

Company	Ticker	Sector	Industry
Mastercard Incorporated Class A	MA-US	Financials	Financial Services

Business Description

Mastercard, Inc. is a technology company, which engages in the payments industry that connects consumers, financial institutions, merchants, governments, and business. It offers payment solutions for the development and implementation of credit, debit, prepaid, commercial, and payment programs. The company was founded in November 1966 and is headquartered in Purchase, NY.



Investment Case - Updated: February 26, 2023

Mastercard is the second-largest global payment network behind Visa. Mastercard typically earns a fixed fee per transaction plus a small percentage correlated to payment volume. Mastercard processes over \$8 trillion of payment volume annually and is gradually closing the gap versus Visa's \$12 trillion. Experts estimate less than sixty percent of consumer-to-business (C2B) payments are transacted by card and penetration continues to rise, replacing cash and checks. The company has also expanded the reach of its network to new types of payments. These include peer-to-peer (P2P), business-to-consumer (B2C), and government-to-consumer (G2C) payments. These new flows account for up to \$70 trillion of annual spending, expanding the company's addressable volume by a factor of at least two. Revenues from new flows are growing more than twice as fast as the corporate average (though from a small base). Finally, cross-border (travel) spending still has not recovered back to its pre-pandemic trend. All these factors should support multi-year double-digit revenue growth for Mastercard.

Disclaimer

CapFinancial Partners, LLC (dba "CAPTRUST") is a registered investment adviser. This report contains analysis/opinions as of the date of the report (subject to change without notice). This is not a recommendation to invest in an individual stock, but rather it is a summary of select data/statistics considered by CAPTRUST in making discretionary investment decisions (and may not include all relevant factors). Investing involves risk, so there is always a possibility of loss. Past performance is not a guarantee of future results. CAPTRUST (and/or associated persons) may engage in securities transactions in a manner inconsistent with the information contained herein.