

Principal® Platform Connectivity Program

Managing investment option costs



We know providing a robust investment platform gives you choice and flexibility to help meet your plan goals. That's why we continually evaluate our investment platform. Recently we made changes to fees associated with setting up and maintaining investment options as part of our new Principal® Platform Connectivity Program.

Investment platform snapshot²

- More than 6,000 mutual funds and CITs from over 230 fund families or trust companies³
- Registered and non-registered investment products
- Among the most comprehensive set of asset allocation choices in the industry

Program overview

To help cover increasing costs associated with administering, building, and maintaining investment options on our investment platform, investment providers will now pay a fee to be included as a participating investment provider in our Principal® Platform Connectivity Program. Plan sponsors can access any participating provider's investment options at no additional cost.

If an investment provider chooses not to pay the fee and you want to use their investment option on your investment line-up, no problem. You still have access to an extensive list of available investment options. By paying \$1,000/year (\$250/quarter), per plan type, you can add any number of non-participating investment options to your plan lineup.

Participating investment providers

You have access to investment options from these participating investment providers at no additional cost.

AB Funds¹ Alger Funds¹ Allianz Funds¹ Alta Trust Company American Century¹ American Funds¹ AMG Funds¹ AOR Funds¹ Artisan Funds Baillie Gifford BlackRock Funds¹ Blackstone¹ BMO Funds1 **Boston Partners** Boston Trust & Walden **Brown Advisory** Buffalo Funds

Calamos Funds Carillon Funds1 Cohen & Steers Funds Columbia¹ Davis Funds¹ Diamond Hill Funds Dimensional Funds¹ Doublel ine Funds¹ Eaton Vance1 **EULAV Securities LLC** Eventide Federated1 Fidelity¹ First Eagle¹ Franklin Templeton¹ Galliard¹ Global Trust Company Goldman Sachs¹

Guggenheim Funds¹ Harbor Funds¹ Hartford Funds¹ Heartland Hotchkis & Wiley¹ Ivy Funds1 Janus Henderson¹ John Hancock¹ JP Morgan¹ Keeley Funds Lazard1 Legg Mason¹ Lincoln Nat'l Life Lord Abbett Funds¹ MassMutual¹ Mercer Trust Company MFS1 Morgan Stanley¹

Nationwide¹ Neuberger Berman¹ New York Life¹ North Square Nuance Nuveen Investments¹ Parnassus Funds¹ Payden Funds PGIM Investments¹ PIMCO1 Pioneer Mutual Funds¹ Praxis Principal GI Trust Co. Prudential Insurance¹ Putnam¹ Reliance Trust Schwab MF Funds Schwab CITs¹

Standard Insurance T. Rowe Price Thompson IM Funds Inc Thornburg Mutual Funds¹ TIAA-CREE Touchstone¹ Transamerica¹ Tweedy, Browne Funds Value Line Van Eck1 Victory Capital¹ Virtus Mutual Funds Vova¹ Wells Fargo¹ Westwood William Blair Wilmington Trust



Questions? Contact your local Principal® representative to learn more.

¹ Includes specific CUSIPS, not all

² Snapshot includes both participating and non-participating investment providers

³ As of Dec. 31, 2019.



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