

# Company X

## Performance Report

Period Ended  
DD/MM/YYYY

Prepared by:

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Consulting Group

Morgan Stanley Smith Barney

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This Report has been prepared by Morgan Stanley Smith Barney in order to provide Plan Sponsors with factual information concerning various aspects of the plan. It is not intended to be an offer or a solicitation to sell securities. The data underlying this report has been compiled as described on page 2 and is accurate to the best of Morgan Stanley Smith Barney's knowledge.

## **Performance Report – Introduction**

We are pleased to provide this report to you, which has been prepared by your Morgan Stanley Smith Barney Financial Advisor using a portfolio analysis tool developed by Zephyr Associates. This report has been designed to assist you in considering an overall selection of investment options for your plan or for monitoring funds in your plan. The funds detailed in this report are either currently available in your plan or have been identified as potential investment options based on a review of your current plan. The final determination to select or change any investment options must be made by you, in accordance with your fiduciary responsibilities as well as the plan's governing documents, including the investment policy statement, if applicable.

The performance data contained in this report is for illustrative purposes and is not intended to reflect the plan's actual performance. When comparing fund performance, it is important to consider fund composition, fees, holding periods and benchmark selections. You should also be aware that there may be costs associated with replacing your current investments and any such costs would impact fund performance.

This report is not intended as an offer or solicitation with respect to the purchase or sale of any security. Any information contained herein should be considered together with the specific information for each fund, such as disclosure documents, fund prospectuses, and any other relevant factors that you may discuss with your Financial Advisor. You should review carefully the applicable prospectus prior to making any decision to offer a mutual fund within your plan.

We have available at no cost an investment advisory services disclosure document which describes our investment advisory services. If you would like a copy, please contact your Financial Advisor.

This report does not take into account any tax considerations and does not constitute legal or tax advice of any kind. You should consult your legal and tax advisors regarding all tax considerations.

Past performance is not a guarantee of future results.

## Company X

### Executive Summary

Period Ending DD/MM/YYYY

#### *Plan Composition*

##### Aggregate Plan Totals

	Prior Period	% Increase	This Period	% of Total
<b>Total Plan Assets</b>	<b>33,269,640.62</b>	<b>0.5%</b>	<b>33,428,640.62</b>	<b>100.0%</b>
Equity Funds	19,997,780.54	1.1%	20,216,780.54	60.5%
Fixed Income Funds	7,115,203.28	0.1%	7,125,203.28	21.3%
Balanced Funds	2,685,418.78	-3.0%	2,605,418.78	7.8%
Guaranteed Investment Contract Fund	3,471,238.02	0.3%	3,481,238.02	10.4%

##### Individual Fund Totals

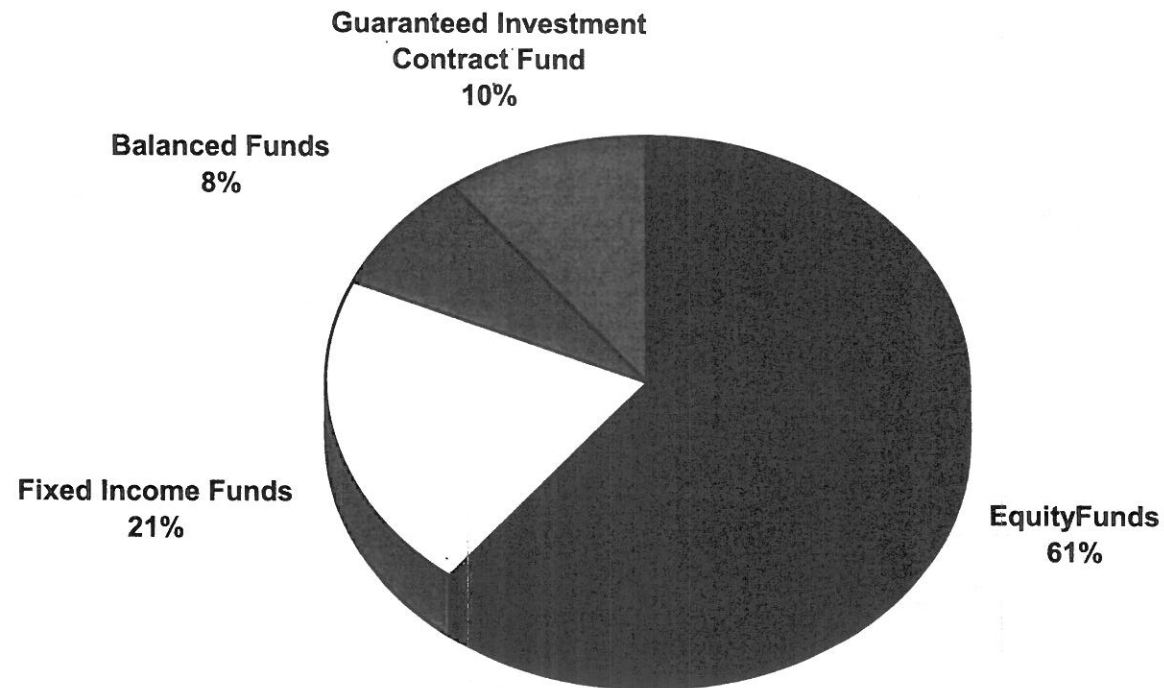
Fund	Prior Period	% Increase	This Period	% of Total
Lg Cap Growth Manager	5,213,783.49	0.2%	5,223,783.49	15.6%
Lg Cap Value Manager	4,541,972.58	0.2%	4,551,972.58	13.6%
Mid Cap Growth Manager	4,015,716.90	2.5%	4,115,716.90	12.3%
Mid Cap Value Manager	1,228,588.68	0.1%	1,229,588.68	3.7%
Small Cap Growth Manager	1,521,877.25	0.1%	1,522,877.25	4.6%
Small Cap Value Manager	1,278,054.87	0.1%	1,279,054.87	3.8%
International Manager	2,197,786.77	4.4%	2,293,786.77	6.9%
Balanced Growth	1,451,498.67	0.7%	1,461,498.67	4.4%
Balanced Value	1,233,920.11	-7.3%	1,143,920.11	3.4%
Core Fixed Income Manager	7,115,203.28	0.1%	7,125,203.28	21.3%
Guaranteed Investment Contract Fund	3,471,238.02	0.3%	3,481,238.02	10.4%

## Company X

### Executive Summary

Period Ending DD/MM/YYYY

#### Asset Allocation by Asset Class

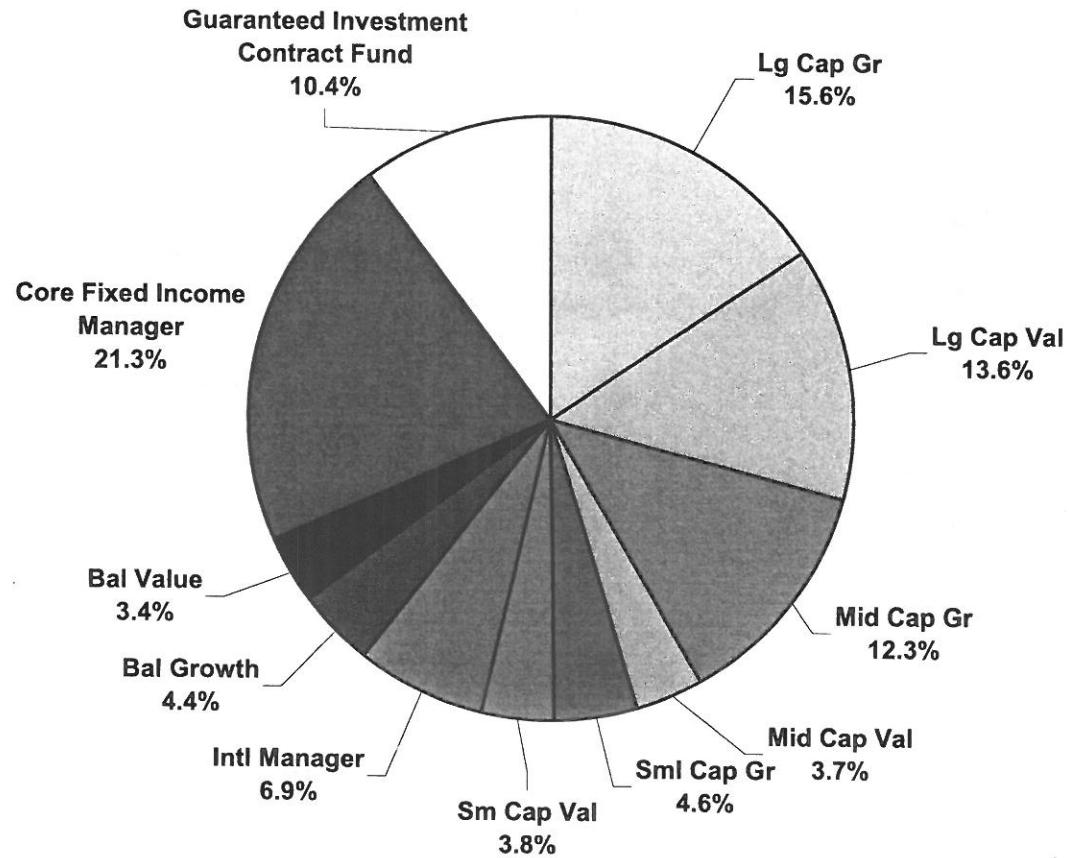


## Company X

### Executive Summary

Period Ending DD/MM/YYYY

#### Asset Allocation by Investment Option



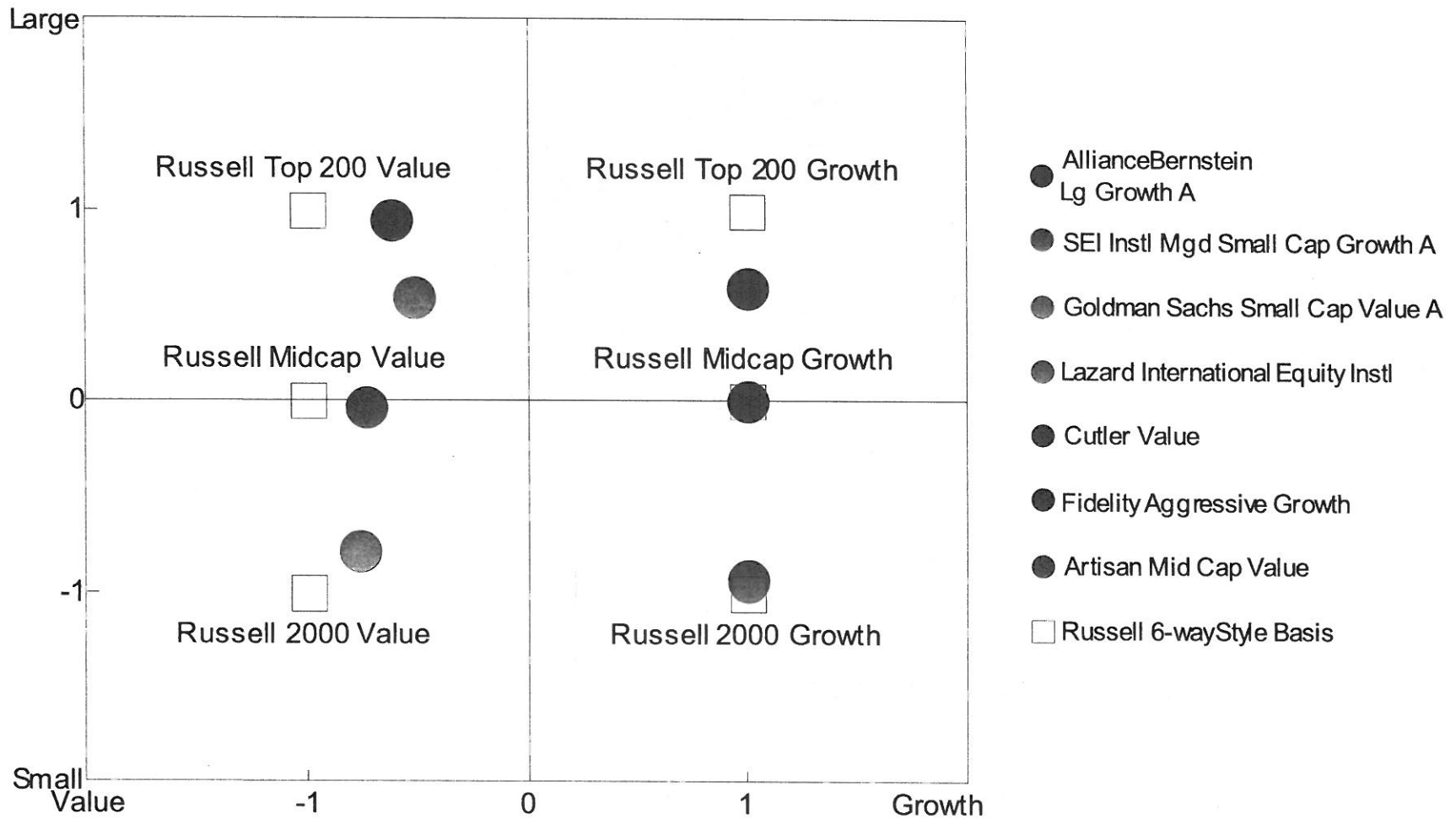
# 401(k) Consulting

Zephyr StyleADVISOR: Morgan Stanley Smith Barney

## Manager Style

Single Computation

April 2001 - June 2009



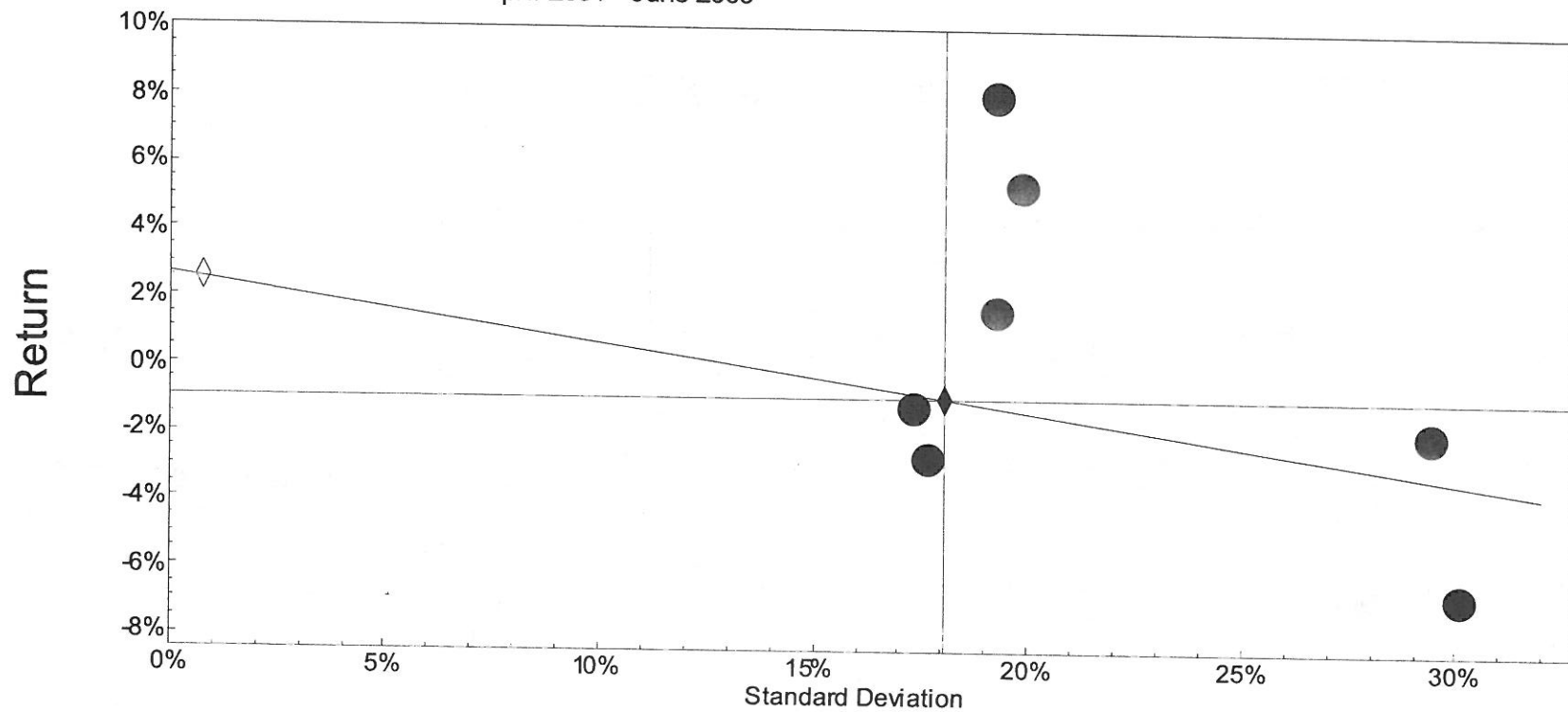
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## Manager Risk/Return

Single Computation

April 2001 - June 2009



● AllianceBernstein  
Lg Growth A

● Lazard International Equity Instl

● Artisan Mid Cap Value

— Capital Market Line

● SEI Instl Mgd Small Cap Growth A

● Cutler Value

◆ Market Benchmark:  
S&P 500

● Goldman Sachs Small Cap Value A

● Fidelity Aggressive Growth

◇ Cash Equivalent:  
Citigroup 3-month T-bill

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## Manager vs Benchmark: Return through June 2009

(not annualized if less than 1 year)

	1 quarter	YTD	1 year	3 years	5 years	7 years
AllianceBernstein Lg Growth A	13.54%	8.73%	-15.75%	-3.10%	0.00%	1.31%
Russell 1000 Growth	16.32%	11.53%	-24.50%	-5.45%	-1.83%	1.46%
Large Growth Universe (Morningstar)	15.61%	9.19%	-27.82%	-7.05%	-1.53%	1.32%
Cutler Value	11.89%	-4.24%	-24.06%	-6.90%	-1.46%	0.30%
Russell 1000 Value	16.70%	-2.87%	-29.03%	-11.11%	-2.13%	1.06%
Zephyr Large Value Universe (Morningstar)	16.81%	1.42%	-25.52%	-9.25%	-1.96%	1.05%
Fidelity Aggressive Growth	14.09%	11.93%	-33.48%	-8.94%	-4.02%	1.24%
Russell Midcap Growth	20.67%	16.61%	-30.33%	-7.93%	-0.44%	4.24%
Zephyr Mid Growth Universe (Morningstar)	18.30%	11.15%	-28.98%	-7.87%	-0.68%	2.92%
Artisan Mid Cap Value	20.59%	11.19%	-19.68%	-3.19%	4.43%	8.37%
Russell Midcap Value	20.94%	3.19%	-30.52%	-11.07%	-0.43%	3.50%
Zephyr Mid Value Universe (Morningstar)	21.14%	6.39%	-21.57%	-9.13%	-1.28%	2.32%
SEI Instl Mgd Small Cap Growth A	24.05%	13.33%	-30.83%	-13.60%	-5.69%	-0.38%
Russell 2000 Growth	23.38%	11.36%	-24.85%	-7.83%	-1.32%	3.11%
Zephyr Small Growth Universe (Morningstar)	22.66%	11.31%	-28.85%	-9.99%	-2.08%	2.59%
Goldman Sachs Small Cap Value A	15.86%	0.89%	-21.55%	-8.53%	-0.95%	2.92%
Russell 2000 Value	18.00%	-5.17%	-25.24%	-12.07%	-2.27%	2.13%
Zephyr Small Value Universe (Morningstar)	23.46%	3.75%	-22.74%	-10.42%	-1.85%	2.61%
Lazard International Equity Instl	21.90%	3.90%	-25.46%	-6.89%	2.39%	3.90%
MSCI EAFE Index	25.85%	8.42%	-30.96%	-7.51%	2.79%	5.26%
S&P 500	15.93%	3.16%	-26.21%	-8.22%	-2.24%	0.92%

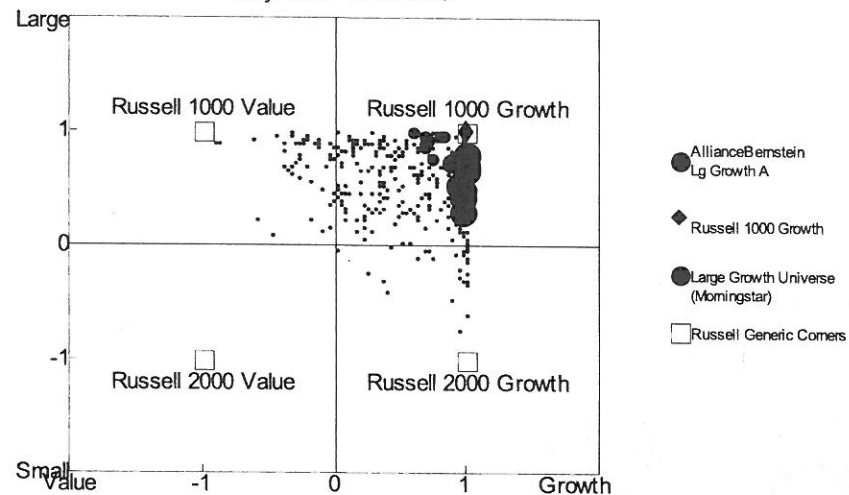


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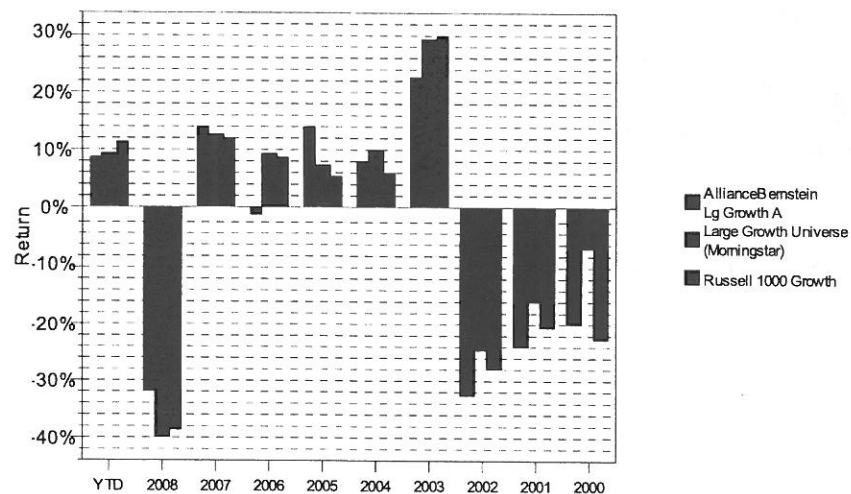
## Manager Style

36-Month Moving Windows, Computed Quarterly  
July 1999 - June 2009



## Calendar Year Return

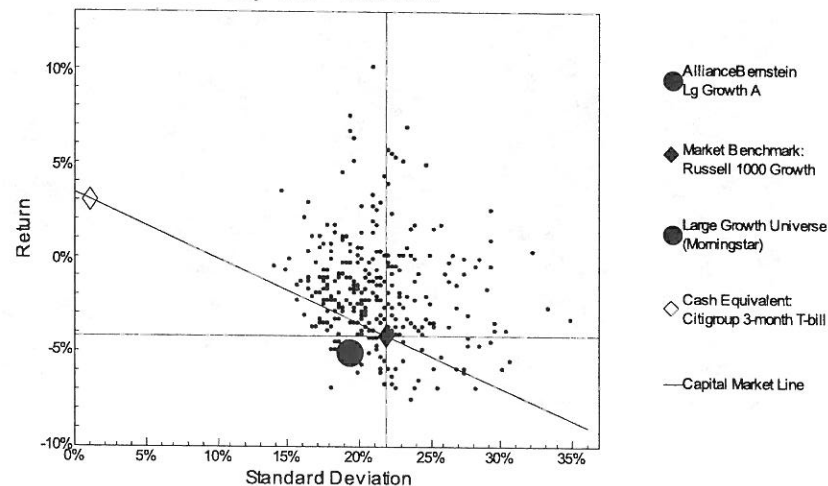
As of June 2009



	3 months	YTD	1 year	3 years	5 years	7 years	10 years
AllianceBernstein Lg Growth A	13.54%	8.73%	-15.75%	-3.10%	0.00%	1.31%	-5.04%
Large Growth Universe (Morningstar)	15.61%	9.19%	-27.82%	-7.05%	-1.53%	1.32%	-1.45%
Russell 1000Growth	16.32%	11.53%	-24.50%	-5.45%	-1.83%	1.46%	-4.18%

## Manager Risk/Return

July 1999 - June 2009



	Return (%)	Std Dev (%)	Cash-Adj. Beta vs. Market	Cash-Adj. Alpha vs. Market (%)	Cash-Adj. R-Squared vs. Market (%)	Cash-Adj. R-Squared vs. Style (%)	Sharpe Ratio
AllianceBernstein Lg Growth A	-5.04	19.28	0.84	-2.17	90.43	91.61	-0.42
Large Growth Universe (Morningstar)	-1.45	19.85	0.89	1.83	95.88	98.67	-0.23
Russell 1000Growth	-4.18	21.77	1.00	0.00	100.00	100.00	-0.33

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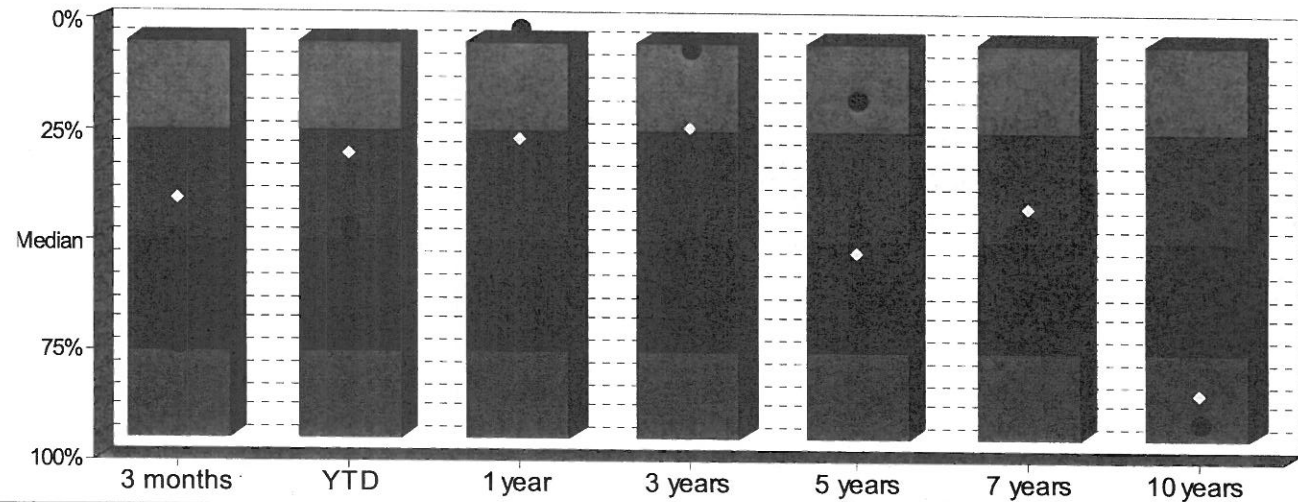
July 1999 - June 2009. Single Computation

	# of Quarters		Quarter (%)		1-Year (%)		Market Benchmark (%)		
	Up	Down	Best	Worst	Best	Worst	Up Capture	Down Capture	R-Squared
AllianceBernstein Lg Growth A	23	17	20.46	-19.84	26.24	-42.15	88.7	97.5	90.37
Russell 1000 Growth	22	18	25.15	-22.79	32.18	-45.64	100.0	100.0	100.00

## Manager vs Universe: Return Rank through June 2009 (not annualized if less than 1 year)

Zephyr Large Growth Universe (Morningstar)

- AllianceBernstein Lg Growth A
- Large Growth Universe (Morningstar)
- ◇ Russell 1000 Growth
- 5th to 25th Percentile
- 25th Percentile to Median
- Median to 75th Percentile
- 75th to 95th Percentile



	3 months	YTD	1 year	3 years	5 years	7 years	10 years
	636 mng	636 mng	636 mng	552 mng	456 mng	403 mng	309 mng
AllianceBernstein Lg Growth A	73.70%	49.61%	1.57%	5.99%	17.36%	45.52%	91.23%
Large Growth Universe (Morningstar)	49.38%	46.42%	53.19%	51.08%	46.53%	45.36%	42.56%
Russell 1000 Growth	40.24%	29.74%	26.71%	23.94%	52.25%	42.66%	84.90%

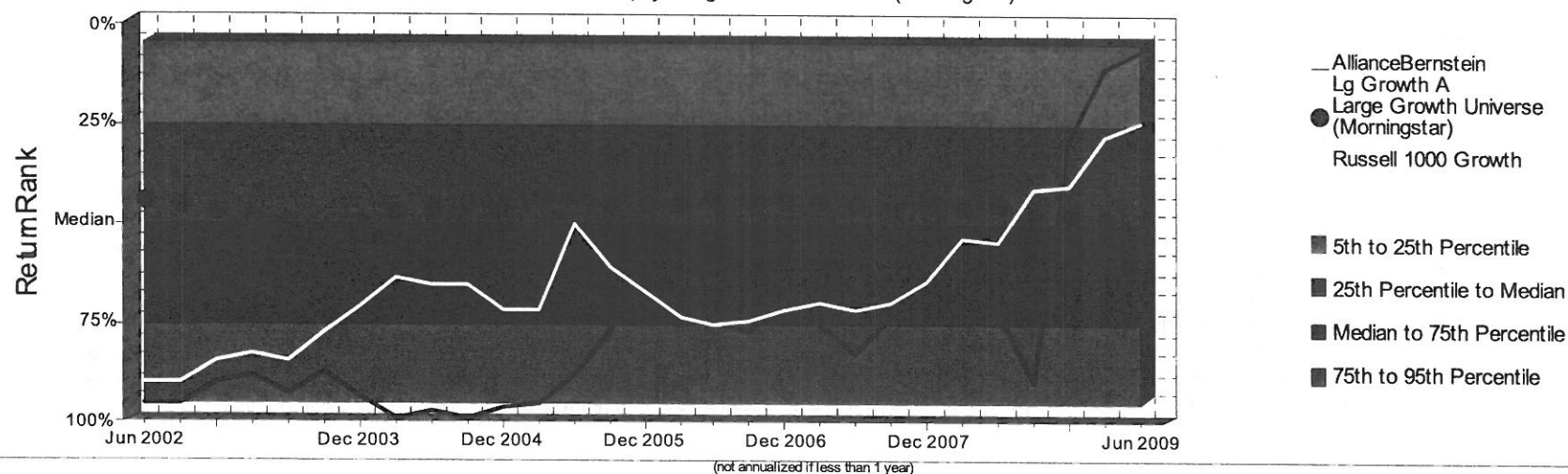
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## Manager vs Universe: Return Rank

36-Month Moving Windows, Computed Quarterly

Zephyr Large Growth Universe (Morningstar)



(not annualized if less than 1 year)

	Median Rank	YTD 636 mng	1 year 636 mng	2 years 588 mng	3 years 552 mng	4 years 490 mng	5 years 456 mng	6 years 430 mng	7 years 403 mng	8 years 380 mng	9 years 341 mng	10 years 309 mng
5th Percentile	5.00%	19.86%	-19.14%	-12.23%	-2.97%	0.38%	1.92%	5.31%	5.00%	1.95%	2.00%	3.43%
25th Percentile	25.00%	12.60%	-24.21%	-15.07%	-5.51%	-2.11%	-0.43%	2.56%	2.27%	-0.58%	-2.13%	-0.18%
Median	50.00%	8.69%	-27.46%	-17.58%	-6.97%	-3.34%	-1.72%	1.35%	1.09%	-1.90%	4.22%	-1.97%
75th Percentile	75.00%	5.51%	-30.81%	-19.87%	-8.89%	-4.67%	-2.96%	0.14%	-0.18%	-3.34%	-6.26%	-3.51%
95th Percentile	95.00%	-0.10%	-38.60%	-23.16%	-11.37%	-6.61%	-4.79%	-1.43%	-1.52%	-5.12%	-9.38%	-5.86%
AllianceBernstein Lg Growth A	26.53%	8.73%	-15.75%	-10.54%	-3.10%	-0.94%	0.00%	2.51%	1.31%	-3.36%	-7.32%	-5.04%
Large Growth Universe (Morningstar)	46.38%	9.19%	-27.82%	-17.55%	-7.05%	-3.30%	-1.53%	1.59%	1.32%	-1.69%	-3.86%	-1.45%
Russell 1000 Growth	47.08%	11.53%	-24.50%	-15.74%	-5.45%	-2.68%	-1.83%	1.21%	1.46%	-2.55%	-7.02%	-4.18%

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The following analysis is directed only to the client for whom the evaluation was prepared and is based on published investment manager rate of return data, capital market indices, custom (benchmarks, indices and universes), as well as software developed by Zephyr Associates. Investment manager rate of return data includes: Informa Plan Sponsor Network, Morgan Stanley Smith Barney (MSSB) Fiduciary Services, Collective Trust Funds and Consulting Group Capital Market Funds Databases. Capital markets index data includes: Capital market indices (supplied by Zephyr), Canadian indices (supplied by Zephyr), Salomon Brothers Fixed Income indices, Morgan Stanley Capital International indices, and Dow Jones Global indices.

Zephyr StyleADVISOR uses principles of William Sharpe's theory of returns-based style analysis. Returns-based style analysis assists in identifying investment style without examining the individual security holdings of a portfolio. StyleADVISOR regresses the historical returns of the individual manager(s) against different style indices to identify the pattern of returns that the fund is most closely correlated to. MSSB does not recommend the use of returns-based style analysis without the supporting fundamental research of the fund (research attribution reports).

The underlying data is believed to be reliable but accuracy and completeness cannot be assured. While the historical rates of return described in this report are believed to accurately reflect the overall nature of the portfolio, the constituent securities have not been reviewed. This evaluation is for informational purposes only and is not intended to be an offer, solicitation or recommendation with respect to the purchase or sale of any security or a recommendation of the services provided by any money management organization. Past results are not necessarily indicative of future performance.

**Net Rates of Return**

The investment results depicted herein represent historical net performance after the deduction of fund expenses, but are gross of Morgan Stanley Smith Barney advisory fees and are based on settlement date accounting methods. Annual, cumulative and annualized total returns are calculated assuming reinvestment of dividends and income plus capital appreciation. The client is referred to the Consulting Group Descriptive Brochure or Part II of the Firm's Form ADV. Actual returns will be reduced by expenses that may include advisory fees and cost of transactions. As fees are deducted quarterly, the compounding effect will be to increase the impact of the fees by an amount directly related to the gross account performance. For example, on an account with a 2% fee, if the gross performance is 10%, the compounding effect of the fees will result in a net performance of approximately 7.81%. This Report is for one-on-one client presentations only.

**International and Small Capitalization Securities**

To the extent the investments depicted herein represent international securities, you should be aware that there may be additional risks associated with international investing involving foreign, economic, political, and/or legal factors. International investing may not be for everyone. In addition, small capitalization securities may be more volatile than those of larger companies, but these companies may present greater growth potential.

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