

# Macroeconomic Theory I

## Section 7 - Labor market

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## Labor market models

- ▶ Key stylized facts:
  - persistent involuntary unemployment;
  - limited pro-cyclicality of wages;
  - strong pro-cyclicality of employment
- ▶ *Efficiency-wages* [Bowles-Stiglitz-Shapiro]
- ▶ *Search-and-matching* [Diamond-Mortensen-Pissarides]
- ▶ *Monopsony* [Manning 2003, Dube et al., 2018, Azar et al. 2019, ...]

### Search-and-matching

- ▶ No Walrasian centralized market-clearing with auctioneer.
- ▶ Workers & firms meet in decentralized one-on-one matches.
- ▶ Search frictions give rise to 'frictional' unemployment in equilibrium.

## Assumptions (1)

- ▶ Continuum of identical workers of mass 1.
- ▶ Firms freely create vacancies and then search for workers.
- ▶ Maintaining a job (filled or unfilled) costs  $c$  to the firm.
- ▶ Firm's payoff per period from a job:
  - $y - w(t) - c$  if filled.
  - $-c$  if unfilled.
- ▶ Worker's payoff per period:
  - $w$  if employed.
  - $b$  if unemployed.
- ▶  $y > b + c$ , so there is always positive surplus from filling a job.

## Assumptions (2)

- ▶ Matching function:

$$M(t) = M[U(t), V(t)], \quad M_U > 0; \quad M_V > 0$$

- ▶ Employment change:

$$\dot{E}(t) = M(U(t), V(t)) - \lambda E(t)$$

- ▶  $\lambda$  = exogenous separation rate;
- ▶ Share  $\phi$  of surplus from filling a vacancy goes to the worker (bargaining power).

## Assumptions (3)

## ► CRS matching function

$$M(U(t), V(t)) = U(t)m(\theta(t)), \quad \text{with } \theta = V/U \quad \text{and} \quad m = M/U$$

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- ▶ Job-finding rate:

$$a(t) = \frac{M}{U} = m[\theta(t)]$$

- ▶ Vacancy-filling rate:

$$\alpha(t) = \frac{M}{V} = \frac{m[\theta(t)]}{\theta(t)}$$

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- ▶ Specifically, Cobb-Douglass matching function:

$$M(U, V) = kU^{1-\gamma}V^\gamma; \quad m(\theta) = k\theta^\gamma$$



## Solving the model

- ▶ We are after the *inter-temporal equilibrium* (steady state); we'll ignore disequilibrium dynamics & stability issues;
- ▶ **Strategy:**
  1. Figure out  $V_E, V_U, V_F, V_V$ .
  2. Impose intertemporal equilibrium conditions (constant  $V$ 's,  $E, a, \alpha$ ).
  3. Find  $V_V$  as a function of  $E$  and exogenous parameters;
  4. Impose  $V_V = 0$  (free-entry condition) to determine the equilibrium values of  $E, a$  and  $\alpha$ .

## 1 - Value of each possible state

- ▶ Value of being employed:

$$rV_E(t) = w(t) - \lambda[V_E(t) - V_U(t)] + \dot{V}_E(t)$$

- ▶ Value of being unemployed:

$$rV_U(t) = b + a(t)[V_E(t) - V_U(t)] + \dot{V}_U(t)$$

- ▶ Value of a filled job:

$$rV_F(t) = [y - w(t) - c] - \lambda[V_F(t) - V_V(t)] + \dot{V}_F(t)$$

- ▶ Value of a vacancy:

$$rV_V(t) = -c + \alpha(t)[V_F(t) - V_V(t)] + \dot{V}_V(t)$$

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## 2 - Steady-state conditions

- $\dot{E} = \dot{\alpha} = \dot{a} = \dot{V}_E = \dot{V}_U = \dot{V}_F = \dot{V}_V = 0;$

Step 3 - Find  $V_V$  as a function of  $E$ 

- Model equations + steady-state conditions imply (after some algebra)

$$rV_V = -c + \frac{[(1-\phi)\alpha(E)](y-b)}{\phi a(E) + (1-\phi)\alpha(E) + \lambda + r}, \quad a_E > 0, \alpha_E < 0 \Rightarrow \frac{\partial V_V}{\partial E} < 0$$

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Step 4 - Free-entry condition pins down equilibrium  $E$ 

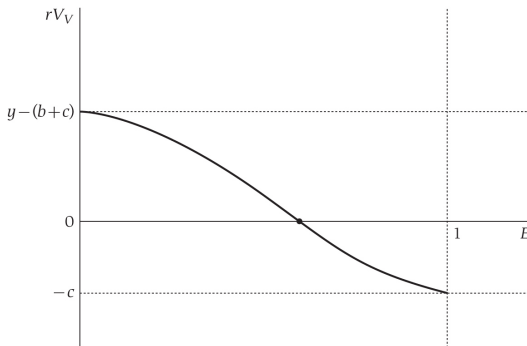
- Free-entry implies  $V_V = 0$

$$rV_V = -c + \frac{[(1-\phi)\alpha(E)](y-b)}{\phi a(E) + (1-\phi)\alpha(E) + \lambda + r} = 0$$

- This implicitly defines the equilibrium values of  $E$ ,  $a$  and  $\alpha$ .

## The equilibrium employment rate

$$\frac{\partial V_V}{\partial E} < 0 \quad \& \quad V_V = 0$$



## Takeaways

- ▶ Equilibrium unemployment could be just ‘frictional’...
  - ▶ (...**but** evidence on long-term unemployment suggests otherwise; moreover, unemployment could seem frictional for the individual worker, while not being so on aggregate).
- ▶ cyclical increase in profitability of a filled job ( $y$  up, no change in  $c$  and  $b$ ) brings to large wage increase and modest increase in employment and vacancies
  - ▶ no wage rigidity!
  - ▶ (increase in job-finding rate pushes wages up, reducing incentive to create new vacancies);
- ▶ decentralized equilibrium is generally not efficient
  - ▶ see stylized example in the book.