## **CAPTRUST**

February 8, 2023

ı	Company	Ticker	Sector	Industry
	Unum Group	UNM-US	Financials	Insurance

## **Business Description**

Unum Group is engaged in providing financial protection benefits. It operates through the following segments: Unum US, Unum International, Colonial Life, Closed Block and Corporate. The Unum US segment consists of group long-term and short-term disability insurance, group life and accidental death and dismemberment products, and supplemental and voluntary lines of business. The Unum International segment engages in the operations of the UK business, which includes insurance for group long-term disability, group life, and supplemental lines of business that include dental, individual disability, and critical illness products and the Poland business, which includes insurance for individual and group life with accident and health riders. The Colonial Life segment includes insurance for accident, sickness, disability products, life products, and cancer and critical illness products. The Closed Block segment consists of individual disability, group and individual long-term care, and other insurance products no longer actively marketed. The Corporate segment refers to investment income on corporate assets and other corporate income and expenses not allocated to a line of business and interest expense on corporate debt other than non-recourse debt. The company was founded in 1848 and is headquartered in Chattanooga, TN.



## **Investment Case - Updated: November 6, 2022**

Unum Group, a leader in group insurance policies, has recently had to deal with the impact of its existing policies related to COVID-19 (higher mortality). The company also saw lower sales of new policies, although this was partially offset by fewer claims related to long-term care. As the economy recovers and employment returns to prepandemic levels, the company should be able to return to growth. Additionally, Unum, like all insurers, is impacted by interest rates as insurance companies hold insurance premiums paid by policyholders in advance of claims being paid. When interest rates are low it reduces the income that these funds generate, and therefore underwriting becomes extremely important. As interest rates rise, the company should benefit from investing insurance premiums at higher interest rates.

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