade, or relocate. When you are curious about a person, event, topic, project, activity, or idea, you probably devote a bit more energy and time to studying it.

Driven by your talents, you might register for high level courses or honors classes. Why? Perhaps you are attracted to subjects that are not easy to comprehend. Occasionally you trust yourself enough to test your mental endurance and agility.

Instinctively, you may prefer to work in certain groups. Perhaps you are attracted to teams whose activities or challenges intrigue you. Periodically you choose to give specific matters your undivided attention.

Chances are good that you sometimes enroll in difficult or demanding classes. You might aim to expand your knowledge or challenge your thinking about certain things.



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How Learner Blends With Your Other Top Five Strengths

LEARNER + INCLUDER

You notice and invite outsiders into your social circle. You notice and assimilate new concepts into your sphere of understanding.

LEARNER + BELIEF

While your mind is certain and unchanging about a few important matters, it remains curious and open about many other things.

LEARNER + FUTURISTIC

Your willingness to embrace new concepts and encounter new experiences stimulates your visions of inspiring possibilities.

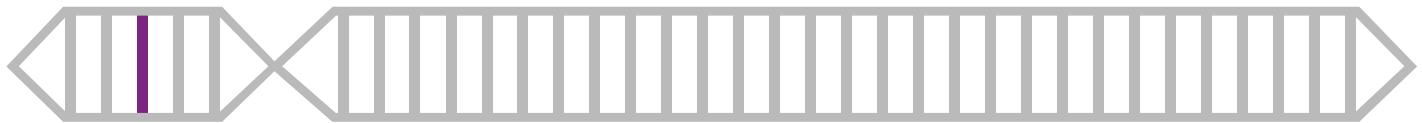
LEARNER + RESPONSIBILITY

You are at your best as a student when you commit to teaching others new information or concepts.

Apply Your Learner to Succeed

Develop expertise in areas that interest you the most.

- Regularly study new topics and skills. Challenge yourself to learn about complex ideas, programs or experiences others might not want to explore.
- Refine how you develop your expertise. For example, you might learn best by beginning a new project; if so, find new tasks or projects to start. Or you might learn best by teaching; if so, find ways to present to others.

**EXECUTING**

3. Belief®

What Is Belief?

People with strong Belief talents have enduring principles that they live by. These values vary from one person to another, but those with powerful Belief talents have deeply held ideals and a strong sense of purpose in their lives. These core values affect their behavior in many ways. Their sense of mission gives their lives meaning and direction; in their view, success is more than money and prestige. Their Belief talents guide them through temptations and distractions toward a consistent set of priorities. This consistency is the foundation for their relationships. Others view them as dependable and trustworthy.

Why Your Belief Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Includer**Learner****Belief****Futuristic****Responsibility**

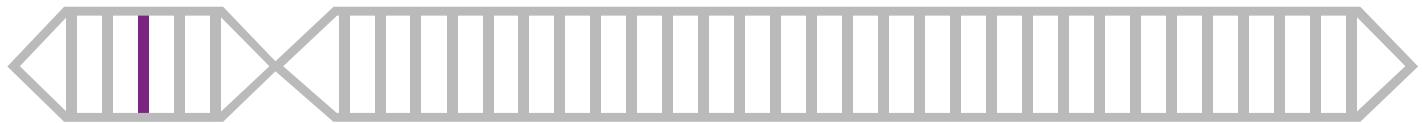
It's very likely that you want only the very best for your family. This is a top priority for you. Your desire to provide for loved ones is evident in what you say and do every day.

Chances are good that you may reject the idea that telling a falsehood about something unimportant is acceptable. Perhaps you refuse to make an innocent social excuse to protect someone's feelings.

Because of your strengths, you know you are a strand in the intricate web of life. You search for ways to link with individuals who also ponder concepts, theories, or philosophies. In their company, you are apt to discover or rediscover your special place and purpose in life.

By nature, you enter contests simply to have fun. In the process, you often find yourself part of something much larger such as building team spirit or raising funds for a worthy cause. This sense of being linked to other people means a lot more to you than finishing first or claiming an award.

Driven by your talents, you may point out issues, problems, or obstacles before others see them. Some people label you a pessimist. Perhaps you reply, "I'm just being realistic. I sometimes choose to fix things before they wear out, break down, or become obsolete."



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How Belief Blends With Your Other Top Five Strengths

BELIEF + INCLUDER

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BELIEF + LEARNER

While your mind is certain and unchanging about a few important matters, it remains curious and open about many other things.

BELIEF + FUTURISTIC

Your core values play a significant role in shaping your vision for the future and in giving you the passion to pursue it.

BELIEF + RESPONSIBILITY

You make commitments to principles and purposes that are important to you. You also make commitments to people who ask for your help.

Apply Your Belief to Succeed

Reflect on your values and how they play a part in your everyday life.

- Think about your best day to better understand what you like the most about what you do daily. How did your values contribute to the satisfaction you felt that day? What can you do to have more days like your best?
- Find a cause that matters to you and actively support it. Not just believing in something, but also getting involved, helps to fuel your passion even more.

**STRATEGIC THINKING**

4. Futuristic®

What Is Futuristic?

People with strong Futuristic talents love to peer over the horizon. They are fascinated by the future. They anticipate and imagine in detail what tomorrow could or should be. They usually see the future positively. While the details of the picture will depend on their other strengths and interests — a better product, a better team, a better life or a better world — it will always inspire them. This vision energizes themselves and others. They can paint a picture of the future for their team members.

Why Your Futuristic Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Includer**Learner****Belief****Futuristic****Responsibility**

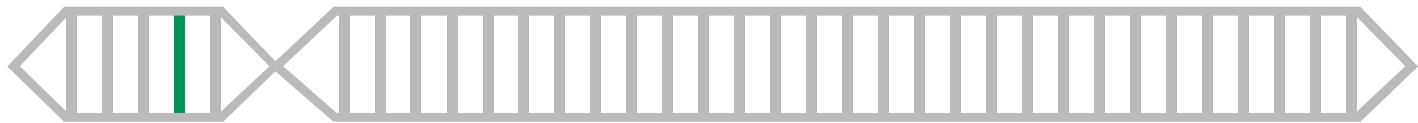
Driven by your talents, you may channel some of your mental and physical energies toward what you might accomplish in the coming months, years, or decades. Sometimes you may ask yourself, "How far into the future can I think before some of my ideas start becoming vague or uninspiring?"

Because of your strengths, you may design forward-looking plans for a specific aspect of your life, such as investments, entrepreneurial ventures, education, vacations, or retirement.

Instinctively, you occasionally work seriously at something when you have defined the specific objective you want to reach in the near term or the long term. Remember, your other talents might influence how far into the future you can push certain goals and still give them your undivided attention.

By nature, you have a capacity for envisioning what the coming months, years, or decades could, should, or will be like. Frequently you are prompted to transform your ideas into things you can touch, taste, see, smell, or hear.

Chances are good that you may be viewed by some people as an innovative and original thinker. Perhaps your ability to generate options causes others to see there is more than one way to attain an objective. Now and then, you help certain individuals select the best alternative after having weighed the pros and cons in light of prevailing circumstances or available resources.



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How Futuristic Blends With Your Other Top Five Strengths

FUTURISTIC + INCLUDER

Your vision of a better tomorrow is one where no one experiences discrimination and everyone is involved.

FUTURISTIC + LEARNER

Your willingness to embrace new concepts and encounter new experiences stimulates your visions of inspiring possibilities.

FUTURISTIC + BELIEF

Your core values play a significant role in shaping your vision for the future and in giving you the passion to pursue it.

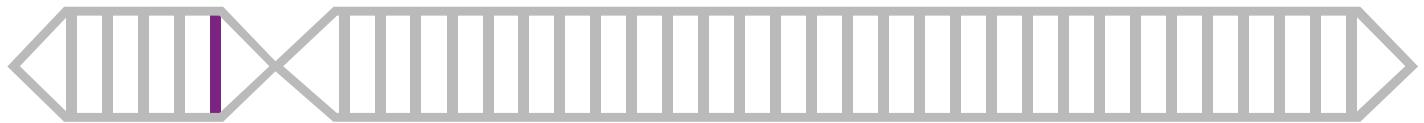
FUTURISTIC + RESPONSIBILITY

You will make a serious commitment to someone today if it will help your vision become a reality tomorrow.

Apply Your Futuristic to Succeed

Energize others with your visions of the future.

- Dedicate time to dream about what could be. You inspire those around you when you put your vision into words and share it.
- Be sure to ask people how they feel about your visions of the future. If they are worried or uncomfortable, make the picture as vivid as possible using hopeful, clear and detailed language.

**EXECUTING**

5. Responsibility®

What Is Responsibility?

People with strong Responsibility talents take psychological ownership of anything they commit to, whether it is large or small, and they feel emotionally bound to follow it through to completion. They keep their promises and honor their commitments. They don't let people down, and they work very hard to fulfill all of their responsibilities and keep their word.

Why Your Responsibility Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Includer**Learner****Belief****Futuristic****Responsibility**

Instinctively, you sometimes ponder what you could do better. You may find some new ways to deliver on the commitments you have made to certain individuals. Perhaps keeping promises is one way you might enhance the quality of your work.

Driven by your talents, you may strive to do tasks correctly the first time. It makes no sense to you to quickly do an assignment just so you can announce, "I finished first." Quality probably is one of your top priorities.

By nature, you may enjoy hearing people describe you as more serious than some of your colleagues, classmates, teammates, friends, or coworkers.

It's very likely that you might prefer to work with certain teammates. These individuals may share your concern about doing things correctly or ethically.

Because of your strengths, you have a strong sense of commitment. It motivates you to make sure that things are carried through to completion even when difficulties arise.



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How Responsibility Blends With Your Other Top Five Strengths

RESPONSIBILITY + INCLUDER

You are interested in serving those who are marginalized and invisible and who just plain get overlooked.

RESPONSIBILITY + LEARNER

You are at your best as a student when you commit to teaching others new information or concepts.

RESPONSIBILITY + BELIEF

You make commitments to principles and purposes that are important to you. You also make commitments to people who ask for your help.

RESPONSIBILITY + FUTURISTIC

You will make a serious commitment to someone today if it will help your vision become a reality tomorrow.

Apply Your Responsibility to Succeed

Be selective about what you agree to take on.

- Choose your commitments wisely and focus on the things you genuinely enjoy doing. Prioritize your tasks so they align with your passions so you can perform at your best without feeling stressed out.
- While you have a reputation for staying true to your commitments, be sure to carefully choose your tasks to protect your wellbeing.

What's Next?

Take these steps to start unlocking your full potential using your CliftonStrengths.



Learn to Use Your Dominant Strengths

Read about each of your top five CliftonStrengths in this report and reflect:

- What did you read that **inspires** you?
- What did you read that **surprises** you?
- What did you read that **excites** you?
- What did you read that **challenges** you?

Click here or scan the QR code to complete the following exercise for each of your top five CliftonStrengths:

Name It

- Pick one of your top CliftonStrengths.
- List the words or phrases you read about this strength that resonate strongly with you.



[Click to View Activity](#)

Claim It

- When has this strength helped you be successful in the past?
- How does this strength help you be successful in your role?

Aim It

- In what two ways could you start using this strength more intentionally right away?

Hint: Read the action items in this report and on your [my.gallup.com](#) dashboard for ideas.



Use Your Resources in Gallup® Access



Our dedicated platform is focused on helping you fulfill your potential using your CliftonStrengths.

Click here or scan the QR code to sign in to your [my.gallup.com](#) account.

Inside, you'll find articles, videos, learning modules and other tools created specifically for your strengths-based development.

Explore All 34 of Your CliftonStrengths®

Already have your CliftonStrengths 34 report? Great! Take some time to explore your full results.



If you don't have it yet, [click here](#) or scan the QR code to learn how your CliftonStrengths 34 report can help you:

- reveal your complete talent profile of 34 CliftonStrengths
- learn how to use your top 10 CliftonStrengths to set and achieve goals
- navigate your 11-34 CliftonStrengths, including understanding and managing weaknesses

Apply Your CliftonStrengths® in Specific Roles

Take time to explore any role-based CliftonStrengths reports you already have.



If you don't have any, [click here](#) or scan the QR code to browse a range of reports tailored to specific roles and responsibilities.

We offer a suite of reports designed to help you use your CliftonStrengths to excel in various areas, whether it's in management, leadership or even as a student.

Engage in a Conversation About Your CliftonStrengths®



Share your CliftonStrengths results with the people closest to you, including your family, friends, coworkers and teammates.

Spend time talking about your CliftonStrengths with a coach, manager, mentor or adviser — someone invested in your personal and professional development.

[Click here](#) or scan the QR code for helpful ways to share and discuss your CliftonStrengths with others.

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