CAPTRUST

April 6, 2023

Company	Ticker	Sector	Industry
Lockheed Martin Corporation	LMT-US	Industrials	Aerospace & Defense

Business Description

Lockheed Martin Corp. is a global security and aerospace company, which engages in the research, design, development, manufacture, integration, and sustainment of technology systems, products, and services. It operates through the following business segments: Aeronautics, Missiles and Fire Control (MFC), Rotary and Mission Systems (RMS), and Space. The Aeronautics segment researches, designs, develops, manufactures, integrates, sustains, supports, and upgrades advanced military aircraft, including combat and air mobility aircraft, unmanned air vehicles, and related technologies. The MFC segment is involved in air and missile defense systems, tactical missiles and air-to-ground precision strike weapon systems, logistics, fire control systems, mission operations support, readiness, engineering support and integration services, manned and unmanned ground vehicles, and energy management solutions. The RMS segment designs, manufactures, services, and supports various military and commercial helicopters, surface ships, sea and land-based missile defense systems, radar systems, sea and air-based mission and combat systems, command and control mission solutions, cyber solutions, and simulation and training solutions. The Space segment includes the production of satellites, space transportation systems, and strategic, advanced strike, and

defensive systems. The company was founded on August 29, 1994 and is headquartered in Bethesda, MD.



Investment Case - Updated: February 26, 2023

Lockheed Martin, the largest U.S. government contractor, gains notoriety for its production of the world's only supersonic stealth fighter, the F-35. After winning the F-35 contract in 2001, the firm failed to deliver any aircrafts until 2015. The fighter's high dollar cost raises bipartisan concerns in the U.S. Nonetheless, it is a state-of-the-art plane with an orderbook spanning fourteen foreign nations. Lockheed revised down its guidance for unit deliveries a few times, causing pessimistic sentiment for the program. Large investment by the U.S. government and lack of substitutes insulates the program, however. Increased global uncertainty creates opportunity for the firm, especially among European nations falling below NATO's two percent of GDP guidance for defense spend; Lockheed has more international exposure than any other defense contractor. Other programs, including hypersonic missiles, combat helicopters, and space products, diversify the firm from the large-ticket F-35. Lockheed serves as a hedge against geopolitical uncertainty.

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