Week	Lesson	Strand	Sub Strand	Specific Learning Outcomes	Learning/ Teaching Experience	Key Inquiry Questions	Learning Resources	Assessment Methods	Refl n
1	1	BUSINESS AND MONEY MANAGE- MENT	Introduction to Business Studies  The concept of Business Studies	By the end of the lesson, the learner should be able to: a) Study the picture and answer the questions that follow b) Explain the concept of Business Studies c) Appreciate business studies for being related to day-to-day life	Learners are guided in groups to: Study the picture and answer the questions that follow Explain the concept of Business Studies Write down the concept of Business Studies Discuss the meaning of Business and Study	What activities are being carried out in the pictures?  What is the concept of Business Studies?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 1	Written questions Oral questions Written reports Oral Report Observation	n
	2	BUSINESS AND MONEY MANAGE- MENT	Introduction to Business Studies Meaning of Business Studies	By the end of the lesson, the learner should be able to: Explain the meaning of Business Studies Write down notes on the meaning of Business Studies Appreciate business studies for being related to day-to-day life	Learners are guided in groups to: Explain the meaning of Business Studies Write down notes on the meaning of Business Studies Identify business activities carried out in their local shopping center	What do you think is the meaning of the term Business Studies? Which activities identified involve production of goods?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 2	Written questions Oral questions Written reports Oral Report Observation	
	3	BUSINESS AND MONEY MANAGE- MENT	Introduction to Business Studies Components of Business Studies	By the end of the lesson, the learner should be able to: a) Discuss the components that are covered in Business Studies b) Find the meaning of business terms using the internet c) Enjoy making short notes on the components of Business Studies	Learners are guided in groups to: Discuss the components that are covered in Business Studies Find the meaning of business terms using the internet Make short notes on the components of Business Studies	What is the meaning of the term: accounting? What is the meaning of the term: Commerce?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 3-4	Written questions Oral questions Written reports Oral Report Observation	
2	1	BUSINESS AND	Introduction to Business	By the end of the lesson, the learner should be able to:	Learners are guided in groups to:	Why do you think Business	Newspapers Text Books	Written questions	

	MONEY MANAGE- MENT	Studies Importance of Business Studies	<ul> <li>a) Talk about why Business Studies is taught in Kenyan schools</li> <li>b) Write down the points on the importance of Business Studies in our- day-to-day life</li> <li>c) Appreciate business studies for being related to day-to-day life</li> </ul>	Talk about why Business Studies is taught in Kenyan schools Discuss the importance of Business Studies in our- day-to-day life Write down the points on the importance of Business Studies in our- day-to-day life and present	Studies is taught in Kenyan schools? What do you think is the importance of Business Studies in ourday-to-day	Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 4	Oral questions Written reports Oral Report Observation	
2	BUSINESS AND MONEY MANAGE- MENT	Introduction to Business Studies Importance of Business Studies	By the end of the lesson, the learner should be able to: a) Read the case study titled, 'Kwetu Self Selection' and answer the questions that follow b) Write down notes on the importance of learning Business Studies c) Develop a positive attitude towards Business Studies	them in class  Learners are guided in groups to: Read the case study titled, 'Kwetu Self Selection' Answer the questions from the case study Share their findings in class Write down notes on the importance of learning Business Studies	life? How did Jane develop an interest in business? How did learning Business Studies help Jane start and operate her business?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 4-6	Written questions Oral questions Written reports Oral Report Observation	
3	BUSINESS AND MONEY MANAGE- MENT	Introduction to Business Studies Career opportunities related to Business Studies	By the end of the lesson, the learner should be able to:  a) Read the conversation about career opportunities in Business Studies  b) Write down notes on career opportunities in Business Studies  c) Have fun using digital devices to watch a video clip on various careers related to Business Studies	Learners are guided in groups to: Read the conversation about career opportunities in Business Studies Write down notes on career opportunities in Business Studies Use digital devices to watch a video clip on various careers related to Business Studies Share their observations from the video in class	What career opportunities were mentioned by Mr. Jimmy? What other careers are related to Business Studies?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 6-7	Written questions Oral questions Written reports Oral Report Observation	

3	1	BUSINESS AND MONEY MANAGE- MENT	Introduction to Business Studies Career opportunities related to Business Studies	By the end of the lesson, the learner should be able to: a) Organize themselves in three groups b) Role play other careers associated with Business Studies c) Enjoy reading the "Let's talk business" segment	Learners are guided in groups to: Organize themselves in three groups Role play other careers associated with Business Studies Read the "Let's talk business" segment Work out questions to assess their progress	What would you like to be when you complete your studies?  How is your dream career important to the society?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 7-8	Written questions Oral questions Written reports Oral Report Observation
	2	BUSINESS AND MONEY MANAGE- MENT	Money The meaning of money	By the end of the lesson, the learner should be able to: a) Study the picture and answer the questions that follow b) Write down what money is c) Appreciate money as a medium of exchange	Learners are guided in pairs to: Study the picture and answer the questions that follow Speculate the meaning of money and present their findings in class Write down the meaning of money	What do you use to pay for a pen, a book or rubber?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 9	Written questions Oral questions Written reports Oral Report Observation
	3	BUSINESS AND MONEY MANAGE- MENT	Money Uses of money	By the end of the lesson, the learner should be able to: a) Read the conversation between Joseph and the cashier and answer the questions b) Write down notes on the uses of money c) Appreciate money as a medium of exchange	Learners are guided in pairs to: Read the conversation between Joseph and the cashier Answer the questions from the conversation Present their findings in class Write down notes on the uses of money	What are the uses of money discussed by Joseph and the cashier?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 10-11	Written questions Oral questions Written reports Oral Report Observation
4	1	BUSINESS AND MONEY MANAGE-	Money Uses of	By the end of the lesson, the learner should be able to: a) Read the case study titled, 'Kimana Market	Learners are guided in groups to: Read the case study titled, 'Kimana Market Day'	What did Nicholas' mother have for sale?	Newspapers Text Books Journals Digital	Written questions Oral questions

		MENT	money	Day' and answer the questions b) Write down the importance of money in the economy c) Have fun reading the "Let's talk business" segment	Answer questions from the case study Write down the importance of money in the economy Read the "Let's talk business" segment	What goods did she want?	devices Mentor Business Studies Learner's Book Grade 7 pg. 12-13	Written reports Oral Report Observation
	2	BUSINESS AND MONEY MANAGE- MENT	Experience on uses of money in day-to -day life	By the end of the lesson, the learner should be able to: a) Read the story of Triza and answer the questions b) Find out the uses of money using digital devices, textbooks and other relevant resources c) Enjoy making brief notes on the uses of money	Learners are guided in groups to: Read the story of Triza and answer the questions Find out the uses of money using digital devices, textbooks and other relevant resources Make brief notes on the uses of money	How is money used as a measure of value?  How is money used as a medium of exchange?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 13-14	Written questions Oral questions Written reports Oral Report Observation
	3	BUSINESS AND MONEY MANAGE- MENT	Money  Key security features in the Kenyan currency	By the end of the lesson, the learner should be able to: a) Observe Kenyan currency notes and coins in various denominations b) Fill the given tables for notes and coins c) Enjoy sharing their findings in class	Learners are guided in groups to: Observe Kenyan currency notes and coins in various denominations Fill the given tables for notes and coins Share their findings in class	What can you see in the Kenyan coins? What can you see in the Kenyan notes?	Newspapers Text Books Journals Mentor Business Studies Learner's Book Grade 7 pg. 14	Written questions Oral questions Written reports Oral Report Observation
5	1	BUSINESS AND MONEY MANAGE- MENT	Money  Key security features in the Kenyan currency	By the end of the lesson, the learner should be able to: a) Read the summary of the key features in Kenyan currency coins b) Make notes on the key features in Kenyan currency coins c) Appreciate Kenyan coins	Learners are guided in groups to: Observe Kenyan currency coins in various denominations Read the summary of the key features in Kenyan currency coins Make notes on the key	What are the key features of the 5 shilling? What are the key features of the 20 shilling?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's	Written questions Oral questions Written reports Oral Report Observation

				as medium of exchange	features in Kenyan currency coins		Book Grade 7 pg. 15		
	2	BUSINESS AND MONEY MANAGE- MENT	Money  Key security features in the Kenyan currency	By the end of the lesson, the learner should be able to: a) Read the summary of the key features in Kenyan currency notes b) Make notes on the key features in Kenyan currency notes c) Appreciate Kenyan notes as medium of exchange	Learners are guided in groups to: Observe Kenyan currency notes in various denominations Read the summary of the key features in Kenyan currency notes Make notes on the key features in Kenyan currency notes Discuss the facts in the "Did You Know" segment	What is the main color of the 100 shillings note?  What is the animal symbol of 1000 shillings?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 15-18	Written questions Oral questions Written reports Oral Report Observation	
	3	BUSINESS AND MONEY MANAGE- MENT	Money  Themes and symbols of the Kenyan currency	By the end of the lesson, the learner should be able to: a) Search for themes and symbols on each denomination of the Kenyan currency b) Prepare flash cards showing themes and symbols on the Kenyan currency c) Appreciate themes and symbols on the Kenyan currency	Learners are guided in groups to: Search for themes and symbols on each denomination of the Kenyan currency Discuss their findings and present them in class Prepare flash cards showing themes and symbols on the Kenyan currency	Which Kenyan note has the theme as green energy?  Which Kenyan note as the symbol as beach, parks and lion?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 19-19	Written questions Oral questions Written reports Oral Report Observation	
6	1	BUSINESS AND MONEY MANAGE- MENT	Money  Themes and symbols of the Kenyan currency	By the end of the lesson, the learner should be able to: a) Discuss the themes and the symbols on the Kenyan currency b) Copy and fill the table on the Kenyan currency, themes and symbols	Learners are guided in groups to: Discuss the themes and the symbols on the Kenyan currency Copy and fill the table on the Kenyan currency, themes and symbols	How do you think your parent spends money in day- to-day life?	Newspapers Text Books Journals Digital devices Mentor Business Studies	Written questions Oral questions Written reports Oral Report Observation	

				c) Appreciate themes and symbols on the Kenyan currency	Work out questions on money		Learner's Book Grade 7 pg. 19-20		
	2	BUSINESS AND MONEY MANAGE- MENT	Personal goals  Meaning of personal goals	By the end of the lesson, the learner should be able to: a) Read the story of John and answer the questions that follow b) Write down notes on the meaning of personal goals c) Desire to set and have personal goals	Learners are guided in groups to: Read the story of John setting academic goals Answer the questions from the story of John Discuss the meaning and importance of setting personal goals Write down notes on the meaning of personal goals	What do you think is a personal goal? What personal goal did John set? What was the importance of the personal goal?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 21-22	Written questions Oral questions Written reports Oral Report Observation	
	3	BUSINESS AND MONEY MANAGE- MENT	Personal goals  Importance of setting personal goals	By the end of the lesson, the learner should be able to: a) Read the story of John again and answer the questions b) Write notes on the importance of setting personal goals c) Desire to set and have personal goals	Learners are guided in groups to: Discuss the importance of setting personal goals Discuss other ways in which setting personal goal is importance Write notes on the importance of setting personal goals	Why did John set a personal goal? Why is it important to set personal goals?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 22-23	Written questions Oral questions Written reports Oral Report Observation	
7	1	BUSINESS AND MONEY MANAGE- MENT	Personal goals  Importance of setting personal goals	By the end of the lesson, the learner should be able to: a) Read the story of Eliud Kipchoge b) Answer questions from the story of Eliud Kipchoge c) Enjoy telling others why they should stick to their plans to achieve their goals	Learners are guided in groups to: Read the story of Eliud Kipchoge Answer questions from the story of Eliud Kipchoge Tell others why they should stick to their plans to achieve their goals Watch the video of Eliud	What personal goal did Eliud Kipchoge set?  How did the goal help Kipchoge in his self-development?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 23-24	Written questions Oral questions Written reports Oral Report Observation	

					Kipchoge			
	2	BUSINESS AND MONEY MANAGE- MENT	Personal goals  Factors to consider when setting	By the end of the lesson, the learner should be able to: a) Read the story of John and discuss the questions that follow b) Draw the chart on the factors to consider when setting personal goals c) Appreciate the SMART format in setting personal goals	Learners are guided in groups to: Read the story of John again Discuss the questions that follow from John's story Discuss the factors to consider when setting personal goals Draw the chart on the factors to consider when setting personal goals	Do you think John's goal was achievable? Was John's goal realistic? What time did he set to achieve his goal?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 24-25	Written questions Oral questions Written reports Oral Report Observation
	3	BUSINESS AND MONEY MANAGE- MENT	Personal goals  Factors to consider when setting	By the end of the lesson, the learner should be able to: a) Identify the factors to consider when setting personal goals b) Write notes on the factors to consider when setting personal goals c) Appreciate the SMART format in setting personal goals	Learners are guided in groups to: Identify the factors to consider when setting personal goals for personal development Write notes on the factors to consider when setting personal goals for personal development	What does SMART stand for when setting personal goals?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 25-26	Written questions Oral questions Written reports Oral Report Observation
8	1	BUSINESS AND MONEY MANAGE- MENT	Personal goals  Setting personal goals for self-development	By the end of the lesson, the learner should be able to:  a) Read the story on what Miss Halima said about setting personal goals b) Set personal goals for self-development following Miss Halima's advice c) Enjoy typing their personal goals on a digital device	Learners are guided alone to: Read the story on what Miss Halima said about setting personal goals Set personal goals for self- development following Miss Halima's advice Type their personal goals on a digital device Share their goal with their classmates	Which personal goal have you set?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 26-27	Written questions Oral questions Written reports Oral Report Observation

	2	BUSINESS	Personal	By the end of the lesson, the	Learners are guided in	What personal	Newspapers	Written
		AND	goals	learner should be able to:	groups to:	goal did you	Text Books	questions
		MONEY	8	a) Download the Myzone	Download the Myzone	set in activity	Journals	Oral
		MANAGE-		App for goal setting	App for goal setting	9?	Digital	questions
		MENT	Use of ICT	b) Type personal goal in a	Type personal goal in a	Do you think	devices	Written
			devices in	digital device for reading	digital device for reading a	you can	Mentor	reports
			setting	a class reader and divide	class reader	achieve the	Business	Oral Report
			personal	the class reader into	Divide the class reader	goal within the	<u>Studies</u>	Observation
			goals	sections	into sections which they	time limit you	Learner's	
			gouis	c) Enjoying using the	can read in a day or week	have set?	Book Grade	
				application for tracking	Determine whether they	nave see.	7 pg. 28	
				their goal	are able to meet the goal		7 pg- 20	
				mon gour	or not			
	3	BUSINESS	Personal	By the end of the lesson, the	Learners are guided alone	What personal	Newspapers	Written
		AND	goals	learner should be able to:	to:	goal did you	Text Books	questions
		MONEY		a) Prepare a personal goal	Prepare a personal goal	set in activity	Journals	Oral
		MANAGE-		sheet in a notebook	sheet in a notebook	9?	Digital	questions
		MENT	Use of ICT	b) Write a personal goal in	Write a personal goal in	Do you think	devices	Written
			devices in	the goal sheet for reading	the goal sheet for reading	you can	Mentor	reports
			setting	a class reader and divide	a class reader	achieve the	Business	Oral Report
			personal	the class reader into	Divide the class reader	goal within the	<b>Studies</b>	Observation
			goals	sections	into sections which they	time limit you	Learner's	
				c) Have fun reading the	can read in a day or week	have set?	<b>Book Grade</b>	
				"Let's talk business"	Read the "Let's talk		7 pg. 29	
				segment	business" segment			
					Work out questions to			
					assess progress			
9			1		DTERM BREAK	T	T	
10	1	BUSINESS	Talents and	By the end of the lesson, the	Learners are guided in	What natural	Newspapers	Written
		AND	abilities	learner should be able to:	groups to:	gift did Emma	Text Books	questions
		MONEY		a) Read the story of Emma	Read the story of Emma	have?	Journals	Oral
		MANAGE-		and Mariga	and Mariga	What do you	Digital	questions
		MENT		b) Answer the questions	Answer the questions	think is the	devices	Written
				from the story of Emma	from the story of Emma	meaning of the	Mentor	reports
				and Mariga	and Mariga	term ability?	Business	Oral Report
				c) Enjoy discussing the	Discuss what is a talent		<u>Studies</u>	Observation
				"Did you know" segment	Discuss the "Did you		<u>Learner's</u>	

					know" segment		Book Grade 7 pg. 30		
	2	BUSINESS AND MONEY MANAGE- MENT	Talents and abilities  Difference between talents and abilities	By the end of the lesson, the learner should be able to:  a) Read the difference between talents and abilities from the table b) Copy the table and write the differences between talents and abilities c) Appreciate their own talents and abilities	Learners are guided in groups to: Read the difference between talents and abilities from the table Copy the table and write the differences between talents and abilities Discuss the difference between talents and abilities and present their findings in class	What personal talent do you have? What ability have you developed at home or at school?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 31	Written questions Oral questions Written reports Oral Report Observation	
	3	BUSINESS AND MONEY MANAGE- MENT	Talents and abilities  Ways of nurturing talents and abilities for business	By the end of the lesson, the learner should be able to: a) Read the story of Emma and Mariga again and answer the questions b) Write notes on how to nurture talents and abilities for business c) Desire to nurture their talents and abilities	Learners are guided to: Read the story of Emma and Mariga again Answer the questions based on the story Identify ways through which talents and abilities can be nurtured Write notes on how to nurture talents and abilities for business	How did Emma develop her talent? How did Emma use her talent? What skill did Mariga acquire? How did he use his skill?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 31-32	Written questions Oral questions Written reports Oral Report Observation	
11	1	BUSINESS AND MONEY MANAGE- MENT	Talents and abilities  Ways of nurturing talents and abilities for business	By the end of the lesson, the learner should be able to: a) Read the case study titled, 'Mogire becomes a leading car dealer' b) Answer the questions based on the case study c) Desire to nurture their talents and abilities	Learners are guided to: Read the case study titled, 'Mogire becomes a leading car dealer' Answer the questions based on the case study Write down the questions and answers in the exercise book	What talent and abilities did Mogire have? What activities does Mogire carry out? What goods does Mogire sell?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 33	Written questions Oral questions Written reports Oral Report Observation	
	2	BUSINESS	Talents and	By the end of the lesson, the	Learners are guided in	What skills	Newspapers	Written	

	MA ME	ONEY ANAGE- ENT	abilities  Demonstrati ng personal talents and abilities	learner should be able to: a) Discuss the advantages and dis advantages of starting a n Art and Music department b) Demonstrate personal talents and abilities c) Appreciate feedback from the teacher and others	groups to: Discuss the advantages and dis advantages of starting a n Art and Music department Discuss what they are talented in Discuss the skills they have acquired at home or at school Demonstrate personal talents and abilities	they have acquired at home or at school?	Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 34	questions Oral questions Written reports Oral Report Observation
	AN MC MA	JSINESS ND ONEY ANAGE- ENT	Talents and abilities  Talents, abilities and career opportunities	By the end of the lesson, the learner should be able to: a) Look at the picture and discuss the questions that follow b) Match talents with the respective career opportunities c) Appreciate career opportunities falling within their talents	Learners are guided to: Look at the picture and discuss the questions that follow Discuss other abilities and career opportunities that they relate to Match talents with the respective career opportunities	What are you good at?  What career do you think you will take in the future?	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 34-35	Written questions Oral questions Written reports Oral Report Observation
12	AN MC MA ME	JSINESS ND ONEY ANAGE- ENT JSINESS	Talents and abilities  Talents, abilities and career opportunities	By the end of the lesson, the learner should be able to: a) Match abilities with the respective career opportunities b) Discuss the facts written under the "Let's talk business" segment c) Appreciate career opportunities falling within their abilities  By the end of the lesson, the	Learners are guided to: Match abilities with the respective career opportunities Copy the tables in their exercise book and match them Discuss the facts written under the "Let's talk business" segment	What abilities do you have? What career do you think you will take in the future? What is the	Newspapers Text Books Journals Digital devices Mentor Business Studies Learner's Book Grade 7 pg. 35	Written questions Oral questions Written reports Oral Report Observation
<u> </u>	2   BU	JOINESS	Talents and	by the end of the lesson, the	Learners are guided to:	w nat is the	Newspapers	written

i		AND	abilities		rner should be able to:	Read the story of Debby	right way to	Text Books	questions	
		MONEY		a)	Read the story of Debby	and answer the questions	use your talent	Journals	Oral	
		MANAGE-	Ethical		and answer the questions	that follow	and ability?	Digital	questions	
		MENT	issues		that follow	Present some of the ethical	What do you	devices	Written	
			related to	b)	Present some of the	issues related to use of	think is the	<b>Mentor</b>	reports	
			use of talents		ethical issues related to	talents and abilities in	meaning of	<b>Business</b>	Oral Report	
			and abilities		use of talents and abilities	business	ethics?	<b>Studies</b>	Observation	
			in business		in business	Write down the meaning		<b>Learner's</b>		
				c)	Appreciate good ethics in	of ethics and ethical issue		<b>Book Grade</b>		
					business			7 pg. 36		
	3	BUSINESS	Talents and	Ву	the end of the lesson, the	Learners are guided to:	What ethical	Newspapers	Written	
		AND	abilities	lea	rner should be able to:	Read the ethical issues	issues are	Text Books	questions	
		MONEY		a)	Read the ethical issues	related to use of talents	related to use	Journals	Oral	
		MANAGE-			related to use of talents	and abilities in business	of talents and	Digital	questions	
		MENT	Ethical		and abilities in business	Write down the ethical	abilities in	devices	Written	
			issues	b)	Write down the ethical	issues related to use of	business?	Mentor	reports	
			related to		issues related to use of	talents and abilities in		<b>Business</b>	Oral Report	
			use of talents		talents and abilities in	business		<b>Studies</b>	Observation	
			and abilities		business	Discuss other ethical		Learner's		
			in business	c)	Enjoy discussing other	issues related to use of		<b>Book Grade</b>		
					ethical issues related to	talents in business		7 pg. 37		
					use of talents in business	Work out questions to				
						assess their progress				
13				EN	ND OF TERM ONE EXAM	IINATION				